

CatchMark Timber Trust, Inc.  
Form 10-Q  
August 03, 2017

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

---

FORM 10-Q

---

(Mark  
One)

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended June 30, 2017

OR  
 Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from to

Commission file number 001-36239

CATCHMARK TIMBER TRUST, INC.

(Exact name of registrant as specified in its charter)

Maryland

20-3536671

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification Number)

5 Concourse Parkway, Suite 2325

Atlanta, GA 30328

(Address of principal executive offices)

(Zip Code)

(855) 858-9794

(Registrant's telephone number, including area code)

N/A

---

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files)

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act (check one).

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the

Edgar Filing: CatchMark Timber Trust, Inc. - Form 10-Q

Exchange Act o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o No x

Number of shares outstanding of the registrant's common stock, as of July 31, 2017: 38,823,380 shares

---

FORM 10-Q

CATCHMARK TIMBER TRUST, INC.

TABLE OF CONTENTS

	Page No.
PART I. FINANCIAL INFORMATION	
Item 1. <u>Condensed Consolidated Financial Statements</u>	<u>4</u>
<u>Consolidated Balance Sheets as of June 30, 2017 (unaudited) and December 31, 2016</u>	<u>5</u>
Consolidated Statements of Operations for the Three Months and Six Months Ended June 30, 2017 (unaudited) and 2016 (unaudited)	<u>6</u>
Consolidated Statements of Comprehensive Loss for the Three Months and Six Months Ended June 30, 2017 (unaudited) and 2016 (unaudited)	<u>7</u>
Consolidated Statements of Stockholders' Equity for the Six Months Ended June 30, 2017 (unaudited) and 2016 (unaudited)	<u>8</u>
Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2017 (unaudited) and 2016 (unaudited)	<u>9</u>
<u>Condensed Notes to Consolidated Financial Statements (unaudited)</u>	<u>10</u>
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>20</u>
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	<u>30</u>
Item 4. <u>Controls and Procedures</u>	<u>31</u>
PART II. OTHER INFORMATION	
Item 1. <u>Legal Proceedings</u>	<u>32</u>
Item 1A. <u>Risk Factors</u>	<u>32</u>
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>32</u>
Item 3. <u>Defaults Upon Senior Securities</u>	<u>33</u>
Item 4. <u>Mine Safety Disclosures</u>	<u>33</u>
Item 5. <u>Other Information</u>	<u>33</u>
Item 6. <u>Exhibits</u>	<u>33</u>



## CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain statements contained in this Quarterly Report on Form 10-Q of CatchMark Timber Trust, Inc. and subsidiaries (“CatchMark Timber Trust,” “we,” “our,” or “us”) may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). In addition, CatchMark Timber Trust, or the executive officers on CatchMark Timber Trust’s behalf, may from time to time make forward-looking statements in reports and other documents CatchMark Timber Trust files with the Securities and Exchange Commission (the “SEC”) or in connection with oral statements made to the press, potential investors, or others. We intend for all such forward-looking statements to be covered by the applicable safe harbor provisions for forward-looking statements contained in the Securities Act and the Exchange Act. Such statements include, in particular, statements about our plans, strategies, and prospects and are subject to certain risks and uncertainties, as well as known and unknown risks, which could cause actual results to differ materially from those projected or anticipated. Therefore, such statements are not intended to be a guarantee of our performance in future periods.

Forward-looking statements can generally be identified by our use of forward-looking terminology such as “may,” “will,” “expect,” “intend,” “anticipate,” “estimate,” “believe,” “continue,” or other similar words. Readers are cautioned not to place reliance on these forward-looking statements, which speak only as of the date that this report is filed with the SEC. We make no representations or warranties (express or implied) about the accuracy of any such forward-looking statements contained in this Form 10-Q, and we do not intend to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Any such forward-looking statements are subject to risks, uncertainties, and other factors and are based on a number of assumptions involving judgments with respect to, among other things, future economic, competitive, and market conditions, all of which are difficult or impossible to predict accurately. To the extent that our assumptions differ from actual results, our ability to meet such forward-looking statements, including our ability to generate positive cash flow from operations, make distributions to stockholders, and maintain the value of our timberland properties, may be significantly hindered. See Item 1A in this Form 10-Q, as well as Item 1A in our Annual Report on Form 10-K for the year ended December 31, 2016 for a discussion of some, although not all, of the risks and uncertainties that could cause actual results to differ materially from those presented in our forward-looking statements.

## GLOSSARY

The following abbreviations or acronyms may be used in this document and shall have the adjacent meanings set forth below:

AgFirst	Agfirst Farm Credit Bank
ASU	Accounting Standards Update
CoBank	CoBank, ACB
Code	Internal Revenue Code of 1986, as amended
EBITDA	Earnings from Continuing Operations before Interest, Taxes, Depletion, and Amortization
FASB	Financial Accounting Standards Board
FCCR	Fixed Charge Coverage Ratio
FRC	Forest Resource Consultants, Inc.
GAAP	Generally Accepted Accounting Principles
HBU	Higher and Better Use
LIBOR	London Interbank Offered Rate
LTIP	Long-Term Incentive Plan
LTV	Loan-to-Value
MPERS	Missouri Department of Transportation & Patrol Retirement System
NYSE	New York Stock Exchange
Rabobank	Cooperatieve Centrale Raiffeisen-Boerenleenbank, B.A.
REIT	Real Estate Investment Trust
RSU	Restricted Stock Unit
TRS	Taxable REIT Subsidiary
TSR	Total Shareholder Return
U.S.	United States
VIE	Variable Interest Entity
WestRock	WestRock Company (formerly known as MeadWestvaco Corporation)

Table of Contents

PART I. FINANCIAL INFORMATION

ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The information furnished in the accompanying consolidated balance sheets and related consolidated statements of operations, comprehensive loss, stockholders' equity, and cash flows reflects all normal and recurring adjustments that are, in management's opinion, necessary for a fair and consistent presentation of the aforementioned financial statements.

The accompanying consolidated financial statements should be read in conjunction with the condensed notes to CatchMark Timber Trust's consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations included in this Quarterly Report on Form 10-Q and with CatchMark Timber Trust's Annual Report on Form 10-K for the year ended December 31, 2016. CatchMark Timber Trust's results of operations for the three months and six months ended June 30, 2017 are not necessarily indicative of the operating results expected for the full year.

Table of ContentsCATCHMARK TIMBER TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

(in thousands, except for per-share amounts)

	(Unaudited) June 30, 2017	December 31, 2016
Assets:		
Cash and cash equivalents	\$ 17,173	\$ 9,108
Accounts receivable	4,034	3,882
Prepaid expenses and other assets	5,322	4,815
Deferred financing costs, net	259	313
Timber assets (Note 3):		
Timber and timberlands, net	671,842	691,687
Intangible lease assets, less accumulated amortization of \$940 and \$938 as of June 30, 2017 and December 31, 2016, respectively	17	19
Investment in unconsolidated joint venture (Note 4)	10,412	—
Total assets	\$ 709,059	\$ 709,824
Liabilities:		
Accounts payable and accrued expenses	\$ 5,454	\$ 4,393
Other liabilities	5,761	3,610
Note payable and line of credit, less net deferred financing costs (Note 5)	332,164	320,751
Total liabilities	343,379	328,754
Commitments and Contingencies (Note 7)	—	—
Stockholders' Equity:		
Common stock, \$0.01 par value; 900,000 shares authorized; 38,823 and 38,797 shares issued and outstanding as of June 30, 2017 and December 31, 2016, respectively	388	388
Additional paid-in capital	605,719	605,728
Accumulated deficit and distributions	(241,602 )	(226,793 )
Accumulated other comprehensive income	1,175	1,747
Total stockholders' equity	365,680	381,070
Total liabilities and stockholders' equity	\$ 709,059	\$ 709,824
See accompanying notes.		



Table of ContentsCATCHMARK TIMBER TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except for per-share amounts)

	(Unaudited) Three Months Ended, June 30,		(Unaudited) Six Months Ended, June 30,	
	2017	2016	2017	2016
Revenues:				
Timber sales	\$17,387	\$14,184	\$33,879	\$31,685
Timberland sales	7,953	843	13,403	9,509
Other revenues	1,496	939	2,679	1,953
	26,836	15,966	49,961	43,147
Expenses:				
Contract logging and hauling costs	7,560	5,694	14,981	12,117
Depletion	7,208	5,980	13,265	13,764
Cost of timberland sales	5,944	692	9,816	8,391
Forestry management expenses	1,724	1,372	3,137	2,724
General and administrative expenses	2,742	2,331	5,220	4,378
Land rent expense	156	121	306	292
Other operating expenses	1,141	1,021	2,308	2,056
	26,475	17,211	49,033	43,722
Operating income (loss)	361	(1,245 )	928	(575 )
Other income (expense):				
Interest income	26	12	37	23
Interest expense	(2,726 )	(1,412 )	(5,283 )	(2,680 )
	(2,700 )	(1,400 )	(5,246 )	(2,657 )
Net loss before unconsolidated joint venture	(2,339 )	(2,645 )	(4,318 )	(3,232 )
Loss from unconsolidated joint venture	(127 )	—	(127 )	—
Net loss	\$(2,466 )	\$(2,645 )	\$(4,445 )	\$(3,232 )
Weighted-average common shares outstanding - basic and diluted	38,804	38,802	38,787	38,840
Net loss per share - basic and diluted	\$(0.06 )	\$(0.07 )	\$(0.11 )	\$(0.08 )

See accompanying notes.

Table of ContentsCATCHMARK TIMBER TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

(in thousands)

	(Unaudited) Three Months Ended, June 30,		(Unaudited) Six Months Ended, June 30,	
	2017	2016	2017	2016
Net loss	\$(2,466)	\$(2,645)	\$(4,445)	\$(3,232)
Other comprehensive loss:				
Market value adjustment to interest rate swaps	(294 )	(869 )	(572 )	(2,190 )
Comprehensive loss	\$(2,760)	\$(3,514)	\$(5,017)	\$(5,422)

See accompanying notes.

