

BOYER ELLEN RM  
Form 4  
May 01, 2012

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
BOYER ELLEN RM

2. Issuer Name and Ticker or Trading Symbol  
STERLING FINANCIAL CORP  
/WA/ [STSA]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

111 N. WALL STREET

(Street)

SPOKANE, WA 99201

(City) (State) (Zip)

3. Date of Earliest Transaction (Month/Day/Year)  
04/30/2012

Director  10% Owner  
 Officer (give title below)  Other (specify below)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)		
				(A) or (D)	Code	V	Amount	(D)	Price

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)**

1. Title of Derivative Security	2. Conversion or Exercise	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any	4. Transaction Code	5. Number of Derivative Securities	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	8. Price of Underlying Securities
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(Instr. 3)	Price of Derivative Security	(Month/Day/Year)	(Instr. 8)	Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	(Instr. 3)	Code	V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Restricted Stock Unit	<u>(1)</u>	04/30/2012				A		2,575		<u>(1)</u>	<u>(1)</u>	Common Stock	2,575

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
BOYER ELLEN RM 111 N. WALL STREET SPOKANE, WA 99201		X		

## Signatures

/s/ Robert G. Butterfield,  
attorney-in-fact

05/01/2012

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Each restricted stock unit represents a contingent right to receive one share of Sterling common stock. The restricted stock units are (1) scheduled to become 100% vested after the first anniversary date of the grant (April 30, 2013) subject to the reporting person's continued service with the Company on such date.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. NBP is the present value of the profits of the new business written during the year. It is based on standard economic and non-economic assumptions including risk discount rates, investment returns, mortality, expenses and persistency assumptions. Disclosure on economic assumptions are available in the annual report for the year ended March 31, 2008.

ICICI Bank Limited  
 ICICI Bank Towers  
 Bandra Kurla Complex  
 Mumbai 400 051

## Summary Profit and Loss Statement (as per unconsolidated Indian GAAP accounts)

Rs. crore

	Q2-2008	Q1-2009	Q2-2009	FY2008
Net interest income <sup>1</sup>	1,786	2,090	2,148	7,304
Non-interest income	1,897	2,132	2,030	7,997
- Fee income	1,486	1,958	1,876	6,627
- Lease and other income	411	174	154	1,369
Less:				
Operating expense	1,541	1,634	1,543	6,429
Expenses on direct market agents (DMAs) <sup>2</sup>	385	228	145	1,543
Lease depreciation	45	51	53	182
Core operating profit	1,712	2,308	2,437	7,147
Treasury income	175	(594)	(153)	815
Operating profit	1,887	1,714	2,285	7,961
Less: Provisions	644	7923	9244	2,905
Profit before tax	1,243	922	1,361	5,056
Less: Tax	240	194	347	898
Profit after tax	1,003	728	1,014	4,158

1. Net of premium amortisation on government securities of Rs. 210 crore in Q2- 2008, Rs. 175 crore in Q2-2009 and Rs. 898 crore in FY2008.
2. Represents commissions paid to direct marketing agents (DMAs) for origination of retail loans. These commissions are expensed upfront.
3. Includes specific provision of Rs. 878 crore (with the total provisions being lower due to general provision write-back and farm loan waiver-related write- back of Rs. 85 crore).
4. Includes specific provision for non-performing assets (excluding the impact of farm loan waiver) of Rs. 868 crore.
5. Prior period figures have been regrouped/re-arranged where necessary.

