Liberty Tax, Inc. Form 10-Q March 07, 2019

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

ý Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended January 31, 2019

OR

o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from to

Commission File Number 001-35588

Liberty Tax, Inc. (Exact name of registrant as specified in its charter) Delaware 27-3561876 (State of incorporation) (IRS employer identification no.)

1716 Corporate Landing ParkwayVirginia Beach, Virginia 23454(Address of principal executive offices)(757) 493-8855(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark whether the registrant has submitted electronically Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer o Accelerated filer

Non-accelerated filer o Smaller reporting company o Emerging growth company o

х

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

The number of shares outstanding of the registrant's common stock as of March 4, 2019 was 14,057,941 shares.

LIBERTY TAX, INC.

Form 10-Q for the Quarterly Period Ended January 31, 2019

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PART I. FINANCIAL INFORMATION ITEM 1 FINANCIAL STATEMENTS (UNAUDITED)

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LIBERTY TAX, INC. AND SUBSIDIARIES

Condensed Consolidated Balance Sheets January 31, 2019, April 30, 2018 and January 31, 2018 (In thousands, except share data)

| | January 31, 2019 | April 30, 2018 | January 31, 2018 |
|---|---------------------|----------------|---------------------|
| Assets | (unaudited) |) | (unaudited) |
| Current assets: | | | |
| Cash and cash equivalents | \$4,348 | \$18,522 | \$4,084 |
| Receivables: | | | |
| Accounts receivable | 62,141 | 52,517 | 67,550 |
| Notes receivable - current | 69,513 | 24,295 | 69,015 |
| Interest receivable, net of uncollectible amounts | 3,480 | 1,526 | 4,476 |
| Allowance for doubtful accounts - current | (10,878) | (11,522) | (7,987) |
| Total current receivables, net | 124,256 | 66,816 | 133,054 |
| Assets held for sale | — | 8,941 | 12,070 |
| Income taxes receivable | 16,329 | — | 14,820 |
| Other current assets | 16,782 | 5,429 | 19,473 |
| Total current assets | 161,715 | 99,708 | 183,501 |
| Property, equipment, and software, net | 34,648 | 38,636 | 40,050 |
| Notes receivable, non-current | 11,435 | 6,554 | 17,676 |
| Allowance for doubtful accounts, non-current | (946) | (965) | (1,006) |
| Total non-current notes receivables, net | 10,489 | 5,589 | 16,670 |
| Goodwill | 7,348 | 8,640 | 9,210 |
| Intangible assets, net | 20,602 | 22,837 | 23,068 |
| Deferred income taxes | 307 | 343 | 174 |
| Other assets | 1,975 | 2,250 | 2,535 |
| Total assets | \$237,084 | \$178,003 | \$275,208 |
| Liabilities and Stockholders' Equity | | | |
| Current liabilities: | | | |
| Current installments of long-term obligations | \$13,763 | \$18,113 | \$5,223 |
| Accounts payable and accrued expenses | 17,566 | 14,521 | 22,027 |
| Due to Area Developers (ADs) | 9,818 | 17,906 | 11,742 |
| Income taxes payable | 34 | 4,511 | |
| Revolving credit facility | 107,893 | | |
| Deferred revenue - current | 4,593 | 2,021 | 2,024 |
| Total current liabilities | 153,667 | 57,072 | 41,016 |
| Long-term obligations, excluding current installments, net | 1,946 | 2,270 | 16,421 |
| Revolving credit facility | | | 120,189 |
| Deferred revenue and other - non-current | 5,199 | 4,692 | 5,193 |
| Deferred income tax liability | 1,723 | 1,397 | 3,682 |
| Long-term income taxes payable | 1,208 | 1,070 | |
| Total liabilities | 163,743 | 66,501 | 186,501 |
| Commitments and contingencies | , | , - | |
| Stockholders' equity: | | | |
| Special voting preferred stock, \$0.01 par value per share, 0, 10 and 10 shares | | | |
| authorized, issued and outstanding, respectively | | | |
| ······································ | | | |

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| Class A common stock, \$0.01 par value per share, 21,200,000 shares authorized, | | | |
|---|-----|-----|-----|
| 14,057,941, 12,823,020 and 12,750,057 shares issued and outstanding, | 141 | 128 | 127 |
| respectively | | | |
| Class B common stock, \$0.01 par value per share, 1,000,000 shares authorized, 0, | | 2 | 2 |
| 200,000 and 200,000 shares issued and outstanding, respectively | | 2 | 2 |
| Exchangeable shares, \$0.01 par value per share, 1,000,000 shares authorized, 0, | | 10 | 10 |
| 1,000,000 and 1,000,000 shares issued and outstanding, respectively | | 10 | 10 |