

WATERSIDE CAPITAL CORP
Form DEF 14A
November 09, 2010

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed by the Registrant Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
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WATERSIDE CAPITAL CORPORATION

(Name of registrant as specified in its charter)

N/A

(Name of person(s) filing proxy statement, if other than the registrant)

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WATERSIDE CAPITAL CORPORATION

A Small Business Investment Company

3092 Brickhouse Court

Virginia Beach, Virginia 23452

November 9, 2010

Dear Shareholder:

You are cordially invited to attend the 2010 Annual Meeting of Shareholders of Waterside Capital Corporation that will be held at the offices of Williams Mullen located at 222 Central Park Avenue, Suite 1700, Virginia Beach, Virginia 23462 at 11:00 a.m. Eastern Time on December 14, 2010. At the meeting, you will be asked to elect 7 Directors to serve one-year terms and to ratify the appointment of Witt Mares, PLC as the Company's independent auditor for the fiscal year ending June 30, 2011.

Having not held a shareholder meeting in 2009 due to negotiations with the Small Business Administration concerning the future of the Company, we are excited to hold the 2010 Annual Meeting of Shareholders as the positive results of the Company's negotiations with the SBA provide the Company with an opportunity to wrap up its operations in an orderly manner outside of SBA receivership.

Enclosed are a Notice of the Annual Meeting, a Proxy Card, and a Proxy Statement containing information about the matters to be acted upon at the meeting. Directors and officers of the Company as well as a representative of Witt Mares, PLC, our independent auditor, will be present at the annual meeting to respond to any shareholder questions.

IT IS IMPORTANT THAT YOUR SHARES BE REPRESENTED AT THE MEETING. Accordingly, we urge you to sign and date the enclosed Proxy Card and promptly return it to us in the enclosed, self-addressed, postage-paid envelope, even if you are planning to attend the meeting. If you attend the meeting, you may vote in person, even if you have previously returned a Proxy Card. The Board of Directors encourages you to vote **FOR** all the matters to be considered at the annual meeting.

We look forward to the 2010 Annual Meeting of Shareholders, and we hope you will attend the meeting or be represented by proxy.

Sincerely,

/s/ Franklin P. Earley

Franklin P. Earley,
President & Chief Executive Officer

WATERSIDE CAPITAL CORPORATION
3092 BRICKHOUSE COURT
VIRGINIA BEACH, VIRGINIA 23452
NOTICE OF ANNUAL MEETING OF SHAREHOLDERS
TO BE HELD DECEMBER 14, 2010

TO OUR SHAREHOLDERS:

NOTICE IS HEREBY GIVEN THAT the 2010 Annual Meeting of Shareholders of Waterside Capital Corporation (the Company) will be held at the offices of Williams Mullen located at 222 Central Park Avenue, Suite 1700, Virginia Beach, Virginia 23462 at 11:00 a.m. Eastern Time on December 14, 2010 for the following purposes:

1. To elect 7 Directors to hold office for a term of one year and until their respective successors are elected and qualified;
2. To ratify the appointment of Witt Mares, PLC as the Company's independent auditor for the fiscal year ending June 30, 2011; and
3. To act upon such other matters as may properly come before the meeting or any adjournment thereof.

Information concerning the matters to be acted upon at the meeting is set forth in the accompanying Proxy Statement. The Board of Directors has established the close of business on October 27, 2010 as the record date for the determination of shareholders entitled to notice of and to vote at the annual meeting or any adjournments thereof. The Board of Directors of the Company unanimously recommends that shareholders vote **FOR** approval of each of the items indicated in 1 and 2 above.

By Order of the Board of Directors

/s/ Julie H. Stroh

Julie H. Stroh, Secretary

Virginia Beach, Virginia

November 9, 2010

PLEASE COMPLETE, SIGN, AND DATE THE ENCLOSED PROXY CARD AND RETURN IT PROMPTLY IN THE ENCLOSED ENVELOPE. IF YOU ATTEND THE MEETING, YOU MAY VOTE EITHER IN PERSON OR THROUGH YOUR PROXY.

IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE STOCKHOLDER MEETING TO BE HELD ON DECEMBER 14, 2010.

