

GOOD TIMES RESTAURANTS INC  
Form 10-Q  
May 15, 2015

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 0-18590

GOOD TIMES RESTAURANTS, INC.

(Exact Name of Registrant as Specified in Its Charter)

NEVADA

(State or Other Jurisdiction of  
Incorporation or Organization)

84-1133368

(I.R.S. Employer Identification  
Number)

141 UNION BLVD, SUITE 400, LAKEWOOD, CO 80228  
(Address of Principal Executive Offices, Including Zip Code)

(303) 384-1400

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company, as defined in Rule 12b-2 of the Exchange Act

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Edgar Filing: GOOD TIMES RESTAURANTS INC - Form 10-Q

As of May 15, 2015, there were 12,245,549 shares of the Registrant's common stock, par value \$0.001 per share, issued and outstanding.

---

---

---

Form 10-Q  
 Quarter Ended March 31, 2015

| INDEX  | PAGE    |
|--|---------|
| <b>PART I - FINANCIAL INFORMATION</b>  |         |
| Item 1. Financial Statements   |         |
| Condensed Consolidated Balance Sheets (unaudited) – March 31, 2015 and September 30, 2014                              | 3       |
| Condensed Consolidated Statements of Operations (unaudited) for the three and six months ended March 31, 2015 and 2014 | 4       |
| Condensed Consolidated Statements of Cash Flow (unaudited) for the six months ended March 31, 2015 and 2014            | 5       |
| Notes to Condensed Consolidated Financial Statements (unaudited)   | 6 – 13  |
| Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations                          | 14 – 21 |
| Item 3. Quantitative and Qualitative Disclosures About Market Risk   | 21      |
| Item 4T. Controls and Procedures   | 21      |
| <b>PART II - OTHER INFORMATION</b>   |         |
| Item 1. Legal Proceedings  | 22      |
| Item 1A. Risk Factors  | 22      |
| Item 2. Unregistered Sales of Equity Securities and Use of Proceeds  | 22      |
| Item 3. Defaults Upon Senior Securities  | 22      |
| Item 4. (Removed and reserved)   | 23      |
| Item 5. Other Information  | 23      |
| Item 6. Exhibits   | 23      |
| SIGNATURES   | 23      |
| CERTIFICATIONS   |         |



## PART I. - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

GOOD TIMES RESTAURANTS, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(Unaudited)

| ASSETS   | March 31,<br>2015   | September 30,<br>2014 |
|--|---------------------|-----------------------|
| <b>CURRENT ASSETS:</b>                                     |                     |                       |
| Cash and cash equivalents                                  | \$ 11,420,000       | \$ 9,894,000          |
| Assets held for sale                                       | 1,089,000           | 0                     |
| Receivables, net of allowance for doubtful accounts of \$0 | 302,000             | 150,000               |
| Prepaid expenses and other                                 | 70,000              | 55,000                |
| Inventories  | 299,000             | 282,000               |
| Notes receivable   | 11,000              | 10,000                |
| Total current assets                                       | 13,191,000          | 10,391,000            |
| <b>PROPERTY, EQUIPMENT AND CAPITAL LEASES</b>              |                     |                       |
| Land and building  | 4,737,000           | 4,736,000             |
| Leasehold improvements                                     | 5,597,000           | 4,710,000             |
| Fixtures and equipment                                     | 9,827,000           | 8,796,000             |
| Total property, equipment and capital leases               | 20,161,000          | 18,242,000            |
| Less accumulated depreciation and amortization             | (12,969,000)        | (12,488,000)          |
| Total net property, equipment and capital leases           | 7,192,000           | 5,754,000             |
| <b>OTHER ASSETS:</b>                                       |                     |                       |
| Notes receivable   | 77,000              | 82,000                |
| Investment in affiliate                                    | 516,000             | 502,000               |
| Goodwill   | 96,000              | 96,000                |
| Deposits and other assets                                  | 78,000              | 56,000                |
| Total other assets   | 767,000             | 736,000               |
| <b>TOTAL ASSETS</b>  | <b>\$21,150,000</b> | <b>\$ 16,881,000</b>  |

**LIABILITIES AND STOCKHOLDERS' EQUITY**

|  |            |           |
|--|------------|-----------|
| <b>CURRENT LIABILITIES:</b>  |            |           |
| Current maturities of long-term debt and capital lease obligations | \$ 197,000 | \$ 69,000 |
| Accounts payable   | 1,301,000  | 1,085,000 |
| Deferred income  | 23,000     | 88,000    |
| Other accrued liabilities  | 1,593,000  | 1,308,000 |
| Total current liabilities  | 3,114,000  | 2,550,000 |
| <b>LONG-TERM LIABILITIES:</b>                                      |            |           |
| Capital lease obligations due after one year                       | 27,000     | 42,000    |
| Long-term debt due after one year                                  | 1,178,000  | 177,000   |
| Deferred and other liabilities                                     | 989,000    | 791,000   |
| Total long-term liabilities  | 2,194,000  | 1,010,000 |
| <b>STOCKHOLDERS' EQUITY:</b>                                       |            |           |

Edgar Filing: GOOD TIMES RESTAURANTS INC - Form 10-Q

Good Times Restaurants, Inc. stockholders' equity:

|   |              |              |
|---|--------------|--------------|
| Preferred stock, \$.01 par value; 5,000,000 shares authorized, no shares issued and outstanding as of March 31, 2015 and September 30, 2014                                   | 0            | 0            |
| Common stock, \$.001 par value; 50,000,000 shares authorized, 9,461,739 and 8,256,591 shares issued and outstanding as of March 31, 2015 and September 30, 2014, respectively | 10,000       | 8,000        |
| Capital contributed in excess of par value  | 36,405,000   | 33,047,000   |
| Accumulated deficit   | (20,858,000) | (20,013,000) |
| Total Good Times Restaurants, Inc. stockholders' equity   | 15,557,000   | 13,042,000   |
| Non-controlling interest in partnerships  | 285,000      | 279,000      |
| Total stockholders' equity  | 15,842,000   | 13,321,000   |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY  | \$21,150,000 | \$16,881,000 |

See accompanying notes to condensed consolidated financial statements

GOOD TIMES RESTAURANTS, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

|   | Three Months Ended<br>March 31, |                     | Six Months Ended<br>March 31, |                     |
|---|---------------------------------|---------------------|-------------------------------|---------------------|
|   | 2015                            | 2014                | 2015                          | 2014                |
| <b>NET REVENUES:</b>  |                                 |                     |                               |                     |
| Restaurant sales  | \$8,626,000                     | \$6,006,000         | \$16,392,000                  | \$11,835,000        |
| Franchise royalties   | 88,000                          | 84,000              | 177,000                       | 166,000             |
| Total net revenues  | 8,714,000                       | 6,090,000           | 16,569,000                    | 12,001,000          |
| <b>RESTAURANT OPERATING COSTS:</b>                          |                                 |                     |                               |                     |
| Food and packaging costs                                    | 2,874,000                       | 2,036,000           | 5,623,000                     | 3,975,000           |
| Payroll and other employee benefit costs                    | 3,030,000                       | 2,153,000           | 5,687,000                     | 4,135,000           |
| Restaurant occupancy and other operating costs              | 1,455,000                       | 1,089,000           | 2,793,000                     | 2,116,000           |
| Preopening costs  | 185,000                         | 221,000             | 422,000                       | 369,000             |
| Depreciation and amortization                               | 272,000                         | 160,000             | 493,000                       | 303,000             |
| Total restaurant operating costs                            | 7,816,000                       | 5,659,000           | 15,018,000                    | 10,898,000          |
| General and administrative costs                            | 770,000                         | 546,000             | 1,489,000                     | 1,054,000           |
| Advertising costs   | 278,000                         | 253,000             | 555,000                       | 487,000             |
| Acquisition costs   | 197,000                         | 0                   | 197,000                       | 0                   |
| Franchise costs   | 27,000                          | 20,000              | 53,000                        | 42,000              |
| Gain on restaurant asset sale                               | (6,000 )                        | (6,000 )            | (12,000 )                     | (12,000 )           |
| Loss From Operations  | (368,000 )                      | (382,000 )          | (731,000 )                    | (468,000 )          |
| <b>Other Income (Expenses):</b>                             |                                 |                     |                               |                     |
| Interest income (expense), net                              | (4,000 )                        | 1,000               | \$(1,000 )                    | 3,000               |
| Affiliate investment income (expense)                       | 12,000                          | (41,000 )           | 13,000                        | (113,000 )          |
| Other income (loss)   | (1,000 )                        | (3,000 )            | (3,000 )                      | (6,000 )            |
| Total other expenses, net                                   | 7,000                           | (43,000 )           | 9,000                         | (116,000 )          |
| <b>NET LOSS</b>   | <b>\$(361,000 )</b>             | <b>\$(425,000 )</b> | <b>\$(722,000 )</b>           | <b>\$(584,000 )</b> |
| (Income) loss attributable to non-controlling interests     | (74,000 )                       | (55,000 )           | (123,000 )                    | (119,000 )          |
| <b>NET LOSS ATTRIBUTABLE TO GOOD TIMES RESTAURANTS, INC</b> | <b>\$(435,000 )</b>             | <b>\$(480,000 )</b> | <b>\$(845,000 )</b>           | <b>\$(703,000 )</b> |
| Preferred stock dividends                                   | 0                               | (29,000 )           | 0                             | (59,000 )           |
| <b>NET LOSS ATTRIBUTABLE TO COMMON SHAREHOLDERS</b>         | <b>\$(435,000 )</b>             | <b>\$(509,000 )</b> | <b>\$(845,000 )</b>           | <b>\$(762,000 )</b> |
| <b>BASIC AND DILUTED LOSS PER SHARE:</b>                    |                                 |                     |                               |                     |
| Net loss attributable to Common Shareholders                | \$(.05 )                        | \$(.10 )            | \$(.09 )                      | \$(.15 )            |
| <b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING</b>           |                                 |                     |                               |                     |
| Basic and Diluted   | 9,452,305                       | 5,153,467           | 9,134,155                     | 5,038,592           |

