

ABM INDUSTRIES INC /DE/

Form 10-Q

September 08, 2008

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**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q**

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED JULY 31, 2008

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO

**Commission file number: 1-8929
ABM INDUSTRIES INCORPORATED
(Exact name of registrant as specified in its charter)**

Delaware

94-1369354

(State of Incorporation)

(I.R.S. Employer Identification No.)

551 Fifth Avenue, Suite 300, New York, New York 10176

(Address of principal executive offices)(Zip Code)

212/297-0200

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to the filing requirements for at least the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

Number of shares of common stock outstanding as of August 29, 2008: 50,794,953.

ABM INDUSTRIES INCORPORATED
FORM 10-Q
For the three and nine months ended July 31, 2008
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Table of Contents**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS**

| (in thousands, except share amounts) | July 31, 2008 (Unaudited) | October 31, 2007 |
|---|---|-----------------------------|
| ASSETS | | |
| Current assets | | |
| Cash and cash equivalents | \$ 5,293 | \$ 136,192 |
| Trade accounts receivable, net of allowances of \$11,529 and \$6,379 at July 31, 2008 and October 31, 2007, respectively | 481,552 | 349,195 |
| Inventories | 934 | 833 |
| Deferred income taxes, net | 55,383 | 39,827 |
| Prepaid expenses and other current assets | 58,411 | 51,221 |
| Insurance recoverables | 5,900 | 4,420 |
| Prepaid income taxes | 11,564 | 3,031 |
| Current assets of discontinued operations | 74,041 | 58,171 |
| Total current assets | 693,078 | 642,890 |
| Investments in auction rate securities | 22,846 | 25,000 |
| Insurance deposits | 42,506 | |
| Other investments and long-term receivables | 4,504 | 4,837 |
| Property, plant and equipment, net of accumulated depreciation of \$82,730 and \$77,362 at July 31, 2008 and October 31, 2007, respectively | 59,429 | 35,596 |
| Goodwill | 545,261 | 234,177 |
| Other intangible assets, net of accumulated amortization of \$28,279 and \$20,836 at July 31, 2008 and October 31, 2007, respectively | 52,171 | 24,573 |
| Deferred income taxes, net | 94,828 | 43,899 |
| Insurance recoverables | 57,351 | 51,480 |
| Other assets | 25,007 | 12,688 |
| Non-current assets of discontinued operations | 14,510 | 45,533 |
| Total assets | \$1,611,491 | \$1,120,673 |

(Continued)

Table of Contents**ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS**

| (in thousands, except share amounts) | July 31, 2008 (Unaudited) | October 31, 2007 |
|--|---|-----------------------------|
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| Current liabilities | | |
| Trade accounts payable | \$ 69,371 | \$ 61,456 |
| Income taxes payable | 1,996 | 1,560 |
| Accrued liabilities | | |
| Compensation | 98,357 | 82,026 |
| Taxes other than income | 20,763 | 18,567 |
| Insurance claims | 83,008 | 63,427 |
| Other | 86,274 | 45,049 |
| Current liabilities of discontinued operations | 16,803 | 17,660 |
| Total current liabilities | 376,572 | 289,745 |
| Line of credit | 285,000 | |
| Retirement plans and other non-current liabilities | 40,284 | 23,379 |
| Insurance claims | 261,280 | 197,616 |
| Income taxes payable | 10,912 | |
| Non-current liabilities of discontinued operations | | 4,175 |
| Total liabilities | 974,048 | 514,915 |
| Commitment and Contingencies | | |
| Stockholders equity | | |
| Preferred stock, \$0.01 par value; 500,000 shares authorized; none issued | | |
| Common stock, \$0.01 par value; 100,000,000 shares authorized; 57,784,715 and 57,047,837 shares issued at July 31, 2008 and October 31, 2007, respectively | 578 | 571 |
| Additional paid-in capital | 280,517 | 261,182 |
| Accumulated other comprehensive (loss) income, net of tax | (954) | 880 |
| Retained earnings | 479,640 | 465,463 |
| Cost of treasury stock (7,028,500 shares at both July 31, 2008 and October 31, 2007) | (122,338) | (122,338) |
| Total stockholders equity | 637,443 | 605,758 |
| Total liabilities and stockholders equity | \$1,611,491 | \$1,120,673 |

See accompanying notes of the consolidated financial statements.

