FIFTH THIRD BANCORP Form 10-Q November 04, 2005 <u>Table of Contents</u>

## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

#### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF

#### THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2005

Commission File Number 0-8076

(Exact name of Registrant as specified in its charter)

Ohio (State or other jurisdiction

of incorporation or organization)

31-0854434 (I.R.S. Employer

Identification Number)

Fifth Third Center

Cincinnati, Ohio 45263

(Address of principal executive offices)

Registrant s telephone number, including area code: (513) 534-5300

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No "

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes x No "

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes " No x

There were 554,853,651 shares of the Registrant s Common Stock, without par value, outstanding as of October 31, 2005.

## FIFTH THIRD BANCORP

#### INDEX

#### **Part I. Financial Information**

Management s Discussion and Analysis of Financial Condition and Results of Operations (Item 2)	
<u>Overview</u>	4
Recent Accounting Standards	
Critical Accounting Policies	5
	5
Statements of Income Analysis	7
Line of Business Results	13
Balance Sheet Analysis	16
Quantitative and Qualitative Disclosure about Risk (Item 3)	
Risk Management Overview	20
Credit Risk Management	20
Market Risk Management	24
Liquidity Risk Management	26
Capital Management	27
Off-Balance Sheet Arrangements	28
Contractual Obligations and Commitments	29
Controls and Procedures (Item 4)	30
Condensed Consolidated Financial Statements and Notes (Item 1)	
Balance Sheets (unaudited) September 30, 2005 and 2004 and December 31, 2004	31
Statements of Income (unaudited) Three and Nine Months Ended September 30, 2005 and 2004	32
Statements of Cash Flows (unaudited) Nine Months Ended September 30, 2005 and 2004	33
Statements of Changes in Shareholders Equity (unaudited) Nine Months Ended September 30, 2005 and 2004	34
Notes to Condensed Consolidated Financial Statements (unaudited)	35

## Part II. Other Information

Legal Proceedings (Item 1) Unregistered Sales of Equity Securities and Use of Proceeds (Item 2) Exhibits (Item 6) Signatures Certifications

This report may contain forward-looking statements about the Registrant and/or the company as combined with acquired entities within the meaning of Sections 27A of the Securities Act of 1933, as amended, and Rule 175 promulgated thereunder, and 21E of the Securities Exchange Act of 1934, as amended, and Rule 3b-6 promulgated thereunder, that involve inherent risks and uncertainties. This report may contain certain forward-looking statements with respect to the financial condition, results of operations, plans, objectives, future performance and business of the Registrant and/or the combined company including statements preceded by, followed by or that include the words or phrases such as plans, trend, believes, expects. anticipates, objective, continue, remain or similar expressions or future or conditional verbs such as may or similar expressions. There are a number of important factors that could cause future results to differ mater should. could. might, can. from historical performance and these forward-looking statements. Factors that might cause such a difference include, but are not limited to: (1) competitive pressures among depository institutions increase significantly; (2) changes in the interest rate environment reduce interest margins; (3) prepayment speeds, loan origination and sale volumes, charge-offs and loan loss provisions; (4) general economic conditions, either national or in the states in which the Registrant, one or more acquired entities and/or the combined company do business, are less favorable than expected; (5) political developments, wars or other hostilities may disrupt or increase volatility in securities markets or other economic conditions; (6) changes and trends in the securities markets; (7) legislative or regulatory changes or actions, or significant litigation, adversely

50

50

affect the Registrant, one or more acquired entities and/or the combined company or the businesses in which the Registrant, one or more acquired entities and/or the combined company are engaged; (8) difficulties in combining the operations of acquired entities and (9) the impact of reputational risk created by the developments discussed above on such matters as business generation and retention, funding and liquidity. The Registrant undertakes no obligation to release revisions to these forward-looking statements or reflect events or circumstances after the date of this report.

### Management s Discussion and Analysis of Financial Condition and Results of Operations (Item 2)

The following is management s discussion and analysis of certain significant factors that have affected Fifth Third Bancorp s (the Registrant or Fifth Third) financial condition and results of operations during the periods included in the Condensed Consolidated Financial Statements, which are a part of this filing.

## **TABLE 1: Selected Financial Data**

	Three mo	Percent	N	s ended	Percent		
	Septer	nber 30,	Change		Septembe	er 30,	Change
(\$ in millions, except per share data)	2005	2004		2	2005	2004	
Income Statement Data							
Net interest income (a)	\$ 745	766	(3)	\$	2,262	2,296	(1)
Noninterest income	622	611	2		1,864	1,986	(6)
Total revenue (a)	1,367	1,377	(1)		4,126	4,282	(4)
Provision for loan and lease losses	69	26	165		197	203	(3
Noninterest expense	732	648	13		2,164	2,038	6
Net income	395	471	(16)		1,217	1,349	(10
Common Share Data							
Earnings per share, basic	\$.71	.84	(15)	\$	2.19	2.40	(9)
Earnings per share, diluted	.71	.83	(14)		2.18	2.37	(8)
Cash dividends per common share	.38	.32	19		1.08	.96	13
Book value per share	16.93	16.11	5				
Dividend payout ratio	53.5	<b>%</b> 38.6	39		49.5%	40.5	22
Financial Ratios							
Return on average assets	1.51	% 1.95	(23)		1.59%	1.91	(17
Return on average equity	16.6	21.1	(21)		17.6	20.6	(15
Average equity as a percent of average assets	9.11	9.21	(1)		9.04	9.28	(3
Net interest margin (a)	3.16	3.42	(8)		3.27	3.52	(7
Efficiency (a)	53.5	47.0	14		52.4	47.6	10
Credit Quality							
Net losses charged off	\$ 64	57	12	\$	183	187	(2
Net losses charged off as a percent of average loans and leases	.38	<b>%</b> .40	(5)		.37%	.45	(18
Allowance for loan and lease losses as a percent of loans and leases	1.06	1.23	(14)				
Allowance for credit losses as a percent of loans and leases $(b)$	1.16	1.35	(14)				
Nonperforming assets as a percent of loans, leases and other assets, including other eal estate owned	.51	.48	6				
Jnderperforming assets as a percent of loans, leases and other assets, including other eal estate owned	.74	.72	3				
Average Balances							
oans and leases, including held for sale	\$ 68,556		19		66,812	56,236	19
Total securities and other short-term investments	24,915		(21)		25,578	30,891	(17
Total assets	103,699		8		02,501	94,169	9
Demand deposits	13,977		11		13,791	12,065	14
nterest-bearing deposits	50,403		16	1	50,010	43,581	15
Short-term borrowings	9,620		(28)		9,622	14,322	(33
.ong-term debt	16,914		12		16,528	12,564	32
Shareholders equity	9,451	8,861	7		9,262	8,736	6
Regulatory Capital Ratios							
Fier 1 capital	8.45		(21)				
Total risk-based capital	10.57		(17)				
Fier 1 leverage	7.93	9.13	(13)				
a) Amounts presented on a fully taxable equivalent basis							

(a) Amounts presented on a fully taxable equivalent basis.

(b) The allowance for credit losses is the sum of the allowance for loan and lease losses and the reserve for unfunded commitments.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### **OVERVIEW**

This overview of management s discussion and analysis highlights selected information in the financial results of the Registrant and may not contain all of the information that is important to you. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources and critical accounting policies and estimates, you should carefully read this entire document. Each of these items could have an impact on the Registrant s financial condition and results of operations.

The Registrant is a diversified financial services company headquartered in Cincinnati, Ohio. At September 30, 2005, the Registrant had \$104.6 billion in assets, operated 19 affiliates with 1,106 full-service Banking Centers including 125 Bank Mart<sup>®</sup> locations open seven days a week inside select grocery stores and 1,996 Jeanie<sup>®</sup> ATMs in Ohio, Kentucky, Indiana, Michigan, Illinois, Florida, Tennessee, West Virginia and Pennsylvania. During the third quarter of 2005, the Registrant divided its Florida affiliate into three independent affiliates, raising the total of number of affiliates to 19. The financial strength of the Registrant s largest banks, Fifth Third Bank and Fifth Third Bank (Michigan), continues to be recognized by rating agencies with deposit ratings of AA- and Aa1 from Standard & Poor s and Moody s, respectively. Additionally, the Registrant is recognized by Moody s with one of the highest senior debt ratings for any U.S. bank holding company of Aa2. The Registrant operates four main businesses: Commercial Banking, Retail Banking, Investment Advisors and Fifth Third Processing Solutions.

The Registrant s revenues are fairly evenly dependent on net interest income and noninterest income. For the three months ended September 30, 2005, net interest income, on a fully taxable equivalent (FTE) basis, and noninterest income provided 54% and 46% of total revenue, respectively. Changes in interest rates, credit quality, economic trends and the capital markets are primary factors that drive the performance of the Registrant. As discussed later in the Risk Management section, risk identification, measurement, monitoring, control and reporting are important to the management of risk and to the financial performance and capital strength of the Registrant.

Net interest income is the difference between interest income earned on assets such as loans, leases and securities, and interest expense paid on liabilities such as deposits and borrowings. Net interest income is affected by the general level of interest rates, the relative level of short-term and long-term interest rates, changes in interest rates and by changes in the amount and composition of interest-earning assets and interest-bearing liabilities. Generally, the rates of interest the Registrant earns on its assets and owes on its liabilities are established for a period of time. The change in market interest rates over time exposes the Registrant to interest rate risk that could result in potential adverse changes to net interest income. The Registrant manages this risk by continually analyzing and adjusting the composition of its assets and liabilities based on their payment streams and interest rates, the timing of their maturities and their sensitivity to changes in market interest rates. Additionally, in the ordinary course of business, the Registrant enters into certain derivative transactions as part of its overall strategy to manage its interest rate and prepayment risks.

The Registrant is also exposed to the risk of losses on its loan and lease portfolio as a result of changing expected cash flows caused by loan defaults or inadequate collateral, among other factors.

Noninterest income is derived primarily from electronic funds transfer (EFT) and merchant transaction processing fees, fiduciary and investment management fees, banking fees and service charges and mortgage banking revenue.

Net interest income, net interest margin, net interest rate spread and the efficiency ratio are presented in Management s Discussion and Analysis of Financial Condition and Results of Operations on an FTE basis. The FTE basis adjusts for the tax-favored status of income from certain loans and securities held by the Registrant that are not taxable for federal income tax purposes. The Registrant believes this presentation to be the preferred industry measurement of net interest income as it provides a relevant comparison between taxable and non-taxable amounts.

The Registrant completed its acquisition of Franklin Financial Corporation (Franklin Financial) in June of 2004 and has expanded its presence in the Nashville market. As of September 30, 2005, the Registrant has 18 banking centers within this market. On January 1, 2005, the Registrant completed its acquisition of First National Bankshares of Florida, Inc. (First National), a bank holding company with \$5.6 billion in assets located primarily in Orlando, Tampa, Sarasota, Naples and Fort Myers. The Registrant completed its conversion activity associated with the First National acquisition in the first quarter. As of September 30, 2005, the Registrant s Florida affiliates have 84 full-service locations, of which 74 were acquired as part of the First National acquisition.

The Registrant s net income was \$395 million in the third quarter of 2005, a 16% decrease compared to \$471 million for the same period last year. Earnings per diluted share were \$.71 for the third quarter, a 14% decrease from \$.83 for the same period last year. The Registrant s quarterly dividend increased to \$.38 per common share from \$.32, an increase of 19% on a year-over-year basis.

Net interest income (FTE) decreased three percent compared to the same period last year. The net interest margin decreased from 3.29% in the second quarter of 2005 to 3.16% in the third quarter of 2005 primarily due to the continued flattening of the interest rate yield curve, the growth in loans relative to the growth in core deposits and mix shifts within the core deposit base. Noninterest income increased three percent, exclusive of a \$9 million gain on certain third party merchant contracts sold in the third quarter of 2004, primarily due to a \$35 million, or 23%, increase in electronic payment processing revenue; comparison being provided to supplement an understanding of fundamental revenue trends. Noninterest expense increased 13% versus the same period last year, primarily due to increases in marketing,

## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

information technology, bankcard volume related costs and the significant investments in the sales force and retail distribution network. Since September 30, 2004, approximately 1,800 additional sales personnel have been added and 59 net new de-novo banking centers have opened, as well as the 74 remaining banking centers added from the acquisition of First National.

Credit quality metrics remained strong during the third quarter of 2005. Net charge-offs as a percent of average loans and leases held steady at .38% in the third quarter of 2005 compared to .34% in the second quarter of 2005 and .40% in the third quarter of 2004. At September 30, 2005, nonperforming assets as a percent of loans and leases were .51%, unchanged from June 30, 2005 and slightly increased from .48% at September 30, 2004. While credit quality metrics have remained strong throughout 2005, the Registrant does not expect this type of credit performance to continue indefinitely.

The Registrant s capital ratios exceed the well-capitalized guidelines as defined by the Board of Governors of the Federal Reserve System (FRB). As of September 30, 2005, the Tier 1 capital ratio was 8.45% and the total risk-based capital ratio was 10.57%. The Registrant s capital strength and financial stability have enabled the Registrant to maintain a Moody s credit rating that is equaled or surpassed by only four other U.S. bank holding companies.

The Registrant continues to invest in the geographic areas within its footprint that offer the best growth prospects, as it believes this is the most cost efficient method of expansion within its largest affiliate markets. During the first nine months of 2005, the Registrant opened its first three banking centers in Pittsburgh and has opened 42 new banking centers that did not involve the relocation or consolidation of existing facilities, with plans to continue adding banking centers in key markets in the fourth quarter of 2005 and throughout 2006 at levels similar to 2004.

## RECENT ACCOUNTING STANDARDS

Note 2 of the Notes to Condensed Consolidated Financial Statements provides a complete discussion of the new accounting policies adopted by the Registrant during 2005 and 2004 and the expected impact of accounting policies issued but not yet required to be adopted.

