

SIGNET GROUP PLC  
Form 6-K  
June 05, 2003

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# **SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

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## **FORM 6-K**

**Special Report of Foreign Issuer**

**Pursuant to Rule 13a-16 or 15d-16 of  
The Securities and Exchange Act of 1934**

**For the date of June 5, 2003**

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### **SIGNET GROUP plc**

**(Translation of registrant's name into English)**

**Zenith House**

**The Hyde**

**London NW9 6EW**

**England**

**(Address of principal executive office)**

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Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40F.

Form 20-F  Form 40-F

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. Yes  No

If  Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**SIGNET GROUP plc**

By:           /s/ WALKER BOYD          

Name:           Walker Boyd          

Title:           Group Finance            
          Director          

Date: June 5, 2003

Embargoed until 12.00 Noon (BST)

Signet Group plc (LSE: SIG, Nasdaq NMS: SIGY)

5 June 2003

**SIGNET REPORTS FURTHER PROGRESS**

**IN FIRST QUARTER RESULTS**

Signet Group plc (LSE: SIG and NASDAQ NMS: SIGY), the world's largest speciality retail jeweller, today announces its first quarter results for the 13 week period 2 February to 3 May 2003.

**Group**

Group profit before tax was £24.1 million (Q1 2002/03: £23.9 million restated for adoption of FRS 17 Retirement Benefits). At constant exchange rates the underlying increase was 11.6%. The US dollar weakened from £1/\$1.43 to £1/\$1.59 compared to the prior year. Group like for like sales increased by 2.2%. Total sales advanced by 4.6% at constant exchange rates, the decrease at actual exchange rates was 3.4% to £342.9 million (Q1 2002/03: £354.8 million). Group operating profit was £27.2 million (Q1 2002/03: £27.9 million restated) and operating margin was unchanged at 7.9%. Earnings per share were unchanged at 0.9p (Q1 2002/03: 0.9p restated), equivalent to \$0.43 per ADR. The tax rate was the same as last year at 35.5%.

**United States (circa 71% of Group annual sales)**

The US business again outperformed the jewellery sector on a like for like basis and further increased market share. Operating profit was £26.2 million (Q1 2002/03: £27.5 million), up by 5.9% on a constant currency basis but 4.7% down on a reported basis. The operating margin increased to 10.5% (Q1 2002/03: 10.3%), reflecting strict control of costs and gross margins throughout the period.

Total sales increased by 4.1% at constant exchange rates to £250.3 million (Q1 2002/03: £267.3 million); on a reported basis total sales fell by 6.4%. Like for like sales rose by 1.1%. The gross margin improved slightly, reflecting the implementation of a range of management initiatives which offset anticipated adverse mix changes and some impact from the higher gold price. The bad debt ratio was similar to the first quarter of last year and remained within the range of the last five years.

**United Kingdom (circa 29% of Group annual sales)**

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The UK business continued to perform strongly. Operating profit improved by £0.6 million to £2.4 million (Q1 2002/03: £1.8 million restated) on total sales up by 5.8% to £92.6 million (Q1 2002/03: £87.5 million). Total like for like sales rose by 5.4%, with H.Samuel up by 4.5% and Ernest Jones by 6.6%. Both chains benefited from increased diamond participation as a result of improvements in merchandise, in-store presentation, training, store systems and marketing. Gross margin was in line with last year's level and the operating margin increased to 2.6% (Q1 2002/03: 2.1% restated). The FRS 17 charge was £0.7 million (Q1 2002/03: £0.6 million restated).

### Group Costs, Financial Items and Net Debt

Group costs were unchanged at £1.4 million. Net interest payable was £3.1 million (Q1 2002/03: £4.0 million restated), after crediting £0.2 million in respect of FRS 17 (Q1 2002/03: £0.6 million credit restated). Net debt at 3 May 2003 was £137.7 million (4 May 2002: £180.6 million), reflecting the improved position at 1 February 2003 and the favourable movement in period end exchange rate.

