

IDT CORP  
Form 10-Q  
June 09, 2016

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**FOR THE QUARTERLY PERIOD ENDED APRIL 30, 2016**

**or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**Commission File Number: 1-16371**



Edgar Filing: IDT CORP - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.): Yes No

As of June 6, 2016, the registrant had the following shares outstanding:

Class A common stock, \$.01 par value: 1,574,326 shares outstanding (excluding 1,698,000 treasury shares)

Class B common stock, \$.01 par value: 21,454,677 shares outstanding (excluding 3,930,919 treasury shares)

IDT CORPORATION

TABLE OF CONTENTS

<b>PART I. FINANCIAL INFORMATION</b>	I
Item 1. Financial Statements (Unaudited)	I
Consolidated Balance Sheets	I
Consolidated Statements of Income	J
Consolidated Statements of Comprehensive Income	K
Consolidated Statements of Cash Flows	L
Notes to Consolidated Financial Statements	M
Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations	I5
Item 3. Quantitative and Qualitative Disclosures About Market Risks	J7
Item 4. Controls and Procedures	J7
<b>PART II. OTHER INFORMATION</b>	J8
Item 1. Legal Proceedings	J8
Item 1A. Risk Factors	J8
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	J9
Item 3. Defaults Upon Senior Securities	J9
Item 4. Mine Safety Disclosures	J9
Item 5. Other Information	J9
Item 6. Exhibits	J9
<b>SIGNATURES</b>	K0

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements (Unaudited)

## IDT CORPORATION

## CONSOLIDATED BALANCE SHEETS

	<b>April 30, 2016</b>	<b>July 31, 2015</b>
	(Unaudited) (Note 1)	
	(in thousands, except per share data)	
Assets		
Current assets:		
Cash and cash equivalents	\$ 101,135	\$ 110,361
Restricted cash and cash equivalents	99,846	91,035
Marketable securities	46,637	40,287
Trade accounts receivable, net of allowance for doubtful accounts of \$4,027 at April 30, 2016 and \$5,645 at July 31, 2015	53,517	58,543
Receivable from sale of interest in Fabrix Systems Ltd.	4,788	8,471
Prepaid expenses	16,442	17,304
Other current assets	14,392	14,344
Total current assets	336,757	340,345
Property, plant and equipment, net	89,939	91,316
Goodwill	13,747	14,388
Other intangibles, net	958	1,277
Investments	12,327	12,344
Deferred income tax assets, net	7,984	13,324
Other assets	7,566	12,688
Total assets	\$ 469,278	\$ 485,682
Liabilities and equity		
Current liabilities:		
Trade accounts payable	\$ 26,695	\$ 29,140
Accrued expenses	119,845	139,272
Deferred revenue	88,570	86,302
Customer deposits	96,109	84,454
Income taxes payable	456	391
Notes payable—current portion	—	6,353
Other current liabilities	3,659	3,000
Total current liabilities	335,334	348,912
Other liabilities	2,180	1,830

Edgar Filing: IDT CORP - Form 10-Q

Total liabilities	337,514	350,742
Commitments and contingencies		
Equity:		
IDT Corporation stockholders' equity:		
Preferred stock, \$.01 par value; authorized shares—10,000; no shares issued	—	—
Class A common stock, \$.01 par value; authorized shares—35,000; 3,272 shares issued and 1,574 shares outstanding at April 30, 2016 and July 31, 2015	33	33
Class B common stock, \$.01 par value; authorized shares—200,000; 25,386 and 25,276 shares issued and 21,455 and 21,755 shares outstanding at April 30, 2016 and July 31, 2015, respectively	254	253
Additional paid-in capital	406,873	403,146
Treasury stock, at cost, consisting of 1,698 and 1,698 shares of Class A common stock and 3,931 and 3,521 shares of Class B common stock at April 30, 2016 and July 31, 2015, respectively	(115,316)	(110,543)
Accumulated other comprehensive (loss) income	(782 )	771
Accumulated deficit	(160,316)	(159,829)
Total IDT Corporation stockholders' equity	130,746	133,831
Noncontrolling interests	1,018	1,109
Total equity	131,764	134,940
Total liabilities and equity	\$469,278	\$485,682

See accompanying notes to consolidated financial statements.

## IDT CORPORATION

CONSOLIDATED STATEMENTS OF INCOME  
(Unaudited)

	Three Months Ended April 30,		Nine Months Ended April 30,	
	2016	2015	2016	2015
	(in thousands, except per share data)			
Revenues	\$355,154	\$383,930	\$1,128,186	\$1,190,981
Costs and expenses:				
Direct cost of revenues (exclusive of depreciation and amortization)	293,220	316,508	937,455	989,052
Selling, general and administrative (i)	51,594	53,792	155,738	168,184
Depreciation and amortization	5,518	4,617	15,543	13,462
Research and development	—	—	—	1,656
Severance	232	6,226	232	8,126
Total costs and expenses	350,564	381,143	1,108,968	1,180,480
Other operating losses	—	(1,552 )	(326 )	(1,552 )
Gain on sale of interest in Fabrix Systems Ltd.	1,086	1,235	1,086	76,864
Income from operations	5,676	2,470	19,978	85,813
Interest income (expense), net	244	(54 )	936	(184 )
Other income (expense), net	120	(1,352 )	(723 )	937
Income before income taxes	6,040	1,064	20,191	86,566
(Provision for) benefit from income taxes	(1,339 )	59	(6,250 )	(2,332 )
Net income	4,701	1,123	13,941	84,234
Net income attributable to noncontrolling interests	(464 )	(558 )	(1,445 )	(1,003 )
Net income attributable to IDT Corporation	\$4,237	\$565	\$12,496	\$83,231
Earnings per share attributable to IDT Corporation common stockholders:				
Basic	\$0.19	\$0.02	\$0.55	\$3.64
Diluted	\$0.19	\$0.02	\$0.55	\$3.58
Weighted-average number of shares used in calculation of earnings per share:				
Basic	22,635	23,034	22,790	22,867
Diluted	22,680	23,468	22,816	23,259
Dividends declared per common share	\$0.19	\$0.18	\$0.56	\$1.85
(i) Stock-based compensation included in selling, general and administrative expenses	\$673	\$992	\$2,317	\$4,012

See accompanying notes to consolidated financial statements.



## IDT CORPORATION

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

	Three Months Ended April 30, 2016		Nine Months Ended April 30, 2015	
	2016	2015	2016	2015
	(in thousands)			
Net income	\$4,701	\$1,123	\$13,941	\$84,234
Other comprehensive income (loss):				
Change in unrealized gain on available-for-sale securities	63	(3 )	448	12
Foreign currency translation adjustments	1,899	1,065	(2,001 )	(2,912 )
Other comprehensive income (loss)	1,962	1,062	(1,553 )	(2,900 )
Comprehensive income	6,663	2,185	12,388	81,334
Comprehensive income attributable to noncontrolling interests	(464 )	(558 )	(1,445 )	(1,003 )
Comprehensive income attributable to IDT Corporation	\$6,199	\$1,627	\$10,943	\$80,331

See accompanying notes to consolidated financial statements.

## IDT CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Nine Months Ended April 30,	
	2016	2015
	(in thousands)	
Operating activities		
Net income	\$13,941	\$84,234
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	15,543	13,462
Deferred income taxes	5,913	2,176
Provision for doubtful accounts receivable	600	90
Gain on sale of interest in Fabrix Systems Ltd.	(1,086 )	(76,864 )
Realized gain on marketable securities	(543 )	—
Interest in the equity of investments	379	(1,655 )
Stock-based compensation	2,317	4,012
Change in assets and liabilities:		
Restricted cash and cash equivalents	(14,657 )	(11,400 )
Trade accounts receivable	1,758	8,544
Prepaid expenses, other current assets and other assets	6,450	2,604
Trade accounts payable, accrued expenses, other current liabilities and other liabilities	(14,972 )	(5,287 )
Customer deposits	17,028	11,169
Income taxes payable	65	(278 )
Deferred revenue	3,097	(3,024 )
Net cash provided by operating activities	35,833	27,783
Investing activities		
Capital expenditures	(13,964 )	(22,810 )
Proceeds from sale of interest in Fabrix Systems Ltd., net of cash and cash equivalents sold.	4,769	36,455
Purchase of investments	(1,850 )	(125 )
Proceeds from sale and redemption of investments	632	71
Purchases of marketable securities	(29,800 )	(35,502 )
Proceeds from maturities and sales of marketable securities	24,176	16,840
Net cash used in investing activities	(16,037 )	(5,071 )
Financing activities		
Dividends paid	(12,983 )	(43,171 )
Distributions to noncontrolling interests	(1,545 )	(1,450 )
Proceeds from exercise of stock options.	—	3,317
Repayments of revolving credit loan payable and other borrowings	(6,353 )	(13,201 )
Repurchases of Class B common stock	(4,773 )	(703 )
Net cash used in financing activities	(25,654 )	(55,208 )
Effect of exchange rate changes on cash and cash equivalents	(3,368 )	(6,573 )

Edgar Filing: IDT CORP - Form 10-Q

Net decrease in cash and cash equivalents	(9,226 )	(39,069 )
Cash and cash equivalents at beginning of period	110,361	153,823
Cash and cash equivalents at end of period	\$101,135	\$114,754
Supplemental schedule of non-cash investing and financing activities		
Net liabilities excluding cash and cash equivalents of Fabrix Systems Ltd. sold	\$—	\$14,333

See accompanying notes to consolidated financial statements.

**IDT CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

Note 1—Basis of Presentation

The accompanying unaudited consolidated financial statements of IDT Corporation and its subsidiaries (the “Company” or “IDT”) have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and nine months ended April 30, 2016 are not necessarily indicative of the results that may be expected for the fiscal year ending July 31, 2016. The balance sheet at July 31, 2015 has been derived from the Company’s audited financial statements at that date but does not include all of the information and footnotes required by U.S. GAAP for complete financial statements. For further information, please refer to the consolidated financial statements and footnotes thereto included in the Company’s Annual Report on Form 10-K for the year ended July 31, 2015, as filed with the U.S. Securities and Exchange Commission (“SEC”).

The Company’s fiscal year ends on July 31 of each calendar year. Each reference below to a fiscal year refers to the fiscal year ending in the calendar year indicated (e.g., fiscal 2016 refers to the fiscal year ending July 31, 2016).

On June 1, 2016, the Company completed a pro rata distribution of the common stock that the Company held in the Company’s subsidiary Zedge, Inc. (“Zedge”) to the Company’s stockholders of record as of the close of business on May 26, 2016 (the “Zedge Spin-Off”). The disposition of Zedge did not meet the criteria to be reported as a discontinued operation and accordingly, its assets, liabilities, results of operations and cash flows have not been reclassified. Zedge provides a content platform that enables consumers to personalize their mobile devices with free, high quality ringtones, wallpapers, home screen app icons and notification sounds. In connection with the Zedge Spin-Off, each of the Company’s stockholders received one share of Zedge Class A common stock for every three shares of the Company’s Class A common stock, and one share of Zedge Class B common stock for every three shares of the Company’s Class B common stock, held of record as of the close of business on May 26, 2016. The Company received a legal opinion that the Zedge Spin-Off should qualify as a tax-free transaction for U.S. federal income tax purposes.

In August 2015, the Company’s Board of Directors approved a plan to reorganize the Company into three separate entities by spinning off two business units to its stockholders. The three separate companies are expected to consist of

(1) IDT Telecom, (2) Zedge and (3) other holdings. The reorganization and the specific components are subject to change and both internal and third party contingencies, and must receive final approval from the Company’s Board of Directors and certain third parties. The Company continues to advance the effort on the remainder of the reorganization.

Note 2—Sale of Interest in Fabrix Systems Ltd.

On October 8, 2014, the Company completed the sale of its interest in Fabrix Systems Ltd. (“Fabrix”) to Telefonaktiebolget LM Ericsson (publ) (“Ericsson”). The final sale price for 100% of the shares in Fabrix was \$95 million in cash, excluding transaction costs and working capital and other adjustments. The Company owned approximately 78% of Fabrix on a fully diluted basis. The Company’s share of the sale price was \$69.2 million, after reflecting the impact of working capital and other adjustments. At April 30, 2016, the Company had received cash of \$64.4 million and had aggregate receivables of \$4.8 million, which was classified as “Receivable from sale of interest in Fabrix Systems Ltd.” in the accompanying consolidated balance sheet. In May 2016, the Company received the remaining \$4.8 million. The Company and the other shareholders placed \$13.0 million of the proceeds in escrow for the resolution of post-closing claims, of which \$6.5 million was released in October 2015 and \$6.5 million was released in April 2016. In the three months ended April 30, 2016 and 2015, the Company recorded gain on the sale of its interest in Fabrix of \$1.1 million and \$1.2 million, respectively, which represented adjustments to the Company’s share of Fabrix’ working capital and estimated transaction costs. The Company recorded gain on the sale of its interest in Fabrix of \$1.1 million and \$76.9 million in the nine months ended April 30, 2016 and 2015, respectively.

