METROPOLITAN HEALTH NETWORKS INC
Form 10-Q
November 03, 2010
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number: 001-32361

METROPOLITAN HEALTH NETWORKS, INC.
(Exact name of registrant as specified in its charter)

Florida	65-0635748
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
250 Australian Avenue, Suite 400 West Palm Beach, FL	33401
(Address of principal executive offices)	(Zip Code)

(561) 805-8500
(Registrant's telephone number, including area code)

None
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes x No ¨

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes ¨ No ¨

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ¨	Accelerated filer x
Non-accelerated filer ¨ (Do not check if a smaller reporting company)	Smaller reporting company ¨

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ¨ No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at October 22, 2010
Common Stock, $.001 par value per share	40,448,521 shares

Metropolitan Health Networks, Inc.

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PART 1. FINANCIAL INFORMATION
Item 1. FINANCIAL STATEMENTS

METROPOLITAN HEALTH NETWORKS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

	September 30, 2010 (unaudited)	December 31, 2009
ASSETS		
CURRENT ASSETS		
Cash and equivalents	$ 11,976,132	$ 6,794,809
Investments, at fair value	30,147,341	27,036,310
Due from Humana, net	10,069,968	-
Accounts receivable from patients, net	784,349	517,314
Inventory	258,394	216,170
Prepaid expenses and other current assets	971,351	639,634
Deferred income taxes	517,358	510,816
TOTAL CURRENT ASSETS	54,724,893	35,715,053
PROPERTY AND EQUIPMENT, net	1,893,897	1,909,635
RESTRICTED CASH AND INVESTMENTS	3,262,840	6,444,678
DEFERRED INCOME TAXES, net of current portion	1,491,382	1,167,475
OTHER INTANGIBLE ASSETS, net	651,063	930,569
GOODWILL	4,362,332	4,362,332
OTHER ASSETS	801,747	802,500
TOTAL ASSETS	$ 67,188,154	$ 51,332,242
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable	$ 316,293	$ 455,306
Accrued payroll and payroll taxes	3,890,795	2,959,708
Income taxes payable	450,475	2,271,638
Due to Humana, net	-	1,385,200
Accrued expenses	1,209,274	618,575
Current portion of long-term debt	318,182	318,182
TOTAL CURRENT LIABILITIES	6,185,019	8,008,609
LONG-TERM DEBT, net of current portion	238,636	397,727
TOTAL LIABILITIES	6,423,655	8,406,336
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS' EQUITY		
Preferred stock, par value $.001 per share; stated value $100 per share; 10,000,000 shares authorized; 5,000 issued and outstanding	500,000	500,000
Common stock, par value $.001 per share; 80,000,000 shares authorized; 40,444,721 and 40,902,391 issued and outstanding at September 30, 2010 and December 31, 2009, respectively	40,445	40,902
Additional paid-in capital	21,488,109	23,329,290

Retained earnings	38,735,945	19,055,714
TOTAL STOCKHOLDERS' EQUITY	60,764,499	42,925,906
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	$ 67,188,154	$ 51,332,242

The accompanying notes are an integral part of the condensed consolidated financial statements.

METROPOLITAN HEALTH NETWORKS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME

	Nine Months Ended September 30,		Three Months Ended September 30,	
	2010	2009	2010	2009
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
REVENUE	$ 276,771,877	$ 265,655,152	$ 91,163,160	$ 88,138,389
MEDICAL EXPENSE				
Medical claims expense	215,962,391	227,399,839	70,236,604	76,929,010
Medical center costs	11,809,643	10,795,722	3,893,417	3,582,353
Total Medical Expense	227,772,034	238,195,561	74,130,021	80,511,363
GROSS PROFIT	48,999,843	27,459,591	17,033,139	7,627,026
OPERATING EXPENSES				
Payroll, payroll taxes and benefits	11,227,453	7,413,908	3,862,009	2,252,490
General and administrative	6,257,154	5,431,880	2,260,166	1,863,853
Marketing and advertising	269,058	202,092	105,949	118,334
Total Operating Expenses	17,753,665	13,047,880	6,228,124	4,234,677
OPERATING INCOME BEFORE GAIN ON SALE OF HMO SUBSIDIARY	31,246,178	14,411,711	10,805,015	3,392,349
Gain on sale of HMO subsidiary	62,440	811,470	-	366,470
OPERATING INCOME	31,308,618	15,223,181	10,805,015	3,758,819
OTHER INCOME (EXPENSE)				
Investment income, net	391,780	351,301	145,161	85,838
Other income (expense), net	(20,596)	(6,592)	(10,319)	(6,081)
Total other income (expense)	371,184	344,709	134,842	79,757
INCOME BEFORE INCOME TAXES	31,679,802	15,567,890	10,939,857	3,838,576
INCOME TAX EXPENSE	11,999,568	5,954,963	4,150,368	1,412,095
NET INCOME	$ 19,680,234	$ 9,612,927	$ 6,789,489	$ 2,426,481
EARNINGS PER SHARE				
Basic	$ 0.50	$ 0.21	$ 0.17	$ 0.05
Diluted	$ 0.48	$ 0.20	$ 0.16	$ 0.05

The accompanying notes are an integral part of the condensed consolidated financial statements.

METROPOLITAN HEALTH NETWORKS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Nine Months Ended September 30,	
	2010 (unaudited)	2009 (unaudited)
CASH FLOWS PROVIDED BY OPERATING ACTIVITIES:		
Net income	$ 19,680,234	$ 9,612,927
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	697,778	659,989
Gain on sale of HMO subsidiary	(62,440)	(811,470)
Unrealized losses (gains) on short-term investments	14,062	(64,446)
Restricted cash from sale of HMO subsidiary	-	(5,439)
Share-based compensation expense	1,379,917	809,229
Shares issued for director fees	209,513	119,186
Excess tax benefits from share-based compensation	(359,181)	-
Deferred income taxes	28,732	(514,873)
Loss on sale of fixed assets	-	572
Changes in operating assets and liabilities:		
Accounts receivable	(267,035)	(426,457)
Due to/from Humana, net	(11,392,728)	6,965,948
Inventory	(42,224)	134,599
Prepaid expenses and other current assets	(331,717)	84,795
Other assets	(18,759)	(6,870)
Accounts payable	(139,016)	292,998
Accrued payroll and payroll taxes	931,087	(987,631)
Income taxes payable	(1,821,163)	(1,136,164)
Accrued expenses	590,699	(947,163)
Net cash provided by operating activities	9,097,759	13,779,730
CASH FLOWS (USED IN) INVESTING ACTIVITIES:		
Purchase (sale) of short-term investments	(3,125,093)	1,675,682
Release of escrow from sale of HMO subsidiary	1,400,000	-
Cash paid for physician practice acquisition	-	(1,000,000)
Capital expenditures	(383,022)	(678,050)
Net cash (used in) investing activities	(2,108,115)	(2,368)
CASH FLOWS (USED IN) FINANCING ACTIVITIES:		
Stock repurchases	(4,488,115)	(11,315,275)
Reduction of restricted cash	1,781,838	-
Proceeds from exercise of stock options	697,866	-
Excess tax benefits from share-based compensation	359,181	-
Repayment of long-term debt	(159,091)	-
Net cash (used in) financing activities	(1,808,321)	(11,315,275)
NET INCREASE IN CASH AND EQUIVALENTS	5,181,323	2,462,087
CASH AND EQUIVALENTS - beginning of period	6,794,809	2,701,243
CASH AND EQUIVALENTS - end of period	$ 11,976,132	$ 5,163,330

The accompanying notes are an integral part of the condensed consolidated financial statements.

