

REPUBLIC BANCORP INC /KY/  
Form 10-Q  
November 06, 2015  
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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-Q

Quarterly  
report  
pursuant to  
Section 13  
or 15(d) of  
the  
Securities  
Exchange  
Act of  
1934

For the quarterly period ended September 30, 2015

or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number: 0-24649

REPUBLIC BANCORP, INC.

(Exact name of registrant as specified in its charter)

Kentucky  
(State of other jurisdiction of incorporation or organization)

61-0862051  
(I.R.S. Employer Identification No.)

601 West Market Street, Louisville, Kentucky  
(Address of principal executive offices)

40202  
(Zip Code)

(502) 584-3600

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding twelve months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer    Accelerated filer    Non-accelerated filer    Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

The number of shares outstanding of the registrant's Class A Common Stock and Class B Common Stock, as of October 30, 2015, was 18,608,260 and 2,245,250.

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## PART I — FINANCIAL INFORMATION

## Item 1. Financial Statements.

## CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands)

	September 30, 2015	December 31, 2014
<b>ASSETS</b>		
Cash and cash equivalents	\$ 90,731	\$ 72,878
Securities available for sale	461,558	435,911
Securities held to maturity (fair value of \$41,601 in 2015 and \$45,807 in 2014)	41,041	45,437
Mortgage loans held for sale, at fair value	8,526	6,388
Other loans held for sale, at the lower of cost or fair value	3,800	—
Loans	3,297,874	3,040,495
Allowance for loan and lease losses	(26,959)	(24,410)
Loans, net	3,270,915	3,016,085
Federal Home Loan Bank stock, at cost	28,208	28,208
Premises and equipment, net	29,877	32,987
Premises, held for sale	1,218	1,317
Goodwill	10,168	10,168
Other real estate owned	2,832	11,243
Bank owned life insurance	52,465	51,415
Other assets and accrued interest receivable	34,638	34,976
<b>TOTAL ASSETS</b>	<b>\$ 4,035,977</b>	<b>\$ 3,747,013</b>
<b>LIABILITIES</b>		
Deposits:		
Non interest-bearing	\$ 637,875	\$ 502,569
Interest-bearing	1,729,955	1,555,613
Total deposits	2,367,830	2,058,182
Securities sold under agreements to repurchase and other short-term borrowings	309,624	356,108
Federal Home Loan Bank advances	711,500	707,500
Subordinated note	41,240	41,240

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Other liabilities and accrued interest payable	31,071	25,252
Total liabilities	3,461,265	3,188,282
Commitments and contingent liabilities (Footnote 9)	—	—
STOCKHOLDERS' EQUITY		
Preferred stock, no par value	—	—
Common Stock, no par value	4,904	4,904
Additional paid in capital	135,527	134,889
Retained earnings	429,917	414,623
Accumulated other comprehensive income	4,364	4,315
Total stockholders' equity	574,712	558,731
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 4,035,977	\$ 3,747,013

See accompanying footnotes to consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
<b>INTEREST INCOME:</b>				
Loans, including fees	\$ 34,040	\$ 30,916	\$ 99,247	\$ 91,188
Taxable investment securities	1,733	1,896	5,285	5,663
Federal Home Loan Bank stock and other	334	332	1,058	1,195
Total interest income	36,107	33,144	105,590	98,046
<b>INTEREST EXPENSE:</b>				
Deposits	1,068	930	3,233	2,845
Securities sold under agreements to repurchase and other short-term borrowings	17	28	72	72
Federal Home Loan Bank advances	2,982	3,116	8,907	9,947
Subordinated note	616	628	1,874	1,886
Total interest expense	4,683	4,702	14,086	14,750
<b>NET INTEREST INCOME</b>	<b>31,424</b>	<b>28,442</b>	<b>91,504</b>	<b>83,296</b>
Provision for loan and lease losses	2,233	1,510	3,322	1,500
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN AND LEASE LOSSES</b>	<b>29,191</b>	<b>26,932</b>	<b>88,182</b>	<b>81,796</b>
<b>NON INTEREST INCOME:</b>				
Service charges on deposit accounts	3,399	3,568	9,685	10,426
Net refund transfer fees	97	(133)	17,339	16,091
Mortgage banking income	972	876	3,549	2,174
Interchange fee income	1,967	1,619	6,205	5,344
Gain on call of securities available for sale	—	—	88	—
Net loss on other real estate owned	(8)	(758)	(282)	(1,309)
Increase in cash surrender value of bank owned life insurance	348	381	1,050	951
Other	1,031	974	2,643	2,646
Total non interest income	7,806	6,527	40,277	36,323
<b>NON INTEREST EXPENSES:</b>				
Salaries and employee benefits	15,297	12,164	44,897	40,612

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Occupancy and equipment, net	5,217	5,544	15,560	16,874
Communication and transportation	951	905	2,768	2,787
Marketing and development	756	1,135	2,318	2,466
FDIC insurance expense	474	424	1,622	1,407
Bank franchise tax expense	846	731	4,094	3,901
Data processing	959	824	3,017	2,495
Interchange related expense	909	788	2,847	2,632
Supplies	229	205	809	705
Other real estate owned expense	146	218	485	916
Legal and professional fees	653	730	2,796	2,179
Other	1,801	1,537	5,264	4,714
Total non interest expenses	28,238	25,205	86,477	81,688
<b>INCOME BEFORE INCOME TAX EXPENSE</b>	<b>8,759</b>	<b>8,254</b>	<b>41,982</b>	<b>36,431</b>
<b>INCOME TAX EXPENSE</b>	<b>3,119</b>	<b>3,008</b>	<b>14,234</b>	<b>12,879</b>
<b>NET INCOME</b>	<b>\$ 5,640</b>	<b>\$ 5,246</b>	<b>\$ 27,748</b>	<b>\$ 23,552</b>
<b>BASIC EARNINGS PER SHARE:</b>				
Class A Common Stock	\$ 0.27	\$ 0.25	\$ 1.34	\$ 1.14
Class B Common Stock	\$ 0.25	\$ 0.24	\$ 1.22	\$ 1.09
<b>DILUTED EARNINGS PER SHARE:</b>				
Class A Common Stock	\$ 0.27	\$ 0.25	\$ 1.34	\$ 1.13
Class B Common Stock	\$ 0.25	\$ 0.24	\$ 1.22	\$ 1.08
<b>DIVIDENDS DECLARED PER COMMON SHARE:</b>				
Class A Common Stock	\$ 0.198	\$ 0.187	\$ 0.583	\$ 0.550
Class B Common Stock	\$ 0.180	\$ 0.170	\$ 0.530	\$ 0.500

See accompanying footnotes to consolidated financial statements.



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## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(in thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Net income	\$ 5,640	\$ 5,246	\$ 27,748	\$ 23,552
<b>OTHER COMPREHENSIVE INCOME</b>				
Change in fair value of derivatives used for cash flow hedges	(503)	28	(724)	(676)
Reclassification amount for derivative losses realized in income	100	104	304	303
Change in unrealized gain (loss) on securities available for sale	488	(10)	670	2,618
Reclassification adjustment for gain on security available for sale recognized in earnings	—	—	(88)	—
Change in unrealized gain on securities available for sale for which a portion of an other-than-temporary impairment has been recognized in earnings	(58)	65	(84)	434
Net unrealized gains	27	187	78	2,679
Tax effect	(11)	(66)	(29)	(939)
Total other comprehensive income, net of tax	16	121	49	1,740
<b>COMPREHENSIVE INCOME</b>	<b>\$ 5,656</b>	<b>\$ 5,367</b>	<b>\$ 27,797</b>	<b>\$ 25,292</b>

See accompanying footnotes to consolidated financial statements.

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## CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (UNAUDITED)

NINE MONTHS ENDED SEPTEMBER 30, 2015

(in thousands)	Common Stock		Amount	Additional Paid In Capital	Retained Earnings	Accumulated	
	Class A Shares Outstanding	Class B Shares Outstanding				Other Comprehensive Income	Total Stockholders' Equity
Balance, January 1, 2015	18,603	2,245	\$ 4,904	\$ 134,889	\$ 414,623	\$ 4,315	\$ 558,731
Net income	—	—	—	—	27,748	—	27,748
Net change in accumulated other comprehensive income	—	—	—	—	—	49	49
Dividend declared Common Stock:							
Class A Shares	—	—	—	—	(10,850)	—	(10,850)
Class B Shares	—	—	—	—	(1,190)	—	(1,190)
Stock options exercised, net of shares redeemed	14	—	4	305	(65)	—	244
Repurchase of Class A Common Stock	(19)	—	(4)	(124)	(349)	—	(477)
Conversion of Class B Common Stock to Class A Common Stock	—	—	—	—	—	—	—
Net change in notes receivable on Class A Common Stock	—	—	—	(25)	—	—	(25)
Deferred director compensation expense - Class A Common Stock	5	—	—	171	—	—	171

Stock based compensation expense - restricted stock	—	—	—	207	—	—	207
Stock based compensation expense - stock options	—	—	—	104	—	—	104
Balance, September 30, 2015	18,603	2,245	\$ 4,904	\$ 135,527	\$ 429,917	\$ 4,364	\$ 574,712

See accompanying footnotes to consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (in thousands)

	Nine Months Ended September 30,	
	2015	2014
<b>OPERATING ACTIVITIES:</b>		
Net income	\$ 27,748	\$ 23,552
Adjustments to reconcile net income to net cash provided by operating activities:		
Amortization on investment securities, net	506	446
Accretion on loans, net	(2,422)	(5,618)
Depreciation of premises and equipment	4,965	4,753
Amortization of mortgage servicing rights	1,057	996
Provision for loan and lease losses	3,322	1,500
Net gain on sale of mortgage loans held for sale	(3,189)	(1,894)
Origination of mortgage loans held for sale	(128,026)	(54,046)
Proceeds from sale of mortgage loans held for sale	129,077	53,556
Origination of other loans held for sale	(86,218)	—
Proceeds from sale of other loans held for sale	85,564	—
Net realized gain on sales, calls and impairment of securities	(88)	—
Net gain realized on sale of other real estate owned	(734)	(733)
Writedowns of other real estate owned	1,016	2,042
Net gain on sale of banking center	(28)	—
Deferred director compensation expense - Company Stock	171	145
Stock based compensation expense	311	366
Increase in cash surrender value of bank owned life insurance	(1,050)	(951)
Net change in other assets and liabilities:		
Accrued interest receivable	(228)	(283)
Accrued interest payable	(95)	(310)
Other assets	(1,709)	1,750
Other liabilities	5,336	1,500
Net cash provided by operating activities	35,286	26,771
<b>INVESTING ACTIVITIES:</b>		
Purchases of securities available for sale	(994,305)	(119,427)
Proceeds from calls, maturities and paydowns of securities available for sale	968,812	102,111
Proceeds from calls, maturities and paydowns of securities to be held to maturity	4,357	3,342
Net change in outstanding warehouse lines of credit	(74,117)	(123,008)
Purchase of loans, including premiums paid	(87,619)	(144,669)
Net change in other loans	(96,916)	(51,492)
Proceeds from redemption of Federal Home Loan Bank stock	—	134
Proceeds from sales of other real estate owned	7,880	8,991
Proceeds from sale of banking center	1,623	—
Net purchases of premises and equipment	(2,312)	(4,240)
Purchase of bank owned life insurance	—	(25,000)
Net cash used in investing activities	(272,597)	(353,258)

FINANCING ACTIVITIES:

Net change in deposits	309,648	68,979
Net change in securities sold under agreements to repurchase and other short-term borrowings	(46,484)	110,319
Payments of Federal Home Loan Bank advances	(208,000)	(108,000)
Proceeds from Federal Home Loan Bank advances	212,000	165,000
Repurchase of Common Stock	(477)	(347)
Net proceeds from Common Stock options exercised	244	443
Cash dividends paid	(11,767)	(11,088)
Net cash provided by financing activities	255,164	225,306

NET CHANGE IN CASH AND CASH EQUIVALENTS	17,853	(101,181)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	72,878	170,863
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 90,731	\$ 69,682

SUPPLEMENTAL DISCLOSURES OF CASHFLOW INFORMATION:

Cash paid during the period for:		
Interest	\$ 14,181	\$ 15,060
Income taxes	12,219	13,703

SUPPLEMENTAL NONCASH DISCLOSURES:

Transfers from loans to real estate acquired in settlement of loans	\$ 2,713	\$ 6,466
Loans provided for sales of other real estate owned	2,962	1,331

See accompanying footnotes to consolidated financial statements.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS – SEPTEMBER 30, 2015 and 2014 (UNAUDITED)  
AND DECEMBER 31, 2014

1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation — The consolidated financial statements include the accounts of Republic Bancorp, Inc. (the “Parent Company”) and its wholly-owned subsidiaries, Republic Bank & Trust Company (“RB&T” or the “Bank”) and Republic Insurance Services, Inc. (the “Captive”). The Bank is a Kentucky-based, state chartered non-member financial institution. The Captive, which was formed during the third quarter of 2014, is a wholly-owned insurance subsidiary of the Company. The Captive provides property and casualty insurance coverage to the Company and the Bank as well as eight other third-party insurance captives for which insurance may not be available or economically feasible. Republic Bancorp Capital Trust (“RBCT”) is a Delaware statutory business trust that is a wholly-owned unconsolidated finance subsidiary of Republic Bancorp, Inc. All companies are collectively referred to as “Republic” or the “Company.” All significant intercompany balances and transactions are eliminated in consolidation.

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, the financial statements do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. Operating results for the three and nine months ended September 30, 2015 are not necessarily indicative of the results that may be expected for the year ending December 31, 2015. For further information, refer to the consolidated financial statements and footnotes thereto included in Republic’s Form 10-K for the year ended December 31, 2014.

As of September 30, 2015, the Company was divided into four distinct business operating segments: Traditional Banking, Warehouse Lending (“Warehouse”), Mortgage Banking and Republic Processing Group (“RPG”). Management considers the first three segments to collectively constitute “Core Bank” or “Core Banking” activities. The Warehouse segment was reported as a division of the Traditional Banking segment prior to the fourth quarter of 2014, but realized the quantitative and qualitative nature of a segment by the end of 2014. All prior periods have been reclassified to conform to the current presentation.

Traditional Banking, Warehouse Lending and Mortgage Banking (collectively “Core Bank” or “Core Banking”)

The Traditional Bank provides traditional banking products primarily to customers in the Company’s market footprint. As of September 30, 2015, in addition to Internet Banking and Correspondent Lending delivery channels, Republic had 40 full-service banking centers with locations as follows:

- Kentucky — 32
- Metropolitan Louisville — 19
- Central Kentucky — 8
- Elizabethtown — 1
- Frankfort — 1
- Georgetown — 1
- Lexington — 4
- Shelbyville — 1
- Western Kentucky — 2
- Owensboro — 2
- Northern Kentucky — 3
- Covington — 1
- Florence — 1
- Independence — 1
- Southern Indiana — 3
- Floyds Knobs — 1
- Jeffersonville — 1
- New Albany — 1
- Metropolitan Tampa, Florida — 2
- Metropolitan Cincinnati, Ohio — 1
- Metropolitan Nashville, Tennessee — 2

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Republic's headquarters are located in Louisville, which is the largest city in Kentucky based on population.

Core Banking results of operations are primarily dependent upon net interest income, which represents the difference between the interest income and fees on interest-earning assets and the interest expense on interest-bearing liabilities. Interest-earning Core Banking assets primarily consist of investment securities and commercial and consumer loans primarily secured by real estate and/or personal property. Interest-bearing liabilities primarily consist of interest-bearing deposit accounts, securities sold under agreements to repurchase, as well as short-term and long-term borrowing sources. Federal Home Loan Bank ("FHLB") advances have traditionally been a significant borrowing source for the Bank.

Other sources of Core Banking income include service charges on deposit accounts, debit and credit card interchange fee income, title insurance commissions, fees charged to clients for trust services, increases in the cash surrender value of Bank Owned Life Insurance ("BOLI") and revenue generated from Mortgage Banking activities. Mortgage Banking activities represent both the origination and sale of loans in the secondary market and the servicing of loans for others, primarily the Federal Home Loan Mortgage Corporation ("Freddie Mac" or "FHLMC").

Core Banking operating expenses consist primarily of salaries and employee benefits, occupancy and equipment expenses, communication and transportation costs, data processing, interchange related expenses, marketing and development expenses, Federal Deposit Insurance Corporation ("FDIC") insurance expense, franchise tax expense and various general and administrative costs. Core Banking results of operations are significantly impacted by general economic and competitive conditions, particularly changes in market interest rates, government laws and policies and actions of regulatory agencies.

The Core Bank provides short-term, revolving credit facilities to mortgage bankers across the Nation through its Warehouse segment in the form of warehouse lines of credit. These credit facilities are secured by single family, first lien residential real estate loans. Outstanding balances on these credit facilities may be subject to significant fluctuations consistent with the overall market demand for mortgage loans.

The Core Bank began acquiring single family, first lien mortgage loans for investment through its Correspondent Lending channel in May 2014. Correspondent Lending generally involves the Bank acquiring, primarily from its Warehouse clients, closed loans that meet the Bank's specifications. Substantially all loans purchased through the Correspondent Lending channel are purchased at a premium.

Republic Processing Group



All divisions of the RPG segment operate through the Bank. Nationally, RPG facilitates the receipt and payment of federal and state tax refunds under the Tax Refund Solutions (“TRS”) division, primarily through refund transfers (“RTs”). RTs are products whereby a tax refund is issued to the taxpayer after the Bank has received the refund from the federal or state government. There is no credit risk or borrowing cost associated with these products because they are only delivered to the taxpayer upon receipt of the tax refund directly from the governmental paying authority. Fees earned on RTs, net of rebates, are the primary source of revenue for the TRS division and the RPG segment, and are reported as non interest income under the line item “Net refund transfer fees.”

The TRS division historically originated and obtained a significant source of revenue from Refund Anticipation Loans (“RALs”), but terminated this product effective April 30, 2012. RALs were short-term consumer loans offered to taxpayers that were secured by the client’s anticipated tax refund, which represented the sole source of repayment. While RALs were terminated in 2012, TRS may receive recoveries from previously charged-off RALs.

The Republic Payment Solutions (“RPS”) division offers general purpose reloadable prepaid debit cards through third party program managers.

The Republic Credit Solutions (“RCS”) division offers short-term consumer credit products.

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Accounting Standards Update (“ASU”) ASU No. 2015-16, Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments.

Topic 805 requires that an acquirer retrospectively adjust provisional amounts recognized in a business combination, during the measurement period. To simplify the accounting for adjustments made to provisional amounts, the amendments in this ASU require that the acquirer recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amount is determined. The acquirer is required to also record, in the same period’s financial statements, the effect on earnings of changes in depreciation, amortization, or other income effects, if any, as a result of the change to the provisional amounts, calculated as if the accounting had been completed at the acquisition date. In addition an entity is required to present separately on the face of the income statement or disclose in the notes to the financial statements the portion of the amount recorded in current-period earnings by line item that would have been recorded in previous reporting periods if the adjustment to the provisional amounts had been recognized as of the acquisition date.

The amendments in this ASU are effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. This ASU is not expected to have a material impact on the Company’s financial statements.

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## 2. INVESTMENT SECURITIES

## Securities Available for Sale

The gross amortized cost and fair value of securities available for sale and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (“AOCI”) were as follows:

September 30, 2015 (in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury securities and U.S. Government agencies	\$ 216,938	\$ 1,148	\$ (2)	\$ 218,084
Private label mortgage backed security	4,037	1,136	—	5,173
Mortgage backed securities - residential	96,609	4,364	(37)	100,936
Collateralized mortgage obligations	120,341	1,074	(393)	121,022
Freddie Mac preferred stock	—	269	—	269
Mutual fund	1,000	25	—	1,025
Corporate bonds	15,009	40	—	15,049
Total securities available for sale	\$ 453,934	\$ 8,056	\$ (432)	\$ 461,558

December 31, 2014 (in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
U.S. Treasury securities and U.S. Government agencies	\$ 146,625	\$ 312	\$ (15)	\$ 146,922
Private label mortgage backed security	4,030	1,220	—	5,250
Mortgage backed securities - residential	118,836	5,511	(91)	124,256
Collateralized mortgage obligations	143,283	1,034	(1,146)	143,171
Freddie Mac preferred stock	—	231	—	231
Mutual fund	1,000	18	—	1,018
Corporate bonds	15,011	52	—	15,063
Total securities available for sale	\$ 428,785	\$ 8,378	\$ (1,252)	\$ 435,911

## Securities Held to Maturity

The carrying value, gross unrecognized gains and losses, and fair value of securities held to maturity were as follows:

September 30, 2015 (in thousands)	Carrying Value	Gross Unrecognized Gains	Gross Unrecognized Losses	Fair Value
U.S. Treasury securities and U.S. Government agencies	\$ 1,523	\$ 8	\$ (1)	\$ 1,530
Mortgage backed securities - residential	53	7	—	60
Collateralized mortgage obligations	34,465	558	—	35,023
Corporate bonds	5,000	—	(12)	4,988
Total securities held to maturity	\$ 41,041	\$ 573	\$ (13)	\$ 41,601

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December 31, 2014 (in thousands)	Carrying Value	Gross Unrecognized Gains	Gross Unrecognized Losses	Fair Value
U.S. Treasury securities and U.S. Government agencies	\$ 1,747	\$ 1	\$ (7)	\$ 1,741
Mortgage backed securities - residential	147	20	—	167
Collateralized mortgage obligations	38,543	423	(4)	38,962
Corporate bonds	5,000	—	(63)	4,937
Total securities held to maturity	\$ 45,437	\$ 444	\$ (74)	\$ 45,807

At September 30, 2015 and December 31, 2014, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than 10% of stockholders' equity.

## Sales of Securities Available for Sale

During the three months ended September 30, 2015, there were no sales or calls of securities available for sale. During the nine months ended September 30, 2015, the Bank recognized a gain of \$88,000 on the call of one security available for sale.

During the three and nine months ended September 30, 2014, there were no sales or calls of securities available for sale.

## Investment Securities by Contractual Maturity

The amortized cost and fair value of the investment securities portfolio by contractual maturity at September 30, 2015 follows. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date are detailed separately.

September 30, 2015 (in thousands)	Securities Available for Sale		Securities Held to Maturity	
	Amortized Cost	Fair Value	Carrying Value	Fair Value

Due in one year or less	\$ —	\$ —	\$ 1,005	\$ 1,013
Due from one year to five years	221,947	223,120	5,518	5,505
Due from five years to ten years	10,000	10,013	—	—
Due beyond ten years	—	—	—	—
Private label mortgage backed security	4,037	5,173	—	—
Mortgage backed securities - residential	96,609	100,936	53	60
Collateralized mortgage obligations	120,341	121,022	34,465	35,023
Freddie Mac preferred stock	—	269	—	—
Mutual fund	1,000	1,025	—	—
Total securities	\$ 453,934	\$ 461,558	\$ 41,041	\$ 41,601

### Freddie Mac Preferred Stock

During 2008, the U.S. Treasury, the Federal Reserve Board and the Federal Housing Finance Agency (“FHFA”) announced that the FHFA was placing Freddie Mac under conservatorship and giving management control to the FHFA. The Bank contemporaneously determined that its 40,000 shares of Freddie Mac preferred stock were fully impaired and recorded an other-than-temporary impairment (“OTTI”) charge of \$2.1 million in 2008. The OTTI charge brought the carrying value of the stock to \$0. During the third quarter of 2014, based on active trading volume of Freddie Mac preferred stock, the Company determined it appropriate to record an unrealized gain to Other Comprehensive Income (“OCI”) related to its Freddie Mac preferred stock holdings. Based on the stock’s market closing price as of September 30, 2015, the Company’s unrealized gain for its Freddie Mac preferred stock totaled \$269,000.

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## Mortgage Backed Securities and Collateralized Mortgage Obligations

At September 30, 2015, with the exception of the \$5.2 million private label mortgage backed security, all other mortgage backed securities and collateralized mortgage obligations (“CMOs”) held by the Bank were issued by U.S. Government-sponsored entities and agencies, primarily Freddie Mac and the Federal National Mortgage Association (“Fannie Mae” or “FNMA”), institutions that the government has affirmed its commitment to support. At September 30, 2015 and December 31, 2014, there were gross unrealized losses of \$430,000 and \$1.2 million related to available for sale mortgage backed securities and CMOs. Because the decline in fair value of these securities is attributable to changes in interest rates and illiquidity, and not credit quality, and because the Bank does not have the intent to sell these securities, and it is likely that it will not be required to sell the securities before their anticipated recovery, management does not consider these securities to be OTTI.

## Market Loss Analysis

Securities with unrealized losses at September 30, 2015 and December 31, 2014, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are as follows:

September 30, 2015 (in thousands)	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Securities available for sale:						
U.S. Treasury securities and U.S. Government agencies	\$ —	\$ —	\$ 9,971	\$ (2)	\$ 9,971	\$ (2)
Mortgage backed securities - residential	6,241	(37)	—	—	6,241	(37)
Collateralized mortgage obligations	1,910	(48)	44,331	(345)	46,241	(393)
Total securities available for sale	\$ 8,151	\$ (85)	\$ 54,302	\$ (347)	\$ 62,453	\$ (432)

September 30, 2014 (in thousands)	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Securities held to maturity:						
U.S. Treasury securities and U.S. Government agencies	\$ 517	\$ (1)	\$ —	\$ —	\$ 517	\$ (1)
Collateralized mortgage obligations	—	—	—	—	—	—

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Corporate bonds	4,988	(12)	—	—	4,988	(12)
Total securities held to maturity	\$ 5,505	\$ (13)	\$ —	\$ —	\$ 5,505	\$ (13)

December 31, 2014 (in thousands)	Less than 12 months		12 months or more		Total	
	Unrealized		Unrealized		Unrealized	
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
Securities available for sale:						
U.S. Treasury securities and U.S. Government agencies	\$ 2,089	\$ (15)	\$ —	\$ —	\$ 2,089	\$ (15)
Mortgage backed securities - residential	7,535	(91)	—	—	7,535	(91)
Collateralized mortgage obligations	46,058	(881)	12,534	(265)	58,592	(1,146)
Total securities available for sale	\$ 55,682	\$ (987)	\$ 12,534	\$ (265)	\$ 68,216	\$ (1,252)

Securities held to maturity:	Less than 12 months		12 months or more		Total	
	Unrealized		Unrealized		Unrealized	
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
U.S. Treasury securities and U.S. Government agencies	\$ 517	\$ (7)	\$ —	\$ —	\$ 517	\$ (7)
Collateralized mortgage obligations	9,045	(4)	—	—	9,045	(4)
Corporate bonds	4,936	(63)	—	—	4,936	(63)
Total securities held to maturity	\$ 14,498	\$ (74)	\$ —	\$ —	\$ 14,498	\$ (74)



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At September 30, 2015, the Bank's security portfolio consisted of 161 securities, 13 of which were in an unrealized loss position. At December 31, 2014, the Bank's security portfolio consisted of 157 securities, 17 of which were in an unrealized loss position.

