

LOWES COMPANIES INC  
Form 10-K  
March 29, 2011  
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended January 28, 2011

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-7898

LOWE'S COMPANIES, INC.

(Exact name of registrant as specified in its  
charter)

NORTH CAROLINA

(State or other jurisdiction of incorporation or organization)

56-0578072

(I.R.S. Employer Identification No.)

1000 Lowe's Blvd., Mooresville, NC  
(Address of principal executive offices)

28117  
(Zip Code)

Registrant's telephone number, including area code

704-758-1000

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class            | Name of each exchange on which<br>registered |
|--------------------------------|--|
| Common Stock, \$0.50 Par Value | New York Stock Exchange (NYSE)               |

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act.

Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

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Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
 Yes  No

As of July 30, 2010, the last business day of the Company's most recent second quarter, the aggregate market value of the registrant's common stock held by non-affiliates of the registrant was \$29.5 billion based on the closing sale price as reported on the New York Stock Exchange.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| CLASS                          | OUTSTANDING AT MARCH 25, 2011 |
|--------------------------------|-------------------------------|
| Common Stock, \$0.50 par value | 1,318,320,422                 |

DOCUMENTS INCORPORATED BY REFERENCE

| Document   | Parts Into Which Incorporated |
|--|-------------------------------|
| Portions of 2010 Annual Report to Lowe's Shareholders                          | Parts I, II and IV            |
| Portions of the Proxy Statement for Lowe's 2011 Annual Meeting of Shareholders | Part III                      |

LOWE'S COMPANIES, INC.  
- INDEX -

|          |   | Page<br>No. |
|----------|---|-------------|
| PART I   |   |             |
| Item 1.  | <u>Business</u>   | 4-10        |
| Item 1A. | <u>Risk Factors</u>   | 10-13       |
| Item 1B. | <u>Unresolved Staff Comments</u>  | 13          |
| Item 2.  | <u>Properties</u>   | 13          |
| Item 3.  | <u>Legal Proceedings</u>  | 14          |
| Item 4.  | <u>Reserved</u>   | 14          |
|          | <u>Executive Officers of the Registrant</u>   | 15-16       |
| PART II  |   |             |
| Item 5.  | <u>Market for Registrant's Common Equity, Related<br/>Stockholder Matters and Issuer Purchases of<br/>Equity Securities</u> | 17          |
| Item 6.  | <u>Selected Financial Data</u>  | 17          |
| Item 7.  | <u>Management's Discussion and Analysis of Financial<br/>Condition and Results of Operations</u>                            | 17          |
| Item 7A. | <u>Quantitative and Qualitative Disclosures About Market<br/>Risk</u>   | 17          |
| Item 8.  | <u>Financial Statements and Supplementary Data</u>  | 18          |
| Item 9.  | <u>Changes in and Disagreements with Accountants on<br/>Accounting and Financial Disclosure</u>                             | 18          |
| Item 9A. | <u>Controls and Procedures</u>  | 18          |
| Item 9B. | <u>Other Information</u>  | 18          |
| PART III |   |             |
| Item 10. | <u>Directors, Executive Officers and Corporate Governance</u>   | 19          |
| Item 11. | <u>Executive Compensation</u>   | 19          |
| Item 12. | <u>Security Ownership of Certain Beneficial Owners and<br/>Management and Related Stockholder Matters</u>                   | 19          |
| Item 13. | <u>Certain Relationships and Related Transactions, and<br/>Director Independence</u>  | 19          |
| Item 14. | <u>Principal Accounting Fees and Services</u>   | 19          |
| PART IV  |   |             |
| Item 15. | <u>Exhibits, Financial Statement Schedules</u>  | 20-27       |
|          | <u>Signatures</u>   | 28-29       |

## Part I

### Item 1 - Business

#### General Information

Lowe's Companies, Inc. and subsidiaries (the Company or Lowe's) is a Fortune® 50 company and the world's second largest home improvement retailer. As of January 28, 2011, we operated 1,749 stores, comprised of 1,723 stores across 50 U.S. states, 24 stores in Canada and two stores in Mexico. Our 1,749 stores represent approximately 197 million square feet of retail selling space.

We opened 42 new stores in fiscal 2010, including eight Canadian stores and our first two stores in Mexico. Our 2010 store openings included three primary prototypes: 117,000-square-foot (117K) and 103,000-square-foot (103K) stores for large markets and a 94,000-square-foot (94K) store to serve smaller markets. We expect to open 25 to 30 new stores in fiscal 2011, approximately one-quarter of which will be in Canada. Our fiscal 2011 store openings will be comprised primarily of 103K and 94K stores. As we strive to maximize our return on investment, we consider market demographics and land availability, among other factors, to determine the appropriate prototype for a particular market.

During 2009, we entered into a joint venture agreement with Australian retailer Woolworths Limited, to develop a chain of home improvement stores in Australia. We are a one-third owner of the joint venture, which expects to open its first stores in the second half of 2011.

Lowe's was incorporated in North Carolina in 1952 and has been publicly held since 1961. The Company's common stock is listed on the New York Stock Exchange - ticker symbol "LOW."

See Item 6, "Selected Financial Data," of this Annual Report on Form 10-K, for historical revenues, profits and identifiable assets. For additional information about the Company's performance and financial condition, see also Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations", of this Annual Report on Form 10-K.

#### Our Promise

Our vision is to be customers' first choice for home improvement. Customers expect that we will not only sell them the products they need and want, but also deliver a full service experience by being a part of their home improvement projects from start to finish. Our goal is to simplify the complex process of home improvement, provide better project execution than our competitors, and make the process of doing a small or large home improvement project as seamless and simple as possible for homeowners, renters and Commercial Business Customers. At the core of this goal are three principles: possibilities, support and value. Possibilities means helping customers find better ways to activate their dreams through fresh, innovative solutions and giving customers easier ways to maintain and repair their homes. Support means being a trusted partner and resource whenever and wherever customers need us in the home improvement process. Value means offering competitive prices plus helping customers successfully accomplish their projects.

#### Customers, Market and Competition

##### Our Customers

We serve homeowners, renters and Commercial Business Customers. Individual homeowners and renters complete various projects differently and vary along the spectrum of do-it-yourself (DIY) and do-it-for-me (DIFM). Commercial Business Customers include those who work in the construction, repair/remodel, commercial and residential property management, or business maintenance professions.

## Our Market

Using the most recent comprehensive data available, which is from 2009, we estimate the size of the U.S. home improvement market to be approximately \$570 billion annually, comprised of \$430 billion of product demand and \$140 billion of installed labor opportunity. We analyzed data from a variety of primary and secondary sources, including trade associations, government publications, industry participants and other sources as the basis for our estimate. This data captures a wide range of categories relevant to our business, including major appliances and garden supplies. Based on the most recently available data, we believe that the size of the U.S. home improvement market decreased approximately 11% in 2009.

We are among the many businesses, including home centers, paint stores, hardware stores, lumber yards and garden centers, whose revenues are included in the Building Material and Garden Equipment and Supplies Dealers Subsector (444) of the Retail Trade Sector of the North American Industry Classification System (NAICS), the standard used by Federal statistical agencies in classifying business establishments for the purpose of collecting, analyzing, and publishing statistical data related to the U.S. business economy. The total annual revenue reported for businesses included in NAICS Subsector 444 in 2009 was \$271 billion, which represented a decline of 11.5% from the total amount reported in 2008. This decline is similar to our estimate of the decline in the larger overall U.S. home improvement market. The total annual revenue reported for businesses included in NAICS Subsector 444 in 2010 was \$287 billion, which represented an increase of 6.1% over the amount reported for 2009. We have observed similar trends in the data we are collecting, which we will use to estimate the size of the larger overall U.S. home improvement market for 2010.

