

DIXIE GROUP INC  
Form 10-Q  
May 09, 2006

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**Form 10-Q**

(Mark One)

**S**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended: April 1, 2006

or

**o**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-2585

**THE DIXIE GROUP, INC.**

(Exact name of Registrant as specified in its charter)

**Tennessee**

(State or other jurisdiction of incorporation or organization)

**62-0183370**

(I.R.S. Employer Identification No.)

**345-B Nowlin Lane, Chattanooga, TN**

(Address of principal executive offices)

**37421**

(zip code)

**(423) 510-7010**

(Registrant's telephone number, including area code)

**Not Applicable**

(Former name, former address and former fiscal year, if changed since last report)

Edgar Filing: DIXIE GROUP INC - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The number of shares outstanding of each of the issuer's classes of Common Stock as of the latest practicable date.

Class	Outstanding as of April 26, 2006
Common Stock, \$3 Par Value	11,988,135 shares
Class B Common Stock, \$3 Par Value	720,560 shares
Class C Common Stock, \$3 Par Value	0 shares

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 1

---

**THE DIXIE GROUP, INC.  
INDEX TO QUARTERLY FINANCIAL REPORT**

**Table of Contents**

**PART 1. FINANCIAL INFORMATION**

	Page
Item 1 --	Financial Statements
	3
	<u>Consolidated Condensed Balance Sheets -</u>
	April 1, 2006 and December 31, 2005
	4
	<u>Consolidated Condensed Statements of Income -</u>
	Three Months Ended April 1, 2006 and March 26, 2005
	5
	<u>Consolidated Condensed Statements of Cash Flows -</u>
	Three Months Ended April 1, 2006 and March 26, 2005
	6
	<u>Consolidated Condensed Statement of Stockholders' Equity -</u>
	Three Months Ended April 1, 2006
	7 - 14
	<u>Notes to Consolidated Condensed Financial Statements</u>
Item 2 --	<u>Management's Discussion and Analysis of Results of Operations and Financial Condition</u>
	15 - 17
Item 3 --	<u>Quantitative and Qualitative Disclosures about Market Risk</u>
	18
Item 4 --	<u>Controls and Procedures</u>
	18

**PART 11. OTHER INFORMATION**

Item 1 --	Legal Proceedings	
Item 2 --	Unregistered Sales of Equity Securities and Use of Proceeds	
Item 3 --	Defaults Upon Senior Securities	
Item 4 --	Submission of Matters to a Vote of Security Holders	
Item 5 --	Other information	
Item 6 --	Exhibits	
	Signatures	22



**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****THE DIXIE GROUP, INC.****CONSOLIDATED CONDENSED BALANCE SHEETS****(dollars in thousands)**

	April 1, 2006 (Unaudited)	December 31, 2005
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 1,393	\$ ---
Accounts receivable (less allowance for doubtful accounts of \$657 for 2006 and \$595 for 2005)	37,802	31,633
Inventories	76,569	72,871
Other current assets	11,105	10,577
<b>TOTAL CURRENT ASSETS</b>	<b>126,869</b>	<b>115,081</b>
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Land and improvements	6,100	6,047
Buildings and improvements	44,521	44,348
Machinery and equipment	114,179	107,993
	164,800	158,388
Less accumulated depreciation and amortization	(68,221)	(65,440)
<b>NET PROPERTY, PLANT AND EQUIPMENT</b>	<b>96,579</b>	<b>92,948</b>
<b>OTHER ASSETS</b>		
Goodwill	57,177	57,177
Other long-term assets	12,847	11,797
<b>TOTAL OTHER ASSETS</b>	<b>70,024</b>	<b>68,974</b>
<b>TOTAL ASSETS</b>	<b>\$ 293,472</b>	<b>\$ 277,003</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$ 19,669	\$ 14,929
Accrued expenses	19,986	18,295
Current portion of long-term debt	6,964	6,341

Edgar Filing: DIXIE GROUP INC - Form 10-Q

TOTAL CURRENT LIABILITIES	46,619	39,565
LONG-TERM DEBT		
Senior indebtedness	68,992	60,987
Capital lease obligations	4,436	4,727
Convertible subordinated debentures	22,162	22,162
TOTAL LONG-TERM DEBT	95,590	87,876
DEFERRED INCOME TAXES	10,954	10,768
OTHER LONG-TERM LIABILITIES	15,073	15,310
COMMITMENTS AND CONTINGENCIES	---	---
STOCKHOLDERS' EQUITY		
Common Stock (\$3 par value per share):		
Authorized 80,000,000 shares, issued -		
15,386,980 shares for 2006 and 15,347,589		
shares for 2005	46,161	46,043
Class B Common Stock (\$3 par value per		
share): Authorized 16,000,000 shares, issued -		
720,560 for 2006 and 714,560 shares for		
2005	2,162	2,144
Additional paid-in capital	133,977	134,353
Unearned stock compensation	---	(719)
Accumulated deficit	(571)	(1,406)
Accumulated other comprehensive loss	(2,404)	(2,887)
	179,325	177,528
Less Common Stock in treasury at cost -		
3,398,845 shares for 2006 and 3,395,390		
shares		
for 2005	(54,089)	(54,044)
TOTAL STOCKHOLDERS'		
EQUITY	125,236	123,484
TOTAL LIABILITIES AND STOCKHOLDERS'		
EQUITY	\$ 293,472	\$ 277,003

See accompanying notes to the consolidated condensed financial statements.

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 3



**THE DIXIE GROUP, INC.**  
**CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS**  
**(UNAUDITED)**

(dollars in thousands, except per share data)

	Three Months Ended	
	April 1, 2006	March 26, 2005
Net sales	\$ 79,173	\$ 72,034
Cost of sales	56,974	49,991
Gross profit	22,199	22,043
Selling and administrative expenses	19,216	17,799
Other operating income	(342)	(85)
Other operating expense	157	36
Operating income	3,168	4,293
Interest expense	1,767	1,402
Other income	(12)	(92)
Other expense	3	20
Income from continuing operations before taxes	1,410	2,963
Income tax provision	484	1,091
Income from continuing operations	926	1,872
Loss from discontinued operations, net of tax	(91)	(412)
Income on disposal of discontinued operations, net of tax	---	834
Net income	\$ 835	\$ 2,294
<b>BASIC EARNINGS (LOSS) PER SHARE:</b>		
Continuing operations	\$ 0.07	\$ 0.15
Discontinued operations	---	(0.03)
Disposal of discontinued operations	---	0.07
Net income	\$ 0.07	\$ 0.19
SHARES OUTSTANDING	12,632	12,270

DILUTED EARNINGS (LOSS) PER SHARE:



Edgar Filing: DIXIE GROUP INC - Form 10-Q

Continuing operations	\$	0.07	\$	0.15
Discontinued operations		(0.01)		(0.03)
Disposal of discontinued operations		---		0.06
Net income	\$	0.06	\$	0.18
SHARES OUTSTANDING		12,935		12,853
DIVIDENDS PER SHARE:				
Common Stock		---		---
Class B Common Stock		---		---

See accompanying notes to the consolidated condensed financial statements.

