

GFI Group Inc.  
Form SC TO-T/A  
January 20, 2015

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**SCHEDULE TO**  
**(RULE 14d-100)**

**Tender Offer Statement Pursuant to Section 14(d)(1) or 13(e)(1)**  
**of the Securities Exchange Act of 1934**  
**(Amendment No. 10)**

**GFI Group Inc.**

**(Name of Subject Company)**

**BGC Partners, L.P.**

**(Offeror)**

**BGC Partners, Inc.**

**(Parent of Offeror)**

**BGC Holdings, LLC**

**BGC Holdings, L.P.**

**BGC GP, LLC**

**Cantor Fitzgerald, L.P.**

**CF Group Management, Inc.**

**Howard W. Lutnick**

**(Names of Filing Persons)**

**COMMON STOCK, \$0.01 PAR VALUE**

**(Title of Class of Securities)**

**361652 20 9**

**(CUSIP Number of Class of Securities)**

**BGC Partners, Inc.**

**499 Park Avenue**

**New York, New York 10022**

**Attention: Stephen M. Merkel, Esq.**

**(212) 610-2200**

**(Name, address and telephone number of person authorized to receive notices and communications on behalf of filing persons)**

*Copies to:*

**Wachtell, Lipton, Rosen & Katz**

**51 West 52<sup>nd</sup> Street**

**New York, NY 10019**

**Attention: David K. Lam, Esq.**

**(212) 403-1000**

**CALCULATION OF FILING FEE**

**Transaction Valuation\***

\$779,484,132

**Amount of Filing Fee\*\***

\$90,577

- \* Estimated for purposes of calculating the filing fee only. This amount assumes the purchase of: (1) 127,487,691 shares of common stock ( Shares ) of GFI Group Inc. ( GFI ) issued and outstanding as of December 2, 2014 as set forth in the proxy statement/prospectus filed on December 24, 2014 by CME Group Inc. pursuant to Rule 424(b)(3) under the U.S. Securities Act of 1933, as amended, plus (2) 16,193,862 Shares subject to issuance in respect of Restricted Stock Units outstanding as of September 30, 2014, as set forth in GFI s Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on November 10, 2014 (the Form 10-Q ), plus (3) 6,316 Shares subject to issuance pursuant to exercisable options as of September 30, 2014, as set forth in the Form 10-Q, plus (4) 1,171,879 Shares subject to issuance in respect of contingently issuable shares outstanding as of September 30, 2014, as set forth in the Form 10-Q, less (5) 17,075,464 Shares owned by BGC Partners, L.P.
- \*\* The amount of the filing fee is calculated in accordance with Rule 0-11 of the Securities Exchange Act of 1934, as amended, by multiplying the transaction valuation by 0.0001162.

- x Check box if any part of the fee is offset as provided by Rule 0-11(a)(2) and identify the filing with which the offsetting fee was previously paid. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

Amount Previously Paid: \$79,885

Filing Party: BGC Partners,  
Inc.

Form or Registration No.: Schedule TO (File No. 005-80318)

Date Filed: October 22, 2014

- .. Check the box if the filing relates solely to preliminary communications made before the commencement of a tender offer.

Check the appropriate boxes below to designate any transactions to which the statement relates:

- x third-party tender offer subject to Rule 14d-1.  
.. issuer tender offer subject to Rule 13e-4.  
.. going-private transaction subject to Rule 13e-3.  
x amendment to Schedule 13D under Rule 13d-2.

Check the following box if the filing is a final amendment reporting the results of the tender offer. ..

If applicable, check the appropriate box(es) below to designate the appropriate rule provision(s) relied upon:

- .. Rule 13e-4(i) (Cross-Border Issuer Tender Offer)  
.. Rule 14d-1(d) (Cross-Border Third-Party Tender Offer)

This Amendment No. 10 to the Tender Offer Statement on Schedule TO amends and supplements the Tender Offer Statement on Schedule TO filed with the Securities and Exchange Commission on October 22, 2014 (as previously amended and together with any subsequent amendments and supplements thereto, the Schedule TO ) by BGC Partners, Inc. ( BGC ), a Delaware corporation, and BGC Partners, L.P., a Delaware limited partnership and subsidiary of BGC (the Purchaser ). The Schedule TO relates to the offer by the Purchaser to purchase all outstanding shares of common stock, par value \$0.01 per share (the Shares ), of GFI Group Inc., a Delaware corporation ( GFI ), at \$6.10 per Share, net to the seller in cash, without interest and less any required withholding taxes, upon the terms and subject to the conditions set forth in the Offer to Purchase, dated October 22, 2014 (as subsequently amended and supplemented from time to time, the Offer to Purchase ), and in the related Letter of Transmittal (as subsequently amended and restated from time to time) (which, together with any amendments or supplements thereto, collectively constitute the Offer ).

