

SHARPS COMPLIANCE CORP
Form 10-Q
May 03, 2012

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to .

Commission File Number: 001-34269

SHARPS COMPLIANCE CORP.

(Exact name of registrant as specified in its charter)

Delaware
(State or other
jurisdiction of
incorporation or
organization)

74-2657168
(I.R.S. Employer
Identification No.)

9220 Kirby Drive, Suite 77054
500, Houston, Texas
(Address of principal executive offices) (Zip Code)

(713) 432-0300

(Registrant's telephone number, including area code)

Indicate by check mark if the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Securities Exchange Act of 1934.

Large Accelerated
Filer

Accelerated
Filer

Non-accelerated
Filer
(Do not check if a
smaller reporting
company)

Smaller reporting
company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12(b)-2 of the Exchange Act). Yes No

As of May 1, 2012, there were 15,179,187 outstanding shares of the Registrant's common stock, par value \$0.01 per share.

SHARPS COMPLIANCE CORP. AND SUBSIDIARIES

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PART I FINANCIAL INFORMATION
 ITEM 1. FINANCIAL STATEMENTS

SHARPS COMPLIANCE CORP. AND SUBSIDIARIES
 CONDENSED CONSOLIDATED BALANCE SHEETS
 (In thousands, except par value)

	March 31, 2012	June 30, 2011
	(Unaudited)	
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 16,582	\$ 18,280
Accounts receivable, net of allowance for doubtful accounts of \$28 and \$26, respectively	3,951	3,065
Inventory	2,456	1,770
Prepaid and other current assets	896	857
Deferred income taxes	275	203
TOTAL CURRENT ASSETS	24,160	24,175
PROPERTY, PLANT AND EQUIPMENT, net	4,892	5,350
DEFERRED INCOME TAXES, non-current	1,241	748
INTANGIBLE ASSETS, net of accumulated amortization of \$249 and \$227, respectively	397	325
TOTAL ASSETS	\$ 30,690	\$ 30,598
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable	\$ 1,255	\$ 965
Accrued liabilities	1,195	1,260
Deferred revenue	1,933	1,724
TOTAL CURRENT LIABILITIES	4,383	3,949
LONG-TERM DEFERRED REVENUE	354	401
OTHER LONG-TERM LIABILITIES	218	383
TOTAL LIABILITIES	4,955	4,733
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS' EQUITY		
Common stock, \$0.01 par value per share; 20,000 shares authorized; 15,179 and 15,053 shares issued and outstanding, respectively	152	151

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Additional paid-in capital	22,288	21,602
Retained earnings	3,295	4,112
TOTAL STOCKHOLDERS' EQUITY	25,735	25,865
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 30,690	\$ 30,598

The accompanying notes are an integral part of these condensed consolidated financial statements.

SHARPS COMPLIANCE CORP. AND SUBSIDIARIES
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
 (In thousands, except per-share data)

	Three-Months Ended March 31,	
	2012	2011
	(Unaudited)	
REVENUES	\$5,291	\$4,518
COSTS AND EXPENSES		
Cost of revenues	3,766	3,109
Selling, general and administrative	2,218	2,438
Depreciation and amortization	115	89
TOTAL COSTS AND EXPENSES	6,099	