The Proxy Statement and the Company's annual report for the fiscal year ended June 30, 2010 are available at www.rdezproxy.com/2010/watersidecapital.

PROXY STATEMENT

This Proxy Statement and the enclosed Proxy Card (proxy) are furnished in connection with the solicitation of proxies on behalf of the Board of Directors of Waterside Capital Corporation (the Company) to be voted at the Annual Meeting of Shareholders (the Annual Meeting) to be held at the offices of Williams Mullen located at 222 Central Park Avenue, Suite 1700, Virginia Beach, Virginia 23462 at 11:00 a.m. Eastern Time on December 14, 2010, and at any adjournment thereof, for the purposes set forth in the accompanying Notice of Meeting.

Only shareholders of record at the close of business on October 27, 2010 (the Record Date) are entitled to notice of and to vote at the Annual Meeting. This Proxy Statement and proxy are being mailed to registered holders of the Common Stock of the Company on or about November 9, 2010.

Revocability of Proxy

Any shareholder who gives a proxy may still vote in person, if he or she so desires, and may revoke the proxy at any time prior to the voting of such proxy by contacting the Secretary of the Company, Julie H. Stroh, in writing, or by filing a duly executed proxy bearing a later date. If your proxy is properly signed, received by the Company and not revoked by you, the shares to which it relates will be voted at the Annual Meeting in accordance with your instructions, if any.

Person Making the Solicitation

The Company is making this solicitation. The cost of soliciting proxies will be borne by the Company. The Company has retained Registrar and Transfer Company to assist in the solicitation of proxies from brokers and nominees and in the counting of proxies. The Company will pay Registrar and Transfer Company approximately \$500 plus out-of-pocket expenses for this assistance. In addition to solicitation by mail, the Company will request banks, brokers, and other custodians, nominees and fiduciaries to send proxy material to the beneficial owners and to secure their voting instructions, if necessary. The Company, upon request, will reimburse them for their expenses in so doing. Officers and other employees of the Company may solicit proxies personally, by telephone, by facsimile or other means of electronic transmission from some shareholders if proxies are not received promptly, for which no additional compensation will be paid.

Voting Shares And Vote Required

On the Record Date, the Company had 1,915,548 shares of common stock outstanding, each share having one vote on each matter presented at the Annual Meeting. Only holders of the Company's Common Stock of record at the close of business on October 27, 2010, will be entitled to vote. A majority of the shares entitled to vote, represented in person or by proxy, will constitute a quorum for the transaction of business at the Annual Meeting. Directors are elected by a plurality of votes cast by shareholders at the Annual Meeting. A majority of votes cast is required to ratify the appointment of our independent auditor. Abstentions, broker non-votes, and withheld votes will be counted for purposes of determining whether a quorum exists for the transaction of business at the Annual Meeting, but such votes will not be considered votes cast for any proposal at the Annual Meeting and therefore will have no effect on the election of Directors or ratification of the appointment of the Company's independent auditor.

All shareholder meeting proxies, ballots, and tabulations that identify individual shareholders are kept confidential, and will not be available for examination, nor will the identity or the vote of any shareholder be disclosed except as may be necessary to meet legal requirements. Votes will be counted and certified by Registrar and Transfer Company.

Unless specified otherwise, your proxy will be voted as follows:

1. **FOR** the election of the 7 nominees to serve as Directors of the Company for a one-year term and until their respective successors are duly elected and qualified; and
2. **FOR** the ratification of the appointment of Witt Mares, PLC as the Company's independent auditor for the fiscal year ending June 30, 2011.

The Company is not aware of any matters that are to come before the Annual Meeting other than those described in this Proxy Statement. However, if other matters do properly come before the Annual Meeting, it is the intention of the persons named in the enclosed proxy to vote such proxy in accordance with their best judgment.

PROPOSAL 1. ELECTION OF DIRECTORS

The Company's Board of Directors is currently comprised of 7 members. Directors serve for a term of one year and hold office until their successors are duly elected and qualified. The Board of Directors recommends that the 7 nominees listed below be elected to the Board of Directors. Proxies received will be voted for the election of these 7 nominees unless marked to the contrary. A shareholder who desires to withhold voting of the proxy for the nominees may so indicate on the proxy. Each of the nominees has consented to be named as a nominee and has indicated his intent to serve if elected. If any nominee becomes unable to serve, the proxies will be voted for a substitute nominee to be designated by the Board of Directors, or the number of directors will be reduced.

