AMERCO /NV/ Form 10-O November 04, 2009

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### Form 10-Q

(Mark One)

ROUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2009

or

£TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

|             | Registrant, State of  |                    |
|-------------|-----------------------|--------------------|
|             | Incorporation,        |                    |
| Commission  | Address and Telephone | I.R.S. Employer    |
| File Number | Number                | Identification No. |

1-11255

AMERCO (A Nevada Corporation) 1325 Airmotive Way, Ste. 100 Reno, Nevada 89502-3239 Telephone (775) 688-6300

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes R No £

88-0106815

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes £ No £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of a "large accelerated filer," "accelerated filer," "non-accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer £ £  $\label{eq:Accelerated filer R} Accelerated filer R \\ Smaller reporting company £$ 

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes  $\pm$  No R

19,607,788 shares of AMERCO Common Stock, \$0.25 par value, were outstanding at November 1, 2009.

## TABLE OF CONTENTS

## PART I FINANCIAL INFORMATION

| Item 1.      | Financial Statements  |         |
|--------------|---|---------|
|              | a)Condensed Consolidated Balance Sheets as of September 30, 2009 (unaudited) and March 31,  |         |
|              | 2009  | 1       |
|              | b)Condensed Consolidated Statements of Operations for the Quarters ended September 30, 2009 |         |
|              | and 2008 (unaudited)  | 2       |
|              | c)Condensed Consolidated Statements of Operations for the Six Months ended September 30,    |         |
|              | <u>2009 and 2008 (unaudited)</u>  | 3       |
|              | d)Condensed Consolidated Statements of Comprehensive Income for the Quarters and the Six    |         |
|              | Months ended September 30, 2009 and 2008 (unaudited)  | 4       |
|              | e)Condensed Consolidated Statements of Cash Flows for the Six Months ended September 30,    |         |
|              | 2009 and 2008 (unaudited)   | 5       |
|              | f)Notes to Condensed Consolidated Financial Statements (unaudited)                          | 6 - 36  |
| Item 2.      | Management's Discussion and Analysis of Financial Condition and Results of Operations       | 37 – 54 |
|              | Quantitative and Qualitative Disclosures About Market                                       |         |
| Item 3.      | <u>Risk</u>   | 55      |
| Item 4.      | Controls and Procedures   | 56      |
|              |   |         |
|              | PART II OTHER INFORMATION   |         |
| Item 1.      | Legal Proceedings   | 57      |
| Item 1A.     | <u>Risk Factors</u>   | 57      |
| T. 0         | <u>Unregistered Sales of Equity Securities and Use of</u>                                   |         |
| Item 2.      | Proceeds  | 57      |
|              | <u>Defaults Upon Senior</u>   |         |
| Item 3.      | <u>Securities</u>   | 57      |
| <b>T</b> . 4 | <u>Submission of Matters to a Vote of Security</u>  |         |
| Item 4.      | <u>Holders</u>  | 57      |
| Item 5.      | Other Information   | 58      |
| Item 6.      | Exhibits  | 58      |

### PART I FINANCIAL INFORMATION

### ITEM 1. Financial Statements

### AMERCO AND CONSOLIDATED ENTITIES

### CONDENSED CONSOLIDATED BALANCE SHEETS

|  | September   |             |
|--|-------------|-------------|
|  | 30,         | March 31,   |
|  | 2009        | 2009        |
|  | (Unaudited) |             |
|  | (In thou    | isands)     |
| ASSETS   |             |             |
| Cash and cash equivalents                                    | \$384,951   | \$240,587   |
| Reinsurance recoverables and trade receivables, net          | 201,539     | 213,853     |
| Notes and mortgage receivables, net                          | 2,897       | 2,931       |
| Inventories, net   | 62,071      | 70,749      |
| Prepaid expenses   | 57,598      | 54,201      |
| Investments, fixed maturities and marketable equities        | 523,400     | 519,631     |
| Investments, other   | 208,529     | 227,022     |
| Deferred policy acquisition costs, net                       | 40,967      | 44,993      |
| Other assets   | 126,500     | 133,644     |
| Related party assets   | 296,766     | 303,534     |
|  | 1,905,218   | 1,811,145   |
| Property, plant and equipment, at cost:                      |             |             |
| Land   | 223,566     | 212,744     |
| Buildings and improvements                                   | 944,760     | 920,294     |
| Furniture and equipment                                      | 332,937     | 333,314     |
| Rental trailers and other rental equipment                   | 235,418     | 214,988     |
| Rental trucks  | 1,627,140   | 1,666,151   |
|  | 3,363,821   | 3,347,491   |
| Less: Accumulated depreciation                               | (1,339,135) | (1,333,563) |
| Total property, plant and equipment                          | 2,024,686   | 2,013,928   |
| Total assets   | \$3,929,904 | \$3,825,073 |
| LIABILITIES AND STOCKHOLDERS' EQUITY                         |             |             |
| Liabilities:   |             |             |
| Accounts payable and accrued expenses                        | \$308,988   | \$329,227   |
| Notes, loans and leases payable                              | 1,549,425   | 1,546,490   |
| Policy benefits and losses, claims and loss expenses payable | 793,462     | 779,309     |
| Liabilities from investment contracts                        | 280,479     | 303,332     |
| Other policyholders' funds and liabilities                   | 8,649       | 11,961      |
| Deferred income  | 22,826      | 24,612      |
| Deferred income taxes  | 162,058     | 112,513     |
| Total liabilities  | 3,125,887   | 3,107,444   |
|  |             |             |
| Commitments and contingencies (notes 4, 8, 9 and 10)         |             |             |
| Stockholders' equity:  |             |             |

