

CHASE CORP  
Form 10-K  
November 16, 2015  
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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10 K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15 (d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended August 31, 2015

Commission File Number: 1 9852

CHASE CORPORATION

(Exact name of registrant as specified in its charter)

|  |                                      |
|--|--------------------------------------|
| Massachusetts  | 11 1797126                           |
| (State or other jurisdiction of incorporation of organization) | (I.R.S. Employer Identification No.) |

26 Summer Street, Bridgewater, Massachusetts 02324

(Address of Principal Executive Offices, Including Zip Code)

(508) 819 4200

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to section 12(b) of the Act:

|                      |   |
|----------------------|---|
| Title of Each Class: | Name of Each Exchange on Which Registered |
| Common Stock         | NYSE MKT                                  |
| (\$0.10 Par Value)   |   |

Securities registered pursuant to section 12(g) of the Act: None

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Indicate by check mark if the registrant is a well known seasoned issuer (as defined in Rule 405 of the Securities Act). YES NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. YES NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company  
(Do not check if a smaller reporting company)

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES NO

The aggregate market value of the common stock held by non-affiliates of the registrant, as of February 28, 2015 (the last business day of the registrant's second quarter of fiscal 2015), was approximately \$296,955,000.

As of October 31, 2015, the Company had outstanding 9,211,603 shares of common stock, \$0.10 par value, which is its only class of common stock.

Documents Incorporated By Reference:

Portions of the registrant's definitive proxy statement for the Annual Meeting of Shareholders, which is expected to be filed within 120 days after the registrant's fiscal year ended August 31, 2015, are incorporated by reference into Part III hereof.

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PART I

Item 1 – Business

Primary Operating Divisions and Facilities and Industry Segments

Chase Corporation (the “Company,” “Chase,” “we,” or “us”), founded in 1946, is a leading manufacturer of protective materials for high reliability applications. Our strategy is to maximize the performance of our core businesses and brands while seeking future opportunities through strategic acquisitions. We are organized into two operating segments, an Industrial Materials segment and a Construction Materials segment. The segments are distinguished by the nature of the products we manufacture and how they are delivered to their respective markets. The Industrial Materials segment includes specified products that are used in, or integrated into, another company’s product, with demand typically dependent upon general economic conditions. The Construction Materials segment is composed of typically project-oriented product offerings that are primarily sold and used as "Chase" branded products. Our manufacturing facilities are distinct to their respective segments with the exception of our O’Hara Township, PA and Blawnox, PA facilities, which produce products related to both operating segments. A summary of our operating structure as of August 31, 2015 is as follows:

INDUSTRIAL MATERIALS SEGMENT

| Key Products   | Primary<br>Manufacturing<br>Locations<br>Oxford, MA | Background/History   |
|--|---|--|
| Specialty tapes and related products for the electronic and telecommunications industries using the brand name Chase & Sons®.  |   | In August 2011, we moved our manufacturing processes that had been previously conducted at our Webster, MA facility to this location.  |
| Insulating and conducting materials for the manufacture of electrical and telephone wire and cable, electrical splicing, and terminating and repair tapes, which are marketed to wire and cable manufacturers selling into energy-orientated and communication markets, and to public utilities. |   | In December 2012, we moved the majority of our manufacturing processes that had been previously conducted at our Randolph, MA facility to this location. Our Randolph facility was one of our first operating facilities, and had been producing products for the wire and cable industry for more than fifty years. |
|  |   | In December 2003, we acquired the assets of Paper Tyger, LLC.  |

PaperTyger®, a trademark for laminated durable papers sold to the envelope converting

and commercial printing industries.

Chase BLH2OCK®, a water blocking compound sold to the wire and cable industry.

Blawnox, PA

In September 2012, we moved our Chase BLH2OCK® manufacturing processes that had been previously conducted at our Randolph, MA facility to this location.

Protective conformal coatings under the brand name HumiSeal®, moisture protective electronic coatings sold to the electronics industry including circuitry used in automobiles and home appliances.

O'Hara Township, PA

The HumiSeal business and product lines were acquired in the early 1970's.

Laminated film foils for the electronics and cable industries and cover tapes essential to delivering semiconductor components via tape and reel packaging.

Pawtucket, RI  
Lenoir, NC

In June 2012, we acquired all of the capital stock of NEPTCO Incorporated, which operated facilities in Rhode Island, North Carolina and China.

Pulling and detection tapes used in the installation, measurement and location of fiber optic cables, and water and natural gas lines.

Granite Falls, NC

In October 2013, we moved the majority of our manufacturing processes that had been conducted at our Taylorsville, NC facility to our Lenoir, NC location.

Flexible, rigid and semi-rigid fiber optic strength elements designed to allow fiber optic cables to withstand mechanical and environmental strain and stress.

In October 2014, we purchased the outstanding 50% non-controlling interest of the NEPTCO JV from our joint venture partner.

Cover tapes essential to delivering semiconductor components via tape and reel packaging.

Suzhou, China

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Primary

Manufacturing

Key Products & Services

Protective conformal coatings under the brand name HumiSeal®, moisture protective electronic coatings sold to the electronics industry including circuitry used in automobiles and home appliances.

Location(s)

Winnersh, Wokingham, England

Background/History

In October 2005, we acquired all of the capital stock of Concoat Holdings Ltd. and its subsidiaries. In 2006 Concoat was renamed HumiSeal Europe.

In March 2007, we expanded our international presence with the formation of HumiSeal Europe SARL in France. HumiSeal Europe SARL operates a sales/technical service office and warehouse near Paris, France. This business works closely with the HumiSeal operation in Winnersh, Wokingham, England allowing direct sales and service to the French market.

Polymeric microspheres, sold under the Dualite® brand, which are utilized for weight and density reduction and sound dampening across varied industries.

Greenville, SC

In January 2015, we acquired two product lines from Henkel Corporation, which combine to form our specialty chemical intermediates product line.

Water-based polyurethane dispersions utilized for various coating products.

The Company currently utilizes an external resource, located in Elgin, IL to provide services related to water-based polyurethane dispersions.

CONSTRUCTION MATERIALS SEGMENT

Primary

Manufacturing

Key Products

Protective pipe coating tapes and other protectants for valves, regulators, casings, joints, metals, concrete, and wood which are sold under the brand name Royston®, to oil companies, gas utilities, and pipeline companies.

Locations

Blawnox, PA

Background/History

The Royston business was acquired in the early 1970's.

Rosphalt50® is a polymer additive that provides long term cost effective solutions in many applications such as waterproofing of approaches and bridges, ramps, race tracks, airports and specialty road applications.

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|  |                           |  |
|--|---------------------------|--|
| Waterproofing sealants, expansion joints and accessories for the transportation, industrial and architectural markets.   | O'Hara Township, PA       | In April 2005, we acquired certain assets of E-Poxy Engineered Materials. Additionally, in September 2006, we acquired all of the capital stock of Capital Services Joint Systems. Both of these acquisitions were combined to form the expansion joints product line.   |
| Technologically advanced products, including the brand Tapecoat®, for demanding anti-corrosion applications in the gas, oil and marine pipeline market segments, as well as tapes and membranes for roofing and other construction related applications.   | Evanston, IL              | In November 2001, we acquired substantially all of the assets of Tapecoat, previously a division of T.C. Manufacturing Inc.  |
| Specialized high performance coating and lining systems used worldwide in liquid storage and containment applications.   | Houston, TX               | In September 2009, we acquired all of the outstanding capital stock of C.I.M. Industries Inc. ("CIM").   |
| Waterproofing and corrosion protection systems for oil, gas and water pipelines and a supplier to Europe, the Middle East and Southeast Asia. This facility joins Chase's North American based Tapecoat® and Royston® brands to broaden the protective coatings product line and better address increasing global demand. The ServiWrap® product line complements the portfolio of our pipeline protection tapes, coatings and accessories to extend our global customer base. | Rye, East Sussex, England | In September 2007, we purchased certain product lines and a related manufacturing facility in Rye, East Sussex, England through our wholly owned subsidiary, Chase Protective Coatings Ltd.<br><br>In December 2009, we acquired the full range of ServiWrap® pipeline protection products ("ServiWrap") from Grace Construction Products Limited, a UK based unit of W.R. Grace & Co. |

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### Other Business Developments

On January 30, 2015, the Company acquired two product lines from Henkel Corporation (the "Seller") for a purchase price of \$33.3 million, after working capital adjustments and excluding any acquisition related costs. As part of this transaction, Chase acquired the Seller's microspheres product line, sold under the Dualite® brand, located in Greenville, SC, and obtained exclusive distribution rights and intellectual property related to the Seller's polyurethane dispersions product line, operating in the Elgin, IL location. We refer to these collectively as our specialty chemical intermediates product line. Under the agreement, Chase entered into a ten-year facility operating lease at the Seller's Greenville, SC location. The Seller will perform certain manufacturing and application services for Chase at the Seller's Elgin, IL location for three years. The purchase was funded entirely with available cash on hand. Since the effective date for this acquisition, the financial results of the specialty chemical intermediates product line have been included in the Company's financial statements within the Company's Industrial Materials operating segment. Purchase accounting was completed in the quarter ended May 31, 2015 with no material adjustments made to the initial amounts recorded at the end of the second fiscal quarter.

On October 31, 2014, the Company purchased the 50% non-controlling membership interest of NEPTCO JV LLC (the "JV") owned by its now-former joint venture partner, an otherwise unrelated party. Because of the Company's controlling financial interest, the JV's assets, liabilities and results of operations have been consolidated within the Company's consolidated financial statements since June 27, 2012, the date the Company acquired NEPTCO. The Company continues to fully consolidate the assets, liabilities and results of operations of the JV, but no longer records an offsetting amount for a non-controlling interest subsequent to October 31, 2014. The (\$95,000) recorded in the Consolidated Statement of Operations as net (gain) loss attributable to non-controlling interest for the year ended August 31, 2015, represents the now-former joint venture partner's share of the results of operations of the JV for the period from September 1, 2014 through October 31, 2014.

### Products and Markets

Our principal products are specialty tapes, laminates, sealants, coatings and chemical intermediates that are sold by our salespeople, manufacturers' representatives and distributors. In our Industrial Materials segment, these products consist of:

- (i) insulating and conducting materials for the manufacture of electrical and telephone wire and cable, electrical splicing, and terminating and repair tapes, which are marketed to wire and cable manufacturers;
- (ii) laminated film foils, composite strength elements, anti-static packaging tape and pulling tapes for the electronics and cable industries;



- (iii) moisture protective coatings, which are sold to the electronics industry including circuitry used in automobiles and home appliances;
- (iv) laminated durable papers, including laminated paper with an inner security barrier used in personal and mail-stream privacy protection, which are sold primarily to the envelope converting and commercial printing industries;
- (v) pulling and detection tapes used in the installation, measurement and location of fiber optic cables, water and natural gas lines, and power, data, and video cables for commercial buildings;
- (vi) cover tapes with reliable adhesive and anti-static properties essential to delivering semiconductor components via tape and reel packaging;
- (vii) flexible, rigid and semi-rigid fiber optic strength elements designed to allow fiber optic cables to withstand mechanical and environmental strain and stress;

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(viii) polymeric microspheres utilized by various industries to allow for weight and density reduction and sound dampening; and

(ix) water-based polyurethane dispersions utilized for various coating products.

In our Construction Materials segment, these products consist of:

(i) protective pipe coating tapes and other protectants for valves, regulators, casings, joints, metals, concrete and wood, which are sold to oil companies, gas utilities and pipeline companies;

(ii) protectants for highway bridge deck metal supported surfaces, which are sold to municipal transportation authorities;

(iii) fluid applied coating and lining systems for use in the water and wastewater industry; and

(iv) expansion and control joint systems designed for roads, bridges, stadiums and airport runways.

There is some seasonality in selling products into the construction market. Higher demand is often experienced when temperatures are warmer in most of North America (April through October), with less demand occurring when temperatures are colder (typically our second fiscal quarter). Other than the acquisition of the two product lines from Henkel Corporation, we did not introduce any new products requiring an investment of a material amount of our assets during fiscal year 2015.

Employees

As of October 31, 2015, we employed approximately 671 people (including union employees). We consider our employee relations to be good. In the U.S., we offer our employees a wide array of company-paid benefits, which we believe are competitive relative to others in our industry. In our operations outside the U.S., we offer benefits that may vary from those offered to our U.S. employees due to customary local practices and statutory requirements.

Backlog, Customers and Competition

As of October 31, 2015, the backlog of customer orders believed to be firm was approximately \$12,717,000. This compared with a backlog of \$15,453,000 as of October 31, 2014. The decrease in backlog from the prior year amount is primarily due to a decrease in pipeline products, partially offset by the current period inclusion of the specialty chemical intermediates' backlog. During fiscal 2015, 2014 and 2013, no customer accounted for more than 10% of sales. No material portion of our business is subject to renegotiation or termination of profits or contracts at the election of the United States Federal Government.

There are other companies that manufacture or sell products and services similar to those made and sold by us. Many of those companies are larger and have greater financial resources than we have. We compete principally on the basis of technical performance, service reliability, quality and price.

#### Raw Materials

We obtain raw materials from a wide variety of suppliers with alternative sources of most essential materials available within reasonable lead times.

#### Patents, Trademarks, Licenses, Franchises and Concessions

We own the following trademarks that we believe are of material importance to our business: Chase Corporation®, C-Spray (Logo), a trademark used in conjunction with most of the Company's business segment and product line marketing material and communications; HumiSeal®, a trademark for moisture protective coatings sold to the electronics industry; Chase & Sons®, a trademark for barrier and insulating tapes sold to the wire and cable industry;

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Chase BLH2OCK®, a trademark for a water blocking compound sold to the wire and cable industry; Rosphalt50®, a trademark for an asphalt additive used predominantly on bridge decks for waterproofing protection; PaperTyger®, a trademark for laminated durable papers sold to the envelope converting and commercial printing industries; Tapecoat®, a trademark for corrosion preventative surface coatings and primers; Maflowrap®, a trademark for anti-corrosive tapes incorporating self-adhesive mastic or rubber backed strips, made of plastic materials; Royston®, a trademark for corrosion inhibiting coating composition for use on pipes; Ceva®, a trademark for epoxy pastes/gels/mortars and elastomeric concrete used in the construction industry; CIM® trademarks for fluid applied coating and lining systems used in the water and wastewater industry; ServiWrap® trademarks for pipeline protection tapes, coatings and accessories; NEPTCO®, a trademark used in conjunction with most of NEPTCO's business and product line marketing material and communications; NEPTAPE®, a trademark for coated shielding and insulation materials used in the wire and cable industry; Muletape®, a trademark for pulling and installation tapes sold to the telecommunications industry; Trace-Safe®, a trademark for detection tapes sold to the water and gas industry; and Dualite®, a trademark for polymeric microspheres utilized for density reduction and sound dampening by various industries. We do not have any other material trademarks, licenses, franchises, or concessions. While we do hold various patents, we do not believe that they are material to the success of our business.

## Working Capital

We fund our business operations through a combination of available cash and cash equivalents, short-term investments and cash flows generated from operations. In addition, our revolving credit facility is available for additional working capital needs or investment opportunities. We have historically funded acquisitions through both available cash on hand and through additional borrowings and term loans from our bank lenders.

## Research and Development

Approximately \$2,690,000, \$2,599,000 and \$3,395,000 was spent for Company-sponsored research and development during fiscal 2015, 2014 and 2013, respectively, and recorded within selling, general and administrative expenses. Research and development increased by \$91,000 in fiscal 2015 due to an overall increase in activity, including activity related to our newly acquired specialty chemical intermediates product line. These increased activity costs were partially offset by cost-saving efforts, including our continued emphasis on streamlining processes.

## Available Information

Chase maintains a website at <http://www.chasecorp.com>. Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to such reports filed or furnished pursuant to section 13(a) or 15(d) of the Securities Exchange Act of 1934, as well as section 16 reports on Form 3, 4, or 5, are available free of charge on this site as soon as is reasonably practicable after they are filed or furnished with the SEC. Our Code of

Conduct and Ethics and the charters for the Audit Committee, the Nominating and Governance Committee and the Compensation and Management Development Committee of our Board of Directors are also available on our Internet website. The Code of Conduct and Ethics and charters are also available in print to any shareholder upon request. Requests for such documents should be directed to Paula Myers, Shareholder and Investor Relations Department, at 26 Summer Street, Bridgewater, Massachusetts 02324. Our Internet website and the information contained on it or connected to it are not part of nor incorporated by reference into this Form 10-K. Our filings with the SEC are also available on the SEC's website at <http://www.sec.gov>.

#### Financial Information regarding Segment and Geographic Areas

Please see Notes 11 and 12 to the Company's Consolidated Financial Statements for financial information about the Company's operating segments and domestic and foreign operations for each of the last three fiscal years.

#### Item 1A – Risk Factors

The following risk factors should be read carefully in connection with evaluating our business and the forward-looking information contained in this Annual Report on Form 10-K. We feel that any of the following risks could materially

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adversely affect our business, operations, industry, financial position or our future financial performance. While we believe that we have identified and discussed below the key risk factors affecting our business, there may be additional risks and uncertainties that are not presently known or that are not currently believed to be significant that may adversely affect our business, operations, industry, financial position and financial performance in the future.

We currently operate in mature markets where increases or decreases in market share could be significant.

Our sales and net income are largely dependent on sales from a consistent and well established customer base. Organic growth opportunities are minimal; however, we have used and will continue to use strategic acquisitions as a means to build and grow the business. In this business environment, increases or decreases in market share could have a material effect on our business condition or results of operation. We face intense competition from a diverse range of competitors, including operating divisions of companies much larger and with far greater resources than we have. If we are unable to maintain our market share, our business could suffer.

Our business strategy includes the pursuit of strategic acquisitions, which may not be successful if they happen at all.

From time to time, we engage in discussions with potential target companies concerning potential acquisitions. In executing our acquisition strategy, we may be unable to identify suitable acquisition candidates. In addition, we may face competition from other companies for acquisition candidates, making it more difficult to acquire suitable companies on favorable terms.

Even if we do identify a suitable acquisition target and are able to negotiate and close a transaction, the integration of an acquired business into our operations involves numerous risks, including potential difficulties in integrating an acquired company's product line with ours; the diversion of our resources and management's attention from other business concerns; the potential loss of key employees; limitations imposed by antitrust or merger control laws in the United States or other jurisdictions; risks associated with entering a new geographical or product market; and the day-to-day management of a larger and more diverse combined company.

We may not realize the synergies, operating efficiencies, market position or revenue growth we anticipate from acquisitions and our failure to effectively manage the above risks could have a material adverse effect on our business, growth prospects and financial performance.

Our results of operations could be adversely affected by uncertain economic and political conditions and the effects of these conditions on our customers' businesses and levels of business activity.

Global economic and political conditions can affect the businesses of our customers and the markets they serve. A severe or prolonged economic downturn or a negative or uncertain political climate could adversely affect, among others, the automotive, housing, construction, pipeline, energy, transportation infrastructure and electronics industries. This may reduce demand for our products or depress pricing of those products, either of which may have a material adverse effect on our results of operations. Changes in global economic conditions could also shift demand to products for which we do not have competitive advantages, and this could negatively affect the amount of business that we are able to obtain. In addition, if we are unable to successfully anticipate changing economic and political conditions, we may be unable to effectively plan for and respond to those changes and our business could be negatively affected.

General economic factors, domestically and internationally, may also adversely affect our financial performance through increased raw material costs or other expenses and by making access to capital more difficult.

The cumulative effect of higher interest rates, energy costs, inflation, levels of unemployment, healthcare costs, unsettled financial markets, and other economic factors could adversely affect our financial condition by increasing our manufacturing costs and other expenses at the same time that our customers may be scaling back demand for our products. Prices of certain commodity products, including oil and petroleum-based products, are historically volatile and are subject to fluctuations arising from changes in domestic and international supply and demand, labor costs, competition, weather events, market speculation, government regulations and periodic delays in delivery. Rapid and

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significant changes in commodity prices may affect our sales and profit margins. These factors can increase our merchandise costs and/or selling, general and administrative expenses, and otherwise adversely affect our operating results. Disruptions in the credit markets may limit our ability to access debt capital for use in acquisitions or other purposes on advantageous terms or at all. If we are unable to manage our expenses in response to general economic conditions and margin pressures, or if we are unable to obtain capital for strategic acquisitions or other needs, then our results of operations would be negatively affected.

Fluctuations in the supply and prices of raw materials may negatively impact our financial results.

We obtain raw materials needed to manufacture our products from a number of suppliers. Many of these raw materials are petroleum-based derivatives. Under normal market conditions, these materials are generally available on the open market and from a variety of producers. From time to time, however, the prices and availability of these raw materials fluctuate, which could impair our ability to procure necessary materials, or increase the cost of manufacturing our products. If the prices of raw materials increase, and we are unable to pass these increases on to our customers, we could experience reduced profit margins.

If our products fail to perform as expected, or if we experience product recalls, we could incur significant and unexpected costs and lose existing and future business.

Our products are complex and could have defects or errors presently unknown to us, which may give rise to claims against us, diminish our brands or divert our resources from other purposes. Despite testing, new and existing products could contain defects and errors and may in the future contain manufacturing or design defects, errors or performance problems when first introduced, or even after these products have been used by our customers for a period of time. These problems could result in expensive and time-consuming design modifications or warranty charges, changes to our manufacturing processes, product recalls, significant increases in our maintenance costs, or exposure to liability for damages, any of which may result in substantial and unexpected expenditures, require significant management attention, damage our reputation and customer relationships, and adversely affect our business, our operating results and our cash flow.

We are dependent on key personnel.

We depend significantly on our executive officers including our President and Chief Executive Officer, Adam P. Chase, and our Executive Chairman, Peter R. Chase, and on other key employees. The loss of the services of any of these key employees could have a material impact on our business and results of operations. In addition, our acquisition strategy will require that we attract, motivate and retain additional skilled and experienced personnel. The inability to satisfy such requirements could have a negative impact on our ability to remain competitive in the future.



If we cannot successfully manage the unique challenges presented by international markets, we may not be successful in expanding our international operations.

Our strategy includes expansion of our operations in existing and new international markets by selective acquisitions and strategic alliances. Our ability to successfully execute our strategy in international markets is affected by many of the same operational risks we face in expanding our U.S. operations. In addition, our international expansion may be adversely affected by our ability to identify and gain access to local suppliers as well as by local laws and customs, legal and regulatory constraints, political and economic conditions and currency regulations of the countries or regions in which we currently operate or intend to operate in the future. Risks inherent in our international operations also include, among others, the costs and difficulties of managing international operations, adverse tax consequences and greater difficulty in enforcing intellectual property rights. Additionally, foreign currency exchange rates and fluctuations may have an impact on future costs or on future cash flows from our international operations.

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We may experience difficulties in the redesign and consolidation of our manufacturing facilities which could impact shipments to customers, product quality, and our ability to realize cost savings.

We currently have several ongoing projects to streamline our manufacturing operations, which include the redesign and consolidation of certain manufacturing facilities. We anticipate a reduction of overhead costs as a result of these projects, to the extent that we can effectively leverage assets, personnel, and business processes in the transition of production among manufacturing facilities. However, uncertainty is inherent within the facility redesign and consolidation process, and unforeseen circumstances could offset the anticipated benefits, disrupt service to customers, and impact product quality.

Financial market performance may have a material adverse effect on our pension plan assets and require additional funding requirements.

Significant and sustained declines in the financial markets may have a material adverse effect on the fair market value of the assets of our pension plans. While these pension plan assets are considered non-financial assets since they are not carried on our balance sheet, the fair market valuation of these assets could impact our funding requirements, funded status or net periodic pension cost. Any significant and sustained declines in the fair market value of these pension assets could require us to increase our funding requirements, which would have an impact on our cash flow, and could also lead to additional pension expense.

Regulations related to conflict minerals could adversely impact our business.

The Dodd-Frank Wall Street Reform and Consumer Protection Act contains provisions to improve transparency and accountability concerning the supply of certain minerals, known as “conflict minerals” (tin, tungsten, tantalum, and gold). As a result, the SEC has adopted annual disclosure and reporting requirements concerning the supply chain for those public companies that use conflict minerals that are necessary to the functionality or production of their products. These requirements require companies to perform certain reasonable country of origin inquiry and due diligence exercises to determine if any of their sourced conflict minerals originated from the Democratic Republic of Congo (DRC) or adjoining countries. We filed our annual report under these rules in May 2015, to cover calendar year 2014, and anticipate filing reports on this matter on or prior to the annual May 31 due date going forward.

There are costs associated with complying with these annual disclosure requirements, including ongoing due diligence to determine the sources of conflict minerals used in our products and other potential changes to products, processes or sources of supply as a consequence of such verification activities. Continued adherence to these rules, and Chase’s desire to obtain and maintain a DRC Conflict Free status, could adversely affect the sourcing, supply and pricing of materials used in our products. As there may be only a limited number of suppliers offering conflict free conflict minerals, we cannot be sure that we will be able to obtain necessary conflict minerals from such suppliers in sufficient

quantities or at competitive prices. Also, we may face reputational challenges if we determine that certain of our products contain minerals not determined to be conflict free or if we are unable to sufficiently verify the origins for all conflict minerals used in our products through the procedures we may implement. In addition, some of our customers may choose to disqualify us as a supplier if we are unable to verify that any conflict minerals used in our products are not sourced from the covered countries or are not done so by conflict free certified refiners and smelters.

Failure or compromise of security with respect to an operating or information system or portable electronic device could adversely affect our results of operations and financial condition or the effectiveness of our internal controls over operations and financial reporting.

We are highly dependent on automated systems to record and process our daily transactions and certain other components of our financial statements. We could experience a failure of one or more of these systems, or a compromise of our security due to technical system flaws, data input or record-keeping errors, or tampering or manipulation of our systems by employees or unauthorized third parties. Information security risks also exist with respect to the use of portable electronic devices, such as laptops and smartphones, which are particularly vulnerable to loss and theft. We may also be subject to disruptions of any of these systems arising from events that are wholly or partially beyond our control (for example, natural disasters, acts of terrorism, epidemics, computer viruses, cyber-attacks

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and electrical/telecommunications outages). All of these risks are also applicable wherever we rely on outside vendors to provide services. Operating system failures, disruptions, or the compromise of security with respect to operating systems or portable electronic devices could subject us to liability claims, harm our reputation, interrupt our operations, or adversely affect our internal control over financial reporting, business, results from operations, financial condition or cash flow.