### Other-than-temporary impairment ("OTTI")

Unrealized losses for all investment securities are reviewed to determine whether the losses are "other-than-temporary." Investment securities are evaluated for OTTI on at least a quarterly basis and more frequently when economic or market conditions warrant such an evaluation to determine whether a decline in value below amortized cost is other-than-temporary. In conducting this assessment, the Bank evaluates a number of factors including, but not limited to:

- The length of time and the extent to which fair value has been less than the amortized cost basis;
- The Bank's intent to hold until maturity or sell the debt security prior to maturity;
- An analysis of whether it is more likely than not that the Bank will be required to sell the debt security before its anticipated recovery;
- Adverse conditions specifically related to the security, an industry, or a geographic area;
  - The historical and implied volatility of the fair value of the security;
- The payment structure of the security and the likelihood of the issuer being able to make payments;
- Failure of the issuer to make scheduled interest or principal payments;
- Any rating changes by a rating agency; and
- Recoveries or additional decline in fair value subsequent to the balance sheet date.

The term "other-than-temporary" is not intended to indicate that the decline is permanent, but indicates that the prospects for a near-term recovery of value are not necessarily favorable, or that there is a general lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. Once a decline in value is determined to be other-than-temporary, the value of the security is reduced and a corresponding charge to earnings is recognized for the anticipated credit losses.

The Bank owns one private label mortgage backed security with a total carrying value of \$5.2 million at September 30, 2015. This security, with an average remaining life currently estimated at five years, is mostly backed by "Alternative A" first lien mortgage loans, but also has an insurance "wrap" or guarantee as an added layer of protection to the security holder. This asset is illiquid, and as such, the Bank determined it to be a Level 3 security in accordance with Accounting Standards Codification ("ASC") Topic 820, Fair Value Measurements and Disclosures. Based on this determination, the Bank utilized an income valuation model ("present value model") approach, in determining the fair value of the security. This approach is beneficial for positions that are not traded in active markets or are subject to transfer restrictions, and/or where valuations are adjusted to reflect illiquidity and/or non-transferability. Such adjustments are generally based on available market evidence. In the absence of such evidence, management's best estimate is used. Management's best estimate consists of both internal and external support for this investment.

See additional discussion regarding the Bank's private label mortgage backed security under Footnote 6 "Fair Value" in this section of the filing.

Pledged Investment Securities

Investment securities pledged to secure public deposits, securities sold under agreements to repurchase and securities held for other purposes, as required or permitted by law are as follows:

(in thousands)	September 30, 2015	December 31, 2014
Carrying amount	\$ 383,926	\$ 409,868
Fair value	384,491	410,307

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## 3. LOANS AND ALLOWANCE FOR LOAN AND LEASE LOSSES

The composition of the loan portfolio at September 30, 2015 and December 31, 2014 follows:

(in thousands)	September 30, 2015	December 31, 2014
Residential real estate:		
Owner occupied	\$ 1,089,213	\$ 1,118,341
Owner occupied - correspondent*	246,122	226,628
Non owner occupied	108,726	96,492
Commercial real estate	827,054	772,309
Commercial real estate - purchased whole loans*	35,473	34,898
Construction & land development	54,573	38,480
Commercial & industrial	224,469	157,339
Lease financing receivables	7,931	2,530
Warehouse lines of credit	393,548	319,431
Home equity	277,778	245,679
Consumer:		
RPG loans	5,127	4,095
Credit cards	11,684	9,573
Overdrafts	970	1,180
Purchased whole loans*	5,341	4,626
Other consumer	9,865	8,894
Total loans**	3,297,874	3,040,495
Allowance for loan and lease losses	(26,959)	(24,410)
Total loans, net	\$ 3,270,915	\$ 3,016,085

\* Identifies loans to borrowers located primarily outside of the Bank's market footprint.

\*\* Total loans are presented inclusive of premiums, discounts and net loan origination fees and costs. See table directly below for expanded detail.

The table below reconciles the contractually receivable and carrying amounts of loans at September 30, 2015 and December 31, 2014:

(in thousands)	September 30, 2015	December 31, 2014
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Contractually receivable	\$ 3,302,613	\$ 3,050,599
Unearned income(1)	(600)	(174)
Unamortized premiums(2)	3,966	4,490
Unaccreted discounts(3)	(9,681)	(15,675)
Net unamortized deferred origination fees and costs	1,576	1,255
Carrying value of loans	\$ 3,297,874	\$ 3,040,495

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- (1) Unearned income relates to lease financing receivables.  
(2) Premiums predominately relate to loans acquired through the Bank's Correspondent Lending channel.  
(3) Discounts predominately relate to loans acquired in the Bank's 2012 FDIC-assisted transactions.

#### Loan Purchases

In May 2014, the Bank began acquiring single family, first lien mortgage loans for investment within its loan portfolio through its Correspondent Lending channel. Correspondent Lending generally involves the Bank acquiring, primarily from Warehouse clients, closed loans that meet the Bank's specifications. Substantially all loans purchased through the Correspondent Lending channel are purchased at a premium. Loans acquired through the Correspondent Lending channel generally reflect borrowers outside of the Bank's market footprint, with 80% of such loans as of September 30, 2015 secured by collateral in the state of California.

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In addition to secured mortgage loans acquired through its Correspondent Lending channel, the Bank also began acquiring unsecured consumer installment loans for investment from a third-party originator in April 2014. Such consumer loans are purchased at par and are selected by the Bank based on certain underwriting characteristics.

The table below reflects the purchased activity of single family, first lien mortgage loans and unsecured consumer loans, by class, during the three and nine months ended September 30, 2015 and 2014.

(in thousands)	Three Months Ended		Nine Months Ended	
	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014
Residential real estate:				
Owner occupied - correspondent*	\$ 22,003	\$ 128,374	\$ 84,804	\$ 139,632
Consumer:				
Purchased whole loans*	2,453	2,524	2,815	5,037
Total purchased loans	\$ 24,456	\$ 130,898	\$ 87,619	\$ 144,669

\* Represents origination amount, inclusive of purchase premiums, where applicable.

## Purchased Credit Impaired (“PCI”) Loans

PCI loans acquired during the Bank’s 2012 FDIC-assisted transactions are accounted for under ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality.

The table below reconciles the contractually required and carrying amounts of PCI loans at September 30, 2015 and December 31, 2014:

(in thousands)	September 30, 2015	December 31, 2014
Contractually-required principal	\$ 19,313	\$ 26,571
Non-accretable amount	(1,877)	(6,784)
Accretable amount	(4,212)	(2,297)
Carrying value of loans	\$ 13,224	\$ 17,490

The following table presents a rollforward of the accretable amount on PCI loans for the three and nine months ended September 30, 2015 and 2014:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Balance, beginning of year	\$ (4,323)	\$ (2,487)	\$ (2,297)	\$ (3,457)
Transfers between non-accretable and accretable	(573)	(609)	(3,927)	(2,949)
Net accretion into interest income on loans, including loan fees	684	678	2,012	3,988
Other changes	—	—	—	—
Balance, end of year	\$ (4,212)	\$ (2,418)	\$ (4,212)	\$ (2,418)

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## Credit Quality Indicators

Based on the Bank's internal analyses performed as of September 30, 2015 and December 31, 2014, the following tables reflect loans by risk category. Risk categories are defined in the Company's Annual Report on Form 10-K for the year ended December 31, 2014:

September 30, 2015 (in thousands)	Pass	Special Mention *	Substandard *	Doubtful Loss	Purchased Credit Impaired /Loans - Group 1	Purchased Credit Impaired Loans - Substandard	Total Rated Loans**
Residential real estate:							
Owner occupied	\$ —	\$ 23,897	\$ 14,237	\$ —	\$ 930	\$ —	\$ 39,064
Owner occupied - correspondent	—	—	—	—	—	—	—
Non owner occupied	—	1,422	1,607	—	1,076	—	4,105
Commercial real estate	801,868	5,193	10,042	—	9,951	—	827,054
Commercial real estate - purchased whole loans	35,473	—	—	—	—	—	35,473
Construction & land development	51,793	113	2,632	—	35	—	54,573
Commercial & industrial	220,904	2,134	199	—	1,232	—	224,469
Lease financing receivables	7,931	—	—	—	—	—	7,931
Warehouse lines of credit	393,548	—	—	—	—	—	393,548
Home equity	—	—	2,391	—	—	—	2,391
Consumer:							
RPG loans	—	—	—	—	—	—	—
Credit cards	—	—	—	—	—	—	—
Overdrafts	—	—	—	—	—	—	—
Purchased whole loans	—	—	—	—	—	—	—
Other consumer	—	8	92	—	—	—	100
<b>Total rated loans</b>	<b>\$ 1,511,517</b>	<b>\$ 32,767</b>	<b>\$ 31,200</b>	<b>\$ —</b>	<b>\$ 13,224</b>	<b>\$ —</b>	<b>\$ 1,588,708</b>

\* At September 30, 2015, Special Mention and Substandard loans included \$181,000 and \$3 million, respectively, which were removed from PCI accounting in accordance with ASC 310-30-35-13 due to a post-acquisition troubled debt restructuring.

\*\* The above table excludes all non-classified residential real estate, home equity and consumer loans at the respective period ends.



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December 31, 2014 (in thousands)	Pass	Special Mention *	Substandard *	Doubtful Loss	Purchased Credit Impaired Loans - Group 1	Purchased Credit Impaired Loans - Substandard	Total Rated Loans**
Residential real estate:							
Owner occupied	\$ —	\$ 26,828	\$ 14,586	\$ —	\$ 1,205	\$ —	\$ 42,619
Owner occupied - correspondent	—	—	—	—	—	—	—
Non owner occupied	—	844	2,886	—	1,709	—	5,439
Commercial real estate	736,012	7,838	15,636	—	12,823	—	772,309
Commercial real estate - Purchased whole loans	34,898	—	—	—	—	—	34,898
Construction & land development	35,339	120	2,525	—	496	—	38,480
Commercial & industrial	153,362	625	2,108	—	1,244	—	157,339
Lease financing receivables	2,530	—	—	—	—	—	2,530
Warehouse lines of credit	319,431	—	—	—	—	—	319,431
Home equity	—	—	2,220	—	—	—	2,220
Consumer:							
RPG loans	—	—	—	—	—	—	—
Credit cards	—	—	—	—	—	—	—
Overdrafts	—	—	—	—	—	—	—
Purchased whole loans	—	—	—	—	—	—	—
Other consumer	—	13	38	—	13	—	64
<b>Total rated loans</b>	<b>\$ 1,281,572</b>	<b>\$ 36,268</b>	<b>\$ 39,999</b>	<b>\$ —</b>	<b>\$ 17,490</b>	<b>\$ —</b>	<b>\$ 1,375,329</b>

\* At December 31, 2014, Special Mention and Substandard loans included \$443,000 and \$6 million, respectively, which were removed from PCI accounting in accordance with ASC 310-30-35-13 due to a post-acquisition troubled debt restructuring.

\*\* The above table excludes all non-classified residential real estate, home equity and consumer loans at the respective period ends.



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## Allowance for Loan and Lease Losses

Activity in the allowance for loan and leases (“Allowance”) follows:

(in thousands)	Three Months Ended		Nine Months Ended	
	September 30, 2015	2014	September 30, 2015	2014
Allowance, beginning of period	\$ 25,248	\$ 22,772	\$ 24,410	\$ 23,026
Charge offs - Core Banking	(676)	(1,071)	(1,853)	(2,698)
Charge offs - RPG	(182)	(2)	(208)	(2)
Total charge offs	(858)	(1,073)	(2,061)	(2,700)
Recoveries - Core Banking	312	376	1,027	1,233
Recoveries - RPG	24	32	261	558
Total recoveries	336	408	1,288	1,791
Net (charge offs) recoveries - Core Banking	(364)	(695)	(826)	(1,465)
Net (charge offs) recoveries - RPG	(158)	30	53	556
Net (charge offs) recoveries	(522)	(665)	(773)	(909)
Provision for loan and lease losses - Core Banking	1,100	1,542	2,192	2,012
Provision - RPG	1,133	(32)	1,130	(512)
Total provision	2,233	1,510	3,322	1,500
Allowance, end of period	\$ 26,959	\$ 23,617	\$ 26,959	\$ 23,617

The Allowance calculation includes the following qualitative factors, which are considered in combination with the Bank’s historical loss rates in determining the general loss reserve within the Allowance:

- Changes in nature, volume and seasoning of the portfolio;
- Changes in experience, ability and depth of lending management and other relevant staff;
- Changes in the quality of the Bank’s credit review system;
- Changes in lending policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices not considered elsewhere in estimating credit losses;
- Changes in the volume and severity of past due, non-performing and classified loans and leases;
- Changes in the value of underlying collateral for collateral-dependent loans and leases;
- Changes in international, national, regional, and local economic and business conditions and developments that affect the collectability of portfolios, including the condition of various market segments;
- The existence and effect of any concentrations of credit, and changes in the level of such concentrations; and

- The effect of other external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in the institution's existing portfolio.

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The following tables present the activity in the Allowance by portfolio class for the three months ended September 30, 2015 and 2014:

Three Months Ended September 30, 2015 (in thousands)	Residential Real Estate Owner			Commercial Real Estate -			Lease	
	Owner	Occupied	Non Owner	Commercial	Purchased	Construction	Commercial	Financing
	Occupied	Correspondent	Occupied	Real Estate	Whole Loans	Land Development	Industrial	Receivables
Beginning balance	\$ 8,202	\$ 608	\$ 904	\$ 7,840	\$ 35	\$ 1,100	\$ 1,191	\$ 76
Provision for losses	330	7	83	200	—	31	235	7
Charge offs	(153)	—	(97)	(27)	—	—	—	—
Recoveries	76	—	—	—	—	—	18	—
Ending balance	\$ 8,455	\$ 615	\$ 890	\$ 8,013	\$ 35	\$ 1,131	\$ 1,444	\$ 83

(continued)	Warehouse Lines of Credit	Home Equity	Consumer RPG Loans	Credit Cards	Overdrafts	Purchased Whole Loans	Other Consumer	Total
Beginning balance	\$ 1,222	\$ 2,765	\$ 252	\$ 399	\$ 286	\$ 207	\$ 161	\$ 25,248
Provision for losses	(238)	124	1,133	40	138	154	(11)	2,233
Charge offs	—	(110)	(182)	(30)	(152)	(25)	(82)	(858)
Recoveries	—	54	24	6	63	1	94	336
Ending balance	\$ 984	\$ 2,833	\$ 1,227	\$ 415	\$ 335	\$ 337	\$ 162	\$ 26,959

Three Months Ended	Residential Real Estate Owner			Commercial Real Estate -			Lease	
	Owner	Occupied	Non Owner	Commercial	Purchased	Construction	Commercial	Financing
	Occupied	Correspondent	Occupied	Real Estate	Whole Loans	Land Development	Industrial	Receivables

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September 30, 2014  
(in thousands)

Beginning balance	\$ 8,055	60	\$ 839	\$ 7,696	\$ 34	\$ 1,090	\$ 1,152	3
Provision for losses	(148)	706	50	547	—	(4)	(81)	5
Charge offs	(161)	—	(135)	(365)	—	—	—	—
Recoveries	26	—	17	9	—	—	37	—
Ending balance	\$ 7,772	766	\$ 771	\$ 7,887	\$ 34	\$ 1,086	\$ 1,108	8

(continued)	Warehouse Lines of Credit	Home Equity	Consumer RPG Loans	Credit Cards	Overdrafts	Purchased Whole Loans	Other Consumer	Total
Beginning balance	\$ 610	\$ 2,403	\$ 46	\$ 286	\$ 280	—	\$ 218	\$ 22,772
Provision for losses	71	283	(32)	19	17	189	(112)	1,510
Charge offs	—	(146)	(2)	(23)	(136)	—	(105)	(1,073)
Recoveries	—	88	32	10	91	—	98	408
Ending balance	\$ 681	\$ 2,628	\$ 44	\$ 292	\$ 252	189	\$ 99	\$ 23,617

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The following tables present the activity in the Allowance by portfolio class for the nine months ended September 30, 2015 and 2014:

Nine Months Ended September 30, 2015 (in thousands)	Residential Real Estate			Commercial				Lease
	Owner	Owner	Non Owner	Commercial	Purchased	Construction	Commercial	Financing
	Occupied	Correspondent	Occupied	Real Estate	Whole Loans	Land Development	Industrial	Receivables
Beginning balance	\$ 8,565	\$ 567	\$ 837	\$ 7,740	\$ 34	\$ 926	\$ 1,167	\$ 25
Provision for losses	157	48	173	364	1	205	277	58
Charge offs	(467)	—	(126)	(181)	—	—	(56)	—
Recoveries	200	—	6	90	—	—	56	—
Ending balance	\$ 8,455	\$ 615	\$ 890	\$ 8,013	\$ 35	\$ 1,131	\$ 1,444	\$ 83

(continued)	Warehouse		Consumer			Purchased	Other	Total
	Lines of Credit	Home Equity	RPG Loans	Credit Cards	Overdrafts			
Beginning balance	\$ 799	\$ 2,730	\$ 44	\$ 285	\$ 382	\$ 185	\$ 124	\$ 24,410
Provision for losses	185	172	1,130	184	116	248	4	3,322
Charge offs	—	(182)	(208)	(101)	(401)	(97)	(242)	(2,061)
Recoveries	—	113	261	47	238	1	276	1,288
Ending balance	\$ 984	\$ 2,833	\$ 1,227	\$ 415	\$ 335	\$ 337	\$ 162	\$ 26,959

Nine Months Ended September 30, 2014 (in thousands)	Residential Real Estate			Commercial				Lease
	Owner	Owner	Non Owner	Commercial	Purchased	Construction	Commercial	Financing
	Occupied	Correspondent	Occupied	Real Estate	Whole Loans	Land Development	Industrial	Receivables

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Beginning balance	\$ 7,816	—	\$ 1,023	\$ 8,309	\$ 34	\$ 1,296	\$ 1,089	—
Provision for losses	430	766	(121)	163	—	(277)	(68)	8
Charge offs	(580)	—	(157)	(739)	—	(18)	(20)	—
Recoveries	106	—	26	154	—	85	107	—
Ending balance	\$ 7,772	766	\$ 771	\$ 7,887	\$ 34	\$ 1,086	\$ 1,108	8

(continued)	Warehouse Lines of Credit	Home Equity	Consumer RPG Loans	Credit Cards	Overdrafts	Purchased Whole Loan	Other Consumer	Total
Beginning balance	\$ 449	\$ 2,396	\$ —	\$ 289	\$ 199	—	\$ 126	\$ 23,026
Provision for losses	232	518	(512)	41	177	189	(46)	1,500
Charge offs	—	(429)	(2)	(65)	(429)	—	(261)	(2,700)
Recoveries	—	143	558	27	305	—	280	1,791
Ending balance	\$ 681	\$ 2,628	\$ 44	\$ 292	\$ 252	189	\$ 99	\$ 23,617



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## Non-performing Loans and Non-performing Assets

Detail of non-performing loans and non-performing assets follows:

(dollars in thousands)	September 30, 2015	December 31, 2014
Loans on non-accrual status(1)	\$ 23,143	\$ 23,337
Loans past due 90-days-or-more and still on accrual(2)	43	322
Total non-performing loans	23,186	23,659
Other real estate owned	2,832	11,243
Total non-performing assets	\$ 26,018	\$ 34,902

## Credit Quality Ratios:

Non-performing loans to total loans	0.70	%	0.78	%
Non-performing assets to total loans (including OREO)	0.79	%	1.14	%
Non-performing assets to total assets	0.64	%	0.93	%

(1) Loans on non-accrual status include impaired loans.

(2) All loans past due 90-days-or-more and still accruing are PCI loans accounted for under ASC 310-30.

The following table presents the recorded investment in non-accrual loans and loans past due 90-days-or-more and still on accrual by class of loans:

(dollars in thousands)	Non-Accrual		Past Due 90-Days-or-More and Still Accruing Interest*	
	September 30, 2015	December 31, 2014	September 30, 2015	December 31, 2014
Residential real estate:				
Owner occupied	\$ 12,581	\$ 10,903	\$ 43	\$ 322
Owner occupied - correspondent	—	—	—	—
Non owner occupied	983	2,352	—	—
Commercial real estate	5,331	6,151	—	—
Commercial real estate - purchased whole loans	—	—	—	—
Construction & land development	2,072	1,990	—	—
Commercial & industrial	199	169	—	—
Lease financing receivables	—	—	—	—
Warehouse lines of credit	—	—	—	—

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Home equity	1,886	1,678	—	—
Consumer:				
RPG loans	—	—	—	—
Credit cards	—	—	—	—
Overdrafts	—	—	—	—
Purchased whole loans	—	—	—	—
Other consumer	91	94	—	—
Total	\$ 23,143	\$ 23,337	\$ 43	\$ 322

\* For all periods presented, loans past due 90-days-or-more and still on accrual consist entirely of PCI loans.

Non-accrual loans and loans past due 90-days-or-more and still on accrual include both smaller balance, primarily retail, homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans. Non-accrual loans are typically returned to accrual status when all the principal and interest amounts contractually due are brought current and held current for nine consecutive months and future contractual payments are reasonably assured. Troubled Debt Restructurings (“TDRs”) on non-accrual status are reviewed for return to accrual status on an individual basis, with additional consideration given to performance under the modified terms.

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## Delinquent Loans

The following tables present the aging of the recorded investment in loans by class of loans:

September 30, 2015 (dollars in thousands)	30 - 59 Days Delinquent	60 - 89 Days Delinquent	90 or More Days Delinquent*	Total Delinquent	Total Not Delinquent	Total
Residential real estate:						
Owner occupied	\$ 2,400	\$ 1,589	\$ 2,975	\$ 6,964	\$ 1,082,249	\$ 1,089,213
Owner occupied - correspondent	—	—	—	—	246,122	246,122
Non owner occupied	—	74	—	74	108,652	108,726
Commercial real estate	39	321	174	534	826,520	827,054
Commercial real estate - purchased whole loans	—	—	—	—	35,473	35,473
Construction & land development	—	—	1,500	1,500	53,073	54,573
Commercial & industrial	199	20	—	219	224,250	224,469
Lease financing receivables	—	—	—	—	7,931	7,931
Warehouse lines of credit	—	—	—	—	393,548	393,548
Home equity	447	215	1,316	1,978	275,800	277,778
Consumer:						
RPG loans	330	55	—	385	4,742	5,127
Credit cards	30	24	—	54	11,630	11,684
Overdrafts	165	—	—	165	805	970
Purchased whole loans	—	9	8	17	5,324	5,341
Other consumer	91	15	—	106	9,759	9,865
Total	\$ 3,701	\$ 2,322	\$ 5,973	\$ 11,996	\$ 3,285,878	\$ 3,297,874
Delinquency ratio**	0.11 %	0.07 %	0.18 %	0.36 %		

December 31, 2014 (dollars in thousands)	30 - 59 Days Delinquent	60 - 89 Days Delinquent	90 or More Days Delinquent*	Total Delinquent	Total Not Delinquent	Total
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Residential real estate:

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Owner occupied	\$ 3,039	\$ 1,329	\$ 3,640	\$ 8,008	\$ 1,110,333	\$ 1,118,341
Owner occupied - correspondent	—	—	—	—	226,628	226,628
Non owner occupied	36	635	105	776	95,716	96,492
Commercial real estate	585	—	2,387	2,972	769,337	772,309
Commercial real estate - purchased whole loans	—	—	—	—	34,898	34,898
Construction & land development	—	—	1,990	1,990	36,490	38,480
Commercial & industrial	211	—	—	211	157,128	157,339
Lease financing receivables	—	—	—	—	2,530	2,530
Warehouse lines of credit	—	—	—	—	319,431	319,431
Home equity	706	158	498	1,362	244,317	245,679
Consumer:						
RPG loans	107	34	—	141	3,954	4,095
Credit cards	124	10	—	134	9,439	9,573
Overdrafts	178	—	—	178	1,002	1,180
Purchased whole loans	12	—	—	12	4,614	4,626
Other consumer	38	29	—	67	8,827	8,894
Total	\$ 5,036	\$ 2,195	\$ 8,620	\$ 15,851	\$ 3,024,644	\$ 3,040,495
Delinquency ratio**	0.17 %	0.07 %	0.28 %	0.52 %		

\* All loans, excluding PCI loans, 90-days-or-more past due as of September 30, 2015 and December 31, 2014 were on non-accrual status.

\*\* Represents total loans past due by aging category divided by total loans.

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## Impaired Loans

The Bank defines impaired loans as follows:

- All loans internally rated as “Substandard,” “Doubtful” or “Loss”;
- All loans internally rated in a PCI category with cash flows that have deteriorated from management’s initial acquisition day estimate;
  - All loans on non-accrual status and non-PCI loans past due 90 days-or-more still on accrual;
- All retail and commercial TDRs; and
- Any other situation where the full collection of the total amount due for a loan is improbable or otherwise meets the definition of impaired.

See the section titled “Credit Quality Indicators” in this section of the filing for additional discussion regarding the Bank’s loan classification structure.

Information regarding the Bank’s impaired loans follows:

(in thousands)	September 30, 2015	December 31, 2014
Loans with no allocated allowance for loan losses	\$ 28,445	\$ 32,560
Loans with allocated allowance for loan losses	43,920	53,620
Total impaired loans	\$ 72,365	\$ 86,180
Amount of the allowance for loan losses allocated	\$ 5,966	\$ 5,564

Approximately \$7 million and \$10 million of impaired loans at September 30, 2015 and December 31, 2014 were PCI loans. Approximately \$3 million and \$6 million of impaired loans at September 30, 2015 and December 31, 2014 were formerly PCI loans which became classified as “Impaired” through a post-acquisition troubled debt restructuring.

