

SAFEGUARD SCIENTIFICS INC

Form 10-Q

May 10, 2007

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**SECURITIES AND EXCHANGE COMMISSION**  
Washington, DC 20549

**FORM 10-Q**  
**Quarterly Report Pursuant to Section 13 or 15(d)**  
**of the Securities Exchange Act of 1934**  
**For Quarter Ended March 31, 2007**

**Commission File Number 1-5620**  
**SAFEGUARD SCIENTIFICS, INC.**  
**(Exact name of registrant as specified in its charter)**

**Pennsylvania**  
*(State or other jurisdiction of  
incorporation or organization)*

**23-1609753**  
*(I.R.S. Employer ID No.)*

**435 Devon Park Drive**  
**Building 800**  
**Wayne, PA**  
*(Address of principal executive offices)*

**19087**  
*(Zip Code)*

**(610) 293-0600**

**Registrant's telephone number, including area code**

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the Registrant is a shell company (as defined in Exchange Act Rule 12b-2).

Yes  No

**Number of shares outstanding as of May 8, 2007**  
**Common Stock 120,924,513**

**SAFEGUARD SCIENTIFICS, INC.**  
**QUARTERLY REPORT FORM 10-Q**  
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**SAFEGUARD SCIENTIFICS, INC.  
CONSOLIDATED BALANCE SHEETS**

	<b>March 31, 2007</b>	<b>December 31, 2006</b>
	<b>(In thousands, except per share data)</b>	
	<b>(unaudited)</b>	
<b>ASSETS</b>		
Current Assets:		
Cash and cash equivalents	\$ 92,039	\$ 67,012
Restricted cash - current	177	
Marketable securities	62,264	94,155
Restricted marketable securities	3,814	3,869
Accounts receivable, less allowances (\$1,595 2007; \$1,713 2006)	34,837	33,167
Prepaid expenses and other current assets	6,836	5,080
Current assets of discontinued operations		11,703
Total current assets	199,967	214,986
Property and equipment, net	34,798	34,209
Ownership interests in and advances to companies	72,233	54,548
Long-term marketable securities	65	487
Long-term restricted marketable securities	3,871	5,737
Intangible assets, net	11,460	11,984
Goodwill	80,487	80,418
Cash held in escrow	21,932	19,398
Other	3,705	3,764
Non-current assets of discontinued operations		17,850
Total Assets	\$ 428,518	\$ 443,381
 <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
Current Liabilities:		
Current portion of credit line borrowings	\$ 27,389	\$ 25,014
Current maturities of long-term debt	3,789	3,192
Accounts payable	6,066	10,581
Accrued compensation and benefits	10,950	13,432
Accrued expenses and other current liabilities	19,441	18,733
Deferred revenue	5,511	3,560
Current liabilities of discontinued operations		3,465
Total current liabilities	73,146	77,977
Long-term debt	5,659	4,010
Other long-term liabilities	10,493	10,319
Convertible senior debentures	129,000	129,000
Deferred taxes	1,026	1,026

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Minority interest	6,174	5,491
Non-current liabilities of discontinued operations		1,656
Commitments and contingencies		
Redeemable subsidiary stock-based compensation	524	2,021
Shareholders' Equity:		
Preferred stock, \$0.10 par value; 1,000 shares authorized		
Common stock, \$0.10 par value; 500,000 shares authorized; 120,771 and 120,419 shares issued and outstanding in 2007 and 2006, respectively	12,077	12,042
Additional paid-in capital	753,028	750,361
Accumulated deficit	(562,723)	(551,058)
Accumulated other comprehensive income	114	536
Total shareholders' equity	202,496	211,881
Total Liabilities and Shareholders' Equity	\$ 428,518	\$ 443,381

See Notes to Consolidated Financial Statements.

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**SAFEGUARD SCIENTIFICS, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands, except per share data)</b>	
	<b>(unaudited)</b>	
Revenue	\$ 39,509	\$ 37,306
Operating Expenses:		
Cost of sales	29,375	28,042
Selling, general and administrative	24,020	22,025
Research and development	872	640
Amortization of intangibles	524	620
Total operating expenses	54,791	51,327
Operating loss	(15,282)	(14,021)
Other income, net	101	3,124
Interest income	2,159	1,539
Interest expense	(1,832)	(1,595)
Equity loss	(1,729)	(605)
Minority interest	1,651	1,749
Net loss from continuing operations before income taxes	(14,932)	(9,809)
Income tax expense	(14)	(9)
Net loss from continuing operations	(14,946)	(9,818)
Income from discontinued operations, net of tax	3,281	3,366
Net loss	\$ (11,665)	\$ (6,452)
Basic and Diluted Income (Loss) Per Share:		
Net loss from continuing operations	\$ (0.12)	\$ (0.08)
Net income from discontinued operations	0.02	0.03
Net loss per share	\$ (0.10)	\$ (0.05)
Shares used in computing basic and diluted loss per share	122,116	121,279

See Notes to Consolidated Financial Statements.

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**SAFEGUARD SCIENTIFICS, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>Three Months Ended March</b>	
	<b>31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
	<b>(unaudited)</b>	
<b>Cash Flows from Operating Activities:</b>		
Cash flows from operating activities of discontinued operations	\$ 730	\$ (456)
Cash flows from operating activities of continuing operations	(17,806)	(9,648)
Net cash used in operating activities	(17,076)	(10,104)
<b>Cash Flows from Investing Activities:</b>		
Proceeds from sales of and distributions from companies and funds	2,304	1,519
Acquisitions of ownership interests in companies and funds, net of cash acquired	(22,220)	(1,464)
(Recovery costs) repayments of note-receivable related party		(275)
Increase in restricted cash and marketable securities	(62,264)	(6,522)
Decrease in restricted cash and marketable securities	94,155	14,919
Proceeds from the sale of property and equipment	24	310
Capital expenditures	(2,724)	(3,859)
Capitalized software costs		(53)
Proceeds from sale of discontinued operations, net	30,005	1,634
Cash flows from investing activities of discontinued operations	(362)	(777)
Net cash provided by investing activities	38,918	5,432
<b>Cash Flows from Financing Activities:</b>		
Repurchase of convertible senior debentures		(3,775)
Borrowings on revolving credit facilities	44,006	33,065
Repayments on revolving credit facilities	(41,631)	(30,062)
Borrowings on term debt	3,000	981
Repayments on term debt	(870)	(1,476)
Decrease (increase) in restricted cash	(231)	(232)
Issuance of Company common stock, net	280	327
Issuance of subsidiary common stock, net	163	23
Offering costs on issuance of subsidiary common stock		(70)
Cash flows from financing activities of discontinued operations	(230)	452
Net cash provided by (used in) financing activities	4,487	(767)
Net Increase (Decrease) in Cash and Cash Equivalents	26,329	(5,439)
Changes in cash and cash equivalents from Pacific Title and Art Studio and Mantas included in assets of discontinued operations	(1,302)	13

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Cash and Cash Equivalents at beginning of period	67,012	122,069
Cash and Cash Equivalents at end of period	\$ 92,039	\$ 116,643

See Notes to Consolidated Financial Statements.

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**SAFEGUARD SCIENTIFICS, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
MARCH 31, 2007**

**1. GENERAL**

The accompanying unaudited interim Consolidated Financial Statements were prepared in accordance with accounting principles generally accepted in the United States of America and the interim financial statements rules and regulations of the SEC. In the opinion of management, these statements include all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the Consolidated Financial Statements. The interim operating results are not necessarily indicative of the results for a full year or for any interim period. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations relating to interim financial statements. The Consolidated Financial Statements included in this Form 10-Q should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this Form 10-Q and included together with the Company's Consolidated Financial Statements and Notes thereto included in the Company's 2006 Annual Report on Form 10-K.

**2. BASIS OF PRESENTATION**

The Consolidated Financial Statements include the accounts of the Company and all subsidiaries in which it directly or indirectly owns more than 50% of the outstanding voting securities.

The Company's Consolidated Statements of Operations and Consolidated Statements of Cash Flows for the three months ended March 31, 2007 and 2006 and Consolidated Balance Sheets at March 31, 2007 and December 31, 2006 include the following subsidiaries in continuing operations:

Acsis, Inc. ( Acsis )

Alliance Consulting Group Associates, Inc. ( Alliance Consulting )

Clariant, Inc. ( Clariant )

Laureate Pharma, Inc. ( Laureate Pharma )

Alliance Consulting operates on a 52 or 53-week fiscal year, ending on the Saturday closest to the end of the fiscal period. The Company and all other subsidiaries operate on a calendar year. Alliance Consulting's first quarter ended on March 31, 2007 and April 1, 2006, each a period of 13 weeks.

During 2007 and 2006, certain consolidated companies, or components thereof, were sold. See Note 3 for discontinued operations treatment of Pacific Title and Art Studio, Clariant's technology group business, Mantas and Alliance Consulting's Southwest region.

**3. DISCONTINUED OPERATIONS**

***Pacific Title and Art Studio***

In March 2007, the Company sold Pacific Title and Art Studio for net cash proceeds of approximately \$21.9 million including \$2.3 million cash held in escrow. As a result of the sale, the Company recorded a pre-tax gain of \$2.7 million in the first quarter of 2007. Pacific Title and Art Studio is reported in discontinued operations for all periods presented.

***Clariant Technology Group***

In March 2007, Clariant sold its technology group business (which developed, manufactured and marketed the ACIS Automated Image Analysis System) and related intellectual property to Carl Zeiss MicroImaging, Inc. (the ACIS Sale) for net cash proceeds of \$10.3 million (excluding \$1.5 million in contingent purchase price). As a result of the sale, Clariant recorded a pre-tax gain of \$3.6 million in the first quarter of 2007. The technology group business is reported in discontinued operations for all periods presented. Goodwill of \$2.1 million related to the technology group business was included in discontinued operations.

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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

**Mantas**

In October 2006, the Company sold its interest in Mantas for net cash proceeds of approximately \$112.8 million, including \$19.3 million held in escrow. The Company recorded a pre-tax gain of \$83.9 million in the fourth quarter of 2006. Mantas is reported in discontinued operations for the first quarter of 2006. Mantas sold its telecommunications business and certain related assets and liabilities in the first quarter of 2006 for \$2.1 million in cash. As a result of the sale, Mantas recorded a gain of \$1.9 million in the first quarter of 2006, which is also reported in discontinued operations.

**Alliance Consulting Southwest Region**

Alliance Consulting sold its Southwest region in May 2006 for proceeds of \$4.5 million, including cash of \$3.0 million and stock of the acquiror of \$1.5 million which was subsequently sold. As a result of the sale, Alliance Consulting recorded a gain of \$1.6 million in the second quarter of 2006. Alliance Consulting's Southwest region is reported in discontinued operations for the first quarter of 2006.

Results of all discontinued operations were as follows:

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
	<b>(unaudited)</b>	
Revenue	\$ 7,326	\$ 21,090
Operating expenses	(8,098)	(19,622)
Other	(103)	(185)
Net income (loss) before income taxes and minority interest	(875)	1,283
Income tax (expense) benefit	8	(73)
Income (loss) from operations	(867)	1,210
Gain on disposal, net of tax	6,328	1,908
Minority interest	(2,180)	248
Income (loss) from discontinued operations, net of tax	\$ 3,281	\$ 3,366

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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

The assets and liabilities of the discontinued operations were as follows:

	<b>December 31, 2006 (in thousands)</b>
Cash	\$ 4,239
Accounts receivable, less allowances	5,393
Inventory	1,525
Other current assets	546
<b>Total current assets</b>	<b>11,703</b>
Property and equipment, net	10,680
Intangibles	4,442
Goodwill	2,080
Other assets	648
<b>Total Assets</b>	<b>\$ 29,553</b>
Current debt	\$ 746
Accounts payable	530
Accrued expenses	1,499
Deferred revenue	690
<b>Total current liabilities</b>	<b>3,465</b>
Long-term debt	1,057
Other long-term liabilities	599
<b>Total Liabilities</b>	<b>\$ 5,121</b>
Carrying value	\$ 24,432

**4. MARKETABLE SECURITIES**

Marketable securities included the following:

	<b>Current</b>		<b>Non-Current</b>	
	<b>March 31, 2007</b>	<b>December 31, 2006</b>	<b>March 31, 2007</b>	<b>December 31, 2006</b>
	<b>(in thousands)</b>			
	<b>(unaudited)</b>		<b>(unaudited)</b>	
Held-to-maturity:				
Commercial paper	\$ 62,264	\$ 94,155	\$	\$
Restricted U.S. Treasury securities	3,814	3,869	3,871	5,737

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Available-for-sale:	66,078	98,024	3,871	5,737
Equity securities			65	487
	\$ 66,078	\$ 98,024	\$ 3,936	\$ 6,224

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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

As of March 31, 2007, the contractual maturities of securities were as follows:

	<b>Years to Maturity</b> <b>(in thousands)</b> <b>(unaudited)</b>			<b>Total</b>
	<b>Less Than One Year</b>	<b>One to Five Years</b>	<b>No Single Maturity Date</b>	
Held-to-maturity	\$ 66,078	\$ 3,871	\$	\$ 69,949
Available-for-sale			65	65
	\$ 66,078	\$ 3,871	\$ 65	\$ 70,014

As of March 31, 2007 and December 31, 2006, the Company's investment in available-for-sale securities had generated, on a cumulative basis, unrealized gains of \$0.1 million and \$0.5 million, respectively, which are reflected in Accumulated Other Comprehensive Income on the Consolidated Balance Sheets.

**5. GOODWILL AND OTHER INTANGIBLE ASSETS**

The following is a summary of changes in the carrying amount of goodwill by segment:

	Alliance Consulting	Clariant	Acsis	Total
	<b>(in thousands)</b> <b>(unaudited)</b>			
Balance at December 31, 2006	\$ 56,155	\$ 12,729	\$ 11,534	\$ 80,418
Purchase price adjustments	69			69
Balance at March 31, 2007	\$ 56,224	\$ 12,729	\$ 11,534	\$ 80,487

As discussed in Note 15, certain purchase price adjustments are not final.

Intangible assets with definite useful lives are amortized over their respective estimated useful lives to their estimated residual values. The following table provides a summary of the Company's intangible assets with definite and indefinite useful lives:

	<b>March 31, 2007</b>			<b>Net</b>
	<b>Amortization Period</b>	<b>Gross Carrying Value</b>	<b>Accumulated Amortization</b>	
<b>(in thousands)</b> <b>(unaudited)</b>				
Customer-related	7 - 10 years	\$ 9,721	\$ 2,999	\$ 6,722
Technology-related	3 years	1,376	611	765
Process-related	3 years	1,363	1,098	265

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Trade names	20 years	1,222	81	1,141
Trade names	Indefinite	13,682 2,567	4,789	8,893 2,567
Total		\$ 16,249	\$ 4,789	\$ 11,460

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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

	<b>December 31, 2006</b>			
	<b>Amortization</b>	<b>Gross</b>	<b>Accumulated</b>	<b>Net</b>
	<b>Period</b>	<b>Carrying</b>	<b>Amortization</b>	
		<b>Value</b>		
		<b>(in thousands)</b>		
Customer-related	7 -10 years	\$ 9,721	\$ 2,719	\$ 7,002
Technology-related	3 years	1,376	496	880
Process-related	3 years	1,363	984	379
Trade names	20 years	1,222	66	1,156
		13,682	4,265	9,417
Trade names	Indefinite	2,567		2,567
Total		\$ 16,249	\$ 4,265	\$ 11,984

Amortization expense related to intangible assets was \$0.5 million and \$0.6 million for the three months ended March 31, 2007 and 2006, respectively. The following table provides estimated future amortization expense related to intangible assets:

	<b>Total</b>
	<b>(in</b>
	<b>thousands)</b>
	<b>(unaudited)</b>
Remainder of 2007	\$ 1,503
2008	1,610
2009	1,164
2010	605
2011 and thereafter	4,011
	\$ 8,893

## 6. RECENT ACCOUNTING PRONOUNCEMENTS

In February 2007, the FASB issued SFAS No. 159, Fair Value Option for Financial Assets and Liabilities ( SFAS No. 159 ). SFAS No. 159 allows companies to choose, at specific election dates, to measure eligible financial assets and liabilities at fair value that are not otherwise required to be measured at fair value. Under SFAS No. 159, companies would report unrealized gains and losses for which the fair value option has been elected in earnings at each subsequent reporting date, and recognize up-front costs and fees related to those items in earnings as incurred. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact of adopting SFAS No. 159.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements ( SFAS No. 157 ). SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and

expands disclosures about fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company does not expect the adoption of SFAS No. 157 to have a material impact on its financial statements.