### Prior Year Adjustment

The Group has now adopted FRS 17 Retirement Benefits. The overall effect has been a net charge of £0.5 million to profit before tax in Q1 2003/04 against a restated comparable period net charge of nil. Under the market based approach of FRS 17 there was a £6.7 million pension fund deficit at 1 February 2003 in comparison with a balance sheet asset of £19.1 million under SSAP 24. Consequently a non-cash charge of £18.1 million, net of deferred tax, has been made directly to reserves to reflect this change, representing 2.7% of shareholder funds at 1 February 2003. Details of the impact of adopting FRS 17 are shown in Note 9 of the attached first quarter 2003/04 results.

### Comment

Terry Burman, Group Chief Executive, commented While exchange translation negatively impacted reported results the 11.6% underlying increase in profit before tax reflects the further progress made by the Group.

Against the background of very challenging trading conditions the US business again outperformed its competition and gained further market share. The quarter was marked by strong trading during the Valentine's Day period, although a weaker trend was evident during the latter two months.

The UK division performed well. Against strong comparatives in the previous year like for like sales increased by 5.4%. The drive to increase participation of diamonds in the sales mix showed further success.

US sales in May have shown some improvement compared with March and April as a whole. The UK sales performance in May was satisfactory.

|                   |  |                             |
|-------------------|--|-----------------------------|
| <b>Enquiries:</b> | <b>Terry Burman, Group Chief Executive</b> | <b>+44 (0) 20 7399 9520</b> |
|                   | <b>Walker Boyd, Group Finance Director</b> | <b>+44 (0) 20 7399 9520</b> |
|                   | <b>Tim Grey, Brunswick</b>                 | <b>+44 (0) 20 7404 5959</b> |

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A conference call for all interested parties will take place today at 2.30 p.m. BST.

|                        |                      |                     |
|------------------------|----------------------|---------------------|
| European dial-in:      | +44 (0) 20 7984 7582 | Password: Signet    |
| European 48 hr replay: | +44 (0) 20 7784 1024 | Access code: 501545 |
| US dial-in:            | +1 719 457 2679      | Password: Signet    |
| US 48 hr replay:       | +1 719 457 0820      | Access code: 501545 |

The Annual General Meeting will take place on Tuesday 8 July 2003. The second quarter sales performance for the 13 weeks ending 2 August 2003 is expected to be announced on Thursday 7 August 2003.

Signet operated 1,671 speciality retail jewellery stores at 3 May 2002; these included 1,065 stores in the US, where the Group trades as Kay Jewelers, Jared The Galleria Of Jewelry and under a number of regional names. At that date Signet operated 606 stores in the UK, where the Group trades as H.Samuel, Ernest Jones and Leslie Davis. Further information on Signet is available at [www.signetgroupplc.com](http://www.signetgroupplc.com).

This release includes certain forward-looking information that is based upon management's beliefs as well as on assumptions made by, and data currently available to, management. This information, which has been, or in the future may be, included in reliance on the safe harbor provisions of the US Private Securities Litigation Reform Act of 1995, is subject to a number of risks and uncertainties, including but not limited to the factors identified in the Company's filings with the US Securities and Exchange Commission, including its 2002/03 Annual Report on Form 20-F filed with the Commission on April 24, 2003. Actual results may differ materially from those anticipated in such forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied therein may not be realised. The Company undertakes no obligation to update or revise any forward-looking statements to reflect subsequent events or circumstances.

## SIGNET GROUP plc

### Unaudited interim consolidated profit and loss account

for the 13 weeks ended 3 May 2003

|  |       | 13 weeks       | 52 weeks       |
|--|-------|----------------|----------------|
|  |       | ended          | ended          |
|  |       | 4 May          | 1 February     |
|  |       | 2002           | 2003           |
|  |       | as restated(1) | as restated(1) |
|  | Notes | £m             | £m             |
| <b>Sales</b>   | 2,3   | 342.9          | 1,608.0        |
| Operating profit                                     | 3,9   | 27.2           | 213.9          |
| Net interest payable and similar charges             | 4,9   | (3.1)          | (14.0)         |
| <b>Profit on ordinary activities before taxation</b> | 9     | 24.1           | 199.9          |
| Tax on profit on ordinary activities                 | 5     | (8.6)          | (70.8)         |
| <b>Profit for the financial period</b>               |       | 15.5           | 129.1          |
| Dividends  |       |                | (36.1)         |