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The following tables present the balance in the Allowance and the recorded investment in loans by portfolio class based on impairment method as of September 30, 2015 and December 31, 2014:

September 30, 2015 (in thousands)	Residential Real Estate			Commercial Real Estate	Commercial Real Estate - Purchased Construction & Commercial & Financing			Lease Receivable
	Owner Occupied	Owner Occupied	Non Owner Occupied		Commercial Real Estate	Commercial Purchased	Construction & Land Development	
Allowance:								
Ending Allowance								
Balance:								
Loans individually evaluated for impairment, including PCI loans	\$ 4,069	\$ —	\$ 110	\$ 740	\$ —	\$ 164	\$ 204	\$ —
Loans collectively evaluated for impairment	4,318	615	709	6,954	35	967	1,118	83
PCI loans with post acquisition impairment	68	—	71	319	—	—	122	—
PCI loans without post acquisition impairment	—	—	—	—	—	—	—	—
Total ending allowance:	\$ 8,455	\$ 615	\$ 890	\$ 8,013	\$ 35	\$ 1,131	\$ 1,444	\$ 83
Loans:								
Impaired loans								
Balance:								
Loans individually evaluated, including PCI loans	\$ 38,138	\$ —	\$ 2,882	\$ 15,044	\$ —	\$ 2,730	\$ 3,608	\$ —
Loans collectively evaluated for impairment	1,050,145	246,122	104,768	802,059	35,473	51,808	219,629	7,931
PCI loans with post acquisition impairment	394	—	1,076	4,832	—	—	1,170	—
	536	—	—	5,119	—	35	62	—

PCI loans without  
post acquisition  
impairment

Total ending loan  
balance

\$ 1,089,213    \$ 246,122    \$ 108,726    \$ 827,054    \$ 35,473    \$ 54,573    \$ 224,469    \$ 7,931

(continued)	Warehouse Lines of Credit	Home Equity	Consumer RPG Loans	Credit Cards	Purchased Overdrafts	Other Loan	Consumer	Total
Allowance: Ending Allowance balance: Individually evaluated for impairment, excluding PCI loans	\$ —	\$ 50	\$ —	\$ —	\$ —	\$ —	\$ 49	\$ 5,386
Collectively evaluated for impairment PCI loans with post acquisition impairment	984	2,783	1,227	415	335	337	113	20,993
PCI loans without post acquisition impairment	—	—	—	—	—	—	—	580
Total ending Allowance:	\$ 984	\$ 2,833	\$ 1,227	\$ 415	\$ 335	\$ 337	\$ 162	\$ 26,959
Loans: Impaired loans individually evaluated, excluding PCI loans	\$ —	\$ 2,391	\$ —	\$ —	\$ —	\$ —	\$ 100	\$ 64,893
Loans collectively evaluated	393,548	275,387	5,127	11,684	970	5,341	9,765	3,219,757

for impairment PCI loans with post acquisition impairment	—	—	—	—	—	—	—	7,472
PCI loans without post acquisition impairment	—	—	—	—	—	—	—	5,752
Total ending loan balance	\$ 393,548	\$ 277,778	\$ 5,127	\$ 11,684	\$ 970	\$ 5,341	\$ 9,865	\$ 3,297,874



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December 31, 2014 (in thousands)	Residential Real Estate			Commercial Real Estate - Purchased	Commercial Real Estate - Construction & Land Developm	Commercial & Industrial	Lease & Financial Receivab	
	Owner Occupied	Owner Occupied	Non Owner Occupied					
Allowance:								
Ending Allowance								
Balance:								
Individually valuated for impairment, excluding PCI loans	\$ 3,251	\$ —	\$ 101	\$ 913	\$ —	\$ 187	\$ 302	\$ —
Collectively valuated for impairment	5,264	567	672	6,462	34	739	800	25
PCI loans with post acquisition impairment	50	—	64	365	—	—	65	—
PCI loans without post acquisition impairment	—	—	—	—	—	—	—	—
Total ending Allowance:	\$ 8,565	\$ 567	\$ 837	\$ 7,740	\$ 34	\$ 926	\$ 1,167	\$ 25
Loans:								
Impaired loans								
Individually valuated, excluding PCI loans	\$ 41,265	\$ —	\$ 3,388	\$ 22,521	\$ —	\$ 2,627	\$ 4,319	\$ —
Loans collectively valuated for impairment	1,075,871	226,628	91,395	736,965	34,898	35,357	151,776	2,530
PCI loans with post acquisition impairment	725	—	1,554	6,341	—	—	1,158	—
PCI loans without post acquisition impairment	480	—	155	6,482	—	496	86	—
Total ending loan balance	\$ 1,118,341	\$ 226,628	\$ 96,492	\$ 772,309	\$ 34,898	\$ 38,480	\$ 157,339	\$ 2,530

(continued)	Warehouse Lines of Credit	Home Equity	Consumer RPG Loans	Credit Cards	Overdrafts	Purchased Whole Loans	Other Consumer	Total
Allowance: Ending Allowance balance: Individually evaluated for impairment, excluding PCI loans	\$ —	\$ 225	\$ —	\$ —	\$ —	\$ —	\$ 40	\$ 5,019
Collectively evaluated for impairment	799	2,505	44	285	382	185	83	18,846
PCI loans with post acquisition impairment	—	—	—	—	—	—	1	545
PCI loans without post acquisition impairment	—	—	—	—	—	—	—	—
Total ending Allowance:	\$ 799	\$ 2,730	\$ 44	\$ 285	\$ 382	\$ 185	\$ 124	\$ 24,410
Loans: Impaired loans individually evaluated, excluding PCI loans	\$ —	\$ 2,220	\$ —	\$ —	\$ —	\$ —	\$ 52	\$ 76,392
Loans collectively evaluated for impairment	319,431	243,459	4,095	9,573	1,180	4,626	8,829	2,946,613
PCI loans with post acquisition impairment	—	—	—	—	—	—	10	9,788

PCI loans without post acquisition impairment	—	—	—	—	—	—	3	7,702
Total ending loan balance	\$ 319,431	\$ 245,679	\$ 4,095	\$ 9,573	\$ 1,180	\$ 4,626	\$ 8,894	\$ 3,040,495

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The following tables present loans individually evaluated for impairment by class of loans as of September 30, 2015 and December 31, 2014 and for the three and nine months ended September 30, 2015 and 2014. The difference between the “Unpaid Principal Balance” and “Recorded Investment” columns represents life-to-date partial write downs/charge offs taken on individual impaired credits.

(in thousands)	As of September 30, 2015			Three Months Ended September 30, 2015			Nine Months Ended September 30, 2015		
	Unpaid Principal Balance	Recorded Investment	Allowance Allocated	Average Recorded Investment	Interest Income Recognized	Cash Basis Interest Income Recognized	Average Recorded Investment	Interest Income Recognized	Cash Basis Interest Income Recognized
Impaired loans with no related allowance recorded:									
Residential real estate:									
Owner occupied	\$ 12,932	\$ 12,069	\$ —	\$ 12,404	\$ 12	\$ —	\$ 9,142	\$ 46	\$ —
Owner occupied - correspondent	—	—	—	—	—	—	—	—	—
Non owner occupied	2,021	2,021	—	2,210	8	—	2,306	25	—
Commercial real estate	9,137	8,474	—	8,939	78	—	12,029	228	—
Commercial real estate - purchased whole loans	—	—	—	—	—	—	—	—	—
Construction & land development	2,071	2,071	—	2,096	1	—	2,115	4	—
Commercial & industrial	1,533	1,533	—	1,546	24	—	2,663	74	—
Lease financing receivables	—	—	—	—	—	—	—	—	—
Warehouse lines of credit	—	—	—	—	—	—	—	—	—
Home equity	2,406	2,232	—	2,374	6	—	2,154	17	—
Consumer:									
RPG loans	—	—	—	—	—	—	—	—	—
Credit cards	—	—	—	—	—	—	—	—	—
Overdrafts	—	—	—	—	—	—	—	—	—

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Purchased whole loans	—	—	—	—	—	—	—	—	—
Other consumer	45	45	—	42	—	—	32	—	—
Impaired loans with an allowance recorded:									
Residential real estate:									
Owner occupied	26,512	26,463	4,137	26,984	219	—	31,403	657	—
Owner occupied - correspondent	—	—	—	—	—	—	—	—	—
Non owner occupied	1,937	1,937	181	1,947	24	—	2,384	72	—
Commercial real estate	11,444	11,402	1,059	11,706	96	—	11,906	288	—
Commercial real estate - purchased whole loans	—	—	—	—	—	—	—	—	—
Construction & land development	659	659	164	663	9	—	622	27	—
Commercial & industrial	3,245	3,245	326	3,278	47	—	2,360	142	—
Lease financing receivables	—	—	—	—	—	—	—	—	—
Warehouse lines of credit	—	—	—	—	—	—	—	—	—
Home equity	164	159	50	151	1	—	336	2	—
Consumer:									
RPG loans	—	—	—	—	—	—	—	—	—
Credit cards	—	—	—	—	—	—	—	—	—
Overdrafts	—	—	—	—	—	—	—	—	—
Purchased whole loans	—	—	—	—	—	—	—	—	—
Other consumer	55	55	49	56	—	—	55	—	—
Total impaired loans	\$ 74,161	\$ 72,365	\$ 5,966	\$ 74,396	\$ 525	\$ —	\$ 79,507	\$ 1,582	\$ —

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(in thousands)	As of December 31, 2014			Three Months Ended September 30, 2014		Nine Months Ended September 30, 2014			Cash Basis Interest Recognized
	Unpaid Principal Balance	Recorded Investment	Allowance Allocated	Average Recorded Investment	Interest Income Recognized	Cash Basis Interest Recognized	Average Recorded Investment	Interest Income Recognized	
Impaired loans with no related allowance recorded:									
Residential real estate:									
Owner occupied	\$ 6,598	\$ 6,196	\$ —	\$ 6,717	\$ 66	\$ —	\$ 6,838	\$ 190	\$ —
Owner occupied - correspondent	—	—	—	—	—	—	—	—	—
Non owner occupied	2,368	2,215	—	1,731	11	—	1,518	36	—
Commercial real estate	17,282	16,248	—	15,682	95	—	17,985	434	—
Commercial real estate - purchased whole loans	—	—	—	—	—	—	—	—	—
Construction & land development	2,144	2,144	—	2,123	3	—	2,103	6	—
Commercial & industrial	3,943	3,943	—	4,019	31	—	4,126	181	—
Lease financing receivables	—	—	—	—	—	—	—	—	—
Warehouse lines of credit	—	—	—	—	—	—	—	—	—
Home equity	1,969	1,814	—	1,802	11	—	1,780	27	—
Consumer:									
RPG loans	—	—	—	—	—	—	—	—	—
Credit cards	—	—	—	—	—	—	—	—	—
Overdrafts	—	—	—	—	—	—	—	—	—
Purchased whole loans	—	—	—	—	—	—	—	—	—
Other consumer	—	—	—	—	—	—	5	—	—
Impaired loans with an allowance									

recorded:									
Residential									
real estate:									
Owner									
occupied	36,361	35,794	3,301	34,919	246	—	34,697	737	—
Owner									
occupied -									
correspondent	—	—	—	—	—	—	—	—	—
Non owner									
occupied	2,755	2,727	165	4,811	51	—	5,700	149	—
Commercial									
real estate	12,653	12,614	1,278	17,479	186	—	20,338	499	—
Commercial									
real estate -									
purchased									
whole loans	—	—	—	—	—	—	—	—	—
Construction &									
land									
development	483	483	187	498	6	—	546	17	—
Commercial &									
industrial	1,534	1,534	367	1,374	18	—	1,579	78	—
Lease									
financing									
receivables	—	—	—	—	—	—	—	—	—
Warehouse									
lines of credit	—	—	—	—	—	—	—	—	—
Home equity	452	406	225	436	—	—	588	—	—
Consumer:									
RPG loans	—	—	—	—	—	—	—	—	—
Credit cards	—	—	—	—	—	—	—	—	—
Overdrafts	—	—	—	—	—	—	—	—	—
Purchased									
whole loans	—	—	—	—	—	—	—	—	—
Other									
consumer	62	62	41	69	1	—	77	1	—
Total impaired									
loans	\$ 88,604	\$ 86,180	\$ 5,564	\$ 91,660	\$ 725	\$ —	\$ 97,880	\$ 2,355	\$ —

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## Troubled Debt Restructurings

A TDR is the situation where, due to a borrower's financial difficulties, the Bank grants a concession to the borrower that the Bank would not otherwise have considered. In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of their debt in the foreseeable future without the modification. This evaluation is performed in accordance with the Bank's internal underwriting policy.

All TDRs are considered "Impaired," including PCI loans restructured post-acquisition. The majority of the Bank's commercial related and construction TDRs involve a restructuring of financing terms such as a reduction in the payment amount to require only interest and escrow (if required) and/or extending the maturity date of the debt. The substantial majority of the Bank's residential real estate TDR concessions involve reducing the client's loan payment through a rate reduction for a set period of time based on the borrower's ability to service the modified loan payment. Retail loans may also be classified as TDRs due to legal modifications, such as bankruptcies.

Non-accrual loans modified as TDRs typically remain on non-accrual status and continue to be reported as non-performing loans for a minimum of six months. Accruing loans modified as TDRs are evaluated for non-accrual status based on a current evaluation of the borrower's financial condition and ability and willingness to service the modified debt. At September 30, 2015 and December 31, 2014, \$15 million and \$14 million of TDRs were on non-accrual status.

Detail of TDRs differentiated by loan type and accrual status follows:

	Troubled Debt Restructurings on Non-Accrual Status		Troubled Debt Restructurings on Accrual Status		Total Troubled Debt Restructurings	
	Number of	Recorded	Number of	Recorded	Number of	Recorded
September 30, 2015 (dollars in thousands)	Loans	Investment	Loans	Investment	Loans	Investment
Residential real estate	73	\$ 7,421	234	\$ 27,969	307	\$ 35,390
Commercial real estate	11	5,160	18	9,465	29	14,625
Construction & land development	3	2,072	5	658	8	2,730
Commercial & industrial	1	198	7	3,409	8	3,607
Total troubled debt restructurings	88	\$ 14,851	264	\$ 41,501	352	\$ 56,352



	Troubled Debt Restructurings on Non-Accrual Status		Troubled Debt Restructurings on Accrual Status		Total Troubled Debt Restructurings	
	Number of	Recorded	Number of	Recorded	Number of	Recorded
December 31, 2014 (dollars in thousands)	Loans	Investment	Loans	Investment	Loans	Investment
Residential real estate	74	\$ 7,166	250	\$ 31,966	324	\$ 39,132
Commercial real estate	8	5,030	30	14,502	38	19,532
Construction & land development	2	1,990	6	637	8	2,627
Commercial & industrial	—	—	8	3,975	8	3,975
Total troubled debt restructurings	84	\$ 14,186	294	\$ 51,080	378	\$ 65,266

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The Bank considers a TDR to be performing to its modified terms if the loan is in accrual status and not past due 30 days or more as of the reporting date. A summary of the categories of TDR loan modifications outstanding and respective performance under modified terms at September 30, 2015 and December 31, 2014 follows:

	Troubled Debt Restructurings Performing to Modified Terms		Troubled Debt Restructurings Not Performing to Modified Terms		Total Troubled Debt Restructurings	
	Number of	Recorded	Number of	Recorded	Number of	Recorded
September 30, 2015 (dollars in thousands)	Loans	Investment	Loans	Investment	Loans	Investment
Residential real estate loans (including home equity loans):						
Interest only payments	2	\$ 635	—	\$ —	2	\$ 635
Rate reduction	185	24,653	42	5,657	227	30,310
Principal deferral	10	833	6	750	16	1,583
Legal modifications	33	1,490	29	1,372	62	2,862
Total residential TDRs	230	27,611	77	7,779	307	35,390
Commercial related and construction/land development loans:						
Interest only payments	6	1,542	1	496	7	2,038
Rate reduction	11	6,605	5	2,366	16	8,971
Principal deferral	13	5,536	9	4,417	22	9,953
Total commercial TDRs	30	13,683	15	7,279	45	20,962
Total troubled debt restructurings	260	\$ 41,294	92	\$ 15,058	352	\$ 56,352
December 31, 2014 (dollars in thousands)						
Residential real estate loans (including home equity loans):						
Interest only payments	2	\$ 218	4	\$ 389	6	\$ 607
Rate reduction	173	25,080	61	7,376	234	32,456

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Principal deferral	12	1,408	5	349	17	1,757
Legal modifications	33	2,675	34	1,637	67	4,312
Total residential TDRs	220	29,381	104	9,751	324	39,132
Commercial related and construction/land development loans:						
Interest only payments						
Rate reduction	10	4,170	2	926	12	5,096
Principal deferral	19	9,043	3	1,915	22	10,958
Legal modifications	14	5,820	6	4,260	20	10,080
Total commercial TDRs	43	19,033	11	7,101	54	26,134
Total troubled debt restructurings	263	\$ 48,414	115	\$ 16,852	378	\$ 65,266

As of September 30, 2015 and December 31, 2014, 73% and 74% of the Bank's TDRs were performing according to their modified terms. The Bank had provided \$5 million and \$4 million of specific reserve allocations to customers whose loan terms have been modified in TDRs as of September 30, 2015 and December 31, 2014. Specific reserve allocations are generally assessed prior to loans being modified as a TDR, as most of these loans migrate from the Bank's internal "watch list" and have been specifically provided for or reserved for as part of the Bank's normal loan and lease provisioning methodology. The Bank has not committed to lend any additional material amounts to its existing TDR relationships at September 30, 2015 or December 31, 2014.

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A summary of the categories of TDR loan modifications and respective performance as of September 30, 2015 and 2014 that were modified during the three months ended September 30, 2015 and 2014 follows:

	Troubled Debt Restructurings Performing to Modified Terms		Troubled Debt Restructurings Not Performing to Modified Terms		Total Troubled Debt Restructurings	
	Number of Loans	Recorded Investment	Number of Loans	Recorded Investment	Number of Loans	Recorded Investment
September 30, 2015 (dollars in thousands)						
Residential real estate loans (including home equity loans):						
Interest only payments	—	\$ —	—	\$ —	—	\$ —
Rate reduction	2	195	—	—	2	195
Principal deferral	—	—	—	—	—	—
Legal modifications	2	130	1	63	3	193
Total residential TDRs	4	325	1	63	5	388
Commercial related and construction/land development loans:						
Interest only payments	—	—	—	—	—	—
Rate reduction	—	—	—	—	—	—
Principal deferral	—	—	1	1,621	1	1,621
Total commercial TDRs	—	—	1	1,621	1	1,621
Total troubled debt restructurings	4	\$ 325	2	\$ 1,684	6	\$ 2,009

	Troubled Debt Restructurings Performing to Modified Terms		Troubled Debt Restructurings Not Performing to Modified Terms		Total Troubled Debt Restructurings	
	Number of Loans	Recorded Investment	Number of Loans	Recorded Investment	Number of Loans	Recorded Investment
September 30, 2014 (dollars in thousands)						
Residential real estate loans (including home equity loans):						
Interest only payments	—	\$ —	5	\$ 395	5	\$ 395
Rate reduction	3	358	2	127	5	485
Principal deferral	2	349	—	—	2	349
Legal modifications	4	149	2	198	6	347

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Total residential TDRs	9	856	9	720	18	1,576
Commercial related and construction/land development loans:						
Interest only payments	1	368	1	392	2	760
Rate reduction	2	2,374	—	—	2	2,374
Principal deferral	2	1,172	—	—	2	1,172
Total commercial TDRs	5	3,914	1	392	6	4,306
Total troubled debt restructurings	14	\$ 4,770	10	\$ 1,112	24	\$ 5,882

As of September 30, 2015 and 2014, 16% and 81% of the Bank's TDRs that occurred during the third quarters of 2015 and 2014 were performing according to their modified terms. The Bank provided \$9,000 and \$54,000 in specific reserve allocations to customers whose loan terms were modified in TDRs during the third quarters of 2015 and 2014. As stated above, specific reserves are generally assessed prior to loans being modified as a TDR, as most of these loans migrate from the Bank's internal watch list and have been specifically reserved for as part of the Bank's normal reserving methodology.

There were no significant changes between the pre and post modification loan balances for the three months ending September 30, 2015 and 2014.

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A summary of the categories of TDR loan modifications and respective performance as of September 30, 2015 and 2014 that were modified during the nine months ended September 30, 2015 and 2014 follows:

	Troubled Debt Restructurings Performing to Modified Terms		Troubled Debt Restructurings Not Performing to Modified Terms		Total Troubled Debt Restructurings	
	Number of	Recorded	Number of	Recorded	Number of	Recorded
September 30, 2015 (dollars in thousands)	Loans	Investment	Loans	Investment	Loans	Investment
Residential real estate loans (including home equity loans):						
Interest only payments	1	\$ 621	—	\$ —	1	\$ 621
Rate reduction	6	594	5	455	11	1,049
Principal deferral	—	—	2	46	2	46
Legal modifications	2	130	5	300	7	430
Total residential TDRs	9	1,345	12	801	21	2,146
Commercial related and construction/land development loans:						
Interest only payments	1	170	—	—	1	170
Rate reduction	1	825	—	—	1	825
Principal deferral	3	724	2	1,722	5	2,446
Total commercial TDRs	5	1,719	2	1,722	7	3,441
Total troubled debt restructurings	14	\$ 3,064	14	\$ 2,523	28	\$ 5,587

	Troubled Debt Restructurings Performing to Modified Terms		Troubled Debt Restructurings Not Performing to Modified Terms		Total Troubled Debt Restructurings	
	Number of	Recorded	Number of	Recorded	Number of	Recorded
September 30, 2014 (dollars in thousands)	Loans	Investment	Loans	Investment	Loans	Investment
Residential real estate loans (including home equity loans):						
Interest only payments	—	\$ —	5	\$ 397	5	\$ 397
Rate reduction	21	2,053	7	1,451	28	3,504
Principal deferral	6	468	1	29	7	497
Legal modifications	38	2,146	13	796	51	2,942

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Total residential TDRs	65	4,667	26	2,673	91	7,340
Commercial related and construction/land development loans:						
Interest only payments	3	672	1	392	4	1,064
Rate reduction	7	2,830	1	1,071	8	3,901
Principal deferral	4	1,420	1	1,744	5	3,164
Total commercial TDRs	14	4,922	3	3,207	17	8,129
Total troubled debt restructurings	79	\$ 9,589	29	\$ 5,880	108	\$ 15,469

As of September 30, 2015 and 2014, 55% and 62% of the Bank's TDRs that occurred during the first nine months of 2015 and 2014 were performing according to their modified terms. The Bank provided \$75,000 and \$142,000 in specific reserve allocations to customers whose loan terms were modified in TDRs during the first nine months of 2015 and 2014. As stated above, specific reserves are generally assessed prior to loans being modified as a TDR, as most of these loans migrate from the Bank's internal watch list and have been specifically reserved for as part of the Bank's normal reserving methodology.

There were no significant changes between the pre and post modification loan balances for the nine months ending September 30, 2015 and 2014.





6                    \$ 2,819    9                    \$ 1,101    17                    \$ 3,558    19                    \$ 5,014

The following table presents the carrying amount of foreclosed properties held at September 30, 2015 and December 31, 2014 as a result of the Bank obtaining physical possession of such properties:

(in thousands)	September 30, 2015	December 31, 2014
Residential real estate	\$ 863	\$ 3,209
Commercial real estate	1,486	3,324
Construction & land development	483	4,710
Total other real estate owned	\$ 2,832	\$ 11,243

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The following table presents the recorded investment in consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings were in process according to local requirements of the applicable jurisdiction as of September 30, 2015 and December 31, 2014:

(in thousands)	September 30, 2015	December 31, 2014
Recorded investment in consumer residential real estate mortgage loans in the process of foreclosure	\$ 3,141	\$ 2,466

## 4. DEPOSITS

Ending deposit balances at September 30, 2015 and December 31, 2014 were as follows:

(in thousands)	September 30, 2015	December 31, 2014
Demand	\$ 739,786	\$ 691,787
Money market accounts	483,916	471,339
Brokered money market accounts	139,047	35,649
Savings	112,950	91,625
Individual retirement accounts*	35,673	28,771
Time deposits, \$250,000 and over*	43,713	56,556
Other certificates of deposit*	128,002	104,010
Brokered certificates of deposit*	46,868	75,876
Total interest-bearing deposits	1,729,955	1,555,613
Total non interest-bearing deposits	637,875	502,569
Total deposits	\$ 2,367,830	\$ 2,058,182

\* Represents a time deposit.

## 5. FEDERAL HOME LOAN BANK (“FHLB”) ADVANCES

At September 30, 2015 and December 31, 2014, FHLB advances were as follows:

(dollars in thousands)	September 30, 2015	December 31, 2014
Overnight advances	\$ 182,000	\$ 198,000
Variable interest rate advance indexed to 3-Month LIBOR plus 0.14% due on December 19, 2015	10,000	10,000
Fixed interest rate advances with a weighted average interest rate of 1.68% due through 2023	419,500	399,500
Putable fixed interest rate advances with a weighted average interest rate of 4.39% due through 2017(1)	100,000	100,000
Total FHLB advances	\$ 711,500	\$ 707,500

(1) Represents putable advances with the FHLB. These advances have original fixed rate periods ranging from one to five years with original maturities ranging from three to ten years if not put back to the Bank earlier by the FHLB. At the end of their respective fixed rate periods and on a quarterly basis thereafter, the FHLB has the right to require payoff of the advances by the Bank at no penalty. Based on market conditions at this time, the Bank does not believe that any of its putable advances are likely to be “put back” to the Bank in the short-term by the FHLB.



Maximum outstanding at any month end  
during the period

The following table illustrates real estate loans pledged to collateralize advances and letters of credit with the FHLB:

(in thousands)	September 30, 2015	December 31, 2014
First lien, single family residential real estate	\$ 1,342,005	\$ 1,333,811
Home equity lines of credit	262,747	103,064
Multi-family commercial real estate	18,068	12,682

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6. FAIR VALUE

Fair value represents the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Bank used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

Securities available for sale: Quoted market prices in an active market are available for the Bank's mutual fund investment and fall within Level 1 of the fair value hierarchy.

Except for the Bank's mutual fund investment and its private label mortgage backed security, the fair value of securities available for sale is typically determined by matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).

The Bank's private label mortgage backed security remains illiquid, and as such, the Bank classifies this security as a Level 3 security in accordance with ASC Topic 820, "Fair Value Measurements and Disclosures." Based on this determination, the Bank utilized an income valuation model (present value model) approach in determining the fair value of this security.

See in this section of the filing under Footnote 2 “Investment Securities” for additional discussion regarding the Bank’s private label mortgage backed security.

Mortgage loans held for sale: The fair value of mortgage loans held for sale is determined using quoted secondary market prices. Mortgage loans held for sale are classified as Level 2 in the fair value hierarchy.

Derivative instruments: Mortgage Banking derivatives used in the ordinary course of business primarily consist of mandatory forward sales contracts (“forward contracts”) and interest rate lock loan commitments. The fair value of the Bank’s derivative instruments is primarily measured by obtaining pricing from broker-dealers recognized to be market participants. The pricing is derived from market observable inputs that can generally be verified and do not typically involve significant judgment by the Bank. Forward contracts and rate lock loan commitments are classified as Level 2 in the fair value hierarchy.

Interest rate swap agreements: Interest rate swaps are recorded at fair value on a recurring basis. The Company values its interest rate swaps using Bloomberg Valuation Service’s derivative pricing functions and therefore classifies such valuations as Level 2. Valuations of these interest rate swaps are also received from the relevant counterparty and validated against internal calculations. The Company has considered counterparty credit risk in the valuation of its interest rate swap assets and has considered its own credit risk in the valuation of its interest rate swap liabilities.

Impaired loans: Collateral dependent impaired loans generally reflect partial charge-downs to their respective fair value, which is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value. Non-real estate collateral may be valued using an appraisal, net book value per the borrower’s financial statements or aging reports, adjusted or discounted based on management’s historical knowledge, changes in market conditions from the time of the valuation, and management’s expertise and knowledge of the client and client’s business, resulting in a Level 3 fair value classification. Collateral dependent loans are evaluated on a quarterly basis for additional impairment and adjusted accordingly.

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Premises, held for sale: Premises held for sale are accounted for at the lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches, including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments may be significant and typically result in a Level 3 classification of the inputs for determining fair value.

Other real estate owned: Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches, including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments may be significant and typically result in a Level 3 classification of the inputs for determining fair value.

Appraisals for both collateral-dependent impaired loans, other real estate owned and premises held for sale are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Bank. Once the appraisal is received, a member of the Bank's Credit Administration Department reviews the assumptions and approaches utilized in the appraisal, as well as the overall resulting fair value in comparison with independent data sources, such as recent market data or industry-wide statistics. On at least an annual basis, the Bank performs a back test of collateral appraisals by comparing actual selling prices on recent collateral sales to the most recent appraisal of such collateral. Back tests are performed for each collateral class, e.g., residential real estate or commercial real estate, and may lead to additional adjustments to the value of unliquidated collateral of similar class.