Table of Contents

CATCHMARK TIMBER TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (UNAUDITED)  
(in thousands, except for per-share amounts)

	Common Stock Shares	Common Stock Amount	Additional Paid-In Capital	Accumulated Deficit and Distributions	Accumulated Other Comprehensive Income (Loss)	Total Stockholders' Equity
Balance, December 31, 2016	38,797	\$ 388	\$ 605,728	\$ (226,793 )	\$ 1,747	\$ 381,070
Common stock issued pursuant to:						
Long-term incentive plan, net of forfeitures and amounts withheld for income taxes	123	1	1,026			1,027
Dividends to common stockholders (\$0.27 per share)				(10,364 )		(10,364 )
Repurchases of common shares	(97 )	(1 )	(1,035 )			(1,036 )
Net loss				(4,445 )		(4,445 )
Other comprehensive loss					(572 )	(572 )
Balance, June 30, 2017	38,823	\$ 388	\$ 605,719	\$ (241,602 )	\$ 1,175	\$ 365,680

	Common Stock Shares	Common Stock Amount	Additional Paid-In Capital	Accumulated Deficit and Distributions	Accumulated Other Comprehensive Loss	Total Stockholders' Equity
Balance, December 31, 2015	38,975	\$ 390	\$ 607,409	\$ (195,341 )	\$ (1,420 )	\$ 411,038
Common stock issued pursuant to:						
Long-term incentive plan, net of amounts withheld for income taxes	130	1	715			716
Dividends to common stockholders (\$0.26 per share)				(9,999 )		(9,999 )
Repurchases of common shares	(274 )	(3 )	(2,837 )			(2,840 )
Net loss				(3,232 )		(3,232 )
Other comprehensive loss					(2,190 )	(2,190 )
Balance, June 30, 2016	38,831	\$ 388	\$ 605,287	\$ (208,572 )	\$ (3,610 )	\$ 393,493

See accompanying notes.

Table of Contents

CATCHMARK TIMBER TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(in thousands)

	(Unaudited)	
	Six Months Ended,	
	June 30,	
	2017	2016
Cash Flows from Operating Activities:		
Net loss	\$(4,445 )	\$(3,232 )
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depletion	13,265	13,764
Basis of timberland sold	9,381	7,928
Stock-based compensation expense	1,338	915
Noncash interest expense	569	447
Other amortization	84	62
Loss from unconsolidated joint venture	127	—
Changes in assets and liabilities:		
Accounts receivable	(668 )	(135 )
Prepaid expenses and other assets	(69 )	(182 )
Accounts payable and accrued expenses	1,109	1,108
Other liabilities	1,580	1,429
Net cash provided by operating activities	22,271	22,104
Cash Flows from Investing Activities:		
Timberland acquisitions	(11 )	(113,974)
Capital expenditures (excluding timberland acquisitions)	(2,862 )	(1,430 )
Investment in unconsolidated joint venture	(10,539 )	—
Net cash used in investing activities	(13,412 )	(115,404)
Cash Flows from Financing Activities:		
Proceeds from note payable	11,000	116,000
Repayments of note payable	—	(440 )
Financing costs paid	(83 )	(1,628 )
Dividends paid to common stockholders	(10,364 )	(9,999 )
Repurchase of common shares under the share repurchase program	(1,036 )	(2,840 )
Repurchase of common shares for minimum tax withholdings	(311 )	(198 )
Net cash (used in) provided by financing activities	(794 )	100,895
Net increase in cash and cash equivalents	8,065	7,595
Cash and cash equivalents, beginning of period	9,108	8,025
Cash and cash equivalents, end of period	\$17,173	\$15,620

See accompanying notes.

Table of Contents

CATCHMARK TIMBER TRUST, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
JUNE 30, 2017 (unaudited)

1. Organization

CatchMark Timber Trust Inc. ("CatchMark Timber Trust") (NYSE: CTT) owns and operates timberlands located in the United States and has elected to be taxed as a REIT for federal income tax purposes. CatchMark Timber Trust acquires, owns, operates, manages, and disposes of timberland directly, through wholly-owned subsidiaries, or through joint ventures. CatchMark Timber Trust was incorporated in Maryland in 2005 and commenced operations in 2007. CatchMark Timber Trust conducts substantially all of its business through CatchMark Timber Operating Partnership, L.P. ("CatchMark Timber OP"), a Delaware limited partnership. CatchMark Timber Trust is the general partner of CatchMark Timber OP, possesses full legal control and authority over its operations, and owns 99.99% of its common partnership units. CatchMark LP Holder, LLC ("CatchMark LP Holder"), a wholly owned subsidiary of CatchMark Timber Trust, is the sole limited partner of CatchMark Timber OP. In addition, CatchMark Timber TRS, Inc. ("CatchMark TRS"), a Delaware corporation, was formed as a wholly owned subsidiary of CatchMark Timber OP in 2006. Unless otherwise noted, references herein to CatchMark Timber Trust shall include CatchMark Timber Trust and all of its subsidiaries, including CatchMark Timber OP, and the subsidiaries of CatchMark Timber OP, including CatchMark TRS.

2. Summary of Significant Accounting Policies

Basis of Presentation and Principles of Consolidation

The consolidated financial statements of CatchMark Timber Trust have been prepared in accordance with the rules and regulations of the SEC, including the instructions to Form 10-Q and Article 10 of Regulation S-X and do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, the statements for these unaudited interim periods presented include all adjustments, which are of a normal and recurring nature, necessary for a fair and consistent presentation of the results for such periods. Results for these interim periods are not necessarily indicative of results for a full year. CatchMark Timber Trust's consolidated financial statements include the accounts of any entity in which CatchMark Timber Trust or its subsidiaries owns a controlling financial interest and any limited partnership in which CatchMark Timber Trust or its subsidiaries owns a controlling general partnership interest. All intercompany balances and transactions have been eliminated in consolidation. For further information, refer to the audited financial statements and footnotes included in CatchMark Timber Trust's Annual Report on Form 10-K for the year ended December 31, 2016.

Investment in Joint Venture

For joint ventures that it does not control, but exercises significant influence, CatchMark Timber Trust uses the equity method of accounting. CatchMark Timber Trust's judgment about its level of influence or control of an entity involves consideration of various factors including the form of its ownership interest; its representation in the entity's governance; its ability to participate in policy-making decisions; and the rights of other investors to participate in the decision-making process, to replace CatchMark Timber Trust as manager, and/or to liquidate the venture. Under the equity method, the investment in a joint venture is recorded at cost and adjusted for equity in earnings and cash contributions and distributions. Income or loss and cash distributions from an unconsolidated joint venture are allocated according to the provisions of the respective joint venture agreement, which may be different from its stated ownership percentage. Any difference between the carrying amount of these investments on CatchMark Timber Trust's balance sheets and the underlying equity in net assets on the joint venture's balance sheets is adjusted as the related underlying assets are depreciated, amortized, or sold.

CatchMark Timber Trust evaluates the recoverability of its investment in unconsolidated joint ventures in accordance with accounting standards for equity investments by first reviewing each investment for any indicators of impairment. If indicators are present, CatchMark Timber Trust estimates the fair value of the investment. If the carrying value of

10

---

## Table of Contents

the investment is greater than the estimated fair value, management assesses whether the impairment is “temporary” or “other-than-temporary.” In making this assessment, management considers the following: (1) the length of time and the extent to which fair value has been less than cost, (2) the financial condition and near-term prospects of the entity, and (3) CatchMark Timber Trust’s intent and ability to retain its interest long enough for a recovery in market value. If management concludes that the impairment is “other than temporary,” CatchMark Timber Trust reduces the investment to its estimated fair value.

## Reclassification

Certain prior period amounts have been reclassified to conform with the current period's financial statement presentation. Share repurchases of common stock under the share repurchase program and share repurchases of common stock for tax withholdings were presented together as repurchases of common shares in the consolidated statement of cash flows included in CatchMark Timber Trust's quarterly report on Form 10-Q for the quarter ended June 30, 2016.

## Recent Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers (Topic 606)". Under this guidance, an entity is required to recognize revenue upon the transfer of promised goods or services to customers in an amount that reflects the expected consideration for those goods or services. The update requires significant additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments. ASU 2014-09, as amended by ASU 2015-14, "Revenue from Contracts with Customers: Deferral of the Effective Date (Topic 606)", is effective for years beginning after December 15, 2017, including interim periods, with early adoption permitted for years beginning after December 15, 2016. CatchMark Timber Trust will adopt ASU 2014-09 in our consolidated financial statements on January 1, 2018. CatchMark Timber Trust does not expect the adoption of ASU 2014-09 will have a material effect on its consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02, “Leases (Topic 842)”. The new standard establishes a right-of-use (“ROU”) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. ASU 2016-02 is effective for annual periods beginning after December 15, 2018, including interim periods within those annual periods, with early adoption permitted. A modified retrospective transition approach is required for lessees classified as capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. CatchMark Timber Trust does not expect the adoption of this amendment will have a material effect on its consolidated financial statements.

In August 2016, the FASB issued ASU 2016-15, Classification of Cash Receipts and Payments (“ASU 2016-15”), which addresses the statement of cash flow classification requirements for several types of receipts and payments. ASU 2016-15 provides that, among other things, (i) debt prepayments and extinguishment costs should be classified as financing activities, (ii) insurance proceeds should be classified in accordance with the nature of the respective claims, and (iii) distributions from equity method investees should be classified based on the underlying nature of the investee activity according to specific guidelines. ASU 2016-15 is effective for CatchMark Timber Trust on January 1, 2018, with early adoption permitted. CatchMark Timber Trust has early adopted ASU No. 2016-15 as of January 1, 2017 and the adoption did not have a material impact on its consolidated financial statements.

In January 2017, the FASB issued Accounting Standards Update 2017-01, Clarifying the Definition of a Business, (“ASU 2017-01”), which provides a more narrow definition of a business to be used in determining the accounting

treatment of an acquisition, and, as a result, certain acquisitions that previously may have qualified as business combinations will be treated as asset acquisitions. For asset acquisitions, acquisition costs may be capitalized and purchase price may be allocated on a relative fair value basis. ASU 2017-01 is effective prospectively for CatchMark Timber Trust on January 1, 2018, with early adoption permitted. CatchMark Timber Trust does not expect it to have a material impact on its consolidated financial statements.



Table of Contents

In February 2017, the FASB issued ASU 2017-05, Other Income-Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets (ASU “2017-05”). ASU 2017-05 defines an in-substance nonfinancial asset, unifies guidance related to partial sales of nonfinancial assets, eliminates rules specifically addressing the sales of real estate, removes exceptions to the financial asset derecognition model, and clarifies the accounting for contributions of nonfinancial assets to joint ventures. It will require the gain from the transfer of nonfinancial assets and any non-controlling interest received from the transfer to be measured at fair value. ASU 2017-05 is effective for fiscal years beginning after December 15, 2017, with early adoption permitted. CatchMark Timber Trust has early adopted ASU 2017-05 and the adoption did not have a material impact on its consolidated financial statements and related disclosures.