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 4

---

**THE DIXIE GROUP, INC.**  
**CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS**  
(dollars in thousands)

	Three Months Ended	
	April 1, 2006	March 26, 2005
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Income from continuing operations	\$ 926	\$ 1,872
Loss from discontinued operations	(91)	(412)
Income on disposal of discontinued operations	---	834
Net income	835	2,294
Adjustments to reconcile net income to net cash (used in) provided by operating activities:		
Depreciation and amortization	2,853	2,616
Change in deferred income taxes	678	(777)
Net (gain) loss on property, plant and equipment disposals	(20)	20
Stock-based compensation expense	118	146
Changes in operating assets and liabilities:		
Accounts receivable	(6,169)	346
Inventories	(3,698)	(1,614)
Accounts payable and accrued expenses	6,431	659
Other operating assets and liabilities	(1,897)	2,525
<b>NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES</b>	<b>(869)</b>	<b>6,215</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Net proceeds from sales of property, plant and equipment	20	210
Purchase of property, plant and equipment	(6,412)	(4,804)
<b>NET CASH USED IN INVESTING ACTIVITIES</b>	<b>(6,392)</b>	<b>(4,594)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net borrowings (payments) on credit line	5,596	(389)
Payments on term loan	(570)	(715)
Borrowings from equipment financing	3,876	---
Payments on equipment financing	(239)	(156)

Edgar Filing: DIXIE GROUP INC - Form 10-Q

Payments on capitalized leases	(275)	(686)
Payments on mortgage note payable	(51)	(48)
Common stock issued under stock option plans	304	246
Common stock acquired for treasury	(45)	---
Tax benefits from exercise of stock options	58	127
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	8,654	(1,621)
INCREASE IN CASH AND CASH EQUIVALENTS	1,393	---
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	---	---
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 1,393	\$ ---
Supplemental Cash Flow Information:		
Interest paid	\$ 1,374	\$ 829
Income taxes paid, net of tax refunds	279	123

See accompanying notes to the consolidated condensed financial statements.

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 5

---

**THE DIXIE GROUP, INC.**  
**CONSOLIDATED CONDENSED STATEMENTS OF STOCKHOLDERS' EQUITY**  
(dollars in thousands)

	Common Stock and Class B Common Stock	Additional Paid-in Capital	Unearned Stock Compensation	Retained Earnings (Deficit)	Accumulated Other Comprehensive Loss	Common Stock in Treasury
Balance at December 31, 2005	\$ 48,187	\$ 134,353	\$ (719)	\$ (1,406)	\$ (2,887)	\$ (54,044)
Common Stock acquired for treasury - 3,455 shares	---	---	---	---	---	(45)
Common Stock and Class B sold under stock option plan - 45,391 shares	136	167	---	---	---	---
Tax benefit from exercise of stock options	---	58	---	---	---	---
Stock-based compensation expense	---	118	---	---	---	---
Reclassification upon adoption of SFAS No.123(R)	---	(719)	719	---	---	---
Other comprehensive income	---	---	---	---	483	---
Net income	---	---	---	835	---	---

Edgar Filing: DIXIE GROUP INC - Form 10-Q

Balance at									
April 1, 2006	\$	48,323	\$	133,977	\$	---	\$	(571)	\$ (2,404) \$ (54,089)

See accompanying notes to the consolidated condensed financial statements.

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 6

---

**THE DIXIE GROUP, INC.**

**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**

**(UNAUDITED)**

**(dollars in thousands, except per share data)**

**NOTE A - BASIS OF PRESENTATION**

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial statements which do not include all the information and footnotes required by such accounting principles for annual financial statements. In the opinion of management, all adjustments (generally consisting of normal recurring accruals) considered necessary for a fair presentation have been included in the accompanying financial statements. The financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's 2005 Annual Report on Form 10-K filed with the Securities and Exchange Commission, which includes consolidated financial statements for the fiscal year ended December 31, 2005. Operating results for the three month period ended April 1, 2006 are not necessarily indicative of the results that may be expected for the entire 2006 year.

The financial statements separately report discontinued operations and the results of continuing operations (See Note F). Disclosures included herein pertain to the Company's continuing operations unless noted otherwise.

**NOTE B - RECENT ACCOUNTING PRONOUNCEMENTS**

In June 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections", a replacement of APB Opinion No. 20 and FASB Statement No. 3. The statement applies to all voluntary changes in accounting principle, and changes the requirements for accounting for and reporting of a change in accounting principle. SFAS No. 154 requires retrospective application to prior periods' financial statements of a voluntary change in accounting principle unless it is impracticable. SFAS No. 154 is effective for accounting changes and correction of errors made in fiscal years beginning after December 15, 2005. Earlier application is permitted for accounting changes and corrections of errors made occurring in fiscal years beginning after June 1, 2005. The statement does not change the transition provisions of any existing accounting pronouncements, including those that are in a transition phase as of the effective date of this statement. The Company does not expect the adoption of SFAS No. 154 to have a material effect on its financial statements.

In February 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 155, "Accounting for Certain Hybrid Financial Instruments - an amendment of FASB Statements No. 133 and 140" ("SFAS No. 155") which is effective for fiscal years beginning after September 15, 2006. The statement was issued to clarify the application of FASB Statement No. 133 to beneficial interests in securitized financial assets and to improve the consistency of accounting for similar financial instruments, regardless of the form of the instruments. The Company does not expect the adoption of SFAS No. 155 to have a material effect on its financial statements.