METROPOLITAN HEALTH NETWORKS, INC. & SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 1 UNAUDITED INTERIM INFORMATION

The accompanying unaudited condensed consolidated financial statements of Metropolitan Health Networks, Inc. and subsidiaries (referred to as "Metropolitan," "the Company," "we," "us," or "our") have been prepared in accordance w accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements, or those normally made in an Annual Report on Form 10-K. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three months and nine months ended September 30, 2010 are not necessarily indicative of the results that may be reported for the remainder of the year ending December 31, 2010 or future periods.

The preparation of our condensed consolidated financial statements in accordance with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the amounts reported in the condensed consolidated financial statements and accompanying notes. The areas involving the most significant use of estimates are medical expenses payable, premium revenue, the impact of risk sharing provisions related to our contracts with Humana, Inc. ("Humana"), the future benefit of deferred tax assets and the valuation and related impairment recognition of long-lived assets, including goodwill. These estimates are based on knowledge of current events and anticipated future events. We adjust these estimates each period as more current information becomes available. The impact of any changes in estimates is included in the determination of earnings in the period in which the estimate is adjusted. Actual results may ultimately differ materially from those estimates.

For further information, refer to the audited consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2009. The accompanying December 31, 2009 condensed consolidated balance sheet has been derived from these audited financial statements. These interim condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes to consolidated financial statements included in that report.

NOTE 2 ORGANIZATION AND BUSINESS ACTIVITY

Our business is focused on the operation of a provider services network ("PSN") in the State of Florida through our wholly-owned subsidiary, Metcare of Florida, Inc.

The PSN currently operates under three network agreements (collectively, the "Humana Agreements") with Humana, and its subsidiaries, pursuant to which the PSN provides, on a non-exclusive basis, healthcare services to Medicare beneficiaries in certain Florida counties who have elected to receive benefits under a Humana Medicare Advantage HMO Plan (a "Humana Plan Customer"). Humana directly contracts with the Centers for Medicare & Medicaid Services ("CMS"), an agency of the United States Department of Health and Human Services, which administers the Medicare program. Humana is paid a monthly premium payment by CMS for each Humana Plan Customer who selects one of the PSN physicians as his or her primary care physician (a "Humana Participating Customer").

To deliver care, we utilize our wholly-owned medical practices and have also contracted directly or indirectly through Humana with medical practices, service providers and hospitals (collectively the "Affiliated Providers"). For the approximately 5,800 Humana Participating Customers covered under our network agreement covering Miami-Dade, Broward and Palm Beach counties, our PSN and Humana share in the cost of inpatient hospital services and the PSN is responsible for the full cost of all other medical care provided to the Humana Participating Customers. For the

approximately 28,800 remaining Humana Participating Customers covered under our other two network agreements, our PSN is responsible for the cost of all medical care provided.

In return for managing these healthcare services, the PSN receives a monthly capitation fee from Humana which represents a substantial portion of the monthly premium Humana receives from CMS.

At September 30, 2010, the Humana Agreements enable the PSN to provide services to Humana customers in 29 Florida counties. We currently have operations in 16 of these counties.

Our PSN also has a network agreement with CarePlus Health Plans, Inc. ("CarePlus"), a Medicare Advantage health plan in Florida wholly-owned by Humana, which covered approximately 350 customers at September 30, 2010. Pursuant to this agreement the PSN has the right to manage, on a non-exclusive basis, healthcare services to Medicare beneficiaries in certain Florida counties who have elected to receive benefits through CarePlus' Medicare Advantage plans (each, a "CarePlus Plan Customer"). Like Humana, CarePlus directly contracts with CMS and is paid a monthly premium payment by CMS for each CarePlus Plan Customer. In return for managing these healthcare services, the PSN had traditionally received a monthly network administration fee for each CarePlus Participating Customer. Commencing on February 1, 2010, the PSN began to receive a monthly capitation fee for each CarePlus Plan Customer who selects one of the PSN physicians as his or her primary care physician (a "CarePlus Participating Customer") from CarePlus and assumed full responsibility for the cost of all medical services provided to each. The capitation fee represents a substantial portion of the monthly premium CarePlus receives from CMS.

At September 30, 2010, we operated in 11 of the 18 Florida counties covered by the CarePlus network agreement.

NOTE 3 REVENUE

Revenue is primarily derived from risk-based health insurance arrangements in which a monthly capitation fee is paid to us on a monthly basis. We assume the economic risk of funding our customers' healthcare services and related administrative costs. Revenue is recognized in the period in which our customers are entitled to receive healthcare services. Because we have the obligation to fund medical expenses, we recognize revenue and medical expenses for these contracts in our consolidated financial statements.

Periodically we receive retroactive adjustments to the capitation fees paid to us based on the updated health status of our customers (known as a Medicare Risk Adjustment or "MRA" score). The factors considered in this update include changes in demographic factors, risk adjustment scores, customer information and adjustments required by the risk sharing requirements for prescription drug benefits under Part D of the Medicare program. In addition, the number of customers for whom we receive capitation fees may be retroactively adjusted due to enrollment changes not yet processed or reported. These retroactive adjustments could, in the near term, materially impact the revenue that has been recorded. We record any adjustments to this revenue at the time the information necessary to make the determination of the adjustment is available, and either the collectibility of the amount is reasonably assured or the likelihood of repayment is probable.

Our PSN's wholly owned medical practices also provide medical care to non-Humana customers on a fee-for-service basis. These services are typically billed to customers, Medicare, Medicaid, health maintenance organizations and insurance companies. Fee-for-service revenue, which was less than 1.0% of total revenue in both the three and nine months ended September 30, 2010 and 2009, is recorded at the net amount expected to be collected from the customer or from the insurance company paying the bill. Often this amount is less than the charge that is billed and such discounts reduce the revenue recorded.

