AUTOZONE INC Form 10-Q March 22, 2016 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

X	Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended February 13, 2016, or
	Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  For the transition period from to
	Commission file number 1-10714

AUTOZONE, INC.

(Exact name of registrant as specified in its charter)

Nevada (State or other jurisdiction of

62-1482048 (I.R.S. Employer

incorporation or organization)

**Identification No.)** 

123 South Front Street, Memphis, Tennessee (Address of principal executive offices)

38103 (Zip Code)

(901) 495-6500

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x

Accelerated filer

Non-accelerated filer "

Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common Stock, \$.01 Par Value 29,858,892 shares outstanding as of March 18, 2016.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements.

## AUTOZONE, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

	February 13,	August 29,
(in thousands)	2016	2015
Assets		
Current assets:	ф <b>207</b> .050	Φ 155.200
Cash and cash equivalents	\$ 207,958	\$ 175,309
Accounts receivable	295,792	247,872
Merchandise inventories	3,590,687	3,421,635
Other current assets	115,376	121,847
Deferred income taxes		3,631
Total current assets	4,209,813	3,970,294
Property and equipment:		
Property and equipment	6,021,684	5,891,707
Less: Accumulated depreciation and amortization	(2,476,802)	(2,386,075)
	3,544,882	3,505,632
Goodwill	391,887	391,887
Deferred income taxes	23,575	42,615
Other long-term assets	196,257	191,921
	611,719	626,423
	\$ 8,366,414	\$ 8,102,349
Liabilities and Stockholders Deficit		
Current liabilities:		
Accounts payable	\$ 3,912,107	\$ 3,864,168
Accrued expenses and other	535,237	531,561
Income taxes payable	89,913	58,082
Deferred income taxes	07,713	259,062
Short-term borrowings	457,404	257,002
Total current liabilities	4,994,661	4,712,873
Total Cultent Hadilities	4,994,001	4,/12,0/3

Long-term debt	4,387,811	4,624,876
Deferred income taxes	248,653	
Other long-term liabilities	476,602	465,990
Commitments and contingencies		
Stockholders deficit:		
Preferred stock, authorized 1,000 shares; no shares issued		
Common stock, par value \$.01 per share, authorized 200,000 shares; 30,142		
shares issued and 30,101 shares outstanding as of February 13, 2016; 32,098		
shares issued and 30,659 shares outstanding as of August 29, 2015	301	321
Additional paid-in capital	953,071	938,355
Retained deficit	(2,356,468)	(1,418,738)
Accumulated other comprehensive loss	(307,849)	(249,518)
Treasury stock, at cost	(30,368)	(971,810)
Total stockholders deficit	(1,741,313)	(1,701,390)
	\$ 8,366,414	\$ 8,102,349

**See Notes to Condensed Consolidated Financial Statements.** 

## AUTOZONE, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

	Twelve Weeks Ended				Twenty-Four Weeks Ended				
	February 13, February 14,				Feb				
(in thousands, except per share data)		2016		2015		2016		2015	
Net sales	\$2	,257,192	\$	2,143,651	\$ 4	1,643,235	\$	4,403,916	
Cost of sales, including warehouse and delivery									
expenses	1	,066,596		1,023,618	2	2,199,705		2,107,222	
Gross profit	1	,190,596		1,120,033	2	2,443,530		2,296,694	
Operating, selling, general and administrative expenses		807,936		758,764	1	1,622,875		1,526,863	
Operating profit		382,660		361,269		820,655		769,831	
Interest expense, net		32,832		34,536		67,842		71,596	
Income before income taxes		349,828		326,733		752,813		698,235	
Income taxes		121,215		115,010		266,088		248,202	
Net income	\$	228,613	\$	211,723	\$	486,725	\$	450,033	
Weighted average shares for basic earnings per share		30,170		31,903		30,334		32,018	
Effect of dilutive stock equivalents		608		637		624		633	
Weighted average shares for diluted earnings per share		30,778		32,540		30,958		32,651	
Basic earnings per share	\$	7.58	\$	6.64	\$	16.05	\$	14.06	
Diluted earnings per share	\$	7.43	\$	6.51	\$	15.72	\$	13.78	

See Notes to Condensed Consolidated Financial Statements.

## AUTOZONE, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

				Twenty-F	our	Weeks	
	Twelve Weeks Ended			Ended			
	February 13,	Feb	ruary 14,	February 13,	Fel	bruary 14,	
(in thousands)	2016		2015	2016		2015	
Net income	\$ 228,613	\$	211,723	\$ 486,725	\$	450,033	
Other comprehensive loss:							
Pension liability adjustments, net of taxes (1)	1,479		1,268	2,713		2,485	
Foreign currency translation adjustments	(67,723)		(40,492)	(59,936)		(58,853)	
Unrealized gains (losses) on marketable securities, net							
of taxes (2)	148		(50)	86		(88)	
Net derivative activities, net of taxes (3)	(1,358)		(161)	(1,194)		(227)	
Total other comprehensive loss	(67,454)		(39,435)	(58,331)		(56,683)	
Comprehensive income	\$ 161,159	\$	172,288	\$428,394	\$	393,350	

- (1) Pension liability adjustments are presented net of taxes of \$945 in fiscal 2016 and \$795 in fiscal 2015 for the twelve weeks ended and \$2,135 in fiscal 2016 and \$1,642 in fiscal 2015 for the twenty-four weeks ended.
- (2) Unrealized gains (losses) on marketable securities are presented net of taxes of \$79 in fiscal 2016 and \$26 in fiscal 2015 for the twelve weeks ended and \$46 in fiscal 2016 and \$47 in fiscal 2015 for the twenty-four weeks ended.
- (3) Net derivative activities are presented net of taxes of \$1,124 in fiscal 2016 and \$179 in fiscal 2015 for the twelve weeks ended and \$1,209 in fiscal 2016 and \$215 in fiscal 2015 for the twenty-four weeks ended.

See Notes to Condensed Consolidated Financial Statements.

## AUTOZONE, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

	Twenty-Four Weeks Ended		
(in thousands)	February 13, 2016	February 14, 2015	
Cash flows from operating activities:			
Net income	\$ 486,725	\$ 450,033	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization of property and equipment and intangibles	134,936	120,912	
Amortization of debt origination fees	3,538	2,918	
Income tax benefit from exercise of stock options	(31,864)	(28,619)	
Deferred income taxes	10,093	(9,031)	
Share-based compensation expense	18,547	20,200	
Changes in operating assets and liabilities:			
Accounts receivable	(50,087)	21,377	
Merchandise inventories	(193,376)	(277,854)	
Accounts payable and accrued expenses	72,158	103,922	
Income taxes payable	65,222	79,774	
Other, net	14,661	(7,094)	
Net cash provided by operating activities	530,553	476,538	
Cash flows from investing activities:			
Capital expenditures	(186,591)	(186,174)	
Acquisition of business, net of cash		(75,744)	
Purchase of intangibles	(10,000)	(10,000)	
Purchase of marketable securities	(67,201)	(21,679)	
Proceeds from sale of marketable securities	61,982	19,595	
Disposal of capital assets and other, net	1,164	2,550	
Net cash used in investing activities	(200,646)	(271,452)	
Cash flows from financing activities:			
Net proceeds from commercial paper	518,500	604,500	
Repayment of debt	(300,000)	(500,000)	
Net proceeds from sale of common stock	31,425	38,110	
Purchase of treasury stock	(550,057)	(325,667)	
Income tax benefit from exercise of stock options	31,864	28,619	
Payments of capital lease obligations	(19,769)	(18,169)	
Other, net	(217)	(2,087)	

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Net cash used in financing activities	(288,254)	(174,694)
Effect of exchange rate changes on cash	(9,004)	(3,338)
Net increase in cash and cash equivalents	32,649	27,054
Cash and cash equivalents at beginning of period	175,309	124,485
Cash and cash equivalents at end of period	\$ 207,958	\$ 151,539

**See Notes to Condensed Consolidated Financial Statements.** 

## **AUTOZONE, INC.**

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### Note A General

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities and Exchange Commission s (the SEC) rules and regulations. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments, including normal recurring accruals, considered necessary for a fair presentation have been included. For further information, refer to the consolidated financial statements and related notes included in the AutoZone, Inc. ( AutoZone or the Company ) Annual Report on Form 10-K for the year ended August 29, 2015.

Operating results for the twelve and twenty-four weeks ended February 13, 2016 are not necessarily indicative of the results that may be expected for the fiscal year ending August 27, 2016. Each of the first three quarters of AutoZone s fiscal year consists of 12 weeks, and the fourth quarter consists of 16 or 17 weeks. The fourth quarters for fiscal 2016 and 2015 each have 16 weeks. Additionally, the Company s business is somewhat seasonal in nature, with the highest sales generally occurring during the months of February through September and the lowest sales generally occurring in the months of December and January.

**Recently Adopted Accounting Pronouncements:** In November 2015, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2015-17, *Income Taxes Balance Sheet Classification of Deferred Taxes (Topic 740)*. ASU 2015-17 requires all deferred tax liabilities and assets to be presented in the balance sheet as noncurrent. The Company early adopted this standard prospectively during the quarter ended February 13, 2016. The adoption of this standard resulted in the reclassification of \$3.5 million from current Deferred income tax assets in the Consolidated Balance Sheet as of February 13, 2016 to noncurrent Deferred income tax assets and \$251.2 million from current Deferred income tax liabilities to noncurrent Deferred income tax liabilities. No prior periods were retrospectively adjusted.

**Recently Issued Accounting Pronouncements:** In September 2015, the FASB issued ASU 2015-16, *Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments*. ASU 2015-16 requires an acquirer to recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined, including the cumulative effect of the change in provisional amount, as if the accounting had been completed at the acquisition date. The Company does not expect the provision of ASU 2015-16 to have a material impact on its consolidated financial statements. This update will be effective for the Company beginning with its fiscal 2017 first quarter.

