

PRIMEDIA INC
Form 10-Q
August 08, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended: **June 30, 2006**

Commission file number: **1-11106**

PRIMEDIA Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

13-3647573
(I.R.S. Employer
Identification No.)

745 Fifth Avenue, New York, New York

(Address of principal executive offices)

10151

(Zip Code)

Registrant's telephone number, including area code **(212) 745-0100**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Number of shares of common stock, par value \$.01 per share, of PRIMEDIA Inc. outstanding as of July 31, 2006: 264,125,126

PRIMEDIA Inc.

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PRIMEDIA INC. AND SUBSIDIARIES
Condensed Consolidated Balance Sheets (Unaudited)
(in thousands, except share and per share amounts)

| | June, 30 2006 | December 31, 2005 |
|--|------------------|----------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 4,233 | \$ 7,255 |
| Accounts receivable, net | 127,003 | 134,773 |
| Inventories | 16,795 | 21,212 |
| Prepaid expenses and other | 44,854 | 29,722 |
| Assets held for sale | 89,565 | 109,129 |
| Total current assets | 282,450 | 302,091 |
| Property and equipment (net of accumulated depreciation and amortization of \$235,057 in 2006 and \$226,600 in 2005) | 53,843 | 56,868 |
| Intangible assets, net | 226,489 | 231,404 |
| Goodwill | 780,817 | 763,177 |
| Other non-current assets | 31,586 | 35,928 |
| Total Assets | \$ 1,375,185 | \$ 1,389,468 |
| LIABILITIES AND SHAREHOLDERS DEFICIENCY | | |
| Current liabilities: | | |
| Accounts payable | \$ 56,112 | \$ 52,984 |
| Accrued expenses and other | 113,759 | 122,319 |
| Deferred revenues | 112,183 | 107,940 |
| Current maturities of long-term debt | 3,866 | 7,677 |
| Liabilities of businesses held for sale | 21,491 | 33,203 |
| Total current liabilities | 307,411 | 324,123 |
| Long-term debt | 1,455,951 | 1,456,770 |
| Deferred revenues | 13,600 | 14,447 |
| Deferred income taxes | 88,991 | 87,655 |
| Other non-current liabilities | 72,664 | 78,202 |
| Total Liabilities | 1,938,617 | 1,961,197 |
| Commitments and contingencies (Note 12) | | |
| Shareholders' deficiency: | | |
| Common stock (\$.01 par value, 350,000,000 shares authorized at June 30, 2006 and December 31, 2005; 272,384,069 and 272,158,878 shares issued at June 30, 2006 and December 31, 2005, respectively) | 2,724 | 2,722 |
| Additional paid-in capital (including warrants of \$31,690 at June 30, 2006 and December 31, 2005) | 2,365,519 | 2,363,071 |
| Accumulated deficit | (2,855,798) | (2,861,645) |
| Common stock in treasury, at cost (8,442,409 shares at June 30, 2006 and December 31, 2005) | (75,877) | (75,877) |
| Total Shareholders' Deficiency | (563,432) | (571,729) |
| Total Liabilities and Shareholders' Deficiency | \$ 1,375,185 | \$ 1,389,468 |

See notes to condensed consolidated financial statements (unaudited).

PRIMEDIA INC. AND SUBSIDIARIES
Condensed Statements of Consolidated Operations (Unaudited)
(in thousands, except share and per share amounts)

| | Three Months Ended June 30, | |
|--|------------------------------------|-------------|
| | 2006 | 2005 |
| Revenues, net: | | |
| Advertising | \$ 161,795 | \$ 167,468 |
| Circulation | 50,328 | 51,237 |
| Other | 41,344 | 36,897 |
| Total revenues, net | 253,467 | 255,602 |
| Operating costs and expenses: | | |
| Cost of goods sold (exclusive of depreciation of property and equipment) | 59,551 | 56,454 |
| Marketing and selling | 46,603 | 46,939 |
| Distribution, circulation and fulfillment | 48,842 | 47,140 |
| Editorial | 17,299 | 17,531 |
| Other general expenses | 30,898 | 31,419 |
| Corporate administrative expenses (including non-cash compensation of \$1,619 and \$1,203 in 2006 and 2005, respectively) | 9,129 | 8,326 |
| Depreciation of property and equipment | 7,674 | 6,845 |
| Amortization of intangible assets and other | 3,070 | 2,363 |
| Provision for severance, closures and restructuring related costs | 1,541 | 267 |
| Loss on sale of businesses, net | 28 | |
| Operating income | 28,832 | 38,318 |
| Other income (expense): | | |
| Interest expense | (21,457) | (32,705) |
| Interest on shares subject to mandatory redemption | | (6,409) |
| Amortization of deferred financing costs | (657) | (1,184) |
| Other income (expense), net | 164 | (4,840) |
| Income (loss) from continuing operations before provision for income taxes | 6,882 | (6,820) |
| Provision for income taxes | (3,277) | (2,104) |
| Income (loss) from continuing operations | 3,605 | (8,924) |
| Discontinued operations, net of tax (including loss on sale of businesses, net of tax, of \$40 and \$716 in 2006 and 2005, respectively) | (5,720) | 13,935 |
| Net income (loss) | \$ (2,115) | \$ 5,011 |
| Basic income (loss) per common share: | | |
| Continuing operations | \$ 0.01 | \$ (0.03) |
| Discontinued operations | (0.02) | 0.05 |
| Net income (loss) | \$ (0.01) | \$ 0.02 |
| Diluted income (loss) per common share: | | |
| Continuing operations | \$ 0.01 | \$ (0.03) |
| Discontinued operations | (0.02) | 0.05 |
| Net income (loss) | \$ (0.01) | \$ 0.02 |
| Basic common shares outstanding (weighted average) | 263,941,660 | 262,973,160 |
| Diluted common shares outstanding (weighted average) | 264,803,298 | 262,973,160 |

See notes to condensed consolidated financial statements (unaudited).

PRIMEDIA INC. AND SUBSIDIARIES
Condensed Statements of Consolidated Operations (Unaudited)
(in thousands, except share and per share amounts)

| | Six Months Ended June 30, | |
|--|----------------------------------|-------------|
| | 2006 | 2005 |
| Revenues, net: | | |
| Advertising | \$ 315,926 | \$ 318,345 |
| Circulation | 99,333 | 100,605 |
| Other | 85,130 | 71,091 |
| Total revenues, net | 500,389 | 490,041 |
| Operating costs and expenses: | | |
| Cost of goods sold (exclusive of depreciation of property and equipment) | 117,415 | 104,468 |
| Marketing and selling | 96,550 | 96,235 |
| Distribution, circulation and fulfillment | 97,897 | 93,500 |
| Editorial | 34,679 | 34,560 |
| Other general expenses | 64,397 | 63,523 |
| Corporate administrative expenses (including non-cash compensation of \$2,537 and \$2,404 in 2006 and 2005, respectively) | 16,474 | 16,043 |
| Depreciation of property and equipment | 14,613 | 13,131 |
| Amortization of intangible assets and other | 6,099 | 4,654 |
| Provision for severance, closures and restructuring related costs | 1,916 | 1,300 |
| Loss on sale of businesses, net | 28 | |
| Operating income | 50,321 | 62,627 |
| Other income (expense): | | |
| Interest expense | (52,281) | (65,826) |
| Interest on shares subject to mandatory redemption | | (17,354) |
| Amortization of deferred financing costs | (1,316) | (2,518) |
| Other income (expense), net | 315 | (4,178) |
| Loss from continuing operations before provision for income taxes | (2,961) | (27,249) |
| Provision for income taxes | (2,128) | (5,751) |
| Loss from continuing operations | (5,089) | (33,000) |
| Discontinued operations, net of tax (including gain on sale of businesses, net of tax, of \$13,668 and \$382,462 in 2006 and 2005, respectively) | 10,914 | 403,524 |
| Cumulative effect of change in accounting principle (from the adoption of Statement of Financial Accounting Standards No. 123 (R)) | 22 | |
| Net income | \$ 5,847 | \$ 370,524 |
| Basic and diluted income (loss) per common share: | | |
| Continuing operations | \$ (0.02) | \$ (0.13) |
| Discontinued operations | 0.04 | 1.54 |
| Net income | \$ 0.02 | \$ 1.41 |
| Basic and diluted common shares outstanding (weighted average) | 263,857,382 | 262,817,408 |

See notes to condensed consolidated financial statements (unaudited).

PRIMEDIA INC. AND SUBSIDIARIES
Condensed Statements of Consolidated Cash Flows (Unaudited)
(in thousands)

| | Six Months Ended June 30, | |
|--|----------------------------------|-------------|
| | 2006 | 2005 |
| Operating activities: | | |
| Net income | \$ 5,847 | \$ 370,524 |
| Cumulative effect of change in accounting principle | (22) | |
| Adjustments to reconcile net income to net cash provided by operating activities | 928 | (341,072) |
| Changes in operating assets and liabilities | 3,621 | (55,570) |
| Net cash provided by (used in) operating activities | 10,374 | (26,118) |
| Investing activities: | | |
| Additions to property, equipment and other | (10,767) | (13,505) |
| Proceeds from sales of businesses | 17,000 | 431,306 |
| Payments for businesses acquired, net of cash acquired | (15,813) | (26,961) |
| Net cash (used in) provided by investing activities | (9,580) | 390,840 |
| Financing activities: | | |
| Borrowings under credit agreements | 202,500 | 196,150 |
| Repayments of borrowings under credit agreements | (142,500) | (219,136) |
| Payments for repurchases of senior notes | (62,094) | (81,017) |
| Proceeds from issuances of common stock | 265 | 1,320 |
| Redemption of Series D and F Exchangeable Preferred Stock | | (264,494) |
| Deferred financing costs paid | | (62) |
| Capital lease payments | (1,879) | (2,697) |
| Other | (108) | (101) |
| Net cash used in financing activities | (3,816) | (370,037) |
| Decrease in cash and cash equivalents | (3,022) | (5,315) |
| Cash and cash equivalents, beginning of period | 7,255 | 13,000 |
| Cash and cash equivalents, end of period | \$ 4,233 | \$ 7,685 |
| Supplemental information: | | |
| Cash interest paid, including interest on capital and restructured leases | \$ 64,718 | \$ 68,740 |
| Cash interest paid on shares subject to mandatory redemption | \$ | \$ 23,735 |
| Cash taxes paid, net of refunds received | \$ 4,740 | \$ 232 |
| Cash paid for severance, closures and restructuring related costs | \$ 2,715 | \$ 5,986 |
| Businesses acquired: | | |
| Fair value of assets acquired | \$ 15,544 | \$ 27,151 |
| (Liabilities assumed) net of deferred purchase price payments | 269 | (190) |
| Payments for businesses acquired, net of cash acquired | \$ 15,813 | \$ 26,961 |

See notes to condensed consolidated financial statements (unaudited).

PRIMEDIA INC. AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

(in thousands, except share and per share amounts)

1. Summary of Significant Accounting Policies

Basis of Presentation

PRIMEDIA Inc., together with its subsidiaries, is herein referred to as either PRIMEDIA or the Company unless the context implies otherwise. In the opinion of the Company's management, the condensed consolidated financial statements present fairly the consolidated financial position of the Company as of June 30, 2006 and December 31, 2005 the results of consolidated operations of the Company for the three and six months ended June 30, 2006 and 2005 and consolidated cash flows of the Company for the six months ended June 30, 2006 and 2005. The adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The condensed consolidated balance sheet as of December 31, 2005 has been derived from the Company's audited consolidated balance sheet included in the Company's annual report on Form 10-K for the year ended December 31, 2005. All intercompany accounts and transactions have been eliminated in consolidation. These statements should be read in conjunction with the Company's annual consolidated financial statements and related notes for the year ended December 31, 2005, which are included in the Company's Annual Report on Form 10-K for the year ended December 31, 2005. The operating results for the three and six months ended June 30, 2006 are not necessarily indicative of the results that may be expected for a full year. Certain amounts in the prior periods' condensed consolidated financial statements and related notes have been reclassified due to discontinued operations to conform to the presentation as of and for the three and six months ended June 30, 2006.