There are many variables that impact consumer demand for the home improvement products and services we offer. Key indicators we monitor include employment, home prices, real disposable personal income, housing turnover, and home ownership levels. We also monitor demographic and societal trends that are indicators of home improvement industry growth.

- The forecasted average unemployment rate of 9.0% for 2011 from the March 2011 Blue Chip Economic Indicators™ is lower than the 9.6% average seen in 2010, but suggests nonetheless that Americans will continue to face challenging employment prospects this year.
- Home prices initially stabilized in late 2009 after falling nearly 25% from peak levels in 2005, according to data from the National Association of Realtors® and Moody's Analytics. Home prices improved somewhat in 2010, supported by the federal home-buyer tax credit and voluntary foreclosure moratoria instituted by several large mortgage loan service providers. However, economists generally expect home prices to decline another 5% to 8% during 2011 as foreclosure activity accelerates.
- Although growth in real disposable personal income continues to improve, it is projected to grow at a slower pace for 2011 than the long-term average annual increase of 3.4% during the period from 1960 to 2009. Real disposable personal income growth is forecasted to be 2.6% for calendar 2011, compared with 1.4% for calendar 2010, based on data from the March 2011 Blue Chip Economic Indicators™.
- Housing turnover, which peaked in calendar year 2005, remains significantly below peak levels according to The National Association of Realtors. However, recent data suggests that housing turnover in 2011 will increase over 2010.
- According to the U.S. Census Bureau, while U.S. home ownership levels over the past year have continued their decline, from 67.2% in the fourth quarter of 2009 to 66.5% in the fourth quarter of 2010, they remain above their

historical average. Home ownership is important to our business because it provides an established customer base for home maintenance and repair projects.

Currently, these indicators suggest moderately improving consumer demand for the home improvement products and services that we sell. However, in this uncertain economic environment, we continue to balance implementation of our long-term growth plans with our near-term focus on improving performance and maintaining adequate liquidity.

## Our Competition

The home improvement retailing business includes many competitors. We compete with other chains of home improvement warehouse stores and lumberyards in most of our trade areas. We also compete with traditional hardware, plumbing, electrical and home supply retailers. In addition, we compete, with respect to some of our products, with general merchandise retailers, mail order firms, warehouse clubs, online and other specialty retailers. The principal competitive factors in our industry include location of stores, customer service, quality and price of merchandise and services, merchandise assortment and presentation, and in-stock levels. See further discussion of competition in Item 1A, "Risk Factors", of this Annual Report on Form 10-K.

## Products and Services

### Our Products

#### Product Selection

To meet customers' varying home improvement needs, we offer a complete line of products for maintenance, repair, remodeling, home decorating and property maintenance. We offer home improvement products in the following categories: appliances, lumber, paint, millwork, building materials, lawn & landscape products, flooring, rough plumbing, seasonal living, tools, hardware, fashion plumbing, lighting, nursery, outdoor power equipment, cabinets & countertops, home organization, rough electrical and home fashion. A typical Lowe's store stocks approximately 40,000 items, with hundreds of thousands of items available through our Special Order Sales system and Lowes.com. Our Special Order Sales product offerings provide customers the opportunity to select a wider assortment of product options beyond the items we carry in our stores through electronic product catalogs and Lowes.com. See Note 15 of the Notes to Consolidated Financial Statements included in Item 8, "Financial Statements and Supplementary Data", of this Annual Report on Form 10-K for historical revenues by product category for each of the last three fiscal years.

We are committed to offering a wide selection of national brand name merchandise, as well as building long-term value for Lowe's through the development of private brands.

#### National Brand Name Merchandise

In many product categories, customers look for a brand they know and trust to instill confidence in their purchase. Each Lowe's store carries a wide selection of national brand name merchandise such as Whirlpool® appliances and water heaters, Stainmaster® carpets, Valspar® paints and stains, Pella® windows and doors, Dewalt® power tools, Owens Corning® roofing, Johns Manville® insulation, James Hardie® fiber cement siding and many more. Our merchandise selection provides the DIY, DIFM and Commercial Business Customer a one-stop shop for a wide variety of national brand name merchandise needed to complete home improvement, repair, maintenance or construction projects.

#### Private Brands

Private brands exclusive to Lowe's are an important element of our overall portfolio, helping to differentiate us from the competition with unique innovations and designs. Private brands also provide a value alternative to national brands and, in categories where there are no strong national brands, can be used to give the customer a more simplified shopping experience. We sell private brands throughout our stores including tools, seasonal living, home fashion, home organization, paint, fashion plumbing, flooring, millwork, hardware, lighting and lumber. Some of Lowe's most important private brands include Kobalt® tools, allen+roth® home décor products, Portfolio® lighting products, Garden Treasures® lawn and patio products, Utilitech® electrical and utility products, Reliablilt® doors and windows, Aquasource® faucets and sinks, Harbor Breeze® ceiling fans and Top Choice® lumber products.

### Supply Chain

We source our products from over 7,000 merchandise vendors worldwide with no single vendor accounting for more than 8% of total purchases. We believe that alternative and competitive suppliers are available for virtually all of our products. Whenever possible, we purchase directly from manufacturers to provide savings for customers and improve our gross margin.

To efficiently move product from our vendors to our stores and maintain in-stock levels, we own and operate 14 highly-automated regional distribution centers (RDCs) in the United States. On average, each domestic RDC serves approximately 120 stores. In addition, we lease and operate a distribution facility to serve our Canadian stores. We also operate 15 flatbed distribution centers to distribute merchandise that requires special handling due to size or type of packaging such as lumber, boards, panel products, irrigation pipe, vinyl sidings, ladders and building materials. Additionally, we operate three facilities to support our import business, Special Order Sales and internet fulfillment. We also utilize three third-party transload facilities, which do not warehouse inventory, but are the first point of receipt for imported products. The transload facilities sort and allocate products to RDCs based on individual store demand and forecasts.

On average in fiscal 2010, over 75% of the total dollar amount of stock merchandise we purchased was shipped through our distribution network, while the remaining portion was shipped directly to stores from our vendors.

### Our Service Offerings

#### Installed Sales

We offer installation services through independent contractors in many of our product categories, with flooring, millwork and cabinets & countertops accounting for the majority of sales. Our Installed Sales model, which separates selling and project administration tasks, allows our sales associates to maintain their focus on project selling, while project managers ensure that the details related to installing the products sold are efficiently executed. Installed Sales, which includes both product and labor, accounted for approximately 6% of total sales in fiscal 2010.

#### Extended Protection and Repair Services

We offer extended protection plans on many of our products in key categories such as appliances, tools and outdoor power equipment. These plans provide customers with product protection that enhances or extends the original manufacturer's warranty. Additionally, we offer repair services for all major appliances that we sell and our in-house call center schedules the visits for these products, whether or not covered by an original manufacturer's warranty or by an extended protection plan.

#### Credit Financing

We offer a proprietary credit card for retail customers under an agreement with GE Money Bank. In addition, we offer a Lowe's Project Card to provide in-store major project financing solutions, as well as a co-branded Lowe's Visa® card.

We also offer proprietary credit programs for Commercial Business Customers. They include a Lowe's Business Account, which is ideal for small- to medium-size businesses and offers minimum monthly payments, and Lowe's Accounts Receivable, which is ideal for medium- to large-size businesses that pay in full each month. We also offer the Lowe's Business Rewards Card from American Express®.

For additional information regarding our credit programs, see the summary of our significant accounting policies in Note 1 of the Notes to Consolidated Financial Statements included in Item 8, "Financial Statements and Supplementary Data", of this Annual Report on Form 10-K.

#### Selling Channels

We have multiple channels through which we engage customers and sell our products and service offerings, including our stores, Lowes.com, and job site/in-home selling. Although we sell through all of these channels, our primary channel to fulfill customer orders continues to be our retail home improvement stores.

