PFIZER INC Form 425 November 23, 2015

Pfizer and Allergan to Combine Creating a New Global Biopharmaceutical Leader November 2015 Filing pursuant to Rule 425 under the Securities Act of 1933, as amended

Deemed filed under Rule 14a-12 under the Securities Exchange Act of 1934, as amended

Filer: Allergan

plc

Subject Company: Pfizer Inc.

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Information Related to This Communication

#### NO OFFER OR SOLICITATION

This communication is not intended to and does not constitute an offer to sell or the solicitation of an offer to subscribe for or burchase or subscribe for any securities or the solicitation of any vote or approval in any jurisdiction, nor shall there be any sal transfer of securities in any jurisdiction in contravention of applicable law.

This communication is not intended to be and is not a prospectus for the purposes of Part 23 of the Companies Act 2014 of Ire

Act ), Prospectus (Directive 2003/71/EC) Regulations 2005 (S.I. No. 324 of 2005) of Ireland (as amended from time to time) Rules issued by the Central Bank of Ireland pursuant to section 1363 of the 2014 Act, and the Central Bank of Ireland (CBI this communication.

#### IMPORTANT ADDITIONAL INFORMATION WILL BE FILED WITH THE SEC

In connection with the proposed transaction between Pfizer Inc. ( Pfizer ) and Allergan plc ( Allergan ), Allergan will file wand Exchange Commission (the SEC) a registration statement on Form S-4 that will include a Joint Proxy Statement of Pfizalso constitutes a Prospectus of Allergan (the Joint Proxy Statement/Prospectus). Pfizer and Allergan plan to mail to their reshareholders the definitive Joint Proxy Statement/Prospectus in connection with the transaction. INVESTORS AND SECURITY PFIZER AND ALLERGAN ARE URGED TO READ THE JOINT PROXY STATEMENT/PROSPECTUS AND OTHER REFILED OR TO BE FILED WITH THE SEC CAREFULLY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL INFORMATION ABOUT PFIZER, ALLERGAN, THE TRANSACTION AND RELATED MATTERS. Investors and security obtain free copies of the Joint Proxy Statement/Prospectus (when available) and other documents filed with the SEC by Pfizer through the website maintained by the SEC at www.sec.gov. In addition, investors and security holders will be able to obtain for documents filed with the SEC by Pfizer Investor Relations at Bryan.Dunn@pfizer.com or by calling (212) be able to obtain free copies of the documents filed with the SEC by Allergan by contacting Allergan Investor Relations at investor.relations@actavis.com or by calling (862) 261-7488.

#### PARTICIPANTS IN THE SOLICITATION

Pfizer, Allergan and certain of their respective directors, executive officers and employees may be considered participants in the proxies in connection with the proposed transaction. Information regarding the persons who may, under the rules of the SEC, be participants in the solicitation of the respective shareholders of Pfizer and Allergan in connection with the proposed transaction description of their direct or indirect interests, by security holdings or otherwise, will be set forth in the Joint Proxy Statement/filed with the SEC. Information regarding Pfizer s directors and executive officers is contained in Pfizer s proxy statement for meeting of stockholders, which was filed with the SEC on March 12, 2015, and certain of Pfizer s Current Reports on Form 8 regarding Allergan s directors and executive officers is contained in Allergan s proxy statement for its 2015 annual meeting of was filed with the SEC on April 24, 2015, and certain of Allergan s Current Reports on Form 8-K.

## Forward-Looking Statements

Pfizer Cautionary Statement Regarding Forward-Looking Statements

This communication contains certain forward-looking statements with respect to the proposed transaction between Pfizer and A forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-look use future dates or words such as anticipate, target, possible, potential, predict, project, forecast, outlook estimate, intend, plan, goal, believe, hope, aim, continue, will, may, might, would, could

