

ALEXANDER & BALDWIN INC  
Form 10-Q  
July 30, 2010

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended June 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-00565

ALEXANDER & BALDWIN, INC.  
(Exact name of registrant as specified in its charter)

Hawaii  
(State or other jurisdiction of  
incorporation or organization)

99-0032630  
(I.R.S. Employer  
Identification No.)

P. O. Box 3440, Honolulu, Hawaii  
822 Bishop Street, Honolulu, Hawaii  
(Address of principal executive offices)

96801  
96813  
(Zip Code)

(808) 525-6611  
(Registrant's telephone number, including area code)

N/A  
(Former name, former address, and former  
fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  
Yes  No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company)  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Number of shares of common stock outstanding as of June 30, 2010: 41,173,758

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## ALEXANDER &amp; BALDWIN, INC. AND SUBSIDIARIES

Condensed Consolidated Statements of Income  
(In millions, except per share amounts)(Unaudited)

|  | Three Months<br>Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|--|-----------------------------------|----------|------------------------------|----------|
|  | 2010                              | 2009     | 2010                         | 2009     |
| Revenue:   |                                   |          |                              |          |
| Operating revenue  | \$ 398.9                          | \$ 351.0 | \$ 743.6                     | \$ 665.8 |
| Costs and Expenses:  |                                   |          |                              |          |
| Costs of goods sold, services and rentals                    | 319.6                             | 301.0    | 613.5                        | 570.7    |
| Selling, general and administrative                          | 36.9                              | 35.0     | 75.6                         | 81.2     |
| Operating costs and expenses                                 | 356.5                             | 336.0    | 689.1                        | 651.9    |
| Operating Income   | 42.4                              | 15.0     | 54.5                         | 13.9     |
| Other Income and (Expense):                                  |                                   |          |                              |          |
| Gain on insurance settlement and other                       | 0.7                               | --       | 1.4                          | --       |
| Equity in income of real estate affiliates                   | (0.2)                             | 0.2      | (0.9)                        | 0.2      |
| Interest income  | 0.2                               | 0.1      | 2.0                          | 0.2      |
| Interest expense   | (6.5)                             | (6.9)    | (13.0)                       | (12.5)   |
| Income Before Taxes  | 36.6                              | 8.4      | 44.0                         | 1.8      |
| Income Taxes   | 13.7                              | 3.4      | 17.6                         | 1.0      |
| Income From Continuing Operations                            | 22.9                              | 5.0      | 26.4                         | 0.8      |
| Income From Discontinued Operations (net of<br>income taxes) | 6.0                               | 7.6      | 19.8                         | 14.8     |
| Net Income   | \$ 28.9                           | \$ 12.6  | \$ 46.2                      | \$ 15.6  |
| Basic Earnings Per Share:                                    |                                   |          |                              |          |
| Continuing operations  | \$ 0.55                           | \$ 0.12  | \$ 0.64                      | \$ 0.02  |
| Discontinued operations                                      | 0.15                              | 0.19     | 0.48                         | 0.36     |
| Net income   | \$ 0.70                           | \$ 0.31  | \$ 1.12                      | \$ 0.38  |
| Diluted Earnings Per Share:                                  |                                   |          |                              |          |
| Continuing operations  | \$ 0.55                           | \$ 0.12  | \$ 0.64                      | \$ 0.02  |
| Discontinued operations                                      | 0.15                              | 0.19     | 0.48                         | 0.36     |
| Net income   | \$ 0.70                           | \$ 0.31  | \$ 1.12                      | \$ 0.38  |
| Weighted Average Number of Shares<br>Outstanding:            |                                   |          |                              |          |
| Basic  | 41.2                              | 41.0     | 41.1                         | 41.0     |
| Diluted  | 41.4                              | 41.0     | 41.4                         | 41.0     |

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|                               |          |          |         |         |
|-------------------------------|----------|----------|---------|---------|
| Cash Dividends Paid Per Share | \$ 0.315 | \$ 0.315 | \$ 0.63 | \$ 0.63 |
|-------------------------------|----------|----------|---------|---------|

See Notes to Condensed Consolidated Financial Statements.

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ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES  
Condensed Consolidated Balance Sheets  
(In millions) (Unaudited)

|   | June 30,<br>2010 | December 31,<br>2009 |
|---|------------------|----------------------|
| <b>ASSETS</b>                                       |                  |                      |
| Current Assets:                                     |                  |                      |
| Cash and cash equivalents                           | \$ 36            | \$ 16                |
| Accounts and notes receivable, net                  | 173              | 172                  |
| Inventories   | 59               | 43                   |
| Real estate held for sale                           | 6                | 36                   |
| Deferred income taxes                               | 6                | 6                    |
| Section 1031 exchange proceeds                      | 16               | 1                    |
| Prepaid expenses and other assets                   | 22               | 33                   |
| Total current assets                                | 318              | 307                  |
| Investments in Affiliates                           | 283              | 242                  |
| Real Estate Developments                            | 106              | 88                   |
| Property, at cost                                   | 2,770            | 2,715                |
| Less accumulated depreciation and amortization      | 1,217            | 1,179                |
| Property – net                                      | 1,553            | 1,536                |
| Employee Benefit Plan Assets                        | 3                | 3                    |
| Other Assets  | 198              | 204                  |
| Total   | \$ 2,461         | \$ 2,380             |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>         |                  |                      |
| Current Liabilities:                                |                  |                      |
| Notes payable and current portion of long-term debt | \$ 56            | \$ 65                |
| Accounts payable                                    | 127              | 132                  |
| Payroll and employee benefits                       | 17               | 18                   |
| Uninsured claims                                    | 11               | 9                    |
| Accrued and other liabilities                       | 88               | 73                   |
| Total current liabilities                           | 299              | 297                  |
| Long-term Liabilities:                              |                  |                      |
| Long-term debt                                      | 470              | 406                  |
| Deferred income taxes                               | 423              | 428                  |
| Employee benefit plans                              | 120              | 116                  |
| Uninsured claims and other liabilities              | 48               | 48                   |
| Total long-term liabilities                         | 1,061            | 998                  |
| Commitments and Contingencies (Note 3)              |                  |                      |
| Shareholders' Equity:                               |                  |                      |
| Capital stock                                       | 33               | 33                   |
| Additional capital                                  | 215              | 210                  |
| Accumulated other comprehensive loss                | (76)             | (81)                 |
| Retained earnings                                   | 940              | 934                  |
| Cost of treasury stock                              | (11)             | (11)                 |
| Total shareholders' equity                          | 1,101            | 1,085                |
| Total   | \$ 2,461         | \$ 2,380             |

See Notes to Condensed Consolidated Financial Statements.

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ALEXANDER & BALDWIN, INC. AND SUBSIDIARIES  
Condensed Consolidated Statements of Cash Flows  
(In millions)(Unaudited)

|  | Six Months Ended<br>June 30, |         |
|--|------------------------------|---------|
|  | 2010                         | 2009    |
| Cash Flows from Operating Activities                                   | \$ 39                        | \$ 46   |
| Cash Flows from Investing Activities:                                  |                              |         |
| Capital expenditures   | (24)                         | (19)    |
| Proceeds from disposal of property and other assets                    | 9                            | 29      |
| Deposits into Capital Construction Fund                                | (2)                          | (2)     |
| Withdrawals from Capital Construction Fund                             | 2                            | 2       |
| Increase in investments  | (48)                         | (10)    |
| Reduction in investments   | 12                           | 3       |
| Net cash provided by (used in) investing activities                    | (51)                         | 3       |
| Cash Flows from Financing Activities:                                  |                              |         |
| Proceeds from issuances of long-term debt                              | 108                          | 195     |
| Payments of long-term debt   | (50)                         | (215)   |
| Payments on short-term debt  | (3)                          | (10)    |
| Proceeds from issuances of capital stock, including excess tax benefit | 3                            | --      |
| Dividends paid   | (26)                         | (26)    |
| Net cash provided by (used in) financing activities                    | 32                           | (56)    |
| Net Increase (Decrease) in Cash and Cash Equivalents                   | \$ 20                        | \$ (7)  |
| Other Cash Flow Information:   |                              |         |
| Interest paid  | \$ (13)                      | \$ (10) |
| Income taxes paid  | \$ (21)                      | \$ (16) |
| Other Non-cash Information:  |                              |         |
| Depreciation and amortization expense                                  | \$ 52                        | \$ 53   |
| Tax-deferred real estate sales   | \$ 76                        | \$ 38   |
| Tax-deferred real estate purchases                                     | \$ (53)                      | \$ (50) |
| Common stock dividends declared but not yet paid                       | \$ 13                        | \$ 13   |

See Notes to Condensed Consolidated Financial Statements.





Alexander & Baldwin, Inc.  
Notes to Condensed Consolidated Financial Statements  
(Unaudited)

Description of Business: Founded in 1870, Alexander & Baldwin, Inc. (“A&B” or the “Company”) is incorporated under the laws of the State of Hawaii. A&B operates in five segments in three industries: Transportation, Real Estate and Agribusiness. These industries are described below:

Transportation: The Transportation Industry consists of Ocean Transportation and Logistics Services segments. The Ocean Transportation segment, which is conducted through Matson Navigation Company, Inc. (“Matson”), a wholly-owned subsidiary of A&B, is an asset-based business that derives its revenue primarily through the carriage of containerized freight between various U.S. Pacific Coast, Hawaii, Guam, China and other Pacific island ports. Additionally, the Ocean Transportation segment has a 35 percent interest in an entity (SSA Terminals, LLC or “SSAT”) that provides terminal and stevedoring services at U.S. Pacific Coast facilities. The Logistics Services segment, which is conducted through Matson Integrated Logistics (“MIL”), a wholly-owned subsidiary of Matson, is a non-asset based business that is a provider of domestic and international rail intermodal service (“Intermodal”), long-haul and regional highway brokerage, specialized hauling, flat-bed and project work, less-than-truckload, expedited/air freight services, and warehousing and distribution services (collectively “Highway”). Warehousing and distribution services are provided by Matson Global Distribution Services, Inc. (“MGDS”), a wholly-owned subsidiary of MIL. MGDS’s operations also include Pacific American Services, LLC (“PACAM”), a San Francisco bay-area regional warehousing, packaging, and distribution company.

