

SANDY SPRING BANCORP INC  
Form 10-Q  
August 09, 2010

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-19065

SANDY SPRING BANCORP, INC.

(Exact name of registrant as specified in its charter)

|   |   |
|---|---|
| Maryland                                | 52-1532952                              |
| (State of incorporation)                | (I.R.S. Employer Identification Number) |
| 17801 Georgia Avenue, Olney, Maryland   | 20832                                   |
| (Address of principal executive office) | (Zip Code)                              |

301-774-6400

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

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Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)  
Yes  No

The number of outstanding shares of common stock outstanding as of August 6, 2010.

Common stock, \$1.00 par value – 24,001,806 shares

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SANDY SPRING BANCORP, INC.

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## Forward-Looking Statements

This Quarterly Report Form 10-Q, as well as other periodic reports filed with the Securities and Exchange Commission, and written or oral communications made from time to time by or on behalf of Sandy Spring Bancorp and its subsidiaries (the “Company”), may contain statements relating to future events or future results of the Company that are considered “forward-looking statements” under the Private Securities Litigation Reform Act of 1995. These forward-looking statements may be identified by the use of words such as “believe,” “expect,” “anticipate,” “plan,” “estimate,” “intend” and “potential,” or words of similar meaning, or future or conditional verbs such as “should,” “could,” or “may.” Forward-looking statements include statements of our goals, intentions and expectations; statements regarding our business plans, prospects, growth and operating strategies; statements regarding the quality of our loan and investment portfolios; and estimates of our risks and future costs and benefits.

Forward-looking statements reflect our expectation or prediction of future conditions, events or results based on information currently available. These forward-looking statements are subject to significant risks and uncertainties that may cause actual results to differ materially from those in such statements. These risk and uncertainties include, but are not limited to, the risks identified in Item 1A of the Annual Report Form 10-K filed on March 12, 2010 and the following:

- general business and economic conditions nationally or in the markets we serve could adversely affect, among other things, real estate prices, unemployment levels, and consumer and business confidence, which could lead to decreases in the demand for loans, deposits and other financial services that we provide and increases in loan delinquencies and defaults;
- changes or volatility in the capital markets and interest rates may adversely impact the value of securities, loans, deposits and other financial instruments and the interest rate sensitivity of our balance sheet as well as our liquidity;
  - our liquidity requirements could be adversely affected by changes in our assets and liabilities;
- our investment securities portfolio is subject to credit risk, market risk, and liquidity risk as well as changes in the estimates we use to value certain of the securities in our portfolio;
- the effect of legislative or regulatory developments including changes in laws concerning taxes, banking, securities, insurance and other aspects of the financial services industry;
- competitive factors among financial services companies, including product and pricing pressures and our ability to attract, develop and retain qualified banking professionals;
- the effect of changes in accounting policies and practices, as may be adopted by the Financial Accounting Standards Board, the Securities and Exchange Commission, the Public Company Accounting Oversight Board and other regulatory agencies; and
  - the effect of fiscal and governmental policies of the United States federal government.

Forward-looking statements speak only as of the date of this report. We do not undertake to update forward-looking statements to reflect circumstances or events that occur after the date of this report or to reflect the occurrence of unanticipated events except as required by federal securities laws.



## PART I – FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

SANDY SPRING BANCORP, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF CONDITION

| (Dollars in thousands)   | June 30,<br>2010<br>(Unaudited) | December 31,<br>2009 |
|--|---------------------------------|----------------------|
| <b>Assets</b>  |                                 |                      |
| Cash and due from banks  | \$ 43,208                       | \$ 49,430            |
| Federal funds sold   | 1,602                           | 1,863                |
| Interest-bearing deposits with banks   | 139,358                         | 8,503                |
| Cash and cash equivalents  | 184,168                         | 59,796               |
| Residential mortgage loans held for sale (at fair value)   | 15,398                          | 12,498               |
| Investments available-for-sale (at fair value)   | 915,719                         | 858,433              |
| Investments held-to-maturity — fair value of \$117,342 and \$137,787 at June 30, 2010 and December 31, 2009, respectively  | 112,491                         | 132,593              |
| Other equity securities  | 34,331                          | 32,773               |
| Total loans and leases   | 2,218,832                       | 2,298,010            |
| Less: allowance for loan and lease losses  | (71,377)                        | (64,559)             |
| Net loans and leases   | 2,147,455                       | 2,233,451            |
| Premises and equipment, net  | 48,592                          | 49,606               |
| Other real estate owned  | 8,730                           | 7,464                |
| Accrued interest receivable  | 13,521                          | 13,653               |
| Goodwill   | 76,816                          | 76,816               |
| Other intangible assets, net   | 7,546                           | 8,537                |
| Other assets   | 136,383                         | 144,858              |
| <b>Total assets</b>  | <b>\$ 3,701,150</b>             | <b>\$ 3,630,478</b>  |
| <b>Liabilities</b>   |                                 |                      |
| Noninterest-bearing deposits   | \$ 593,007                      | \$ 540,578           |
| Interest-bearing deposits  | 2,066,949                       | 2,156,264            |
| Total deposits   | 2,659,956                       | 2,696,842            |
| Securites sold under retail repurchase agreements and federal funds purchased  | 86,062                          | 89,062               |
| Advances from FHLB   | 409,434                         | 411,584              |
| Subordinated debentures  | 35,000                          | 35,000               |
| Accrued interest payable and other liabilities   | 27,017                          | 24,404               |
| <b>Total liabilities</b>   | <b>3,217,469</b>                | <b>3,256,892</b>     |
| <b>Stockholders' Equity</b>  |                                 |                      |
| Preferred stock—par value \$1.00 (liquidation preference of \$1,000 per share) shares authorized, issued and outstanding 83,094, net of discount of \$2,674 and \$2,999 at June 30, 2010 and December 31, 2009, respectively | 80,420                          | 80,095               |
| Common stock — par value \$1.00; shares authorized 49,916,906; shares issued and outstanding 23,998,950 and 16,487,852 at June 30, 2010 and December 31, 2009, respectively  | 23,999                          | 16,488               |
| Warrants   | 3,699                           | 3,699                |
| Additional paid in capital   | 176,167                         | 87,334               |

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|   |              |              |
|---|--------------|--------------|
| Retained earnings                             | 192,571      | 188,622      |
| Accumulated other comprehensive income (loss) | 6,825        | (2,652)      |
| Total stockholders' equity                    | 483,681      | 373,586      |
| Total liabilities and stockholders' equity    | \$ 3,701,150 | \$ 3,630,478 |

The accompanying notes are an integral part of these statements



SANDY SPRING BANCORP, INC. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF INCOME/(LOSS) - UNAUDITED

| (Dollars in thousands, except per share data)                                 | Three Months Ended |               | Six Months Ended |               |
|---|--------------------|---------------|------------------|---------------|
|   | June 30,           |               | June 30,         |               |
|   | 2010               | 2009          | 2010             | 2009          |
| <b>Interest Income:</b>   |                    |               |                  |               |
| Interest and fees on loans and leases   | \$ 29,284          | \$ 32,066     | \$ 58,658        | \$ 65,299     |
| Interest on loans held for sale   | 92                 | 253           | 173              | 533           |
| Interest on deposits with banks   | 63                 | 43            | 97               | 89            |
| <b>Interest and dividends on securities:</b>                                  |                    |               |                  |               |
| Taxable   | 6,298              | 4,531         | 12,304           | 7,726         |
| Exempt from federal income taxes  | 1,771              | 1,774         | 3,635            | 3,746         |
| Interest on federal funds sold  | -                  | 1             | 1                | 3             |
| <b>Total interest income</b>  | <b>37,508</b>      | <b>38,668</b> | <b>74,868</b>    | <b>77,396</b> |
| <b>Interest Expense:</b>  |                    |               |                  |               |
| Interest on deposits  | 4,568              | 9,921         | 9,858            | 19,375        |
| Interest on retail repurchase agreements and federal funds purchased          | 65                 | 76            | 137              | 138           |
| Interest on advances from FHLB  | 3,653              | 3,668         | 7,273            | 7,299         |
| Interest on subordinated debt   | 226                | 555           | 445              | 1,111         |
| <b>Total interest expense</b>   | <b>8,512</b>       | <b>14,220</b> | <b>17,713</b>    | <b>27,923</b> |
| <b>Net interest income</b>  | <b>28,996</b>      | <b>24,448</b> | <b>57,155</b>    | <b>49,473</b> |
| Provision for loan and lease losses   | 6,107              | 10,615        | 21,132           | 21,228        |
| <b>Net interest income after provision for loan and lease losses</b>          | <b>22,889</b>      | <b>13,833</b> | <b>36,023</b>    | <b>28,245</b> |
| <b>Non-interest Income:</b>   |                    |               |                  |               |
| Investment securities gains   | 95                 | 30            | 298              | 192           |
| Total other-than-temporary impairment ("OTTI") losses                         | (834)              | -             | (834)            | -             |
| Portion of OTTI losses recognized in other comprehensive income, before taxes | 745                | -             | 745              | -             |
| <b>Net OTTI recognized in earnings</b>  | <b>(89)</b>        | <b>-</b>      | <b>(89)</b>      | <b>-</b>      |
| Service charges on deposit accounts   | 2,791              | 2,851         | 5,417            | 5,714         |
| Gains on sales of mortgage loans  | 1,020              | 786           | 1,629            | 1,808         |
| Fees on sales of investment products  | 941                | 622           | 1,682            | 1,322         |
| Trust and investment management fees  | 2,534              | 2,370         | 4,983            | 4,657         |
| Insurance agency commissions  | 928                | 1,040         | 2,917            | 3,090         |
| Income from bank owned life insurance   | 703                | 725           | 1,396            | 1,436         |
| Visa check fees   | 855                | 748           | 1,595            | 1,386         |
| Other income  | 2,091              | 1,858         | 3,381            | 3,399         |
| <b>Total non-interest income</b>  | <b>11,869</b>      | <b>11,030</b> | <b>23,209</b>    | <b>23,004</b> |
| <b>Non-interest Expenses:</b>   |                    |               |                  |               |
| Salaries and employee benefits  | 14,181             | 13,704        | 27,552           | 26,908        |
| Occupancy expense of premises   | 2,709              | 2,548         | 5,799            | 5,323         |
| Equipment expenses  | 1,304              | 1,374         | 2,518            | 2,888         |
| Marketing   | 573                | 485           | 1,089            | 905           |
| Outside data services   | 918                | 961           | 2,041            | 1,767         |
| FDIC insurance  | 1,186              | 2,790         | 2,327            | 3,749         |
| Amortization of intangible assets   | 496                | 1,047         | 992              | 2,102         |
| Other expenses  | 4,586              | 3,949         | 8,941            | 7,466         |
| <b>Total non-interest expenses</b>  | <b>25,953</b>      | <b>26,858</b> | <b>51,259</b>    | <b>51,108</b> |

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|  |          |            |          |          |
|--|----------|------------|----------|----------|
| Income (loss) before income taxes                  | 8,805    | (1,995)    | 7,973    | 141      |
| Income tax expense (benefit)                       | 2,546    | (1,715)    | 1,213    | (1,796)  |
| Net income (loss)                                  | 6,259    | (280)      | 6,760    | 1,937    |
| Preferred stock dividends and discount accretion   | 1,203    | 1,202      | 2,403    | 2,402    |
| Net income (loss) available to common stockholders | \$ 5,056 | \$ (1,482) | \$ 4,357 | \$ (465) |

Net Income (Loss) Per Share Amounts:

|  |         |           |         |         |
|--|---------|-----------|---------|---------|
| Basic net income (loss) per share          | \$ 0.26 | \$ (0.02) | \$ 0.33 | \$ 0.12 |
| Basic net income (loss) per common share   | 0.21    | (0.09)    | 0.21    | (0.03)  |
| Diluted net income (loss) per share        | \$ 0.26 | \$ (0.02) | \$ 0.33 | \$ 0.12 |
| Diluted net income (loss) per common share | 0.21    | (0.09)    | 0.21    | (0.03)  |
| Dividends declared per common share        | \$ 0.01 | \$ 0.12   | \$ 0.02 | \$ 0.24 |

The accompanying notes are an integral part of these statements

SANDY SPRING BANCORP, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED

| (Dollars in thousands)   | Six Months Ended |            |
|--|------------------|------------|
|  | June 30,         |            |
|  | 2010             | 2009       |
| <b>Operating activities:</b>   |                  |            |
| Net income   | \$ 6,760         | \$ 1,937   |
| <b>Adjustments to reconcile net income to net cash provided by operating activities:</b> |                  |            |
| Depreciation and amortization  | 3,929            | 5,121      |
| Net OTTI recognized in earnings  | 89               | -          |
| Provision for loan and lease losses  | 21,132           | 21,228     |
| Share based compensation expense   | 483              | 527        |
| Deferred income tax benefit  | (3,188)          | (3,833)    |
| Origination of loans held for sale   | (88,049)         | (227,197)  |
| Proceeds from sales of loans held for sale   | 86,284           | 226,093    |
| Gains on sales of loans held for sale  | (1,135)          | (1,999)    |
| Securities gains   | (298)            | (192)      |
| Gains on sales of premises and equipment   | (69)             | -          |
| Net decrease (increase) in accrued interest receivable                                   | 132              | (1,197)    |
| Net decrease (increase) in other assets  | 4,505            | (3,396)    |
| Net increase (decrease) in accrued expenses and other liabilities                        | 2,613            | (4,238)    |
| Other – net  | 2,898            | 1,414      |
| Net cash provided by operating activities  | 36,086           | 14,268     |
| <b>Investing activities:</b>   |                  |            |
| Purchases of other equity securities   | (1,558)          | (2,978)    |
| Purchases of investments available-for-sale  | (349,722)        | (513,343)  |
| Proceeds from maturities, calls and principal payments of investments held-to-maturity   | 20,233           | 25,819     |
| Proceeds from maturities, calls and principal payments of investments available-for-sale | 305,819          | 109,841    |
| Net decrease in loans and leases   | 60,563           | 83,767     |
| Proceeds from the sales of other real estate owned                                       | 2,738            | 104        |
| Contingent consideration payout  | -                | (2,308)    |
| Expenditures for premises and equipment  | (1,126)          | (1,503)    |
| Net cash provided (used) in investing activities   | 36,947           | (300,601)  |
| <b>Financing activities:</b>   |                  |            |
| Net (decrease) increase in deposits  | (36,886)         | 285,229    |
| Net (decrease) increase in retail repurchase agreements and federal funds purchased      | (3,000)          | 75,389     |
| Repayment of advances from FHLB  | (2,150)          | (52,150)   |
| Common stock issued pursuant to West Financial Services acquisition                      | -                | 628        |
| Proceeds from issuance of common stock   | 95,861           | 304        |
| Dividends paid   | (2,486)          | (5,812)    |
| Net cash provided by financing activities  | 51,339           | 303,588    |
| Net increase in cash and cash equivalents  | 124,372          | 17,255     |
| Cash and cash equivalents at beginning of period   | 59,796           | 105,229    |
| Cash and cash equivalents at end of period   | \$ 184,168       | \$ 122,484 |
| <b>Supplemental Disclosures:</b>   |                  |            |
| Interest payments  | \$ 18,002        | \$ 28,092  |
| Income tax payments  | 181              | 3,900      |
| Transfers from loans to other real estate owned  | 4,301            | 4,053      |

The accompanying notes are an integral part of these statements

## SANDY SPRING BANCORP, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY - UNAUDITED

|   | Preferred<br>Stock | Common<br>Stock | Warrants | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total<br>Stockholders'<br>Equity |
|---|--------------------|-----------------|----------|----------------------------------|----------------------|--|----------------------------------|
| (Dollars in thousands, except per share data)   |                    |                 |          |                                  |                      |  |                                  |
| Balances at December 31, 2009   | \$ 80,095          | \$ 16,488       | \$ 3,699 | \$ 87,334                        | \$ 188,622           | \$ (2,652)   | \$ 373,586                       |
| Comprehensive Income:   |                    |                 |          |                                  |                      |  |                                  |
| Net income  | -                  | -               | -        | -                                | 6,760                | -  | 6,760                            |
| Other comprehensive income, net of tax:   |                    |                 |          |                                  |                      |  |                                  |
| Net unrealized gain on debt securities, net of reclassification adjustment              | -                  | -               | -        | -                                | -                    | 9,157  | 9,157                            |
| Change in funded status of defined benefit pension                                      | -                  | -               | -        | -                                | -                    | 320  | 320                              |
| Total Comprehensive Income  |                    |                 |          |                                  |                      |  | 16,237                           |
| Common stock dividends - \$0.01 per share   | -                  | -               | -        | -                                | (409)                | -  | (409)                            |
| Preferred stock dividends - \$25.00 per share   | -                  | -               | -        | -                                | (2,077)              | -  | (2,077)                          |
| Stock compensation expense  | -                  | -               | -        | 483                              | -                    | -  | 483                              |
| Discount accretion  | 325                | -               | -        | -                                | (325)                | -  | -                                |
| Common stock issued pursuant to:  |                    |                 |          |                                  |                      |  |                                  |
| Common stock issuance - 7,475,000 shares  | -                  | 7,475           | -        | 88,159                           | -                    | -  | 95,634                           |
| Stock option plan - 2,216 shares  | -                  | 2               | -        | 30                               | -                    | -  | 32                               |
| Employee stock purchase plan - 17,898 shares  | -                  | 18              | -        | 186                              | -                    | -  | 204                              |
| Restricted stock - 12,135 shares  | -                  | 12              | -        | (78)                             | -                    | -  | (66)                             |
| Director stock purchase plan - 3,709 shares   | -                  | 4               | -        | 51                               | -                    | -  | 55                               |
| DRIP plan - 140 shares  | -                  | -               | -        | 2                                | -                    | -  | 2                                |
| Balances at June 30, 2010   | \$ 80,420          | \$ 23,999       | \$ 3,699 | \$ 176,167                       | \$ 192,571           | \$ 6,825   | \$ 483,681                       |
| Balances at December 31, 2008   | \$ 79,440          | \$ 16,399       | \$ 3,699 | \$ 85,486                        | \$ 214,410           | \$ (7,572)   | \$ 391,862                       |
| Comprehensive Income:   |                    |                 |          |                                  |                      |  |                                  |
| Net income  | -                  | -               | -        | -                                | 1,937                | -  | 1,937                            |
| Other comprehensive income, net of tax:   |                    |                 |          |                                  |                      |  |                                  |
| Net unrealized gain on debt securities, net of reclassification adjustment              | -                  | -               | -        | -                                | -                    | 1,638  | 1,638                            |
| Change in funded status of defined benefit pension                                      | -                  | -               | -        | -                                | -                    | 408  | 408                              |
| Total Comprehensive Income  |                    |                 |          |                                  |                      |  | 3,983                            |
| Common stock dividends - \$0.24 per share   | -                  | -               | -        | -                                | (3,965)              | -  | (3,965)                          |
| Preferred stock dividends - \$25.00 per share   | -                  | -               | -        | -                                | (2,077)              | -  | (2,077)                          |
| Stock compensation expense  | -                  | -               | -        | 527                              | -                    | -  | 527                              |
| Discount accretion  | 325                | -               | -        | -                                | (325)                | -  | -                                |
| Common stock issued pursuant to:  |                    |                 |          |                                  |                      |  |                                  |
| Contingent consideration relating to 2005 acquisition of West Financial - 31,663 shares | -                  | 32              | -        | 596                              | -                    | -  | 628                              |
| Employee stock purchase plan - 20,562 shares  | -                  | 20              | -        | 222                              | -                    | -  | 242                              |
| Director stock purchase plan - 2,988 shares   | -                  | 3               | -        | 37                               | -                    | -  | 40                               |

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|                                 |           |           |          |           |            |            |            |
|---------------------------------|-----------|-----------|----------|-----------|------------|------------|------------|
| Restricted stock - 5,441 shares | -         | 5         | -        | (5)       | -          | -          | -          |
| DRIP plan - 1,744 shares        | -         | 2         | -        | 20        | -          | -          | 22         |
| Balances at June 30, 2009       | \$ 79,765 | \$ 16,461 | \$ 3,699 | \$ 86,883 | \$ 209,980 | \$ (5,526) | \$ 391,262 |

The accompanying notes are an integral part of these statements

SANDY SPRING BANCORP, INC. AND SUBSIDIARIES  
NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES

Through its subsidiary bank, Sandy Spring Bancorp (“the Company”), a Maryland corporation, is the bank holding company for Sandy Spring Bank (“the Bank”), which conducts a full-service commercial banking, mortgage banking and trust business. Services to individuals and businesses include accepting deposits, extending real estate, consumer and commercial loans and lines of credit, equipment leasing, general insurance, personal trust, and investment and wealth management services. The Company operates in the six Maryland counties of Anne Arundel, Carroll, Frederick, Howard, Montgomery, and Prince George's, and in Fairfax and Loudoun counties in Virginia. The Company offers investment and wealth management services through the Bank's subsidiary, West Financial Services. Insurance products are available to clients through Chesapeake Insurance Group, and Neff & Associates, which are agencies of Sandy Spring Insurance Corporation. The Equipment Leasing Company provides leasing for primarily technology-based equipment for retail businesses.