## CRITICAL ACCOUNTING POLICIES

#### Allowance for Loan and Lease Losses

The Registrant maintains an allowance to absorb probable loan and lease losses inherent in the portfolio. The allowance is maintained at a level the Registrant considers to be adequate and is based on ongoing quarterly assessments and evaluations of the collectibility and historical loss experience of loans and leases. Credit losses are charged and recoveries are credited to the allowance. Provisions for loan and lease losses are based on the Registrant s review of the historical credit loss experience and such factors that, in management s judgment, deserve consideration under existing economic conditions in estimating probable credit losses. In determining the appropriate level of the allowance, the Registrant estimates losses using a range derived from base and conservative estimates. The Registrant manages credit risk through a combination of conservative exposure limits significantly below legal lending limits and conservative underwriting, documentation and collections standards. The strategy also emphasizes diversification on a geographic, industry and customer level, regular credit examinations and quarterly management reviews of large credit exposures and loans experiencing deterioration of credit quality.

Larger commercial loans that exhibit probable or observed credit weaknesses are subject to individual review. Where appropriate, allowances are allocated to individual loans based on management s estimate of the borrower s ability to repay the loan given the availability of collateral, other sources of cash flow and legal options available to the Registrant. The review of individual loans includes those loans that are impaired as provided in Statement of Financial Accounting Standards (SFAS) No. 114, Accounting by Creditors for Impairment of a Loan. Any allowances for impaired loans are measured based on the present value of expected future cash flows discounted at the loan s effective interest rate or the fair value of the underlying collateral. The Registrant evaluates the collectibility of both principal and interest when assessing the need for a loss accrual. Historical loss rates are applied to other commercial loans not subject to specific allowance allocations. The loss rates are derived from a migration analysis, which computes the net charge-off experience sustained on loans according to their internal risk grade. The Registrant utilizes two risk grading systems for commercial loans and leases. The current risk grading system utilized for allowance analysis purposes encompasses ten categories. The Registrant also maintains a dual risk grading system that provides for 13 probability of default grade categories and an additional six grade categories measuring loss factors given an event of default. The probability of default and loss given default analyses are not separated in the ten grade risk rating system. The Registrant is in the process of completing significant validation and testing of the dual risk rating system prior to implementation for allowance analysis purposes. The dual risk rating system is consistent with Basel II expectations and allows for more precision in the analysis of commercial credit risk.

Homogenous loans, such as consumer installment, residential mortgage loans and automobile leases are not individually risk graded. Rather, standard credit scoring systems and delinquency monitoring are used to assess credit risks. Allowances are established for each pool of loans based on the expected net charge-offs for one year. Loss rates are based on the average net charge-off history by loan category.

### Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Historical loss rates for commercial and consumer loans may be adjusted for significant factors that, in management s judgment, reflect the impact of any current conditions on loss recognition. Factors that management considers in the analysis include the effects of the national and local economies, trends in the nature and volume of loans (delinquencies, charge-offs and nonaccrual loans), changes in mix, credit score migration comparisons, asset quality trends, risk management and loan administration, changes in the internal lending policies and credit standards, collection practices and examination results from bank regulatory agencies and the Registrant s internal credit examiners.

An unallocated allowance is maintained to recognize the imprecision in estimating and measuring loss when evaluating allowances for individual loans or pools of loans. Allowances on individual loans and historical loss rates are reviewed quarterly and adjusted as necessary based on changing borrower and/or collateral conditions and actual collection and charge-off experience.

Loans acquired by the Registrant through a purchased business combination are evaluated for possible credit impairment. Reduction to the carrying value of the acquired loans as a result of credit impairment is recorded as an adjustment to goodwill. The Registrant does not carry over the acquired company s allowance for loan and lease losses nor does the Registrant add to its existing allowance for the acquired loans.

The Registrant s primary market areas for lending are Ohio, Kentucky, Indiana, Michigan, Illinois, Florida, Tennessee, West Virginia and Pennsylvania. When evaluating the adequacy of allowances, consideration is given to this regional geographic concentration and the closely associated effect changing economic conditions have on the Registrant s customers.

In the current year, the Registrant has not substantively changed any aspect to its overall approach in the determination of allowance for loan and lease losses. There have been no material changes in assumptions or estimation techniques as compared to prior periods that impacted the determination of the current period allowance for loan and lease losses. Based on the procedures discussed above, the Registrant is of the opinion that the allowance of \$727 million was adequate, but not excessive, to absorb estimated credit losses associated with the loan and lease portfolio at September 30, 2005.

#### Valuation of Securities

Securities are classified as held-to-maturity, available-for-sale or trading on the date of purchase. Only those securities classified as held-to-maturity, and which management has both the intent and ability to hold to maturity, are reported at amortized cost. Available-for-sale and trading securities are reported at fair value with unrealized gains and losses, net of related deferred income taxes, included in accumulated other comprehensive income on the Condensed Consolidated Balance Sheets and noninterest income in the Condensed Consolidated Statements of Income, respectively. The fair value of a security is determined based on quoted market prices. If quoted market prices are not available, fair value is determined based on quoted prices of similar instruments. Realized securities gains or losses are reported within noninterest income in the Condensed Consolidated Statements of Income. The cost of securities sold is based on the specific identification method. Available-for-sale and held-to-maturity securities are reviewed quarterly for possible other-than-temporary impairment. The review includes an analysis of the facts and circumstances of each individual investment such as the severity of loss, the length of time the fair value has been below cost, the expectation for that security s performance, the creditworthiness of the issuer and the Registrant s intent and ability to hold the security. A decline in value that is considered to be other-than-temporary is recorded as a loss within noninterest income in the Condensed Consolidated Statements of Income. At September 30, 2005, 92% of the unrealized losses in the available-for-sale security portfolio were comprised of securities issued by U.S. Treasury and Government agencies, U.S. Government sponsored agencies and states and political subdivisions as well as agency mortgage-backed securities. The Registrant believes the price movements in these securities are dependent upon the movement in market interest rates particularly given the negligible inherent credit risk for these securities. The Registrant also maintains its intent and ability to hold these securities.

#### Valuation of Servicing Rights

When the Registrant sells loans through either securitizations or individual loan sales in accordance with its investment policies, it may retain servicing rights. Servicing rights resulting from loan sales are amortized in proportion to and over the period of estimated net servicing revenues. Servicing rights are assessed for impairment monthly, based on fair value, with temporary impairment recognized through a valuation allowance and permanent impairment recognized through a write-off of the servicing asset and related valuation reserve. Key economic assumptions used in measuring any potential impairment of the servicing rights include the prepayment speeds of the underlying loans, the weighted-average life of the loans, the discount rate, the weighted-average coupon and the weighted-average default rate, as applicable. The primary risk of material changes to the value of the servicing rights resides in the potential volatility in the economic assumptions used, particularly the prepayment speeds. The Registrant monitors this risk and adjusts its valuation allowance as necessary to adequately reserve for any probable impairment in the portfolio. For purposes of measuring impairment, the servicing rights are stratified based on the financial asset type and interest rates. In addition, the Registrant obtains an independent third-party valuation of the mortgage servicing rights (MSR) portfolio on a quarterly basis. Fees received for servicing loans owned by investors are based on a percentage of the

### Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

outstanding monthly principal balance of such loans and are included in noninterest income as loan payments are received. Costs of servicing loans are charged to expense as incurred.

At September 30, 2005, the change in the fair value of MSRs due to an immediate 10% and 20% adverse change in the current prepayment assumptions would be a decrease of approximately \$14 million and \$37 million, respectively, and due to an immediate 10% and 20% favorable change in the current prepayment assumption would be an increase of approximately \$21 million and \$44 million, respectively. The change in the fair value of the MSR portfolio at September 30, 2005, due to an immediate 10% and 20% adverse change in the discount rate assumptions would be a decrease of approximately \$14 million, respectively, and due to an immediate 10% and 20% favorable change in the discount rate assumptions would be a decrease of approximately \$14 million, respectively, and due to an immediate 10% and 20% favorable change in the discount rate assumption would be an increase of approximately \$15 million and \$30 million, respectively. Sensitivity analysis related to other consumer and commercial servicing rights is not material to the Registrant s Condensed Consolidated Financial Statements. These sensitivities are hypothetical and should be used with caution. As the figures indicate, change in fair value based on a 10% and 20% variation in assumptions typically cannot be extrapolated because the relationship of the change in assumptions to change in fair value may not be linear. Also, the effect of a variation in a particular assumption on the fair value of the retained interests is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities.

## STATEMENTS OF INCOME ANALYSIS

#### **Net Interest Income**

Compared to the third quarter of 2004, net interest income (FTE) decreased three percent as a result of net interest margin contracting 26 basis points ( bp ). The decline in net interest margin occurred despite a five percent increase in average earning assets. In terms of mix between volume and yield, the impact of changes in interest rates on net interest income (FTE) was a decrease of eight percent. The decline in net interest margin was attributable to the \$1.6 billion repurchase of common stock, the growth in loans relative to the growth in core deposits and the corresponding increase in wholesale funding, the change in mix within core deposits and the continued flattening of the interest rate yield curve. The Registrant expects net interest margin to remain reasonably stable with approximately four to six basis points of continuing combined contraction in the fourth quarter and the first quarter of 2006.

The growth in average loans and leases of \$10.9 billion over the third quarter of 2004 outpaced the \$5.9 billion growth in core deposits for the same period. Of the \$5.0 billion funding shortfall, only \$.5 billion was provided through additional higher cost wholesale funding, as the Registrant continues to reduce its reliance on wholesale funding. For the third quarter of 2005, wholesale funding represented 45% of interest-bearing liabilities, down from 47% for the same period in the prior year. The remaining loan and lease funding was provided through reductions in the available-for-sale securities portfolio. During the third quarter of 2005, the average securities portfolio represented 27% of interest-earning assets, down from 35% in last year s third quarter. During the remainder of 2005, the Registrant will continue to use sales and cash flows from its earning asset base to fund its loan and lease growth that is in excess of its core deposit growth.

During the third quarter of 2005, the Registrant continued a strategic shift in its deposit pricing strategy as it moved away from promotional rates and towards highly competitive daily rates. As part of this strategy, the Registrant aggressively increased deposit rates, including focusing on the relative pricing between the more and less liquid deposit products, and moved customers into the right products given their liquidity needs. The combined results of these actions have been a 17% increase (not annualized) in net new account additions compared to the second quarter and a migration of interest checking balances into money market and savings accounts. Additionally, the Registrant recently announced the roll out of its identity theft protection service, which gives Fifth Third checking account customers, with two other Fifth Third products, free access to their credit information from all three of the nation s leading credit bureaus.

In the third quarter of 2005, the cost of interest-bearing core deposits was 2.24%, up from 1.17% in the third quarter of 2004. Despite more aggressive increases in deposit rates in the third quarter of 2005 as compared to prior periods, the relative cost advantage of interest-bearing core deposits compared to wholesale funding increased by 42 bp from the third quarter of 2004 to 128 bp and is relatively stable compared to the second quarter of 2005. Within interest-bearing core deposits, the money market and other time deposit balances combined to represent 33% of the total in the third quarter of 2005 compared to 27% in the third quarter of 2004. Money market and other time deposit balances generally receive a higher rate of interest than interest checking and savings balances. The combined rate paid on money market and other time deposit balances in the prior year. Net interest rate spread declined 46 bp from 3.12% in the third quarter of 2004 to 2.66% in the third quarter of 2005 due largely to the flattening interest rate yield curve and the impact of changing funding mix and deposit strategies highlighted above. The average interest rate spread between the 3-month Treasury bill and the 10-year Treasury note compressed from 279 bp in the third quarter of 2004 to 123 bp in the second quarter of 2005 and to 78 bp in the third quarter of 2005 illustrating the relative pressure between shorter-term and longer-term funding costs and general security portfolio re-investment opportunities.

## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Interest income (FTE) from loans and leases increased \$296 million, or 41%, compared to the third quarter of 2004. The increase resulted from the growth in average loans and leases of \$10.9 billion, or 19%, for the third quarter of 2005 over the comparable period in 2004 as well as a 91 bp increase in average rates. The increase in average loans and leases included growth in commercial loans and leases of \$6.6 billion, or 22%, compared to the third quarter of 2004. The yield on commercial loans was 6.05% for the third quarter of 2005, an increase of 117 bp from 4.88% for the prior year s quarter. Average consumer loans and leases increased by \$4.3 billion, or 15%, compared to the third quarter of 2004, with an increase in yield of 62 bp to 5.73%.

Interest income (FTE) from investment securities and short-term investments decreased \$57 million to \$271 million for the third quarter of 2005 compared to the same period in 2004 due to the reduction of the investment securities portfolio primarily as a result of the balance sheet initiative undertaken in the fourth quarter of 2004 to reduce risks associated with increasing interest rates. These balance sheet initiatives included: (i) the sale of approximately \$6.4 billion in the available-for-sale securities portfolio with a weighted-average coupon of 3.2%; (ii) the early retirement of approximately \$2.8 billion of long-term debt with a weighted-average coupon of 5.4%; (iii) the termination of \$2.8 billion in notional of receive-fixed/pay-variable interest rate swaps; and (iv) reductions in certain other wholesale borrowings. The average yield on taxable securities increased by only 14 bp due to the relative stability in longer-term interest rates.