Real Estate: The Real Estate Industry consists of two segments, both of which have operations in Hawaii and on the U.S. Mainland. The Real Estate Sales segment generates its revenues through the development and sale of land and commercial and residential properties. The Real Estate Leasing segment owns, operates, and manages retail, office, and industrial properties. Real estate activities are conducted through A&B Properties, Inc. and various other wholly-owned subsidiaries of A&B.

Agribusiness: Agribusiness, which contains one segment, produces bulk raw sugar, specialty food-grade sugars, molasses, green coffee and roasted coffee; markets and distributes roasted coffee, green coffee and specialty food-grade sugars; provides general trucking services, mobile equipment maintenance and repair services in Hawaii; and generates and sells, to the extent not used in the Company’s operations, electricity. The Company also is the sole member in Hawaiian Sugar & Transportation Cooperative (“HS&TC”), a cooperative that provides raw sugar marketing and transportation services. HS&TC was consolidated with the Company’s results beginning December 1, 2009.

(1) The Condensed Consolidated Financial Statements are unaudited. Because of the nature of the Company’s operations, the results for interim periods are not necessarily indicative of results to be expected for the year. While these condensed consolidated financial statements reflect all normal recurring adjustments that are, in the opinion of management, necessary for the fair presentation of the results of the interim period, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. Therefore, the interim Condensed Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and Notes thereto included in the Company’s Annual Report filed on Form 10-K for the year ended December 31, 2009.

(2) Commitments, Guarantees and Contingencies: Commitments and financial arrangements (excluding lease commitments disclosed in Note 8 of the Company’s Annual Report filed on Form 10-K for the year ended December 31, 2009) at June 30, 2010, included the following (in millions):

|                           |     |       |
|---------------------------|-----|-------|
| Standby letters of credit | (a) | \$ 10 |
|---------------------------|-----|-------|

|                                     |     |       |
|-------------------------------------|-----|-------|
| Performance and customs bonds       | (b) | \$ 19 |
| Benefit plan withdrawal obligations | (c) | \$ 89 |

These amounts are not recorded on the Company's condensed consolidated balance sheet and it is not expected that the Company or its subsidiaries will be called upon to advance funds under these commitments.

- (a) Represents letters of credit, of which, approximately \$8 million enable the Company to qualify as a self-insurer for state and federal workers' compensation liabilities. Additionally, the balance also includes a \$2 million letter of credit for insurance-related matters for one of the Company's real estate projects.
- (b) Consists of approximately \$17 million in U.S. customs bonds, approximately \$1 million in bonds related to real estate construction projects in Hawaii, and approximately \$1 million related to transportation and other matters.
- (c) Represents the withdrawal liabilities as of the most recent valuation dates for multiemployer pension plans, in which Matson is a participant. Management has no present intention of withdrawing from, and does not anticipate the termination of, any of the aforementioned plans.

**Indemnity Agreements:** For certain real estate joint ventures, the Company may be obligated under bond indemnities to complete construction of the real estate development if the joint venture does not perform. These indemnities are designed to protect the surety in exchange for the issuance of surety bonds that cover construction activities, such as project amenities, roads, utilities, and other infrastructure. The recorded amounts of the indemnity liabilities were not material. Under the indemnities, the Company and its joint venture partners agree to indemnify the surety bond issuer from all losses and expenses arising from the failure of the joint venture to complete the specified bonded construction. The maximum potential amount of aggregate future payments is a function of the amount covered by outstanding bonds at the time of default by the joint venture, reduced by the amount of work completed to date.

**Completion Guarantees:** For certain real estate joint ventures, the Company may be required to perform work to complete construction if the joint venture fails to complete construction. These guarantees are intended to assure the joint venture's lender that the project will be completed as represented to the lender. The recorded amounts of these liabilities were not material. The maximum potential amount of aggregate future payments related to the Company's completion guarantees is a function of the work agreed to be completed, reduced by the amount of work completed to date at the time of default by the joint venture.

**Legal Proceedings and Other Contingencies:** A&B owns 16,000 acres of watershed lands in East Maui that supply a significant portion of the irrigation water used by HC&S. A&B also held four water licenses to another 30,000 acres owned by the State of Hawaii in East Maui, which over the years has supplied approximately two-thirds of the irrigation water used by HC&S. The last of these water license agreements expired in 1986, and all four agreements were then extended as revocable permits that were renewed annually. In 2001, a request was made to the State Board of Land and Natural Resources (the "BLNR") to replace these revocable permits with a long-term water lease. Pending the conclusion by the BLNR of this contested case hearing on the request for the long-term lease, the BLNR has renewed the existing permits on a holdover basis. If the Company is not permitted to divert stream waters from State lands in East Maui for its use, it would have a material adverse effect on the Company's sugar-growing operations.

In addition, on May 24, 2001, petitions were filed by a third party, requesting that the Commission on Water Resource Management of the State of Hawaii ("Water Commission") amend interim instream flow standards ("IIFS") in 27 East Maui streams that feed the Company's irrigation system. On September 25, 2008, the Water Commission took action on eight of the petitions, resulting in some quantity of water being returned to the streams rather than being utilized for irrigation purposes. In May 2010, the Water Commission took action on the remaining 19 streams resulting in additional water being returned to the streams. A petition requesting a contested case hearing to challenge the Water Commission's decisions has been filed with the Commission by the opposing third party. A decision on

whether to grant the petition is not expected until later this year.

On June 25, 2004, two organizations filed with the Water Commission a petition to amend IIFS for four streams in West Maui to increase the amount of water to be returned to these streams. The West Maui irrigation system provides approximately one-sixth of the irrigation water used by HC&S. The Water Commission issued a decision in June 2010, which required the return of water in two of the four streams. In July 2010, the two organizations appealed the Water Commission's decision.

The loss of East Maui and West Maui water as a result of the Water Commission's decisions will impose challenges to the Company's sugar growing operations. While the resulting water loss does not immediately threaten near-term sugar production, it will result in a future suppression of sugar yields and will have an impact on the Company that will only be quantifiable over time. The Company continues its exploration of the potential to produce biofuels from sugar or other crops, and periodic updates will be provided on this assessment as it progresses. Accordingly, the Company is unable to predict, at this time, the outcome or financial impact of the water proceedings.

On April 21, 2008, Matson was served with a grand jury subpoena from the U.S. District Court for the Middle District of Florida for documents and information relating to water carriage in connection with the Department of Justice's investigation into the pricing and other competitive practices of carriers operating in the domestic trades. Matson understands that while the investigation was initiated in the Puerto Rico trade, it also includes pricing and other competitive practices in connection with all domestic trades, including the Alaska, Hawaii and Guam trades. Matson does not operate vessels in the Puerto Rico and Alaska trades. It does operate vessels in the Hawaii and Guam trades. Matson has cooperated, and will continue to cooperate, fully with the Department of Justice. If the Department of Justice believes that any violations have occurred on the part of Matson or the Company, it could seek civil or criminal sanctions, including monetary fines. The Company is unable to predict, at this time, the outcome or financial impact, if any, of this investigation.

The Company and Matson were named as defendants in a consolidated civil lawsuit purporting to be a class action in the U.S. District Court for the Western District of Washington in Seattle. The lawsuit alleged violations of the antitrust laws and also named as a defendant Horizon Lines, Inc., another domestic shipping carrier operating in the Hawaii and Guam trades. On August 18, 2009, the court granted the defendants' motion to dismiss the complaint with leave to amend the complaint to allege claims consistent with the court's order. On May 28, 2010, the plaintiffs filed an amended complaint. The Company and Matson will continue to vigorously defend themselves in this lawsuit. The Company is unable to predict, at this time, the outcome or financial impact, if any, of this lawsuit.

The Company is subject to possible climate change legislation, regulation and international accords. Numerous bills related to climate change, such as limiting and reducing greenhouse gas emissions through a "cap and trade" system of allowances and credits, have been introduced in the U.S. Congress. If enacted, these regulations could impose significant additional costs on the Company, including increased energy costs, higher material prices, and costly mandatory vessel and equipment modifications. The Company is unable to predict, at this time, the outcome or financial impact, if any, of future climate change related legislation.

In addition to the above matters, the Company and certain subsidiaries are parties to various other legal actions and are contingently liable in connection with claims and contracts arising in the normal course of business, the outcome of which, in the opinion of management after consultation with legal counsel, will not have a material adverse effect on the Company's consolidated financial position or results of operations.

(3) Earnings Per Share ("EPS"): The denominator used to compute basic and diluted earnings per share is as follows (in millions):

| Quarter        | Six Months Ended |
|----------------|------------------|
| Ended June 30, | June 30,         |

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|  |      |      |      |      |
|--|------|------|------|------|
|  | 2010 | 2009 | 2010 | 2009 |
| Denominator for basic EPS – weighted average shares                                  | 41.2 | 41.0 | 41.1 | 41.0 |
| Effect of dilutive securities:   |      |      |      |      |
| Employee/director stock options, non-vested common stock, and restricted stock units | 0.2  | --   | 0.3  | --   |
| Denominator for diluted EPS – weighted average shares                                | 41.4 | 41.0 | 41.4 | 41.0 |

Basic earnings per share is computed based on the weighted-average number of common shares outstanding during the period. Diluted earnings per share is computed based on the weighted-average number of common shares outstanding adjusted by the number of additional shares that would have been outstanding had the potentially dilutive common shares been issued. Potentially dilutive shares of common stock include non-qualified stock options, non-vested common stock, and restricted stock units.

The computation of weighted average dilutive shares outstanding excluded non-qualified stock options to purchase approximately 1.9 million shares of common stock for each of the three month periods ended June 30, 2010 and 2009, respectively. The computation of weighted average dilutive shares outstanding excluded non-qualified stock options to purchase approximately 1.9 million and 2.4 million shares of common stock for the six months ended June 30, 2010 and 2009, respectively. These options were excluded because the options' exercise prices were greater than the average market price of the Company's common stock for the periods presented and, therefore, the effect would be anti-dilutive.

(4) Share-Based Compensation: In the first half of 2010, the Company granted non-qualified stock options to purchase 424,742 shares of the Company's common stock. The weighted average grant-date fair value of each stock option granted, using the Black-Scholes-Merton option pricing model, was \$6.59 using the following weighted average assumptions: volatility of 28.8 percent, risk-free interest rate of 2.7 percent, dividend yield of 3.8 percent, and expected term of 5.8 years.