Mortgage servicing rights: On at least a quarterly basis, MSR's are evaluated for impairment based upon the fair value of the MSR's as compared to carrying amount. If the carrying amount of an individual grouping exceeds fair value, impairment is recorded and the respective individual tranche is carried at fair value. If the carrying amount of an individual grouping does not exceed fair value, impairment is reversed if previously recognized and the carrying value of the individual tranche is based on the amortization method. The valuation model utilizes assumptions that market participants would use in estimating future net servicing income and that can generally be validated against available market data (Level 2).

Assets and liabilities measured at fair value on a recurring basis as of September 30, 2015 and December 31, 2014, including financial assets and liabilities for which the Bank has elected the fair value option, are summarized below:

Fair Value Measurements at  
September 30, 2015 Using:



(in thousands)	Quoted Prices Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value
Financial assets:				
Securities available for sale:				
U.S. Treasury securities and U.S. Government agencies	\$ —	\$ 218,084	\$ —	\$ 218,084
Private label mortgage backed security	—	—	5,173	5,173
Mortgage backed securities - residential	—	100,936	—	100,936
Collateralized mortgage obligations	—	121,022	—	121,022
Freddie Mac preferred stock	—	269	—	269
Mutual fund	1,025	—	—	1,025
Corporate bonds	—	15,049	—	15,049
Total securities available for sale	\$ 1,025	\$ 455,360	\$ 5,173	\$ 461,558
Mortgage loans held for sale	\$ —	\$ 8,526	\$ —	\$ 8,526
Rate lock commitments	—	339	—	339
Interest rate swap agreements	—	510	—	510
Financial liabilities:				
Mandatory forward contracts	—	64	—	64
Interest rate swap agreements	—	1,418	—	1,418

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(in thousands)	Fair Value Measurements at December 31, 2014 Using:			Total Fair Value
	Quoted Prices for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Financial assets:				
Securities available for sale:				
U.S. Treasury securities and U.S. Government agencies	\$ —	\$ 146,922	\$ —	\$ 146,922
Private label mortgage backed security	—	—	5,250	5,250
Mortgage backed securities - residential	—	124,256	—	124,256
Collateralized mortgage obligations	—	143,171	—	143,171
Freddie Mac preferred stock	—	231	—	231
Mutual fund	1,018	—	—	1,018
Corporate bonds	—	15,063	—	15,063
Total securities available for sale	\$ 1,018	\$ 429,643	\$ 5,250	\$ 435,911
Mortgage loans held for sale	\$ —	\$ 6,388	\$ —	\$ 6,388
Rate lock commitments	—	250	—	250
Financial liabilities:				
Mandatory forward contracts	—	33	—	33
Interest rate swap agreements	—	488	—	488

All transfers between levels are generally recognized at the end of each quarter. There were no transfers into or out of Level 1, 2 or 3 assets during the three and nine months ended September 30, 2015 and 2014.

## Private Label Mortgage Backed Security

The table below presents a reconciliation of the Bank's private label mortgage backed security. This is the only asset that was measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the periods ended September 30, 2015 and 2014:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Balance, beginning of period	\$ 5,231	\$ 5,461	\$ 5,250	\$ 5,485

Total gains or losses included in earnings:				
Net change in unrealized gain	(58)	65	(84)	434
Recovery of actual losses previously recorded	—	35	35	101
Principal paydowns	—	(224)	(28)	(683)
Balance, end of period	\$ 5,173	\$ 5,337	\$ 5,173	\$ 5,337

The fair value of the Bank’s single private label mortgage backed security is supported by analysis prepared by an independent third party. The third party’s approach to determining fair value involved several steps: 1) detailed collateral analysis of the underlying mortgages, including consideration of geographic location, original loan-to-value and the weighted average Fair Isaac Corporation (“FICO”) score of the borrowers; 2) collateral performance projections for each pool of mortgages underlying the security (probability of default, severity of default, and prepayment probabilities) and 3) discounted cash flow modeling.

The significant unobservable inputs in the fair value measurement of the Bank’s single private label mortgage backed security are prepayment rates, probability of default and loss severity in the event of default. Significant fluctuations in any of those inputs in isolation would result in a significantly lower/higher fair value measurement.

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The following table presents quantitative information about recurring Level 3 fair value measurements at September 30, 2015 and December 31, 2014:

September 30, 2015 (dollars in thousands)	Fair	Valuation		
	Value	Technique	Unobservable Inputs	Range
Private label mortgage backed security	\$ 5,173	Discounted cash flow	(1) Constant prepayment rate	0.0% - 6.5%
			(2) Probability of default	3.0% - 10.0%
			(2) Loss severity	60% - 90%
December 31, 2014 (dollars in thousands)	Fair	Valuation		
	Value	Technique	Unobservable Inputs	Range
Private label mortgage backed security	\$ 5,250	Discounted cash flow	(1) Constant prepayment rate	0.5% - 6.5%
			(2) Probability of default	3.0% - 6.2%
			(2) Loss severity	60% - 75%

## Mortgage Loans Held for Sale

The Bank has elected the fair value option for mortgage loans held for sale. These loans are intended for sale and the Bank believes that the fair value is the best indicator of the resolution of these loans. Interest income is recorded based on the contractual terms of the loan and in accordance with Bank policy for such instruments. None of these loans were past due 90-days-or-more nor on nonaccrual as of September 30, 2015 and December 31, 2014.

As of September 30, 2015 and December 31, 2014, the aggregate fair value, contractual balance, and gain or loss was as follows:

(in thousands)	September 30, 2015	December 31, 2014
Aggregate fair value	\$ 8,526	\$ 6,388
Contractual balance	8,296	6,265
Gain	230	123

The total amount of gains and losses from changes in fair value included in earnings for the three and nine months ended September 30, 2015 and 2014 for mortgage loans held for sale are presented in the following table:

(in thousands)	Three Months Ended		Nine Months Ended	
	September 30, 2015	September 30, 2014	September 30, 2015	September 30, 2014
Interest income	\$ 67	\$ 38	\$ 180	\$ 133
Change in fair value	10	(65)	107	59
Total included in earnings	\$ 77	\$ (27)	\$ 287	\$ 192

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Assets measured at fair value on a non-recurring basis as of September 30, 2015 and December 31, 2014 are summarized below:

(in thousands)	Fair Value Measurements at September 30, 2015 Using:			Total Fair Value
	Quoted Prices for Identifiable Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Impaired loans:				
Residential real estate:				
Owner occupied	\$ —	\$ —	\$ 4,238	\$ 4,238
Non owner occupied	—	—	689	689
Commercial real estate	—	—	3,411	3,411
Home equity	—	—	1,276	1,276
Total impaired loans*	\$ —	\$ —	\$ 9,614	\$ 9,614
Other real estate owned:				
Residential real estate	\$ —	\$ —	\$ 135	\$ 135
Commercial real estate	—	—	1,425	1,425
Construction & land development	—	—	483	483
Total other real estate owned	\$ —	\$ —	\$ 2,043	\$ 2,043
Premises, held for sale	\$ —	\$ —	\$ 1,218	\$ 1,218

(in thousands)	Fair Value Measurements at December 31, 2014 Using:			Total Fair Value
	Quoted Prices for Identifiable Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Impaired loans:				
Residential real estate:				
Owner occupied	\$ —	\$ —	\$ 1,678	\$ 1,678
Non owner occupied	—	—	702	702
Commercial real estate	—	—	6,122	6,122
Home equity	—	—	1,346	1,346
Total impaired loans*	\$ —	\$ —	\$ 9,848	\$ 9,848

Other real estate owned:					
Residential real estate	\$ —	\$ —	\$ 1,916	\$ 1,916	
Commercial real estate	—	—	2,845	2,845	
Construction & land development	—	—	4,427	4,427	
Total other real estate owned	\$ —	\$ —	\$ 9,188	\$ 9,188	
Premises, held for sale	\$ —	\$ —	\$ 1,317	\$ 1,317	

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\* The impaired loan balances in the above two tables exclude TDRs which are not collateral dependent. The difference between the carrying value and the fair value of impaired loans measured at fair value is reconciled in a subsequent table of this Footnote 6 and represents estimated selling costs to liquidate the underlying collateral on such debt.

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The following tables present quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at September 30, 2015 and December 31, 2014:

September 30, 2015 (dollars in thousands)	Fair Value	Valuation Technique	Unobservable Inputs	Range (Weighted Average)
Impaired loans - residential real estate owner occupied	\$ 4,238	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 53% (8%)
Impaired loans - residential real estate non owner occupied	\$ 689	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 1% (1%)
Impaired loans - commercial real estate	\$ 1,790	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 58% (19%)
Impaired loans - commercial real estate	\$ 1,621	Income approach	Adjustments for differences between net operating income expectations	17% (17%)
Impaired loans - home equity	\$ 1,276	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 29% (20%)
Other real estate owned - residential real estate	\$ 135	Sales comparison approach	Adjustments determined for differences between comparable sales	10% (10%)
Other real estate owned - commercial real estate	\$ 1,425	Sales comparison approach	Adjustments determined for differences between comparable sales	3% - 17% (13%)
Other real estate owned - construction & land development	\$ 483	Sales comparison approach	Adjustments determined for differences between comparable sales	37% - 43% (41%)
Premises, held for sale	\$ 1,218	Sales comparison approach	Adjustments determined for differences between comparable sales	5% (5%)





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December 31, 2014 (dollars in thousands)	Fair Value	Valuation Technique	Unobservable Inputs	Range (Weighted Average)
Impaired loans - residential real estate owner occupied	\$ 1,678	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 33% (7%)
Impaired loans - residential real estate non owner occupied	\$ 702	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 33% (18%)
Impaired loans - commercial real estate	\$ 2,615	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 9% (2%)
Impaired loans - commercial real estate	\$ 3,507	Income approach	Adjustments for differences between net operating income expectations	3% - 37% (22%)
Impaired loans - home equity	\$ 1,346	Sales comparison approach	Adjustments determined for differences between comparable sales	0% - 35% (12%)
Other real estate owned - residential real estate	\$ 1,916	Sales comparison approach	Adjustments determined for differences between comparable sales	9% - 23% (19%)
Other real estate owned - commercial real estate	\$ 1,378	Sales comparison approach	Adjustments determined for differences between comparable sales	11% - 14% (13%)
Other real estate owned - commercial real estate	\$ 1,467	Income approach	Adjustments for differences between net operating income expectations	19% (19%)
Other real estate owned - construction & land development	\$ 2,000	Sales comparison approach	Adjustments determined for differences between comparable sales	13% - 70% (38%)
Other real estate owned - construction & land development	\$ 2,427	Income approach	Adjustments for differences between net operating income expectations	8% - 9% (8%)
Premises, held for sale	\$ 1,317	Sales comparison approach	Adjustments determined for differences between comparable sales	1% (1%)



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The following section details impairment charges recognized during the period:

## Impaired Loans

Collateral dependent impaired loans are generally measured for impairment using the fair value of the underlying collateral. The Bank's practice is to obtain new or updated appraisals on the loans subject to the initial impairment review and then to evaluate the need for an update to this value on an as necessary or possibly annual basis thereafter (depending on the market conditions impacting the value of the collateral). The Bank may discount the appraisal amount as necessary for selling costs and past due real estate taxes. If a new or updated appraisal is not available at the time of a loan's impairment review, the Bank may apply a discount to the existing value of an old appraisal to reflect the property's current estimated value if it is believed to have deteriorated in either: (i) the physical or economic aspects of the subject property or (ii) material changes in market conditions. The impairment review generally results in a partial charge-off of the loan if fair value less selling costs are below the loan's carrying value. Impaired loans that are collateral dependent are classified within Level 3 of the fair value hierarchy when impairment is determined using the fair value method.

Collateral dependent impaired loans measured for impairment using the fair value of the underlying collateral follows:

(in thousands)	September 30, 2015	December 31, 2014
Carrying amount of loans measured at fair value	\$ 8,818	\$ 8,343
Estimated selling costs considered in carrying amount	869	1,505
Valuation allowance	(73)	—
Total fair value	\$ 9,614	\$ 9,848

Provisions for loss on collateral dependent impaired loans follow:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Provisions for loss on collateral dependent impaired loans	\$ 17	\$ —	\$ 73	\$ —

## Other Real Estate Owned

Other real estate owned, which is carried at the lower of cost or fair value, is periodically assessed for impairment based on fair value at the reporting date. Fair value is determined from external appraisals using judgments and estimates of external professionals. Many of these inputs are not observable and, accordingly, these measurements are classified as Level 3.

Details of other real estate owned carrying value and write downs follow:

(in thousands)	September 30, 2015	December 31, 2014
Other real estate carried at fair value	\$ 2,043	\$ 9,188
Other real estate carried at cost	789	2,055
Total carrying value of other real estate owned	\$ 2,832	\$ 11,243

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Other real estate owned write-downs during the period	\$ 312	\$ 825	\$ 1,016	\$ 2,042

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Premises, Held for Sale

The Company closed its Hudson, Florida banking center on January 16, 2015. The Hudson premises were held for sale at September 30, 2015 and December 31, 2014 and carried at \$1 million, its fair value less estimated selling costs. Fair value was determined from an external appraisal using judgments and estimates. Many of these inputs are not observable and, accordingly, these measurements are classified as Level 3.

The Hudson premises were written down \$33,000 and \$99,000 during the three and nine months ended September 30, 2015, respectively, with no similar write-downs for the same periods in 2014.

Mortgage Servicing Rights

MSRs are carried at lower of cost or fair value. No MSRs were carried at fair value at September 30, 2015 and December 31, 2014.

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The carrying amounts and estimated fair values of all financial instruments, at September 30, 2015 and December 31, 2014 follows:

(in thousands)	Carrying Value	Fair Value Measurements at September 30, 2015:			Total Fair Value
		Level 1	Level 2	Level 3	
<b>Assets:</b>					
Cash and cash equivalents	\$ 90,731	\$ 90,731	\$ —	\$ —	\$ 90,731
Securities available for sale	461,558	1,025	455,360	5,173	461,558
Securities to be held to maturity	41,041	—	41,601	—	41,601
Mortgage loans held for sale, at fair value	8,526	—	8,526	—	8,526
Other loans held for sale, at the lower of cost or fair value	3,800	—	3,800	—	3,800
Loans, net	3,270,915	—	—	3,315,082	3,315,082
Federal Home Loan Bank stock	28,208	—	—	—	NA
Accrued interest receivable	9,035	—	9,035	—	9,035
<b>Liabilities:</b>					
Non interest-bearing deposits	637,875	—	637,875	—	637,875
Transaction deposits	1,475,699	—	1,475,699	—	1,475,699
Time deposits	254,256	—	255,490	—	255,490
Securities sold under agreements to repurchase and other short-term borrowings	309,624	—	309,624	—	309,624
Federal Home Loan Bank advances	711,500	—	725,442	—	725,442
Subordinated note	41,240	—	39,005	—	39,005
Accrued interest payable	1,167	—	1,167	—	1,167

(in thousands)	Carrying Value	Fair Value Measurements at December 31, 2014:			Total Fair Value
		Level 1	Level 2	Level 3	
<b>Assets:</b>					
Cash and cash equivalents	\$ 72,878	\$ 72,878	\$ —	\$ —	\$ 72,878
Securities available for sale	435,911	1,018	429,643	5,250	435,911

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Securities to be held to maturity	45,437	—	45,807	—	45,807
Mortgage loans held for sale, at fair value	6,388	—	6,388	—	6,388
Loans, net	3,016,085	—	—	3,045,443	3,045,443
Federal Home Loan Bank stock	28,208	—	—	—	NA
Accrued interest receivable	8,807	—	8,807	—	8,807
Liabilities:					
Non interest-bearing deposits	502,569	—	502,569	—	502,569
Transaction deposits	1,290,400	—	1,290,400	—	1,290,400
Time deposits	265,213	—	265,858	—	265,858
Securities sold under agreements to repurchase and other short-term borrowings	356,108	—	356,108	—	356,108
Federal Home Loan Bank advances	707,500	—	721,346	—	721,346
Subordinated note	41,240	—	41,198	—	41,198
Accrued interest payable	1,262	—	1,262	—	1,262

Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of the Bank's estimates.



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The assumptions used in the estimation of the fair value of the Company's financial instruments are explained below. Where quoted market prices are not available, fair values are based on estimates using discounted cash flow and other valuation techniques. Discounted cash flows can be significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. The following fair value estimates cannot be substantiated by comparison to independent markets and should not be considered representative of the liquidation value of the Company's financial instruments, but rather a good-faith estimate of the fair value of financial instruments held by the Company.

In addition to those previously disclosed, the following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

Cash and cash equivalents — The carrying amounts of cash and short-term instruments approximate fair values and are classified as Level 1.

Other loans held for sale, at the lower of cost or fair value – Other loans held for sale constitute short-term consumer loans generally sold within two business days of origination. The carrying amounts of these loans, due to their short-term nature, approximate fair value, resulting in a Level 2 classification.

Loans, net of Allowance — The fair value of loans is calculated using discounted cash flows by loan type resulting in a Level 3 classification. The discount rate used to determine the present value of the loan portfolio is an estimated market rate that reflects the credit and interest rate risk inherent in the loan portfolio without considering widening credit spreads due to market illiquidity. The estimated maturity is based on the Bank's historical experience with repayments adjusted to estimate the effect of current market conditions. The Allowance is considered a reasonable discount for credit risk. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price.

Federal Home Loan Bank stock — It is not practical to determine the fair value of FHLB stock due to restrictions placed on its transferability.

Accrued interest receivable/payable — The carrying amounts of accrued interest, due to their short-term nature, approximate fair value resulting in a Level 2 classification.

Deposits — Fair values for time deposits have been determined using discounted cash flows. The discount rate used is based on estimated market rates for deposits of similar remaining maturities and are classified as Level 2. The carrying amounts of all other deposits, due to their short-term nature, approximate their fair values and are also

classified as Level 2.

Securities sold under agreements to repurchase and other short-term borrowings — The carrying amount for securities sold under agreements to repurchase and other short-term borrowings generally maturing within ninety days approximates its fair value resulting in a Level 2 classification.

Federal Home Loan Bank advances — The fair value of the FHLB advances is obtained from the FHLB and is calculated by discounting contractual cash flows using an estimated interest rate based on the current rates available to the Company for debt of similar remaining maturities and collateral terms resulting in a Level 2 classification.

Subordinated note — The fair value for subordinated debentures is calculated using discounted cash flows based upon current market spreads to London Interbank Borrowing Rate (“LIBOR”) for debt of similar remaining maturities and collateral terms resulting in a Level 2 classification.

Other assets/liabilities – Other assets and liabilities consist of interest rate swap agreements and other derivative assets and liabilities previously described above.

The fair value estimates presented herein are based on pertinent information available to management as of the respective period ends. Although management is not aware of any factors that would dramatically affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date and, therefore, estimates of fair value may differ significantly from the amounts presented.

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## 7. MORTGAGE BANKING ACTIVITIES

Activity for mortgage loans held for sale was as follows:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Balance, beginning of period	\$ 10,277	\$ 6,809	\$ 6,388	\$ 3,506
Origination of mortgage loans held for sale	32,018	20,762	128,026	54,046
Proceeds from the sale of mortgage loans held for sale	(34,605)	(22,409)	(129,077)	(53,556)
Net gain on sale of mortgage loans held for sale	836	728	3,189	1,894
Balance, end of period	\$ 8,526	\$ 5,890	\$ 8,526	\$ 5,890

The following table presents the components of Mortgage Banking income:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Net gain realized on sale of mortgage loans held for sale	\$ 926	\$ 689	\$ 3,024	\$ 1,607
Net change in fair value recognized on loans held for sale	10	(65)	107	59
Net change in fair value recognized on rate lock commitments	(37)	79	89	258
Net change in fair value recognized on forward contracts	(63)	25	(31)	(30)
Net gain recognized	836	728	3,189	1,894
Loan servicing income	477	482	1,417	1,276
Amortization of mortgage servicing rights	(341)	(334)	(1,057)	(996)
Change in mortgage servicing rights valuation allowance	—	—	—	—
Net servicing income recognized	136	148	360	280
Total Mortgage Banking income	\$ 972	\$ 876	\$ 3,549	\$ 2,174

Activity for capitalized mortgage servicing rights was as follows:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Balance, beginning of period	\$ 4,971	\$ 5,009	\$ 4,813	\$ 5,409
Additions	338	206	1,212	468
Amortized to expense	(341)	(334)	(1,057)	(996)
Balance, end of period	\$ 4,968	\$ 4,881	\$ 4,968	\$ 4,881

There was no balance or activity in the valuation allowance for capitalized mortgage servicing rights for the three and nine months ended September 30, 2015 and 2014.

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Other information relating to mortgage servicing rights follows:

(dollars in thousands)	September 30, 2015	December 31, 2014
Fair value of mortgage servicing rights portfolio	\$ 6,728	\$ 6,651
Monthly prepayment rate of unpaid principal balance*	105% - 358%	95% - 462%
Discount rate	12%	10%
Weighted average default rate	1.50%	1.50%
Weighted average life in years	6.14	5.70

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\* Rates are applied to individual tranches with similar characteristics.

Mortgage Banking derivatives used in the ordinary course of business primarily consist of mandatory forward sales contracts and interest rate lock loan commitments. Mandatory forward contracts represent future commitments to deliver loans at a specified price and date and are used to manage interest rate risk on loan commitments and mortgage loans held for sale. Interest rate lock loan commitments represent commitments to fund loans at a specific rate. These derivatives involve underlying items, such as interest rates, and are designed to transfer risk. Substantially all of these instruments expire within 90 days from the date of issuance. Notional amounts are amounts on which calculations and payments are based, but which do not represent credit exposure, as credit exposure is limited to the amounts required to be received or paid.

Mandatory forward contracts also contain an element of risk in that the counterparties may be unable to meet the terms of such agreements. In the event the counterparties fail to deliver commitments or are unable to fulfill their obligations, the Bank could potentially incur significant additional costs by replacing the positions at then current market rates. The Bank manages its risk of exposure by limiting counterparties to those banks and institutions deemed appropriate by management and the Board of Directors. The Bank does not expect any counterparty to default on their obligations and therefore, the Bank does not expect to incur any cost related to counterparty default.

The Bank is exposed to interest rate risk on loans held for sale and rate lock loan commitments. As market interest rates fluctuate, the fair value of mortgage loans held for sale and rate lock commitments will decline or increase. To offset this interest rate risk the Bank enters into derivatives, such as mandatory forward contracts to sell loans. The fair value of these mandatory forward contracts will fluctuate as market interest rates fluctuate, and the change in the value of these instruments is expected to largely, though not entirely, offset the change in fair value of loans held for sale and rate lock commitments. The objective of this activity is to minimize the exposure to losses on rate loan lock commitments and loans held for sale due to market interest rate fluctuations. The net effect of derivatives on earnings will depend on risk management activities and a variety of other factors, including: market interest rate volatility; the amount of rate lock commitments that close; the ability to fill the forward contracts before expiration; and the time period required to close and sell loans.

The following table includes the notional amounts and fair values of mortgage loans held for sale and mortgage banking derivatives as of the period ends presented:

(in thousands)	Notional Amount      Fair Value September 30, 2015		Notional Amount      Fair Value December 31, 2014	
Included in Mortgage loans held for sale:				
Mortgage loans held for sale	\$ 8,296	\$ 8,526	\$ 6,265	\$ 6,388
Included in other assets:				
Rate lock loan commitments	\$ 16,429	\$ 339	\$ 12,866	\$ 250
Included in other liabilities:				
Mandatory forward contracts	\$ 19,412	\$ 64	\$ 13,181	\$ 33

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## 8. INTEREST RATE SWAPS

Interest rate swap derivatives are reported at fair value in other assets or other liabilities. The accounting for changes in the fair value of a derivative depends on whether it has been designated and qualifies as part of a hedging relationship. For a derivative designated as a cash flow hedge, the effective portion of the derivative's unrealized gain or loss is recorded as a component of other comprehensive income (loss). For derivatives not designated as hedges, the gain or loss is recognized in current period earnings.

## Interest Rate Swaps Used as Cash Flow Hedges

The Bank entered into two interest rate swap agreements ("swaps") during 2013 as part of its interest rate risk management strategy. The Bank designated the swaps as cash flow hedges intended to reduce the variability in cash flows attributable to either FHLB advances tied to the three-month LIBOR or the overall changes in cash flows on certain money market deposit accounts tied to one-month LIBOR. The counterparty for both swaps met the Bank's credit standards and the Bank believes that the credit risk inherent in the swap contracts is not significant.

The swaps were determined to be fully effective during all periods presented; therefore, no amount of ineffectiveness was included in net income. The aggregate fair value of the swaps is recorded in other liabilities with changes in fair value recorded in OCI. The amount included in AOCI would be reclassified to current earnings should the hedge no longer be considered effective. The Bank expects the hedges to remain fully effective during the remaining term of the swaps.

The following table reflects information about swaps designated as cash flow hedges as of September 30, 2015 and December 31, 2014:

(in thousands)	Notional Amount	Pay Rate	Receive Rate	Term	September 30, 2015		December 31, 2014	
					Assets / (Liabilities)	Unrealized Gain (Loss) AOCI	Assets / (Liabilities)	Unrealized Gain (Loss) in AOCI
Interest rate swap on money	\$ 10,000	2.17 %	1M LIBOR	12/2013 - 12/2020	\$ (434)	\$ (282)	\$ (232)	\$ (150)

market deposits Interest rate swap on FHLB advance	10,000 \$ 20,000	2.33 %	3M LIBOR	12/2013 - 12/2020	(474) \$ (908)	(308) \$ (590)	(256) \$ (488)	(166) \$ (316)
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The following table reflects the total interest expense recorded in the consolidated statements of income during the three and nine months ended September 30, 2015 and 2014 as a result of periodic swap settlements:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Interest rate swap on money market deposits	\$ 49	\$ 50	\$ 148	\$ 150
Interest rate swap on FHLB advance	51	54	156	153
Total interest expense on swap transactions	\$ 100	\$ 104	\$ 304	\$ 303

The following tables present the net gains (losses) recorded in accumulated OCI and the consolidated statements of income relating to the swaps used as cash flow hedges for the three and nine months ended September 30, 2015 and 2014:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Gains (losses) recognized in OCI on derivative (effective portion)	\$ (503)	\$ 28	\$ (724)	\$ (676)
Losses reclassified from OCI on derivative (effective portion)	\$ (100)	\$ (104)	\$ (304)	\$ (303)
Gains (losses) recognized in income on derivative (ineffective portion)	\$ —	\$ —	\$ —	\$ —



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The estimated net amount of the existing losses that are reported in accumulated OCI at September 30, 2015 that is expected to be reclassified into earnings within the next twelve months is \$372,000.

## Non-hedge Interest Rate Swaps

The Bank enters into interest rate swaps to facilitate client transactions and meet their financing needs. Upon entering into these instruments to meet client needs, the Bank enters into offsetting positions in order to minimize the Bank's interest rate risk. These swaps are derivatives, but are not designated as hedging instruments, and therefore changes in fair value are reported in current year earnings.

Interest rate swap contracts involve the risk of dealing with counterparties and their ability to meet contractual terms. When the fair value of a derivative instrument contract is positive, this generally indicates that the counter party or client owes the Bank, and results in credit risk to the Bank. When the fair value of a derivative instrument contract is negative, the Bank owes the client or counterparty and therefore, has no credit risk.

