Cordia Bancorp Inc Form 10-Q November 14, 2013

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2013

Commission File No. 001-35852

#### Cordia Bancorp Inc.

(Exact name of registrant as specified in its charter)

Virginia

26-4700031

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

#### 11730 Hull Street Road Midlothian, Virginia 23112

(Address of principal executive offices) (zip code)

(804) 763-1333

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES x NO "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES x NO "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b 2 of the Exchange Act:

Large accelerated filer " Accelerated filer " Smaller reporting company x

Non-accelerated filer " (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of November 14, 2013, there were 2,775,802 shares of common stock outstanding.

# **Financial Information**

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# Consolidated Balance Sheets As of September 30, 2013 and December 31, 2012 (dollars in thousands, except share and per share amounts)

	201 (una	3 audited)	201 (aud	2 lited)
Assets Cash and due from banks Federal funds sold and interest-bearing deposits with banks Total cash and cash equivalents Securities available for sale, at fair market value Restricted securities Loans held for sale	\$	6,893 15,889 22,782 29,807 1,071	\$	4,234 7,747 11,981 18,511 1,156 28,949
Loans, net of allowance for loan losses of \$1,517 and \$2,110 at September 30, 2013 and December 31, 2012, respectively		171,272		110,960
Premises and equipment, net Accrued interest receivable Other real estate owned, net of valuation allowance Other assets		4,512 1,335 1,545 648		4,392 419 1,768 560
Total assets	\$	232,972	\$	178,696
Liabilities and Stockholders' Equity				
Deposits Non-interest-bearing Savings and interest-bearing demand Time, \$100,000 and over Other time Total deposits	\$	21,719 59,546 75,023 52,620 208,908	\$	19,498 39,393 41,395 54,142 154,428
Accrued expenses and other liabilities FHLB borrowings Total liabilities		897 10,000 219,805		1,129 10,000 165,557
Stockholders' Equity Common stock: Common stock - 120,000,000 shares authorized, \$0.01 par value, 2,775,802 issued and outstanding at September 30, 2013 (excludes 578,125 unvested restricted shares), 2,077,605 issued and outstanding December 31, 2012 (excludes 578,125 unvested restricted shares) Undesignated - 80,000,000 authorized, none issued Additional paid-in capital Retained deficit Accumulated other comprehensive income (loss)		28 - 18,606 (5,011) (456)		21 - 14,428 (5,701) 56
Total stockholders' equity - Cordia Noncontrolling interest Total stockholders' equity Total liabilities and stockholders' equity	\$	13,167 - 13,167 232,972	\$	8,804 4,335 13,139 178,696

See Notes to Consolidated Financial Statements

# Consolidated Statements of Operations For the Three and Nine-month Periods Ended September 30, 2013 and 2012 (dollars in thousands, except share and per share data) (Unaudited)

		ree Months Enotember 30,	ded			ne Months Endotember 30,	led	
	20		201	12	20	•	20	12
Interest Income:								
Interest and fees on loans	\$	2,182	\$	1,950	\$	7,277	\$	5,672
Investment securities		123		42		265		225
Interest on federal funds sold and deposits with banks		19		23		63		49
Total interest income		2,324		2,015		7,605		5,946
Interest Expense:								
Interest on deposits		415		402		1,233		1,148
Interest on FHLB borrowings		42		_		123		18
Total interest expense		457		402		1,356		1,166
Net Interest Income		1,867		1,613		6,249		4,780
Provision for (recovery of) loan losses		(23)		438		111		205
Net interest income after provision for		1 000		1 175		C 120		1 575
(recovery of) loan losses		1,890		1,175		6,138		4,575
Non-interest Income:								
Service charges on deposit accounts		31		31		93		101
Net gain on sale of available for sale								40
securities		-		-		-		42
Other fee income		51		37		122		108
Total non-interest income		82		68		215		251
Non-interest Expense:								
Salaries and employee benefits		991		961		3,149		2,702
Occupancy expense		137		142		427		420
Equipment expense		53		75		158		226
Data processing expense		105		94		310		314
Marketing expense		9		19		32		72
Gain on sale of other real estate		(36)		-		(36)		(59)
Other real estate expenses		5		83		33		125
Legal and professional fees		66		115		339		382
Bank franchise tax		13		24		59		71
FDIC insurance assessments		87		89		247		269
Student loan administrative expenses		75		-		169		-
Other operating expenses		259		208		776		750
Total non-interest expenses		1,764		1,810		5,663		5,272
Consolidated net income (loss) before								
noncontrolling		208		(567)		690		(446)
interest in net income of consolidated subsidiary		200		(307)		070		(++0)
•								

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Less: Noncontrolling interest in net income								
(loss) of		-		(118)		-		(21)
consolidated subsidiary								
Net income (loss) attributable to Cordia	\$	208	\$	(449)	\$	690	\$	(425)
Bancorp Inc.	Ψ	200	Ψ	(447)	Ψ	070	Ψ	(423)
Income(Loss) per share, basic and diluted	\$	0.07	\$	(0.26)	\$	0.27	\$	(0.27)
Weighted Average Shares Outstanding, basic and diluted		2,775,802		1,753,994		2,549,815		1,592,068

See Notes to Consolidated Financial Statements

# Consolidated Statements of Comprehensive Income (Loss) For the Three-month and Nine-month Periods Ended September 30, 2013 and 2012 (dollars in thousands) (Unaudited)

	Core Ban	dia corp	Non cont Inte	rolling	Tota	ıl
Net loss, three-month period ended September 30, 2012 Unrealized gains on available-for -sale securities:	\$	(449)	\$	(118)	\$	(567)
Unrealized holding gains during the period Other comprehensive income		22 22		13 13		35 35
Comprehensive loss, three-month period ended September 30, 2012	\$	(427)	\$	(105)	\$	(532)
Net income, three-month period ended September 30, 2013 Unrealized losses on available-for -sale securities:	\$	208	\$	-	\$	208
Unrealized holding losses during the period Other comprehensive loss		(233) (233)		-		(233) (233)
Comprehensive loss, three-month period ended September 30, 2013	\$	(25)	\$	-	\$	(25)
Net loss, nine-month period ended September 30, 2012 Unrealized gains on available-for -sale securities:	\$	(425)	\$	(21)	\$	(446)
Unrealized holding gains during the period Reclassification adjustment for realized gains		51 (25)		32 (17)		83 (42)
Other comprehensive income		26		15		41
Comprehensive loss, nine-month period ended September 30, 2012	\$	(399)	\$	(6)	\$	(405)
Net income, nine-month period ended September 30, 2013 Unrealized losses on available-for -sale securities:	\$	690	\$	-	\$	690
Unrealized holding losses during the period		(512)		-		(512)
Other comprehensive loss		(512)		-		(512)
Comprehensive income, nine-month period ended September 30, 2013	\$	178	\$	-	\$	178

See Notes to Consolidated Financial Statements

### Consolidated Statement of Changes in Stockholders' Equity For the Nine Months Ended September 30, 2013 and 2012 (dollars in thousands) (Unaudited)

	ordia S eries A	k eries B	Se	eries C	: C	ommo	Pa	dditiona aid-in apital	R	etained efict	Ot Co	cumulate her mprehen come (Lo	N sit	on- ontrolling	_	otal
Balance December 31, 2011	\$ 4	\$ 11	\$	-	\$	-	\$	11,760	\$	(5,157)	\$	22	\$	4,495	\$	11,135
Conversion of Series A and B to general common stock Common stock issued,	(4)	(11)		-		15										-
net of stock issuance costs				5		-		2,568								2,573
Net loss	-	-		-		-		-		(425)		-		(21)		(446)
Other comprehensive income	-	-		-		-		-		-		26		15		41
Balance September 30, 2012	\$ -	\$ -	\$	5	\$	15	\$	14,328	\$	(5,582)	\$	48	\$	4,489	\$	13,303
Balance December 31, 2012	\$ -	\$ -	\$	-	\$	21	\$	14,428	\$	(5,701)	\$	56	\$	4,335	\$	13,139
Exchange of Bank of Virginia																-
common stock for Cordia common stock, net of																-
stock issuance costs	-	-		-		7		4,121		-		-		(4,335)		(207)
Stock based	-	_		_		_		57		-		_		-		57
compensation Net income	_	_		_		_		_		690		_		_		690
Other comprehensive loss	-	-		-		-		-		-		(512)		-		(512)
Balance September 30, 2013	\$ -	\$ -	\$	-	\$	28	\$	18,606	\$	(5,011)	\$	(456)	\$	-	\$	13,167

See Notes to Consolidated Financial Statements

# Consolidated Statements of Cash Flows For the Nine Months Ended September 30, 2013 and 2012 (dollars in thousands) (Unaudited)

	201	3	201	2
Cash Flows From Operating Activities:				
Net income (loss)	\$	690	\$	(446)
Adjustments to reconcile net income (loss) to cash provided by operating				
activities:				
Net amortization of premium on investment securities		109		141
Depreciation and amortization, net		367		169
Provision for loan losses		111		205
Net change in loans held for sale		28,949		-
Gain on sale of available for sale securities		-		(42)
Gain on sale of OREO		(36)		(59)
Stock-based compensation expense		57		-
Change in assets and liabilities:				
(Increase) in accrued interest receivable		(916)		(41)
(Increase) in other assets		(88)		(34)
Decrease in accrued expense and other liabilities		(232)		(43)
Net cash provided by (used in) operating activities		29,011		(150)
		,		, ,
Cash Flows From Investing Activities:				
Purchases of securities available for sale		(18,458)		-
Redemptions of restricted securities, net		85		499
Proceeds from sales/maturities of available for sale securities		3,618		5,954
Proceeds from sale of OREO		259		713
Payments on mortgage-backed securities		2,923		5,323
Net increase in loans		(60,423)		(3,489)
Purchases of premises and equipment		(487)		(175)
Net cash provided by (used in) investing activities		(72,483)		8,825
Cash Flows From Financing Activities:		-		2.552
Common stock issued		7		2,573
Net increase in demand, savings, interest-bearing		22,374		10,427
checking and money market deposits				
Net increase (decrease) in time deposits		32,106		(3,579)
Stock issuance costs		(214)		- (5.000)
Repayment of FHLB advance		- 54.072		(5,000)
Net cash provided by financing activities		54,273		4,421
Net increase in cash and cash equivalents		10,801		13,096
A		•		,
Cash and cash equivalents, beginning of period		11,981		27,417
Cash and cash equivalents, end of period	\$	22,782	\$	40,513
Supplemental disclosure of cash flow information				
Cash payments for interest	\$	1,380	\$	1,901
Causi payments for interest	Ψ	1,500	Ψ	1,701

Supplemental disclosure of noncash investing activities

* *	e e e e e e e e e e e e e e e e e e e		
Fair value adjustment for securities		\$ (512)	\$ 41
Other real estate transfers from loans		\$ _	\$ 1.025

See Notes to Consolidated Financial Statements

#### **Notes to Consolidated Financial Statement**

#### Note 1. Organization and Summary of Significant Accounting Policies

#### Organization

Cordia Bancorp Inc. (the "Company" or "Cordia") was incorporated in 2009 by a team of former bank CEOs, directors and advisors seeking to invest in undervalued community banks in the Mid-Atlantic and Southeast. The Company was approved as a bank holding company by the Board of Governors of the Federal Reserve in November 2010 and granted the authority to purchase a majority interest in Bank of Virginia ("Bank" or "BOVA") at that time.

On December 10, 2010, Cordia purchased \$10.3 million of BOVA's common stock at a price of \$7.60 per share, resulting in the ownership of 59.8% of the outstanding shares. On August 28, 2012, Cordia purchased an additional \$3.0 million of BOVA common stock at a price of \$3.60 per share.

In March 2013, the Company completed a share exchange with the Bank resulting in the Bank becoming a wholly owned subsidiary of the Company. Under the terms of the Agreement and Plan of Share Exchange between the Company and the Bank, each outstanding share of the Bank's common stock owned by persons other than the Cordia investors was exchanged for 0.664 of a share of the Company's common stock. Effective April 1, 2013, shares of the Company's stock were listed on the Nasdaq Stock Market under the symbol "BVA". As a result of the reorganization, the Company had 2,778,677 and 2,775,802 shares of common stock outstanding (excluding 578,125 unvested restricted shares) at March 31, 2013 and September 30, 2013, respectively. The Company owned 100.0% of the Bank's shares as of September 30, 2013, compared to 67.4% ownership at December 31, 2012.

Cordia's principal business is the ownership of BOVA. Because Cordia does not have any business activities separate from the operations of BOVA, the information in this document regarding the business of Cordia reflects the activities of Cordia and BOVA on a consolidated basis. References to "we" and "our" in this document refer to Cordia and BOVA, collectively.

As of December 31, 2011, the authorized common shares of the Company were comprised of 60 million shares of series A, 60 million shares of series B and 80 million undesignated shares. On July 27, 2012, after approval by a shareholder vote in June 2013, an amendment was filed that reclassified Series A and Series B as common shares and designated 5 million shares of Series C. Effective December 31, 2012, the Series C shares reverted to common shares. Therefore, at December 31, 2012 and September 30, 2013, the Company is authorized to issue 120 million shares of common stock and 80 million undesignated shares.

In 2009 and 2010, the Company raised in a private placement an aggregate of \$955,000 by selling 982,312 shares of Series A Common Stock to its directors and officers at an average price of \$0.97 per share. These funds were used to fund the organization and early stage expenses of the Company. These directors and officers entered into agreements with the Company which provided for initial vesting of an incremental percentage of these shares as well as performance and time vesting over four years for the remaining shares, subject to substantial reductions in number of shares ultimately owned if the Company was not successful in pursuing its growth strategy. The performance vesting period was extended to October 2016 as approved by a shareholder vote in February 2013.

The Bank was organized under the laws of the Commonwealth of Virginia to engage in a general banking business serving the communities in and around the Richmond, Virginia metropolitan area. The Bank commenced regular operations on January 12, 2004, and is a member of the Federal Reserve System, Federal Deposit Insurance Corporation and the Federal Home Loan Bank of Atlanta. The Bank is subject to the regulations of the Federal Reserve System and the Virginia Bureau of Financial Institutions. Consequently, it undergoes periodic examinations by these regulatory authorities.

#### **Principles of Consolidation**

The accompanying consolidated financial statements include all accounts of the Company and the Bank. All material intercompany balances and transactions have been eliminated in consolidation.

Prior to the completion of the share exchange in March 2013, the non-controlling interest reflected the ownership interest of the minority shareholders of the Bank. Items of income and other comprehensive income applicable to Bank operations were allocated to the non-controlling interest account based on the ownership percentage of the minority shareholders. Subsequent to the exchange, the non-controlling interest is no longer reflected in the consolidated financial statements of the Company, as the Bank is a wholly-owned subsidiary.

In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments consisting of normal recurring accruals necessary to present fairly Cordia Bancorp Inc.'s financial position as of September 30, 2013, the consolidated statements of operations and comprehensive income (loss) for the three month and nine month periods ended September 30, 2013 and 2012 and the consolidated statements of cash flows for the nine months ended September 30, 2013 and 2012. These financial statements have been prepared in accordance with the instructions to Form 10-Q and therefore, do not include all disclosures and notes required by generally accepted accounting principles. The financial statements include the accounts of Cordia Bancorp Inc. and subsidiary, and all significant intercompany accounts and transactions have been eliminated. Operating results for the three month and nine month periods ended September 30, 2013 are not necessarily indicative of the results that may be expected for the year ending December 31, 2013. Certain prior year amounts have been reclassified to conform to current year presentations.

#### **Summary of Significant Accounting Policies**

The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States of America and conform to general practices within the banking industry. The more significant of these policies are summarized below.

#### (a) Use of Estimates

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of deferred tax assets, the valuation of other real estate owned, goodwill, intangible assets, acquired loans with specific credit deterioration and fair value measurements.

#### (b) Cash and Cash Equivalents

For purposes of the statement of cash flows, cash and cash equivalents include cash on hand, amounts due from banks and federal funds sold. Generally, federal funds are purchased and sold for one day periods.

#### (c) Securities

Debt securities that management has the positive intent and ability to hold to maturity are classified as "held to maturity" and recorded at amortized cost. Securities not classified as held to maturity, including equity securities with readily determinable fair values, are classified as "available for sale" and recorded at estimated fair value. The Company classifies all securities as available for sale. Other securities, such as Federal Reserve Bank stock and Federal Home Loan Bank stock, are carried at cost and are listed on the balance sheet as restricted securities.

In estimating other than temporary impairment losses management considers, (1) the length of time and extent to which the fair value has been less than cost, (2) the financial condition and near term prospects of the issuer, and (3) our ability to retain our investment for a period of time sufficient to allow for any anticipated recovery in fair value.

Impairment of securities occurs when the fair value of a security is less than its amortized cost. For debt securities, impairment is considered other-than-temporary and recognized in its entirety in net income if either (1) the Company intends to sell the security or (2) it is more likely than not that the Company will be required to sell the security before recovery of its amortized cost basis. If, however, the Company does not intend to sell the security and it is not more-than-likely that the Company will be required to sell the security before recovery, management must determine

what portion of the impairment is attributable to a credit loss, which occurs when the amortized cost of the security exceeds the present value of the cash flows expected to be collected from the security. If there is no credit loss, there is no other-than-temporary impairment. If there is a credit loss, other-than-temporary impairment exists, and the credit loss must be recognized in net income and the remaining portion of impairment must be recognized in other comprehensive income.

For equity securities carried at cost as restricted securities, impairment is considered to be other-than-temporary based on our ability and intent to hold the investment until a recovery of value. Other-than-temporary impairment of an equity security results in a write-down that must be included in income. The Company regularly reviews each security for other-than-temporary impairment based on criteria that include the extent to which cost exceeds market price, the duration of that market decline, the financial health of and specific prospects for the issuer, management's best estimate of the present value of cash flows expected to be collected on these debt securities, the Company's intention with regard to holding the security to maturity and the likelihood that the Company would be required to sell the security before recovery. The Company adjusts amortization or accretion on each bond on a level yield basis monthly.

#### (d) Loans Held for Sale

Secondary market mortgage loans are designated as held for sale at the time of their purchase from their originator. These loans are pre-sold with servicing released and the Company does not retain any interest after the loans are sold. These loans consist primarily of fixed-rate, single-family residential mortgage loans which meet the underwriting guidelines of certain government sponsored enterprises (conforming loans). In addition, the Company requires a firm purchase commitment from one of these enterprises before a loan can be committed, thus limiting interest rate risk. Loans held for sale are carried at the lower of cost or fair value. Gains on sales of loans are recognized at the loan closing date and are included in noninterest income. At September 30, 2013, the Company held no loans classified as held for sale.