The accounting and reporting policies of the Company conform to accounting principles generally accepted in the United States of America (“GAAP”) and prevailing practices within the financial services industry for interim financial information and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and notes required for complete financial statements and prevailing practices within the banking industry. The following summary of significant accounting policies of the Company is presented to assist the reader in understanding the financial and other data presented in this report. Operating results for the six months ended June 30, 2010 are not necessarily indicative of the results that may be expected for any future periods or for the year ending December 31, 2010. These statements should be read in conjunction with the financial statements and accompanying notes included in Sandy Spring Bancorp's 2009 Annual Report on Form 10-K as filed with the Securities and Exchange Commission (“SEC”) on March 12, 2010. There have been no significant changes to the Company's accounting policies as disclosed in the 2009 Annual Report on Form 10-K.

Principles of Consolidation and Basis of Presentation

The unaudited condensed consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, Sandy Spring Bank and its subsidiaries, Sandy Spring Insurance Corporation, The Equipment Leasing Company, and West Financial Services, Inc. Consolidation has resulted in the elimination of all significant intercompany accounts and transactions. In the opinion of Management, all adjustments (comprising only normal recurring accruals) necessary for a fair presentation of the results of the interim periods have been included.

Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Examples of such estimates that could change significantly relate to the provision for loan and lease losses and the related allowance, potential impairment of goodwill or intangibles, estimates with respect to other-than-temporary impairment involving investment securities, non-accrual loans, other real estate owned, prepayment rates, share-based payment, litigation, income taxes and projections of pension expense and the related liability.

Cash Flows

For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks, federal funds sold and interest-bearing deposits with banks (items with an original maturity of three months or less).

Adopted Accounting Pronouncements

The Company applies the guidance for the Financial Accounting Standards Board (“FASB”) Accounting Standards Topic (“ASC”) regarding disclosure requirements that apply to transfers that occur both before and after November 15, 2009. This guidance changes the de-recognition guidance for transferors of financial assets, including entities that sponsor securitizations. In addition existing qualifying special-purpose entities (“QSPE”) must be evaluated for consolidation by the reporting entity. The concept of QSPE is eliminated and transferors are required to evaluate transfers to such entities. The guidance also introduces the concept of a participating interest. A participating interest is defined as a proportionate ownership interest in a financial asset in which the cash flows from the asset are allocated to the participating interest holders in proportion to their ownership share.



Additionally, the guidance significantly modifies the conditions required for a transfer of a financial asset or a participating interest therein to qualify as a sale. The guidance also changes the measurement guidance for transfers of financial assets in that it requires that a transferor recognize and initially measure at fair value any servicing assets, servicing liabilities, and any other assets obtained and liabilities incurred in a sale. The statement amends the disclosure requirements to allow financial statement users to understand the nature and extent of the transferor's continuing involvement with financial assets that have been transferred. The application of this guidance did not have any impact on the Company's financial position, results of operations or cash flows.

The Company applies the guidance for identifying the primary beneficiary of a VIE ("variable interest entity") and applies the required analytical approach to determine if an enterprise's variable interests give it a controlling financial interest in the VIE. The guidance expanded the disclosure requirements for an enterprise that has a variable interest in a VIE. The application of this guidance did not have a material impact on its financial position, results of operations or cash flows of the Company.

## NOTE 2 – INVESTMENTS

### Portfolio quality discussion

At June 30, 2010, any unrealized losses associated with AAA-rated U.S. Government Agencies are caused by changes in interest rates and are not considered credit related as the contractual cash flows of these investments are either explicitly or implicitly backed by the full faith and credit of the U.S. government. The municipal securities portfolio segment is not experiencing any significant credit problems at June 30, 2010 and the Company believes it will receive all contractual cash flows due on this portfolio. The mortgage-backed securities portfolio at June 30, 2010 is composed entirely of either the most senior tranches of GNMA collateralized mortgage obligations (\$203.6 million), or GNMA, FNMA or FHLMC mortgage-backed securities (\$240.6 million). Any associated unrealized losses are caused by changes in interest rates and are not considered credit related as the contractual cash flows of these investments are either explicitly or implicitly backed by the full faith and credit of the U.S. government. Unrealized losses that are related to the prevailing interest rate environment will decline over time and recover as these securities approach maturity

At June 30, 2010, the Company owned a total of \$3.0 million in securities backed by single issuer trust preferred securities issued by banks. The fair value of \$3.3 million of such securities was determined using broker quotations. The Company also owns pooled trust preferred securities, which total \$4.6 million, with a fair value of \$3.8 million, which are backed by trust preferred securities issued by banks, thrifts, and insurance companies. These particular securities have exhibited limited trading activity due to the status of the economy. There are currently very few market participants who are willing and or able to transact for these securities.

Given current conditions in the debt markets and the absence of observable transactions in the secondary markets, the Company has determined:

- The few observable transactions and market quotations that are available are not reliable for purposes of determining fair value.
- An income valuation approach technique (present value technique) that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs will be more representative of fair value than a market approach valuation technique.
- The pooled trust preferred securities will be classified within Level 3 of the fair value hierarchy and the fair value determined based on independent modeling.

The assumptions used by the Company in order to determine fair value on a present value basis, in the absence of observable trading prices as noted, included the following:

- Detailed credit and structural evaluation for each piece of collateral in the pooled trust preferred securities.
- Collateral performance projections for each piece of collateral in the pooled trust preferred securities (default, recovery and prepayment/amortization probabilities).

- Terms of the structure of the pooled trust preferred securities as established in the indenture.
- An 11.4% discount rate that was developed by using the risk free rate adjusted for a risk premium and a liquidity adjustment that considered the characteristics of the securities and the related collateral

As part of its formal quarterly evaluation of the pooled trust preferred securities for the presence of other-than-temporary impairment (“OTTI”), the Company utilized a third party valuation service. The Company reviewed the methodology employed by the third party valuation service for reasonableness. In addition to considering a number of inputs and the appropriateness of the key underlying assumptions above, the Company also reviewed and considered the following:

- The projected cash flows from the underlying securities that incorporate default expectations and the severity of losses
- The underlying cause and conditions associated with defaults or deferrals and an assessment of the relative strength of the issuer
- The receipt of payments on a timely basis and the ability of the issuer to make scheduled interest or principal payments
  - The length of time and the extent to which the fair value has been less than the amortized cost
  - Adverse conditions specifically related to the security, industry, or geographic area

- Historical and implied volatility of the fair value of the security
  - Credit risk concentrations
- Amount of principal likely to be recovered by stated maturity
  - Ratings changes of the security
  - Performance of bond collateral
- Recoveries of additional declines in fair value subsequent to the date of the statement of condition
  - That the securities are senior notes with first priority
  - Other information currently available, such as the latest trustee reports
  - An analysis of the credit worthiness of the individual pooled banks.

As a result of this evaluation, it was determined that the pooled trust preferred securities issued by banks had credit-related OTTI of \$89 thousand which was recognized in earnings in the second quarter of 2010. Non-credit related OTTI on these securities, which are not expected to be sold and that the Company has the ability to hold until maturity, was \$745 thousand and was recognized in other comprehensive income (“OCI”). At June 30, 2010, all payments have been received as contractually required on these securities.

Other equity securities are composed almost entirely of FHLB stock and Federal Reserve Bank stock, at cost. With respect to the FHLB stock, the Company has received the most recent quarterly dividend that was due. Additionally, on June 30, 2010, the FHLB announced that they will begin repurchasing excess stock on July 15, 2010. The Company has determined through a comprehensive review that there have been no other events that would result in a significant adverse effect on the fair value of the FHLB stock and that the par value of this investment will ultimately be recovered.

#### Investments available-for-sale

The amortized cost and estimated fair values of investments available-for-sale for the periods indicated are as follows:

| (In thousands)                       | June 30, 2010  |                        |                         |                      | December 31, 2009 |                        |                         |                      |
|--------------------------------------|----------------|------------------------|-------------------------|----------------------|-------------------|------------------------|-------------------------|----------------------|
|                                      | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value | Amortized Cost    | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value |
| U.S. government agencies             | \$ 415,928     | \$ 5,777               | \$ (3)                  | \$ 421,702           | \$ 352,841        | \$ 3,190               | \$ (434)                | \$ 355,597           |
| State and municipal                  | 41,157         | 1,176                  | -                       | 42,333               | 41,283            | 903                    | (44)                    | 42,142               |
| Mortgage-backed                      | 429,042        | 15,163                 | (11)                    | 444,194              | 449,722           | 5,767                  | (1,491)                 | 453,998              |
| Trust preferred                      | 7,615          | 270                    | (745)                   | 7,140                | 7,841             | 180                    | (1,675)                 | 6,346                |
| Total debt securities                | 893,742        | 22,386                 | (759)                   | 915,369              | 851,687           | 10,040                 | (3,644)                 | 858,083              |
| Marketable equity securities         | 350            | -                      | -                       | 350                  | 350               | -                      | -                       | 350                  |
| Total investments available-for-sale | \$ 894,092     | \$ 22,386              | \$ (759)                | \$ 915,719           | \$ 852,037        | \$ 10,040              | \$ (3,644)              | \$ 858,433           |

Gross unrealized losses and fair value by length of time that the individual available-for-sale securities have been in an unrealized loss position for the periods indicated are as follows:

As of June 30, 2010

| (Dollars in thousands)   | Number of securities | Fair Value       | Continuous Unrealized Losses Existing for: |                     | Total Unrealized Losses |
|--------------------------|----------------------|------------------|--|---------------------|-------------------------|
|                          |                      |                  | Less than 12 months                        | More than 12 months |                         |
| U.S. government agencies | 1                    | \$ 9,997         | \$ 3                                       | \$ -                | \$ 3                    |
| State and municipal      | 1                    | 200              | -  | -                   | -                       |
| Mortgage-backed          | 5                    | 515              | -  | 11                  | 11                      |
| Trust preferred          | 2                    | 3,963            | -  | 745                 | 745                     |
| <b>Total</b>             | <b>9</b>             | <b>\$ 14,675</b> | <b>\$ 3</b>                                | <b>\$ 756</b>       | <b>\$ 759</b>           |

As of December 31, 2009

| (Dollars in thousands)   | Number of securities | Fair Value        | Continuous Unrealized Losses Existing for: |                     | Total Unrealized Losses |
|--------------------------|----------------------|-------------------|--|---------------------|-------------------------|
|                          |                      |                   | Less than 12 months                        | More than 12 months |                         |
| U.S. government agencies | 10                   | \$ 72,793         | \$ 434                                     | \$ -                | \$ 434                  |
| State and municipal      | 5                    | 5,805             | 40   | 4                   | 44                      |
| Mortgage-backed          | 30                   | 150,369           | 1,454                                      | 37                  | 1,491                   |
| Trust preferred          | 3                    | 4,366             | 24   | 1,651               | 1,675                   |
| <b>Total</b>             | <b>48</b>            | <b>\$ 233,333</b> | <b>\$ 1,952</b>                            | <b>\$ 1,692</b>     | <b>\$ 3,644</b>         |

At June 30, 2010, approximately 2% of the bonds carried in the available-for-sale investment portfolio had unrealized losses that were considered temporary in nature. At June 30, 2010 and December 31, 2010, a significant portion of the securities with unrealized losses in the available-for-sale portfolio were rated AAA. Losses were approximately 4.92% in 2010 and 1.54% in 2009 when compared to book value. The increase in losses for the period December 31, 2009 through June 30, 2010 were directly attributable to changes in the components of the unrealized losses as the pooled trust preferred securities comprised almost the entire portion of the total unrealized losses that declined significantly from December 31, 2009 to June 30, 2010. During the quarter ended June 30, 2010, the Company determined that credit related other-than-temporary impairment had occurred in a portion of the trust preferred securities. Accordingly, these securities have been written down by the credit related portion of the impairment. Exclusive of this loss charged to earnings, the remaining unrealized losses that exist as reflected in the tables presented are the result of changes in market interest rates that have occurred subsequent to the original purchase and were not credit related. These factors coupled with the fact that the Company does not intend to sell these securities and has sufficient liquidity to hold these securities for an adequate period of time, which may be maturity, to allow for any anticipated recovery in fair value substantiates that the non-credit related unrealized losses in the available-for-sale portfolio are considered temporary in nature.

The amortized cost and estimated fair values of investment securities available-for-sale at June 30, 2010 and December 31, 2009 by contractual maturity are shown in the following table. The Company has allocated mortgage-backed securities into the four maturity groupings shown using the expected average life of the individual securities based upon statistics provided by independent third party industry sources. Expected maturities will differ from contractual maturities as borrowers may have the right to prepay obligations with or without prepayment penalties.

| (In thousands) | June 30, 2010  |                      | December 31, 2009 |                      |
|----------------|----------------|----------------------|-------------------|----------------------|
|                | Amortized Cost | Estimated Fair Value | Amortized Cost    | Estimated Fair Value |

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|  |            |            |            |            |
|--|------------|------------|------------|------------|
| Due in one year or less                  | \$ 45,858  | \$ 46,317  | \$ 56,739  | \$ 57,454  |
| Due after one year through five years    | 205,973    | 210,565    | 273,351    | 275,712    |
| Due after five years through ten years   | 219,406    | 222,328    | 70,770     | 71,132     |
| Due after ten years                      | 422,505    | 436,159    | 450,827    | 453,785    |
| Total debt securities available for sale | \$ 893,742 | \$ 915,369 | \$ 851,687 | \$ 858,083 |

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At June 30, 2010 and December 31, 2009, investments available-for-sale with a book value of \$238.3 million and \$290.2 million, respectively, were pledged as collateral for certain government deposits and for other purposes as required or permitted by law. The outstanding balance of no single issuer, except for U.S. Agencies and Corporations securities, exceeded ten percent of stockholders' equity at June 30, 2010 and December 31, 2009.

Investments held-to-maturity

The amortized cost and estimated fair values of investments held-to-maturity for the periods indicated are as follows:

| (In thousands)                     | June 30, 2010  |                        |                         |                      | December 31, 2009 |                        |                         |                      |
|------------------------------------|----------------|------------------------|-------------------------|----------------------|-------------------|------------------------|-------------------------|----------------------|
|                                    | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value | Amortized Cost    | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value |
| State and municipal                | \$ 111,942     | \$ 4,837               | \$ (40)                 | \$ 116,739           | \$ 131,996        | \$ 5,156               | \$ (1)                  | \$ 137,151           |
| Mortgage-backed                    | 549            | 54                     | -                       | 603                  | 597               | 39                     | -                       | 636                  |
| Total investments held-to-maturity | \$ 112,491     | \$ 4,891               | \$ (40)                 | \$ 117,342           | \$ 132,593        | \$ 5,195               | \$ (1)                  | \$ 137,787           |

Gross unrealized losses and fair value by length of time that the individual held-to-maturity securities have been in a continuous unrealized loss position for the periods indicated are as follows:

As of June 30, 2010

| (Dollars in thousands) | Number of securities | Fair Value | Continuous Unrealized Losses Existing for: |                     | Total Unrealized Losses |
|------------------------|----------------------|------------|--|---------------------|-------------------------|
|                        |                      |            | Less than 12 months                        | More than 12 months |                         |
| State and municipal    | 3                    | \$ 647     | \$ 40                                      | \$ -                | \$ 40                   |
| Total                  | 3                    | \$ 647     | \$ 40                                      | \$ -                | \$ 40                   |

As of December 31, 2009

| (Dollars in thousands) | Number of securities | Fair Value | Continuous Unrealized Losses Existing for: |                     | Total Unrealized Losses |
|------------------------|----------------------|------------|--|---------------------|-------------------------|
|                        |                      |            | Less than 12 months                        | More than 12 months |                         |
| State and municipal    | 4                    | \$ 1,782   | \$ 1                                       | \$ -                | \$ 1                    |
| Total                  | 4                    | \$ 1,782   | \$ 1                                       | \$ -                | \$ 1                    |

Approximately 1% of the bonds carried in the held-to-maturity investment portfolio had unrealized losses as of June 30, 2010. All of these securities were rated AAA. As of December 31, 2009, approximately 22% of such bonds were rated AAA and approximately 78% were rated A-. These securities have low credit risk and unrealized losses of approximately 5.84% in 2010 and 0.06% in 2009, respectively, when compared to book value. The unrealized losses that exist are the result of changes in market interest rates since the original purchase. These factors coupled with the fact that the Company does not intend to sell these securities and has sufficient liquidity to hold these securities for an adequate period of time, which may be maturity, to allow for any anticipated recovery in fair value substantiates that the unrealized losses in the held-to-maturity portfolio are considered temporary in nature.

The amortized cost and estimated fair values of debt securities held to maturity at June 30, 2010 and December 31, 2009 by contractual maturity are shown below. Expected maturities will differ from contractual maturities as borrowers may have the right to prepay obligations with or without prepayment penalties.

| (In thousands)                         | June 30, 2010  |                      | December 31, 2009 |                      |
|--|----------------|----------------------|-------------------|----------------------|
|  | Amortized Cost | Estimated Fair Value | Amortized Cost    | Estimated Fair Value |
| Due in one year or less                | \$ 24,364      | \$ 25,000            | \$ 13,626         | \$ 13,800            |
| Due after one year through five years  | 17,381         | 18,705               | 26,356            | 27,687               |
| Due after five years through ten years | 26,846         | 28,022               | 34,545            | 35,776               |
| Due after ten years                    | 43,900         | 45,615               | 58,066            | 60,524               |
| Total debt securities held-to-maturity | \$ 112,491     | \$ 117,342           | \$ 132,593        | \$ 137,787           |

At June 30, 2010 and December 31, 2009, investments held to maturity with a book value of \$97.8 million and \$115.7 million, respectively, were pledged as collateral for certain government deposits and for other purposes as required or permitted by law. The outstanding balance of no single issuer, except for U.S. Agency and Corporations securities, exceeded ten percent of stockholders' equity at June 30, 2010 and December 31, 2009.

#### Equity securities

Other equity securities for the periods indicated are as follows:

| (In thousands)                          | June 30, 2010 | December 31, 2009 |
|---|---------------|-------------------|
| Federal Reserve Bank stock              | \$ 7,530      | \$ 7,531          |
| Federal Home Loan Bank of Atlanta stock | 26,725        | 25,167            |
| Atlantic Central Bank stock             | 75            | 75                |
| Total equity securities                 | \$ 34,331     | \$ 32,773         |

#### NOTE 3 – LOANS AND LEASES

Major categories for the periods indicated are presented below:

| (In thousands)               | June 30, 2010 | December 31, 2009 |
|------------------------------|---------------|-------------------|
| Residential real estate:     |               |                   |
| Residential mortgages        | \$ 458,502    | \$ 457,414        |
| Residential construction     | 86,393        | 92,283            |
| Commercial loans and leases: |               |                   |
| Commercial mortgages         | 900,312       | 894,951           |
| Commercial construction      | 95,357        | 131,789           |
| Leases                       | 20,822        | 25,704            |
| Other commercial             | 263,886       | 296,220           |
| Consumer                     | 393,560       | 399,649           |
| Total loans and leases       | \$ 2,218,832  | \$ 2,298,010      |

## NOTE 4 – ALLOWANCE FOR LOAN AND LEASE LOSSES

Activity in the allowance for loan and lease losses for the periods indicated is presented below:

| (In thousands)                      | Six Months Ended June 30, |           |
|-------------------------------------|---------------------------|-----------|
|                                     | 2010                      | 2009      |
| Balance at beginning of period      | \$ 64,559                 | \$ 50,526 |
| Provision for loan and lease losses | 21,132                    | 21,228    |
| Loan and lease charge-offs          | (17,255)                  | (13,797)  |
| Loan and lease recoveries           | 2,941                     | 360       |
| Net charge-offs                     | (14,314)                  | (13,437)  |
| Balance at end of period            | \$ 71,377                 | \$ 58,317 |

## NOTE 5 – STOCKHOLDERS' EQUITY

On March 17, 2010, the Company completed an offering of 7,475,000 common shares at a price of \$13.50 per share, before the underwriting discount of \$.675 per share. This resulted in proceeds of \$95.6 million, net of the offering expenses. Each share of the issued common stock has the same relative rights as, and is identical in all respects with, each other share of common stock.