Stores

Our 1,749 retail home improvement stores are generally open seven days per week and average approximately 113,000 square feet of retail selling space, plus approximately 32,000 square feet of outdoor garden center selling space. Our stores offer similar products and services, with certain variations based on local market factors. We continue to develop and implement tools to make our sales associates more efficient and integrate our order management and fulfillment processes with our other distribution channels.

#### Lowe's.com

Through Lowe's.com, we seek to empower consumers by providing a 24/7 shopping experience and helping reduce the complexity of product decisions and home improvement projects by providing online product information, customer ratings and reviews, online buying guides and how-to videos and information. These tools help consumers make smarter, more informed purchasing decisions and give them confidence as they undertake simple to more complex home improvement projects. We also enable customers to choose from a variety of multichannel fulfillment options, including buy online and pick-up in-store as well as direct shipment to their homes. As our business evolves, we continue to look for opportunities beyond fulfillment to leverage emerging technologies and online trends to build strong relationships with consumers that will make us the first choice for their home improvement needs. Lowe's.com sales accounted for less than 1% of our total sales in fiscal 2010.

#### Job site/In-home selling

We have on-site specialists available to consumers and Commercial Business Customers to assist them in selecting products and services to purchase for a project. For Commercial Business Customers, the District Commercial Account Specialist (DCAS) meets with Commercial Business Customers in their place of business or on a job site and leverages stores within the district to ensure we can meet customer needs for products and resources. Our Project Specialist Exteriors (PSE) program is available in over 1,300 Lowe's stores to discuss projects such as roofing, siding, fencing and windows, whose characteristics lend themselves to an in-home consultative sales approach. The PSEs take the measurements and complete Installed Sales transactions in the customer's home.

#### Employees

As of January 28, 2011, we employed approximately 161,000 full-time and 73,000 part-time employees, none of which in the U.S. or Canada is covered by collective bargaining agreements. Employees in Mexico are covered by collective bargaining agreements. Management considers its relations with its employees to be good.

#### Seasonality and Working Capital

The retail business in general is subject to seasonal influences, and our business is, to some extent, seasonal. Historically, we have realized the highest volume of sales during our second fiscal quarter (May, June and July) and the lowest volume of sales during our fourth fiscal quarter (November, December and January). Accordingly, our working capital requirements have historically been greater during our fourth fiscal quarter as we build inventory in anticipation of the spring selling season and as we experience lower fourth fiscal quarter sales volumes. We fund our working capital requirements primarily through cash flows generated from operations, but also with short-term borrowings, as needed. For more detailed information, see the Financial Condition, Liquidity and Capital Resources section in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations", of this Annual Report on Form 10-K.

#### Intellectual Property

The name "Lowe's" is a registered service mark of one of our wholly-owned subsidiaries. We consider this mark and the accompanying name recognition to be valuable to our business. This subsidiary has various additional registered trademarks, trade names and service marks, most of which are used in our private brand program.

## Environmental Leadership

We continue to build on a history of environmental leadership by helping consumers reduce their energy and water use and their environmental footprint while saving money through a growing number of product and service solutions. We offer a wide selection of environmentally responsible and energy-efficient products for the home, from ENERGY STAR® appliances to paint with no volatile organic compounds (VOC). Some highlights of our environmental leadership include:

- The U.S. Environmental Protection Agency awarded us two consecutive ENERGY STAR® Sustained Excellence Awards in Retail (2010-2011), which recognizes our long-standing leadership as a retailer of energy-efficient products, as well as nine consecutive ENERGY STAR® awards (2003-2011), including four ENERGY STAR® Partner of the Year awards for educating consumers about the benefits of energy efficiency.
- We participate in the Carbon Disclosure Project, an independent not-for-profit organization holding the largest database of primary corporate climate change information in the world.
  - We provide in-store customer recycling for plastic bags, CFLs and rechargeable batteries.
- We were recognized as a Top 10 retailer participating in the U.S. Environmental Protection Agency's Green Power Partnership program.

In addition to operating our stores as efficiently as possible by reducing our energy and water usage, we are striving to get products to our stores in an environmentally responsible manner. Our conservation strategies and continued contributions to the transportation industry have been honored by multiple SmartWay Environmental Excellence Awards, an innovative program launched by the U.S. Environmental Protection Agency in 2004 that represents environmentally cleaner, more fuel efficient transportation options. To earn those awards, we implemented initiatives that resulted in reduced carbon dioxide emissions and less overall highway congestion. These included increasing shipping by rail, increasing efficiency of truckload shipments, allowing more products to be shipped on fewer trailers, and continuing to use a higher percentage of SmartWay carriers.

## Compliance with Environmental Matters

Our operations are subject to numerous federal, state and local laws and regulations that have been enacted or adopted regulating the discharge of materials into the environment, or otherwise relating to the protection of the environment. They have in the past and may in the future increase our costs of doing business in a variety of ways, including indirectly through increased energy costs as producers of energy and petroleum, and potentially other major emitters of greenhouse gases, are subjected to increased or new regulation or legislation that results in greater regulation of greenhouse gas emissions. We do not anticipate any material capital expenditures during fiscal 2011 for environmental control facilities or other costs of compliance with such laws or regulations.

## Reaching Out

Lowe's has a long and proud history of supporting local communities through public education and community improvement projects. In 2010, Lowe's and Lowe's Charitable and Educational Foundation (LCEF) contributed more than \$30 million to schools and community organizations in the United States, Canada and Mexico. LCEF was created in 1957 to assist communities through financial contributions while also encouraging employees to become involved through volunteerism. In 2010, LCEF supported more than 3,100 community and education projects. LCEF funds our signature education grant program, Lowe's Toolbox for Education®, and national partnerships. Lowe's Toolbox for

Education grants totaling nearly \$25 million have benefited approximately 3 million schoolchildren since 2006. Lowe's has worked with Habitat for Humanity® since 2003 to combat substandard housing. Our commitment through 2013 will bring Lowe's Habitat contributions to nearly \$40 million since the partnership began. We also partner with customers to support the American Red Cross, contributing more than \$20 million since 1999. Lowe's encourages employee volunteerism through the Lowe's Heroes program, a companywide initiative. Lowe's Heroes participated in more than 1,300 projects across North America in 2010. For more information on our community involvement, please see the Lowe's Social Responsibility Report at [Lowe.com/socialresponsibility](http://Lowe.com/socialresponsibility).

Index

Available Information

Our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, are made available free of charge through our internet website at [www.Lowes.com/investor](http://www.Lowes.com/investor), as soon as reasonably practicable after such documents are electronically filed with, or furnished to, the Securities and Exchange Commission (SEC). The public may also read and copy any materials the Company files with the SEC at the SEC's Public Reference Room at 100 F Street, NE, Washington, DC 20549. Information on the operation of the Public Reference Room may be obtained by calling the SEC at 1-800-SEC-0330. The SEC maintains an Internet site, [www.sec.gov](http://www.sec.gov), that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC.

Item 1A – Risk Factors

We have developed a risk management process using periodic surveys, external research, risk mapping, analytics and other tools to identify and evaluate the operational, financial, environmental, reputational, strategic and other risks that could adversely affect our business. For more information about our risk management process, which is administered by our Chief Risk Officer and includes developing risk mitigation controls and procedures for the material risks we identify, see the description included in the proxy statement for our annual meeting of shareholders under “The Board’s Role in Risk Oversight.”

We describe below all known material risks that could adversely affect our results of operations, financial condition or business prospects. These risk factors may change from time to time and may be amended, supplemented or superseded by updates to the risk factors contained in our future periodic reports on Form 10-K, Form 10-Q and reports on other forms we file with the Securities and Exchange Commission. All forward-looking statements about our future results of operations or other matters made by us in this Annual Report on Form 10-K, in our Annual Report to Lowe’s Shareholders and in our subsequently filed reports to the Securities and Exchange Commission, as well as in our press releases and other public communications, are qualified by the risks described below.

Our sales are dependent upon the health and stability of the general economy.