## TABLE 2: Consolidated Average Balance Sheets and Analysis of Net Interest Income (FTE)

For the three months ended September 30,		20	005	Average Yield/		2	004	Average Yield/	Attr		n of Change est Income (a	
	Average		venue/		Average		venue/					
(\$ in millions)	Balance	(	Cost	Rate	Balance		Cost	Rate	Volui	ne Y	ield/Rate	Total
Assets												
Interest-earning assets:	<b>* * * * * * *</b>	<b>.</b>	1 0 0 0			<i>.</i>	<b>5</b> 0 (	1000	<b>.</b>	0		201
Loans and leases (b)	\$ 68,556	\$	1,020	5.90%	\$ 57,679	\$	724	4.99%	\$14	9	147	296
Securities:					20.244		210	1.00		0		(
Taxable	24,013		255	4.22	30,241		310	4.08	(6	6)	11	(55)
Exempt from income												
taxes (b)	787		15	7.42	890		17	7.56	(	2)		(2)
Other short-term investments	115		1	3.49	282		1	1.51	(	1)	1	
Total interest-earning assets	93,471		1,291	5.48	89,092		1,052	4.70	8	0	159	239
Cash and due from banks	2,742				2,265							
Other assets	8,207				5,603							
Allowance for loan and lease losses	(721)				(748)							
Total assets	\$ 103,699				\$ 96,212							
Liabilities												
Interest-bearing liabilities:												
Interest checking	\$ 18,498	\$	86	1.84%	\$ 19,570	\$	47	.94%	\$ (	3)	42	39
Savings	9,939		48	1.90	8,212		16	.76		4	28	32
Money market	5,154		37	2.82	3,542		10	1.11		6	21	27
Other time deposits	8,730		68	3.14	6,539		39	2.40	1	5	14	29
Certificates \$100,000 and over	4,156		34	3.28	2,459		15	2.40	1	2	7	19
Foreign office deposits	3,925		34	3.41	3,315		12	1.45		3	19	22
Federal funds purchased	4,001		35	3.50	4,847		17	1.42	(	3)	21	18
Short-term bank notes					1,275		5	1.46	(	5)		(5)
Other short-term borrowings	5,619		41	2.92	7,152		23	1.27	(	6)	24	18
Long-term debt	16,914		163	3.80	15,055		102	2.71		5	46	61
Total interest-bearing liabilities	76,936		546	2.82	71,966		286	1.58	3	8	222	260
Demand deposits	13,977				12,537							
Other liabilities	3,335				2,848							

Total liabilities	94,248			87,351					
Shareholders equity	9,451			8,861					
Total liabilities and shareholders equity	\$ 103,699			\$ 96,212					
Net interest income margin (taxable equivalent)		\$ 745	3.16%		\$ 766	3.42%	\$ 42	(63)	(21)
Net interest rate spread (taxable equivalent)			2.66%			3.12%			
Interest-bearing liabilities to interest-earning assets			82.31%			80.77%			

(a) Changes in interest not solely due to volume or yield/rate are allocated in proportion to the absolute dollar amount of change in volume and yield/rate.

(b) The net taxable equivalent adjustment amounts included in the above table are \$8 million and \$9 million for the three months ended September 30, 2005 and 2004, respectively.

## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The interest on core deposits increased \$127 million, or 113%, in the third quarter of 2005 over the comparable period in 2004 due to increases in short-term interest rates and increasing average balances. Average core deposits increased \$5.9 billion, or 12%, compared to the third quarter of 2004. The growth in noninterest-bearing funds and other core deposits is a critical component in the growth of net interest income. For the third quarter of 2005, the benefit to net interest margin of free funding increased to 50 bp from 30 bp in the third quarter of 2004. A key focus of the Registrant continues to be growing its transaction deposit products, such as checking, savings and money market accounts, in order to reduce its reliance on other sources to fund the expected growth in the balance sheet.

The interest on wholesale funding and long-term debt increased by \$133 million, or 43%, in the third quarter over the comparable period in 2004 primarily due to increases in short-term rates. Average wholesale funding and short-term bank notes decreased \$1.3 billion, or 7%, while average long-term debt increased \$1.9 billion, or 11%, in the third quarter of 2005 over the comparable period in 2004.

#### TABLE 3: Consolidated Average Balance Sheets and Analysis of Net Interest Income (FTE)

For the nine months ended September 30,		2005	Average Yield/		2004	Average Yield/		ion of Change erest Income (a	
(\$ in millions)	Average Balance	Revenue/ Cost	Rate	Average Balance	Revenue/ Cost	Rate	Volume	Yield/Rate	Total
Assets	Dalance	Cost	Nate	Dalance	Cost	Kate	volume	Tielu/Kale	Total
Interest-earning assets:									
Loans and leases (b)	\$ 66,812	\$ 2,829	5.66%	\$ 56,236	\$ 2.081	4.94%	\$ 424	324	748
Securities:	φ 00,012	\$ 2,02)	5.00 /0	φ 50,250	φ 2,001	<b>T.</b> ) <b>T</b> /0	ψ τ2τ	524	740
Taxable	24,569	789	4.30	29,696	925	4.16	(164)	28	(136)
Exempt from income taxes (b)	819	46	7.35	935	52	7.47	(101)	20	(150)
Other short-term investments	190	3	2.35	260	2	1.15	(1)	2	1
Total interest-earning assets	92,390	3,667	5.31	87,127	3,060	4.69	253	354	607
Cash and due from banks	2,728	-,:		2,140	-,				
Other assets	8,101			5,625					
Allowance for loan and lease losses	(718)			(723)					
Total assets	\$ 102,501			\$ 94,169					
Liabilities									
Interest-bearing liabilities:									
Interest checking	\$ 19,240	\$ 220	1.53%	\$ 19,464	\$ 118	.81%	\$ (1)	103	102
Savings	9,660	109	1.51	7,771	36	.62	11	62	73
Money market	4,900	90	2.46	3,220	23	.94	16	51	67
Other time deposits	8,271	182	2.94	6,049	117	2.59	47	18	65
Certificates \$100,000 and over	3,883	89	3.05	2,502	35	1.88	25	29	54
Foreign office deposits	4,056	89	2.94	4,575	39	1.12	(5)	55	50
Federal funds purchased	4,040	89	2.96	6,238	52	1.12	(24)	61	37
Short-term bank notes	332	6	2.60	941	9	1.24	(8)	5	(3)
Other short-term borrowings	5,250	102	2.60	7,143	56	1.02	(18)	64	46
Long-term debt	16,528	429	3.47	12,564	279	2.98	99	51	150
Total interest-bearing liabilities	76,160	1,405	2.47	70,467	764	1.45	142	499	641
Demand deposits	13,791			12,065					
Other liabilities	3,288			2,901					
Total liabilities	93,239			85,433					
Shareholders equity	9,262			8,736					
Total liabilities and shareholders equity	\$ 102,501			\$ 94,169					
Net interest income margin (taxable equivalent)		\$ 2,262	3.27%		\$ 2,296	3.52%	\$ 111	(145)	(34)
Net interest rate spread (taxable equivalent)			2.84%			3.24%			
Interest-bearing liabilities to interest-earning assets			82.43%			80.88%			

(a) Changes in interest not solely due to volume or yield/rate are allocated in proportion to the absolute dollar amount of change in volume and yield/rate.

(b) The net taxable equivalent adjustment amounts included in the above table are \$24 million and \$27 million for the nine months ended September 30, 2005 and 2004, respectively.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### **Provision for Loan and Lease Losses**

The Registrant provides as an expense an amount for probable loan and lease losses within the loan portfolio that is based on the factors discussed in Critical Accounting Policies. The provision is recorded to bring the allowance for loan and lease losses to a level deemed appropriate by the Registrant. Actual credit losses on loans and leases are charged against the allowance for loan and lease losses. The amount of loans actually removed from the Condensed Consolidated Balance Sheets is referred to as charge-offs. Net charge-offs include current charge-offs, less recoveries in the current period on previously charged off assets.

The provision for loan and lease losses increased to \$69 million in the third quarter of 2005 compared to \$26 million in the same period last year. The comparison to last year is impacted by a reduction in the reserve for credit losses in the third quarter of 2004. The reduction in the reserve for credit losses resulted in a \$27 million positive impact to earnings in 2004. In addition, average net loans and leases for the third quarter of 2005 increased 19% compared to the third quarter of 2004, and net charge-offs increased to \$64 million compared to \$57 million in the third quarter of 2004.

In the third quarter of 2005, net charge-offs as a percentage of average loans and leases decreased to .38% from .40% in the third quarter of 2004. The allowance for loan and lease losses as a percent of loans and leases declined to 1.06% from 1.23% at September 30, 2004. A portion of the decline in the allowance percentage is due to the acquisition of First National and its respective loan portfolio being recorded at fair value and not carrying over the previously existing allowance. Credit quality metrics and trends continued to remain stable at historically low levels for the Registrant. Refer to the Credit Risk Management section for further information on the provision for loan and lease losses, net charge-offs and other factors considered by the Registrant in assessing the credit quality of the loan portfolio and the allowance for loan and lease losses.

#### **Noninterest Income**

For the three and nine months ended September 30, 2005, noninterest income increased by two percent and decreased by six percent, respectively. The components of noninterest income for these periods are as follows:

## **TABLE 4: Noninterest Income**

	For the th	aree months		For the ni		
	ended September 30, Percent Change			ended Sep	tember 30,	Percent Change
(\$ in millions)	2005	2004		2005	2004	
Electronic payment processing revenue	\$ 187	152	23	\$ 535	449	19
Service charges on deposits	137	134	2	390	389	
Mortgage banking net revenue	45	49	(8)	132	154	(14)
Investment advisory revenue	89	88	1	269	278	(3)
Operating lease revenue	11	35	(69)	46	129	(64)
Other noninterest income	145	137	6	454	545	(17)
Securities gains, net	8	16	(50)	38	42	(10)
Total noninterest income	\$ 622	611	2	\$ 1,864	1,986	(6)

Electronic payment processing revenue increased \$35 million in the third quarter of 2005 compared to the same period last year. EFT revenue increased 22% and merchant processing revenue increased 23% compared to the same period in 2004. The Registrant continues to see strong trends in both merchant processing and financial institution volumes and corresponding impacts on processing volume. Fifth Third continues to see significant opportunities to attract new retailers and financial institution customers. The Registrant handles electronic processing for over 126,000 merchant locations and 1,500 financial institutions worldwide.

Service charges on deposits increased two percent in the third quarter of 2005 compared to the same period last year. Commercial deposit revenue declined one percent while consumer service charge revenue increased five percent. Net new consumer deposit account production increased by 17% (not annualized) in the third quarter. Despite growth in the number of relationships and overall activity, commercial service charges were negatively impacted compared to the third quarter last year by the increase in earnings credits on commercial customer demand deposit accounts due to the higher interest rate environment. Growth in the number of retail checking account relationships has improved consumer service charges and deposit generation continues to be a primary focus of the Registrant.

## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Mortgage banking net revenue declined to \$45 million in the third quarter of 2005 from \$49 million in the same period last year. The components of mortgage banking net revenue for the three and nine months ended September 30, 2005 and 2004 are as follows:

#### **TABLE 5: Components of Mortgage Banking Net Revenue**

	For the thr	ee months	For the nine months		
	ended Sept	ember 30,	ended Sept	ember 30,	
(\$ in millions)	2005	2004	2005	2004	
Mortgage banking fees and loan sales	\$61	45	173	177	
Net valuation adjustments and amortization on mortgage servicing rights	6	(21)	(27)	(23)	
Net (losses) gains and mark-to-market adjustments on both settled and outstanding free-standing derivative					
financial instruments	(22)	25	(14)		
Mortgage banking net revenue	\$ 45	49	132	154	

Mortgage banking fees and loan sales increased 36% over the third quarter of 2004. The increase was due to higher originations and corresponding mortgage sales, as mortgage originations increased to \$2.9 billion in the third quarter of 2005 as compared to \$1.7 billion in the same period last year.

The fluctuation and general rise in longer-term interest rates in the third quarter of 2005 and the corresponding general decrease in prepayment speeds led to the reversal of \$27 million in temporary impairment on the MSR portfolio in the third quarter as compared to a reversal of temporary impairment of \$3 million in the third quarter of 2004. Servicing rights are deemed impaired when a borrower s loan rate is distinctly higher than prevailing rates. The Registrant recognized a net loss of \$23 million and a net gain of \$23 million in the third quarter of 2005 and 2004, respectively, related to changes in fair value and settlement of free-standing derivatives purchased to economically hedge the MSR portfolio.

The Registrant maintains a non-qualifying hedging strategy to manage a portion of the risk associated with changes in impairment on the MSR portfolio. During the first nine months of 2005, the Registrant primarily used principal only swaps, interest rate swaps and swaptions to hedge the economic risk of the MSR portfolio as they were deemed to be the best available instruments for several reasons. Principal only swaps hedge the mortgage-LIBOR spread because they appreciate in value as a result of tightening spreads. They also provide prepayment protection by increasing in value when prepayment speeds increase, as opposed to MSRs that lose value in a faster prepayment environment. Swaptions are positive convexity hedges primarily used to hedge the negative convexity of the MSR portfolio. Receive fixed/pay floating interest rate swaps increase in value when interest rates do not increase as quickly as expected. Due to the increasing uncertainty as to the expected direction of longer-term interest rates, the Registrant increased the purchase of swaptions and receive fixed/pay floating derivatives used to economically hedge the MSR portfolio. As of September 30, 2005 and 2004, the Registrant held a combination of free-standing derivatives, including principal only swaps, swaptions and interest rate swaps with a net negative fair value of \$10 million and a net positive fair value of \$11 million, respectively, on outstanding notional amounts of \$3.6 billion and \$3.4 billion, respectively. In addition to the derivative positions used to economically hedge the MSR portfolio, the Registrant began to acquire various securities (primarily principal only strips) during the third quarter of 2005 as a supplement to its non-qualifying hedging strategy. Principal only strips increase in value as prepayments speeds increase, thus providing an economic hedge for the MSR portfolio. As of September 30, 2005, the Registrant s available-for-sale security portfolio included \$178 million of securities related to the non-qualifying hed

The Registrant s total residential mortgage loans serviced at September 30, 2005 and 2004 was \$31.9 billion and \$29.9 billion, respectively, with \$24.5 billion and \$23.5 billion, respectively, of residential mortgage loans serviced for others.

Investment advisory revenues increased one percent in the third quarter of 2005 compared to the same period last year with relatively flat performance across all categories. The Registrant continues to focus its sales efforts on integrating services across business lines and working closely with retail and commercial team members to take advantage of a diverse and expanding customer base. The Registrant expects near and intermediate term revenue trends to be driven by the degree of success in continuing to grow the institutional money management business and in penetrating a large middle market commercial customer base with retirement and wealth planning services. The Registrant is one of the largest money managers in the Midwest and as of September 30, 2005 had over \$189 billion in assets under care and \$33 billion in assets under management.

Operating lease revenue results from the consolidation in the third quarter of 2003 of a special purpose entity (SPE) formed for the purpose of the sale and subsequent leaseback of leased automobiles. The consolidation was the result of the Registrant s implementation of Financial Accounting Standards Board s (FASB) Interpretation No. 46R (FIN46R), Consolidation of Variable Interest Entities an interpretation of ARB 51 (revised December 2003). The operating lease revenue declined \$24 million from the third quarter of last year to \$11 million and will continue to decline as the automobile leases mature.

## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The major components of other noninterest income for the three and nine months ended September 30, 2005 and 2004 are as follows:

#### **TABLE 6: Components of Other Noninterest Income**

	For the th	ree months		For the n		
	ended September 30,		Percent Change	ended September 30		Percent Change
(\$ in millions)	2005	2004		2005	2004	
Cardholder fees	\$ 15	13	15	\$ 44	36	22
Consumer loan and lease fees	9	15	(40)	37	43	(14)
Commercial banking revenue	50	43	16	146	125	17
Bank owned life insurance income	23	15	53	68	44	55
Insurance income	9	8	13	23	23	
Gain on sale of certain merchant processing contracts		9	(100)		157	(100)
Other	39	34	15	136	117	16
Total other noninterest income	\$ 145	137	6	\$ 454	545	(17)

Comparisons to the prior year are impacted by the \$9 million gain on the sale of certain third party merchant contracts in the third quarter of 2004. Exclusive of the impact of this transaction, other noninterest income increased by 13% in the third quarter of 2005 compared to the same period last year; comparison being provided to supplement an understanding of fundamental revenue trends. The increase was primarily attributable to strong growth in commercial banking revenue (including customer interest rate derivative sales and international service fees), bank-owned life insurance and cardholder fees. Comparisons to prior year are also impacted by the acquisition of First National.

#### Noninterest Expense

The Registrant continues to focus on efficiency initiatives as part of its core emphasis on operating leverage. These initiatives include increasing levels of process automation, the rationalization and reduction of non-core businesses as they relate to the Registrant s retail and middle market customer base and an increased emphasis on required returns on invested capital.

Operating expense levels are often measured using the efficiency ratio (noninterest expense divided by the sum of net interest income (FTE) and noninterest income), which was 53.5% and 47.0% for the third quarter of 2005 and 2004, respectively. The major components of noninterest expense for the three and nine months ended September 30, 2005 and 2004 are as follows:

### **TABLE 7: Noninterest Expense**

	For the th	nree months		For the ni		
	ended September 30, Percent Change			ended Sep	Percent Change	
(\$ in millions)	2005	2004		2005	2004	
Salaries, wages and incentives	\$ 285	252	13	\$ 846	752	13
Employee benefits	70	64	9	218	205	6

Equipment expense	26	22	18	76	61	25
Net occupancy expense	54	45	20	162	137	18
Operating lease expense	8	24	(67)	34	94	(64)
Other noninterest expense	289	241	20	828	789	5
Total noninterest expense	\$ 732	648	13	\$ 2,164	2,038	6

Total noninterest expense increased 13% in the third quarter of 2005 compared to the same period last year due to increases in marketing, information technology, bankcard volume related costs and the significant investments in the sales force and retail distribution network. Salaries, wages and incentives increased 13% for the current quarter compared to 2004 due to sales force expansion and the addition of First National employees. Net occupancy expenses increased 20% in the third quarter of 2005 over the same period last year due to the addition of 133 new banking centers that did not involve the relocation or consolidation of existing facilities, 74 of which resulted from the First National acquisition. Operating lease expense declined 67% from the third quarter last year and is expected to continue to decline as the automobile leases mature.

## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The major components of other noninterest expense for the three and nine months ended September 30, 2005 and 2004 are as follows:

#### **TABLE 8: Components of Other Noninterest Expense**

	For the three months					the nin		
	ended September 30,					ed Sept	ember 30,	Percent Change
(\$ in millions)	<b>2005</b> 2004 -			2005 2004 20		005	2004	
Marketing and communications	\$	36	25	44	\$	98	76	29
Deposit insurance		2	2			6	13	(54)
Postal and courier		13	12	8		37	37	
Bankcard		69	52	33		195	160	22
Intangible amortization		11	7	57		35	22	59
Franchise and other taxes		4	10	(60)		24	29	(17)
Loan and lease		25	19	32		63	58	9
Printing and supplies		9	8	13		27	24	13
Travel		13	10	30		40	27	48
Information technology and operations		30	22	36		82	63	30
Other		77	74	4		221	280	(21)
Total other noninterest expense	\$	289	241	20	\$	828	789	5

Total other noninterest expense increased by \$48 million from the third quarter of 2004 primarily due to increases in marketing and communications, bankcard volume related costs and information technology expenses. Marketing and communications increased 44% compared to the third quarter of 2004 primarily due to increased spending on deposit campaign initiatives through direct mailings and media advertising. Bankcard expense increased 33% compared to last year due to an increase in the number of merchant and retail customers as well as continuing organic growth in debit and credit card usage causing a corresponding increase in debit transaction costs and membership fees.

#### **Applicable Income Taxes**

The Registrant s income before income taxes, applicable income tax expense and effective tax rate for each of the periods indicated were:

## **TABLE 9: Applicable Income Taxes**

	For the thre ended Septe		For the nin ended Sept	
(\$ in millions)	2005	2004	2005	2004
Income before income taxes	\$ 558	694	1,741	2,014
Applicable income taxes	163	223	524	665
Effective tax rate	29.2 %	32.1	30.1	33.0

Applicable income tax expense for all periods include the benefit from tax-exempt income, tax-advantaged investments and general business tax credits, partially offset by the effect of nondeductible expenses. In 2005, the effective tax rate includes certain favorable impacts resulting from statute expirations and the conclusion of certain tax examinations.

## Table of Contents

## LINE OF BUSINESS RESULTS

The Registrant operates four main business segments, as described in Note 14 to the Condensed Consolidated Financial Statements. For acquisitions accounted for under the purchase method, management pools historical results to improve comparability with the current period. For the prior periods presented, the income and average assets of First National have been included in the respective segments and are then eliminated by the Acquisitions caption to agree to the prior period s reported results.

Results of the Registrant s business segments are presented based on its management structure and management accounting practices. The structure and practices are specific to the Registrant; therefore, the financial results of the Registrant s business segments are not necessarily comparable with similar information for other financial institutions. The Registrant refines its methodologies from time to time as management accounting practices are improved and businesses change. Revisions to the Registrant s methodologies are applied on a retroactive basis.

The Registrant manages interest rate risk centrally at the corporate level by employing a funds transfer pricing (FTP) methodology. This methodology insulates the business segments from interest rate risk, enabling them to focus on servicing customers through loan originations and deposit taking. The FTP system assigns charge and credit rates to classes of assets and liabilities, respectively, based on expected duration. The Registrant has not changed the conceptual application of FTP during 2004 or 2005. The net impact of the FTP methodology is included in Other/Eliminations.

## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The financial results of the business segments include allocations for shared services and headquarters expenses. Even with these allocations, the financial results are not necessarily indicative of the business segments financial condition and results of operations as if they were to exist as independent entities. Additionally, the business segments form synergies by taking advantage of cross-sell opportunities and when funding operations by accessing the capital markets as a collective unit. Net income by business segment is summarized as follows:

### **TABLE 10: Business Segment Results**

	For the three	ee months	For the nine months ended September 30,	
	ended Sept	ember 30,		
(\$ in millions)	2005	2004	2005	2004
Commercial Banking	\$ 197	184	583	521
Retail Banking	266	271	822	809
Investment Advisors	30	29	95	90
Processing Solutions	27	34	94	180
Other/Eliminations	(125)	(39)	(377)	(222)
Acquisitions		(8)		(29)
Net income	\$ 395	471	1,217	1,349

#### Commercial Banking

Commercial Banking provides a comprehensive range of financial services and products to large and middle-market businesses, governments and professional customers. In addition to the traditional lending and depository offerings, Commercial Banking products and services include, among others, cash management, foreign exchange and international trade finance, derivatives and capital markets services, asset-based lending, real estate finance, public finance, commercial leasing and syndicated finance.

Net income increased \$13 million, or seven percent, compared to the third quarter of 2004 largely as a result of loan and deposit growth and success in customer interest rate and foreign exchange derivative sales. Average loans and leases included in the commercial banking segment increased 12% to \$30.3 billion over the prior year third quarter, with strong results in commercial construction. Despite average demand deposits remaining flat from the prior year third quarter due to lower compensating balance requirements, average core deposits increased to \$14.8 billion in the third quarter of 2005 from \$12.5 billion in 2004, an 18% increase. The increase in average core deposits and loans and the related FTP impact led to a \$42 million increase in net interest income compared to the same period last year.

Noninterest income increased \$17 million, or 17%, compared to the same quarter last year largely due to an increase in customer interest rate derivative sales and international service revenue. Revenue from customer interest rate derivatives sales increased \$8 million, or 266%, over the same period in 2004 and international service revenue, which includes letters of credit and foreign currency services, increased \$3 million, or 11%. Increases in these categories were partially offset by a decline in service charges on commercial customer demand deposit accounts as higher short-term interest rates increased the earnings credits on these accounts.

Noninterest expense increased \$38 million, or 25%, for the three months ended September 30, 2005 compared to the third quarter of 2004. The investment in sales personnel throughout 2004 and in 2005 primarily contributed to the increase in noninterest expense as total full-time equivalent sales employees increased 27% to 1,397 from 1,102 at the end of the third quarter of 2004.

#### Retail Banking

Retail Banking provides a full range of deposit and loan and leases products to individuals and small businesses, and includes the branch network, consumer finance and mortgage banking. Through 1,106 banking centers, Retail Banking offers depository and loan products, such as checking and savings accounts, home equity lines of credit, credit cards and loans for automobile and other personal financing needs, as well as products designed to meet the specific needs of small businesses, including cash management services. Consumer finance services generally include the Registrant s indirect lending activities, which include loans to consumers through dealers and federal and private student education loans, as well as the Registrant s financing of inventory for automobile and marine dealers. Mortgage banking activities include the origination, retention and servicing of mortgage loans, sales and securitizations of mortgage loans or pools of mortgage loans and all associated hedging activities.

Net income decreased \$5 million, or two percent, compared to the third quarter of 2004 as an increase in net interest income was offset by a decline in noninterest income and by higher loan loss provision and noninterest expenses. Average loans and leases increased 13% compared to the third quarter of 2004 as a result of 14% increases in both direct and indirect installment loans and a 16% increase in residential mortgage. Average core deposits increased two percent over the third quarter of 2004 with double digit increases in savings, money market, demand deposits and consumer time deposits mitigated by an 18% decrease in interest checking. As a result of the growth in average loans and core deposits and the related net FTP impact, net interest income increased \$56 million compared to the same period last year.

### Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Third quarter 2004 earnings were positively impacted by a decrease in the provision for loan and lease losses. The reduced provision for loan and lease losses in the prior year quarter is the primary reason for the \$15 million increase in provision in the current quarter as the provision for loan and lease losses returns to more normal levels.

Noninterest income declined six percent from the third quarter of 2004. Increases in electronic payment processing revenue from small business customers, up 37% over the third quarter of 2004, were offset by decreases in mortgage banking net revenue and operating lease revenue.

Noninterest expense increased eight percent compared to the third quarter of 2004 as lower operating lease expenses partially offset the increased employee related expenses and net occupancy costs resulting from banking centers opening as part of the de-novo growth effort. Since the third quarter of 2004, 59 new banking centers that did not involve relocation or consolidation of existing facilities have been opened due to de-novo growth. The Registrant continues to position itself for sustained long-term growth through new banking center additions in key markets.

#### Investment Advisors

Investment Advisors provides a full range of investment alternatives for individuals, companies and not-for-profit organizations. Investment Advisors primary services include trust, institutional, retirement, private client, asset management and broker-dealer services. Fifth Third Securities, Inc., an indirect wholly-owned subsidiary of the Registrant, offers full service retail brokerage services to individual clients. Fifth Third Asset Management, Inc., an indirect wholly-owned subsidiary of the Registrant, provides asset management services and also advises the Registrant s proprietary family of mutual funds, Fifth Third Funds.\*

Net income increased \$1 million, or three percent, in the third quarter of 2005 compared to the same period last year. This increase resulted from a 23% improvement in net interest income due to strong loan growth. Average loans and leases increased to \$2.7 billion, a 22% increase from the third quarter last year. Noninterest income was relatively flat from the third quarter of last year and noninterest expense increased 10% as a result of increased sales force and information technology investments. In order to capitalize on an expanding customer base and additional growth opportunities, 134 full-time equivalent sales employees have been added since the third quarter of 2004, including 101 net new sales hires during 2005.

#### **Processing Solutions**

Fifth Third Processing Solutions provides electronic funds transfer, debit, credit and merchant transaction processing, operates the Jeanie<sup>®</sup> ATM network and provides other data processing services to affiliated and unaffiliated customers.

Net income decreased \$7 million, or 20%, compared to the third quarter of 2004 largely due to the \$9 million pretax gain resulting from the sale of certain third party contracts in the prior year. Excluding the impact of the sale, net income decreased by approximately seven percent; comparison being provided to supplement an understanding of the fundamental trends. EFT revenue was up 21% over the third quarter of last year primarily due to new customer additions. Merchant revenue increased 23% due to increased volume at existing customers and new customer additions. The strong increase in noninterest income was mitigated by a 28% increase in noninterest expense. Noninterest expense was up due to headcount additions, investment in information technology and volume-related network costs. The Registrant continues to see significant opportunities to attract new financial institution customers and retailers within this business segment.

#### Other/Eliminations

Other/Eliminations includes the unallocated portion of the investment portfolio, certain non-core deposit funding, unassigned equity and certain support activities and other items not attributed to the business segments.

The results of Other/Eliminations were primarily impacted by the decrease in interest income from investment securities and the increased cost of non-core deposit funding. Due to the balance sheet repositioning in the fourth quarter of 2004 and the continued run-off of the securities portfolio in 2005, interest income on the securities portfolio decreased \$57 million from the third quarter of 2004. Interest expense on non-core deposit funding increased \$132 million from the third quarter of 2004. This increase in interest expense resulted from an increase in the average interest rate on non-core deposit funding, which rose from 2.03% in the third quarter of 2004 to 3.52% in the third quarter of 2005. Additionally, the Registrant s increased reliance on longer-term funding also impacted the increase in interest expense.