In July, 2010, the Company received approval from the Treasury to repay half of the preferred stock issued under the Troubled Asset Relief Program (“TARP”) which amounted to \$41.5 million. Management intends to use the remainder of the net proceeds from the sale of the securities for general corporate purposes which may include financing possible acquisitions of branches or other financial institutions or financial service companies, extending credit to, or funding investments in, the Company’s subsidiaries and repaying, reducing or refinancing indebtedness, which could include repayment of the remaining preferred stock issued by the Company as part of the TARP.

The precise amounts and the timing of the use of the remaining net proceeds will depend upon market conditions, the Company’s subsidiaries’ funding requirements, the availability of other funds and other factors. Until the remaining net proceeds from the sale of any of the Company’s securities are used for general corporate purposes, the proceeds will be used to reduce the Company’s indebtedness or for temporary investments. The Company expects that it will, on a recurrent basis, engage in additional financings as the need arises to finance corporate strategies, to fund subsidiaries, to finance acquisitions or otherwise.

## NOTE 6 – SHARE BASED COMPENSATION

At June 30, 2010, the Company had two share based compensation plans in existence, the 1999 Stock Option Plan (expired but having outstanding options that may still be exercised) and the 2005 Omnibus Stock Plan, which is described below.

The Company’s 2005 Omnibus Stock Plan (“Omnibus Plan”) provides for the granting of non-qualifying stock options to the Company’s directors, and incentive and non-qualifying stock options, stock appreciation rights and restricted stock grants to selected key employees on a periodic basis at the discretion of the Board. The Omnibus Plan authorizes the issuance of up to 1,800,000 shares of common stock of which 1,104,461 are available for issuance at June 30, 2010, has a term of ten years, and is administered by a committee comprised of at least three directors appointed by the Board of Directors. Options granted under the plan have an exercise price which may not be less than 100% of the fair market value of the common stock on the date of the grant and must be exercised within seven to ten years from the date of grant. The exercise price of stock options must be paid for in full in cash or shares of common stock, or a



combination of both. The committee has the discretion to impose restrictions on the shares to be purchased upon the exercise of such options. Options granted under the expired 1999 Stock Option Plan remain outstanding until exercised or they expire. The Company generally issues authorized but previously unissued shares to satisfy option exercises.

During 2010, 37,389 stock options were granted, subject to a three year vesting schedule with one third of the options vesting each year on the anniversary date of the grant. Additionally, 104,281 shares of restricted stock were granted, subject to either a five or three year vesting schedule with an equal portion of the shares vesting each year on the grant date anniversary. Compensation expense is recognized on a straight-line basis over the vesting period of the respective stock option or restricted stock grant. The fair values of all of the options granted have been estimated using a binomial option-pricing model.

Compensation expense related to awards of stock options and restricted stock was \$0.3 million and \$0.3 million for the three months ended June 30, 2010 and 2009, respectively. The Company recognized compensation expense related to the awards of stock options and restricted stock grants of \$0.5 million and \$0.5 million for the six months ended June 30, 2010 and 2009, respectively. Stock options exercised in the six months ended June 30, 2010 had an immaterial intrinsic value. No stock options were exercised for the six months ended June 30, 2009. The total of unrecognized compensation cost related to stock options was approximately \$0.4 million as of June 30, 2010. That cost is expected to be recognized over a period of approximately 2.0 years. The total of unrecognized compensation cost related to restricted stock was approximately \$2.8 million as of June 30, 2010. That cost is expected to be recognized over a period of approximately 3.8 years.

A summary of share option activity for the period indicated is reflected in the table below:

| (In thousands, except per share data):                         | Number of Common Shares | Weighted Average Exercise Share Price | Weighted Average Contractual Remaining Life(Years) | Aggregate Intrinsic Value (in thousands) |
|--|-------------------------|---------------------------------------|--|--|
| Balance at January 1, 2010                                     | 833,727                 | \$ 32.56                              |  | \$ 127                                   |
| Granted  | 37,389                  | 15.00                                 |  | -  |
| Exercised  | (2,216)                 | 14.54                                 |  | -  |
| Forfeited or expired   | (63,850)                | 35.59                                 |  | (4)                                      |
| Balance at June 30, 2010                                       | 805,050                 | 31.55                                 | 3.5  | \$ 123                                   |
| Exercisable at June 30, 2010                                   | 697,196                 | \$ 33.71                              | 3.1  | \$ 41                                    |
| Weighted average fair value of options granted during the year |                         | \$ 6.65                               |  |  |

A summary of the activity for the Company's non-vested options and restricted stock for the period indicated is presented below:

| (In dollars, except share data):      | Number of Shares | Weighted Average Grant-Date Fair Value |
|---------------------------------------|------------------|--|
| Non-vested options at January 1, 2010 | 123,088          | \$ 3.88                                |
| Granted                               | 37,389           | 6.65                                   |
| Vested                                | (49,330)         | 3.98                                   |
| Forfeited or expired                  | (3,293)          | 3.62                                   |
| Non-vested options at June 30, 2010   | 107,854          | 4.81                                   |

| (In dollars, except share data):    | Number Of Shares | Weighted Average Grant-Date Fair Value |
|-------------------------------------|------------------|--|
| Restricted stock at January 1, 2010 | 111,173          | \$ 16.64                               |
| Granted                             | 104,281          | 15.00                                  |
| Vested                              | (23,127)         | 14.88                                  |
| Forfeited or expired                | (1,448)          | 21.97                                  |
| Restricted stock at June 30, 2010   | 190,879          | 15.92                                  |

NOTE 7 – PENSION, PROFIT SHARING, AND OTHER EMPLOYEE BENEFIT PLANS

Defined Benefit Pension Plan

The Company has a qualified, noncontributory, defined benefit pension plan covering substantially all employees. Benefits after January 1, 2005, are based on the benefit earned as of December 31, 2004, plus benefits earned in future years of service based on the employee's compensation during each such year. All benefit accruals for employees were frozen as of December 31, 2007 based on past service and thus future salary increases will no longer affect the defined benefit provided by the plan, although additional vesting may continue to occur.

The Company's funding policy is to contribute amounts to the plan sufficient to meet the minimum funding requirements of the Employee Retirement Income Security Act of 1974 ("ERISA"), as amended. In addition, the Company contributes additional amounts as it deems appropriate based on benefits attributed to service prior to the date of the plan freeze. The Plan invests primarily in a diversified portfolio of managed fixed income and equity funds. The Company has not yet determined the amount of its 2010 contribution to the plan.

Net periodic benefit cost for the periods indicated includes the following components:

| (Dollars in thousands)                        | Three Months Ended June 30, |        | Six Months Ended June 30, |        |
|---|-----------------------------|--------|---------------------------|--------|
|   | 2010                        | 2009   | 2010                      | 2009   |
| Interest cost on projected benefit obligation | \$ 301                      | \$ 360 | \$ 682                    | \$ 715 |
| Expected return on plan assets                | (249)                       | (300)  | (550)                     | (642)  |
| Recognized net actuarial loss                 | 218                         | 342    | 529                       | 678    |
| Net periodic benefit cost                     | \$ 270                      | \$ 402 | \$ 661                    | \$ 751 |

#### Contributions

The decision as to whether or not to make a plan contribution and the amount of any such contribution is dependent on a number of factors. Such factors include the investment performance of the plan assets in the current economy and, since the plan is currently frozen, the remaining investment horizon of the plan. The Company continues to monitor the funding level of the pension plan and may make additional contributions as deemed necessary during 2010.

#### Plan Assets

The Company has a written investment policy approved by the board of directors that governs the investment of the defined benefit pension fund trust portfolio. The investment policy is designed to provide limits on risk that is undertaken by the investment managers both in terms of market volatility of the portfolio and the quality of the individual assets that are held in the portfolio. The investment policy statement focuses on the following areas of concern: preservation of capital, diversification, risk tolerance, investment duration, rate of return, liquidity and investment management costs.

The Company has constituted the Retirement Plans Investment Committee ("RPIC") in part to monitor the investments of the Plan as well as to recommend to executive management changes in the Investment Policy Statement which governs the Plan's investment operations. These recommendations include asset allocation changes based on a number of factors including the investment horizon for the Plan. The Company's Investment Management and Fiduciary Services Division is the investment manager of the Plan and also serves as an advisor to RPIC on the Plan's investment matters.

Investment strategies and asset allocations are based on careful consideration of plan liabilities, the plan's funded status and the Company's financial condition. Investment performance and asset allocation are measured and monitored on an ongoing basis. The current target allocations for plan assets are 0-30% for equity securities, 0-100% for fixed income securities and 0-100% for cash funds and emerging market debt funds. This relatively conservative asset allocation has been set after taking into consideration the Plan's current frozen status and the possibility of partial plan terminations over the intermediate term.

Market volatility risk is controlled by limiting the asset allocation of the most volatile asset class, equities, to no more than 30% of the portfolio and by ensuring that there is sufficient liquidity to meet distribution requirements from the portfolio without disrupting long-term assets. Diversification of the equity portion of the portfolio is controlled by limiting the value of any initial acquisition so that it does not exceed 5% of the market value of the portfolio when

purchased. The policy requires the sale of any portion of an equity position when its value exceeds 10% of the portfolio. Fixed income market volatility risk is managed by limiting the term of fixed income investments to five years. Fixed income investments must carry an "A" or better rating by a recognized credit rating agency. Corporate debt of a single issuer may not exceed 10% of the market value of the portfolio. The investment in derivative instruments such as "naked" call options, futures, commodities, and short selling is prohibited. Investment in equity index funds and the writing of "covered" call options (a conservative strategy to increase portfolio income) are permitted. Foreign currency-denominated debt instruments are not permitted. At June 30, 2010, there are no significant concentrations of risk in the assets of the plan with respect to any single entity, industry, country, commodity or investment fund that are not otherwise mitigated by FDIC insurance available to the participants of the plan and collateral pledged for any such amount that may not be covered by FDIC insurance. Investment performance is measured against industry accepted benchmarks. The risk tolerance and asset allocation limitations imposed by the policy are consistent with attaining the rate of return assumptions used in the actuarial funding calculations. The RPIC committee meets quarterly to review to ensure adherence with the Investment Policy Statement.

## Fair Values

The fair values of the Company's pension plan assets at June 30, 2010 and December 31, 2009 by asset category are as follows:

| (In thousands)                   | At June 30, 2010  |  |  | Total     |
|----------------------------------|---|--|--|-----------|
|                                  | Quoted Prices in<br>Active Markets for<br>Identical Assets<br>(Level 1) | Significant Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |           |
| <b>Asset Category:</b>           |   |  |  |           |
| Cash and certificates of deposit | \$ 12,110   | \$ -   | \$ -   | \$ 12,110 |
| <b>Equity Securities:</b>        |   |  |  |           |
| Common Stocks                    | 6,966   | -  | -  | 6,966     |
| American Depositary Receipts     | 1,289   | -  | -  | 1,289     |
| <b>Fixed income securities:</b>  |   |  |  |           |
| U. S. Government Agencies        | -   | 1,056  | -  | 1,056     |
| Corporate bonds                  | -   | 4,306  | -  | 4,306     |
| Other                            | 64  | -  | -  | 64        |
| Total pension plan assets        | \$ 20,429   | \$ 5,362   | \$ -   | \$ 25,791 |

| (In thousands)                   | At December 31, 2009  |  |  | Total     |
|----------------------------------|---|--|--|-----------|
|                                  | Quoted Prices in<br>Active Markets for<br>Identical Assets<br>(Level 1) | Significant Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |           |
| <b>Asset Category:</b>           |   |  |  |           |
| Cash and certificates of deposit | \$ 13,405   | \$ -   | \$ -   | \$ 13,405 |
| <b>Equity Securities:</b>        |   |  |  |           |
| Common Stocks                    | 6,471   | -  | -  | 6,471     |
| American Depositary Receipts     | 1,488   | -  | -  | 1,488     |
| <b>Fixed income securities:</b>  |   |  |  |           |
| U. S. Government Agencies        | -   | 2,269  | -  | 2,269     |
| Corporate bonds                  | -   | 3,112  | -  | 3,112     |
| Other                            | 96  | -  | -  | 96        |
| Total pension plan assets        | \$ 21,460   | \$ 5,381   | \$ -   | \$ 26,841 |

## Cash and Deferred Profit Sharing Plan

The Sandy Spring Bancorp, Inc. Cash and Deferred Profit Sharing Plan includes a 401(k) provision with a Company match. The 401(k) provision is voluntary and covers all eligible employees after ninety days of service. Employees contributing to the 401(k) provision receive a matching contribution of 100% of the first 3% of compensation and 50% of the next 2% of compensation subject to employee contribution limitations. The Company match vests immediately. The Plan permits employees to purchase shares of Sandy Spring Bancorp, Inc. common stock with their 401(k) contributions, Company match, and other contributions under the Plan. Profit sharing contributions and Company match are included in non-interest expenses and totaled \$0.4 million and \$0.3 million for the three months ended June 30, 2010 and 2009, respectively, and \$0.7 million and \$0.7 million for the six months ended June 30, 2010 and 2009, respectively.

## Executive Incentive Retirement Plan

In past years, the Company had Supplemental Executive Retirement Agreements ("SERAs") with its executive officers providing for retirement income benefits as well as pre-retirement death benefits. Retirement benefits payable under the SERAs, if any, were integrated with other pension plan and Social Security retirement benefits expected to be received by the executive. The Company accrued the present value of these benefits over the remaining number of years to the executives' retirement dates. Effective January 1, 2008, these agreements were replaced with a defined contribution plan, the "Executive Incentive Retirement Plan" or "the Plan". Benefits under the SERAs were reduced to a fixed amount as of December 31, 2007, and those amounts accrued were transferred to the new plan on behalf of each participant. Additionally, under the new Plan, officers designated by the board of directors earned a deferral bonus which was accrued annually based on the Company's financial performance compared to a selected group of peer banks. For current participants, accruals for 2008 vested immediately. Amounts transferred to the Plan from the SERAs on behalf of each participant continue to vest based on years of service. No bonus was accrued in 2010 or 2009 due to limitations placed on such incentive plans under TARP. Benefit costs related to the Plan included in non-interest expenses for three months ended June 30, 2010 and 2009 totaled \$39 thousand and \$77 thousand, respectively. For the six months ended June 30, 2010 and 2009, the Plan incurred expenses of \$78 thousand and \$0.1 million, respectively.

## NOTE 9 – NET INCOME (LOSS) PER COMMON SHARE

The following table presents a summary of per share data and amounts for the period indicated below:

| (Dollars and amounts in thousands, except per share data) | Three Months Ended June 30, |            | Six Months Ended June 30, |          |
|---|-----------------------------|------------|---------------------------|----------|
|   | 2010                        | 2009       | 2010                      | 2009     |
| Net income  | \$ 6,259                    | \$ (280)   | \$ 6,760                  | \$ 1,937 |
| Less: Dividends - preferred stock                         | 1,203                       | 1,202      | 2,403                     | 2,402    |
| Net income (loss) available to common stockholders        | \$ 5,056                    | \$ (1,482) | \$ 4,357                  | \$ (465) |
| <b>Basic:</b>   |                             |            |                           |          |
| Basic EPS shares  | 23,993                      | 16,444     | 20,637                    | 16,424   |
| Basic net income (loss)                                   | \$ 0.26                     | \$ (0.02)  | \$ 0.33                   | \$ 0.12  |
| Basic net income (loss) per common share                  | 0.21                        | (0.09)     | 0.21                      | (0.03)   |
| <b>Diluted:</b>   |                             |            |                           |          |
| Basic EPS shares  | 23,993                      | 16,444     | 20,637                    | 16,424   |
| Dilutive common stock equivalents                         | 40                          | -          | 18                        | -        |
| Dilutive EPS shares                                       | 24,033                      | 16,444     | 20,655                    | 16,424   |
| Diluted net income (loss) per share                       | \$ 0.26                     | \$ (0.02)  | \$ 0.33                   | \$ 0.12  |
| Diluted net income (loss) per common share                | 0.21                        | (0.09)     | 0.21                      | (0.03)   |
| Anti-dilutive shares                                      | 732                         | 884        | 892                       | 884      |

Certain dilutive common stock equivalents, comprised of unexercised/unvested issuances of shared-based compensation, have been excluded from the computation of EPS in certain periods if the result would be anti-dilutive.



## NOTE 10 – OTHER COMPREHENSIVE INCOME

Comprehensive income is defined as net income plus transactions and other occurrences that are the result of non-owner changes in equity. For financial statements presented for the Company, non-owner changes are comprised of unrealized gains or losses on available-for-sale debt securities and any minimum pension liability adjustments. These do not have an impact on the Company's net income. Below are the components of other comprehensive income and the related tax effects allocated to each component for the periods indicated:

| (In thousands)   | Six Months Ended June 30, |          |
|--|---------------------------|----------|
|  | 2010                      | 2009     |
| Net income   | \$ 6,760                  | \$ 1,937 |
| Investments available-for-sale:                                  |                           |          |
| Net change in unrealized gains on investments available-for-sale | 14,933                    | 2,916    |
| Related income tax expense                                       | (5,955)                   | (1,163)  |
| Net investment gains (losses) reclassified into earnings         | 298                       | (192)    |
| Related income tax expense                                       | (119)                     | 77       |
| Net effect on other comprehensive income for the period          | 9,157                     | 1,638    |
| Defined benefit pension plan:                                    |                           |          |
| Recognition of unrealized gain                                   | 529                       | 678      |
| Related income tax expense                                       | (209)                     | (270)    |
| Net effect on other comprehensive income for the period          | 320                       | 408      |
| Total other comprehensive income                                 | 9,477                     | 2,046    |
| Comprehensive income   | \$ 16,237                 | \$ 3,983 |

The following table presents net accumulated other comprehensive income (loss) for the periods indicated:

| (In thousands)               | Unrealized Gains on            |                              |            |
|------------------------------|--------------------------------|------------------------------|------------|
|                              | Investments Available-for-Sale | Defined Benefit Pension Plan | Total      |
| Balance at December 31, 2009 | \$ 3,845                       | \$ (6,497)                   | \$ (2,652) |
| Period change, net of tax    | 9,157                          | 320                          | 9,477      |
| Balance at June 30, 2010     | \$ 13,002                      | \$ (6,177)                   | \$ 6,825   |

| (In thousands)               | Unrealized Gains on            |                              |            |
|------------------------------|--------------------------------|------------------------------|------------|
|                              | Investments Available-for-Sale | Defined Benefit Pension Plan | Total      |
| Balance at December 31, 2008 | \$ 461                         | \$ (8,033)                   | \$ (7,572) |
| Period change, net of tax    | 1,638                          | 408                          | 2,046      |
| Balance at June 30, 2009     | \$ 2,099                       | \$ (7,625)                   | \$ (5,526) |

## NOTE 11 – FAIR VALUE

Generally accepted accounting principles provides entities the option to measure eligible financial assets, financial liabilities and commitments at fair value (i.e. the fair value option), on an instrument-by-instrument basis, that are otherwise not permitted to be accounted for at fair value under other accounting standards. The election to use the fair value option is available when an entity first recognizes a financial asset or financial liability or upon entering into a commitment. Subsequent changes in fair value must be recorded in earnings

The Company applies the fair value option for mortgage loans held for sale. The fair value option on residential mortgage loans held for sale allows the accounting for gains on sale of mortgage loans to more accurately reflect the

timing and economics of the transaction.