There are no family relationships among any of the nominees, or among any of the nominees and any officer. There is no understanding between any nominee and any other person pursuant to which the nominee was selected. Franklin P. Earley is the only nominee who is an interested person within the meaning of § 2(a)(19) of the Investment Company Act of 1940, as amended (Investment Company Act). The following table sets forth certain information regarding the nominees.

Director Nominees

| Name ⁽¹⁾ | Age | Positions Held | Board Committee(s) | Term of Office Length of Time Served ⁽²⁾ | Principal Occupation(s) and Director of |
|----------------------------|-----|----------------|------------------------|---|--|
| | | | | | Other Public Companies During Past 5 Years |
| James E. Andrews | 72 | Director | Audit | 1997 | Retired as Principal Owner of Anzell Automotive, Inc. and franchisor of automotive repair shops. |
| J. W. Whiting Chisman, Jr. | 69 | Director | Audit | 1994 | President, Dare Investment Company, a land developer and investor in equities. |
| | | | Compensation Executive | | Has served on the Board of Virginia Company Bank, Newport News, VA. |

| Name ⁽¹⁾ | Age | Positions Held | Board Committee(s) | Term of Office Length of Time Served ⁽²⁾ | Principal Occupation(s) and Director of |
|--|-----|---|------------------------------------|---|--|
| | | | | | Other Public Companies During Past 5 Years |
| Eric L. Fox | 63 | Director | Audit Executive | 1993 | Senior Portfolio Manager, UBS Financial Services, a financial services and investment firm and formerly Portfolio Manager, Paine Webber, an investment firm. |
| Kenneth R. Lindauer | 45 | Director | | 2007 | President of Bayshore Beverage, Inc., a vending and food services company. |
| Peter M. Meredith, Jr. | 58 | Director | Audit Compensation Executive | 1994 | Executive, Meredith Construction Company. Has served on the Board of Heritage Bankshares, Norfolk, VA. |
| Juan M. Montero, II | 68 | Director | | 1995 | Retired physician, private practice of general and thoracic surgery. Has served on the Board of TowneBank, Hampton Roads. |
| Interested Person Director Nominees | | | | | |
| Franklin P. Earley ⁽³⁾ | 63 | Director, President and Chief Executive Officer | Executive | 2007 | President and Chief Executive Officer of the Company. |

(1) All directors receive mail at the Company's corporate executive offices at 3092 Brickhouse Court, Virginia Beach, VA 23452.

(2) All directors serve one-year terms and hold office until their respective successors are duly elected and qualified.

(3) Mr. Earley is an interested person of the Company within the meaning of § 2(a)(19) of the Investment Company Act by virtue of his serving as the Company's President and Chief Executive Officer.

All directors of the Company have to be and were approved by the SBA under the SBIC guidelines for directors at the time their service started.

None of the Directors, or their immediate family members, have entered into a related party transaction with the Company or any of its affiliates during the past five years, except as disclosed under Executive and Director Compensation.

Mr. Andrews has extensive experience as a successful founder of a small automotive service business that grew into a multi store location. He successfully exited the business. His skill sets are critical to investing in small business usually in the early stage of their life cycle that wishes to grow and have a successful exit. He has also served as Board Chairman of a commercial bank and currently serves on the city board of TowneBank in Portsmouth / Suffolk, Va. He has not served on a public company board in the past 5 years.

Mr. Chisman has an extensive background in small business and banking. Having owned, managed or served on the board of companies involved in television, cement manufacturing, real-estate investment. In the past 5 years he has served on the Board of Virginia Company Bank a publicly traded independent bank in Newport News, VA. Mr. Chisman was a founding director of First Peninsula Bank and served as its Chairman until it merged with First American Bank (now part of Wachovia) in 1983. He was a board member and Vice Chairman of Commerce Bank (now part of BB&T), a member of the Board of Directors of Branch Banking and Trust Company of Virginia, BB&T's Virginia-chartered subsidiary bank, and a board member of Harbor Bank (now part of TowneBank). He has an extensive record of community involvement as Chairman of the Peninsula Alliance for Economic Development, Commissioner of the Peninsula Ports Authority, Chairman of Thomas Nelson Community College Foundation, Chairman of City of Hampton Industrial Development Authority and President of the Virginia Air and Space Center Foundation.