#### \* FIFTH THIRD FUNDS® PERFORMANCE DISCLOSURE

Fifth Third Funds investments are: NOT INSURED BY THE FDIC or any other government agency, are not deposits or obligations of, or guaranteed by, any bank, the distributor or of the Funds any of their respective affiliates, and involve investment risks, including the possible loss of the principal amount invested. An investor should consider the fund s investment objectives, risks and charges and expenses carefully before investing or sending money. The Funds prospectus contains this and other important information about the Funds. To obtain a prospectus or any other information about Fifth Third Funds, please call 1-800-282-5706 or visit <u>www.53.com</u>. Please read the prospectus carefully before investing. Fifth Third Funds are distributed by Fifth Third Funds Distributor, Inc., 3435 Stelzer Road, Columbus, Ohio 43219.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### **B ALANCE SHEET ANALYSIS**

#### Loans

The table below summarizes the end of period commercial and consumer loans and leases, including loans held for sale, by major category:

#### TABLE 11: Components of Loans and Leases (including held for sale)

	September 30, 2005		December 31, 2004		September 30, 2004	
		Percent		Percent		Percent
(\$ in millions)	Balance	of Total	Balance	of Total	Balance	of Total
Commercial loans and leases:						
Commercial	\$ 18,596	27	\$ 16,058	26	\$ 15,271	26
Mortgage	9,138	13	7,636	13	7,644	13
Construction	5,880	8	4,348	7	4,077	7
Leases	3,619	5	3,426	6	3,357	6
Total commercial loans and leases	37,233	53	31,468	52	30,349	52
Consumer loans and leases:						
Installment	21,002	30	18,094	30	17,838	30
Mortgage and construction	9,213	13	7,911	13	7,283	13
Credit card	805	1	843	1	809	1
Leases	1,738	3	2,051	4	2,209	4
Total consumer loans and leases	32,758	47	28,899	48	28,139	48
Total loans and leases	\$ 69,991	100	\$ 60,367	100	\$ 58,488	100

Total loans and leases increased 20% over the third quarter of 2004 and 17% on an annualized basis over the second quarter. The Registrant has experienced double-digit loan growth in both the consumer and commercial categories as well as at the majority of its affiliates. The Registrant expects low double-digit loan growth rates to continue in the near term.

Commercial loan and lease outstandings, including loans held for sale, have exhibited continued strength and increased 18% compared to December 31, 2004 and 23% compared to September 30, 2004. The mix of commercial loans was essentially unchanged from prior periods. The increase in commercial loans and leases was impacted by the acquisition of \$2.8 billion of commercial loans obtained in the First National transaction in the first quarter of 2005. Excluding the impact of the acquisition, commercial loans and leases increased 13% compared to September 30, 2004; comparison being provided to supplement an understanding of the fundamental lending trends.

Consumer loan and lease outstandings, including loans held for sale, increased 13% compared to December 31, 2004 and 16% compared to September 30, 2004. Consumer loan comparisons to the prior periods are impacted by the \$1.1 billion of consumer loans obtained in the First National acquisition. Exclusive of the acquired loans, consumer loans and leases increased 12% compared to September 30, 2004; comparison being provided to supplement an understanding of the fundamental lending trends. The Registrant is continuing to devote significant focus on producing retail loan originations given the strong credit performance and attractive yields available in these products. Residential mortgage and construction loans, including held for sale, increased 16% compared to December 31, 2004 and increased 27% compared to September 30, 2004; comparison being provided to supplement an understanding of the fundamental lending trends. Compared 16% compared to September 30, 2004; compared to December 31, 2004 and increased 27% compared to September 30, 2004.

the volume and timing of originations as well as the timing of loan sales. Residential mortgage originations totaled \$2.9 billion in the third quarter of 2005 compared to \$2.0 billion in the fourth quarter of 2004 and \$1.7 billion during the third quarter of 2004. Consumer lease balances decreased 15% from December 31, 2004 and 21% compared to September 30, 2004 largely resulting from continued competition from captive finance companies offering promotional lease rates. The acquisition of First National did not have a material impact on consumer lease balances.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### **TABLE 12: Components of Average Loans and Leases**

	September 30, 2005		December 31, 2004		September 30, 2004	
(\$ in millions)	Balance	Percent of Total	Balance	Percent of Total	Balance	Percent of Total
Commercial loans and leases:	Dalance	or rotar	Dalance	of Total	Datanee	of rotal
Commercial	\$ 18,203	27	\$ 15,565	26	\$ 15,068	26
Mortgage	9,095	13	7,617	13	7,582	13
Construction	5,700	8	4,247	7	3,963	7
Leases	3,537	5	3,333	6	3,300	6
Total commercial loans and leases, including held for sale	36,535	53	30,762	52	29,913	52
Consumer loans and leases:						
Installment	20,570	30	17,995	30	17,707	31
Mortgage and construction	8,895	13	7,724	13	6,983	12
Credit card	778	1	827	1	797	1
Leases	1,778	3	2,132	4	2,279	4
Total consumer loans and leases, including held for sale	32,021	47	28,678	48	27,766	48
Total loans and leases, including held for sale	\$ 68,556	100	\$ 59,440	100	\$ 57,679	100
Total loans and leases, excluding held for sale	\$ 67,539		\$ 58,714		\$ 57,160	

On an average basis, commercial loans and leases increased \$6.6 billion, or 22%, compared to the third quarter 2004 with the Registrant experiencing double-digit growth in the majority of its affiliate markets, including 20% or greater growth in Lexington, Chicago and Ohio Valley. The increase in average commercial loans and leases was primarily driven by strong growth in commercial construction loans, commercial and industrial loans and commercial mortgages, which increased 44%, 21% and 20%, respectively, over third quarter 2004. Excluding the impact of the First National acquisition, average commercial loans and leases increased \$3.8 billion, or 13%, compared to the third quarter 2004; comparison being provided to supplement an understanding of the fundamental lending trends.

On an average basis, consumer loans and leases increased \$4.3 billion, or 15%, compared to the third quarter 2004 with the Registrant experiencing double-digit growth in the majority of its affiliate markets, including 15% or greater growth in Florida, Nashville, Cleveland, Cincinnati and Northern Michigan. The growth in average consumer loans and leases was a result of double-digit growth in residential mortgage and construction loans and consumer installment loans mitigated by decreases in consumer leases and credit card loans. Excluding the impact of the First National acquisition, average consumer loans and leases increased \$3.1 billion, or 11%, compared to the third quarter 2004; comparison being provided to supplement an understanding of the fundamental lending trends.

#### **Investment Securities**

Total investment securities were \$23.0 billion, \$25.0 billion and \$31.9 billion at September 30, 2005, December 31, 2004 and September 30, 2004, respectively. Increasing long-term interest rates during the third quarter of 2005 resulted in an increase in the net unrealized loss on the available-for-sale securities portfolio from \$167 million at June 30, 2005 to \$456 million at September 30, 2005. At September 30, 2005, 16% of the debt securities in the available-for-sale portfolio were adjustable-rate instruments, compared to 14% at December 31, 2004 and 15% at September 30, 2004. The estimated average life of the debt securities in the available-for-sale portfolio at September 30, 2005 and December 21, 2004 was 4.4 years compared to 4.3 years at September 30, 2004. This slight increase from prior periods was primarily due to the change in prepayment expectations, which decelerated based on the increases in longer-term interest rates during the quarter.

Information presented in Table 13 is on a weighted-average life basis, anticipating future prepayments. Yield information is presented on an FTE basis and is computed utilizing historical cost balances. Maturity and yield calculations for the total available-for-sale portfolio exclude equity

## Table of Contents

securities that have no stated yield or maturity.

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## TABLE 13: Characteristics of Available-for-Sale Securities

As of September 30, 2005 (\$ in millions)	Amortized Cost	Fair Value	Weighted- Average Life (in years)	Weighted- Average Yield
U.S. Treasury and Government agencies:				
Average life of one year or less	\$ 1	\$ 1	0.8	7.01%
Average life 1 5 years				
Average life 5 10 years	503	485	7.6	3.72
Average life greater than 10 years				
Total	504	486	7.6	3.72
U.S. Government sponsored agencies:				
Average life of one year or less	138	137	0.3	3.52
Average life 1 5 years	1,577	1,536	3.0	3.68
Average life 5 10 years	352	337	5.6	4.07
Average life greater than 10 years				
Total	2,067	2,010	3.2	3.74
Obligations of states and political subdivisions (a):				
Average life of one year or less	94	95	0.5	8.07
Average life 1 5 years	454	469	3.2	7.48
Average life 5 10 years	153	160	6.2	7.24
Average life greater than 10 years	6	6	11.9	6.10
Total	707	730	3.5	7.49
Agency mortgage-backed securities:				
Average life of one year or less	20	20	0.4	4.91
Average life 1 5 years	12,230	11,969	3.6	4.30
Average life 5 10 years	3,585	3,488	6.3	4.52
Average life greater than 10 years	445	428	11.1	4.56
Total	16,280	15,905	4.4	4.35
Other bonds, notes and debentures (b):				
Average life of one year or less	33	33	0.7	4.61
Average life 1 5 years	1,214	1,202	2.9	4.86
Average life 5 10 years	1,126	1,114	6.6	5.54
Average life greater than 10 years	2	2	22.7	4.05
Total	2,375	2,351	4.7	5.18
Other securities (c)	1,060	1,055		
Total available-for-sale securities	\$ 22,993	\$ 22,537	4.4	4.47%
	a made a sad a 15d a 0.0d	10 5001 6		1.0 0

(a) Taxable-equivalent yield adjustments included in above table are 2.72%, 2.52%, 2.45%, 2.06% and 2.52% for securities with an average life of one year or less, 1-5 years, 5-10 years, greater than 10 years and in total, respectively.

(b) Other bonds, notes and debentures consist of non-agency mortgage backed securities, certain other asset backed securities (primarily credit card, home equity, automobile and commercial loan backed securities) and corporate bond securities.

(c) Other securities consist of FHLB, Federal Reserve Bank and Federal Home Loan Mortgage Corporation (FHLMC) stock holdings, certain mutual fund holdings and equity security holdings.

### TABLE 14: Components of Investment Securities (amortized cost basis)

	Sept	ember 30,	December 31,	September 30,
(\$ in millions)		2005	2004	2004
Available-for-sale:				
U.S. Treasury and Government agencies	\$	504	503	498
U.S. Government sponsored agencies		2,067	2,036	4,453
Obligations of states and political subdivisions		707	823	850
Agency mortgage-backed securities		16,280	17,571	21,279
Other bonds, notes and debentures		2,375	2,862	3,800
Other securities		1,060	1,006	871
Total available-for-sale	\$	22,993	24,801	31,751
Held-to-maturity:				

Obligations of states and political subdivisions	\$ 320	245	244
Other bonds, notes and debentures	12	10	10
Total held-to-maturity	\$ 332	255	254

Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### Deposits

Total deposits increased 15% compared to September 30, 2004. The increase was attributable to 25% or greater growth in savings, money market, certificates \$100,000 and over and other time deposits, as well as the addition of \$3.8 billion in deposits from the First National acquisition in the first quarter of 2005, mitigated by a decrease in interest checking deposits. Transaction deposits increased nine percent compared to the third quarter of 2004. Excluding the impact of the \$2.5 billion of transaction deposits obtained in the First National acquisition, transaction deposits increased three percent; comparison being provided to supplement an understanding of the fundamental deposit trends. Overall, the Registrant experienced strong transaction deposit growth in the Indianapolis, Lexington, Detroit and Nashville markets.

Deposit balances represent an important source of funding and revenue growth opportunity. The Registrant is continuing to focus on transaction account deposit growth in its retail and commercial franchises by enhancing its product offering and providing competitive rates. The Registrant s goal is to improve the core deposit component to its funding profile.

The foreign office deposits represent U.S. dollar denominated deposits of the Registrant s foreign branch located in the Cayman Islands. The Registrant utilizes these deposit balances as a method to fund earning asset growth.

#### **TABLE 15: Deposits**

(\$ in millions)	Sep	tember 30, 2005	December 31, 2004	September 30, 2004
Demand	\$	14,294	13,486	12,886
Interest checking		18,169	19,481	19,362
Savings		10,437	8,310	8,307
Money market		5,855	4,321	4,264
Other time		8,867	6,837	6,569
Certificates - \$100,000 and over		4,195	2,121	2,092
Foreign office		3,678	3,670	3,380
Total deposits	\$	65,495	58,226	56,860

#### Borrowings

Given the expected continued rise in short-term interest rates, the Registrant continued to reduce its dependence on overnight wholesale borrowings as short-term borrowings declined to 37% of total borrowings down from 48% at September 30, 2004. Long-term debt increased to \$16.5 billion at September 30, 2005, compared to \$14.0 billion at December 31, 2004 and \$15.1 billion at September 30, 2004. The Registrant continues to explore additional alternatives regarding the level and cost of various other sources of funding. Refer to Liquidity Risk Management for discussion of liquidity management of the Registrant.

#### **TABLE 16: Borrowings**

(\$ in millions)	September 30, 2005	December 31, 2004	September 30, 2004
Federal funds purchased	\$ 3,548	4,714	5,368
Short-term bank notes		775	1,275
Other short-term borrowings	6,075	4,537	7,330

Long-term debt	16,522	13,983	15,128
Total borrowings	\$ 26,145	24,009	29,101

Quantitative and Qualitative Disclosure about Risk (Item 3)

#### RISK MANAGEMENT OVERVIEW

Managing risk is an essential component of successfully operating a financial services company. The Registrant s risk management function is responsible for the identification, measurement, monitoring, control and reporting of risk and avoidance of those risks that are inconsistent with the Registrant s risk profile. The Enterprise Risk Management division, led by the Registrant s Chief Risk Officer, ensures consistency in the Registrant s approach to managing and monitoring risk including, but not limited to, credit, market, operational and regulatory compliance risk, within the structure of the Registrant s affiliate operating model. In addition, the Internal Audit division provides an independent assessment of the Registrant s internal control structure and related systems and processes. The Enterprise Risk Management division includes the following key functions: (i) a Risk Policy function that ensures consistency in the approach to risk management as the Registrant s clearinghouse for credit, market and operational risk policies, procedures and guidelines; (ii) an Operational Risk Management function that is responsible for the risk self-assessment process, the change control evaluation process, business continuity planning and disaster recovery, fraud prevention and detection, and root cause analysis and corrective action plans relating to identified operational losses; (iii) an Insurance Risk Management function that is responsible for all property, casualty and liability insurance policies including the claims administration process for the Registrant; (iv) a Capital Markets Risk Management function that is responsible for establishing and monitoring proprietary trading limits, monitoring liquidity and interest rate risk and utilizing value at risk and earnings at risk models; (v) an Affiliate Risk Management function that is responsible for the coordination of risk management activities in each banking affiliate and division; (vi) a Credit Risk Review function that is responsible for evaluating the sufficiency of underwriting, documentation and approval processes for consumer and commercial credits; (vii) a Compliance Risk Management function that is responsible for oversight of compliance with all banking regulations; and (viii) a Risk Strategies and Reporting function that is responsible for quantitative analytics and Board of Directors and senior management reporting on credit, market and operational risk metrics.