Stock-Based Compensation

The Company has a stock based employee compensation plan which is described in Note 9. Prior to January 1, 2006, the Company accounted for stock based compensation using the Financial Accounting Standards Board's Statement of Financial Accounting Standards (SFAS) No. 123, Accounting for Stock-Based Compensation as amended by SFAS No. 148, Accounting for Stock Based Compensation Transition and Disclosure, under the prospective method. Upon adoption, the Company began expensing the fair value of stock based compensation for all grants, modifications or settlements made on or after January 1, 2003. Effective January 1, 2006, the Company adopted the provisions of, and account for stock-based compensation in accordance with SFAS No. 123 revised 2004 (SFAS No. 123(R)), Share-Based Payment, which replaced SFAS No. 123 and supersedes APB Opinion No. 25, Accounting for Stock Issued to Employees. Under the fair value recognition provisions of this statement, stock-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as expense on a straight-line basis over the requisite service period, which is the vesting period. The Company elected the modified prospective method, under which prior periods are not revised for comparative purposes. The modified prospective transition method requires recognition of compensation expense from the beginning of the fiscal period in which the recognition provisions are first applied as if the fair-value-based accounting method had been used to account for all employees awards granted, modified, or settled after the effective date and to any awards that were not fully vested as of the effective date. The adoption of SFAS No. 123(R) did not have a material impact on the Company's consolidated financial position, results of operations and cash flows.

Recent Accounting Pronouncements

In July of 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*, effective for fiscal years beginning after December 15, 2006. This Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, *Accounting for Income Taxes*. This interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This Interpretation also requires entities to make further disclosures about uncertainties in their income tax position, and to include a rollforward of the tax benefits taken that do not qualify for financial statement recognition. The Company is in the process of assessing the impact of this Interpretation on its financial statements.

2. Divestitures

The Company has classified the results of certain divested entities as discontinued operations in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*.

On March 18, 2005, the Company completed the sale of About.com, part of the Enthusiast Media segment, the results of which have been classified as discontinued operations for the period up to the date of sale. Gross proceeds from the sale of approximately \$410,600 were used to reduce the Company's borrowings under its revolving bank credit facilities and for general corporate purposes. The Company recorded a net gain on the sale of About.com of \$378,906 included in discontinued operations for the six months ended June 30, 2005.

On March 31, 2005, the Company completed the sale of Bankers Training & Consulting Company, the financial services division of Workplace Learning in the Education segment. On April 1, 2005, the Company sold the remaining net assets of Workplace Learning for the assumption of liabilities. The Company recorded a net gain/(loss) of \$(740) and \$3,558 included in discontinued operations for the three and six months ended June 30, 2005, respectively. The operating results of Workplace Learning have been classified as discontinued operations for the period up to the date of sale.

On September 30, 2005, the Company sold its Business Information Segment for approximately \$385,000, and during the fourth quarter of 2005, the Company sold Ward's Automotive Group (Ward's). The operating results of the Business Information segment, including Ward's, have been classified as discontinued operations for the periods up to the date of sale. Additionally, during the third quarter of 2005, the Company discontinued the operations of two magazines in the Enthusiast Media segment. Their operating results have been classified as discontinued operations for the period up to the date the two magazines were discontinued. The net proceeds from these sales are subject to routine post-closing adjustments.

During the fourth quarter of 2005, the Company decided to pursue the sales of its Crafts and History groups, part of the Enthusiast Media segment, and discontinue the operations of its Software on Demand division, part of the Education segment. The operating results of these operations have been classified as discontinued operations for all periods presented.

In February of 2006, the Company completed the sale of the History group for \$17,000, resulting in a net gain of approximately \$13,700. The sale of this group reflects the Company's increased focus on growing its properties that reach the valuable 18-34 male demographic. The net proceeds from this sale are subject to routine post-closing adjustments.

In the first quarter 2006, the Company decided to actively pursue the sale of its Films Media Group (FMG) included in the Education Segment. The operations of FMG were classified as discontinued operations for all periods presented. Subsequently, the Company actively solicited, but ultimately did not receive any reasonable offers to purchase FMG. The Company concluded that the offers did not reflect

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FMG's financial potential and as a result, decided to hold and continue to operate FMG. In addition, the Company hired new management to operate FMG. Consequently, in the second quarter of 2006, the operations of FMG have been reclassified to continuing operations for all periods presented and are included in the Education Segment results.

Total revenues, net, and income before provision for income taxes included in discontinued operations on the accompanying condensed statements of consolidated operations are as follows:

| | Three Months Ended | | Six Months Ended | |
|---|--------------------|-----------|------------------|------------|
| | June 30, 2006 | 2005 | June 30, 2006 | 2005 |
| Total revenues, net | \$ 15,787 | \$ 83,994 | \$ 29,884 | \$ 171,656 |
| Income (loss) before provision for income taxes | \$ (3,747) | \$ 14,939 | \$ (2,417) | \$ 21,614 |

Income (loss) before provision for income taxes above excludes losses on sale of businesses, net of tax, of \$40 and \$716 for the three months ended June 30, 2006 and 2005, respectively. Income (loss) before provision for income taxes above excludes gains on sale of businesses, net of tax, of \$13,668 and \$382,462 for the six months ended June 30, 2006 and 2005, respectively.

Held for Sale

The assets and liabilities of businesses which the Company has initiated plans to sell, but had not sold, as of June 30, 2006 and December 31, 2005, have been reclassified to held for sale on the accompanying condensed consolidated balance sheets. As of June 30, 2006, this represents the assets and liabilities of the Crafts group. As of December 31, 2005, this represents the assets and liabilities of the Crafts and History groups.

| | June 30, 2006 | December 31, 2005 |
|---|------------------|----------------------|
| ASSETS | | |
| Accounts receivable, net | \$ 8,363 | \$ 12,994 |
| Inventories | 1,236 | 1,273 |
| Prepaid expenses and other | 1,706 | 883 |
| Property and equipment, net | 365 | 1,617 |
| Intangible assets | 2,532 | 5,148 |
| Goodwill | 74,291 | 87,214 |
| Other non-current assets | 1,072 | |
| Assets held for sale | \$ 89,565 | \$ 109,129 |
| LIABILITIES | | |
| Accounts payable | \$ 4,194 | \$ 3,929 |
| Accrued expenses and other | 1,149 | 1,085 |
| Deferred revenues - current | 16,131 | 28,189 |
| Other non-current liabilities | 17 | |
| Liabilities of businesses held for sale | \$ 21,491 | \$ 33,203 |

3. Acquisitions

Automotive.com Forward Agreement

On November 15, 2005, the Company purchased Automotive.com, Inc. (Automotive.com). PRIMEDIA and the minority shareholders entered into a forward agreement through which PRIMEDIA will purchase the remaining 20% of Automotive.com's stock within a short period of time after the 2008 audit date, or if the forward agreement is extended, the 2009 audit date (early 2010). The settlement price

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of the forward agreement is based on a measure of Automotive.com's earnings in the fiscal year prior to settlement.

For accounting purposes, the forward agreement was bifurcated into the components relating to the Chief Executive Officer (CEO) of Automotive.com and the other minority shareholders. The estimated fair value of the deferred purchase price is measured quarter-to-quarter as a charge or credit to interest expense, except for the estimated amount payable to Automotive.com's CEO, which is shown as non-cash compensation included in Enthusiast Media Segment EBITDA.

The component relating to the CEO was measured at intrinsic value for the one and one half months remaining in 2005 following the transaction date. On January 1, 2006, PRIMEDIA adopted the provisions of SFAS No. 123(R) (see Note 9), which requires that the portion of the forward agreement relating to the CEO be recorded as a liability and measured at fair value. The initial recognition of the liability, as of January 1, 2006, totaling \$330, was recorded as a portion of the cumulative effect of an accounting change (due to the adoption of SFAS No. 123(R)). The liability measured on June 30, 2006 was \$811 resulting in a reduction of compensation expense of \$138 for the three months ended June 30, 2006, and an increase of compensation expense of \$481 for the six months ended June 30, 2006.

The component of the forward agreement relating to the other minority shareholders was recorded as a liability at fair value as of the transaction date and an adjustment to the purchase price. On June 30, 2006, fair value of this liability was \$11,639, resulting in a reduction to interest expense of \$11,059 and \$12,041 for the three and six months ended June 30, 2006, respectively.

RentClicks

In January 2006, the Consumer Guides segment acquired the assets of *RentClicks* for approximately \$12,700 in cash and a potential earnout consideration. The amount of the earnout consideration will be charged to goodwill when and if it is earned and is based on a measure of *RentClicks* earnings for 2006. The Company is in the process of finalizing the purchase price allocation.

4. Accounts Receivable, Net

Accounts receivable, net, consisted of the following:

| | June 30, 2006 | December 31, 2005 |
|-----------------------------------|------------------|----------------------|
| Accounts receivable | \$ 137,542 | \$ 146,289 |
| Allowance for doubtful accounts | (7,662) | (8,256) |
| Allowance for returns and rebates | (2,877) | (3,260) |
| | \$ 127,003 | \$ 134,773 |

5. Inventories

Inventories consisted of the following:

| | June 30, 2006 | December 31, 2005 |
|-----------------|------------------|----------------------|
| Raw materials | \$ 12,016 | \$ 17,895 |
| Work in process | 47 | 125 |
| Finished goods | 4,732 | 3,192 |
| | \$ 16,795 | \$ 21,212 |

6. Goodwill, Other Intangible Assets and Other

In accordance with SFAS No. 142, Goodwill and Other Intangible Assets, the Company assesses goodwill and indefinite lived intangible assets for impairment at least once a year. The Company has established October 31 as its annual impairment test date. In addition to the annual impairment test, an assessment is also required whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. For the six months ended June 30, 2006 and 2005, there were no events or changes in circumstances requiring the Company to perform an impairment test related to goodwill, intangible assets or other finite lived assets, and accordingly, there were no impairments recorded.

With the adoption of SFAS No. 142, the Company no longer amortizes the book basis in the indefinite-lived intangibles, but continues to amortize these intangibles for tax purposes. For the three months ended June 30, 2006 and 2005, provision for income taxes primarily consisted of deferred income taxes of \$3,905 and \$2,019, respectively, and for the six months ended June 30, 2006 and 2005, \$6,674 and \$5,597, respectively. The Company expects that it will record a total of approximately \$7,800, to increase deferred tax liabilities during the remainder of 2006.

Changes in the carrying amount of goodwill for the six months ended June 30, 2006, by operating segment, are as follows:

| | Enthusiast Media | Consumer Guides | Total |
|--|---------------------|--------------------|------------|
| Balance as of January 1, 2006 | \$ 650,510 | \$ 112,667 | \$ 763,177 |
| Purchase price adjustments for valuation reports | 11 | 651 | 662 |
| Adjustment to goodwill allocated to assets held for sale | 5,477 | | 5,477 |
| Goodwill acquired related to the acquisition of businesses | | 13,624 | 13,624 |
| Goodwill written off related to the sale of businesses | (2,123) | | (2,123) |
| Balance as of June 30, 2006 | \$ 653,875 | \$ 126,942 | \$ 780,817 |

Intangible assets subject to amortization in accordance with SFAS No. 142 consist of the following:

| | Range of Lives | June 30, 2006 | | | December 31, 2005 | | |
|--|-------------------|-----------------------------|-----------------------------|-----------|-----------------------------|-----------------------------|-----------|
| | | Gross Carrying Amount | Accumulated Amortization | Net | Gross Carrying Amount | Accumulated Amortization | Net |
| Membership, subscriber and customer lists | 2-20 | \$ 194,366 | \$ 168,143 | \$ 26,223 | \$ 194,926 | \$ 166,553 | \$ 28,373 |
| Advertiser lists | 4-20 | 95,234 | 79,026 | 16,208 | 96,065 | 79,418 | 16,647 |
| Other | 1-20 | 92,421 | 82,798 | 9,623 | 109,894 | 97,945 | 11,949 |
| | | \$ 382,021 | \$ 329,967 | \$ 52,054 | \$ 400,885 | \$ 343,916 | \$ 56,969 |

Intangible assets not subject to amortization had a carrying value of \$174,435 (excluding intangible assets classified as assets held for sale) at June 30, 2006 and December 31, 2005, and consisted primarily of trademarks. Amortization expense for other intangible assets still subject to amortization was \$2,906 and \$2,013 for the three months ended June 30, 2006 and 2005, respectively, and \$5,775 and \$3,959 for the six months ended June 30, 2006 and 2005, respectively. Amortization of deferred wiring costs of \$164 and \$350 for the three months ended June 30, 2006 and 2005, respectively, and \$324 and \$695 for the six months ended June 30, 2006 and 2005, respectively, is also included in amortization of intangible assets and other on the accompanying condensed statements of consolidated operations. At June 30, 2006, estimated future amortization expenses of other intangible assets still subject to amortization, excluding deferred wiring costs, are as follows: approximately \$6,000 for the remainder of 2006 and approximately \$10,000, \$7,000, \$5,000 and \$5,000 for 2007, 2008, 2009 and 2010, respectively.