In July 2006, the FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* an interpretation of FASB Statement No. 109 ( *FIN 48* ). FIN 48 defines the threshold for recognizing the benefits of tax return positions in the financial statements as *more-likely-than-not* to be sustained upon examination by the applicable taxing authority. FIN 48 also includes guidance concerning accounting for income tax uncertainties in interim periods and increases the level of disclosures associated with any recorded income tax uncertainties. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company adopted FIN 48 effective January 1, 2007. See Note 11.

In November 2005, the FASB issued FASB Staff Position SFAS 123(R)-3, *Transition Election Related to Accounting for the Tax Effects of Share-based Payment Awards* , that provides an elective alternative transition method of calculating the pool of excess tax benefits available to absorb tax deficiencies recognized subsequent to the adoption of SFAS No. 123(R) (the *APIC Pool* ) to the method otherwise required by paragraph 81 of SFAS No. 123(R). In the fourth quarter of 2006, the Company adopted the short-cut method to calculate the APIC Pool.



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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

**7. COMPREHENSIVE LOSS**

Comprehensive loss is the change in equity of a business enterprise from transactions and other events and circumstances from non-owner sources. Excluding net loss, the Company's sources of comprehensive loss are from net unrealized appreciation (depreciation) on its holdings classified as available-for-sale securities and foreign currency translation adjustments.

The following summarizes the components of comprehensive loss:

	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands) (unaudited)</b>	
Net loss from continuing operations	\$ (14,946)	\$ (9,818)
Other comprehensive loss:		
Foreign currency translation adjustments		(31)
Unrealized holding losses on available-for-sale securities	(422)	(226)
Other comprehensive loss from continuing operations	(422)	(257)
Comprehensive loss from continuing operations	(15,368)	(10,075)
Net income from discontinued operations	3,281	3,366
Comprehensive loss	\$ (12,087)	\$ (6,709)

**8. LONG-TERM DEBT AND CREDIT ARRANGEMENTS**

Consolidated long-term debt consisted of the following:

	<b>March 31, 2007</b>	<b>December 31, 2006</b>
	<b>(in thousands) (unaudited)</b>	
Subsidiary credit line borrowings (guaranteed by the Company)	\$ 21,500	\$ 22,000
Subsidiary credit line borrowings (not guaranteed by the Company)	5,889	3,014
Subsidiary term loans and other borrowings (guaranteed by the Company)	5,687	3,000
	33,076	28,014
Capital lease obligations and other borrowings	3,761	4,202
	36,837	32,216
Less current maturities	(31,178)	(28,206)
Total long-term debt, less current portion	\$ 5,659	\$ 4,010

The Company maintains a revolving credit facility that provides for borrowings and issuances of letters of credit and guarantees. As of March 31, 2007, the facility size was \$55 million and had a maturity date of May 3, 2007. On

May 2, 2007, the revolving credit facility was amended to extend the expiration date to June 30, 2008. In addition, the credit facility was increased from \$55 million to \$75 million and the Company's guarantee on a partner company facility was increased from \$5 million to \$7.5 million. Borrowing availability under the facility is reduced by the amounts outstanding for the Company's borrowings and letters of credit and amounts guaranteed under partner company facilities maintained with that same lender. This credit facility bears interest at the prime rate (8.25% at March 31, 2007) for outstanding borrowings. The credit facility is subject to an unused commitment fee of 0.125%, which is subject to reduction based on deposits maintained at the bank. The facility requires cash collateral equal to one times the Company's borrowings and letters of credit and amounts borrowed by partner companies under facilities maintained with that same bank. As of March 31, 2007, one partner company was not in compliance with certain financial covenants under its facility and subsequently received a waiver from the lender.

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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

In January 2007, Clariant increased its facility by \$3.5 million, which was guaranteed by the Company. In February 2007, all subsidiary facilities were extended for one year, with the exception of Acasis facility, which expires in August 2008. In addition to the extension of the maturity dates, Laureate Pharma's working capital line was increased by \$5.5 million and it entered into a \$6 million equipment facility, all of which the Company guaranteed. Borrowings are secured by substantially all of the assets of the respective subsidiaries. These obligations bear interest at variable rates ranging between the prime rate minus 0.5% and the prime rate plus 0.5%. These facilities contain financial and non-financial covenants.

In November 2006, the Company entered into an additional revolving credit facility with a separate bank that provides for borrowings and issuances of letters of credit and guarantees of up to \$20 million. Borrowing availability under the facility is reduced by the amounts outstanding for the Company's borrowings and letters of credit and amounts guaranteed under partner company facilities maintained with that same lender. This credit facility bears interest at the prime rate for outstanding borrowings. The credit facility is subject to an unused commitment fee of 0.125%, which is subject to reduction based on deposits maintained at the bank. The facility requires cash collateral equal to one times the Company's borrowings and letters of credit and amounts borrowed by partner companies under the guaranteed portion of the partner company facilities maintained at the same bank. The credit facility matures in November 2007.

Availability under the Company's revolving credit facilities at March 31, 2007 was as follows (in thousands):

	<b>Total</b>
Size of facilities	\$ 75,000
Subsidiary facilities at same banks (a)	(38,300)
Outstanding letter of credit (b)	(6,514)
Amount available at March 31, 2007	\$ 30,186

- (a) The Company's ability to borrow under its credit facilities is limited by the amounts outstanding for the Company's borrowings and letters of credit and amounts guaranteed under partner company facilities maintained at the same respective banks. Of the total facilities, \$27.2 million was outstanding under these facilities at March 31, 2007 and was included as debt on the Consolidated Balance Sheet.
- (b) In connection with the sale of CompuCom, the Company provided to the landlord of CompuCom's Dallas headquarters lease, a letter of credit, which will expire on March 19, 2019, in an amount equal to \$6.3 million. In addition, the Company provided a \$0.2 million letter of credit to a non-consolidated partner company in the first quarter of 2007.

In September 2006, Clariant entered into a \$5 million senior secured revolving credit agreement. Borrowing availability under the agreement is based on the level of Clariant's qualified accounts receivable, less certain reserves. The agreement has a two-year term and bears interest at variable rates based on the lower of LIBOR plus 3.25% or the prime rate plus 0.5%. As of March 31, 2007, Clariant had no outstanding borrowings under this facility and had \$3.2 million availability based on the level of qualified accounts receivable.

Debt as of March 31, 2007 and December 31, 2006 bore interest at fixed rates between 4.62% and 20.33% and variable rates indexed to the prime rate plus 0.5%.

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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

The Company's debt matures as follows:

	<b>Total (in thousands)</b>
Remainder of 2007	\$ 22,894
2008	10,582
2009	2,481
2010	756
2011 and thereafter	124
Total debt	\$ 36,837

**9. CONVERTIBLE SUBORDINATED NOTES AND CONVERTIBLE SENIOR DEBENTURES**

In February 2004, the Company completed the sale of \$150 million of 2.625% convertible senior debentures with a stated maturity of March 15, 2024. Interest on the 2024 Debentures is payable semi-annually. At the debenture holders' option, the 2024 Debentures are convertible into Company common stock through March 14, 2024, subject to certain conditions. The conversion rate of the debentures at March 31, 2007 was \$7.2174 of principal amount per share. The closing price of the Company's common stock at March 31, 2007 was \$2.96. The 2024 Debenture holders may require repurchase of the debentures on March 21, 2011, March 20, 2014 or March 20, 2019 at a repurchase price equal to 100% of their respective face amount plus accrued and unpaid interest. The 2024 Debenture holders may also require repurchase of the debentures upon certain events, including sale of all or substantially all of the Company's common stock or assets, liquidation, dissolution or a change in control. Subject to certain conditions, the Company may redeem all or some of the 2024 Debentures commencing March 20, 2009. During the first quarter of 2006, the Company repurchased \$5 million of the face value of the 2024 Debentures for \$3.8 million in cash. In connection with the repurchase, the Company recorded \$0.1 million of expense related to the acceleration of deferred debt issuance costs associated with the 2024 Debentures, resulting in a net gain of \$1.1 million, which is included in Other Income, Net in the Consolidated Statements of Operations. At March 31, 2007, the outstanding 2024 Debentures had a face value of \$129 million and a market value of approximately \$107 million, based on quoted market prices.

As required by the terms of the 2024 Debentures, after completing the sale of CompuCom in October 2004, the Company escrowed \$16.7 million for interest payments through March 15, 2009 on the 2024 Debentures. A total of \$7.7 million is included in Restricted Marketable Securities on the Consolidated Balance Sheet at March 31, 2007, of which \$3.8 million is classified as a current asset.

**10. STOCK-BASED COMPENSATION**

On January 1, 2006, the Company adopted SFAS No. 123 (revised 2004), Share-Based Payment (SFAS No. 123(R)) using the modified prospective method.

***Classification of Stock-Based Compensation Expense***

Stock-based compensation expense from continuing operations was recognized in the Consolidated Statements of Operations as follows (in thousands):

	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
Cost of sales	\$ 62	\$ 20
Selling, general and administrative	1,799	1,833
Research and development	41	4

\$ 1,902      \$ 1,857

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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

**The Company**

The fair value of the Company's stock-based awards to employees are estimated at the date of grant using the Black-Scholes option-pricing model. The risk-free rate is based on the U.S. Treasury yield curve in effect at the end of the quarter. The expected life of stock options granted was estimated using the historical exercise behavior of employees. Expected volatility was based on historical volatility for a period equal to the stock option's expected life.

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>
<b>Service-Based Awards</b>		
Dividend yield	0%	0%
Expected volatility	63%	75%
Average expected option life	5 years	5 years
Risk-free interest rate	4.5%	4.6%
<b>Market-Based Awards</b>		
Dividend yield	0%	0%
Expected volatility	57%	67%
Weighted average expected option life	6 years	6 years
Risk-free interest rate	4.8%	4.7%

Market-based awards entitle participants to vest in a number of options determined by achievement of certain target market capitalization increases (measured by reference to stock price increases on a specified number of outstanding shares) over an eight-year period. The requisite service periods for the market-based awards are based on the Company's estimate of the dates on which the market conditions will be met. Compensation expense is recognized over the requisite service periods using the straight-line method, but is accelerated if market capitalization targets are achieved earlier than estimated. Based on the achievement of market capitalization targets, 0.3 million shares vested during the first quarter of 2007. The Company recorded \$0.6 million and \$0.8 million of compensation expense related to these awards during the three months ended March 31, 2007 and 2006, respectively. Depending on the Company's stock performance, the maximum number of unvested shares at March 31, 2007 attainable under these grants is 7.7 million shares.

All other outstanding options are service-based awards that generally vest over four years after the date of grant and expire eight years after the date of grant. Compensation expense is recognized over the requisite service period using the straight-line method. The requisite service period for service-based awards is the period over which the award vests. The Company recorded \$0.4 million and \$0.3 million of compensation expense related to these awards during the three months ended March 31, 2007 and 2006, respectively.

**Consolidated Subsidiaries**

The fair value of the Company's subsidiaries' stock-based awards to employees are estimated at the date of grant using the Black-Scholes option-pricing model. The risk-free rate is based on the U.S. Treasury yield curve in effect at the end of the quarter in which the grant occurred. The expected life of stock options granted was estimated using the historical exercise behavior of employees. The expected life of stock options granted for subsidiaries that do not have sufficient historical exercise behavior of employees was calculated using the simplified method of determining expected term as provided in Staff Accounting Bulletin No. 107, Share-Based Payment (SAB 107). Expected volatility for publicly-held subsidiaries was based on historical volatility for a period equal to the stock option's expected life. Expected volatility for privately-held subsidiaries is based on the average historical volatility of comparable companies for a period equal to the stock option's expected life. The fair value of the underlying stock of privately-held subsidiaries on the date of grant was determined based on a number of valuation methods, including discounted cash flows and revenue and acquisition multiples.



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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

Stock options granted by subsidiaries generally are service-based awards that vest four years after the date of grant and expire 7 to 10 years after the date of grant. Compensation expense is recognized over the requisite service period using the straight-line method. The requisite service period is the period over which the award vests. The Company's consolidated subsidiaries recorded \$0.9 million of compensation expense related to these awards during both the three months ended March 31, 2007 and 2006.

Certain employees of the Company's subsidiaries have the right to require the respective subsidiary to purchase shares of common stock of the subsidiary received by the employee pursuant to the exercise of options. The employee must hold the shares for at least six months prior to exercising this right. The required purchase price is 75% to 100% of the fair market value at the time the right is exercised. These options qualify for equity-classification under SFAS No. 123(R). In accordance with EITF Issue No. D-98, however, these instruments are classified outside of permanent equity as redeemable subsidiary stock-based compensation on the Consolidated Balance Sheets at their redemption amount based on the number of options vested as of March 31, 2007 and December 31, 2006. Following the sale of Pacific Title and Art Studio, amounts payable related to deferred stock units issued to a former employee of Pacific Title and Art Studio were classified in accrued expenses and other current liabilities on the Consolidated Balance Sheet at March 31, 2007 at the expected redemption amount. At December 31, 2006, these instruments were classified outside of permanent equity as redeemable subsidiary stock-based compensation.

**11. INCOME TAXES**

The Company's consolidated income tax expense for the three months ended March 31, 2007 was \$14 thousand. The tax expense relates to the Company's share of net state tax expense recorded by subsidiaries. The Company has recorded a valuation allowance to reduce its net deferred tax asset to an amount that is more likely than not to be realized in future years. Accordingly, the net operating loss benefit that would have been recognized in 2007 was offset by a valuation allowance.

Effective January 1, 2007, the Company adopted FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109 (FIN 48). FIN 48 prescribes a recognition threshold and measurement attributes for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Adoption of FIN 48 had no impact on the Company's consolidated results of operations and financial position.

Upon adoption of FIN 48, the Company identified uncertain tax positions that the Company currently does not believe meet the more likely than not recognition threshold under FIN 48 to be sustained upon examination. Since these uncertain tax positions have not been utilized and had a full valuation allowance established, the Company reduced the gross deferred tax asset and valuation allowance by \$3.2 million. This amount relates to unrecognized tax benefits that would impact the effective tax rate if recognized absent the valuation allowance.

The Company and its consolidated partner companies file income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. Tax years 2003 and forward remain open for examination for federal tax purposes and tax years 2001 and forward remain open for examination for the Company's more significant state tax jurisdictions. To the extent utilized in future years' tax returns, net operating loss and capital loss carryforwards at March 31, 2007 will remain subject to examination until the respective tax year is closed.

At March 31, 2007 and December 31, 2006, the Company had accrued \$0.8 million for unrecognized tax benefits, including \$0.2 million for the payment of penalties and interest, all of which, if recognized, would affect the Company's effective tax rate. The Company recognizes penalties and interest accrued related to income tax liabilities in the provision (benefit) for income taxes in its consolidated statements of operations. The Company's unrecognized tax benefits at March 31, 2007 primarily relate to state tax positions. The Company expects that substantially all of the unrecognized tax benefits at March 31, 2007 will be recognized in the remainder of 2007 as the applicable statutes of limitations expire.



