Warner Music Group Corp. Form 10-Q May 08, 2007 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

| Washington, D.C. 20549 |
|------------------------|
|                        |
|                        |
|                        |

**FORM 10-Q** 

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2007

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number

001-32502

# Warner Music Group Corp.

(Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of

13-4271875 (I.R.S. Employer

incorporation or organization)

**Identification No.)** 

75 Rockefeller Plaza

New York, NY 10019

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(Address of principal executive offices)

(212) 275-2000

(Registrant s telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer " Non-accelerated filer "

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes "No x

As of May 4, 2007, the number of shares of the Registrant s common stock, par value \$0.001 per share, outstanding was 149,505,665,711.

#### WARNER MUSIC GROUP CORP.

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#### ITEM 1. FINANCIAL STATEMENTS

# Warner Music Group Corp.

#### **Consolidated Balance Sheets**

|  | March 31,<br>2007<br>(unaudited) |    | ember 30,<br>2006<br>idited) |
|--|----------------------------------|----|------------------------------|
|  | (in millions)                    |    |                              |
| Assets   |                                  |    |                              |
| Current assets:  |                                  |    |                              |
| Cash and equivalents   | \$ 362                           | \$ | 367                          |
| Short-term investments   |                                  |    | 18                           |
| Accounts receivable, less allowances of \$198 and \$207 million, respectively                      | 513                              |    | 585                          |
| Inventories  | 70                               |    | 59                           |
| Royalty advances expected to be recouped within one year   | 194                              |    | 191                          |
| Deferred tax assets  | 61                               |    | 45                           |
| Other current assets   | 37                               |    | 35                           |
| Total current assets   | 1,237                            |    | 1,300                        |
| Royalty advances expected to be recouped after one year  | 238                              |    | 207                          |
| Investments  | 26                               |    | 25                           |
| Property, plant and equipment, net   | 135                              |    | 146                          |
| Goodwill   | 984                              |    | 929                          |
| Intangible assets subject to amortization, net   | 1,679                            |    | 1,711                        |
| Intangible assets not subject to amortization  | 100                              |    | 100                          |
| Other assets   | 93                               |    | 102                          |
| Total assets   | \$ 4,492                         | \$ | 4,520                        |
| Liabilities and Shareholders Equity  |                                  |    |                              |
| Current liabilities:   |                                  |    |                              |
| Accounts payable   | \$ 200                           | \$ | 209                          |
| Accrued royalties  | 1,178                            |    | 1,142                        |
| Taxes and other withholdings   | 32                               |    | 32                           |
| Current portion of long-term debt  | 17                               |    | 17                           |
| Dividends payable  | 22                               |    | 22                           |
| Other current liabilities  | 333                              |    | 377                          |
| Total current liabilities  | 1,782                            |    | 1,799                        |
| Long-term debt   | 2,249                            |    | 2,239                        |
| Dividends payable  | 1                                |    | 3                            |
| Deferred tax liabilities, net  | 205                              |    | 197                          |
| Other noncurrent liabilities   | 251                              |    | 224                          |
| Total liabilities  | 4,488                            |    | 4,462                        |
| Commitments and Contingencies (See Note 12)  |                                  |    |                              |
| Shareholders equity:   |                                  |    |                              |
| Common stock (\$0.001 par value; 500,000,000 shares authorized; 149,565,413 and 149,156,028 shares |                                  |    |                              |
| issued and outstanding, respectively)  |                                  |    |                              |
| Additional paid-in capital   | 574                              |    | 567                          |
| Accumulated deficit  | (564)                            |    | (516)                        |
| Accumulated other comprehensive income, net  | (6)                              |    | 7                            |

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| Total shareholders equity                 | 4        | 58          |
|---|----------|-------------|
|   |          |             |
| Total liabilities and shareholders equity | \$ 4,492 | \$<br>4,520 |

See accompanying notes.

