

WYNDHAM WORLDWIDE CORP

Form 10-Q

July 24, 2014

Table of Contents

---

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 001-32876

Wyndham Worldwide Corporation

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction

of incorporation or organization)

20-0052541

(I.R.S. Employer

Identification No.)

22 Sylvan Way

Parsippany, New Jersey

(Address of principal executive offices)

(973) 753-6000

(Registrant's telephone number, including area code)

None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T

(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the last practicable date:

125,163,498 shares of common stock outstanding as of June 30, 2014.

---



Table of Contents

## Table of Contents

	Page
PART I FINANCIAL INFORMATION	
Item 1. <u>Consolidated Financial Statements (Unaudited)</u>	<u>1</u>
<u>Report of Independent Registered Public Accounting Firm</u>	<u>1</u>
<u>Consolidated Statements of Income for the Three and Six Months Ended June 30, 2014 and 2013</u>	<u>2</u>
<u>Consolidated Statements of Comprehensive Income for the Three and Six Months Ended June 30, 2014 and 2013</u>	<u>3</u>
<u>Consolidated Balance Sheets as of June 30, 2014 and December 31, 2013</u>	<u>4</u>
<u>Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2014 and 2013</u>	<u>5</u>
<u>Consolidated Statements of Equity for the Six Months Ended June 30, 2014 and 2013</u>	<u>6</u>
<u>Notes to Consolidated Financial Statements</u>	<u>7</u>
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>25</u>
<u>Forward-Looking Statements</u>	<u>25</u>
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risks</u>	<u>39</u>
Item 4. <u>Controls and Procedures</u>	<u>40</u>
PART II OTHER INFORMATION	
Item 1. <u>Legal Proceedings</u>	<u>41</u>
Item 1A. <u>Risk Factors</u>	<u>41</u>
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>41</u>
Item 3. <u>Defaults Upon Senior Securities</u>	<u>41</u>
Item 4. <u>Mine Safety Disclosure</u>	<u>41</u>
Item 5. <u>Other Information</u>	<u>41</u>
Item 6. <u>Exhibits</u>	<u>41</u>
<u>Signatures</u>	<u>42</u>

---

Table of Contents

PART I — FINANCIAL INFORMATION

Item 1. Consolidated Financial Statements (Unaudited).

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of

Wyndham Worldwide Corporation

Parsippany, New Jersey 07054

We have reviewed the accompanying consolidated balance sheet of Wyndham Worldwide Corporation and subsidiaries (the "Company") as of June 30, 2014, the related consolidated statements of income and comprehensive income for the three-month and six-month periods ended June 30, 2014 and 2013 and the related consolidated statements of cash flows and equity for the six-month periods ended June 30, 2014 and 2013. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of the Company as of December 31, 2013, and the related consolidated statements of income, comprehensive income, equity and cash flows for the year then ended (not presented herein); and in our report dated February 14, 2014, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2013 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Deloitte & Touche LLP

Parsippany, New Jersey

July 24, 2014

Table of ContentsWYNDHAM WORLDWIDE CORPORATION  
CONSOLIDATED STATEMENTS OF INCOME(In millions, except per share amounts)  
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,		
	2014	2013	2014	2013	
Net revenues					
Service and membership fees	\$616	\$583	\$1,205	\$1,152	
Vacation ownership interest sales	382	347	685	611	
Franchise fees	166	152	293	274	
Consumer financing	106	106	211	211	
Other	73	65	142	139	
Net revenues	1,343	1,253	2,536	2,387	
Expenses					
Operating	572	548	1,106	1,056	
Cost of vacation ownership interests	42	32	81	64	
Consumer financing interest	17	20	35	40	
Marketing and reservation	206	181	387	357	
General and administrative	181	177	376	342	
Depreciation and amortization	59	54	115	106	
Total expenses	1,077	1,012	2,100	1,965	
Operating income	266	241	436	422	
Other income, net	(1	) (2	) (5	) (3	)
Interest expense	29	34	56	66	
Early extinguishment of debt	—	—	—	111	
Interest income	(3	) (2	) (5	) (4	)
Income before income taxes	241	211	390	252	
Provision for income taxes	88	78	146	92	
Net income	153	133	244	160	
Net income attributable to noncontrolling interest	—	—	(1	) —	
Net income attributable to Wyndham shareholders	\$153	\$133	\$243	\$160	
Earnings per share					
Basic	\$1.21	\$0.99	\$1.91	\$1.18	
Diluted	1.20	0.98	1.89	1.17	
Cash dividends declared per share	\$0.35	\$0.29	\$0.70	\$0.58	

See Notes to Consolidated Financial Statements.

Table of ContentsWYNDHAM WORLDWIDE CORPORATION  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In millions)

(Unaudited)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2014	2013	2014	2013
Net income	\$153	\$133	\$244	\$160
Other comprehensive income/(loss), net of tax				
Foreign currency translation adjustments	11	(35 )	23	(67 )
Unrealized gain on cash flow hedges	—	1	—	2
Other comprehensive income/(loss), net of tax	11	(34 )	23	(65 )
Comprehensive income	164	99	267	95
Net income attributable to noncontrolling interest	—	—	(1 )	—
Comprehensive income attributable to Wyndham shareholders	\$164	\$99	\$266	\$95

See Notes to Consolidated Financial Statements.

3

Table of Contents

## WYNDHAM WORLDWIDE CORPORATION

## CONSOLIDATED BALANCE SHEETS

(In millions, except share data)

(Unaudited)

	June 30, 2014	December 31, 2013
Assets		
Current assets:		
Cash and cash equivalents	\$247	\$194
Trade receivables, net	493	505
Vacation ownership contract receivables, net	296	305
Inventory	322	346
Prepaid expenses	167	153
Deferred income taxes	93	108
Other current assets	436	329
Total current assets	2,054	1,940
Long-term vacation ownership contract receivables, net	2,410	2,448
Non-current inventory	710	677
Property and equipment, net	1,553	1,555
Goodwill	1,601	1,590
Trademarks, net	723	723
Franchise agreements and other intangibles, net	418	429
Other non-current assets	388	379
Total assets	\$9,857	\$9,741
Liabilities and Equity		
Current liabilities:		
Securitized vacation ownership debt	\$187	\$184
Current portion of long-term debt	50	49
Accounts payable	525	360
Deferred income	579	451
Due to former Parent and subsidiaries	25	23
Accrued expenses and other current liabilities	801	723
Total current liabilities	2,167	1,790
Long-term securitized vacation ownership debt	1,704	1,726
Long-term debt	2,772	2,882
Deferred income taxes	1,198	1,173
Deferred income	197	192
Due to former Parent and subsidiaries	12	14
Other non-current liabilities	320	339
Total liabilities	8,370	8,116
Commitments and contingencies (Note 11)		
Stockholders' equity:		
Preferred stock, \$.01 par value, authorized 6,000,000 shares, none issued and outstanding	—	—
Common stock, \$.01 par value, authorized 600,000,000 shares, issued 216,616,466 shares in 2014 and 215,578,445 shares in 2013	2	2
Treasury stock, at cost – 91,619,119 shares in 2014 and 87,206,462 shares in 2013	(3,511)	(3,191)
Additional paid-in capital	3,864	3,858

Edgar Filing: WYNDHAM WORLDWIDE CORP - Form 10-Q

Retained earnings	984	832
Accumulated other comprehensive income	145	122
Total stockholders' equity	1,484	1,623
Noncontrolling interest	3	2
Total equity	1,487	1,625
Total liabilities and equity	\$9,857	\$9,741

See Notes to Consolidated Financial Statements.

4

---



Table of ContentsWYNDHAM WORLDWIDE CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS

(In millions)

(Unaudited)

	Six Months Ended	
	June 30,	
	2014	2013
Operating Activities		
Net income	\$244	\$160
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	115	106
Provision for loan losses	130	174
Deferred income taxes	33	27
Stock-based compensation	31	25
Excess tax benefits from stock-based compensation	(19)	(12)
Loss on early extinguishment of debt	—	106
Non-cash interest	11	15
Net change in assets and liabilities, excluding the impact of acquisitions:		
Trade receivables	24	(16)
Vacation ownership contract receivables	(70)	(79)
Inventory	27	30
Prepaid expenses	(14)	(35)
Other current assets	(51)	(77)
Accounts payable, accrued expenses and other current liabilities	206	204
Deferred income	122	125
Other, net	4	5
Net cash provided by operating activities	793	758
Investing Activities		
Property and equipment additions	(98)	(104)
Net assets acquired, net of cash acquired	(17)	(128)
Development advances	(10)	(52)
Equity investments and loans	(1)	(1)
Proceeds from asset sales	5	—
Decrease in securitization restricted cash	1	11
Increase in escrow deposit restricted cash	(37)	(30)
Other, net	(3)	(1)
Net cash used in investing activities	(160)	(305)
Financing Activities		
Proceeds from securitized borrowings	824	660
Principal payments on securitized borrowings	(843)	(763)
Proceeds from long-term debt	44	310
Principal payments on long-term debt	(73)	(272)
Repayments of commercial paper, net	(103)	(105)
Proceeds from note issuances	—	843
Repurchase of notes	—	(636)
Proceeds from vacation ownership inventory arrangement	—	87
Dividends to shareholders	(93)	(80)
Repurchase of common stock	(309)	(313)

Edgar Filing: WYNDHAM WORLDWIDE CORP - Form 10-Q

Excess tax benefits from stock-based compensation	19	12	
Debt issuance costs	(7	) (12	)
Net share settlement of incentive equity awards	(44	) (25	)
Other, net	(1	) —	
Net cash used in financing activities	(586	) (294	)
Effect of changes in exchange rates on cash and cash equivalents	6	(12	)
Net increase in cash and cash equivalents	53	147	
Cash and cash equivalents, beginning of period	194	195	
Cash and cash equivalents, end of period	\$247	\$342	

See Notes to Consolidated Financial Statements.

5

---

Table of ContentsWYNDHAM WORLDWIDE CORPORATION  
CONSOLIDATED STATEMENTS OF EQUITY

(In millions)

(Unaudited)

	Common Shares Outstanding	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Non-controlling Interest	Total Equity
Balance as of December 31, 2013	128	\$2	\$(3,191 )	\$3,858	\$832	\$ 122	\$ 2	\$1,625
Net income	—	—	—	—	243	—	1	244
Other comprehensive income	—	—	—	—	—	23	—	23
Issuance of shares for RSU vesting	1	—	—	—	—	—	—	—
Net share settlement of incentive equity awards	—	—	—	(44 )	—	—	—	(44 )
Change in deferred compensation	—	—	—	31	—	—	—	31
Repurchase of common stock	(4 )	—	(320 )	—	—	—	—	(320 )
Change in excess tax benefit on equity awards	—	—	—	19	—	—	—	19
Dividends	—	—	—	—	(91 )	—	—	(91 )
Balance as of June 30, 2014	125	\$2	\$(3,511 )	\$3,864	\$984	\$ 145	\$ 3	\$1,487

	Common Shares Outstanding	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Non-controlling Interest	Total Equity
Balance as of December 31, 2012	137	\$2	\$(2,601 )	\$3,820	\$558	\$ 151	\$ 1	\$1,931
Net income	—	—	—	—	160	—	—	160
Other comprehensive loss	—	—	—	—	—	(65 )	—	(65 )
Issuance of shares for RSU vesting	1	—	—	—	—	—	—	—
Net share settlement of incentive equity awards	—	—	—	(25 )	—	—	—	(25 )
Change in deferred compensation	—	—	—	25	—	—	—	25
Repurchase of common stock	(5 )	—	(315 )	—	—	—	—	(315 )

Edgar Filing: WYNDHAM WORLDWIDE CORP - Form 10-Q

Change in excess tax benefit on equity awards	—	—	—	12	—	—	—	12
Dividends	—	—	—	—	(81	)	—	(81
Balance as of June 30, 2013	133	\$2	\$(2,916	) \$3,832	\$637	\$ 86	\$ 1	\$1,642

See Notes to Consolidated Financial Statements.

6

---

Table of Contents

WYNDHAM WORLDWIDE CORPORATION  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unless otherwise noted, all amounts are in millions, except share and per share amounts)  
(Unaudited)

1. Basis of Presentation

Wyndham Worldwide Corporation (“Wyndham” or the “Company”) is a global provider of hospitality services and products. The accompanying Consolidated Financial Statements include the accounts and transactions of Wyndham, as well as the entities in which Wyndham directly or indirectly has a controlling financial interest. The accompanying Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America. All intercompany balances and transactions have been eliminated in the Consolidated Financial Statements.

In presenting the Consolidated Financial Statements, management makes estimates and assumptions that affect the amounts reported and related disclosures. Estimates, by their nature, are based on judgment and available information. Accordingly, actual results could differ from those estimates. In management’s opinion, the Consolidated Financial Statements contain all normal recurring adjustments necessary for a fair presentation of interim results reported. The results of operations reported for interim periods are not necessarily indicative of the results of operations for the entire year or any subsequent interim period. These financial statements should be read in conjunction with the Company’s 2013 Consolidated Financial Statements included in its Annual Report filed on Form 10-K with the Securities and Exchange Commission on February 14, 2014.

Business Description

The Company operates in the following business segments:

- Lodging—primarily franchises hotels in the upscale, upper midscale, midscale, economy and extended stay segments and provides hotel management services for full-service and select limited-service hotels.
- Vacation Exchange and Rentals—provides vacation exchange services and products to owners of intervals of vacation ownership interests (“VOIs”) and markets vacation rental properties primarily on behalf of independent owners.
- Vacation Ownership—develops, markets and sells VOIs to individual consumers, provides consumer financing in connection with the sale of VOIs and provides property management services at resorts.

Recently Issued Accounting Pronouncements

Revenue from Contracts with Customers. In May 2014, the Financial Accounting Standards Board (the "FASB") issued guidance on revenue from contracts with customers. The guidance outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. This guidance is effective for fiscal years beginning after December 15, 2016 and for interim periods within those fiscal years. The Company is currently evaluating the impact of the adoption of this guidance on the Consolidated Financial Statements.

Foreign Currency Matters. In March 2013, the FASB issued guidance on a parent's accounting for the cumulative translation adjustment upon derecognition of a subsidiary or group of assets within a foreign entity. The guidance requires that the parent release any related cumulative translation adjustment into net income only if the sale or transfer results in the complete or substantially complete liquidation of the foreign entity in which the subsidiary or group of assets had resided. This guidance is effective prospectively for fiscal years beginning after December 15, 2013 and for interim periods within those fiscal years. The Company adopted the guidance on January 1, 2014, as required. There was no material impact on the Consolidated Financial Statements resulting from the adoption.