Investment income is recorded as earned and is included in other income.

NOTE 4 MEDICAL EXPENSE

Medical expense is recognized in the period in which services are provided and includes an estimate of our obligations for medical services that have been provided to our customers but for which we have neither received nor processed claims, and for liabilities for physician, hospital and other medical expense disputes. We develop our estimated medical claims expense payable by using an actuarial process that is consistently applied. The actuarial process

develops a range of estimated medical claims expense payable and we record to the amount in the range that is our best estimate of the ultimate liability. Each period, we re-examine previously recorded medical claims payable estimates based on actual claim submissions and other changes in facts and circumstances. As medical claims expense recorded in prior periods becomes more exact, we adjust the amount of the estimate, and include the change in medical claims expense in the period in which the change is identified. In each reporting period, total medical expense includes a change from the effects of more completely developed medical claims expense payable estimates associated with previously reported periods. While we believe our estimated medical claims expense payable is adequate to cover future claims payments required, such estimates are based on our claims experience to date and various management assumptions. Therefore, the actual liability could differ materially from the amount recorded. Medical claims expense payable is included in the due to/from Humana in the accompanying condensed consolidated balance sheets.

	Nine Months Ended September 30,		Three Months Ended September 30,	
	2010	2009	2010	2009
Estimated medical expense for the period, excluding prior period claims development	$ 228,295,000	$ 237,987,000	$ 74,141,000	$ 81,205,000
(Favorable) unfavorable prior period medical claims development in current period based on actual claims submitted	(523,000)	209,000	(11,000)	(694,000)
Total medical expense for the period	$ 227,772,000	$ 238,196,000	$ 74,130,000	$ 80,511,000

In the table above, favorable adjustments to amounts we recorded in prior periods for estimated medical claims payable appear in parentheses while unfavorable adjustments do not appear in parentheses. Favorable adjustments reduce total medical expense for the applicable period and unfavorable claims development increases total medical expense for the applicable period.

Total medical expense includes, among other things, the expense of operating our wholly owned practices, capitated payments made to affiliated primary care physicians and specialists, hospital costs, outpatient costs, pharmaceutical expense, and premiums we pay to reinsurers, net of the related reinsurance recoveries. Capitation payments represent monthly contractual fees disbursed to physicians and other providers who are responsible for providing medical care to customers. Pharmacy expense is recognized when incurred by the customer, net of rebates from drug manufacturers. Rebates are recognized when the rebates are earned according to the contractual arrangements with the respective vendors.

We assume responsibility for substantially all of the cost of all medical services provided to the customer. To the extent that customers require more frequent or expensive care than was anticipated, the capitation fee we receive may be insufficient to cover the costs of care provided. When it is probable that expected future healthcare and maintenance costs will exceed the anticipated revenue on the agreement, we would recognize a premium deficiency liability in current operations. Losses recognized as a premium deficiency result in a beneficial effect in subsequent periods as future operating losses under these contracts are charged to the liability previously established. There are no premium deficiency liabilities recorded at September 30, 2010 or December 31, 2009, and we do not anticipate recording a premium deficiency liability, except when unanticipated adverse events or changes in circumstances indicate otherwise.

NOTE 5 PRESCRIPTION DRUG BENEFITS UNDER MEDICARE PART D

We provide prescription drug benefits to our Humana Participating Customers in accordance with the requirements of Medicare Part D. The benefits covered under Medicare Part D are in addition to the inpatient and outpatient benefits covered by the PSN under Medicare Parts A and B. Premium revenue for the provision of Part D insurance coverage is included in our monthly capitation fee from Humana.

The Part D Payment we receive from Humana is subject to adjustment, positive or negative, based upon the application of risk corridors that compare the estimated prescription drug benefit costs (“Estimated Costs”) to actual prescription drug benefit incurred costs (the "Actual Costs"). To the extent the Actual Costs exceed the Estimated Costs by more than the risk corridor, we may receive additional payments. Conversely, to the extent the Estimated Costs exceed the Actual Costs by more than the risk corridor, we may be required to refund a portion of the Part D Payment. We estimate and recognize an adjustment to premium revenue based upon pharmacy claims experience to date as if the contract to provide Part D coverage were to end at the end of each reporting period. Accordingly, this estimate does not take into consideration projected future pharmacy claims experience. It is reasonably possible that this estimate could change in the near term by an amount that could be material. Since these amounts represent additional capitation fees or capitation fees that are to be returned, any adjustment is recorded as an adjustment to revenue. The final settlement for the Part D program for any year occurs in the following year.

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NOTE 6 MAJOR CUSTOMER

Revenue from Humana accounted for approximately 99.6% and 99.2% of our total revenue in the third quarters of 2010 and 2009, respectively. For the nine months ended September 30, 2010 and 2009, revenue from Humana accounted for 99.6% and 99.4%, respectively, of our total revenue.

Capitation fees paid to us are retroactively adjusted based on the updated health status of our customers (known as a Medicare Risk Adjustment or "MRA"). We record an estimate of the retroactive MRA adjustment that we expect to receive in subsequent periods. In addition, the number of customers for whom we receive capitation fees may be retroactively adjusted due to enrollment changes not yet processed or reported. These retroactive adjustments could, in the near term, materially impact the revenue that has been recorded.

In August 2010, we were notified of the final retroactive MRA premium increase for services provided in 2009. The amount of the increase was not materially different than the estimates we recorded at December 31, 2009 and June 30, 2010. In August 2009, we were notified by Humana of the final retroactive MRA premium increase for services provided in 2008 based on the increased risk score of our customer base. The increase totaled $3.0 million as compared to the estimated increase of $3.8 million that we had recorded at December 31, 2008 and June 30, 2009. The difference reduced revenue and income before income taxes in the three and nine months ended September 30, 2009 by $800,000.

The Humana Agreements and/or any individual physician in our primary care physician network may be immediately terminated by Humana, upon written notice, (i) if the PSN and/or any of the PSN physician's continued participation may adversely affect the health, safety or welfare of any Humana customer or bring Humana into disrepute; (ii) if the PSN or any of its physicians fail to meet Humana's credentialing or re-credentialing criteria; (iii) if the PSN or any of its physicians is excluded from participation in any federal healthcare program; (iv) if the PSN or any of its physicians engages in or acquiesces to any act of bankruptcy, receivership or reorganization; or (v) if Humana loses its authority to do business in total or as to any limited segment or business (but only to that segment). The PSN and Humana may also terminate two of the Humana Agreements covering a total of 25,400 customers upon 90 days' prior written notice (with a 60 day opportunity to cure, if possible) in the event of the other's material breach of the applicable Humana Agreement. These agreements may also be terminated upon 180 day notice of non-renewal by either party. The third Humana Agreement covering 9,200 customers has a five-year term expiring August 31, 2013 and will renew automatically for additional one-year periods upon the expiration of the initial term and each renewal term unless terminated upon 90 days notice prior to the end of the applicable term. After the initial five-year term, either party may terminate the agreement without cause by providing to the other party 120 days prior notice.