Table of Contents**ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME**

| (in thousands, except per share data) | Three Months Ended | | Nine Months Ended | |
|---|---------------------------|------------------|--------------------------|------------------|
| | July 31, | | July 31, | |
| | 2008 | 2007 | 2008 | 2007 |
| | (Unaudited) | | | |
| Revenues | | | | |
| Sales and other income | \$930,635 | \$690,942 | \$2,736,710 | \$2,032,362 |
| Expenses | | | | |
| Operating expenses and cost of goods sold | 825,855 | 627,113 | 2,447,891 | 1,830,622 |
| Selling, general and administrative | 72,317 | 46,249 | 207,694 | 144,503 |
| Amortization of intangible assets | 2,518 | 1,435 | 7,443 | 4,106 |
| Total operating expenses | 900,690 | 674,797 | 2,663,028 | 1,979,231 |
| Operating profit | 29,945 | 16,145 | 73,682 | 53,131 |
| Interest expense | 3,338 | 105 | 11,928 | 333 |
| Income from continuing operations before income taxes | 26,607 | 16,040 | 61,754 | 52,798 |
| Provision for income taxes | 10,263 | 4,403 | 23,839 | 16,963 |
| Income from continuing operations | 16,344 | 11,637 | 37,915 | 35,835 |
| Income (loss) from discontinued operations, net of taxes | 68 | 362 | (4,065) | 1,590 |
| Net income | \$ 16,412 | \$ 11,999 | \$ 33,850 | \$ 37,425 |
| Net income per common share Basic | | | | |
| Income from continuing operations | \$ 0.32 | \$ 0.23 | \$ 0.75 | \$ 0.73 |
| Income (loss) from discontinued operations | | 0.01 | (0.08) | 0.03 |
| Net Income | \$ 0.32 | \$ 0.24 | \$ 0.67 | \$ 0.76 |
| Net income per common share Diluted | | | | |
| Income from continuing operations | \$ 0.32 | \$ 0.23 | \$ 0.74 | \$ 0.71 |
| Income (loss) from discontinued operations | | 0.01 | (0.08) | 0.03 |
| Net Income | \$ 0.32 | \$ 0.24 | \$ 0.66 | \$ 0.74 |
| Weighted-average common and common equivalent shares outstanding | | | | |
| Basic | 50,653 | 49,845 | 50,388 | 49,332 |
| Diluted | 51,650 | 51,134 | 51,278 | 50,541 |

| | | | | |
|--|----------|---------|---------|---------|
| Dividends declared per common share | \$ 0.125 | \$ 0.12 | \$ 0.38 | \$ 0.36 |
|--|----------|---------|---------|---------|

See accompanying notes of the consolidated financial statements.

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ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

| (in thousands) | Nine Months Ended July 31, | |
|--|---------------------------------------|-------------|
| | 2008 | 2007 |
| | (Unaudited) | |
| Cash flows from operating activities: | | |
| Net income | \$ 33,850 | \$ 37,425 |
| Income (loss) from discontinued operations, net of taxes | (4,065) | 1,590 |
| Income from continuing operations | 37,915 | 35,835 |
| Adjustments to reconcile income from continuing operations to net cash provided by (used in) continuing operating activities: | | |
| Depreciation and amortization of intangible assets | 18,100 | 13,117 |
| Share-based compensation expense | 5,357 | 7,034 |
| Provision for bad debt | 2,254 | 1,148 |
| Discount accretion on insurance claims | 1,501 | |
| Loss on sale of assets | (2) | (348) |
| Changes in assets and liabilities, net of effects of acquisitions: | | |
| Trade accounts receivable, net | (37,838) | (19,293) |
| Inventories | (101) | 114 |
| Deferred income taxes, net | 9,527 | (288) |
| Prepaid expenses and other current assets | 5,199 | (13,018) |
| Insurance recoverables | 2,200 | (2,414) |
| Other assets and long-term receivables | (8,320) | 754 |
| Income taxes payable | 2,998 | (41,016) |
| Retirement plans and other non-current liabilities | (3,812) | (230) |
| Insurance claims | (10,010) | 11,271 |
| Trade accounts payable and other accrued liabilities | 5,685 | 3,977 |
| Total adjustments | (7,262) | (39,192) |
| Net cash provided by (used in) continuing operating activities | 30,653 | (3,357) |
| Net cash provided by (used in) discontinued operating activities | 5,883 | (6,207) |
| Net cash provided by (used in) operating activities | 36,536 | (9,564) |
| Cash flows from investing activities: | | |
| Additions to property, plant and equipment | (27,278) | (14,531) |
| Proceeds from sale of assets | 2,571 | 927 |
| Purchase of businesses | (421,986) | (10,311) |
| Investment in auction rate securities | | (435,750) |
| Proceeds from sale of auction rate securities | | 435,750 |
| Net cash used in continuing investing activities | (446,693) | (23,915) |
| Net cash provided by (used in) discontinued investing activities | 174 | (346) |
| Net cash used in investing activities | (446,519) | (24,261) |

Cash flows from financing activities:

| | | |
|---|-----------------|-------------------|
| Proceeds from exercises of stock options (including income tax benefit) | 12,985 | 24,952 |
| Dividends paid | (18,901) | (17,803) |
| Borrowings from line of credit | 658,500 | |
| Repayment of borrowings from line of credit | (373,500) | |
| Net cash provided by financing activities | 279,084 | 7,149 |
| Net decrease in cash and cash equivalents | (130,899) | (26,676) |
| Cash and cash equivalents at beginning of period | 136,192 | 134,001 |
| Cash and cash equivalents at end of period | \$ 5,293 | \$ 107,325 |

(Continued)

See accompanying notes of the consolidated financial statements.