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|   |                |             |             |      |
|---|----------------|-------------|-------------|------|
| <b>Retained profit attributable to shareholders</b> |                | <b>15.5</b> | 15.4        | 93.0 |
| <b>Earnings per share</b>                           | <b>basic</b>   | 7           | <b>0.9p</b> | 0.9p |
|   | <b>diluted</b> |             | <b>0.9p</b> | 7.5p |

All of the above relates to continuing activities.

(1) Restated for the implementation in 2003/04 of FRS 17 Retirement Benefits (see note 9).

## Unaudited consolidated balance sheet

at 3 May 2003

|  |       | 3 May<br>2003  | 4 May<br>2002        | 1 February<br>2003   |
|--|-------|----------------|----------------------|----------------------|
|  | Notes | £m             | as restated(1)<br>£m | as restated(1)<br>£m |
| <b>Fixed assets</b>  |       |                |                      |                      |
| Intangible assets  |       | 20.0           | 23.0                 | 19.8                 |
| Tangible assets  |       | 209.1          | 212.1                | 205.5                |
|  |       | <u>229.1</u>   | <u>235.1</u>         | <u>225.3</u>         |
| <b>Current assets</b>  |       |                |                      |                      |
| Stocks   |       | 578.9          | 554.6                | 539.5                |
| Debtors (see note below)                                       |       | 331.1          | 337.4                | 345.9                |
| Cash at bank and in hand                                       |       | 71.5           | 61.7                 | 89.2                 |
|  |       | <u>981.5</u>   | <u>953.7</u>         | <u>974.6</u>         |
| <b>Creditors: amounts falling due within one year</b>          |       | <b>(298.5)</b> | <b>(281.1)</b>       | <b>(324.9)</b>       |
| Bank loans and overdrafts                                      |       | (28.4)         | (32.1)               | (52.0)               |
| Other  |       | (270.1)        | (249.0)              | (272.9)              |
|  |       | <u>683.0</u>   | <u>672.6</u>         | <u>649.7</u>         |
| <b>Net current assets (see note below)</b>                     |       | <b>683.0</b>   | <b>672.6</b>         | <b>649.7</b>         |
| <b>Total assets less current liabilities</b>                   |       | <b>912.1</b>   | <b>907.7</b>         | <b>875.0</b>         |
| <b>Creditors: amounts falling due after more than one year</b> |       | <b>(193.6)</b> | <b>(216.4)</b>       | <b>(189.1)</b>       |
| Bank loans   |       | (175.6)        | (201.3)              | (171.4)              |
| Other  |       | (18.0)         | (15.1)               | (17.7)               |
|  |       | <u>(193.6)</u> | <u>(216.4)</u>       | <u>(189.1)</u>       |
| <b>Deferred tax</b>  |       |                | (3.4)                |                      |
| <b>Provisions for liabilities and charges</b>                  |       | (7.4)          | (6.8)                | (7.5)                |
|  |       | <u>(7.4)</u>   | <u>(6.8)</u>         | <u>(7.5)</u>         |
| <b>Total net assets</b>  |       | <b>711.1</b>   | <b>681.1</b>         | <b>678.4</b>         |
| <b>Capital and reserves equity</b>                             |       |                |                      |                      |
| Called up share capital  |       | 8.6            | 8.6                  | 8.6                  |
| Reserves   |       | 702.5          | 672.5                | 669.8                |
|  |       | <u>711.1</u>   | <u>681.1</u>         | <u>678.4</u>         |
| <b>Shareholders funds</b>                                      | 8     | <b>711.1</b>   | <b>681.1</b>         | <b>678.4</b>         |



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**Note:** Debtors and net current assets include amounts recoverable after more than one year of £5.6 million (4 May 2002: £nil, 1 February 2003: £5.3 million).