General economic factors and other conditions, both domestically and internationally, may adversely affect the U.S. economy, the global economy and our financial performance. These include, but are not limited to, periods of slow economic growth or recession, volatility and/or lack of liquidity from time to time in U.S. and world financial markets and the consequent reduced availability and/or higher cost of borrowing to Lowe’s and its customers, slower rates of growth in real disposable personal income, sustained high rates of unemployment, unsupportable consumer debt levels, increasing fuel and energy costs, inflation or deflation of commodity prices, natural disasters, acts of terrorism and developments in the war against terrorism in Asia, the Middle East and other parts of the world.

Adverse changes in economic factors specific to the home improvement industry may negatively impact the rate of growth of our total sales and comparable store sales.

Sales of many of our product categories and services are driven by the activity level of home improvement projects. Steep declines over the last four years in home prices, the increasing number of households with little or negative equity, high mortgage delinquency and foreclosure rates, the reduction in the availability of mortgage financing, slower household formation growth rates, and lower housing turnover through existing home sales, which is a major driver of our business, have limited, and may continue to limit, consumers’ discretionary spending, particularly on larger home improvement projects that are important to our business. The large number of borrowers who remain at risk of potentially losing their homes through foreclosures or short sales, coupled with the voluntary and involuntary halts of foreclosure proceedings by lenders due to legal challenges to the adequacy of their

documentation and record keeping, could prolong the downturn in the housing and home improvement markets and negatively impact the rate of growth of our total sales and our comparable store sales.

Changes in existing or new laws and regulations could adversely affect our business.

Laws and regulations at the state, federal and international levels change frequently and can impose significant costs and other burdens of compliance on our business and our vendors. Any changes in regulations, the imposition of additional regulations, or the enactment of any new legislation that affects employment/labor, trade, product safety, transportation/logistics, energy costs, health care, tax or environmental issues, could have an adverse impact, directly or indirectly, on our financial condition and results of operations.

We have many competitors, who could take sales and market share from us if we fail to execute our merchandising, marketing and distribution strategies effectively.

We operate in a highly competitive market for home improvement products and services and have numerous large and small, direct and indirect competitors. The competitive environment in which we operate is particularly challenging during periods of slow economic growth and high unemployment with heavy promotions, particularly of discretionary items. The principal competitive factors in our industry include location of stores, customer service, quality and price of merchandise and services, in-stock levels, and merchandise assortment and presentation. Our failure to respond effectively to competitive pressures and changes in the markets for home improvement products and services could affect our financial performance. Moreover, changes in the promotional pricing and other practices of our competitors, including the effects of competitor liquidation activities, may impact our expected results.

If our employees or third-party installers and repair technicians are unable to accept and embrace changes in our business model, we may not be able to realize the full benefits of our strategic initiatives.

We are adapting our business model to meet our customers' changing expectations that we will not only sell them the products they need and want, but also deliver a full service experience by being a part of their home improvement projects from start to finish. Our goal is to simplify the complex process of home improvement, provide better project execution than our competitors and generally make the process of doing a small or large home improvement project as seamless as possible. Reaching that goal on a continual basis requires that we deliver a consistent look and feel as our customers interact with Lowe's through our stores, our web site, our contact center, our project specialists who meet with them in their homes, our third-party installers and repair technicians, and our in-home delivery of products they purchase online or in our stores. This will require new competencies in some positions, and our employees, third-party installers, and repair technicians will not only have to understand non-traditional selling platforms but also commit to changing how they have traditionally interacted with our customers. To the extent they are unable or unwilling to embrace and accept these changes in our business model, our strategic initiatives designed to increase our sales and capture a greater percentage of our customers' expenditures on home improvement projects may not be as successful as we expect them to be.

Our inability to effectively manage our relationships with selected suppliers of brand name products could negatively impact our ability to differentiate ourselves from competitors.

Part of our expansion strategy includes continued differentiation from competitors. To better distinguish our product offering, we form strategic relationships with selected suppliers to market and develop products under a variety of recognized and respected national brand names. The inability to effectively and efficiently manage and maintain the relationships with these suppliers could negatively impact our business plan and financial results.

Expanding internationally presents unique challenges that will require us to adapt our store operations, merchandising, marketing and distribution functions to serve customers in Canada and Mexico and to work effectively with our joint venture partner in Australia.

About one-third of our anticipated store growth over the next five years will be in Canada and Mexico. We are also in a joint venture with Australia's largest retailer, Woolworths Limited, to develop a network of home improvement stores for consumers in Australia. Expanding internationally presents unique challenges that may increase the anticipated costs and risks, and slow the anticipated rate of such expansion.



If we are unable to secure or develop and implement sufficiently robust new technologies to deliver business process solutions within the appropriate time frame, cost and functionality, our strategic business initiatives that are dependent upon these technologies may not be successful.

The success of our strategic business initiatives designed to increase our sales and capture a greater percentage of our customers' expenditures on home improvement projects is dependent in varying degrees on the timely delivery and the functionality of information technology systems to support them. The users and the developers of these technology systems share the responsibility for their timely and cost-effective delivery as well as their functionality, requiring them to collaborate and cooperate closely with one another. Extended delays or cost overruns in securing, developing and otherwise implementing technology solutions to support the new business initiatives we are developing now, and will be developing in the future, would delay and possibly even prevent us from realizing the projected benefits of those initiatives.

Our financial performance could suffer if we fail to properly maintain our critical information systems or if those systems are seriously disrupted.

An important part of our efforts to achieve efficiencies, cost reductions, and sales and cash flow growth is the maintenance and ongoing improvements of our existing management information systems that support operations such as inventory replenishment, merchandise ordering, transportation, receipt processing and product delivery. Our financial performance could be adversely affected if our management information systems are seriously disrupted or we are unable to maintain, improve, upgrade, and expand our systems.

As customer-facing technology systems become an increasingly important part of our multi-channel sales and marketing strategy, the failure of those systems to perform effectively and reliably could keep us from delivering positive customer experiences.

Access to the internet from computers, smart phones and other mobile communication devices has empowered our customers and changed the way they shop and how we interact with them. Our website, Lowes.com is a sales channel for our products, and is also a method of making product, project and other relevant information available to them that influences a large portion of our in-store sales. In addition to Lowes.com, we have multiple affiliated websites through which we seek to inspire, inform, cross-sell, establish online communities among and otherwise interact with our customers. Performance issues with these customer-facing technology systems or a complete failure of one or more of them without a disaster recovery plan that can be quickly implemented could quickly destroy the positive benefits they provide to our home improvement business and negatively affect our customers' perceptions of Lowe's as a reliable source of information about home improvement products and services.

Our business and our reputation could be adversely affected by the failure to protect sensitive customer, employee or vendor data or to comply with evolving regulations relating to our obligation to protect such data.

While we have invested heavily in the protection of our information technology and maintain what we believe are adequate security controls over individually identifiable customer, employee and vendor data provided to us, a breakdown or a breach in our systems that results in the unauthorized release of individually identifiable customer or other sensitive data could nonetheless occur and have a material adverse effect on our reputation, operating results and financial condition. Such a breakdown or breach could also materially increase the costs we incur to protect against such risks. Also, the regulatory environment relating to our obligation to protect such sensitive data is becoming stricter. A material failure on our part to comply with these evolving regulations could subject us to fines or other regulatory sanctions and potentially to lawsuits.

If we fail to hire, train, manage and retain qualified sales associates and specialists, or contract with qualified installers and repair technicians, with expanded skill sets who can work effectively and collaboratively in an increasingly culturally diverse environment, we could lose sales to our competitors.

