CHARLES RIVER LABORATORIES INTERNATIONAL INC Form 10-Q November 02, 2011

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 24, 2011

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM
Commission file number 001-15943

# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

(Exact Name of Registrant as specified in its Charter)

**DELAWARE** 

06-1397316

(State of Incorporation)

(I.R.S. Employer Identification No.)

251 BALLARDVALE STREET, WILMINGTON, MASSACHUSETTS 01887

(Address of Principal Executive Offices) (Zip Code)

781-222-6000

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\circ$  No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (check one):

Large accelerated filer ý Accelerated filer o Non-accelerated filer o Smaller reporting company o (Do not check if a

smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

As of October 17, 2011, there were 49,440,569 shares of the registrant's common stock outstanding.

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# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

# FORM 10-Q

# For the Quarterly Period Ended September 24, 2011

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#### **Special Note on Factors Affecting Future Results**

This Quarterly Report on Form 10-Q contains forward-looking statements regarding future events and the future results of Charles River Laboratories International, Inc. (Charles River) that are based on current expectations, estimates, forecasts, and projections about the industries in which Charles River operates and the beliefs and assumptions of our management. Words such as "expect," "anticipate," "goal," "project," "intend," "plan," "believe," "seek," "estimate," "will," "likely," "may," "designed," "would," "future," "can," "could" and other similar expressions that are predictions of or indicate future events and trends or which do not relate to historical matters are intended to identify such forward-looking statements. These statements are based on current expectations and beliefs of Charles River and involve a number of risks, uncertainties, and assumptions that are difficult to predict. For example, we may use forward-looking statements when addressing topics such as: the pursuit of our initiatives to optimize returns for stockholders, including efforts to improve our operating margins, including the impact of our headcount reductions in the fourth quarter of 2011, improve free cash flow, invest in growth businesses and return value to shareholders; future demand for drug discovery and development products and services, including the outsourcing of these services and spending trends by our customers; our expectations regarding stock repurchases; present spending trends and other cost reduction activities by our customers; future actions by our management; the outcome of contingencies; changes in our business strategy; changes in our business practices and methods of generating revenue; the development and performance of our services and products; market and industry conditions, including competitive and pricing trends; changes in the composition or level of our revenues; our cost structure; the impact of acquisitions and dispositions; our expectations with respect to sales growth and operating synergies (including the impact of specific actions intended to cause related improvements); the impact of specific actions intended to improve overall operating efficiencies and profitability (and our ability to accommodate future demand with our infrastructure); changes in our expectations regarding future stock option, restricted stock, and other equity grants to employees and directors; expectations with respect to foreign currency exchange; assessing (or changing our assessment of) our tax positions for financial statement purposes; and our cash flow and liquidity. In addition, these statements include the impact of economic and market conditions on our customers; the effects of our cost-saving actions and the steps to optimize returns to shareholders on an effective and timely basis and the ability of Charles River to withstand the current market conditions. You should not rely on forward-looking statements because they are predictions and are subject to risks, uncertainties and assumptions that are difficult to predict. Therefore, actual results may differ materially and adversely from those expressed in any forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this document or in the case of statements incorporated by reference, on the date of the document incorporated by reference. Factors that might cause or contribute to such differences include, but are not limited to, those discussed in our Annual Report on Form 10-K for the year ended December 25, 2010 under the section entitled "Our Strategy," the section entitled "Risks Related to Our Business and Industry," the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" and in our press releases and other financial filings with the Securities and Exchange Commission. We have no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or risks. New information, future events or risks may cause the forward-looking events we discuss in this report not to occur.

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#### Part I. Financial Information