Fabrix’ income before income taxes and income before income taxes attributable to the Company, which is included in the accompanying consolidated statements of income, were as follows:

	Three Months Ended April 30, 2016	Nine Months Ended April 30, 2015
Income before income taxes	\$—	\$917
Income before income taxes attributable to IDT Corporation	\$—	\$1,325

## Note 3—Marketable Securities

The following is a summary of marketable securities:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(in thousands)			
Available-for-sale securities:				
April 30, 2016:				
Certificates of deposit*	\$18,309	\$ 5	\$ (1)	) \$18,313
Federal Government Sponsored Enterprise notes	5,821	10	(3)	) 5,828
Mutual funds	5,092	—	(102)	) 4,990
Corporate bonds	2,570	24	—	2,594
Equity	2,463	—	(109)	) 2,354
U.S. Treasury notes	2,686	43	—	2,729
Municipal bonds	9,822	9	(2)	) 9,829
Total	\$46,763	\$ 91	\$ (217)	) \$46,637
July 31, 2015:				
Certificates of deposit*	\$22,736	\$ 3	\$ (2)	) \$22,737
Federal Home Loan Bank bonds	795	—	—	795
International agency notes	1,120	—	(1)	) 1,119
Mutual funds	5,000	—	(18)	) 4,982
Straight Path Communications Inc. common stock	2,086	—	(563)	) 1,523
Municipal bonds	9,125	9	(3)	) 9,131
Total	\$40,862	\$ 12	\$ (587)	) \$40,287

\* Each of the Company's certificates of deposit has a CUSIP, was purchased in the secondary market through a broker and may be sold in the secondary market.

In July 2015, the Company received 64,624 shares of Straight Path Communications Inc. ("Straight Path") Class B common stock in connection with the lapsing of restrictions on awards of Straight Path restricted stock to certain of the Company's employees and the payment of taxes related thereto. The Company spun-off Straight Path in July 2013. As part of the Straight Path spin-off, holders of the Company's restricted Class B common stock received, in respect of those restricted shares, one share of Straight Path's Class B common stock for every two restricted shares of the Company that they held as of the record date for the Straight Path spin-off. The Company received the Straight Path shares in exchange for the payment of an aggregate of \$2.1 million for the employees' tax withholding obligations upon the vesting event. The number of shares was determined based on their fair market value on the trading day immediately prior to the vesting date. In September and October 2015, the Company sold all of the shares for \$2.6 million and recorded a gain on the sale of \$0.5 million.

Proceeds from maturities and sales of available-for-sale securities were \$5.5 million and \$4.7 million in the three months ended April 30, 2016 and 2015, respectively, and \$24.2 million and \$16.8 million in the nine months ended April 30, 2016 and 2015, respectively. There were no gross realized gains or losses as a result of sales in the three months ended April 30, 2016 and 2015. The gross realized gains or losses that were included in earnings as a result of sales were gains of \$0.5 million and losses of \$54,000 in the nine months ended April 30, 2016 and 2015, respectively. The Company uses the specific identification method in computing the gross realized gains and gross realized losses on the sales of marketable securities.

The contractual maturities of the Company's available-for-sale debt securities at April 30, 2016 were as follows:

	Fair Value (in thousands)
Within one year	\$ 19,174
After one year through five years	18,301
After five years through ten years	1,556
After ten years	262
Total	\$ 39,293

The following available-for-sale securities were in an unrealized loss position for which other-than-temporary impairments have not been recognized:

	Unrealized Losses	Fair Value
	(in thousands)	
April 30, 2016:		
Certificates of deposit	\$1	\$3,586
Federal Government Sponsored Enterprise notes	3	1,852
Mutual funds	102	4,990
Equity	109	2,354
Municipal bonds	2	4,957
Total	\$217	\$17,739
July 31, 2015:		
Certificates of deposit	\$2	\$2,194
International agency notes	1	1,119
Mutual funds	18	4,982
Straight Path Communications Inc. common stock	563	1,523
Municipal bonds	3	3,466
Total	\$587	\$13,284

At April 30, 2016 and July 31, 2015, there were no securities in a continuous unrealized loss position for 12 months or longer.

Note 4—Fair Value Measurements



Edgar Filing: IDT CORP - Form 10-Q

The following tables present the balance of assets and liabilities measured at fair value on a recurring basis:

	Level 1 (1)	Level 2 (2)	Level 3 (3)	Total
	(in thousands)			
April 30, 2016				
Assets:				
Available-for-sale securities	\$10,073	\$ 36,564	\$ —	\$46,637
Foreign exchange forward contracts	—	46	—	46
Total	\$10,073	\$ 36,610	\$ —	\$46,683
Liabilities:				
Foreign exchange forward contracts	\$—	\$ —	\$ —	\$—
July 31, 2015				
Assets:				
Available-for-sale securities	\$6,505	\$ 33,782	\$ —	\$40,287
Foreign exchange forward contracts	—	38	—	38
Total	\$6,505	\$ 33,820	\$ —	\$40,325
Liabilities:				
Foreign exchange forward contracts	\$—	\$ 39	\$ —	\$39

(1) – quoted prices in active markets for identical assets or liabilities

(2) – observable inputs other than quoted prices in active markets for identical assets and liabilities

(3) – no observable pricing inputs in the market

At April 30, 2016 and July 31, 2015, the Company had \$8.1 million and \$9.1 million, respectively, in investments in hedge funds, which were included in “Investments” in the accompanying consolidated balance sheets. The Company’s investments in hedge funds are accounted for using the equity method or the cost method; therefore investments in hedge funds are not measured at fair value.

#### *Fair Value of Other Financial Instruments*

The estimated fair value of the Company’s other financial instruments was determined using available market information or other appropriate valuation methodologies. However, considerable judgment is required in interpreting these data to develop estimates of fair value. Consequently, the estimates are not necessarily indicative of the amounts that could be realized or would be paid in a current market exchange.

*Cash and cash equivalents, restricted cash and cash equivalents, other current assets, customer deposits, notes payable—current portion and other current liabilities.* At April 30, 2016 and July 31, 2015, the carrying amount of these assets and liabilities approximated fair value because of the short period of time to maturity. The fair value estimates for cash, cash equivalents and restricted cash and cash equivalents were classified as Level 1 and other current assets, customer deposits, notes payable—current portion and other current liabilities were classified as Level 2 of the fair value hierarchy.

*Other assets and other liabilities.* At April 30, 2016 and July 31, 2015, the carrying amount of these assets and liabilities approximated fair value. The fair values were estimated based on the Company’s assumptions, which were classified as Level 3 of the fair value hierarchy.

The Company’s investments at April 30, 2016 and July 31, 2015 included investments in the equity of certain privately held entities and other investments that are accounted for at cost. It is not practicable to estimate the fair value of these investments because of the lack of a quoted market price for the shares of these entities, and the inability to estimate their fair value without incurring excessive cost. The carrying value of these investments was \$5.4 million and \$3.4 million at April 30, 2016 and July 31, 2015, respectively, which the Company believes was not impaired.

#### Note 5—Derivative Instruments

The primary risk managed by the Company using derivative instruments is foreign exchange risk. Foreign exchange forward contracts are entered into as hedges against unfavorable fluctuations in the U.S. Dollar – Norwegian Krone

(“NOK”) exchange rate. Zedge is based in New York and Norway and much of its operations are located in Norway. The Company does not apply hedge accounting to these contracts, therefore the changes in fair value are recorded in earnings. By using derivative instruments to mitigate exposures to changes in foreign exchange rates, the Company is exposed to credit risk from the failure of the counterparty to perform under the terms of the contract. The Company minimizes the credit or repayment risk by entering into transactions with high-quality counterparties.

The Company’s outstanding contracts at April 30, 2016 were as follows:

Settlement Date	U.S. Dollar Amount	NOK Amount
May 2016	1,000,000	8,238,600
July 2016	1,000,000	8,200,000
October 2016	500,000	4,087,318

The fair value of outstanding derivative instruments recorded as assets in the accompanying consolidated balance sheets were as follows:

Asset Derivatives	Balance Sheet Location	April 30, 2016 (in thousands)	July 31, 2015
Derivatives not designated or not qualifying as hedging instruments:			
Foreign exchange forward contracts	Other current assets	\$ 46	\$ 38

The fair value of outstanding derivative instruments recorded as liabilities in the accompanying consolidated balance sheets were as follows:

Liability Derivatives	Balance Sheet Location	April 30, 2016 (in thousands)	July 31, 2015
Derivatives not designated or not qualifying as hedging instruments:			
Foreign exchange forward contracts	Other current liabilities	\$ —	\$ 39

The effects of derivative instruments on the consolidated statements of operations were as follows:

	Location of Gain (Loss) Recognized on Derivatives	Amount of Gain (Loss) Recognized on Derivatives			
		Three Months Ended		Nine Months Ended	
		April 30, 2016	April 30, 2015	April 30, 2016	April 30, 2015
Derivatives not designated or not qualifying as hedging instruments					
Foreign exchange forward contracts	Other income (expense), net	\$156	\$ —	—\$(68)	\$ —

(in thousands)

**Note 6—Equity**

Changes in the components of equity were as follows:

	Nine Months Ended April 30, 2016		
	Attributable to IDT Corporation	Noncontrolling Interests	Total
Balance, July 31, 2015	\$133,831	\$ 1,109	\$134,940
Dividends declared (\$0.56 per share)	(12,983 )	—	(12,983 )
Restricted Class B common stock purchased from employees	(134 )	—	(134 )
Repurchases of Class B common stock through repurchase program	(4,639 )	—	(4,639 )
Exercise of subsidiary stock options	—	9	9
Stock issued for matching contributions to the 401(k) Plan	1,411	—	1,411
Distributions to noncontrolling interests	—	(1,545 )	(1,545 )
Stock-based compensation	2,317	—	2,317
Comprehensive income:			
Net income	12,496	1,445	13,941
Other comprehensive loss	(1,553 )	—	(1,553 )
Comprehensive income	10,943	1,445	12,388
Balance, April 30, 2016	\$130,746	\$ 1,018	\$131,764

*Dividend Payments*

In the nine months ended April 30, 2016, the Company paid aggregate cash dividends of \$0.56 per share on its Class A common stock and Class B common stock, or \$13.0 million in total. In the nine months ended April 30, 2015, the Company paid aggregate cash dividends of \$1.85 per share on its Class A common stock and Class B common stock, or \$43.2 million in total. The aggregate cash dividends in the nine months ended April 30, 2015 included special dividends of \$0.68 per share and \$0.64 per share paid in November 2014 and January 2015, respectively.

In June 2016, the Company's Board of Directors declared a dividend of \$0.19 per share for the third quarter of fiscal 2016 to holders of the Company's Class A common stock and Class B common stock. The dividend will be paid on or about June 17, 2016 to stockholders of record as of the close of business on June 13, 2016.

*Stock Repurchases*

The Company had a stock repurchase program for the repurchase of up to an aggregate of 8.3 million shares of the Company's Class B common stock. On January 22, 2016, the Company's Board of Directors approved a stock repurchase program to purchase up to 8.0 million shares of the Company's Class B common stock and cancelled the previous stock repurchase program, which had 4.6 million shares remaining available for repurchase. In the nine months ended April 30, 2016, the Company repurchased 398,376 shares of Class B common stock for an aggregate purchase price of \$4.6 million. In the nine months ended April 30, 2015, the Company repurchased 29,675 shares of Class B common stock for an aggregate purchase price of \$0.4 million. At April 30, 2016, 8.0 million shares remained available for repurchase under the stock repurchase program.

In the nine months ended April 30, 2016 and 2015, the Company paid \$0.1 million and \$0.3 million, respectively, to repurchase 11,250 and 16,330 shares of Class B common stock, respectively, that were tendered by employees of the Company to satisfy the employees' tax withholding obligations in connection with the lapsing of restrictions on awards of restricted stock. Such shares are repurchased by the Company based on their fair market value on the trading day immediately prior to the vesting date.

*401(k) Plan Matching Contributions*

The Company contributed 94,712 and 70,843 shares of its Class B common stock to the Company's 401(k) Plan for matching contributions in the nine months ended April 30, 2016 and 2015, respectively. The Company's cost for contributions to the 401(k) Plan was \$1.4 million and \$1.3 million in the nine months ended April 30, 2016 and 2015, respectively.

*2015 Stock Option and Incentive Plan*

On December 14, 2015, the Company's stockholders approved an amendment to the Company's 2015 Stock Option and Incentive Plan to increase the number of shares of the Company's Class B common stock available for the grant of awards thereunder by an additional 0.1 million shares.

*Stock Option Modification in connection with the Zedge Spin-Off*

On June 7, 2016, in connection with the Zedge Spin-Off, the Compensation Committee of the Company's Board of Directors approved a \$2.25 reduction in the exercise price of each outstanding option to purchase the Company's Class B common stock. The Company accounted for the reduction in the exercise price of the Company's outstanding stock options as a modification. The Company determined that there was no incremental value from the modification, therefore, the Company was not required to record a stock-based compensation charge.