Mr. Fox has been an investment advisor for UBS Financial Services Inc. - First Vice President - Investments Norfolk, VA - July 1975 - Present. He holds the following licenses; Series 1, General Securities Representative Series 63, Uniform Securities State Agent Series 65, and Investment Advisor Representative. He has been active in economic development for the Hampton Roads market of VA and is past president of the Hampton Roads Chamber of Commerce. He has not been a director of another public company in the last 5 years.

Mr. Lindauer has developed a small business vending and food services company that has grown into a regional business. His skill sets in this area are helpful in the development of portfolio companies and insights into their management practices. He has not served as a director on another public company in the past 5 years.

Mr. Meredith is Chairman & Chief Executive Officer of Meredith Construction Co., Inc., a highly regarded general contractor firm in our region. Mr. Meredith has been a director of Heritage Bankshares, a public regional bank headquartered in Norfolk, VA, for nearly twenty years and serves as Chairman of the Board, a position he has held since 1994 and has also served as interim Chief Executive Officer of Heritage Bankshares. The Company believes that Mr. Meredith's qualifications to serve as a Director and Chairman of the Board include his many years of service with the Company, his leadership and operation of a successful and well-regarded general contractor business, his success as a local real estate investor and his service on other public company boards.

Mr. Montero has retired from practice as a General and Thoracic Surgeon and serves as the President of Montero Home Care Services, LLC, Virginia Beach, Virginia. Dr. Montero has 24 years of experience serving on the boards of banking institutions including TowneBank, a public company. He also served the local community as a general/thoracic surgeon for 15 years. Dr. Montero brings a unique perspective to our Board by combining banking industry expertise with a strong focus on service in the community.

Mr. Earley retired from Bank of America in 2006 after 37 years of commercial, corporate and capital markets experience. He has a strong background in working with small businesses and managing debt portfolios, both troubled and performing. He has extensive knowledge of the Waterside Capital portfolio companies and their management. He has not served as a director of another public company.

THE BOARD OF DIRECTORS RECOMMENDS THAT ALL SHAREHOLDERS VOTE FOR THE DIRECTOR-NOMINEES SET FORTH ABOVE.

MANAGEMENT BUSINESS HISTORY OF EXECUTIVE OFFICERS

Current Executive Officers

FRANKLIN P. EARLEY

Chief Executive Officer

Age 63

Mr. Earley began working with the Company in August 2006 as its business development officer. Mr. Earley was appointed as the Company's Chief Executive Officer on April 1, 2007 and as the Company's President on March 24, 2009. Prior to joining the Company, Mr. Earley was a regional president with Bank of America, with 37 years' experience in commercial lending, risk management, and capital markets.

JULIE H. STROH

Chief Financial Officer, Treasurer and Secretary

Age 39

Ms. Stroh began working with the Company on August 6, 2007 and was appointed as the Company's Chief Financial Officer, Treasurer and Secretary on August 28, 2007. Ms. Stroh has seven years' experience with the SBA and the SBIC program. Ms. Stroh managed the SBA's distribution process for approximately 170 participating security venture capital funds. In this capacity, Ms. Stroh handled approximately \$688 million in distributions related to participating securities SBICs in fiscal year 2006. Ms. Stroh received her MBA from Old Dominion University and is a CPA.

SECURITY OWNERSHIP OF MANAGEMENT AND CERTAIN BENEFICIAL OWNERS

The following table sets forth information as of October 15, 2010 relating to the beneficial ownership of the Company's Common Stock by (i) each of the Company's directors and each executive officer identified in the Summary Compensation Table below ("Named Executive Officers") and (ii) all of the Company's directors and executive officers as a group. Except for those Named Executive Officers, Directors and shareholders listed below, no person (or group of affiliated persons) is known by the Company to own beneficially more than 5% of the Common Stock.