7. Accrued Expenses and Other

Accrued expenses and other current liabilities consisted of the following:

| | June 30, 2006 | December 31, 2005 |
|--|------------------|----------------------|
| Payroll, commissions and related employee benefits | \$ 22,944 | \$ 30,333 |
| Rent and lease liabilities | 6,661 | 5,643 |
| Retail display costs and allowances | 9,324 | 11,450 |
| Royalties | 1,981 | 2,337 |
| Circulation costs | 3,891 | 5,399 |
| Professional fees | 3,145 | 2,943 |
| Taxes | 17,956 | 19,475 |
| Deferred purchase price | 2,690 | 2,724 |
| Interest payable | 13,010 | 13,794 |
| Other | 32,157 | 28,221 |
| | \$ 113,759 | \$ 122,319 |

8. Long-term Debt

Long-term debt consisted of the following:

| | June 30, 2006 | December 31, 2005 |
|--|------------------|----------------------|
| Borrowings under bank credit facilities | \$ 573,000 | \$ 513,000 |
| 87/8% Senior Notes Due 2011 | 408,262 | 471,013 |
| 8% Senior Notes Due 2013 | 300,000 | 300,000 |
| Senior Floating Rate Notes Due 2010 | 175,000 | 175,000 |
| | 1,456,262 | 1,459,013 |
| Obligation under capital leases | 3,555 | 5,434 |
| | 1,459,817 | 1,464,447 |
| Less: Current maturities of long-term debt | 3,866 | 7,677 |
| | \$ 1,455,951 | \$ 1,456,770 |

In the first quarter of 2006, the Company redeemed \$7,025 principal amount of its 87/8% Senior Notes due May 15, 2011 in three different transactions for \$6,832 plus \$200 of accrued interest. In the second quarter of 2006, the Company redeemed \$56,615 principal amount of its 87/8% Senior Notes due May 15, 2011 in six different transactions for \$55,262 plus \$400 of accrued interest. As a result of these transactions, the Company recorded a gain of \$282 and \$336 net of the write-off of unamortized deferred financing costs and bond discount for the three and six months ended June 30, 2006, respectively. This gain is included in the other income (expense), net line on the accompanying condensed statements of consolidated operations.

Under the most restrictive covenants as defined in the bank credit facilities agreement, as amended on September 30, 2005, the Company must maintain a minimum interest coverage ratio, as defined, of 1.75 to 1 and a minimum fixed charge coverage ratio, as defined, of 1.05 to 1. The maximum allowable debt leverage ratio, as defined in the bank credit facilities, is 6.25 to 1 and decreases to 6.00 to 1 on October 1, 2007. The Company is in compliance with all of the financial and operating covenants of its financing arrangements.

The Senior Floating Rate Notes bear interest equal to the three-month LIBOR plus 5.375% per year. The interest rate of the Senior Floating Rate Notes was 10.545% at June 30, 2006.

9. Share-Based Compensation Plans

Accounting Prior to Adoption of SFAS No. 123(R)

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Prior to January 1, 2006, the Company accounted for stock based compensation using SFAS No. 123 under the prospective method. Upon adoption on January 1, 2003, the Company began expensing the fair

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value of stock-based compensation for all grants, modifications or settlements made on or after January 1, 2003. The company adopted SFAS No. 123(R) on January 1, 2006.

The PRIMEDIA Inc. 1992 Stock Purchase and Option Plan, as amended (the "Stock Option Plan"), authorizes sales of shares of common stock and grants of incentive awards in the form of, among other things, stock options to key employees and other persons with a unique relationship with the Company. The Stock Option Plan has authorized grants of up to 45,000,000 shares of the Company's common stock or options to management personnel.

Stock options are generally granted with exercise prices at or above quoted market value at time of issuance. Most of the options are exercisable at the rate of 20%-33% per year commencing on the effective date of the grant. Options granted pursuant to the Stock Option Plan will expire no later than ten years from the date the option was granted. The grant date fair value is calculated using the Black-Scholes pricing model.

Summary of Impact of SFAS No. 123(R)

Under the fair value recognition provisions of SFAS No. 123(R), stock-based compensation cost is measured at the grant date based on the fair value of the award and is recognized as expense on a straight-line basis over the requisite service period, which is the vesting period. The Company elected the modified prospective method, under which prior periods are not revised for comparative purposes. The modified prospective transition method requires recognition of compensation expense from the beginning of the fiscal period in which the recognition provisions are first applied as if the fair-value-based accounting method had been used to account for all employees awards granted, modified, or settled after the effective date and to any awards that were not fully vested as of the effective date.

Upon adoption of SFAS No. 123(R), the Company recorded an increase in net income of \$352 as a portion of the cumulative effect of change in accounting principle due to SFAS No. 123(R)'s requirement to apply an estimated forfeiture rate to unvested awards (previously the Company recognized forfeitures when occurred) and a reduction to net income of \$330 as a portion of the cumulative effect of change in accounting principle as described in Note 3. The adoption of SFAS No. 123(R) did not have a material impact on the Company's consolidated financial position, results of operations and cash flows.

Pro Forma Disclosure for the Three and Six Months Ended June 30, 2005

Pro forma information regarding net income and earnings per share is required by SFAS No. 123(R), and has been determined as if the Company had accounted for its employee stock options granted on or before December 31, 2002 under the fair value method. The fair value of these options was estimated at the date of grant using the Black-Scholes pricing model with assumptions noted in the Stock Options section below.

| | Three Months Ended June 30, 2005 | Six Months Ended June 30, 2005 |
|---|---|---|
| Reported net income | \$ 5,011 | \$ 370,524 |
| Add: stock-based employee compensation expense included in reported net income | 586 | 1,152 |
| Deduct: total stock-based employee compensation expense determined under fair value based method for all awards | (1,701) | (3,471) |
| Pro forma net income | \$ 3,896 | \$ 368,205 |
| Per common share: | | |
| Reported basic and diluted income | \$ 0.02 | \$ 1.41 |
| Pro forma basic and diluted income | \$ 0.01 | \$ 1.40 |

Fair Value Calculations by Award

Stock Options

The fair value of each option award was estimated at the date of grant using the Black-Scholes pricing model that uses the assumptions noted in the following table. Because the Black-Scholes pricing model incorporates ranges of assumptions for inputs, those ranges are disclosed. Expected volatilities are based on historical volatilities of the Company's stock. The Company uses historical data to estimate option exercises and employee terminations within the valuation model. The expected term of options granted is derived from the historical exercise behavior of employees and represents the period of time that options granted are expected to be outstanding. The risk-free rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

| | Six Months Ended | | | | |
|-----------------------------|------------------|---|--------|------|----|
| | June 30, 2006 | | 2005 | | |
| Expected volatility | 63.63 | % | 72.31% | 75.3 | 0% |
| Weighted-average volatility | 63.63 | % | 72.39 | | % |
| Expected dividends | | | | | |
| Expected term (in years) | 3 | | 3 | | |
| Risk-free rate | 4.95 | % | 3.63% | 3.9 | 6% |

The Black-Scholes pricing model was developed for use in estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. The Company's employee stock options have characteristics significantly different from those of traded options, and changes in the subjective input assumptions can materially affect the fair value estimate of its employee stock options.

A summary of the company's stock options award activity as of June 30, 2006 and changes during the six months ended June 30, 2006 is presented below:

| | Options | Weighted Average Exercise Price | Weighted Average remaining Contractual Term |
|--------------------------------|------------|---------------------------------|---|
| Outstanding at January 1, 2006 | 20,712,058 | \$ 7.65 | |
| Granted | 4,000 | 1.89 | |
| Exercised | (19,000) | 1.85 | |
| Expired | (265,949) | 3.24 | |
| Forfeited | (127,332) | 6.07 | |
| Outstanding at June 30, 2006 | 20,303,777 | 7.70 | 4 |
| Exercisable at June 30, 2006 | 18,775,165 | 7.93 | 4 |

The weighted-average fair value per option for options granted during the six months ended June 30, 2006 was \$0.87. Cash received from the exercise of stock options during the six months ended June 30, 2006 was \$35. No options were settled in cash during the three and six months ended June 30, 2006.

The Company's policy for attributing the value of graded vested share-based compensation awards is on a straight-line basis over the requisite service period for the entire award. As of June 30, 2006, there was \$760 of total unrecognized compensation cost related to unvested stock options. The cost is expected to be recognized over a weighted average period of less than 1 year.

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Nonvested shares

The weighted average fair value of nonvested shares granted in the six months ended June 30, 2005 was \$3.48.

A summary of the Company's nonvested shares award activity as of June 30, 2006 and changes during the six months ended June 30, 2006 is presented below:

| | Number of Shares | Weighted Average Grant-Date Fair Value |
|-------------------------------------|---------------------|--|
| Nonvested Shares at January 1, 2006 | 804,500 | \$ 2.95 |
| Vested | (43,963) | \$ 2.97 |
| Forfeited | (3,333) | \$ 2.90 |
| Nonvested Shares at June 30, 2006 | 757,204 | \$ 2.95 |

As of June 30, 2006, there were \$1,322 of total unrecognized compensation cost related to nonvested shares. The cost is expected to be recognized over a weighted average period of 1 year.

The total fair value of shares vested during the six months ended June 30, 2006 was \$131.

The Company had reserved approximately 9,791,921 shares of the Company's common stock for future grants in connection with the Stock Option Plan at June 30, 2006.

Employee Stock Purchase Plan (ESPP)

Effective January 1, 2006, the ESPP was amended to provide that the purchase price of shares through the ESPP is 95% of the closing stock price on the last day of the offering period. Due to the amendment, the ESPP became non-compensatory and thus no charges were recorded for the three and six months ended June 30, 2006. ESPP non-cash compensation for the three and six months ended June 30, 2005 did not have a material impact on the Company's statements of consolidated operations. In January 2006, the Company issued 170,054 shares purchased under the ESPP during the offering period of the six months ended December 31, 2005.

The Company had reserved approximately 2,564,000 shares of the Company's common stock for future grants in connection with the ESPP at June 30, 2006.

Non-Cash Compensation

| | Three Months Ended | | Six Months Ended | |
|--|--------------------|----------|------------------|----------|
| | June 30, 2006 | 2005 | June 30, 2006 | 2005 |
| Nonvested shares(1) | \$ 345 | \$ 617 | \$ 737 | \$ 1,252 |
| Share Based Compensation (SFAS 123(R) and SFAS 123)(2) | 1,274 | 586 | 1,800 | 1,152 |
| Total | \$ 1,619 | \$ 1,203 | \$ 2,537 | \$ 2,404 |

(1) The Company recognized non-cash compensation charges related to the Company's grants of nonvested shares to certain executives during 2003, 2004 and 2005. These grants are being expensed ratably over their related vesting periods.

(2) In accordance with SFAS No. 123R in 2006 and SFAS No. 123 in 2005, the Company recorded a non-cash compensation charge relating to stock options in both 2006 and 2005 and the PRIMEDIA ESPP in 2005.

10. Provision for Severance, Closures and Restructuring Related Costs

In 2006, the Company began new cost reduction initiatives to streamline operations, reduce layers of management and consolidate real estate.

Details of the new initiatives implemented and the payments made related to both the new and previously implemented plans during the six months ended June 30, 2006 and 2005 are presented in the following tables:

| | Liability as of January 1, 2006 | Net Provision for the Six Months Ended June 30, 2006 | Payments during the Six Months Ended June 30, 2006 | Liability as of June 30, 2006 |
|--|---------------------------------------|--|--|-------------------------------------|
| Severance and closures: | | | | |
| Employee-related termination costs | \$ 245 | \$ 1,577 | \$ (771) | \$ 1,051 |
| Termination of leases related to office closures | 29,228 | 339 | (1,944) | 27,623 |
| Total severance and closures | \$ 29,473 | \$ 1,916 | \$ (2,715) | \$ 28,674 |

| | Liability as of January 1, 2005 | Net Provision for the Six Months Ended June 30, 2005 | Payments during the Six Months Ended June 30, 2005 | Liability as of June 30, 2005 |
|--|---------------------------------------|--|--|-------------------------------------|
| Severance and closures: | | | | |
| Employee-related termination costs | \$ 1,501 | \$ 1,381 | \$ (2,052) | \$ 830 |
| Termination of leases related to office closures | 34,450 | (81) | (2,985) | 31,384 |
| Total severance and closures | \$ 35,951 (1) | \$ 1,300 (2) | \$ (5,037) | \$ 32,214 |

(1) Reduced for liabilities relating to discontinued operations totaling \$1,874 at January 1, 2005.

(2) Adjusted to exclude net provisions related to discontinued operations totaling \$7 for the six months ended June 30, 2005.

The remaining liability related to real estate lease commitments for space that the Company no longer occupies, is expected to be paid through 2015. To reduce the lease related costs, the Company has aggressively pursued subleases of its available office space. These leases have been recorded at their net present value amounts and are net of sublease income amounts. The Company evaluates the appropriateness of its reserves on a quarterly basis.

As a result of the implementation of this new plan, the Company has closed 3 office location and has terminated a total of 67 individuals.