**Note 7—Earnings Per Share**

Basic earnings per share is computed by dividing net income attributable to all classes of common stockholders of the Company by the weighted average number of shares of all classes of common stock outstanding during the applicable period. Diluted earnings per share is computed in the same manner as basic earnings per share, except that the number of shares is increased to include restricted stock still subject to risk of forfeiture and to assume exercise of potentially dilutive stock options using the treasury stock method, unless the effect of such increase is anti-dilutive.

The weighted-average number of shares used in the calculation of basic and diluted earnings per share attributable to the Company's common stockholders consists of the following:

	Three Months		Nine Months	
	Ended		Ended	
	April 30,		April 30,	
	2016	2015	2016	2015
	(in thousands)			
Basic weighted-average number of shares	22,635	23,034	22,790	22,867
Effect of dilutive securities:				
Stock options	—	20	—	33
Non-vested restricted Class B common stock	45	414	26	359
Diluted weighted-average number of shares	22,680	23,468	22,816	23,259

The following outstanding stock options were excluded from the calculation of diluted earnings per share because the exercise price of the stock option was greater than the average market price of the Company's stock during the period:

	Three		Nine	
	Months		Months	
	Ended		Ended	
	April 30,		April 30,	
	2016	2015	2016	2015
	(in thousands)			
Shares excluded from the calculation of diluted earnings per share	264	15	265	166

### Note 8—Revolving Credit Loan Payable

The Company's subsidiary, IDT Telecom, Inc., entered into a credit agreement, dated July 12, 2012, with TD Bank, N.A. for a line of credit facility for up to a maximum principal amount of \$25.0 million. IDT Telecom may use the proceeds to finance working capital requirements, acquisitions and for other general corporate purposes. The line of credit facility is secured by primarily all of IDT Telecom's assets. The principal outstanding bears interest per annum, at the option of IDT Telecom, at either (a) the U.S. Prime Rate less 125 basis points, or (b) the LIBOR rate adjusted by the Regulation D maximum reserve requirement plus 150 basis points. Interest is payable monthly and all outstanding principal and any accrued and unpaid interest is due on the maturity date. In January 2016, the maturity date was extended to January 31, 2018. At April 30, 2016 and July 31, 2015, there were no amounts outstanding under the facility. The Company intends to borrow under the facility from time to time. IDT Telecom pays a quarterly unused commitment fee of 0.375% per annum on the average daily balance of the unused portion of the \$25.0 million commitment. IDT Telecom is required to comply with various affirmative and negative covenants as well as maintain certain financial targets and ratios during the term of the line of credit, including IDT Telecom may not pay any dividend on its capital stock and IDT Telecom's aggregate loans and advances to affiliates or subsidiaries may not exceed \$110.0 million. At April 30, 2016 and July 31, 2015, there were no amounts utilized for letters of credit under the line of credit, IDT Telecom was in compliance with all of the covenants, and IDT Telecom's aggregate loans and advances to affiliates and subsidiaries was \$85.1 million and \$90.1 million, respectively.





**Note 9—Accumulated Other Comprehensive (Loss) Income**

The accumulated balances for each classification of other comprehensive income (loss) were as follows:

	<b>Unrealized (Loss) Gain on Available-for-Sale Securities</b>	<b>Foreign Currency Translation</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Location of (Gain) Loss Recognized</b>
	(in thousands)			
Balance, July 31, 2015	\$(575)	\$ 1,346	\$ 771	
Other comprehensive income (loss) attributable to IDT Corporation before reclassifications	992	(2,002)	(1,010)	)
Less: reclassification for gain included in net income	(543)	—	(543)	) Other income (expense), net
Net other comprehensive income (loss) attributable to IDT Corporation	449	(2,002)	(1,553)	)
Balance, April 30, 2016	\$(126)	\$ (656)	\$ (782)	)

**Note 10—Business Segment Information**

The Company has two reportable business segments, Telecom Platform Services and Consumer Phone Services. Operating segments that are not reportable individually are included in All Other. The Company's reportable segments are distinguished by types of service, customers and methods used to provide their services. The operating results of these business segments are regularly reviewed by the Company's chief operating decision maker.

The Telecom Platform Services segment provides retail telecommunications and payment offerings as well as wholesale international long distance traffic termination. The Consumer Phone Services segment provides consumer local and long distance services in certain U.S. states. Telecom Platform Services and Consumer Phone Services comprise the IDT Telecom division. Prior to the Zedge Spin-Off, All Other included Zedge, which provides a content platform that enables consumers to personalize their mobile devices with free, high quality ringtones, wallpapers, home screen app icons and notification sounds. All Other also includes the Company's real estate holdings and other, smaller, businesses. Until the sale of Fabrix in October 2014, All Other included Fabrix, a software development company offering a cloud-based scale-out storage and computing platform optimized for big data, virtualization and media storage, processing and delivery. Corporate costs include certain services, such as compensation, consulting fees, treasury and accounts payable, tax and accounting services, human resources and payroll, corporate purchasing, corporate governance including Board of Directors' fees, internal and external audit, investor relations, corporate

insurance, corporate legal, business development, and other corporate-related general and administrative expenses including, among others, facilities costs, charitable contributions and travel, as well as depreciation expense on corporate assets. Corporate does not generate any revenues, nor does it incur any direct cost of revenues.

The accounting policies of the segments are the same as the accounting policies of the Company as a whole. The Company evaluates the performance of its business segments based primarily on income (loss) from operations. IDT Telecom depreciation and amortization are allocated to Telecom Platform Services and Consumer Phone Services because the related assets are not tracked separately by segment. There are no other significant asymmetrical allocations to segments.

Operating results for the business segments of the Company are as follows:

(in thousands)	Telecom Platform Services	Consumer Phone Services	All Other	Corporate	Total
<b>Three Months Ended April 30, 2016</b>					
Revenues	\$350,399	\$ 1,682	\$3,073	\$—	\$355,154
Income (loss) from operations	6,319	351	1,804	(2,798 )	5,676
Gain on sale of interest in Fabrix Systems Ltd.	—	—	1,086	—	1,086
<b>Three Months Ended April 30, 2015</b>					
Revenues	\$379,139	\$ 2,098	\$2,693	\$—	\$383,930
Income (loss) from operations	5,602	324	1,584	(5,040 )	2,470
Gain on sale of interest in Fabrix Systems Ltd.	—	—	1,235	—	1,235
<b>Nine Months Ended April 30, 2016</b>					
Revenues	\$1,112,779	\$ 5,277	\$10,130	\$—	\$1,128,186
Income (loss) from operations	22,346	980	4,079	(7,427 )	19,978
Gain on sale of interest in Fabrix Systems Ltd.	—	—	1,086	—	1,086
<b>Nine Months Ended April 30, 2015</b>					
Revenues	\$1,171,897	\$ 6,652	\$12,432	\$—	\$1,190,981
Income (loss) from operations	18,142	985	77,520	(10,834 )	85,813
Gain on sale of interest in Fabrix Systems Ltd.	—	—	76,864	—	76,864

## Note 11—Commitments and Contingencies

### *Legal Proceedings*

On May 5, 2004, the Company filed a complaint in the Supreme Court of the State of New York, County of New York, seeking injunctive relief and damages against Tyco Group, S.A.R.L., Tyco Telecommunications (US) Inc. (f/k/a TyCom (US) Inc.), Tyco International, Ltd., Tyco International (US) Inc., and TyCom Ltd. (collectively “Tyco”). The Company alleged that Tyco breached a settlement agreement that it had entered into with the Company to resolve certain disputes and civil actions among the parties. The Company alleged that Tyco did not provide the Company, as required under the settlement agreement, free of charge and for the Company’s exclusive use, a 15-year indefeasible right to use four Wavelengths in Ring Configuration (as defined in the settlement agreement) on a global undersea fiber optic network that Tyco was deploying at that time. After extensive proceedings, including several decisions and appeals, the New York Court of Appeals affirmed a lower court decision to dismiss the Company’s claim and denied the Company’s motion for re-argument of that decision. On June 23, 2015, the Company filed a new summons and complaint against Tyco in the Supreme Court of the State of New York, County of New York alleging that Tyco

breached the settlement agreement. In September 2015, Tyco filed a motion to dismiss the complaint, which the Company opposed. Oral arguments were held on March 9, 2016. The parties are now awaiting a decision from the Court.

In addition to the foregoing, the Company is subject to other legal proceedings that have arisen in the ordinary course of business and have not been finally adjudicated. Although there can be no assurance in this regard, the Company believes that none of the other legal proceedings to which the Company is a party will have a material adverse effect on the Company's results of operations, cash flows or financial condition.

#### *Purchase Commitments*

The Company had purchase commitments of \$1.9 million at April 30, 2016.

#### *Letters of Credit*

At April 30, 2016, the Company had letters of credit outstanding totaling \$0.2 million for IDT Telecom's business. The letters of credit outstanding at April 30, 2016 expire in the twelve month period ending April 30, 2017.

#### *Performance Bonds*

IDT Payment Services and IDT Telecom have performance bonds issued through third parties for the benefit of various states in order to comply with the states' financial requirements for money remittance licenses and telecommunications resellers, respectively. At April 30, 2016, the Company had aggregate performance bonds of \$13.3 million outstanding.

*Customer Deposits*

At April 30, 2016 and July 31, 2015, “Customer deposits” in the Company’s consolidated balance sheets included refundable customer deposits of \$96.1 million and \$84.5 million, respectively, related to IDT Financial Services Ltd., the Company’s Gibraltar-based bank.

*Substantially Restricted Cash and Cash Equivalents*

The Company treats unrestricted cash and cash equivalents held by IDT Payment Services and IDT Financial Services Ltd. as substantially restricted and unavailable for other purposes. At April 30, 2016 and July 31, 2015, “Cash and cash equivalents” in the Company’s consolidated balance sheets included an aggregate of \$9.1 million and \$7.5 million, respectively, held by IDT Payment Services and IDT Financial Services Ltd. that was unavailable for other purposes.

*Restricted Cash and Cash Equivalents*

Restricted cash and cash equivalents consist of the following:

	<b>April 30, 2016</b>	<b>July 31, 2015</b>
	(in thousands)	
IDT Financial Services customer deposits	\$99,456	\$87,613
Related to letters of credit	169	3,163
Other	221	259
Total restricted cash and cash equivalents	\$99,846	\$91,035

**Note 12—Other Operating Losses**

The following table summarizes the other operating losses by business segment:

	<b>Three Months Ended April 30, 2015</b>	<b>Nine Months Ended April 30, 2016 2015</b>	
	(in thousands)		
Telecom Platform Services-loss on disposal of property, plant and equipment	\$—	\$(326)	\$—
Corporate-losses related to legal matters	— (1,552)	—	(1,552)
Total other operating losses	\$—\$(1,552)	\$(326)	\$(1,552)

The loss on disposal of property, plant and equipment in the nine months ended April 30, 2016 was due to the write-off of capitalized costs of certain projects that were terminated prior to completion.

### Note 13—Other Income (Expense), Net

Other income (expense), net consists of the following:

	Three Months Ended		Nine Months Ended	
	April 30,		April 30,	
	2016	2015	2016	2015
	(in thousands)			
Foreign currency transaction gains (losses)	\$571	\$(1,865)	\$(1,687 )	\$(776 )
Gain (loss) on marketable securities	—	4	543	(54 )
(Loss) gain on investments	(457)	196	(377 )	1,655
Other	6	313	798	112
Total other income (expense), net	\$120	\$(1,352)	\$(723 )	\$937

### Note 14—Recently Adopted Accounting Standard and Recently Issued Accounting Standards Not Yet Adopted

In November 2015, the Financial Accounting Standards Board (“FASB”) issued an Accounting Standards Update (“ASU”) to simplify the presentation of deferred income taxes, as well as align the presentation of deferred income tax assets and liabilities with International Financial Reporting Standards (“IFRS”). The amendments in the ASU require that deferred tax assets and liabilities be classified as noncurrent in a classified balance sheet instead of separated into current and noncurrent amounts. The Company adopted the ASU on November 1, 2015 and retrospectively applied the change. As a result, \$0.8 million of deferred income tax assets that were included in current assets at July 31, 2015 were reclassified to noncurrent in the accompanying consolidated balance sheet.

In May 2014, the FASB and the International Accounting Standards Board jointly issued a comprehensive new revenue recognition standard that will supersede most of the current revenue recognition guidance under U.S. GAAP and IFRS. The goals of the revenue recognition project were to clarify and converge the revenue recognition principles under U.S. GAAP and IFRS and to develop guidance that would streamline and enhance revenue recognition requirements. The Company will adopt this standard on August 1, 2018. Entities have the option of using either a full retrospective or modified retrospective approach for the adoption of the standard. The Company is evaluating the impact that the standard will have on its consolidated financial statements.