expressions of similar meaning or the negative thereof. Such forward-looking statements include, but are not limited to, statem benefits of the proposed transaction, including anticipated future financial and operating results, synergies, accretion and grow Allergan s and the combined company s plans, objectives, expectations, intentions and anticipated financial results, plans relatives, expectations, intentions and anticipated financial results, plans relatives. repurchases and dividends, and the expected timing of completion of the transaction. There are several factors which could cau and results to differ materially from those expressed or implied in forward-looking statements. Such factors include, but are no failure to obtain necessary regulatory approvals (and the risk that such approvals may result in the imposition of conditions that affect the combined company or the expected benefits of the transaction) and shareholder approvals or to satisfy any of the oth transaction on a timely basis or at all, the occurrence of events that may give rise to a right of one or both of the parties to term agreement, adverse effects on the market price of Pfizer s common stock and on Pfizer s operating results because of a failure transaction in the anticipated time frame or at all, failure to realize the expected benefits and synergies of the transaction, restru connection with the transaction and subsequent integration of Pfizer and Allergan, negative effects of the announcement or the the transaction on the market price of Pfizer s common stock and on Pfizer s operating results, risks relating to the value of the be issued in the transaction, significant transaction costs and/or unknown liabilities, the risk of litigation and/or regulatory action senior management or scientific staff, general economic and business conditions that affect the companies following the transa global, political, economic, business, competitive, market and regulatory forces, future exchange and interest rates, changes in regulations, rates and policies, future business combinations or disposals, competitive developments, and the uncertainties inhe and development. By their nature, forward-looking statements involve known and unknown risks and uncertainties because the and depend on circumstances that will occur in the future. The factors described in the context of such forward-looking statements communication could cause Pfizer s plans with respect to Allergan, actual results, performance or achievements, industry resu developments to differ materially from those expressed in or implied by such forward-looking statements. Persons reading this cautioned not to place undue reliance on these forward-looking statements which speak only as at the date of this communicati no obligation to update or revise the information contained in this communication (whether as a result of new information, future of the contraction). otherwise), except as required by applicable law. A further description of risks and uncertainties can be found in Pfizer s Annual 10-K for the fiscal year ended December 31, 2014 and in its subsequent reports on Form 10-Q, including in the sections thereo Factors and Forward-Looking Information and Factors That May Affect Future Results , as well as in its subsequent report which are filed with the SEC and available at www.sec.gov and www.pfizer.com.

Forward-Looking Statements

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Allergan Cautionary Statement Regarding Forward-Looking Statements

Statements contained in this communication that refer to Allergan s anticipated future events, estimated or anticipated future r historical facts are forward-looking statements that reflect Allergan s current perspective of existing trends and information as communication. Forward looking statements generally will be accompanied by words such as such as anticipate, target, predict, project, forecast, outlook, guidance, expect, estimate, intend, plan, goal, believe, hope

might, would, could or should or other similar words, phrases or expressions or the negatives thereof. Such forwards include, but are not limited to, statements about the benefits of the proposed transaction, including future financial and operating synergies, Pfizer s, Allergan s and the combined company s plans, objectives, expectations and intentions, and the expected of the transaction. It is important to note that Allergan s goals and expectations are not predictions of actual performance. Act materially from Allergan s current expectations depending upon a number of factors affecting Allergan s business, Pfizer s busi associated with business combination transactions. These factors include, among others, the inherent uncertainty associated wi projections; restructuring in connection with, and successful closing of, the proposed transaction; subsequent integration of Pfi and the ability to recognize the anticipated synergies and benefits of the proposed transaction; the ability to obtain required reg for the transaction (including the approval of antitrust authorities necessary to complete the transaction), the timing of obtaining and the risk that such approvals may result in the imposition of conditions that could adversely affect the combined company of benefits of the transaction; the ability to obtain the requisite Pfizer and Allergan shareholder approvals; the risk that a condition proposed transaction may not be satisfied on a timely basis or at all; the failure of the proposed transaction to close for any other relating to the value of the Allergan shares to be issued in the transaction; the anticipated size of the markets and continued der and Allergan s products; the difficulty of predicting the timing or outcome of FDA approvals or actions, if any; the impact of and pricing; market acceptance of and continued demand for Allergan s and Pfizer s products; difficulties or delays in manuf fluctuations in foreign currency exchange rates; the risks and uncertainties normally incident to the pharmaceutical industry, in liability claims and the availability of product liability insurance on reasonable terms; the difficulty of predicting the timing or future litigation or government investigations; periodic dependence on a small number of products for a material source of net variability of trade buying patterns; changes in generally accepted accounting principles; risks that the carrying values of assets impacted by future events and circumstances; the timing and success of product launches; costs and efforts to defend or enforc property rights; the availability and pricing of third party sourced products and materials; successful compliance with government applicable to Allergan s and Pfizer s facilities, products and/or businesses; changes in the laws and regulations affecting, amo pricing and reimbursement of pharmaceutical products; risks associated with tax liabilities, or changes in U.S. federal or intern interpretations to which they are subject, including the risk that the Internal Revenue Service disagrees that Allergan is a foreign U.S. federal tax purposes; the loss of key senior management or scientific staff; and such other risks and uncertainties detailed periodic public filings with the Securities and Exchange Commission, including but not limited to Allergan s Annual Report of year ended December 31, 2014, Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2015, Quarterly Report the quarterly period ended September 30, 2015, and from time to time in Allergan s other investor communications. Except a by law, Allergan disclaims any intent or obligation to update these forward-looking statements.