In March 2006, the FASB issued Statement of Financial Accounting Standards No. 156, "Accounting for Servicing of Financial Assets - an amendment of FASB Statement No. 140" ("SFAS No. 156") which is effective for fiscal years beginning after September 15, 2006. This statement was issued to simplify the accounting for servicing rights and to reduce the volatility that results from using different measurement attributes. The Company does not expect the adoption of SFAS No. 156 to have a material effect on its financial statements.

#### **NOTE C - SHARE-BASED PAYMENTS**

Effective January 1, 2006, the Company adopted Statement of Financial Accounting Standards No. 123(R), Share-Based Payment ("SFAS No. 123(R)"). SFAS No. 123(R) requires that compensation expense relating to share-based payments be recognized in financial statements based on the fair value of the equity or liability instrument issued. The Statement also requires that forfeitures be estimated over the vesting period of the instrument. Actual forfeitures prior to the adoption of SFAS 123(R) were considered by the Company. Accordingly, there was no cumulative effect upon the adoption of SFAS 123(R).

The Company adopted SFAS No. 123(R) using the modified prospective method to account for stock options, restricted shares and stock performance units granted by the Company. Under the modified prospective method, compensation expense for share-based payments is recognized for periods after the date of adoption for (a) all unvested awards granted prior to January 1, 2006, based on the estimated grant-date fair value in accordance with the original provisions of SFAS No. 123, "Accounting for Stock-Based Compensation" ("SFAS No. 123"), and (b) all awards granted subsequent to January 1, 2006, based on the estimated grant-date fair value in accordance with the provisions of SFAS No. 123(R).

[Return to Table of Contents](#)





Edgar Filing: DIXIE GROUP INC - Form 10-Q

Prior to January 1, 2006, as permitted by SFAS No. 123, the Company accounted for share-based payments to employees using Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB No. 25") and accordingly, did not record compensation expense for stock options granted. Results for prior periods have not been retrospectively restated. Following is a pro forma summary of the Company's net income and earnings per share for the three months ended March 25, 2005, as if the Company had determined compensation expense for share-based payments based on the recognition provisions of SFAS No. 123(R).

	Three Months Ended March 26, 2005
Net income, as reported	\$ 2,294
Stock compensation expense, net of taxes	(600)
Adjusted net income	1,694
Basic earnings per share, as reported	\$ 0.19
Stock compensation expense, net of taxes	(0.05)
Adjusted basic earnings per share	\$ 0.14
Diluted earnings per share, as reported	\$ 0.18
Stock compensation expense, net of taxes	(0.05)
Adjusted diluted earnings per share	\$ 0.13

The pro forma effect of applying SFAS No. 123(R) on net income and earnings per share shown above is not necessarily indicative of future results.

No stock awards were granted during the three months ended April 1, 2006 and March 26, 2005. SFAS No. 123(R) requires that the excess tax benefits relating to compensation expense be reported as a financing cash flow, rather than as an operating cash flow as required under prior guidance. Excess tax benefits of \$58 were included in cash used by financing activities for the three months ended April 1, 2006.

### Restricted Stock Awards

In February 2005, the Company granted 67,180 shares of restricted stock with a grant-date fair value of \$1,200, or \$17.86 per share, to officers and other key employees. The restricted stock vests ratably in three equal annual installments beginning one year from the grant date. The fair value of restricted stock granted was equal to the market value of the Company's Common Stock on the grant date.

Number of Shares

Outstanding at December 31, 2005	57,990
Granted	---
Vested	(19,330)
Forfeited	---
Outstanding at April 1, 2006	38,660

As of April 1, 2006, unrecognized compensation expense related to unvested restricted stock was \$633. The unrecognized amounts are expected to be recorded as follows: \$259 in 2006, \$345 in 2007 and \$29 in 2008. The vesting date market value of restricted stock that vested during the three months ended April 1, 2006 was approximately \$251.

### Stock Options

The Company's 2000 Stock Incentive Plan reserved 1,936,500 shares of Common Stock for sale or award to key associates or outside directors of the Company under stock options, stock appreciation rights, restricted stock grants, or other awards. Outstanding options are generally exercisable at a cumulative rate of 25% per year after the second year from the date the options are granted and generally expire five to ten years after the date of grant. Options outstanding were granted at prices at or above market price on the date of grant.

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 8

---

The fair value of each option is estimated on the date of grant using the Black-Scholes model. No options were granted during the three months ended April 1, 2006 and March 26, 2005. The assumptions used to determine fair value of stock options granted prior to adoption of SFAS No. 123(R) are described more fully in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2005.

Stock option activity for the three months ended April 1, 2006 is summarized as follows:

	Number of Shares	Weighted Average Exercise Price	Weighted-Average Remaining Contractual Life
Outstanding at December 31, 2005	1,189,312	\$ 10.78	6.80
Granted	---	---	
Exercised	(45,391)	6.69	
Forfeited	(15,000)	15.67	
Outstanding at April 1, 2006	1,128,921	\$ 10.88	6.40
Exercisable at April 1, 2006	1,046,121	11.25	6.30

At April 1, 2006, the aggregate intrinsic value of the outstanding options was \$4,604 and exercisable options were \$3,884. The total intrinsic value of options exercised during the three months ended April 1, 2006 and March 26, 2005 was \$359 and \$803, respectively. Unrecognized compensation expense for unvested options at April 1, 2006, was \$206. The remaining amounts expected to be recognized are \$87 in 2006, \$76 in 2007, \$35 in 2008 and \$8 in 2009.

### Stock Performance Units

The Company's non-employee directors receive \$12 of their annual retainer in Stock Performance Units under the Company's Directors Stock Plan. The number of Stock Performance Units granted is determined by using the closing price the day prior to the grant date. Upon retirement, the Company issues Common Stock equivalent to the number of Stock Performance Units granted. As of April 1, 2006, 31,240 Stock Performance Units were outstanding under this plan.

### NOTE D - RECEIVABLES

Receivables are summarized as follows:

	April 1, 2006	December 31, 2005
Customers, trade	\$ 35,347	\$ 30,174
Other	3,112	2,054
Gross receivables	38,459	32,228
Less allowance for doubtful accounts	657	595
Net receivables	\$ 37,802	\$ 31,633

The Company had notes receivables in the amount of \$509 and \$522 at April 1, 2006 and December 31, 2005, respectively. The notes receivable are included in accounts receivable and other long-term assets in the Company's consolidated condensed financial statements.

