

LAUDER AERIN  
Form 4  
April 10, 2012

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

Check this box  
if no longer  
subject to  
Section 16.  
Form 4 or  
Form 5  
obligations  
may continue.  
*See* Instruction  
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF  
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

## OMB APPROVAL

OMB  
Number: 3235-0287  
Expires: January 31,  
2005  
Estimated average  
burden hours per  
response... 0.5

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Aerin Lauder Zinterhofer 2008  
Grantor Retained Annuity Trust

(Last) (First) (Middle)

C/O THE ESTEE LAUDER  
COMPANIES INC., 767 FIFTH  
AVENUE

(Street)

NEW YORK, NY 10153

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading  
Symbol  
ESTEE LAUDER COMPANIES  
INC [EL]

3. Date of Earliest Transaction  
(Month/Day/Year)  
04/09/2012

4. If Amendment, Date Original  
Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to  
Issuer

(Check all applicable)

\_\_\_\_ Director \_\_\_\_X\_\_\_\_ 10% Owner  
\_\_\_\_ Officer (give title below) \_\_\_\_ Other (specify below)

6. Individual or Joint/Group Filing(Check  
Applicable Line)  
\_\_\_\_ Form filed by One Reporting Person  
\_\_X\_\_ Form filed by More than One Reporting  
Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3. Transaction<br>Code<br>(Instr. 8) | 4. Securities<br>Acquired (A) or<br>Disposed of (D)<br>(Instr. 3, 4 and 5) | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form: Direct<br>(D) or<br>Indirect (I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
|---------------------------------------|-----------------------------------------|-------------------------------------------------------------|--------------------------------------|----------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------|-------------------------------------------------------------------|
| Class A<br>Common<br>Stock            |                                         |                                                             | Code                                 | V Amount (D) Price                                                         | 1,692 <sup>(1)</sup>                                                                                               | D                                                                    |                                                                   |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of  
information contained in this form are not  
required to respond unless the form  
displays a currently valid OMB control  
number.**

SEC 1474  
(9-02)

# Edgar Filing: LAUDER AERIN - Form 4

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transaction<br>Code<br>(Instr. 8) | 5. Number of<br>Derivative<br>Securities Acquired<br>(A) or Disposed of<br>(D)<br>(Instr. 3, 4, and 5) | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) | 7. Title and Amount of<br>Underlying Securities<br>(Instr. 3 and 4) |                     |                    |                            |                                  |
|-----------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|---------------------------------------------------------------------|---------------------|--------------------|----------------------------|----------------------------------|
|                                                     |                                                                       |                                         |                                                             | Code                                    | V                                                                                                      | (A)                                                            | (D)                                                                 | Date<br>Exercisable | Expiration<br>Date | Title                      | Amount of<br>Number of<br>Shares |
| Class B<br>Common<br>Stock                          | (2)                                                                   | 04/09/2012                              |                                                             | J(3)                                    |                                                                                                        |                                                                | 85,400                                                              | (4)                 | (4)                | Class A<br>Common<br>Stock | 85,400                           |
| Class B<br>Common<br>Stock                          | (2)                                                                   | 04/09/2012                              |                                                             | J(3)                                    |                                                                                                        | 85,400                                                         |                                                                     | (4)                 | (4)                | Class A<br>Common<br>Stock | 85,400                           |
| Class B<br>Common<br>Stock                          | (2)                                                                   |                                         |                                                             |                                         |                                                                                                        |                                                                |                                                                     | (4)                 | (4)                | Class A<br>Common<br>Stock | 1,500,0<br>(8)                   |
| Class B<br>Common<br>Stock                          | (2)                                                                   |                                         |                                                             |                                         |                                                                                                        |                                                                |                                                                     | (4)                 | (4)                | Class A<br>Common<br>Stock | 4,810,5<br>(9)                   |

## Reporting Owners

| Reporting Owner Name / Address                                                                                                                | Relationships |           |         |       |
|-----------------------------------------------------------------------------------------------------------------------------------------------|---------------|-----------|---------|-------|
|                                                                                                                                               | Director      | 10% Owner | Officer | Other |
| Aerin Lauder Zinterhofer 2008 Grantor Retained Annuity Trust<br>C/O THE ESTEE LAUDER COMPANIES INC.<br>767 FIFTH AVENUE<br>NEW YORK, NY 10153 |               |           | X       |       |
| LAUDER AERIN<br>C/O THE ESTEE LAUDER COMPANIES INC.<br>767 FIFTH AVENUE<br>NEW YORK, NY 10153                                                 | X             | X         |         |       |