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The Company adopted the standards for fair value measurement which clarified that fair value is an exit price, representing the amount that would be received for sale of an asset or paid to transfer a liability in an orderly transaction between market participants. Fair value measurements are not adjusted for transaction costs. The standard for fair value measurement establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below.

#### Basis of Fair Value Measurement:

Level 1- Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2- Quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability;

Level 3- Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e. supported by little or no market activity).

A financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

#### Assets and Liabilities

##### Mortgage loans held for sale

Mortgage loans held for sale are valued based quotations from the secondary market for similar instruments and are classified as level 2 of the fair value hierarchy.

##### Investment securities

The types of instruments valued based on quoted market prices in active markets include most U.S. government and agency securities, many other sovereign government obligations, liquid mortgage products, active listed equities and most money market securities. Such instruments are generally classified within level 1 or level 2 of the fair value hierarchy. As required the Company does not adjust the quoted price for such instruments.

The types of instruments valued based on quoted prices in markets that are not active, broker or dealer quotations, or alternative pricing sources with reasonable levels of price transparency include most investment-grade and high-yield corporate bonds, less liquid mortgage products, less liquid equities, state, municipal and provincial obligations, and certain physical commodities. Such instruments are generally classified within level 2 of the fair value hierarchy.

Level 3 are positions that are not traded in active markets or are subject to transfer restrictions. Valuations are adjusted to reflect illiquidity and/or non-transferability, and such adjustments are generally based on available market evidence. In the absence of such evidence, management's best estimate is used.

The Company owns \$4.6 million of collateralized debt obligation securities that are backed by pooled trust preferred securities issued by banks, thrifts, and insurance companies that have exhibited limited trading activity due to the state of the economy at June 30, 2010 and December 31, 2009, respectively. There are currently very few market participants who are willing and or able to transact for these securities.

Given current conditions in the debt markets and the absence of observable transactions in the secondary markets, the Company has determined:

- The few observable transactions and market quotations that are available are not reliable for purposes of determining fair value at June 30, 2010 and December 31, 2009.
- An income valuation approach technique (present value technique) that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs will be equally or more representative of fair value than the market approach valuation technique used at prior measurement dates.
- The pooled trust preferred securities will be classified within Level 3 of the fair value hierarchy because the Company has determined that significant adjustments are required to determine fair value at the measurement date.

Interest rate swap agreements

Interest rate swap agreements are measured by alternative pricing sources with reasonable levels of price transparency in markets that are not active. Based on the complex nature of interest rate swap agreements, the markets these instruments trade in are not as efficient and are less liquid than that of the more mature level 1 markets. These markets do however have comparable, observable inputs in which an alternative pricing source values these assets in order to arrive at a fair market value. These characteristics classify interest rate swap agreements as level 2.

Assets Measured at Fair Value on a Recurring Basis

The following tables set forth the Company's financial assets and liabilities for the periods indicated, that were accounted for or disclosed at fair value. Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

| (In thousands)                           | At June 30, 2010   |   |   | Total      |
|--|--|---|---|------------|
|  | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |            |
| <b>Assets</b>                            |  |   |   |            |
| Residential mortgage loans held-for-sale | \$ -   | \$ 15,398                                     | \$ -                                      | \$ 15,398  |
| Investments available-for-sale           | -  | 911,756                                       | 3,963                                     | 915,719    |
| Interest rate swap agreements            | -  | 1,252   | -   | 1,252      |
| <b>Liabilities</b>                       |  |   |   |            |
| Interest rate swap agreements            | \$ -   | \$ (1,252)                                    | \$ -                                      | \$ (1,252) |

| (In thousands)                           | At December 31, 2009   |   |   | Total     |
|--|--|---|---|-----------|
|  | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |           |
| <b>Assets</b>                            |  |   |   |           |
| Residential mortgage loans held-for-sale | \$ -   | \$ 12,498                                     | \$ -                                      | \$ 12,498 |
| Investments available-for-sale           | -  | 855,300                                       | 3,133                                     | 858,433   |
| Interest rate swap agreements            | -  | 289   | -   | 289       |
| <b>Liabilities</b>                       |  |   |   |           |
| Interest rate swap agreements            | \$ -   | \$ (289)                                      | \$ -                                      | \$ (289)  |

The following table provides unrealized losses included in assets measured in the consolidated balance sheets at fair value on a recurring basis that are still held at June 30, 2010.

| (In thousands)   | Significant Unobservable Inputs (Level 3) |
|--|---|
| <b>Investments available-for-sale:</b>                               |   |
| Balance at December 31, 2009   | \$ 3,133                                  |
| Total OTTI included in earnings                                      | (89)                                      |
| Total unrealized gains included in other comprehensive income (loss) | 919                                       |
| Balance at June 30, 2010   | \$ 3,963                                  |



## Assets Measured at Fair Value on a Nonrecurring Basis

The following table sets forth the Company's financial assets subject to fair value adjustments (impairment) on a nonrecurring basis as they are valued at the lower of cost or market. Assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement:

| (In thousands)          | At June 30, 2010               |   |   |                                    |   | Total     | Total Losses |
|-------------------------|--------------------------------|---|---|------------------------------------|---|-----------|--------------|
|                         | Quoted Prices in               |   |   | Significant Other Inputs (Level 3) | Significant Unobservable Inputs (Level 3) |           |              |
|                         | Active Market Assets (Level 1) | Significant Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |                                    |   |           |              |
| Impaired loans          | \$ -                           | \$ -                                    | \$ -                                      | \$ 61,587                          | \$ 61,587                                 | \$ 31,193 |              |
| Other real estate owned | -                              | -                                       | -   | 8,730                              | 8,730                                     | 297       |              |
| Total                   | \$ -                           | \$ -                                    | \$ -                                      | \$ 70,317                          | \$ 70,317                                 | \$ 31,490 |              |

| (In thousands) | At December 31, 2009           |   |   |                                    |   | Total     | Total Losses |
|----------------|--------------------------------|---|---|------------------------------------|---|-----------|--------------|
|                | Quoted Prices in               |   |   | Significant Other Inputs (Level 3) | Significant Unobservable Inputs (Level 3) |           |              |
|                | Active Market Assets (Level 1) | Significant Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |                                    |   |           |              |
| Impaired loans | \$ -                           | \$ -                                    | \$ -                                      | \$ 92,810                          | \$ 92,810                                 | \$ 39,241 |              |

At June 30, 2010, impaired loans totaling \$74.6 million were written down to fair value of \$61.6 million as a result of specific loan loss reserves of \$13.0 million associated with the impaired loans which was included in the allowance for loan losses. Impaired loans totaling \$99.5 million were written down to fair value of \$92.8 million at December 31, 2009 as a result of specific loan loss reserves of \$6.6 million associated with the impaired loans.

Impaired loans are evaluated and valued at the lower of cost or market value at the time the loan is identified as impaired. Market value is measured based on the value of the collateral securing these loans and is classified at a level 3 in the fair value hierarchy. Collateral may be real estate and/or business assets including equipment, inventory and/or accounts receivable. The value of business equipment, inventory and accounts receivable collateral is based on net book value on the business' financial statements and, if necessary, discounted based on management's review and analysis. Appraised and reported values may be discounted based on management's historical knowledge, changes in market conditions from the time of valuation, and/or management's expertise and knowledge of the client and client's business. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the same factors identified above.

## Fair Value of Financial Instruments

The Company discloses fair value information about financial instruments for which it is practicable to estimate the value, whether or not such financial instruments are recognized on the balance sheet. Financial instruments have been defined broadly to encompass 94.6% of the Company's assets and 99.2% of its liabilities at June 30, 2010 and 95.9% of the Company's assets and 99.3% of its liabilities at December 31, 2009. Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price, if one exists.

Quoted market prices, where available, are shown as estimates of fair market values. Because no quoted market prices are available for a significant part of the Company's financial instruments, the fair value of such instruments has been derived based on the amount and timing of future cash flows and estimated discount rates.

Present value techniques used in estimating the fair value of many of the Company's financial instruments are significantly affected by the assumptions used. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate cash settlement of the instrument. Additionally, the accompanying estimates of fair values are only representative of the fair values of the individual financial assets and liabilities, and should not be considered an indication of the fair value of the Company.



The estimated fair values of the Company's financial instruments are as follows for the periods indicated:

| (In thousands)   | At June 30, 2010 |                      | At December 31, 2009 |                      |
|--|------------------|----------------------|----------------------|----------------------|
|  | Carrying Amount  | Estimated Fair Value | Carrying Amount      | Estimated Fair Value |
| <b>Financial Assets</b>  |                  |                      |                      |                      |
| Cash and temporary investments (1)   | \$ 199,566       | \$ 199,566           | \$ 72,294            | \$ 72,294            |
| Investments available-for-sale   | 915,719          | 915,719              | 858,433              | 858,433              |
| Investments held-to-maturity and other equity securities                       | 146,822          | 151,673              | 165,366              | 170,560              |
| Loans, net of allowance  | 2,147,455        | 1,898,350            | 2,233,451            | 2,022,029            |
| Accrued interest receivable and other assets (2)                               | 91,831           | 91,831               | 89,315               | 89,315               |
| <b>Financial Liabilities</b>   |                  |                      |                      |                      |
| Deposits   | \$ 2,659,956     | \$ 2,665,784         | \$ 2,696,842         | \$ 2,702,142         |
| Securities sold under retail repurchase agreements and federal funds purchased | 86,062           | 86,062               | 89,062               | 89,092               |
| Advances from FHLB   | 409,434          | 447,992              | 411,584              | 441,020              |
| Subordinated debentures  | 35,000           | 8,755                | 35,000               | 8,077                |
| Accrued interest payable and other liabilities (2)                             | 4,125            | 4,125                | 3,156                | 3,156                |

(1) Temporary investments include federal funds sold, interest-bearing deposits with banks and residential mortgage loans held for sale.

(2) Only financial instruments as defined by GAAP are included in other assets and other liabilities.

The following methods and assumptions were used to estimate the fair value of each category of financial instruments for which it is practicable to estimate that value:

**Cash and Temporary Investments:**

Cash and due from banks, federal funds sold and interest-bearing deposits with banks. The carrying amount approximated the fair value.

Residential mortgage loans held for sale. The fair value of residential mortgage loans held for sale was derived from secondary market quotations for similar instruments.

Investments. The fair value for U.S. Treasury, U.S. Agency, state and municipal, corporate debt and some trust preferred securities was based upon quoted market bids; for mortgage-backed securities upon bid prices for similar pools of fixed and variable rate assets, considering current market spreads and prepayment speeds; and, for equity securities upon quoted market prices. Certain trust preferred securities were estimated by utilizing the discounted value of estimated cash flows.

Loans. The fair value was estimated by computing the discounted value of estimated cash flows, adjusted for potential loan and lease losses, for pools of loans having similar characteristics. The discount rate was based upon the current loan origination rate for a similar loan. Non-performing loans have an assumed interest rate of 0%.

Accrued interest receivable. The carrying amount approximated the fair value of accrued interest, considering the short-term nature of the receivable and its expected collection.

Other assets. The carrying amount approximated the fair value considering their short-term nature.

Deposits. The fair value of demand, money market savings and regular savings deposits, which have no stated maturity, were considered equal to their carrying amount, representing the amount payable on demand. While management believes that the Bank's core deposit relationships provide a relatively stable, low-cost funding source that has a substantial intangible value separate from the value of the deposit balances, these estimated fair values do not include the intangible value of core deposit relationships, which comprise a significant portion of the Bank's deposit base. The fair value of time deposits was based upon the discounted value of contractual cash flows at current rates for deposits of similar remaining maturity.

Securities sold under repurchase agreements and federal funds purchased. The carrying amount approximated the fair value of such borrowings due to their variable interest rates and remaining short term.

Advances from FHLB and subordinated debentures. The fair value of the Federal Home Loan Bank of Atlanta advances and subordinated debentures was estimated by computing the discounted value of contractual cash flows payable at current interest rates for obligations with similar remaining terms.

Accrued interest payable and other liabilities. The carrying amount approximated the fair value of accrued interest payable, accrued dividends and premiums payable, considering their short-term nature and expected payment.

#### NOTE 12 - SEGMENT REPORTING

The Company operates in four operating segments—Community Banking, Insurance, Leasing and Investment Management. Only Community Banking presently meets the threshold for reportable segment reporting; however, the Company is disclosing separate information for all four operating segments. Each of the operating segments is a strategic business unit that offers different products and services. The Insurance, Leasing and Investment Management segments were businesses that were acquired in separate transactions where management was retained at the time of acquisition. The accounting policies of the segments are described in Note 1 to the consolidated financial statements included in the Annual Report on Form 10-K. The segment data reflects inter-segment transactions and balances.

The Community Banking segment is conducted through Sandy Spring Bank and involves delivering a broad range of financial products and services, including various loan and deposit products to both individuals and businesses. The income of Sandy Spring Bancorp, the parent company, is included in the Community Banking segment, as the majority of its functions are related to this segment. Major revenue sources include net interest income, gains on sales of mortgage loans, trust income, fees on sales of investment products and service charges on deposit accounts. Expenses include personnel, occupancy, marketing, equipment and other expenses. Included in Community Banking expenses are non-cash charges associated with amortization of intangibles related to acquired entities totaling \$0.4 million and \$0.8 million for the three months ended June 30, 2010 and 2009, respectively. For the six month period ended June 30, 2010 and 2009, the amortization related to acquired entities totaled \$0.7 million and \$1.6 million, respectively.

The Insurance segment is conducted through Sandy Spring Insurance Corporation, a subsidiary of the Bank, and offers annuities as an alternative to traditional deposit accounts. Sandy Spring Insurance Corporation operates the Chesapeake Insurance Group, a general insurance agency located in Annapolis, Maryland, and Neff and Associates, located in Ocean City, Maryland. Major sources of revenue are insurance commissions from commercial lines, personal lines, and medical liability lines. Expenses include personnel and support charges. No non-cash charges were associated with amortization of intangibles related to acquired entities for the three months ended June 30, 2010 as the intangibles were fully amortized during the first quarter of 2009. Non-cash charges associated with amortization amounted to \$0.1 million for the six months ended June 30, 2010 and 2009.

The Leasing segment is conducted through The Equipment Leasing Company, a subsidiary of the Bank that provides leases for essential commercial equipment used by small to medium sized businesses. Equipment leasing is conducted through vendor relations and direct solicitation to end-users located primarily in states along the east coast from New Jersey to Florida. The typical lease is categorized as a financing lease and is characterized as a “small ticket” by industry standards, averaging less than \$100 thousand per lease, with individual leases generally not exceeding \$500 thousand. Major revenue sources include interest income. Expenses include personnel and support charges

The Investment Management segment is conducted through West Financial Services, Inc., a subsidiary of the Bank. This asset management and financial planning firm, located in McLean, Virginia, provides comprehensive investment management and financial planning to individuals, families, small businesses and associations including cash flow analysis, investment review, tax planning, retirement planning, insurance analysis and estate planning. West Financial currently has approximately \$706 million in assets under management. Major revenue sources include non-interest income earned on the above services. Expenses include personnel and support charges. Included in investment management expenses are non-cash charges associated with amortization of intangibles related to acquired entities totaling \$0.1 million and \$0.2 million for the three months ended June 30, 2010 and 2009, respectively. These charges amounted to \$0.2 million and \$0.4 million for the six month periods ended June 30, 2010 and 2009, respectively.



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Information about operating segments and reconciliation of such information to the consolidated financial statements follows for the periods indicated:

| (In thousands)                      | Three Months Ended June 30, 2010 |           |           |                  |                           |              | Total |
|-------------------------------------|----------------------------------|-----------|-----------|------------------|---------------------------|--------------|-------|
|                                     | Community Banking                | Insurance | Leasing   | Investment Mgmt. | Inter-Segment Elimination |              |       |
| Interest income                     | \$ 37,214                        | \$ 2      | \$ 404    | \$ 1             | \$ (113)                  | \$ 37,508    |       |
| Interest expense                    | 8,515                            | -         | 110       | -                | (113)                     | 8,512        |       |
| Provision for loan and lease losses | 6,107                            | -         | -         | -                | -                         | 6,107        |       |
| Non-interest income                 | 9,691                            | 1,089     | 35        | 1,256            | (202)                     | 11,869       |       |
| Non-interest expenses               | 23,987                           | 1,211     | 120       | 837              | (202)                     | 25,953       |       |
| Income (loss) before income taxes   | 8,296                            | (120)     | 209       | 420              | -                         | 8,805        |       |
| Income tax expense (benefit)        | 2,347                            | (49)      | 85        | 163              | -                         | 2,546        |       |
| Net income (loss)                   | \$ 5,949                         | \$ (71)   | \$ 124    | \$ 257           | \$ -                      | \$ 6,259     |       |
| Assets                              | \$ 3,708,359                     | \$ 12,577 | \$ 21,138 | \$ 12,806        | \$ (53,730)               | \$ 3,701,150 |       |

| (In thousands)                      | Three Months Ended June 30, 2009 |           |           |                  |                           |              | Total |
|-------------------------------------|----------------------------------|-----------|-----------|------------------|---------------------------|--------------|-------|
|                                     | Community Banking                | Insurance | Leasing   | Investment Mgmt. | Inter-Segment Elimination |              |       |
| Interest income                     | \$ 38,290                        | \$ 1      | \$ 592    | \$ 1             | \$ (216)                  | \$ 38,668    |       |
| Interest expense                    | 14,222                           | -         | 214       | -                | (216)                     | 14,220       |       |
| Provision for loan and lease losses | 10,615                           | -         | -         | -                | -                         | 10,615       |       |
| Non-interest income                 | 8,713                            | 1,265     | 78        | 1,127            | (153)                     | 11,030       |       |
| Non-interest expenses               | 24,814                           | 1,159     | 124       | 914              | (153)                     | 26,858       |       |
| Income (loss) before income taxes   | (2,648)                          | 107       | 332       | 214              | -                         | (1,995)      |       |
| Income tax expense (benefit)        | (1,975)                          | 43        | 134       | 83               | -                         | (1,715)      |       |
| Net income (loss)                   | \$ (673)                         | \$ 64     | \$ 198    | \$ 131           | \$ -                      | \$ (280)     |       |
| Assets                              | \$ 3,622,330                     | \$ 12,039 | \$ 30,644 | \$ 11,721        | \$ (59,237)               | \$ 3,617,497 |       |

| (In thousands)                      | Six Months Ended June 30, 2010 |           |         |                  |                           |           | Total |
|-------------------------------------|--------------------------------|-----------|---------|------------------|---------------------------|-----------|-------|
|                                     | Community Banking              | Insurance | Leasing | Investment Mgmt. | Inter-Segment Elimination |           |       |
| Interest income                     | \$ 74,260                      | \$ 4      | \$ 844  | \$ 2             | \$ (242)                  | \$ 74,868 |       |
| Interest expense                    | 17,719                         | -         | 236     | -                | (242)                     | 17,713    |       |
| Provision for loan and lease losses | 21,132                         | -         | -       | -                | -                         | 21,132    |       |
| Non-interest income                 | 17,789                         | 3,246     | 84      | 2,495            | (405)                     | 23,209    |       |
| Non-interest expenses               | 47,500                         | 2,316     | 229     | 1,619            | (405)                     | 51,259    |       |
| Income (loss) before income taxes   | 5,698                          | 934       | 463     | 878              | -                         | 7,973     |       |
| Income tax expense (benefit)        | 307                            | 377       | 187     | 342              | -                         | 1,213     |       |
| Net income (loss)                   | \$ 5,391                       | \$ 557    | \$ 276  | \$ 536           | \$ -                      | \$ 6,760  |       |

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Assets \$ 3,708,359 \$ 12,577 \$ 21,138 \$ 12,806 \$ (53,730) \$ 3,701,150

Six Months Ended June 30, 2009

| (In thousands)                         | Community<br>Banking | Insurance | Leasing   | Investment<br>Mgmt. | Inter-Segment<br>Elimination | Total        |
|--|----------------------|-----------|-----------|---------------------|------------------------------|--------------|
| Interest income                        | \$ 76,611            | \$ 3      | \$ 1,234  | \$ 3                | \$ (455)                     | \$ 77,396    |
| Interest expense                       | 27,929               | -         | 449       | -                   | (455)                        | 27,923       |
| Provision for loan and lease<br>losses | 21,228               | -         | -         | -                   | -                            | 21,228       |
| Non-interest income                    | 17,471               | 3,509     | 143       | 2,187               | (306)                        | 23,004       |
| Non-interest expenses                  | 46,684               | 2,593     | 353       | 1,784               | (306)                        | 51,108       |
| Income (loss) before income<br>taxes   | (1,759)              | 919       | 575       | 406                 | -                            | 141          |
| Income tax expense (benefit)           | (2,557)              | 371       | 232       | 158                 | -                            | (1,796)      |
| Net income (loss)                      | \$ 798               | \$ 548    | \$ 343    | \$ 248              | \$ -                         | \$ 1,937     |
| Assets                                 | \$ 3,622,330         | \$ 12,039 | \$ 30,644 | \$ 11,721           | \$ (59,237)                  | \$ 3,617,497 |

NOTE 13 - SUBSEQUENT EVENT

Subsequent to June 30, 2010, the Company was granted approval by the U.S. Treasury to repay \$41.5 million of the \$83.0 million preferred stock issued by the Company in December 2008 as part of TARP. The Company completed this transaction on July 21, 2010. The repayment will result in a reduction of the associated preferred dividends and Tier 1 regulatory capital in future periods. As a result of the repayment, the Company will accelerate the accretion of the remaining discount on the preferred shares in the third quarter of 2010. This transaction has no effect on the outstanding warrant to purchase common shares sold to the U.S. Treasury as part of the original issuance of the preferred stock. The Company intends to apply for approval to repay the remaining balance of the preferred stock in future months.