Stockholders' equity:

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| Series preferred stock, with or without par value, 50,000,000 shares authorized:   |             |             |
|--|-------------|-------------|
| Series A preferred stock, with no par value, 6,100,000 shares authorized;          |             |             |
| 6,033,900 and 6,100,000 shares issued and outstanding as of September 30 and March |             |             |
| 31, 2009   | -           | -           |
| Series B preferred stock, with no par value, 100,000 shares authorized; none       |             |             |
| issued and outstanding as of September 30 and March 31, 2009                       | -           | -           |
| Series common stock, with or without par value, 150,000,000 shares authorized:     |             |             |
| Series A common stock of \$0.25 par value, 10,000,000 shares authorized;           |             |             |
| none issued and outstanding as of September 30 and March 31, 2009                  | -           | -           |
| Common stock of \$0.25 par value, 150,000,000 shares authorized; 41,985,700        |             |             |
| issued as of September 30 and March 31, 2009                                       | 10,497      | 10,497      |
| Additional paid-in capital   | 420,029     | 420,588     |
| Accumulated other comprehensive loss   | (72,627)    | (98,000)    |
| Retained earnings  | 976,903     | 915,862     |
| Cost of common shares in treasury, net (22,377,912 shares as of September 30 and   |             |             |
| March 31, 2009)  | (525,653)   | (525,653)   |
| Unearned employee stock ownership plan shares                                      | (5,132)     | (5,665)     |
| Total stockholders' equity   | 804,017     | 717,629     |
| Total liabilities and stockholders' equity   | \$3,929,904 | \$3,825,073 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

1

## AMERCO AND CONSOLIDATED ENTITIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

|  |     | Quarter Ended September 30,                      |   |              |               |   |
|--|-----|--|---|--------------|---------------|---|
|  |     | 2009 2008  |   |              |               |   |
|  |     | (Unaudited)                                      |   |              |               |   |
|  | (In | (In thousands, except share and per share amount |   |              | share amounts | ) |
| Revenues:  |     |  | • | <sup>•</sup> |               |   |
| Self-moving equipment rentals                                | \$  | 427,203  |   | \$           | 439,244       |   |
| Self-storage revenues  |     | 27,412   |   |              | 27,901        |   |
| Self-moving and self-storage products and service sales      |     | 55,522   |   |              | 58,296        |   |
| Property management fees                                     |     | 4,478  |   |              | 4,721         |   |
| Life insurance premiums                                      |     | 28,738   |   |              | 27,099        |   |
| Property and casualty insurance premiums                     |     | 7,046  |   |              | 7,359         |   |
| Net investment and interest income                           |     | 12,539   |   |              | 14,983        |   |
| Other revenue  |     | 10,986   |   |              | 11,892        |   |
| Total revenues   |     | 573,924  |   |              | 591,495       |   |
|  |     |  |   |              |               |   |
| Costs and expenses:  |     |  |   |              |               |   |
| Operating expenses   |     | 273,730  |   |              | 277,090       |   |
| Commission expenses  |     | 51,098   |   |              | 54,082        |   |
| Cost of sales  |     | 28,359   |   |              | 32,642        |   |
| Benefits and losses  |     | 25,807   |   |              | 24,871        |   |
| Amortization of deferred policy acquisition costs            |     | 2,296  |   |              | 2,338         |   |
| Lease expense  |     | 40,026   |   |              | 38,516        |   |
| Depreciation, net of (gains) losses on disposals             |     | 56,790   |   |              | 66,434        |   |
| Total costs and expenses                                     |     | 478,106  |   |              | 495,973       |   |
|  |     |  |   |              |               |   |
| Earnings from operations                                     |     | 95,818   |   |              | 95,522        |   |
| Interest expense   |     | (23,938  | ) |              | (24,930       |   |
| Pretax earnings  |     | 71,880   |   |              | 70,592        |   |
| Income tax expense   |     | (27,189  | ) |              | (26,768       |   |
| Net earnings   |     | 44,691   |   |              | 43,824        |   |
| Excess carrying amount of preferred stock over consideration |     |  |   |              |               |   |
| paid   |     | 48   |   |              | -             |   |
| Less: Preferred stock dividends                              |     | (3,212   | ) |              | (3,241        | ) |
| Earnings available to common shareholders                    | \$  | 41,527   |   | \$           | 40,583        |   |
| Basic and diluted earnings per common share                  | \$  | 2.14   |   | \$           | 2.10          |   |
| Weighted average common shares outstanding: Basic and        |     |  |   |              |               |   |
| diluted  |     | 19,382,101                                       |   |              | 19,351,322    |   |
|  |     |  |   |              |               |   |

The accompanying notes are an integral part of these condensed consolidated financial statements.