### Unaudited consolidated statement of total recognised gains and losses

for the 13 weeks ended 3 May 2003

|   |                 | 13 weeks       |  | 52 weeks       |
|---|-----------------|----------------|--|----------------|
|   | <b>13 weeks</b> | ended          |  | ended          |
|   | <b>ended</b>    | 4 May          |  | 1 February     |
|   | <b>3 May</b>    | 2002           |  | 2003           |
|   | <b>2003</b>     | as restated(1) |  | as restated(1) |
|   | <b>£m</b>       | £m             |  | £m             |
|   |                 | _____          |  | _____          |
| <b>Profit for the financial period</b>                                    | <b>15.5</b>     | 15.4           |  | 129.1          |
| Translation differences (1 February 2003: net of £0.7 million tax credit) | <b>17.1</b>     | (20.7)         |  | (143.2)        |
| Actuarial loss arising on pension asset (note 9)                          |                 |                |  | (22.3)         |
|   |                 | _____          |  | _____          |
| <b>Total recognised gains and losses relating to the period</b>           | <b>32.6</b>     | (5.3)          |  | (36.4)         |
| Prior year adjustment (note 9)  | <b>(18.1)</b>   |                |  |                |
|   |                 | _____          |  | _____          |
| <b>Total recognised gains and losses</b>                                  | <b>14.5</b>     | (5.3)          |  | (36.4)         |
|   |                 | _____          |  | _____          |

(1) Restated for the implementation in 2003/04 of FRS 17 Retirement Benefits (see note 9).

**Unaudited consolidated cash flow statement**

for the 13 weeks ended 3 May 2003

|   | 13 weeks<br>ended<br>3 May<br>2003 | 13 weeks<br>ended<br>4 May<br>2002 | 52 weeks<br>ended<br>1 February<br>2003 |
|---|------------------------------------|------------------------------------|---|
|   | £m                                 | £m                                 | £m                                      |
| <b>Net cash inflow from operating activities</b>                      | <b>36.8</b>                        | 48.3                               | 182.2                                   |
| Net cash outflow from returns on investments and servicing of finance | (3.1)                              | (4.3)                              | (16.5)                                  |
| Taxation paid   | (20.9)                             | (19.7)                             | (57.3)                                  |
| Net cash outflow for capital expenditure                              | (9.4)                              | (12.1)                             | (48.2)                                  |
| Equity dividends paid   |                                    |                                    | (30.8)                                  |
|   |                                    | _____                              | _____                                   |
| <b>Cash inflow before use of liquid resources and financing</b>       | <b>3.4</b>                         | 12.2                               | 29.4                                    |
| Management of liquid resources decrease/(increase) in bank deposits   | 18.9                               | 9.0                                | (29.9)                                  |
| Cash inflow/(outflow) from financing                                  |                                    | 0.3                                | (7.8)                                   |
|   |                                    | _____                              | _____                                   |
| <b>Increase/(decrease) in cash in the period</b>                      | <b>22.3</b>                        | 21.5                               | (8.3)                                   |
|   |                                    | _____                              | _____                                   |
| <b>Reconciliation of net cash flow to movement in net debt</b>        |                                    |                                    |   |
| <b>Increase/(decrease) in cash in the period</b>                      | <b>22.3</b>                        | 21.5                               | (8.3)                                   |
| Cash outflow from decrease in debt                                    | 0.1                                | 2.3                                | 12.1                                    |
| Cash (inflow)/outflow from (decrease)/increase in liquid resources    | (18.9)                             | (9.0)                              | 29.9                                    |
|   |                                    | _____                              | _____                                   |
| <b>Change in net debt resulting from cash flows</b>                   | <b>3.5</b>                         | 14.8                               | 33.7                                    |
| Translation difference  | (1.1)                              | 6.3                                | 27.9                                    |
|   |                                    | _____                              | _____                                   |
| <b>Movement in net debt in the period</b>                             | <b>2.4</b>                         | 21.1                               | 61.6                                    |
| Opening net debt  | (140.1)                            | (201.7)                            | (201.7)                                 |
|   |                                    | _____                              | _____                                   |
| <b>Closing net debt</b>   | <b>(137.7)</b>                     | (180.6)                            | (140.1)                                 |
|   |                                    | _____                              | _____                                   |
| <b>Reconciliation of operating profit to operating cash flow</b>      |                                    |                                    |   |
| <b>Operating profit</b>   | <b>27.2</b>                        | 27.9                               | 213.9                                   |
| Depreciation and amortisation charges                                 | 9.3                                | 9.3                                | 37.8                                    |
| Increase in stocks  | (29.3)                             | (14.1)                             | (44.9)                                  |
| Decrease/(increase) in debtors  | 23.1                               | 30.8                               | (26.5)                                  |
| Increase/(decrease) in creditors                                      | 6.6                                | (5.4)                              | 1.4                                     |
| (Decrease)/increase in other provisions                               | (0.1)                              | (0.2)                              | 0.5                                     |
|   |                                    | _____                              | _____                                   |
| <b>Net cash inflow from operating activities</b>                      | <b>36.8</b>                        | 48.3                               | 182.2                                   |
|   |                                    | _____                              | _____                                   |