In January 2016, the FASB issued ASU 2016-01, *Financial Instruments Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities*. ASU 2016-01 requires that all financial assets and liabilities not accounted for under the equity method to be measured at fair value with the changes in fair value recognized in net income. The amendments in this update also require an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments. In addition, the amendments in this update supersede the requirement to

disclose the methods and significant assumptions used in calculating the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet for public business entities. The Company can early adopt the provision requiring it to recognize in other comprehensive income the fair value change from instrument-specific credit risk measured using the fair value option for financial instruments. Except for this early application guidance, early adoption is not permitted. The Company is still evaluating the effects that the provision of ASU 2016-01 will have on its consolidated financial statements. This update will be effective for the Company beginning with its fiscal 2019 first quarter.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. ASU 2016-02 requires an entity to recognize a right-of-use asset and lease liability for all leases with terms of more than 12 months. Recognition, measurement and presentation of expenses will depend on classification as a finance or operating lease. The amendments also require certain quantitative and qualitative disclosures about leasing arrangements. Early adoption is permitted. The updated guidance requires a modified retrospective adoption. The Company is still evaluating the effects that the provision of ASU 2016-02 will have on its consolidated financial statements. This update will be effective for the Company beginning with its fiscal 2020 first quarter.

## Note B Share-Based Payments

AutoZone recognizes compensation expense for share-based payments based on the fair value of the awards at the grant date. Share-based payments include stock option grants, restricted stock grants, restricted stock unit grants and the discount on shares sold to employees under share purchase plans. Additionally, directors fees are paid in restricted stock units with value equivalent to the value of shares of common stock as of the grant date. The change in fair value of liability-based stock awards is also recognized in share-based compensation expense.

Total share-based compensation expense (a component of Operating, selling, general and administrative expenses) was \$9.9 million for the twelve week period ended February 13, 2016, and was \$11.4 million for the comparable prior year period. Share-based compensation expense was \$18.5 million for the twenty-four week period ended February 13, 2016, and was \$20.2 million for the comparable prior year period.

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During the twenty-four week period ended February 13, 2016, 149,832 stock options were exercised at a weighted average exercise price of \$213.20. In the comparable prior year period, 210,976 stock options were exercised at a weighted average exercise price of \$183.26.

The Company made stock option grants of 375,815 shares during the twenty-four week period ended February 13, 2016, and granted options to purchase 328,060 shares during the comparable prior year period. The weighted average fair value of the stock option awards granted during the twenty-four week periods ended February 13, 2016, and February 14, 2015, using the Black-Scholes-Merton multiple-option pricing valuation model, was \$156.19 and \$106.17 per share, respectively, using the following weighted average key assumptions:

	•	Four Weeks nded
	February 13, 2016	February 14, 2015
Expected price volatility	18%	20%
Risk-free interest rate	1.5%	1.4%
Weighted average expected lives (in years)	5.7	5.1
Forfeiture rate	10%	9%
Dividend yield	0%	0%

See AutoZone s Annual Report on Form 10-K for the year ended August 29, 2015, for a discussion regarding the methodology used in developing AutoZone s assumptions to determine the fair value of the option awards and a description of AutoZone s 2011 Equity Incentive Award Plan, the 2011 Director Compensation Program and the 2014 Director Compensation Plan.

For the twelve week period ended February 13, 2016, 24,570 stock options were excluded from the diluted earnings per share computation because they would have been anti-dilutive. For the comparable prior year period, 600 anti-dilutive shares were excluded from the dilutive earnings per share computation. There were 24,570 anti-dilutive shares excluded from the diluted earnings per share computation for the twenty-four week period ended February 13, 2016, and 600 anti-dilutive shares excluded for the comparable prior year period.

During the second quarter of fiscal 2016, the Company s stockholders approved the Amended and Restated AutoZone, Inc. 2011 Equity Incentive Award Plan (the Amended 2011 Equity Plan ). The Amended 2011 Equity Plan imposes a maximum limit on the compensation, measured as the sum of any cash compensation and the aggregate grant date fair value of awards granted under the Amended 2011 Equity Plan, which may be paid to non-employee directors for such service during any calendar year. The Amended 2011 Equity Plan also applies a ten-year term on the Amended 2011 Equity Plan through December 16, 2025 and extends the Company s ability to grant incentive stock options through October 7, 2025.

#### **Note C** Fair Value Measurements

The Company defines fair value as the price received to transfer an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Company uses a hierarchy of valuation inputs to measure fair value.

The hierarchy prioritizes the inputs into three broad levels:

**Level 1 inputs** unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access. An active market for the asset or liability is one in which transactions for the asset or liability occur with sufficient frequency and volume to provide ongoing pricing information.

**Level 2 inputs** inputs other than quoted market prices included in Level 1 that are observable, either directly or indirectly, for the asset or liability. Level 2 inputs include, but are not limited to, quoted prices for similar assets or liabilities in an active market, quoted prices for identical or similar assets or liabilities in markets that are not active and inputs other than quoted market prices that are observable for the asset or liability, such as interest rate curves and yield curves observable at commonly quoted intervals, volatilities, credit risk and default rates.

Level 3 inputs unobservable inputs for the asset or liability.

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Financial Assets & Liabilities Measured at Fair Value on a Recurring Basis

The Company s assets and liabilities measured at fair value on a recurring basis were as follows:

	February 13, 2016				
(in thousands)	Level 1	Level 2	Level 3	Fa	ir Value
Other current assets	\$ 2,052	\$ 349	\$	\$	2,401
Other long-term assets	72,178	19,199			91,377
	\$74,230	\$ 19,548	\$	\$	93,778

	August 29, 2015					
			Level	Fair		
(in thousands)	Level 1	Level 2	3	Value		
Other current assets	\$ 8,790	\$	\$	\$ 8,790		
Other long-term assets	63,342	16,295		79,637		
	\$ 72,132	\$ 16,295	\$	\$ 88,427		

At February 13, 2016, the fair value measurement amounts for assets and liabilities recorded in the accompanying Condensed Consolidated Balance Sheet consisted of short-term marketable securities of \$2.4 million, which are included within Other current assets, and long-term marketable securities of \$91.4 million, which are included in Other long-term assets. The Company s marketable securities are typically valued at the closing price in the principal active market as of the last business day of the quarter or through the use of other market inputs relating to the securities, including benchmark yields and reported trades. The fair values of the marketable securities, by asset class, are described in Note D Marketable Securities.

Non-Financial Assets measured at Fair Value on a Non-Recurring Basis

Non-financial assets are required to be measured at fair value on a non-recurring basis in certain circumstances, including the event of impairment. The assets could include assets acquired in an acquisition as well as property, plant and equipment that are determined to be impaired. During the twenty-four week periods ended February 13, 2016, and February 14, 2015, the Company did not have any significant non-financial assets measured at fair value on a non-recurring basis in periods subsequent to initial recognition.

Financial Instruments not Recognized at Fair Value

The Company has financial instruments, including cash and cash equivalents, accounts receivable, other current assets and accounts payable. The carrying amounts of these financial instruments approximate fair value because of their short maturities. A discussion of the carrying values and fair values of the Company s debt is included in Note H Financing.

#### Note D Marketable Securities

The Company s basis for determining the cost of a security sold is the Specific Identification Model. Unrealized gains (losses) on marketable securities are recorded in Accumulated other comprehensive loss. The Company s available-for-sale marketable securities consisted of the following:

	<b>February 13, 2016</b>						
				_	ross		
	Cost	Unreal			ealized		
(in thousands)	Basis	Gains Los		Losses		ir Value	
Corporate securities	\$ 45,765	\$	78	\$	(90)	\$	45,753
Government bonds	26,371		80				26,451
Mortgage-backed securities	8,115		29		(24)		8,120
Asset-backed securities and other	13,435		22		(3)		13,454
	\$ 93,686	\$	209	\$	(117)	\$	93,778

	August 29, 2015				
	Amortized Cost	Gross Unrealized	Gross Unrealized		
(in thousands)	Basis	Gains	Losses	Fair Value	
Corporate securities	\$ 34,859	\$ 51	\$ (40)	\$ 34,870	
Government bonds	33,098	31	(7)	33,122	
Mortgage-backed securities	9,287	17	(99)	9,205	
Asset-backed securities and other	11,223	9	(2)	11,230	
	\$ 88,467	\$ 108	\$ (148)	\$ 88,427	

The debt securities held at February 13, 2016 had effective maturities ranging from less than one year to approximately three years. The Company did not realize any material gains or losses on its marketable securities during the twenty-four week period ended February 13, 2016.

The Company holds 58 securities that are in an unrealized loss position of approximately \$117 thousand at February 13, 2016. The Company has the intent and ability to hold these investments until recovery of fair value or maturity, and does not deem the investments to be impaired on an other than temporary basis. In evaluating whether the securities are deemed to be impaired on an other than temporary basis, the Company considers factors such as the duration and severity of the loss position, the credit worthiness of the investee, the term to maturity and the intent and ability to hold the investments until maturity or until recovery of fair value.

Included above in total marketable securities are \$61.3 million of marketable securities transferred by the Company s insurance captive to a trust account to secure its obligations to an insurance company related to future workers compensation and casualty losses.

## **Note E** Derivative Financial Instruments

At February 13, 2016, the Company had \$10.7 million recorded in Accumulated other comprehensive loss related to realized losses associated with terminated interest rate swap and treasury rate lock derivatives which were designated as hedging instruments. Net losses are amortized into Interest expense over the remaining life of the associated debt. During the twelve week period ended February 13, 2016, the Company reclassified \$447 thousand of net losses from Accumulated other comprehensive loss to Interest expense. In the comparable prior year period, the Company reclassified \$42 thousand of net losses from Accumulated other comprehensive loss to Interest expense. During the twenty-four week period ended February 13, 2016, the Company reclassified \$696 thousand of net losses from Accumulated other comprehensive loss to Interest expense. In the comparable prior year period, the Company reclassified \$84 thousand of net losses from Accumulated other comprehensive loss to Interest expense. The Company expects to reclassify \$1.9 million of net losses from Accumulated other comprehensive loss to Interest expense over the next 12 months.