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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

**12. NET INCOME (LOSS) PER SHARE**

The calculations of net income (loss) per share were:

	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands except per share data)</b>	
	<b>(unaudited)</b>	
Basic:		
Net loss from continuing operations	\$ (14,946)	\$ (9,818)
Net income from discontinued operations	3,281	3,366
Net loss	\$ (11,665)	\$ (6,452)
Average common shares outstanding	122,116	121,279
Net loss per share from continuing operations	\$ (0.12)	\$ (0.08)
Net income per share from discontinued operations	0.02	0.03
Net loss per share	\$ (0.10)	\$ (0.05)
Diluted:		
Net loss from continuing operations	\$ (14,946)	\$ (9,818)
Net income from discontinued operations	3,281	3,366
	(11,665)	(6,452)
Effect of holdings		(14)
Adjusted net loss	\$ (11,665)	\$ (6,466)
Average common shares outstanding	122,116	121,279
Net loss per share from continuing operations	\$ (0.12)	\$ (0.08)
Net income per share from discontinued operations	0.02	0.03
Diluted loss per share	\$ (0.10)	\$ (0.05)

Basic and diluted average common shares outstanding for purposes of computing net income (loss) per share includes outstanding common shares and vested deferred stock units (DSUs).

If a consolidated or equity method partner company has dilutive stock options, unvested restricted stock, DSUs, warrants or securities outstanding, diluted net loss per share is computed by first deducting from net loss the income attributable to the potential exercise of the dilutive securities of the company. This impact is shown as an adjustment to net loss for purposes of calculating diluted net loss per share.

The following potential shares of common stock and their effects on income were excluded from the diluted net loss per share calculation because their effect would be anti-dilutive:

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At March 31, 2007 and 2006, options to purchase 19.0 million and 18.6 million shares of common stock at prices ranging from \$1.03 to \$45.47 per share, were excluded from the 2007 and 2006 calculations, respectively.

At March 31, 2007 and 2006, unvested shares of restricted stock and unvested deferred stock units totaling 0.1 million shares were excluded from the calculations.

At March 31, 2007 and 2006, a total of 17.9 million and 20.4 million shares, respectively, related to the Company's 2024 Debentures (See Note 9) representing the weighted average effect of assumed conversion of the 2024 Debentures were excluded from the calculation.

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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

**13. PARENT COMPANY FINANCIAL INFORMATION**

Parent company financial information is provided to present the financial position and results of operations of the Company as if the consolidated subsidiaries (see Note 2) were accounted for under the equity method of accounting for all periods presented during which the Company owned its interest in these companies.

**Parent Company Balance Sheets**

	<b>March 31, 2007</b>	<b>December 31, 2006</b>
	<b>(in thousands)</b>	
	<b>(unaudited)</b>	
Assets:		
Cash and cash equivalents	\$ 84,801	\$ 59,933
Restricted cash	177	
Marketable securities	62,264	94,155
Restricted marketable securities	3,814	3,869
Other current assets	1,830	1,978
Asset held for sale		17,852
Total current assets	152,886	177,787
Ownership interests in and advances to companies	173,303	160,557
Long-term marketable securities	65	487
Long-term restricted marketable securities	3,871	5,737
Cash held in escrow	21,932	19,398
Other	3,178	3,377
Total Assets	\$ 355,235	\$ 367,343
Liabilities and Shareholders' Equity:		
Current liabilities	\$ 17,477	\$ 18,816
Long-term liabilities	5,738	5,625
Convertible senior debentures	129,000	129,000
Shareholders' equity	203,020	213,902
Total Liabilities and Shareholders' Equity	\$ 355,235	\$ 367,343

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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

<b>Parent Company Statements of Operations</b>	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
	<b>(unaudited)</b>	
Operating expenses	\$ (6,274)	\$ (5,602)
Other income, net	55	3,114
Interest income	2,118	1,482
Interest expense	(1,057)	(1,214)
Equity loss	(9,788)	(7,598)
Net loss from continuing operations	(14,946)	(9,818)
Equity income attributable to discontinued operations	3,281	3,366
Net loss	\$ (11,665)	\$ (6,452)

<b>Parent Company Statements of Cash Flows</b>	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
	<b>(unaudited)</b>	
Net cash used in operating activities	\$ (7,042)	\$ (5,581)

**Cash Flows from Investing Activities:**

Proceeds from sales of and distributions from companies and funds	2,304	324
Acquisitions of ownership interests in companies and funds, net of cash acquired	(22,220)	(1,464)
(Recovery costs) repayment of note receivable related party		(275)
Increase in restricted cash and short-term investments	(62,264)	(6,522)
Decrease in restricted cash and short-term investments	94,155	14,919
Capital expenditures		(52)
Other, net		1,195
Proceeds from sale of discontinued operations	19,655	
Net cash provided by investing activities	31,630	8,125

**Cash Flows from Financing Activities:**

Repurchase of convertible senior debentures		(3,775)
Decrease in restricted cash		1,098
Issuance of Company common stock, net	280	327
Net cash provided by (used in) financing activities	280	(2,350)

Net Increase (Decrease) in Cash and Cash Equivalents	24,868	194
Cash and Cash Equivalents at beginning of period	59,933	108,300
Cash and Cash Equivalents at end of period	\$ 84,801	\$ 108,494

Parent Company cash and cash equivalents excludes marketable securities, which consists of longer-term securities, including commercial paper and certificates of deposit.

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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

**14. OPERATING SEGMENTS**

The Company presents its consolidated partner companies as separate segments Acsis, Alliance Consulting, Clariant and Laureate Pharma. The results of operations of the Company's non-consolidated partner companies and the Company's ownership in private equity funds are reported in the Other Companies segment. The Other Companies segment also includes the gain or loss on the sale of companies and funds, except for gains and losses included in discontinued operations.

Management evaluates segment performance based on segment revenue, operating income (loss) and income (loss) before income taxes, which reflects the portion of income (loss) allocated to minority shareholders.

Other Items include certain expenses, which are not identifiable to the operations of the Company's operating business segments. Other Items primarily consist of general and administrative expenses related to corporate operations, including employee compensation, insurance and professional fees including legal, finance and consulting, interest income and interest expense. Other Items also include income taxes, which are reviewed by management independent of segment results.

The following tables reflect the Company's consolidated operating data by reportable segment. Segment results include the results of the consolidated partner companies, impairment charges, gains or losses related to the disposition of the partner companies, those supported in discontinued operations, except for the Company's share of income or losses for entities accounted for under the equity method and the mark-to-market of trading securities. All significant intersegment activity has been eliminated in consolidation. Accordingly, segment results reported by the Company exclude the effect of transactions between the Company and its subsidiaries and among the Company's subsidiaries.

Revenue is attributed to geographic areas based on where the services are performed or the customer's shipped to location. A majority of the Company's revenue is generated in the United States.

As of March 31, 2007 and December 31, 2006, the Company's assets were primarily located in the United States.

The following represents the segment data from continuing operations:

**Three Months Ended March 31, 2007**  
**(in thousands)**  
**(unaudited)**

	Acsis	Alliance Consulting	Clariant	Laureate Pharma	Other Companies	Total Segments	Other Items	Total Continuing Operations
Revenue	\$ 4,215	\$ 21,457	\$ 8,857	\$ 4,980	\$	\$ 39,509	\$	\$ 39,509
Operating loss	(2,639)	(1,513)	(3,266)	(1,590)		(9,008)	(6,274)	(15,282)
Net loss	(2,640)	(1,659)	(1,957)	(1,789)	(1,729)	(9,774)	(5,172)	(14,946)
<b>Segment Assets</b>								
March 31, 2007	\$ 23,847	\$ 82,244	\$ 38,916	\$ 29,346	\$ 72,298	\$ 246,651	\$ 181,867	\$ 428,518
December 31, 2006	27,266	83,766	33,688	25,626	55,035	225,381	188,447	413,828

**Three Months Ended March 31, 2006**  
**(in thousands)**  
**(unaudited)**

Total

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	Acsis	Alliance Consulting	Clariant	Laureate Pharma	Other Companies	Total Segments	Other Items	Continuing Operations
Revenue	\$ 4,401	\$ 25,212	\$ 5,515	\$ 2,178	\$	\$ 37,306	\$	\$ 37,306
Operating loss	(2,244)	(272)	(3,659)	(2,244)		(8,419)	(5,602)	(14,021)
Net income (loss)	(2,129)	(486)	(2,039)	(2,330)	1,308	(5,676)	(4,142)	(9,818)

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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

**Other Items**

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
	<b>(unaudited)</b>	
Corporate operations	\$ (5,158)	\$ (4,133)
Income tax expense	(14)	(9)
	\$ (5,172)	\$ (4,142)

**15. BUSINESS COMBINATIONS*****Acquisitions by the Company 2007***

In March 2007, the Company acquired 37% of Beyond.com for \$13.5 million in cash. Beyond.com is a provider of online technology and career services to job seekers and corporations. The Company accounts for its holdings in Beyond.com under the equity method. The difference between the Company's cost and its interest in the underlying net assets of Beyond.com was allocated to intangible assets and goodwill as reflected in the carrying value in Ownership interests in and advances to companies on the Consolidated Balance Sheet.

In February 2007, the Company acquired 24% of Advanced BioHealing, Inc. ( ABH ) for \$8.0 million in cash. ABH is a specialty biotechnology company focused on the development and marketing of cell-based and tissue engineered products. The Company accounts for its holdings in ABH under the equity method. The difference between the Company's cost and its interest in underlying net assets of ABH was allocated to intangible assets and goodwill as reflected in the carrying value in Ownership interests in and advances to companies on the Consolidated Balance Sheet.

***Acquisitions by the Company 2006***

In November 2006, the Company acquired 32% of Advantedge Healthcare Solutions ( AHS ) for \$5.8 million in cash. AHS is a New York based technology-enabled service provider that delivers medical billing services to physician groups. The Company accounts for its holdings in AHS under the equity method. The difference between the Company's cost and its interest in underlying net assets of AHS was allocated to intangible assets and goodwill as reflected in the carrying value in Ownership interests in and advances to companies on the Consolidated Balance Sheet.

In September 2006, the Company acquired additional common shares of Clariant for \$3 million in cash to fund Clariant's acquisition of Trestle Holdings, Inc. ( Trestle ). As a result of the funding, the Company's ownership in Clariant increased to 60%. The difference between the Company's cost and its interest in the underlying net assets of Clariant was allocated to intangible assets of \$0.8 million with estimated useful lives of 5 years and to fixed assets of \$0.2 million with estimated depreciable lives of 3 years.

In September 2006, the Company acquired 24% of NuPathe, Inc. for \$3 million in cash. NuPathe develops therapeutics in conjunction with novel transdermal delivery technologies. The Company accounts for its holdings in NuPathe under the equity method. The difference between the Company's cost and its interest in the underlying net assets of NuPathe was allocated to in-process-research and development, resulting in a \$1.0 million charge in 2006, and goodwill as reflected in the carrying value in Ownership interests in and advances to companies on the Consolidated Balance Sheet.

In August 2006, the Company acquired 47% of Portico Systems ( Portico ) for \$6 million in cash. Portico is a software solutions provider for regional and national health plans looking to optimize provider network operations and streamline business processes. The Company accounts for its holdings in Portico under the equity method. The



difference between the Company's cost and its interest in the underlying net assets of Portico was allocated to intangible assets and goodwill, as reflected in the carrying value in Ownership interests in and advances to companies on the Consolidated Balance Sheet.

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**SAFEGUARD SCIENTIFICS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**MARCH 31, 2007**

In August 2006, the Company acquired 36% of Rubicor Medical, Inc. ( Rubicor ) for \$20 million in cash. Rubicor develops and distributes technologically advanced, disposable, minimally-invasive breast biopsy devices. The Company accounts for its holdings in Rubicor under the equity method. The difference between the Company's cost and its interest in the underlying net assets of Rubicor was allocated to in-process-research and development, resulting in a \$0.6 million charge in 2006, and intangible assets as reflected in the carrying value in Ownership interests in and advances to companies on the Consolidated Balance Sheet.

In June 2006, the Company acquired additional common shares of Acsis for an aggregate purchase price of \$6 million in cash at the same per-share value as the December 2005 acquisition. The result of the June 2006 incremental equity purchase was an increase in ownership in Acsis to 96%. The capital provided is being used by Acsis to support its long-term growth strategy.

In April 2006, the Company acquired 12% of Authentium, Inc. for \$5.5 million in cash. Authentium is a provider of security software to internet service providers. The Company accounts for its holdings in Authentium under the cost method.

**16. COMMITMENTS AND CONTINGENCIES**

The Company, and its partner companies, are involved in various claims and legal actions arising in the ordinary course of business, and which may from time to time arise from facility lease terminations. While in the current opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's consolidated financial position or results of operations, no assurance can be given as to the outcome of these lawsuits, and one or more adverse rulings could have a material adverse effect on the Company's consolidated financial position and results of operations, or that of our companies.

In connection with its ownership interests in certain affiliates, the Company had the following outstanding guarantees at March 31, 2007:

	<b>Amount</b>	<b><u>Debt Included on</u></b> <b>Consolidated Balance</b> <b>Sheet</b> <b>(in thousands)</b>
Consolidated company guarantees – credit facilities	\$ 38,300	\$ 27,187
Consolidated company guarantees – other	4,748	
Non-consolidated company guarantees	3,750	
<b>Total</b>	<b>\$ 46,798</b>	<b>\$ 27,187</b>

The Company has committed capital of approximately \$5.5 million, including a conditional commitment to provide a partner company with additional funding and commitments made to various private equity funds in prior years. These commitments will be funded over the next several years, including approximately \$4.6 million which is expected to be funded during the next twelve months.

Under certain circumstances, the Company may be required to return a portion or all the distributions it received as a general partner of certain private equity funds (the "clawback"). Assuming the private equity funds in which the Company was a general partner were liquidated or dissolved on March 31, 2007 and assuming for these purposes the only distributions from the funds were equal to the carrying value of the funds on the March 31, 2007 financial statements, the maximum clawback the Company would be required to return for its general partner interest is approximately \$8 million. The Company estimates its liability to be approximately \$6.7 million of which \$5.3 million was reflected in Accrued Expenses and Other Current Liabilities and \$1.4 million was reflected in Other Long-Term Liabilities on the Consolidated Balance Sheets.



**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations  
Cautionary Note concerning Forward-Looking Statements**

This report contains forward-looking statements that are based on current expectations, estimates, forecasts and projections about us, the industries in which we operate and other matters, as well as management's beliefs and assumptions and other statements regarding matters that are not historical facts. These statements include, in particular, statements about our plans, strategies and prospects. For example, when we use words such as projects, expects, anticipates, intends, plans, believes, seeks, estimates, should, would, could, will, may, variations of such words or other words that convey uncertainty of future events or outcomes, we are making forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Our forward-looking statements are subject to risks and uncertainties. Factors that could cause actual results to differ materially, include, among others, managing rapidly changing technologies, limited access to capital, competition, the ability to attract and retain qualified employees, the ability to execute our strategy, the uncertainty of the future performance of our partner companies, acquisitions and dispositions of interests in partner companies, the inability to manage growth, compliance with government regulation and legal liabilities, additional financing requirements and the effect of economic conditions in the business sectors in which our partner companies operate, all of which are discussed below under the heading Factors that May Affect Future Results, in Item 1A in Safeguard's Annual Report on Form 10-K and updated, as applicable, in Item 1A Risk Factors below. Many of these factors are beyond our ability to predict or control. In light of these risks and uncertainties, the forward-looking events and circumstances discussed in this report might not occur. In addition, as a result of these and other factors, our past financial performance should not be relied on as an indication of future performance.

All forward-looking statements attributable to us, or to persons acting on our behalf, are expressly qualified in their entirety by this cautionary statement. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

**Overview**

Safeguard's charter is to build value in growth-stage technology and life sciences businesses. We provide growth capital as well as a range of strategic, operational and management resources to our partner companies. Safeguard participates in expansion financings, carve-outs, management buy-outs, recapitalizations, industry consolidations and early-stage financings. Our vision is to be the preferred catalyst for creating great technology and life sciences companies.

We strive to create long-term value for our shareholders through building value in our partner companies. We help our partner companies in their efforts to increase market penetration, grow revenue and improve cash flow in order to create long-term value. We concentrate on companies that operate in two categories:

*Technology* including companies focused on providing software as a service (SaaS), technology-enabled services and vertical software solutions for analytics, enterprise application, infrastructure, security and communication; and

*Life Sciences* including companies focused on medical devices, molecular diagnostics, drug delivery and specialty pharmaceuticals.