## 3. Timber Assets

As of June 30, 2017 and December 31, 2016, timber and timberlands consisted of the following, respectively:

(in thousands)	As of June 30, 2017		
	Gross	Accumulated Depletion or Amortization	Net
Timber	\$295,261	\$ 13,265	\$281,996
Timberlands	389,373	—	389,373
Mainline roads	1,019	546	473
Timber and timberlands	\$685,653	\$ 13,811	\$671,842

(in thousands)	As of December 31, 2016		
	Gross	Accumulated Depletion or Amortization	Net
Timber	\$324,796	\$ 28,897	\$295,899
Timberlands	395,348	—	395,348
Mainline roads	935	495	440
Timber and timberlands	\$721,079	\$ 29,392	\$691,687

## Timberland Acquisitions

During the six months ended June 30, 2017, CatchMark Timber Trust did not complete any timberland acquisitions. During the six months ended June 30, 2016, CatchMark Timber Trust acquired fee-simple interests in approximately 60,400 acres of timberland for \$112.9 million, exclusive of closing costs.

## Timberland Sales

During the three months ended June 30, 2017 and 2016, CatchMark Timber Trust sold approximately 4,000 and 500 acres of timberland for \$8.0 million and \$0.8 million, respectively. CatchMark Timber Trust's cost basis in the timberland sold was \$5.9 million and \$0.6 million, respectively.

During the six months ended June 30, 2017 and 2016, CatchMark Timber Trust sold approximately 6,800 and 5,500 acres of timberland for \$13.4 million and \$9.5 million, respectively. CatchMark Timber Trust's cost basis in the timberland sold was \$9.4 million and \$7.9 million, respectively. Land sale acreage by state is listed below:



Table of Contents

	Six Months Ended June 30,	
Acres Sold In:	2017	2016
Alabama	1,700	500
Georgia	4,700	4,400
Florida	—	600
Louisiana	400	—
Total	6,800	5,500

## Timberland Portfolio

As of June 30, 2017, CatchMark Timber Trust wholly owned interests in approximately 491,600 acres of timberlands in the U.S. South, of which 460,700 acres were held in fee-simple interests and 30,900 acres were held in leasehold interests. Wholly-owned land acreage by state is listed below:

	As of June 30, 2017		
Acres Located In:	Fee	Lease	Total
Alabama	75,000	5,600	80,600
Florida	2,000	—	2,000
Georgia	248,900	25,300	274,200
Louisiana	20,900	—	20,900
North Carolina	1,600	—	1,600
South Carolina	76,400	—	76,400
Tennessee	300	—	300
Texas	35,600	—	35,600
Total:	460,700	30,900	491,600

## 4. Unconsolidated Joint Venture

On April 25, 2017, CatchMark Timber Trust entered into a joint venture (the “Dawsonville Bluffs Joint Venture”) that acquired a portfolio of 11,000 acres of commercial timberlands located in North Georgia (the “Dawsonville Portfolio”) for an aggregate purchase price of \$20.0 million, exclusive of transaction costs. CatchMark Timber Trust owns a 50% membership interest in the Dawsonville Bluffs Joint Venture and MPERS owns the remaining 50% interest. CatchMark Timber Trust shares substantive participation rights with MPERS, including management selection and termination, and the approval of material operating and capital decisions and, as such, uses the equity method of accounting to record its investment. Income or loss and cash distributions are allocated according to the provisions of the joint venture agreement, which are consistent with the ownership percentages for the Dawsonville Bluffs Joint Venture. CatchMark Timber Trust funded its equity investment of approximately \$10.5 million in the Dawsonville Bluffs Joint Venture with funds borrowed under its existing multi-draw credit facility (see Note 5 - Note Payable and Line of Credit for additional information).

Condensed balance sheet information for the Dawsonville Bluffs Joint Venture is as follows (in thousands):

	As of June 30, 2017
Total Assets	\$21,501
Total Liabilities	\$677
Total Equity	\$20,824

CatchMark Timber Trust's investment\$ 10,412

13

---

Table of Contents

Condensed income statement information for the Dawsonville Bluffs Joint Venture is as follows (in thousands):

	From Inception through June 30, 2017
Total Revenues	\$ 24
Net Loss	\$ (254 )
CatchMark Timber Trust's share	\$ (127 )

Included in the net loss of the Dawsonville Bluffs Joint Venture for the period from inception through June 30, 2017 is approximately \$0.2 million of non-recurring start-up costs.

CatchMark Timber Trust serves as the sole manager of the Dawsonville Bluffs Joint Venture, whereby it manages the day-to-day operations of the business, subject to certain major decisions that require the prior consent of MPERS, in exchange for a management fee. Such management fees are included in other revenues on the accompanying consolidated statement of operations.

#### 5. Note Payable and Line of Credit

##### 2014 Amended Credit Agreement

CatchMark Timber Trust is party to a credit agreement, which was amended and restated as of May 13, 2016 (the "2014 Amended Credit Agreement") with CoBank, AgFirst, Rabobank, and certain other financial institutions, which provides for borrowings consisting of:

- a \$35.0 million revolving credit facility (the "2014 Revolving Credit Facility");
- a \$365.0 million multi-draw term credit facility (the "2014 Multi-Draw Term Facility"); and
- a \$100.0 million term loan (the "2014 Term Loan Facility", and together with the 2014 Revolving Credit Facility and the 2014 Multi-Draw Term Facility, the "2014 Amended Credit Facilities").

The 2014 Amended Credit Facilities may be increased, upon the agreement of lenders willing to increase their loans, by an additional \$110.0 million.

As of June 30, 2017 and December 31, 2016, CatchMark Timber Trust's amounts outstanding under the 2014 Amended Credit Facilities consisted of the following:

(dollars in thousands)	Maturity Date	Interest Rate (2)	Current Interest Rate (3)	Outstanding Balance as of	
				June 30, 2017	December 31, 2016
2014 Term Loan Facility	12/23/2024	LIBOR + 1.75%	2.97%	\$ 100,000	\$ 100,000
2014 Multi-Draw Term Facility	12/23/2021	LIBOR + 2.25%	3.46%	236,656	225,656
Total Principal Balance				\$ 336,656	\$ 325,656
Less: Net Unamortized Deferred Financing Costs (1)				(4,492 )	(4,905 )
Total				\$ 332,164	\$ 320,751

(1)

Represents costs incurred for borrowings under the 2014 Term Loan Facility and the 2014 Multi-Draw Term Facility only.

- (2) The applicable LIBOR margin on the 2014 Multi-Draw Term Facility ranges between 1.75% and 2.75%, depending on the LTV ratio.

- (3) Represents the weighted-average interest rate as of June 30, 2017. The weighted-average interest rate excludes the impact of interest rate swaps (see Note 6 – Interest Rate Swaps), amortization of deferred financing costs, unused commitment fees, and estimated patronage refunds.

As of June 30, 2017, \$163.3 million of capacity remained under the 2014 Amended Credit Facilities, \$128.3 million from the 2014 Multi-Draw Term Facility and \$35.0 million from the 2014 Revolving Credit Facility.

## Table of Contents

### Patronage

CatchMark Timber Trust is eligible to receive annual patronage refunds from its lenders (the "Patronage Banks") under a profit-sharing program made available to borrowers of the Farm Credit System. In March 2017 and 2016, CatchMark Timber Trust received patronage refunds of \$2.1 million and \$1.2 million, respectively, on its eligible borrowings under the 2014 Amended Credit Agreement. Of the total amount received, 75% was received in cash and 25% was received in equity in Patronage Banks. As of June 30, 2017 and December 31, 2016, CatchMark Timber Trust had approximately \$0.8 million and \$0.3 million, respectively, of equity in Patronage Banks included in prepaid expenses and other assets on the accompanying consolidated balance sheets.

CatchMark Timber Trust has received a patronage refund on its eligible patronage loans for each year it has been party to the 2014 Amended Credit Agreement. Therefore, CatchMark Timber Trust accrues patronage refunds it expected to receive in 2018 based on actual patronage refunds received as a percentage of its weighted-average debt balance. For the three months ended June 30, 2017 and 2016, CatchMark Timber Trust recorded \$0.7 million and \$0.5 million, respectively, in expected patronage refunds against interest expense on the consolidated statements of operations. For the six months ended June 30, 2017 and 2016, CatchMark Timber Trust recorded \$1.3 million and \$0.9 million, respectively, in expected patronage refunds against interest expense on the consolidated statements of operations. As of June 30, 2017 and December 31, 2016, approximately \$1.3 million and \$2.3 million of patronage refunds were included in accounts receivable on the consolidated balance sheets.

### Debt Covenants

The 2014 Amended Credit Agreement contains, among others, the following financial covenants:

- limits the LTV Ratio to 45% at the end of each fiscal quarter and upon the sale or acquisition of any property;
- requires a FCCR of not less than 1.05:1.00; and
- requires maintenance of a minimum liquidity balance of no less than \$20.0 million at any time.

CatchMark Timber Trust was in compliance with the financial covenants of the 2014 Amended Credit Agreement as of June 30, 2017.

CatchMark Timber Trust's obligations under the 2014 Amended Credit Agreement are collateralized by a first priority lien on the timberlands owned by CatchMark Timber Trust's subsidiaries and substantially all of CatchMark Timber Trust's subsidiaries' other assets in which a security interest may lawfully be granted, including, without limitation, accounts, equipment, inventory, intellectual property, bank accounts and investment property. In addition, CatchMark Timber Trust's obligations under the 2014 Amended Credit Agreement are jointly and severally guaranteed by CatchMark Timber Trust and all of its subsidiaries pursuant to the terms of the 2014 Amended Credit Agreement. CatchMark Timber Trust has also agreed to guarantee certain losses caused by certain willful acts of CatchMark Timber Trust or its subsidiaries.

### Interest Paid and Fair Value of Outstanding Debt

CatchMark Timber Trust pays its lenders a commitment fee on the unused portion of the 2014 Multi-Draw Term Facility and 2014 Revolving Credit Facility, at an adjustable rate ranging from 0.20% to 0.35%, depending on the LTV ratio.

During the three months ended June 30, 2017 and 2016, CatchMark Timber Trust made interest payments of \$2.8 million and \$1.4 million, respectively, on its borrowings. Included in the interest payments for the three months ended June 30, 2017 and 2016 were unused commitment fees of \$0.1 million and \$0.2 million, respectively.