Table of Contents

## 2. Earnings Per Share

The computation of basic and diluted earnings per share ("EPS") is based on net income attributable to Wyndham shareholders divided by the basic weighted average number of common shares and diluted weighted average number of common shares, respectively.

The following table sets forth the computation of basic and diluted EPS (in millions, except per share data):

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2014	2013	2014	2013
Net income attributable to Wyndham shareholders	\$153	\$133	\$243	\$160
Basic weighted average shares outstanding	127	135	127	136
SSARs, RSUs and PSUs <sup>(a) (b)</sup>	1	<sup>(c)</sup> 1	2	<sup>(c)</sup> 1
Weighted average diluted shares outstanding	128	136	129	137
Earnings per share:				
Basic	\$1.21	\$0.99	\$1.91	\$1.18
Diluted	1.20	0.98	1.89	1.17
Dividends:				
Aggregate dividends paid to shareholders	\$45	\$39	\$93	\$80

<sup>(a)</sup> Includes unvested dilutive restricted stock units ("RSUs") which are subject to future forfeitures.

Excludes 681,000 performance vested restricted stock units ("PSUs") for both the three and six months ended

<sup>(b)</sup> June 30, 2014 and 834,000 for both the three and six months ended June 30, 2013, as the Company has not met the required performance metrics.

<sup>(c)</sup> Excludes 11,000 stock-settled stock appreciation rights ("SSARs") for both the three and six months ended June 30, 2014, as their inclusion would have been anti-dilutive to EPS.

## Stock Repurchase Program

The following table summarizes stock repurchase activity under the current stock repurchase program (in millions, except per share data):

	Shares	Cost	Average Price Per Share
As of December 31, 2013	62.7	\$2,410	\$38.44
For the six months ended June 30, 2014	4.4	320	72.45
As of June 30, 2014	67.1	\$2,730	40.68

The Company had \$348 million of remaining availability in its program as of June 30, 2014. The total capacity of the program was increased by proceeds received from stock option exercises.

Table of Contents

## 3. Acquisitions

Assets acquired and liabilities assumed in business combinations were recorded on the Consolidated Balance Sheets as of the respective acquisition dates based upon their estimated fair values at such dates. The results of operations of businesses acquired by the Company have been included in the Consolidated Statements of Income since their respective dates of acquisition. The excess of the purchase price over the estimated fair values of the underlying assets acquired and liabilities assumed was allocated to goodwill. In certain circumstances, the allocations of the excess purchase price are based upon preliminary estimates and assumptions. Accordingly, the allocations may be subject to revision when the Company receives final information, including appraisals and other analyses. Any revisions to the fair values during the allocation period will be recorded by the Company as further adjustments to the purchase price allocations. Although, in certain circumstances, the Company has substantially integrated the operations of its acquired businesses, additional future costs relating to such integration may occur. These costs may result from integrating operating systems, relocating employees, closing facilities, reducing duplicative efforts and exiting and consolidating other activities. These costs will be recorded on the Consolidated Statements of Income as expenses.

During the first half of 2014, the Company completed business acquisitions for \$16 million in cash, net of cash acquired, and \$1 million of contingent consideration. The preliminary purchase price allocations resulted in the recognition of (i) \$9 million of inventory, all of which was allocated to the Company's Vacation Ownership segment, and (ii) \$2 million of goodwill, none of which is expected to be deductible for tax purposes, and \$3 million of definite-lived intangible assets with a weighted average life of 12 years, all of which were assigned to the Company's Vacation Exchange and Rentals segment. These acquisitions were not material to the Company's results of operations, financial position or cash flows.

## 4. Vacation Ownership Contract Receivables

The Company generates vacation ownership contract receivables by extending financing to the purchasers of its VOIs. Current and long-term vacation ownership contract receivables, net consisted of:

	June 30, 2014	December 31, 2013
Current vacation ownership contract receivables:		
Securitized	\$221	\$222
Non-securitized	134	140
	355	362
Less: Allowance for loan losses	59	57
Current vacation ownership contract receivables, net	\$296	\$305
Long-term vacation ownership contract receivables:		
Securitized	\$1,958	\$1,982
Non-securitized	965	975
	2,923	2,957
Less: Allowance for loan losses	513	509
Long-term vacation ownership contract receivables, net	\$2,410	\$2,448

During the three and six months ended June 30, 2014, the Company's securitized vacation ownership contract receivables generated interest income of \$73 million and \$143 million, respectively. During the three and six months ended June 30, 2013, such amounts were \$76 million and \$153 million, respectively. Such interest income is included in consumer financing revenues on the Consolidated Statements of Income.

Principal payments that are contractually due on the Company's vacation ownership contract receivables during the next twelve months are classified as current on the Consolidated Balance Sheets. During the six months ended June 30, 2014 and 2013, the Company originated vacation ownership contract receivables of \$474 million and \$482 million, respectively, and received principal collections of \$404 million and \$403 million, respectively. The weighted

average interest rate on outstanding vacation ownership contract receivables was 13.5% as of both June 30, 2014 and December 31, 2013.



Table of Contents

The activity in the allowance for loan losses on vacation ownership contract receivables was as follows:

	Amount	
Allowance for loan losses as of December 31, 2013	\$566	
Provision for loan losses	130	
Contract receivables write-offs, net	(124	)
Allowance for loan losses as of June 30, 2014	\$572	
	Amount	
Allowance for loan losses as of December 31, 2012	\$497	
Provision for loan losses	174	
Contract receivables write-offs, net	(149	)
Allowance for loan losses as of June 30, 2013	\$522	

In accordance with the guidance for accounting for real estate timesharing transactions, the Company recorded a provision for loan losses of \$70 million and \$130 million as a reduction of net revenues during the three and six months ended June 30, 2014, respectively, and \$90 million and \$174 million during the three and six months ended June 30, 2013, respectively.

#### Credit Quality for Financed Receivables and the Allowance for Credit Losses

The basis of the differentiation within the identified class of financed VOI contract receivables is the consumer's FICO score. A FICO score is a branded version of a consumer credit score widely used within the U.S. by the largest banks and lending institutions. FICO scores range from 300 – 850 and are calculated based on information obtained from one or more of the three major U.S. credit reporting agencies that compile and report on a consumer's credit history. The Company updates its records for all active VOI contract receivables with a balance due on a rolling monthly basis to ensure that all VOI contract receivables are scored at least every six months. The Company groups all VOI contract receivables into five different categories: FICO scores ranging from 700 to 850, 600 to 699, Below 600, No Score (primarily comprised of consumers for whom a score is not readily available, including consumers declining access to FICO scores and non U.S. residents) and Asia Pacific (comprised of receivables in the Company's Wyndham Vacation Resort Asia Pacific business for which scores are not readily available).

The following table details an aged analysis of financing receivables using the most recently updated FICO scores (based on the policy described above):

	As of June 30, 2014					
	700+	600-699	<600	No Score	Asia Pacific	Total
Current	\$1,501	\$1,036	\$214	\$107	\$303	\$3,161
31 - 60 days	10	19	19	3	4	55
61 - 90 days	8	11	13	3	2	37
91 - 120 days	5	8	10	1	1	25
Total	\$1,524	\$1,074	\$256	\$114	\$310	\$3,278
	As of December 31, 2013					
	700+	600-699	<600	No Score	Asia Pacific	Total
Current	\$1,515	\$1,060	\$224	\$108	\$280	\$3,187
31 - 60 days	10	24	20	4	4	62
61 - 90 days	7	13	13	2	2	37
91 - 120 days	5	11	13	3	1	33
Total	\$1,537	\$1,108	\$270	\$117	\$287	\$3,319

The Company ceases to accrue interest on VOI contract receivables once the contract has remained delinquent for greater than 90 days. At greater than 120 days, the VOI contract receivable is written off to the allowance for loan losses. In accordance with its policy, the Company assesses the allowance for loan losses using a static pool

methodology and thus does not assess individual loans for impairment separate from the pool.

10

---

Table of Contents

## 5. Inventory

Inventory consisted of:

	June 30, 2014	December 31, 2013
Land held for VOI development	\$102	\$102
VOI construction in process	110	84
Inventory sold subject to conditional repurchase (*)	123	123
Completed VOI inventory	401	422
Estimated recoveries	233	227
Exchange and rentals vacation credits and other	63	65
Total inventory	1,032	1,023
Less: Current portion	322	346
Non-current inventory	\$710	\$677

(\*) Comprised of \$85 million of VOI construction in process and \$38 million of land held for VOI development.

Inventory that the Company expects to sell within the next twelve months is classified as current on the Consolidated Balance Sheets. During the six months ended June 30, 2014, the Company transferred \$18 million from property and equipment to VOI inventory.

## Inventory Sale Transactions

During 2013, the Company sold real property located in Las Vegas, Nevada and Avon, Colorado to a third-party developer, consisting of vacation ownership inventory and property and equipment in exchange for cash consideration and a note receivable. The Company recognized no gain or loss on these transactions.

In connection with such transactions, the Company had outstanding obligations of \$132 million as of June 30, 2014, of which \$56 million was included within accrued expenses and other current liabilities and \$76 million was included within other non-current liabilities on the Consolidated Balance Sheet. As of December 31, 2013, the Company had outstanding obligations of \$129 million, of which \$47 million was included within accrued expenses and other current liabilities and \$82 million was included within other non-current liabilities on the Consolidated Balance Sheet. In addition, the Company had a note receivable of \$31 million and \$30 million, as of June 30, 2014 and December 31, 2013, respectively, which was included within other current assets on the Consolidated Balance Sheets. Interest on the note receivable accrues at 3% per annum and is expected to be paid with the principal at maturity in December 2014 (see Note 11 - Commitments and Contingencies for more detailed information).

Table of Contents

## 6. Long-Term Debt and Borrowing Arrangements

The Company's indebtedness consisted of:

	June 30, 2014	December 31, 2013
Securitized vacation ownership debt: <sup>(a)</sup>		
Term notes	\$1,600	\$1,648
Bank conduit facility	291	262
Total securitized vacation ownership debt	1,891	1,910
Less: Current portion of securitized vacation ownership debt	187	184
Long-term securitized vacation ownership debt	\$1,704	\$1,726
Long-term debt: <sup>(b)</sup>		
Revolving credit facility (due July 2018)	\$16	\$23
Commercial paper	107	210
\$315 million 6.00% senior unsecured notes (due December 2016) <sup>(c)</sup>	318	318
\$300 million 2.95% senior unsecured notes (due March 2017)	299	298
\$14 million 5.75% senior unsecured notes (due February 2018)	14	14
\$450 million 2.50% senior unsecured notes (due March 2018)	448	447
\$40 million 7.375% senior unsecured notes (due March 2020)	40	40
\$250 million 5.625% senior unsecured notes (due March 2021)	246	246
\$650 million 4.25% senior unsecured notes (due March 2022) <sup>(d)</sup>	646	643
\$400 million 3.90% senior unsecured notes (due March 2023) <sup>(e)</sup>	403	387
Capital leases	186	191
Other	99	114
Total long-term debt	2,822	2,931
Less: Current portion of long-term debt	50	49
Long-term debt	\$2,772	\$2,882

<sup>(a)</sup> Represents non-recourse debt that is securitized through bankruptcy-remote special purpose entities ("SPEs"), the creditors of which have no recourse to the Company for principal and interest. These outstanding borrowings are collateralized by \$2,287 million and \$2,314 million of underlying gross vacation ownership contract receivables and related assets as of June 30, 2014 and December 31, 2013, respectively.

<sup>(b)</sup> The carrying amounts of the senior unsecured notes are net of unamortized discount of \$16 million and \$17 million as of June 30, 2014 and December 31, 2013, respectively.

<sup>(c)</sup> Includes \$3 million of unamortized gains from the settlement of a derivative as of both June 30, 2014 and December 31, 2013.

<sup>(d)</sup> Includes a \$2 million increase and \$2 million decrease in the carrying value resulting from a fair value hedge derivative as of June 30, 2014 and December 31, 2013, respectively.

<sup>(e)</sup> Includes a \$5 million increase and \$10 million decrease in the carrying value resulting from a fair value hedge derivative as of June 30, 2014 and December 31, 2013, respectively.

## Commercial Paper

The Company maintains U.S. and European commercial paper programs with a total capacity of \$750 million and \$500 million, respectively. As of June 30, 2014, the Company had outstanding borrowings of \$107 million at a weighted average interest rate of 0.63%, all of which was under its U.S. commercial paper program. As of December 31, 2013, the Company had \$210 million of outstanding borrowings at a weighted average interest rate of 0.74% under its commercial paper programs. The Company considers outstanding borrowings under its commercial paper programs to be a reduction of available capacity on its revolving credit facility.

Fair Value Hedges

The Company has fixed to variable interest rate swap agreements with notional amounts of \$400 million of its 3.90% senior unsecured notes and \$100 million of its 4.25% senior unsecured notes. The fixed interest rates on these notes were effectively modified to a variable LIBOR-based index. As of June 30, 2014, the variable interest rates were 2.39% and

12

---

Table of Contents

2.30% for the 3.90% and 4.25% senior unsecured notes, respectively. The Company had a \$7 million asset and a \$12 million liability recorded as of June 30, 2014 and December 31, 2013, respectively, which represented the aggregate fair value of these interest rate swap agreements.

## 2014 Debt Issuances

Sierra Timeshare 2014-1 Receivables Funding, LLC. During March 2014, the Company closed a series of term notes payable, Sierra Timeshare 2014-1 Receivables Funding, LLC, in the initial principal amount of \$425 million at an advance rate of 88%. These borrowings bear interest at a weighted average coupon rate of 2.15% and are secured by vacation ownership contract receivables. As of June 30, 2014, the Company had \$366 million of outstanding borrowings under these term notes.

## Early Extinguishment of Debt

During the first quarter of 2013, the Company repurchased a portion of its 5.75% and 7.375% senior unsecured notes totaling \$446 million through tender offers, repurchased \$42 million of its 6.00% senior unsecured notes on the open market and executed a redemption option for the remaining \$43 million outstanding on its 9.875% senior unsecured notes. As a result, the Company repurchased a total of \$531 million of its outstanding senior unsecured notes and incurred expenses of \$111 million, of which \$106 million was cash and \$5 million was non-cash, during the six months ended June 30, 2013, which are included within early extinguishment of debt on the Consolidated Statement of Income.

