ERIE INDEMNITY CO Form 10-Q August 01, 2013 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PERSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2013

Commission file number 0-24000

#### ERIE INDEMNITY COMPANY

(Exact name of registrant as specified in its charter)

PENNSYLVANIA 25-0466020 (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

100 Erie Insurance Place, Erie, Pennsylvania 16530 (Address of principal executive offices) (Zip Code)

(814) 870-2000

(Registrant's telephone number, including area code)

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate	by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.
Yes X	No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No \_\_\_

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes X No \_\_\_

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer,

or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer X Accelerated Filer \_\_\_ Non-Accelerated Filer \_\_\_ Smaller Reporting Company \_\_\_

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No X

The number of shares outstanding of the registrant's Class A Common Stock as of the latest practicable date, with no par value and a stated value of \$0.0292 per share, was 46,679,320 at July 19, 2013.

The number of shares outstanding of the registrant's Class B Common Stock as of the latest practicable date, with no par value and a stated value of \$70 per share, was 2,542 at July 19, 2013.

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PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

### ERIE INDEMNITY COMPANY CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED) (dollars in millions, except per share data)

	Three months ended			Six months en	ended	
	June 30,			June 30,		
	2013	2012		2013	2012	
Revenues						
Premiums earned	\$1,215	\$1,109		\$2,390	\$2,196	
Net investment income	104	113		207	221	
Net realized investment gains (losses)	61	(107	)	310	189	
Net impairment losses recognized in earnings	(1)	0		(1)	0	
Equity in earnings of limited partnerships	39	37		75	58	
Other income	8	8		16	16	
Total revenues	1,426	1,160		2,997	2,680	
Benefits and expenses						
Insurance losses and loss expenses	861	943		1,703	1,659	
Policy acquisition and underwriting expenses	302	287		595	557	
Total benefits and expenses	1,163	1,230		2,298	2,216	
Income (loss) from operations before income taxes and	263	(70	`	699	464	
noncontrolling interest		(70	,	077	707	
Provision for income taxes	86	(32	)	232	148	
Net income (loss)	\$177	\$(38	)	\$467	\$316	
Less: Net income (loss) attributable to noncontrolling						
interest in consolidated entity – Exchange	133	(81	)	386	237	
, .						
Net income attributable to Indemnity	\$44	\$43		\$81	\$79	
Earnings Per Share						
Net income attributable to Indemnity per share						
Class A common stock – basic	\$0.95	\$0.90		\$1.73	\$1.65	
Class A common stock – diluted	\$0.84	\$0.80		\$1.54	\$1.47	
Class B common stock – basic and diluted	\$142	\$135		\$259	\$249	
	·			·		
Weighted average shares outstanding attributable to						
Indemnity – Basic						
Class A common stock	46,693,333	47,492,305		46,733,925	47,619,852	
Class B common stock	2,542	2,544		2,542	2,545	
Weighted average shares outstanding attributable to						
Indemnity – Diluted						
Class A common stock	52,886,259	53,677,848		52,926,851	53,807,795	
Class B common stock	2,542	2,544		2,542	2,545	
	,	,		,	,	

Dividends declared per share

Class A common stock	\$0.5925	\$0.5525	\$1.185	\$1.105
Class B common stock	\$88.8750	\$82.8750	\$177.750	\$165.750

See accompanying notes to Consolidated Financial Statements. See Note 12. "Indemnity Accumulated Other Comprehensive Loss," for amounts reclassified out of accumulated other comprehensive income (loss) into the Consolidated Statements of Operations. See Note 15. "Indemnity Supplemental Information," for supplemental statements of operations information.

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# ERIE INDEMNITY COMPANY CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED) (in millions)

			Six months end June 30,		ded	
	2013	2012		2013		2012
Net income (loss)	\$177	\$(38	)	\$467		\$316
Other comprehensive (loss) income Change in unrealized holding (losses) gains on						
available-for-sale securities, net of tax (benefit) expense of \$(105), \$12, \$(111), and \$53, respectively	(194	) 21		(206	)	98
Reclassification adjustment for gross gains included in net income, net of tax expense of \$2, \$6, \$7, and \$8, respectively	(3	) (9	)	(13	)	(14 )
Other comprehensive (loss) income	(197	) 12		(219	)	84
Comprehensive (loss) income	\$(20	\$(26)	)	\$248		\$400
Less: Comprehensive (loss) income attributable to noncontrolling interest in consolidated entity – Exchange	(60	) (69	)	172		319
Total comprehensive income – Indemnity	\$40	\$43		\$76		\$81

See accompanying notes to Consolidated Financial Statements. See Note 12. "Indemnity Accumulated Other Comprehensive Loss," for supplemental statements of comprehensive income (loss) information.

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## ERIE INDEMNITY COMPANY CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(dollars in millions, except per share data)

Assets	June 30, 2013 (Unaudited)	December 31, 2012
Investments – Indemnity		
Available-for-sale securities, at fair value:	<b>4.12</b> 0	<b>4.70</b>
Fixed maturities (amortized cost of \$430 and \$437, respectively)	\$438	\$452
Equity securities (cost of \$47 and \$54, respectively)	48	55
Limited partnerships (cost of \$138 and \$151, respectively)	166	180
Other invested assets	1	1
Investments – Exchange		
Available-for-sale securities, at fair value:		
Fixed maturities (amortized cost of \$7,359 and \$7,016, respectively)	7,725	7,707
Equity securities (cost of \$915 and \$871, respectively)	969	945
Trading securities, at fair value (cost of \$2,069 and \$1,910, respectively)	2,724	2,417
Limited partnerships (cost of \$880 and \$913, respectively)	1,011	1,037
Other invested assets	20	20
Total investments	13,102	12,814
Cash and cash equivalents (Exchange portion of \$326 and \$388, respectively)	365	400
Premiums receivable from policyholders – Exchange	1,191	1,062
Reinsurance recoverable – Exchange	174	168
Deferred income taxes – Indemnity	43	37
Deferred acquisition costs – Exchange	553	504
Other assets (Exchange portion of \$336 and \$339, respectively)	451	456
Total assets	\$15,879	\$15,441
Tinkilities and shough aldows' assuits:		
Liabilities and shareholders' equity		
Liabilities		
Indemnity liabilities	Φ.52.5	Φ.5.1.5
Other liabilities	\$535	\$515
Exchange liabilities	2.660	2.500
Losses and loss expense reserves	3,668	3,598
Life policy and deposit contract reserves	1,739	1,708
Unearned premiums	2,553	2,365
Deferred income taxes	312	365
Other liabilities	104	99
Total liabilities	8,911	8,650
Indemnity shareholders' equity		
* *		
Class A common stock, stated value \$0.0292 per share; 74,996,930 shares authorized;	2	2
68,299,200 shares issued; 46,676,287 and 46,892,681 shares outstanding, respectively		
Class B common stock, convertible at a rate of 2,400 Class A shares for one Class B	0	0
share, stated value \$70 per share; 3,070 shares authorized; 2,542 shares issued and	0	0
outstanding	16	16
Additional paid-in-capital	16	16

Accumulated other comprehensive loss	(138	) (133	)
Retained earnings	1,878	1,852	
Total contributed capital and retained earnings	1,758	1,737	
Treasury stock, at cost, 21,622,913 and 21,406,519 shares, respectively	(1,111	) (1,095	)
Total Indemnity shareholders' equity	647	642	
Noncontrolling interest in consolidated entity – Exchange	6,321	6,149	
Total equity	6,968	6,791	
Total liabilities, shareholders' equity and noncontrolling interest	\$15,879	\$15,441	

See accompanying notes to Consolidated Financial Statements. See Note 15. "Indemnity Supplemental Information," for supplemental consolidating statements of financial position information.

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# ERIE INDEMNITY COMPANY CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (in millions)

	Six months June 30,	ended	
	2013	2012	
Cash flows from operating activities			
Premiums collected	\$2,450	\$2,253	
Net investment income received	222	233	
Limited partnership distributions	79	54	
Service agreement fee received	15	15	
Commissions and bonuses paid to agents	(356	) (320	)
Losses paid	(1,359	) (1,267	)
Loss expenses paid	(227	) (232	)
Other underwriting and acquisition costs paid	(345	) (318	)
Income taxes paid	(149	) (227	)
Net cash provided by operating activities	330	191	
Cash flows from investing activities			
Purchase of investments:			
Fixed maturities	(1,240	) (983	)
Preferred stock	(54	) (82	)
Common stock	(700	) (518	)
Limited partnerships	(52	) (42	)
Sales/maturities of investments:			
Fixed maturity sales	330	338	
Fixed maturity calls/maturities	617	567	
Preferred stock	42	67	
Common stock	654	503	
Sale of and returns on limited partnerships	86	112	
Net purchase of property and equipment	(19	) (20	)
Net collections on agent loans	1	1	
Net cash used in investing activities	(335	) (57	)
Cash flows from financing activities			
Annuity deposits and interest	47	49	
Annuity surrenders and withdrawals	(39	) (37	)
Universal life deposits and interest	12	11	
Universal life surrenders	(5	) (5	)
Purchase of treasury stock	(17	) (44	)
Dividends paid to shareholders	(28	) (53	)
Net cash used in financing activities	(30	) (79	)
Net (decrease) increase in cash and cash equivalents	(35	) 55	
Cash and cash equivalents at beginning of period	400	185	
Cash and cash equivalents at end of period	\$365	\$240	

See accompanying notes to Consolidated Financial Statements. See Note 15. "Indemnity Supplemental Information," for supplemental cash flow information.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### Note 1. Nature of Operations

Erie Indemnity Company ("Indemnity") is a publicly held Pennsylvania business corporation that has been the managing attorney-in-fact for the subscribers (policyholders) at the Erie Insurance Exchange ("Exchange") since 1925. The Exchange is a subscriber-owned, Pennsylvania-domiciled reciprocal insurer that writes property and casualty insurance.

Indemnity's primary function is to perform certain services for the Exchange relating to the sales, underwriting and issuance of policies on behalf of the Exchange. This is done in accordance with a subscriber's agreement (a limited power of attorney) executed by each subscriber (policyholder), which appoints Indemnity as their common attorney-in-fact to transact business on their behalf and to manage the affairs of the Exchange. Pursuant to the subscriber's agreement and for its services as attorney-in-fact, Indemnity earns a management fee calculated as a percentage of the direct premiums written by the Exchange and the other members of the Property and Casualty Group (defined below), which are assumed by the Exchange under an intercompany pooling arrangement.

Indemnity has the power to direct the activities of the Exchange that most significantly impact the Exchange's economic performance by acting as the common attorney-in-fact and decision maker for the subscribers (policyholders) at the Exchange.

The Exchange, together with its wholly owned subsidiaries, Erie Insurance Company ("EIC"), Erie Insurance Company of New York ("ENY"), Erie Insurance Property and Casualty Company ("EPC"), and Flagship City Insurance Company ("Flagship"), operate as a property and casualty insurer and are collectively referred to as the "Property and Casualty Group". The Property and Casualty Group operates in 11 Midwestern, Mid-Atlantic and Southeastern states and the District of Columbia.

Erie Family Life Insurance Company ("EFL"), a wholly owned subsidiary of the Exchange, operates as a life insurer that underwrites and sells individual and group life insurance policies and fixed annuities.

All property and casualty and life insurance operations are owned by the Exchange and Indemnity functions solely as the management company.

The consolidated financial statements of Erie Indemnity Company reflect the results of Indemnity and its variable interest entity, the Exchange, which we refer to collectively as the "Erie Insurance Group" ("we," "us," "our").

"Indemnity shareholder interest" refers to the interest in Erie Indemnity Company owned by the Class A and Class B shareholders. "Noncontrolling interest" refers to the interest in the Erie Insurance Exchange held for the subscribers (policyholders).

#### Note 2. Significant Accounting Policies

#### Basis of presentation

The accompanying consolidated financial statements have been prepared in conformity with U.S. generally accepted accounting principles ("GAAP") and include the accounts of Indemnity together with its affiliate companies in which Indemnity holds a majority voting or economic interest.

Use of estimates

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of our financial position, results of operations and cash flows for the interim periods have been included. Operating results for the six months ended June 30, 2013 are not necessarily indicative of the results that may be expected for the year ended December 31, 2013. The accompanying consolidated financial statements and notes should be read in conjunction with the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2012 as filed with the Securities and Exchange Commission on February 26, 2013.

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#### Principles of consolidation

We consolidate the Exchange as a variable interest entity for which Indemnity is the primary beneficiary. All intercompany accounts and transactions have been eliminated in consolidation. The required presentation of noncontrolling interests is reflected in the consolidated financial statements. Noncontrolling interests represent the ownership interests of the Exchange, all of which are held by parties other than Indemnity (i.e. the Exchange's subscribers (policyholders)). Noncontrolling interests also include the Exchange subscribers' ownership interest in EFL.

