

LANDMARK BANCORP INC  
Form 10-Q  
May 09, 2014

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**xQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2014

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-33203

**LANDMARK BANCORP, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**43-1930755**

(I.R.S. Employer Identification Number)

**701 Poyntz Avenue, Manhattan, Kansas 66502**

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(Address of principal executive offices) (Zip code)

**(785) 565-2000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date: as of May 8, 2014, the issuer had outstanding 3,174,971 shares of its common stock, \$.01 par value per share.

**LANDMARK BANCORP, INC.**

**Form 10-Q Quarterly Report**

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**PART 1 – FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****LANDMARK BANCORP, INC. AND SUBSIDIARY****CONSOLIDATED BALANCE SHEETS**

| (Dollars in thousands, except per share amounts) | March 31,<br>2014<br>(Unaudited) | December 31,<br>2013<br>(Audited) |
|--|----------------------------------|-----------------------------------|
| <b>Assets</b>                                    |                                  |                                   |
| Cash and cash equivalents                        | \$ 26,337                        | \$ 29,735                         |
| Investment securities:                           |                                  |                                   |
| Available-for-sale, at fair value                | 301,892                          | 300,246                           |
| Other securities                                 | 4,660                            | 5,271                             |
| Loans, net                                       | 411,551                          | 414,016                           |
| Loans held for sale, net                         | 9,247                            | 7,864                             |
| Premises and equipment, net                      | 21,006                           | 20,634                            |
| Bank owned life insurance                        | 17,469                           | 17,342                            |
| Goodwill   | 17,532                           | 17,532                            |
| Other intangible assets, net                     | 4,613                            | 4,811                             |
| Real estate owned                                | 245                              | 400                               |
| Accrued interest and other assets                | 10,821                           | 10,904                            |
| <b>Total assets</b>                              | <b>\$ 825,373</b>                | <b>\$ 828,755</b>                 |
| <b>Liabilities and Stockholders' Equity</b>      |                                  |                                   |
| <b>Liabilities:</b>                              |                                  |                                   |
| <b>Deposits:</b>                                 |                                  |                                   |
| Non-interest-bearing demand                      | \$ 133,944                       | \$ 124,480                        |
| Money market and NOW                             | 287,906                          | 307,014                           |
| Savings  | 75,417                           | 69,797                            |
| Time, \$100,000 and greater                      | 59,111                           | 60,242                            |
| Time, other                                      | 121,804                          | 125,953                           |
| <b>Total deposits</b>                            | <b>678,182</b>                   | <b>687,486</b>                    |
| Federal Home Loan Bank borrowings                | 35,680                           | 35,689                            |
| Other borrowings                                 | 35,863                           | 33,055                            |
| Accrued interest, taxes, and other liabilities   | 10,112                           | 9,833                             |
| <b>Total liabilities</b>                         | <b>759,837</b>                   | <b>766,063</b>                    |

Commitments and contingencies

Stockholders' equity:

|  |            |            |
|--|------------|------------|
| Preferred stock, \$0.01 par value per share, 200,000 shares authorized; none issued  | -          | -          |
| Common stock, \$0.01 par value per share, 7,500,000 shares authorized; 3,174,640 and 3,140,577 shares issued and outstanding at March 31, 2014 and December 31, 2013, respectively | 32         | 31         |
| Additional paid-in capital   | 36,922     | 36,400     |
| Retained earnings  | 28,286     | 27,187     |
| Accumulated other comprehensive income (loss)  | 296        | (926 )     |
| Total stockholders' equity   | 65,536     | 62,692     |
| Total liabilities and stockholders' equity   | \$ 825,373 | \$ 828,755 |

See accompanying notes to consolidated financial statements.

**LANDMARK BANCORP, INC. AND SUBSIDIARY****CONSOLIDATED STATEMENTS OF EARNINGS**

(Unaudited)

| (Dollars in thousands, except per share amounts)    | Three months ended |          |
|---|--------------------|----------|
|   | March 31,<br>2014  | 2013     |
| Interest income:                                    |                    |          |
| Loans:  |                    |          |
| Taxable   | \$ 5,154           | \$ 3,875 |
| Tax-exempt  | 67                 | 83       |
| Investment securities:                              |                    |          |
| Taxable   | 963                | 635      |
| Tax-exempt  | 621                | 584      |
| Total interest income                               | 6,805              | 5,177    |
| Interest expense:                                   |                    |          |
| Deposits  | 326                | 386      |
| Borrowings  | 479                | 409      |
| Total interest expense                              | 805                | 795      |
| Net interest income                                 | 6,000              | 4,382    |
| Provision for loan losses                           | 150                | 300      |
| Net interest income after provision for loan losses | 5,850              | 4,082    |
| Non-interest income:                                |                    |          |
| Fees and service charges                            | 1,670              | 1,308    |
| Gains on sales of loans, net                        | 1,116              | 1,030    |
| Bank owned life insurance                           | 127                | 153      |
| Other   | 323                | 143      |
| Total non-interest income                           | 3,236              | 2,634    |
| Non-interest expense:                               |                    |          |
| Compensation and benefits                           | 3,484              | 2,453    |
| Occupancy and equipment                             | 1,113              | 702      |
| Professional fees                                   | 286                | 225      |
| Amortization of intangibles                         | 304                | 223      |
| Data processing                                     | 369                | 217      |
| Advertising   | 112                | 107      |
| Federal deposit insurance premiums                  | 132                | 108      |
| Foreclosure and real estate owned expense           | 13                 | 41       |
| Other   | 998                | 805      |
| Total non-interest expense                          | 6,811              | 4,881    |
| Earnings before income taxes                        | 2,275              | 1,835    |
| Income tax expense                                  | 576                | 395      |
| Net earnings  | \$ 1,699           | \$ 1,440 |
| Earnings per share:                                 |                    |          |

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|                         |         |         |
|-------------------------|---------|---------|
| Basic (1)               | \$ 0.54 | \$ 0.47 |
| Diluted (1)             | \$ 0.53 | \$ 0.46 |
| Dividends per share (1) | \$ 0.19 | \$ 0.18 |

(1) Per share amounts for the period ended March 31, 2013 have been adjusted to give effect to the 5% stock dividend paid during December 2013.

See accompanying notes to consolidated financial statements.

**LANDMARK BANCORP, INC. AND SUBSIDIARY**

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(Unaudited)

| (Dollars in thousands)   | Three months ended |          |
|--|--------------------|----------|
|  | March 31,<br>2014  | 2013     |
| Net earnings   | \$ 1,699           | \$ 1,440 |
| Net unrealized holding gains (losses) on available-for-sale securities | 1,940              | (170 )   |
| Income tax expense (benefit)   | 718                | (65 )    |
| Total comprehensive income   | \$ 2,921           | \$ 1,335 |

See accompanying notes to consolidated financial statements.



**LANDMARK BANCORP, INC. AND SUBSIDIARY****CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Unaudited)

| (Dollars in thousands)  | Three months ended |           |
|---|--------------------|-----------|
|   | March 31,<br>2014  | 2013      |
| Cash flows from operating activities:   |                    |           |
| Net earnings  | \$ 1,699           | \$ 1,440  |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |                    |           |
| Provision for loan losses   | 150                | 300       |
| Provision for valuation allowance on real estate owned                              | -                  | 33        |
| Amortization of investment security premiums, net                                   | 441                | 344       |
| Amortization of intangibles   | 304                | 223       |
| Depreciation  | 282                | 233       |
| Bank owned life insurance   | (127 )             | (153 )    |
| Stock-based compensation  | 15                 | 15        |
| Deferred income taxes   | (23 )              | (91 )     |
| Gain on sales of real estate owned, net   | (25 )              | (10 )     |
| Gains on sales of loans, net  | (1,116 )           | (1,030 )  |
| Proceeds from sales of loans held for sale  | 32,441             | 41,147    |
| Origination of loans held for sale  | (32,708 )          | (38,267 ) |
| Changes in assets and liabilities:  |                    |           |
| Accrued interest and other assets   | (940 )             | (650 )    |
| Accrued expenses, taxes, and other liabilities                                      | 298                | 12,039    |
| Net cash provided by operating activities   | 691                | 15,573    |
| Cash flows from investing activities:   |                    |           |
| Net decrease in loans   | 2,462              | 1,373     |
| Maturities and prepayments of investment securities                                 | 10,126             | 9,236     |
| Purchases of investment securities  | (10,273 )          | (28,438 ) |
| Proceeds from sales of investment securities  | 611                | 11        |
| Proceeds from sales of real estate owned  | 236                | 225       |
| Purchases of premises and equipment, net  | (662 )             | (95 )     |
| Net cash provided by (used in) investing activities                                 | 2,500              | (17,688 ) |
| Cash flows from financing activities:   |                    |           |
| Net (decrease) increase in deposits   | (9,296 )           | 25,127    |
| Federal Home Loan Bank advance borrowings   | 3,902              | 100       |
| Federal Home Loan Bank advance repayments   | (3,911 )           | (2,809 )  |
| Proceeds from other borrowings  | 2,808              | 1,254     |
| Proceeds from issuance of common stock under stock option plans                     | 494                | 19        |
| Excess tax benefit related to stock option plans                                    | 14                 | 1         |
| Payment of dividends  | (600 )             | (555 )    |

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|  |          |          |
|--|----------|----------|
| Net cash (used in) provided by financing activities  | (6,589 ) | 23,137   |
| Net (decrease) increase in cash and cash equivalents | (3,398 ) | 21,022   |
| Cash and cash equivalents at beginning of period     | 29,735   | 14,920   |
| Cash and cash equivalents at end of period           | \$26,337 | \$35,942 |

See accompanying notes to consolidated financial statements.

**LANDMARK BANCORP, INC. AND SUBSIDIARY**

**CONSOLIDATED STATEMENTS OF CASH FLOWS, CONTINUED**

(Unaudited)

| (Dollars in thousands)   | Three months ended<br>March 31, |        |
|--|---------------------------------|--------|
|  | 2014                            | 2013   |
| Supplemental disclosure of cash flow information:                    |                                 |        |
| Cash payments for income taxes                                       | \$ -                            | \$ 415 |
| Cash paid for interest   | 824                             | 1,068  |
| Supplemental schedule of noncash investing and financing activities: |                                 |        |
| Transfer of loans to real estate owned                               | 75                              | 19     |

See accompanying notes to consolidated financial statements.

## LANDMARK BANCORP, INC. AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(Unaudited)

| (Dollars in thousands, except per share amounts)                               | Common<br>stock | Additional<br>paid-in<br>capital | Retained<br>earnings | Accumulated<br>other<br>comprehensive<br>income (loss) | Total     |
|--|-----------------|----------------------------------|----------------------|--|-----------|
| Balance at December 31, 2012   | \$ 29           | \$ 32,223                        | \$ 27,623            | \$ 3,458   | \$ 63,333 |
| Net earnings   | -               | -                                | 1,440                | -  | 1,440     |
| Comprehensive loss   | -               | -                                | -                    | (105 )   | (105 )    |
| Dividends paid (\$0.18 per share)  | -               | -                                | (555 )               | -  | (555 )    |
| Stock-based compensation   | -               | 15                               | -                    | -  | 15        |
| Exercise of stock options, 1,000 shares, including excess tax benefit of \$1   | -               | 20                               | -                    | -  | 20        |
| Balance at March 31, 2013  | \$ 29           | \$ 32,258                        | \$ 28,508            | \$ 3,353   | \$ 64,148 |
| Balance at December 31, 2013   | \$ 31           | \$ 36,400                        | \$ 27,187            | \$ (926 )  | \$ 62,692 |
| Net earnings   | -               | -                                | 1,699                | -  | 1,699     |
| Comprehensive income   | -               | -                                | -                    | 1,222  | 1,222     |
| Dividends paid (\$0.19 per share)  | -               | -                                | (600 )               | -  | (600 )    |
| Stock-based compensation   | -               | 15                               | -                    | -  | 15        |
| Exercise of stock options, 34,063 shares, including excess tax benefit of \$14 | 1               | 507                              | -                    | -  | 508       |
| Balance at March 31, 2014  | \$ 32           | \$ 36,922                        | \$ 28,286            | \$ 296   | \$ 65,536 |

See accompanying notes to consolidated financial statements.

