

ALLSTATE CORP  
Form 10-Q  
April 27, 2011

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF**  
**THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2011**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE**  
**SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

Commission file number 1-11840

**THE ALLSTATE CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware

36-3871531

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(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

2775 Sanders Road, Northbrook, Illinois  
(Address of principal executive offices)

60062  
(Zip Code)

(847) 402-5000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No \_\_\_

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes X No \_\_\_

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer X Accelerated filer \_\_\_  
Non-accelerated filer \_\_\_ (Do not check if a smaller reporting company) Smaller reporting company \_\_\_

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes \_\_\_ No X

As of April 18, 2011, the registrant had 522,960,958 common shares, \$.01 par value, outstanding.

**THE ALLSTATE CORPORATION**

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**March 31, 2011**

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(\$ in millions, except per share data)

|   | Three months ended<br>March 31, |             |          |
|---|---------------------------------|-------------|----------|
|   | 2011                            | (unaudited) | 2010     |
| <b>Revenues</b>   |                                 |             |          |
| Property-liability insurance premiums                             | \$                              | 6,448       | \$ 6,503 |
| Life and annuity premiums and contract charges                    |                                 | 569         | 544      |
| Net investment income   |                                 | 982         | 1,050    |
| Realized capital gains and losses:                                |                                 |             |          |
| Total other-than-temporary impairment losses                      |                                 | (156)       | (250)    |
| Portion of loss recognized in other comprehensive income          |                                 | (27)        | (5)      |
| Net other-than-temporary impairment losses recognized in earnings |                                 | (183)       | (255)    |
| Sales and other realized capital gains and losses                 |                                 | 279         | (93)     |
| Total realized capital gains and losses                           |                                 | 96          | (348)    |
|   |                                 | 8,095       | 7,749    |
| <b>Costs and expenses</b>   |                                 |             |          |
| Property-liability insurance claims and claims expense            |                                 | 4,476       | 4,792    |
| Life and annuity contract benefits                                |                                 | 454         | 442      |
| Interest credited to contractholder funds                         |                                 | 418         | 463      |
| Amortization of deferred policy acquisition costs                 |                                 | 1,051       | 1,014    |
| Operating costs and expenses                                      |                                 | 838         | 829      |
| Restructuring and related charges                                 |                                 | 9           | 11       |
| Interest expense  |                                 | 92          | 92       |
|   |                                 | 7,338       | 7,643    |
| (Loss) gain on disposition of operations                          |                                 | (23)        | 1        |
| <b>Income from operations before income tax expense (benefit)</b> |                                 | 734         | 107      |
| Income tax expense (benefit)                                      |                                 | 215         | (13)     |
| <b>Net income</b>   | \$                              | 519         | \$ 120   |
| <b>Earnings per share:</b>  |                                 |             |          |
| Net income per share - Basic                                      | \$                              | 0.98        | \$ 0.22  |
| Weighted average shares - Basic                                   |                                 | 531.0       | 540.5    |
| Net income per share - Diluted                                    | \$                              | 0.97        | \$ 0.22  |
| Weighted average shares - Diluted                                 |                                 | 533.6       | 541.8    |
| Cash dividends declared per share                                 | \$                              | 0.21        | \$ 0.20  |

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See notes to condensed consolidated financial statements.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

| (\$ in millions, except par value data)   | March 31,<br>2011<br>(unaudited) | December 31,<br>2010 |
|---|----------------------------------|----------------------|
| <b>Assets</b>   |                                  |                      |
| Investments   |                                  |                      |
| Fixed income securities, at fair value (amortized cost \$79,292 and \$78,786)   | \$ 80,242                        | \$ 79,612            |
| Equity securities, at fair value (cost \$3,792 and \$4,228)   | 4,437                            | 4,811                |
| Mortgage loans  | 6,582                            | 6,679                |
| Limited partnership interests   | 4,077                            | 3,816                |
| Short-term, at fair value (amortized cost \$1,986 and \$3,279)  | 1,986                            | 3,279                |
| Other   | 2,287                            | 2,286                |
| Total investments   | 99,611                           | 100,483              |
| Cash  | 641                              | 562                  |
| Premium installment receivables, net  | 4,842                            | 4,839                |
| Deferred policy acquisition costs   | 4,697                            | 4,769                |
| Reinsurance recoverables, net   | 6,589                            | 6,552                |
| Accrued investment income   | 885                              | 809                  |
| Deferred income taxes   | 612                              | 784                  |
| Property and equipment, net   | 912                              | 921                  |
| Goodwill  | 874                              | 874                  |
| Other assets  | 2,159                            | 1,605                |
| Separate Accounts   | 8,603                            | 8,676                |
| <b>Total assets</b>   | <b>\$ 130,425</b>                | <b>\$ 130,874</b>    |
| <b>Liabilities</b>  |                                  |                      |
| Reserve for property-liability insurance claims and claims expense  | \$ 19,494                        | \$ 19,468            |
| Reserve for life-contingent contract benefits   | 13,552                           | 13,482               |
| Contractholder funds  | 46,834                           | 48,195               |
| Unearned premiums   | 9,563                            | 9,800                |
| Claim payments outstanding  | 761                              | 737                  |
| Other liabilities and accrued expenses  | 6,369                            | 5,564                |
| Long-term debt  | 5,908                            | 5,908                |
| Separate Accounts   | 8,603                            | 8,676                |
| <b>Total liabilities</b>  | <b>111,084</b>                   | <b>111,830</b>       |
| <b>Commitments and Contingent Liabilities (Note 10)</b>   |                                  |                      |
| <b>Equity</b>   |                                  |                      |
| Preferred stock, \$1 par value, 25 million shares authorized, none issued   | --                               | --                   |
| Common stock, \$.01 par value, 2.0 billion shares authorized and 900 million issued, 524 million and 533 million shares outstanding | 9                                | 9                    |
| Additional capital paid-in  | 3,156                            | 3,176                |
| Retained income   | 32,377                           | 31,969               |
| Deferred ESOP expense   | (42)                             | (44)                 |
| Treasury stock, at cost (376 million and 367 million shares)  | (16,173)                         | (15,910)             |
| Accumulated other comprehensive income:   |                                  |                      |
| Unrealized net capital gains and losses:  |                                  |                      |
| Unrealized net capital losses on fixed income securities with OTTI  | (167)                            | (190)                |
| Other unrealized net capital gains and losses   | 1,186                            | 1,089                |
| Unrealized adjustment to DAC, DSI and insurance reserves  | 60                               | 36                   |
| Total unrealized net capital gains and losses   | 1,079                            | 935                  |
| Unrealized foreign currency translation adjustments   | 79                               | 69                   |
| Unrecognized pension and other postretirement benefit cost  | (1,173)                          | (1,188)              |
| Total accumulated other comprehensive loss  | (15)                             | (184)                |
| <b>Total shareholders' equity</b>   | <b>19,312</b>                    | <b>19,016</b>        |
| Noncontrolling interest   | 29                               | 28                   |
| <b>Total equity</b>   | <b>19,341</b>                    | <b>19,044</b>        |
| <b>Total liabilities and equity</b>   | <b>\$ 130,425</b>                | <b>\$ 130,874</b>    |

See notes to condensed consolidated financial statements.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

| (\$ in millions)  | Three months ended<br>March 31, |         |
|---|---------------------------------|---------|
|   | 2011                            | 2010    |
|   | (unaudited)                     |         |
| <b>Cash flows from operating activities</b>                                       |                                 |         |
| Net income  | \$ 519                          | \$ 120  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                 |         |
| Depreciation, amortization and other non-cash items                               | 31                              | 16      |
| Realized capital gains and losses   | (96)                            | 348     |
| Loss (gain) on disposition of operations  | 23                              | (1)     |
| Interest credited to contractholder funds   | 418                             | 463     |
| Changes in:   |                                 |         |
| Policy benefits and other insurance reserves                                      | (58)                            | 188     |
| Unearned premiums   | (248)                           | (261)   |
| Deferred policy acquisition costs   | 72                              | 30      |
| Premium installment receivables, net  | 3                               | 24      |
| Reinsurance recoverables, net   | (117)                           | (72)    |
| Income taxes  | 200                             | 73      |
| Other operating assets and liabilities  | (21)                            | 36      |
| Net cash provided by operating activities   | 726                             | 964     |
| <b>Cash flows from investing activities</b>                                       |                                 |         |
| Proceeds from sales   |                                 |         |
| Fixed income securities   | 8,363                           | 4,930   |
| Equity securities   | 642                             | 1,990   |
| Limited partnership interests   | 113                             | 146     |
| Mortgage loans  | 26                              | 3       |
| Other investments   | 63                              | 37      |
| Investment collections  |                                 |         |
| Fixed income securities   | 1,201                           | 1,122   |
| Mortgage loans  | 88                              | 263     |
| Other investments   | 77                              | 18      |
| Investment purchases  |                                 |         |
| Fixed income securities   | (10,207)                        | (7,099) |
| Equity securities   | (144)                           | (556)   |
| Limited partnership interests   | (334)                           | (185)   |
| Mortgage loans  | (26)                            | (1)     |
| Other investments   | (58)                            | (43)    |
| Change in short-term investments, net   | 1,649                           | 411     |
| Change in other investments, net  | (119)                           | (49)    |
| Purchases of property and equipment, net  | (48)                            | (24)    |
| Disposition of operations   | (1)                             | --      |
| Net cash provided by investing activities   | 1,285                           | 963     |
| <b>Cash flows from financing activities</b>                                       |                                 |         |
| Contractholder fund deposits  | 596                             | 828     |
| Contractholder fund withdrawals   | (2,122)                         | (2,569) |
| Dividends paid  | (107)                           | (107)   |
| Treasury stock purchases  | (305)                           | (5)     |
| Shares reissued under equity incentive plans, net                                 | 9                               | 14      |
| Excess tax benefits on share-based payment arrangements                           | (3)                             | (2)     |
| Other   | --                              | 6       |
| Net cash used in financing activities   | (1,932)                         | (1,835) |
| <b>Net increase in cash</b>   | 79                              | 92      |
| <b>Cash at beginning of period</b>  | 562                             | 612     |
| <b>Cash at end of period</b>  | \$ 641                          | \$ 704  |

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See notes to condensed consolidated financial statements.

**THE ALLSTATE CORPORATION AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. General**

**Basis of presentation**

The accompanying condensed consolidated financial statements include the accounts of The Allstate Corporation and its wholly owned subsidiaries, primarily Allstate Insurance Company ( AIC ), a property-liability insurance company with various property-liability and life and investment subsidiaries, including Allstate Life Insurance Company ( ALIC ) (collectively referred to as the Company or Allstate ).

The condensed consolidated financial statements and notes as of March 31, 2011, and for the three-month periods ended March 31, 2011 and 2010 are unaudited. The condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring accruals), which are, in the opinion of management, necessary for the fair presentation of the financial position, results of operations and cash flows for the interim periods. These condensed consolidated financial statements and notes should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2010. The results of operations for the interim periods should not be considered indicative of results to be expected for the full year.

To conform to the current year presentation, certain amounts in the prior year condensed consolidated financial statements and notes have been reclassified.

**Adopted accounting standards**

*Consolidation Analysis Considering Investments Held through Separate Accounts*

In April 2010, the Financial Accounting Standards Board ( FASB ) issued guidance clarifying that an insurer is not required to combine interests in investments held in a qualifying separate account with its interests in the same investments held in the general account when performing a consolidation evaluation. The adoption of this guidance as of January 1, 2011 had no impact on the Company's results of operations or financial position.

*Disclosure of Supplementary Pro Forma Information for Business Combinations*

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In December 2010, the FASB issued disclosure guidance for entities that enter into business combinations that are material. The guidance specifies that if an entity presents comparative financial statements, the entity should disclose proforma revenue and earnings of the combined entity as though the business combination that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. The guidance expands the supplemental pro forma disclosures to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination. The Company will apply the guidance to any business combinations entered into on or after January 1, 2011.

### **Pending accounting standards**

#### *Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts*

In October 2010, the FASB issued guidance modifying the definition of the types of costs incurred by insurance entities that can be capitalized in the acquisition of new and renewal contracts. The guidance specifies that the costs must be based on successful efforts. The guidance also specifies that advertising costs should be included as deferred acquisition costs only when the direct-response advertising accounting criteria are met. If application of the guidance would result in the capitalization of acquisition costs that had not been capitalized prior to adoption, the entity may elect not to capitalize those additional costs. The new guidance is effective for reporting periods beginning after December 15, 2011 and should be applied prospectively, with retrospective application permitted. The Company is in the process of evaluating the impact of adoption on the Company's results of operations and financial position.

#### *Criteria for Classification as a Troubled Debt Restructuring ( TDR )*

In April 2011, the FASB issued clarifying guidance related to determining whether a loan modification or restructuring should be classified as a TDR. The additional guidance provided pertains to the two criteria used to determine whether a TDR exists, specifically whether the creditor has granted a concession and whether the debtor is experiencing financial difficulties. The new guidance is effective for reporting periods beginning on or after June 15, 2011 with early adoption permitted. The guidance related to the identification of a TDR is to be applied retrospectively to the beginning of the annual period of adoption. The measurement of impairment on a TDR

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

identified under this guidance is effective prospectively. Disclosures about the credit quality of financing receivables and the allowance for credit losses previously deferred for TDRs, is also effective for reporting periods beginning on or after June 15, 2011. The Company is in the process of evaluating the impact of adoption, which is not expected to be material to the Company's results of operations and financial position.

**2. Earnings per share**

Basic earnings per share is computed using the weighted average number of common shares outstanding, including unvested participating restricted stock units. Diluted earnings per share is computed using the weighted average number of common and dilutive potential common shares outstanding. For the Company, dilutive potential common shares consist of outstanding stock options and unvested non-participating restricted stock units.

The computation of basic and diluted earnings per share for the three months ended March 31 is presented in the following table.

| (\$ in millions, except per share data)                                  | 2011    | 2010    |
|--|---------|---------|
| Numerator:   |         |         |
| Net income   | \$ 519  | \$ 120  |
| Denominator:   |         |         |
| Weighted average common shares outstanding                               | 531.0   | 540.5   |
| Effect of dilutive potential common shares:                              |         |         |
| Stock options  | 2.2     | 1.3     |
| Restricted stock units (non-participating)                               | 0.4     | --      |
| Weighted average common and dilutive potential common shares outstanding | 533.6   | 541.8   |
| Earnings per share - Basic   | \$ 0.98 | \$ 0.22 |
| Earnings per share - Diluted   | \$ 0.97 | \$ 0.22 |

The effect of dilutive potential common shares does not include the effect of options with an anti-dilutive effect on earnings per share because their exercise prices exceed the average market price of Allstate common shares during the period or for which the unrecognized compensation cost would have an anti-dilutive effect. Options to purchase 30.4 million and 24.4 million Allstate common shares, with exercise prices ranging from \$27.36 to \$62.84 and \$27.36 to \$64.53, were outstanding for the three-month periods ended March 31, 2011 and 2010, respectively, but were not included in the computation of diluted earnings per share in those periods.

**3. Supplemental Cash Flow Information**

Non-cash investment exchanges, including modifications of certain mortgage loans (primarily refinances at maturity with no concessions granted to the borrower), fixed income securities, limited partnerships and other investments, as well as mergers completed with equity securities, totaled \$53 million and \$51 million for the three months ended March 31, 2011 and 2010, respectively.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Liabilities for collateral received in conjunction with the Company's securities lending program and over-the-counter (OTC) derivatives are reported in other liabilities and accrued expenses or other investments. The accompanying cash flows are included in cash flows from operating activities in the Condensed Consolidated Statements of Cash Flows along with the activities resulting from management of the proceeds, which for the three months ended March 31 are as follows:

| (\$ in millions)                              | 2011     | 2010     |
|---|----------|----------|
| <b>Net change in proceeds managed</b>         |          |          |
| Net change in short-term investments          | \$ (351) | \$ 171   |
| Operating cash flow (used) provided           | (351)    | 171      |
| Net change in cash                            | (3)      | 6        |
| Net change in proceeds managed                | \$ (354) | \$ 177   |
| <b>Net change in liabilities</b>              |          |          |
| Liabilities for collateral, beginning of year | \$ (484) | \$ (658) |
| Liabilities for collateral, end of period     | (838)    | (481)    |
| Operating cash flow provided (used)           | \$ 354   | \$ (177) |

## 4. Investments

## Fair values

The amortized cost, gross unrealized gains and losses and fair value for fixed income securities are as follows:

| (\$ in millions)                              | Amortized cost | Gross unrealized Gains | Losses     | Fair value |
|---|----------------|------------------------|------------|------------|
| <b>March 31, 2011</b>                         |                |                        |            |            |
| U.S. government and agencies                  | \$ 6,509       | \$ 277                 | \$ (20)    | \$ 6,766   |
| Municipal                                     | 15,500         | 367                    | (621)      | 15,246     |
| Corporate                                     | 41,095         | 1,675                  | (375)      | 42,395     |
| Foreign government                            | 2,822          | 306                    | (11)       | 3,117      |
| Residential mortgage-backed securities (RMBS) | 6,907          | 195                    | (572)      | 6,530      |
| Commercial mortgage-backed securities (CMBS)  | 2,156          | 63                     | (166)      | 2,053      |
| Asset-backed securities (ABS)                 | 4,280          | 82                     | (251)      | 4,111      |
| Redeemable preferred stock                    | 23             | 1                      | --         | 24         |
| Total fixed income securities                 | \$ 79,292      | \$ 2,966               | \$ (2,016) | \$ 80,242  |

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**December 31, 2010**

|                               |    |        |    |       |    |         |    |        |
|-------------------------------|----|--------|----|-------|----|---------|----|--------|
| U.S. government and agencies  | \$ | 8,320  | \$ | 327   | \$ | (51)    | \$ | 8,596  |
| Municipal                     |    | 16,201 |    | 379   |    | (646)   |    | 15,934 |
| Corporate                     |    | 36,260 |    | 1,816 |    | (421)   |    | 37,655 |
| Foreign government            |    | 2,821  |    | 347   |    | (10)    |    | 3,158  |
| RMBS                          |    | 8,509  |    | 216   |    | (732)   |    | 7,993  |
| CMBS                          |    | 2,213  |    | 58    |    | (277)   |    | 1,994  |
| ABS                           |    | 4,425  |    | 113   |    | (294)   |    | 4,244  |
| Redeemable preferred stock    |    | 37     |    | 1     |    | --      |    | 38     |
| Total fixed income securities | \$ | 78,786 | \$ | 3,257 | \$ | (2,431) | \$ | 79,612 |

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

**Scheduled maturities**

The scheduled maturities for fixed income securities are as follows as of March 31, 2011:

| (\$ in millions)                       | Amortized<br>cost | Fair<br>value |
|--|-------------------|---------------|
| Due in one year or less                | \$ 2,699          | \$ 2,741      |
| Due after one year through five years  | 24,998            | 25,760        |
| Due after five years through ten years | 19,348            | 20,199        |
| Due after ten years                    | 21,060            | 20,901        |
| RMBS and ABS                           | 68,105            | 69,601        |
| Total                                  | \$ 11,187         | 10,641        |
|  | \$ 79,292         | \$ 80,242     |

Actual maturities may differ from those scheduled as a result of prepayments by the issuers. Because of the potential for prepayment on RMBS and ABS, they are not categorized by contractual maturity. CMBS are categorized by contractual maturity because they generally are not subject to prepayment risk.

**Net investment income**

Net investment income for the three months ended March 31 is as follows:

| (\$ in millions)                  | 2011   | 2010     |
|-----------------------------------|--------|----------|
| Fixed income securities           | \$ 900 | \$ 959   |
| Equity securities                 | 19     | 21       |
| Mortgage loans                    | 89     | 104      |
| Limited partnership interests     | 10     | 6        |
| Short-term investments            | 2      | 2        |
| Other                             | 11     | 1        |
| Investment income, before expense | 1,031  | 1,093    |
| Investment expense                | (49)   | (43)     |
| Net investment income             | \$ 982 | \$ 1,050 |

**Realized capital gains and losses**

Realized capital gains and losses by asset type for the three months ended March 31 are as follows:

| (\$ in millions)                  |    | <b>2011</b> |    | <b>2010</b> |
|-----------------------------------|----|-------------|----|-------------|
| Fixed income securities           | \$ | (27)        | \$ | (136)       |
| Equity securities                 |    | 122         |    | 14          |
| Mortgage loans                    |    | (6)         |    | (25)        |
| Limited partnership interests     |    | 68          |    | (21)        |
| Derivatives                       |    | (67)        |    | (185)       |
| Other                             |    | 6           |    | 5           |
| Realized capital gains and losses | \$ | 96          | \$ | (348)       |

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Realized capital gains and losses by transaction type for the three months ended March 31 are as follows:

| (\$ in millions)  |    | 2011  |    | 2010  |
|---|----|-------|----|-------|
| Impairment write-downs  | \$ | (114) | \$ | (223) |
| Change in intent write-downs                                      |    | (69)  |    | (32)  |
| Net other-than-temporary impairment losses recognized in earnings |    | (183) |    | (255) |
| Sales   |    | 283   |    | 88    |
| Valuation of derivative instruments                               |    | 22    |    | (155) |
| Settlements of derivative instruments                             |    | (89)  |    | (30)  |
| Equity method of accounting ( EMA ) limited partnership income    |    | 63    |    | 4     |
| Realized capital gains and losses                                 | \$ | 96    | \$ | (348) |

Gross gains of \$211 million and \$142 million and gross losses of \$88 million and \$74 million were realized on sales of fixed income securities during the three months ended March 31, 2011 and 2010, respectively.

Other-than-temporary impairment losses by asset type for the three months ended March 31 are as follows:

| (\$ in millions)                       | 2011     |                    |          | 2010     |                    |          |
|--|----------|--------------------|----------|----------|--------------------|----------|
|  | Gross    | Included<br>in OCI | Net      | Gross    | Included<br>in OCI | Net      |
| Fixed income securities:               |          |                    |          |          |                    |          |
| Municipal                              | \$ (27)  | \$ (2)             | \$ (29)  | \$ (37)  | \$ --              | \$ (37)  |
| Corporate                              | (5)      | 1                  | (4)      | (47)     | 3                  | (44)     |
| Foreign government                     | (1)      | --                 | (1)      | --       | --                 | --       |
| RMBS                                   | (72)     | (25)               | (97)     | (88)     | (7)                | (95)     |
| CMBS                                   | (16)     | (4)                | (20)     | (26)     | --                 | (26)     |
| ABS                                    | (7)      | 3                  | (4)      | (3)      | (1)                | (4)      |
| Total fixed income securities          | (128)    | (27)               | (155)    | (201)    | (5)                | (206)    |
| Equity securities                      | (20)     | --                 | (20)     | (6)      | --                 | (6)      |
| Mortgage loans                         | (6)      | --                 | (6)      | (19)     | --                 | (19)     |
| Limited partnership interests          | (1)      | --                 | (1)      | (24)     | --                 | (24)     |
| Other                                  | (1)      | --                 | (1)      | --       | --                 | --       |
| Other-than-temporary impairment losses | \$ (156) | \$ (27)            | \$ (183) | \$ (250) | \$ (5)             | \$ (255) |

The total amount of other-than-temporary impairment losses included in accumulated other comprehensive income at the time of impairment for fixed income securities, which were not included in earnings, are presented in the following table. The amount excludes \$274 million and \$322 million as of March 31, 2011 and December 31, 2010, respectively, of net unrealized gains related to changes in valuation of the fixed income securities subsequent to the impairment measurement date.

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| <b>(\$ in millions)</b> | <b>March 31,<br/>2011</b> | <b>December 31,<br/>2010</b> |
|-------------------------|---------------------------|------------------------------|
| Municipal               | \$ (14)                   | \$ (27)                      |
| Corporate               | (32)                      | (31)                         |
| RMBS                    | (417)                     | (467)                        |
| CMBS                    | (42)                      | (49)                         |
| ABS                     | (26)                      | (41)                         |
| Total                   | \$ (531)                  | \$ (615)                     |

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Rollforwards of the cumulative credit losses recognized in earnings for fixed income securities held as of March 31 are as follows:

| (\$ in millions)   | Three months ended |            |
|--|--------------------|------------|
|  | 2011               | March 31   |
|  | 2011               | 2010       |
| Beginning balance  | \$ (1,046)         | \$ (1,187) |
| Additional credit loss for securities previously other-than-temporarily impaired   | (59)               | (101)      |
| Additional credit loss for securities not previously other-than-temporarily impaired   | (27)               | (79)       |
| Reduction in credit loss for securities disposed or collected  | 153                | 131        |
| Reduction in credit loss for securities the Company has made the decision to sell or more likely than not will be required to sell | 15                 | --         |
| Change in credit loss due to accretion of increase in cash flows   | 1                  | --         |
| Ending balance   | \$ (963)           | \$ (1,236) |

The Company uses its best estimate of future cash flows expected to be collected from the fixed income security, discounted at the security's original or current effective rate, as appropriate, to calculate a recovery value and determine whether a credit loss exists. The determination of cash flow estimates is inherently subjective and methodologies may vary depending on facts and circumstances specific to the security. All reasonably available information relevant to the collectability of the security, including past events, current conditions, and reasonable and supportable assumptions and forecasts, are considered when developing the estimate of cash flows expected to be collected. That information generally includes, but is not limited to, the remaining payment terms of the security, prepayment speeds, foreign exchange rates, the financial condition and future earnings potential of the issue or issuer, expected defaults, expected recoveries, the value of underlying collateral, vintage, geographic concentration, available reserves or escrows, current subordination levels, third party guarantees and other credit enhancements. Other information, such as industry analyst reports and forecasts, sector credit ratings, financial condition of the bond insurer for insured fixed income securities, and other market data relevant to the realizability of contractual cash flows, may also be considered. The estimated fair value of collateral will be used to estimate recovery value if the Company determines that the security is dependent on the liquidation of collateral for ultimate settlement. If the estimated recovery value is less than the amortized cost of the security, a credit loss exists and an other-than-temporary impairment for the difference between the estimated recovery value and amortized cost is recorded in earnings. The portion of the unrealized loss related to factors other than credit remains classified in accumulated other comprehensive income. If the Company determines that the fixed income security does not have sufficient cash flow or other information to estimate a recovery value for the security, the Company may conclude that the entire decline in fair value is deemed to be credit related and the loss is recorded in earnings.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Unrealized net capital gains and losses

Unrealized net capital gains and losses included in accumulated other comprehensive income are as follows:

| (\$ in millions)                                   | Fair<br>value | Gains    | Gross unrealized<br>Losses | Unrealized net<br>gains (losses) |
|--|---------------|----------|----------------------------|----------------------------------|
| <b>March 31, 2011</b>                              |               |          |                            |                                  |
| Fixed income securities                            | \$ 80,242     | \$ 2,966 | \$ (2,016)                 | \$ 950                           |
| Equity securities                                  | 4,437         | 707      | (62)                       | 645                              |
| Short-term investments                             | 1,986         | --       | --                         | --                               |
| Derivative instruments (1)                         | (26)          | --       | (30)                       | (30)                             |
| EMA limited partnership interests (2)              |               |          |                            | 7                                |
| Unrealized net capital gains and losses, pre-tax   |               |          |                            | 1,572                            |
| Amounts recognized for:                            |               |          |                            |                                  |
| Insurance reserves (3)                             |               |          |                            | (2)                              |
| DAC and DSI (4)                                    |               |          |                            | 95                               |
| Amounts recognized                                 |               |          |                            | 93                               |
| Deferred income taxes                              |               |          |                            | (586)                            |
| Unrealized net capital gains and losses, after-tax |               |          |                            | \$ 1,079                         |

(1) Included in the fair value of derivative instruments are \$(4) million classified as assets and \$22 million classified as liabilities.

(2) Unrealized net capital gains and losses for limited partnership interest represent the Company's share of EMA limited partnerships' other comprehensive income. Fair value and gross gains and losses are not applicable.

(3) The insurance reserves adjustment represents the amount by which the reserve balance would increase if the net unrealized gains in the applicable product portfolios were realized and reinvested at current lower interest rates, resulting in a premium deficiency. Although the Company evaluates premium deficiencies on the combined performance of life insurance and immediate annuities with life contingencies, the adjustment primarily relates to structured settlement annuities with life contingencies, in addition to annuity buy-outs and certain payout annuities with life contingencies.

(4) The DAC and DSI adjustment balance represents the amount by which the amortization of DAC and DSI would increase or decrease if the unrealized gains or losses in the respective product portfolios were realized.

| December 31, 2010                                | Fair<br>value | Gains    | Gross unrealized<br>Losses | Unrealized net<br>gains (losses) |
|--|---------------|----------|----------------------------|----------------------------------|
| Fixed income securities                          | \$ 79,612     | \$ 3,257 | \$ (2,431)                 | \$ 826                           |
| Equity securities                                | 4,811         | 646      | (63)                       | 583                              |
| Short-term investments                           | 3,279         | --       | --                         | --                               |
| Derivative instruments (1)                       | (17)          | 2        | (24)                       | (22)                             |
| Unrealized net capital gains and losses, pre-tax |               |          |                            | 1,387                            |

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|  |        |
|--|--------|
| Amounts recognized for:                            |        |
| Insurance reserves                                 | (41)   |
| DAC and DSI  | 97     |
| Amounts recognized                                 | 56     |
| Deferred income taxes                              | (508)  |
| Unrealized net capital gains and losses, after-tax | \$ 935 |

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(1) Included in the fair value of derivative instruments are \$2 million classified as assets and \$19 million classified as liabilities.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

**Change in unrealized net capital gains and losses**

The change in unrealized net capital gains and losses for the three months ended March 31, 2011 is as follows:

(\$ in millions)

|   |    |      |
|---|----|------|
| Fixed income securities                             | \$ | 124  |
| Equity securities                                   |    | 62   |
| Derivative instruments                              |    | (8)  |
| EMA limited partnership interests                   |    | 7    |
| Total   |    | 185  |
| Amounts recognized for:                             |    |      |
| Insurance reserves                                  |    | 39   |
| DAC and DSI   |    | (2)  |
| Increase in amounts recognized                      |    | 37   |
| Deferred income taxes                               |    | (78) |
| Increase in unrealized net capital gains and losses | \$ | 144  |

**Portfolio monitoring**

The Company has a comprehensive portfolio monitoring process to identify and evaluate each fixed income and equity security whose carrying value may be other-than-temporarily impaired.

For each fixed income security in an unrealized loss position, the Company assesses whether management with the appropriate authority has made the decision to sell or whether it is more likely than not the Company will be required to sell the security before recovery of the amortized cost basis for reasons such as liquidity, contractual or regulatory purposes. If a security meets either of these criteria, the security's decline in fair value is considered other than temporary and is recorded in earnings.

If the Company has not made the decision to sell the fixed income security and it is not more likely than not the Company will be required to sell the fixed income security before recovery of its amortized cost basis, the Company evaluates whether it expects to receive cash flows sufficient to recover the entire amortized cost basis of the security. The Company calculates the estimated recovery value by discounting the best estimate of future cash flows at the security's original or current effective rate, as appropriate, and compares this to the amortized cost of the security. If the Company does not expect to receive cash flows sufficient to recover the entire amortized cost basis of the fixed income security, the credit loss component of the impairment is recorded in earnings, with the remaining amount of the unrealized loss related to other factors recognized in other comprehensive income.

For equity securities, the Company considers various factors, including whether it has the intent and ability to hold the equity security for a period of time sufficient to recover its cost basis. Where the Company lacks the intent and ability to hold to recovery, or believes the recovery period is extended, the equity security's decline in fair value is considered other than temporary and is recorded in earnings. For equity securities managed by a third party, the Company has contractually retained its decision making authority as it pertains to selling equity securities that are in an unrealized loss position.

The Company's portfolio monitoring process includes a quarterly review of all securities to identify instances where the fair value of a security compared to its amortized cost (for fixed income securities) or cost (for equity securities) is below established thresholds. The process also includes the monitoring of other impairment indicators such as ratings, ratings downgrades and payment defaults. The securities identified, in addition to other securities for which the Company may have a concern, are evaluated for potential other-than-temporary impairment using all reasonably available information relevant to the collectability or recovery of the security. Inherent in the Company's evaluation of other-than-temporary impairment for these fixed income and equity securities are assumptions and estimates about the financial condition and future earnings potential of the issue or issuer. Some of the factors considered in evaluating whether a decline in fair value is other than temporary are: 1) the financial condition, near-term and long-term prospects of the issue or issuer, including relevant industry specific market conditions and trends, geographic location and implications of rating agency actions and offering prices; 2) the specific reasons that a security is in an unrealized loss position, including overall market conditions which could affect liquidity; and 3) the length of time and extent to which the fair value has been less than amortized cost or cost.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table summarizes the gross unrealized losses and fair value of fixed income and equity securities by the length of time that individual securities have been in a continuous unrealized loss position.

| (\$ in millions)                               | Less than 12 months |            |                   | 12 months or more |            |                   | Total unrealized losses |
|--|---------------------|------------|-------------------|-------------------|------------|-------------------|-------------------------|
|  | Number of issues    | Fair value | Unrealized losses | Number of issues  | Fair value | Unrealized losses |                         |
| <b>March 31, 2011</b>                          |                     |            |                   |                   |            |                   |                         |
| Fixed income securities                        |                     |            |                   |                   |            |                   |                         |
| U.S. government and agencies                   | 33                  | \$ 1,565   | \$ (20)           | --                | \$ --      | \$ --             | \$ (20)                 |
| Municipal                                      | 815                 | 3,767      | (174)             | 395               | 2,573      | (447)             | (621)                   |
| Corporate                                      | 597                 | 9,339      | (188)             | 144               | 1,959      | (187)             | (375)                   |
| Foreign government                             | 55                  | 357        | (11)              | 1                 | 10         | --                | (11)                    |
| RMBS   | 281                 | 493        | (13)              | 357               | 1,458      | (559)             | (572)                   |
| CMBS   | 13                  | 128        | (3)               | 95                | 721        | (163)             | (166)                   |
| ABS  | 58                  | 815        | (6)               | 122               | 1,268      | (245)             | (251)                   |
| Total fixed income securities                  | 1,852               | 16,464     | (415)             | 1,114             | 7,989      | (1,601)           | (2,016)                 |
| Equity securities                              | 788                 | 600        | (53)              | 38                | 74         | (9)               | (62)                    |
| Total fixed income and equity Securities       | 2,640               | \$ 17,064  | \$ (468)          | 1,152             | \$ 8,063   | \$ (1,610)        | \$ (2,078)              |
| Investment grade fixed income securities       | 1,702               | \$ 15,130  | \$ (372)          | 750               | \$ 5,468   | \$ (721)          | \$ (1,093)              |
| Below investment grade fixed income securities | 150                 | 1,334      | (43)              | 364               | 2,521      | (880)             | (923)                   |
| Total fixed income securities                  | 1,852               | \$ 16,464  | \$ (415)          | 1,114             | \$ 7,989   | \$ (1,601)        | \$ (2,016)              |
| <b>December 31, 2010</b>                       |                     |            |                   |                   |            |                   |                         |
| Fixed income securities                        |                     |            |                   |                   |            |                   |                         |
| U.S. government and agencies                   | 32                  | \$ 2,081   | \$ (51)           | --                | \$ --      | \$ --             | \$ (51)                 |
| Municipal                                      | 847                 | 4,130      | (175)             | 411               | 2,715      | (471)             | (646)                   |
| Corporate                                      | 438                 | 5,994      | (186)             | 150               | 1,992      | (235)             | (421)                   |
| Foreign government                             | 33                  | 277        | (9)               | 1                 | 10         | (1)               | (10)                    |
| RMBS   | 280                 | 583        | (12)              | 422               | 1,939      | (720)             | (732)                   |
| CMBS   | 14                  | 158        | (3)               | 114               | 835        | (274)             | (277)                   |
| ABS  | 68                  | 762        | (8)               | 133               | 1,313      | (286)             | (294)                   |
| Total fixed income securities                  | 1,712               | 13,985     | (444)             | 1,231             | 8,804      | (1,987)           | (2,431)                 |
| Equity securities                              | 773                 | 610        | (48)              | 44                | 91         | (15)              | (63)                    |
| Total fixed income and equity securities       | 2,485               | \$ 14,595  | \$ (492)          | 1,275             | \$ 8,895   | \$ (2,002)        | \$ (2,494)              |
| Investment grade fixed income securities       | 1,607               | \$ 13,280  | \$ (408)          | 857               | \$ 6,217   | \$ (943)          | \$ (1,351)              |
| Below investment grade fixed income securities | 105                 | 705        | (36)              | 374               | 2,587      | (1,044)           | (1,080)                 |
| Total fixed income securities                  | 1,712               | \$ 13,985  | \$ (444)          | 1,231             | \$ 8,804   | \$ (1,987)        | \$ (2,431)              |

As of March 31, 2011, \$1.04 billion of unrealized losses are related to securities with an unrealized loss position less than 20% of amortized cost or cost, the degree of which suggests that these securities do not pose a high risk of being other-than-temporarily impaired. Of the \$1.04 billion, \$805 million are related to unrealized losses on investment grade fixed income securities. Investment grade is defined as a security having a rating of Aaa, Aa, A or Baa from Moody's, a rating of AAA, AA, A or BBB from Standard & Poor's (S&P), Fitch, Dominion or Realpoint, a rating of aaa, aa, a or bbb from A.M. Best, or a comparable internal rating if an externally provided rating is not available. Unrealized losses on

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investment grade securities are principally related to widening credit spreads or rising interest rates since the time of initial purchase.

As of March 31, 2011, the remaining \$1.04 billion of unrealized losses are related to securities in unrealized loss positions greater than or equal to 20% of amortized cost or cost. Investment grade fixed income securities comprising \$288 million of these unrealized losses were evaluated based on factors such as expected cash flows and the financial condition and near-term and long-term prospects of the issue or issuer and were determined to have adequate resources to fulfill contractual obligations. Of the \$1.04 billion, \$734 million are related to below investment grade fixed income securities and \$14 million are related to equity securities. Of these amounts, \$627 million of the below investment grade fixed income securities had been in an unrealized loss position for a period of twelve or more consecutive months as of March 31, 2011. Unrealized losses on below investment grade securities are principally related to RMBS, CMBS and ABS and were the result of wider credit spreads resulting from higher

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**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

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risk premiums since the time of initial purchase, largely due to macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations.

RMBS, CMBS and ABS in an unrealized loss position were evaluated based on actual and projected collateral losses relative to the securities positions in the respective securitization trusts, security specific expectations of cash flows, and credit ratings. This evaluation also takes into consideration credit enhancement, measured in terms of (i) subordination from other classes of securities in the trust that are contractually obligated to absorb losses before the class of security the Company owns, (ii) the expected impact of other structural features embedded in the securitization trust beneficial to the class of securities the Company owns, such as overcollateralization and excess spread, and (iii) for RMBS and ABS in an unrealized loss position, credit enhancements from reliable bond insurers, where applicable. Municipal bonds in an unrealized loss position were evaluated based on the quality of the underlying securities, taking into consideration credit enhancements from reliable bond insurers, where applicable. Unrealized losses on equity securities are primarily related to equity market fluctuations.

As of March 31, 2011, the Company has not made the decision to sell and it is not more likely than not the Company will be required to sell fixed income securities with unrealized losses before recovery of the amortized cost basis. As of March 31, 2011, the Company had the intent and ability to hold equity securities with unrealized losses for a period of time sufficient for them to recover.

**Limited partnerships**

As of March 31, 2011 and December 31, 2010, the carrying value of equity method limited partnership interests totaled \$2.70 billion and \$2.47 billion, respectively. The Company recognizes an impairment loss for equity method investments when evidence demonstrates that the loss is other than temporary. Evidence of a loss in value that is other than temporary may include the absence of an ability to recover the carrying amount of the investment or the inability of the investee to sustain a level of earnings that would justify the carrying amount of the investment. The Company had no write-downs related to equity method limited partnership interests for the three months ended March 31, 2011 and 2010.

As of March 31, 2011 and December 31, 2010, the carrying value for cost method limited partnership interests was \$1.38 billion and \$1.35 billion, respectively. To determine if an other-than-temporary impairment has occurred, the Company evaluates whether an impairment indicator has occurred in the period that may have a significant adverse effect on the carrying value of the investment. Impairment indicators may include: significantly reduced valuations of the investments held by the limited partnerships; actual recent cash flows received being significantly less than expected cash flows; reduced valuations based on financing completed at a lower value; completed sale of a material underlying investment at a price significantly lower than expected; or any other adverse events since the last financial statements received that might affect the fair value of the investee's capital. Additionally, the Company's portfolio monitoring process includes a quarterly review of all cost method limited partnerships to identify instances where the net asset value is below established thresholds for certain periods of time, as well as investments that are performing below expectations, for further impairment consideration. If a cost method limited partnership is other-than-temporarily impaired, the carrying value is written down to fair value, generally estimated to be equivalent to the reported net asset value of the underlying funds. The Company had write-downs related to cost method investments for the three months ended March 31, 2011 and 2010 of \$1 million and \$24 million, respectively.