Presentation of assets and liabilities – While the assets of the Exchange are presented separately in the Consolidated Statements of Financial Position, the Exchange's assets can only be used to satisfy the Exchange's liabilities or for other unrestricted activities. Accounting Standards Codification ("ASC") 810, Consolidation, does not require separate presentation of the Exchange's assets; however, because the shareholders of Indemnity have no rights to the assets of the Exchange and, conversely, the Exchange has no rights to the assets of Indemnity, we have presented the invested assets of the Exchange separately on the Consolidated Statements of Financial Position along with the remaining consolidated assets reflecting the Exchange's portion parenthetically. Liabilities are required under ASC 810, Consolidation, to be presented separately for the Exchange on the Consolidated Statements of Financial Position as the Exchange's creditors do not have recourse to the general credit of Indemnity.

Rights of shareholders of Indemnity and subscribers (policyholders) of the Exchange – The shareholders of Indemnity, through the management fee, have a controlling financial interest in the Exchange; however, they have no other rights to or obligations arising from assets and liabilities of the Exchange. The shareholders of Indemnity own its equity but have no rights or interest in the Exchange's (noncontrolling interest) income or equity. The noncontrolling interest equity represents the Exchange's equity held for the interest of its subscribers (policyholders), who have no rights or interest in the Indemnity shareholder interest income or equity.

All intercompany assets, liabilities, revenues and expenses between Indemnity and the Exchange have been eliminated in the Consolidated Financial Statements.

#### Adopted accounting pronouncements

In February 2013, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. The amendments in this ASU require an entity to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the line items affected by the reclassification. For amounts that are not required to be reclassified in their entirety to net income, an entity is required to cross-reference to other related disclosures for additional information. ASU 2013-02 is effective prospectively for interim and annual periods beginning after December 15, 2012. We have elected to present amounts reclassified out of accumulated other comprehensive income by component and the respective line items of net income in the notes to our consolidated financial statements. See Note 12. "Indemnity's Accumulated Other Comprehensive Loss".

#### Pending accounting pronouncements

In February 2013, the FASB issued ASU 2013-04, Obligations Resulting from Joint and Several Liability Arrangements for Which the Total Amount of the Obligation Is Fixed at the Reporting Date. The amendments in this ASU provide guidance for the recognition, measurement, and disclosure of obligations resulting from joint and several liability arrangements for which the total amount of the obligation within the scope of this guidance is fixed at the reporting date, except for obligations addressed within existing guidance in GAAP. ASU 2013-04 is effective for interim and annual periods beginning after December 15, 2013, with early adoption permitted. We do not expect the adoption of this new guidance to have a material impact on our consolidated financial statements.

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#### Note 3. Indemnity Earnings Per Share

Class A and Class B basic earnings per share and Class B diluted earnings per share are calculated under the two-class method. The two-class method allocates earnings to each class of stock based upon its dividend rights. Class B shares are convertible into Class A shares at a conversion ratio of 2,400 to 1.

Class A diluted earnings per share are calculated under the if-converted method, which reflects the conversion of Class B shares to Class A shares. Diluted earnings per share calculations include the effect of any potential common shares. Potential common shares include outstanding vested and not yet vested awards related to our outside directors' stock compensation plan and any employee stock based awards.

In the first quarter of 2012, two shares of Class B common stock were converted into 4,800 shares of Class A common stock. See Note 11. "Indemnity Capital Stock".

A reconciliation of the numerators and denominators used in the basic and diluted per-share computations is presented as follows for each class of Indemnity common stock:

	Indemnity Shareholder Interest								
(dollars in millions, except per share data)	Three months ended June 30,								
	2013 Allocated net income (numerator)	Weighted shares (denominator)	Per-share amount	2012 Allocated net income (numerator)	Weighted shares (denominator)	Per- share amount			
Class A – Basic EPS: Income available to Class A stockholders	\$44	46,693,333	\$0.95	\$43	47,492,305	\$0.90			
Dilutive effect of stock-based awards	0	92,126		0	79,943	_			
Assumed conversion of Class B shares	0	6,100,800	_	0	6,105,600	_			
Class A – Diluted EPS: Income available to Class A stockholders on Class A equivalent shares Class B – Basic and diluted EPS	\$44	52,886,259	\$0.84	\$43	53,677,848	\$0.80			
Income available to Class B stockholders	<b>\$</b> 0	2,542	\$142	\$0	2,544	\$135			
	Indemnity Si	hareholder Inter	est						
(dollars in millions, except per share data)	Six months e	ended June 30,							
	2013 Allocated net income (numerator)	Weighted shares (denominator)	Per-share amount	2012 Allocated net income (numerator)	Weighted shares (denominator)	Per- share amount			
Class A – Basic EPS:	\$80	46,733,925	\$1.73	\$78	47,619,852	\$1.65			

Income available to Class A stockholders						
Dilutive effect of stock-based awards	0	92,126	_	0	79,943	_
Assumed conversion of Class B shares	1	6,100,800	_	1	6,108,000	
Class A – Diluted EPS: Income available to Class A						
stockholders on Class A equivalent shares	\$81	52,926,851	\$1.54	\$79	53,807,795	\$1.47
Class B – Basic and diluted EPS	S:					
Income available to Class B stockholders	\$1	2,542	\$259	\$1	2,545	\$249
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#### Note 4. Variable Interest Entity

#### Erie Insurance Exchange

The Exchange is a reciprocal insurance exchange domiciled in Pennsylvania, for which Indemnity serves as attorney-in-fact. Indemnity holds a variable interest in the Exchange due to the absence of decision-making capabilities by the equity owners (subscribers/policyholders) of the Exchange and due to the significance of the management fee the Exchange pays to Indemnity as its decision maker. As a result, Indemnity is deemed to have a controlling financial interest in the Exchange and is considered to be its primary beneficiary.

Consolidation of the Exchange's financial results is required given the significance of the management fee to the Exchange and because Indemnity has the power to direct the activities of the Exchange that most significantly impact the Exchange's economic performance. The Exchange's anticipated economic performance is the product of its underwriting results combined with its investment results. The fees paid to Indemnity under the subscriber's agreement impact the anticipated economic performance attributable to the Exchange's results. Indemnity earns a management fee from the Exchange for the services it provides as attorney-in-fact. Indemnity's management fee revenues are based on all premiums written or assumed by the Exchange. Indemnity's Board of Directors determines the management fee rate to be paid by the Exchange to Indemnity. This rate cannot exceed 25% of the direct and assumed written premiums of the Exchange, as defined by the subscriber's agreement signed by each policyholder. Management fee revenues and management fee expenses are eliminated upon consolidation.

The shareholders of Indemnity have no rights to the assets of the Exchange and no obligations arising from the liabilities of the Exchange. Indemnity has no obligation related to any underwriting and/or investment losses experienced by the Exchange. Indemnity would, however, be adversely impacted if the Exchange incurred significant underwriting and/or investment losses. If the surplus of the Exchange were to decline significantly from its current level, its financial strength ratings could be reduced and, as a consequence, the Exchange could find it more difficult to retain its existing business and attract new business. A decline in the business of the Exchange would have an adverse effect on the amount of the management fees Indemnity receives. In addition, a decline in the surplus of the Exchange from its current level may impact the management fee rate received by Indemnity. Indemnity also has an exposure to a concentration of credit risk related to the unsecured receivables due from the Exchange for its management fee. If any of these events occurred, Indemnity's financial position, financial performance and/or cash flows could be adversely impacted.

All property and casualty and life insurance operations are owned by the Exchange, and Indemnity functions solely as the management company.

Indemnity has not provided financial or other support to the Exchange for any the reporting periods presented. At June 30, 2013, there are no explicit or implicit arrangements that would require Indemnity to provide future financial support to the Exchange. Indemnity is not liable if the Exchange was to be in violation of its debt covenants or was unable to meet its obligation for unfunded commitments to limited partnerships.

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#### Note 5. Segment Information

Our reportable segments include management operations, property and casualty insurance operations, life insurance operations and investment operations. Accounting policies for segments are the same as those described in the summary of significant accounting policies. See Item 8. "Financial Statements and Supplementary Data, Note 2. Significant Accounting Policies," in our Annual Report on Form 10-K for the year ended December 31, 2012 as filed with the Securities and Exchange Commission on February 26, 2013. Assets are not allocated to the segments, but rather, are reviewed in total for purposes of decision-making. No single customer or agent provides 10% or more of revenues.

#### Management operations

Our management operations segment consists of Indemnity serving as attorney-in-fact for the Exchange. Indemnity operates in this capacity solely for the Exchange. We evaluate profitability of our management operations segment principally on the gross margin from management operations. Indemnity earns a management fee from the Exchange for providing sales, underwriting and policy issuance services. Management fee revenue, which is eliminated upon consolidation, is calculated as a percentage not to exceed 25% of all the direct premiums written by the Exchange and the other members of the Property and Casualty Group, which are assumed by the Exchange under an intercompany pooling arrangement. The Property and Casualty Group issues policies with annual terms only. Management fees are recorded upon policy issuance or renewal, as substantially all of the services required to be performed by Indemnity have been satisfied at that time. Certain activities are performed and related costs are incurred by us subsequent to policy issuance in connection with the services provided to the Exchange; however, these activities are inconsequential and perfunctory. Although these management fee revenues and expenses are eliminated upon consolidation, the amount of the fee directly impacts the allocation of our consolidated net income between the noncontrolling interest, which bears the management fee expense and represents the interests of the Exchange subscribers (policyholders), and Indemnity's interest, which earns the management fee revenue and represents the Indemnity shareholder interest in net income.

Additionally, the second quarter and six months ended June 30, 2012 included an adjustment that reduced commission expense by \$6 million. This amount represents the reimbursement by the North Carolina Reinsurance Facility (NCRF) for commissions Indemnity paid to agents on the surcharges collected on behalf of the NCRF which was incorrectly recorded as a benefit to the Exchange in prior periods.

#### Property and casualty insurance operations

Our property and casualty insurance operations segment includes personal and commercial lines. Personal lines consist primarily of personal auto and homeowners and are marketed to individuals. Commercial lines consist primarily of commercial multi-peril, commercial auto and workers compensation and are marketed to small- and medium-sized businesses. Our property and casualty policies are sold by independent agents. Our property and casualty insurance underwriting operations are conducted through the Exchange and its subsidiaries and include assumed voluntary reinsurance from nonaffiliated domestic and foreign sources, assumed involuntary and ceded reinsurance business. The Exchange exited the assumed voluntary reinsurance business effective December 31, 2003, and therefore unaffiliated reinsurance includes only run-off activity of the previously assumed voluntary reinsurance business. We evaluate profitability of the property and casualty insurance operations principally based upon net underwriting results represented by the combined ratio.

#### Life insurance operations

Our life insurance operations segment includes traditional and universal life insurance products and fixed annuities marketed to individuals using the same independent agency force utilized by our property and casualty insurance operations. We evaluate profitability of the life insurance segment principally based upon segment net income, including investments, which for segment purposes are reflected in the investment operations segment. At the same

time, we recognize that investment-related income is integral to the evaluation of the life insurance segment because of the long duration of life products. For the second quarters of 2013 and 2012, investment activities on life insurance related assets generated revenues of \$26 million and \$28 million, respectively, resulting in EFL reporting income before income taxes of \$13 million for both periods, before intercompany eliminations. Investment activities on life insurance related assets generated revenues of \$52 million for both the six months ended June 30, 2013 and 2012, resulting in EFL reporting income before income taxes of \$24 million and \$22 million, respectively, before intercompany eliminations.

#### Investment operations

The investment operations segment includes returns from our fixed maturity, equity security and limited partnership investment portfolios to support our underwriting business. The Indemnity and Exchange portfolios are managed with the objective of maximizing after-tax returns on a risk-adjusted basis, while the EFL portfolio is managed to be closely aligned to its liabilities and to maintain a sufficient yield to meet profitability targets. Management actively evaluates the portfolios for impairments. We record impairment writedowns on investments in instances where the fair value of the investment is substantially below cost, and we conclude that the decline in fair value is other-than-temporary. Investment related income for the life operations is included in the investment segment results.