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(1) Restated for the implementation in 2003/04 of FRS 17 Retirement Benefits (see note 9).

**Notes to the unaudited interim financial results**

for the 13 weeks ended 3 May 2003

**1. Basis of preparation**

These interim financial statements are unaudited and do not constitute statutory accounts within the meaning of Section 240 of the Companies Act 1985. They have been prepared on a basis which is consistent with the financial statements for the 52 weeks ended 1 February 2003 except for where restatements arise from the implementation of FRS 17 Retirement Benefits. The comparative figures for the 52 weeks ended 1 February 2003 are not the Company's statutory accounts for that period. Those accounts have been reported on by the Company's auditors under Section 235 of the Companies Act 1985 and have not yet been delivered to the Registrar of Companies. The report of the auditors was unqualified and did not contain a statement under Section 237(2) or Section 237(3) of the Companies Act 1985.

**2. Sales**

Sales represent net sales to customers outside the Group, exclusive of value added and sales taxes.

**3. Segment information**

|   | <b>13 weeks<br/>ended<br/>3 May<br/>2003</b> | 13 weeks<br>ended<br>4 May<br>2002 | 52 weeks<br>ended<br>1 February<br>2003 |
|---|--|------------------------------------|---|
|   | <b>£m</b>                                    | £m                                 | £m                                      |
| <b>Sales by origin and destination</b>    |  |                                    |   |
| UK, Channel Islands & Republic of Ireland | <b>92.6</b>                                  | 87.5                               | 473.6                                   |
| US  | <b>250.3</b>                                 | 267.3                              | 1,134.4                                 |
|   | <b>342.9</b>                                 | 354.8                              | 1,608.0                                 |
| <b>Operating profit/(loss)</b>            |  |                                    |   |
| UK, Channel Islands & Republic of Ireland |  |                                    |   |
| Trading as restated(a)                    | <b>2.4</b>                                   | 1.8                                | 64.7                                    |
| Group central costs (b)                   | <b>(1.4)</b>                                 | (1.4)                              | (6.0)                                   |

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|    |             |                   |                   |
|----|-------------|-------------------|-------------------|
|    | <b>1.0</b>  | 0.4               | 58.7              |
| US | <b>26.2</b> | 27.5              | 155.2             |
|    |             | <u>          </u> | <u>          </u> |
|    | <b>27.2</b> | 27.9              | 213.9             |
|    |             | <u>          </u> | <u>          </u> |

The Group's results derive from one business segment – the retailing of jewellery, watches and gifts.

(a) UK trading profit for the 13 weeks ended 3 May 2003 includes a charge of £0.7 million relating to pension net service cost arising from the adoption in 2003/04 of FRS 17 – Retirement Benefits (13 weeks ended 4 May 2002: £0.6 million, 52 weeks ended 1 February 2003: £2.3 million).