In January 2016, the FASB issued an ASU to provide more information about recognition, measurement, presentation and disclosure of financial instruments. The amendments in the ASU include, among other changes, the following: (1) equity investments (except those accounted for under the equity method or that result in consolidation) will be measured at fair value with changes in fair value recognized in net income, (2) a qualitative assessment each reporting period to identify impairment of equity investments without readily determinable fair values, (3) financial assets and financial liabilities will be presented separately by measurement category and form of financial asset on the balance sheet or the notes to the financial statements, and (4) an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. Entities will no longer be able to recognize unrealized holding gains and losses on equity securities classified as available-for-sale in other comprehensive income. In addition, a practicability exception will be available for equity investments that do not have readily determinable fair values and do not qualify for the net asset value practical expedient. These investments may be measured at cost, less any impairment, plus or minus changes resulting from observable price changes in orderly transactions for an identical or similar investment of the same issuer. Entities will have to reassess at each reporting period whether an investment qualifies for this practicability exception. The Company will adopt the amendments in this ASU on August 1, 2018. The Company is evaluating the impact that the ASU will have on its consolidated financial statements.

In February 2016, the FASB issued an ASU related to the accounting for leases. The new standard establishes a right-of-use ("ROU") model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The Company will adopt the new standard on August 1, 2019. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. The Company is evaluating the impact that the new standard will have on its consolidated financial statements.

#### **Note 15—IDT Financial Services Ltd. Recent Transactions**

In December 2015, MasterCard Europe released a security deposit in the amount of \$4.7 million made by IDT Financial Services Ltd. At July 31, 2015, this security deposit was included in "Other assets" in the accompanying consolidated balance sheet.

On November 2, 2015, Visa Inc. entered into an agreement to acquire Visa Europe Limited subject to regulatory approvals. IDT Financial Services Ltd. is a member of Visa Europe and, if the transaction is consummated, will receive part of the consideration from the intended sale. On April 21, 2016, Visa Inc. announced that, in response to feedback received from the European Commission, Visa Inc. and Visa Europe reached a preliminary agreement to amend their agreement. Pursuant to the original agreement, Visa Inc. would have paid for the acquisition in two tranches. The first tranche will include cash and preferred stock convertible into Visa Inc. Class A common stock. Visa Europe estimated that IDT Financial Services Ltd. will receive, subject to adjustment, €4.7 million (\$5.4 million at April 30, 2016) in cash and €1.6 million (\$1.9 million at April 30, 2016) in Visa Inc. preferred stock. The second tranche was a potential earn-out, subject to certain achievements that if fulfilled, would have been paid in 2020. In the amendment to the agreement, which remains subject to the negotiation of definitive documentation of the amendment, the parties agreed to eliminate the earn-out portion of the consideration. Instead of an earn-out, the cash consideration payable will be increased by €1.75 billion (\$2.0 billion at April 30, 2016), of which €750 million (\$859.0 million at April 30, 2016) will be payable upon closing and €1.0 billion (\$1.1 billion at April 30, 2016), plus 4% compound annual interest, will be payable on the third anniversary of closing. The transaction remains subject to regulatory approval. The closing may extend beyond the end of the second quarter of calendar 2016. The amount of consideration expected to be received is preliminary, the amounts may change, and the closing of the transaction cannot be assured. The Visa Inc. preferred stock would become fully convertible into Class A common stock of Visa Inc. twelve years after the closing. Beginning four years after closing, Visa Inc. will assess whether it is appropriate to effect a partial conversion. In addition, there will be restrictions on transferring the preferred stock until it is converted into Class A common stock. The preferred stock may only be transferred to other Visa Europe members, or to existing qualifying holders of Visa Inc.'s Class B common stock. Also, the preferred stock will not be registered under the U.S. Securities Act of 1933 and therefore is not transferable unless such transfer is registered or an exemption from registration is available.



## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following information should be read in conjunction with the accompanying consolidated financial statements and the associated notes thereto of this Quarterly Report, and the audited consolidated financial statements and the notes thereto and our Management's Discussion and Analysis of Financial Condition and Results of Operations contained in our Annual Report on Form 10-K for the year ended July 31, 2015, as filed with the U.S. Securities and Exchange Commission (or SEC).

As used below, unless the context otherwise requires, the terms "the Company," "IDT," "we," "us," and "our" refer to IDT Corporation, a Delaware corporation, its predecessor, International Discount Telecommunications, Corp., a New York corporation, and their subsidiaries, collectively.

### Forward-Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements that contain the words "believes," "anticipates," "expects," "plans," "intends," and similar words and phrases. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the results projected in any forward-looking statement. In addition to the factors specifically noted in the forward-looking statements, other important factors, risks and uncertainties that could result in those differences include, but are not limited to, those discussed under Item 1A to Part I "Risk Factors" in our Form 10-K for the year ended July 31, 2015, and in Item 1A to Part II "Risk Factors" in this Form 10-Q. The forward-looking statements are made as of the date of this report and we assume no obligation to update the forward-looking statements, or to update the reasons why actual results could differ from those projected in the forward-looking statements. Investors should consult all of the information set forth in this report and the other information set forth from time to time in our reports filed with the SEC pursuant to the Securities Act of 1933 and the Securities Exchange Act of 1934, including our Form 10-K for the year ended July 31, 2015.

### Overview

We are a multinational holding company with operations primarily in the telecommunications and payment industries. We have two reportable business segments, Telecom Platform Services and Consumer Phone Services. Telecom Platform Services provides retail telecommunications and payment offerings as well as wholesale international long distance traffic termination. Consumer Phone Services provides consumer local and long distance services in certain U.S. states. Telecom Platform Services and Consumer Phone Services comprise our IDT Telecom division. Operating segments not reportable individually are included in All Other. Prior to the Zedge Spin-Off, All Other included Zedge,

Inc., or Zedge, which provides a content platform that enables consumers to personalize their mobile devices with free, high quality ringtones, wallpapers, home screen app icons and notification sounds. All Other also includes our real estate holdings and other, smaller, businesses. Until the sale of Fabrix Systems Ltd., or Fabrix, in October 2014, All Other included Fabrix, a software development company offering a cloud-based scale-out storage and computing platform optimized for big data, virtualization and media storage, processing and delivery.

On June 1, 2016, we completed the Zedge Spin-Off, which was a pro rata distribution of the common stock we held in our subsidiary Zedge to our stockholders of record as of the close of business on May 26, 2016. The disposition of Zedge did not meet the criteria to be reported as a discontinued operation and accordingly, its assets, liabilities, results of operations and cash flows have not been reclassified. In connection with the Zedge Spin-Off, each of our stockholders received one share of Zedge Class A common stock for every three shares of our Class A common stock, and one share of Zedge Class B common stock for every three shares of our Class B common stock, held of record as of the close of business on May 26, 2016. We received a legal opinion that the Zedge Spin-Off should qualify as a tax-free transaction for U.S. federal income tax purposes.

In August 2015, our Board of Directors approved a plan to reorganize us into three separate entities by spinning off two business units to our stockholders. The three separate companies are expected to consist of (1) IDT Telecom, (2) Zedge and (3) other holdings. The reorganization and the specific components are subject to change and both internal and third party contingencies, and must receive final approval from our Board of Directors and certain third parties. We continue to advance the effort on the remainder of the reorganization.

Since our inception, we have derived the majority of our revenues and operating expenses from IDT Telecom's businesses. IDT Telecom's revenues represented 99.1% and 99.0% of our total revenues in the nine months ended April 30, 2016 and 2015, respectively.

Telecom Platform Services, which represented 99.5% and 99.4% of IDT Telecom's total revenues in the nine months ended April 30, 2016 and 2015, respectively, markets and distributes multiple communications and payment services across four broad business verticals:

Retail Communications provides international long-distance calling products primarily to foreign-born communities worldwide, with its core markets in the United States;

Wholesale Carrier Services is a global telecom carrier, terminating international long distance calls around the world for Tier 1 fixed line and mobile network operators, as well as other service providers;

Payment Services provides payment offerings, including international and domestic airtime top-up and international money transfer sold over our Boss Revolution platform and other channels; and

Hosted Platform Solutions provides customized communications services that leverage our proprietary networks, platforms and/or technology to cable companies and other service providers.

### *520 Broad Street Building Leases*

We own our headquarters building and parking garage located at 520 Broad Street, Newark, New Jersey. In April 2016, we entered into two leases for space in the building. The first lease is for a portion of the sixth floor for an eleven year term, of which the first six years are non-cancellable. The second lease is for a portion of the ground floor and basement for a term of ten years, seven months. The tenant under this lease has the right to extend the term for three consecutive periods of five years each. The leases will commence after the completion of our work to prepare the space for the tenant's possession.

### Critical Accounting Policies

Our consolidated financial statements and accompanying notes are prepared in accordance with accounting principles generally accepted in the United States of America, or U.S. GAAP. Our significant accounting policies are described in Note 1 to the consolidated financial statements included in our Form 10-K for fiscal 2015. The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses as well as the disclosure of contingent assets and liabilities. Critical accounting policies are those that require application of management's most subjective or complex judgments, often as a result of matters that are inherently uncertain and may change in subsequent periods. Our critical accounting policies include those related to the allowance for doubtful accounts, goodwill, valuation of long-lived and intangible assets, income taxes and regulatory agency fees, and IDT Telecom direct cost of revenues—disputed amounts. Management bases its estimates and judgments on historical experience and other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions. For additional discussion of our critical accounting policies, see our Management's Discussion and Analysis of Financial Condition and Results of Operations in our Form 10-K for fiscal 2015.

### Recently Issued Accounting Standards Not Yet Adopted

In May 2014, the Financial Accounting Standards Board, or FASB, and the International Accounting Standards Board jointly issued a comprehensive new revenue recognition standard that will supersede most of the current revenue recognition guidance under U.S. GAAP and International Financial Reporting Standards, or IFRS. The goals of the revenue recognition project were to clarify and converge the revenue recognition principles under U.S. GAAP and IFRS and to develop guidance that would streamline and enhance revenue recognition requirements. We will adopt this standard on August 1, 2018. Entities have the option of using either a full retrospective or modified retrospective approach for the adoption of the standard. We are evaluating the impact that the standard will have on our consolidated financial statements.

In January 2016, the FASB issued an Accounting Standards Update, or ASU, to provide more information about recognition, measurement, presentation and disclosure of financial instruments. The amendments in the ASU include, among other changes, the following: (1) equity investments (except those accounted for under the equity method or that result in consolidation) will be measured at fair value with changes in fair value recognized in net income, (2) a qualitative assessment each reporting period to identify impairment of equity investments without readily determinable fair values, (3) financial assets and financial liabilities will be presented separately by measurement category and form of financial asset on the balance sheet or the notes to the financial statements, and (4) an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. Entities will no longer be able to recognize unrealized holding gains and losses on equity securities classified as available-for-sale in other comprehensive income. In addition, a practicability exception will be available for equity investments that do not have readily determinable fair values and do not qualify for the net asset value practical expedient. These investments may be measured at cost, less any impairment, plus or minus changes resulting from observable price changes in orderly transactions for an identical or similar investment of the same issuer. Entities will have to reassess at each reporting period whether an investment qualifies for this practicability exception. We will adopt the amendments in this ASU on August 1, 2018. We are evaluating the impact that the ASU will have on our consolidated financial statements.

In February 2016, the FASB issued an ASU related to the accounting for leases. The new standard establishes a right-of-use, or ROU, model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. We will adopt the new standard on August 1, 2019. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. We are evaluating the impact that the new standard will have on our consolidated financial statements.

## Results of Operations

Three and Nine Months Ended April 30, 2016 Compared to Three and Nine Months Ended April 30, 2015

We evaluate the performance of our operating business segments based primarily on income (loss) from operations. Accordingly, the income and expense line items below income (loss) from operations are only included in our discussion of the consolidated results of operations.

