

Kranich Robin B  
Form 3  
November 10, 2004

# FORM 3 UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0104  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

## INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

(Print or Type Responses)

|                                         |         |          |                                                             |                                                           |                                                                           |
|-----------------------------------------|---------|----------|-------------------------------------------------------------|-----------------------------------------------------------|---------------------------------------------------------------------------|
| 1. Name and Address of Reporting Person |         |          | 2. Date of Event<br>Requiring Statement<br>(Month/Day/Year) | 3. Issuer Name <b>and</b> Ticker or Trading Symbol        |                                                                           |
| *<br>Kranich Robin B                    |         |          | 11/01/2004                                                  | GARTNER INC [IT]                                          |                                                                           |
| (Last)                                  | (First) | (Middle) |                                                             | 4. Relationship of Reporting<br>Person(s) to Issuer       | 5. If Amendment, Date Original<br>Filed(Month/Day/Year)                   |
| 56 TOP GALLANT<br>ROAD, P.O. BOX 10212  |         |          |                                                             | (Check all applicable)                                    |                                                                           |
| (Street)                                |         |          |                                                             | ____ Director    ____ 10% Owner                           | 6. Individual or Joint/Group                                              |
|                                         |         |          |                                                             | <input checked="" type="checkbox"/> Officer    ____ Other | Filing(Check Applicable Line)                                             |
|                                         |         |          |                                                             | (give title below) (specify below)                        | <input checked="" type="checkbox"/> Form filed by One Reporting<br>Person |
| STAMFORD, CT 06904-2212                 |         |          |                                                             | SVP, Research Ops & Bus Dvlpmnt                           | ____ Form filed by More than One<br>Reporting Person                      |
| (City)                                  | (State) | (Zip)    |                                                             |                                                           |                                                                           |

### Table I - Non-Derivative Securities Beneficially Owned

|                                    |                                                             |                                                                         |                                                             |
|------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------------------|-------------------------------------------------------------|
| 1. Title of Security<br>(Instr. 4) | 2. Amount of Securities<br>Beneficially Owned<br>(Instr. 4) | 3. Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I)<br>(Instr. 5) | 4. Nature of Indirect Beneficial<br>Ownership<br>(Instr. 5) |
| Common Stock Class A               | 1,307                                                       | D                                                                       |                                                             |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

SEC 1473 (7-02)

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

### Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

|                                               |                                                                |                                                                                      |                                                                    |                                                                  |                                                                |
|-----------------------------------------------|----------------------------------------------------------------|--------------------------------------------------------------------------------------|--------------------------------------------------------------------|------------------------------------------------------------------|----------------------------------------------------------------|
| 1. Title of Derivative Security<br>(Instr. 4) | 2. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) | 3. Title and Amount of<br>Securities Underlying<br>Derivative Security<br>(Instr. 4) | 4. Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 5. Ownership<br>Form of<br>Derivative<br>Security:<br>Direct (D) | 6. Nature of<br>Indirect Beneficial<br>Ownership<br>(Instr. 5) |
|                                               | Date Exercisable                                               | Title                                                                                |                                                                    |                                                                  |                                                                |

# Edgar Filing: Kranich Robin B - Form 3

|                                              | Expiration<br>Date        |            | Amount or<br>Number of<br>Shares |        | or Indirect<br>(I)<br>(Instr. 5) |        |
|----------------------------------------------|---------------------------|------------|----------------------------------|--------|----------------------------------|--------|
| Non Qualified Stock<br>Option (right to buy) | 04/01/2004 <sup>(1)</sup> | 04/01/2013 | Common<br>Stock<br>Class A       | 23,333 | \$ 7.21                          | D    Â |
| Non Qualified Stock<br>Option (right to buy) | 02/15/2004 <sup>(2)</sup> | 02/15/2013 | Common<br>Stock<br>Class A       | 5,000  | \$ 7.48                          | D    Â |
| Non Qualified Stock<br>Option (right to buy) | 10/11/1996 <sup>(3)</sup> | 09/30/2005 | Common<br>Stock<br>Class A       | 1,500  | \$ 15.668                        | D    Â |
| Non Qualified Stock<br>Option (right to buy) | 02/24/1998 <sup>(3)</sup> | 02/24/2007 | Common<br>Stock<br>Class A       | 1,000  | \$ 19.666                        | D    Â |
| Non Qualified Stock<br>Option (right to buy) | 04/07/1998 <sup>(3)</sup> | 04/06/2007 | Common<br>Stock<br>Class A       | 1,200  | \$ 19.896                        | D    Â |
| Non-Qualified Stock<br>Option (right to buy) | 11/28/2002 <sup>(4)</sup> | 11/28/2011 | Common<br>Stock<br>Class A       | 40,000 | \$ 9.1                           | D    Â |
| Non-Qualified Stock<br>Option (right to buy) | 11/09/2000 <sup>(3)</sup> | 11/09/2009 | Common<br>Stock<br>Class A       | 10,925 | \$ 10.313                        | D    Â |
| Non-Qualified Stock<br>Option (right to buy) | 06/01/2005 <sup>(5)</sup> | 06/01/2014 | Common<br>Stock<br>Class A       | 5,000  | \$ 12.45                         | D    Â |
| Non-Qualified Stock<br>Option (right to buy) | 07/20/2001 <sup>(3)</sup> | 07/20/2010 | Common<br>Stock<br>Class A       | 8,500  | \$ 14.3125                       | D    Â |
| Non-Qualified Stock<br>Option (right to buy) | 12/15/1999 <sup>(3)</sup> | 12/15/2008 | Common<br>Stock<br>Class A       | 1,300  | \$ 19.285                        | D    Â |
| Non-Qualified Stock<br>Option (right to buy) | 04/15/2000 <sup>(3)</sup> | 04/15/2009 | Common<br>Stock<br>Class A       | 500    | \$ 19.819                        | D    Â |
| Non-Qualified Stock<br>Option (right to buy) | 01/28/2000 <sup>(6)</sup> | 01/28/2009 | Common<br>Stock<br>Class A       | 2,000  | \$ 22.705                        | D    Â |

## Reporting Owners

Reporting Owner Name / Address

Relationships

Director   10% Owner   Officer

Other

Kranich Robin B  
56 TOP GALLANT ROAD  
P.O. BOX 10212  
STAMFORD, CT 06904-2212

Â Â Â SVP, Research Ops & Bus Dvlpmt Â

## Signatures

By: /s/ Gary Papilsky For: Robin B  
Kranich

11/10/2004

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 5(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The option becomes exercisable in three substantially equal annual installments commencing one year after the date of grant, 04/1/03. Original grant was 35,000 shares.
- (2) The option becomes exercisable in three substantially equal annual installments commencing one year after the date of grant, 02/15/2003.
- (3) This option is fully exercisable.
- (4) The option becomes exercisable in three substantially equal annual installments commencing one year after the date of grant, 11/28/01.
- (5) The option becomes exercisable in three substantially equal annual installments commencing one year after the date of grant, 06/1/2004. 500 options are fully exercisable and 1,500 options becomes exercisable 6 years from the date of grant, 01/28/99, subject to acceleration
- (6) of vesting and exercisability upon the achievement of certain financial performance targets determined by the Board in its sole discretion, and which acceleration has not occurred as of the date hereof.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *See* Instruction 6 for procedure.  
Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.