**Principles of Accounting for Ownership Interests in Partner Companies**

The various interests that we acquire in our partner companies and private equity funds are accounted for under three methods: consolidation, equity or cost. The applicable accounting method is generally determined based on our influence over the entity, primarily determined based on our voting interest in the entity.

*Consolidation Method.* Partner companies in which we directly or indirectly own more than 50% of the outstanding voting securities are accounted for under the consolidation method of accounting. Participation of other partner company shareholders in the income or losses of our consolidated partner companies is reflected as Minority Interest in the Consolidated Statements of Operations. Minority interest adjusts our consolidated operating results to reflect only our share of the earnings or losses of a consolidated partner company. If there is no minority interest balance remaining on the Consolidated Balance Sheets related to a partner company, we record 100% of the respective consolidated partner company's losses. We record 100% of that partner company's subsequent income, if any, to the

extent of such previously recognized losses in excess of our proportionate share.

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*Equity Method.* The partner companies whose results are not consolidated, but over whom we exercise significant influence, are accounted for under the equity method of accounting. We also account for our interests in some private equity funds under the equity method of accounting, based on our respective general and limited partner interests. Under the equity method of accounting, our share of the income or loss of the company is reflected in Equity Loss in the Consolidated Statements of Operations. We report our share of the income or loss of the equity method partner companies on a one quarter lag.

When the carrying value of our holding in an equity method partner company is reduced to zero, no further losses are recorded in our Consolidated Statements of Operations unless we have outstanding guarantee obligations or have committed additional funding to the equity method company. When the equity method partner company subsequently reports income, we will not record our share of such income until it equals the amount of our share of losses not previously recognized.

*Cost Method.* Partner companies not consolidated or accounted for under the equity method are accounted for under the cost method of accounting. Under the cost method, our share of the income or losses of such entities is not included in our Consolidated Statements of Operations. The effect of the change in market value of cost method holdings classified as trading securities is reflected in Other Income (Loss), Net in the Consolidated Statements of Operations.

**Critical Accounting Policies and Estimates**

Accounting policies, methods and estimates are an integral part of consolidated financial statements prepared by management and are based upon management's current judgments. These judgments are normally based on knowledge and experience with regard to past and current events and assumptions about future events. Certain accounting policies, methods and estimates are particularly important because of their significance to the financial statements and because of the possibility that future events affecting them may differ from management's current judgments. While there are a number of accounting policies, methods and estimates affecting our financial statements, areas that are particularly significant include the following:

- Revenue recognition;
- Recoverability of long-lived assets;
- Recoverability of goodwill;
- Recoverability of ownership interests in and advances to companies;
- Income taxes;
- Commitments and contingencies; and
- Stock-based compensation.

***Revenue Recognition***

During the first three months of 2007 and 2006, our revenue from continuing operations was attributable to Acsis, Alliance Consulting, Clariant and Laureate Pharma.

Acsis generates revenue from (i) software fees, which consist of revenue from the licensing of software, (ii) services revenue, which consist of fees from consulting, implementation and training services, plus customer support services, and (iii) hardware and reimbursed project expenses. Acsis recognizes software fees in accordance with Statement of Position No. 97-2, Software Revenue Recognition (SOP 97-2), as amended. Acsis recognizes software license revenue when the following criteria are met: (1) a signed contract is obtained; (2) delivery of the products has occurred; (3) the license fee is fixed or determinable; and (4) collectibility is probable. Acsis generally recognizes license revenue using the residual method when there is vendor-specific objective evidence of the fair values of all undelivered elements in a multiple-element arrangement that is not accounted for using long-term contract accounting. For those contracts that contain significant customization or modifications, license revenue is recognized using the percentage-of-completion method. Acsis recognizes revenues from professional consulting services under fixed-price arrangements, using the proportional-performance method based on direct labor costs incurred to date as a percentage of total estimated labor costs required to complete the project. Project losses are provided for in their entirety in the period they become known, without regard to the percentage-of-completion. Acsis recognizes hardware revenue upon shipment by the vendor to the customer unless the hardware is an element in an arrangement that includes services that involve significant customization or modifications to software, in which case,

hardware revenue is bundled with the software and services are recognized on a percentage-of-completion basis.

Alliance Consulting generates revenue primarily from consulting services. Alliance Consulting generally recognizes revenue when persuasive evidence of an arrangement exists, services are performed, the service fee is fixed or determinable and collectibility is probable. Revenue from services is recognized as services are performed. Alliance Consulting also

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performs certain services under fixed-price service contracts related to discrete projects. Alliance Consulting recognizes revenue from these contracts using the percentage-of-completion method, primarily based on the actual labor hours incurred to date compared to the estimated total hours of the project. Any losses expected to be incurred on jobs in process are charged to income in the period such losses become known. Changes in estimates of total costs could result in changes in the amount of revenue recognized.

Clariant generates revenue from diagnostic services and recognizes such revenue at the time of completion of services at amounts equal to the contractual rates allowed from third parties including Medicare, insurance companies and, to a small degree, private-pay patients. These expected amounts are based both on Medicare allowable rates and Clariant's collection experience with other third party payors.

Laureate Pharma's revenue is primarily derived from contract manufacturing work, process development services, and formulation and filling. Laureate Pharma may enter into revenue arrangements with multiple deliverables in order to meet its customers' needs. Multiple element revenue agreements are evaluated under Emerging Issues Task Force (EITF) Issue Number 00-21, Revenue Arrangements with Multiple Deliverables, to determine whether the delivered item has value to the customer on a stand-alone basis and whether objective and reliable evidence of the fair value of the undelivered item exists. Deliverables in an arrangement that do not meet the separation criteria in EITF 00-21 are treated as one unit of accounting for purposes of revenue recognition. Revenue is generally recognized upon the performance of services. Certain services are performed under fixed price contracts. Revenue from these contracts is recognized on a percentage-of-completion basis. When current cost estimates indicate a loss is expected to be incurred, the entire loss is recorded in the period in which it is identified. Changes in estimates of total costs could result in changes in the amount of revenue recognized.

***Recoverability of Long-Lived Assets***

We test long-lived assets, including property and equipment and amortizable intangible assets, for recoverability whenever events or changes in circumstances indicate that we may not be able to recover the asset's carrying amount. When events or changes in circumstances indicate an impairment may exist, we evaluate the recoverability by determining whether the undiscounted cash flows expected to result from the use and eventual disposition of that asset cover the carrying value at the evaluation date. If the undiscounted cash flows are not sufficient to recover the carrying value, we measure any impairment loss as the excess of the carrying amount of the asset over its fair value.

The carrying value of net intangible assets at March 31, 2007 was \$11.5 million. The carrying value of net property and equipment at March 31, 2007 was \$34.8 million.

***Recoverability of Goodwill***

We conduct a review for impairment of goodwill annually on December 1st. Additionally, on an interim basis, we assess the impairment of goodwill whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Factors that we consider important which could trigger an impairment review include significant underperformance relative to historical or expected future operating results, significant changes in the manner or use of the acquired assets or the strategy for the overall business, divestiture of all or part of the business, significant negative industry or economic trends or a decline in a company's stock price for a sustained period.

We test for impairment at a level referred to as a reporting unit (same as or one level below an operating segment as defined in SFAS No. 131, Disclosures About Segments of an Enterprise and Related Information). If we determine that the fair value of a reporting unit is less than its carrying value, we assess whether goodwill of the reporting unit is impaired. To determine fair value, we use a number of valuation methods including quoted market prices, discounted cash flows and revenue and acquisition multiples. Depending on the complexity of the valuation and the significance of the carrying value of the goodwill to the Consolidated Financial Statements, we may engage an outside valuation firm to assist us in determining fair value. As an overall check on the reasonableness of the fair values attributed to our reporting units, we will consider comparing and contrasting the aggregate fair values for all reporting units with our average total market capitalization for a reasonable period of time.

The carrying value of goodwill at March 31, 2007 was \$80.5 million.

Our partner companies operate in industries which are rapidly evolving and extremely competitive. It is reasonably possible that our accounting estimates with respect to the ultimate recoverability of the carrying value of goodwill could





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change in the near term and that the effect of such changes on our Consolidated Financial Statements could be material. While we believe that the current recorded carrying value of our goodwill is not impaired, there can be no assurance that a significant write-down or write-off will not be required in the future. Impairment charges related to goodwill of consolidated partner companies are included in Goodwill Impairment in the Consolidated Statements of Operations.

***Recoverability of Ownership Interests In and Advances to Companies***

On a continuous basis (but no less frequently than at the end of each quarterly period) we evaluate the carrying value of our equity and cost method companies for possible impairment based on achievement of business plan objectives and milestones, the fair value of each company relative to its carrying value, the financial condition and prospects of the company and other relevant factors. We then determine whether there has been an other than temporary decline in the carrying value of our ownership interest in the company. Impairment to be recognized is measured by the amount by which the carrying value of the assets exceeds the fair value of the assets.

The fair value of privately held companies is generally determined based on the value at which independent third parties have invested or have committed to invest in these companies or based on other valuation methods including discounted cash flows, valuation of comparable public companies and the valuation of acquisitions of similar companies. The fair value of our ownership interests in private equity funds is generally determined based on the value of our pro rata portion of the funds' net assets and estimated future proceeds from sales of investments provided by the funds' managers.

The new cost basis of a company is not written-up if circumstances suggest the value of the company has subsequently recovered.

Our partner companies operate in industries which are rapidly evolving and extremely competitive. It is reasonably possible that our accounting estimates with respect to the ultimate recoverability of the carrying value of ownership interests in and advances to partner companies, including goodwill, could change in the near term and that the effect of such changes on our Consolidated Financial Statements could be material. While we believe that the current recorded carrying values of our equity and cost method partner companies are not impaired, there can be no assurance that our future results will confirm this assessment or that a significant write-down or write-off of the carrying value will not be required in the future.

***Income Taxes***

We are required to estimate income taxes in each of the jurisdictions in which we operate. This process involves estimating our actual current tax exposure together with assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included within our Consolidated Balance Sheet. We must assess the likelihood that the deferred tax assets will be recovered from future taxable income and to the extent that we believe recovery is not likely, we must establish a valuation allowance. To the extent we establish a valuation allowance in a period, we must include an expense within the tax provision in the Consolidated Statements of Operations. We have recorded a valuation allowance to reduce our deferred tax asset to an amount that is more likely than not to be realized in future years. If we determine in the future that it is more likely than not that the net deferred tax assets would be realized, then the previously provided valuation allowance would be reversed.

***Commitments and Contingencies***

From time to time, we are a defendant or plaintiff in various legal actions which arise in the normal course of business. Additionally, we have received distributions as both a general partner and a limited partner from certain private equity funds. Under certain circumstances, we may be required to return a portion or all the distributions we received as a general partner to the fund for a further distribution to the fund's limited partners (the "clawback"). We are also a guarantor of various third-party obligations and commitments, and are subject to the possibility of various loss contingencies arising in the ordinary course of business. We are required to assess the likelihood of any adverse outcomes to these matters as well as potential ranges of probable losses. A determination of the amount of provision required for these commitments and contingencies, if any, which would be charged to earnings, is made after careful analysis of each matter. The provision may change in the future due to new developments or changes in circumstances. Changes in the provision could increase or decrease our earnings in the period the changes are made.



**Table of Contents****Stock-based Compensation**

On January 1, 2006, we adopted SFAS No. 123 (revised 2004), Share-Based Payment ( SFAS No. 123(R) ). SFAS No. 123(R) requires companies to measure all employee stock-based compensation awards using a fair value method and record such expense in its consolidated financial statements.

We estimate the grant date fair value of stock options using the Black-Scholes option-pricing model which requires the input of highly subjective assumptions. These assumptions include estimating the expected term of the award and the estimated volatility of our stock price over the expected term. Changes in these assumptions and in the estimated forfeitures of stock option awards can materially affect the amount of stock-based compensation recognized in the Consolidated Statements of Operations. In addition, the requisite service periods for market-based stock option awards are based on our estimate of the dates on which the market conditions will be met as determined using a Monte Carlo simulation model. Changes in the derived requisite service period or achievement of market capitalization targets earlier than estimated can materially affect the amount of stock-based compensation recognized in the Consolidated Statements of Operations.

**Results of Operations**

We present our consolidated partner companies as separate segments Acsis, Alliance Consulting, Clariant and Laureate Pharma. The results of operations of our other partner companies in which we have less than a majority interest and our ownership in private equity funds are reported in a segment called Other Companies. This segment also includes the gain or loss on the sale of companies and funds, except for gains and losses included in discontinued operations.

Our management evaluates segment performance based on segment revenue, operating income (loss) and income (loss) before income taxes, which reflects the portion of income (loss) allocated to minority shareholders.

Other items include certain expenses which are not identifiable to the operations of our operating business segments. Other items primarily consist of general and administrative expenses related to our corporate operations, including employee compensation, insurance and professional fees, including legal, finance and consulting. Other items also includes interest income, interest expense and income taxes, which are reviewed by management independent of segment results.

The following tables reflect our consolidated operating data by reportable segment. Each segment includes the results of our consolidated companies and records our share of income or losses for entities accounted for under the equity method when applicable. Segment results also include impairment charges, gains or losses related to the disposition of partner companies, except for those reported in discontinued operations and the mark-to-market of trading securities. All significant inter-segment activity has been eliminated in consolidation. Accordingly, segment results reported by us exclude the effect of transactions between us and our subsidiaries and among our subsidiaries.

The Company's operating results including net income (loss) before income taxes by segment were as follows:

	<b>Three Months Ended March</b>	
	<b>31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
Acsis	\$ (2,640)	\$ (2,129)
Alliance Consulting	(1,659)	(486)
Clariant	(1,957)	(2,039)
Laureate Pharma	(1,789)	(2,330)
Other companies	(1,729)	1,308
<b>Total segments</b>	<b>(9,774)</b>	<b>(5,676)</b>
Other items:		
Corporate operations	(5,158)	(4,133)
Income tax expense	(14)	(9)

Total other items	(5,172)	(4,142)
Net loss from continuing operations	(14,946)	(9,818)
Income from discontinued operations, net of tax	3,281	3,366
Net loss	\$ (11,665)	\$ (6,452)

There is intense competition in the markets in which these companies operate, and we expect competition to intensify in the future. Additionally, the markets in which these companies operate are characterized by rapidly changing technology, evolving industry standards, frequent introduction of new products and services, shifting distribution channels, evolving

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government regulation, frequently changing intellectual property landscapes and changing customer demands. Their future success depends on each company's ability to execute its business plan and to adapt to its respective rapidly changing markets.

**Acsis**

	<b>Three Months Ended March</b>	
	<b>31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
Revenue	\$ 4,215	\$ 4,401
Operating expenses:		
Cost of sales	3,243	3,258
Selling, general and administrative	2,476	2,371
Research and development	872	640
Amortization of intangibles	263	376
Total operating expenses	6,854	6,645
Operating loss	(2,639)	(2,244)
Interest, net	(1)	6
Minority interest		109
Net loss before income taxes	\$ (2,640)	\$ (2,129)

Acsis is a leading provider of software and service solutions that assist manufacturing companies in improving efficiencies throughout the entire supply-chain. Its solutions enable manufacturers to automate plant floor/warehouse operations and take advantage of emerging automated-ID technologies, including radio frequency identification ( RFID ) and barcode.

Acsis draws from a variety of technologies and service offerings to create a solution that matches the client's business, budget and IT environment. Solutions range from the next generation of shop floor process automation and data collection using their xDDi enterprise solution suite, Enterprise Label Management, which enables users to design and generate customer-specific label forms directly for SAP ERP data and manage from a central location, and Line Manager, an intelligent appliance to support RFID and barcode-based product tracking for warehouse, manufacturing, packing and shipping operations, and value-added services for implementing SAPConsole and xMII. If requested, Acsis will provide all necessary hardware, consulting services and software to deliver a turnkey data-collection / supply chain solution.