ICICI Bank Limited  
 ICICI Bank Towers  
 Bandra Kurla Complex  
 Mumbai 400 051

## Summary Balance Sheet

Rs. crore

	September 30, 2007	September 30, 2008	March 31, 2008
<b>Assets</b>			
Cash & bank			
balances	34,025	35,613	38,041
Advances <sup>1</sup>	207,121	221,985	225,616
Investments	102,288	97,148	111,454
Fixed & other assets	21,510	30,225	24,684
Total	364,944	384,970	399,795
<b>Liabilities</b>			
Networth	44,752	48,645	46,470
- Equity capital	1,111	1,113	1,113
- Reserves	43,641	47,532	45,358
Preference capital	350	350	350
Deposits	228,307	223,402	244,431
CASA ratio	25%	30%	26%
Borrowings	73,585	94,849	86,399
Other liabilities	17,950	17,724	22,145
Total	364,944	384,970	399,795

1. Consolidated advances of the Bank and its overseas banking subsidiaries and ICICI Home Finance Company increased 16.3% to Rs. 264,665 crore at September 30, 2008 from Rs. 227,583 crore at September 30, 2007.

Except for the historical information contained herein, statements in this release which contain words or phrases such as 'will', 'expected to', etc., and similar expressions or variations of such expressions may constitute 'forward-looking statements'. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results, opportunities and growth potential to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to, the actual growth in demand for banking and other financial products and services in the countries that we operate or where a material number of our customers reside, our ability to successfully implement our strategy, including our use of the Internet and other technology, our rural expansion, our exploration of merger and acquisition opportunities, our ability to integrate recent or future mergers or acquisitions into our operations and manage the risks associated with such acquisitions to achieve our strategic and financial objectives, our ability to manage the increased complexity of the risks we face following our rapid international growth, future levels of impaired loans, our growth and expansion in domestic and overseas markets, the adequacy of our allowance for credit and investment losses, technological changes, investment income,

our ability to market new products, cash flow projections, the outcome of any legal, tax or regulatory proceedings in India and in other jurisdictions we are or become a party to, the future impact of new accounting standards, our ability to implement our dividend policy, the impact of

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ICICI Bank Limited  
ICICI Bank Towers  
Bandra Kurla Complex  
Mumbai 400 051

changes in banking regulations and other regulatory changes in India and other jurisdictions on us, including on the assets and liabilities of ICICI, a former financial institution not subject to Indian banking regulations, the bond and loan market conditions and availability of liquidity amongst the investor community in these markets, the nature of credit spreads, interest spreads from time to time, including the possibility of increasing credit spreads or interest rates, our ability to roll over our short-term funding sources and our exposure to credit, market and liquidity risks as well as other risks that are detailed in the reports filed by us with the United States Securities and Exchange Commission. ICICI Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

For further press queries please call Charudatta Deshpande at 91-22-2653 8208 or e- mail:  
charudatta.deshpande@icicibank.com.

For investor queries please call Rupesh Kumar at 91-22-2653 7126 or email at ir@icicibank.com.

1 crore = 10.0 million

US\$ amounts represent convenience translations at US\$1= Rs. 46.965

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ICICI Bank Limited

Registered Office: Landmark, Race Course Circle, Vadodara - 390 007.  
 Corporate Office: ICICI Bank Towers, Bandra-Kurla Complex, Bandra (East), Mumbai 400 051.  
 Web site: <http://www.icicibank.com>

## AUDITED UNCONSOLIDATED FINANCIAL RESULTS

(Rupees in crore)