A summary of the Bank's interest rate swaps related to clients as of September 30, 2015 and December 31, 2014 is included in the following table:

(in thousands)	Bank Position	Notional		Notional	
		Amount September 30, 2015	Fair Value	Amount December 31, 2014	Fair Value
Interest rate swaps with Bank clients	Pay variable/receive fixed	\$ 19,277	\$ 510	\$ —	\$ —
Offsetting interest rate swaps with counterparty	Pay fixed/ receive variable	(19,277)	(510)	—	—
Total		\$ —	—	\$ —	\$ —

The Bank is required to pledge securities as collateral when the Bank is in a net loss position for all swaps with non-client counterparties when such net loss positions exceed \$250,000. The fair value of investment securities pledged as collateral by the Bank to cover such net loss positions totaled \$1.5 million and \$734,000 at September 30, 2015 and December 31, 2014.

## 9. OFF BALANCE SHEET RISKS, COMMITMENTS AND CONTINGENT LIABILITIES

The Company, in the normal course of business, is party to financial instruments with off balance sheet risk. These financial instruments primarily include commitments to extend credit and standby letters of credit. The contract or notional amounts of these instruments reflect the potential future obligations of the Company pursuant to those financial instruments. Creditworthiness for all instruments is evaluated on a case by case basis in accordance with the Company's credit policies. Collateral from the client may be required based on the Company's credit evaluation of the client and may include business assets of commercial clients, as well as personal property and real estate of individual clients or guarantors.

The Company also extends binding commitments to clients and prospective clients. Such commitments assure a borrower of financing for a specified period of time at a specified rate. Additionally, the Company makes binding purchase commitments to third party loan correspondent originators. These commitments assure that the Company will purchase a loan from such correspondent originators at a specific price for a specific period of time. The risk to the Company under such loan commitments is limited by the terms of the contracts. For example, the Company may not be obligated to advance funds if the client's financial condition deteriorates or if the client fails to meet specific covenants.

An approved but unfunded loan commitment represents a potential credit risk and a liquidity risk, since the Company's client(s) may demand immediate cash that would require funding. In addition, unfunded loan commitments represent interest rate risk as market interest rates may rise above the rate committed to the Company's client. Since a portion of these loan commitments normally expire unused, the total amount of outstanding commitments at any point in time may not require future funding.

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The table below presents the Company's commitments, exclusive of Mortgage Banking loan commitments, for each period ended:

(in thousands)	September 30, 2015	December 31, 2014
Unused warehouse lines of credit	\$ 258,952	\$ 208,069
Unused home equity lines of credit	275,482	240,372
Unused loan commitments - other	275,965	216,806
Commitments to purchase loans(1)	20,879	15,798
Standby letters of credit	13,641	12,383
FHLB letters of credit	—	750
Total commitments	\$ 844,919	\$ 694,178

(1) Commitments made through the Bank's Correspondent Lending channel.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a client to a third party. The terms and risk of loss involved in issuing standby letters of credit are similar to those involved in issuing loan commitments and extending credit. In addition to credit risk, the Company also has liquidity risk associated with standby letters of credit because funding for these obligations could be required immediately. The Company does not deem this risk to be material.

## 10. EARNINGS PER SHARE

Class A and Class B Shares participate equally in undistributed earnings. The difference in earnings per share between the two classes of common stock results solely from the 10% per share cash dividend premium paid on Class A Common Stock over that paid on Class B Common Stock.

A reconciliation of the combined Class A and Class B Common Stock numerators and denominators of the earnings per share and diluted earnings per share computations is presented below:

(in thousands, except per share data)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Net income	\$ 5,640	\$ 5,246	\$ 27,748	\$ 23,552

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Weighted average shares outstanding	20,848	20,797	20,856	20,795
Effect of dilutive securities	86	94	80	96
Average shares outstanding including dilutive securities	20,934	20,891	20,936	20,891
Basic earnings per share:				
Class A Common Stock	\$ 0.27	\$ 0.25	\$ 1.34	\$ 1.14
Class B Common Stock	\$ 0.25	\$ 0.24	\$ 1.22	\$ 1.09
Diluted earnings per share:				
Class A Common Stock	\$ 0.27	\$ 0.25	\$ 1.34	\$ 1.13
Class B Common Stock	\$ 0.25	\$ 0.24	\$ 1.22	\$ 1.08

Stock options excluded from the detailed earnings per share calculation because their impact was antidilutive are as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Antidilutive stock options	23,000	16,000	323,100	16,000
Average antidilutive stock options	20,300	16,000	186,969	15,000

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11. STOCK PLANS AND STOCK BASED COMPENSATION

On January 15, 2015, the Company's Board of Directors adopted the Republic Bancorp, Inc. 2015 Stock Incentive Plan (the "2015 Plan"), which became effective April 23, 2015 when the Company's shareholders approved the 2015 Plan. The 2015 Plan replaced the Company's 2005 Stock Incentive Plan, which expired on March 15, 2015.

The number of authorized shares under the 2015 Plan is fixed at 3,000,000, with such number subject to adjustment in the event of certain events, such as stock dividends, stock splits or the like. There is a minimum three-year vesting period for awards granted to employees under the 2015 Plan that vest based solely on the completion of a specified period of service, with options and restricted stock awards generally exercisable five to six years after the issue date. Stock options generally must be exercised within one year from the date the options become exercisable and have an exercise price that is at least equal to the fair market value of the Company's stock on the date the options were granted.

All shares issued under the above mentioned plans through September 30, 2015 were from authorized and reserved unissued shares. The Company has a sufficient number of authorized and reserved unissued shares to satisfy all anticipated option exercises. There are no Class B stock options outstanding or available for exercise under the Company's plans.

The fair value of each stock option granted is estimated on the date of grant using the Black-Scholes based stock option valuation model. This model requires the input of subjective assumptions that will usually have a significant impact on the fair value estimate. Expected volatilities are based on historical volatility of Republic's stock and other factors. Expected dividends are based on dividend trends and the market price of Republic's stock price at grant. Republic uses historical data to estimate option exercises and employee terminations within the valuation model. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve at the time of grant.

All share-based payments to employees, including grants of employee stock options, are recognized as compensation expense over the service period (generally the vesting period) in the consolidated financial statements based on their fair values.

The following table summarizes stock option activity from January 1, 2014 through September 30, 2015:

Weighted

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	Options Class A Shares	Weighted Average Exercise Price	Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding, January 1, 2014	327,500	\$ 20.03		
Granted	1,000	23.50		
Exercised	(90,500)	19.78		
Forfeited or expired	(83,000)	20.09		
Outstanding, December 31, 2014	155,000	\$ 20.15	1.14	\$ 709,933
Granted	320,900	24.50		
Exercised	(17,000)	19.60		
Forfeited or expired	(18,050)	22.95		
Outstanding, September 30, 2015	440,850	23.23	3.74	549,305
Fully vested and expected to vest	440,850	\$ 23.23	3.74	\$ 549,305
Exercisable (vested) at September 30, 2015	116,750	\$ 19.84	0.17	\$ 529,230

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Information related to stock options for the three and nine months ended September 30, 2015 follows:

(in thousands)	2015	2014	2015	2014
Intrinsic value of options exercised	\$ 26	\$ 125	\$ 81	\$ 151
Cash received from options exercised, net of shares redeemed	125	326	244	443
Total fair value of options granted	11	5	1,150	5

The following table summarizes restricted stock activity from January 1, 2014 through September 30, 2015:

	Restricted Stock Awards	Weighted-average grant date fair value per share
Outstanding, January 1, 2014	87,000	\$ 19.85
Granted	—	—
Forfeited or expired	(1,500)	19.85
Earned and issued	(5,000)	19.85
Outstanding, December 31, 2014	80,500	19.85
Granted	2,500	25.19
Forfeited or expired	(2,000)	19.85
Earned and issued	—	—
Outstanding, September 30, 2015	81,000	\$ 20.01

The Company recorded expense related to stock options and restricted stock awards for the three and nine months ended September 30, 2015 as follows:

(in thousands)	Three Months Ended September 30, 2015		Nine Months Ended September 30, 2015	
	2015	2014	2015	2014
Stock option expense	\$ 48	\$ 25	\$ 104	\$ 38
Restricted stock award expense	\$ 60	\$ 73	\$ 207	\$ 328

Unrecognized stock option and restricted stock award expense related to unvested options and awards (net of estimated forfeitures) are estimated as follows:

(in thousands)	Restricted Stock Awards	Options	Total
2015	\$ 74	\$ 68	\$ 142
2016	297	267	564
2017	271	264	535
2018	120	262	382
2019	12	145	157
2020 and after	10	30	40
Total	\$ 784	\$ 1,036	\$ 1,820



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## 12. SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE AND OTHER SHORT-TERM BORROWINGS

Securities sold under agreements to repurchase consist of short-term excess funds from correspondent banks, repurchase agreements and overnight liabilities to deposit clients arising from the Bank's treasury management program. While comparable to deposits in their transactional nature, these overnight liabilities to clients are in the form of repurchase agreements.

Repurchase agreements collateralized by securities are treated as financings; accordingly, the securities involved with the agreements are recorded as assets and are held by a safekeeping agent and the obligations to repurchase the securities are reflected as liabilities. Should the fair value of currently pledged securities fall below the associated repurchase agreements, the Bank would be required to pledge additional securities. To mitigate the risk of under collateralization, the Bank typically pledges at least two percent more in securities than the associated repurchase agreements. All such securities are under the Bank's control.

Information regarding securities sold under agreements to repurchase follows:

(dollars in thousands)	September 30, 2015		December 31, 2014	
Outstanding balance at end of period	\$	309,624	\$	356,108
Weighted average interest rate at period end		0.02	%	0.04
				%
Fair value of securities pledged:				
U.S. Treasury securities and U.S. Government agencies	\$	145,490	\$	121,378
Mortgage backed securities - residential		86,214		105,144
Collateralized mortgage obligations		119,737		151,956
Total securities pledged	\$	351,441	\$	378,478

  

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
Average outstanding balance during the period	\$ 363,905	\$ 317,053	\$ 363,518	\$ 266,765
Average interest rate during the period	0.02	0.04	0.03	0.04
	%	%	%	%
Maximum outstanding at any month end during the period	\$ 369,606	\$ 294,817	\$ 408,955	\$ 294,817



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## 13. OTHER COMPREHENSIVE INCOME

OCI components and related tax effects were as follows:

(in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
<b>Available for Sale Securities:</b>				
Change in unrealized gain (loss) on securities available for sale	\$ 488	\$ (10)	\$ 670	\$ 2,618
Reclassification adjustment for gain on security available for sale recognized in earnings	—	—	(88)	—
Change in unrealized gain on securities available for sale for which a portion of an other-than-temporary impairment has been recognized in earnings	(58)	65	(84)	434
Net unrealized gains	430	55	498	3,052
Tax effect	(151)	(21)	(175)	(1,070)
Net of tax	279	34	323	1,982
<b>Cash Flow Hedges:</b>				
Change in fair value of derivatives used for cash flow hedges	(503)	28	(724)	(676)
Reclassification amount for derivative losses realized in income	100	104	304	303
Net unrealized gains losses	(403)	132	(420)	(373)
Tax effect	140	(45)	146	131
Net of tax	(263)	87	(274)	(242)
Total other comprehensive income components, net of tax	\$ 16	\$ 121	\$ 49	\$ 1,740

Significant amounts reclassified out of each component of accumulated OCI for the three and nine months ended September 30, 2015 and 2014:

(in thousands)	Affected Line Items in the Consolidated Statements of Income	Amounts Reclassified From Accumulated Other Comprehensive Income			
		Three Months Ended		Nine Months Ended	
		September 30, 2015	2014	September 30, 2015	2014

Available for Sale  
Securities:

Gain on call of securities available for sale	Non interest income	\$ —	\$ —	\$ 88	\$ —
Tax effect	Income tax expense	—	—	(31)	—
Net of tax	Net income	—	—	57	—

Cash Flow Hedges:

Interest rate swap on money market deposits	Interest expense on deposits	(49)	(50)	(148)	(150)
Interest rate swap on FHLB advance	Interest expense on Federal Home Loan Bank advances	(51)	(54)	(156)	(153)
Total derivative losses on cash flow hedges	Total interest expense	(100)	(104)	(304)	(303)
Tax effect	Income tax expense	35	36	106	106
Net of tax	Net income	(65)	(68)	(198)	(197)

Net of tax, total all reclassification amounts	Net income	\$ (65)	\$ (68)	\$ (141)	\$ (197)
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The following is a summary of the accumulated OCI balances, net of tax:

(in thousands)	2015		September 30, 2015
	December 31, 2014	Change	
Unrealized gain on securities available for sale	\$ 3,839	\$ 378	\$ 4,217
Unrealized gain on security available for sale for which a portion of an other-than-temporary impairment has been recognized in earnings	792	(55)	737
Unrealized gain (loss) on cash flow hedge	(316)	(274)	(590)
Total unrealized gain	\$ 4,315	\$ 49	\$ 4,364

(in thousands)	2014		September 30, 2014
	December 31, 2013	Change	
Unrealized gain on securities available for sale	\$ 2,526	\$ 1,700	\$ 4,226
Unrealized gain on security available for sale for which a portion of an other-than-temporary impairment has been recognized in earnings	484	282	766
Unrealized gain (loss) on cash flow hedge	111	(242)	(131)
Total unrealized gain	\$ 3,121	\$ 1,740	\$ 4,861

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## 14. SEGMENT INFORMATION

## Segment Data:

Reportable segments are determined by the type of products and services offered and the level of information provided to the chief operating decision maker, who uses such information to review performance of various components of the business (such as banking centers and business units), which are then aggregated if operating performance, products/services, and clients are similar.

As of September 30, 2015, the Company was divided into four distinct operating segments: Traditional Banking, Warehouse Lending (“Warehouse”), Mortgage Banking and Republic Processing Group (“RPG”). Management considers the first three segments to collectively constitute “Core Bank” or “Core Banking” activities. Correspondent Lending operations are considered part of the Traditional Banking segment. The RPG segment includes the following divisions: Tax Refund Solutions (“TRS”), Republic Payment Solutions (“RPS”) and Republic Credit Solutions (“RCS”). TRS generates the majority of RPG’s income, with the relatively smaller divisions of RPG, RPS and RCS, considered immaterial for separate and independent segment reporting. All divisions of the RPG segment operate through the Bank.

The nature of segment operations and the primary drivers of net revenues by reportable segment are provided below:

Segment:	Nature of Operations	Primary Drivers of Net Revenues
Traditional Banking	Provides traditional banking products to clients primarily in its market footprint via its network of banking	Loans, investments and deposits

		centers and primarily to clients outside of its market footprint via its Internet and Correspondent Lending delivery channels.	
	Warehouse Lending	Provides short-term, revolving credit facilities to mortgage bankers across the Nation.	Mortgage warehouse lines of credit
Core Banking	Mortgage Banking	Primarily originates, sells and services long-term, single family, first lien residential real estate loans primarily to clients in its market footprint.	Gain on sale of loans and servicing fees
	Republic Processing Group	The TRS division facilitates the receipt and payment of federal and state tax refund products. The RPS division offers general purpose reloadable cards. The RCS division offers short-term credit products. RPG products are primarily provided to clients outside of the Bank's	Net refund transfer fees

market  
footprint.

The accounting policies used for Republic's reportable segments are the same as those described in the summary of significant accounting policies in the Company's 2014 Annual Report on Form 10-K. Segment performance is evaluated using operating income. Goodwill is not allocated. Income taxes are generally allocated based on income before income tax expense unless specific segment allocations can be reasonably made. Transactions among reportable segments are made at carrying value.

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Segment information for the three months ended September 30, 2015 and 2014 follows:

(dollars in thousands)	Three Months Ended September 30, 2015			Total Core Banking	Republic Processing Group	Total Company				
	Traditional Banking	Warehouse Lending	Mortgage Banking							
Net interest income	\$ 27,612	\$ 3,308	\$ 67	\$ 30,987	\$ 437	\$ 31,424				
Provision for loan and lease losses	1,338	(238)	—	1,100	1,133	2,233				
Net refund transfer fees	—	—	—	—	97	97				
Mortgage banking income	—	—	972	972	—	972				
Other non-interest income	6,115	8	76	6,199	538	6,737				
Total non-interest income	6,115	8	1,048	7,171	635	7,806				
Total non-interest expenses	24,109	663	1,151	25,923	2,315	28,238				
Income (loss) before income tax expense	8,280	2,891	(36)	11,135	(2,376)	8,759				
Income tax expense (benefit)	2,879	1,174	(13)	4,040	(921)	3,119				
Net income (loss)	\$ 5,401	\$ 1,717	\$ (23)	\$ 7,095	\$ (1,455)	\$ 5,640				
Segment end of period assets	\$ 3,600,230	\$ 393,110	\$ 13,832	\$ 4,007,172	\$ 28,805	\$ 4,035,977				
Net interest margin	3.23	%	3.62	%	NM	3.27	%	NM	3.31	%

Three Months Ended September 30, 2014  
Core Banking

(dollars in thousands)	Traditional Banking	Warehouse Lending	Mortgage Banking	Total Core Banking	Republic Processing Group	Total Company
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Net interest income	\$ 26,103	\$ 2,234	\$ 38	\$ 28,375	\$ 67	\$ 28,442	
Provision for loan and lease losses	1,471	71	—	1,542	(32)	1,510	
Net refund transfer fees	—	—	—	—	(133)	(133)	
Mortgage banking income	—	—	876	876	—	876	
Other non-interest income	5,452	4	41	5,497	287	5,784	
Total non-interest income	5,452	4	917	6,373	154	6,527	
Total non-interest expenses	21,899	466	754	23,119	2,086	25,205	
Income (loss) before income tax expense	8,185	1,701	201	10,087	(1,833)	8,254	
Income tax expense (benefit)	3,005	595	71	3,671	(663)	3,008	
Net income (loss)	\$ 5,180	\$ 1,106	\$ 130	\$ 6,416	\$ (1,170)	\$ 5,246	
Segment end of period assets	\$ 3,325,922	\$ 272,264	\$ 11,150	\$ 3,609,336	\$ 16,283	\$ 3,625,619	
Net interest margin	3.35	%	3.68	%	NM	3.38	%

Segment assets are reported as of the respective period ends while income and margin data are reported for the respective periods.

NM – Not Meaningful

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Segment information for the nine months ended September 30, 2015 and 2014 follows:

(dollars in thousands)	Nine Months Ended September 30, 2015 Core Banking			Total Core Banking	Republic Processing Group	Total Company				
	Traditional Banking	Warehouse Lending	Mortgage Banking							
Net interest income	\$ 80,369	\$ 9,354	\$ 180	\$ 89,903	\$ 1,601	\$ 91,504				
Provision for loan and lease losses	2,007	185	—	2,192	1,130	3,322				
Net refund transfer fees	—	—	—	—	17,339	17,339				
Mortgage banking income	—	—	3,549	3,549	—	3,549				
Gain on call of securities available for sale	88	—	—	88	—	88				
Other non-interest income	17,286	19	231	17,536	1,765	19,301				
Total non-interest income	17,374	19	3,780	21,173	19,104	40,277				
Total non-interest expenses	71,351	1,846	3,710	76,907	9,570	86,477				
Income before income tax expense	24,385	7,342	250	31,977	10,005	41,982				
Income tax expense	7,813	2,732	87	10,632	3,602	14,234				
Net income	\$ 16,572	\$ 4,610	\$ 163	\$ 21,345	\$ 6,403	\$ 27,748				
Segment end of period assets	\$ 3,600,230	\$ 393,110	\$ 13,832	\$ 4,007,172	\$ 28,805	\$ 4,035,977				
Net interest margin	3.19	%	3.58	%	NM	3.23	%	NM	3.26	%

Nine Months Ended September 30, 2014  
Core Banking

Total

Republic

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(dollars in thousands)	Traditional Banking	Warehouse Lending	Mortgage Banking	Core Banking	Processing Group	Total Company				
Net interest income	\$ 77,809	\$ 5,082	\$ 133	\$ 83,024	\$ 272	\$ 83,296				
Provision for loan and lease losses	1,780	232	—	2,012	(512)	1,500				
Net refund transfer fees	—	—	—	—	16,091	16,091				
Mortgage banking income	—	—	2,174	2,174	—	2,174				
Other non-interest income	16,451	9	186	16,646	1,412	18,058				
Total non-interest income	16,451	9	2,360	18,820	17,503	36,323				
Total non-interest expenses	68,431	1,294	2,977	72,702	8,986	81,688				
Income (loss) before income tax expense	24,049	3,565	(484)	27,130	9,301	36,431				
Income tax expense (benefit)	8,346	1,248	(169)	9,425	3,454	12,879				
Net income (loss)	\$ 15,703	\$ 2,317	\$ (315)	\$ 17,705	\$ 5,847	\$ 23,552				
Segment end of period assets	\$ 3,325,922	\$ 272,264	\$ 11,150	\$ 3,609,336	\$ 16,283	\$ 3,625,619				
Net interest margin	3.32	%	3.80	%	NM	3.34	%	NM	3.32	%

Segment assets are reported as of the respective period ends while income and margin data are reported for the respective periods.

NM — Not Meaningful

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15. SUBSEQUENT EVENT – AGREEMENT AND PLAN OF MERGER

Effective October 6, 2015, Republic and Cornerstone Bancorp, Inc. (“Cornerstone”), the parent company of Cornerstone Community Bank (“CCB”), entered into an Agreement and Plan of Merger (the “Agreement”) pursuant to which the Company will acquire Cornerstone, with CCB merging into RB&T. Cornerstone and CCB are headquartered in St. Petersburg, Florida.

Under the terms of the Agreement, the Company will acquire all of Cornerstone’s outstanding common stock in an all-cash transaction, resulting in a total cash payment to Cornerstone’s existing shareholders and stock option holders of approximately \$32.3 million. Republic will fund the cash payment through existing resources on-hand.

As of September 30, 2015, Cornerstone had approximately \$243 million in assets, consisting of approximately \$183 million in loans, no other real estate owned, approximately \$35 million of marketable securities, approximately \$5 million in cash and cash equivalents and approximately \$20 million in other assets. As of September 30, 2015, Cornerstone had approximately \$216 million of liabilities, consisting of approximately \$206 million in customer deposits and \$8 million in Federal Home Loan Bank advances.

The Agreement was unanimously approved by the Republic and Cornerstone boards of directors on October 6, 2015. The completion of the transaction is subject to customary conditions including regulatory approval and approval by Cornerstone’s shareholders, with an anticipated closing date during the first quarter of 2016.

All financial and other numeric measures of Cornerstone described in this filing are based upon Cornerstone’s internally prepared interim financial statement information as of September 30, 2015.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Management's Discussion and Analysis of Financial Condition and Results of Operations of Republic Bancorp, Inc. ("Republic" or the "Company") analyzes the major elements of Republic's consolidated balance sheets and statements of income. Republic, a bank holding company headquartered in Louisville, Kentucky, is the parent company of Republic Bank & Trust Company ("RB&T" or the "Bank") and Republic Insurance Services, Inc. (the "Captive"). The Bank is a Kentucky-based, state chartered non-member financial institution.

The Captive, which was formed during the third quarter of 2014, is a wholly-owned insurance subsidiary of the Company. The Captive provides property and casualty insurance coverage to the Company and the Bank as well as eight other third-party insurance captives for which insurance may not be available or economically feasible.

Republic Bancorp Capital Trust is a Delaware statutory business trust that is a 100%-owned unconsolidated finance subsidiary of Republic Bancorp, Inc.

Management's Discussion and Analysis of Financial Condition and Results of Operations of Republic should be read in conjunction with Part I Item 1 "Financial Statements."

As used in this filing, the terms "Republic," the "Company," "we," "our" and "us" refer to Republic Bancorp, Inc., and, where the context requires, Republic Bancorp, Inc. and its subsidiaries; and the term the "Bank" refers to the Company's subsidiary bank, RB&T.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements to be materially different from future results, performance or achievements expressed or implied by the forward-looking statements. Actual results may differ materially from those expressed or implied as a result of certain risks and uncertainties, including, but not limited to: changes in political and economic conditions; interest rate fluctuations; competitive product and pricing pressures; equity and fixed income market fluctuations; personal and corporate clients' bankruptcies; inflation; recession; acquisitions and integrations of acquired businesses; technological changes; changes in law and regulations or the interpretation and enforcement thereof; changes in fiscal, monetary, regulatory and tax policies; monetary fluctuations; success in gaining regulatory approvals when required; information security breaches or cyber security attacks involving either the Company or one of the Company's third party service providers; as well as other risks and uncertainties reported from time to time in the Company's filings with the Securities and Exchange Commission ("SEC"), including Part I Item 1A "Risk Factors" of the Company's 2014 Annual Report on Form 10-K and Part II Item 1A "Risk Factors" of this filing.

Broadly speaking, forward-looking statements include:

- projections of revenue, income, expenses, losses, earnings per share, capital expenditures, dividends, capital structure or other financial items;
- descriptions of plans or objectives for future operations, products or services;
- forecasts of future economic performance; and
- descriptions of assumptions underlying or relating to any of the foregoing.

The Company may make forward-looking statements discussing management's expectations about various matters, including:

- loan delinquencies; non-performing, classified, or impaired loans; and troubled debt restructurings ("TDRs");
- further developments in the Bank's ongoing review of and efforts to resolve possible problem credit relationships, which could result in, among other things, additional provisions for loan and lease losses ("Provision");
- future credit quality, credit losses and the overall adequacy of the Allowance for Loan and Lease Losses ("Allowance");
- potential impairment charges or write-downs of other real estate owned ("OREO");
- future short-term and long-term interest rates and the respective impact on net interest income, net interest spread, net income, liquidity, capital and economic value of equity ("EVE");
- the future impact of Company strategies to mitigate interest rate risk;
- future long-term interest rates and their impact on the demand for Mortgage Banking products, Warehouse lines of credit and Correspondent Lending products;
- the future value of mortgage servicing rights ("MSRs");

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- the potential impairment of investment securities;
- the growth in the Bank’s loan portfolio, in general and overall mix of such portfolio;
- the growth in the Bank’s Warehouse Lending portfolio;
- the growth in single family residential, first lien real estate loans originated through the Bank’s Correspondent Lending delivery channel;
- the volatility of the Bank’s Warehouse Lending portfolio outstanding balances;
- the Bank’s ability to maintain and/or grow deposits;
- the concentrations and volatility of the Bank’s securities sold under agreements to repurchase;
- the Company’s intentions regarding its Trust Preferred Securities (“TPS”);
- the Company’s ability to successfully implement strategic plans, including, but not limited to, those related to pending or future business acquisitions;
- future accretion of discounts on loans acquired in the Bank’s 2012 FDIC-assisted transactions and the effect of such accretion on the Bank’s net interest income and net interest margin;
- future amortization of premiums on loans acquired through the Bank’s Correspondent Lending channel and the effect of such amortization on the Bank’s net interest income and net interest margin;
- the future financial performance of Tax Refund Solutions (“TRS”), a division of the Republic Processing Group (“RPG”) segment;
- future Refund Transfer (“RT”) volume for TRS;
- the future net revenue associated with RTs at TRS;
- the future financial performance of Republic Payment Solutions (“RPS”), a division of RPG;
- the future financial performance of Republic Credit Solutions (“RCS”), a division of RPG;
- the extent to which regulations written and implemented by the Consumer Financial Protection Bureau (“CFPB”), and other federal, state and local governmental regulation of consumer lending and related financial products and services, may limit or prohibit the operation of the Company’s business;
- financial services reform and other current, pending or future legislation or regulation that could have a negative effect on the Company’s revenue and businesses, including but not limited to, Basel III capital reforms; the Dodd-Frank Wall Street Reform and Consumer Protection Act (“Dodd-Frank Act”); and legislation and regulation relating to overdraft fees (and changes to the Bank’s overdraft practices as a result thereof), interchange fees, credit cards, and other bank services;
- the impact of new accounting pronouncements;
- legal and regulatory matters including results and consequences of regulatory guidance, litigation, administrative proceedings, rule-making, interpretations, actions and examinations;
- future capital expenditures; and
  - the strength of the U.S. economy in general and the strength of the local and regional economies in which the Company conducts operations.