#### (e) Loans

The Company grants commercial and consumer loans to customers. A substantial portion of the loan portfolio is represented by commercial loans throughout the greater Richmond, Virginia metropolitan area. The ability of the Company's debtors to honor their contracts is dependent upon numerous factors including adequate cash flow, collateral value, general economic conditions, as well as the underlying financial strength of borrowers and guarantors.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are generally reported at their outstanding unpaid principal balances adjusted for the allowance for loan losses and net deferred fees and costs. Interest income is accrued on the unpaid principal balance. Loan origination and commitment fees and certain direct costs are deferred and the net amount is amortized as an adjustment of the related loan's yield. The Company is amortizing these amounts on an effective interest method over the loan's contractual life or to the pay-off date if the balance is repaid prior to maturity. Loans are recorded based on purpose, collateral and repayment period. Interest is calculated on a 365/360 for commercial loans and 365/365 for consumer loans. Interest is accrued on a daily basis.

The Company was licensed by the U.S. Department of Education as a rehabilitated student lender effective November 2012. In the first quarter of 2013, the Company began purchasing rehabilitated student loans guaranteed by the U.S. Department of Education. The guarantee covers approximately 98% of principal and accrued interest. The unguaranteed principal balance of these loans was approximately \$992 thousand at September 30, 2013.

The past due status of a loan is based on the contractual due date of the most delinquent payment due. Each loan will be placed in one of the following categories: current, 1-29 days past due, 30-59 days past due, 60-89 days past due and over 90 days past due. Generally, the accrual of interest on a loan is discontinued at the time the loan becomes 90 days delinquent unless the credit is well-secured or in process of collection or refinancing. Due to the guaranty by the U.S. Department of Education, Guaranteed Student Loans continue to accrue interest up until payment is received from the Guarantor.

When a loan is placed on nonaccrual or charged off, all interest accrued but not collected is reversed against interest income. The interest on loans in nonaccrual status is accounted for on the cash basis or cost recovery method until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

In situations where, for economic or legal reasons related to a borrower's financial condition, management may grant a concession to the borrower that it would not otherwise consider, the related loan is classified as a troubled debt restructuring (TDR). Management strives to identify borrowers in financial difficulty early on and work with them to modify their loan to more affordable terms. These modified terms may include rate reductions, principal forgiveness, payment forbearance, re-amortization, and other actions intended to minimize economic loss and avoid foreclosure or repossession of the collateral. In cases where borrowers are granted new terms that provide for a reduction of either interest or principal, management measures any impairment on the restructuring. There were five loans with an aggregate principal balance of \$2.1 million classified as TDRs as of September 30, 2013. There were four loans with an aggregate principal balance of \$2.0 million classified as TDRs as of December 31, 2012.

Acquired loans with specific credit deterioration are accounted for by Cordia in accordance with FASB Accounting Standards Codification 310-30. Certain acquired loans, those for which specific credit-related deterioration, since origination, is identified, are recorded at fair value reflecting the present value of the amounts expected to be collected. Income recognition on these loans is based on a reasonable expectation about the timing and amount of cash flows to be collected. Acquired loans deemed impaired and considered collateral dependent, with the timing of the sale of loan collateral indeterminate, remain on non-accrual status and have no accretable yield.

#### (f) Allowance for Loan Losses

The allowance for loan losses (ALL) is increased by charges to income and decreased by charge-offs, net of recoveries. The allowance is established and maintained at a level management deems adequate to cover losses inherent in the portfolio as of the balance sheet date and is based on management's evaluation of the risks in the loan portfolio and changes in the nature and volume of loan activity. There are risks inherent in all loans, so an allowance is maintained for loans to absorb probable losses on existing loans that may become uncollectible. The allowance is established and maintained based on losses which have occurred historically in that particular loan type through a provision for loan losses charged to earnings, which increases the balance of the allowance. Loan losses forall segments are charged against the allowance when management believes the uncollectability of a loan is confirmed, which decreases the balance of the allowance. Subsequent recoveries, if any, are credited back to the allowance.

The amount of the allowance is established through the application of a standardized model, the components of which are: an impairment analysis of specific loans to determine the level of any specific reserves needed and an estimate of the level of general reserves needed, which consists of a weighted average of historical loss experience and adjustments for economic and environmental (portfolio) factors.

The ALL is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

In order for the ALL methodology to be considered valid and for management to make the determination if any deficiencies exist in the process, the Company, at a minimum, requires:

- · A review of trends in loan volume, delinquencies, restructurings and concentrations;
- · Tests of source documents and underlying assumptions to determine that the established methodology develops reasonable loss estimates; and
- · An evaluation of the appraisal process of the underlying collateral which may be accomplished by periodically comparing the appraised value to the actual sales price on selected properties sold.

Note 4 includes additional discussion of how the allowance is quantified. The use of various estimates and judgments in the Company's ongoing evaluation of the required level of allowance can significantly affect the Company's results of operations and financial condition and may result in either greater provisions against earnings to increase the allowance or reduced provisions based upon management's current view of portfolio and economic conditions and the application of revised estimates and assumptions.

The specific reserve component of the allowance relates to loans that are classified as either substandard or worse. For such loans, specific allowance is established. The evaluation of the need for a specific reserve involves an analysis of those loans' repayment capacity from both primary (cash flow) and secondary (real estate and non real estate collateral or guarantors) sources and making specific reserve allocations to loans that exhibit inherent well-defined weaknesses and various highly elevated credit risk factors. All available collateral is analyzed and valued. The analysis is

compared to the aggregate related exposure, giving consideration to the Company's lien position and other actual and contingent obligations of the borrower. The value of any loan guarantors is weighted based on an analysis of the guarantor's net worth, including liabilities, liquid assets, annual cash flows and total contingent liabilities.

The impairment of a loan occurs when it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. We do not consider a loan impaired during a period of insignificant delay in payment if we expect the ultimate collection of all amounts due. Impairment is measured as the difference between the recorded investment in the loan and the evaluation of the present value of expected future cash flows or the observable market price of the loan or collateral value, net of estimated costs to dispose, of the impaired loan when that cash flow or collateral value is lower than the carrying value of that loan. Loans that are collateral dependent, that is, loans where repayment is expected to be provided solely or primarily by the underlying collateral, and for which management has determined foreclosure is probable, are measured for impairment based on the fair value of the collateral as described above.

The general component covers pass rated loans and special mention loans and is based on historical loss experience adjusted for qualitative factors.

The model estimates future loan losses by analyzing historical loss experience and other trends within the portfolio, including trends in delinquencies and charge-offs, changes in the growth rate, size and composition of the loan portfolio, particularly the level of special mention rated loans, the level of past due loans, the level of HELOCs and home equity loans and commercial real estate loans in aggregate and as a percentage of capital, and industry information.

A component of the general allowance for unimpaired loans is established based on a weighted average historical loss factor for the prior twelve quarters (with more weight given to the more recent quarters) and the level of unimpaired loans. Management applies a 45% weighting to the most recent four quarters, a 35% weighting to the next four quarters and a 20% weighting to the most distant four of the prior twelve quarters when calculating this component of the general reserve component of the ALL.

Also included in Management's estimates for loan losses are considerations with respect to the impact of local and national economic trends, the outcomes of which are uncertain. These events may include, but are not limited to, a general slowdown in the national or local economy, national and local unemployment rates; local real estate values, fluctuations in overall lending rates, political conditions, legislation that may directly or indirectly affect the banking industry and economic conditions affecting the specific geographic area in which the Company conducts business.

#### (g) Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the assets' estimated useful lives. Estimated useful lives range from 10 to 30 years for buildings and 3 to 10 years for autos, furniture, fixtures and equipment. The value of land is carried at cost. Cost is based on fair value at the date of the Company's acquisition of Bank of Virginia. Subsequent purchases are recorded at cost.

#### (h) Other Real Estate Owned

Assets acquired through loan foreclosure are held for sale. They are initially recorded at fair market value on the date of foreclosure, less estimated selling costs thus establishing a new cost basis. Subsequent to foreclosure, valuations of the assets are periodically performed by management. Adjustments are made to the lower of the carrying amount or fair market value of the assets less selling costs. Revenue and expenses from operations are included in net expenses from foreclosed assets. The Company's investment in foreclosed assets totaled \$1.5 million and \$1.8 million at September 30, 2013 and December 31, 2012, respectively.

#### (i) Goodwill and Other Intangibles

FASB ASC 805, Business Combinations, requires that the acquisition method of accounting be used for all business combinations. With acquisitions, the Company is required to record assets acquired, including any intangible assets, and liabilities assumed at fair value, which involves relying on estimates based on third party valuations, such as appraisals, or internal valuations based on discounted cash flow analysis or other valuation methods. The Company records goodwill per ASC 350, Intangibles-Goodwill and Others. Accordingly, goodwill is no longer subject to amortization over its estimated useful life, but is subject to at least an annual assessment for impairment by applying a fair value-based test. Additionally, under ASC 350, acquired intangible assets (such as core deposit intangibles) are separately recognized if the benefit of the assets can be sold, transferred, licensed, rented, or exchanged, and amortized over their useful lives. Goodwill was determined to be impaired in December 2011 at the annual impairment evaluation and, therefore, was written off. Core deposit intangibles of \$148 thousand and \$175 thousand

are included in other assets as of September 30, 2013 and December 31, 2012, respectively.

#### (i) Income Taxes

Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences, operating loss carryforwards, and tax credit carryforwards. Deferred tax liabilities are recognized for taxable temporary differences.

Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, the recognition of the asset is less than probable. A valuation allowance has been recorded against the Company's entire net deferred tax asset.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the positions taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is recognized as a liability for unrecognized tax benefits in the accompanying balance sheets along with any associated interest and penalties that would be payable to the taxing authorities upon examination. No such liability has been recorded as of September 30, 2013 or December 31, 2012.

Banks operating in Virginia are not subject to Virginia State Income Tax, but are subjected to Virginia Bank Franchise Taxes.

#### (k) Marketing Costs

The Company follows the policy of charging the production costs of marketing/advertising to expense as incurred unless the advertising campaign extends for a significant time period, in which case, such costs will be amortized to expense over the duration of the advertising campaign.

#### (l) Comprehensive Income (Loss)

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available for sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income.

#### (m) Earnings per Share

Basic earnings per share represent income available to common shareholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance.

Options to purchase 122 thousand shares of the Company's common stock were not included in the computation of earnings per share because the share awards exercise prices exceeded the average market price of the Company's

common stock during all periods presented and, therefore, the effect would be anti-dilutive.

The calculation for basic and diluted earnings per common share for the three-months and nine-months ended September 30, 2013 and 2012 is as follows:

		ree Months Endotember 30,	ling		Nir Sep			
(dollars in thousands, except per share data)	201	13	201	2	201	.3	201	2
Net income (loss) attributable to Company	\$	208	\$	(449)	\$	690	\$	(425)
Weighted Average Shares Outstanding, basic and diluted		2,775,802		1,753,994		2,549,815		1,592,068
Basic and diluted income (loss) per common share	\$	0.07	\$	(0.26)	\$	0.27	\$	(0.27)

#### (n) Stock Option Plan

The costs resulting from all share-based payments to employees is recognized in the financial statements. Stock-based compensation is estimated at the date of grant, using the Black-Scholes option valuation model for determining fair value. The Company recognized stock-based compensation expense of \$57 thousand and \$25 thousand during the nine months ended September 30, 2013 and 2012, respectively.

#### (o) Fair Value Measurements

Fair values of financial instruments are estimated using relevant market information and other assumptions as more fully disclosed in Note 5. Fair value estimates involve uncertainties and matters of significant judgment. Changes in assumptions or market conditions could significantly affect the estimates.

#### (p) Transfer of Assets

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when 1) the assets have been isolated from the Company put presumptively beyond the reach of the transferor and its creditors, even in bankruptcy or other receivership; 2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets; and 3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specified assets.

#### (q) Reclassification

In certain circumstances, reclassifications have been made to prior period information to conform to the 2013 presentation. Such reclassifications had no effect on previously reported stockholders equity or net income or loss.

#### **Recent Accounting Pronouncements**

In December 2011, the FASB issued ASU 2011-11, "Balance Sheet (Topic 210) Disclosures about Offsetting Assets and Liabilities." This ASU requires entities to disclose both gross information and net information about both instruments and transactions eligible for offset in the balance sheet and instruments and transactions subject to an agreement similar to a master netting arrangement. An entity is required to apply the amendments for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. An entity should provide the disclosures required by those amendments retrospectively for all comparative periods presented. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

In July 2012, the FASB issued ASU 2012-02, "Intangibles Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment." The amendments in this ASU apply to all entities that have indefinite-lived intangible assets, other than goodwill, reported in their financial statements. The amendments in this ASU provide an entity with the option to make a qualitative assessment about the likelihood that an indefinite-lived intangible asset is impaired to determine whether it should perform a quantitative impairment test. The amendments also enhance the consistency of impairment testing guidance among long-lived asset categories by permitting an entity to assess qualitative factors to determine whether it is necessary to calculate the asset's fair value when testing an indefinite-lived intangible asset for impairment. The amendments are effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. Early adoption is permitted. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

In January 2013, the FASB issued ASU 2013-01, "Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities." The amendments in this ASU clarify the scope for derivatives accounted for in accordance with Topic 815, Derivatives and Hedging, including bifurcated embedded derivatives, repurchase agreements and reverse repurchase agreements and securities borrowing and securities lending transactions that are either offset or subject to netting arrangements. An entity is required to apply the amendments for fiscal years, and interim periods within those years, beginning on or after January 1, 2013. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

In February 2013, the FASB issued ASU 2013-02, "Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income." The amendments in this ASU require an entity to present (either on the face of the statement where net income is presented or in the notes) the effects on the line items of net income of significant amounts reclassified out of accumulated other comprehensive income. In addition, the amendments require a cross-reference to other disclosures currently required for other reclassification items to be reclassified directly to net income in their entirety in the same reporting period. Companies should apply these amendments for fiscal years, and interim periods within those years, beginning on or after December 15, 2012. The Company has included the required disclosures from ASU 2013-02 in the consolidated financial statements.

In July 2013, the FASB issued ASU 2013-10, "Derivatives and Hedging (Topic 815): Inclusion of the Fed Funds Effective Swap Rate (or Overnight Index Swap Rate) as a Benchmark Interest Rate for Hedge Accounting Purposes." The amendments in this ASU permit the Fed Funds Effective Swap Rate (also referred to as the Overnight Index Swap Rate) to be used as a U.S. benchmark interest rate for hedge accounting purposes under Topic 815, in addition to interest rates on direct Treasury obligations of the U.S. government and the London Interbank Offered Rate. The amendments also remove the restriction on using different benchmark rates for similar hedges. The amendments apply to all entities that elect to apply hedge accounting of the benchmark interest rate under Topic 815. The amendments are effective prospectively for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013. The adoption of the new guidance did not have a material impact on the Company's consolidated financial statements.

In July 2013, the FASB issued ASU 2013-11, "Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists." The amendments in this Update provide guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, similar tax loss, or tax credit carryforward exists. An unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, except as follows. To the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The amendments in this ASU are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. Early adoption is permitted. The amendments should be applied prospectively to all unrecognized tax benefits that exist at the effective date. Retrospective application is permitted. The adoption of the new guidance is not expected to have a material impact on the Company's consolidated financial statements.

# Note 2. Business Combination

On December 10, 2010, the Company purchased 1,355,263 newly issued shares of the common stock of the BOVA, which gave it a 59.8% ownership interest. In accordance with ASC 805-10, this transaction is considered a business combination. Under the acquisition method of accounting, the assets and liabilities of the Bank were marked to fair value and goodwill was recorded for the excess of consideration paid over net fair value received. Based on the consideration paid and the fair value of the assets received and the liabilities assumed, goodwill of \$5.9 million was recorded. Goodwill was determined to be impaired in its entirety during the fourth quarter of 2011. In addition to goodwill, other assets and liabilities of the BOVA were marked to their respective fair value as of December 10, 2010.

Through March 29, 2013, these estimated fair values differed substantially in some cases from the carrying amounts of the assets and liabilities reflected in the financial statements of BOVA which, in most cases were valued at historical cost. Subsequent to December 31, 2012, the Company's fair value adjustments were amortized over the expected life of the related asset or liability or otherwise adjusted as required by GAAP. Subsequent to March 29, 2013, the Company's fair value adjustments were reflected identically in the Bank's financial statements.

Interest income is impacted by the accretion of the fair value discount on the loan portfolio as well as the accretion of the accretable discount on loans acquired with deteriorated credit quality. Interest income is also impacted by the change in accretion on the investment securities that is the result of the reset of the amortized book value amount to the fair value as of the day of the investment. Interest expense is impacted by the amortization of the premiums on time deposits and the FHLB advances. Net interest income is impacted by the combination of all of these items.

The provision for loan losses is significantly impacted by these acquisition accounting adjustments. The credit risk associated with the loan portfolio is reflected in the fair value determination as of the day of the investment by Cordia. Accordingly, on the day of the investment, there were no ALL losses related to the purchased loans on the balance sheet of Cordia, while there was a significant allowance for loan losses on the balance sheet of BOVA.

Non-interest income is impacted by the gain or loss on the sale of investment securities. Because investments owned on the day of the investment by Cordia had a different book basis, the amount of the gain or loss on the sale of these investments that was reported by Cordia differs from the amounts reported by BOVA. Non-interest expense is impacted by the depreciation adjustment that is the result of a fair value discount recorded on certain branch locations, rent adjustment related to certain lease commitments being above market as of the day of the investment; and amortization of the core deposit intangible.

On March 29, 2013, the minority shareholders of BOVA exchanged their common shares in the Bank for common shares of Cordia. For each share of BOVA exchanged, 0.664 shares of Cordia were received. In connection with the exchange, BOVA became a wholly-owned subsidiary of Cordia.

In addition, the increase to a 100% ownership percentage of BOVA by Cordia has impacted the accounting of both entities. All of Cordia's purchase accounting adjustments are now recorded in the BOVA financial statements and the Cordia financial statements will no longer reflect adjustments for non-controlling interest.