Sr. No.	Particulars	Three months ended			Half year ended	Year ended
		September 30, 2008 (Audited)	September 30, 2007 (Audited)	September 30, 2008 (Audited)	September 30, 2007 (Audited)	March 31, 2008 (Audited)
1.	Interest earned (a)+(b)+(c)+(d)	7,834.98	7,516.47	15,726.78	14,847.30	30,788.34
	Interest/discount on					
a)	advances/bills	5,711.39	5,573.39	11,465.55	11,022.63	22,600.99
b)	Income on investments	1,794.06	1,818.57	3,682.28	3,497.28	7,466.01
	Interest on balances with					
c)	Reserve Bank of India and other inter-bank funds	136.09	132.40	265.04	284.46	611.99
d)	Others	193.44	(7.89)	313.91	42.93	109.35
2.	Other income	1,877.33	2,071.94	3,415.51	4,022.53	8,810.77
3.	A) TOTAL INCOME (1)+(2)	9,712.31	9,588.41	19,142.29	18,869.83	39,599.11
4.	Interest expended	5,687.36	5,730.47	11,489.41	11,582.35	23,484.24
5.	Operating expenses (e) + (f) + (g)	1,740.04	1,970.80	3,653.95	3,876.12	8,154.18
e)	Employee cost	488.06	519.91	1,011.28	1,041.75	2,078.90
f)	Direct marketing expenses	144.50	385.43	372.83	768.09	1,542.74
g)	Other operating expenses contingencies)	1,107.48	1,065.46	2,269.84	2,066.28	4,532.54
		7,427.40	7,701.27	15,143.36	15,458.47	31,638.42
7.	OPERATING PROFIT (A-B) (Profit before provisions and contingencies)	2,284.91	1,887.14	3,998.93	3,411.36	7,960.69
	Provisions (other than tax) and contingencies	923.53	644.49	1,716.02	1,196.76	2,904.59
9.	Exceptional items	..	..	..	..	..
10.	PROFIT / LOSS FROM ORDINARY ACTIVITIES BEFORE TAX (7)-(8)-(9)	1,361.38	1,242.65	2,282.91	2,214.60	5,056.10
11.	Tax expense (a) + (b)	347.17	240.05	540.69	436.92	898.37
a)	Current period tax	579.63	417.72	944.27	745.33	1,611.73
b)	Deferred tax adjustment	(232.46)	(177.67)	(403.58)	(308.41)	(713.36)
	NET PROFIT / LOSS FROM ORDINARY ACTIVITIES (10)-(11)	1,014.21	1,002.60	1,742.22	1,777.68	4,157.73
13.	Extraordinary items (net of tax expense)	..	..	..	..	..
	NET PROFIT / LOSS FOR THE PERIOD(12)-					
14.	(13) Paid-up equity share capital (face value Rs. 10/-)	1,014.21	1,002.60	1,742.22	1,777.68	4,157.73
15.	Reserves excluding revaluation reserves	1,113.29	1,110.66	1,113.29	1,110.66	1,112.68
16.		47,531.95	43,641.32	47,531.95	43,641.32	45,357.53

Explanation of Responses:

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## 17. Analytical ratios

(i) Percentage of shares held by Government of

India

(ii) Capital adequacy ratio 14.01% .. 16.76% .. 14.01% .. 16.76% .. 13.97% ..

(iii) Earnings per share (EPS) for the period

Basic EPS before and after extraordinary

items net of tax expenses

(not annualised for quarter/ period) (in Rs.)

9.11 9.13 15.65 17.79 39.39

Diluted EPS before and after extraordinary

items net of tax expenses

(not annualised for quarter/ period) (in Rs.)

9.09 9.08 15.60 17.68 39.15

## 18. NPA Ratio

i) Gross non-performing advances (net of

technical write-off)<sup>1</sup>

9,501.48 5,931.53 9,501.48 5,931.53 7,579.54

ii) Net non-performing

advances<sup>1</sup>

4,232.93 2,970.94 4,232.93 2,970.94 3,490.55

iii) % of gross non-performing advances

(net

of technical write-off) to

gross advances (net

of write-off)

4.18% 2.82% 4.18% 2.82% 3.30%

iv) % of net non-performing

advances to net

advances<sup>2</sup>

1.91% 1.43% 1.91% 1.43% 1.55%

19. Return on assets (annualised)

1.05% 1.12% 0.89% 1.01% 1.12%

## 20. Aggregate of non-promoter shareholding

1. No. of shares

1,113,249,042 1,111,912,138 1,113,249,042 1,111,912,138 1,112,687,495

2. Percentage of shareholding

100 100 100 100 100

21. Deposits

223,401.72 228,306.63 223,401.72 228,306.63 244,431.05

22. Advances

221,984.67 207,121.07 221,984.67 207,121.07 225,616.08

23. Total assets

384,970.39 364,944.21 384,970.39 364,944.21 399,795.08

1. At June 30, 2008 the gross non performing advances (net of technical write-off) were Rs. 8,511.36 crore and the net non performing advances were Rs. 4,033.57 crore.