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The following tables summarize the components of the Consolidated Statements of Operations by reportable business segment:

(in millions)	Managemen	hs ended Jun Property	e 30, 2013  Life insurance	Investment	Eliminatio	ons	Consolida	ated
	operations	insurance	operations	operations				
Premiums earned/life policy revenue Net investment income Net realized investment gains		operations \$1,196	\$20	\$107 61	\$ (1 (3	)	\$ 1,215 104 61	
Net impairment losses recognized in earnings				(1 )			(1	)
Equity in earnings of limited partnerships				39			39	
Management fee revenue	\$336				(336	)	_	
Service agreement and other revenue	8		0				8	
Total revenues	344	1,196	20	206	(340	)	1,426	
Cost of management operations Insurance losses and loss expenses	285	837	26		(285	)	<del></del>	
Policy acquisition and underwriting					(2	)		
expenses		348	7		(53	)	302	
Total benefits and expenses	285	1,185	33	_	(340	)	1,163	
Income (loss) before income taxes	59	11	(13)	206	_		263	
Provision for income taxes	21	4	(5)	66			86	
Net income (loss)	\$38	\$7	\$(8)	\$140	_		\$ 177	
	Erie Insurai	_						
(in millions)	Three mont	hs ended Jun	e 30, 2012					
		Property and	Life					
	Management operations	casualty insurance	insurance operations	Investment operations	Eliminatio	ns	Consolida	ated
Premiums earned/life policy revenue		operations \$1,092	\$18		\$(1	`	\$ 1,109	
Net investment income		\$1,092	Φ10	\$115	(2	)	113	
Net realized investment losses				(107)	(2	,	(107	)
Net impairment losses recognized in							•	,
earnings				0			0	
Equity in earnings of limited				37			37	
partnerships	<b># 200</b>				(200	`		
Management fee revenue	\$308 8		0		(308	)	8	
Service agreement and other revenue Total revenues	8 316	1,092	18	45	(311	`	8 1,160	
Cost of management operations	257	1,072	10	TJ.	(257	)		
Insurance losses and loss expenses	25 (	919	25		(1	)	943	
			-		`	,		

Policy acquisition and underwriting		332	8		(53	) 287	
expense		332	O		(33	) 201	
Total benefits and expenses	257	1,251	33		(311	) 1,230	
Income (loss) before income taxes	59	(159	) (15	) 45	_	(70	)
Provision for income taxes	21	(55	) (6	) 8		(32	)
Net income (loss)	\$38	\$(104	) \$(9	) \$37	\$ <i>-</i>	\$ (38	)

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(in millions)	Erie Insurance Group Six months ended June 30, 2013						
	Management operations	Property and nt casualty insurance operations	Life insurance operations	Investment operations	Eliminatio	ns	Consolidated
Premiums earned/life policy revenue Net investment income Net realized investment gains		\$2,352	\$39	\$213 310	\$ (1 (6	)	\$ 2,390 207 310
Net impairment losses recognized in earnings				(1)			(1)
Equity in earnings of limited partnerships				75			75
Management fee revenue Service agreement and other revenue	\$632 15		1		(632	)	<del></del> 16
Total revenues Cost of management operations	647 539	2,352	40	597	(639 (539	)	2,997
Insurance losses and loss expenses	339	1,654	52		(339	)	1,703
Policy acquisition and underwriting expenses		676	16		(97	)	595
Total benefits and expenses Income (loss) before income taxes Provision for income taxes Net income (loss)	539 108 38 \$70	2,330 22 8 \$14	68 (28 ) (10 ) \$(18 )		(639 — — \$—	)	2,298 699 232 \$ 467
(in millions)	Erie Insurar Six months	nce Group ended June 3 Property	30, 2012				
	Management	and	Life insurance operations	Investment operations	Eliminatio	ns	Consolidated
Premiums earned/life policy revenue Net investment income		\$2,161	\$36	\$226	\$ (1 (5	)	\$ 2,196 221
Net realized investment gains Net impairment losses recognized in				189			189
earnings Equity in earnings of limited				0			0
partnerships				58			58
Management fee revenue Service agreement and other revenue	\$577 15		1		(577	)	<del></del>
Total revenues Cost of management operations	592 487	2,161	37	473	(583 (487	)	2,680
Insurance losses and loss expenses		1,611	50		(2	)	1,659
Policy acquisition and underwriting expenses		634	17		(94	)	557

Total benefits and expenses	487	2,245	67		(583	) 2,216
Income (loss) before income taxes	105	(84	) (30	) 473		464
Provision for income taxes	37	(29	) (11	) 151		148
Net income (loss)	\$68	\$(55	) \$(19	) \$322	\$ <i>-</i>	\$ 316

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Note 6. Fair Value

Our available-for-sale and trading securities are recorded at fair value, which is the price that would be received to sell the asset in an orderly transaction between willing market participants as of the measurement date.

Valuation techniques used to derive the fair value of our available-for-sale and trading securities are based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources. Unobservable inputs reflect our own assumptions regarding fair market value for these securities. Although the majority of our prices are obtained from third party sources, we also perform an internal pricing review for securities with low trading volumes in the current market conditions. Financial instruments are categorized based upon the following characteristics or inputs to the valuation techniques:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 – Unobservable inputs for the asset or liability.

Estimates of fair values for our investment portfolio are obtained primarily from a nationally recognized pricing service. Our Level 1 category includes those securities valued using an exchange traded price provided by the pricing service. The methodologies used by the pricing service that support a Level 2 classification of a financial instrument include multiple verifiable, observable inputs including benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data. Pricing service valuations for Level 3 securities are based upon proprietary models and are used when observable inputs are not available or in illiquid markets.

In limited circumstances we adjust the price received from the pricing service when, in our judgment, a better reflection of fair value is available based upon corroborating information and our knowledge and monitoring of market conditions such as a disparity in price of comparable securities and/or non-binding broker quotes. In other circumstances, certain securities are internally priced because prices are not provided by the pricing service.

We perform continuous reviews of the prices obtained from the pricing service. This includes evaluating the methodology and inputs used by the pricing service to ensure that we determine the proper classification level of the financial instrument. Price variances, including large periodic changes, are investigated and corroborated by market data. We have reviewed the pricing methodologies of our pricing service as well as other observable inputs, such as data, and transaction volumes and believe that their prices adequately consider market activity in determining fair value. Our review process continues to evolve based upon accounting guidance and requirements.

When a price from the pricing service is not available, values are determined by obtaining broker/dealer quotes and/or market comparables. When available, we obtain multiple quotes for the same security. The ultimate value for these securities is determined based upon our best estimate of fair value using corroborating market information. Our evaluation includes the consideration of benchmark yields, reported trades, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data.

For certain structured securities in an illiquid market, there may be no prices available from a pricing service and no comparable market quotes available. In these situations, we value the security using an internally-developed, risk-adjusted discounted cash flow model.

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The following table represents our consolidated fair value measurements on a recurring basis by asset class and level of input at June 30, 2013:

	Erie Insuranc	•						
	June 30, 2013							
	Fair value measurements using:							
(in millions)	Total	Quoted prices in active markets for identical assets Level 1	Observable inputs Level 2	Unobservable inputs Level 3				
Indemnity								
Available-for-sale securities:								
States & political subdivisions	\$179	\$0	\$179	\$0				
Corporate debt securities	258	0	257	1				
Collateralized debt obligations	1	0	0	1				
Total fixed maturities	438	0	436	2				
Nonredeemable preferred stock	23	2	21	0				
Common stock	25	25	0	0				
Total available-for-sale securities	486	27	457	2				
Other investments (1)	20	0	0	20				
Total – Indemnity	\$506	\$27	\$457	\$ 22				
Exchange								
Available-for-sale securities:								
U.S. government & agencies	\$184	\$0	\$184	\$0				
States & political subdivisions	1,274	0	1,274	0				
Foreign government securities	23	0	23	0				
Corporate debt securities	5,882	0	5,849	33				
Residential mortgage-backed securities	221	0	221	0				
Commercial mortgage-backed securities	49	0	45	4				
Collateralized debt obligations	23	0	11	12				
Other debt securities	69	0	69	0				
Total fixed maturities	7,725	0	7,676	49				
Nonredeemable preferred stock	647	231	409	7				
Common stock	322	322	0	0				
Total available-for-sale securities	8,694	553	8,085	56				
Trading securities:								
Common stock	2,724	2,717	0	7				
Total trading securities	2,724	2,717	0	7				
Other investments (1)	113	0	0	113				
Total – Exchange	\$11,531	\$3,270	\$8,085	\$ 176				
Total – Erie Insurance Group	\$12,037	\$3,297	\$8,542	\$ 198				

<sup>(1)</sup> Other investments measured at fair value represent four real estate funds included on the balance sheet as limited partnership investments that are reported under the fair value option. These investments can never be redeemed with the funds. Instead, distributions are received when liquidation of the underlying assets of the funds occur. It is estimated that the underlying assets will generally be liquidated between 5 and 10 years from the inception of the funds. The fair value of these investments is based on the net asset value (NAV) information provided by the

general partner. Fair value is based on our proportionate share of the NAV based on the most recent partners' capital statements received from the general partners, which is generally one quarter prior to our balance sheet date. These values are then analyzed to determine if they represent the NAV at our balance sheet date, with adjustment being made where appropriate. We consider observable market data and perform a review validating the appropriateness of the NAV at each balance sheet date. It is likely that all of the investments will be redeemed at a future date for an amount different than the NAV of our ownership interest in partners' capital as of June 30, 2013. During the six months ended June 30, 2013, Indemnity made no contributions and received distributions totaling \$0.3 million, and the Exchange made no contributions and received distributions totaling \$2.5 million for these investments. As of June 30, 2013, the amount of unfunded commitments related to the investments was \$1.5 million for Indemnity and \$4.5 million for the Exchange.

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Level 3 Assets – Quarterly Change:

(in millions)	Erie Insurar Beginning balance at March 31, 2013	•	Included in other comprehensi income	ve	Purchases	Sales		Transfers in and (out) of Level 3 (2)	Ending balance at June 30, 2013
Indemnity									
Available-for-sale securities:		* 0						* 0	
Corporate debt securities	\$1	\$0	\$ 0		\$ 0	\$0		\$0	\$1
Collateralized debt obligations	2	0	0		0	(1	)	0	1
Total fixed maturities	3	0	0		0	(1	)	-	2
Total available-for-sale securities	3	0	0		0	(1	)	0	2
Other investments	20	0	0		0	0		0	20
Total Level 3 assets – Indemnity	\$23	\$0	\$ 0		\$ 0	\$(1	)	\$0	\$22
Exchange									
Available-for-sale securities:									
Corporate debt securities	\$58	\$0	\$ (1	)	\$ 1	\$(2	)	\$(23)	\$33
Commercial mortgage-backed securities	5	0	0		0	(1	)	0	4
Collateralized debt obligations	14	1	(1	)	0	(2	)	0	12
Total fixed maturities	77	1	(2	)	1	(5	)	(23	49
Nonredeemable preferred stock	12	2	(1	)	0	(6	)	0	7
Total available-for-sale securities	89	3	(3	)	1	(11	)	(23	56
Trading securities:									
Common stock	7	0	0		0	0		0	7
Total trading securities	7	0	0		0	0		0	7
Other investments	112	2	0		0	(1	)	0	113
Total Level 3 assets – Exchange	\$208	\$5	\$ (3	)	\$ 1	\$(12	)	\$(23)	\$176
Total Level 3 assets – Erie Insuranc Group	e \$231	\$5	\$ (3	)	\$ 1	\$(13	)		\$198

These amounts are reported in the Consolidated Statement of Operations. There is \$3 million included in net (1) realized investment gains (losses) and \$2 million included in equity in earnings of limited partnerships for the three months ended June 30, 2013 on Level 3 securities.

Transfers in and out of Level 3 are attributable to changes in the availability of market observable information for (2) individual securities within the respective categories. Transfers in and out of levels are recognized at the start of the period.

We review the fair value hierarchy classifications each reporting period. Transfers between hierarchy levels may occur due to changes in the available market observable inputs. Transfers in and out of level classifications are reported as having occurred at the beginning of the quarter in which the transfers occurred.

For Indemnity, there were no transfers between Level 1 and Level 2 or between Level 2 and Level 3 for the three months ended June 30, 2013.

For the Exchange, there were no transfers between Level 1 and Level 2 or from Level 2 to Level 3 for the three months ended June 30, 2013. Level 3 to Level 2 transfers totaled \$23 million for three fixed maturity holdings. These transfers out of Level 3 were primarily the result of using observable market data to determine the fair value at June 30, 2013.

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Level 3 Assets – Year-to-Date Change:

(in millions)	Erie Insurar Beginning balance at December 31, 2012	Included in earnings	Included in other comprehension	ve	Purchases	Sales		Transfers in and (out) of Level 3 (2)	Ending balance at June 30, 2013
Indemnity									
Available-for-sale securities:		* •	* 0		* 0			* 0	* -
Corporate debt securities	\$1	\$0	\$ 0		\$ 0	\$0		\$0	\$1
Collateralized debt obligations	3	0	0		0	(2	)	0	1
Total fixed maturities	4	0	0		0	(2	)	0	2
Total available-for-sale securities	4	0	0		0	(2	)	0	2
Other investments	19	1	0		0	0		0	20
Total Level 3 assets – Indemnity	\$23	\$1	\$ 0		\$ 0	\$(2	)	\$0	\$22
Exchange									
Available-for-sale securities:									
Corporate debt securities	\$43	\$0	\$ (1	)	\$ 1	\$(2	)	\$(8)	\$33
Commercial mortgage-backed securities	0	0	(1	)	0	(1	)	6	4
Collateralized debt obligations	16	1	0		0	(7	)	2	12
Total fixed maturities	59	1	(2	)	1	(10	)	0	49
Nonredeemable preferred stock	0	0	3		4	0		0	7
Total available-for-sale securities	59	1	1		5	(10	)	0	56
Trading securities:									
Common stock	15	(3)	0		0	(5	)	0	7
Total trading securities	15	(3)	0		0	(5	)	0	7
Other investments	109	7	0		0	(3	)	0	113
Total Level 3 assets – Exchange	\$183	\$5	\$ 1		\$ 5	\$(18	)	\$0	\$176
Total Level 3 assets – Erie Insurance Group	e \$206	\$6	\$ 1		\$ 5	\$(20		\$0	\$198

These amounts are reported in the Consolidated Statement of Operations. There is \$(2) million included in net (1) realized investment gains (losses) and \$8 million included in equity in earnings of limited partnerships for the six months ended June 30, 2013 on Level 3 securities.