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### GENERAL

#### Forward-looking Statements

Sandy Spring Bancorp (the "Company") makes forward-looking statements in this report. These forward-looking statements may include: statements of goals, intentions, earnings expectations, and other expectations; estimates of risks and of future costs and benefits; assessments of probable loan and lease losses; assessments of market risk; and statements of the ability to achieve financial and other goals. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "outlook," "estimate," "forecast," "project" and other similar expressions. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date they are made. The Company does not assume any duty and does not undertake to update its forward-looking statements. Because forward-looking statements are subject to assumptions and uncertainties, actual results or future events could differ, possibly materially, from those that the Company anticipated in its forward-looking statements, and future results could differ materially from historical performance.

The Company's forward-looking statements are subject to the following principal risks and uncertainties: general economic conditions and trends, either nationally or locally; conditions in the securities markets; changes in interest rates; changes in deposit flows, and in the demand for deposit, loan, and investment products and other financial services; changes in real estate values; changes in the quality or composition of the Company's loan or investment portfolios; changes in competitive pressures among financial institutions or from non-financial institutions; the Company's ability to retain key members of management; changes in legislation, regulation, and policies; and a variety of other matters which, by their nature, are subject to significant uncertainties. The Company provides greater detail regarding some of these factors in its Form 10-K for the year ended December 31, 2009, in the Risk Factors section of that report. The Company's forward-looking statements may also be subject to other risks and uncertainties, including those that it may discuss elsewhere in this report or in its other filings with the SEC.

#### The Company

The Company is the registered bank holding company for Sandy Spring Bank (the "Bank"), headquartered in Olney, Maryland. The Bank operates forty three community offices in Anne Arundel, Carroll, Frederick, Howard, Montgomery, and Prince George's Counties in Maryland and Fairfax and Loudoun counties in Virginia, together with an insurance subsidiary, equipment leasing company and an investment management company in McLean, Virginia.

The Company offers a broad range of financial services to consumers and businesses in this market area. Through June 30, 2010, year-to-date average commercial loans and leases and commercial real estate loans accounted for approximately 58% of the Company's loan and lease portfolio, and year-to-date average consumer and residential real estate loans accounted for approximately 42%. The Company has established a strategy of independence and intends to establish or acquire additional offices, banking organizations, and non-banking organizations as appropriate opportunities arise.

#### Critical Accounting Policies

The Company's condensed consolidated financial statements are prepared in accordance with generally accepted accounting principles ("GAAP") in the United States of America and follow general practices within the industry in which it operates. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates,



assumptions, and judgments are based on information available as of the date of the financial statements; accordingly, as this information changes, the financial statements may reflect different estimates, assumptions, and judgments. Certain policies inherently rely to a greater extent on the use of estimates, assumptions, and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are necessary for assets and liabilities that are required to be recorded at fair value. A decline in the assets required to be recorded at fair values will warrant an impairment write-down or valuation allowance to be established. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources, when readily available. The following accounting policies comprise those policies that management believes are the most critical to aid in fully understanding and evaluating our reported financial results:

- Allowance for loan and lease losses;
- Goodwill impairment;
- Accounting for income taxes;
- Fair value measurements, including assessment of other-than-temporary impairment;
- Defined benefit pension plan.

#### Allowance for loan and lease losses

The allowance for loan and lease losses is an estimate of the losses that are inherent in the loan and lease portfolio. The allowance is based on two basic principles of accounting: (1) the requirement that a loss be accrued when it is probable that the loss has occurred at the date of the financial statements and the amount of the loss can be reasonably estimated and (2) the requirement that losses be accrued when it is probable that the Company will not collect all principal and interest payments according to the loan's or lease's contractual terms.

Management believes that the allowance is adequate. However, its determination requires significant judgment, and estimates of probable losses in the loan and lease portfolio can vary significantly from the amounts actually observed. While management uses available information to recognize probable losses, future additions to the allowance may be necessary based on changes in the loans and leases comprising the portfolio and changes in the financial condition of borrowers, such as may result from changes in economic conditions. In addition, various regulatory agencies, as an integral part of their examination process, and independent consultants engaged by the Company, periodically review the loan and lease portfolio and the allowance. Such review may result in additional provisions based on their judgments of information available at the time of each examination.

The Company's allowance for loan and lease losses has two basic components: a general reserve reflecting historical losses by loan category, as adjusted by several factors whose effects are not reflected in historical loss ratios, and specific allowances for separately identified impaired loans. Each of these components, and the systematic allowance methodology used to establish them, are described in detail in Note 1 of the Notes to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2009. The amount of the allowance is reviewed monthly by the Credit Risk Committee of the board of directors and formally approved quarterly by that same committee of the board.

The general reserve portion of the allowance that is based upon historical loss factors, as adjusted, establishes allowances for the major loan categories based upon adjusted historical loss experience over the prior eight quarters, weighted so that losses realized in the most recent quarters have the greatest effect. The use of these historical loss factors is intended to reduce the differences between estimated losses inherent in the loan and lease portfolio and actual losses. The factors used to adjust the historical loss ratios address changes in the risk characteristics of the Company's loan and lease portfolio that are related to (1) trends in delinquencies and other non-performing loans, (2) changes in the risk level of the loan portfolio related to large loans, (3) changes in the categories of loans comprising the loan portfolio, (4) concentrations of loans to specific industry segments, (5) changes in economic conditions on both a local and national level, (6) changes in the Company's credit administration and loan and lease portfolio management processes, and (7) quality of the Company's credit risk identification processes. This component comprised 82% of the total allowance at June 30, 2010 and 89% at December 31, 2009.

A specific allowance is used primarily to establish an allowance for individual impaired credits and is based on the Company's calculation of the potential loss imbedded in an individual loan. At June 30, 2010, the specific allowance accounted for 18% of the total allowance as compared to 11% at December 31, 2009. The process of determining whether a loan is impaired includes consideration of the borrower's financial condition, resources and payment record, support available from financial guarantors and the sufficiency of collateral. These factors are combined to estimate the probability and severity of inherent losses which can differ substantially from actual losses.

#### Goodwill

Goodwill is the excess of the fair value of liabilities assumed over the fair value of tangible and identifiable intangible assets acquired in a business combination. Goodwill is not amortized but is tested for impairment annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. Impairment testing requires that the fair value of each of the Company's reporting units be compared to the carrying amount of its net assets, including goodwill. The Company's reporting units were identified based upon an analysis of each of its individual

operating segments. Determining the fair value of a reporting unit requires the Company to use a high degree of subjectivity. If the fair values of the reporting units exceed their book values, no write-down of recorded goodwill is necessary. If the fair value of a reporting unit is less than book value, an expense may be required on the Company's books to write down the related goodwill to the proper carrying value. The Company tests for impairment of goodwill as of October 1 of each year, and again at any quarter-end if any triggering events occur during a quarter that may affect goodwill. Examples of such events include, but are not limited to adverse action by a regulator or a loss of key personnel. For this testing the Company typically works together with a third-party valuation firm to perform a "step one" test for potential goodwill impairment. At June 30, 2010 it was determined that there was no evidence of impairment of goodwill or intangibles.

#### Accounting for Income Taxes

The Company accounts for income taxes by recording deferred income taxes that reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Management exercises significant judgment in the evaluation of the amount and timing of the recognition of the resulting tax assets and liabilities. The judgments and estimates required for the evaluation are updated based upon changes in business factors and the tax laws. If actual results differ from the assumptions and other considerations used in estimating the amount and timing of tax recognized, there can be no assurance that additional expenses will not be required in future periods. The Company's accounting policy follows the prescribed authoritative guidance that a minimal probability threshold of a tax position must be met before a financial statement benefit is recognized. The Company recognized, when applicable, interest and penalties related to unrecognized tax benefits in other non-interest expenses in the Consolidated Statements of Income/(Loss). Assessment of uncertain tax positions requires careful consideration of the technical merits of a position based on management's analysis of tax regulations and interpretations. Significant judgment may be involved in applying the applicable reporting and accounting requirements.

Management expects that the Company's adherence to the required accounting guidance may result in increased volatility in quarterly and annual effective income tax rates because of the requirement that any change in judgment or measurement of a tax position taken in a prior period be recognized as a discrete event in the period in which it occurs. Factors that could impact management's judgment include changes in income, tax laws and regulations, and tax planning strategies.

#### Fair Value

The Company, in accordance with applicable accounting standards, measures certain financial assets and liabilities at fair value. Significant financial instruments measured at fair value on a recurring basis are investment securities available for sale, residential mortgages held for sale and commercial loan interest rate swap agreements. In addition, the Company has elected, at its option, to measure mortgage loans held for sale at fair value. Loans where it is probable that the Company will not collect all principal and interest payments according to the contractual terms are considered impaired loans and are measured on a nonrecurring basis. In addition, other real estate owned is also measured at fair value by the Company on a nonrecurring basis.

The Company conducts a review each quarter for all investment securities which reflect possible impairment to determine whether unrealized losses are temporary. Valuations for the investment portfolio are determined using quoted market prices, where available. If quoted market prices are not available, such valuation is based on pricing models, quotes for similar investment securities, and, where necessary, an income valuation approach based on the present value of expected cash flows. In addition, the Company considers the financial condition of each issuer, the receipt of principal and interest according to the contractual terms and the intent and ability of the Company to hold the investment for a period of time sufficient to allow for any anticipated recovery in fair value.

The above accounting policies with respect to fair value are discussed in further detail in "Note 11-Fair Value" to the condensed consolidated financial statements.

#### Defined Benefit Pension Plan

The Company has a qualified, noncontributory, defined benefit pension plan covering substantially all employees. All benefit accruals for employees were frozen as of December 31, 2007 based on past service. Thus, future salary increases and additional years of service will no longer affect the defined benefit provided by the plan although additional vesting may continue to occur.

Several factors affect the net periodic benefit cost of the plan, including (1) the size and characteristics of the plan population, (2) the discount rate, (3) the expected long-term rate of return on plan assets and (4) other actuarial assumptions. Pension cost is directly related to the number of employees covered by the plan and other factors including salary, age, years of employment, and the terms of the plan. As a result of the plan freeze, the characteristics of the plan population should not have a materially different effect in future years. The discount rate is used to determine the present value of future benefit obligations. The discount rate is determined by matching the expected cash flows of the plan to a yield curve based on long term, high quality fixed income debt instruments available as of the measurement date, which is December 31 of each year. The discount rate is adjusted each year on the measurement date to reflect current market conditions. The expected long-term rate of return on plan assets is based on a number of factors that include expectations of market performance and the target asset allocation adopted in the plan investment policy. Should actual asset returns deviate from the projected returns, this can affect the benefit plan expense recognized in the financial statements.

#### A. FINANCIAL CONDITION

The Company's total assets were \$3.7 billion at June 30, 2010, increasing \$70.7 million or 2% during the first six months of 2010. Earning assets increased by 3% or \$93.1 million in the first six months of the year to \$3.4 billion at June 30, 2010. These increases were due primarily to the proceeds from the Company's public stock offering during

the first quarter, which was somewhat offset by the decline in loans.

Subsequent to June 30, 2010 the Company received approval from the U. S. Treasury to repay half of the preferred stock issued under TARP. Accordingly, on July 21, 2010 the Company repurchased 41,547 preferred shares for \$41.5 million.

#### Loans and Leases

Total loans and leases, excluding loans held for sale, decreased \$79.2 million or 3% during the first six months of 2010 to \$2.2 billion. Residential real estate loans, comprised of residential construction and permanent residential mortgage loans, decreased \$4.8 million or 1%, to \$544.9 million at June 30, 2010. Residential construction loans declined to \$86.4 million in 2010, a decrease of \$5.9 million or 6% reflecting greatly reduced demand as a result of the regional economic conditions. Permanent residential mortgages, most of which are 1-4 family, showed a small increase of \$1.1 million to \$458.5 million at June 30, 2010.

Commercial loans and leases, which includes commercial real estate loans, commercial construction loans, equipment leases and other commercial loans, decreased by \$68.3 million or 5%, to \$1.3 billion at June 30, 2010. This decrease was due primarily to loan pay-downs and charge-offs of problem credits during the year resulting from the Company's aggressive efforts to reduce its non-performing assets. In addition, soft loan demand resulting from weak market conditions in the regional and national economies and the application of conservative underwriting standards by the Company also played a role in reducing these loan balances.

The Company's commercial real estate loans consist of owner occupied properties (61%) where an established banking relationship exists or, to a lesser extent, involves investment properties (39%) for warehouse, retail, and office space with a history of occupancy and cash flow. Commercial mortgages increased \$5.4 million or 1% during 2010, to \$900.3 million at June 30, 2010. Commercial construction loans decreased \$36.4 million or 28% during 2010, to \$95.4 million at June 30, 2010. Other commercial loans decreased \$32.3 million or 11% during 2010 to \$263.9 million at quarter-end. This decrease was due primarily to the lower level of loan demand and more conservative underwriting.

The Company's equipment leasing business provides leases for essential commercial equipment used by small to medium sized businesses. Equipment leasing is conducted through vendor relations and direct solicitation to end-users located primarily in states along the east coast from New Jersey to Florida. The typical lease is "small ticket" by industry standards, averaging less than \$100 thousand, with individual leases generally not exceeding \$500 thousand. The leasing portfolio decreased \$4.9 million or 19% over the first six months of the year to \$20.8 million at June 30, 2010 due in large part to market conditions and their effect on small and medium-sized businesses.

Consumer lending continues to be an integral part of the Company's full-service, community banking business. This category of loans includes primarily home equity loans and lines of credit. The consumer loan portfolio decreased 2% or \$6.1 million, to \$393.6 million at June 30, 2010. This decline was driven largely by a decrease of \$3.6 million or 9% in installment loans during 2010 to \$34.6 million at quarter-end. Home equity lines and loans remained virtually even with the prior year-end at \$351.9 million at June 30, 2010.

Table 1– Analysis of Loans and Leases

This table presents the trends in the composition of the loan and lease portfolio for the periods indicated.

| (In thousands)                      | June 30, 2010       |               | December 31, 2009   |               |
|-------------------------------------|---------------------|---------------|---------------------|---------------|
|                                     | Amount              | %             | Amount              | %             |
| <b>Residential real estate:</b>     |                     |               |                     |               |
| Residential mortgages               | \$ 458,502          | 20.7%         | \$ 457,414          | 19.9%         |
| Residential construction            | 86,393              | 3.9           | 92,283              | 4.0           |
| <b>Commercial loans and leases:</b> |                     |               |                     |               |
| Commercial mortgage                 | 900,312             | 40.6          | 894,951             | 39.0          |
| Commercial construction             | 95,357              | 4.3           | 131,789             | 5.7           |
| Leases                              | 20,822              | 0.9           | 25,704              | 1.1           |
| Other commercial                    | 263,886             | 11.9          | 296,220             | 12.9          |
| Consumer                            | 393,560             | 17.7          | 399,649             | 17.4          |
| <b>Total loans and leases</b>       | <b>\$ 2,218,832</b> | <b>100.0%</b> | <b>\$ 2,298,010</b> | <b>100.0%</b> |

## Investments

The investment portfolio, consisting of available-for-sale, held-to-maturity and other equity securities, increased \$38.7 million or 4% to \$1.1 billion at June 30, 2010, from \$1.0 billion at December 31, 2009. This increase was due primarily to investment of excess liquidity due to the decline in the loan portfolio during the first six months of 2010.

Table 2 – Analysis of Securities

The composition of securities for the periods indicated is reflected below:

| (In thousands)                                 | June 30,<br>2010    | December 31,<br>2009 |
|--|---------------------|----------------------|
| <b>Available-for-Sale: (1)</b>                 |                     |                      |
| U.S. government agencies and corporations      | \$ 421,702          | \$ 355,597           |
| State and municipal                            | 42,333              | 42,142               |
| Mortgage-backed (2)                            | 444,194             | 453,998              |
| Trust preferred                                | 7,140               | 6,346                |
| Marketable equity securities                   | 350                 | 350                  |
| <b>Total available-for-sale</b>                | <b>915,719</b>      | <b>858,433</b>       |
| <b>Held-to-Maturity and Other Equity</b>       |                     |                      |
| State and municipal                            | 111,942             | 131,996              |
| Mortgage-backed (2)                            | 549                 | 597                  |
| Other equity securities                        | 34,331              | 32,773               |
| <b>Total held-to-maturity and other equity</b> | <b>146,822</b>      | <b>165,366</b>       |
| <b>Total securities</b>                        | <b>\$ 1,062,541</b> | <b>\$ 1,023,799</b>  |

- (1) At estimated fair value.  
(2) Issued by a U. S. Government Agency or secured by U.S. Government Agency collateral.

At June 30, 2010 the Company owned a total of \$3.0 million in securities backed by single issuer trust preferred securities issued by banks. The fair value of \$3.3 million of such securities was determined using broker quotations. The Company also owns pooled trust preferred securities, which total \$4.6 million, with a fair value of \$3.8 million, which are backed by trust preferred securities issued by banks, thrifts, and insurance companies. These particular securities continued to exhibit limited activity due to the status of the economy from December 31, 2009 through June 30, 2010. There are currently very few market participants who are willing and or able to transact for these securities.

Given current conditions in the debt markets and the absence of observable transactions in the secondary markets, the Company has determined:

- The few observable transactions and market quotations that are available are not reliable for purposes of determining fair value.
- An income valuation approach technique (present value technique) that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs will be more representative of fair value than a market approach valuation technique.
- The pooled trust preferred securities will be classified within Level 3 of the fair value hierarchy and the fair value determined based on independent modeling.