Designated risk managers have been assigned to the business lines and affiliates reporting jointly to senior executives within the divisions or affiliates and to the Enterprise Risk Management division. Risk management oversight and governance is provided by the Risk and Compliance Committee of the Board of Directors and through multiple management committees whose membership includes a broad cross-section of line of business, affiliate and support representatives. The Risk and Compliance Committee of the Board of Directors consists of three outside directors and has the responsibility for the oversight of credit, market, operational, regulatory compliance and strategic risk management activities for the Registrant, as well as for the Registrant s overall aggregate risk profile. The Risk and Compliance Committee has approved the formation of key management governance committees that are responsible for evaluating risks and controls. These committees include the Market Risk Committee, the Credit Risk Committee and the Operational Risk Committee. There are also new products and initiatives processes applicable to every line of business to ensure an appropriate standard readiness assessment is performed before launching a new product or initiative. Significant risk policies approved by the management governance committees are also reviewed and approved by the Board of Directors Risk and Compliance Committee.

#### CREDIT RISK MANAGEMENT

The objective of the Registrant s credit risk management strategy is to quantify and manage credit risk on an aggregate portfolio basis, as well as to limit the risk of loss resulting from an individual customer default. The Registrant s credit risk management strategy is based on three core principles: conservatism, diversification and monitoring. The Registrant believes that effective credit risk management begins with conservative lending practices. These practices included conservative exposure and counterparty limits and conservative underwriting, documentation and collection standards. The credit risk management strategy also emphasizes diversification on a geographic, industry and customer level. Finally, credit risk monitoring includes regular credit examinations and monthly management reviews of large credit exposures and credits experiencing deterioration of credit quality. Lending officers with the authority to extend credit are delegated specific authority amounts, the utilization of which is closely monitored. Lending activities are largely decentralized, while the Enterprise Risk Management division manages the policy process centrally. The Credit Risk Review function, within the Enterprise Risk Management division, provides objective assessments of the quality of underwriting and documentation, the accuracy of risk grades and the charge-off and reserve analysis process.

The Registrant s credit review process and overall assessment of required reserves is based on ongoing quarterly assessments of the probable estimated losses inherent in the loan and lease portfolio. The Registrant uses this ongoing assessment to promptly identify potential problem loans or leases within the portfolio, maintain an adequate reserve and take any necessary charge-offs. In addition to the individual review of larger commercial loans that exhibit probable or observed credit weaknesses, the commercial credit review process includes the use of two risk grading systems. The current risk grading system utilized for allowance analysis purposes encompasses ten categories. The Registrant also maintains a dual risk grading system that provides for 13 probability of default grade categories and an additional six grade categories measuring loss factors given an event of default. The probability of default and loss given default components are not separated in the ten grade risk rating system. The Registrant is in the process of completing significant validation and testing of the dual risk rating system prior

#### Quantitative and Qualitative Disclosure about Risk (continued)

to implementation for allowance analysis purposes. The dual risk rating system is consistent with Basel II expectations and allows for more precision in the analysis of commercial credit risk. Scoring systems and delinquency monitoring are used to assess the credit risk in the Registrant s homogenous consumer loan portfolios.

#### **Portfolio Diversity**

The Registrant s credit risk management strategy includes minimizing concentrations of risk through diversification. Table 17 provides breakouts of the commercial loan and lease portfolio, including held for sale, by major industry classification, size of credit and state, illustrating the diversity and granularity of the Registrant s portfolio.

The commercial portfolio is further characterized by 88% of outstanding balances and exposures concentrated within the Registrant s primary market areas of Ohio, Kentucky, Indiana, Michigan, Illinois, Florida, Tennessee, West Virginia and Pennsylvania. Exclusive of a national large-ticket leasing business, the commercial portfolio is characterized by 92% of exposures and 95% of outstanding balances concentrated within these nine states. The mortgage and construction segments of the commercial portfolio are characterized by 98% of exposures and 97% of outstanding balances concentrated within these nine states. At September 30, 2005, the Registrant s exposure to commercial airlines that have recently filed for bankruptcy was \$28 million on an outstanding balance of \$23 million. During the fourth quarter of 2005, the Registrant increased its total nonaccrual loans and leases by \$22 million related to these commercial airlines that have recently filed for bankruptcy.

		2005		
As of September 30 (\$ in millions)	Exposure	Outstanding	Exposure	Outstanding
Exposure by industry:				
Real estate	\$ 11,321	9,216	8,298	7,031
Manufacturing	9,487	4,328	8,217	3,922
Construction	7,486	4,633	5,563	3,595
Retail trade	5,693	3,238	4,495	2,703
Wholesale trade	3,412	1,875	2,797	1,550
Business services	3,375	1,888	3,067	1,757
Financial services and insurance	2,975	1,064	2,179	708
Healthcare	2,657	1,572	2,046	1,262
Individuals	2,469	1,929	2,066	1,643
Transportation and warehousing	1,944	1,680	1,562	1,309
Accommodation and food	1,455	1,026	1,178	831
Other services	1,230	922	990	734
Other	1,117	894	1,173	666
Communication and information	1,113	524	905	451
Public administration	947	820	942	832
Utilities	830	287	666	226
Entertainment and recreation	750	514	596	418
Agribusiness	734	561	632	488
Mining	451	262	416	223
Total	\$ 59,446	37,233	47,788	30,349
Exposure by loan size:				
Less than \$5 million	49%	60	52	63
\$5 million to \$15 million	26	25	26	25
\$15 million to \$25 million	13	9	13	9
Greater than \$25 million	12	6	9	3

### TABLE 17: Commercial Loan and Lease Portfolio Exposure (a)

Total	100%	100	100	100
Exposure by state:				
Ohio	30%	27	33	30
Michigan	21	23	23	25
Illinois	10	10	11	10
Indiana	10	10	10	11
Florida	8	9	2	2
Kentucky	6	6	7	7
Tennessee	2	2	2	3
Pennsylvania	1	1		
West Virginia				
Out-of-footprint	12	12	12	12
Total	100%	100	100	100

(a) Outstanding reflects total commercial customer loan and lease balances, net of unearned income, and exposure reflects total commercial customer lending commitments.

#### Quantitative and Qualitative Disclosure about Risk (continued)

#### Analysis of Nonperforming and Underperforming Assets

Nonperforming assets include nonaccrual loans and leases on which ultimate collectibility of the full amount of the interest is uncertain, loans and leases that have been renegotiated to provide for a reduction or deferral of interest or principal because of deterioration in the financial position of the borrower and other assets, including other real estate owned and repossessed equipment. Loans are placed on nonaccrual status when the principal or interest is past due 90 days or more, unless the loan is both well secured and in process of collection; payment in full of principal or interest under the contractual terms of the loan are not expected or upon deterioration of the financial condition of the borrower. When a loan is placed on nonaccrual status, the accrual of interest, amortization of loan premium, accretion of loan discount and amortization or accretion of deferred net loan fees or costs are discontinued. Commercial loans on nonaccrual status are reviewed for impairment at least quarterly. If the principal or a portion of principal is deemed impaired, the impaired amount is charged off to the allowance for loan and lease losses.

Total nonperforming assets were \$351 million at September 30, 2005, compared to \$303 million at December 31, 2004 and \$282 million at September 30, 2004. Nonperforming assets as a percent of total loans, leases and other assets, including other real estate owned was .51% as of September 30, 2005 and December 31, 2004, a slight increase from .48% as of September 30, 2004. Commercial nonaccrual credits as a percent of loans increased slightly since the third quarter of 2004, from .52% to .60%. Consumer nonaccrual credits as a percent of loans increased slightly since the third quarter of 2004, from .19%. Overall, nonaccrual credits continue to represent a small portion of the portfolio at just .41% as of September 30, 2005, compared to .35% as of September 30, 2004. During the fourth quarter of 2005, the Registrant increased its total nonaccrual loans and leases by \$22 million related to certain commercial airlines that have recently filed for bankruptcy.

Underperforming assets include nonperforming assets and loans and leases past due 90 days or more as to principal or interest, which are not already accounted for as nonperforming assets because they are well secured by collateral and in the process of collection. Total loans and leases 90 days past due have increased from \$137 million as of September 30, 2004 to \$156 million as of September 30, 2005.

#### **TABLE 18: Summary of Nonperforming and Underperforming Assets**

(\$ in millions)	-	ember 30, 2005	December 31, 2004	September 30, 2004
Commercial loans and leases	\$	139	110	95
Commercial mortgages		53	51	51
Commercial construction		29	13	11
Residential mortgage and construction		31	24	23
Consumer loans and leases		33	30	27
Total nonaccrual loans		285	228	207
Renegotiated loans and leases		1	1	3
Other assets, including other real estate owned		65	74	72
Total nonperforming assets		351	303	282
Commercial loans and leases		25	22	25
Commercial mortgages and construction		11	13	9
Credit card receivables		11	13	12
Residential mortgage and construction (a)		57	43	43
Consumer loans and leases		52	51	48
Total 90 days past due loans and leases		156	142	137
Total underperforming assets	\$	507	445	419
Nonperforming assets as a percent of total loans, leases and other assets, including other				
real estate owned		.51%	.51	.48
Allowance for loan and lease losses as a percent of total nonperforming assets		207	235	253
Underperforming assets as a percent of total loans, leases and other assets, including other				
real estate owned		.74	.74	.72

Allowance for loan and lease losses as a percent of total underperforming assets

143 160 170 (a) Information for all periods presented excludes advances made pursuant to servicing agreements to Government National Mortgage Association (GNMA) mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs. As of September 30, 2005 and December 31, 2004 these advances were \$14 million and \$23 million, respectively. Information as of September 30, 2004 was not available.

#### Quantitative and Qualitative Disclosure about Risk (continued)

The table below provides a breakout of the commercial nonaccrual loans and leases by loan size further illustrating the diversity of the Registrant s commercial loan portfolio.

#### TABLE 19: Summary of Commercial Nonaccrual Loans and Leases by Loan Size

	September 30, 2005	December 31, 2004	September 30, 2004
Less than \$200,000	20%	24	21
\$200,000 to \$1 million	40	39	40
\$1 million to \$5 million	34	24	27
\$5 million to \$10 million	6	13	12
Greater than \$10 million			
Total	100%	100	100

#### Analysis of Net Loan Charge-offs

The table below provides a summary of credit loss experience and net charge-offs as a percentage of average loans and leases outstanding by loan category:

#### **TABLE 20: Summary of Credit Loss Experience**

	For the thr	For the three months		For the nine months	
	ended Sept	ember 30,	ended September 30,		
(\$ in millions)	2005	2004	2005	2004	
Losses charged off:					
Commercial, financial and agricultural loans	\$ (24)	(24)	(65)	(76)	
Real estate commercial mortgage loans	(5)	(1)	(9)	(7)	
Real estate construction loans	(1)		(2)	(3)	
Real estate residential mortgage loans	(3)	(3)	(13)	(11)	
Consumer loans	(41)	(37)	(123)	(115)	
Commercial lease financing	(1)	(1)	(10)	(4)	
Consumer lease financing	(4)	(6)	(14)	(21)	
Total losses	(79)	(72)	(236)	(237)	
Recoveries of losses previously charged off:					
Commercial, financial and agricultural loans	5	3	14	10	
Real estate commercial mortgage loans		1	3	4	
Real estate construction loans			1		
Real estate residential mortgage loans					
Consumer loans	9	9	31	30	
Commercial lease financing					
Consumer lease financing	1	2	4	6	
Total recoveries	15	15	53	50	
Net losses charged off:			(=-1)		
Commercial, financial and agricultural loans	(19)	(21)	(51)	(66)	
Real estate commercial mortgage loans	(5)		(6)	(3)	
Real estate construction loans	(1)	(	(1)	(3)	
Real estate residential mortgage loans	(3)	(3)	(13)	(11)	
Consumer loans	(32)	(28)	(92)	(85)	
Commercial lease financing	(1)	(1)	(10)	(4)	

Consumer lease financing	(3)	(4)	(10)	(15)
Total net losses charged off	\$ (64)	(57)	(183)	(187)
Net charge-offs as a percent of average loans and leases (excluding held for sale):				
Commercial, financial and agricultural loans	.42%	.55	.38	.60
Real estate commercial mortgage loans	.18	(.03)	.10	.05
Real estate construction loans	.08	.03	.03	.12
Real estate residential mortgage loans	.23	.21	.24	.27
Consumer loans	.61	.61	.61	.62
Commercial lease financing	.09	.09	.34	.15
Consumer lease financing	.59	.72	.72	.85
Total net losses charged off	.38	.40	.37	.45

#### Quantitative and Qualitative Disclosure about Risk (continued)

Net charge-offs as a percent of average loans and leases outstanding decreased 2 bp to .38% for the third quarter of 2005 from .40% for the third quarter of 2004 and increased 4 bp from last quarter. The decrease in net charge-offs in the current quarter compared to the third quarter of 2004 was primarily due to lower commercial loan net charge-offs. Total commercial loan net charge-offs decreased to \$19 million in the current quarter from \$21 million in the third quarter of 2004. The ratio of commercial loan net charge-offs to average commercial loans outstanding in the third quarter of 2005 was .42%, compared with .55% in the third quarter of 2004. The Registrant also experienced continued improvement in consumer lease financing net charge-off activity, with a decrease in the ratio of consumer lease financing net charge-offs to average consumer leases outstanding in the third quarter of 2005 to .59% as compared to .72% in the third quarter of 2004. The continued improvement is a result of strong overall credit trends and a more favorable economic environment. While credit quality metrics have remained strong throughout 2005, the Registrant does not expect this type of credit performance to continue indefinitely.