As permitted by General Instruction G to Schedule TO, this Amendment No. 10 also amends the Schedule 13D, dated September 3, 2014 (the Original 13D ) as subsequently amended (as amended, the Amended 13D ), filed by BGC Partners, L.P., a Delaware limited partnership; BGC Holdings, LLC, a Delaware limited liability company; BGC Holdings, L.P., a Delaware limited partnership; BGC GP, LLC, a Delaware limited liability company; BGC Partners, Inc., a Delaware corporation (collectively with BGC Partners, L.P., BGC Holdings, LLC, BGC Holdings, L.P. and BGC GP, LLC, the BGC Entities ); Cantor Fitzgerald, L.P., a Delaware limited partnership ( CFLP ); CF Group Management, Inc., a New York corporation ( CFGM ); and Howard W. Lutnick (collectively with the BGC Entities, CFLP and CFGM, the Reporting Persons and each, a Reporting Person ).

Except as set forth in this Amendment, the Amended 13D is unmodified.

All capitalized terms used in this Amendment No. 10 and not otherwise defined have the respective meanings ascribed to them in the Schedule TO.

1 Names of reporting persons.

BGC Partners, L.P.

2 Check the appropriate box if a member of a group\*

(a) " (b) "

3 SEC use only

4 Source of funds\* (see instructions)

WC

5 Check if disclosure of legal proceedings is required pursuant to Items 2(d) or 2(e) "

6 Citizenship or place of organization

Delaware

7 Sole voting power

Number of

shares

0

beneficially

8 Shared voting power

owned by

each

17,075,464 (1)

9 Sole dispositive power

reporting

person

0

with

10 Shared dispositive power

17,075,464 (1)

11 Aggregate amount beneficially owned by each reporting person

Edgar Filing: GFI Group Inc. - Form SC TO-T/A

17,075,464 (1)

12 Check if the aggregate amount in Row (11) excludes certain shares (see instructions)\* ..

13 Percent of class represented by amount in Row (11)

13.4%(1)(2)

14 Type of reporting person\*

PN

- (1) The information set forth in Items 4, 5 and 6 of the Amended 13D is incorporated herein by reference. The 17,075,464 shares of common stock of GFI Group Inc. that may be deemed to be beneficially owned by this reporting person are held of record by BGC Partners, L.P. Does not include 45,000 shares held by its affiliate, Cantor Fitzgerald & Co.
- (2) The calculation of the 13.4% beneficial ownership is based on 127,487,691 shares of common stock reported outstanding as of December 2, 2014 in the proxy statement/prospectus filed on December 24, 2014 by CME Group Inc. pursuant to Rule 424(b)(3) under the U.S. Securities Act of 1933, as amended.

1 Names of reporting persons.

BGC Holdings, LLC

2 Check the appropriate box if a member of a group\*

(a) " (b) "

3 SEC use only

4 Source of funds\* (see instructions)

OO

5 Check if disclosure of legal proceedings is required pursuant to Items 2(d) or 2(e) "

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Number of

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reporting 9 Sole dispositive power

person 0

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person 0

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1 Names of reporting persons.

Cantor Fitzgerald, L.P.

2 Check the appropriate box if a member of a group\*

(a) " (b) "

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4 Source of funds\* (see instructions)

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- (1) The information set forth in Items 4, 5 and 6 of the Amended 13D is incorporated herein by reference. The 17,120,464 shares of common stock of GFI Group Inc. that may be deemed to be beneficially owned by this reporting person are held of record as follows: 17,075,464 shares are held of record by BGC Partners, L.P. and 45,000 shares are held of record by Cantor Fitzgerald & Co.
- (2) The calculation of the 13.4% beneficial ownership is based on 127,487,691 shares of common stock reported outstanding as of December 2, 2014 in the proxy statement/prospectus filed on December 24, 2014 by CME Group Inc. pursuant to Rule 424(b)(3) under the U.S. Securities Act of 1933, as amended.



1 Names of reporting persons.

CF Group Management, Inc.

2 Check the appropriate box if a member of a group\*

(a) " (b) "

3 SEC use only

4 Source of funds\* (see instructions)

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1 Names of reporting persons.