Activity in the Company's stock option plans for the first half of 2010 was as follows (in thousands, except weighted average exercise price and weighted average contractual life):

|                             | Predecessor Plans |                    |                      | Total Shares | Weighted Average Exercise Price | Weighted Average Contractual Life | Aggregate Intrinsic Value |
|-----------------------------|-------------------|--------------------|----------------------|--------------|---------------------------------|-----------------------------------|---------------------------|
|                             | 2007 Plan         | 1998 Employee Plan | 1998 Directors' Plan |              |                                 |                                   |                           |
| Outstanding January 1, 2010 | 958               | 1,291              | 196                  | 2,445        | \$36.80                         |                                   |                           |
| Granted                     | 425               | --                 | --                   | 425          | \$33.01                         |                                   |                           |
| Exercised                   | (4)               | (84)               | (6)                  | (94)         | \$26.44                         |                                   |                           |
| Forfeited and expired       | (22)              | (2)                | --                   | (24)         | \$39.41                         |                                   |                           |
| Outstanding, June 30, 2010  | 1,357             | 1,205              | 190                  | 2,752        | \$36.55                         | 5.8                               | \$4,581                   |
| Exercisable June 30, 2010   | 471               | 1,205              | 190                  | 1,866        | \$38.85                         | 4.6                               | \$2,395                   |

The following table summarizes non-vested common stock and restricted stock unit activity through June 30, 2010 (in thousands, except weighted-average grant-date fair value amounts):

|                                | 2007<br>Plan<br>Restricted<br>Stock<br>Units | Weighted<br>Average<br>Grant-Date<br>Fair Value | Predecessor<br>Plans<br>Non-Vested<br>Common<br>Stock<br>Shares | Weighted<br>Average<br>Grant-Date<br>Fair Value |
|--------------------------------|--|---|---|---|
| Outstanding January 1,<br>2010 | 427  | \$27.06   | 15  | \$48.19   |
| Granted                        | 187  | \$33.51   | --  | --  |
| Vested                         | (92)   | \$32.31   | (15)  | \$48.19   |
| Canceled                       | (190)  | \$23.71   | --  | --  |
| Outstanding June 30, 2010      | 332  | \$31.15   | --  | --  |

A portion of the restricted stock unit awards are time-based awards that vest ratably over three years. The remaining portion of the awards represent performance-based awards that vest after three years, provided certain performance targets related to the first year of the performance period are achieved.

A summary of the compensation cost related to share-based payments is as follows (in millions):

|   | Quarter Ended<br>June 30, |        | Six Months Ended<br>June 30, |        |
|---|---------------------------|--------|------------------------------|--------|
|   | 2010                      | 2009   | 2010                         | 2009   |
| Share-based expense (net of estimated forfeitures): |                           |        |                              |        |
| Stock options                                       | \$ 0.4                    | \$ 0.8 | \$ 0.8                       | \$ 1.7 |
| Non-vested common stock/Restricted stock units      | 1.4                       | 0.9    | 2.6                          | 2.6    |
| Total share-based expense                           | 1.8                       | 1.7    | 3.4                          | 4.3    |
| Total recognized tax benefit                        | (0.6)                     | (0.5)  | (1.1)                        | (1.3)  |
| Share-based expense (net of tax)                    | \$ 1.2                    | \$ 1.2 | \$ 2.3                       | \$ 3.0 |

(5) Accounting for and Classification of Discontinued Operations: As required by FASB ASC Subtopic 205-20, Discontinued Operations, the sales of certain income-producing assets are classified as discontinued operations if (i) the operations and cash flows of the component have been, or will be, eliminated from the ongoing operations of the Company as a result of the disposal transaction and (ii) the Company will not have any significant continuing involvement in the operations of the component after the disposal transaction. Certain income-producing properties that are classified as "held for sale" under the requirements of FASB ASC Subtopic 205-20, are also treated as discontinued operations. Depreciation on these assets ceases upon classification as discontinued operations. Sales of land, residential units, and office condominium units are generally considered inventory and are not included in discontinued operations.



Income from discontinued operations consisted of (in millions):

|                                      | Quarter Ended |        | Six Months Ended |         |
|--------------------------------------|---------------|--------|------------------|---------|
|                                      | June 30,      |        | June 30,         |         |
|                                      | 2010          | 2009   | 2010             | 2009    |
| Discontinued operations (net of tax) |               |        |                  |         |
| Sales of assets                      | \$ 6.0        | \$ 6.2 | \$ 19.5          | \$ 11.3 |
| Leasing operations                   | --            | 1.4    | 0.3              | 3.5     |
| Total                                | \$ 6.0        | \$ 7.6 | \$ 19.8          | \$ 14.8 |

Discontinued operations includes the results for properties that were sold through June 30, 2010 and, if applicable, the operating results of properties still owned, but meet the definition of “discontinued operations” under FASB ASC Subtopic 205-20. Operating results included in the Condensed Consolidated Statements of Operations and the segment results (Note 8) for the first half of 2009 have been restated to reflect property that was classified as discontinued operations subsequent to June 30, 2009.

(6) Comprehensive income for the three and six months ended June 30, 2010 and 2009 consisted of (in millions):

|   | Quarter Ended |         | Six Months Ended |         |
|---|---------------|---------|------------------|---------|
|   | June 30,      |         | June 30,         |         |
|   | 2010          | 2009    | 2010             | 2009    |
| Net income  | \$ 28.9       | \$ 12.6 | \$ 46.2          | \$ 15.6 |
| Amortization of unrealized pension asset loss and prior service costs | 2.6           | 3.5     | 4.4              | 3.8     |
| Other   | 0.1           | 0.1     | 0.1              | 0.1     |
| Comprehensive income  | \$ 31.6       | \$ 16.2 | \$ 50.7          | \$ 19.5 |

(7) Pension and Post-retirement Plans: The Company has defined benefit pension plans that cover substantially all non-bargaining unit and certain bargaining unit employees. The Company also has unfunded non-qualified plans that provide benefits in excess of the amounts permitted to be paid under the provisions of the tax law to participants in qualified plans. The assumptions related to discount rates, expected long-term rates of return on invested plan assets, salary increases, age, mortality and health care cost trend rates, along with other factors, are used in determining the assets, liabilities and expenses associated with pension benefits. Management reviews the assumptions annually with its independent actuaries, taking into consideration existing and future economic conditions and the Company’s intentions with respect to these plans. Management believes that its assumptions and estimates for 2010 are reasonable. Different assumptions, however, could result in material changes to the assets, obligations and costs associated with benefit plans.

The components of net periodic benefit cost recorded for the second quarters of 2010 and 2009 were as follows (in millions):

|                                    | Pension Benefits |        | Post-retirement Benefits |        |
|------------------------------------|------------------|--------|--------------------------|--------|
|                                    | 2010             | 2009   | 2010                     | 2009   |
| Service cost                       | \$ 1.8           | \$ 2.0 | \$ 0.3                   | \$ 0.2 |
| Interest cost                      | 4.8              | 4.8    | 0.8                      | 0.8    |
| Expected return on plan assets     | (5.3)            | (5.0)  | --                       | --     |
| Amortization of prior service cost | 0.1              | 0.2    | 0.1                      | 0.1    |
| Amortization of net loss (gain)    | 1.4              | 2.9    | --                       | (0.1)  |
| Net periodic benefit cost          | \$ 2.8           | \$ 4.9 | \$ 1.2                   | \$ 1.0 |

The components of net periodic benefit cost recorded for the first half of 2010 and 2009 were as follows (in millions):

|                                    | Pension Benefits |        | Post-retirement Benefits |        |
|------------------------------------|------------------|--------|--------------------------|--------|
|                                    | 2010             | 2009   | 2010                     | 2009   |
| Service cost                       | \$ 3.9           | \$ 4.0 | \$ 0.5                   | \$ 0.4 |
| Interest cost                      | 9.7              | 9.6    | 1.6                      | 1.6    |
| Expected return on plan assets     | (10.3)           | (10.0) | --                       | --     |
| Amortization of prior service cost | 0.3              | 0.4    | 0.2                      | 0.2    |
| Amortization of net loss (gain)    | 4.1              | 5.8    | 0.1                      | (0.2)  |
| Net periodic benefit cost          | \$ 7.7           | \$ 9.8 | \$ 2.4                   | \$ 2.0 |

Based on the actuarial report dated as of January 1, 2010, net periodic benefit cost for 2010 is expected to total \$15.4 million for pension benefits and \$4.6 million for post-retirement benefits. In 2010, the Company expects that it will be required to make contributions totaling approximately \$0.5 million to its pension plans.



(8) Segment results for the quarter and the six months ended June 30, 2010 and 2009 were as follows (in millions):

|  | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|--|--------------------------------|----------|------------------------------|----------|
|  | 2010                           | 2009     | 2010                         | 2009     |
| Revenue:   |                                |          |                              |          |
| Transportation:  |                                |          |                              |          |
| Ocean transportation   | \$ 257.2                       | \$ 218.5 | \$ 486.7                     | \$ 419.6 |
| Logistics services   | 88.6                           | 80.3     | 165.7                        | 156.5    |
| Real Estate:   |                                |          |                              |          |
| Leasing  | 23.2                           | 25.9     | 46.8                         | 53.1     |
| Sales  | 22.0                           | 21.3     | 82.3                         | 46.5     |
| Less amounts reported in discontinued operations             | (18.3)                         | (21.4)   | (74.1)                       | (51.7)   |
| Agribusiness   | 29.8                           | 29.2     | 44.0                         | 46.9     |
| Reconciling Items  | (3.6)                          | (2.8)    | (7.8)                        | (5.1)    |
| Total revenue  | \$ 398.9                       | \$ 351.0 | \$ 743.6                     | \$ 665.8 |
| Operating Profit, Net Income:                                |                                |          |                              |          |
| Transportation:  |                                |          |                              |          |
| Ocean transportation   | \$ 37.0                        | \$ 21.1  | \$ 47.4                      | \$ 20.6  |
| Logistics services   | 1.5                            | 1.8      | 3.4                          | 3.3      |
| Real Estate:   |                                |          |                              |          |
| Leasing  | 8.5                            | 11.0     | 17.6                         | 23.0     |
| Sales  | 8.0                            | 9.6      | 29.4                         | 15.2     |
| Less amounts reported in discontinued operations             | (9.2)                          | (12.4)   | (30.4)                       | (24.0)   |
| Agribusiness   | 1.8                            | (11.3)   | 0.7                          | (13.2)   |
| Total operating profit                                       | 47.6                           | 19.8     | 68.1                         | 24.9     |
| Interest Expense   | (6.5)                          | (6.9)    | (13.0)                       | (12.5)   |
| General Corporate Expenses                                   | (4.5)                          | (4.5)    | (11.1)                       | (10.6)   |
| Income From Continuing Operations Before                     |                                |          |                              |          |
| Income Taxes   | 36.6                           | 8.4      | 44.0                         | 1.8      |
| Income Tax Expense   | 13.7                           | 3.4      | 17.6                         | 1.0      |
| Income From Continuing Operations                            | 22.9                           | 5.0      | 26.4                         | 0.8      |
| Income From Discontinued Operations (net of<br>income taxes) | 6.0                            | 7.6      | 19.8                         | 14.8     |
| Net Income   | \$ 28.9                        | \$ 12.6  | \$ 46.2                      | \$ 15.6  |

(9) Subsequent Events: On July 29, 2010, Matson announced a second, weekly service between the ports of Hong Kong, Shenzhen, Shanghai, and Long Beach, with full operations expected to commence in early October 2010. This new China service will utilize five time-chartered ships. Additional containers and equipment will be purchased for the new service and have an estimated acquisition cost of \$50 to \$60 million. Losses generated from the start-up phase of the new service are expected to reduce 2010 Ocean Transportation operating profit by \$10 to \$15 million, with the majority of these losses recognized in the fourth quarter of 2010.