Beneficial Ownership of Common Stock

| Name and Address of Beneficial Owner ⁽¹⁾ | Amount of Beneficial Ownership ⁽²⁾ | Percent of Class ⁽²⁾ | Dollar Range of Equity Securities of the Company ⁽²⁾ |
|--|---|---------------------------------|---|
| James E. Andrews | 16,155 | * | 1 10,000 |
| J.W. Whiting Chisman, Jr. | 54,054 | 2.8 | 10,001 50,000 |
| Eric L. Fox | 10,000 | * | 1 10,000 |
| Kenneth R. Lindauer | 606 | * | 1 10,000 |
| Peter M. Meredith, Jr. | 218,720 ⁽³⁾ | 11.4 | 50,001 100,000 |
| Juan M. Montero, II | 31,097 ⁽⁴⁾ | 1.6 | 10,001 50,000 |
| Julie H. Stroh | 0 | * | None |
| Franklin P. Earley | 15,000 | * | 1 10,000 |
| All officers and directors as a Group (8 persons) | 345,632 | 18.0 | Over 100,000 |
| Other Shareholders | | | |
| MidSouth Investor Fund LP | 247,547 ⁽⁵⁾ | 12.9 | 50,001 100,000 |
| Robert Fitzgerald | 186,849 ⁽⁶⁾ | 9.7 | 50,001 100,000 |
| Palladium Registered Investment Advisors | 158,334 ⁽⁷⁾ | 8.3 | 50,001 100,000 |
| Jack Frost | 107,161 | 5.6 | 10,001 - 50,000 |

* Less than one percent (1%)

(1) All directors and the executive officers receive mail at the Company's corporate executive offices at 3092 Brickhouse Court, Virginia Beach, VA 23452.

(2) The number of shares and percentages shown in the table are as of October 15, 2010, and are based on the 1,915,548 shares of Common Stock outstanding on such date. The dollar range of equity securities of the Company is based on a share price of \$0.37, the last reported sale price of our Common Stock on the OTC Market on October 29, 2010.

(3) Includes (i) 22,260 shares held by Meredith Realty Company, L.L.C., of which Mr. Meredith is a member, (ii) 70,924 shares held by Pomar Holding Company, L.L.C., of which Mr. Meredith is a member, (iii) 27,118 shares owned by Mr. Meredith's wife, and (iv) 22,052 shares held in trust for the benefit of Mr. Meredith's children.

(4) All except 109 shares are held by Juan M. Montero II M.D. P.C. Profit Sharing and Money Purchase Pension Plan for the benefit of Dr. Montero.

(5) The business address for MidSouth Investor Fund LP is 201 4th Avenue North, Suite 1950, Nashville, TN 37219.

(6) The business address for Robert Fitzgerald is 3959 Pender Drive, Suite 330, Fairfax, VA 22030.

(7) The business address for Palladium Registered Investment Advisors is 999 Waterside Drive, Suite 800, Norfolk, VA 23510.

Meetings and Committees of the Board of Directors

Board Structure and Risk Management

The Chairman of the Board and CEO of the Company are separate positions. The Chairman of the Board was elected by the Board of Directors. The Board of Directors is made up of seven (7) directors all of which are independent except for Mr. Earley, who is President and CEO of the Company. The Company's risk management is overseen by the Board with significant input from management. Material risks are identified and prioritized by management, and each prioritized risk is referred to the full Board for oversight. The Board regularly reviews information regarding the Company's debt, liquidity, and operations, as well as the risks associated with each, and periodically reviews the Company's risk management program as a whole.

Meetings/Annual Meeting Attendance

The business of the Company is managed under the direction of the Board of Directors. The Executive Committee of the Board of Directors has been delegated the power, with certain exceptions, to act in place of the full Board during all periods between regular meetings of the Board. The Board of Directors held nine (9) meetings during fiscal year 2010. All members of the Board of Directors except Mr. Earley are independent directors. Each member of the Board of Directors attended an aggregate of at least 75% of the Board Meetings and meetings of committees on which he or she sits during fiscal year 2010, other than Messrs. Fox and Montero. The Board of Directors held twelve (12) meetings during fiscal year 2009. All members of the Board of Directors except Mr. Earley are independent directors. Each member of the Board of Directors attended an aggregate of at least 75% of the Board Meetings and meetings of committees on which he or she sat during fiscal year 2009, other than Mr. Chisman. The Board of Directors does not have a policy regarding attendance at annual shareholders' meetings; however Directors are encouraged to attend such meetings. During the Company's last annual meeting of shareholders held on November 18, 2008, six Board members were in attendance.