Transfers in and out of Level 3 are attributable to changes in the availability of market observable information for (2) individual securities within the respective categories. Transfers in and out of levels are recognized at the start of the period.

For Indemnity, there were no Level 1 to Level 2 transfers for the six months ended June 30, 2013. Level 2 to Level 1 transfers totaled \$1 million, due to trading activity levels related to one preferred stock holding, and there were no transfers between Levels 2 and 3.

For the Exchange, Level 1 to Level 2 transfers totaled \$5 million and Level 2 to Level 1 transfers totaled \$44 million due to trading activity levels related to one preferred stock holding and five preferred stock holdings, respectively, for the six months ended June 30, 2013. Level 2 to Level 3 transfers totaled \$18 million for five fixed maturity holdings and Level 3 to Level 2 transfers totaled \$18 million for two fixed maturity holdings. These transfers in and out of

Level 3 were primarily the result of using non-binding and binding broker quotes, respectively, to determine the fair value at June 30, 2013.

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## Quantitative and Qualitative Disclosures about Unobservable Inputs

	June 30			XX7.1.1.4.1		
(dollars in millions)	Fair value	No. of holdings	Valuation techniques	Unobservable input	Range	Weighted average
Indemnity			-			
Corporate debt securities	\$1	1	Market approach	Non-binding broker quote	112.82	
Collateralized debt obligations	1	2	Income approach	Projected maturity date	Sep 2014 - Apr 2015	
				Repayment at maturity	42 - 100%	78.6%
		_		Discount rate Projected LIBOR rate	7.5 - 15.0% 0.28%	10.3%
Total Level 3 assets – Indemnity	y\$2	3				
Exchange						
Corporate debt securities	33	8	Market approach	Non-binding broker quote Comparable	98.28 - 112.82	106.99
				transaction EBITDA multiples	6.7 - 17.1x	8.0x
				Comparable security yield	6.00%	
Commercial mortgage-backed securities	4	1	Market approach	Non-binding broker quote	100.75	
Collateralized debt obligations	9	4	Income approach	Projected maturity date	Sep 2014 - Oct 2035	
				Repayment at maturity	42 - 100%	92.5%
				Discount rate Projected LIBOR rate	7.0 - 15.0% 0.28%	8.9%
	3	3	Market approach	Non-binding broker quote	13 - 61	49.33
Nonredeemable preferred stock	7	1	Market approach	Comparable transaction EBITDA multiples	6.7 - 17.1x	8.0x
Common stock	7	3	Market approach	Comparable transaction EBITDA multiples	6.7 - 17.1x	8.0x
				Discount for lack of marketability	5 - 30%	30%
Total Level 3 assets – Exchange	\$63	20				
Total Level 3 assets – Erie Insurance Group	\$65	23				

Securities valued using unobservable inputs shown above totaled \$65 million at June 30, 2013. Other investments representing certain limited partnerships recorded at fair value of \$133 million are also included in Level 3 within our consolidated fair value measurements. These values are based upon net asset value (NAV) information provided by the general partner. In total, Level 3 assets represent less than 1.7% of the assets measured at fair value on a recurring basis for the Erie Insurance Group.

Collateralized-debt-obligation securities – The unobservable inputs used in the fair value measurement of certain collateralized-debt-obligation securities are the repayment at maturity of underlying collateral available to pay note holders, the projected maturity of the underlying security, an expectation that the London Inter-Bank Offer Rates ("LIBOR") do not change until maturity and a discount rate appropriate for the security. Significant changes in any of those inputs in isolation would result in a significantly higher or lower fair value measurement. Generally, a change in the assumption used for the performance of the underlying collateral is accompanied by an opposite change in the maturity and a directionally opposite change in the discount rate used to value the security. LIBOR assumptions are independent of collateral performance.

Collateralized-debt-obligation securities, Corporate debt securities and Commercial mortgage-backed securities – When a non-binding broker quote was the only input available, it was considered unobservable.

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Corporate debt securities – The unobservable input used in the fair value measurement of certain corporate debt securities is the likelihood of repayment by the underlying entity when there is no market for trading these securities. When available, we obtain non-binding broker quotes to value such securities.

Common stock investments, Nonredeemable preferred stock and Corporate debt securities – The unobservable inputs used in the fair value measurement of direct private equity common stock investments, certain corporate debt securities and certain nonredeemable preferred securities are comparable private transaction earnings before interest, taxes, depreciation and amortization ("EBITDA") multiples, the average EBITDA multiple for comparable publicly traded companies and the amount of discount applied to the price due to the illiquidity of the securities being valued. Significant changes in any of those inputs in isolation could result in a significantly higher or lower fair value measurement.

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Total – Erie Insurance Group

The following table represents our consolidated fair value measurements on a recurring basis by asset class and level of input at December 31, 2012:

Erie Insurance Group December 31, 2012 Fair value measurements using: Quoted prices in Observable Unobservable active markets for (in millions) inputs Total. inputs identical assets Level 2 Level 3 Level 1 Indemnity Available-for-sale securities: \$ 0 States & political subdivisions \$0 \$185 \$185 Corporate debt securities 261 0 260 1 0 Commercial mortgage-backed securities 0 3 3 Collateralized debt obligations 3 0 3 0 Total fixed maturities 452 0 448 4 0 Nonredeemable preferred stock 29 4 25 Common stock 26 26 0 0 Total available-for-sale securities 30 473 4 507 Other investments (1) 19 19 0 0 \$ 30 Total – Indemnity \$526 \$473 \$23 Exchange Available-for-sale securities: \$ 0 \$0 U.S. government & agencies \$191 \$191 1.321 1.321 States & political subdivisions 0 0 Foreign government securities 16 0 16 0 5,734 Corporate debt securities 5,777 0 43 Residential mortgage-backed securities 231 0 231 0 Commercial mortgage-backed securities 0 67 0 67 Collateralized debt obligations 49 0 33 16 Other debt securities 55 0 55 0 Total fixed maturities 0 59 7.707 7.648 Nonredeemable preferred stock 199 432 0 631 Common stock 0 314 314 0 Total available-for-sale securities 513 8,080 59 8.652 Trading securities: Common stock 2,402 0 15 2.417 Total trading securities 2,417 2,402 0 15 Other investments (1) 109 0 109 0 Total – Exchange \$11,178 \$ 2,915 \$8.080 \$ 183

\$11,704

\$ 2,945

\$ 206

\$8,553

<sup>(1)</sup> Other investments measured at fair value represent four real estate funds included on the balance sheet as limited partnership investments that are reported under the fair value option. These investments can never be redeemed with the funds. Instead, distributions are received when liquidation of the underlying assets of the funds occur. It is estimated that the underlying assets will generally be liquidated between 5 and 10 years from the inception of the funds. The fair value of these investments is based on the net asset value (NAV) information provided by the general partner. Fair value is based on our proportionate share of the NAV based on the most recent partners' capital

statements received from the general partners, which is generally one quarter prior to our balance sheet date. These values are then analyzed to determine if they represent the NAV at our balance sheet date, with adjustment being made where appropriate. We consider observable market data and perform a review validating the appropriateness of the NAV at each balance sheet date. It is likely that all of the investments will be redeemed at a future date for an amount different than the NAV of our ownership interest in partners' capital as of December 31, 2012. During the year ended December 31, 2012, Indemnity made contributions totaling \$0.2 million and received distributions totaling \$0.3 million, and the Exchange made contributions totaling \$0.7 million and received distributions totaling \$4.7 million for these investments. As of December 31, 2012, the amount of unfunded commitments related to the investments was \$1.5 million for Indemnity and \$4.5 million for the Exchange.

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Level 3 Assets – Quarterly Change:

(in millions)	Erie Insurar Beginning balance at March 31, 2012	Included in earnings (1)	Included in other comprehensiv income	ve	Purchases	Sales	S	Transfers in and (out) of Level 3 (2)	Ending balance at June 30, 2012
Indemnity									
Available-for-sale securities:									
Corporate debt securities	\$1	\$0	\$ 0		\$ 0	\$0		\$0	\$1
Collateralized debt obligations	4	0	0		0	0		0	4
Total fixed maturities	5	0	0		0	0		0	5
Total available-for-sale securities	5	0	0		0	0		0	5
Other investments (3)	17	1	0		0	0		0	18
Total Level 3 assets – Indemnity	\$22	\$1	\$ 0		\$ 0	\$0		\$0	\$23
Exchange									
Available-for-sale securities:									
States & political subdivisions	\$5	\$0	\$ (1)	)	\$ 0	\$0		\$0	\$4
Corporate debt securities	26	0	0		1	(4	)	0	23
Collateralized debt obligations	27	0	0		0	0		0	27
Other debt securities	5	0	0		0	0		0	5
Total fixed maturities	63	0	(1)	)	1	(4	)	0	59
Nonredeemable preferred stock	6	(1)	0		0	0		0	5
Total available-for-sale securities	69	(1)	(1)	)	1	(4	)	0	64
Trading securities:									
Common stock	14	0	0		0	0		0	14
Total trading securities	14	0	0		0	0		0	14
Other investments (3)	103	5	0		0	(1	)	0	107
Total Level 3 assets – Exchange	\$186	\$4	\$ (1)	)	\$ 1	\$(5	)	\$0	\$185
Total Level 3 assets – Erie Insurance Group	\$208	\$5	\$ (1 )	)	\$ 1	\$(5	)	\$0	\$208

These amounts are reported in the Consolidated Statement of Operations. There is \$(1) million included in net (1) realized investment gains (losses) and \$6 million included in equity in earnings of limited partnerships for the three months ended June 30, 2012 on Level 3 securities.

Transfers in and out of Level 3 are attributable to changes in the availability of market observable information for (2) individual securities within the respective categories. Transfers in and out of levels are recognized at the start of the period.

The other investments reported as Level 3 assets represent real estate funds which were previously presented with our limited partnerships reported under the equity method of accounting and therefore were not included in our fair value measurements table. This table has been adjusted to reflect the appropriate fair value of these assets for the three months ended June 30, 2012.

We review the fair value hierarchy classifications each reporting period. Transfers between hierarchy levels may occur due to changes in the available market observable inputs. Transfers in and out of level classifications are reported as having occurred at the beginning of the quarter in which the transfers occurred.

For Indemnity, Level 1 to Level 2 transfers totaled \$1 million due to trading activity levels related to one preferred stock holding for the three months ended June 30, 2012. There were no transfers from Level 2 to Level 1 or between Levels 2 and 3.

For the Exchange, Level 1 to Level 2 transfers totaled \$20 million and Level 2 to Level 1 transfers totaled \$28 million due to trading activity levels related to four preferred stock holdings and three preferred stock holdings, respectively, for the three months ended June 30, 2012. There were no transfers between Levels 2 and 3.

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Level 3 Assets – Year-to-Date Change:

(in millions)	Erie Insurar Beginning balance at December 31, 2011	Included in earnings (1)	Included in other comprehensive income	Purchases	Sales		Transfers in and (out) of Level 3 (2)	Ending balance at June 30, 2012
Indemnity								
Corporate debt securities	\$0	\$0	\$ 0	\$ 0	\$0		\$1	\$1
Collateralized debt obligations	4	0	0	0	0		0	4
Total fixed maturities	4	0	0	0	0		1	5
Total available-for-sale securities	4	0	0	0	0		1	5
Other investments (3)	17	1	0	0	0		0	18
Total Level 3 assets – Indemnity	\$21	\$1	\$ 0	\$ 0	\$0		\$1	\$23
Exchange								
Available-for-sale securities:								
States & political subdivisions	\$4	\$0	\$ 0	\$ 0	\$0		\$0	\$4
Corporate debt securities	12	0	0	1	(4	)	14	23
Collateralized debt obligations	29	0	0	0	(4	)	2	27
Other debt securities	5	0	0	0	0		0	5
Total fixed maturities	50	0	0	1	(8	)	16	59
Nonredeemable preferred stock	5	0	0	0	0		0	5
Total available-for-sale securities	55	0	0	1	(8	)	16	64
Trading securities:								
Common stock	12	2	0	0	0		0	14
Total trading securities	12	2	0	0	0		0	14
Other investments (3)	102	6	0	1	(2	)	0	107
Total Level 3 assets – Exchange	\$169	\$8	\$ 0	\$ 2	\$(10	)	\$16	\$185
Total Level 3 assets – Erie Insurance Group	\$190	\$9	\$ 0	\$ 2	\$(10			\$208

These amounts are reported in the Consolidated Statement of Operations. There is \$2 million included in net (1) realized investment gains (losses) and \$7 million included in equity in earnings of limited partnerships for the six months ended June 30, 2012 on Level 3 securities.