Howard W. Lutnick

2 Check the appropriate box if a member of a group\*

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14 Type of reporting person\*

IN

- (1) The information set forth in Items 4, 5 and 6 of the Amended 13D is incorporated herein by reference. The 17,120,464 shares of common stock of GFI Group Inc. that may be deemed to be beneficially owned by this reporting person are held of record as follows: 17,075,464 shares are held of record by BGC Partners, L.P. and 45,000 shares are held of record by Cantor Fitzgerald & Co.
- (2) The calculation of the 13.4% beneficial ownership is based on 127,487,691 shares of common stock reported outstanding as of December 2, 2014 in the proxy statement/prospectus filed on December 24, 2014 by CME Group Inc. pursuant to Rule 424(b)(3) under the U.S. Securities Act of 1933, as amended.

*Items 1 through 9; Item 11.*

Items 1 through 9 and Item 11 of the Schedule TO are hereby amended and supplemented as follows:

The Purchaser is hereby increasing the consideration to be paid in the Offer and is now offering to purchase all outstanding GFI Shares for \$6.10 per Share, net to the seller in cash, without interest and less any required withholding taxes, upon the terms and subject to the conditions set forth in the Offer to Purchase and the related Letter of Transmittal.

On January 20, 2015, the Purchaser extended the expiration of the Offer. The Offer was previously scheduled to expire at 5:00 p.m., New York City time, on January 29, 2015. The Expiration Date of the Offer is extended to 5:00 p.m., New York City time, on February 3, 2015, unless further extended. The Depository has advised us that, as of 5:00 p.m., New York City time, on January 16, 2015, approximately 13.9 million Shares had been validly tendered pursuant to the Offer and not validly withdrawn, which represent, together with the 17.1 million Shares already owned by the Purchaser, approximately 24.3% of the outstanding Shares.

On January 20, 2015, BGC and the Purchaser delivered to GFI a revised offer letter, dated January 20, 2015 (the Revised Offer Letter ), together with a Revised Tender Offer Agreement executed by BGC and the Purchaser (the Revised Tender Offer Agreement ), which GFI may countersign in accordance with the terms of the Revised Offer Letter. The Revised Offer Letter and the Revised Tender Offer Agreement are attached as Exhibit (d)(5) and Exhibit (d)(6), respectively, to the Schedule TO.

On January 20, 2015, BGC and the Purchaser issued a press release announcing the increase in offer price, announcing the extension of the Offer and regarding the delivery of the Revised Offer Letter and the executed Revised Tender Offer Agreement to GFI. The full text of the press release is attached as Exhibit (a)(5)(M) to the Schedule TO and is incorporated herein by reference.

The Offer to Purchase is hereby amended and supplemented as follows:

1. All references to the offer price of \$5.75 set forth in the Offer to Purchase (Exhibit (a)(1)(A)), Letter of Transmittal (Exhibit (a)(1)(B)), Notice of Guaranteed Delivery (Exhibit (a)(1)(C)), Letter to Brokers, Dealers, Commercial Banks, Trust Companies and Other Nominees (Exhibit (a)(1)(D)) and Letter to Clients for use by Brokers, Dealers, Commercial Banks, Trust Companies and Other Nominees (Exhibit (a)(1)(E)) are hereby amended and replaced with \$6.10.
2. All references to 5:00 p.m., New York City time, on January 29, 2015 set forth in the Offer to Purchase (Exhibit (a)(1)(A)), Letter of Transmittal (Exhibit (a)(1)(B)), Notice of Guaranteed Delivery (Exhibit (a)(1)(C)), Letter to Brokers, Dealers, Commercial Banks, Trust Companies and Other Nominees (Exhibit (a)(1)(D)) and Letter to Clients for use by Brokers, Dealers, Commercial Banks, Trust Companies and Other Nominees (Exhibit (a)(1)(E)) are hereby amended and replaced with 5:00 p.m., New York City time, on February 3, 2015.
3. In the Summary Term Sheet, the disclosure under the caption **What is the market value of my Shares as of a recent date?** is hereby amended and restated in its entirety to read as follows:  
On September 8, 2014, the last trading day before the first public announcement of our proposal to the GFI Board to acquire GFI, the last reported sale price of the Shares on the NYSE was \$5.03 per Share. On July 29, 2014, the last trading day before announcement of the CME Transaction, the last reported sale price of the Shares on the NYSE was

\$3.11 per Share. The offer price of \$6.10 per Share represents a premium of approximately 21% over GFI's closing stock price on September 8, 2014, the last trading day before we publicly announced our proposal, and a premium of approximately 96% over GFI's closing stock price on July 29, 2014, the last trading day before announcement of the CME Transaction. The offer price of \$6.10 per Share also represents a premium of approximately 4.3% over the \$5.85 per share of GFI stock being offered to holders in the CME Transaction. GFI stockholders are encouraged to obtain a recent quotation for shares of Common Stock before deciding whether or not to tender your Shares. See "The Offer" Section 6 "Price Range of Shares; Dividends" .