#### **Note F** Merchandise Inventories

Merchandise inventories are stated at the lower of cost or market. Merchandise inventories include related purchasing, storage, and handling costs. Inventory cost has been determined using the last-in, first-out (LIFO) method for domestic inventories and the first-in, first-out (FIFO) method for Mexico and Brazil inventories. Due to price deflation on the Company s merchandise purchases, the Company has exhausted its LIFO reserve balance. The Company s policy is not to write up inventory in excess of replacement cost, which is based on average cost. The difference between LIFO cost and replacement cost, which will be reduced upon experiencing price inflation on the Company s merchandise purchases, was \$345.6 million at February 13, 2016 and \$332.6 million at August 29, 2015.

## Note G Pension and Savings Plans

The components of net periodic pension expense related to the Company s pension plans consisted of the following:

Twenty-Four Weeks
Twelve Weeks Ended Ended

(in thousands)

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	February 13, 2016	Feb	ruary 14, 2015	February 13, 2016	ruary 14, 2015
Interest cost	\$ 2,601	\$	2,847	\$ 5,202	\$ 5,694
Expected return on plan assets	(3,810)		(3,757)	(7,620)	(7,514)
Amortization of net loss	2,424		2,063	4,848	4,127
Net periodic pension expense	\$ 1,215	\$	1,153	\$ 2,430	\$ 2,307

The Company makes contributions in amounts at least equal to the minimum funding requirements of the Employee Retirement Income Security Act of 1974, as amended by the Pension Protection Act of 2006. During the twenty-four week period ended February 13, 2016, the Company made contributions to its funded plan in the amount of \$3.0 million. The Company expects to contribute approximately \$13.0 million to the plan during the remainder of fiscal 2016; however, a change to the expected cash funding may be impacted by a change in interest rates or a change in the actual or expected return on plan assets.

During the twenty-four week period ended February 13, 2016, the Company changed the method used to estimate the interest cost component of Net periodic pension expense. Previously, the Company estimated interest cost using a single weighted-average discount rate derived from the yield curve used to measure the benefit obligation. The Company has elected to utilize a spot rate approach by applying specific spot rates along the yield curve to calculate interest costs instead of a single weighted-average discount rate. This calculation is believed to be more refined under the applicable accounting standard. The impact of this change to Net periodic pension expense is a reduction of \$823 thousand in the twenty-four week period ended February 13, 2016. Based on current economic conditions, the interest cost for pension plans will be reduced by approximately \$1.8 million in fiscal 2016 as a result of the change. The Company has accounted for this change as a change in accounting estimate and therefore has accounted for it prospectively.

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## Note H Financing

The Company s long-term debt consisted of the following:

(in thousands)	Fe	bruary 13, 2016	August 29, 2015
5.500% Senior Notes due November 2015, effective			
interest rate of 4.86%	\$		\$ 300,000
6.950% Senior Notes due June 2016, effective interest rate			
of 7.09%		200,000	200,000
1.300% Senior Notes due January 2017, effective interest			
rate of 1.43%		400,000	400,000
7.125% Senior Notes due August 2018, effective interest			
rate of 7.28%		250,000	250,000
4.000% Senior Notes due November 2020, effective			
interest rate of 4.43%		500,000	500,000
2.500% Senior Notes due April 2021, effective interest rate			
of 3.85%		250,000	250,000
3.700% Senior Notes due April 2022, effective interest rate			
of 3.85%		500,000	500,000
2.875% Senior Notes due January 2023, effective interest			
rate of 3.21%		300,000	300,000
3.125% Senior Notes due July 2023, effective interest rate			
of 3.26%		500,000	500,000
3.250% Senior Notes due April 2025, effective interest rate			
3.36%		400,000	400,000
Commercial paper, weighted average interest rate of 0.73% and 0.45% at February 13, 2016 and August 29, 2015,			
respectively		1,566,100	1,047,600
,		, ,	, ,
Total debt		4,866,100	4,647,600
Less: Short-term borrowings		457,404	
		·	
Long-term debt before discounts and debt issuance costs		4,408,696	4,647,600
Less: Discounts and debt issuance costs		20,885	22,724
Long-term debt	\$	4,387,811	\$4,624,876

As of February 13, 2016, \$1.566 billion of commercial paper borrowings and \$142.6 million of the 6.950% Senior Notes due June 2016 are classified as long-term in the accompanying Consolidated Balance Sheets as the Company has the ability and intent to refinance on a long-term basis through available capacity in its revolving credit facilities. As of February 13, 2016, the Company had \$1.709 billion of availability under its \$1.750 billion revolving credit facilities, which would allow it to replace these short-term obligations with long-term financing facilities.

On April 29, 2015, the Company issued \$400 million in 3.250% Notes due April 2025 and \$250 million in 2.500% Notes due April 2021 under its shelf registration statement filed with the SEC on April 15, 2015 (the New Shelf

Registration ). The New Shelf Registration allows the Company to sell an indeterminate amount in debt securities to fund general corporate purposes, including repaying, redeeming or repurchasing outstanding debt and for working capital, capital expenditures, new location openings, stock repurchases and acquisitions. Proceeds from the debt issuances were used to repay a portion of the outstanding commercial paper borrowings, which were used to repay the \$500 million in 5.750% Senior Notes due in January 2015, and for general corporate purposes.

On December 19, 2014, the Company amended and restated its existing revolving credit facility (the Multi-Year Credit Agreement ) by increasing the amount of capital leases allowable to \$225 million, extending the expiration date by two years, and renegotiations of other terms and conditions. This credit facility is available to primarily support commercial paper borrowings, letters of credit and other short-term unsecured bank loans. The capacity of the credit facility is \$1.25 billion and may be increased to \$1.5 billion prior to the maturity date at the Company s election and subject to bank credit capacity and approval, may include up to \$200 million in letters of credit and may include up to \$225 million in capital leases each fiscal year. Under the revolving credit facility, the Company may borrow funds consisting of Eurodollar loans or base rate loans. Interest accrues on Eurodollar loans at a defined Eurodollar rate, defined as LIBOR plus the applicable percentage, as defined in the revolving credit facility, depending upon the Company s senior, unsecured, (non-credit enhanced) long-term debt rating. Interest accrues on base rate loans as defined in the credit facility. The Company also has the option to borrow funds under the terms of a swingline loan subfacility. The revolving credit facility expires in December 2019.

On December 19, 2014, the Company entered into a new revolving credit facility (the 364-Day Credit Agreement). The credit facility is available to primarily support commercial paper borrowings and other short-term unsecured bank loans. The 364-Day Credit Agreement provides for loans in the principal amount of up to \$500 million. Under the credit facility, the Company may borrow funds consisting of Eurodollar loans, base rate loans, or a combination of both. Interest accrues on Eurodollar loans at a defined Eurodollar rate, defined as LIBOR plus the applicable margin, as defined in the revolving credit facility, depending upon the Company s senior, unsecured, (non-credit enhanced) long-term debt rating. Interest accrues on base rate loans as defined in the credit facility. The original expiration date of the credit facility was December 19, 2015, but in accordance with the credit agreement, in November 2015, the Company requested, and the bank approved, the extension of the termination date to December 16, 2016. In addition, the Company has the right to convert to a term-loan, at least 15 days prior to December 16, 2016, up to one year from the termination date, subject to a 1% penalty.

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As of February 13, 2016, the Company had no outstanding borrowings under each of the revolving credit facilities and \$3.3 million of outstanding letters of credit under the Multi-Year Credit Agreement.

The fair value of the Company s debt was estimated at \$4.949 billion as of February 13, 2016 and \$4.696 billion as of August 29, 2015, based on the quoted market prices for the same or similar issues or on the current rates available to the Company for debt of the same terms (Level 2). Such fair value is greater than the carrying value of debt by \$103.5 million at February 13, 2016 and \$70.7 million at August 29, 2015, which reflect their face amount, adjusted for any unamortized debt issuance costs and discounts.

### **Note I** Stock Repurchase Program

From January 1, 1998 to February 13, 2016 the Company has repurchased a total of 139.6 million shares at an aggregate cost of \$15.852 billion, including 733,721 shares of its common stock at an aggregate cost of \$550.1 million during the twenty-four week period ended February 13, 2016. On October 7, 2015 the Board voted to increase the authorization by \$750 million to raise the cumulative share repurchase authorization from \$15.65 billion to \$16.4 billion. Considering the cumulative repurchases as of February 13, 2016, the Company had \$547.8 million remaining under the Board s authorization to repurchase its common stock.

On March 22, 2016, the Board voted to increase the authorization by \$750 million to raise the cumulative share repurchase authorization from \$16.4 billion to \$17.15 billion. Subsequent to February 13, 2016, the Company has repurchased 334,019 shares of its common stock at an aggregate cost of \$254.3 million. Considering the cumulative repurchases and the increase in authorization subsequent to February 13, 2016, the Company has \$1.043 billion remaining under the Board s authorization to repurchase its common stock.

During the twenty-four week period ended February 13, 2016, the Company retired 2.1 million shares of treasury stock which had previously been repurchased under the Company s share repurchase program. The retirement increased Retained deficit by \$1.424 billion and decreased Additional paid-in capital by \$67.0 million. During the comparable prior year period, the Company retired 2.1 million shares of treasury stock, which increased Retained deficit by \$1.050 billion and decreased Additional paid-in capital by \$57.4 million.