On July 20, 2010, the Company acquired, with \$38 million of 1031 tax-deferred proceeds, the Komohana Industrial Park (“Komohana”), a fee simple, fully-zoned 35-acre industrial complex located in Kapolei, West Oahu. The property includes five single and multi-tenant warehouse buildings totaling 238,300 square feet of leasable space, together with 24 acres of land that are leased to two tenants.

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following analysis of the consolidated financial condition and results of operations of Alexander & Baldwin, Inc. and its subsidiaries (collectively, the "Company") should be read in conjunction with the condensed consolidated financial statements and related notes thereto included in Item 1 of this Form 10-Q.

### FORWARD-LOOKING STATEMENTS

The Company, from time to time, may make or may have made certain forward-looking statements, whether orally or in writing, such as forecasts and projections of the Company's future performance or statements of management's plans and objectives. These statements are "forward-looking" statements as that term is defined in the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may be contained in, among other things, Securities and Exchange Commission ("SEC") filings, such as the Forms 10-K, 10-Q and 8-K, the Annual Report to Shareholders, press releases made by the Company, the Company's Internet Web sites (including Web sites of its subsidiaries), and oral statements made by the officers of the Company. Except for historical information contained in these written or oral communications, such communications contain forward-looking statements. New risk factors emerge from time to time and it is not possible for the Company to predict all such risk factors, nor can it assess the impact of all such risk factors on the Company's business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Accordingly, forward-looking statements cannot be relied upon as a guarantee of future results and involve a number of risks and uncertainties that could cause actual results to differ materially from those projected in the statements, including, but not limited to the factors that are described in Part I, Item 1A under the caption of "Risk Factors" of the Company's 2009 Annual Report on Form 10-K. The Company is not required, and undertakes no obligation, to revise or update forward-looking statements or any factors that may affect actual results, whether as a result of new information, future events, or circumstances occurring after the date of this report.

### OVERVIEW

Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is designed to provide a discussion of the Company's financial condition, results of operations, liquidity and certain other factors that may affect its future results from the perspective of management. The discussion that follows is intended to provide information that will assist in understanding the changes in the Company's financial statements from period to period, the primary factors that accounted for those changes, and how certain accounting principles, policies and estimates affect the Company's financial statements. MD&A is provided as a supplement to the condensed consolidated financial statements and notes herein, and should be read in conjunction with the Company's 2009 Annual Report on Form 10-K as well as the Company's reports on Forms 10-Q and 8-K and other publicly available information.

MD&A is presented in the following sections:

- Business Overview
- Consolidated Results of Operations
- Analysis of Operating Revenue and Profit by Segment
- Liquidity and Capital Resources
- Business Outlook
- Other Matters

## BUSINESS OVERVIEW

Alexander & Baldwin, Inc. (“A&B”), founded in 1870, is a multi-industry corporation headquartered in Honolulu that operates in five segments in three industries—Transportation, Real Estate, and Agribusiness.

**Transportation:** The Transportation Industry consists of Ocean Transportation and Logistics Services segments. The Ocean Transportation segment, which is conducted through Matson Navigation Company, Inc. (“Matson”), a wholly-owned subsidiary of A&B, is an asset-based business that derives its revenue primarily through the carriage of containerized freight between various U.S. Pacific Coast, Hawaii, Guam, China and other Pacific island ports. Additionally, the Ocean Transportation segment has a 35 percent interest in an entity that provides terminal and stevedoring services at U.S. Pacific Coast facilities.

The Logistics Services segment, which is conducted through Matson Integrated Logistics, Inc. (“MIL”), a wholly-owned subsidiary of Matson, is a non-asset based business that is a provider of domestic and international rail intermodal service (“Intermodal”), long-haul and regional highway brokerage, specialized hauling, flat-bed and project work, less-than-truckload, expedited/air freight services, and warehousing and distribution services (collectively “Highway”). Warehousing and distribution services are provided by Matson Global Distribution Services, Inc. (“MGDS”), a subsidiary of MIL.

**Real Estate:** The Real Estate Industry consists of two segments, both of which have operations in Hawaii and on the U.S. Mainland. The Real Estate Sales segment generates its revenues through the development and sale of land and commercial and residential properties. The Real Estate Leasing segment owns, operates, and manages retail, office, and industrial properties. Real estate activities are conducted through A&B Properties, Inc. and various other wholly-owned subsidiaries of A&B.

**Agribusiness:** Agribusiness contains one segment and produces bulk raw sugar, specialty food-grade sugars, molasses, green coffee and roasted coffee; markets and distributes roasted coffee, green coffee and specialty food-grade sugars; provides general trucking services, mobile equipment maintenance, and repair services in Hawaii; and generates and sells, to the extent not used in the Company’s operations, electricity. The Company is also the sole member in Hawaiian Sugar & Transportation Cooperative (“HS&TC”), a cooperative that provides raw sugar marketing and transportation services. HS&TC was consolidated with the Company’s results beginning December 1, 2009.

## CONSOLIDATED RESULTS OF OPERATIONS

Consolidated – Second quarter of 2010 compared with 2009

| (dollars in millions)                         | Quarter Ended June 30, |          | Change |
|---|------------------------|----------|--------|
|   | 2010                   | 2009     |        |
| Operating revenue                             | \$ 398.9               | \$ 351.0 | 14%    |
| Operating costs and expenses                  | 356.5                  | 336.0    | 6%     |
| Operating income                              | 42.4                   | 15.0     | 2.8X   |
| Other income and (expense)                    | (5.8)                  | (6.6)    | 12%    |
| Income before taxes                           | 36.6                   | 8.4      | 4.4X   |
| Income tax expense                            | 13.7                   | 3.4      | 4.0X   |
| Discontinued operations (net of income taxes) | 6.0                    | 7.6      | -21%   |
| Net income                                    | \$ 28.9                | \$ 12.6  | 2.3X   |
| Basic earnings per share                      | \$ 0.70                | \$ 0.31  | 2.3X   |
| Diluted earnings per share                    | \$ 0.70                | \$ 0.31  | 2.3X   |

Consolidated operating revenue for the second quarter of 2010 increased \$47.9 million, or 14 percent, compared with the second quarter of 2009. This increase was due principally to \$38.7 million in higher revenue for Ocean Transportation and \$8.3 million in higher revenue from Logistics Services. The reasons for the revenue changes are described below, by business segment, in the Analysis of Operating Revenue and Profit by Segment.

Consolidated operating costs and expenses for the second quarter of 2010 increased \$20.5 million, or 6 percent, compared with the second quarter of 2009 due principally to \$32.5 million in higher operating costs for the Transportation Industry segments, partially offset by a \$12.3 million decrease in Agribusiness costs. The reasons for the operating cost and expense changes are described below, by business segment, in the Analysis of Operating Revenue and Profit by Segment.

Other income and (expense) decreased \$0.8 million in the second quarter of 2010, primarily due to a \$0.7 million gain related to proceeds from an insurance policy.

Income taxes for the second quarter of 2010 increased by \$10.3 million compared to the second quarter of 2009 due to higher earnings from continuing operations. The effective tax rate for the second quarter of 2010 decreased relative to the second quarter of 2009 due principally to non-deductible expenses in both periods that had a lesser impact on the 2010 effective tax rate because of the higher income relative to 2009.

Consolidated – First half of 2010 compared with 2009

| (dollars in millions)                         | Six Months Ended June 30, |          |  |        |
|---|---------------------------|----------|--|--------|
|   | 2010                      | 2009     |  | Change |
| Operating revenue                             | \$ 743.6                  | \$ 665.8 |  | 12%    |
| Operating costs and expenses                  | 689.1                     | 651.9    |  | 6%     |
| Operating income                              | 54.5                      | 13.9     |  | 3.9X   |
| Other income and (expense)                    | (10.5)                    | (12.1)   |  | 13%    |
| Income before taxes                           | 44.0                      | 1.8      |  | 24.4X  |
| Income taxes                                  | 17.6                      | 1.0      |  | 17.6X  |
| Discontinued operations (net of income taxes) | 19.8                      | 14.8     |  | 34%    |
| Net income                                    | \$ 46.2                   | \$ 15.6  |  | 3.0X   |
| Basic earnings per share                      | \$ 1.12                   | \$ 0.38  |  | 2.9X   |
| Diluted earnings per share                    | \$ 1.12                   | \$ 0.38  |  | 2.9X   |

Consolidated operating revenue for the first half of 2010 increased \$77.8 million, or 12 percent, compared with the first half of 2009. This increase was due principally to \$67.1 million in higher revenue for Ocean Transportation, \$9.2 million in higher revenue for Logistics Services, \$4.0 million in higher revenue from Real Estate Sales (after excluding revenue from discontinued operations) and \$3.1 million in higher revenue from Real Estate Leasing (after excluding leasing revenue from assets classified as discontinued operations), partially offset by \$2.9 million in lower Agribusiness revenue. The reasons for the revenue change are described below, by business segment, in the Analysis of Operating Revenue and Profit by Segment.