4. In the Summary Term Sheet, the first sentence of the disclosure under the caption **Do you have the financial resources to complete the Offer?** is hereby amended and restated in its entirety to read as follows:

We estimate that we will need approximately \$672 million if 100% of the Shares outstanding as of December 2, 2014 that are not held by the Purchaser and its subsidiaries are tendered and accepted for payment pursuant to the Offer.

5. Under the heading The Offer Section 6 Price Range of Shares; Dividends, the final paragraph is hereby amended and restated in its entirety to read as follows:

On September 8, 2014, the last trading day before the first public announcement of our proposal to the GFI Board to acquire GFI, the last reported sale price of the Shares on the NYSE was \$5.03 per Share. On July 29, 2014, the last trading day before announcement of the CME Transaction, the last reported sale price of the Shares on the NYSE was \$3.11 per Share. The offer price of \$6.10 per Share represents a premium of approximately 21% over GFI's closing stock price on September 8, 2014, the last trading day before we publicly announced our proposal, and a premium of approximately 96% over GFI's closing stock price on July 29, 2014, the last trading day before announcement of the CME Transaction. The offer price of \$6.10 per Share also represents a premium of approximately 4.3% over the \$5.85 per share of GFI stock being offered to holders in the CME Transaction. GFI stockholders are encouraged to obtain a recent quotation for shares of Common Stock before deciding whether or not to tender your Shares.

6. Under the heading The Offer Section 10 Source and Amount of Funds, the first sentence of the second paragraph is hereby amended and restated to read as follows:

We estimate that we will need approximately \$672 million if 100% of the Shares outstanding as of December 2, 2014 that are not held by the Purchaser and its subsidiaries are tendered and accepted for payment pursuant to the Offer.

7. The disclosure under the heading The Offer Section 11 Background of the Offer; Other Transactions with GFI Background of the Offer, is hereby amended and supplemented by adding the following text:

On January 20, 2015, CME issued a press release announcing that it had delivered executed revised agreements to the GFI Special Committee that, if approved, would increase the consideration payable to GFI stockholders pursuant to the CME Transaction from \$5.60 per Share, payable in a mix of CME common stock and cash, to \$5.85, payable in a mix of CME common stock and cash.

On January 20, 2015, BGC and the Purchaser delivered to GFI a further revised offer letter, dated January 20, 2015 (the January 20 Offer Letter), together with a further revised Tender Offer Agreement executed by BGC and the Purchaser (the January 20 Tender Offer Agreement), which GFI may countersign in accordance with the terms of the January 20 Offer Letter.

The January 20 Tender Offer Agreement provides that, once executed by GFI in accordance with the terms of the January 20 Offer Letter in effect, BGC and Purchaser will amend the Offer so that the offer price will be increased to \$6.20 per Share payable net to the seller in cash, without interest, and so that the conditions to the closing of the Offer are the ones set forth in the January 20 Tender Offer Agreement. Other than the increase in price under the January 20 Offer Letter to \$6.20 from \$5.60, the material terms of the January 20 Offer Letter and the January 20 Tender Offer Agreement are identical to the terms of the Offer Letter dated January 15, 2015 and the Tender Offer Agreement delivered together with the Offer Letter on January 15, 2015, which are described above. BGC believes that the terms of the executed January 20 Offer Letter and the January 20 Tender Offer Agreement constitute a Superior Proposal under the CME Merger Agreement.

**Item 10. Financial Statements.**

Not applicable.

**Item 12. Exhibits.**

Item 12 of the Schedule TO is hereby amended and supplemented to add the following exhibits:

- (a)(5)(M) Text of press release issued by BGC Partners, Inc., dated January 20, 2015.
- (d)(5) Revised Offer Letter from BGC Partners, Inc. and BGC Partners, L.P. to GFI Group Inc., dated January 20, 2015.
- (d)(6) Revised Tender Offer Agreement executed and delivered by BGC Partners, Inc. and BGC Partners, L.P. (available to be countersigned by GFI Group Inc. pursuant to the terms of the Revised Offer Letter, dated January 20, 2015).