Liabilities of \$4,992 and \$3,972 representing the current portion of the provision for severance, closures and restructuring related costs are included in accrued expenses and other on the condensed consolidated balance sheets as of June 30, 2006 and December 31, 2005, respectively. Liabilities of \$23,682 and \$25,501 representing the non-current portion of the provision for severance, closures and restructuring related costs are included in other non-current liabilities on the condensed consolidated balance sheets as of June 30, 2006 and December 31, 2005, respectively.

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For purposes of the Company's bank credit facility and Senior Note agreements, the provision for severance, closures and restructuring related costs is excluded from the Company's calculation of consolidated EBITDA.

11. Income (Loss) per Common Share

Basic and diluted income (loss) per share have been computed as follows:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|-------------|------------------------------|-------------|
| | 2006 | 2005 | 2006 | 2005 |
| Basic income (loss) per share computation: | | | | |
| Net income (loss) | \$ (2,115) | \$ 5,011 | \$ 5,847 | \$ 370,524 |
| Weighted average number of common shares outstanding | 263,941,660 | 262,973,160 | 263,857,382 | 262,817,408 |
| Basic income (loss) per share | \$ (0.01) | \$ 0.02 | \$ 0.02 | \$ 1.41 |
| Diluted income (loss) per share computation: | | | | |
| Net income (loss) | \$ (2,115) | \$ 5,011 | \$ 5,847 | \$ 370,524 |
| Weighted average number of common shares outstanding | 263,941,660 | 262,973,160 | 263,857,382 | 262,817,408 |
| Incremental shares for assumed exercise of securities | 104,434 | | | |
| Unvested restricted stock | 757,204 | | | |
| Total shares | 264,803,298 | 262,973,160 | 263,857,382 | 262,817,408 |
| Diluted income (loss) per share | \$ (0.01) | \$ 0.02 | \$ 0.02 | \$ 1.41 |

Stock options and warrants with exercise prices that exceeded the fair market value of the Company's common stock had an antidilutive effect and, therefore, were excluded from the computation of diluted earnings per shares. The securities that could potentially dilute basic earnings per share in the future consist of approximately 9,870,000 warrants and 20,303,777 stock options at June 30, 2006.

12. Commitments and Contingencies

The Company is involved in ordinary and routine litigation incidental to its business. In the opinion of management, there is no pending legal proceeding that would have a material adverse effect on the condensed consolidated financial statements of the Company.

In 2005, the Company sold the remaining net assets of Workplace Learning for the assumption of liabilities, however, the Company retained a secondary liability regarding the Carrollton, TX building lease and a lease for satellite time. At the time of the sale the Company received a third party guarantee of up to \$10,000 against those lease obligations to reimburse the Company for lease payments made.

In 2006, the Company made certain lease payments on behalf of Workplace Learning pursuant to its secondary liability. During the second quarter of 2006, the Company determined that it was probable that the Company would be responsible for the lease payments. As a result, as of June 30, 2006, the Company recorded a receivable of \$10,000 included in prepaid expenses and other current assets for the amount due from the third party guarantor, and a total liability of \$15,584 for the fair value of the future lease payments, net of estimated sublease income, on the accompanying condensed consolidated balance sheet.

During the second quarter of 2006, the Company recorded a related provision in discontinued operations of \$5,584 and a charge to discontinued operations of \$1,643 for the net lease payments made by the Company prior to June 30, 2006.

13. Business Segment Information

The Company's products compete primarily in the United States, in three principal segments: Enthusiast Media, Consumer Guides and Education. PRIMEDIA believes that this structure aligns its businesses to provide a clearer sense of its strategic focus and operating performance.

The Enthusiast Media segment produces and distributes content through magazines and via the Internet to consumers in various niche and enthusiast markets. It connects buyers and sellers through the Company's consumer magazine brands, Internet, events, television, radio, licensing and merchandising.

The Consumer Guides segment is the nation's largest publisher and distributor of free publications, including *Apartment Guide*, *New Home Guide* and *Auto Guide* and operates related Internet sites.

The Education segment consists of Channel One, a proprietary network to secondary schools, Films Media Group and PRIMEDIA Healthcare, a continuing medical education business.

The following information includes certain intersegment transactions and is, therefore, not necessarily indicative of the results had the operations existed as stand-alone businesses. Intersegment transactions represent intercompany advertising and other services, which are billed at what management believes are prevailing market rates. These intersegment transactions, which represent transactions between operating units in different business segments, are eliminated in consolidation.

Information regarding the operations of the Company in different business segments is set forth below based primarily on the nature of the targeted audience. Corporate represents items not allocated to other business segments. PRIMEDIA evaluates performance based on several factors, of which the primary financial measure is segment earnings before interest, taxes, depreciation, amortization and other charges (income) (Segment EBITDA). Other charges (income) include non-cash compensation, provision for severance, closures and restructuring related costs and loss on sale of businesses and other, net.

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| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|-----------------------------|------------|---------------------------|------------|
| | 2006 | 2005 | 2006 | 2005 |
| Revenues, net: | | | | |
| Enthusiast Media | \$ 157,706 | \$ 157,849 | \$ 307,834 | \$ 297,854 |
| Consumer Guides | 81,283 | 79,471 | 162,685 | 155,119 |
| Education | 14,516 | 18,352 | 29,985 | 37,235 |
| Intersegment Eliminations | (38) | (70) | (115) | (167) |
| Total | \$ 253,467 | \$ 255,602 | \$ 500,389 | \$ 490,041 |
| Segment EBITDA: (1) | | | | |
| Enthusiast Media | \$ 32,635 | \$ 35,115 | \$ 53,682 | \$ 55,917 |
| Consumer Guides | 18,175 | 17,912 | 35,910 | 36,155 |
| Education | (522) | 3,105 | (111) | 5,708 |
| Corporate Overhead | (7,524) | (7,136) | (13,967) | (13,664) |
| Total Segment EBITDA | \$ 42,764 | \$ 48,996 | \$ 75,514 | \$ 84,116 |
| Depreciation, amortization and other charges:(2) | | | | |
| Enthusiast Media | \$ 5,991 | \$ 4,696 | \$ 11,914 | \$ 9,231 |
| Consumer Guides | 3,965 | 2,707 | 7,093 | 5,254 |
| Education | 2,047 | 1,958 | 3,002 | 3,904 |
| Corporate overhead | 1,929 | 1,317 | 3,184 | 3,100 |
| Total | \$ 13,932 | \$ 10,678 | \$ 25,193 | \$ 21,489 |
| Operating income (loss): | | | | |
| Enthusiast Media | \$ 26,644 | \$ 30,419 | \$ 41,768 | \$ 46,686 |
| Consumer Guides | 14,210 | 15,205 | 28,817 | 30,901 |
| Education | (2,569) | 1,147 | (3,113) | 1,804 |
| Corporate | (9,453) | (8,453) | (17,151) | (16,764) |
| Total | \$ 28,832 | \$ 38,318 | \$ 50,321 | \$ 62,627 |
| Other income (expense): | | | | |
| Interest expense (3) | (21,457) | (32,705) | (52,281) | (65,826) |
| Interest on shares subject to mandatory redemption (4) | | (6,409) | | (17,354) |
| Amortization of deferred financing costs | (657) | (1,184) | (1,316) | (2,518) |
| Other income (expense), net | 164 | (4,840) | 315 | (4,178) |
| Income (loss) from continuing operations before provision for income taxes | 6,882 | (6,820) | (2,961) | (27,249) |
| Provision for income taxes | (3,277) | (2,104) | (2,128) | (5,751) |
| Discontinued operations (5) | (5,720) | 13,935 | 10,914 | 403,524 |
| Cumulative effect of change in accounting principle (from the adoption of SFAS 123(R)) | | | 22 | |
| Net income (loss) | \$ (2,115) | \$ 5,011 | \$ 5,847 | \$ 370,524 |

(1) Segment EBITDA represents the segments' earnings before interest, taxes, depreciation, amortization and other charges (income) (see Note 2 below). Segment EBITDA is not intended to be and should not be considered as an alternative to net income or loss (as determined in conformity with generally accepted accounting principles), as an indicator of the Company's operating performance. Segment EBITDA is presented herein because the Company's chief operating decision maker evaluates and measures each business unit's performance based on its Segment EBITDA results. PRIMEDIA believes that Segment EBITDA is an accurate indicator of its segments' results, because it focuses on

revenue and operating cost items driven by each operating managers' performance, and excludes items largely outside of the operating managers' control. Segment EBITDA as presented may not be comparable to similarly titled measures reported by other companies since not all companies necessarily calculate Segment EBITDA in an identical manner, and therefore, is not necessarily an accurate measure of comparison between companies.

(2) Other charges include non-cash compensation, provision for severance, closures and restructuring related costs and loss on sale of businesses and other, net.

(3) Interest expense for the three and six months ended June 30, 2006 was reduced by \$11,059 and \$12,041, respectively, due to the quarterly fair value measurement of the deferred purchase price liability arising from the forward agreement related to the Automotive.com acquisition. (See Note 3).

(4) During 2005, the Company redeemed all of its outstanding shares subject to mandatory redemption (liquidation preference of approximately \$475,000).

(5) Discontinued operations include a gain/(loss) on sale of businesses, net of \$(40) and \$(716) for the three months ended June 30, 2006 and 2005, respectively, and \$13,668 and \$382,462 for the six months ended June 30, 2006 and 2005, respectively .

14. Financial Information for Guarantors of the Company's Debt

The information that follows presents condensed consolidating financial information as of June 30, 2006 and December 31, 2005 and for the six months ended June 30, 2006 and 2005 for a) PRIMEDIA Inc. (as the Issuer), b) the guarantor subsidiaries, which are with limited exceptions, the restricted subsidiaries, represent the core PRIMEDIA businesses and exclude investment and other development properties included in the unrestricted category, c) the non-guarantor subsidiaries (primarily representing Internet assets and businesses, new launches and other properties under evaluation for turnaround or shutdown), which are with limited exceptions, the unrestricted subsidiaries, d) elimination entries and e) the Company on a consolidated basis.

The condensed consolidating financial information includes certain allocations of revenues, expenses, assets and liabilities based on management's best estimates which are not necessarily indicative of the financial position, results of operations and cash flows that these entities would have achieved on a stand-alone basis and should be read in conjunction with the consolidated financial statements of the Company. The intercompany balances in the accompanying condensed consolidating financial statements include cash management activities, management fees, cross promotional activities and other intercompany charges between Corporate and the business units and among the business units. The non-guarantor subsidiaries results of operations include: Internet operations, certain distribution operations, certain start-up magazine businesses, revenues and related expenses derived from the licensing of certain products of guarantor subsidiaries and expenses associated with the cross promotion by the guarantor subsidiaries of the activities of the non-guarantor subsidiaries. The transactions described above are billed, by the Company, at what the Company believes are prevailing market rates. All intercompany related activities are eliminated in consolidation.

The Company is herewith providing detailed information and disclosure as to the methodology used in determining compliance with the leverage ratio in the credit facilities agreement and Senior Note agreements. Under its bank credit facilities and Senior Note agreements, the Company is allowed to designate certain businesses as unrestricted subsidiaries to the extent that the value of those businesses does not exceed the permitted amounts, as defined in these agreements. The Company has designated certain of its businesses as unrestricted (the Unrestricted Group), which primarily represent Internet businesses, trademark and content licensing and service companies, new launches (including traditional start-ups), other properties under evaluation for turnaround or shutdown and foreign subsidiaries. Except

for those specifically designated by the Company as unrestricted, all businesses of the Company are restricted (the Restricted Group). Indebtedness under the bank credit facilities and Senior Note agreements is guaranteed by each of the Company's 100%-owned domestic subsidiaries in the Restricted Group in accordance with the provisions and limitations of the Company's bank credit facilities and Senior Note agreements. The guarantees are full, unconditional and joint and several. The Unrestricted Group does not guarantee the bank credit facilities or Senior Notes. Although Automotive.com is included in the Restricted Group under the bank credit facilities agreement it does not guarantee the debt. For purposes of determining compliance with certain financial covenants under the Company's bank credit facilities, the Unrestricted Group's results (positive or negative), are not reflected in the Consolidated EBITDA of the Restricted Group which, as defined in the bank credit facilities agreement, excludes losses of the Unrestricted Group, non-cash charges and restructuring charges and is adjusted primarily for the trailing four quarters results of acquisitions and divestitures and estimated savings for acquired business.