Amounts due to/from Humana consisted of the following:

	September 30, 2010	December 31, 2009
Due from Humana	$ 36,153,000	$ 39,278,000
Due to Humana	(26,083,000)	(40,663,000)
Total due from/(to) Humana	$ 10,070,000	$ (1,385,000)

Under our Humana Agreements, we have the right to offset certain sums owed to us by Humana under the applicable agreement against certain sums we owe to Humana under the applicable agreement and Humana has a comparable right. In the event we owe Humana funds after any such offset, we are required to pay Humana upon notification of such deficit and Humana may offset future payments to us under the applicable agreement by such deficit.

NOTE 7 INVESTMENTS

Investments, which are recorded at fair value, are as follows:

	September 30, 2010	December 31, 2009
Cash and money market funds	$ 2,988,000	$ 1,094,000
United States Government & Agency Securities	4,783,000	3,707,000
State and Municipal Bonds	16,907,000	19,878,000
Corporate Bonds	5,469,000	2,357,000
Total Investments	$ 30,147,000	$ 27,036,000

Investments consist solely of trading securities. Trading securities are classified as Level 1 under the fair value hierarchy because the fair value of our investments is based on the closing market price of the security in an active market for identical assets. Unrealized gains and losses are included in earnings. For trading securities held at September 30, 2010, the amount of cumulative unrealized gains was $141,000. In the third quarter of 2010, investment income included $6,000 of net realized gains. In the third quarter of 2009, investment income included no net realized gains. For the nine months ended September 30, 2010 and 2009, investment income included realized gains of $25,000 and $26,000, respectively.

NOTE 8 INCOME TAXES

We applied an estimated effective income tax rate of 37.9% and 36.8% for the three months ended September 30, 2010 and 2009, respectively. For the nine months ended September 30, 2010 and 2009, the effective income tax rate was 37.9% and 38.3%, respectively. The lower tax rate in the nine month period for 2010 was primarily a result of a change in the estimated 2009 tax provision. The effective income tax rate for 2009 was 38.1%.

We are subject to income taxes in the U.S. federal jurisdiction and the State of Florida. Tax regulations are subject to interpretation of the related tax laws and regulations and require significant judgment to apply. We have utilized all of our available net operating loss carryforwards, including net operating loss carryforwards related to years prior to 2005. These net operating losses are open for examination by the relevant taxing authorities. The statute of limitations for the federal and Florida 2007 tax years will expire in the next twelve months.

NOTE 9 STOCKHOLDERS' EQUITY

We have a stock repurchase program in place that authorizes us to repurchase up to 20 million shares of our outstanding common stock. In the third quarter of 2010, we repurchased 158,000 shares of our common stock for an aggregate price of $555,000. In 2010, we have repurchased 1.9 million shares of our common stock for an aggregate price of $4.5 million. Since the repurchase program began in October 2008, through September 30, 2010, we have repurchased 13.9 million shares and options exercisable to purchase 684,200 shares of our common stock for an aggregate of $28.1 million. The number of shares to be repurchased and the timing of the purchases are influenced by a number of factors, including the then prevailing market price of our common stock, other perceived opportunities that may become available to us and regulatory requirements.

During the three months ended September 30, 2010, options to purchase 22,125 shares of our common stock were exercised. For the nine months ended September 30, 2010, options to purchase 1.0 million shares of our common stock were exercised.

During the nine months ended September 30, 2010, we issued a total of 102,012 restricted shares of common stock and options to purchase 35,934 shares of common stock to the non-management members of our Board of Directors.

During the three months ended September 30, 2010, we issued 30,144 restricted shares to the non-management members of our Board of Directors. The restricted shares issued during the three months ended September 30, 2010, are scheduled to vest approximately twelve months from the date of grant. The balance of the restricted shares and stock options issued during the nine months ended September 30, 2010, are scheduled to vest approximately fifteen months from the date of grant. The stock options have an exercise price equal to the closing price of our common stock on the grant date. Compensation expense related to the restricted stock and options will be recognized ratably over the vesting period.

During the three months ended September 30, 2010, we did not issue any stock options or restricted shares of our common stock to employees. During the nine months ended September 30, 2010, we issued to employees 648,000 restricted shares of common stock and options to purchase 1.1 million shares of common stock. The restricted shares and stock options vest in equal annual installments over a four year period from the date of grant. The stock options have an exercise price equal to the closing price of our common stock on the grant date. Compensation expense related to the restricted stock and options will be recognized ratably over the vesting period.

NOTE 10 EARNINGS PER SHARE

Earnings per share, basic, is computed using the weighted average number of common shares outstanding during the period. Earnings per share, diluted, is computed using the weighted average number of common shares outstanding during the period, adjusted for incremental shares attributed to outstanding options, convertible preferred stock and unvested shares of restricted stock.

Earnings per share, basic and diluted, are calculated as follows:

	Nine Months Ended September 30,		Three Months Ended September 30,	
	2010	2009	2010	2009
Basic				
Net income	$ 19,680,000	$ 9,613,000	$ 6,789,000	$ 2,426,000
Less: Preferred stock dividend	(38,000)	(38,000)	(13,000)	(13,000)
Income available to common stockholders	$ 19,642,000	$ 9,575,000	$ 6,776,000	$ 2,413,000
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Weighted average common shares outstanding	39,122,000	45,588,000	39,340,000	44,038,000
Earnings per share, basic	$ 0.50	$ 0.21	$ 0.17	$ 0.05
Diluted				
Net income	$ 19,680,000	$ 9,613,000	$ 6,789,000	$ 2,426,000
Denominator:				
Weighted average common shares outstanding	39,122,000	45,588,000	39,340,000	44,038,000
Common share equivalents of outstanding stock:				
Convertible preferred stock	659,000	881,000	351,000	646,000
Unvested restricted stock	481,000	239,000	551,000	307,000
Options	1,072,000	290,000	1,206,000	514,000
Weighted average common shares outstanding	41,334,000	46,998,000	41,448,000	45,505,000
Earnings per share, diluted	$ 0.48	$ 0.20	$ 0.16	$ 0.05

The following securities were not included in the computation of diluted earnings per share for the respective periods as their effect would be anti-dilutive:

	Nine Months Ended September 30,		Three Months Ended September 30,	
Security Excluded From Computation	2010	2009	2010	2009
Stock Options	384,000	3,217,000	199,000	1,498,000
Unvested restricted stock	161,000	119,000	24,000	-

NOTE 11 PHYSICIAN PRACTICE ACQUISITIONS

In October 2010, we entered into a definitive agreement to acquire the assets and assume certain liabilities of an existing affiliated independent primary care physician practice. At September 30, 2010, the practice included approximately 450 Humana Participating Customers. This transaction is expected to close during the first quarter of 2011.

