ANTARES PHARMA, INC.
Form 10-Q
November 06, 2018

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D)

OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2018

Commission File Number 1-32302

ANTARES PHARMA, INC.

A Delaware Corporation IRS Employer Identification No. 41-1350192 100 Princeton South, Suite 300

Ewing, New Jersey 08628

(609) 359-3020

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Smaller reporting

Non-accelerated filer company

Emerging growth

company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of the registrant's Common Stock, \$.01 par value, as of November 1, 2018 was 157,541,269.

ANTARES PHARMA, INC.

INDEX

			PAGE
PART I.		FINANCIAL INFORMATION	3
	Item 1.	<u>Financial Statements</u>	3
		Consolidated Balance Sheets, as of September 30, 2018 (Unaudited) and December 31, 2017	3
		Consolidated Statements of Operations (Unaudited) for the three and nine months ended September 30, 2018 and 2017	4
		Consolidated Statements of Comprehensive Loss (Unaudited) for the three and nine months ended September 30, 2018 and 2017	5
		Consolidated Statements of Cash Flows (Unaudited) for the nine months ended September 30, 2018 and 2017	6
		Notes to Consolidated Financial Statements (Unaudited)	7
	Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	15
	Item 3.	Quantitative and Qualitative Disclosures About Market Risk	24
	Item 4.	Controls and Procedures	24
PART II.		OTHER INFORMATION	25
	Item 1.	<u>Legal Proceedings</u>	25
	Item 1A.	Risk Factors	25
	Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	29
	Item 3.	Default Upon Senior Securities	29
	Item 4.	Mine Safety Disclosures	30
	Item 5.	Other Information	30
	Item 6.	Exhibits	30

SIGNATURES 31

2

PART I – FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS ANTARES PHARMA, INC.

CONSOLIDATED BALANCE SHEETS

(in thousands, except per share amounts)

	September 30, 2018 (Unaudited)	December 31, 2017
Assets		
Current Assets:		
Cash and cash equivalents	\$ 28,160	\$ 26,562
Short-term investments	_	4,993
Accounts receivable	15,483	11,878
Inventories	11,275	9,275
Deferred costs	275	505
Prepaid expenses and other current assets	1,806	2,323
Total current assets	56,999	55,536
Equipment, molds, furniture and fixtures, net	15,325	16,158
Patent rights, net	998	1,401
Goodwill	1,095	1,095
Other assets	148	148
Total Assets	\$ 74,565	\$ 74,338
Liabilities and Stockholders' Equity		
Current Liabilities:		
Accounts payable	\$ 7,497	\$ 5,957
Accrued expenses and other liabilities	9,124	6,982
Deferred gain	7,500	_
Deferred revenue	811	2,794
Total current liabilities	24,932	15,733
Long-term debt	25,059	24,858
Deferred revenue – long term	200	200
Total liabilities	50,191	40,791
Stockholders' Equity:		
Preferred Stock: \$0.01 par, authorized 3,000 shares, none outstanding	_	<u> </u>
Common Stock: \$0.01 par; 300,000 shares authorized; 157,521 and 156,675 issued and outstanding at September 30, 2018 and		
December 31, 2017, respectively	1,575	1,567
Additional paid-in capital	306,435	302,965
Accumulated deficit		(270,285

Accumulated other comprehensive loss	(702) (700)
	24,374	33,547	
Total Liabilities and Stockholders' Equity	\$ 74,565	\$ 74,338	

See accompanying notes to consolidated financial statements.

ANTARES PHARMA, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts)

(UNAUDITED)

	For the Three		For the Nine	
	Months Ended		Months Ended	
	September 30,		September 30,	
	2018	2017	2018	2017
Revenue:				
Product sales	\$11,597	\$13,328	\$33,641	\$30,709
Licensing and development revenue	2,554	1,504	5,624	8,952
Royalties	3,717	220	5,468	815
Total revenue	17,868	15,052	44,733	40,476
Cost of revenue:				
Cost of product sales	6,982	7,600	20,195	