**Mortgage loans**

Mortgage loans are evaluated for impairment on a specific loan basis through a quarterly credit monitoring process and review of key credit quality indicators. Mortgage loans are considered impaired when it is probable that the Company will not collect the contractual principal and interest. Valuation allowances are established for impaired loans to reduce the carrying value to the fair value of the collateral less costs to sell or the present value of the loan's expected future repayment cash flows discounted at the loan's original effective interest rate. Impaired mortgage loans may not have a valuation allowance when the fair value of the collateral less costs to sell is higher than the carrying value. Mortgage loan valuation allowances are charged off when there is no reasonable expectation of recovery. The impairment evaluation is non-statistical in respect to the aggregate portfolio but considers facts and circumstances attributable to each loan. It is not considered probable that additional impairment losses, beyond those identified on a specific loan basis, have been incurred as of March 31, 2011.

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## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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Accrual of income is suspended for mortgage loans that are in default or when full and timely collection of principal and interest payments is not probable. Cash receipts on mortgage loans on nonaccrual status are generally recorded as a reduction of carrying value.

Debt service coverage ratio is considered a key credit quality indicator when mortgage loans are evaluated for impairment. Debt service coverage ratio represents the amount of estimated cash flows from the property available to the borrower to meet principal and interest payment obligations. Debt service coverage ratio estimates are updated annually or more frequently if conditions are warranted based on the Company's credit monitoring process. The following table reflects the carrying value of non-impaired fixed rate and variable rate mortgage loans summarized by debt service coverage ratio distribution:

| (\$ in millions)                         | March 31, 2011            |                              |          | December 31, 2010         |                              |          |
|--|---------------------------|------------------------------|----------|---------------------------|------------------------------|----------|
|  | Fixed rate mortgage loans | Variable rate mortgage loans | Total    | Fixed rate mortgage loans | Variable rate mortgage loans | Total    |
| Debt service coverage ratio distribution |                           |                              |          |                           |                              |          |
| Below 1.0                                | \$ 257                    | \$ --                        | \$ 257   | \$ 280                    | \$ --                        | \$ 280   |
| 1.0 - 1.25                               | 1,527                     | 15                           | 1,542    | 1,583                     | 16                           | 1,599    |
| 1.26 - 1.50                              | 1,513                     | 5                            | 1,518    | 1,520                     | 5                            | 1,525    |
| Above 1.50                               | 2,577                     | 518                          | 3,095    | 2,540                     | 546                          | 3,086    |
| Total non-impaired mortgage loans        | \$ 5,874                  | \$ 538                       | \$ 6,412 | \$ 5,923                  | \$ 567                       | \$ 6,490 |

Mortgage loans with a debt service coverage ratio below 1.0 that are not considered impaired primarily relate to instances where the borrower has the financial capacity to fund the revenue shortfalls from the properties for the foreseeable term, the decrease in cash flows from the properties is considered temporary, or there are other risk mitigating circumstances such as additional collateral, escrow balances or borrower guarantees.

The net carrying value of impaired mortgage loans is as follows:

| (\$ in millions)                                      | March 31, 2011 | December 31, 2010 |
|---|----------------|-------------------|
| Impaired mortgage loans with a valuation allowance    | \$ 148         | \$ 168            |
| Impaired mortgage loans without a valuation allowance | 22             | 21                |
| Total impaired mortgage loans                         | \$ 170         | \$ 189            |
| Valuation allowance on impaired mortgage loans        | \$ 77          | \$ 84             |

The average balance of impaired loans was \$180 million during the three months ended March 31, 2011.

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The rollforward of the valuation allowance on impaired mortgage loans for the three months ended March 31, 2011 is as follows:

| (\$ in millions)                    |    |      |
|-------------------------------------|----|------|
| Beginning balance                   | \$ | 84   |
| Net increase in valuation allowance |    | 6    |
| Charge offs                         |    | (13) |
| Ending balance                      | \$ | 77   |

The carrying value of past due mortgage loans is as follows:

| (\$ in millions)            | March 31,<br>2011 | December 31,<br>2010 |
|-----------------------------|-------------------|----------------------|
| Less than 90 days past due  | \$ 1              | \$ 12                |
| 90 days or greater past due | 65                | 78                   |
| Total past due              | 66                | 90                   |
| Current loans               | 6,516             | 6,589                |
| Total mortgage loans        | \$ 6,582          | \$ 6,679             |

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**(Unaudited)**

**5. Fair Value of Assets and Liabilities**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The hierarchy for inputs used in determining fair value maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Assets and liabilities recorded on the Condensed Consolidated Statements of Financial Position at fair value are categorized in the fair value hierarchy based on the observability of inputs to the valuation techniques as follows:

*Level 1:* Assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Company can access.

*Level 2:* Assets and liabilities whose values are based on the following:

- (a) Quoted prices for similar assets or liabilities in active markets;
- (b) Quoted prices for identical or similar assets or liabilities in markets that are not active; or
- (c) Valuation models whose inputs are observable, directly or indirectly, for substantially the full term of the asset or liability.

*Level 3:* Assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. Unobservable inputs reflect the Company's estimates of the assumptions that market participants would use in valuing the assets and liabilities.

The availability of observable inputs varies by instrument. In situations where fair value is based on internally developed pricing models or inputs that are unobservable in the market, the determination of fair value requires more judgment. The degree of judgment exercised by the Company in determining fair value is typically greatest for instruments categorized in Level 3. In many instances, valuation inputs used to measure fair value fall into different levels of the fair value hierarchy. The category level in the fair value hierarchy is determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company uses prices and inputs that are current as of the measurement date, including during periods of market disruption. In periods of market disruption, the ability to observe prices and inputs may be reduced for many instruments.

The Company has two types of situations where investments are classified as Level 3 in the fair value hierarchy. The first is where quotes continue to be received from independent third-party valuation service providers and all significant inputs are market observable; however, there has been a significant decrease in the volume and level of activity for the asset when compared to normal market activity such that the degree of market observability has declined to a point where categorization as a Level 3 measurement is considered appropriate. The indicators considered in determining whether a significant decrease in the volume and level of activity for a specific asset has occurred include the level of new issuances in the primary market, trading volume in the secondary market, the level of credit spreads over historical levels, applicable bid-ask spreads, and price consensus among market participants and other pricing sources.

The second situation where the Company classifies securities in Level 3 is where specific inputs significant to the fair value estimation models are not market observable. This occurs in two primary instances. The first relates to the Company's use of broker quotes. The second relates to auction rate securities (ARS) backed by student loans for which a key input, the anticipated date liquidity will return to this market, is not market observable.

Certain assets are not carried at fair value on a recurring basis, including investments such as mortgage loans, limited partnership interests, bank loans and policy loans. Accordingly, such investments are only included in the fair value hierarchy disclosure when the investment is subject to remeasurement at fair value after initial recognition and the resulting remeasurement is reflected in the condensed consolidated financial statements. In addition, derivatives embedded in fixed income securities are not disclosed in the hierarchy as free-standing derivatives since they are presented with the host contracts in fixed income securities.

In determining fair value, the Company principally uses the market approach which generally utilizes market transaction data for the same or similar instruments. To a lesser extent, the Company uses the income approach which involves determining fair values from discounted cash flow methodologies. For the majority of Level 2 and Level 3 valuations, a combination of the market and income approaches is used.

**THE ALLSTATE CORPORATION AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

*Summary of significant valuation techniques for assets and liabilities measured at fair value on a recurring basis*

Level 1 measurements

- Fixed income securities: Comprise U.S. Treasuries. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.
- Equity securities: Comprise actively traded, exchange-listed U.S. and international equity securities. Valuation is based on unadjusted quoted prices for identical assets in active markets that the Company can access.
- Short-term: Comprise actively traded money market funds that have daily quoted net asset values for identical assets that the Company can access.
- Separate account assets: Comprise actively traded mutual funds that have daily quoted net asset values for identical assets that the Company can access. Net asset values for the actively traded mutual funds in which the separate account assets are invested are obtained daily from the fund managers.

Level 2 measurements

- Fixed income securities:

*U.S. government and agencies:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

*Municipal:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

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*Corporate, including privately placed:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads. Also included are privately placed securities valued using a discounted cash flow model that is widely accepted in the financial services industry and uses market observable inputs and inputs derived principally from, or corroborated by, observable market data. The primary inputs to the discounted cash flow model include an interest rate yield curve, as well as published credit spreads for similar assets in markets that are not active that incorporate the credit quality and industry sector of the issuer.

*Foreign government:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads.

*RMBS - U.S. government sponsored entities ( U.S. Agency ), Prime residential mortgage-backed securities ( Prime ) and Alt-A residential mortgage-backed securities ( Alt-A ); ABS - other:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads.

*CMBS:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, collateral performance and credit spreads.

*Redeemable preferred stock:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields, underlying stock prices and credit spreads.

- Equity securities: The primary inputs to the valuation include quoted prices or quoted net asset values for identical or similar assets in markets that are not active.

- Short-term: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that are not active, contractual cash flows, benchmark yields and credit spreads. For certain short-term investments, amortized cost is used as the best estimate of fair value.

- Other investments: Free-standing exchange listed derivatives that are not actively traded are valued based on quoted prices for identical instruments in markets that are not active.

**THE ALLSTATE CORPORATION AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

OTC derivatives, including interest rate swaps, foreign currency swaps, foreign exchange forward contracts, and certain credit default swaps, are valued using models that rely on inputs such as interest rate yield curves, currency rates, and counterparty credit spreads that are observable for substantially the full term of the contract. The valuation techniques underlying the models are widely accepted in the financial services industry and do not involve significant judgment.

Level 3 measurements

- Fixed income securities:

*Municipal:* ARS primarily backed by student loans that have become illiquid due to failures in the auction market are valued using a discounted cash flow model that is widely accepted in the financial services industry and uses significant non-market observable inputs, including estimates of future coupon rates if auction failures continue, the anticipated date liquidity will return to the market and illiquidity premium. Also included are municipal bonds that are not rated by third party credit rating agencies but are rated by the National Association of Insurance Commissioners ( NAIC ), and other high-yield municipal bonds. The primary inputs to the valuation of these municipal bonds include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields and credit spreads.

*Corporate, including privately placed:* Primarily valued based on non-binding broker quotes. Also included are equity-indexed notes which are valued using a discounted cash flow model that is widely accepted in the financial services industry and uses significant non-market observable inputs, such as volatility. Other inputs include an interest rate yield curve, as well as published credit spreads for similar assets that incorporate the credit quality and industry sector of the issuer.

*RMBS - Subprime residential mortgage-backed securities ( Subprime ), Prime and Alt-A:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads. Also included are Subprime, Prime and Alt-A securities that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, Subprime and certain Alt-A securities are categorized as Level 3.

*CMBS:* The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, collateral performance and credit spreads. Also included are CMBS that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, certain CMBS are categorized as Level 3.

*ABS - Collateralized debt obligations ( CDO )*: Valued based on non-binding broker quotes received from brokers who are familiar with the investments. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, all CDO are categorized as Level 3.

*ABS - other*: The primary inputs to the valuation include quoted prices for identical or similar assets in markets that exhibit less liquidity relative to those markets supporting Level 2 fair value measurements, contractual cash flows, benchmark yields, prepayment speeds, collateral performance and credit spreads. Also included are ABS that are valued based on non-binding broker quotes. Due to the reduced availability of actual market prices or relevant observable inputs as a result of the decrease in liquidity that has been experienced in the market for these securities, certain ABS are categorized as Level 3.

- Other investments: Certain OTC derivatives, such as interest rate caps and floors, certain credit default swaps and OTC options (including swaptions), are valued using models that are widely accepted in the financial services industry. These are categorized as Level 3 as a result of the significance of non-market observable inputs such as volatility. Other primary inputs include interest rate yield curves and credit spreads.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

- **Contractholder funds:** Derivatives embedded in certain life and annuity contracts are valued internally using models widely accepted in the financial services industry that determine a single best estimate of fair value for the embedded derivatives within a block of contractholder liabilities. The models primarily use stochastically determined cash flows based on the contractual elements of embedded derivatives, projected option cost and applicable market data, such as interest rate yield curves and equity index volatility assumptions. These are categorized as Level 3 as a result of the significance of non-market observable inputs.

*Assets and liabilities measured at fair value on a non-recurring basis*

Mortgage loans written-down to fair value in connection with recognizing impairments are valued based on the fair value of the underlying collateral less costs to sell. Limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments are valued using net asset values.

The following table summarizes the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of March 31, 2011:

| (\$ in millions)                    | Quoted prices<br>in active<br>markets for<br>identical<br>assets<br>(Level 1) | Significant<br>other<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) | Counterparty<br>and cash<br>collateral<br>netting | Balance<br>as of<br>March 31,<br>2011 |
|-------------------------------------|---|---|--|---|---------------------------------------|
| <b>Assets</b>                       |   |   |  |   |                                       |
| Fixed income securities:            |   |   |  |   |                                       |
| U.S. government and agencies        | \$ 4,581  | \$ 2,185  | \$ --  | \$  | 6,766                                 |
| Municipal                           | --  | 13,382  | 1,864  |   | 15,246                                |
| Corporate                           | --  | 40,360  | 2,035  |   | 42,395                                |
| Foreign government                  | --  | 3,117   | --   |   | 3,117                                 |
| RMBS                                | --  | 5,132   | 1,398  |   | 6,530                                 |
| CMBS                                | --  | 1,058   | 995  |   | 2,053                                 |
| ABS                                 | --  | 2,020   | 2,091  |   | 4,111                                 |
| Redeemable preferred stock          | --  | 23  | 1  |   | 24                                    |
| Total fixed income securities       | 4,581   | 67,277  | 8,384  |   | 80,242                                |
| Equity securities                   | 3,980   | 414   | 43   |   | 4,437                                 |
| Short-term investments              | 232   | 1,754   | --   |   | 1,986                                 |
| Other investments:                  |   |   |  |   |                                       |
| Free-standing derivatives           | --  | 599   | 9  | \$ (96)   | 512                                   |
| Separate account assets             | 8,603   | --  | --   |   | 8,603                                 |
| Other assets                        | --  | --  | 1  |   | 1                                     |
| <b>Total recurring basis assets</b> | <b>17,396</b>   | <b>70,044</b>   | <b>8,437</b>                                       | <b>(96)</b>                                       | <b>95,781</b>                         |
| Non-recurring basis (1)             | --  | --  | 42   |   | 42                                    |
| <b>Total assets at fair value</b>   | <b>\$ 17,396</b>  | <b>\$ 70,044</b>  | <b>\$ 8,479</b>                                    | <b>\$ (96)</b>                                    | <b>\$ 95,823</b>                      |
| % of total assets at fair value     | 18.2 %  | 73.1 %  | 8.8 %  | (0.1) %   | 100.0 %                               |

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**Liabilities**

Contractholder funds:

Derivatives embedded in life and annuity contracts

|  |    |    |    |    |    |       |    |       |
|--|----|----|----|----|----|-------|----|-------|
|  | \$ | -- | \$ | -- | \$ | (630) | \$ | (630) |
|--|----|----|----|----|----|-------|----|-------|

Other liabilities:

|                           |    |       |    |      |    |    |    |       |
|---------------------------|----|-------|----|------|----|----|----|-------|
| Free-standing derivatives | -- | (372) | \$ | (80) | \$ | 93 | \$ | (359) |
|---------------------------|----|-------|----|------|----|----|----|-------|

|  |    |    |    |       |    |       |    |    |    |       |
|--|----|----|----|-------|----|-------|----|----|----|-------|
| <b>Total liabilities at fair value</b> | \$ | -- | \$ | (372) | \$ | (710) | \$ | 93 | \$ | (989) |
|--|----|----|----|-------|----|-------|----|----|----|-------|

|                                      |    |   |  |      |   |      |   |       |   |       |
|--------------------------------------|----|---|--|------|---|------|---|-------|---|-------|
| % of total liabilities at fair value | -- | % |  | 37.6 | % | 71.8 | % | (9.4) | % | 100.0 |
|--------------------------------------|----|---|--|------|---|------|---|-------|---|-------|

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(1) Includes \$31 million of mortgage loans, \$1 million of limited partnership interests and \$10 million of other investments written-down to fair value in connection with recognizing other-than-temporary impairments.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table summarizes the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of December 31, 2010:

| (\$ in millions)                                   | Quoted prices<br>in active<br>markets for<br>identical<br>assets<br>(Level 1) | Significant<br>other<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) | Counterparty<br>and cash<br>collateral<br>netting | Balance<br>as of<br>December 31,<br>2010 |
|--|---|---|--|---|--|
| <b>Assets</b>                                      |   |   |  |   |  |
| Fixed income securities:                           |   |   |  |   |  |
| U.S. government and agencies                       | \$ 4,976  | \$ 3,620  | \$ --  |   | \$ 8,596                                 |
| Municipal  | --  | 13,918  | 2,016  |   | 15,934                                   |
| Corporate  | --  | 35,747  | 1,908  |   | 37,655                                   |
| Foreign government                                 | --  | 3,158   | --   |   | 3,158                                    |
| RMBS   | --  | 6,199   | 1,794  |   | 7,993                                    |
| CMBS   | --  | 1,071   | 923  |   | 1,994                                    |
| ABS  | --  | 1,827   | 2,417  |   | 4,244                                    |
| Redeemable preferred stock                         | --  | 37  | 1  |   | 38                                       |
| Total fixed income securities                      | 4,976   | 65,577  | 9,059  |   | 79,612                                   |
| Equity securities                                  | 4,316   | 432   | 63   |   | 4,811                                    |
| Short-term investments                             | 174   | 3,105   | --   |   | 3,279                                    |
| Other investments:                                 |   |   |  |   |  |
| Free-standing derivatives                          | --  | 651   | 74   | \$ (286)  | 439                                      |
| Separate account assets                            | 8,676   | --  | --   |   | 8,676                                    |
| Other assets                                       | --  | --  | 1  |   | 1  |
| <b>Total recurring basis assets</b>                | <b>18,142</b>   | <b>69,765</b>   | <b>9,197</b>                                       | <b>(286)</b>                                      | <b>96,818</b>                            |
| Non-recurring basis (1)                            | --  | --  | 120  |   | 120                                      |
| <b>Total assets at fair value</b>                  | <b>\$ 18,142</b>  | <b>\$ 69,765</b>  | <b>\$ 9,317</b>                                    | <b>\$ (286)</b>                                   | <b>\$ 96,938</b>                         |
| % of total assets at fair value                    | 18.7 %  | 72.0 %  | 9.6 %  | (0.3) %   | 100.0 %                                  |
| <b>Liabilities</b>                                 |   |   |  |   |  |
| Contractholder funds:                              |   |   |  |   |  |
| Derivatives embedded in life and annuity contracts | \$ --   | \$ --   | \$ (653)   |   | \$ (653)                                 |
| Other liabilities:                                 |   |   |  |   |  |
| Free-standing derivatives                          | (2)   | (529)   | (95)   | \$ 263  | (363)                                    |
| <b>Total liabilities at fair value</b>             | <b>\$ (2)</b>   | <b>\$ (529)</b>   | <b>\$ (748)</b>                                    | <b>\$ 263</b>                                     | <b>(1,016)</b>                           |
| % of total liabilities at fair value               | 0.2 %   | 52.1 %  | 73.6 %   | (25.9) %  | 100.0 %                                  |

(1) Includes \$111 million of mortgage loans and \$9 million of limited partnership interests written-down to fair value in connection with recognizing other-than-temporary impairments.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the three months ended March 31, 2011.

| (\$ in millions)                                   | Total realized and unrealized gains (losses) included in: |                |  |                        |                          |
|--|---|----------------|--|------------------------|--------------------------|
|  | Balance as of December 31, 2010                           | Net income (1) | OCI on Statement of Financial Position | Transfers into Level 3 | Transfers out of Level 3 |
| <b>Assets</b>                                      |   |                |  |                        |                          |
| Fixed income securities:                           |   |                |  |                        |                          |
| Municipal  | \$ 2,016  | \$ (11)        | \$ 21                                  | \$ --                  | \$ (37)                  |
| Corporate  | 1,908   | 12             | 10                                     | 95                     | (47)                     |
| RMBS   | 1,794   | (61)           | 105                                    | --                     | (45)                     |
| CMBS   | 923   | (21)           | 114                                    | 56                     | (59)                     |
| ABS  | 2,417   | 44             | 16                                     | --                     | (304)                    |
| Redeemable preferred stock                         | 1   | --             | --                                     | --                     | --                       |
| Total fixed income securities                      | 9,059   | (37)           | 266                                    | 151                    | (492)                    |
| Equity securities                                  | 63  | (10)           | --                                     | --                     | (10)                     |
| Other investments:                                 |   |                |  |                        |                          |
| Free-standing derivatives, net                     | (21)  | (31)           | --                                     | --                     | --                       |
| Other assets                                       | 1   | --             | --                                     | --                     | --                       |
| <b>Total recurring Level 3 assets</b>              | <b>\$ 9,102</b>   | <b>\$ (78)</b> | <b>\$ 266</b>                          | <b>\$ 151</b>          | <b>\$ (502)</b>          |
| <b>Liabilities</b>                                 |   |                |  |                        |                          |
| Contractholder funds:                              |   |                |  |                        |                          |
| Derivatives embedded in life and annuity contracts | \$ (653)  | \$ 8           | \$ --                                  | \$ --                  | \$ --                    |
| <b>Total recurring Level 3 liabilities</b>         | <b>\$ (653)</b>   | <b>\$ 8</b>    | <b>\$ --</b>                           | <b>\$ --</b>           | <b>\$ --</b>             |

|                                       | Purchases     | Sales           | Issuances    | Settlements     | Balance as of March 31, 2011 |
|---------------------------------------|---------------|-----------------|--------------|-----------------|------------------------------|
| <b>Assets</b>                         |               |                 |              |                 |                              |
| Fixed income securities:              |               |                 |              |                 |                              |
| Municipal                             | \$ 10         | \$ (134)        | \$ --        | \$ (1)          | 1,864                        |
| Corporate                             | 96            | (31)            | --           | (8)             | 2,035                        |
| RMBS                                  | --            | (318)           | --           | (77)            | 1,398                        |
| CMBS                                  | 8             | (25)            | --           | (1)             | 995                          |
| ABS                                   | 90            | (114)           | --           | (58)            | 2,091                        |
| Redeemable preferred stock            | --            | --              | --           | --              | 1                            |
| Total fixed income securities         | 204           | (622)           | --           | (145)           | 8,384                        |
| Equity securities                     | --            | --              | --           | --              | 43                           |
| Other investments:                    |               |                 |              |                 |                              |
| Free-standing derivatives, net        | 48            | --              | --           | (67)            | (71)(2)                      |
| Other assets                          | --            | --              | --           | --              | 1                            |
| <b>Total recurring Level 3 assets</b> | <b>\$ 252</b> | <b>\$ (622)</b> | <b>\$ --</b> | <b>\$ (212)</b> | <b>8,357</b>                 |
| <b>Liabilities</b>                    |               |                 |              |                 |                              |
| Contractholder funds:                 |               |                 |              |                 |                              |

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|  |    |    |    |    |    |      |    |    |    |       |
|--|----|----|----|----|----|------|----|----|----|-------|
| Derivatives embedded in life and annuity contracts | \$ | -- | \$ | -- | \$ | (14) | \$ | 29 | \$ | (630) |
| <b>Total recurring Level 3 liabilities</b>         | \$ | -- | \$ | -- | \$ | (14) | \$ | 29 | \$ | (630) |

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(1) The effect to net income totals \$(70) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(85) million in realized capital gains and losses, \$7 million in net investment income, \$37 million in interest credited to contractholder funds and \$(45) million in life and annuity contract benefits.

(2) Comprises \$9 million of assets and \$80 million of liabilities.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table presents the rollforward of Level 3 assets and liabilities held at fair value on a recurring basis during the three months ended March 31, 2010.

| (\$ in millions)                                   | Total realized and unrealized gains (losses) included in: |                |  |  |                        |                          |           | Balance as of March 31, 2010 |
|--|---|----------------|--|--|------------------------|--------------------------|-----------|------------------------------|
|  | Balance as of December 31, 2009                           | Net income (1) | OCI on Statement of Financial Position | Purchases, sales, issuances and settlements, net | Transfers into Level 3 | Transfers out of Level 3 |           |                              |
| <b>Assets</b>                                      |   |                |  |  |                        |                          |           |                              |
| Fixed income securities:                           |   |                |  |  |                        |                          |           |                              |
| Municipal  | \$ 2,706  | \$ (16)        | \$ 37                                  | \$ (216)   | \$ --                  | \$ (29)                  | \$ 2,482  |                              |
| Corporate  | 2,241   | (27)           | 75                                     | (11)   | 12                     | (113)                    | 2,177     |                              |
| Foreign government                                 | 20  | --             | --                                     | (20)   | --                     | --                       | --        |                              |
| RMBS   | 1,671   | (58)           | 163                                    | 303  | --                     | --                       | 2,079     |                              |
| CMBS   | 1,404   | (34)           | 108                                    | (163)  | 24                     | (209)                    | 1,130     |                              |
| ABS  | 2,001   | 15             | 93                                     | 331  | --                     | (37)                     | 2,403     |                              |
| Redeemable preferred stock                         | 2   | --             | --                                     | --   | --                     | --                       | 2         |                              |
| Total fixed income securities                      | 10,045  | (120)          | 476                                    | 224  | 36                     | (388)                    | 10,273    |                              |
| Equity securities                                  | 69  | --             | 3                                      | 4  | --                     | (4)                      | 72        |                              |
| Other investments:                                 |   |                |  |  |                        |                          |           |                              |
| Free-standing derivatives, net                     | 55  | (133)          | --                                     | 40   | --                     | --                       | (38)(2)   |                              |
| Other assets                                       | 2   | --             | --                                     | --   | --                     | --                       | 2         |                              |
| <b>Total recurring</b>                             |   |                |  |  |                        |                          |           |                              |
| <b>Level 3 assets</b>                              | \$ 10,171   | \$ (253)       | \$ 479                                 | \$ 268   | \$ 36                  | \$ (392)                 | \$ 10,309 |                              |
| <b>Liabilities</b>                                 |   |                |  |  |                        |                          |           |                              |
| Contractholder funds:                              |   |                |  |  |                        |                          |           |                              |
| Derivatives embedded in life and annuity contracts | \$ (110)  | \$ 18          | \$ --                                  | \$ 2   | \$ --                  | \$ --                    | \$ (90)   |                              |
| <b>Total recurring</b>                             |   |                |  |  |                        |                          |           |                              |
| <b>Level 3 liabilities</b>                         | \$ (110)  | \$ 18          | \$ --                                  | \$ 2   | \$ --                  | \$ --                    | \$ (90)   |                              |

(1) The effect to net income totals \$(235) million and is reported in the Condensed Consolidated Statements of Operations as follows: \$(286) million in realized capital gains and losses, \$32 million in net investment income, \$(1) million in interest credited to contractholder funds and \$(18) million in life and annuity contract benefits.

(2) Comprises \$58 million of assets and \$96 million of liabilities.

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Transfers between level categorizations may occur due to changes in the availability of market observable inputs, which generally are caused by changes in market conditions such as liquidity, trading volume or bid-ask spreads. Transfers between level categorizations may also occur due to changes in the valuation source. For example, in situations where a fair value quote is not provided by the Company's independent third-party valuation service provider and as a result the price is stale or has been replaced with a broker quote, the security is transferred into Level 3. Transfers in and out of level categorizations are reported as having occurred at the beginning of the quarter in which the transfer occurred. Therefore, for all transfers into Level 3, all realized and changes in unrealized gains and losses in the quarter of transfer are reflected in the Level 3 rollforward table.

There were no transfers between Level 1 and Level 2 during the three months ended March 31, 2011 or 2010.

During the three months ended March 31, 2011 and 2010, certain CMBS and ABS, and certain CMBS, respectively, were transferred into Level 2 from Level 3 as a result of increased liquidity in the market and the availability of market observable quoted prices for similar assets. When transferring these securities into Level 2, the Company did not change the source of fair value estimates or modify the estimates received from independent third-party valuation service providers or the internal valuation approach. Accordingly, for securities included within this group, there was no change in fair value in conjunction with the transfer resulting in a realized or unrealized gain or loss.

Transfers into Level 3 during the three months ended March 31, 2011 and 2010 included situations where a fair value quote was not provided by the Company's independent third-party valuation service provider and as a result the price was stale or had been replaced with a broker quote resulting in the security being classified as Level 3.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Transfers out of Level 3 during the three months ended March 31, 2011 and 2010 included situations where a broker quote was used in the prior period and a fair value quote became available from the Company's independent third-party valuation service provider in the current period. A quote utilizing the new pricing source was not available as of the prior period, and any gains or losses related to the change in valuation source for individual securities were not significant.

The following table provides the total gains and (losses) included in net income during the three months ended March 31 for Level 3 assets and liabilities still held as of March 31.

| (\$ in millions)                                   | 2011           | 2010            |
|--|----------------|-----------------|
| <b>Assets</b>                                      |                |                 |
| Fixed income securities:                           |                |                 |
| Municipal  | \$ (11)        | \$ (13)         |
| Corporate  | 9              | (28)            |
| RMBS   | (40)           | (58)            |
| CMBS   | (16)           | (23)            |
| ABS  | 2              | 1               |
| Total fixed income securities                      | (56)           | (121)           |
| Equity securities                                  | (10)           | --              |
| Other investments:                                 |                |                 |
| Free-standing derivatives, net                     | 3              | (85)            |
| <b>Total recurring Level 3 assets</b>              | <b>\$ (63)</b> | <b>\$ (206)</b> |
| <b>Liabilities</b>                                 |                |                 |
| Contractholder funds:                              |                |                 |
| Derivatives embedded in life and annuity contracts | \$ 8           | \$ 18           |
| <b>Total recurring Level 3 liabilities</b>         | <b>\$ 8</b>    | <b>\$ 18</b>    |

The amounts in the table above represent gains and losses included in net income for the period of time that the asset or liability was determined to be in Level 3. These gains and losses total \$(55) million for the three months ended March 31, 2011 and are reported in the Condensed Consolidated Statements of Operations as follows: \$(69) million in realized capital gains and losses, \$6 million in net investment income, \$37 million in interest credited to contractholder funds and \$(45) million in life and annuity contract benefits. These gains and losses total \$(188) million for the three months ended March 31, 2010 and are reported in the Condensed Consolidated Statements of Operations as follows: \$(237) million in realized capital gains and losses, \$31 million in net investment income and \$(18) million in life and annuity contract benefits.

Presented below are the carrying values and fair value estimates of financial instruments not carried at fair value.

**Financial assets**

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(\$ in millions)

|  | March 31, 2011    |               | December 31, 2010 |               |
|--|-------------------|---------------|-------------------|---------------|
|  | Carrying<br>value | Fair<br>value | Carrying<br>value | Fair<br>value |
| Mortgage loans                             | \$ 6,582          | \$ 6,492      | \$ 6,679          | \$ 6,439      |
| Limited partnership interests - cost basis | 1,383             | 1,625         | 1,348             | 1,481         |
| Bank loans                                 | 312               | 310           | 363               | 355           |

The fair value of mortgage loans is based on discounted contractual cash flows or, if the loans are impaired due to credit reasons, the fair value of collateral less costs to sell. Risk adjusted discount rates are selected using current rates at which similar loans would be made to borrowers with similar characteristics, using similar types of properties as collateral. The fair value of limited partnership interests accounted for on the cost basis is determined using reported net asset values of the underlying funds. The fair value of bank loans, which are reported in other investments, is based on broker quotes from brokers familiar with the loans and current market conditions.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Financial liabilities

| (\$ in millions)                             | March 31, 2011 |            | December 31, 2010 |            |
|--|----------------|------------|-------------------|------------|
|  | Carrying value | Fair value | Carrying value    | Fair value |
| Contractholder funds on investment contracts | \$ 34,834      | \$ 33,985  | \$ 36,163         | \$ 35,194  |
| Long-term debt                               | 5,908          | 6,261      | 5,908             | 6,325      |
| Liability for collateral                     | 838            | 838        | 484               | 484        |

The fair value of contractholder funds on investment contracts is based on the terms of the underlying contracts utilizing prevailing market rates for similar contracts adjusted for the Company's own credit risk. Deferred annuities included in contractholder funds are valued using discounted cash flow models which incorporate market value margins, which are based on the cost of holding economic capital, and the Company's own credit risk. Immediate annuities without life contingencies and fixed rate funding agreements are valued at the present value of future benefits using market implied interest rates which include the Company's own credit risk.

The fair value of long-term debt is based on market observable data (such as the fair value of the debt when traded as an asset) or, in certain cases, is determined using discounted cash flow calculations based on current interest rates for instruments with comparable terms and considers the Company's own credit risk. The liability for collateral is valued at carrying value due to its short-term nature.

## 6. Derivative Financial Instruments

The Company primarily uses derivatives for risk management, to partially mitigate potential adverse impacts from changes in risk-free interest rates, negative equity market valuations and increases in credit spreads, and asset replication. In addition, the Company has derivatives embedded in non-derivative host contracts that are required to be separated from the host contracts and accounted for at fair value. With the exception of non-hedge derivatives used for asset replication and non-hedge embedded derivatives, all of the Company's derivatives are evaluated for their ongoing effectiveness as either accounting hedge or non-hedge derivative financial instruments on at least a quarterly basis. The Company does not use derivatives for trading purposes. Non-hedge accounting is generally used for portfolio level hedging strategies where the terms of the individual hedged items do not meet the strict homogeneity requirements to permit the application of hedge accounting.

Property-Liability uses interest rate swaps to mitigate municipal bond interest rate risk within the municipal bond portfolio. Equity index futures are used by Property-Liability to offset valuation losses in the equity portfolio during periods of declining equity market values. Credit default swaps are typically used to mitigate the credit risk within the Property-Liability fixed income portfolio. Prior to March 31, 2011, Property-Liability used interest rate swaption contracts and exchange traded options on interest rate futures to offset potential declining fixed income market values resulting from potential rising interest rates. Prior to March 31, 2011, exchange traded equity put options were utilized by Property-Liability for overall equity portfolio protection from significant declines in equity market values below a targeted level.

Portfolio duration management is a risk management strategy that is principally employed by Property-Liability wherein financial futures and interest rate swaps are utilized to change the duration of the portfolio in order to offset the economic effect that interest rates would otherwise have on the fair value of its fixed income securities.

Property-Liability uses futures to hedge the market risk related to deferred compensation liability contracts and forward contracts to hedge foreign currency risk associated with holding foreign currency denominated investments and foreign operations.

Asset-liability management is a risk management strategy that is principally employed by Allstate Financial to balance the respective interest-rate sensitivities of its assets and liabilities. Depending upon the attributes of the assets acquired and liabilities issued, derivative instruments such as interest rate swaps, caps, floors, swaptions and futures are utilized to change the interest rate characteristics of existing assets and liabilities to ensure the relationship is maintained within specified ranges and to reduce exposure to rising or falling interest rates. Allstate Financial uses financial futures and interest rate swaps to hedge anticipated asset purchases and liability issuances and futures and options for hedging the equity exposure contained in its equity indexed life and annuity product contracts that offer equity returns to contractholders. In addition, Allstate Financial uses interest rate swaps to hedge interest rate risk inherent in funding agreements.

**THE ALLSTATE CORPORATION AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

Allstate Financial uses foreign currency swaps primarily to reduce the foreign currency risk associated with issuing foreign currency denominated funding agreements and holding foreign currency denominated investments. Credit default swaps are also typically used to mitigate the credit risk within the Allstate Financial fixed income portfolio.

When derivatives meet specific criteria, they may be designated as accounting hedges and accounted for as fair value, cash flow, foreign currency fair value or foreign currency cash flow hedges. Allstate Financial designates certain of its interest rate and foreign currency swap contracts and certain investment risk transfer reinsurance agreements as fair value hedges when the hedging instrument is highly effective in offsetting the risk of changes in the fair value of the hedged item. Allstate Financial designates certain of its foreign currency swap contracts as cash flow hedges when the hedging instrument is highly effective in offsetting the exposure of variations in cash flows for the hedged risk that could affect net income. Amounts are reclassified to net investment income or realized capital gains and losses as the hedged item affects net income.

Asset replication refers to the synthetic creation of assets through the use of derivatives and primarily investment grade host bonds to replicate securities that are either unavailable in the cash markets or more economical to acquire in synthetic form. The Company replicates fixed income securities using a combination of a credit default swap and one or more highly rated fixed income securities to synthetically replicate the economic characteristics of one or more cash market securities. The Company also creates synthetic exposure to equity markets through the use of exchange traded equity index future contracts and an investment grade host bond.

The Company's primary embedded derivatives are equity options in Allstate Financial life and annuity product contracts, which provide equity returns to contractholders; equity-indexed notes containing equity call options, which provide a coupon payout that is determined using one or more equity-based indices; credit default swaps in synthetic collateralized debt obligations, which provide enhanced coupon rates as a result of selling credit protection; and conversion options in fixed income securities, which provide the Company with the right to convert the instrument into a predetermined number of shares of common stock. Substantially all of the fixed income securities with conversion options were sold in March 2011.

The notional amounts specified in the contracts are used to calculate the exchange of contractual payments under the agreements and are generally not representative of the potential for gain or loss on these agreements. However, the notional amounts specified in credit default swaps where the Company has sold credit protection represent the maximum amount of potential loss, assuming no recoveries.

Fair value, which is equal to the carrying value, is the estimated amount that the Company would receive or pay to terminate the derivative contracts at the reporting date. The carrying value amounts for OTC derivatives are further adjusted for the effects, if any, of legally enforceable master netting agreements and are presented on a net basis, by counterparty agreement, in the Condensed Consolidated Statements of Financial Position. For certain exchange traded derivatives, the exchange requires margin deposits as well as daily cash settlements of margin accounts. As of March 31, 2011, the Company pledged \$16 million of cash and securities in the form of margin deposits.

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For those derivatives which qualify for fair value hedge accounting, net income includes the changes in the fair value of both the derivative instrument and the hedged risk, and therefore reflects any hedging ineffectiveness. For cash flow hedges, gains and losses are amortized from accumulated other comprehensive income and are reported in net income in the same period the forecasted transactions being hedged impact net income. For embedded derivatives in fixed income securities, net income includes the change in fair value of the embedded derivative and accretion income related to the host instrument. For non-hedge derivatives, net income includes changes in fair value and accrued periodic settlements, when applicable.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table provides a summary of the volume and fair value positions of derivative instruments as well as their reporting location in the Condensed Consolidated Statement of Financial Position as of March 31, 2011.

