BANK BRADESCO Form 6-K May 04, 2011

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of May, 2011 Commission File Number 1-15250

# BANCO BRADESCO S.A.

(Exact name of registrant as specified in its charter)

# **BANK BRADESCO**

(Translation of Registrant's name into English)

Cidade de Deus, s/n, Vila Yara 06029-900 - Osasco - SP Federative Republic of Brazil (Address of principal executive office)

| Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.  Form 20-FX Form 40-F   |
|---|
| Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. |
| Yes NoX   |

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#### Forward-Looking Statements

This Report on Economic and Financial Analysis contains forward-looking statements relating to our business. Such statements are based on management's current expectations, estimates and projections about future events and financial trends, which could affect our business. Words such as: "believes," "anticipates," "plans," "expects," "intends," "aims," "evaluates," "predicts," "foresees," "projects "guidelines," "should" and similar expressions are intended to identify forward-looking statements. These statements, however, do not guarantee future performance and involve risks and uncertainties, which could be beyond our control. Furthermore, certain forward-looking statements are based on assumptions that, depending on future events, may prove to be inaccurate. Therefore, actual results may differ materially from the plans, objectives, expectations, projections and intentions expressed or implied in such statements.

Factors which could modify actual results include, among others, changes in regional, national and international commercial and economic conditions; inflation rates; increase in customer delinquency on the account of borrowers in loan operations, with the consequent increase in the allowance for loan losses; loss of funding capacity; loss of clients or revenues; our capacity to sustain and improve performance; changes in interest rates which could, among other events, adversely affect our margins; competition in the banking sector, financial services, credit card services, insurance, asset management and other related sectors; government regulations and fiscal matters; disputes or adverse legal proceedings or rulings; as well as credit risks and other loan and investment activity risks.

Accordingly, the reader should not rely excessively on these forward-looking statements. These statements are valid only as of the date they were prepared. Except as required under applicable legislation, we assume no obligation whatsoever to update these statements, whether as a result of new information, future events or for any other reason.

Few numbers of this Report were submitted to rounding adjustments.

Therefore, amounts indicated as total in certain charts may not correspond to the arithmetic sum of figures preceding them.



# **Highlights**

The main figures obtained by Bradesco in the first quarter of 2011 are presented below:

- 1. Adjusted Net Income(1) in the first quarter of 2011 was R\$2.738 billion (an increase of 27.5% compared to R\$2.147 billion in the same period of 2010), corresponding to earnings per share of R\$2.72 in the last 12 months and Return on Average Shareholders' Equity(2) of 24.2%.
- Adjusted Net Income was composed of R\$1.977 billion from banking activities, which represented 72% of the total, and R\$761 million from insurance, private pension plans and savings bond operations, which accounted for 28% of the total.
- 3. On March 31, 2011, Bradesco's market capitalization stood at R\$117.027 billion<sup>(3)</sup>, while the value of preferred shares rose by 15.7%<sup>(4)</sup> in the last 12 months, against a 2.5% depreciation of the Ibovespa index.
- 4. Total Assets stood at R\$675.387 billion in March 2011, an increase of 26.8% from the balance in the same period in 2010. Return on Average Assets was 1.7%.
- 5. The Expanded Loan Portfolio(5) stood at R\$304.374 billion in March 2011, up 22.6% from the same period in 2010. Operations with individuals totaled R\$100.079 billion (up 16.4%), while operations with companies totaled R\$204.295 billion (up 25.9%).
- Total Assets under Management stood at R\$919.007 billion, an increase of 24.2% from March 2010.
- 7. Shareholders' Equity stood at R\$51.297 billion in March 2011 and included a capital increase in the amount of R\$1.511 billion, up by

- quarter of 2011, of which R\$104 million as monthly dividends paid and R\$820 million provisioned.
- 9. The Financial Margin reached R\$9.362 billion, up 21.8% in comparison to the first quarter of 2010
- 10. The Delinquency Ratio over 90 days stood at 3.6%, down 0.8 p.p. from March 2010.
- 11. The Efficiency Ratio(6) stood at 42.7% (41.2% in March 2010) and in the concept of "adjusted-to-risk" ratio stood at 52.1% in March 2011 (55.4% in March 2010).
- 12. Insurance Written Premiums,
  Pension Plan Contributions and
  Savings Bond Income totaled
  R\$7.850 billion in the first quarter of
  2011, up by 9.1% over the same
  period in 2010. Technical provisions
  stood at R\$89.980 billion, equal to
  30.4% of the Brazilian insurance
  market (reference date: January/11).
- 13. Investments in infrastructure, information technology and telecommunication amounted to R\$865 million in the first quarter of 2011, for growth of 13.1% when compared to the same period in the previous year.
- 14. Taxes and contributions, including social security, paid or provisioned, amounted to R\$4.973 billion, of which R\$1.745 billion corresponded to taxes withheld and collected from third parties and R\$3.228 billion based on the activities of Bradesco Organization, equivalent to 117.9% of Adjusted Net Income(1).
- 15. Banco Bradesco has an extensive distribution network in Brazil, with 6,619 Service Points (3,651 Branches, 1,308 PABs and 1,660 PAAs). Customers can also use 1,588 PAEs, 27,649 Bradesco Expresso

19.1% on the balance of March 2010. The Capital Adequacy Ratio (Basel II) stood at 15.0% in March 2011, 13.4% of which under Tier I Capital.

8. Interest on Shareholders' Equity and Dividends were paid and provisioned to shareholders, in the amount of R\$924 million related to the first service points, 6,218 Banco Postal (Postal Bank) branches, 32,514 own ATMs in the Bradesco *Dia&Noite* network and 11,749 ATMs shared with other banks<sup>(7)</sup>.

(1) According to non-recurring events described on page 08 of this Report on Economic and Financial Analysis; (2) Excludes mark-to-market effect of available-for-sale securities recorded under Shareholders' Equity; (3) R\$ 127.474 billion considering the closing price of preferred shares (most traded share); (4) Includes reinvestment of dividends/interest on shareholders' equity; (5) Includes sureties and guarantees, advances of credit card receivables and credit assignments (receivables-backed investment funds and mortgage-backed receivables) and operations with Credit Risk – Commercial Portfolio (expanded criteria), which includes debentures and promissory notes; (6) Accumulated over 12 months; and (7) Banco24Horas ATMs + ATM terminals shared among Bradesco, Banco do Brasil and Banco Santander.

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- 16. Employee payroll, plus charges and benefits, totaled R\$2.080 billion. Social benefits provided to the 96,749 employees of the Bradesco Organization and their dependents amounted to R\$495.444 million, while investments in training and development programs totaled R\$19.282 million.
- 17. On April 7, 2011, Fitch raised Bradesco's long and short-term IDRs, reflecting the Bank's sound financial strength. Bradesco's long term foreign currency IDR moved from 'BBB' to 'BBB+, while the long-term domestic currency IDR rating moved from 'BBB +' to 'A -' and the short term IDR in domestic currency increased from 'F2' to 'F1.' Bradesco Seguros' Issuer Financial Strength (IFS) rating was raised from 'BBB+' to 'A-'.
- 18. On March 25, 2011, Bradesco requested authorization by the Brazilian Central Bank to create an ADR program backed by common shares on the American market, which included an increase in the limit on foreign interest that will not change its corporate structure or control.
- 19. As of April 4, 2011, Bradesco, Banco do Brasil and Caixa Econômica Federal began to offer cards through the Brazilian brand Elo. The new brand's goal is to reach 15% of the domestic market in up to 5 years and become the most complete and modern means of payment platform in the country.
- 20. Main Awards and Recognitions in the first quarter of 2011:
  - 6<sup>th</sup> most valuable brand in the global banking sector. This is the first time that a bank from an emerging economy has reached this position (Brand Finance Global Banking 500 – 2011 – The Banker magazine);
  - The most valuable brand in Brazil, a position Bradesco has held since 2007, according to a survey released by the consultant Brand Finance. In a global ranking of 500 companies, Bradesco came in 28<sup>th</sup>;

- One of the 100 most sustainable companies in the world, according to the 7<sup>th</sup> edition of the "Global 100" ranking (Corporate Knights magazine);
- Bradesco Seguros was the winner of the 18<sup>th</sup>
  edition of the "Top of Quality 2010" prize in the
  "Insurance and Pension Plan" category (*Top of Business* magazine and CNEP); and
- Bradesco Asset Management (Bram) received the "Top Management" Prize from ValorInveste magazine, published by the Valor Econômico newspaper, a recognition of the best fund managers in the country (Standard & Poor's).
- 21. With Regards to sustainability, Bradesco divides its actions into three pillars: (i) Sustainable Finances, with a focus on banking inclusion, social and environmental variables for loan approvals and the offering of social and environmental products; (ii) Responsible Management, focused on valuing professionals, improving the workplace and adopting eco-efficient practices; and (iii) Social and Environmental Investments, focused on education, the environment, culture and sports. The highlight in this area is Fundação Bradesco, which has been developing an extensive social and educational program that operates 40 schools throughout Brazil. In 2011, a forecasted budget of R\$307.994 million will help serve more than 526 thousand people, 111 thousand of which through its own schools, in Basic Education, from Kindergarten to High School and Vocational Training - High School Level; Education for Youth and Adults; and Preliminary and Continued Education. In the Virtual School -Fundação Bradesco's e- learning portal - , at the CIDs - Digital Inclusion Centers and through programs conducted under strategic partnerships, like Educa+Ação, over 415 thousand students will be served. The more than 50 thousand Basic Education students receive uniforms, school supplies, meals and medical and dental assistance free of charge. For 54 years, Fundação Bradesco has provided more than 2 million students with quality formal education free of charge, who, together with

participants in in-class and distance courses, bring the number of participants to over 4 million people.

Bradesco

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# **Main Information**

|  | 1Q11                      | 4Q10                 | 3Q10     | 2Q10     | 1Q10     | 4Q09     | 3Q09     | 2Q09     | Variatio     | 1Q11 x  |
|--|---------------------------|----------------------|----------|----------|----------|----------|----------|----------|--------------|---------|
| Statement of Income for the  |                           |                      |          |          |          |          |          |          | 4Q10         | 1Q10    |
| Period R\$ million   |                           |                      |          |          |          |          |          |          |              |         |
| Book Net Income  | 2,702                     | 2,987                | 2,527    | 2,405    | 2,103    | 2,181    | 1,811    | 2,297    | (9.5)        | 28.5    |
| Adjusted Net Income  | 2,738                     | 2,684                | 2,518    | 2,455    | 2,147    | 1,839    | 1,795    | 1,996    | 2.0          | 27.5    |
| Total Financial Margin   | 9,362                     | 9,018                | 8,302    | 8,047    | 7,689    | 7,492    | 7,587    | 7,560    | 3.8          | 21.8    |
| Gross Loan Financial Margin  | 6,180                     | 6,143                | 5,833    | 5,757    | 5,630    | 5,373    | 5,150    | 4,979    | 0.6          | 9.8     |
| Net Loan Financial Margin<br>Expenses w ith Allow ance               | 3,820                     |                      | 3,774    | 3,596    | 3,442    | 2,678    | 2,242    | 1,861    | (0.7)        | 11.0    |
| for Loan Losses  | (2,360)                   | (2,295)              | (2,059)  | (2,161)  | (2,188)  | (2,695)  | (2,908)  | (3,118)  | 2.8          | 7.9     |
| Fee and Commission Income<br>Administrative and Personne             | I                         | 3,568                | 3,427    | 3,253    | 3,124    | 3,125    | 2,857    | 2,911    | (1.6)        | 12.4    |
| Expenses   | (5,576)                   | (5,790)              | (5,301)  | (4,976)  | (4,767)  | (4,827)  | (4,485)  | (4,141)  | (3.7)        | 17.0    |
| Premiums fromInsurance,<br>Private Pension Plan                      |                           |                      |          |          |          |          |          |          |              |         |
| Contributions and Income   | 7,850                     | 9,022                | 7,697    | 7,163    | 7,196    | 8,040    | 6,685    | 6,094    | (13.0)       | 9.1     |
| fromSavings Bonds  |                           |                      |          |          |          |          |          |          |              |         |
| Balance Sheet - R\$ million  |                           |                      |          |          |          |          |          |          |              |         |
| Total Assets   | 675,387                   | 637,485              | 611,903  | 558,100  | 532,626  | 506,223  | 485,686  | 482,478  | 5.9          | 26.8    |
| Securities   | 217,482                   | 213,518              | 196,081  | 156,755  | 157,309  | 146,619  | 147,724  | 146,110  | 1.9          | 38.3    |
| Loan Operations <sup>(1)</sup>                                       | 284,695                   | 274,227              | 255,618  | 244,788  | 235,238  | 228,078  | 215,536  | 212,768  | 3.8          | 21.0    |
| - Individuals  | 100,079                   | 98,122               | 92,905   | 89,648   | 86,012   | 82,085   | 75,528   | 74,288   | 2.0          | 16.4    |
| - Corporate  | 184,616                   | 176,105              | 162,713  | 155,141  | 149,226  | 145,993  | 140,008  | 138,480  | 4.8          | 23.7    |
| Allowance for Loan Losses (ALL)                                      | (16,740)                  | (16,290)             | (16,019) | (15,782) | (15,836) | (16,313) | (14,953) | (13,871) | 2.8          | 5.7     |
| Total Deposits   | 203,822                   | 193,201              | 186,194  | 178,453  | 170,722  | 171,073  | 167,987  | 167,512  | 5.5          | 19.4    |
| Technical Provisions   | 89,980                    | 87,177               | 82,363   | 79,308   | 77,685   | 75,572   | 71,400   | 68,828   | 3.2          | 15.8    |
| Shareholders' Equity   | 51,297                    | 48,043               | 46,114   | 44,295   | 43,087   | 41,754   | 38,877   | 37,277   | 6.8          | 19.1    |
| Assets Under Management<br>Performance Indicators (%) o              | 919,007<br>on Adjusted No | 872,514<br>et Income | 838,455  | 767,962  | 739,894  | 702,065  | 674,788  | 647,574  | 5.3          | 24.2    |
| (except when stated otherwi<br>Adjusted Net Income per               | se)<br>2.72               | 2.61                 | 2 20     | 2.19     | 2.07     | 2.02     | 2.04     | 2.06     | 4.2          | 31.4    |
| Share - R\$ <sup>(2)</sup>   | 2.72                      | 2.61                 | 2.38     | 2.19     | 2.07     | 2.02     | 2.04     | 2.06     | 4.2          | 31.4    |
| Book Value per Share<br>(Common and Preferred) -<br>R\$              | 13.42                     | 12.77                | 12.26    | 11.77    | 11.45    | 11.10    | 10.49    | 10.04    | 5.1          | 17.2    |
| Annualized Return on<br>Average Shareholders'<br>Equity (3)(4)       | 24.2                      | 22.2                 | 22.5     | 22.8     | 22.2     | 20.3     | 21.5     | 23.3     | 2.0 p.p      | 2.0 p.p |
| Annualized Return on Average Assets (4)                              | 1.7                       | 1.7                  | 1.7      | 1.7      | 1.7      | 1.6      | 1.6      | 1.7      | -            | -       |
| Average Assets (7) Average Rate - (Adjusted Financial Margin / Total |                           |                      |          |          |          |          |          |          |              |         |
| Average Assets - Purchase and Sale Commitments -                     | 8.2                       | 8.3                  | 7.9      | 8.2      | 8.1      | 8.1      | 8.3      | 8.2      | (0.1)<br>p.p | 0.1 p.p |
| Permanent Assets) Annualized<br>Fixed Assets Ratio - Total           |                           |                      |          |          |          |          |          |          | (0.7)        | (2.4)   |
| Consolidated   | 17.4                      | 18.1                 | 16.7     | 20.9     | 19.8     | 18.6     | 15.4     | 15.1     | p.p          | p.p     |
|  | 86.1                      | 85.1                 | 85.3     | 84.7     | 85.2     | 85.3     | 88.9     | 85.5     | 1.0 p.p      | 0.9 p.p |

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| Combined Ratio - Insurance (5)                                     |                   |            |         |        |         |         |        |        |              |              |
|--|-------------------|------------|---------|--------|---------|---------|--------|--------|--------------|--------------|
| Efficiency Ratio (ER) (2)  | 42.7              | 42.7       | 42.5    | 42.0   | 41.2    | 40.5    | 40.9   | 41.5   | = ;          | 1.5 p.p      |
| Coverage Ratio (Fee and<br>Commission<br>Income/Administrative and | 63.6              | 64.2       | 65.1    | 64.9   | 66.0    | 66.5    | 66.4   | 67.3   | (0.6)<br>p.p | (2.4)<br>p.p |
| Personnel Expenses) <sup>(2)</sup> Market Capitalization - R\$     |                   |            |         |        |         |         |        |        |              |              |
| million (6)  | 117,027           | 109,759    | 114,510 | 87,887 | 100,885 | 103,192 | 98,751 | 81,301 | 6.6          | 16.0         |
| Loan Portfolio Quality % <sup>(7)</sup>                            |                   |            |         |        |         |         |        |        |              |              |
| ALL / Loan Portfolio   | 7.0               | 7.1        | 7.4     | 7.6    | 8.0     | 8.5     | 8.3    | 7.7    | (0.1)<br>p.p | (1.0)<br>p.p |
| Non-Performing Loans (>60 days <sup>(8)</sup> / Loan Portfolio)    | 4.4               | 4.3        | 4.6     | 4.9    | 5.3     | 5.7     | 5.9    | 5.6    | 0.1 p.p      | (0.9)<br>p.p |
| Delinquency Ratio (> 90 days <sup>(8)</sup> / Loan Portfolio)      | 3.6               | 3.6        | 3.8     | 4.0    | 4.4     | 4.9     | 5.0    | 4.6    | -            | (0.8)<br>p.p |
| Coverage Ratio (> 90 days (8))                                     | 193.6             | 197.6      | 191.8   | 188.5  | 180.8   | 174.6   | 166.5  | 169.1  | (4.0)<br>p.p | 12.8<br>p.p  |
| Coverage Ratio (> 60 days (8))                                     | 159.1             | 163.3      | 162.0   | 155.8  | 151.3   | 148.6   | 139.4  | 137.9  | (4.2)        | 7.8 p.p      |
| Operating Limits %   |                   |            |         |        |         |         |        |        |              |              |
| Capital Adequacy Ratio -<br>Total Consolidated                     | 15.0              | 14.7       | 15.7    | 15.9   | 16.8    | 17.8    | 17.7   | 17.0   | 0.3 p.p      | (1.8)<br>p.p |
| - Tier I   | 13.4              | 13.1       | 13.5    | 13.9   | 14.3    | 14.8    | 14.3   | 14.3   | 0.3 p.p      | (0.9)<br>p.p |
| - Tier II  | 1.7               | 1.7        | 2.3     | 2.1    | 2.6     | 3.1     | 3.5    | 2.8    | -            | (0.9)<br>p.p |
| - Deductions   | (0.1)             | (0.1)      | (0.1)   | (0.1)  | (0.1)   | (0.1)   | (0.1)  | (0.1)  | -            | -            |
| 6 Report on Economic and Fina                                      | ancial Analysis – | March 2011 |         |        |         |         |        |        |              |              |

|   |        |        |        |        |        |        |        |        | Variatio | n %     |
|---|--------|--------|--------|--------|--------|--------|--------|--------|----------|---------|
|   | Mar11  | Dec10  | Sept10 | Jun10  | Mar10  | Dec09  | Sept09 | Jun09  | Mar11 x  | Mar11 x |
|   |        |        |        |        |        |        |        |        | Dec10    | Mar10   |
| Structural Information Units                            |        |        |        |        |        |        |        |        |          |         |
| Service Points  | 57,185 | 54,884 | 52,015 | 49,154 | 46,570 | 44,577 | 42,563 |        | 4.2      | 22.8    |
| - Branches  | 3,651  | 3,628  | 3,498  | 3,476  | 3,455  | 3,454  | 3,419  | 3,406  | 0.6      | 5.7     |
| - PAAs (9)  | 1,660  | 1,660  | 1,643  | 1,592  | 1,451  | 1,371  | 1,338  | 1,260  |          | 14.4    |
| - PABs <sup>(9)</sup>                                   | 1,308  | 1,263  | 1,233  | 1,215  | 1,200  | 1,190  | 1,194  | 1,192  | 3.6      | 9.0     |
| - PAEs <sup>(9)</sup>                                   | 1,588  | 1,557  | 1,559  | 1,565  | 1,564  | 1,551  | 1,539  | 1,528  | 2.0      | 1.5     |
| - Outplaced Bradesco                                    |        |        |        |        |        |        |        |        |          |         |
| ATMNetwork Terminals (10) - ATM Terminals in the Shared | 3,921  | 3,891  | 4,104  | 3,827  | 3,664  | 3,577  | 3,569  | 3,516  | 0.8      | 7.0     |
| Network (10) (11)                                       | 10,326 | 9,765  | 8,113  | 7,358  | 6,912  | 6,486  | 5,980  | 5,558  | 5.7      | 49.4    |
| - Banco Postal (Postal Bank)                            | 6,218  |        | 6,194  |        | 6,110  | -      | 6,038  |        | 0.2      |         |
| - Bradesco Expresso                                     | 0,210  | 0,203  | 0,194  | 0,177  | 0,110  | 0,007  | 0,030  | 0,011  | 0.2      | 1.0     |
| (Correspondent Banks)                                   | 27,649 | 26,104 | 24,887 | 23,190 | 21,501 | 20,200 | 18,722 | 17,699 | 5.9      | 28.6    |
| - Bradesco Promotora de                                 | ,      | ,      | •      | •      | ,      | •      | ,      | ,      |          |         |
| Vendas  | 853    | 801    | 773    | 743    | 702    | 670    | 753    | 822    | 6.5      | 21.5    |
| - Branches / Subsidiaries                               |        |        |        |        |        |        |        |        |          |         |
| Abroad <sup>(12)</sup>                                  | 11     |        |        |        | 11     |        | 11     |        | (8.3)    |         |
| ATMs  | 44,263 |        | 41,007 |        | 38,772 |        | 37,178 |        | 2.8      |         |
| - Own Network   | 32,514 | •      | 31,759 | •      | 30,909 |        | 30,414 | •      | 1.6      |         |
| - Shared Network (11)                                   | 11,749 | 11,057 | 9,248  | 8,379  | 7,863  | 7,300  | 6,764  | 6,239  | 6.3      | 49.4    |
| Credit and Debit Cards $^{(13)}$ - in                   |        |        |        |        |        |        |        |        |          |         |
| million   | 147.5  | 145.2  | 140.7  | 137.8  | 135.6  | 132.9  | 88.4   | 86.3   | 1.6      | 8.8     |
| Employees <sup>(14)</sup>                               | 96,749 |        | 92,003 |        |        | •      | 85,027 |        | 1.6      | 9.8     |
| Employees and Interns                                   | 10,321 | 9,999  | 9,796  | 8,913  | 9,605  | 9,589  | 9,606  | 9,439  | 3.2      | 7.5     |
| Foundation Employees <sup>(15)</sup>                    | 3,788  | 3,693  | 3,756  | 3,734  | 3,713  | 3,654  | 3,696  | 3,645  | 2.6      | 2.0     |
| Customers - in millions                                 |        |        |        |        |        |        |        |        |          |         |
| Checking Accounts                                       | 23.5   | 23.1   | 22.5   | 21.9   | 21.2   | 20.9   | 20.7   | 20.4   | 1.7      | 10.8    |
| Savings Accounts <sup>(16)</sup>                        | 39.4   | 41.1   | 38.5   | 37.1   | 36.2   | 37.7   | 35.1   | 33.9   | (4.1)    | 8.8     |
| Insurance Group   | 37.0   | 36.2   | 34.6   | 33.9   | 33.8   | 30.8   | 30.3   | 29.1   | 2.2      | 9.5     |
| - Policyholders   | 32.1   | 31.5   | 30.0   | 29.3   | 29.2   | 26.3   | 25.8   | 24.6   | 1.9      | 9.9     |
| - Pension Plan Participants                             | 2.1    | 2.0    | 2.0    | 2.0    | 2.0    | 2.0    | 2.0    | 2.0    | 5.0      | 5.0     |
| - Savings Bond Customers                                | 2.8    | 2.7    | 2.6    | 2.6    | 2.6    | 2.5    | 2.5    | 2.5    | 3.7      | 7.7     |
| Bradesco Financiamentos                                 | 2.9    | 3.3    | 3.4    | 3.5    | 3.8    | 4.0    | 4.1    | 4.0    | (12.1)   | (23.7)  |

- Includes sureties and guarantees, advances of credit card receivables and credit assignments (receivables-backed investment funds and mortgage-backed receivables). If operations with Credit Risk Commercial Portfolio (expanded criteria) were also included, covering debentures and promissory notes, the balance of the expanded loan portfolio would be R\$304,374 million in March 2011, R\$293,555 million in December 2010 and R\$248,282 million in March 2010;
- (2) In the last 12 months;
- (3) Excludes mark-to-market effect of available-for-sale securities recorded under Shareholders' Equity;
- (4) Adjusted net income in the period;
- (5) Excluding additional provisions;
- Number of shares (less treasury shares) multiplied by the closing price of the common and preferred shares on the period's last trading day;
- (7) Excludes Sureties and Guarantees, advanced payment of credit card receivables and loan assignments (mortgage-backed receivables and receivables-backed investment funds);

| (8)  | Credits overdue;  |
|------|---|
| (9)  | PAB: Branch located on the premises of a company and with Bradesco employees; PAE: ATM located on the   |
| (10) | premises of a company; PAA: service point located in a municipality without a Bank branch;<br>Including overlapping ATMs within the Bank's own and shared network: in March 2011 – 2,024; December 2010 – |
|      | 1,999, September 2010 – 1,670, June 2010 - 1,547, March 2010 – 1,490, December 2009 – 1,455, September 2009 – 1,452 and June 2009 – 1,431;  |
| (11) | Shared ATM network: Banco24Horas ATMs + ATM terminals shared among Bradesco, Banco do Brasil and Banco  |
| (/   | Santander, since November 2010;   |
| (12) | In January 2011, the Nassau Branch of Banco Bradesco S.A. was merged into Bradesco Grand Cayman branch;   |
| (13) | Includes pre-paid, Private Label, Banco Ibi as of December 2009 and Ibi México as of December 2010;   |
| (14) | It started including Ibi Promotora employees as of December 2009;   |
| (15) | Fundação Bradesco, Digestive System and Nutritional Disorder Foundation (Fimaden) and Bradesco Sports and   |
| (/   | Recreation Center (ADC Bradesco); and   |
| (16) | Number of accounts.   |
|      |   |