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PRIMEDIA INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATING BALANCE SHEET
(UNAUDITED)
June 30, 2006
(dollars in thousands)

| | Primedia Inc. | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Primedia Inc. and Subsidiaries |
|--|---------------|---------------------------|-------------------------------|-----------------|--------------------------------------|
| ASSETS | | | | | |
| Current assets: | | | | | |
| Cash and cash equivalents | \$ 117 | \$ 3,868 | \$ 248 | \$ | \$ 4,233 |
| Accounts receivable, net | | 108,274 | 18,729 | | 127,003 |
| Inventories | | 13,824 | 2,971 | | 16,795 |
| Prepaid expenses and other | 16,934 | 17,058 | 10,862 | | 44,854 |
| Assets held for sale | | 89,565 | | | 89,565 |
| Total current assets | 17,051 | 232,589 | 32,810 | | 282,450 |
| Property and equipment, net | 2,524 | 40,800 | 10,519 | | 53,843 |
| Investment in and advances to subsidiaries | 1,321,866 | | | (1,321,866) | |
| Intangible assets, net | | 186,428 | 40,061 | | 226,489 |
| Goodwill | | 664,617 | 116,200 | | 780,817 |
| Other non-current assets | 4,570 | 25,248 | 1,768 | | 31,586 |
| | \$ 1,346,011 | \$ 1,149,682 | \$ 201,358 | \$ (1,321,866) | \$ 1,375,185 |
| LIABILITIES AND SHAREHOLDERS DEFICIENCY | | | | | |
| Current liabilities: | | | | | |
| Accounts payable | \$ 7,717 | \$ 44,815 | \$ 3,580 | \$ | \$ 56,112 |
| Intercompany payables | 257,871 | (892,993) | 635,122 | | |
| Accrued expenses and other | 44,576 | 62,558 | 6,625 | | 113,759 |
| Deferred revenues | 1,738 | 102,836 | 7,609 | | 112,183 |
| Current maturities of long-term debt | 2,557 | 1,286 | 23 | | 3,866 |
| Liabilities of businesses held for sale | | 21,491 | | | 21,491 |
| Total current liabilities | 314,459 | (660,007) | 652,959 | | 307,411 |
| Long-term debt | 1,453,896 | 1,950 | 105 | | 1,455,951 |
| Intercompany notes payable | | 2,235,142 | | (2,235,142) | |
| Deferred revenues | 13,600 | | | | 13,600 |
| Deferred income taxes | 88,991 | | | | 88,991 |
| Other non-current liabilities | 38,497 | 18,952 | 15,215 | | 72,664 |
| Total liabilities | 1,909,443 | 1,596,037 | 668,279 | (2,235,142) | 1,938,617 |
| Shareholders' deficiency: | | | | | |
| Common stock | 2,724 | | | | 2,724 |
| Additional paid-in capital | 2,365,519 | | | | 2,365,519 |
| Accumulated deficit | (2,855,798) | (446,355) | (466,921) | 913,276 | (2,855,798) |
| Common stock in treasury, at cost | (75,877) | | | | (75,877) |
| Total shareholders' deficiency | (563,432) | (446,355) | (466,921) | 913,276 | (563,432) |
| | \$ 1,346,011 | \$ 1,149,682 | \$ 201,358 | \$ (1,321,866) | \$ 1,375,185 |

PRIMEDIA INC. AND SUBSIDIARIES
CONDENSED STATEMENT OF CONSOLIDATING OPERATIONS
(UNAUDITED)
For the Six Months Ended June 30, 2006
(dollars in thousands)

| | Primedia Inc. | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Primedia Inc. and Subsidiaries |
|--|---------------|---------------------------|-------------------------------|--------------|--------------------------------------|
| Revenues, net | \$ | \$ 399,418 | \$ 104,953 | \$ (3,982) | \$ 500,389 |
| Operating costs and expenses: | | | | | |
| Cost of goods sold (exclusive of depreciation of property and equipment) | | 99,314 | 18,101 | | 117,415 |
| Marketing and selling | | 81,543 | 15,007 | | 96,550 |
| Distribution, circulation and fulfillment | | 62,054 | 35,843 | | 97,897 |
| Editorial | | 29,294 | 5,385 | | 34,679 |
| Other general expenses | 29 | 20,808 | 47,542 | (3,982) | 64,397 |
| Corporate administrative expenses (including non-cash compensation) | 13,366 | 48 | 3,060 | | 16,474 |
| Depreciation of property and equipment | 689 | 9,710 | 4,214 | | 14,613 |
| Amortization of intangible assets and other | | 3,047 | 3,052 | | 6,099 |
| Provision for severance, closures and restructuring related costs | 7 | 1,869 | 40 | | 1,916 |
| Loss on sale of businesses and other, net | | 28 | | | 28 |
| Operating income (loss) | (14,091) | 91,703 | (27,291) | | 50,321 |
| Other income (expense): | | | | | |
| Interest expense | (63,608) | (665) | 11,992 | | (52,281) |
| Amortization of deferred financing costs | | (1,257) | (59) | | (1,316) |
| Intercompany management fees and interest | 74,414 | (71,460) | (2,954) | | |
| Other income (expense), net | 1,567 | (1,095) | (157) | | 315 |
| Income (loss) from continuing operations before provision for income taxes | (1,718) | 17,226 | (18,469) | | (2,961) |
| Provision for income taxes | (1,559) | (420) | (149) | | (2,128) |
| Equity in earnings of subsidiaries | 16,188 | | | (16,188) | |
| Income (loss) from continuing operations | 12,911 | 16,806 | (18,618) | (16,188) | (5,089) |
| Discontinued operations, net of tax | (7,416) | 18,345 | (15) | | 10,914 |
| Cumulative effect of change in accounting principle | 352 | | (330) | | 22 |
| Net income (loss) | \$ 5,847 | \$ 35,151 | \$ (18,963) | \$ (16,188) | \$ 5,847 |

PRIMEDIA INC. AND SUBSIDIARIES
CONDENSED STATEMENT OF CONSOLIDATING CASH FLOWS
(UNAUDITED)
For the Six Months Ended June 30, 2006
(dollars in thousands)

| | Primedia Inc. | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Primedia Inc. and Subsidiaries |
|---|---------------|---------------------------|-------------------------------|--------------|--------------------------------------|
| Operating activities: | | | | | |
| Net income (loss) | \$ 5,847 | \$ 35,151 | \$ (18,963) | \$ (16,188) | \$ 5,847 |
| Cumulative effect of change in accounting principle | (352) | | 330 | | (22) |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities | (86,586) | 73,036 | (1,710) | 16,188 | 928 |
| Changes in operating assets and liabilities | (3,699) | 18,750 | (11,430) | | 3,621 |
| Net cash (used in) provided by operating activities | (84,790) | 126,937 | (31,773) | | 10,374 |
| Investing activities: | | | | | |
| Additions to property, equipment and other, net | (124) | (7,283) | (3,360) | | (10,767) |
| Proceeds from sales of businesses and other | | 17,342 | (342) | | 17,000 |
| Payments for businesses acquired, net of cash acquired | (140) | (5,962) | (9,711) | | (15,813) |
| Net cash (used in) provided by investing activities | (264) | 4,097 | (13,413) | | (9,580) |
| Financing activities: | | | | | |
| Intercompany activity | 87,465 | (130,019) | 42,554 | | |
| Borrowings under credit agreements | 202,500 | | | | 202,500 |
| Repayments of borrowings under credit agreements | (142,500) | | | | (142,500) |
| Payments for repurchases of senior notes | (62,094) | | | | (62,094) |
| Proceeds from issuances of common stock | 265 | | | | 265 |
| Capital lease payments | (786) | (1,221) | 128 | | (1,879) |
| Other | | (108) | | | (108) |
| Net cash provided by (used in) financing activities | 84,850 | (131,348) | 42,682 | | (3,816) |
| Decrease in cash and cash equivalents | (204) | (314) | (2,504) | | (3,022) |
| Cash and cash equivalents, beginning of period | 321 | 4,182 | 2,752 | | 7,255 |
| Cash and cash equivalents, end of period | \$ 117 | \$ 3,868 | \$ 248 | \$ | \$ 4,233 |

PRIMEDIA INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATING BALANCE SHEET
(UNAUDITED)
December 31, 2005
(dollars in thousands)

| | PRIMEDIA Inc. | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | PRIMEDIA Inc. and Subsidiaries |
|--|---------------|---------------------------|-------------------------------|---------------|--------------------------------------|
| ASSETS | | | | | |
| Current assets: | | | | | |
| Cash and cash equivalents | \$ 321 | \$ 4,182 | \$ 2,752 | \$ | \$ 7,255 |
| Accounts receivable, net | | 117,528 | 17,245 | | 134,773 |
| Inventories | | 19,601 | 1,611 | | 21,212 |
| Prepaid expenses and other | 8,622 | 17,668 | 3,432 | | 29,722 |
| Assets held for sale | | 109,129 | | | 109,129 |
| Total current assets | 8,943 | 268,108 | 25,040 | | 302,091 |
| Property and equipment, net | 3,090 | 42,215 | 11,563 | | 56,868 |
| Investment in and advances to subsidiaries | 471,538 | | | (471,538) | |
| Intangible assets, net | | 186,554 | 44,850 | | 231,404 |
| Goodwill | | 648,185 | 114,992 | | 763,177 |
| Other non-current assets | 4,727 | 28,990 | 2,211 | | 35,928 |
| | \$ 488,298 | \$ 1,174,052 | \$ 198,656 | \$ (471,538) | \$ 1,389,468 |
| LIABILITIES AND SHAREHOLDERS DEFICIENCY | | | | | |
| Current liabilities: | | | | | |
| Accounts payable | \$ 8,140 | \$ 37,949 | \$ 6,895 | \$ | \$ 52,984 |
| Intercompany payables | (588,458) | (867,988) | 1,456,446 | | |
| Accrued expenses and other | 46,975 | 67,395 | 7,949 | | 122,319 |
| Deferred revenues | 1,738 | 94,335 | 11,867 | | 107,940 |
| Current maturities of long-term debt | 5,816 | 1,827 | 34 | | 7,677 |
| Liabilities of businesses held for sale | | 33,203 | | | 33,203 |
| Total current liabilities | (525,789) | (633,279) | 1,483,191 | | 324,123 |
| Long-term debt | 1,454,174 | 2,457 | 139 | | 1,456,770 |
| Intercompany notes payable | | 2,226,286 | | (2,226,286) | |
| Deferred revenues | 14,447 | | | | 14,447 |
| Deferred income taxes | 87,655 | | | | 87,655 |
| Other non-current liabilities | 29,540 | 22,069 | 26,593 | | 78,202 |
| Total Liabilities | 1,060,027 | 1,617,533 | 1,509,923 | (2,226,286) | 1,961,197 |
| Shareholders' deficiency: | | | | | |
| Common stock | 2,722 | | | | 2,722 |
| Additional paid-in capital | 2,363,071 | | | | 2,363,071 |
| Accumulated deficit | (2,861,645) | (443,481) | (1,311,267) | 1,754,748 | (2,861,645) |
| Common stock in treasury, at cost | (75,877) | | | | (75,877) |
| Total shareholders' deficiency | (571,729) | (443,481) | (1,311,267) | 1,754,748 | (571,729) |
| | \$ 488,298 | \$ 1,174,052 | \$ 198,656 | \$ (471,538) | \$ 1,389,468 |

PRIMEDIA INC. AND SUBSIDIARIES
CONDENSED STATEMENT OF CONSOLIDATING OPERATIONS
(UNAUDITED)
For the Six Months Ended June 30, 2005
(dollars in thousands)

| | Primedia Inc. | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Primedia Inc. and Subsidiaries |
|--|---------------|---------------------------|-------------------------------|---------------|--------------------------------------|
| Revenues, net: | \$ | \$ 424,512 | \$ 79,550 | \$ (14,021) | \$ 490,041 |
| Operating costs and expenses: | | | | | |
| Cost of goods sold (exclusive of depreciation of property and equipment) | | 98,674 | 5,794 | | 104,468 |
| Marketing and selling | | 86,485 | 9,750 | | 96,235 |
| Distribution, circulation and fulfillment | | 60,125 | 33,375 | | 93,500 |
| Editorial | | 31,624 | 2,936 | | 34,560 |
| Other general expenses | 25 | 36,259 | 41,260 | (14,021) | 63,523 |
| Corporate administrative expenses (including non-cash compensation) | 13,343 | | 2,700 | | 16,043 |
| Depreciation of property and equipment | 1,365 | 10,363 | 1,403 | | 13,131 |
| Amortization of intangible assets and other | | 2,753 | 1,901 | | 4,654 |
| Provision for severance, closures and restructuring related costs | (669) | 1,878 | 91 | | 1,300 |
| Operating income (loss) | (14,064) | 96,351 | (19,660) | | 62,627 |
| Other income (expense): | | | | | |
| Interest expense | (65,154) | (636) | (36) | | (65,826) |
| Interest on shares subject to mandatory redemption | (17,354) | | | | (17,354) |
| Amortization of deferred financing costs | (566) | (1,754) | (198) | | (2,518) |
| Intercompany management fees and interest | 76,147 | (69,006) | (7,141) | | |
| Other income (expense), net | (3,586) | (593) | 1 | | (4,178) |
| Income (loss) from continuing operations before provision for income taxes | (24,577) | 24,362 | (27,034) | | (27,249) |
| Provision for income taxes | (5,597) | (149) | (5) | | (5,751) |
| Equity in earnings of subsidiaries | 401,465 | | | (401,465) | |
| Income (loss) from continuing operations | 371,291 | 24,213 | (27,039) | (401,465) | (33,000) |
| Discontinued operations, net of tax | (767) | 403,389 | 902 | | 403,524 |
| Net income (loss) | \$ 370,524 | \$ 427,602 | \$ (26,137) | \$ (401,465) | \$ 370,524 |