The amortization of the acquisition accounting adjustments had the following impact on the consolidated financial statements:

		ee Months End tember 30,		Nine Months Ending September 30,				
(dollars in thousands)	2013	3	201	2	2013	3	2012	2
Loans	\$	103	\$	70	\$	585	\$	522
Investment securities		-		(27)		-		(297)
Property and equipment		2		2		6		6
Core deposit intangibles		(9)		(9)		(27)		(27)
Time deposits		41		139		145		487
FHLB advances		-		21		-		113
Building lease obligation		23		24		70		70
Net impact to net income	\$	160	\$	220	\$	779	\$	874

# Note 3. Securities

Amortized cost and fair values of securities available for sale at September 30, 2013 and December 31, 2012 are as follows:

	Sep	tember 30, 20	)13					
(dollars in thousands)	Am Cos	ortized	Gro Gai	ss Unrealize	ed Los	ses	Esti Fair Val	
U.S. Government Agencies Agency Guaranteed	\$	7,139	\$	75	\$	(47)	\$	7,167
Mortgage-backed securities		23,124		37		(521)		22,640
Total	\$	30,263	\$	112	\$	(568)	\$	29,807
	Dec	cember 31, 20	12					
							Esti	mated
(dollars in thousands)	Am	ortized	Gro	ss Unrealiz	ed		Fair	•
	Cos	st	Gai	ns	Los	ses	Val	ue
U.S. Government Agencies Agency Guaranteed	\$	3,425	\$	30	\$	-	\$	3,455
Mortgage-backed securities		15,007		82		(33)		15,056
Total	\$	18,432	\$	112	\$	(33)	\$	18,511

The amortized cost and fair value of securities available for sale as of September 30, 2013, by contractual maturity are shown below. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations without penalties. They are as follows:

(dollars in thousands)	Amoi Cost	tized	Estimated Fair value		
1 year or less	\$	55	\$	58	
Over 1 year through 5 years		-		-	
Over 5 years through 10 years		4,846		4,529	
Over 10 years		25,362		25,220	
Total	\$	30,263	\$	29,807	

Management does not believe any individual unrealized loss positions as of September 30, 2013 represent other-than-temporary impairment. Management evaluates securities for other-than-temporary impairment at least on a quarterly basis and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (i) the intent of the Company to sell the security, (ii) whether it is more likely than not that the Company will be required to sell the security before recovery of its amortized cost basis, and (iii) whether the Company expects to recover the securities' entire amortized cost basis regardless of the Company's intent to sell the security. Furthermore, the Company believes the value is attributable to changes in market interest rates and not the credit quality of the issuer.

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Unrealized losses on investments at September 30, 2013 and December 31, 2012 were as follows:

(dollars in thousands)
Unrealized Losses on Securities
September 30, 2013

_	Less than 12	2 Months	12 Months o	r longer	Total			
	Estimated	Unrealized	Estimated	Unrealized	Estimated	Unrealized		
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses		
U.S. Government Agencies Agency Guaranteed	\$ -	\$ -	\$ 3,766	\$ (47)	3,766	(47)		
Mortgage-backed securities	16,836	(521)	-	-	16,836	(521)		
Total	\$ 16,836	\$ (521)	\$ 3,766	\$ (47)	\$ 20,602	\$ (568)		

Unrealized Losses on Securities December 31, 2012

	Less than 12 Months			12 Months or longer				Total				
	Es	timated	Ur	nrealized	Es	timated	Uı	nrealized	Es	timated	Uı	nrealized
	Fa	ir Value	Lo	osses	Fa	ir Value	Lo	osses	Fa	ir Value	Lo	osses
Agency Guaranteed												
Mortgage-backed securities	\$	3,696	\$	(33)	\$	-	\$	-	\$	3,696	\$	(33)
Total	\$	3,696	\$	(33)	\$	-	\$	-	\$	3,696	\$	(33)

All of the unrealized losses are attributable to increases in interest rates and not to credit deterioration. Currently, the Company does not believe it will be unable to collect all amounts due according to the contractual terms of the investments. Because the decline in market value is attributable to changes in interest rates and not to credit quality and because it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at September 30, 2013.

There were no held to maturity securities at September 30, 2013 and December 31, 2012.

Mortgage-backed securities with a combined market value of \$2.1 million and \$2.0 million were pledged to secure public funds with the Commonwealth of Virginia at September 30, 2013 and December 31, 2012, respectively. In addition, \$3.1 million and \$2.9 million of mortgage-backed securities were pledged to cover a relationship with our main correspondent bank as of September 30, 2013 and December 31, 2012, respectively.

#### Note 4. Loans, Allowance for Loan Losses and Credit Quality

#### Loans by Loan Class

The Company categorizes its receivables into four main segments: commercial real estate loans, commercial and industrial loans, guaranteed student loans and consumer loans. Each category of loan has a different level of credit risk. Real estate loans are generally safer than loans secured by other assets because the value of the underlying collateral is generally ascertainable and does not fluctuate as much as other assets.

Any type of loan which is unsecured is generally more risky than a secured loan. These levels of risk are general in nature, and many factors including the creditworthiness of the borrower or the particular nature of the secured asset may cause any type of loan to be more or less risky than another. In the commercial real estate category of the loan

portfolio the classes are acquisition-development-construction, non owner occupied and owner occupied. In the consumer category of the loan portfolio the classes are residential mortgages, home equity lines of credit and other types of loans. This provides management and the Board with sufficient information to evaluate the risks within the Company's portfolio.

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Below is a table that exhibits the loans by class.

(dollars in thousands)	Septe	position of Loan lember	December 31,		
	30, 2013		2012		
Commercial Real Estate:					
Acquisition, Development and Construction	\$	3,561	\$	3,313	
Non-owner Occupied		31,809		30,747	
Owner Occupied		50,592		39,570	
Commercial & Industrial		20,388		23,488	
Guaranteed student loans		51,293		-	
Consumer:					
Residential Mortgage		7,600		7,260	
HELOC		7,147		8,395	
Other		399		297	
Total Loans	\$	172,789	\$	113,070	
Allowance for Loan Losses		(1,517)		(2,110)	
Total Loans, net of allowance	\$	171,272	\$	110,960	

#### Loans Acquired with Evidence of Deterioration in Credit Quality

Acquired in the acquisition of Bank of Virginia, and included in the table above, are loans acquired with evidence of deterioration in credit quality. These loans are accounted for under the guidance ASC 310-30. Information related to these loans is as follows:

(dollars in thousands)	Sept 201:	tember 30,	December 31, 2012			
Contract principal balance Accretable discount Nonaccretable discount	\$	4,823 - (89)	\$	16,718 (476) (165)		
Book value of loans	\$	4,734	\$	16,077		

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At December 31, 2010, a discount was applied to these loans such that the carrying amount approximated the cash flows expected to be received from the borrower or from the liquidation of collateral. Due to a high level of uncertainty regarding the timing and amount of these cash flows, management initially considered the entire discount to be nonaccretable. However, due to improvement in the status of numerous credits, the majority of the discount was transferred to accretable in 2012. Other cash flows received on these loans will be applied on a cost recovery method, whereby payments are applied first to the loan balance. When the loan balance is fully recovered, payments will then be applied to income. A summary of changes to the accretable and nonaccretable discounts are as follows:

	Nine Months Ending September 30,								
	2013			20	2012				
(dollars in thousands)		Accretable Discount		Nonaccretable Discount		Accretable Discount		Nonaccretable Discount	
Beginning balance	\$	476	\$	165	\$	366	\$	1,290	
Charge-offs related to loans covered by ASC								(45)	
310-30		-		-		-		(43)	
Transfers to accretable discount		76		(76)		363		(363)	
Discount accretion		(552)		-		(370)		-	
Ending balance	\$	-	\$	89	\$	359	\$	882	

In addition to the above discounts, in the event there is a reduction in projected cash flows beyond the original discount as a result of a continued deterioration in credit quality, an allowance for loan losses is established through earnings. Management individually assesses each loan that was acquired with evidence of deterioration in credit quality on a quarterly basis. Accordingly, any allowance is established in accordance with ASC 310-10. Activity related to these loans acquired with evidence of deterioration in credit quality is as follows:

	Nine Months Ending September 30								
(dollars in thousands)	201	3	2012						
Beginning balance	\$	537	\$	387					
Charge-offs		(537)		-					
Provision (recovery) for loans		228		312					
Ending balance	\$	228	\$	699					

#### Credit Quality Indicators

Credit risk ratings reflect the current risk of default and/or loss for a given asset. The risk of loss is driven by factors intrinsic to the borrower and the unique structural characteristics of the loan. The credit risk rating begins with an analysis of the borrower's credit history, ability to repay the debt as agreed, use of proceeds, and the value and stability of the value of the collateral securing the loan. The attributes ordinarily considered when reviewing a borrower are as follows:

industry/industry segment;
 position within industry;
 earnings, liquidity and operating cash flow trends;
 financial flexibility/debt capacity;
 management and controls; and quality of financial reporting.

asset and liability values;

The unique structural characteristics ordinarily considered when reviewing a loan are as follows:

credit terms/loan documentation;guaranty/third party support;loan maturity.

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The effectiveness of the process of estimating the ALL depends on a high degree of accuracy in the risk rating assigned to individual credits. Through this process, loans adversely risk rated are evaluated for impairment based on ASC 310-40. The following is a summary of the risk rating definitions the Company uses to assign a risk grade to each loan within the portfolio:

Grade 1 - Highest Quality	Loans to persons and businesses with unquestionable financial strength and character that carry extremely low probabilities of default. Balance sheets and cash flow are extremely strong relative to the magnitude of debt. This rating would be analogous to the highest investment grade ratings.
Grade 2 - Above Average Quality	Loans to persons and business entities with unquestioned character that carry low probabilities of default. Borrowers have strong, stable earnings and financial condition.
Grade 3 - Satisfactory	Loans to persons and businesses with acceptable financial condition that carry above average probabilities of default. Borrower's exhibit adequate cash flow to service debt and have acceptable levels of leverage.
Grade 4 - Pass	Loans to persons and businesses with a lack of stability in the primary source of repayment or temporary weakness in their balance sheet or earnings. These loans carry average probabilities of default. These borrowers generally have higher leverage and less liquidity than loans rated 3-Satisfactory.
Grade 5- Special Mention	Loans to borrowers that exhibit potential credit weakness or a downward trend that warrant additional supervision. While potentially weak, the loan is currently marginally acceptable and no loss of principal or interest is envisioned.
Grade 6 Substandard	Borrowers with one or more well defined weaknesses that jeopardize the orderly liquidation of the debt. Normal repayment from the borrower is in jeopardy, although no loss of principal is envisioned. Possibility of loss or protracted workout exists if immediate corrective action is not taken.
Grade 7 Doubtful	Loans with all the weaknesses inherent in a Substandard classification, with the added provision that the weaknesses make collection of debt in full highly questionable and improbable, based on currently existing facts, conditions, and values. Serious problems exist to the point where a partial loss of principal is likely.

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Grade 8 Loss

Note 3. Securities 37

it will not be repaid.

Borrower is deemed incapable of repayment of the entire principal. A charge off is required for the portion of principal management has deemed

The following is the distribution of loans by credit quality and segment as of September 30, 2013:

Loan Amount as	of	September	30.	2013
Loan minount as	$\mathbf{o}_{\mathbf{I}}$	SCHUIIIOCI	50,	2013

(dollars in thousands)	Commer	cial Real Es	tate	Commerc	iaGuarantee	er			
Credit Quality	Acq - De	evNon-Owne	rOwner	&	Student	Resident	ial		
by Class	Construc	t <b>iOn</b> cupied	Occupied	Industrial	Loans	Mortgag	e HELOC	Other	Total
1 Highest Quality	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2 Above Average Quality	-	3,890	3,012	1,529	51,293	86	208	259	60,277
3 Satisfactory	434	8,868	24,284	7,312	-	4,337	3,497	59	48,791
4 Pass	2,187	17,735	15,190	8,762	-	2,494	2,212	81	48,661
5 Special Mention	306	129	5,020	1,852	-	486	641	-	8,434
6 Substandard	273	672	264	397	-	153	133	-	1,892
7 Doubtful	-	-	-	-	-	-	-	-	-
	\$ 3,200	\$ 31,294	\$ 47,770	\$ 19,852	\$ 51,293	\$ 7,556	\$ 6,691	\$ 399	\$ 168,055
Loans acquired with									
deteriorating credit quality	361	515	2,822	536	-	44	456	-	4,734
Total loans	\$ 3,561	\$ 31,809	\$ 50,592	\$ 20,388	\$ 51,293	\$ 7,600	\$ 7,147	\$ 399	\$ 172,789

The following is the distribution of loans by credit quality and segment as of December 31, 2012:

Loan Amount as of December 31, 2012

		,							
(dollars in thousands)	Commer	cial Real Esta	te	Commerci	aGuara	n <b>t@ed</b> lsume	er		
Credit Quality	Acq - De	v Non-Owner	Owner	&	Studer	ntResidenti	al		
by Class	Construc	ti@ccupied	Occupied	Industrial	Loans	Mortgage	HELOC	Other	Total
1 Highest Quality	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1	\$ 1
2 Above Average Quality	-	-	3,082	1,088	-	119	86	3	4,378
3 Satisfactory	392	6,261	19,727	6,598	-	4,074	3,969	186	41,207
4 Pass	319	13,094	9,649	12,215	-	1,844	2,263	69	39,453
5 Special Mention	-	5,769	1,668	1,351	-	684	274	16	9,762
6 Substandard	-	188	481	570	-	32	347	22	1,640
7 Doubtful	-	-	-	-	-	-	552	-	552
	\$ 711	\$ 25,312	\$ 34,607	\$ 21,822	\$ -	\$ 6,753	\$ 7,491	\$ 297	\$ 96,993
Loans acquired with deteriorating credit quality	2,602	5,435	4,963	1,666	-	507	904	-	16,077
Total loans	\$ 3,313	\$ 30,747	\$ 39,570	\$ 23,488	\$ -	\$ 7,260	\$ 8,395	\$ 297	\$ 113,070

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A summary of the balances of loans outstanding by days past due, including accruing and non-accruing loans by portfolio class as of September 30, 2013 was as follows:

Loans Past Due by Portfolio Class

September 30, 2013

(dollars in thousands)	Commerc	cial Real Estat	te	Commerci	a <b>l</b> Guarantee	er			
	Acq - De	v Non-Owner	Owner	&	Student	Resident	ial		
	Construc	ti@ccupied	Occupied	Industrial	Loans	Mortgage	e HELOC	Other	Total
30-89 days	\$ -	\$ -	\$ -	\$ -	\$ 5,373	\$ -	\$ -	\$ -	\$ 5,373
>90 days	633	-	1,974	635	19,596	44	29	-	22,911
Total past due	633	-	1,974	635	24,969	44	29	-	28,284
Current	2,928	31,809	48,618	19,753	26,324	7,556	7,118	399	144,505
Total loans	\$ 3,561	\$ 31,809	\$ 50,592	\$ 20,388	\$ 51,293	\$ 7,600	\$ 7,147	\$ 399	\$ 172,789
>90 days still accruing	\$ -	\$ -	\$ -	\$ -	\$ 19,596	\$ -	\$ -	\$ -	\$ 19,596

A summary of the balances of loans outstanding by days past due, including accruing and non-accruing loans by portfolio class as of December 31, 2012 was as follows:

#### Loans Past Due by Portfolio Class

December 31, 2012

(dollars in thousands)	Commerc	cial Real Estat	e	CommercialGuarant@mhsumer												
	Acq - Dev	Non-Owner	Owner	&	Studen	t Residenti	al									
	Construc	ti@nccupied	Occupied	Industrial	Loans	Mortgage	HELOC	Other	Total							
30-89 days	\$ -	\$ 480	\$ -	\$ 139	\$ -	\$ -	\$ 30	\$ -	\$ 649							
>90 days	420	-	2,599	740	-	180	739	-	4,678							
Total past due	420	480	2,599	879	-	180	769	-	5,327							
Current	2,893	30,267	36,971	22,609	-	7,080	7,626	297	107,743							
Total loans	\$ 3,313	\$ 30,747	\$ 39,570	\$ 23,488	\$ -	\$ 7,260	\$ 8,395	\$ 297	\$ 113,070							
>90 days still accruing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -							

#### Non-accrual Loans

Loans are placed on nonaccrual status when management believes the collection of the principal and interest is doubtful. A delinquent loan is generally placed on nonaccrual status when:

principal and/or interest is past due for 90 days or more, unless the loan is well-secured or in the process of collection;

the financial strength of the borrower or a guarantor has materially declined;

collateral value has declined; or

other facts that would make the repayment in full of principal and interest unlikely.

In the case of Government Guaranteed Student Loans, interest accrues until the date the guaranty is paid. The guarantor's payment covers approximately 98% of principal and accrued interest. Upon receipt of payment, the unguaranteed portion is charged off to the allowance for loan losses.

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Loans placed on nonaccrual status are reported to the Board at its next regular meeting. When a loan is placed on nonaccrual, all interest which has been accrued is charged back against current earnings as a reduction in interest income, which adversely affects the yield on loans in the period of reversal. No additional interest is accrued on the loan balance until the collection of both principal and interest becomes reasonably assured.

Loans placed on non-accrual status may, at the lenders discretion, be returned to accrual status after:

payments are received for a reasonable period in accordance with the loan documents (typically for six months), and any doubt as to the loan's full collectability has been removed; or

the troubled loan is restructured and, evidenced by a credit evaluation of the borrower's financial condition, the prospects for full payment are good.

When a loan is returned to accrual status after restructuring, the pre-restructuring risk rating is maintained until a satisfactory payment history is re-established. Returning non-accrual loans to an accrual status requires the prior written approval of the Chief Credit Officer.

A summary of non-accrual loans by portfolio class is as follows:

(dollars in thousands)	 accrual Loans ember 30,	Dece 2012	mber 31,
Commercial Real Estate:			
Acquisition, Development and Construction	\$ 633	\$	420
Non-owner Occupied	-		-
Owner Occupied	1,980		2,599
Commercial & Industrial	880		878
Guaranteed Student Loans	-		-
Consumer:			
Residential Mortgage	197		180
HELOC	364		1,371
Other Consumer	-		23
Total Loans	\$ 4,054	\$	5,471

#### **Impaired Loans**

All loans that are rated Substandard or worse, or are expected to be down graded to Substandard are assessed as impaired based on well defined weaknesses that threaten the full repayment of principal plus interest and require additional analysis to determine if a specific reserve under ASC 310-40 is required. All loans that are rated Special Mention are presumed not to be impaired unless they are part of a troubled debt restructuring. However, Special Mention rated loans are typically evaluated for the following adverse characteristics that may indicate further analysis is warranted before completing an assessment of impairment:

- a loan is 60 days or more delinquent on scheduled principal or interest;
- a loan is presently in an unapproved over-advanced position;
- a loan is newly modified; or
- a loan is expected to be modified.

The following information is a summary of the Company's policies pertaining to impaired loans:

A loan is deemed impaired when it qualifies for a risk rating of Substandard or worse. Factors impairing repayment might include: inadequate repayment capacity, severe erosion of equity, likely reliance on non-primary source of repayment, guarantors with limited resources, and obvious material deterioration in borrower's financial condition. The possibility of loss or protracted workout exists if immediate corrective action is not taken.

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Once deemed impaired, the loan is then analyzed for the extent of the impairment. Impairment is the difference between the principal balance of the loan and (i) the discounted expected cash flows from borrower or (ii) the fair market value of the collateral less the costs involved with liquidation (i.e., real estate commissions, attorney costs, etc.). This difference is then reflected as a component in the allowance for loan loss as a specific reserve.

Certain loans were identified and individually evaluated for impairment at September 30, 2013. These impaired loans were not charged with a valuation allowance due to Management's judgment that the cash flows from the underlying collateral or equity available from guarantors were sufficient to recover the Company's entire investment.