Our customers, whether they are homeowners or commercial businesses, expect our sales associates and specialists to be well trained and knowledgeable about the products we sell and the home improvement services we provide. Our customers also expect the independent contractors who install products they purchase from us to perform the installation in a timely and capable manner. Increasingly, our sales associates and specialists must have expanded skill sets, including in some instances the ability to do in-home or telephone sales. In addition, in many of our stores our employees and third-party contractors must be able to serve customers whose primary language and cultural traditions are different from their own. Also, as our employees as a group become increasingly culturally diverse, our managers and sales associates must be able to manage and work collaboratively with employees whose primary language and cultural traditions are different from their own.

Index

Failure of a key vendor or service provider that we cannot quickly replace could disrupt our operations and negatively impact our business.

No single vendor of the products we sell accounts for more than 8% of our total purchases, but we rely upon a number of vendors as the sole or primary source of some of the products we sell. We also rely upon many independent service providers for technology solutions and other services that are important to many aspects of our business. If these vendors or service providers fail or are unable to perform as expected and we are unable to replace them quickly, our business could be adversely affected at least temporarily until we are able to do so and potentially, in some cases, permanently.

Failure to achieve and maintain a high level of product and service quality could damage our image with customers and negatively impact our sales, profitability, cash flows and financial condition.

Product and service quality issues could result in negative impact on customer confidence in Lowe's and the Company's brand image. As a result, Lowe's reputation as a retailer of high quality products, including both national and Lowe's private brands, could suffer. Additionally, a decline in product and service quality could result in product recalls, product liability and warranty claims.

If the domestic or international supply chain for our products is disrupted, our sales and gross margin would be adversely impacted.

We source the approximately 40,000 products we stock and sell from over 7,000 domestic and international vendors. We source an increasing number of those products directly from foreign manufacturers. Financial instability among key vendors, political instability, trade restrictions, tariffs, currency exchange rates and transport capacity and costs are beyond our control and could negatively impact our business if they seriously disrupted the movement of products through our supply chain or increased their costs.

Item 1B – Unresolved Staff Comments

None.

Item 2 - Properties

At January 28, 2011 our properties consisted of:

- 1,749 stores in the U.S., Canada and Mexico with a total of 197 million square feet of selling space. Of the total stores operating at January 28, 2011, approximately 89% are owned, which includes stores on leased land, with the remainder being leased from unaffiliated third-parties. Approximately 49% of our store leases are capital leases.
  - 15 regional distribution centers. We own 14 of these facilities and lease one facility in Canada.
  - 15 flatbed distribution centers for lumber and building commodities. One of these facilities is leased.
- Three facilities to support our import business, Special Order Sales and internet fulfillment. One of these facilities is leased.
- Three third-party transload facilities, which do not warehouse inventory but are the first point of receipt for imported products.
  - Three millwork facilities, two of which are leased.
  - One countertop fabrication facility and two additional leased showrooms.
- Two data centers, which serve as hubs for our computer processing, critical data storage and information technology systems. One of these facilities is leased.
- Our executive offices, which are located in Mooresville, North Carolina. We also own and maintain offices in Wilkesboro, North Carolina, and lease and maintain offices in Toronto, Canada, and Monterrey, Mexico, as well as

sourcing offices in Asia and several regional offices in the U.S.

Index

Item 3 - Legal Proceedings

We are a defendant in legal proceedings considered to be in the normal course of business, none of which, individually or collectively, is considered material.

Item 4 – Reserved

Index

## EXECUTIVE OFFICERS OF THE REGISTRANT

The following is a list of names and ages of all of the executive officers of the registrant indicating all positions and offices with the registrant held by each such person and each person's principal occupations or employment during the past five years.

| Name                   | Age | Title   |
|------------------------|-----|---|
| Robert A. Niblock      | 48  | Chairman of the Board and Chief Executive Officer since 2005.   |
| Maureen K. Ausura      | 55  | Executive Vice President, Human Resources since 2011; Senior Vice President, Human Resources, 2005 – 2011.  |
| Gregory M. Bridgeford  | 56  | Executive Vice President, Business Development since 2004.  |
| Michael K. Brown       | 47  | Executive Vice President and Chief Information Officer since 2011; Executive Vice President, Store Operations, 2006 – 2011; Senior Vice President, Store Operations, 2001 – 2006.   |
| Marshall A. Croom      | 50  | Senior Vice President and Chief Risk Officer since 2009; Senior Vice President, Merchandising and Store Support 2006 – 2009; Senior Vice President, Finance 2003 – 2006.  |
| Rick D. Damron         | 48  | Executive Vice President, Store Operations since 2011; Senior Vice President, Logistics, 2009 – 2011; Senior Vice President, Store Operations – North Central Division, 2008 – 2009; Senior Vice President, Store Operations – Northeast Division, 2004 – 2008. |
| Robert J. Gfeller, Jr. | 49  | Executive Vice President, Merchandising since 2011; Senior Vice President and General Merchandising Manager, Hardlines and Building Products, 2009 – 2011; Senior Vice President, Marketing, 1999 – 2009.   |
| Matthew V. Hollifield  | 44  | Senior Vice President and Chief Accounting Officer since 2005.  |
| Robert F. Hull, Jr.    | 46  | Executive Vice President and Chief Financial Officer since 2004.  |
| Gaither M. Keener, Jr. | 61  | Executive Vice President, General Counsel, Secretary and Chief Compliance Officer since 2011; Senior Vice President, General Counsel, Secretary and Chief Compliance Officer, 2006 – 2011; Vice President, Deputy General Counsel, 2005 – 2006.                 |
| Joseph M. Mabry, Jr.   | 48  |   |

Executive Vice President, Logistics and Distribution since  
2004.

|                |    |   |
|----------------|----|---|
| N. Brian Peace | 45 | Senior Vice President, Corporate Affairs since 2006; Vice President, Corporate Communications, 1999 – 2006.   |
| Janet M. Saura | 46 | Senior Vice President, Deputy General Counsel and Assistant Secretary since 2010; Vice President, Associate General Counsel and Assistant Secretary, 2006 – 2010.   |
| Larry D. Stone | 59 | President and Chief Operating Officer since 2006; Senior Executive Vice President Merchandising/Marketing, 2005 – 2006.   |
| Todd I. Woods  | 43 | Senior Vice President, Deputy General Counsel and Assistant Secretary since 2009; Vice President, Associate General Counsel and Assistant Secretary, 2006 – 2009; Assistant General Counsel, 2005 – 2006. |

Index

## Part II

## Item 5 - Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Lowe's common stock is traded on the New York Stock Exchange (NYSE). The ticker symbol for Lowe's is "LOW". As of March 25, 2011, there were 29,962 holders of record of Lowe's common stock. The table, "Quarterly Stock Price Range and Cash Dividend Payment", on page 48 of the 2010 Annual Report to Lowe's Shareholders for the fiscal year ended January 28, 2011 sets forth, for the periods indicated, the high and low sales prices per share of the common stock as reported by the NYSE Composite Tape and the dividends per share declared on the common stock during such periods.

The following table sets forth information with respect to purchases of the Company's common stock made during the fourth quarter of 2010:

## Issuer Purchases of Equity Securities

| (In millions, except average price paid per share) | Total Number of Shares Purchased<br>1 | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs<br>2 | Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs<br>2 |
|--|---------------------------------------|------------------------------|---|---|
| October 30, 2010 – November 26, 2010               | 13.6                                  | \$ 21.98                     | 13.6  | \$ 3,100  |
| November 27, 2010 – December 31, 2010              | 27.8                                  | 25.21                        | 27.8  | 2,400   |
| January 1, 2011 – January 28, 2011                 | -                                     | -                            | -   | 2,400   |
| As of January 28, 2011                             | 41.4                                  | \$ 24.15                     | 41.4  | \$ 2,400  |

<sup>1</sup>During the fourth quarter of fiscal 2010, the Company repurchased an aggregate of 41,415,475 shares of its common stock pursuant to a publicly announced share repurchase program described in note 2 below. The Company also repurchased an insignificant number of shares from employees to satisfy either the exercise price of stock options or the statutory withholding tax liability upon the vesting of restricted stock awards.