PRIMEDIA INC. AND SUBSIDIARIES
CONDENSED STATEMENT OF CONSOLIDATING CASH FLOWS
(UNAUDITED)
For the Six Months Ended June 30, 2005
(dollars in thousands)

| | Primedia Inc. | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | PRIMEDIA Inc. and Subsidiaries |
|--|---------------|---------------------------|-------------------------------|---------------|--------------------------------------|
| Operating activities: | | | | | |
| Net income (loss) | \$ 370,524 | \$ 427,602 | \$ (26,137) | \$ (401,465) | \$ 370,524 |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities | (461,380) | (288,491) | 7,334 | 401,465 | (341,072) |
| Changes in operating assets and liabilities | (23,385) | (15,557) | (16,628) | | (55,570) |
| Net cash provided by (used in) operating activities | (114,241) | 123,554 | (35,431) | | (26,118) |
| Investing activities: | | | | | |
| Additions to property, equipment and other, net | (127) | (9,763) | (3,615) | | (13,505) |
| Proceeds from sales of businesses and other | | 410,000 | 21,306 | | 431,306 |
| Payments for businesses acquired, net of cash acquired | | (1,541) | (25,420) | | (26,961) |
| Net cash (used in) provided by investing activities | (127) | 398,696 | (7,729) | | 390,840 |
| Financing activities: | | | | | |
| Intercompany activity | 480,017 | (523,926) | 43,909 | | |
| Borrowings under credit agreements | 196,150 | | | | 196,150 |
| Repayments of borrowings under credit agreements | (219,136) | | | | (219,136) |
| Payments for repurchases of senior notes | (81,017) | | | | (81,017) |
| Proceeds from issuances of common stock, net | 1,320 | | | | 1,320 |
| Redemption of Series D and F Exchangeable Preferred Stock | (264,494) | | | | (264,494) |
| Deferred financing costs paid | | (50) | (12) | | (62) |
| Capital lease payments | (964) | (1,574) | (159) | | (2,697) |
| Other | | (101) | | | (101) |
| Net cash provided by (used in) financing activities | 111,876 | (525,651) | 43,738 | | (370,037) |
| (Decrease) increase in cash and cash equivalents | (2,492) | (3,401) | 578 | | (5,315) |
| Cash and cash equivalents, beginning of period | 3,495 | 9,480 | 25 | | 13,000 |
| Cash and cash equivalents, end of period | \$ 1,003 | \$ 6,079 | \$ 603 | \$ | \$ 7,685 |

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (dollars in thousands, except share and per share amounts)

Introduction

PRIMEDIA Inc., together with its subsidiaries, is herein referred to as either PRIMEDIA or the Company.

The following discussion and analysis summarizes the financial condition and operating performance of the Company and its business segments and should be read in conjunction with the unaudited condensed consolidated financial statements and notes thereto.

Executive Summary

Our Business

The Company's revenues are generated from advertising (print and online), circulation (subscriptions and newsstand sales) and other sources including online lead generation, events, third party distribution, television, radio, list rental, brand licensing and merchandising. PRIMEDIA's Operating expenses, for Segment EBITDA purposes, include cost of goods sold (paper and printing), exclusive of depreciation of property and equipment; marketing and selling; distribution, circulation and fulfillment; editorial; and other general and corporate administrative expenses (collectively referred to as Operating expenses). See *Why We Use the Term Segment EBITDA*.

The Company has three reportable segments which best enable it to execute key investment and organic growth initiatives. Those segments are Enthusiast Media, Consumer Guides and Education.

Background

Historically, PRIMEDIA was a broad based media enterprise built primarily from a series of acquisitions and comprised of numerous disparate assets. Since 2000, the Company has been opportunistically divesting selective properties in order to better focus on its core businesses and to reduce debt and shares subject to mandatory redemption while focusing on investing in organic growth and primarily making only small acquisitions which accelerate organic growth, particularly related to the Internet. The Company has been positioning itself as a highly focused targeted media company which is investing in its businesses to drive growth.

Additionally, to counter the effects of the weakness in the overall advertising environment, the Company aggressively attacked its cost structure. The Company also realigned and reorganized its management structure to better reflect its emphasis on delivering exceptional products and brands to the marketplace to achieve organic growth. These initiatives have resulted in charges for severance, closures and restructuring related costs to integrate Company operations and consolidate many back office functions and facilities, resulting in a significant reduction in the number of employees and office space, creating operational and financial efficiencies.

Overall, these actions have made the Company a more efficient organization with a strengthened balance sheet and improved liquidity.

Business Trends

The Company is currently facing difficult market conditions, specifically in magazine advertising and circulation. Additionally, recent high levels of condominium conversions coupled with lower mortgage rates are spurring housing purchases and limiting existing and potential customers for Apartment Guide markets while some markets affected by Hurricane Katrina and other natural disasters experienced decreased vacancy rates and lower advertising spending.

Company Strategy

The Company's strategy is to focus on its core targeted media businesses and grow by expanding the Internet and leveraging and expanding its market-leading brands. In 2006, the Company continues to make

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organic growth its top priority. PRIMEDIA believes that it is well positioned to capitalize on the shift away from mass advertising to targeted media.

The Company continues to implement its organic growth strategy through various actions, including:

- improving product quality and circulation performance,
- expanding the Internet, particularly in developing new transactional marketplaces,
- leveraging its dominance in the highly targeted male 18-34 advertising market,
- expanding its well-known brands through extensions including events, television, radio, licensing and merchandising.

At the same time, the Company continues to focus on cost reductions which will be utilized to fund various elements of its growth strategies.

The Company's business segments are highlighted in the segment discussions below and in the Results of Operations section.

Company Explores Separation of its Businesses

In late 2005, the Company announced that its Board of Directors authorized management, along with advisors Goldman Sachs and Lehman Brothers, and counsel Simpson Thacher & Bartlett, to explore the separation of its businesses via a tax-free spin-off into two separate publicly-traded companies. The plan being contemplated would spin-off PRIMEDIA's Consumer Guides Segment. In furtherance of the exploration of the potential spin-off, the Board of Directors approved the filing of a ruling request with the Internal Revenue Service and a Form 10 with the Securities and Exchange Commission. The IRS ruling request has been filed and it is anticipated that the Form 10 will be filed during the third quarter. Although the Board has taken these additional steps, there has been no final decision on whether to complete the spin-off and there can be no assurances that a spin-off will occur.

Summary of Consolidated Results for the six months ended June 30, 2006

For the six months ended June 30, 2006, revenues were \$500,389, up 2.1% as compared to \$490,041 in 2005. Revenues increased in the Company's Enthusiast Media and Consumer Guides segments, by 3.4% and 4.9%, respectively, while revenues decreased in the Education segment by 19.5%. In 2006, Operating Expenses were \$424,875, up 4.7% compared to 2005. In 2006, operating income was \$50,321 from \$62,627 in 2005. Net income was \$5,847 in 2006 compared to \$370,524 in 2005, the decrease primarily due to the gain on sale of About, Inc. of \$378,906 in the first quarter of 2005.

Forward-Looking Information

This report contains certain forward-looking statements concerning the Company's operations, economic performance and financial condition. These statements are based upon a number of assumptions and estimates, which are inherently subject to uncertainties and contingencies, many of which are beyond the control of the Company, and reflect anticipated business decisions, which are subject to change. Some of the assumptions may prove to be incorrect and unanticipated events will occur which could affect the Company's results.

Why We Use the Term Segment EBITDA

Segment EBITDA represents each segment's earnings before interest, taxes, depreciation, amortization and other charges (income) (Segment EBITDA). Other charges (income) include non-cash compensation, provision for severance, closures and restructuring related costs and (gain)/loss on sale of businesses and other, net. PRIMEDIA believes that Segment EBITDA is an accurate indicator of its segments' results, because it focuses on revenue and operating cost items driven by operating managers' performance, and excludes items largely outside of operating managers' control. Internally, the Company's chief operating decision maker, its Chairman, President and CEO, and the executive team measure performance primarily based on Segment EBITDA.

Segment EBITDA is not intended to be and should not be considered as an alternative to net income or loss, as determined in conformity with accounting principles generally accepted in the United States of America, as an indicator of the Company's operating performance. Segment EBITDA as presented may not be comparable to similarly titled measures reported by other companies since not all companies necessarily calculate Segment EBITDA in an identical manner, and therefore, it is not necessarily an accurate measure of comparison between companies. See reconciliation of Segment EBITDA to net income for the Company's three segments in their respective segment discussions below.

Why We Use the Term Free Cash Flow

Free Cash Flow is defined as net cash provided by operating activities adjusted for additions to property, equipment and other, net and capital lease obligations (Free Cash Flow).

The Company believes that the use of Free Cash Flow enables the Company's chief operating decision maker, its Chairman, President and CEO, and the executive team to make decisions based on the Company's cash resources. Free Cash Flow also is considered to be an indicator of the Company's liquidity, including its ability to reduce debt and make strategic investments.

Free Cash Flow is not intended to represent cash flows from operating activities as determined in conformity with accounting principles generally accepted in the United States of America. Free Cash Flow as presented may not be comparable to similarly titled measures reported by other companies since not all companies necessarily calculate Free Cash Flow in an identical manner, and therefore, is not necessarily an accurate measure of comparison between companies.

Intersegment Transactions

The information presented below includes certain intersegment transactions and is, therefore, not necessarily indicative of the results had the operations existed as stand-alone businesses. Intersegment transactions represent intercompany advertising and other services which are billed at what management believes are prevailing market rates. These intersegment transactions, which represent transactions between operating units in different business segments, are eliminated in consolidation.

Discontinued Operations

During the first quarter of 2005, the Company completed the sales of About.com and the Bankers Training Division of Workplace Learning. On April 1, 2005, the Company sold the remaining net assets of Workplace Learning for the assumption of liabilities. Also during 2005, the Company sold its Business Information Segment, including Ward's Automotive Group (Ward's), discontinued the operations of two magazines in the Enthusiast Media segment, discontinued the operations of its Software on Demand division within the Education segment, and decided to pursue the sales of its Crafts and History groups within the Enthusiast Media segment.

During the first quarter of 2006, the Company completed the sale of the History group.

Financial results for these divestitures and planned divestitures are reported in discontinued operations on the statements of consolidated operations for all periods presented.

In the first quarter 2006, the Company decided to actively pursue the sale of its Films Media Group (FMG) included in the Education Segment. The operations of FMG were classified as discontinued operations for all periods presented. Subsequently, the Company actively solicited, but ultimately did not receive any reasonable offers to purchase FMG. The Company concluded that the offers did not reflect FMG's financial potential and as a result, decided to hold and continue to operate FMG. In addition, the Company hired new management to operate FMG. Consequently, in the second quarter of 2006, the operations of FMG have been reclassified to continuing operations for all periods presented and are included in the Education Segment results.