# Ratings

## Main Ratings

**Fitch Ratings** 

| Internation                         | nternational Scale Domestic Scale                       |                  |                       |                    |                       |                     |                      |                        |                          |  |
|-------------------------------------|---|------------------|-----------------------|--------------------|-----------------------|---------------------|----------------------|------------------------|--------------------------|--|
| Individual                          | Support   | Domestic (       | Currency              | Foreign Cur        | rency                 |                     |                      | Domestic               |                          |  |
| B/C                                 | 3   | Long-Term<br>A - | Short-Term<br>F1      | Long-Term<br>BBB + |                       | Short-Term<br>F2    |                      | Long-Term<br>AAA (bra) | Short-Term<br>F1 + (bra) |  |
| Moody's Ir<br>Financial<br>Strength | nvestors Se<br>Internation                              |                  |                       |                    |                       | Domestic Sca        | ale                  | R&I Inc.               | nal Scale                |  |
| В -                                 | Foreign Cur <b>Penny</b> estic Currency<br>Debt Deposit |                  | Foreign Cu<br>Deposit | ırrency            | Domestic Cu           | rrency              | Issuer Rating        |                        |                          |  |
| ט -                                 | Long-Term<br>Baa2                                       | Long-Term<br>A1  | Short-Term<br>P- 1    | Long-Term<br>Baa3  | Short-Term<br>P-3     | Long-Term<br>Aaa.br | Short-Term<br>BR - 1 | BBB -                  |                          |  |
| Standard &                          | k Poor's  |                  |                       |                    |                       | Austin Ratin        | g                    |                        |                          |  |
| Internation                         | nal Scale - C   | Counterpart      | y Rating              | Domestic :         | Scale                 | Corporate           | Corporate            | Domestic 9             | Scale                    |  |
| Foreign Cu                          | rrency  | Domestic (       | Currency              | Counterpa          | rty Rating            | Governance          | Governance           | Long-Term              | Short- Term              |  |
| Long-Term                           | Short-Term  | Long-Term        | Short-Term            | Long-Term          | Short-Term<br>brA - 1 | GAMMA -7            | AA                   | AAA                    | A -1                     |  |

# Net Income vs. Adjusted Net Income

The main non-recurring events that impacted net income in the periods below are presented in the following comparative chart:

|  |      |       |       | R\$ million |
|--|------|-------|-------|-------------|
|  | 1Q11 | 4Q10  | 1Q10  |             |
| Book Net Income                                      |      | 2,702 | 2,987 | 2,103       |
| Non-Recurring Events                                 |      | 36    | (303) | 44          |
| - Partial Divestment <sup>(1)</sup>                  |      | -     | (59)  | -           |
| - ALL - Change in Drag Calculation Parameters        |      | -     | (220) | -           |
| - Records of Tax Credits                             |      | -     | (94)  | (242)       |
| - Provision for Tax Contingencies                    |      | -     | -     | 397         |
| - Provision for Civil Contingencies - Economic Plans |      | 54    | 86    | 36          |
| - Other <sup>(2)</sup>                               |      | -     | (73)  | -           |
| - Tax Effects  |      | (18)  | 57    | (147)       |
| Adjusted Net Income                                  |      | 2,738 | 2,684 | 2,147       |
| ROAE % (*)   |      | 23.8  | 28.2  | 21.7        |
| ROAE (ADJUSTED) % (*)                                |      | 24.2  | 25.1  | 22.2        |
| (*) Annualized:                                      |      |       |       |             |

(1) Gross gain related to investments at

BM&FBovespa; and

(2) In 4Q10: refers to the R\$86 million capital gain in Fidelity; and net effect of payment of taxes, through an installment program and payment in one lump sum of tax debt - Law 11,941/09 (REFIS), in the amount of R\$14 million, offset by R\$27 million in impairment expenses.

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# **Summarized Analysis of Adjusted Income**

To provide for better understanding, comparison and analysis of Bradesco's results, we use the Adjusted Statement of Income for the analyses and comments contained in this Report on Economic and Financial Analysis, which is obtained from adjustments made to the Book Statement of Income, detailed at the end of this

Press Release, which includes adjustments to non-recurring events shown in the previous page. Note that the Adjusted Statement of Income is the basis adopted for the analyses and comments made in chapters 1 and 2 of this report.

|   | Adjusted Statement of Income |         |                                      |        |         |         |                                   |                 |
|---|------------------------------|---------|--------------------------------------|--------|---------|---------|-----------------------------------|-----------------|
|   | 1Q11                         | 4Q10    | Variation<br>1Q11 x 4Q10<br>Amount % |        | 1Q11    | 1Q10    | Variation<br>1Q11 x 1Q1<br>Amount | . <b>0</b><br>% |
| Financial Margin  | 9,362                        | 9,018   | 344                                  | 3.8    | 9,362   | 7,689   | 1,673                             | 21.8            |
| - Interest  | 8,849                        | 8,553   | 296                                  | 3.5    | 8,849   | 7,406   | 1,443                             | 19.5            |
| - Non-Interest  | 513                          | 465     | 48                                   | 10.3   | 513     | 283     | 230                               | 81.3            |
| ALL   | (2,360)                      | (2,295) | (65)                                 | 2.8    | (2,360) | (2,188) | (172)                             | 7.9             |
| Gross Income from Financial Intermediation                    | 7,002                        | 6,723   | 279                                  | 4.1    | 7,002   | 5,501   | 1,501                             | 27.3            |
| Income from Insurance, Private                                |                              |         |                                      |        |         |         |                                   |                 |
| Pension Plan and Savings Bond Operations (*)                  | 785                          | 700     | 85                                   | 12.1   | 785     | 583     | 202                               | 34.6            |
| Fee and Commission Income                                     | 3,510                        | 3,568   | (58)                                 | (1.6)  | 3,510   | 3,124   | 386                               | 12.4            |
| Personnel Expenses  | (2,436)                      | (2,533) | 97                                   | (3.8)  | (2,436) | (2,120) | (316)                             | 14.9            |
| Other Administrative Expenses                                 | (3,140)                      | (3,257) | 117                                  | (3.6)  | (3,140) | (2,647) | (493)                             | 18.6            |
| Tax Expenses  | (880)                        | (858)   | (22)                                 | 2.6    | (880)   | (749)   | (131)                             | 17.5            |
| Equity in the Earnings (Losses) o<br>Unconsolidated Companies | f<br>34                      | 60      | (26)                                 | (43.3) | 34      | 29      | 5                                 | 17.2            |
| Other Operating<br>Income/Expenses                            | (922)                        | (646)   | (276)                                | 42.7   | (922)   | (550)   | (372)                             | 67.6            |
| Operating Income  | 3,953                        | 3,757   | 196                                  | 5.2    | 3,953   | 3,171   | 782                               | 24.7            |
| Non-Operating Income  | (4)                          | 10      | (14)                                 | -      | (4)     | 4       | (8)                               | -               |
| Income Tax / Social Contribution                              | (1,138)                      | (1,059) | (79)                                 | 7.5    | (1,138) | (1,010) | (128)                             | 12.7            |
| Minority Interest   | (73)                         | (24)    | (49)                                 | 204.2  | (73)    | (18)    | (55)                              | 305.6           |
| Adjusted Net Income   | 2,738                        | 2,684   | 54                                   | 2.0    | 2,738   | 2,147   | 591                               | 27.5            |

<sup>(\*)</sup> Result of Insurance, Private Pension Plans and Savings Bond Operations = Insurance, Private Pension Plans and Savings Bond Retained Premiums - Variation in the Technical Provisions of Insurance, Private Pension Plans and Savings Bonds – Retained Claims – Drawings and Redemption of Savings Bonds – Selling Expenses with Insurance Plans, Private Pension Plans and Savings Bonds.

# **Summarized Analysis of Adjusted Income**

#### **Adjusted Net Income and Profitability**

In the first quarter of 2011, Bradesco's adjusted net income stood at R\$2,738 million, an increase of 2.0% or R\$54 million from the previous quarter, which was primarily impacted by: (i) a growth in financial margin, due to the increased volume of operations; (ii) lower personnel and administrative expenses; offset by: (iii) an increase in the allowance for loan losses; (iv) lower fee and commission income; and (v) an increase in other operating expenses (net of other operating revenue).

In the first quarter of 2011 versus the same period of previous year, adjusted net income increased R\$591 million, or 27.5%. The main reasons for this result are described below in the analysis of the main income statement items.

Shareholders' Equitystood at R\$51.297 billion in March 2011 and included a capital increase in the amount of R\$1.511 billion, up by 19.1% on the balance of March 2010. The Capital Adequacy Ratio stood at 15.0%, of which 13.4% was under Tier I Capital.

Total assets stood at R\$675,387 million in March 2011, up 26.8% over March 2010, driven by the expansion of business volume. Return on Average Assets (ROAA) remained stable, hovering near 1.7%.



#### Efficiency Ratio (ER)

The ER calculated on an "adjusted-to-risk" basis to reflect the impact of risk in loan operations(2) dropped for the fifth consecutive quarter, reaching 52.1% in the first quarter of 2011, up 0.3 p.p. compared to the previous quarter and 3.3 p.p. year-on-year. This behavior is in line with the results of previous quarters, mainly due to decreased delinquency.

The ER – accumulated over 12 months(1) remained stable in relation to the previous quarter.

The quarterly ER decreased from 44.0% in the fourth quarter of 2010 to 42.0% in the first quarter of 2011, mainly due to: (i) reduced personnel expenses due to vacation periods concentrated in the first quarter; (ii) lower administrative expenses; and (iii) increased financial margin, driven by growth in business volume.

(1) Efficiency Ratio (ER) = (Personnel Expenses – Employee Profit Sharing (PLR) + Administrative Expenses) / (Financial Margin + Fee and Commission Income + Income from Insurance + Equity in the Earnings (Losses) of Unconsolidated Companies + Other Operating Income – Other Operating Expenses). Considering the ratio between: (i) total administrative costs (Personnel Expenses + Administrative Expenses + Other Operating Expenses + Tax Expenses not related to revenue generation) and (ii) revenue net of related taxes (not considering Claims Expenses from the Insurance Group), our Efficiency Ratio in the first quarter of 2011 would be 43.5%.

(2) Including ALL expenses, adjusted for granted discounts, loan recovery and sale of foreclosed assets, among others.

#### **Financial Margin**

The R\$344 million increase between the first quarter of 2011 and the fourth quarter of 2010 was due to:

- the increase in income from interest- earning operations by R\$296 million, mainly the result of: (i) higher income from funding margin; and (ii) higher income from insurance margin; and
- higher income from non-interest margin, in the amount of R\$48 million.

The financial margin posted a R\$1,673 million improvement between the first quarter of 2011 and the same period in 2010, which corresponds to a 21.8% growth, mainly driven by:

- growth in income from interest-earning operations of R\$1,443 million, mainly due to (i) higher income from loan operations, resulting from increase in business volumes; (ii) higher income from funding margin; and (iii) higher income from insurance margin; and
- greater income from the non-interest margin, in the amount of R\$230 million, due to higher treasury/securities gains.



#### **Total Loan Portfolio**

In March 2011, Bradesco's loan operations (considering sureties, guarantees, advances of credit card receivables and assignment of receivables-backed investment funds and mortgage-backed receivables) totaled R\$284.7 billion. The expansion of 3.8% in the quarter was due to: (i) 5.3% growth in Large Corporate portfolio; (ii) 4.3% in the SME portfolio; and (iii) 2.0% in the Individuals portfolio.

Year on year, the portfolio expanded by 21.0%, the result of growth of: (i) 29.4% in the SME portfolio, (ii) 19.0% in the Large Corporate portfolio; and (iii) 16.4% in the Individuals portfolio.

In the Individuals segment, the products that posted the strongest growth in the last twelve months were: (i) real estate financing; (ii) the payroll-deductible loan portfolio; and (iii) BNDES/Finame onlending operations. In the Corporate segment, growth was led by: (i) BNDES/Finame onlending operations; (ii) credit card; and (iii) vehicle financing - CDC.

Including other operations bearing credit risk from the Corporate portfolio<sup>(1)</sup> (expanded criteria), operations with credit risk would have amounted to R\$304.4 billion in March 2011 (R\$248.3 billion in March 2010), up 3.7% in the quarter and 22.6% over the last 12 months. These operations mainly comprise debentures and promissory notes with Large Corporations.

(1) For more information, see page 36 of Chapter 2 of this Report.

#### Allowance for Loan Losses (ALL)

In the first quarter of 2011, expenses with the allowance for loan losses stood at R\$2,360 million, up 2.8%. This increase was mainly the result of the 4.0% growth in loan operations – Bacen concept.

The first quarter of 2011 compared to the same period of 2010, ALL expenses posted a 7.9% increase, causing an expansion of generic provisions and partially offset by a decline in delinquency and higher income from loan recovery of 20.7% in the period, totaling R\$613 million. Loan operations – Bacen concept grew by 21.1% in the same period, demonstrating growth accompanied by quality in Bradesco's loan portfolio.

#### Delinquency Ratio > 90 days

After five consecutive quarters in decline, the delinquency ratio over 90 days was stable in the first quarter of 2011.

#### **Coverage Ratios**

The graph below presents the evolution of the coverage The balance of Allowance for Loan Losses (ALL) of ratio of the Allowance for Loan Losses for loans overdue more than 60 and 90 days. In March 2011 these ratios reached 159.1% and 193.6%, respectively, providing and (ii) R\$3.0 billion in additional provisions. the Bank with comfortable levels of coverage.

R\$16.7 billion, in March 2011, was made up of: (i) R\$13.7 billion in Brazilian Central Bank requirements;

#### Results of Insurance, Private Pension Plans and Savings Bonds Operations

Net Income in the first quarter of 2011 came to R\$761 million (R\$779 million in the fourth quarter of 2010), posting a 28.3% Return on Average Shareholders' Equity.

In the comparison of the first quarter of 2011 with the same period in 2010, Net Income posted an 8.3% increase.

|   | R\$ million (except when indicated otherw |        |        |        |        |        |        |        | therwise) |           |
|---|---|--------|--------|--------|--------|--------|--------|--------|-----------|-----------|
|   |   |        |        |        |        |        |        |        | Variatio  | n %       |
|   | 1Q11                                      | 4Q10   | 3Q10   | 2Q10   | 1Q10   | 4Q09   | 3Q09   | 2Q09   | 1Q11 x    | 1Q11 x    |
|   |   |        |        |        |        |        |        |        | 4Q10      | 1Q10      |
| Net Income  | 761                                       | 779    | 721    | 701    | 703    | 602    | 607    | 638    | (2.3)     | 8.3       |
| Insurance Written Premiums<br>Private Pension       |   |        |        |        |        |        |        |        |           |           |
| Plan Contributions and Savings                      | 7,850                                     | 9,022  | 7,697  | 7,163  | 7,196  | 8,040  | 6,685  | 6,094  | (13.0)    | 9.1       |
| Bonds Income (*)                                    |   |        |        |        |        |        |        |        |           |           |
| Technical Provisions                                | 89,980                                    | 87,177 | 82,363 | 79,308 | 77,685 | 75,572 | 71,400 | 68,828 | 3.2       | 15.8      |
| Financial Assets                                    | 99,594                                    | 96,548 | 92,599 | 88,515 | 86,928 | 83,733 | 79,875 | 76,451 | 3.2       | 14.6      |
| Claims Ratio  | 72.0                                      | 71.1   | 72.4   | 71.8   | 73.3   | 74.3   | 77.2   | 73.3   | 0.9 p.p   | (1.3) p.p |
| Combined Ratio                                      | 86.1                                      | 85.1   | 85.3   | 84.7   | 85.2   | 85.3   | 88.9   | 85.5   | 1.0 p.p   | 0.9 p.p   |
| Policyholders / Participants and Customers          | 37,012                                    | 36,233 | 34,632 | 33,908 | 33,768 | 30,822 | 30,339 | 29,178 | 2.1       | 9.6       |
| (in thousands)                                      | 37,012                                    | 30,233 | 34,032 | 33,900 | 33,700 | 30,022 | 30,339 | 23,170 | 2.1       | 9.0       |
| Market Share fromPremiums                           |   |        |        |        |        |        |        |        |           |           |
| fromInsurance, Private<br>Pension Plan Contribution | 22.4                                      | 24.7   | 24.7   | 24.8   | 25.2   | 24.4   | 23.5   | 23.1   | (2.3) p.p | (2.8) p.p |
| and Income from Savings                             |   |        |        |        |        |        |        |        |           |           |
| Bonds (**)  |   |        |        |        |        |        |        |        |           |           |

Note: For comparison purposes, excluding the build in Technical Provisions for benefits to be granted – Remission (Health) from the calculation of ratios for the first quarter of 2010, and excluding the effects of RN 206/09 and its effects on health revenues from the calculation of combined ratios.

(\*) Excludes the effects of RN 206/09 (ANS), which as of January 2010 extinguished the PPNG (SES), with income from premiums accounted pro-rata temporis. Note that this accounting change did not affect Earned Premiums; and (\*\*) 1Q11 considers the latest data made available by Susep (January 2011).

In the first quarter of 2011, income was 9.1% up and Health profession from the same period in 2010. This increase was fueled respectively. by the high performance of Savings Bonds

and Health products, which grew 23.4% and 25.3%, respectively.  $\label{eq:continuous}$ 

# **Summarized Analysis of Adjusted Income**

Due to the concentration of private pension plan contributions that historically occurs in the last quarter of the fiscal year, revenue in the first quarter of 2011 dropped by 13% compared to the previous quarter.

Net income in the first quarter of 2011 was down 2.3% from the previous quarter, mainly due to: (i) variations in revenues, due to seasonality in the last quarter of the year, directly affecting revenue from pension plans; (ii) a 0.9 p.p. increase in claims; (iii) a drop in equity in the earnings of subsidiaries; and (iv) partially offset by a decrease in administrative and personnel expenses despite the collective bargaining agreement in January 2011.

Net income for the first quarter of 2011 was 8.3% higher than the one recorded in the same period of last year, mainly due to: (i) 9.1% growth in revenues; (ii) an increase in financial result and equity in the earnings of subsidiaries; and partially offset by: (iii) a increase in personnel expenses, impacted by the collective bargaining agreement in January 2011.

In terms of solvency, Grupo Bradesco de Seguros e Previdência complies with the Susep rules effective as of January 1, 2008, and international standards (Solvency II). The financial leverage ratio stood at 2.6 times Shareholders' Equity.

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#### **Fee and Commission Income**

In the first quarter of 2011, fee and commission income totaled R\$3,510 million, down 1.6% or R\$58 million from the previous quarter. This performance was mainly the result of: (i) lower gains from underwriting and financial advisory services; (ii) lower revenue from loan operations.

In the year-on-year comparison, the 12.4% increase was mainly due to: (i) the performance of the credit card segment, due to the growth in card base and revenues, in addition to the increase in interest held in Visavale and Cielo; (ii) the increase in income from checking accounts, which was driven by growth in business volume and a larger checking account client base, which posted net growth of some 2.3 million accounts in the period; (iii) greater income from loan operations, mainly due to the increase in guarantees and sureties and the higher volume of contracted operations; and (iv) growth in revenue from fund management.

#### **Personnel expenses**

In the first quarter of 2011, the R\$97 million decrease from the previous quarter was composed of changes in the following portions:

- "structural" R\$10 million reduction, mainly due to: (i) higher concentration of vacation periods in the first quarter, offset by: (ii) higher expenses with salaries, compulsory social charges and benefits, as a result of the collective bargaining agreement of insurance industry workers in January 2011 and the organic growth in the period, with an increase in the number of service points and the consequent hiring of a net total of 1,501 employees; and
- "non-structural" decrease of R\$87 million, chiefly related to lower expenses with employee and management profit sharing (PLR).

Year-on-year growth of R\$316 million in the first quarter of 2011 is mainly due to:

R\$261 million in the "structural" portion from:
 (i) an increase in expenses related to salaries, compulsory social charges and benefits, due to higher salary levels;
 (ii) and the net increase of 8,669 employees;

 the R\$55 million increase in the "nonstructural" portion, basically resulting from higher expenses with management and employee profit sharing (PLR).

Note: Structural Expenses = Salaries + Compulsory Social Charges + Benefits + Private Pension Plans.

Non-Structural Expenses = Employee Profit Sharing (PLR) + Training + Labor Provision + Severance Expenses.

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#### **Administrative Expenses**

In the first quarter of 2011, the 3.6% decrease in administrative expenses from the previous quarter is mainly due to lower expenses with: (i) advertising and marketing; (ii) outsourced services, mainly related to legal and corporate consulting services; and (iii) data processing; partially offset by: (iv) increased expenses from the expansion of Service Points by 2,301, of which 23 were branches, 76 PAB/PAE/PAA, 1,545 Bradesco Expresso units and 657 other service points.

Year on year, the 18.6% increase is the result of greater expenses with: (i) outsourced services, related to: (a) upgrading and expansion of customer service structure and partial outsourcing of credit card processing (Fidelity); and (b) variable expenses related to revenue (e.g. non- bank correspondents); (ii) depreciation and amortization; (iii) advertising and marketing; (iv)

increase in business and service volume; and (v) the expansion of the Customer Service Network by 10,615 new units: 196 branches, 341 PAB/PAE/PAA, 6,148 Bradesco Expresso branches and 3,930 other service points, amounting to 57,185 on March 31, 2011.

#### Other Operating Income and Expenses

Other operating expenses, net of other operating income, totaled R\$922 million in the first quarter of 2011, up R\$276 million over previous quarter and R\$372 million year on year.

Compared to the same period last year, the increase in other operating expenses net of other operating income, is mainly the result of higher expenses with: (i) the recording of operating provisions, especially those for civil contingencies; and (ii) the recording of provisions to cover fluctuations arising from the revaluation of IBNR provisions and benefits payable – remission of the Health Insurance segment

#### **Income Tax and Social Contribution**

Growth in tax and social contribution expenses, both quarter-on-quarter and year-on-year, is the result of an increase in taxable income in the first quarter of 2011. It is important to note that the remainder of tax credit was consumed as a result of the increase in the social contribution rate from 9% to 15%.

#### **Unrealized Gains**

Unrealized gains totaled R\$9,590 million in the first quarter of 2011, a R\$966 million decrease from the previous quarter. This was mainly due to: (i) the decrease in unrealized gains of loan and leasing operations, resulting from an increase in interest rates; (ii) the relative depreciation of mark- to-market of held-to-maturity securities; partially offset by: (iii) the appreciation of investments, especially those in Cielo, the stocks of which appreciated by 7.5%; and (iv) the decrease in unrealized losses in borrowings and onlendings, resulting from increased interest rates.



#### **Economic Scenario**

Two years after the peak of the global financial crisis, inflation is once again a cause for concern due to the recent highs in petroleum prices, partially due to recent restrictions of a geo-political nature. More intense pressure on prices has been reported in a number of emerging economies, whose main task at the moment is to moderate growth rates. Nonetheless, the economic policy response to the pressure triggered by the high degree of uncertainty surrounding the global economy has not been as restrictive as in the precrisis years. The developed economies, on the other hand, are facing a number of challenges to sustainable growth, such as weak job markets, high levels of public debt and the impacts of the recent tragedy in Japan. Generally, the international scenario continues to be marked by abundant liquidity, low risk aversion and high commodity prices, which should continue virtually unchanged in the coming months.

On the domestic front, the international shock caused by commodity prices has worsened thanks to the mismatch between supply and demand and the Brazilian economy's still high level of indexation. The response to inflationary pressure has been a change in the economic policy mix, combining a moderate increase in basic interest rates and a slowdown in public spending with the adoption of prudential macroeconomic measures. This coordinated response will most likely fail to prevent inflation from reaching around 6.0% this year, but should ensure convergence with the inflationary target throughout 2012, when Brazil's economic growth should be more moderate than the 7.5% recorded in 2010, the highest figure since 1986. If projections for GDP growth of 3.8% in 2011 prove correct, this convergence will become even more likely.

Despite the country's undoubted export strength, its main economic activity driver has been – and will continue to be – domestic demand. Investments have been fueled by the high level of corporate confidence and the opportunities

generated by the sporting events in 2014 and 2016 and the exploration of the pre-salt oil discoveries. Household consumption continues to grow at a robust pace, supported by the buoyant job market, income gains and the generation of formal jobs. Credit, employment and income should continue to grow in 2011, albeit at a more moderate pace. With no signs of excessive commitment of income on the part of borrowers and with continuing social mobility, the outlook for the Brazilian banking system remains favorable, especially in the real estate segment, whose growth has been healthy, with no signs of undue excess.

The world's perception of Brazil remains positive, underlined by yet another upgrade from an important risk classification agency. The favorable long-term domestic outlook and the current international scenario have put pressure on the dollar exchange rate, which will tend to remain high. This tendency will be accompanied by the continuing build-up of international reserves, which provide a necessary liquidity buffer in moments of cyclical reversal. The increase in the current account deficit this year should not jeopardize this tendency, as the external accounts will mainly be financed by direct foreign investments, which should reach US\$52 billion, a new record.