#### **NOTE E - INVENTORIES**

Inventories are stated at the lower of cost or market. Cost is determined using the last-in, first-out (LIFO) method, which generally matches current costs of inventory sold with current revenues, for substantially all inventories.

Inventories are summarized as follows:

	April 1, 2006	December 31, 2005
Raw materials	\$ 26,407	\$ 22,037
Work-in-process	16,293	17,498
Finished goods	41,015	40,959
Supplies, repair parts and other	453	480
LIFO reserve	(7,599)	(8,103)
Total inventories	\$ 76,569	\$ 72,871

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 9

**NOTE F - DISCONTINUED OPERATIONS**

Following is a summary of the Company's discontinued operations:

	Three Months Ended	
	April 1, 2006	March 26, 2005
Net sales	\$ ---	\$ ---
Loss from discontinued operations:		
Before income taxes	(138)	(652)
Income tax benefit	(47)	(240)
Loss from discontinued operations, net of tax	\$ (91)	\$ (412)
Income on disposal of discontinued operations:		
Before income taxes	---	1,320
Income tax provision	---	486
Income on disposal of discontinued operations, net of tax	\$ ---	\$ 834

The losses from discontinued operations in 2006 and 2005 principally consists of additional workers' compensation costs associated with the Company's sale of assets of its factory-built housing carpet, needlebond and carpet recycling businesses in 2003 and 2004. The \$834 income on disposal of discontinued operations in 2005 is the result of a recovery of a previously written-off note receivable associated with the cotton yarn and dyeing textile operations sold in 1999. Operating results associated with businesses sold are classified as discontinued operations for all periods presented.

**NOTE G - ACCRUED EXPENSES**

Accrued expenses are summarized as follows:

	April 1, 2006	December 31, 2005
Compensation and benefits	\$ 6,115	\$ 6,076
Accrued income taxes	1,753	1,856
Provision for customer rebates, claims and allowances	3,953	4,160
Outstanding checks in excess of cash	2,851	1,918

Other		5,314		4,285
Total accrued expenses	\$	19,986	\$	18,295

**NOTE H - PRODUCT WARRANTY RESERVES**

The Company provides varying warranties related to its products against manufacturing defects and specific performance standards. The Company records reserves for the estimated costs of defective products and failure of its products to meet applicable performance standards at the time sales are recorded. The levels of reserves are established based primarily upon historical experience and evaluation of known claims.

Following is a summary of the Company's warranty activity:

	April 1, 2006	March 26, 2005
Warranty reserve beginning of period	\$ 1,109	\$ 922
Warranty liabilities accrued	1,302	1,032
Warranty liabilities settled	(1,448)	(1,110)
Changes for pre-existing warranty liabilities	128	23
Warranty reserve end of period	\$ 1,091	\$ 867

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 10

---

**NOTE I - LONG-TERM DEBT AND CREDIT ARRANGEMENTS**

Long-term debt consists of the following:

	April 1, 2006	December 31, 2005
Senior indebtedness		
Credit line borrowings	\$ 38,545	\$ 32,949
Term loans	18,860	19,430
Equipment financing	7,978	4,341
Capital lease obligations	5,573	5,848
Mortgage note payable	6,936	6,987
Total senior indebtedness	77,892	69,555
Convertible subordinated debentures	24,662	24,662
Total long-term debt	102,554	94,217
Less current portion of long-term debt	(5,826)	(5,221)
Less current portion of capital lease obligations	(1,138)	(1,120)
Total long-term debt, less current portions	\$ 95,590	\$ 87,876

During the quarter ended April 1, 2006, the Company borrowed \$3,876 under equipment financing notes. The equipment financing notes are secured by the specific equipment financed, bear interest ranging from 6.19% to 6.83% and are due in monthly installments over five to seven year terms. The Company's senior loan and security agreement matures on May 11, 2010 and provides the Company with \$70,000 of credit, consisting of \$50,000 of revolving credit and a \$20,000 term loan facility. The Company's long-term debt and capital lease facilities do not contain financial covenants; however, these facilities contain covenants that generally limit dividends and repurchases of the Company's Common Stock to \$3,000 annually and could limit future acquisitions. The unused borrowing capacity under the senior loan and security agreement on April 1, 2006 was approximately \$8,898 (see Note P).

**NOTE J - DERIVATIVE FINANCIAL INSTRUMENTS**

The Company is a party to an interest rate swap agreement with a notional amount of \$30,000 through May 11, 2010.

Under the interest rate swap agreement, the Company pays a fixed rate of interest of 4.79% and receives in return a specified variable rate of interest. The interest rate swap is linked to the Company's variable rate debt and is considered a highly effective hedge. The fair value of the interest rate swap agreement is reflected on the Company's balance sheet and related gains and losses are deferred in Accumulated Other Comprehensive Loss ("AOCL"). Net unrealized gains included in AOCL were \$255 at April 1, 2006.

The Company is also a party to an interest rate swap agreement through March 2013, which is linked to a mortgage

note payable and considered a highly effective hedge. Under the interest rate swap agreement, the Company pays a fixed rate of interest times a notional principal amount equal to the outstanding balance of the mortgage note, and receives in return an amount equal to a specified variable rate of interest times the same notional principal. The fair value of the interest rate swap agreement is reflected on the Company's balance sheet and related gains and losses are deferred in other comprehensive income. As of April 1, 2006, the notional amount of the interest rate swap agreement was \$6,936. Under the terms of the swap agreement, the Company pays a fixed interest rate of 4.54% through March 2013, which effectively fixes interest on the mortgage note payable at 6.54%. Net unrealized gains included in AOCL were \$147 at April 1, 2006.

The Company was party to an interest rate swap agreement which expired March 11, 2005. Under the interest rate swap agreement, the Company paid a fixed rate of interest of 3.24% times a notional amount of \$70,000, and received in return an amount equal to a specified variable rate of interest times the same notional amount. The swap agreement was deemed highly effective as a cash flow hedge by the Company until a significant portion of the related debt was retired in 2003. At such time the interest rate swap became ineffective and the Company wrote off the portion of interest expense in AOCL related to the debt retired. Changes in the fair value of the swap were marked to market through interest expense. Amounts that remained in AOCL at the time of the de-designation were amortized into earnings through interest expense over the remaining life of the swap.