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Segment Data

The following table presents the results of the Company's three operating segments and Corporate:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|-----------------------------|------------|---------------------------|------------|
| | 2006 | 2005 | 2006 | 2005 |
| Revenues, net: | | | | |
| Enthusiast Media | \$ 157,706 | \$ 157,849 | \$ 307,834 | \$ 297,854 |
| Consumer Guides | 81,283 | 79,471 | 162,685 | 155,119 |
| Education | 14,516 | 18,352 | 29,985 | 37,235 |
| Intersegment Eliminations | (38) | (70) | (115) | (167) |
| Total | \$ 253,467 | \$ 255,602 | \$ 500,389 | \$ 490,041 |
| Segment EBITDA: (1) | | | | |
| Enthusiast Media | \$ 32,635 | \$ 35,115 | \$ 53,682 | \$ 55,917 |
| Consumer Guides | 18,175 | 17,912 | 35,910 | 36,155 |
| Education | (522) | 3,105 | (111) | 5,708 |
| Corporate Overhead | (7,524) | (7,136) | (13,967) | (13,664) |
| Total Segment EBITDA | \$ 42,764 | \$ 48,996 | \$ 75,514 | \$ 84,116 |
| Depreciation, amortization and other charges: (2) | | | | |
| Enthusiast Media | \$ 5,991 | \$ 4,696 | \$ 11,914 | \$ 9,231 |
| Consumer Guides | 3,965 | 2,707 | 7,093 | 5,254 |
| Education | 2,047 | 1,958 | 3,002 | 3,904 |
| Corporate overhead | 1,929 | 1,317 | 3,184 | 3,100 |
| Total | \$ 13,932 | \$ 10,678 | \$ 25,193 | \$ 21,489 |
| Operating income (loss): | | | | |
| Enthusiast Media | \$ 26,644 | \$ 30,419 | \$ 41,768 | \$ 46,686 |
| Consumer Guides | 14,210 | 15,205 | 28,817 | 30,901 |
| Education | (2,569) | 1,147 | (3,113) | 1,804 |
| Corporate | (9,453) | (8,453) | (17,151) | (16,764) |
| Total | \$ 28,832 | \$ 38,318 | \$ 50,321 | \$ 62,627 |
| Other income (expense): | | | | |
| Interest expense (3) | (21,457) | (32,705) | (52,281) | (65,826) |
| Interest on shares subject to mandatory redemption (4) | | (6,409) | | (17,354) |
| Amortization of deferred financing costs | (657) | (1,184) | (1,316) | (2,518) |
| Other income (expense), net | 164 | (4,840) | 315 | (4,178) |
| Income (loss) from continuing operations before provision for income taxes | 6,882 | (6,820) | (2,961) | (27,249) |
| Provision for income taxes | (3,277) | (2,104) | (2,128) | (5,751) |
| Discontinued operations (5) | (5,720) | 13,935 | 10,914 | 403,524 |
| Cumulative effect of change in accounting principle (from the adoption of SFAS 123(R)) | | | 22 | |
| Net income (loss) | \$ (2,115) | \$ 5,011 | \$ 5,847 | \$ 370,524 |

(1) Segment EBITDA represents the segments' earnings before interest, taxes, depreciation, amortization and other charges (income) (see Note 2 below).

(2) Other charges include non-cash compensation, provision for severance, closures and restructuring related costs and loss on sale of businesses and other, net.

- (3) Interest expense for the three and six months ended June 30, 2006 was reduced by \$11,059 and \$12,041, respectively, due to the quarterly fair value measurement of the deferred purchase price liability arising from the forward agreement related to the Automotive.com acquisition.
- (4) During 2005, the Company redeemed all of its outstanding shares subject to mandatory redemption (liquidation preference of approximately \$475,000).
- (5) Discontinued operations include gain/(loss) on sale of businesses, net of \$(40) and \$(716) for the three months ended June 30, 2006 and 2005, respectively, and \$13,668 and \$382,462 for the six months ended June 30, 2006 and 2005, respectively .

Results of Operations

Three Months Ended June 30, 2006 Compared to Three Months Ended June 30, 2005

Consolidated Results:

Revenues, Net

Consolidated revenues were \$253,467 in the three months ended June 30, 2006 compared to \$255,602 in the same period of 2005:

| | Three Months Ended | | |
|----------------|---------------------------|-------------|----------------|
| | June 30, | 2005 | Percent |
| | 2006 | | Change |
| Revenues, net: | | | |
| Advertising | \$ 161,795 | \$ 167,468 | (3.4)% |
| Circulation | 50,328 | 51,237 | (1.8)% |
| Other | 41,344 | 36,897 | 12.1 % |
| Total | \$ 253,467 | \$ 255,602 | (0.8)% |

Advertising revenues decreased by \$5,673 in the second quarter of 2006 compared to 2005 due to decreases of \$4,102 and \$3,460 in the Enthusiast Media and Education segments, respectively, partially offset by an increase of \$1,889 in the Consumer Guides segment. Circulation revenues, which are generated entirely by the Enthusiast Media segment, decreased \$909 in 2006 due to continued weakness in single copy sales. Other revenues, including distribution and non-print revenues, increased \$4,447 in 2006 compared to 2005, primarily due to an increase in the Enthusiast Media segment of \$4,900. Revenue trends within each segment are further detailed in the segment discussions below.

Operating Income

Operating income was \$28,832 in 2006 compared to \$38,318 in 2005. The decrease in operating income in 2006 primarily resulted from increased operating expenses due to significant investments made in new publications and in increased distribution capacity at Consumer Guides, as well as increased paper and postage expenses.

Net Income (Loss)

The Company had net income (loss) of \$(2,115) in the three months ended June 30, 2006 compared to \$5,011 in 2005.

Interest expense decreased to \$21,457 in 2006 from \$32,705 in 2005. The reduction in interest expense of \$11,059 is due to the decrease in the quarterly fair value measurement of the deferred purchase price liability arising from the forward agreement related to the Automotive.com acquisition. Excluding this

reduction, the Company's interest expense in 2006 was flat versus prior year, due to lower average debt levels offset by higher interest rates.

Interest on shares subject to mandatory redemption was \$0 and \$6,409 for the three months ended June 30, 2006 and 2005, respectively, as the Company redeemed all of its outstanding shares subject to mandatory redemption during 2005.

Segment Results:

Enthusiast Media Segment (Includes Automotive, Outdoors and Other groups)

Revenues, Net

Enthusiast Media revenues were \$157,706 or 62.2% and \$157,849 or 61.8% of the Company's consolidated revenues for the three months ended June 30, 2006 and 2005, respectively. Enthusiast Media revenues decreased \$143 or 0.1% in the second quarter of 2006 compared to the same period of 2005 as follows:

| | Three Months Ended | | Percent |
|-----------------------|---------------------------|-------------|----------------|
| | June 30, | 2005 | |
| | 2006 | | |
| Revenues, net: | | | |
| Advertising | \$ 88,601 | \$ 92,703 | (4.4)% |
| Circulation | 50,328 | 51,237 | (1.8)% |
| Other | 18,739 | 13,839 | 35.4 % |
| Intersegment revenues | 38 | 70 | |
| Total | \$ 157,706 | \$ 157,849 | (0.1)% |

Enthusiast Media's advertising revenue decline this quarter primarily reflects continued challenges in the International Auto Group and in the smaller publication groups. Growth in other revenue reflects continued success in expanding the Segment's non-print businesses, driven primarily by the acquisitions of Automotive.com and Equine.com, partially offset by declines in licensing. Automotive.com continues to make progress as auto dealers seek increased car sale leads. Equine.com is tracking well to generate additional synergies from its proprietary technology and unique marketing tools.

Automotive: The Automotive Group grew 1.4% in the second quarter. This revenue growth is primarily due to the acquisition of Automotive.com, organic growth of PRIMEDIA's Automotive Digital Network, Automobile magazine's performance, and growth in television and radio, partially offset by declines in the International and Performance Automotive groups. The International Automotive Group's underlying market continues to decline, although the revenue grew quarter-over-quarter. During the quarter, the International Automotive Group was restructured, dividing the publications between the Consumer and Performance Automotive Groups to both significantly reduce overhead costs and improve market execution.

U.S. automaker print advertising in the quarter was just 4% of the Segment's total print advertising revenue. Total automaker print advertising in the quarter was 12% of the Segment's total, and non-automaker automotive print advertising (aftermarket parts and accessories, as examples) was 56% of the Segment's total. These percentages reflect little change from last year.

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Outdoors: During the quarter, the Company's Action Sports Group was combined with its Outdoor, Marine, and Equine groups to form PRIMEDIA Outdoors. PRIMEDIA Outdoors grew 1% in the second quarter. Outdoors' quarter-over-quarter revenue growth was primarily driven by newsstand growth, the acquisition of Equine.com, and organic non-print growth, mostly in television and radio.

Additionally, in the Outdoors group, Petersen's Hunting, Skateboarder, and Surfing all generated strong results. Non-endemic advertising in the Outdoors group continues to be adversely impacted by automakers' industry-wide reduction in advertising in publications not primarily targeted to in-market car buyers. Outdoors' online revenue grew 19% organically during the quarter. PRIMEDIA is currently applying Equine.com's transactions engine to develop online marketplaces in the marine and shooting categories and anticipates launches before year-end. Television revenue grew 30% in the second quarter as the Outdoors Group continues to aggressively extend its print franchises.

Licensing and Merchandising: Licensing and Merchandising revenue was down slightly quarter-over-quarter as a result of a difficult environment for the toy business. The group continues to foster creative business development initiatives, collaborating with PRIMEDIA's Outdoors and Automotive titles. Lowrider-branded merchandise continues to grow its retail presence through branded apparel and product extensions. As a result of strong demand and in-store sales, nearly 4,000 retailers such as Mervyn's, City Trends, and Wal-Mart, now carry Lowrider-branded toy, apparel and accessories lines. In addition, several product and apparel licensing deals were struck to expand the current product portfolio and create new retail opportunities for the In-Fisherman brand.

The Company continues to execute its growth strategies:

The Company has completed product improvements on 16 magazines thus far in 2006. Except for Automobile Magazine, improvements are in the Performance and International Automotive Groups where newsstand challenges have been greatest. The Company expects to implement over 20 product improvements in total by September 2006. In addition, editorial and art talent upgrades are in progress while surveys and content testing programs are enabling the Company to increase its product's appeal to consumers.

The Company continues to build multiple online revenue streams, including transactions, lead generation, and online advertising. Online is also generating print subscriptions as magazine subscriber acquisitions via the Company's websites grew more than 5% in the second quarter compared to last year. Online represented 6.7% of segment revenue in the quarter, up from 2.4% in the prior year.

During the second quarter of 2006, the Company continued to improve circulation performance as a result of product quality improvements implemented prior to 2006. Circulation results are improving as the Company works to improve the ratio of the number of copies sent to newsstands location-by-location (draw) to the number sold and adjust the draw for the seasonality of its titles. In the second quarter, PRIMEDIA reduced draw by 3.1 million copies, or 6%, which led to a positive impact on circulation profitability with a minimal loss of sales.

At the same time, the Company is focused on managing costs, particularly when its underlying markets are soft. The cost control effort will assist in providing funding for the growth strategies.

Segment EBITDA

Enthusiast Media Segment EBITDA decreased 7.1% to \$32,635 in the second quarter of 2006 from \$35,115 in 2005. This decrease resulted primarily from lower print advertising revenues and increases in paper, ink and postage costs, partially offset by growth in non-print revenues and improvements in circulation profitability. As a result, Segment EBITDA margin decreased to 20.7% in 2006 from 22.2% in 2005. In addition, in the second quarter of 2006, the Company recorded \$138 as a reduction of

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compensation expense resulting from the quarterly fair value measurement of the deferred purchase price liability arising from the forward agreement related to the CEO of Automotive.com.

Below is a reconciliation of Enthusiast Media Segment EBITDA to operating income for the three months ended June 30, 2006 and 2005:

| | Three Months Ended June 30, | |
|---|--------------------------------|-----------|
| | 2006 | 2005 |
| Segment EBITDA | \$ 32,635 | \$ 35,115 |
| Depreciation of property and equipment | 3,741 | 3,428 |
| Amortization of intangible assets and other | 1,878 | 460 |
| Provision for severance, closures and restructuring related costs | 372 | 808 |
| Operating income | \$ 26,644 | \$ 30,419 |

Operating Income

Operating income was \$26,644 for the three months ended June 30, 2006 compared to \$30,419 in the same period of 2005, a decrease of \$3,775, or 12.4%. This decrease was primarily driven by a decrease in Segment EBITDA as discussed above, and an increase in depreciation and amortization expenses, primarily due to the acquisition of Automotive.com.

Consumer Guides Segment (includes *Apartment Guide*, *New Home Guide*, *Auto Guide*, *Rentclicks*, *AmericanHomeGuides.com*, *Rentals.com*, and the *DistribuTech* distribution business)

Revenues, Net

Consumer Guides revenues were \$81,283 or 32.1% and \$79,471 or 31.1% of the Company's consolidated revenues for the three months ended June 30, 2006 and 2005, respectively. Consumer Guides revenues increased \$1,812 or 2.3% in 2006 compared to 2005 as follows:

| | Three Months Ended June 30, | | Percent Change |
|----------------|--------------------------------|-----------|-------------------|
| | 2006 | 2005 | |
| Revenues, net: | | | |
| Advertising | \$ 67,291 | \$ 65,402 | 2.9 % |
| Other | 13,992 | 14,069 | (0.5)% |
| Total | \$ 81,283 | \$ 79,471 | 2.3 % |

Consumer Guides' second quarter advertising revenue growth was driven primarily by strong results in the Segment's New Home Guide division and the expansion of the Segment's Auto Guide division, offset by the forecasted declines in the Segment's Apartment Guide division. Other revenue's slight decline reflects DistribuTech's optimization of distribution locations that were unprofitable and not critical to Consumer Source's core guides business.