**SIGNATURE**

After due inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Dated: January 20, 2015

**BGC PARTNERS, INC.**

By: /s/ Stephen M. Merkel  
Name: Stephen M. Merkel  
Title: Executive Vice President, General  
Counsel and Secretary

**BGC PARTNERS, L.P.**

By: /s/ Stephen M. Merkel  
Name: Stephen M. Merkel  
Title: Executive Vice President, Chief Legal  
Officer and Secretary

**BGC HOLDINGS, LLC**

By: /s/ Howard W. Lutnick  
Name: Howard W. Lutnick  
Title: Chairman and Chief Executive Officer

**BGC HOLDINGS, L.P.**

By: /s/ Howard W. Lutnick  
Name: Howard W. Lutnick  
Title: Chairman and Chief Executive Officer

**BGC GP, LLC**

By: /s/ Howard W. Lutnick  
Name: Howard W. Lutnick  
Title: Chairman and Chief Executive Officer

**CANTOR FITZGERALD, L.P.**

By: /s/ Howard W. Lutnick  
Name: Howard W. Lutnick  
Title: Chairman, President and Chief  
Executive Officer

**CF GROUP MANAGEMENT, INC.**

By: /s/ Howard W. Lutnick  
Name: Howard W. Lutnick  
Title: Chairman, Chief Executive Officer and  
Director

**HOWARD W. LUTNICK**

/s/ Howard W. Lutnick

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**EXHIBIT INDEX**

- (a)(1)(A) Offer to Purchase, dated October 22, 2014.
- (a)(1)(B) Form of Letter of Transmittal, dated October 22, 2014.
- (a)(1)(C) Form of Notice of Guaranteed Delivery, dated October 22, 2014.
- (a)(1)(D) Form of Letter to Brokers, Dealers, Commercial Banks, Trust Companies and Other Nominees, dated October 22, 2014.
- (a)(1)(E) Form of Letter to Clients for use by Brokers, Dealers, Commercial Banks, Trust Companies and Other Nominees, dated October 22, 2014.
- (a)(1)(F) Form of summary advertisement, dated October 22, 2014.
- (a)(5)(A) Text of press release issued by BGC Partners, Inc., dated October 22, 2014.
- (a)(5)(B) Text of press release issued by BGC Partners, Inc., dated November 6, 2014 (incorporated by reference to Exhibit 99.1 of BGC Partners, Inc.'s Current Report on Form 8-K filed with the SEC on November 6, 2014).
- (a)(5)(C) Text of press release issued by BGC Partners, Inc., dated November 12, 2014.
- (a)(5)(D) Text of press release issued by BGC Partners, Inc., dated November 19, 2014.
- (a)(5)(E) Text of press release issued by BGC Partners, Inc., dated November 20, 2014.
- (a)(5)(F) Text of press release issued by BGC Partners, Inc., dated December 9, 2014.
- (a)(5)(G) Text of press release issued by BGC Partners, Inc., dated December 19, 2014.
- (a)(5)(H) Text of press release issued by BGC Partners, Inc., dated January 7, 2015.
- (a)(5)(I) Text of press release issued by BGC Partners, Inc., dated January 9, 2015.
- (a)(5)(J) Text of press release issued by BGC Partners, Inc., dated January 9, 2015.
- (a)(5)(K) Text of press release issued by BGC Partners, Inc., dated January 14, 2015.
- (a)(5)(L) Text of press release issued by BGC Partners, Inc., dated January 15, 2015.
- (a)(5)(M) Text of press release issued by BGC Partners, Inc., dated January 20, 2015.
- (d)(1) Offer Letter from BGC Partners, Inc. and BGC Partners, L.P. to GFI Group Inc., dated January 13, 2015.
- (d)(2) Tender Offer Agreement executed and delivered by BGC Partners, Inc. and BGC Partners, L.P. (available to be countersigned by GFI Group Inc. pursuant to the terms of the Offer Letter, dated January 13, 2015).
- (d)(3) Revised Offer Letter from BGC Partners, Inc. and BGC Partners, L.P. to GFI Group Inc., dated January 15, 2015.
- (d)(4) Revised Tender Offer Agreement executed and delivered by BGC Partners, Inc. and BGC Partners, L.P. (available to be countersigned by GFI Group Inc. pursuant to the terms of the Revised Offer Letter, dated January 15, 2015).
- (d)(5) Revised Offer Letter from BGC Partners, Inc. and BGC Partners, L.P. to GFI Group Inc., dated January 20, 2015.
- (d)(6) Revised Tender Offer Agreement executed and delivered by BGC Partners, Inc. and BGC Partners, L.P.

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(available to be countersigned by GFI Group Inc. pursuant to the terms of the Revised Offer Letter, dated January 20, 2015).

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