## Maturities and Capacity

The Company's outstanding debt as of June 30, 2014 matures as follows:

	Securitized Vacation Ownership Debt	Long-Term Debt	Total
Within 1 year	\$187	\$50	\$237
Between 1 and 2 years	262	51	313
Between 2 and 3 years	354	662	1,016
Between 3 and 4 years	180	477	657
Between 4 and 5 years	178	138	316
Thereafter	730	1,444	2,174
	\$1,891	\$2,822	\$4,713

Debt maturities of the securitized vacation ownership debt are based on the contractual payment terms of the underlying vacation ownership contract receivables. As such, actual maturities may differ as a result of prepayments by the vacation ownership contract receivable obligors.

As of June 30, 2014, available capacity under the Company's borrowing arrangements was as follows:

	Securitized Bank Conduit Facility <sup>(a)</sup>	Revolving Credit Facility	
Total Capacity	\$650	\$1,500	
Less: Outstanding Borrowings	291	16	
Letters of credit	—	9	
Commercial paper borrowings	—	107	(b)
Available Capacity	\$359	\$1,368	

(a) The capacity of this facility is subject to the Company's ability to provide additional assets to collateralize additional securitized borrowings.

- (b) The Company considers outstanding borrowings under its commercial paper programs to be a reduction of the available capacity of its revolving credit facility.

#### Interest Expense

The Company incurred non-securitized interest expense of \$29 million and \$56 million during the three and six months ended June 30, 2014, respectively. Such amounts consist primarily of interest on long-term debt, partially offset by

Table of Contents

capitalized interest of \$1 million and \$2 million for the three and six months ended June 30, 2014, respectively, and are included within interest expense on the Consolidated Statements of Income. Cash paid related to interest on the Company's non-securitized debt was \$56 million during the six months ended June 30, 2014.

The Company incurred non-securitized interest expense of \$34 million and \$66 million during the three and six months ended June 30, 2013, respectively. Such amounts consist primarily of interest on long-term debt, partially offset by capitalized interest of \$1 million and \$2 million for the three and six months ended June 30, 2013, respectively, and are included within interest expense on the Consolidated Statements of Income. Cash paid related to interest on the Company's non-securitized debt was \$63 million during the six months ended June 30, 2013.

Interest expense incurred in connection with the Company's securitized vacation ownership debt during the three and six months ended June 30, 2014 was \$17 million and \$35 million, respectively, and \$20 million and \$40 million during the three and six months ended June 30, 2013, respectively, and is recorded within consumer financing interest on the Consolidated Statements of Income. Cash paid related to such interest was \$26 million and \$32 million during the six months ended June 30, 2014 and 2013, respectively.

#### 7. Variable Interest Entities

In accordance with the applicable accounting guidance for the consolidation of a variable interest entity ("VIE"), the Company analyzes its variable interests, including loans, guarantees, SPEs and equity investments to determine if an entity in which the Company has a variable interest is a VIE. If the entity is considered to be a VIE, the Company determines whether it would be considered the entity's primary beneficiary. The Company consolidates into its financial statements those VIEs for which it has determined that it is the primary beneficiary.

#### Vacation Ownership Contract Receivables Securitizations

The Company pools qualifying vacation ownership contract receivables and sells them to bankruptcy-remote entities. Vacation ownership contract receivables qualify for securitization based primarily on the credit strength of the VOI purchaser to whom financing has been extended. Vacation ownership contract receivables are securitized through bankruptcy-remote SPEs that are consolidated within the Consolidated Financial Statements. As a result, the Company does not recognize gains or losses resulting from these securitizations at the time of sale to the SPEs. Interest income is recognized when earned over the contractual life of the vacation ownership contract receivables. The Company services the securitized vacation ownership contract receivables pursuant to servicing agreements negotiated on an arms-length basis based on market conditions. The activities of these SPEs are limited to (i) purchasing vacation ownership contract receivables from the Company's vacation ownership subsidiaries; (ii) issuing debt securities and/or borrowing under a conduit facility to fund such purchases; and (iii) entering into derivatives to hedge interest rate exposure. The bankruptcy-remote SPEs are legally separate from the Company. The receivables held by the bankruptcy-remote SPEs are not available to creditors of the Company and legally are not assets of the Company. Additionally, the creditors of these SPEs have no recourse to the Company for principal and interest.

The assets and liabilities of these vacation ownership SPEs are as follows:

	June 30, 2014	December 31, 2013
Securitized contract receivables, gross <sup>(a)</sup>	\$2,179	\$2,204
Securitized restricted cash <sup>(b)</sup>	91	92
Interest receivables on securitized contract receivables <sup>(c)</sup>	16	17
Other assets <sup>(d)</sup>	1	1
Total SPE assets <sup>(e)</sup>	2,287	2,314
Securitized term notes <sup>(f)</sup>	1,600	1,648



Edgar Filing: WYNDHAM WORLDWIDE CORP - Form 10-Q

Securitized conduit facilities <sup>(f)</sup>	291	262
Other liabilities <sup>(g)</sup>	1	2
Total SPE liabilities	1,892	1,912
SPE assets in excess of SPE liabilities	\$395	\$402

Included in current (\$221 million and \$222 million as of June 30, 2014 and December 31, 2013, respectively) and <sup>(a)</sup> non-current (\$1,958 million and \$1,982 million as of June 30, 2014 and December 31, 2013, respectively) vacation ownership contract receivables on the Consolidated Balance Sheets.

Table of Contents

- Included in other current assets (\$66 million and \$64 million as of June 30, 2014 and December 31, 2013, respectively) and other non-current assets (\$25 million and \$28 million as of June 30, 2014 and December 31, 2013, respectively) on the Consolidated Balance Sheets.
- (b) Included in trade receivables, net on the Consolidated Balance Sheets.
- (c) Includes interest rate derivative contracts and related assets; included in other non-current assets on the Consolidated Balance Sheets.
- (d) Excludes deferred financing costs of \$26 million and \$28 million as of June 30, 2014 and December 31, 2013, respectively, related to securitized debt.
- (e) Included in current (\$187 million and \$184 million as of June 30, 2014 and December 31, 2013, respectively) and long-term (\$1,704 million and \$1,726 million as of June 30, 2014 and December 31, 2013, respectively) securitized vacation ownership debt on the Consolidated Balance Sheets.
- (f) Primarily includes accrued interest on securitized debt of \$1 million and \$2 million as of June 30, 2014 and December 31, 2013, respectively, which is included in accrued expenses and other current liabilities on the Consolidated Balance Sheets.
- (g)

In addition, the Company has vacation ownership contract receivables that have not been securitized through bankruptcy-remote SPEs. Such gross receivables were \$1,099 million and \$1,115 million as of June 30, 2014 and December 31, 2013, respectively. A summary of total vacation ownership receivables and other securitized assets, net of securitized liabilities and the allowance for loan losses, is as follows:

	June 30, 2014	December 31, 2013
SPE assets in excess of SPE liabilities	\$395	\$402
Non-securitized contract receivables	1,099	1,115
Less: Allowance for loan losses	572	566
Total, net	\$922	\$951

In addition to restricted cash related to securitizations, the Company had \$100 million and \$57 million of restricted cash related to escrow deposits as of June 30, 2014 and December 31, 2013, respectively, which are recorded within other current assets on the Consolidated Balance Sheets.

## Midtown 45, NYC Property

During January 2013, the Company entered into an agreement with a third party partner whereby the partner acquired the Midtown 45 property in New York City through an SPE. The Company is managing and operating the property for rental purposes while the Company converts it into VOI inventory. The SPE financed the acquisition and planned renovations with a \$115 million four-year mortgage note and \$9 million of mandatorily redeemable equity provided by related parties of such partner. The Company has committed to purchase such VOI inventory from the SPE over a four year period in the amount of \$146 million, of which \$124 million will be used to repay the four-year mortgage note and the mandatorily redeemable equity of the SPE. The Company is considered to be the primary beneficiary of the SPE and therefore the Company consolidated the SPE within its financial statements.

The assets and liabilities of the SPE are as follows:

	June 30, 2014	December 31, 2013
Cash	\$—	\$4
Property and equipment, net	89	111
Total SPE assets	89	115
Accrued expenses and other current liabilities	2	2
Long-term debt (*)	95	107
Total SPE liabilities	97	109

SPE (deficit)/equity \$(8                      ) \$6

(\*) As of June 30, 2014, included \$88 million for a four-year mortgage note and \$7 million of mandatorily redeemable equity, of which \$31 million was included in current portion of long-term debt on the Consolidated Balance Sheet. As of December 31, 2013, included \$99 million for a four-year mortgage note and \$8 million of mandatorily redeemable equity, of which \$30 million was included in current portion of long-term debt on the Consolidated Balance Sheet.

During the second quarter of 2014, the Company purchased \$28 million of property and equipment from the SPE.

Table of Contents

## 8. Fair Value

The following table presents information about the Company's financial assets and liabilities that are measured at fair value on a recurring basis and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair values. Financial assets and liabilities carried at fair value are classified and disclosed in one of the following three categories:

Level 1: Quoted prices for identical instruments in active markets.

Level 2: Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value driver is observable.

Level 3: Unobservable inputs used when little or no market data is available.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement falls has been determined based on the lowest level input (closest to Level 3) that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

The following table summarizes information regarding assets and liabilities that are measured at fair value on a recurring basis:

	As of June 30, 2014			As of December 31, 2013		
	Fair Value	Level 2	Level 3	Fair Value	Level 2	Level 3
<b>Assets</b>						
Derivatives: <sup>(a)</sup>						
Interest rate contracts	\$8	\$8	\$—	\$5	\$5	\$—
Foreign exchange contracts	2	2	—	2	2	—
Securities available-for-sale <sup>(b)</sup>	—	—	—	6	—	6
Total assets	\$10	\$10	\$—	\$13	\$7	\$6
<b>Liabilities</b>						
Derivatives: <sup>(c)</sup>						
Interest rate contracts	\$—	\$—	\$—	\$13	\$13	\$—
Foreign exchange contracts	3	3	—	2	2	—
Total liabilities	\$3	\$3	\$—	\$15	\$15	\$—

Included in other current assets (\$2 million and \$6 million as of June 30, 2014 and December 31, 2013, <sup>(a)</sup> respectively) and other non-current assets (\$8 million and \$1 million as of June 30, 2014 and December 31, 2013, respectively) on the Consolidated Balance Sheets; carrying value is equal to estimated fair value.

<sup>(b)</sup> Included in other non-current assets on the Consolidated Balance Sheet.

Included in accrued expenses and other current liabilities (\$3 million and \$2 million as of June 30, 2014 and <sup>(c)</sup> December 31, 2013, respectively) and other non-current liabilities (\$13 million as of December 31, 2013) on the Consolidated Balance Sheets; carrying value is equal to estimated fair value.

The Company's derivative instruments primarily consist of pay-fixed/receive-variable interest rate swaps, pay-variable/receive-fixed interest rate swaps, interest rate caps, foreign exchange forward contracts and foreign

exchange average rate forward contracts. For assets and liabilities that are measured using quoted prices in active markets, the fair value is the published market price per unit multiplied by the number of units held without consideration of transaction costs. Assets and liabilities that are measured using other significant observable inputs are valued by reference to similar assets and liabilities. For these items, a significant portion of fair value is derived by reference to quoted prices of similar assets and liabilities in active markets. For assets and liabilities that are measured using significant unobservable inputs, fair value is primarily derived using a fair value model, such as a discounted cash flow model.

Table of Contents

The fair value of financial instruments is generally determined by reference to market values resulting from trading on a national securities exchange or in an over-the-counter market. In cases where quoted market prices are not available, fair value is based on estimates using present value or other valuation techniques, as appropriate. The carrying amounts of cash and cash equivalents, restricted cash, trade receivables, accounts payable and accrued expenses and other current liabilities approximate fair value due to the short-term maturities of these assets and liabilities. The carrying amounts and estimated fair values of all other financial instruments are as follows:

	June 30, 2014		December 31, 2013	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Assets				
Vacation ownership contract receivables, net	\$2,706	\$3,295	\$2,753	\$3,326
Debt				
Total debt	4,713	4,846	4,841	4,928

The Company estimates the fair value of its vacation ownership contract receivables using a discounted cash flow model which it believes is comparable to the model that an independent third party would use in the current market. The model uses Level 3 inputs consisting of default rates, prepayment rates, coupon rates and loan terms for the contract receivables portfolio as key drivers of risk and relative value that, when applied in combination with pricing parameters, determines the fair value of the underlying contract receivables.

The Company estimates the fair value of its securitized vacation ownership debt by obtaining Level 2 inputs comprised of indicative bids from investment banks that actively issue and facilitate the secondary market for timeshare securities. The Company estimates the fair value of its other long-term debt, excluding capital leases, using Level 2 inputs based on indicative bids from investment banks and determines the fair value of its senior notes using quoted market prices (such senior notes are not actively traded).

## 9. Derivative Instruments and Hedging Activities

### Foreign Currency Risk

The Company uses freestanding foreign currency forward contracts and foreign currency forward contracts designated as cash flow hedges to manage its exposure to changes in foreign currency exchange rates associated with its foreign currency denominated receivables, forecasted earnings of foreign subsidiaries and forecasted foreign currency denominated vendor payments. The amount of gains or losses the Company expects to reclassify from accumulated other comprehensive income ("AOCI") to earnings over the next 12 months is not material. The impact of the freestanding foreign currency contracts was not material to the Company's Consolidated Statements of Income during both the three and six months ended June 30, 2014 and 2013.

### Interest Rate Risk

A portion of the debt used to finance the Company's operations is exposed to interest rate fluctuations. The Company uses various hedging strategies and derivative financial instruments to create a desired mix of fixed and floating rate assets and liabilities. Derivative instruments currently used in these hedging strategies include swaps and interest rate caps. The derivatives used to manage the risk associated with the Company's floating rate debt include freestanding derivatives and derivatives designated as cash flow hedges. The Company also uses swaps to convert specific fixed-rate debt into variable-rate debt (i.e., fair value hedges) to manage the overall interest cost. For relationships designated as fair value hedges, changes in the fair value of the derivatives are recorded in income with offsetting adjustments to the carrying amount of the hedged debt. The amount of gains or losses that the Company expects to reclassify from AOCI to earnings during the next 12 months is not material. The impact of the freestanding derivatives was not material to the Company's Consolidated Statements of Income during both the three and six months ended

June 30, 2014 and 2013.

Gains or losses recognized in AOCI for both the three and six months ended June 30, 2014 and 2013 were not material.