## Item 1B – Unresolved Staff Comments

Not applicable

## Item 2 – Properties

We own and lease office and manufacturing properties as outlined in the table below.

| Location            | Square Feet | Owned / Leased | Principal Use  |
|---------------------|-------------|----------------|--|
| Bridgewater, MA     | 5,200       | Owned          | Corporate headquarters and executive office  |
| Westwood, MA        | 20,200      | Leased         | Global Operations Center including research and development, sales and administrative services   |
| Randolph, MA        | 77,500      | Owned          | We ceased manufacturing of products at this location effective December 2012, and this facility is currently idle, with demolition planned for fiscal 2016 |
| Oxford, MA          | 73,600      | Owned          | Manufacture of tape and related products for the electronic and telecommunications industries, as well as laminated durable papers                         |
| Paterson, NJ        | 40,000      | Owned/Leased   | We own the building and lease the land from the landowner. Currently, the building is being leased to a tenant and the land is being sub-leased            |
| Blawnox, PA         | 44,000      | Owned          | Manufacture and sale of protective coatings and tape products  |
| O'Hara Township, PA | 109,000     | Owned          | Manufacture and sale of protective electronic coatings, expansion joints and accessories   |
| Evanston, IL        | 100,000     | Owned          | Manufacture and sale of protective coatings and tape products  |
| Houston, TX         | 45,000      | Owned          | Manufacture of coating and lining systems for use in liquid storage and containment applications   |
| Pawtucket, RI       | 70,400      | Owned          | Manufacture and sale of laminated film foils for the electronics and cable industries, and offices for sales and administrative services                   |
| Granite Falls, NC   | 108,000     | Owned          | Manufacture and sale of pulling and detection tapes, and fiber optic strength elements, as well as research and development                                |

|                                    |         |        |  |
|------------------------------------|---------|--------|--|
| Lenoir, NC                         | 110,000 | Owned  | services   |
| Greenville, SC                     | 34,600  | Leased | Manufacture and sale of laminated film foils and cover tapes   |
| Winnersh,<br>Wokingham,<br>England | 18,800  | Leased | Manufacture and sale of polymeric microspheres, as well as<br>research and development                 |
| Rye, East Sussex,<br>England       | 36,600  | Owned  | Manufacture and sale of protective electronic coatings, as well<br>as research and development         |
| Paris, France                      | 1,350   | Leased | Manufacture and sale of protective coatings and tape products  |
| Mississauga,<br>Canada             | 2,500   | Leased | Sales/technical service office and warehouse allowing direct<br>sales and service to the French market |
| Rotterdam,<br>Netherlands          | 2,500   | Leased | Distribution center for Canadian market supply chain demands   |
| Suzhou, China                      | 48,000  | Leased | Distribution center for European market supply chain demands   |
|                                    |         |        | Manufacture of packaging tape products for the electronics<br>industries                               |

The above facilities range in age from new to about 100 years, are generally in good condition and, in the opinion of management, adequate and suitable for present operations. We also own equipment and machinery that is in good repair and, in the opinion of management, adequate and suitable for present operations. We could significantly add to our capacity by increasing shift operations. Availability of machine hours through additional shifts would provide expansion of current production volume without significant additional capital investment.

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## Item 3 – Legal Proceedings

We are involved from time to time in litigation incidental to the conduct of our business. Although we do not expect that the outcome in any of these matters, individually or collectively, will have a material adverse effect on our financial condition, results of operations or cash flows, litigation is inherently unpredictable. Therefore, judgments could be rendered or settlements entered into, that could adversely affect our operating results or cash flows in a particular period. We routinely assess all of our litigation and threatened litigation as to the probability of ultimately incurring a liability, and record our best estimate of the ultimate loss in situations where we assess the likelihood of loss as probable.

## item 4 – mine safety disclosures

Not applicable.

## Item 4a – Executive Officers of the Registrant

The following table sets forth information concerning our Executive Officers as of October 31, 2015. Each of our Executive Officers is selected by our Board of Directors and holds office until his successor is elected and qualified.

| Name               | Age | Offices Held and Business Experience during the Past Five Years  |
|--------------------|-----|--|
| Adam P. Chase      | 43  | President of the Company since January 2008, Chief Executive Officer of the Company since February 2015. Adam Chase was the Chief Operating Officer of the Company from February 2007 to February 2015.  |
| Peter R. Chase     | 67  | Chairman of the Board of the Company since February 2007, and Executive Chairman of the Company since February 2015. Peter Chase was the Chief Executive Officer of the Company from September 1993 to February 2015. Peter Chase is the father of Adam Chase.                                       |
| Kenneth J. Feroldi | 60  | Chief Financial Officer and Treasurer of the Company since September 2014. Previously Director of Finance for the Company, prior to which he served as Vice President – Finance, Chief Financial Officer and Treasurer of NEPTCO, Inc. from 1992 until 2012 when NEPTCO was acquired by the Company. |

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## PART II

## Item 5 – Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Our common stock is traded on the NYSE MKT under the symbol CCF. As of October 30, 2015, there were 363 shareholders of record of our Common Stock and we believe there were approximately 3,689 beneficial shareholders who held shares in nominee name. On that date, the closing price of our common stock was \$44.41 per share as reported by the NYSE MKT.

The following table sets forth the high and low daily sales prices for our common stock as reported by the NYSE MKT for each quarter in the fiscal years ended August 31, 2015 and 2014:

|                | Fiscal 2015 |          | Fiscal 2014 |          |
|----------------|-------------|----------|-------------|----------|
|                | High        | Low      | High        | Low      |
| First Quarter  | \$ 36.46    | \$ 29.70 | \$ 32.00    | \$ 26.13 |
| Second Quarter | 44.25       | 33.50    | 36.76       | 29.17    |
| Third Quarter  | 43.99       | 35.46    | 33.74       | 28.21    |
| Fourth Quarter | 42.45       | 37.01    | 36.19       | 28.85    |

Single annual cash dividend payments were declared and scheduled to be paid subsequent to year end in the amounts of \$0.65, \$0.60, and \$0.45 per common share, for the years ended August 31, 2015, 2014 and 2013, respectively. Certain of our borrowing facilities contain financial covenants which may have the effect of limiting the amount of dividends that we can pay.

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## Comparative Stock Performance

The following line graph compares the yearly percentage change in our cumulative total shareholder return on the Common Stock for the last five fiscal years with the cumulative total return on the Standard & Poor's 500 Stock Index (the "S&P 500 Index"), and a composite peer index that is weighted by market equity capitalization (the "Peer Group Index"). The companies included in the Peer Group Index are American Biltrite Inc., Circor International Inc., H.B. Fuller Company, Quaker Chemical Corporation and RPM International, Inc. Cumulative total returns are calculated assuming that \$100 was invested on August 31, 2010 in each of the Common Stock, the S&P 500 Index and the Peer Group Index, and that all dividends were reinvested.

|                  | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   |
|------------------|--------|--------|--------|--------|--------|--------|
| Chase Corp       | \$ 100 | \$ 103 | \$ 134 | \$ 250 | \$ 304 | \$ 344 |
| S&P 500 Index    | \$ 100 | \$ 119 | \$ 139 | \$ 166 | \$ 208 | \$ 209 |
| Peer Group Index | \$ 100 | \$ 124 | \$ 164 | \$ 217 | \$ 292 | \$ 259 |

The information under the caption "Comparative Stock Performance" above is not deemed to be "filed" as part of this Annual Report, and is not subject to the liability provisions of Section 18 of the Securities Exchange Act of 1934. Such information will not be deemed to be incorporated by reference into any filing we make under the Securities Act of 1933 unless we explicitly incorporate it into such a filing at the time.



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## Item 6 – Selected Financial Data

the following selected financial data should be read in conjunction with “Item 7 – Management’s Discussion and Analysis of Financial Condition and Results of Operations” and “Item 8 – Financial Statements and Supplementary Data.”

|  | Fiscal Years Ended August 31,            |            |            |            |            |
|--|--|------------|------------|------------|------------|
|  | 2015                                     | 2014       | 2013       | 2012       | 2011       |
|  | (In thousands, except per share amounts) |            |            |            |            |
| <b>Statement of Operations Data</b>  |  |            |            |            |            |
| Revenue from continuing operations   | \$ 238,046                               | \$ 224,006 | \$ 216,062 | \$ 148,919 | \$ 123,040 |
| Net income   | \$ 26,413                                | \$ 26,523  | \$ 16,740  | \$ 9,264   | \$ 10,931  |
| Add: net (gain) loss attributable to non-controlling interest                        | (95)                                     | 108        | 474        | 74         | —          |
| Net income attributable to Chase Corporation   | \$ 26,318                                | \$ 26,631  | \$ 17,214  | \$ 9,338   | \$ 10,931  |
| Net income available to common shareholders, per common and common equivalent share: |  |            |            |            |            |
| Basic:   |  |            |            |            |            |
| Net income per common and common equivalent share                                    | \$ 2.87                                  | \$ 2.92    | \$ 1.90    | \$ 1.03    | \$ 1.22    |
| Diluted:   |  |            |            |            |            |
| Net income per common and common equivalent share                                    | \$ 2.82                                  | \$ 2.86    | \$ 1.87    | \$ 1.03    | \$ 1.22    |
| <b>Balance Sheet Data</b>  |  |            |            |            |            |
| Total assets   | \$ 257,897                               | \$ 245,545 | \$ 224,360 | \$ 214,832 | \$ 128,909 |
| Long-term debt, less current portion   | 43,400                                   | 51,800     | 58,800     | 64,400     | 8,267      |
| Total stockholders' equity   | 154,342                                  | 137,490    | 113,860    | 99,645     | 91,880     |
| Cash dividends paid per common and common equivalent share                           | \$ 0.60                                  | \$ 0.45    | \$ 0.40    | \$ 0.35    | \$ 0.35    |

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## Item 7 – Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion provides an analysis of our financial condition and results of operations and should be read in conjunction with the Consolidated Financial Statements and notes thereto included in Item 8 of this Annual Report on Form 10-K.

## Selected Relationships within the Consolidated Statements of Operations

|   | Years Ended August 31, |     |            |     |            |   |
|---|------------------------|-----|------------|-----|------------|---|
|   | 2015                   |     | 2014       |     | 2013       |   |
|   | (Dollars in thousands) |     |            |     |            |   |
| Revenue   | \$ 238,046             |     | \$ 224,006 |     | \$ 216,062 |   |
| Net income  | \$ 26,413              |     | \$ 26,523  |     | \$ 16,740  |   |
| Add: net (gain) loss attributable to non-controlling interest   | (95)                   |     | 108        |     | 474        |   |
| Net income attributable to Chase Corporation                    | \$ 26,318              |     | \$ 26,631  |     | \$ 17,214  |   |
| Increase in revenue from prior year                             |                        |     |            |     |            |   |
| Amount  | \$ 14,040              |     | \$ 7,944   |     | \$ 67,143  |   |
| Percentage  | 6                      | %   | 4          | %   | 45         | % |
| Increase/(Decrease) in net income, net of taxes from prior year |                        |     |            |     |            |   |
| Amount  | \$ (110)               |     | \$ 9,783   |     | \$ 7,476   |   |
| Percentage  | *                      | %   | 58         | %   | 80         | % |
| Percentage of revenue:  |                        |     |            |     |            |   |
| Revenue   | 100                    | %   | 100        | %   | 100        | % |
| Expenses:   |                        |     |            |     |            |   |
| Cost of products and services sold                              | 63                     | %   | 65         | %   | 68         | % |
| Selling, general and administrative expenses                    | 19                     |     | 19         |     | 20         |   |
| Acquisition related costs                                       | *                      | (a) | —          |     | —          |   |
| Other (income) expense, net                                     | *                      |     | (2)        | (b) | *          |   |
| Income before income taxes                                      | 17                     |     | 18         |     | 12         |   |
| Income taxes  | 6                      |     | 6          |     | 4          |   |
| Net income  | 11                     | %   | 12         | %   | 8          | % |

(a) Represents \$584 in expenses related to the acquisition of the specialty chemical intermediates product line

(b) Includes effects of \$5,706 gain on sale of Insulfab product line

\* Denotes less than 1%

## Overview

A combination of strong demand for our legacy products, the current year acquisition of the specialty chemical intermediates product line and a favorable sales mix all contributed to the Company's increased revenue and operating

income over the prior year. Our strategic diversification again proved itself to be a core strength of the business, as gains in certain product lines more than trumped observed decreases in others. Further, our ongoing efforts with production facility consolidation, efficiency improvements and streamlining overhead costs have improved our profitability. The reduction in net income attributable to Chase Corporation from the prior year is primarily the result of the non-recurring \$5,706,000 pre-tax gain recognized in fiscal 2014 related to the sale of the Company's Insulfab product line.

Revenue from the Industrial Materials segment surpassed prior year results due to an increase in sales volume for our pulling and detection products and an increased demand for both our domestically and internationally produced electronic coatings products. These gains in legacy products were further bolstered by the January 2015 acquisition of the specialty chemical intermediates product line, which positively affected revenue and earnings in the current year. These increased sales were partially offset by a reduction in demand for our wire and cable, durable paper products and electronic materials product lines.

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Revenue from the Construction Materials segment surpassed the prior year primarily due to increased demand for pipeline coatings products produced at our Rye, UK facility to satisfy Middle East water infrastructure project demand, as well as increased sales of our building envelope products. These increases were partially offset by decreased sales of our coating and lining system and bridge and highway products.

Streamlining processes and consolidation efforts will remain priorities. Key strategies focus on our marketing and product development efforts, and on identifying potential acquisition targets. We have now fully integrated the specialty chemical intermediates product line acquired during fiscal 2015. Our balance sheet continues to remain strong, with cash on hand of \$43.8 million and a current ratio of 3.2. Our \$15.0 million line of credit is fully available, while the balance of our term debt, including current portion, is \$51.8 million.

The Company has two reportable segments summarized below:

| Segment                | Product Lines   | Manufacturing Focus and Products  |
|------------------------|---|---|
| Industrial Materials   | Wire and Cable<br>Electronic Coatings<br>Specialty Products<br>Pulling and Detection<br>Electronic Materials<br>Structural Composites<br>Fiber Optic Cable<br>Components<br>(1)<br>Specialty Chemical Intermediates | Protective coatings and tape products, including insulating and conducting materials for wire and cable manufacturers; moisture protective coatings for electronics and printing services; laminated durable papers, packaging and industrial laminate products; pulling and detection tapes used in the installation, measurement and location of fiber optic cables and water and natural gas lines; cover tapes essential to delivering semiconductor components via tape and reel packaging; wind energy composite materials elements; glass-based strength elements designed to allow fiber optic cables to withstand mechanical and environmental strain and stress; microspheres, sold under the Dualite® brand; and polyurethane dispersions. |
| Construction Materials | Pipeline<br>Bridge and Highway<br>Coating and Lining Systems<br>Building Envelope   | Protective coatings and tape products including coating and lining systems for use in liquid storage and containment applications, protective coatings for pipeline and general construction applications, high-performance polymeric asphalt additives, and expansion and control joint systems for use in the transportation and architectural markets.   |

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(1) Through a 50% owned joint venture until October 31, 2014, when we purchased the remaining 50% non-controlling interest.



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## Results of Operations

Revenue and Operating Profit by Segment are as follows:

|                                 | Revenue                | Income<br>Before<br>Income<br>Taxes |          | % of<br>Revenue |   |
|---------------------------------|------------------------|-------------------------------------|----------|-----------------|---|
|                                 | (Dollars in thousands) |                                     |          |                 |   |
| Fiscal 2015                     |                        |                                     |          |                 |   |
| Industrial Materials            | \$ 176,547             | \$ 46,388                           | (a)      | 26              | % |
| Construction Materials          | 61,499                 | 17,272                              |          | 28              | % |
|                                 | \$ 238,046             | 63,660                              |          | 27              | % |
| Less corporate and common costs |                        | (22,434)                            | (b)      |                 |   |
| Income before income taxes      |                        | \$ 41,226                           |          |                 |   |
| Fiscal 2014                     |                        |                                     |          |                 |   |
| Industrial Materials            | \$ 169,657             | \$ 48,775                           | (c), (d) | 29              | % |
| Construction Materials          | 54,349                 | 11,209                              | (c)      | 21              | % |
|                                 | \$ 224,006             | 59,984                              |          | 27              | % |
| Less corporate and common costs |                        | (19,494)                            | (c),(e)  |                 |   |
| Income before income taxes      |                        | \$ 40,490                           |          |                 |   |
| Fiscal 2013                     |                        |                                     |          |                 |   |
| Industrial Materials            | \$ 163,474             | \$ 35,617                           | (c), (f) | 22              | % |
| Construction Materials          | 52,588                 | 11,138                              | (c)      | 21              | % |
|                                 | \$ 216,062             | 46,755                              |          | 22              | % |
| Less corporate and common costs |                        | (20,945)                            | (c),(g)  |                 |   |
| Income before income taxes      |                        | \$ 25,810                           |          |                 |   |

- 
- (a) Includes \$65 of expense related to inventory step-up in fair value related to the January 2015 acquisition of the specialty chemical intermediates product line
- (b) Includes \$584 in expenses related to the January 2015 acquisition of the specialty chemical intermediates product line, and \$188 of pension related settlement costs due to the timing of lump sum distributions
- (c) Includes the reclassification of \$8,760 and \$9,217 for fiscal years 2014 and 2013, respectively, of expenses from the Industrial Materials segment, and the reclassification of \$3,052 and \$4,675 for fiscal years 2014 and 2013, respectively, of expenses from the Construction Materials segment, in each case resulting in a corresponding net increase in Corporate and Common Costs for such years. The reclassification reflects the methodology with which the Company internally reviews expenses in the current year
- (d) Includes \$5,706 gain on sale of Insulfab product line
- (e) Includes \$348 of pension related settlement costs due to the timing of lump sum distributions
- (f) Includes \$564 of expenses related to inventory step up in fair value related to the NEPTCO acquisition and \$521 of pension related settlement costs due to the timing of lump sum distributions
- (g) Includes \$595 of pension related settlement costs due to the timing of lump sum distributions

Total Revenue

Total revenue in fiscal 2015 increased \$14,040,000 or 6% to \$238,046,000 from \$224,006,000 in the prior year.

Revenue in our Industrial Materials segment increased \$6,890,000 or 4% to \$176,547,000 for the year ended August 31, 2015 compared to \$169,657,000 in fiscal 2014. The increase in revenue from our Industrial Materials segment in fiscal 2015 was primarily due to: (a) the first seven months of sales from our newly acquired specialty chemical intermediates product line totaling \$12,449,000; (b) increased sales volume of \$2,963,000 from our pulling and detection products reflecting continuing higher demand in product volume by the utility and telecom industries; and (c) \$2,471,000 in increased sales volume from our global electronic coatings product line, primarily due to higher sales volume into the Americas, Europe and Asia. These increases were partially offset by decreased sales of \$7,154,000 from our wire and

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cable products, reflecting a decrease in demand from energy-related markets, as well as lower sales of \$2,242,000 from our durable paper products.

Revenue from our Construction Materials segment increased \$7,150,000 or 13% to \$61,499,000 for the year ended August 31, 2015 compared to \$54,349,000 for fiscal 2014. The increased sales from our Construction Materials segment in fiscal 2015 was primarily due to a net increase in sales volume of \$6,397,000 in pipeline products, primarily driven by continued high Middle East water infrastructure project demand for products produced at our Rye, UK facility. This international growth in pipeline products was partially offset by decreased domestic sales of pipeline products, which are primarily sold into the oil and gas markets. Our building envelope products also had increased sales volume of \$1,358,000 in fiscal 2015.

Royalties and commissions in the Industrial Materials segment were \$3,156,000, \$2,972,000 and \$2,414,000 for the years ended August 31, 2015, 2014 and 2013, respectively. The increase in royalties and commissions in fiscal 2015 over both fiscal 2014 and 2013 was primarily due to increased sales of electronic coating products by our licensed manufacturer in Asia.

Export sales from domestic operations to unaffiliated third parties were \$27,955,000, \$21,212,000 and \$22,827,000 for the years ended August 31, 2015, 2014 and 2013, respectively. The increase in export sales in fiscal 2015 over both fiscal 2014 and 2013 was primarily due to increased sales volume into developing markets in Asia Pacific in fiscal 2015, as well as growth in sales to Canada. We do not anticipate any material changes to export sales during fiscal 2016.

Total revenue in fiscal 2014 increased \$7,944,000 or 4% to \$224,006,000 from \$216,062,000 in fiscal 2013. Revenue in our Industrial Materials segment increased \$6,183,000 or 4% to \$169,657,000 for the year ended August 31, 2014 compared to \$163,474,000 in fiscal 2013. The increase in revenue from our Industrial Materials segment in fiscal 2014 was primarily due to increased sales of: (a) \$3,465,000 from our global electronic coatings product line primarily due to higher sales volume into Europe and Asia; (b) \$2,015,000 from our pulling and detection tape products; (c) \$1,447,000 from electronic cover tapes; and (d) \$1,072,000 from our wire and cable products that are used in energy-related applications. These increases were partially offset by decreased sales of \$975,000 from our specialty materials products as well as lower sales of \$520,000 from our then joint venture fiber optic cable products. Revenue from our Construction Materials segment increased \$1,761,000 or 3% to \$54,349,000 for the year ended August 31, 2014 compared to \$52,588,000 for fiscal 2013. The increased sales from our Construction Materials segment in fiscal 2014 was primarily due to increased sales of \$5,563,000 in pipeline products produced at our Rye, UK facility as a result of higher project related demands in the Middle East. These increases were partially offset by decreased sales of \$2,032,000 from our bridge and highway products as well as lower sales of \$1,733,000 from our building envelope products as both experienced slower demand earlier in fiscal 2014 during the winter and spring months due to the impact of the harsh winter across the U.S. on these businesses.

Cost of Products and Services Sold



Cost of products and services sold increased \$4,009,000 or 3% to \$149,202,000 for the fiscal year ended August 31, 2015 compared to \$145,193,000 in fiscal 2014. As a percentage of revenue, cost of products and services sold decreased to 63% in fiscal 2015 compared to 65% for fiscal 2014.

The following table summarizes the relative percentages of costs of products and services sold to revenue for both of our operating segments:

| Cost of products and services sold | Fiscal Years Ended |   |      |   |      |   |
|------------------------------------|--------------------|---|------|---|------|---|
|                                    | August 31,         |   | 2014 |   | 2013 |   |
| Industrial Materials               | 63                 | % | 64   | % | 67   | % |
| Construction Materials             | 63                 | % | 68   | % | 68   | % |
| Total                              | 63                 | % | 65   | % | 68   | % |

Cost of products and services sold in our Industrial Materials segment was \$110,729,000 for the fiscal year ended August 31, 2015 compared to \$108,121,000 in fiscal 2014. As a percentage of revenue, cost of products and services sold in this segment decreased to 63% in fiscal 2015 compared to 64% in for fiscal 2014. Cost of products and services

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sold in our Construction Materials segment was \$38,473,000 for the fiscal year ended August 31, 2015 compared to \$37,072,000 in fiscal 2014. As a percentage of revenue, cost of products and services sold in this segment decreased to 63% in fiscal 2015 compared to 68% in for fiscal 2014. As a percentage of revenue, cost of products and services sold in both segments decreased primarily due to product mix as we had decreased sales volume from our lower margin products within the segments. To facilitate improvement in margins in both segments, we will continue to closely monitor raw material pricing across all product lines, while effectively managing fixed overhead and assessing opportunities for the further streamlining of costs.

In fiscal 2014, cost of products and services sold in our Industrial Materials segment was \$108,121,000 compared to \$110,051,000 in fiscal 2013. As a percentage of revenue, cost of products and services sold in this segment decreased to 64% in fiscal 2014 compared to 67% in for fiscal 2013. As a percentage of revenue, cost of products and services sold in the Industrial Materials segment decreased primarily due to sales mix as well as cost savings realized from the Company's plant consolidation efforts. This segment has benefitted from exiting the Randolph, MA (operations relocated in December 2012) and Taylorsville, NC (Insulfab product line sold in October 2013) facilities and transitioning the remaining manufacturing activities from those two facilities to other domestic Chase facilities. Additionally, in the first three months of fiscal 2013, this segment was impacted by incremental cost of products sold of \$564,000 due to the sale of inventory which had a stepped up valuation as part of the NEPTCO acquisition. Cost of products and services sold in our Construction Materials segment was \$37,072,000 for the fiscal year ended August 31, 2014 compared to \$35,984,000 in fiscal 2013. As a percentage of revenue, cost of products and services sold in the Construction Materials segment remained relatively flat despite increased sales of lower margin products primarily due to management's ability to leverage its fixed overhead costs on a higher revenue base coupled with continued focus and scrutiny on material purchases that helped stabilize margins on many of our key product lines.

## Selling, General and Administrative Expenses

Selling, general and administrative expenses increased \$3,375,000 or 8% to \$46,015,000 during fiscal 2015 compared to \$42,640,000 in fiscal 2014. As a percentage of revenue, selling, general and administrative expenses were consistent at 19% of total revenue in both fiscal 2015 and fiscal 2014. The year-over-year increase in expenses is primarily attributable to: (a) increased amortization expense on acquired intangible assets of \$1,940,000 for the year, primarily attributable to the specialty chemical intermediates product line acquisition in the second quarter; (b) increased international sales commission expenses of \$1,051,000 over the prior year, incurred related to increased revenue generated by sales in those regions; (c) increased pension costs of \$399,000 in the current year against the prior year, inclusive of a \$188,000 settlement loss charge; and (d) a year-over-year decrease of \$375,000 in the capitalization of internal labor, most notably related to our multiyear companywide single ERP system rollout, which was substantially completed as to our previously existing locations in December 2014. These increases in cost were partially offset by our ongoing efforts with production facility consolidation, efficiency improvements and streamlining overhead costs.

During fiscal 2014, selling, general and administrative expenses decreased \$596,000 or 1% to \$42,640,000 compared to \$43,236,000 in fiscal 2013. As a percentage of revenue, selling, general and administrative expenses decreased to

19% of total revenue in 2014, compared to 20% in fiscal 2013. The decrease is primarily attributable to our continued emphasis on controlling costs, as well as the increased benefit in 2014 due to the capitalization of internal costs related to our global ERP implementation project.

#### Acquisition Related Costs

In fiscal 2015, we incurred \$584,000 of acquisition costs related to our acquisition of the specialty chemical intermediates product line. This acquisition was accounted for as a business combination in accordance with applicable accounting standards, and as such all related professional service fees (i.e., banking, legal, accounting, actuarial, etc.) were expensed as incurred during the year ended August 31, 2015.