Irish Takeover Rules and Non-GAAP Financial Information

Applicability of the Irish Takeover Rules

As the transaction constitutes a "reverse takeover transaction" for the purposes of the Irish Takeover Panel Act, 1997, Takeove no longer in an offer period and therefore Rule 8 of the Irish Takeover Rules does not apply to the transaction from the date of is no longer a requirement to make dealing disclosures pursuant to Rule 8.

Statement Required by the Irish Takeover Rules

The directors of Pfizer accept responsibility for the information contained in this communication other than that relating to All directors of Allergan and members of their immediate families, related trusts and persons connected with them. To the best of have taken all reasonable care to ensure that such is the case), the information contained in this communication for which they does not omit anything likely to affect the import of such information.

The directors of Allergan accept responsibility for the information contained in this communication relating to Allergan and th families, related trusts and persons connected with them. To the best of the knowledge and belief of the directors of Allergan (case), the information contained in this communication for which they accept responsibility is in accordance with the facts and information.

Goldman Sachs International, which is authorised by the Prudential Regulation Authority and regulated by the Financial Cond the United Kingdom, and its affiliate, Goldman, Sachs & Co, are acting as joint financial adviser to Pfizer and no one else in condition with the proposed transaction, Goldman Sachs International and Goldman, Sachs & Co, their affiliates and their respective par regard any other person as their client, nor will they be responsible to anyone other than Pfizer for providing the protections after with the proposed transaction or any other matter referred to in this announcement.

Guggenheim Securities, LLC is a broker dealer registered with the United States Securities and Exchange Commission and is a connection with the proposed transaction. In connection with the proposed transaction, Guggenheim Securities, LLC, its affiliar partners, directors, officers, employees and agents will not regard any other person as their client, nor will they be responsible afforded to their clients or for giving advice in connection with the proposed transaction or any other matter referred to in this J.P. Morgan Limited (which conducts its UK investment banking business as J.P. Morgan Cazenove) (J.P. Morgan by the Financial Conduct Authority, is acting as financial adviser exclusively for Allergan and no one else in connection not regard any other person as its client in relation to the matters in this announcement and will not be responsible to any afforded to clients of J.P. Morgan or its affiliates, nor for providing advice in relation to any matter referred to herein.

Morgan Stanley & Co. LLC acting through its affiliate, Morgan Stanley & Co. International plc, is financial advisor to Allerga in this announcement. In connection with such matters, Morgan Stanley & Co. LLC, Morgan Stanley & Co. International plc, respective directors, officers, employees and agents will not regard any other person as their client, nor will they be responsible the protections afforded to their clients or for providing advice in connection with the contents of this announcement or any off Unless otherwise defined, capitalised terms used in this Statement Required by the Irish Takeover Rules shall have the meaning issued by Pfizer and Allergan on November 23, 2015.

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Non-GAAP Financial Information

This presentation includes certain financial measures regarding Pfizer that were not prepared in accordance with U.S. generally non-U.S. GAAP financial measures presented should not be viewed as substitutes for financial measures required by U.S. GAAP and may not be comparable to the calculation of similar measures of other companies.

Creating a New Global Biopharmaceutical Leader 6
Best-in-Class Businesses

Bolsters top-tier innovative biopharma business with leadership positions in new therapeutic areas of growth

Creates
the
world s
leading
1
established
products business well-positioned for
global long-term growth
Enhances Growth Profile

Strengthens top-line growth potential

Deep pipeline of innovative therapies

Opportunity for meaningful synergies

Leverages experience of both companies in integrating large organizations Increases Financial Flexibility

Substantially improves access to cash for investment in bringing new medicines to patients and direct return to shareholders

Increased flexibility better enables continued investment in the U.S. Preserves Future Optionality

Allergan strategically fits with existing Pfizer Innovative and Established structure

Improves growth durability and financial flexibility of both businesses 1. Measured by revenue.