(\$ in millions, except number of contracts)

|   | Balance sheet location  | Asset derivatives |                                   |                 |             |                 |
|---|-------------------------|-------------------|-----------------------------------|-----------------|-------------|-----------------|
|   |                         | Notional amount   | Volume (1)<br>Number of contracts | Fair value, net | Gross asset | Gross liability |
| <b>Derivatives designated as accounting hedging instruments</b>     |                         |                   |                                   |                 |             |                 |
| Interest rate swap agreements                                       | Other investments       | \$ 252            | n/a                               | \$ (16)         | \$ --       | \$ (16)         |
| Foreign currency swap agreements                                    | Other investments       | 50                | n/a                               | (4)             | 3           | (7)             |
| Total   |                         | \$ 302            | n/a                               | \$ (20)         | \$ 3        | \$ (23)         |
| <b>Derivatives not designated as accounting hedging instruments</b> |                         |                   |                                   |                 |             |                 |
| <b>Interest rate contracts</b>                                      |                         |                   |                                   |                 |             |                 |
| Interest rate swap agreements                                       | Other investments       | \$ 5,386          | n/a                               | \$ 152          | \$ 178      | \$ (26)         |
| Interest rate swaption agreements                                   | Other investments       | 750               | n/a                               | 3               | 3           | --              |
| Interest rate cap and floor agreements                              | Other investments       | 1,352             | n/a                               | (3)             | --          | (3)             |
| Financial futures contracts and options                             | Other assets            | n/a               | 702                               | --              | --          | --              |
| <b>Equity and index contracts</b>                                   |                         |                   |                                   |                 |             |                 |
| Options, futures and warrants (2)                                   | Other investments       | 142               | 18,916                            | 381             | 381         | --              |
| Options, futures and warrants                                       | Other assets            | n/a               | 1,205                             | --              | --          | --              |
| <b>Foreign currency contracts</b>                                   |                         |                   |                                   |                 |             |                 |
| Foreign currency swap agreements                                    | Other investments       | 40                | n/a                               | 1               | 1           | --              |
| Foreign currency forwards and options                               | Other investments       | 219               | n/a                               | 1               | 4           | (3)             |
| <b>Embedded derivative financial instruments</b>                    |                         |                   |                                   |                 |             |                 |
| Conversion options  | Fixed income securities | 5                 | n/a                               | --              | --          | --              |
| Equity-indexed call options   | Fixed income securities | 300               | n/a                               | 50              | 50          | --              |
| Credit default swaps  | Fixed income securities | 181               | n/a                               | (87)            | --          | (87)            |
| Other embedded derivative financial instruments                     | Other investments       | 1,000             | n/a                               | --              | --          | --              |
| <b>Credit default contracts</b>                                     |                         |                   |                                   |                 |             |                 |
| Credit default swaps - buying protection                            | Other investments       | 48                | n/a                               | (2)             | --          | (2)             |
| Credit default swaps - selling protection                           | Other investments       | 30                | n/a                               | (1)             | 1           | (2)             |
| <b>Other contracts</b>  |                         |                   |                                   |                 |             |                 |
| Other contracts   | Other investments       | 6                 | n/a                               | --              | --          | --              |
| Other contracts   | Other assets            | 5                 | n/a                               | 1               | 1           | --              |
| Total   |                         | \$ 9,464          | 20,823                            | \$ 496          | \$ 619      | \$ (123)        |
| <b>Total asset derivatives</b>                                      |                         | \$ 9,766          | 20,823                            | \$ 476          | \$ 622      | \$ (146)        |

(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

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(2) In addition to the number of contracts presented in the table, the Company held 27,554 stock rights and 1,363,107 stock warrants. Stock warrants can be converted to cash upon sale of those instruments or exercised for shares of common stock.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

|   | Balance sheet location               | Liability derivatives |                                   |                 |       | Gross asset | Gross liability |
|---|--------------------------------------|-----------------------|-----------------------------------|-----------------|-------|-------------|-----------------|
|   |                                      | Notional amount       | Volume (1)<br>Number of contracts | Fair value, net |       |             |                 |
| <b>Derivatives designated as accounting hedging instruments</b>                   |                                      |                       |                                   |                 |       |             |                 |
| Interest rate swap agreements   | Other liabilities & accrued expenses | \$ 59                 | n/a                               | \$ (4)          | \$ -- | \$ (4)      |                 |
| Foreign currency swap agreements  | Other liabilities & accrued expenses | 152                   | n/a                               | (22)            | --    | (22)        |                 |
| Total   |                                      | \$ 211                | n/a                               | \$ (26)         | \$ -- | \$ (26)     |                 |
| <b>Derivatives not designated as accounting hedging instruments</b>               |                                      |                       |                                   |                 |       |             |                 |
| <b>Interest rate contracts</b>  |                                      |                       |                                   |                 |       |             |                 |
| Interest rate swap agreements   | Other liabilities & accrued expenses | \$ 3,252              | n/a                               | \$ (40)         | \$ 26 | \$ (66)     |                 |
| Interest rate swaption agreements   | Other liabilities & accrued expenses | 1,675                 | n/a                               | --              | --    | --          |                 |
| Interest rate cap and floor agreements  | Other liabilities & accrued expenses | 2,020                 | n/a                               | (18)            | 2     | (20)        |                 |
| Financial futures contracts and options   | Other liabilities & accrued expenses | n/a                   | 440                               | --              | --    | --          |                 |
| <b>Equity and index contracts</b>   |                                      |                       |                                   |                 |       |             |                 |
| Options and futures   | Other liabilities & accrued expenses | 4                     | 19,917                            | (207)           | --    | (207)       |                 |
| <b>Foreign currency contracts</b>   |                                      |                       |                                   |                 |       |             |                 |
| Foreign currency swap agreements  | Other liabilities & accrued expenses | 50                    | n/a                               | 1               | 1     | --          |                 |
| Foreign currency forwards and options   | Other liabilities & accrued expenses | 62                    | n/a                               | 2               | 2     | --          |                 |
| <b>Embedded derivative financial instruments</b>                                  |                                      |                       |                                   |                 |       |             |                 |
| Guaranteed accumulation benefits  | Contractholder funds                 | 1,115                 | n/a                               | (58)            | --    | (58)        |                 |
| Guaranteed withdrawal benefits  | Contractholder funds                 | 761                   | n/a                               | (29)            | --    | (29)        |                 |
| Equity-indexed and forward starting options in life and annuity product contracts | Contractholder funds                 | 4,624                 | n/a                               | (537)           | --    | (537)       |                 |
| Other embedded derivative financial instruments                                   | Contractholder funds                 | 85                    | n/a                               | (6)             | --    | (6)         |                 |
| <b>Credit default contracts</b>   |                                      |                       |                                   |                 |       |             |                 |
| Credit default swaps buying protection  | Other liabilities & accrued expenses | 1,399                 | n/a                               | (11)            | 4     | (15)        |                 |
| Credit default swaps selling protection   | Other liabilities & accrued expenses | 583                   | n/a                               | (57)            | 2     | (59)        |                 |
| Total   |                                      | \$ 15,630             | 20,357                            | \$ (960)        | \$ 37 | \$ (997)    |                 |
| <b>Total liability derivatives</b>  |                                      | \$ 15,841             | 20,357                            | \$ (986)        | \$ 37 | \$ (1,023)  |                 |
| <b>Total derivatives</b>  |                                      | \$ 25,607             | 41,180                            | \$ (510)        |       |             |                 |

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(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table provides a summary of the volume and fair value positions of derivative instruments as well as their reporting location in the Condensed Consolidated Statement of Financial Position as of December 31, 2010.

(\$ in millions, except number of contracts)

|   | Balance sheet location  | Asset derivatives |                                   |                 |             |                 |
|---|-------------------------|-------------------|-----------------------------------|-----------------|-------------|-----------------|
|   |                         | Notional amount   | Volume (1)<br>Number of contracts | Fair value, net | Gross asset | Gross liability |
| <b>Derivatives designated as accounting hedging instruments</b>     |                         |                   |                                   |                 |             |                 |
| Interest rate swap agreements                                       | Other investments       | \$ 156            | n/a                               | \$ (18)         | \$ --       | \$ (18)         |
| Foreign currency swap agreements                                    | Other investments       | 64                | n/a                               | 2               | 3           | (1)             |
| Total   |                         | \$ 220            | n/a                               | \$ (16)         | \$ 3        | \$ (19)         |
| <b>Derivatives not designated as accounting hedging instruments</b> |                         |                   |                                   |                 |             |                 |
| <b>Interest rate contracts</b>                                      |                         |                   |                                   |                 |             |                 |
| Interest rate swap agreements                                       | Other investments       | \$ 1,469          | n/a                               | \$ 65           | \$ 81       | \$ (16)         |
| Interest rate swaption agreements                                   | Other investments       | 4,161             | n/a                               | 50              | 50          | --              |
| Interest rate cap and floor agreements                              | Other investments       | 226               | n/a                               | (2)             | 1           | (3)             |
| Financial futures contracts and options                             | Other investments       | n/a               | 8,000                             | 3               | 3           | --              |
| Financial futures contracts and options                             | Other assets            | n/a               | 1,420                             | --              | --          | --              |
| <b>Equity and index contracts</b>                                   |                         |                   |                                   |                 |             |                 |
| Options, futures and warrants (2)                                   | Other investments       | 64                | 38,451                            | 359             | 359         | --              |
| Options, futures and warrants                                       | Other assets            | n/a               | 292                               | --              | --          | --              |
| <b>Foreign currency contracts</b>                                   |                         |                   |                                   |                 |             |                 |
| Foreign currency swap agreements                                    | Other investments       | 90                | n/a                               | 6               | 6           | --              |
| Foreign currency forwards and options                               | Other investments       | 257               | n/a                               | 6               | 7           | (1)             |
| <b>Embedded derivative financial instruments</b>                    |                         |                   |                                   |                 |             |                 |
| Conversion options  | Fixed income securities | 820               | n/a                               | 236             | 238         | (2)             |
| Equity-indexed call options   | Fixed income securities | 300               | n/a                               | 47              | 47          | --              |
| Credit default swaps  | Fixed income securities | 181               | n/a                               | (88)            | --          | (88)            |
| Other embedded derivative financial instruments                     | Other investments       | 1,000             | n/a                               | --              | --          | --              |
| <b>Credit default contracts</b>                                     |                         |                   |                                   |                 |             |                 |
| Credit default swaps - buying protection                            | Other investments       | 299               | n/a                               | (5)             | 2           | (7)             |
| Credit default swaps - selling protection                           | Other investments       | 150               | n/a                               | (8)             | 2           | (10)            |
| <b>Other contracts</b>  |                         |                   |                                   |                 |             |                 |
| Other contracts   | Other investments       | 13                | n/a                               | --              | --          | --              |
| Other contracts   | Other assets            | 5                 | n/a                               | 1               | 1           | --              |
| Total   |                         | \$ 9,035          | 48,163                            | \$ 670          | \$ 797      | \$ (127)        |
| <b>Total asset derivatives</b>                                      |                         | \$ 9,255          | 48,163                            | \$ 654          | \$ 800      | \$ (146)        |

(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

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(2) In addition to the number of contracts presented in the table, the Company held 2,768 stock rights and 1,379,932 stock warrants. Stock warrants can be converted to cash upon sale of those instruments or exercised for shares of common stock.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## Liability derivatives

Volume (1)

|   | Balance sheet location               | Notional amount | Number of contracts | Fair value, net | Gross asset | Gross liability |
|---|--------------------------------------|-----------------|---------------------|-----------------|-------------|-----------------|
| <b>Derivatives designated as accounting hedging instruments</b>                   |                                      |                 |                     |                 |             |                 |
| Interest rate swap agreements   | Other liabilities & accrued expenses | \$ 3,345        | n/a                 | \$ (181)        | \$ 20       | \$ (201)        |
| Interest rate swap agreements   | Contractholder funds                 | --              | n/a                 | 2               | 2           | --              |
| Foreign currency swap agreements  | Other liabilities & accrued expenses | 138             | n/a                 | (20)            | --          | (20)            |
| Foreign currency and interest rate swap agreements                                | Other liabilities & accrued expenses | 435             | n/a                 | 34              | 34          | --              |
| Foreign currency and interest rate swap agreements                                | Contractholder funds                 | --              | n/a                 | 28              | 28          | --              |
| Total   |                                      | \$ 3,918        | n/a                 | \$ (137)        | \$ 84       | \$ (221)        |
| <b>Derivatives not designated as accounting hedging instruments</b>               |                                      |                 |                     |                 |             |                 |
| <b>Interest rate contracts</b>  |                                      |                 |                     |                 |             |                 |
| Interest rate swap agreements   | Other liabilities & accrued expenses | \$ 4,543        | n/a                 | \$ 29           | \$ 97       | \$ (68)         |
| Interest rate swaption agreements   | Other liabilities & accrued expenses | 4,400           | n/a                 | 18              | 18          | --              |
| Interest rate cap and floor agreements  | Other liabilities & accrued expenses | 3,216           | n/a                 | (22)            | 1           | (23)            |
| Financial futures contracts and options   | Other liabilities & accrued expenses | n/a             | 15,150              | (1)             | --          | (1)             |
| <b>Equity and index contracts</b>   |                                      |                 |                     |                 |             |                 |
| Options and futures   | Other liabilities & accrued expenses | 64              | 21,585              | (168)           | 2           | (170)           |
| <b>Foreign currency contracts</b>   |                                      |                 |                     |                 |             |                 |
| Foreign currency forwards and options   | Other liabilities & accrued expenses | 316             | n/a                 | 1               | 2           | (1)             |
| <b>Embedded derivative financial instruments</b>                                  |                                      |                 |                     |                 |             |                 |
| Guaranteed accumulation benefits  | Contractholder funds                 | 1,067           | n/a                 | (88)            | --          | (88)            |
| Guaranteed withdrawal benefits  | Contractholder funds                 | 739             | n/a                 | (47)            | --          | (47)            |
| Equity-indexed and forward starting options in life and annuity product contracts | Contractholder funds                 | 4,694           | n/a                 | (515)           | --          | (515)           |
| Other embedded derivative financial instruments                                   | Contractholder funds                 | 85              | n/a                 | (3)             | --          | (3)             |
| <b>Credit default contracts</b>   |                                      |                 |                     |                 |             |                 |
| Credit default swaps buying protection  | Other liabilities & accrued expenses | 1,127           | n/a                 | (13)            | 6           | (19)            |
| Credit default swaps selling protection   | Other liabilities & accrued expenses | 482             | n/a                 | (66)            | 1           | (67)            |
| Total   |                                      | \$ 20,733       | 36,735              | \$ (875)        | \$ 127      | \$ (1,002)      |
| <b>Total liability derivatives</b>  |                                      | \$ 24,651       | 36,735              | \$ (1,012)      | \$ 211      | \$ (1,223)      |
| <b>Total derivatives</b>  |                                      | \$ 33,906       | 84,898              | \$ (358)        |             |                 |

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(1) Volume for OTC derivative contracts is represented by their notional amounts. Volume for exchange traded derivatives is represented by the number of contracts, which is the basis on which they are traded. (n/a = not applicable)

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table provides a summary of the impacts of the Company's foreign currency contracts in cash flow hedging relationships in the Condensed Consolidated Statements of Operations and the Condensed Consolidated Statements of Financial Position for the three months ended March 31. Amortization of net losses from accumulated other comprehensive income related to cash flow hedges is expected to be \$6 million during the next twelve months.

(\$ in millions)

| <b>Effective portion</b>  |    | <b>2011</b> |    | <b>2010</b> |
|---|----|-------------|----|-------------|
| (Loss) gain recognized in OCI on derivatives during the period                    | \$ | (8)         | \$ | 6           |
| Loss recognized in OCI on derivatives during the term of the hedging relationship |    | (30)        |    | (18)        |
| Gain reclassified from AOCI into income (net investment income)                   |    | --          |    | 1           |
| Gain reclassified from AOCI into income (realized capital gains and losses)       |    | --          |    | --          |
| <b>Ineffective portion and amount excluded from effectiveness testing</b>         |    |             |    |             |
| Gain recognized in income on derivatives (realized capital gains and losses)      |    | --          |    | --          |

The following tables present gains and losses from valuation, settlements and hedge ineffectiveness reported on derivatives used in fair value hedging relationships and derivatives not designated as accounting hedging instruments in the Condensed Consolidated Statements of Operations for the three months ended March 31.

(\$ in millions)

|   | <b>2011</b>                  |  |   |  |                                     |    | <b>Total gain (loss) recognized in net income on derivatives</b> |
|---|------------------------------|--|---|--|-------------------------------------|----|--|
|   | <b>Net investment income</b> | <b>Realized capital gains and losses</b> | <b>Life and annuity contract benefits</b> | <b>Interest credited to contractholder funds</b> | <b>Operating costs and expenses</b> |    |  |
| <b>Derivatives in fair value accounting hedging relationships</b>   |                              |  |   |  |                                     |    |  |
| Interest rate contracts   | \$ 1                         | \$ (8)                                   | \$ --                                     | \$ (5)   | \$ --                               | \$ | (12)   |
| Foreign currency and interest rate contracts                        | --                           | --                                       | --  | (32)   | --                                  |    | (32)   |
| Subtotal  | 1                            | (8)                                      | --  | (37)   | --                                  |    | (44)   |
| <b>Derivatives not designated as accounting hedging instruments</b> |                              |  |   |  |                                     |    |  |
| Interest rate contracts   | --                           | (51)                                     | --  | --   | --                                  |    | (51)   |
| Equity and index contracts  | --                           | (19)                                     | --  | 38   | 7                                   |    | 26   |
| Embedded derivative financial instruments                           | --                           | 8  | 45  | (22)   | --                                  |    | 31   |
| Foreign currency contracts  | --                           | (5)                                      | --  | --   | 2                                   |    | (3)  |
| Credit default contracts  | --                           | 8  | --  | --   | --                                  |    | 8  |
| Other contracts   | --                           | --                                       | --  | 2  | --                                  |    | 2  |
| Subtotal  | --                           | (59)                                     | 45  | 18   | 9                                   |    | 13   |
| Total   | \$ 1                         | \$ (67)                                  | \$ 45                                     | \$ (19)  | \$ 9                                | \$ | (31)   |



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|   | 2010                        |  |   |  |                                    |  | Total gain<br>(loss)<br>recognized<br>in net<br>income on<br>derivatives |
|---|-----------------------------|--|---|--|------------------------------------|--|--|
|   | Net<br>investment<br>income | Realized<br>capital<br>gains and<br>losses | Life and<br>annuity<br>contract<br>benefits | Interest<br>credited to<br>contractholder<br>funds | Operating<br>costs and<br>expenses |  |  |
| <b>Derivatives in fair value accounting hedging relationships</b>   |                             |  |   |  |                                    |  |  |
| Interest rate contracts   | \$ (41)                     | \$ --                                      | \$ --                                       | \$ (1)   | \$ --                              |  | \$ (42)  |
| Foreign currency and interest rate contracts                        | --                          | --   | --  | (24)   | --                                 |  | (24)   |
| Subtotal  | (41)                        | --   | --  | (25)   | --                                 |  | (66)   |
| <b>Derivatives not designated as accounting hedging instruments</b> |                             |  |   |  |                                    |  |  |
| Interest rate contracts   | --                          | (156)                                      | --  | --   | --                                 |  | (156)  |
| Equity and index contracts  | --                          | (39)                                       | --  | 34   | 6                                  |  | 1  |
| Embedded derivative financial instruments                           | --                          | (13)                                       | 20  | (2)  | --                                 |  | 5  |
| Foreign currency contracts  | --                          | 17   | --  | --   | (5)                                |  | 12   |
| Credit default contracts  | --                          | 6  | --  | --   | --                                 |  | 6  |
| Subtotal  | --                          | (185)                                      | 20  | 32   | 1                                  |  | (132)  |
| Total   | \$ (41)                     | \$ (185)                                   | \$ 20                                       | \$ 7   | \$ 1                               |  | \$ (198)   |

The following tables provide a summary of the changes in fair value of the Company's fair value hedging relationships in the Condensed Consolidated Statements of Operations for the three months ended March 31.

(\$ in millions)

| Location of gain or (loss) recognized in net income on derivatives | Gain (loss) on derivatives |  | 2011                 |             | Gain (loss) on hedged risk |  |
|--|----------------------------|--|----------------------|-------------|----------------------------|--|
|  | Interest rate contracts    | Foreign currency & interest rate contracts | Contractholder funds | Investments |                            |  |
|  |                            |  |                      |             |                            |  |
| Interest credited to contractholder funds                          | \$ (7)                     | \$ (34)                                    | \$ 41                | \$ --       |                            |  |
| Net investment income  | 21                         | --   | --                   |             | (21)                       |  |
| Realized capital gains and losses                                  | (8)                        | --   | --                   |             | --                         |  |
| Total  | \$ 6                       | \$ (34)                                    | \$ 41                | \$ (21)     |                            |  |

| Location of gain or (loss) recognized in net income on derivatives | Gain (loss) on derivatives |  | 2010                 |             | Gain (loss) on hedged risk |  |
|--|----------------------------|--|----------------------|-------------|----------------------------|--|
|  | Interest rate contracts    | Foreign currency & interest rate contracts | Contractholder funds | Investments |                            |  |
|  |                            |  |                      |             |                            |  |
| Interest credited to contractholder funds                          | \$ (1)                     | \$ (33)                                    | \$ 34                | \$ --       |                            |  |
| Net investment income  | (13)                       | --   | --                   |             | 13                         |  |

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|                                   |         |         |       |       |
|-----------------------------------|---------|---------|-------|-------|
| Realized capital gains and losses | --      | --      | --    | --    |
| Total                             | \$ (14) | \$ (33) | \$ 34 | \$ 13 |

The Company manages its exposure to credit risk by utilizing highly rated counterparties, establishing risk control limits, executing legally enforceable master netting agreements ( MNAs ) and obtaining collateral where appropriate. The Company uses MNAs for OTC derivative transactions, including interest rate swap, foreign currency swap, interest rate cap, interest rate floor, credit default swap, forward and certain option agreements (including swaptions). These agreements permit either party to net payments due for transactions covered by the agreements. Under the provisions of the agreements, collateral is either pledged or obtained when certain predetermined exposure limits are exceeded. As of March 31, 2011, counterparties pledged \$105 million in cash and securities to the Company, and the Company pledged \$166 million in securities to counterparties which includes \$100 million of collateral posted under MNAs for contracts containing credit-risk-contingent provisions that are in a liability position and \$66 million of collateral posted under MNAs for contracts without credit-risk-contingent liabilities. The Company has not incurred any losses on derivative financial instruments due to counterparty nonperformance. Other derivatives, including futures and certain option contracts, are traded on organized

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exchanges which require margin deposits and guarantee the execution of trades, thereby mitigating any potential credit risk.

Counterparty credit exposure represents the Company's potential loss if all of the counterparties concurrently fail to perform under the contractual terms of the contracts and all collateral, if any, becomes worthless. This exposure is measured by the fair value of OTC derivative contracts with a positive fair value at the reporting date reduced by the effect, if any, of legally enforceable master netting agreements.

The following table summarizes the counterparty credit exposure by counterparty credit rating as it relates to interest rate swap, foreign currency swap, interest rate cap, interest rate floor, free-standing credit default swap, forward and certain option agreements (including swaptions).

| Rating (1) | Number of counterparties | March 31, 2011      |                     |                                 | December 31, 2010        |                     |                     |                                 |
|------------|--------------------------|---------------------|---------------------|---------------------------------|--------------------------|---------------------|---------------------|---------------------------------|
|            |                          | Notional amount (2) | Credit exposure (2) | Exposure, net of collateral (2) | Number of counterparties | Notional amount (2) | Credit exposure (2) | Exposure, net of collateral (2) |
| AA-        | 2                        | \$ 841              | \$ 19               | \$ 1                            | 2                        | \$ 2,322            | \$ 43               | \$ 16                           |
| A+         | 3                        | 3,451               | 39                  | --                              | 5                        | 3,189               | 16                  | 10                              |
| A          | 4                        | 4,034               | 46                  | 3                               | 3                        | 3,479               | 17                  | 17                              |
| A-         | --                       | --                  | --                  | --                              | 1                        | 89                  | 31                  | 31                              |
| BBB+       | 1                        | 5                   | 33                  | 33                              | --                       | --                  | --                  | --                              |
| Total      | 10                       | \$ 8,331            | \$ 137              | \$ 37                           | 11                       | \$ 9,079            | \$ 107              | \$ 74                           |

(1) Rating is the lower of S&P or Moody's ratings.

(2) Only OTC derivatives with a net positive fair value are included for each counterparty.

Market risk is the risk that the Company will incur losses due to adverse changes in market rates and prices. Market risk exists for all of the derivative financial instruments the Company currently holds, as these instruments may become less valuable due to adverse changes in market conditions. To limit this risk, the Company's senior management has established risk control limits. In addition, changes in fair value of the derivative financial instruments that the Company uses for risk management purposes are generally offset by the change in the fair value or cash flows of the hedged risk component of the related assets, liabilities or forecasted transactions.

Certain of the Company's derivative instruments contain credit-risk-contingent termination events, cross-default provisions and credit support annex agreements. Credit-risk-contingent termination events allow the counterparties to terminate the derivative on certain dates if AIC's, ALIC's or Allstate Life Insurance Company of New York's (ALNY's) financial strength credit ratings by Moody's or S&P fall below a certain level or in the event AIC, ALIC or ALNY are no longer rated by both Moody's and S&P. Credit-risk-contingent cross-default provisions allow the counterparties to terminate the derivative instruments if the Company defaults by pre-determined threshold amounts on certain debt instruments. Credit-risk-contingent credit support annex agreements specify the amount of collateral the Company must post to counterparties based on AIC's, ALIC's or ALNY's financial strength credit ratings by Moody's or S&P, or in the event AIC, ALIC or ALNY are no longer rated by both Moody's

and S&P.

The following summarizes the fair value of derivative instruments with termination, cross-default or collateral credit-risk-contingent features that are in a liability position, as well as the fair value of assets and collateral that are netted against the liability in accordance with provisions within legally enforceable MNAs.

| (\$ in millions)   | March 31,<br>2011 | December 31,<br>2010 |
|--|-------------------|----------------------|
| Gross liability fair value of contracts containing credit-risk-contingent features   | \$ 199            | \$ 448               |
| Gross asset fair value of contracts containing credit-risk-contingent features and subject to MNAs                                   | (89)              | (255)                |
| Collateral posted under MNAs for contracts containing credit-risk-contingent features  | (100)             | (171)                |
| Maximum amount of additional exposure for contracts with credit-risk-contingent features if all features were triggered concurrently | \$ 10             | \$ 22                |

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## Credit derivatives - selling protection

Free-standing credit default swaps ( CDS ) are utilized for selling credit protection against a specified credit event. A credit default swap is a derivative instrument, representing an agreement between two parties to exchange the credit risk of a specified entity (or a group of entities), or an index based on the credit risk of a group of entities (all commonly referred to as the reference entity or a portfolio of reference entities ), in return for a periodic premium. In selling protection, CDS are used to replicate fixed income securities and to complement the cash market when credit exposure to certain issuers is not available or when the derivative alternative is less expensive than the cash market alternative. CDS typically have a five-year term.

The following table shows the CDS notional amounts by credit rating and fair value of protection sold as of March 31, 2011:

| (\$ in millions)                | Notional amount |        |        |              | Total  | Fair value |
|---------------------------------|-----------------|--------|--------|--------------|--------|------------|
|                                 | AA              | A      | BBB    | BB and lower |        |            |
| <b>Single name</b>              |                 |        |        |              |        |            |
| Investment grade corporate debt | \$ 50           | \$ 133 | \$ 103 | \$ 25        | \$ 311 | \$ (2)     |
| High yield debt                 | --              | --     | --     | 2            | 2      | --         |
| Municipal                       | 135             | --     | --     | --           | 135    | (10)       |
| Subtotal                        | 185             | 133    | 103    | 27           | 448    | (12)       |
| <b>Baskets</b>                  |                 |        |        |              |        |            |
| <b>Tranche</b>                  |                 |        |        |              |        |            |
| Investment grade corporate debt | --              | --     | --     | 65           | 65     | (16)       |
| <b>First-to-default</b>         |                 |        |        |              |        |            |
| Municipal                       | --              | 100    | --     | --           | 100    | (30)       |
| Subtotal                        | --              | 100    | --     | 65           | 165    | (46)       |
| <b>Total</b>                    | \$ 185          | \$ 233 | \$ 103 | \$ 92        | \$ 613 | \$ (58)    |

The following table shows the CDS notional amounts by credit rating and fair value of protection sold as of December 31, 2010:

| (\$ in millions)                | Notional amount |        |        |              | Total  | Fair value |
|---------------------------------|-----------------|--------|--------|--------------|--------|------------|
|                                 | AA              | A      | BBB    | BB and lower |        |            |
| <b>Single name</b>              |                 |        |        |              |        |            |
| Investment grade corporate debt | \$ 50           | \$ 148 | \$ 103 | \$ 25        | \$ 326 | \$ (4)     |
| High yield debt                 | --              | --     | --     | 6            | 6      | --         |
| Municipal                       | 135             | --     | --     | --           | 135    | (14)       |
| Subtotal                        | 185             | 148    | 103    | 31           | 467    | (18)       |

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**Baskets**

**Tranche**

|                                 |    |    |    |    |    |      |
|---------------------------------|----|----|----|----|----|------|
| Investment grade corporate debt | -- | -- | -- | 65 | 65 | (19) |
|---------------------------------|----|----|----|----|----|------|

**First-to-default**

|              |        |        |        |       |        |         |
|--------------|--------|--------|--------|-------|--------|---------|
| Municipal    | --     | 100    | --     | --    | 100    | (37)    |
| Subtotal     | --     | 100    | --     | 65    | 165    | (56)    |
| <b>Total</b> | \$ 185 | \$ 248 | \$ 103 | \$ 96 | \$ 632 | \$ (74) |

In selling protection with CDS, the Company sells credit protection on an identified single name, a basket of names in a first-to-default ( FTD ) structure or a specific tranche of a basket, or credit derivative index ( CDX ) that is generally investment grade, and in return receives periodic premiums through expiration or termination of the agreement. With single name CDS, this premium or credit spread generally corresponds to the difference between the yield on the reference entity's public fixed maturity cash instruments and swap rates at the time the agreement is executed. With a FTD basket or a tranche of a basket, because of the additional credit risk inherent in a basket of named reference entities, the premium generally corresponds to a high proportion of the sum of the credit spreads of the names in the basket and the correlation between the names. CDX index is utilized to take a position on multiple

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(generally 125) reference entities. Credit events are typically defined as bankruptcy, failure to pay, or restructuring, depending on the nature of the reference entities. If a credit event occurs, the Company settles with the counterparty, either through physical settlement or cash settlement. In a physical settlement, a reference asset is delivered by the buyer of protection to the Company, in exchange for cash payment at par, whereas in a cash settlement, the Company pays the difference between par and the prescribed value of the reference asset. When a credit event occurs in a single name or FTD basket (for FTD, the first credit event occurring for any one name in the basket), the contract terminates at the time of settlement. When a credit event occurs in a tranche of a basket, there is no immediate impact to the Company until cumulative losses in the basket exceed the contractual subordination. To date, realized losses have not exceeded the subordination. For CDX index, the reference entity's name incurring the credit event is removed from the index while the contract continues until expiration. The maximum payout on a CDS is the contract notional amount. A physical settlement may afford the Company with recovery rights as the new owner of the asset.

The Company monitors risk associated with credit derivatives through individual name credit limits at both a credit derivative and a combined cash instrument/credit derivative level. The ratings of individual names for which protection has been sold are also monitored.

In addition to the CDS described above, the Company's synthetic collateralized debt obligations contain embedded credit default swaps which sell protection on a basket of reference entities. The synthetic collateralized debt obligations are fully funded; therefore, the Company is not obligated to contribute additional funds when credit events occur related to the reference entities named in the embedded credit default swaps. The Company's maximum amount at risk equals the amount of its aggregate initial investment in the synthetic collateralized debt obligations.

**7. Reserve for Property-Liability Insurance Claims and Claims Expense**

The Company establishes reserves for claims and claims expense on reported and unreported claims of insured losses. The Company's reserving process takes into account known facts and interpretations of circumstances and factors including the Company's experience with similar cases, actual claims paid, historical trends involving claim payment patterns and pending levels of unpaid claims, loss management programs, product mix and contractual terms, changes in law and regulation, judicial decisions, and economic conditions. In the normal course of business, the Company may also supplement its claims processes by utilizing third party adjusters, appraisers, engineers, inspectors, and other professionals and information sources to assess and settle catastrophe and non-catastrophe related claims. The effects of inflation are implicitly considered in the reserving process.

Because reserves are estimates of unpaid portions of losses that have occurred, including incurred but not reported losses, the establishment of appropriate reserves, including reserves for catastrophes, is an inherently uncertain and complex process. The ultimate cost of losses may vary materially from recorded amounts, which are based on management's best estimates. The highest degree of uncertainty is associated with reserves for losses incurred in the current reporting period as it contains the greatest proportion of losses that have not been reported or settled. The Company regularly updates its reserve estimates as new information becomes available and as events unfold that may affect the resolution of unsettled claims. Changes in prior year reserve estimates, which may be material, are reported in property-liability insurance claims and claims expense in the Condensed Consolidated Statements of Operations in the period such changes are determined.

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Management believes that the reserve for property-liability insurance claims and claims expense, net of reinsurance recoverables, is appropriately established in the aggregate and adequate to cover the ultimate net cost of reported and unreported claims arising from losses which had occurred by the date of the Condensed Consolidated Statements of Financial Position based on available facts, technology, laws and regulations.

### 8. Reinsurance

Property-liability insurance premiums earned and life and annuity premiums and contract charges for the three months ended March 31 have been reduced by the reinsurance ceded amounts shown in the following table:

| (\$ in millions)                               | 2011   | 2010   |
|--|--------|--------|
| Property-liability insurance premiums earned   | \$ 270 | \$ 268 |
| Life and annuity premiums and contract charges | 193    | 191    |

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Property-liability insurance claims and claims expense and life and annuity contract benefits and interest credited to contractholder funds for the three months ended March 31 have been reduced by the reinsurance ceded amounts shown in the following table.

| (\$ in millions)                                       | 2011   | 2010  |
|--|--------|-------|
| Property-liability insurance claims and claims expense | \$ 137 | \$ 80 |
| Life and annuity contract benefits                     | 84     | 130   |
| Interest credited to contractholder funds              | 8      | 7     |

**9. Company Restructuring**

The Company undertakes various programs to reduce expenses. These programs generally involve a reduction in staffing levels, and in certain cases, office closures. Restructuring and related charges include employee termination and relocation benefits, and post-exit rent expenses in connection with these programs, and non-cash charges resulting from pension benefit payments made to agents in connection with the 1999 reorganization of Allstate's multiple agency programs to a single exclusive agency program. In the three months ended March 31, 2011, restructuring programs primarily relate to Allstate Protection's field claim office consolidations. The expenses related to these activities are included in the Condensed Consolidated Statements of Operations as restructuring and related charges, and totaled \$9 million and \$11 million during the three months ended March 31, 2011 and 2010, respectively.

The following table presents changes in the restructuring liability during the three months ended March 31, 2011.

| (\$ in millions)                   | Employee<br>costs | Exit<br>costs | Total<br>liability |
|------------------------------------|-------------------|---------------|--------------------|
| Balance as of December 31, 2010    | \$ 13             | \$ 3          | \$ 16              |
| Expense incurred                   | 4                 | 4             | 8                  |
| Adjustments to liability           | (4)               | --            | (4)                |
| Payments applied against liability | (5)               | (1)           | (6)                |
| Balance as of March 31, 2011       | \$ 8              | \$ 6          | \$ 14              |

The payments applied against the liability for employee costs primarily reflect severance costs, and the payments for exit costs generally consist of post-exit rent expenses and contract termination penalties. As of March 31, 2011, the cumulative amount incurred to date for active programs totaled \$99 million for employee costs and \$44 million for exit costs.

**10. Guarantees and Contingent Liabilities**

**State facility assessments**

The Company is required to participate in assigned risk plans, reinsurance facilities and joint underwriting associations in various states that provide insurance coverage to individuals or entities that otherwise are unable to purchase such coverage from private insurers. Underwriting results related to these arrangements, which tend to be adverse, have been immaterial to the Company's results of operations. Because of the Company's participation, it may be exposed to losses that surpass the capitalization of these facilities and/or assessments from these facilities.

**Shared markets**

As a condition of maintaining its licenses to write personal property and casualty insurance in various states, the Company is required to participate in assigned risk plans, reinsurance facilities and joint underwriting associations that provide various types of insurance coverage to individuals or entities that otherwise are unable to purchase such coverage from private insurers. Underwriting results related to these arrangements, which tend to be adverse, have been immaterial to the Company's results of operations.

**Guarantees**

The Company owns certain fixed income securities that obligate the Company to exchange credit risk or to forfeit principal due, depending on the nature or occurrence of specified credit events for the reference entities. In the event all such specified credit events were to occur, the Company's maximum amount at risk on these fixed income securities, as measured by the amount of the aggregate initial investment, was \$67 million as of March 31,

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2011. The obligations associated with these fixed income securities expire at various dates on or before March 11, 2018.

Related to the disposal through reinsurance of substantially all of Allstate Financial's variable annuity business to Prudential in 2006, the Company and its consolidated subsidiaries, ALIC and ALNY, have agreed to indemnify Prudential for certain pre-closing contingent liabilities (including extra-contractual liabilities of ALIC and ALNY and liabilities specifically excluded from the transaction) that ALIC and ALNY have agreed to retain. In addition, the Company, ALIC and ALNY will each indemnify Prudential for certain post-closing liabilities that may arise from the acts of ALIC, ALNY and their agents, including in connection with ALIC's and ALNY's provision of transition services. The reinsurance agreements contain no limitations or indemnifications with regard to insurance risk transfer, and transferred all of the future risks and responsibilities for performance on the underlying variable annuity contracts to Prudential, including those related to benefit guarantees. Management does not believe this agreement will have a material adverse effect on results of operations, cash flows or financial position of the Company.

The Company provides residual value guarantees on Company leased automobiles. If all outstanding leases were terminated effective March 31, 2011, the Company's maximum obligation pursuant to these guarantees, assuming the automobiles have no residual value, would be \$9 million as of March 31, 2011. The remaining term of each residual value guarantee is equal to the term of the underlying lease that ranges from less than one year to three years. Historically, the Company has not made any material payments pursuant to these guarantees.

In the normal course of business, the Company provides standard indemnifications to contractual counterparties in connection with numerous transactions, including acquisitions and divestitures. The types of indemnifications typically provided include indemnifications for breaches of representations and warranties, taxes and certain other liabilities, such as third party lawsuits. The indemnification clauses are often standard contractual terms and are entered into in the normal course of business based on an assessment that the risk of loss would be remote. The terms of the indemnifications vary in duration and nature. In many cases, the maximum obligation is not explicitly stated and the contingencies triggering the obligation to indemnify have not occurred and are not expected to occur. Consequently, the maximum amount of the obligation under such indemnifications is not determinable. Historically, the Company has not made any material payments pursuant to these obligations.

The aggregate liability balance related to all guarantees was not material as of March 31, 2011.

**Regulation and Compliance**

The Company is subject to changing social, economic and regulatory conditions. From time to time, regulatory authorities or legislative bodies seek to influence and restrict premium rates, require premium refunds to policyholders, require reinstatement of terminated policies, restrict the ability of insurers to cancel or non-renew policies, require insurers to continue to write new policies or limit their ability to write new policies, limit insurers' ability to change coverage terms or to impose underwriting standards, impose additional regulations regarding agent and broker compensation, regulate the nature of and amount of investments, and otherwise expand overall regulation of insurance products and the insurance industry. The Company has established procedures and policies to facilitate compliance with laws and regulations, to foster prudent

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business operations, and to support financial reporting. The Company routinely reviews its practices to validate compliance with laws and regulations and with internal procedures and policies. As a result of these reviews, from time to time the Company may decide to modify some of its procedures and policies. Such modifications, and the reviews that led to them, may be accompanied by payments being made and costs being incurred. The ultimate changes and eventual effects of these actions on the Company's business, if any, are uncertain.

### **Legal and regulatory proceedings and inquiries**

#### ***Background***

The Company and certain subsidiaries are involved in a number of lawsuits, regulatory inquiries, and other legal proceedings arising out of various aspects of its business. As background to both the Claims related proceedings and Other proceedings subsections below, please note the following:

- These matters raise difficult and complicated factual and legal issues and are subject to many uncertainties and complexities, including the underlying facts of each matter; novel legal issues; variations between jurisdictions in which matters are being litigated, heard, or investigated; differences in applicable laws and

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judicial interpretations; the length of time before many of these matters might be resolved by settlement, through litigation, or otherwise; the fact that some of the lawsuits are putative class actions in which a class has not been certified and in which the purported class may not be clearly defined; the fact that some of the lawsuits involve multi-state class actions in which the applicable law(s) for the claims at issue is in dispute and therefore unclear; and the current challenging legal environment faced by large corporations and insurance companies.

- The outcome of these matters may be affected by decisions, verdicts, and settlements, and the timing of such decisions, verdicts, and settlements, in other individual and class action lawsuits that involve the Company, other insurers, or other entities and by other legal, governmental, and regulatory actions that involve the Company, other insurers, or other entities. The outcome may also be affected by future state or federal legislation, the timing or substance of which cannot be predicted.

- In the lawsuits, plaintiffs seek a variety of remedies which may include equitable relief in the form of injunctive and other remedies and monetary relief in the form of contractual and extra-contractual damages. In some cases, the monetary damages sought may include punitive or treble damages. Often specific information about the relief sought, such as the amount of damages, is not available because plaintiffs have not requested specific relief in their pleadings. When specific monetary demands are made, they are often set just below a state court jurisdictional limit in order to seek the maximum amount available in state court, regardless of the specifics of the case, while still avoiding the risk of removal to federal court. In Allstate's experience, monetary demands in pleadings bear little relation to the ultimate loss, if any, to the Company.

- In connection with regulatory examinations and proceedings, government authorities may seek various forms of relief, including penalties, restitution, and changes in business practices. The Company may not be advised of the nature and extent of relief sought until the final stages of the examination or proceeding.

- For the reasons specified above, it is not possible to make meaningful estimates of the amount or range of loss that could result from the matters described below in the Claims related proceedings and Other proceedings subsections. The Company reviews these matters on an ongoing basis and follows appropriate accounting guidance when making accrual and disclosure decisions. When assessing reasonably possible and probable outcomes, the Company bases its decisions on its assessment of the ultimate outcome following all appeals.

- Due to the complexity and scope of the matters disclosed in the Claims related proceedings and Other proceedings subsections below and the many uncertainties that exist, the ultimate outcome of these matters cannot be reasonably predicted. In the event of an unfavorable outcome in one or more of these matters, the ultimate liability may be in excess of amounts currently reserved, if any, and may be material to the Company's operating results or cash flows for a particular quarterly or annual period. However, based on information currently known to it, management believes that the ultimate outcome of all matters described below, as they are resolved over time, is not likely to have a material adverse effect on the financial position of the Company.