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# Warner Music Group Corp.

# **Consolidated Statements of Operations (Unaudited)**

#### Three Months Ended March 31, 2007 and 2006

|   | Three Months<br>Ended<br>March 31, |        |                  | Three Months<br>Ended<br>March 31, |  |
|---|------------------------------------|--------|------------------|------------------------------------|--|
|   | 2007<br>(in millions, except       |        | except per share | 2006<br>pt per share amounts)      |  |
| Revenues (b)  | \$                                 | 784    | \$               | 796                                |  |
| Costs and expenses:   |                                    |        |                  |                                    |  |
| Cost of revenues (a) (b)  |                                    | (427)  |                  | (409)                              |  |
| Selling, general and administrative expenses (a) (b)                                    |                                    | (275)  |                  | (294)                              |  |
| Restructuring costs   |                                    | (12)   |                  |                                    |  |
| Amortization of intangible assets   |                                    | (51)   |                  | (48)                               |  |
| Total costs and expenses  |                                    | (765)  |                  | (751)                              |  |
| Operating income  |                                    | 19     |                  | 45                                 |  |
| Interest expense, net   |                                    | (45)   |                  | (45)                               |  |
| Equity in the gains of equity-method investees, net                                     |                                    |        |                  | 1                                  |  |
| Other income, net   |                                    |        |                  | 2                                  |  |
|   |                                    |        |                  |                                    |  |
| (Loss) income before income taxes   |                                    | (26)   |                  | 3                                  |  |
| Income tax expense  |                                    | (1)    |                  | (10)                               |  |
| •   |                                    |        |                  |                                    |  |
| Net loss  | \$                                 | (27)   | \$               | (7)                                |  |
|   | -                                  | ()     | -                | (,)                                |  |
| Net loss per common share:  |                                    |        |                  |                                    |  |
| Basic   | \$                                 | (0.19) | \$               | (0.05)                             |  |
| Busic   | Ψ                                  | (0.17) | Ψ                | (0.03)                             |  |
| Diluted   | \$                                 | (0.19) | \$               | (0.05)                             |  |
| Billuted  | Ψ                                  | (0.19) | Ψ                | (0.03)                             |  |
| W'1. I  |                                    |        |                  |                                    |  |
| Weighted average common shares:   |                                    | 1450   |                  | 1.41.0                             |  |
| Basic   |                                    | 145.9  |                  | 141.9                              |  |
|   |                                    |        |                  |                                    |  |
| Diluted   |                                    | 145.9  |                  | 141.9                              |  |
|   |                                    |        |                  |                                    |  |
| (a) Includes depreciation expense of  | \$                                 | (10)   | \$               | (11)                               |  |
|   |                                    |        |                  |                                    |  |
| (b) Includes the following expenses resulting from transactions with related companies: |                                    |        |                  |                                    |  |
| Revenues  | \$                                 | 2      | \$               | 4                                  |  |
| Selling, general and administrative expenses  | \$                                 |        | \$               | (3)                                |  |

See accompanying notes.