Transfers in and out of Level 3 are attributable to changes in the availability of market observable information for (2) individual securities within the respective categories. Transfers in and out of levels are recognized at the start of the period.

The other investments reported as Level 3 assets represent real estate funds which were previously presented with our limited partnerships reported under the equity method of accounting and therefore were not included in our fair value measurements table. This table has been adjusted to reflect the appropriate fair value of these assets for the six months ended June 30, 2012.

For Indemnity, Level 1 to Level 2 transfers totaled \$1 million due to trading activity levels related to one preferred stock holding and there were no transfers from Level 2 to Level 1 for the six months ended June 30, 2012. Level 2 to Level 3 transfers totaled \$1 million for one fixed maturity holding and there were no transfers from Level 3 to Level 2. These transfers into Level 3 were primarily the result of using non-binding broker quotes to determine the fair value

at June 30, 2012.

For the Exchange, Level 1 to Level 2 transfers totaled \$20 million and Level 2 to Level 1 transfers totaled \$27 million due to trading activity levels related to four preferred stock holdings and three preferred stock holdings, respectively, for the six months ended June 30, 2012. Level 2 to Level 3 transfers totaled \$16 million for six fixed maturity holdings and there were no transfers from Level 3 to Level 2. These transfers into Level 3 were primarily the result of using non-binding broker quotes to determine the fair value at June 30, 2012.

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The following table sets forth our consolidated fair value measurements on a recurring basis by pricing source at June 30, 2013:

(in millions)	Erie Insurance Group June 30, 2013						
	Total	Level 1	Level 2	Level 3			
Indemnity							
Fixed maturities:							
Priced via pricing services	\$426	\$0	\$426	\$0			
Priced via market comparables/broker quotes (1)	11	0	10	1			
Priced via internal modeling	1	0	0	1			
Total fixed maturities	438	0	436	2			
Nonredeemable preferred stock:							
Priced via pricing services	21	2	19	0			
Priced via market comparables/broker quotes (1)	2	0	2	0			
Priced via internal modeling	0	0	0	0			
Total nonredeemable preferred stock	23	2	21	0			
Common stock:							
Priced via pricing services	25	25	0	0			
Priced via market comparables/broker quotes (1)	0	0	0	0			
Priced via internal modeling	0	0	0	0			
Total common stock	25	25	0	0			
Other investments:							
Priced via unobservable inputs (2)	20	0	0	20			
Total other investments	20	0	0	20			
Total – Indemnity	\$506	\$27	\$457	\$22			
Exchange	,	,	,	,			
Fixed maturities:							
Priced via pricing services	\$7,580	\$0	\$7,580	\$0			
Priced via market comparables/broker quotes (1)	128	0	96	32			
Priced via internal modeling	17	0	0	17			
Total fixed maturities	7,725	0	7,676	49			
Nonredeemable preferred stock:	7,7.20		7,070	.,			
Priced via pricing services	625	231	394	0			
Priced via market comparables/broker quotes (1)	15	0	15	0			
Priced via internal modeling	7	0	0	7			
Total nonredeemable preferred stock	647	231	409	7			
Common stock:	017	231	.00	,			
Priced via pricing services	3,039	3,039	0	0			
Priced via market comparables/broker quotes (1)	0	0	0	0			
Priced via internal modeling	7	0	0	7			
Total common stock	3,046	3,039	0	, 7			
Other investments:	3,040	3,037	O	,			
Priced via unobservable inputs (2)	113	0	0	113			
Total other investments	113	0	0	113			
Total – Exchange	\$11,531	\$3,270	\$8,085	\$176			
Total – Exchange Total – Erie Insurance Group	\$11,331	\$3,270	\$8,542	\$170 \$198			
Total – Elle Hisurance Group	φ 12,03 /	φ3,491	φ0,342	<b>D130</b>			

<sup>(1)</sup> When a non-binding broker quote was the only price available, the security was classified as Level 3.

Other investments measured at fair value represent real estate funds included on the balance sheet as limited (2) partnership investments that are reported under the fair value option. The fair value of these investments is based on the net asset value (NAV) information provided by the general partner.

There were no assets measured at fair value on a nonrecurring basis during the six months ended June 30, 2013.

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Note 7. Investments

# Available-for-sale securities

The following table summarizes the cost and fair value of our available-for-sale securities at June 30, 2013:

	Erie Insurance	Group		
	June 30, 2013			
(in millions)	Amortized	Gross unrealized	Gross unrealized	Estimated
(III IIIIIIIOIIS)	cost	gains	losses	fair value
Indemnity				
Available-for-sale securities:				
States & political subdivisions	\$172	\$ 7	\$ 0	\$179
Corporate debt securities	257	2	1	258
Collateralized debt obligations	1	0	0	1
Total fixed maturities	430	9	1	438
Nonredeemable preferred stock	21	2	0	23
Common stock	26	0	1	25
Total available-for-sale securities – Indemnity	\$477	\$ 11	\$ 2	\$486
Exchange				
Available-for-sale securities:				
U.S. government & agencies	\$188	\$ 1	\$ 5	\$184
States & political subdivisions	1,226	61	13	1,274
Foreign government securities	23	1	1	23
Corporate debt securities	5,570	365	53	5,882
Residential mortgage-backed securities	222	3	4	221
Commercial mortgage-backed securities	48	2	1	49
Collateralized debt obligations	16	7	0	23
Other debt securities	66	3	0	69
Total fixed maturities	7,359	443	77	7,725
Nonredeemable preferred stock	577	74	4	647
Common stock	338	0	16	322
Total available-for-sale securities – Exchange	\$8,274	\$ 517	\$ 97	\$8,694
Total available-for-sale securities – Erie Insurance	\$8,751	\$ 528	\$ 99	\$9,180
Group	φ0,/31	ψ 320	ψ 97	φ2,100

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The following table summarizes the cost and fair value of our available-for-sale securities at December 31, 2012:

	Erie Insurance Group December 31, 2012						
	Amortized		12 Gross unrealized Gross unrealized				
(in millions)	cost		losses	fair value			
Indemnity	COST	gains	108868	Tail value			
Available-for-sale securities:							
States & political subdivisions	\$172	\$ 13	\$ 0	\$185			
Corporate debt securities	259	2	0	261			
•	3	0	0	3			
Commercial mortgage-backed securities	3	-	•	3			
Collateralized debt obligations Total fixed maturities		0	0				
	437	15	0	452			
Nonredeemable preferred stock	28	2	1	29			
Common stock	26	0	0	26			
Total available-for-sale securities – Indemnity	\$491	\$ 17	\$ 1	\$507			
Exchange							
Available-for-sale securities:							
U.S. government & agencies	\$190	\$ 2	\$ 1	\$191			
States & political subdivisions	1,218	103	0	1,321			
Foreign government securities	15	1	0	16			
Corporate debt securities	5,211	569	3	5,777			
Residential mortgage-backed securities	226	6	1	231			
Commercial mortgage-backed securities	62	5	0	67			
Collateralized debt obligations	43	6	0	49			
Other debt securities	51	4	0	55			
Total fixed maturities	7,016	696	5	7,707			
Nonredeemable preferred stock	555	77	1	631			
Common stock	316	0	2	314			
Total available-for-sale securities – Exchange	\$7,887	\$ 773	\$ 8	\$8,652			
Total available-for-sale securities – Erie Insurance							
Group	\$8,378	\$ 790	\$ 9	\$9,159			

The amortized cost and estimated fair value of fixed maturities at June 30, 2013 are shown below by remaining contractual term to maturity. Mortgage-backed securities are allocated based upon their stated maturity dates. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Erie Insurance Group					
	June 30, 2013					
(in millions)	Amortized	Estimated				
	cost	fair value				
Indemnity						
Due in one year or less	\$127	\$127				
Due after one year through five years	198	201				
Due after five years through ten years	34	36				
Due after ten years	71	74				
Total fixed maturities – Indemnity	\$430	\$438				

Exchange		
Due in one year or less	476	486
Due after one year through five years	2,730	2,890
Due after five years through ten years	2,655	2,798
Due after ten years	1,498	1,551
Total fixed maturities – Exchange	\$7,359	\$7,725
Total fixed maturities – Erie Insurance Group	\$7,789	\$8,163
25		

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Available-for-sale securities in a gross unrealized loss position at June 30, 2013 are as follows. Data is provided by length of time for securities in a gross unrealized loss position.

	Erie Insu June 30,	rance Group					
(dollars in millions)		n 12 months	12 mont	hs or longer	Total		
Indemnity	Fair value	Unrealized losses	Fair value	Unrealized losses	Fair value	Unrealized losses	No. of holdings
Available-for-sale securities:							
States & political subdivisions	\$16	\$0	\$0	\$0	\$16	\$0	7
Corporate debt securities	122	1	0	0	122	1	23
Total fixed maturities	138	1	0	0	138	1	30
Nonredeemable preferred stock	6	0	3	0	9	0	4
Common stock	25	1	0	0	25	1	2
Total available-for-sale securities – Indemnity	\$169	\$2	\$3	\$0	\$172	\$2	36
Quality breakdown of fixed maturities:							
Investment grade	\$132	\$1	\$0	\$0	\$132	\$1	29
Non-investment grade	6	0	0	0	6	0	1
Total fixed maturities – Indemnity	\$138	\$1	\$0	\$0	\$138	\$1	30
Exchange							
Available-for-sale securities:							
U.S. government & agencies	\$151	\$5	\$0	\$0	\$151	\$5	12
States & political subdivisions	284	13	0	0	284	13	65
Foreign government securities	13	1	0	0	13	1	2
Corporate debt securities	1,196	52	11	1	1,207	53	217
Residential mortgage-backed securities	122	4	7	0	129	4	21
Commercial mortgage-backed securities	15	1	0	0	15	1	3
Other debt securities	30	0	0	0	30	0	5
Total fixed maturities	1,811	76	18	1	1,829	77	325
Nonredeemable preferred stock	110	3	15	1	125	4	19
Common stock	322	16	0	0	322	16	3
Total available-for-sale securities –	¢2 242	\$95	\$33	\$2	\$2.276	\$97	347
Exchange	\$2,243	\$93	\$33	\$4	\$2,276	\$91	347
Quality breakdown of fixed maturities:							
Investment grade	\$1,713	\$72	\$18	\$1	\$1,731	\$73	305
Non-investment grade	98	4	0	0	98	4	20
Total fixed maturities – Exchange	\$1,811	\$76	\$18	\$1	\$1,829	\$77	325

The above securities for Indemnity and the Exchange have been evaluated and determined to be temporary impairments for which we expect to recover our entire principal plus interest. The primary components of this analysis include a general review of market conditions and financial performance of the issuer along with the extent and duration at which fair value is less than cost. Any debt securities that we intend to sell or will more likely than not be required to sell before recovery are included in other-than-temporary impairments with the impairment charges recognized in earnings.

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Available-for-sale securities in a gross unrealized loss position at December 31, 2012 are as follows. Data is provided by length of time for securities in a gross unrealized loss position.