*Claims related proceedings*

The Company is vigorously defending a number of matters in various stages of development filed in the aftermath of Hurricane Katrina, including individual lawsuits and a statewide putative class action in Louisiana. The Louisiana Attorney General filed a putative class action lawsuit in state court against Allstate and other insurers on behalf of Road Home fund recipients alleging that the insurers have failed to pay all damages owed under their policies. The insurers removed the matter to federal court. The district court denied plaintiffs' motion to remand the matter to state court and the U.S. Court of Appeals for the Fifth Circuit ( Fifth Circuit ) affirmed that ruling. The defendants filed a motion to dismiss and the plaintiffs filed a motion to remand the claims involving a Road Home subrogation agreement. In March 2009, the district court denied the State's request that its claims be remanded to state court. As for the defendant insurers' motion, the judge granted it in part and denied it in part. Dismissal of all of the extra-contractual claims, including the bad faith and breach of fiduciary duty claims, was granted. Dismissal also was granted of all claims based on the Valued Policy Law and all flood loss claims based on the levee breaches finding that the insurers' flood exclusions precluded coverage. The remaining claims are for breach of contract and for declaratory relief on the alleged underpayment of claims by the insurers. The judge did not dismiss the class action allegations.

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**(Unaudited)**

The defendants also had moved to dismiss the complaint on grounds that the State had no standing to bring the lawsuit as an assignee of insureds because of anti-assignment language in the insurers' policies. The judge denied the defendants' motion for reconsideration on the assignment issue but found the matter was ripe for consideration by the federal appellate court. The defendants have filed a petition for permission to appeal to the Fifth Circuit. The Fifth Circuit has accepted review. After the Fifth Circuit accepted review, plaintiffs filed a motion to remand the case to state court, asserting that the class claims on which federal jurisdiction was premised have now effectively been dismissed as a result of a ruling in a related case. The Fifth Circuit has denied the motion for remand, without prejudice to plaintiffs' right to refile the motion for remand after the Fifth Circuit disposes of the pending appeal. On July 28, 2010, the Fifth Circuit issued an order stating that since there is no controlling Louisiana Supreme Court precedent on the issue of whether an insurance policy's anti-assignment clause prohibits post-loss assignments, the Fifth Circuit is certifying that issue to the Louisiana Supreme Court. The issue has been briefed to the Louisiana Supreme Court. That court heard oral argument on the appeal on March 14, 2011 and a decision is pending. If the insurers are not successful on the appeal, we anticipate the State to vigorously pursue the case once it returns to the trial court.

There are one nationwide and several statewide class action lawsuits pending against Allstate alleging that it failed to properly pay general contractors overhead and profit on many homeowner structural loss claims. Most of these lawsuits contain counts for breach of contract, as well as one or more counts asserting other theories of liability such as bad faith, fraud, unjust enrichment, or unfair claims practices. General contractors overhead and profit is an amount that is added to payments on claims where the services of a general contractor are reasonably likely to be required. To a large degree, these lawsuits mirror similar lawsuits filed against other carriers in the industry, some of which have settled. These lawsuits are pending in various state and federal courts, and they are in different stages of development. The Company has reached an agreement to settle on a 48-state basis the nationwide class action. This settlement received preliminary approval from the court on December 6, 2010, and the case was certified as a class for settlement purposes only. The settlement was accrued as a prior year reserve reestimate in property-liability insurance claims and claims expense in 2010. No other classes have been certified against Allstate on this issue. The hearing for final approval of the settlement is scheduled for May 6, 2011.

Allstate has been vigorously defending a lawsuit in regards to certain claims employees involving worker classification issues. This lawsuit is a certified class action challenging a state wage and hour law. In this case, plaintiffs sought monetary relief, such as penalties and liquidated damages, and non-monetary relief, such as injunctive relief. In December 2009, the liability phase of the case was tried, and, on July 6, 2010, the court issued its decision finding in favor of Allstate on all claims. The plaintiffs are appealing the decision.

***Other proceedings***

The Company is defending certain matters relating to the Company's agency program reorganization announced in 1999. These matters are in various stages of development.

- These matters include a lawsuit filed in 2001 by the U.S. Equal Employment Opportunity Commission ( EEOC ) alleging retaliation under federal civil rights laws (the EEOC I suit) and a class action filed in 2001 by former employee agents alleging retaliation and age discrimination under the Age Discrimination in Employment Act ( ADEA ), breach of contract and ERISA violations (the Romero I suit). In 2004, in the consolidated EEOC I and Romero I litigation, the trial court issued a memorandum and order that, among other things, certified

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classes of agents, including a mandatory class of agents who had signed a release, for purposes of effecting the court's declaratory judgment that the release is voidable at the option of the release signer. The court also ordered that an agent who voids the release must return to Allstate any and all benefits received by the [agent] in exchange for signing the release. The court also stated that, on the undisputed facts of record, there is no basis for claims of age discrimination. The EEOC and plaintiffs asked the court to clarify and/or reconsider its memorandum and order and in January 2007, the judge denied their request. In June 2007, the court granted the Company's motions for summary judgment. Following plaintiffs' filing of a notice of appeal, the U.S. Court of Appeals for the Third Circuit ( Third Circuit ) issued an order in December 2007 stating that the notice of appeal was not taken from a final order within the meaning of the federal law and thus not appealable at this time. In March 2008, the Third Circuit decided that the appeal should not summarily be dismissed and that the question of whether the matter is appealable at this time will be addressed by the Third Circuit along with the merits of the appeal. In July 2009, the Third Circuit vacated the decision which granted the Company's summary judgment

**THE ALLSTATE CORPORATION AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

motions, remanded the cases to the trial court for additional discovery, and directed that the cases be reassigned to another trial court judge. In January 2010, the cases were assigned to a new judge for further proceedings in the trial court.

- A putative nationwide class action has also been filed by former employee agents alleging various violations of ERISA, including a worker classification issue. These plaintiffs are challenging certain amendments to the Agents Pension Plan and are seeking to have exclusive agent independent contractors treated as employees for benefit purposes. This matter was dismissed with prejudice by the trial court, was the subject of further proceedings on appeal, and was reversed and remanded to the trial court in 2005. In June 2007, the court granted the Company's motion to dismiss the case. Following plaintiffs' filing of a notice of appeal, the Third Circuit issued an order in December 2007 stating that the notice of appeal was not taken from a final order within the meaning of the federal law and thus not appealable at this time. In March 2008, the Third Circuit decided that the appeal should not summarily be dismissed and that the question of whether the matter is appealable at this time will be addressed by the Third Circuit along with the merits of the appeal. In July 2009, the Third Circuit vacated the decision which granted the Company's motion to dismiss the case, remanded the case to the trial court for additional discovery, and directed that the case be reassigned to another trial court judge. In January 2010, the case was assigned to a new judge for further proceedings in the trial court.

In these agency program reorganization matters, plaintiffs seek compensatory and punitive damages, and equitable relief. Allstate has been vigorously defending these lawsuits and other matters related to its agency program reorganization.

***Other Matters***

Various other legal, governmental, and regulatory actions, including state market conduct exams, and other governmental and regulatory inquiries are currently pending that involve the Company and specific aspects of its conduct of business. Like other members of the insurance industry, the Company is the target of a number of class action lawsuits and other types of proceedings, some of which involve claims for substantial or indeterminate amounts. These actions are based on a variety of issues and target a range of the Company's practices. The outcome of these disputes is currently unpredictable.

One or more of these matters could have an adverse effect on the Company's operating results or cash flows for a particular quarterly or annual period. However, based on information currently known to it, management believes that the ultimate outcome of all matters described in this Other Matters subsection, in excess of amounts currently reserved, if any, as they are resolved over time, is not likely to have a material effect on the operating results, cash flows or financial position of the Company.

**Asbestos and environmental**

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Allstate's reserves for asbestos claims were \$1.09 billion and \$1.10 billion, net of reinsurance recoverables of \$544 million and \$555 million, as of March 31, 2011 and December 31, 2010, respectively. Reserves for environmental claims were \$193 million and \$201 million, net of reinsurance recoverables of \$44 million and \$47 million, as of March 31, 2011 and December 31, 2010, respectively. Approximately 61% and 60% of the total net asbestos and environmental reserves as of March 31, 2011 and December 31, 2010, respectively, were for incurred but not reported estimated losses.

Management believes its net loss reserves for asbestos, environmental and other discontinued lines exposures are appropriately established based on available facts, technology, laws and regulations. However, establishing net loss reserves for asbestos, environmental and other discontinued lines claims is subject to uncertainties that are much greater than those presented by other types of claims. The ultimate cost of losses may vary materially from recorded amounts, which are based on management's best estimate. Among the complications are lack of historical data, long reporting delays, uncertainty as to the number and identity of insureds with potential exposure and unresolved legal issues regarding policy coverage; unresolved legal issues regarding the determination, availability and timing of exhaustion of policy limits; plaintiffs' evolving and expanding theories of liability; availability and collectability of recoveries from reinsurance; retrospectively determined premiums and other contractual agreements; estimates of the extent and timing of any contractual liability; the impact of bankruptcy protection sought by various asbestos producers and other asbestos defendants; and other uncertainties. There are also complex legal issues concerning the interpretation of various insurance policy provisions and whether those losses are covered, or were ever intended.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

to be covered, and could be recoverable through retrospectively determined premium, reinsurance or other contractual agreements. Courts have reached different and sometimes inconsistent conclusions as to when losses are deemed to have occurred and which policies provide coverage; what types of losses are covered; whether there is an insurer obligation to defend; how policy limits are determined; how policy exclusions and conditions are applied and interpreted; and whether clean-up costs represent insured property damage. Management believes these issues are not likely to be resolved in the near future, and the ultimate costs may vary materially from the amounts currently recorded resulting in material changes in loss reserves. In addition, while the Company believes that improved actuarial techniques and databases have assisted in its ability to estimate asbestos, environmental, and other discontinued lines net loss reserves, these refinements may subsequently prove to be inadequate indicators of the extent of probable losses. Due to the uncertainties and factors described above, management believes it is not practicable to develop a meaningful range for any such additional net loss reserves that may be required.

**11. Components of Net Periodic Pension and Postretirement Benefit Costs**

The components of net periodic cost for the Company's pension and postretirement benefit plans for the three months ended March 31 are as follows:

| (\$ in millions)                 | 2011   | 2010  |
|----------------------------------|--------|-------|
| <b>Pension benefits</b>          |        |       |
| Service cost                     | \$ 38  | \$ 38 |
| Interest cost                    | 81     | 80    |
| Expected return on plan assets   | (92)   | (83)  |
| Amortization of:                 |        |       |
| Prior service credit             | --     | (1)   |
| Net actuarial loss               | 38     | 40    |
| Settlement loss                  | 9      | 13    |
| Net periodic pension cost        | \$ 74  | \$ 87 |
| <b>Postretirement benefits</b>   |        |       |
| Service cost                     | \$ 3   | \$ 3  |
| Interest cost                    | 9      | 10    |
| Amortization of:                 |        |       |
| Prior service credit             | (6)    | (6)   |
| Net actuarial gain               | (7)    | (5)   |
| Net periodic postretirement cost | \$ (1) | \$ 2  |

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## 12. Business Segments

Summarized revenue data for each of the Company's business segments for the three months ended March 31 are as follows:

| (\$ in millions)  | 2011     | 2010     |
|---|----------|----------|
| <b>Revenues</b>   |          |          |
| <i>Property-Liability</i>   |          |          |
| Property-liability insurance premiums                             |          |          |
| Standard auto   | \$ 4,088 | \$ 4,137 |
| Non-standard auto   | 211      | 234      |
| Total auto  | 4,299    | 4,371    |
| Homeowners  | 1,539    | 1,516    |
| Other personal lines  | 611      | 616      |
| Allstate Protection   | 6,449    | 6,503    |
| Discontinued Lines and Coverages                                  | (1)      | --       |
| Total property-liability insurance premiums                       | 6,448    | 6,503    |
| Net investment income   | 284      | 304      |
| Realized capital gains and losses                                 | 57       | (190)    |
| Total Property-Liability  | 6,789    | 6,617    |
| <i>Allstate Financial</i>   |          |          |
| Life and annuity premiums and contract charges                    |          |          |
| Traditional life insurance  | 108      | 106      |
| Immediate annuities with life contingencies                       | 43       | 27       |
| Accident and health insurance                                     | 161      | 156      |
| Total life and annuity premiums                                   | 312      | 289      |
| Interest-sensitive life insurance                                 | 248      | 242      |
| Fixed annuities   | 9        | 13       |
| Total contract charges  | 257      | 255      |
| Total life and annuity premiums and contract charges              | 569      | 544      |
| Net investment income   | 684      | 731      |
| Realized capital gains and losses                                 | 39       | (162)    |
| Total Allstate Financial  | 1,292    | 1,113    |
| <i>Corporate and Other</i>  |          |          |
| Service fees  | 2        | 3        |
| Net investment income   | 14       | 15       |
| Realized capital gains and losses                                 | --       | 4        |
| Total Corporate and Other before reclassification of service fees | 16       | 22       |
| Reclassification of service fees (1)                              | (2)      | (3)      |
| Total Corporate and Other   | 14       | 19       |
| Consolidated revenues   | \$ 8,095 | \$ 7,749 |

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(1) For presentation in the Condensed Consolidated Statements of Operations, service fees of the Corporate and Other segment are reclassified to operating costs and expenses.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Summarized financial performance data for each of the Company's reportable segments for the three months ended March 31 are as follows:

| (\$ in millions)  | 2011   | 2010   |
|---|--------|--------|
| <b>Net income</b>   |        |        |
| <i>Property-Liability</i>   |        |        |
| Underwriting income   |        |        |
| Allstate Protection   | \$ 333 | \$ 75  |
| Discontinued Lines and Coverages  | (6)    | (4)    |
| Total underwriting income   | 327    | 71     |
| Net investment income   | 284    | 304    |
| Income tax expense on operations  | (181)  | (88)   |
| Realized capital gains and losses, after-tax  | 38     | (123)  |
| Property-Liability net income   | 468    | 164    |
| <i>Allstate Financial</i>   |        |        |
| Life and annuity premiums and contract charges  | 569    | 544    |
| Net investment income   | 684    | 731    |
| Periodic settlements and accruals on non-hedge derivative financial instruments   | 17     | 17     |
| Contract benefits and interest credited to contractholder funds   | (879)  | (905)  |
| Operating costs and expenses and amortization of deferred policy acquisition costs  | (222)  | (178)  |
| Restructuring and related charges   | 2      | --     |
| Income tax expense on operations  | (55)   | (70)   |
| Operating income  | 116    | 139    |
| Realized capital gains and losses, after-tax  | 25     | (105)  |
| Valuation changes on embedded derivatives that are not hedged, after-tax  | 8      | --     |
| DAC and DSI amortization relating to realized capital gains and losses and valuation changes on embedded derivatives that are not hedged, after-tax | (26)   | (2)    |
| DAC and DSI unlocking relating to realized capital gains and losses, after-tax  | 1      | (18)   |
| Reclassification of periodic settlements and accruals on non-hedge financial instruments, after-tax   | (12)   | (11)   |
| (Loss) gain on disposition of operations, after-tax   | (15)   | 1      |
| Allstate Financial net income   | 97     | 4      |
| <i>Corporate and Other</i>  |        |        |
| Service fees (1)  | 2      | 3      |
| Net investment income   | 14     | 15     |
| Operating costs and expenses (1)  | (93)   | (100)  |
| Income tax benefit on operations  | 31     | 32     |
| Operating loss  | (46)   | (50)   |
| Realized capital gains and losses, after-tax  | --     | 2      |
| Corporate and Other net loss  | (46)   | (48)   |
| Consolidated net income   | \$ 519 | \$ 120 |

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(1) For presentation in the Condensed Consolidated Statements of Operations, service fees of the Corporate and Other segment are reclassified to operating costs and expenses.

## THE ALLSTATE CORPORATION AND SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

## 13. Other Comprehensive Income

The components of other comprehensive income on a pre-tax and after-tax basis for the three months ended March 31 are as follows:

| (\$ in millions)  | 2011    |          |           | 2010     |          |           |
|---|---------|----------|-----------|----------|----------|-----------|
|   | Pre-tax | Tax      | After-tax | Pre-tax  | Tax      | After-tax |
| Unrealized net holding gains and losses arising during the period, net of related offsets | \$ 375  | \$ (132) | \$ 243    | \$ 1,086 | \$ (379) | \$ 707    |
| Less: reclassification adjustment of realized capital gains and losses                    | 153     | (54)     | 99        | (122)    | 43       | (79)      |
| Unrealized net capital gains and losses   | 222     | (78)     | 144       | 1,208    | (422)    | 786       |
| Unrealized foreign currency translation adjustments                                       | 15      | (5)      | 10        | 22       | (8)      | 14        |
| Unrecognized pension and other postretirement benefit cost                                | 23      | (8)      | 15        | 26       | (9)      | 17        |
| Other comprehensive income  | \$ 260  | \$ (91)  | 169       | \$ 1,256 | \$ (439) | 817       |
| Net income  |         |          | 519       |          |          | 120       |
| Comprehensive income  |         |          | \$ 688    |          |          | \$ 937    |

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Shareholders of

The Allstate Corporation

Northbrook, IL 60062

We have reviewed the accompanying condensed consolidated statement of financial position of The Allstate Corporation and subsidiaries (the Company ) as of March 31, 2011, and the related condensed consolidated statements of operations and cash flows for the three-month periods ended March 31, 2011 and 2010. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statement of financial position of The Allstate Corporation and subsidiaries as of December 31, 2010, and the related consolidated statements of operations, comprehensive income, shareholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated February 24, 2011, which report includes an explanatory paragraph relating to a change in the Company's recognition and presentation for other-than-temporary impairments of debt securities in 2009, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated statement of financial position as of December 31, 2010 is fairly stated, in all material respects, in relation to the consolidated statement of financial position from which it has been derived.

/s/ Deloitte & Touche LLP

Chicago, Illinois

April 27, 2011



**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

**OVERVIEW**

The following discussion highlights significant factors influencing the consolidated financial position and results of operations of The Allstate Corporation (referred to in this document as we, our, us, the Company or Allstate). It should be read in conjunction with the condensed consolidated financial statements and notes thereto found under Part I. Item 1. contained herein, and with the discussion, analysis, consolidated financial statements and notes thereto in Part I. Item 1. and Part II. Item 7. and Item 8. of The Allstate Corporation Annual Report on Form 10-K for 2010. Further analysis of our insurance segments is provided in the Property-Liability Operations (which includes the Allstate Protection and the Discontinued Lines and Coverages segments) and in the Allstate Financial Segment sections of Management's Discussion and Analysis (MD&A). The segments are consistent with the way in which we use financial information to evaluate business performance and to determine the allocation of resources.

Allstate is focused on three priorities:

- improve our operating results;
- grow our businesses profitably; and
- differentiate ourselves from the competition by reinventing our business.

**HIGHLIGHTS**

- Consolidated net income was \$519 million in the first quarter of 2011 compared to \$120 million in the first quarter of 2010. Net income per diluted share was \$0.97 in the first quarter of 2011 compared to \$0.22 in the first quarter of 2010.
- Property-Liability net income was \$468 million in the first quarter of 2011 compared to \$164 million in the first quarter of 2010.
- The Property-Liability combined ratio was 94.9 in the first quarter of 2011 compared to 98.9 in the first quarter of 2010.
- Allstate Financial had net income of \$97 million in the first quarter of 2011 compared to \$4 million in the first quarter of 2010.
- Total revenues were \$8.10 billion in the first quarter of 2011 compared to \$7.75 billion in the first quarter of 2010.
- Property-Liability premiums earned in the first quarter of 2011 totaled \$6.45 billion, a decrease of 0.8% from \$6.50 billion in the first quarter of 2010.
- Net realized capital gains were \$96 million in the first quarter of 2011 compared to net realized capital losses of \$348 million in the first quarter of 2010.

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- Investments as of March 31, 2011 totaled \$99.61 billion, a decrease of 0.9% from \$100.48 billion as of December 31, 2010. Net investment income in the first quarter of 2011 was \$982 million, a decrease of 6.5% from \$1.05 billion in the first quarter of 2010.
- Book value per diluted share (ratio of shareholders' equity to total shares outstanding and dilutive potential shares outstanding) was \$36.51 as of March 31, 2011, an increase of 13.2% from \$32.26 as of March 31, 2010 and an increase of 3.4% from \$35.32 as of December 31, 2010.
- For the twelve months ended March 31, 2011, return on the average of beginning and ending period shareholders' equity was 7.2%, a decrease of 1.2 points from 8.4% for the twelve months ended March 31, 2010.
- As of March 31, 2011, we had \$19.31 billion in shareholders' equity. This total included \$3.65 billion in deployable invested assets at the parent holding company level.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

**CONSOLIDATED NET INCOME**

| (\$ in millions)  | Three months ended |          |
|---|--------------------|----------|
|   | March 31,          |          |
|   | 2011               | 2010     |
| <b>Revenues</b>   |                    |          |
| Property-liability insurance premiums                             | \$ 6,448           | \$ 6,503 |
| Life and annuity premiums and contract charges                    | 569                | 544      |
| Net investment income   | 982                | 1,050    |
| Realized capital gains and losses:                                |                    |          |
| Total other-than-temporary impairment losses                      | (156)              | (250)    |
| Portion of loss recognized in other comprehensive income          | (27)               | (5)      |
| Net other-than-temporary impairment losses recognized in earnings | (183)              | (255)    |
| Sales and other realized capital gains and losses                 | 279                | (93)     |
| Total realized capital gains and losses                           | 96                 | (348)    |
| Total revenues  | 8,095              | 7,749    |
| <b>Costs and expenses</b>   |                    |          |
| Property-liability insurance claims and claims expense            | (4,476)            | (4,792)  |
| Life and annuity contract benefits                                | (454)              | (442)    |
| Interest credited to contractholder funds                         | (418)              | (463)    |
| Amortization of deferred policy acquisition costs                 | (1,051)            | (1,014)  |
| Operating costs and expenses                                      | (838)              | (829)    |
| Restructuring and related charges                                 | (9)                | (11)     |
| Interest expense  | (92)               | (92)     |
| Total costs and expenses  | (7,338)            | (7,643)  |
| (Loss) gain on disposition of operations                          | (23)               | 1        |
| Income tax (expense) benefit                                      | (215)              | 13       |
| <b>Net income</b>   | \$ 519             | \$ 120   |
| Property-Liability  | \$ 468             | \$ 164   |
| Allstate Financial  | 97                 | 4        |
| Corporate and Other   | (46)               | (48)     |
| Net income  | \$ 519             | \$ 120   |

**PROPERTY-LIABILITY HIGHLIGHTS**

- Premiums written, an operating measure that is defined and reconciled to premiums earned in the Property-Liability Operations section of the MD&A, decreased 0.7% to \$6.22 billion in the first quarter of 2011 from \$6.26 billion in the first quarter of 2010 and decreased 0.4% from \$6.24 billion in the fourth quarter of 2010.

Allstate brand standard auto premiums written decreased 1.0% to \$3.98 billion in the first quarter of 2011 from \$4.02 billion in the first quarter of 2010.

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Allstate brand homeowners premiums written increased 3.0% to \$1.23 billion in the first quarter of 2011 from \$1.19 billion in the first quarter of 2010.

Encompass brand premiums written decreased 6.8% to \$245 million in the first quarter of 2011 from \$263 million in the first quarter of 2010.

- Premium operating measures and statistics contributing to overall Allstate brand standard auto premiums written decrease were the following:

0.7% decrease in policies in force ( PIF ) as of March 31, 2011 compared to March 31, 2010

0.9% decrease in the six month policy term average gross premium before reinsurance to \$439 in the first quarter of 2011 from \$443 in the first quarter of 2010

0.1 point increase in the six month renewal ratio to 88.9% in the first quarter of 2011 compared to 88.8% in the first quarter of 2010

11.9% increase in new issued applications in the first quarter of 2011 compared to the first quarter of 2010

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

- Premium operating measures and statistics contributing to overall Allstate brand homeowners premiums written increase were the following:

3.7% decrease in PIF as of March 31, 2011 compared to March 31, 2010

5.9% increase in the twelve month policy term average gross premium before reinsurance to \$975 in the first quarter of 2011 from \$921 in the first quarter of 2010

0.3 point increase in the twelve month renewal ratio to 88.3% in the first quarter of 2011 compared to 88.0% in the first quarter of 2010

4.2% decrease in new issued applications in the first quarter of 2011 compared to the first quarter of 2010

\$11 million decrease in catastrophe reinsurance costs to \$124 million in the first quarter of 2011 from \$135 million in the first quarter of 2010

- Factors comprising the Allstate brand standard auto loss ratio increase of 0.9 points to 70.3 in the first quarter of 2011 from 69.4 in the first quarter of 2010 were the following:

1.2% increase in standard auto claim frequency (rate of claim occurrence per policy in force) for property damage in the first quarter of 2011 compared to the first quarter of 2010

3.1% increase in standard auto claim frequency for bodily injury in the first quarter of 2011 compared to the first quarter of 2010

0.8% increase in auto paid claim severities (average cost per claim) for property damage in the first quarter of 2011 compared to the first quarter of 2010

3.6% increase in auto paid claim severities for bodily injury in the first quarter of 2011 compared to the first quarter of 2010

- Factors comprising the Allstate brand homeowners loss ratio, which includes catastrophes, decrease of 19.6 points to 67.9 in the first quarter of 2011 from 87.5 in the first quarter of 2010 were the following:

19.4 point decrease in the effect of catastrophe losses to 17.7 points in the first quarter of 2011 compared to 37.1 points in the first quarter of 2010

1.7% increase in homeowner claim frequency, excluding catastrophes, in the first quarter of 2011 compared to the first quarter of 2010

3.5% increase in paid claim severity, excluding catastrophes, in the first quarter of 2011 compared to the first quarter of 2010

- Factors comprising the \$315 million decrease in catastrophe losses to \$333 million in the first quarter of 2011 compared to \$648 million in the first quarter of 2010 were the following:

16 events with losses of \$367 million in the first quarter of 2011 compared to 11 events with losses of \$663 million in the first quarter of 2010

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\$34 million favorable prior year reserve reestimates in the first quarter of 2011 compared to \$15 million favorable reserve reestimates in the first quarter of 2010

- Factors comprising prior year reserve reestimates of \$41 million favorable in the first quarter of 2011 compared to \$23 million favorable in the first quarter of 2010 included:

prior year reserve reestimates related to auto, homeowners and other personal lines in the first quarter of 2011 contributed \$19 million favorable, \$38 million favorable and \$13 million unfavorable, respectively, compared to prior year reserve reestimates in the first quarter of 2010 of \$5 million unfavorable, \$8 million favorable and \$22 million favorable, respectively

prior year reestimates in the first quarter of 2011 and 2010 are largely attributable to prior year catastrophes

- Property-Liability underwriting income was \$327 million in the first quarter of 2011 compared to \$71 million in the first quarter of 2010. Underwriting income, a measure not based on accounting principles generally accepted in the United States of America ( GAAP ), is defined below.
- Net realized capital gains were \$57 million in the first quarter of 2011 compared to net realized capital losses of \$190 million in the first quarter of 2010.
- Property-Liability investments as of March 31, 2011 were \$35.46 billion, an increase of 1.2% from \$35.05 billion as of December 31, 2010. Net investment income was \$284 million in the first quarter of 2011, a decrease of 6.6% from \$304 million in the first quarter of 2010.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

**PROPERTY-LIABILITY OPERATIONS**

**Overview** Our Property-Liability operations consist of two business segments: Allstate Protection and Discontinued Lines and Coverages. Allstate Protection comprises two brands, the Allstate brand and Encompass® brand. Allstate Protection is principally engaged in the sale of personal property and casualty insurance, primarily private passenger auto and homeowners insurance, to individuals in the United States and Canada. Discontinued Lines and Coverages includes results from insurance coverage that we no longer write and results for certain commercial and other businesses in run-off. These segments are consistent with the groupings of financial information that management uses to evaluate performance and to determine the allocation of resources.

Underwriting income, a measure that is not based on GAAP and is reconciled to net income below, is calculated as premiums earned, less claims and claims expense ( losses ), amortization of deferred policy acquisition costs ( DAC ), operating costs and expenses and restructuring and related charges, as determined using GAAP. We use this measure in our evaluation of results of operations to analyze the profitability of the Property-Liability insurance operations separately from investment results. It is also an integral component of incentive compensation. It is useful for investors to evaluate the components of income separately and in the aggregate when reviewing performance. Net income is the GAAP measure most directly comparable to underwriting income. Underwriting income should not be considered as a substitute for net income and does not reflect the overall profitability of the business.

The table below includes GAAP operating ratios we use to measure our profitability. We believe that they enhance an investor's understanding of our profitability. They are calculated as follows:

- **Claims and claims expense ( loss ) ratio** - the ratio of claims and claims expense to premiums earned. Loss ratios include the impact of catastrophe losses.
- **Expense ratio** - the ratio of amortization of DAC, operating costs and expenses, and restructuring and related charges to premiums earned.
- **Combined ratio** - the ratio of claims and claims expense, amortization of DAC, operating costs and expenses, and restructuring and related charges to premiums earned. The combined ratio is the sum of the loss ratio and the expense ratio. The difference between 100% and the combined ratio represents underwriting income as a percentage of premiums earned, or underwriting margin.

We have also calculated the following impacts of specific items on the GAAP operating ratios because of the volatility of these items between fiscal periods.

- **Effect of catastrophe losses on combined ratio** - the percentage of catastrophe losses included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.

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- Effect of prior year reserve reestimates on combined ratio - the percentage of prior year reserve reestimates included in claims and claims expense to premiums earned. This ratio includes prior year reserve reestimates of catastrophe losses.
- Effect of restructuring and related charges on combined ratio - the percentage of restructuring and related charges to premiums earned.
- Effect of Discontinued Lines and Coverages on combined ratio - the ratio of claims and claims expense and other costs and expenses in the Discontinued Lines and Coverages segment to Property-Liability premiums earned. The sum of the effect of Discontinued Lines and Coverages on the combined ratio and the Allstate Protection combined ratio is equal to the Property-Liability combined ratio.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

Summarized financial data, a reconciliation of underwriting income to net income, and GAAP operating ratios for our Property-Liability operations are presented in the following table.

| (\$ in millions, except ratios)                                | Three months ended |          |
|--|--------------------|----------|
|  | March 31,          |          |
|  | 2011               | 2010     |
| Premiums written   | \$ 6,215           | \$ 6,258 |
| <b>Revenues</b>  |                    |          |
| Premiums earned  | \$ 6,448           | \$ 6,503 |
| Net investment income  | 284                | 304      |
| Realized capital gains and losses                              | 57                 | (190)    |
| Total revenues   | 6,789              | 6,617    |
| <b>Costs and expenses</b>                                      |                    |          |
| Claims and claims expense                                      | (4,476)            | (4,792)  |
| Amortization of DAC  | (904)              | (925)    |
| Operating costs and expenses                                   | (730)              | (704)    |
| Restructuring and related charges                              | (11)               | (11)     |
| Total costs and expenses                                       | (6,121)            | (6,432)  |
| Income tax expense   | (200)              | (21)     |
| <b>Net income</b>  | \$ 468             | \$ 164   |
| <b>Underwriting income</b>                                     |                    |          |
| Net investment income  | 284                | 304      |
| Income tax expense on operations                               | (181)              | (88)     |
| Realized capital gains and losses, after-tax                   | 38                 | (123)    |
| <b>Net income</b>  | \$ 468             | \$ 164   |
| Catastrophe losses (1)   | \$ 333             | \$ 648   |
| <b>GAAP operating ratios</b>                                   |                    |          |
| Claims and claims expense ratio                                | 69.4               | 73.7     |
| Expense ratio  | 25.5               | 25.2     |
| Combined ratio   | 94.9               | 98.9     |
| Effect of catastrophe losses on combined ratio (1)             | 5.2                | 10.0     |
| Effect of prior year reserve reestimates on combined ratio (1) | (0.7)              | (0.4)    |
| Effect of restructuring and related charges on combined ratio  | 0.2                | 0.2      |
| Effect of Discontinued Lines and Coverages on combined ratio   | 0.1                | 0.1      |

(1) Prior year reserve reestimates included in catastrophe losses totaled \$34 million favorable in the three months ended March 31, 2011 compared to \$15 million favorable in the three months ended March 31, 2010.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

**Premiums written**, an operating measure, is the amount of premiums charged for policies issued during a fiscal period. Premiums earned is a GAAP measure. Premiums are considered earned and are included in the financial results on a pro-rata basis over the policy period. The portion of premiums written applicable to the unexpired terms of the policies is recorded as unearned premiums on our Condensed Consolidated Statements of Financial Position.

A reconciliation of premiums written to premiums earned is shown in the following table.

| (\$ in millions)                    | Three months ended<br>March 31, |          |
|-------------------------------------|---------------------------------|----------|
|                                     | 2011                            | 2010     |
| <b>Premiums written:</b>            |                                 |          |
| Allstate Protection                 | \$ 6,216                        | \$ 6,258 |
| Discontinued Lines and Coverages    | (1)                             | --       |
| Property-Liability premiums written | 6,215                           | 6,258    |
| Decrease in unearned premiums       | 234                             | 245      |
| Other                               | (1)                             | --       |
| Property-Liability premiums earned  | \$ 6,448                        | \$ 6,503 |
| <b>Premiums earned:</b>             |                                 |          |
| Allstate Protection                 | \$ 6,449                        | \$ 6,503 |
| Discontinued Lines and Coverages    | (1)                             | --       |
| Property-Liability                  | \$ 6,448                        | \$ 6,503 |

**ALLSTATE PROTECTION SEGMENT**

Premiums written by brand are shown in the following table.

| (\$ in millions)     | Three months ended March 31, |          |                 |        |                     |          |
|----------------------|------------------------------|----------|-----------------|--------|---------------------|----------|
|                      | Allstate brand               |          | Encompass brand |        | Allstate Protection |          |
|                      | 2011                         | 2010     | 2011            | 2010   | 2011                | 2010     |
| Standard auto        | \$ 3,984                     | \$ 4,023 | \$ 144          | \$ 160 | \$ 4,128            | \$ 4,183 |
| Non-standard auto    | 210                          | 237      | 1               | 3      | 211                 | 240      |
| Homeowners           | 1,225                        | 1,189    | 79              | 80     | 1,304               | 1,269    |
| Other personal lines |                              |          |                 |        |                     |          |
| (1)                  | 552                          | 546      | 21              | 20     | 573                 | 566      |
| Total                | \$ 5,971                     | \$ 5,995 | \$ 245          | \$ 263 | \$ 6,216            | \$ 6,258 |

(1) Other personal lines include commercial, condominium, renters, involuntary auto and other personal lines.

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Allstate brand premiums written by the direct channel, excluding Allstate Canada, increased 11.4% to \$206 million in the first quarter of 2011 from \$185 million in the first quarter of 2010, reflecting an impact by profitability management actions taken in New York, Florida, California and North Carolina. The direct channel includes call centers and the internet.

Premiums earned by brand are shown in the following table.

| (\$ in millions)     | Three months ended March 31, |          |                 |        |                     |          |
|----------------------|------------------------------|----------|-----------------|--------|---------------------|----------|
|                      | Allstate brand               |          | Encompass brand |        | Allstate Protection |          |
|                      | 2011                         | 2010     | 2011            | 2010   | 2011                | 2010     |
| Standard auto        | \$ 3,928                     | \$ 3,943 | \$ 160          | \$ 194 | \$ 4,088            | \$ 4,137 |
| Non-standard auto    | 210                          | 230      | 1               | 4      | 211                 | 234      |
| Homeowners           | 1,448                        | 1,416    | 91              | 100    | 1,539               | 1,516    |
| Other personal lines | 588                          | 592      | 23              | 24     | 611                 | 616      |
| Total                | \$ 6,174                     | \$ 6,181 | \$ 275          | \$ 322 | \$ 6,449            | \$ 6,503 |

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

Premium operating measures and statistics that are used to analyze the business are calculated and described below. Measures and statistics presented for Allstate brand exclude Allstate Canada, loan protection and specialty auto.

- **PIF:** Policy counts are based on items rather than customers. A multi-car customer would generate multiple item (policy) counts, even if all cars were insured under one policy.
- **Average premium-gross written:** Gross premiums written divided by issued item count. Gross premiums written include the impacts from discounts and surcharges, and exclude the impacts from mid-term premium adjustments, ceded reinsurance premiums, and premium refund accruals. Allstate brand average gross premiums represent the appropriate policy term for each line, which is 6 months for standard and non-standard auto and 12 months for homeowners. Encompass brand average gross premiums represent the appropriate policy term for each line, which is 12 months for standard auto and homeowners and 6 months for non-standard auto.
- **Renewal ratio:** Renewal policies issued during the period, based on contract effective dates, divided by the total policies issued 6 months prior for standard and non-standard auto (12 months prior for Encompass brand standard auto) or 12 months prior for homeowners.
- **New issued applications:** Item counts of automobiles or homeowners insurance applications for insurance policies that were issued during the period. Does not include automobiles that are added by existing customers.
- **Net items added to existing policies:** Net increases in insured cars by policy endorsement activity.

*Standard auto premiums written* totaled \$4.13 billion in the first quarter of 2011, a decrease of 1.3% from \$4.18 billion in the first quarter of 2010.

| <b>Standard Auto</b>              | <b>Allstate brand</b> |             | <b>Encompass brand</b> |             |
|-----------------------------------|-----------------------|-------------|------------------------|-------------|
|                                   | <b>2011</b>           | <b>2010</b> | <b>2011</b>            | <b>2010</b> |
| PIF (thousands)                   | 17,456                | 17,581      | 676                    | 802         |
| Average premium-gross written (1) | \$ 439                | \$ 443      | \$ 953                 | \$ 996      |
| Renewal ratio (%) (1)             | 88.9                  | 88.8        | 71.2                   | 68.6        |

(1) Policy term is six months for Allstate brand and twelve months for Encompass brand.

Allstate brand standard auto premiums written totaled \$3.98 billion in the first quarter of 2011, a decrease of 1.0% from \$4.02 billion in the first quarter of 2010 and an increase of 3.7% from \$3.84 billion in the fourth quarter of 2010. Contributing to the Allstate brand standard auto premiums written decrease in the first quarter of 2011 compared to the first quarter of 2010 were the following:

decrease in PIF as of March 31, 2011 compared to March 31, 2010, due to fewer policies available to renew and a slight decrease in net items added to existing policies

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11.9% increase in new issued applications on a countrywide basis to 519 thousand in the first quarter of 2011 from 464 thousand in the first quarter of 2010. Excluding Florida and New York (impacted by actions to improve profitability), new issued applications on a countrywide basis increased 16.6% to 449 thousand in the first quarter of 2011 from 385 thousand in the first quarter of 2010. New issued applications increased in 41 states.

decreased average gross premium in the first quarter of 2011 compared to the first quarter of 2010, partially due to rate decreases taken during 2010 to improve competitive position, as well as customers electing to lower coverage levels on their policy

0.1 point increase in the renewal ratio in the first quarter of 2011 compared to the first quarter of 2010. Approximately half of the 51 states are showing favorable comparisons to same period of prior year. No single state is having a significant impact on countrywide results, either favorably or unfavorably.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

Rate changes that are indicated based on loss trend analysis to achieve a targeted return will continue to be pursued. The following table shows the rate changes that were approved for standard auto and does not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state. These rate changes do not reflect initial rates filed for insurance subsidiaries initially writing business in a state.

|                 | # of States |      | Three months ended March 31, |      | State Specific(%) (2) (3) |      |
|-----------------|-------------|------|------------------------------|------|---------------------------|------|
|                 | 2011        | 2010 | Countrywide(%) (1)           |      | 2011                      | 2010 |
|                 |             |      | 2011                         | 2010 |                           |      |
| Allstate brand  | 13 (4) (5)  | 8    | 1.1                          | 0.3  | 4.1                       | 2.9  |
| Encompass brand | 3           | 6    | 4.9                          | 1.5  | 5.0                       | 7.1  |

(1) Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of total countrywide prior year-end premiums written.

(2) Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of its respective total prior year-end premiums written in those states.

(3) Based on historical premiums written in those states, rate changes approved for standard auto totaled \$176 million in the three months ended March 31, 2011 compared to \$59 million in the three months ended March 31, 2010.

(4) Includes targeted rate decreases in certain markets to improve our competitive position for target customers.

(5) Includes the impact of a 20.9% and 2.3% rate increase in Florida and a 12.0% rate increase in New York in the first quarter of 2011.