The following information is a summary of related impaired loans, excluding loans acquired with deteriorating credit quality, presented by portfolio class as of September 30, 2013:

## Impaired Loans As of September 30, 2013

(Dollars in thousands)		corded estment	Pri	paid ncipal ance		ated owance	Rec	erage corded estment	Interest Income Recognize		
With No Related Allowance										_	
Recorded:											
Commercial Real Estate:											
Acquisition, Development and	\$	188	\$	188	\$	_	\$	265	\$	12	
Construction	Ψ		Ψ		Ψ		Ψ		Ψ		
Non-owner Occupied		2,030		2,030		-		2,346		101	
Owner Occupied		263		263		-		270		-	
Commercial & Industrial		902		902		-		967		33	
Guaranteed student loans		-		-		-		-		-	
Consumer:											
Residential		153		153		-		125		5	
HELOC		133		133		-		136		6	
Other		-		-		_		-		-	
	\$	3,669	\$	3,669	\$	_	\$	4,109	\$	157	
With An Allowance Recorded:		,		•				,			
Commercial Real Estate:											
Acquisition, Development and						_					
Construction	\$	85	\$	85	\$	5	\$	85	\$	-	
Non-owner Occupied		_		_		_		_		_	
Owner Occupied		_		_		_		_		_	
Commercial & Industrial		_		_		_		_		_	
Guaranteed student loans		_		_		_		_		_	
Consumer:											
Residential		_		_		_		_		_	
HELOC	-		_		_	-	_		_		
Other		_		_		_		_		_	
Oller	\$	85	\$	85	\$	5	\$	85	\$	_	
	Ψ	33	Ψ	00	Ψ	5	Ψ	33	Ψ		

The following information is a summary of related impaired loans, excluding acquired impaired loans, presented by portfolio class as of December 31, 2012:

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## Impaired Loans As of December 31, 2012

(Dollars in thousands)		corded restment	Pri	paid ncipal lance		lated owance	Red	erage corded restment	Inc	erest come cognized
With No Related Allowance Recorded:										
Commercial Real Estate:										
Acquisition, Development and	\$	_	\$		\$		\$		\$	_
Construction	Ψ	-	Ψ	-	Ψ	-	Ψ	-	Ψ	-
Non-owner Occupied		189		189		-		189		1
Owner Occupied		481		481		-		481		3
Commercial & Industrial		553		553		-		553		1
Guaranteed student loans		-		-		-		-		-
Consumer:										
Residential		228		228		-		228		-
HELOC		129		129		-		129		-
Other		23		23		-		23		2
	\$	1,603	\$	1,603	\$	-	\$	1,603	\$	7
With An Allowance Recorded:										
Commercial Real Estate:										
Acquisition, Development and	ф		ф		ф		Ф		ф	
Construction	\$	-	\$	-	\$	-	\$	-	\$	-
Non-owner Occupied		_		-		-		_		_
Owner Occupied		_		-		-		_		-
Commercial & Industrial		52		52		33		33		1
Guaranteed student loans		_		_		_		_		_
Consumer:										
Residential		-		-		-		-		-
HELOC		661		661		405		405		-
Other		_		-		_		-		-
	\$	713	\$	713	\$	438	\$	438	\$	1

Loans with deteriorated credit quality acquired as part of the Bank of Virginia acquisition are accounted for under the requirements of ASC 310-30. These loans are not considered impaired and not included in the table above.

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Activity in the allowance for loan losses for the nine months ended September 30, 2013 and the year ended December 31, 2012 is summarized below:

## Allowance for Loan Losses

			Real Esta	ate							Consun						
(dollars in thousands)	Acquisit Develop & Construct	m <b>eN</b> O	on-owner ccupied		wner ccupied		ommerci d dustrial			tee	ed Resider Mortga	ntia H ge	ELOC	C	Other	Τ	'otal
Balance, December 31, 2012	\$ 229	\$	231	\$	350	\$	782	\$	-		\$ 50	\$	457	\$	11	\$	2,110
(Charge-offs) recoveries, net	1		-		(286)		18		(66)		-		(365)		(6)		(704)
Provision (recovery)	(121)		10		557		(657)		314		40		(53)		21		111
Balance, September 30, 2013	\$ 109	\$	241	\$	621	\$	143	\$	248		\$ 90	\$	39	\$	26	\$	1,517
	Commerc		Real Esta	te							onsume						
(dollars in thousands)	Commerce Acquisiti Developre & Construct	on, n <b>e</b> m Oc	n-owner ccupied	(	Owner Occupie	C d <sup>aı</sup> Ir	commerce nd ndustrial	i@ Si L	luarant tudent	ţę		. 1	ELOC	O	ther	Т	otal
(dollars in thousands)  Balance, December 31, 2011	Acquisiti Developr &	on, n <b>e</b> m Oc	n-owner ccupied	(		C d <sup>aı</sup> Ir \$	idustrial	L	luarant tudent oans	ţę	ed	. 1		O \$	ther 47	T \$	
Balance, December 31,	Acquisiti Developr & Construct	on, n <b>N</b> n Oc tion	n-owner ecupied	(	Occupie	Ir	idustrial	L	luarant tudent oans	tee Re M	ed. esidentia ortgage	al H					
Balance, December 31, 2011 (Charge-offs)	Acquisiti Developr & Construct \$ 296	on, n <b>N</b> n Oc tion	n-owner ecupied	(	Occupie	Ir	569	L	luarant tudent coans	tee Re M	ed. esidentia fortgage	al H	215		47		2,285

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A summary of the allowance for loan losses by portfolio segment and impairment evaluation methodology as of September 30, 2013 and December 31, 2012 is as follows:

	D	evelopn	nen	Real Esta t on-owne	r O	wner	C	ommerci id	ia <b>G</b>	uarantee	C d <sub>R</sub>	onsume	a1					
	& C	: onstruct	O ion	ccupied	0	ccupied	ar In	nd dustrial	S	tudent Loans	M	Iortgage	ΉH	ELOC	C	ther	T	otal
Allowance Ending balances: Individually evaluated for impairment, September 30, 2013 Collectively		5		-	\$		\$	-	\$	-	\$	-	\$	-	\$	-	\$	5
evaluated for impairment, September 30, 2013 Acquired with deteriorating credit quality,		64		241		433		143		248		90		39		26		1,284
September 30, 2013		40		-		188		-		-		-		-		-		228
Ending balance, September 30, 2013	\$	109	\$	241	\$	621	\$	143	\$	248	\$	90	\$	39	\$	26	\$	1,517
Loan Balances, September 30, 2013																		
Individually evaluated for impairment	\$	272	\$	2,030	\$	264	\$	902	\$	-	\$	153	\$	133	\$	-	\$	3,754
Collectively evaluated for impairment Acquired with		2,928		29,264		47,505		18,950		51,293		7,403		6,559		399		164,301
deteriorating credit quality		361		515		2,823		536		-		44		455		-		4,734
Ending balance	\$	3,561	\$	31,809	\$	50,592	\$	20,388	\$	51,293	\$	7,600	\$	7,147	\$	399	\$	172,789
Allowance Ending balances: Individually evaluated for impairment, December 31,	\$	_	\$	-	\$	-	\$	33	\$	-	\$	-	\$	405	\$	_	\$	438
2012																		

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Collectively evaluated for impairment, December 31, 2012 Acquired with deteriorating credit quality,	29	231	61	744	-		50	9	11	1,135
December 31, 2012	200	-	289	5	-		-	43	-	537
Ending balance, December 31, 2012	\$ 229	\$ 231	\$ 350	\$ 782	\$ -	\$	50	\$ 457	\$ 11	\$ 2,110
Loan Balances, December 31, 2012 Individually										
evaluated for impairment	\$ -	\$ 189	\$ 481	\$ 605	\$ -	\$	228	\$ 790	\$ 23	\$ 2,316
Collectively evaluated for impairment Acquired with	711	25,123	34,126	21,217	-		6,525	6,701	274	94,677
deteriorating credit quality	2,602	5,435	4,963	1,666			507	904	-	16,077
Ending balance	\$ 3,313	\$ 30,747	\$ 39,570	\$ 23,488	\$ -	\$	7,260	\$ 8,395	\$ 297	\$ 113,070

## **Troubled Debt Restructurings**

A modification is classified as a troubled debt restructuring ("TDR") if both of the following exist: (1) the borrower is experiencing financial difficulty and (2) the Company has granted a concession to the borrower. The Company determines that a borrower may be experiencing financial difficulty if the borrower is currently delinquent on any of its debt, or if the Company is concerned that the borrower may not be able to perform in accordance with the current terms of the loan agreement in the foreseeable future. Many aspects of the borrower's financial situation are assessed when determining whether they are experiencing financial difficulty, particularly as it relates to commercial borrowers due to the complex nature of the loan structure, business/industry risk and borrower/guarantor structures. Concessions may include the reduction of an interest rate at a rate lower than current market rate for a new loan with similar risk, extension of the maturity date, reduction of accrued interest, or principal forgiveness. When evaluating whether a concession has been granted, the Company also considers whether the borrower has provided additional collateral or guarantors and whether such additions adequately compensate the Company for the restructured terms, or if the revised terms are consistent with those currently being offered to new loan customers. The assessments of whether a borrower is experiencing (or is likely to experience) financial difficulty and whether a concession has been granted is subjective in nature and management's judgment is required when determining whether a modification is a TDR.

As a result of adopting the amendments in ASU 2011-02, the Company assessed all restructurings that occurred on or after the beginning of the fiscal year of adoption, January 1, 2011, to determine whether they are considered TDRs under the amended guidance. The Company identified as TDRs certain loans for which the allowance for loan losses had previously been measured under the specific or general allowance methodology. Upon identifying those loans as TDRs, the Company identified them as impaired under the guidance in ASC 310-10-35. The amendments in ASU 2011-02 require prospective application of the impairment measurement guidance in ASC 310-10-35 for those loans

newly identified as impaired.

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Although each occurrence is unique to the borrower and is evaluated separately, for all portfolio segments, TDRs are typically modified through reduction in interest rates, reductions in payments, changing the payment terms from principal and interest to interest only, and/or extensions in term maturity.

During the nine months ended September 30, 2013, one loan was modified in a troubled debt restructuring. At September 30, 2013, five loans with a principal balance outstanding of \$2.1 million were identified as troubled debt restructurings. At December 31, 2012, four loans with a principal balance outstanding of \$2.0 million were identified as troubled debt restructurings. These loans are included in the impaired loan disclosures at September 30, 2013.

During the three and nine month periods ended September 30, 2013 and 2012, no defaults occurred on loans modified as TDR's in the preceding (12) months.

The number and outstanding recorded investment of loans entered into under the terms of a TDR are as follows:

(Dollars in thousands)	Nine Months	Tine Months Ended September 30, 2013								
			Term Extension							
	Number of	Rate	or Other	Pre-Modification	Post-Modification					
	Loans	Modification	Modification	Recorded Investm	eRecorded Investment					
Consumer - Residential Mortgage	1	-	126	126	153					
	1	\$ -	\$ 126	\$ 126	\$ 153					
(Dollars in thousands)	Yeard Ended	December 31, 20	012							
			Term Extension							
	Number of	Rate	or Other	<b>Pre-Modification</b>	Post-Modification					
	Loans	Modification	Modification	Recorded Investm	neRecorded Investment					
Commercial and Industrial	1	-	311	311	139					
	1	\$ -	\$ 311	\$ 311	\$ 139					

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#### **Note 5.** Fair Value Measurements

Fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practical to estimate the value is based upon the characteristics of the instruments and relevant market information. Financial instruments include cash, evidence of ownership in an entity, or contracts that convey or impose on an entity that contractual right or obligation to either receive or deliver cash for another financial instrument. Fair value is the amount at which a financial instrument could be exchanged in a current transaction between willing parties, other than in a forced sale or liquidation, and is best evidenced by a quoted market price if one exists.

The following presents the methodologies and assumptions used to estimate the fair value of the Company's financial instruments. The information used to determine fair value is highly subjective and judgmental in nature and, therefore, the results may not be precise. Subjective factors include, among other things, estimates of cash flows, risk characteristics, credit quality, and interest rates, all of which are subject to change. Since the fair value is estimated as of the balance sheet date, the amounts that will actually be realized or paid upon settlement or maturity on these various instruments could be significantly different.

#### Financial Instruments with Book Value Equal to Fair Value

The book values of cash and due from banks, federal funds sold and purchased, interest receivable, and interest payable are considered to be equal to fair value as a result of the short-term nature of these items.

#### Securities Available for Sale and Restricted Securities

For securities available for sale, fair value is based on current market quotations, where available. If quoted market prices are not available, fair value has been based on the quoted price of similar instruments. Restricted securities are valued at cost which is also the stated redemption value of the shares.

#### Loans Held for Sale

Fair value is based on the price secondary markets are offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale.

#### Loans

The estimated value of loans held for investment is measured based upon discounted future cash flows using the current rates for similar loans, as well as assumptions related to credit risk.

### **Deposits**

Deposits without a stated maturity, including demand, interest-bearing demand, and savings accounts, are reported at their carrying value in accordance with authoritative accounting guidance. No value has been assigned to the franchise value of these deposits. For other types of deposits with fixed maturities, fair value has been estimated by discounting future cash flows based on interest rates currently being offered on deposits with similar characteristics and maturities.

## **Borrowings and Other Indebtedness**

Fair value has been estimated based on interest rates currently available to the Company for borrowings with similar characteristics and maturities.

## Commitments to Extend Credit, Standby Letters of Credit, and Financial Guarantees

Fair values for off-balance-sheet, credit-related financial instruments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. At September 30, 2013, the fair value of loan commitments and standby letters of credit was deemed to be immaterial and therefore is not included.

#### Determination of Fair Value

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with the Fair Value Measurements and Disclosure topic of FASB ASC, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimate of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

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The fair value guidance provides a consistent definition of fair value, which focuses on exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under market conditions depends on the facts and circumstances and requires the use of significant judgment.

Authoritative accounting literature specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. The three levels of the fair value hierarchy based on these two types of inputs are as follows:

Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

The carrying value and fair values of financial assets and liabilities are as follows:

	Sep	tember 30, 20	)13									
(in thousands)					Fair Value Measurements							
		rying nount	Fair Value		Lev	Level 1		vel 2	Level 3			
Assets:												
Cash and cash equivalents	\$	22,782	\$	22,782	\$	22,782	\$	-	\$	-		
Securities available for sale		29,807		29,807		-		29,807		-		
Restricted securities		1,071		1,071		-		1,071		-		
Loans held for investment		171,272		173,208		-		-		173,208		
Interest receivable		1,335		1,335		-		1,335		-		
Liabilities												
Demand deposits	\$	21,719	\$	21,719	\$	-	\$	21,719	\$	-		
Savings and interest-bearing deposits		59,546		59,546		-		59,546		-		
Time deposits		127,643		124,079		-		124,079		-		
FHLB advances		10,000		8,281		-		8,281		-		
Interest payable		149		149		-		149		-		

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December	31,	2012
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			Fai					
· · · · · · · · · · · · · · · · · · ·		r Value	Lev	vel 1	Level 2		Level 3	
\$ 11,981	\$	11,981	\$	11,981	\$	-	\$	-
18,511		18,511		-		18,511		-
1,156		1,156		_		1,156		-
28,949		28,949		_		28,949		-
110,960		113,260		_		-		113,260
419		419		-		419		-
\$ 19,498	\$	19,498	\$	-	\$	19,498	\$	-
39,393		39,393		-		39,393		-
95,537		98,848		_		98,848		-
10,000		11,421		_		11,421		-
173		173		-		173		-
Am \$	18,511 1,156 28,949 110,960 419 \$ 19,498 39,393 95,537 10,000	Amount  \$ 11,981	Amount  \$ 11,981	Carrying Amount Fair Value Level Amount Level Samount Fair Value Fair Value Level Samount Fair Value Fair	Carrying Amount       Fair Value       Level 1         \$ 11,981	Carrying Amount       Fair Value       Level 1       Level 1         \$ 11,981       \$ 11,981       \$ 11,981       \$ 11,981         \$ 18,511       -       -         \$ 1,156       -       -         \$ 28,949       28,949       -         \$ 110,960       113,260       -         \$ 419       419       -         \$ 39,393       39,393       -         \$ 95,537       98,848       -         \$ 10,000       11,421       -	Amount       Fair Value       Level 1       Level 2         \$ 11,981       \$ 11,981       \$ 11,981       \$ -         \$ 18,511       -       18,511       -         \$ 1,156       -       1,156       -         \$ 28,949       -       28,949       -         \$ 110,960       \$ 113,260       -       -         \$ 419       \$ 419       -       419              \$ 19,498       \$ -       \$ 19,498         \$ 39,393       -       \$ 39,393         \$ 95,537       98,848       -       98,848         \$ 10,000       \$ 11,421       -       \$ 11,421	Carrying Amount       Fair Value       Level 1       Level 2       Level 2         \$ 11,981       \$ 11,981       \$ 11,981       \$ -       \$ 18,511       -       18,511       -       18,511       -       18,511       -       1,156       -       1,156       -       28,949       -       28,949       -       28,949       -       28,949       -       -       -       -       419       -       419       -       419       -       419       -       419       -<

The following describes the valuation techniques used by the Company to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the financial statements:

#### Loans Held for Sale

Loans held for sale are required to be measured at the lower of cost or fair value. These loans consist of residential loans purchased for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data, which is generally not materially different than cost due to the short duration between purchase and sale (Level 2). As such, the Company records any fair value adjustments on a nonrecurring basis. No nonrecurring fair value adjustments were recorded on loans held for sale during the nine months ended September 30, 2013 or year ended December 31, 2012. At September 30, 2013, no loans were classified as held-for-sale.

## Securities available for sale

Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2).

The following table presents the balances of financial assets measured at fair value on a recurring basis:

(in thousands)	Bal	ance	Lev	el 1	Lev	Level 3		
September 30, 2013								
U.S. Government Agencies	\$	7,167	\$	-	\$	7,167	\$	-
Agency Guaranteed Mortgage-backed securities	\$	22,640	\$	-	\$	22,640	\$	-

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December 31, 2012				
U.S. Government Agencies	\$ 3,455	\$ -	\$ 3,455	\$ -
Agency Guaranteed Mortgage-backed securities	\$ 15,056	\$ -	\$ 15,056	\$ -
Loans held for sale	\$ 28,949	\$ _	\$ 28,949	\$ _

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Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following describes the valuation techniques used by the Company to measure certain assets recorded at fair value on a nonrecurring basis in the financial statements:

#### **Impaired Loans**

Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair value of the collateral. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. The majority of the collateral is real estate. The value of real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser of the Company using observable market data (Level 2). However, if the collateral value is significantly adjusted due to differences in the comparable properties, or is discounted by the Company because of marketability, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable business' financial statements if not considered significant. Likewise, values for inventory and accounts receivables collateral are based on financial statement balances or aging reports (Level 3). Impaired loans allocated to the Allowance for Loan Losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Operations.