17

---

## Table of Contents

### 10. Income Taxes

The Company files income tax returns in the U.S. federal jurisdiction and various states and foreign jurisdictions. The Company is no longer subject to U.S. federal income tax examinations for years prior to 2008. In addition, with few exceptions, the Company is no longer subject to state and local, or non-U.S. income tax examinations for years prior to 2006.

The Company's effective tax rate decreased from 37.0% during the three months ended June 30, 2013 to 36.5% during the three months ended June 30, 2014 primarily due to tax credits generated in Puerto Rico, partially offset by an increase in state taxes.

The Company's effective tax rate increased from 36.5% during the six months ended June 30, 2013 to 37.4% during the six months ended June 30, 2014 primarily due to (i) the absence of a tax benefit derived from the loss on the early extinguishment of debt during the first quarter of 2013, (ii) the lack of a tax benefit on the Venezuelan foreign exchange devaluation loss incurred during the first quarter of 2014 and (iii) an increase in state taxes. Such increases were partially offset by tax credits generated in Puerto Rico in the second quarter of 2014.

The Company made cash income tax payments, net of refunds, of \$127 million and \$96 million during the six months ended June 30, 2014 and 2013, respectively.

### 11. Commitments and Contingencies

The Company is involved in claims, legal and regulatory proceedings and governmental inquiries related to the Company's business.

#### Wyndham Worldwide Corporation Litigation

The Company is involved in claims, legal and regulatory proceedings and governmental inquiries arising in the ordinary course of its business including but not limited to: for its lodging business-breach of contract, fraud and bad faith claims between franchisors and franchisees in connection with franchise agreements and with owners in connection with management contracts, negligence, breach of contract, fraud, employment, consumer protection and other statutory claims asserted in connection with alleged acts or occurrences at owned, franchised or managed properties or in relation to guest reservations and bookings; for its vacation exchange and rentals business-breach of contract, fraud and bad faith claims by affiliates and customers in connection with their respective agreements, negligence, breach of contract, fraud, consumer protection and other statutory claims asserted by members and guests for alleged injuries sustained at affiliated resorts and vacation rental properties and consumer protection and other statutory claims asserted by consumers; for its vacation ownership business-breach of contract, bad faith, conflict of interest, fraud, consumer protection and other statutory claims by property owners' associations, owners and prospective owners in connection with the sale or use of VOIs or land, or the management of vacation ownership resorts, construction defect claims relating to vacation ownership units or resorts, and negligence, breach of contract, fraud, consumer protection and other statutory claims by guests for alleged injuries sustained at vacation ownership units or resorts; and for each of its businesses, bankruptcy proceedings involving efforts to collect receivables from a debtor in bankruptcy, employment matters which may include claims of retaliation, discrimination, harassment and wage and hour claims, claims of infringement upon third parties' intellectual property rights, claims relating to information security, privacy and consumer protection, tax claims and environmental claims.

On June 26, 2012, the U.S. Federal Trade Commission ("FTC") filed a lawsuit in Federal District Court for the District of Arizona against the Company and its subsidiaries, Wyndham Hotel Group, LLC ("WHG"), Wyndham Hotels & Resorts Inc. ("WHR") and Wyndham Hotel Management Inc. ("WHM"), alleging unfairness and deception-based violations of Section 5 of the FTC Act in connection with three prior data breach incidents involving



a group of Wyndham brand hotels. The Company, WHG, WHR and WHM dispute the allegations in the lawsuit and are defending this lawsuit vigorously. The Company does not believe that the data breach incidents were material, nor does it expect that the outcome of the FTC litigation will have a material effect on the Company's results of operations, financial position or cash flows. On March 26, 2013, the Company's, WHG's, WHR's and WHM's motion to transfer venue of the lawsuit from Arizona to the Federal District Court for the District of New Jersey was granted. WHR's motion to dismiss the lawsuit was denied on April 7, 2014. The Court granted WHR's motion to certify its order denying WHR's motion to dismiss for interlocutory appeal on June 23, 2014. The motion to dismiss filed by the Company, WHG and WHM was denied on June 23, 2014. The Company is unable at this time to estimate any loss or range of reasonably possible loss.

The Company records an accrual for legal contingencies when it determines, after consultation with outside counsel, that it is probable that a liability has been incurred and the amount of the loss can be reasonably estimated. In making such

## Table of Contents

determinations, the Company evaluates, among other things, the degree of probability of an unfavorable outcome and, when it is probable that a liability has been incurred, the Company's ability to make a reasonable estimate of loss. The Company reviews these accruals each reporting period and makes revisions based on changes in facts and circumstances including changes to its strategy in dealing with these matters.

The Company believes that it has adequately accrued for such matters with reserves of \$24 million and \$22 million as of June 30, 2014 and December 31, 2013, respectively. Such reserves are exclusive of matters relating to the Company's separation from Cendant ("Separation"). For matters not requiring accrual, the Company believes that such matters will not have a material effect on its results of operations, financial position or cash flows based on information currently available. However, litigation is inherently unpredictable and, although the Company believes that its accruals are adequate and/or that it has valid defenses in these matters, unfavorable results could occur. As such, an adverse outcome from such proceedings for which claims are awarded in excess of the amounts accrued, if any, could be material to the Company with respect to earnings and/or cash flows in any given reporting period. As of June 30, 2014, the potential exposure resulting from adverse outcomes of such legal proceedings could, in the aggregate, range up to \$28 million in excess of recorded accruals. However, the Company does not believe that the impact of such litigation should result in a material liability to the Company in relation to its consolidated financial position or liquidity.

### Other Guarantees/Indemnifications

#### Lodging

From time to time, the Company may enter into a hotel management agreement that provides the hotel owner with a guarantee of a certain level of profitability based upon various metrics. Under such an agreement, the Company would be required to compensate such hotel owner for any profitability shortfall over the life of the management agreement up to a specified aggregate amount. For certain agreements, the Company may be able to recapture all or a portion of the shortfall payments in the event that future operating results exceed targets. The terms of such guarantees generally range from 7 to 10 years and certain agreements may provide for early termination provisions under certain circumstances. As of June 30, 2014, the maximum potential amount of future payments that may be made under these guarantees was \$136 million with a combined annual cap of \$39 million. The Company had an additional guarantee of \$30 million with a \$3 million cap for 2014 with no annual cap thereafter.

In connection with such performance guarantees, as of June 30, 2014, the Company maintained a liability of \$37 million, of which \$7 million was included in accrued expenses and other current liabilities and \$30 million was included in other non-current liabilities on its Consolidated Balance Sheet. As of June 30, 2014, the Company also had a corresponding \$41 million asset related to these guarantees, of which \$4 million was included in other current assets and \$37 million was included in other non-current assets on its Consolidated Balance Sheet. As of December 31, 2013, the Company maintained a liability of \$45 million, of which \$8 million was included in accrued expenses and other current liabilities and \$37 million was included in other non-current liabilities on its Consolidated Balance Sheet. As of December 31, 2013, the Company also had a corresponding \$43 million asset related to the guarantees, of which \$4 million was included in other current assets and \$39 million was included in other non-current assets on its Consolidated Balance Sheet. Such assets are being amortized on a straight-line basis over the life of the agreements. The amortization expense for the performance guarantees noted above was \$1 million and \$2 million for the three and six months ended June 30, 2014, respectively, and \$1 million during both the three and six months ended June 30, 2013, respectively.

For guarantees subject to recapture provisions, the Company had a receivable of \$31 million as of June 30, 2014, of which \$6 million was included in other current assets and \$25 million was included in other non-current assets on the Company's Consolidated Balance Sheet. As of December 31, 2013, the Company had a receivable of \$24 million

which was included in other non-current assets on the Company's Consolidated Balance Sheet. Such receivables were the result of payments made to date which are subject to recapture and which the Company believes will be recoverable from future operating performance.

#### Vacation Ownership

The Company guarantees its vacation ownership subsidiary's obligations to repurchase completed property in Las Vegas, Nevada and Avon, Colorado from a third party developer subject to the properties meeting the Company's vacation ownership resort standards and provided that the third party developer has not sold the properties to another party. The maximum potential future payments that the Company could be required to make under these commitments were \$365 million as of June 30, 2014.

Table of Contents

## Cendant Litigation

Under the Separation agreement, the Company agreed to be responsible for 37.5% of certain of Cendant's contingent and other corporate liabilities and associated costs, including certain contingent litigation. Since the Separation, Cendant settled the majority of the lawsuits pending on the date of the Separation. See also Note 16 - Separation Adjustments and Transactions with Former Parent and Subsidiaries regarding contingent litigation liabilities resulting from the Separation.

## 12. Accumulated Other Comprehensive Income

The components of AOCI are as follows:

	Foreign Currency Translation Adjustments	Unrealized Gains/(Losses) on Cash Flow Hedges	Defined Benefit Pension Plans	AOCI
Pretax				
Balance, December 31, 2013	\$111	\$(8 )	\$(4 )	\$99
Period change	30	—	—	30
Balance, June 30, 2014	\$141	\$(8 )	\$(4 )	\$129
	Foreign Currency Translation Adjustments	Unrealized Gains/(Losses) on Cash Flow Hedges	Defined Benefit Pension Plans	AOCI
Tax				
Balance, December 31, 2013	\$18	\$4	\$1	\$23
Period change	(7 )	—	—	(7 )
Balance, June 30, 2014	\$11	\$4	\$1	\$16
	Foreign Currency Translation Adjustments	Unrealized Gains/(Losses) on Cash Flow Hedges	Defined Benefit Pension Plans	AOCI
Net of Tax				
Balance, December 31, 2013	\$129	\$(4 )	\$(3 )	\$122
Period change	23	—	—	23
Balance, June 30, 2014	\$152	\$(4 )	\$(3 )	\$145

Currency translation adjustments exclude income taxes related to investments in foreign subsidiaries where the Company intends to reinvest the undistributed earnings indefinitely in those foreign operations.

Table of Contents

## 13. Stock-Based Compensation

The Company has a stock-based compensation plan available to grant RSUs, SSARs, PSUs and other stock or cash-based awards to key employees, non-employee directors, advisors and consultants. Under the Wyndham Worldwide Corporation 2006 Equity and Incentive Plan, as amended, a maximum of 36.7 million shares of common stock may be awarded. As of June 30, 2014, 16.3 million shares remained available.

## Incentive Equity Awards Granted by the Company

The activity related to incentive equity awards granted by the Company for the six months ended June 30, 2014 consisted of the following:

	RSUs		PSUs		SSARs	
	Number of RSUs	Weighted Average Grant Price	Number of PSUs	Weighted Average Grant Price	Number of SSARs	Weighted Average Exercise Price
Balance as of December 31, 2013	2.6	\$43.11	0.8	\$43.36	1.1	\$21.43
Granted <sup>(a)</sup>	0.7	72.96	0.2	72.97	0.1	72.97
Vested/exercised	(1.2 )	36.77	(0.3 )	30.61	—	—
Balance as of June 30, 2014	2.1 <sup>(b) (c)</sup>	56.79	0.7 <sup>(d)</sup>	57.98	1.2 <sup>(b) (e)</sup>	25.19

<sup>(a)</sup> Primarily represents awards granted by the Company on February 27, 2014.

<sup>(b)</sup> Aggregate unrecognized compensation expense related to RSUs and SSARs was \$109 million as of June 30, 2014, which is expected to be recognized over a weighted average period of 2.8 years.

<sup>(c)</sup> Approximately 2.0 million RSUs outstanding as of June 30, 2014 are expected to vest over time.

<sup>(d)</sup> Maximum aggregate unrecognized compensation expense was \$26 million as of June 30, 2014.

Approximately 1.0 million SSARs are exercisable as of June 30, 2014. The Company assumes that all unvested

<sup>(e)</sup> SSARs are expected to vest over time. SSARs outstanding as of June 30, 2014 had an intrinsic value of \$62 million and have a weighted average remaining contractual life of 2.1 years.

On February 27, 2014, the Company granted incentive equity awards totaling \$54 million to key employees and senior officers of Wyndham in the form of RSUs and SSARs. These awards will vest ratably over a period of four years. In addition, on February 27, 2014, the Company approved a grant of incentive equity awards totaling \$14 million to key employees and senior officers of Wyndham in the form of PSUs. These awards cliff vest on the third anniversary of the grant date, contingent upon the Company achieving certain performance metrics.

The fair value of SSARs granted by the Company on February 27, 2014 was estimated on the date of the grant using the Black-Scholes option-pricing model with the relevant weighted average assumptions outlined in the table below. Expected volatility is based on both historical and implied volatilities of the Company's stock over the estimated expected life of the SSARs. The expected life represents the period of time the SSARs are expected to be outstanding and is based on historical experience given consideration to the contractual terms and vesting periods of the SSARs. The risk free interest rate is based on yields on U.S. Treasury strips with a maturity similar to the estimated expected life of the SSARs. The projected dividend yield was based on the Company's anticipated annual dividend divided by the price of the Company's stock on the date of the grant.

Grant date fair value	SSARs Issued on February 27, 2014 \$20.36
-----------------------	---

Grant date strike price	\$72.97	
Expected volatility	35.86	%
Expected life	5.1 years	
Risk free interest rate	1.54	%
Projected dividend yield	1.92	%

Table of Contents

## Stock-Based Compensation Expense

The Company recorded stock-based compensation expense of \$14 million and \$30 million during the three and six months ended June 30, 2014, respectively, and \$14 million and \$25 million during the three and six months ended June 30, 2013, respectively, related to the incentive equity awards granted to key employees and senior officers by the Company. The Company recognized a net tax benefit of \$6 million and \$12 million during the three and six months ended June 30, 2014, respectively, and \$6 million and \$10 million during the three and six months ended June 30, 2013, respectively, for stock-based compensation arrangements on the Consolidated Statements of Income. During the six months ended June 30, 2014, the Company increased its pool of excess tax benefits available to absorb tax deficiencies (“APIC Pool”) by \$19 million due to the vesting of RSUs and PSUs. As of June 30, 2014, the Company’s APIC Pool balance was \$97 million.

The Company paid \$44 million and \$25 million of taxes for the net share settlement of incentive equity awards during the six months ended June 30, 2014 and 2013, respectively. Such amounts are included within financing activities on the Consolidated Statements of Cash Flows.

## 14. Segment Information

The reportable segments presented below represent the Company’s operating segments for which separate financial information is available and which is utilized on a regular basis by its chief operating decision maker to assess performance and to allocate resources. In identifying its reportable segments, the Company also considers the nature of services provided by its operating segments. Management evaluates the operating results of each of its reportable segments based upon net revenues and “EBITDA”, which is defined as net income before depreciation and amortization, interest expense (excluding consumer financing interest), early extinguishment of debt, interest income (excluding consumer financing interest) and income taxes, each of which is presented on the Consolidated Statements of Income. The Company’s presentation of EBITDA may not be comparable to similarly-titled measures used by other companies.