During the six months ended June 30, 2017 and 2016, CatchMark Timber Trust made interest payments of \$5.3 million and \$2.6 million, respectively, on its borrowings. Included in the interest payments for the six months ended June 30, 2017 and 2016 were unused commitment fees of \$0.3 million and \$0.3 million, respectively.



Table of Contents

As of June 30, 2017 and December 31, 2016, the weighted-average interest rate on these borrowings, after consideration of interest rate swaps, was 3.61% and 3.09%, respectively. After further consideration of estimated patronage refunds, CatchMark Timber Trust's weighted average interest rate as of June 30, 2017 and December 31, 2016 was 2.81% and 2.19%, respectively.

As of June 30, 2017, the fair value of CatchMark Timber Trust's outstanding debt approximated its book value. The fair value was estimated based on discounted cash flow analysis using the current market borrowing rates for similar types of borrowing arrangements as of the measurement dates.

#### 6. Interest Rate Swaps

CatchMark Timber Trust uses interest rate swaps to mitigate its exposure to changing interest rates on its variable rate debt instruments. During the first quarter of 2017, CatchMark Timber Trust entered into three separate interest rate swaps with Rabobank on \$20.0 million of the 2014 Term Loan Facility and a total of \$50.0 million of the 2014 Multi-Draw Term Facility (collectively, the "2017 Rabobank Swaps"). CatchMark Timber Trust had five interest rate swaps outstanding as of June 30, 2017, with terms below:

Hedged Debt	Effective Date	Maturity Date	Pay Rate	Receive Rate	(in thousands)
					Notional Amount
2014 Term Loan Facility	12/23/2014	12/23/2024	2.395%	one-month LIBOR	\$ 35,000
2014 Term Loan Facility	8/23/2016	12/23/2024	1.280%	one-month LIBOR	\$ 45,000
2014 Term Loan Facility	3/23/2017	3/23/2024	2.330%	one-month LIBOR	\$ 20,000
2014 Multi-Draw Term Facility	3/28/2017	3/28/2020	1.800%	one-month LIBOR	\$ 30,000
2014 Multi-Draw Term Facility	3/28/2017	11/28/2021	2.045%	one-month LIBOR	\$ 20,000
					\$ 150,000

As of June 30, 2017, CatchMark Timber Trust's interest rate swaps effectively fixed the interest rate on \$150.0 million of its \$336.7 million variable rate debt at 3.80%. All five interest rate swaps qualify for hedge accounting treatment.

#### Fair Value and Cash Paid for Interest Under Interest Rate Swaps

The following table presents information about CatchMark Timber Trust's interest rate swaps measured at fair value as of June 30, 2017 and December 31, 2016:

(in thousands)	Instrument Type	Balance Sheet Classification	Estimated Fair Value as of	
			June 30, 2017	December 31, 2016
	Derivatives designated as hedging instruments:			
	Interest rate swaps	Prepaid and other assets	\$2,584	\$ 2,632
	Interest rate swaps	Other liabilities	\$(1,409)	\$( 885 )

During the six months ended June 30, 2017 and 2016, CatchMark Timber Trust recognized a change in fair value of the interest rate swaps of approximately \$0.6 million and \$2.2 million as other comprehensive loss. There was no hedge ineffectiveness on the interest rate swaps required to be recognized in current earnings.

During the three months ended June 30, 2017 and 2016, net payments of approximately \$0.3 million and \$0.2 million were made under the interest rates swaps, respectively. During the six months ended June 30, 2017 and 2016, net payments of approximately \$0.5 million and \$0.3 million were made under the interest rate swaps, respectively.

Interest rate swaps payments were recorded as interest expense.

7. Commitments and Contingencies

16

---

## Table of Contents

### Mahrt Timber Agreements

CatchMark Timber Trust is party to a fiber supply agreement and a master stumpage agreement (collectively, the "Mahrt Timber Agreements") with a wholly owned subsidiary of WestRock. The fiber supply agreement provides that WestRock will purchase specified tonnage of timber from CatchMark TRS at specified prices per ton, depending upon the type of timber. The fiber supply agreement is subject to quarterly market pricing adjustments based on an index published by Timber Mart-South, a quarterly trade publication that reports raw forest product prices in 11 southern states. The master stumpage agreement provides that CatchMark Timber Trust will sell specified amounts of timber and make available certain portions of its timberlands to CatchMark TRS for harvesting. The initial term of the Mahrt Timber Agreements is October 9, 2007 through December 31, 2032, subject to extension and early termination provisions. The Mahrt Timber Agreements ensure a long-term source of supply of wood fiber products for WestRock in order to meet its paperboard and lumber production requirements at specified mills and provide CatchMark Timber Trust with a reliable customer for the wood products from its timberlands.

### Timberland Operating Agreements

Pursuant to the terms of the timberland operating agreement between CatchMark Timber Trust and FRC (the "FRC Timberland Operating Agreement"), FRC manages and operates approximately 413,300 acres of CatchMark Timber Trust's timberlands and related timber operations, including ensuring delivery of timber to WestRock in compliance with the Mahrt Timber Agreements. In consideration for rendering the services described in the timberland operating agreement, CatchMark Timber Trust pays FRC (i) a monthly management fee based on the actual acreage FRC manages, which is payable monthly in advance, and (ii) an incentive fee based on timber harvest revenues generated by the timberlands, which is payable quarterly in arrears. The FRC Timberland Operating Agreement, as amended, is effective through March 31, 2018, and is automatically extended for one-year periods unless written notice is provided by CatchMark Timber Trust or FRC to the other party at least 120 days prior to the current expiration. The FRC Timberland Operating Agreement may be terminated by either party with mutual consent or by CatchMark Timber Trust with or without cause upon providing 120 days' prior written notice.

Pursuant to the terms of the timberland operating agreement between CatchMark Timber Trust and AFM (the "AFM Timberland Operating Agreement"), AFM manages and operates approximately 78,300 acres of CatchMark Timber Trust's timberlands and related timber operations, including ensuring delivery of timber to customers. In consideration for rendering the services described in the AFM Timberland Operating Agreement, CatchMark Timber Trust pays AFM (i) a monthly management fee based on the actual acreage AFM manages, which is payable monthly in advance, and (ii) an incentive fee based on revenues generated by the timber operations. The incentive fee is payable quarterly in arrears. The AFM Timberland Operating Agreement is effective through November 30, 2017, and is automatically extended for one-year periods unless written notice is provided by CatchMark Timber Trust or AFM to the other party at least 120 days prior to the current expiration. The AFM Timberland Operating Agreement may be terminated by either party with mutual consent or by CatchMark Timber Trust with or without cause upon providing 120 days' prior written notice.

### Litigation

From time to time, CatchMark Timber Trust may be a party to legal proceedings, claims, and administrative proceedings that arise in the ordinary course of its business. Management makes assumptions and estimates concerning the likelihood and amount of any reasonably possible loss relating to these matters using the latest information available. CatchMark Timber Trust records a liability for litigation if an unfavorable outcome is probable and the amount of loss or range of loss can be reasonably estimated. If an unfavorable outcome is probable and a reasonable estimate of the loss is a range, CatchMark Timber Trust accrues the best estimate within the range. If no

amount within the range is a better estimate than any other amount, CatchMark Timber Trust accrues the minimum amount within the range. If an unfavorable outcome is probable but the amount of the loss cannot be reasonably estimated, CatchMark Timber Trust discloses the nature of the litigation and indicates that an estimate of the loss or range of loss cannot be made. If an unfavorable outcome is reasonably possible and the estimated loss is material, CatchMark Timber Trust discloses the

17

---

## Table of Contents

nature and estimate of the possible loss of the litigation. CatchMark Timber Trust does not disclose information with respect to litigation where an unfavorable outcome is considered to be remote.

CatchMark Timber Trust is not currently involved in any legal proceedings of which the outcome is reasonably likely to have a material adverse effect on the results of operations, financial condition, or cash flows of CatchMark Timber Trust. CatchMark Timber Trust is not aware of any such legal proceedings contemplated by governmental authorities.

### 8. Stockholders' Equity

#### Share Repurchase Program

On August 7, 2015, the board of directors authorized a stock repurchase program under which CatchMark Timber Trust may repurchase up to \$30.0 million of its outstanding common shares. The program has no set duration and the board may discontinue or suspend it at any time. During the three months ended June 30, 2017, CatchMark Timber Trust did not repurchase any shares under the share repurchase program. During the six months ended June 30, 2017 and 2016, CatchMark Timber Trust purchased 97,469 shares and 273,541 shares of common stock for approximately \$1.0 million and \$2.8 million, respectively. As of June 30, 2017, CatchMark Timber Trust may purchase up to an additional \$19.8 million under the program.

#### Long-term Incentive Plans

CatchMark Timber Trust's Amended and Restated 2005 Long-term Incentive Plan (the "2005 LTIP") allowed for the issuance of options, stock appreciation rights, restricted stock, RSUs, and deferred stock units of its common stock to its employees and independent directors. The 2005 LTIP provided for issuance of up to 1.3 million shares through October 25, 2023. Prior to its replacement on June 23, 2017, 406,667 shares remained to be issued under the 2005 LTIP.

On June 23, 2017, CatchMark Timber Trust's stockholders approved the 2017 Incentive Plan (the "2017 Plan"), which replaced the 2005 LTIP. The 2017 Plan allows for the award of options, stock appreciation rights, restricted stock, RSUs, deferred stock units, performance awards, other stock-based awards, or any other right or interest relating to stock or cash to the employees, directors, and consultants of CatchMark or its affiliates. The 2017 Plan provides for issuance of up to 1.8 million shares through CatchMark Timber Trust's 2027 annual stockholders meeting, or, in the case of an amendment approved by stockholders to increase the number of shares subject to the 2017 Plan, the 10th anniversary of such amendment date.

#### Stock-based Compensation - Independent Directors

Pursuant to the Amended and Restated Independent Directors' Compensation Plan (a sub-plan of the 2005 LTIP), each of the independent directors receives, on the first business day immediately prior to the date on which CatchMark Timber Trust holds its annual stockholders meeting, a number of shares of CatchMark Timber Trust common stock having a value of \$50,000 on the grant date. The number of shares granted to each independent director is determined by dividing \$50,000 by the fair market value per share of CatchMark Timber Trust's common stock on the grant date. The shares are fully-vested and non-forfeitable upon the respective grant date. On June 22, 2017, CatchMark Timber Trust issued 21,890 shares to its five independent directors, 5,166 shares of which were repurchased for estimated income tax payments. CatchMark Timber Trust recognized approximately \$0.3 million of fair value of the award within general and administrative expenses for the three months ended June 30, 2017.