Acsis' competition generally comes from large, diversified software or consulting businesses or niche providers with a variety of individual solutions for barcode, RFID or other data collection systems. Acsis differentiates itself by providing a single, integrated platform which can be used across the entire supply chain to increase efficiencies and reduce operational costs.

Acsis' revenue is derived from (i) software fees, which consist of revenue from the licensing of software, (ii) services revenue, which consist of fees from consulting, implementation and training services, plus customer support services; and (iii) hardware and reimbursed project expenses.

At March 31, 2007, we owned a 96% voting interest in Acsis.

*Revenue.* Revenue decreased \$0.2 million or 4.2% in 2007 as compared to the prior year period. The decrease was due to a \$0.5 million decrease in hardware sales offset by a \$0.3 increase in service revenue. Hardware sales fluctuate significantly from period to period given the timing of customer orders. Services revenue increased as a

result of new license agreements signed in late 2006.

*Cost of Sales.* Cost of sales remained constant in 2007 as compared to the prior year period, as an increase in service costs was offset by decreased hardware costs. The decrease in hardware costs was directly attributed to the decrease in hardware sales volume, while the increase in service cost was a result of additional resources related to the implementation of several projects.

*Selling, General and Administrative.* Selling, general and administrative expenses increased \$0.1 million or 4.4% as compared to the prior year period. Selling, general and administrative expenses were 58.7% of revenue in 2007 and 53.9% of

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revenue in 2006. The increase was the result of additional marketing efforts to promote brand awareness, offset by a reduction in employee-related incentive expenses.

*Research and Development.* Research and development expenses increased \$0.2 million or 36.3% in 2007 as compared to the prior year period. The increase was a result of costs associated with the development of new product offerings.

*Amortization of Intangibles.* Amortization of intangibles decreased \$0.1 million or 30.1% as compared to the prior year period. The decrease was due to an intangible asset with a life of one year that was fully amortized in 2006.

*Net Loss Before Income Taxes.* Net loss increased \$0.5 million or 24.0% as compared to the prior year period. The increase was attributable to decreased revenue and cost incurred relative to cost of sales, selling general and administrative and research and development costs.

**Alliance Consulting**

Alliance Consulting operates on a 52 or 53-week fiscal year, ending on the Saturday closest to the end of the fiscal period. Alliance Consulting's first quarter ended on March 31, 2007 and April 1, 2006, each a period of 13 weeks. The financial information presented below does not include the results of operations of Alliance Consulting's Southwest region business, which was sold in the second quarter of 2006 and is included in discontinued operations. The Southwest region business generated revenue of \$2.2 million and was break-even for the first quarter of 2006.

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
Revenue	\$ 21,457	\$ 25,212
Operating expenses:		
Cost of sales	15,980	18,268
Selling, general and administrative	6,729	6,972
Amortization of intangibles	261	244
Total operating expenses	22,970	25,484
Operating loss	(1,513)	(272)
Other income, net	2	10
Interest, net	(160)	(224)
Minority interest	12	
Net loss before income taxes	\$ (1,659)	\$ (486)

Alliance Consulting is a leading national business intelligence consultancy providing services primarily to Fortune 2000 clients in the pharmaceutical, financial services and manufacturing industries. Alliance Consulting specializes in information management, which is comprised of a full range of business intelligence solutions from data acquisition and warehousing to master data management, analytics and reporting; and application services, which includes software development, integration, testing and application support delivered through a high quality and cost effective hybrid global delivery model. Alliance Consulting has developed a strategy focused on enabling business intelligence through the application of deep domain experience and custom-tailored project teams to deliver software solutions and consulting services.

While global economic conditions continue to cause companies to be cautious about increasing their use of consulting and IT services, Alliance Consulting expects to see stable demand for its services. However, Alliance



Consulting continues to experience pricing pressure from competitors as well as from clients facing pressure to control costs. In addition, the growing use of offshore resources to provide lower cost service delivery capabilities within the industry continues to place pressure on pricing and revenue. Alliance Consulting expects to continue to focus on maintaining and growing its blue chip client base and providing high quality solutions and services to its clients.

In July 2006, Alliance Consulting completed the purchase of specific assets and assumed certain liabilities of Fusion Technologies, Inc., ( Fusion ) a provider of strategic information technology solutions to rapidly growing organizations within the United States, increasing Alliance Consulting s substantial offshore capabilities for new and existing clients.

At March 31, 2007, we owned a 99% voting interest in Alliance Consulting.

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*Revenue.* Revenue, including reimbursement of expenses, decreased \$3.8 million, or 14.9% in 2007 as compared to the prior year period. This decrease was due to delays by customers in the start of projects and the completion of several significant contracts. Revenue is expected to grow in the remainder of 2007 as compared to the first quarter of 2007 from further penetration of existing accounts, newly developed accounts and those from the Fusion acquisition. Alliance Consulting will continue to leverage its Outsourcing, Master Data Management and Global Delivery capabilities to facilitate growth in all of its vertical market sectors. Clients continue to award projects in multiple phases resulting in extended sales cycles and gaps between phases. Alliance Consulting must also compete against larger IT services companies with greater resources and more developed offshore delivery organizations.

*Cost of Sales.* Cost of sales decreased \$2.3 million, or 12.5% in 2007 as compared to the prior year period. This decrease was primarily a result of a decline in revenues. Gross margin declined 2% in 2007 as compared to the prior year period due to the decline in revenues and the fixed nature of certain costs. Alliance Consulting expects gross margins to continue to be affected by general economic uncertainty, increases in overall pricing pressures within the industry, discounts required for longer-term engagements, increased employee and contractor costs resulting from greater competition within the talent pool due to declining unemployment levels, wage inflation in India as the demand for those resources increases, resource availability, ability to retain key resources and efficiency in project management.

*Selling, General and Administrative.* Selling, general and administrative expenses decreased \$0.2 million, or 3.5% in 2007 as compared to the prior year period. Selling, general and administrative expenses were 31.4% of revenue in 2007 as compared to 27.7% of revenue in 2006. The decrease in dollars was due to a decline in variable compensation as a result of decreased performance in the first quarter of 2007. Selling, general and administrative costs are expected to increase in the remainder of 2007 as Alliance Consulting's business continues to grow compared to the first quarter of 2007. As a percentage of revenue, however, costs are expected to decrease as certain costs are not expected to recur and certain costs are fixed.

*Interest, Net.* Interest expense decreased \$0.1 million or 28.6% in 2007 as compared to the prior year period primarily as a result of lower average outstanding borrowings under the credit facility.

*Net Loss Before Income Taxes.* Net loss increased \$1.2 million or 241.4% to \$1.7 million in 2007 as compared to 2006. The increase was primarily related to the decrease in revenue, partially offset by a decrease in cost of sales and selling, general and administrative expenses.

**Clariant**

The financial information presented below does not include the results of operations of Clariant's technology group business, which is included in discontinued operations for all periods presented. Clariant sold this business (which developed, manufactured and marketed the ACIS Automated Image Analysis System) and related intellectual property to Carl Zeiss MicroImaging, Inc. (the ACIS Sale) for net cash proceeds of \$10.3 million, excluding contingent purchase price of \$1.5 million. In the first quarter of 2007, prior to its sale, the technology group business generated revenue of \$0.8 million, net loss from operations of \$0.6 million and a gain on disposal of \$3.6 million. In the first quarter of 2006, the technology group business generated revenue of \$1.2 million and net loss from operations of \$0.6 million.

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
Revenue	\$ 8,857	\$ 5,515
Operating expenses:		
Cost of sales	5,097	3,275
Selling, general and administrative	7,026	5,899

Total operating expenses	12,123	9,174
Operating loss	(3,266)	(3,659)
Other income, net	44	
Interest, net	(374)	(20)
Minority interest	1,639	1,640
Net loss before income taxes	\$ (1,957)	\$ (2,039)

Clariant is a comprehensive cancer diagnostics company providing cellular assessment and cancer characterization to community pathologists, academic researchers, university hospitals and biopharmaceutical companies.

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The decision to provide in-house laboratory services was made in 2004 to give Clariant an opportunity to capture a significant service-related revenue stream over the much broader and expanding cancer diagnostic testing marketplace. Clariant believes it is well-positioned to participate in this growth due to its strength as a cancer diagnostics laboratory, deep domain expertise and access to intellectual property which can contribute to the development of additional tests, unique analytical capabilities and other service offerings.

Clariant operates primarily in one business, the delivery of critical oncology testing services to community pathologists, biopharmaceutical companies and other researchers.

As of March 31, 2007, we owned a 60% voting interest in Clariant.

*Revenue.* Revenue increased \$3.3 million, or 60.6% in the first quarter of 2007 as compared to the prior year period. This increase resulted from the execution of Clariant's marketing and sales strategy to increase sales to new customers and to enter into new managed care contracts. This increase was also driven in part by increasing the number of available tests being performed to include immunohistochemistry, flow cytometry and fluorescent in situ hybridization (FISH). Clariant anticipates that revenue will continue to increase as a result of increased revenue from existing customers, additional penetration of new customers (including managed care providers) by Clariant's sales force and its offering of a more comprehensive suite of advanced cancer diagnostics.

*Cost of Sales.* Cost of sales increased \$1.8 million, or 55.6%, in the first quarter of 2007 compared to the prior year period. These costs included laboratory personnel, lab-related depreciation expense, laboratory supplies and other direct costs such as shipping. Gross margin in the first quarter of 2007 was 42.5%, compared to 40.6% in the prior year period. The increase in gross margin in the first quarter of 2007 was attributable to achieving economies of scale in diagnostics laboratory operations. Clariant anticipates similar or improving gross margin results throughout 2007.

*Selling, General and Administrative.* Selling, general and administrative expenses in the first quarter 2007 increased approximately \$1.1 million, or 19.1%, compared to the prior year period. As a percentage of revenue, these costs decreased from 107% for the first quarter of 2006 to 79.3% for the first quarter of 2007. The increase in expenses in 2007 was primarily due to increases in variable costs to support revenue growth, including selling and marketing expenses, billing and collection costs and facility overhead to expand service capacity. In addition, Clariant incurred costs related to information technology infrastructure to support future revenue growth throughout 2007 and incurred incremental stock-based compensation expense due to the mark-to-market of options granted to non-employees. Clariant anticipates selling expenses will continue to grow in 2007 to support its expected revenue growth, but expects general and administrative expenses to decline as a percentage of revenues as infrastructure costs stabilize.

*Interest, Net.* Interest expense in the first quarter of 2007 increased \$0.4 million compared to the prior year period due to higher outstanding borrowings under Clariant's financing facilities.

*Net Loss Before Income Taxes.* Net loss before income taxes decreased \$0.1 million or 4.0% in the first quarter of 2007 compared to the prior year period, primarily due to higher revenue and improved gross margins, partially offset by higher selling, general and administrative expenses and interest expense.

**Laureate Pharma**

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
Revenue	\$ 4,980	\$ 2,178
Operating expenses:		
Cost of sales	5,055	3,241
Selling, general and administrative	1,515	1,181
Total operating expenses	6,570	4,422

Operating loss	(1,590)	(2,244)
Interest, net	(199)	(86)
Net loss before income taxes	\$ (1,789)	\$ (2,330)

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Laureate Pharma is a full-service Contract Manufacturing Organization (CMO) providing critical development and Current Good Manufacturing Practices (cGMP) manufacturing services. Laureate Pharma seeks to become a leader in this segment of the biopharmaceutical industry by delivering superior development and manufacturing services to its customers.

Laureate Pharma's broad range of services includes: bioprocessing, quality control and quality assurance. Laureate Pharma provides process development and manufacturing services on a contract basis to biopharmaceutical companies. Laureate Pharma operates a facility in Princeton, New Jersey.

Laureate Pharma's customers generally include biotechnology and pharmaceutical companies seeking outsourced bioprocessing manufacturing and development services. Laureate Pharma's customers are often dependent on the availability of funding to pursue drugs that are in early stages of clinical trials, and thus have high failure rates. The loss of one or more customers can result in significant swings in profitability from quarter to quarter and year to year. Although there has been a trend among biopharmaceutical companies to outsource drug production functions, this trend may not continue. Laureate Pharma's customer contracts are generally for periods of one to two years. As a result, Laureate Pharma seeks new contracts to sustain its revenue.

As of March 31, 2007, we owned a 100% voting interest in Laureate Pharma.

*Revenue.* Revenue increased \$2.8 million or 128.7% in 2007 as compared to the prior year period. The increase was due to a \$0.9 million increase in process development revenues, a \$1.2 million increase in manufacturing revenues, a \$0.5 million increase due to additional aseptic fills and a \$0.5 million increase in reimbursements from customers for materials, partially offset by a decrease of \$0.3 million in support services revenue. Laureate Pharma expects revenue to continue to increase in 2007 as compared to 2006 due to increased customer activity.

*Cost of Sales.* Cost of Sales increased \$1.8 million, or 56.0%, in 2007 as compared to the prior year period. This increase was due to an increase in production volume, including an increase in material and lab supplies of \$1.0 million, staffing costs of \$0.5 million and operating expenses of \$0.3 million. Cost of sales is expected to continue to increase in 2007 due to the expected growth in revenue.

*Selling, General and Administrative.* Selling, general and administrative expenses increased \$0.3 million, or 28.3%, in 2007 as compared to the prior year period. The increase was primarily due to increased compensation expenses of \$0.2 million and other administrative support cost of \$0.1 million. Selling, general and administrative expenses were 30.4% of revenue in the first quarter of 2007 as compared to 54.2% in the prior year period. Selling, general and administrative expenses are expected to continue to increase in 2007 due to additional headcount and marketing expenses.

*Interest, Net.* Interest expense increased \$0.1 million as compared to the prior year period primarily as a result of higher average outstanding borrowings.

*Net Loss Before Income Taxes.* Net loss before income taxes decreased \$0.5 million, or 23.2%, in 2007 as compared to the prior year period. The decline in net loss was primarily attributable to the increase in revenue in 2007.

**Other Companies**

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
Other income, net	\$	\$ 1,913
Equity loss	(1,729)	(605)
Net income (loss) before income taxes	\$ (1,729)	\$ 1,308

*Other Income, Net***Three Months Ended  
March 31,**

	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
Gain on sale of companies and funds, net	\$	\$ 1,181
Gain on trading securities		729
Other		3
	\$	\$ 1,913

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Gain on sale of companies and funds for the three months ended March 31, 2006 of \$1.2 million relates to the sale of a cost method investment whose carrying value was zero.

Gain on trading securities in 2006 reflected the adjustment to fair value of our holdings in Traffic.com. We sold our holdings in Traffic.com in the fourth quarter of 2006.

*Equity Loss.* Equity loss fluctuates with the number of partner companies accounted for under the equity method, our voting ownership percentage in these partner companies and the net results of operations of these partner companies. We recognize our share of losses to the extent we have cost basis in the equity investee or we have outstanding commitments or guarantees. Certain amounts recorded to reflect our share of the income or losses of our partner companies accounted for under the equity method are based on estimates and on unaudited results of operations of those partner companies and may require adjustments in the future when audits of these entities are made final. We report our share of the results of our equity method partner companies on a one quarter lag.

The increase in equity loss in the first quarter of 2007 compared to the prior year period is due to increase in the number of our equity method partner companies. During the second half of 2006, we acquired interests in four companies accounted for under the equity method: Advantedge Healthcare Solutions, NuPathe, Portico Systems and Rubicor Medical. Each of these companies incurred losses for which we recognized our proportionate share in the first quarter of 2007. During the first quarter of 2007, we acquired interests in two additional companies accounted for under the equity method: Advanced BioHealing and Beyond.com. New holdings in growth-stage companies have and are expected to continue to lead to larger equity losses until those companies reach scale and achieve profitability.

**Corporate Operations**

	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
General and administrative costs, net	\$ (5,267)	\$ (4,443)
Stock-based compensation	(1,007)	(1,159)
Interest income	2,118	1,482
Interest expense	(1,057)	(1,214)
Other	55	1,201
	<b>\$ (5,158)</b>	<b>\$ (4,133)</b>

*General and Administrative Costs, Net.* Our general and administrative expenses consist primarily of employee compensation, insurance, outside services such as legal, accounting and consulting, and travel-related costs. General and administrative costs increased in 2007 as compared to the prior year period. Increases in employee costs and professional fees were partially offset by a decline in insurance expense.