Effective July 31, 2009, we acquired certain assets of one of our contracted independent primary care physician practices for approximately $1.9 million. This transaction has been accounted for under the acquisition method. Approximately $1.8 million of the purchase price has been allocated to goodwill, approximately $76,000 has been allocated to the non-compete agreement and approximately $24,000 has been allocated to patient records. The amount allocated to the non-compete is being amortized over two years and the cost associated with the patient records is being amortized over one year.

NOTE 12 COMMITMENTS AND CONTINGENCIES

Legal Proceedings

We are a party to various legal proceedings which are either immaterial in amount to us or involve ordinary routine litigation incidental to our business and the business of our subsidiaries. There are no material pending legal proceedings to which we are a party or of which any of our property is the subject, other than routine litigation incidental to our business.

Guarantees

In connection with the sale of the assets of our pharmacy division in 2003, the purchaser of the pharmacy assets agreed to assume our obligation under a lease which runs through 2012. In the event of the purchaser's default, we could be responsible for future lease payments totaling approximately $243,000 at September 30, 2010. We are not currently aware of any defaults.

NOTE 13 GAIN ON SALE OF HMO SUBSIDIARY

During the first quarter of 2010, we finalized the net statutory equity settlement related to the sale of the HMO and, accordingly, no gain or loss on the sale was recorded in the third quarter of 2010. The final settlement was paid to us in April 2010.

In the third quarter of 2009, we adjusted the final estimated working capital settlement related to the sale of the HMO by $366,000, which represents the amount that the final 2009 retroactive MRA increase received during the third quarter of 2009 exceeded the receivable we recorded for this estimated settlement at the date of the sale of the HMO.

NOTE 14 RECENT ACCOUNTING PRONOUNCEMENTS

In August 2010, the Financial Accounting Standards Board ("FASB") issued an amendment to the FASB Financial Accounting Standards Codification that requires the cost of malpractice claims or similar contingent liabilities shall no longer be presented net of anticipated insurance recoveries. An entity that is indemnified for these liabilities shall recognize an insurance receivable at the same time that it recognizes the liability, measured on the same basis as the liability, subject to the need for a valuation allowance for uncollectible amounts. The amendment also discusses the accounting for insurance claims costs, including estimates of costs relating to incurred-but-not-reported claims and the accounting for loss contingencies. The amendment is effective for fiscal years, and interim periods within those years, beginning after December 15, 2010.

This amendment will have no effect on the current method we use to record these liabilities. The amendment will require us to reflect as a liability amounts that may be payable for malpractice costs or similar contingent liabilities. In addition, we will record a receivable for the expected insurance recovery related to these liabilities. At September 30, 2010, we believe that all such liabilities will be covered by insurance.

NOTE 15 SUBSEQUENT EVENTS

The Company has evaluated subsequent events through the time the financial statements were issued upon filing its Quarterly Report on Form 10-Q.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

THE FOLLOWING DISCUSSION SHOULD BE READ IN CONJUNCTION WITH OUR ANNUAL REPORT ON FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 2009, AS WELL AS THE FINANCIAL STATEMENTS AND NOTES THERETO.

Unless otherwise indicated or the context otherwise requires, all references in this Form 10-Q to "we," "us," "our," "Metropolitan" or the "Company" refers to Metropolitan Health Networks, Inc. and its consolidated subsidiaries unless the context suggests otherwise. We disclaim any intent or obligation to update "forward looking statements."

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Sections of this Quarterly Report contain statements that are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including, without limitation, statements with respect to anticipated future operations and financial performance, growth and acquisition opportunities and other similar forecasts and statements of expectation. We intend such statements to be covered by the safe harbor provisions for forward looking statements created thereby. These statements involve known and unknown risks and uncertainties, such as our plans, objectives, expectations and intentions, and other factors that may cause us, or our industry's actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by the forward-looking statements.

In some cases, you can identify forward-looking statements by statements that include the words "estimate," "project," "anticipate," "expect," "intend," "may," "should," "believe," "seek" or other similar expressions.

Specifically, this report contains forward-looking statements, including statements regarding the following topics:

- the ability of our provider services network ("PSN") to renew those Humana Agreements (as defined below) with one-year renewable terms and maintain all of the Humana Agreements on favorable terms;
- our ability to make reasonable estimates of Medicare retroactive premium adjustments; and
- our ability to adequately predict and control medical expenses and to make reasonable estimates and maintain adequate accruals for incurred but not reported ("IBNR") claims.

The forward-looking statements reflect our current view about future events and are subject to risks, uncertainties and assumptions. We wish to caution readers that certain important factors may have affected and could in the future affect our actual results and could cause actual results to differ significantly from those expressed in any forward-looking statement. The following important factors could prevent us from achieving our goals and cause the assumptions underlying the forward-looking statements and the actual results to differ materially from those expressed in or implied by those forward-looking statements:

- reductions in government funding of the Medicare program and changes in the political environment that may affect public policy and have an adverse impact on the demand for our services;
- the loss of or material, negative price amendment to significant contracts;
- disruptions in the PSN's or Humana's healthcare provider networks;

- failure to receive accurate and timely claims processing, billing services, data collection and other information from Humana;
- future legislation and changes in governmental regulations;
- increased operating costs;

- reductions in premium payments to Medicare Advantage plans;
- the impact of Medicare Risk Adjustments on payments we receive from Humana;
- the impact of the Medicare prescription drug plan on our operations;
- general economic and business conditions;
- increased competition;
- the relative health of our customers;
- changes in estimates and judgments associated with our critical accounting policies;
- federal and state investigations;
- our ability to successfully recruit and retain key management personnel and qualified medical professionals;
- impairment charges that could be required in future periods; and
- our ability to successfully integrate any physician practices that we acquire.

Additional information concerning these and other risks and uncertainties is contained in our filings with the United States Securities and Exchange Commission (the "Commission"), including the section entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2009 and in Item 1A "Risk Factors" included in this From 10-Q.

Forward-looking statements should not be relied upon as a prediction of actual results. Subject to any continuing obligations under applicable law or any relevant listing rules, we expressly disclaim any obligation to disseminate, after the date of this Quarterly Report on Form 10-Q, any updates or revisions to any such forward-looking statements to reflect any change in expectations or events, conditions or circumstances on which any such statements are based.