## **Note J** Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss includes certain adjustments to pension liabilities, foreign currency translation adjustments, certain activity for interest rate swaps and treasury rate locks that qualify as cash flow hedges and unrealized gains (losses) on available-for-sale securities. Changes in Accumulated other comprehensive loss for the twelve week periods ended February 13, 2016 and February 14, 2015 consisted of the following:

			Net Unrealized Gain		
(in thousands)	Pension Liability	Foreign Currency (3)	on Securities	Derivatives	Total
Balance at November 21, 2015	\$ (69,561)	\$ (163,701)	\$ (88)	\$ (7,045)	\$ (240,395)
Other comprehensive (loss) income before reclassifications	1,479(2)	(67,723)	167 (19) <sup>(4)</sup>	(1,640) 282 <sup>(5)</sup>	(69,196) 1,742

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Amounts reclassified from Accumulated other comprehensive loss (1)					
Balance at February 13, 2016	\$ (68,082)	\$ (231,424)	\$ 60	\$ (8,403)	\$ (307,849)
			Net Unrealized Gain		
	Pension	Foreign	on		
(in thousands)	Pension Liability	Foreign Currency (3)	on Securities	Derivatives	Total
(in thousands) Balance at November 22, 2014	Pension Liability \$ (62,603)	Foreign Currency (3) \$ (76,197)	on Securities \$ 38	Derivatives \$ (7,389)	<b>Total</b> \$ (146,151)
,	Liability	Currency (3)	Securities		
Balance at November 22, 2014 Other comprehensive loss before	Liability	Currency (3) \$ (76,197)	Securities \$ 38	\$ (7,389)	\$ (146,151)

- (1) Amounts in parentheses indicate debits to Accumulated other comprehensive loss.
- (2) Represents amortization of pension liability adjustments, net of taxes of \$945 for the twelve weeks ended February 13, 2016 and \$795 for the twelve weeks ended February 14, 2015, which is recorded in Operating, selling, general and administrative expenses on the Condensed Consolidated Statements of Income. See Note G Pension and Savings Plans for further discussion.
- (3) Foreign currency is not shown net of additional U.S. tax as earnings of non-U.S. subsidiaries are intended to be permanently reinvested.

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- (4) Represents realized losses on marketable securities, net of taxes of \$11 for the twelve weeks ended February 13, 2016 and \$11 for the twelve weeks ended February 14, 2015, which is recorded in Operating, selling, general, and administrative expenses on the Condensed Consolidated Statements of Income. See Note D Marketable Securities for further discussion.
- (5) Represents gains and losses on derivatives, net of taxes of \$165 for the twelve weeks ended February 13, 2016 and \$17 for the twelve weeks ended February 14, 2015, which is recorded in Interest expense, net, on the Condensed Consolidated Statements of Income. See Note E Derivative Financial Instruments for further discussion.

Changes in Accumulated other comprehensive loss for the twenty-four week periods ended February 13, 2016 and February 14, 2015, consisted of the following:

	n .	<b>.</b>	Net Unrealized Gain		
(in thousands)	Pension Liability	Foreign Currency (3)	on Securities	Derivatives	Total
(in thousands) Balance at August 29, 2015	\$ (70,795)	\$ (171,488)	\$ (26)	\$ (7,209)	\$ (249,518)
Other comprehensive (loss) income before	Ψ (10,173)	ψ (1/1,400)	ψ (20)	Ψ (7,207)	ψ (247,510)
reclassifications		(59,936)	93	(1,640)	(61,483)
Amounts reclassified from Accumulated		(= 2 , 2 = 0)	, ,	(2,010)	(==,:==)
other comprehensive loss (1)	$2,713^{(2)}$		$(7)^{(4)}$	446(5)	3,152
•			, ,		·
Balance at February 13, 2016	\$ (68,082)	\$ (231,424)	\$ 60	\$ (8,403)	\$ (307,849)
			Net Unrealized Gain		
	Pension	Foreign	Unrealized Gain on		
(in thousands)	Liability	Currency (3)	Unrealized Gain on Securities	Derivatives	Total
Balance at August 30, 2014		_	Unrealized Gain on	Derivatives \$ (7,323)	<b>Total</b> \$ (128,903)
Balance at August 30, 2014 Other comprehensive loss before	Liability	Currency (3) \$ (57,836)	Unrealized Gain on Securities \$ 76	\$ (7,323)	\$ (128,903)
Balance at August 30, 2014	Liability	Currency (3)	Unrealized Gain on Securities		
Balance at August 30, 2014 Other comprehensive loss before reclassifications Amounts reclassified from Accumulated	Liability	Currency (3) \$ (57,836)	Unrealized Gain on Securities \$ 76	\$ (7,323)	\$ (128,903)
Balance at August 30, 2014 Other comprehensive loss before reclassifications	<b>Liability</b> \$ (63,820)	Currency (3) \$ (57,836)	Unrealized Gain on Securities \$ 76  (72)	\$ (7,323)	\$ (128,903) (59,202)

- (1) Amounts in parentheses indicate debits to Accumulated other comprehensive loss.
- (2) Represents amortization of pension liability adjustments, net of taxes of \$2,135 in fiscal 2016 and \$1,642 in fiscal 2015, which is recorded in Operating, selling, general and administrative expenses on the Condensed Consolidated Statements of Income. See Note G Pension and Savings Plans for further discussion.
- (3) Foreign currency is not shown net of additional U.S. tax as earnings of non-U.S. subsidiaries are intended to be permanently reinvested.

- (4) Represents realized losses on marketable securities, net of taxes of \$4 in fiscal 2016 and \$9 in fiscal 2015, which is recorded in Operating, selling, general, and administrative expenses on the Condensed Consolidated Statements of Income. See Note D Marketable Securities for further discussion.
- (5) Represents gains and losses on derivatives, net of taxes of \$250 in fiscal 2016 and \$34 is fiscal 2015, which is recorded in Interest expense, net, on the Condensed Consolidated Statements of Income. See Note E Derivative Financial Instruments for further discussion.

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## Note K Goodwill and Intangibles

As of February 13, 2016, there were no changes to the carrying amount of goodwill as described in our Annual Report on Form 10-K for the year ended August 29, 2015.

The carrying amounts of intangible assets are included in Other long-term assets as follows:

	Estimated Useful	Gross Carrying		cumulated		Net arrying
(in thousands)	Life	Amount	Am	ortization	A	mount
Amortizing intangible assets:						
Technology	3-5 years	\$ 10,570	\$	(6,787)	\$	3,783
Noncompete agreements	5 years	1,300		(823)		477
Customer relationships	3-10 years	49,676		(15,144)		34,532
		\$ 61,546	\$	(22,754)		38,792
Non-amortizing intangible asset:						
Trade name						26,900
Total intangible assets other than goodwill					\$	65,692

Amortization expense of intangible assets for the twelve and twenty-four week period ended February 13, 2016 was \$2.0 million and \$4.0 million, respectively. Amortization expense of intangible assets for the twelve and twenty-four week periods ended February 14, 2015 was \$2.1 million and \$4.1 million, respectively.

During the twenty-four week period ended February 13, 2016 and the comparable prior year period, the Company made an installment payment for \$10 million related to certain customer relationships purchased during fiscal 2014 relating to its ALLDATA operations.

Effective September 27, 2014, the Company acquired the outstanding stock of Interamerican Motor Corporation (IMC), the second largest distributor of quality import replacement parts in the United States for \$75.7 million, net of cash. The purchase price allocation resulted in goodwill of \$24.1 million and intangible assets totaling \$3.6 million. The results of operations from IMC have been included in the Company s Auto Parts Locations business activities since the date of acquisition.

## Note L Litigation

In July 2014, the Company received a subpoena from the District Attorney of the County of Alameda, along with other environmental prosecutorial offices in the state of California, seeking documents and information related to the handling, storage and disposal of hazardous waste. The Company is cooperating fully with the request and cannot predict the ultimate outcome of these efforts.

The Company is involved in various other legal proceedings incidental to the conduct of its business, including several lawsuits containing class-action allegations in which the plaintiffs are current and former hourly and salaried employees who allege various wage and hour violations and unlawful termination practices. The Company does not

currently believe that, either individually or in the aggregate, these matters will result in liabilities material to the Company s financial condition, results of operations or cash flows.

## **Note M** Segment Reporting

The Company s four operating segments (Domestic Auto Parts, Mexico, Brazil, and IMC) are aggregated as one reportable segment: Auto Parts Locations. The criteria the Company used to identify the reportable segment are primarily the nature of the products the Company sells and the operating results that are regularly reviewed by the Company s chief operating decision maker to make decisions about the resources to be allocated to the business units and to assess performance. The accounting policies of the Company s reportable segment are the same as those described in Note A in its Annual Report on Form 10-K for the year ended August 29, 2015.

The Auto Parts Locations segment is a retailer and distributor of automotive parts and accessories through the Company s 5,676 locations in the United States, Puerto Rico, Mexico, and Brazil. Each location carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories and non-automotive products.

The Other category reflects business activities of three operating segments that are not separately reportable due to the materiality of these operating segments. The operating segments include ALLDATA, which produces, sells and maintains diagnostic and repair information software used in the automotive repair industry; E-commerce, which includes direct sales to customers through www.autozone.com; and AutoAnything, which includes direct sales to customers through www.autoanything.com.

The Company evaluates its reportable segment primarily on the basis of net sales and segment profit, which is defined as gross profit. Segment results for the periods presented were as follows:

	Twelve W	eeks Ended	Twenty-Four Weeks Ended			
	February 13,	February 13, February 14,		February 14,		
(in thousands)	2016	2015	2016	2015		
Net Sales						
Auto Parts Locations	\$ 2,170,986	\$ 2,059,711	\$ 4,475,305	\$ 4,241,243		
Other	86,206	83,940	167,930	162,673		
Total	\$ 2,257,192	\$ 2,143,651	\$ 4,643,235	\$ 4,403,916		
Segment Profit						
Auto Parts Locations	\$ 1,144,969	\$ 1,075,078	\$ 2,353,358	\$ 2,207,413		
Other	45,627	44,955	90,172	89,281		
Gross profit	1,190,596	1,120,033	2,443,530	2,296,694		
Operating, selling, general and						
administrative expenses	(807,936)	(758,764)	(1,622,875)	(1,526,863)		
Interest expense, net	(32,832)	(34,536)	(67,842)	(71,596)		
-						
Income before income taxes	\$ 349,828	\$ 326,733	\$ 752,813	\$ 698,235		

Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders

AutoZone, Inc.