(b) Group central costs for the 52 weeks ended 2 February 2003 include a charge of £0.5 million relating to an increase in the provision against an onerous lease of a dormant Group property (13 weeks ended 3 May 2003: £nil, 13 weeks ended 4 May 2002: £nil).

**4. Net interest payable and similar charges**

|                              | <b>13 weeks</b> | 13 weeks          | 52 weeks          |
|------------------------------|-----------------|-------------------|-------------------|
|                              | <b>ended</b>    | ended             | ended             |
|                              | <b>3 May</b>    | 4 May             | 1 February        |
|                              | <b>2003</b>     | 2002              | 2003              |
|                              | <b>£m</b>       | as restated(1)    | as restated(1)    |
|                              | <b>£m</b>       | £m                | £m                |
| Net interest payable         | <b>(3.3)</b>    | (4.6)             | (16.5)            |
| FRS 17 – net interest credit | <b>0.2</b>      | 0.6               | 2.5               |
|                              | <b>(3.1)</b>    | (4.0)             | (14.0)            |
|                              |                 | <u>          </u> | <u>          </u> |

(1) Restated for the implementation in 2003/04 of FRS 17 – Retirement Benefits (see note 9).

**Notes to the unaudited interim financial results**

for the 13 weeks ended 3 May 2003

**5. Taxation**

The net taxation charge in the profit and loss account for the 13 weeks to 3 May 2003 has been based on the anticipated effective taxation rate for the 52 weeks ending 31 January 2004.

**6. Translation differences**

The exchange rates used for the translation of US dollar transactions and balances in these interim statements are as follows:

|  | <b>3 May</b> | 4 May | 1 February |
|--|--------------|-------|------------|
|  | <b>2003</b>  | 2002  | 2003       |
| Profit and loss account (average rate) | <b>1.59</b>  | 1.43  | 1.53       |
| Balance sheet (closing rate)           | <b>1.60</b>  | 1.47  | 1.64       |

The effect of restating the balance sheet at 4 May 2002 to the exchange rates ruling at 3 May 2003 would be to decrease net debt by £14.7 million to £165.9 million. Restating the profit and loss account would decrease the pre-tax profit for the 13 weeks ended 4 May 2002 by £2.3 million to £21.6 million.

**7. Earnings per share**

|                 | 13 weeks       | 52 weeks       |
|-----------------|----------------|----------------|
| <b>13 weeks</b> | ended          | ended          |
| <b>ended</b>    | 4 May          | 1 February     |
| <b>3 May</b>    | 2002           | 2003           |
| <b>2003</b>     | as restated(1) | as restated(1) |

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|  | £m             | £m      | £m      |
|--|----------------|---------|---------|
|  |                |         |         |
| Profit attributable to shareholders                  | <b>15.5</b>    | 15.4    | 129.1   |
| Weighted average number of shares in issue (million) | <b>1,713.9</b> | 1,708.0 | 1,710.7 |
| Dilutive effect of share options (million)           | <b>10.5</b>    | 20.1    | 16.4    |
|  |                |         |         |
| Diluted weighted average number of shares (million)  | <b>1,724.4</b> | 1,728.1 | 1,727.1 |
|  |                |         |         |
| Earnings per share    basic                          | <b>0.9p</b>    | 0.9p    | 7.5p    |
| diluted  | <b>0.9p</b>    | 0.9p    | 7.5p    |
|  |                |         |         |

The number of shares in issue at 3 May 2003 was 1,714,002,284 (4 May 2002: 1,711,070,503 shares, 1 February 2003: 1,713,768,396 shares).

(1) Restated for the implementation in 2003/04 of FRS 17 Retirement Benefits (see note 9).