#### **Item 1. Financial Statements**

#### CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(dollars in thousands, except per share amounts)

	<b>Three Months Ended</b>		
	September 24, 2011	September 25, 2010	
Net sales related to products	\$ 116,932	\$ 108,684	
Net sales related to services	160,647	162,201	
Total net sales	277,579	270,885	
Costs and expenses			
Cost of products sold	66,368	62,176	
Cost of services provided	118,495	118,209	
Selling, general and administrative	50,345	48,005	
Termination fee		30,000	
Amortization of intangibles	5,277	6,027	
Operating income	37,094	6,468	
Other income (expense)			
Interest income	138	243	
Interest expense	(11,944)		
Other, net	(747)	(1,648)	
Income from continuing operations before income taxes	24,541	(7,578)	
Provision for income taxes	5,630	16,670	
Income (loss) from continuing operations, net of tax	18,911	(24,248)	
Loss from discontinued operations, net of tax	(18)	(986)	
Net income (loss)	18,893	(25,234)	
Less: Net (income) loss attributable to noncontrolling interests	(95)	293	
Net income (loss) attributable to common shareowners	\$ 18,798	\$ (24,941)	
Earnings (loss) per common share: Basic:			
Continuing operations	\$ 0.38	\$ (0.38)	
Discontinued operations	φ 0.56	(0.02)	
Net income (loss) attributable to common shareowners	\$ 0.38	\$ (0.40)	
Diluted:	Φ 0.56	ψ (0. <del>1</del> 0)	
Continuing operations	\$ 0.37	\$ (0.38)	
Discontinued operations	Ψ 0.57	(0.02)	
Net income (loss) attributable to common shareowners	\$ 0.37	\$ (0.40)	
The mediae (1055) attributable to common shallowilers	Ψ 0.57	ψ (0.40)	

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# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(dollars in thousands, except per share amounts)

		Nine Mont	ths Ende	ed
	Septer	mber 24, 2011	September 25, 2010	
Net sales related to products	\$	361,069	\$	345,068
Net sales related to services		490,616		506,696
Total net sales		851,685		851,764
Costs and expenses				
Cost of products sold		197,405		188,553
Cost of services provided		352,606		371,756
Selling, general and administrative		152,561		176,562
Termination fee				30,000
Amortization of intangibles		16,454		18,246
Operating income		132,659		66,647
Other income (expense)				
Interest income		1,060		857
Interest expense		(32,619)		(25,753)
Other, net		(1,092)		(2,850)
Income from continuing operations before income taxes		100,008		38,901
Provision for income taxes		11,564		30,577
Income from continuing operations, net of tax		88,444		8,324
Loss from discontinued operations, net of tax		(5,695)		(2,463)
Net income		82,749		5,861
Less: Net (income) loss attributable to noncontrolling interests		(298)		1,034
interests		(298)		1,034
Net income attributable to common shareowners	\$	82,451	\$	6,895
Earnings (loss) per common share:				
Basic:				
Continuing operations	\$	1.71	\$	0.15
Discontinued operations		(0.11)		(0.04)
Net income attributable to common shareowners	\$	1.60	\$	0.11
Diluted:		2.00	-	
Continuing operations	\$	1.69	\$	0.14
Discontinued operations	Ψ	(0.11)	Ψ	(0.04)
Net income attributable to common shareowners	\$	1.58	\$	0.11
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See Notes to Condensed Consolidated Interim Financial Statements

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# CHARLES RIVER LABORATORIES INTERNATIONAL, INC.

#### CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(dollars in thousands, except per share amounts)

	Septer	nber 24, 2011	December 25, 2010	
Assets				
Current assets				
Cash and cash equivalents	\$	81,220	\$	179,160
Trade receivables, net		202,379		192,972
Inventories		94,391		100,297
Other current assets		78,339		80,465
Total current assets		456,329		552,894
Property, plant and equipment, net		728,887		752,657
Goodwill, net		199,799		198,438
Other intangibles, net		105,941		121,236
Deferred tax asset		37,364		45,003
Other assets		57,053		63,145
		,		,
Total assets	\$	1,585,373	\$	1,733,373
Total assets	Ψ	1,303,373	Ψ	1,733,373
Lieblities and Family				
Liabilities and Equity				
Current liabilities Current portion of long-term				
debt and capital leases	\$	19,838	\$	30,582
Accounts payable	Þ	34,622	Ф	30,627
Accounts payable Accrued compensation		44,139		48,918
Deferred revenue		54,570		66,905
Accrued liabilities		56,565		59,369
Other current liabilities		14,108		23,379
Other current habilities		14,100		23,317
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Total current liabilities		223,842		259,780
Long-term debt and capital leases		720,483		670,270
Other long-term liabilities		99,679		114,596
Total liabilities		1,044,004		1,044,646
Commitments and contingencies				
Shareowners' equity				
Preferred stock, \$0.01 par value;				
20,000,000 shares authorized;				
no shares issued and outstanding				
Common stock, \$0.01 par value;				
120,000,000 shares authorized;				
78,477,546 issued and				
49,723,708 shares outstanding				
at September 24, 2011 and				
77,531,056 issued and 56,441,081 shares outstanding				
		705		775
at December 25, 2010		785		775