*Stock-Based Compensation.* Stock-based compensation consists primarily of expense related to stock option grants and grants of restricted stock and deferred stock units to our employees. The decrease of \$0.2 million is primarily attributable to lower expense related to market-based awards in 2007. Stock based compensation expense related to corporate operations is included in selling, general and administrative in the Consolidated Statements of Operations.

*Interest Income.* Interest income includes all interest earned on available cash and marketable security balances. Interest income increased \$0.6 million in the first quarter of 2007 compared to the prior year period due to increased interest earned on higher invested cash balances.

*Interest Expense.* Interest expense is primarily related to our 2.625% convertible senior debentures with a stated maturity of 2024. Interest expense decreased in 2007 as compared to the prior year period due to the repurchase of \$21 million of face value of the 2024 Debentures in 2006.

*Other.* Other for 2006 primarily reflected a net gain of \$1.1 million on the repurchase of \$5 million of face value of the 2024 Debentures.





**Table of Contents*****Income Tax Expense***

Our consolidated income tax expense for the three months ended March 31, 2007, was \$14 thousand. The tax expense relates primarily to our share of net state tax expense recorded by subsidiaries. We have recorded a valuation allowance to reduce our net deferred tax asset to an amount that is more likely than not to be realized in future years. Accordingly, the benefit that would have been recorded in 2007 was offset by a valuation allowance.

***Discontinued Operations***

In March 2007, we sold Pacific Title and Art Studio for net cash proceeds of approximately \$21.9 million including \$2.3 million cash held in escrow. As a result of the sale, we recorded a pre-tax gain of \$2.7 million in the first quarter of 2007. Pacific Title and Art Studio is reported in discontinued operations for all periods presented.

On March 8, 2007, Clariant sold its technology group business (which developed, manufactured and marketed the ACIS Automated Image Analysis System) and related intellectual property to Zeiss MicroImaging, Inc. (the ACIS Sale ) for net cash proceeds of \$10.4 million (excluding \$1.5 million in contingent purchase price). As a result of the sale, Clariant recorded a pre-tax gain of \$3.6 million in the first quarter of 2007. The technology group business is reported in discontinued operations for all periods presented.

In October 2006, we sold our interest in Mantas for net cash proceeds of approximately \$112.8 million, including \$19.3 million cash held in escrow. We recorded a pre-tax gain of \$83.9 million in the fourth quarter of 2006. Mantas is reported in discontinued operations for the first quarter of 2006. Mantas sold its telecommunications business and certain related assets and liabilities in the first quarter of 2006 for \$2.1 million in cash. As a result of the sale, Mantas recorded a gain of \$1.9 million in the first quarter of 2006, which is also reported in discontinued operations.

Alliance Consulting sold its Southwest region in May 2006 for proceeds of \$4.5 million, including cash of \$3.0 million and stock of the acquiror of \$1.5 million which was subsequently sold. As a result of the sale, Alliance Consulting recorded a gain of \$1.6 million in the second quarter of 2006. Alliance Consulting's Southwest region is reported in discontinued operations for the first quarter of 2006.

The income from discontinued operations in the first quarter of 2007 of \$3.9 million was primarily attributable to the gain on sale of Pacific Title and Art Studio and the gain on sale of Clariant's technology group business. The income from discontinued operations in the first quarter of 2006 of \$3.4 million was primarily attributable to the gain on sale of the Mantas telecommunications business and the income from operations of Pacific Title and Art Studio and Mantas.

**Liquidity and Capital Resources*****Parent Company***

We fund our operations with cash on hand as well as proceeds from sales of and distributions from partner companies, private equity funds and marketable securities. In prior periods we have also used sales of our equity and issuance of debt as sources of liquidity. Our ability to generate liquidity from sales of partner companies, sales of marketable securities and from equity and debt issuances has been adversely affected from time to time by declines in the US capital markets and other factors.

As of March 31, 2007, at the parent company level, we had \$84.8 million of cash and cash equivalents, \$0.2 million of restricted cash and \$62.3 million of marketable securities for a total of \$147.3 million. In addition to the amounts above, we have \$7.7 million in escrow associated with our interest payments due through March 2009 on the 2024 Debentures and our consolidated subsidiaries had cash and cash equivalents of \$7.2 million.

Proceeds from sales of and distributions from partner companies and funds were \$2.3 million and \$0.3 million in the first quarter of 2007 and 2006, respectively.

We maintain a revolving credit facility that provides for borrowings and issuances of letters of credit and guarantees. In May 2007, we amended the facility to extend the maturity date to June 30, 2008 and to increase the size of the facility from \$55 million to \$75 million. In addition, our guarantee on a partner company facility was increased from \$5 million to \$7.5 million. Borrowing availability under the facility is reduced by the amounts outstanding for our borrowings and letters of credit and amounts guaranteed under partner company facilities maintained with that same lender. This credit facility bears



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interest at the prime rate (8.25% at March 31, 2007) for outstanding borrowings. The credit facility is subject to an unused commitment fee of 0.125%, which is subject to reduction based on deposits maintained at the bank. The facility requires cash collateral equal to one times our borrowings and letters of credit and amounts borrowed by partner companies under facilities maintained with that same bank. As of March 31, 2007, one partner company was not in compliance with certain financial covenants under its facility and subsequently received a waiver from the lender.

In January 2007, Clariant increased its facility by \$3.5 million, all of which we guaranteed. On February 28, 2007, all subsidiary facilities were extended for one year, with the exception of Acsis' facility, which expires in August 2008. In addition to the extension of the maturity dates, Laureate Pharma's working capital line was increased by \$5.5 million and it entered into a \$6 million equipment facility, all of which we guaranteed. Borrowings are secured by substantially all of the assets of the respective subsidiaries. These obligations bear interest at variable rates ranging between the prime rate minus 0.5% and the prime rate plus 0.5%. These facilities contain financial and non-financial covenants.

In November 2006, we entered into an additional revolving credit facility with a separate bank that provides for borrowings and issuances of letters of credit and guarantees of up to \$20 million. Borrowing availability under the facility is reduced by the amounts outstanding for our borrowings and letters of credit and amounts guaranteed under partner company facilities maintained with that same lender. This credit facility bears interest at the prime rate for outstanding borrowings. The credit facility is subject to an unused commitment fee of 0.125%, which is subject to reduction based on deposits maintained at the bank. The facility requires cash collateral equal to one times our borrowings and letters of credit and amounts borrowed by partner companies under the guaranteed portion of the partner company facilities maintained at the same bank. The credit facility matures in November 2007.

Availability under our revolving credit facilities at March 31, 2007 was as follows (in thousands):

	<b>Total</b>
Size of facilities	\$ 75,000
Subsidiary facilities at same bank (a)	(38,300)
Outstanding letters of credit (b)	(6,514)
Amount available at March 31, 2007	\$ 30,186

(a) Our ability to borrow under the credit facilities is limited by the amounts outstanding for our borrowings and letters of credit and amounts guaranteed under partner company facilities maintained at the same respective banks. Of the total facilities, \$27.2 million was outstanding under these facilities at March 31, 2007 and was included as debt on the Consolidated Balance Sheet.

(b) In connection with the sale of CompuCom, we provided to the landlord of CompuCom's Dallas headquarters lease, a letter of credit, which will expire on March 19, 2019, in an amount equal to \$6.3 million. In addition, we provided a \$0.2 million letter of credit to a non-consolidated partner company in the first quarter of 2007.

We have committed capital of approximately \$5.5 million comprising commitments made to various private equity funds in prior years and a conditional commitment to provide a partner company with additional funding, to be funded over the next several years, including approximately \$4.6 million which is expected to be funded in the next twelve months. We do not intend to commit to new investments in additional private equity funds and may seek to further reduce our current ownership interests in, and our existing commitments to the funds in which we hold interests.

The transactions we enter into in pursuit of our strategy could increase or decrease our liquidity at any point in time. As we seek to acquire interests in technology and life sciences companies or provide additional funding to existing partner companies, we may be required to expend our cash or incur debt, which will decrease our liquidity. Conversely, as we dispose of our interests in partner companies from time-to-time we may receive proceeds from such sales which could increase our liquidity. From time-to-time, we are engaged in discussions concerning acquisitions and dispositions which, if consummated, could impact our liquidity, perhaps significantly.

In May 2001, we entered into a \$26.5 loan agreement with Warren V. Musser, our former Chairman and Chief Executive Officer. Through September 30, 2006, we recognized net impairment charges against the loan of \$15.4 million to the estimated value of the collateral that we in held at each respective date. Our efforts to collect Mr. Musser s outstanding loan obligation have included the sale of existing collateral, obtaining and selling additional collateral, litigation and

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negotiated resolution. Since 2001 and through September 30, 2006 we received a total of \$15.2 million in cash payments on the loan. In December 2006, we restructured the obligation to reduce the amount outstanding to \$14.8 million, bearing interest rate of 5% per annum, so that we could obtain new collateral, which is expected to be the primary source of repayment, along with additional collateral required to be provided to us over time. Subsequent to the restructuring of the obligation and prior to December 31, 2006, we received cash of approximately \$1.0 million from the sale of collateral. The carrying value of the loan at March 31, 2007 and December 31, 2006 was zero. Cash payments, when received, are recognized as Recovery-related party in our Consolidated Statements of Operations.

We have received distributions as both a general partner and a limited partner from certain private equity funds. Under certain circumstances, we may be required to return a portion or all the distributions we received as a general partner (the clawback ). The clawback liability is joint and several, such that we may be required to fund the clawback for other general partners should they default. The funds have taken several steps to reduce the potential liabilities should other general partners default, including withholding all general partner distributions in escrow and adding rights of set-off among certain funds. We believe our liability due to the default of other general partners is remote. Assuming the private equity funds in which we are a general partner are liquidated or dissolved on March 31, 2007 and assuming for these purposes the only distributions from the funds were equal to the carrying value of the funds on the March 31, 2007 financial statements, the maximum clawback we would be required to return for our general partner interest is approximately \$8 million. As of March 31, 2007 management estimated this liability to be approximately \$6.7 million, of which \$5.3 million was reflected in accrued expenses and other current liabilities and \$1.4 million was reflected in other long-term liabilities on the Consolidated Balance Sheets.

We have outstanding \$129 million of 2.625% convertible senior debentures with a stated maturity of March 15, 2024. Interest on the 2024 Debentures is payable semi-annually. At the note holders option, the notes are convertible into our common stock before the close of business on March 14, 2024 subject to certain conditions. The conversion rate of the notes at March 31, 2007 was \$7.2174 of principal amount per share. The closing price of our common stock on March 31, 2007 was \$2.96. The note holders may require repurchase of the 2024 Debentures on March 21, 2011, March 20, 2014 or March 20, 2019 at a repurchase price equal to 100% of their respective amount plus accrued and unpaid interest. The note holders may also require repurchase of the 2024 Debentures upon certain events, including sale of all or substantially all of our common stock or assets, liquidation, dissolution or a change in control. Subject to certain conditions, we may redeem all or some of the 2024 Debentures commencing March 20, 2009. During 2006, we repurchased \$21 million of face value of the 2024 Debentures for \$16.4 million in cash.

For reasons we have discussed, we believe our cash and cash equivalents at March 31, 2007 and other internal sources of cash flow are expected to be sufficient to fund our cash requirements for at least the next twelve months, including commitments to our existing companies and funds, our current operating plan to acquire interests in new partner companies and our general corporate requirements.

***Consolidated Partner Companies***

Most of our consolidated partner companies incurred losses in 2006 and the first quarter of 2007 and may need additional capital to fund their operations. From time-to-time, some or all of our consolidated subsidiaries may require additional debt or equity financing or credit support from us to fund planned expansion activities. If we decide not to provide sufficient capital resources to allow them to reach a positive cash flow position, and they are unable to raise capital from outside resources, they may need to scale back their operations. If Alliance Consulting meets its business plan for 2007 and the related milestones established by us, we believe it will have sufficient cash or availability under established lines of credit, as amended, to fund its operations in 2007. We expect Acis will require additional capital in 2007 to fund its business plan, and we believe that Laureate Pharma and Clariant may need additional capital in 2007. On March 7, 2007, we provided a subordinated revolving credit line (the Mezzanine Facility ) to Clariant. Under the Mezzanine Facility, which expires December 8, 2008, we committed to provide Clariant access to up to \$6 million in working capital funding. Amounts funded under the Mezzanine Facility will earn interest at an annual rate of 12%. The Mezzanine Facility was originally \$12 million, but was reduced by \$6 million as a result of the ACIS Sale.

As of March 31, 2007, outstanding borrowings by consolidated partner companies under guaranteed facilities were \$27.2 million.

In September 2006, Clariant entered into a \$5 million senior secured revolving credit agreement. Borrowing availability under the agreement is based on the level of Clariant's qualified accounts receivable, less certain reserves. The agreement has a two-year term and bears interest at variable rates based on the lower of LIBOR plus 3.25% or the prime rate

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plus 0.5%. As of March 31, 2007, Clariant had no borrowings under this facility and had \$3.2 million availability based on the level of qualified accounts receivable.

**Analysis of Parent Company Cash Flows**

Cash flow activity for the Parent Company was as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
Net cash used in operating activities	\$ (7,042)	\$ (5,581)
Net cash provided by investing activities	31,630	8,125
Net cash provided by (used in) financing activities	280	(2,350)
	<b>\$ 24,868</b>	<b>\$ 194</b>

**Cash Used In Operating Activities**

Cash used in operating activities increased \$1.5 million. The change was primarily related to working capital changes.

**Net Cash Provided by Investing Activities**

Net cash provided by investing activities primarily reflects the acquisition of ownership interests in companies, partially offset by proceeds from the sales of discontinued operations.

Net cash provided by investing activities increased \$23.5 million in the first quarter of 2007 as compared to the prior year period. This increase was primarily related to proceeds of \$21.9 million from the sale of Pacific Title and Art Studio, less \$2.3 million of these proceeds which are classified as cash held in escrow.

**Net Cash Provided By (Used In) Financing Activities**

Net cash provided by (used in) financing activities improved \$2.6 million in the first quarter of 2007 as compared to the prior year period. The improvement was primarily related to \$3.8 million related to the repurchase of \$5 million of face value of the 2024 debentures in the first quarter of 2006.

**Consolidated Working Capital from Continuing Operations**

Consolidated working capital from continuing operations was \$127 million at March 31, 2007, a decrease of \$2 million compared to December 31, 2006. The decrease was primarily due to cash used to fund new holdings and cash used in corporate operations, partially offset by proceeds from the sale of discontinued operations.

**Analysis of Consolidated Company Cash Flows**

Cash flow activity was as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2007</b>	<b>2006</b>
	<b>(in thousands)</b>	
Net cash used in operating activities	\$ (17,076)	\$ (10,104)
Net cash provided by investing activities	38,918	5,432
Net cash provided by (used in) financing activities	4,487	(767)
	<b>\$ 26,329</b>	<b>\$ (5,439)</b>

**Net Cash Used In Operating Activities**

Net cash used in operating activities increased \$7.0 million in the first quarter of 2007 compared to the prior year period. The increase was primarily related to an increase in net loss and net reductions in accounts payable and other accrued liabilities.





**Table of Contents***Net Cash Provided by Investing Activities*

Net cash provided by investing activities increased \$33.5 million in the first quarter of 2007 compared to the prior year period. This increase was primarily related to proceeds of \$21.9 million from the sale of Pacific Title and Art Studio, less \$2.3 million of these proceeds which are classified as cash held in escrow, and proceeds of \$10.4 million from Clarient's sale of its technology group business.

*Net Cash Provided By (Used In) by Financing Activities*

Net cash provided by (used in) financing activities improved \$5.3 million in the first quarter of 2007 as compared to the prior year period. The improvement was primarily related to \$3.8 million related to the repurchase of \$5.0 million of face value of the 2024 debentures in the first quarter of 2006.