See accompanying notes to condensed consolidated financial statements





GOOD TIMES RESTAURANTS, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

|   | Six months ended<br>December 31, |                    |
|---|----------------------------------|--------------------|
|   | 2015                             | 2014               |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                    |                                  |                    |
| Net loss  | \$(722,000 )                     | \$(584,000 )       |
| Adjustments to reconcile net loss to net cash provided by operating activities: |                                  |                    |
| Depreciation and amortization   | 493,000                          | 303,000            |
| Accretion of deferred rent  | 43,000                           | 14,000             |
| Stock based compensation expense  | 153,000                          | 64,000             |
| Affiliate investment loss (income)  | (13,000 )                        | 113,000            |
| Recognition of deferred gain on sale of restaurant building                     | (12,000 )                        | (12,000 )          |
| Changes in operating assets and liabilities:                                    |                                  |                    |
| (Increase) decrease in:   |                                  |                    |
| Receivables and other   | (153,000 )                       | 127,000            |
| Inventories   | (17,000 )                        | (26,000 )          |
| Deposits and other  | (40,000 )                        | (15,000 )          |
| (Decrease) increase in:   |                                  |                    |
| Accounts payable  | 216,000                          | 2,000              |
| Accrued liabilities and deferred income   | 387,000                          | 160,000            |
| Net cash provided by operating activities                                       | 335,000                          | 146,000            |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                    |                                  |                    |
| Investment in affiliate   | 0                                | (375,000 )         |
| Payments for the purchase of property and equipment                             | (2,977,000 )                     | (1,126,000)        |
| Payments received from franchisees and others                                   | 4,000                            | 15,000             |
| Net cash used in investing activities   | (2,973,000 )                     | (1,486,000)        |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                    |                                  |                    |
| Expenses related to stock sale  | (59,000 )                        | (31,000 )          |
| Proceeds from warrant exercises, net  | 3,221,000                        | 979,000            |
| Proceeds from stock option exercises  | 45,000                           | 0                  |
| Principal payments on notes payable and long-term debt                          | (44,000 )                        | (21,000 )          |
| Borrowings on notes payable and long-term debt                                  | 1,118,000                        | 0                  |
| Preferred dividends paid  | 0                                | (60,000 )          |
| Net distributions paid to non-controlling interests                             | (117,000 )                       | (76,000 )          |
| Net cash provided by financing activities                                       | 4,164,000                        | 791,000            |
| <b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>                                  | <b>1,526,000</b>                 | <b>(549,000 )</b>  |
| <b>CASH AND CASH EQUIVALENTS, beginning of period</b>                           | <b>\$9,894,000</b>               | <b>\$6,143,000</b> |
| <b>CASH AND CASH EQUIVALENTS, end of period</b>                                 | <b>\$11,420,000</b>              | <b>\$5,594,000</b> |

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

|   |          |          |
|---|----------|----------|
| Cash paid for interest                      | \$16,000 | \$4,000  |
| Non-cash Purchase of property and equipment | \$40,000 | \$0      |
| Preferred dividends declared                | \$0      | \$59,000 |

See accompanying notes to condensed consolidated financial statements

GOOD TIMES RESTAURANTS, INC. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

Note 1. Basis of Presentation

In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all of the normal recurring adjustments necessary to present fairly the financial position of the Company as of March 31, 2015 and the results of its operations and its cash flows for the three and six month periods ended March 31, 2015. Operating results for the three and six month period ended March 31, 2015 are not necessarily indicative of the results that may be expected for the year ending September 30, 2015. The condensed consolidated balance sheet as of September 30, 2014 is derived from the audited financial statements, but does not include all disclosures required by generally accepted accounting principles. As a result, these condensed consolidated financial statements should be read in conjunction with the Company's Form 10-K/A for the fiscal year ended September 30, 2014.

The accompanying unaudited condensed consolidated financial statements include the accounts of Good Times Restaurants Inc and its wholly-owned subsidiaries, Good Times Drive Thru, Inc. ("Drive Thru") and BD of Colorado, LLC ("BD of Colo"), as of March 31, 2015. All significant intercompany balances and transactions have been eliminated in consolidation.

Drive Thru is engaged in the business of developing, owning, operating and franchising hamburger-oriented drive-through restaurants under the name Good Times Burgers & Frozen Custard. Most of our Good Times restaurants are located in the front-range communities of Colorado but we also have franchised restaurants in Wyoming. BD of Colo is engaged in the business of developing, owning and operating full service hamburger-oriented restaurants under the name Bad Daddy's Burger Bar.

Reclassification – Certain prior year balances have been reclassified to conform to the current year's presentation. Such reclassifications had no effect on the net income or loss.

Note 2. Recent Developments

As previously disclosed in the Company's current report on Form 8-K filed April 28, 2015 Good Times Restaurants Inc. (the "Company") entered into a Membership Interest Purchase Agreement (the "Purchase Agreement") to purchase from five sellers all of the membership interests in Bad Daddy's International, LLC, a North Carolina limited liability company ("BDI"). As previously disclosed in the Company's current report on Form 8-K filed May 7, 2015, the Company closed on the purchase of BDI and BDI will become a wholly-owned subsidiary of the Company. BDI owns all of the member interests in four limited liability companies, each of which owns and operates a Bad Daddy's Burger Bar restaurant in North Carolina. In addition, BDI owns a portion of the member interests in three other limited liability companies, each of which also owns a Bad Daddy's Burger Bar restaurant in North Carolina. BDI also owns the intellectual property associated with the Bad Daddy's Burger Bar concept and owns 52 percent of the member interests in Bad Daddy's Franchise Development, LLC ("BDFD"), which has granted franchises for the ownership and operation of Bad Daddy's Burger Bar restaurants in South Carolina and Tennessee. BDI has also granted a license for the operation of a Bad Daddy's Burger Bar at the Charlotte airport. As a result of the purchase of BDI, the Company has acquired all of the foregoing interests and assets.

The aggregate price paid by the Company for the purchase of BDI was \$21,000,000, comprised of \$18,500,000 payable in cash and a one-year secured promissory note bearing interest at 3.25 percent in the amount of \$2,500,000. Pursuant to a Pledge Agreement (the "Pledge Agreement"), the promissory note is secured by a pledge of the ownership of the two entities which own two of the acquired restaurants. Upon the reduction of the principal of the

promissory note by at least 50% the sellers are to select one of the entities for release from the pledge.

We have incurred non-recurring costs of \$197,000 related to the BDI acquisition which are included in the condensed consolidated statements of operations for the three and six months ended March 31, 2015. We anticipate incurring additional non-recurring costs related to the acquisition in the quarter ending June 30, 2015.

On January 26, 2015, the Company filed a shelf registration statement on Form S-3 with the Securities and Exchange Commission ("SEC") which was declared effective by the SEC on March 25, 2015. The registration statement allows the Company to issue common stock from time to time up to an aggregate amount of \$75 million.

On May 7, 2015, the Company announced the closing of a public offering of 2,783,810 shares of its common stock, which included the full exercise of the underwriters' over-allotment option, at \$8.15 per share for net proceeds, after deducting underwriting discounts and commissions and offering expenses, of approximately \$20.7 million.

On January 29, 2015, the Company filed an Amendment No. 1 to the Initial Registration Statement on Form S-1 which registered for sale 2,094,236 shares of the Company's common stock by certain selling Stockholders as further described in in our Annual Report on Form 10-K/A for the fiscal year ended September 30, 2014. The Amendment No. 1 was filed to update the financial information and other disclosures, among other things, including the Company's audited financial statements for the fiscal year ended September 30, 2014.

At March 31, 2015 we classified \$1,089,000 of assets as held for sale in the accompanying consolidated balance sheet. The costs are related to a Good Times site in Aurora, Colorado which opened on May 7, 2015. On May 4, 2015 we completed a sale lease-back transaction on the property with net proceeds of \$1,521,000.

During fiscal 2014, BD of Colo opened two Bad Daddy's restaurants in the Denver metropolitan area and a third opened in early January 2015. We are negotiating additional Bad Daddy's leases for development in 2015 and 2016.

In November, 2014 Drive Thru opened a new Good Times restaurant in Highlands Ranch, Colorado and on May 7, 2015 opened a new Good Times restaurant in Centennial, Colorado.

During fiscal 2014 and 2015, our liquidity and equity significantly increased from the exercise of approximately 97% of the Series B warrants and approximately 97% of the Series A warrants. As of March 31, 2015 a total of 2,450,100 Series A Warrants, representing 97% of the outstanding Series A Warrants and 100% of the 154,000 Underwriter Warrants, were exercised by the holders. Total proceeds from all warrants exercised, net of expenses related to the exercise of the warrants, were \$9,783,000, including \$3,221,000 during the six month period ending March 31, 2015. In connection with the exercise of all warrants we issued a total of 3,791,749 shares of our common stock.