ZINTERHOFER AERIN LAUDER TRUST U/A/D 4/24/00  
C/O RICHARD D. PARSONS  
9 WEST 57TH STREET, SUITE 4700  
NEW YORK, NY 10019

X

## Signatures

|                                                                                                                  |            |
|------------------------------------------------------------------------------------------------------------------|------------|
| Aerin Lauder Zinterhofer, Trustee, by Spencer G. Smul, attorney-in-fact                                          | 04/10/2012 |
| __Signature of Reporting Person                                                                                  | Date       |
| Aerin Lauder, by Spencer G. Smul, attorney-in-fact                                                               | 04/10/2012 |
| __Signature of Reporting Person                                                                                  | Date       |
| Richard D. Parsons, Trustee, Aerin Lauder Zinterhofer 2000 Revocable Trust, by Spencer G. Smul, attorney-in-fact | 04/10/2012 |
| __Signature of Reporting Person                                                                                  | Date       |

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) On January 20, 2012, the Class A Common Stock of the Issuer split 2-for-1, resulting in Aerin Lauder's ownership of 846 additional shares of Class A Common Stock. Aerin Lauder beneficially owns 1,692 shares of Class A Common Stock directly, with respect to which she has sole voting and investment power.
- (2) There is no conversion price for the Class B Common Stock. It is convertible into shares of Class A Common Stock on a one-to-one basis.
- (3) On April 9, 2012, the Reporting Person distributed 85,400 shares of Class B Common Stock to the Aerin Lauder Zinterhofer Trust U/A/D 4/24/00 (the "2000 Trust") in partial satisfaction of an amount payable due under the terms of the Aerin Lauder Zinterhofer 2008 Grantor Retained Annuity Trust Agreement (the "2008 Grat").
- (4) Shares of Class B Common Stock may be converted immediately into Class A Common Stock on a one-for-one basis by the holder and are automatically converted into Class A Common Stock on a one-for-one basis upon transfer to a person or entity that is not a "Permitted Transferee" or soon after a record date for a meeting of stockholders where the outstanding Class B Common Stock constitutes less than 10% of the outstanding shares of Common Stock of the Issuer.
- (5) Not applicable.
- (6) On January 20, 2012, the Class A Common Stock of the Issuer split 2-for-1, resulting in the 2008 GRAT's ownership of 5,004,796 additional shares of Class B Common Stock. After the transaction described in note 3, the 2008 GRAT beneficially owns 9,924,192 shares of Class B Common Stock directly, and Aerin Lauder owns such shares indirectly as Trustee and ultimate beneficial owner of the 2008 GRAT and with respect to which she has sole voting and investment power.
- (7) On January 20, 2012, the Class A Common Stock of the Issuer split 2-for-1, resulting in the 2000 Trust's ownership of 743,462 additional shares of Class B Common Stock. After the transaction described in note 3, the 2000 Trust beneficially owns 1,572,324 shares of Class B Common Stock directly, and Aerin Lauder owns such shares indirectly as Grantor and beneficial owner of the 2000 Trust.
- (8) On January 20, 2012, the Class A Common Stock of the Issuer split 2-for-1, resulting in Aerin Lauder's ownership of 750,000 additional shares of Class B Common Stock. Aerin Lauder beneficially owns 1,500,000 shares of Class B Common Stock directly, with respect to which she has sole voting and investment power.
- (9) On January 20, 2012, the Class A Common Stock of the Issuer split 2-for-1, resulting in the ownership of 2,405,297 additional shares of Class B Common Stock by the Trust Under Article 2 of The Zinterhofer 2008 Descendants Trust Agreement dated December 24, 2008 ("Article 2 Trust"). After the transaction described in note 3, the Article 2 Trust beneficially owns 4,810,594 shares of Class B Common Stock directly, and Aerin Lauder owns such shares indirectly as a co-trustee of Article 2 Trust.

### Remarks:

\*The full name of the Reporting Trust is: Aerin Lauder Zinterhofer 2008 Grantor Retained Annuity Trust, u/a/d December 24  
Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

## Edgar Filing: LAUDER AERIN - Form 4

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.