Innovative Established (Including Hospira) 2013-2015

Build two pharma businesses with

distinct capabilities

Pfizer has Been on a Consistent Path to Create

Best-in-Class Innovative and Established Businesses

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2010-2013

Focus on core

pharma business and

unlock trapped value

**Enhance Category Leadership** 

7

Nutritionals

Generate Sustainable Growth Optimize Capital Structure

Leverage Global Scale

and Capabilities

2015 +

Optimize our two pharma businesses while fully utilizing enterprise capital structure

Allergan Accelerates Pfizer s Strategic Objectives 8
Enhance Category Leadership
Generate Sustainable Growth
Optimize Capital Structure
Leverage Global Scale
and Capabilities

Strong innovative category leadership with durable flagship franchises built on exceptional customer connections
Multiple drivers of innovative growth across a broad mix of payer types
Potential revenue synergies driven by durable product franchises that can benefit from Pfizer s global scale for growth
High degree of financial flexibility

A Strong Foundation From Which to Build 9 2015E Pro Forma Revenue ~\$48 billion Powerful Global Capabilities and Reach ~30,000 U.S. colleagues ~65,000 ex-U.S. colleagues Enhanced Innovative Category Leadership ~\$16

billion

~10,000
U.S.
colleagues
3
~5,000
ex-U.S.
colleagues
3

Oncology

Vaccines

Cardio Metabolic

Rare Diseases

Inflammation & Immunology

Aesthetics & Dermatology

Eye Care

Neuroscience

1

Represents mid-point of Pfizer 2015 revenue guidance range issued on October 27, 2015. Please see Pfizer s Current Report of and Quarterly Report on Form 10-Q for the fiscal quarter ended September 27, 2015 for assumptions and disclosures regarding 2

Based on Allergan s public disclosure dated July 27, 2015 for the remaining Allergan business pro forma for the pending dive Teva.

3.

Pro forma for the pending divestiture of Allergan s generic business to Teva.

Sustainable Growth Platform with Category Leadership Capabilities in

Maximizing **Established Brands** Allergan is a Growth Pharma Leader Double digit branded sales growth Product line depth and category leadership Productive investment in R&D through focus on Open Science model Highly-efficient SG&A spending Experienced team committed to success Powerful global supply chain recognized as a leader in customer service Innovative Revenue Growth Double Digit Established Revenue Growth 2 Mid Single Digit Source: EvaluatePharma and analyst consensus. Note: Allergan figures are pro forma for the pending divestiture of Allergan s generic business to Teva. As disclosed in Allergan s Q3 2015 Earnings release dated November 4, 2015. 2. Represents anticipated growth for 2016E 2020E based on analyst estimates.

Characteristics that Define Our Exceptional Company

Allergan s World-Renowned Brands
11
Women's Health
Other
(including CV)
Anti-Infectives
Urology

Eye Care
Aesthetics &
Dermatology
Neuroscience
GI
U.S. & Canada
U.S. & Canada
International

International

More Than 70 Mid-to-Late Stage Development Opportunities in Key Therapeutic Areas 12 Skin Quattro Device Delivery for Facial Fillers 21

Dermatology Oxymetazoline Rosacea Aczone Reform Acne Vulgaris Sarecycline Acne Juvederm Global Nasal Labial Folds Vobella Lips Fine Lines **Botox** Forehead Lines Volift Nasolabial Folds Voluma Filler for Temple Voluma Plus Facial Volumes Voluma Global Malar Augmentation Phoenix **Breast Augmentation** VoLite Filler Voluma Filler for Chin Oxybutynin Hyperhidrosis Bimatoprost Androgenic Alopecia MT10109L Aesthetics Facial Lines **HA Threads** Forehead & Neck Aczone Combo Acne Vulgaris Setipiprant Androgenic Alopecia Bimatoprost Submental Fat Reduction Women s Health 4

Estradiol

Aesthetics &

Dyspareunia Ulipristal Fibroids Estradiol Vag Caps VVA & Dyspareunia **Etonogestral Ring** Contraception 9 **CNS** Rapastinel **MDD** AGN-241689 Migraine Prophylaxis Ubrogepant Acute Migraine **Botox MDD** Vraylar Multiple Semprana Acute Migraine Vraylar **Bipolar Depression** Botox X Spasticity AGN-241660 **MDD** Biosimilar X Indication X Nebivilol/Valsartan Hypertension Botox Multiple Bevacizumab Multiple Cancer Cetuximab Multiple Cancer Trastuzumab Multiple Cancer Rituximab Non-Hodgkin Lymphoma TRV-027 Acute Heart Failure