*IDT Telecom—Telecom Platform Services and Consumer Phone Services Segments*

	Three months ended April 30,				Nine months ended April 30,			
	2016	2015	Change		2016	2015	Change	
			\$	%			\$	%
(in millions)								
Revenues								
Telecom Platform Services	\$350.4	\$379.1	\$(28.7)	(7.6)%	\$1,112.8	\$1,171.9	\$(59.1)	(5.0)%
Consumer Phone Services	1.7	2.1	(0.4)	(19.8)	5.3	6.6	(1.3)	(20.7)
Total revenues	\$352.1	\$381.2	\$(29.1)	(7.6)%	\$1,118.1	\$1,178.5	\$(60.4)	(5.1)%

*Revenues.* IDT Telecom revenues decreased in the three and nine months ended April 30, 2016 compared to the similar periods in fiscal 2015 due to decreases in both Telecom Platform Services' and Consumer Phone Services' revenues. Telecom Platform Services' revenues, minutes of use and average revenue per minute for the three and nine months ended April 30, 2016 and 2015 by business vertical consisted of the following:

	Three months ended April 30,				Nine months ended April 30,			
	2016	2015	Change		2016	2015	Change	
			\$/#	%			\$/#	%
(in millions, except revenue per minute)								
Telecom Platform Services								
Revenues								
Retail Communications	\$164.5	\$183.0	\$(18.5)	(10.1)%	\$506.9	\$550.1	\$(43.2)	(7.9)%
Wholesale Carrier Services	123.3	134.9	(11.6)	(8.6)	418.6	439.4	(20.8)	(4.7)
Payment Services	55.0	51.7	3.3	6.5	163.8	152.6	11.2	7.3
Hosted Platform Solutions	7.6	9.5	(1.9)	(20.1)	23.5	29.8	(6.3)	(21.0)
	\$350.4	\$379.1	\$(28.7)	(7.6)%	\$1,112.8	\$1,171.9	\$(59.1)	(5.0)%

Total Telecom Platform Services  
revenues

Minutes of use

Retail Communications	2,051	2,318	(267 )	(11.5)%	6,291	7,172	(881 )	(12.3)%
Wholesale Carrier Services	4,763	4,642	121	2.6	14,380	14,415	(35 )	(0.2 )
Hosted Platform Solutions	157	187	(30 )	(16.0)	495	574	(79 )	(13.7)
Total minutes of use	6,971	7,147	(176 )	(2.5 )%	21,166	22,161	(995 )	(4.5 )%
Average revenue per minute								
Retail Communications	\$0.0802	\$0.0790	\$0.0012	1.6 %	\$0.0806	\$0.0767	\$0.0039	5.1 %
Wholesale Carrier Services	0.0259	0.0291	(0.0032)	(11.0)	0.0291	0.0305	(0.0014)	(4.5 )

Retail Communications' revenue decreased 10.1% and 7.9% in the three and nine months ended April 30, 2016, respectively, compared to the similar periods in fiscal 2015. Revenue from our Boss Revolution international calling service, which is Retail Communications' most significant offering, declined 4.5% and 1.9% in the three and nine months ended April 30, 2016, respectively, compared to the similar periods in fiscal 2015, due primarily to a decline in minutes of use and revenue from calls terminating in Mexico. Following regulatory changes intended to increase domestic competition in the Mexican telecommunications market, the cost of terminating international calls to Mexico has declined significantly. As a result, many of our competitors, including some of the large U.S. mobile operators, began offering unlimited Mexico calling as part of their monthly pricing plans. In addition, the decrease in Retail Communications' revenue in the three and nine months ended April 30, 2016 compared to the similar periods in fiscal 2015 was due to continuing revenue declines in Europe, South America and Asia, and continuing revenue declines from traditional disposable calling cards in the U.S. Retail Communications' minutes of use decreased 11.5% and 12.3% in the three and nine months ended April 30, 2016, respectively, compared to the similar periods in fiscal 2015 because of decreases in Boss Revolution and traditional disposable calling cards' minutes of use. In addition, minutes of use decreased in Europe and Asia in the three and nine months ended April 30, 2016 compared to the similar periods in fiscal 2015. Minutes of use in South America decreased in the three months ended April 30, 2016 compared to the similar period in fiscal 2015, although South America's minutes of use increased in the nine months ended April 30, 2016 compared to the similar period in fiscal 2015. We intend to launch a new version of the Boss Revolution app including peer-to-peer voice calling and instant messaging in the third calendar quarter of 2016. We expect the updated app will increase Boss Revolution's market penetration and enhance the brand. Retail Communications' revenue comprised 45.6% and 46.9% of Telecom Platform Services' revenue in the nine months ended April 30, 2016 and 2015, respectively.

Wholesale Carrier Services' revenue decreased 8.6% and 4.7% in the three and nine months ended April 30, 2016 compared to the similar periods in fiscal 2015. In the three months ended April 30, 2016 compared to the similar period in fiscal 2015, the traffic mix shifted towards lower revenue per minute destinations and certain exchange rate driven arbitrage-pricing opportunities in Latin America continued to decline. In the nine months ended April 30, 2016 compared to the similar period in fiscal 2015, most of the decrease in Wholesale Carrier Services' revenue was due to the decline in the exchange rate driven arbitrage-pricing opportunities in Latin America. In the three months ended April 30, 2016 compared to the similar period in fiscal 2015, Wholesale Carrier Services' minutes of use increased 2.6%, and average revenue per minute decreased 11.0%. In the nine months ended April 30, 2016 compared to the similar period in fiscal 2015, Wholesale Carrier Services' minutes of use decreased 0.2% and average revenue per minute decreased 4.5%. Wholesale Carrier Services' revenue comprised 37.6% and 37.5% of Telecom Platform Services' revenue in the nine months ended April 30, 2016 and 2015, respectively.

Payment Services' revenue increased 6.5% and 7.3% in the three and nine months ended April 30, 2016, respectively, compared to the similar periods in fiscal 2015 due to an increase in international airtime top-up revenue, as well as increases in revenue from our international money transfer service and IDT Financial Services Ltd., our Gibraltar-based bank. At April 30, 2016, we had money transmitter licenses in 45 of the 47 U.S. states that require such a license, as well as in Puerto Rico and Washington, D.C., and have an application pending in one additional state. Future growth is expected from geographic expansion of our international money transfer service, which is currently operating in only a dozen states, as well as from the recent addition of international airtime top-up and money transfer to the Boss Revolution mobile app. Payment Services' revenue comprised 14.7% and 13.0% of Telecom Platform Services' revenue in the nine months ended April 30, 2016 and 2015, respectively.

Hosted Platform Solutions' revenue declined 20.1% and 21.0% in the three and nine months ended April 30, 2016, respectively, compared to the similar periods in fiscal 2015. The declines were due to decreases in revenues from managed services and from our cable telephony business. Within our cable telephony business, we renewed multi-year contracts with key cable telephony customers in the second half of fiscal 2014, but at lower rates, reflecting the long-term decline in the underlying costs of hosted telephony services. In addition, several of our other managed services operators are continuing to experience attrition in their customer base. Hosted Platform Solutions' revenue comprised 2.1% and 2.6% of Telecom Platform Services' revenue in the nine months ended April 30, 2016 and 2015, respectively. Hosted Platform Solutions minutes of use decreased 16.0% and 13.7% in the three and nine months ended April 30, 2016, respectively, compared to the similar periods in fiscal 2015, primarily as a result of the decline in minutes of use from managed services and cable telephony customers. In general, since our Hosted Platform Solutions business' revenues and cash flows are driven far more by the number of existing subscribers in the form of a per-subscriber fee rather than by subscriber minutes of use, we do not view Hosted Platform Solutions minutes of use as a significant metric for evaluating that business' performance.

Consumer Phone Services revenues declined 19.8% and 20.7% in the three and nine months ended April 30, 2016, respectively, compared to the similar periods in fiscal 2015 as we continued to operate the business in harvest mode. This strategy has been in effect since calendar 2005 when the FCC decided to terminate the UNE-P pricing regime, which resulted in significantly inferior economics in the operating model for this business. The customer base for our bundled, unlimited local and long distance services business was approximately 4,400 at April 30, 2016 compared to

Edgar Filing: IDT CORP - Form 10-Q

5,300 at April 30, 2015. We currently offer local service in the following 11 states: New York, New Jersey, Pennsylvania, Maryland, Delaware, Massachusetts, New Hampshire, West Virginia, Maine, Rhode Island and California. In addition, the customer base for our long distance-only services was approximately 19,100 at April 30, 2016 compared to 24,000 at April 30, 2015. We anticipate that Consumer Phone Services' customer base and revenues will continue to decline. Minutes of use relating to our Consumer Phone Services segment is not tracked as a meaningful business metric as the domestic traffic generated by this segment is not carried on our network, and the international traffic generated by this segment, though carried on our own network, is insignificant.

	Three months ended April 30,				Nine months ended April 30,			
	2016	2015	Change		2016	2015	Change	
			\$	%			\$	%
	(in millions)							
Direct cost of revenues								
Telecom Platform Services	\$292.2	\$315.2	\$(23.0)	(7.3 )%	\$934.2	\$984.2	\$(50.0)	(5.1 )%
Consumer Phone Services	0.7	1.0	(0.3 )	(27.8)	2.3	3.1	(0.8 )	(24.0)
Total direct cost of revenues	\$292.9	\$316.2	\$(23.3)	(7.4 )%	\$936.5	\$987.3	\$(50.8)	(5.1 )%



	Three months ended			Nine months ended		
	April 30,		Change	April 30,		Change
	2016	2015		2016	2015	
Direct cost of revenues as a percentage of revenues						
Telecom Platform Services	83.4 %	83.1 %	0.3 %	84.0 %	84.0 %	— %
Consumer Phone Services	42.3	47.0	(4.7 )	44.7	46.6	(1.9 )
Total	83.2 %	83.0 %	0.2 %	83.8 %	83.8 %	— %

*Direct Cost of Revenues.* Direct cost of revenues in Telecom Platform Services decreased in the three and nine months ended April 30, 2016 compared to the similar periods in fiscal 2015 mainly due to the 2.5% and 4.5% decrease in Telecom Platform Services' minutes of use in the three and nine months ended April 30, 2016, respectively, compared to the similar periods in fiscal 2015. Direct cost of revenues as a percentage of revenues in Telecom Platform Services increased 30 basis points in the three months ended April 30, 2016 compared to the similar period in fiscal 2015 primarily as a result of increases in Retail Communications' and Wholesale Carrier Services' direct cost of revenues as a percentage of revenues in the three months ended April 30, 2016 compared to the similar period in fiscal 2015. Direct cost of revenues as a percentage of revenues in Telecom Platform Services was unchanged in the nine months ended April 30, 2016 compared to the similar period in fiscal 2015 primarily as a result of the 5.1% increase in Retail Communications' average revenue per minute in the nine months ended April 30, 2016 compared to the similar period in fiscal 2015, offset by the 4.5% decrease in Wholesale Carrier Services' average revenue per minute in the nine months ended April 30, 2016 compared to the similar period in fiscal 2015.

Direct cost of revenues in our Consumer Phone Services segment decreased the three and nine months ended April 30, 2016 compared to the similar periods in fiscal 2015 primarily as a result of the declining customer base.

	Three months ended				Nine months ended			
	April 30,		Change		April 30,		Change	
	2016	2015	\$	%	2016	2015	\$	%
	(in millions)							
Selling, general and administrative expenses								
Telecom Platform Services	\$46.7	\$48.6	\$(1.9)	(3.9 )%	\$141.7	\$150.3	\$(8.6)	(5.7 )%
Consumer Phone Services	0.6	0.8	(0.2)	(21.4)	1.9	2.5	(0.6)	(24.3)
Total selling, general and administrative expenses	\$47.3	\$49.4	\$(2.1)	(4.2 )%	\$143.6	\$152.8	\$(9.2)	(6.0 )%

*Selling, General and Administrative.* Selling, general and administrative expenses in our Telecom Platform Services segment decreased in the three and nine months ended April 30, 2016 compared to the similar periods in fiscal 2015 primarily due to decreases in employee compensation, marketing and advertising costs, and call center expenses. The decrease in employee compensation was the result of the headcount reductions in fiscal 2015 that were partially offset by annual payroll increases. Marketing and advertising costs in each of the first three quarters of fiscal 2016 were lower than in any quarter in fiscal 2015, although marketing and advertising costs in the three months ended April 30,

2016 increased compared to the prior quarter. The decrease in selling, general and administrative expenses in our Telecom Platform Services segment in the three months ended April 30, 2016 compared to the similar period in fiscal 2015 was also due to a decrease in legal fees, and a decrease in commission expense contributed to the decrease in selling, general and administrative expenses in our Telecom Platform Services segment in the nine months ended April 30, 2016 compared to the similar period in fiscal 2015. As a percentage of Telecom Platform Services' revenue, Telecom Platform Services' selling, general and administrative expenses increased to 13.3% from 12.8% in the three months ended April 30, 2016 and 2015, respectively, and decreased to 12.7% from 12.8% in the nine months ended April 30, 2016 and 2015, respectively.

Selling, general and administrative expenses in our Consumer Phone Services segment decreased in the three and nine months ended April 30, 2016 compared to the similar periods in fiscal 2015 as the cost structure for this segment continued to be right-sized to the needs of its declining revenue base.

	Three months ended April 30, 2016				Change		Nine months ended April 30, 2016			
	2015	\$	%	2015	\$	%	2015	\$	%	
Depreciation and amortization										
Telecom Platform Services	\$4.9	\$4.1	\$0.8	20.9%	\$14.0	\$11.8	\$2.2	18.6%		
Consumer Phone Services	—	—	—	—	—	—	—	—		
Total depreciation and amortization	\$4.9	\$4.1	\$0.8	20.9%	\$14.0	\$11.8	\$2.2	18.6%		

*Depreciation and Amortization.* The increase in depreciation and amortization expense in the three and nine months ended April 30, 2016 compared to the similar periods in fiscal 2015 was due to increases in depreciation of capitalized costs of consultants and employees developing internal use software.