We undertake no obligation to revise or publicly release the results of any revision to any forward-looking statements.

BACKGROUND

Through our PSN, we provide and arrange for medical care primarily to Medicare Advantage beneficiaries in various counties in the State of Florida who have enrolled in health plans primarily operated by Humana, Inc. ("Humana"), or its subsidiaries, one of the largest participants in the Medicare Advantage program in the United States. We operate the PSN through our wholly owned subsidiary, Metcare of Florida, Inc. As of September 30, 2010, the PSN provided healthcare benefits to approximately 35,000 Medicare Advantage beneficiaries and primary care physician services to several thousand non-Humana customers for which we are paid on a fee-for-service basis.

Our Agreements with Humana

The PSN currently operates under three network agreements with Humana (collectively, the "Humana Agreements") pursuant to which the PSN provides, on a non-exclusive basis, healthcare services to Medicare beneficiaries in certain Florida counties who have elected to receive benefits under a Humana Medicare Advantage HMO Plan ("Humana Plan Customers").

Humana directly contracts with the Centers for Medicare & Medicaid Services ("CMS"), an agency of the United States Department of Health and Human Services, which administers the Medicare program. Humana is paid a monthly premium payment for each Humana Plan Customer who selects one of the PSN physicians as his or her primary care physician (a "Humana Participating Customer"). Among other factors, the monthly premium varies by customer, county, age and severity of health status. Pursuant to the Humana Agreements, the PSN provides or arranges for the provision of covered medical services to each Humana Participating Customer. The PSN assumes full responsibility for the provision or management of all necessary medical care for each Humana Participating Customer covered by the Humana Agreements, even for services we do not provide directly. In return for the provision of these medical services, the PSN receives from Humana a monthly capitation fee for each Humana Participating Customer established pursuant to the Humana Agreements. The amount we receive from Humana represents a substantial percentage of the monthly premiums received by Humana from CMS with respect to Humana Participating Customers.

The Humana Agreements and/or any individual physician in our primary care physician network may be immediately terminated by Humana, upon written notice, (i) if the PSN and/or any of the PSN physician's continued participation may adversely affect the health, safety or welfare of any Humana customer or bring Humana into disrepute; (ii) if the PSN or any of its physicians fail to meet Humana's credentialing or re-credentialing criteria; (iii) if the PSN or any of its physicians is excluded from participation in any federal healthcare program; (iv) if the PSN or any of its physicians engages in or acquiesces to any act of bankruptcy, receivership or reorganization; or (v) if Humana loses its authority to do business in total or as to any limited segment or business (but only to that segment). The PSN and Humana may also terminate two of the Humana Agreements covering a total of 25,400 customers upon 90 days' prior written notice (with a 60 day opportunity to cure, if possible) in the event of the other's material breach of the applicable Humana Agreement. These agreements may also be terminated upon 180 day notice of non-renewal by either party. The third Humana Agreement covering 9,200 customers has a five-year term expiring August 31, 2013 and will renew automatically for additional one-year periods upon the expiration of the initial term and each renewal term unless terminated upon 90 days notice prior to the end of the applicable term. After the initial five-year term, either party may terminate the agreement without cause by providing to the other party 120 days prior notice.

For the approximately 5,800 Humana Participating Customers covered by one of our network agreements, our PSN and Humana share in the cost of inpatient hospital services and the PSN is responsible for the full cost of all other medical care provided to the Humana Participating Customers. For the remaining 28,800 Humana Participating Customers covered under our other two network agreements, our PSN is responsible for the cost of all medical care provided. To the extent the costs of providing such medical care are less than the related fees received from Humana, our PSN generates a gross profit. Conversely, if total medical expense exceeds the fees received from Humana, our

PSN experiences a deficit in gross profit.

For the three and nine months ended September 30, 2010 and 2009, substantially all of our revenue was earned through our contracts with Humana.

Our Agreement with CarePlus

Our PSN has a network agreement with CarePlus Health Plans, Inc. ("CarePlus"), a Medicare Advantage HMO in Florida wholly owned by Humana, which agreement permits us to provide services to CarePlus customers in 18 Florida counties. At September 30, 2010, we provided services to approximately 350 CarePlus customers in 11 of these counties. Since the establishment of our network agreement with CarePlus, the PSN had received a monthly network administration fee for each CarePlus customer who selected one of the PSN physicians as his or her primary care physician (a "CarePlus Participating Customer"). Commencing on February 1, 2010, the PSN began to receive a monthly capitation fee from CarePlus and assumed full responsibility for the cost of all medical services provided to each CarePlus Participating Customer. The capitation fee represents a substantial portion of the monthly premium CarePlus receives from CMS.

Our Primary Care Physician Network

We have built our PSN's primary care physician network by contracting with independent primary care physician practices for their services and by acquiring and operating our own physician practices. Through the Humana Agreements, we have established referral relationships with a large number of specialist physicians, ancillary service providers and hospitals throughout the counties covered by the Humana Agreements.

In October 2010, we entered into a definitive agreement to acquire an existing affiliate provider's primary care practice. At September 30, 2010, this practice included approximately 450 members which are included in the number of Humana Participating Customers discussed above.

Business Initiatives

We continue to invest resources in people, processes and technology to assure that our customers receive effective care. Some of our key initiatives are described below. We expect the initial installation and training costs associated with these initiatives to increase in 2011 and we believe that, over time, these costs will be offset by better patient outcomes and operating efficiencies.

Patient Centered Medical Home Recognition

In February 2010, we were notified by National Committee for Quality Assurance ("NCQA") that all eight of our owned primary care centers that applied to the NCQA have been recognized by the National Committee for Quality Assurance (NCQA) as a level 3 National Physician Practice Connections® — Patient-Centered Medical Home™ (PPC®-PCMH™), the highest recognition available. We believe that our primary care centers were the first recognized PCMHs in Florida and that this recognition improves our competitive position. We plan to apply for NCQA recognition on our two remaining primary care centers and our oncology practice during the first half of 2011.

The Patient Centered Medical Home ("PCMH") is a developed approach to provide comprehensive medical care. Under this approach, care is delivered through a physician-led healthcare team which utilizes information technology and evidence-based medicine to enhance communication and customer access, improve clinical outcomes, and ensure continuity and coordination of care, thereby adding value to the healthcare consumer. We believe that our approach to care is philosophically and operationally aligned with the PCMH principles. However, to function as a true certified PCMH, medical practices must first develop and implement processes and systems to deliver this product consistently, efficiently, and effectively. We believe that we are aligned with the PCMH principles.

Electronic Medical Records System

We began installation of electronic medical records system ("EMR") at one of our owned centers in August 2010 and we expect to have the installation completed in all of our centers during 2012.