Consolidated operating costs and expenses for the first half of 2010 increased \$37.2 million, or 6 percent, compared with the first half of 2009 due to \$60.8 million in higher costs for the Transportation Industry Segments, \$3.4 million in higher costs for the Real Estate Industry Segments, partially offset by \$16.7 million in lower Agribusiness costs and \$5.6 million in lower general and administrative costs. The reasons for the operating cost and expense changes are described below, by business segment, in the Analysis of Operating Revenue and Profit by Segment.

Other expense decreased \$1.6 million in the first half of 2010 compared with the first half of 2009, due primarily to a \$0.7 million investment gain and a \$0.7 million gain related to proceeds from an insurance policy.

Income taxes in the first half of 2010 were higher than the first half of 2009 due primarily to higher income. The lower effective tax rate in 2010 was due to the same reasons cited for the quarter.

## ANALYSIS OF OPERATING REVENUE AND PROFIT BY SEGMENT

## TRANSPORTATION INDUSTRY

## Ocean Transportation – Second quarter of 2010 compared with 2009

| (dollars in millions)   | Quarter Ended June 30, |          |  | Change |
|-------------------------|------------------------|----------|--|--------|
|                         | 2010                   | 2009     |  |        |
| Revenue                 | \$ 257.2               | \$ 218.5 |  | 18%    |
| Operating profit        | \$ 37.0                | \$ 21.1  |  | 75%    |
| Operating profit margin | 14.4%                  | 9.7%     |  |        |
| Volume (Units)*         |                        |          |  |        |
| Hawaii containers       | 33,700                 | 34,300   |  | -2%    |
| Hawaii automobiles      | 21,100                 | 27,200   |  | -22%   |
| China containers        | 15,000                 | 11,100   |  | 35%    |
| Guam containers         | 4,200                  | 3,600    |  | 17%    |

\* Container volumes included for the period are based on the voyage departure date, but revenue and operating profit are adjusted to reflect the percentage of revenue and operating profit earned during the reporting period for voyages that straddle the beginning and/or end of each reporting period.

Ocean Transportation revenue for the second quarter of 2010 increased \$38.7 million, or 18 percent, compared with the second quarter of 2009. The revenue increase was principally due to a \$17.1 million increase in fuel surcharges due to higher fuel prices in 2010 as compared to 2009, a \$15.9 million increase in revenue resulting from higher yields and improved cargo mix, principally in the China trade, and a \$4.6 million net revenue increase related to higher volume in China and Guam, partially offset by a decrease in Hawaii volume that was primarily related to the timing of automobile shipments.

Total Hawaii container volume was down 2 percent compared to the second quarter of 2009, reflecting lower shipments of construction materials and a reduction in eastbound cargo, principally agricultural products. Matson's Hawaii automobile volume for the quarter was 22 percent lower than the second quarter of last year, due primarily to the timing of automobile rental fleet replacement activity. China container volume increased 35 percent in the second quarter of 2010 compared with 2009, principally due to an increase in market demand and capacity reductions by other shipping lines. Guam container volume increased 17 percent in the second quarter of 2010, due to an increase in market demand related, in part, to activities associated with the expected U.S. military build-up.

Operating profit for the second quarter of 2010 increased \$15.9 million, or 75 percent, compared with the second quarter of 2009. The increase in operating profit was principally due to a \$15.9 million increase in yields, primarily related to China, a \$4.4 million increase related to a net increase in volume driven by the China trade, and a \$2.8 million reduction in vessel expenses. The improvement in operating profit was partially offset by increased terminal handling costs of \$7.0 million, resulting from contractual increases in terminal fees and handling charges, and a \$2.2 million increase in purchased transportation expenses related to the overall higher volume. Matson's share of SSAT joint venture earnings increased by \$2.1 million, principally due to higher container lift volumes in 2010, but also due to SSAT's cost saving initiatives implemented in 2009.

## Ocean Transportation – First half of 2010 compared with 2009

Six Months Ended June 30,

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| (dollars in millions)   | 2010     | 2009     | Change |
|-------------------------|----------|----------|--------|
| Revenue                 | \$ 486.7 | \$ 419.6 | 16%    |
| Operating profit        | \$ 47.4  | \$ 20.6  | 2.3X   |
| Operating profit margin | 9.7%     | 4.9%     |        |
| Volume (Units)*         |          |          |        |
| Hawaii containers       | 65,100   | 66,800   | -3%    |
| Hawaii automobiles      | 42,900   | 41,600   | 3%     |
| China containers        | 28,200   | 20,700   | 36%    |
| Guam containers         | 7,700    | 7,000    | 10%    |

\* Container volumes included for the period are based on the voyage departure date, but revenue and operating profit are adjusted to reflect the percentage of revenue and operating profit earned during the reporting period for voyages that straddle the beginning and/or end of the reporting period.

Ocean Transportation revenue for the first half of 2010 increased \$67.1 million, or 16 percent, compared with the first half of 2009. This increase was due principally to a \$29.7 million increase in fuel surcharges stemming from higher fuel prices, a \$17.2 million increase in revenue due to higher yields, principally in the China trade, and a \$15.3 million increase in revenue related to overall higher volumes.

Container volume in Hawaii was down 3 percent for the first half of 2010 for the same reasons cited for the quarter. Auto volume increased in the first half of 2010 due to higher new car shipments from manufacturers to Hawaii, but was also related to the timing of automobile rental fleet replacement activity. China and Guam container volumes increased 36 percent and 10 percent, respectively, for the same reasons cited for the quarter.

Operating profit for the first half of 2010 more than doubled to \$47.4 million, compared with the first half of 2009. The increase in operating profit was principally due to the yield and volume improvement in China cited previously, but was also due to a \$6.0 million charge recorded in the first quarter of 2009 related to Matson's 2009 workforce reduction program. The improvement in operating profit was partially offset by increased terminal handling costs of \$13.9 million resulting from contractual increases, and increased purchased transportation expenses of \$3.1 million that were driven by higher volumes. Matson's share of SSAT joint venture earnings increased by \$4.6 million due to higher container lift volumes in 2010, but were also due to cost saving initiatives implemented in 2009.



## Logistics Services – Second quarter of 2010 compared with 2009

| (dollars in millions)   | Quarter Ended June 30, |         |        |
|-------------------------|------------------------|---------|--------|
|                         | 2010                   | 2009    | Change |
| Intermodal revenue      | \$ 51.7                | \$ 46.8 | 10%    |
| Highway revenue         | 36.9                   | 33.5    | 10%    |
| Total Revenue           | \$ 88.6                | \$ 80.3 | 10%    |
| Operating profit        | \$ 1.5                 | \$ 1.8  | -17%   |
| Operating profit margin | 1.7%                   | 2.2%    |        |

Logistics Services revenue for the second quarter of 2010 increased \$8.3 million, or 10 percent, compared with the second quarter of 2009. This increase was principally due to higher Intermodal and Highway volumes, which increased by 3 percent and 11 percent, respectively. The increase in volumes is reflective of improving economic activity and a continued focus on sales efforts by the Company.

Logistics Services operating profit for the second quarter of 2010 decreased \$0.3 million, or 17 percent, compared with the second quarter of 2009. Operating profit decreased principally due to lower volume at the Company's warehousing facilities, as well as lower intermodal yields impacted by competition and equipment capacity, but was partially offset by improved Highway and Intermodal volumes and Highway yields.

## Logistics Services – First half of 2010 compared with 2009

| (dollars in millions)   | Six Months Ended June 30, |          |        |
|-------------------------|---------------------------|----------|--------|
|                         | 2010                      | 2009     | Change |
| Intermodal revenue      | \$ 96.3                   | \$ 91.3  | 5%     |
| Highway revenue         | 69.4                      | 65.2     | 6%     |
| Total Revenue           | \$ 165.7                  | \$ 156.5 | 6%     |
| Operating profit        | \$ 3.4                    | \$ 3.3   | 3%     |
| Operating profit margin | 2.1%                      | 2.1%     |        |

Logistics revenue for the first half of 2010 increased \$9.2 million, or 6 percent, compared with the first half of 2009. This increase was principally due to higher Intermodal and Highway volumes, which increased by 2 percent and 13 percent, respectively. These increases were due to the same reasons cited for the quarter. Highway volume also benefited from an improvement in less-than-truckload business and a large military contract move in the first quarter.

Logistics operating profit for the first half of 2010 increased \$0.1 million, or 3 percent, compared with the first half of 2009. The increase in operating profit was principally the result of higher volumes previously cited and lower general and administrative expenses, but was partially offset by lower Intermodal yields.

## REAL ESTATE INDUSTRY

Real Estate Leasing and Real Estate Sales revenue and operating profit are analyzed before subtracting amounts related to discontinued operations. This is consistent with how the Company evaluates and makes decisions regarding capital allocation, acquisitions, and dispositions for the Company's real estate businesses. A discussion of discontinued operations for the real estate business is included separately.

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Effect of Property Sales Mix on Operating Results: Direct year-over-year comparison of the real estate sales results may not provide a consistent, measurable barometer of future performance because results from period to period are significantly affected by the mix and timing of property sales. Operating results, by virtue of each project's asset class, geography, and timing, are inherently episodic. Earnings from joint venture investments are not included in segment revenue, but are included in operating profit. The mix of real estate sales in any year or quarter can be diverse and can include developed residential real estate, commercial properties, developable subdivision lots, undeveloped land, and property sold under threat of condemnation. The sale of undeveloped land and vacant parcels in Hawaii generally provides higher margins than does the sale of developed and commercial property, due to the low historical-cost basis of the Company's Hawaii land. Consequently, real estate sales revenue trends, cash flows from the sales of real estate, and the amount of real estate held for sale on the balance sheets do not necessarily indicate future profitability trends for this segment. Additionally, the operating profit reported in each quarter does not necessarily follow a percentage of sales trend because the cost basis of property sold can differ significantly between transactions.

Real Estate Leasing – Second quarter of 2010 compared with 2009

| (dollars in millions)             | Quarter Ended June 30, |         |        |
|-----------------------------------|------------------------|---------|--------|
|                                   | 2010                   | 2009    | Change |
| Revenue                           | \$ 23.2                | \$ 25.9 | -10%   |
| Operating profit                  | \$ 8.5                 | \$ 11.0 | -23%   |
| Operating profit margin           | 36.6%                  | 42.5%   |        |
| Occupancy Rates:                  |                        |         |        |
| Mainland                          | 86%                    | 84%     | 2%     |
| Hawaii                            | 93%                    | 95%     | -2%    |
| Leasable Space (million sq. ft.): |                        |         |        |
| Mainland                          | 7.0                    | 7.1     | -1%    |
| Hawaii                            | 1.2                    | 1.3     | -8%    |

Real Estate Leasing revenue for the second quarter of 2010, before subtracting amounts presented as discontinued operations, was 10 percent lower than 2009, principally due to the revenue impact resulting from the timing of acquisitions and dispositions as well as lower rents in the mainland portfolio. Properties sold under the Company's 1031 program are generally replaced within 180 days of the sale; however, revenue and operating profit for the current period, as compared to a prior period, may be lower because of the interim period that elapses between sale and reinvestment, or if the proceeds are not reinvested because a suitable replacement property that meets the Company's investment criteria cannot be found.