	Three Months Ended June 30,			
	2014		2013	
	Net Revenues	EBITDA	Net Revenues	EBITDA
Lodging <sup>(a)</sup>	\$283	\$87	\$262	\$78
Vacation Exchange and Rentals	402	89	376	85
Vacation Ownership	673	185	630	161
Total Reportable Segments	1,358	361	1,268	324
Corporate and Other <sup>(b)</sup>	(15 )	(35 )	(15 )	(27 )
Total Company	\$1,343	\$326	\$1,253	\$297

## Reconciliation of EBITDA to Net income attributable to Wyndham shareholders

	Three Months Ended June 30,	
	2014	2013
EBITDA	\$326	\$297
Depreciation and amortization	59	54
Interest expense	29	34
Interest income	(3 )	(2 )
Income before income taxes	241	211
Provision for income taxes	88	78
Net income attributable to Wyndham shareholders	\$153	\$133

- Includes \$11 million and \$10 million of intersegment trademark fees during the three months ended June 30, 2014 and 2013, respectively, which is offset in expenses primarily at the Company's Vacation Ownership segment and
- (a) are eliminated in Corporate and Other. Additionally, includes \$2 million and \$1 million of hotel management reimbursable revenues for the three months ended June 30, 2014 and 2013, respectively, which are charged to the Company's Vacation Ownership segment and are eliminated in Corporate and Other.
- (b) Includes the elimination of transactions between segments.



Table of Contents

	Six Months Ended June 30,		2013	
	2014	EBITDA	Net Revenues	EBITDA
Lodging <sup>(a)</sup>	\$520	\$151	\$485	\$137
Vacation Exchange and Rentals	781	174	750	179
Vacation Ownership	1,266	300	1,179	272
Total Reportable Segments	2,567	625	2,414	588
Corporate and Other <sup>(b)</sup>	(31 )	(69 )	(27 )	(57 )
Total Company	\$2,536	\$556	\$2,387	\$531

## Reconciliation of EBITDA to Net income attributable to Wyndham shareholders

	Six Months Ended June 30,	
	2014	2013
EBITDA	\$556	\$531
Depreciation and amortization	115	106
Interest expense	56	66
Early extinguishment of debt	—	111
Interest income	(5 )	(4 )
Income before income taxes	390	252
Provision for income taxes	146	92
Net income	244	160
Net income attributable to noncontrolling interest	(1 )	—
Net income attributable to Wyndham shareholders	\$243	\$160

Includes \$20 million and \$18 million of intersegment trademark fees during the six months ended June 30, 2014 and 2013, respectively, which is offset in expenses primarily at the Company's Vacation Ownership segment and <sup>(a)</sup> are eliminated in Corporate and Other. Additionally, includes \$4 million and \$1 million of hotel management reimbursable revenues during the six months ended June 30, 2014 and 2013, respectively, which are charged to the Company's Vacation Ownership segment and are eliminated in Corporate and Other.

<sup>(b)</sup> Includes the elimination of transactions between segments.

## 15. Restructuring

During the fourth quarter of 2013, the Company committed to an organizational realignment initiative at its lodging business, primarily focused on optimizing its marketing structure. During the six months ended June 30, 2014, the Company reduced its liability with \$5 million of cash payments. The remaining liability of \$1 million as of June 30, 2014 is expected to be paid in cash primarily by the end of 2014.

In addition to the restructuring plan implemented during 2013, the Company has a remaining liability of \$4 million as of June 30, 2014 for prior restructuring plans.

The activity associated with the Company's restructuring plans is summarized by category as follows:

	Liability as of	Cash Payments	Liability as of
	December 31, 2013		June 30, 2014
Personnel-related	\$6	\$(5 )	\$1
Facility-related	4	—	4
Contract terminations	1	—	1
	\$11	\$(5 )	\$6



Table of Contents

## 16. Separation Adjustments and Transactions with Former Parent and Subsidiaries

## Transfer of Cendant Corporate Liabilities and Issuance of Guarantees to Cendant and Affiliates

Pursuant to the Separation and Distribution Agreement, upon the distribution of the Company's common stock to Cendant shareholders, the Company entered into certain guarantee commitments with Cendant (pursuant to the assumption of certain liabilities and the obligation to indemnify Cendant and Realogy and travel distribution services ("Travelport") for such liabilities) and guarantee commitments related to deferred compensation arrangements with each of Cendant and Realogy. These guarantee arrangements primarily relate to certain contingent litigation liabilities, contingent tax liabilities, and Cendant contingent and other corporate liabilities, of which the Company assumed and is responsible for 37.5% while Realogy is responsible for the remaining 62.5%. The remaining amount of liabilities which were assumed by the Company in connection with the Separation was \$39 million as of both June 30, 2014 and December 31, 2013. These amounts were comprised of certain Cendant corporate liabilities which were recorded on the books of Cendant as well as additional liabilities which were established for guarantees issued at the date of Separation, related to certain unresolved contingent matters and certain others that could arise during the guarantee period. Regarding the guarantees, if any of the companies responsible for all or a portion of such liabilities were to default in its payment of costs or expenses related to any such liability, the Company would be responsible for a portion of the defaulting party or parties' obligation(s). The Company also provided a default guarantee related to certain deferred compensation arrangements related to certain current and former senior officers and directors of Cendant, Realogy and Travelport. These arrangements were valued upon the Separation in accordance with the guidance for guarantees and recorded as liabilities on the Consolidated Balance Sheets. To the extent such recorded liabilities are not adequate to cover the ultimate payment amounts, such excess will be reflected as an expense to the results of operations in future periods.

As a result of the sale of Realogy on April 10, 2007, Realogy was required to post a letter of credit in an amount acceptable to the Company and Avis Budget Group (formerly known as Cendant) to satisfy its obligations for the Cendant legacy contingent liabilities. As of June 30, 2014, the letter of credit was \$53 million.

As of June 30, 2014, the \$39 million of Separation related liabilities is comprised of \$35 million for tax liabilities, \$1 million for liabilities of previously sold businesses of Cendant, \$1 million for other contingent and corporate liabilities and \$2 million of liabilities where the calculated guarantee amount exceeded the contingent liability assumed at the Separation Date. In connection with these liabilities, \$25 million is included within current due to former Parent and subsidiaries and \$12 million is included within long-term due to former Parent and subsidiaries as of June 30, 2014 on the Consolidated Balance Sheet. The Company will indemnify Cendant for these contingent liabilities and therefore any payments made to the third party would be through the former Parent. The \$2 million relating to guarantees is included within other current liabilities as of June 30, 2014 on the Consolidated Balance Sheet. The actual timing of payments relating to these liabilities is dependent on a variety of factors beyond the Company's control. In addition, the Company had \$1 million, as of both June 30, 2014 and December 31, 2013, of receivables due from former Parent and subsidiaries primarily relating to income taxes, which is included within other current assets on the Consolidated Balance Sheets.

17. Subsequent Event  
Securitization Term Transaction

On July 16, 2014, the Company closed a series of term notes payable, Sierra Timeshare 2014-2 Receivables Funding LLC, with an initial principal amount of \$350 million, which are secured by vacation ownership contract receivables and bear interest at a weighted average coupon rate of 2.12%. The advance rate for this transaction was 91%.



## Table of Contents

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.

### FORWARD-LOOKING STATEMENTS

This report includes “forward-looking” statements, as that term is defined by the Securities and Exchange Commission (“SEC”) in its rules, regulations and releases. Forward-looking statements are any statements other than statements of historical fact, including statements regarding our expectations, beliefs, hopes, intentions or strategies regarding the future. In some cases, forward-looking statements can be identified by the use of words such as “may,” “expects,” “should,” “believes,” “plans,” “anticipates,” “estimates,” “predicts,” “potential,” “continue,” or other words of similar meaning. Forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those discussed in, or implied by, the forward-looking statements. Factors that might cause such a difference include, but are not limited to, general economic conditions, our financial and business prospects, our capital requirements, our financing prospects, our relationships with associates, and those disclosed as risks under “Risk Factors” in Part II, Item 1A of this report. We caution readers that any such statements are based on currently available operational, financial and competitive information, and they should not place undue reliance on these forward-looking statements, which reflect management’s opinion only as of the date on which they were made. Except as required by law, we disclaim any obligation to review or update these forward-looking statements to reflect events or circumstances as they occur.

### BUSINESS AND OVERVIEW

We are a global provider of hospitality services and products and operate our business in the following three segments:

- Lodging—primarily franchises hotels in the upscale, upper midscale, midscale, economy and extended stay segments and provides hotel management services for full-service and select limited-service hotels.
- Vacation Exchange and Rentals—provides vacation exchange services and products to owners of intervals of vacation ownership interests (“VOIs”) and markets vacation rental properties primarily on behalf of independent owners.
- Vacation Ownership—develops, markets and sells VOIs to individual consumers, provides consumer financing in connection with the sale of VOIs and provides property management services at resorts.

### RESULTS OF OPERATIONS

Discussed below are our key operating statistics, consolidated results of operations and the results of operations for each of our reportable segments. The reportable segments presented below represent our operating segments for which discrete financial information is available and which is utilized on a regular basis by our chief operating decision maker to assess performance and to allocate resources. In identifying our reportable segments, we also consider the nature of services provided by our operating segments. Management evaluates the operating results of each of our reportable segments based upon net revenues and “EBITDA” (a non-GAAP measure), which is defined as net income before depreciation and amortization, interest expense (excluding consumer financing interest), early extinguishment of debt, interest income (excluding consumer financing interest) and income taxes. Our presentation of EBITDA may not be comparable to similarly-titled measures used by other companies.

Table of Contents

## OPERATING STATISTICS

The table below presents our operating statistics for the three months ended June 30, 2014 and 2013. These operating statistics are the drivers of our revenue and therefore provide an enhanced understanding of our businesses. Refer to the Results of Operations section for a discussion as to how these operating statistics affected our business for the periods presented.

	Three Months Ended June 30,		
	2014	2013	% Change
Lodging			
Number of rooms <sup>(a)</sup>	650,200	635,100	2.4
RevPAR <sup>(b)</sup>	\$40.11	\$38.00	5.6
Vacation Exchange and Rentals			
Average number of members (in 000s) <sup>(c)</sup>	3,748	3,686	1.7
Exchange revenue per member <sup>(d)</sup>	\$179.17	\$182.42	(1.8)
Vacation rental transactions (in 000s) <sup>(e) (f)</sup>	376	355	5.9
Average net price per vacation rental <sup>(f) (g)</sup>	\$577.13	\$540.38	6.8
Vacation Ownership			
Gross VOI sales (in 000s) <sup>(h) (i)</sup>	\$496,000	\$481,000	3.1
Tours (in 000s) <sup>(i)</sup>	208	206	1.0
Volume Per Guest ("VPG") <sup>(h)</sup>	\$2,280	\$2,256	1.1

- (a) Represents the number of rooms at lodging properties at the end of the period which are under franchise and/or management agreements, or are company owned.
- (b) Represents revenue per available room and is calculated by multiplying the percentage of available rooms occupied during the period by the average rate charged for renting a lodging room for one day.
- (c) Represents members in our vacation exchange programs who paid annual membership dues as of the end of the period or who are within the allowed grace period.
- (d) Represents total annualized revenues generated from fees associated with memberships, exchange transactions, member-related rentals and other servicing for the period divided by the average number of vacation exchange members during the period.
- (e) Represents the number of transactions that are generated during the period in connection with customers booking their vacation rental stays through us. One rental transaction is recorded for each standard one-week rental.
- (f) Includes the impact from acquisitions from the acquisition dates forward. Therefore, such operating statistics for 2014 are not presented on a comparable basis to the 2013 operating statistics.
- (g) Represents the net rental price generated from renting vacation properties to customers and other related rental servicing fees during the period divided by the number of vacation rental transactions during the period. Represents total sales of VOIs, including sales under the Wyndham Asset Affiliation Model ("WAAM")
- (h) Fee-for-Service, before the net effect of percentage-of-completion ("POC") accounting and loan loss provisions. We believe that Gross VOI sales provide an enhanced understanding of the performance of our vacation ownership business because it directly measures the sales volume of this business during a given reporting period.
- (i) The following table provides a reconciliation of Gross VOI sales to vacation ownership interest sales for the three months ended June 30 (in millions):

	2014	2013
Gross VOI sales	\$496	\$481
Less: WAAM Fee-for-Service sales <sup>(*)</sup>	40	44
Gross VOI sales, net of WAAM Fee-for-Service sales	456	437
Less: Loan loss provision	70	90
Less: Impact of POC accounting	4	—
Vacation ownership interest sales	\$382	\$347

(\*) Represents total sales of VOIs through our WAAM Fee-for-Service sales model designed to offer turn-key solutions for developers or banks in possession of newly developed inventory, which we will sell for a commission fee through our extensive sales and marketing channels. WAAM Fee-for-Service commission revenues were \$30 million for both the three months ended June 30, 2014 and 2013.

(i) Represents the number of tours taken by guests in our efforts to sell VOIs.

VPG is calculated by dividing Gross VOI sales (excluding tele-sales upgrades, which are non-tour upgrade sales) by the number of tours. Tele-sales upgrades were \$21 million and \$18 million during the three months ended June 30, 2014 and 2013, respectively. We have excluded non-tour upgrade sales in the

(k) calculation of VPG because non-tour upgrade sales are generated by a different marketing channel. We believe that VPG provides an enhanced understanding of the performance of our vacation ownership business because it directly measures the efficiency of this business's tour selling efforts during a given reporting period.

Table of Contents

## THREE MONTHS ENDED JUNE 30, 2014 VS. THREE MONTHS ENDED JUNE 30, 2013

Our consolidated results are as follows:

	Three Months Ended June 30,		Favorable/(Unfavorable)
	2014	2013	
Net revenues	\$1,343	\$1,253	\$ 90
Expenses	1,077	1,012	(65 )
Operating income	266	241	25
Other income, net	(1 )	(2 )	(1 )
Interest expense	29	34	5
Interest income	(3 )	(2 )	1
Income before income taxes	241	211	30
Provision for income taxes	88	78	(10 )
Net income attributable to Wyndham shareholders	\$153	\$133	\$ 20

Net revenues increased \$90 million (7.2%) for the three months ended June 30, 2014 compared with the same period last year primarily resulting from:

- \$43 million of higher revenues at our vacation ownership business primarily due to higher net VOI sales;
  - a \$19 million increase at our lodging business (excluding \$2 million of intersegment revenues) primarily from higher royalty, marketing and reservation fees (inclusive of Wyndham Rewards);
- a \$15 million increase at our exchange and rentals business primarily resulting from stronger volume and higher yield on vacation rental transactions; and
- \$11 million of a favorable impact from foreign currency translation.