### Other Real Estate Owned (OREO)

Other real estate owned ("OREO") is measured at fair value less cost to sell, based on an appraisal conducted by an independent, licensed appraiser outside of the Company. If the collateral value is significantly adjusted due to differences in the comparable properties, or is discounted by the Company because of marketability, then the fair value is considered Level 3. OREO is measured at fair value on a nonrecurring basis. Any initial fair value adjustment is charged against the Allowance for Loan Losses. Subsequent fair value adjustments are recorded in the period incurred and included in other noninterest expense on the Consolidated Statements of Operations.

The following tables summarize the Company's assets that were measured at fair value on a nonrecurring basis:

(in thousands) September 30, 2013	Bala	ince	Lev	el 1	Leve	el 2	Leve	el 3
Impaired loans, net	\$	80	\$	_	\$	_	\$	80
*	ψ			_	φ	_	ψ	
OREO	\$	1,545	\$	-	\$	-	\$	1,545
December 31, 2012								
Impaired loans, net	\$	275	\$	-	\$	-	\$	275
OREO	\$	1,768	\$	-	\$	-	\$	1,768

The following table presents qualitative information about level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at September 30, 2013 and December 31, 2012:

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Quantitative Information About Level 3 Fair Value Measurements for September 30, 2013

Description	Fair `	Value	Valuation Technique	Unobservable Input	Range (Weighted Average)
Impaired Loan - Acquisition Development and Construction	\$	80	Discounted appraised value	Discount due to foreclosure action	15%
Other real estate owned	\$	1,545	Discounted appraised value	Discount for lack of marketability	15%
Quantitative Information Measurements for Decen	About Level 3 Fair Valu		e		
Description	Fair V	<sup>7</sup> alue	Valuation Technique	Unobservable Input	Range (Weighted Average)
Impaired Loans: Commercial and Industrial	\$	19	Discounted cash flow	Discount rate	63%
Consumer - HELOC			Discounted appraised value	Selling costs	10%
	\$	256	Discounted appraised value	Discount for lack of marketability	37% to 66% (61%)
Other real estate owned	\$	1,768	Discounted appraised value	Discount for lack of marketability	16% to 63% (28%)

#### **Note 6. Stock-Based Compensation**

Share-based compensation arrangements include stock options, restricted stock plans, performance-based awards, stock appreciation rights and employee stock purchase plans. ASC Topic 718 requires all share-based payments to employees to be valued using a fair value method on the date of grant and to be expensed based on that fair value over the applicable vesting period.

At the 2005 Annual Meeting of the Bank, Bank shareholders approved the Bank of Virginia 2005 Stock Option Plan (the "2005 Plan") which made available up to 26,560 shares for potential grants of stock options. The Plan was instituted to encourage and facilitate investment in the common stock of the Bank by key employees and executives and to assist in the long-term retention of service by those executives. The Plan covers employees as determined by the Bank's Board of Directors from time to time. Options under the Plan were granted in the form of incentive stock options.

At the 2011 Annual Meeting of the Bank, the Bank's shareholders approved a new share-based compensation plan (Bank of Virginia 2011 Stock Incentive Plan or the "2011 Plan"). Under this plan, employees, officers and directors of the Bank or its affiliates are eligible to participate. The plan's intent was to reward employees, officers and directors of the Bank or its affiliates for their efforts, to assist in the long-term retention of service for those who were awarded, as

well as align their interests with the Bank. The terms of the 2011 Plan were previously disclosed in the Bank's definitive proxy materials for the 2011 Annual Meeting of Shareholders filed with the Board of Governors of the Federal Reserve on April 22, 2011. There are 106,240 shares reserved under the 2011 Plan and 26,560 shares reserved under the 2005 Plan. The 2011 Plan did not replace the 2005 Plan. As a result of the share exchange between the Bank and the Company completed on March 29, 2013, the 2005 Plan and 2011 Plan were assumed by the Company.

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Both the 2005 Plan and the 2011 Plan were assumed by the Company in connection with the share exchange. At the effective time of the share exchange, each option to purchase Bank common stock granted by the Bank that was then outstanding was converted automatically into an option for shares of Company common stock, subject to the same terms and conditions that applied to the Bank option before the effective time of the share exchange. The number of shares of Company common stock subject to stock options, and the exercise price of the Bank stock options, were adjusted based on the exchange ratio of 0.664.

Stock option activity is as follows:

**Expected Volatility** 

Januay 1, 2013 Outstanding Vested Nonvested		Stock Options 77,830 14,240 63,590	Wgt. Avg. Exercise Price 9.68 19.72 7.43	Wgt. Avg. Remaining Contractual Life	Wgt. Avg. Grant Date Fair Value 3.13 6.82 2.31	Aggregate Intrinsic Value
Period Activity						
Issued		56,582	5.17	_	1.77	_
Exercised		0	-	_	-	_
Forfeited		11,618	9.90	_	3.11	_
Expired		-	-	_	_	_
•						
As of September 30, 2013						
Outstanding		122,794	7.58	8.72	2.51	302
Vested		23,890	14.06	7.51	4.69	-
Nonvested		98,904	6.01	9.02	1.98	302
Outstanding: Range of Exercise Prices 3.83 7.01 12.01	7.00 12.00 60.24	Stock Option Outstanding 94,908 25,230 2,656	Wgt. Avg ns Exerciese Price 5.40 10.24 60.24		g	
		122,794	7.58	8.72		
Exercisable: Range of Exercise Prices 3.83 7.01 12.01	7.00 12.00 60.24	Stock Option Exercisable 10,246 10,988 2,656 23,890	Wgt. Avg ns Exercise Price 5.71 10.69 60.24 14.06	; <b>.</b>		
Assumptions:	_	Year Formula Mean	Ended Decem	ber 31, 2011		
	2013		<b>2.</b> 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.	27.0~	• • • • •	

Note 3. Securities 59

25.0% - 25.0%

30.0% - 30.0% 25.0% - 25.0%

Weighted-Average Volatility	30.00%	25.00%	25.00%	
Expected Dividends	0%	0%	0%	
Expected Term (In years)	7.0 - 10.0	7.0 - 7.0	7.0 - 7.0	
Risk-Free Rate	1.42%	1.12%	1.61%	
Total intrinsic value of options exercised:			-	
Total fair value of shares vested:			26,613	
Weighted-average period over which non	vested awards ar	e expected to be	1.72	
recognized:			1.73	year(s)

On September 16, 2013, the Company's CFO was granted 10,000 options at an exercise price of \$4.41. These options vest in four equal annual installments through September 16, 2017. This was a stand-alone award and was not granted pursuant to the 2011 Plan.

On September 16, 2013, the Company's CFO was granted 12,500 shares of restricted stock.

## **Note 7. Other Comprehensive Income**

The Company's only component of accumulated other comprehensive income (loss) is the unrealized gain (loss) on available for sale securities.

The following table presents information on amounts reclassified out of accumulated other comprehensive income, by category, during the periods indicated:

		e Months E ember 30,	Ended	l		ne Months Entember 30,			
(dollars in thousands)	2013	3	2012		2013		20	12	Affected Line Item on Consolidated Statement of Operations
Available-for-sale securities									
Realized gains on sales of securities	\$	-	\$	-	\$	-	\$	42	Gain on sale of available-for-sale securities
	\$	-	\$	-	\$	-	\$	42	Net income

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# Note 8. Regulatory Oversight and Capital Adequacy

On August 13, 2013, the Federal Reserve Board of Govenors and the State Corporation Commission's Virginia Bureau of Financial Institutions announced the termination of the Bank's Written Agreement dated January 14, 2010.

The payment of dividends or repurchase of common stock are subject to prior regulatory approval.

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#### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements. Any statements about our expectations, beliefs, plans, predictions, forecasts, objectives, assumptions or future events or performance are not historical facts and may be forward-looking. These statements are often, but not always, made through the use of words or phrases such as "anticipate," "believes," "can," "could," "may," "predicts," "potential," "should," "will," "estimate," "plans," "projects," "continuing," "ongoing," "exp similar words or phrases. Accordingly, these statements are only predictions and involve estimates, known and unknown risks, assumptions and uncertainties that could cause actual results to differ materially from those expressed in them. Our actual results could differ materially from those anticipated in such forward-looking statements as a result of several factors more fully described under the caption "Risk Factors" in our 2012 Annual Report on Form 10-K.

Any or all of the forward-looking statements in this report may turn out to be inaccurate. The inclusion of this forward-looking information should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. We have based these forward-looking statements largely on our current expectations and projections about future events and financial trends that we believe may affect our respective financial condition, results of operations, business strategy and financial needs. There are important factors that could cause actual results, level of activity, performance or achievements to differ materially from the results, level of activity, performance or achievements expressed or implied by the forward-looking statements including, but not limited to, statements regarding:

changes in general economic and financial market conditions;

changes in the regulatory environment;

economic conditions generally and in the financial services industry;

changes in the economy affecting real estate values;

our ability to achieve loan and deposit growth;

the completion of future acquisitions or business combinations and our ability to integrate the acquired business into our business model:

projected population and income growth in our targeted market areas; and

volatility and direction of market interest rates and a weakening of the economy which could materially impact credit quality trends and the ability to generate loans.

All forward-looking statements are necessarily only estimates of future results, and actual results may differ materially from expectations. You are, therefore, cautioned not to place undue reliance on such statements which should be read in conjunction with the other cautionary statements that are included elsewhere in this report. Further, any forward-looking statement speaks only as of the date on which it is made and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events.

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## Item 2. Management's` Discussion and Analysis of Financial Condition and Results of Operations

The following discussion is intended to assist the reader in understanding and evaluating the financial condition and results of operations of Cordia and its majority owned subsidiary, Bank of Virginia ("BOVA" or the "Bank). This discussion and analysis should be read in conjunction with Cordia's consolidated financial statements and related notes thereto located elsewhere in this report.

#### General

Cordia was incorporated in 2009. Its founders were former bank CEOs, directors and advisors seeking to invest in undervalued or troubled community banks in the Mid-Atlantic and Southeast. Aside from the shares of BOVA common stock, Cordia's only other assets totaled \$420 thousand at September 30, 2013, consisting primarily of \$211 thousand of cash and \$209 thousand of prepaid expenses. As of December 31, 2012, Cordia held approximately 67.4% of the outstanding shares of BOVA common stock. In March 2013, Cordia completed a share exchange with BOVA shareholders resulting in BOVA becoming a wholly-owned subsidiary of Cordia.

BOVA is a state chartered bank headquartered in Midlothian, Virginia with total assets of approximately \$233 million at September 30, 2013. BOVA provides retail banking services to individuals and commercial customers through three banking locations in Chesterfield County, Virginia and one in Henrico County, Virginia.

#### **Executive Overview**

Prior to the 2013 fiscal year, we spent much of 2011 and 2012 working through asset quality issues, recruiting new staff, and reorganizing our lending and deposit activities while addressing the requirements of BOVA's Written Agreement.

During 2011, BOVA hired a new credit management team which included a Chief Credit Officer, a Chief Operating Officer who also currently serves as BOVA's President, and a Senior Vice President responsible for working out problem loans and seeking recoveries. In 2011, the new credit management team dedicated a large portion of its time to portfolio management, including establishing new credit underwriting disciplines, training staff, resolving problem assets, as well as performing a detailed assessment of the accuracy of credit risk grades and BOVA's allowance for loan losses. Moreover, BOVA engaged a third-party loan review firm which has annually reviewed the Bank's credit and lending practices.

During 2012, BOVA continued to deploy its new credit disciplines as resolutions of problem assets and new loan originations accelerated. In addition, BOVA hired three business development officers who specialize in commercial lending and have brought portions of their existing portfolios to the Bank, as well as originating new high-quality loans and bringing accompanying deposit relationships. BOVA is also partnering with other business entities to participate in loan programs which would bring increased loan production to the Bank without compromising asset quality or creating material capital risk. Management has continued to price deposits conservatively, particularly time deposits, and has been successful in increasing total deposits and transaction accounts while materially reducing the cost of funds and fund this substantial increase in our loan portfolio.

During the first quarter of 2013, the Bank launched a new initiative partnering with GradCapital, LLC to purchase rehabilitated student loans backed by the government's guarantee and serviced by Xerox Education Services. At September 30, 2013, rehabilitated student loans with a carrying value of approximately \$51 million have been purchased under this program. The Bank also significantly expanded its deposit base through sales growth in organic transaction accounts as well as establishing institutional money market and certificate of deposit relationships. All three of these funding sources provided rates significantly lower than the Bank's prevailing retail CD rates and served to significantly reduce our cost of funds.

The Bank also partnered with Stonegate Mortgage Corporation in a held-for-sale residential mortgage program beginning December 2012. This program represented a high-quality, low-risk bridge strategy to increase the Bank's net interest income while other organic loan programs were being developed. During the quarter ended June 30, 2013 this program was reduced to zero.

The Company believes that it has fully addressed its legacy issues involving management, credit quality and earnings. Management believes the Company is well positioned to raise an incremental amount of capital and launch the first stages of a growth strategy.

During the third quarter of 2013, the Company rounded out its management team by hiring an Executive Vice President and Chief Financial Officer with extensive banking experience including all aspects of raising capital and evaluating potential merger and acquisition targets.

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# Results of Operations Three Months Ended September 30, 2013 Compared to Three Months Ended September 30, 2012

#### Net Income

Cordia had consolidated net income of \$208 thousand for the quarter ended September 30, 2013 (the "2013 quarter") compared to consolidated net loss of \$567 thousand (before non-controlling interest) for the quarter ended September 30, 2012 (the "2012 quarter"). Net interest income before the provision for loan losses increased 15.87% or \$256 thousand from \$1.6 million for the 2012 quarter to \$1.9 million for the 2013 quarter. The major factor contributing to the increase in net interest income in 2013 was a significant increase in average interest-earning assets, accretion income recorded on purchased credit impaired loans, and a substantial decrease in the Bank's overall cost of funds.

#### Net Interest Income

Net interest income is the largest component of net income, and is affected by the interest rate environment and the volume and the composition of interest-earning assets and interest-bearing liabilities. Our interest-earning assets include loans, investment securities, interest-bearing deposits in other banks, and federal funds sold. Our interest-bearing liabilities include deposits and advances from the FHLB.

Interest income increased \$310 thousand from \$2.0 million during the 2012 quarter to \$2.3 million for the 2013 quarter. An increase of \$66.1 million in the average balance of earning assets offset by a 91 basis point decrease in the yield on earning assets were the primary factors driving the increase in interest income. The yield on loans held for investment includes the annualized impact of accretion on purchased loans.

Interest expense for the 2013 quarter was \$457 thousand, compared to \$402 thousand for the 2012 quarter. This increase of \$55 thousand was due primarily to the reduction in time deposit premium amortization, which has the effect of reducing interest expense. For the 2013 quarter, this adjustment was \$41 thousand versus \$139 thousand in the 2012 quarter. The reduction in amortization resulted in an \$98 thousand increase in interest expense. It was mitigated in part by a reduction in interest rates paid as well as an improvement in the funding mix. Sales growth in lower cost checking and money market accounts combined with lower cost institutional funding resulted in a \$50.6 million increase in average interest bearing deposits while reducing the average rate from 1.17% to .88%. The Bank continues to have success in lowering its cost of total deposits through a number of strategies. This includes effective sales efforts to gain transaction accounts, reducing and converting higher priced time deposits, lowering deposit rates, and establishing low-cost institutional funding resources. The increase in time deposits was primarily in institutional certificates of deposit greater than \$100,000 that were obtained at rates lower than the Bank's prevailing retail rates. Interest expense on FHLB borrowings was \$42 thousand for the 2013 quarter, compared to \$0 for the 2012 quarter. The increase in FHLB interest expense was primarily the result of increased FHLB borrowings during the 2013 quarter. In addition, during the 2012 quarter, the Bank paid off high rate FHLB borrowings that existed at the time of the Company's initial investment in the Bank. The accelerated amortization of the remaining fair value mark relating to these borrowings offset interest expense on FHLB borrowings for the 2012 quarter.

#### Average Balances and Yields

The following tables present information regarding average balances of assets and liabilities, the total dollar amounts of interest income and dividends from average interest-earning assets, the total dollar amounts of interest expense on average interest-bearing liabilities, and the resulting yields and costs. The yields and costs for the periods indicated are derived by dividing income or expense by the average balances of assets or liabilities, respectively, for the periods presented. These tables include acquisition accounting adjustments and therefore do not directly represent contractual rates paid or received.

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## AVERAGE BALANCE SHEETS AND NET INTEREST INCOME ANALYSIS

	Se	ree Months ptember 30, verage		Three Months Ended September 30, 2012 Average									
		lance	In	terest	Yield/Rat	e		Balance		terest	Yield/Rate		
Earning Assets:													
Loans (1)	\$	170,969	\$	2,182	5.12	%	\$	110,242	\$	1,950		7.09	%
Securities Available for Sale		27,509		123	1.79	%		14,943		42		1.13	%
Federal funds sold and interest-bearing balances		28,632		19	0.25	%		35,765		23		0.26	%
Total Earning Assets		227,110		2,324	4.11	%		160,950		2,015		5.02	%
Other Assets		9,511						14,591					
Allowance for Loan Losses		(1,554)						(2,136)					
Total	\$	235,067					\$	173,406					
Interest-Bearing													
Liabilities:													
Demand Deposits	\$	13,821		11	0.32	%	\$	14,465		24		0.67	%
Savings and Money		44,673		50	0.45	%		22,305		28		0.50	%
Market		44,073		30	0.43	70		22,303		20		0.50	70
Time Deposits		130,032		354	1.09	%		101,157		350		1.39	%
Total Deposits		188,526		415	0.88	%		137,927		402		1.17	%
FHLB Borrowings		10,000		42	1.64	%		1,720		-		0.00	%
Total Interest-bearing liabilities		198,526		457	0.92	%		139,647		402		1.15	%
Demand Deposits		21,869						17,346					
Other Liabilities		1,645						3,683					
Stockholders' Equity		13,027						12,730					
Total	\$	235,067					\$	173,406					
Net Interest Income			\$	1,867					\$	1,613			
Net Interest Rate Spread (2)					3.19	%						3.87	%
Net Interest Margin (3)					3.30	%						4.02	%

<sup>(1)</sup> Non-accrual loans are generally included in average balances outstanding but with no related interest income during the period of non-accrual.

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<sup>(2)</sup> Represents the difference between the yield on earning assets and cost of funds.

<sup>(3)</sup> Represents net interest income divided by average interest earning assets.

#### Provision for Loan Losses

The allowance for loan and lease losses ("ALLL") model that was used by the legacy management team was built by an outside consulting firm and was a generalized model, using a specific and general reserve.