#### **NOTE K - EMPLOYEE BENEFIT PLANS**

The Company sponsors a 401(k) defined contribution plan covering substantially all associates. The Company matches associates' contributions up to a maximum of 5% on a sliding scale based on the level of the associate's contribution. The Company may make additional contributions to the plan if the Company attains certain performance targets.

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 11

---



Edgar Filing: DIXIE GROUP INC - Form 10-Q

The Company sponsors a non-qualified retirement savings plan that allows eligible associates to defer a specified percentage of their compensation. The obligations owed to participants were \$10,306 at April 1, 2006 and \$10,217 at December 31, 2005 and are included in other liabilities in the Company's balance sheet.

The Company sponsors two defined benefit retirement plans, one that covers a limited number of the Company's active associates and another that has been frozen since 1993 as to new benefits earned under the plan. The Company is in the process of terminating the frozen defined benefit plan. A significant number of associates covered by this plan were employed in operations that have been sold or discontinued. The Company received a favorable ruling permitting termination of this plan from the Internal Revenue Service and expects to terminate this plan and distribute assets to its participants in the second quarter of fiscal 2006. The estimated settlement expenses to be recognized upon the plan termination in the second quarter of fiscal 2006 are approximately \$3,000, or \$1,900 net of tax.

Approximately \$1,700, net of tax, is expected to be recorded as a loss from discontinued operations. The funds required to terminate the plan are expected to be approximately \$2,300.

Costs charged to continuing operations for all pension plans are summarized as follows:

	Three Months Ended	
	April 1, 2006	March 26, 2005
Components of net periodic benefit costs:		
Defined benefit plans		
Service cost	\$ 29	\$ 40
Interest cost	24	37
Expected return on plan assets	(26)	(30)
Amortization of prior service cost	1	1
Recognized net actuarial loss	13	19
Net periodic benefit cost	\$ 41	\$ 67

Settlement expenses related to the plan termination in the amount of approximately \$350 are expected to be recorded in the Company's continuing operations during the second quarter of 2006.

The Company sponsors a postretirement benefit plan that provides life insurance to a limited number of associates as a result of a prior acquisition. The Company also sponsors a postretirement benefit plan that provides medical and life insurance for a limited number of associates who retired prior to January 1, 2003.

Costs charged to continuing operations for all postretirement plans are summarized as follows:

Three Months Ended

Edgar Filing: DIXIE GROUP INC - Form 10-Q

	April 1, 2006	March 26, 2005
Components of net periodic benefit costs:		
Defined benefit plans		
Service cost	\$ 2	\$ 10
Interest cost	5	20
Amortization of prior service costs	(5)	(10)
Recognized net actuarial losses	(2)	---
Net periodic benefit cost	\$ ---	\$ 20

Except for \$550 of additional funding expected to be required for the defined benefit plan being terminated in 2006, amounts contributed or expected to be contributed by the Company during the current fiscal year to its pension and postretirement plans are not anticipated to be significantly different from amounts disclosed in the Company's 2005 Annual Report filed on Form 10-K.

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 12

---

**NOTE L - COMMON STOCK AND EARNINGS PER SHARE**

The following table sets forth the computation of basic and diluted earnings per share from continuing operations:

	Three Months Ended	
	April 1, 2006	March 26, 2005
Income from continuing operations (1)	\$ 926	\$ 1,872
Denominator for calculation of basic earnings per share - weighted-average shares (2)	12,632	12,270
Effect of dilutive securities:		
Stock options (3)	278	548
Restricted stock grants (3)	---	23
Directors' stock performance units (3)	25	12
Denominator for calculation of diluted earnings per share - weighted-average shares adjusted for potential dilution (2)(3)	12,935	12,853
Earnings per share:		
Basic	\$ 0.07	\$ 0.15
Diluted	0.07	0.15

(1) No adjustments needed in the numerator for diluted calculations.

(2) Includes Common and Class B Common shares in thousands.

(3) Because their effects are anti-dilutive, excludes shares issuable under stock option plans whose grant price is greater than the average market price of Common Shares outstanding at the end of the relevant period and shares issuable on conversion of subordinated debentures into shares of Common Stock. Aggregate shares excluded were 966 in 2006 and 846 in 2005.

**NOTE M - COMPREHENSIVE INCOME**

Comprehensive income is as follows:

	Three Months Ended	
	April 1, 2006	March 26, 2005
Net income	\$ 835	\$ 2,294
Other comprehensive income:		
	483	103

Unrealized gains on interest rate swap agreements, net of tax of \$296 in 2006 and \$76 in 2005

Comprehensive income	\$	1,318	\$	2,397
----------------------	----	-------	----	-------

Components of accumulated other comprehensive income (loss), net of tax, are as follows:

	Minimum Pension Liability	Interest Rate Swaps	Total
Balance at December 31, 2005	\$ (2,806)	\$ (81)	\$ (2,887)
Unrealized gains on interest rate swap agreements, net of tax of \$296	---	483	483
Balance at April 1, 2006	\$ (2,806)	\$ 402	\$ (2,404)

**NOTE N - SEGMENT INFORMATION**

The Company is in one line of business, Carpet Manufacturing.

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 13

---

**NOTE O - OTHER (INCOME) EXPENSE**

Other (income) expense is summarized as follows:

	April 1, 2006	March 26, 2005
Other operating income:		
Insurance settlements and refunds	\$ (232)	\$ -
Miscellaneous income	(110)	(85)
Other operating income	\$ (342)	\$ (85)
Other operating expense:		
Retirement expenses	\$ 145	\$ 33
Miscellaneous expense	12	3
Other operating expense	\$ 157	\$ 36
Other income:		
Interest income	(12)	(84)
Miscellaneous income	---	(8)
Other income	\$ (12)	\$ (92)
Other expense:		
Miscellaneous expense	\$ 3	\$ 20
Other expense	\$ 3	\$ 20

**NOTE P - SUBSEQUENT EVENT**

In May 2006, the Company amended its senior loan and security agreement to increase the amount of the facility from \$70,000 to \$80,000, increase the agreements revolving credit facility by \$10,000 from \$50,000 to \$60,000 and change certain definitions in the agreement to facilitate the increase in the revolving credit facility. Other terms of the credit facility were not modified.

The unused borrowing capacity under the senior credit facility on May 3, 2006 was approximately \$18,157.