Bradesco continues to hold a positive long-term view of Brazil, with no signs of any institutional regressions on the horizon. At the same time, the Organization tends to have a positive bias. It is important to point out that the path to sustainable growth could be considerably shortened by massive investments in education and infrastructure, accompanied by economic reforms to increase the efficiency of the domestic productive sector. Initiatives of this type would make a fundamental contribution to creating more solid conditions for the private sector to confront global competition and continue expanding and generating jobs.

# **Main Economic Indicators**

| Main Indicators (%)                               | 1Q11   | 4Q10   | 3Q10   | 2Q10    | 1Q10   | 4Q09   | 3Q09   | 2Q09    |
|---|--------|--------|--------|---------|--------|--------|--------|---------|
| Interbank Deposit Certificate (CDI)               | 2.64   | 2.56   | 2.61   | 2.22    | 2.02   | 2.12   | 2.18   | 2.37    |
| Ibovespa  | (1.04) | (0.18) | 13.94  | (13.41) | 2.60   | 11.49  | 19.53  | 25.75   |
| USD – Commercial Rate                             | (2.25) | (1.65) | (5.96) | 1.15    | 2.29   | (2.08) | (8.89) | (15.70) |
| General Price Index - Market (IGP-M)              | 2.43   | 3.18   | 2.09   | 2.84    | 2.78   | (0.11) | (0.37) | (0.32)  |
| CPI (IPCA – IBGE)                                 | 2.44   | 2.23   | 0.50   | 1.00    | 2.06   | 1.06   | 0.63   | 1.32    |
| Federal Government Long-Term Interest Rate (TJLP) | 1.48   | 1.48   | 1.48   | 1.48    | 1.48   | 1.48   | 1.48   | 1.54    |
| Reference Interest Rate (TR)                      | 0.25   | 0.22   | 0.28   | 0.11    | 0.08   | 0.05   | 0.12   | 0.16    |
| Savings Accounts                                  | 1.76   | 1.73   | 1.79   | 1.62    | 1.59   | 1.56   | 1.63   | 1.67    |
| Business Days (number)                            | 62     | 63     | 65     | 62      | 61     | 63     | 65     | 61      |
| Indicators (Closing Rate)                         | Mar11  | Dec10  | Sept10 | Jun10   | Mar10  | Dec09  | Sept09 | Jun09   |
| USD – Commercial Selling Rate – (R\$)             | 1.6287 | 1.6662 | 1.6942 | 1.8015  | 1.7810 | 1.7412 | 1.7781 | 1.9516  |
| Euro – (R\$)                                      | 2.3129 | 2.2280 | 2.3104 | 2.2043  | 2.4076 | 2.5073 | 2.6011 | 2.7399  |
| Country Risk (points)                             | 173    | 189    | 206    | 248     | 185    | 192    | 234    | 284     |
| Basic Selic Rate Copom (% p.a.)                   | 11.75  | 10.75  | 10.75  | 10.25   | 8.75   | 8.75   | 8.75   | 9.25    |
| BM&F Fixed Rate (% p.a.)                          | 12.28  | 12.03  | 11.28  | 11.86   | 10.85  | 10.46  | 9.65   | 9.23    |

# **Projections through 2013**

| %                                      | 2011  | 2012    | 2013  |
|--|-------|---------|-------|
| USD - Commercial Rate (year-end) - R\$ | 1.60  | 1.70    | 1.74  |
| Extended Consumer Price Index (IPCA)   | 6.00  | 4.50    | 4.50  |
| General Price Index - Market (IGP-M)   | 6.50  | 4.50    | 4.50  |
| Selic (year-end)                       | 12.25 | 5 11.25 | 10.25 |
| Gross Domestic Product (GDP)           | 3.80  | 4.70    | 4.80  |

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## Guidance

(1)

#### **Bradesco's Outlook for 2011**

This guidance contains forward-looking statements that are subject to risks and uncertainties, as they are based on Management's expectations and assumptions and on information available to the market as of the present date.

| Loan Portfolio                      | 15 to 19%   |
|-------------------------------------|-------------|
| Individuals                         | 13 to 17%   |
| Corporate                           | 16 to 20%   |
| SMEs                                | 20 to 24%   |
| Corporate                           | 11 to 15%   |
| Products                            |             |
| Vehicles                            | 10 to 14%   |
| Cards <sup>(1)</sup>                | 9 to 13%    |
| Real Estate Financing (origination) | R\$10.0 bil |
| Payroll Deductible Loans            | 30 to 34%   |
| Financial Margin <sup>(2)</sup>     | 18 to 22%   |
| Fee and Commission Income           | 9 to 13%    |
| Operating Expenses <sup>(3)</sup>   | 11 to 15%   |
| Insurance Premiums                  | 10 to 13%   |

Does not include the "BNDES Cards" and "Advances of Receivables" portfolios;

(2) Under current criterion, Guidance for Financial Margin; and

(3) Administrative and Personnel Expenses.

#### Statement of Income vs. Managerial Income vs. Adjusted Income

#### Analytical Breakdown of Statement of Income vs. Managerial Income vs. Adjusted Income

#### First quarter of 2011

|  | 1Q11<br>Statement<br>of Income |      |      | tions<br>(3) | (4)   | (5)  | (6)  |       |       | Manageria<br>Statement<br>of Income | Non-Recurring | R\$ million  Adjusted  Statement of Income |
|--|--------------------------------|------|------|--------------|-------|------|------|-------|-------|-------------------------------------|---------------|--|
| Financial<br>Margin                              | 10,131                         | (91) | 33   | (102)        | (408) | -    | -    | -     | (201) | 9,362                               | -             | 9,362                                      |
| ALL  | (2,534)                        | -    | -    | -            | 225   | (51) | -    | -     | -     | (2,360)                             | -             | (2,360)                                    |
| Gross Income<br>from Financial<br>Intermediation | 7,597                          | (91) | 33   | (102)        | (183) | (51) | -    | -     | (201) | 7,002                               | -             | 7,002                                      |
| Savings Bond<br>Operations <sup>(*)</sup>        | 785                            | -    | -    | -            | -     | -    | -    | -     | -     | 785                                 | -             | 785  |
| Fee and<br>Commission<br>Income                  | 3,419                          | -    | -    | -            | -     | -    | 91   | -     | -     | 3,510                               | -             | 3,510                                      |
| Personnel<br>Expenses                            | (2,436)                        | -    | -    | -            | -     | -    | -    | -     | -     | (2,436)                             | -             | (2,436)                                    |
| Other<br>Administrative<br>Expenses              | (3,037)                        | -    | -    | -            | -     | -    | -    | (103) | -     | (3,140)                             | -             | (3,140)                                    |
| Tax Expenses                                     | (895)                          | -    | -    | -            | (7)   | -    | -    | -     | 22    | (880)                               | -             | (880)                                      |
| Equity in the<br>Earnings (Losses)<br>of         | 34                             | -    | -    | -            | -     | -    | -    | -     | -     | 34                                  | -             | 34   |
| Unconsolidated C<br>Other Operating              | ompanies                       |      |      |              |       |      |      |       |       |                                     |               |  |
| Income/Expenses                                  | (1,338)                        | 91   | (33) | 102          | 190   | -    | (91) | 103   | -     | (976)                               | 54            | (922)                                      |
| Operating<br>Income                              | 4,129                          | -    | -    | -            | -     | (51) | -    | -     | (179) | 3,899                               | 54            | 3,953                                      |
| Non-Operating Income                             | (55)                           | -    | -    | -            | -     | 51   | -    | -     | -     | (4)                                 | -             | (4)  |
| Income Tax /<br>Social<br>Contribution and       | (1,372)                        | -    | -    | _            | -     | -    | -    | -     | 179   | (1,193)                             | (18)          | (1,211)                                    |
| Minority Interest                                |                                |      |      |              |       |      |      |       |       |                                     |               |  |
| Net Income                                       | 2,702                          | -    | -    | -            | -     | -    | -    | -     | -     | 2,702                               | 36            | 2,738                                      |

<sup>(1)</sup> Commission Expenses on the placement of loans and financing were reclassified from the item "Other Operating Expenses" to the item "Financial Margin";

<sup>(2)</sup> Interest Income/Expenses from the insurance segment were reclassified from the item "Other Operating Revenues/Expenses" to the item "Financial Margin";

<sup>(3)</sup> Interest Income/Expenses from the financial segment were reclassified from the item "Other Operating Revenues/Expenses" to the item "Financial Margin";

<sup>(4)</sup> Revenue from Loan Recovery classified under the item "Financial Margin"; Expenses with Discounts Granted classified under the item "Other Operating Revenues/Expenses"; Expenses with Write-offs of Leasing Operations classified under the item "Financial Margin" were reclassified to the item "ALL Expenses - Allowance for Loan Losses" and reclassification

- of Tax expenses, classified under Other Operating Expenses;
- (5) Losses from the Sale of Foreclosed Assets (BNDU) classified under the item "Non-Operating Income" were reclassified to the item "ALL Expenses Allowance for Loan Losses";
- (6) Income from Commissions and Credit Card Fees, Insurance Premium Commissions and Insurance Policy Fees classified under the item "Other Operating Revenues/Expenses" were reclassified to the item "Fee and Commission Income";
- (7) Credit Card Operation Interchange Expenses classified under the item "Other Operating Revenues/Expenses" were reclassified to the item "Other Administrative Expenses";
- (8) The partial result of Derivatives used to hedge investments abroad, which simply cancels the tax effects (IR/CS and PIS/Cofins) of this hedge strategy in terms of Net Income; and
- (9) For more information see page 08 of this chapter.
- (\*) Result of Insurance, Private Pension Plans and Savings Bond Operations = Insurance, Private Pension Plans and Savings Bond Retained Premiums Variation in the Technical Provisions of Insurance, Private Pension Plans and Savings Bonds Retained Claims Drawings and Redemption of Savings Bonds Selling Expenses with Insurance Plans, Private Pension Plans and Savings Bonds.

# Statement of Income vs. Managerial Income vs. Adjusted Income

#### Fourth quarter of 2010

|  | 4Q10<br>Statement<br>of Income | ="    | sificat<br>(2) |       | (4)   | (5)  | (6)  |      |       | Managerial<br>Statement<br>of Income | Events (9) | R\$ million  Adjusted  Statement of Income |
|--|--------------------------------|-------|----------------|-------|-------|------|------|------|-------|--------------------------------------|------------|--|
| Financial<br>Margin                                    | 9,904                          | (114) | 32             | (110) | (492) | -    | -    | -    | (202) | 9,018                                | -          | 9,018                                      |
| ALL  | (2,299)                        | -     | -              | -     | 309   | (85) | -    | -    | -     | (2,075)                              | (220)      | (2,295)                                    |
| Gross Income<br>from Financial<br>Intermediation       | 7,605                          | (114) | 32             | (110) | (183) | (85) | -    | -    | (202) | 6,943                                | (220)      | 6,723                                      |
| Savings Bond Operations (*)                            | 700                            | -     | -              | -     | -     | -    | -    | -    | -     | 700                                  | -          | 700  |
| Fee and<br>Commission<br>Income                        | 3,471                          | -     | -              | -     | -     | -    | 97   | -    | -     | 3,568                                | -          | 3,568                                      |
| Personnel<br>Expenses                                  | (2,533)                        | -     | -              | -     | -     | -    | -    | -    | -     | (2,533)                              | -          | (2,533)                                    |
| Other<br>Administrative<br>Expenses                    | (3,159)                        | -     | -              | -     | -     | -    | -    | (98) | -     | (3,257)                              | -          | (3,257)                                    |
| Tax Expenses<br>Equity in the                          | (872)                          | -     | -              | -     | (8)   | -    | -    | -    | 22    | (858)                                | -          | (858)                                      |
| Earnings (Losses) of                                   | 60                             | -     | -              | -     | -     | -    | -    | -    | -     | 60                                   | -          | 60   |
| Unconsolidated Co                                      | ompanies                       |       |                |       |       |      |      |      |       |                                      |            |  |
| Other Operating<br>Income/Expenses                     | (1,128)                        | 114   | (32)           | 110   | 191   | -    | (97) | 98   | -     | (744)                                | 98         | (646)                                      |
| Operating<br>Income                                    | 4,144                          | -     | -              | -     | -     | (85) | -    | -    | (180) | 3,879                                | (122)      | 3,757                                      |
| Non-Operating Income                                   | 70                             | -     | -              | -     | -     | 85   | -    | -    | -     | 155                                  | (145)      | 10   |
| Income Tax / Social Contribution and Minority Interest | (1,227)                        | -     | -              | -     | -     | -    | -    | -    | 180   | (1,047)                              | (36)       | (1,083)                                    |
| Net Income   | 2,987                          | -     | -              | -     | -     | -    | -    | -    | -     | 2,987                                | (303)      | 2,684                                      |

- (1) Commission Expenses on the placement of loans and financing were reclassified from the item "Other Operating Expenses" to the item "Financial Margin";
- (2) Interest Income/Expenses from the insurance segment were reclassified from the item "Other Operating Revenues/Expenses" to the item "Financial Margin";
- (3) Interest Income/Expenses from the financial segment were reclassified from the item "Other Operating Revenues/Expenses" to the item "Financial Margin";
- (4) Revenue from Loan Recovery classified under the item "Financial Margin"; Expenses with Discounts Granted classified under the item "Other Operating Revenues/Expenses", Expenses with Write-offs of Leasing Operations classified under the item "Financial Margin" were reclassified to the item "ALL Expenses Allowance for Loan Losses" and reclassification of Tax expenses, classified under Other Operating Expenses;
- (5) Losses from the Sale of Foreclosed Assets (BNDU) classified under the item "Non-Operating Income" were reclassified to the item "ALL Expenses Allowance for Loan Losses";
- (6) Income from Commissions and Credit Card Fees, Insurance Premium Commissions and Insurance Policy Fees classified under the item "Other Operating Revenues/Expenses" were reclassified to the item "Fee and Commission Income";
- (7) Credit Card Operations Interchange Expenses classified under the item "Other Operating Revenues/Expenses" were reclassified to the item "Other Administrative Expenses";

- (8) The partial result of Derivatives used to hedge investments abroad, which simply cancels the tax effects (IR/CS and PIS/Cofins) of this hedge strategy in terms of Net Income; and
- (9) For more information see page 08 of this chapter.
- (\*) Result of Insurance, Private Pension Plans and Savings Bond Operations = Insurance, Private Pension Plans and Savings Bond Retained Premiums Variation in the Technical Provisions of Insurance, Private Pension Plans and Savings Bonds Retained Claims Drawings and Redemption of Savings Bonds Selling Expenses with Insurance Plans, Private Pension Plans and Savings Bonds.

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## Statement of Income vs. Managerial Income vs. Adjusted Income

#### First quarter of 2010

|   | 1Q10                |       |               |             |       |      |      |      |                        |         |                          | R\$ million                        |
|---|---------------------|-------|---------------|-------------|-------|------|------|------|------------------------|---------|--------------------------|------------------------------------|
|   | Statement of Income |       | ificat<br>(2) | ions<br>(3) | (4)   | (5)  | (6)  | (7)  | Fiscal<br>Hedge<br>(8) | C+-+    | Non-Recurring Events (9) | Adjusted<br>Statement<br>of Income |
| Financial<br>Margin   | 8,002               | (105) | 35            | (60)        | (240) | -    | -    | -    | 57                     | 7,689   | -                        | 7,689                              |
| ALL   | (2,159)             | -     | -             | -           | 70    | (99) | -    | -    | -                      | (2,188) | -                        | (2,188)                            |
| Gross Income<br>from Financial                                  | 5.843               | (105) | 35            | (60)        | (170) | (99) |      |      | 57                     | 5,501   | _                        | 5,501                              |
| Intermediation  | 5,843               | (105) | 33            | (60)        | (170) | (99) | -    | -    | 57                     | 5,501   | -                        | 5,501                              |
| Savings Bond Operations (*)                                     | 583                 | -     | -             | -           | -     | -    | -    | -    | -                      | 583     | -                        | 583                                |
| Fee and<br>Commission<br>Income                                 | 3,080               | -     | -             | -           | -     | -    | 44   | -    | -                      | 3,124   | -                        | 3,124                              |
| Personnel<br>Expenses   | (2,120)             | -     | -             | -           | -     | -    | -    | -    | -                      | (2,120) | -                        | (2,120)                            |
| Other<br>Administrative<br>Expenses                             | (2,564)             | -     | -             | -           | -     | -    | -    | (83) | -                      | (2,647) | -                        | (2,647)                            |
| Tax Expenses  | (736)               | -     | -             | -           | (7)   | -    | -    | -    | (6)                    | (749)   | _                        | (749)                              |
| Equity in the<br>Earnings (Losses)<br>of                        | 29                  |       | -             | -           | -     | -    | -    | -    | -                      | 29      | -                        | 29                                 |
| Unconsolidated Co<br>Other Operating                            | ompanies            |       |               |             |       |      |      |      |                        |         |                          |                                    |
| Income/Expenses   | (1,329)             | 105   | (35)          | 60          | 177   | -    | (44) | 83   | -                      | (983)   | 433                      | (550)                              |
| Operating<br>Income   | 2,786               | -     | -             | -           | -     | (99) | -    | -    | 51                     | 2,738   | 433                      | 3,171                              |
| Non-Operating<br>Income   | (95)                | -     | -             | -           | -     | 99   | -    | -    | -                      | 4       | -                        | 4                                  |
| Income Tax /<br>Social<br>Contribution and<br>Minority Interest | (588)               | -     | -             | -           | -     | -    | -    | -    | (51)                   | (639)   | (389)                    | (1,028)                            |
| Net Income  | 2,103               | -     | -             | -           | -     | -    | -    | -    | -                      | 2,103   | 44                       | 2,147                              |

- (1) Commission Expenses on the placement of loans and financing were reclassified from the item "Other Operating Expenses" to the item "Financial Margin";
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- (4) Revenue from Loan Recovery classified under the item "Financial Margin"; Expenses with Discounts Granted classified under the item "Other Operating Revenues/Expenses", Expenses with Write-offs of Leasing Operations classified under the item "Financial Margin" were reclassified to the item "ALL Expenses Allowance for Loan Losses" and reclassification of Tax expenses, classified under Other Operating Expenses;
- (5) Losses from the Sale of Foreclosed Assets (BNDU) classified under the item "Non-Operating Income" were reclassified to the item "ALL Expenses Allowance for Loan Losses";
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|    |  |  |

# **Consolidated Balance Sheet and Adjusted Statement of Income**

## **Balance Sheet**

|  |          |          |          |          |          |          |          | R\$ million |
|--|----------|----------|----------|----------|----------|----------|----------|-------------|
|  | Mar11    | Dec10    | Sept10   | Jun10    | Mar10    | Dec09    | Sept09   | Jun09       |
| Assets   |          |          |          |          |          |          |          |             |
| Current and Long-Term Assets   | 663,599  | 625,783  | 601,180  | 547,868  | 522,709  | 496,028  | 477,458  | 474,301     |
| Cash and Cash Equivalents  | 6,785    | 15,738   | 9,669    | 6,877    | 8,705    | 6,947    | 8,571    | 9,001       |
| Interbank Investments Securities and Derivative Financial                  | 100,159  | 73,232   | 92,567   | 96,478   | 97,165   | 110,797  | 97,487   | 89,636      |
| Instruments  | 217,482  | 213,518  | 196,081  | 156,755  | 157,309  | 146,619  | 147,724  | 146,110     |
| Interbank and Interdepartmental  |          |          |          |          |          |          |          |             |
| Accounts   | 67,292   | 66,326   | 50,781   | 50,427   | 36,674   | 18,723   | 17,718   | 16,620      |
| Loan and Leasing Operations  | 222,404  | 213,532  | 200,092  | 191,248  | 181,490  | 172,974  | 163,699  | 160,174     |
| Allow ance for Loan Losses (ALL)   | (16,740) | (16,290) | (16,019) | (15,782) | (15,836) | (16,313) | (14,953) | (13,871)    |
| Other Receivables and Assets   | 66,217   | 59,727   | 68,009   | 61,864   | 57,202   | 56,281   | 57,212   | 66,631      |
| Permanent Assets   | 11,788   | 11,702   | 10,723   | 10,232   | 9,917    | 10,195   | 8,228    | 8,177       |
| Investments  | 1,675    | 1,577    | 1,616    | 1,553    | 1,537    | 1,549    | 1,392    | 1,359       |
| Premises and Leased Assets   | 3,666    | 3,766    | 3,401    | 3,427    | 3,244    | 3,418    | 3,272    | 3,300       |
| Intangible Assets  | 6,447    | 6,359    | 5,706    | 5,252    | 5,136    | 5,228    | 3,564    | 3,518       |
| Total  | 675,387  | 637,485  | 611,903  | 558,100  | 532,626  | 506,223  | 485,686  | 482,478     |
|  |          |          |          |          |          |          |          |             |
| Liabilities  |          |          |          |          |          |          |          |             |
| Current and Long-Term Liabilities  | 623,069  | 588,610  | 564,794  | 512,790  | 488,431  | 463,350  | 446,152  | 444,574     |
| Deposits   | 203,822  | 193,201  | 186,194  | 178,453  | 170,722  | 171,073  | 167,987  | 167,512     |
| Federal Funds Purchased and Securities                                     |          |          |          |          |          |          |          |             |
| Sold under Agreements to Repurchase  | 178,989  | 171,497  | 157,009  | 131,134  | 128,172  | 113,273  | 102,604  | 99,710      |
| Funds from Issuance of Securities  | 21,701   | 17,674   | 13,749   | 12,729   | 8,550    | 7,482    | 7,111    | 7,694       |
| Interbank and Interdepartmental  |          |          | - ·-·    |          |          |          |          |             |
| Accounts   | 2,647    | 3,790    | 2,451    | 2,777    | 2,063    | 2,950    | 2,257    | 1,904       |
| Borrow ing and Onlending   | 41,501   | 38,196   | 37,998   | 35,033   | 30,208   | 27,328   | 27,025   | 29,081      |
| Derivative Financial Instruments Provisions for Insurance, Private Pension | 2,358    | 730      | 1,878    | 1,097    | 2,469    | 531      | 1,669    | 2,599       |
| Plans and Savings Bonds  | 89,980   | 87,177   | 82,363   | 79,308   | 77,685   | 75,572   | 71,400   | 68,828      |
| Other Liabilities  | 82,071   | 76,345   | 83,152   | 72,259   | 68,562   | 65,141   | 66,098   | 67,245      |
| Deferred Income  | 447      | 360      | 312      | 337      | 292      | 321      | 297      | 272         |
| Minority Interest in Subsidiaries  | 574      | 472      | 683      | 678      | 816      | 798      | 360      | 355         |
| Shareholders' Equity   | 51,297   | 48,043   | 46,114   | 44,295   | 43,087   | 41,754   | 38,877   | 37,277      |
| Total  | 675,387  | 637,485  | 611,903  | 558,100  | 532,626  | 506,223  | 485,686  | 482,478     |

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# **Consolidated Balance Sheet and Adjusted Statement of Income**

## **Adjusted Statement of Income**

|   |         |         |         |         |         |         |         | R\$ million |
|---|---------|---------|---------|---------|---------|---------|---------|-------------|
|   | 1Q11    | 4Q10    | 3Q10    | 2Q10    | 1Q10    | 4Q09    | 3Q09    | 2Q09        |
| Financial Margin  | 9,362   | 9,018   | 8,302   | 8,047   | 7,689   | 7,492   | 7,587   | 7,560       |
| Interest  | 8,849   | 8,553   | 7,904   | 7,663   | 7,406   | 7,144   | 6,891   | 6,771       |
| Non-Interest  | 513     | 465     | 398     | 384     | 283     | 348     | 696     | 789         |
| ALL   | (2,360) | (2,295) | (2,059) | (2,161) | (2,188) | (2,695) | (2,908) | (3,118)     |
| Gross Income from Financial<br>Intermediation                               | 7,002   | 6,723   | 6,243   | 5,886   | 5,501   | 4,797   | 4,679   | 4,442       |
| Income from Insurance, Private Pension Plan and Savings Bond Operations (*) | 785     | 700     | 703     | 786     | 583     | 484     | 433     | 529         |
| Fee and Commission Income   | 3,510   | 3,568   | 3,427   | 3,253   | 3,124   | 3,125   | 2,857   | 2,911       |
| Personnel Expenses  | (2,436) | (2,533) | (2,411) | (2,238) | (2,120) | (2,081) | (2,126) | (1,908)     |
| Other Administrative Expenses   | (3,140) | (3,257) | (2,890) | (2,738) | (2,647) | (2,746) | (2,359) | (2,233)     |
| Tax Expenses  | (880)   | (858)   | (779)   | (734)   | (749)   | (694)   | (639)   | (615)       |
| Equity in the Earnings (Losses) of<br>Unconsolidated Companies              | 34      | 60      | 19      | 19      | 29      | 82      | 39      | 13          |
| Other Operating Revenues and Expenses                                       | (922)   | (646)   | (598)   | (588)   | (550)   | (539)   | (539)   | (459)       |
| - Other Operating Revenues  | 370     | 410     | 318     | 294     | 265     | 279     | 209     | 311         |
| - Other Operating Expenses  | (1,292) | (1,056) | (916)   | (882)   | (815)   | (818)   | (748)   | (770)       |
| Operating Income  | 3,953   | 3,757   | 3,714   | 3,646   | 3,171   | 2,428   | 2,345   | 2,680       |
| Non-Operating Income  | (4)     | 10      | (10)    | (12)    | 4       | (62)    | 63      | 37          |
| Income Tax and Social Contribution  | (1,138) | (1,059) | (1,123) | (1,161) | (1,010) | (519)   | (607)   | (717)       |
| Minority Interest   | (73)    | (24)    | (63)    | (18)    | (18)    | (8)     | (6)     | (4)         |
| Adjusted Net Income   | 2,738   | 2,684   | 2,518   | 2,455   | 2,147   | 1,839   | 1,795   | 1,996       |

<sup>(\*)</sup> Results from Insurance, Private Pension Plan and Savings Bonds Operations = Retained Insurance, Private Pension Plan and Savings Bonds Premiums - Variation in Technical Provisions of Insurance, Private Pension Plans and Savings Bonds – Retained Claims – Drawings and Redemption of Savings Bonds – Selling Expenses with Insurance, Private Pension Plans and Savings Bonds.