#### Stock-based Compensation - Employees

On May 2, 2017, the board of directors approved a special, one-time stock-settled outperformance award (the "OPP") to the executive officers of CatchMark Timber Trust, pursuant to the provisions of the 2005 LTIP. Under the OPP, an outperformance pool with a maximum award dollar amount of \$5.0 million was created and executive officers were granted a certain participation percentage of the outperformance pool. The dollar amount of the awards earned will be

18

---

Table of Contents

determined based on the total returns of CatchMark Timber Trust common stock during a performance period from April 1, 2017 to March 31, 2020. Earned awards will be settled in shares of CatchMark Timber Trust common stock after the amount of earned award is determined at the end of the performance period. The grant-date fair value of the OPP was approximately \$1.0 million as calculated using Monte-Carlo simulations and is amortized over the performance period.

During the three months ended June 30, 2017, CatchMark Timber Trust issued 57,940 shares of service-based restricted stock. The fair value of service-based restricted stock was \$0.7 million and was determined by the closing price of CatchMark Timber Trust's common stock on the grant date.

A rollforward of CatchMark Timber Trust's unvested, service-based restricted stock awards to employees for the six months ended June 30, 2017 is as follows:

	Number of Underlying Shares	Weighted- Average Grant Date Fair Value
Unvested at December 31, 2016	255,098	\$ 11.56
Granted	133,591	\$ 11.18
Vested	(65,506 )	\$ 11.47
Forfeited	(4,500 )	\$ 10.80
Unvested at June 30, 2017	318,683	\$ 11.44

## Stock-based Compensation Expense Summary

A summary of CatchMark Timber Trust's stock-based compensation expense for the three months and six months ended June 30, 2017 and 2016 is presented below:

Stock-based Compensation Expense classified as:	Three Months Ended June 30,		Six Months Ended June 30,	
	2017	2016	2017	2016
(in thousands)				
General and administrative expenses	\$678	\$564	\$1,004	\$795
Forestry management expenses	240	75	334	120
Total	\$918	\$639	\$1,338	\$915

As of June 30, 2017, approximately \$4.5 million of unrecognized compensation expense related to 2.3 years.

## 9. Subsequent Event

## Dividend Declaration

On August 3, 2017, CatchMark Timber Trust declared a cash dividend of \$0.135 per share for its common stockholders of record on August 30, 2017, payable on September 15, 2017.





Table of Contents

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with our accompanying consolidated financial statements and notes thereto. See also "Cautionary Note Regarding Forward-Looking Statements" preceding Part I, as well as our consolidated financial statements and the notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2016.

## Overview

We primarily engage in the ownership, management, acquisition, and disposition of timberland properties located in the United States. We generate recurring income and cash flow from the harvest and sale of timber, as well as from non-timber related revenue sources, such as rent from hunting and recreational leases. When and where we believe appropriate, we also generate income and cash flow from timberland sales.

We strive to deliver superior long-term returns for our stockholders through disciplined acquisitions, sustainable harvest, and well-timed sales. Our immediate emphasis is to grow through selective acquisitions in high demand fiber basket markets and to efficiently integrate the new acquisitions. Operationally, we focus on generating cash flows from sustainable harvests and improved harvest mix on prime timberlands as well as opportunistic land sales to provide recurring dividends to our stockholders. We continue to practice intensive forest management and silvicultural techniques that increase the biological growth of the forest.

We also seek to create additional value by joint venturing with long-term, institutional equity partners to opportunistically acquire, own, and manage timberland properties that fit our core investment strategy. In addition, we expect that our joint venture activities will create a platform for future growth by establishing a new fee-based business that leverages our scale and timberland management efficiencies. We entered into our first joint venture on April 25, 2017. See Note 4 - Unconsolidated Joint Venture of our accompanying consolidated financial statements for more information.

## Timberland Portfolio

As of June 30, 2017, we wholly owned interests in approximately 491,600 acres of high-quality industrial timberlands that have been intensively managed for sustainable commercial timber production, consisting of 74% pine stands and 26% hardwood stands. Our timberlands are within an attractive and competitive fiber basket encompassing a diverse group of pulp, paper and wood products manufacturing facilities. Wholly-owned land acreage by state is listed below:

Acres Located In:	As of June 30, 2017		
	Fee	Lease	Total
Alabama	75,000	5,600	80,600
Florida	2,000	—	2,000
Georgia	248,900	25,300	274,200
Louisiana	20,900	—	20,900
North Carolina	1,600	—	1,600
South Carolina	76,400	—	76,400
Tennessee	300	—	300
Texas	35,600	—	35,600
Total:	460,700	30,900	491,600

Table of Contents

As of June 30, 2017, our wholly-owned timber inventory consisted of an estimated 19.0 million tons of merchantable inventory with the following components:

	Tons (in millions)		
Merchantable timber inventory <sup>(1)</sup> :	Fee	Lease	Total
Pulpwood	9.0	0.6	9.6
Sawtimber <sup>(2)</sup>	8.9	0.5	9.4
Total	17.9	1.1	19.0

(1) Merchantable timber inventory does not include current year growth, which we expect to approximate current year harvest volume (see Results of Operations below for information on current year harvest volume).

(2) Includes chip-n-saw and sawtimber.

In addition to the wholly-owned timber assets listed above, we own a 50% member interest in a joint venture that owns approximately 11,000 acres of high-quality commercial timberlands located in north Georgia, or the Dawsonville Portfolio. The Dawsonville Portfolio contains an average of 51 tons of merchantable timber per acre with 75% pine and 41% sawtimber.

### Timber Agreements

A substantial portion of our timber sales is derived from the Mahrt Timber Agreements under which we sell specified amounts of timber to WestRock subject to market pricing adjustments. For the year ended December 31, 2017, WestRock is required to purchase approximately 485,000 tons of timber under the Mahrt Timber Agreements. For the six months ended June 30, 2017, WestRock purchased approximately 250,500 tons under the Mahrt Timber Agreements, which contributed approximately 17% of our net timber sales revenue. WestRock has historically purchased tonnage that exceeded the minimum requirement under the Mahrt Timber Agreements. See Note 7 – Commitments and Contingencies to our accompanying consolidated financial statements for additional information regarding the material terms of the Mahrt Timber Agreements.

For the year ended December 31, 2017, we are required to sell approximately 150,000 tons of pulpwood under a pulpwood supply agreement (the "Carolinas Supply Agreement") assumed in connection with a timberland acquisition that closed in June 2016. During the six months ended June 30, 2017, we sold approximately 70,900 tons under the Carolinas Supply Agreement, which contributed approximately 6% of our net timber revenue.

### Liquidity and Capital Resources

#### Overview

Cash flows generated from our operations are primarily used to fund recurring expenditures and distributions to our stockholders. The amount of distributions to common stockholders is determined by our board of directors and is dependent upon a number of factors, including funds deemed available for distribution, which is based principally on our current and future projected operating cash flows, less capital requirements necessary to maintain and grow our existing timberland portfolio. In determining the amount of distributions to common stockholders, we also consider our financial condition, our expectations of future sources of liquidity, current and future economic conditions, market demand for timber and timberlands, and tax conditions, including the annual distribution requirements necessary to maintain our status as a REIT under the Code.

In determining how to allocate cash resources in the future, we will initially consider the source of the cash. We anticipate using a portion of cash generated from operations, after payments of periodic operating expenses and interest expense, to fund certain capital expenditures required for our timberlands. Any remaining cash generated from operations may be used to partially fund timberland acquisitions and pay distributions to stockholders. Therefore, to

the extent that cash flows from operations are lower, timberland acquisitions and stockholder distributions are anticipated to be lower as well. Capital expenditures, including new timberland acquisitions, are generally funded with cash from operations or existing debt availability; however, proceeds from future debt financings and equity offerings

## Table of Contents

may be used to fund capital expenditures, acquire new timberland properties and pay down existing and future borrowings.

### Short-Term Liquidity and Capital Resources

Net cash provided by operating activities for the six months ended June 30, 2017 was \$22.3 million, a \$0.2 million increase from the six months ended June 30, 2016, primarily due to a \$3.9 million increase in net cash received from timberland sales, offset by paying \$2.8 million more for interest and higher operating costs as a result of our growing portfolio.

Net cash used in investing activities for the six months ended June 30, 2017 was \$13.4 million, a \$102.0 million decrease from the six months ended June 30, 2016. We did not acquire any property directly during the first six months of 2017 as compared to acquiring 60,400 acres for \$114.0 million in the first half of 2016. We entered into the Dawsonville Bluffs Joint Venture on April 25, 2017 and invested \$10.5 million for a 50% member interest (see Note 4 - Unconsolidated Joint Venture for further details).

Net cash used in financing activities for the six months ended June 30, 2017 was \$0.8 million. We borrowed \$11.0 million under the 2014 Multi-Draw Term Facility to fund the investment in the Dawsonville Bluffs Joint Venture. During the six months ended June 30, 2017, we paid total distributions to stockholders of \$10.4 million, which were funded by net cash provided by operating activities. During the six months ended June 30, 2017, we repurchased \$1.0 million in shares of our common stock under our share repurchase program (see Share Repurchase Program below) and \$0.3 million in shares of our common stock to satisfy minimum tax withholding requirements on granted and vested shares to employees and directors.

We believe that we have access to adequate liquidity and capital resources, including cash flow generated from operations, cash on-hand, and borrowing capacity, necessary to meet our current and future obligations that become due over the next 12 months. As of June 30, 2017, we had a cash balance of \$17.2 million and \$163.3 million of borrowing capacity remained under the 2014 Amended Credit Facilities (see 2014 Amended Credit Agreement below).

### Long-Term Liquidity and Capital Resources

Over the long-term, we expect our primary sources of capital to include net cash flows from operations, including proceeds from timberland sales, proceeds from secured or unsecured financings from banks and other lenders, and public offerings of equity or debt securities. Our principal demands for capital include operating expenses, interest expense on any outstanding indebtedness, certain capital expenditures (other than timberland acquisitions), repayment of debt, timberland acquisitions, and stockholder distributions.

### Share Repurchase Program

On August 7, 2015, our board of directors approved a stock repurchase program for up to \$30.0 million of our common stock at management's discretion. The program has no set duration and the board may discontinue or suspend the program at any time. During the six months ended June 30, 2017, we repurchased 97,469 shares of our common stock at an average price of \$10.60 per share for a total of approximately \$1.0 million. All common stock purchases under the stock repurchase program were made in open-market transactions and were funded with cash on-hand. As of June 30, 2017, we had 38.8 million shares of common stock outstanding and may repurchase up to an additional \$19.8 million under the program. The 2014 Amended Credit Facilities allow us to borrow up to \$25.0 million under the 2014 Multi-Draw Term Facility to repurchase our common stock. Management believes that opportunistic repurchases of our common stock is a prudent use of capital resources.