Armour Thyroid

Vaginal Cream VVA &

Hypothyroidism
Other
(Biosimilars, Cardiovascular and other)
Urology
4
Botox
Premature
Ejaculation
Liris
Interstitial
Cystitis
SER-120
Adult Nocturia
Botox
Indication X
17
Eye
Care
Tripligan
(MMT) Ocular HTN & Glaucoma
FPR2
Agonist Dry Eye
Disease
Mimetogen
Dry Eye
Bimatoprost SR
Glaucoma
Ganfort
MDPF
Restasis
MDPF
Omega 3 OTC
Dry Eye
Pilo/Oxy
Presbyopia
Cortisol Analog
Dry Eye Disease
Brimo DDS
Atrophic AMD
Androgen
Evaporative Dry Eye
Cyclosporine SR
Dry Eye
DARPin
®
DME
Dual DARPin
®

AMD

DADE:
DARPin
®
SR
AMD
OCU Tearbud 1
Dry Eye
DARPin
®
AMD
GI
Linzess
OIC
Linzess
Colonic
Release CIC
Linzess
Low Dose CIC
Viberzi
IBS-D
5
Relamorelin
Diabetic
Gastroparesis
Avycaz
cUTI, cIAI
5
Anti-Infective
Dalbavancin
Osteomyelitis
Dalbavancin
Endocarditis
Dalbavancin ABSSSI
Single Dose
Aztreonam /
Avibactam
Gram Neg Infect

Source: Allergan standalone pipeline information as of Allergan R&D Day on November 4, 2015.

Why Combination is Attractive for Allergan
Stakeholders
13
Accelerates strategy to move up the value chain and creates a new leader in innovative biopharmaceuticals
Leverages long-term upside
of enhanced combined innovative pipeline

Ability to leverage Pfizer s global scale to maximize value of Allergan s leading innovative franchises
Delivers immediate, long-term value to Allergan shareholders and continued shareholder returns (including dividends, buybacks)
Opportunity to continue delivering significant shareholder value through enhanced scale, capabilities and operating synergies

Transaction Overview

14

Purchase

Price

Name and

Relative

Ownership

Shareholder Consideration

\$160B transaction, based on 11.3 shares of the combined company for

each

Allergan

share,

implying

a

price

of

\$363.63

per

Allergan

share1

Pfizer stockholders receive 1 share of the combined company for each

Pfizer share, or may elect to receive cash for some or all of their

Pfizer

Inc.

shares

4

Allergan shareholders receive ~4.7B³ shares of the combined company as a result of an 11.3-for-1 share split

Shares to remain NYSE listed and traded under the PFE ticker

Pfizer and Allergan will be combined under the existing Allergan entity and the continuing company will be called Pfizer plc<sup>2</sup>

Pfizer stockholders will own ~56% of the combined company shares<sup>3</sup>

l.

Allergan price per share based on Pfizer closing share price of \$32.18 on November 20, 2015 and an assumed 11.3 for 1 split of 2.

Subject to shareholder vote.

3

Pro forma ownership is on a fully diluted basis assuming \$12 billion cash paid and does not consider ordinary course buybacks

Total cash paid in the merger will be a minimum of \$6 billion and a maximum of \$12 billion, and stock and cash elections will ensure that at least \$6 billion and no more than \$12 billion of cash is paid in the merger.

Transaction Overview continued
15
The Combination is at an Implied Price of \$363.63 per Allergan Share<sup>1</sup>
Allergan increases amount of its authorized

share exchange, with the ability to elect to receive cash in lieu of combined company shares 4 1. Allergan price per share based on Pfizer closing share price of \$32.18 on November 20, 2015 and an assumed 11.3 for 1 split of Subject to shareholder vote. Pro forma ownership is on a fully diluted basis assuming \$12 billion cash paid and does not consider ordinary course buybacks Total cash paid in the merger will be a minimum of \$6 billion and a maximum of \$12 billion, and stock and cash elections will at least \$6 billion and no more than \$12 billion of cash is paid in the merger. Using Existing Irish Allergan TopCo ~56%3 ~44%3 Pfizer plc **Combined Company** Renamed Pfizer plc<sup>2</sup> Pro Forma Ownership

share capital,

shares of the

Pro Forma Ownership

1 2 3

Allergan effects an 11.3-for-1 share split and

Current Pfizer stockholders to receive ~5.9B3

shares of the combined company through a 1-for-1

Allergan shareholders hold ~4.7B3

combined company, which allows for

and

new

Transaction Overview continued
16
Location
Governance
Closing

Global operational headquarters in New York

Maintain Allergan s Irish domicile

Closing expected in the second half of 2016

Subject to customary closing conditions, including Pfizer and Allergan shareholder approvals and regulatory approvals, as well as completion of Allergan s pending divestiture to Teva