**LANDMARK BANCORP, INC. AND SUBSIDIARY****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****1. Interim Financial Statements**

The consolidated financial statements of Landmark Bancorp, Inc. (the “Company”) and subsidiary have been prepared in accordance with the instructions to Form 10-Q. To the extent that information and footnotes required by U.S. generally accepted accounting principles (“GAAP”) for complete financial statements are contained in or consistent with the consolidated audited financial statements incorporated by reference in the Company’s Form 10-K for the year ended December 31, 2013, such information and footnotes have not been duplicated herein. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation of financial statements have been reflected herein. The results of the interim period ended March 31, 2014 are not necessarily indicative of the results expected for the year ending December 31, 2014. The Company evaluates subsequent events and transactions that occur after the balance sheet date up to the date that the financial statements are filed for potential recognition or disclosure.

**2. Goodwill and Other Intangible Assets**

The Company tests goodwill for impairment annually or more frequently if circumstances warrant. The Company’s annual step one impairment test as of December 31, 2013 concluded that its goodwill was not impaired; however, the Company can make no assurances that future impairment tests will not result in goodwill impairments. The Company concluded there were no triggering events during the first three months of 2014 that required an interim goodwill impairment test.

On November 1, 2013, the Company’s subsidiary, Landmark National Bank, assumed approximately \$181.9 million in deposits in connection with the acquisition of Citizens Bank. The Company recorded a \$1.7 million core deposit intangible asset in connection with the acquisition. Core deposit intangible assets are amortized over the estimated useful life of ten years on an accelerated basis. The Company also recorded a lease intangible asset of \$350,000 relating to the leased portion of an acquired branch. Lease intangible assets are amortized over the life of the lease. A summary of the other intangible assets that continue to be subject to amortization is as follows:

| (Dollars in thousands)         | As of March 31, 2014  |                          |                     |
|--------------------------------|-----------------------|--------------------------|---------------------|
|                                | Gross carrying amount | Accumulated amortization | Net carrying amount |
| Core deposit intangible assets | \$6,078               | \$ (4,117 )              | \$ 1,961            |

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|                               |          |           |   |          |
|-------------------------------|----------|-----------|---|----------|
| Lease intangible asset        | 350      | (19       | ) | 331      |
| Mortgage servicing rights     | 3,928    | (1,607    | ) | 2,321    |
| Total other intangible assets | \$10,356 | \$ (5,743 | ) | \$ 4,613 |

|                                |                         |                          |                     |
|--------------------------------|-------------------------|--------------------------|---------------------|
| (Dollars in thousands)         | As of December 31, 2013 |                          |                     |
|                                | Gross carrying amount   | Accumulated amortization | Net carrying amount |
| Core deposit intangible assets | \$6,684                 | \$ (4,592                | ) \$ 2,092          |
| Lease intangible asset         | 350                     | (8                       | ) 342               |
| Mortgage servicing rights      | 3,866                   | (1,489                   | ) 2,377             |
| Total other intangible assets  | \$10,900                | \$ (6,089                | ) \$ 4,811          |

Aggregate core deposit and mortgage servicing rights amortization expense was \$304,000 and \$223,000 for the first quarter of 2014 and 2013, respectively. The following sets forth estimated amortization expense for other intangible assets for the remainder of 2014 and in successive years ending December 31:

| (Dollars in thousands) | Amortization<br>expense |
|------------------------|-------------------------|
| Remainder of 2014      | \$ 861                  |
| 2015                   | 890                     |
| 2016                   | 788                     |
| 2017                   | 751                     |
| 2018                   | 726                     |
| Thereafter             | 597                     |
| Total                  | \$ 4,613                |

### 3. Investments

A summary of investment securities available-for-sale is as follows:

| (Dollars in thousands)            | As of March 31, 2014 |                              |                               |                         |
|-----------------------------------|----------------------|------------------------------|-------------------------------|-------------------------|
|                                   | Amortized<br>cost    | Gross<br>unrealized<br>gains | Gross<br>unrealized<br>losses | Estimated<br>fair value |
| U. S. treasury securities         | \$500                | \$ -                         | \$ -                          | \$500                   |
| U. S. federal agency obligations  | 19,209               | 10                           | (451 )                        | 18,768                  |
| Municipal obligations, tax exempt | 90,726               | 1,813                        | (330 )                        | 92,209                  |
| Municipal obligations, taxable    | 53,746               | 384                          | (535 )                        | 53,595                  |
| Mortgage-backed securities        | 128,239              | 723                          | (1,664 )                      | 127,298                 |
| Common stocks                     | 602                  | 497                          | -                             | 1,099                   |
| Certificates of deposit           | 8,423                | -                            | -                             | 8,423                   |
| Total                             | \$301,445            | \$ 3,427                     | \$ (2,980 )                   | \$301,892               |

| (Dollars in thousands)            | As of December 31, 2013 |                              |                               |                         |
|-----------------------------------|-------------------------|------------------------------|-------------------------------|-------------------------|
|                                   | Amortized<br>cost       | Gross<br>unrealized<br>gains | Gross<br>unrealized<br>losses | Estimated<br>fair value |
| U. S. treasury securities         | \$500                   | \$ -                         | \$ -                          | \$500                   |
| U. S. federal agency obligations  | 20,167                  | 10                           | (534 )                        | 19,643                  |
| Municipal obligations, tax exempt | 90,700                  | 1,712                        | (619 )                        | 91,793                  |
| Municipal obligations, taxable    | 53,244                  | 270                          | (1,042 )                      | 52,472                  |

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|                            |           |          |             |           |
|----------------------------|-----------|----------|-------------|-----------|
| Mortgage-backed securities | 127,384   | 700      | (2,491 )    | 125,593   |
| Common stocks              | 602       | 501      | -           | 1,103     |
| Certificates of deposit    | 9,142     | -        | -           | 9,142     |
| Total                      | \$301,739 | \$ 3,193 | \$ (4,686 ) | \$300,246 |



Certain of the Company's investment securities have unrealized losses, or are temporarily impaired. This temporary impairment represents the estimated amount of loss that would be realized if the securities were sold on the valuation date. Securities which are temporarily impaired are shown below, along with the length of the impairment period.

| (Dollars in thousands)            | No. of securities | As of March 31, 2014 |                   |                     |                   |            |                   |
|-----------------------------------|-------------------|----------------------|-------------------|---------------------|-------------------|------------|-------------------|
|                                   |                   | Less than 12 months  |                   | 12 months or longer |                   | Total      |                   |
|                                   |                   | Fair value           | Unrealized losses | Fair value          | Unrealized losses | Fair value | Unrealized losses |
| U. S. federal agency obligations  | 18                | \$13,899             | \$ (302 )         | \$ 4,098            | \$ (149 )         | \$17,997   | \$ (451 )         |
| Municipal obligations, tax exempt | 73                | 18,931               | (244 )            | 3,475               | (86 )             | 22,406     | (330 )            |
| Municipal obligations, taxable    | 67                | 26,089               | (434 )            | 3,359               | (101 )            | 29,448     | (535 )            |
| Mortgage-backed securities        | 53                | 74,662               | (1,628 )          | 2,380               | (36 )             | 77,042     | (1,664 )          |
| Total                             | 211               | \$133,581            | \$ (2,608 )       | \$ 13,312           | \$ (372 )         | \$146,893  | \$ (2,980 )       |

| (Dollars in thousands)            | No. of securities | As of December 31, 2013 |                   |                     |                   |            |                   |
|-----------------------------------|-------------------|-------------------------|-------------------|---------------------|-------------------|------------|-------------------|
|                                   |                   | Less than 12 months     |                   | 12 months or longer |                   | Total      |                   |
|                                   |                   | Fair value              | Unrealized losses | Fair value          | Unrealized losses | Fair value | Unrealized losses |
| U. S. federal agency obligations  | 18                | \$16,028                | \$ (436 )         | \$ 2,149            | \$ (98 )          | \$18,177   | \$ (534 )         |
| Municipal obligations, tax exempt | 91                | 24,496                  | (518 )            | 3,151               | (101 )            | 27,647     | (619 )            |
| Municipal obligations, taxable    | 88                | 35,299                  | (1,030 )          | 1,080               | (12 )             | 36,379     | (1,042 )          |
| Mortgage-backed securities        | 70                | 89,140                  | (2,491 )          | -                   | -                 | 89,140     | (2,491 )          |
| Total                             | 267               | \$164,963               | \$ (4,475 )       | \$ 6,380            | \$ (211 )         | \$171,343  | \$ (4,686 )       |

The Company performs quarterly reviews of the investment portfolio to determine if investment securities have any declines in fair value which might be considered other-than-temporary. The initial review begins with all securities in an unrealized loss position. The Company's assessment of other-than-temporary impairment is based on the specific facts and circumstances impacting each individual security. The Company reviews and considers all available information, including expected cash flows, the structure of the security, the credit quality of the underlying assets and the current and anticipated market conditions. Any credit-related impairment on debt securities is realized through a charge to earnings. If an equity security is determined to be other-than-temporarily impaired, the entire impairment is realized through a charge to earnings.

The Company's U.S. federal agency portfolio consists of securities issued by the government-sponsored agencies of the Federal Home Loan Mortgage Corporation ("FHLMC"), Federal National Mortgage Association ("FNMA") and Federal Home Loan Bank ("FHLB"). The receipt of principal and interest on U.S. federal agency obligations is guaranteed by the respective government-sponsored agency guarantor, such that the Company believes that its U.S. federal agency obligations do not expose the Company to credit-related losses. Based on these factors, along with the Company's intent to not sell the securities and its belief that it is more likely than not that the Company will not be required to sell the securities before recovery of their cost basis, the Company believes that the U.S. federal agency

obligations identified in the tables above are temporarily impaired.

The Company's portfolio of municipal obligations consists of both tax-exempt and taxable general obligation securities issued by various municipalities. The Company does not intend to sell and it is more likely than not that the Company will not be required to sell its municipal obligations in an unrealized loss position until the recovery of its cost. Due to the issuers' continued satisfaction of the securities' obligations in accordance with their contractual terms and the expectation that they will continue to do so, the evaluation of the fundamentals of the issuers' financial condition and other objective evidence, the Company believes that the municipal obligations identified in the tables above are temporarily impaired.

The Company's mortgage-backed securities portfolio consists of securities underwritten to the standards of and guaranteed by the government-sponsored agencies of FHLMC, FNMA and the Government National Mortgage Association. The receipt of principal, at par, and interest on mortgage-backed securities is guaranteed by the respective government-sponsored agency guarantor, such that the Company believes that its mortgage-backed securities do not expose the Company to credit-related losses. Based on these factors, along with the Company's intent to not sell the securities and the Company's belief that it is more likely than not that the Company will not be required to sell the securities before recovery of their cost basis, the Company believes that the mortgage-backed securities identified in the tables above are temporarily impaired.