This legacy model calculated the historical loss component by utilizing a ratio of losses to total loans in a given quarter. This loss ratio was then applied to all loans rated Special Mention or better and used as a predictor of future losses. This methodology did not take into account the portfolio composition or the losses attributed to each component of the mix. Beginning in the 2<sup>nd</sup> quarter of 2012, losses were tracked by Call Report loan type. The model analyzes net charge offs for the previous twelve quarters using the call report loan types and then weights the quarters, weighting more recent quarters more heavily. The weighting ratios are the same as used in the old model. Current management also engaged an independent firm to conduct a loan review to ascertain overall asset quality in the loan portfolio and to evaluate potential losses by segment. An additional segment was established in 2013 for our guaranteed student loan portfolio.

In addition, management reviewed the types of loans it is originating compared to the legacy portfolio. In the commercial portfolio, the Bank is concentrating on business loans secured by various types of owner-occupied real estate and other business assets, and focuses on income properties, only when lending against non-owner occupied CRE. There continues to be no appetite for acquisition and development or construction loans. In the retail portfolio, emphasis is placed on well-collateralized loans to stable consumers.

Since its initial analysis in 2011, management has continued to enhance the ALLL process with the identification and use of additional metrics, including:

- ·Identification of outstanding balances for all new loans made since June 30, 2011 (to evaluate them separately from the legacy loans);
  - Identification of all renewed legacy loans since June 30, 2011 risk rated 4-Pass or better; Enhance granularity in the calculation.
  - · More detailed analysis of required specific reserves, including projections of charge-offs and recoveries.

These metrics have enabled the Bank to more closely project the needed ALLL and thus determine the level of provision to be made on a regular basis.

The acquisition accounting used at the date of Cordia's investment (December 10, 2010) analyzed the loan portfolio using the same segments as the revised ALLL model now in place at BOVA and established anticipated credit marks based on each individual segment; therefore a change in methodology was not required on a consolidated basis. New loans originated after December 10, 2010 follow the BOVA revised allowance methodology.

The ALLL is increased by charges to income and decreased by charge-offs, net of recoveries. Substantially improved credit underwriting, recoveries of loans previously charged-off and effective management of lower quality loans, combined with a lower volume of nonperforming assets has substantially lowered the risk in the loan portfolio.

As a result, a \$23 thousand recovery was recognized during the 2013 quarter compared to a provision of \$438 thousand during the 2012 quarter. This amount reflects our emphasis on highly accurate risk rating process, early detection of problem loans, accurate assessment of the extent of losses and aggressive management of problem loans through restructures, refinancing with other institutions, or other means of mitigating potential losses.

## Non-interest Income

Noninterest income was relatively flat at \$82 thousand for the 2013 quarter compared to \$68 thousand for the 2012 quarter.

The following table sets forth the principal components of non-interest income for the quarters ended September 30, 2013 and 2012:

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(dellars in the engands)	Three Months Ended September 30,				
(dollars in thousands)	2013		2012	2012	
Service charges on deposit accounts	\$	31	\$	31	
Other fee income		51		37	
Total non-interest income	\$	82	\$	68	

#### Non-interest Expense

Noninterest expense was approximately \$1.8 million for the 2013 Quarter and 2012 Quarter.

The following table sets forth the primary components of non-interest expense for the quarters ended September 30, 2013 and 2012:

	Three Months Ended September 30,			
(dollars in thousands)	2013	}	2012	
Salaries and employee benefits	\$	991	\$	961
Occupancy expense		137		142
Equipment expense		53		75
Data processing expense		105		94
Marketing expense		9		19
Legal and professional fees		66		115
Bank franchise tax		13		24
FDIC assessment		87		89
Gain on sale of OREO		(36)		-
Other real estate expenses		5		83
Student loan administrative expenses		75		-
Other operating expenses		259		208
Total non-interest expense	\$	1,764	\$	1,810

Salaries and employee benefits increased \$30 thousand, or 3.1%, from \$961 thousand during the 2012 quarter to \$991 thousand during the 2013 quarter. In October 2012 and January 2013, the Bank hired Senior Vice Presidents responsible for retail banking and accounting, respectively. The Senior Vice President for Accounting resigned in September 2013, prior to the Company hiring an Executive Vice President and Chief Financial Officer. These hires and changes in personnel were the primary drivers behind the increase in salaries and employee benefits.

Legal and professional fees decreased \$49 thousand, or 42.6%, from \$115 thousand during the 2012 quarter to \$66 thousand during the 2013 quarter. This decrease is primarily a result of management's efforts to more efficiently manage legal and other professional expenses and a reduction in shareholder and securities related expenses.

During the 2013 quarter, the Company had a gain on the sale of OREO of \$36 thousand. No sales of OREO occurred in the 2012 quarter.

Student loan administrative expenses include monthly servicing and administrative fees. The Company's Guaranteed Student Loan program was instituted in the first quarter of 2013.

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## Income Tax Expense

As of September 30, 2013, the Company has net deferred tax assets totaling \$9.3 million of which \$8.5 million represents the after-tax impact of net operating losses. This net deferred tax asset is fully offset by a valuation allowance as a result of uncertainty surrounding the ultimate realization of these tax benefits. The need for a valuation allowance is based on the Company's judgment as to their likelihood of realization based on an analysis of cumulative tax losses, net operating loss carryforward limitations, projections of future taxable income, available tax planning strategies, asset quality and general economic conditions in its market area.

As of December 31, 2010, the Company and BOVA each experienced change in control under Section 382 of the Internal Revenue Code. As a result, the Company's and BOVA's ability to utilize net operating losses generated prior to that date is limited. The Company currently estimates that the \$2.9 million of the tax benefits related to net operating losses will expire unused and will ultimately not be realized.

The Company will continue to evaluate the realizability of the net deferred tax asset on a quarterly basis. If, as a result of the Company's continuing analysis, it is determined that realization of the deferred tax assets is more-likely-than-not, a portion or all of the remaining \$5.9 million (after reduction for the \$2.9 million related to the unrealizable net operating losses) of valuation allowance may be reversed.

# Results of Operations Nine Months Ended September 30, 2013 Compared to Nine Months Ended September 30, 2012

#### Net Income

Cordia had consolidated net income of \$690 thousand for the nine month period ended September 30, 2013 (the "2013 period") compared to a consolidated net loss of \$446 thousand for the nine month period ended September 30, 2012 (the "2012 period"). Net interest income before the provision for loan losses increased 30.7% or \$1.5 from \$4.8 million for the 2012 period to \$6.3 million for the 2013 period. The major factor contributing to the increase in net interest income in 2013 was a significant increase in average interest-earning assets, accretion income recorded on purchased credit impaired loans, and a substantial decrease in the Bank's overall cost of funds.

#### Net Interest Income

Net interest income is the largest component of our income, and is affected by the interest rate environment and the volume and the composition of interest-earning assets and interest-bearing liabilities. Our interest-earning assets include loans, investment securities, interest-bearing deposits in other banks, and federal funds sold. Our interest-bearing liabilities include deposits and advances from the FHLB.

Interest income increased \$1.7 million from \$5.9 million during the 2012 period to \$7.6 million for the 2013 period. An increase of \$61.5 million in the average balance of loans held for investment was the primary factor driving the increase in interest income. The yield on loans held for investment includes the annualized impact of accretion on purchased loans.

Interest expense for the 2013 period was \$1.4 million, compared to \$1.2 million for the 2012 period. This increase of \$190 thousand was due primarily to the reduction in the time deposit premium amortization, which has the effect of reducing interest expense. For the 2013 period, this adjustment was \$145 thousand versus \$487 thousand in the 2012 period. The reduction in amortization resulted in a \$342 thousand increase in interest expense, which was mitigated in part by a reduction in interest rates paid as well as an improvement in the funding mix. Sales growth in lower cost checking and money market accounts combined with lower cost institutional funding that resulted in a \$56.8 million increase in average interest bearing deposits while reducing the average rate on interest bearing deposits from 1.16%

to .87%. The Bank continues to have success in lowering its cost of total deposits through a number of strategies. This includes effective sales efforts to gain transaction accounts, reducing and converting higher priced deposits, lowering deposit rates and establishing low cost institutional funding sources. Interest expense on FHLB borrowings was \$123 thousand for the 2013 period, compared to \$18 thousand for the 2012 period. The increase in FHLB interest expense was primarily the result of increased FHLB borrowings during the 2013 period combined with the impact of purchase accounting adjustments which decreased FHLB interest expense in the 2012 period. The Bank Borrowed \$10.0 million in December 2012 at a 1.62% fixed rate for seven years.

#### Average Balances and Yields

The following tables present information regarding average balances of assets and liabilities, the total dollar amounts of interest income and dividends from average interest-earning assets, the total dollar amounts of interest expense on average interest-bearing liabilities, and the resulting yields and costs. The yields and costs for the periods indicated are derived by dividing income or expense by the average balances of assets or liabilities, respectively, for the periods presented. These tables include acquisition accounting adjustments and therefore do not directly represent contractual rates paid or received.

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# AVERAGE BALANCE SHEETS AND NET INTEREST INCOME ANALYSIS

	Se	ne Months E ptember 30, verage					Se	ne Months Exptember 30, verage					
		lance	Int	erest	Yield/Rate	•		alance	Int	erest	Yi	eld/Rat	e
Earning Assets:													
Loans (1)	\$	169,616	\$	7,277	5.72	%	\$	108,101	\$	5,672		6.98	%
Securities Available for Sale		20,813		265	1.70	%		18,776		225		1.59	%
Federal funds sold and interest-bearing balances		37,384		63	0.22	%		26,129		49		0.25	%
Total Earning Assets		227,813		7,605	4.45	%		153,006		5,946		5.17	%
Other Assets		9,132						14,684					
Allowance for Loan Losses		(1,814)						(2,355)					
Total	\$	235,132					\$	165,335					
Interest-Bearing													
Liabilities:													
Demand Deposits	\$	14,183		45	0.42	%	\$	12,802		58		0.60	%
Savings and Money		50,876		149	0.39	%		20,064		78		0.52	%
Market		50,670			0.39			•				0.32	
Time Deposits		124,254		1,039	1.11	%		99,611		1,012		1.35	%
Total Deposits		189,313		1,233	0.87	%		132,477		1,148		1.16	%
FHLB Borrowings		10,000		123	1.64	%		3,962		18		0.60	%
Total Interest-bearing liabilities		199,313		1,356	0.91	%		136,439		1,166		1.14	%
Demand Deposits		20,190						16,749					
Other Liabilities		510						1,316					
Stockholders' Equity		15,119						10,831					
Total	\$	235,132					\$	165,335					
Net Interest Income			\$	6,249					\$	4,780			
Net Interest Rate Spread (2)					3.54	%						4.03	%
Net Interest Margin (3)					3.66	%						4.16	%

<sup>(1)</sup> Non-accrual loans are generally included in average balances outstanding but with no related interest income during the period of non-accrual.

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<sup>(2)</sup> Represents the difference between the yield on earning assets and cost of funds.

<sup>(3)</sup> Represents net interest income divided by average interest earning assets.

# **Provision for Loan Losses**

Provision expense was \$111 thousand during the 2013 period compared to a \$205 during the 2012 period. This amount reflects our emphasis on highly accurate risk rating process, early detection of problem loans, accurate assessment of the extent of losses and aggressive management of problem loans through restructures, refinancing with other institutions, or other means of mitigating potential losses. Also, during the 2012 period, the Bank changed its methodology for calculating the required ALLL, which led to a release of reserves.

#### Non-interest Income

Noninterest income decreased from \$251 thousand in the 2012 period to \$215 thousand in the 2013 period. This decrease was primarily the result of a \$42 thousand gain on the sale of available for sale securities in the 2012 period. Proceeds approximated carrying value for all sales of available for sale securities during the 2013 period.

The following table sets forth the principal components of non-interest income for the nine months ended September 30, 2013 and 2012:

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(dollars in thousands)	 Months Ended ember 30,	2012	2
Service charges on deposit accounts	\$ 93	\$	101
Net gain on sale of AFS securities	-		42
Other fee income	122		108
Total non-interest income	\$ 215	\$	251

# Non-interest Expense

Noninterest expense increased \$391 thousand, or 7.4%, from \$5.3 million for the 2012 period to \$5.7 million for the 2013 period.

The following table sets forth the primary components of non-interest expense for the nine months ended September 30, 2013 and 2012:

(dollars in thousands)	Nine 2013	Months Ended Septer	eptember 30, 2012		
Salaries and employee benefits	\$	3,149	\$	2,702	
Occupancy expense		427		420	
Equipment expense		158		226	
Data processing expense		310		314	
Marketing expense		32		72	
Legal and professional fees		339		382	
Bank franchise tax		59		71	
FDIC assessment		247		269	
Gain on sale of OREO		(36)		(59)	
Other real estate expenses		33		125	
Student loan administrative expenses		169		-	
Other operating expenses		776		750	
Total non-interest expense	\$	5,663	\$	5,272	

Salaries and employee benefits increased \$447 thousand, or 16.5%, from \$2.7 million during the 2012 period to \$3.1 million during the 2013 period. In October 2012 and January 2013, the Bank hired Senior Vice Presidents responsible for retail banking and accounting, respectively. The Senior Vice President for Accounting resigned in September 2013, prior to the Company hiring an Executive Vice President and Chief Financial Officer. These hires and changes in personnel were the primary drivers behind the increase in salaries and employee benefits.

Student loan administrative expenses include monthly servicing and administrative costs. The Company's Guaranteed Student Loan program was instituted in the first quarter of 2013.

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# Income Tax Expense

As of September 30, 2013, the Company has net deferred tax assets totaling \$9.3 million of which \$8.5 million represents the after-tax impact of net operating losses. This net deferred tax asset is fully offset by a valuation allowance as a result of uncertainty surrounding the ultimate realization of these tax benefits. The need for a valuation allowance is based on the Company's judgment as to their likelihood of realization based on an analysis of cumulative tax losses, net operating loss carryforward limitations, projections of future taxable income, available tax planning strategies, asset quality and general economic conditions in its market area.

As of December 31, 2010, the Company and BOVA each experienced change in control under Section 382 of the Internal Revenue Code. As a result, the Company's and BOVA's ability to utilize net operating losses generated prior to that date is limited. The Company currently estimates that \$2.9 million of the tax benefits related to net operating losses will expire unused and will ultimately not be realized.

The Company will continue to evaluate the realizability of the net deferred tax asset on a quarterly basis. If, as a result of the Company's continuing analysis, it is determined that realization of the deferred tax assets is more-likely-than-not, a portion or all of the remaining \$5.9 million (after reduction for the \$2.9 million related to the unrealizable net operating losses) of valuation allowance may be reversed.

#### **Financial Condition**

#### Loans

Loans represent the largest category of earning assets and typically provide higher yields than the other types of earning assets. Loans carry inherent credit and liquidity risks associated with the creditworthiness of our borrowers and general economic conditions. At September 30, 2013, total loans held for investment (net of reserves) were \$171.3 million versus \$111.0 million at December 31, 2012. Loans held for sale (at fair market value) were \$28.9 million at December 31, 2012. The Company reduced its held for sale program to a zero balance in the second quarter of 2013.

The following table sets forth the composition of the loan portfolio by category at the dates indicated and highlights our general emphasis on commercial and commercial real-estate lending.

(dollars in thousands)		mposition of otember 30, 2	Loan Portfolio 2013	December 31, 2012					
	Amount Percent			Amount			Perce	nt	
Commercial Real Estate:									
Acquisition, development and construction	\$	3,561	2.1	%	\$	3,313	2	.9	%
Non owner occupied		31,809	18.4	%		30,747	2	7.2	%
Owner occupied		50,592	29.3	%		39,570	3	5.0	%
Commercial & industrial		20,388	11.8	%		23,488	2	0.8	%
Guaranteed student loans		51,293	29.7	%		-	0	.0	%
Consumer:									
Residential mortgage		7,600	4.4	%		7,260	6	.4	%
HELOC		7,147	4.1	%		8,395	7	.4	%
Other		399	0.2	%		297	0	.3	%
Total Loans	\$	172,789	100.0	%	\$	113,070	1	0.00	%
Allowance for Loan Losses		(1,517)				(2,110)			
Total Loans, net of allowance	\$	171,272			\$	110,960			

The largest component of the loan portfolio is comprised of various types of commercial real estate loans. At September 30, 2013, commercial real estate loans totaled \$86.0 million or 49.7% of the total portfolio, of which, acquisition, development and construction loans were only \$3.6 million. The second largest component was guaranteed student loans which totaled \$51.3 million, or 29.7% of the total portfolio at September 30, 2013. The student loan portfolio is approximately 98% guaranteed by the U.S. Department of Education. This guaranty is for 98% of principal and accrued interest outstanding through the date payment is made. Commercial and industrial loans totaled \$20.4 million and represented 11.8% of the total loan portfolio. Consumer loans which are comprised primarily of residential mortgage and home equity loans totaled \$15.1 million, or 8.8% of the total portfolio.

The repayment of maturing loans in the loan portfolio is also a source of liquidity for Cordia. The following tables set forth our loans maturing within specified intervals after the dates indicated. These tables were prepared based on the contractually outstanding balance and the contractual maturity date. These balances differ from the general ledger balances because of certain acquisition accounting adjustments.

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Loan Maturity Schedule September 30, 2013

	SCI	Juliou 30, 2	2013						
(dollars in thousands)	One Year or Less		Over One Year Through Five Years		Over Five Years		Total		
Commercial Real Estate:									
Acquisition, Development and Construction Commercial Commercial & Industrial Guaranteed student loans Consumer:	\$	1,117 22,035 7,077 17 4,297 34,543	<b>\$</b>	2,447 43,133 11,939 681 7,108 65,308	\$ \$	17,613 1,401 50,595 3,874 73,483	\$	3,564 82,781 20,417 51,293 15,279 173,334	
Loans maturing after one year with: Fixed interest rates Floating interest rates	\$	68,203 70,588 138,791							

The information presented in the above table is based on the contractual maturities of the individual loans, including loans which may be subject to renewal at their maturities. Renewal of such loans is subject to review and credit approval as well as modification of terms. Consequently, we believe the treatment in the above table presents fairly the maturity and repricing structure of the loan portfolio as shown in the above table.

## Allowance for Loan Losses

At December 31, 2012, our allowance for loan losses was \$2.1 million, or 1.9% of total loans outstanding and 28.0% of non-performing loans. At September 30, 2013, our allowance for loan losses was \$1.5 million, or 0.9% of total loans and 29.4% of non-performing loans which do not include student loans past due greater than 90 days. The allowance includes net charge offs of \$704 thousand taken during the 2013 period, as well as a provision charged to expense of \$111 thousand. Charge-offs recorded in 2013 were provided for in the allowance for loan losses prior to December 31, 2012. In addition, management included historical loss estimates relating to the unguaranteed portion of the student loan portfolio when performing this analysis at September 30, 2013.