In October, 2014 the Company mailed a notice of redemption to all holders of the Company's A Warrants. Each A Warrant was exercisable for one share of common stock at \$2.75 per share until 5:00 p.m. Colorado Time on Friday, November 14, 2014. Holders of the A Warrants are no longer entitled to exercise their warrants for common stock and have no rights, except to receive the redemption price of \$.01 per A Warrant, upon surrender of their Series A Warrants. No other warrants remain outstanding.

As reported on form 8-K, on July 30, 2014 Drive Thru entered into a Development Line Loan and Security Agreement with United Capital Business Lending ("Lender"), pursuant to which Lender agreed to loan Drive Thru up to \$2,100,000 (the "Loan") and entered into a Collateral Assignment of Franchise Agreements, Management Agreement and Partnership Interests with Lender. As of March 31, 2015, Drive Thru had borrowed approximately \$1,314,000 under the Loan Agreement, of which \$1,118,000 was borrowed during the six month period ended March 31, 2015. In addition, on July 30, 2014, the Company entered into a Guaranty Agreement (the "Guaranty Agreement") with Lender, pursuant to which the Company guaranteed the repayment of the Loan. The Loan Agreement, Collateral Assignment, Notes (as defined below) and Guaranty Agreement are referred to herein as the "Loan Documents."

Under the terms of the Loan Agreement, Drive Thru may use up to \$750,000 of the Loan to purchase a Point of Sale System and up to \$1,350,000 of the Loan for the development of three new Good Times restaurants. Drive Thru may request disbursements under the Loan Agreement for development costs of Good Times restaurants on or before July 1, 2015. In connection with each disbursement under the Loan Agreement, Drive Thru shall execute a Promissory Note (the "Notes") in the full amount of each disbursement request. The Notes incur interest at a rate of 6.69% per annum, are repayable in monthly installments of principal and interest over 84 months, and contain other customary terms and conditions. The Notes are subject to certain prepayment fees ranging between 1% and 3% of the unpaid balance at such time if Drive Thru repays a Note in certain circumstances prior to the thirty seventh monthly installment under such Note.

The Loan Agreement and Notes contain customary representations, warranties and affirmative and negative covenants, including without limitation, annual covenants to maintain certain insurance coverage and to maintain a certain debt service coverage ratio, leverage ratio, and quick ratio.

Note 3. Stock-Based Compensation

Stock-based compensation is measured at the grant date, based on the calculated fair value of the award, and is recognized as an expense over the requisite service period (generally the vesting period of the grant).

Our net loss for the six month periods ended March 31, 2015 and March 31, 2014 includes \$153,000 and \$64,000, respectively, of compensation costs related to our stock-based compensation arrangements.

## Stock Option awards

The Company measures the compensation cost associated with stock option awards by estimating the fair value of the award as of the grant date using the Black-Scholes pricing model. The Company believes that the valuation technique and the approach utilized to develop the underlying assumptions are appropriate in calculating the fair values of the Company's stock options and stock awards granted during fiscal 2014 and 2015. Estimates of fair value are not intended to predict actual future events or the value ultimately realized by the employees who receive equity awards.

During the six months ended March 31, 2015, the Company granted a total of 80,871 non-statutory stock options and a total of 103,955 incentive stock options all with an exercise price of \$7.79 and per-share weighted average fair value of \$5.85.

During the six months ended March 31, 2014 the Company granted 89,500 incentive stock options from available shares under its 2008 Plan, as amended, with an exercise price of \$2.48 and a per-share weighted average fair value of \$2.12.

In addition to the exercise and grant date prices of the stock option awards, certain weighted average assumptions that were used to estimate the fair value of stock option grants are listed in the following table:

|                         | Fiscal 2015<br>Incentive Stock<br>Options | Fiscal 2015<br>Non-Statutory Stock<br>Options | Fiscal 2014<br>Incentive Stock<br>Options |
|-------------------------|---|---|---|
| Expected term (years)   | 6.5                                       | 6.5   | 6.5                                       |
| Expected volatility     | 87.40%                                    | 87.40%  | 112.11%                                   |
| Risk-free interest rate | 1.85%                                     | 1.85%   | 1.94%                                     |
| Expected dividends      | 0   | 0   | 0   |

We estimate expected volatility based on historical weekly price changes of our common stock for a period equal to the current expected term of the options. The risk-free interest rate is based on the United States treasury yields in effect at the time of grant corresponding with the expected term of the options. The expected option term is the number of years we estimate that options will be outstanding prior to exercise considering vesting schedules and our historical exercise patterns.

The following table summarizes stock option activity for the six month period ended March 31, 2015 under all plans:

|                          | Shares    | Weighted<br>Average<br>Exercise Price | Weighted Avg.<br>Remaining<br>Contractual Life<br>(Yrs.) |
|--------------------------|-----------|---------------------------------------|--|
| Outstanding-beg of year  | 396,910   | \$3.87                                |  |
| Options granted          | 184,826   | \$7.79                                |  |
| Options exercised        | (22,550 ) | \$2.01                                |  |
| Forfeited                | 0         |                                       |  |
| Expired                  | (11,853 ) | \$9.33                                |  |
| Outstanding Mar 31, 2015 | 547,333   | \$5.15                                | 7.8  |
| Exercisable Mar 31, 2015 | 162,586   | \$5.56                                | 5.0  |

## Edgar Filing: GOOD TIMES RESTAURANTS INC - Form 10-Q

As of March 31, 2015, the aggregate intrinsic value of the outstanding and exercisable options was \$1,584,000 and \$623,000, respectively. Only options whose exercise price is below the current market price of the underlying stock are included in the intrinsic value calculation.

As of March 31, 2015, the total remaining unrecognized compensation cost related to non-vested stock options was \$1,224,000 and is expected to be recognized over a weighted average period of approximately 2.95 years.

There were 22,548 stock options exercised during the six months ended March 31, 2015 with proceeds of \$45,000.

### Restricted Stock Grants

During the fiscal year 2014, the Company issued 123,840 shares of restricted stock to certain employees and executive officers from available shares under its 2008 Plan, as amended. The shares were issued with a grant date fair market value of \$3.23 which is equal to the closing price of the stock on the date of the grants. The restricted stock grant vests three years following the grant date.



A summary of the status of non-vested restricted stock as of March 31, 2015 is presented below.

|                                   | Shares  | Weighted Average Grant<br>Date Fair Value<br>Per Share |
|-----------------------------------|---------|--|
| Non-vested shares at beg of year  | 123,840 | \$3.23   |
| Granted                           | 0       |  |
| Vested                            | 0       |  |
| Non-vested shares at Mar 31, 2015 | 123,840 | \$3.23   |

As of March 31, 2015, there was \$304,000 of total unrecognized compensation cost related to non-vested restricted stock. This cost is expected to be recognized over a weighted average period of approximately 2.31 years.

#### Note 4. Warrants

In connection with the public offering in August 2013 we issued 2,200,000 warrants to purchase 2,200,000 shares of our common stock (“A Warrants”) and an additional 2,200,000 warrants to purchase 1,100,000 shares of our common stock (“B Warrants”). Additionally we issued 330,000 A warrants to purchase 330,000 shares of common stock and 330,000 B warrants to purchase 165,000 of common stock to the underwriters in connection with the public offering. Each A Warrant is exercisable on or before August 16, 2018 for one share of common stock at an exercise price of \$2.75 per share and two B Warrants were exercisable on or before May 16, 2014 for one share of common stock at an exercise price of \$2.50 per share. Also, in connection with the public offering we issued 154,000 representative warrants to purchase 154,000 shares of common stock at an exercise price of \$3.125 to the underwriters. The representative warrants were exercisable beginning May 16, 2014 and expire on August 16, 2016.

As of March 31, 2015 we had received proceeds, net of expenses related to the exercise of the warrants, of \$9,783,000, including \$3,221,000 during the six month period ending March 31, 2015. A summary of warrant activity for the six months ended March 31, 2015 is presented in the following table:

|                                | Number of<br>Shares | Weighted Average<br>Exercise Price Per Share |
|--------------------------------|---------------------|--|
| Outstanding at October 1, 2014 | 1,262,500           | \$2.75                                       |
| Expired                        | (79,900 )           | \$2.75                                       |
| Exercised                      | (1,182,600 )        | \$2.75                                       |
| Outstanding at March 31, 2015  | 0                   |  |

#### Note 5. Preferred Stock

On March 28, 2014, Small Island Investments Limited converted all 355,451 shares of the Company’s Series C Convertible Preferred Stock, par value \$0.01 per share, into 710,902 shares of the Company’s Common Stock, par value \$0.001 per share. The effects of the conversion are to eliminate the Company’s payment of dividends on the Series C Convertible Preferred Stock and to eliminate the possible need for the Company to redeem the Series C Convertible Preferred Stock for a cash payment.

#### Note 6. Net Income (Loss) per Common Share

Our basic earnings per share calculation is computed based on the weighted-average number of common shares outstanding. Our diluted earnings per share calculation is computed based on the weighted-average number of common shares outstanding adjusted by the number of additional shares that would have been outstanding had the

potentially dilutive common shares been issued. Potentially dilutive securities for this calculation consist of in-the-money outstanding stock options and warrants (which were assumed to have been exercised at the average market price of the common shares during the reporting period). The treasury stock method is used to measure the dilutive impact of in-the-money stock options. Options for 547,333 and 407,237 shares of common stock, and warrants for 0 and 3,553,600 shares of common stock, were not included in computing diluted EPS for the three months ended March 31, 2015 and 2014, respectively, because their effects were anti-dilutive.