Committees

The Board of Directors has established an Executive Committee, an Audit Committee, and a Compensation Committee. The Company's Articles of Incorporation provide for the appointment by the Board of Directors of an Executive Committee comprised of not less than five nor more than nine members, all of whom must be members of the Board of Directors. The Executive Committee was constituted by the Board of Directors in December 1993 and, under Virginia law, may exercise all the authority of the Board of Directors except that it may not (i) approve or recommend to shareholders action that Virginia law requires to be approved by shareholders, (ii) fill vacancies on the Board of Directors or any committee, (iii) amend the Articles of Incorporation, (iv) adopt, amend, or repeal the Bylaws, (v) approve a plan of merger, (vi) authorize or approve a distribution, except according to a general formula or method prescribed by the Board of Directors, or (vii) authorize or approve the issuance or sale or contract for sale of shares, or determine the designation of the relative rights, preferences and limitations of a class or series of shares within limits specifically prescribed by the Board of Directors. The Executive Committee meets on call to review significant developments affecting the Company and to act on matters requiring approval. It also holds special meetings when an important matter requires action between scheduled meetings.

The Executive Committee held no meetings during fiscal year 2010 and 2009. The members of the Executive Committee are Messrs. Chisman, Earley, Fox, and Meredith. One seat on the Executive Committee is currently vacant. Due to the fact that the Company is winding down its activities under the SBA Settlement Agreement, the Board does not intend to fill the vacant seat. The Audit Committee held two meetings during fiscal year 2010 and three meetings during fiscal year 2009. Its members are Messrs. Andrews, Chisman, Fox and Meredith. See Audit Committee Report below.

The Compensation Committee makes recommendations to the Board of Directors as to, among other things, the compensation of the Chief Executive Officer, each officer who is also a director of the Company and designated other members of senior management, as well as new compensation and stock plans. The Compensation Committee held no meetings during fiscal year 2010 and fiscal year 2009. The members of the Compensation Committee are Messrs. Chisman and Meredith. See Compensation Committee Report below.

Director Nominations

The Board of Directors of the Company does not maintain a nominating committee; rather the entire Board is responsible for selecting nominees for election as Directors. The Company believes that the Board is able to fully consider and select qualified nominees for election to the Board without delegating that responsibility to a committee of independent Directors or adopting formal procedures. A majority of the

independent Directors then serving on the Board must approve any nominee to be recommended by the Board to the Company's shareholders. Mr. Earley, who is an interested person of the Company, participates in discussions regarding nominees but does not have a vote.

The Board does not currently have a committee charter or written policy with regard to the nomination process. Candidates have traditionally been recommended to the Board by its members, and there is not a formal process for identifying or evaluating new director nominees. Any recommendations for potential Director nominees received from shareholders will be evaluated in the same manner that potential nominees recommended by Board members, management or other parties are evaluated. Nominations should be addressed to: Julie H. Stroh, Secretary, Waterside Capital Corporation, 3092 Brickhouse Court, Virginia Beach, Virginia 23452.

Qualifications for consideration as a Director nominee may vary according to the particular areas of expertise being sought as a complement to the existing Board composition. However, in making its nominations, the Board of Directors considers, among other things, an individual's business experience, community involvement, industry experience, financial background, breadth of knowledge about issues affecting the Company, time available for meetings and consultation regarding Company matters, and other particular skills and experience possessed by the individual.