	Decemb	urance Group er 31, 2012					
(dollars in millions)		n 12 months		hs or longer	Total		
Indemnity	Fair value	Unrealized losses	Fair value	Unrealized losses	Fair value	Unrealized losses	No. of holdings
Available-for-sale securities:							
Corporate debt securities	\$59	\$0	\$0	\$0	\$59	\$0	12
Commercial mortgage-backed securities	0	0	3	0	3	0	1
Total fixed maturities	59	0	3	0	62	0	13
Nonredeemable preferred stock	7	0	3	1	10	1	4
Common stock	26	0	0	0	26	0	2
Total available-for-sale securities –	¢02	¢ 0	<b>\$</b> 6	¢ 1	¢ 00	<b>¢</b> 1	10
Indemnity	\$92	\$0	\$6	\$1	\$98	\$1	19
Quality breakdown of fixed maturities:							
Investment grade	\$55	\$0	\$3	\$0	\$58	\$0	12
Non-investment grade	4	0	0	0	4	0	1
Total fixed maturities – Indemnity	\$59	\$0	\$3	\$0	\$62	\$0	13
Exchange							
Available-for-sale securities:							
U.S. government & agencies	\$80	\$1	\$0	\$0	\$80	\$1	7
States & political subdivisions	23	0	0	0	23	0	11
Corporate debt securities	152	3	9	0	161	3	31
Residential mortgage-backed securities	56	1	0	0	56	1	9
Collateralized debt obligations	0	0	21	0	21	0	1
Other debt securities	5	0	0	0	5	0	2
Total fixed maturities	316	5	30	0	346	5	61
Nonredeemable preferred stock	64	0	18	1	82	1	13
Common stock	314	2	0	0	314	2	3
Total available-for-sale securities –	¢ (O.4	<b>4.7</b>	¢ 40	<b>ф 1</b>	¢740	Φ.Ω	77
Exchange	\$694	\$7	\$48	\$1	\$742	\$8	77
Quality breakdown of fixed maturities:							
Investment grade	\$296	\$4	\$24	\$0	\$320	\$4	53
Non-investment grade	20	1	6	0	26	1	8
Total fixed maturities – Exchange	\$316	\$5	\$30	\$0	\$346	\$5	61

The above securities for Indemnity and the Exchange have been evaluated and determined to be temporary impairments for which we expect to recover our entire principal plus interest. The primary components of this analysis include a general review of market conditions and financial performance of the issuer along with the extent and duration at which fair value is less than cost. Any debt securities that we intend to sell or will more likely than not be required to sell before recovery are included in other-than-temporary impairments with the impairment charges recognized in earnings.

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## Net investment income

Interest and dividend income are recognized as earned and recorded to net investment income. Investment income, net of expenses, was generated from the following portfolios:

	Erie Insurance Group								
(in millions)	Three months e	ended June 30,	Six months ended June 30,						
	2013	2012	2013	2012					
Indemnity									
Fixed maturities	\$3	\$3	\$6	\$6					
Equity securities	0	1	1	2					
Cash equivalents and other	1	0	1	0					
Total investment income	4	4	8	8					
Less: investment expenses	1	0	1	0					
Investment income, net of expenses – Indemnity	\$3	\$4	\$7	\$8					
Exchange									
Fixed maturities	\$83	\$89	\$166	\$179					
Equity securities	27	27	51	49					
Cash equivalents and other	0	1	0	2					
Total investment income	110	117	217	230					
Less: investment expenses	9	8	17	17					
Investment income, net of expenses – Exchange	\$101	\$109	\$200	\$213					
Investment income, net of expenses – Erie Insurance Group	\$104	\$113	\$207	\$221					

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Realized investment gains (losses)

Realized gains and losses on sales of securities are recognized in income based upon the specific identification method. Realized gains (losses) on investments were as follows:

(in millions)	Erie Insurar Three month 2013		Group ended June 30, 2012		Six months ended June 30, 2013 2012			
Indemnity								
Available-for-sale securities:								
Fixed maturities:								
Gross realized gains	\$0		\$0		\$0		\$0	
Gross realized losses	0		0		0		0	
Net realized gains	0		0		0		0	
Equity securities:								
Gross realized gains	0		0		0		0	
Gross realized losses	0		0		0		0	
Net realized gains	0		0		0		0	
Trading securities:								
Common stock:								
Gross realized gains	0		0		0		1	
Gross realized losses	0		0		0		0	
Increases (decreases) in fair value <sup>(1)</sup>	0		(1	)	0		1	
Net realized gains (losses)	0		(1	)	0		2	
Net realized investment gains (losses) – Indemnity	\$0		\$(1	)	\$0		\$2	
Exchange								
Available-for-sale securities:								
Fixed maturities:								
Gross realized gains	\$7		\$16		\$22		\$25	
Gross realized losses	(3	)	(3	)	(5	)	(6	)
Net realized gains	4		13		17		19	
Equity securities:								
Gross realized gains	2		4		4		5	
Gross realized losses	0		(2	)	0		(2	)
Net realized gains	2		2		4		3	
Trading securities:								
Common stock:								
Gross realized gains	54		44		156		85	
Gross realized losses	(3	)	(21	)	(15	)	(33	)
Increases (decreases) in fair value <sup>(1)</sup>	4		(144	)	148		113	
Net realized gains (losses)	55		(121	)	289		165	
Net realized investment gains (losses) – Exchange	\$61		\$(106	)	\$310		\$187	
Net realized investment gains (losses) – Erie	\$61		\$(107	`	\$310		\$189	
Insurance Group	φυι		φ(107	)	φ510		Ф 107	

<sup>(1)</sup> The fair value on our common stock portfolio is based upon exchange traded prices provided by a nationally recognized pricing service.

Net impairment losses

Net impairment losses recorded in earnings for Indemnity for the second quarter and six months ended June 30, 2013 were \$0.1 million, compared to no net impairment losses for the second quarter and six months ended June 30, 2012. Net impairment losses for the Exchange were \$1 million for the second quarter and the six months ended June 30, 2013, compared to no net impairment losses for the second quarter of 2012, and \$0.1 million for the six months ended June 30, 2012.

In considering if fixed maturity securities were credit-impaired, some of the factors considered include: potential for the default of interest and/or principal, level of subordination, collateral of the issue, compliance with financial covenants, credit ratings and industry conditions. We have the intent to sell all credit-impaired fixed maturity securities, therefore the entire amount of the impairment charges were included in earnings and no non-credit impairments were recognized in other comprehensive income.

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#### Limited partnerships

Limited partnership investments, excluding certain real estate limited partnerships recorded at fair value, are generally reported on a one-quarter lag, therefore our year-to-date limited partnership results through June 30, 2013 are comprised of partnership financial results for the fourth quarter of 2012 and first quarter of 2013. Given the lag in reporting, our limited partnership results do not reflect the market conditions of the second quarter of 2013. Cash contributions made to and distributions received from the partnerships are recorded in the period in which the transaction occurs.

We have provided summarized financial information in the following table for the six months ended June 30, 2013 and for the year ended December 31, 2012. Amounts provided in the table are presented using the latest available financial statements received from the partnerships. Limited partnership financial information has been presented based upon the investment percentage in the partnerships for the Erie Insurance Group consistent with how management evaluates the investments.

As these investments are generally reported on a one-quarter lag, our limited partnership results through June 30, 2013 include partnership financial results for the fourth quarter of 2012 and the first quarter of 2013.

Erie Insurance Group										
	As of and for the six months ended June 30, 2013									
(dollars in millions)  Investment percentage in limited partnerships	Number of partnerships	Asset recorded	Income (loss recognized due to valuation adjustments	)	Income (1oss) recorded					
			by the partnerships							
Indemnity										
Private equity:										
Less than 10%	26	\$52	\$(5	)	\$5					
Greater than or equal to 10% but less than 50%	3	15	2		0					
Greater than 50%	0	0	0		0					
Total private equity	29	67	(3	)	5					
Mezzanine debt:										
Less than 10%	11	15	0		0					
Greater than or equal to 10% but less than 50%	3	8	(1	)	2					
Greater than 50%	1	0	0		0					
Total mezzanine debt	15	23	(1	)	2					
Real estate:										
Less than 10%	12	51	0		0					
Greater than or equal to 10% but less than 50%	3	16	1		2					
Greater than 50%	3	9	2		0					
Total real estate	18	76	3		2					
Total limited partnerships – Indemnity	62	\$166	\$(1	)	\$9					
Exchange										
Private equity:										
Less than 10%	43	\$410	\$(29	)	\$54					
Greater than or equal to 10% but less than 50%	3	64	7		0					
Greater than 50%	0	0	0		0					

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Total private equity	46	474	(22	)	54
Mezzanine debt:					
Less than 10%	19	128	1		7
Greater than or equal to 10% but less than 50%	4	24	(4	)	5
Greater than 50%	3	35	1		2
Total mezzanine debt	26	187	(2	)	14
Real estate:					
Less than 10%	22	237	(7	)	15
Greater than or equal to 10% but less than 50%	6	81	2		7
Greater than 50%	3	32	(1	)	7
Total real estate	31	350	(6	)	29
Total limited partnerships – Exchange	103	\$1,011	\$(30	)	\$97
Total limited partnerships – Erie Insurance Group		\$1,177	\$(31	)	\$106

Per the limited partnership financial statements, total partnership assets were \$51 billion and total partnership liabilities were \$5 billion at June 30, 2013 (as recorded in the March 31, 2013 limited partnership financial statements). For the six month period comparable to that presented in the preceding table (fourth quarter of 2012 and first quarter of 2013), total partnership valuation adjustment gains were \$1 billion and total partnership net income was \$3 billion.

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As these investments are generally reported on a one-quarter lag, our limited partnership results through December 31, 2012 include partnership financial results for the fourth quarter of 2011 and the first three quarters of 2012.

	Erie Insurance Group					
	As of and for the year ended December 31, 2012					
		,	Income (loss recognized due to			
(dollars in millions)	Number of	Asset	valuation		Income	
	partnerships	recorded	adjustments		(1oss)	
Investment percentage in limited partnerships	partnerships	recorded	by		recorded	
			the			
			partnerships			
Indemnity			partnersmps			
Private equity:						
Less than 10%	26	\$60	\$(3	)	\$6	
Greater than or equal to 10% but less than 50%	3	13	4	,	0	
Greater than 50%	0	0	0		0	
Total private equity	29	73	1		6	
Mezzanine debt:	2)	73	1		O	
Less than 10%	11	18	(2	)	5	
Greater than or equal to 10% but less than 50%	3	9	0	,	2	
Greater than 50%	1	0	1		(1	)
Total mezzanine debt	15	27	(1	)	6	,
Real estate:	13	21	(1	,	Ü	
Less than 10%	12	55	4		(3	)
Greater than or equal to 10% but less than 50%	3	16	(1	)	1	,
Greater than 50%	3	9	2	,	0	
Total real estate	18	80	5		(2	)
Total limited partnerships – Indemnity	62	\$180	\$5		\$10	,
Exchange	02	Ψ100	ΨΟ		Ψ10	
Private equity:						
Less than 10%	42	\$424	\$22		\$24	
Greater than or equal to 10% but less than 50%	3	58	16		(1	)
Greater than 50%	0	0	0		0	,
Total private equity	45	482	38		23	
Mezzanine debt:						
Less than 10%	18	132	(5	)	29	
Greater than or equal to 10% but less than 50%	4	27	1	,	4	
Greater than 50%	3	37	(2	)	5	
Total mezzanine debt	25	196	(6	)	38	
Real estate:		-, -		,		
Less than 10%	22	274	(7	)	26	
Greater than or equal to 10% but less than 50%	5	52	(4	)	3	
Greater than 50%	3	33	6		(1	)
Total real estate	30	359	(5	)	28	,
Total limited partnerships – Exchange	100	\$1,037	\$27	,	\$89	
Total limited partnerships – Erie Insurance Group		\$1,217	\$32		\$99	
I I		*	•			

Per the limited partnership financial statements, total partnership assets were \$53 billion and total partnership liabilities were \$6 billion at December 31, 2012 (as recorded in the September 30, 2012 limited partnership financial statements). For the twelve month period comparable to that presented in the preceding table (fourth quarter of 2011 and first three quarters of 2012), total partnership valuation adjustment gains were \$2 billion and total partnership net income was \$5 billion.

See also Note 14. "Commitments and Contingencies," for investment commitments related to limited partnerships.

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#### Note 8. Bank Line of Credit

As of June 30, 2013, Indemnity has available a \$100 million bank revolving line of credit that expires on November 3, 2016. There were no borrowings outstanding on the line of credit as of June 30, 2013. Bonds with a fair value of \$111 million were pledged as collateral on the line at June 30, 2013.

As of June 30, 2013, the Exchange has available a \$300 million bank revolving line of credit that expires on October 28, 2016. There were no borrowings outstanding on the line of credit as of June 30, 2013. Bonds with a fair value of \$331 million were pledged as collateral on the line at June 30, 2013.

Securities pledged as collateral on both lines have no trading restrictions and are reported as available-for-sale fixed maturities in the Consolidated Statements of Financial Position as of June 30, 2013. The banks require compliance with certain covenants, which include minimum net worth and leverage ratios for Indemnity's line of credit and statutory surplus and risk based capital ratios for the Exchange's line of credit. We are in compliance with all covenants at June 30, 2013.

#### Note 9. Income Taxes

Deferred tax assets and liabilities are recognized for the expected future tax consequences of events that have been included in the financial statements or tax returns. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount expected to be realized.

At June 30, 2013, we recorded a net deferred tax liability of \$269 million on our Consolidated Statements of Financial Position. Of this amount, \$43 million is a net deferred tax asset attributable to Indemnity and \$312 million is a net deferred tax liability attributable to the Exchange. There was no deferred tax valuation allowance recorded at June 30, 2013. Our effective tax rate is calculated after consideration of permanent differences related to our investment revenues. Given that these amounts represent over 98% of the total permanent differences, the effective tax rate is approximately 35% for both Indemnity and the Exchange when the investment related permanent differences are excluded.