**8. Changes in shareholders' equity**

|                                | Share<br>capital | Share<br>premium<br>account | Revaluation<br>reserve | Special<br>reserves | Profit<br>and<br>loss<br>account | Total        |
|--------------------------------|------------------|-----------------------------|------------------------|---------------------|----------------------------------|--------------|
|                                | £m               | £m                          | £m                     | £m                  | £m                               | £m           |
| Balance at 1 February 2003     | 8.6              | 53.9                        | 3.1                    | 101.7               | 529.2                            | 696.5        |
| Prior year adjustment (note 9) |                  |                             |                        |                     | (18.1)                           | (18.1)       |
| As restated                    | 8.6              | 53.9                        | 3.1                    | 101.7               | 511.1                            | 678.4        |
| Retained profit                |                  |                             |                        |                     | 15.5                             | 15.5         |
| Share options exercised        |                  | 0.1                         |                        |                     |                                  | 0.1          |
| Translation differences        |                  |                             |                        | (10.2)              | 27.3                             | 17.1         |
| <b>Balance at 3 May 2003</b>   | <b>8.6</b>       | <b>54.0</b>                 | <b>3.1</b>             | <b>91.5</b>         | <b>553.9</b>                     | <b>711.1</b> |

**Notes to the unaudited interim financial results**

for the 13 weeks ended 3 May 2003

**9. Prior year adjustment**

It was previously the Group's policy, in compliance with SSAP 24, to spread the pension valuation surplus arising under its UK defined benefit pension scheme (the Scheme) over the average service life of the employees. In compliance with this standard, a pension scheme prepayment of £19.1 million was included in the balance sheet at 1 February 2003 within debtors falling due after more than one year. An associated deferred tax liability of £5.7 million was also carried on the balance sheet at 1 February 2003.

FRS 17 Retirement Benefits (FRS 17), which the Group has adopted for 2003/04, requires that surpluses or deficits arising under defined benefit pension schemes be recognised immediately rather than spread forward.

The adoption of FRS 17 has led to the write off of the £19.1 million pension asset previously recognised under SSAP 24 together with provision for the net deficit of £6.7 million in the Scheme as at 1 February 2003. This £6.7 million net deficit has been classified as a creditor falling due after more than one year. The £5.7 million deferred tax liability associated with the SSAP 24 pension asset has been written back and a £2.0 million deferred tax asset has been recognised in respect of the net deficit provided for under FRS 17. The total net deficit of £18.1 million arising from the adoption of FRS 17 has been accounted for as a prior year adjustment charged directly to shareholders' funds.



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The consolidated statement of total recognised gains & losses for the 52 weeks to 1 February 2003 has been restated to include the actuarial loss on pension assets arising during that period net of deferred tax, calculated in accordance with FRS 17. This amounted to £22.3 million.

The profit and loss accounts for the 13 weeks to 4 May 2002 and for the 52 weeks to 1 February 2003 have been restated to include the following items, reflecting the requirements of FRS 17.

|   | 13 weeks<br>ended<br>4 May<br>2002<br><hr style="border-top: 1px solid black;"/><br>£m<br><hr style="border-top: 1px solid black;"/> | 52 weeks<br>ended<br>1 February<br>2003<br><hr style="border-top: 1px solid black;"/><br>£m<br><hr style="border-top: 1px solid black;"/> |
|---|--|---|
| <b>Operating profit:</b>                              |  |   |
| As originally reported                                | 28.5   | 216.2   |
| Net service cost                                      | (0.6)  | (2.3)   |
|   | <hr style="border-top: 1px solid black;"/>   | <hr style="border-top: 1px solid black;"/>  |
| As restated   | 27.9   | 213.9   |
|   | <hr style="border-top: 1px solid black;"/>   | <hr style="border-top: 1px solid black;"/>  |
| <b>Net interest payable and similar charges:</b>      |  |   |
| As originally reported                                | (4.6)  | (16.5)  |
| Expected return on Scheme assets                      | 1.8  | 7.1   |
| Interest on Scheme liabilities                        | (1.2)  | (4.6)   |
|   | <hr style="border-top: 1px solid black;"/>   | <hr style="border-top: 1px solid black;"/>  |
| As restated   | (4.0)  | (14.0)  |
|   | <hr style="border-top: 1px solid black;"/>   | <hr style="border-top: 1px solid black;"/>  |
| <b>Profit on ordinary activities before taxation:</b> |  |   |
| As originally reported                                | 23.9   | 199.7   |
| Net impact of FRS 17 adjustments                      |  | 0.2   |
|   | <hr style="border-top: 1px solid black;"/>   | <hr style="border-top: 1px solid black;"/>  |
| As restated   | 23.9   | 199.9   |
|   | <hr style="border-top: 1px solid black;"/>   | <hr style="border-top: 1px solid black;"/>  |