2. The percentage of net non-performing customer assets to net customer assets (includes advances and credit substitutes) was 1.83% at September 30, 2008.

## CONSOLIDATED FINANCIAL RESULTS

(Rupees in crore)

Three months ended

Half year ended

Sr. No. Particulars	Three months ended		Half year ended		Year ended
	September 30, 2008 (Audited)	September 30, 2007 (Audited)	September 30, 2008 (Audited)	September 30, 2007 (Audited)	March 31, 2008 (Audited)

Explanation of Responses:



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1. Total Income	15,590.46	13,850.57	30,234.76	26,580.39	60,053.08
2. Net Profit/(loss) for the period	651.48	897.92	1,268.75	1,642.29	3,398.23
3. Earnings per share (EPS)					
EPS for the period (not annualised for quarter/period) (in Rs.)(basic)	5.85	8.18	11.40	16.44	32.19
EPS for the period (not annualised for quarter/period) (in Rs.)(diluted)	5.84	8.13	11.36	16.34	32.00

The consolidated financial results include results of ICICI Bank Limited and its subsidiaries and other consolidating entities of which for the half year ended September 30, 2008, the results of following have been audited: ICICI Bank Limited, ICICI Bank UK PLC., ICICI Prudential Life Insurance Company Limited, ICICI International Limited, ICICI Securities Limited, ICICI Prudential Asset Management Company Limited, ICICI Securities Primary Dealership Limited, ICICI Eco-Net Internet & Technology Fund, ICICI Equity Fund, ICICI Emerging Sectors Fund, ICICI Venture Funds Management Company Limited and ICICI Strategic Investments Fund.

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## SEGMENTAL RESULTS OF ICICI BANK LIMITED FOR THE PERIOD ENDED SEPTEMBER 30, 2008

(Rupees in crore)

Sr. No.	Particulars	Three months ended	Half year ended	Year ended
		September 30, 2008 (Audited)	September 30, 2008 (Audited)	March 31, 2008 (Audited)
1.	Segment Revenue			
a	Retail Banking	6,078.27	12,155.85	24,418.54
b	Wholesale Banking	6,414.43	13,103.41	24,949.35
c	Treasury	7,020.33	13,798.18	29,098.26
d	Other Banking	201.85	278.02	274.92
	Total revenue	19,714.88	39,335.46	78,741.07
	Less: Inter Segment Revenue	10,002.57	20,193.17	39,141.96
	Income from Operations	9,712.31	19,142.29	39,599.11
2.	Segmental Results (i.e. Profit before tax)			
a	Retail Banking	276.69	405.39	947.24
b	Wholesale Banking	1,106.15	2,296.78	3,574.68
c	Treasury	(131.58)	(540.91)	513.49
d	Other Banking	110.12	121.65	20.69
	Total segment results	1,361.38	2,282.91	5,056.10
	Unallocated expenses	..	..	..
	Profit before tax	1,361.38	2,282.91	5,056.10
	Capital Employed (i.e. Segment Assets –			
3.	Segment Liabilities)			
a	Retail Banking	(8,860.48)	(8,860.48)	(4,045.54)
b	Wholesale Banking	15,708.43	15,708.43	(11,423.26)
c	Treasury	36,626.76	36,626.76	56,694.99
d	Other Banking	1,032.38	1,032.38	669.30
e	Unallocated	4,488.15	4,488.15	4,924.72
	Total	48,995.24	48,995.24	46,820.21