# Financial Margin - Interest and Non-Interest

## **Financial Margin Breakdown**

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# Financial Margin - Interest and Non-Interest

## **Average Financial Margin Rate**

|                                   |             |                     |       |         |       | R\$ million |  |
|-----------------------------------|-------------|---------------------|-------|---------|-------|-------------|--|
|                                   | Financial M | inancial Margin     |       |         |       |             |  |
|                                   | 1Q11        | 4Q10 1Q10 Variation |       |         |       |             |  |
|                                   | IGII        | 4010                | IQIO  | Quarter | 12M   |             |  |
| Interest - due to volume          |             |                     |       |         | 436   | 1,547       |  |
| Interest - due to spread          |             |                     |       |         | (140) | (104)       |  |
| - Financial Margin - Interest     |             | 8,849               | 8,553 | 7,406   | 296   | 1,443       |  |
| - Financial Margin - Non-Interest |             | 513                 | 465   | 283     | 48    | 230         |  |
| Financial Margin                  |             | 9,362               | 9,018 | 7,689   | 344   | 1,673       |  |
| Average Margin Rate (*)           |             | 8.2%                | 8.3%  | 8.1%    |       |             |  |

<sup>(\*)</sup> Average Margin Rate = (Financial Margin / Average Assets - Purchase and Sale Commitments - Permanent Assets) Annualized

Financial margin in the first quarter of 2011 was R\$9,362 million. Compared with the previous quarter there was a R\$344 million, or 3.8% increase mainly from the interest financial margin, which was positively impacted by: (i) the increase in the volume of operations; contributing with R\$436 million; and mitigated by (ii) the decrease in the average spread of R\$140 million.

Financial margin grew by 21.8% or R\$1,673 million in the first quarter of 2011, compared to the same period in the previous year. This growth is due to (i) the R\$1,443 million increase in interest margin, of which: (a) R\$1,547 million corresponds to the increase in volume of operations; being partially mitigated by: (b) decrease in the average spread in the amount of R\$104 million; and (ii) the increase in "non-interest" financial margin, in the amount of R\$230 million, from more treasury/securities gains.

## Financial Margin – Interest

#### Interest Financial Margin - Breakdown

|                  |              |                                     |       |       |         | R\$ million |  |  |
|------------------|--------------|-------------------------------------|-------|-------|---------|-------------|--|--|
|                  | Interest Fin | Interest Financial Margin Breakdown |       |       |         |             |  |  |
|                  |              | · ·                                 |       | Varia | tion    |             |  |  |
|                  | 1Q11         | 4Q10                                | 1Q10  | Quar  | ter 12M |             |  |  |
| Loans            | (            | 5,180                               | 6,143 | 5,630 | 37      | 550         |  |  |
| Funding          |              | 1,009                               | 916   | 593   | 93      | 416         |  |  |
| Insurance        |              | 999                                 | 907   | 744   | 92      | 255         |  |  |
| Securities/Other |              | 661                                 | 587   | 439   | 74      | 222         |  |  |
| Financial Margin |              | 3,849                               | 8,553 | 7,406 | 296     | 1,443       |  |  |

The interest financial margin reached R\$8,849 million in the first quarter of 2011 versus the R\$8,553 million posted in the fourth quarter of 2010, a positive impact of R\$296 million. The business lines that contributed the most to results in the quarter were (i) "Funding," which is explained in further detail in "Funding Financial Margin" – "Interest" and (ii) "Insurance", which is explained in further detail in "Insurance Financial Margin" - "Interest.".

Year on year, interest financial margin posted growth of 19.5%, or R\$1,443 million. The business lines that most contributed to this growth were: (i) "Loan," details of which can be found in "Loan Financial Margin" – "Interest;" and (ii) "Funding," details of which can be found in "Funding Financial Margin" – "Interest."

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# **Financial Margin - Interest**

## **Interest Financial Margin - Rates**

The annualized ratio of "interest" financial margin to total average assets stood at 7.8% in the first quarter of 2011, stable in comparison with the previous quarter and the first quarter of 2010.

## Interest Financial Margin - Annualized Average Rates

|                  | 1011             |           |              | 4040             |         | R\$ million  |  |  |
|------------------|------------------|-----------|--------------|------------------|---------|--------------|--|--|
|                  | 1Q11<br>Interest | Average   | Average Rate | 4Q10<br>Interest | Average | Average Rate |  |  |
|                  |                  | Balance   |              |                  | Balance |              |  |  |
| Loans            | 6,18             | 0 239,266 | 10.74%       | 6,143            | 227,368 | 11.25%       |  |  |
| Funding          | 1,00             | 9 276,157 | 1.47%        | 916              | 255,634 | 1.44%        |  |  |
| Insurance        | 99               | 9 88,818  | 4.58%        | 907              | 85,096  | 4.33%        |  |  |
| Securities/Other | 66               | 1 206,006 | 1.29%        | 587              | 202,244 | 1.17%        |  |  |
| Financial Margin | 8,84             | 9 -       | -            | 8,553            | -       | -            |  |  |

|                  | 1Q11<br>Interest | Average<br>Balance | Average Rate | 1Q10<br>Interest | Average<br>Balance | Average Rate |
|------------------|------------------|--------------------|--------------|------------------|--------------------|--------------|
| Loans            | 6,180            | 239,266            | 10.74%       | 5,630            | 194,704            | 12.08%       |
| Funding          | 1,009            | 276,157            | 1.47%        | 593              | 221,851            | 1.07%        |
| Insurance        | 999              | 88,818             | 4.58%        | 744              | 76,591             | 3.94%        |
| Securities/Other | 66               | 206,006            | 1.29%        | 439              | 187,381            | 0.94%        |
| Financial Margin | 8,849            | ) -                | -            | 7,406            | -                  | -            |

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## **Loan Financial Margin - Interest**

## Loan Financial Margin - Breakdown

|                           |             |                         |         |         |            | R\$ million |
|---------------------------|-------------|-------------------------|---------|---------|------------|-------------|
|                           | Financial M | Financial Margin - Loan |         |         |            |             |
|                           | 1Q11        | 1Q11 4Q10 1Q10          |         |         | Variation  |             |
|                           |             |                         |         |         | Quarter 12 | 2M          |
| Interest - due to volume  |             |                         |         |         | 307        | 1,151       |
| Interest - due to spread  |             |                         |         |         | (270)      | (601)       |
| Interest Financial Margin | (           | 6,180                   | 6,143   | 5,630   | 37         | 550         |
| Revenues                  | 1           | 1,056                   | 10,554  | 9,210   | 502        | 1,846       |
| Expenses                  | (4          | .,876)                  | (4,411) | (3,580) | (465)      | (1,296)     |

In the first quarter of 2011, the financial margin with loan operations reached R\$6,180 million, up 0.6% or R\$37 million, over the previous quarter. The variation was mainly the result of: (i) growth in average business volume of R\$307 million; offset by: (ii) a R\$270 million decrease in the average spread.

In the first quarter of 2011, financial margin was up 9.8% or R\$550 million from the same period last year. This variation was the result of: (i) the positive contribution of R\$1,151 million from the increase in the volume of operations; and, partially offset by: (ii) a decrease in average spread by R\$601 million.

It is important to highlight Bradesco's strategic positioning, which allows it to take advantage of the best opportunities from the upturn in the Brazilian economy, highlighting operations aimed at family consumption and production financing.

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Economic and Financial Analysis

## **Loan Financial Margin - Interest**

Loan Financial Margin - Net Margin

The graph above presents a summary of loan activity. The Gross Margin line refers to interest income from loans, net of opportunity cost (essentially the accrued Interbank Deposit Certificate - CDI over rate in the period), which has gone up due to the increase in volume of operations.

The ALL curve shows delinquency costs, which are represented by Allowance for Loan Losses (ALL) expenses, discounts granted in negotiations and net of loan recoveries, and the result of the sale of foreclosed assets, among other items.

The net margin curve presents the result of loan interest income, net of ALL, which in the first quarter of 2011 recorded a decrease from the previous quarter of 0.7%, due to the 2.8% increase in ALL expenses. Year on year, net margin increased by 11.0%, or R\$378 million.

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## **Loan Financial Margin - Interest**

#### **Total Loan Portfolio**

Loan operations (including sureties, guarantees, advances of credit card receivables and assignments of receivables-backed investment funds and mortgage-backed receivables) ended the first quarter of 2011 at R\$284.7 billion, an increase of 3.8% in the quarter and 21.0% in the last twelve months.

The expanded loan portfolio(1), which also includes the other credit risk operations –commercial portfolio (debentures and promissory notes), amounted to R\$304.4 billion in March 2011 (R\$293.6 billion in December 2010 and R\$248.3 billion in March 2010), recording growth of 3.7% in the quarter and 22.6% in the last twelve months.

(1) For more information, see page 36 of this chapter.

### Loan Portfolio Breakdown by Product and Type of Customer (Individuals and Corporate)

A breakdown of loan products for Individuals is presented below:

| Individuals                 | R\$ million |          |         | Variation % |        |
|-----------------------------|-------------|----------|---------|-------------|--------|
| Mar11                       | Dec10       | Mar10    | Quarter | 12M         |        |
| Vehicles - CDC              | 25,81       | 1 24,867 | 20,609  | 3.8         | 25.2   |
| Credit Card                 | 16,49       | 3 17,184 | 14,195  | (4.0)       | 16.2   |
| Payroll-Deductible Loan (1) | 16,12       | 3 15,008 | 11,491  | 7.4         | 40.3   |
| Personal Loan               | 12,07       | 5 11,493 | 9,342   | 5.1         | 29.3   |
| Leasing                     | 6,91        | 6 7,954  | 11,329  | (13.1)      | (39.0) |
| Rural Loan                  | 5,94        | 6 5,798  | 4,785   | 2.5         | 24.3   |
| Real Estate Financing (2)   | 4,87        | 9 4,370  | 3,189   | 11.6        | 53.0   |
| BNDES/Finame Onlending      | 4,70        | 4 4,394  | 3,439   | 7.1         | 36.8   |
| Overdraft Facilities        | 2,94        | 0 2,481  | 2,635   | 18.5        | 11.6   |
| Sureties and Guarantees     | 66          | 7 535    | 551     | 24.7        | 20.9   |
| Other (3)                   | 3,52        | 5 4,037  | 4,448   | (12.7)      | (20.7) |
| Total                       | 100,07      | 9 98,122 | 86,012  | 2.0         | 16.4   |
| Including:                  |             |          |         |             |        |

Including

- (1) Credit assignment (FIDC): R\$401 million in March 2011, R\$408 million in December 2010 and R\$360 million in March 2010;
- (2) Credit assignment (CRI): R\$268 million in March 2011, R\$287 million in December 2010, R\$354 million in March 2010; and
- (3) Credit assignment (FIDC) for the acquisition of assets: R\$5 million in March 2011, R\$8 million in December 2010 and R\$18 million in March 2010.

Operations with Individuals, which recorded growth of 16.4% in the last twelve months, was led by: (i) real estate financing: (ii) the payroll-deductible loans portfolio; and (iii) BNDES/Finame onlending. In the first quarter of 2011, these operations grew by 2.0%

when compared to the previous quarter, and the products that most contributed to growth were: (i) real estate financing; (ii) payroll-deductible loans; and (iii) BNDES/Finame onlending.

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# **Loan Financial Margin - Interest**

A breakdown of loan products for the Corporate segment is presented below:

| Corporate   | R\$ million |         |         | Variation % |        |
|---|-------------|---------|---------|-------------|--------|
| Mar11   | Dec10       | Mar10   | Quarter | 12M         |        |
| Working Capital   | 36,161      | 34,729  | 29,526  | 4.1         | 22.5   |
| BNDES/Finame Onlending                                  | 26,389      | 25,160  | 16,762  | 4.9         | 57.4   |
| Operations Abroad                                       | 19,099      | 17,927  | 14,017  | 6.5         | 36.3   |
| Credit Card   | 11,353      | 11,073  | 7,738   | 2.5         | 46.7   |
| Overdraft Account                                       | 9,450       | 8,387   | 8,226   | 12.7        | 14.9   |
| Export Financing  | 8,500       | 7,133   | 8,016   | 19.2        | 6.0    |
| Leasing   | 8,091       | 8,411   | 8,642   | (3.8)       | (6.4)  |
| Real Estate Financing - Corporate Plan (1)              | 6,990       | 6,484   | 5,119   | 7.8         | 36.6   |
| Rural Loan  | 4,380       | 4,241   | 4,144   | 3.3         | 5.7    |
| Vehicles - CDC  | 4,191       | 3,936   | 3,062   | 6.5         | 36.9   |
| Sureties and Guarantees (2)                             | 41,800      | 40,231  | 34,162  | 3.9         | 22.4   |
| Other   | 8,212       | 8,393   | 9,812   | (2.2)       | (16.3) |
| Subtotal  | 184,616     | 176,105 | 149,226 | 4.8         | 23.7   |
| Operations w ith Credit Risk - Commercial Portfolio (3) | 19,678      | 19,328  | 13,044  | 1.8         | 50.9   |
| Total   | 204,295     | 195,433 | 162,270 | 4.5         | 25.9   |

- (1) Mortgage-backed receivables (CRI): Includes R\$307 million in March 2011, R\$312 million in December 2010 and R\$388 million in March 2010;
- (2) 91.6% of surety and guarantees from corporate customers were contracted by corporations; and
- (3) Includes operations with debentures and promissory notes.

The corporate segment grew by 25.9% in the last twelve months and 4.5% in the quarter. The main highlights in the last twelve months were: (i) operations bearing credit risk - commercial portfolio; (ii) BNDES/Finame onlending; (iii) credit card; and (iv) vehicle financing – CDC. In the quarter, the highlights were: (i) export financings; (ii) overdraft accounts; and (iii) real estate financing – corporate plans.

### Loan Portfolio - Consumer Financing

The graph below shows the types of credit related to Individual Consumer Financing (CDC/vehicle leasing, personal loans, financing of goods, revolving credit cards and cash and installment purchases at merchants).

Consumer financing totaled R\$78.2 billion, which corresponded to a 0.8% increase in the quarter and 14.6% in the last twelve months. Growth was led by: (i) vehicle financing (CDC/Leasing); and (ii) payroll-deductible loans, which together totaled R\$48.9 billion, accounting for 62.5% of the total consumer financing balance. Given their guarantees and characteristics, they provide operations with an adequate level of credit risk.

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# **Loan Financial Margin - Interest**

## **Breakdown of Vehicle Portfolio**

|                   | R\$ million |        |        |         |        |
|-------------------|-------------|--------|--------|---------|--------|
|                   | Mar11       | Dec10  | Mar10  | Quarter | 12M    |
| CDC Portfolio     | 30,002      | 28,803 | 23,671 | 4.2     | 26.7   |
| Individuals       | 25,811      | 24,867 | 20,609 | 3.8     | 25.2   |
| Corporate         | 4,191       | 3,936  | 3,062  | 6.5     | 36.9   |
| Leasing Portfolio | 11,769      | 13,151 | 17,291 | (10.5)  | (31.9) |
| Individuals       | 6,916       | 7,954  | 11,329 | (13.1)  | (39.0) |
| Corporate         | 4,853       | 5,197  | 5,962  | (6.6)   | (18.6) |
| Finame Portfolio  | 8,766       | 8,125  | 3,590  | 7.9     | 144.2  |
| Individuals       | 1,002       | 887    | 108    | 13.0    | 827.8  |
| Corporate         | 7,764       | 7,238  | 3,482  | 7.3     | 123.0  |
| Total             | 50,537      | 50,079 | 44,552 | 0.9     | 13.4   |
| Individuals       | 33,729      | 33,708 | 32,046 | 0.1     | 5.3    |
| Corporate         | 16,808      | 16,371 | 12,506 | 2.7     | 34.4   |

Vehicle financing operations (individuals and corporate customers) totaled R\$50.5 billion in March 2011, for an increase of 0.9% on the quarter and 13.4% on the same period last year. Of the total vehicle portfolio, 59.4% corresponds to CDC, 23.3% to Leasing and 17.3% to Finame. Individuals represented 66.7% of the portfolio, while Corporate Customers accounted for the remaining 33.3%.

## Loan Portfolio – By Type

The table below presents all operations with credit risk (including sureties and guarantees, advances on credit card receivables, loan assignments and other operations with some type of credit risk), which increased by 4.1% in the quarter and 23.4% in the last twelve months.

|   | R\$ million |         |         |         |        |
|---|-------------|---------|---------|---------|--------|
|   | Mar11       | Dec10   | Mar10   | Quarter | 12M    |
| Loans and Discounted Securities             | 116,264     | 110,316 | 92,366  | 5.4     | 25.9   |
| Financing                                   | 76,869      | 73,046  | 56,537  | 5.2     | 36.0   |
| Rural and Agribusiness Financing            | 14,262      | 13,804  | 12,338  | 3.3     | 15.6   |
| Leasing Operations                          | 15,008      | 16,366  | 20,249  | (8.3)   | (25.9) |
| Advances on Exchange Contracts              | 5,728       | 4,189   | 5,126   | 36.7    | 11.7   |
| Other Loans                                 | 11,781      | 12,893  | 11,491  | (8.6)   | 2.5    |
| Total Loan Operations <sup>(1)</sup>        | 239,912     | 230,614 | 198,107 | 4.0     | 21.1   |
| Sureties and Guarantees Granted (Memorandum |             |         |         |         |        |
| Accounts)                                   | 42,466      | 40,766  | 34,714  | 4.2     | 22.3   |
| Other <sup>(2)</sup>                        | 1,336       | 1,833   | 1,298   | (27.1)  | 2.9    |
| Total Exposures - Loan Operations           | 283,714     | 273,213 | 234,119 | 3.8     | 21.2   |

| Loan Assignments (FIDC / CRI)                           | 981     | 1,014   | 1,119   | (3.3) | (12.3) |
|---|---------|---------|---------|-------|--------|
| Total Operations including Loan Assignment              | 284,695 | 274,227 | 235,238 | 3.8   | 21.0   |
| Operations w ith Credit Risk - Commercial Portfolio (3) | 19,678  | 19,328  | 13,044  | 1.8   | 50.9   |
| Total Operations with Credit Risk - Expanded            |         |         |         |       |        |
| Portfolio   | 304,374 | 293,555 | 248,282 | 3.7   | 22.6   |
| Other Operations w ith Credit Risk (4)                  | 14,085  | 12,267  | 9,784   | 14.8  | 44.0   |
| Total Operations with Credit Risk                       | 318,459 | 305,822 | 258,066 | 4.1   | 23.4   |

<sup>(1)</sup> Concept determined by the Brazilian Central Bank;

<sup>(2)</sup> Refers to advances of credit card receivables;
(3) Includes operations with debentures and promissory notes; and

<sup>(4)</sup> Includes operations involving interbank deposit certificates (CDI), international treasury, euronotes, swaps, forward currency contracts and investments in receivables-backed investment funds (FIDC) and mortgage-backed receivables (CRI).

# **Loan Financial Margin - Interest**

## Credit Portfolio Concentration\* - by Sector

The loan portfolio by sector of economic activity presented slight changes in the segments it comprises, specifically an increase in participation of commerce and services in the last twelve months.

| Activity Sector   |         |       |         |       |         | R\$ million |
|---|---------|-------|---------|-------|---------|-------------|
| Mar11   | %       | Dec10 | %       | Mar10 | %       |             |
| Public Sector   | 1,008   | 0.4   | 973     | 0.4   | 1,546   | 8.0         |
| Private Sector  | 238,904 | 99.6  | 229,641 | 99.6  | 196,561 | 99.2        |
| Corporate   | 140,166 | 58.4  | 132,757 | 57.6  | 111,832 | 56.4        |
| Industry  | 46,562  | 19.4  | 45,268  | 19.6  | 39,351  | 19.9        |
| Commerce  | 37,809  | 15.8  | 34,519  | 15.0  | 27,004  | 13.6        |
| Financial Intermediaries                                  | 716     | 0.3   | 566     | 0.2   | 788     | 0.4         |
| Services  | 51,772  | 21.6  | 49,496  | 21.5  | 42,104  | 21.2        |
| Agriculture, Cattle Raising, Fishing, Forestry and Forest | 3,307   | 1.4   | 2,908   | 1.3   | 2,585   | 1.3         |
| Exploration   |         |       |         |       |         |             |
| Individuals   | 98,738  | 41.2  | 96,884  | 42.0  | 84,729  | 42.8        |
| Total   | 239,912 | 100.0 | 230,614 | 100.0 | 198,107 | 100.0       |

<sup>(\*)</sup> Concept defined by the Brazilian Central Bank.

## Changes in the Loan Portfolio\*

Out of the R\$41.8 billion in growth in the loan portfolio over the last twelve months, new borrowers were responsible for R\$24.7 billion, or 59.0% of the growth. New borrowers represented 10.3% of the portfolio on March 31, 2011.

\* Concept defined by the Brazilian Central Bank.

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## **Loan Financial Margin - Interest**

### Changes in the Loan Portfolio - By Rating

In the chart below, we show that both new borrowers and remaining debtors from March 2010 presented a good level of credit quality (AA-C rating), demonstrating the adequacy and consistency of credit policy and processes, as well as required guarantees and credit ranking instruments used by Bradesco.

| Breakdown of Portfolio by Rating | wn of Portfolio by Rating between March 2010 and 2011<br>Total Loans in March 2011 |         |             | New Customers from Remainir April 2010 to March 2011 from Mar |             |         |       |
|----------------------------------|--|---------|-------------|---|-------------|---------|-------|
| R\$ million                      | %  |         | R\$ million | %   | R\$ million | %       |       |
| AA - C                           |  | 221,670 | 92.4        | 23,449  | 95.0        | 198,221 | 92.1  |
| D                                |  | 4,751   | 1.9         | 406   | 1.7         | 4,345   | 2.0   |
| E - H                            |  | 13,491  | 5.7         | 816   | 3.3         | 12,675  | 5.9   |
| Total                            |  | 239,912 | 100.0       | 24,671  | 100.0       | 215,241 | 100.0 |

<sup>(\*)</sup> Concept defined by the Brazilian Central Bank.

### Loan Portfolio\* - By Customer Profile

The table below presents the changes in the breakdown of the loan portfolio by customer profile:

| Type of Customer      | R\$ million | R\$ million |         |         | Variation % |      |  |
|-----------------------|-------------|-------------|---------|---------|-------------|------|--|
|                       | Mar11       | Dec10       | Mar10   | Quarte  | r 12M       |      |  |
| Corporate             | Į.          | 58,334      | 55,235  | 50,343  | 5.6         | 15.9 |  |
| SMEs                  | 8           | 82,840      | 78,495  | 63,034  | 5.5         | 31.4 |  |
| Individuals           |             | 98,738      | 96,884  | 84,729  | 1.9         | 16.5 |  |
| Total Loan Operations | 2           | 39,912      | 230,614 | 198,107 | 4.0         | 21.1 |  |

<sup>(\*)</sup> Concept defined by the Brazilian Central Bank.

It is worth noting that growth in the Corporate portfolio was impacted by: (i) the appreciation of the Brazilian Real against the US Dollar; as well as by (ii) funds raised on the capital markets, whose balance of operations with credit risk – commercial portfolio, which include debentures and promissory notes, grew by R\$6.6 billion in the last twelve months, representing an increase of 50.9% in the period, resulting in lower growth of traditional loan operations for this type of customer.

## Loan Portfolio\* - By Customer Profile and Rating (%)

Regarding the last 12 months, the increase in the share of loans rated "AA - C," reflects improved economic performance during the period, the ongoing improvement of loan analysis tools and processes and the quality growth of Bradesco's loan portfolio.

| Bv | Rating |
|----|--------|
|    |        |

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|             | Mar11 |      |     | Dec | 10   |     | Mar | 10   |     |     |
|-------------|-------|------|-----|-----|------|-----|-----|------|-----|-----|
|             | AA-C  | D    | E-H | AA- | C D  | E-H | AA- | C D  | E-H |     |
| Corporate   |       | 97.3 | 1.6 | 1.1 | 97.3 | 1.6 | 1.1 | 97.1 | 1.2 | 1.6 |
| SMEs        |       | 92.2 | 2.3 | 5.5 | 92.3 | 2.2 | 5.5 | 90.8 | 2.5 | 6.7 |
| Individuals |       | 89.6 | 1.9 | 8.5 | 89.8 | 1.8 | 8.4 | 88.3 | 2.1 | 9.6 |
| Total       |       | 92.4 | 1.9 | 5.7 | 92.4 | 1.9 | 5.7 | 91.4 | 2.0 | 6.6 |

<sup>(\*)</sup> Concept defined by the Brazilian Central Bank.