The assumptions used by the Company in order to determine fair value on a present value basis, in the absence of observable trading prices as noted, included the following:

- Detailed credit and structural evaluation for each piece of collateral in the pooled trust preferred securities.
- Collateral performance projections for each piece of collateral in the pooled trust preferred securities (default, recovery and prepayment/amortization probabilities)
  - Terms of the pooled trust preferred securities structure as established in the indenture.
- An 11.4% discount rate that was developed by using the risk free rate adjusted for a risk premium and a liquidity adjustment that considered the characteristics of the securities and the related collateral



As part of its formal quarterly evaluation of the pooled trust preferred securities for the presence of OTTI, the Company utilized a third party valuation service. The Company reviewed the methodology employed by the third party valuation service for reasonableness. In addition to considering a number of inputs and the appropriateness of the key underlying assumptions above, the Company reviewed and considered the following:

- The projected cash flows from the underlying securities that incorporate default expectations and the severity of losses
- The underlying cause and conditions associated with defaults or deferrals and an assessment of the relative strength of the issuer
- The receipt of payments on a timely basis and the ability of the issuer to make scheduled interest or principal payments
  - The length of time and the extent to which the fair value has been less than the amortized cost

- Adverse conditions specifically related to the security, industry, or geographic area
  - Historical and implied volatility of the fair value of the security
    - Credit risk concentrations
      - Amount of principal to be recovered by stated maturity
      - Ratings changes of the security
      - Performance of bond collateral
- Recoveries of additional declines in fair value subsequent to the date of the statement of condition
  - That the securities are senior notes with first priority
    - Other information currently available, such as the latest trustee reports
    - An analysis of the credit worthiness of the individual pooled banks.

As a result of this evaluation, it was determined that the pooled trust preferred securities issued by banks had credit-related OTTI of \$89 thousand which was recognized in earnings in the second quarter of 2010. Non-credit related OTTI on these securities, which are not expected to be sold and that the Company has the ability to hold until maturity, was \$745 thousand and was recognized in other comprehensive income (“OCI”). At June 30, 2010, all payments have been received as contractually required on these securities.

Table 3 – Analysis of Deposits

The composition of deposits for the periods indicated is reflected below:

| (In thousands)                       | June 30, 2010 |        | December 31, 2009 |        |
|--------------------------------------|---------------|--------|-------------------|--------|
|                                      | Amount        | %      | Amount            | %      |
| Noninterest-bearing deposits         | \$ 593,007    | 22.3%  | \$ 540,578        | 20.0%  |
| Interest-bearing deposits:           |               |        |                   |        |
| Demand                               | 291,785       | 11.0   | 282,045           | 10.5   |
| Money market savings                 | 895,734       | 33.7   | 931,362           | 34.5   |
| Regular savings                      | 168,240       | 6.3    | 157,072           | 5.8    |
| Time deposits of less than \$100,000 | 395,746       | 14.9   | 421,978           | 15.7   |
| Time deposits of \$100,000 or more   | 315,444       | 11.8   | 363,807           | 13.5   |
| Total interest-bearing deposits      | 2,066,949     | 77.7   | 2,156,264         | 80.0   |
| Total deposits                       | \$ 2,659,956  | 100.0% | \$ 2,696,842      | 100.0% |

#### Deposits and Borrowings

Total deposits were \$2.7 billion at June 30, 2010, decreasing \$36.9 million or 1% compared to December 31, 2009. As can be seen in the table above, balances for non-interest-bearing demand deposits at June 30, 2010 increased 10% over the previous year-end while interest-bearing deposits declined \$89.3 million or 4%. The decrease in interest-bearing deposits was due in large part to a decline in money market savings and time deposit accounts due to clients redeploying these funds in search of higher rates or into short-term accounts to await an increase in overall market rates. This is reflected somewhat in the increases in noninterest-bearing and regular savings accounts. When deposits are combined with retail repurchase agreements from core customers, the overall decline in customer funding sources totaled 1% compared to the previous year-end. Total borrowings decreased by \$5.2 million or 1% to \$530.5 million at June 30, 2010 due mainly to a decline in short-term borrowings.

#### Capital Management

Management monitors historical and projected earnings, dividends and asset growth, as well as risks associated with the various types of on and off-balance sheet assets and liabilities, in order to determine appropriate capital levels. On March 17, 2010, the Company completed an offering of 7.5 million common shares at a price of \$13.50 per share, before the underwriting discount of \$.675 per share. This resulted in proceeds of \$95.6 million, net of the offering expenses. Each share of the issued common stock has the same relative rights as, and is identical in all respects with,

each other share of common stock. Largely as a result of this stock issuance, stockholders' equity increased to \$483.7 million at June 30, 2010, an increase of 29% or \$110.1 million from \$373.6 million at December 31, 2009.

In July, 2010, the Company received approval from the U. S. Treasury to repurchase half of the Series A Preferred Stock issued pursuant to the Company's participation in the TARP Capital Purchase Program. Accordingly, on July 21, 2010 the Company repurchased 41,547 preferred shares for approximately \$41.5 million. The Company intends to work with the Treasury to secure approval for repurchase of the remaining preferred shares.

The precise amounts and the timing of the use of the remaining net proceeds will depend upon the previously mentioned discussions with the Treasury as well as market conditions, our subsidiaries' funding requirements, the availability of other funds and other factors. Until the net proceeds from the sale of the securities are fully deployed, the proceeds will continue to be used for temporary investments. The Company expects that it will, on a recurrent basis, engage in additional financings as the need arises to finance corporate strategies, to fund subsidiaries, to finance acquisitions or otherwise.

External capital formation, resulting from the Company's common stock offering earlier this year, together with exercises of stock options, vesting of restricted stock and from stock issuances under the employee and director stock purchase plans totaled \$95.8 million during the first quarter of 2010.

Stockholders' equity was also affected by an increase of \$9.5 million, net of tax, in accumulated other comprehensive income from December 31, 2009 to June 30, 2010. The ratio of average equity to average assets was 11.93% at June 30, 2010 as compared to 10.94% at December 31, 2009.

#### Regulatory Capital

Bank holding companies and banks are required to maintain capital ratios in accordance with guidelines adopted by the federal bank regulators. These guidelines are commonly known as Risk-Based Capital guidelines. The actual regulatory ratios and required ratios for capital adequacy for the bank holding company are summarized in the table below.

Table 4 – Risk-Based Capital Ratios

|  | Ratios at |          | Minimum      |
|--|-----------|----------|--------------|
|  | June 30,  | December | Regulatory   |
|  | 2010      | 31,      | Requirements |
|  |           | 2009     |              |
| Total Capital to risk-weighted assets  | 17.77%    | 13.27%   | 8.00%        |
| Tier 1 Capital to risk-weighted assets | 16.50%    | 12.01%   | 4.00%        |
| Tier 1 Leverage                        | 12.00%    | 9.09%    | 3.00%        |

Tier 1 capital of \$427.2 million and total qualifying capital of \$460.4 million each included \$35.0 million in trust preferred securities that are considered regulatory capital for purposes of determining the Company's Tier 1 capital ratio. In addition, Tier 1 capital included \$83.1 million in preferred stock which was sold to the U.S. Treasury under the TARP Capital Purchase Program as described above. Lastly, both Tier 1 and total qualifying capital include the proceeds of the Company's common stock offering of \$95.6 million which was completed in March, 2010. Since the Company elected to use the proceeds of this offering to repurchase a portion of the TARP Series A Preferred Stock, as mentioned previously, these ratios will decrease in the coming quarter. As of June 30, 2010, the Bank met the criteria for classification as a "well-capitalized" institution under the prompt corrective action rules of the Federal Deposit Insurance Act. Designation as a well-capitalized institution under these regulations is not a recommendation or endorsement of the Company or the Bank by federal bank regulators.

#### Tangible Common Equity

Tangible equity and tangible assets are non-GAAP financial measures calculated using GAAP amounts. Tangible equity excludes the balance of goodwill and other intangible assets from our calculation of stockholders' equity. Tangible assets exclude the balance of goodwill and other intangible assets from our calculation of total assets. Management believes that this non-GAAP financial measure provides an important benchmark that is useful to investors in understanding and assessing the financial condition of the Company. Because not all companies use the same calculation of tangible equity and tangible assets, this presentation may not be comparable to other similarly titled measures calculated by other companies. A reconciliation of the non-GAAP ratio of tangible equity to tangible assets is provided below.

Table 5 – Tangible Common Equity Ratio – Non-GAAP

| (Dollars in thousands)                        | June 30,<br>2010    | December 31,<br>2009 |
|---|---------------------|----------------------|
| <b>Tangible common equity ratio:</b>          |                     |                      |
| Total stockholders' equity                    | \$ 483,681          | \$ 391,262           |
| Accumulated other comprehensive income (loss) | (6,825)             | \$ 5,526             |
| Goodwill                                      | (76,816)            | \$ (76,816)          |
| Other intangible assets, net                  | (7,546)             | \$ (10,080)          |
| Preferred stock                               | (80,420)            | \$ (79,765)          |
| <b>Tangible common equity</b>                 | <b>\$ 312,074</b>   | <b>\$ 230,127</b>    |
| <b>Total assets</b>                           |                     |                      |
| Total assets                                  | \$ 3,701,150        | \$ 3,617,497         |
| Goodwill                                      | (76,816)            | (76,816)             |
| Other intangible assets, net                  | (7,546)             | (10,080)             |
| <b>Tangible assets</b>                        | <b>\$ 3,616,788</b> | <b>\$ 3,530,601</b>  |
| <b>Tangible common equity ratio</b>           | <b>8.63%</b>        | <b>6.52%</b>         |

#### Credit Risk

The fundamental lending business of the Company is based on understanding, measuring and controlling the credit risk inherent in the loan portfolio. The Company's loan and lease portfolio is subject to varying degrees of credit risk. Credit risk entails both general risks, which are inherent in the process of lending, and risk specific to individual borrowers. The Company's credit risk is mitigated through portfolio diversification, which limits exposure to any single customer, industry or collateral type. Typically, each consumer and residential lending product has a predictable level of credit losses based on historical loss experience. Home mortgage and home equity loans and lines generally have the lowest credit loss experience. Loans secured by personal property, such as auto loans generally experience medium credit losses. Unsecured loan products such as personal revolving credit have the highest credit loss experience, therefore, the Bank has chosen not to engage in a significant amount of this type of lending. Credit risk in commercial lending can vary significantly, as losses as a percentage of outstanding loans can shift widely during economic cycles and are particularly sensitive to changing economic conditions. Generally, improving economic conditions result in improved operating results on the part of commercial customers, enhancing their ability to meet their particular debt service requirements. Improvements, if any, in operating cash flows can be offset by the impact of rising interest rates that may occur during improved economic times. Declining economic conditions have an adverse affect on the operating results of commercial customers, reducing their ability to meet debt service obligations.

Recent economic conditions have had a broad based impact on the Company's loan portfolio as a whole. While current economic data has shown the Mid-Atlantic region is outperforming most other markets in the nation, the Company's lending portfolio is dealing with the impact from the economic pressures that are being experienced by its borrowers, especially in the construction lending portfolios. Due to workouts of existing non-performing loans and a marked decrease in new problem credits, the Company saw a marked decline in non-performing loans, particularly in the commercial and residential real estate development portfolios. While the diversification of the lending portfolio among different commercial, residential and consumer product lines along with different market conditions of the Baltimore metropolitan area, the D.C. suburbs and Northern Virginia have mitigated some of the risks in the portfolio, weakened local economic conditions and non-performing loan levels may continue to be influenced by an uncertain economic recovery on both a regional and national level.

To control and manage credit risk, management has a credit process in place to ensure credit standards are maintained along with a robust in-house administration accompanied by strong oversight procedures. The primary purpose of loan underwriting is the evaluation of specific lending risks that involves the analysis of the borrower's ability to service the debt as well as the assessment of the value of the underlying collateral. Oversight procedures include the monitoring of the portfolio credit quality, early identification of potential problem credits and the aggressive management of the problem credits. As part of the oversight process the Company maintains an allowance for loan and lease losses (the "allowance") to absorb estimated losses in the loan and lease portfolio. The allowance is based on consistent, continuous review and evaluation of the loan and lease portfolio, along with ongoing, monthly assessments of the probable losses in that portfolio. Further discussion and information regarding the allowance for loan and leases losses methodology may be found on page 26 in the Critical Accounting Policies section.

The Company makes provisions for loan and lease losses in amounts necessary to maintain the allowance at an appropriate level, as established by use of the allowance methodology. Provisions amounted to \$21.1 million for the six months ended June 30, 2010 as compared to \$21.2 million for the six months ended June 30, 2009. Net charge-offs for the same periods in 2010 and 2009 were \$14.3 million and \$13.4 million, respectively. This resulted in a ratio of annualized net charge-offs to average loans and leases of 1.28% for the first six months of 2010 as compared to 1.09% for the first six months of 2009. At June 30, 2010, the allowance for loan and lease losses was \$71.4 million, or 3.22% of total loans and leases, compared to \$64.6 million, or 2.81% of total loans and leases, at December 31, 2009.

Management believes that the allowance is adequate. However, its determination requires significant judgment, and estimates of probable losses in the loan and lease portfolio can vary significantly from the amounts actually observed. While management uses available information to recognize probable losses, future additions to the allowance may be necessary based on changes in the credits comprising the portfolio and changes in the financial condition of borrowers, such as may result from changes in economic conditions. In addition, federal and state regulatory agencies, as an integral part of their examination process, and independent consultants engaged by the Bank, periodically review the loan and lease portfolio and the allowance. Such reviews may result in adjustments to the provision based upon their analysis of the information available at the time of each examination.

During 2010, there were no major changes in estimation methods that affected the allowance methodology from the prior year. Variations can occur over time in the methodology's assessment of the adequacy of the allowance as a result of the credit performance of borrowers. There was no unallocated allowance at June 30, 2010 or year-end 2009.

At June 30, 2010, total non-performing loans and leases were \$109.3 million, or 4.93% of total loans and leases, compared to \$133.7 million, or 5.82% of total loans and leases, at December 31, 2009. The decrease in non-performing loans and leases was due primarily to a decrease of \$27.3 million in nonaccrual loans and leases. This decrease was somewhat offset by an increase of \$7.5 million in residential mortgage loans that were 90 days or more delinquent. Management believes that the increase in delinquent residential mortgage loans is due to the current high unemployment rate combined with the depressed condition of the real estate market. This is viewed as a somewhat natural trend as individual homeowners struggle to make mortgage payments in the face of current unemployment rates and depressed property values. The Company has put into place an aggressive and timely process to either quickly remediate such delinquencies with the respective borrowers or sell the related collateral prior to foreclosure, thus accomplishing a timely resolution and minimizing losses on such loans. The allowance represented 65% of non-performing loans and leases at June 30, 2010 and 48% at December 31, 2009. This increase in the coverage ratio is the direct result of a declining level of non-performing loans together with an increased allowance. An analysis of the actual loss history on the problem credits in 2009 and for the first six months of 2010 provided an indication that the coverage of the inherent losses on the problem credits was adequate.

The balance of impaired loans was \$74.6 million, with specific reserves of \$13.0 million against those loans at June 30, 2010, as compared to \$99.5 with reserves of \$6.6 million, at December 31, 2009. The increase in specific reserves during this period of time was the direct result of a few commercial loan credits that continued to experience difficulty and collateral value erosion.

The Company's borrowers are concentrated in six counties in Maryland and two counties in Virginia. Commercial and residential mortgages, including home equity loans and lines, represented 77% of total loans and leases at June 30, 2010, compared to 74% at December 31, 2009. Certain loan terms may create concentrations of credit risk and increase the lender's exposure to loss. These include terms that permit the deferral of principal payments or payments that are smaller than normal interest accruals (negative amortization); loans with high loan-to-value ratios; loans, such as option adjustable-rate mortgages, that may expose the borrower to future increases in repayments that are in excess of increases that would result solely from increases in market interest rates; and interest-only loans. The Company



does not make loans that provide for negative amortization. The Company originates option adjustable-rate mortgages infrequently and sells all of them in the secondary market.

Table 6 – Summary of Loan and Lease Loss Experience

| (Dollars in thousands)                      | Six Months<br>Ended<br>June 30, 2010 | Year Ended<br>December 31,<br>2009 |
|---|--------------------------------------|------------------------------------|
| Balance, January 1                          | \$ 64,559                            | \$ 50,526                          |
| Provision for loan and lease losses         | 21,132                               | 76,762                             |
| <b>Loan charge-offs:</b>                    |                                      |                                    |
| Residential real estate                     | (2,509)                              | (4,847)                            |
| Commercial loans and leases                 | (12,606)                             | (57,098)                           |
| Consumer                                    | (2,140)                              | (1,575)                            |
| Total charge-offs                           | (17,255)                             | (63,520)                           |
| <b>Loan recoveries:</b>                     |                                      |                                    |
| Residential real estate                     | 13                                   | 41                                 |
| Commercial loans and leases                 | 2,807                                | 640                                |
| Consumer                                    | 121                                  | 110                                |
| Total recoveries                            | 2,941                                | 791                                |
| Net charge-offs                             | (14,314)                             | (62,729)                           |
| Balance, period end                         | \$ 71,377                            | \$ 64,559                          |
| Net charge-offs to average loans and leases | 1.28%                                | 2.61%                              |
| Allowance to total loans and leases         | 3.22%                                | 2.81%                              |

Table 7 – Analysis of Credit Risk

| (Dollars in thousands)   | June 30, 2010 | December 31,<br>2009 |
|--|---------------|----------------------|
| <b>Non-accrual loans and leases</b>                              |               |                      |
| Residential real estate  | \$ 7,406      | \$ 9,520             |
| Commercial loans and leases                                      | 76,254        | 100,894              |
| Consumer   | 227           | 766                  |
| Total non-accrual loans and leases                               | 83,887        | 111,180              |
| <b>Loans and leases 90 days past due</b>                         |               |                      |
| Residential real estate  | 22,382        | 14,887               |
| Commercial loans and leases                                      | 1,099         | 3,321                |
| Consumer   | 745           | 793                  |
| Total 90 days past due loans and leases                          | 24,226        | 19,001               |
| <b>Restructured loans and leases</b>                             | 1,199         | 3,549                |
| Total non-performing loans and leases                            | 109,312       | 133,730              |
| Other real estate owned, net                                     | 8,730         | 7,464                |
| Total non-performing assets                                      | \$ 118,042    | \$ 141,194           |
| Non-performing loans to total loans and leases                   | 4.93%         | 5.82%                |
| Non-performing assets to total assets                            | 3.19%         | 3.89%                |
| Allowance for loan and leases to non-performing loans and leases | 65.30%        | 48.28%               |

#### Market Risk Management

The Company's net income is largely dependent on its net interest income. Net interest income is susceptible to interest rate risk to the extent that interest-bearing liabilities mature or re-price on a different basis than interest-earning assets. When interest-bearing liabilities mature or re-price more quickly than interest-earning assets in a given period, a significant increase in market rates of interest could adversely affect net interest income. Similarly, when interest-earning assets mature or re-price more quickly than interest-bearing liabilities, falling interest rates could result in a decrease in net interest income. Net interest income is also affected by changes in the portion of interest-earning assets that are funded by interest-bearing liabilities rather than by other sources of funds, such as noninterest-bearing deposits and stockholders' equity.

The Company's interest rate risk management goals are (1) to increase net interest income at a growth rate consistent with the growth rate of total assets, and (2) to minimize fluctuations in net interest margin as a percentage of earning assets. Management attempts to achieve these goals by balancing, within policy limits, the volume of floating-rate liabilities with a similar volume of floating-rate assets; by keeping the average maturity of fixed-rate asset and liability contracts reasonably matched; by maintaining a pool of administered core deposits; and by adjusting pricing rates to market conditions on a continuing basis.

The Company has established a comprehensive interest rate risk management policy, which is administered by management's ALCO. The policy establishes limits on risk, which are quantitative measures of the percentage change in net interest income (a measure of net interest income at risk) and the fair value of equity capital (a measure of economic value of equity or "EVE" at risk) resulting from a hypothetical change in U.S. Treasury interest rates for maturities from one day to thirty years. The Company measures the potential adverse impacts that changing interest rates may have on its short-term earnings, long-term value, and liquidity by employing simulation analysis through the use of computer modeling. The simulation model captures optionality factors such as call features and interest rate caps and floors imbedded in investment and loan portfolio contracts. As with any method of gauging interest rate risk, there are certain shortcomings inherent in the interest rate modeling methodology used by the Company. When interest rates change, actual movements in different categories of interest-earning assets and interest-bearing liabilities, loan prepayments, and withdrawals of time and other deposits, may deviate significantly from assumptions used in the model. Finally, the methodology does not measure or reflect the impact that higher rates may have on adjustable-rate loan customers' ability to service their debts, or the impact of rate changes or demand for loan, lease, and deposit products.