**Reconciliation of UK GAAP to US GAAP**

for the 13 weeks ended 3 May 2003

**Estimated effect on profit for the financial period of differences between UK GAAP and US GAAP**

|  | 13 weeks ended | 13 weeks ended | 52 weeks ended  |
|--|----------------|----------------|-----------------|
|  | 3 May 2003     | 4 May 2002     | 1 February 2003 |
|  | as restated(1) | as restated(1) | as restated(1)  |
|  | £m             | £m             | £m              |
| Profit for the financial period in accordance with UK GAAP         | 15.5           | 15.4           | 129.1           |
| US GAAP adjustments:   |                |                |                 |
| Goodwill amortisation and write off                                | 0.3            | 0.3            | 1.2             |
| Sale and leaseback transactions                                    | 0.2            | 0.2            | 0.8             |
| Extended service plan revenues                                     | (0.2)          | (0.5)          | (3.5)           |
| Pensions   | (0.5)          | (0.1)          | (0.5)           |
| Depreciation of properties   |                |                | 0.2             |
| Stock compensation   | (1.7)          | (1.4)          | 1.3             |
| US GAAP adjustments before taxation                                | (1.9)          | (1.5)          | (0.5)           |
| Taxation   | 0.9            |                | (0.3)           |
| US GAAP adjustments after taxation                                 | (1.0)          | (1.5)          | (0.8)           |
| Net income attributable to shareholders in accordance with US GAAP | 14.5           | 13.9           | 128.3           |
| Income per ADS in accordance with US GAAP:                         |                |                |                 |
| basic  | 25.4p          | 24.4p          | 225.0p          |
| diluted  | 25.2p          | 24.1p          | 222.9p          |
| Weighted average number of ADS outstanding (million):              |                |                |                 |
| basic  | 57.1           | 56.9           | 57.0            |
| diluted  | 57.5           | 57.6           | 57.6            |

**Estimated cumulative effect on shareholders funds of differences between UK GAAP and US GAAP**

|   | 3 May 2003     | 4 May 2002     | 1 February 2003 |
|---|----------------|----------------|-----------------|
|   | as restated(1) | as restated(1) | as restated(1)  |
|   | £m             | £m             | £m              |
| Shareholders funds in accordance with UK GAAP | 711.1          | 681.1          | 678.4           |

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US GAAP adjustments:

|  |                   |                   |                   |
|--|-------------------|-------------------|-------------------|
| Goodwill in respect of acquisitions (gross)    | 541.3             | 577.5             | 531.2             |
| Adjustment to goodwill                         | (66.1)            | (72.1)            | (64.5)            |
| Accumulated goodwill amortisation              | (165.2)           | (175.8)           | (162.6)           |
| Sale and leaseback transactions                | (9.5)             | (10.3)            | (9.7)             |
| Extended service plan revenues                 | (17.2)            | (15.4)            | (16.6)            |
| Pensions                                       | 11.4              | 3.2               | 12.0              |
| Depreciation of properties                     | (2.5)             | (2.7)             | (2.5)             |
| Revaluation of properties                      | (3.1)             | (3.0)             | (3.1)             |
| Dividends                                      | 30.9              | 25.6              | 30.8              |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| US GAAP adjustments before taxation            | 320.0             | 327.0             | 315.0             |
| Taxation                                       | 2.3               | 7.5               | 4.6               |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| US GAAP adjustments after taxation             | 322.3             | 334.5             | 319.6             |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Shareholders' funds in accordance with US GAAP | 1,033.4           | 1,015.6           | 998.0             |
|  | <u>          </u> | <u>          </u> | <u>          </u> |

(1) Restated under UK GAAP for the implementation in 2003/04 of FRS 17 Retirement Benefits (see note 9).