It is reasonably possible that the fair values of the Company's investment securities could decline in the future if the overall economy and/or the financial condition of some of the issuers of these securities deteriorates and/or if the liquidity in markets for these securities declines. As a result, there is a risk that additional other-than-temporary impairments may occur in the future and any such amounts could be material to the Company's consolidated financial statements. The fair value of the Company's investment securities may continue to decline from further increases in market interest rates, as the market prices of these investments generally move inversely to market interest rates.

Maturities of investment securities at March 31, 2014 were as follows:

| (Dollars in thousands)                    | Amortized<br>cost | Estimated<br>fair value |
|---|-------------------|-------------------------|
| Due in less than one year                 | \$ 14,757         | \$ 14,863               |
| Due after one year but within five years  | 174,204           | 174,544                 |
| Due after five years but within ten years | 80,231            | 80,206                  |
| Due after ten years                       | 31,651            | 31,180                  |
| Common stocks                             | 602               | 1,099                   |
| Total                                     | \$ 301,445        | \$ 301,892              |

The preceding table includes scheduled principal payments and estimated prepayments, based on observable market inputs, for mortgage-backed securities, where actual maturities will differ from contractual maturities because borrowers have the right to prepay obligations with or without prepayment penalties.

Other investment securities primarily consist of restricted investments in FHLB and Federal Reserve Bank ("FRB") stock. The carrying value of the FHLB stock was \$2.6 million at March 31, 2014 and \$3.2 million at December 31, 2013. The carrying value of the FRB stock was \$1.9 million at March 31, 2014 and December 31, 2013. These securities are not readily marketable and are required for regulatory purposes and borrowing availability. Since there is no available market value, these securities are carried at cost. Redemption of these investments at par value is at the option of the FHLB or FRB. Also included in other investment securities are other miscellaneous investments in the common stock of various correspondent banks which are held for borrowing purposes and totaled \$111,000 at March 31, 2014 and December 31, 2013. The Company assessed the ultimate recoverability of these investments and believes that no impairment has occurred.

**4. Loans and Allowance for Loan Losses**

Loans consisted of the following as of:

| (Dollars in thousands)                       | March 31,<br>2014 | December 31,<br>2013 |
|--|-------------------|----------------------|
| One-to-four family residential real estate   | \$ 126,166        | \$ 125,087           |
| Construction and land                        | 24,013            | 23,776               |
| Commercial real estate                       | 120,403           | 119,390              |
| Commercial loans                             | 58,991            | 61,383               |
| Agriculture loans                            | 58,713            | 62,287               |
| Municipal loans                              | 9,478             | 8,846                |
| Consumer loans                               | 19,394            | 18,600               |
| Total gross loans                            | 417,158           | 419,369              |
| Net deferred loan costs and loans in process | 33                | 187                  |
| Allowance for loan losses                    | (5,640 )          | (5,540 )             |
| Loans, net                                   | \$411,551         | \$ 414,016           |

The following tables provide information on the Company's allowance for loan losses by loan class and allowance methodology:

| (Dollars in thousands)          | Three months ended March 31, 2014          |                       |                        |                  |                   |                 |                | Total     |
|---------------------------------|--|-----------------------|------------------------|------------------|-------------------|-----------------|----------------|-----------|
|                                 | One-to-four family residential real estate | Construction and land | Commercial real estate | Commercial loans | Agriculture loans | Municipal loans | Consumer loans |           |
| Balance at December 31, 2013    | \$732                                      | \$1,343               | \$1,970                | \$769            | \$545             | \$47            | \$134          | \$5,540   |
| Charge-offs                     | (20 )                                      | -                     | -                      | (6 )             | -                 | -               | (42 )          | (68 )     |
| Recoveries                      | 3  | 3                     | -                      | 1                | -                 | -               | 11             | 18        |
| Provision for loan losses       | 32   | (410 )                | (455 )                 | 1,042            | (110 )            | 6               | 45             | 150       |
| Balance at March 31, 2014       | 747  | 936                   | 1,515                  | 1,806            | 435               | 53              | 148            | 5,640     |
| Allowance for loan losses:      |  |                       |                        |                  |                   |                 |                |           |
| Individually evaluated for loss | 77   | 61                    | 74                     | 800              | -                 | -               | 24             | 1,036     |
| Collectively evaluated for loss | 670  | 875                   | 1,441                  | 1,006            | 435               | 53              | 124            | 4,604     |
| Total                           | 747  | 936                   | 1,806                  | 1,515            | 435               | 53              | 148            | 5,640     |
| Loan balances:                  |  |                       |                        |                  |                   |                 |                |           |
| Individually evaluated for loss | 349  | 8,113                 | 2,884                  | 3,299            | -                 | 706             | 57             | 15,408    |
| Collectively evaluated for loss | 125,817                                    | 15,900                | 117,519                | 55,692           | 58,713            | 8,772           | 19,337         | 401,750   |
| Total                           | \$126,166                                  | \$24,013              | \$120,403              | \$58,991         | \$58,713          | \$9,478         | \$19,394       | \$417,158 |
| (Dollars in thousands)          | Three ended March 31, 2013                 |                       |                        |                  |                   |                 |                | Total     |
|                                 | One-to-four family residential real estate | Construction and land | Commercial real estate | Commercial loans | Agriculture loans | Municipal loans | Consumer loans |           |
| Balance at December 31, 2012    | \$714                                      | \$1,214               | \$1,313                | \$707            | \$367             | \$107           | \$159          | \$4,581   |
| Charge-offs                     | (23 )                                      | -                     | -                      | (199 )           | -                 | -               | (47 )          | (269 )    |
| Recoveries                      | 8  | 2                     | -                      | 1                | -                 | -               | 11             | 22        |
| Provision for loan losses       | (121 )                                     | (82 )                 | 295                    | 106              | 140               | (6 )            | (32 )          | 300       |

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|                                 |          |           |           |           |           |          |           |            |
|---------------------------------|----------|-----------|-----------|-----------|-----------|----------|-----------|------------|
| Balance at March 31, 2013       | 578      | 1,134     | 1,608     | 615       | 507       | 101      | 91        | 4,634      |
| Allowance for loan losses:      |          |           |           |           |           |          |           |            |
| Individually evaluated for loss | 28       | 332       | -         | 49        | -         | 65       | -         | 474        |
| Collectively evaluated for loss | 550      | 802       | 1,608     | 566       | 507       | 36       | 91        | 4,160      |
| Total                           | 578      | 1,134     | 1,608     | 615       | 507       | 101      | 91        | 4,634      |
| Loan balances:                  |          |           |           |           |           |          |           |            |
| Individually evaluated for loss | 757      | 8,603     | 2,833     | 236       | 5         | 772      | 27        | 13,233     |
| Collectively evaluated for loss | 90,623   | 15,591    | 90,259    | 58,804    | 31,771    | 5,753    | 12,654    | 305,455    |
| Total                           | \$91,380 | \$ 24,194 | \$ 93,092 | \$ 59,040 | \$ 31,776 | \$ 6,525 | \$ 12,681 | \$ 318,688 |

The Company's key credit quality indicator is a loan's performance status, defined as accruing or non-accruing. Performing loans are considered to have a lower risk of loss. Non-accrual loans are those which the Company believes have a higher risk of loss. Loans are placed on non-accrual or are charged off at an earlier date if collection of principal or interest is considered doubtful. The accrual of interest on non-performing loans is discontinued at the time the loan is 90 days delinquent, unless the credit is well secured and in process of collection. The following tables present information on the Company's past due and non-accrual loans by loan class:

| (Dollars in thousands)                     | As of March 31, 2014               |                                    |   | Total past due loans accruing | Non-accrual loans | Total    |
|--|------------------------------------|------------------------------------|---|-------------------------------|-------------------|----------|
|  | 30-59 days delinquent and accruing | 60-89 days delinquent and accruing | 90 days or more delinquent and accruing |                               |                   |          |
| One-to-four family residential real estate | \$634                              | \$ 15                              | \$ -                                    | \$ 649                        | \$ 343            | \$992    |
| Construction and land                      | 13                                 | 147                                | 3,819                                   | 3,979                         | 2,163             | 6,142    |
| Commercial real estate                     | 759                                | 290                                | -                                       | 1,049                         | 2,605             | 3,654    |
| Commercial loans                           | 116                                | 12                                 | -                                       | 128                           | 3,299             | 3,427    |
| Agriculture loans                          | 437                                | -                                  | -                                       | 437                           | -                 | 437      |
| Municipal loans                            | -                                  | -                                  | -                                       | -                             | 65                | 65       |
| Consumer loans                             | 203                                | -                                  | -                                       | 203                           | 57                | 260      |
| Total                                      | \$2,162                            | \$ 464                             | \$ 3,819                                | \$ 6,445                      | \$ 8,532          | \$14,977 |
| Percent of gross loans                     | 0.52 %                             | 0.11 %                             | 0.92 %                                  | 1.54 %                        | 2.05 %            | 3.59 %   |

| (Dollars in thousands)                     | As of December 31, 2013            |                                    |   | Total past due loans accruing | Non-accrual loans | Total    |
|--|------------------------------------|------------------------------------|---|-------------------------------|-------------------|----------|
|  | 30-59 days delinquent and accruing | 60-89 days delinquent and accruing | 90 days or more delinquent and accruing |                               |                   |          |
| One-to-four family residential real estate | \$311                              | \$ 793                             | \$ -                                    | \$ 1,104                      | \$ 776            | \$1,880  |
| Construction and land                      | 18                                 | -                                  | -                                       | 18                            | 2,165             | 2,183    |
| Commercial real estate                     | -                                  | 9                                  | -                                       | 9                             | 2,658             | 2,667    |
| Commercial loans                           | 187                                | -                                  | -                                       | 187                           | 4,148             | 4,335    |
| Agriculture loans                          | 23                                 | -                                  | -                                       | 23                            | -                 | 23       |
| Municipal loans                            | -                                  | -                                  | -                                       | -                             | 65                | 65       |
| Consumer loans                             | 85                                 | 11                                 | -                                       | 96                            | 24                | 120      |
| Total                                      | \$624                              | \$ 813                             | \$ -                                    | \$ 1,437                      | \$ 9,836          | \$11,273 |
| Percent of gross loans                     | 0.15 %                             | 0.19 %                             | 0.00 %                                  | 0.34 %                        | 2.35 %            | 2.69 %   |