[Return to Table of Contents](#)



## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

The following is presented to update the discussion of results of operations and financial condition included in our 2005 Annual Report on Form 10-K filed with the Securities and Exchange Commission.

### CRITICAL ACCOUNTING POLICIES

Our critical accounting policies were outlined in Management's Discussion and Analysis of Results of Operations and Financial Condition in our 2005 Annual Report on Form 10-K filed with the Securities and Exchange Commission. There have been no changes to those critical accounting policies subsequent to the date of that report.

### RESULTS OF OPERATIONS

The following table sets forth certain elements of our continuing operating results as a percentage of net sales for the periods indicated:

	Three Months Ended	
	April 1, 2006	March 26, 2005
Net sales	100.0 %	100.0 %
Cost of sales	72.0 %	69.4 %
Gross profit	28.0 %	30.6 %
Selling and administrative expenses	24.3 %	24.7 %
Other operating income	(0.5)%	(0.1)%
Other operating expense	0.2 %	0.0 %
Operating income	4.0 %	6.0 %

**Net Sales.** Net sales for the quarter ended April 1, 2006 were \$79.2 million, an increase of 9.9%, compared with \$72.0 million for the quarter ended March 26, 2005.

The improved revenue in 2006 reflects a 10.8% increase in sales of carpet products compared with the same period in 2005. The higher revenue was driven by year-over-year increases of 15.5% in the sale of commercial carpet products and 8.5% in the sale of residential carpet products. Although a substantial majority of the total growth in carpet revenue was equally split between our commercial carpet products and our Dixie Home brand of residential products, all of our carpet product lines grew during the first quarter of 2006.

Net sales of carpet yarn declined \$260 thousand, or 7%, in the first quarter of 2006 compared with the same period in the prior year due to the use of more of our carpet yarn capacity to support the growth of our carpet businesses.

**Cost of Sales.** Cost of sales as a percentage of net sales increased 2.6 percentage points in the first quarter of 2006, compared with the previous year. This increase is principally attributable to the higher cost and quality issues related to outsourcing of tufting production and start-up costs associated with our new tufting and modular/carpet tile operation.

**Gross Profit.** Despite the higher cost of sales, as a percentage of net sales, gross profit increased \$156 thousand the first quarter of 2006 compared with the same period in 2005 as a result of higher sales volume.

**Selling and Administrative Expenses.** Selling and administrative expenses increased \$1.4 million in the first quarter of 2006 compared with the first quarter of 2005 due to marketing, product development and administrative expenses to support revenue growth. As a percentage of sales, these expenses declined due to higher sales volume.

**Other Operating Income/Other Operating Expense.** Net other operating income and other operating expense reflected a slight improvement in 2006 compared with 2005 primarily as a result of life insurance benefits received in 2006.

**Operating Income.** Operating income was \$3.2 million, or 4.0% of net sales, in the quarter ended April 1, 2006 compared with \$4.3 million, or 6.0% of net sales, in the quarter ended March 26, 2005.

**Interest Expense.** Interest expense increased \$365 thousand for the three months ended April 1, 2006 compared with the 2005 reporting period principally due higher levels of debt in 2006.

[Return to Table of Contents](#)





**Other Income/Other Expense.** Other income and other expense were not significant in the 2006 or 2005 reporting periods.

**Income Tax Provision.** Our effective income tax rate was 34.3% for three months ended April 1, 2006 compared with 36.8% for the three months ended March 26, 2005. The decrease in the effective income tax rate in 2006 was principally due to non-taxable income from life insurance benefits in 2006.

**Income from Continuing Operations.** Income from continuing operations was \$1.4 million, or \$0.07 per diluted share, for the three months ended April 1, 2006 compared with \$3.0 million, or \$0.15 per diluted share, for the three months ended March 26, 2005.

**Net Income.** Discontinued operations reflected a loss of \$91 thousand, \$0.01 per diluted share, for the three months ended April 1, 2006 compared with income from discontinued operations of \$422 thousand, or \$0.03 per diluted share, in the same period of 2005. Including discontinued operations, net income was \$835 thousand, or \$0.06 per diluted share, for the first three months of 2006, compared with \$2.3 million, or \$0.18 per diluted share, for the same period of 2005.

## LIQUIDITY AND CAPITAL RESOURCES

During the three months ended April 1, 2006, our debt increased \$8.3 million and was used primarily to invest \$6.4 million in capital assets and to fund our operations. \$3.9 million of the capital expenditures were financed through equipment financing notes which are due in monthly principal installments over five to seven years. The equipment financing notes bear interest at fixed rates ranging from 6.19% to 6.83%.

Capital expenditures for the three-months ended April 1, 2006 were \$6.4 million while depreciation and amortization was \$2.9 million. We expect capital expenditures to be approximately \$15.0 million for fiscal 2006 while depreciation and amortization is expected to be approximately \$11.2 million. The estimated 2006 capital expenditures are primarily related to completing the new tufting operation in North Georgia, newer manufacturing technology and information systems.

Approximately \$2.3 million of funds will be required to fully fund our defined benefit retirement plan that is expected to be terminated in the second quarter of this year.

In May 2006, the Company amended its senior loan and security agreement to increase the amount of the facility from \$70.0 million to \$80.0 million and increased the agreements revolving credit facility by \$10.0 million from \$50.0 million to \$60.0 million.

We believe that cash generated from our operations and our existing facilities are adequate to fund our planned liquidity needs. Unused borrowing capacity under our revolving credit facility was \$18.2 million at May 3, 2006.

## **RECENT ACCOUNTING PRONOUNCEMENTS**

Effective January 1, 2006, we adopted Statement of Financial Accounting Standards No. 123(R) ("SFAS No. 123(R)"). SFAS No. 123(R) requires compensation expense relating to share-based awards to be recognized in financial statements and that such expense be measured based on the fair value of the equity instrument issued. Prior to the adoption of this statement, we accounted for share-based payments to employees using Accounting Principles Board Opinion No. 25 and accordingly, did not record compensation expense for stock options granted. We utilized the Black-Scholes option-pricing model to determine the fair value for stock-based awards under SFAS 123(R) and the determination of the pro-forma effects of stock-based awards for disclosure purposes prior to adoption of 123(R). In applying the provisions of SFAS No. 123(R), we used the modified prospective method and accordingly, previously published financial statements were not retrospectively restated. Actual forfeitures prior to the adoption of SFAS 123(R) were considered by us. Accordingly, there was no cumulative effect upon the adoption of SFAS 123(R). Outstanding stock-based awards were not modified prior to the adoption of SFAS 123(R). As of January 1, 2006, \$719 thousand of unrecognized compensation expense for non-vested restricted stock awards will be recognized ratably from January 1, 2006 through February 1, 2008. As of January 1, 2006 \$231 thousand of unrecognized compensation cost related to non-vested stock option awards will be recognized as follows: \$87 in 2006, \$76 in 2007, \$35 in 2008 and \$8 in 2009.