**Contractual Cash Obligations and Other Commercial Commitments**

The following table summarizes our contractual obligations and other commercial commitments as of March 31, 2007 by period due or expiration of the commitment.

	<b>Total</b>	<b>Rest of 2007</b>	<b>Payments Due by Period</b>		<b>Due after 2011</b>
			<b>2008 and 2009</b>	<b>2010 and 2011</b>	
			<b>(in millions)</b>		
Contractual Cash Obligations					
Lines of credit (a)	\$ 27.4	\$ 10.9	\$ 16.5	\$	\$
Long-term debt (a)	5.7	1.3	3.5	0.9	
Capital leases	3.7	1.7	2.0		
Convertible senior debentures (b)	129.0				129.0
Operating leases	30.0	4.1	8.5	5.5	11.9
Funding commitments (c)	5.5	4.4	1.1		
Potential clawback liabilities (d)	6.7	5.3			1.4
Unrecognized tax benefits	0.8	0.8			
Other long-term obligations (e)	3.8	0.6	1.6	1.6	
<b>Total Contractual Cash Obligations</b>	<b>\$ 212.6</b>	<b>\$ 29.1</b>	<b>\$ 33.2</b>	<b>\$ 8.0</b>	<b>\$ 142.3</b>

	<b>Total</b>	<b>Rest of 2007</b>	<b>Amount of Commitment Expiration by Period</b>		<b>Due after 2011</b>
			<b>2008 and 2009</b>	<b>2010 and 2011</b>	
			<b>(in millions)</b>		
Other Commitments					
Letters of credit (f)	\$ 9.6	\$ 0.1	\$ 3.0	\$	\$ 6.5

(a) We have various forms of debt including lines of credit, term loans and equipment leases. Of our total outstanding guarantees of \$46.8 million, \$27.2 million of outstanding debt associated with the guarantees was included on the Consolidated Balance Sheet at March 31, 2007. The remaining \$19.6 million was not reflected on the Consolidated Balance Sheet or in the above table.

(b) In February 2004, we completed the issuance of \$150 million of the 2024 Debentures with a stated maturity of March 15, 2024. During 2006, we repurchased \$21 million of the face value of the 2024 Debentures for \$16.4 million in cash. The 2024 Debenture holders may require us to repurchase the 2024 Debentures on

March 21, 2011, March 20, 2014 or March 20, 2019 at a repurchase price equal to 100% of their respective face amount plus accrued and unpaid interest.

- (c) These amounts include funding commitments to private equity funds and private companies. The amounts have been included in the respective years based on estimated timing of capital calls provided to us by the funds management. Also included is our \$3.0 million conditional commitment to provide a partner company with additional funding.
- (d) We have received distributions as both a general partner and a limited partner from certain private equity funds. Under certain circumstances, we may be required to return a portion or all the distributions we received as a general partner to the fund for a further distribution to the fund's limited partners (the

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clawback ). Assuming the funds were liquidated or dissolved on March 31, 2007 and the only value provided by the funds was the carrying values represented on the March 31, 2007 financial statements, the maximum clawback we would be required to return is \$8 million. As of March 31, 2007, management estimated its liability to be approximately \$6.7 million, of which \$5.3 million was reflected in accrued expenses and other current liabilities and \$1.4 million was reflected in other long-term liabilities on the Consolidated Balance Sheets.

- (e) Reflects the amount payable to our former Chairman and CEO under a consulting contract.
- (f) Letters of credit include a \$6.3 million letter of credit provided to the landlord of CompuCom's Dallas headquarters lease in connection with the sale of CompuCom and \$3.3 million of letters of credit issued by or on behalf of partner companies supporting their office leases.

We have retention employment agreements with certain executive officers that provide for severance payments to the executive officer in the event the officer is terminated without cause or the officer terminates their employment for good reason.

We are involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the consolidated financial position or results of operations.

***Recent Accounting Pronouncements***

See Note 6 to the Consolidated Financial Statements.

**Factors That May Affect Future Results**

You should carefully consider the information set forth below before making an investment decision. If any of the following risks actually occur, our business, financial condition or results of operations could be materially harmed, and the value of our securities may decline. You should also refer to other information included or incorporated by reference in this report.

**Risks Related to Our Business**

***Our business depends upon the performance of our partner companies, which is uncertain.***

If our partner companies do not succeed, the value of our assets could be significantly reduced and require substantial impairments or write-offs, and our results of operations and the price of our common stock could decline. The risks relating to our partner companies include:

- most of our partner companies have a history of operating losses or a limited operating history;
- intensifying competition affecting the products and services our partner companies offer could adversely affect their businesses, financial condition, results of operations and prospects for growth;
- inability to adapt to the rapidly changing marketplaces;
- inability to manage growth;
- the need for additional capital to fund their operations, which we may not be able to fund or which may not be available from third parties on acceptable terms, if at all;
- inability to protect their proprietary rights and infringing on the proprietary rights of others;
- certain of our partner companies could face legal liabilities from claims made against their operations, products or work;
- the impact of economic downturns on their operations, results and growth prospects;
- inability to attract and retain qualified personnel; and



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government regulations and legal uncertainties may place financial burdens on the businesses of our partner companies.

These risks are discussed in greater detail under the caption Risks Related to Our Partner Companies below. ***The identity of our partner companies and the nature of our interests in them could vary widely from period to period.***

As part of our strategy, we continually assess the value to our shareholders of our interests in our partner companies. We also regularly evaluate alternative uses for our capital resources. As a result, depending on market conditions, growth prospects and other key factors, we may at any time:

change the partner companies on which we focus;

sell some or all of our interests in any of our partner companies;

or otherwise change the nature of our interests in our partner companies. Therefore, the nature of our holdings could vary significantly from period to period.

Our consolidated financial results may also vary significantly based upon the partner companies that are included in our financial statements. For example:

For the three months ended March 31, 2007, we consolidated the results of operations of Acsis, Alliance Consulting, Clariant and Laureate Pharma.

In March 2007, we completed the sale of Pacific Title and Art Studio and its results of operations for the periods prior to the sale are presented as discontinued operations in the consolidated financial statements.

***Our partner companies currently provide us with little cash flow from their operations so we rely on cash on hand, liquidity events and our ability to generate cash from capital raising activities to finance our operations.***

We need capital to acquire new partner companies and to fund the capital needs of our existing partner companies. We also need cash to service and repay our outstanding debt, finance our corporate overhead and meet our funding commitments to private equity funds. As a result, we have substantial cash requirements. Our partner companies currently provide us with little cash flow from their operations. To the extent our partner companies generate any cash from operations, they generally retain the funds to develop their own businesses. As a result, we must rely on cash on hand, liquidity events and new capital raising activities to meet our cash needs. If we are unable to find ways of monetizing our holdings or to raise additional capital on attractive terms, we may face liquidity issues that will require us to curtail our new business efforts, constrain our ability to execute our business strategy and limit our ability to provide financial support to our existing partner companies.

***Fluctuations in the price of the common stock of our publicly-traded holdings may affect the price of our common stock.***

Fluctuations in the market prices of the common stock of our publicly-traded holdings are likely to affect the price of our common stock. The market prices of our publicly-traded holdings have been highly volatile and subject to fluctuations unrelated or disproportionate to operating performance. For example, the aggregate market value of our holdings in Clariant (Nasdaq: CLRT) at March 31, 2007 was approximately \$93.5 million and at December 31, 2006 was approximately \$72.8 million.

***Intense competition from other acquirers of interests in companies could result in lower gains or possibly losses on our partner companies.***

We face intense competition from other capital providers as we acquire and develop interests in our partner companies. Some of our competitors have more experience identifying and acquiring companies and have greater financial and management resources, brand name recognition or industry contacts than we have. Despite making most of our acquisitions at a stage when our partner companies are not publicly traded, we may still pay higher prices for those equity interests because of higher valuations of similar public companies and competition from other acquirers and capital providers, which could result in lower gains or possibly losses.

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***We may be unable to obtain maximum value for our holdings or sell our holdings on a timely basis.***

We hold significant positions in our partner companies. Consequently, if we were to divest all or part of our holdings in a partner company, we may have to sell our interests at a relative discount to a price which may be received by a seller of a smaller portion. For partner companies with publicly traded stock, we may be unable to sell our holdings at then-quoted market prices. The trading volume and public float in the common stock of our publicly-traded partner companies are small relative to our holdings. As a result, any significant divestiture by us of our holdings in these partner companies would likely have a material adverse effect on the market price of their common stock and on our proceeds from such a divestiture. Additionally, we may not be able to take our partner companies public as a means of monetizing our position or creating shareholder value.

Registration and other requirements under applicable securities laws may adversely affect our ability to dispose of our holdings on a timely basis.

***Our success is dependent on our executive management.***

Our success is dependent on our executive management team's ability to execute our strategy. A loss of one or more of the members of our executive management team without adequate replacement could have a material adverse effect on us.

***Our business strategy may not be successful if valuations in the market sectors in which our partner companies participate decline.***

Our strategy involves creating value for our shareholders by helping our partner companies build value and, if appropriate, accessing the public and private capital markets. Therefore, our success is dependent on the value of our partner companies as determined by the public and private capital markets. Many factors, including reduced market interest, may cause the market value of our publicly traded partner companies to decline. If valuations in the market sectors in which our partner companies participate decline, their access to the public and private capital markets on terms acceptable to them may be limited.

***Our partner companies could make business decisions that are not in our best interests or with which we do not agree, which could impair the value of our holdings.***

Although we may seek a controlling equity interest and participation in the management of our partner companies, we may not be able to control the significant business decisions of our partner companies. We may have shared control or no control over some of our partner companies. In addition, although we currently own a controlling interest in some of our partner companies, we may not maintain this controlling interest. Acquisitions of interests in partner companies in which we share or have no control, and the dilution of our interests in or loss of control of partner companies, will involve additional risks that could cause the performance of our interests and our operating results to suffer, including:

the management of a partner company having economic or business interests or objectives that are different than ours; and

partner companies not taking our advice with respect to the financial or operating difficulties they may encounter.

Our inability to adequately control our partner companies also could prevent us from assisting them, financially or otherwise, or could prevent us from liquidating our interests in them at a time or at a price that is favorable to us. Additionally, our partner companies may not act in ways that are consistent with our business strategy. These factors could hamper our ability to maximize returns on our interests and cause us to recognize losses on our interests in these partner companies.

***We may have to buy, sell or retain assets when we would otherwise not wish to do so in order to avoid registration under the Investment Company Act.***

The Investment Company Act of 1940 regulates companies which are engaged primarily in the business of investing, reinvesting, owning, holding or trading in securities. Under the Investment Company Act, a company may be deemed to be an investment company if it owns investment securities with a value exceeding 40% of the value of its total assets (excluding government securities and cash items) on an unconsolidated basis, unless an exemption or safe harbor applies. We refer to this test as the 40% Test. Securities issued by companies other than majority-owned

subsidiaries are generally considered



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investment securities for purpose of the Investment Company Act. We are a company that partners with growth-stage technology and life sciences companies to build value; we are not engaged primarily in the business of investing, reinvesting or trading in securities. We are in compliance with the 40% Test. Consequently, we do not believe that we are an investment company under the Investment Company Act.

We monitor our compliance with the 40% Test and seek to conduct our business activities to comply with this test. It is not feasible for us to be regulated as an investment company because the Investment Company Act rules are inconsistent with our strategy of actively helping our partner companies in their efforts to build value. In order to continue to comply with the 40% Test, we may need to take various actions which we would otherwise not pursue. For example, we may need to retain a majority interest in a partner company that we no longer consider strategic, we may not be able to acquire an interest in a company unless we are able to obtain majority ownership interest in the company, or we may be limited in the manner or timing in which we sell our interests in a partner company. Our ownership levels may also be affected if our partner companies are acquired by third parties or if our partner companies issue stock which dilutes our majority ownership. The actions we may need to take to address these issues while maintaining compliance with the 40% Test could adversely affect our ability to create and realize value at our partner companies.

**Risks Related to Our Partner Companies**

***Most of our partner companies have a history of operating losses or limited operating history and may never be profitable.***

Most of our partner companies have a history of operating losses or limited operating history, have significant historical losses and may never be profitable. Many have incurred substantial costs to develop and market their products, have incurred net losses and cannot fund their cash needs from operations. We expect that the operating expenses of certain of our partner companies will increase substantially in the foreseeable future as they continue to develop products and services, increase sales and marketing efforts and expand operations.

***Our partner companies face intense competition, which could adversely affect their business, financial condition, results of operations and prospects for growth.***

There is intense competition in the technology and life sciences marketplaces, and we expect competition to intensify in the future. Our business, financial condition, results of operations and prospects for growth will be materially adversely affected if our partner companies are not able to compete successfully. Many of the present and potential competitors may have greater financial, technical, marketing and other resources than those of our partner companies. This may place our partner companies at a disadvantage in responding to the offerings of their competitors, technological changes or changes in client requirements. Also, our partner companies may be at a competitive disadvantage because many of their competitors have greater name recognition, more extensive client bases and a broader range of product offerings. In addition, our partner companies may compete against one another.

***Our partner companies may fail if they do not adapt to the rapidly changing technology and life sciences marketplaces.***

If our partner companies fail to adapt to rapid changes in technology and customer and supplier demands, they may not become or remain profitable. There is no assurance that the products and services of our partner companies will achieve or maintain market penetration or commercial success, or that the businesses of our partner companies will be successful.

The technology and life sciences marketplaces are characterized by:

rapidly changing technology;

evolving industry standards;

frequent new products and services;

shifting distribution channels;

evolving government regulation;

frequently changing intellectual property landscapes; and  
changing customer demands.

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Our future success will depend on our partner companies' ability to adapt to this rapidly evolving marketplace. They may not be able to adequately or economically adapt their products and services, develop new products and services or establish and maintain effective distribution channels for their products and services. If our partner companies are unable to offer competitive products and services or maintain effective distribution channels, they will sell fewer products and services and forego potential revenue, possibly causing them to lose money. In addition, we and our partner companies may not be able to respond to the rapid technology changes in an economically efficient manner, and our partner companies may become or remain unprofitable.

***Many of our partner companies may grow rapidly and may be unable to manage their growth.***

We expect some of our partner companies to grow rapidly. Rapid growth often places considerable operational, managerial and financial strain on a business. To successfully manage rapid growth, our partner companies must, among other things:

rapidly improve, upgrade and expand their business infrastructures;

scale-up production operations;

develop appropriate financial reporting controls;

attract and maintain qualified personnel; and

maintain appropriate levels of liquidity.

If our partner companies are unable to manage their growth successfully, their ability to respond effectively to competition and to achieve or maintain profitability will be adversely affected.

***Our partner companies may need to raise additional capital to fund their operations, which we may not be able to fund or which may not be available from third parties on acceptable terms, if at all.***

Our partner companies may need to raise additional funds in the future and we cannot be certain that they will be able to obtain additional financing on favorable terms, if at all. Because our resources and our ability to raise capital are limited, we may not be able to provide our partner companies with sufficient capital resources to enable them to reach a cash flow positive position. If our partner companies need to, but are not able to raise capital from other outside sources, then they may need to cease or scale back operations.

***Some of our partner companies may be unable to protect their proprietary rights and may infringe on the proprietary rights of others.***

Our partner companies assert various forms of intellectual property protection. Intellectual property may constitute an important part of our partner companies' assets and competitive strengths. Federal law, most typically, copyright, patent, trademark and trade secret laws, generally protects intellectual property rights. Although we expect that our partner companies will take reasonable efforts to protect the rights to their intellectual property, the complexity of international trade secret, copyright, trademark and patent law, coupled with the limited resources of these partner companies and the demands of quick delivery of products and services to market, create a risk that their efforts will prove inadequate to prevent misappropriation of our partner companies' technology, or third parties may develop similar technology independently.