Note 7. Contingent Liabilities and Liquidity

We remain contingently liable on various leases underlying restaurants that were previously sold to franchisees. We have never experienced any losses related to these contingent lease liabilities, however if a franchisee defaults on the payments under the leases, we would be liable for the lease payments as the assignor or sublessor of the lease. Currently we have not been notified nor are we aware of any leases in default by the franchisees, however there can be no assurance that there will not be in the future which could have a material effect on our future operating results.

Note 8. Related Party Transactions

In April, 2012 the Company entered into a financial advisory services agreement with Heathcote Capital LLC (Heathcote) pursuant to which they were to provide the Company with exclusive financial advisory services in connection with a possible strategic transaction. Gary J. Heller, a member of the Company's Board of Directors, is the principal of Heathcote. Accordingly, the agreement constitutes a related party transaction and was reviewed and approved by the Audit Committee of the Company's Board of Directors. On March 25, 2013, the Company and Heathcote modified this agreement to exclude any transactions involving the Maxim Group LLC and for Heathcote to continue to provide non-exclusive financial advisory services to the Company. On September 27, 2013, the Company and Heathcote further modified this agreement to provide for investor relations activities specifically related to the exercise of the outstanding warrants and the trading volume in the Company's stock and other corporate finance projects as determined by the CEO of the company. On November 5, 2014, the Company and Heathcote further modified this agreement to provide for investor relations activities and corporate finance projects as determined by the CEO of the company. The modifications were approved by the Audit Committee of the Company's Board of Directors. Total amounts paid to Heathcote were \$15,000 and \$52,500 for the six month periods ended March 31, 2015 and 2014, respectively.

In April 2013 the Company entered into a management services agreement with BDFD pursuant to which the Company will provide general management services as well as accounting and administrative services. Income received from the agreement by the Company is fully recognized in income and then proportionately offset by the 48% equity investment in BDFD. Total amounts received from BDFD per the management services agreement were \$12,000 in each of the six month periods ended March 31, 2015 and 2014. In addition to the management services the Company performed scope of work services and total amounts received from BDFD for these services were \$0 and \$30,000 for the six month periods ended March 31, 2015 and 2014, respectively.

Note 9. Impairment of Long-Lived Assets and Goodwill

Long-Lived Assets. We review our long-lived assets for impairment, including land, property and equipment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the capitalized costs of the assets to the future undiscounted net cash flows expected to be generated by the assets and the expected cash flows are based on recent historical cash flows at the restaurant level (the lowest level that cash flows can be determined).

Given the results of our impairment analysis at March 31, 2015 there are no restaurants which are impaired.

Goodwill. The Company is required to test goodwill for impairment on an annual basis or whenever indications of impairment arise including, but not limited to, a significant decline in cash flows from store operations. Such tests could result in impairment charges. As of March 31, 2015, the Company had \$96,000 of goodwill related to the purchase of a franchise operation on December 31, 2012. There was no impairment required to the acquired goodwill as of March 31, 2015.

Note 10. Income Taxes

We account for income taxes using the liability method, whereby deferred tax asset and liability account balances are determined based on differences between the financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. The Company provides a valuation allowance, if necessary, to reduce deferred tax assets to their estimated realizable value. The deferred tax assets are reviewed periodically for recoverability, and valuation allowances are adjusted as necessary.

The Company is subject to taxation in various jurisdictions. The Company continues to remain subject to examination by U.S. federal authorities for the years 2011 through 2014. The Company believes that its income tax filing positions and deductions will be sustained on audit and does not anticipate any adjustments that will result in a material adverse effect on the Company's financial condition, results of operations, or cash flows. Therefore, no reserves for uncertain income tax positions have been recorded. The Company's practice is to recognize interest and/or penalties related to income tax matters in income tax expense. No accrual for interest and penalties was considered necessary as of March 31, 2015.

Note 11. Non-controlling Interests

Non-controlling interests are presented as a separate item in the equity section of the condensed consolidated balance sheet. The amount of consolidated net income or loss attributable to non-controlling interests is presented on the face of the condensed consolidated statement of operations. Changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation are equity transactions, while changes in ownership interest that do result in deconsolidation of a subsidiary require gain or loss recognition in net income based on the fair value on the deconsolidation date.

Note 12. Investment in Affiliate

On April 15, 2013, the Company executed a Subscription Agreement for the purchase of 4,800 Class A Units of Bad Daddy's Franchise Development, LLC (BDFD), representing a 48% non-controlling voting membership interest in BDFD, for the aggregate subscription price of \$750,000. The subscription price was payable in two equal installments. The first \$375,000 installment was paid on the date of execution of the Subscription Agreement and the remaining \$375,000 installment was paid in December 2013.

The Company accounts for this investment using the equity method. For the six month periods ending March 31, 2015 and 2014 the Company recorded net income of \$13,000 and a net loss of (\$113,000), respectively, for its share of BDFD's operating results. The carrying value at March 31, 2015 was \$516,000, which is represented as Investment in Affiliate in the accompanying condensed consolidated balance sheets.

Note 13. Subsequent Events

As previously disclosed in the Company's current report on Form 8-K filed April 28, 2015 Good Times Restaurants Inc. (the "Company") entered into a Membership Interest Purchase Agreement (the "Purchase Agreement") to purchase from five sellers all of the membership interests in Bad Daddy's International, LLC, a North Carolina limited liability company ("BDI"). As previously disclosed in the Company's current report on Form 8-K filed May 7, 2015, the Company closed on the purchase of BDI and BDI will become a wholly-owned subsidiary of the Company. BDI owns all of the member interests in four limited liability companies, each of which owns and operates a Bad Daddy's Burger Bar restaurant in North Carolina. In addition, BDI owns a portion of the member interests in three other limited liability companies, each of which also owns a Bad Daddy's Burger Bar restaurant in North Carolina. BDI also owns the intellectual property associated with the Bad Daddy's Burger Bar concept and owns 52 percent of the member interests in Bad Daddy's Franchise Development, LLC ("BDFD"), which has granted franchises for the ownership and operation of Bad Daddy's Burger Bar restaurants in South Carolina and Tennessee. BDI has also granted a license for the operation of a Bad Daddy's Burger Bar at the Charlotte airport. As a result of the purchase of BDI, the Company has acquired all of the foregoing interests and assets.

The aggregate price paid by the Company for the purchase of BDI was \$21,000,000, comprised of \$18,500,000 payable in cash and a one-year secured promissory note bearing interest at 3.25 percent in the amount of \$2,500,000. Pursuant to a Pledge Agreement (the "Pledge Agreement"), the promissory note is secured by a pledge of the ownership of the two entities which own two of the acquired restaurants. Upon the reduction of the principal of the promissory note by at least 50% the sellers are to select one of the entities for release from the pledge.

We acquired all of the interests owned by Bad Daddy's International LLC ("BDI"). BDI has ownership interests in seven BDBB restaurants; it owns a 100% interest in four BDBB restaurants in Charlotte, NC, a 53% and 51% interest in two BDBB restaurants in Raleigh, NC and a 24% interest in one BDBB restaurant in Winston Salem, NC. BDI also owns the intellectual property associated with the Bad Daddy's Burger Bar concept, owns 52% of BDFD, which controls the franchising rights for the Bad Baddy's concept, and receives 100% of the royalty income from the BDBB

that is operated under a license agreement with HMS Host in the Charlotte-Douglas Airport. There are currently five other licensed and franchised BDBBs, three of which we operate in Colorado and two of which are operated by third party franchisees in Greenville, South Carolina and Knoxville, Tennessee.

The following table summarizes our interests in all Bad Daddy's locations before and after the acquisition. We have acquired all of BDI's ownership interests.

Bad Daddy's System-Wide Current Restaurants:

| Location                    | Date Opened | Type          | Good Times Ownership |           | Royalty Rate to BDFD |           |
|-----------------------------|-------------|---------------|----------------------|-----------|----------------------|-----------|
|                             |             |               | Pre-Acq.             | Post Acq. | Pre Acq.             | Post Acq. |
| Huntersville, NC (Birkdale) | 2012        | Company       | 0%                   | 100%      | 1%                   | 0% (a)    |
| Charlotte, NC               | 2007        | Company       | 0%                   | 100%      | 1%                   | 0% (a)    |
| Ballantyne, NC              | 2009        | Company       | 0%                   | 100%      | 1%                   | 0% (a)    |
| Raleigh, NC                 | 2012        | Joint-Venture | 0%                   | 51%       | 1%                   | 1%        |
| Winston-Salem, NC           | 2014        | Joint-Venture | 0%                   | 24%       | 1%                   | 1%        |
| Cary, NC                    | 2013        | Joint-Venture | 0%                   | 53%       | 1%                   | 1%        |
| Mooresville, NC             | 2015        | Company       | 0%                   | 100%      | 1%                   | 0% (a)    |
| Denver, CO (Northglenn)     | 2014        | Company       | 100%                 | 100%      | 3%                   | 0% (a)    |
| Denver, CO (Cherry Creek)   | 2014        | Company       | 100%                 | 100%      | 3%                   | 0% (a)    |
| Denver, CO (Southlands)     | 2015        | Company       | 100%                 | 100%      | 3%                   | 0% (a)    |
| Knoxville, TN               | 2015        | Franchise     | 0%                   | 0%        | 3%                   | 3% (b)    |
| Greenville, SC              | 2013        | Franchise     | 0%                   | 0%        | 3%                   | 3%        |
| Charlotte Airport           | 2011        | License       | 0%                   | 0%        | 0%                   | 4.25% (c) |

(a) 100% Company-owned stores will no longer pay a royalty following the complete acquisition of BDFD

(b) Knoxville royalty escalates from 3% in 2015 to 4% in 2016 and 5% in 2017.