Appropriate Risk Coding

We strive to assure that our customers are assigned the proper risk scores. Our processes include ongoing training of medical staff responsible for coding and routine auditing of patient charts to assure risk-coding compliance. Customers with higher risk codes generally require more healthcare resources than those with lower risk codes. Proper coding helps to assure that we receive premiums consistent with the cost of treating these customers. Our efforts related to coding compliance are ongoing and we continue to commit additional resources to this important discipline.

Staff Training

We believe it is important, in what is a highly competitive healthcare marketplace, to retain and recruit top talent. We have entered into a formal program to better train and develop our leaders and staff. We believe this investment will have a positive return in terms of improved customer service, enhanced employee engagement and retention and, as a result, better outcomes and financial performance in future years.

Insurance Arrangements

We rely upon insurance to protect us from many business risks, including medical malpractice, errors and omissions and certain significantly higher than average customer medical expenses. For example, to mitigate our exposure to high cost medical claims, we have reinsurance arrangements that provide for the reimbursement of certain customer medical expenses. For 2010, our deductible per customer per year for the PSN is $40,000 in Miami-Dade, Broward and Palm Beach counties and $200,000 in the other counties in which we operate, with a maximum benefit per customer per policy period of $1.0 million. Although we maintain insurance of the types and in the amounts that we believe are reasonable, there can be no assurances that the insurance policies maintained by us will insulate us from material expenses and/or losses in the future.

RECENT HEALTHCARE REFORM LEGISLATION

In March 2010, President Obama signed new healthcare reform legislation into law following its passage by the U.S. Congress. This legislation is considered by some to be the most dramatic change to the country's healthcare system in decades. The legislation includes, among other things, scheduled phased reductions of Medicare Advantage payment rates. There are a number of other potential risks to our business associated with the new legislation and other companion legislation that may be adopted in the future. These risks are described in more detail in Item 1A. "Risk Factors" in this Quarterly Report on Form 10-Q.

CRITICAL ACCOUNTING POLICIES

Critical Accounting Policies

A description of our critical accounting policies is contained in our Annual Report on Form 10-K for the year ended December 31, 2009.

COMPARISON OF RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2010 AND SEPTEMBER 30, 2009

Net income for the third quarter of 2010 was $6.8 million or $0.17 per basic and $0.16 per diluted share compared to net income of $2.4 million or $0.05 per basic and diluted share for the third quarter of 2009, an increase of $4.4 million or 183.3%. The gain on the sale of the HMO subsidiary of $366,000 in the third quarter of 2009 did not change the reported earnings per share.

The increase in net income was primarily a result of a $42 increase in our per customer per month ("PCPM") revenue from the third quarter of 2009 to the third quarter of 2010. As a result of the increase in PCPM revenue, our total revenue increased to $91.2 million in the third quarter of 2010 from $88.1 million in the third quarter of 2009, an increase of $3.1 million or 3.5%. The increase in revenue is primarily attributable to an increase in the risk scores of the customers we serve. We believe this increase primarily reflects our continuing efforts to assure that our customers are properly diagnosed and assigned the appropriate Medicare risk score. This increase was partially offset by a 5% reduction in the premium rate paid by CMS to Medicare Advantage plans effective January 1, 2010 and a 1.5% reduction in the number of customer months for the quarter.

Medical costs for the third quarter of 2010 were $74.1 million compared to $80.5 million for the third quarter of 2009, a decrease of approximately $6.4 million or 8.0%. PCPM medical costs decreased $49. The decrease in medical costs is attributable to a number of factors, including certain plan design changes made by Humana in selected markets to increase customer co-pays and deductibles and modify certain benefits. Such changes were primarily a response to the CMS premium reduction and expected utilization and cost increases. In addition, certain high cost special needs plans were eliminated in January 2010 which reduced both our medical costs and our revenue. We also believe that we are seeing the results of the PCMH philosophy of patient care as well as our continued efforts to improve medical care to our customers so they receive the appropriate level of medical care at the appropriate time.

Our gross profit was $17.0 million for the third quarter of 2010 as compared to $7.6 million for the third quarter of 2009, an increase of $9.4 million or 123.7%.

Our medical expense ratio ("MER"), which is computed by dividing total medical expense by revenue, was 81.3% in the third quarter of 2010 compared to 91.3% in the third quarter of 2009. The MER represents a statistic used to measure gross profit. The decrease in MER is a result of our increased revenue and lower medical costs.

Operating expenses increased to $6.2 million in the third quarter of 2010 as compared to $4.2 million for the same period in 2009, an increase of $2.0 million or 47.6%.

Income before income taxes in the third quarter of 2010 was $10.9 million compared to income before income taxes of $3.8 million in the third quarter of 2009. The increase in the income before income taxes between the periods is primarily a result of the increased gross profit discussed above reduced primarily by the increase in our operating expenses.

Customer Information

The table set forth below provides (i) the total number of customers to whom we were providing healthcare services as of September 30, 2010 and 2009 and (ii) the aggregate customer months for the third quarter of both 2010 and 2009. Customer months are the aggregate number of months of healthcare services we have provided to customers during a period of time.

	September 30, 2010		September 30, 2009		
	Customers at End of Period	Customer Months For Quarter	Customers at End of Period	Customer Months For Quarter	Percentage Change in Customer Months Between Quarters
	35,000	105,200	35,800	106,800	-1.5%

The change in total customer months for 2010 as compared to 2009 is primarily a result of the net effect of the elimination of certain high cost special needs plans, new enrollments and disenrollments, deaths, customers moving from the covered areas, customers transferring to another physician practice or customers making other insurance selections.

Revenue

The following table provides a breakdown of our sources of revenue:

	Three Months Ended September 30,		$ Increase (Decrease)	% Change
	2010	2009		
Revenue from Humana	$ 90,819,000	$ 87,427,000	$ 3,392,000	3.9%
Fee-for-service revenue	344,000	711,000	(367,000)	-51.6%
Total PSN revenue	$ 91,163,000	$ 88,138,000	$ 3,025,000	3.4%
Revenue PCPM	$ 867	$ 825		

In the third quarter of 2010, the 5.1% increase in our PCPM revenue, which resulted primarily from an increase in the Medicare risk score of our customers, was mitigated primarily by a 5% CMS premium rate reduction in 2010.

Periodically, we receive retroactive adjustments to the premiums paid to us based on the updated MRA scores of our customers. The factors considered in this update include changes in demographic factors, risk adjustment scores, customer information and adjustments required by the risk sharing requirements for prescription drug benefits under Part D of the Medicare program. In addition, the number of customers for whom we receive capitation fees may be retroactively adjusted due to enrollment changes not yet processed or reported. These retroactive adjustments could, in the near term, materially impact the revenue that has been recorded. We record any adjustments to this revenue at the time the information necessary to make the determination of the adjustment is available, and either the collectibility of the amount is reasonably assured, or the likelihood of repayment is probable.