The Company prepares a current base case and eight alternative simulations at least once a quarter, and reports the analysis to the board of directors. In addition, more frequent forecasts are produced when interest rates are particularly uncertain or when other business conditions so dictate.

The statement of condition is subject to quarterly testing for eight alternative interest rate shock possibilities to indicate the inherent interest rate risk. Average interest rates are shocked by +/- 100, 200, 300, and 400 basis points ("bp"), although the Company may elect not to use particular scenarios that it determines are impractical in a current rate environment. It is management's goal to structure the balance sheet so that net interest earnings at risk over a twelve-month period and the economic value of equity at risk do not exceed policy guidelines at the various interest rate shock levels.

The Company augments its quarterly interest rate shock analysis with alternative external interest rate scenarios on a monthly basis. These alternative interest rate scenarios may include non-parallel rate ramps and non-parallel yield curve twists. If a measure of risk produced by the alternative simulations of the entire balance sheet violates policy guidelines, ALCO is required to develop a plan to restore the measure of risk to a level that complies with policy limits within two quarters.

Measures of net interest income at risk produced by simulation analysis are indicators of an institution's short-term performance in alternative rate environments. These measures are typically based upon a relatively brief period, usually one year. They do not necessarily indicate the long-term prospects or economic value of the institution.

Table 8 - Estimated Changes in Net Interest Income  
Estimated Changes in Net Interest Income

| Change in Interest Rates: | + 400bp | + 300bp | + 200bp | + 100bp | - 100bp | - 200bp | -300bp | -400bp |
|---------------------------|---------|---------|---------|---------|---------|---------|--------|--------|
| Policy Limit              | 25.00%  | 20.00%  | 17.50%  | 12.50%  | 12.50%  | 17.50%  | 20.00% | 25.00% |
| June 30, 2010             | (2.14)% | 1.35%   | 2.24%   | 1.80%   | N/A     | N/A     | N/A    | N/A    |

|                   |          |         |         |         |     |     |     |     |
|-------------------|----------|---------|---------|---------|-----|-----|-----|-----|
| December 31, 2009 | (15.27)% | (9.52)% | (5.03)% | (1.71)% | N/A | N/A | N/A | N/A |
|-------------------|----------|---------|---------|---------|-----|-----|-----|-----|

As shown above, measures of net interest income at risk decreased from December 31, 2009 at all interest rate shock levels. All measures remained well within prescribed policy limits.

The risk position decreased significantly in the rising rate scenarios due to an increase in interest-bearing deposits with banks which resulted from the proceeds from the Company's recent common stock offering. This caused an increase in the Company's asset sensitivity which would produce an increase in net interest income in a rising rate environment.

The measures of equity value at risk indicate the ongoing economic value of the Company by considering the effects of changes in interest rates on all of the Company's cash flows, and by discounting the cash flows to estimate the present value of assets and liabilities. The difference between these discounted values of the assets and liabilities is the economic value of equity, which, in theory, approximates the fair value of the Company's net assets.

Table 9 - Estimated Changes in Economic Value of Equity (EVE)

## Estimated Changes in Economic Value of Equity (EVE)

| Change in Interest Rates: | + 400bp  | + 300bp  | + 200bp | + 100bp | - 100bp | - 200bp | -300bp | -400bp |
|---------------------------|----------|----------|---------|---------|---------|---------|--------|--------|
| Policy Limit              | 40.00%   | 30.00%   | 22.50%  | 10.00%  | 12.50%  | 22.50%  | 30.00% | 40.00% |
| June 30, 2010             | (7.84)%  | (2.93)%  | 0.21%   | 2.04%   | N/A     | N/A     | N/A    | N/A    |
| December 31, 2009         | (23.29)% | (12.78)% | (7.43)% | (2.29)% | N/A     | N/A     | N/A    | N/A    |

Measures of the economic value of equity (EVE) at risk decreased from year-end 2009 in all interest rate shock levels. The economic value of equity exposure at +200 bp is now 0.21% compared to -7.43% at year-end 2009, and is well within the policy limit of 22.5%, as are measures at all other shock levels.

The increase in EVE is due primarily to an increase in the projected duration with respect to interest-bearing deposit accounts. This longer duration has produced an increase in the estimated core deposit premium.

#### Liquidity Management

Liquidity is measured by a financial institution's ability to raise funds through loan and lease repayments, maturing investments, deposit growth, borrowed funds, capital and the sale of highly marketable assets such as investment securities and residential mortgage loans. The Company's liquidity position, considering both internal and external sources available, exceeded anticipated short-term and long-term needs at June 30, 2010. Management considers core deposits, defined to include all deposits other than time deposits of \$100 thousand or more, to be a relatively stable funding source. Core deposits equaled 68% of total earning assets at June 30, 2010. In addition, loan and lease payments, maturities, calls and pay downs of securities, deposit growth and earnings contribute a flow of funds available to meet liquidity requirements. In assessing liquidity, management considers operating requirements, the seasonality of deposit flows, investment, loan and deposit maturities and calls, expected funding of loans and deposit withdrawals, and the market values of available-for-sale investments, so that sufficient funds are available on short notice to meet obligations as they arise and to ensure that the Company is able to pursue new business opportunities.

Liquidity is measured using an approach designed to take into account, in addition to factors already discussed above, the Company's growth and mortgage banking activities. Also considered are changes in the liquidity of the investment portfolio due to fluctuations in interest rates. Under this approach, implemented by the Funds Management Subcommittee of ALCO under formal policy guidelines, the Company's liquidity position is measured weekly, looking forward at thirty day intervals from thirty (30) to three hundred sixty (360) days. The measurement is based upon the projection of funds sold or purchased position, along with ratios and trends developed to measure dependence on purchased funds and core growth. Resulting projections as of June 30, 2010, show short-term investments exceeding short-term borrowings by \$52.5 million over the subsequent 360 days. This projected excess of liquidity versus requirements provides the Company with flexibility in how it funds loans and other earning assets.

The Company also has external sources of funds, which can be drawn upon when required. The main sources of external liquidity are available lines of credit with the Federal Home Loan Bank of Atlanta and the Federal Reserve. The line of credit with the Federal Home Loan Bank of Atlanta totaled \$1.1 billion, of which \$497.9 million was available for borrowing based on pledged collateral, with \$409.4 million borrowed against it as of June 30, 2010. The line of credit at the Federal Reserve totaled \$264.3 million, all of which was available for borrowing based on pledged collateral, with no borrowings against it as of June 30, 2010. Other external sources of liquidity available to the Company in the form of unsecured lines of credit granted by correspondent banks totaled \$35.0 million at June 30, 2010, against which there were no outstanding borrowings. In addition, the Company had a secured line of credit with a correspondent bank of \$20.0 million as of June 30, 2010 against which there were no outstanding borrowings. Based upon its liquidity analysis, including external sources of liquidity available, management believes the liquidity position was appropriate at June 30, 2010.

The parent company (“Bancorp”) is a separate legal entity from the Bank and must provide for its own liquidity. In addition to its operating expenses, Bancorp is responsible for paying any dividends declared to its common shareholders, dividends on its preferred stock, and interest and principal on outstanding debt. Bancorp’s primary source of income is dividends received from the Bank. The amount of dividends that the Bank may declare and pay to Bancorp in any calendar year, without the receipt of prior approval from the Federal Reserve, cannot exceed net income for that year to date plus retained net income (as defined) for the preceding two calendar years. At June 30, 2010, Bancorp had liquid assets of \$96.4 million. As disclosed above, subsequent to June 30, 2010 the Company received approval from the U. S. Treasury to repurchase half of the preferred stock issued under TARP for \$41.5 million. Accordingly, on July 21, 2010 the Company repurchased 41,547 preferred shares for approximately \$41.5 million.

Arrangements to fund credit products or guarantee financing take the form of loans commitments (including lines of credit on revolving credit structures) and letters of credit. Approvals for these arrangements are obtained in the same manner as loans. Generally, cash flows, collateral value and risk assessment are considered when determining the amount and structure of credit arrangements. Commitments to extend credit in the form of consumer, commercial real estate and business at June 30, 2010 were as follows:

Table 10 – Commitments to Extend Credit

| (In thousands)  | June 30,<br>2010 | December 31,<br>2009 |
|---|------------------|----------------------|
| Commercial  | \$ 54,253        | \$ 47,541            |
| Real estate-development and construction                      | 52,687           | 51,288               |
| Real estate-residential mortgage                              | 23,586           | 18,416               |
| Lines of credit, principally home equity and business lines   | 600,747          | 587,174              |
| Standby letters of credit                                     | 64,955           | 65,242               |
| Total Commitments to extend credit and available credit lines | \$ 796,228       | \$ 769,661           |

Historically, many of the commitments expire without being fully drawn; therefore, the total commitment amounts do not necessarily represent future cash requirements.

## B. RESULTS OF OPERATIONS

For the Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

### Overview

Net income available to common stockholders for Sandy Spring Bancorp, Inc. and subsidiaries for the first six months of 2010 totaled \$4.4 million (\$0.21 per diluted share) compared to a net loss available to common stockholders of \$0.5 million ((\$0.03) per diluted share) for the first six months of 2009. These results reflect the following events:

- A 16% increase in net interest income as the net interest margin increased to 3.57% in 2010 from 3.24% in 2009. A decrease in funding costs due to the decline in rates paid on deposits and borrowings, combined with an increased level of interest-earning assets exceeded the effect of decreased yields on interest-earning assets in the first six months of 2010 as compared to the first six months of 2009.
- The provision for loan and lease losses remained comparatively even for the first six months of 2010 compared to the prior year period. This was largely due to net loan and lease charge-offs which totaled \$14.3 million for the first six months of 2010 compared to \$13.4 million for the first six months of 2009.
- An increase of 1% in non-interest income compared to the prior year period due to increases in fees on sales of investment products and trust and investment management fees. These increases were somewhat offset by a decrease in service charges on deposit accounts.
- Non-interest expenses were relatively level compared to the prior year. This included decreases in FDIC insurance expense and intangibles amortization which were partially offset by an increase in other non-interest expenses over the prior year period due primarily to higher accrued losses on mortgage commitments.

The national and regional economies continued to reflect recessionary pressures during the first six months of 2010. While the regional economy in which the Company operates has begun to stabilize with respect to the real estate market and unemployment, these forces continue to present challenges to the Company. During the past year the Bank added experienced staff and developed more sophisticated reporting tools in order to enhance its ability to identify early and aggressively manage resolution of its problem credits. This has enabled the Bank to minimize losses on such loans. At June 30, 2010, nonperforming assets totaled \$118.0 million compared to \$146.3 million at June 30, 2009. This decrease was due primarily to a decline in non-performing loans and leases resulting from significant



payments received on several problem credits. The Bank has worked to quickly and aggressively address developing trends in these loan portfolios with the goal of minimizing the resulting losses.

The net interest margin increased to 3.57% in 2010 compared to 3.24% in 2009 as market rates have continued at low levels. This increase in the margin was due primarily to a decrease of 86 basis points in the cost of interest-bearing liabilities primarily due to effective management of the interest rates paid on deposits. This more than offset a decline of 36 basis points in the yield on interest-earning assets as the loan portfolio continued to decrease due to weak customer demand.

Lastly, but as important, is capital adequacy. The Company's regulatory capital ratios increased over the prior quarter due primarily to profitability in the quarter and the decline in the commercial loan portfolio. These ratios remained above all "well-capitalized" regulatory requirement levels.

Table 11 – Consolidated Average Balances, Yields and Rates  
Sandy Spring Bancorp, Inc. and Subsidiaries  
CONSOLIDATED AVERAGE BALANCES, YIELDS AND RATES (Unaudited)

| (Dollars in thousands and tax-equivalent)   | Six Months Ended June 30, |           |                    |              |           |                    |
|---|---------------------------|-----------|--------------------|--------------|-----------|--------------------|
|   | 2010                      |           |                    | 2009         |           |                    |
|   | Average                   | (1)       | Annualized         | Average      | (1)       | Annualized         |
|   | Balances                  | Interest  | Average Yield/Rate | Balances     | Interest  | Average Yield/Rate |
| <b>Assets</b>                               |                           |           |                    |              |           |                    |
| Residential mortgage loans (3)              | \$ 465,401                | \$ 12,908 | 5.55%              | \$ 479,828   | \$ 14,225 | 5.93%              |
| Residential construction loans              | 87,663                    | 2,081     | 4.79               | 163,791      | 4,250     | 5.23               |
| Commercial mortgage loans                   | 889,478                   | 26,692    | 6.05               | 858,553      | 26,490    | 6.22               |
| Commercial construction loans               | 123,573                   | 1,777     | 2.90               | 220,542      | 3,382     | 3.09               |
| Commercial loans and leases                 | 305,765                   | 7,697     | 5.07               | 350,377      | 9,438     | 5.43               |
| Consumer loans                              | 397,027                   | 7,676     | 3.91               | 408,520      | 8,047     | 3.97               |
| Total loans and leases (2)                  | 2,268,907                 | 58,831    | 5.22               | 2,481,611    | 65,832    | 5.34               |
| Taxable securities                          | 829,326                   | 12,764    | 3.08               | 496,305      | 8,084     | 3.26               |
| Tax-exempt securities (4)                   | 163,011                   | 5,338     | 6.87               | 159,276      | 5,520     | 7.22               |
| Interest-bearing deposits with banks        | 85,890                    | 97        | 0.23               | 69,038       | 89        | 0.26               |
| Federal funds sold                          | 1,764                     | 1         | 0.16               | 2,527        | 3         | 0.22               |
| Total interest-earning assets               | 3,348,898                 | 77,031    | 4.64               | 3,208,757    | 79,528    | 5.00               |
| Less: allowance for loan and lease losses   | (69,680)                  |           |                    | (57,158)     |           |                    |
| Cash and due from banks                     | 44,545                    |           |                    | 45,511       |           |                    |
| Premises and equipment, net                 | 49,058                    |           |                    | 51,158       |           |                    |
| Other assets                                | 245,764                   |           |                    | 214,663      |           |                    |
| Total assets                                | \$ 3,618,585              |           |                    | \$ 3,462,931 |           |                    |
| <b>Liabilities and Stockholders' Equity</b> |                           |           |                    |              |           |                    |
| Interest-bearing demand deposits            | \$ 283,313                | 175       | 0.12%              | \$ 248,627   | 227       | 0.18%              |
| Regular savings deposits                    | 162,009                   | 87        | 0.11               | 150,945      | 121       | 0.16               |
| Money market savings deposits               | 896,163                   | 2,881     | 0.65               | 763,912      | 5,822     | 1.54               |
| Time deposits                               | 749,339                   | 6,715     | 1.81               | 841,407      | 13,205    | 3.16               |
| Total interest-bearing deposits             | 2,090,824                 | 9,858     | 0.95               | 2,004,891    | 19,375    | 1.95               |
| Other borrowings                            | 87,665                    | 137       | 0.32               | 81,666       | 138       | 0.34               |
| Advances from FHLB                          | 411,125                   | 7,273     | 3.57               | 412,317      | 7,299     | 3.57               |
| Subordinated debentures                     | 35,000                    | 445       | 2.54               | 35,000       | 1,111     | 6.35               |
| Total interest-bearing liabilities          | 2,624,614                 | 17,713    | 1.36               | 2,533,874    | 27,923    | 2.22               |
| Noninterest-bearing demand deposits         | 535,843                   |           |                    | 502,179      |           |                    |
| Other liabilities                           | 26,574                    |           |                    | 34,436       |           |                    |
| Stockholders' equity                        | 431,554                   |           |                    | 392,442      |           |                    |
| Total liabilities and stockholders' equity  | \$ 3,618,585              |           |                    | \$ 3,462,931 |           |                    |
| Net interest income and spread              |                           | \$ 59,318 | 3.28%              |              | \$ 51,605 | 2.78%              |
| Less: tax-equivalent adjustment             |                           | 2,163     |                    |              | 2,132     |                    |
| Net interest income                         |                           | \$ 57,155 |                    |              | \$ 49,473 |                    |

|                                 |       |       |
|---------------------------------|-------|-------|
| Interest income/earning assets  | 4.64% | 5.00% |
| Interest expense/earning assets | 1.07  | 1.76  |
| Net interest margin             | 3.57% | 3.24% |

(1) Tax-equivalent income has been adjusted using the combined marginal federal and state rate of 39.88% for 2010 and 2009. The annualized taxable-equivalent adjustments utilized in the above table to compute yields aggregated to \$2.2 million and \$2.1 million in 2010 and 2009, respectively.

(2) Non-accrual loans are included in the average balances.

(3) Includes residential mortgage loans held for sale. Home equity loans and lines are classified as consumer loans.

(4) Includes only investments that are exempt from federal taxes.

### Net Interest Income

The largest source of the Company's operating revenue is net interest income, which is the difference between the interest earned on interest-earning assets and the interest paid on interest-bearing liabilities.

Net interest income for the six months ended June 30, 2010 was \$57.2 million compared to \$49.5 million for the six months ended June 30, 2009, an increase of \$7.7 million or 16%.

For purposes of this discussion and analysis, the interest earned on tax-exempt investment securities has been adjusted to an amount comparable to interest subject to normal income taxes. The result is referred to as tax-equivalent interest income and tax-equivalent net interest income.

Table 11 provides an analysis of net interest income performance that reflects an increase in the net interest margin for the first six months of 2010 of 33 basis points, or 10% when compared to the first six months of 2009. Average interest-earning assets increased by 4% from 2009 to 2010. Table 12 shows the extent to which interest income, interest expense and net interest income were affected by rate and volume changes. The increase in tax-equivalent net interest margin in 2010 was the combined result of a decrease in interest expense due to declining rates on deposits resulting from a combination of rate management and current market conditions and the stabilization of the impact of non-accrual loans on interest income on loans. These lower deposit costs were somewhat offset by lower rates on average interest-earning assets due to the decrease in loans and comparatively lower yields on a higher balance of investment securities. Average noninterest-bearing deposits increased \$34 million or 7% in 2010 while the percentage of noninterest-bearing deposits to total deposits remained even at approximately 20% for both the first six months of 2010 and 2009.

Table 12– Effect of Volume and Rate Changes on Net Interest Income

| (Dollars in thousands and tax equivalent)             | Six Months Ended June 30,    |                  |                        |                              |                  |                        |
|---|------------------------------|------------------|------------------------|------------------------------|------------------|------------------------|
|   | 2010 vs. 2009                |                  |                        | 2009 vs. 2008                |                  |                        |
|   | Increase<br>Or<br>(Decrease) | Due to<br>Volume | Change In<br>Average:* | Increase<br>Or<br>(Decrease) | Due to<br>Volume | Change In<br>Average:* |
| <b>Interest income from earning assets:</b>           |                              |                  |                        |                              |                  |                        |
| Loans and leases                                      | \$ (7,001)                   | \$ (5,537)       | \$ (1,464)             | \$ (9,551)                   | \$ 3,609         | \$ (13,160)            |
| Securities  | 4,498                        | 6,359            | (1,861)                | 1,522                        | 5,241            | (3,719)                |
| Other earning assets                                  | 6                            | 18               | (12)                   | (411)                        | 253              | (664)                  |
| <b>Total interest income</b>                          | <b>(2,497)</b>               | <b>840</b>       | <b>(3,337)</b>         | <b>(8,440)</b>               | <b>9,103</b>     | <b>(17,543)</b>        |
| <b>Interest expense on funding of earning assets:</b> |                              |                  |                        |                              |                  |                        |
| Interest-bearing demand deposits                      | (52)                         | 26               | (78)                   | (124)                        | 4                | (128)                  |
| Regular savings deposits                              | (34)                         | 8                | (42)                   | (126)                        | (9)              | (117)                  |
| Money market savings deposits                         | (2,941)                      | 878              | (3,819)                | (1,528)                      | 646              | (2,174)                |
| Time deposits   | (6,490)                      | (1,321)          | (5,169)                | (2,452)                      | 1,598            | (4,050)                |
| Total borrowings                                      | (693)                        | 76               | (769)                  | 84                           | 962              | (878)                  |
| <b>Total interest expense</b>                         | <b>(10,210)</b>              | <b>(333)</b>     | <b>(9,877)</b>         | <b>(4,146)</b>               | <b>3,201</b>     | <b>(7,347)</b>         |
| <b>Net interest income</b>                            | <b>\$ 7,713</b>              | <b>\$ 1,173</b>  | <b>\$ 6,540</b>        | <b>\$ (4,294)</b>            | <b>\$ 5,902</b>  | <b>\$ (10,196)</b>     |

\*Variances that are the combined effect of volume and rate, but cannot be separately identified, are allocated to the volume and rate variances based on their respective relative amounts.