(c) Charlotte airport pays a royalty fee of 4.25% of gross revenue directly to BDI, not through BDFD. Post-Acquisition this royalty fee will be paid to Good Times.

On January 26, 2015, the Company filed a shelf registration statement on Form S-3 with the Securities and Exchange Commission ("SEC") which was declared effective by the SEC on March 25, 2015. The registration statement allows the Company to issue common stock from time to time up to an aggregate amount of \$75 million.

On May 7, 2015, the Company announced the closing of a public offering of 2,783,810 shares of its common stock, which included the full exercise of the underwriters' over-allotment option, at \$8.15 per share for net proceeds, after deducting underwriting discounts and commissions and offering expenses, of approximately \$20.7 million.

At March 31, 2015 we classified \$1,089,000 of assets as held for sale in the accompanying consolidated balance sheet. The costs are related to a Good Times site in Aurora, Colorado which opened on May 7, 2015. On May 4, 2015 we completed a sale lease-back transaction on the property with net proceeds of \$1,521,000.

Note 14. Recent Accounting Pronouncements

In April 2015, the Financial Accounting Standards Board ("FASB") issued guidance which requires debt issuance costs to be presented in the balance sheet as a direct deduction from the related debt liability rather than an asset. The recognition and measurement guidance for debt issuance costs are not affected by this guidance. This new guidance is effective retrospectively for fiscal years, and interim periods within those years, beginning after December 15, 2015. Early adoption is permitted. The Company does not expect that this guidance will have a material impact on its consolidated financial statements.

Note 15. Segment Information

All of our Good Times Burgers and Frozen Custard restaurants (Good Times) compete in the quick-service drive-through dining industry while our Bad Daddy's Burger Bar restaurants (Bad Daddy's) compete in the full-service upscale casual dining industry. We believe that providing this additional financial information for each of our brands will provide a better understanding of our overall operating results. Income (loss) from operations represents revenues less restaurant operating costs and expenses, directly allocable general and administrative expenses, and other restaurant-level expenses directly associated with each brand including depreciation and amortization, pre-opening costs and losses or gains on disposal of property and equipment. Unallocated corporate capital expenditures are presented below as reconciling items to the amounts presented in the condensed consolidated financial statements.



Edgar Filing: GOOD TIMES RESTAURANTS INC - Form 10-Q

The following tables present information about our reportable segments for the respective periods:

|                                      | Three Months Ended |              | Six Months Ended |              |
|--------------------------------------|--------------------|--------------|------------------|--------------|
|                                      | March 31,          |              | March 31,        |              |
|                                      | 2015               | 2014         | 2015             | 2014         |
| <b>Revenues</b>                      |                    |              |                  |              |
| Good Times                           | \$6,705,000        | \$5,882,000  | \$13,309,000     | \$11,793,000 |
| Bad Daddy's                          | 2,009,000          | 208,000      | 3,260,000        | 208,000      |
|                                      | \$8,714,000        | \$6,090,000  | \$16,569,000     | \$12,001,000 |
| <b>Income (loss) from operations</b> |                    |              |                  |              |
| Good Times                           | \$(29,000 )        | \$(1,000 )   | \$(125,000 )     | \$109,000    |
| Bad Daddy's                          | (142,000 )         | (381,000 )   | (409,000 )       | (577,000 )   |
| General corporate (1)                | (197,000 )         | 0            | (197,000 )       | 0            |
|                                      | \$(368,000 )       | \$(382,000 ) | \$(731,000 )     | \$(468,000 ) |
| <b>Capital Expenditures</b>          |                    |              |                  |              |
| Good Times                           | \$882,000          | \$137,000    | \$1,922,000      | \$265,000    |
| Bad Daddy's                          | 342,000            | 221,000      | 1,034,000        | 861,000      |
| General corporate                    | 2,000              | 0            | 22,000           | 0            |
|                                      | \$1,226,000        | \$358,000    | \$2,978,000      | \$1,126,000  |

|                                      | March 31, 2015 | September 30, 2014 |
|--------------------------------------|----------------|--------------------|
| <b>Property &amp; Equipment, net</b> |                |                    |
| Good Times                           | \$ 4,021,000   | \$ 3,499,000       |
| Bad Daddy's                          | 3,072,000      | 2,188,000          |
| General corporate                    | 99,000         | 67,000             |
|                                      | \$ 7,192,000   | \$ 5,754,000       |

(1) Portions of general corporate costs have been allocated to segments.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

General

This Form 10-Q contains or incorporates by reference forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and the disclosure of risk factors in the Company's form 10-K/A for the fiscal year ended September 30, 2014. Also, documents subsequently filed by us with the SEC and incorporated herein by reference may contain forward-looking statements. We caution investors that any forward-looking statements made by us are not guarantees of future performance and actual results could differ materially from those in the forward-looking statements as a result of various factors, including but not limited to the following:

- (I) We compete with numerous well established competitors who have substantially greater financial resources and longer operating histories than we do. Competitors have increasingly offered selected food items and combination meals, including hamburgers, at discounted prices, and continued discounting by competitors may adversely affect revenues and profitability of Company restaurants.
- (II) We may be negatively impacted if we experience same store sales declines. Same store sales comparisons will be dependent, among other things, on the success of our advertising and promotion of new and existing menu items. No assurances can be given that such advertising and promotions will in fact be successful.

We may also be negatively impacted by other factors common to the restaurant industry such as: changes in consumer tastes away from red meat and fried foods; increases in the cost of food, paper, labor, health care, workers' compensation or energy; inadequate number of hourly paid employees; and/or decreases in the availability of affordable capital resources. We caution the reader that such risk factors are not exhaustive, particularly with respect to future filings. For further discussion of our exposure to market risk, refer to Part I, Item 1A, "Risk Factors" in our Annual Report on Form 10-K/A for the fiscal year ended September 30, 2014.

Good Times Restaurant Locations. We currently operate or franchise a total of thirty-eight Good Times restaurants, of which thirty-six are in the Denver, Colorado greater metropolitan area. Two of these restaurants are "dual brand", operated pursuant to a Dual Brand Test Agreement with Taco John's International in Wyoming.

|                              | Total | Denver, CO<br>Greater Metro | Wyoming |
|------------------------------|-------|-----------------------------|---------|
| Company-owned & Co-developed | 27    | 27                          |         |
| Franchised                   | 9     | 9                           |         |
| Dual brand franchised        | 2     |                             | 2       |
|                              | 38    | 36                          | 2       |

|                                | As of March 31, |      |
|--------------------------------|-----------------|------|
|                                | 2015            | 2014 |
| Company-owned restaurants      | 19              | 18   |
| Co-developed                   | 7               | 7    |
| Franchise operated restaurants | 11              | 11   |
| Total restaurants:             | 37              | 36   |

Fiscal 2014: In December 2013 a Good Times franchisee closed a low volume restaurant in Lakewood, Colorado. In May 2014 a franchisee terminated its Good Times franchise agreement in the test dual brand concept and stopped selling Good Times products at its North Dakota location.

Fiscal 2015: In November 2014 we opened a new company-owned Good Times restaurant in Highlands Ranch, Colorado and we opened a new Good Times company-owned restaurant in Aurora, Colorado on May 7, 2015.

Bad Daddy's Restaurant Locations. As of March 31, we owned and operated three Bad Daddy's Burger Bar restaurants in the Denver, Colorado greater metropolitan area, one of which opened in February 2014, the second in late July 2014 and the third opened in early January 2015.

The following presents certain historical financial information of our operations. This financial information includes results for the three and six month periods ending March 31, 2015 and 2014.

## Results of Operations

### Overview.

#### Good Times restaurants:

Same store sales at our Good Times restaurants increased 14.6% for fiscal 2014, and have increased 8.1% in the first six months of fiscal 2015. These results reflect the continuation of the positive momentum we have experienced since fiscal 2011.

Our outlook for fiscal 2015 for Good Times is cautiously optimistic based on the last three years of positive sales trends, however our sales trends are influenced by many factors. We are continuing to manage our marketing communications to balance growth in customer traffic and the average customer expenditure. We opened two new Good Times restaurants, one in November 2014 and one in early May 2015.

#### Bad Daddy's restaurants:

As of March 31, 2015 we operated three Bad Daddy's restaurants in the Denver, Colorado greater metropolitan area. We have several more locations in various stages of negotiation for development in fiscal 2015 and 2016. Our first location in Colorado continues to be negatively impacted by significant construction in the immediate trade area and is the lowest average weekly sales restaurant in the Bad Daddy's system, however its sales increased 30% in our second fiscal quarter over the same prior year period. We anticipate that sales will continue to be negatively impacted by construction disruption until early summer of 2015. Our second location in Colorado opened on July 28, 2014 and continues to be the highest average weekly sales restaurant in the Bad Daddy's system as of the date of this filing. Our third location in Colorado opened in early January 2015 and during the months of March and April averaged the third highest weekly sales in the Bad Daddy's system.