The Company's impaired loans decreased from \$16.8 million at December 31, 2013 to \$15.4 million at March 31, 2014. The difference between the unpaid contractual principal and the impaired loan balance is a result of charge-offs recorded against impaired loans. The difference in the Company's non-accrual loan balances and impaired loan balances at March 31, 2014 and December 31, 2013, was related to troubled debt restructurings ("TDR") that are accruing interest, but still classified as impaired. The following tables present information on impaired loans:

| (Dollars in thousands)                     | As of March 31, 2014         |                       |                                     |                                  |                            |                                   |   |
|--|------------------------------|-----------------------|-------------------------------------|----------------------------------|----------------------------|-----------------------------------|---|
|  | Unpaid contractual principal | Impaired loan balance | Impaired loans without an allowance | Impaired loans with an allowance | Related allowance recorded | Year-to-date average loan balance | Year-to-date interest income recognized |
| One-to-four family residential real estate | \$ 349                       | \$ 349                | \$ 187                              | \$ 162                           | \$ 77                      | \$ 352                            | \$ -                                    |
| Construction and land                      | 9,848                        | 8,113                 | 6,076                               | 2,037                            | 61                         | 8,143                             | 75                                      |
| Commercial real estate                     | 2,884                        | 2,884                 | 278                                 | 2,606                            | 74                         | 2,917                             | 4                                       |
| Commercial loans                           | 3,299                        | 3,299                 | 149                                 | 3,150                            | 800                        | 4,045                             | -                                       |
| Municipal loans                            | 772                          | 706                   | 706                                 | -                                | -                          | 706                               | 5                                       |
| Consumer loans                             | 57                           | 57                    | 38                                  | 19                               | 24                         | 59                                | -                                       |
| Total impaired loans                       | \$17,209                     | \$ 15,408             | \$ 7,434                            | \$ 7,974                         | \$ 1,036                   | \$ 16,222                         | \$ 84                                   |

| (Dollars in thousands)                     | As of December 31, 2013      |                       |                                     |                                  |                            |                                   |   |
|--|------------------------------|-----------------------|-------------------------------------|----------------------------------|----------------------------|-----------------------------------|---|
|  | Unpaid contractual principal | Impaired loan balance | Impaired loans without an allowance | Impaired loans with an allowance | Related allowance recorded | Year-to-date average loan balance | Year-to-date interest income recognized |
| One-to-four family residential real estate | \$ 782                       | \$ 782                | \$ 326                              | \$ 456                           | \$ 82                      | \$ 800                            | \$ -                                    |
| Construction and land                      | 9,895                        | 8,160                 | 6,098                               | 2,062                            | 234                        | 8,383                             | 279                                     |
| Commercial real estate                     | 2,936                        | 2,936                 | 278                                 | 2,658                            | 140                        | 3,046                             | 18                                      |
| Commercial loans                           | 4,148                        | 4,148                 | 4,115                               | 33                               | 488                        | 192                               | -                                       |
| Municipal loans                            | 772                          | 706                   | 706                                 | -                                | -                          | 772                               | 20                                      |
| Consumer loans                             | 24                           | 24                    | 6                                   | 18                               | 7                          | 26                                | -                                       |
| Total impaired loans                       | \$18,557                     | \$ 16,756             | \$ 11,529                           | \$ 5,227                         | \$ 951                     | \$ 13,219                         | \$ 317                                  |

At March 31, 2014, the Company had seven loan relationships consisting of eleven outstanding loans that were classified as TDRs, none of which were restructured in the three months ended March 31, 2014.

The Company evaluates each TDR individually and returns the loan to accrual status when a payment history is established after the restructuring and future payments are reasonably assured. There were no loans as of March 31, 2014 that had been modified as TDRs and then subsequently defaulted. At March 31, 2014, there were no commitments to lend additional funds to any loans classified as a TDR. As of March 31, 2014, the Company had \$61,000 of allowance recorded against loans classified as TDRs compared to \$234,000 recorded at December 31, 2013.

The following table presents information on loans that are classified as TDRs:

(Dollars in thousands)

|  | As of March 31, 2014 |                     |                  | As of December 31, 2013 |                     |                  |
|--|----------------------|---------------------|------------------|-------------------------|---------------------|------------------|
|  | Number of loans      | Non-accrual balance | Accruing balance | Number of loans         | Non-accrual balance | Accruing balance |
| One-to-four family residential real estate | 1                    | \$ -                | \$ 6             | 1                       | \$ -                | \$ 6             |
| Construction and land                      | 7                    | 624                 | 5,951            | 7                       | 627                 | 5,995            |
| Commercial real estate                     | 1                    | -                   | 278              | 1                       | -                   | 278              |
| Municipal loans                            | 2                    | -                   | 641              | 2                       | -                   | 641              |
| Total troubled debt restructurings         | 11                   | \$ 624              | \$ 6,876         | 11                      | \$ 627              | \$ 6,920         |

The Company services one-to-four family residential real estate loans for others with outstanding principal balances of \$339.7 million and \$338.3 million at March 31, 2014 and December 31, 2013, respectively. Gross service fee income related to such loans was \$229,000 and \$169,000 for the quarters ended March 31, 2014 and 2013, respectively, and is included in fees and service charges in the consolidated statements of earnings.

The Company had a mortgage repurchase reserve of \$454,000 at March 31, 2014 compared to \$468,000 at December 31, 2013. The mortgage repurchase reserve represents the Company's best estimate of probable losses that the Company has incurred related to the repurchase obligation of one-to-four family residential real estate loans previously sold or to reimburse investors for credit losses incurred on loans previously sold where a breach of the contractual representations and warranties occurred. Because the level of mortgage repurchase losses depends upon economic factors, investor demand strategies and other external conditions that may change over the life of the underlying loans, mortgage repurchase losses are difficult to estimate and require considerable judgment. The Company charged a \$19,000 loss against the mortgage repurchase reserve and recorded a \$5,000 provision to the reserve during the first three months of 2014.

## 5. Earnings per Share

Basic earnings per share has been computed based upon the weighted average number of common shares outstanding during each period. Diluted earnings per share includes the effect of all potential common shares outstanding during each period. The shares used in the calculation of basic and diluted earnings per share are shown below:

| (Dollars in thousands, except per share amounts) | Three months ended |      |
|--|--------------------|------|
|  | March 31, 2014     | 2013 |

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|  |           |           |
|--|-----------|-----------|
| Net earnings   | \$1,699   | \$1,440   |
| Weighted average common shares outstanding - basic (1)   | 3,149,090 | 2,922,719 |
| Assumed exercise of stock options (1)                    | 38,652    | 48,462    |
| Weighted average common shares outstanding - diluted (1) | 3,187,742 | 2,971,181 |
| Net earnings per share (1):                              |           |           |
| Basic  | \$0.54    | \$0.47    |
| Diluted  | \$0.53    | \$0.46    |

(1) Share and per share values for the period ended March 31, 2013 have been adjusted to give effect to the 5% stock dividend paid during December 2013.

The diluted earnings per share computations for the three months ended March 31, 2014 and 2013 include all unexercised stock options.

## 6. Fair Value of Financial Instruments and Fair Value Measurements

The Company follows the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) 820 “Fair Value Measurements and Disclosures,” which defines fair value, establishes a framework for measuring fair value and expands the disclosures about fair value measurements. ASC Topic 820-10-55 requires the use of a hierarchy of fair value techniques based upon whether the inputs to those fair values reflect assumptions other market participants would use based upon market data obtained from independent sources or reflect the Company’s own assumptions of market participant valuation. The Company applies FASB ASC 820 to certain nonfinancial assets and liabilities, which include foreclosed real estate, long-lived assets, goodwill, mortgage servicing rights and core deposit premium, which are recorded at fair value only upon impairment. The fair value hierarchy is as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Level 2: Quoted prices for similar assets in active markets or quoted prices that contain observable inputs such as yield curves, volatilities, prepayment speeds and other inputs derived from market data.
- Level 3: Quoted prices in markets that are not active or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

Fair value estimates of the Company’s financial instruments as of March 31, 2014 and December 31, 2013, including methods and assumptions utilized, are set forth below:

| (Dollars in thousands)           | As of March 31,<br>2014 |                         | As of December 31,<br>2013 |                         |
|----------------------------------|-------------------------|-------------------------|----------------------------|-------------------------|
|                                  | Carrying<br>amount      | Estimated<br>fair value | Carrying<br>amount         | Estimated<br>fair value |
| Financial assets:                |                         |                         |                            |                         |
| Cash and cash equivalents        | \$26,337                | \$26,337                | \$29,735                   | \$29,735                |
| Investment securities:           |                         |                         |                            |                         |
| Available-for-sale               | 301,892                 | 301,892                 | 300,246                    | 300,246                 |
| Other securities                 | 4,660                   | 4,660                   | 5,271                      | 5,271                   |
| Loans, net                       | 411,551                 | 418,241                 | 414,016                    | 420,475                 |
| Loans held for sale, net         | 9,247                   | 9,247                   | 7,864                      | 7,864                   |
| Mortgage servicing rights        | 2,321                   | 3,381                   | 2,377                      | 3,491                   |
| Derivative financial instruments | 462                     | 462                     | 265                        | 265                     |
| Accrued interest receivable      | 3,391                   | 3,391                   | 2,581                      | 2,581                   |
| Financial liabilities:           |                         |                         |                            |                         |
| Non-maturity deposits            | \$497,267               | \$497,267               | \$501,291                  | \$501,291               |
| Time deposits                    | 180,915                 | 180,782                 | 186,195                    | 186,222                 |
| FHLB borrowings                  | 35,680                  | 37,981                  | 35,689                     | 38,087                  |
| Other borrowings                 | 35,863                  | 32,913                  | 33,055                     | 29,351                  |
| Derivative financial instruments | 47                      | 47                      | 78                         | 78                      |

|                          |     |     |     |     |
|--------------------------|-----|-----|-----|-----|
| Accrued interest payable | 316 | 316 | 335 | 335 |
|--------------------------|-----|-----|-----|-----|

***Methods and Assumptions Utilized***

The carrying amount of cash and cash equivalents is considered to approximate fair value.

The Company's investment securities classified as available-for-sale include U.S. federal agency securities, municipal obligations, mortgage-backed securities, certificates of deposits and common stocks. Quoted exchange prices are available for the Company's U.S treasury securities and common stock investments, which are classified as Level 1. U.S. federal agency securities and mortgage-backed obligations are priced utilizing industry-standard models that consider various assumptions, including time value, yield curves, volatility factors, prepayment speeds, default rates, loss severity, current market and contractual prices for the underlying financial instruments, as well as other relevant economic measures. Substantially all of these assumptions are observable in the marketplace, can be derived from observable data, or are supported by observable levels at which transactions are executed in the marketplace. These measurements are classified as Level 2. Municipal securities are valued using a type of matrix, or grid, pricing in which securities are benchmarked against U.S. treasury rates based on credit rating. These model and matrix measurements are classified as Level 2 in the fair value hierarchy. The Company's investments in FDIC-insured, fixed-rate certificates of deposits are valued using a net present value model that discounts the future cash flows at the current market rates and are classified as Level 2.

The Company's other investment securities include investments in FHLB and FRB stock, which are held for regulatory purposes. These investments generally have restrictions on the sale and/or liquidation of stock and the carrying value is approximately equal to fair value. Fair value measurements for these securities are classified as Level 3 based on the restrictions on sale and/or liquidation and related credit risk.

The estimated fair value of the Company's loan portfolio is based on the segregation of loans by collateral type, interest terms, and maturities. The fair value is estimated based on discounting scheduled and estimated cash flows through maturity using an appropriate risk-adjusted yield curve to approximate current interest rates for each category. No adjustment was made to the interest rates for changes in credit risk of performing loans where there are no known credit concerns. Management segregates loans in appropriate risk categories. Management believes that the risk factor embedded in the interest rates along with the allowance for loan losses applicable to the performing loan portfolio results in a fair valuation of such loans. The fair values of impaired loans are generally based on market prices for similar assets determined through independent appraisals or discounted values of independent appraisals and brokers' opinions of value. This method of estimating fair value does not incorporate the exit-price concept of fair value prescribed by ASC Topic 820.

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value, determined on an aggregate basis. The mortgage loan valuations are based on quoted secondary market prices for similar loans and are classified as Level 2.

The Company measures its mortgage servicing rights at the lower of amortized cost or fair value. Periodic impairment assessments are performed based on fair value estimates at the reporting date. The fair value of mortgage servicing rights are estimated based on a valuation model which calculates the present value of estimated future cash flows associated with servicing the underlying loans. The model incorporates assumptions that market participants use in estimating future net servicing income, including estimated prepayment speeds, market discount rates, cost to service, and other servicing income, including late fees. The fair value measurements are classified as Level 3.