<sup>2</sup>Authorization for up to \$5 billion of share repurchases with no expiration was approved on January 29, 2010 by the Company's Board of Directors. Although the repurchase authorization has no expiration, the Company expects to execute the program by the end of fiscal 2011 through purchases made from time to time either in the open market or through private transactions in accordance with SEC regulations.

## Item 6 - Selected Financial Data

See "Selected Statement of Earnings Data" and "Selected Balance Sheet Data" on page 47 of the 2010 Annual Report to Lowe's Shareholders.

Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations

See “Management's Discussion and Analysis of Financial Condition and Results of Operations” on pages 18 through 25 and “Disclosure Regarding Forward-Looking Statements” on page 26 of the 2010 Annual Report to Lowe’s Shareholders.

Item 7A - Quantitative and Qualitative Disclosures about Market Risk

See “Quantitative and Qualitative Disclosures About Market Risk” on page 25 of the 2010 Annual Report to Lowe’s Shareholders.

Index

Item 8 - Financial Statements and Supplementary Data

See “Report of Independent Registered Public Accounting Firm” of Deloitte & Touche LLP on pages 28 through 29, the financial statements and notes thereto on pages 30 through 46, and the “Selected Quarterly Data” on page 47 of the 2010 Annual Report to Lowe’s Shareholders.

Item 9 - Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Item 9A - Controls and Procedures

The Company's management, with the participation of the Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company’s “disclosure controls and procedures”, (as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended, (the Exchange Act)). Based upon their evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, the Company’s disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (the SEC) (1) is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and (2) is accumulated and communicated to the Company’s management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

Management’s report on internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) and the report of Deloitte & Touche LLP, the Company’s independent registered public accounting firm, are included in the 2010 Annual Report to Lowe’s Shareholders on pages 27 and 29 under the headings, “Management’s Report on Internal Control Over Financial Reporting” and “Report of Independent Registered Public Accounting Firm,” respectively, and are incorporated herein by reference.

In addition, no change in the Company’s internal control over financial reporting occurred during the fiscal fourth quarter ended January 28, 2011 that has materially affected, or is reasonably likely to materially affect, the Company’s internal control over financial reporting.

Item 9B - Other Information

None.

Index

Part III

Item 10 - Directors, Executive Officers and Corporate Governance

Information required by this item is furnished by incorporation by reference to all information under the captions entitled, "Election of Directors," "Information Concerning Experience, Qualifications, Attributes and Skills of the Nominees," "Information about the Board of Directors and Committees of the Board," and "Section 16(a) Beneficial Ownership Reporting Compliance" included in the definitive Proxy Statement which will be filed pursuant to regulation 14A, with the SEC within 120 days after the fiscal year ended January 28, 2011 (the Proxy Statement). The information required by this item with respect to our executive officers appears in Part I of this Annual Report on Form 10-K under the caption, "Executive Officers of the Registrant."

All employees of the Company, including its Chief Executive Officer, Chief Financial Officer and Chief Accounting Officer are required to abide by the Lowe's Companies, Inc. and Subsidiaries Code of Business Conduct and Ethics (the Code). The Code is designed to ensure that the Company's business is conducted in a legal and ethical manner. The Code covers all areas of professional conduct including compliance with laws and regulations, conflicts of interest, fair dealing among customers and suppliers, corporate opportunity, confidential information, insider trading, employee relations and accounting complaints. A full text of the Code can be found at [www.Lowes.com](http://www.Lowes.com), under the "About Lowe's," "Investors" and "Code of Ethics" captions. You can also obtain a copy of the complete Code by contacting Shareholder Services at 1-888-345-6937.

We will disclose information pertaining to amendments or waivers to provisions of our Code that apply to our principal executive officer, principal financial officer, principal accounting officer or persons performing similar functions and that relate to the elements of our Code enumerated in the SEC rules and regulations by posting this information on our website at [www.Lowes.com](http://www.Lowes.com). The information on our website is not a part of this Annual Report and is not incorporated by reference in this report or any of our other filings with the SEC.

Item 11 - Executive Compensation

Information required by this item is furnished by incorporation by reference to all information under the captions entitled, "Executive Officer Compensation" and "Information about the Board of Directors and Committees of the Board – Compensation of Directors" included in the Proxy Statement.

Item 12 - Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Information required by this item is furnished by incorporation by reference to all information under the captions entitled, "Beneficial Ownership of Common Stock" and "Equity Compensation Plan Information" included in the Proxy Statement.

Item 13 - Certain Relationships and Related Transactions, and Director Independence

Information required by this item is furnished by incorporation by reference to all information under the captions entitled, "Related-Party Transactions" and "Information about the Board of Directors and Committees of the Board - Director Independence" included in the Proxy Statement.

Item 14 - Principal Accounting Fees and Services

Information required by this item is furnished by incorporation by reference to all information under the caption entitled, "Audit Matters - Fees Paid to the Independent Registered Public Accounting Firm" included in the Proxy Statement.

Index

Part IV

Item 15 - Exhibits, Financial Statement Schedules

a) 1. Financial Statements

See the following items and page numbers appearing in the 2010 Annual Report to Lowe's Shareholders:

|   | Page(s) |
|---|---------|
| Reports of Independent Registered Public Accounting Firm  | 27      |
| Consolidated Statements of Earnings for each of the three fiscal years in the period ended January 28, 2011             | 28      |
| Consolidated Balance Sheets at January 28, 2011 and January 29, 2010  | 29      |
| Consolidated Statements of Shareholders' Equity for each of the three fiscal years in the period ended January 28, 2011 | 30      |
| Consolidated Statements of Cash Flows for each of the three fiscal years in the period ended January 28, 2011           | 31      |
| Notes to Consolidated Financial Statements for each of the three fiscal years in the period ended January 28, 2011      | 32-44   |

2. Financial Statement Schedule

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Lowe's Companies, Inc.  
 Mooresville, North Carolina

We have audited the accompanying consolidated financial statements of Lowe's Companies, Inc. and subsidiaries (the "Company") as of January 28, 2011 and January 29, 2010, and for each of the three fiscal years in the period ended January 28, 2011, and the Company's internal control over financial reporting as of January 28, 2011, and have issued our reports thereon dated March 28, 2011; such consolidated financial statements and reports are included in the Company's 2010 Annual Report to Shareholders and are incorporated herein by reference. Our audits also included the consolidated financial statement schedule of the Company listed in Item 15. This consolidated financial statement schedule is the responsibility of the Company's management. Our responsibility is to express an opinion based on our audits. In our opinion, such consolidated financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ Deloitte & Touche LLP

Charlotte, North Carolina  
 March 28, 2011



## SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS AND RESERVES

| (In Millions)                          | Balance<br>at<br>beginning<br>of<br>period | Charges<br>to<br>costs and<br>expenses | Deductions |     | Balance<br>at<br>end of<br>period |
|--|--|--|------------|-----|-----------------------------------|
| <b>January 28, 2011:</b>               |  |  |            |     |                                   |
| Reserve for loss on obsolete inventory | \$ 49                                      | \$ -                                   | \$ (10 )   | (a) | \$ 39                             |
| Reserve for inventory shrinkage        | 138  | 292                                    | (303 )     | (b) | 127                               |
| Reserve for sales returns              | 51   | 1                                      | -          | (c) | 52                                |
| Deferred tax valuation allowance       | 65   | 34                                     | -          | (d) | 99                                |
| <b>January 29, 2010:</b>               |  |  |            |     |                                   |
| Reserve for loss on obsolete inventory | \$ 58                                      | \$ -                                   | \$ (9 )    | (a) | \$ 49                             |
| Reserve for inventory shrinkage        | 129  | 291                                    | (282 )     | (b) | 138                               |
| Reserve for sales returns              | 49   | 2                                      | -          | (c) | 51                                |
| Deferred tax valuation allowance       | 42   | 23                                     | -          | (d) | 65                                |
| <b>January 30, 2009:</b>               |  |  |            |     |                                   |
| Reserve for loss on obsolete inventory | \$ 67                                      | \$ -                                   | \$ (9 )    | (a) | \$ 58                             |
| Reserve for inventory shrinkage        | 137  | 374                                    | (382 )     | (b) | 129                               |
| Reserve for sales returns              | 51   | -                                      | (2 )       | (c) | 49                                |
| Deferred tax valuation allowance       | 22   | 20                                     | -          | (d) | 42                                |

(a): Represents the net increase/(decrease) in the required reserve based on the Company's evaluation of obsolete inventory.