The increase in the student loan balances past due greater than 90 days is a historical phenomenon that is typical with every new rehabilitated student loan portfolio purchase. When loans are transferred from the seller to new purchaser, delinquencies typically spike and then trend down over the next year to historical levels, which approximate 25%. Consequently, management believes that the 50 basis points used to calculate the general reserve relating to student loans is adequate to cover anticipated losses in the unguaranteed portion of the portfolio.

Management has developed policies and procedures for evaluating the overall quality of the loan portfolio, the timely identification of potential problem credits and impaired loans and the establishment of an appropriate allowance for loan losses. The acquired loan portfolio was originally recorded at fair value, which includes a credit mark-to-market, based on the acquisition method of accounting. Loans renewed or originated since the date of our initial investment are evaluated and an appropriate allowance for loan losses is established. Any worsening of acquired impaired loans since the date of Cordia's investment in BOVA is evaluated for further impairment. Additional impairment on acquired impaired loans is recorded through the provision for loan losses. Any improvement in cash flows of acquired impaired loans is amortized as a yield adjustment over the remaining life of the loans. A fuller explanation may be found in the table under the caption "Loans with Deteriorated Credit Quality" regarding accretable and nonaccretable discount. Loan losses are charged against the allowance when management believes the uncollectability of a loan is confirmed, which decreases the balance of the allowance. Subsequent recoveries, if any, are credited back to the allowance. Loans

acquired with deteriorated credit quality declined significantly during the first quarter of 2013 due to pay downs, charge-offs and numerous changes in some of the underlying credits resulting in a complete new risk profile. Loans that were significantly re-written are treated as new loans and are included in management's calculation of the allowance for loan losses.

The allowance consists of a specific component allocated to impaired loans and a general component allocated to the aggregate of all unimpaired loans. The amount of the allowance is established through the application of a standardized model, the components of which are: an impairment analysis of identified loans to determine the level of any specific reserves needed on impaired loans, and a broad analysis of historical loss experience, economic factors and portfolio-related environmental factors to determine the level of general reserves needed. The model inputs include an evaluation of historical charge-offs, the current trends in delinquencies, and adverse credit migration and trends in the size and composition of the loan portfolio, including concentrations in higher risk loan types. Consideration is also given to the results of regulatory examinations.

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The allowance for loan losses is evaluated quarterly by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the specific borrowers' ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. The use of various estimates and judgments in our ongoing evaluation of the required level of allowance can significantly affect our results of operations and financial condition and may result in either greater provisions to increase the allowance or reduced provisions based upon management's current view of portfolio and economic conditions and the application of revised estimates and assumptions. The allowance consists of specific and general components. The specific component relates to loans that are classified as substandard or worse. For such loans that are also classified as impaired, a specific allowance is established. The general component covers loans graded special mention or better and is based on an analysis of historical loss experience, national and local economic factors, and environmental factors specific to the loan portfolio composition.

The decline in the allowance for loan losses as a percentage of total loans from December 31, 2012 to September 30, 2013 is largely due to charge-offs recorded in 2013 for reserves provided prior to December 31, 2012. Another major contributor to the decline is the \$51.3 million guaranteed student loan portfolio that was purchased in the first and second quarters of 2013. The student loans are 98% guaranteed by the U.S. Department of Education (full principal and accrued interest upon default). Therefore, only the unguaranteed portion of approximately \$1.0 million is considered in the Company's allowance for loan loss methodology. Net of the guaranteed portion of the student loans from total loans, the allowance for loan losses would be 1.2%.

Loans acquired with deteriorated credit quality declined significantly during the first nine months of 2013 due to pay downs, charge-offs and numerous changes in some of the underlying credits resulting in a completely new risk profile. Loans that were significantly re-written are treated as new loans and are included in management's calculation of the allowance for loan losses.

Changes affecting the allowance for loan losses for the nine months ended September 30, 2013 and the year ended December 31, 2012, are summarized in the following table.

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(dollars in thousands)	Nine Months Ended September 30, 2013			Year Ended December 31, 2012		
Allowance at beginning of period	\$	2,110		\$	2,285	
Provisions for loan losses		111			588	
Charge offs:						
Commercial real estate		(289)			(635)	
Commercial & Industrial		-			(286)	
Guaranteed student loans		(66)			-	
Consumer		(373)			(223)	
Total charge-offs		(728)			(1,144)	
Recoveries:						
Commercial real estate		3			346	
Commercial & Industrial		18			16	
Guaranteed student loans		-			-	
Consumer		3			19	
Total recoveries		24			381	
Net charge-offs		(704)			(763)	
	\$	1,517		\$	2,110	
Allowance to non-performing loans		29.4	%		28.0	%
Allowance to total loans outstanding		0.9	%		1.9	%
Net charge-offs to average loans		0.5	%		0.7	%

Non-performing loans do not include guaranteed student loans with past-due balances greater than 90 days.

The increase in the allowance to non-performing loan ratio from December 31, 2012 is due to a \$2.4 million dollar decrease in nonperforming loans from \$7.5 million at December 31, 2012 to \$5.1 million at September 30, 2013.

Included in the table below is the activity related to the portion of the allowance for loan losses for loans acquired with deteriorated credit quality. Because of the nature and limited number of these loans, they are individually evaluated for additional impairment on a quarterly basis. Activity related only to that portion of the allowance for loan losses is as follows:

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(dollars in thousands)	Ended	Months The state of the state o	Year I Decem 31, 20	nber
Allowance at beginning of period	\$	537	\$	387
Provisions for loan losses		228		406
Charge offs: Commercial real estate Commercial & Industrial Guaranteed student loans Consumer Total charge-offs		(489) (5) - (43) (537)		(229) - - (27) (256)
Recoveries: Commercial real estate Commercial & Industrial Guaranteed student loans Consumer Total recoveries Net charge-offs	\$	- - - - (537) 228	\$	- - - - (256) 537

The following table represents the allocation of the allowance for loan losses at the dates indicated. Notwithstanding these allocations, the entire allowance is available to absorb loan losses in any loan category.

(dollars in thousands)	September 30, 2013						December 31, 2012						
		mount	Percent of Allowance to Total Allowance		Percent of Loans in Category to Total Loans		mount	Percent of Allowance to Total Allowance		Percent of Loans in Category to Total Loans			
Commercial real estate	\$	971	10.3	%	49.7	% \$	810	38.3	%	65.1	%		
Commercial & industrial		143	9.4	%	11.8	%	782	37.1	%	20.8	%		
Guaranteed student loans		248	16.3	%	29.7	%	-	-		-			
Consumer		155	64.0	%	8.8	%	518	24.6	%	14.1	%		
Total allowance for loan losses	\$	1,517	100.0	%	100.0	% \$	2,110	100.0	%	100.0	%		

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# Asset Quality

### Risk Rating Process

On a quarterly basis, the process of estimating the allowance for loan losses begins with review of the risk rating assigned to individual loans. Through this process, loans graded substandard or worse are evaluated for impairment in accordance with ASC Topic 310 "Accounting by Creditors for Impairment of a Loan". Refer to Note 4 of the Notes to the Consolidated Financial Statements for more detail.

The following is the distribution of loans by credit quality and class as of September 30, 2013 and December 31, 2012:

Loan Amount as of September 30, 2013

(dollars in thousands)	Commer	cial Real Est	ate	Commercial	Guarantee	edConsume	er		
Credit Quality	Acq - Dev	Non-Owne	r Owner	&	Student	Resident	ial		
by Class	Construc	ti@ccupied	Occupied	Industrial	Loans	Mortgage	e HELOC	Other	Total
1 Highest Quality 2 Above	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Average Quality	-	3,890	3,012	1,529	51,293	86	208	259	60,277
3 Satisfactory	434	8,868	24,284	7,312	-	4,337	3,497	59	48,791
4 Pass	2,187	17,735	15,190	8,762	-	2,494	2,212	81	48,661
5 Special Mention	306	129	5,020	1,852	-	486	641	-	8,434
6 Substandard	273	672	264	397	-	153	133	-	1,892
7 Doubtful	\$ 3,200	\$ 31,294	\$ 47,770	\$ 19,852	\$ 51,293	\$ 7,556	- \$ 6,691	- \$ 399	\$ 168,055
Loans acquired with deteriorating credit quality	361	515	2,822	536	-	44	456	-	4,734
Total loans	\$ 3,561	\$ 31,809	\$ 50,592	\$ 20,388	\$ 51,293	\$ 7,600	\$ 7,147	\$ 399	\$ 172,789

# Loan Amount as of December 31, 2012

Commerc	cial Real Esta	ate	Commercia Guaran Candsumer					
Acq - De	v Non-Owne	erOwner	&	Stude	nResidenti	al		
Construc	ti@ccupied	Occupied	Industrial	Loans	Mortgage	HELOC	Other	Total
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1	\$ 1
-	-	3,082	1,088	-	119	86	3	4,378
392	6,261	19,727	6,598	-	4,074	3,969	186	41,207
319	13,094	9,649	12,215	-	1,844	2,263	69	39,453
	Acq - De Construct \$ - - 392	Acq - Dev Non-Owner Constructionccupied  \$ -	\$ - \$ - \$ - 3,082 392 6,261 19,727	Acq - Dev Non-Owner Construction ccupied       &         \$ -       \$ -       \$ -         \$ -       -       3,082       1,088         392       6,261       19,727       6,598	Acq - Dev Non-OwnerOwner Construction ccupied       & Student Construction Ccupied       Student Construction Ccupied         \$ -       \$ -       \$ -       \$ -         -       -       3,082       1,088       -         392       6,261       19,727       6,598       -	Acq - Dev Non-Owner Owner Construction ccupied       & Studen Residential Loans         \$ - <td< td=""><td>Acq - Dev Non-Owner Construction coupled       &amp; StudenResidential Loans       HELOC         \$ -&lt;</td><td>Acq - Dev Non-Owner Construction coupled       &amp; Studen Residential Loans Mortgage HELOC       Other         \$ -       \$ -       \$ -       \$ -       \$ -       \$ 1         -       -       3,082       1,088       -       119       86       3         392       6,261       19,727       6,598       -       4,074       3,969       186</td></td<>	Acq - Dev Non-Owner Construction coupled       & StudenResidential Loans       HELOC         \$ -<	Acq - Dev Non-Owner Construction coupled       & Studen Residential Loans Mortgage HELOC       Other         \$ -       \$ -       \$ -       \$ -       \$ -       \$ 1         -       -       3,082       1,088       -       119       86       3         392       6,261       19,727       6,598       -       4,074       3,969       186

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<ul><li>5 Special Mention</li><li>6 Substandard</li><li>7 Doubtful</li></ul>	- - - \$ 711	5,769 188 - \$ 25,312	1,668 481 - \$ 34,607	1,351 570 - \$ 21,822	- - - \$ -	684 32 - \$ 6,753	274 347 552 \$ 7,491	16 22 - \$ 297	9,762 1,640 552 \$ 96,993
Loans acquired with deteriorating credit quality	2,602	5,435	4,963	1,666	-	507	904	-	16,077
Total loans	\$ 3,313	\$ 30,747	\$ 39,570	\$ 23,488	\$ -	\$ 7,260	\$ 8,395	\$ 297	\$ 113,070

As shown in the tables above, substandard and doubtful loans were \$1.9 million at September 30, 2013, or 1.1% of the total loan portfolio. This compares to \$2.2 million, or 1.9% of the total loan portfolio at December 31, 2012. Loans graded "pass" or better increased \$72.7 million from \$85.0 million at December 31, 2012 to \$157.7 million at September 30, 2013. Loans acquired by Cordia in December 2010 with deteriorating credit quality have declined \$11.4 million from \$16.1 million at December 31, 2012 to \$4.7 million at September 30, 2013.

During 2011, we hired a new credit management team which included a Chief Credit Officer, a Chief Operating Officer (promoted in 2012 to President of BOVA) who also serves as the Bank's senior lending officer, and a Senior Vice President responsible for working out problem loans and seeking recoveries. The new credit management team dedicates a large portion of its time to portfolio management, including new credit underwriting disciplines, training staff, resolving problem assets, as well as performing a detailed assessment of the accuracy of credit risk grades and assuring the Bank is appropriately reserved. At September 30, 2013 and December 31, 2012, we believe that credit risk grades and the allowance for loan losses are accurate.

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The Bank has continued to employ the same third party loan review firm for annual reviews and periodic special assignments. The most recent evaluation was completed in May 2013. The next loan review is tentatively scheduled for the second quarter of 2014. The scope of the 2013 loan file review totaled approximately 71% of the Bank's exposure, excluding guaranteed student loans. Significant items noted in the final report were as follows:

- · Levels of past due loans, non-accruing loans and classified (loans risk rated as substandard) loans have improved significantly since the 2012 review;
- · Risk ratings were accurate; and
- · The ALLL process is logical and well-supported.

#### Nonperforming Assets

The past due status of a loan is based on the contractual due date of the most delinquent payment due. Loans, including impaired loans, are generally classified as nonaccrual if they are past due as to maturity or payment of principal or interest for a period of more than 90 days, unless such loans are well-secured and in the process of collection. Loans greater than 90 days past due may remain on an accrual status if management determines it has adequate collateral and cash flow to cover the principal and interest or is in the process of refinancing or, as in the case of the student loan portfolio, the government guarantees approximately 98% of the principal plus accrued interest. If a loan or a portion of a loan that is delinquent more than 90 days is adversely classified, or is partially charged off, the loan is generally classified as nonaccrual. Additionally, whenever management becomes aware of facts or circumstances that may adversely impact the full collectability of principal and interest of a loan, it is placed on nonaccrual status immediately, rather than delaying such action until the loans become 90 days past due.

When a loan is placed on nonaccrual status, previously accrued and uncollected interest is reversed, and the amortization of related deferred loan fees or costs is suspended. While a loan is classified as nonaccrual and the future collectability of the recorded loan balance is doubtful, collections of interest and principal are generally applied as a reduction to principal outstanding. When the future collectability of the recorded loan balance is expected, interest income may be recognized on a cash basis. In the case where a nonaccrual loan has been partially charged off, recognition of interest on a cash basis is limited to that which would have been recognized on the recorded loan balance at the contractual interest rate. Cash interest receipts in excess of that amount are recorded as recoveries to the allowance for loan losses until prior charge-offs have been fully recovered.

Loans placed on non-accrual status may be returned to accrual status after:

- •payments are received for a reasonable period, usually six (6) consecutive months in accordance with the loan documents, and any doubt as to the loan's full collectability has been removed; or
- · the loan is restructured and supported by a well-documented credit evaluation of the borrower's financial condition and the prospects for full payment.

When a loan is returned to accrual status after restructuring, the risk rating remains unchanged until a satisfactory payment history is re-established.

Nonperforming assets totaled \$6.6 million or 2.8% of total assets at September 30, 2013 and are comprised of non-accrual loans of \$4.1 million, accruing troubled debt restructures ("TDR's") of \$1.0 million and repossessed collateral of \$1.5 million. The balance of nonperforming assets at December 31, 2012 was \$9.3 million or 5.2% of total assets. The decrease at September 30, 2013 from December 31, 2012 was a result of management's aggressive approach to the resolution of problem loans, coupled with growth in total assets.

Real estate acquired through, or in lieu of, foreclosure is held for sale and is stated at the estimated fair market value of the property, less estimated disposal costs. Any excess of the principal over the estimated fair market value at the time of acquisition is charged to the allowance for loan losses. The estimated fair market value is reviewed periodically by management and any write-downs are charged against current earnings. Development and improvement costs relating to property are capitalized unless such added costs cause the properties recorded value to exceed the estimated fair market value. Net operating income or expenses of such properties are included in collection, repossession and other real estate owned expenses.

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A summary of nonperforming assets, including accruing troubled debt restructurings, as of the dates indicated follows:

(dollars in thousands)	September 30, 2013			December 31, 2012		
Non-accrual loans	\$	4,054		\$	5,471	
Accruing troubled debt restructurings:						
Commercial Real Estate:						
Non-owner Occupied		1,358			1,373	
Commercial & Industrial		506			687	
Total accruing troubled debt restructurings		1,864			2,060	
Real estate owned		1,545			1,768	
Total nonperforming assets	\$	7,463		\$	9,299	
Total nonaccrual loans to total loans		2.3	%		4.8	%
Total nonaccrual loans to total assets		1.7	%		3.1	%
Total nonperforming assets to total assets		3.2	%		5.2	%
Nonperforming assets, net of accruing troubled debt restructurings, to total assets		2.4	%		4.1	%
Total loans	\$	172,789		\$	113,070	
Total assets	\$	232,972		\$	178,696	

Student loans with a past due balance greater than 90 days are not included in the balance of nonperforming assets.

### Loans with Deteriorated Credit Quality

In the acquisition of BOVA certain loans were acquired which showed evidence of deterioration in credit quality. These loans are accounted for under the guidance of ASC 310-30. Information related to these loans as of the dates indicated is provided in the following table.

(dollars in thousands)	Septer 2013	mber 30,	Decem 2012	nber 31,
Contract principal balance Accretable discount Nonaccretable discount	\$	4,823 - (89)	\$	16,718 (476) (165)
Book value of loans	\$	4,734	\$	16,077

#### **Investment Securities**

The total securities portfolio (excluding restricted securities) was \$29.8 million at September 30, 2013 as compared to \$18.5 million at December 31, 2012. All securities were designated as available for sale and were recorded at estimated market value.

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Amortized cost and fair values of securities available for sale are as follows:

	Sep	tember 30, 20	013					
(dollars in thousands)	Am Cos	ortized	Gro Gai	ss Unrealize	ed Los	ses	Esti Fair Val	
U.S. Government Agencies	\$	7,139	\$	75	\$	(47)	\$	7,167
Agency Guaranteed Mortgage-backed securities		23,124		37		(521)		22,640
Total	\$	30,263	\$	112	\$	(568)	\$	29,807
	Dec	cember 31, 20	12					
	Am	ortized	Gro	ss Unrealize	ed		Esti Fair	mated
(dollars in thousands)	Cos		Gai		Los	ses	Val	
U.S. Government Agencies Agency Guaranteed	\$	3,425	\$	30	\$	-	\$	3,455
Mortgage-backed securities		15,007		82		(33)		15,056
Total	\$	18,432	\$	112	\$	(33)	\$	18,511

The portfolio is available to support liquidity needs of BOVA as well as a source of interest income. Sales of available for sale securities were \$3.6 million and \$11.2 million during the nine months ended September 30, 2013 and the year ended December 31, 2012, respectively.

As of September, 2013 we had unrealized losses of \$47 thousand on two U.S. Government Agency securities with a fair value \$3.8 million and unrealized losses of \$521 thousand on eleven agency-guaranteed mortgage-backed securities with a fair value of \$16.8 million. All of the unrealized losses are attributable to increases in interest rates and not to credit deterioration. Currently, we do not believe that it is probable that we will be unable to collect all amounts due according to the contractual terms of the investments. Because the decline in market value is attributable to changes in interest rates and not to credit quality and because it is not likely we will be required to sell the investments before recovery of their amortized cost bases, we do not consider these investments to be other-than-temporarily impaired at September 30, 2013.