We have reviewed the condensed consolidated balance sheet of AutoZone, Inc. as of February 13, 2016, the related condensed consolidated statements of income for the twelve and twenty-four week periods ended February 13, 2016 and February 14, 2015, the condensed consolidated statements of comprehensive income for the twelve and twenty-four week periods ended February 13, 2016 and February 14, 2015, and the condensed consolidated statements of cash flows for the twenty-four week periods ended February 13, 2016 and February 14, 2015. These financial statements are the responsibility of the Company s management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of AutoZone, Inc. as of August 29, 2015, and the related consolidated statements of income, comprehensive income, stockholders deficit, and cash flows for the year then ended, not presented herein, and, in our report dated October 26, 2015 we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of August 29, 2015, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Ernst & Young LLP

Memphis, Tennessee

March 22, 2016

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# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations. Overview

We are the nation s leading retailer, and a leading distributor, of automotive replacement parts and accessories in the United States. We began operations in 1979 and at February 13, 2016 operated 5,193 AutoZone stores in the United States, including Puerto Rico; 451 in Mexico; eight in Brazil; and 24 Interamerican Motor Corporation ( IMC ) branches. Each AutoZone store carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories and non-automotive products. At February 13, 2016 in 4,228 of our domestic AutoZone stores, we also have a commercial sales program that provides commercial credit and prompt delivery of parts and other products to local, regional and national repair garages, dealers, service stations and public sector accounts. We also have commercial programs in select AutoZone stores in Mexico and Brazil. IMC branches carry an extensive line of original equipment quality import replacement parts. We also sell the ALLDATA brand automotive diagnostic and repair software through www.alldata.com and www.alldatadiy.com. Additionally, we sell automotive hard parts, maintenance items, accessories, and non-automotive products through www.autozone.com, and accessories and performance parts through www.autozonepro.com and www.imcparts.net. We do not derive revenue from automotive repair or installation services.

Operating results for the twelve and twenty-four weeks ended February 13, 2016 are not necessarily indicative of the results that may be expected for the fiscal year ending August 27, 2016. Each of the first three quarters of our fiscal year consists of 12 weeks, and the fourth quarter consists of 16 or 17 weeks. The fourth quarters for fiscal 2015 and fiscal 2016 each have 16 weeks. Our business is somewhat seasonal in nature, with the highest sales generally occurring during the months of February through September and the lowest sales generally occurring in the months of December and January.

## **Executive Summary**

Net sales were up 5.3% for the quarter driven by domestic same store sales (sales from stores open at least one year) growth of 3.6% and net sales of \$37.0 million from new stores. Earnings per share increased 14.2% for the quarter.

Our business is impacted by various factors within the economy that affect both our consumer and our industry, including but not limited to fuel costs, unemployment rates, and other economic conditions. Given the nature of these macroeconomic factors, we cannot predict whether or for how long certain trends will continue, nor can we predict to what degree these trends will impact us in the future.

One macroeconomic factor affecting our customers and industry during the second quarter of fiscal 2016 was gas prices. During the quarter, the price per gallon of unleaded gasoline in the United States began the quarter at \$2.09 per gallon and ended the quarter at \$1.72 per gallon, a \$0.37 decrease. During the comparable prior year period, gas prices decreased by \$0.55 per gallon, beginning at \$2.82 per gallon and ending at \$2.27 per gallon. We believe reduced gas prices gave our customers additional disposable income. With approximately 11 billion gallons of unleaded gas consumed each month across the U.S., each \$1 decrease at the pump contributes approximately \$11 billion of additional spending capacity to consumers each month. Given the unpredictability of gas prices, we cannot predict whether gas prices will increase or decrease, nor can we predict how any future changes in gas prices will impact our sales in future periods.

An additional macroeconomic factor affecting our customers during the second quarter of fiscal 2016 was the processing of income tax refunds. In recent years, we have experienced growth in our sales concurrent with the U.S. tax refund season. We believe that our most economically challenged customers use their refunds to make repairs and

enhancements to their vehicles that have been deferred. Each year, the exact timing of tax refunds shifts and those shifts occur at the end of our second fiscal quarter or at the beginning of our third fiscal quarter. During the second quarter of fiscal 2016, tax refunds, in total, were generally comparable to the second quarter of fiscal 2015 despite flowing in very late in the quarter from a timing perspective.

During the second quarter of fiscal 2016, failure and maintenance related categories represented the largest portion of our sales mix, at approximately 85% of total sales, with failure related categories continuing to be our largest set of categories. While we have not experienced any fundamental shifts in our category sales mix as compared to previous years, in our domestic stores we did experience an increase in the mix of sales of the failure category and a slight increase in the discretionary category as compared to last year. We believe the improvement in these sales categories was driven by somewhat more conducive weather patterns this year, improved merchandise assortments due to the products we have added over the last year and lower gas prices. Our sales mix can be impacted by severe or unusual weather over a short term period. Over the long term, we believe the impact of the weather on our sales mix is not significant.

Our primary response to fluctuations in the demand for the products we sell is to adjust our advertising message, store staffing, and product assortment. In recent years, we initiated a variety of strategic tests focused on increasing inventory availability in our domestic stores. As part of those tests, we closely studied our hub distribution model, store inventory levels and product assortment, which led to strategic tests on increased frequency of delivery to our domestic stores and significantly expanding parts and assortment in select domestic stores we call mega hubs. During fiscal 2015, we concluded our tests on these specific new concepts and have plans to continue to roll out these strategic initiatives in fiscal 2016 and beyond. During the first two quarters of fiscal 2016, we continued the implementation of more frequent deliveries from our distribution centers to additional domestic stores and the execution of our mega hub strategy. We expect to continue this effort throughout fiscal 2016.

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The two statistics we believe have the closest correlation to our market growth over the long-term are miles driven and the number of seven year old or older vehicles on the road. While over the long-term we have seen a close correlation between our net sales and the number of miles driven, we have also seen time frames of minimal correlation in sales performance and miles driven. During the periods of minimal correlation between net sales and miles driven, we believe net sales have been positively impacted by other factors, including the number of seven year old or older vehicles on the road. The average age of the U.S. light vehicle fleet continues to trend in our industry s favor. Since the beginning of fiscal 2016 and through December 2015 (latest publicly available information), miles driven increased at an accelerated rate compared to the same period last year.

## Twelve Weeks Ended February 13, 2016

### Compared with Twelve Weeks Ended February 14, 2015

Net sales for the twelve weeks ended February 13, 2016 increased \$113.5 million to \$2.257 billion, or 5.3%, over net sales of \$2.144 billion for the comparable prior year period. Total auto parts sales increased by 5.4%, primarily driven by domestic same store sales and net sales of \$37.0 million from new stores.

Gross profit for the twelve weeks ended February 13, 2016 was \$1.191 billion, or 52.7% of net sales, compared with \$1.120 billion, or 52.2% of net sales, during the comparable prior year period. The improvement in gross margin was attributable to higher merchandise margins, partially offset by higher supply chain costs associated with current year inventory initiatives (-21 basis points).

Operating, selling, general and administrative expenses for the twelve weeks ended February 13, 2016 were \$807.9 million, or 35.8% of net sales, compared with \$758.8 million, or 35.4% of net sales, during the comparable prior year period. The increase in operating expenses, as a percentage of sales, was due to a favorable credit card litigation settlement recognized during last year s quarter (-25 basis points) and higher domestic store payroll (-13 basis points).

Net interest expense for the twelve weeks ended February 13, 2016 was \$32.8 million compared with \$34.5 million during the comparable prior year period. The decrease was primarily due to a decline in borrowing rates, partially offset by higher borrowing levels over the comparable year period. Average borrowings for the twelve weeks ended February 13, 2016 were \$4.886 billion, compared with \$4.494 billion for the comparable prior year period. Weighted average borrowing rates were 2.7% for the twelve weeks ended February 13, 2016 and 2.9% for the twelve weeks ended February 14, 2015.

Our effective income tax rate was 34.7% of pretax income for the twelve weeks ended February 13, 2016 and 35.2% for the comparable prior year period.

Net income for the twelve week period ended February 13, 2016 increased by \$16.9 million to \$228.6 million, and diluted earnings per share increased by 14.2% to \$7.43 from \$6.51 in the comparable prior year period. The impact on current quarter diluted earnings per share from stock repurchases since the end of the comparable prior year period was an increase of \$0.42.

## Twenty-Four Weeks Ended February 13, 2016

## Compared with Twenty-Four Weeks Ended February 14, 2015

Net sales for the twenty-four weeks ended February 13, 2016 increased \$239.3 million to \$4.643 billion, or 5.4%, over net sales of \$4.404 billion for the comparable prior year period. Total auto parts sales increased by 5.5%, primarily

driven by domestic same store sales and net sales of \$76.4 million from new stores.

Gross profit for the twenty-four weeks ended February 13, 2016 was \$2.444 billion, or 52.6% of net sales, compared with \$2.297 billion, or 52.2% of net sales, during the comparable prior year period. The improvement in gross margin was attributable to higher merchandise margins, partially offset by higher supply chain costs associated with current year inventory initiatives (-30 basis points).

Operating, selling, general and administrative expenses for the twenty-four weeks ended February 13, 2016 were \$1.623 billion, or 35.0% of net sales, compared with \$1.527 billion, or 34.7% of net sales, during the comparable prior year period. The increase in operating expenses, as a percentage of sales, was due to higher domestic store payroll (-17 basis points) and a favorable credit card litigation settlement recognized in the prior year period (-12 basis points).

Net interest expense for the twenty-four weeks ended February 13, 2016 was \$67.8 million compared with \$71.6 million during the comparable prior year period. The decrease was primarily due to a decline in borrowing rates, partially offset by higher borrowing levels over the comparable prior year period. Average borrowings for the twenty-four weeks ended February 13, 2016 were \$4.770 billion, compared with \$4.418 billion for the comparable prior year period. Weighted average borrowing rates were 2.8% for the twenty-four weeks ended February 13, 2016 and 3.2% for the twenty-four weeks ended February 14, 2015.

Our effective income tax rate was 35.3% of pretax income for the twenty-four weeks ended February 13, 2016 and 35.5% for the comparable prior year period.