The carrying amount of accrued interest receivable and payable are considered to approximate fair value.

The estimated fair value of deposits with no stated maturity, such as non-interest-bearing demand deposits, savings, money market accounts, and NOW accounts, is equal to the amount payable on demand. The fair value of interest-bearing time deposits is based on the discounted value of contractual cash flows of such deposits. The discount rate is tied to the FHLB yield curve plus an appropriate servicing spread. Fair value measurements based on discounted cash flows are classified as Level 2. These fair values do not incorporate the value of core deposit intangibles which may be associated with the deposit base.

The fair value of advances from the FHLB and other borrowings is estimated using current yield curves for similar borrowings adjusted for the Company's current credit spread and classified as Level 2.

The Company's derivative financial instruments consist of interest rate lock commitments and corresponding forward sales contracts on mortgage loans held for sale. The fair values of these derivatives are based on quoted prices for similar loans in the secondary market. The market prices are adjusted by a factor, based on the Company's historical data and its judgment about future economic trends, which considers the likelihood that a commitment will ultimately result in a closed loan. These instruments are classified as Level 2. The amounts are included in other assets or other liabilities on the consolidated balance sheets and gains on sale of loans, net in the consolidated statements of earnings.

The Company also includes interest rate swaps in derivative financial instruments. The fair values of these derivatives are based on valuation models that utilize readily observable market inputs. These instruments are classified as Level 2. The amounts are included in other assets or other liabilities on the consolidated balance sheets.

#### ***Off-Balance-Sheet Financial Instruments***

The fair value of letters of credit and commitments to extend credit is based on the fees currently charged to enter into similar agreements. The aggregate of these fees is not material.



**Transfers**

The Company did not transfer any assets or liabilities among levels during the three months ended March 31, 2014 or during the year ended December 31, 2013.

**Limitations**

Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instruments. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment, and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates. Fair value estimates are based on existing balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments.

**Valuation Methods for Instruments Measured at Fair Value on a Recurring Basis**

The following table represents the Company's financial instruments that are measured at fair value on a recurring basis at March 31, 2014 and December 31, 2013, allocated to the appropriate fair value hierarchy:

| (Dollars in thousands)            | Total   | As of March 31, 2014 |         |         |
|-----------------------------------|---------|----------------------|---------|---------|
|                                   |         | Fair value hierarchy |         |         |
|                                   |         | Level 1              | Level 2 | Level 3 |
| <b>Assets:</b>                    |         |                      |         |         |
| Available-for-sale securities     |         |                      |         |         |
| U. S. treasury securities         | \$500   | \$500                | \$-     | \$-     |
| U. S. federal agency obligations  | 18,768  | -                    | 18,768  | -       |
| Municipal obligations, tax exempt | 92,209  | -                    | 92,209  | -       |
| Municipal obligations, taxable    | 53,595  | -                    | 53,595  | -       |
| Mortgage-backed securities        | 127,298 | -                    | 127,298 | -       |
| Common stocks                     | 1,099   | 1,099                | -       | -       |
| Certificates of deposit           | 8,423   | -                    | 8,423   | -       |
| Other securities                  | 4,660   | -                    | -       | 4,660   |

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|                                  |      |     |      |     |
|----------------------------------|------|-----|------|-----|
| Derivative financial instruments | 462  | -   | 462  | -   |
| Liabilities:                     |      |     |      |     |
| Derivative financial instruments | \$47 | \$- | \$47 | \$- |

(Dollars in thousands)

|                                   | Total   | As of December 31, 2013<br>Fair value hierarchy |         |         |
|-----------------------------------|---------|---|---------|---------|
|                                   |         | Level 1   | Level 2 | Level 3 |
| Assets:                           |         |   |         |         |
| Available-for-sale securities     |         |   |         |         |
| U. S. treasury securities         | \$500   | \$500   | \$-     | \$-     |
| U. S. federal agency obligations  | 19,643  | -   | 19,643  | -       |
| Municipal obligations, tax exempt | 91,793  | -   | 91,793  | -       |
| Municipal obligations, taxable    | 52,472  | -   | 52,472  | -       |
| Mortgage-backed securities        | 125,593 | -   | 125,593 | -       |
| Common stocks                     | 1,103   | 1,103   | -       | -       |
| Certificates of deposit           | 9,142   | -   | 9,142   | -       |
| Other securities                  | 5,271   | -   | -       | 5,271   |
| Derivative financial instruments  | 265     | -   | 265     | -       |
| Liabilities:                      |         |   |         |         |
| Derivative financial instruments  | \$187   | \$-   | \$187   | \$-     |

Changes in the fair value of available-for-sale securities are included in other comprehensive income to the extent the changes are not considered other-than-temporary impairments. Other-than-temporary impairment tests are performed on a quarterly basis and any decline in the fair value of an individual security below its cost that is deemed to be other-than-temporary results in a write-down of that security's cost basis.

***Valuation Methods for Instruments Measured at Fair Value on a Nonrecurring Basis***

The Company does not value its loan portfolio at fair value. However, adjustments are recorded on certain loans to reflect the impaired value on the underlying collateral. Collateral values are reviewed on a loan-by-loan basis through independent appraisals. Appraised values may be discounted based on management's historical knowledge, changes in market conditions and/or management's expertise and knowledge of the client and the client's business. Because many of these inputs are unobservable, the valuations are classified as Level 3. The carrying value of the Company's impaired loans was \$15.4 million and \$16.8 million, with an allocated allowance of \$1.0 million and \$951,000, at March 31, 2014 and December 31, 2013, respectively.

The Company's measure of its goodwill is based on the Company's market capitalization with appropriate control premiums and valuation multiples as compared to recent similar financial industry acquisition multiples to estimate the fair value of the Company's single reporting unit. The fair value measurements are classified as Level 3. Core deposit intangibles are recognized when core deposits are acquired, using valuation techniques which calculate the present value of the estimated net cost savings relative to the Company's alternative costs of funds over the expected remaining economic life of the deposits. Subsequent evaluations are made when facts or circumstances indicate potential impairment may have occurred. The models incorporate market discount rates, estimated average core deposit lives and alternative funding rates. The fair value measurements are classified as Level 3.

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value, determined on an aggregate basis. The mortgage loan valuations are based on quoted secondary market prices for similar loans and are classified as Level 2.

Real estate owned includes assets acquired through, or in lieu of, foreclosure and land previously acquired for expansion. Real estate owned is initially recorded at the fair value of the collateral less estimated selling costs. Subsequent valuations are updated periodically and are based upon independent appraisals, third party price opinions or internal pricing models and are classified as Level 3.

The following table represents the Company's financial instruments that are measured at fair value on a non-recurring basis as of March 31, 2014 and December 31, 2013 allocated to the appropriate fair value hierarchy:

(Dollars in thousands)

|                           | Total    | As of March 31, 2014<br>Fair value hierarchy |         |          | Total<br>(losses)/<br>gains |
|---------------------------|----------|--|---------|----------|-----------------------------|
|                           |          | Level<br>1                                   | Level 2 | Level 3  |                             |
| Assets:                   |          |  |         |          |                             |
| Impaired loans            | \$14,372 | \$-  | \$-     | \$14,372 | \$ (104 )                   |
| Loans held for sale, net  | 9,247    | -  | 9,247   | -        | (22 )                       |
| Mortgage servicing rights | 3,381    | -  | -       | 3,381    | -                           |
| Real estate owned, net    | \$245    | \$-  | \$-     | \$245    | \$ -                        |

|                           | Total    | As of December 31, 2013<br>Fair value hierarchy |         |          | Total<br>(losses)/<br>gains |
|---------------------------|----------|---|---------|----------|-----------------------------|
|                           |          | Level<br>1                                      | Level 2 | Level 3  |                             |
| Assets:                   |          |   |         |          |                             |
| Impaired loans            | \$15,805 | \$-   | \$-     | \$15,805 | \$ (564 )                   |
| Loans held for sale, net  | 7,864    | -   | 7,864   | -        | (41 )                       |
| Mortgage servicing rights | 3,491    | -   | -       | 3,491    | 212                         |
| Real estate owned, net    | \$400    | \$-   | \$-     | \$400    | \$ (135 )                   |

## **8. Impact of Recent Accounting Pronouncements**

In July 2013, the FASB issued ASU 2013-11, Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or Tax Credit Carryforward Exists. To eliminate diversity in practice, ASU 2013-11 provides explicit guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. This ASU became effective for annual and interim periods beginning after December 15, 2013. Adoption of ASU 2013-11 did not have a significant impact on the Company's consolidated financial statements.

In January 2014, the FASB issued ASU 2014-04, Receivables-Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. These amendments require companies to disclose the amount of foreclosed residential real estate property held and the recorded investment in consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings are in process according to local requirements of the applicable jurisdiction. The ASU also defines when a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan. The amendments are effective for interim and annual periods beginning January 1, 2015. The adoption of ASU 2014-04 is not expected to have a significant effect on the Company's consolidated financial statements.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

**Overview.** Landmark Bancorp, Inc. is a one-bank holding company incorporated under the laws of the State of Delaware and is engaged in the banking business through its wholly-owned subsidiary, Landmark National Bank (the "Bank"). The Company is listed on the Nasdaq Global Market under the symbol "LARK." The Bank is dedicated to providing quality financial and banking services to its local communities. Our strategy includes continuing a tradition of quality assets while growing our commercial, commercial real estate and agriculture loan portfolios. We are committed to developing relationships with our borrowers and providing a total banking service.

The Bank is principally engaged in the business of attracting deposits from the general public and using such deposits, together with borrowings and other funds, to originate one-to-four family residential real estate, construction and land, commercial real estate, commercial, agriculture, municipal and consumer loans. Although not our primary business function, we do invest in certain investment and mortgage-related securities using deposits and other borrowings as funding sources.

Our results of operations depend generally on net interest income, which is the difference between interest income from interest-earning assets and interest expense on interest-bearing liabilities. While net interest income has grown slowly for the past three years, our results have been affected by certain non-interest-related items, including variances in the provision for loan losses. Net interest income is affected by regulatory, economic and competitive factors that influence interest rates, loan demand and deposit flows. In addition, we are subject to interest rate risk to the degree that our interest-earning assets mature or reprice at different times, or at different speeds, than our interest-bearing liabilities. Our results of operations are also affected by non-interest income, such as service charges, loan fees and gains from the sale of newly originated loans and gains or losses on investments. Our principal operating expenses, aside from interest expense, consist of compensation and employee benefits, occupancy costs, professional fees, data processing expenses, amortization of intangibles, federal deposit insurance costs, advertising and provision for loan losses.

We are significantly impacted by prevailing economic conditions including federal monetary and fiscal policies and federal regulations of financial institutions. Deposit balances are influenced by numerous factors such as competing investments, the level of income and the personal rate of savings within our market areas. Factors influencing lending activities include the demand for housing and the interest rate pricing competition from other lending institutions.

Currently, our business consists of ownership of the Bank, with its main office in Manhattan, Kansas and twenty nine additional branch offices in central, eastern, southeast and southwest Kansas. In August 2013, we entered into an agreement to acquire Citizens Bank, National Association ("Citizens Bank"). Citizens Bank had its main office in Fort Scott, Kansas and seven branches located in eastern Kansas. Citizens Bank, which was merged into Landmark National Bank on November 1, 2013, had approximately \$195 million in assets.