Apartment Guide, ApartmentGuide.com, RentClicks.com: The Segment's largest business, representing 76.6% of advertising revenue, Apartment Guide/ApartmentGuide.com continues to face challenging market conditions in the multi-family housing industry. Total advertising revenue in the quarter declined 6.2%, primarily due to high occupancy rates in several large markets that lost supply to condominium conversions or were impacted by 2005 hurricane activity. Condominium conversions, which reduce existing and potential customers from Apartment Guide markets, continued to negatively impact the business in the second quarter, although the rate of condominium conversions has slowed considerably. While these negative market conditions resulted in reduced advertising revenue for the quarter, the

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Apartment Guide brand continued to show its strength as ApartmentGuide.com grew leads by 14% versus the previous quarter. RentClicks performed well in the second quarter, organically growing revenue 53% versus the previous quarter.

New Home Guide, NewHomeGuide.com: The Segment's New Home Guide/NewHomeGuide.com business, representing 16.7% of advertising revenue, continued to deliver strong results with total revenue growth of 34% in the quarter. This strong growth reflects New Home Guide continuing to establish itself as one of the most cost-effective and attractive media channels for home builders. The Company is confident that New Home Guide's value to advertisers, usefulness to home buyers and brokers, current low penetration of builder communities, and strong momentum in its existing markets will allow it to continue to grow even through a softer housing market, especially as developers increase their emphasis on marketing to reduce housing inventory.

Auto Guide, AutoGuide.com: During the second quarter, the Segment's Auto Guide business, representing 6.7% of advertising revenue, continued to show strong performance with total revenue growth of 123% in the quarter. This new division now represents an \$18 million business based on annualized revenue in the second quarter, and continues to have strong growth potential both within its existing markets and through new market expansion.

DistribuTech: DistribuTech's revenue decreased by 0.5% in the second quarter. Consumer Guides' strategy is to continually optimize distribution for its own guides at minimal cost. As a result, in the second quarter the Company reduced its quantity of revenue-generating distribution locations (retail locations in which DistribuTech leases to third parties rack space it does not use for its own products) while increasing its quantity of non-revenue-generating distribution locations, such as street boxes. This shift in the mix of distribution locations took place primarily in markets where DistribuTech had an extremely high share of retail distribution. The net effect of this optimization was reduced Consumer Guides revenue with a positive impact on Consumer Guide profitability. DistribuTech's strategy to optimize its distribution locations to best meet the distribution needs of the Consumer Source guides has historically and will continue to cause DistribuTech revenue and profitability to fluctuate.

Segment EBITDA

Consumer Guides Segment EBITDA increased \$263 or 1.5% in 2006 to \$18,175, from \$17,912 in 2005. This increase is primarily due to the increase in New Home Guide organic growth and DistribuTech profitability improvements, largely offset by expenses associated with New Home and Auto Guide launches, and the revenue declines in Apartment Guide advertising. Segment EBITDA margin decreased slightly to 22.4% in 2006 from 22.5% in 2005.

Below is a reconciliation of Consumer Guides Segment EBITDA to operating income for the three months ended June 30, 2006 and 2005:

| | Three Months Ended | |
|---|---------------------------|-------------|
| | June 30, | 2005 |
| | 2006 | 2005 |
| Segment EBITDA | \$ 18,175 | \$ 17,912 |
| Depreciation of property and equipment | 3,050 | 2,029 |
| Amortization of intangible assets and other | 716 | 678 |
| Non-cash compensation | 24 | |
| Provision for severance, closures and restructuring related costs | 147 | |
| Loss on sale of businesses and other, net | 28 | |
| Operating income | \$ 14,210 | \$ 15,205 |

Operating Income

Operating income decreased \$995 or 6.5% in 2006. This decrease was primarily driven by the increase in depreciation and amortization expenses, due to the acquisitions in the fourth quarter 2005 and the first quarter of 2006.

Education Segment (includes Channel One, Films Media Group (FMG) and PRIMEDIA Healthcare)*Revenues, Net*

Education revenues were \$14,516 or 5.7% and \$18,352 or 7.2% of the Company's consolidated revenues for 2006 and 2005, respectively. Education revenues decreased \$3,836 or 20.9% in 2006 compared to 2005 as follows:

| | Three Months Ended | | |
|----------------|---------------------------|-------------|----------------|
| | June 30, | | Percent |
| | 2006 | 2005 | Change |
| Revenues, net: | | | |
| Advertising | \$ 5,903 | \$ 9,363 | (37.0)% |
| Other | 8,613 | 8,989 | (4.2)% |
| Total | \$ 14,516 | \$ 18,352 | (20.9)% |

Education advertising revenues, which are generated entirely by Channel One, declined \$3,460, or 37.0% in the second quarter of 2006 compared to the second quarter of 2005. Channel One's decline in advertising revenue is mainly attributable to the ongoing impact of large reductions in advertising from a few advertisers in late 2005 and a decrease in sales from the entertainment category. Channel One's strategy is to broaden its revenue base beyond traditional advertising through creative sponsorships and the Internet, and to target foundation support for its public affairs programming.

Other revenue was down 4.2% in the second quarter of 2006 and primarily consists of revenue from PRIMEDIA Healthcare and FMG. PRIMEDIA Healthcare's quarter-over-quarter revenue was down, but it is expected to have a second year of solid growth in its continuing medical education business following from its new strategic direction in 2004. PRIMEDIA Healthcare has already contracted for more revenue in 2006 than in all of 2005. In the first quarter 2006, the Company decided to actively pursue the sale of FMG. The operations of FMG were classified as discontinued operations for all periods presented. Subsequently, the Company actively solicited, but ultimately did not receive any reasonable offers to purchase FMG. The Company concluded that the offers did not reflect FMG's financial potential and as a result, decided to hold and continue to operate FMG. In addition, the Company hired new management to operate FMG. Consequently, in the second quarter of 2006, the operations of FMG have been reclassified to continuing operations for all periods presented.

Segment EBITDA

Education Segment EBITDA decreased \$3,627 to \$(522) for the second quarter of 2006, primarily due to decreased revenue. Segment EBITDA margin decreased to (3.6)% in second quarter 2006 compared to 16.9% in second quarter 2005.

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Below is a reconciliation of Education Segment EBITDA to operating income (loss) for the three months ended June 30, 2006 and 2005:

| | Three Months Ended | |
|---|--------------------|----------|
| | June 30, 2006 | 2005 |
| Segment EBITDA | \$ (522) | \$ 3,105 |
| Depreciation of property and equipment | 556 | 733 |
| Amortization of intangible assets and other | 476 | 1,225 |
| Provision for severance, closures and restructuring related costs | 1,015 | |
| Operating income (loss) | \$ (2,569) | \$ 1,147 |

Operating Income (Loss)

Education segment operating income (loss) for the second quarter of 2006 was \$(2,569) compared to \$1,147 in 2005. This loss was primarily due to the decrease in Segment EBITDA resulting from lower revenues.

Corporate

Corporate Administrative expenses

Corporate administrative expenses were \$7,524 for the second quarter of 2006, up from \$7,136 in the same period of 2005, primarily due to reduced compensation expense resulting from headcount reductions, offset by onetime professional fees incurred related to the exploration of the separation of the Company's businesses via a tax-free spin-off and to a New York office consolidation.

Operating Loss

Corporate operating loss was \$9,453 for the second quarter of 2006, up 11.8% compared to \$8,453 for the second quarter of 2005. The increase was mainly due to the increase in corporate administrative expenses as discussed above, as well as an increase in depreciation expense in the second quarter of 2006.

Discontinued Operations

In accordance with SFAS No. 144, the Company has classified the operating results of all of its divested entities and businesses held for sale as discontinued operations for all periods presented.

Enthusiast Media

The Company discontinued the following entities within the Enthusiast Media segment during 2005: About, Inc, Ward's Automotive Group, the Crafts and History groups and two magazine titles (shut down). In February 2006, the Company completed the sale of the History group.

Discontinued operations of the Enthusiast Media segment for the three months ended June 30, 2006 and 2005 include revenue of \$15,787 and \$20,855, respectively, operating income of \$4,258 and \$4,880, respectively, and loss on sale of businesses, net of tax, of \$40 and \$0, respectively.

Education

The Company discontinued the operations of its Software on Demand division during 2005. Additionally, the Company completed the sale of its Workplace Learning division in 2005, excluding PRIMEDIA Healthcare. In the first quarter 2006, the Company decided to actively pursue the sale of FMG. The operations of FMG were classified as discontinued operations for all periods presented. Subsequently, the Company actively solicited, but ultimately did not receive any reasonable offers to

purchase FMG. The Company concluded that the offers did not reflect FMG's financial potential and as a result, decided to hold and continue to operate FMG. In addition, the Company hired new management to operate FMG. Consequently, in the second quarter of 2006, the operations of FMG have been reclassified to continuing operations for all periods presented.

Discontinued operations of the Education segment for the three months ended June 30, 2005 include operating loss of \$1,154. For the three months ended June 30, 2005, discontinued operations include a loss on sale of business, net of tax, of \$740 related to the sale of the Company's Workplace Learning division.

Business Information

The Company sold its Business Information segment during the third quarter of 2005. Business Information segment revenues of \$63,139 are included in discontinued operations for the three months ended June 30, 2005. Also included is operating income of \$11,250, and a gain on sale of business, net of tax, of \$24 for the three months ended June 30, 2005.

Six Months Ended June 30, 2006 Compared to Six Months Ended June 30, 2005

Consolidated Results:

Revenues, Net

Consolidated revenues were \$500,389 in the six months ended June 30, 2006 compared to \$490,041 in the same period of 2005:

| | Six Months Ended | | |
|----------------|-------------------------|-------------|----------------|
| | June 30, | | Percent |
| | 2006 | 2005 | Change |
| Revenues, net: | | | |
| Advertising | \$ 315,926 | \$ 318,345 | (0.8)% |
| Circulation | 99,333 | 100,605 | (1.3)% |
| Other | 85,130 | 71,091 | 19.7 % |
| Total | \$ 500,389 | \$ 490,041 | 2.1 % |

Advertising revenues decreased by \$2,419 in the six months ended June 30, 2006 compared to 2005 due to decreases of \$2,906 and \$6,177 in the Enthusiast Media and Education segments, respectively, partially offset by an increase of \$6,664 in the Consumer Guides segment. Circulation revenues, which are generated entirely by the Enthusiast Media segment, decreased \$1,272 in 2006 due to continued weakness in single copy sales. Other revenues, including distribution and non-print revenues, increased \$14,039 in 2006 compared to 2005, primarily due to an increase in the Enthusiast Media segment of \$14,187, primarily due to the acquisition of Automotive.com in the fourth quarter of 2005. Revenue trends within each segment are further detailed in the segment discussions below.

Operating Income

Operating income was \$50,321 for the six months ended June 30, 2006 compared to \$62,627 for the same period of 2005. The decrease in operating income in 2006 primarily resulted from increased operating expenses due to significant investments made in new publications and in increased distribution capacity at Consumer Guides, as well as increased paper, ink and postage costs at Enthusiast Media.

Net Income

The Company had net income of \$5,847 in the six months ended June 30, 2006 compared to \$370,524 in the same period of 2005. The decrease in net income was primarily due to the net gain of \$378,906 from the sale of About in the first quarter of 2005.

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Interest expense was \$52,281 in the six months ended June 30, 2006 down from \$65,826 in the same period of 2005. In the six months ended June 30, 2006, the Company recorded \$12,041 as a reduction to interest expense for the quarterly fair value measurement of the deferred purchase price liability arising from the forward agreement related to the Automotive.com acquisition. Excluding this reduction, the Company's interest expense in 2006 decreased, due to lower average debt levels, partially offset by higher interest rates.

Discontinued Operations

SFAS 144 requires sales, disposals of long-lived assets and businesses held for sale that meet certain criteria to be classified on the condensed statement of consolidated operations as discontinued operations and to reclassify prior periods accordingly. During the first quarter of 2005, the Company completed the sales of About.com and Bankers Training & Consulting Company, the financial services division of PRIMEDIA Workplace Learning. On April 1, 2005, the Company sold the remaining net assets of Workplace Learning for the assumption of liabilities. Also during 2005, the Company sold its Business Information Segment, including *Wards*, discontinued the operations of two magazines in the Enthusiast Media segment, discontinued the operations of its Software on Demand division within the Education segment, and decided to pursue the sales of its Crafts and History groups within the Enthusiast Media segment.

In the first quarter of 2006, the Company completed the sale of the History group.

In accordance with SFAS 144, the financial results of all of these operations have been classified as discontinued operations on the condensed statements of consolidated operations for all periods presented. For the six months ended June 30, 2006 and 2005, discontinued operations include a net gain on sale of businesses of \$13,668 and \$382,462, respectively.

In the first quarter 2006, the Company decided to actively pursue the sale of FMG included in the Education Segment. The operations of FMG were classified as discontinued operations for all periods presented. Subsequently, the Company actively solicited, but ultimately did not receive any reasonable offers to purchase.