#### Interest Expense

Interest expense decreased \$80,000 or 7% to \$1,063,000 in fiscal 2015 compared to \$1,143,000 in fiscal 2014. Interest expense decreased \$151,000 or 12% to \$1,143,000 in fiscal 2014 compared to \$1,294,000 in fiscal 2013. The decrease

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in interest expense in both fiscal 2015 and 2014 as compared to their respective prior years was a direct result of the reduction in our overall debt balance through required principal payments made from operating cash flow over those periods. Our debt balance is attributable to our term note related to the June 2012 acquisition of NEPTCO.

### Gain on Sale of Product Line

On October 7, 2013, we sold substantially all of our property and assets, including intellectual property, comprising the Insulfab product line, to an unrelated buyer. This transaction resulted in a pre-tax book gain of \$5,706,000, which was recorded in our fiscal quarter ended November 30, 2013 (the first quarter of our fiscal 2014).

### Other (Expense) Income

Other income was \$44,000 in fiscal 2015 compared to other expense of \$246,000 in fiscal 2014, a difference of \$290,000. Other (expense) income primarily includes interest income and foreign exchange gains and losses caused by changes in exchange rates on transactions or balances denominated in currencies other than the functional currency of our subsidiaries.

Other expense was \$246,000 in fiscal 2014 compared to other income of \$313,000 in fiscal 2013, a decrease of \$559,000. The decrease in fiscal 2014 as compared to the prior year was primarily due to foreign exchange losses driven by the strengthening of the pound sterling against both the euro and the US dollar throughout fiscal 2014.

### Income Taxes

The effective tax rate for fiscal 2015 was 35.9% as compared to 34.5% and 35.1% in fiscal 2014 and 2013, respectively. In all three years, we have received the benefit of the domestic production deduction and foreign rate differential. The increased effective tax rate in fiscal 2015 was primarily due to a less favorable effective state income tax rate, a less favorable domestic production deduction effect and a less favorable tax effect of undistributed earnings than realized in fiscal 2014. The effective tax rate of 34.5% for fiscal 2014 compared favorably to 2013 primarily due to a more favorable effective state income tax rate and foreign rate differential than realized in the prior fiscal year.

### Non-controlling Interest

The income (loss) from non-controlling interest relates to a joint venture in-which we had, prior to October 2014, a 50% controlling ownership interest. We acquired the 50% outstanding non-controlling membership interest in October 2014. The joint venture between the Company and its now-former joint venture partner (an otherwise unrelated party) was managed and operated on a day-to-day basis by the Company.

#### Net Income attributable to Chase Corporation

Net income attributable to Chase Corporation in fiscal 2015 decreased \$313,000 or 1% to \$26,318,000 compared to \$26,631,000 in fiscal 2014. The decrease in net income in 2015 is primarily due to the \$5,706,000 (\$3,709,000 after-tax) gain on the Company's Insulfab product line sold in October 2013, which significantly contributed to earnings and cash flows in the prior fiscal year, and which did not recur in fiscal 2015.

Net income attributable to Chase Corporation in fiscal 2014 increased \$9,417,000 or 55% to \$26,631,000 compared to \$17,214,000 in fiscal 2013. The increase in net income in fiscal 2014 is primarily due to the previously mentioned \$5,706,000 pre-tax gain that resulted from the sale of the Insulfab product line in October 2013, numerous cost containment initiatives including plant consolidation efforts, and the incremental benefit of \$236,000 from capitalized internal labor used in our on-going global ERP implementation project. We capitalized \$719,000 of internal costs related to our ERP implementation project for fiscal 2014, compared to \$483,000 in fiscal 2013. Additionally, net income in fiscal 2013 was negatively impacted by expenses of \$564,000 in inventory fair value step up related to the NEPTCO acquisition, and the acceleration of defined benefit plan settlement costs of \$1,223,000 resulting from the timing of lump sum distributions to participants.

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## Other Important Performance Measures

We believe that EBITDA and Adjusted EBITDA are useful performance measures. They are used by our executive management team and Board of Directors to measure operating performance, to allocate resources, to evaluate the effectiveness of our business strategies and to communicate with our Board of Directors and investors concerning our financial performance. The Company believes EBITDA and Adjusted EBITDA are commonly used by financial analysts and others in the industries in which the Company operates and, thus, provide useful information to investors. EBITDA and Adjusted EBITDA are non-GAAP financial measures.

We define EBITDA as follows: net income attributable to Chase Corporation before interest expense from borrowings, income tax expense, depreciation expense from fixed assets, and amortization expense from intangible assets. We define Adjusted EBITDA as EBITDA excluding costs and (gains)/losses related to our acquisitions and divestitures, costs of products sold related to inventory step-up to fair value, settlement (gains)/losses resulting from lump sum distributions to participants from our defined benefit plan, and other significant nonrecurring items.

The use of EBITDA and Adjusted EBITDA has limitations and these performance measures should not be considered in isolation from, or as an alternative to, U.S. GAAP measures such as net income. Our measurement of EBITDA and Adjusted EBITDA may not be comparable to similarly-titled measures used by other companies.

The following table provides a reconciliation of net income attributable to Chase Corporation, the most directly comparable financial measure presented in accordance with U.S. GAAP, to EBITDA and Adjusted EBITDA for the periods presented:

|  | Years Ended August 31, |           |           |
|--|------------------------|-----------|-----------|
|  | 2015                   | 2014      | 2013      |
| Net income attributable to Chase Corporation | \$ 26,318              | \$ 26,631 | \$ 17,214 |
| Interest expense                             | 1,063                  | 1,143     | 1,294     |
| Income taxes                                 | 14,813                 | 13,967    | 9,070     |
| Depreciation expense                         | 5,810                  | 5,692     | 5,872     |
| Amortization expense                         | 6,762                  | 4,822     | 4,793     |
| EBITDA                                       | \$ 54,766              | \$ 52,255 | \$ 38,243 |
| Acquisition related costs (a)                | 584                    | —         | —         |
| Cost of sale of inventory step-up (b)        | 65                     | —         | 564       |
| Pension curtailment and settlement costs (c) | 188                    | 348       | 1,223     |
| Gain on sale of product line (d)             | —                      | (5,706)   | —         |
| Adjusted EBITDA                              | \$ 55,603              | \$ 46,897 | \$ 40,030 |

(a) Represents costs related to our January 2015 acquisition of the specialty chemical intermediates product line

- (b) Represents expenses related to the step-up in fair value of inventory through purchase accounting from the January 2015 acquisition of the specialty chemical intermediates product line, and the June 2012 acquisition of NEPTCO
- (c) Represents pension related curtailment and settlement costs due to the timing of lump sum distributions
- (d) Represents gain on sale of Insulfab product line that was completed in October 2013

#### Liquidity and Sources of Capital

Our cash balance decreased \$9,403,000 to \$43,819,000 at August 31, 2015 from \$53,222,000 at August 31, 2014. The decreased cash balance is primarily attributable to the \$33,285,000 purchase of the specialty chemical intermediates product line in January 2015, and payment of \$5,477,000 for the annual dividend in December 2014, partially offset by cash from operations. Of the above noted amounts, \$18,659,000 and \$14,575,000 were held outside the U.S. by our foreign subsidiaries as of August 31, 2015 and 2014, respectively. Given our cash position and borrowing capability in the U.S. and the potential for increased investment and acquisitions in foreign jurisdictions, we do not have a history of repatriating a significant portion of our foreign cash. However, we do not currently take the position that undistributed foreign subsidiaries' earnings are considered to be permanently reinvested. Accordingly, we recognize a deferred tax liability for the estimated future tax effects attributable to temporary differences due to these unremitted earnings. In the

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event that circumstances should change in the future and we decide to repatriate these foreign amounts to fund U.S. operations, the Company would pay the applicable U.S. taxes on these repatriated foreign amounts to satisfy all previously recorded tax liabilities.

Our cash balance at August 31, 2014 increased \$23,225,000 to \$53,222,000 compared to \$29,997,000 at August 31, 2013. The increased cash balance was primarily attributable to the proceeds from the sale of the Insulfab product line in October 2013, as well as from cash from operations, partially offset by payments on: our fiscal 2013 annual dividend, outstanding debt, income taxes, annual incentive compensation and equipment purchases. Of the above noted amounts, \$14,575,000 and \$10,013,000 were held outside the U.S. by our foreign subsidiaries as of August 31, 2014 and 2013, respectively.

Cash provided by operations was \$40,959,000 for the year ended August 31, 2015 compared to \$28,606,000 in fiscal 2014. Cash provided by operations during fiscal 2015 was primarily due to operating income and decreased inventories and increased accrued income taxes, offset by an increase in accounts receivable. The decrease in inventories related primarily to efficiencies in purchasing and inventory management, while the increase in accounts receivable primarily related to overall increased sales, including the addition of the specialty chemical intermediates product line in the current year, as well as an overall increase in international sales, which customarily have longer collection terms.

Cash provided by operations was \$28,606,000 during fiscal 2014 compared to \$28,157,000 in fiscal 2013. Cash provided by operations during fiscal 2014 was primarily due to operating income and increased accounts payable due to the timing of vendor payments, offset by increased inventory resulting from strategic purchases of raw materials and increased accounts receivable balances due to higher sales volumes. Cash provided by operations during fiscal 2013 was primarily due to operating income, offset by decreased accrued expenses and increased inventory balances.

The ratio of current assets to current liabilities was 3.2 as of August 31, 2015 compared to 3.5 as of August 31, 2014. The decrease in our current ratio at August 31, 2015 was primarily attributable to the January 2015 purchase of the specialty chemical intermediates product line, with cash on hand, and a year-over-year increase in the portion of long-term debt classified as current.

Cash used in investing activities was \$35,713,000 for the year ended August 31, 2015 compared to cash provided by investing activities of \$4,443,000 in fiscal 2014. During fiscal 2015, cash used in investing activities was primarily due to the acquisition of the specialty chemical intermediates product line in January 2015, in addition to cash paid for purchases of machinery and equipment at our manufacturing locations during fiscal 2015. During fiscal 2014, cash provided by investing activities was \$4,443,000, compared to cash used in investing activities of \$3,580,000 in fiscal 2013. Cash provided by investing activities in 2014 was primarily due to the proceeds from the sale of the Insulfab product line in October 2013, which was partially offset by cash paid for purchases of machinery and equipment at our manufacturing locations



Cash used in financing activities was \$13,498,000 for the year ended August 31, 2015 compared to \$10,501,000 in fiscal 2014 and \$9,614,000 in fiscal 2013. During fiscal 2015, 2014 and 2013, cash used in financing activities was primarily due to our annual dividend payment and payments made on the term debt used to finance our acquisition of NEPTCO.

On October 28, 2015, we announced a cash dividend of \$0.65 per share (totaling approximately \$5,988,000) to shareholders of record on November 9, 2015 and payable on December 4, 2015.

On October 23, 2014, we announced a cash dividend of \$0.60 per share (resulting in payment of \$5,477,000), composed of \$0.50 related to earnings from continuing operations and \$0.10 related to the sale of the Insulfab business, to shareholders of record on November 3, 2014 and paid on December 4, 2014.

On October 23, 2013, we announced a cash dividend of \$0.45 per share (resulting in payment of \$4,093,000) to shareholders of record on November 5, 2013 and paid on December 4, 2013.

In June 2012, in connection with our acquisition of NEPTCO, we borrowed \$70,000,000 under a five year term debt financing arrangement led and arranged by Bank of America, with participation from RBS Citizens (the "Credit

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Facility”). The applicable interest rate is based on the effective LIBOR plus a range of 1.75% to 2.25%, depending on our consolidated leverage ratio. At August 31, 2015, the applicable interest rate was 1.95% per annum and the outstanding principal amount was \$51,800,000. We are required to repay the principal amount of the term loan in quarterly installments. Installment payments of \$1,400,000 began in September 2012 and continued through June 2014, increased to \$1,750,000 per quarter thereafter through June 2015, and increased to \$2,100,000 per quarter thereafter through March 2017. The Credit Facility matures in June 2017 and prepayment of the Credit Facility is allowed at any time.

We also have a revolving line of credit with Bank of America (the “Revolver”) totaling \$15,000,000, which bears interest at LIBOR plus a range of 1.75% to 2.25%, depending on our consolidated leverage ratio, or, at our option, at the bank’s base lending rate. As of August 31, 2015 and October 31, 2015, the entire amount of \$15,000,000 was available for use. The Revolver is scheduled to mature in June 2017. This Revolver allows for increased flexibility for working capital requirements going forward, and we plan to use this availability to help finance our cash needs, including potential acquisitions, in fiscal 2016 and future periods.

Our credit agreement with Bank of America, which outlines the terms of both the Credit Facility and the Revolver, contains customary affirmative and negative covenants that, among other things, restrict our ability to incur additional indebtedness. It also requires us to maintain a ratio of consolidated indebtedness to consolidated EBITDA (each as defined in the credit agreement) of no more than 3.00 to 1.00, and to maintain a consolidated fixed charge coverage ratio (as calculated in the credit agreement) of at least 1.25 to 1.00. We were in compliance with our debt covenants as of August 31, 2015.

We currently have several on-going capital projects that are important to our long term strategic goals. Machinery and equipment will also be added as needed to increase capacity or enhance operating efficiencies in our other manufacturing plants.

We may also consider the acquisition of companies or other assets this year or in future periods which are complementary to our business. We believe that our existing resources, including cash on hand and our Revolver, together with cash generated from operations and additional bank borrowings, will be sufficient to fund our cash flow requirements through at least the next twelve months. However, there can be no assurances that additional financing will be available on favorable terms, if at all.

To the extent that interest rates increase in future periods, we will assess the impact of these higher interest rates on the financial and cash flow projections of our potential acquisitions.

We have no material off-balance sheet arrangements.

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## Contractual Obligations

The following table summarizes our contractual cash obligations at August 31, 2015 and the effect such obligations are expected to have on our liquidity and cash flow in future periods:

| Contractual Obligations                        | Total                  | Payments Due<br>Less than 1 Year | Payments Due<br>1 - 3 Years | Payments Due<br>3 - 5 Years | Payments After<br>5 Years |
|--|------------------------|----------------------------------|-----------------------------|-----------------------------|---------------------------|
|  | (Dollars in thousands) |                                  |                             |                             |                           |
| Long-term debt including<br>estimated interest | \$ 53,384              | \$ 9,334                         | \$ 44,050                   | \$ —                        | \$ —                      |
| Operating leases                               | 7,469                  | 944                              | 1,693                       | 1,684                       | 3,148                     |
| Capital leases                                 | 42                     | 33                               | 9                           | —                           | —                         |
| Purchase Obligations                           | 10,519                 | 10,519                           | —                           | —                           | —                         |
| Total (1) (2)                                  | \$ 71,414              | \$ 20,830                        | \$ 45,752                   | \$ 1,684                    | \$ 3,148                  |

- (1) We may be required to make payments related to our unrecognized tax benefits. However, due to the uncertainty of the timing of future cash flows associated with these unrecognized tax benefits, we are unable to make reasonably reliable estimates of the period of cash settlement, if any, with the respective taxing authorities. Accordingly, unrecognized tax benefits of \$1,249,000 as of August 31, 2015 have been excluded from the contractual obligations table above. See Note 7 “Income Taxes” to the Consolidated Financial Statements for further information.
- (2) This table does not include the expected payments for our obligations for pension and other post-retirement benefit plans. As of August 31, 2015, we had recognized an accrued benefit plan liability of \$12,915,000 representing the unfunded obligations of the pension benefit plans. See Note 9 “Benefits and Pension Plans” to the Consolidated Financial Statements for further information, including expected pension benefit payments for the next 10 years.

## Recently Issued Accounting Standards

In May 2014, the FASB issued Accounting Standards Update (“ASU”) No. 2014-09, “Revenue from Contracts with Customers”, which will replace most of the existing revenue recognition guidance under U.S. Generally Accepted Accounting Principles. The core principle of the ASU is that an entity should recognize revenue for the transfer of goods or services equal to the amount that it expects to be entitled to receive for those goods or services. The ASU requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments. The ASU will be effective for the Company beginning September 1, 2018 (fiscal 2019), including interim periods in its fiscal year 2019, and allows for either retrospective or modified retrospective methods of adoption. The Company is in the process of determining the method of adoption and assessing the impact of this ASU on the Company’s consolidated financial position, results of operations and cash flows.

In July 2015, the FASB issued ASU No. 2015-11, “Inventory (Topic 330): Simplifying the Measurement of Inventory.” Under this accounting guidance, inventory will be measured at the lower of cost and net realizable value and other options that currently exist for market value will be eliminated. ASU No. 2015-11 defines net realizable value as the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. No other changes were made to the current guidance on inventory measurement. This accounting guidance is effective for us in the first quarter of fiscal 2018. Early adoption is permitted. We are currently evaluating the impact of the adoption of this accounting standard update on our consolidated financial statements.

#### Critical Accounting Policies, Judgments, and Estimates

The U.S. Securities and Exchange Commission (“SEC”) requires companies to provide additional disclosure and commentary on their most critical accounting policies. The SEC has defined the most critical accounting policies as the ones that are most important to the portrayal of a company’s financial condition and operating results, and requires

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management to make its most significant estimates and judgments in the preparation of its consolidated financial statements. Our critical accounting policies are described below.

### Accounts Receivable

We evaluate the collectability of accounts receivable balances based on a combination of factors. In cases where we are aware of circumstances that may impair a specific customer's ability to meet its financial obligations to us, a specific allowance against amounts due to us is recorded, and thereby reduces the net recognized receivable to the amount we reasonably believe will be collected. For all other customers, we recognize allowances for doubtful accounts based on the length of time the receivables are past due, industry and geographic concentrations, the current business environment and our historical experience. If the financial condition of our customers deteriorates or if economic conditions worsen, additional allowances may be required in the future, which could have an adverse impact on our future operating results.

### Inventory

We value inventory at the lower of cost or market using the first-in, first-out (FIFO) method. Management assesses the recoverability of inventory based on types and levels of inventory held, forecasted demand and changes in technology. These assessments require management judgments and estimates, and valuation adjustments for excess and obsolete inventory may be recorded based on these assessments. We estimate excess and obsolescence exposures based upon assumptions about future demand, product transitions, and market conditions and record adjustments to reduce inventories to their estimated net realizable value. The failure to accurately forecast demand may lead to additional excess and obsolete inventory and future charges.

### Business Combinations

We assign the value of the consideration transferred to acquire a business to the tangible assets and identifiable intangible assets acquired and liabilities assumed on the basis of their fair values at the date of acquisition. We assess the fair value of assets, including intangible assets, using a variety of methods and each asset is measured at fair value from the perspective of a market participant. The method used to estimate the fair values of intangible assets incorporates significant assumptions regarding the estimates a market participant would make in order to evaluate an asset, including a market participant's use of the asset and the appropriate discount rates for a market participant. Assets recorded from the perspective of a market participant that are determined to not have economic use for us are expensed immediately. Any excess purchase price over the fair value of the net tangible and intangible assets acquired is allocated to goodwill. Transaction costs and restructuring costs associated with a transaction to acquire a business are expensed as incurred.

## Goodwill, Intangible Assets, and Other Long-Lived Assets

Long-lived assets consist of goodwill, identifiable intangible assets, trademarks, patents and agreements and property, plant, and equipment. Intangible assets and property, plant, and equipment, excluding goodwill, are amortized using the straight-line method over their estimated useful life. We review long-lived assets and all intangible assets for impairment whenever events or changes in circumstances indicate the carrying amount of such assets may not be recoverable.

Goodwill is also reviewed at least annually for impairment. We perform our annual goodwill impairment assessment during the fourth fiscal quarter of each year. When evaluating the potential impairment of goodwill, we first assess a range of qualitative factors, including but not limited to, industry conditions, the competitive environment, changes in the market for our products and services, entity specific factors such as strategy and changes in key personnel, and the overall financial performance for each of our reporting units relative to historical or projected future operating results. If after completing this assessment, it is determined that it is more likely than not that the fair value of a reporting unit is less than its carrying value, we then proceed to a two-step impairment testing methodology using the income approach (discounted cash flow method).

In the first step of this testing methodology, we compare the carrying value of the reporting unit, including goodwill, with its fair value, as determined by its estimated discounted cash flows. If the carrying value of a reporting unit exceeds its fair value, we then complete the second step of the impairment test to determine the amount of impairment to be recognized.

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In the second step, we estimate an implied fair value of the reporting unit's goodwill by allocating the fair value of the reporting unit to all of the assets and liabilities other than goodwill (including intangible assets). If the carrying value of a reporting unit's goodwill exceeds its implied fair value, we record an impairment loss equal to the difference in that period.

When required, we arrive at our estimates of fair value using a discounted cash flow methodology which includes estimates of future cash flows to be generated by particular assets, as well as selecting a discount rate to measure the present value of those anticipated cash flows. Estimating future cash flows requires significant judgment and includes making assumptions about projected growth rates, industry-specific factors, working capital requirements, current and anticipated operating conditions, and terminal sales value at the end of the period under review. The cash flow estimates used to determine impairment, if any, contain management's best estimates, using appropriate and customary assumptions and projections at the time. See Note 4 to the Consolidated Financial Statements included in this Report.

## Revenue

We recognize revenue when persuasive evidence of an arrangement exists, performance of our obligation is complete, our price to the buyer is fixed or determinable, and we are reasonably assured of collecting. These four transaction elements are typically met at the time of shipment or upon receipt by the customer based on contractual terms. If a loss is anticipated on any contract, a provision for the entire loss is made immediately. Revenue recognition involves judgments and assessments of expected returns, and the likelihood of nonpayment by customers. We analyze various factors, including a review of specific customer contracts and shipment terms, historical experience, creditworthiness of customers and current market and economic conditions in determining when to recognize revenue. Changes in judgments on these factors could impact the timing and amount of revenue recognized with a resulting impact on the timing and amount of operating income. For certain products, consigned inventory is maintained at customer locations; for these products, revenue is typically recognized in the period that the inventory is consumed. Commissions are recognized when earned and payments are received from the manufacturers represented. Royalty revenue is recognized based on licensee production statements received from the authorized manufacturers. Billed shipping and handling fees are recorded as sales revenue with the associated costs recorded as costs of products and services sold.

## Contingent Income Tax Liabilities

We are subject to routine income tax audits that occur periodically in the normal course of business. Our contingent income tax liabilities are estimated based on the methodology prescribed in the guidance for accounting for uncertain tax positions, which we adopted as of the beginning of fiscal 2008. The guidance prescribes a minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. Our liabilities related to uncertain tax positions require an assessment of the probability of the income-tax-related exposures and settlements. Our assessment is based on our historical audit experiences with various state and federal taxing authorities, as well as by current income tax trends. If circumstances change, we may be required to record adjustments that could be material to our reported financial condition and results of operations. See Note 7 to the Consolidated Financial Statements included in this Report for more information on our accounting for uncertain tax

positions.

#### Deferred Income Taxes

We evaluate the need for a valuation allowance to reduce our deferred tax assets to the amount that is more likely than not to be realized. We have considered future taxable income and ongoing prudent and feasible tax planning strategies in assessing the need for a valuation allowance. Should we determine that we would not be able to realize all or part of our net deferred tax asset in the future, an adjustment to the deferred tax asset would be charged to income in the period such determination was made.

#### Stock Based Compensation

We measure compensation cost for share-based compensation at fair value, including estimated forfeitures, and recognize the expense over the period that the recipient is required to provide service in exchange for the award, which generally is the vesting period. We use the Black-Scholes option pricing model to measure the fair value of stock options. This model requires significant estimates related to the award's expected life and future stock price volatility of

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the underlying equity security. In determining the amount of expense to be recorded, we are also required to estimate forfeiture rates for awards, based on the probability that employees will complete the required service period. We estimate the forfeiture rate based on historical experience. If actual forfeitures differ significantly from our estimates, additional adjustments to compensation expense may be required in future periods.

## Pension Benefits

We sponsor a non-contributory defined benefit pension plan covering employees of certain divisions of the Company. In calculating our retirement plan obligations and related expense, we make various assumptions and estimates. These assumptions include discount rates, benefits earned, expected return on plan assets, mortality rates, and other factors. While we believe that the assumptions used are appropriate, differences in actual experience or changes in assumptions may affect our pension obligations and future expense.

Effective December 1, 2008, the Chase defined benefit pension plan was amended to include a soft freeze whereby any employee hired after the effective date of December 1, 2008 will not be admitted to the plan. The only exception related to employees of the International Association of Machinists and Aerospace Workers Union whose contract was amended to include a soft freeze whereby any employees hired after the effective date of July 15, 2012 will not be admitted to the plan. All eligible participants who were previously admitted to the plan prior to the applicable soft freeze dates will continue to accrue benefits as detailed in the plan agreements.

Through our wholly owned subsidiary NEPTCO, we have a defined benefit pension plan covering substantially all of our union employees at our Pawtucket, RI plant. This plan was frozen effective October 31, 2006, and as a result, no new participants can enter the plan and the benefits of current participants were frozen as of that date. The benefits are based on years of service and the employee's average compensation during the earlier of five years before retirement, or October 31, 2006.

We account for our pension plans following the requirements of ASC Topic 715, "Compensation – Retirement Benefits" ("ASC 715"). ASC 715 requires an employer to: (a) recognize in its statement of financial position the funded status of a benefit plan; (b) measure defined benefit plan assets and obligations as of the end of the employer's fiscal year (with limited exceptions); and (c) recognize as a component of other comprehensive income, net of tax, the gains or losses and prior service costs or credits that arise but are not recognized as components of net periodic benefit costs pursuant to prior existing guidance.

## Impact of Inflation

Inflation has not had a significant long-term impact on our earnings. In the event of significant inflation, our efforts to recover cost increases would be hampered as a result of the competitive nature of the industries in which we operate.

#### Forward-Looking Information

From time to time, we may publish, verbally or in written form, forward-looking statements relating to such matters as anticipated financial performance, business prospects, technological developments, new products, acquisition or consolidation strategies, anticipated sources of capital, research and development activities and similar matters. In fact, this Form 10-K (or any other periodic reporting documents required by the Securities Exchange Act of 1934, as amended) may contain forward-looking statements reflecting our current views concerning potential or anticipated future events or developments, including our strategic goals for future fiscal periods. The Private Securities Litigation Reform Act of 1995 provides a “safe harbor” for forward-looking statements. We caution investors that any forward-looking statements made by us are not guarantees of future performance and that a variety of factors could cause our actual results and experience to differ materially from the anticipated results or other expectations expressed in our forward-looking statements. The risks and uncertainties which may affect the operations, performance, development and results of our business include, but are not limited to, the following: uncertainties relating to economic conditions; uncertainties relating to customer plans and commitments; the pricing and availability of equipment, materials and inventories; the impact of acquisitions on our business and results of operations; technological developments; performance issues with suppliers and subcontractors; our ability to renew existing credit facilities or to obtain new or additional financing as

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needed; economic growth; delays in testing of new products; our ability to comply with new regulatory requirements without undue expense or other difficulties; the impact of changes in accounting standards; rapid technology changes and the highly competitive environment in which we operate. These risks and uncertainties also include those risks outlined under Item 1A (Risk Factors) of this Annual Report on Form 10-K. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date the statement was made.