*Non-standard auto premiums written* totaled \$211 million in the first quarter of 2011, a decrease of 12.1% from \$240 million in the first quarter of 2010.

| <u>Non-Standard Auto</u>                 | Allstate brand |        | Encompass brand |        |
|--|----------------|--------|-----------------|--------|
|  | 2011           | 2010   | 2011            | 2010   |
| PIF (thousands)                          | 627            | 724    | 4               | 14     |
| Average premium-gross written (6 months) | \$ 621         | \$ 619 | \$ 402          | \$ 441 |
| Renewal ratio (%) (6 months)             | 70.4           | 71.8   | 68.0            | 48.7   |

Allstate brand non-standard auto premiums written totaled \$210 million in the first quarter of 2011, a decrease of 11.4% from \$237 million in the first quarter of 2010. Contributing to the Allstate brand non-standard auto premiums written decrease were the following:

decrease in PIF as of March 31, 2011 compared to March 31, 2010, due to a decline in the number of policies available to renew, a lower retention rate and fewer new issued applications

21.2% decrease in new issued applications to 78 thousand in the first quarter of 2011 from 99 thousand in the first quarter of 2010

increase in average gross premium in the first quarter of 2011 compared to the first quarter of 2010

1.4 point decrease in the renewal ratio in the first quarter of 2011 compared to the first quarter of 2010

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Rate changes that are indicated based on loss trend analysis to achieve a targeted return will continue to be pursued. The following table shows the rate changes that were approved for non-standard auto and does not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state. These rate changes do not reflect initial rates filed for insurance subsidiaries initially writing business in a state.

|                 | <b>Three months ended March 31,</b> |             |                           |             |                                  |             |
|-----------------|-------------------------------------|-------------|---------------------------|-------------|----------------------------------|-------------|
|                 | <b># of States</b>                  |             | <b>Countrywide(%) (1)</b> |             | <b>State Specific(%) (2) (3)</b> |             |
|                 | <b>2011</b>                         | <b>2010</b> | <b>2011</b>               | <b>2010</b> | <b>2011</b>                      | <b>2010</b> |
| Allstate brand  | 3                                   | 1           | 3.6                       | 0.9         | 18.4                             | 22.1        |
| Encompass brand | --                                  | --          | --                        | --          | --                               | --          |

(1) Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of total countrywide prior year-end premiums written.

(2) Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of its respective total prior year-end premiums written in those states.

(3) Based on historical premiums written in those states, rate changes approved for non-standard auto totaled \$30 million in the three months ended March 31, 2011 compared to \$8 million in the three months ended March 31, 2010.

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*Homeowners premiums written* totaled \$1.30 billion in the first quarter of 2011, an increase of 2.8% from \$1.27 billion in the first quarter of 2010. Excluding the cost of catastrophe reinsurance, premiums written increased 1.7% in the first quarter of 2011 compared to the first quarter of 2010.

| <u>Homeowners</u>                         | Allstate brand |        | Encompass brand |          |
|---|----------------|--------|-----------------|----------|
|   | 2011           | 2010   | 2011            | 2010     |
| PIF (thousands)                           | 6,631          | 6,886  | 310             | 354      |
| Average premium-gross written (12 months) | \$ 975         | \$ 921 | 1,296           | \$ 1,299 |
| Renewal ratio (%) (12 months)             | 88.3           | 88.0   | 82.3            | 77.3     |

Allstate brand homeowners premiums written totaled \$1.23 billion in the first quarter of 2011, an increase of 3.0% from \$1.19 billion in the first quarter of 2010. Contributing to the Allstate brand homeowners premiums written increase were the following:

decrease in PIF of 3.7% as of March 31, 2011 compared to March 31, 2010, due to fewer policies available to renew and fewer new issued applications

4.2% decrease in new issued applications to 114 thousand in the first quarter of 2011 from 119 thousand in the first quarter of 2010. Our Castle Key Indemnity Company subsidiary continues to have a slightly favorable impact on new issued applications, due to a 2008 regulatory consent decree to sell 50,000 new homeowners policies in Florida by November 2011. Excluding Florida, new issued applications on a countrywide basis decreased 5.2% to 109 thousand in the first quarter of 2011 from 115 thousand in the first quarter of 2010.

increase in average gross premium in the first quarter of 2011 compared to the first quarter of 2010, primarily due to rate changes

0.3 point increase in the renewal ratio in the first quarter of 2011 compared to the first quarter of 2010

decrease in the cost of our catastrophe reinsurance program in the first quarter of 2011 compared to the first quarter of 2010

Rate changes that are indicated based on loss trend analysis to achieve a targeted return will continue to be pursued. The following table shows the rate changes that were approved for homeowners, including rate changes approved based on our net cost of reinsurance, and does not include rating plan enhancements, including the introduction of discounts and surcharges, that result in no change in the overall rate level in the state.

|                 | Three months ended March 31, |      |                    |      |                           |      |
|-----------------|------------------------------|------|--------------------|------|---------------------------|------|
|                 | # of States                  |      | Countrywide(%) (1) |      | State Specific(%) (2) (3) |      |
|                 | 2011                         | 2010 | 2011               | 2010 | 2011                      | 2010 |
| Allstate brand  | 12 (4)                       | 6    | 1.8                | 0.9  | 9.9                       | 7.4  |
| Encompass brand | 5                            | 5    | 0.8                | 0.7  | 2.9                       | 5.2  |

(1)

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- Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of total countrywide prior year-end premiums written.
- (2) Represents the impact in the states where rate changes were approved during the three months ended March 31, 2011 and 2010, respectively, as a percentage of its respective total prior year-end premiums written in those states.
- (3) Based on historical premiums written in those states, rate changes approved for homeowners totaled \$114 million in the three months ended March 31, 2011 compared to \$54 million in the three months ended March 31, 2010.
- (4) Includes Washington D.C.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

**Underwriting results** are shown in the following table.

| (\$ in millions)                                      | Three months ended |          |
|---|--------------------|----------|
|   | March 31,          |          |
|   | 2011               | 2010     |
| Premiums written                                      | \$ 6,216           | \$ 6,258 |
| Premiums earned                                       | \$ 6,449           | \$ 6,503 |
| Claims and claims expense                             | (4,472)            | (4,790)  |
| Amortization of DAC                                   | (904)              | (925)    |
| Other costs and expenses                              | (729)              | (702)    |
| Restructuring and related charges                     | (11)               | (11)     |
| Underwriting income                                   | \$ 333             | \$ 75    |
| Catastrophe losses                                    | \$ 333             | \$ 648   |
| <b>Underwriting income (loss) by line of business</b> |                    |          |
| Standard auto   | \$ 188             | \$ 213   |
| Non-standard auto                                     | 25                 | 15       |
| Homeowners  | 127                | (192)    |
| Other personal lines                                  | (7)                | 39       |
| Underwriting income                                   | \$ 333             | \$ 75    |
| <b>Underwriting income (loss) by brand</b>            |                    |          |
| Allstate brand  | \$ 334             | \$ 118   |
| Encompass brand                                       | (1)                | (43)     |
| Underwriting income                                   | \$ 333             | \$ 75    |

Allstate Protection experienced underwriting income of \$333 million in the first quarter of 2011 compared to \$75 million in the first quarter of 2010, primarily due to increases in homeowners underwriting income, partially offset by decreases in other personal lines and standard auto underwriting income. Homeowners underwriting income increased \$319 million to an underwriting income of \$127 million in the first quarter of 2011 from an underwriting loss of \$192 million in the first quarter of 2010 primarily due to decreases in catastrophe losses, including prior year reestimates for catastrophes. Other personal lines underwriting income decreased \$46 million to an underwriting loss of \$7 million in the first quarter of 2011 from an underwriting income of \$39 million in the first quarter of 2010 primarily due to a litigation accrual and unfavorable reserve reestimates. Standard auto underwriting income decreased 11.7% to an underwriting income of \$188 million in the first quarter of 2011 from an underwriting income of \$213 million in the first quarter of 2010 primarily due to increases in auto claim frequency, partially offset by favorable reserve reestimates and decreases in catastrophe losses.

**Catastrophe losses** in the first quarter of 2011 were \$333 million as detailed in the table below. This compares to catastrophe losses in the first quarter of 2010 of \$648 million.

We define a catastrophe as an event that produces pre-tax losses before reinsurance in excess of \$1 million and involves multiple first party policyholders, or an event that produces a number of claims in excess of a preset, per-event threshold of average claims in a specific area, occurring within a certain amount of time following the event. Catastrophes are caused by various natural events including high winds, winter storms, tornadoes, hailstorms, wildfires, tropical storms, hurricanes, earthquakes and volcanoes. We are also exposed to man-made catastrophic events, such as certain acts of terrorism or industrial accidents. The nature and level of catastrophes in any future period cannot be reliably

predicted.

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Catastrophe losses related to events that occurred by the size of the event are shown in the following table.

| (\$ in millions)               | Three months ended |        |                           |        |                       |                                    |
|--------------------------------|--------------------|--------|---------------------------|--------|-----------------------|------------------------------------|
|                                |                    |        | March 31, 2011            |        | Combined ratio impact | Average catastrophe loss per event |
| Size of catastrophe            | Number of events   |        | Claims and claims expense |        |                       |                                    |
| \$50 million to \$100 million  | 2                  | 12.5%  | \$ 161                    | 48.3%  | 2.5                   | \$ 81                              |
| Less than \$50 million         | 14                 | 87.5   | 206                       | 61.9   | 3.2                   | 15                                 |
| Total                          | 16                 | 100.0% | 367                       | 110.2  | 5.7                   | 23                                 |
| Prior year reserve reestimates |                    |        | (34)                      | (10.2) | (0.5)                 |                                    |
| Total catastrophe losses       |                    |        | \$ 333                    | 100.0% | 5.2                   |                                    |

Catastrophe losses incurred by the type of event are shown in the following table.

| (\$ in millions)               | Three months ended |                  |                  |                  |
|--------------------------------|--------------------|------------------|------------------|------------------|
|                                | 2011               |                  | 2010             |                  |
|                                | Number of events   | Number of events | Number of events | Number of events |
| Tornadoes                      | \$ 19              | 1                | \$ --            | --               |
| Wind/Hail                      | 176                | 10               | 379              | 6                |
| Wildfires                      | 5                  | 2                | --               | --               |
| Other events                   | 167                | 3                | 284              | 5                |
| Prior year reserve reestimates | (34)               |                  | (15)             |                  |
| Total catastrophe losses       | \$ 333             | 16               | \$ 648           | 11               |

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**Combined ratio** Loss ratios are a measure of profitability. Loss ratios by product, and expense and combined ratios by brand, are shown in the following table. These ratios are defined in the Property-Liability Operations section of the MD&A.

|   | Three months ended March 31, |       |  |      |   |       |
|---|------------------------------|-------|--|------|---|-------|
|   | Loss ratio (1)               |       | Effect of catastrophe losses on the loss ratio |      | Effect of pre-tax reserve reestimates on the combined ratio |       |
|   | 2011                         | 2010  | 2011   | 2010 | 2011  | 2010  |
| <b>Allstate brand loss ratio:</b>         |                              |       |  |      |   |       |
| Standard auto                             | 70.3                         | 69.4  | 0.5  | 0.7  | (0.4)   | (0.1) |
| Non-standard auto                         | 64.8                         | 68.7  | --   | 0.4  | (3.3)   | (1.3) |
| Homeowners                                | 67.9                         | 87.5  | 17.7   | 37.1 | (2.7)   | (0.4) |
| Other personal lines                      | 67.3                         | 63.5  | 7.0  | 7.3  | 2.6   | (3.9) |
| <b>Total Allstate brand loss ratio</b>    | 69.2                         | 73.0  | 5.1  | 9.7  | (0.8)   | (0.6) |
| <b>Allstate brand expense ratio</b>       | 25.4                         | 25.1  |  |      |   |       |
| <b>Allstate brand combined ratio</b>      | 94.6                         | 98.1  |  |      |   |       |
| <b>Encompass brand loss ratio:</b>        |                              |       |  |      |   |       |
| Standard auto                             | 75.7                         | 76.8  | --   | 1.0  | 3.1   | 5.2   |
| Non-standard auto                         | 100.0                        | 100.0 | --   | --   | --  | --    |
| Homeowners                                | 65.9                         | 103.0 | 16.5   | 46.0 | 1.1   | (2.0) |
| Other personal lines                      | 65.2                         | 91.7  | 8.7  | 12.5 | (8.7)   | 4.2   |
| <b>Total Encompass brand loss ratio</b>   | 71.7                         | 86.4  | 6.2  | 15.8 | 1.5   | 2.8   |
| <b>Encompass brand expense ratio</b>      | 28.7                         | 27.0  |  |      |   |       |
| <b>Encompass brand combined ratio</b>     | 100.4                        | 113.4 |  |      |   |       |
| <b>Allstate Protection loss ratio</b>     | 69.3                         | 73.6  | 5.2  | 10.0 | (0.7)   | (0.4) |
| <b>Allstate Protection expense ratio</b>  | 25.5                         | 25.2  |  |      |   |       |
| <b>Allstate Protection combined ratio</b> | 94.8                         | 98.8  |  |      |   |       |

(1) Ratios are calculated using the premiums earned for the respective line of business.

*Standard auto loss ratio* for the Allstate brand increased 0.9 points in the first quarter of 2011 compared to the first quarter of 2010 due to higher claim frequency, partially offset by favorable reserve reestimates and lower catastrophe losses. Florida and New York continue to have a loss ratio higher than countrywide average. In the first quarter of 2011, claim frequencies in the bodily injury and physical damage coverages have increased compared to the first quarter of 2010, but remain within historical norms. We continued to address adverse loss cost trends during the first quarter of 2011, particularly in the states of New York and Florida. These actions included rate increases, underwriting restrictions, increased claims staffing and review, and continued advocacy for legislative reform. Bodily injury and physical damage coverages severity results increased in line with historical Consumer Price Index (CPI) trends.

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*Non-standard auto loss ratio* for the Allstate brand decreased 3.9 points in the first quarter of 2011 compared to the first quarter of 2010 due to higher favorable reserve reestimates and lower catastrophe losses, partially offset by higher claim frequencies. Bodily injury and physical damage coverages severity results increased in line with historical CPI trends.

*Homeowners loss ratio* for the Allstate brand decreased 19.6 points to 67.9 in the first quarter of 2011 from 87.5 in the first quarter of 2010 due to lower catastrophe losses including prior year reserve reestimates for catastrophes.

**Expense ratio** for Allstate Protection increased 0.3 points in the first quarter of 2011 compared to the first quarter of 2010, driven by a litigation accrual, marketing costs and lower premiums earned, partially offset by

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improved operational efficiencies. Restructuring costs in the first quarter of 2011 were comparable to the first quarter of 2010.

The impact of specific costs and expenses on the expense ratio are included in the following table.

|                                   | Three months ended March 31, |      |                 |      |                     |      |
|-----------------------------------|------------------------------|------|-----------------|------|---------------------|------|
|                                   | Allstate brand               |      | Encompass brand |      | Allstate Protection |      |
|                                   | 2011                         | 2010 | 2011            | 2010 | 2011                | 2010 |
| Amortization of DAC               | 13.9                         | 14.0 | 18.0            | 18.5 | 14.0                | 14.2 |
| Other costs and expenses          | 11.3                         | 11.0 | 10.9            | 7.8  | 11.3                | 10.8 |
| Restructuring and related charges | 0.2                          | 0.1  | (0.2)           | 0.7  | 0.2                 | 0.2  |
| Total expense ratio               | 25.4                         | 25.1 | 28.7            | 27.0 | 25.5                | 25.2 |

**Reserve reestimates** The tables below show Allstate Protection net reserves representing the estimated cost of outstanding claims as they were recorded at the beginning of years 2011 and 2010, and the effect of reestimates in each year.

| (\$ in millions)          | January 1 reserves |        |      |        |
|---------------------------|--------------------|--------|------|--------|
|                           | 2011               |        | 2010 |        |
|                           |                    |        |      |        |
| Auto                      | \$                 | 11,034 | \$   | 10,606 |
| Homeowners                |                    | 2,442  |      | 2,399  |
| Other personal lines      |                    | 2,141  |      | 2,145  |
| Total Allstate Protection | \$                 | 15,617 | \$   | 15,150 |

| (\$ in millions, except ratios) | Three months ended March 31, |                              |                            |                              |                              |       |
|---------------------------------|------------------------------|------------------------------|----------------------------|------------------------------|------------------------------|-------|
|                                 | 2011                         |                              | 2010                       |                              | Effect on combined ratio (2) |       |
|                                 | Reserve reestimate (1) (2)   | Effect on combined ratio (2) | Reserve reestimate (1) (2) | Effect on combined ratio (2) |                              |       |
| Auto                            | \$                           | (19)                         | (0.3)                      | \$                           | 5                            | 0.1   |
| Homeowners                      |                              | (38)                         | (0.6)                      |                              | (8)                          | (0.1) |
| Other personal lines            |                              | 13                           | 0.2                        |                              | (22)                         | (0.4) |
| Total Allstate Protection (3)   | \$                           | (44)                         | (0.7)                      | \$                           | (25)                         | (0.4) |
| Allstate brand                  | \$                           | (48)                         | (0.8)                      | \$                           | (34)                         | (0.5) |
| Encompass brand                 |                              | 4                            | 0.1                        |                              | 9                            | 0.1   |
| Total Allstate Protection (3)   | \$                           | (44)                         | (0.7)                      | \$                           | (25)                         | (0.4) |

(1) Favorable reserve reestimates are shown in parentheses.

(2) Discontinued Lines and Coverages segment reserve reestimates in the three months ended March 31, 2011 totaled \$3 million unfavorable compared to \$2 million unfavorable in the three months ended March 31, 2010. There was no effect on the combined ratio in the three months ended March 31, 2011 and 2010.

(3)

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Reserve reestimates included in catastrophe losses totaled \$34 million favorable in the three months ended March 31, 2011 compared to \$15 million favorable in the three months ended March 31, 2010.

### **DISCONTINUED LINES AND COVERAGES SEGMENT**

**Overview** The Discontinued Lines and Coverages segment includes results from insurance coverage that we no longer write and results for certain commercial and other businesses in run-off. Our exposure to asbestos, environmental and other discontinued lines claims is reported in this segment. We have assigned management of this segment to a designated group of professionals with expertise in claims handling, policy coverage interpretation, exposure identification and reinsurance collection. As part of its responsibilities, this group is also regularly engaged in policy buybacks, settlements and reinsurance assumed and ceded commutations.

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Summarized underwriting results are presented in the following table.

| (\$ in millions)             | Three months ended |        |
|------------------------------|--------------------|--------|
|                              | March 31,          |        |
|                              | 2011               | 2010   |
| Premiums written             | \$ (1)             | \$ --  |
| Premiums earned              | \$ (1)             | \$ --  |
| Claims and claims expense    | (4)                | (2)    |
| Operating costs and expenses | (1)                | (2)    |
| Underwriting loss            | \$ (6)             | \$ (4) |

**PROPERTY-LIABILITY INVESTMENT RESULTS**

**Net investment income** decreased 6.6% or \$20 million to \$284 million in the first quarter of 2011 from \$304 million in the first quarter of 2010. The decrease was primarily due to lower yields resulting from prior risk mitigation actions. Net investment income was \$284 million and \$291 million in the third and fourth quarter of 2010, respectively.

**Net realized capital gains and losses** are presented in the following table.

| (\$ in millions)  | Three months ended |          |
|---|--------------------|----------|
|   | March 31,          |          |
|   | 2011               | 2010     |
| Impairment write-downs  | \$ (64)            | \$ (79)  |
| Change in intent write-downs                                      | (27)               | (9)      |
| Net other-than-temporary impairment losses recognized in earnings | (91)               | (88)     |
| Sales   | 172                | 41       |
| Valuation of derivative instruments                               | 26                 | (101)    |
| Settlements of derivative instruments                             | (95)               | (49)     |
| EMA limited partnership income                                    | 45                 | 7        |
| Realized capital gains and losses, pre-tax                        | 57                 | (190)    |
| Income tax (expense) benefit                                      | (19)               | 67       |
| Realized capital gains and losses, after-tax                      | \$ 38              | \$ (123) |

For a further discussion of net realized capital gains and losses, see the Investments section of the MD&A.



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**ALLSTATE FINANCIAL HIGHLIGHTS**

- Net income was \$97 million in first quarter of 2011 compared to \$4 million in the first quarter of 2010.
- Premiums and contract charges on underwritten products, including traditional life, interest-sensitive life and accident and health insurance, totaled \$517 million in 2011, an increase of 2.6% or \$13 million from \$504 million in 2010.
- During the first quarter of 2011, an \$11 million pre-tax charge to income was recorded related to our annual comprehensive review of the DAC, deferred sales inducement costs (DSI) and secondary guarantee liability balances and assumptions for our interest-sensitive life, fixed annuities and other investment contracts. This compares to a \$12 million pre-tax credit to income in the first quarter of 2010.
- Loss on disposition of \$25 million, pre-tax, recorded related to the agreement to sell substantially all of the deposits of Allstate Bank to Discover Bank and our plans to wind down the remainder of the Allstate Bank's operations, dissolve or settle any residual assets and liabilities, and cancel its banking charter.
- Net realized capital gains totaled \$39 million in the first quarter of 2011 compared to net realized capital losses of \$162 million in the first quarter of 2010.
- Investments as of March 31, 2011 totaled \$60.48 billion, reflecting a decrease in carrying value of \$1.10 billion from \$61.58 billion as of December 31, 2010. Net investment income decreased 6.4% to \$684 million in the first quarter of 2011 from \$731 million in the first quarter of 2010.
- Contractholder funds as of March 31, 2011 totaled \$46.83 billion, reflecting decreases of \$1.36 billion from \$48.19 billion as of December 31, 2010 and \$4.19 billion from \$51.03 billion as of March 31, 2010.

**ALLSTATE FINANCIAL SEGMENT**

**Summary analysis** Summarized financial data is presented in the following table.

| (\$ in millions)                               | Three months ended |                |
|--|--------------------|----------------|
|  | 2011               | March 31, 2010 |
| <b>Revenues</b>                                |                    |                |
| Life and annuity premiums and contract charges | \$ 569             | \$ 544         |
| Net investment income                          | 684                | 731            |
| Realized capital gains and losses              | 39                 | (162)          |
| Total revenues                                 | 1,292              | 1,113          |
| <b>Costs and expenses</b>                      |                    |                |
| Life and annuity contract benefits             | (454)              | (442)          |
| Interest credited to contractholder funds      | (418)              | (463)          |
| Amortization of DAC                            | (147)              | (89)           |
| Operating costs and expenses                   | (109)              | (120)          |
| Restructuring and related charges              | 2                  | --             |

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|  |           |           |
|--|-----------|-----------|
| Total costs and expenses                 | (1,126)   | (1,114)   |
| (Loss) gain on disposition of operations | (23)      | 1         |
| Income tax (expense) benefit             | (46)      | 4         |
| Net income                               | \$ 97     | \$ 4      |
| Investments at March 31                  | \$ 60,484 | \$ 62,336 |

*Net income* in the first quarter of 2011 was \$97 million compared to \$4 million in the first quarter of 2010. The increase of \$93 million was primarily due to net realized capital gains in the current year compared to net realized capital losses in the prior year, decreased interest credited to contractholder funds and higher premiums and contract charges, partially offset by higher amortization of DAC, loss on disposition related to the Allstate Bank and lower net investment income.

**Analysis of revenues** Total revenues increased 16.1% or \$179 million in the first quarter of 2011 compared to

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the first quarter of 2010 due to net realized capital gains in the current year compared to net realized capital losses in the prior year and higher premiums and contract charges, partially offset by lower net investment income.

*Life and annuity premiums and contract charges* Premiums represent revenues generated from traditional life insurance, immediate annuities with life contingencies, and accident and health insurance products that have significant mortality or morbidity risk. Contract charges are revenues generated from interest-sensitive and variable life insurance and fixed annuities for which deposits are classified as contractholder funds or separate account liabilities. Contract charges are assessed against the contractholder account values for maintenance, administration, cost of insurance and surrender prior to contractually specified dates.

The following table summarizes life and annuity premiums and contract charges by product.

| (\$ in millions)  | Three months ended |               |
|---|--------------------|---------------|
|   | March 31,          |               |
|   | 2011               | 2010          |
| <b>Underwritten products</b>                              |                    |               |
| Traditional life insurance premiums                       | \$ 108             | \$ 106        |
| Accident and health insurance premiums                    | 161                | 156           |
| Interest-sensitive life insurance contract charges        | 248                | 242           |
| Subtotal  | 517                | 504           |
| <b>Annuities</b>  |                    |               |
| Immediate annuities with life contingencies premiums      | 43                 | 27            |
| Other fixed annuity contract charges                      | 9                  | 13            |
| Subtotal  | 52                 | 40            |
| <b>Life and annuity premiums and contract charges (1)</b> | <b>\$ 569</b>      | <b>\$ 544</b> |

(1) Contract charges related to the cost of insurance totaled \$162 million and \$156 million, for the first quarter of 2011 and 2010, respectively.

Total premiums and contract charges increased 4.6% in the first quarter of 2011 compared to the first quarter of 2010 primarily due to higher sales of immediate annuities with life contingencies due to more competitive pricing, higher contract charges on interest-sensitive life insurance products resulting from a shift in the mix of policies in force to contracts with higher cost of insurance rates, and higher sales of accident and health insurance products at Allstate Benefits.

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*Contractholder funds* represent interest-bearing liabilities arising from the sale of individual and institutional products, such as interest-sensitive life insurance, fixed annuities, funding agreements and bank deposits. The balance of contractholder funds is equal to the cumulative deposits received and interest credited to the contractholder less cumulative contract maturities, benefits, surrenders, withdrawals and contract charges for mortality or administrative expenses. The following table shows the changes in contractholder funds.

| (\$ in millions)   | Three months ended |                |
|--|--------------------|----------------|
|  | 2011               | March 31, 2010 |
| <b>Contractholder funds, beginning balance</b>                 | \$ 48,195          | \$ 52,582      |
| <b>Deposits</b>  |                    |                |
| Fixed annuities  | 164                | 291            |
| Interest-sensitive life insurance                              | 329                | 395            |
| Bank and other deposits  | 213                | 252            |
| Total deposits   | 706                | 938            |
| <b>Interest credited</b>                                       | 410                | 462            |
| <b>Maturities, benefits, withdrawals and other adjustments</b> |                    |                |
| Maturities and retirements of institutional products           | (487)              | (954)          |
| Benefits   | (372)              | (395)          |
| Surrenders and partial withdrawals                             | (1,293)            | (1,248)        |
| Contract charges   | (251)              | (241)          |
| Net transfers from separate accounts                           | 3                  | 2              |
| Fair value hedge adjustments for institutional products        | (34)               | (123)          |
| Other adjustments (1)  | (43)               | 4              |
| Total maturities, benefits, withdrawals and other adjustments  | (2,477)            | (2,955)        |
| <b>Contractholder funds, ending balance</b>                    | \$ 46,834          | \$ 51,027      |

(1) The table above illustrates the changes in contractholder funds, which are presented gross of reinsurance recoverables on the Condensed Consolidated Statements of Financial Position. The table above is intended to supplement our discussion and analysis of revenues, which are presented net of reinsurance on the Condensed Consolidated Statements of Operations. As a result, the net change in contractholder funds associated with products reinsured to third parties is reflected as a component of the other adjustments line.

Contractholder funds decreased 2.8% and 3.0% in the first quarter of 2011 and 2010, respectively. Average contractholder funds decreased 8.3% in the first quarter of 2011 compared to the same period of 2010.

Contractholder deposits decreased 24.7% in the first quarter of 2011 compared to the same period of 2010 primarily due to lower deposits on fixed annuities. Deposits on fixed annuities decreased 43.6% in the first quarter of 2011 compared to the same period of 2010 due to our decision to discontinue distributing fixed annuities through banks and broker dealers in the first quarter of 2010 and our goal to reduce our concentration in spread based products and improve returns on new business.

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Maturities and retirements of institutional products decreased 49.0% to \$487 million in the first quarter of 2011 from \$954 million in the same period of 2010.

Surrenders and partial withdrawals on deferred fixed annuities, interest-sensitive life insurance products and Allstate Bank products (including maturities of certificates of deposit) increased 3.6% to \$1.29 billion in the first quarter of 2011 from \$1.25 billion in the same period of 2010 primarily due to higher surrenders and partial withdrawals on Allstate Bank products and fixed annuities, partially offset by lower surrenders and partial withdrawals on interest-sensitive life insurance products. The annualized surrender and partial withdrawal rate on deferred fixed annuities, interest-sensitive life insurance products and Allstate Bank products, based on the beginning of year contractholder funds, was 12.8% in the first quarter of 2011 compared to 11.7% in the same period of 2010.

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*Net investment income* decreased 6.4% or \$47 million to \$684 million in the first quarter of 2011 from \$731 million in the same period of 2010 primarily due to reduced average investment balances. *Net investment income* was \$707 million and \$692 million in the third and fourth quarter of 2010, respectively.

*Net realized capital gains and losses* are presented in the following table.

| (\$ in millions)  | Three months ended |          |
|---|--------------------|----------|
|   | March 31,          |          |
|   | 2011               | 2010     |
| Impairment write-downs  | \$ (50)            | \$ (144) |
| Change in intent write-downs                                      | (42)               | (23)     |
| Net other-than-temporary impairment losses recognized in earnings | (92)               | (167)    |
| Sales   | 111                | 44       |
| Valuation of derivative instruments                               | (4)                | (54)     |
| Settlements of derivative instruments                             | 6                  | 19       |
| EMA limited partnership income                                    | 18                 | (4)      |
| Realized capital gains and losses, pre-tax                        | 39                 | (162)    |
| Income tax (expense) benefit                                      | (14)               | 57       |
| Realized capital gains and losses, after-tax                      | \$ 25              | \$ (105) |

For further discussion of realized capital gains and losses, see the Investments section of the MD&A.

**Analysis of costs and expenses** Total costs and expenses increased 1.1% or \$12 million in the first quarter of 2011 compared to the same period of 2010 primarily due to higher amortization of DAC and contract benefits, partially offset by lower interest credited to contractholder funds and operating costs and expenses.

*Life and annuity contract benefits* increased 2.7% or \$12 million in the first quarter of 2011 compared to the same period of 2010 primarily due to higher contract benefits on immediate annuities with life contingencies, reflecting the increase in premiums on these products.

We analyze our mortality and morbidity results using the difference between premiums and contract charges earned for the cost of insurance and life and annuity contract benefits excluding the portion related to the implied interest on immediate annuities with life contingencies (benefit spread). This implied interest totaled \$135 million and \$139 million in the first quarter of 2011 and 2010, respectively.

The benefit spread by product group is disclosed in the following table.

| (\$ in millions)              | Three months ended |        |
|-------------------------------|--------------------|--------|
|                               | March 31,          |        |
|                               | 2011               | 2010   |
| Life insurance                | \$ 93              | \$ 88  |
| Accident and health insurance | 74                 | 64     |
| Annuities                     | (12)               | (10)   |
| Total benefit spread          | \$ 155             | \$ 142 |

Benefit spread increased 9.2% or \$13 million in the first quarter of 2011 compared to the same period of 2010. The increase was primarily due to lower morbidity experience on certain accident and health products and growth at Allstate Benefits, and increased cost of insurance contract charges on interest-sensitive life insurance products.

*Interest credited to contractholder funds* decreased 9.7% or \$45 million in the first quarter of 2011 compared to the same period of 2010 primarily due to lower average contractholder funds and lower interest crediting rates on interest-sensitive life insurance and immediate fixed annuities. Additionally, valuation changes on derivatives embedded in equity-indexed annuity contracts that are not hedged decreased interest credited to contractholder funds by \$12 million in the first quarter of 2011.

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Amortization of DSI in the first quarter of 2011 was \$10 million compared to \$5 million in the same period of 2010. The increase was primarily due to higher amortization resulting from realized capital gains on sales of fixed income securities in 2011.

In order to analyze the impact of net investment income and interest credited to contractholders on net income, we monitor the difference between net investment income and the sum of interest credited to contractholder funds and the implied interest on immediate annuities with life contingencies, which is included as a component of life and annuity contract benefits on the Condensed Consolidated Statements of Operations ( investment spread ).

The investment spread by product group is shown in the following table.

| (\$ in millions)  | Three months ended |        |
|---|--------------------|--------|
|   | March 31,          |        |
|   | 2011               | 2010   |
| Annuities and institutional products                    | \$ 48              | \$ 50  |
| Life insurance  | 11                 | 7      |
| Allstate Bank products                                  | 8                  | 8      |
| Accident and health insurance                           | 5                  | 4      |
| Net investment income on investments supporting capital | 59                 | 60     |
| Total investment spread                                 | \$ 131             | \$ 129 |

Investment spread increased 1.6% or \$2 million in the first quarter of 2011 compared to the same period of 2010 primarily due to decreased interest credited to contractholder funds, partially offset by lower net investment income.

To further analyze investment spreads, the following table summarizes the weighted average investment yield on assets supporting product liabilities and capital, interest crediting rates and investment spreads for three months ended March 31.

|   | Weighted average investment yield |       | Weighted average interest crediting rate |       | Weighted average investment spreads |       |
|---|-----------------------------------|-------|--|-------|-------------------------------------|-------|
|   | 2011                              | 2010  | 2011                                     | 2010  | 2011                                | 2010  |
| Interest-sensitive life insurance                                   | 5.4 %                             | 5.4 % | 4.2 %                                    | 4.4 % | 1.2 %                               | 1.0 % |
| Deferred fixed annuities and institutional products                 | 4.5                               | 4.4   | 3.3                                      | 3.2   | 1.2                                 | 1.2   |
| Immediate fixed annuities with and without life contingencies       | 6.2                               | 6.3   | 6.2                                      | 6.4   | --                                  | (0.1) |
| Investments supporting capital, traditional life and other products | 3.7                               | 3.6   | n/a                                      | n/a   | n/a                                 | n/a   |

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The following table summarizes our product liabilities and indicates the account value of those contracts and policies in which an investment spread is generated.

| (\$ in millions)  | <b>March 31,</b> |             |
|---|------------------|-------------|
|   | <b>2011</b>      | <b>2010</b> |
| Immediate fixed annuities with life contingencies               | \$ 8,753         | \$ 8,517    |
| Other life contingent contracts and other                       | 4,799            | 4,535       |
| Reserve for life-contingent contract benefits                   | \$ 13,552        | \$ 13,052   |
| Interest-sensitive life insurance                               | \$ 10,720        | \$ 10,417   |
| Deferred fixed annuities  | 28,586           | 31,570      |
| Immediate fixed annuities without life contingencies            | 3,797            | 3,870       |
| Institutional products  | 2,193            | 3,448       |
| Allstate Bank products  | 1,033            | 1,095       |
| Market value adjustments related to fair value hedges and other | 505              | 627         |
| Contractholder funds  | \$ 46,834        | \$ 51,027   |

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*Amortization of DAC* increased 65.2% or \$58 million in the first quarter of 2011 compared to the same period of 2010. The components of amortization of DAC are summarized in the following table.

| (\$ in millions)   | Three months ended |                |
|--|--------------------|----------------|
|  | 2011               | March 31, 2010 |
| Amortization of DAC before amortization relating to realized capital gains and losses and changes in assumptions | \$ (100)           | \$ (98)        |
| Amortization relating to realized capital gains and losses (1)   | (35)               | (3)            |
| Amortization (acceleration) deceleration for changes in assumptions ( DAC unlocking )                            | (12)               | 12             |
| Total amortization of DAC  | \$ (147)           | \$ (89)        |

(1) The impact of realized capital gains and losses on amortization of DAC is dependent upon the relationship between the assets that give rise to the gain or loss and the product liability supported by the assets. Fluctuations result from changes in the impact of realized capital gains and losses on actual and expected gross profits.

The increase of \$58 million in the first quarter of 2011 was primarily due to increased amortization relating to realized capital gains and losses and an unfavorable change in amortization acceleration/deceleration for changes in assumptions. DAC amortization relating to realized capital gains and losses primarily resulted from realized capital gains on sales of fixed income securities in the first quarter of 2011.

Our annual comprehensive review of the profitability of our products to determine DAC balances for our interest-sensitive life, fixed annuities and other investment contracts covers assumptions for investment returns, including capital gains and losses, interest crediting rates to policyholders, the effect of any hedges, persistency, mortality and expenses in all product lines. In the first quarter of 2011, the review resulted in an acceleration of DAC amortization (charge to income) of \$12 million. Amortization acceleration of \$17 million related to interest-sensitive life insurance and was primarily due to an increase in projected expenses. Amortization deceleration of \$5 million related to equity-indexed annuities and was primarily due to an increase in projected investment margins.

In the first quarter of 2010, the review resulted in a deceleration of DAC amortization (credit to income) of \$12 million. Amortization deceleration of \$45 million related to variable life insurance and was primarily due to appreciation in the underlying separate account valuations. Amortization acceleration of \$32 million related to interest-sensitive life insurance and was primarily due to an increase in projected realized capital losses and lower projected renewal premium (which is also expected to reduce persistency), partially offset by lower expenses.

The following table provides the effect on DAC amortization of changes in assumptions relating to the gross profit components of investment margin, benefit margin and expense margin.

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(\$ in millions)

|                                 | Three months ended |       |
|---------------------------------|--------------------|-------|
|                                 | March 31,          |       |
|                                 | 2011               | 2010  |
| Investment margin               | \$ 2               | \$ 15 |
| Benefit margin                  | 7                  | (45)  |
| Expense margin                  | (21)               | 42    |
| Net (acceleration) deceleration | \$ (12)            | \$ 12 |

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*Operating costs and expenses* decreased 9.2% or \$11 million in the first quarter of 2011 compared to the same period of 2010. The following table summarizes operating costs and expenses.

| (\$ in millions)                   | Three months ended |        |
|------------------------------------|--------------------|--------|
|                                    | March 31,          |        |
|                                    | 2011               | 2010   |
| Non-deferrable acquisition costs   | \$ 42              | \$ 44  |
| Other operating costs and expenses | 67                 | 76     |
| Total operating costs and expenses | \$ 109             | \$ 120 |
| Restructuring and related charges  | \$ (2)             | \$ --  |

Non-deferrable acquisition costs decreased 4.5% or \$2 million in the first quarter of 2011 compared to the same period of 2010 primarily due to lower non-deferrable commissions and premium tax expenses related to discontinuing sales through banks and broker dealers effective March 31, 2010. Other operating costs and expenses decreased 11.8% or \$9 million in the first quarter of 2011 compared to the same period of 2010 primarily due to increased reinsurance expense allowances, lower occupancy costs due to consolidation of office buildings and non-recurring offsets to certain administrative costs of \$4 million.

*Loss on disposition* of \$23 million includes \$25 million related to the agreement to sell substantially all of the deposits of Allstate Bank to Discover Bank and our plans to wind down the remainder of the Allstate Bank's operations, dissolve or settle any residual assets and liabilities, and cancel its banking charter.

*Income tax expense* of \$46 million was recognized for the first quarter of 2011 compared to an income tax benefit of \$4 million in the same period of 2010. This change was due to the proportionate change in the income on which the income tax expense was determined.

**INVESTMENTS HIGHLIGHTS**

- Investments as of March 31, 2011 totaled \$99.61 billion, a decrease of 0.9% from \$100.48 billion as of December 31, 2010.
- Unrealized net capital gains totaled \$1.57 billion as of March 31, 2011, improving from \$1.39 billion as of December 31, 2010.
- As of March 31, 2011, the fair value for our below investment grade fixed income securities with gross unrealized losses totaled \$3.86 billion compared to \$3.29 billion as of December 31, 2010. The gross unrealized losses for these securities totaled \$923 million as of March 31, 2011, an improvement of 14.5% from \$1.08 billion as of December 31, 2010.
- Net investment income was \$982 million in the first quarter of 2011, a decrease of 6.5% from \$1.05 billion in the first quarter of 2010.

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- Net realized capital gains were \$96 million in the first quarter of 2011 compared to net realized capital losses of \$348 million in the first quarter of 2010.
- Derivative net realized capital losses totaled \$67 million in the first quarter of 2011 compared to net realized capital losses of \$185 million in the first quarter of 2010. Derivative net realized capital losses in the first quarter of 2011 resulted primarily from our risk management actions.
- Substantially all of the macro hedge program was terminated during the first quarter of 2011. The macro hedge program resulted in \$69 million of net realized capital losses in the first quarter of 2011.
- During the first quarter of 2011, our fixed income and mortgage loan portfolio generated \$2.25 billion of cash flows from interest and maturities.