Both companies have the right to terminate in specified circumstances with termination fees of up to \$3.5 billion

Unanimously approved by both Boards

Pfizer plc s Board is expected to have 15 directors, consisting of all of Pfizer s 11 current directors and 4 current directors of Allergan, including Allergan s current Executive Chairman and Allergan s current CEO

Pfizer s Chairman and CEO will serve as Chairman and CEO of the combined company and Allergan s CEO will serve as President and COO

Financial Highlights 17

More than \$2B in expected peak annual operating synergies

Full synergies are projected to be achieved over the first 3 years post-close Synergy

#### Capture

Significantly expands access to cash, providing optimal financial flexibility, including substantial continued investment in the U.S.

Expect combined operating cash flow in excess of \$25B beginning in 2018

Expected pro forma adjusted effective tax rate to be approximately 17% 18% by the first full year after closing Enhanced Financial Flexibility Expected to be neutral to adjusted diluted EPS1 in 2017, modestly accretive beginning in calendar year 2018, more than 10% accretive in 2019 and high-teens percentage accretion in 2020<sup>2</sup> Compelling Earnings Accretion Enhanced Growth

Enhances top-

Profile

and bottom-line growth profile of both innovative and established businesses

Remain committed to attractive current dividend policy, targeting a 50% dividend payout ratio

Strong

Shareholder

Returns

Adjusted income and its components and adjusted diluted EPS are defined as U.S. GAAP reported net income and its components excluding purchase accounting adjustments, acquisition-related costs, discontinued operations and certain significant items.

Expectations include the impact of expected share repurchases following the transaction.

Vaccines

Best-in-Class Innovative Business

18

Oncology Cardio

Metabolic

Rare Disease

Inflammation &

Immunology

Aesthetics &

Dermatology

Eye Care

Expands Innovative Category Leadership With Strong Flagship Products

Projected to Generate Sustainable Innovative Growth

Diversifies portfolio

of payer types

Strengthens capabilities in

developing and sourcing

new molecular entities and

new indications

Adds portfolio of growing,

durable flagship franchises

Selected

Brands

 $Note: Investing \ in \ neuroscience \ R\&D \ to \ position \ Pfizer \ for \ a \ category \ leadership \ position \ in \ the \ longer-term.$ 

Top-Tier Growth Pharma Business Positioned for Sustained Long-Term Leadership 19 2016E 2020E Consensus<sup>1</sup> Innovative Business Revenue CAGR Expected Innovative Business Growth

Sustained by Strong Pipeline

2

Over 100 innovative mid-to-late stage programs in clinical development

New Products

**New Indications** 

High Single Digit

Mid Single Digit

1.

Represents anticipated growth for 2016E 2020E based on analyst estimates.

2

Represents combined pro forma Pfizer-Allergan innovative revenue. Assumes Pfizer s Lyrica and Viagra are moved to Establ peri-LOE status.

### Increased scale

Durable mature product franchises in key therapeutic areas including CV, neuroscience, pain, women s health and anti-infectives

Managing peri-LOE products in developed markets

Leveraging Pfizer s global scale to drive strong emerging markets growth across the portfolio The World s Leading<sup>1</sup> Established Products Business 20

Pro Forma Scale and Complementary Capabilities Maximize the Combined Established Products Portfolio

Combined Scale

**Combined Capabilities** 

Established

**Product** 

2015E Pro Forma Revenue

>\$30

**BILLION** 

Source: EvaluatePharma and analyst estimates.

Note: Assumes Pfizer s Lyrica and Viagra are moved to Established Business given peri-LOE status.

1. Measured by revenue.

Combined Proven Track Record of Successful Integration 21
Immediate focus on early integration planning
Will identify
best-of-the-best of both organizations
Complementary corporate cultures will enable colleagues to build upon mutual areas of expertise

Legacy businesses have a strong record of meeting and exceeding synergy targets
Long History of Successful Integration of Transformational Business Combinations

Key Takeaways
22
Best-in-Class Businesses
Enhances Growth Profile
Preserves Future Optionality
Increases Financial Flexibility
A Compelling Combination