Expenses increased \$65 million (6.4%) for the three months ended June 30, 2014 compared with the same period last year primarily reflecting \$48 million of higher expenses from operations primarily related to the revenue increases and \$11 million of an unfavorable impact from foreign currency translation and transactions.

Interest expense decreased \$5 million for the three months ended June 30, 2014 compared to the prior year primarily due to the impact of the interest rate swaps entered into during the third quarter of 2013 and a \$2 million reduction resulting from the reversal of a reserve for value-added taxes established during 2011.

Our effective tax rate decreased from 37.0% during the three months ended June 30, 2013 to 36.5% during the three months ended June 30, 2014 primarily due to tax credits generated in Puerto Rico, partially offset by an increase in state taxes.

As a result of these items, net income attributable to Wyndham shareholders increased \$20 million (15.0%) as compared to the second quarter of 2013.



Table of Contents

Following is a discussion of the results of each of our segments and Corporate and Other for the three months ended June 30, 2014 compared to June 30, 2013:

	Net Revenues			EBITDA		
	2014	2013	% Change	2014	2013	% Change
Lodging	\$283	\$262	8.0	\$87	\$78	11.5
Vacation Exchange and Rentals	402	376	6.9	89	85	4.7
Vacation Ownership	673	630	6.8	185	161	14.9
Total Reportable Segments	1,358	1,268	7.1	361	324	11.4
Corporate and Other (*)	(15 )	(15 )	-	(35 )	(27 )	(29.6)
Total Company	\$1,343	\$1,253	7.2	\$326	\$297	9.8

## Reconciliation of EBITDA to Net income attributable to Wyndham shareholders

	2014	2013
EBITDA	\$326	\$297
Depreciation and amortization	59	54
Interest expense	29	34
Interest income	(3 )	(2 )
Income before income taxes	241	211
Provision for income taxes	88	78
Net income attributable to Wyndham shareholders	\$153	\$133

(\*) Includes the elimination of transactions between segments.

## Lodging

Net revenues increased \$21 million (8.0%) and EBITDA increased \$9 million (11.5%) during the three months ended June 30, 2014 compared with the same period during 2013.

Net revenues reflect a \$16 million increase in royalty, marketing and reservation fees (inclusive of Wyndham Rewards) primarily due to (i) a 5.6% increase in RevPAR resulting from stronger occupancy and (ii) a 2.4% increase in system size. Other franchise and ancillary fees contributed \$3 million of incremental revenues and EBITDA.

EBITDA was unfavorably impacted by \$9 million of higher marketing, reservation and Wyndham Rewards expenses primarily resulting from (i) the marketing and reservation revenue increases as we are obligated to spend such revenues on behalf of our franchisees and (ii) timing of marketing expenses. EBITDA also includes \$2 million of higher expenses primarily due to employee-related costs.

As of June 30 2014, we had approximately 7,540 properties and 650,200 rooms in our system. Additionally, our hotel development pipeline included over 970 hotels and approximately 116,700 rooms, of which 57% were international and 67% were new construction as of June 30, 2014.

## Table of Contents

### Vacation Exchange and Rentals

Net revenues and EBITDA increased \$26 million (6.9%) and \$4 million (4.7%), respectively, during the second quarter of 2014 compared with the second quarter of 2013. Foreign currency translation favorably impacted net revenues and EBITDA by \$11 million and \$2 million, respectively. EBITDA was also favorably impacted by a \$2 million benefit resulting from the reversal of a reserve for value-added taxes established during 2011.

Our acquisition of a vacation rental business contributed \$2 million of incremental revenues and \$1 million of incremental EBITDA during the second quarter of 2014.

Net revenues generated from rental transactions and related services increased \$25 million. Excluding a favorable foreign currency translation impact of \$11 million and the impact of \$2 million of incremental vacation rental revenues from acquisitions, net revenues generated from rental transactions and related services increased \$12 million due to (i) a 4.9% increase in rental transaction volume primarily at our Netherlands-based Landal GreenParks and Denmark-based Novasol businesses and (ii) a 1.2% increase in average net price per vacation rental driven by strength in higher priced accommodations at Landal GreenParks and our U.K.-based James Villa business, partially offset by lower yield at Novasol.

Exchange and related service revenues, which principally consist of fees generated from memberships, exchange transactions, member-related rentals and other member servicing, remained flat. The average number of members increased 1.7% principally resulting from improved retention and growth in new members in North America and Latin America. Such impact was offset by a 1.5% decline in exchange revenue per member, excluding foreign currency, primarily resulting from the impact of growth in club memberships in North America where there is a lower propensity to transact as well as a decline in Latin America due to lower demand in Venezuela and Brazil resulting from macroeconomic factors.

In addition, EBITDA was unfavorably impacted by \$9 million of higher service and product-related costs resulting from revenue increases in our vacation rental businesses, \$2 million of higher marketing costs and the unfavorable impact of \$2 million from foreign exchange transactions and foreign exchange contracts.

### Vacation Ownership

Net revenues and EBITDA increased \$43 million (6.8%) and \$24 million (14.9%), respectively, during the three months ended June 30, 2014 compared with the same period in 2013.

Gross VOI sales increased \$15 million (3.1%) compared to the same period last year principally due to a 1.1% increase in VPG and a 1.0% increase in tour flow. The increase in VPG was primarily attributable to a higher average transaction size. The increase in tour flow reflected our continual focus on marketing programs directed toward new owner generation.

Net VOI revenue increased \$35 million compared to the same period last year due to (i) a \$20 million decrease in our provision for loan losses due to a lower provision rate resulting from favorable default trends and (ii) higher gross VOI sales.

Commission revenues generated by WAAM Fee-for-Service were flat compared to the prior year as a \$4 million reduction in gross VOI sales under WAAM Fee-for-Service was offset by higher commission rates earned on such VOI sales. EBITDA generated from WAAM Fee-for-Service increased \$2 million compared to the prior year primarily due to lower sales and marketing expenses resulting from the decline in gross VOI sales under WAAM Fee-for-Service.

Consumer financing revenues were flat due to higher weighted average interest rates earned on contract receivables offset by a lower average portfolio balance. EBITDA increased \$3 million reflecting lower interest expense as a result of a reduction in the weighted average interest rate on our securitized debt to 3.7% from 4.2%. As a result, our net

interest income margin increased to 84% compared to 81% during 2013.

Property management revenues increased \$4 million resulting from higher reimbursable revenues. EBITDA increased \$4 million due to lower operating expenses.

In addition, EBITDA was unfavorably impacted by (i) \$19 million of higher sales and marketing expenses primarily due to tour generation targeting new owners and (ii) a \$10 million increase in the cost of VOI sales primarily due to higher VOI sales and the impact on estimated inventory recoveries resulting from a reduction in the provision for loan losses.

Such decreases to EBITDA were partially offset by a \$4 million reduction in maintenance fees for unsold inventory.

Table of Contents

## Corporate and Other

Corporate and Other revenues, which represents the elimination of intersegment revenues, charged principally between our vacation ownership and lodging businesses, remained flat during the three months ended June 30, 2014 compared to 2013.

Corporate expenses (excluding intercompany expense eliminations) increased \$8 million during the three months ended June 30, 2014 compared to the prior year primarily due to higher employee related costs and charitable contributions.

## SIX MONTHS ENDED JUNE 30, 2014 VS. SIX MONTHS ENDED JUNE 30, 2013

Our consolidated results are as follows:

	Six Months Ended June 30,		Favorable/(Unfavorable)
	2014	2013	
Net revenues	\$2,536	\$2,387	\$ 149
Expenses	2,100	1,965	(135 )
Operating income	436	422	14
Other income, net	(5 )	(3 )	2
Interest expense	56	66	10
Early extinguishment of debt	—	111	111
Interest income	(5 )	(4 )	1
Income before income taxes	390	252	138
Provision for income taxes	146	92	(54 )
Net income	244	160	84
Net income attributable to noncontrolling interest	(1 )	—	(1 )
Net income attributable to Wyndham shareholders	\$243	\$160	\$ 83

Net revenues increased \$149 million (6.2%) for the six months ended June 30, 2014 compared with the same period last year primarily resulting from:

- \$87 million of higher revenues at our vacation ownership business primarily due to higher net VOI sales and WAAM Fee-for-Service commissions;

- a \$30 million increase at our lodging business (excluding \$5 million of intersegment revenues) primarily from higher royalty, marketing and reservation fees (inclusive of Wyndham Rewards) and higher reimbursable revenues in our hotel management business;

- \$16 million increase at our exchange and rentals business primarily resulting from stronger volume and higher yield on vacation rental transactions; and

- a \$15 million favorable impact from foreign currency translation.

Expenses increased \$135 million (6.9%) in 2014 compared with the same period last year primarily reflecting:

- \$80 million of higher expenses from operations primarily related to the revenue increases;

- a \$17 million increase in legal expenses primarily related to the absence of an \$11 million favorable impact from the settlement and partial insurance reimbursement of a lawsuit at our vacation ownership business;

- a \$17 million unfavorable impact from foreign currency translation and transactions;

- a \$9 million increase in depreciation and amortization resulting from the impact of property and equipment additions;
- \$6 million expense related to a reserve recorded on an indemnification receivable established in 2012 as a result of the Shell acquisition; and

- a \$6 million increase in foreign exchange loss related to the devaluation of the official exchange rate of Venezuela.

Interest expense decreased \$10 million for the six months ended June 30, 2014 compared to the prior year primarily due to the impact of the interest rate swaps entered into during the third quarter of 2013 and a \$2 million reduction

resulting from the reversal of a reserve for value-added taxes established during 2011.

Table of Contents

During 2013, we incurred \$111 million of expenses for the early repurchase of a portion of our 5.75%, 7.375% and 6.00% senior unsecured notes and the remaining portion of our 9.875% senior unsecured notes.

Our effective tax rate increased from 36.5% during the six months ended June 30, 2013 to 37.4% during the six months ended June 30, 2014 primarily due to (i) the absence of a tax benefit derived from the loss on the early extinguishment of debt during the first quarter of 2013, (ii) the lack of a tax benefit on the Venezuelan foreign exchange devaluation loss incurred during the first quarter of 2014 and (iii) an increase in state taxes. Such increases were partially offset by tax credits generated in Puerto Rico in the second quarter of 2014.

As a result of these items, net income attributable to Wyndham shareholders increased \$83 million (51.9%).

Following is a discussion of the results of each of our segments and Corporate and Other for the six months ended June 30, 2014 compared to June 30, 2013:

	Net Revenues			EBITDA		
	2014	2013	% Change	2014	2013	% Change
Lodging	\$520	\$485	7.2	\$151	<sup>(b)</sup> \$137	10.2
Vacation Exchange and Rentals	781	750	4.1	174	<sup>(c)</sup> 179	(2.8)
Vacation Ownership	1,266	1,179	7.4	300	272	<sup>(d)</sup> 10.3
Total Reportable Segments	2,567	2,414	6.3	625	588	6.3
Corporate and Other <sup>(a)</sup>	(31 )	(27 )	(14.8)	(69 )	(57 )	(21.1)
Total Company	\$2,536	\$2,387	6.2	\$556	\$531	4.7

## Reconciliation of EBITDA to Net income attributable to Wyndham shareholders

	2014	2013
EBITDA	\$556	\$531
Depreciation and amortization	115	106
Interest expense	56	66
Early extinguishment of debt	—	111 <sup>(e)</sup>
Interest income	(5 )	(4 )
Income before income taxes	390	252
Provision for income taxes	146	92
Net income	244	160
Net income attributable to noncontrolling interest	(1 )	—
Net income attributable to Wyndham shareholders	\$243	\$160

(a) Includes the elimination of transactions between segments.

(b) Includes \$4 million of costs associated with an executive's departure from the Company.

(c) Includes \$10 million of foreign currency loss related to the devaluation of the official exchange rate of Venezuela. Includes \$2 million of costs incurred in connection with the acquisition of the Midtown 45 property in New York

(d) City through the consolidation of a special purpose entity ("SPE"), which is being converted to WAAM Just-in-Time inventory.

(e) Represents costs incurred for the early repurchase of a portion of our 5.75%, 7.375% and 6.00% senior unsecured notes and the remaining portion of our 9.875% senior unsecured notes.



## Table of Contents

### Lodging

Net revenues increased \$35 million (7.2%) and EBITDA increased \$14 million (10.2%) during the six months ended June 30, 2014 compared with the same period during 2013. EBITDA was unfavorably impacted by \$4 million of expenses associated with the departure of an executive from the Company during the first quarter of 2014.

Net revenues reflect a \$21 million increase in royalty, marketing and reservation fees (inclusive of Wyndham Rewards) primarily due to (i) a 4.9% increase in RevPAR primarily resulting from stronger occupancy and (ii) a 2.4% increase in system size. Other franchise fees contributed \$4 million of incremental revenues and EBITDA. Net revenues also reflect a \$3 million decrease in ancillary revenues primarily due to lower property management system sales.

The increase in net revenues also reflects \$14 million of higher reimbursable revenues (inclusive of \$3 million of intersegment revenues) in our hotel management business which had no impact on EBITDA. Such increase was primarily the result of new management agreements executed during 2013.

Net revenues and EBITDA decreased \$3 million from our owned hotels compared to same period last year primarily due to the impact of ongoing renovations at the Wyndham Grand Hotel in Puerto Rico.

EBITDA was unfavorably impacted by \$9 million of higher marketing, reservation and Wyndham Rewards expenses resulting from the marketing and reservation revenue increases as we are obligated to spend such revenues on behalf of our franchisees. Such increase in expenses was partially offset by \$5 million of lower expenses associated with ancillary services.

### Vacation Exchange and Rentals

Net revenues increased \$31 million (4.1%) and EBITDA decreased \$5 million (2.8%) during the six months ended June 30, 2014 compared with the same period during 2013. Foreign currency translation favorably impacted net revenues and EBITDA by \$15 million and \$1 million, respectively. EBITDA also reflects a \$10 million foreign exchange loss related to the devaluation of the official exchange rate of Venezuela during the first quarter of 2014 compared to a \$4 million Venezuela foreign exchange loss during the first quarter of 2013, as well as a favorable impact of \$2 million due to a benefit resulting from the reversal of a reserve for value-added taxes established during 2011.