# Warner Music Group Corp.

# **Consolidated Statements of Operations (Unaudited)**

#### Six Months Ended March 31, 2007 and 2006

|   | ]  | Months<br>Ended<br>arch 31, | ]  | Months<br>Ended<br>arch 31, |  |
|---|----|-----------------------------|----|-----------------------------|--|
|   |    | 2007<br>(in millions, excep |    | 2006 ot per share amounts)  |  |
| Revenues (b)  | \$ | 1,712                       | \$ | 1,840                       |  |
| Costs and expenses:   |    | ,                           |    | ĺ                           |  |
| Cost of revenues (a) (b)  |    | (935)                       |    | (939)                       |  |
| Selling, general and administrative expenses (a) (b)                                    |    | (565)                       |    | (617)                       |  |
| Restructuring costs   |    | (12)                        |    |                             |  |
| Amortization of intangible assets   |    | (101)                       |    | (95)                        |  |
| Total costs and expenses  |    | (1,613)                     |    | (1,651)                     |  |
| Operating income  |    | 99                          |    | 189                         |  |
| Interest expense, net   |    | (92)                        |    | (90)                        |  |
| Equity in the gains of equity-method investees, net                                     |    | ()2)                        |    | 1                           |  |
| Other income, net   |    |                             |    | 2                           |  |
| outer moone, net  |    |                             |    | 2                           |  |
| Income before income taxes  |    | 7                           |    | 102                         |  |
|   |    | (16)                        |    | (40)                        |  |
| Income tax expense  |    | (10)                        |    | (40)                        |  |
| Net (loss) income   | \$ | (9)                         | \$ | 62                          |  |
| Net (loss) income per common share:   |    |                             |    |                             |  |
| Basic   | \$ | (0.06)                      | \$ | 0.44                        |  |
| <del></del>   | т  | (0.00)                      | 7  | ****                        |  |
| Diluted   | \$ | (0.06)                      | \$ | 0.41                        |  |
| Diuted  | Ψ  | (0.00)                      | Ψ  | 0.11                        |  |
| Weighted average common shores  |    |                             |    |                             |  |
| Weighted average common shares: Basic   |    | 145.4                       |    | 141.7                       |  |
| Dasic   |    | 143.4                       |    | 141./                       |  |
| Diluted   |    | 145.4                       |    | 150.6                       |  |
| (a) Includes depreciation expense of  | \$ | (20)                        | \$ | (22)                        |  |
| •   |    | •                           |    |                             |  |
| (b) Includes the following expenses resulting from transactions with related companies: |    |                             |    |                             |  |
| Revenues  | \$ | 3                           | \$ | 4                           |  |
| Cost of revenues  | \$ | (1)                         | \$ |                             |  |
| Selling, general and administrative expenses  | \$ | (4)                         | \$ | (8)                         |  |
| C, C  | Ψ  | (.)                         | Ψ  | (0)                         |  |

See accompanying notes.

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# Warner Music Group Corp.

# **Consolidated Statements of Cash Flows (Unaudited)**

#### Six Months Ended March 31, 2007 and 2006

| Cash flows from operating activities   | Six Months<br>Ended<br>March<br>31,<br>2007 | Six Months<br>Ended<br>March 31,<br>2006<br>millions) |
|--|---|---|
| Net (loss) income  | \$ (9)                                      | \$ 62   |
| Adjustments to reconcile net (loss) income to net cash provided by (used in) operating activities: | φ (9)                                       | φ 02  |
| Depreciation and amortization  | 121   | 117   |
| Deferred taxes   | (22)  | (2)   |
| Non-cash interest expense  | 31  | 26  |
| Non-cash, stock-based compensation expense   | 5   | 8   |
| Equity in the gains of equity-method investees, including distributions                            | 3   | (1)   |
| Changes in operating assets and liabilities:   |   | (1)   |
| Accounts receivable  | 118   | 108   |
| Inventories  | (7)   | 8   |
| Royalty advances   | (28)  | (29)  |
| Accounts payable and accrued liabilities   | (102)                                       | (70)  |
| Other balance sheet changes  |   | (22)  |
| Net cash provided by operating activities  | 107   | 205   |
| Cash flows from investing activities   |   |   |
| Loan to third parties  | (24)  |   |
| Sales (purchases) in short-term investments  | 18  | (61)  |
| Investments and acquisitions   | (57)  | (18)  |
| Proceeds from the sale of buildings  | 7   |   |
| Capital expenditures   | (13)  | (12)  |
| Net cash used in investing activities  | (69)  | (91)  |
| Cash flows from financing activities   |   |   |
| Quarterly debt repayments  | (8)   | (8)   |
| Proceeds from the exercise of stock options  | 2   |   |
| Dividends paid   | (40)  | &n  |