Contractual Obligations and Commitments

As of June 30, 2017, our contractual obligations are as follows:

22

---

Table of Contents

Contractual Obligations (in thousands)	Payments Due by Period				
	Total	2017	2018-2019	2020-2021	Thereafter
Debt obligations <sup>(1)</sup>	\$336,656	\$—	\$—	\$236,656	\$100,000
Estimated interest on debt obligations <sup>(1) (2)</sup>	67,933	9,119	24,348	23,779	10,687
Operating lease obligations	3,363	142	1,602	1,185	434
Other liabilities <sup>(3)</sup>	700	12	280	280	128
Total	\$408,652	\$9,273	\$26,230	\$261,900	\$111,249

Represents respective obligations under the 2014 Amended Credit Facilities as of June 30, 2017, \$100.0 million of

<sup>(1)</sup> which was outstanding under the 2014 Term Loan Facility and \$236.7 million of which was outstanding under the 2014 Multi-Draw Term Facility (see 2014 Amended Credit Agreement below).

<sup>(2)</sup> Amounts include the impact of interest rate swaps. See Note 6 – Interest Rate Swaps of our accompanying consolidated financial statements for additional information.

<sup>(3)</sup> Represents future payments to satisfy a liability assumed upon a timberland acquisition that expires in May 2022.

## 2014 Amended Credit Agreement

The 2014 Amended Credit Agreement provides for borrowing under credit facilities consisting of:

- a \$35.0 million revolving credit facility (the “2014 Revolving Credit Facility”);
- a \$365.0 million multi-draw term credit facility (the “2014 Multi-Draw Term Facility”); and
- a \$100.0 million term loan (the “2014 Term Loan Facility”, and together with the 2014 Revolving Credit Facility and the 2014 Multi-Draw Term Facility, the “2014 Amended Credit Facilities”).

The 2014 Amended Credit Facilities may be increased, upon the agreement of lenders willing to increase their loans, by an additional \$110.0 million. The table below presents the details of our 2014 Amended Credit Facilities as of June 30, 2017:

(dollars in thousands)

Facility Name	Maturity Date	Interest Rate <sup>(1)</sup>	Unused Commitment Fee	Outstanding Balance	Total Availability	Remaining Availability
2014 Revolving Credit Facility	12/23/2019	LIBOR + 2.25%	0.30 %	\$—	\$35,000	\$35,000
2014 Multi-Draw Term Facility	12/23/2021	LIBOR + 2.25%	0.30 %	236,656	365,000	128,344
2014 Term Loan Facility	12/23/2024	LIBOR + 1.75%	N/A	100,000	100,000	—
Total				\$336,656	\$500,000	\$163,344

<sup>(1)</sup> The applicable LIBOR margin on the 2014 Revolving Credit Facility and the 2014 Multi-Draw Term Facility ranges from 1.75% to 2.75%, depending on the LTV ratio.

## Patronage

We are eligible to receive annual patronage refunds from our lenders under the 2014 Amended Credit Agreement. The annual patronage refund is dependent on the weighted-average debt balance with each participating lender, as calculated by CoBank, for the respective fiscal year under the eligible patronage loans, as well as the financial performance of the Patronage Banks. In March 2017, we received a patronage refund of \$2.1 million on our

borrowings under the eligible patronage loans that were outstanding during 2016. Of the total amount received, 75% was received in cash and 25% was received in equity in Patronage Banks. The equity component of the patronage refund is redeemable for cash only at the discretion of the Patronage Banks' board of directors.

#### Debt Covenants

The 2014 Amended Credit Agreement contains, among others, the following financial covenants:

23

---

## Table of Contents

• limits the LTV ratio to 45% at the end of each fiscal quarter and upon the sale or acquisition of any property;  
• requires us to maintain a FCCR of not less than 1.05:1.00; and  
• requires maintenance of a minimum liquidity balance of no less than \$20.0 million at any time.

We were in compliance with the financial covenants of the 2014 Amended Credit Agreement as of June 30, 2017.

The terms of our credit agreement prohibit us from declaring, setting aside funds for, or paying any dividend, distribution, or other payment to our stockholders other than as required to maintain our REIT qualification if our LTV ratio is greater than or equal to 45% or we are otherwise in default as defined in the credit agreement. See Note 5 – Note Payable and Line of Credit of our accompanying consolidated financial statements for more information about our credit agreement.

## Distributions

Our board of directors declares quarterly distributions based on a single record date. In determining the rate of stockholder distributions, our board considers a number of factors, including current and future levels of cash available to fund stockholder distributions, which is dependent upon the operations of our timberland properties, our current and future projected financial condition, our capital expenditure requirements, our expectations of future sources of liquidity, and the annual distribution requirements necessary to maintain our status as a REIT under the Code.

Our board of directors declared a cash dividend for stockholders of record as of February 28, 2017 in the amount of \$0.135 per share. This distribution was paid in March 2017. On May 3, 2017, our board of directors declared a cash dividend of \$0.135 per share for our common stockholders of record on May 31, 2017. This distribution was paid on June 16, 2017.

For the six months ended June 30, 2017, we paid total distributions to stockholders of \$10.4 million, which was funded from net cash provided by operating activities of \$22.3 million.

## Results of Operations

### Overview

Our results of operations are materially impacted by the fluctuating nature of timber prices, changes in the levels and composition of our harvest volume, the level of timberland acquisitions and sales, changes to associated depletion rates, and varying interest expense based on the amount and cost of outstanding borrowings. Timber prices, harvest volume, and changes in the levels and composition of each for our timberlands for the three months and six months ended June 30, 2017 and 2016 are shown in the following tables:



Table of Contents

	Three Months		Change	
	Ended			
	June 30,			
	2017	2016	%	
Timber sales volume (tons)				
Pulpwood	352,476	296,553	19	%
Sawtimber <sup>(1)</sup>	229,635	183,705	25	%
	582,111	480,258	21	%
Harvest mix				
Pulpwood	61	% 62	%	
Sawtimber <sup>(1)</sup>	39	% 38	%	
Net timber sales price (per ton) <sup>(2)</sup>				
Pulpwood	\$12	\$14	(12)	%
Sawtimber <sup>(1)</sup>	\$24	\$24	1	%
Timberland sales				
Gross sales (000's)	\$7,953	\$843		
Sales volume (acres)	3,991	500		
Sales price (per acre)	\$1,993	\$1,687		
	Six Months Ended		Change	
	June 30,			
	2017		2016	
			%	
Timber sales volume (tons)				
Pulpwood	643,421	632,799	2	%
Sawtimber <sup>(1)</sup>	450,022	444,310	1	%
	1,093,443	1,077,109	2	%
Harvest mix				
Pulpwood	59	% 59	%	
Sawtimber <sup>(1)</sup>	41	% 41	%	
Net timber sales price (per ton) <sup>(2)</sup>				
Pulpwood	\$13	\$14	(10)	%
Sawtimber <sup>(1)</sup>	\$24	\$24	—	%
Timberland sales				
Gross sales (000's)	\$13,403	\$9,509		
Sales volume (acres)	6,814	5,482		
Sales price (per acre)	\$1,967	\$1,735		

<sup>(1)</sup> Includes chip-n-saw and sawtimber.

Prices per ton are rounded to the nearest dollar and shown on a stumpage basis (i.e., net of contract logging and <sup>(2)</sup>hauling costs) and, as such, the sum of these prices multiplied by the tons sold does not equal timber sales in the accompanying consolidated statements of operations for the three months and six months ended June 30, 2017 and 2016.



Table of Contents

Our harvest volume this quarter increased 21% from the prior year quarter primarily as a result of harvests from properties acquired in South Carolina within the last 12 months. Although extended mill outages, high raw material inventories and quotas continued to constrain market conditions, our timber agreements and well-established delivered capacity helped us offset some of the impact. Delivered volume increased by 34%, or 107,000 tons, from prior year quarter.

During the second quarter of 2017, average stumpage prices for all product categories in the Southern timber market declined ranging from 3% to 18% relative to the second quarter of 2016, as reported by TimberMart-South. Our pulpwood stumpage price for the quarter decreased by 12% compared to prior year quarter, in line with the decrease in the South-wide market. Pulpwood prices were higher in the first half of 2016 partially due to increases in demand as a result of significant wet weather experienced in the U.S. South. Our realized stumpage prices, while trending with the overall South-wide timber market, are generally higher than South-wide averages due to the strength of the micro-markets in which we operate.

We expect to continue to build on market and business diversity and leverage our relationships in key markets to garner additional quota and delivery opportunities.

Comparison of the three months ended June 30, 2017 versus the three months ended June 30, 2016

Revenues. Revenues increased to \$26.8 million for the three months ended June 30, 2017 from \$16.0 million for the three months ended June 30, 2016 due to an increase in timber sales revenue of \$3.2 million, an increase in timberland sales revenue of \$7.1 million, and an increase in other revenue of \$0.6 million. Gross timber sales revenue increased 23% primarily as a result of a 21% increase in harvest volume. The harvest volume increase was driven by harvest from properties acquired within the last 12 months, which generated \$3.3 million in timber sales revenue during the three months ended June 30, 2017. Delivered sales volume as a percentage of total volume increased from 66% during the second quarter 2016 to 72% during the second quarter of 2017. Gross pricing on delivered sales includes logging and hauling costs charged to customers.

Timber sales by product for the three months ended June 30, 2016 and 2017 are shown in the following table:

	Three Months Ended	Changes attributable to:	Three Months Ended	Three Months Ended
(in thousands)	June 30, 2016	Price/MI <del>X</del>	Volume	June 30, 2017
Timber sales <sup>(1)</sup>				
Pulpwood	\$7,849	\$(481)	\$ 1,823	\$9,191
Sawtimber <sup>(2)</sup>	6,335	(133 )	1,994	8,196
	\$14,184	\$(614)	\$ 3,817	\$17,387

(1) Timber sales are presented on a gross basis.

(2) Includes chip-n-saw and sawtimber.

Timberland sales revenue increased to \$8.0 million for the three months ended June 30, 2017 from \$0.8 million for the three months ended June 30, 2016 as we sold more acres in 2017. Other revenues increased to \$1.5 million for the three months ended June 30, 2017 from \$0.9 million for the three months ended June 30, 2016 due to receiving \$0.4 million of lease termination revenue for terminating 1,100 acres of long-term timber leases. Hunting lease revenue increased by \$0.2 million due to leasing more acres as a result of portfolio growth.

