

WINLAND ELECTRONICS INC  
Form 8-K  
December 30, 2011

---

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 8-K

Current Report Pursuant to Section 13 or 15(d)  
Of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 27, 2011

WINLAND ELECTRONICS, INC.  
(Exact name of registrant as specified in its charter)

Minnesota  
(State or Other Jurisdiction of Incorporation)

1-15637  
(Commission File Number)

41-0992135  
(IRS Employer Identification  
No.)

1950 Excel Drive  
Mankato, Minnesota 56001  
(Address of Principal Executive Offices) (Zip Code)

(507) 625-7231  
(Registrant's telephone number, including area code)

Not Applicable  
(Former Name or Former Address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the  
o Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange  
o Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b)  
o under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c)  
o under the Exchange Act (17 CFR 240.13e-4(c))

---

---

Item 1.01 Entry into a Material Definitive Agreement.

On December 27, 2011, Winland Electronics, Inc. ("Winland") and Nortech Systems Incorporated ("Nortech") entered into a Manufacturing Agreement (the "Agreement"). The Agreement continues in effect until December 31, 2013 (the "Term") providing Nortech exclusivity to manufacture Winland's requirements relating to the Products set forth on Exhibit A to the Agreement.

The Manufacturing Agreement is attached hereto as Exhibit 10.1 and is incorporated into this Item 1.01.

Item 9.01 Financial Statements and Exhibits.

(a) Financial statements: None.

(b) Pro forma financial information: None.

(c) Shell company transactions: None.

(d) Exhibits:

10.1

Manufacturing Agreement between Winland Electronics, Inc. and  
Nortech Systems Incorporated dated as of December 27, 2011.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Winland Electronics, Inc.

Date: December 30, 2011

By: /s/ Brian D. Lawrence  
Brian D. Lawrence  
Chief Financial Officer and Senior  
Vice President

Page 3 of 4

---

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

EXHIBIT INDEX TO FORM 8-K

Date of Report:  
December 27, 2011

Commission File No.:  
1-15637

WINLAND ELECTRONICS, INC.

EXHIBIT

NO.	ITEM
10.1	Manufacturing Agreement between Winland Electronics, Inc. and Nortech Systems Incorporated dated as of December 27, 2011.