Our acquisition of a vacation rental business contributed \$3 million of incremental revenues (inclusive of \$1 million of ancillary revenues) and \$1 million of incremental EBITDA during the six months ended June 30, 2014.

Net revenues generated from rental transactions and related services increased \$35 million. Excluding a favorable foreign currency translation impact of \$17 million and the impact of \$2 million of incremental vacation rental revenues from acquisitions, net revenues generated from rental transactions and related services increased \$16 million due to (i) a 3.0% increase in rental transaction volume primarily at our Denmark-based Novasol and Netherlands-based Landal GreenParks businesses and (ii) a 1.2% increase in average net price per vacation rental driven by strength in higher priced accommodations at Landal GreenParks and our U.K.-based James Villa business, partially offset by lower yield at Novasol.

Exchange and related service revenues, which principally consist of fees generated from memberships, exchange transactions, member-related rentals and other member servicing, decreased \$7 million. Excluding an unfavorable foreign currency translation impact of \$3 million, exchange and related service revenues decreased \$4 million primarily due to a 2.7% reduction in exchange revenue per member primarily resulting from the impact of growth in



club memberships in North America where there is a lower propensity to transact as well as a decline in Latin America due to lower demand in Venezuela and Brazil resulting from macroeconomic factors. Such decline was partially offset by the benefit of a 1.6% increase in the average number of members principally resulting from improved retention and growth in new members in North America and Latin America.

In addition, EBITDA was unfavorably impacted by \$12 million of higher service and product-related costs resulting from revenue increases in our vacation rentals businesses and the unfavorable impact of \$3 million from foreign exchange transactions and foreign exchange contracts.

## Table of Contents

### Vacation Ownership

Net revenues and EBITDA increased \$87 million (7.4%) and \$28 million (10.3%), respectively, during the six months ended June 30, 2014 compared with the same period of 2013.

Gross VOI sales increased \$41 million (4.7%) compared to the same period last year principally due to a 2.6% increase in tour flow and a 1.8% increase in VPG. The increase in tour flow reflected our continual focus on marketing programs directed toward new owner generation. The increase in VPG was primarily attributable to a higher average transaction size.

Net VOI revenue increased \$74 million due to (i) a \$44 million decrease in our provision for loan losses due to a lower provision rate resulting from favorable default trends and (ii) higher gross VOI sales, net of WAAM Fee-for-Service sales.

Commission revenues and EBITDA generated by WAAM Fee-for-Service increased \$10 million and \$8 million, respectively, primarily resulting from \$3 million of higher gross VOI sales under WAAM Fee-for-Service and higher commission rates earned on such VOI sales.

Consumer financing revenues were flat due to higher weighted average interest rates earned on contract receivables offset by a lower average portfolio balance. EBITDA increased \$5 million reflecting lower interest expense as a result of a reduction in the weighted average interest rate on our securitized debt to 3.8% from 4.5%. As a result, our net interest income margin increased to 83% compared to 81% during 2013.

Property management revenues increased \$1 million and EBITDA was flat compared to the prior year.

In addition, EBITDA was unfavorably impacted by:

- \$34 million of higher sales and marketing expenses primarily due to tour generation targeting new owners;

- a \$17 million increase in the cost of VOI sales primarily due to higher gross VOI sales and the impact on estimated inventory recoveries resulting from a reduction in the provision for loan losses;

- \$17 million of higher legal expenses primarily due to the absence of an \$11 million favorable impact of the reversal of a litigation reserve and receipt of an insurance reimbursement related to the settlement of a lawsuit during the first quarter of 2013; and

- a \$6 million expense related to a reserve recorded on an indemnification receivable established in 2012 as a result of the Shell acquisition.

Such decreases in EBITDA were partially offset by:

- a \$5 million reduction in maintenance fees for unsold inventory;

- \$3 million of lower acquisition and integration costs; and

- \$3 million of lower general and administrative costs.

### Corporate and Other

Corporate and Other revenues, which represents the elimination of intersegment revenues, charged principally between our vacation ownership and lodging businesses, decreased \$4 million during the six months ended June 30, 2014 compared to 2013.

Corporate expenses (excluding intercompany expense eliminations) increased \$12 million during the six months ended June 30, 2014 compared to the prior year primarily due to higher employee related costs, professional fees and charitable contributions.

### RESTRUCTURING PLANS

During the fourth quarter of 2013, we committed to an organizational realignment initiative at our lodging business, primarily focused on optimizing our marketing structure. During the six months ended June 30, 2014, we reduced our liability with \$5 million of cash payments. The remaining liability of \$1 million as of June 30, 2014 is expected to be paid in cash primarily by the end of 2014.

In addition to the restructuring plan implemented during 2013, we have a remaining liability of \$4 million as of June 30, 2014 for prior restructuring plans.

Table of Contents

## FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

## FINANCIAL CONDITION

	June 30, 2014	December 31, 2013	Change
Total assets	\$9,857	\$9,741	\$ 116
Total liabilities	8,370	8,116	254
Total equity	1,487	1,625	(138 )

Total assets increased \$116 million from December 31, 2013 to June 30, 2014 primarily due to:

- a \$107 million increase in other current assets primarily resulting from increased escrow deposits, restricted cash and deferred costs primarily due to advanced bookings on vacation rental transactions and a higher income tax receivable resulting from timing of payments; and
- a \$53 million increase in cash and cash equivalents principally due to deposits on advanced bookings resulting from seasonality at our vacation exchange and rentals business.

Such increases were partially offset by a \$47 million decrease in vacation ownership contract receivables, net primarily due to principal collections and loan loss provisions exceeding net loan originations.

Total liabilities increased \$254 million from December 31, 2013, to June 30, 2014 primarily due to:

- a \$243 million increase in accounts payable and accrued expenses primarily resulting from higher homeowner liabilities at our vacation rentals businesses due to seasonality and timing of marketing expenses at our lodging and vacation ownership businesses; and
- a \$133 million increase in deferred income primarily resulting from seasonality and growth in arrival-based bookings within our vacation rentals businesses.

Such increases were partially offset by a \$109 million net reduction in our long-term debt.

Total equity decreased \$138 million from December 31, 2013 to June 30, 2014 primarily due to \$320 million of stock repurchases and \$91 million of dividends. Such decreases were partially offset by \$243 million of net income attributable to Wyndham shareholders and \$23 million of foreign currency translation adjustments.

## LIQUIDITY AND CAPITAL RESOURCES

Currently, our financing needs are supported by cash generated from operations and borrowings under our revolving credit facility and commercial paper programs as well as issuance of long-term unsecured debt. In addition, certain funding requirements of our vacation ownership business are met through the utilization of our bank conduit facility and the issuance of securitized debt to finance vacation ownership contract receivables. We believe that our net cash from operations, cash and cash equivalents, access to our revolving credit facility, commercial paper programs and continued access to the securitization and debt markets provide us with sufficient liquidity to meet our ongoing needs.

Our five-year revolving credit facility, which expires in July 2018, has a total capacity of \$1.5 billion and available capacity of \$1.4 billion, net of letters of credit and commercial paper borrowings, as of June 30, 2014. We consider outstanding borrowings under our commercial paper programs to be a reduction of the available capacity on our revolving credit facility.

We maintain U.S. and European commercial paper programs under which we may issue unsecured commercial paper notes up to a maximum amount of \$750 million and \$500 million, respectively. As of June 30, 2014, we had \$107 million of outstanding commercial paper borrowings, all under the U.S. program.

Our two-year securitized vacation ownership bank conduit facility, which expires in August 2015, has a total capacity of \$650 million and available capacity of \$359 million as of June 30, 2014.

We may, from time to time, depending on market conditions and other factors, repurchase our outstanding indebtedness, whether or not such indebtedness trades above or below its face amount, for cash and/or in exchange for other securities or other consideration, in each case in open market purchases and/or privately negotiated transactions.

Table of Contents

## CASH FLOW

During the six months ended June 30, 2014 and 2013, the net change in cash and cash equivalents was \$53 million and \$147 million, respectively. The following table summarizes such changes:

	Six Months Ended June 30,		Change
	2014	2013	
Cash provided by/(used in)			
Operating activities	\$793	\$758	\$35
Investing activities	(160	) (305	) 145
Financing activities	(586	) (294	) (292
Effects of changes in exchange rates on cash and cash equivalents	6	(12	) 18
Net change in cash and cash equivalents	\$53	\$147	\$(94

## Operating Activities

Net cash provided from operations increased \$35 million primarily due to favorable working capital utilization.

## Investing Activities

Net cash used in investing activities decreased by \$145 million, which principally reflects \$111 million of lower acquisition payments and \$42 million of lower development advance payments at our lodging business.

## Financing Activities

Net cash used in financing activities increased by \$292 million, which principally reflects \$272 million of lower net borrowings of non-securitized debt and the absence of \$87 million of cash received in connection with the sale of vacation ownership inventory in 2013 which is subject to conditional repurchase. Such reduction in cash inflows was partially offset by \$84 million of lower net payments on securitized vacation ownership debt.

## Capital Deployment

We focus on optimizing cash flow and seek to deploy capital for the highest possible returns. Ultimately, our business objective is to grow our business while transforming our cash and earnings profile by managing our cash streams to derive a greater proportion of EBITDA from our fee-for-service businesses. We intend to continue to invest in select capital and technological improvements across our business. We may also seek to acquire additional franchise agreements, hotel/property management contracts and exclusive agreements for vacation rental properties on a strategic and selective basis as well as grow the business through merger and acquisition activities. In addition, we will return cash to shareholders through the repurchase of common stock and payment of dividends.

We expect to generate annual net cash provided by operating activities less property and equipment additions (which we also refer to as capital expenditures) of approximately \$750 million in 2014. During 2014, we anticipate net cash provided by operating activities of approximately \$1.0 billion and net cash used on capital expenditures of \$235 million to \$245 million. Net cash provided by operating activities less capital expenditures amounted to \$770 million during 2013, which was comprised of net cash provided by operating activities of \$1,008 million less capital expenditures of \$238 million. The decrease in the 2014 expected net cash provided by operating activities less capital expenditures of approximately \$20 million is related to the higher anticipated spending on cash taxes partially offset by better operating performance and working capital utilization during 2014. We believe net cash provided by

operating activities less capital expenditures is a useful operating performance measure to evaluate the ability of our operations to generate cash for uses other than capital expenditures and, after debt service and other obligations, our ability to grow our business through acquisitions, development advances, and equity investments, as well as our ability to return cash to shareholders through dividends and share repurchases.

During the six months ended June 30, 2014, we spent \$59 million related to vacation ownership development projects (inventory). We believe that our vacation ownership business currently has adequate finished inventory on our balance sheet to support vacation ownership sales for at least the next year. During 2014, we anticipate spending approximately \$165 million to \$175 million on vacation ownership development projects. The average inventory spend on vacation ownership development projects for the five year period 2013 through 2017 is expected to be approximately \$200 million annually. After factoring in

## Table of Contents

the anticipated additional average annual spending, we expect to have adequate inventory to support vacation ownership sales through at least the next four to five years.

We spent \$98 million on capital expenditures during the six months ended June 30, 2014, primarily on information technology enhancement projects throughout the company and renovations of owned bungalows at our Landal GreenParks business.

In an effort to support growth in our lodging business, we will continue to provide development advances which may include agreements with multi-unit owners. We will also continue to provide other forms of financial support.

In connection with our focus on optimizing cash flow, we are expanding our approach to our asset-light efforts in vacation ownership by seeking opportunities with financial partners whereby they make strategic investments to develop assets on our behalf. We refer to this as WAAM Just-in-Time. The partner may invest in new ground-up development projects or purchase from us, for cash, existing in-process inventory which currently resides on our balance sheet. The partner will complete the development of the project and we may purchase finished inventory at a future date as needed or as obligated under the agreement.

We expect that the majority of the expenditures that will be required to pursue our capital spending programs, strategic investments and vacation ownership development projects will be financed with cash flow generated through operations. Additional expenditures are financed with general unsecured corporate borrowings, including through the use of available capacity under our revolving credit facility and commercial paper programs.

### Stock Repurchase Program

On August 20, 2007, our Board of Directors (the "Board") authorized a stock repurchase program that enables us to purchase our common stock. The Board has since authorized five increases to the repurchase program, most recently on July 23, 2013 for \$750 million, bringing the total authorization under our current program to \$3.0 billion.

Under our current stock repurchase program, we repurchased 4.4 million shares at an average price of \$72.45 for a cost of \$320 million during the six months ended June 30, 2014. From August 20, 2007 through June 30, 2014, we repurchased 67.1 million shares at an average price of \$40.68 for a cost of \$2.7 billion and repurchase capacity increased \$78 million from proceeds received from stock option exercises.

As of June 30, 2014, we have repurchased under our current and prior stock repurchase programs, a total of 92.2 million shares at an average price of \$38.39 for a cost of \$3.5 billion since our separation from Cendant ("Separation").

During the period July 1, 2014 through July 23, 2014, we repurchased an additional 0.5 million shares at an average price of \$76.43 for a cost of \$37 million. We currently have \$311 million of remaining availability in our program. The amount and timing of specific repurchases are subject to market conditions, applicable legal requirements and other factors. Repurchases may be conducted in the open market or in privately negotiated transactions.

### Dividend Policy

During both of the quarterly periods ended March 31 and June 30, 2014, we paid cash dividends of \$0.35 per share (\$93 million in aggregate). During both of the quarterly periods ended March 31 and June 30, 2013, we paid cash dividends of \$0.29 per share (\$80 million in the aggregate).

Our ongoing dividend policy for the future is to grow our dividend at least at the rate of growth of our earnings. The declaration and payment of future dividends to holders of our common stock are at the discretion of our Board and



depend upon many factors, including our financial condition, earnings, capital requirements of our business, covenants associated with certain debt obligations, legal requirements, regulatory constraints, industry practice and other factors that our Board deems relevant. There is no assurance that a payment of a dividend will occur in the future.