## **Loan Financial Margin - Interest**

### Loan Portfolio\* - By Business Segment

The table below shows growth by business segment in Bradesco's loan portfolio, especially the growth in the assets of the Retail, Prime and Corporate in the quarter. In the year, Prime, Retail and Middle Market were the segments that posted the greatest growth.

| Business Segments               | R\$ million |       |         |       |         |       | Variation % |      |
|---------------------------------|-------------|-------|---------|-------|---------|-------|-------------|------|
| Business Segments               | Mar11       | %     | Dec10   | %     | Mar10   | %     | Quarter     | 12M  |
| Retail                          | 83,622      | 34.9  | 78,699  | 34.1  | 63,594  | 32.1  | 6.3         | 31.5 |
| Corporate (1)                   | 69,842      | 29.1  | 66,464  | 28.8  | 59,566  | 30.1  | 5.1         | 17.3 |
| Middle Market                   | 31,777      | 13.2  | 31,049  | 13.5  | 24,664  | 12.4  | 2.3         | 28.8 |
| Prime                           | 9,410       | 3.9   | 8,896   | 3.9   | 6,416   | 3.2   | 5.8         | 46.7 |
| Other / Non-account holders (2) | 45,261      | 18.9  | 45,506  | 19.7  | 43,866  | 22.2  | (0.5)       | 3.2  |
| Total                           | 239,912     | 100.0 | 230,614 | 100.0 | 198,107 | 100.0 | 4.0         | 21.1 |

<sup>(\*)</sup> Concept defined by the Brazilian Central Bank.

#### Loan Portfolio - By Currency

The balance of dollar-indexed and/or denominated loans and onlending operations (excluding ACCs - Advances on Foreign billion (R\$211.1 billion in December 2010 and R\$182.4 billion in Exchange Contracts) totaled US\$12.7 billion, representing strong growth of 8.1% in the quarter and 43.6% in the last twelve months, in terms of U.S. dollars (in terms of Brazilian reais, an increase of 5.7% and 31.3%, respectively). In terms of Brazilian reais, these same foreign currency operations totaled R\$20.7 billion (R\$19.6 billion in December 2010 and R\$15.7 billion in March 2010).

In March 2011, total loan operations, in Reais, stood at R\$219.2 March 2010), up 3.9% from the previous quarter and 20.2% over the last twelve months.

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<sup>(1)</sup> Considers credits acquired with recourse. In the table on page 38, Loan Portfolio - by Customer Profile, these amounts are allocated to Individuals; and

<sup>(2)</sup> Mainly non-account holders from vehicle financing, cards and payroll-deductible loans.

Economic and Financial Analysis

# **Loan Financial Margin - Interest**

## Loan Portfolio\* - By Debtor

The credit exposure levels of the largest debtors reduced its concentration in comparison with both the same period in the previous year and the previous quarter. The quality of the portfolio of the one hundred largest debtors, when evaluated using AA and A ratings, improved in the last twelve months but slightly deteriorated in the quarter.

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# **Loan Financial Margin - Interest**

## Loan Portfolio\* - By Flow of Maturities

In March 2011, performing loan operations presented a longer debt maturity profile as a result of the focus on BNDES/Finame onlending and real-estate lending. It is worth noting that onlending and real estate lo-

an operations present reduced risk, given their guarantees and characteristics, in addition to providing favorable conditions to gain customer loyalty.

(\*) Concept defined by the Brazilian Central Bank.

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| Economic | and | Financial |
|----------|-----|-----------|
|          |     | Analysis  |

# **Loan Financial Margin - Interest**

## Loan Portfolio\* - Delinquency over 90 days

After five consecutive quarters in decline, in March 2011, the total delinquency rate for loans overdue for over 90 days remained stable when compared with the previous quarter.

The graph below details the decrease in delinquency for operations overdue from 61 to 90 days in comparison with the same period in the previous year and stability in the quarter.

(\*) Concept defined by the Brazilian Central Bank.

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Economic and Financial Analysis

# **Loan Financial Margin - Interest**

Analysis of delinquency by type of customer in the quarter shows that operations overdue from 61 to 90 days presented a slight increase for Individuals, as expected for in period of the year.

For Corporate customers, delinquency of operations overdue from 61 to 90 days remained stable in the quarter.

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## **Loan Financial Margin - Interest**

### Allowance for Loan Losses (ALL) vs. Delinquency vs. Losses

The volume of Allowance for Loan Losses (ALL) amounted to R\$16.7 billion, representing 7.0% of the total portfolio, and is composed of generic provisions (customer and/or operation rating), specific provisions (non-performing operations) and excess provisions (internal criteria).

It is important to highlight the adequacy of adopted provisioning criteria, which can be proven by: (i) analyzing the historical data on recorded allowances for loan losses; and (ii) effective losses in the subsequent twelve-month period. For instance, in March 2010, for an existing provision of 8.0% of the portfolio, the loss in the subsequent twelve months was 4.3%, which means the existing provision covered the loss by an 86% margin, as shown in the graph below.

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# **Loan Financial Margin - Interest**

Analysis in terms of loss net of recovery shows a significant increase in the coverage margin. In March 2010, for an existing provision of 8.0% of the portfolio, the net loss in the subsequent twelve months was 2.9%, meaning that the existing provision covered the loss by a 176% margin.

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Economic and Financial Analysis

## **Loan Financial Margin - Interest**

### **Allowance for Loan Losses**

Bradesco holds allowances nearly R\$3.0 billion in excess of requirements. The current provisioning levels reflect the cautious approach to supporting potential changes in scenarios, such as higher delinquency levels and/or changes in the loan portfolio profile.

The Non-Performing Loan ratio (operations overdue for over 60 days) posted a slight increase in the period, from 4.3% in December 2010 to 4.4% in March 2011. Coverage ratios for the allowance for loans overdue for over 60 and 90 days posted a slight reduction in the quarter, still providing the Bank with a certain measure of comfort.

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# **Loan Financial Margin - Interest**

#### Loan Portfolio - Portfolio Indicators

To facilitate monitoring of the quantitative and qualitative performance of Bradesco's loan portfolio, a comparative summary of the main figures and indicators is presented below:

|  |         |         | R\$ million (except %) |
|--|---------|---------|------------------------|
|  | Mar11   | Dec10   | Mar10                  |
| Total Loan Operations  | 239,912 | 230,614 | 198,107                |
| - Individuals  | 98,738  | 96,884  | 84,729                 |
| - Corporate  | 141,174 | 133,730 | 113,378                |
| Existing Provision   | 16,740  | 16,290  | 15,836                 |
| - Specific   | 8,298   | 7,898   | 8,230                  |
| - Generic  | 5,439   | 5,390   | 4,601                  |
| - Excess   | 3,003   | 3,002   | 3,005                  |
| Specific Provision / Existing Provision (%)  | 49.6    | 48.5    | 52.0                   |
| Existing Provision / Loan Operations (%)   | 7.0     | 7.1     | 8.0                    |
| AA - C Rated Loan Operations / Loan Operations (%) D Rated Operations under Risk Management / Loan | 92.4    | 92.4    | 91.4                   |
| Operations (%)   | 1.9     | 1.9     | 2.0                    |
| E - H Rated Loan Operations / Loan Operations (%)  | 5.7     | 5.7     | 6.6                    |
| D Rated Loan Operations  | 4,751   | 4,285   | 3,961                  |
| Existing Provision for D Rated Loan Operations   | 1,258   | 1,121   | 1,046                  |
| D Rated Provision / Loan Operations (%)  | 26.5    | 26.2    | 26.4                   |
| D - H Rated Non-Performing Loans   | 11,858  | 11,172  | 11,651                 |
| Existing Provision/D - H Rated Non-Performing Loans (%)  | 141.2   | 145.8   | 135.9                  |
| E - H Rated Loan Operations  | 13,491  | 13,100  | 13,161                 |
| Existing Provision for E - H Rated Loan Operations   | 11,899  | 11,579  | 11,622                 |
| E - H Rated Provison / Loan Operations (%)   | 88.2    | 88.4    | 88.3                   |
| E - H Rated Non-Performing Loans   | 9,881   | 9,403   | 9,742                  |
| Existing Provision/E - H Rated Non-Performing Loan (%)   | 169.4   | 173.2   | 162.6                  |
| Non-Performing Loans (*)   | 10,520  | 9,973   | 10,465                 |
| Non-Performing Loans (*) / Loan Operations (%)   | 4.4     | 4.3     | 5.3                    |
| Existing Provision / Non-Performing Loans (*) (%)  | 159.1   | 163.3   | 151.3                  |
| Loan Operations Overdue for over 90 days   | 8,648   | 8,243   | 8,760                  |
| Existing Provision / Operations Overdue for Over 90 days   |         |         |                        |
| (%)  | 193.6   | 197.6   | 180.8                  |

<sup>(\*)</sup> Loan operations overdue for over 60 days and do not generate revenue appropriation under the accrual accounting method.

The table above shows the continuing quality of the loan portfolio, represented by (i) the 92.4% share of loans classified as "AA-C" in March 2011; (ii) the adequate delinquency levels; and (iii) the excellent coverage of operations overdue for over 60 and 90 days.

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## **Funding Financial Margin - Interest**

### Funding Financial Margin - Breakdown

|                           | Financial N | Margin - Funding |      |           | ı   | R\$ million |
|---------------------------|-------------|------------------|------|-----------|-----|-------------|
|                           | 1Q11        | 4Q10             | 1Q10 | Variation |     |             |
|                           | IGII        | 4010             | IGIO | Quarter   | 12M |             |
| Interest - due to volume  |             |                  |      |           | 75  | 198         |
| Interest - due to spread  |             |                  |      |           | 18  | 218         |
| Interest Financial Margin |             | 1,009            | 916  | 593       | 93  | 416         |

Comparing the first quarter of 2011 with the previous one, there was an increase of 10.2% or R\$93 million in the interest funding financial margin. This growth was due to: (i) increased operation volume, which contributed to a R\$75 million increase; and (ii) average spread gains of R\$18 million.

In the first quarter of 2011, the interest funding financial margin reached R\$1,009 million, versus R\$593 million in the same period last year, for growth of 70.2% or R\$416 million.

The increase was mainly the result of: (i) greater average spread gains of R\$218 million, due to the increase in interest rate (Selic) in the period and the drop in funding costs; and (ii) an increase in average business volume, contributing R\$198 million, from the establishing of funding strategies, which led to an increase in the average volume of time and savings deposits, as well as the issuance of financial letters.

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## **Funding Financial Margin - Interest**

### Loans vs. Funding

To analyze Loan Operations in relation to Funding, it is first necessary to deduct, from total customer funding: (i) the amount committed to compulsory deposits at the Brazilian Central Bank; and (ii) the amount of available funds held at units in the customer service network; and to add (iii) the funds from domestic and offshore lines that provide funding to meet loan and financing needs.

Bradesco presents low reliance on interbank deposits and foreign credit lines, given its capacity to effectively obtain funding from customers. This is a result of: (i) the outstanding position of its service points; (ii) the extensive diversity of

products offered; and (iii) the market's confidence in the Bradesco brand.

Despite reduced liquidity from the increase in compulsory deposit rates (in December 2010), we observe that use of funds still showed a comfortable margin in March 2011, practically returning to the same levels seen in March 2010 as a result of increased funding, which proves that Bradesco was capable of meeting demand for resources in loan operations, mainly by raising funds with customers.

| Eunding vo. Investments                       |          | R\$ million |          | Variation % |            |
|---|----------|-------------|----------|-------------|------------|
| Funding vs . Investments                      | Mar11    | Dec10       | Mar10    | Quarter     | 12M        |
| Demand Deposits                               | 32,891   | 37,332      | 32,585   | (11.9)      | 0.9        |
| Sundry Floating                               | 5,041    | 1,870       | 3,715    | 169.6       | 35.7       |
| Savings Deposits                              | 54,625   | 53,436      | 45,195   | 2.2         | 20.9       |
| Time Deposits + Debentures (1)                | 165,169  | 148,941     | 134,122  | 10.9        | 23.1       |
| Other   | 28,583   | 23,230      | 10,851   | 23.0        | 163.4      |
| Customer Funds                                | 286,310  | 264,809     | 226,468  | 8.1         | 26.4       |
| (-) Compulsory Deposits / Funds Available (2) | (66,716) | (74,329)    | (43,462) | (10.2)      | 53.5       |
| Customer Funds Net of Compulsory Deposits     | 219,594  | 190,480     | 183,006  | 15.3        | 20.0       |
| Onlending                                     | 31,411   | 29,819      | 20,646   | 5.3         | 52.1       |
| Foreign Credit Lines                          | 13,392   | 10,126      | 14,272   | 32.3        | (6.2)      |
| Funding Abroad                                | 30,506   | 21,785      | 15,383   | 40.0        | 98.3       |
| Total Funding (A)                             | 294,903  | 252,210     | 233,307  | 16.9        | 26.4       |
|   |          |             |          |             |            |
| Loan Portfolio/Leasing/Cards (Other           | 245,781  | 233,181     | 199,449  | 5.4         | 23.2       |
| Receivables)/Acquired CDI (B) (3)             |          |             |          |             |            |
| B/A (%)                                       | 83.3     | 92.5        | 85.5     | (9.2) p.p.  | (2.1) p.p. |

<sup>(1)</sup> Debentures mainly used to back purchase and sale commitments;

<sup>(2)</sup> Excludes government bonds tied to savings accounts; and

<sup>(3)</sup> Comprises amounts relative to card operations (cash and installment purchases from merchants) and amounts related to interbank deposit certificates (CDI) to debate from the compulsory amount.

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## **Funding Financial Margin - Interest**

## **Main Funding Sources**

The following table presents changes in main funding sources:

|                                   |         | R\$ million |         | Variation % |       |
|-----------------------------------|---------|-------------|---------|-------------|-------|
|                                   | Mar11   | Dec10       | Mar10   | Quarter     | 12M   |
| Demand Deposits                   | 32,891  | 37,332      | 32,585  | (11.9)      | 0.9   |
| Savings Deposits                  | 54,625  | 53,436      | 45,195  | 2.2         | 20.9  |
| Time Deposits                     | 116,055 | 102,158     | 92,577  | 13.6        | 25.4  |
| Debentures (*)                    | 48,351  | 46,040      | 40,790  | 5.0         | 18.5  |
| Borrow ing and Onlending          | 41,501  | 38,197      | 30,208  | 8.6         | 37.4  |
| Funds from Issuance of Securities | 21,701  | 17,674      | 8,550   | 22.8        | 153.8 |
| Subordinated Debts                | 24,408  | 26,315      | 23,541  | (7.2)       | 3.7   |
| Total                             | 339,532 | 321,152     | 273,446 | 5.7         | 24.2  |

<sup>(\*)</sup> Considers only debentures used to back purchase and sale commitments.

## **Demand Deposits**

The R\$4,441 million decrease in the first quarter of 2011, when compared to the previous quarter, is mainly due to: (i) the use of funds by customers to pay non-recurring, end-of-year expenses (i.e.

IPVA and Property Tax - IPTU); and (ii) the seasonality of the fourth quarter, generating a greater volume of funds from the payment of the thirteenth salary.

The balance of these funds remained stable year on year.

## **Savings Deposits**

Savings deposits were up by 2.2% in the first quarter versus previous quarter and by 20.9% over the last 12 months, mainly as a result of an increase in the amount of funds raised that exceeded redemptions in the period. The remuneration of balances (TR + 0.5% p.m.) reached 1.7% in the quarter and 7.1% accrued over the last 12 months.

Bradesco is always increasing its savings accounts base and has seen growth of 8.8% in savings accounts over the last twelve months.

At the end of the first quarter of 2011, the balance of Bradesco's savings accounts represented 17.9% of the Brazilian Savings and Loan System (SBPE).

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## **Funding Financial Margin - Interest**

#### **Time Deposits**

In the first quarter of 2011, time deposits grew by 13.6% (or R\$13,897 million) over the previous quarter, mainly as a result of an increase in funding volume from institutional investors and the branch network due to improved remuneration rates.

In the first quarter of 2011 versus the same quarter in the previous year, the 25.4% gain was mainly due to increased funding volume from institutional investors and the branch network.

#### **Debentures**

On March 31, 2011, the balance of Bradesco's debentures was R\$48,351 million, up by 5.0% quarter on quarter and 18.5% over the last twelve months.

These increases are mainly due to the placement of the securities, which are used to back purchase and sale commitments that are, in turn, impacted by stable levels of economic activity.

### **Borrowings and Onlending**

The 8.6%, or R\$3,304 million increase in the quarter is mainly due to: (i) a R\$1,594 million increase in the volume of funds from borrowings and onlending in the country, mainly through Finame operations; and (ii) new funding in the first quarter of 2011, which impacted borrowing and onlending obligations denominated in and/or indexed to foreign currency, which increased from R\$7,996 million in December 2010 to R\$9,705 million in March 2011.

The year-on-year increase of 37.4%, or R\$11,293 million was mainly due to the R\$10,664 million increase in the volume of funds from borrowings and onlending in the country, basically through BNDES and Finame operations.

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## **Funding Financial Margin - Interest**

### **Funds from Security Issuances**

The 22.8%, or R\$4,027 million increase in the quarter is mainly due to the following: (i) the R\$3,701 million increase in the volume of Financial Letters; (ii) the growth of Mortgage Bonds, in the amount of R\$420 million; (iii) the higher volume of operations with Letters of Credit for Agribusiness, amounting to R\$116 million, and partially offset by: (iv) the negative variation in the foreign exchange rate of 2.3%, which impacted securities issued abroad.

In the comparison of the first quarter of 2011 with the same period last year, the 153.8% growth, or R\$13,151 million, is mainly the result of: (i) new issuances of Financial Letters in the market, beginning in the second quarter of 2010, the balance of which amounted to R\$11,521 million in March 2011; (ii) the increase in Mortgage Bonds, in the amount of R\$1,196 million; (iii) the increased volume of Letters of Credit for Agribusiness, of R\$353 million; (iv) the higher volume of Collateral Mortgage Notes, in the amount of R\$298 million; and partially offset by: (v) a negative exchange variation affecting all securities issued abroad.

- (1) Issued as of the second quarter of 2010; and
- (2) Considering Collateral Mortgage Notes, Mortgage Bonds, Letters of Credit for Agribusiness, Debentures, MTN Program Issues and the cost of issues over funding.

## **Subordinated Debt**

Subordinated Debt totaled R\$24,408 million in March 2011 (R\$5,798 million abroad and R\$18,610 million in Brazil).

In the last 12 months, Bradesco issued R\$4,686 million in Subordinated Debt (R\$2,080 million in Brazil and R\$2,606 million abroad), R\$2.606 million of which under Tier II of the Capital Adequacy Ratio (Basel II) and maturing in 2021. The issue of subordinated notes stands out with a total of US\$1.6

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billion in August 2010 and January 2011.

Note that only R\$8,469 million of total subordinated debt is used for calculating the Capital Adequacy Ratio (Basel II), given the maturity of each subordinated debt operation.



## **Securities/Other Financial Margin - Interest**

#### Securities/Other Financial Margin - Breakdown

| Financial Margin - Securities / Other |      |        |         |         |            |         |  |  |
|---------------------------------------|------|--------|---------|---------|------------|---------|--|--|
|                                       | 1Q11 | 4Q10   | 1Q10    |         | Variation  |         |  |  |
|                                       | IGII | 4010   | 10,10   |         | Quarter 12 | 2M      |  |  |
| Interest - due to volume              |      |        |         |         | 12         | 60      |  |  |
| Interest - due to spread              |      |        |         |         | 62         | 162     |  |  |
| Interest Financial Margin             |      | 661    | 587     | 439     | 74         | 222     |  |  |
| Revenues                              | į.   | 5,990  | 5,913   | 3,750   | 77         | 2,240   |  |  |
| Expenses                              | (5   | 5,329) | (5,326) | (3,311) | (3)        | (2,018) |  |  |

In the comparison between the first quarter of 2011 and the previous quarter, the interest financial margin with Securities/Other posted growth of R\$74 million. This performance was due to: (i) average spread gains totaling R\$62 million; and (ii) the increase in the operation volume, contributing a total of R\$12 million.

In the first quarter of 2011, the interest financial margin with Securities/Other stood at R\$661 million, versus R\$439 million recorded in the same period in 2010, up 50.6% or R\$222 million. This is the result of: (i) greater average spread gains, totaling R\$162 million; and (ii) an increase in the volume of operations, which affected the result in R\$60 million.

#### **Insurance Financial Margin - Interest**

## Insurance Financial Margin - Breakdown

| Financial Margin - Insurances |         |         |         |           |       |  |  |  |
|-------------------------------|---------|---------|---------|-----------|-------|--|--|--|
|                               | 1Q11    | 4Q10    | 1Q10    | Variation |       |  |  |  |
|                               | IGH     | 7010    |         | Quarter 1 | 12M   |  |  |  |
| Interest - due to volume      |         |         |         | 42        | 138   |  |  |  |
| Interest - due to spread      |         |         |         | 50        | 117   |  |  |  |
| Interest Financial Margin     | 999     | 907     | 744     | 92        | 255   |  |  |  |
| Revenues                      | 2,744   | 2,689   | 2,276   | 55        | 468   |  |  |  |
| Expenses                      | (1,745) | (1,782) | (1,532) | 37        | (213) |  |  |  |

In the first quarter of 2011, interest financial margin from insurance operations posted growth of R\$92 million, or 10.1% on the previous quarter, resulting from: (i) greater gains with the average spread, totaling R\$50 million; and (ii) a R\$42 million increase in

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average business volume.

In the comparison of the first quarter of 2011 with the same period in 2010, interest financial margin from insurance operations was up by 34.3%, or R\$255 million, mainly due to: (i) the increase in operation volume, amounting to R\$138 million; and (ii) average spread gains totaling R\$117 million.

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## Financial Margin - Non-Interest

#### Non-Interest Financial Margin - Breakdown

| Non-Interest Financial Margin |                |      |           |         |      |      |  |  |
|-------------------------------|----------------|------|-----------|---------|------|------|--|--|
|                               | 1Q11 4Q10 1Q10 |      | Variation |         | 1    |      |  |  |
|                               | IQII           | 4010 | 1010      | Quarter | 12M  |      |  |  |
| Funding                       |                | (72) | (68)      | (63)    | (4)  | (9)  |  |  |
| Insurance                     |                | 56   | 136       | 69      | (80) | (13) |  |  |
| Securities/Other              |                | 529  | 397       | 277     | 132  | 252  |  |  |
| Total                         |                | 513  | 465       | 283     | 48   | 230  |  |  |

The "non-interest" financial margin in the first quarter of 2011 stood at R\$513 million, versus R\$465 million in the fourth quarter of 2010. Year on year, the margin posted growth of R\$230 million, or 81.3%. Variations in the "non-interest" financial margin are mainly due to:

- · "Funding," represented by expenses with the Credit Guarantee Fund (Fundo Garantidor de Crédito –FGC) due to increased funding volume;
- $\cdot$  "Insurance," the variation of R\$80 million in the first quarter of 2011, compared to the previous quarter, basically refers to lower gains from the sale of equity investments; and
- · "Securities/Other," growth, both quarter-on-quarter and year-on-year, is due to increased treasury/securities gains.

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# Insurance, Private Pension Plans and Savings Bonds

Analysis of the balance sheets and income statements of Grupo Bradesco de Seguros, Previdência e Capitalização:

#### **Consolidated Balance Sheet**

|   |         |         | R\$ million |
|---|---------|---------|-------------|
|   | Mar11   | Dec10   | Mar10       |
| Assets  |         |         |             |
| Current and Long-Term Assets  | 106,227 | 102,707 | 92,552      |
| Securities  | 99,594  | 96,548  | 86,928      |
| Insurance Premiums Receivable   | 1,555   | 1,375   | 1,337       |
| Other Loans   | 5,078   | 4,784   | 4,287       |
| Permanent Assets  | 2,477   | 2,302   | 2,116       |
| Total   | 108,704 | 105,009 | 94,668      |
| Liabilities   |         |         |             |
| Current and Long-Term Liabilities                                       | 96,050  | 92,600  | 83,494      |
| Tax, Civil and Labor Contingencies                                      | 1,798   | 1,737   | 1,590       |
| Payables on Insurance, Private Pension Plan and Savings Bond Operations | 303     | 281     | 296         |
| Other Liabilities   | 3,969   | 3,405   | 3,923       |
| Insurance Technical Provisions  | 7,542   | 7,170   | 6,972       |
| Technical Provisions for Life and Private Pension Plans                 | 78,547  | 76,283  | 67,572      |
| Technical Provisions for Savings Bonds                                  | 3,891   | 3,724   | 3,141       |
| Minority Interest   | 601     | 496     | 613         |
| Shareholders' Equity  | 12,053  | 11,913  | 10,561      |
| Total   | 108,704 | 105,009 | 94,668      |

#### **Consolidated Statement of Income**

|  |      |       |       | R\$ million |
|--|------|-------|-------|-------------|
|  | 1Q11 | 4Q10  | 1Q10  |             |
| Insurance Written Premiums, Private Pension Plan Contributions and Savings |      |       |       |             |
| Bonds Income (*)   |      | 7,850 | 9,022 | 7,196       |
| Premiums Earned from Insurance, Private Pension Plan Contribution and      |      |       |       |             |
| Savings Bonds  |      | 4,464 | 4,293 | 3,672       |
| Interest Income of the Operation   |      | 927   | 994   | 791         |

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| Sundry Operating Revenues              | 165     | 174     | 261     |
|--|---------|---------|---------|
| Retained Claims                        | (2,705) | (2,514) | (2,267) |
| Savings Bonds Draw ing and Redemptions | (549)   | (643)   | (451)   |
| Selling Expenses                       | (424)   | (438)   | (372)   |
| General and Administrative Expenses    | (492)   | (526)   | (402)   |
| Other (Operating Income/Expenses)      | (108)   | (72)    | (17)    |
| Tax Expenses                           | (111)   | (103)   | (85)    |
| Operating Income                       | 1,167   | 1,165   | 1,130   |
| Equity Result                          | 63      | 96      | 55      |
| Non-Operating Income                   | (9)     | (12)    | (7)     |
| Income Before Taxes and Interest       | 1,221   | 1,249   | 1,178   |
| Income Tax and Contributions           | (368)   | (436)   | (433)   |
| Profit Sharing                         | (17)    | (14)    | (27)    |
| Minority Interest                      | (75)    | (19)    | (15)    |
| Net Income                             | 761     | 779     | 703     |

<sup>(\*)</sup> Not considering, in all periods, the effect of Normative Resolution of ANS 206/09 (Health), which, as of January 2010, excluded PPNG (SES) and established the accounting of premiums "Pro-rata temporis." This accounting change did not affect Earned Premiums.