Net Revenues. Net revenues for the three months ended March 31, 2015 increased \$2,624,000 or 43.1% to \$8,714,000 from \$6,090,000 for the three months ended March 31, 2014. \$823,000 of the increased came from the Good Times concept and \$1,801,000 came from the Bad Daddy's concept.

Good Times same store restaurant sales increased 8.3% during the three months ended March 31, 2015 for the restaurants that were open for the full three month periods ending March 31, 2015 and March 31, 2014. Restaurants are included in same store sales after they have been open a full fifteen months. Restaurant sales increased \$341,000 due to one new company-owned restaurant that opened in November 2014

Good Times franchise revenues for the three months ended March 31, 2015 increased \$4,000 to \$88,000 from \$84,000 for the three months ended March 31, 2014 due to an increase in franchise royalties. Same store Good Times franchise restaurant sales increased 7.1% during the three months ended March 31, 2015 for the franchise restaurants that were open for the full periods ending March 31, 2015 and March 31, 2014. Dual branded franchise restaurant sales decreased 15.1% during the three months ended March 31, 2015, compared to the same prior year period, primarily due to the closure of one dual branded restaurant in April 2014.

Bad Daddy's restaurant sales for the three months ended March 31, 2015 increased \$1,801,000 to \$2,009,000 from \$208,000 for the three month period ended March 31, 2014. The three month period ended March 31, 2014 included sales for only one restaurant that opened in early February 2014, while the three month period ended March 31, 2015 includes sales for three restaurants.

Edgar Filing: GOOD TIMES RESTAURANTS INC - Form 10-Q

Net revenues for the six months ended March 31, 2015 increased \$4,568,000 or 38.1% to \$16,569,000 from \$12,001,000 for the six months ended March 31, 2014, of which \$1,516,000 came from the Good Times concept and \$3,052,000 came from the Bad Daddy's concept.

Good Times same store restaurant sales increased 8.1% during the six months ended March 31, 2015 for the restaurants that were open for the full six month periods ending March 31, 2015 and March 31, 2014. Restaurants are included in same store sales after they have been open a full fifteen months. Restaurant sales increased \$562,000 due to one new company-owned restaurant that opened in November 2014

Good Times franchise revenues for the six months ended March 31, 2015 increased \$11,000 to \$177,000 from \$166,000 for the six months ended March 31, 2014 due to an increase in franchise royalties. Same store Good Times franchise restaurant sales increased 6.1% during the six months ended March 31, 2015 for the franchise restaurants that were open for the full periods ending March 31, 2015 and March 31, 2014. Dual branded franchise restaurant sales decreased 11.8% during the six months ended March 31, 2015, compared to the same prior year period, primarily due to the closure of one dual branded restaurant in April 2014.

Bad Daddy's restaurant sales for the six months ended March 31, 2015 increased \$3,052,000 to \$3,260,000 from \$208,000 for the six month period ended March 31, 2014. The six month period ended March 31, 2014 included sales for only one restaurant that opened in early February 2014, while the six month period ended March 31, 2015 includes sales for three restaurants, one of which opened in early January 2015.

## Restaurant Operating Costs

Good Times restaurants: (The following discussion involves the results of our Good Times restaurants)

Good Times restaurant operating costs as a percent of restaurant sales were 87.6% during the three months ended March 31, 2015 compared to 88.5% in the same prior year period and were 88.2% during the six months ended March 31, 2015 compared to 87.9% in the same prior year period.

The changes in restaurant-level costs are explained as follows:

|   | Three months<br>ended<br>March 31, 2015 | Six months<br>ended<br>March 31, 2015 |
|---|---|---------------------------------------|
| Restaurant-level costs for the period ended March 31, 2014                        | 88.5%                                   | 87.9%                                 |
| Increase in food and packaging costs  | 0.1%                                    | 1.4%                                  |
| Decrease in payroll and other employee benefit costs                              | (1.0%)                                  | (1.2%)                                |
| Decrease in occupancy and other operating costs                                   | (0.8%)                                  | (0.6%)                                |
| Increase in depreciation and amortization   | 0.3%                                    | 0.0%                                  |
| Restaurant-level costs, before preopen costs, for the period ended March 31, 2015 | 87.1%                                   | 87.5%                                 |
| Increase in preopening costs  | .5%                                     | .7%                                   |
| Restaurant-level costs for the period ended March 31, 2015                        | 87.6%                                   | 88.2%                                 |

Food and Packaging Costs. For the three months ended March 31, 2015 food and packaging costs increased \$285,000 to \$2,240,000 (33.8% of restaurant sales) from \$1,955,000 (33.7% of restaurant sales) compared to the same prior year period.

For the six months ended March 31, 2015 food and packaging costs increased \$686,000 to \$4,580,000 (34.9% of restaurant sales) from \$3,894,000 (33.5% of restaurant sales) compared to the same prior year period.

In fiscal 2014 our total weighted food and packaging costs related to our Good Times concept increased approximately 13% compared to fiscal 2013. The total menu price increases taken during fiscal 2014 were 4.4% and we took an additional 1% menu price increase in October 2014. Subsequent to March 31, 2015 we took an additional 1.6% menu price increase. We experienced unprecedented cost increases in beef and bacon from January to September 2014, with beef and bacon prices increasing approximately 38% and 29%, respectively. We have experienced some moderation in commodity costs during our second fiscal quarter of 2015 and when combined with our menu price increase, we expect Good Times' food and packaging costs to continue to decline as a percentage of sales during our third fiscal quarter from the first six months of the fiscal year. However, if we experience cost pressure on our core commodities, including beef and bacon, our food and packaging costs as a percentage of sales could continue to be higher in fiscal 2015 than in fiscal 2014.

Payroll and Other Employee Benefit Costs. For the three months ended March 31, 2015 our payroll and other employee benefit costs increased \$218,000 to \$2,220,000 (33.6% of restaurant sales) from \$2,002,000 (34.5% of restaurant sales) compared to the same prior year period. Of the \$218,000 increase in payroll and other employee benefit costs \$120,000 is attributable to the new company-owned restaurant opened in November 2014, the remaining increase of \$98,000 is primarily the result of increased same store sales compared to the same prior year period.

For the six months ended March 31, 2015 our payroll and other employee benefit costs increased \$351,000 to \$4,335,000 (33% of restaurant sales) from \$3,984,000 (34.3% of restaurant sales) compared to the same prior year

period. Of the \$351,000 increase in payroll and other employee benefit costs \$174,000 is attributable to the new company-owned restaurant opened in November 2014, the remaining increase of \$177,000 is primarily the result of increased same store sales compared to the same prior year period.

Due to the semi-variable nature of payroll and other employee benefit costs these costs will decrease as a percentage of restaurant sales as restaurant sales increase.

We were required to implement an increase in our minimum hourly wage rate of approximately \$.20 per hour in January 2015 which contributed to our increased payroll and other employee benefit costs for the three and six month periods ending March 31, 2015, compared to the same prior year period. The State of Colorado mandates an increase each January based on the annual increase to the consumer price index.

**Occupancy and Other Operating Costs.** For the three months ended March 31, 2015 our occupancy and other operating costs increased \$92,000 to \$1,118,000 (16.9% of restaurant sales) from \$1,026,000 (17.7% of restaurant sales) compared to the same prior year period.

For the six months ended March 31, 2015 our occupancy and other operating costs increased \$177,000 to \$2,228,000 (17% of restaurant sales) from \$2,051,000 (17.6% of restaurant sales) compared to the same prior year period.

The increase in the three and six month periods ending March 31, 2015 is partially attributable to the opening of one new company-owned restaurant in November 2014. We also experienced increases in rent, restaurant repairs and bank credit card fees compared to the same prior year periods. Due to the fixed nature of occupancy costs they will decrease as a percentage of restaurant sales as restaurant sales increase.

**Preopening Costs.** For the three and six month periods ended March 31, 2015 new store preopening costs were \$34,000 and \$98,000, respectively, compared to \$0 in both prior year periods. All of the preopening costs are related to the two new company-owned Good Times restaurants that opened in November 2014 and May 2015.

**Depreciation and Amortization.** For the three months ended March 31, 2015, our depreciation and amortization increased \$39,000 to \$185,000 (2.8% of restaurant sales) from \$146,000 (2.5% of restaurant sales) compared to the same prior year period.

For the six months ended March 31, 2015, our depreciation and amortization increased \$54,000 to \$343,000 (2.6% of restaurant sales) from \$289,000 (2.5% of restaurant sales) compared to the same prior year period.

The increase for both the three and six month periods is primarily attributable to the new company-owned restaurant that opened in November 2014.

**Bad Daddy's restaurants** (The following discussion involves the results of our Bad Daddy's restaurants):

**Food and Packaging Costs.** For the three months ended March 31, 2015 food and packaging costs increased \$553,000 to \$634,000 (31.6% of restaurant sales) from \$81,000 (38.9% of restaurant sales) compared to the same prior year period.

For the six months ended March 31, 2015 food and packaging costs increased \$962,000 to \$1,043,000 (32% of restaurant sales) from \$81,000 (38.9% of restaurant sales) compared to the same prior year period

The increase in the three and six month periods ending March 31, 2015 is attributable to the new restaurants that opened in July 2014 and January 2015. Food and packaging costs decreased as a percentage of restaurant sales from the prior year periods due to the abnormally high costs of our first Bad Daddy's restaurant in its first few months of operation. We anticipate our food costs as a percentage of restaurant sales will remain consistent with the first two fiscal quarters for the balance of fiscal 2015. However, if we experience cost increases in on our core commodities, including beef and bacon, our food and packaging costs as a percentage of sales could increase.