Operating profit for the second quarter of 2010, before subtracting amounts presented as discontinued operations, was 23 percent lower than 2009, due principally to lower rents in the mainland portfolio, as well as the timing impact of acquisitions and dispositions, as previously described.

Leasable space was reduced by 218,500 square feet in the second quarter of 2010 compared with the second quarter of 2009, principally due to the following activity between July 1, 2009 and June 30, 2010:

| Dispositions |                               |                 | Acquisitions |                                   |                 |
|--------------|-------------------------------|-----------------|--------------|-----------------------------------|-----------------|
| Date         | Property                      | Leasable sq. ft | Date         | Property                          | Leasable sq. ft |
| 5-10         | Valley Freeway (WA)           | 228,200         | 4-10         | Lanihau Marketplace (HI)          | 88,300          |
| 2-10         | Kele Center (HI)              | 14,800          | 1-10         | Meadows on the Parkway (CO)       | 216,400         |
| 1-10         | Mililani Shopping Center (HI) | 180,300         | 12-09        | Firestone Boulevard Building (CA) | 28,100          |
| 12-09        |                               | 104,600         | 9-09         |                                   | 113,800         |

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|       |                                   |         |      |                                |         |
|-------|-----------------------------------|---------|------|--------------------------------|---------|
|       | Village at Indian Wells<br>(CA)   |         |      | Waipio Shopping Center<br>(HI) |         |
| 10-09 | Pacific Guardian Tower<br>(HI)    | 130,600 | 8-09 | Northpoint Industrial<br>(CA)  | 119,400 |
| 9-09  | San Jose Avenue<br>Warehouse (CA) | 126,000 |      |                                |         |
|       | Total Dispositions                | 784,500 |      | Total Acquisitions             | 566,000 |

Real Estate Leasing – First half of 2010 compared with 2009

| (dollars in millions)   | Six Months Ended June 30, |         |        |
|-------------------------|---------------------------|---------|--------|
|                         | 2010                      | 2009    | Change |
| Revenue                 | \$ 46.8                   | \$ 53.1 | -12%   |
| Operating profit        | \$ 17.6                   | \$ 23.0 | -23%   |
| Operating profit margin | 37.6%                     | 43.3%   |        |
| Occupancy Rates:        |                           |         |        |
| Mainland                | 85%                       | 87%     | -2%    |
| Hawaii                  | 93%                       | 95%     | -2%    |

Real Estate Leasing revenue for the first half of 2010, before subtracting amounts presented as discontinued operations, was 12 percent lower than 2009, principally due to lower rents and occupancies in the mainland portfolio and the revenue impact resulting from the timing of acquisitions and dispositions previously described.

Operating profit for the first half of 2010, before subtracting amounts presented as discontinued operations, was 23 percent lower than 2009, principally due to the same reasons cited for the quarter.

## Real Estate Sales – Second quarter and first half of 2010 compared with 2009

| (dollars in millions)                  | Quarter Ended June 30, |         |        |
|--|------------------------|---------|--------|
|  | 2010                   | 2009    | Change |
| Improved property sales                | \$ 15.5                | \$ 13.1 | 18%    |
| Development sales                      | 1.4                    | 2.5     | -44%   |
| Unimproved/other property sales        | 5.1                    | 5.7     | -11%   |
| Total revenue                          | \$ 22.0                | \$ 21.3 | 3%     |
| Operating profit before joint ventures | \$ 8.2                 | \$ 9.4  | -13%   |
| Earnings from joint ventures           | (0.2)                  | 0.2     | NM     |
| Total operating profit                 | \$ 8.0                 | \$ 9.6  | -17%   |

| (dollars in millions)                                     | Six Months Ended June 30, |         |        |
|---|---------------------------|---------|--------|
|   | 2010                      | 2009    | Change |
| Improved property sales                                   | \$ 70.7                   | \$ 33.2 | 2.1X   |
| Development sales   | 2.1                       | 2.9     | -28%   |
| Unimproved/other property sales                           | 9.5                       | 10.4    | -9%    |
| Total revenue   | \$ 82.3                   | \$ 46.5 | 77%    |
| Operating profit before joint ventures and insurance gain | \$ 30.3                   | \$ 15.0 | 2.0X   |
| Earnings from joint ventures                              | (0.9)                     | 0.2     | NM     |
| Total operating profit                                    | \$ 29.4                   | \$ 15.2 | 93%    |

2010 Second Quarter: Real Estate Sales revenue and operating profit, before subtracting amounts presented as discontinued operations, were \$22.0 million and \$8.0 million, respectively, and included the sale of Valley Freeway Corporate Park (an industrial property in Washington State), a residential unit on Oahu, and a leased fee parcel and five vacant parcel sales on Maui.

2010 First Half: Revenue for the first half of 2010, before subtracting amounts presented as discontinued operations, was \$82.3 million and, in addition to the sales described above, included the sales of the Mililani Shopping Center on Oahu, Kele Center on Maui, a 75-acre parcel to Kauai County for affordable housing, and three residential units on Oahu. Real Estate Sales operating profit for the first half of 2010 included, in addition to the sales described above, \$1.8 million from the payoff of an investment in a non-performing mortgage loan that was acquired in the fourth quarter of 2009, and five residential units on Maui and the Big Island, partially offset by other joint venture holding costs.

2009 Second Quarter: Real Estate Sales revenue and operating profit, before subtracting amounts presented as discontinued operations, were \$21.3 million and \$9.6 million, respectively, and included the sale of Hawaii Business Park on Oahu, two leased fee parcels in Kahului on Maui, four residential units on Oahu and Kauai, and two vacant parcels on Maui.

2009 First Half: Real Estate Sales revenue for the first half of 2009, before subtracting amounts presented as discontinued operations, was \$46.5 million and, in addition to the 2009 second quarter sales noted above, included the sale of the Southbank II office building in Arizona, two leased fee parcels in Kahului on Maui, and one residential unit on Kauai. In addition to the sales described above, Real Estate Sales operating profit for the first quarter of 2009 included one residential unit on Maui and rental revenue from a retail center development in California, offset by holding costs for other joint venture developments.

## Real Estate Discontinued Operations – 2010 compared with 2009

The revenue and operating profit related to discontinued operations were as follows:

| (dollars in millions, before tax) | Quarter Ended<br>June 30, |         | Six Months Ended<br>June 30, |         |
|-----------------------------------|---------------------------|---------|------------------------------|---------|
|                                   | 2010                      | 2009    | 2010                         | 2009    |
| Sales revenue                     | \$ 18.1                   | \$ 16.9 | \$ 73.3                      | \$ 41.5 |
| Leasing revenue                   | \$ 0.2                    | \$ 4.5  | \$ 0.8                       | \$ 10.2 |
| Sales operating profit            | \$ 9.2                    | \$ 10.0 | \$ 29.9                      | \$ 18.4 |
| Leasing operating profit          | \$ --                     | \$ 2.4  | \$ 0.5                       | \$ 5.6  |

2010: The revenue and expenses related to the sales of the Mililani Shopping Center on Oahu, Kele Center on Maui, Valley Freeway Corporate Park in Washington state, and a leased fee parcel on Maui have been classified as discontinued operations.

2009: The revenue and expenses related to the sale of Hawaii Business Park, an industrial property on Oahu, Southbank II, an office building in Arizona, and various parcels on Maui have been classified as discontinued operations.

The leasing revenue and operating profit noted above includes the results for properties that were sold through June 30, 2010 and, if applicable, the operating results of properties still owned, but meet the definition of “discontinued operations” under FASB ASC Subtopic 205-20. The leasing revenue and operating profit for the first half of 2010 and 2009 have been restated to reflect property that was classified as discontinued operations subsequent to June 30, 2009.

#### AGRIBUSINESS

As of December 1, 2009, the Company began consolidating the results of the Hawaiian Sugar & Transportation Cooperative (“HS&TC”) because the Company became the sole member. Since HS&TC is a wholly-owned consolidated subsidiary, revenue recognition on raw sugar and molasses sales occurs when HS&TC delivers the sugar and molasses to the Company’s third-party customers. Prior to consolidation, the Company recognized revenue when the raw sugar or molasses was delivered to HS&TC and title and risk of loss had passed. As a result of this consolidation, the timing of revenue recognition differs between 2009 and 2010 and results in year-over-year variances that are further described below.

## Agribusiness – Second quarter of 2010 compared with 2009

| (dollars in millions)   | Quarter Ended June 30, |           |        |
|-------------------------|------------------------|-----------|--------|
|                         | 2010                   | 2009      | Change |
| Revenue                 | \$ 29.8                | \$ 29.2   | 2%     |
| Operating profit (loss) | \$ 1.8                 | \$ (11.3) | NM     |
| Tons sugar produced     | 72,500                 | 43,300    | 67%    |
| Tons sugar sold         | 22,700                 | 30,800    | -26%   |

Agribusiness revenue for the second quarter of 2010 increased \$0.6 million, or 2 percent, compared with the second quarter of 2009. The increase was primarily due to \$2.6 million in higher bulk raw sugar revenue, principally the result of higher sugar prices that were partially offset by lower sales volume, \$1.0 million in higher power sales revenue resulting from higher selling prices and volumes, and \$1.0 million in higher coffee revenues related to higher volume. These increases were partially offset by \$1.8 million lower specialty sugar revenue resulting from lower sales volumes and a \$1.5 million reduction in molasses revenues related to lower sales volume. Bulk raw sugar and molasses sales volumes were lower than production volumes in 2010 due to the timing of physical deliveries and the change in the point of revenue recognition resulting from the aforementioned consolidation of HS&TC.