## SEGMENTAL RESULTS OF ICICI BANK LIMITED FOR THE PERIOD ENDED SEPTEMBER 30, 2007

Sr. No.	Particulars	(Rupees in crore)	
		Three months ended September 30, 2007 (Audited)	Half year ended September 30, 2007 (Audited)
1.	Segment Revenue		
a	Consumer and Commercial Banking	7,495.21	14,930.36
b	Investment Banking	2,441.89	4,712.76
	Total revenue	9,937.10	19,643.12
	Less: Inter Segment Revenue	348.69	773.29
	Income from Operations	9,588.41	18,869.83
2.	Segment Results (i.e. Profit before tax)		
a	Consumer and Commercial Banking	588.61	1,092.32
b	Investment Banking	663.64	1,141.48
	Total segment results	1,252.25	2,233.80
	Unallocated expenses	9.60	19.20
	Profit before tax	1,242.65	2,214.60

Explanation of Responses:

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3.	Capital Employed (i.e. Segment Assets – Segment Liabilities)		
a	Consumer and Commercial Banking	(28,165.49)	(28,165.49)
b	Investment Banking	68,470.67	68,470.67
	Total capital employed	40,305.18	40,305.18

Notes on segmental results

1. The disclosure on segmental reporting has been modified pursuant to Reserve Bank of India (RBI) circular no. DBOD.No.BP.BC.81/21.04.018/2006-07 dated April 18, 2007 on guidelines on enhanced disclosure on "Segmental Reporting" which is effective from the reporting period ended March 31, 2008. The segmental results for three months ended September 30, 2007 and for the half year ended September 30, 2007 as per the revised guidelines have not been prepared and hence are not comparable.
  2. "Retail Banking" includes exposures which satisfy the four criteria of orientation, product, granularity and low value of individual exposures for retail exposures laid down in Basel Committee on Banking Supervision document "International Convergence of Capital Measurement and Capital Standards: A Revised Framework".
  3. "Wholesale Banking" includes all advances to trusts, partnership firms, companies and statutory bodies, which are not included under Retail Banking.
    4. "Treasury" includes the entire investment portfolio of the Bank.
  5. "Other Banking" includes hire purchase and leasing operations and also includes gain/loss on sale of banking & non-banking assets and other items not attributable to any particular business segment.
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Notes

1. The financials have been prepared in accordance with Accounting Standard (“AS”) 25 on “Interim Financial Reporting”.
2. During the three months ended September 30, 2008, the Bank allotted 1,56,781 equity shares of Rs. 10.00 each pursuant to exercise of employee stock options.
3. Status of equity investors’ complaints / grievances for the three months ended September 30, 2008:

Opening balance	Additions	Disposals	Closing balance
5	447	448	4

4. Provision for current period tax includes Rs. 9.28 crore towards provision for fringe benefit tax for the three months ended September 30, 2008 (Rs. 21.77 crore for the half-year ended September 30, 2008).
5. RBI vide its circular DBOD.No.BP.BC.90/20.06.001/2006-07 dated April 27, 2007 had advised banks having operational presence outside India to compute capital adequacy ratio (CAR) as per the revised capital adequacy framework (Basel II) effective March 31, 2008. Accordingly, the CAR for September 30, 2008 and March 31, 2008 is as per Basel II framework and for September 30, 2007, is as per the earlier framework.
6. Pursuant to the RBI clarification, USD 750 million of foreign currency bonds raised in January 2007 for Upper Tier II capital have been included in CAR computation as at September 30, 2008.
7. Previous period / year figures have been regrouped / reclassified where necessary to conform to current period classification.
8. The above financial results have been approved by the Board of Directors at its meeting held on October 27, 2008.
9. The above financial results are audited by the statutory auditors, B S R & Co., Chartered Accountants.
10. Rs. 1 crore = Rs. 10 million.

Place : Mumbai  
Date : October 27, 2008

Chanda D. Kochhar  
Joint Managing Director & CFO