### INVESTMENTS

Improved market fundamentals in combination with our risk mitigation and return optimization strategies have strengthened our capital position, enabling us to execute yield and return enhancement strategies, while continuing to manage interest rate, credit, equity, real estate and municipal bond investment risks. Consistent with our economic outlook, we modified the maturity profile of our fixed income portfolio through shifts out of longer term fixed rate and shorter term lower yielding securities into intermediate term maturity securities. Additionally, we increased our exposure to below investment grade corporate fixed income securities through a higher targeted allocation and reinvestment of proceeds from the sale of lower rated structured securities.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

The composition of the investment portfolios as of March 31, 2011 is presented in the table below.

| (\$ in millions)                  | Property-Liability (5) |                  | Allstate Financial (5) |                  | Corporate and Other (5) |                  | Total     |                  |
|-----------------------------------|------------------------|------------------|------------------------|------------------|-------------------------|------------------|-----------|------------------|
|                                   |                        | Percent to total |                        | Percent to total |                         | Percent to total |           | Percent to total |
| Fixed income securities (1)       | \$ 28,068              | 79.2%            | \$ 49,178              | 81.3%            | \$ 2,996                | 81.6%            | \$ 80,242 | 80.6%            |
| Equity securities (2)             | 4,199                  | 11.9             | 238                    | 0.4              | --                      | --               | 4,437     | 4.4              |
| Mortgage loans                    | 16                     | --               | 6,566                  | 10.9             | --                      | --               | 6,582     | 6.6              |
| Limited partnership interests (3) | 2,684                  | 7.6              | 1,358                  | 2.2              | 35                      | 1.0              | 4,077     | 4.1              |
| Short-term (4)                    | 473                    | 1.3              | 874                    | 1.4              | 639                     | 17.4             | 1,986     | 2.0              |
| Other                             | 17                     | --               | 2,270                  | 3.8              | --                      | --               | 2,287     | 2.3              |
| Total                             | \$ 35,457              | 100.0%           | \$ 60,484              | 100.0%           | \$ 3,670                | 100.0%           | \$ 99,611 | 100.0%           |

(1) Fixed income securities are carried at fair value. Amortized cost basis for these securities was \$28.06 billion, \$48.28 billion and \$2.95 billion for Property-Liability, Allstate Financial and Corporate and Other, respectively.

(2) Equity securities are carried at fair value. Cost basis for these securities was \$3.62 billion and \$176 million for Property-Liability and Allstate Financial, respectively.

(3) We have commitments to invest in additional limited partnership interests totaling \$915 million and \$736 million for Property-Liability and Allstate Financial, respectively.

(4) Short-term investments are carried at fair value. Amortized cost basis for these investments was \$473 million, \$874 million and \$639 million for Property-Liability, Allstate Financial and Corporate and Other, respectively.

(5) Balances reflect the elimination of related party investments between segments.

Total investments decreased to \$99.61 billion as of March 31, 2011, from \$100.48 billion as of December 31, 2010, primarily due to net reductions in contractholder obligations, partially offset by an increase of \$374 million in collateral from securities lending activities and higher valuations for fixed income securities. Valuations of fixed income securities are typically driven by a combination of changes in relevant risk-free interest rates and credit spreads over the period. Risk-free interest rates are typically defined as the yield on U.S. Treasury securities, whereas credit spread is the additional yield on fixed income securities above the risk-free rate that market participants require to compensate them for assuming credit, liquidity and/or prepayment risks. The increase in valuation of fixed income securities for the three months ended March 31, 2011 was mainly due to tightening of credit spreads in certain sectors.

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The Property-Liability investment portfolio increased to \$35.46 billion as of March 31, 2011, from \$35.05 billion as of December 31, 2010, primarily due to positive operating cash flows and increased collateral from securities lending activities, partially offset by dividends paid by Allstate Insurance Company ( AIC ) to its parent, The Allstate Corporation (the Corporation ).

The Allstate Financial investment portfolio decreased to \$60.48 billion as of March 31, 2011, from \$61.58 billion as of December 31, 2010, primarily due to net reductions in contractholder obligations of \$1.36 billion, partially offset by higher valuations for fixed income securities.

The Corporate and Other investment portfolio decreased to \$3.67 billion as of March 31, 2011, from \$3.85 billion as of December 31, 2010, primarily due to share repurchases, dividends paid to shareholders and interest paid on debt, partially offset by dividends of \$200 million paid by AIC to the Corporation.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

Fixed income securities by type are listed in the table below.

| (\$ in millions)                                   |    | Fair value as of<br>March 31, 2011 | Percent to<br>total<br>investments |    | Fair value as of<br>December 31, 2010 | Percent to<br>total<br>investments |
|--|----|------------------------------------|------------------------------------|----|---------------------------------------|------------------------------------|
| U.S. government and agencies                       | \$ | 6,766                              | 6.8%                               | \$ | 8,596                                 | 8.6%                               |
| Municipal  |    | 15,246                             | 15.3                               |    | 15,934                                | 15.9                               |
| Corporate  |    | 42,395                             | 42.6                               |    | 37,655                                | 37.5                               |
| Foreign government                                 |    | 3,117                              | 3.1                                |    | 3,158                                 | 3.1                                |
| Residential mortgage-backed securities<br>( RMBS ) |    | 6,530                              | 6.6                                |    | 7,993                                 | 7.9                                |
| Commercial mortgage-backed securities<br>( CMBS )  |    | 2,053                              | 2.1                                |    | 1,994                                 | 2.0                                |
| Asset-backed securities ( ABS )                    |    | 4,111                              | 4.1                                |    | 4,244                                 | 4.2                                |
| Redeemable preferred stock                         |    | 24                                 | --                                 |    | 38                                    | --                                 |
| Total fixed income securities                      | \$ | 80,242                             | 80.6%                              | \$ | 79,612                                | 79.2%                              |

As of March 31, 2011, 90.5% of the consolidated fixed income securities portfolio was rated investment grade, which is defined as a security having a rating of Aaa, Aa, A or Baa from Moody's, a rating of AAA, AA, A or BBB from Standard & Poor's (S&P), Fitch, Dominion, or Realpoint, a rating of aaa, aa, a, or bbb from A.M. Best, or a comparable internal rating if an externally provided rating is not available. All of our fixed income securities are rated by third party credit rating agencies, the National Association of Insurance Commissioners (NAIC), and/or internally rated. Our initial investment decisions and ongoing monitoring procedures for fixed income securities are based on a thorough due diligence process which includes, but is not limited to, an assessment of the credit quality, sector, structure, and liquidity risks of each issue.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

The following table summarizes the fair value and unrealized net capital gains and losses for fixed income securities by credit rating as of March 31, 2011.

| (\$ in millions)  | Aaa               |                               | Aa                |                               | A                 |                               |
|---|-------------------|-------------------------------|-------------------|-------------------------------|-------------------|-------------------------------|
|   | Fair value        | Unrealized gain/(loss)        | Fair value        | Unrealized gain/(loss)        | Fair value        | Unrealized gain/(loss)        |
| U.S. government and agencies  | \$ 6,766          | \$ 257                        | \$ --             | \$ --                         | \$ --             | \$ --                         |
| Municipal   |                   |                               |                   |                               |                   |                               |
| Tax exempt  | 1,401             | 79                            | 4,185             | 72                            | 2,382             | (10)                          |
| Taxable   | 184               | --                            | 2,528             | 2                             | 1,064             | (38)                          |
| Auction rate securities ( ARS )                                       | 811               | (48)                          | 61                | (6)                           | 99                | (13)                          |
| Corporate   |                   |                               |                   |                               |                   |                               |
| Public  | 1,293             | 11                            | 3,055             | 81                            | 9,843             | 324                           |
| Privately placed  | 1,047             | 10                            | 1,947             | 50                            | 4,220             | 162                           |
| Foreign government  | 1,693             | 224                           | 522               | 17                            | 535               | 32                            |
| RMBS  |                   |                               |                   |                               |                   |                               |
| U.S. government sponsored entities ( U.S. Agency )                    | 3,628             | 131                           | --                | --                            | --                | --                            |
| Prime residential mortgage-backed securities ( Prime )                | 375               | 9                             | 69                | --                            | 178               | (1)                           |
| Alt-A residential mortgage-backed securities ( Alt-A )                | 15                | --                            | 56                | --                            | 62                | --                            |
| Subprime residential mortgage-backed securities ( Subprime )          | 51                | --                            | 83                | (19)                          | 46                | (6)                           |
| CMBS  | 1,063             | 40                            | 284               | --                            | 166               | (9)                           |
| ABS   |                   |                               |                   |                               |                   |                               |
| Collateralized debt obligations ( CDO )                               | 21                | --                            | 642               | (7)                           | 471               | (39)                          |
| Consumer and other asset-backed securities ( Consumer and other ABS ) | 1,305             | 21                            | 397               | 2                             | 340               | 2                             |
| Redeemable preferred stock  | --                | --                            | 1                 | --                            | --                | --                            |
| Total fixed income securities   | \$ 19,653         | \$ 734                        | \$ 13,830         | \$ 192                        | \$ 19,406         | \$ 404                        |
|   |                   | <b>Baa</b>                    |                   | <b>Ba or lower</b>            |                   | <b>Total</b>                  |
|   | <b>Fair value</b> | <b>Unrealized gain/(loss)</b> | <b>Fair value</b> | <b>Unrealized gain/(loss)</b> | <b>Fair value</b> | <b>Unrealized gain/(loss)</b> |
| U.S. government and agencies  | \$ --             | \$ --                         | \$ --             | \$ --                         | \$ 6,766          | \$ 257                        |
| Municipal   |                   |                               |                   |                               |                   |                               |
| Tax exempt  | 1,232             | (64)                          | 509               | (92)                          | 9,709             | (15)                          |
| Taxable   | 465               | (73)                          | 119               | (38)                          | 4,360             | (147)                         |
| ARS   | 102               | (11)                          | 104               | (14)                          | 1,177             | (92)                          |
| Corporate   |                   |                               |                   |                               |                   |                               |
| Public  | 9,923             | 382                           | 2,544             | 59                            | 26,658            | 857                           |
| Privately placed  | 6,608             | 190                           | 1,915             | 31                            | 15,737            | 443                           |
| Foreign government  | 367               | 22                            | --                | --                            | 3,117             | 295                           |

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|                               |           |        |          |          |           |        |
|-------------------------------|-----------|--------|----------|----------|-----------|--------|
| RMBS                          |           |        |          |          |           |        |
| U.S. Agency                   | --        | --     | --       | --       | 3,628     | 131    |
| Prime                         | 7         | --     | 577      | 2        | 1,206     | 10     |
| Alt-A                         | 41        | 1      | 437      | (75)     | 611       | (74)   |
| Subprime                      | 91        | (25)   | 814      | (394)    | 1,085     | (444)  |
| CMBS                          | 354       | (53)   | 186      | (81)     | 2,053     | (103)  |
| ABS                           |           |        |          |          |           |        |
| CDO                           | 279       | (56)   | 432      | (86)     | 1,845     | (188)  |
| Consumer and other ABS        | 199       | (1)    | 25       | (5)      | 2,266     | 19     |
| Redeemable preferred stock    | 23        | 1      | --       | --       | 24        | 1      |
| Total fixed income securities | \$ 19,691 | \$ 313 | \$ 7,662 | \$ (693) | \$ 80,242 | \$ 950 |

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

*Municipal bonds*, including tax exempt, taxable and ARS securities, totaled \$15.25 billion as of March 31, 2011 with an unrealized net capital loss of \$254 million. The municipal bond portfolio includes general obligations of state and local issuers, revenue bonds and pre-refunded bonds, which are bonds for which an irrevocable trust has been established to fund the remaining payments of principal and interest.

The following table summarizes by state the fair value, amortized cost and credit rating of our municipal bonds, excluding \$1.80 billion of pre-refunded bonds, as of March 31, 2011.

(\$ in millions)

| State        | State<br>general<br>obligation | Local general<br>obligation | Revenue (1) | Fair value | Amortized<br>cost | Average<br>credit<br>rating (2) |
|--------------|--------------------------------|-----------------------------|-------------|------------|-------------------|---------------------------------|
| California   | \$ 98                          | \$ 803                      | \$ 792      | \$ 1,693   | \$ 1,835          | A                               |
| Texas        | 17                             | 429                         | 730         | 1,176      | 1,196             | Aa                              |
| Florida      | 56                             | 233                         | 545         | 834        | 844               | A                               |
| New York     | 32                             | 30                          | 544         | 606        | 607               | Aa                              |
| Ohio         | 38                             | 205                         | 286         | 529        | 571               | A                               |
| Illinois     | --                             | 187                         | 338         | 525        | 539               | A                               |
| Missouri     | 34                             | 176                         | 273         | 483        | 489               | A                               |
| New Jersey   | 146                            | 37                          | 290         | 473        | 485               | A                               |
| Pennsylvania | 95                             | 124                         | 251         | 470        | 476               | Aa                              |
| Michigan     | 40                             | 137                         | 286         | 463        | 481               | Aa                              |
| All others   | 719                            | 1,360                       | 4,111       | 6,190      | 6,302             | A                               |
| Total        | \$ 1,275                       | \$ 3,721                    | \$ 8,446    | \$ 13,442  | \$ 13,825         | A                               |

(1) The nature of the activities supporting revenue municipals is highly diversified and includes transportation, health care, industrial development, housing, higher education, utilities, recreation/convention centers and other activities.

(2) The municipal bonds are rated by third party credit rating agencies, the NAIC and/or internally rated.

Our practice for acquiring and monitoring municipal bonds is predominantly based on the underlying credit quality of the primary obligor. We currently rely on the primary obligor to pay all contractual cash flows and are not relying on bond insurers for payments. As a result of downgrades in the insurers' credit ratings, the ratings of the insured municipal bonds generally reflect the underlying ratings of the primary obligor. As of March 31, 2011, 99.3% of our insured municipal bond portfolio is rated investment grade. Given the effects of the economic crisis on bond insurers, the value inherent in the insurance has declined. Further, we believe the fair value of our insured municipal bond portfolio substantially reflects the decline in the value of the insurance. We believe that the loss of the benefit of insurance would not result in a material adverse impact on our results of operations, financial position or liquidity.

Included in our municipal bond holdings as of March 31, 2011 are \$894 million of municipal securities which are not rated by third party credit rating agencies, but are rated by the NAIC and are also internally rated. These holdings include \$431 million of below investment grade municipal bonds, most of which were purchased to provide the opportunity to achieve incremental returns.

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*Corporate bonds*, including publicly traded and privately placed, totaled \$42.40 billion as of March 31, 2011 with an unrealized net capital gain of \$1.30 billion. Privately placed securities primarily consist of corporate issued senior debt securities that are in unregistered form or are directly negotiated with the borrower.

*RMBS, CMBS and ABS* are structured securities that are primarily collateralized by residential and commercial real estate loans and other consumer or corporate borrowings. The cash flows from the underlying collateral paid to the securitization trust are generally applied in a pre-determined order and are designed so that each security issued by the trust, typically referred to as a class, qualifies for a specific original rating. For example, the senior portion or top of the capital structure, or rating class, which would originally qualify for a rating of Aaa typically has priority in receiving principal repayments on the underlying collateral and retains this priority until the class is paid in full. In a sequential structure, underlying collateral principal repayments are directed to the most senior rated Aaa class in the structure until paid in full, after which principal repayments are directed to the next most senior Aaa class in the structure until it is paid in full. Senior Aaa classes generally share any losses from the underlying collateral on a pro-rata basis after losses are absorbed by classes with lower original ratings. The payment priority and class subordination included in these securities serves as credit enhancement for holders of the senior or top portions of the structures. These securities continue to retain the payment priority features that existed at the origination of the securitization trust. Other forms of credit enhancement may include structural features embedded in the securitization trust, such as overcollateralization, excess spread and bond insurance. The underlying collateral

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

can have fixed interest rates, variable interest rates (such as adjustable rate mortgages ( ARM )) or may contain features of both fixed and variable rate mortgages.

RMBS, including U.S. Agency, Prime, Alt-A and Subprime, totaled \$6.53 billion, with 72.0% rated investment grade, as of March 31, 2011. The RMBS portfolio is subject to interest rate risk, but unlike other fixed income securities, is additionally subject to significant prepayment risk from the underlying residential mortgage loans. The credit risk associated with our RMBS portfolio is mitigated due to the fact that 55.6% of the portfolio consists of securities that were issued by or have underlying collateral guaranteed by U.S. government agencies. The unrealized net capital loss of \$377 million as of March 31, 2011 was the result of wider credit spreads than at initial purchase on the non-U.S. Agency portion of our RMBS portfolio, largely due to higher risk premiums caused by macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations, which began to show signs of stabilization in certain geographic areas in 2010. The following table shows our RMBS portfolio as of March 31, 2011 based upon vintage year of the issuance of the securities.

| (\$ in millions) | U.S. Agency |                        | Prime      |                        | Alt-A      |                        | Subprime   |                        | Total RMBS |                        |
|------------------|-------------|------------------------|------------|------------------------|------------|------------------------|------------|------------------------|------------|------------------------|
|                  | Fair value  | Unrealized gain/(loss) | Fair value | Unrealized gain/(loss) | Fair value | Unrealized gain/(loss) | Fair value | Unrealized gain/(loss) | Fair value | Unrealized gain/(loss) |
| 2010             | \$ 173      | \$ 1                   | \$ 201     | \$ 3                   | \$ 59      | \$ 1                   | \$ --      | \$ --                  | \$ 433     | \$ 5                   |
| 2009             | 687         | 10                     | 74         | 1                      | 8          | --                     | --         | --                     | 769        | 11                     |
| 2008             | 630         | 12                     | --         | --                     | --         | --                     | --         | --                     | 630        | 12                     |
| 2007             | 246         | 7                      | 273        | 9                      | 84         | (32)                   | 247        | (140)                  | 850        | (156)                  |
| 2006             | 212         | 9                      | 222        | 2                      | 175        | (18)                   | 304        | (125)                  | 913        | (132)                  |
| 2005             | 456         | 20                     | 189        | (8)                    | 127        | (10)                   | 289        | (112)                  | 1,061      | (110)                  |
| Pre-2005         | 1,224       | 72                     | 247        | 3                      | 158        | (15)                   | 245        | (67)                   | 1,874      | (7)                    |
| Total            | \$ 3,628    | \$ 131                 | \$ 1,206   | \$ 10                  | \$ 611     | \$ (74)                | \$ 1,085   | \$ (444)               | \$ 6,530   | \$ (377)               |

Prime are collateralized by residential mortgage loans issued to prime borrowers. As of March 31, 2011, \$908 million of the Prime had fixed rate underlying collateral and \$298 million had variable rate underlying collateral.

Alt-A includes securities collateralized by residential mortgage loans issued to borrowers who do not qualify for prime financing terms due to high loan-to-value ratios or limited supporting documentation, but have stronger credit profiles than subprime borrowers. As of March 31, 2011, \$455 million of the Alt-A had fixed rate underlying collateral and \$156 million had variable rate underlying collateral.

Subprime includes securities collateralized by residential mortgage loans issued to borrowers that cannot qualify for Prime or Alt-A financing terms due in part to weak or limited credit history. It also includes securities that are collateralized by certain second lien mortgages regardless of the borrower's credit history. The Subprime portfolio consisted of \$829 million and \$256 million of first lien and second lien securities, respectively. As of March 31, 2011, \$603 million of the Subprime had fixed rate underlying collateral and \$482 million had variable rate underlying collateral.

CMBS totaled \$2.05 billion, with 90.9% rated investment grade, as of March 31, 2011. The CMBS portfolio is subject to credit risk, but unlike certain other structured securities, is generally not subject to prepayment risk due to protections within the underlying commercial mortgage loans. Of the CMBS investments, 94.5% are traditional conduit transactions collateralized by commercial mortgage loans, broadly diversified across property types and geographical area. The remainder consists of non-traditional CMBS such as small balance transactions, large loan

pools and single borrower transactions.

The following table shows our CMBS portfolio as of March 31, 2011 based upon vintage year of the underlying collateral.

| <b>(\$ in millions)</b> |    | <b>Fair<br/>value</b> |    | <b>Unrealized<br/>gain/(loss)</b> |
|-------------------------|----|-----------------------|----|-----------------------------------|
| 2011                    | \$ | 1                     | \$ | --                                |
| 2010                    |    | 23                    |    | --                                |
| 2007                    |    | 284                   |    | (9)                               |
| 2006                    |    | 635                   |    | (80)                              |
| 2005                    |    | 336                   |    | (23)                              |
| Pre-2005                |    | 774                   |    | 9                                 |
| Total CMBS              | \$ | 2,053                 | \$ | (103)                             |

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

The unrealized net capital loss of \$103 million as of March 31, 2011 on our CMBS portfolio was the result of wider credit spreads than at initial purchase, largely due to the macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations, which began to show signs of stabilization in certain geographic areas in 2010. While CMBS spreads tightened during 2009 and 2010, credit spreads in most rating classes remain wider than at initial purchase, which is particularly evident in our 2005-2007 vintage year CMBS.

ABS, including CDO and Consumer and other ABS, totaled \$4.11 billion, with 88.9% rated investment grade, as of March 31, 2011. Credit risk is managed by monitoring the performance of the underlying collateral. Many of the securities in the ABS portfolio have credit enhancement with features such as overcollateralization, subordinated structures, reserve funds, guarantees and/or insurance. The unrealized net capital loss of \$169 million as of March 31, 2011 on our ABS portfolio was the result of wider credit spreads than at initial purchase.

CDO totaled \$1.85 billion, with 76.6% rated investment grade, as of March 31, 2011. CDO consist primarily of obligations collateralized by high yield and investment grade corporate credits including \$1.41 billion of cash flow collateralized loan obligations ( CLO ) with unrealized losses of \$92 million. The remaining \$435 million of securities consisted of synthetic CDO, trust preferred CDO, project finance CDO, market value CDO, collateralized bond obligations and other CLO with unrealized losses of \$96 million.

Consumer and other ABS totaled \$2.27 billion, with 98.9% rated investment grade, as of March 31, 2011. Consumer and other ABS consists of \$1.05 billion of consumer auto and \$1.22 billion of other ABS with unrealized gains of \$5 million and \$14 million, respectively.

**Mortgage loans** Our mortgage loan portfolio, which is primarily held in the Allstate Financial portfolio, totaled \$6.58 billion as of March 31, 2011, compared to \$6.68 billion as of December 31, 2010, and primarily comprises loans secured by first mortgages on developed commercial real estate. Key considerations used to manage our exposure include property type and geographic diversification by state and metropolitan area.

We recognized \$6 million of realized capital losses related to net increases in the valuation allowance on impaired mortgage loans for the three months ended March 31, 2011, primarily due to deteriorating debt service coverage resulting from a decrease in occupancy and the risk associated with refinancing near-term maturities due to declining underlying collateral valuations.

For further detail on our mortgage loan portfolio, see Note 4 of the condensed consolidated financial statements.

**Limited partnership interests** consist of investments in private equity/debt funds, real estate funds, hedge funds and tax credit funds. The limited partnership interests portfolio is well diversified across a number of characteristics including fund sponsors, vintage years, strategies, geography (including international), and company/property types. The following table presents information about our limited partnership interests as of March 31, 2011.

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(\$ in millions)

|                                     | Private<br>equity/debt<br>funds | Real estate<br>funds | Hedge<br>funds | Tax<br>credit<br>funds | Total |
|-------------------------------------|---------------------------------|----------------------|----------------|------------------------|-------|
| Cost method of accounting ( Cost )  | \$ 965                          | \$ 332               | \$ 79          | \$ 7                   | 1,383 |
| Equity method of accounting ( EMA ) | 695                             | 353                  | 1,411          | 235                    | 2,694 |
| Total                               | \$ 1,660                        | \$ 685               | \$ 1,490       | \$ 242                 | 4,077 |
| Number of sponsors                  | 90                              | 42                   | 12             | 7                      |       |
| Number of individual funds          | 146                             | 87                   | 101            | 7                      |       |
| Largest exposure to single fund     | \$ 36                           | \$ 35                | \$ 82          | \$ 50                  |       |

Our aggregate limited partnership exposure represented 4.1% and 3.8% of total invested assets as of March 31, 2011 and December 31, 2010, respectively.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

The following table shows the results from our limited partnership interests by fund type and accounting classification for the three months ended March 31.

| (\$ in millions)          | 2011  |       |              |                            | 2010 |       |              |                            |
|---------------------------|-------|-------|--------------|----------------------------|------|-------|--------------|----------------------------|
|                           | Cost  | EMA   | Total income | Impairment write-downs (1) | Cost | EMA   | Total income | Impairment write-downs (1) |
| Private equity/debt funds | \$ 9  | \$ 19 | \$ 28        | \$ (1)                     | \$ 6 | \$ 15 | \$ 21        | \$ (2)                     |
| Real estate funds         | 1     | 8     | 9            | --                         | --   | (28)  | (28)         | (21)                       |
| Hedge funds               | --    | 36    | 36           | --                         | --   | 17    | 17           | (1)                        |
| Total                     | \$ 10 | \$ 63 | \$ 73        | \$ (1)                     | \$ 6 | \$ 4  | \$ 10        | \$ (24)                    |

(1) Impairment write-downs related to Cost limited partnerships were \$1 million and \$24 million in the three months ended March 31, 2011 and 2010, respectively. There were no impairment write-downs related to EMA limited partnerships in the three months ended March 31, 2011 and 2010.

Limited partnership interests, excluding impairment write-downs, produced income of \$73 million in the three months ended March 31, 2011 compared to \$10 million in the three months ended March 31, 2010. Income on EMA limited partnerships is recognized on a delay due to the availability of the related financial statements. The recognition of income on hedge funds is primarily on a one-month delay and the income recognition on private equity/debt funds, real estate funds and tax credit funds are generally on a three-month delay. Income on Cost limited partnerships is recognized only upon receipt of amounts distributed by the partnerships.

**Unrealized net capital gains** totaled \$1.57 billion as of March 31, 2011 compared to unrealized net capital gains of \$1.39 billion as of December 31, 2010. The improvement since December 31, 2010 for fixed income securities was primarily a result of tightening of credit spreads in certain sectors. The improvement for equity securities was primarily due to improved equity valuations. The following table presents unrealized net capital gains and losses, pre-tax and after-tax.

| (\$ in millions)                                 | March 31, 2011 | December 31, 2010 |
|--|----------------|-------------------|
| U.S. government and agencies                     | \$ 257         | \$ 276            |
| Municipal  | (254)          | (267)             |
| Corporate  | 1,300          | 1,395             |
| Foreign government                               | 295            | 337               |
| RMBS   | (377)          | (516)             |
| CMBS   | (103)          | (219)             |
| ABS  | (169)          | (181)             |
| Redeemable preferred stock                       | 1              | 1                 |
| Fixed income securities (1)                      | 950            | 826               |
| Equity securities                                | 645            | 583               |
| EMA limited partnership interests                | 7              | --                |
| Derivatives                                      | (30)           | (22)              |
| Unrealized net capital gains and losses, pre-tax | 1,572          | 1,387             |
| Amounts recognized for:                          |                |                   |
| Insurance reserves (2)                           | (2)            | (41)              |

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|  |          |        |
|--|----------|--------|
| DAC and DSI (3)                                    | 95       | 97     |
| Amounts recognized                                 | 93       | 56     |
| Deferred income taxes                              | (586)    | (508)  |
| Unrealized net capital gains and losses, after-tax | \$ 1,079 | \$ 935 |

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(1) Unrealized net capital gains and losses for fixed income securities as of March 31, 2011 and December 31, 2010 comprise \$(257) million and \$(293) million, respectively, related to unrealized net capital losses on fixed income securities with other-than-temporary impairment and \$1.21 billion and \$1.12 billion, respectively, related to other unrealized net capital gains and losses.

(2) The insurance reserves adjustment represents the amount by which the reserve balance would increase if the net unrealized gains in the applicable product portfolios were realized and reinvested at current lower interest rates, resulting in a premium deficiency. Although we evaluate premium deficiencies on the combined performance of our life insurance and immediate annuities with life contingencies, the adjustment primarily relates to structured settlement annuities with life contingencies, in addition to annuity buy-outs and certain payout annuities with life contingencies.

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(3) The DAC and DSI adjustment balance represents the amount by which the amortization of DAC and DSI would increase or decrease if the unrealized gains or losses in the respective product portfolios were realized. Only the unrealized net capital gains and losses on the Allstate Financial fixed annuity and interest-sensitive life product portfolios are used in this calculation. The DAC and DSI adjustment balance, subject to limitations, is determined by applying the DAC and DSI amortization rate to unrealized net capital gains or losses. Recapitalization of the DAC and DSI balances is limited to the originally deferred costs plus interest.

The unrealized net capital gains for the fixed income portfolio totaled \$950 million and comprised \$2.97 billion of gross unrealized gains and \$2.02 billion of gross unrealized losses as of March 31, 2011. This is compared to unrealized net capital gains for the fixed income portfolio totaling \$826 million, comprised of \$3.26 billion of gross unrealized gains and \$2.43 billion of gross unrealized losses as of December 31, 2010.

Gross unrealized gains and losses as of March 31, 2011 on fixed income securities by type and sector are provided in the table below.

| (\$ in millions)                           | Gross unrealized |                |          |            | Fair value | Amortized cost as a percent of par value (2) | Fair value as a percent of par value (2) |
|--|------------------|----------------|----------|------------|------------|--|--|
|  | Par value (1)    | Amortized cost | Gains    | Losses     |            |  |  |
| Corporate:                                 |                  |                |          |            |            |  |  |
| Banking                                    | \$ 4,862         | \$ 4,773       | \$ 114   | \$ (114)   | \$ 4,773   | 98.2 %                                       | 98.2 %                                   |
| Utilities                                  | 6,544            | 6,561          | 399      | (67)       | 6,893      | 100.3  | 105.3                                    |
| Consumer goods (cyclical and non-cyclical) | 7,475            | 7,601          | 266      | (54)       | 7,813      | 101.7  | 104.5                                    |
| Financial services                         | 4,027            | 3,973          | 132      | (34)       | 4,071      | 98.7   | 101.1                                    |
| Capital goods                              | 4,731            | 4,748          | 226      | (29)       | 4,945      | 100.4  | 104.5                                    |
| Transportation                             | 1,982            | 2,003          | 96       | (24)       | 2,075      | 101.1  | 104.7                                    |
| Technology                                 | 1,809            | 1,829          | 53       | (15)       | 1,867      | 101.1  | 103.2                                    |
| Basic industry                             | 2,064            | 2,083          | 88       | (14)       | 2,157      | 100.9  | 104.5                                    |
| Communications                             | 2,638            | 2,633          | 105      | (10)       | 2,728      | 99.8   | 103.4                                    |
| Energy                                     | 3,038            | 3,079          | 129      | (6)        | 3,202      | 101.3  | 105.4                                    |
| FDIC guaranteed                            | 167              | 168            | 2        | --         | 170        | 100.6  | 101.8                                    |
| Other                                      | 1,757            | 1,644          | 65       | (8)        | 1,701      | 93.6   | 96.8                                     |
| Total corporate fixed income portfolio     | 41,094           | 41,095         | 1,675    | (375)      | 42,395     | 100.0  | 103.2                                    |
| U.S. government and agencies               | 7,142            | 6,509          | 277      | (20)       | 6,766      | 91.1   | 94.7                                     |
| Municipal                                  | 18,535           | 15,500         | 367      | (621)      | 15,246     | 83.6   | 82.3                                     |
| Foreign government                         | 3,262            | 2,822          | 306      | (11)       | 3,117      | 86.5   | 95.6                                     |
| RMBS                                       | 7,583            | 6,907          | 195      | (572)      | 6,530      | 91.1   | 86.1                                     |
| CMBS                                       | 2,179            | 2,156          | 63       | (166)      | 2,053      | 98.9   | 94.2                                     |
| ABS  | 4,574            | 4,280          | 82       | (251)      | 4,111      | 93.6   | 89.9                                     |
| Redeemable preferred stock                 | 21               | 23             | 1        | --         | 24         | 109.5  | 114.3                                    |
| Total fixed income securities              | \$ 84,390        | \$ 79,292      | \$ 2,966 | \$ (2,016) | \$ 80,242  | 94.0   | 95.1                                     |

(1) Included in par value are zero-coupon securities that are generally purchased at a deep discount to the par value that is received at maturity. These primarily included corporate, U.S. government and agencies, municipal and foreign government zero-coupon securities with par value of \$684 million, \$1.68 billion, \$4.67 billion and \$1.36 billion, respectively.

(2) Excluding the impact of zero-coupon securities, the percentage of amortized cost to par value would be 100.4% for corporates, 101.2% for U.S. government and agencies, 99.7% for municipals and 103.5% for foreign governments. Similarly, excluding the impact of zero-coupon securities, the percentage of fair value

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to par value would be 103.5% for corporates, 103.0% for U.S. government and agencies, 98.9% for municipals and 108.1% for foreign governments.

The banking, utilities, consumer goods, financial services and capital goods sectors had the highest concentration of gross unrealized losses in our corporate fixed income securities portfolio as of March 31, 2011. In general, credit spreads remain wider than at initial purchase for most of the securities with gross unrealized losses in these categories.

The unrealized net capital gain for the equity portfolio totaled \$645 million and comprised \$707 million of gross unrealized gains and \$62 million of gross unrealized losses as of March 31, 2011. This is compared to an

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unrealized net capital gain for the equity portfolio totaling \$583 million, comprised of \$646 million of gross unrealized gains and \$63 million of gross unrealized losses as of December 31, 2010.

We have a comprehensive portfolio monitoring process to identify and evaluate each fixed income and equity security that may be other-than-temporarily impaired. The process includes a quarterly review of all securities to identify instances where the fair value of a security compared to its amortized cost (for fixed income securities) or cost (for equity securities) is below established thresholds. The process also includes the monitoring of other impairment indicators such as ratings, ratings downgrades and payment defaults. The securities identified, in addition to other securities for which we may have a concern, are evaluated based on facts and circumstances for inclusion on our watch-list. All investments in an unrealized loss position as of March 31, 2011 were included in our portfolio monitoring process for determining whether declines in value were other than temporary.

The extent and duration of a decline in fair value for fixed income securities have become less indicative of actual credit deterioration with respect to an issue or issuer. While we continue to use declines in fair value and the length of time a security is in an unrealized loss position as indicators of potential credit deterioration, our determination of whether a security's decline in fair value is other than temporary has placed greater emphasis on our analysis of the underlying credit and collateral and related estimates of future cash flows.

The following table summarizes the fair value and gross unrealized losses of fixed income securities by type and investment grade classification as of March 31, 2011.

| (\$ in millions)             | Investment grade |                   | Below investment grade |                   | Total      |                   |
|------------------------------|------------------|-------------------|------------------------|-------------------|------------|-------------------|
|                              | Fair value       | Unrealized losses | Fair value             | Unrealized losses | Fair value | Unrealized losses |
| U.S. government and agencies | \$ 1,565         | \$ (20)           | \$ --                  | \$ --             | \$ 1,565   | \$ (20)           |
| Municipal                    | 5,745            | (464)             | 595                    | (157)             | 6,340      | (621)             |
| Corporate                    | 9,817            | (315)             | 1,481                  | (60)              | 11,298     | (375)             |
| Foreign government           | 367              | (11)              | --                     | --                | 367        | (11)              |
| RMBS                         | 708              | (61)              | 1,243                  | (511)             | 1,951      | (572)             |
| CMBS                         | 693              | (81)              | 156                    | (85)              | 849        | (166)             |
| ABS                          | 1,703            | (141)             | 380                    | (110)             | 2,083      | (251)             |
| Total                        | \$ 20,598        | \$ (1,093)        | \$ 3,855               | \$ (923)          | \$ 24,453  | \$ (2,016)        |

We have experienced declines in the fair values of fixed income securities primarily due to wider credit spreads resulting from higher risk premiums since the time of initial purchase, largely due to macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations, which began to show signs of stabilization in certain geographic areas in 2010. Consistent with their ratings, our portfolio monitoring process indicates that investment grade securities have a low risk of default. Securities rated below investment grade, comprising securities with a rating of Ba, B and Caa or lower, have a higher risk of default.

As of March 31, 2011, 62% of our below investment grade gross unrealized losses were concentrated in RMBS, specifically Alt-A and Subprime, and CMBS. The fair value of these securities totaled \$1.24 billion, an increase of 2.0%, compared to \$1.22 billion as of December 31, 2010, due to improved valuations resulting from tighter credit spreads driven by lower risk premiums. Gross unrealized losses on these securities totaled \$571 million as of March 31, 2011, a decrease of 17.0%, compared to \$688 million as of December 31, 2010, due to

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improved valuations, impairment write-downs, sales and principal collections, partially offset by the downgrade of certain securities to below investment grade during the first quarter of 2011.

Fair values for our structured securities are obtained from third-party valuation service providers and are subject to review as disclosed in our Application of Critical Accounting Estimates. In accordance with GAAP, when fair value is less than the amortized cost of a security and we have not made the decision to sell the security and it is not more likely than not we will be required to sell the security before recovery of its amortized cost basis, we evaluate if we expect to receive cash flows sufficient to recover the entire amortized cost basis of the security. We calculate the estimated recovery value by discounting our best estimate of future cash flows at the security's original or current effective rate, as appropriate, and compare this to the amortized cost of the security. If we do not expect to receive cash flows sufficient to recover the entire amortized cost basis of the security, the credit loss component of the impairment is recorded in earnings, with the remaining amount of the unrealized loss related to other factors ( non-credit-related ) recognized in other comprehensive income ( OCI ).

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The non-credit-related unrealized losses for our structured securities, including our below investment grade Alt-A, Subprime and CMBS, are heavily influenced by risk factors other than those related to our best estimate of future cash flows. The difference between these securities original or current effective rates and the yields implied by their fair value indicates that a higher risk premium is included in the valuation of these securities than existed at initial issue or purchase. This risk premium represents the return that a market participant requires as compensation to assume the risk associated with the uncertainties regarding the future performance of the underlying collateral. The risk premium is comprised of: default risk, which reflects the probability of default and the uncertainty related to collection of contractual principal and interest; liquidity risk, which reflects the risk associated with exiting the investment in an illiquid market, both in terms of timeliness and cost; and volatility risk, which reflects the potential valuation volatility during an investor's holding period. Other factors reflected in the risk premium include the costs associated with underwriting, monitoring and holding these types of complex securities. Certain aspects of the default risk are included in the development of our best estimate of future cash flows, as appropriate. Other aspects of the risk premium are considered to be temporary in nature and are expected to reverse over the remaining lives of the securities as future cash flows are received.

*Other-than-temporary impairment assessment for below investment grade Alt-A and Subprime RMBS*

As of March 31, 2011, the fair value of our below investment grade Alt-A securities with gross unrealized losses totaled \$340 million, an increase of 18.1% compared to \$288 million as of December 31, 2010. As of March 31, 2011, gross unrealized losses for our below investment grade Alt-A portfolio totaled \$89 million, a decrease of 23.3% compared to \$116 million as of December 31, 2010, due to impairment write-downs and sales and principal collections, partially offset by downgrades of certain Alt-A securities to below investment grade during first quarter of 2011. For our below investment grade Alt-A securities with gross unrealized gains of \$14 million, we have recognized cumulative write-downs in earnings totaling \$29 million as of March 31, 2011.

As of March 31, 2011, the fair value of our below investment grade Subprime securities with gross unrealized losses totaled \$747 million, a decrease of 6.2% compared to \$796 million as of December 31, 2010. As of March 31, 2011, gross unrealized losses for our below investment grade Subprime portfolio totaled \$397 million, a decrease of 9.4% compared to \$438 million as of December 31, 2010, due to improved valuations resulting from lower risk premiums, sales and principal collections and impairment write-downs, partially offset by downgrades of certain Subprime securities to below investment grade during the first quarter of 2011. For our below investment grade Subprime with gross unrealized gains totaling \$3 million, we have recognized cumulative write-downs in earnings totaling \$70 million as of March 31, 2011.

The credit loss evaluation for Alt-A and Subprime securities with gross unrealized losses is performed in two phases. The first phase estimates the future cash flows of the entire securitization trust from which our security was issued. A critical part of this estimate involves forecasting default rates and loss severities of the residential mortgage loans that collateralize the securitization trust. The factors that affect the default rates and loss severities include, but are not limited to, historical collateral performance, collateral type, transaction vintage year, geographic concentrations, borrower credit quality, origination practices of the transaction sponsor, and practices of the mortgage loan servicers. Current loan-to-value ratios of underlying collateral are not consistently available and accordingly they are not a primary factor in our impairment evaluation. While our projections are developed internally and customized to our specific holdings, they are informed by and benchmarked against credit opinions obtained from third parties, such as industry analysts, nationally recognized credit rating agencies and an RMBS loss modeling advisory service. The default rate and loss severity forecasts result in an estimate of trust-level projected additional collateral loss.

We then analyze the actual cumulative collateral losses incurred to date by the securitization trust, our projected additional collateral losses expected to be incurred and the position of the class of securities we own in the securitization trust relative to the trust's other classes to determine whether any of the collateral losses will be applied to our class. If our class has remaining credit enhancement sufficient to withstand

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the projected additional collateral losses, no collateral losses will be realized by our class and we expect to collect all contractual principal and interest of the security we own. Remaining credit enhancement is measured in terms of (i) subordination from other classes of securities in the trust that are contractually obligated to absorb losses before the class of security we own and (ii) the expected impact of other structural features embedded in the securitization trust beneficial to our class, such as overcollateralization and excess spread.

