

ROMAINE STEPHEN S  
Form 5  
February 10, 2011

# FORM 5

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).  
Form 3 Holdings Reported Form 4 Transactions Reported

**ANNUAL STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person \*  
ROMAINE STEPHEN S

2. Issuer Name and Ticker or Trading Symbol  
TOMPKINS FINANCIAL CORP  
[TMP]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Statement for Issuer's Fiscal Year Ended (Month/Day/Year)  
12/31/2010

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
President & CEO

TOMPKINS FINANCIAL CORPORATION, P.O. BOX 460

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Reporting

(check applicable line)

ITHACA, NY 14851

Form Filed by One Reporting Person  
 Form Filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned at end of Issuer's Fiscal Year (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|--|--|---|
| Common Stock Drip               | 11/15/2010                           | ^  | L                              | 4.5   | A \$ 0 (1)   | 120  | D ^   |
| Common Stock - 401k/esop        | 12/03/2010                           | ^  | L                              | 1,302.7   | A \$ 0 (2)   | 4,529  | D ^   |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 2270 (9-02)

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | Amount or Number of Shares |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|----------------------------|
| Incentive Stock Option (Right to Buy)      | \$ 25.7818   | Â                                    | Â  | Â                              | Â (A) Â (D)   | Â (3) 07/24/2011   | Common Stock  | 2,563                      |
| Incentive Stock Option (Right to Buy)      | \$ 29.3  | Â                                    | Â  | Â                              | Â (A) Â (D)   | Â (3) 09/30/2012   | Common Stock  | 8,785                      |
| Incentive Stock Option (Right to Buy)      | \$ 35.7636   | Â                                    | Â  | Â                              | Â (A) Â (D)   | Â (3) 05/03/2014   | Common Stock  | 6,658                      |
| Incentive Stock Option (Right to Buy)      | \$ 38.5364   | Â                                    | Â  | Â                              | Â (A) Â (D)   | Â (4) 01/23/2016   | Common Stock  | 7,986                      |
| Incentive Stock Option (Right to Buy)      | \$ 39.5545   | Â                                    | Â  | Â                              | Â (A) Â (D)   | Â (4) 01/18/2017   | Common Stock  | 4,805                      |
| Incentive Stock Option (Right to Buy)      | \$ 37.2727   | Â                                    | Â  | Â                              | Â (A) Â (D)   | Â (4) 11/29/2017   | Common Stock  | 57                         |
| Non-qualified Stock Option (Right to Buy)  | \$ 35.7636   | Â                                    | Â  | Â                              | Â (A) Â (D)   | Â (3) 05/03/2014   | Common Stock  | 7,718                      |
| Non-qualified Stock Option (Right to Buy)  | \$ 38.5364   | Â                                    | Â  | Â                              | Â (A) Â (D)   | Â (4) 01/23/2016   | Common Stock  | 4,114                      |
| Non-qualified Stock Option (Right to Buy)  | \$ 39.5545   | Â                                    | Â  | Â                              | Â (A) Â (D)   | Â (4) 01/18/2017   | Common Stock  | 11,690                     |
| Non-qualified Stock Option (Right to Buy)  | \$ 37.2727   | Â                                    | Â  | Â                              | Â (A) Â (D)   | Â (4) 11/29/2017   | Common Stock  | 16,440                     |

Stock

Appreciation \$ 41.7091  
Rights (SAR)

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Â

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09/17/2019

Common  
Stock

22,00

## Reporting Owners

| Reporting Owner Name / Address  | Relationships |           |                   |       |
|---|---------------|-----------|-------------------|-------|
|   | Director      | 10% Owner | Officer           | Other |
| ROMAINE STEPHEN S<br>TOMPKINS FINANCIAL CORPORATION<br>P.O. BOX 460<br>ITHACA, NY 14851 | Â X           | Â         | Â President & CEO | Â     |

## Signatures

/s/ Stephen S.  
Romaine

02/10/2011

\*\*Signature of  
Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

- (1) Shares acquired through reinvestment of quarterly cash dividends.
- (2) Shares acquired through profit sharing, 401K contributions and reinvestment of quarterly cash dividends.
- (3) The stock option becomes exercisable in four annual installments commencing two years after the date of grant.
- (4) The stock option becomes exercisable in six annual installments commencing two years after the date of grant.

- Stock Appreciation Rights (SARs) were granted pursuant to the Tompkins Financial Corporation 2009 Equity Plan. They become
- (5) exercisable in six annual installments commencing two years after the grant date, and when exercised, SARs will be settled in Common Stock of the Company.

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