	Three months ended April 30, 2016				Nine months ended April 30, 2016			
	2015	Change \$	%		2015	Change \$	%	
(in millions)								
Severance expense								
Telecom Platform Services	\$0.2	\$5.6	\$(5.4)	(95.9)%	\$ 0.2	\$ 7.5	\$(7.3)	(96.9)%
Consumer Phone Services	—	—	—	—	—	—	—	—
Total severance expense	\$0.2	\$5.6	\$(5.4)	(95.9)%	\$ 0.2	\$ 7.5	\$(7.3)	(96.9)%

*Severance expense.* Severance expense in the three and nine months ended April 30, 2016 was due to a downsizing of Retail Communications in Europe. Severance expense in the three months ended April 30, 2015 was due to a reduction in our workforce in February and March 2015. Severance expense in the nine months ended April 30, 2015 also included \$1.9 million due to a downsizing of certain Telecom Platform Services' sales and administrative functions in Europe and the U.S. in the first quarter of fiscal 2015.

	Three months ended April 30, 2016				Nine months ended April 30, 2016			
	2015	Change \$	%		2015	Change \$	%	
(in millions)								
Other operating loss								
Telecom Platform Services	\$—	—\$ —	—\$ 0.3		\$ —	—\$0.3	nm	
Consumer Phone Services	—	—	—	—	—	—	—	—
Total other operating loss	\$—	—\$ —	—\$ 0.3		\$ —	—\$0.3	nm	

nm—not meaningful

*Other operating loss.* Other operating loss in the nine months ended April 30, 2016 was a loss on disposal of property, plant and equipment due to the write-off of capitalized costs of certain projects that were terminated prior to completion.

Change

Change

Edgar Filing: IDT CORP - Form 10-Q

	Three months ended				Nine months ended			
	April 30,				April 30,			
	2016	2015	\$	%	2016	2015	\$	%
	(in millions)							
Income from operations								
Telecom Platform Services	\$6.3	\$5.6	\$0.7	12.8%	\$22.3	\$18.1	\$4.2	23.2%
Consumer Phone Services	0.4	0.3	0.1	8.4	1.0	1.0	—	(0.6)
Total income from operations	\$6.7	\$5.9	\$0.8	12.5%	\$23.3	\$19.1	\$4.2	21.9%

*All Other*

Currently, we report aggregate results for all of our operating businesses other than IDT Telecom in All Other. On June 1, 2016, we completed the Zedge Spin-Off. The disposition of Zedge did not meet the criteria to be reported as a discontinued operation and accordingly, its assets, liabilities, results of operations and cash flows have not been reclassified. In addition, Fabrix was included in All Other until it was sold in October 2014. Therefore, in fiscal 2015, All Other included two months of Fabrix' results of operations.

	Three months ended				Nine months ended			
	April 30,		Change		April 30,		Change	
	2016	2015	\$	%	2016	2015	\$	%
	(in millions)							
Revenues	\$3.1	\$2.7	\$0.4	14.1 %	\$10.1	\$12.4	\$(2.3 )	(18.5 )%
Direct cost of revenues	(0.3)	(0.3)	—	(13.3)	(0.9 )	(1.7 )	0.8	47.8
Selling, general and administrative	(1.5)	(1.5)	—	5.1	(4.7 )	(6.7 )	2.0	29.8
Depreciation	(0.6)	(0.5)	(0.1)	(9.2 )	(1.5 )	(1.7 )	0.2	7.0
Research and development	—	—	—	—	—	(1.7 )	1.7	100.0
Gain on sale of interest in Fabrix Systems Ltd.	1.1	1.2	(0.1)	(12.1)	1.1	76.9	(75.8)	(98.6)
Income from operations	\$1.8	\$1.6	\$0.2	14.0 %	\$4.1	\$77.5	\$(73.4)	(94.7 )%

Following are the results of operations of Fabrix, which were included in All Other until it was sold in October 2014:

Fabrix	Three months ended		Nine		Change	
	April 30, 2016	Change 2015	April 30, 2016	Change 2015	\$	%
	(in millions)					
Revenues	\$—	—\$ —	—%	\$ —	\$ 4.2	\$(4.2) (100.0)%
Direct cost of revenues	—	—	—	—	0.9	(0.9) (100.0)
Selling, general and administrative	—	—	—	—	0.6	(0.6) (100.0)
Depreciation	—	—	—	—	0.1	(0.1) (100.0)
Research and development	—	—	—	—	1.7	(1.7) (100.0)
Income from operations	\$—	—\$ —	—%	\$ —	\$ 0.9	\$(0.9) (100.0)%

*Revenues.* The increase in All Other's revenues in the three months ended April 30, 2016 compared to the similar period in fiscal 2015 was mostly due to an increase in Zedge's revenues, which increased to \$2.6 million in the three months ended April 30, 2016 from \$2.2 million in the three months ended April 30, 2015. Excluding Fabrix' revenues that were included in All Other in the nine months ended April 30, 2015, the increase in All Other's revenues in the nine months ended April 30, 2016 compared to the similar period in fiscal 2015 was primarily due to an increase in Zedge's revenues, which increased to \$8.7 million in the nine months ended April 30, 2016 from \$6.6 million in the nine months ended April 30, 2015. The increase in Zedge's revenues in the three and nine months ended April 30, 2016 compared to the similar periods in fiscal 2015 was driven by continued user growth and increased customer engagement.

*Direct Cost of Revenues.* Direct cost of revenues in All Other in the three months ended April 30, 2016 and 2015 were incurred by Zedge and were basically unchanged in the three months ended April 30, 2016 compared to the similar period in fiscal 2015. The decrease in direct cost of revenues in the nine months ended April 30, 2016 compared to the similar period in fiscal 2015 was primarily due to the sale of Fabrix in October 2014. Direct cost of revenues incurred by Zedge in the nine months ended April 30, 2016 and 2015 were \$0.9 million and \$0.8 million, respectively.

*Selling, General and Administrative.* Selling, general and administrative expense in All Other was basically unchanged in the three months ended April 30, 2016 compared to the similar period in fiscal 2015. The decrease in selling, general and administrative expense in All Other in the nine months ended April 30, 2016 compared to the similar period in fiscal 2015 was primarily due to a decrease in Zedge's stock-based compensation expense as well as the sale of Fabrix in October 2014.

*Gain on Sale of Interest in Fabrix Systems Ltd.* On October 8, 2014, we completed the sale of our interest in Fabrix to Telefonaktiebolaget LM Ericsson (publ), or Ericsson. The final sale price for 100% of the shares in Fabrix was \$95

million in cash, excluding transaction costs and working capital and other adjustments. We owned approximately 78% of Fabrix on a fully diluted basis. Our share of the sale price was \$69.2 million, after reflecting the impact of working capital and other adjustments. We and the other shareholders placed \$13.0 million of the proceeds in escrow for the resolution of post-closing claims, of which \$6.5 million was released in October 2015 and \$6.5 million was released in April 2016. In the three months ended April 30, 2016 and 2015, we recorded gain on the sale of our interest in Fabrix of \$1.1 million and \$1.2 million, respectively, which represented adjustments to our share of Fabrix' working capital and estimated transaction costs. We recorded gain on the sale of our interest in Fabrix of \$1.1 million and \$76.9 million in the nine months ended April 30, 2016 and 2015, respectively.

*Income from operations.* Income from operations in All Other increased in the three months ended April 30, 2016 compared to the similar period in fiscal 2015. Included in income from operations in the three months ended April 30, 2016 compared to the similar period in fiscal 2015 was an increase in Zedge's income from operations from \$0.1 million in the three months ended April 30, 2015 to \$0.2 million in the three months ended April 30, 2016. Income from operations in All Other decreased in the nine months ended April 30, 2016 compared to the similar period in fiscal 2015 due to the gain on sale of interest in Fabrix of \$76.9 million which was recognized in the nine months ended April 30, 2015. Excluding the gain on sale of interest in Fabrix and Fabrix' income from operations that were included in All Other's income from operations in the nine months ended April 30, 2015, income from operations increased from loss of \$0.3 million in the nine months ended April 30, 2015 to income of \$3.0 million in the nine months ended April 30, 2016 primarily due to the increase in Zedge's income from operations in the nine months ended April 30, 2016 compared to the similar period in fiscal 2015.

*Corporate*

	Three months ended April 30, 2016				Nine months ended April 30, 2016				Change	
	2016	2015	\$	%	2016	2015	\$	%		
	(in millions)									
General and administrative expenses	\$2.8	\$2.9	\$(0.1)	(2.0 )%	\$ 7.4	\$ 8.7	\$(1.3)	(14.1 )%		
Severance expense	—	0.6	(0.6)	(100.0)	—	0.6	(0.6)	(100.0)		
Other operating loss	—	1.5	(1.5)	(100.0)	—	1.5	(1.5)	(100.0)		
Loss from operations	\$2.8	\$5.0	\$(2.2)	(44.5 )%	\$ 7.4	\$ 10.8	\$(3.4)	(31.5 )%		

Corporate costs include compensation, consulting fees, treasury and accounts payable, tax and accounting services, human resources and payroll, corporate purchasing, corporate governance including Board of Directors' fees, internal and external audit, investor relations, corporate insurance, corporate legal, business development, and other corporate-related general and administrative expenses, including, among others, facilities costs, charitable contributions and travel, as well as depreciation expense on corporate assets. Corporate does not generate any revenues, nor does it incur any direct cost of revenues.

*General and Administrative.* The decrease in Corporate general and administrative expenses in the three months ended April 30, 2016 compared to the similar period in fiscal 2015 was primarily due to a decrease in stock-based compensation expense. The decrease in Corporate general and administrative expenses in the nine months ended April 30, 2016 compared to the similar period in fiscal 2015 was due to decreases in stock-based compensation expense, legal fees and insurance expense, partially offset by an increase in employee compensation expense.

Corporate general and administrative expenses in the three and nine months ended April 30, 2016 and 2015 were net of amounts billed to our former subsidiaries Genie Energy Ltd., or Genie, which was spun-off in October 2011, and Straight Path Communications Inc., or Straight Path, which was spun-off in July 2013. Straight Path utilizes other vendors for the transition services that we were providing although Straight Path may seek services from us on an ad hoc basis. The fees charged to Genie, net of amounts charged by Genie to us, were \$0.4 million and \$0.6 million in the three months ended April 30, 2016 and 2015, respectively, and \$1.9 million and \$2.2 million in the nine months ended April 30, 2016 and 2015, respectively. The fees charged to Straight Path were nil in both the three months ended April 30, 2016 and 2015. The fees charged to Straight Path were nil and \$1.1 million in the nine months ended April 30, 2016 and 2015, respectively. As a percentage of our total consolidated revenues, Corporate general and administrative expenses was 0.8% and 0.7% in the three months ended April 30, 2016 and 2015, respectively, and 0.7% in the nine months ended April 30, 2016 and 2015.

*Severance expense.* Severance expense in the three and nine months ended April 30, 2015 was due to a reduction in our workforce in February and March 2015.

*Other Operating Loss.* Corporate's loss from operations in the three and nine months ended April 30, 2015 included a loss of \$1.5 million related to legal matters.



**Consolidated**

The following is a discussion of our consolidated stock-based compensation expense, and our consolidated income and expense line items below income from operations.

*Stock-Based Compensation Expense.* Stock-based compensation expense included in consolidated selling, general and administrative expenses was \$0.7 million and \$1.0 million in the three months ended April 30, 2016 and 2015, respectively, and \$2.3 million and \$4.0 million in the nine months ended April 30, 2016 and 2015, respectively. At April 30, 2016, unrecognized compensation cost related to non-vested stock-based compensation, including stock options and restricted stock, was an aggregate of \$5.1 million. The unrecognized compensation cost is expected to be recognized over the remaining vesting period that ends in 2020.

	Three months ended April 30,				Nine months ended April 30,			
	2016	2015	Change		2016	2015	Change	
			\$	%			\$	%
	(in millions)							
Income from operations	\$5.7	\$2.5	\$3.2	129.8%	\$20.0	\$85.8	\$(65.8)	(76.7)%
Interest income (expense), net	0.2	—	0.2	551.9	0.9	(0.2)	1.1	608.7
Other income (expense), net	0.1	(1.4)	1.5	108.9	(0.7)	0.9	(1.6)	(177.2)
Provision for income taxes	(1.3)	—	(1.3)	nm	(6.3)	(2.3)	(4.0)	(168.0)
Net income	4.7	1.1	3.6	318.6	13.9	84.2	(70.3)	(83.4)
Net income attributable to noncontrolling interests	(0.5)	(0.5)	—	16.8	(1.4)	(1.0)	(0.4)	(44.1)
Net income attributable to IDT Corporation	\$4.2	\$0.6	\$3.6	649.9%	\$12.5	\$83.2	\$(70.7)	(85.0)%

nm—not meaningful

*Other Income (Expense), net.* Other income (expense), net consists of the following:

	Three months ended April 30,		Nine months ended April 30,	
	2016	2015	2016	2015
	(in millions)			
Foreign currency transaction gains (losses)	\$0.6	\$(1.9)	\$(1.7)	\$(0.8)

Gain (loss) on marketable securities	—	—	0.5	(0.1 )
(Loss) gain on investments	(0.5)	0.2	(0.4 )	1.7
Other	—	0.3	0.9	0.1
Total other income (expense), net	\$0.1	\$(1.4)	\$ (0.7 )	\$ 0.9

*Income Taxes.* The gain on the sale of our interest in Fabrix of \$1.1 million and \$76.9 million in the nine months ended April 30, 2016 and 2015, respectively, was recorded by a wholly-owned non-U.S. subsidiary. The gain is not taxable in the subsidiary's tax domicile and is not subject to U.S. tax until repatriated. There are no current plans to repatriate the proceeds of the sale. The increase in income tax expense in the three and nine months ended April 30, 2016 compared to the similar periods in fiscal 2015 was primarily due to the increase in income before income taxes excluding the gain on the sale of our interest in Fabrix, as well as an increase in the effective income tax rate used in the tax provision, based upon the tax rates in the jurisdictions in which the income was earned.