Operating profit for the second quarter of 2010 increased \$13.1 million compared with the second quarter of 2009. The increase was primarily due to a \$12.1 million improvement in raw sugar margins caused by a lower volume of sugar sold in the second quarter of 2010 at lower negative margins, as compared to a higher volume of sugar sold at higher negative margins in the second quarter of 2009. The reduction in negative margin per ton in the second quarter of 2010 is the result of higher sugar prices and an increase in the projected full-year volume of sugar production over which costs are allocated.

## Agribusiness – First half of 2010 compared with 2009

| (dollars in millions)   | Six Months Ended June 30, |           |        |
|-------------------------|---------------------------|-----------|--------|
|                         | 2010                      | 2009      | Change |
| Revenue                 | \$ 44.0                   | \$ 46.9   | -6%    |
| Operating profit (loss) | \$ 0.7                    | \$ (13.2) | NM     |
| Tons sugar produced     | 72,500                    | 55,500    | 31%    |
| Tons sugar sold         | 22,700                    | 39,500    | -43%   |

Agribusiness revenue for the first half of 2010 decreased \$2.9 million, or 6 percent, compared with the first half of 2009. The decrease was primarily due to \$2.0 million lower Maui Brand specialty sugar revenue resulting from lower sales volume and \$1.3 million in lower molasses sales revenue resulting from lower sales volume. The decrease in revenues was partially offset by a \$1.5 million increase in power sales revenue from higher prices that were partially offset by lower volume, and a \$1.5 million increase in coffee revenue due to higher sales volume.

Operating profit for the first half of 2010 increased \$13.9 million compared with the first half of 2009. The increase was primarily due to a \$14.9 million improvement in raw sugar sales margins, for the same reasons described for the quarter, partially offset by a \$1.9 million lower of cost or market adjustment to coffee inventory in the first quarter of 2010 that was primarily related to the reduced market value of green coffee bean inventory.

Year-to-date sugar production was 31 percent higher in 2010 than in 2009 due principally to higher average yields per acre. The higher yields in 2010 were principally the result of improved growing conditions and factory enhancements.

## LIQUIDITY AND CAPITAL RESOURCES

**Overview:** Cash flows provided by operating activities are generally the Company's primary source of liquidity. Additional sources of liquidity were provided by available cash and cash equivalent balances as well as borrowings on available credit facilities.

**Cash Flows:** Cash flows from operating activities totaled \$39 million for the first half of 2010, compared with \$46 million for the first half of 2009. This decrease was due principally to a \$16 million investment in two fully-entitled urban development sites on Oahu in the second quarter of 2010, partially offset by higher Matson earnings and improved Agribusiness results.

Cash flows used in investing activities totaled \$51 million for the first half of 2010, compared with cash flows provided by investing activities of \$3 million in the first half of 2009. The increase in net cash used in investing activities was due principally to a net \$29 million increase in investments in 2010, principally related to investments in the Company's Kukui'ula joint venture, a \$5 million increase in capital expenditures in 2010, and the receipt of \$23 million of expired 1031 funds during the first quarter of 2009.

Capital expenditures for the first half of 2010 totaled \$24 million compared with \$19 million for the first half of 2009. Capital expenditures for the first half of 2010 included \$15 million for the purchase of transportation-related assets, \$5 million for real estate related acquisitions, development and property improvements, and \$4 million related to agricultural operations. The \$24 million reported in capital expenditures on the condensed consolidated statement of cash flows for 2010 excludes \$53 million of tax-deferred real estate purchases under Section 1031 of the IRS code since the Company did not actually take control of the cash during the exchange period. The 2009 expenditures included \$9 million for the purchase of transportation-related assets, \$8 million for real estate related acquisitions, development and property improvements, and \$2 million related to agricultural operations. The \$19 million reported in capital expenditures on the condensed consolidated statement of cash flows for 2009 excludes \$50 million of tax-deferred purchases since the Company did not actually take control of the cash during the exchange period.

Cash flows provided by financing activities were \$32 million for the first half of 2010, compared with cash flows used in financing activities of \$56 million during the first half of 2009. The increase in cash flows from financing activities was principally due to a net \$55 million increase in debt in 2010, compared to a net \$30 million reduction of debt in 2009. The increase in debt in the first half of 2010 was principally driven by a \$52 million increase in real estate investments and development projects, as compared to the first half of 2009.

The Company believes that funds generated from results of operations, available cash and cash equivalents, and available borrowings under credit facilities will be sufficient to finance the Company's business requirements for the next fiscal year, including working capital, capital expenditures, dividends, and potential acquisitions and stock repurchases. There can be no assurance, however, that the Company will continue to generate cash flows at or above current levels or that it will be able to maintain its ability to borrow under its available credit facilities.

**Sources of Liquidity:** Additional sources of liquidity for the Company, consisting of cash and cash equivalents, receivables, and sugar and coffee inventories, totaled \$253 million at June 30, 2010, an increase of \$38 million from December 31, 2009. The increase was due primarily to a \$20 million increase in cash and cash equivalents and a \$17 million increase in sugar and coffee inventories.

The Company also has various revolving credit and term facilities that provide additional sources of liquidity for working capital requirements or investment opportunities on a short-term as well as longer-term basis. The total debt as of June 30, 2010 was \$526 million compared to \$471 million at the end of 2009. The increase in debt during the first half of 2010 was principally due to \$65 million invested in real estate joint ventures and real estate development projects. As of June 30, 2010, available capacity under these facilities totaled \$357 million.

Balance Sheet: Working capital was \$19 million at June 30, 2010, an increase of \$9 million from the consolidated balance at the end of 2009. The increase in working capital was due primarily to a \$20 million increase in cash and cash equivalents, a \$15 million increase related to section 1031 proceeds that will be expiring and a \$9 million reduction to the current portion of long-term debt, partially offset by a \$30 million decrease in real estate held-for-sale inventory, principally related to the sale of the Mililani Shopping Center on Oahu, and a \$5 million reduction in accounts payable.

Tax-Deferred Real Estate Exchanges:Sales – During the second quarter of 2010, approximately \$20 million of proceeds from the sales of an industrial warehouse property in Kent, Washington, a leased fee parcel on Maui, and four non-core land holdings on Maui qualified for tax-deferral treatment under Internal Revenue Code Section 1031. During the second quarter of 2009, approximately \$19 million of proceeds from the sale of an industrial warehouse property on Oahu, two leased parcels on Maui, and five non-core land holdings on Maui qualified for tax-deferral treatment under Internal Revenue Code Section 1031.

Purchases – During the second quarter of 2010, the Company utilized \$23 million in proceeds from tax-deferred sales to purchase Lanihau Marketplace on the Big Island of Hawaii. There were no purchases during the second quarter of 2009 that utilized tax-deferred funds. During the first quarter of 2010, the Company utilized \$31 million in proceeds from tax-deferred sales to purchase the Meadows on the Parkway shopping center in Colorado. During the first quarter of 2009, the Company utilized \$55 million in proceeds from tax-deferred sales to purchase the Activity Distribution Center in California and the Waipio Industrial Center on Oahu.

The proceeds from 1031 tax-deferred sales are held in escrow pending future use to purchase new real estate assets. The proceeds from 1033 condemnations are held by the Company until the funds are redeployed. As of June 30, 2010, there were \$76 million in proceeds from tax-deferred sales that had not been reinvested. Approximately \$7 million of tax-deferred proceeds expired during the second quarter and were not reinvested. At June 30, 2010, an additional \$16 million of tax deferred proceeds are expected to expire without reinvestment.

The funds related to 1031 transactions are not included in cash flows from investing activities in the Condensed Consolidated Statement of Cash Flows but are disclosed as non-cash activities. For “reverse 1031” transactions, the Company purchases a property in anticipation of receiving funds from a future property sale. Funds used for reverse 1031 purchases are included as capital expenditures on the Condensed Consolidated Statement of Cash Flows and the related sales of property, for which the proceeds are linked, are included as property sales in the Statement.

Commitments, Contingencies and Off-balance Sheet Arrangements: A description of other commitments, contingencies, and off-balance sheet arrangements at June 30, 2010, and herein incorporated by reference, is included in Note 3 to the condensed consolidated financial statements of Item 1 in this Form 10-Q.

## BUSINESS OUTLOOK

All of the forward-looking statements made herein are qualified by the inherent risks of the Company’s operations and the markets it serves, as described more fully on pages 17-26 of the Form 10-K in the Company’s 2009 Annual Report.

The Company operates in multiple industries in domestic and international markets, and its operations are impacted by regional, national and international economic and market trends. A significant portion of the Company’s operations are centered in Hawaii and influenced by the fundamentals of the Hawaii economy. There are two primary public sources of periodic economic forecasts and data for the State of Hawaii: the University of Hawaii Economic Research Organization (UHERO) and the State’s Department of Business, Economic Development & Tourism (DBEDT). All of the information contained in the paragraph below has been derived from economic reports available on UHERO’s and DBEDT’s websites that provide more complete information about the status of and forecast for the Hawaii economy.



Both UHERO's and DBEDT's forecasts indicate the beginnings of economic recovery in Hawaii following the severe downturn resulting from the global economic crisis. The recovery, thus far, has been uneven, with certain sectors showing improvement and other sectors lagging. The most notable signs of economic recovery have been in tourism measures. Visitor air arrivals for the first half of the year were up 5.7 percent, principally driven by increases in visitors from the U.S. West, Japan and Canada, and visitor expenditures increased 7.8 percent over the same timeframe. Statewide hotel occupancies have shown positive year-over-year growth in eight of the last nine months, and occupancy was at 82 percent for the week ending July 17, a 7 percent improvement from a year ago. The outlook for tourism remains positive, as the airlines have announced a 6.4 percent increase in seats to Hawaii from June through August 2010. Other economic measures, such as residential real estate sales activity, also showed improvement with statewide sales of existing homes up 39 percent year-to-date through June compared to the same period a year ago. Median home prices on Oahu for the same comparative period increased 2.6 percent, but were down moderately on Maui, Kauai and the Big Island. One area that remains weak is construction, but local economists believe that construction is near a bottom and that growth will resume in 2012. Seasonally-adjusted unemployment in Hawaii was 6.3 percent in June, modestly lower than the 6.6 percent posted in May, and well below the national rate of 9.5 percent.

The U.S. Mainland is seeing modest economic growth, which has been positive for demand in Matson's China trade lane. However, persistently high unemployment and weakness in the Mainland real estate markets continue to negatively impact performance of the Company's Real Estate Leasing segment.