#### Note 10. Postretirement Benefits

The liabilities for the postretirement plans described in this note are presented in total for all employees of the Erie Insurance Group. The gross liability for postretirement benefits is presented in the Consolidated Statements of Financial Position as part of other liabilities. A portion of annual expenses related to our postretirement benefit plans is allocated to related entities within the Erie Insurance Group.

We offer a noncontributory defined benefit pension plan that covers substantially all employees. This is the largest postretirement benefit plan we offer. We also offer an unfunded supplemental employee retirement plan ("SERP") for certain members of executive and senior management of the Erie Insurance Group.

The cost of our pension plans are as follows:

	Erie Insura	ince Group			
(in millions)	Three mon	ths ended June 30,	Six months ended June 30,		
	2013	2012	2013	2012	
Service cost for benefits earned	\$6	\$6	\$13	\$11	

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Interest cost on benefits obligation	7	6	13	12	
Expected return on plan assets	(7	) (7	) (15	) (14	)
Prior service cost amortization	1	0	1	0	,
Net actuarial loss amortization	3	3	7	6	
Pension plan cost	\$10	\$8	\$19	\$15	
32					

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#### Note 11. Indemnity Capital Stock

#### Class A and B common stock

Holders of Class B shares may, at their option, convert their shares into Class A shares at the rate of 2,400 Class A shares per Class B share. There were no share conversions during the six months ended June 30, 2013. In the first quarter of 2012, two shares of Class B common stock were converted into 4,800 shares of Class A common stock. There is no provision for conversion of Class A shares to Class B shares, and, Class B shares surrendered for conversion cannot be reissued.

### Stock repurchase program

In October 2011, our Board of Directors approved a continuation of the current stock repurchase program for a total of \$150 million, with no time limitation. Indemnity had approximately \$53 million of repurchase authority remaining under this program at June 30, 2013.

#### Note 12. Indemnity Accumulated Other Comprehensive Loss

Changes in Indemnity's accumulated other comprehensive loss by component attributable to the Indemnity shareholder interest is presented as follows for the six months ended June 30, 2013:

	Indemnity Sha Unrealized	ırel	holder Interest			
(in millions)	holding gains (losses) on plans <sup>(2)</sup> plans <sup>(2)</sup> securities		t	Total		
Balance at December 31, 2012	\$13		\$(146	)	\$(133	)
Other comprehensive loss before reclassifications, net of tax	(5	)	0		(5	)
Amounts reclassified from accumulated other comprehensive loss, net of $tax^{(1)}$	0		0		0	
Net current period other comprehensive loss, net of tax	(5	)	0		(5	)
Balance at June 30, 2013	\$8		\$(146	)	\$(138	)

<sup>(1)</sup> See the following table for details about these reclassifications.

Amounts reclassified out of accumulated other comprehensive income (loss) and the related affected line item in the Consolidated Statements of Operations where net income is presented are as follows for the three and six months ended June 30, 2013:

	Erie Insurance Group			
	Three months ended	Six months ended		
	June 30, 2013	June 30, 2013		
(in millions)	Amounts reclassified from accumul			
	other comprehensive income (lo			
Unrealized holding gains (losses) on available-for-sale securities:				
Net realized investment gains	\$6	\$21		
Net impairment losses recognized in earnings	(1)	(1	)	

There are no amounts reclassified out of accumulated other comprehensive loss related to postretirement plan items during interim periods.

Income from operations before income taxes and noncontrolling interest Provision for income taxes	5 2	20 7
Net income	3	13
Less: Net income attributable to noncontrolling interest in consolidated entity – Exchange	3	13
Net income attributable to Indemnity	\$0	\$0
Amortization of postretirement plan items <sup>(2)</sup> : Net income attributable to Indemnity	\$0	\$0
The meome actionable to machinity	ΨΟ	ΨΟ
Net income attributable to Indemnity	\$0	\$0

<sup>(1)</sup> Positive amounts indicate net income, while negative amounts indicate net loss.

There are no amounts reclassified out of accumulated other comprehensive loss related to postretirement plan items during interim periods.

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Note 13. Indemnity Shareholders' Equity and Noncontrolling Interest

A reconciliation of the beginning and ending balances of Indemnity's shareholders' equity and the noncontrolling interest is presented as follows for the year ended December 31, 2012 and for the six months ended June 30, 2013:

Erie Insurance Group				
	Indemnity	Exchange	Erie	
(in millions, except per share data)	shareholder	noncontrolling	Insurance	
	interest	interest	Group	
Balance at December 31, 2011	\$781	\$5,512	\$6,293	
Net income	160	459	619	
Change in other comprehensive (loss) income, net of tax	(28	) 178	150	
Net purchase of treasury stock	(69	) —	(69	)
Dividends declared:				
Class A \$4.25 per share	(200	) —	(200	)
Class B \$637.50 per share	(2	) —	(2	)
Balance at December 31, 2012	\$642	\$6,149	\$6,791	
Net income	81	386	467	
Change in other comprehensive loss, net of tax	(5	) (214	(219	)
Net purchase of treasury stock	(16	) —	(16	)
Dividends declared:				
Class A \$1.185 per share	(55	) —	(55	)
Class B \$177.750 per share	0	_	0	
Balance at June 30, 2013	\$647	\$6,321	\$6,968	

Note 14. Commitments and Contingencies

Indemnity has contractual commitments to invest up to \$30 million related to its limited partnership investments at June 30, 2013. These commitments are split between private equity securities of \$14 million, mezzanine debt securities of \$10 million, and real estate activities of \$6 million. These commitments will be funded as required by the partnership agreements.

The Exchange, including EFL, has contractual commitments to invest up to \$393 million related to its limited partnership investments at June 30, 2013. These commitments are split between private equity securities of \$142 million, mezzanine debt securities of \$163 million, and real estate activities of \$88 million. These commitments will be funded as required by the partnership agreements.

We are involved in litigation arising in the ordinary course of conducting business. In accordance with current accounting standards for loss contingencies and based upon information currently known to us, we establish reserves for litigation when it is probable that a loss associated with a claim or proceeding has been incurred and the amount of the loss or range of loss can be reasonably estimated. When no amount within the range of loss is a better estimate than any other amount, we accrue the minimum amount of the estimable loss. To the extent that such litigation against us may have an exposure to a loss in excess of the amount we have accrued, we believe that such excess would not be material to our consolidated financial condition, results of operations or cash flows. Legal fees are expensed as incurred. We believe that our accruals for legal proceedings are appropriate and, individually and in the aggregate, are not expected to be material to our consolidated financial condition, operations or cash flows.

We review all litigation on an ongoing basis when making accrual and disclosure decisions. For certain legal proceedings, we cannot reasonably estimate losses or a range of loss, if any, particularly for proceedings that are in their early stages of development or where the plaintiffs seek indeterminate damages. Various factors, including, but not limited to, the outcome of potentially lengthy discovery and the resolution of important factual questions, may need to be determined before probability can be established or before a loss or range of loss can be reasonably estimated. If the loss contingency in question is not both probable and reasonably estimable, we do not establish an accrual and the matter will continue to be monitored for any developments that would make the loss contingency both probable and reasonably estimable. In the event that a legal proceeding results in a substantial judgment against, or settlement by, us, there can be no assurance that any resulting liability or financial commitment would not have a material adverse effect on the financial condition, results of operations or cash flows of the Indemnity shareholder interest or the consolidated financial statements of Erie Indemnity Company.

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We are subject to escheatment laws and regulations requiring the identification, reporting and payment to the state of unclaimed or abandoned funds of our policyholders, annuitants, claimants and shareholders. We are also subject to audit and examination for compliance with these requirements.

In August 2012, we were notified that we would be subject to an audit of our compliance with the unclaimed property laws of a number of jurisdictions both within and outside our operating territory. The audit commenced in April 2013 and is ongoing. Additionally, EFL has been named in a lawsuit filed by the State Treasurer of West Virginia. The Complaint alleges that EFL has failed to comply with the West Virginia Uniform Unclaimed Property Act. EFL filed a motion to dismiss and a decision has not yet been rendered.

It is probable that ongoing inquiries, audits, and other regulatory activity will result in the payment of additional death claims and escheatment of funds, as well as possible fines. EFL will incur expenses to identify death claims, confirm that benefits are due and notify the beneficiaries. At this time, we are not able to reasonably estimate the possible loss or range of loss related to this issue due to the early stage of development.

Note 15. Indemnity Supplemental Information

#### Consolidating Statement of Financial Position

(in millions)	Erie Insurance At June 30, 20 Indemnity shareholder interest	•	Reclassifications and eliminations	Erie Insurance Group
Assets				
Investments				
Available-for-sale securities, at fair value:				
Fixed maturities	\$438	\$7,725	\$—	\$8,163
Equity securities	48	969	_	1,017
Trading securities, at fair value	0	2,724	_	2,724
Limited partnerships	166	1,011	_	1,177
Other invested assets	1	20	_	21
Total investments	653	12,449	_	13,102
Cash and cash equivalents	39	326	_	365
Premiums receivable from policyholders		1,191	_	1,191
Reinsurance recoverable		174		174
Deferred income tax asset	43	0		43
Deferred acquisition costs		553		553
Other assets	115	336		451
Receivables from the Exchange and other affiliates	309		(309)	
Note receivable from EFL	25	_	(25)	_
Total assets	\$1,184	\$15,029	\$(334)	\$15,879
Liabilities				
Losses and loss expense reserves	\$—	\$3,668	<b>\$</b> —	\$3,668
Life policy and deposit contract reserves	_	1,739	_	1,739
Unearned premiums		2,553		2,553
Deferred income tax liability	0	312	_	312
Other liabilities	537	436	(334)	639

Total liabilities	537	8,708	(334	)	8,911
Shareholders' equity and noncontrolling interest					
Total Indemnity shareholders' equity	647				647
Noncontrolling interest in consolidated entity –		6,321			6,321
Exchange		0,321			0,321
Total equity	647	6,321			6,968
Total liabilities, shareholders' equity and noncontrolling interest	\$1,184	\$15,029	\$(334	)	\$15,879

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#### Consolidating Statement of Financial Position

(in millions)	Erie Insurance At December 2 Indemnity shareholder interest		Reclassifications and eliminations	Erie Insurance Group
Assets				
Investments				
Available-for-sale securities, at fair value:				
Fixed maturities	\$452	\$7,707	<b>\$</b> —	\$8,159
Equity securities	55	945	_	1,000
Trading securities, at fair value	0	2,417	_	2,417
Limited partnerships	180	1,037	_	1,217
Other invested assets	1	20	_	21
Total investments	688	12,126	_	12,814
Cash and cash equivalents	12	388	_	400
Premiums receivable from policyholders	_	1,062	_	1,062
Reinsurance recoverable	_	168	_	168
Deferred income tax asset	37	0	_	37
Deferred acquisition costs	_	504	_	504
Other assets	117	339	_	456
Receivables from the Exchange and other affiliates	281		(281)	
Note receivable from EFL	25		(25)	
Total assets	\$1,160	\$14,587	\$(306)	\$15,441
Liabilities				
Losses and loss expense reserves	\$—	\$3,598	\$—	\$3,598
Life policy and deposit contract reserves		1,708		1,708
Unearned premiums		2,365	_	2,365
Deferred income tax liability	0	365	_	365
Other liabilities	518	402	(306)	614
Total liabilities	518	8,438	(306)	8,650
Shareholders' equity and noncontrolling interest				
Total Indemnity shareholders' equity	642		_	642
Noncontrolling interest in consolidated entity –		6.140		C 1 40
Exchange		6,149		6,149
Total equity	642	6,149	_	6,791
Total liabilities, shareholders' equity and noncontrolling interest	\$1,160	\$14,587	\$(306)	

Receivables from the Exchange and EFL and concentrations of credit risk – Financial instruments could potentially expose Indemnity to concentrations of credit risk, including unsecured receivables from the Exchange. A majority of Indemnity's revenue and receivables are from the Exchange and affiliates. See also Note 4, "Variable Interest Entity."

Management fees and expense allocation amounts due from the Exchange were \$305 million and \$278 million at June 30, 2013 and December 31, 2012, respectively. The receivable from EFL for expense allocations and interest on the surplus note totaled \$4 million and \$3 million at June 30, 2013 and December 31, 2012, respectively.

Note receivable from EFL – Indemnity is due \$25 million from EFL in the form of a surplus note that was issued in 2003. The note may be repaid only out of unassigned surplus of EFL. Both principal and interest payments are subject to prior approval by the Pennsylvania Insurance Commissioner. The note bears an annual interest rate of 6.7% and will be payable on demand on or after December 31, 2018, with interest scheduled to be paid semi-annually, subject to prior approval by the Pennsylvania Insurance Commissioner. For the six months ended June 30, 2013 and 2012, Indemnity recognized interest income on the note of \$0.8 million.