*Net Income Attributable to Noncontrolling Interests.* The change in the net income attributable to noncontrolling interests in the three and nine months ended April 30, 2016 compared to the similar periods in fiscal 2015 was due to the change in the results of operations of Zedge, which changed from a net loss in the three and nine months ended April 30, 2015 to net income in the three and nine months ended April 30, 2016. The change in the net income attributable to noncontrolling interests in the nine months ended April 30, 2016 compared to the similar period in fiscal 2015 was also due to the reduction in the net loss in Fabrix, partially offset by a decrease in net income of certain IDT Telecom subsidiaries.

## Liquidity and Capital Resources

### General

We currently expect our cash from operations in the next twelve months and the balance of cash, cash equivalents and marketable securities that we held as of April 30, 2016 to be sufficient to meet our currently anticipated working capital and capital expenditure requirements during the twelve month period ending April 30, 2017.

At April 30, 2016, we had cash, cash equivalents and marketable securities of \$147.8 million and working capital (current assets in excess of current liabilities) of \$1.4 million. At April 30, 2016, we also had \$8.1 million in investments in hedge funds, which were included in “Investments” in our consolidated balance sheet.

We treat unrestricted cash and cash equivalents held by IDT Payment Services and IDT Financial Services Ltd. as substantially restricted and unavailable for other purposes. At April 30, 2016, “Cash and cash equivalents” in our consolidated balance sheet included an aggregate of \$9.1 million held by IDT Payment Services and IDT Financial Services Ltd. that was unavailable for other purposes.

At April 30, 2016, we had restricted cash and cash equivalents of \$99.8 million, which was included in “Restricted cash and cash equivalents” in our consolidated balance sheet. Our restricted cash and cash equivalents primarily include customer deposits related to IDT Financial Services Ltd. and restricted balances pursuant to banking regulatory and other requirements.

	Nine months ended April 30, 2016 2015 (in millions)	
Cash flows provided by (used in):		
Operating activities	\$35.8	\$27.8
Investing activities	(16.0)	(5.1 )
Financing activities	(25.7)	(55.2)
Effect of exchange rate changes on cash and cash equivalents	(3.3 )	(6.6 )
Decrease in cash and cash equivalents	\$(9.2 )	\$(39.1)

### *Operating Activities*

Our cash flow from operations varies significantly from quarter to quarter and from year to year, depending on our operating results and the timing of operating cash receipts and payments, specifically trade accounts receivable and trade accounts payable.

In December 2015, MasterCard Europe released a security deposit in the amount of \$4.7 million made by IDT Financial Services Ltd. At July 31, 2015, this security deposit was included in “Other assets” in the accompanying consolidated balance sheet.

On November 2, 2015, Visa Inc. entered into an agreement to acquire Visa Europe Limited subject to regulatory approvals. IDT Financial Services Ltd. is a member of Visa Europe and, if the transaction is consummated, will receive part of the consideration from the intended sale. On April 21, 2016, Visa Inc. announced that, in response to feedback received from the European Commission, Visa Inc. and Visa Europe reached a preliminary agreement to amend their agreement. Pursuant to the original agreement, Visa Inc. would have paid for the acquisition in two tranches. The first tranche will include cash and preferred stock convertible into Visa Inc. Class A common stock. Visa Europe estimated that IDT Financial Services Ltd. will receive, subject to adjustment, €4.7 million (\$5.4 million at April 30, 2016) in cash and €1.6 million (\$1.9 million at April 30, 2016) in Visa Inc. preferred stock. The second tranche was a potential earn-out, subject to certain achievements that if fulfilled, would have been paid in 2020. In the amendment to the agreement, which remains subject to the negotiation of definitive documentation of the amendment, the parties agreed to eliminate the earn-out portion of the consideration. Instead of an earn-out, the cash consideration payable will be increased by €1.75 billion (\$2.0 billion at April 30, 2016), of which €750 million (\$859.0 million at April 30, 2016) will be payable upon closing and €1.0 billion (\$1.1 billion at April 30, 2016), plus 4% compound annual interest, will be payable on the third anniversary of closing. The transaction remains subject to regulatory approval. The closing may extend beyond the end of the second quarter of calendar 2016. The amount of consideration expected to be received is preliminary, the amounts may change, and the closing of the transaction cannot be assured. The Visa Inc. preferred stock would become fully convertible into Class A common stock of Visa Inc. twelve years after the closing. Beginning four years after closing, Visa Inc. will assess whether it is appropriate to effect a partial conversion. In addition, there will be restrictions on transferring the preferred stock until it is converted into Class A common stock. The preferred stock may only be transferred to other Visa Europe members, or to existing qualifying holders of Visa Inc.'s Class B common stock. Also, the preferred stock will not be registered under the U.S. Securities Act of 1933 and therefore is not transferable unless such transfer is registered or an exemption from registration is available.

### *Investing Activities*

Our capital expenditures were \$14.0 million and \$22.8 million in the nine months ended April 30, 2016 and 2015, respectively. Capital expenditures in the nine months ended April 30, 2015 were primarily due to expenditures for the renovations of the first four floors of our building located at 520 Broad Street, Newark, New Jersey. We currently anticipate that total capital expenditures for the twelve month period ending April 30, 2017 will be between \$18 million and \$20 million. We expect to fund our capital expenditures with our net cash provided by operating activities and cash, cash equivalents and marketable securities on hand.

On October 8, 2014, we completed the sale of our interest in Fabrix to Ericsson. The final sale price for 100% of the shares in Fabrix was \$95 million in cash, excluding transaction costs and working capital and other adjustments. We owned approximately 78% of Fabrix on a fully diluted basis. Our share of the sale price was \$69.2 million, after reflecting the impact of working capital and other adjustments. At April 30, 2016, we had received cash of \$64.4 million and had aggregate receivables of \$4.8 million, which was classified as "Receivable from sale of interest in Fabrix Systems Ltd." in our consolidated balance sheet. In May 2016, we received the remaining \$4.8 million. We and the other shareholders placed \$13.0 million of the proceeds in escrow for the resolution of post-closing claims, of which \$6.5 million was released in October 2015 and \$6.5 million was released in April 2016. In the three months ended April 30, 2016 and 2015, we recorded gain on the sale of our interest in Fabrix of \$1.1 million and \$1.2 million, respectively, which represented adjustments to our share of Fabrix' working capital and estimated transaction costs. We recorded gain on the sale of our interest in Fabrix of \$1.1 million and \$76.9 million in the nine months ended April 30, 2016 and 2015, respectively.



In the nine months ended April 30, 2016 and 2015, we used cash of \$1.9 million and \$0.1 million, respectively, for additional investments.

We received \$0.6 million and \$0.1 million in the nine months ended April 30, 2016 and 2015, respectively, from the sale and redemption of certain of our investments.

Purchases of marketable securities were \$29.8 million and \$35.5 million in the nine months ended April 30, 2016 and 2015, respectively. Proceeds from maturities and sales of marketable securities were \$24.2 million and \$16.8 million in the nine months ended April 30, 2016 and 2015, respectively.

### ***Financing Activities***

In the nine months ended April 30, 2016, we paid aggregate cash dividends of \$0.56 per share on our Class A common stock and Class B common stock, or \$13.0 million in total. In the nine months ended April 30, 2015, we paid cash dividends of \$1.85 per share on our Class A common stock and Class B common stock, or \$43.2 million in total. The aggregate cash dividends in the nine months ended April 30, 2015 included special dividends of \$0.68 per share and \$0.64 per share paid in November 2014 and January 2015, respectively. In June 2016, our Board of Directors declared a dividend of \$0.19 per share for the third quarter of fiscal 2016 to holders of our Class A common stock and Class B common stock. The dividend will be paid on or about June 17, 2016 to stockholders of record as of the close of business on June 13, 2016.

We distributed cash of \$1.5 million and \$1.5 million in the nine months ended April 30, 2016 and 2015, respectively, to the holders of noncontrolling interests in certain of our IDT Telecom subsidiaries.

We received proceeds from the exercise of stock options of nil and \$3.3 million in the nine months ended April 30, 2016 and 2015, respectively.

We paid the outstanding principal of \$6.4 million on the mortgage on our building in Piscataway, New Jersey on the maturity date of September 1, 2015.

Our subsidiary, IDT Telecom, Inc., entered into a credit agreement, dated July 12, 2012, with TD Bank, N.A. for a line of credit facility for up to a maximum principal amount of \$25.0 million. IDT Telecom may use the proceeds to finance working capital requirements, acquisitions and for other general corporate purposes. The line of credit facility is secured by primarily all of IDT Telecom's assets. The principal outstanding bears interest per annum, at the option of IDT Telecom, at either (a) the U.S. Prime Rate less 125 basis points, or (b) the LIBOR rate adjusted by the Regulation D maximum reserve requirement plus 150 basis points. Interest is payable monthly and all outstanding principal and any accrued and unpaid interest is due on the maturity date. In January 2016, the maturity date was extended to January 31, 2018. IDT Telecom pays a quarterly unused commitment fee of 0.375% per annum on the average daily balance of the unused portion of the \$25.0 million commitment. IDT Telecom is required to comply with various affirmative and negative covenants as well as maintain certain financial targets and ratios during the term of the line of credit, including IDT Telecom may not pay any dividend on its capital stock and IDT Telecom's aggregate loans and advances to affiliates or subsidiaries may not exceed \$110.0 million. At April 30, 2016, there were no amounts borrowed or utilized for letters of credit under the line of credit, IDT Telecom was in compliance with all of the covenants, and IDT Telecom's aggregate loans and advances to affiliates and subsidiaries was \$85.1 million. We intend to borrow under the facility from time to time. In the nine months ended April 30, 2015, IDT Telecom repaid \$13.0 million, which was the outstanding principal at the time.

Repayments of other borrowings were \$0.2 million in the nine months ended April 30, 2015.

In the nine months ended April 30, 2016 and 2015, we paid \$0.1 million and \$0.3 million, respectively, to repurchase 11,250 and 16,330 shares of Class B common stock, respectively, that were tendered by employees of ours to satisfy the employees' tax withholding obligations in connection with the lapsing of restrictions on awards of restricted stock. Such shares are repurchased by us based on their fair market value on the trading day immediately prior to the vesting date.

We had a stock repurchase program for the repurchase of up to an aggregate of 8.3 million shares of our Class B common stock. In the nine months ended April 30, 2016, we repurchased 398,376 shares of Class B common stock for an aggregate purchase price of \$4.6 million. In the nine months ended April 30, 2015, we repurchased 29,675 shares of Class B common stock for an aggregate purchase price of \$0.4 million. On January 22, 2016, our Board of Directors approved a stock repurchase program to purchase up to 8.0 million shares of our Class B common stock and cancelled the previous stock repurchase program, which had 4.6 million shares remaining available for repurchase. At April 30, 2016, 8.0 million shares remained available for repurchase under the stock repurchase program.

#### ***Changes in Trade Accounts Receivable and Allowance for Doubtful Accounts***

Gross trade accounts receivable decreased to \$57.5 million at April 30, 2016 from \$64.2 million at July 31, 2015 due to a \$6.8 million decrease in IDT Telecom's gross trade accounts receivable balance, partially offset by a \$0.2 million increase in Zedge's gross trade accounts receivable balance.





The allowance for doubtful accounts as a percentage of gross trade accounts receivable was 7.0% at April 30, 2016 and 8.8% at July 31, 2015 as a result of a 28.7% decline in the allowance balance and a 10.4% decrease in the gross trade accounts receivable balance.

### *Other Sources and Uses of Resources*

We intend to, where appropriate, make strategic investments and acquisitions to complement, expand, and/or enter into new businesses. In considering acquisitions and investments, we search for opportunities to profitably grow our existing businesses and/or to add qualitatively to the range and diversification of businesses in our portfolio. At this time, we cannot guarantee that we will be presented with acquisition opportunities that meet our return on investment criteria, or that our efforts to make acquisitions that meet our criteria will be successful.