## Item 7a – Quantitative and Qualitative Disclosures about Market Risk

We limit the amount of credit exposure to any one issuer. At August 31, 2015, other than our restricted investments (which are restricted for use in a non-qualified retirement savings plan for certain key employees and members of the Board of Directors), all of our funds were either in demand deposit accounts or investment instruments that meet high credit quality standards such as money market funds, government securities, or commercial paper.

Our domestic operations have limited currency exposure since substantially all transactions are denominated in U.S. dollars. However, our European operations are subject to currency exchange fluctuations. We continue to review our policies and procedures to reduce this exposure while maintaining the benefit from these operations and sales to European currency denominated customers. As of August 31, 2015, the Company had cash balances in the following foreign currencies (with USD equivalents):

| Currency Code | Currency Name   | USD Equivalent at August 31, 2015 |
|---------------|-----------------|-----------------------------------|
| GBP           | British Pound   | \$ 11,357,000                     |
| EUR           | Euro            | \$ 5,363,000                      |
| CNY           | Chinese Yuan    | \$ 263,000                        |
| CAD           | Canadian Dollar | \$ 249,000                        |

We will continue to review our current cash balances denominated in foreign currency in light of current tax guidelines and potential acquisitions.

We recognized a foreign currency translation loss for the year ended August 31, 2015 in the amount of \$2,425,000 related to our European operations, which is recorded in accumulated other comprehensive income (loss) within our Statement of Equity. The functional currency for all our other operations is the U.S. Dollar. We do not have or utilize any derivative financial instruments.

We pay interest on our outstanding long-term debt at interest rates that fluctuate based upon changes in various base interest rates. The carrying value of our long-term debt, including the current portion, was \$51,800,000 at August 31, 2015. See “Item 7 - Management’s Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Sources of Capital” and Note 16 — “Fair Value Measurements” to the Consolidated Financial Statements for additional

information regarding our outstanding long-term debt. The effect of an immediate hypothetical 10% change in variable interest rates would not have a material effect on our Consolidated Financial Statements.

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Item 8 – Financial Statements and Supplementary Data

The following Consolidated Financial Statements of Chase Corporation are filed as part of this Annual Report on Form 10-K:

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Report of Independent Registered Public Accounting Firm

To The Board of Directors and Shareholders of Chase Corporation:

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of operations, comprehensive income, equity and cash flows present fairly, in all material respects, the financial position of Chase Corporation and its subsidiaries at August 31, 2015 and 2014, and the results of their operations and their cash flows for each of the three years in the period ended August 31, 2015 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of August 31, 2015, based on criteria established in Internal Control - Integrated Framework 2013 issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in 'Management's report on internal control over financial reporting' appearing on Item 9A. Our responsibility is to express opinions on these financial statements and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies

or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP

PricewaterhouseCoopers LLP

Boston, Massachusetts

November 16, 2015

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## CHASE CORPORATION

## CONSOLIDATED BALANCE SHEETS

In thousands, except share and per share amounts

|  | August 31,<br>2015 | 2014       |
|--|--------------------|------------|
| <b>ASSETS</b>  |                    |            |
| Current Assets   |                    |            |
| Cash & cash equivalents  | \$ 43,819          | \$ 53,222  |
| Accounts receivable, less allowance for doubtful accounts of \$705 and \$670 | 39,488             | 35,601     |
| Inventories  | 29,476             | 31,539     |
| Prepaid expenses and other current assets                                    | 2,174              | 2,437      |
| Due from sale of product line  | —                  | 739        |
| Assets held for sale   | 1,089              | —          |
| Deferred income taxes  | 2,255              | 2,315      |
| Total current assets   | 118,301            | 125,853    |
| Property, plant and equipment, net   | 40,921             | 44,085     |
| Other Assets   |                    |            |
| Goodwill   | 44,123             | 38,280     |
| Intangible assets, less accumulated amortization of \$28,882 and \$22,941    | 44,852             | 27,215     |
| Cash surrender value of life insurance                                       | 7,133              | 7,249      |
| Restricted investments   | 1,410              | 1,256      |
| Funded pension plan  | 634                | 962        |
| Deferred income taxes  | 390                | 470        |
| Other assets   | 133                | 175        |
|  | \$ 257,897         | \$ 245,545 |
| <b>LIABILITIES AND EQUITY</b>  |                    |            |
| Current Liabilities  |                    |            |
| Current portion of long-term debt  | \$ 8,400           | \$ 7,000   |
| Accounts payable   | 15,599             | 15,121     |
| Accrued payroll and other compensation                                       | 6,286              | 7,754      |
| Accrued expenses   | 4,448              | 4,842      |
| Accrued income taxes   | 2,783              | 1,377      |
| Total current liabilities  | 37,516             | 36,094     |
| Long-term debt, less current portion   | 43,400             | 51,800     |
| Deferred compensation  | 2,230              | 2,037      |
| Accumulated pension obligation   | 12,901             | 10,418     |
| Other liabilities  | 85                 | 126        |
| Accrued income taxes   | 1,249              | —          |
| Deferred income taxes  | 6,174              | 7,580      |

Commitments and Contingencies (Notes 6, 8 and 20)



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Equity

|   |            |            |
|---|------------|------------|
| First Serial Preferred Stock, \$1.00 par value: Authorized 100,000 shares; none issued  |            |            |
| Common stock, \$.10 par value: Authorized 20,000,000 shares; 9,191,958 shares at August 31, 2015 and 9,103,292 shares at August 31, 2014 issued and outstanding | 919        | 910        |
| Additional paid-in capital  | 14,296     | 13,620     |
| Accumulated other comprehensive loss  | (7,986)    | (4,250)    |
| Retained earnings   | 147,113    | 126,272    |
| Chase Corporation stockholders' equity  | 154,342    | 136,552    |
| Non-controlling interest (Note 15)  | —          | 938        |
| Total equity  | 154,342    | 137,490    |
| Total liabilities and equity  | \$ 257,897 | \$ 245,545 |

See accompanying notes to the consolidated financial statements.

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## CHASE CORPORATION

## CONSOLIDATED STATEMENTS OF OPERATIONS

In thousands, except share and per share amounts

|   | Years Ended August 31, |            |            |
|---|------------------------|------------|------------|
|   | 2015                   | 2014       | 2013       |
| Revenue   |                        |            |            |
| Sales   | \$ 234,890             | \$ 221,034 | \$ 213,648 |
| Royalties and commissions   | 3,156                  | 2,972      | 2,414      |
|   | 238,046                | 224,006    | 216,062    |
| Costs and Expenses  |                        |            |            |
| Cost of products and services sold  | 149,202                | 145,193    | 146,035    |
| Selling, general and administrative expenses  | 46,015                 | 42,640     | 43,236     |
| Acquisition related costs   | 584                    | —          | —          |
| Operating income  | 42,245                 | 36,173     | 26,791     |
| Interest expense  | (1,063)                | (1,143)    | (1,294)    |
| Gain on sale of product line (Note 18)  | —                      | 5,706      | —          |
| Other (expense) income  | 44                     | (246)      | 313        |
| Income before income taxes  | 41,226                 | 40,490     | 25,810     |
| Income taxes  | 14,813                 | 13,967     | 9,070      |
| Net income  | \$ 26,413              | \$ 26,523  | \$ 16,740  |
| Add: net (gain) loss attributable to non-controlling interest                       | (95)                   | 108        | 474        |
| Net income attributable to Chase Corporation  | \$ 26,318              | \$ 26,631  | \$ 17,214  |
| Net income available to common shareholders, per common and common equivalent share |                        |            |            |
| Basic   | \$ 2.87                | \$ 2.92    | \$ 1.90    |
| Diluted   | \$ 2.82                | \$ 2.86    | \$ 1.87    |
| Weighted average shares outstanding   |                        |            |            |
| Basic   | 9,086,043              | 8,952,026  | 8,860,972  |
| Diluted   | 9,254,054              | 9,165,666  | 8,978,438  |

See accompanying notes to the consolidated financial statements.

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## CHASE CORPORATION

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

In thousands, except share and per share amounts

|   | Years Ended August 31, |           |           |
|---|------------------------|-----------|-----------|
|   | 2015                   | 2014      | 2013      |
| Net income  | \$ 26,413              | \$ 26,523 | \$ 16,740 |
| Other comprehensive income:   |                        |           |           |
| Net unrealized gain (loss) on restricted investments, net of tax of (\$77), \$38 and \$20, respectively | (162)                  | 65        | 85        |
| Change in funded status of pension plans, net of tax of (\$697), (\$796), and \$281, respectively       | (1,149)                | (1,207)   | 201       |
| Foreign currency translation adjustment   | (2,425)                | 2,055     | (419)     |
| Total other comprehensive income (loss)   | (3,736)                | 913       | (133)     |
| Comprehensive income  | 22,677                 | 27,436    | 16,607    |
| Comprehensive loss attributable to non-controlling interest   | (95)                   | 108       | 474       |
| Comprehensive income attributable to Chase Corporation  | \$ 22,582              | \$ 27,544 | \$ 17,081 |

See accompanying notes to the consolidated financial statements.

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## CHASE CORPORATION

## CONSOLIDATED STATEMENTS OF EQUITY

In thousands, except share and per share amounts

|  | Common Stock |        | Additional<br>Paid-In<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income<br>(loss) | Retained<br>Earnings | Chase<br>Stockholders'<br>Equity | Non-controlling<br>Interest | Total<br>Stockholder<br>Equity |
|--|--------------|--------|----------------------------------|---|----------------------|----------------------------------|-----------------------------|--------------------------------|
|  | Shares       | Amount |                                  |   |                      |                                  |                             |                                |
| Balance at<br>August 31, 2012  | 9,001,582    | \$ 900 | \$ 12,109                        | \$ (5,030)  | \$ 90,146            | \$ 98,125                        | \$ 1,520                    | \$ 99,645                      |
| Restricted stock<br>grants, net of<br>forfeitures  | 71,801       | 7      | (7)                              |   |                      | -                                |                             | -                              |
| Amortization of<br>restricted stock<br>grants  |              |        | 1,145                            |   |                      | 1,145                            |                             | 1,145                          |
| Amortization of<br>stock option<br>grants  |              |        | 466                              |   |                      | 466                              |                             | 466                            |
| Common stock<br>issuance   | 566          | 0      | 10                               |   |                      | 10                               |                             | 10                             |
| Exercise of stock<br>options   | 49,042       | 5      | 557                              |   |                      | 562                              |                             | 562                            |
| Common stock<br>received for<br>payment of stock<br>option exercises                               | (20,284)     | (2)    | (486)                            |   |                      | (488)                            |                             | (488)                          |
| Excess tax<br>benefit (expense)<br>from stock based<br>compensation                                |              |        | 622                              |   |                      | 622                              |                             | 622                            |
| Common stock<br>retained to pay<br>statutory<br>minimum<br>withholding<br>taxes on<br>common stock | (36,592)     | (3)    | (1,080)                          |   |                      | (1,083)                          |                             | (1,083)                        |
| Cash dividend<br>paid, \$0.40 per<br>share   |              |        |                                  |   | (3,626)              | (3,626)                          |                             | (3,626)                        |
| Decrease in<br>Minimum<br>Pension<br>Liability, net of   |              |        |                                  | 201   |                      | 201                              |                             | 201                            |

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|  |           |        |           |            |            |            |          |            |
|--|-----------|--------|-----------|------------|------------|------------|----------|------------|
| tax \$281  |           |        |           |            |            |            |          |            |
| Foreign currency translation adjustment  |           |        |           | (419)      |            | (419)      |          | (419)      |
| Net unrealized gain on restricted investments, net of tax \$20                   |           |        |           | 85         |            | 85         |          | 85         |
| Net income   |           |        |           |            | 17,214     | 17,214     | (474)    | 16,740     |
| Balance at August 31, 2013   | 9,066,115 | \$ 907 | \$ 13,336 | \$ (5,163) | \$ 103,734 | \$ 112,814 | \$ 1,046 | \$ 113,860 |
| Restricted stock grants, net of forfeitures                                      | 32,851    | 3      | (3)       |            |            | -          |          | -          |
| Amortization of restricted stock grants  |           |        | 857       |            |            | 857        |          | 857        |
| Amortization of stock option grants  |           |        | 239       |            |            | 239        |          | 239        |
| Exercise of stock options  | 114,872   | 11     | 1,604     |            |            | 1,615      |          | 1,615      |
| Common stock received for payment of stock option exercises                      | (47,121)  | (5)    | (1,545)   |            |            | (1,550)    |          | (1,550)    |
| Excess tax benefit (expense) from stock based compensation                       |           |        | 1,324     |            |            | 1,324      |          | 1,324      |
| Common stock retained to pay statutory minimum withholding taxes on common stock | (63,425)  | (6)    | (2,192)   |            |            | (2,198)    |          | (2,198)    |
| Cash dividend paid, \$0.45 per share   |           |        |           |            | (4,093)    | (4,093)    |          | (4,093)    |
| Increase in Minimum Pension Liability, net of tax \$796                          |           |        |           | (1,207)    |            | (1,207)    |          | (1,207)    |
| Foreign currency translation adjustment  |           |        |           | 2,055      |            | 2,055      |          | 2,055      |
| Net unrealized gain on restricted investments, net                               |           |        |           | 65         |            | 65         |          | 65         |

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|  |           |        |           |            |            |            |         |            |
|--|-----------|--------|-----------|------------|------------|------------|---------|------------|
| of tax \$38  |           |        |           |            |            |            |         |            |
| Net income   |           |        |           |            | 26,631     | 26,631     | (108)   | 26,523     |
| Balance at   |           |        |           |            |            |            |         |            |
| August 31, 2014  | 9,103,292 | \$ 910 | \$ 13,620 | \$ (4,250) | \$ 126,272 | \$ 136,552 | \$ 938  | \$ 137,490 |
| Restricted stock grants, net of forfeitures                                      | 29,785    | 3      | (3)       |            |            | -          |         | -          |
| Amortization of restricted stock grants  |           |        | 866       |            |            | 866        |         | 866        |
| Amortization of stock option grants  |           |        | 254       |            |            | 254        |         | 254        |
| Exercise of stock options  | 169,038   | 17     | 2,554     |            |            | 2,571      |         | 2,571      |
| Common stock received for payment of stock option exercises                      | (58,332)  | (6)    | (2,174)   |            |            | (2,180)    |         | (2,180)    |
| Excess tax benefit (expense) from stock based compensation                       |           |        | 1,088     |            |            | 1,088      |         | 1,088      |
| Common stock retained to pay statutory minimum withholding taxes on common stock | (51,825)  | (5)    | (1,995)   |            |            | (2,000)    |         | (2,000)    |
| Cash dividend paid, \$0.60 per share   |           |        |           |            | (5,477)    | (5,477)    |         | (5,477)    |
| Purchase of outstanding non-controlling interest                                 |           |        | 86        |            |            | 86         | (1,033) | (947)      |
| Increase in Minimum Pension Liability, net of tax \$697                          |           |        |           | (1,149)    |            | (1,149)    |         | (1,149)    |
| Foreign currency translation adjustment  |           |        |           | (2,425)    |            | (2,425)    |         | (2,425)    |
| Net unrealized (loss) on restricted investments, net of tax \$77                 |           |        |           | (162)      |            | (162)      |         | (162)      |
| Net income   |           |        |           |            | 26,318     | 26,318     | 95      | 26,413     |

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|                 |           |        |           |            |            |            |      |  |            |
|-----------------|-----------|--------|-----------|------------|------------|------------|------|--|------------|
| Balance at      |           |        |           |            |            |            |      |  |            |
| August 31, 2015 | 9,191,958 | \$ 919 | \$ 14,296 | \$ (7,986) | \$ 147,113 | \$ 154,342 | \$ - |  | \$ 154,342 |

See accompanying notes to the consolidated financial statements.



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## CHASE CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Dollars in thousands

|  | Years Ended August 31, |           |           |
|--|------------------------|-----------|-----------|
|  | 2015                   | 2014      | 2013      |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                      |                        |           |           |
| Net income   | \$ 26,413              | \$ 26,523 | \$ 16,740 |
| Adjustments to reconcile net income to net cash provided by operating activities |                        |           |           |
| (Gain) loss on disposal/sale of fixed assets                                     | —                      | 2         | (8)       |
| Gain on sale of product line   | —                      | (5,706)   | —         |
| Depreciation   | 5,810                  | 5,692     | 5,872     |
| Amortization   | 6,762                  | 4,822     | 4,793     |
| Cost of sale of inventory step-up  | 65                     | —         | 564       |
| Provision (recovery) for allowance for doubtful accounts                         | 57                     | 28        | (114)     |
| Stock based compensation   | 1,120                  | 1,096     | 1,621     |
| Realized gain on restricted investments  | (86)                   | (63)      | (51)      |
| Decrease in cash surrender value life insurance                                  | 326                    | 202       | 52        |
| Pension curtailment and settlement loss  | 188                    | 348       | 1,223     |
| Excess tax expense from stock based compensation                                 | (1,088)                | (1,324)   | (622)     |
| Deferred taxes   | (1,222)                | (2,529)   | (1,385)   |
| Increase (decrease) from changes in assets and liabilities                       |                        |           |           |
| Accounts receivable  | (4,534)                | (3,335)   | (363)     |
| Inventories  | 2,284                  | (1,550)   | (1,240)   |
| Prepaid expenses & other assets  | 388                    | (297)     | 8         |
| Accounts payable   | 687                    | 2,578     | 886       |
| Accrued expenses   | (280)                  | 1,351     | (791)     |
| Accrued income taxes   | 3,876                  | 627       | 850       |
| Deferred compensation  | 193                    | 141       | 122       |
| Net cash provided by operating activities  | 40,959                 | 28,606    | 28,157    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                      |                        |           |           |
| Purchases of property, plant and equipment                                       | (2,642)                | (4,290)   | (3,043)   |
| Cost to acquire intangible assets  | (34)                   | (123)     | (354)     |
| Contingent purchase price paid for acquisition                                   | —                      | (160)     | (141)     |
| Payments for acquisitions, net of cash acquired                                  | (33,285)               | —         | 84        |
| Proceeds from sale of fixed assets   | —                      | 17        | 105       |
| Net proceeds from sale of product line   | 739                    | 9,179     | —         |
| (Increase) decrease in restricted investments                                    | (308)                  | 3         | (48)      |
| Payments for cash surrender value life insurance                                 | (183)                  | (183)     | (183)     |
| Net cash provided by (used in) investing activities                              | (35,713)               | 4,443     | (3,580)   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                      |                        |           |           |
| Borrowings on long-term debt   | 2,000                  | 2,104     | 313       |
| Payments of principal on debt  | (9,000)                | (7,704)   | (5,913)   |

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|   |           |           |           |
|---|-----------|-----------|-----------|
| Dividend paid   | (5,477)   | (4,093)   | (3,626)   |
| Proceeds from exercise of common stock options                            | 391       | 66        | 74        |
| Payments of statutory minimum taxes on stock options and restricted stock | (2,000)   | (2,198)   | (1,083)   |
| Excess tax benefit from stock based compensation                          | 1,088     | 1,324     | 621       |
| Payment for acquisition of non-controlling interest                       | (500)     | —         | —         |
| Net cash used in financing activities                                     | (13,498)  | (10,501)  | (9,614)   |
| <br>  |           |           |           |
| INCREASE IN CASH & CASH EQUIVALENTS                                       | (8,252)   | 22,548    | 14,963    |
| Effect of foreign exchange rates on cash                                  | (1,151)   | 677       | (146)     |
| CASH & CASH EQUIVALENTS, BEGINNING OF PERIOD                              | 53,222    | 29,997    | 15,180    |
| CASH & CASH EQUIVALENTS, END OF PERIOD                                    | \$ 43,819 | \$ 53,222 | \$ 29,997 |

See Note 13 for supplemental cash flow information including non-cash financing and investing activities

See accompanying notes to the consolidated financial statements.

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CHASE CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In thousands, except share and per share amounts

Note 1—Summary of Significant Accounting Policies

The principal accounting policies of Chase Corporation (the “Company”) and its subsidiaries are as follows:

Products and Markets

The Company’s principal products are specialty tapes, laminates, sealants, coatings and chemical intermediates that are sold by Company salespeople, manufacturers’ representatives and distributors. In the Company’s Industrial Materials segment, these products consist of:

- (i) insulating and conducting materials for the manufacture of electrical and telephone wire and cable, electrical splicing, and terminating and repair tapes, which are marketed to wire and cable manufacturers;
- (ii) laminated film foils, composite strength elements, anti static packaging tape and pulling tapes for the electronics and cable industries;
- (iii) moisture protective coatings, which are sold to the electronics industry including circuitry used in automobiles and home appliances;
- (iv) laminated durable papers, including laminated paper with an inner security barrier used in personal and mail stream privacy protection, which are sold primarily to the envelope converting and commercial printing industries;
- (v) pulling and detection tapes used in the installation, measurement and location of fiber optic cables, water and natural gas lines, and power, data and video cables for commercial buildings;
- (vi) cover tapes with reliable adhesive and anti static properties essential to delivering semiconductor components via tape and reel packaging;

- (vii) flexible, rigid and semi rigid fiber optic strength elements designed to allow fiber optic cables to withstand mechanical and environmental strain and stress;
- (viii) polymeric microspheres utilized by various industries to allow for weight and density reduction and sound dampening; and
- (ix) water-based polyurethane dispersions utilized for various coating products.

In the Company's Construction Materials segment, these products consist of:

- (i) protective pipe coating tapes and other protectants for valves, regulators, casings, joints, metals, concrete and wood, which are sold to oil companies, gas utilities and pipeline companies;
- (ii) protectants for highway bridge deck metal supported surfaces, which are sold to municipal transportation authorities;
- (iii) fluid applied coating and lining systems for use in the water and wastewater industry; and
- (iv) expansion and control joint systems designed for roads, bridges, stadiums and airport runways.

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CHASE CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In thousands, except share and per share amounts

Basis of Presentation

The financial statements include the accounts of the Company and its wholly owned subsidiaries. Investments in unconsolidated companies which are at least 20% owned are carried under the equity method since acquisition or investment. All intercompany transactions and balances have been eliminated in consolidation. The Company uses the U.S. dollar as the functional currency for financial reporting. Certain immaterial reclassifications have been made to the prior year amounts to conform to the current year's presentation within Note 11.

On January 30, 2015, the Company acquired two product lines from Henkel Corporation (the "Seller") for a purchase price of \$33,285, after working capital adjustments and excluding any acquisition related costs. As part of this transaction, Chase acquired the Seller's microspheres product line, sold under the Dualite® brand, located in Greenville, SC, and obtained exclusive distribution rights and intellectual property related to the Seller's polyurethane dispersions product line, operating in the Elgin, IL location. We refer to these collectively as our specialty chemical intermediates product line. Under the agreement, Chase entered into a ten-year facility operating lease at the Seller's Greenville, SC location. The Seller will perform certain manufacturing and application services for Chase at the Seller's Elgin, IL location for three years. The purchase was funded entirely with available cash on hand. Since the effective date for this acquisition, the financial results of the specialty chemical intermediates product line have been included in the Company's financial statements within the Company's Industrial Materials operating segment. Purchase accounting was completed in the quarter ended May 31, 2015 with no material adjustments made to the initial amounts recorded at the end of the second fiscal quarter.

As part of the Company's purchase of NEPTCO in June 2012, it also acquired NEPTCO's 50% ownership stake in its financially-controlled joint venture, NEPTCO JV LLC (the "JV"). Because of the Company's controlling financial interest, the JV's assets, liabilities and results of operations have been consolidated within the Company's consolidated financial statements since the date of acquisition. An offsetting amount equal to 50% of net assets and net loss (gain) of the JV was also recorded within the Company's consolidated financial statements to non-controlling interest, representing the joint venture partner's 50% ownership stake and pro rata share in the net results of the JV. On October 31, 2014, the Company purchased the 50% non-controlling membership interest of the JV owned by its joint venture partner, an otherwise unrelated party. Subsequent to October 31, 2014, the Company continues to fully consolidate the assets, liabilities and results of operations of the JV, but no longer records an offsetting amount for a non-controlling interest. The (\$95) recorded in the Consolidated Statement of Operations as Net (gain) loss attributable to non-controlling interest for the year ended August 31, 2015, represents the now-former joint venture partner's share of the results of operations of the JV for the period from September 1, 2014 through October 31, 2014.

The Company has evaluated events and transactions subsequent to the balance sheet date. Based on this evaluation, and other than the November 10, 2015 sale of the certain tangible and intangible assets of the Company's structural composites product line (described in Note 19), and the cash dividend announced on October 28, 2015 of \$0.65 per share to shareholders of record on November 9, 2015 payable on December 4, 2015, the Company is not aware of any other events or transactions that occurred subsequent to the balance sheet date, but prior to filing, that would require recognition or disclosure in its consolidated financial statements.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

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CHASE CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In thousands, except share and per share amounts

Cash and Cash Equivalents

Cash and cash equivalents consist primarily of demand deposit accounts or investment instruments that meet high credit quality standards such as money market funds, government securities, or commercial paper. The Company considers all highly liquid debt instruments purchased with a maturity of three months or less from date of purchase to be cash equivalents.

Accounts Receivable

The Company evaluates the collectability of accounts receivable balances based on a combination of factors. In cases where the Company is aware of circumstances that may impair a specific customer's ability to meet its financial obligations to it, a specific allowance against amounts due to the Company is recorded, and thereby reduces the net recognized receivable to the amount the Company reasonably believes will be collected. For all other customers, the Company recognizes allowances for doubtful accounts based on the length of time the receivables are past due, industry and geographic factors, the current business environment and its historical experience. Receivables are written off against these reserves in the period they are determined to be uncollectable.

Inventory

The Company values inventory at the lower of cost or market using the first in, first out (FIFO) method. Management assesses the recoverability of inventory based on types and levels of inventory held, forecasted demand and changes in technology. These assessments require management judgments and estimates, and valuation adjustments for excess and obsolete inventory may be recorded based on these assessments. The Company estimates excess and obsolescence exposures based upon assumptions about future demand, product transitions, and market conditions and records reserves to reduce inventories to their estimated net realizable value. The failure to accurately forecast demand may lead to additional excess and obsolete inventory and future charges.