**Payroll and Other Employee Benefit Costs.** For the three months ended March 31, 2015 payroll and other employee benefit costs increased \$659,000 to \$810,000 (40.3% of restaurant sales) from \$151,000 (72.6% of restaurant sales) in the same prior year period.

For the six months ended March 31, 2015 payroll and other employee benefit costs increased \$1,201,000 to \$1,352,000 (41.5% of restaurant sales) from \$151,000 (72.6% of restaurant sales) in the same prior year period.



Payroll and other employee benefit costs were abnormally high in the prior year periods due to the lower opening sales volume in our first location and the inclusion of costs related to training and regional management. We anticipate that these costs as a percentage of restaurant sales will decline as sales increase and additional locations are opened in fiscal 2015.

Occupancy and Other Operating Costs. For the three month period ended March 31, 2015 our occupancy and other operating costs increased \$274,000 to \$337,000 (16.8% of restaurant sales) from \$63,000 (30.3% of restaurant sales) compared to the same prior year period.

For the six months ended March 31, 2015 our occupancy and other operating costs increased \$500,000 to \$565,000 (17.4% of restaurant sales) from \$65,000 (31.2% of restaurant sales) compared to the same prior year period.

The increase in the three and six month periods ending March 31, 2015 is attributable to the opening of two new restaurants in July 2014 and January 2015.

Preopening Costs. For the three month period ended March 31, 2015 our new store preopening costs decreased \$70,000 to \$151,000 from \$221,000 compared to the same prior year period.

For the six month period ended March 31, 2015 our new store preopening costs decreased \$45,000 to \$324,000 from \$369,000 compared to the same prior year period.

All of the preopening costs are related to the initial Bad Daddy's restaurants being developed by BD of Colo. Preopening costs for the first Bad Daddy's that opened in January 2014 were abnormally high as the restaurant was the first location in a new market.

Depreciation and Amortization. For the three months ended March 31, 2015, our depreciation and amortization increased \$73,000 to \$87,000 (4.3% of restaurant sales) from \$14,000 (6.7% of restaurant sales) compared to the same prior year period.

For the six months ended March 31, 2015, our depreciation and amortization increased \$136,000 to \$150,000 (4.6% of restaurant sales) from \$14,000 (6.7% of restaurant sales) compared to the same prior year period.

The increase in the three and six month periods ending March 31, 2015 is attributable to the opening of two new restaurants in July 2014 and January 2015.

(The following discussion pertains to costs for both our Good Times and Bad Daddy's concepts)

General and Administrative Costs. For the three months ended March 31, 2015, general and administrative costs increased \$224,000 to \$770,000 (8.8% of total revenues) from \$546,000 (9% of total revenues) for the same prior year period.

For the six months ended March 31, 2015, general and administrative costs increased \$435,000 to \$1,489,000 (9% of total revenues) from \$1,054,000 (8.8% of total revenues) for the same prior year period.

The increase for the three and six month periods ended March 31, 2015 was mainly attributable to increases in payroll and employee benefit costs and an increase in stock based compensation expense as well as increases in professional services, financial relations costs and various other costs.

Advertising Costs. For the three months ended March 31, 2015 advertising costs increased \$25,000 to \$278,000 (3.2% of restaurant sales) from \$253,000 (4.2% of restaurant sales) for the same prior year period.

For the six months ended March 31, 2015 advertising costs increased \$68,000 to \$555,000 (3.4% of restaurant sales) from \$487,000 (4.1% of restaurant sales) for the same prior year period.

Advertising costs for our Good Times concept consists primarily of contributions made to the advertising materials fund and regional advertising cooperative based on a percentage of restaurant sales. The percentage contribution for the three and six month periods ended March 31, 2015 remained the same as the prior year periods.

Advertising costs of \$12,000 and \$26,000 for the three and six month periods ended March 31, 2015, respectively, are attributable to our Bad Daddy's concept and consisted primarily of menu development, printing costs and social media advertising.

Acquisition Costs. For the three and six month periods ended March 31, 2015 acquisition costs were \$197,000, compared to \$0 in the same prior year periods. All acquisition costs are related to the acquisition of BDI, as discussed in Note 2. above, and include legal, accounting and other professional services related to the transaction.

Franchise Costs. For the three months ended March 31, 2015, franchise costs increased \$7,000 to \$27,000 (.3% of Good Times total revenues) from \$20,000 (.3% of Good Times total revenues) for the same prior year period.

For the six months ended March 31, 2015, franchise costs increased \$11,000 to \$53,000 (.3% of Good Times total revenues) from \$42,000 (.3% of Good Times total revenues) for the same prior year period.

Franchise costs are all related to our Good Times concept.

Gain on Sale of Assets. For the three and six month periods ended March 31, 2015 our gain on the sale of restaurant assets were \$6,000 and \$12,000, respectively, compared to \$6,000 and \$12,000 in the same prior year periods.

Loss from Operations. We had a consolidated loss from operations of (\$368,000) in the three months ended March 31, 2015 compared to a consolidated loss from operations of (\$382,000) for the same prior year period.

We had a consolidated loss from operations of (\$731,000) in the six months ended March 31, 2015 compared to a consolidated loss from operations of (\$468,000) for the same prior year period.

Of the (\$368,000) and (\$731,000) losses from operations for the three and six month periods ending March 31, 2015, respectively, (\$197,000) was attributable to general corporate matters and not allocated to the Good Times or Bad Daddy's concepts.

Our Good Times concept had a loss from operations of (\$29,000) in the three month period ended March 31, 2015 compared to a loss from operations of (\$1,000) in the same prior year period.

Our Good Times concept had a loss from operations of (\$125,000) in the six month period ended March 31, 2015 compared to income from operations of \$109,000 in the same prior year period primarily due to increased general and administrative expenses.

Our Bad Daddy's concept had a loss from operations of (\$142,000) in the three month period ended March 31, 2015 compared to a loss from operations of (\$381,000) in the same prior year period.

Our Bad Daddy's concept had a loss from operations of (\$409,000) in the six month period ended March 31, 2015 compared to a loss from operations of (\$577,000) in the same prior year period.

The change in the loss from operations for the three and six month periods is due primarily to the matters discussed in the "Restaurant Operating Costs", "General and Administrative Costs", "Acquisition", "Preopening costs" and "Franchise Costs" sections of Item 2 above.

**Affiliate Investment Income (Loss).** The net loss or income from affiliate investment activities consists of the Company's share of net income or loss of its affiliates as they occur. The Company's net investment income for the three and six month periods ended March 31, 2015 were \$12,000 and \$13,000, respectively, compared to losses of (\$41,000) and (\$113,000) in the same prior year periods. The income and loss from investment activities is related to our 48% ownership in the Bad Daddy's Franchise Development, LLC. The prior year loss was primarily a result of initial costs of developing the Bad Daddy's franchise program.

**Net Loss.** The net loss was (\$361,000) for the three months ended March 31, 2015 compared to a net loss of (\$425,000) for the same prior year period.

The net loss was (\$722,000) for the six months ended March 31, 2015 compared to a net loss of (\$584,000) for the same prior year period.

The change from the three and six month periods ended March 31, 2015 to March 31, 2014 was primarily attributable to the change in our loss from operations for the three and six month periods ended March 31, 2015, offset by a decrease in our affiliate investment loss.

#### Liquidity and Capital Resources

**Cash and Working Capital:** As of March 31, 2015, we had a working capital excess of \$10,077,000. Because restaurant sales are collected in cash and accounts payable for food and paper products are paid two to four weeks later, restaurant companies often operate with working capital deficits. We anticipate that decreases in our working capital may occur in the future if and when new Good Times or Bad Daddy's restaurants are opened. We believe that we will have sufficient capital to meet our working capital, long term debt obligations and recurring capital expenditure needs in fiscal 2015 and beyond.

#### Financing:

**Public Offering:** On January 26, 2015, the Company filed a shelf registration statement on Form S-3 with the Securities and Exchange Commission ("SEC") which was declared effective by the SEC on March 25, 2015. The registration statement allows the Company to issue common stock from time to time up to an aggregate amount of \$75 million.

On May 7, 2015, the Company announced the closing of a public offering of 2,783,810 shares of its common stock, which included the full exercise of the underwriters' over-allotment option, at \$8.15 per share for net proceeds, after deducting underwriting discounts and commissions and offering expenses, of approximately \$20.7 million.

On August 21, 2013 we completed a public offering of 2,200,000 shares of common stock, together with warrants to purchase 2,200,000 shares of our common stock ("A Warrants") and additional warrants to purchase 1,100,000 shares of our common stock ("B Warrants") with a per unit purchase price of \$2.50. One share of common stock was sold together with one A Warrant, with each A Warrant being exercisable on or before August 16, 2018 for one share of common stock at an exercise price of \$2.75 per share, and together with one B Warrant, with two B Warrants being exercisable on or before May 16, 2014 for one share of common stock at an exercise price of \$2.50 per share. Additionally we issued 330,000 A warrants to purchase 330,000 shares of common stock and 330,000 B warrants to purchase 165,000 of common stock to the underwriters in connection with the public offering with the same terms as the A and B warrants sold in the offering. Also in connection with the public offering we issued 154,000 representative warrants to purchase 154,000 of common stock at an exercise price of \$3.125 to the underwriters. The representative warrants were exercisable beginning May 16, 2014 and expire on August 16, 2016. As of March 31, 2015 we had received \$9,785,000 in net proceeds from the exercise of warrants, there were no longer any warrants outstanding at March 31, 2015.