**Critical Accounting Policies.** Critical accounting policies are those which are both most important to the portrayal of our financial condition and results of operations, and require our management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. Our critical accounting policies relate to the allowance for loan losses, valuation of real estate owned, valuation of investment securities, accounting for income taxes and the accounting for goodwill and other intangible assets, all of which involve significant judgment by our management. Information about our critical accounting policies is included under Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the year ended December 31, 2013.

**Summary of Results.** During the first quarter of 2014, we recorded net earnings of \$1.7 million, which was an increase from the \$1.4 million of net earnings in the first quarter of 2013. The 18.0% increase in our net earnings was principally the result of our acquisition of Citizens Bank, which was reflected in our results for the three months ended March 31, 2014.

The following table summarizes earnings and key performance measures for the periods presented.

| (Dollars in thousands, except per share amounts) | Three months ended March 31, |       |      |       |
|--|------------------------------|-------|------|-------|
|  | 2014                         |       | 2013 |       |
| Net earnings:                                    |                              |       |      |       |
| Net earnings                                     | \$                           | 1,699 | \$   | 1,440 |
| Basic earnings per share (1)                     | \$                           | 0.54  | \$   | 0.47  |
| Diluted earnings per share (1)                   | \$                           | 0.53  | \$   | 0.46  |
| Earnings ratios:                                 |                              |       |      |       |
| Return on average assets (2)                     |                              | 0.84  | %    | 0.92  |
| Return on average equity (2)                     |                              | 10.81 | %    | 9.18  |
| Equity to total assets                           |                              | 7.94  | %    | 9.86  |
| Net interest margin (2) (3)                      |                              | 3.49  | %    | 3.38  |
| Dividend payout ratio                            |                              | 35.85 | %    | 39.58 |

(1) Per share values for the periods ended March 31, 2013 have been adjusted to give effect to the 5% stock dividend paid during December 2013.

(2) Ratios have been annualized and are not necessarily indicative of the results for the entire year.

(3) Net interest margin is presented on a fully tax equivalent basis, using a 34% federal tax rate.

**Interest Income.** Interest income of \$6.8 million for the quarter ended March 31, 2014 increased \$1.6 million, or 31.5%, as compared to the same period of 2013. Interest income on loans increased \$1.3 million, or 31.9%, to \$5.2 million for the quarter ended March 31, 2014. The increase in interest income on loans was primarily the result of our acquisition of Citizens Bank, which increased our average outstanding loan balances from \$321.7 million during the first quarter of 2013 to \$415.2 million during the first quarter of 2014. The acquisition also increased our average tax-equivalent yield on loans from 5.04% in the first quarter of 2013 to 5.13% in the same period of 2014. Interest income on investment securities increased \$365,000, or 29.9%, to \$1.6 million for the first quarter of 2014, as compared to \$1.2 million in the same period of 2013. The increase in interest income on investment securities was primarily the result of our acquisition of Citizens Bank, which increased our average balance of investment securities from \$220.2 million during the first quarter of 2013 to \$306.9 million during the first quarter of 2014. Partially offsetting the higher average balances was a decline in the tax-equivalent yield on our investment securities portfolio, which declined from 2.76% in the first quarter of 2013 to 2.49% during the first quarter of 2014, as our investment securities repriced lower in the current low interest rate environment.

**Interest Expense.** Interest expense during the quarter ended March 31, 2014 increased \$10,000, or 1.3%, to \$805,000 as compared to the same period of 2013. Interest expense on interest-bearing deposits decreased \$60,000, or 15.5%, to \$326,000, primarily as a result of lower rates on our certificates of deposit accounts. Our total cost of interest-bearing deposits declined from 0.37% during the first quarter of 2013 to 0.24% during the first quarter of 2014 as we were able to reprice our deposits lower in the current low interest rate environment. Our average interest-bearing deposit



balances increased from \$424.1 million to \$550.5 million from the first quarter of 2013 to the first quarter of 2014 due primarily to our acquisition of Citizens Bank. For the first quarter of 2014, interest expense on borrowings increased \$70,000, or 17.1%, to \$479,000 as compared to the same period of 2013, due to an increase in our average outstanding borrowings. Our average outstanding borrowings increased from \$57.8 million during the first quarter of 2013 to \$69.9 million during the first quarter of 2014 as a result of borrowings assumed in our Citizens Bank acquisition. Partially offsetting the higher average balances was a decline in our average cost of borrowings, which decreased from 2.87% during the first quarter of 2013 to 2.78% in the same period of 2014.

**Net Interest Income.** Net interest income increased \$1.6 million, or 36.9%, to \$6.0 million for the first quarter of 2014 compared to the same period of 2013. Our net interest margin, on a tax-equivalent basis, increased to 3.49% during the first quarter of 2014 from 3.38% during the same period of 2013. The increases in net interest income and net interest margin were primarily the result of our acquisition of Citizens Bank, which increased average interest-earning assets from \$565.3 million in the first quarter of 2013 to \$736.9 million in the first quarter of 2014.

See the Average Assets/Liabilities and Rate/Volume tables at the end of Item 2 “Management’s Discussion and Analysis of Financial Condition” for additional details on asset yields, liability rates and net interest margin.

**Provision for Loan Losses.** We maintain, and our Board of Directors monitors, an allowance for losses on loans. The allowance is established based upon management's periodic evaluation of known and inherent risks in the loan portfolio, review of significant individual loans and collateral, review of delinquent loans, past loss experience, adverse situations that may affect the borrowers' ability to repay, current and expected market conditions, and other factors management deems important. Determining the appropriate level of reserves involves a high degree of management judgment and is based upon historical and projected losses in the loan portfolio and the collateral value or discounted cash flows of specifically identified impaired loans. Additionally, allowance policies are subject to periodic review and revision in response to a number of factors, including current market conditions, actual loss experience and management's expectations.

We recorded a \$150,000 provision for loan losses during the first quarter of 2014 compared to \$300,000 in the same period of 2013. We recorded net loan charge-offs of \$50,000 during the first quarter of 2014 compared to net loan charge-offs of \$247,000 during the same period of 2013.

For further discussion of the allowance for loan losses, refer to the “Asset Quality and Distribution” section.

**Non-interest Income.** Total non-interest income was \$3.2 million in the first quarter of 2014, an increase of \$602,000, or 22.9%, compared to the same period of 2013, primarily as a result of the Citizens Bank acquisition. The higher non-interest income resulted from increases of \$362,000 in fees and service charges, \$180,000 in other non-interest income and \$86,000 in gains on sales of loans. The increase in fees and service charges was primarily a result of additional service charges received on our deposit accounts and service fee income on one-to-four family residential real estate loans serviced for others. The increase was attributable to both our acquisition and organic growth. The increase in other non-interest income was driven by higher lease revenue relating to the leased portion of a branch acquired from Citizens Bank. Our gains on sales of loans increased, despite a decline in volumes of mortgage loans sold, as a result of improved pricing on loans sold during the first quarter of 2014 as compared to the same period of 2013.

**Non-interest Expense.** Non-interest expense increased \$1.9 million, or 39.5%, to \$6.8 million for the first quarter of 2014 compared to the same period of 2013. The increase in non-interest expense was primarily the result of increases of \$1.0 million in compensation and benefits, \$411,000 in occupancy and equipment, \$193,000 in other non-interest expense and \$152,000 in data processing. The higher expenses in the first quarter of 2014 primarily reflected ongoing operating costs relating to the eight additional branches assumed in the Citizens Bank acquisition.

**Income Tax Expense.** During the first quarter of 2014, we recorded income tax expense of \$576,000, compared to \$395,000 during the same period of 2013. Our effective tax rate increased from 21.5% in the first quarter of 2013 to 25.3% in the first quarter of 2014 as a result of higher earnings before income taxes, while tax-exempt income remained relatively stable between the periods.

**Financial Condition.** Despite measured improvement in certain metrics, general uncertainty with respect to economic conditions in the United States continues to affect our asset quality and performance. Although the geographic markets in which the Company operates have been impacted by these economic conditions in recent years, the effect has generally not been as severe as those experienced in some areas of the United States. In addition, our loan portfolio is diversified across various types of loans and collateral throughout the markets in which we operate. Despite a few lingering problem loans that management continues to work to resolve, our asset quality has generally improved over the past few years. Outside of identified problem assets, management believes that it continues to have a high quality asset base and solid core earnings, and anticipates that its efforts to run a high quality financial institution with a sound asset base will continue to create a strong foundation for continued growth and profitability in the future.

***Asset Quality and Distribution.*** Our primary investing activities are the origination of one-to-four family residential real estate, construction and land, commercial real estate, commercial, agriculture, municipal and consumer loans and the purchase of investment and mortgage-backed securities. Total assets decreased to \$825.3 million at March 31, 2014, compared to \$828.8 million at December 31, 2013. Net loans, excluding loans held for sale, decreased to \$411.6 million at March 31, 2014 from \$414.0 million at December 31, 2013. The \$2.4 million decrease in loans was primarily the result of lower outstanding balances of commercial and agriculture loans partially offset by increases in each of our other loan categories. The overall decline in loan balances was the result of multiple factors, including reduced loan demand from our customers, seasonal factors and early payoffs.

The allowance for loan losses is established through a provision for loan losses based on our evaluation of the risk inherent in the loan portfolio and changes in the nature and volume of our loan activity. This evaluation, which includes a review of all loans with respect to which full collectability may not be reasonably assured, considers the fair value of the underlying collateral, economic conditions, historical loan loss experience, level of classified loans and other factors that warrant recognition in providing for an appropriate allowance for loan losses. At March 31, 2014, our allowance for loan losses totaled \$5.6 million, or 1.35% of gross loans outstanding, as compared to \$5.5 million, or 1.32% of gross loans outstanding, at December 31, 2013.

As of March 31, 2014 and December 31, 2013, approximately \$17.5 million and \$14.6 million, respectively, of loans not included in the non-performing asset table were identified as potential problem loans having more than normal risk which raised doubts as to the ability of the borrower to comply with present loan repayment terms. Even though certain borrowers are experiencing moderate cash flow problems as well as some deterioration in collateral value, management believes the general allowance was sufficient to cover the risks and probable losses related to such loans at March 31, 2014 and December 31, 2013, respectively.

Loans past due 30-89 days and still accruing interest totaled \$2.6 million, or 0.63% of gross loans at March 31, 2014 compared to \$1.4 million, or 0.34% of gross loans at December 31, 2013. At March 31, 2014, \$8.5 million in loans were on non-accrual status, or 2.05% of gross loans, compared to a balance of \$9.8 million, or 2.35% of gross loans, at December 31, 2013. Non-accrual loans consist of loans 90 or more days past due and certain impaired loans. At March 31, 2014, \$3.8 million of loans were 90 days or more past due and accruing interest compared to no such loans at December 31, 2013. This increase was associated with a \$3.8 million land loan relationship which was over 90 days past maturity. In 2012, the loans involved in this relationship were classified as TDRs to allow the borrower one year to sell the properties. In early April, we finalized an agreement with the borrower to liquidate the properties, which we expect to occur in the second or early third quarter of 2014. The loans were still accruing interest as of March 31, 2014, as the value of the collateral securing the loans exceeded the outstanding loan balances. Our impaired loans totaled \$15.4 million at March 31, 2014 compared to \$16.8 million at December 31, 2013. The difference in the Company's non-accrual loan balances and impaired loan balances at March 31, 2014 was related to TDRs that are accruing interest but still classified as impaired. We recorded net loan charge-offs of \$50,000 during the first quarter of 2014 compared to net loan charge-offs of \$247,000 during the same period of 2013.