(b): Represents the actual inventory shrinkage experienced at the time of physical inventories.

(c): Represents the net increase/(decrease) in the required reserve based on the Company's evaluation of anticipated merchandise returns.

(d): Represents an increase in the required reserve based on the Company's evaluation of deferred tax assets.

## 3. Exhibits

| Exhibit Number | Exhibit Description   | Form | Incorporated by Reference |         |                   | Filing Date |
|----------------|---|------|---------------------------|---------|-------------------|-------------|
|                |   |      | File No.                  | Exhibit |                   |             |
| 3.1            | Restated and Amended Charter of Lowe's Companies, Inc.  | 10-Q | 001-07898                 | 3.1     | September 1, 2009 |             |
| 3.2            | Bylaws of Lowe's Companies, Inc., as amended and restated.  | 8-K  | 001-07898                 | 3.1     | November 12, 2010 |             |
| 4.1            | Indenture, dated as of April 15, 1992, between the Company and The Bank of New York, as successor trustee.  | S-3  | 033-47269                 | 4.1     | April 16, 1992    |             |
| 4.2            | Amended and Restated Indenture, dated as of December 1, 1995, between the Company and The Bank of New York, as successor trustee.   | 8-K  | 001-07898                 | 4.1     | December 15, 1995 |             |
| 4.3            | Form of the Company's 6 7/8% Debenture due February 15, 2028.   | 8-K  | 001-07898                 | 4.2     | February 20, 1998 |             |
| 4.4            | First Supplemental Indenture, dated as of February 23, 1999, to the Amended and Restated Indenture, dated as of December 1, 1995, between the Company and The Bank of New York, as successor trustee. | 10-K | 001-07898                 | 10.13   | April 19, 1999    |             |
| 4.5            | Form of the Company's 6 1/2% Debenture due March 15, 2029.  | 10-K | 001-07898                 | 10.19   | April 19, 1999    |             |
| 4.6            | Third Supplemental Indenture, dated as of October 6, 2005, to the Amended and Restated  | 10-K | 001-07898                 | 4.5     | April 3, 2007     |             |

Indenture, dated as of  
December 1, 1995, between  
the Company and The Bank  
of New York, as trustee,  
including as an exhibit  
thereto a form of the  
Company's 5.0% Notes  
maturing in October 2015  
and the Company's 5.5%  
Notes maturing in October  
2035.

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| Exhibit Number | Exhibit Description  | Incorporated by Reference |            |         | Filing Date        |
|----------------|--|---------------------------|------------|---------|--------------------|
|                |  | Form                      | File No.   | Exhibit |                    |
| 4.7            | Fourth Supplemental Indenture, dated as of October 10, 2006, to the Amended and Restated Indenture, dated as of December 1, 1995, between the Company and The Bank of New York Trust Company, N.A., as trustee, including as an exhibit thereto a form of the Company's 5.4% Notes maturing in October 2016 and the Company's 5.8% Notes maturing in October 2036.   | S-3<br>(POSASR)           | 333-137750 | 4.5     | October 10, 2006   |
| 4.8            | Fifth Supplemental Indenture, dated as of September 11, 2007, to the Amended and Restated Indenture, dated as of December 1, 1995, between the Company and The Bank of New York Trust Company, N.A., as trustee, including as an exhibit thereto a form of the Company's 5.6% Notes maturing in September 2012, the Company's 6.1% Notes maturing in September 2017, and the Company's 6.65% Notes maturing in September 2037. | 8-K                       | 001-07898  | 4.1     | September 11, 2007 |
| 4.9            | Sixth Supplemental Indenture, dated as of April 15, 2010, to the Amended and Restated Indenture, dated as of December 1, 1995, between the Company and The Bank of New York Mellon Trust Company, N.A., as trustee,  | 8-K                       | 001-07898  | 4.1     | April 15, 2010     |

including as an exhibit thereto a form of the Company's 4.625% Notes maturing in April 2020 and the Company's 5.8% Notes maturing in April 2040.

|      |  |      |           |     |                   |
|------|--|------|-----------|-----|-------------------|
| 4.10 | Seventh Supplemental Indenture, dated as of November 22, 2010, to the Amended and Restated Indenture, dated as of December 1, 1995, between the Company and The Bank of New York Mellon Trust Company, N.A., as trustee, including as an exhibit thereto a form of the Company's 2.125% Notes maturing in April 2016 and the Company's 3.75% Notes maturing in April 2021. | 8-K  | 001-07898 | 4.1 | November 22, 2010 |
| 4.11 | Amended and Restated Credit Agreement dated as of June 15, 2007.   | 10-Q | 001-07898 | 4.1 | August 31, 2010   |

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| Exhibit Number | Exhibit Description   | Incorporated by Reference |           |         | Filing Date      |
|----------------|---|---------------------------|-----------|---------|------------------|
|                |   | Form                      | File No.  | Exhibit |                  |
| 10.1           | Lowe's Companies, Inc. Directors' Deferred Compensation Plan, effective July 1, 1994.*  | 10-Q                      | 001-07898 | 10.1    | December 2, 2008 |
| 10.2           | Amendment No. 1 to the Lowe's Companies, Inc. Directors' Deferred Compensation Plan, effective July 1, 1994.*   | 10-K                      | 001-07898 | 10.21   | March 30, 2010   |
| 10.3           | Lowe's Companies Employee Stock Purchase Plan - Stock Options for Everyone, as amended and restated effective December 1, 2008.*                        | 10-K                      | 001-07898 | 10.10   | March 31, 2009   |
| 10.4           | Amendment No. 1 to the Lowe's Companies Employee Stock Purchase Plan - Stock Options for Everyone, as amended and restated effective December 1, 2008.* | 10-Q                      | 001-07898 | 10.1    | June 2, 2010     |
| 10.5           | Amendment No. 2 to the Lowe's Companies Employee Stock Purchase Plan - Stock Options for Everyone, as amended and restated effective December 1, 2008.* | 10-Q                      | 001-07898 | 10.3    | December 1, 2010 |
| 10.6           | Lowe's Companies, Inc. 1997 Incentive Plan.*  | S-8                       | 333-34631 | 4.2     | August 29, 1997  |
| 10.7           | Amendments to the Lowe's Companies, Inc. 1997 Incentive Plan dated January 25, 1998.*   | 10-K                      | 001-07898 | 10.16   | April 19, 1999   |
| 10.8           | Amendments to the Lowe's Companies, Inc. 1997 Incentive Plan dated September 17, 1998 (also   | 10-K                      | 001-07898 | 10.17   | April 19, 1999   |

encompassing as Exhibit I thereto the Lowe's Companies, Inc. Deferred Compensation Program).\*

- |       |  |      |           |      |                   |
|-------|--|------|-----------|------|-------------------|
| 10.9  | Lowe's Companies Benefit Restoration Plan, as amended and restated as of January 1, 2008.*                         | 10-Q | 001-07898 | 10.2 | December 12, 2007 |
| 10.10 | Amendment No. 1 to the Lowe's Companies Benefit Restoration Plan, as amended and restated as of January 1, 2008.*‡ |      |           |      |                   |
| 10.11 | Amendment No. 2 to the Lowe's Companies Benefit Restoration Plan, as amended and restated as of January 1, 2008.*‡ |      |           |      |                   |