Goodwill

The Company accounts for goodwill in accordance with ASC Topic 350, “Intangibles—Goodwill and Other.” The Company identified several reporting units within each of its two operating segments. These are used to evaluate the possible impairment of goodwill annually each fourth quarter and whenever events or circumstances indicate the carrying value of goodwill may not be recoverable. When evaluating the potential impairment of goodwill, the Company will first assess a range of qualitative factors, including but not limited to, industry conditions, the competitive environment, changes in the market for our products and services, entity specific factors such as strategy and changes in key personnel, and the overall financial performance for each of our reporting units relative to expected, historical or projected future operating results. If after completing this assessment, it is determined that it is more likely than not that the fair value of a reporting unit is less than its carrying value, the Company will then proceed to a two step impairment testing methodology using the income approach (discounted cash flow method).

In the first step of this testing methodology, we compare the carrying value of the reporting unit, including goodwill, with its fair value, as determined by its estimated discounted cash flows. If the carrying value of a reporting unit exceeds its fair value, we then complete the second step of the impairment test to determine the amount of impairment to be recognized. In the second step, we estimate an implied fair value of the reporting unit’s goodwill by allocating the fair value of the reporting unit to all of the assets and liabilities other than goodwill (including intangible assets). If the carrying value of a reporting unit’s goodwill exceeds its implied fair value, we record an impairment loss equal to the difference in that period. The key assumptions incorporated in the discounted cash flow approach include projected operating income, changes in working capital, projected capital expenditures, estimated terminal sales value and a discount rate equal to the assumed long term cost of capital. Cash flows may be adjusted to exclude certain



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non recurring or unusual items. The cash flow estimates used to determine impairment, if any, contain management's best estimates, using appropriate and customary assumptions and projections at the time.

Intangible Assets

Intangible assets consist of patents, agreements, formulas, trade names, customer relationships and trademarks. The Company capitalizes costs related to patent applications and technology agreements. The costs of these assets are amortized using the straight line method over the lesser of the useful life of the asset or its statutory life. Capitalized costs are periodically reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable.

Property, Plant and Equipment

Property, plant and equipment are stated at cost and depreciated using the straight line method over the assets' estimated useful lives. Expenditures for maintenance repairs and minor renewals are charged to expense as incurred. Betterments and major renewals are capitalized. Upon retirement or other disposition of assets, related allowances for depreciation and amortization are eliminated from the accounts and any resulting gain or loss is included in the determination of income or loss. The estimated useful lives of property, plant and equipment are as follows:

|                            |          |       |
|----------------------------|----------|-------|
| Buildings and improvements | 15 to 40 | years |
| Machinery and equipment    | 3 to 10  | years |

Leasehold improvements are depreciated over the lesser of the useful life or the term of the lease.

Restricted Investments and Deferred Compensation

The Company has a non-qualified deferred savings plan that covers its Board of Directors and selected employees. Participants may elect to defer a portion of their compensation for payment in a future tax year. The plan is funded by trustee assets that are restricted to the payment of deferred compensation or satisfaction of the Company's general creditors. The Company's restricted investments and corresponding deferred compensation liability under the plan were \$1,410 and \$1,256 at August 31, 2015 and 2014, respectively. The Company accounts for the restricted investments as available for sale by recording unrealized gains or losses in other comprehensive income as a component of stockholders' equity.

#### Split-Dollar Life Insurance Arrangements

The net liability related to these postretirement benefits was calculated as the present value of future premiums to be paid by the Company reduced by the present value of the expected proceeds to be returned to the Company upon the insured's death. The Company prepared its calculation by using mortality assumptions which are based on the RP-2014 Mortality Table, and a 1.54% discount rate. The Company's net liability related to these postretirement obligations was \$46 and \$54 at August 31, 2015 and 2014, respectively.

#### Revenue

The Company recognizes revenue when persuasive evidence of an arrangement exists, performance of its obligation is complete, its price to the buyer is fixed or determinable, and the Company is reasonably assured of collecting. These four transaction elements are typically met at the time of shipment or upon receipt by the customer based on contractual terms. If a loss is anticipated on any contract, a provision for the entire loss is made immediately. Revenue recognition involves judgments and assessments of expected returns, and the likelihood of nonpayment by customers. The Company analyzes various factors, including a review of specific customer contracts and shipment terms,

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historical experience, creditworthiness of customers and current market and economic conditions in determining when to recognize revenue. Changes in judgments on these factors could impact the timing and amount of revenue recognized with a resulting impact on the timing and amount of operating income. For certain products, consigned inventory is maintained at customer locations; for these products, revenue is typically recognized in the period that the inventory is consumed. Commissions are recognized when earned and payments are received from the manufacturers represented. Royalty revenue is recognized based on licensee production statements received from the authorized manufacturers. Billed shipping and handling fees are recorded as sales revenue with the associated costs recorded as costs of products and services sold.

The Company's warranty policy provides that the products (or materials) delivered will meet its standard specifications for the products or any other specifications as may be expressly agreed to at time of purchase. All warranty claims must be received within 90 days from the date of delivery, unless some other period has been expressly agreed to within the terms of the sales agreement. The Company's warranty costs have historically been insignificant. The Company records a current liability for estimated warranty claims with a corresponding charge to cost of products and services sold based upon current and historical experience and upon specific claims issues as they arise.

In addition, the Company offers certain sales incentives based on sales levels as they are earned.

Research and Product Development Costs

Research and product development costs are expensed as incurred and include primarily engineering salaries, overhead and materials used in connection with research and development projects. Research and development expense amounted to \$2,690, \$2,599 and \$3,395 for the years ended August 31, 2015, 2014 and 2013, respectively, and was recorded within selling, general and administrative expenses.

Pension Plan

The Company accounts for its pension plans following the requirements of ASC Topic 715, "Compensation—Retirement Benefits" ("ASC 715"). ASC 715 requires an employer to: (a) recognize in its statement of financial position the funded status of a benefit plan; (b) measure defined benefit plan assets and obligations as of the end of the employer's fiscal year (with limited exceptions); and (c) recognize as a component of other comprehensive income, net of tax, the gains

or losses and prior service costs or credits that arise but are not recognized as components of net periodic benefit costs pursuant to prior existing guidance.

#### Stock Based Compensation

In accordance with the accounting for stock based compensation guidance, ASC Topic 718 “Compensation – Stock Compensation” (“ASC 718”), the Company measures and recognizes compensation expense for all share based payment awards made to employees and directors based on estimated fair values. This includes restricted stock, restricted stock units and stock options. The guidance allows for the continued use of the simplified method as the Company has concluded that its historical share option exercise experience does not provide a reasonable basis for estimating expected term. The Company uses the short cut method to calculate the historical windfall tax pool.

Stock based compensation expense recognized in fiscal years 2015, 2014 and 2013 was \$1,120, \$1,096 and \$1,621, respectively.

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The fair value of options granted was estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions for the years ending August 31, 2015, 2014 and 2013:

|                         | 2015      | 2014      | 2013      |
|-------------------------|-----------|-----------|-----------|
| Expected Dividend yield | 1.8 %     | 2.0 %     | 2.2 %     |
| Expected life           | 6.0 years | 6.0 years | 6.0 years |
| Expected volatility     | 39.0 %    | 41.0%     | 33.0%     |
| Risk-free interest rate | 2.5 %     | 2.8 %     | 1.6 %     |

Expected volatility is determined by looking at a combination of historical volatility over the past seven years as well as implied future volatility.

## Translation of Foreign Currency

The financial position and results of operations of the Company's HumiSeal Europe Ltd and Chase Protective Coatings Ltd businesses are measured using the UK pound sterling as the functional currency, and the financial position and results of operations of the Company's HumiSeal Europe SARL business in France are measured using euros as the functional currency. The functional currency for all our other operations is the U.S. Dollar. Revenue and expenses of these businesses have been translated at average exchange rates. Assets and liabilities have been translated at the year-end exchange rates. Translation gains and losses are being recorded as a separate component of shareholders' equity. Transaction gains and losses generated from the remeasurement of assets and liabilities denominated in currencies other than the functional currency of our foreign operations are included in other income (expense) on the consolidated statements of operations.

## Income Taxes

The Company accounts for income taxes under the asset and liability method. Under this method, a deferred tax asset or liability is determined based upon the differences between the financial statement and tax bases of assets and liabilities as measured by the enacted tax rates that will be in effect when these differences reverse. Tax credits are recorded as a reduction in income taxes. Valuation allowances are provided if, based upon the weight of available evidence, it is more likely than not that some or all of the deferred tax assets will not be realized.

The Company estimates contingent income tax liabilities based on the guidance for accounting for uncertain tax positions as prescribed in ASC Topic 740, "Income Taxes." See Note 7 for more information on the Company's income taxes.

#### Net Income Per Share

The Company has unvested share based payment awards with a right to receive nonforfeitable dividends, which are considered participating securities under ASC Topic 260, "Earnings Per Share" ("ASC 260"). The Company allocates earnings to participating securities and computes earnings per share using the two class method.

#### Comprehensive Income

Comprehensive income is defined as the change in equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources, including foreign currency translation adjustments, unrealized gains and losses on marketable securities and adjustments related to the change in the funded status of the pension plans.

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Non-controlling Interest

A legal entity is subject to the consolidation rules of ASC Topic 810, “Consolidations” (“ASC 810”) if the total equity investment at risk is not sufficient to permit the legal entity to finance its activities without additional subordinated financial support or the equity investors lack certain specified characteristics of a controlling financial interest. Based on the criteria in ASC 810, the Company determined that its joint venture agreement qualified as a variable interest entity (“VIE”) prior to the purchase of its former joint venture partner’s 50% non-controlling membership interest. The purpose of the joint venture was to combine the elements of NEPTCO’s and the joint venture partner’s (an otherwise unrelated party) fiber optic strength element businesses. Under ASC 810, a reporting entity shall consolidate a VIE when that reporting entity has a variable interest (or combination of variable interests) that provides the reporting entity with a controlling financial interest. The reporting entity shall be deemed to have a controlling financial interest in a VIE if it has both of the following characteristics: a) the power to direct the activities of a VIE that most significantly impact the VIE’s economic performance; and b) the obligation to absorb losses or right to receive benefits from the VIE that could potentially be significant to the VIE. The reporting entity that consolidates a VIE is called the “primary beneficiary” of that VIE. The Company determined that it was the primary beneficiary of the VIE primarily due to Chase directing the activities that most significantly impact the VIE’s economic performance, which is the actual management and operation of the joint venture and having the obligation to absorb losses and the right to receive benefits from the VIE that could potentially be significant to the VIE through our equity investment in the VIE. As a result, the Company has consolidated the operations of the joint venture in its consolidated financial statements. On October 31, 2014, the Company purchased the 50% non-controlling membership interest of the JV owned by its joint venture partner, thus making the JV a wholly owned entity.

Segments

The segment reporting topic of the Financial Accounting Standards Board (“FASB”) codification establishes standards for reporting information about operating segments. The Company is organized into two operating segments, an Industrial Materials segment and a Construction Materials segment. The segments are distinguished by the nature of the products and how they are delivered to their respective markets. The Industrial Materials segment includes specified products that are used in or integrated into another company’s product with demand typically dependent upon general economic conditions. Industrial Materials products include insulating and conducting materials for wire and cable manufacturers, moisture protective coatings for electronics and printing services, laminated durable papers, laminates for the packaging and industrial laminate markets, pulling and detection tapes used in the installation, measurement and location of fiber optic cables, water and natural gas lines, cover tapes essential to delivering semiconductor components via tape and reel packaging, and wind energy composite materials and elements. This segment also includes glass-based strength elements products designed to allow fiber optic cables to withstand mechanical and environmental strain and stress and which we operated as a joint venture prior to October 31, 2014. Further, beginning January 30, 2015 the Industrial Materials segment includes microspheres, sold under the Dualite

brand, and polyurethane dispersions, both obtained through acquisition, and included in the Company's specialty chemical intermediates product line. The Construction Materials segment is composed of typically project-oriented product offerings that are primarily sold and used as "Chase" branded products. Construction Materials products include protective coatings for pipeline applications, coating and lining systems for use in liquid storage and containment applications, adhesives and sealants used in architectural and building envelope water proofing applications, high performance polymeric asphalt additives, and expansion and control joint systems for use in the transportation and architectural markets.

#### Recently Issued Accounting Standards

In May 2014, the FASB issued Accounting Standards Update ("ASU") No. 2014-09, "Revenue from Contracts with Customers", which will replace most of the existing revenue recognition guidance under U.S. Generally Accepted Accounting Principles. The core principle of the ASU is that an entity should recognize revenue for the transfer of goods or services equal to the amount that it expects to be entitled to receive for those goods or services. The ASU requires



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additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments. The ASU will be effective for the Company beginning September 1, 2018 (fiscal 2019), including interim periods in its fiscal year 2019, and allows for either retrospective or modified retrospective methods of adoption. The Company is in the process of determining the method of adoption and assessing the impact of this ASU on the Company's consolidated financial position, results of operations and cash flows.

In July 2015, the FASB issued ASU No. 2015-11, "Inventory (Topic 330): Simplifying the Measurement of Inventory." Under this accounting guidance, inventory will be measured at the lower of cost and net realizable value and other options that currently exist for market value will be eliminated. ASU No. 2015-11 defines net realizable value as the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. No other changes were made to the current guidance on inventory measurement. This accounting guidance is effective for us in the first quarter of fiscal 2018. Early adoption is permitted. We are currently evaluating the impact of the adoption of this accounting standard update on our consolidated financial statements.

## Note 2—Inventories

Inventories consist of the following as of August 31, 2015 and 2014:

|                   | 2015      | 2014      |
|-------------------|-----------|-----------|
| Raw materials     | \$ 12,937 | \$ 13,785 |
| Work in process   | 6,539     | 7,359     |
| Finished goods    | 10,000    | 10,395    |
| Total Inventories | \$ 29,476 | \$ 31,539 |

## Note 3—Property, Plant and Equipment

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Property, plant and equipment consist of the following as of August 31, 2015 and 2014:

|                                    | 2015      | 2014      |
|------------------------------------|-----------|-----------|
| Land and improvements              | \$ 5,714  | \$ 5,770  |
| Buildings                          | 21,109    | 21,259    |
| Machinery and equipment            | 51,318    | 49,045    |
| Leasehold improvements             | 2,092     | 2,091     |
| Construction in progress           | 1,870     | 2,378     |
|                                    | 82,103    | 80,543    |
| Accumulated depreciation           | (41,182)  | (36,458)  |
| Property, plant and equipment, net | \$ 40,921 | \$ 44,085 |

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## Note 4—Goodwill and Intangible Assets

The changes in the carrying value of goodwill, by operating segment, are as follows:

|  | Industrial<br>Materials | Construction<br>Materials | Consolidated |
|--|-------------------------|---------------------------|--------------|
| Balance at August 31, 2013                                   | \$ 27,080               | \$ 10,735                 | 37,815       |
| Acquisition of Paper Tyger - additional earnout              | 161                     | —                         | 161          |
| Foreign currency translation adjustment                      | 287                     | 17                        | 304          |
| Balance at August 31, 2014                                   | \$ 27,528               | \$ 10,752                 | \$ 38,280    |
| Acquisition of specialty chemical intermediates product line | 6,371                   | —                         | 6,371        |
| Foreign currency translation adjustment                      | (509)                   | (19)                      | (528)        |
| Balance at August 31, 2015                                   | \$ 33,390               | \$ 10,733                 | \$ 44,123    |

The Company's goodwill is allocated to each reporting unit based on the nature of the products manufactured by the respective business combinations that originally created the goodwill. The Company has identified ten reporting units within its two operating segments that are used to evaluate the possible impairment of goodwill. Goodwill impairment exists when the carrying amount of goodwill exceeds its fair value. Assessments of possible impairment of goodwill are made when events or changes in circumstances indicate that the carrying value of the asset may not be recoverable through future operations. Additionally, testing for possible impairment of recorded goodwill and certain intangible asset balances is required annually. The amount and timing of any impairment charges based on these assessments require the estimation of future cash flows and the fair market value of the related assets based on management's best estimates of certain key factors, including future selling prices and volumes; operating, raw material and energy costs; and various other projected operating and economic factors. When testing, fair values of the reporting units and the related implied fair values of their respective goodwill are established using public company analysis and discounted cash flows.

The Company performs impairment reviews annually each fourth quarter (as of its fiscal year end, August 31st) and whenever events or circumstances indicate the carrying value of goodwill may not be recoverable. For fiscal 2015, the Company's review indicated no impairment of goodwill, or at-risk reporting units.

As of August 31, 2015, the Company had a total goodwill balance of \$44,123 related to its acquisitions, of which \$7,367 remains deductible for income taxes.



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Intangible assets subject to amortization consist of the following as of August 31, 2015 and 2014:

|                                  | Weighted-Average<br>Amortization Period |       | Gross<br>Carrying<br>Value | Accumulated<br>Amortization | Net<br>Carrying<br>Value |
|----------------------------------|---|-------|----------------------------|-----------------------------|--------------------------|
| August 31, 2015                  |   |       |                            |                             |                          |
| Patents and agreements           | 12.5                                    | years | \$ 2,568                   | \$ 2,267                    | \$ 301                   |
| Formulas and technology          | 8.4                                     | years | 8,415                      | 3,513                       | 4,902                    |
| Trade names                      | 5.9                                     | years | 7,278                      | 4,088                       | 3,190                    |
| Customer lists and relationships | 9.3                                     | years | 55,473                     | 19,014                      | 36,459                   |
|                                  |   |       | \$ 73,734                  | \$ 28,882                   | \$ 44,852                |
| August 31, 2014                  |   |       |                            |                             |                          |
| Patents and agreements           | 11.9                                    | years | \$ 3,104                   | \$ 2,281                    | \$ 823                   |
| Formulas and technology          | 9.1                                     | years | 5,849                      | 2,851                       | 2,998                    |
| Trade names                      | 5.7                                     | years | 6,406                      | 3,153                       | 3,253                    |
| Customer lists and relationships | 10.2                                    | years | 34,797                     | 14,656                      | 20,141                   |
|                                  |   |       | \$ 50,156                  | \$ 22,941                   | \$ 27,215                |

Aggregate amortization expense related to intangible assets for the years ended August 31, 2015, 2014 and 2013 was \$6,762, \$4,822 and \$4,793, respectively. As of August 31, 2015 estimated amortization expense for the next five fiscal years is as follows:

|                         |          |
|-------------------------|----------|
| Years ending August 31, |          |
| 2016                    | \$ 7,697 |
| 2017                    | 7,297    |
| 2018                    | 7,099    |
| 2019                    | 6,406    |
| 2020                    | 5,534    |

Note 5—Cash Surrender Value of Life Insurance

Life insurance is provided under split dollar life insurance agreements whereby the Company will recover the premiums paid from the proceeds of the policies. The Company recognizes an offset to expense for the growth in the cash surrender value of the policies.

The Company recognized cash surrender value of life insurance policies, net of loans of \$5 at August 31, 2015 and 2014, secured by the policies, with the following carriers as of August 31, 2015 and 2014:

|   | 2015     | 2014     |
|---|----------|----------|
| John Hancock  | \$ 4,450 | \$ 4,450 |
| John Hancock (formerly Manufacturers' Life Insurance Company) | 1,136    | 1,054    |
| Metropolitan Life Insurance                                   | 1,467    | 1,665    |
| Other life insurance carriers                                 | 80       | 80       |
|   | \$ 7,133 | \$ 7,249 |

Subject to periodic review, the Company intends to maintain these policies through the lives or retirements of the insureds.

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## Note 6—Long-Term Debt

Long term debt consists of the following at August 31, 2015 and 2014:

|   | 2015      | 2014      |
|---|-----------|-----------|
| Term note payable to bank in 19 quarterly installments that began in September 2012. The principal amount of the quarterly installments was \$1,400 through June 2014, increased to \$1,750 per quarter through June 2015, and increased to \$2,100 per quarter thereafter through March 2017. Interest is payable monthly at LIBOR rate plus 175 to 225 basis points, based upon the Company's consolidated leverage ratios (effective interest rate of 1.95% at August 31, 2015). The remaining principle balance, plus any interest, is due on the term note's maturity date of June 27, 2017. | \$ 51,800 | \$ 58,800 |
|   | 51,800    | 58,800    |
| Less portion payable within one year classified as current  | (8,400)   | (7,000)   |
| Long-term debt, less current portion  | \$ 43,400 | \$ 51,800 |

The Company has a revolving line of credit totaling \$15,000 with Bank of America that bears interest at the London Interbank Offered Rate (LIBOR) plus a range of 1.75% to 2.25%, depending on the consolidated leverage ratio of Chase Corporation, or, at our option, at the bank's base lending rate. As of August 31, 2015, the entire amount of \$15,000 was available for use. The revolving line of credit is scheduled to mature in June 2017. This revolving line of credit allows for increased flexibility for working capital requirements going forward, and we plan to use this availability to help finance our cash needs, including potential acquisitions, in fiscal 2016 and future periods.

Our credit agreement with Bank of America, which outlines the terms of both the term note payable and the revolving line of credit, contains customary affirmative and negative covenants that, among other things, restrict our ability to incur additional indebtedness. It also requires the Company to maintain a ratio of consolidated indebtedness to consolidated EBITDA (each as defined in the agreement) of no more than 3.00 to 1.00, and to maintain a consolidated fixed charge coverage ratio (as calculated in the agreement) of at least 1.25 to 1.00. The Company was in compliance with its debt covenants as of August 31, 2015.

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## Note 7—Income Taxes

Domestic and foreign pre tax income for the years ended August 31, 2015, 2014 and 2013 was:

|               | Year Ended August 31, |           |           |
|---------------|-----------------------|-----------|-----------|
|               | 2015                  | 2014      | 2013      |
| United States | \$ 31,168             | \$ 35,480 | \$ 23,562 |
| Foreign       | 10,058                | 5,010     | 2,248     |
|               | \$ 41,226             | \$ 40,490 | \$ 25,810 |

The provision (benefit) for income taxes for the years ended August 31, 2015, 2014 and 2013 was:

|                                    | Year Ended August 31, |           |          |
|------------------------------------|-----------------------|-----------|----------|
|                                    | 2015                  | 2014      | 2013     |
| Current:                           |                       |           |          |
| Federal                            | \$ 11,831             | \$ 13,012 | \$ 8,112 |
| State                              | 1,475                 | 1,437     | 1,652    |
| Foreign                            | 2,077                 | 1,149     | 1,043    |
| Total current income tax provision | 15,383                | 15,598    | 10,807   |
| Deferred:                          |                       |           |          |
| Federal                            | (405)                 | (1,446)   | (1,302)  |
| State                              | (188)                 | (168)     | (92)     |
| Foreign                            | 23                    | (17)      | (343)    |
| Total deferred income tax benefit  | (570)                 | (1,631)   | (1,737)  |
| Total income tax provision         | \$ 14,813             | \$ 13,967 | \$ 9,070 |

The provision (benefit) for income taxes differs from the amount computed by applying the federal statutory income tax rate to income before income taxes. The Company's combined federal, state and foreign effective tax rate as a percentage before taxes for fiscal 2015, 2014 and 2013, net of offsets generated by federal, state and foreign tax



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benefits, was 35.9%, 34.5% and 35.1%, respectively. The following is a reconciliation of the effective income tax rate with the U.S. federal statutory income tax rate for the years ended August 31, 2015, 2014 and 2013:

|   | Year Ended August 31, |   |       |   |       |   |
|---|-----------------------|---|-------|---|-------|---|
|   | 2015                  |   | 2014  |   | 2013  |   |
| Federal statutory rates                       | 35.0                  | % | 35.0  | % | 35.0  | % |
| Adjustment resulting from the tax effect of:  |                       |   |       |   |       |   |
| State and local taxes, net of federal benefit | 2.0                   | % | 1.8   | % | 3.8   | % |
| Domestic production deduction                 | (2.0)                 | % | (3.1) | % | (3.3) | % |
| Foreign tax rate differential                 | (3.2)                 | % | (1.3) | % | (0.7) | % |
| Adjustment to uncertain tax position          | 0.5                   | % | 0.3   | % | (1.1) | % |
| Research credit generated                     | (0.3)                 | % | (0.2) | % | (1.2) | % |
| Noncontrolling partnership interest           | (0.1)                 | % | 0.1   | % | 0.6   | % |
| Tax effect of undistributed earnings          | 3.4                   | % | 1.8   | % | 0.6   | % |
| Other   | 0.6                   | % | 0.1   | % | 1.4   | % |
| Effective income tax rate                     | 35.9                  | % | 34.5  | % | 35.1  | % |

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The following table summarizes the tax effect of temporary differences on the Company's income tax provision:

|   | Year Ended August 31, |           |           |
|---|-----------------------|-----------|-----------|
|   | 2015                  | 2014      | 2013      |
| Current income tax provision                | \$ 15,383             | \$ 15,598 | \$ 10,807 |
| Deferred provision (benefit):               |                       |           |           |
| Allowance for doubtful accounts             | 3                     | (149)     | (15)      |
| Inventories                                 | (88)                  | (167)     | (259)     |
| Pension expense                             | (190)                 | (332)     | (207)     |
| Deferred compensation                       | (68)                  | (36)      | (51)      |
| Loan finance costs                          | 6                     | 7         | 66        |
| Accruals                                    | (90)                  | (12)      | 861       |
| Warranty reserve                            | 37                    | (6)       | —         |
| Depreciation and amortization               | (1,794)               | (1,914)   | (1,836)   |
| Restricted stock grant                      | 222                   | 315       | (102)     |
| Unrepatriated earnings                      | 1,401                 | 1,753     | 1,572     |
| Foreign taxes net of unrepatriated earnings | —                     | (1,014)   | (1,425)   |
| Foreign amortization                        | (70)                  | (106)     | (105)     |
| Other accrued expenses                      | 61                    | 30        | (236)     |
| Total deferred income tax benefit           | (570)                 | (1,631)   | (1,737)   |
| Total income tax provision                  | \$ 14,813             | \$ 13,967 | \$ 9,070  |

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The following table summarizes the tax effects of temporary differences that give rise to significant portions of the deferred tax assets and liabilities:

|  | As of August 31, |            |
|--|------------------|------------|
|  | 2015             | 2014       |
| Current:                                       |                  |            |
| Deferred tax assets:                           |                  |            |
| Allowance for doubtful accounts                | \$ 270           | \$ 479     |
| Inventories                                    | 1,543            | 1,458      |
| Accruals                                       | 435              | 342        |
| Warranty reserve                               | 51               | 88         |
| Current deferred tax assets                    | 2,299            | 2,367      |
| Deferred tax liabilities:                      |                  |            |
| Prepaid liabilities                            | (44)             | (52)       |
| Current deferred tax liabilities               | (44)             | (52)       |
| Current deferred tax assets, net               | 2,255            | 2,315      |
| Noncurrent:                                    |                  |            |
| Deferred tax assets:                           |                  |            |
| Pension accrual                                | 4,351            | 3,464      |
| Deferred compensation                          | 880              | 811        |
| Loan finance costs                             | 38               | 44         |
| Restricted stock grants                        | 581              | 804        |
| Non qualified stock options                    | 15               | 16         |
| Foreign tax credits                            | —                | 7,340      |
| Foreign other                                  | 542              | 523        |
| Noncurrent deferred tax assets                 | 6,407            | 13,002     |
| Deferred tax liabilities:                      |                  |            |
| Unrepatriated earnings                         | (1,659)          | (8,148)    |
| Unrealized gain/loss on restricted investments | (137)            | (61)       |
| Depreciation and amortization                  | (10,243)         | (11,812)   |
| Other  | (152)            | (91)       |
| Noncurrent deferred tax liabilities            | (12,191)         | (20,112)   |
| Noncurrent deferred tax liabilities, net       | (5,784)          | (7,110)    |
| Net deferred tax liabilities                   | \$ (3,529)       | \$ (4,795) |

Given our cash position and borrowing capability in the U.S. and the potential for increased investment and acquisitions in foreign jurisdictions, we do not have a history of repatriating a significant portion of our foreign cash. However, we do not currently take the position that undistributed foreign subsidiaries' earnings are considered to be permanently reinvested. Accordingly, we recognize a deferred tax liability for the estimated future tax effects

attributable to temporary differences due to these unremitted earnings. In the event that circumstances should change in the future and we decide to repatriate these foreign amounts to fund U.S. operations, the Company would pay the applicable U.S. taxes on these repatriated foreign amounts to satisfy all previously recorded tax liabilities.