#### Allowance for Credit Losses

The allowance for loan and lease losses provides coverage for probable and estimable losses in the loan and lease portfolio. The Registrant evaluates the allowance each quarter to determine its adequacy to cover inherent losses. In the current year, the Registrant has not substantively changed any aspect to its overall approach in the determination of the allowance for loan and lease losses, and there have been no material changes in assumptions or estimation techniques as compared to prior periods that impacted the determination of the current period allowance. In addition to the allowance for loan and lease losses, the Registrant maintains a reserve for unfunded commitments. As of December 31, 2004, the reserve for unfunded commitments has been reclassified from the allowance for loan and lease losses to other liabilities. The methodology used to determine the adequate reserve for unfunded commitments is similar to the Registrant s methodology for determining the allowance for loan and lease losses. Table 21 shows the changes in the allowance for credit losses during the third quarter of 2005. The provision for unfunded commitments is included in other noninterest expense on the Condensed Consolidated Statements of Income.

The allowance for loan and lease losses at September 30, 2005 decreased to 1.06% of the total loan and lease portfolio compared to 1.23% at September 30, 2004 due to improvements in credit quality trends and the acquired loan portfolio of First National being recorded at fair value, which results in its previously existing allowance not being carried over, as the credit default risk is included in the determination of fair value. The Registrant s long history of low exposure limits, minimal exposure to national or sub-prime lending businesses, centralized risk management and diversified portfolio reduces the likelihood of significant unexpected credit losses.

#### TABLE 21: Changes in Allowance for Credit Losses

	For the th	For the three months		e months
	ended Sep	tember 30,	, ended September 30,	
(\$ in millions)	2005	2004	2005	2004
Allowance for loan and lease losses:				
Beginning balance	\$ 722	744	713	697
Net losses charged off	(64)	(57)	(183)	(187)
Provision for loan and lease losses	69	26	197	203
Ending balance	\$ 727	713	727	713
Reserve for unfunded commitments:				
Beginning balance	\$ 71	68	72	73
Provision for unfunded commitments	(2)	4	(4)	(1)
Acquisitions			1	
Ending balance	\$ 69	72	69	72

# MARKET RISK MANAGEMENT

Market risk arises from fluctuations in interest rates, foreign exchange rates and equity prices that may result in potential reduction in net interest income. Interest rate risk, a component of market risk, is the exposure to adverse changes in net interest income due to changes in interest rates. Management considers interest rate risk a prominent market risk in terms of its potential impact on earnings. Interest rate risk can occur for any one or more of the following reasons: (i) assets and liabilities may mature or reprice at different times; (ii) short-term and long-term market rates change. In addition to the direct impact of interest rate changes on net interest income, interest rates can indirectly impact earnings through their effect on loan demand, credit losses, mortgage origination fees, the value of servicing rights and other sources of the Registrant s earnings. Consistency of the Registrant s net interest income is largely dependent upon the effective management of interest rate risk.

#### **Net Interest Income Simulation Model**

The Registrant employs a variety of measurement techniques to identify and manage its interest rate risk, including the use of an earnings simulation model to analyze net interest income sensitivity to changing interest rates. The model is based on actual cash flows and repricing

#### Quantitative and Qualitative Disclosure about Risk (continued)

characteristics for all of the Registrant s financial instruments and incorporates market-based assumptions regarding the effect of changing interest rates on the prepayment rates of certain assets and liabilities. The model also includes senior management projections for activity levels in each of the product lines offered by the Registrant and incorporates the loss of free funding resulting from the Registrant s share repurchase activity. Actual results will differ from these simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions, activity levels in each of the product lines and management strategies.

The Registrant s Asset Liability Risk Management Committee (ALCO), which includes senior management representatives and is accountable to the Risk and Compliance Committee of the Board of Directors, monitors and manages interest rate risk within Board approved policy limits. In addition to the risk management activities of ALCO, the Registrant has a Market Risk Management department as part of the Enterprise Risk Management Division, which provides independent oversight of market risk activities. The Registrant s current interest rate risk policy limits are determined by measuring the anticipated change in net interest income over a 12 month and 24 month horizon assuming a 200 bp linear increase or decrease in all interest rates. In accordance with the current policy, the rate movements occur over one year and are sustained thereafter.

The following table shows the Registrant s estimated earnings sensitivity profile on the asset and liability positions as of September 30, 2005.

#### **TABLE 22: Estimated Earnings Sensitivity Profile**

	Change in Net Intere	est Income (Percent)
Change in interest rates (bp)	12 Months	24 Months
+ 200	(.99)	.44
+ 100	(.62)	.07
+ 100 - 100	1.12	(.93)
- 200	1.05	(4.47)

Based upon expected repayments, the following table summarizes the remaining maturities of loans and leases held for investment as of September 30, 2005.

#### **TABLE 23: Loan and Lease Maturities**

				Greater than	
(\$ in millions)	Less	than 1 year	1 5 years	5 years	Total
Commercial, financial and agricultural	\$	11,007	6,434	1,150	18,591
Commercial mortgage loans		2,506	5,279	1,353	9,138
Commercial construction loans		3,712	1,884	284	5,880
Residential mortgage and construction loans		2,292	3,729	1,981	8,002
Consumer loans		6,116	11,661	4,009	21,786
Lease financing		1,640	2,889	828	5,357
Total	\$	27,273	31,876	9,605	68,754

Segregated by sensitivity to interest rate changes, the following is a summary of expected repayments exceeding one year as of September 30, 2005.

# Table of Contents

# **TABLE 24: Loan and Lease Interest Rate Sensitivity**

	Interest Rate	
(\$ in millions)	Predetermined	Floating or Adjustable
Commercial, financial and agricultural	\$ 2,122	5,462
Commercial mortgage loans	2,313	4,319
Commercial construction loans	353	1,815
Residential mortgage and construction loans	2,285	3,425
Consumer loans	7,038	8,632
Lease financing	3,717	
Total	\$ 17,828	23,653

#### Use of Derivatives to Manage Interest Rate Risk

An integral component of the Registrant s interest risk management strategy is its use of derivative instruments to minimize significant unplanned fluctuations in earnings and cash flows caused by market volatility. Examples of derivative instruments that the Registrant may use as part of its interest rate risk management strategy include interest rate swaps, interest rate floors, interest rate caps, forward contracts, principal only swaps, options and swaptions. Interest rate swap contracts are exchanges of interest payments, such as fixed-rate payments for floating-rate payments,

#### Quantitative and Qualitative Disclosure about Risk (continued)

based on a common notional amount and maturity date. Interest rate floors protect against declining rates, while interest rate caps protect against rising interest rates. Forwards are contracts in which the buyer agrees to purchase, and the seller agrees to make delivery of, a specific financial instrument at a predetermined price or yield. Swaptions provide the buyer the option to exchange streams of payments with the seller over a specified period of time.

As part of its overall risk management strategy relative to its mortgage banking activity, the Registrant enters into forward contracts accounted for as free-standing derivatives to economically hedge interest rate lock commitments, which are also considered free-standing derivatives.

The Registrant also establishes derivative contracts with reputable third parties to economically hedge significant exposures assumed in commercial customer accommodation derivative contracts. Generally, these contracts have similar terms in order to protect the Registrant from the market volatility. Credit risks arise from the possible inability of counterparties to meet the terms of their contracts, which the Registrant minimizes through approvals, limits and monitoring procedures. The notional amount and fair values of these derivatives as of September 30, 2005 are included in Note 5 to the Condensed Consolidated Financial Statements.

#### Mortgage Servicing Rights and Interest Rate Risk

The net carrying amount of the MSR portfolio was \$408 million as of September 30, 2005. The Registrant maintains a non-qualifying hedging strategy relative to its mortgage banking activity, including consultation with an independent third-party specialist, in order to manage a portion of the risk associated with changes in impairment on its MSR portfolio as a result of changing interest rates. This strategy includes the purchase of free-standing derivatives (principal only swaps, swaptions, floors, interest rate swaps, options and forward contracts). The mark-to-market adjustments associated with these derivatives are expected to economically hedge a portion of the change in value of the MSR portfolio caused by fluctuating discount rates, earnings rates and prepayment speeds. The value of servicing rights can fluctuate sharply depending on changes in interest rates and other factors. Generally, as interest rates decline and loans are prepaid to take advantage of refinancing, the total value of existing servicing rights declines because no further servicing fees are collected on repaid loans.

The fluctuation and general rise in longer-term interest rates in the third quarter of 2005 and the corresponding general decrease in prepayment speeds led to the reversal of \$27 million in temporary impairment on the MSR portfolio in the third quarter as compared to a reversal of temporary impairment of \$3 million in the third quarter of 2004. Servicing rights are deemed impaired when a borrower s loan rate is distinctly higher than prevailing rates. See Note 4 to the Condensed Consolidated Financial Statements for further discussion.

#### **Foreign Currency Risk**

The Registrant enters into foreign exchange derivative contracts for the benefit of commercial customers involved in international trade to hedge their exposure to foreign currency fluctuations. The Registrant has in place several controls to ensure excessive risk is not being taken in providing this service to customers. These include an independent determination of currency volatility and credit equivalent exposure on these contracts, counterparty credit approvals and country limits.

#### LIQUIDITY RISK MANAGEMENT

The goal of liquidity management is to provide adequate funds to meet changes in loan and lease demand or unexpected deposit withdrawals. This goal is accomplished by maintaining liquid assets in the form of investment securities, maintaining sufficient unused borrowing capacity in the national money markets and delivering consistent growth in core deposits. The primary source of asset driven liquidity is provided by debt securities in the available-for-sale securities portfolio. The estimated average life of the available-for-sale portfolio is 4.4 years at September 30, 2005, based on current prepayment expectations. Of the \$22.5 billion (fair value basis) of securities in the available-for-sale portfolio at September 30, 2005, \$4.0 billion in principal and interest is expected to be received in the next twelve months, and an additional \$3.4 billion in principal and interest is expected to be received in the next 13 to 24 months. In addition to the sale of available-for-sale securities, asset-driven liquidity is provided by the Registrant s ability to sell or securitize loan and lease assets. In order to reduce the exposure to interest rate fluctuations and to manage liquidity, the Registrant has developed securitization and sale procedures for several types of interest-sensitive assets. A majority of the long-term, fixed-rate single-family residential mortgage loans underwritten according to FHLMC or Federal National Mortgage Association (FNMA) guidelines are sold for cash upon origination. Periodically, additional assets such as jumbo fixed-rate residential mortgages, certain floating rate short-term commercial loans, certain floating-rate home equity loans, certain auto loans and other consumer loans are also securitized, sold or transferred off-balance sheet. For the nine months ended September 30, 2005 and 2004, a total of \$6.9 billion and \$5.4 billion, respectively, were sold, securitized or transferred off-balance sheet.

The Registrant also has in place a shelf registration with the Securities and Exchange Commission permitting ready access to the public debt markets. As of September 30, 2005, \$1.5 billion of debt or other securities were available for issuance under this shelf registration. Additionally,

#### Quantitative and Qualitative Disclosure about Risk (continued)

the Registrant also has \$14.0 billion of funding available for issuance through private offerings of debt securities pursuant to its bank note program. These sources, in addition to the Registrant s 9.11% average equity capital base, provide a stable funding base.

Since June 2002, Moody s senior debt rating for the Registrant has been Aa2, a rating equaled or surpassed by only four other U.S. bank holding companies. This rating by Moody s reflects the Registrant s capital strength and financial stability.

#### **TABLE 25: Agency Ratings**

As of September 30, 2005	Moody s	Standard and Poor s	Fitch
Fifth Third Bancorp:			
Commercial paper	Prime-1	A-1	F1+
Senior debt	Aa2	A+	AA-
Fifth Third Bank and Fifth Third Bank (Michigan):			
Short-term deposit	Prime-1	A-1+	F1+
Long-term deposit	Aa1	AA-	AA

These debt ratings, along with capital ratios above regulatory guidelines, provide the Registrant with additional access to liquidity. Management does not currently expect any downgrade in these credit ratings. Core customer deposits have historically provided the Registrant with a sizeable source of relatively stable and low cost funds. The Registrant s average core deposits and shareholders equity funded 63% of its average total assets during the third quarter of 2005. In addition to core deposit funding, the Registrant also accesses a variety of other short-term and long-term funding sources, which include the use of various regional Federal Home Loan Banks as a funding source. Management does not rely on any one source of liquidity and manages availability in response to changing balance sheet needs.

#### CAPITAL MANAGEMENT

The Registrant maintains a relatively high level of capital as a margin of safety for its depositors and shareholders. At September 30, 2005, shareholders equity was \$9.4 billion, up five percent and four percent when compared to December 31, 2004 and September 30, 2004, respectively. Average shareholders equity as a percentage of average assets for the three months ended September 30, 2005 was 9.11%. The FRB adopted quantitative measures that assign risk weightings to assets and off-balance sheet items and also define and set minimum regulatory capital requirements (risk-based capital ratios). The guidelines define well-capitalized ratios of Tier 1, total capital and leverage as 6%, 10% and 5%, respectively. The Registrant exceeded these well-capitalized ratios at September 30, 2005 and 2004 and December 31, 2004. The Registrant expects to maintain these ratios above the well-capitalized levels throughout 2005.

#### **TABLE 26: Regulatory Capital**

(\$ in millions)	September 30, 2005	December 31, 2004	September 30, 2004
Tier 1 capital	\$ 8,030	8,522	8,666
Total risk-based capital	10,046	10,176	10,340
Risk-weighted assets	95,083	82,633	80,749

Regulatory capital ratios:			
Tier 1 capital	8.45%	10.31	10.73
Total risked-based capital	10.57	12.31	12.81
Tier 1 leverage	7.93	8.89	9.13

#### **Dividend Policy**

The Registrant s common stock dividend policy reflects its earnings outlook, desired payout ratios, the need to maintain adequate capital levels and alternative investment opportunities. The Registrant s quarterly dividend was \$.38 per share, an increase of nine percent over the \$.35 per share declared in second quarter 2005 and an increase of 19% over the \$.32 per share declared in the third quarter of 2004.