Net income for the twenty-four week period ended February 13, 2016 increased by \$36.7 million to \$486.7 million, and diluted earnings per share increased by 14.1% to \$15.72 from \$13.78 in the comparable prior year period. The impact on year to date diluted earnings per share from stock repurchases since the end of the comparable prior year period was an increase of \$0.82.

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#### **Liquidity and Capital Resources**

The primary source of our liquidity is our cash flows realized through the sale of automotive parts, products and accessories. For the twenty-four weeks ended February 13, 2016 our net cash flows from operating activities provided \$530.6 million as compared with \$476.5 million provided during the comparable prior year period. The increase is primarily due to the change in inventory, net of payables and increased net income, partially offset by the timing of vendor funding payments.

Our net cash flows used in investing activities for the twenty-four weeks ended February 13, 2016 was \$200.6 million as compared with \$271.5 million in the comparable prior year period. Capital expenditures for the twenty-four weeks ended February 13, 2016 were \$186.6 million compared to \$186.2 million for the comparable prior year period. During the twenty-four week period ended February 13, 2016, we opened 67 net new locations. In the comparable prior year period, we opened 68 net new locations. There were no acquisitions in the twenty-four week period ended February 13, 2016. Cash flows used in the acquisition of IMC were \$75.7 million for the twenty-four week period ended February 14, 2015. Cash flows were also used in the purchase of other intangibles for \$10 million during the twenty-four week period ended February 13, 2016 and the comparable prior year period. Investing cash flows were also impacted by our wholly owned captive, which purchased \$67.2 million and sold \$62.0 million in marketable securities during the twenty-four weeks ended February 13, 2016. During the comparable prior year period, the captive purchased \$21.7 million in marketable securities and sold \$19.6 million in marketable securities.

Our net cash flows used in financing activities for the twenty-four weeks ended February 13, 2016 was \$288.3 million compared to \$174.7 million in the comparable prior year period. During the twenty-four weeks ended February 13, 2016 and the comparable year period, we received no proceeds from the issuance of debt. During the twenty-four week period ended February 13, 2016 we repaid our \$300 million 5.500% Senior Notes due in November 2015 using commercial paper borrowings. During the comparable prior year period, we repaid our \$500 million of Senior Notes due in January 2015 using commercial paper borrowings. For the twenty-four week period ended February 13, 2016 there were \$518.5 million in net proceeds from commercial paper, as compared to \$604.5 million in net proceeds from commercial paper in the comparable year period. Stock repurchases were \$550.1 million in the current twenty-four week period as compared with \$325.7 million in the comparable prior year period. For the twenty-four weeks ended February 13, 2016, proceeds from the sale of common stock and exercises of stock options provided \$63.3 million, including \$31.9 million in related tax benefits. In the comparable prior year period, proceeds from the sale of common stock and exercises of stock options provided \$66.7 million, including \$28.6 million in related tax benefits.

During fiscal 2016, we expect to invest in our business at an increased rate as compared to fiscal 2015. Our investments are expected to be directed primarily to new locations, supply chain infrastructure, enhancements to existing locations and investments in technology. The amount of our investments in our new locations is impacted by different factors, including such factors as whether the building and land are purchased (requiring higher investment) or leased (generally lower investment), located in the United States, Mexico or Brazil, or located in urban or rural areas.

In addition to the building and land costs, our new locations require working capital, predominantly for inventories. Historically, we have negotiated extended payment terms from suppliers, reducing the working capital required and resulting in a high accounts payable to inventory ratio. In recent years, we initiated a variety of strategic tests focused on increasing inventory availability, which increased our inventory per location. Many of our vendors have supported our initiative to update our product assortments by providing extended payment terms. These extended payment terms have allowed us to continue our high accounts payable to inventory ratio. Accounts payable, as a percentage of gross inventory, was 109.0% compared to 107.5% last year. We plan to continue leveraging our inventory purchases; however, our ability to do so may be limited by our vendors capacity to factor their receivables from us. Certain

vendors participate in financing arrangements with financial institutions whereby they factor their receivables from us, allowing them to receive payment on our invoices at a discounted rate.

Depending on the timing and magnitude of our future investments (either in the form of leased or purchased properties or acquisitions), we anticipate that we will rely primarily on internally generated funds and available borrowing capacity to support a majority of our capital expenditures, working capital requirements and stock repurchases. The balance may be funded through new borrowings. We anticipate that we will be able to obtain such financing in view of our current credit ratings and favorable experiences in the debt markets in the past.

For the trailing four quarters ended February 13, 2016, our after-tax return on invested capital (ROIC) was 31.0% as compared to 31.3% for the comparable prior year period. ROIC is calculated as after-tax operating profit (excluding rent charges) divided by average invested capital (which includes a factor to capitalize operating leases). ROIC decreased primarily due to the increase in average debt, along with the impact of recent investments in the business. Currently, these investments are diluting our return metrics. We use ROIC to evaluate whether we are effectively using our capital resources and believe it is an important indicator of our overall operating performance.

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#### **Debt Facilities**

On December 19, 2014, we amended and restated our existing revolving credit facility (the Multi-Year Credit Agreement ) by increasing the amount of capital leases allowable to \$225 million, extending the expiration date by two years, and renegotiations of other terms and conditions. This credit facility is available to primarily support commercial paper borrowings, letters of credit and other short-term unsecured bank loans. The capacity of the credit facility is \$1.25 billion and may be increased to \$1.5 billion prior to the maturity date at our election and subject to bank credit capacity and approval, may include up to \$200 million in letters of credit and may include up to \$225 million in capital leases each fiscal year. Under the revolving credit facility, we may borrow funds consisting of Eurodollar loans or base rate loans. Interest accrues on Eurodollar loans at a defined Eurodollar rate, defined as LIBOR plus the applicable percentage, as defined in the revolving credit facility, depending upon our senior, unsecured, (non-credit enhanced) long-term debt rating. Interest accrues on base rate loans as defined in the credit facility. We also have the option to borrow funds under the terms of a swingline loan subfacility. The revolving credit facility expires in December 2019.

On December 19, 2014, we entered into a new revolving credit facility (the 364-Day Credit Agreement). The credit facility is available to primarily support commercial paper borrowings and other short-term unsecured bank loans. The 364-Day Credit Agreement provides for loans in the principal amount of up to \$500 million. Under the credit facility, we may borrow funds consisting of Eurodollar loans, base rate loans, or a combination of both. Interest accrues on Eurodollar loans at a defined Eurodollar rate, defined as LIBOR plus the applicable margin, as defined in the revolving credit facility, depending upon our senior, unsecured, (non-credit enhanced) long-term debt rating. Interest accrues on base rate loans as defined in the credit facility. The original expiration date of the credit facility was December 19, 2015, but in accordance with the credit agreement, in November 2015, we requested, and the bank approved, the extension of the termination date to December 16, 2016. In addition, we have the right to convert to a term-loan, at least 15 days prior to December 16, 2016, up to one year from the termination date, subject to a 1% penalty.

As of February 13, 2016, we had no outstanding borrowings under each of the revolving credit facilities and \$3.3 million of outstanding letters of credit under the Multi-Year Credit Agreement.

We also maintain a letter of credit facility that allows us to request the participating bank to issue letters of credit on our behalf up to an aggregate amount of \$100 million. The letter of credit facility is in addition to the letters of credit that may be issued under the revolving credit facility. As of February 13, 2016, we have \$100.0 million in letters of credit outstanding under the letter of credit facility, which expires in June 2016.

In addition to the outstanding letters of credit issued under the committed facilities discussed above, we had \$3.0 million in letters of credit outstanding as of February 13, 2016. These letters of credit have various maturity dates and were issued on an uncommitted basis.

As of February 13, 2016, \$1.566 billion of commercial paper borrowings and \$142.6 million of the 6.950% Senior Notes due June 2016 are classified as long-term in the Consolidated Balance Sheets as we have the ability and intent to refinance on a long-term basis through available capacity in our revolving credit facilities. As of February 13, 2016, we had \$1.709 billion of availability under our \$1.750 billion revolving credit facilities, which would allow us to replace these short-term obligations with long-term financing.

On April 29, 2015, we issued \$400 million in 3.250% Notes due April 2025 and \$250 million in 2.500% Notes due April 2021 under our shelf registration statement filed with the SEC on April 15, 2015 (the New Shelf Registration ). The New Shelf Registration allows us to sell an indeterminate amount in debt securities to fund general corporate

purposes, including repaying, redeeming or repurchasing outstanding debt and for working capital, capital expenditures, new location openings, stock repurchases and acquisitions. Proceeds from the debt issuances were used to repay a portion of the outstanding commercial paper borrowings, which were used to repay the \$500 million in 5.750% Senior Notes due in January 2015, and for general corporate purposes.

The 5.750% Senior Notes issued in July 2009 and the 7.125% Senior Notes issued during August 2008 (collectively, the Notes), are subject to an interest rate adjustment if the debt ratings assigned to the Notes are downgraded. Further, all senior notes issued since August 2008 contain a provision that repayment of the notes may be accelerated if we experience a change in control (as defined in the agreements). Our borrowings under our other senior notes contain minimal covenants, primarily restrictions on liens. Under our other borrowing arrangements, covenants include limitations on total indebtedness, restrictions on liens, a minimum fixed charge coverage ratio and a change of control provision that may require acceleration of the repayment obligations under certain circumstances. All of the repayment obligations under our borrowing arrangements may be accelerated and come due prior to the scheduled payment date if covenants are breached or an event of default occurs. As of February 13, 2016, we were in compliance with all covenants and expect to remain in compliance with all covenants.

Our adjusted debt to earnings before interest, taxes, depreciation, amortization, rent and share-based expense (EBITDAR) ratio was 2.5:1 as of February 13, 2016, and was 2.5:1 as of February 14, 2015. We calculate adjusted debt as the sum of total debt, capital lease obligations and rent times six; and we calculate EBITDAR by adding interest, taxes, depreciation, amortization, rent and share-based expenses to net income. Adjusted debt to EBITDAR is calculated on a trailing four quarter basis. We target our debt levels to a ratio of adjusted debt to EBITDAR in order to maintain our investment grade credit ratings. We believe this is important information for the management of our debt levels.