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A summary of the Company's adjustments to its uncertain tax positions in fiscal years ended August 31, 2015, 2014 and 2013 are as follows:

|  | 2015     | 2014     | 2013     |
|--|----------|----------|----------|
| Balance, at beginning of the year                      | \$ 1,030 | \$ 900   | \$ 1,180 |
| Increase for tax positions related to the current year | 75       | 58       | 17       |
| Increase for tax positions related to prior years      | —        | —        | —        |
| Increase for interest and penalties                    | 144      | 80       | 73       |
| Decreases for lapses of statute of limitations         | —        | (8)      | (370)    |
| Balance, at end of year                                | \$ 1,249 | \$ 1,030 | \$ 900   |

The unrecognized tax benefits mentioned above include an aggregate of \$632 of accrued interest and penalty balances related to uncertain tax positions. The Company recognizes interest and penalties related to uncertain tax positions in income tax expense. An increase in accrued interest and penalty charges of approximately \$90, net of federal tax expense, was recorded as a tax expense during the current fiscal year. The Company does not anticipate that its accrual for uncertain tax positions will be reduced by a material amount over the next twelve month period, as it does not expect to settle any potential disputed items with the appropriate taxing authorities nor does it expect the statute of limitations to expire for any items.

The Company is subject to U.S. federal income tax, as well as to income tax of multiple state and foreign tax jurisdictions. The statute of limitations for all material U.S. federal, state, and local tax filings remains open for fiscal years subsequent to 2011. For foreign jurisdictions, the statute of limitations remains open in the UK for fiscal years subsequent to 2011 and in France for fiscal years subsequent to 2014.

## Note 8—Capital and Operating Leases

The Company is obligated under various capital and operating leases, primarily for real property and equipment. Future minimum lease payments under non-cancelable operating leases (with initial or remaining lease terms in excess of one year), and the present value of future minimum capital lease payments as of August 31, 2015, are as follows:

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| Year ending August 31,                          | Future<br>Capital<br>Lease<br>Payments | Future<br>Operating<br>Lease<br>Payments |
|---|--|--|
| 2016  | \$ 33                                  | \$ 944                                   |
| 2017  | 9                                      | 851                                      |
| 2018  | —                                      | 842                                      |
| 2019  | —                                      | 842                                      |
| 2020  | —                                      | 842                                      |
| 2021 and thereafter                             | —                                      | 3,148                                    |
| Total future minimum lease payments             | \$ 42                                  | \$ 7,469                                 |
| Less: interest (at rates ranging from 4% to 8%) | (3)                                    |  |
|   | \$ 39                                  |  |
| Less: current portion                           | (33)                                   |  |
|   | \$ 6                                   |  |

Total rental expense for all operating leases amounted to \$1,541, \$1,577 and \$1,761 for the years ended August 31, 2015, 2014 and 2013, respectively.

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Note 9—Benefits and Pension Plans

401(k) Plans

The Company has a defined contribution plan adopted pursuant to Section 401(k) of the Internal Revenue Code of 1986. Any qualified employee who has attained age 21 and has been employed by the Company for at least six months may contribute a portion of his or her salary to the plan and the Company will match 100% of the first one percent of salary contributed and 50% thereafter, up to an amount equal to three and one half percent of such employee's annual salary.

Through our wholly owned subsidiary NEPTCO, the Company has two additional 401(k) savings plans, one for union employees and one for non union employees. Under these plans, substantially all employees of NEPTCO are eligible to participate by making before tax contributions to these plans. Participants may elect to defer between 1% and 10% of their annual compensation. The Company may contribute \$0.75 for each \$1.00 of participant deferrals up to 3% of the non union participant's compensation. The Company may match union employee contributions by \$0.50 for each \$1.00 of participant deferrals up to 3% of the participant's compensation.

The Company's contribution expense for all 401(k) plans was \$394, \$392 and \$351 for the years ended August 31, 2015, 2014 and 2013, respectively.

Non-Qualified Deferred Savings Plan

The Company has a non qualified deferred savings plan covering the Board of Directors and a separate plan covering selected employees. Participants may elect to defer a portion of their compensation for future payment. The plans are funded by trusteed assets that are restricted to the payment of deferred compensation or satisfaction of the Company's general creditors. The Company's liability under the plan was \$1,410 and \$1,256 at August 31, 2015 and 2014, respectively.

## Pension Plans

The Company has non-contributory defined benefit pension plans covering employees of certain divisions of the Company. The Company has a funded, qualified plan (“Qualified Plan”) and an unfunded supplemental plan (“Supplemental Plan”) designed to maintain benefits for certain employees at the plan formula level. The plans provide for pension benefits determined by a participant’s years of service and final average compensation. The Qualified Plan assets consist of separate pooled investment accounts with a trust company. The measurement date for the plans is August 31, 2015.

Effective December 1, 2008, a soft freeze in the Qualified Plan was adopted whereby no new employees hired will be admitted to the Qualified Plan, with the exception of the International Association of Machinists and Aerospace Workers Union whose contract was amended in June 2012 to include a soft freeze with an effective date of July 15, 2012. All eligible participants who were previously admitted to the plan prior to the applicable soft freeze dates will continue to accrue benefits as detailed in the plan agreements.

Through our wholly owned subsidiary NEPTCO, the Company has a third defined benefit pension plan (“NEPTCO Pension Plan”) covering our union employees at our Pawtucket facility. This plan was frozen effective October 31, 2006, and as a result, no new participants can enter the plan and the benefits of current participants were frozen as of that date. The benefits are based on years of service and the employee’s average compensation during the earlier of five years before retirement, or October 31, 2006. The NEPTCO Pension Plan assets consist of separate pooled investment accounts with a trust company. The measurement date for the NEPTCO Pension Plan is August 31, 2015.



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The following tables reflect the status of the Company's pension plans for the years ended August 31, 2015, 2014 and 2013:

|   | Year Ended August 31, |            |            |
|---|-----------------------|------------|------------|
|   | 2015                  | 2014       | 2013       |
| Change in benefit obligation                      |                       |            |            |
| Projected benefit obligation at beginning of year | \$ 18,279             | \$ 15,651  | \$ 17,322  |
| Service cost                                      | 349                   | 323        | 352        |
| Interest cost                                     | 678                   | 643        | 503        |
| Assumption change                                 | 40                    | —          | —          |
| Actuarial loss                                    | 1,762                 | 2,933      | 1,019      |
| Curtailments                                      | —                     | —          | 24         |
| Settlements                                       | (619)                 | (1,233)    | (3,443)    |
| Benefits paid                                     | (89)                  | (38)       | (126)      |
| Projected benefit obligation at end of year       | \$ 20,401             | \$ 18,279  | \$ 15,651  |
| Change in plan assets                             |                       |            |            |
| Fair value of plan assets at beginning of year    | \$ 8,818              | \$ 8,826   | \$ 9,405   |
| Actual return on plan assets                      | (296)                 | 996        | 690        |
| Employer contribution                             | 306                   | 267        | 2,300      |
| Settlements                                       | (619)                 | (1,233)    | (3,443)    |
| Benefits paid                                     | (89)                  | (38)       | (126)      |
| Fair value of plan assets at end of year          | \$ 8,120              | \$ 8,818   | \$ 8,826   |
| Funded status at end of year                      | \$ (12,281)           | \$ (9,461) | \$ (6,825) |

|  | Year Ended August 31, |            |            |
|--|-----------------------|------------|------------|
|  | 2015                  | 2014       | 2013       |
| Amounts recognized in consolidated balance sheets    |                       |            |            |
| Non-current assets                                   | \$ 634                | \$ 962     | \$ 1,014   |
| Current liabilities                                  | (14)                  | (5)        | (5)        |
| Non-current liabilities                              | (12,901)              | (10,418)   | (7,834)    |
| Net amount recognized in Consolidated Balance Sheets | \$ (12,281)           | \$ (9,461) | \$ (6,825) |

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|   |           |           |           |
|---|-----------|-----------|-----------|
| Actuarial present value of benefit obligation and funded status |           |           |           |
| Accumulated benefit obligations                                 | \$ 18,784 | \$ 16,362 | \$ 13,842 |
| Projected benefit obligations                                   | \$ 20,401 | \$ 18,279 | \$ 15,651 |
| Plan assets at fair value                                       | \$ 8,120  | \$ 8,818  | \$ 8,826  |
| Amounts recognized in accumulated other comprehensive Income    |           |           |           |
| Prior service cost  | \$ 61     | \$ 64     | \$ 67     |
| Net actuarial loss  | 9,417     | 7,567     | 5,561     |
| Adjustment to pre-tax accumulated other comprehensive income    | \$ 9,478  | \$ 7,631  | \$ 5,628  |

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|  | Year Ended August 31, |          |          |
|--|-----------------------|----------|----------|
|  | 2015                  | 2014     | 2013     |
| Other changes in plan assets and benefit obligations recognized in other comprehensive income            |                       |          |          |
| Net loss   | \$ 4,371              | \$ 2,647 | \$ 979   |
| Amortization of loss   | (667)                 | (293)    | (250)    |
| Assumption change  | (1,667)               | —        | —        |
| Amortization of prior service cost   | (3)                   | (3)      | (13)     |
| Effect of settlement on accumulated other comprehensive income   | (188)                 | (348)    | (1,198)  |
| Total recognized in other comprehensive income   | 1,846                 | 2,003    | (482)    |
| Net periodic pension cost  | 1,280                 | 900      | 1,690    |
| Total recognized in net periodic pension cost and other comprehensive income                             | \$ 3,126              | \$ 2,903 | \$ 1,208 |
| Estimated amounts that will be amortized from accumulated comprehensive income over the next fiscal year |                       |          |          |
| Prior service cost   | \$ 3                  | \$ 3     | \$ 3     |
| Net actuarial loss   | 574                   | 307      | 293      |

Prior service cost arose from the amendment of the plan's benefit schedules to comply with the Tax Reform Act of 1986 and adoption of the unfunded supplemental pension plan.

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Components of net periodic pension cost for the fiscal years ended August 31, 2015, 2014 and 2013 included the following:

|   | 2015     | 2014   | 2013     |
|---|----------|--------|----------|
| Components of net periodic benefit cost |          |        |          |
| Service cost                            | \$ 349   | \$ 323 | \$ 352   |
| Interest cost                           | 678      | 643    | 503      |
| Expected return on plan assets          | (605)    | (710)  | (651)    |
| Amortization of prior service cost      | 3        | 3      | 13       |
| Amortization of accumulated loss        | 667      | 293    | 250      |
| Settlement and curtailment loss         | 188      | 348    | 1,223    |
| Net periodic benefit cost               | \$ 1,280 | \$ 900 | \$ 1,690 |

Weighted average assumptions used to determine benefit obligations as of August 31, 2015, 2014 and 2013 are as follows:

|                                 | 2015   | 2014   | 2013   |
|---------------------------------|--------|--------|--------|
| Discount rate                   |        |        |        |
| Qualified plan                  | 4.16 % | 3.83 % | 4.54 % |
| Supplemental plan               | 3.22 % | 3.01 % | 3.76 % |
| NEPTCO plan                     | 4.30 % | 4.06 % | 4.63 % |
| Rate of compensation increase   |        |        |        |
| Qualified and Supplemental plan | 3.50 % | 3.50 % | 3.50 % |
| NEPTCO plan                     | — %    | — %    | — %    |

Weighted average assumptions used to determine net periodic benefit cost for the years ended August 31, 2015, 2014 and 2013 are as follows:

|                   | 2015   | 2014   | 2013   |
|-------------------|--------|--------|--------|
| Discount rate     |        |        |        |
| Qualified plan    | 3.83 % | 4.54 % | 3.40 % |
| Supplemental plan | 3.01 % | 3.76 % | 3.14 % |
| NEPTCO plan       | 4.06 % | 4.63 % | 3.77 % |

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|  |      |   |      |   |      |
|--|------|---|------|---|------|
| Expected long-term return on plan assets |      |   |      |   |      |
| Qualified plan                           | 7.00 | % | 8.00 | % | 8.00 |
| Supplemental plan                        | —    | % | —    | % | —    |
| NEPTCO plan                              | 7.00 | % | 8.00 | % | 8.00 |
| Rate of compensation increase            |      |   |      |   |      |
| Qualified and Supplemental plan          | 3.50 | % | 3.50 | % | 3.50 |
| NEPTCO plan                              | —    | % | —    | % | —    |

It is the Company's policy to evaluate, on an annual basis, the discount rate used to determine the projected benefit obligation to approximate rates on high quality, long term obligations. The Moody's Corporate Aa Bond index has generally been used as a benchmark for this purpose, with adjustments made if the duration of the index differed from that of the plan. For periods since August 31, 2008, the discount rate has been determined by matching the expected payouts from the respective plans to the spot rates inherent in the Citigroup Pension Discount Curve. A single rate is then developed, that when applied to the expected cash flows, results in the same present value as determined using the various spot rates. The Company believes that this approach produces the most appropriate approximation of the plan liability.

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The Company estimates that each 100 basis point reduction in the discount rate would result in additional net periodic pension cost, the Company's primary pension obligation, of approximately \$76 for the Qualified Plan and \$2 for the Supplemental Plan. For the current fiscal year, the NEPTCO Pension Plan expense is insignificant so sensitivity disclosure is not presented. The expected return on plan assets is derived from a periodic study of long term historical rates of return on the various asset classes included in the Company's targeted pension plan asset allocation. The Company estimates that each 100 basis point reduction in the expected return on plan assets would result in additional net periodic pension cost of approximately \$75 for the Qualified Plan. No rate of return is assumed for the Supplemental Plan since that plan is currently not funded. The rate of compensation increase is also evaluated and is adjusted by the Company, if necessary, periodically.

Qualified Plan Assets

The investment policy for the Qualified Plan is based on ERISA standards for prudent investing. The fundamental goal underlying the investment policy is to ensure that the assets of the plans are invested in a prudent manner to meet the obligations of the plans as these obligations come due. The primary investment objectives include providing a total return which will promote the goal of benefit security by attaining an appropriate ratio of plan assets to plan obligations, to provide for real asset growth while also tracking plan obligations, to diversify investments across and within asset classes, to reduce the impact of losses in single investments, and to follow investment practices that comply with applicable laws and regulations.

The primary policy objectives will be met by investing assets to achieve a reasonable tradeoff between return and risk relative to the plans' obligations. This includes investing a portion of the assets in funds selected in part to hedge the interest rate sensitivity to plan obligations.

The Qualified Plan assets are invested in a diversified mix of both domestic and foreign equity investments and fixed income securities. Asset manager performance is reviewed at least annually and benchmarked against the peer universe for the given investment style. The Company's expected return for the Qualified Plan is 7.0%. To determine the expected long term rate of return on the assets for the Qualified Plan, the Company considered the historical and expected return on the plan assets, as well as the current and expected allocation of the plan assets.

Asset allocation is monitored on an ongoing basis relative to the established asset class targets. The interaction between plan assets and benefit obligations is periodically studied to assist in the establishment of strategic asset allocation targets. The investment policy permits variances from the targets within certain parameters. Asset

rebalancing occurs when the underlying asset class allocations move outside these parameters at which time the asset allocation is rebalanced back to the policy target weight.

The Qualified Plan has the following target allocation and weighted average asset allocations as of August 31, 2015, 2014 and 2013:

| Asset Category    | Target           |   | Percentage of Plan Assets |   |      |   |      |   |
|-------------------|------------------|---|---------------------------|---|------|---|------|---|
|                   | Allocation Range |   | as of August 31,          |   |      |   |      |   |
|                   |                  |   | 2015                      |   | 2014 |   | 2013 |   |
| Equity securities | 40-70            | % | 44                        | % | 43   | % | 56   | % |
| Debt securities   | 20-50            | % | 56                        | % | 51   | % | 40   | % |
| Real estate       | 0-15             | % | —                         | % | —    | % | 4    | % |
| Other             | 0-10             | % | —                         | % | 6    | % | —    | % |
| Total             | 100              | % | 100                       | % | 100  | % | 100  | % |

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NEPTCO Pension Plan Assets

The investment policy for the NEPTCO Pension Plan is based on ERISA standards for prudent investing. The fundamental goal underlying the investment policy is to ensure that the assets of the plans are invested in a prudent manner to meet the obligations of the plan as these obligations come due. The primary investment objectives include maximization of return within reasonable and prudent levels of risk, provision of returns comparable to returns for similar investment options, provision of exposure to a wide range of investment opportunities in various asset classes and vehicles, control administrative and management costs, provision of appropriate diversification within investment vehicles, and govern investment manager's adherence to stated investment objectives and style.

The primary policy objectives will be met by investing assets to achieve a reasonable tradeoff between return and risk relative to the plans' obligations. This includes investing a portion of the assets in funds selected in part to hedge the interest rate sensitivity to plan obligations.

The NEPTCO Pension Plan assets are invested in a diversified mix of fixed income, and both domestic and foreign equity investments. The ongoing monitoring of investments is a regular and disciplined process and confirms that the criteria remain satisfied. The process of monitoring investment performance relative to specified guidelines is consistently applied.

The Company's expected return for the NEPTCO Pension Plan is 7.0%. To determine the expected long term rate of return on the assets for the NEPTCO Pension Plan, the Company considered the historical and expected return on the plan assets, as well as the current and expected allocation of the plan assets.

The NEPTCO Pension Plan has the following target allocation and weighted average asset allocations as of August 31, 2015, 2014 and 2013:

| Asset Category | Target              | Percentage of Plan Assets |      |      |
|----------------|---------------------|---------------------------|------|------|
|                | Allocation<br>Range | as of August 31,          |      |      |
|                |                     | 2015                      | 2014 | 2013 |



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|                   |       |   |     |   |     |   |     |   |
|-------------------|-------|---|-----|---|-----|---|-----|---|
| Equity securities | 20-65 | % | 41  | % | 30  | % | 56  | % |
| Debt securities   | 35-80 | % | 53  | % | 60  | % | 44  | % |
| Other             | 0-10  | % | 6   | % | 10  | % | —   | % |
| Total             | 100   | % | 100 | % | 100 | % | 100 | % |

Fair Market Value of Pension Plan Assets

The Company is required to categorize pension plan assets using a three tier fair value hierarchy, which classifies the inputs used in measuring fair values. These tiers include: Level 1, defined as observable inputs such as quoted prices for identical instruments in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

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The following table presents the Company's pension plan assets at August 31, 2015 and 2014 by asset category:

| Asset Category    | August 31,<br>2015 | Fair value measurements at<br>August 31, 2015:     |   |  | August 31,<br>2014 | Fair value measurements at<br>August 31, 2014:     |   |  |
|-------------------|--------------------|--|---|--|--------------------|--|---|--|
|                   |                    | Quoted prices<br>in active<br>markets<br>(Level 1) | Significant<br>other<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) |                    | Quoted prices<br>in active<br>markets<br>(Level 1) | Significant<br>other<br>observable<br>inputs<br>(Level 2) | Significant<br>unobservable<br>inputs<br>(Level 3) |
| Equity securities | \$ 3,548           | \$ 3,548   | \$ —  | \$ —   | \$ 3,629           | \$ 3,629   | \$ —  | \$ —   |
| Debt securities   | 4,496              | 4,496  | —   | —  | 4,610              | 4,610  | —   | —  |
| Other             | 76                 | 76   | —   | —  | 579                | 579  | —   | —  |
| Total             | \$ 8,120           | \$ 8,120   | \$ —  | \$ —   | \$ 8,818           | \$ 8,818   | \$ —  | \$ —   |

Level 1 Assets: The fair values of the common stocks, corporate bonds and U.S. Government securities included in this tier are based on the closing price reported on the active market where the individual securities are traded.

## Estimated Future Benefit Payments

The following pension benefit payments (which include expected future service) are assumed to be paid in each of the following fiscal years based on the participants' normal retirement age:

| Year ending August 31, | Pension<br>Benefits |
|------------------------|---------------------|
| 2016                   | \$ 358              |
| 2017                   | 347                 |
| 2018                   | 632                 |
| 2019                   | 382                 |
| 2020                   | 13,630              |
| 2021-2025              | \$ 2,192            |

The Company contributed \$306, \$267 and \$2,300 to fund its obligations under the pension plans for the years ended August 31, 2015, 2014 and 2013, respectively. The Company plans to make the necessary contributions during fiscal 2016 to ensure its pension plans continue to be adequately funded given the current market conditions.

#### Note 10—Stockholders' Equity

##### 2013 Equity Incentive Plan

In October 2012, the Company adopted, and the stockholders subsequently approved, the 2013 Equity Incentive Plan (the "2013 Plan"). The 2013 Plan permits the grant of restricted stock, stock options, deferred stock, stock payments or other awards to employees, participating officers, directors, consultants and advisors who are linked directly to increases in shareholder value. The aggregate number of shares available for grant under the 2013 Plan is 1,200,000. Additional shares may become available in connection with share splits, share dividends or similar transactions. As of August 31, 2015, the Company had not yet made any awards under the 2013 Plan.

##### 2005 Incentive Plan

In November 2005, the Company adopted, and the stockholders subsequently approved, the 2005 Incentive Plan (the "2005 Plan"). The 2005 Plan permits the grant of restricted stock, stock options, deferred stock, stock payments or

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other awards to employees, participating officers, directors, consultants and advisors who are linked directly to increases in shareholder value. The aggregate number of shares available for grant under the 2005 Plan was initially 1,000,000. Additional shares may become available in connection with share splits, share dividends or similar transactions. As of August 31, 2015, 11,637 shares remained available for future grant under the 2005 Plan. No incentive stock options may be granted under the 2005 Plan after November 23, 2015, and the 2005 Plan will terminate and no other awards may be granted thereunder on the date of the annual meeting of the Board of Directors immediately following such date.

2001 Senior Management Stock Plan and 2001 Non-Employee Director Stock Option Plan

In October 2002, the Company adopted, and the stockholders subsequently approved, the 2001 Senior Management Stock Plan and the 2001 Non Employee Director Stock Option Plan (the “2001 Plans”). The 2001 Plans reserved 1,500,000 and 180,000 shares of the Company’s common stock for grants related to the Senior Management Stock Plan and Non Employee Director Stock Option Plan, respectively.

Under the terms of the Senior Management Stock Plan, equity awards may be granted in the form of incentive stock options, non qualified stock options and restricted stock. Options granted under the Non Employee Director Stock Option Plan were issued as non qualified stock options. Options granted under the 2001 Plans generally vest over a period ranging from three to five years and expire after ten years. The Company is no longer granting equity awards under the 2001 Plans.

Restricted Stock

Employees and Executive Management

In August 2010, the Board of Directors of the Company approved the fiscal year 2011 Long Term Incentive Plan (“LTIP”) for the executive officers. The fiscal 2011 LTIP is an equity-based plan with a grant date of September 1, 2010. In addition to the stock option component described below, the plan contained the following restricted stock components: (a) a performance and service-based restricted stock grant of 32,835 shares in the aggregate, subject to adjustment, with a vesting date of August 31, 2013, for which compensation expense was recognized on a ratable basis over the vesting period based on quarterly probability assessments; and (b) a time based restricted stock grant of

16,417 shares in the aggregate, and a vesting date of August 31, 2013, for which compensation expense was recognized on a ratable basis over the vesting period.

Based on the fiscal year 2011 financial results, 32,835 additional shares of restricted stock (total of 65,670 shares) were earned and granted subsequent to the end of fiscal year 2011 in accordance with the performance measurement criteria. No further performance based measurements apply to this award.

In April 2011, the Board of Directors of the Company approved a plan for issuing a time based restricted stock grant of 4,249 shares in the aggregate to certain non executive officer employees, with an issue date of April 30, 2011 and a vesting date of April 30, 2014. Compensation expense was recognized on a ratable basis over the vesting period.

In August 2011, the Board of Directors of the Company approved the fiscal year 2012 LTIP for the executive officers. The fiscal 2012 LTIP is an equity based plan with a grant date of September 1, 2011. In addition to the stock option component described below, the plan contained the following restricted stock components: (a) a performance and service based restricted stock grant of 33,798 shares in the aggregate, subject to adjustment, with a vesting date of August 31, 2014, for which compensation expense was recognized on a ratable basis over the vesting period based on quarterly probability assessments; and (b) a time based restricted stock grant of 16,899 shares in the aggregate, and a vesting date of August 31, 2014, for which compensation expense was recognized on a ratable basis over the vesting period.

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Based on the fiscal year 2012 financial results, 33,798 additional shares of restricted stock (total of 67,596 shares) were earned and granted subsequent to the end of fiscal year 2012 in accordance with the performance measurement criteria. No further performance based measurements apply to this award.

In August 2011, the Board of Directors of the Company approved a plan for issuing a time based restricted stock grant of 5,037 shares in the aggregate to certain non executive officer employees, with an issue date of September 1, 2011 and a vesting date of August 31, 2014. Compensation expense was recognized on a ratable basis over the vesting period.