### **Contractual Obligations and Other Commercial Commitments**

The following tables quantify our future contractual obligations and commercial commitments at April 30, 2016:

#### *Contractual Obligations*

##### **Payments Due by Period**

<b>(in millions)</b>	<b>Total</b>	Less than 1 year	1–3 years	4–5 years	After 5 years
Operating leases	\$ 6.7	\$ 3.3	\$ 2.1	\$ 1.2	\$ 0.1
Revolving credit unused commitment fee	0.2	0.1	0.1	—	—
Purchase commitments	1.9	1.9	—	—	—
Total contractual obligations	\$ 8.8	\$ 5.3	\$ 2.2	\$ 1.2	\$ 0.1

#### *Other Commercial Commitments*

##### **Payments Due by Period**

<b>(in millions)</b>	Total	Less than 1 year	1–3 years	4–5 years	After 5 years
Standby letters of credit (1)	\$ 0.2	\$ 0.2	\$ —	\$ —	\$ —

- (1) The above table does not include an aggregate of \$13.3 million in performance bonds due to the uncertainty of the amount and/or timing of any such payments.

### **Off-Balance Sheet Arrangements**

We do not have any “off-balance sheet arrangements,” as defined in relevant SEC regulations that are reasonably likely to have a current or future effect on our financial condition, results of operations, liquidity, capital expenditures or capital resources, other than the following.

In connection with our spin-off of Genie Energy Ltd., or Genie, in October 2011, we and Genie entered into various agreements prior to the spin-off including a Separation and Distribution Agreement to effect the separation and provide a framework for our relationship with Genie after the spin-off, and a Tax Separation Agreement, which sets forth the responsibilities of us and Genie with respect to, among other things, liabilities for federal, state, local and foreign taxes for periods before and including the spin-off, the preparation and filing of tax returns for such periods and disputes with taxing authorities regarding taxes for such periods. Pursuant to the Separation and Distribution Agreement, among other things, we indemnify Genie and Genie indemnifies us for losses related to the failure of the other to pay, perform or otherwise discharge, any of the liabilities and obligations set forth in the agreement. Pursuant to the Tax Separation Agreement, among other things, we indemnify Genie from all liability for taxes of ours with respect to any taxable period, and Genie indemnifies us from all liability for taxes of Genie and its subsidiaries with respect to any taxable period, including, without limitation, the ongoing tax audits related to Genie’s business.

In connection with our spin-off of Straight Path Communications Inc., or Straight Path, in July 2013, we and Straight Path entered into various agreements prior to the spin-off including a Separation and Distribution Agreement to effect the separation and provide a framework for our relationship with Straight Path after the spin-off, and a Tax Separation Agreement, which sets forth the responsibilities of us and Straight Path with respect to, among other things, liabilities for federal, state, local and foreign taxes for periods before and including the spin-off, the preparation and filing of tax returns for such periods and disputes with taxing authorities regarding taxes for such periods. Pursuant to the Separation and Distribution Agreement, we indemnify Straight Path and Straight Path indemnifies us for losses related to the failure of the other to pay, perform or otherwise discharge, any of the liabilities and obligations set forth in the agreement. Pursuant to the Tax Separation Agreement, we indemnify Straight Path from all liability for taxes of Straight Path or any of its subsidiaries or relating to the Straight Path business with respect to taxable periods ending on or before the spin-off, from all liability for taxes of ours, other than Straight Path and its subsidiaries, for any taxable period, and from all liability for taxes due to the spin-off.

In connection with the Zedge Spin-Off in June 2016, we and Zedge entered into various agreements prior to the Zedge Spin-Off including a Separation and Distribution Agreement to effect the separation and provide a framework for our relationship with Zedge after the Zedge Spin-Off, and a Tax Separation Agreement, which sets forth the responsibilities of us and Zedge with respect to, among other things, liabilities for federal, state, local and foreign taxes for periods before and including the Zedge Spin-Off, the preparation and filing of tax returns for such periods and disputes with taxing authorities regarding taxes for such periods. Pursuant to Separation and Distribution Agreement, among other things, we indemnify Zedge and Zedge indemnifies us for losses related to the failure of the other to pay, perform or otherwise discharge, any of the liabilities and obligations set forth in the agreement. Pursuant to the Tax Separation Agreement, among other things, Zedge indemnifies us from all liability for taxes of Zedge and any of Zedge's subsidiaries or relating to Zedge's business accruing after the Zedge Spin-Off, and we indemnify Zedge from all liability for taxes of Zedge and any of Zedge's subsidiaries or relating to Zedge's business with respect to taxable periods ending on or before the Zedge Spin-Off.

IDT Payment Services and IDT Telecom have performance bonds issued through third parties for the benefit of various states in order to comply with the states' financial requirements for money remittance licenses and telecommunications resellers, respectively. At April 30, 2016, we had aggregate performance bonds of \$13.3 million outstanding.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risks**

#### ***Foreign Currency Risk***

Revenues from our international operations were 30% of our consolidated revenues for the nine months ended April 30, 2016 and 2015. A significant portion of these revenues is in currencies other than the U.S. Dollar. Our foreign currency exchange risk is somewhat mitigated by our ability to offset a portion of these non U.S. Dollar-denominated revenues with operating expenses that are paid in the same currencies. While the impact from fluctuations in foreign exchange rates affects our revenue and expenses denominated in foreign currencies, the net amount of our exposure to foreign currency exchange rate changes at the end of each reporting period is generally not material.

We enter into foreign exchange forward contracts as hedges against unfavorable fluctuations in the U.S. Dollar – Norwegian Krone, or NOK, exchange rate. Zedge is based in New York and Norway and much of its operations are located in Norway. While this limits the downside risk of adverse foreign exchange movements, it also limits future gains from favorable movements. We do not apply hedge accounting to these contracts, therefore the changes in fair value are recorded in earnings. By using derivative instruments to mitigate exposures to changes in foreign exchange rates, we are exposed to credit risk from the failure of the counterparty to perform under the terms of the contract. We minimize the credit or repayment risk by entering into transactions with high-quality counterparties.

Our outstanding contracts at April 30, 2016 were as follows:

Settlement Date	U.S. Dollar Amount	NOK Amount
May 2016	1,000,000	8,238,600
July 2016	1,000,000	8,200,000
October 2016	500,000	4,087,318

### ***Investment Risk***

In addition to, but separate from our primary business, we hold a portion of our assets in marketable securities and hedge funds for strategic and speculative purposes. At April 30, 2016, the carrying value of our marketable securities and investments in hedge funds was \$46.6 million and \$8.1 million, respectively. Investments in marketable securities and hedge funds carry a degree of risk, and depend to a great extent on correct assessments of the future course of price movements of securities and other instruments. There can be no assurance that our investment managers will be able to accurately predict these price movements. The securities markets have in recent years been characterized by great volatility and unpredictability. Accordingly, the value of our investments may go down as well as up and we may not receive the amounts originally invested upon redemption.

### **Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures.* Our Chief Executive Officer and Principal Financial Officer have evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended), as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on this evaluation, our Chief Executive Officer and Principal Financial Officer have concluded that our disclosure controls and procedures were effective as of April 30, 2016.

*Changes in Internal Control over Financial Reporting.* There were no changes in our internal control over financial reporting during the quarter ended April 30, 2016 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings**

Legal proceedings in which we are involved are more fully described in Note 11 to the Consolidated Financial Statements included in Item 1 to Part I of this Quarterly Report on Form 10-Q.

### **Item 1A. Risk Factors**

There are no material changes from the risk factors previously disclosed in Item 1A to Part I of our Form 10-K for the year ended July 31, 2015, except for the following:

*We could be harmed by network disruptions, security breaches, or other significant disruptions or failures of our IT infrastructure and related systems or of those we operate for certain of our customers.*

To be successful, we need to continue to have available, for our and our customers' use, a high capacity, reliable and secure network and other IT infrastructure and systems. We face the risk, as does any company, of a security breach, whether through cyber-attacks, malware, computer viruses, sabotage, or other significant disruption of our IT infrastructure and related systems. As such, there is a risk of a security breach or disruption of the systems we operate, including possible unauthorized access to our and our customers' proprietary or classified information. We are also subject to the risk of breaches of our network resulting in unauthorized utilization of our services or products, which subject us to the costs of providing those products or services, which are likely not recoverable.

We also rely on internet-based systems for certain interactions with customers and disruptions in the functioning and availability of our websites could impact our revenues and customer relationships. Such disruptions could be caused by malicious action on the part of third parties, or deliberate or negligent action on the part of service providers or third parties.

The secure maintenance and transmission of our and our customers' information is a critical element of our operations. Our information technology and other systems that maintain and transmit customer information, or those of service providers or business partners, may be compromised by a malicious third party penetration of our network security, or that of a third party service provider or business partner, or impacted by advertent or inadvertent actions or inactions by our employees, or those of a third party service provider or business partner. As a result, our or our customers'

information may be lost, disclosed, accessed or taken without the customers' consent, or our products and services may be used without payment.

Although we make significant efforts to maintain the security and integrity of these types of information and systems, there can be no assurance that our security efforts and measures will be effective or that attempted security breaches or disruptions would not be successful or damaging, especially in light of the growing sophistication of cyber-attacks and intrusions. We may be unable to anticipate all potential types of attacks or intrusions or to implement adequate security barriers or other preventative measures. Certain of our business units have been the subject of attempted and successful cyber-attacks in the past. We have researched the situations and do not believe any material information, internal or customer, has been compromised.

In the second quarter of fiscal 2016, we were subject to several separate denial of service attacks on our internet telephony and web infrastructures. Two of these attacks were short in duration, and volumetric in nature and the others were of a non-volumetric nature. The attacks lasted between several minutes and five hours. We do not believe that these attacks resulted in any breach in or misappropriation of internal or customer data. The non-volumetric attacks displayed considerable knowledge of weaknesses in leading industry security products, and appeared to require some knowledge of our systems or inside information to implement. We have not suffered any material direct impact from these attacks, but there were limited direct losses, possible lost revenue opportunities and internal costs in responding, investigating and mitigating the events.

We have implemented additional measures to protect ourselves and enhance our ability to respond and are evaluating several possible solutions that would provide even more robust protection. We are also considering changes to certain policies related to customer, distributor and reseller interfaces to bolster protection and plug perceived areas of vulnerability.

In addition, we have been subject to other attempts to breach security, including phishing e-mails, attempted delivery of malware and emails purported to be from our executives. We do not believe that we have suffered any significant security breaches, or that we have had any damages to date from this sort of activity.

Network disruptions, security breaches and other significant failures of the above-described systems or other platforms could (i) disrupt the proper functioning of our networks and systems and therefore our operations or those of certain of our customers; (ii) result in the unauthorized use of our services or products without payment, (iii) result in the unauthorized access to, and destruction, loss, theft, misappropriation or release of proprietary, confidential, sensitive or otherwise valuable information of ours or our customers, including trade secrets, which others could use to compete against us or for disruptive, destructive or otherwise harmful purposes and outcomes; (iv) require significant management attention or financial resources to remedy the damages that result or to change our systems and processes; (v) subject us to claims for contract breach, damages, credits, fines, penalties, termination or other remedies; or (vi) result in a loss of business, damage our reputation among our customers and the public generally, subject us to additional regulatory scrutiny or expose us to litigation. Any or all of which could have a negative impact on our results of operations, financial condition and cash flows.



**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The following table provides information with respect to purchases by us of our shares during the third quarter of fiscal 2016:

	<b>Total Number of Shares Purchased</b>	Average Price per Share	<b>Total Number of Shares Purchased as part of Publicly Announced Plans or Programs</b>	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs (1)
February 1-29, 2016	—	\$ —	—	8,000,000
March 1–31, 2016	—	\$ —	—	8,000,000
April 1–30, 2016	—	\$ —	—	8,000,000
Total	—	\$ —	—	

On January 22, 2016, our Board of Directors approved a stock repurchase program to purchase up to 8.0 million (1) shares of our Class B common stock and cancelled the previous stock repurchase program originally approved by the Board of Directors on June 13, 2006, which had 4,636,741 shares remaining available for repurchase.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

None.



**Item 6. Exhibits**

<b>Exhibit Number</b>	<b>Description</b>
31.1*	Certification of Chief Executive Officer pursuant to 17 CFR 240.13a-14(a), as adopted pursuant to §302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of Principal Financial Officer pursuant to 17 CFR 240.13a-14(a), as adopted pursuant to §302 of the Sarbanes-Oxley Act of 2002.
32.1*	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002.
32.2*	Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002.
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema Document
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document

\*Filed or furnished herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**IDT CORPORATION**

June 9, 2016 By: /s/ Shmuel Jonas

**Shmuel Jonas**

**Chief Executive Officer**

June 9, 2016 By: /s/ Marcelo Fischer

**Marcelo Fischer**

**Senior Vice President of Finance**

**(Principal Financial Officer)**