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#### Stock Repurchases

From January 1, 1998 to February 13, 2016, we have repurchased a total 139.6 million shares at an aggregate cost of \$15.852 billion, including 733,721 shares of our common stock at an aggregate cost of \$550.1 million during the twenty-four week period ended February 13, 2016. On October 7, 2015 the Board voted to increase the authorization by \$750 million to raise the cumulative share repurchase authorization from \$15.65 billion to \$16.4 billion. Considering cumulative repurchases as of February 13, 2016, we have \$547.8 million remaining under the Board s authorization to repurchase our common stock.

On March 22, 2016, the Board voted to increase the authorization by \$750 million to raise the cumulative share repurchase authorization from \$16.4 billion to \$17.15 billion. Subsequent to February 13, 2016, we have repurchased 334,019 shares of its common stock at an aggregate cost of \$254.3 million. Considering the cumulative repurchases and the increase in authorization subsequent to February 13, 2016, we have \$1.043 billion remaining under the Board s authorization to repurchase its common stock.

During the twenty-four week period ended February 13, 2016, we retired 2.1 million shares of treasury stock which had previously been repurchased under our share repurchase program. The retirement increased Retained deficit by \$1.424 billion and decreased Additional paid-in capital by \$67.0 million. During the comparable prior year period, we retired 2.1 million shares of treasury stock, which increased Retained deficit by \$1.050 billion and decreased Additional paid-in capital by \$57.4 million.

#### **Off-Balance Sheet Arrangements**

Since our fiscal year end, we have cancelled, issued and modified stand-by letters of credit that are primarily renewed on an annual basis to cover deductible payments to our casualty insurance carriers. Our total stand-by letters of credit commitment at February 13, 2016, was \$106.3 million compared with \$106.7 million at August 29, 2015, and our total surety bonds commitment at February 13, 2016, was \$34.3 million compared with \$31.1 million at August 29, 2015.

#### **Financial Commitments**

As of February 13, 2016, there were no significant changes to our contractual obligations as described in our Annual Report on Form 10-K for the year ended August 29, 2015.

#### **Reconciliation of Non-GAAP Financial Measures**

Management s Discussion and Analysis of Financial Condition and Results of Operations include certain financial measures not derived in accordance with U.S. generally accepted accounting principles (GAAP). These non-GAAP financial measures provide additional information for determining our optimum capital structure and are used to assist management in evaluating performance and in making appropriate business decisions to maximize stockholders value.

Non-GAAP financial measures should not be used as a substitute for GAAP financial measures, or considered in isolation, for the purpose of analyzing our operating performance, financial position or cash flows. However, we have presented the non-GAAP financial measures, as we believe they provide additional information that is useful to investors. Furthermore, our management and the Compensation Committee of the Board use the abovementioned non-GAAP financial measures to analyze and compare our underlying operating results and to determine payments of performance-based compensation. We have included a reconciliation of this information to the most comparable GAAP measures in the following reconciliation tables.

Reconciliation of Non-GAAP Financial Measure: After-Tax Return on Invested Capital ROIC

The following tables calculate the percentages of ROIC for the trailing four quarters ended February 13, 2016 and February 14, 2015.

	A	В	A-B=C	D	C+D Trailing	
	Fiscal	Τ	Four			
	Year Ended August 29,	· ·		Twenty-Four Weeks Ended		
(in thousands, except percentage)	2015	2015	2015	2016	2016	
Net income	\$ 1,160,241	\$ 450,033	\$ 710,208	\$ 486,725	\$ 1,196,933	
Adjustments:						
Interest expense	150,439	71,596	78,843	67,842	146,685	
Rent expense	269,458	124,551	144,907	128,897	273,804	
Tax effect (1)	(149,483)	(69,828)	(79,655)	(70,039)	(149,694)	
After-tax return	\$ 1,430,655	\$ 576,352	\$ 854,303	\$ 613,425	\$ 1,467,728	
Average debt (2)(6)					\$ 4,632,858	
Average deficit (3)					(1,666,550)	
Rent x 6 (4)					1,642,824	
Average capital lease obligations (5)					127,339	
Pre-tax invested capital					\$ 4,736,471	
•						
ROIC					31.0%	

	$\mathbf{A}$	В	A-B=C	D	C+D
					Trailing
	<b>Fiscal</b>		Гwenty-Eigh	tTwenty-Four	Four
	Year	<b>Twenty-Four</b>	Weeks	Weeks	Quarters
	Ended	Weeks Ended	Ended	Ended	Ended
	August 30,	February 15,	August 30,	February 14,	February 14,
(in thousands, except percentage)	2014	2014	2014	2015	2015
Net income	\$1,069,744	\$ 410,917	\$ 658,827	\$ 450,033	\$ 1,108,860
Adjustments:					
Interest expense	167,509	81,921	85,588	71,596	157,184
Rent expense	253,813	115,505	138,308	124,551	262,859
Tax effect (1)	(149,991)	(70,284)	(79,707)	(69,828)	(149,535)
After-tax return	\$ 1,341,075	\$ 538,059	\$ 803,016	\$ 576,352	\$ 1,379,368
Average debt (2)(6)					\$ 4,362,118

Average deficit (3)	(1,654,368)
Rent x 6 <sup>(4)</sup>	1,577,154
Average capital lease obligations (5)	116,747
Pre-tax invested capital	\$ 4,401,651
ROIC	31.3%

- (1) The effective tax rate was 35.6% over the trailing four quarters ended February 13, 2016 and February 14, 2015.
- (2) Average debt is equal to the average of our debt measured as of the previous five quarters.
- (3) Average equity is equal to the average of our stockholders deficit measured as of the previous five quarters.
- (4) Rent is multiplied by a factor of six to capitalize operating leases in the determination of pre-tax invested capital.
- (5) Average capital lease obligations are equal to the average of our capital lease obligations measured as of the previous five quarters.
- (6) Certain balance sheet reclassifications have been made to the prior periods financial information in order to conform to the current period s presentation due to the adoption of a new accounting standard. See Note A of the Notes to Consolidated Financial Statement in our Annual Report Form 10-K for the year ended August 29, 2015 for further discussion.

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Reconciliation of Non-GAAP Financial Measure: Adjusted Debt to Earnings before Interest, Taxes, Depreciation, Rent and Share-Based Expense EBITDAR

The following tables calculate the ratio of adjusted debt to EBITDAR for the trailing four quarters ended February 13, 2016 and February 14, 2015.

	A Fiscal Year Ended August 29,	B Twenty-Four Weeks Ended February 14,	A-B=C Twenty-Eight Weeks Ended August 29,	D Twenty-Four Weeks Ended February 13,	C+D Trailing Four Quarters Ended February 13,	
(in thousands, except ratio)	2015	2015	2015	2016	2016	
Net income	\$1,160,241	\$ 450,033	\$ 710,208	\$ 486,725	\$ 1,196,933	
Add: Interest expense	150,439	71,596	78,843	67,842	146,685	
Income tax expense	642,371	248,202	394,169	266,088	660,257	
EBIT	1,953,051	769,831	1,183,220	820,655	2,003,875	
Add: Depreciation expense	269,919	120,912	149,007	134,936	283,943	
Rent expense	269,458	124,551	144,907	128,897	273,804	
Share-based expense	40,995	20,200	20,795	18,547	39,342	
_						
EBITDAR	\$ 2,533,423	\$ 1,035,494	\$ 1,497,929	\$ 1,103,035	\$ 2,600,964	
Debt (2)					\$ 4,845,215	
Capital lease obligations					127,468	
Add: Rent x 6 <sup>(1)</sup>					1,642,824	
Adjusted debt					\$ 6,615,507	
Adjusted debt / EBITDAR					2.5	

	$\mathbf{A}$		В		A-B=C		D		C+D	
	<b>Fiscal</b>			Tw	enty-Eight				Trailing	
	Year	Tw	enty-Four		Weeks	Tw	enty-Four		Four	
	Ended	We	eks Ended		Ended	We	eks Ended (	Qua	rters Ended	
	August 30,	Fel	February 15,		August 30,		February 14,		February 14,	
(in thousands, except ratio)	2014		2014		2014		2015		2015	
Net income	\$1,069,744	\$	410,917	\$	658,827	\$	450,033	\$	1,108,860	
Add: Interest expense	167,509		81,921		85,588		71,596		157,184	
Income tax expense	592,970		228,232		364,738		248,202		612,940	
EBIT	1,830,223		721,070		1,109,153		769,831		1,878,984	
Add: Depreciation expense	251,267		114,154		137,113		120,912		258,025	
Rent expense	253,813		115,505		138,308		124,551		262,859	
Share-based expense	39,390		20,716		18,674		20,200		38,874	

EBITDAR	\$ 2,374,693	\$ 971,445	\$ 1,403,248	\$ 1,035,494	\$ 2,438,742
Debt (2)					\$ 4,429,765
Capital lease obligations					125,795
Add: Rent x 6 <sup>(1)</sup>					1,577,154
Adjusted debt					\$ 6,132,714
Adjusted debt / EBITDAR					2.5

(1) Rent is multiplied by a factor of six to capitalize operating leases in the determination of adjusted debt.

<sup>(2)</sup> Certain balance sheet reclassifications have been made to the prior periods financial information in order to conform to the current period s presentation due to the adoption of a new accounting standard. See Note A of the Notes to Consolidated Financial Statement in our Annual Report Form 10-K for the year ended August 29, 2015 for further discussion.

### **Recent Accounting Pronouncements:**

Refer to Note A of the Notes to Condensed Consolidated Financial Statements for the discussion of recent accounting pronouncements.

### **Critical Accounting Policies**

Preparation of our consolidated financial statements requires us to make estimates and assumptions affecting the reported amounts of assets and liabilities at the date of the financial statements, reported amounts of revenues and expenses during the reporting period and related disclosures of contingent liabilities. Our policies are evaluated on an ongoing basis, and our significant judgments and estimates are drawn from historical experience and other assumptions that we believe to be reasonable under the circumstances. Actual results could differ under different assumptions or conditions.