We intend to use the remaining net proceeds from the offerings after the acquisition of BDI for the remodeling and reimagining of existing Good Times Burgers & Frozen Custard restaurants, for the development of new Bad Daddy's Burger Bar restaurants, as working capital reserves and for future investment at the discretion of our Board of Directors. Subsequent to the May 7, 2015 public offering and acquisition of BDI, we estimate we will have approximately \$13.5 million in cash.

**Capital Expenditures.** Planned capital expenditures for the balance of fiscal 2015 include normal recurring capital expenditures for existing Good Times and Bad Daddy's restaurants, new Good Times and Bad Daddy's restaurants and reimage and remodel costs for Good Times restaurants.

**Cash Flows.** Net cash provided by operating activities was \$335,000 for the six months ended March 31, 2015. The net cash provided by operating activities for the six months ended March 31, 2015 was the result of a net loss of \$722,000 as well as cash and non-cash reconciling items totaling \$1,057,000 (comprised of depreciation and amortization of \$493,000, stock-based compensation expense of \$153,000, an increase in accounts payable and accrued liabilities of \$603,000, an increase in receivables of \$153,000 and a net increase in other operating assets and liabilities of \$39,000).

Net cash provided by operating activities was \$146,000 for the six months ended March 31, 2014. The net cash provided by operating activities for the six months ended March 31, 2014 was the result of a net loss of \$584,000 as well as cash and non-cash reconciling items totaling \$730,000 (comprised of depreciation and amortization of \$303,000, stock-based compensation expense of \$64,000, an affiliate investment loss of \$113,000, an increase in accounts payable and accrued liabilities of \$162,000, a decrease in receivables of \$127,000 and a net increase in other operating assets and liabilities of \$39,000).

Net cash used in investing activities for the six months ended March 31, 2015 was \$2,973,000, which primarily reflects the purchases of property and equipment. Purchases of property and equipment were \$2,977,000, details are as follows:

- \$972,000 in costs for the development of Bad Daddy's locations in Colorado
- \$61,000 for miscellaneous capital expenditures related to our Bad Daddy's restaurants
- \$95,000 in costs related to our existing Good Times locations, for reimagining and remodeling
- \$1,652,000 for the development of two Good Times locations, including the purchase of land for a new location that opened on May 5, 2015
  - \$175,000 for miscellaneous capital expenditures related to our Good Times restaurants
  - \$22,000 for miscellaneous capital expenditures related to our corporate office

Net cash used in investing activities for the six months ended March 31, 2014 was \$1,486,000 which reflects \$375,000 paid to BDFD for our affiliate investment, payments received on loans to franchisees of \$15,000 and \$1,126,000 in purchases of property and equipment. Details of the \$1,126,000 purchases of property and equipment are as follows:

- \$861,000 in costs for the development of Bad Daddy's locations in Colorado
- \$159,000 in costs related to our existing Good Times locations for reimagining

- \$106,000 for miscellaneous capital expenditures related to our Good Times restaurants

Net cash provided by financing activities for the six months ended March 31, 2015 was \$4,164,000, which includes principal payments on notes payable, long term debt and capital leases of \$44,000, borrowings on notes payable and long-term debt of \$1,118,000, distributions to non-controlling interests of \$117,000 and net proceeds from the exercise of warrants and stock options of \$3,207,000.

Net cash provided by financing activities for the six months ended March 31, 2014 was \$791,000, which includes principal payments on notes payable, long term debt and capital leases of \$21,000, distributions to non-controlling interests of \$76,000, preferred dividends of \$60,000, stock sale costs of \$31,000 and proceeds from the exercise of warrants of \$979,000.

Contingencies. We remain contingently liable on various leases underlying restaurants that were previously sold to franchisees. We have never experienced any losses related to these contingent lease liabilities, however if a franchisee defaults on the payments under the leases, we would be liable for the lease payments as the assignor or sublessor of the lease. Currently we have not been notified nor are we aware of any leases in default under which we are contingently liable, however there can be no assurance that there will not be in the future, which could have a material effect on our future operating results.

#### Impact of Inflation

The total menu price increases taken at our Good Times Concept during fiscal 2014 were 4.4%, we took an additional 1% menu price increase in October 2014. Subsequent to March 31, 2015 we took an additional 1.6% menu price increase. We experienced unprecedented cost increases in beef and bacon from January to September 2014, with beef and bacon prices increasing approximately 38% and 29%, respectively. We have experienced some moderation in commodity costs during our second fiscal quarter of 2015 and when combined with our menu price increase, we expect Good Times' food and packaging costs to continue to decline as a percentage of sales during our third fiscal quarter compared to the first six months of the fiscal year. However, if we experience cost pressure on our core commodities, including beef and bacon, our food and packaging costs as a percentage of sales could continue to be higher in fiscal 2015 than in fiscal 2014.

#### Seasonality

Revenues of the Company are subject to seasonal fluctuation based primarily on weather conditions adversely affecting restaurant sales in December, January, February and March.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not required.

### ITEM 4T. CONTROLS AND PROCEDURES

#### Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures

Based on an evaluation of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended), as of the end of the period covered by this report on form 10Q, the Company's Chief Executive Officer and Controller (its principal executive officer and principal financial officer, respectively) have concluded that the Company's disclosure controls and procedures were effective.

#### Changes in Internal Control over Financial Reporting

There have been no significant changes in the Company's internal control over financial reporting that occurred during the Company's fiscal quarter ended March 31, 2015 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.



## PART II - OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

The Company is periodically subject to legal proceedings which are incidental to its business. These legal proceedings are not expected to have a material impact on the Company.

### ITEM 1A. RISK FACTORS

We may be unable to integrate the BDI business successfully and realize the anticipated benefits of the acquisition.

On May 7, 2015 we completed our acquisition of BDI. The acquisition of BDI involves the combination of two companies that, up until the time of our acquisition of BDI, operated as independent companies. We will be required to devote significant management attention and resources to integrating business practices, cultures and operations of each business. Potential difficulties we may encounter as part of the integration process include the following:

- the inability to successfully combine our business with that of BDI in a manner that permits us to achieve the synergies and other benefits anticipated to result from the acquisition;
- the challenge of integrating complex systems, operating procedures, regulatory compliance programs, technology, networks and other assets of BDI in a seamless manner that minimizes any adverse impact on customers, suppliers, employees and other constituencies;
- potential unknown liabilities, liabilities that are significantly larger than we currently anticipate and unforeseen increased expenses associated with the acquisition, including cash costs to integrate the two businesses that may exceed the cash costs that we currently anticipate;
  - challenges coordinating geographically separate organizations; and
  - our potential inability to assume ownership of liquor licenses for the North Carolina stores.

Accordingly, the contemplated benefits of the BDI acquisition may not be realized fully, or at all, or may take longer to realize than expected.

BDI has historically operated in a different geographic region from us and with which we have little familiarity.

Bad Daddy's Burger Bar restaurants have historically been concentrated in and around the mid-Atlantic region of the United States, whereas, through the date that we acquired BDI, all of our Company-operated restaurants were located in Colorado. The mid-Atlantic region is a new market for us, and our unfamiliarity with the laws, regulatory environment, and employment conditions of a different geographic region may result in our having to devote significant expense as well as time and focus from our management team to effectively operate restaurants there.

We do not have a proven track record of operating in the "small box" better burger casual dining segment.

We have historically operated in the quick service restaurant segment, while Bad Daddy's Burger Bars operate in the "small box" better burger casual dining segment. We have operated a limited number of Bad Daddy's Burger Bar restaurants since February 2014 and thus do not have a proven track record of operating in the "small box" better burger casual dining. Realizing the contemplated benefits from expanding into a new segment of casual dining may take significant time and resources and may depend upon our ability to successfully develop familiarity in the "small box"

better burger casual dining segment.

In addition to the other information set forth in this report and the risk factors set forth above, you should carefully consider the risk factors discussed in Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K/A for the year ended September 30, 2014, which could materially affect our business, financial condition or future results. The risks described above and in our Annual Report on Form 10-K/A are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may eventually prove to materially adversely affect our business, financial condition and/or operating results.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS  
None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES  
None.

ITEM 4. (REMOVED AND RESERVED)

ITEM 5. OTHER INFORMATION  
None.

ITEM 6. EXHIBITS

(a) Exhibits. The following exhibits are furnished as part of this report:

| Exhibit No. | Description   |
|-------------|---|
| *31.1       | Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350     |
| *31.2       | Certification of Controller pursuant to 18 U.S.C. Section 1350                  |
| *32.1       | Certification of Chief Executive Officer and Controller pursuant to Section 906 |
| 101.INS     | XBRL Instance Document  |
| 101.SCH     | XBRL Taxonomy Extension Schema Document   |
| 101.CAL     | XBRL Taxonomy Extension Calculation Linkbase Document                           |
| 101.DEF     | XBRL Taxonomy Extension Definition Linkbase Document                            |
| 101.LAB     | XBRL Taxonomy Extension Label Linkbase Document                                 |
| 101.PRE     | XBRL Taxonomy Extension Presentation Linkbase Document                          |

\*filed herewith

#### SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GOOD TIMES RESTAURANTS INC.

DATE: May 15, 2015

/s/ Boyd E. Hoback  
Boyd E. Hoback  
President and Chief Executive Officer

/s/ Susan M. Knutson  
Susan M. Knutson  
Controller