For securities where there is insufficient remaining credit enhancement for the class of securities we own, a recovery value is calculated based on our best estimate of future cash flows specific to that security. This estimate is

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based on the contractual principal payments and current interest payments of the securities we own, adjusted for actual cumulative collateral losses incurred to date and the projected additional collateral losses expected to be incurred. This estimate also takes into consideration additional secondary sources of credit support, such as reliable bond insurance. For securities without secondary sources of credit support or for which the secondary sources do not fully offset the actual and projected additional collateral losses applied to them, a credit loss is recorded in earnings to the extent amortized cost exceeds recovery value.

96.7% and 3.3% of the fair value of our below investment grade Alt-A securities with gross unrealized losses were issued with Aaa and Aa original ratings and capital structure classifications, respectively. 74.5%, 19.9% and 4.5% of the fair value of our below investment grade Subprime securities with gross unrealized losses were issued with Aaa, Aa and A original ratings and capital structure classifications, respectively. As described previously, Alt-A and Subprime securities with higher original ratings typically have priority in receiving the principal repayments on the underlying collateral compared to those with lower original ratings. While the projected cash flow assumptions for our below investment grade Alt-A and Subprime securities with gross unrealized losses have deteriorated since the securities were originated, as reflected by their current credit ratings, these securities continue to retain the payment priority features that existed at the origination of the securitization trust.

The following tables show trust-level, class-level and security-specific detailed information for our below investment grade Alt-A securities with gross unrealized losses, by credit rating.

| (\$ in millions)  | March 31, 2011   |          |  |   |        |              |         |          |
|---|--|----------|--|---|--------|--------------|---------|----------|
|   | With other-than-temporary impairments recorded in earnings |          |  | Without other-than-temporary impairments recorded in earnings |        |              |         |          |
|   | Caa or lower   | Total    |  | Ba  | B      | Caa or lower | Total   | Total    |
| Trust-level   |  |          |  |   |        |              |         |          |
| Actual cumulative collateral losses incurred to date (1)  | 8.5 %  | 8.5 %    |  | 0.5 %   | 1.2 %  | 3.8 %        | 1.9 %   | n/a      |
| Projected additional collateral losses to be incurred (2) | 24.6 %   | 24.6 %   |  | 6.3 %   | 11.8 % | 17.0 %       | 11.4 %  | n/a      |
| Class-level   |  |          |  |   |        |              |         |          |
| Average remaining credit enhancement (3)                  | 6.3 %  | 6.3 %    |  | 10.4 %  | 15.8 % | 19.7 %       | 14.9 %  | n/a      |
| Security-specific   |  |          |  |   |        |              |         |          |
| Number of positions                                       | 33   | 33       |  | 6   | 5      | 7            | 18      | 51       |
| Par value   | \$ 481   | \$ 481   |  | \$ 59   | \$ 23  | \$ 53        | \$ 135  | \$ 616   |
| Amortized cost  | \$ 302   | \$ 302   |  | \$ 59   | \$ 23  | \$ 45        | \$ 127  | \$ 429   |
| Fair value  | \$ 234   | \$ 234   |  | \$ 55   | \$ 16  | \$ 35        | \$ 106  | \$ 340   |
| Gross unrealized losses                                   |  |          |  |   |        |              |         |          |
| Total   | \$ (68)  | \$ (68)  |  | \$ (4)  | \$ (7) | \$ (10)      | \$ (21) | \$ (89)  |
| 12-24 months (4)  | \$ --  | \$ --    |  | \$ --   | \$ --  | \$ --        | \$ --   | \$ --    |
| Over 24 months (5)  | \$ (62)  | \$ (62)  |  | \$ (4)  | \$ (7) | \$ (9)       | \$ (20) | \$ (82)  |
| Cumulative write-downs recognized (6)                     | \$ (134)   | \$ (134) |  | \$ --   | \$ --  | \$ --        | \$ --   | \$ (134) |
| Principal payments received during the period (7)         | \$ 10  | \$ 10    |  | \$ 1  | \$ --  | \$ 1         | \$ 2    | \$ 12    |



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|                                 | December 31, 2010   |    |                 |       |      |    |                 |  |       |    |      |    |      |    |      |    |       |
|---------------------------------|---|----|-----------------|-------|------|----|-----------------|--|-------|----|------|----|------|----|------|----|-------|
|                                 | With other-than-temporary<br>impairments recorded in earnings |    |                 |       |      |    |                 | Without other-than-temporary<br>impairments recorded in earnings |       |    |      |    |      |    |      |    |       |
|                                 | Ba  | B  | Caa or<br>lower | Total | Ba   | B  | Caa or<br>lower | Total  | Total |    |      |    |      |    |      |    |       |
| Trust-level                     |   |    |                 |       |      |    |                 |  |       |    |      |    |      |    |      |    |       |
| Actual cumulative collateral    |   |    |                 |       |      |    |                 |  |       |    |      |    |      |    |      |    |       |
| losses incurred to date (1)     | 0.5   | %  | 0.7             | %     | 8.1  | %  | 8.0             | %  | 0.1   | %  | 3.1  | %  | 3.7  | %  | 3.0  | %  | n/a   |
| Projected additional collateral |   |    |                 |       |      |    |                 |  |       |    |      |    |      |    |      |    |       |
| losses to be incurred (2)       | 9.9   | %  | 22.5            | %     | 24.6 | %  | 24.5            | %  | 4.8   | %  | 16.6 | %  | 17.8 | %  | 15.4 | %  | n/a   |
| Class-level                     |   |    |                 |       |      |    |                 |  |       |    |      |    |      |    |      |    |       |
| Average remaining credit        |   |    |                 |       |      |    |                 |  |       |    |      |    |      |    |      |    |       |
| enhancement (3)                 | 9.9   | %  | 19.0            | %     | 6.8  | %  | 6.9             | %  | 5.3   | %  | 27.1 | %  | 23.9 | %  | 20.7 | %  | n/a   |
| Security-specific               |   |    |                 |       |      |    |                 |  |       |    |      |    |      |    |      |    |       |
| Number of positions             | 1   |    | 1               |       | 27   |    | 29              |  | 2     |    | 2    |    | 8    |    | 12   |    | 41    |
| Par value                       | \$ 4  | \$ | 3               | \$    | 439  | \$ | 446             | \$   | 16    | \$ | 4    | \$ | 68   | \$ | 88   | \$ | 534   |
| Amortized cost                  | \$ 4  | \$ | 2               | \$    | 316  | \$ | 322             | \$   | 16    | \$ | 4    | \$ | 62   | \$ | 82   | \$ | 404   |
| Fair value                      | \$ 1  | \$ | 1               | \$    | 220  | \$ | 222             | \$   | 13    | \$ | 2    | \$ | 51   | \$ | 66   | \$ | 288   |
| Gross unrealized losses         |   |    |                 |       |      |    |                 |  |       |    |      |    |      |    |      |    |       |
| Total                           | \$ (3)  | \$ | (1)             | \$    | (96) | \$ | (100)           | \$   | (3)   | \$ | (2)  | \$ | (11) | \$ | (16) | \$ | (116) |
| 12-24 months (4)                | \$ --   | \$ | --              | \$    | --   | \$ | --              | \$   | --    | \$ | --   | \$ | --   | \$ | --   | \$ | --    |
| Over 24 months (5)              | \$ (3)  | \$ | (1)             | \$    | (90) | \$ | (94)            | \$   | (3)   | \$ | (2)  | \$ | (10) | \$ | (15) | \$ | (109) |
| Cumulative write-downs          |   |    |                 |       |      |    |                 |  |       |    |      |    |      |    |      |    |       |
| recognized (6)                  | \$ --   | \$ | (1)             | \$    | (92) | \$ | (93)            | \$   | --    | \$ | --   | \$ | --   | \$ | --   | \$ | (93)  |
| Principal payments received     |   |    |                 |       |      |    |                 |  |       |    |      |    |      |    |      |    |       |
| during the period (7)           | \$ --   | \$ | --              | \$    | 59   | \$ | 59              | \$   | 1     | \$ | 1    | \$ | 6    | \$ | 8    | \$ | 67    |

(1) Weighted average actual cumulative collateral losses incurred to date as of period end are based on the actual principal losses incurred as a percentage of the remaining principal amount of the loans in the trust. The weighting calculation is based on the par value of each security. Actual losses on the securities we hold are less than the losses on the underlying collateral as presented in this table. Actual cumulative realized principal losses on the below investment grade Alt-A securities we own, as reported by the trust servicers, were \$6 million as of March 31, 2011.

(2) Weighted average projected additional collateral losses to be incurred as of period end are based on our projections of future losses to be incurred by the trust, taking into consideration the actual cumulative collateral losses incurred to date, as a percentage of the remaining principal amount of the loans in the trust. Our projections are developed internally and customized to our specific holdings and are informed by and benchmarked against credit opinions obtained from third parties, such as industry analysts, nationally recognized credit rating agencies and an RMBS loss modeling advisory service. Projected additional collateral losses to be incurred are compared to average remaining credit enhancement for each security. For securities where the projected additional collateral losses exceed remaining credit enhancement, a recovery value is calculated to determine whether impairment losses should be recorded in earnings. The weighting calculation is based on the par value of each security.

(3) Weighted average remaining credit enhancement as of period end is based on structural subordination and the expected impact of other structural features existing in the securitization trust beneficial to our class and reflects our projection of future principal losses that can occur as a percentage of the remaining principal amount of the loans in the trust before the class of the security we own will incur its first dollar of principal loss. The weighting calculation is based on the par value of each security.

(4) Includes total gross unrealized losses on securities in an unrealized loss position for a period of 12 to 24 consecutive months.

(5) Includes total gross unrealized losses on securities in an unrealized loss position for a period more than 24 consecutive months. As of March 31, 2011, \$40 million of unrealized losses on securities with other-than-temporary impairments recognized in earnings and \$13 million of unrealized losses on securities without other-than-temporary impairments recognized in earnings have been greater than or equal to 20% of those securities' amortized cost for a period of more than 24 consecutive months. As of December 31, 2010, \$70 million of unrealized losses on securities with other-than-temporary impairments recognized in earnings and \$11 million of unrealized losses on securities without other-than-temporary impairments recognized in earnings have been greater than or equal to 20% of those

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securities amortized cost for a period of more than 24 consecutive months.

- (6) Includes cumulative write-downs recorded in accordance with GAAP.
- (7) Reflects principal payments for the three months ended March 31, 2011 or the year ended December 31, 2010, respectively.

The above tables include information about our below investment grade Alt-A securities with gross unrealized losses as of each period presented. The par value and composition of securities included can vary significantly from period to period due to changes in variables such as credit ratings, principal payments, sales, purchases and realized principal losses.

As of March 31, 2011, our below investment grade Alt-A securities with gross unrealized losses and without other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 1.9%. Our impairment evaluation forecasts more severe assumptions than the trusts are actually experiencing, including a projected weighted average underlying default rate of 26.0% and a projected weighted average loss severity of 44.2%, which resulted in projected additional collateral losses of 11.4%. As the average remaining credit

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enhancement for these securities of 14.9% exceeds the projected additional collateral losses of 11.4%, these securities have not been impaired.

As of March 31, 2011, our below investment grade Alt-A securities with gross unrealized losses and with other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 8.5%. Our impairment evaluation forecasts more severe assumptions than the trusts are actually experiencing, including a projected weighted average underlying default rate of 43.4% and a projected weighted average loss severity of 56.1%, which resulted in projected additional collateral losses of 24.6%. As the average remaining credit enhancement for these securities of 6.3% is insufficient to withstand the projected additional collateral losses, we have recognized cumulative write-downs in earnings on these securities as reflected in the table above using our calculated recovery value at the time of impairment. The current average recovery value of these securities as a percentage of par was 65.1% and exceeded these securities' current average amortized cost as a percentage of par of 63.0%, which demonstrates our conclusion that the nature of the remaining unrealized loss on these securities is temporary and will reverse over time. The comparison indicates that recovery value exceeds amortized cost based on a comprehensive evaluation of financial, economic and capital markets assumptions developed for this reporting period.

We believe the unrealized losses on our Alt-A securities, including those over 24 months, result from the current risk premium on these securities, which should continue to reverse over the securities' remaining lives, as demonstrated by improved valuations in 2010. We expect to receive our estimated share of contractual principal and interest collections used to determine the securities' recovery value. As of March 31, 2011, we do not have the intent to sell and it is not more likely than not we will be required to sell these securities before the recovery of their amortized cost basis. We believe that our valuation and impairment processes are comprehensive, employ the most current views about collateral and securitization trust financial positions, and demonstrate our recorded impairments and that the remaining unrealized losses on these positions are temporary.

The following tables show trust-level, class-level and security-specific detailed information for our below investment grade Subprime securities with gross unrealized losses that are not reliably insured, by credit rating.

| (\$ in millions)   | March 31, 2011   |   |          |   |          |   |   |   |              |   |         |   |          |   |          |
|--|--|---|----------|---|----------|---|---|---|--------------|---|---------|---|----------|---|----------|
|  | With other-than-temporary impairments recorded in earnings |   |          |   |          |   | Without other-than-temporary impairments recorded in earnings |   |              |   |         |   |          |   |          |
|  | Caa or lower   |   | Total    |   | Ba       |   | B   |   | Caa or lower |   | Total   |   |          |   |          |
|  | B  | % | B        | % | Total    | % | Ba  | % | B            | % | B       | % | Total    | % | Total    |
| Trust-level  |  |   |          |   |          |   |   |   |              |   |         |   |          |   |          |
| Actual cumulative collateral losses incurred to date (1) | 15.7   | % | 16.9     | % | 16.8     | % | 3.0   | % | 6.4          | % | 10.0    | % | 7.6      | % | n/a      |
| Projected additional collateral losses to be incurred    | 40.3   | % | 42.3     | % | 42.3     | % | 33.4  | % | 32.5         | % | 34.9    | % | 34.0     | % | n/a      |
| Class-level  |  |   |          |   |          |   |   |   |              |   |         |   |          |   |          |
| Average remaining credit enhancement                     | 24.1   | % | 20.4     | % | 20.5     | % | 47.2  | % | 44.2         | % | 42.2    | % | 43.8     | % | n/a      |
| Security-specific  |  |   |          |   |          |   |   |   |              |   |         |   |          |   |          |
| Number of positions                                      | 4  |   | 77       |   | 81       |   | 7   |   | 14           |   | 34      |   | 55       |   | 136      |
| Par value  | \$ 32  |   | \$ 893   |   | \$ 925   |   | \$ 80   |   | \$ 82        |   | \$ 202  |   | \$ 364   |   | \$ 1,289 |
| Amortized cost   | \$ 26  |   | \$ 615   |   | \$ 641   |   | \$ 80   |   | \$ 82        |   | \$ 202  |   | \$ 364   |   | \$ 1,005 |
| Fair value   | \$ 17  |   | \$ 407   |   | \$ 424   |   | \$ 63   |   | \$ 55        |   | \$ 108  |   | \$ 226   |   | \$ 650   |
| Gross unrealized losses                                  |  |   |          |   |          |   |   |   |              |   |         |   |          |   |          |
| Total  | \$ (9)   |   | \$ (208) |   | \$ (217) |   | \$ (17)   |   | \$ (27)      |   | \$ (94) |   | \$ (138) |   | \$ (355) |
| 12-24 months   | \$ --  |   | \$ (2)   |   | \$ (2)   |   | \$ --   |   | \$ --        |   | \$ --   |   | \$ --    |   | \$ (2)   |
| Over 24 months (2)                                       | \$ (9)   |   | \$ (206) |   | \$ (215) |   | \$ (17)   |   | \$ (27)      |   | \$ (94) |   | \$ (138) |   | \$ (353) |

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|   |    |     |    |       |    |       |    |    |    |    |    |    |    |    |    |       |
|---|----|-----|----|-------|----|-------|----|----|----|----|----|----|----|----|----|-------|
| Cumulative write-downs recognized             | \$ | (5) | \$ | (273) | \$ | (278) | \$ | -- | \$ | -- | \$ | -- | \$ | -- | \$ | (278) |
| Principal payments received during the period | \$ | 1   | \$ | 12    | \$ | 13    | \$ | 3  | \$ | 2  | \$ | 4  | \$ | 9  | \$ | 22    |

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|   | December 31, 2010  |    |              |    |       |    |   |    |      |    |              |    |       |    |       |
|---|--|----|--------------|----|-------|----|---|----|------|----|--------------|----|-------|----|-------|
|   | With other-than-temporary impairments recorded in earnings |    |              |    |       |    | Without other-than-temporary impairments recorded in earnings |    |      |    |              |    |       |    |       |
|   | B  |    | Caa or lower |    | Total |    | Ba  |    | B    |    | Caa or lower |    | Total |    |       |
| Trust-level   |  |    |              |    |       |    |   |    |      |    |              |    |       |    |       |
| Actual cumulative collateral losses incurred to date  | 12.0   | %  | 16.1         | %  | 16.0  | %  | 13.2  | %  | 12.5 | %  | 12.6         | %  | 12.7  | %  | n/a   |
| Projected additional collateral losses to be incurred | 38.2   | %  | 43.2         | %  | 43.0  | %  | 46.5  | %  | 42.7 | %  | 40.8         | %  | 42.1  | %  | n/a   |
| Class-level   |  |    |              |    |       |    |   |    |      |    |              |    |       |    |       |
| Average remaining credit enhancement                  | 26.0   | %  | 22.6         | %  | 22.8  | %  | 72.7  | %  | 63.6 | %  | 50.5         | %  | 56.7  | %  | n/a   |
| Security-specific                                     |  |    |              |    |       |    |   |    |      |    |              |    |       |    |       |
| Number of positions                                   | 5  |    | 81           |    | 86    |    | 11  |    | 10   |    | 35           |    | 56    |    | 142   |
| Par value   | \$ 42  | \$ | 952          | \$ | 994   | \$ | 73  | \$ | 69   | \$ | 265          | \$ | 407   | \$ | 1,401 |
| Amortized cost  | \$ 33  | \$ | 650          | \$ | 683   | \$ | 73  | \$ | 69   | \$ | 265          | \$ | 407   | \$ | 1,090 |
| Fair value  | \$ 21  | \$ | 425          | \$ | 446   | \$ | 62  | \$ | 54   | \$ | 158          | \$ | 274   | \$ | 720   |
| Gross unrealized losses                               |  |    |              |    |       |    |   |    |      |    |              |    |       |    |       |
| Total   | \$ (12)  | \$ | (225)        | \$ | (237) | \$ | (11)  | \$ | (15) | \$ | (107)        | \$ | (133) | \$ | (370) |
| 12-24 months  | \$ --  | \$ | (9)          | \$ | (9)   | \$ | --  | \$ | --   | \$ | --           | \$ | --    | \$ | (9)   |
| Over 24 months (2)                                    | \$ (12)  | \$ | (216)        | \$ | (228) | \$ | (11)  | \$ | (15) | \$ | (107)        | \$ | (133) | \$ | (361) |
| Cumulative write-downs recognized                     | \$ (9)   | \$ | (293)        | \$ | (302) | \$ | --  | \$ | --   | \$ | --           | \$ | --    | \$ | (302) |
| Principal payments received during the period         | \$ 4   | \$ | 62           | \$ | 66    | \$ | 18  | \$ | 4    | \$ | 11           | \$ | 33    | \$ | 99    |

(1) Actual cumulative realized principal losses on the below investment grade Subprime securities we own, as reported by the trust servicers, were \$27 million as of March 31, 2011.

(2) As of March 31, 2011, \$185 million of unrealized losses on securities with other-than-temporary impairments recognized in earnings and \$125 million of unrealized losses on securities without other-than-temporary impairments recognized in earnings have been greater than or equal to 20% of those securities amortized cost for a period of more than 24 consecutive months. As of December 31, 2010, \$188 million of unrealized losses on securities with other-than-temporary impairments recognized in earnings and \$108 million of unrealized losses on securities without other-than-temporary impairments recognized in earnings have been greater than or equal to 20% of those securities amortized cost for a period of more than 24 consecutive months.

The above tables include information only about below investment grade Subprime securities with gross unrealized losses that are not reliably insured as of each period presented. As such, the par value and composition of securities included can vary significantly from period to period due to changes in variables such as credit ratings, principal payments, sales, purchases and realized principal losses.

As of March 31, 2011, our Subprime securities that are reliably insured include 10 below investment grade Subprime securities with a total fair value of \$97 million and aggregate gross unrealized losses of \$42 million, all of which are rated B. These securities are insured by one bond insurer rated B that we estimate has sufficient claims paying capacity to service its obligations on these securities. The securitization trusts from which our securities were issued are currently receiving contractual payments from the bond insurer and considering the combination of expected future payments from the bond insurer and cash flows available from the underlying collateral, we expect the trust to have adequate cash flows to make all contractual payments due to the class of securities we own. As a result, our security-specific estimates of future cash flows indicate that these securities' estimated recovery values equal or exceed their amortized cost. Accordingly, no other-than-temporary impairments have been recognized on these securities. As of December 31, 2010, our Subprime securities that are reliably insured include 10 below investment grade Subprime securities with a total fair value of \$76 million and aggregate gross unrealized losses of \$68 million.

As of March 31, 2011, our below investment grade Subprime securities with gross unrealized losses that are not reliably insured and without other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 7.6%. Our impairment evaluation forecasts more severe assumptions than the trusts are actually experiencing, including a projected weighted average underlying default rate of 49.2% and a projected weighted average loss severity of 69.9%, which resulted in projected additional collateral losses of 34.0%. As the average remaining credit enhancement for these securities of 43.8% exceeds the projected additional collateral losses of 34.0%, these securities have not been impaired.

As of March 31, 2011, our below investment grade Subprime securities with gross unrealized losses that are not reliably insured and with other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 16.8%. Our impairment evaluation forecasts more severe assumptions than the trusts are actually

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experiencing, including a projected weighted average underlying default rate of 56.7% and a projected weighted average loss severity of 76.4%, which resulted in projected additional collateral losses of 42.3%. As the average remaining credit enhancement for these securities of 20.5% is insufficient to withstand the projected additional collateral losses, we have recognized cumulative write-downs in earnings on the securities as reflected in the table above using our calculated recovery value at the time of impairment. The current average recovery value of these securities as a percentage of par was 72.3% and exceeded these securities' current average amortized cost as a percentage of par of 69.3%, which demonstrates our conclusion that the nature of the remaining unrealized loss on these securities is temporary and will reverse over time. The comparison indicates that recovery value exceeds amortized cost based on a comprehensive evaluation of financial, economic and capital markets assumptions developed for this reporting period.

We believe the unrealized losses on our Subprime securities, including those over 24 months, result from the current risk premium on these securities, which should continue to reverse over the securities' remaining lives, as demonstrated by improved valuations in 2010. We expect to receive our estimated share of contractual principal and interest collections used to determine the securities' recovery value. As of March 31, 2011, we do not have the intent to sell and it is not more likely than not we will be required to sell these securities before the recovery of their amortized cost basis. We believe that our valuation and impairment processes are comprehensive, employ the most current views about collateral and securitization trust financial positions, and demonstrate our recorded impairments and that the remaining unrealized losses on these positions are temporary.

*Other-than-temporary impairment assessment for below investment grade CMBS*

As of March 31, 2011, the fair value of our below investment grade CMBS with gross unrealized losses totaled \$156 million compared to \$135 million as of December 31, 2010. As of March 31, 2011, gross unrealized losses for our below investment grade CMBS portfolio totaled \$85 million, a decrease of 36.6% compared to \$134 million as of December 31, 2010, due to improved valuations resulting from lower risk premiums, sales and principal collections and impairment write-downs, partially offset by downgrades of certain CMBS to below investment grade during the first quarter of 2011. For our below investment grade CMBS with gross unrealized gains totaling \$4 million, we have recognized cumulative write-downs in earnings totaling \$9 million as of March 31, 2011.

The credit loss evaluation for CMBS with gross unrealized losses is performed in two phases. The first phase estimates the future cash flows of the entire securitization trust from which our security was issued. A critical part of this estimate involves forecasting the collateral losses of the commercial mortgage loans that collateralize the securitization trust. Factors affecting these estimates include, but are not limited to, estimates of current and future commercial property prices, current and projected rental incomes, the propensity of the mortgage loans to default under these assumptions and loss severities in cases of default. Estimates of future property prices and rental incomes consider specific property-type and geographic economic trends such as employment, property vacancy and rental rates, and forecasts of new supply in the commercial real estate markets. Estimates of default rates and loss severities consider factors such as borrower payment history, the origination practices of the transaction sponsor, overall collateral quality and diversification, transaction vintage year, maturity date, overall transaction structure and other factors that may influence performance. Realized losses in the CMBS market have historically been low and, we believe, are not predictive of future losses. Therefore, our projections of collateral performance rely on probability-weighted scenarios informed by credit opinions obtained from third parties, such as nationally recognized credit rating agencies, industry analysts and CMBS loss modeling advisory services.

We then analyze the actual cumulative collateral losses incurred to date by the securitization trust, our projected additional collateral losses expected to be incurred and the position of the class of securities we own in the securitization trust relative to the trust's other classes to determine whether any of the collateral losses will be applied to our class. If our class has remaining credit enhancement sufficient to withstand

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the projected additional collateral losses, no collateral losses will be realized by our class and we expect to collect all contractual principal and interest of the security we own. Remaining credit enhancement is measured in terms of subordination from other classes of securities in the trust being contractually obligated to absorb losses before the class of security we own.

For securities where there is insufficient remaining credit enhancement for the class of securities we own, a recovery value is calculated based on our best estimate of future cash flows specific to that security. This estimate is based on the contractual principal payments and current interest payments of the securities we own, adjusted for actual cumulative collateral losses incurred to date and the projected additional collateral losses expected to be

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incurred. In instances where the recovery value of the security is less than its amortized cost, a credit loss is recorded in earnings.

15.2%, 74.7% and 7.3% of the fair value of our below investment grade CMBS with gross unrealized losses were issued with Aaa, Aa and A original ratings and capital structure classifications, respectively. As described previously, CMBS with higher original ratings typically have priority in receiving the principal repayments on the underlying collateral compared to those with lower original ratings. Tight credit markets and conservative underwriting standards continue to stress commercial mortgage borrowers' ability to refinance obligations. While the projected cash flow assumptions for our below investment grade CMBS with gross unrealized losses have deteriorated since the securities were originated, as reflected by their current credit ratings, these securities continue to retain the payment priority features that existed at the origination of the securitization trust.

The following tables show trust-level, class-level and security-specific detailed information for our below investment grade CMBS with gross unrealized losses, by credit rating.

(\$ in millions)

|                                 | March 31, 2011  |    |                 |       |      |    |  |       |       |    |      |    | Total |    |      |    |      |
|---------------------------------|---|----|-----------------|-------|------|----|--|-------|-------|----|------|----|-------|----|------|----|------|
|                                 | With other-than-temporary<br>impairments recorded in earnings |    |                 |       |      |    | Without other-than-temporary<br>impairments recorded in earnings |       |       |    |      |    |       |    |      |    |      |
|                                 | Ba  | B  | Caa or<br>lower | Total | Ba   | B  | Caa or<br>lower  | Total | Total |    |      |    |       |    |      |    |      |
| Trust-level                     |   |    |                 |       |      |    |  |       |       |    |      |    |       |    |      |    |      |
| Actual cumulative collateral    |   |    |                 |       |      |    |  |       |       |    |      |    |       |    |      |    |      |
| losses incurred to date (1)     | 0.7   | %  | 3.2             | %     | 4.8  | %  | 4.0  | %     | 1.4   | %  | 0.7  | %  | --    | %  | 1.2  | %  | n/a  |
| Projected additional collateral |   |    |                 |       |      |    |  |       |       |    |      |    |       |    |      |    |      |
| losses to be incurred           | 6.1   | %  | 7.0             | %     | 64.5 | %  | 47.6   | %     | 6.9   | %  | 4.4  | %  | --    | %  | 6.1  | %  | n/a  |
| Class-level                     |   |    |                 |       |      |    |  |       |       |    |      |    |       |    |      |    |      |
| Average remaining credit        |   |    |                 |       |      |    |  |       |       |    |      |    |       |    |      |    |      |
| enhancement                     | 11.8  | %  | 7.2             | %     | 26.0 | %  | 21.1   | %     | 9.0   | %  | 7.0  | %  | --    | %  | 8.3  | %  | n/a  |
| Security-specific               |   |    |                 |       |      |    |  |       |       |    |      |    |       |    |      |    |      |
| Number of positions             | 3   |    | 1               |       | 4    |    | 8  |       | 12    |    | 6    |    | 1     |    | 19   |    | 27   |
| Par value                       | \$ 13   | \$ | 16              | \$    | 69   | \$ | 98   | \$    | 118   | \$ | 54   | \$ | 3     | \$ | 175  | \$ | 273  |
| Amortized cost                  | \$ 12   | \$ | 15              | \$    | 31   | \$ | 58   | \$    | 125   | \$ | 55   | \$ | 3     | \$ | 183  | \$ | 241  |
| Fair value                      | \$ 9  | \$ | 11              | \$    | 12   | \$ | 32   | \$    | 87    | \$ | 35   | \$ | 2     | \$ | 124  | \$ | 156  |
| Gross unrealized losses         |   |    |                 |       |      |    |  |       |       |    |      |    |       |    |      |    |      |
| Total                           | \$ (3)  | \$ | (4)             | \$    | (19) | \$ | (26)   | \$    | (38)  | \$ | (20) | \$ | (1)   | \$ | (59) | \$ | (85) |
| 12-24 months                    | \$ --   | \$ | --              | \$    | --   | \$ | --   | \$    | --    | \$ | --   | \$ | --    | \$ | --   | \$ | --   |
| Over 24 months (2)              | \$ (3)  | \$ | (4)             | \$    | (19) | \$ | (26)   | \$    | (38)  | \$ | (20) | \$ | (1)   | \$ | (59) | \$ | (85) |
| Cumulative write-downs          |   |    |                 |       |      |    |  |       |       |    |      |    |       |    |      |    |      |
| recognized                      | \$ (2)  | \$ | (2)             | \$    | (38) | \$ | (42)   | \$    | --    | \$ | --   | \$ | --    | \$ | --   | \$ | (42) |
| Principal payments received     |   |    |                 |       |      |    |  |       |       |    |      |    |       |    |      |    |      |
| during the period               | \$ --   | \$ | --              | \$    | 1    | \$ | 1  | \$    | --    | \$ | --   | \$ | --    | \$ | --   | \$ | 1    |

|             | December 31, 2010   |   |                 |       |     |   |  |       |       |   |     |   | Total |   |     |   |     |
|-------------|---|---|-----------------|-------|-----|---|--|-------|-------|---|-----|---|-------|---|-----|---|-----|
|             | With other-than-temporary<br>impairments recorded in earnings |   |                 |       |     |   | Without other-than-temporary<br>impairments recorded in earnings |       |       |   |     |   |       |   |     |   |     |
|             | Ba  | B | Caa or<br>lower | Total | Ba  | B | Caa or<br>lower  | Total | Total |   |     |   |       |   |     |   |     |
| Trust-level | 0.6   | % | 3.2             | %     | 2.5 | % | 2.3  | %     | 1.1   | % | 0.3 | % | 0.4   | % | 0.9 | % | n/a |

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|   |        |   |        |   |         |   |         |   |         |   |         |   |        |   |         |   |          |
|---|--------|---|--------|---|---------|---|---------|---|---------|---|---------|---|--------|---|---------|---|----------|
| Actual cumulative collateral losses incurred to date  |        |   |        |   |         |   |         |   |         |   |         |   |        |   |         |   |          |
| Projected additional collateral losses to be incurred | 12.2   | % | 7.0    | % | 38.1    | % | 29.2    | % | 7.0     | % | 4.4     | % | 7.2    | % | 6.4     | % | n/a      |
| Class-level   |        |   |        |   |         |   |         |   |         |   |         |   |        |   |         |   |          |
| Average remaining credit enhancement                  | 12.5   | % | 7.0    | % | 25.5    | % | 20.7    | % | 9.1     | % | 7.5     | % | 9.0    | % | 8.7     | % | n/a      |
| Security-specific                                     |        |   |        |   |         |   |         |   |         |   |         |   |        |   |         |   |          |
| Number of positions                                   | 2      |   | 1      |   | 5       |   | 8       |   | 14      |   | 5       |   | 2      |   | 21      |   | 29       |
| Par value   | \$ 22  |   | \$ 16  |   | \$ 79   |   | \$ 117  |   | \$ 138  |   | \$ 46   |   | \$ 7   |   | \$ 191  |   | \$ 308   |
| Amortized cost  | \$ 17  |   | \$ 15  |   | \$ 39   |   | \$ 71   |   | \$ 143  |   | \$ 47   |   | \$ 8   |   | \$ 198  |   | \$ 269   |
| Fair value  | \$ 13  |   | \$ 6   |   | \$ 13   |   | \$ 32   |   | \$ 75   |   | \$ 25   |   | \$ 3   |   | \$ 103  |   | \$ 135   |
| Gross unrealized losses                               |        |   |        |   |         |   |         |   |         |   |         |   |        |   |         |   |          |
| Total   | \$ (4) |   | \$ (9) |   | \$ (26) |   | \$ (39) |   | \$ (68) |   | \$ (22) |   | \$ (5) |   | \$ (95) |   | \$ (134) |
| 12-24 months  | \$ --  |   | \$ --  |   | \$ --   |   | \$ --   |   | \$ --   |   | \$ --   |   | \$ --  |   | \$ --   |   | \$ --    |
| Over 24 months (2)                                    | \$ (4) |   | \$ (9) |   | \$ (26) |   | \$ (39) |   | \$ (68) |   | \$ (22) |   | \$ (5) |   | \$ (95) |   | \$ (134) |
| Cumulative write-downs recognized                     | \$ (5) |   | \$ (2) |   | \$ (41) |   | \$ (48) |   | \$ --   |   | \$ --   |   | \$ --  |   | \$ --   |   | \$ (48)  |
| Principal payments received during the period         | \$ --  |   | \$ --  |   | \$ 1    |   | \$ 1    |   | \$ --   |   | \$ 1    |   | \$ --  |   | \$ 1    |   | \$ 2     |

(1) There were no actual cumulative realized principal losses on the below investment grade CMBS we own, as reported by the trust servicers, as of March 31, 2011.

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(2) As of March 31, 2011, \$25 million of unrealized losses on securities with other-than-temporary impairments recognized in earnings and \$58 million of unrealized losses on securities without other-than-temporary impairments recognized in earnings have been greater than or equal to 20% of those securities amortized cost for a period of more than 24 consecutive months. As of December 31, 2010, \$39 million of unrealized losses on securities with other-than-temporary impairments recognized in earnings and \$93 million of unrealized losses on securities without other-than-temporary impairments recognized in earnings have been greater than or equal to 20% of those securities' amortized cost for a period of more than 24 consecutive months.

The above tables include information about below investment grade CMBS with gross unrealized losses as of each period presented. The par value and composition of securities included can vary significantly from period to period due to changes in variables such as credit ratings, principal payments, sales and purchases.

Our impairment evaluation for CMBS forecasts more severe assumptions than the trusts are actually experiencing. We assume that all loans delinquent 60 days or more default and project default rates on otherwise performing loans. Projected loss severities are then applied against the resulting default rates, arriving at our projected additional collateral loss rates. The projected additional collateral loss rates by vintage year of our CMBS portfolio range from a low of 1.9% for holdings with a vintage year of 2003 to a high of 12.0% for holdings with a vintage year of 2005.

As of March 31, 2011, our below investment grade CMBS with gross unrealized losses and without other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 1.2%, and the projected additional collateral loss rate for these securities as of March 31, 2011 was 6.1%. As the average remaining credit enhancement for these securities of 8.3% exceeds the projected additional collateral losses of 6.1%, these securities have not been impaired.

As of March 31, 2011, our below investment grade CMBS with gross unrealized losses and with other-than-temporary impairments recorded in earnings had incurred actual cumulative collateral losses of 4.0%. The projected additional collateral loss rate for these securities as of March 31, 2011 was 47.6%. As the average remaining credit enhancement for these securities of 21.1% is insufficient to withstand the projected additional collateral losses, we have recognized cumulative write-downs in earnings on these securities as reflected in the table above using our calculated recovery value at the time of impairment. The current average recovery value of these securities as a percentage of par was 59.4% and exceeded these securities' current average amortized cost as a percentage of par of 58.7%, which demonstrates our conclusion that the nature of the remaining unrealized loss on these securities is temporary and will reverse over time. The comparison indicates that recovery value is in line with amortized cost as impairment write-downs were recorded in the reporting period based on a comprehensive evaluation of financial, economic and capital markets assumptions developed for this reporting period.

We believe the unrealized losses on our CMBS, including those over 24 months, result from the current risk premium on these securities, which should continue to reverse over the securities' remaining lives, as demonstrated by improved valuations during 2010. We expect to receive our estimated share of contractual principal and interest collections used to determine the securities' recovery value. As of March 31, 2011, we do not have the intent to sell and it is not more likely than not we will be required to sell these securities before the recovery of their amortized cost basis. We believe that our valuation and impairment processes are comprehensive, employ the most current views about collateral and securitization trust financial positions, and demonstrate our recorded impairments and that the remaining unrealized losses on these positions are temporary.

*Problem, restructured, or potential problem securities*

We also monitor the quality of our fixed income and bank loan portfolios by categorizing certain investments as problem, restructured, or potential problem. Problem fixed income securities and bank loans are in default with respect to principal or interest and/or are investments issued by companies that have gone into bankruptcy subsequent to our acquisition or loan. Fixed income and bank loan investments are categorized as restructured when the debtor is experiencing financial difficulty and we grant a concession. Potential problem fixed income or bank loan investments are current with respect to contractual principal and/or interest, but because of other facts and circumstances, we have concerns regarding the borrower's ability to pay future principal and interest according to the original terms, which causes us to believe these investments may be classified as problem or restructured in the future.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

The following table summarizes problem, restructured and potential problem fixed income securities and bank loans, which are reported in other investments.

| (\$ in millions)                      | March 31, 2011 |                    |  |                |                                      |  |
|---------------------------------------|----------------|--------------------|--|----------------|--------------------------------------|--|
|                                       | Par value (1)  | Amortized cost (1) | Amortized cost as a percent of par value | Fair value (2) | Fair value as a percent of par value | Percent of total fixed income and bank loan portfolios |
| Restructured                          | \$ 99          | \$ 83              | 83.8%                                    | \$ 79          | 79.8%                                | 0.1%   |
| Problem                               | 579            | 187                | 32.3                                     | 163            | 28.2                                 | 0.2  |
| Potential problem                     | 2,611          | 1,322              | 50.6                                     | 1,067          | 40.9                                 | 1.3  |
| Total                                 | \$ 3,289       | \$ 1,592           | 48.4                                     | \$ 1,309       | 39.8                                 | 1.6%   |
| Cumulative write-downs recognized (3) |                | \$ 935             |  |                |                                      |  |

| (\$ in millions)                      | December 31, 2010 |                    |  |                |                                      |  |
|---------------------------------------|-------------------|--------------------|--|----------------|--------------------------------------|--|
|                                       | Par value (1)     | Amortized cost (1) | Amortized cost as a percent of par value | Fair value (2) | Fair value as a percent of par value | Percent of total fixed income and bank loan portfolios |
| Restructured                          | \$ 99             | \$ 83              | 83.8%                                    | \$ 79          | 79.8%                                | 0.1%   |
| Problem                               | 665               | 214                | 32.2                                     | 188            | 28.3                                 | 0.2  |
| Potential problem                     | 3,441             | 1,485              | 43.2                                     | 1,171          | 34.0                                 | 1.5  |
| Total                                 | \$ 4,205          | \$ 1,782           | 42.4                                     | \$ 1,438       | 34.2                                 | 1.8%   |
| Cumulative write-downs recognized (3) |                   | \$ 1,005           |  |                |                                      |  |

(1) The difference between par value and amortized cost of \$1.70 billion and \$2.42 billion as of March 31, 2011 and December 31, 2010, respectively, is primarily attributable to write-downs and a zero-coupon security.

(2) Bank loans are reflected at amortized cost.

(3) Cumulative write-downs recognized only reflect impairment write-downs related to investments within the problem, potential problem and restructured categories.

As of March 31, 2011, amortized cost for the problem category was \$187 million and comprised \$77 million of Subprime, \$58 million of municipal bonds, \$37 million of Alt-A, \$7 million of corporates (primarily privately placed), \$5 million of CDO and \$3 million of Consumer and other ABS.