Transportation: Volumes and rates in Matson's China trade lane have been strong, driven by a combination of increasing U.S. demand and tighter shipping capacity. These favorable market dynamics resulted in a successful contract negotiation season that concluded at the end of April 2010. As a result, average rates increased approximately 50 percent for the second quarter of 2010, compared to average rates for the second quarter of 2009. The better-than-expected performance in this trade lane also demonstrates the Company's positive operating leverage in an improving rate environment. The Company expects the China rates and volumes seen in the second quarter to continue through 2010 and into 2011, subject to normal seasonality. In order to leverage the operating experience, infrastructure and customer base Matson has developed over the past several years in its China to Long Beach service, Matson recently announced a second, weekly service between the ports of Hong Kong, Shenzhen, Shanghai, and Long Beach. The new China string will utilize five time-chartered ships. Additional containers and equipment will also be purchased for the new service with an estimated acquisition cost of \$50 to \$60 million. Full operations are expected to begin in early October 2010. Losses generated from the start-up phase of the new service are expected to reduce 2010 Ocean Transportation operating profit by \$10 to \$15 million, with the majority of these losses recognized in the fourth quarter of 2010. The expected performance in the China trade lane could be tempered if freight rates and/or volumes decline.

Hawaii container volumes and yields for the first half of 2010 were relatively consistent with the first half of 2009. The Company continues to expect stable performance in this trade lane through 2010. Cost reductions and other performance improvement measures put in place over the last two years position the Company to benefit as economic growth in Hawaii strengthens.

Container volumes and rates in Guam were up slightly for the first half of 2010, compared to the first half of 2009. Container volume is projected to grow modestly for the remainder of 2010, with improvement in 2011, as the preparation for the relocation of a portion of U.S. troops and their dependants from Okinawa to Guam commences.

For the remainder of the year, Ocean Transportation is expected to achieve performance similar to its second quarter results, subject to normal seasonality and a reduction for the \$10 to \$15 million of start-up losses expected from the new China service.

Matson Integrated Logistics' first half performance improved slightly relative to the first half of 2009, despite downward pressure on Intermodal yields from competition and available capacity. Full-year results for this segment

are expected to be similar to 2009 results. The Company remains focused on organic growth opportunities and improving operating efficiencies, while seeking to expand into new markets through personnel recruiting initiatives.

Real Estate: Demand for quality real estate assets continues, resulting in favorable pricing in the sales of the Mililani Shopping Center on Oahu in January and the Valley Freeway property in Kent, Washington in May. These sales, which are episodic and opportunistic by nature, were the key drivers of improved real estate sales operating profit in the first half compared to the same period last year. For the balance of the year, the Company expects real estate sales to moderate from first half levels. The Company's 1031 reinvestment efforts remain active, and during the second quarter the Company reinvested \$23 million of proceeds from previous property sales into the acquisition of the 88,300 square-foot Lanihau Marketplace in Kailua-Kona, on the island of Hawaii. In addition, in July, the Company acquired the 35-acre Komohana industrial complex on Oahu with \$38 million of 1031 proceeds. During the first half of 2010, \$8 million of qualified 1031 proceeds from property sales expired. At quarter end, approximately \$76 million of qualified 1031 proceeds were available for reinvestment, which was reduced by the \$38 million that was subsequently invested in the aforementioned Komohana property. Of the remaining proceeds, \$16 million is expected to expire without reinvestment. The Company continues to evaluate opportunities to reinvest the balance of the proceeds into quality properties that meet its investment criteria.

The Company also remains active in seeking investment opportunities in Hawaii for development assets. In June, the Company purchased two fee-simple sites comprising 2.4 acres of prime urban real estate in Honolulu. The parcels are fully entitled and are approved for residential and commercial uses. The timing of this investment positions the Company to take advantage of the next upswing in the Honolulu urban residential housing market.

Real Estate Leasing operating profit of \$17.6 million for the first half of the year was \$5.4 million lower than for the same period last year, due principally to lower Mainland lease renewal rents, the timing of 1031 sales and acquisitions, and the aforementioned expiration of 1031 proceeds. Mainland rates appear to have stabilized in the quarter, however, and the Company noted increased leasing activity at its Mainland industrial and office properties. Occupancies at the Company's Hawaii properties remained relatively steady at 93 percent, and are expected to remain stable; however, the Company expects continued pressure on renewal rents. Due to the continuing impact of lower lease renewal rents, the timing of 1031 sales and acquisitions, and the impact of expired 1031 exchange proceeds, the Company expects Leasing operating profit for the balance of the year to be consistent with second quarter results.

Agribusiness: Agribusiness operating performance has shown dramatic, although expected, improvement in the first half of 2010 over the prior year. Most notably, sugar production has improved as a result of improved growing conditions and factory performance. Additionally, sugar prices remain at attractive levels, below the peak of earlier this year, but well above the recent historical average. Based on first-half production results, and the sugar prices that have been locked in for 2010, the Agribusiness segment could approach break-even profit levels in 2010. However, with only 40 percent of the expected crop harvested as of quarter end, full-year results cannot be predicted with certainty.

While year-to-date performance enhances the segment's near-term prospects, the Company's sugar operation continues to face external challenges to its long-term survival. As noted under Legal Proceedings on page 32 of this Form 10-Q, two water rulings in the second quarter have reduced HC&S' prospective access to irrigation water. While the resulting water loss does not immediately threaten near-term sugar production, it will result in a future suppression of sugar yields and will have an impact on the Company that will only be quantifiable over time. The Company continues its exploration of the potential to produce biofuels from sugar or other crops.



## OTHER MATTERS

**Dividends:** The Company's second quarter dividend of \$0.315 per share was paid on June 3, 2010 to shareholders of record as of the close of business on May 13, 2010. On June 24, 2010, the Company's Board of Directors announced a third-quarter 2010 dividend of \$0.315 per share, payable on September 2, 2010 to shareholders of record as of the close of business on August 5, 2010.

**Significant Accounting Policies:** The Company's significant accounting policies are described in Note 1 of the consolidated financial statements included in Item 8 of the Company's 2009 Form 10-K.

**Critical Accounting Estimates:** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, upon which the Management's Discussion and Analysis is based, requires that management exercise judgment when making estimates and assumptions about future events that may affect the amounts reported in the financial statements and accompanying notes. Future events and their effects cannot be determined with absolute certainty and actual results will, inevitably, differ from those critical accounting estimates. These differences could be material. The most significant accounting estimates inherent in the preparation of A&B's financial statements were described in Item 7 of the Company's 2009 Form 10-K.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Information concerning market risk is incorporated herein by reference to Item 7A of the Company's Form 10-K for the fiscal year ended December 31, 2009. There has been no material change in the quantitative and qualitative disclosures about market risk since December 31, 2009.

## ITEM 4. CONTROLS AND PROCEDURES

(a) **Disclosure Controls and Procedures.** The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective.

**Internal Control Over Financial Reporting.** There have not been any changes in the Company's internal control (b) over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

A&B owns 16,000 acres of watershed lands in East Maui that supply a significant portion of the irrigation water used by HC&S. A&B also held four water licenses to another 30,000 acres owned by the State of Hawaii in East Maui, which over the years has supplied approximately two-thirds of the irrigation water used by HC&S. The last of these water license agreements expired in 1986, and all four agreements were then extended as revocable permits that were renewed annually. In 2001, a request was made to the State Board of Land and Natural Resources (the "BLNR") to replace these revocable permits with a long-term water lease. Pending the conclusion by the BLNR of this contested case hearing on the request for the long-term lease, the BLNR has renewed the existing permits on a holdover basis. If the Company is not permitted to divert stream waters from State lands in East Maui for its use, it would have a material adverse effect on the Company's sugar-growing operations.

In addition, on May 24, 2001, petitions were filed by a third party, requesting that the Commission on Water Resource Management of the State of Hawaii ("Water Commission") amend interim instream flow standards ("IIFS") in 27 East Maui streams that feed the Company's irrigation system. On September 25, 2008, the Water Commission took action on eight of the petitions, resulting in some quantity of water being returned to the streams rather than being utilized for irrigation purposes. In May 2010, the Water Commission took action on the remaining 19 streams resulting in additional water being returned to the streams. A petition requesting a contested case hearing to challenge the Water Commission's decisions has been filed with the Commission by the opposing third party. A decision on whether to grant the petition is not expected until later this year.

On June 25, 2004, two organizations filed with the Water Commission a petition to amend IIFS for four streams in West Maui to increase the amount of water to be returned to these streams. The West Maui irrigation system provides approximately one-sixth of the irrigation water used by HC&S. The Water Commission issued a decision in June 2010, which required the return of water in two of the four streams. In July 2010, the two organizations appealed the Water Commission's decision.

The loss of East Maui and West Maui water as a result of the Water Commission's decisions will impose challenges to the Company's sugar growing operations. While the resulting water loss does not immediately threaten near-term sugar production, it will result in a future suppression of sugar yields and will have an impact on the Company that will only be quantifiable over time. The Company continues its exploration of the potential to produce biofuels from sugar or other crops, and periodic updates will be provided on this assessment as it progresses. Accordingly, the Company is unable to predict, at this time, the outcome or financial impact, if any, of the water proceedings.

In connection with the consolidated civil lawsuit against the Company and Matson purporting to be a class action in the U.S. District Court for the Western District of Washington in Seattle, the plaintiffs filed an amended complaint on May 28, 2010. The Company and Matson will continue to vigorously defend themselves in this lawsuit.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Issuer Purchases of Equity Securities

| Period           | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs |
|------------------|----------------------------------|------------------------------|--|--|
| Apr 1 - 30, 2010 | --                               | --                           | --   | --   |
| May 1 - 31, 2010 | --                               | --                           | --   | --   |
| Jun 1 - 30, 2010 | 810                              | 32.21                        | --   | --   |

(1) Represents shares accepted in satisfaction of tax withholding obligations upon option exercises or the vesting of non-vested common stock and restricted stock units.

ITEM 6. EXHIBITS

31.1 Certification of Chief Executive Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 Certification of Chief Financial Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALEXANDER & BALDWIN, INC.  
(Registrant)

Date: July 30, 2010

/s/ Christopher J. Benjamin  
Christopher J. Benjamin  
Senior Vice President,  
Chief Financial Officer and Treasurer

Date: July 30, 2010

/s/ Paul K. Ito  
Paul K. Ito  
Vice President, Controller and  
Assistant Treasurer

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EXHIBIT INDEX

- 31.1 Certification of Chief Executive Officer, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
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- 32 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
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