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 16

---

In June 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections", a replacement of APB Opinion No. 20 and FASB Statement No. 3. The statement applies to all voluntary changes in accounting principle, and changes the requirements for accounting for and reporting of a change in accounting principle. SFAS No. 154 requires retrospective application to prior periods' financial statements of a voluntary change in accounting principle unless it is impracticable. SFAS No. 154 is effective for accounting changes and correction of errors made in fiscal years beginning after December 15, 2005. Earlier application is permitted for accounting changes and corrections of errors made occurring in fiscal years beginning after June 1, 2005. The statement does not change the transition provisions of any existing accounting pronouncements, including those that are in a transition phase as of the effective date of this statement. We do not expect the adoption of SFAS No. 154 to have a material effect on our financial statements.

In February 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 155, "Accounting for Certain Hybrid Financial Instruments - an amendment of FASB Statements No. 133 and 140" ("SFAS No. 155") which is effective for fiscal years beginning after September 15, 2006. The statement was issued to clarify the application of FASB Statement No. 133 to beneficial interests in securitized financial assets and to improve the consistency of accounting for similar financial instruments, regardless of the form of the instruments. We do not expect the adoption of SFAS No. 155 to have a material effect on our financial statements.

In March 2006, the FASB issued Statement of Financial Accounting Standards No. 156, "Accounting for Servicing of Financial Assets - an amendment of FASB Statement No. 140" ("SFAS No. 156") which is effective for fiscal years beginning after September 15, 2006. This statement was issued to simplify the accounting for servicing rights and to reduce the volatility that results from using different measurement attributes. We do not expect the adoption of SFAS No. 156 to have a material effect on our financial statements.

## **CERTAIN FACTORS AFFECTING THE COMPANY'S PERFORMANCE**

In addition to the other information provided in this Report, the risk factors included in Item 1A should be considered when evaluating results of our operations, future prospects and an investment in shares of our Common Stock. Any of these factors could cause our actual financial results to differ materially from our historical results, and could give rise to events that might have a material adverse effect on our business, financial condition and results of operations.

## **FORWARD-LOOKING INFORMATION**

This Report contains statements that may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. These statements include the use of terms or phrases that include such terms as "expects," "estimated," "projects," "believes," "anticipates," "intends," and similar terms and phrases. Such terms or phrases relate to, among other

matters, our future financial performance, business prospects, growth strategies or liquidity. The following important factors may affect our future results and could cause those results to differ materially from our historical results. These factors include, in addition to those detailed above under the heading "Certain Factors Affecting the Company's Performance", the cost and availability of capital and raw materials, transportation costs related to petroleum price levels, the cost and availability of energy supplies, the loss of a significant customer or group of customers, materially adverse changes in economic conditions generally in carpet, rug and floorcovering markets we serve and other risks detailed from time to time in our filings with the Securities and Exchange Commission.

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 17

---

### **Item 3 - Quantitative and Qualitative Disclosures about Market Risk (dollars in thousands)**

The Company's earnings, cash flows and financial position are exposed to market risks relating to interest rates. It is the Company's policy to minimize its exposure to adverse changes in interest rates and manage interest rate risks inherent in funding the Company with debt. The Company addresses this financial exposure through a risk management program that includes maintaining a mix of fixed and floating rate debt and the use of derivative financial instruments.

At April 1, 2006, the Company had an interest rate swap agreement on its mortgage note payable with a notional amount equal to the outstanding balance of the mortgage note (\$6,936 at April 1, 2006) which expires in March of 2013. Under the interest rate swap agreement, the Company pays a fixed rate of 4.54% of interest times the notional amount and receives in return an amount equal to a specified variable rate of interest times the same notional amount. The swap agreement effectively fixes the interest rate on the mortgage note payable at 6.54%.

The Company is also a party to an interest rate swap agreement with a notional amount of \$30,000 through May 11, 2010. Under the interest rate swap agreement, the Company pays a fixed rate of interest of 4.79% and receives in return a specified variable rate of interest. The interest rate swap agreement is linked to the Company's variable rate debt and is considered a highly effective hedge.

At April 1, 2006, \$27,405, or approximately 27%, of the Company's total debt was subject to floating interest rates. A 10% fluctuation in the variable interest rates applicable to this floating rate debt would have an annual after-tax impact on the Company's net income of approximately \$122.

### **Item 4 - Controls and Procedures**

As of April 1, 2006, our management, under the supervision and with the participation of our Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation, our management concluded that disclosure controls and procedures were effective.

During the first quarter of 2006, we implemented an enterprise-wide general ledger and financial reporting system across all business units. Internal control over financial reporting was not affected as a result of implementation of the new financial reporting system.

No significant changes in our internal control over financial reporting occurred during the quarter covered by this report that materially adversely affected, or is reasonably likely to adversely affect, our internal control over financial reporting.

Internal control over financial reporting cannot provide absolute assurance of achieving financial reporting objectives because of its inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures. Internal control over financial reporting also can be circumvented by collusion or improper management override. Because of such limitations, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. These inherent limitations are known features of the financial reporting process; therefore, it is possible to design into the process safeguards to reduce, though not eliminate, this risk.

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 18

---

**PART II. OTHER INFORMATION**

**Item 1 - Legal Proceedings**

None.