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As of March 31, 2011, amortized cost for the potential problem category was \$1.32 billion and comprised \$585 million of Subprime, \$302 million of Alt-A, \$172 million of Prime, \$98 million of municipal bonds, \$63 million of CMBS, \$56 million of CDO, \$40 million of corporates (primarily privately placed), \$3 million of bank loans and \$3 million of Consumer and other ABS.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

**Net investment income** The following table presents net investment income.

| (\$ in millions)                  | Three months ended |          |
|-----------------------------------|--------------------|----------|
|                                   | March 31,          |          |
|                                   | 2011               | 2010     |
| Fixed income securities           | \$ 900             | \$ 959   |
| Equity securities                 | 19                 | 21       |
| Mortgage loans                    | 89                 | 104      |
| Limited partnership interests     | 10                 | 6        |
| Short-term investments            | 2                  | 2        |
| Other                             | 11                 | 1        |
| Investment income, before expense | 1,031              | 1,093    |
| Investment expense                | (49)               | (43)     |
| Net investment income             | \$ 982             | \$ 1,050 |

Net investment income decreased 6.5% or \$68 million in the first quarter of 2011 compared to the first quarter of 2010, primarily due to lower average investment balances due to decreased Allstate Financial contractholder funds and lower yields resulting from prior risk mitigation actions. Net investment income was \$1.01 billion and \$998 million in the third and fourth quarter of 2010, respectively.

**Realized capital gains and losses** The following table presents the components of realized capital gains and losses and the related tax effect.

| (\$ in millions)  | Three months ended |          |
|---|--------------------|----------|
|   | March 31,          |          |
|   | 2011               | 2010     |
| Impairment write-downs  | \$ (114)           | \$ (223) |
| Change in intent write-downs                                      | (69)               | (32)     |
| Net other-than-temporary impairment losses recognized in earnings | (183)              | (255)    |
| Sales   | 283                | 88       |
| Valuation of derivative instruments                               | 22                 | (155)    |
| Settlements of derivative instruments                             | (89)               | (30)     |
| EMA limited partnership income                                    | 63                 | 4        |
| Realized capital gains and losses, pre-tax                        | 96                 | (348)    |
| Income tax (expense) benefit                                      | (33)               | 122      |
| Realized capital gains and losses, after-tax                      | \$ 63              | \$ (226) |

*Impairment write-downs* are presented in the following table.

| (\$ in millions) | Three months ended |
|------------------|--------------------|
|                  | March 31,          |

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|                               | <b>2011</b> | <b>2010</b> |
|-------------------------------|-------------|-------------|
| Fixed income securities       | \$ (86)     | \$ (180)    |
| Equity securities             | (20)        | (6)         |
| Mortgage loans                | (6)         | (13)        |
| Limited partnership interests | (1)         | (24)        |
| Other investments             | (1)         | --          |
| Impairment write-downs        | \$ (114)    | \$ (223)    |

Impairment write-downs for the three months ended March 31, 2011 were primarily driven by RMBS, which experienced deterioration in expected cash flows and investments with commercial real estate exposure, including CMBS, equity, mortgage loans and certain real estate related municipal bonds, which were impacted by lower real estate valuations or experienced deterioration in expected cash flows. Impairment write-downs on below investment grade RMBS, CMBS and ABS for the three months ended March 31, 2011 were \$46 million, \$20 million and \$2 million, respectively.

Impairment write-downs that were related primarily to securities subsequently disposed were \$11 million for the three months ended March 31, 2011. Of the remaining write-downs for the three months ended March 31, 2011,

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\$58 million or 77.3% of the fixed income security write-downs related to impaired securities that were performing in line with anticipated or contractual cash flows but were written down primarily because of expected deterioration in the performance of the underlying collateral or our assessment of the probability of future default. For these securities, as of March 31, 2011, there were either no defaults or defaults only impacted classes lower than our position in the capital structure. \$17 million of the fixed income security write-downs for the three months ended March 31, 2011 related to securities experiencing a significant departure from anticipated cash flows; however, we believe they retain economic value.

Equity securities were written down primarily due to the length of time and extent to which fair value was below cost, considering our assessment of the financial condition and near-term and long-term prospects of the issuer, including relevant industry conditions and trends.

Limited partnership impairment write-downs primarily related to Cost limited partnerships, which experienced declines in portfolio valuations and we could not assert the recovery period would be temporary. To determine if an other-than-temporary impairment has occurred related to a Cost limited partnership, we evaluate whether an impairment indicator has occurred in the period that may have a significant adverse effect on the carrying value of the investment. Impairment indicators may include: significantly reduced valuations of the investments held by the limited partnerships; actual recent cash flows received being significantly less than expected cash flows; reduced valuations based on financing completed at a lower value; completed sale of a material underlying investment at a price significantly lower than expected; or any other adverse events since the last financial statements received that might affect the fair value of the investee's capital.

*Change in intent write-downs* are presented in the following table.

| (\$ in millions)             | Three months ended |         |
|------------------------------|--------------------|---------|
|                              | March 31,          |         |
|                              | 2011               | 2010    |
| Fixed income securities      | \$ (69)            | \$ (26) |
| Mortgage loans               | --                 | (6)     |
| Change in intent write-downs | \$ (69)            | \$ (32) |

The change in intent write-downs in the three months ended March 31, 2011 were primarily a result of ongoing comprehensive reviews of our portfolios resulting in write-downs of individually identified investments, primarily lower yielding, floating rate RMBS and municipal bonds.

*Sales* generated \$283 million of net realized gains for the three months ended March 31, 2011 primarily due to \$65 million of net gains on the sale of our convertible bond portfolio, \$81 million of net gains on sales of other corporate, foreign government and ABS securities and \$142 million of net gains on sales of equity securities, partially offset by \$25 million of net losses on sales of U.S. government securities.

*Valuation and settlement of derivative instruments* net realized capital losses totaling \$67 million for the three months ended March 31, 2011 included \$22 million of gains on the valuation of derivative instruments and \$89 million of losses on the settlement of derivative instruments.

Net realized capital gains and losses from our risk management derivative programs are primarily driven by changes in risk-free interest rates, equity market valuations, volatility and credit spreads during a given period. Net realized capital gains and losses from our income generation derivative programs are primarily driven by changes in the fair value of the reference entities or indices underlying the derivative instruments.

A changing interest rate environment will drive changes in our portfolio duration management which is established with an economic view of liabilities relative to a long-term investment portfolio view. Tactical duration management is accomplished through both cash market transactions, sales and new purchases, and derivative activities that generate realized gains and losses. As a component of our approach to managing portfolio duration, realized gains and losses on certain derivative instruments are most appropriately considered in conjunction with the unrealized gains and losses on the fixed income portfolio. This approach mitigates the impacts of general interest rate changes to our overall financial condition.

As of March 31, 2011, our securities with embedded derivatives totaled \$377 million, a decrease in fair value of \$879 million from December 31, 2010, comprising net sales activity of \$922 million primarily related to the sale of our convertible bond portfolio, realized capital gains on valuation of \$8 million and unrealized net capital gains

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reported in OCI of \$35 million for the host securities. Unrealized net capital gains were further decreased by \$4 million due to amortization of the host securities. The change in fair value of embedded derivatives is bifurcated from the host securities, separately valued and reported in realized capital gains and losses, while the change in the difference between the fair value and the amortized cost of the host securities is reported in OCI. Total fair value exceeded total amortized cost by \$8 million as of March 31, 2011. Valuation gains and losses for securities with embedded derivatives are converted into cash upon our election to sell these securities. In the event the economic value of the embedded options is not realized, we will recover the par value if held to maturity unless the issuer of the security defaults. In the event there are defaults by the referenced credit entities of the embedded credit default swap, our loss is limited to the par value of the combined fixed income security, net of applicable recoveries. Total par value exceeded fair value by \$109 million as of March 31, 2011.

The table below presents the realized capital gains and losses (pre-tax) on the valuation and settlement of derivative instruments shown by underlying exposure and derivative strategy.

| (\$ in millions)                                  | Three months ended March 31, |                     |        |        | 2010 | 2011 Explanations   |
|---|------------------------------|---------------------|--------|--------|------|---|
|   | Valuation                    | 2011<br>Settlements | Total  | Total  |      |   |
| <b><u>Risk management</u></b>                     |                              |                     |        |        |      |   |
| <b>Property-Liability</b>                         |                              |                     |        |        |      |   |
| Portfolio duration management (1)                 | \$ 4                         | \$ (6)              | \$ (2) | \$ (2) |      | Interest rate swaps, municipal interest rate swaps and short interest rate futures are used to offset the effects of changing interest rates on a portion of the Property-Liability fixed income portfolio that is reported in unrealized net capital gains or losses in OCI. The futures contracts are exchange traded, daily cash settled and can be exited at any time for minimal additional cost. The 2011 losses on settlements are primarily due to decreases in interest rates over the life of interest rate swaps acquired in the prior year and are partially offset by valuation gains on interest rate swaps resulting from increasing interest rates in the current year. The net realized capital loss is offset in unrealized net capital gains and losses in OCI to the extent it relates to changes in risk-free rates.         |
| Interest rate spike exposure (1)                  | 13                           | (62)                | (49)   | (122)  |      | Interest rate swaption contracts, with terms of less than one year, and exchange traded options on interest rate futures, with three to six month terms, provide an offset to declines in fixed income market values resulting from potential rising interest rates. As of March 31, 2011, the remaining notional amount of our over-the-counter swaption positions totaled \$1.50 billion, which expires by April 2011. The 2011 losses on swaptions and options on interest rate futures contracts relates to a decrease in interest rates and a decline in volatility. Volatility represents the measure of variation of average value over a specified time period. If interest rates do not increase above the strike rate, the maximum loss on swaptions and options on interest rate futures is limited to the amount of the premium paid. |
| Hedging unrealized gains on equity securities (1) | 2                            | (21)                | (19)   | (39)   |      | Exchange traded put options and short equity index futures provide an offset to significant declines in our equity portfolio from equity market declines below a targeted level. Options can expire, terminate early or the option can be exercised. If the price level of the equity index does not fall below the put's strike price,   |

|                            |      |     |     |      |   |
|----------------------------|------|-----|-----|------|---|
|                            |      |     |     |      | <p>the maximum loss on purchased puts is limited to the amount of the premium paid. The futures contracts are exchange traded, daily cash settled and can be exited at any time for minimal additional cost. The 2011 losses on futures and options were primarily the result of an increase in the price levels of the equity indices and a decrease in volatility and were partially offset by unrealized net capital gains and losses of our equity portfolio to the degree they reflect the changes in price levels of the equity indices, which is reflected in OCI.</p>   |
| Foreign currency contracts | --   | (5) | (5) | 13   | <p>Currency forwards are used to protect our foreign bond and equity portfolios from changes in currency rates. The 2011 losses on foreign currency contracts are primarily driven by the weakening of the U.S. currency versus the foreign currency.</p>   |
| Credit risk reduction (1)  | (5)  | (2) | (7) | 2    | <p>Losses are the result of tightening credit spreads on referenced credit entities.</p>  |
| <b>Allstate Financial</b>  | (15) | 15  | --  | (43) | <p>Interest rate caps, floors, swaptions, swaps and interest rate futures are used by Allstate Financial to balance interest-rate sensitivities of its assets and liabilities. The contracts settle based on differences between current market rates and a contractually specified fixed rate through expiration. The contracts can be terminated and settled at any time with minimal additional cost. The maximum loss on caps, floors and swaptions is limited to the amount of premiums paid. The change in valuation reflects the changing value of expected future settlements from changing interest rates, which may vary over the period of the contracts. The futures contracts are exchange traded, daily cash settled and can be exited at any time for minimal additional cost. The 2011 valuation losses primarily relate to losses on interest rate swaps resulting from increasing interest rates in the current year and are offset by gains on settlements resulting from decreases in interest rates over the life of the interest rate swaps acquired prior to 2011. The valuation losses and settlement gains are offset in unrealized capital gains and losses of our fixed income securities in OCI to the extent it relates to changes in risk-free rates.</p> |
| Duration gap management    |      |     |     |      |   |

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

| (\$ in millions)                                       | Three months ended March 31, |                     |         | 2010<br>Total | 2011 Explanations  |
|--|------------------------------|---------------------|---------|---------------|--|
|  | Valuation                    | 2011<br>Settlements | Total   |               |  |
| Anticipatory hedging                                   | --                           | --                  | --      | 20            | Futures and interest rate swaps are used to protect investment spread from interest rate changes during mismatches in the timing of cash flows between product sales and the related investment activity. The futures contracts are exchange traded, daily cash settled and can be exited at any time for minimal additional cost. If the cash flow mismatches are such that a positive net investment position is being hedged, there is an offset for the related investment's unrealized loss in OCI.   |
| Hedging of interest rate exposure in annuity contracts | --                           | --                  | --      | (9)           |  |
| Hedge ineffectiveness                                  | 3                            | (11)                | (8)     | --            | The hedge ineffectiveness of \$8 million includes \$28 million in realized capital losses on swaps that were offset by \$20 million in realized capital gains on the hedged risk.  |
| Foreign currency contracts                             | --                           | --                  | --      | 4             |  |
| Credit risk reduction (1)                              | (1)                          | (1)                 | (2)     | --            | Losses are the result of tightening credit spreads on referenced credit entities.  |
| <b>Total Risk management</b>                           | \$ 1                         | \$ (93)             | \$ (92) | \$ (176)      |  |
| <b><u>Income generation</u></b>                        |                              |                     |         |               |  |
| Asset replication credit exposure                      |                              |                     |         |               | The 2011 changes in valuation on the Property-Liability segment are due to the tightening of credit spreads on referenced credit entities.   |
| Property-Liability                                     | \$ 3                         | \$ 1                | \$ 4    | \$ 6          | The gains are primarily on single name credit default swaps ( CDS ).   |
| Allstate Financial                                     | 10                           | 3                   | 13      | (2)           | The 2011 changes in valuation on the Allstate Financial segment are due to tightening credit spreads on referenced credit entities. The gains are primarily on first-to-default CDS and single name CDS. The changes in valuation would only be converted to cash upon disposition, which can be done at any time, or if the credit event specified in the contract occurs. For further discussion on CDS, see Note 6 of the condensed consolidated financial statements.  |
| <b>Total Income generation</b>                         | \$ 13                        | \$ 4                | \$ 17   | \$ 4          |  |
| <b><u>Accounting</u></b>                               |                              |                     |         |               |  |
| Equity indexed notes                                   |                              |                     |         |               | Equity-indexed notes are fixed income securities that contain embedded options. The changes in valuation of the embedded equity indexed call options are reported in realized capital gains and losses.  |
| Allstate Financial                                     | \$ 3                         | \$ --               | \$ 3    | \$ (4)        | The results generally track the performance of underlying equity indices. Valuation gains and losses are converted into cash upon sale or maturity. In the event the economic value of the options is not realized, we will recover the par value of the host fixed income security if held to maturity unless the issuer of the note defaults. Par value exceeded fair value by \$13 million as of March 31, 2011. Equity-indexed notes are subject to our comprehensive portfolio monitoring and watchlist processes to identify and evaluate when the carrying value may be other-than-temporarily impaired. The following table compares the March 31, 2011 and December 31, |

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2010 holdings, respectively.

| (\$ in millions)                                   | March 31,<br>2011 | Change in<br>fair value | Change due<br>to net sale<br>activity | December 31,<br>2010 |
|--|-------------------|-------------------------|---------------------------------------|----------------------|
| Par value  | \$ 300            | \$ --                   | \$ --                                 | \$ 300               |
| Amortized cost<br>of host<br>contract              | \$ 227            | \$ 3                    | \$ --                                 | \$ 224               |
| Fair value of<br>equity-<br>indexed call<br>option | 50                | 3                       | --                                    | 47                   |
| Total<br>amortized cost                            | \$ 277            | \$ 6                    | \$ --                                 | \$ 271               |
| Total fair value                                   | \$ 287            | \$ 8                    | \$ --                                 | \$ 279               |
| Unrealized<br>gain/loss                            | \$ 10             | \$ 2                    | \$ --                                 | \$ 8                 |

We sold our convertible bond portfolio during the first quarter of 2011. As of March 31, 2011, the fair value of our holdings was \$5 million.

Conversion options in  
fixed income  
securities

|                    |     |    |     |     |
|--------------------|-----|----|-----|-----|
| Property-Liability | 9   | -- | 9   | (8) |
| Allstate Financial | (5) | -- | (5) | (1) |
| Total              | 4   | -- | 4   | (9) |

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| (\$ in millions)                  | Three months ended March 31, |                         |                                       | 2010                 | 2011 Explanations   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
|-----------------------------------|------------------------------|-------------------------|---------------------------------------|----------------------|---|------------------|-------------------|-------------------------|---------------------------------------|----------------------|-----------|--------|-------|-------|--------|---------------------------------|--------|--------|-------|--------|-----------------------------------|------|---|----|------|----------------------|-------|--------|-------|-------|------------------|-------|------|-------|-------|----------------------|--------|-------|-------|---------|
| Valuation                         | 2011<br>Settlements          | Total                   | Total                                 |                      |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| CDS in fixed income securities    |                              |                         |                                       |                      |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| Allstate Financial                | 1                            | --                      | 1                                     | --                   | Synthetic CDOs are fixed income securities that contain embedded CDS. Changes in valuation of the embedded credit default swap are reported in realized capital gains and losses. The embedded credit default swap increases or decreases in value as referenced credit entities' credit spreads tighten or widen, respectively. Credit events, changes in interest rates, correlations of the referenced entities and assumed recovery rates are among some of the other factors affecting the value of the embedded credit default swap. In the event a referenced credit entity experiences a credit event, our loss is limited to the par value of the fixed income security. Losses on credit events are net of recovery. Par value exceeded fair value by \$96 million as of March 31, 2011. Synthetic CDOs are subject to our comprehensive portfolio monitoring and watchlist processes to identify and evaluate when the carrying value may be other-than-temporarily impaired. The following table compares the March 31, 2011 and December 31, 2010 holdings, respectively.  |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
|                                   |                              |                         |                                       |                      | <table border="0" style="margin-left: 40px;"> <thead> <tr> <th style="text-align: left;">(\$ in millions)</th> <th style="text-align: center;">March 31,<br/>2011</th> <th style="text-align: center;">Change in<br/>fair value</th> <th style="text-align: center;">Change due<br/>to net sale<br/>activity</th> <th style="text-align: center;">December 31,<br/>2010</th> </tr> </thead> <tbody> <tr> <td>Par value</td> <td style="text-align: right;">\$ 181</td> <td style="text-align: right;">\$ --</td> <td style="text-align: right;">\$ --</td> <td style="text-align: right;">\$ 181</td> </tr> <tr> <td>Amortized cost of host contract</td> <td style="text-align: right;">\$ 174</td> <td style="text-align: right;">\$ (3)</td> <td style="text-align: right;">\$ --</td> <td style="text-align: right;">\$ 177</td> </tr> <tr> <td>Fair value of credit default swap</td> <td style="text-align: right;">(87)</td> <td style="text-align: right;">1</td> <td style="text-align: right;">--</td> <td style="text-align: right;">(88)</td> </tr> <tr> <td>Total amortized cost</td> <td style="text-align: right;">\$ 87</td> <td style="text-align: right;">\$ (2)</td> <td style="text-align: right;">\$ --</td> <td style="text-align: right;">\$ 89</td> </tr> <tr> <td>Total fair value</td> <td style="text-align: right;">\$ 85</td> <td style="text-align: right;">\$ 8</td> <td style="text-align: right;">\$ --</td> <td style="text-align: right;">\$ 77</td> </tr> <tr> <td>Unrealized gain/loss</td> <td style="text-align: right;">\$ (2)</td> <td style="text-align: right;">\$ 10</td> <td style="text-align: right;">\$ --</td> <td style="text-align: right;">\$ (12)</td> </tr> </tbody> </table> | (\$ in millions) | March 31,<br>2011 | Change in<br>fair value | Change due<br>to net sale<br>activity | December 31,<br>2010 | Par value | \$ 181 | \$ -- | \$ -- | \$ 181 | Amortized cost of host contract | \$ 174 | \$ (3) | \$ -- | \$ 177 | Fair value of credit default swap | (87) | 1 | -- | (88) | Total amortized cost | \$ 87 | \$ (2) | \$ -- | \$ 89 | Total fair value | \$ 85 | \$ 8 | \$ -- | \$ 77 | Unrealized gain/loss | \$ (2) | \$ 10 | \$ -- | \$ (12) |
| (\$ in millions)                  | March 31,<br>2011            | Change in<br>fair value | Change due<br>to net sale<br>activity | December 31,<br>2010 |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| Par value                         | \$ 181                       | \$ --                   | \$ --                                 | \$ 181               |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| Amortized cost of host contract   | \$ 174                       | \$ (3)                  | \$ --                                 | \$ 177               |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| Fair value of credit default swap | (87)                         | 1                       | --                                    | (88)                 |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| Total amortized cost              | \$ 87                        | \$ (2)                  | \$ --                                 | \$ 89                |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| Total fair value                  | \$ 85                        | \$ 8                    | \$ --                                 | \$ 77                |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| Unrealized gain/loss              | \$ (2)                       | \$ 10                   | \$ --                                 | \$ (12)              |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| <b>Total Accounting</b>           | \$ 8                         | \$ --                   | \$ 8                                  | \$ (13)              |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| <b>Total</b>                      | \$ 22                        | \$ (89)                 | \$ (67)                               | \$ (185)             |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| Total                             | \$ 26                        | \$ (95)                 | \$ (69)                               | \$ (150)             |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| Property-Liability                |                              |                         |                                       |                      |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| Total Allstate Financial          | (4)                          | 6                       | 2                                     | (35)                 |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |
| <b>Total</b>                      | \$ 22                        | \$ (89)                 | \$ (67)                               | \$ (185)             |   |                  |                   |                         |                                       |                      |           |        |       |       |        |                                 |        |        |       |        |                                   |      |   |    |      |                      |       |        |       |       |                  |       |      |       |       |                      |        |       |       |         |

(1) A portion of the risk mitigation ( macro hedge ) program is contained within this line item.

Substantially all of the macro hedge program was terminated during the first quarter of 2011. Terminated derivatives included certain over-the-counter interest rate swaptions, purchased CDS, exchange traded options on interest rate futures, equity options and interest rate

futures. We continue to hold \$425 million notional of municipal interest rate swaps and \$1.50 billion notional of over-the-counter swaptions that are out of the money and expire in April 2011. The macro hedge program resulted in \$69 million of net realized capital losses in the first quarter of 2011 consisting of \$49 million loss in interest rate spike exposure, \$15 million loss in hedging unrealized gains on equity securities, \$4 million loss in portfolio duration management, which includes \$6 million of loss on the open municipal interest rate swaps, and \$1 million loss in credit risk reduction. Of the \$69 million of net realized capital losses, \$62 million of net realized capital losses related to the derivatives that were terminated during the first quarter of 2011.

## GOODWILL

Goodwill represents the excess of amounts paid for acquiring businesses over the fair value of the net assets acquired. The goodwill balances were \$456 million and \$418 million as of both March 31, 2011 and December 31, 2010 for the Allstate Protection segment and the Allstate Financial segment, respectively. The Company's reporting units are equivalent to its reporting segments, Allstate Protection and Allstate Financial. Goodwill is allocated to reporting units based on which unit is expected to benefit from the synergies of the business combination. The Company annually evaluates goodwill for impairment using a trading multiple analysis, which is a widely accepted valuation technique to estimate the fair value of its reporting units. The trading multiple analysis takes into consideration the quoted market price of the Company's outstanding common stock and includes a control premium, derived from historical insurance industry acquisition activity, in determining the estimated fair value of the consolidated entity before allocating that fair value to individual reporting units. If conditions warrant, a discounted cash flow analysis may also be used. The Company also reviews its goodwill for impairment whenever events or changes in circumstances indicate that it is more likely than not that the carrying amount of goodwill may exceed its implied fair value. Goodwill impairment evaluations indicated no impairment as of March 31, 2011 or December 31, 2010. No reporting unit was at risk of having its carrying value including goodwill exceed its fair value as of the most recent annual goodwill impairment test; and there were no subsequent events or other changes in circumstances indicating that it is more likely than not that the fair value of the reporting units was below their carrying amounts.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

**CAPITAL RESOURCES AND LIQUIDITY HIGHLIGHTS**

- Shareholders' equity as of March 31, 2011 was \$19.31 billion, an increase of 1.6% from \$19.02 billion as of December 31, 2010.
- On January 3, 2011 and April 1, 2011, we paid a quarterly shareholder dividend of \$0.20 and \$0.21, respectively.
- During the first quarter of 2011, we repurchased 9.5 million common shares for \$300 million. As of March 31, 2011, our current \$1.00 billion share repurchase program had \$540 million remaining and is expected to be completed by March 31, 2012.

**CAPITAL RESOURCES AND LIQUIDITY**

**Capital resources** consist of shareholders' equity and debt, representing funds deployed or available to be deployed to support business operations or for general corporate purposes. The following table summarizes our capital resources.

| (\$ in millions)   | March 31,<br>2011 | December 31,<br>2010 |
|--|-------------------|----------------------|
| Common stock, retained income and other shareholders' equity items | \$ 19,327         | \$ 19,200            |
| Accumulated other comprehensive loss                               | (15)              | (184)                |
| Total shareholders' equity   | 19,312            | 19,016               |
| Debt   | 5,908             | 5,908                |
| Total capital resources  | \$ 25,220         | \$ 24,924            |
| Ratio of debt to shareholders' equity                              | 30.6%             | 31.1%                |
| Ratio of debt to capital resources                                 | 23.4%             | 23.7%                |

*Shareholders' equity* increased in the first three months of 2011, primarily due to net income and increased unrealized net capital gains on investments, partially offset by share repurchases and dividends paid to shareholders.

*Debt* Except for \$42 million in long-term debt related to the synthetic leases scheduled to mature in 2011, we do not have any required principal payments until 2012 when \$350 million of 6.125% Senior Notes are due.

*Share repurchases* During the first quarter of 2011, we repurchased 9.5 million common shares for \$300 million. As of March 31, 2011, \$540 million remained on our current \$1.00 billion share repurchase program that we commenced in November 2010, and is expected to be completed by March 31, 2012.

**Financial ratings and strength** Our ratings are influenced by many factors including our operating and financial performance, asset quality, liquidity, asset/liability management, overall portfolio mix, financial leverage (i.e., debt), exposure to risks such as catastrophes and the current level of operating leverage. There have been no changes to our debt, commercial paper and insurance financial strength ratings from Moody's, S&P and A.M. Best since December 31, 2010.

Allstate Life Insurance Company (ALIC), AIC and The Allstate Corporation are party to the Amended and Restated Intercompany Liquidity Agreement (Liquidity Agreement) which allows for short-term advances of funds to be made between parties for liquidity and other general corporate purposes. The Liquidity Agreement does not establish a commitment to advance funds on the part of any party. ALIC and AIC each serve as a lender and borrower and the Corporation serves only as a lender. AIC also has a capital support agreement with ALIC. Under the capital support agreement, AIC is committed to provide capital to ALIC to maintain an adequate capital level. The maximum amount of potential funding under each of these agreements is \$1.00 billion.

In addition to the Liquidity Agreement, the Corporation also has an intercompany loan agreement with certain of its subsidiaries, which include, but are not limited to, AIC and ALIC. The amount of intercompany loans available to the Corporation's subsidiaries is at the discretion of the Corporation. The maximum amount of loans the Corporation will have outstanding to all its eligible subsidiaries at any given point in time is limited to \$1.00 billion. The Corporation may use commercial paper borrowings, bank lines of credit and repurchase agreements to fund intercompany borrowings.

**Liquidity sources and uses** We actively manage our financial position and liquidity levels in light of changing market, economic, and business conditions. Liquidity is managed at both the entity and enterprise level across the

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

Company, and is assessed on both base and stressed level liquidity needs. We believe we have sufficient liquidity to meet these needs. Additionally, we have existing intercompany agreements in place that facilitate liquidity management across the Company to enhance flexibility.

*Parent company capital capacity* At the parent holding company level, we have deployable invested assets totaling \$3.65 billion as of March 31, 2011. These assets include investments that are generally saleable within one quarter totaling \$3.21 billion. This provides funds for the parent company's relatively low fixed charges.

In the first quarter of 2011, dividends totaling \$200 million were paid by AIC to its parent, the Corporation.

The Corporation has access to additional borrowing to support liquidity as follows:

- A commercial paper facility with a borrowing limit of \$1.00 billion to cover short-term cash needs. As of March 31, 2011, there were no balances outstanding and therefore the remaining borrowing capacity was \$1.00 billion; however, the outstanding balance can fluctuate daily.
- Our primary credit facility is available for short-term liquidity requirements and backs our commercial paper facility. Our \$1.00 billion unsecured revolving credit facility has an initial term of five years expiring in 2012 with two optional one-year extensions that can be exercised at the end of any of the remaining anniversary years of the facility upon approval of existing or replacement lenders providing more than two-thirds of the commitments to lend. The program is fully subscribed among 11 lenders with the largest commitment being \$185 million. The commitments of the lenders are several and no lender is responsible for any other lender's commitment if such lender fails to make a loan under the facility. This facility contains an increase provision that would allow up to an additional \$500 million of borrowing provided the increased portion could be fully syndicated at a later date among existing or new lenders. This facility has a financial covenant requiring that we not exceed a 37.5% debt to capital resources ratio as defined in the agreement. This ratio as of March 31, 2011 was 19.2%. Although the right to borrow under the facility is not subject to a minimum rating requirement, the costs of maintaining the facility and borrowing under it are based on the ratings of our senior, unsecured, nonguaranteed long-term debt. There were no borrowings under the credit facility during the first three months of 2011. The total amount outstanding at any point in time under the combination of the commercial paper program and the credit facility cannot exceed the amount that can be borrowed under the credit facility.
- A universal shelf registration statement was filed with the Securities and Exchange Commission on May 8, 2009. We can use this shelf registration to issue an unspecified amount of debt securities, common stock (including 376 million shares of treasury stock as of March 31, 2011), preferred stock, depositary shares, warrants, stock purchase contracts, stock purchase units and securities of trust subsidiaries. The specific terms of any securities we issue under this registration statement will be provided in the applicable prospectus supplements.

*Liquidity exposure* Contractholder funds as of March 31, 2011 were \$46.83 billion. The following table summarizes contractholder funds by their contractual withdrawal provisions as of March 31, 2011.

| (\$ in millions)                        |          | Percent<br>to total |
|---|----------|---------------------|
| Not subject to discretionary withdrawal | \$ 6,489 | 13.9%               |

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Subject to discretionary withdrawal with adjustments:

|   |           |        |
|---|-----------|--------|
| Specified surrender charges (1)                             | 19,127    | 40.8   |
| Market value adjustments (2)                                | 7,534     | 16.1   |
| Subject to discretionary withdrawal without adjustments (3) | 13,684    | 29.2   |
| Total contractholder funds (4)                              | \$ 46,834 | 100.0% |

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- (1) Includes \$9.54 billion of liabilities with a contractual surrender charge of less than 5% of the account balance.
- (2) \$6.28 billion of the contracts with market value adjusted surrenders have a 30-45 day period at the end of their initial and subsequent interest rate guarantee periods (which are typically 5 or 6 years) during which there is no surrender charge or market value adjustment.
- (3) 68% of these contracts have a minimum interest crediting rate guarantee of 3% or higher.
- (4) Includes \$1.16 billion of contractholder funds on variable annuities reinsured to The Prudential Insurance Company of America, a subsidiary of Prudential Financial Inc., in 2006.

While we are able to quantify remaining scheduled maturities for our institutional products, anticipating retail product surrenders is less precise. Retail life and annuity products may be surrendered by customers for a variety of

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

reasons. Reasons unique to individual customers include a current or unexpected need for cash or a change in life insurance coverage needs. Other key factors that may impact the likelihood of customer surrender include the level of the contract surrender charge, the length of time the contract has been in force, distribution channel, market interest rates, equity market conditions and potential tax implications. In addition, the propensity for retail life insurance policies to lapse is lower than it is for fixed annuities because of the need for the insured to be re-underwritten upon policy replacement. Surrenders and partial withdrawals for our retail annuities increased 2.5% in the first three months of 2011 compared to the same period of 2010. The annualized surrender and partial withdrawal rate on deferred annuities, interest-sensitive life insurance and Allstate Bank products, based on the beginning of year contractholder funds, was 12.8% and 11.7% for the first three months of 2011 and 2010, respectively. Allstate Financial strives to promptly pay customers who request cash surrenders; however, statutory regulations generally provide up to six months in most states to fulfill surrender requests.

Our institutional products are primarily funding agreements sold to unaffiliated trusts used to back medium-term notes. As of March 31, 2011, total institutional products outstanding were \$2.15 billion. The following table presents the remaining scheduled maturities for our institutional products outstanding as of March 31, 2011.

(\$ in millions)

|      |          |
|------|----------|
| 2011 | \$ 275   |
| 2012 | 40       |
| 2013 | 1,750    |
| 2016 | 85       |
|      | \$ 2,150 |

Our asset-liability management practices limit the differences between the cash flows generated by our investment portfolio and the expected cash flow requirements of our life insurance, annuity and institutional product obligations.

The following table summarizes consolidated cash flow activities by business segment for the first three months ended March 31.

(\$ in millions)

|                                   | Property-Liability (1) |         | Allstate Financial (1) |         | Corporate and Other (1) |       | Consolidated |         |
|-----------------------------------|------------------------|---------|------------------------|---------|-------------------------|-------|--------------|---------|
|                                   | 2011                   | 2010    | 2011                   | 2010    | 2011                    | 2010  | 2011         | 2010    |
| Net cash provided by (used in):   |                        |         |                        |         |                         |       |              |         |
| Operating activities              | \$ 315                 | \$ (30) | \$ 385                 | \$ 925  | \$ 26                   | \$ 69 | \$ 726       | \$ 964  |
| Investing activities              | (211)                  | 89      | 1,318                  | 844     | 178                     | 30    | 1,285        | 963     |
| Financing activities              | (3)                    | (2)     | (1,526)                | (1,735) | (403)                   | (98)  | (1,932)      | (1,835) |
| Net increase in consolidated cash |                        |         |                        |         |                         | \$    | 79           | \$ 92   |

(1) Business unit cash flows reflect the elimination of intersegment dividends, contributions and borrowings.

*Property-Liability* Cash provided by operating activities in the first three months of 2011 compared to cash used in operating activities in the

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first three months of 2010 was primarily due to lower income tax payments.

Cash used in investing activities in the first three months of 2011 compared to cash provided by investing activities in the first three months of 2010 was primarily due to higher net purchases of fixed income and equity securities, partially offset by higher net sales of fixed income and equity securities and net change in short-term investments.

*Allstate Financial* Lower cash provided by operating cash flows in the first three months of 2011 compared to the first three months of 2010 was primarily due to income tax refunds in the first quarter of 2010.

Higher cash provided by investing activities in the first three months of 2011 compared to the first three months of 2010 were impacted by higher net sales of fixed income securities used to fund reductions in contractholder fund liabilities, partially offset by investment collections.

Lower cash used in financing activities in the first three months of 2011 compared to the first three months of 2010 were primarily due to decreased maturities and retirements of institutional products, partially offset by lower deposits on fixed annuities.

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
FOR THE THREE-MONTH PERIODS ENDED MARCH 31, 2011 AND 2010**

*Corporate and Other* Fluctuations in the Corporate and Other operating cash flows were primarily due to the timing of intercompany settlements. Investing activities primarily relate to investments in the portfolios of Kennett Capital Holdings, LLC. Financing cash flows of the Corporate and Other segment reflect actions such as fluctuations in short-term debt, repayment of debt, proceeds from the issuance of debt, dividends to shareholders of The Allstate Corporation and share repurchases; therefore, financing cash flows are affected when we increase or decrease the level of these activities.

**Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures.* We maintain disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934. Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based upon this evaluation, the principal executive officer and the principal financial officer concluded that our disclosure controls and procedures are effective in providing reasonable assurance that material information required to be disclosed in our reports filed with or submitted to the Securities and Exchange Commission under the Securities Exchange Act is made known to management, including the principal executive officer and the principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

*Changes in Internal Control over Financial Reporting.* During the fiscal quarter ended March 31, 2011, there have been no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

Information required for Part II, Item 1 is incorporated by reference to the discussion under the heading "Regulation and Compliance" and under the heading "Legal and regulatory proceedings and inquiries" in Note 10 of the condensed consolidated financial statements in Part I, Item 1 of this Form 10-Q.

**Item 1A. Risk Factors**

This document contains forward-looking statements that anticipate results based on our estimates, assumptions and plans that are subject to uncertainty. These statements are made subject to the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. We assume no obligation to update any forward-looking statements as a result of new information or future events or developments.

These forward-looking statements do not relate strictly to historical or current facts and may be identified by their use of words like "plans," "seeks," "expects," "will," "should," "anticipates," "estimates," "intends," "believes," "likely," "targets" and other words with similar meanings. These statements address, among other things, our strategy for growth, catastrophe exposure management, product development, investment results, regulatory approvals, market position, expenses, financial results, litigation and reserves. We believe that these statements are based on reasonable estimates, assumptions and plans. However, if the estimates, assumptions or plans underlying the forward-looking statements prove inaccurate or if other risks or uncertainties arise, actual results could differ materially from those communicated in these forward-looking statements. Risk factors which could cause actual results to differ materially from those suggested by such forward-looking statements include but are not limited to those discussed or identified in this document, in our public filings with the Securities and Exchange Commission, and those incorporated by reference in Part I, Item 1A of The Allstate Corporation Annual Report on Form 10-K for 2010.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

## Issuer Purchases of Equity Securities

| Period                               | Total number of shares (or units) purchased (1) | Average price paid per share (or unit) | Total number of shares (or units) purchased as part of publicly announced plans or programs (2) | Maximum number (or approximate dollar value) of shares (or units) that may yet be purchased under the plans or programs (3) |
|--------------------------------------|---|--|---|---|
| January 1, 2011 - January 31, 2011   | 3,169,057                                       | \$ 31.3082                             | 3,169,057   | \$ 741 million  |
| February 1, 2011 - February 28, 2011 | 3,303,537                                       | \$ 31.4474                             | 3,168,600   | \$ 641 million  |
| March 1, 2011 - March 31, 2011       | 3,212,070                                       | \$ 31.5499                             | 3,211,369   | \$ 540 million  |

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|       |           |    |         |           |
|-------|-----------|----|---------|-----------|
| Total | 9,684,664 | \$ | 31.4359 | 9,549,026 |
|-------|-----------|----|---------|-----------|

---

(1) In accordance with the terms of its equity compensation plans, Allstate acquired the following shares in connection with stock option exercises by employees and/or directors. The stock was received in payment of the exercise price of the options and in satisfaction of withholding taxes due upon exercise or vesting.

January: none

February: 134,937

March: 701

(2) Repurchases under our programs are, from time to time, executed under the terms of a pre-set trading plan meeting the requirements of Rule 10b5-1(c) of the Securities Exchange Act of 1934.

(3) On November 9, 2010, we announced the approval of a new share repurchase program for \$1.00 billion. This program is expected to be completed by March 31, 2012.

**Item 6. Exhibits**

(a) Exhibits

An Exhibit Index has been filed as part of this report on page E-1.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

The Allstate Corporation  
(Registrant)

April 27, 2011

By

/s/ Samuel H. Pilch  
Samuel H. Pilch  
(chief accounting officer and duly  
authorized officer of Registrant)

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| <b><u>Exhibit No.</u></b> | <b><u>Description</u></b>  |
|---------------------------|--|
| 4                         | Registrant hereby agrees to furnish the Commission, upon request, with the instruments defining the rights of holders of each issue of long-term debt of the Registrant and its consolidated subsidiaries. |
| 10.1                      | Offer Letter dated November 11, 2009 to Joseph P. Lacher, Jr.  |
| 10.2                      | Offer Letter dated September 29, 2009 to Matthew E. Winter.  |
| 10.3                      | Form of Option Award Agreement for awards granted on or after February 22, 2011 under The Allstate Corporation 2009 Equity Incentive Plan.   |
| 10.4                      | Form of Restricted Stock Unit Award Agreement for awards granted on or after February 22, 2011 under The Allstate Corporation 2009 Equity Incentive Plan.  |
| 15                        | Acknowledgment of awareness from Deloitte & Touche LLP, dated April 27, 2011, concerning unaudited interim financial information.  |
| 31 (i)                    | Rule 13a-14(a) Certification of Principal Executive Officer  |
| 31 (i)                    | Rule 13a-14(a) Certification of Principal Financial Officer  |
| 32                        | Section 1350 Certifications  |
| 101.INS                   | XBRL Instance Document   |
| 101.SCH                   | XBRL Taxonomy Extension Schema   |
| 101.CAL                   | XBRL Taxonomy Extension Calculation Linkbase   |
| 101.DEF                   | XBRL Taxonomy Extension Definition Linkbase  |
| 101.LAB                   | XBRL Taxonomy Extension Label Linkbase   |
| 101.PRE                   | XBRL Taxonomy Extension Presentation Linkbase  |