Some of our partner companies also license intellectual property from third parties and it is possible that they could become subject to infringement actions based upon their use of the intellectual property licensed from those third parties. Our partner companies generally obtain representations as to the origin and ownership of such licensed intellectual property; however, this may not adequately protect them. Any claims against our partner companies' proprietary rights, with or without merit, could subject our partner companies to costly litigation and the diversion of their technical and management personnel from other business concerns. If our partner companies incur costly litigation and their personnel are not effectively deployed, the expenses and losses incurred by our partner companies will increase and their profits, if any, will decrease.

Third parties have and may assert infringement or other intellectual property claims against our partner companies based on their patents or other intellectual property claims. Even though we believe our partner companies

products do not infringe any third party's patents, they may have to pay substantial damages, possibly including treble damages, if it is ultimately determined that they do. They may have to obtain a license to sell their products if it is determined that their products infringe another person's intellectual property. Our partner companies might be prohibited from selling their

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products before they obtain a license, which, if available at all, may require them to pay substantial royalties. Even if infringement claims against our partner companies are without merit, defending these types of lawsuits take significant time, may be expensive and may divert management attention from other business concerns.

***Certain of our partner companies could face legal liabilities from claims made against their operations, products or work.***

The manufacture and sale of certain of our partner companies' products entails an inherent risk of product liability. Certain of our partner companies maintain product liability insurance. Although none of our partner companies to date have experienced any material losses, there can be no assurance that they will be able to maintain or acquire adequate product liability insurance in the future and any product liability claim could have a material adverse effect on our partner companies' revenues and income. In addition, many of the engagements of our partner companies involve projects that are critical to the operation of their clients' businesses. If our partner companies fail to meet their contractual obligations, they could be subject to legal liability, which could adversely affect their business, operating results and financial condition. The provisions our partner companies typically include in their contracts, which are designed to limit their exposure to legal claims relating to their services and the applications they develop, may not protect our partner companies or may not be enforceable. Also as consultants, some of our partner companies depend on their relationships with their clients and their reputation for high quality services and integrity to retain and attract clients. As a result, claims made against our partner companies' work may damage their reputation, which in turn, could impact their ability to compete for new work and negatively impact their revenues and profitability.

***Our partner companies' success depends on their ability to attract and retain qualified personnel.***

Our partner companies are dependent upon their ability to attract and retain senior management and key personnel, including trained technical and marketing personnel. Our partner companies will also need to continue to hire additional personnel as they expand. A shortage in the availability of the requisite qualified personnel would limit the ability of our partner companies to grow, to increase sales of their existing products and services and to launch new products and services.

***Government regulations and legal uncertainties may place financial burdens on the businesses of our partner companies.***

Failure to comply with applicable requirements of the FDA or comparable regulation in foreign countries can result in fines, recall or seizure of products, total or partial suspension of production, withdrawal of existing product approvals or clearances, refusal to approve or clear new applications or notices and criminal prosecution. Manufacturers of pharmaceuticals and medical diagnostic devices and operators of laboratory facilities are subject to strict federal and state regulation regarding validation and the quality of manufacturing and laboratory facilities. Failure to comply with these quality regulation systems requirements could result in civil or criminal penalties or enforcement proceedings, including the recall of a product or a cease distribution order. The enactment of any additional laws or regulations that affect healthcare insurance policy and reimbursement (including Medicare reimbursement) could negatively affect our partner companies. If Medicare or private payors change the rates at which our partner companies or their customers are reimbursed by insurance providers for their products, such changes could adversely impact our partner companies.

***Some of our partner companies are subject to significant environmental, health and safety regulation.***

Some of our partner companies are subject to licensing and regulation under federal, state and local laws and regulations relating to the protection of the environment and human health and safety, including laws and regulations relating to the handling, transportation and disposal of medical specimens, infectious and hazardous waste and radioactive materials as well as to the safety and health of manufacturing and laboratory employees. In addition, the federal Occupational Safety and Health Administration has established extensive requirements relating to workplace safety.

***Item 3. Quantitative and Qualitative Disclosures About Market Risk***

We are exposed to equity price risks on the marketable portion of our securities. These securities include equity positions in partner companies, many of which have experienced significant volatility in their stock prices. Historically, we have not attempted to reduce or eliminate our market exposure on securities. Based on closing market prices at March 31, 2007, the fair market value of our holdings in public securities was approximately \$93.6 million.

A 20% decrease in equity prices would result in an approximate \$18.7 million decrease in the fair value of our publicly traded securities.

In February 2004, we completed the issuance of \$150 million of fixed rate notes with a stated maturity of March 2024. Interest payments of approximately \$1.7 million are due March and September of each year. The holders of the 2024

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Debentures may require repurchase of the notes on March 21, 2011, March 20, 2014 or March 20, 2019 at a repurchase price equal to 100% of their respective amount plus accrued and unpaid interest. On October 8, 2004, we utilized approximately \$16.7 million of the proceeds from the CompuCom sale to escrow interest payments due through March 15, 2009. During 2006, the Company repurchased \$21.0 million of the face value of the 2024 Debentures for \$16.4 million in cash.

	Remainder				Fair Market Value
	of			After	at
Liabilities	2007	2008	2009	2009	March 31, 2007
Convertible Senior Notes due by year (in millions)				\$129.0	\$107.1
Fixed Interest Rate	2.625%	2.625%	2.625%	2.625%	2.625%
Interest Expense (in millions)	\$2.5	\$3.4	\$3.4	\$48.1	N/A

**Item 4. Controls and Procedures**

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures as of the end of the period covered by this report are functioning effectively to provide reasonable assurance that the information required to be disclosed by us in reports filed under the Securities Exchange Act of 1934 is (i) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding disclosure. A controls system cannot provide absolute assurance, however, that the objectives of the controls system are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

No change in our internal control over financial reporting occurred during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. Our business strategy involves the acquisition of new businesses on an on-going basis, most of which are young, growing companies. Typically, these companies have not historically had all of the controls and procedures they would need to comply with the requirements of the Securities Exchange Act of 1934 and the rules promulgated thereunder. These companies also frequently develop new products and services. Following an acquisition, or the launch of a new product or service, we work with the company's management to implement all necessary controls and procedures.

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**PART II  
OTHER INFORMATION**

**Item 1A. Risk Factors**

Except as set forth below, there have been no material changes in our risk factors from the information set forth above under the heading "Factors That May Affect Future Results" and in our Annual Report on Form 10-K for the year ended December 31, 2006.

***The identity of our partner companies and the nature of our interests in them could vary widely from period to period.***

As part of our strategy, we continually assess the value to our shareholders of our interests in our partner companies. We also regularly evaluate alternative uses for our capital resources. As a result, depending on market conditions, growth prospects and other key factors, we may, at any time, change the partner companies on which we focus, sell some or all of our interests in any of our partner companies or otherwise change the nature of our interests in our partner companies. Therefore, the nature of our holdings in them could vary significantly from period to period.

Our consolidated financial results may also vary significantly based upon the partner companies that are included in our financial statements. For example:

For the three months ended March 31, 2007, we consolidated the results of operations of Acsis, Alliance Consulting, Clariant and Laureate Pharma.

In March 2007, we completed the sale of Pacific Title and Art Studio and its results of operations for the periods prior to the sale are presented as discontinued operations in the consolidated financial statements.

***Fluctuations in the price of the common stock of our publicly-traded holdings may affect the price of our common stock.***

Fluctuations in the market prices of the common stock of our publicly-traded holdings are likely to affect the price of our common stock. The market prices of our publicly-traded holdings have been highly volatile and subject to fluctuations unrelated or disproportionate to operating performance. For example, the aggregate market value of our holdings in Clariant (Nasdaq: CLRT) at March 31, 2007 was approximately \$93.5 million, and at December 31, 2006 was approximately \$72.8 million.

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2006, which could materially affect our business, financial condition or future results. The risks described in this report and in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.



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On May 2, 2007, Safeguard Delaware, Inc. ( SDI ) and Safeguard Scientifics (Delaware), Inc. ( SSDI ), both subsidiaries of Safeguard Scientifics, Inc. ( Safeguard ), entered into the Ninth Amendment (the Amendment ) to Loan Agreement dated as of May 10, 2002, as amended, by and among Comerica Bank, ( Bank ), SDI and SSDI. The Amendment extended the maturity date of the facility from May 3, 2007 to June 30, 2008 and increased the total facility size from \$55 million to \$75 million. The facility requires cash collateral equal to any amounts outstanding under the facility plus the lesser of \$7.5 million or the outstanding obligations under both the guaranteed and non-guaranteed credit line available to Safeguard s partner company, Alliance Holdings, Inc., under its separate credit facility with Bank and 100% of the amounts borrowed under the guaranteed portions of other partner companies facilities. In addition, availability under the line is reduced by amounts outstanding at Safeguard and by amounts guaranteed under partner company facilities. Other terms of the facility, including rate of interest and payment terms, remain the same. Safeguard is a guarantor of the obligations of SDI and SSDI under the facility.

On May 2, 2007, Alliance Consulting Group Associates, Inc. and Alliance Holdings, Inc. (collectively, Alliance ) also entered into amendments and waivers to Alliance s Loan and Security Agreements with Bank dated as of February 28, 2007 ( Alliance Amendments ). The Alliance Amendments reduced the amount of Alliance s non-guaranteed credit facility from \$15 million to \$12.5 million, increased the amount of Alliance s guaranteed facility from \$5 million to \$7.5 million, and provided for certain waivers and amendments to the financial covenants. The guarantee provided to Bank by SDI and SSDI on the Alliance guaranteed facility also was increased from \$5 million to \$7.5 million. Other terms of the facility, including rate of interest and payment terms, remain the same.

**Item 6. Exhibits**

(a) Exhibits.

The following is a list of exhibits required by Item 601 of Regulation S-K filed as part of this Report. For exhibits that previously have been filed, the Registrant incorporates those exhibits herein by reference. The exhibit table below includes the Form Type and Filing Date of the previous filing and the location of the exhibit in the previous filing which is being incorporated by reference herein. Documents which are incorporated by reference to filings by parties other than the Registrant are identified in a footnote to this table.

Exhibit Number	Description	Incorporated Filing Reference	
		Form Type & Filing Date	Original Exhibit Number
10.1 *	Form of directors stock option grant certificate as of February 21, 2007	Form 10-K 3/27/07	10.11.2
10.2.1	Eighth Amendment dated as of February 28, 2007 to Loan Agreement dated as of May 10, 2002, as amended, by and between Comerica Bank, Safeguard Delaware, Inc. and Safeguard Scientifics (Delaware), Inc.	Form 10-K 3/27/07	10.27.11
10.2.2	Ninth Amendment dated May 2, 2007 to Loan Agreement dated as of May 10, 2002, as amended, by and between Comerica Bank, Safeguard Delaware, Inc. and Safeguard Scientifics (Delaware), Inc.		
10.2.3	Amendment and Affirmation of Guaranty dated May 2, 2007 by Safeguard Scientifics, Inc.		
10.3.1	Amended and Restated Loan Agreement dated February 28, 2007 for \$15 million by and among Comerica Bank, Alliance Consulting Group Associates, Inc. and Alliance Holdings, Inc.	Form 10-K 3/27/07	10.29.5

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10.3.2	Amended and Restated Loan Agreement dated February 28, 2007 for \$5 million by and among Comerica Bank, Alliance Consulting Group Associates, Inc. and Alliance Holdings, Inc.	Form 10-K 3/27/07	10.29.6
10.3.3	Affirmation of Guaranty dated February 28, 2007 by Safeguard Delaware, Inc. and Safeguard Scientifics (Delaware), Inc. (on behalf of Alliance)	Form 10-K 3/27/07	10.29.7
10.3.4	First Amendment and Waiver dated May 2, 2007 to Amended and Restated Loan Agreement dated February 28, 2007 by and among Comerica Bank, Alliance Consulting Group Associates, Inc. and Alliance Holdings, Inc. (\$12.5 million credit facility)		
10.3.5	First Amendment and Waiver dated May 2, 2007 to Amended and Restated Loan Agreement dated February 28, 2007 by and among Comerica Bank, Alliance Consulting Group Associates, Inc. and Alliance Holdings, Inc. (\$7.5 million credit facility)		
10.3.6	Affirmation of Guaranty dated May 2, 2007 by Safeguard Delaware, Inc. and Safeguard Scientifics (Delaware), Inc. (on behalf of Alliance)		

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<b>Exhibit Number</b>	<b>Description</b>	<b>Incorporated Filing Reference</b>	
		<b>Form Type &amp; Filing Date</b>	<b>Original Exhibit Number</b>
10.4.1	Seventh Amendment dated as of January 17, 2007, to Loan Agreement dated as of February 13, 2003, as amended, by and between Comerica Bank and Clariant, Inc., formerly known as ChromaVision Medical Systems, Inc.	(1)	10.1
10.4.2	Third Amended and Restated Unconditional Guaranty dated January 17, 2007 to Comerica Bank provided by Safeguard Delaware, Inc. and Safeguard Scientifics (Delaware), Inc. (on behalf of Clariant, Inc.)	(1)	10.2
10.4.3	Amended and Restated Reimbursement and Indemnity Agreement dated as of January 17, 2007, by Clariant, Inc. in favor of Safeguard Delaware, Inc. and Safeguard Scientifics (Delaware), Inc.	(1)	10.3
10.4.4	Waiver and Eighth Amendment dated as of February 28, 2007, to Loan Agreement dated as of February 13, 2003, as amended, by and between Comerica Bank and Clariant, Inc., formerly known as ChromaVision Medical Systems, Inc.	(1)	10.4
10.4.5	Amendment and Affirmation of Guaranty dated February 28, 2007 to Comerica Bank provided by Safeguard Delaware, Inc. and Safeguard Scientifics (Delaware), Inc. (on behalf of Clariant, Inc.)	(1)	10.5
10.4.6	Ninth Amendment dated as of March 15, 2007, to Loan Agreement dated as of February 13, 2003, as amended, by and between Comerica Bank and Clariant, Inc., formerly known as ChromaVision Medical Systems, Inc.	(1)	10.16
10.5.1	Sixth Amendment dated as of February 28, 2007 to Loan and Security Agreement dated as of December 1, 2004, by and between Comerica Bank and Laureate Pharma, Inc.	Form 10-K 3/27/07	10.31.9
10.5.2	Amendment and Affirmation of Guaranty dated February 28, 2007 to Comerica Bank provided by Safeguard Delaware, Inc. and Safeguard Scientifics (Delaware), Inc. (on behalf of Laureate Pharma)	Form 10-K 3/27/07	10.31.10
10.5.3	Deficiency Guaranty dated February 28, 2007 to Comerica Bank provided by Safeguard Delaware, Inc. and Safeguard Scientifics (Delaware), Inc. (on behalf of Laureate Pharma)	Form 10-K 3/27/07	10.31.11
10.6 *	2007 Management Incentive Plan	Form 8-K 4/26/07	99.1
31.1	Certification of Peter J. Boni pursuant to Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934		
31.2	Certification of Stephen T. Zarrilli pursuant to Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934		
32.1			

Certification of Peter J. Boni pursuant to 18 U.S.C.  
Section 1350, as Adopted pursuant to Section 906 of the  
Sarbanes-Oxley Act of 2002.

32.2 Certification of Stephen T. Zarrilli pursuant to 18 U.S.C.  
Section 1350, as Adopted pursuant to Section 906 of the  
Sarbanes-Oxley Act of 2002.

Filed herewith

\* These exhibits  
relate to  
management  
contracts or  
compensatory  
plans, contracts  
or arrangements  
in which  
directors and/or  
executive  
officers of the  
Registrant may  
participate.

(1) Incorporated by  
reference to the  
Quarterly  
Report on Form  
10-Q filed on  
May 9, 2007 by  
Clariant, Inc.  
(SEC File  
No. 000-22677)

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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SAFEGUARD SCIENTIFICS, INC.

Date: May 9, 2007

PETER J. BONI

Peter J. Boni  
*President and Chief Executive Officer*

Date: May 9, 2007

STEPHEN T. ZARRILLI

Stephen T. Zarrilli  
*Acting Senior Vice President, Acting Chief Administrative Officer and  
Acting Chief Financial Officer*

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