In December 2011, restricted stock in the amount of 1,887 shares related to the April 2011 grant was forfeited in conjunction with the termination of employment of a non executive officer of the Company.

In March 2012, the Board of Directors of the Company approved a plan for issuing a time based restricted stock grant of 1,368 shares to a non executive officer employee, with an issue date of March 8, 2012 and a vesting date of August 31, 2012. Compensation expense was recognized on a ratable basis over the vesting period.

In October 2012, the Board of Directors of the Company approved the fiscal year 2013 LTIP for the executive officers and other members of management. The 2013 LTIP is an equity based plan with a grant date of October 22, 2012. In addition to the stock option component described below, the plan contained the following restricted stock components: (a) a performance and service based restricted stock grant of 11,861 shares in the aggregate, subject to adjustment, with a vesting date of August 31, 2015, for which compensation expense was recognized on a ratable basis over the vesting period based on quarterly probability assessments; and (b) a time based restricted stock grant of 16,505 and 1,931 shares in the aggregate, with vesting dates of August 31, 2015 and August 31, 2013, respectively, for which compensation expense was recognized on a ratable basis over the vesting period.

Based on the fiscal year 2013 financial results, 11,861 additional shares of restricted stock (total of 23,722 shares) were earned and granted subsequent to the end of fiscal year 2013 in accordance with the performance measurement criteria. No further performance-based measurements apply to this award.

In September 2013, the Board of Directors of the Company approved the fiscal year 2014 LTIP for the executive officers and other members of management. The 2014 LTIP is an equity based plan with a grant date of September 1,

2013. In addition to the stock option component described below, the plan contained the following restricted stock components: (a) performance and service-based restricted stock grant of 7,529 shares in the aggregate, subject to adjustment, with a vesting date of August 31, 2016, for which compensation expense is recognized on a ratable basis over the vesting period based on quarterly probability assessments; and (b) a time-based restricted stock grant of 8,323 and 1,040 shares in the aggregate, with vesting dates of August 31, 2016 and August 31, 2014, respectively, for which compensation expense is recognized on a ratable basis over the vesting period.

Based on the fiscal year 2014 financial results, 5,485 additional shares of restricted stock (total of 13,014 shares) were earned and granted subsequent to the end of fiscal year 2014 in accordance with the performance measurement criteria. No further performance-based measurements apply to this award.

In August 2014, the Board of Directors of the Company approved the fiscal year 2015 LTIP for the executive officers and other members of management. The 2015 LTIP is an equity-based plan with a grant date of September 1, 2014. In addition to the stock option component described below, the plan contains the following restricted stock components: (a) a performance and service-based restricted stock grant of 6,993 shares in the aggregate, subject to adjustment based on fiscal 2015 results, with a vesting date of August 31, 2017, for which compensation expense is recognized on a ratable basis over the vesting period based on quarterly probability assessments; and (b) time-based restricted stock grant of 7,005 and 1,127 shares (total of 8,132 shares) in the aggregate, with vesting dates of August 31,

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2017 and September 1, 2014, respectively. Compensation expense is being recognized on a ratable basis over the vesting period.

During the third quarter of fiscal 2015, an additional 16,000 restricted shares were issued to non-executive members of management; 15,000 with a vesting date of April 16, 2020 and 1,000 with a vesting date of January 31, 2018. Compensation expense is being recognized on a ratable basis over the vesting period.

Non-Employee Board of Directors

In February 2012, as part of their standard compensation for board service, non-employee members of the Board received a total grant of 10,085 shares of restricted stock for service for the period from January 31, 2012 through January 31, 2013. The shares of restricted stock vested at the conclusion of the service period. Compensation expense was recognized on a ratable basis over the twelve-month vesting period.

In February 2013, as part of their standard compensation for board service, non-employee members of the Board received a total grant of 7,706 shares of restricted stock for service for the period from January 31, 2013 through January 31, 2014. The shares of restricted stock vested at the conclusion of this service period. Compensation expense was recognized on a ratable basis over the twelve-month vesting period.

In February 2014, as part of their standard compensation for board service, non-employee members of the Board received a total grant of 4,878 shares of restricted stock for service for the period from January 31, 2014 through January 31, 2015. The shares of restricted stock vested at the conclusion of this service period. Compensation expense was recognized on a ratable basis over the twelve-month vesting period.

In February 2015, as part of their standard compensation for board service, non-employee members of the Board received a total grant of 5,361 shares of restricted stock for service for the period from January 31, 2015 through January 31, 2016. The shares of restricted stock vest one year from the date of grant, the conclusion of this service period. Compensation expense is recognized on a ratable basis over the twelve-month vesting period.



## Stock Options

In March 2012, the Board of Directors of the Company authorized a grant of stock options to a non-executive officer employee to purchase 6,630 shares of common stock with an exercise price of \$14.62 per share. The options vested in three equal annual allotments ending on March 8, 2015. The options will expire on March 8, 2022. Compensation expense was recognized over the period of the award on an annual basis consistent with the vesting terms.

In October 2012, the Board of Directors of the Company approved the fiscal year 2013 LTIP for the executive officers and other members of management. The 2013 LTIP is an equity based plan with a grant date of October 22, 2012 and included options to purchase 43,964 shares of common stock in the aggregate with an exercise price of \$16.00 per share. The options vested in three equal annual allotments ending on August 31, 2015. The options will expire on October 22, 2022. Compensation expense was recognized over the period of the award on an annual basis consistent with the vesting terms.

In September 2013, the Board of Directors of the Company approved the fiscal year 2014 LTIP for the executive officers and other members of management. The 2014 LTIP is an equity-based plan with a grant date of September 1, 2013 and included options to purchase 25,969 shares of common stock in the aggregate with an exercise price of \$29.72 per share. The options vest in three equal annual allotments beginning on August 31, 2014 and ending on August 31, 2016. The options will expire on August 31, 2023. Compensation expense is recognized over the period of the award on an annual basis consistent with the vesting terms.

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In August 2014, the Board of Directors of the Company approved the fiscal year 2015 LTIP for the executive officers and other members of management. The 2015 LTIP is an equity-based plan with a grant date of September 1, 2014 and included options to purchase 22,750 shares of common stock in the aggregate with an exercise price of \$35.50 per share. The options vest in three equal annual installments beginning on August 31, 2015 and ending on August 31, 2017. Of the options granted, 7,438 will expire on August 31, 2024 and 15,312 will expire on September 1, 2024. Compensation expense is recognized over the period of the award on an annual basis consistent with the vesting terms.

The following table summarizes information about stock options outstanding as of August 31, 2015:

| Exercise Prices | Options Outstanding |  |                                 | Aggregate Intrinsic Value | Options Exercisable |                                 |                           |
|-----------------|---------------------|--|---------------------------------|---------------------------|---------------------|---------------------------------|---------------------------|
|                 | Number Outstanding  | Weighted Avg. Remaining Contractual Life | Weighted Average Exercise Price |                           | Number Exercisable  | Weighted Average Exercise Price | Aggregate Intrinsic Value |
| \$ 11.15        | 25,000              | 4.0                                      | \$ 11.15                        | \$ 709                    | 25,000              | \$ 11.15                        | \$ 709                    |
| \$ 12.70        | 54,309              | 5.0                                      | \$ 12.70                        | \$ 1,455                  | 54,309              | \$ 12.70                        | \$ 1,455                  |
| \$ 12.77        | 65,020              | 6.0                                      | \$ 12.77                        | \$ 1,738                  | 65,020              | \$ 12.77                        | \$ 1,738                  |
| \$ 14.62        | 4,420               | 6.5                                      | \$ 14.62                        | \$ 110                    | 4,420               | \$ 14.62                        | \$ 110                    |
| \$ 16.00        | 37,066              | 7.1                                      | \$ 16.00                        | \$ 871                    | 37,066              | \$ 16.00                        | \$ 871                    |
| \$ 16.53        | 81,743              | 3.1                                      | \$ 16.53                        | \$ 1,878                  | 81,743              | \$ 16.53                        | \$ 1,878                  |
| \$ 29.72        | 23,081              | 8.0                                      | \$ 29.72                        | \$ 226                    | 15,385              | \$ 29.72                        | \$ 151                    |
| \$ 35.50        | 22,750              | 9.0                                      | \$ 35.50                        | \$ 91                     | 7,581               | \$ 35.50                        | \$ 30                     |
|                 | 313,389             | 5.4                                      | \$ 16.92                        | \$ 7,078                  | 290,524             | \$ 15.61                        | \$ 6,942                  |

All stock option plans have been approved by the Company's stockholders. Options are granted with an exercise price that is equal to the closing market value of the Company's common stock on the day preceding the grant date.

A summary of the transactions of the Company's stock option plans for the years ended August 31, 2015, 2014 and 2013 is presented below:

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|  | Officers<br>and<br>Employees | Weighted<br>Average<br>Exercise<br>Price |
|--|------------------------------|--|
| Options outstanding at August 31, 2012 | 557,882                      | \$ 14.23                                 |
| Granted                                | 43,964                       | \$ 16.00                                 |
| Exercised                              | (49,042)                     | 11.46                                    |
| Forfeited or cancelled                 | —                            | \$                                       |
| Options outstanding at August 31, 2013 | 552,804                      | \$ 14.48                                 |
| Granted                                | 25,969                       | \$ 29.72                                 |
| Exercised                              | (114,872)                    | \$ 14.06                                 |
| Forfeited or cancelled                 | —                            |  |
| Options outstanding at August 31, 2014 | 463,901                      | \$ 15.43                                 |
| Granted                                | 22,750                       | \$ 35.50                                 |
| Exercised                              | (169,038)                    | \$ 15.21                                 |
| Forfeited or cancelled                 | (4,224)                      | 22.25                                    |
| Options outstanding at August 31, 2015 | 313,389                      | \$ 16.92                                 |
| Options exercisable at August 31, 2015 | 290,524                      | \$ 15.61                                 |

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The weighted average grant date fair value of options granted in the years ended August 31, 2015, 2014 and 2013 was \$12.10, \$10.52 and \$4.23 per share, respectively.

The total pretax intrinsic value of stock options exercised was \$3,972, \$2,153 and \$678 for the years ended August 31, 2015, 2014, and 2013, respectively.

Excluding the common stock currently reserved for issuance upon exercise of the 313,389 outstanding options, there are 1,211,637 shares of common stock available for future issuance under the Company's equity compensation plans. This number includes 11,637 shares remaining under the 2005 Incentive Plan, which by its terms is scheduled to terminate on the date of the annual meeting of the Board of Directors immediately following November 23, 2015. Based on historic experience, management estimates all outstanding stock options will vest.

The income tax benefit realized from stock options exercised, vesting of restricted stock and issuance of stock pursuant to grants of restricted stock units was \$1,131, \$1,324 and \$622 for the years ended August 31, 2015, 2014 and 2013, respectively.

As of August 31, 2015, unrecognized expense related to all stock-based compensation described above was \$1,524 (including \$1,390 for restricted stock and \$134 for stock options), which will be recognized over the next five fiscal years.

Note 11—Segment Data

The Company is organized into two operating segments, an Industrial Materials segment and a Construction Materials segment. The segments are distinguished by the nature of the products and how they are delivered to their respective markets.

The Industrial Materials segment reflects specified products that are used in or integrated into another company's product with demand typically dependent upon general economic conditions. Industrial Materials products include insulating and conducting materials for wire and cable manufacturers, moisture protective coatings for electronics and

printing services, laminated durable papers, laminates for the packaging and industrial laminate markets, pulling and detection tapes used in the installation, measurement and location of fiber optic cables, water and natural gas lines, cover tapes essential to delivering semiconductor components via tape and reel packaging, and wind energy composite materials and elements. This segment also includes glass-based strength elements designed to allow fiber optic cables to withstand mechanical and environmental strain and stress and which we operated as a joint venture prior to October 31, 2014. Further, beginning January 30, 2015, the Industrial Materials segment includes microspheres, sold under the Dualite brand, and polyurethane dispersions, both obtained through acquisition, and included in the Company's specialty chemical intermediates product line.

The Construction Materials segment is composed of typically project-oriented product offerings that are primarily sold and used as "Chase" branded products. Construction Materials products include protective coatings for pipeline applications, coating and lining systems for use in liquid storage and containment applications, adhesives and sealants used in architectural and building envelope waterproofing applications, high-performance polymeric asphalt additives, and expansion and control joint systems for use in the transportation and architectural markets.

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The following tables summarize information about the Company's segments, reflective of reclassifications made to certain prior period expenses:

|  | Years Ended August 31, |                    |                    |
|--|------------------------|--------------------|--------------------|
|  | 2015                   | 2014               | 2013               |
| Revenue                                  |                        |                    |                    |
| Industrial Materials                     | \$ 176,547             | \$ 169,657         | \$ 163,474         |
| Construction Materials                   | 61,499                 | 54,349             | 52,588             |
| Total                                    | \$ 238,046             | \$ 224,006         | \$ 216,062         |
| Income before taxes                      |                        |                    |                    |
| Industrial Materials                     | \$ 46,388 (a)          | \$ 48,775 (c), (d) | \$ 35,617 (c), (f) |
| Construction Materials                   | 17,272                 | 11,209 (c)         | 11,138 (c)         |
| Total for reportable segments            | 63,660                 | 59,984             | 46,755             |
| Corporate and common costs               | (22,434)(b)            | (19,494)(c),(e)    | (20,945)(c),(g)    |
| Total                                    | \$ 41,226              | \$ 40,490          | \$ 25,810          |
| Includes the following costs by segment: |                        |                    |                    |
| Industrial Materials                     |                        |                    |                    |
| Interest                                 | \$ 913                 | \$ 959             | \$ 928             |
| Depreciation                             | 4,050                  | 4,650              | 4,914              |
| Amortization                             | 5,178                  | 3,094              | 3,082              |
| Construction Materials                   |                        |                    |                    |
| Interest                                 | \$ 150                 | \$ 184             | \$ 366             |
| Depreciation                             | 1,123                  | 982                | 921                |
| Amortization                             | 1,584                  | 1,727              | 1,684              |

- 
- (a) Includes \$65 of expense related to inventory step-up in fair value related to the January 2015 acquisition of the specialty chemical intermediates product line
- (b) Includes \$584 in expenses related to the January 2015 acquisition of the specialty chemical intermediates product line, and \$188 of pension related settlement costs due to the timing of lump sum distributions
- (c) Includes the reclassification of \$8,760 and \$9,217 for fiscal years 2014 and 2013, respectively, of expenses from the Industrial Materials segment, and the reclassification of \$3,052 and \$4,675 for fiscal years 2014 and 2013, respectively, of expenses from the Construction Materials segment, in each case resulting in a corresponding net increase in Corporate and Common Costs for such years. The reclassification reflects the methodology with which the Company internally reviews expenses in the current year
- (d) Includes \$5,706 gain on sale of Insulfab product line
- (e) Includes \$348 of pension related settlement costs due to the timing of lump sum distributions.

- (f) Includes \$564 of expenses related to inventory step up in fair value related to the NEPTCO acquisition and \$521 of pension related settlement costs due to the timing of lump sum distributions
- (g) Includes \$595 of pension related settlement costs due to the timing of lump sum distributions

|                               | As of August 31, |            |
|-------------------------------|------------------|------------|
|                               | 2015             | 2014       |
| Total assets                  |                  |            |
| Industrial Materials          | \$ 146,870       | \$ 127,820 |
| Construction Materials        | 48,016           | 50,972     |
| Total for reportable segments | 194,886          | 178,792    |
| Corporate and common assets   | 63,011           | 66,753     |
| Total                         | \$ 257,897       | \$ 245,545 |

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## Note 12—Export Sales and Foreign Operations

Export sales from continuing domestic operations to unaffiliated third parties were \$27,955, \$21,212 and \$22,827 for the years ended August 31, 2015, 2014 and 2013, respectively. Export sales increased in fiscal 2015 as compared to both fiscal 2014 and fiscal 2013 primarily due to increased sales into developing markets in Asia Pacific in fiscal 2015, as well as growth in sales to Canada.

The Company's products are sold world-wide. For the years ended August 31, 2015, 2014 and 2013, sales from its operations located in the United Kingdom accounted for 13%, 10% and 7%, respectively, of the Company's total revenue. No other foreign geographic area accounted for more than 10% of total revenue for any of the three years ended August 31, 2015.

As of August 31, 2015 and 2014, the Company had long lived assets (defined as tangible assets providing the Company with a future economic benefit beyond the current year or operating period, including buildings, equipment and leasehold improvements) of \$3,947 and \$4,349, respectively, located in the United Kingdom. These balances exclude goodwill and intangibles of \$8,266 and \$9,924, as of August 31, 2015 and 2014, respectively. No foreign geographic area accounted for more than 10% of the Company's total assets as of August 31, 2015 and 2014.

## Note 13—Supplemental Cash Flow Data

Supplemental cash flow information for the years ended August 31, 2015, 2014 and 2013 is as follows:

|   | 2015      | 2014      | 2013     |
|---|-----------|-----------|----------|
| Income taxes paid   | \$ 11,987 | \$ 15,084 | \$ 9,913 |
| Interest paid   | 1,114     | \$ 1,224  | \$ 1,545 |
| Non-cash Investing and Financing Activities                 |           |           |          |
| Common stock received for payment of stock option exercises | \$ 2,180  | \$ 1,550  | \$ 488   |



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|  |             |            |        |
|--|-------------|------------|--------|
| Property, plant and equipment additions included in accounts payable       | \$ 53       | \$ 91      | \$ 112 |
| Deferred tax assets and liabilities acquired from non-controlling interest | \$ 446      | \$ —       | \$ —   |
| Acquisition of specialty chemical intermediates product line               |             |            |        |
| Inventory  | \$ 610      |            |        |
| Property, plant and equipment  | 1,064       |            |        |
| Goodwill   | 6,371       |            |        |
| Intangible assets  | 25,240      |            |        |
| Payments for acquisitions  | \$ (33,285) |            |        |
| Sale of Insulfab product line  |             |            |        |
| Current assets (excluding cash)  |             | \$ (3,153) |        |
| Property and equipment   |             | (1,062)    |        |
| Accounts payable and accrued liabilities                                   |             | 3          |        |
| Gain on sale of business   |             | (5,706)    |        |
| Cash received from sale of product line, net of transaction costs          |             | \$ 9,918   |        |

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Note 14—Acquisitions

Acquisition of outstanding non-controlling membership interest in NEPTCO JV LLC

On October 31, 2014, the Company purchased the 50% non-controlling membership interest of NEPTCO JV LLC (the “JV”) that had been owned by its joint venture partner, an otherwise unrelated party. The purchase consideration due at the time of closing was not deemed to be material to the Company, and is subject to certain contingent adjustments based on certain future events related to the JV. The Company does not believe that these contingent adjustments will be material to the Company. The purchase was funded entirely with available cash on hand. Because of the Company’s controlling financial interest, the JV’s assets, liabilities and results of operations have been consolidated within the Company’s consolidated financial statements since June 27, 2012, the date the Company acquired NEPTCO. Given the Company’s 100% ownership as of October 31, 2014, in subsequent periods the Company will continue to fully consolidate assets, liabilities and results of operations, but will no longer record an offsetting amount for a non-controlling interest. See Note 15 for additional information on the JV.

Acquisition of Specialty Chemical Intermediates Product Line

On January 30, 2015, the Company acquired two product lines from Henkel Corporation (the “Seller”) for a purchase price of \$33,285, after working capital adjustments and excluding any acquisition related costs. As part of this transaction, Chase acquired the Seller’s microspheres product line, sold under the Dualite brand, located in Greenville, SC, and obtained exclusive distribution rights and intellectual property related to the Seller’s polyurethane dispersions product line, operating in the Elgin, IL location. Under the agreement, Chase entered into a ten-year facility operating lease at the Seller’s Greenville, SC location. The Seller will perform certain manufacturing and application services for Chase at the Seller’s Elgin, IL location for three years following the acquisition. The purchase was funded entirely with available cash on hand.

Since the effective date for this acquisition, January 30, 2015, the financial results of the specialty chemical intermediates product line, have been included in the Company’s financial statements within the Industrial Materials operating segment. The acquisition was accounted for as a business combination under ASC Topic 805, “Business Combinations.” In accordance with this accounting standard, the Company expensed \$584 of acquisition related costs during the year ended August 31, 2015.

Purchase accounting was completed in the quarter ended May 31, 2015 with no material adjustments made to the initial amounts recorded at the end of the second fiscal quarter. The purchase price has been allocated to the acquired tangible and identifiable intangible assets assumed based on their fair values as of the date of the acquisition:

| Assets & Liabilities        | Amount    |
|-----------------------------|-----------|
| Inventory                   | \$ 610    |
| Property, plant & equipment | 1,064     |
| Goodwill                    | 6,371     |
| Intangible assets           | 25,240    |
| Total purchase price        | \$ 33,285 |

The excess of the purchase price over the net tangible and intangible assets acquired resulted in goodwill of \$6,371 that is largely attributable to the synergies and economies of scale from combining the operations and technologies of Chase and the two product lines, particularly as it pertains to the expansion of the Company's product and service offerings, the established workforce, and marketing efforts. This goodwill is not deductible for income tax purposes.

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All assets, including goodwill, acquired as part of the specialty chemical intermediates product line are included in the Industrial Materials operating segment. Identifiable intangible assets purchased with this transaction are as follows:

| Intangible Asset        | Amount    | Useful<br>life |
|-------------------------|-----------|----------------|
| Customer relationships  | \$ 21,300 | 8 years        |
| Technology              | 2,700     | 7 years        |
| Trade name              | 910       | 7 years        |
| Backlog                 | 330       | 2 months       |
| Total intangible assets | \$ 25,240 |                |

## Supplemental Pro Forma Data (unaudited)

The following table presents the pro forma results of the Company for the years ended August 31, 2015 and 2014, as though the specialty chemical intermediates product line acquisition described above occurred on September 1, 2013, the first day of fiscal 2014. The actual revenue and expenses for the specialty chemical intermediates product line acquisition are included in the Company's fiscal 2015 consolidated results beginning on January 30, 2015. Revenue and net gain attributable to Chase Corporation for the specialty chemicals intermediates product line since the acquisition date included in the consolidated statement of operations are \$12,449 and \$770, respectively, inclusive of the effects of the \$584 in acquisition costs, \$65 in sale of inventory step-up cost and additional amortization expense recognized subsequent to the transaction. The pro forma results include adjustments for the estimated amortization of intangibles, acquisition related costs, sale of inventory step-up cost and the income tax impact of the pro-forma adjustments at the statutory rate of 35%. The following pro forma information is not necessarily indicative of the results that would have been achieved if the acquisition had been effective on September 1, 2013.

|   | Years Ended August 31, |            |
|---|------------------------|------------|
|   | 2015                   | 2014       |
| Revenue   | \$ 246,575             | \$ 244,881 |
| Net income  | 27,805                 | 27,879     |
| Net income attributable to Chase Corporation  | 27,710                 | 27,987     |
| Net income available to common shareholders, per common and common equivalent share |                        |            |
| Basic earnings per share  | \$ 3.02                | \$ 3.08    |
| Diluted earnings per share  | \$ 2.97                | \$ 3.00    |

Note 15—Joint Venture

On October 31, 2014, the Company purchased the 50% non-controlling membership interest of NEPTCO JV LLC (the “JV”) that had been owned by its joint venture partner, an otherwise unrelated party. The purchase consideration is subject to certain contingent adjustments based on certain future events related to the JV. The purchase price, including these contingent adjustments, was not, nor will it be, material to the Company. Because of the Company’s controlling financial interest, the JV’s assets, liabilities, and results of operations have been consolidated within the Company’s consolidated financial statements since June 27, 2012, the date the Company acquired NEPTCO. The Company continues to fully consolidate the assets, liabilities and results of operations of the JV, but no longer records an offsetting amount for a non-controlling interest. The (\$95) recorded in the Consolidated Statement of Operations as Net (gain) loss attributable to non-controlling interest for the year ended August 31, 2015, represents the now-former joint venture partner’s share of the results of operations of the JV for the period from September 1, 2014 through October 31, 2014.

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The Company accounted for the joint venture partner's non-controlling interest in the JV under ASC Topic 810 "Consolidations" ("ASC 810"). Based on the criteria in ASC 810, the Company had determined that the JV qualified as a variable interest entity ("VIE").

Under the JV agreement, which terminated with the Company's October 2014 acquisition of the 50% outstanding non-controlling membership interest in the JV, the JV had agreed to purchase a minimum of 80% of its total glass fiber requirements from the joint venture partner. Additionally, the JV agreed to purchase private label products exclusively from an affiliate of the joint venture partner; however, the JV was not subject to a minimum purchase requirement on private label products. Purchases from the joint venture partner totaled \$332 for the period from September 1, 2014 through October 31, 2014 and \$1,610 for the year ended August 31, 2014, respectively.

Note 16—Fair Value Measurements

The Company defines fair value as the price that would be received to sell an asset or paid to transfer a liability (exit price) in an orderly transaction between market participants at the measurement date. The Company uses a three tier fair value hierarchy, which classifies the inputs used in measuring fair values. These tiers include: Level 1, defined as observable inputs such as quoted prices for identical instruments in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The Company endeavors to utilize the best available information in measuring fair value. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Company has determined that it does not have any financial liabilities measured at fair value other than long term debt and that its financial assets are currently all classified within Level 1 or Level 2 in the fair value hierarchy. The financial assets classified as Level 1 and Level 2 as of August 31, 2015 and 2014 represent investments which are restricted for use in a nonqualified retirement savings plan for certain key employees and directors.

The following table sets forth the Company's financial assets that were accounted for at fair value on a recurring basis as of August 31, 2015 and 2014:

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|                        | Fair value measurement date | Total    | Fair value measurement category           |   |   |
|------------------------|-----------------------------|----------|---|---|---|
|                        |                             |          | Quoted prices in active markets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| Assets:                |                             |          |   |   |   |
| Restricted investments | August 31, 2015             | \$ 1,410 | \$ 1,394                                  | 16  | —   |
| Restricted investments | August 31, 2014             | \$ 1,256 | \$ 1,216                                  | 40  | —   |

The following table presents the fair values of the Company's long term debt as of August 31, 2015 and 2014 which is recorded at its carrying amount:

|                | Fair value measurement date | Total     | Fair value measurement category           |   |   |
|----------------|-----------------------------|-----------|---|---|---|
|                |                             |           | Quoted prices in active markets (Level 1) | Significant other observable inputs (Level 2) | Significant unobservable inputs (Level 3) |
| Liabilities:   |                             |           |   |   |   |
| Long-term debt | August 31, 2015             | \$ 51,800 | \$ —                                      | 51,800  | —   |
| Long-term debt | August 31, 2014             | \$ 58,800 | \$ —                                      | 58,800  | —   |

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The carrying value of the long term debt approximates its fair value, as the interest rate is set based on the movement of the underlying market rates.