Our critical accounting policies are described in Management s Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended August 29, 2015. Our critical accounting policies have not changed since the filing of our Annual Report on Form 10-K for the year ended August 29, 2015.

# **Forward-Looking Statements**

Certain statements contained in this Quarterly Report on Form 10-Q are forward-looking statements. Forward-looking statements typically use words such as believe, anticipate, should, intend, plan, expect, estimate, strategy and similar expressions. These are based on assumptions and assessments made by our management in light of experience and perception of historical trends, current conditions, expected future developments and other factors that we believe to be appropriate. These forward-looking statements are subject to a number of risks and uncertainties, including without limitation: credit market conditions; the impact of recessionary conditions; competition; product demand; the ability to hire and retain qualified employees; consumer debt levels; inflation; weather; raw material costs of our suppliers; energy prices; war and the prospect of war, including terrorist activity; construction delays; access to available and feasible financing; the compromising of the confidentiality, availability or integrity of information, including cyber security attacks; and changes in laws or regulations. Certain of these risks are discussed in more detail in the Risk Factors section contained in Item 1A under Part 1 of our Annual Report on Form 10-K for the year ended August 29, 2015, and these Risk Factors should be read carefully. Forward-looking statements are not guarantees of future performance and actual results; developments and business decisions may differ from those contemplated by such forward-looking statements, and events described above and in the Risk Factors could materially and adversely affect our business. Forward-looking statements speak only as of the date made. Except as required by applicable law, we undertake no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. Actual results may materially differ from anticipated results.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

At February 13, 2016, the only material change to our instruments and positions that are sensitive to market risk since the disclosures in our 2015 Annual Report to Stockholders was the \$518.5 million net increase in commercial paper.

The fair value of our debt was estimated at \$4.949 billion as of February 13, 2016 and \$4.696 billion as of August 29, 2015, based on the quoted market prices for the same or similar debt issues or on the current rates available to AutoZone for debt of the same terms. Such fair value is greater than the carrying value of debt by \$103.5 million at

February 13, 2016 and \$70.7 million at August 29, 2015. We had \$1.566 billion of variable rate debt outstanding at February 13, 2016 and \$1.048 billion of variable rate debt outstanding at August 29, 2015. At these borrowing levels for variable rate debt, a one percentage point increase in interest rates would have had an unfavorable annual impact on our pre-tax earnings and cash flows of \$15.7 million in fiscal 2016. The primary interest rate exposure on variable rate debt is based on LIBOR. We had outstanding fixed rate debt of \$3.279 billion, net of unamortized debt issuance costs of \$20.9 million at February 13, 2016 and \$3.577 billion, net of unamortized debt issuance costs of \$22.7 million at August 29, 2015. A one percentage point increase in interest rates would reduce the fair value of our fixed rate debt by \$150.0 million at February 13, 2016.

#### Item 4. Controls and Procedures.

As of February 13, 2016, an evaluation was performed under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, as amended. Based on that evaluation, our management, including the Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures were effective as of February 13, 2016. During or subsequent to the quarter ended February 13, 2016, there were no changes in our internal controls that have materially affected or are reasonably likely to materially affect, internal controls over financial reporting.

Item 4T. Controls and Procedures.

Not applicable.

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### PART II. OTHER INFORMATION

### Item 1. Legal Proceedings.

In 2004, we acquired a store site in Mount Ephraim, New Jersey that had previously been the site of a gasoline service station and contained evidence of groundwater contamination. Upon acquisition, we voluntarily reported the groundwater contamination issue to the New Jersey Department of Environmental Protection and entered into a Voluntary Remediation Agreement providing for the remediation of the contamination associated with the property. We have conducted and paid for (at an immaterial cost to us) remediation of contamination on the property. We have also voluntarily investigated and addressed potential vapor intrusion impacts in downgradient residences and businesses. The New Jersey Department of Environmental Protection ( NJDEP ) has asserted, in a Directive and Notice to Insurers dated February 19, 2013 and again in an Amended Directive and Notice to Insurers dated January 13, 2014 (collectively the Directives ), that we are liable for the downgradient impacts under a joint and severable liability theory. By letter dated April 23, 2015, NJDEP has demanded payment from us, and other parties, in the amount of approximately \$296 thousand for costs incurred by NJDEP in connection with contamination downgradient of the property. By letter dated January 29, 2016, we were informed that NJDEP has filed a lien against the property in connection with approximately \$355 thousand in costs incurred by NJDEP in connection with contamination downgradient of the property. We have contested, and will continue to contest, any such assertions due to the existence of other entities/sources of contamination, some of which are named in the Directives and the April 23, 2015 Demand, in the area of the property. Pursuant to the Voluntary Remediation Agreement, upon completion of all remediation required by the agreement, we believe we should be eligible to be reimbursed up to 75 percent of qualified remediation costs by the State of New Jersey. We have asked the state for clarification that the agreement applies to off-site work, and the state is considering the request. Although the aggregate amount of additional costs that we may incur pursuant to the remediation cannot currently be ascertained, we do not currently believe that fulfillment of our obligations under the agreement or otherwise will result in costs that are material to our financial condition, results of operations or cash flow.

In July 2014, we received a subpoena from the District Attorney of the County of Alameda, along with other environmental prosecutorial offices in the state of California, seeking documents and information related to the handling, storage and disposal of hazardous waste. We are cooperating fully with the request and cannot predict the ultimate outcome of these efforts.

We are involved in various other legal proceedings incidental to the conduct of our business, including several lawsuits containing class-action allegations in which the plaintiffs are current and former hourly and salaried employees who allege various wage and hour violations and unlawful termination practices. We do not currently believe that, either individually or in the aggregate, these matters will result in liabilities material to our financial condition, results of operations or cash flows.

### Item 1A. Risk Factors.

As of the date of this filing, there have been no material changes in our risk factors from those disclosed in Part I, Item 1A, of our Annual Report on Form 10-K for the fiscal year ended August 29, 2015.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Shares of common stock repurchased by the Company during the quarter ended February 13, 2016, were as follows:

### **Issuer Repurchases of Equity Securities**

**Total Number of Shares Purchased as** Part of **Maximum Dollar Publicly** Value that May Yet Average **Total Number Price Paid** Announced **Be Purchased Under** of Shares Plans or the Plans or per Period **Purchased** Share **Programs Programs** November 22, 2015 to December 19, 115,858 \$ 776.45 115,858 607,755,692 December 20, 2015 to January 16, 2016 81,209 738.82 81,209 547,756,840 547,756,840 January 17, 2016 to February 13, 2016 197,067 \$ 760.94 197,067 Total 547,756,840

During 1998, we announced a program permitting us to repurchase a portion of our outstanding shares not to exceed a dollar maximum established by our Board of Directors. This program was most recently amended on March 22, 2016 to increase the repurchase authorization to \$17.15 billion from \$16.4 billion and does not have an expiration date. All of the above repurchases were part of this program.

Subsequent to February 13, 2016, we have repurchased 334,019 shares of our common stock at an aggregate cost of \$254.3 million. Considering the increase in authorization and cumulative repurchases subsequent to February 13, 2016, the Company has \$1.043 billion remaining under the Board s authorization to repurchase its common stock.

### Item 3. Defaults Upon Senior Securities.

Not applicable.

### Item 4. Mine Safety Disclosures

Not applicable.

#### Item 5. Other Information.

Not applicable.

#### Item 6. Exhibits.

101.LAB

101.PRE

101.DEF

The following exhibits are filed as part of this report:

3.1 Restated Articles of Incorporation of AutoZone, Inc. incorporated by reference to Exhibit 3.1 to the Quarterly Report on Form 10-Q for the quarter ended February 13, 1999. 3.2 Sixth Amended and Restated By-laws of AutoZone, Inc. incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K dated October 7, 2015. \*10.1 Amended and Restated AutoZone, Inc. 2011 Equity Incentive Award Plan dated December 16, 2015. Incorporated by reference to the Current Report on Form 8-K dated December 17, 2015. 12.1 Computation of Ratio of Earnings to Fixed Charges. 15.1 Letter Regarding Unaudited Interim Financial Statements. 31.1 Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. 31.2 Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. 32.1 Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. 32.2 Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. XBRL Instance Document 101.INS 101.SCH XBRL Taxonomy Extension Schema Document 101.CAL XBRL Taxonomy Extension Calculation Document

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XBRL Taxonomy Extension Labels Document

XBRL Taxonomy Extension Presentation Document

XBRL Taxonomy Extension Definition Document

\* Management contract or compensatory plan or arrangement.

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# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AUTOZONE, INC.

By: /s/ WILLIAM T. GILES
William T. Giles
Chief Financial Officer and Executive Vice President
Finance, Information Technology and ALLDATA
(Principal Financial Officer)

By: /s/ CHARLIE PLEAS, III Charlie Pleas, III Senior Vice President, Controller (Principal Accounting Officer)

Dated: March 22, 2016

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# **EXHIBIT INDEX**

The following exhibits are filed as part of this report:

3.1	Restated Articles of Incorporation of AutoZone, Inc. incorporated by reference to Exhibit 3.1 to the Quarterly Report on Form 10-Q for the quarter ended February 13, 1999.
3.2	Sixth Amended and Restated By-laws of AutoZone, Inc. incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K dated October 7, 2015.
*10.1	Amended and Restated AutoZone, Inc. 2011 Equity Incentive Award Plan dated December 16, 2015. Incorporated by reference to the Current Report on Form 8-K dated December 17, 2015.
12.1	Computation of Ratio of Earnings to Fixed Charges.
15.1	Letter Regarding Unaudited Interim Financial Statements.
31.1	Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Document
101.LAB	XBRL Taxonomy Extension Labels Document
101.PRE	XBRL Taxonomy Extension Presentation Document
101.DEF	XBRL Taxonomy Extension Definition Document

<sup>\*</sup> Management contract or compensatory plan or arrangement.