At each of March 31, 2014 and December 31, 2013, the Company had seven loan relationships consisting of eleven outstanding loans that were classified as TDRs. The Company did not classify any loan restructurings during the first three months of 2014 as a TDR.

As part of our credit risk management, we continue to manage the loan portfolio to identify problem loans and have placed additional emphasis on commercial real estate and construction and land relationships. We are working to resolve the remaining problem credits or move the non-performing credits out of the loan portfolio. At March 31, 2014, we had \$245,000 of real estate owned compared to \$400,000 at December 31, 2013. As of March 31, 2014, real estate owned primarily consisted of a few residential real estate properties. The Company is currently marketing all of the remaining properties in real estate owned.

Many financial institutions, including us, experienced a general increase in non-performing assets during the recent financial crisis, as even well-established business borrowers developed cash flow, profitability and other business-related problems as a result of economic conditions. While we believe that our allowance for loan losses at each of March 31, 2014 and December 31, 2013 was appropriate, there can be no assurances that loan losses will not exceed the estimated amounts. We believe that we use the best information available to determine the allowance for loan losses; however, unforeseen market conditions could result in adjustment to the allowance for loan losses. In addition, net earnings could be significantly affected if circumstances differ substantially from the assumptions used

in establishing the allowance for loan losses. Deterioration in the local economy or real estate values may create additional problem loans for us and require further adjustment to our allowance for loan losses.

**Liability Distribution.** Our primary ongoing sources of funds are deposits, FHLB borrowings, proceeds from principal and interest payments on loans and investment securities and proceeds from the sale of mortgage loans and investment securities. While maturities and scheduled amortization of loans are a predictable source of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates and economic conditions. We experienced a \$9.3 million decrease in total deposits during the first three months of 2014, to \$678.2 million at March 31, 2014, from \$687.5 million at December 31, 2013. The decrease in deposits was primarily due to lower money market and NOW balances, which were primarily associated with seasonable declines in our municipal accounts, as well lower time deposit balances, as low interest rates reduced customer demand for these products. Total borrowings increased \$2.8 million to \$71.5 million at March 31, 2014, from \$68.7 million at December 31, 2013. The increase was the result of an increase in the balances of our repurchase agreements.

Non-interest-bearing deposits at March 31, 2014, were \$133.9 million, or 19.8% of deposits, compared to \$124.5 million, or 18.1%, at December 31, 2013. Money market and NOW deposit accounts were 42.4% of our deposit portfolio and totaled \$287.9 million at March 31, 2014, compared to \$307.0 million, or 44.7%, at December 31, 2013. Savings accounts increased to \$75.4 million, or 11.1% of deposits, at March 31, 2014, from \$69.8 million, or 10.1%, at December 31, 2013. Certificates of deposit totaled \$180.9 million, or 26.7% of deposits, at March 31, 2014, compared to \$186.2 million, or 27.1%, at December 31, 2013.

Certificates of deposit at March 31, 2014, scheduled to mature in one year or less totaled \$120.8 million. Historically, maturing deposits have generally remained with the Bank and we believe that a significant portion of the deposits maturing in one year or less will remain with us upon maturity.

**Cash Flows.** During the three months ended March 31, 2014, our cash and cash equivalents decreased by \$3.4 million. Our operating activities provided net cash of \$691,000 during the first three months of 2014. Our investing activities provided net cash of \$2.5 million during the first quarter of 2014, primarily as a result of a decrease in outstanding loan balances. Financing activities used net cash of \$6.6 million during the first three months of 2014 primarily as a result of decreased deposits.

**Liquidity.** Our most liquid assets are cash and cash equivalents and investment securities available for sale. The levels of these assets are dependent on the operating, financing, lending and investing activities during any given year. These liquid assets totaled \$328.2 million at March 31, 2014 and \$330.0 million at December 31, 2013. During periods in which we are not able to originate a sufficient amount of loans and/or periods of high principal prepayments, we generally increase our liquid assets by investing in short-term, high-grade investments.

Liquidity management is both a daily and long-term function of our strategy. Excess funds are generally invested in short-term investments. In the event we require funds beyond our ability to generate them internally, additional funds are generally available through the use of FHLB advances, a line of credit with the FHLB, other borrowings or through sales of investment securities. At March 31, 2014, we had outstanding FHLB advances of \$35.7 million and no borrowings against our line of credit with the FHLB. At March 31, 2014, we had collateral pledged to the FHLB that would allow us to borrow an additional \$38.2 million, subject to FHLB credit requirements and policies. At March 31, 2014, we had no borrowings through the Federal Reserve discount window, while our borrowing capacity with the Federal Reserve was \$13.7 million. We also have various other fed funds agreements, both secured and unsecured, with correspondent banks totaling approximately \$50.0 million in available credit under which we had no outstanding borrowings at March 31, 2014. We had other borrowings of \$35.9 million at March 31, 2014, which included \$20.7 million of subordinated debentures and \$15.2 million in repurchase agreements. The Company has a \$7.5 million line of credit from an unrelated financial institution maturing on November 1, 2014, with an interest rate that adjusts daily based on the prime rate plus 0.25%, but not less than 3.75%. This line of credit has covenants specific to capital and other financial ratios, with which the Company was in compliance at March 31, 2014. There was no outstanding balance on the line of credit at March 31, 2014.

**Off Balance Sheet Arrangements.** As a provider of financial services, we routinely issue financial guarantees in the form of financial and performance standby letters of credit. Standby letters of credit are contingent commitments issued by us generally to guarantee the payment or performance obligation of a customer to a third party. While these standby letters of credit represent a potential outlay by us, a significant amount of the commitments may expire without being drawn upon. We have recourse against the customer for any amount the customer is required to pay to a third party under a standby letter of credit. The letters of credit are subject to the same credit policies, underwriting standards and approval process as loans made by us. Most of the standby letters of credit are secured, and in the event

of nonperformance by the customers, we have the right to the underlying collateral, which could include commercial real estate, physical plant and property, inventory, receivables, cash and marketable securities. The contract amount of these standby letters of credit, which represents the maximum potential future payments guaranteed by us, was \$1.2 million at March 31, 2014.

At March 31, 2014, we had outstanding loan commitments, excluding standby letters of credit, of \$74.4 million. We anticipate that sufficient funds will be available to meet current loan commitments. These commitments consist of unfunded lines of credit and commitments to finance real estate loans.

**Capital.** Current regulatory capital regulations require financial institutions (including banks and bank holding companies) to meet certain regulatory capital requirements. Institutions are required to have minimum leverage capital equal to 4% of total average assets and total qualifying capital equal to 8% of total risk weighted assets in order to be considered “adequately capitalized.” As of March 31, 2014 and December 31, 2013, both the Company and the Bank were rated “well capitalized,” which is the highest rating available under the regulatory capital regulations framework for prompt corrective action. Management believes that as of March 31, 2014, the Company and the Bank met all capital adequacy requirements to which we are subject.

In July 2013 the Federal Reserve approved a final rule to implement in the United States the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision and certain changes required by the Dodd-Frank Act. The final rule increases minimum requirements for both the quantity and quality of capital held by banking organizations. The rule includes a new minimum ratio of common equity tier 1 capital to risk-weighted assets of 4.5% and a common equity tier 1 capital conservation buffer of 2.5% of risk-weighted assets. The final rule also adjusted the methodology for calculating risk-weighted assets to enhance risk sensitivity. We are in the process of evaluating the full impact of the new regulation to which we will be subject beginning January 1, 2015, but believe we would be considered “well capitalized” under the new regulation if it had been in effect as of March 31, 2014.

The following is a comparison of the Company’s regulatory capital to minimum capital requirements at March 31, 2014 and December 31, 2013:

| (Dollars in thousands)   | Actual   |         | For capital adequacy purposes |       | To be well-capitalized under prompt corrective action provisions |        |
|--------------------------|----------|---------|-------------------------------|-------|--|--------|
|                          | Amount   | Ratio   | Amount                        | Ratio | Amount   | Ratio  |
| As of March 31, 2014     |          |         |                               |       |  |        |
| Leverage                 | \$60,843 | 7.58 %  | \$ 32,090                     | 4.0 % | \$ 40,113  | 5.0 %  |
| Tier 1 Capital           | \$60,843 | 12.00 % | \$ 20,280                     | 4.0 % | \$ 30,420  | 6.0 %  |
| Total Risk Based Capital | \$72,255 | 14.25 % | \$ 40,560                     | 8.0 % | \$ 50,700  | 10.0 % |
| As of December 31, 2013  |          |         |                               |       |  |        |
| Leverage                 | \$58,605 | 7.89 %  | \$ 29,710                     | 4.0 % | \$ 37,137  | 5.0 %  |
| Tier 1 Capital           | \$58,605 | 11.61 % | \$ 20,189                     | 4.0 % | \$ 30,283  | 6.0 %  |
| Total Risk Based Capital | \$69,888 | 13.85 % | \$ 40,378                     | 8.0 % | \$ 50,472  | 10.0 % |

The following is a comparison of the Bank’s regulatory capital to minimum capital requirements at March 31, 2014 and December 31, 2013:

| (Dollars in thousands)   | Actual   |         | For capital adequacy purposes |       | To be well-capitalized under prompt corrective action provisions |        |
|--------------------------|----------|---------|-------------------------------|-------|--|--------|
|                          | Amount   | Ratio   | Amount                        | Ratio | Amount   | Ratio  |
| As of March 31, 2014     |          |         |                               |       |  |        |
| Leverage                 | \$64,596 | 8.07 %  | \$ 32,023                     | 4.0 % | \$ 40,028  | 5.0 %  |
| Tier 1 Capital           | \$64,596 | 12.78 % | \$ 20,216                     | 4.0 % | \$ 30,324  | 6.0 %  |
| Total Risk Based Capital | \$70,647 | 13.98 % | \$ 40,431                     | 8.0 % | \$ 50,539  | 10.0 % |
| As of December 31, 2013  |          |         |                               |       |  |        |



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|                          |          |        |           |       |           |        |
|--------------------------|----------|--------|-----------|-------|-----------|--------|
| Leverage                 | \$62,553 | 8.46 % | \$ 29,565 | 4.0 % | \$ 36,956 | 5.0 %  |
| Tier 1 Capital           | \$62,553 | 12.43% | \$ 20,133 | 4.0 % | \$ 30,200 | 6.0 %  |
| Total Risk Based Capital | \$68,243 | 13.56% | \$ 40,267 | 8.0 % | \$ 50,333 | 10.0 % |

**Dividends.** During the quarter ended March 31, 2014, we paid a quarterly cash dividend of \$0.19 per share to our stockholders.

The payment of dividends by any financial institution or its holding company is affected by the requirement to maintain adequate capital pursuant to applicable capital adequacy guidelines and regulations. As described above, the Bank exceeded its minimum capital requirements under applicable guidelines as of March 31, 2014. The National Bank Act imposes limitations on the amount of dividends that a national bank may pay without prior regulatory approval. Generally, the amount is limited to the bank's current year's net earnings plus the adjusted retained earnings for the two preceding years. As of March 31, 2014, approximately \$7.7 million was available to be paid as dividends to the Company by the Bank without prior regulatory approval.

Additionally, our ability to pay dividends is limited by the subordinated debentures that are held by three business trusts that we control. Interest payments on the debentures must be paid before we pay dividends on our capital stock, including our common stock. We have the right to defer interest payments on the debentures for up to 20 consecutive quarters. However, if we elect to defer interest payments, all deferred interest must be paid before we may pay dividends on our capital stock.