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## Insurance, Private Pension Plans and Savings Bonds

#### Income Distribution of Grupo Bradesco de Seguros e Previdência

|                                |      |      |       |      |      |      |        | R\$ million |
|--------------------------------|------|------|-------|------|------|------|--------|-------------|
|                                | 1Q11 | 4Q10 | 3Q10  | 2Q10 | 1Q10 | 4Q09 | 3Q09 : | 2Q09        |
| Life and Private Pension Plans | 44   | 2 48 | 5 450 | 443  | 409  | 394  | 347    | 366         |
| Health                         | 20   | 1 17 | 7 131 | 122  | 148  | 129  | 89     | 107         |
| Savings Bonds                  | 8    | 6 6  | 3 50  | 57   | 65   | 44   | 65     | 58          |
| Basic Lines and Other          | 3    | 2 5  | 4 90  | 79   | 81   | 35   | 106    | 107         |
| Total                          | 76   | 1 77 | 9 721 | 701  | 703  | 602  | 607    | 638         |

#### **Performance Ratios**

|                                   |      |      |      |      |      |      |      | %    |
|-----------------------------------|------|------|------|------|------|------|------|------|
|                                   | 1Q11 | 4Q10 | 3Q10 | 2Q10 | 1Q10 | 4Q09 | 3Q09 | 2Q09 |
| Claims Ratio (1)                  | 72.0 | 71.1 | 72.4 | 71.8 | 73.3 | 74.3 | 77.2 | 73.3 |
| Selling Ratio (2)                 | 10.0 | 10.8 | 10.7 | 10.2 | 10.6 | 9.6  | 9.9  | 9.9  |
| Administrative Expenses Ratio (3) | 6.1  | 5.8  | 6.3  | 6.1  | 5.6  | 4.6  | 5.4  | 5.4  |
| Combined Ratio (*) (4)            | 86.1 | 85.1 | 85.3 | 84.7 | 85.2 | 85.3 | 88.9 | 85.5 |

- (\*) Excludes additional provisions.
- (1) Retained Claims/Earned Premiums;
- (2) Selling Expenses/Earned Premiums;
- (3) Administrative Expenses/Net Premiums Written; and
- (4) (Retained Claims + Selling Expenses + Other Operating Revenue and Expenses) / Earned Premiums + (Administrative Expenses + Taxes) / Net Premiums Written.

#### Premiums Written, Pension Plan Contributions and Savings Bond Income (\*)

(\*) Not considering, in all periods, the effect of Normative Resolution of ANS 206/09 (Health), which, as of January 2010, excluded PPNG (SES) and established the accounting of premiums "Pro-rata temporis." This accounting change did not affect Earned Premiums.

In the first quarter of 2011, premiums written, pension plan contributions and savings bond income increased by 9.1% on the same quarter of the previous year.

According to Susep and ANS, in the insurance, private pension plan and savings bonds segment, Bradesco Seguros e Previdência had collected R\$2.6 billion up to January 2011, maintaining its position as leader of the ranking with a market share of 22.4%. In the same period, R\$11.6 billion were collected by the insurance industry.

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Economic and Financial

| Analysis  |  |  |  |  |  |  |  |  |  |  |
|---|--|--|--|--|--|--|--|--|--|--|
| Insurance, Private Pension Plans and Savings Bonds  |  |  |  |  |  |  |  |  |  |  |
| Premiums Written, Pension Plan Contributions and Savings Bond Income (*)  |  |  |  |  |  |  |  |  |  |  |
|   |  |  |  |  |  |  |  |  |  |  |
|   |  |  |  |  |  |  |  |  |  |  |
| (*) Not considering, in all periods, the effect of Normative Resolution of ANS 206/09 (Health), which, as of January 2010, excluded PPNG (SES) and established the accounting of premiums "Pro-rata temporis." This accounting change did not affect Earned Premiums. |  |  |  |  |  |  |  |  |  |  |

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## Insurance, Private Pension Plans and Savings Bonds

## **Retained Claims by Insurance Line**

Note: for comparison purposes, we have excluded Technical Provision complements on benefits to be granted – Remission, from the calculation of claims ratio (Earned Premiums) for the first quarter of 2010, amounting to R\$149 million (health insurance).

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| Economic and | Financial |
|--------------|-----------|
| Analysis     |           |

## **Insurance, Private Pension Plans and Savings Bonds**

**Insurance Selling Expenses by Insurance Line** 

Note: for comparison purposes, we have excluded Technical Provision complements on benefits to be granted – Remission, from the selling ratio calculation (Earned Premiums) for the first quarter of 2010, amounting to R\$149 million (health insurance).

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## Insurance, Private Pension Plans and Savings Bonds

#### **Efficiency Ratio**

## General and Administrative Expenses / Revenue

The efficiency ratio increase of 0.3 p.p. in the first quarter of 2011 over the previous quarter is basically due to seasonality of revenue in the last quarter of each year and the collective bargaining agreement executed in January 2011.

Year on year, the 0.5 p.p. increase of efficiency ratio in the first quarter of 2011 mainly refers to the collective bargaining agreement executed in January 2011.

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## Insurance, Private Pension Plans and Savings Bonds

#### **Insurance Technical Provisions**

The Insurance Group's technical provisions represented 30.4% of the insurance industry in January 2011, according to Susep and the National Supplementary Health Agency (ANS).

Note: 1: According to RN 206/09 (ANS), as of January 2010, provisions for unearned premiums (PPNG) were excluded.



#### Bradesco Vida e Previdência

|  |        |        |        | R\$ n  | nillion (exc | cept when i | ndicated o | otherwise) |
|--|--------|--------|--------|--------|--------------|-------------|------------|------------|
|  | 1Q11   | 4Q10   | 3Q10   | 2Q10   | 1Q10         | 4Q09        | 3Q09       | 2Q09       |
| Net Income   | 442    | 485    | 450    | 443    | 409          | 394         | 347        | 366        |
| Income from Premiums and Contribution Revenue*   | 4,059  | 5,385  | 4,096  | 3,690  | 3,910        | 4,933       | 3,697      | 3,304      |
| - Income from Private Pension Plans and VGBL - Income from Life/Personal Accidents Insurance | 3,317  | 4,617  | 3,403  | 3,052  | 3,291        | 4,295       | 3,100      | 2,758      |
| Premiums   | 742    | 768    | 693    | 638    | 619          | 638         | 597        | 546        |
| Technical Provisions   | 78,547 | 76,283 | 71,775 | 68,975 | 67,572       | 65,692      | 61,918     | 59,533     |
| Investment Portfolio   | 82,916 | 80,147 | 75,974 | 72,507 | 70,920       | 68,780      | 64,646     | 61,736     |
| Claims Ratio   | 43.6   | 44.1   | 49.8   | 44.7   | 45.1         | 50.9        | 48.1       | 43.9       |
| Selling Ratio  | 19.2   | 19.5   | 19.8   | 17.5   | 18.8         | 14.4        | 16.5       | 17.1       |
| Combined Ratio   | 71.9   | 74.7   | 79.9   | 71.5   | 73.9         | 70.6        | 74.4       | 69.4       |
| Participants / Policyholders (in thousands) Premiums and Contributions Revenue Market Share  | 22,698 | ,      | ,      | ,      | 21,326       | ,           | 21,206     | ,          |
| (%)**  | 28.9   |        |        |        | 32.7         | 31.1        | 31.1       | 30.4       |
| Life/AP Market Share - Insurance Premiums (%)**  | 15.2   | 17.3   | 17.0   | 16.8   | 16.8         | 16.8        | 16.3       | 16.0       |

<sup>\*</sup> Life/VGBL/Traditional

Due to its solid structure, a policy of product innovation and consumer reliance, Bradesco Vida e Previdência maintained its leadership, holding a market share of 28.9% in terms of income from private pension plans and VGBL.

Revenue in this segment is generally concentrated at the end of the year and was down by 24.6% from the fourth quarter of 2010. This drop impacted the direct revenue from operations. Administrative and personnel expenses posted a decrease from the previous quarter, even considering the collective bargaining agreement in January 2011. In the period, claims dropped by 0.5 p.p. and selling costs by 0.3 p.p.  $\,$ 

Net income for the first quarter of 2011 was up 8.1% from that of the same period last year, mainly resulting from: (i) the improved financial result; (ii) a 1.5 p.p. decline in claims; and partially offset by: (iii) the increase in administrative and personnel expenses, impacted by the collective bargaining agreement in January 2011.

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<sup>\*\*</sup>In 1Q11, considers data for January 2011.

#### Bradesco Vida e Previdência

Bradesco Vida e Previdência's technical provisions stood at R\$78.5 billion in March 2011, made up of R\$76.1 billion from the private pension plan segment and VGBL and R\$2.4 billion from life, personal accidents and other lines, up 16.2% over March 2010.

The Private Pension Plan and VGBL Portfolio totaled R\$78.5 billion in January 2011, equal to 34.8% of all market funds (source: Fenaprevi).

#### **Evolution of Participants and Life and Personal Accident Policyholders**

In March 2011, the number of Bradesco Vida e Previdência customers grew by 6.4% compared to March 2010, surpassing a total of 2 million private pension plan and VGBL plan participants and of20.6 million personal accident and life insurance policyholders.

This impressive growth was fueled by the strength of the Bradesco brand and the adequate selling and management policies.



#### Bradesco Saúde - Consolidated

|                                     |       |       |       | В     | \$ million (e | except wher | n indicated | otherwise) |
|-------------------------------------|-------|-------|-------|-------|---------------|-------------|-------------|------------|
|                                     | 1Q11  | 4Q10  | 3Q10  | 2Q10  | 1Q10          | 4Q09        | 3Q09        | 2Q09       |
| Net Income                          | 201   | 177   | 131   | 122   | 148           | 129         | 89          | 107        |
| Net Premiums Issued*                | 2,136 | 2,002 | 1,925 | 1,845 | 1,705         | 1,622       | 1,573       | 1,484      |
| Technical Provisions                | 3,737 | 3,512 | 3,471 | 3,453 | 3,405         | 3,555       | 3,479       | 3,447      |
| Claims Ratio                        | 83.3  | 80.1  | 80.7  | 80.6  | 83.0          | 85.7        | 89.2        | 86.0       |
| Selling Ratio                       | 4.7   | 4.6   | 4.8   | 4.6   | 4.5           | 4.1         | 3.9         | 4.0        |
| Combined Ratio                      | 98.1  | 97.9  | 96.1  | 96.2  | 96.8          | 96.8        | 99.4        | 98.2       |
| Policyholders (in thousands)        | 8,190 | 8,019 | 7,468 | 7,236 | 7,075         | 4,310       | 4,193       | 4,063      |
| Written Premiums Market Share (%)** | 50.0  | 51.7  | 51.1  | 50.4  | 49.4          | 48.7        | 48.1        | 47.4       |

<sup>\*</sup> Not considering the effect of RN 206/09 (ANS) in the total of R\$5 million (Health), which, as of January 2010, excluded PPNG (SES) and established the accounting of premiums "Pro-rata temporis." This accounting change did not affect Earned Premiums.

Note: for comparison purposes, we have excluded build in Technical provisions for benefits to be granted – Remission, from the first quarter of 2010 ratios, amounting to R\$149 million.

Net income for the first quarter of 2011 was 13.6% greater than that of the previous quarter, mainly due to: (i) a 6.7% increase in revenue; partially offset by: (ii) the 3.2 p.p. increase in claims; and (iii) increased administrative and personnel expenses, impacted by the collective bargaining agreement in January 2011.

Income for the first quarter of 2011 posted growth of 35.8% in relation to the same period last year, mainly due to: (i) a 25.3% increase in revenue; (ii) steady level of the claims ratio; (iii) the continuation of the selling ratio at the levels seen in the first quarter of 2010; (iv) the improved financial result; and, partially offset by: (v) an increase in administrative and personnel expenses due to the collective bargaining agreement in January 2011.

In March 2011, Bradesco Saúde and Mediservice maintained strong market position in the corporate segment (source: ANS).

Approximately 33.7 thousand companies in Brazil have Bradesco Saúde Insurance and Mediservice plans. Of the 100 largest companies in Brazil, in terms of revenue, 42 are Bradesco Saúde and Mediservice customers (source: Exame Magazine "Melhores e Maiores" ranking, July 2010.)

## Number of Policyholders of Bradesco Saúde - Consolidated

Bradesco Saúde – Consolidated has nearly 8.2million customers. The high share of corporate policies in the overall

<sup>\*\*1</sup>Q11 considers data for January 2011.

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portfolio (93.8% in March 2011) shows the Company's high level of specialization and customization in the corporate segment, a major advantage in today's supplementary health insurance market.

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## Bradesco Capitalização

|   |       |       |       | R     | \$ million (e | except wher | nindicated | otherwise) |
|---|-------|-------|-------|-------|---------------|-------------|------------|------------|
|   | 1Q11  | 4Q10  | 3Q10  | 2Q10  | 1Q10          | 4Q09        | 3Q09       | 2Q09       |
| Net Income  | 86    | 63    | 50    | 57    | 65            | 44          | 65         | 58         |
| Income from Savings Bonds                                     | 649   | 706   | 658   | 594   | 526           | 575         | 520        | 483        |
| Technical Provisions  | 3,891 | 3,724 | 3,483 | 3,317 | 3,141         | 3,024       | 2,865      | 2,785      |
| Customers (in thousands)                                      | 2,794 | 2,691 | 2,610 | 2,583 | 2,553         | 2,531       | 2,507      | 2,525      |
| Market Share from Premiums and Contributions<br>Revenues (%)* | 20.3  | 21.1  | 20.4  | 19.7  | 20.9          | 19.7        | 19.4       | 19.0       |

<sup>\*1</sup>Q11 considers data for January 2011.

Net income for the first quarter of 2011 posted a 36.5% increase on the previous quarter, mainly a result of: (i) improved financial revenue; (ii) a drop in the redemption of savings bonds and drawing expenses, which are typically greater in the last quarter of the year; partially offset by: (iii) an increase in administrative and personnel expenses, impacted by the collective bargaining agreement in January 2011.

The impressive 23.4% increase in income from savings bonds and growth in financial result, which were partially offset by higher administrative and personnel expenses due to the collective bargaining agreement in January 2011, contributed to the 32.3% increase in income for the first quarter of 2011, when compared with net income in the same period last year.

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### Bradesco Capitalização

Bradesco Capitalização ended the first quarter of 2011 as a leader of the savings bond industry, due to its policy of transparency and of adjusting its products based on potential consumer demand.

To offer the savings bond that best fits the profile and budget of each customer, the Bank has developed several products that vary in accordance with payment method (lump-sum or monthly), contribution term, frequency of drawings and premium amounts. This phase was mainly marked by a closer relationship with the public by consolidating the *Pé Quente Bradesco* family of products.

Among these, we can point out the performance of our social and environmental products, from which a part of the profit is allocated to social responsibility projects, while also allowing the customer to create a financial reserve. Bradesco Capitalização currently has partnerships with the following social and environmental institutions: (i) Fundação SOS Mata Atlântica, which contributes to the development of reforestation projects; (ii) Instituto Ayrton Senna, which is set apart by transferring a percentage of the amount collected to social projects; (iii) the Brazilian Cancer Control Institute, which contributes to the development of projects for the prevention, early diagnosis and treatment of cancer in Brazil, and, finally, (iv) Fundação Amazonas Sustentável, through which a part of the amount collected is allocated to environmental conservation and sustainable development programs and projects.

Bradesco Capitalização is the first and only savings bonds company in Brazil to receive the ISO certification. In 2009, it was certified with the ISO 9001:2008 for Management of Bradesco Savings Bonds. This certification, granted by Fundação Vanzolini, attests to the quality of its internal processes and confirms the principle that underpins Bradesco Savings Bonds: good products, services and continuous growth.

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#### **Bradesco Auto/RE**

|   |       |       |       | R\$ m | illion (exc | ept when i | ndicated o | therwise) |
|---|-------|-------|-------|-------|-------------|------------|------------|-----------|
|   | 1Q11  | 4Q10  | 3Q10  | 2Q10  | 1Q10        | 4Q09       | 3Q09       | 2Q09      |
| Net Income  | 39    | 58    | 28    | 27    | 22          | 43         | 33         | 40        |
| Net Premiums Issued                                   | 871   | 865   | 941   | 952   | 935         | 855        | 812        | 754       |
| Technical Provisions                                  | 3,688 | 3,554 | 3,525 | 3,455 | 3,402       | 3,162      | 2,998      | 2,940     |
| Claims Ratio  | 68.1  | 69.3  | 69.7  | 69.9  | 70.7        | 70.2       | 72.3       | 65.3      |
| Selling Ratio   | 17.2  | 17.6  | 17.3  | 17.6  | 17.7        | 16.6       | 17.5       | 16.9      |
| Combined Ratio  | 108.7 | 106.9 | 105.2 | 105.3 | 104.3       | 107.8      | 106.4      | 99.9      |
| Policyholders (in thousands)                          | 3,330 | 3,337 | 3,208 | 2,980 | 2,814       | 2,592      | 2,433      | 2,359     |
| Market Share from Premiums and Contributions Revenues |       |       |       |       |             |            |            |           |
| (%)*  | 8.1   | 10.6  | 11.2  | 11.7  | 12.1        | 10.4       | 10.2       | 10.1      |

<sup>\* 1</sup>Q11 data considers January 2011.

Net income in the first quarter of 2011 was down by R\$19 million from the previous quarter, due to: (i) increased administrative and personnel expenses resulting from the collective bargaining agreement in January 2011; (ii) a decrease in equity income; and, was partially offset by: (iii) a 1.2 p.p. drop in claims.

Net income in the first quarter of 2011 posted impressive growth of 77.3% compared to the same period last year, mainly due to: (i) a 2.6 p.p. decrease in claims; (ii) improved financial result and equity income; and, partially offset by: (iii) an increase in administrative and personnel expenses, mainly resulting from the collective bargaining agreement dated January 2011.

Grupo Bradesco de Seguros e Previdência maintained its leadership position among major insurers of Brazil's Auto/RCF and Basic Lines Insurance market, holding a market share of 8.1% in January 2011.

In the Corporate Proprietary Insurance segment, Bradesco Auto/RE has maintained its share in major insurance programs through partnerships

with brokers that specialize in the segment and a close relationship with Bradesco Corporate and Bradesco Empresas (Middle Market). The excellent performance of the Oil industry and recovery of the Civil Construction industry have also contributed to Bradesco Auto/RE's growth in the segment.

The transportation segment is still the primary focus, with essential investments made to leverage new business, especially in the renewal of Reinsurance Agreements, which gives insurers the power to assess and cover risk, and consequently increase competitiveness in more profitable businesses, such as international transportation insurance for shipping companies involved in international trade.

Despite strong competition in the Auto/RFC line, the insurer has increased its customer base. The continuous improvement of pricing and creation of online calculation applications has contributed to an increase in the portfolio.

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#### **Bradesco Auto/RE**

#### Number of Policyholders in Auto/RE

In the mass insurance segment of Basic Lines, where products target individuals, self-employed professionals and SMEs, the launch of new products and the continuous improvement of methods and systems have contributed to growth in the customer base, which increased by 18.3% in the last twelve months to a total of 3.3 million customers. This increase can be observed mainly in residential insurance due to the creation of specific products for customers of Banco Bradesco, such as *Residencial Preferencial*, in addition to the option of joint hiring of Auto and Residential insurance. *Bradesco Bilhete Residencial* also presented excellent performance in the period.

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## **Fee and Commission Income**

A breakdown of the variations in Fee and Commission Income for the respective periods is presented below:

|  |      |       |       |          |       | R\$ million |
|--|------|-------|-------|----------|-------|-------------|
| Fee and Commission Income                  | 1Q11 | 4Q10  | 1Q10  | Variatio | on    |             |
|  | 1011 | 4410  | 1010  | Quarte   | r 12N | ı           |
| Card Income                                |      | 1,155 | 1,157 | 972      | (2)   | 183         |
| Checking Account                           |      | 649   | 646   | 542      | 3     | 107         |
| Fund Management                            |      | 471   | 467   | 429      | 4     | 42          |
| Loan Operations                            |      | 455   | 465   | 390      | (10)  | 65          |
| Collection                                 |      | 277   | 286   | 257      | (9)   | 20          |
| Consortium Management                      |      | 121   | 119   | 97       | 2     | 24          |
| Custody and Brokerage Services             |      | 108   | 108   | 114      | -     | (6)         |
| Payment                                    |      | 77    | 74    | 69       | 3     | 8           |
| Underwriting / Financial Advising Services |      | 48    | 91    | 75       | (43)  | (27)        |
| Other                                      |      | 149   | 155   | 179      | (6)   | (30)        |
| Total                                      |      | 3,510 | 3,568 | 3,124    | (58)  | 386         |

Explanations of the main items that influenced the variation in fee and commission income between periods can be found below.

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#### **Fee and Commission Income**

#### **Card Income**

In the first quarter of 2011, fee and commission income from cards stood at R\$1,155 million, practically stable in comparison with the previous quarter, mainly due to the steady volume of transactions in the period.

In the first quarter of 2011, the same figure posted year-on-year growth of 18.8%, or R\$183 million, mainly due to an increase in revenue from purchases and services, resulting from expansion in the card base by 8.8%, from 135.6 million in March 2010 to 147.5 million in March 2011. The expansion in the card base led to a 21.4% increase in revenue from credit cards in the period, for a total of R\$20,241 million in the quarter, as well as a 20.2% increase in the number of transactions, from 215.7 million in March 2010 to 259.3 million in March 2011.

It is important to note the impact of the increase in shareholding interest in Visavale, from 34.33% to 50.01%, and Cielo, from 26.56% to 28.65%, in the last twelve months.

 $(\sp{*})$  Includes prepaid cards, Private Label and Banco IBI as of the fourth quarter of 2009 and Ibi Mexico as of the fourth quarter of 2010

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#### **Fee and Commission Income**

#### **Checking Account**

In the first quarter of 2011, income from checking accounts remained practically stable, mainly due to: (i) a net increase of 416 thousand new checking accounts (403 thousand individual accounts and 13 thousand corporate accounts); (ii) the expansion of the service portfolio provided to the Bank's customers; (iii) banking fee adjustment; and partially offset by: (iv) the lower volume of services in the quarter when compared to volume at the end of the previous year.

In the first quarter of 2011 versus the same quarter of the previous year, revenue increased by 19.7% or R\$107 million resulting mainly from the expansion of the checking account base, which posted a net increase of 2,312 thousand new accounts (2,214 thousand new individual accounts and 98 thousand new corporate accounts).

#### **Loan Operations**

In the first quarter of 2011, income from loan operations amounted to R\$455 million, down 2.2% in comparison with the previous quarter, mainly due to: (i) a decrease in the volume of contracted operations, mainly the result of seasonality of the fourth quarter of 2010; partially offset by: (ii) a 4.5% increase in revenue from guarantees provided, from the 4.2% growth in the volume of operations with Sureties and Guarantees.

The 16.7% growth in the first quarter of 2011 when compared with the same period in the previous year is mainly due to: (i) an increase in income from guarantees, which grew by 25.2%, mainly resulting from the 22.3% increase in the volume of Sureties and Guarantees operations; and (ii) the increased volume of other contracted operations in 2011.

#### **Fee and Commission Income**

#### **Asset Management**

In the first quarter of 2011, revenue from funds under management was up by R\$4 million on the previous quarter, mainly the result of 2.6% growth in total funds raised and under management, partially offset by the lower number of business days in the quarter.

In the first quarter of 2011 versus the same quarter of the previous year, the R\$42 million or 9.8% increase was mainly due to the performance of funds raised, which grew by 17.3%. The highlight was income from fixed-income funds, which grew by 20.6% in the period, followed by growth in equity-investments of 4.0%.

| Shareholders' Equity    | R\$ million |         | Variation % |         |       |
|-------------------------|-------------|---------|-------------|---------|-------|
|                         | Mar11       | Dec10   | Mar10       | Quarter | 12M   |
| Investment Funds        | 276,593     | 269,978 | 232,854     | 2.5     | 18.8  |
| Managed Portfolios      | 19,701      | 18,930  | 17,960      | 4.1     | 9.7   |
| Third-Party Fund Quotas | 7,025       | 6,800   | 7,749       | 3.3     | (9.3) |
| Total                   | 303,319     | 295,708 | 258,563     | 2.6     | 17.3  |

| Asset Distribution                     | R\$ million |           |         |         |        |
|--|-------------|-----------|---------|---------|--------|
| Asset Distribution                     | Mar11       | Dec10     | Mar10   | Quarter | 12M    |
| Investment Funds – Fixed Income        | 249,777     | 242,751   | 207,081 | 2.9     | 20.6   |
| Investment Funds – Variable Income     | 26,816      | 3 27,227  | 25,773  | (1.5)   | 4.0    |
| Investment Funds – Third-Party Funds   | 5,879       | 5,629     | 6,433   | 4.4     | (8.6)  |
| Total - Investment Funds               | 282,472     | 275,607   | 239,287 | 2.5     | 18.0   |
|  |             |           |         |         |        |
| Managed Portfolios - Fixed Income      | 10,918      | 10,460    | 9,102   | 4.4     | 20.0   |
| Managed Portfolios - Variable Income   | 8,783       | 8,470     | 8,858   | 3.7     | (0.8)  |
| Managed Portfolios - Third-Party Funds | 1,146       | 1,171     | 1,316   | (2.1)   | (12.9) |
| Total - Managed Funds                  | 20,847      | 20,101    | 19,276  | 3.7     | 8.2    |
|  |             |           |         |         |        |
| Total Fixed Income                     | 260,695     | 5 253,211 | 216,183 | 3.0     | 20.6   |
| Total Variable Income                  | 35,599      | 35,697    | 34,631  | (0.3)   | 2.8    |
| Total Third-Party Funds                | 7,025       | 6,800     | 7,749   | 3.3     | (9.3)  |
| Overall Total                          | 303,319     | 295,708   | 258,563 | 2.6     | 17.3   |

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#### **Fee and Commission Income**

#### **Cash Management Solutions (Payments and Collections)**

In the first quarter of 2011, revenue from Payment and Collections decreased by 1.7% from the previous quarter, mainly due to a decrease in the volume of documents received and paid, partially offset by the greater volume of taxes collected in the quarter.