Forward-looking statements discuss matters that are not historical facts. As forward-looking statements discuss future events or conditions, the statements often include words such as “anticipate,” “believe,” “estimate,” “expect,” “intend,” “plan,” “project,” “target,” “can,” “could,” “may,” “should,” “will,” “would,” or similar expressions. Do not rely on forward-looking statements. Forward-looking statements detail management’s expectations regarding the future and are not guarantees. Forward-looking statements are assumptions based on information known to management only as of the date the statements are made and management may not update them to reflect changes that occur subsequent to the date the statements are made.

See additional discussion under Part I Item 1 “Business” and Part I Item 1A “Risk Factors” of the Company’s 2014 Annual Report on Form 10-K and Part II Item 1A “Risk Factors” of this filing.





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Cornerstone Agreement and Plan of Merger

Effective October 6, 2015, Republic and Cornerstone Bancorp, Inc. (“Cornerstone”), the parent company of Cornerstone Community Bank (“CCB”), entered into an Agreement and Plan of Merger (the “Agreement”) pursuant to which the Company will acquire Cornerstone, with CCB merging into RB&T. Cornerstone and CCB are headquartered in St. Petersburg, Florida.

Under the terms of the Agreement, the Company will acquire all of Cornerstone’s outstanding common stock in an all-cash transaction, resulting in a total cash payment to Cornerstone’s existing shareholders and stock option holders of approximately \$32.3 million. Republic will fund the cash payment through existing resources on-hand.

As of September 30, 2015, Cornerstone had approximately \$243 million in assets, consisting of approximately \$183 million in loans, no other real estate owned, approximately \$35 million of marketable securities, approximately \$5 million in cash and cash equivalents and approximately \$20 million in other assets. As of September 30, 2015, Cornerstone had approximately \$216 million of liabilities, consisting of approximately \$206 million in customer deposits and \$8 million in Federal Home Loan Bank advances.

The Agreement was unanimously approved by the Republic and Cornerstone boards of directors on October 6, 2015. The completion of the transaction is subject to customary conditions including regulatory approval and approval by Cornerstone’s shareholders, with an anticipated closing date during the first quarter of 2016.

All financial and other numeric measures of Cornerstone described in this filing are based upon Cornerstone’s internally prepared interim financial statement information as of September 30, 2015.

RPG to Introduce the “Easy Advance”

Since RB&T’s discontinuance of the Refund Anticipation Loan (“RAL”) in April 2012, the tax industry, as a whole, has continued to make credit alternatives available to its customer base each year, including the availability of RALs in various states through finance companies. One credit alternative to a traditional RAL the industry has developed is a product that allows a taxpayer to receive an advance of a portion of their refund with no-fee paid by the taxpayer, with all fees for the advance being paid by the tax preparer or tax software company (collectively, the “Tax Providers”) to the lenders that offer this product. In an effort to gain a competitive marketing advantage, some Tax Providers offered this no-fee advance product to the public in 2015 with some planning to offer a similar program in the upcoming first

quarter 2016 tax season.

The Bank's Board of Directors ("Board") and senior management have developed plans to work with the Tax Providers to offer a no-fee tax credit product during the first quarter of 2016. As part of the program, the Tax Providers will pay the Bank a flat fee per approved tax credit product. Management currently anticipates that the RPG's credit product, which has been named "Easy Advance," will have the following features:

- An advance amount of \$750 per customer;
- No requirement that the customer obtain another bank product, such as an RT;
- All fees for the product to be paid by the Tax Providers;
- The customer can elect to have proceeds disbursed by direct deposit, prepaid card, check or the Walmart Direct2Cash product;
- The Tax Providers may not impose an upcharge of any kind to the Easy Advance customer to offset the cost of the advance,
- Repayment to the Bank will be deducted from the customer's tax refund proceeds; and
- If an insufficient refund to repay the Easy Advance occurs:
  - o there would be no recourse to the customer,
  - o no negative credit reporting on the customer, and
  - o no collection efforts against the customer.

During the third quarter of 2015, the Bank's senior management team reviewed with its primary federal regulator, the FDIC, the features listed above for the Easy Advance product and the Bank's plans to offer the product during the first quarter of 2016.

RB&T's management has built an internal model projecting out the overall volume and profitability of the Easy Advance product for the upcoming tax season. Management is currently uncertain as to the overall predictability of its internal projections due to many factors, with the two most significant factors being the overall volume of the product and the overall credit losses for the product.

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Management believes the overall volume of the product will be primarily dependent on the overall marketing of the product by the Tax Providers. The Tax Providers' willingness to market the product will be highly dependent upon the actual value and perceived value of the product by the Tax Providers. The product is intended to be a no-fee value-added product to the taxpayer customer. This no-fee product to the customer is intended to attract additional tax preparation customers to the Tax Providers, with the Tax Providers' expectation to earn more than enough revenue on their tax preparation services to cover the costs they incur in offering the product. If the actual value or perceived value of the product does not meet with the Tax Providers' expectations, the overall marketing of the product is likely to be less significant, and as a result, the sales volume of the product will be lower than RB&T's management currently estimates. If the product offering does indeed increase taxpayer foot traffic to the Tax Providers, the marketing of the product could be significant and as a result the volume of the product could be higher than RB&T's management currently estimates.

Related to the overall credit losses for the Easy Advance, the Bank's ability to control those losses will be highly dependent upon its ability to predict the taxpayer's likelihood to receive his or her tax refund filed with the IRS. The Bank's approval model for the Easy Advance will be based on prior year IRS funding patterns with on-going changes made in-season to adjust for any new current year funding patterns recognized by the Bank. Because much of the loan volume overall will occur before any current year funding patterns can be analyzed with subsequent underwriting changes made, credit losses could be higher than management's predictions if IRS funding patterns change materially between the first quarter of 2015 and the first quarter of 2016.

See additional discussion regarding the RPG segment and the Easy Advance under Part II Item 1A "Risk Factors."

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## BUSINESS SEGMENT COMPOSITION

As of September 30, 2015, the Company was divided into four distinct operating segments: Traditional Banking, Warehouse Lending (“Warehouse”), Mortgage Banking and Republic Processing Group (“RPG”). Management considers the first three segments to collectively constitute “Core Bank” or “Core Banking” activities. The Warehouse segment was reported as a division of the Traditional Banking segment prior to the fourth quarter of 2014, but realized the quantitative and qualitative nature of a segment by the end of 2014. All prior periods have been reclassified to conform to the current presentation.

## Three months ended September 30, 2015

## Core Banking

(dollars in thousands)	Traditional Banking	Warehouse Lending	Mortgage Banking	Total Core Banking	Republic Processing Group	Total Company
Net income (loss)	\$ 5,401	\$ 1,717	\$ (23)	\$ 7,095	\$ (1,455)	\$ 5,640
Total assets	3,600,230	393,110	13,832	4,007,172	28,805	4,035,977
Net interest margin	3.23 %	3.62 %	NM	3.27 %	NM	3.31 %

## Three months ended September 30, 2014

## Core Banking

(dollars in thousands)	Traditional Banking	Warehouse Lending	Mortgage Banking	Total Core Banking	Republic Processing Group	Total Company
Net income (loss)	\$ 5,180	\$ 1,106	\$ 130	\$ 6,416	\$ (1,170)	\$ 5,246
Total assets	3,325,922	272,264	11,150	3,609,336	16,283	3,625,619
Net interest margin	3.35 %	3.68 %	NM	3.38 %	NM	3.38 %

## Nine months ended September 30, 2015

## Core Banking

(dollars in thousands)	Traditional Banking	Warehouse Lending	Mortgage Banking	Total Core Banking	Republic Processing Group	Total Company
Net income	\$ 16,572	\$ 4,610	\$ 163	\$ 21,345	\$ 6,403	\$ 27,748
Total assets	3,600,230	393,110	13,832	4,007,172	28,805	4,035,977
Net interest margin	3.19 %	3.58 %	NM	3.23 %	NM	3.26 %

Nine months ended September 30, 2014

Core Banking

(dollars in thousands)	Traditional Banking	Warehouse Lending	Mortgage Banking	Total Core Banking	Republic Processing Group	Total Company
Net income (loss)	\$ 15,703	\$ 2,317	\$ (315)	\$ 17,705	\$ 5,847	\$ 23,552
Total assets	3,325,922	272,264	11,150	3,609,336	16,283	3,625,619
Net interest margin	3.32 %	3.80 %	NM	3.34 %	NM	3.32 %

Segment assets are reported as of the respective period ends while income and margin data are reported for the respective periods.

NM — Not Meaningful

For expanded segment financial data see Footnote 14 “Segment Information” of Part I Item 1 “Financial Statements.”

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(I) Traditional Banking segment

The Traditional Bank provides traditional banking products primarily to customers in the Company's market footprint. As of September 30, 2015, in addition to Internet Banking and Correspondent Lending delivery channels, Republic had 40 full-service banking centers with locations as follows:

Kentucky — 32

Metropolitan Louisville — 19

Central Kentucky — 8

Elizabethtown — 1

Frankfort — 1

Georgetown — 1

Lexington — 4

Shelbyville — 1

Western Kentucky — 2

Owensboro — 2

Northern Kentucky — 3

Covington — 1

Florence — 1

Independence — 1

Southern Indiana — 3

Floyds Knobs — 1

Jeffersonville — 1

New Albany — 1

Metropolitan Tampa, Florida — 2

Metropolitan Cincinnati, Ohio — 1

Republic's headquarters are located in Louisville, which is the largest city in Kentucky based on population.

The Bank's principal lending activities consists of the following:

**Retail Mortgage Lending** — Through its retail banking centers detailed above, its Correspondent Lending channel and its Internet Banking channel, the Bank originates single family, residential real estate loans. In addition, the Bank originates home equity loans and home equity lines of credit ("HELOCs") through its retail banking centers. All such loans are generally collateralized by owner occupied property. For those loans originated through the Bank's retail banking centers, the collateral is predominately located in the Bank's market footprint, while loans originated through the Correspondent Lending channel and Internet Banking are generally secured by owner occupied collateral located outside of the Bank's market footprint. All mortgage loans retained on balance sheet are included as a component of the Company's "Traditional Banking" segment and are discussed below and elsewhere in this filing.

**Commercial Lending** — The Bank's commercial real estate ("CRE") loans are generally made to small-to-medium sized businesses in amounts up to 80% or 85% loan-to-value ("LTV"), depending on the market, of the lesser of the appraised value or purchase price of the property. The Bank's CRE loans are typically secured by improved property such as office buildings, medical facilities, retail centers, warehouses, apartment buildings, condominiums, schools, religious institutions and other types of commercial use property.

A broad range of short-to-medium-term collateralized commercial and industrial ("C&I") loans are made available to businesses for working capital, business expansion (including acquisitions of real estate and improvements), and the purchase of equipment or machinery. These often represent term loans, lines of credit and equipment and receivables financing. Equipment loans are typically originated on a fixed-term basis ranging from one to five years.

During 2015, while continuing to increase its total commercial-related loan portfolio, the Bank has strived to diversify its commercial loan mix by increasing the ratio of C&I loans to total commercial loans and conversely decreasing the ratio of CRE loans to total commercial loans.



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Construction and Land Development Lending — The Bank originates residential construction real estate loans to finance the construction of single family dwellings. Construction loans also are made to contractors to build single family dwellings under contract. Construction loans are generally offered on the same basis as other single family, first lien residential real estate loans, except that a larger percentage down payment is typically required.

The Bank also originates land development loans to real estate developers for the acquisition, development and construction of commercial projects.

Internet Lending — The Bank accepts online loan applications through its website, [www.republicbank.com](http://www.republicbank.com). Historically, the majority of loans originated through the internet have been within the Bank's traditional markets of Kentucky and Indiana. Other states where loans are marketed include Tennessee, Florida, Ohio, Virginia, and Minnesota, as well as, the District of Columbia.

Correspondent Lending — The Bank began acquiring single family, first lien mortgage loans for investment through its Correspondent Lending channel in May 2014. Correspondent Lending generally involves the Bank acquiring, primarily from its Warehouse clients, closed loans that meet the Bank's specifications. Substantially all loans purchased through the Correspondent Lending channel are purchased at a premium. Premiums on loans held for investment acquired through the Correspondent Lending channel are amortized into interest income on the level-yield method over the expected life of the loan. As previously disclosed, loans acquired through the Correspondent Lending channel are generally made to borrowers outside of the Bank's market footprint. As of September 30, 2015, 80% of loans originated through the Company's Correspondent Lending channel were secured by single family residences located in the state of California.

Consumer Lending — Traditional consumer loans made by the Bank include secured and unsecured personal loans in addition to credit cards. With the exception of home equity loans, which are actively marketed in conjunction with single family, first lien residential real estate loans, other traditional consumer loan products, while available, are not and have not been actively promoted in the Bank's markets.

The Bank's other Traditional Banking activities generally consists of the following:

Private Banking — The Bank provides financial products and services to high net worth individuals through its Private Banking Department. The Bank's Private Banking officers have extensive banking experience and are trained to meet the unique financial needs of this clientele.

Treasury Management Services — The Bank provides various deposit products designed for commercial business clients located throughout its market areas. Lockbox processing, remote deposit capture, business on-line banking, account reconciliation and Automated Clearing House (“ACH”) processing are additional services offered to commercial businesses through the Bank’s Treasury Management Department.

Internet Banking — The Bank expands its market penetration and service delivery by offering clients Internet Banking services and products through its website, [www.republicbank.com](http://www.republicbank.com).

Other Banking Services — The Bank also provides trust, title insurance and other financial institution related products and services.

Bank Acquisitions — The Bank maintains an acquisition strategy to selectively grow its franchise as a complement to its organic growth strategies. On October 7, 2015, the Company announced that it had entered into an agreement to acquire Cornerstone Bancorp, Inc., headquartered in St. Petersburg, Florida.

See additional detail regarding the Traditional Banking segment under Footnote 14 “Segment Information” of Part I Item 1 “Financial Statements.”

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(II) Warehouse Lending segment

The Bank provides short-term, revolving credit facilities to mortgage bankers across the Nation through mortgage warehouse lines of credit. These credit facilities are secured by single family, first lien residential real estate loans. The credit facility enables the mortgage banking clients to close single family, first lien residential real estate loans in their own name and temporarily fund their inventory of these closed loans until the loans are sold to investors approved by the Bank or purchased by the Bank through its Correspondent Lending channel. Individual loans are expected to remain on the warehouse line for an average of 15 to 30 days. Interest income and loan fees are accrued for each individual loan during the time the loan remains on the warehouse line and collected when the loan is sold. The Bank receives the sale proceeds of each loan directly from the investor and applies the funds to pay off the warehouse advance and related accrued interest and fees. The remaining proceeds are credited to the mortgage banking client.

See additional detail regarding the Warehouse Lending segment under Footnote 14 “Segment Information” of Part I Item 1 “Financial Statements.”

(III) Mortgage Banking segment

Mortgage Banking activities primarily include 15-, 20- and 30-year fixed-term single family, first lien residential real estate loans that are sold into the secondary market, primarily to the Federal Home Loan Mortgage Corporation (“FHLMC” or “Freddie Mac”). The Bank typically retains servicing on these loans. Administration of loans with servicing retained by the Bank includes collecting principal and interest payments, escrowing funds for property taxes and property insurance and remitting payments to secondary market investors. A fee is received by the Bank for performing these standard servicing functions.

See additional detail regarding Mortgage Banking under Footnote 7 “Mortgage Banking Activities” and Footnote 14 “Segment Information” of Part I Item 1 “Financial Statements.”

(IV) Republic Processing Group segment

All divisions of the RPG segment operate through the Bank. Nationally, RPG facilitates the receipt and payment of federal and state tax refund products under the TRS division. The RPS division offers general purpose reloadable prepaid debit cards through third party program managers. The RCS division offers short-term consumer credit products.

During the third quarter of 2015, one of RCS' small dollar consumer loan programs exited the program's pilot phase. As part of this program, the Company retains a 10% ownership in the loans originated and sells a 90% participation interest. During the third quarter of 2015, the Company sold approximately \$63 million of loans from this program compared to \$198,000 during the third quarter of 2014. As of September 30, 2015, RCS carried approximately \$5 million in such loans on its balance sheet, which represented the aforementioned 10% retained ownership. The growth of this program, as discussed below, had a meaningful impact on RPG's results of operations for the three and nine months ended September 30, 2015.

See additional detail regarding the RPG segment under Footnote 14 "Segment Information" of Part I Item 1 "Financial Statements."

#### OVERVIEW (Three Months Ended September 30, 2015 Compared to Three Months Ended September 30, 2014)

Net income for the third quarter of 2015 was \$5.6 million, representing an increase of \$394,000, or 8%, compared to the same period in 2014. Diluted earnings per Class A Common Share increased to \$0.27 for the quarter ended September 30, 2015 compared to \$0.25 for the same period in 2014.

Within the Company's Traditional Banking segment, net income for the third quarter of 2015 increased \$221,000, or 4%, from the same period in 2014, primarily due to an increase in net interest income, driven by solid loan growth during the previous twelve months.

Net income at the Company's Warehouse segment increased \$611,000, or 55%, for the third quarter of 2015 compared to the same period in 2014, as both total commitments and usage of such commitments increased.

The Company's Mortgage Banking segment reflected a net loss of \$23,000 for the third quarter of 2015 compared to net income of \$130,000 for the same period in 2014.

RPG's third quarter 2015 net loss increased \$285,000, or 24%, over the same period in 2014.

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Other general highlights by business segment for the quarter ended September 30, 2015 consisted of the following:

Traditional Banking segment

- Net income increased \$221,000, or 4%, for the third quarter of 2015 compared to the same period in 2014.
- Net interest income increased \$1.5 million, or 6%, for the third quarter of 2015 compared to the same period in 2014. The Traditional Banking segment net interest margin decreased 12 basis points for the quarter ended September 30, 2015 to 3.23% from 3.35% during the third quarter of 2014.
- The Traditional Banking Provision was \$1.3 million for the third quarter of 2015 compared to \$1.5 million for the same period in 2014.
- Total non interest income increased \$663,000, or 12%, for the third quarter of 2015 compared to the same period in 2014.
- Total non interest expense increased \$2.2 million, or 10%, during the third quarter of 2015 compared to the third quarter of 2014.
- Gross Traditional Bank loans increased by \$71 million, or 2%, from June 30, 2015 to September 30, 2015.
- Traditional Bank deposits increased by \$95 million, or 4%, from June 30, 2015 to September 30, 2015, with non interest-bearing deposits increasing \$48 million, or 9%, and interest-bearing deposits increasing approximately \$47 million, or 3%.

Warehouse Lending segment

- Net income increased \$611,000, or 55%, for the third quarter of 2015 compared to the same period in 2014.
- Net interest income increased \$1.1 million, or 48%, for the third quarter of 2015 compared to the same period in 2014. The Warehouse segment net interest margin decreased 6 basis points from the third quarter of 2014 to 3.62% for the same period in 2015.
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The Warehouse Provision was a credit of \$238,000 for the third quarter of 2015 compared to charge of \$71,000 for the same period in 2014.

- Average line usage was 56% during the third quarter of 2015 compared to 54% during the third quarter of 2014.
- Outstanding balances for Warehouse lines of credit decreased by \$95 million, or 20%, during the third quarter of 2015 compared to an increase of \$28 million, or 12%, during the third quarter of 2014.

#### Mortgage Banking segment

- Within the Mortgage Banking segment, mortgage banking income increased \$96,000, or 11%, during the third quarter of 2015 compared to the same period in 2014.
- Overall, Republic's proceeds from the sale of secondary market loans totaled \$35 million during the third quarter of 2015 compared to \$22 million during the same period in 2014. Volume during the third quarter of 2015 benefited from continued low, long-term interest rates.

#### Republic Processing Group segment

- Net loss increased \$285,000, or 24%, for the third quarter of 2015 compared to the same period in 2014. The higher net loss was primarily driven by up-front loan loss provisions required for the growth in one of RCS's small dollar consumer loan programs. The Company moved beyond the pilot phase for this program in June and began to grow these loans substantially compared to its historical growth rates. Altogether, Republic's portion of these loans, which represents 10% of the total of this program's loans outstanding, grew approximately \$3 million during the third quarter of 2015.

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- While the Bank discontinued the offering of its Refund Anticipation Loan (“RAL”) product effective April 30, 2012, the Bank still records recoveries on RALs charged-off in prior periods. Additionally, RPG provides for losses on short-term consumer loans originated through the RCS division. Overall, RPG recorded a net charge to the Provision of \$1.1 million during the third quarter of 2015, compared to a net credit of \$32,000 for the same period in 2014.
- Non interest income increased \$481,000 for the third quarter of 2015 compared to the same period in 2014.
- Non interest expenses were \$2.3 million for the third quarter of 2015 compared to \$2.1 million for the same period in 2014.

RESULTS OF OPERATIONS (Three Months Ended September 30, 2015 Compared to Three Months Ended September 30, 2014)

Net Interest Income

Banking operations are significantly dependent upon net interest income. Net interest income is the difference between interest income on interest-earning assets, such as loans and investment securities and the interest expense on interest-bearing liabilities used to fund those assets, such as interest-bearing deposits, securities sold under agreements to repurchase and Federal Home Loan Bank (“FHLB”) advances. Net interest income is impacted by both changes in the amount and composition of interest-earning assets and interest-bearing liabilities, as well as market interest rates.

Total Company net interest income increased \$3.0 million, or 10%, during the third quarter of 2015 compared to the same period in 2014. The primary driver of the increase in total Company net interest income was growth in the Company’s quarterly average loans outstanding, which increased \$439 million, or 16%, from the third quarter of 2014 to the third quarter of 2015. The benefit from the growth in the loan portfolio was partially offset by a continuing general decline in the Company’s interest-earning asset yields without a similar corresponding decline in funding costs. The total Company net interest margin decreased from 3.38% during the third quarter of 2014 to 3.31% for the same period in 2015.

The most significant components affecting the total Company’s net interest income by business segment follow:

Traditional Banking segment

Net interest income within the Traditional Banking segment increased \$1.5 million, or 6%, for the quarter ended September 30, 2015 compared to the same period in 2014. The Traditional Banking net interest margin was 3.23% for the third quarter of 2015, a decrease of 12 basis points from the same period in 2014. The increase in the Traditional Bank's net interest income and the decrease in the net interest margin during the third quarter of 2015 were primarily attributable to the following factors:

- Traditional Bank loans, excluding loans acquired through the Company's 2012 FDIC-assisted transactions, experienced yield compression of 22 basis points from the third quarter of 2014 to the same period in 2015. Average loans outstanding, excluding loans from the 2012 FDIC-assisted transactions, were \$2.5 billion with a weighted average yield of 4.30% during the third quarter of 2014 compared to \$2.8 billion with a weighted average yield of 4.08% during the third quarter of 2015. The overall effect of these changes in rate and volume was an increase of \$2.0 million in interest income. The increase in average loans for the third quarter of 2015 over the third quarter of 2014 was driven primarily by the growth in the Bank's lower yielding Correspondent loan portfolio, which the Bank first began to acquire in May 2014.
- Net interest income related to loans from the Company's 2012 FDIC-assisted transactions was lower due to payoffs on the portfolio over the previous twelve months together with diminishing benefits from discount accretion. Overall, the average balance of the portfolio was \$29 million with a yield of 16.70% for the third quarter of 2015 compared to \$52 million with a yield of 12.37% for the same period in 2014. The overall effect of these changes in rate and volume was a decrease of \$381,000 in interest income. Interest income on this portfolio was \$1.6 million during the third quarter of 2014, with \$732,000, or 46%, of such income attributable to discount accretion compared to interest income of \$1.2 million for the same period in 2015, with \$703,000, or 58%, of such income attributable to discount accretion. Discount accretion on this portfolio contributed 10 and 11 basis points, respectively, to the overall Traditional Bank's net interest margin. Management projects accretion of loan discounts related to the 2012 FDIC-assisted transactions to be approximately \$300,000 for the remainder of 2015. The accretion estimate for the remainder of 2015 could be positively impacted by positive workout arrangements in which the Bank receives loan payoffs for amounts greater than the loans' respective carrying values.



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- The weighted average cost of FHLB advances during the third quarter of 2015 compared to the same period in 2014 declined to 1.93% from 2.16%. The average outstanding advances increased \$41 million during the same period, with the Traditional Bank employing a higher mix of lower cost overnight borrowings during third quarter of 2015. The net effect of these changes in rate and volume was an increase in net interest income of \$134,000.
- The weighted average cost of time deposits during the third quarter of 2015 compared to the same period in 2014 increased to 1.00% from 0.60%, while average time deposits increased \$35 million during the same period. These changes in rate and volume drove a \$270,000 increase in interest expense and were primarily driven by the Bank's promotion of its five-year certificate of deposit product. This promotion first began in September of 2014, and through September 30, 2015, had raised \$60 million in certificates of deposit at a weighted average cost of 1.93%.

The Company elected not to redeem its subordinated note on October 1, 2015, the expiration of the note's fixed rate period. Effective October 1, 2015, the Company's subordinated note is subject to repricing on the first day of each calendar quarter based on the three-month London Interbank Offered Rate ("LIBOR"), as of the close of business two business days prior to the end of the quarter, plus 1.42%. Based on the new rate in effect on October 1, 2015, the quarterly cost related to the Company's subordinated debentures will decrease from approximately \$628,000 during the third quarter of 2015 to approximately \$183,000 for the fourth quarter of 2015, an expected savings of \$445,000 for the fourth quarter. The overall savings related to the quarterly interest expense for the Company's subordinated note in the future is subject to changes in the three-month LIBOR.

The downward repricing of interest-earning assets is expected to continue to cause compression in Republic's net interest income and

net interest margin in the near future. Because the Federal Funds Target Rate ("FFTR"), the index which many of the Bank's short-term deposit rates track, has remained at a target range between 0.00% and 0.25%, no future FFTR decreases from the Federal Open Market Committee of the Federal Reserve Bank ("FRB") are possible, exacerbating the compression to the Bank's net interest income and net interest-bearing margin caused by its repricing loans and investments. The Bank is unable to precisely determine its net interest income and net interest margin in the future because several factors remain unknown, including, but not limited to, the future demand for the Bank's financial products and its overall future liquidity needs, among many other factors.

Warehouse Lending segment

Net interest income within the Warehouse Lending segment increased \$1.1 million, or 48%, from the third quarter of 2014 compared to the same period in 2015, despite a decline in net interest margin of 6 basis points. The increase in net interest income was primarily attributable to higher average outstanding balances for the current period as compared to the same period in 2014.

Total Warehouse line commitments increased from \$483 million at September 30, 2014 to \$653 million at September 30, 2015. Average line usage rates of such commitments increased to 56% during the third quarter of 2015 compared from 54% during the third quarter of 2014. Usage rates for the third quarter of 2015 benefitted from continued low, long-term mortgage rates during the period, while the overall yield declined due to competitive pricing pressures within the industry.