In October 2013, agency-guaranteed mortgage-backed securities with a market value of \$9.7 million were transferred from available-for-sale to held-to-maturity.

The following tables set forth the scheduled maturities and average yields of securities available for sale at September 30, 2013:

(dollars in thousands)	Within C	ne Year	After On Through		After Fiver Fiver Fire After Fiver 1 ar 1		After Ten	Years	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield	Total
U.S. Government Agencies	\$ -	0.00 %	\$ -	0.00 %	\$ -	0.00 %	\$ 7,167	1.60 %	\$ 7,167
Agency guaranteed mortgage-backed securities	58	0.80 %	-	0.00 %	4,529	2.02 %	18,053	2.11 %	22,640
Total Loans	\$ 58		\$ -		\$ 4,529		\$ 25,220		\$ 29,807

# Deposits and Other Interest-Bearing Liabilities

Beginning in late 2012 and continuing through the first nine months of 2013, management has worked extensively to build a more productive sales infrastructure which has resulted in success targeting lower cost transaction accounts.

At September 30, 2013, total deposits were \$208.9 million, compared to \$154.4 million at December 31, 2012. Establishing institutional funding has provided \$38.5 million in deposit growth at an average cost of .71%. The remaining increases were derived predominantly from the local retail and commercial market and provide low cost stable funding source for our loan portfolio and other earning assets.

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The following table sets forth our deposits by category at the dates indicated.

(dollars in thousands)	Sep	tember 30, 2013			Dec	ember 31, 2012			
	Am	ount	Percent		Am	ount	Percent	t	
Non-interest bearing demand	\$	21,719	10.4	%	\$	19,498	1	2.6	%
NOW accounts		13,514	6.5	%		14,830	9	.6	%
Savings and money market accounts		46,032	22.0	%		24,563	1	5.9	%
Time deposits - less than \$100,000		52,620	25.2	%		54,142	3	5.1	%
Time deposits - \$100,000 or more		75,023	35.9	%		41,395	2	6.8	%
Total deposits	\$	208,908	100.0	%	\$	154,428	1	0.00	%

The maturity distribution of our time deposits of \$100,000 or more and other time deposits at September 30, 2013, is set forth in the following table:

(dollars in thousands)	Time Deposits Less Than \$100,000		Time Deposits \$100,000 and Greater		Total	
Months to maturity:						
Three months or less	\$	8,493	\$	7,669	\$	16,162
Over three to twelve months		18,687		20,316		39,003
One to three years		14,889		33,655		48,544
Over three years		10,551		13,383		23,934
Total	\$	52,620	\$	75,023	\$	127,645

Management monitors maturity trends in time deposits as part of its overall asset liability management strategy.

#### **Liquidity and Capital Resources**

#### Liquidity

Liquidity management involves monitoring our sources and uses of funds in order to meet our short-term and long-term cash flow requirements while optimizing profits. Liquidity represents an institution's ability to meet present and future financial obligations, including through the sale of existing assets or the acquisition of additional funds through short-term borrowings. BOVA's primary access to liquidity comes from several sources: operating cash flows from payments received on loans and mortgage-backed securities, increased deposits, and cash reserves. BOVA's secondary sources of liquidity are Federal Funds sold, unpledged securities available for sale, and borrowings from correspondent banks, the FHLB and the Federal Reserve Bank's Discount Window, including borrowings secured by loans. Liquidity strategies are approved and monitored by the Asset/Liability Committee ("ALCO") of our BOVA Board of Directors.

BOVA's deposit base grew by 35.3% from \$154.4 million at December 31, 2012 to \$208.9 million at September 30, 2013. These funds were used to fund the purchase of student loans guaranteed by the U.S. Department of Education, to fund loan originations and to purchase additional available for sale securities. As it implemented loan growth initiatives for 2013, BOVA developed several funding strategies, including prudent use of brokered and institutional deposits, to augment core deposit growth and further reduce the cost of funds. Development of several sources of funding beyond core deposit growth ensures maximum access to funds without dependence on higher cost sources.

BOVA maintains an investment portfolio of available for sale marketable securities that may be used for liquidity purposes by either pledging them through repo transactions against borrowings from the FHLB or a correspondent bank or by selling them on the open market. Those securities consist primarily of U.S. Government agency debt securities. To the extent any securities are pledged against borrowing from one credit facility, the borrowing ability of other secured borrowing facilities would be reduced by a like amount.

In October 2013, the Company converted a portion of its securities profolio from available for sale to held to maturity. These securities may be pledged to institutions in connection with borrowings but are not available for sale.

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### **Borrowings**

In October 2013, the Company converted a portion of its securities portfolio from available for sale to held \_\_\_\_ maturity. These securities may be pledged to institutions in connection with borrowings but are not available for sale.

Throughout 2012 and as of September 30, 2013, BOVA had a \$10.0 million committed repo line with a correspondent bank through which borrowings could be made against the pledge of marketable securities subject to mark-to-market valuations and standard collateral borrowing ratios. This line was unused during 2012 and the nine months ended September 30, 2013 and remains fully available. BOVA also maintains a \$2.5 million secured line of credit as well as a \$2.0 million unsecured line of credit with other correspondent banks that were available for direct borrowings or purchasing Federal Funds.

BOVA is a member of the Federal Home Loan Bank of Atlanta (FHLB), which provides access to additional lines of credit and other products offered by the FHLB. These borrowings are largely secured by BOVA's loan portfolio. The FHLB maintains a blanket security agreement on qualifying collateral. As of September 30, 2013 and December 31, 2012, BOVA had \$10.0 million in secured borrowings outstanding with the FHLB Atlanta against pledged eligible mortgage loan collateral, at a stated interest rate of 1.62%. As of September 30, 2013, BOVA had a total credit availability of \$4.7 million at the FHLB which could be accessed through pledging a combination of eligible mortgage loan collateral and investment securities. The FHLB offers a variety of floating and fixed rate loans at terms ranging from overnight to 20 years; therefore, BOVA can select borrowing terms to mitigate interest rate risk. BOVA is also a member in good standing with the Federal Reserve Bank System and has approved access to the Federal Reserve Bank Discount Window where it can borrow short-term funds against the pledge of loans and securities.

## Liquidity Contingency Plan

Historically BOVA has maintained both a retail branch-based and an asset-based liquidity strategy and has not depended materially on brokered deposits or utilized securitization as sources of liquidity. BOVA strives to follow regulatory guidance in the management of liquidity risk and has established a Board-approved Contingency Funding Plan (CFP) that prescribes liquidity risk limits and guidelines and includes *pro forma* cash flow analyses of BOVA's sources and uses of funds under various liquidity scenarios. BOVA's CFP includes funding alternatives that can be implemented if access to normal funding sources is reduced.

We are not aware of any trends, events or uncertainties that are reasonably likely to have a material adverse effect on our short term or long term liquidity. Based on our current and expected liquidity needs, including any liquidity needs associated with loan growth or generated by off-balance sheet transactions such as commitments to extend credit, commitments to purchase securities and standby letters of credit, we expect to be able to meet our obligations for the next twelve months.

## Capital

BOVA is subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can trigger certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a material effect on our financial statements. Under the regulatory capital adequacy guidelines BOVA must meet specific capital guidelines that are based on quantitative measures of assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. Our capital amounts and classifications are also subject to qualitative judgments by the regulators.

Quantitative measures established by regulation to ensure capital adequacy require financial institutions to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). At September 30,

2013 and December 31, 2012, BOVA met all minimum capital adequacy requirements to which it was subject, as well as all requirements to be well-capitalized. The threshold levels to be considered well-capitalized are 5% for tier 1 leverage ratio, 6% for tier 1 risk-based capital ratio, and 10% for total risk-based capital ratio. BOVA experienced a decline in capital ratios in 2013 primarily as a result of "push down" purchase accounting adjustments based on the Company's acquisition of BOVA in 2010, and also as a result of BOVA's increase in assets, particularly guaranteed student loans.

BOVA exceeded all the regulatory capital requirements at the dates indicated and was considered well-capitalized, as set forth in the following table.

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(dollars in thousands)	September 30,			December 31,			
(donars in thousands)	2013		2	2012			
Tier 1 capital	\$	14,053	9	\$	14,939		
Tier 2 capital		1,517			1,515		
Total qualifying capital		15,570			16,454		
Total risk-adjusted assets	\$	138,861	9	\$	113,321		
Tier 1 leverage ratio		6.0	%		8.7	%	
Tier 1 risk-based capital ratio		10.1	%		12.3	%	
Total risk-based capital ratio		11.2	%		13.6	%	

Cordia is considered a small bank holding company, based on its asset size under \$500 million. Accordingly it is exempt from Federal regulatory guidelines related to leverage ratios and risk-based capital.

#### **Interest Rate Sensitivity**

The pricing and maturity of assets and liabilities are monitored and managed in order to diminish the potential adverse impact that changes in rates could have on net interest income. The principal monitoring techniques employed by us are the Economic Value of Equity (EVE) and Net Interest Income or Earnings at Risk (NII or EaR) and the repricing "gap." EVE and NII are cash flow and earnings simulation modeling techniques which predict likely economic outcomes given various interest rate scenarios. The repricing gap is the positive or negative dollar difference between the balance of assets and liabilities that are subject to interest rate repricing within a given period of time.

Interest rate sensitivity can be managed by closely matching the interest rate repricing periods of assets or liabilities at the time they are acquired and by adjusting that match as the balance sheet grows or the mix of asset and liability characteristics or interest rates change. That adjustment can be accomplished by selling securities available for sale, replacing an asset or liability at maturity with those of different characteristics, or adjusting the interest rate during the life of an asset or liability. Managing the amount of different assets and liabilities that reprice in a given time interval may help to hedge the risk and minimize the impact on net interest income of rising or falling interest rates.

Application of a 200 basis point rate increase would result in a 0.99% decrease in net interest income at September 30, 2013, as compared to a 3.54% increase at December 31, 2012. A 200 basis point rate increase would result in the appreciation of the Bank's equity value by 15.8% at September 30, 2013, compared to a 1.46% increase in appreciation at December 31, 2012.

The Bank is liability sensitive. If interest rates do rise within the next twelve months, interest-earning assets will reprice at lower rates and with greater sensitivity than the Bank's interest-bearing liabilities. The result would be that interest income will rise slower than interest expense, and net interest will likely decrease.

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# Off-Balance Sheet Risk/Commitments and Contingencies

Through our operations, we have made contractual commitments to extend credit in the ordinary course of our business activities. These commitments are legally binding agreements to lend money to our customers at predetermined interest rates for a specified period of time. At September 30, 2013, we had issued commitments to extend credit of \$14.3 million through various types of commercial and consumer lending arrangements. The majority of these commitments to extend credit had variable rates.

We evaluate each customer's credit worthiness for such commitments on a case-by-case basis in the same manner as for the approval of a direct loan. The amount of collateral obtained, if deemed necessary by us upon extension of credit, is based on our credit evaluation of the borrower. Collateral varies but may include accounts receivable, inventory, property, plant and equipment, commercial and residential real estate.

The following table presents unfunded loan commitments outstanding as of September 30, 2013:

(dollars in thousands)	September 30,			
(donars in diousands)	2013	}		
Commercial lines of credit	\$	10,033		
Home equity lines of credit		3,663		
Other consumer		100		
Letters of credit		535		
	\$	14,331		

## **Critical Accounting Policies**

Cordia's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America and conform to general practices within the banking industry. Cordia's financial position and results of operations are affected by management's application of accounting policies, including judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies could result in material changes in our financial position and/or results of operations.

Estimates, assumptions, and judgments are necessary principally when assets and liabilities are required to be recorded at estimated fair value, when a decline in the value of an asset carried on the financial statements at fair value warrants an impairment write-down or valuation reserve to be established, or when an asset or liability needs to be recorded based upon the probability of occurrence of a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are either based on quoted market prices or provided by third party sources, when available. When third party information is not available, valuation adjustments are estimated in good faith by management primarily through the use of internal or third party modeling techniques and/or appraisal estimates.

Cordia's accounting policies are fundamental to understanding Management's Discussion and Analysis. The following is a summary of Cordia's "critical accounting policies." In addition, the disclosures presented in the Notes to the Consolidated Financial Statements and in this section provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined.

## **Business Combinations**

Cordia accounts for its business combinations under the acquisition method of accounting, a cost allocation process which requires the cost of an acquisition to be allocated to the individual assets acquired and liabilities assumed based on their estimated fair values. The acquisition method of accounting requires an acquirer to recognize the assets acquired and the liabilities assumed at the acquisition date measured at their fair values as of that date. To determine the fair values, Cordia relies on third party valuations, such as appraisals, or internal valuations based on discounted cash flow analyses or other valuation techniques.

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### Acquired Loans with Specific Credit-Related Deterioration.

Acquired loans with specific credit deterioration are accounted for by Cordia in accordance with FASB Accounting Standards Codification 310-30. Certain acquired loans, those for which specific credit-related deterioration, since origination, is identified, are recorded at fair value reflecting the present value of the amounts expected to be collected. Income recognition on these loans is based on a reasonable expectation about the timing and amount of cash flows to be collected. Acquired loans deemed impaired and considered collateral dependent, with the timing of the sale of loan collateral indeterminate, remain on non-accrual status and have no accretable yield.

### Allowance for Loan Losses

We monitor and maintain an allowance for loan losses to absorb losses inherent in the loan portfolio. We maintain policies and procedures that address the systems of controls over the following areas of maintenance of the allowance: the systematic methodology used to determine the appropriate level of the allowance to provide assurance they are maintained in accordance with accounting principles generally accepted in the United States of America; the accounting policies for loan charge-offs and recoveries; the assessment and measurement of impairment in the loan portfolio; and the loan grading system.

We evaluate loans graded substandard or worse individually for impairment. These evaluations are based upon expected discounted cash flows or collateral values. If the evaluation shows that the loan's expected discounted cash flows or underlying collateral is not sufficient to repay the loan as agreed in accordance with the terms of the loan, then a specific reserve is established for the amount of impairment, which represents the difference between the principal amount of the loan less the expected discounted cash flows or value of the underlying collateral, net of selling costs.

For loans without individual measures of impairment which are loans graded special mention or better, we make estimates of losses for pools of loans grouped by similar characteristics, including the type of loan as well as the assigned loan classification. A loss rate reflecting the expected loss inherent in a group of loans is derived based upon historical rates by call report loan type. The resulting estimate of losses for pools of loans is adjusted for relevant environmental factors and other conditions of the portfolio of loans, including: borrower and industry concentrations; levels and trends in delinquencies, charge-offs and recoveries; changes in underwriting standards and risk selection; level of experience, ability and depth of lending management; and national and local economic conditions.

The amount of estimated impairment for individually evaluated loans and pools of loans is added together for a total estimate of loan losses. This estimate of losses is compared to our allowance for loan losses as of the evaluation date and, if the estimate of losses is greater than the allowance, an additional provision to the allowance would be made through a charge to the income statement. If the estimate of losses is less than the existing allowance, the degree to which the allowance exceeds the estimate is evaluated to determine whether the allowance falls outside a range of estimates. If the estimate of losses is below the range of reasonable estimates, the allowance is reduced by way of a credit to the provision for loan losses. We recognize the inherent imprecision in estimates of losses due to various uncertainties and variability related to the factors used, and therefore a reasonable range around the estimate of losses is derived and used to ascertain whether the allowance is materially overstated. If different assumptions or conditions were to prevail and it is determined that the allowance is not adequate to absorb the new estimate of probable losses, an additional provision for loan losses would be made in future periods. These additional provisions may be material to the Financial Statements.

#### **Impact of Inflation**

Since the assets and liabilities of financial institutions such as BOVA are primarily monetary in nature, interest rates have a more significant effect on BOVA's performance than do the effects of changes in the general rate of inflation

and changes in prices of goods and services. In addition, interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services. As discussed previously, we seek to manage the relationships between interest sensitive assets and liabilities in order to protect against wide interest rate fluctuations, including those resulting from inflation.

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# Item 3. Quantitative and Qualitative Disclosures about Market Risk

The information required by this Item 3 is incorporated by reference to information appearing in the MD&A Section of this Quarterly Report on Form 10-Q, more specifically in the sections entitled "Interest Rate Sensitivity" and "Liquidity Contingency Plan".

#### **Item 4. Controls and Procedures**

The Company's management, including the Company's principal executive officer and principal financial officer, have evaluated the effectiveness of the Company's "disclosure controls and procedures," as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based upon their evaluation, the principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures were adequate as of the end of the period covered by this report to ensure that information required to be disclosed in the reports that the company files or submits under the Exchange Act are recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Management is also responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15 (f) under the Exchange Act). There have been no changes in the Company's internal control over financial reporting during the quarter ended September 30, 2013 that have materially affected, or are reasonably likely to affect, the Company's internal control over financial reporting.

#### Part II. Other Information

#### **Item 1. Legal Proceedings**

The Company is currently a defendant in various legal actions and asserted claims in the normal course of business. Although the Company and legal counsel are unable to assess the ultimate outcome of each of these matters with certainty, they are of the belief that the resolution of these actions should not have a material adverse effect on the financial position, results of operations, or cash flows of the Company.

## Item 1A. Risk Factors

For information regarding the Company's risk factors, see Part I, Item 1A "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2012, filed with the Securities and Exchange Commission on April 1, 2013. As of September 30, 2013, the risk factors of the Company have not materially changed from those disclosed in the Annual Report on Form 10-K for the year ended December 31, 2012.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(a)	None
(b)	None

<sup>(</sup>c) Cordia did not repurchase any of its stock during the quarter ended September 30, 2013 and did not have any outstanding repurchase authorizations during that period.

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# **Item 3. Defaults Upon Senior Securities**

Not Applicable

### **Item 4. Mine Safety Disclosures**

Not Applicable.

#### **Item 5. Other Information**

None.

# Item 6. Exhibits

#### **Exhibit** Exhibit No. 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer and Principal Financial Officer 32 Section 1350 Certification The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2013, formatted in XBRL(Extensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of 101.1 Comprehensive Income, (iv) the Consolidated Statements of Changes in Stockholders' Equity, (v) the Consolidated Statements of Cash Flows and (vi) the Notes to the Consolidated Financial Statements, tagged as blocks of text.

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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### CORDIA BANCORP INC.

November 14, 2013 /s/ Jack Zoeller

Jack Zoeller

President and Chief Executive Officer

November 14, 2013 /s/ Mark Severson

Mark Severson

Executive Vice President and Chief Financial Officer

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# **EXHIBIT INDEX**

Exhibit No.	Exhibit
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer and Principal Financial Officer
32	Section 1350 Certification
101.1*	The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2013, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Changes in Stockholders' Equity, (v) the Consolidated Statements of Cash Flows and (vi) the Notes to the Consolidated Financial Statements, tagged as blocks of text.

<sup>\*</sup> Furnished, not filed.

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