## Note 17—Net Income Per Share

The determination of earnings per share under the two class method is as follows:

|   | Years Ended August 31, |           |           |
|---|------------------------|-----------|-----------|
|   | 2015                   | 2014      | 2013      |
| Net income attributable to Chase Corporation  | \$ 26,318              | \$ 26,631 | \$ 17,214 |
| Less: Allocated to participating securities   | 214                    | 449       | 396       |
| Available to common shareholders  | \$ 26,104              | \$ 26,182 | \$ 16,818 |
| Basic weighted average shares outstanding   | 9,086,043              | 8,952,026 | 8,860,972 |
| Additional dilutive common stock equivalents  | 168,011                | 213,640   | 117,466   |
| Diluted weighted average shares outstanding   | 9,254,054              | 9,165,666 | 8,978,438 |
| Net income available to common shareholders, per common and common equivalent share |                        |           |           |
| Basic   | \$ 2.87                | \$ 2.92   | \$ 1.90   |
| Diluted   | \$ 2.82                | \$ 2.86   | \$ 1.87   |

For the year ended August 31, 2015, stock options to purchase 20,271 shares of common stock were outstanding, but were not included in the calculation of diluted net income per share because their inclusion would be anti dilutive. No stock options were excluded from the calculation for the years ended August 31, 2014 and 2013. Included in the calculation of dilutive common stock equivalents are the unvested portion of restricted stock, restricted stock units and stock options.

## Note 18—Sale of Insulfab Product Line



On October 7, 2013, the Company sold substantially all of its property and assets, including intellectual property, comprising the Insulfab® product line, to an unrelated third party (“Buyer”). The Insulfab product line is primarily focused on manufacturing high quality, engineered barrier laminates used in aerospace applications. The sale proceeds of \$7,394 were subject to certain post-closing adjustments based on the change in the final net book value compared to the bid date net book value. In the quarter ended November 30, 2013, management determined these post-closing adjustments resulted in an increase in the sale proceeds of \$2,516 based on the increase of inventory sold to the Buyer at closing. This adjustment was settled and paid by the Buyer to the Company in the quarter ended February 28, 2014, net of amounts held in escrow.

This transaction resulted in a pre-tax book gain of \$5,706 (\$3,709 after-tax gain) which was recorded in the quarter ended November 30, 2013. The portion of the sale price held in escrow of \$739 was recorded as a current asset (Due from sale of product line) as of August 31, 2014 and was available to resolve any submitted claims or adjustments up to 18 months from the closing date of the Insulfab sale. The escrow was released and the Company received the full \$739 in the third quarter of fiscal 2015.

#### Note 19—Assets Held for Sale

The Company periodically reviews long-lived assets against its plans to retain or ultimately dispose of these assets. If the Company decides to dispose of an asset and commits to a plan to actively market and sell the asset, it will be

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## CHASE CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In thousands, except share and per share amounts

moved to assets held for sale. The Company analyzes market conditions each reporting period and records additional impairments due to declines in market values of like assets. The fair value of the asset is determined by observable inputs such as appraisals and prices of comparable assets in active markets for assets like the Company's. Gains are not recognized until the assets are sold.

In the fourth quarter of fiscal 2015, Chase entered into an agreement to sell certain assets of its structural composites product line, to an otherwise unrelated party. At August 31, 2015, this transaction was conditional upon the execution of a definitive asset purchase and sales agreement and certain other deliverables including the transfer of tangible assets and intellectual property. On November 10, 2015 (the first quarter of fiscal 2016), the Company executed a definitive sales agreement, for these assets, for the sale price of \$2,185.

The following table summarizes information about the assets held for sale as of August 31, 2015:

|                                     |                       |
|-------------------------------------|-----------------------|
|                                     | August<br>31,<br>2015 |
| Property, plant and equipment       | \$ 773                |
| Patents and other intangible assets | 316                   |
| Total                               | \$ 1,089              |

Note 20—Commitments and Contingencies

The Company is involved from time to time in litigation incidental to the conduct of its business. Although the Company does not expect that the outcome in any of these matters, individually or collectively, will have a material adverse effect on its financial condition, results of operations or cash flows, litigation is inherently unpredictable. Therefore, judgments could be rendered or settlements entered, that could adversely affect the Company's operating results or cash flows in a particular period. The Company routinely assesses all of its litigation and threatened litigation as to the probability of ultimately incurring a liability, and records its best forecast of the ultimate loss in situations where the Company assesses the likelihood of loss as probable.

Note 21—Related Party Agreements

As part of the Company's purchase of NEPTCO in June 2012, it also acquired NEPTCO's 50% ownership stake in its financially controlled joint venture, NEPTCO JV LLC ("JV"). The JV was originally formed by NEPTCO and a joint venture partner, Owens Corning, in 2003, whereby each member's fiber optic strength elements businesses were combined. Prior to the Company's October 31, 2014 purchase of the outstanding 50% non-controlling membership interest from its joint venture partner, this venture, which was 50% owned by each member, was managed and operated on a day to day basis by the Company. While operating under the joint ownership of the members, the JV had agreed to purchase a minimum of 80% of its total glass fiber requirements from Owens Corning. Additionally, the JV had agreed to purchase private label products exclusively from an affiliate of the joint venture partner; however, the JV was not subject to a minimum purchase requirement on private label products. These purchase agreements were terminated on October 31, 2014. Purchases from our now-former joint venture partner totaled \$1,610 and \$1,818 for the years ended August 31, 2014 and 2013, respectively. Purchases from the joint venture partner totaled \$332 for the period from September 1, 2014 through October 31, 2014. Please see Note 14 and 15 to the Company's Consolidated Financial Statements for additional information on the JV.

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## CHASE CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In thousands, except share and per share amounts

## Note 22—Selected Quarterly Financial Data (Unaudited)

The following table presents unaudited operating results for each of the Company's quarters in the years ended August 31, 2015 and 2014:

|   | Fiscal Year 2015 Quarters |           |           |           |            |
|---|---------------------------|-----------|-----------|-----------|------------|
|   | First                     | Second    | Third     | Fourth    | Year       |
| Net Sales   | \$ 55,290                 | \$ 51,380 | \$ 64,102 | \$ 64,118 | \$ 234,890 |
| Gross Profit on Sales   | 20,810                    | 17,145    | 23,958    | 23,775    | 85,688     |
| Net income attributable to Chase Corporation  | \$ 6,905                  | \$ 4,066  | \$ 7,166  | \$ 8,181  | \$ 26,318  |
| Net income available to common shareholders,<br>per common and common equivalent share: |                           |           |           |           |            |
| Basic   | \$ 0.76                   | \$ 0.45   | \$ 0.78   | \$ 0.89   | \$ 2.87    |
| Diluted   | \$ 0.74                   | \$ 0.44   | \$ 0.77   | \$ 0.87   | \$ 2.82    |

|   | Fiscal Year 2014 Quarters |           |           |           |            |
|---|---------------------------|-----------|-----------|-----------|------------|
|   | First                     | Second    | Third     | Fourth    | Year       |
| Net Sales   | \$ 53,655                 | \$ 50,412 | \$ 56,973 | \$ 59,994 | \$ 221,034 |
| Gross Profit on Sales   | 18,177                    | 16,461    | 19,905    | 21,298    | 75,841     |
| Net income attributable to Chase Corporation  | \$ 8,775                  | \$ 4,520  | \$ 6,324  | \$ 7,012  | \$ 26,631  |
| Net income available to common shareholders,<br>per common and common equivalent share: |                           |           |           |           |            |
| Basic   | \$ 0.96                   | \$ 0.50   | \$ 0.69   | \$ 0.77   | \$ 2.92    |
| Diluted   | \$ 0.94                   | \$ 0.48   | \$ 0.68   | \$ 0.75   | \$ 2.86    |

Note: Quarterly earnings per share amounts may not sum to earnings per share for the year due to rounding.

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## CHASE CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In thousands, except share and per share amounts

## Note 23—Valuation and Qualifying Accounts

The following table sets forth activity in the Company's accounts receivable reserve:

| Year ended      | Balance<br>at<br>Beginning<br>of<br>Year | Charges to<br>Operations | Deductions<br>to<br>Reserves | Balance<br>at<br>End of<br>Year |
|-----------------|--|--------------------------|------------------------------|---------------------------------|
| August 31, 2015 | \$ 670                                   | \$ 83                    | \$ (48)                      | \$ 705                          |
| August 31, 2014 | \$ 696                                   | \$ 54                    | \$ (80)                      | \$ 670                          |
| August 31, 2013 | \$ 817                                   | \$ 135                   | \$ (256)                     | \$ 696                          |

The following table sets forth activity in the Company's warranty reserve:

| Year ended      | Balance<br>at<br>Beginning<br>of<br>Year | Charges to<br>Operations | Deductions<br>to<br>Reserves | Balance<br>at<br>End of<br>Year |
|-----------------|--|--------------------------|------------------------------|---------------------------------|
| August 31, 2015 | \$ 270                                   | \$ 44                    | \$ (84)                      | \$ 230                          |
| August 31, 2014 | \$ 248                                   | \$ 20                    | \$ 2                         | \$ 270                          |
| August 31, 2013 | \$ 249                                   | \$ —                     | \$ (1)                       | \$ 248                          |

## Note 24 – Accumulated Other Comprehensive Income

The changes in accumulated other comprehensive income (loss), net of tax, were as follows:

|   | Restricted<br>Investments | Change<br>in<br>Funded<br>Status of<br>Pension<br>Plan | Foreign<br>Currency<br>Translation<br>Adjustment | Total      |
|---|---------------------------|--|--|------------|
| Balance at August 31, 2013  | \$ 144                    | \$ (3,578)   | \$ (1,729)                                       | \$ (5,163) |
| Other comprehensive gains (losses) before reclassifications           | 106                       | (1,796)  | 2,055  | 365        |
| Reclassifications to net income of previously deferred (gains) losses | (41)                      | 589  | —  | 548        |
| Other comprehensive income (loss)                                     | 65                        | (1,207)  | 2,055  | 913        |
| Balance at August 31, 2014  | \$ 209                    | \$ (4,785)   | \$ 326   | \$ (4,250) |
| Other comprehensive gains (losses) before reclassifications           | (107)                     | (1,959)  | (2,425)  | (4,491)    |
| Reclassifications to net income of previously deferred (gains) losses | (55)                      | 810  | —  | 755        |
| Other comprehensive income (loss)                                     | (162)                     | (1,149)  | (2,425)  | (3,736)    |
| Balance at August 31, 2015  | \$ 47                     | \$ (5,934)   | \$ (2,099)                                       | \$ (7,986) |

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## CHASE CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In thousands, except share and per share amounts

The following table summarizes the reclassifications from accumulated other comprehensive income (loss) to the consolidated statements of income:

|   | Amount of (Gain) Loss<br>Reclassified from<br>Accumulated Other<br>Comprehensive Income<br>(Loss) into Income<br>Year |                               | Location of (Gain) Loss Reclassified from Accumulated<br>Other Comprehensive Income (Loss) into Income |
|---|---|-------------------------------|--|
|   | Ended<br>August 31, 2015  | Year Ended<br>August 31, 2014 |  |
| Gains on Restricted<br>Investments:                   |   |                               |  |
| Realized gain on sale<br>of restricted<br>investments | \$ (86)   | \$ (63)                       | Selling, general and administrative expenses   |
| Tax expense   | 31  | 22                            |  |
| Gain net of tax                                       | \$ (55)   | \$ (41)                       |  |
| Loss on Funded<br>Pension Plan<br>adjustments:        |   |                               |  |
| Change in funded<br>status of pension plan            | \$ 61   | \$ 80                         | Cost of products and services sold   |
| Change in funded<br>status of pension plan            | \$ 1,219  | \$ 820                        | Selling, general and administrative expenses   |
| Tax benefit   | (470)   | (311)                         |  |
| Loss net of tax                                       | \$ 810  | \$ 589                        |  |
| Total net loss<br>reclassified for the<br>period      | \$ 755  | \$ 548                        |  |





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Item 9 - Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Item 9a - Controls and Procedures

Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's reports under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

The Company carries out a variety of ongoing procedures, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, to evaluate the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on the foregoing, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective at a reasonable assurance level as of the end of the period covered by this report.

Management's report on internal control over financial reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is defined in Rules 13a-15(f) and 15d-15(f) promulgated under the Exchange Act as a process designed by, or under the supervision of, our principal executive and principal financial officers, or persons performing similar functions, and effected by our board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. GAAP.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, the Company conducted an evaluation of the effectiveness of the Company's internal control over financial reporting based on the framework in "Internal Control — Integrated Framework (2013)" issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management has concluded that the internal control over financial reporting was effective as of August 31, 2015.

PricewaterhouseCoopers LLP, the independent registered public accounting firm that audited and reported on our consolidated financial statements contained herein, has audited the effectiveness of our internal control over financial reporting as of August 31, 2015, and has issued an attestation report on the effectiveness of our internal control over financial reporting included herein.

changes in internal control over financial reporting

There have not been any changes in the Company's internal control over financial reporting during the fourth quarter of fiscal 2015 that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.

Item 9b – Other Information

Not applicable.

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PART III

Item 10 – Directors, Executive Officers and Corporate Governance

The information required by Item 10 of Form 10-K, relating to Directors of the Company, compliance with the reporting obligations under Section 16(a) of the Exchange Act, the Company’s code of ethics applicable to senior management, procedures for shareholder nominations to the Company’s Board of Directors, and the Company’s Audit Committee is incorporated by reference from the information contained in the Definitive Proxy Statement for the Annual Meeting of Stockholders, which is expected to be filed within 120 days after the Company’s fiscal year ended August 31, 2015. Information regarding the Company’s executive officers found in the section captioned “Executive Officers of the Registrant” in Item 4A of Part I hereof is also incorporated by reference into this Item 10.

Item 11 - Executive Compensation

The information required by Item 11 of Form 10-K, relating to executive and director compensation and certain matters relating to the Company’s Compensation and Management Development Committee, is incorporated by reference from the information contained in the Definitive Proxy Statement for the Annual Meeting of Stockholders, which is expected to be filed within 120 days after the Company’s fiscal year ended August 31, 2015.

Item 12 - Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required by Item 12 of Form 10-K, relating to the stock ownership of certain beneficial owners and management, is incorporated by reference from the information contained in the Definitive Proxy Statement for the Annual Meeting of Stockholders, which is expected to be filed within 120 days after the Company’s fiscal year ended August 31, 2015.

The following table summarizes the Company’s equity compensation plans as of August 31, 2015. Further details on the Company’s equity compensation plans are discussed in the notes to the consolidated financial statements. The adoption of each of the Company’s equity compensation plans was approved by its shareholders.

| Number of shares of<br>Chase common | Weighted | Number of shares of |
|-------------------------------------|----------|---------------------|
|-------------------------------------|----------|---------------------|

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|                                   | stock to be issued<br>upon the exercise of<br>outstanding options | average<br>exercise<br>price of<br>outstanding<br>options | Chase common stock<br>remaining available for<br>future issuance |
|-----------------------------------|---|---|--|
| 2001 Senior Management Stock Plan | 114,136   | \$ 14.88  | —  |
| 2005 Equity Incentive Plan        | 199,253   | 18.08   | 11,637   |
| 2013 Equity Incentive Plan        | —   | —   | 1,200,000  |
| Total                             | 313,389   | \$ 16.92  | 1,211,637  |

Item 13 - Certain Relationships and Related Transactions, and director independence

The information required by Item 13 of Form 10-K, relating to transactions with related persons and the independence of members of the Company's Board of Directors, is incorporated by reference from the information contained in the Definitive Proxy Statement for the Annual Meeting of Stockholders, which is expected to be filed within 120 days after the Company's fiscal year ended August 31, 2015.

Item 14 – Principal Accountant Fees and Services

The information required by Item 14 of Form 10-K, relating to fees paid to the Company's independent registered public accounting firm and pre-approval policies of the Company's Audit Committee, is incorporated by reference from the information contained in the Definitive Proxy Statement for the Annual Meeting of Stockholders, which is expected to be filed within 120 days after the Company's fiscal year ended August 31, 2015.

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PART IV

Item 15 – Exhibits and Financial Statement Schedules

(a)(1) and (2) Financial Statements and Schedules:

The financial statements are set forth under Item 8 of this Annual Report on Form 10-K. Financial statement schedules have been omitted since they are either not required, not applicable, or the information is otherwise included.

(a)(3) Exhibit Index:

| Exhibit<br>Number | Description   |
|-------------------|---|
| 3.1.1             | Articles of Organization of Chase Corporation (incorporated by reference from Exhibit 3.1 to the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 2004, filed on November 24, 2004 (the "2004 Form 10-K"). |
| 3.1.2             | Articles of Amendment to Articles of Organization of Chase Corporation (incorporated by reference from Exhibit 3.1 to the Company's Quarterly Report on   |

Form 10-Q for the fiscal quarter ended February 29, 2008, filed on April 9, 2008).

3.2 By-Laws (incorporated by reference from Exhibit 3.2 to the Company's 2004 Form 10-K).

10.1 Amended and Restated Stock Agreement dated as of August 31, 2004, between the Company and Peter R. Chase (incorporated by reference to Exhibit 10 to the Company's current report on Form 8-K filed on September 2, 2004).\*

10.2 Chase Corporation Employee's Supplemental Pension Plan effective January 1, 2008 (incorporated by reference from Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended May 31, 2008, filed on July 10, 2008). \*

10.3 Chase Corporation Employee's Supplemental Savings Plan effective January 1, 2008 (incorporated by reference from Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended May 31, 2008, filed on July 10, 2008). \*

- 10.4 Chase Corporation  
Non-Qualified  
Retirement Savings  
Plan for the Board of  
Directors, amended  
and restated effective  
January 1, 2009  
(incorporated by  
reference from Exhibit  
10.1 to the Company's  
Quarterly Report on  
Form 10-Q for the  
quarter ended  
February 28, 2009,  
filed on April 9,  
2009). \*
  
- 10.5.1 Severance Agreement  
between the Company  
and Peter R. Chase  
dated July 10, 2006  
(incorporated by  
reference from Exhibit  
10.1 to the Company's  
Quarterly Report on  
Form 10-Q for the  
quarter ended May 31,  
2006, filed on July 17,  
2006).\*
  
- 10.5.2 Severance Agreement  
between the Company  
and Adam P. Chase  
dated October 1, 2008  
(incorporated by  
reference from Exhibit  
10.6.3 to the  
Company's Annual  
Report on Form 10-K  
for the fiscal year  
ended August 31,  
2009, filed on  
November 13, 2009  
(the "2009 Form 10-K").  
\*
  
- 10.5.3 Offer letter dated  
August 19, 2014 by  
and between Chase  
Corporation and  
Kenneth J.

Feroldi (incorporated by reference from Exhibit 10.5.4 to the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 2014, filed on November 14, 2014 (the "2014 Form 10-K").  
\*

10.6.1 Chase Corporation  
2001 Senior  
Management Stock  
Plan (incorporated by  
reference from Exhibit  
10.44 to the  
Company's 2004 Form  
10-K).\*



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10.6.2 Form of award issued under Chase Corporation 2001 Senior Management Stock Plan (incorporated by reference from Exhibit 10.45 to the Company's 2004 Form 10-K).\*

10.7.1 2005 Equity Incentive Plan of Chase Corporation (incorporated by reference from Exhibit 10.1 to the Company's current report on Form 8-K filed on February 9, 2006).\*

10.7.2 Form of restricted stock unit award issued under the Chase Corporation 2005 Incentive Plan for non-executive members of the Board of Directors (incorporated by reference from Exhibit 10.4 to the Company's

Quarterly  
Report on  
Form 10-Q for  
the period  
ended  
February 28,  
2007, filed on  
April 16,  
2007).\*

10.7.3 Form of  
restricted  
stock unit  
award issued  
under the  
Chase  
Corporation  
2005 Incentive  
Plan for  
members of  
Executive  
Management  
(incorporated  
by reference  
from Exhibit  
10.5 to the  
Company's  
Quarterly  
Report on  
Form 10-Q for  
the period  
ended  
February 28,  
2007, filed on  
April 16,  
2007).\*

10.7.4 Form of  
restricted  
stock  
agreement  
issued under  
the Chase  
Corporation  
2005 Incentive  
Plan for  
non-executive  
members of  
the Board of  
Directors  
(incorporated

by reference  
from Exhibit  
10.3 to the  
Company's  
Quarterly  
Report on  
Form 10-Q for  
the period  
ended  
February 29,  
2008, filed on  
April 9,  
2008).\*

10.7.5 Form of  
restricted  
stock  
agreement  
issued under  
the Chase  
Corporation  
2005 Incentive  
Plan for  
members of  
Executive  
Management  
(incorporated  
by reference  
from Exhibit  
10.1 to the  
Company's  
Quarterly  
Report on  
Form 10-Q for  
the period  
ended  
November 30,  
2007, filed on  
January 9,  
2008).\*

10.7.6 Form of stock  
option award  
issued under  
the Chase  
Corporation  
2005 Incentive  
Plan  
(incorporated  
by reference  
from Exhibit

- 10.11.6 to the Company's 2009 Form 10-K). \*
- 10.8 2013 Equity Incentive Plan of Chase Corporation (incorporated by reference from Exhibit A to the Company's 2012 Proxy Statement filed on December 21, 2013).\*
- 10.9.1 Split Dollar Agreement between Chase Corporation and Peter R. Chase dated January 10, 2005 (incorporated by reference from Exhibit 10.2 to the Company's current report on Form 8-K filed on January 14, 2005).\*
- 10.9.2 Split Dollar Endorsement dated January 10, 2005 (incorporated by reference from Exhibit 10.3 to the Company's current report on Form 8-K

filed on  
January 14,  
2005).\*

10.10.1 FY 2015  
Chase  
Corporation  
Annual  
Incentive Plan  
(incorporated  
by reference  
from Exhibit  
10.10.3 to the  
Company's  
2014 Form  
10-K).\*

10.10.2 FY 2015  
Chase  
Corporation  
Long Term  
Incentive Plan  
(incorporated  
by reference  
from Exhibit  
10.10.4 to the  
Company's  
2014 Form  
10-K).\*

10.10.3 FY 2016  
Chase  
Corporation  
Annual  
Incentive Plan  
(incorporated  
by reference  
from  
Exhibit 99.1 to  
the Company's  
current report  
on Form 8-K  
filed on  
September 4,  
2015).\*

10.10.4 FY 2016  
Chase  
Corporation  
Long Term  
Incentive Plan

(incorporated  
by reference  
from  
Exhibit 99.2 to  
the Company's  
current report  
on Form 8-K  
filed on  
September 4,  
2015).\*

- 10.11.1 Endorsement  
Split-Dollar  
Agreement  
among the  
Company,  
Edward L.  
Chase, and  
Sarah Chase  
as trustee of  
the ELC  
Irrevocable  
Life Insurance  
Trust  
(incorporated  
by reference  
from Exhibit  
10.25 to the  
Company's  
Annual Report  
on Form 10-K  
for the fiscal  
year ended  
August 31,  
1998, filed on  
November 27,  
1998).

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|         |   |
|---------|---|
| 10.11.2 | Amendment to Endorsement Split-Dollar Agreement between the Company and Sarah Chase as trustee of the ELC Irrevocable Life Insurance Trust (incorporated by reference from Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the period ended February 28, 2009, filed on April 9, 2009).   |
| 10.12.1 | Credit Agreement dated as of June 27, 2012 by and among Chase Corporation, NEPTCO Incorporated, Bank of America, N.A. and the Guarantors and Lenders party thereto (incorporated by reference from Exhibit 10.1 to the Company's current report on Form 8-K filed July 3, 2012).  |
| 10.12.2 | First Amendment dated November 14, 2012 to Credit Agreement dated June 27, 2012 by and among Chase Corporation, NEPTCO Incorporated, Bank of America, N.A. and the Guarantors and Lenders party thereto (incorporated by reference from Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended November 30, 2012, filed on January 9, 2013). |
| 10.13.1 | Asset Purchase and Sale Agreement dated as of January 28, 2015 between Henkel Corporation, as the Seller and Chase Corporation, as the Buyer (incorporated by reference from Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended February 28, 2015, filed on April 9, 2015).  |
| 21      | Subsidiaries of the Registrant  |
| 23.1    | Consent of Independent Registered Public Accounting Firm – PricewaterhouseCoopers LLP   |
| 31.1    | Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 31.2    | Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 32.1    | Certification of principal executive officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
| 32.2    | Certification of principal financial officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002  |
| 101.INS | XBRL Instance Document  |
| 101.SCH | XBRL Taxonomy Extension Schema Document   |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document   |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document   |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document  |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document  |

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\* Identifies management plan or compensatory plan or arrangement.

(b) See (a)(3) above.

(c) None.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Chase  
Corporation

By: /s/ Adam  
P. Chase  
Adam P.  
Chase  
President  
and Chief  
Executive  
Officer  
November  
16, 2015

By: /s/  
Kenneth J.  
Feroldi  
Kenneth J.  
Feroldi  
Treasurer  
and Chief  
Financial  
Officer  
November  
16, 2015

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signature                            | Title              | Date              |
|--------------------------------------|--------------------|-------------------|
| /s/ Peter R. Chase<br>Peter R. Chase | Executive Chairman | November 16, 2015 |

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|  |   |                   |
|--|---|-------------------|
| /s/ Adam P. Chase<br>Adam P. Chase               | Director, President and Chief Executive Officer (Principal executive officer)                           | November 16, 2015 |
| /s/ Kenneth J. Feroldi<br>Kenneth J. Feroldi     | Treasurer and Chief Financial Officer<br>(Principal financial officer and principal accounting officer) | November 16, 2015 |
| /s/ Mary Claire Chase<br>Mary Claire Chase       | Director  | November 16, 2015 |
| /s/ Everett Chadwick, Jr<br>Everett Chadwick, Jr | Director  | November 16, 2015 |
| /s/ John H. Derby III<br>John H. Derby III       | Director  | November 16, 2015 |
| /s/ Lewis P. Gack<br>Lewis P. Gack               | Director  | November 16, 2015 |
| /s/ George M. Hughes<br>George M. Hughes         | Director  | November 16, 2015 |
| /s/ Ronald Levy<br>Ronald Levy                   | Director  | November 16, 2015 |
| /s/ Thomas Wroe, Jr<br>Thomas Wroe, Jr           | Director  | November 16, 2015 |