#### **Stock Repurchase Program**

On January 10, 2005 the Registrant repurchased 35.5 million shares of its common stock, approximately six percent of total outstanding shares, for \$1.6 billion in an overnight share repurchase transaction, where the counterparty in the transaction purchased shares in the open market over a period of time. This program was completed by the counterparty during the third quarter of 2005 and the Registrant received a price adjustment of \$97 million in cash. The price adjustment represented the difference between the original per share purchase price of \$45.95 and the volume weighted-average price of \$43.55 for actual shares acquired by the counterparty during the purchase period, plus interest.

#### Quantitative and Qualitative Disclosure about Risk (continued)

On January 18, 2005, the Registrant announced that its Board of Directors had authorized management to purchase 20 million shares of the Registrant s common stock through the open market or in any private transaction. The timing of the purchases and the exact number of shares to be purchased depends upon market conditions. The authorization does not include specific price targets or an expiration date. The Registrant s stock repurchase program is an important element of its capital planning activities and the Registrant views share repurchases as an effective means of delivering value to shareholders. The Registrant s third quarter of 2005 repurchases of common shares were as follows:

#### **TABLE 27: Share Repurchases**

Total Number of Shares Purchased (a)	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
		or rograms	20,185,112
· · · · ·	42.77	2.338.159	17,846,953
14,981	42.26	,,	17,846,953
2,379,386	\$ 42.76	2,338,159	17,846,953
	Shares Purchased (a) 12,708 2,351,697 14,981	Total Number of Shares         Price Paid Per           Purchased (a)         Share           12,708         \$ 41.64           2,351,697         42.77           14,981         42.26	Total Number of SharesPrice Paid PerPurchased as Part of Publicly Announced PlansPurchased (a)Shareor Programs12,708\$ 41.642,351,69742.772,338,15914,98142.26

(a) The Registrant repurchased 12,708, 13,538 and 14,981 shares during July, August and September, respectively, in connection with various employee compensation plans. These purchases are not included against the maximum number of shares that may yet be purchased under the Board of Directors authorization.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

The Registrant consolidates all of its majority-owned subsidiaries. Other entities, including certain joint ventures, in which there is greater than 20% ownership, but upon which the Registrant does not possess, nor can exert, significant influence or control, are accounted for by equity method accounting and not consolidated. Those entities in which there is less than 20% ownership, but upon which the Registrant does not possess, nor can exert, significant influence or control, are accounted for by equity method accounting and not consolidated. Those entities in which there is less than 20% ownership, but upon which the Registrant does not possess, nor can exert, significant influence or control, are generally carried at the lower of cost or fair value.

The Registrant does not participate in any trading activities involving commodity contracts that are accounted for at fair value. In addition, the Registrant has no material fair value contracts for which a lack of marketplace quotations necessitates the use of fair value estimation techniques. The Registrant s derivative product policy and investment policies provide a framework within which the Registrant and its affiliates may use certain authorized financial derivatives as an asset/liability management tool in meeting the Registrant s ALCO capital planning directives, to hedge changes in fair value of its largely fixed rate mortgage servicing rights portfolio or to provide qualifying commercial customers access to the derivative products market. These policies are reviewed and approved annually by the Audit Committee and the Risk and Compliance Committee of the Board of Directors.

As part of the Registrant s asset/liability management, the Registrant may transfer, subject to credit recourse, certain types of individual financial assets to a non-consolidated qualified special purpose entity (QSPE) that is wholly owned by an independent third-party. The accounting for QSPEs is currently under review by the FASB and the conditions for consolidation or non-consolidation of such entities could change. During the three months ended September 30, 2005, certain commercial loans primarily floating rate short-term investment grade commercial loans were transferred to the QSPE. Generally, the loans transferred, due to their investment grade nature, provide a lower yield and therefore transferring these loans to the QSPE allows the Registrant to reduce its exposure to these lower yielding loan assets and at the same time maintain these customer relationships. These individual loans are transferred at par with no gain or loss recognized and qualify as sales, as set forth in SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities a Replacement of FASB Statement No. 125. At September 30, 2005, the outstanding balance of loans transferred was \$2.5 billion. As of September 30, 2005, the Registrant maintained a loss reserve of \$8 million for the loans transferred.

# Table of Contents

The Registrant utilizes securitization trusts formed by independent third parties to facilitate the securitization process of residential mortgage loans, certain floating rate home equity lines of credit, certain auto loans and other consumer loans. The cash flows to and from the securitization trusts are principally limited to the initial proceeds from the securitization trust at the time of sale with subsequent cash flows relating to retained interests. The Registrant s securitization policy permits the retention of subordinated tranches, servicing rights, interest-only strips, residual interests, credit recourse, other residual interests and, in some cases, a cash reserve account. At September 30, 2005, the Registrant had retained servicing assets totaling \$417 million, subordinated tranche security interests totaling \$30 million and residual interests totaling \$41

#### Quantitative and Qualitative Disclosure about Risk (continued)

The Registrant had the following cash flows with these unconsolidated QSPEs during the nine months ended September 30, 2005 and 2004:

#### **TABLE 28: Cash Flows with Unconsolidated QSPEs**

For the nine months ended September 30 (\$ in millions)	2005	2004
Proceeds from transfers, including new securitizations	\$ 1,216	1,074
Proceeds from collections reinvested in revolving-period securitizations	102	125
Transfers received from QSPEs		
Fees received	24	23

At September 30, 2005, the Registrant had provided credit recourse on approximately \$970 million of residential mortgage loans sold to unrelated third parties. In the event of any customer default, pursuant to the credit recourse provided, the Registrant is required to reimburse the third party. The maximum amount of credit risk in the event of nonperformance by the underlying borrowers is equivalent to the total outstanding balance of \$970 million. In the event of nonperformance, the Registrant has rights to the underlying collateral value attached to the loan. Consistent with its overall approach in estimating credit losses for various categories of residential mortgage loans held in its loan portfolio, the Registrant maintains an estimated credit loss reserve of \$24 million relating to these residential mortgage loans sold.

#### CONTRACTUAL OBLIGATIONS AND COMMITMENTS

The Registrant has certain obligations and commitments to make future payments under contracts. At September 30, 2005, the aggregate contractual obligations and commitments were:

#### **TABLE 29: Contractual Obligations and Other Commitments**

			Greater than		
	Less than				
As of September 30, 2005 (\$ in millions)	1 year	1-3 years	3-5 years	5 years	Total
Contractually obligated payments due by period:					
Total deposits	\$ 61,380	320	30	3,765	65,495
Long-term debt (a)	3,750	5,239	3,928	3,605	16,522
Short-term borrowings (b)	9,623				9,623
Noncancelable leases	61	113	93	285	552
Partnership investment commitments (c)	178				178
Purchase obligations	13	23	2		38
Total contractually obligated payments due by period	\$ 75,005	5,695	4,053	7,655	92,408
Other commitments by expiration period:					
Letters of credit (d)	\$ 2,007	3,149	1,428	323	6,907
Commitments to extend credit (e)	18,941	15,118			34,059
Total other commitments by expiration period	\$ 20,948	18,267	1,428	323	40,966

(a) Includes borrowing with an original maturity of greater than one year. For additional information, see the Borrowings discussion in the Balance Sheet Analysis section of Management s Discussion and Analysis.

(b) Includes federal funds purchased, bank notes, securities sold under repurchase agreements and borrowings with an original maturity of less than one year. For additional information, see the Borrowings discussion in the Balance Sheet Analysis section of Management s Discussion and Analysis.

(c) Includes low-income housing, historic tax and venture capital partnership investments.

(d) Letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party.

(e) Commitments to extend credit are agreements to lend, typically having fixed expiration dates or other termination clauses that may require payment of a fee. Many of the commitments to extend credit may expire without being drawn upon. The total commitment amounts do not necessarily represent future cash flow requirements.

#### Controls and Procedures (Item 4)

The Registrant maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Registrant s Securities Exchange Act of 1934 (Exchange Act) reports is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms, and that such information is accumulated and communicated to the Registrant s management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure based closely on the definition of disclosure controls and procedures in Exchange Act Rules 13a-15(e) and 15d-15(e). In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As of the end of the period covered by this report, the Registrant carried out an evaluation, under the supervision and with the participation of the Registrant s management, including the Registrant s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Registrant s disclosure controls and procedures. Based on the foregoing, the Registrant s Chief Executive Officer and Chief Financial Officer concluded that the Registrant s disclosure controls and procedures were effective, in all material respects, to ensure that information required to be disclosed in the reports the Registrant files and submits under the Exchange Act is recorded, processed, summarized and reported as and when required.

The Registrant s management also conducted an evaluation of internal control over financial reporting to determine whether any changes occurred during the quarter covered by this report that have materially affected, or are reasonably likely to materially affect, the Registrant s internal control over financial reporting. Based on this evaluation, there has been no such change during the quarter covered by this report.

Fifth Third Bancorp and Subsidiaries

Condensed Consolidated Financial Statements and Notes (Item 1)

# **Condensed Consolidated Balance Sheets (unaudited)**

		As of		
(\$ in millions, except share data)	September 30, 2005	December 31, 2004	September 30, 2004	
Assets				
Cash and due from banks	\$ 3,372	2,561	2,313	
Available-for-sale securities (a)	22,537	24,687	31,557	
Held-to-maturity securities (b)	332	255	254	
Trading securities	105	77	81	
Other short-term investments	113	532	384	
Loans held for sale	1,237	559	452	
Portfolio loans and leases:				
Commercial loans	18,591	16,058	15,259	
Construction loans	6,529	4,726	4,448	
Commercial mortgage loans	9,138	7,636	7,644	
Commercial lease financing	4,731	4,634	4,558	
Residential mortgage loans	7,353	6,988	6,481	
Consumer loans	21,786	18,923	18,638	
Consumer lease financing	1,910	2,273	2,460	
Unearned income	(1,284)	(1,430)	(1,452)	
Total portfolio loans and leases	68,754	59,808	58,036	
Allowance for loan and lease losses	(727)	(713)	(713)	
Total portfolio loans and leases, net	68,027	59,095	57,323	
Bank premises and equipment	1,643	1,315	1,233	
Operating lease equipment	159	304	394	
Accrued interest receivable	482	397	416	
Goodwill	2,176	979	980	
Intangible assets	220	150	157	
Servicing rights	417	352	349	
Other assets	3,788	3,193	2,472	
Total Assets	\$ 104,608	94,456	98,365	
Liabilities				
Deposits:				
Demand	\$ 14,294	13,486	12,886	
Interest checking	18,169	19,481	19,362	
Savings	10,437	8,310	8,307	
Money market	5,855	4,321	4,264	
Other time	8,867	6,837	6,569	
Certificates \$100,000 and over	4,195	2,121	2,092	
Foreign office	3,678	3,670	3,380	
Total deposits	65,495	58,226	56,860	
Federal funds purchased	3,548	4,714	5,368	
Short-term bank notes	-,	775	1,275	
Other short-term borrowings	6,075	4,537	7,330	
Accrued taxes, interest and expenses	2,136	2,216	2,199	
Other liabilities	1,447	1,081	1,165	
Long-term debt	16,522	13,983	15,128	
Total Liabilities	95,223	85,532	89,325	
Shareholders Equity	,			
Common stock (c)	1,295	1,295	1,295	
Preferred stock (d)	9	9	9	
Capital surplus	1,848	1,934	1,922	
Retained earnings	7,886	7,269	7,289	
Accumulated other comprehensive income	(317)	(169)	(218)	
Treasury stock	(1,336)	(1,414)	(1,257)	
	(1,000)	(1,11)	(1,207)	

Total Shareholders Equity	9,385	8,924	9,040
Total Liabilities and Shareholders Equity	\$ 104,608	94,456	98,365
(a) Amortized cost: September 30 2005 - \$22 993 December 31 2004 - \$24 801 and \$	antember 30 2004 - \$31 751		

(a) Amortized cost: September 30, 2005 - \$22,993, December 31, 2004 - \$24,801 and September 30, 2004 - \$31,751.
 (b) Market values: September 30, 2005 - \$332, December 31, 2004 - \$255 and September 30, 2004 - \$254.

(c) Common shares: Stated value \$2.22 per share; authorized 1,300,000;000; outstanding at September 30, 2005 - 554,400,091 (excludes 29,027,013 treasury

(c) Common shares: Stated value \$2.22 per share; authorized 1,500,000; outstanding at September 30, 2005 - 554,400,091 (excludes 29,027,015 treasury shares), December 31, 2004 - 557,648,989 (excludes 25,802,702 treasury shares) and September 30, 2004 - 561,112,890 (excludes 22,338,801 treasury shares).

(d) 490,750 shares of undesignated no par value preferred stock are authorized of which none had been issued; 7,250 shares of 8.0% cumulative Series D convertible (at \$23.5399 per share) perpetual preferred stock with a stated value of \$1,000 per share were authorized, issued and outstanding; 2,000 shares of 8.0% cumulative Series E perpetual preferred stock with a stated value of \$1,000 per share were authorized, issued and outstanding.

See Notes to Condensed Consolidated Financial Statements

Fifth Third Bancorp and Subsidiaries

Condensed Consolidated Financial Statements and Notes (continued)

# Condensed Consolidated Statements of Income (unaudited)

		Three months ended September 30,		hs ended ber 30,
(\$ in millions, except per share data)	2005	2004	2005	2004
Interest Income				
Interest and fees on loans and leases	\$ 1,017	721	2,821	2,072
Interest on securities:				
Taxable	255	310	789	925
Exempt from income taxes	10	11	30	34
Total interest on securities	265	321	819	959
Interest on other short-term investments	1	1	3	2
Total interest income	1,283	1,043	3,643	3,033
Interest Expense				
Interest on deposits:				
Interest checking	86	47	220	118
Savings	48	16		