### Interest Income

The Company's interest income, excluding the adjustment for tax-equivalent income, decreased by \$2.5 million or 3% for the first six months of 2010, compared to the first six months of 2009. On a tax-equivalent basis, the interest income decreased 3% compared to the prior year period. The decrease in interest income in 2010 resulted primarily from a decline in earning asset yields which was substantially offset by growth in average interest-earning assets.

During the first six months of 2010, average loans and leases, had a yield of 5.22% versus 5.34% for the prior year period and declined \$212.7 million or 9%. Average residential real estate loans decreased 14% due mainly to a 46% decrease in average residential construction loans while the average total commercial loan and lease portfolio decreased 8% due largely to a 44% decrease in commercial construction loans. Average consumer loans decreased 3% due to a decline in average installment loans. During the first six months of 2010, average loans and leases comprised 68% of average earning assets, compared to 77% for the first six months of 2009. Average total securities, yielding 3.70% for the first six months of 2010 versus 4.22% in the prior year period, increased 51% to \$992.3 million. Average tax-exempt securities remained virtually level compared to 2009. Average total securities comprised 30% of average earning assets in the first six months of 2010, compared to 20% in the first six months of 2009. This growth in investment securities compared to the first six months of the prior year was due mainly to the growth in deposits during 2009 resulting from the Company's strategy to grow market share and the decline in loans due to soft loan demand and higher charge-offs.

### Interest Expense

Interest expense decreased by 37% or \$10.2 million in the first six months of 2010, compared to the first six months of 2009, primarily as a result of an 86 basis point decrease in the average rate paid on deposits and borrowings which decreased to 1.36% from 2.22%.

Deposit activity during the first six months of 2010 has continued to be driven primarily by a very challenging national and regional economy together with a general “flight to safety” by consumers in the face of erratic movements in the equity markets and historically low interest rates. In 2009, the Company was successful in growing its deposit market share with the introduction of a new money market deposit account which was largely responsible for the 4% increase in average interest-bearing deposits in the first six months of 2010 compared to the first six months of 2009. As the initial rate guarantees on these accounts have expired, the Company has worked to retain such deposits at lower, although competitive, rates. This effort is reflected in the decrease in average rates on money market deposits from 1.54% in the first six months of 2009 to 0.65% in the first six months of 2010. Due largely to continued competition in the deposit marketplace and consumers desire to keep deposit durations very short due to the low rates mentioned above, the Company has seen an 11% decline in the average balances of certificates of deposit accounts in the current year first six months compared to the prior year period.

Table 13 – Non-interest income

| (Dollars in thousands)   | Six Months Ended June 30, |                  | 2010/2009     | 2010/2009  |
|--|---------------------------|------------------|---------------|------------|
|  | 2010                      | 2009             | \$ Change     | % Change   |
| Securities gains   | \$ 298                    | \$ 192           | \$ 106        | 55.2%      |
| Total other-than-temporary impairment ("OTTI") losses                        | (834)                     | -                | (834)         | -          |
| Portion of OTTI losses recognized in other comprehensive income before taxes | 745                       | -                | 745           | -          |
| Net OTTI recognized in earnings  | (89)                      | -                | (89)          | -          |
| Service charges on deposit accounts  | 5,417                     | 5,714            | (297)         | (5.2)      |
| Gains on sales of mortgage loans   | 1,629                     | 1,808            | (179)         | (9.9)      |
| Fees on sales of investment products   | 1,682                     | 1,322            | 360           | 27.2       |
| Trust and investment management fees   | 4,983                     | 4,657            | 326           | 7.0        |
| Insurance agency commissions   | 2,917                     | 3,090            | (173)         | (5.6)      |
| Income from bank owned life insurance  | 1,396                     | 1,436            | (40)          | (2.8)      |
| Visa check fees  | 1,595                     | 1,386            | 209           | 15.1       |
| Other income   | 3,381                     | 3,399            | (18)          | (0.5)      |
| <b>Total non-interest income</b>   | <b>\$ 23,209</b>          | <b>\$ 23,004</b> | <b>\$ 205</b> | <b>0.9</b> |

### Non-interest Income

Total non-interest income was \$23.2 million for the six month period ended June 30, 2010, a \$0.2 million or 1% increase from the same period from 2009. This increase in non-interest income for the first six months of 2010 was due primarily to higher fees on sales of investment products due to growth in sales of financial products. In addition, trust and investment management fees increased 7% over the prior year period due to increased average assets under management while Visa check fees increased 15% due to a higher volume of electronic transactions. These increases were largely offset by a 5% decline in service charges on deposit accounts due to lower commercial analysis fees together with a 10% decrease in gains on sales of mortgage loans as a result of lower mortgage loans volumes reflecting current market conditions.

Table 14 – Non-interest Expense

| (Dollars in thousands)            | Six Months Ended June 30, |           | 2010/2009 | 2010/2009 |
|-----------------------------------|---------------------------|-----------|-----------|-----------|
|                                   | 2010                      | 2009      | \$ Change | % Change  |
| Salaries and employee benefits    | \$ 27,552                 | \$ 26,908 | \$ 644    | 2.4%      |
| Occupancy expense of premises     | 5,799                     | 5,323     | 476       | 8.9       |
| Equipment expenses                | 2,518                     | 2,888     | (370)     | (12.8)    |
| Marketing                         | 1,089                     | 905       | 184       | 20.3      |
| Outside data services             | 2,041                     | 1,767     | 274       | 15.5      |
| FDIC insurance                    | 2,327                     | 3,749     | (1,422)   | (37.9)    |
| Amortization of intangible assets | 992                       | 2,102     | (1,110)   | (52.8)    |
| Other expenses                    | 8,941                     | 7,466     | 1,475     | 19.8      |
| Total non-interest expense        | \$ 51,259                 | \$ 51,108 | \$ 151    | 0.3       |

#### Non-interest Expense

Non-interest expenses totaled \$51.3 million for the six month period ended June 30, 2010, a \$0.2 million increase over the same period in 2009. Other non-interest expenses increased \$1.5 million or 20% over the first six months of 2009 due primarily to higher mark-to-market adjustments related to commercial loan swaps and accrued losses on mortgage commitments while marketing expenses also increased 20% due to higher advertising costs. Outside data services increased 16% compared to the prior year period due primarily to costs associated with the issuance of new Visa debit cards. Salaries and benefits expenses also increased 2% due to an increase in full time equivalent employees while occupancy expenses increased 9% due to increased grounds maintenance resulting from snow removal costs. These increases were offset by a decrease in FDIC insurance expense due to a \$1.7 million one time assessment by the FDIC in the second quarter of 2009. In addition, intangibles amortization decreased 53% due to certain intangibles from branch acquisitions that had fully amortized as of September, 2009.

#### Income Taxes

The Company's effective tax rate increased to 15% for the first six months of 2010 compared to a tax benefit for the first six months of 2009. This change in the effective tax rate was caused by the much higher level in net income before taxes in excess of tax-advantaged income compared to the loss in 2009.

### C. RESULTS OF OPERATIONS

For the Quarter Ended June 30, 2010 Compared to the Quarter Ended June 30, 2009

Net income available to common stockholders for the second quarter of 2010 totaled \$5.1 million (\$0.21 per diluted share) compared to a net loss available to common stockholders of \$1.5 million ((\$0.09) per diluted share) for the second quarter of 2009.

Net interest income increased by \$4.5 million, or 19%, to \$29.0 million for the three months ended June 30, 2010, while total non-interest income increased by \$0.8 million, or 8% for the period. Non-interest expenses decreased \$0.9 million or 3% for the quarter.

The increase in net interest income was due to a decline of 89 basis points on interest-bearing liabilities which far exceeded a decrease of 25 basis points on interest-earning assets. The primary driver in this improvement to the Company's net interest income was the decline in the cost of deposits which decreased by 105 basis points compared to the prior year period. This was due to effective interest rate management and declining market rates resulting from a general "flight to safety" by investors as a result of volatile market conditions and a struggling economic recovery. These factors produced a net interest margin increase of 47 basis points to 3.58% for the three months ended June 30,

2010, from 3.11% for the same period of 2009.

The provision for loan and lease losses totaled \$6.1 million for the second quarter of 2010 compared to \$10.6 million for the same period of 2009. This decrease was due to a decline in non-performing assets from \$146.3 million at June 30, 2009 to \$118.0 million at June 30, 2010 while net charge-offs during the second quarter of 2010 decreased to \$4.3 million from \$12.1 million for the same quarter of 2009.



Table 15 – Non-interest Income

| (Dollars in thousands)   | Three Months Ended June 30, |           | 2010/2009 | 2010/2009 |
|--|-----------------------------|-----------|-----------|-----------|
|  | 2010                        | 2009      | \$ Change | % Change  |
| Securities gains   | \$ 95                       | \$ 30     | \$ 65     | -%        |
| Total other-than-temporary impairment ("OTTI") losses                        | (834)                       | -         | (834)     | -         |
| Portion of OTTI losses recognized in other comprehensive income before taxes | 745                         | -         | 745       | -         |
| Net OTTI recognized in earnings  | (89)                        | -         | (89)      | -         |
| Service charges on deposit accounts  | 2,791                       | 2,851     | (60)      | (2.1)     |
| Gains on sales of mortgage loans   | 1,020                       | 786       | 234       | 29.8      |
| Fees on sales of investment products   | 941                         | 622       | 319       | 51.3      |
| Trust and investment management fees   | 2,534                       | 2,370     | 164       | 6.9       |
| Insurance agency commissions   | 928                         | 1,040     | (112)     | (10.8)    |
| Income from bank owned life insurance  | 703                         | 725       | (22)      | (3.0)     |
| Visa check fees  | 855                         | 748       | 107       | 14.3      |
| Other income   | 2,091                       | 1,858     | 233       | 12.5      |
| Total non-interest income  | \$ 11,869                   | \$ 11,030 | \$ 839    | 7.6       |

Second quarter non-interest income was \$11.9 million for 2010, representing an 8% or \$0.8 million increase from the second quarter of 2009. The increase in non-interest income for the quarter was due primarily to a 30% increase in gains on sales of mortgage loans due to higher mortgage loan origination volumes and declining rates while fees on sales of investments increased 51% due to growth in sales of financial products. Visa check fees increased 14% due to higher volumes of electronic transactions and other non-interest income increased 13%. These increases were partially offset by a decrease of 11% in insurance agency commissions due to lower commercial premium volume.

Table 16 – Non-interest Expense

| (Dollars in thousands)            | Three Months Ended June 30, |           | 2010/2009 | 2010/2009 |
|-----------------------------------|-----------------------------|-----------|-----------|-----------|
|                                   | 2010                        | 2009      | \$ Change | % Change  |
| Salaries and employee benefits    | \$ 14,181                   | \$ 13,704 | \$ 477    | 3.5%      |
| Occupancy expense of premises     | 2,709                       | 2,548     | 161       | 6.3       |
| Equipment expenses                | 1,304                       | 1,374     | (70)      | (5.1)     |
| Marketing                         | 573                         | 485       | 88        | 18.1      |
| Outside data services             | 918                         | 961       | (43)      | (4.5)     |
| FDIC insurance                    | 1,186                       | 2,790     | (1,604)   | (57.5)    |
| Amortization of intangible assets | 496                         | 1,047     | (551)     | (52.6)    |
| Other expenses                    | 4,586                       | 3,949     | 637       | 16.1      |
| Total non-interest expense        | \$ 25,953                   | \$ 26,858 | \$ (905)  | (3.4)     |

Non-interest expenses totaled \$26.0 million for the second quarter of 2010, a decrease of 3% compared to the second quarter of 2009. This decrease was due in large part to a decrease of 58% in FDIC insurance expense resulting primarily from a \$1.7 million one-time special assessment in the second quarter of 2009. Intangibles amortization decreased 53% compared to the prior year period due to intangibles from branch acquisitions that had fully amortized during the third quarter of 2009. These decreases were somewhat offset by an increase in other non-interest expenses of 16% due primarily to higher accrued expenses on mortgage commitments.

## Income Taxes

The effective tax rate for the second quarter of 2010 increased to 29% from a benefit for the prior year period. This increase was primarily due to an increased level of net income before income taxes which exceeded tax exempt income from investment securities and bank owned life insurance as compared to the second quarter of 2009.

#### Operating Expense Performance

Management views the efficiency ratio as an important measure of expense performance and cost management. The ratio expresses the level of non-interest expenses as a percentage of total revenue (net interest income plus total non-interest income). This is a GAAP financial measure. Lower ratios indicate improved productivity.

## Non-GAAP Financial Measure

The Company has for many years used a traditional efficiency ratio that is a non-GAAP financial measure of operating expense control and efficiency of operations. Management believes that its traditional ratio better focuses attention on the operating performance of the Company over time than does a GAAP ratio, and is highly useful in comparing period-to-period operating performance of the Company's core business operations. It is used by management as part of its assessment of its performance in managing non-interest expenses. However, this measure is supplemental, and is not a substitute for an analysis of performance based on GAAP measures. The reader is cautioned that the non-GAAP efficiency ratio used by the Company may not be comparable to GAAP or non-GAAP efficiency ratios reported by other financial institutions.

In general, the efficiency ratio is non-interest expenses as a percentage of net interest income plus non-interest income. Non-interest expenses used in the calculation of the non-GAAP efficiency ratio exclude goodwill impairment losses, the amortization of intangibles, and non-recurring expenses. Income for the non-GAAP ratio includes the favorable effect of tax-exempt income (see Table 11), and excludes securities gains and losses, which vary widely from period to period without appreciably affecting operating expenses, and non-recurring gains. The measure is different from the GAAP efficiency ratio, which also is presented in this report. The GAAP measure is calculated using non-interest expense and income amounts as shown on the face of the Condensed Consolidated Statements of Income/(Loss). The GAAP and non-GAAP efficiency ratios are reconciled in Table 17. As shown in Table 17, the GAAP efficiency ratio decreased in the first quarter of 2010 as compared to the first quarter of 2009 while the non-GAAP efficiency ratio increased slightly. This was due mainly to the decrease in intangibles amortization compared to the prior year quarter.

Table 17 – GAAP and Non-GAAP Efficiency Ratios

| (Dollars in thousands)                                     | Three Months Ended<br>June 30, |               | Six Months Ended<br>June 30, |               |
|--|--------------------------------|---------------|------------------------------|---------------|
|  | 2010                           | 2009          | 2010                         | 2009          |
| <b>GAAP efficiency ratio:</b>                              |                                |               |                              |               |
| Non-interest expenses                                      | \$ 25,953                      | \$ 26,858     | \$ 51,259                    | \$ 51,108     |
| Net interest income plus non-interest income               | \$ 40,865                      | \$ 35,478     | \$ 80,364                    | \$ 72,477     |
| <b>Efficiency ratio—GAAP</b>                               | <b>63.51%</b>                  | <b>75.70%</b> | <b>63.78%</b>                | <b>70.52%</b> |
| <b>Non-GAAP efficiency ratio:</b>                          |                                |               |                              |               |
| Non-interest expenses                                      | \$ 25,953                      | \$ 26,858     | \$ 51,259                    | \$ 51,108     |
| <b>Less non-GAAP adjustment:</b>                           |                                |               |                              |               |
| Amortization of intangible assets                          | 496                            | 1,047         | 992                          | 2,102         |
| Non-interest expenses as adjusted                          | \$ 25,457                      | \$ 25,811     | \$ 50,267                    | \$ 49,006     |
| Net interest income plus non-interest income               | \$ 40,865                      | \$ 35,478     | \$ 80,364                    | \$ 72,477     |
| <b>Plus non-GAAP adjustment:</b>                           |                                |               |                              |               |
| Tax-equivalent income                                      | 1,155                          | 1,123         | 2,163                        | 2,132         |
| <b>Less non-GAAP adjustments:</b>                          |                                |               |                              |               |
| Securities gains   | 95                             | 30            | 298                          | 192           |
| OTTI recognized in earnings                                | (89)                           | -             | (89)                         | -             |
| Net interest income plus non-interest income - as adjusted | \$ 42,014                      | \$ 36,571     | \$ 82,318                    | \$ 74,417     |
| <b>Efficiency ratio—Non-GAAP</b>                           | <b>60.59%</b>                  | <b>70.58%</b> | <b>61.06%</b>                | <b>65.85%</b> |

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

See “Financial Condition - Market Risk and Interest Rate Sensitivity” in Management’s Discussion and Analysis of Financial Condition and Results of Operations, above, which is incorporated herein by reference. Management has determined that no additional disclosures are necessary to assess changes in information about market risk that have occurred since December 31, 2009.

Item 4. CONTROLS AND PROCEDURES

The Company’s management, under the supervision and with the participation of the Company’s Chief Executive Officer and Chief Financial Officer, evaluated as of the last day of the period covered by this report, the effectiveness of the design and operation of the Company’s disclosure controls and procedures, as defined in Rule 13a-15 under the Securities Exchange Act of 1934. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company’s disclosure controls and procedures were effective. There were no significant changes in the Company’s internal controls over financial reporting (as defined in Rule 13a-15 under the Securities Act of 1934) during the six months ended June 30, 2010, that have materially affected, or are reasonably likely to materially affect, the Company’s internal control over financial reporting.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings

In the normal course of business, the Company becomes involved in litigation arising from the banking, financial and other activities it conducts. Management, after consultation with legal counsel, does not anticipate that the ultimate liability, if any, arising from these matters will have a material effect on the Company's financial condition, operating results or liquidity.

### Item 1A. Risk Factors

The following supplements the risk factors discussed in the 2009 Annual Report on Form 10-K:

Recently enacted regulatory reform may have a material impact on our operations.

On July 21, 2010, the President signed into law The Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"). The Dodd-Frank Act contains various provisions designed to enhance the regulation of depository institutions and prevent the recurrence of a financial crisis such as occurred in 2008-2009. Also included is the creation of a new federal agency to administer and enforce consumer and fair lending laws, a function that is now performed by the depository institution regulators. The Dodd-Frank Act also will modify consolidated capital requirements for bank holding companies, which will limit our ability to borrow at the holding company and invest the proceeds from such borrowings as capital in Sandy Spring Bank that could be leveraged to support additional growth. The full impact of the Dodd-Frank Act on our business and operations will not be known for years until regulations implementing the statute are written and adopted. The Dodd-Frank Act may have a material impact on our operations, particularly through increased compliance costs resulting from possible future consumer and fair lending regulations.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

There were no shares repurchased in 2009 or 2010. As a result of participating in the Department of the Treasury's Troubled Asset Relief Program ("TARP") Capital Purchase Program, until December 31, 2011, the Company may not repurchase any shares of its common stock, other than in connection with the administration of an employee benefit plan, without the consent of the Treasury Department.

### Item 3. Defaults Upon Senior Securities – None

### Item 4. (Removed and Reserved)

### Item 5. Other Information - None

### Item 6. Exhibits

|                |   |
|----------------|---|
| Exhibit 31(a)  | Certification of Chief Executive Officer                                  |
| Exhibit 31(b)  | Certification of Chief Financial Officer                                  |
| Exhibit 32 (a) | Certification of Chief Executive Officer pursuant to 18 U.S. Section 1350 |
| Exhibit 32 (b) | Certification of Chief Financial Officer pursuant to 18 U.S. Section 1350 |



SIGNATURES

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, the Registrant has duly caused this quarterly report to be signed on its behalf by the undersigned, thereunto duly authorized.

SANDY SPRING BANCORP, INC.  
(Registrant)

By: /s/ Daniel J. Schrider  
Daniel J. Schrider  
President and Chief Executive Officer

Date: August 9, 2010

By: /s/ Philip J. Mantua  
Philip J. Mantua  
Executive Vice President and Chief Financial Officer

Date: August 9, 2010