**Average Assets/Liabilities.** The following table reflects the tax-equivalent yields earned on average interest-earning assets and costs of average interest-bearing liabilities for the periods indicated (derived by dividing income or expense by the monthly average balance of assets or liabilities, respectively) as well as “net interest margin” (which reflects the effect of the net earnings balance) for the periods shown:

|  | Three months ended<br>March 31, 2014 |          |                       | Three months ended<br>March 31, 2013 |          |                       |  |  |
|--|--------------------------------------|----------|-----------------------|--------------------------------------|----------|-----------------------|--|--|
|  | Average<br>balance                   | Interest | Average<br>yield/rate | Average<br>balance                   | Interest | Average<br>yield/rate |  |  |
| (Dollars in thousands)   |                                      |          |                       |                                      |          |                       |  |  |
| Assets   |                                      |          |                       |                                      |          |                       |  |  |
| Interest-earning assets:   |                                      |          |                       |                                      |          |                       |  |  |
| Interest-bearing deposits at banks   | \$ 14,829                            | \$ 8     | 0.22 %                | \$ 23,418                            | \$ 10    | 0.17 %                |  |  |
| Investment securities (1)  | 306,913                              | 1,886    | 2.49 %                | 220,248                              | 1,499    | 2.76 %                |  |  |
| Loans receivable, net (2)  | 415,198                              | 5,255    | 5.13 %                | 321,668                              | 4,000    | 5.04 %                |  |  |
| Total interest-earning assets  | 736,940                              | 7,149    | 3.93 %                | 565,334                              | 5,509    | 3.95 %                |  |  |
| Non-interest-earning assets  | 84,858                               |          |                       | 67,220                               |          |                       |  |  |
| Total  | \$ 821,798                           |          |                       | \$ 632,554                           |          |                       |  |  |
| Liabilities and Stockholders' Equity   |                                      |          |                       |                                      |          |                       |  |  |
| Interest-bearing liabilities:  |                                      |          |                       |                                      |          |                       |  |  |
| Money market and NOW accounts  | \$ 294,503                           | \$ 71    | 0.10 %                | \$ 207,439                           | \$ 47    | 0.09 %                |  |  |
| Savings accounts   | 72,762                               | 6        | 0.03 %                | 47,671                               | 4        | 0.03 %                |  |  |
| Certificates of deposit  | 183,260                              | 249      | 0.55 %                | 168,975                              | 335      | 0.80 %                |  |  |
| Total deposits   | 550,525                              | 326      | 0.24 %                | 424,085                              | 386      | 0.37 %                |  |  |
| FHLB advances and other borrowings   | 69,936                               | 479      | 2.78 %                | 57,840                               | 409      | 2.87 %                |  |  |
| Total interest-bearing liabilities   | 620,461                              | 805      | 0.53 %                | 481,925                              | 795      | 0.67 %                |  |  |
| Non-interest-bearing liabilities   | 137,617                              |          |                       | 87,006                               |          |                       |  |  |
| Stockholders' equity   | 63,720                               |          |                       | 63,623                               |          |                       |  |  |
| Total  | \$ 821,798                           |          |                       | \$ 632,554                           |          |                       |  |  |
| Interest rate spread (3)   |                                      |          | 3.40 %                |                                      |          | 3.28 %                |  |  |
| Net interest margin (4)  |                                      | \$ 6,344 | 3.49 %                |                                      | \$ 4,714 | 3.38 %                |  |  |
| Tax-equivalent interest - imputed  |                                      | 344      |                       |                                      | 332      |                       |  |  |
| Net interest income  |                                      | \$ 6,000 |                       |                                      | \$ 4,382 |                       |  |  |
| Ratio of average interest-earning assets to average interest-bearing liabilities |                                      |          | 118.8 %               |                                      |          | 117.3 %               |  |  |

(1) Income on tax exempt securities is presented on a fully tax-equivalent basis, using a 34% federal tax rate.

(2) Includes loans classified as non-accrual. Income on tax-exempt loans is presented on a fully tax-equivalent basis, using a 34% federal tax rate.

(3) Interest rate spread represents the difference between the average yield earned on interest-earning assets and the average rate paid on interest-bearing liabilities.

(4)

Net interest margin represents annualized, tax-equivalent net interest income divided by average interest-earning assets.

**Rate/Volume Table.** The following table describes the extent to which changes in tax-equivalent interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities affected the Company's interest income and expense for periods indicated. The table distinguishes between (i) changes attributable to rate (changes in rate multiplied by prior volume), (ii) changes attributable to volume (changes in volume multiplied by prior rate), and (iii) net change (the sum of the previous columns). The net changes attributable to the combined effect of volume and rate that cannot be segregated have been allocated proportionately to the change due to volume and the change due to rate.

|                                    | Three months ended March 31,<br>2014 vs 2013 |        |          |
|------------------------------------|--|--------|----------|
|                                    | Increase/(decrease) attributable to          |        |          |
|                                    | Volume                                       | Rate   | Net      |
|                                    | (Dollars in thousands)                       |        |          |
| Interest income:                   |  |        |          |
| Interest-bearing deposits at banks | \$ (10 )                                     | \$ 8   | \$ (2 )  |
| Investment securities              | 514  | (128 ) | 386      |
| Loans                              | 1,183  | 73     | 1,256    |
| Total                              | 1,687  | (47 )  | 1,640    |
| Interest expense:                  |  |        |          |
| Deposits                           | 336  | (396 ) | (60 )    |
| Other borrowings                   | 82   | (12 )  | 70       |
| Total                              | 418  | (408 ) | 10       |
| Net interest income                | \$ 1,269                                     | \$ 361 | \$ 1,630 |

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our assets and liabilities are principally financial in nature and the resulting net interest income thereon is subject to changes in market interest rates and the mix of various assets and liabilities. Interest rates in the financial markets affect our decision on pricing our assets and liabilities, which impacts net interest income, a significant cash flow source for us. As a result, a substantial portion of our risk management activities relates to managing interest rate risk.

Our Asset/Liability Management Committee monitors the interest rate sensitivity of our balance sheet using earnings simulation models. We have set policy limits of interest rate risk to be assumed in the normal course of business and monitor such limits through our simulation process.

We have been successful in meeting the interest rate sensitivity objectives set forth in our policy. Simulation models are prepared to determine the impact on net interest income for the coming twelve months, including one using rates at March 31, 2014, and forecasting volumes for the twelve-month projection. This position is then subjected to a shift in interest rates of 100 and 200 basis points with an impact to our net interest income on a one-year horizon as

follows:

| Scenario                | Dollar change in net<br>interest income (\$000's) | Percent change in<br>net interest income |
|-------------------------|---|--|
| 200 basis point rising  | \$ 615  | 2.6 %                                    |
| 100 basis point rising  | \$ 325  | 1.4 %                                    |
| 100 basis point falling | \$ (870 )   | (3.7 )%                                  |
| 200 basis point falling | NM  | NM                                       |

The 200 basis point falling scenario is considered to be not meaningful (“NM”) in the current low interest rate environment.

## Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995

### Forward-Looking Statements

This document (including information incorporated by reference) contains, and future oral and written statements by us and our management may contain, forward-looking statements, within the meaning of such term in the Private Securities Litigation Reform Act of 1995, with respect to our financial condition, results of operations, plans, objectives, future performance and business. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of our management and on information currently available to management, are generally identifiable by the use of words such as “believe,” “expect,” “anticipate,” “plan,” “intend,” “estimate,” “may,” “will,” “could,” “should” or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and we undertake no obligation to update any statement in light of new information or future events.

Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on operations and future prospects by us and our subsidiaries include, but are not limited to, the following:

- The strength of the United States economy in general and the strength of the local economies in which we conduct our operations which may be less favorable than expected and may result in, among other things, a deterioration in the credit quality and value of our assets.

- The effects of, and changes in, federal, state and local laws, regulations and policies affecting banking, securities, insurance and monetary and financial matters (including the Dodd-Frank Wall Street Reform and Consumer Protection Act and the rules and regulations promulgated thereunder, as well as rules adopted by the federal bank regulatory agencies to implement Basel III) and the effects of increases in FDIC premiums.

- The effects of changes in interest rates (including the effects of changes in the rate of prepayments of our assets) and the policies of the Board of Governors of the Federal Reserve System.

- Our ability to compete with other financial institutions as effectively as we currently do due to increases in competitive pressures in the financial services sector.

  - Our inability to obtain new customers and to retain existing customers.

- The timely development and acceptance of products and services, including products and services offered through alternative delivery channels such as the Internet.

- Technological changes implemented by us and by other parties, including third-party vendors, which may be more difficult or more expensive than anticipated or which may have unforeseen consequences to us and our customers.

  - Our ability to develop and maintain secure and reliable electronic systems.

- Our ability to retain key executives and employees and the difficulty that we may experience in replacing key executives and employees in an effective manner.

  - Consumer spending and saving habits which may change in a manner that affects our business adversely.

  - Our ability to successfully integrate acquired businesses and future growth.

    - The costs, effects and outcomes of existing or future litigation.

Changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies and the Financial Accounting Standards Board.  
The economic impact of past and any future terrorist attacks, acts of war or threats thereof, and the response of the United States to any such threats and attacks.

- Our ability to effectively manage our credit risk.
- Our ability to forecast probable loan losses and maintain an adequate allowance for loan losses.
- The effects of declines in the value of our investment portfolio.
- Our ability to raise additional capital if needed.
- The effects of declines in real estate markets.

These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Additional information concerning us and our business, including other factors that could materially affect our financial results, is included in our filings with the Securities and Exchange Commission, including the “Risk Factors” section in our Annual Report on Form 10-K for the year ended December 31, 2013.

#### **ITEM 4. CONTROLS AND PROCEDURES**

An evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of March 31, 2014. Based on that evaluation, the Company's management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Company's disclosure controls and procedures were effective as of March 31, 2014.

There were no changes in the Company's internal control over financial reporting during the quarter ended March 31, 2014 that materially affected or were likely to materially affect the Company's internal control over financial reporting.



## **PART II – OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

There are no material pending legal proceedings to which the Company or its subsidiaries is a party or which any of their property is subject, other than ordinary routine litigation incidental to their respective businesses.

### **ITEM 1A. RISK FACTORS**

There have been no material changes in the risk factors applicable to the Company from those disclosed in Part I, Item 1A. “Risk Factors,” in the Company's 2013 Annual Report on Form 10-K.

### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None

### **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable

### **ITEM 5. OTHER INFORMATION**

None

**ITEM 6. EXHIBITS**

- Exhibit 31.1 Certificate of Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a)
- Exhibit 31.2 Certificate of Chief Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a)
- Exhibit 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- Exhibit 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- Exhibit 101 Interactive data files pursuant to Rule 405 of Regulation S-T: (i) Consolidated Balance Sheets as of March 31, 2014 and December 31, 2013; (ii) Consolidated Statements of Earnings for the three ended March 31, 2014 and March 31, 2013; (iii) Consolidated Statements of Comprehensive Income for the three months ended March 31, 2014 and March 31, 2013; (iv) Consolidated Statements of Cash Flows for the three months ended March 31, 2014 and March 31, 2013; (v) Consolidated Statements of Stockholders' Equity for the three months ended March 31, 2014 and March 31, 2013; and (vi) Notes to Consolidated Financial Statements

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LANDMARK BANCORP, INC.

Date: May 9, 2014 /s/ Michael E. Scheopner  
Michael E. Scheopner  
President and Chief  
Executive Officer

Date: May 9, 2014 /s/ Mark A.  
Herpich  
Mark A. Herpich  
Vice President,  
Secretary,  
Treasurer  
and Chief  
Financial Officer