Operating Expenses. Contract logging and hauling costs increased to \$7.6 million for the three months ended June 30, 2017 from \$5.7 million for the three months ended June 30, 2016 as a result of a 34% increase in delivered sales volume. Delivered sales increased as we continued to implement our delivered wood sales strategy on properties acquired since our listing in 2013.

Table of Contents

Depletion expense increased to \$7.2 million for the three months ended June 30, 2017 from \$6.0 million for the three months ended June 30, 2016, due to a 21% increase in harvest volume.

Costs of timberland sales increased to \$5.9 million for the three months ended June 30, 2017 from \$0.7 million for the three months ended June 30, 2016 due to selling more acres.

Forestry management fees increased to \$1.7 million for the three months ended June 30, 2017 from \$1.4 million for the three months ended June 30, 2016 due to the growth in acres under management and in timber sales revenue.

Other operating expenses increased to \$1.1 million for the three months ended June 30, 2017 from \$1.0 million for the three months ended June 30, 2016, primarily as a result of higher property taxes associated with owning more acres.

General and administrative expenses increased to \$2.7 million for the three months ended June 30, 2017 from \$2.3 million for the three months ended June 30, 2016, primarily due to a \$0.4 million increase in employee compensation expense. Employee compensation increased due to increased staffing and incremental stock-based compensation costs from new restricted stock issuances in 2017 (see Note 8 – Stockholders' Equity to the accompanying consolidated financial statements).

Interest expense. Interest expense increased to \$2.7 million for the three months ended June 30, 2017 from \$1.4 million for the three months ended June 30, 2016 as a result of a higher average debt balance during the period and higher interest rates incurred on our effectively variable-rate debt.

Net loss. Our net loss decreased to \$2.5 million for the three months ended June 30, 2017 from \$2.6 million for the three months ended June 30, 2016 due to a \$1.6 million increase in operating income offset by a \$1.3 million increase in interest expense. Our net loss per share for the three months ended June 30, 2017 and 2016 was \$0.06 and \$0.07, respectively. We anticipate future net losses to fluctuate with timber prices, harvest volume and mix, depletion rates, timberland sales, and interest expense based on our level of current and future borrowings.

Comparison of the six months ended June 30, 2017 versus the six months ended June 30, 2016

Revenues. Revenues increased to \$50.0 million for the six months ended June 30, 2017 from \$43.1 million for the six months ended June 30, 2016 due to an increase in timber sales revenue of \$2.2 million, an increase in timberland sales revenue of \$3.9 million, and an increase in other revenue of \$0.7 million. Gross timber sales revenue increased 7% due to a 2% increase in harvest volume as well as an increase in delivered sales as a percentage of total volume. 76% of 2017 harvest volume came from delivered sales as compared to 62% in the first half of 2016.

Timber sales by product for the six months ended June 30, 2016 and 2017 are shown in the following table:

	Six Months Ended	Changes attributable to: Price/M <del>X</del> Volume	Six Months Ended
(in thousands)	June 30, 2016		June 30, 2017
Timber sales <sup>(1)</sup>			
Pulpwood	\$16,381	\$(672)	\$1,755
Sawtimber <sup>(2)</sup>	15,304	(132)	1,243
	\$31,685	\$(804)	\$2,998
			\$33,879

<sup>(1)</sup> Timber sales are presented on a gross basis.

<sup>(2)</sup> Includes chip-n-saw and sawtimber.

Timberland sales revenue increased to \$13.4 million for the six months ended June 30, 2017 from \$9.5 million for the six months ended June 30, 2016 as we sold more acres in 2017. Other revenues increased to \$2.7 million for the six months ended June 30, 2017 from \$2.0 million for the six months ended June 30, 2016 due to lease termination revenue discussed above and higher hunting lease income as result of prior year acquisitions.

Table of Contents

Operating Expenses. Contract logging and hauling costs increased to \$15.0 million for the six months ended June 30, 2017 from \$12.1 million for the six months ended June 30, 2016 as a result of a 24% increase in delivered sales volume. Delivered sales increased as we continued to implement our delivered wood sales strategy on properties acquired since our listing in 2013.

Depletion expense decreased to \$13.3 million for the six months ended June 30, 2017 from \$13.8 million for the six months ended June 30, 2016 due to lower blended depletion rates offset by a 2% increase in harvest volume. We calculate depletion rates annually by dividing the beginning merchantable inventory book value, after the write-off of accumulated depletion, by current standing timber inventory volume. Before the impact of any future acquisitions or significant land sales, the merchantable book value is expected to decrease over time due to depletion, while the standing timber inventory volume is expected to stay relatively stable due to our sustainable harvest management practices. Therefore, we generally expect our depletion rates of our current portfolio to decrease over time.

Costs of timberland sales increased to \$9.8 million for the six months ended June 30, 2017 from \$8.4 million for the six months ended June 30, 2016 due to selling more acres. Other operating expenses increased to \$2.3 million for the six months ended June 30, 2017 from \$2.1 million for the six months ended June 30, 2016, primarily as a result of higher property taxes associated with having more acres under management.

General and administrative expenses increased to \$5.2 million for the six months ended June 30, 2017 from \$4.4 million for the six months ended June 30, 2016, primarily due to a \$0.8 million increase in employee compensation expense. Employee compensation increased due to increased staffing and incremental stock-based compensation costs from new restricted stock issuances in 2017 (see Note 8 – Stockholders' Equity to the accompanying consolidated financial statements).

Interest expense. Interest expense increased to \$5.3 million for the six months ended June 30, 2017 from \$2.7 million for the six months ended June 30, 2016 as a result of a higher average debt balance during the period and higher interest rates incurred on our effectively variable-rate debt.

Net loss. Our net loss increased to \$4.4 million for the six months ended June 30, 2017 from \$3.2 million for the six months ended June 30, 2016 because of a \$2.6 million increase in our interest expense, offset by a \$1.5 million increase in operating income. Our net loss per share for the six months ended June 30, 2017 and 2016 was \$0.11 and \$0.08, respectively. We anticipate future net losses to fluctuate with timber prices, harvest volume and mix, depletion rates, timberland sales, and interest expense based on our level of current and future borrowings.

Adjusted EBITDA

The discussion below is intended to enhance the reader's understanding of our operating performance and ability to satisfy lender requirements. EBITDA is a non-GAAP measure of operating performance. EBITDA is defined by the SEC; however, we have excluded certain other expenses due to their non-cash nature, and we refer to this measure as Adjusted EBITDA. As such, our Adjusted EBITDA may not be comparable to similarly titled measures reported by other companies and should not be viewed as an alternative to net income or cash from operations as measurements of our operating performance. Due to the significant amount of timber assets subject to depletion and the significant amount of financing subject to interest and amortization expense, management considers Adjusted EBITDA to be an important measure of our financial condition. Our credit agreement contains a minimum debt service coverage ratio based, in part, on Adjusted EBITDA since this measure is representative of adjusted income available for interest payments.

For the three months ended June 30, 2017, Adjusted EBITDA was \$14.3 million, an \$8.3 million increase from the three months ended June 30, 2016, primarily due to a \$1.3 million increase in net timber sales and a \$7.1 million increase in net timberland sales.



## Edgar Filing: CatchMark Timber Trust, Inc. - Form 10-Q

For the six months ended June 30, 2017, Adjusted EBITDA was \$24.9 million, a \$2.8 million increase from the six months ended June 30, 2016, primarily due to a \$3.9 million increase in net timberland sales and a \$0.7 million increase in other revenue, offset by a \$0.7 million decrease in net timber sales, a \$0.5 million increase in general and administrative expenses, a \$0.3 million increase in forestry management expenses, and \$0.3 million increase in other operating expenses.

Our reconciliation of net loss to Adjusted EBITDA for the three months and six months ended June 30, 2017 and 2016 follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
(in thousands)	2017	2016	2017	2016
Net loss	\$(2,466 )	\$(2,645 )	\$(4,445 )	\$(3,232 )
Add:				
Depletion	7,208	5,980	13,265	13,764
Basis of timberland sold	5,864	601	9,381	7,928
Amortization <sup>(1)</sup>	349	293	653	510
Depletion, amortization, and basis of timberland and mitigation credits sold included in loss from unconsolidated joint venture <sup>(2)</sup>	3	—	3	—
Stock-based compensation expense	918	639	1,338	915
Interest expense <sup>(1)</sup>	2,419	1,154	4,713	2,233
Adjusted EBITDA	\$14,295	\$6,022	\$24,908	\$22,118

For the purpose of the above reconciliation, amortization includes amortization of deferred financing costs,

<sup>(1)</sup> amortization of intangible lease assets, and amortization of mainline road costs, which are included in either interest expense, land rent expense, or other operating expenses in the accompanying consolidated statements of operations.

<sup>(2)</sup> Reflects our share of depletion, amortization, and basis of timberland and mitigation credits sold of the unconsolidated joint venture.

### Election as a REIT

We have elected to be taxed as a REIT under the Code, and have operated as such beginning with our taxable year ended December 31, 2009. To qualify to be taxed as a REIT, we must meet certain organizational and operational requirements, including a requirement to distribute at least 90% of our adjusted taxable income, as defined in the Code, to our stockholders, computed without regard to the dividends-paid deduction and by excluding our net capital gain. As a REIT, we generally will not be subject to federal income tax on taxable income that we distribute to our stockholders. If we fail to qualify to be taxed as a REIT in any taxable year, we will then be subject to federal income taxes on our taxable income at regular corporate rates and will not be permitted to qualify for treatment as a REIT for federal income tax purposes for that year and for the four years following the year during which qualification is lost, unless the Internal Revenue Service grants us relief under certain statutory provisions. Such an event could materially adversely affect our net income and net cash available for distribution to our stockholders. However, we believe that we are organized and operate in such a manner as to qualify for treatment as a REIT for federal income tax purposes.

### Inflation

Our timber agreements provide that we will sell specified amounts of timber subject to quarterly market pricing adjustments and monthly fuel pricing adjustments, which are intended to protect us from, and mitigate the risk of, the impact of inflation. The price of timber has generally increased with increases in inflation; however, we have not noticed a significant impact from inflation on our revenues, net sales, or income from continuing operations.

### Application of Critical Accounting Policies



## Table of Contents

There have been no material changes to our critical accounting policies from those disclosed in our Annual Report on Form 10-K for the year ended December 31, 2016.