In the first quarter of 2011 versus the same quarter of the previous year, Payment and Collection income grew by 8.6%, or R\$28 million, mainly due to an increase in the number of processed documents, which grew from 345 million on March 31, 2010 to R\$412 million on March 31, 2011.

#### **Consortium Management**

The 3.4% increase in the sale of active quotas in the first quarter of 2011 compared to the fourth quarter of 2010 led Bradesco Consórcios to sell 16,857 net quotas (471,620 active quotas on December 31, 2010), resulting in 1.7% growth in revenue, ensuring Bradesco's leading position in all segments (real estate, auto, trucks/tractors).

In the first quarter of 2011 versus the same quarter of the previous year, there was a 24.7% increase in revenue, resulting from: (i) growth in the volume of bids; and (ii) the increased sale of new quotas, from 412,507 active quotas sold as of March 31, 2010 to 488,477 as of March 31, 2011, an increase of 75,970 net quotas.

#### **Fee and Commission Income**

#### **Custody and Brokerage Services**

In the first quarter of 2011, total revenue from custody and brokerage services remained stable in relation to the previous quarter.

In the first quarter of 2011 versus the same quarter of the previous year, the 5.3% revenue decrease is mainly related to (i) the volumes traded on the BM&FBovespa, which impacted brokerage revenues; and partially offset: (ii) by the R\$168 billion growth in assets under custody.

#### **Underwriting / Financial Advising**

The R\$43 million decrease in the quarter-on-quarter comparison mainly refers to increased gains with capital market operations in the fourth quarter, highlighting the financial advising operations.

The R\$27 million decrease between the first quarter of 2011 and the same period last year is the result of a lower business volume in the quarter.

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## **Administrative and Personnel Expenses**

| Administrative and Personnel Expenses        |      |       |          | Variation | R\$ million |
|--|------|-------|----------|-----------|-------------|
| Administrative and Personner Expenses        | 1Q11 | 4Q10  | 1Q10     | Quarter   | 12M         |
| Administrative Expenses                      |      |       |          |           |             |
| Third-Party Services                         | 8:   | 39    | 885 72   | 24 (46)   | 115         |
| Communication                                | 3    | 77    | 382 3    | 34 (5)    | 43          |
| Depreciation and Amortization                | 2    | 71    | 258 2:   | 21 13     | 50          |
| Data Processing                              | 2    | 26    | 261 19   | 91 (35)   | 35          |
| Advertising and Marketing                    | 2    | 01    | 285 1    | 52 (84)   | 49          |
| Transportation                               | 1    | 79    | 177 14   | 12 2      | 37          |
| Rental                                       | 1:   | 57    | 148 14   | 14 9      | 13          |
| Asset Maintenance                            | 1:   | 23    | 132 10   | 08 (9)    | 15          |
| Financial System Services                    | 1    | 09    | 101      | 36 8      | 23          |
| Leased Assets                                |      | 39    | 92       | 98 (3)    | (9)         |
| Materials                                    |      | 31    | 92       | 63 (11)   | 18          |
| Security and Surveillance                    |      | 76    | 71       | 66 5      | 10          |
| Water, Electricity and Gas                   |      | 59    | 54       | 55 5      | 4           |
| Trips  | :    | 35    | 35       | 21 -      | 14          |
| Other  | 3    | 17    | 284 24   | 12 33     | 75          |
| Total  | 3,1  | 40 3, | 257 2,64 | 17 (117)  | 493         |
| Personnel Expenses                           |      |       |          |           |             |
| Structural                                   | 1,9  | 96 2, | 006 1,7  | 35 (10)   | 261         |
| Social Charges                               | 1,5  | 08 1, | 531 1,3  | 17 (23)   | 191         |
| Benefits                                     | 4    | 38    | 475 4    | 18 13     | 70          |
| Non-Structural                               | 4    | 40    | 527 38   | 35 (87)   | 55          |
| Management and Employee Profit Sharing (PLR) | 2    | 67    | 298 23   | 34 (31)   | 33          |
| Provision for Labor Claims                   | 1    | 18    | 165 10   | 9 (47)    | 9           |
| Training                                     |      | 19    | 39       | 11 (20)   | 8           |
| Termination Costs                            | ;    | 36    | 25       | 31 11     | 5           |
| Total  | 2,4  | 36 2, | 533 2,13 | 20 (97)   | 316         |
| Total Administrative and Personnel Expenses  | 5,5  | 76 5, | 790 4,70 | 67 (214)  | 809         |

In the first quarter of 2011, Administrative and Personnel Expenses totaled R\$5,576 million, a decrease of 3.7% in relation to the previous quarter.

#### **Personnel Expenses**

million, down 3.8% or R\$97 million from the previous quarter.

In the first quarter of 2011, personnel expenses totaled R\$2,436 In the "non-structural" portion, the R\$87 milliordecrease is basically due to lower expenses with management and

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Within the "structural" portion, lower expenses in the amount of employee profit sharing (PLR), amounting to R\$31 million. R\$10 million is mainly the result of:

- (i) the concentration of vacation in the first quarter of 2011, amounting to R\$62 million; and offset by:
- (ii) increased expenses with payroll, social charges and benefits, in the amount of R\$52 million, due to: (a) the collective bargaining agreement of the insurance industry in January 2011; and (b) the expansion of Service Points and the improvement of business segmentation, leading to a net gain of 1,501 employees in the period.

## **Administrative and Personnel Expenses**

#### **Personnel Expenses**

In the first quarter of 2011 versus the same quarter of the previous year, the R\$316 million growth reflects: (i) the "structural" portion of R\$261 million, mainly related to: (a) the increase in expenses with payroll, charges and benefits, from wage increases; and (b) the net increase in staff by 8,669 employees in the period, arising

from investments in the expansion of service points and improvements in the business segmentation; and (ii) the increase in the "nonstructural" portion of R\$55 million, mainly resulting from greater expenses with management and employee profit sharing (PLR), amounting to R\$33 million.

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## **Administrative and Personnel Expenses**

#### **Administrative Expenses**

In the first quarter of 2011, administrative expenses totaled R\$3,140 million, down by 3.6%, or R\$117 million from the previous quarter. This drop is mainly due to a decrease in expenses with: (i) marketing and advertising, in the amount of R\$84 million; (ii) outsourced services, in the amount of R\$46 million, mainly regarding legal and corporate consulting services; (iii) data processing, in the amount of R\$35 million; and, partially offset by greater expenses with: (iv) the increase by 2,301 Service Points, of which 23 were branches, 76 PAB/PAE/PAA, 1,545 Bradesco Expresso units and 657 other service points.

The year-on-year growth of R\$493 million, or 18.6%, in the first quarter of 2011 is mainly due to greater expenses with: (i) outsourced services, in the amount of R\$115 million, related to: (a) the perfection and expansion of customer service structure and the partial outsourcing of credit card processing (Fidelity); and (b) variable expenses tied to revenues (non-bank correspondents); (ii) depreciation and amortization, amounting to R\$50 million; (iii) marketing and advertising, in the amount of R\$49 million; (iv) an increase in business and service volume; and (v) organic growth and the consequent increase in Service Points (from 46,570 on March 31, 2010 to 57,185 on March 31, 2011).



## **Operating Coverage Ratio (\*)**

In the quarter, the coverage ratio accrued over the last twelve months decreased by 0.6 p.p., basically due to: (i) increased personnel and administrative fees, partially resulting from: (a) the impact of the collective bargaining agreement; and (b) greater business volumes from the expansion of the service points, partially offset by: (ii) the growth in fee and commission income.

\* Fee and Commission Income / Administrative and Personnel Expenses (over the last 12 months).

## **Tax Expenses**

The R\$22 million growth in tax expenses in the first quarter of 2011, in comparison with the fourth quarter of 2010 is mainly due to: (i) increased expenses with Cofins from higher taxable income in the period, especially financial margin; and (ii) higher property tax (IPTU) expenses.

In the first quarter of 2011 versus the same quarter of the previous year, tax expenses grew by R\$131 million, mainly due to the increase in expenses with ISS/PIS/Cofins taxes reflecting higher taxable income, especially financial margin and fee and commission income.



### **Equities in the Earnings of Affiliated Companies**

In the first quarter of 2011, equity in the earnings of affiliated companies stood at R\$34 million, down R\$26 million from the previous quarter as a result of reduced income from affiliates IRB and Integritas Participações.

Year-on-year, the R\$5 million increase was due to growth in the result from IRB.

## **Operating Income**

Operating result in the first quarter of 2011 was R\$3,953 million, up 5.2% from the fourth quarter of 2010, mainly impacted by: (i) the R\$344 million growth in financial margin; (ii) a R\$214 million decrease in personnel and administrative expenses; (iii) an R\$85 million increase in the operating income from Insurance, Private Pension Plans and Savings Bonds, partially offset by: (iv) growth in other operating expenses (net of other revenue) in the amount of R\$276 million; (v) a R\$65 million increase in allowance for loan losses expenses; and (vi) a R\$58 million drop in fee and commission income.

Year on year, the R\$782 million, or 24.7% increase in operating income is the result of: (i) R\$1,673 million growth in financial margin; (ii) a R\$386 million increase in fee and commission income; (iii) a R\$202 million increase in operating income from Insurance, Private Pension Plans and Savings Bonds; partially offset by: (iv) an

R\$809 million growth in personnel and administrative expenses; (v) an increase in other operating expenses (net of other revenue), in the amount of R\$372 million; (vi) a greater allowance for loan losses expenses, in the amount of R\$172 million; and (vii) a R\$131 million increase in tax expenses.

## **Non-Operating Income**

The R\$14 million variation between the first quarter of 2011 and the previous quarter is mainly due to the reversal of non-operating provisions in the fourth quarter of 2010.

Year on year, the variation is mainly the result of greater gains from the sale of assets in the first quarter of 2010.

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### Sustainability

On March 10, 2011 Bradesco released its 2010 Sustainability Report, which, for the fifth consecutive year, adopts Global Reporting Initiative (GRI) guidelines. Among the themes presented in the report are banking inclusion, the Bank's presence in all Brazilian cities, the inauguration of branches in underprivileged regions of the country and the creation of special products for low-income customers. The Report is available for download at the Bank of the Planet Portal (www.bancodoplaneta.com.br).

Bradesco, a signatory of the Equator Principles since 2004, has actively participated in discussions on the revision of IFC Performance Standards – a process that seeks to improve the policies of the Equator Principles to manage the social and environmental risks in project financing. The 3<sup>rd</sup> Stage of the Open House Consultation occurred in Lima, Peru, on January 25, 2011, and was attended by Bradesco and other national and international stakeholders.

The Sport Development Center, headquarters of the Bradesco Sports and Education Program in Osasco (São Paulo), received the Leadership in Energy and Environmental Design (LEED® NC GOLD) certification, also known as the Sustainable Building Seal, from the U.S. Green Building Council.

Bradesco was one of the sponsors of the Global Forum on Sustainability, held in the city of Manaus (Amazonas) between March 24 and 26. A number of major businessmen, executives, political leaders and environmental organizations participated in the event that sought to discuss successful practices and methods for sustainable development in the Amazon and the Planet. As co-founder of *Fundação Amazonas Sustentável* and the first bank to offer riverside communities in Alto Solimões River a floating branch, Bradesco is committed to the sustainable development of the Amazon region.

Bradesco also released its Promotional Balance Sheet in the quarter, an advertisement aimed at providing customers, investors and shareholders with a plethora of information on the Bank. The information published in the advertisement, in line with our Vision and Mission, laid out a direct connection between Sustainability and the Organization's business and corporate management.

For Bradesco, Sustainability is a profoundly important part of the manner in which it conducts business, proven by the promotion of financial education and the insertion of the population in the banking system.

#### Investor Relations Area – IR

Bradesco began its schedule of events for the first quarter of 2011 with the 2<sup>nd</sup> Bradesco Open Day in Cidade de Deus, an event broadcast live over the internet on the Bank's Investor Relations website.

All told, Bradesco participated in a total of 104 events in the first quarter of 2011. In Brazil, we began the 2011 Apimec Meeting Cycle in the city of Campinas and the Annual São Paulo INI

Meeting, attended by investors, shareholders and those interested in capital markets. Internationally, the Bank was a part of five conferences (Miami, Cancun, London, New York and Hong Kong) and four Road Shows (Europe, United States, Middle East and Southeast Asia). Moreover, the Investor Relations Department held discussions with shareholders, investors and analysts by phone, email and at the Company's headquarters.

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#### **Corporate Governance**

In September 2010, Bradesco received the Gamma-7 (Governance, Accountability, Management Metrics and Analysis) score, assigned on a scale of 1 to 10 by Standard & Poor's Governance Services, which ratifies the Bank's sound corporate governance processes and general practices. Bradesco was the first Brazilian company to disclose this rating to the market. It is important to point out that, worldwide, the highest Governance score ever disclosed by Standard and Poor's is 7+. Bradesco was also rated AA (Excellent Corporate Governance Practices) by Austin Rating.

Regarding Corporate Governance structure, Bradesco's Board of Directors is supported by five statutory committees (Ethical Conduct, Audit, Internal Controls and Compliance, Compensation and Integrated Risk Management and Capital

Allocation), in addition to 42 Executive Committees that assist the Board of Executive Officers in performing their duties.

Shareholders are entitled to 100% tag-along rights for common shares, 80% for preferred shares and to a minimum mandatory dividend of 30% of adjusted net income, which is above the 25% minimum established by the Brazilian Corporation Law. Preferred shares are entitled to dividends 10% greater than those attributed to common shares.

On March 10, 2011, all matters submitted to the Shareholders' Meetings were approved. For more information, see the corporate governance section of the investor relations website at http://www.bradesco.com.br/ir.

### **Bradesco Shares**

Number of Shares - Common (ON) and Preferred (PN) (\*)

|                        |           |           |           |           |           | n thousands |
|------------------------|-----------|-----------|-----------|-----------|-----------|-------------|
|                        | Mar11     | Dec10     | Dec09     | Dec08     | Dec07     | Dec06       |
| Common Shares          | 1,909,911 | 1,880,830 | 1,710,205 | 1,534,806 | 1,009,337 | 500,071     |
| Preferred Shares       | 1,912,397 | 1,881,225 | 1,710,346 | 1,534,900 | 1,009,337 | 500,812     |
| Subtotal – Outstanding | 3,822,308 | 3,762,055 | 3,420,551 | 3,069,706 | 2,018,674 | 1,000,883   |
| Treasury Shares        | 2,487     | 395       | 6,535     | 163       | 2,246     | 758         |
| Total                  | 3,824,795 | 3,762,450 | 3,427,086 | 3,069,869 | 2,020,920 | 1,001,641   |

<sup>(\*)</sup> Stock bonuses and splits during the period were not included.

On March 31, 2011, Bradesco's total capital stockwas R\$30.1 billion, composed of 3,824,795 thousand shares (all book-entry shares with no par value), of which 1,912,398 thousand were common shares and 1,912,397 thousand were preferred shares. The largest shareholder is the holding company Cidade

Cidade de Deus Participações is controlled by the Aguiar Family, Fundação Bradesco and a holding company, Nova Cidade de Deus Participações, which is in turn controlled by Fundação Bradesco and BBD Participações, a majority of the shareholders of which are members of Bradesco's Board of

de Deus Participações, which directly holds 48.4% of voting Directors, Statutory Board of Executive Officers and skilled capital and 24.2% of total capital.

employees.

Bradesco

#### Number of Shareholders - Domiciled in Brazil and Abroad

|                                   | Mar11   |       | Ownership of<br>Capital (%) | Mar10   |       | Ownership of Capital (%) |
|-----------------------------------|---------|-------|-----------------------------|---------|-------|--------------------------|
| Individuals                       | 341,662 | 89.95 | 24.20                       | 346,048 | 89.81 | 25.18                    |
| Corporate                         | 37,295  | 9.82  | 43.88                       | 37,537  | 9.74  | 44.39                    |
| Subtotal Domiciled in the Country | 378,957 | 99.77 | 68.08                       | 383,585 | 99.56 | 69.57                    |
| Domiciled Abroad                  | 874     | 0.23  | 31.92                       | 1,705   | 0.44  | 30.43                    |
| Total                             | 379,831 | 100   | 100                         | 385,290 | 100   | 100                      |

in Brazil, accounting for 99.77% of total shareholders and holding 68.08%

n March 31, 2011, there were 378,957 shareholders domiciled of all shares, while a total of 874 shareholders resided abroad, accounting for 0.23% of shareholders and holding 31.92% of

#### **Share Performance (\*)**

|  |         |         |             | In R\$ (excep | t when indicated | ,              |
|--|---------|---------|-------------|---------------|------------------|----------------|
|  | 1Q11    | 4Q10    | Variation % | 1Q11          | 1010             | Variation<br>% |
| Net Income per Share                       | 0.72    | 0.71    | 1.4         | 0.72          | 0.57             | 26.3           |
| Dividends/Interest on Shareholders' Equity | _       |         |             |               |                  |                |
| Common Share (after Income Tax - IR)       | 0.202   | 0.225   | (10.2)      | 0.202         | 0.166            | 21.7           |
| Dividends/Interest on Shareholders' Equity | _       |         |             |               |                  |                |
| Preferred Share (after Income Tax - IR)    | 0.222   | 0.247   | (10.1)      | 0.222         | 0.182            | 22.0           |
| Book Value per Share (Common and           |         |         |             |               |                  |                |
| Preferred)                                 | 13.42   | 12.77   | 5.1         | 13.42         | 11.45            | 17.2           |
| Last Business Day Price - Common Shares    | 27.88   | 25.70   | 8.5         | 27.88         | 23.79            | 17.2           |
| Last Business Day Price - Preferred Shares | 33.35   | 32.65   | 2.1         | 33.35         | 29.70            | 12.3           |
| Market Capitalization (R\$ million) (1)    | 117,027 | 109,759 | 6.6         | 117,027       | 100,885          | 16.0           |
| Market Capitalization (R\$ million) - Most |         |         |             |               |                  |                |
| Liquid Share <sup>(2)</sup>                | 127,474 | 122,831 | 3.8         | 127,474       | 112,189          | 13.6           |
| (*) Adjusted for cornorate events in the   |         |         |             |               |                  |                |

<sup>(\*)</sup> Adjusted for corporate events in the

- (1) Number of shares (less treasury shares) x closing price for common and preferred shares on last day in period; and
- (2) Number of shares (less treasury shares) x closing price for preferred shares on last day of the period.

In the first quarter of 2011, Bradesco preferred and common shares appreciated by 2.1% and 8.5% respectively, while lbovespa dropped by 1.0% in the same period.

On March 25, 2011, Bradesco requested authorization by the Brazilian Central Bank to create an ADR (American Depositary Receipt) program backed by common shares on the American market, which included an increase in the limit on foreign interest that will not change its corporate structure or control.

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#### **Main Indicators**

**Market Value:** considers the closing price of common and preferred shares multiplied by the respective number of shares (excluding treasury shares).

**Market Value/Shareholders' Equity:**indicates the multiple by which Bradesco's market value exceeds its book shareholders' equity.

**Dividend Yield:** the ratio between the share price and the dividends and/or interest on shareholders' equity paid to shareholders in the last twelve months, which indicates the return on investment represented by the allocation of net income.

Formula used: amount received by shareholders as dividends and/or interest on shareholders' equity in the last twelve months divided by the closing price of preferred shares on the last trading day in the period.

Bradesco

### Weighting in Main Stock Market Indexes

Bradesco shares are components of Brazil's mainstock indexes, including the Corporate Sustainability Index (ISE), the Special Tag-Along Stock Index (ITAG) and the Special Corporate Governance Stock Index (IGC). In March 2011, Bradesco had the largest participation in the Financial Index (IFNC), which comprises banks, insurers and financial companies.

Bradesco also participated in the Carbon Efficient Index (ICO2), composed by companies committed to disclosing their annual greenhouse gas (GHG) emissions report.

| %  | Mar11 |
|--|-------|
| Ibovespa                                       | 3.0   |
| IB rX - 50                                     | 6.8   |
| IB rX - 100                                    | 7.4   |
| Ifinanceiro (IFNC)                             | 21.1  |
| ISE  | 4.7   |
| Special Corporate Governance Stock Index (IGC) | 6.5   |
| Special Tag-Along Stock Index (ITAG)           | 12.5  |
| ICO2   | 10.3  |

### Dividends/Interest on Shareholders' Equity

In the first quarter of 2011, R\$924 million were paid to shareholders as dividends and interest on shareholders' equity, equivalent to 31.5% of book net income for the quarter and 31.2% considering the amount accrued over the last 12 months.

The amounts allocated in recent years have surpassed the limits mandated by the Brazilian Corporation Law and by the Company's Bylaws.

#### (\*) Accrued over the last 12 months

Additional Information

### **Market Share of Products and Services**

The market shares held by the Organization in the Banking and Insurance industries and in the Customer Service Network are presented below.

|   | Mar11     | Dec10 | Mar10 | Dec09 |
|---|-----------|-------|-------|-------|
| Banks – Source: Brazilian Central Bank (Bacen)                              |           |       |       |       |
| Time Deposits   | N/A       | 13.0  | 13.1  | 13.3  |
| Savings Deposits  | N/A       | 14.3  | 14.1  | 14.1  |
| Demand Deposits   | N/A       | 18.4  | 18.6  | 20.3  |
| Loan Operations <sup>(1)</sup>  | 12.5(**)  | 12.4  | 12.7  | 12.6  |
| Loan Operations - Vehicles Individuals (CDC + Leasing) (1)                  | 17.4(**)  | 17.7  | 19.7  | 19.7  |
| Payroll-Deductible Loans <sup>(1)</sup>                                     | 11.1(**)  | 10.8  | 9.9   | 8.8   |
| Online Collection (Balance)   | N/A       | 26.7  | 29.0  | 28.8  |
| Number of Branches  | 18.7      | 18.7  | 17.5  | 17.2  |
| Banks - Source: Federal Revenue Service/ Brazilian Data                     |           |       |       |       |
| Processing Service (Serpro)   |           |       |       |       |
| Federal Revenue Collection Document (DARF)                                  | N/A       | 21.9  | 22.5  | 21.2  |
| Brazilian Unified Tax Collection System Document (DAS)                      | N/A       | 17.3  | 16.8  | 16.9  |
| Banks – Source: Social Security National Institute (INSS)/Dataprev          |           |       |       |       |
| Social Pension Plan Voucher (GPS)   | N/A       | 14.8  | 14.5  | 14.4  |
| Benefit Payment to Retirees and Pensioners                                  | N/A       | 22.0  | 20.0  | 19.6  |
| Banks – Source: Anbima  |           |       |       |       |
| Investment Funds + Portfolios   | 16.5      | 17.0  | 16.5  | 16.6  |
| Insurance, Private Pension Plans and Savings Bonds – Source:                |           |       |       |       |
| Insurance Superintendence (Susep) and National Agency for                   |           |       |       |       |
| Supplementary Healthcare (ANS)  |           |       |       |       |
| Insurance, Private Pension Plan and Savings Bond Premiums                   | 22.4(*)   | 24.7  | 25.2  | 24.4  |
| Insurance Premiums (including Long-Term Life Insurance - VGBL)              | 22.3(*)   | 24.9  | 25.7  | 24.8  |
| Life Insurance and Personal Accident Premiums                               | 15.2(*)   | 17.3  | 16.8  | 16.8  |
| Auto/Basic Lines (RE) Insurance Premiums                                    | 8.1(*)    | 10.6  | 12.1  | 10.4  |
| Auto/Optional Third-Party Liability (RCF) Insurance Premiums                | 11.4(*)   | 14.1  | 16.1  | 13.6  |
| Health Insurance Premiums   | 50,0 (*)  | 51.7  | 49.4  | 48.7  |
| Revenues from Private Pension Plan Contributions (excluding VGBL)           | 25.7(*)   | 27.2  | 25.1  | 25.5  |
| Income from Savings Bonds   | 20.3(*)   | 21.1  | 20.9  | 19.7  |
| Technical Provisions for Insurance, Private Pension Plans and Savings Bonds | 30.4(*)   | 30.6  | 31.7  | 32.0  |
| Insurance and Private Pension Plans – Source:                               |           |       |       |       |
| National Federation of Life and Pension Plans (Fenaprevi)                   |           |       |       |       |
| Income on VGBL Premiums   | 30.1(*)   | 32.2  | 34.7  | 34.0  |
| Revenues from Unrestricted Benefits Generating Plans (PGBL) Contributions   | 20.3(*)   | 23.3  | 21.5  | 20.4  |
| Private Pension Plan Investment Portfolios (including VGBL)                 | 34.8(*)   | 34.8  | 35.9  | 35.1  |
| Credit Card – Source: Abecs   |           |       |       |       |
| Credit Card Revenue   | 21.6(***) | 21.6  | 21.4  | 19.6  |
| Leasing – Source: Brazilian Association of Leasing Companies (ABEL)         |           |       |       |       |

| Lending Operations                           | 18.9(**) | 19.0 | 16.7 | 19.5 |
|--|----------|------|------|------|
| Consortia – Source: Bacen                    |          |      |      |      |
| Real Estate                                  | 27.0(**) | 29.4 | 27.2 | 27.3 |
| Auto   | 24.3(**) | 25.4 | 23.2 | 23.4 |
| Trucks, Tractors and Agricultural Implements | 16.9(**) | 17.1 | 14.7 | 14.6 |
| International Area – Source: Bacen           |          |      |      |      |
| Export Market                                | 23.2     | 24.8 | 26.6 | 25.0 |
| Import Market                                | 19.1     | 19.5 | 21.2 | 18.4 |

<sup>(1)</sup> Bacen data for February 2011 and December 2010 are preliminary.
(\*) Reference date: January 2011.
(\*\*) Reference date: February 2011.
(\*\*\*) Projected Market.