Audit Committee Report

The Audit Committee of the Board of Directors is composed of four directors, each of whom is an independent director as that term is defined under Nasdaq Stock Market listing standards. To be an independent director under this definition, a director may not be an officer or an employee of the Company or have any other relationship with the Company that interferes with the exercise of independent judgment. Because we are an investment company registered under the Investment Company Act, any director who is an interested person of the Company within the meaning of § 2(a)(19) of the Investment Company Act will not be deemed independent under Nasdaq rules. The Company has designated Messrs. Andrews, Chisman, Fox and Meredith as its audit committee financial experts.

As discussed above, the Audit Committee held two meetings during fiscal year 2010. Responsibilities of the Audit Committee are set forth in its written Charter, which is reviewed and amended periodically by the Company's Board of Directors, as appropriate and which is available on the Company's website at <http://www.watersidecapital.com/auditcharter.html>. Among other things, the Audit Committee:

serves as an independent and objective monitor of the Company's financial reporting process and internal control systems;

appraises the efforts and effectiveness of the Company's independent auditors, including their independence and professionalism;

provides an efficient means for communication among the Board of Directors, the independent auditors, and the Company's financial and senior management;

monitors and reviews issues involving potential conflicts of interests and reviews and approves all related party transactions.

recommends to the Board of Directors the engagement of, and the fees to be paid to, the Company's independent auditor; and

supervises the Company's compliance with applicable legal and regulatory requirements.

The Audit Committee reviews the Company's financial reporting process on behalf of the Board of Directors. Management has the primary responsibility of the financial statements and the reporting process, including the system of internal controls. In this context, the Audit Committee has met and held discussions with management and the independent auditors. Management represented to the Audit Committee that the Company's financial statements were prepared in accordance with generally accepted accounting principles, and the Audit Committee has reviewed and discussed the financial statements with management and the independent auditors. The Audit Committee discussed with the independent auditors the matters required to be discussed by the statement on Auditing Standards No. 61, as amended (AICPA, Professional Standards, Vol. 1. AU section 380), as adopted by the Public Company Accounting Oversight Board in Rule 3200T. In addition, the Audit Committee has received the written disclosures and the letter from the independent accountant required by applicable requirements of the Public Company Accounting Oversight Board regarding the independent accountant's communications with the audit committee concerning independence, and has discussed with the independent accountant the independent accountant's independence. The Audit Committee discussed with the Company's independent auditor the overall scope and specific plans for their respective audits.

The Audit Committee meets with the independent auditors, with and without management present, to discuss the results of their examinations, the evaluations of the Company's internal controls, and the overall quality of the Company's financial reporting. The meetings also are designed to facilitate any private communications with the Audit Committee desired by the independent auditors. In reliance on the reviews and discussions referred to above, the Audit Committee recommended to the Board of Directors, and the Board has approved, that the audited financial statements of the Company be included in the Annual Report to Shareholders for the fiscal year ended June 30, 2010. The Audit Committee and the Board have also appointed, subject to shareholder ratification, the selection of the Company's independent auditor, Witt Mares, PLC.

James E. Andrews

J. W. Whiting Chisman, Jr.

Eric L. Fox

Peter M. Meredith, Jr.

EXECUTIVE AND DIRECTOR COMPENSATION

The table below sets forth certain information regarding cash and other compensation paid during the fiscal years ended June 30, 2009 and 2010 to each of the Named Executive Officers (the Chief Executive Officer and the two highest compensated Officers receiving more than \$100,000 in annual compensation) in all capacities in which they served.

2010 Summary Compensation Table⁽¹⁾

| Name and Principal Position | Year | Salary (\$) | Bonus (\$) | Non-Equity Incentive Plan | All Other | Total (\$) |
|---|------|----------------|---------------|---------------------------------|----------------------|---------------|
| | | | | Compensation (\$) | Compensation (\$) | |
| Franklin P. Earley ⁽²⁾ President & CEO | 2010 | 168,750 | | | 18,990 | 187,740 |
| | 2009 | 175,000 | | | 18,794 | 193,794 |
| Martin N. Speroni ⁽³⁾ President | 2010 | | | | | |
| | 2009 | 148,247 | | | 17,400 | 165,646 |
| Julie H. Stroh ⁽⁴⁾ CFO, Treasurer & Secretary | 2010 | 110,000 | | | 14,773 | 124,773 |
| | 2009 | 109,167 | | | 14,166 | 123,332 |