Driven by the increase in outstanding commitments and usage rates, average outstanding Warehouse lines of credit during the third quarter of 2015 increased \$122 million, or 50%, compared to the same period in 2014. Average outstanding warehouse lines were \$365 million during the third quarter of 2015 with a weighted average yield of 3.86%, compared to average outstanding lines of \$243 million with a weighted average yield of 3.92% for the same period in 2014.

#### Republic Processing Group segment

Net interest income within the RPG segment increased \$370,000 from the third quarter of 2014 compared to the same period in 2015. The increase in net interest income was primarily attributable to year over year growth in higher yielding short-term, consumer credit products at the RCS division.

Average RPG loans during the third quarter of 2015 increased \$5 million compared to the same period in 2014. The weighted average yield during the third quarter of 2015 was 21.11%, compared to 9.09% for the same period in 2014. The growth in loans at RPG occurred as the Company moved beyond the pilot phase for one of its small dollar consumer loan programs in June to grow these loans substantially compared to the program's historical growth rates.

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Table 1 — Total Company Average Balance Sheets and Interest Rates for the Three Months Ended September 30, 2015 and 2014

(dollars in thousands)	Three Months Ended September 30, 2015				Three Months Ended September 30, 2014			
	Average Balance	Interest	Average Rate		Average Balance	Interest	Average Rate	
<b>ASSETS</b>								
Interest-earning assets:								
Taxable investment securities, including FHLB stock(1)	\$ 533,956	\$ 2,039	1.53	%	\$ 539,020	\$ 2,202	1.63	%
Federal funds sold and other interest-earning deposits	30,633	28	0.37	%	29,713	26	0.35	%
RPG loans and fees(2)(3)	8,317	439	21.11	%	3,299	75	9.09	%
Outstanding Warehouse lines of credit and fees(2)(3)	365,291	3,525	3.86	%	243,020	2,379	3.92	%
All other loans and fees(2)(3)	2,861,449	30,076	4.20	%	2,549,469	28,462	4.47	%
Total interest-earning assets	3,799,646	36,107	3.80	%	3,364,521	33,144	3.94	%
Allowance for loan and lease losses	(26,032)				(22,869)			
Non interest-earning assets:								
Non interest-earning cash and cash equivalents	62,422				60,367			
Premises and equipment, net	32,727				33,932			
Bank owned life insurance	51,963				50,862			
Other assets(1)	50,775				43,200			
Total assets	\$ 3,971,501				\$ 3,530,013			
<b>LIABILITIES AND STOCK-HOLDERS' EQUITY</b>								
Interest-bearing liabilities:								

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Transaction accounts	\$ 863,630	\$ 148	0.07	%	\$ 755,061	\$ 124	0.07	%
Money market accounts	491,486	194	0.16	%	472,242	189	0.16	%
Time deposits	202,531	505	1.00	%	167,531	253	0.60	%
Brokered money market and brokered certificates of deposit	182,906	221	0.48	%	102,968	364	1.41	%
Total interest-bearing deposits	1,740,553	1,068	0.25	%	1,497,802	930	0.25	%
Securities sold under agreements to repurchase and other short-term borrowings	363,905	17	0.02	%	317,053	28	0.04	%
Federal Home Loan Bank advances	616,509	2,982	1.93	%	575,761	3,116	2.16	%
Subordinated note	41,240	616	5.97	%	41,240	628	6.09	%
Total interest-bearing liabilities	2,762,207	4,683	0.68	%	2,431,856	4,702	0.77	%
Non interest-bearing liabilities and Stockholders' equity:								
Non interest-bearing deposits	609,641				521,360			
Other liabilities	22,468				18,047			
Stockholders' equity	577,185				558,750			
Total liabilities and stock-holders' equity	\$ 3,971,501				\$ 3,530,013			
Net interest income		\$ 31,424				\$ 28,442		
Net interest spread			3.12	%			3.17	%
Net interest margin			3.31	%			3.38	%

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- (1) For the purpose of this calculation, the fair market value adjustment on investment securities resulting from FASB ASC Topic 320, Investments — Debt and Equity Securities, is included as a component of other assets.
  - (2) The total amount of loan fee income included in total interest income was \$2.5 million and \$1.8 million for the three months ended September 30, 2015 and 2014.
  - (3) Average balances for loans include the principal balance of non-accrual loans, loans held for sale, loan premiums, discounts and unamortized loan origination fees and costs.

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Table 2 illustrates the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities impacted Republic's interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior rate), (ii) changes attributable to changes in rate (changes in rate multiplied by prior volume) and (iii) net change. The changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate.

Table 2 — Total Company Volume/Rate Variance Analysis for the Three Months Ended September 30, 2015 and 2014

(in thousands)	Total Net Change	Three Months Ended September 30, 2015 Compared to Three Months Ended September 30, 2014 Increase / (Decrease) Due to	
		Volume	Rate
Interest income:			
Taxable investment securities, including FHLB stock	\$ (163)	\$ (21)	\$ (142)
Federal funds sold and other interest-earning deposits	2	1	1
RPG loans and fees	364	195	169
Outstanding Warehouse lines of credit and fees	1,146	1,181	(35)
All other loans and fees	1,614	3,345	(1,731)
Net change in interest income	2,963	4,701	(1,738)
Interest expense:			
Transaction accounts	24	18	6
Money market accounts	5	8	(3)
Time deposits	252	61	191
Brokered money market and brokered certificates of deposit	(143)	182	(325)
Securities sold under agreements to repurchase and other short-term borrowings	(11)	4	(15)
Federal Home Loan Bank advances	(134)	211	(345)
Subordinated note	(12)	—	(12)
Net change in interest expense	(19)	484	(503)
Net change in net interest income	\$ 2,982	\$ 4,218	\$ (1,236)

Provision for Loan and Lease Losses

The Company recorded a Provision of \$2.2 million for the third quarter 2015, compared to \$1.5 million for the same period in 2014. The significant components comprising the Company's Provision by business segment were as follows:

#### Traditional Banking segment

The Traditional Banking Provision during the third quarter of 2015 was \$1.3 million, compared to \$1.5 million for the third quarter of 2014. An analysis of the Provision for the third quarter of 2015 compared to the same period in 2014 follows:

- Related to the Bank's pass rated and non-rated credits, the Bank recorded net charges of \$1.0 million and \$1.1 million to the Provision during the third quarters of 2015 and 2014. The net charges in both periods were primarily driven by loan growth.
- Related to the Bank's loans rated "Substandard" or "Special Mention," the Bank recorded net charges of \$224,000 and \$477,000 to the Provision during the third quarters of 2015 and 2014. The net charge to the Provision for the third quarter of 2015 was primarily the result of an increase in the assumed lives for a portion of the Bank's retail TDRs based on updated analysis of the recent payment histories of these loans. The longer assumed lives on such loans increased the impairment for

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these loans measured under the cash flow method. The net charge to the Provision for the third quarter of 2014 was primarily associated with allocations on two collateral dependent impaired relationships.

As a percentage of total loans, the Traditional Banking Allowance was 0.85% at September 30, 2015 compared to 0.87% at both December 31, 2014 and September 30, 2014. The Company believes, based on information presently available, that it has adequately provided for its loan portfolio within its Allowance at September 30, 2015.

See the sections titled “Allowance for Loan and Lease Losses” and “Asset Quality” in this section of the filing under “Comparison of Financial Condition” for additional discussion regarding the Provision and the Bank’s credit quality.

Warehouse Lending segment

The Warehouse Provision was a credit of \$238,000 for the third quarter of 2015, a \$309,000 decrease from the same period in 2014. Outstanding Warehouse balances declined \$95 million during the third quarter of 2015 from a month-end record high of \$489 million at June 30, 2015. In contrast, outstanding Warehouse balances grew \$28 million during the third quarter of 2014.

As a percentage of total Warehouse outstanding balances, the Warehouse Allowance was 0.25% at September 30, 2015, December 31, 2014 and September 30, 2014. The Company believes, based on information presently available, that it has adequately provided for Warehouse loan losses at September 30, 2015.

Republic Processing Group segment

As previously reported, the Company through the TRS division of RPG ceased offering the RAL product effective April 30, 2012. During the third quarters of 2015 and 2014, the Bank recorded recoveries of \$21,000 and \$32,000 to the RPG Provision for the collection of prior period RAL charge-offs. Additionally, the Bank recorded charges of \$1.2 million and \$64,000 to the Provision during the third quarters of 2015 and 2014 associated with growth in the RCS division’s short-term consumer loans. The increase in Provision for RPG during the quarter was primarily driven by the previously mentioned growth in one of RCS’ loan programs, as the Company moved beyond the pilot phase for this particular program.

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An analysis of changes in the Allowance and selected credit quality ratios follows:

Table 3 — Summary of Loan and Lease Loss Experience for the Three Months Ended September 30, 2015 and 2014

(dollars in thousands)	Three Months Ended September 30,	
	2015	2014
Allowance at beginning of year	\$ 25,248	\$ 22,772
Charge offs:		
Residential real estate		
Owner occupied	(153)	(161)
Owner occupied - correspondent	—	—
Non owner occupied	(97)	(135)
Commercial real estate	(27)	(365)
Commercial real estate - purchased whole loans	—	—
Construction & land development	—	—
Commercial & industrial	—	—
Lease financing receivables	—	—
Warehouse lines of credit	—	—
Home equity	(110)	(146)
Consumer:		
RPG loans	(182)	(2)
Credit cards	(30)	(23)
Overdrafts	(152)	(136)
Purchased whole loans	(25)	—
Other consumer	(82)	(105)
Total charge offs	(858)	(1,073)
Recoveries:		
Residential real estate		
Owner occupied	76	26
Owner occupied - correspondent	—	—
Non owner occupied	—	17
Commercial real estate	—	9
Commercial real estate - purchased whole loans	—	—
Construction & land development	—	—
Commercial & industrial	18	37
Lease financing receivables	—	—
Warehouse lines of credit	—	—
Home equity	54	88



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Consumer:			
RPG loans	24		32
Credit cards	6		10
Overdrafts	63		91
Purchased whole loans	1		—
Other consumer	94		98
Total recoveries	336		408
Net loan charge offs	(522)		(665)
Provision - Core Banking	1,100		1,542
Provision - RPG	1,133		(32)
Total Provision	2,233		1,510
Allowance at end of period	\$ 26,959		\$ 23,617
Credit Quality Ratios:			
Allowance to total loans	0.82	%	0.81 %
Allowance for to non-performing loans	116	%	110 %
Net loan charge offs to average loans	0.06	%	0.10 %

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Non Interest Income

Non interest income increased \$1.3 million, or 20%, for the third quarter of 2015 compared to the same period in 2014. The most significant components comprising the total Company's increase in non interest income by business segment were as follows:

Traditional Banking segment

Traditional Banking segment non interest income increased \$663,000, or 12%, for the third quarter of 2015 compared to the same period in 2014. The most significant categories affecting the change in non interest income for the quarter were as follows:

Service charges on deposit accounts decreased from \$3.6 million for the third quarter of 2014 to \$3.4 million for the third quarter of 2015. The Bank earns a substantial majority of its fee income related to its overdraft service program from the per item fee it assesses its customers for each insufficient funds check or electronic debit presented for payment. The total per item fees, net of refunds, included in service charges on deposits for the quarters ended September 30, 2015 and 2014 remained at \$2.0 million. The total daily overdraft charges, net of refunds, included in interest income for the quarters ended September 30, 2015 and 2014 were \$434,000 and \$417,000. The negative overall trend for deposit fees has occurred for several periods and is the direct result of a continued reduction in consumer overdraft activity combined with a low growth rate in the number of active checking accounts at the Bank. At this time, management does not anticipate that this trend will reverse anytime in the near future.

Interchange income increased from \$1.6 million during the third quarter of 2014 to \$1.9 million during the third quarter of 2015. The increase in interchange income was primarily driven by increases in both credit and debit card sales volume of 30% and 5%, respectively. Such sales growth was further complemented by a greater mix of commercial credit and signature debit transactions, which generally generate higher margins than consumer related transactions.

Net losses on OREO fluctuated from a net loss of \$758,000 during the third quarter of 2014 to a net loss of \$8,000 for the same period in 2015. The net losses during the third quarters of 2015 and 2014 were primarily driven by mark-to-market writedowns of OREO properties.

Mortgage Banking segment

Within the Mortgage Banking segment, mortgage banking income increased \$96,000, or 11%, during the third quarter of 2015 compared to the same period in 2014. Overall, Republic's proceeds from the sale of secondary market loans totaled \$35 million during the third quarter of 2015 compared to \$22 million during the same period in 2014. Republic's net gains as a percentage of loans sold decreased from 3.25% during the third quarter of 2014 to 2.42% during the third quarter of 2015. While volume during the third quarter of 2015 benefited from continued low, long-term interest rates, the Company's pricing yield on the loans it sold declined due to competitive pressures.

#### Republic Processing Group segment

Within the RPG segment, non interest income increased \$481,000 during the third quarter of 2015 compared to the same period in 2014. The increase in non interest income resulted from the previously discussed increase in volume from one of the RCS' small dollar consumer loan programs. As part of this program, the Company retains a 10% ownership in the loans originated and sells a 90% participation interest in these loans. As a result, the RPG segment realizes non interest income from the program in the form of gain on sale of loans. During the third quarter of 2015, the Company sold approximately \$63 million of loans from this program compared to \$198,000 during the third quarter of 2014.

#### Non Interest Expenses

Total Company non interest expenses increased \$3.0 million, or 12%, during the third quarter of 2015 compared to the same period in 2014. The most significant components comprising the increase in non interest expense by business segment were as follows:

#### Traditional Banking segment

For the third quarter of 2015 compared to the same period in 2014, Traditional Banking non interest expenses increased \$2.2 million, or 10%.

Salaries and benefits increased \$2.3 million, or 22%, for the third quarter of 2015 compared to the same period in 2014. Comparability of salaries and benefits expense between the two quarters was meaningfully impacted by adjustments to incentive compensation accruals, which were made during both respective periods to bring accrual balances in line with projected payouts for

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the year. As a result of these adjustments, net incentive compensation expense was \$661,000 for the third quarter of 2015 compared to a net credit of \$614,000 for the third quarter of 2014.

Excluding the impact of these incentive compensation adjustments, salaries and benefits expense increased \$920,000, or 8%, for the third quarter of 2015 as compared to the third quarter of 2014. A substantial majority of this increase occurred as the Traditional Bank increased its full-time equivalent employees (“FTEs”) from 667 at September 30, 2014 to 697 at September 30, 2015. The increased staffing was generally spread throughout the Traditional Bank in order to meet current loan demand and execute the Company’s overall long-term growth objectives.

Marketing and development expenses decreased \$407,000, or 36%, during the third quarter of 2015 primarily due to increased promotions during the third quarter of 2014 related to the Company’s brand marketing campaign.

Warehouse Lending segment

For the third quarter of 2015 compared to the same period in 2014, Warehouse non interest expenses increased \$197,000, or 42%. The increase was primarily related to salaries and employee benefits expense and was driven by year-end merit increases and additional staffing over the previous twelve months.

Republic Processing Group segment

For the third quarter of 2015 compared to the same period in 2014, RPG non interest expenses increased \$229,000.

Salaries and employee benefits increased \$370,000, or 28%, driven by year-end merit increases and additional staffing over the previous twelve months.

Occupancy expenses decreased \$188,000, or 43%, for the third quarter of 2015 compared to the third quarter of 2014, primarily due to the Company’s new telecommunications system that was implemented during the fourth quarter of 2014.

OVERVIEW (Nine Months Ended September 30, 2015 Compared to Nine Months Ended September 30, 2014)

Net income for the nine months ended September 30, 2015 was \$27.7 million, representing an increase of \$4.2 million, or 18%, compared to the same period in 2014. Diluted earnings per Class A Common Share increased to \$1.34 for the nine months ended September 30, 2015 compared to \$1.13 for the same period in 2014.

Within the Company's Traditional Banking segment, net income for the nine months ended September 30, 2015 increased \$869,000, or 6%, from the same period in 2014, primarily due to an increase in net interest income, driven by solid loan growth during the previous twelve months.

Net income at the Company's Warehouse segment for the nine months ended September 30, 2015 increased \$2.3 million, or 99%, from the same period in 2014, as both total commitments and usage of such commitments increased significantly from the first nine months of 2014.

The Company's Mortgage Banking segment reflected net income of \$163,000 for the nine months ended September 30, 2015 compared to net loss of \$315,000 from the same period in 2014. The improvement was primarily due to higher demand for mortgage products and was primarily driven by continued low, long-term mortgage rates during the period.

RPG's net income for the nine months ended September 30, 2015 increased \$556,000, or 10%, over the same period in 2014. The higher profitability was primarily driven by the TRS division, which experienced a 39% increase in RT volume.

Other general highlights by business segment for the nine months ended September 30, 2015 consisted of the following:

#### Traditional Banking segment

- Net income increased \$869,000, or 6%, for the first nine months of 2015 compared to the same period in 2014.
- Net interest income increased \$2.6 million, or 3%, for the first nine months of 2015 to \$80.4 million. The Traditional Banking segment net interest margin decreased 13 basis points for the nine months ended September 30, 2015 to 3.19%.

The Traditional Banking Provision was \$2.0 million for the first nine months of 2015 compared to \$1.8 million for the same period in 2014.

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- Total non interest income increased \$923,000, or 6%, for the first nine months of 2015 compared to the same period in 2014.
- Total non interest expense increased \$2.9 million, or 4%, during the first nine months of 2015 compared to the first nine months of 2014.
- Gross Traditional Bank loans increased by \$182 million, or 7%, from December 31, 2014 to September 30, 2015.
- Traditional Bank deposits grew by \$310 million, or 15%, from December 31, 2014 to September 30, 2015.
- Total non-performing loans to total loans for the Traditional Banking segment was 0.80% at September 30, 2015, compared to 0.87% at December 31, 2014 and 0.81% at September 30, 2014.
- Delinquent loans to total loans for the Traditional Banking segment was 0.41% at September 30, 2015, compared to 0.58% at December 31, 2014 and 0.46% at September 30, 2014.

Warehouse Lending segment

- Net income increased \$2.3 million, or 99%, for the first nine months of 2015 compared to the same period in 2014.
- Net interest income increased \$4.3 million, or 84%, for the first nine months of 2015 compared to the same period in 2014. The Warehouse segment net interest margin decreased 22 basis points from the first nine months of 2014 to 3.58% for the same period in 2015.
- The Warehouse Provision was \$185,000 for the first nine months of 2015 compared to \$232,000 for the same period in 2014.
- Total committed lines increased from \$483 million at September 30, 2014 to \$527 million at December 31, 2014 to \$653 million at September 30, 2015.
- Average line usage was 57% during the first nine months of 2015 compared to 46% during the same period in 2014.
- Outstanding balances for Warehouse lines of credit increased by \$75 million, or 23%, for the first nine months of 2015 compared to an increase of \$123 million, or 82%, during the same period in 2014.

- There were no non-performing loans or delinquent loans associated with the Warehouse segment at September 30, 2015, December 31, 2014 or September 30, 2014.

#### Mortgage Banking segment

- Within the Mortgage Banking segment, mortgage banking income increased \$1.4 million, or 63%, during the first nine months of 2015 compared to the same period in 2014.
- Overall, Republic's proceeds from the sale of secondary market loans totaled \$129 million during the first nine months of 2015 compared to \$54 million during the same period in 2014. Volume during the first nine months of 2015 benefited from favorably low, long-term mortgage rates during the period.

#### Republic Processing Group segment

- Net income increased \$556,000, or 10%, for the first nine months of 2015 compared to the same period in 2014.
- While the Bank discontinued the offering of its RAL product effective April 30, 2012, the Bank still records recoveries on RALs charged-off in prior periods. Additionally, RPG provides for losses on short-term consumer loans originated through the RCS division. Overall, RPG recorded a net charge to the Provision of \$1.1 million during the first nine months of 2015, compared to a net credit of \$512,000 for the same period in 2014.
- Non interest income was \$19.1 million for the first nine months of 2015 compared to \$17.5 million for the same period in 2014.
- Net RT revenue increased \$1.2 million, or 8%, during the first nine months of 2015 compared to the first nine months of 2014. Total RTs processed during the first nine months 2015 tax season by the TRS division increased by 39% from the first



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nine months 2014 tax season, driven by growth in retail store-front product demand resulting from an increase in the number of tax preparation offices served through existing contracts and new contracts between the Company and third party tax preparation companies.

- Non interest expenses were \$9.6 million for the first nine months of 2015 compared to \$9.0 million for the same period in 2014.

RESULTS OF OPERATIONS (Nine Months Ended September 30, 2015 Compared to Nine Months Ended September 30, 2014)

Net Interest Income

Banking operations are significantly dependent upon net interest income. Net interest income is the difference between interest income on interest-earning assets, such as loans and investment securities and the interest expense on interest-bearing liabilities used to fund those assets, such as interest-bearing deposits, securities sold under agreements to repurchase and FHLB advances. Net interest income is impacted by both changes in the amount and composition of interest-earning assets and interest-bearing liabilities, as well as market interest rates.

Total Company net interest income increased \$8.2 million, or 10%, during the first nine months of 2015 compared to the same period in 2014. The primary driver of the increase in total Company net interest income was growth in the Company's average loans over the past twelve months, which increased \$485 million, or 18%, over this time period. The benefit from loan growth was partially offset by a continuing general decline in the Company's interest-earning asset yields without a similar offsetting decline in funding costs, along with a decrease in accretion income associated with the Bank's 2012 FDIC-assisted transactions. The total Company net interest margin decreased from 3.32% during the first nine months of 2014 to 3.26% for the same period in 2015.

The most significant components affecting the total Company's net interest income by business segment were as follow:

Traditional Banking segment

Net interest income within the Traditional Banking segment increased \$2.6 million, or 3%, for the first nine months ended September 30, 2015 compared to the same period in 2014. The Traditional Banking net interest margin decreased 13 basis points from the same period in 2014 to 3.19%. The increase in the Traditional Bank's net interest income and decrease in net interest margin during the first nine months of 2015 was primarily attributable to the

following factors:

- Traditional Bank loans, excluding loans acquired through the Company's 2012 FDIC-assisted transactions, experienced yield compression of 24 basis points from the first nine months of 2014 to the same period in 2015. Average loans outstanding, excluding loans from the 2012 FDIC-assisted transactions, were \$2.4 billion with a weighted average yield of 4.31% during the first nine months of 2014 compared to \$2.8 billion with a weighted average yield of 4.07% during the first nine months of 2015. The overall effect of these changes in rate and volume was an increase of \$5.4 million in interest income. The increase in average loans for the first nine months of 2015 over the first nine months of 2014 was driven primarily by the growth in the Bank's lower yielding Correspondent loan portfolio, which the Bank first began to acquire in May 2014.
- Net interest income related to loans from the Company's 2012 FDIC-assisted transactions was lower due to payoffs on the portfolio over the previous twelve months together with diminishing benefits from discount accretion. Overall, the average balance of the portfolio was \$34 million with a yield of 14.20% for the first nine months 2015 compared to \$60 million with a yield of 16.20% for the same period in 2014. The overall effect of these changes in rate and volume was a decrease of \$3.7 million in interest income. Interest income on this portfolio was \$7.3 million during the first nine months of 2014, with \$4.2 million, or 57%, of such income attributable to discount accretion compared to interest income of \$3.6 million for the same period in 2015, with \$2.1 million, or 59%, of such income attributable to discount accretion. Discount accretion income on this portfolio contributed 10 and 23 basis points, respectively, to the overall Traditional Bank's net interest margin. Management projects accretion of loan discounts related to the 2012 FDIC-assisted transactions to be approximately \$300,000 for the remainder of 2015. The accretion estimate for the remainder of 2015 could be positively impacted by positive workout arrangements in which the Bank receives loan payoffs for amounts greater than the loans' respective carrying values.

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- The weighted average cost of FHLB advances during the first nine months of 2015 compared to the same period in 2014 declined to 1.95% from 2.30%. The average outstanding advances increased \$33 million during the same period, with the Traditional Bank employing a higher mix of lower cost overnight borrowings during 2015. The net effect of these changes in rate and volume was an increase in net interest income of \$1.0 million.
- The weighted average cost of time deposits during the first nine months of 2015 compared to the same period in 2014 increased to 0.94% from 0.61%, while average time deposits increased \$27 million during the same period. These changes in rate and volume drove a \$607,000 increase in interest expense and were primarily driven by the Bank's promotion of its five-year certificate of deposit product. This promotion first began in September of 2014, and through September 30, 2015, had raised \$60 million in certificates of deposit at a weighted average cost of 1.93%.

The Company elected not to redeem its subordinated note on October 1, 2015, the expiration of the note's fixed rate period. Effective October 1, 2015, the Company's subordinated note is subject to repricing on the first day of each calendar quarter based on the three-month LIBOR, as of the close of business two business days prior to the end of the quarter, plus 1.42%. Based on the new rate in effect on October 1, 2015, the quarterly cost related to the Company's subordinated debentures will decrease from approximately \$628,000 during the third quarter of 2015 to approximately \$183,000 for the fourth quarter of 2015, an expected savings of \$445,000 for the fourth quarter. The overall savings related to the quarterly interest expense for the Company's subordinated note in the future is subject to changes in the three-month LIBOR.

The downward repricing of interest-earning assets is expected to continue to cause compression in Republic's net interest income and net interest margin in the near future. Because the FFTR, the index which many of the Bank's short-term deposit rates track, has remained at a target range between 0.00% and 0.25%, no future FFTR decreases from the Federal Open Market Committee of the FRB are possible, exacerbating the compression to the Bank's net interest income and net interest-bearing margin caused by its repricing loans and investments. The Bank is unable to precisely determine its net interest income and net interest margin in the future because several factors remain unknown, including, but not limited to, the future demand for the Bank's financial products and its overall future liquidity needs, among many other factors.

Warehouse Lending segment

Net interest income within the Warehouse Lending segment increased \$4.3 million, or 84%, from the first nine months of 2014 compared to the same period in 2015, despite a decline in net interest margin of 22 basis points. The increase in net interest income was primarily attributable higher average outstanding balances for the current period as compared to the same period in 2014.

Total Warehouse line commitments increased from \$483 million at September 30, 2014 to \$653 million at September 30, 2015. Average line usage rates of such commitments increased to 57% during the first nine months of 2015 compared to 46% during the first nine months of 2014. Usage rates for the first nine months of 2015 benefitted

from continued low, long-term mortgage rates during the period, while the overall yield declined due to competitive pricing pressures within the industry.

Driven by the increase in outstanding commitments and usage rates, average outstanding Warehouse lines of credit during the first nine months of 2015 increased \$170 million compared to the same period in 2014. Average outstanding warehouse lines were \$348 million during the first nine months of 2015 with a weighted average yield of 3.82%, compared to average outstanding lines of \$178 million with a weighted average yield of 4.04% for the same period in 2014.

#### Republic Processing Group segment

Net interest income within the RPG segment increased \$1.3 million from the first nine months of 2014 compared to the same period in 2015. The increase in net interest income was primarily attributable to year over year growth in higher yielding short-term, consumer credit products. In addition, net interest income at RPG also increased due to loan fees earned on two new, large short-term commercial loans to one of the Company's third party program managers in the tax business. As a result of these commercial loans, the Company earned loan fee income during the first half of 2015 and expects to earn a similar amount of loan fee income during the first half of 2016. Average RPG loans were \$9 million during the first nine months of 2015 with a weighted average yield of 21.87%, compared to average loans of \$6 million with a weighted average yield of 4.60% for the same period in 2014.