### Commitments and Contingencies

We are subject to certain commitments and contingencies with regard to certain transactions. Refer to Note 7 –Commitments and Contingencies to our accompanying consolidated financial statements for further explanation. Examples of such commitments and contingencies include Mahrt Timber Agreements and Timberland Operating Agreements.

### Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements that are reasonably likely to have a current or future material effect on our financial condition or changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources.

### Subsequent Event

### Dividend Declaration

On August 3, 2017, we declared a cash dividend of \$0.135 per share for our common stockholders of record on August 30, 2017, payable on September 15, 2017.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

As a result of our debt facilities, we are exposed to interest rate changes. Our interest rate risk management objectives are to limit the impact of interest rate changes on earnings and cash flows and to lower our overall borrowing costs. To achieve these objectives, we have entered into five interest rate swaps, and may enter into other interest rate swaps, caps, or other arrangements in order to mitigate our interest rate risk on a related financial instrument. We do not enter into derivative or interest rate transactions for speculative purposes; however, certain of our derivatives may not qualify for hedge accounting treatment. All of our debt was entered into for other than trading purposes. We manage our ratio of fixed-to-floating-rate debt with the objective of achieving a mix that we believe is appropriate in light of anticipated changes in interest rates. We closely monitor interest rates and will continue to consider the sources and terms of our borrowing facilities to determine whether we have appropriately guarded ourselves against the risk of increasing interest rates in future periods.

As of June 30, 2017, we had \$336.7 million outstanding under the 2014 Amended Credit Facilities, of which \$100.0 million matures on December 23, 2024 and \$236.7 million matures on December 23, 2021. The 2014 Term Loan Facility bears interest at an adjustable rate based on one-month LIBOR Rate plus a margin of 1.75% and the 2014 Multi-Draw Term Facility bears interest at an adjustable rate based on one-month LIBOR Rate plus a margin ranging from 1.75% to 2.75%, depending on the LTV Ratio (see Note 5 – Note Payable and Line of Credit to the accompanying consolidated financial statements for the applicable margin and current interest rates as of June 30, 2017).

During the first quarter of 2017, we entered three separate interest rate swaps with Rabobank on \$20.0 million of the 2014 Term Loan Facility and \$50.0 million of the 2014 Multi-Draw Term Facility that effectively fixes the interest rates on debt that is subject to variable interest rates. As of June 30, 2017, we are party to five interest rate swaps, with notional values totaling \$100.0 million of the 2014 Term Loan Facility and \$50.0 million of the 2014 Multi-Draw Term Facility (see Note 6 – Interest Rate Swaps to the accompanying consolidated financial statements for more information on our interest rate swaps).

As of June 30, 2017, after consideration of the interest rate swaps, \$186.7 million of our total debt outstanding is subject to an effectively variable interest rate while the remaining \$150.0 million is subject to an effectively fixed-interest rate. A change in the market interest rate impacts the net financial instrument position of our effectively fixed-rate debt portfolio; however, it has no impact on interest incurred or cash flows.

Details of our effectively variable-rate and effectively fixed-rate debt outstanding as of June 30, 2017, along with the corresponding average interest rates, are listed below:

(dollars in thousands)	Expected Maturity Date					Thereafter	Total
	2017	2018	2019	2020	2021		
Maturing debt:							
Variable-rate debt	\$—	\$—	\$—	\$—	\$186,656	\$—	\$186,656
Effectively fixed-rate debt	\$—	\$—	\$—	\$—	\$50,000	\$100,000	\$150,000
Average interest rate:							
Variable-rate debt	—%	—%	—%	—%	3.46	% —	% 3.46
Effectively fixed-rate debt	—%	—%	—%	—%	4.15	% 3.63	% 3.80

As of June 30, 2017, the weighted-average interest rate of our outstanding debt, after consideration of the interest rate swaps, was 3.61%. A 1.0% change in interest rates would result in a change in interest expense of approximately \$1.9 million per year. The amount of effectively variable-rate debt outstanding in the future will be largely dependent upon the level of cash from operations and the rate at which we are able to employ such proceeds toward repayment of the 2014 Amended Credit Facilities and acquisition of timberland properties.

#### ITEM 4. CONTROLS AND PROCEDURES

##### Management's Conclusions Regarding the Effectiveness of Disclosure Controls and Procedures

Management, with the participation of the Chief Executive Officer (Principal Executive Officer) and Chief Financial Officer (Principal Financial Officer), has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) as of the end of the period covered by this quarterly report. Based upon that evaluation, the Principal Executive Officer and Principal Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this quarterly report in providing a reasonable level of assurance that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods in SEC rules and forms, including providing a reasonable level of assurance that information required to be disclosed by us in such reports is accumulated and communicated to our management, including our Principal Executive Officer and our Principal Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

##### Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting during the quarter ended June 30, 2017 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

From time to time, we are party to legal proceedings, which arise in the ordinary course of our business. We are not currently involved in any legal proceedings of which the outcome is reasonably likely to have a material adverse effect on our results of operations or financial condition. Nor are we aware of any such legal proceedings contemplated by governmental authorities.

#### ITEM 1A. RISK FACTORS

We are subject to the following additional risks, which hereby add to the risk factors disclosed in the "Risk Factors" section of our Annual Report on Form 10-K for the year ended December 31, 2016.

Actions of joint venture partners could negatively impact our performance.

We have entered into one joint venture and may enter into additional joint ventures in the future, including, but not limited to, joint ventures involving the ownership and management of timberlands. Such joint venture investments may involve risks not otherwise present with a direct investment in timberlands, including, without limitation:

- the risk that our joint venture partner might become bankrupt or insolvent or otherwise unable to meet its financial obligations under the terms of the joint venture;

- the risk that our joint venture partner may at any time have economic or business interests or goals which are, or which become, inconsistent with our business interests or goals;

- the risk that our joint venture partner may be in a position to take actions that are contrary to the agreed upon terms of the joint venture, our instructions or our policies or objectives;

- the risk that we may incur liabilities as a result of an action taken by our joint venture partner;

- the risk that disputes between us and our joint venture partner may result in litigation or arbitration that would increase our expenses and occupy the time and attention of our officers and directors;

- the risk that neither joint venture partner may have the ability to unilaterally control the joint venture with respect to certain major decisions, and as a result an irreconcilable impasse may be reached with respect to certain decisions;

- the risk that we may not be able to sell our interest in a joint venture when we desire to exit the joint venture, or at an attractive price; and

- the risk that, if we have a contractual right or obligation to acquire our joint venture partner's ownership interest in the joint venture, we may be unable to finance such an acquisition if it becomes exercisable or we may be required to purchase such ownership interest at a time when it would not otherwise be in our best interest to do so.

The occurrence of any of the foregoing risks with respect to a joint venture that we have entered into could have an adverse effect on the financial performance of such joint venture, which could in turn have an adverse effect on our financial performance and the value of an investment in our company.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Issuer Purchases of Equity Securities

32

---

The following table provides information regarding our purchases of CatchMark Timber Trust's common stock during the quarter ended June 30, 2017:

Period	Total Number of Shares Purchased (1) (2)	Average Price Paid per Share (1) (2)	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	Maximum Number (Or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs (1)
April 1 - April 30	—	—	—	\$ 19.8 million
May 1 - May 31	—	—	—	\$ 19.8 million
June 1 - June 30	5,166	\$ 11.42	—	\$ 19.8 million
Total	5,166	—	—	—

On August 7, 2015, our Board of Directors authorized a share repurchase program under which we may repurchase (1) up to \$30 million of our outstanding common shares. All repurchases of outstanding common shares to date have been made in open-market transactions.

(2) Includes shares withheld for estimated income tax payments purposes.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

(a) There have been no defaults with respect to any of our indebtedness.

(b) Not applicable.

### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

### ITEM 5. OTHER INFORMATION

(a) During the second quarter of 2017, there was no information that was required to be disclosed in a report on Form 8-K that was not disclosed in a report on Form 8-K.

(b) There are no material changes to the procedures by which stockholders may recommend nominees to our board of directors since the filing of our Schedule 14A.

### ITEM 6. EXHIBITS

The exhibits required to be filed with this report are set forth on the Exhibit Index hereto and incorporated by reference herein.



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CATCHMARK TIMBER TRUST, INC.  
(Registrant)

Date: August 3, 2017 By: /s/ Brian M. Davis  
Brian M. Davis  
Senior Vice President and Chief Financial Officer  
(Principal Financial Officer)

EXHIBIT INDEX TO SECOND QUARTER 2017 FORM 10-Q  
CATCHMARK TIMBER TRUST, INC.

Exhibit Number	Description
3.1	Sixth Articles of Amendment and Restatement (incorporated by reference to Exhibit 3.1 to the Quarterly Report on Form 10-Q for the quarter ended June 30, 2013 filed on August 9, 2013)
3.2	First Articles of Amendment to the Sixth Articles of Amendment and Restatement (incorporated by reference to Exhibit 3.2 to the Registration Statement on Form S-11 (File No. 333-191322) filed on September 23, 2013)
3.3	Articles of Amendment (incorporated by reference to Exhibit 3.1 to the Current Report on Form 8-K filed on October 25, 2013 (the "October 25 Form 8-K"))
3.4	Articles of Amendment (incorporated by reference to Exhibit 3.2 to the October 25 Form 8-K)
3.5	Articles Supplementary (incorporated by reference to Exhibit 3.3 to the October 25 Form 8-K)
3.6	Amended and Restated Bylaws (incorporated by reference to Exhibit 3.6 to Registration Statement on Form S-8 (File No. 333-191916) filed on October 25, 2013)
10.1*	CatchMark Timber Trust, Inc. 2017 Incentive Plan
10.2*	Purchase and Sale Agreement by and between FIATP SSF Timber LLC, a Delaware limited liability company, and CatchMark Timber Trust, Inc., a Maryland corporation, dated as of April 27, 2016
10.3*	Purchase and Sale Agreement by and between FIATP Timber LLC, a Delaware limited liability company, and CatchMark Timber Trust, Inc., a Maryland corporation, dated as of April 27, 2016
31.1*	Certification of the Principal Executive Officer of the Company, pursuant to Securities Exchange Act Rule 13a-14 and 15d-14 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2*	Certification of the Principal Financial Officer of the Company, pursuant to Securities Exchange Act Rules 13a-14 and 15d-14 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1*	Statement of the Principal Executive Officer and Principal Financial Officer of the Company, pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema Document
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document

\* Filed herewith.