## Table of Contents

### Financial Obligations

#### Long-Term Debt Covenants

The revolving credit facility is subject to covenants including the maintenance of specific financial ratios. The financial ratio covenants consist of a minimum consolidated interest coverage ratio of at least 2.5 to 1.0 as of the measurement date and a maximum consolidated leverage ratio not to exceed 4.0 to 1.0 as of the measurement date (provided that the consolidated leverage ratio may be increased for a limited period to 5.0 to 1.0 in connection with a material acquisition). The consolidated interest coverage ratio is calculated by dividing consolidated EBITDA (as defined in the credit agreement) by consolidated interest expense (as defined in the credit agreement), both as measured on a trailing 12 month basis preceding the measurement date. As of June 30, 2014, our consolidated interest coverage ratio was 10.4 times. Consolidated interest expense excludes, among other things, interest expense on any securitization indebtedness (as defined in the credit agreement). The consolidated leverage ratio is calculated by dividing consolidated total indebtedness (as defined in the credit agreement and which excludes, among other things, securitization indebtedness) as of the measurement date by consolidated EBITDA as measured on a trailing 12 month basis preceding the measurement date. As of June 30, 2014, our consolidated leverage ratio was 2.3 times. Covenants in this credit facility also include limitations on indebtedness of material subsidiaries; liens; mergers, consolidations, liquidations and dissolutions; and the sale of all or substantially all of our assets. Events of default in this credit facility include failure to pay interest, principal and fees when due; breach of a covenant or warranty; acceleration of or failure to pay other debt in excess of \$50 million (excluding securitization indebtedness); insolvency matters; and a change of control.

All of our senior unsecured notes contain various covenants including limitations on liens, limitations on potential sale and leaseback transactions and change of control restrictions. In addition, there are limitations on mergers, consolidations and potential sale of all or substantially all of our assets. Events of default in the notes include failure to pay interest and principal when due, breach of a covenant or warranty, acceleration of other debt in excess of \$50 million and insolvency matters.

As of June 30, 2014, we were in compliance with all of the financial covenants described above.

Each of our non-recourse, securitized term notes and the bank conduit facility contain various triggers relating to the performance of the applicable loan pools. If the vacation ownership contract receivables pool that collateralizes one of our securitization notes fails to perform within the parameters established by the contractual triggers (such as higher default or delinquency rates), there are provisions pursuant to which the cash flows for that pool will be maintained in the securitization as extra collateral for the note holders or applied to accelerate the repayment of outstanding principal to the note holders. As of June 30, 2014, all of our securitized loan pools were in compliance with applicable contractual triggers.

## LIQUIDITY RISK

Our vacation ownership business finances certain of its receivables through (i) an asset-backed bank conduit facility and (ii) periodically accessing the capital markets by issuing asset-backed securities. None of the currently outstanding asset-backed securities contain any recourse provisions to us other than interest rate risk related to swap counterparties (solely to the extent that the amount outstanding on our notes differs from the forecasted amortization schedule at the time of issuance).

We believe that our bank conduit facility, with a term through August 2015 and capacity of \$650 million, combined with our ability to issue term asset-backed securities, should provide sufficient liquidity for our expected sales pace and we expect to have available liquidity to finance the sale of VOIs.

As of June 30, 2014, we had \$359 million of availability under our asset-backed bank conduit facility. Any disruption to the asset-backed market could adversely impact our ability to obtain such financings.

We maintain commercial paper programs under which we may issue unsecured commercial paper notes up to a maximum amount of \$1.25 billion. We allocate a portion of our available capacity under our revolving credit facility to repay outstanding commercial paper borrowings in the event that the commercial paper market is not available to us for any reason when outstanding borrowings mature. As of June 30, 2014, we had \$107 million of outstanding borrowings and the total available capacity was \$1.1 billion under these programs.

## Table of Contents

We primarily utilize surety bonds at our vacation ownership business for sales and development transactions in order to meet regulatory requirements of certain states. In the ordinary course of our business, we have assembled commitments from thirteen surety providers in the amount of \$1.2 billion, of which we had \$347 million outstanding as of June 30, 2014. The availability, terms and conditions and pricing of such bonding capacity are dependent on, among other things, continued financial strength and stability of the insurance company affiliates providing the bonding capacity, general availability of such capacity and our corporate credit rating. If bonding capacity is unavailable, or alternatively, if the terms and conditions and pricing of such bonding capacity are unacceptable to us, our vacation ownership business could be negatively impacted.

Our liquidity position may also be negatively affected by unfavorable conditions in the capital markets in which we operate or if our vacation ownership contract receivables portfolios do not meet specified portfolio credit parameters. Our liquidity as it relates to our vacation ownership contract receivables securitization program could be adversely affected if we were to fail to renew or replace our conduit facility on its expiration date, or if a particular receivables pool were to fail to meet certain ratios, which could occur in certain instances if the default rates or other credit metrics of the underlying vacation ownership contract receivables deteriorate. Our ability to sell securities backed by our vacation ownership contract receivables depends on the continued ability and willingness of capital market participants to invest in such securities.

Our senior unsecured debt is rated Baa3 with a “stable outlook” by Moody’s Investors Service and BBB- with a “stable outlook” by both Standard and Poor’s and Fitch Rating Agency. A security rating is not a recommendation to buy, sell or hold securities and is subject to revision or withdrawal by the assigning rating organization. Reference in this report to any such credit rating is intended for the limited purpose of discussing or referring to aspects of our liquidity and of our costs of funds. Any reference to a credit rating is not intended to be any guarantee or assurance of, nor should there be any undue reliance upon, any credit rating or change in credit rating, nor is any such reference intended as any inference concerning future performance, future liquidity or any future credit rating.

## SEASONALITY

We experience seasonal fluctuations in our net revenues and net income from our franchise and management fees, commission income earned from renting vacation properties, annual subscription fees or annual membership dues, as applicable, exchange and member-related transaction fees and sales of VOIs. Revenues from franchise and management fees are generally higher in the second and third quarters than in the first or fourth quarters because of increased leisure travel during the spring and summer months. Revenues from vacation rentals are generally highest in the third quarter when vacation arrivals are highest, combined with a compressed booking window. Revenues from vacation exchange fees are generally highest in the first quarter which is generally when members of our vacation exchange business plan and book their vacations for the year. Revenues from sales of VOIs are generally higher in the third quarter than in other quarters. The seasonality of our business may cause fluctuations in our quarterly operating results. As we expand into new markets and geographical locations, we may experience increased or different seasonality dynamics that create fluctuations in operating results different from the fluctuations we have experienced in the past.

## COMMITMENTS AND CONTINGENCIES

We are involved in claims, legal and regulatory proceedings and governmental inquiries related to our business. Litigation is inherently unpredictable and, although we believe that our accruals are adequate and/or that we have valid defenses in these matters, unfavorable results could occur. As such, an adverse outcome from such proceedings for which claims are awarded in excess of the amounts accrued, if any, could be material to us with respect to earnings or cash flows in any given reporting period. As of June 30, 2014, the potential exposure resulting from adverse outcomes of such legal proceedings could, in the aggregate, range up to \$28 million in excess of recorded accruals.

However, we do not believe that the impact of such litigation should result in a material liability to us in relation to our consolidated financial position or liquidity.

Table of Contents

## CONTRACTUAL OBLIGATIONS

The following table summarizes our future contractual obligations for the twelve month periods set forth below:

	7/1/14- 6/30/15	7/1/15- 6/30/16	7/1/16- 6/30/17	7/1/17- 6/30/18	7/1/18- 6/30/19	Thereafter	Total
Securitized debt <sup>(a)</sup>	\$187	\$262	\$354	\$180	\$178	\$730	\$1,891
Long-term debt <sup>(b)</sup>	50	51	662	477	138	1,444	2,822
Interest on debt <sup>(c)</sup>	163	151	131	112	88	211	856
Operating leases	84	69	55	49	41	214	512
Other purchase commitments	183	85	48	25	9	18	368
Inventory sold subject to conditional repurchase <sup>(d)</sup>	59	37	40	42	45	142	365
Separation liabilities <sup>(e)</sup>	27	12	—	—	—	—	39
Total <sup>(f) (g)</sup>	\$753	\$667	\$1,290	\$885	\$499	\$2,759	\$6,853

(a) Represents debt that is securitized through bankruptcy-remote SPEs, the creditors to which have no recourse to us for principal and interest.

(b) Includes a \$107 million purchase commitment for WAAM Just-in-Time inventory from an SPE, which is consolidated in our financial statements, of which \$95 million is included in long-term debt.

(c) Includes interest on both securitized and long-term debt; estimated using the stated interest rates on our long-term debt and the swapped interest rates on our securitized debt.

(d) Represents obligations to repurchase completed vacation ownership property from a third-party developer (See Note 11 – Commitments and Contingencies for further detail).

(e) Represents liabilities which we assumed and are responsible for pursuant to our Separation (See Note 16 – Separation Adjustments and Transactions with Former Parent and Subsidiaries for further details.)

(f) Excludes \$41 million of our liability for unrecognized tax benefits associated with the guidance for uncertainty in income taxes since it is not reasonably estimable to determine the periods in which such liability would be settled with the respective tax authorities.

(g) Excludes other guarantees at our lodging business as it is not reasonably estimable to determine the periods in which such commitments would be settled (See Note 11 – Commitments and Contingencies for further details).

## CRITICAL ACCOUNTING POLICIES

In presenting our financial statements in conformity with generally accepted accounting principles, we are required to make estimates and assumptions that affect the amounts reported therein. Several of the estimates and assumptions we are required to make relate to matters that are inherently uncertain as they pertain to future events. However, events that are outside of our control cannot be predicted and, as such, they cannot be contemplated in evaluating such estimates and assumptions. If there is a significant unfavorable change to current conditions, it could result in a material impact to our consolidated results of operations, financial position and liquidity. We believe that the estimates and assumptions we used when preparing our financial statements were the most appropriate at that time. These Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements included in the Annual Report filed on Form 10-K with the SEC on February 14, 2014, which includes a description of our critical accounting policies that involve subjective and complex judgments that could potentially affect reported results. While there have been no material changes to our critical accounting policies as to the methodologies or assumptions we apply under them, we continue to monitor such methodologies and assumptions. Item 3. Quantitative and Qualitative Disclosures About Market Risks.

We assess our market risks based on changes in interest and foreign currency exchange rates utilizing a sensitivity analysis that measures the potential impact in earnings, fair values and cash flows based on a hypothetical 10% change

(increase and decrease) in interest and foreign currency exchange rates. We used June 30, 2014 market rates to perform a sensitivity analysis separately for each of our market risk exposures. The estimates assume instantaneous, parallel shifts in interest rate yield curves and exchange rates. We have determined, through such analyses, that the impact of a 10% change in interest and foreign currency exchange rates and prices on our earnings, fair values and cash flows would not be material.

Table of Contents

Item 4. Controls and Procedures.

Disclosure Controls and Procedures. As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our principal executive and principal financial officers, of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rule 13(a)-15(e) of the Securities Exchange Act of 1934 (the "Exchange Act")). Based on such evaluation, our principal executive and principal financial officers concluded that our (a) disclosure controls and procedures were effective and operating to provide reasonable assurance that information required to be disclosed by us in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and to provide reasonable assurance that such information is accumulated and communicated to our management, including our principal executive and principal financial officers, as appropriate, to allow timely decisions regarding required disclosure.

(b) Internal Control Over Financial Reporting. There have been no changes in our internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) during the period to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

On May 14, 2013, the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") issued an updated version of its Internal Control - Integrated Framework ("2013 Framework"). Originally issued in 1992 ("1992 Framework"), the framework helps organizations design, implement and evaluate the effectiveness of internal control concepts and simplify their use and application. The 1992 Framework remains available during the transition period, which extends to December 15, 2014, after which time COSO will consider it as superseded by the 2013 Framework. As of June 30, 2014, we continue to utilize the 1992 Framework during our transition to the 2013 Framework by the end of 2014.



Table of Contents

## PART II – OTHER INFORMATION

## Item 1. Legal Proceedings.

We are involved in various claims and lawsuits, none of which, in the opinion of management, is expected to have a material adverse effect on our results of operations or financial condition. See Note 11 to the Consolidated Financial Statements for a description of claims and legal actions applicable to our business.

## Item 1A. Risk Factors.

The discussion of our business and operations should be read together with the risk factors contained in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2013, filed with the Securities and Exchange Commission, which describe various risks and uncertainties to which we are or may become subject. These risks and uncertainties have the potential to affect our business, financial condition, results of operations, cash flows, strategies or prospects in a material and adverse manner. As of June 30, 2014, there have been no material changes to the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2013.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

(c) Below is a summary of our Wyndham common stock repurchases by month for the quarter ended June 30, 2014:

## ISSUER PURCHASES OF EQUITY SECURITIES

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plan	Approximate Dollar Value of Shares that May Yet Be Purchased Under Plan
April 1-30, 2014	611,800	\$72.11	611,800	\$473,402,623
May 1-31, 2014	756,431	\$71.72	756,431	\$419,150,225
June 1-30, 2014 (*)	963,345	\$74.22	963,345	\$347,650,252
Total	2,331,576	\$72.86	2,331,576	\$347,650,252

(\*) Includes 166,151 shares purchased for which the trade date occurred during June 2014 while settlement occurred during July 2014.

On August 20, 2007, our Board of Directors authorized a stock repurchase program that enables us to purchase our common stock. The Board has since increased the program five times, most recently on July 23, 2013 for \$750 million, bringing the total authorization under the program to \$3.0 billion as of June 30, 2014.

During the period July 1, 2014 through July 23, 2014, we repurchased an additional 0.5 million shares at an average price of \$76.43. We currently have \$311 million of remaining availability in our program. The amount and timing of specific repurchases are subject to market conditions, applicable legal requirements and other factors. Repurchases may be conducted in the open market or in privately negotiated transactions.

## Item 3. Defaults Upon Senior Securities.

None.

## Item 4. Mine Safety Disclosures.

Not applicable.

## Item 5. Other Information.

None.

## Item 6. Exhibits.

The exhibit index appears on the page immediately following the signature page of this report.



Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WYNDHAM WORLDWIDE CORPORATION

Date: July 24, 2014

By:

/s/ Thomas G. Conforti  
Thomas G. Conforti  
Chief Financial Officer

Date: July 24, 2014

By:

/s/ Nicola Rossi  
Nicola Rossi  
Chief Accounting Officer

Table of Contents

Exhibit Index

Exhibit No.	Description
3.1	Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.2 to the Registrant's Form 8-K filed May 10, 2012)
3.2	Amended and Restated By-Laws (incorporated by reference to Exhibit 3.3 to the Registrant's Form 8-K filed May 10, 2012)
10.1*	Amendment No. 4 to Employment Agreement with Franz S. Hanning, dated May 15, 2014
12*	Computation of Ratio of Earnings to Fixed Charges
15*	Letter re: Unaudited Interim Financial Information
31.1*	Certification of Chairman and Chief Executive Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934
31.2*	Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934
32**	Certification of Chairman and Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema Document
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document

\* Filed with this report

\*\* Furnished with this report