## AMERCO AND CONSOLIDATED ENTITIES

### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

|  |             | Six Months Ended September 30,                    |   |    |            |  |
|--|-------------|---|---|----|------------|--|
|  | 2009 2008   |   |   |    |            |  |
|  | (Unaudited) |   |   |    |            |  |
|  | (In         | (In thousands, except share and per share amounts |   |    | 5)         |  |
| Revenues:  |             |   | _ | _  |            |  |
| Self-moving equipment rentals                                | \$          | 800,144   |   | \$ | 829,273    |  |
| Self-storage revenues  |             | 54,416  |   |    | 55,452     |  |
| Self-moving and self-storage products and service sales      |             | 113,344   |   |    | 120,852    |  |
| Property management fees                                     |             | 8,928   |   |    | 9,437      |  |
| Life insurance premiums                                      |             | 56,342  |   |    | 54,016     |  |
| Property and casualty insurance premiums                     |             | 13,261  |   |    | 13,483     |  |
| Net investment and interest income                           |             | 26,219  |   |    | 29,579     |  |
| Other revenue  |             | 21,929  |   |    | 22,197     |  |
| Total revenues   |             | 1,094,583   |   |    | 1,134,289  |  |
|  |             |   |   |    |            |  |
| Costs and expenses:  |             |   |   |    |            |  |
| Operating expenses   |             | 532,231   |   |    | 538,803    |  |
| Commission expenses  |             | 95,509  |   |    | 102,047    |  |
| Cost of sales  |             | 58,809  |   |    | 67,627     |  |
| Benefits and losses  |             | 53,501  |   |    | 49,746     |  |
| Amortization of deferred policy acquisition costs            |             | 4,213   |   |    | 4,426      |  |
| Lease expense  |             | 79,299  |   |    | 73,084     |  |
| Depreciation, net of (gains) losses on disposals             |             | 116,007   |   |    | 131,372    |  |
| Total costs and expenses                                     |             | 939,569   |   |    | 967,105    |  |
|  |             |   |   |    |            |  |
| Earnings from operations                                     |             | 155,014   |   |    | 167,184    |  |
| Interest expense   |             | (47,159   | ) |    | (48,774    |  |
| Pretax earnings  |             | 107,855   |   |    | 118,410    |  |
| Income tax expense   |             | (40,732   | ) |    | (44,760    |  |
| Net earnings   |             | 67,123  |   |    | 73,650     |  |
| Excess carrying amount of preferred stock over consideration |             |   |   |    |            |  |
| paid   |             | 371   |   |    | -          |  |
| Less: Preferred stock dividends                              |             | (6,453  | ) |    | (6,482     |  |
| Earnings available to common shareholders                    | \$          | 61,041  |   | \$ | 67,168     |  |
| Basic and diluted earnings per common share                  | \$          | 3.15  |   | \$ | 3.47       |  |
| Weighted average common shares outstanding: Basic and        |             |   |   |    |            |  |
| diluted  |             | 19,375,846  |   |    | 19,346,943 |  |
|  |             |   |   |    |            |  |

The accompanying notes are an integral part of these condensed consolidated financial statements.

### AMERCO AND CONSOLIDATED ENTITIES

# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

|  | Quarter En | Quarter Ended September |  |  |
|--|------------|-------------------------|--|--|
|  |            | 30,                     |  |  |
|  | 2009       | 2008                    |  |  |
|  | (Un        | (Unaudited)             |  |  |
|  | (In th     | ousands)                |  |  |
| Comprehensive income:                          |            |                         |  |  |
| Net earnings                                   | \$44,691   | \$43,824                |  |  |
| Other comprehensive income (loss), net of tax: |            |                         |  |  |
| Foreign currency translation                   | 5,674      | (3,475                  |  |  |
| Unrealized gain (loss) on investments          | 8,319      | (4,152                  |  |  |
| Change in fair value of cash flow hedges       | (3,345     | ) (1,968                |  |  |
| Total comprehensive income                     | \$55,339   | \$34,229                |  |  |
|  |            |                         |  |  |
|  | Six Mo     | Six Months Ended        |  |  |
|  | Septe      | September 30,           |  |  |
|  | 2009       | 2008                    |  |  |
|  | (Un        | (Unaudited)             |  |  |
|  | (In th     | (In thousands)          |  |  |
| Comprehensive income:                          |            |                         |  |  |
| Net earnings                                   | \$67,123   | \$73,650                |  |  |
| Other comprehensive income (loss), net of tax: |            |                         |  |  |
| Foreign currency translation                   | 9,903      | (2,293                  |  |  |