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| Exhibit Number | Exhibit Description  | Incorporated by Reference |           |            |                   | Filing Date |
|----------------|--|---------------------------|-----------|------------|-------------------|-------------|
|                |  | Form                      | File No.  | Exhibit    |                   |             |
| 10.12          | Lowe's Companies, Inc. 2001 Incentive Plan.*   | S-8                       | 333-73408 | 4.4        | November 15, 2001 |             |
| 10.13          | Form of the Company's Management Continuity Agreement for Tier I Senior Officers.*                 | 10-Q                      | 001-07898 | 10.1       | September 3, 2008 |             |
| 10.14          | Form of the Company's Management Continuity Agreement for Tier II Senior Officers.*                | 10-Q                      | 001-07898 | 10.2       | September 3, 2008 |             |
| 10.15          | Lowe's Companies Cash Deferral Plan.*  | 10-Q                      | 001-07898 | 10.1       | June 4, 2004      |             |
| 10.16          | Amendment No. 1 to the Lowe's Companies Cash Deferral Plan.*                                       | 10-Q                      | 001-07898 | 10.1       | December 12, 2007 |             |
| 10.17          | Amendment No. 2 to the Lowe's Companies Cash Deferral Plan.*                                       | 10-Q                      | 001-07898 | 10.2       | December 1, 2010  |             |
| 10.18          | Lowe's Companies, Inc. Amended and Restated Directors' Stock Option and Deferred Stock Unit Plan.* | 8-K                       | 001-07898 | 10.1       | June 3, 2005      |             |
| 10.19          | Form of Lowe's Companies, Inc. Deferred Stock Unit Agreement for Directors.*                       | 8-K                       | 001-07898 | 10.2       | June 3, 2005      |             |
| 10.20          | Form of Lowe's Companies, Inc. Restricted Stock Award Agreement.*                                  | 10-Q                      | 001-07898 | 10.1       | September 1, 2005 |             |
| 10.21          | Lowe's Companies, Inc. 2006 Annual Incentive Plan.*  | 10-Q                      | 001-07898 | 10.1       | September 7, 2006 |             |
| 10.22          | Lowe's Companies, Inc. 2006 Long Term Incentive Plan.*   | DEF 14A                   | 001-07898 | Appendix B | April 10, 2009    |             |
| 10.23          |  | 10-K                      | 001-07898 | 10.23      | March 31, 2009    |             |

Amendment No. 1 to the  
Lowe's Companies, Inc.  
2006 Long Term Incentive  
Plan.\*

10.24 Form of Lowe's Companies,  
Inc. 2006 Long Term  
Incentive Plan  
Non-Qualified Stock Option  
Agreement.\* ‡

10.25 Amendment No. 1 to the  
Lowe's Companies, Inc.  
Deferred Compensation  
Program.\* ‡

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| Exhibit Number | Exhibit Description   | Form | Incorporated by Reference |         | Filing Date    |
|----------------|---|------|---------------------------|---------|----------------|
|                |   |      | File No.                  | Exhibit |                |
| 10.26          | Amendment No. 2 to the Lowe's Companies, Inc. Deferred Compensation Program.*   | 10-K | 001-07898                 | 10.22   | March 31, 2009 |
| 12.1           | Statement Re Computation of Ratio of Earnings to Fixed Charges. ‡   |      |                           |         |                |
| 13             | Portions of the 2010 Lowe's Annual Report to Shareholders for the fiscal year ended January 28, 2011. ‡                   |      |                           |         |                |
| 21             | List of Subsidiaries. ‡   |      |                           |         |                |
| 23             | Consent of Deloitte & Touche LLP. ‡   |      |                           |         |                |
| 31.1           | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. ‡  |      |                           |         |                |
| 31.2           | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. ‡  |      |                           |         |                |
| 32.1           | Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. † |      |                           |         |                |
| 32.2           | Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. † |      |                           |         |                |
| 99.1           | Amendment No. 7 to the Lowe's 401(k) Plan, as   |      |                           |         |                |

amended and  
restated effective as of  
February 3, 2007 (filed to  
include this  
amendment as an exhibit to  
registration statement on  
Form S-  
8, Registration No.  
033-29772). ‡

- 101.INS XBRL Instance  
Document.§
- 101.SCH XBRL Taxonomy  
Extension Schema  
Document.§
- 101.CAL XBRL Taxonomy  
Extension Calculation  
Linkbase Document.§
- 101.DEF XBRL Taxonomy  
Extension Definition  
Linkbase Document.§

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| Exhibit<br>Number | Exhibit Description  | Form | Incorporated by Reference |            | Filing Date |
|-------------------|--|------|---------------------------|------------|-------------|
|                   |  |      | File No.                  | Exhibit(s) |             |
| 101.LAB           | XBRL Taxonomy<br>Extension Label<br>Linkbase Document.§        |      |                           |            |             |
| 101.PRE           | XBRL Taxonomy<br>Extension Presentation<br>Linkbase Document.§ |      |                           |            |             |

\* Management contract or compensatory plan or arrangement required to be filed as an exhibit to this form.

‡ Filed herewith.

† Furnished herewith.

§ Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such filing, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

Index

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LOWE'S COMPANIES, INC.  
(Registrant)

March 28, 2011  
Date

By: /s/ Robert A. Niblock  
Robert A. Niblock  
Chairman of the Board and Chief Executive  
Officer

March 28, 2011  
Date

By: /s/ Robert F. Hull, Jr.  
Robert F. Hull, Jr.  
Executive Vice President and Chief Financial  
Officer

March 28, 2011  
Date

By: /s/ Matthew V. Hollifield  
Matthew V. Hollifield  
Senior Vice President and Chief Accounting  
Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report on Form 10-K has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated. Each of the directors of the Registrant whose signature appears below hereby appoints Robert F. Hull, Jr., Matthew V. Hollifield and Gaither M. Keener, Jr., and each of them severally, as his or her attorney-in-fact to sign in his or her name and behalf, in any and all capacities stated below, and to file with the Securities and Exchange Commission any and all amendments to this report on Form 10-K, making such changes in this report on Form 10-K as appropriate, and generally to do all such things in their behalf in their capacities as directors and/or officers to enable the Registrant to comply with the provisions of the Securities Exchange Act of 1934, and all requirements of the Securities and Exchange Commission.

|  |   |                        |
|--|---|------------------------|
| /s/ Robert A. Niblock<br>Robert A. Niblock       | Chairman of the Board of Directors,<br>Chief Executive Officer and Director | March 28, 2011<br>Date |
| /s/ Raul Alvarez<br>Raul Alvarez                 | Director  | March 28, 2011<br>Date |
| /s/ David W. Bernauer<br>David W. Bernauer       | Director  | March 28, 2011<br>Date |
| /s/ Leonard L. Berry<br>Leonard L. Berry         | Director  | March 28, 2011<br>Date |
| /s/ Peter C. Browning<br>Peter C. Browning       | Director  | March 28, 2011<br>Date |
| /s/ Dawn E. Hudson<br>Dawn E. Hudson             | Director  | March 28, 2011<br>Date |
| /s/ Robert A. Ingram<br>Robert A. Ingram         | Director  | March 28, 2011<br>Date |
| /s/ Robert L. Johnson<br>Robert L. Johnson       | Director  | March 28, 2011<br>Date |
| /s/ Marshall O. Larsen<br>Marshall O. Larsen     | Director  | March 28, 2011<br>Date |
| /s/ Richard K. Lochridge<br>Richard K. Lochridge | Director  | March 28, 2011<br>Date |
| /s/ Stephen F. Page<br>Stephen F. Page           | Director  | March 28, 2011<br>Date |
| /s/ O. Temple Sloan, Jr.<br>O. Temple Sloan, Jr. | Director  | March 28, 2011<br>Date |