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N/A – Not Available.

Additional Information

#### **Market Share of Products and Services**

Bradesco customers enjoy a wide range of options for consulting and carrying out their financial transactions; in addition to the ability to acquire products and services through high-tech means, such as ATMs, telephone (*Bradesco Fone Fácil*), the Internet and mobile phones (*Bradesco Celular*).

As part of our commitment to social responsibility, people with special needs can rely on a number of special services provided by the Bradesco *Dia&Noite* Customer Service Channels, such as:

- •Accessibility to the ATM Network for the visually-impaired and wheelchair users;
- · Internet Banking utility forthe visually impaired;
- Visual Mouse for peoplewith motor impairments; and
- Personalized assistance for thehearing impaired, by means of digital language in *Fone Fácil*.

#### **Branch Network**

| Danian    | Mar11    |        | Market | Mar10    |        | Market |  |
|-----------|----------|--------|--------|----------|--------|--------|--|
| Region    | Bradesco | Market | Share  | Bradesco | Market | Share  |  |
| North     | 180      | 827    | 21.8%  | 166      | 793    | 20.9%  |  |
| Northeast | 549      | 2,809  | 19.5%  | 528      | 2,757  | 19.2%  |  |
| Midw est  | 303      | 1,493  | 20.3%  | 289      | 1,468  | 19.7%  |  |
| Southeast | 2,059    | 10,655 | 19.3%  | 1,948    | 10,897 | 17.9%  |  |
| South     | 560      | 3,757  | 14.9%  | 524      | 3,783  | 13.9%  |  |
| Total     | 3,651    | 19,541 | 18.7%  | 3,455    | 19,698 | 17.5%  |  |

### **Compulsory Deposits/Liabilities**

| %                          | Mar11 | Dec10 | Sept10 | Jun10 | Mar10 | Dec09 | Sept09 | Jun09 |    |
|----------------------------|-------|-------|--------|-------|-------|-------|--------|-------|----|
| Demand Deposits            |       |       |        |       |       |       |        |       |    |
| Rate <sup>(1)</sup> (5)    |       | 43    | 43     | 43    | 42    | 42    | 42     | 42    | 42 |
| Additional <sup>(2)</sup>  |       | 12    | 12     | 8     | 8     | 8     | 5      | 5     | 5  |
| Liabilities*               |       | 29    | 29     | 29    | 30    | 30    | 30     | 30    | 30 |
| Liabilities (Microfinance) |       | 2     | 2      | 2     | 2     | 2     | 2      | 2     | 2  |
| Free                       |       | 14    | 14     | 18    | 18    | 18    | 21     | 21    | 21 |

**Savings Deposits** 

| Rate (3)                  | 20 | 20 | 20 | 20 | 20 | 20   | 20   | 20 |
|---------------------------|----|----|----|----|----|------|------|----|
| Additional <sup>(2)</sup> | 10 | 10 | 10 | 10 | 10 | 10   | 10   | 10 |
| Liabilities               | 65 | 65 | 65 | 65 | 65 | 65   | 65   | 65 |
| Free                      | 5  | 5  | 5  | 5  | 5  | 5    | 5    | 5  |
| Time Deposits             |    |    |    |    |    |      |      |    |
| Rate (2)(4)               | 20 | 20 | 15 | 15 | 15 | 13.5 | 13.5 | 15 |
| Additional <sup>(2)</sup> | 12 | 12 | 8  | 8  | 8  | 4    | 4    | 4  |
| Free                      | 68 | 68 | 77 | 77 | 77 | 82.5 | 82.5 | 81 |

<sup>\*</sup> At Banco Bradesco, liabilities are applied to Rural Loans.

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<sup>(1)</sup> Collected in cash and not remunerated.

<sup>(2)</sup> Collected in cash with the Special Clearance and Custody System (Selic) rate. (3) Collected in cash with the Reference Interest rate (TR) + interest of 6.17% p.a.

<sup>(4)</sup> As of the calculation period from March 29, 2010 to April 1, 2010, with compliance as of April 9, 2010, liabilities are now exclusively in cash, and may be met using credits acquired as provided for by current legislation, and

<sup>(5)</sup> FGC was prepaid 60 times in August 2008, as of the calculation period from October 20, 2008 to October 31, 2008, with compliance as of October 29, 2008.

Additional Information

### Investments in Infrastructure, Information Technology and Telecommunications

The Bradesco Organization is built on a solid foundation supported by strategic pillars, one of which is Information Technology, enabling it to offer customers with high quality services characterized by speed and security in carrying out operations at all of its service points.

The Internet Banking and NetEmpresa channels allow thousands of transactions to be made in real time, maximizing comfort for individual and corporate customers. For this very, reason Bradesco is constantly investing in this type of technology, in order to ensure that we are always on the cutting-edge of the market and provide innovative solutions.

In recognition of its commitment to the quality of services, in January 2011 Bradesco became the first Brazilian bank to obtain the ISO 2000 Certification for its IT Management Services. This standard establishes a global benchmark for quality and is compatible with the Government of England's IT Infrastructure Library (ITIL).

Guided by best practices and protected against contingencies, Bradesco's IT infrastructure has central computers with capacity to process over 235,000 Mips (million instructions per second). Every day, an average of 220 million transactions are processed, with availability remaining at 99.76%. This environment is managed in order to transform the complex into the simple and manageable, while maintaining low operating risk and the scalability needed to support the Bank's growth.

As a prerequisite for its continuous expansion, in the first quarter of 2011, Bradesco invested R\$865 million in Infrastructure and IT in order to update its IT environment, drawing on best practices and existing technologies.

The total amount invested in recent years, including infrastructure (facilities, furniture and fixtures), can be found below:

|  |      |      |       |       | ı     | R\$ million |
|--|------|------|-------|-------|-------|-------------|
|  | 1Q11 | 2010 | 2009  | 2008  | 2007  |             |
| Infrastructure                               |      | 140  | 716   | 630   | 667   | 478         |
| Information Technology and Telecommunication |      | 725  | 3,204 | 2,827 | 2,003 | 1,621       |
| Total  |      | 865  | 3,920 | 3,457 | 2,670 | 2,099       |

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Additional Information

### **Risk Management**

Risk management is a highly strategic activity due to the increasing complexity of products and services offered and the globalization of the Organization's business. Therefore, Bradesco is constantly enhancing its process.

The Organization's decisions are based on factors that combine return on previously identified, measured and assessed risks, providing conditions required to meet strategic goals while working to strengthen the Organization.

The Organization deals with risk management in an integrated manner, providing unique policies,

processes, criteria and methodology for risk control by means of a statutory body, the Integrated Risk Management and Capital Allocation Committee, which is supported by specific committees and risk management policies approved by the Board of Directors

Detailed information on the risk management process, reference shareholders' equity and required reference shareholders' equity, as well as the Organization's risk exposure, can be found in the Risk Management Report on the Investor Relations website, at www.bradesco.com.br/ir.

#### **Capital Adequacy Ratio**

In March 2011, Bradesco's Reference Shareholders' Equity totaled R\$59,923 million, versus a Required Reference Shareholders' Equity of R\$43,829 million, with capital margin of R\$16,094 million. A majority of the requirement was the result of the credit risk installment, representing 93% of risk-weighted assets, mainly due to the expansion of loan operations.

The Capital Adequacy Ratio increased by 0.3 p.p. from 14.7% in December 2010 to 15.0% in March 2011, mainly impacted by: (i) a capital increase from subscription of shares in the amount of R\$1,511 million, under Tier I capital; and (ii) new issue of subordinated debt abroad on January 2011, in the amount of US\$500 million and maturing in 2021, offset by the reduced volume of subordinated debt considered under Tier II capital.

|                                     |         |         |         |         |         |         |         | R\$ million |
|-------------------------------------|---------|---------|---------|---------|---------|---------|---------|-------------|
| Calculation Basis                   | Mar11   | Dec 10  | Sept 10 | Jun 10  | Mar 10  | Dec 09  | Sept 09 | Jun 09      |
| Reference Shareholders' Equity (PR) | 59,923  | 56,147  | 55,920  | 52,906  | 56,062  | 55,928  | 53,500  | 50,138      |
| Level I                             | 53,240  | 49,897  | 48,081  | 46,284  | 47,821  | 46,529  | 43,305  | 42,185      |
| Shareholders' Equity                | 51,297  | 48,043  | 46,114  | 44,295  | 43,087  | 41,754  | 38,877  | 37,277      |
| Mark-to-Market Adjustments          | 1,660   | 1,678   | 1,590   | 1,752   | 1,347   | 1,328   | 1,480   | 1,975       |
| Additional Provision                | -       | -       | -       | -       | 3,005   | 3,003   | 2,991   | 2,992       |
| Reduction of Deferred Assets        | (291)   | (296)   | (306)   | (441)   | (434)   | (354)   | (260)   | (270)       |
| Reduction of Tax credits            | -       | -       | -       | -       | -       | -       | (143)   | (143)       |
| Minority/ other                     | 574     | 472     | 683     | 678     | 816     | 798     | 360     | 354         |
| Level II                            | 6,809   | 6,373   | 8,079   | 6,856   | 8,469   | 9,623   | 10,524  | 8,274       |
| Mark-to-Market Adjustments          | (1,660) | (1,678) | (1,590) | (1,752) | (1,347) | (1,328) | (1,480) | (1,975)     |
| Subordinated Debt                   | 8,469   | 8,051   | 9,669   | 8,608   | 9,816   | 10,951  | 12,004  | 10,249      |
| Deduction of Funding Instruments    | (126)   | (123)   | (240)   | (234)   | (228)   | (224)   | (329)   | (321)       |

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| Risk-weighted assets             | 398,443 | 380,844 | 356,103 | 332,430 | 334,107 | 313,719 | 301,773 | 294,864 |
|----------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| Required Reference Shareholders' |         |         |         |         |         |         |         |         |
| Equity                           | 43,829  | 41,892  | 39,171  | 36,567  | 36,752  | 34,509  | 33,195  | 32,435  |
| Credit Risk                      | 40,775  | 38,938  | 36,426  | 34,754  | 34,872  | 33,046  | 31,634  | 30,828  |
| Operating Risk                   | 2,690   | 2,574   | 2,574   | 1,678   | 1,678   | 1,133   | 1,133   | 570     |
| Market Risk                      | 364     | 380     | 171     | 135     | 202     | 330     | 428     | 1,037   |
| Margin (excess/ PR insuficiency) | 16,094  | 14,255  | 16,749  | 16,339  | 19,310  | 21,419  | 20,305  | 17,703  |
| Leverage Margin                  | 146,309 | 129,591 | 152,264 | 148,536 | 175,545 | 194,718 | 184,591 | 160,936 |
| Capital Adequacy Ratio           | 15.0%   | 14.7%   | 15.7%   | 15.9%   | 16.8%   | 17.8%   | 17.7%   | 17.0%   |

Bradesco

Independent Auditors' Report

Limited assurance report from independent auditors on the supplementary accounting information

To The Board of Directors of Banco Bradesco S.A. Osasco - SP

#### Introduction

We were contracted to apply limited assurance procedures for the supplementary accounting information included in the Economic and Financial Analysis Report of Banco Bradesco S.A. ("Bradesco") for the quarter ended on March 31, 2011, prepared under the Bradesco Managament responsability. Our responsibility is to issue a Limited Assurance Report on such supplementary accounting information.

#### Scope, procedures applied and limitations

The limited assurance procedures were performed in accordance with standard NBC TO 3000 – Assurance Engagement Other than Audit and Review, issued by the Brazilian Federal Accounting Council (CFC – Conselho Federal de Contabilidade) and the ISAE 3000 - International Standard on Assurance Engagements issued by the International Auditing and Assurance Standards Board - IASB, both for assurance engagements other than audits or reviews of historical financial information.

The limited assurance procedures comprised: (a) the planning of the work, considering the relevance of the supplementary financial information and the internal controls systems that served as a basis for the preparation of the Economic and Financial Analysis Report of Bradesco, (b) the understanding of the calculation methodology and the consolidation of indicators through interviews with the management responsible for the preparation of the supplementary accounting information, and (c) the comparison of the financial and accounting indicators with the interim information disclosed at this date and / or accounting records.

The procedures that were applied do not constitute an audit or review in accordance with Brazilian and international auditing and review standards, as well as these procedures and the obtained evidence are more limited than for reasonable assurance procedures. Additionally, our report does not offer limited assurance on the scope of future information (such as goals, expectations and ambitions) and descriptive information that is subject to subjective assessment.

#### Criteria for preparation of the supplementary accounting information

The additional accounting information disclosed in the Economic and Financial Analysis Report for the quarter ended March 31, 2011 was prepared by management of Bradesco, based on the consolidated financial information contained in the interim financial information and the criteria described in the Economic and Financial Analysis Report, in order to provide additional analysis, but without being part of the interim financial information disclosed in this date.

#### Conclusion

Based on our review, we are not aware of any facts that would lead us to believe that the supplementary accounting information in the Economic and Financial Analysis Report for the quarter ended as of March 31, 2011 is inconsistent, in all material respects, with regard to interim accounting information referred in the criteria for preparation of additional accounting information paragraph.

#### **Other Information**

The additional accounting information relating to periods prior to March 31, 2011 were reviewed by other independent auditors that issued their report on the date of January 28, 2011 which did not contain any qualification.

São Paulo, April 26, 2011

Original report signed in Portuguese by KPMG Auditores Independentes CRC 2SP 014428/O-6 Cláudio Rogélio Sertório Accountant CRC 1SP 212059/O-0

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### Management Report

Dear Shareholders.

We hereby present the consolidated financial statements of Banco Bradesco S.A. for the period ended March 31, 2011, pursuant to the accounting practices adopted in Brazil and applicable to institutions authorized to operate by the Brazilian Central Bank.

The current scenario of high international liquidity and moderate growth of global GDP will most likely be maintained in the coming months, despite current evaluations of inflationary pressure in a number of countries. This global scenario is still quite favorable for Brazil, which has benefited from the tendancy for high commodity prices and has received a number of excellent evaluations from investors and risk rating agencies. The country's growth in 2011 is set to be more moderate than that seen last year, though long-term outlook is quite promising, with investments and household consumption driving expansion. Bradesco continues to bet on social mobility and gains in economic efficiency, resulting in higher GDP growth.

Bradesco's Net Income in the quarter was R\$2.702 billion, corresponding to earnings per share of R\$0.71 and an annualized return on average Shareholders' Equity(\*) of 23.82%. The annualized return on average Total Assets stood at 1.66%, compared to 1.63% in the same period in the previous year.

From January and March 2011, a total of R\$923.633 million were allocated to shareholders as dividends and interest on shareholders' equity, of which R\$104.430 million were related to the monthly payments and R\$819.203 million provisioned.

Taxes and contributions, including social security, paid or provisioned, totaled R\$4.973 billion in the first quarter of 2011, of which R\$1.745 billion corresponded to taxes withheld and collected from third parties and R\$3.228 billion corresponded to taxes levied on the activities of Bradesco Organization, equivalent to 119.47% of Net Income.

At the end of the quarter, Paid-in Capital Stock came to R\$30.100 billion, which included the capital increase in the amount of R\$1.511 billion. Together with Equity Reserves of

Bradesco's Market Capitalization, calculated based on the price of its shares, came to R\$117.027 billion on March 31, equivalent to 2.28 times the net book value, up 16.00% from the R\$100.885 billion in the same period in 2010.

It is worth highlighting that Managed Shareholders' Equity stood at 7.68% of consolidated Assets, which amounted to R\$675.387 billion, for 26.80% growth over March 2010. Thus, the Capital Adequacy Ratio stood at 15.33% in the consolidated financial result and 15.04% in the consolidated economic and financial result, considerably higher than the 11% minimum established by National Monetary Council Resolution 2,099/94, in accordance with the Basel Committee. At the end of the quarter, in relation to Consolidated Reference Shareholders' Equity, the fixed asset ratio stood at 47.74% in the consolidated financial result and 17.41% in the consolidated economic and financial result, thus, in compliance with the 50% limit.

In compliance with Article 8 of Circular Letter 3,068/01 by Brazilian Central Bank, Bradesco declares that it has both the financial capacity and intent to hold until maturity those securities classified under "held-to-maturity securities".

Assets under management totaled R\$919.007 billion as of March 31, up 24.21% over the same period last year, broken down as follows:

- R\$382.811 billion in Demand Deposits, Time Deposits, Interbank Deposits, Other Deposits, Open Market and Savings Accounts, 28.08% up on March 2010;
- · R\$303.319 billion in assets under management, comprising Investment Funds, Managed Portfolios and Third-Party Fund Quotas, 17.31% up on March 2010;
- · R\$131.990 billion in the exchange portfolio, Borrowings and Onlendings, Working Capital, Tax Payment and Collection and Related Taxes, Funds From Issuance of Securities, Subordinated Debt in the Country, and Other Funding, 38.12% up on March 2010;
- R\$89.980 billion in technical provisions for Insurance, Supplementary Private Pension Plans and Savings Bonds, a 15.83% improvement over the same period of previous year;

R\$21.197 billion, made up Shareholders' Equity of R\$51.297 and billion, up 19.05% from the same period last year and corresponded to a book value per share of R\$13.42.

· R\$10.907 billion in foreign funding, through public and private issues, Subordinated Debt

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#### Management Report

and Securitization of Future Financial Flows, equivalent to and savings bond revenues, totaled R\$7.845 billion, up 14.51% US\$6.697 billion.

Consolidated loan operations stood at R\$284.695 billion at the end of the period, up 21.02% from March 2010, broken down as follows:

- · R\$5.728 billion in Advances on Exchange Contracts, for a total portfolio of US\$14.205 billion in Export Financing;
- · US\$3.624 billion in Import Financing in Foreign Currency;
- R\$15.008 billion in Leasing;
- · R\$14.262 billion in Rural Area business;
- · R\$78.191 billion in Consumer Financing, which includes R\$9.636 billion in Credit Card receivables:
- · R\$42.466 billion in Sureties and Guarantees; and
- · R\$27.651 billion in onlending of foreign and domestic funds, originating mainly from the Brazilian Bank of Economic and Social Development (BNDES), one of the main onlending agents.

With regard to Real Estate financing, the Organization allocated R\$3.696 billion in the quarter for the construction and acquisition of own homes, corresponding to a total of 20,804 properties.

Banco Bradesco BBI, Bradesco Organization's Investment Bank, advises customers in initial and secondary offers of shares, mergers and acquisitions and structuring and distribution of debt instruments, including debentures, promisory notes, CRIs, mortgage-backed investment funds, FIDCs and bonds in Brazil and abroad, in addition to structured financing operations for companies and Project Finance. In the quarter, Bradesco BBI announced transactions totaling more than R\$11 billion.

from the same period in the previous year.

Bradesco Organization's service network is present, direct and indirectly, in 100% of the Brazilian cities and several locations abroad and is structured to offer its clients and users highly efficient, quality products, services and solutions. On March 31, it consisted of 46,006 points, together with 32,514 machines in the Bradesco Dia & Noite Network, 32,001 of which also function on weekends and holidays, in addition to 11,749 machines in the Banco24Horas network and terminals shared by Bradesco, Banco do Brasil and Banco Santander, available to Bradesco Customers for withdrawals, transfers, account statements, checking of balances and applying for loans. In the payroll-deductible loans segment, it had 853 Bradesco Promotora correspondent branches, and in the vehicles segment, 24,323 Bradesco Financiamento points of sale:

- 6,619 Branches, PABs (Banking Service Branch) and PAAs (Advanced Service Branch) in Brazil (Branches: Bradesco 3,627, Banco Bradesco Financiamentos 19, Banco Bankpar 2, Banco Bradesco BBI 1, Banco Bradesco Cartões 1 and Banco Alvorada 1; PABs: 1,308; and PAAs: 1,660);
- 3 Branches Overseas, with 1 in New York, and 2 in Grand Cayman;
- 8 Subsidiaries Overseas (Banco Bradesco Argentina S.A. in Buenos Aires, Banco Bradesco Europa S.A. in Luxembourg. Bradesco Securities, Inc. in New York, Bradesco Securities UK Limited in London, Bradesco Services Co. Ltd. in Tokyo, Bradesco Trade Services Limited in Hong Kong, Cidade Capital Markets Ltd., in grand Cayman, Ibi Services, Sociedad de Responsabilidad Limitada in Mexico):

6,218 Banco Postal Branches;

- 27,649 Bradesco Expresso service points;
- 1,588 PAEs Electronic Service Branches irCompanies; and

insurance group in Brazil, stands out in the Insurance, Open Private Pension Plans and Savings Bonds segments. On March 31, it posted

Net Income of R\$761.166 million, with Shareholders' Equity of R\$12.053 billion. Written premiums, net of insurance, pension contributions

Grupo Bradesco de Seguros e Previdência, the largest 3,921 External Terminals of the Bradesco Dia & Noite ATM network and 10,326 Banco24Horas ATM network, and shared information among Bradesco, Banco do

Bradesco



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Brasil and Banco Santander, with 2,024 common points shared by the networks.

In accordance with CVM Rule 381/03, Bradesco Organization, in this quarter, neither contracted nor was provided services by KPMG Auditores Independentes that were not related to external audit, in an amount exceeding 5% of the total cost of this audit. The policy adopted is in line with the principles of preserving the auditor's independence, which are based on generally accepted international criteria, i.e., the auditor should not audit its own work, perform managerial duties at his client or promote the interests thereof.

Through a Human Resources Policy that places emphasis on training and professional development, Bradesco makes good on its belief in the potential of its staff by investing in training programs focused on improving results, as well as the quality and efficiency of the services provided. During the quarter, 894 courses were conducted in which 447,093 employees participated. Assistance benefits, which ensure the well-being of employees, improve the quality of life and safety of employees and their dependents, covered 196,539 lives.

Fundação Bradesco, the Organization's pioneer initiative in social investments, has a comprehensive socio-educational program, which includes its 40 own schools installed in socially and economically underprivileged regions, in all the states of Brazil and the Federal District. With a budget of R\$307.994 million this year, Fundação Bradesco will provide quality educational services at no charge to 526 thousand people in the various segments in which it operates, of whom 111,639 will be students enrolled in its schools at Basic Education (Kindergarten to High School); Vocational Training - High School; Youth and Adult Education; and Preliminary and Continuing Vocational Training, and other 415 thousand educational events in other on-site and distance courses through the Virtual School - its e-learning portal, the Digital Inclusion Centers (CIDs) and programs made in strategic collaboration, such as Educa+Ação. Meals, medical and dental assistance, uniform and school supplies are provided free to approximately 50 thousand Basic Education students.

Fundação Bradesco schools, schools in the city's public school system, private schools and sports centers in the city. Every year, around 2,000 girls aged from 8 to 18 participate in the program, reinforcing the commitment to represent a country that is increasingly open to valuing talent, effort and full exercise of citizenship.

Bradesco has received a series of ratings in the period, the most important of which being:

- · An AAA+ Rating for Sustainability of Management and Excellence– M&E, covering 592 points in strategic areas. The Bank has maintained the maximum score since it received its first rating in 2006, when it was the first Brazilian bank to be evaluated in areas concerning sustainability; and
- · Fitch Ratings increased the Long-Term Foreign Currency Rating, from "BBB" to "BBB+" the Domestic Currency Long-Term Rating, from "BBB+" to "A-", the Domes&hort-Term Rating, from "F2" to "F1Bradesco Seguros's rating of Insurer Financial Strength was also increased from "BBB+" to "A-."

Bradesco has also been honored on several occasions:

- The 6<sup>th</sup> most valuable brand in the global banking industry, according to a survey entitled "Brand Finance Global Banking 500 2011conducted by the consulting firm Brand Finance and published in *The Banker* magazine. This is the first time that a bank from an emerging economy reaches the position;
- The most valuable brand in Brazil, a position Bradesco has held since 2007, according to Brand Finance. In the global ranking of 500 companies, the Bank came 28<sup>th</sup>;
- · Considered one of the 100 most sustainable companies in the world, according to the 7<sup>th</sup> edition of the Global 100 ranking, prepared by *Corporate Knights* magazine;
- · Winner of the 10<sup>th</sup> edition of the IT Executive of the Year Award, in the IT Governance, and Performance Drivers, Information Security and Adoption of Emerging Technologies

Bradesco Organization sponsors the Bradesco Sports and categories, organized by Information Week magazine; and Education Program, which, in the city of Osasco in São Paulo, has 23 training and specialist centers to teach volleyball and basketball, at the Sports Development center of ADC Bradesco Sports and Education, in

· BRAM – Bradesco Asset Management worthe *Prêmio Top* Gestão Award from

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