**Item 1A - Risk Factors**

**In addition to the other information provided in this Report, the following risk factors should be considered when evaluating results of our operations, future prospects and an investment in shares of our Common Stock. Any of these factors could cause our actual financial results to differ materially from our historical results, and could give rise to events that might have a material adverse effect on our business, financial condition and results of operations.**

*The floorcovering industry is cyclical and prolonged declines in residential or commercial construction activity, or corporate remodeling and refurbishment could have a material adverse effect on our business.*

The U.S. floorcovering industry is cyclical and is influenced by a number of general economic factors. The floorcovering industry in general is dependent on residential and commercial construction activity, including new construction as well as remodeling. New construction activity is cyclical in nature. To a somewhat lesser degree, this also is true with residential and commercial remodeling. A prolonged decline in any of these industries could have a material adverse effect on our business, financial condition and results of operations. The level of activity in these industries is significantly affected by numerous factors, all of which are beyond our control, including:

- consumer confidence;
- housing demand;
- financing availability;
- national and local economic conditions;
- interest rates;
-



employment levels;

- 

changes in disposable income;

- 

commercial rental vacancy rates; and

- 

federal and state income tax policies.

Our product concentration in the higher-end of the residential and commercial markets could be a significant factor in the impact of these factors on our business.

***We face intense competition in our industry, which could decrease demand for our products and could have a material adverse effect on our profitability.***

The floorcovering industry is highly competitive. We face competition from a number of domestic manufacturers and independent distributors of floorcovering products and, in certain product areas, foreign manufacturers. There has been significant consolidation within the floorcovering industry during recent years that has caused a number of our existing and potential competitors to be larger and have greater resources and access to capital than we do.

Maintaining our competitive position may require us to make substantial investments in our product development efforts, manufacturing facilities, distribution network and sales and marketing activities, which may be limited by restrictions set forth in our credit facilities. Competitive pressures may also result in decreased demand for our products and in the loss of market share. In addition, we face, and will continue to face, pressure on sales prices of our products from competitors. As a result of any of these factors, there could be a material adverse effect on our sales and profitability.

***Raw material prices may increase.***

The cost of raw materials has a significant impact on our profitability. In particular, our business requires the purchase of large volumes of nylon yarn, synthetic backing, latex and dyes. Most of our raw materials are petroleum-based and their costs tend to fluctuate, over time, with the price of oil. Increases in the cost of these raw materials could materially adversely affect our business, results of operations and financial condition if we are unable to pass these increases through to our customers. We believe we will be successful in increasing our selling prices to pass along raw material and other cost as they may occur; however, there can be no assurance that we will successfully recover such increases in cost.

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 19

---

***Unanticipated termination or interruption of our arrangements with third-party suppliers of nylon yarn could have a material adverse effect on us.***

Nylon yarn is the principal raw material used in our floorcovering products. A significant portion of our nylon yarn purchases is from one supplier. We believe there are other sources of nylon yarns; however, an unanticipated termination or interruption of our supply arrangements could adversely affect our supply arrangements and could be material.

***We may be responsible for environmental cleanup costs.***

Various federal, state and local environmental laws govern the use of our facilities. These laws govern such matters as:

- Discharges to air and water;
- Handling and disposal of solid and hazardous substances and waste; and
- Remediation of contamination from releases of hazardous substances in our facilities and off-site disposal locations.

Our operations also are governed by laws relating to workplace safety and worker health, which, among other things, establish noise standards and regulate the use of hazardous materials and chemicals in the workplace. We have taken, and will continue to take, steps to comply with these laws. If we fail to comply with present or future environmental or safety regulations, we could be subject to future liabilities. However, we cannot insure that complying with these environmental or health and safety laws and requirements will not adversely affect our business, results of operations and financial condition. Future laws, ordinances or regulations could give rise to additional compliance or remediation costs, which could have a material adverse effect on our business, results of operations and financial condition.

***Acts of Terrorism.***

Our business could be materially adversely affected as a result of international conflicts or acts of terrorism. Terrorist acts or acts of war may cause damage or disruption to our facilities, employees, customers, suppliers, and distributors, which could have a material adverse effect on our business, results of operations or financial condition. Such conflicts

also may cause damage or disruption to transportation and communication systems and to our ability to manage logistics in such an environment, including receipt of supplies and distribution of products.

***Unanticipated Business Interruptions.***

Our business could be adversely affected if a significant portion of our plant, equipment or operations were damaged or interrupted by a casualty, condemnation, utility service, work stoppage or other event beyond our control. Such an event could have a material adverse effect on our business, results of operations and financial condition.

**Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds**

On January 30, 2006, the Company issued a total of 10,000 shares of Common Stock to retiring director Joseph L. Jennings, Jr. pursuant to the Company's Incentive Stock Option Plan. .

**Item 3 - Defaults Upon Senior Securities**

None.

**Item 4 - Submission of Matters to a Vote of Security Holders**

None.

**Item 5 - Other Information**

None.

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 20

**Item 6 - Exhibits**

(a) Exhibits

(i) Exhibits Incorporated by Reference

- |       |   |
|-------|---|
| 10.26 | Second Amendment, dated January 18, 2006, to Employment Agreement dated November 20, 2002 between The Dixie Group, Inc. and David E. Polley. (Incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K dated January 18, 2006).  |
| 10.27 | The Dixie Group, Inc. 2006 Stock Awards Plan (Incorporated by reference to Annex A to the Company's Proxy Statement for its 2006 Annual Meeting of Shareholders, filed March 20, 2006).   |
| 10.28 | On February 23, 2006, the Compensation Committee of the Board of Directors of The Dixie Group, Inc., approved the 2006 Incentive Compensation Plan. (Incorporated by reference to Current Report on Form 8-K dated March 1, 2006).  |
| 10.29 | On March 14, 2006, the Compensation Committee of the Board of Directors of The Dixie Group, Inc., approved the 2007-2011 Incentive Compensation Plan pursuant to which incentive compensation awards may be made to certain key executives of the Company based on the results achieved by the Company during such years. (Incorporated by reference to Current Report on Form 8-K dated March 20, 2006). |

(ii) Exhibits Filed with this Report

- |      |   |
|------|---|
| 31.1 | CEO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2 | CFO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 32.1 | CEO Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2 | CFO Certification pursuant to 18 U.S.C. Section 1350, as  |

adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 21

---

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE DIXIE GROUP, INC.  
(Registrant)

Date: May 9, 2006

By: /s/ GARY A. HARMON  
Gary A. Harmon  
Vice President and Chief Financial Officer

Date: May 9, 2006

By: /s/ D. EUGENE LASATER  
D. Eugene Lasater  
Controller

[Return to Table of Contents](#)

The Dixie Group, Inc. - 1<sup>st</sup> Quarter 10-Q 2006

Page 22