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Income attributable to Indemnity shareholder interest

	Indemnity Shareholder Interest							
(in millions)	Three month	ns ended June 30,	Six months ended June 30,					
	2013	2012	2013	2012				
Management operations:								
Management fee revenue, net	\$336	\$308	\$632	\$577				
Service agreement revenue	8	8	15	15				
Total revenue from management operations	344	316	647	592				
Cost of management operations	285	257	539	487				
Income from management operations before taxes	59	59	108	105				
Investment operations:								
Net investment income	3	4	7	8				
Net realized gains (losses) on investments	0	(1)	0	2				
Net impairment losses recognized in earnings	0	0	0	0				
Equity in earnings of limited partnerships	5	3	8	4				
Income from investment operations before taxes	8	6	15	14				
Income from operations before income taxes	67	65	123	119				
Provision for income taxes	23	22	42	40				
Net income attributable to Indemnity	\$44	\$43	\$81	\$79				

Indemnity's components of direct cash flows as included in the Consolidated Statements of Cash Flows

	Indemnity Shareholder Interest Six months ended June 30,			
(in millions)				
	2013	2012		
Management fee received	\$604	\$555		
Service agreement fee received	15	15		
Net investment income received	11	14		
Limited partnership distributions	12	6		
Decrease in reimbursements collected from affiliates	0	(1	)	
Commissions and bonuses paid to agents	(356	) (320	)	
Salaries and wages paid	(76	) (67	)	
Pension contribution and employee benefits paid	(28	) (30	)	
General operating expenses paid	(83	) (68	)	
Income taxes paid	(42	) (38	)	
Net cash provided by operating activities	57	66		
Net cash provided by investing activities	15	33		
Net cash used in financing activities	(45	) (97	)	
Net increase in cash and cash equivalents	27	2		
Cash and cash equivalents at beginning of period	12	11		
Cash and cash equivalents at end of period	\$39	\$13		

Note 16. Subsequent Events

No items were identified in this period subsequent to the financial statement date that required adjustment or disclosure.

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# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of financial condition and results of operations highlights significant factors influencing the Erie Insurance Group ("we," "us," "our"). This discussion should be read in conjunction with the historical financial statements and the related notes thereto included in Item 1. "Financial Statements" of this Quarterly Report on Form 10-Q, and with Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations" for the year ended December 31, 2012, as contained in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 26, 2013.

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#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995:

Statements contained herein that are not historical fact are forward-looking statements and, as such, are subject to risks and uncertainties that could cause actual events and results to differ, perhaps materially, from those discussed herein. Forward-looking statements relate to future trends, events or results and include, without limitation, statements and assumptions on which such statements are based that are related to our plans, strategies, objectives, expectations, intentions and adequacy of resources. Examples of forward-looking statements are discussions relating to premium and investment income, expenses, operating results, agency relationships, and compliance with contractual and regulatory requirements. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Among the risks and uncertainties, in addition to those set forth in our filings with the Securities and Exchange Commission, that could cause actual results and future events to differ from those set forth or contemplated in the forward-looking statements include the following:

Risk factors related to the Erie Indemnity Company ("Indemnity") shareholder interest:

dependence upon Indemnity's relationship with the Exchange and the management fee under the agreement with the subscribers at the Exchange;

costs of providing services to the Exchange under the subscriber's agreement;

ability to attract and retain talented management and employees;

ability to maintain uninterrupted business operations, including information technology systems;

factors affecting the quality and liquidity of Indemnity's investment portfolio;

eredit risk from the Exchange;

Indemnity's ability to meet liquidity needs and access capital; and

outcome of pending and potential litigation against Indemnity.

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Risk factors related to the non-controlling interest owned by the Erie Insurance Exchange ("Exchange"), which includes the Property and Casualty Group and Erie Family Life Insurance Company:

general business and economic conditions;

dependence upon the independent agency system;

- ability to maintain our reputation for customer
- service:

factors affecting insurance industry competition;

changes in government regulation of the insurance industry;

premium rates and reserves must be established from forecasts of ultimate costs;

emerging claims, coverage issues in the industry, and changes in reserve estimates related to the property and casualty business;

changes in reserve estimates related to the life business;

severe weather conditions or other catastrophic losses, including terrorism;

the Exchange's ability to acquire reinsurance coverage and collectability from reinsurers;

factors affecting the quality and liquidity of the Exchange's investment portfolio;

the Exchange's ability to meet liquidity needs and access capital;

the Exchange's ability to maintain an acceptable financial strength rating;

outcome of pending and potential litigation against the Exchange; and

dependence upon the service provided by Indemnity.

A forward-looking statement speaks only as of the date on which it is made and reflects our analysis only as of that date. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, changes in assumptions, or otherwise.

#### RECENT ACCOUNTING PRONOUNCEMENTS

See Item 1. "Financial Statements - Note 2. Significant Accounting Policies," contained within this report for a discussion of adopted and/or pending accounting pronouncements, none of which are expected to have a material impact on our future financial condition, results of operations or cash flows.

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#### **OPERATING OVERVIEW**

#### Overview

The Erie Insurance Group represents the consolidated results of Indemnity and the results of its variable interest entity, the Exchange. The Erie Insurance Group operates predominantly as a property and casualty insurer through its regional insurance carriers that write a broad range of personal and commercial coverages. Our property and casualty insurance companies include the Exchange and its wholly owned subsidiaries, Erie Insurance Company ("EIC"), Erie Insurance Company of New York ("ENY"), Erie Insurance Property and Casualty Company ("EPC"), and Flagship City Insurance Company ("Flagship"). These entities operate collectively as the "Property and Casualty Group." The Erie Insurance Group also operates as a life insurer through the Exchange's wholly owned subsidiary, Erie Family Life Insurance Company ("EFL"), which underwrites and sells individual and group life insurance policies and fixed annuities.

The Exchange is a reciprocal insurance exchange organized under Article X of Pennsylvania's Insurance Company Law of 1921 under which individuals, partnerships and corporations are authorized to exchange reciprocal or inter-insurance contracts with each other, or with individuals, partnerships, and corporations of other states and countries, providing indemnity among themselves from any loss which may be insured against under any provision of the insurance laws except life insurance. Each applicant for insurance to the Exchange signs a subscriber's agreement, which contains an appointment of Indemnity as their attorney-in-fact to transact the business of the Exchange on their behalf.

Pursuant to the subscriber's agreement and for its services as attorney-in-fact, Indemnity earns a management fee calculated as a percentage of the direct premiums written by the Exchange and the other members of the Property and Casualty Group, which are assumed by the Exchange under an intercompany pooling arrangement.

The Indemnity shareholder interest includes Indemnity's equity and income, but not the equity or income of the Exchange. The Exchange's equity, which is comprised of its retained earnings and accumulated other comprehensive income, is held for the interest of its subscribers (policyholders) and meets the definition of a noncontrolling interest, which is reflected as such in our consolidated financial statements.

"Indemnity shareholder interest" refers to the interest in Erie Indemnity Company owned by the Class A and Class B shareholders. "Noncontrolling interest" refers to the interest in the Erie Insurance Exchange held for the interest of the subscribers (policyholders).

The Indemnity shareholder interest in income comprises:

a management fee of up to 25% of all property and casualty insurance premiums written or assumed by the Exchange, less the costs associated with the sales, underwriting and issuance of these policies;

net investment income and results on investments that belong to Indemnity; and

other income and expenses, including income taxes, that are the responsibility of Indemnity.

The Exchange's or the noncontrolling interest in income comprises:

- a 100% interest in the net underwriting results of the property and casualty insurance operations;
- a 100% interest in the net earnings of EFL's life insurance operations;

net investment income and results on investments that belong to the Exchange and its subsidiaries; and other income and expenses, including income taxes, that are the responsibility of the Exchange and its subsidiaries.

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Results of the Erie Insurance Group's Operations by Interest (Unaudited)

The following tables represent a breakdown of the composition of the income attributable to the Indemnity shareholder interest and the income attributable to the noncontrolling interest (Exchange). For purposes of this discussion, EFL's investments are included in the life insurance operations.

Three months ended June 30, 2013

Three mo	onths ended June 30, 2013											
		Indemnity shareholder interest		Noncontrolling interest (Exchange)		Eliminations of related party transactions				Erie Insurance Group		
(in millio	ons)	Three mo ended Jur 2013		Three me ended Ju 2013		Three ended . 2013				Three meended Ju 2013		
Managen	nent operations:	_010		2010		2010		_01_		2010	_01_	
_	nent fee revenue, net	\$336	\$308	<b>\$</b> —	<b>\$</b> —	\$(336	)	\$(308	)	<b>\$</b> —	\$—	
_	greement revenue	8	8	_	_	_	,	_	,	8	8	
	enue from management											
operation	<del>-</del>	344	316	_		(336	)	(308	)	8	8	
•	nanagement operations	285	257			(285	)	(257	)			
	rom management operations					•		·		0	0	
before ta		59	59			(51	)	(51	)	8	8	
	and casualty											
	e operations:											
	iums earned			1,196	1,092					1,196	1,092	
•	nd loss expenses	_	_	837	919	(2	)	(1	)	835	918	
	equisition and underwriting			2.40	222	•		·	,	205	270	
expenses	-		_	348	332	(53	)	(53	)	295	279	
Income (	loss) from property and											
	insurance operations before			11	(159)	55		54		66	(105	)
taxes	•											
Life insu	rance operations:(1)											
Total rev	_			46	46	(1	)	(1	)	45	45	
Total ber	nefits and expenses			33	33	0		0		33	33	
Income f	rom life insurance operations			13	13	(1	`	(1	`	12	12	
before ta	xes	_	_	13	13	(1	)	(1	)	12	12	
Investme	ent operations:											
Net inves	stment income	3	4	81	87	(3	)	(2	)	81	89	
Net realize	zed gains (losses) on	0	(1)	58	(110 )					58	(111	)
investme		U	(1)	36	(110 )					36	(111	,
Net impa	irment losses recognized in	0	0	0	0					0	0	
earnings		U	U	U	U					U	U	
	earnings of limited	5	3	33	34					38	37	
partnersh		3	3	33	J <del>4</del>					30	31	
Income f	rom investment operations	8	6	172	11	(3	`	(2	`	177	15	
before ta	xes	O	U	1/2	11	(3	,	(2	,	1//	13	
	loss) from operations											
before in	come taxes and	67	65	196	(135)					263	(70	)
	olling interest											
	n for income taxes	23	22	63	(54)	_		_		86	(32	)
Net incom	me (loss)	\$44	\$43	\$133	\$(81)	<b>\$</b> —		\$—		\$177	\$(38	)

Earnings on life insurance related invested assets are integral to the evaluation of the life insurance operations because of the long duration of life products. On that basis, for presentation purposes, the life insurance operations in the table above include life insurance related investment results. However, the life insurance investment results are included in the investment operations segment discussion as part of the Exchange's investment results.

Net income in the second quarter of 2013 benefited from improved results in our property and casualty insurance and investment operations, compared to the second quarter of 2012. The Exchange's property and casualty insurance operations experienced a 9.4% increase in earned premium, driven by increases in policies in force and the average premium per policy. Losses from the Exchange's property and casualty insurance operations decreased due to lower levels of catastrophe losses, offset slightly by adverse development on prior accident year loss reserves, compared to favorable development in the second quarter of 2012. Our investment operations were positively impacted by net realized gains on investments generated in the second quarter of 2013 due to the sale of common stocks, compared to net realized losses in the second quarter of 2012 resulting from declines in the fair value of our common stock portfolio.

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Six months ended June 30, 2013

	Indemnity shareholder interest		Noncont interest (Exchan	Elim relat trans	ed p	•	Erie Insurance Group					
(in millions)			Six months ended June 30,		Six	Six months ended June 30,				Six months		
(III IIIIIIOIIS)					June					ended June 30,		
	2013	2012	2013	2012	2013	3	2012		2013	2012		
Management operations:												
Management fee revenue, net	\$632	\$ 577	\$—	\$—	\$(63	32)	\$(577	)	<b>\$</b> —	\$—		
Service agreement revenue	15	15			_				15	15		
Total revenue from management operations	647	592	_		(632	2 )	(577	)	15	15		
Cost of management operations	539	487		_	(539	)	(487	)	_	_		
Income from management operations	108	105			(02	`		`	15	15		
before taxes	108	105	_	_	(93	)	(90	)	15	13		
Property and casualty												
insurance operations:												
Net premiums earned			2,352	2,161					2,352	2,161		
Losses and loss expenses	_	_	1,654	1,611	(3	)	(2	)	1,651	1,609		
Policy acquisition and underwriting expenses	_	_	676	634	(97	)	(94	)	579	540		
Income (loss) from property and casualty												
insurance operations before taxes	_	_	22	(84	) 100		96		122	12		
Life insurance operations: <sup>(1)</sup>												
Total revenue	_	_	92	89	(1	)	(1	)	91	88		
Total benefits and expenses			68	67	0		Ò		68	67		
Income from life insurance operations												
before taxes												