In the third quarter of 2010, we were notified of the final retroactive MRA premium increase for services provided in 2009. The amount of the increase was not materially different than the estimates we recorded at December 31, 2009 and June 30, 2010. In the third quarter of 2009, we were notified by Humana of the final retroactive MRA premium increase for services provided in 2008 based on the increased risk score of our customer base. The increase totaled $3.0 million as compared to the estimated increase of $3.8 million that we had recorded at December 31, 2008 and June 30, 2009. The difference reduced revenue and income before income taxes in the three and nine months ended September 30, 2009 by $800,000.

We continue to invest resources in people and processes to assure that our customers are assigned the proper risk scores. These processes include ongoing training of medical staff responsible for coding and routine auditing of patient charts to assure risk-coding compliance. Customers with higher risk codes generally require more healthcare resources than those with lower risk codes. Proper coding helps to assure that we receive premiums consistent with the cost of treating these customers. Our efforts related to coding compliance are ongoing and we continue to commit additional resources to this important discipline.

Fee-for-service revenue represents amounts earned from medical services provided to non-Humana Medicare Advantage customers by the PSN's owned physician practices.

Medical Expense

Total medical expense represents the estimated total cost of providing patient care and is comprised of two components, medical claims expense and medical center costs. Medical claims expense is recognized in the period in which services are provided and includes an estimate of our obligations for medical services that have been provided to our customers but for which we have either not yet received or processed claims, and for liabilities for physician, hospital and other medical expense disputes. Medical claims expense includes costs such as inpatient and outpatient services, pharmacy benefits and physician services by providers other than the physician practices owned by the PSN (collectively "Non-Affiliated Providers"). Medical center costs represent the operating costs of the physician practices owned by the PSN.

We develop our estimated medical claims expense payable by using an actuarial process that is consistently applied. The actuarial process develops a range of estimated medical claims expense payable and we record to the amount in the range that is our best estimate of the ultimate liability. Each period, we re-examine previously recorded medical claims payable estimates based on actual claim submissions and other changes in facts and circumstances. As medical claims expense recorded in prior periods becomes more exact, we adjust the amount of the estimate, and include the change in medical claims expense in the period in which the change is identified. In each reporting period, total medical expense includes a change from the effects of more completely developed medical claims expense payable estimates associated with previously reported periods. While we believe our estimated medical claims expense payable is adequate to cover future claims payments required, such estimates are based on our claims experience to date and various management assumptions. Therefore, the actual liability could differ materially from the amount recorded.

Total medical expense and the MER are as follows:

	Three Months Ended September 30,	
	2010	2009
Estimated medical expense for the quarter, excluding prior period claims development	$ 74,141,000	$ 81,205,000
(Favorable) unfavorable prior period medical claims development in current period based on actual claims submitted	(11,000)	(694,000)
Total reported medical expense for quarter	$ 74,130,000	$ 80,511,000
Reported Medical Expense Ratio for Quarter	81.3%	91.3%
Medical Expense PCPM	$ 705	$ 754

In the table above, favorable adjustments to amounts we recorded in prior periods for estimated medical claims payable appear in parentheses while unfavorable adjustments do not appear in parentheses. Favorable adjustments reduce total medical expense for the applicable period and unfavorable claims development increases total medical expense for the applicable period.

The reported MER is impacted by both revenue and expense. Periodically we receive retroactive adjustments to the premiums paid to us based on the updated MRA score. Retroactive adjustments of prior period's premiums that are recorded in the current period impact the MER of that period. If the retroactive adjustment increases premium revenue then the impact reduces the MER for the period. Conversely, if the retroactive adjustment reduces revenue, then the MER for the period is higher. These retroactive adjustments include, among other things, the mid-year and annual MRA premium adjustments and settlement of Part D program premiums. In addition, actual medical claims expense usually develops differently than estimated during the period. Therefore, the reported MER shown in the above table will likely change as additional claim development occurs. Favorable claims development is a result of actual medical claim cost for prior periods developing lower than the original estimated cost which reduces the reported medical expense and the MER for the current period. Unfavorable claims development is a result of actual medical claim cost for prior periods exceeding the original estimated cost which increases total reported medical expense and the MER for the current period.

A change in either revenue or medical claims expense of approximately $1.0 million would have impacted the consolidated MER by 1% in the third quarter of 2010 while a change in either revenue or medical claims expense of approximately $900,000 would have impacted the MER by 1% in the third quarter of 2009.

Total medical expense was $74.1 million and $80.5 million for the 2010 and 2009 third quarters, respectively. Approximately $70.2 million or 94.7% of our total medical expense in the third quarter 2010 and $76.9 million or 95.5% of total medical expense in the third quarter of 2009 are attributable to direct medical services such as inpatient and outpatient services, pharmacy benefits and physician services provided by Non-Affiliated Providers.

Our PCPM medical expense decreased from $754 in the third quarter of 2009 to $705 in the third quarter of 2010. Despite medical cost inflation, we believe that PCPM medical costs decreased in the third quarter of 2010, as compared to the same period in 2009, due to, among other things, certain plan design changes made by Humana in selected markets to increase customer co-pays and deductibles and modify certain benefits, the elimination of certain high cost special needs plans in certain of our counties, and the continued efforts of our medical management team to assure that proper medical care is provided to our customers.

The increase in revenue and reduction in medical costs resulted in a decrease in our MER, from 91.4% in the third quarter of 2009 to 81.3% in the third quarter of 2010. Our MER was 88.4% and 88.5% in fiscal years 2009 and 2008, respectively. A number of factors impacting both revenue and medical expense that are discussed in this Management's Discussion and Analysis have positively impacted our MER for the three month period ended September 30, 2010. Although we continue to develop and execute programs and initiatives to positively impact both revenue and medical expense, there is no assurance that we will be able to maintain our MER at this historically low level.

As of September 30, 2010, we estimated that our medical claims cost for services provided prior to June 30, 2010 would be approximately $11,000 less than the amount originally estimated, resulting in favorable claims development. This change in estimate did not materially affect our MER for the three months ended September 30, 2010.

As of September 30, 2009, we estimated that our medical claims cost for services provided prior to June 30, 2009 would be approximately $694,000 less than the amount originally estimated, resulting in favorable claims development. This change in estimate reduced the medical expense ratio for the three months ended September 30, 2009 by 0.8%.

Because the Humana Agreements provide that the PSN is financially responsible for all medical services provided to the Humana Participating Customers, medical claims expense includes the cost of medical services provided to Humana Participating Customers by Non-Affiliated Providers.