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Table 4 — Total Company Average Balance Sheets and Interest Rates for the Nine Months Ended September 30, 2015 and 2014

(dollars in thousands)	Nine Months Ended September 30, 2015				Nine Months Ended September 30, 2014			
	Average Balance	Interest	Average Rate		Average Balance	Interest	Average Rate	
<b>ASSETS</b>								
Interest-earning assets:								
Taxable investment securities, including FHLB stock(1)	\$ 530,114	\$ 6,188	1.56	%	\$ 523,207	\$ 6,530	1.66	%
Federal funds sold and other interest-earning deposits	67,960	155	0.30	%	154,036	328	0.28	%
RPG loans and fees(2)(3)	9,266	1,520	21.87	%	6,028	208	4.60	%
Outstanding Warehouse lines of credit and fees(2)(3)	348,052	9,972	3.82	%	178,148	5,392	4.04	%
All other loans and fees(2)(3)	2,791,520	87,755	4.19	%	2,479,937	85,588	4.60	%
Total interest-earning assets	3,746,912	105,590	3.76	%	3,341,356	98,046	3.91	%
Allowance for loan and lease losses	(25,114)				(22,752)			
Non interest-earning assets:								
Non interest-earning cash and cash equivalents	87,084				79,735			
Premises and equipment, net	33,361				33,343			
Bank owned life insurance	51,951				42,301			
Other assets(1)	53,016				45,305			
Total assets	\$ 3,947,210				\$ 3,519,288			
<b>LIABILITIES AND STOCK-HOLDERS' EQUITY</b>								
Interest-bearing liabilities:								
Transaction accounts	\$ 826,870	\$ 403	0.06	%	\$ 741,073	\$ 359	0.06	%
Money market accounts	486,249	563	0.15	%	479,034	575	0.16	%

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Time deposits	198,697	1,397	0.94	%	172,182	790	0.61	%
Brokered money market and brokered certificates of deposit	182,072	870	0.64	%	107,724	1,121	1.39	%
Total interest-bearing deposits	1,693,888	3,233	0.25	%	1,500,013	2,845	0.25	%
Securities sold under agreements to repurchase and other short-term borrowings	363,518	72	0.03	%	266,765	72	0.04	%
Federal Home Loan Bank advances	610,571	8,907	1.95	%	577,606	9,947	2.30	%
Subordinated note	41,240	1,874	6.06	%	41,240	1,886	6.10	%
Total interest-bearing liabilities	2,709,217	14,086	0.69	%	2,385,624	14,750	0.82	%
Non interest-bearing liabilities and Stockholders' equity:								
Non interest-bearing deposits	643,128				562,300			
Other liabilities	21,383				15,430			
Stockholders' equity	573,482				555,934			
Total liabilities and stock-holders' equity	\$ 3,947,210				\$ 3,519,288			
Net interest income		\$ 91,504				\$ 83,296		
Net interest spread			3.07	%			3.09	%
Net interest margin			3.26	%			3.32	%

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- (1) For the purpose of this calculation, the fair market value adjustment on investment securities resulting from FASB ASC Topic 320, Investments — Debt and Equity Securities, is included as a component of other assets.
- (2) The total amount of loan fee income included in total interest income was \$7.2 million and \$7.2 million for the nine months ended September 30, 2015 and 2014.
- (3) Average balances for loans include the principal balance of non-accrual loans, loans held for sale, loan premiums, discounts and unamortized loan origination fees and costs.

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Table 2 illustrates the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities impacted Republic's interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) changes attributable to changes in volume (changes in volume multiplied by prior rate), (ii) changes attributable to changes in rate (changes in rate multiplied by prior volume) and (iii) net change. The changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate.

Table 5 — Total Company Volume/Rate Variance Analysis for the Nine Months Ended September 30, 2015 and 2014

(in thousands)	Total Net Change	Nine Months Ended September 30, 2015 Compared to Nine Months Ended September 30, 2014 Increase / (Decrease) Due to Volume                      Rate	
Interest income:			
Taxable investment securities, including FHLB stock	\$ (342)	\$ 86	\$ (428)
Federal funds sold and other interest-earning deposits	(173)	(194)	21
RPG loans and fees	1,312	164	1,148
Outstanding Warehouse lines of credit and fees	4,580	4,883	(303)
All other loans and fees	2,167	10,192	(8,025)
Net change in interest income	7,544	15,131	(7,587)
Interest expense:			
Transaction accounts	44	41	3
Money market accounts	(12)	9	(21)
Time deposits	607	136	471
Brokered money market and brokered certificates of deposit	(251)	539	(790)
Securities sold under agreements to repurchase and other short-term borrowings	—	23	(23)
Federal Home Loan Bank advances	(1,040)	544	(1,584)
Subordinated note	(12)	—	(12)
Net change in interest expense	(664)	1,292	(1,956)
Net change in net interest income	\$ 8,208	\$ 13,839	\$ (5,631)





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Provision for Loan and Lease Losses

The Company recorded a Provision of \$3.3 million for the first nine months of 2015, compared to \$1.5 million for the same period in 2014. The significant components comprising the Company's Provision by business segment were as follows:

Traditional Banking segment

The Traditional Banking Provision during the first nine months of 2015 was \$2.0 million compared to \$1.8 million recorded during the first nine months of 2014. An analysis of the Provision for the first nine months of 2015 compared to the same period in 2014 follows:

- Related to the Bank's pass rated and non-rated credits, the Bank recorded net charges of \$1.1 million and \$1.4 million to the Provision during the first nine months of 2015 and 2014, primarily driven by loan growth.
- Related to the Bank's loans rated "Substandard" or "Special Mention," the Bank recorded net charges of \$883,000 and \$696,000 to the Provision during the first nine months of 2015 and 2014. The net charges recorded during the first nine months of 2015 were primarily the result of an increase in the assumed lives for a large portion of the Bank's retail TDRs based on an updated analysis of the recent payment histories of these loans. The longer assumed lives on such loans increased the impairment for these loans measured under the cash flow method. By comparison, the Bank recorded a net charge to the Provision of \$696,000 during the first nine months of 2014 partially due to loss allocations on collateral dependent impaired loans and partially due to an updated migration analysis on the Bank's small dollar, retail nonaccrual loans during the period.
- The Bank recorded a net charge of \$35,000 to the Provision for the first nine months of 2015 compared to a net credit to the Provision of \$349,000 for the same period in 2014 for purchased credit impaired ("PCI") loans. Such charges generally reflect projected deterioration while credits generally reflect improvements in cash flows above initial acquisition day estimates for these PCI loans.

As a percentage of total loans, the Traditional Banking Allowance was 0.85% at September 30, 2015 compared to 0.87% at December 31, 2014 and September 30, 2014. The Company believes, based on information presently available, that it has adequately provided for its loan portfolio within its Allowance at September 30, 2015.

See the sections titled "Allowance for Loan and Lease Losses" and "Asset Quality" in this section of the filing under "Comparison of Financial Condition" for additional discussion regarding the Provision and the Bank's credit quality.

#### Warehouse Lending segment

The Warehouse Provision was \$185,000 for the first nine months of 2015, a \$47,000 decrease from \$232,000 recorded during the same period in 2014. The lower Provision was partially due to \$49 million less in growth during the first nine months of 2015 compared to the same period in 2014, and partially due to a 10 basis point reduction in the qualitative factor applied to the portfolio during 2014. The qualitative factor was lowered during 2014 because the portfolio had attained three years of vintage with no losses incurred.

As a percentage of total Warehouse outstanding balances, the Warehouse Allowance was 0.25% at September 30, 2015, December 31, 2014 and September 30, 2014. The Company believes, based on information presently available, that it has adequately provided for Warehouse loan losses at September 30, 2015.

#### Republic Processing Group segment

As previously reported, the Company through the TRS division of RPG ceased offering the RAL product effective April 30, 2012. During the first nine months of 2015 and 2014, the Bank recorded recoveries of \$256,000 and \$558,000 to the RPG Provision for the collection of prior period RAL charge-offs. Additionally, the Bank recorded a charge of \$1.4 million and \$46,000 to the Provision during the first nine months of 2015 due to growth in short-term consumer loans originated by the RCS division. The increase in Provision for RPG during the first nine months of 2015 was primarily driven by the previously mentioned growth in one of RCS' loan programs, as the Company moved beyond the pilot phase for this particular program.

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An analysis of changes in the Allowance and selected credit quality ratios follows:

Table 6 — Summary of Loan and Lease Loss Experience for the Nine Months Ended September 30, 2015 and 2014

(dollars in thousands)	Nine Months Ended September 30,	
	2015	2014
Allowance at beginning of year	\$ 24,410	\$ 23,026
Charge offs:		
Residential real estate		
Owner occupied	(467)	(580)
Owner occupied - correspondent	—	—
Non owner occupied	(126)	(157)
Commercial real estate	(181)	(739)
Commercial real estate - purchased whole loans	—	—
Construction & land development	—	(18)
Commercial & industrial	(56)	(20)
Lease financing receivables	—	—
Warehouse lines of credit	—	—
Home equity	(182)	(429)
Consumer:		
RPG loans	(208)	(2)
Credit cards	(101)	(65)
Overdrafts	(401)	(429)
Purchased whole loans	(97)	—
Other consumer	(242)	(261)
Total charge offs	(2,061)	(2,700)
Recoveries:		
Residential real estate		
Owner occupied	200	106
Owner occupied - correspondent	—	—
Non owner occupied	6	26
Commercial real estate	90	154
Commercial real estate - purchased whole loans	—	—
Construction & land development	—	85
Commercial & industrial	56	107
Lease financing receivables	—	—
Warehouse lines of credit	—	—
Home equity	113	143

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Consumer:			
RPG loans	261		558
Credit cards	47		27
Overdrafts	238		305
Purchased whole loans	1		—
Other consumer	276		280
Total recoveries	1,288		1,791
Net loan charge offs	(773)		(909)
Provision - Core Banking	2,192		2,012
Provision - RPG	1,130		(512)
Total Provision	3,322		1,500
Allowance at end of period	\$ 26,959		\$ 23,617
Credit Quality Ratios:			
Allowance to total loans	0.82	%	0.81 %
Allowance for to non-performing loans	116	%	110 %
Net loan charge offs to average loans	0.03	%	0.05 %

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Non Interest Income

Non interest income increased \$4.0 million, or 11%, for the first nine months of 2015 compared to the same period in 2014. The most significant components comprising the total Company's change in non interest income by business segment were as follows:

Traditional Banking segment

Traditional Banking segment non interest income increased \$923,000, or 6%, for the first nine months of 2015 compared to the same period in 2014. The most significant categories affecting the change in non interest income for the first nine months were as follows:

Service charges on deposit accounts decreased from \$10.4 million for the first nine months of 2014 to \$9.7 million for the first nine months of 2015. The Bank earns a substantial majority of its fee income related to its overdraft service program from the per item fee it assesses its customers for each insufficient funds check or electronic debit presented for payment. The total per item fees, net of refunds, included in service charges on deposits for the first nine months ended September 30, 2015 and 2014 were \$5.5 million and \$5.7 million. The total daily overdraft charges, net of refunds, included in interest income for both the nine months ended September 30, 2015 and 2014 was \$1.2 million. The negative overall trend for deposit fees has occurred for several periods and is the direct result of a continued reduction in consumer overdraft activity combined with a low growth rate in the number of active checking accounts at the Bank. At this time, management does not anticipate that this trend will reverse anytime in the near future.

Interchange income increased from \$4.5 million during the first nine months of 2014 to \$5.4 million during the same period in 2015. The increase in interchange income was primarily driven by increases in both credit and debit card sales volume of 19% and 3%, respectively. Such sales growth was further complemented by a greater mix of commercial credit and signature debit transactions, which generally generate higher margins than consumer related transactions.

Net losses on OREO fluctuated from a net loss of \$1.3 million during the first nine months of 2014 to a net loss of \$282,000 for the same period in 2015. The net losses during the first nine months of 2015 and 2014 were primarily driven by mark-to-market writedowns of OREO properties.

The Bank recorded increases of \$1.1 million and \$951,000 to the cash surrender value of its Bank Owned Life Insurance ("BOLI") during the first nine months of 2015 and 2014. The increase of \$99,000, or 10%, from the first nine

months of 2014 to the same period in 2015 was driven by additional BOLI investments of \$5 million and \$20 million on March 31, 2014 and April 1, 2014, respectively. BOLI offers tax-advantaged non interest income to assist the Bank in covering employee-related expenses.

#### Mortgage Banking segment

Within the Mortgage Banking segment, mortgage banking income increased \$1.4 million, or 63%, during the first nine months of 2015 compared to the same period in 2014. Overall, Republic's proceeds from the sale of secondary market loans totaled \$129 million during the first nine months of 2015 compared to \$54 million during the same period in 2014. Volume during the first nine months of 2015 benefited from continued low, long-term interest rates.

#### Republic Processing Group segment

The TRS division of RPG accounts for the majority of RPG's annualized revenues. TRS derives substantially all of its revenues during the first nine months of the year and historically operates at a net loss during the second half of the year, as the Company prepares for the next tax season.

RPG's first nine months 2015 non interest income increased \$1.6 million, or 9%, to \$19.1 million compared to \$17.5 million for the same period in 2014. The higher profitability was primarily driven by higher RT product volume, as RT volume increased 39% over the first nine months of 2014. This higher RT volume was driven by growth in retail store-front product demand resulting from an increase in the number of tax preparation offices served through existing contracts and new contracts between the Company and third party tax preparation companies.

The higher RT volume helped to offset the impact of a lower profit margin the Company earned on its RT product during the first nine months due to less favorable pricing the Company is receiving on some of its newer contracts. Driving the overall decline in profit margin for the RT product from its new contracts was stiff competition in the marketplace. In addition, as discussed in previous SEC filings, also driving a decline in RT profit margin was a shift in program management responsibilities, along with the corresponding revenue of those responsibilities, away from Republic over to some of its third party partners in the business.

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Management is not currently aware of any drivers in the near-term that would reverse the trend of the declining RT profit margin. As a result, management believes the Company's ability to increase net income in the future within the TRS division of RPG will be highly dependent upon its ability to grow volume in order to offset the negative trend of a declining profit margin on the RT product.

Non Interest Expenses

Total Company non interest expenses increased \$4.8 million, or 6%, during the first nine months of 2015 compared to the same period in 2014. The most significant components comprising the change in non interest expense by business segment were as follows:

Traditional Banking segment

For the first nine months of 2015 compared to the same period in 2014, Traditional Banking non interest expenses increased \$2.9 million, or 4%.

Salaries and benefits increased \$2.5 million, or 7%, for the first nine months of 2015 compared to the same period in 2014. Comparability of salaries and benefits expense between the two periods was meaningfully impacted by adjustments to the Traditional Bank's incentive compensation accruals, which were made during both respective periods to bring accrual balances in line with projected payouts for the year. As a result of these adjustments, net incentive compensation expense was \$3.0 million for the first nine months of 2015 compared to \$1.7 million for the same period in 2014.

Excluding the impact of these incentive compensation adjustments, salaries and benefits expense increased \$1.1 million, or 3%, for the first nine months of 2015 as compared to the same period in 2014. The higher salaries and benefits expense for the year, excluding incentive compensation adjustments, was primarily the result of an increase in the Traditional Bank's FTEs from 667 at September 30, 2014 to 697 at September 30, 2015. The increased staffing was generally spread throughout the Traditional Bank in order to meet current loan demand and execute the Company's overall long-term growth objectives.

Occupancy expense decreased \$744,000, or 5%, during the first nine months of 2015, due primarily to the Company's closure of five banking centers over the past two years and a reduction in overhead costs associated with the Company's new telecommunications system that was implemented during the fourth quarter of 2014.

Data processing expenses increased \$336,000, or 15%, during the first nine months of 2015, primarily due to additional technology employed by the Traditional Bank during 2015 concentrated in the loan and deposit operational areas.

Interchange related expenses increased \$360,000, or 18%, during the first nine months of 2015, driven by the previously mentioned increased credit and debit card sales volume during 2015.

OREO expense decreased \$373,000, or 43%, during the first nine months of 2015, consistent with a \$9 million reduction in OREO properties during the previous twelve months.

#### Warehouse Lending segment

For the first nine months of 2015 compared to the same period in 2014, Warehouse non interest expenses increased \$552,000, or 43%. The increase was primarily related to an increase in salaries and employee benefits expense, driven primarily by additional staffing over the previous twelve months.

#### Republic Processing Group segment

For the first nine months of 2015 compared to the same period in 2014, RPG non interest expenses increased \$584,000, or 6%.

Salaries and employee benefits increased \$676,000, or 16%, primarily due to increased contract labor costs, driven by a 39% increase in RT's processed during 2015 compared to the same period in 2014.

Occupancy expenses decreased \$655,000, or 45%, for the first nine months of 2015 compared to the first nine months of 2014, primarily due to the Company's new telecommunications system that was implemented during the fourth quarter of 2014.



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Legal fees increased \$406,000, primarily related to increased usage of outside legal counsel for contract review and program design of new RPG prepaid card and small dollar credit programs slated to commence later in 2015 and early 2016.

COMPARISON OF FINANCIAL CONDITION AT SEPTEMBER 30, 2015 AND DECEMBER 31, 2014

Cash and Cash Equivalents

Cash and cash equivalents include cash, deposits with other financial institutions with original maturities less than 90 days and federal funds sold. Republic had \$91 million in cash and cash equivalents at September 30, 2015 compared to \$73 million at December 31, 2014.

For cash held at the FRB, the Bank earns a yield of 0.25% on amounts in excess of required reserves. For all other cash held within the Bank's banking center and ATM networks, the Bank does not earn interest.

The Company's Captive maintains cash reserves to cover insurable claims. Captive cash reserves totaled approximately \$2 million and \$1 million at September 30, 2015 and December 31, 2014.

Securities Available for Sale

Securities available for sale primarily consists of U.S. Treasury securities and U.S. Government agency obligations, including agency mortgage backed securities ("MBSs") and agency collateralized mortgage obligations ("CMOs"). The agency MBSs primarily consist of hybrid mortgage investment securities, as well as other adjustable rate mortgage investment securities, underwritten and guaranteed by Ginnie Mae ("GNMA"), Freddie Mac ("FHLMC") and Fannie Mae ("FNMA"). Agency CMOs held in the investment portfolio are substantially all floating rate securities that adjust monthly. The Bank uses a portion of the investment securities portfolio as collateral to Bank clients for securities sold under agreements to repurchase ("repurchase agreements"). The remaining eligible securities that are not pledged to secure client repurchase agreements may be pledged to the FHLB as collateral for the Bank's borrowing line. Strategies for the investment securities portfolio are influenced by economic and market conditions, loan demand, deposit mix and liquidity needs.



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## Loan Portfolio

The composition of the loan portfolio follows:

Table 7 — Loan Portfolio Composition as of September 30, 2015 and December 31, 2014

(in thousands)	September 30, 2015	December 31, 2014
Residential real estate:		
Owner occupied	\$ 1,089,213	\$ 1,118,341
Owner occupied - correspondent*	246,122	226,628
Non owner occupied	108,726	96,492
Commercial real estate	827,054	772,309
Commercial real estate - purchased whole loans*	35,473	34,898
Construction & land development	54,573	38,480
Commercial & industrial	224,469	157,339
Lease financing receivables	7,931	2,530
Warehouse lines of credit	393,548	319,431
Home equity	277,778	245,679
Consumer:		
RPG loans	5,127	4,095
Credit cards	11,684	9,573
Overdrafts	970	1,180
Purchased whole loans*	5,341	4,626
Other consumer	9,865	8,894
Total loans**	3,297,874	3,040,495
Allowance for loan and lease losses	(26,959)	(24,410)
<b>Total loans, net</b>	<b>\$ 3,270,915</b>	<b>\$ 3,016,085</b>

\* Identifies loans to borrowers located primarily outside of the Bank's market footprint.

\*\* Total loans are presented inclusive of premiums, discounts and net loan origination fees and costs.

Gross loans increased by \$257 million, or 8%, during 2015 to \$3.3 billion at September 30, 2015.

Following are the more significant factors contributing to the increase in the Bank's loan portfolio:

## Warehouse Lines of Credit

Mortgage warehouse lines of credit provide short-term, revolving credit facilities to mortgage bankers across the Nation. These credit facilities are secured by single family, first lien residential real estate loans. The credit facility enables mortgage banking clients to originate single family, first lien residential real estate loans in their own names and temporarily fund their inventory of these originated loans until the loans are sold to investors approved by the Bank. The individual loans are expected to remain on the Bank's warehouse line for an average of 15 to 30 days. Interest income and loan fees are accrued for each individual loan during the time the loan remains on the Bank's warehouse line and are collected when the loan is sold to the secondary market investor. The Bank receives the sale proceeds of each loan directly from the investor and applies the funds to pay off the warehouse advance and related accrued interest and fees. The remaining proceeds are credited to the mortgage banking client. Outstanding balances on these credit facilities may be subject to significant fluctuations consistent with the overall market demand for mortgage loans.

As of September 30, 2015, the Bank had \$394 million outstanding on total committed Warehouse credit lines of \$653 million. As of December 31, 2014, the Bank had \$319 million outstanding on total committed Warehouse credit lines of \$483 million. The \$74 million increase in outstanding balances was due primarily to the increase in overall usage of the Bank's Warehouse lines during the 2015. The average Warehouse line commitment was approximately \$31 million and \$26 million at September 30, 2015 and December 31, 2014. The average Warehouse line usage increased to 57% during the first nine months of 2015 compared to 46% for the same period in 2014. The increased usage during 2015 was primarily driven by an increase in home loan purchase activity across the Nation as long-term mortgage rates reached multi-year lows during the first nine months of 2015.

The Bank's Warehouse Lending business is significantly influenced by the overall residential mortgage market and the volume and composition of residential mortgage purchase and refinance transactions among the Bank's mortgage banking clients. For the first

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nine months of 2015, the Bank's Warehouse volume consisted of 60% purchase transactions, in which the mortgage company's borrower was purchasing a new residence, and 40% refinance transactions, in which the mortgage company's client was refinancing an existing mortgage loan. For the first nine months of 2014, Warehouse volume consisted of 70% purchase and 30% refinance transactions. Purchase volume is driven by a number of factors, including but not limited to, the overall economy, the housing market, and long-term residential mortgage interest rates, while refinance volume is primarily driven by long-term residential mortgage interest rates.

The growth of the Bank's Warehouse Lending business greatly depends on the overall mortgage market and typically follows industry trends. Since its entrance into this business segment during 2011, the Bank has experienced volatility in the Warehouse portfolio consistent with overall demand for mortgage products. Weighted average quarterly usage rates on the Bank's Warehouse lines have ranged from a low of 31% during the fourth quarter of 2013 to a high of 64% during the second quarter of 2015. On an annual basis, weighted average usage rates on the Bank's Warehouse lines have ranged from a low of 40% during 2013 to a high of 47 % during 2014. Due to the volatility and seasonality of the mortgage market, it is difficult to project future outstanding balances of Warehouse lines of credit.

## Commercial Lending

The Bank's commercial portfolio consists of its CRE, C&I and Lease Financing Receivables ("LFR") loan classes. All together, the Bank's commercial portfolio increased \$128 million, or 13%, during the first nine months of 2015, driven by the Bank's hiring of additional key officers over the past two years in order to accomplish its strategic goal of growing the commercial portfolio along with increasing the C&I pro-rata share of the commercial portfolio. At September 30, 2015 the CRE, C&I and LFR classes accounted for 79%, 21% and 1%, respectively, of the commercial lending portfolio, compared to 83%, 16% and less than 1%, respectively, at December 31, 2014.

## Retail Mortgage Lending

The Bank's retail mortgage lending consists of single family, residential real estate loan classes as well as HELOCs. Retail mortgage loans increased \$35 million, or 2%, during the first nine month of 2015. Generally, growth in the retail mortgage portfolio was concentrated in HELOCs and Correspondent loans, which grew \$32 million and \$19 million, respectively. Growth in HELOCs was primarily driven by promotions during the first nine months of 2015, particularly during the second and third quarters. This growth was partially offset by an \$29 million decline in owner occupied organically originated loans, as a decrease in mortgage rates during the first nine months of 2015 incentivized a higher volume of clients to refinance into the secondary market.

## Allowance for Loan and Lease Losses ("Allowance")

The Bank maintains an Allowance for probable incurred credit losses inherent in the Bank's loan portfolio, which includes overdrawn deposit accounts. Management evaluates the adequacy of the Allowance on a monthly basis and presents and discusses the analysis with the Audit Committee and the Board of Directors on a quarterly basis.

The Allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired. The general component is based on historical loss experience adjusted for qualitative factors.

U.S. Generally Accepted Accounting Principles ("GAAP") recognizes three methods to measure specific loan impairment, including:

- Cash Flow Method — The recorded investment in the loan is measured against the present value of expected future cash flows discounted at the effective interest rate. The Bank employs this method for a significant portion of its impaired TDRs. Impairment amounts under this method are reflected in the Bank's Allowance as specific reserves on the respective impaired loan. These specific reserves are adjusted quarterly based upon reevaluation of the expected future cash flows and changes in the recorded investment.
- Collateral Method — The recorded investment in the loan is measured against the fair value of the collateral value less applicable selling costs. The Bank employs the fair value of collateral method for its impaired loans when repayment is based solely on the sale of or the operations of the underlying collateral. Collateral fair value is typically based on the most recent real estate appraisal on file. Measured impairment under this method is generally classified loss and charged off unless the loan is a smaller balance, homogeneous mortgage loan. The Bank's selling costs for its collateral dependent loans typically range from 10-13% of the fair value of the underlying collateral, depending on the asset class. Selling costs are not applicable for collateral dependent loans whose repayment is based solely on the operations of the underlying collateral.

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- Market Value Method — The recorded investment in the loan is measured against the loan's obtainable market value. The Bank does not currently employ this technique, as it is typically found impractical.

In addition to obtaining appraisals at the time of origination, the Bank typically updates appraisals and/or broker price opinions for loans with potential impairment. Updated valuations for commercial related credits exhibiting an increased risk of loss are typically obtained within one year of the previous valuation. Collateral values for past due residential mortgage loans and home equity loans are generally updated prior to a loan becoming 90 days delinquent. When measuring impairment, to the extent updated collateral values cannot be obtained due to the lack of recent comparable sales or for other reasons, the Bank discounts the valuation of the collateral primarily based on the age of the appraisal and the real estate market conditions of the location of the underlying collateral.

The general component of the Allowance covers loans collectively evaluated for impairment and is based on historical loss experience, with potential adjustments for current relevant qualitative factors. Historical loss experience is determined by loan performance and class and is based on the actual loss history experienced by the Bank. Large groups of smaller balance homogeneous loans, such as consumer and residential real estate loans, are included in the general component unless the loans are classified as TDRs or on non-accrual.

In determining the historical loss rates for each respective loan class, management evaluates the following historical loss rate scenarios:

- Rolling four quarter average
- Rolling eight quarter average
- Rolling twelve quarter average
- Rolling sixteen quarter average
- Rolling twenty quarter average
- Rolling twenty-four quarter average