Table of Contents**ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS**

| (in thousands) | Nine Months Ended July 31, | |
|---|---------------------------------------|-------------|
| | 2008 | 2007 |
| | (Unaudited) | |
| Supplemental Data: | | |
| Cash paid for income taxes | \$ 9,603 | \$54,924 |
| Excess tax benefit from exercise of options | 1,408 | 4,468 |
| Cash received from exercise of options | 11,577 | 20,484 |
| Interest paid on line of credit | 10,163 | |
| Non-cash investing activities: | | |
| Common stock issued for business acquired | \$ 621 | \$ 491 |

See accompanying notes of the consolidated financial statements.

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**ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)**

1. General

The accompanying unaudited consolidated financial statements have been prepared by ABM Industries Incorporated (ABM, and together with its subsidiaries, the Company), in accordance with accounting principles generally accepted in the United States of America and pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC or the Commission) and, in the opinion of management, include all adjustments (all of which were of a normal and recurring nature) necessary for a fair statement of the information for each period contained therein.

Certain reclassifications have been made to prior periods to conform to the current period presentation. Beginning in fiscal 2008, interest expense is no longer included in operating profit due to the significance of the increase in interest expense attributable to increased borrowing against the Company's line of credit resulting from the acquisition of OneSource Services, Inc. (OneSource) on November 14, 2007.

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities as of the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. These estimates are based on information available as of the date of these financial statements. Actual results could differ materially from those estimates.

The information included in this Quarterly Report on Form 10-Q should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and the consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2007. All references to years are to the Company's fiscal year, which ends on October 31, and all references to the three and nine month periods are to the three and nine month periods, which end on July 31.

During May 2008, the Company changed the timing of its annual goodwill impairment testing from the end of the fourth quarter (October 31) to the beginning of the fourth quarter (August 1). This change allows the Company to complete its annual goodwill impairment testing in advance of its year end closing. Accordingly, management believes that this accounting change is preferable under the circumstances.

On August 29, 2008, the Company entered into an Asset Purchase and Sale Agreement (the Agreement), with Sylvania Lighting Services Corp. (Sylvania), a subsidiary of OSRAM SLYVANIA, to sell and transfer certain assets and liabilities of the Company's Lighting business for \$34 million in cash, subject to certain post-closing adjustments. Assets that will be retained, principally accounts receivable, are expected to be settled in accordance with their underlying terms. The transaction is expected to close by October 31, 2008. Pursuant to a transition services agreement, Sylvania will also pay the Company \$0.6 million for four months of information technology transition services following the closing of the transaction. Accordingly, the assets and liabilities associated with the Lighting business have been classified on the Company's Consolidated Balance Sheets as assets and liabilities of discontinued operations, as of July 31, 2008 and have been reclassified as of October 31, 2007 for comparative purposes. The results of operations of Lighting for the three and nine month periods ended July 31, 2008 and July 31, 2007 are included in the Company's Consolidated Statements of Income as Income (loss) from discontinued operations, net of taxes. In accordance with Emerging Issues Task Force (EITF) Issue No. 87-24 Allocation of Interest to Discontinued Operations, general corporate overhead expenses of \$0.3 million for both the quarters ended July 31, 2008 and 2007 and \$1.0 million and \$1.1 million for the nine months ended July 31, 2008 and 2007, respectively, which were previously included in the operating results of the Lighting business have been reallocated to the Corporate segment. The cash

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flows of the discontinued operations are also presented separately in the Company's Consolidated Statements of Cash Flows for the nine months ended July 31, 2008 and July 31, 2007. All corresponding prior year periods presented in the Company's Consolidated Financial Statements and the accompanying notes have been reclassified to reflect the discontinued operations presentation. See Note 3 Discontinued Operations for additional information.

2. Adoption of New Accounting Standards

In June 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48). FIN 48 prescribes a recognition threshold and measurement standard, as well as criteria for subsequently recognizing, derecognizing, classifying and measuring uncertain tax positions for financial statement purposes. FIN 48 also requires expanded disclosure with respect to uncertainties as they relate to income tax accounting. FIN 48 became effective for the Company as of November 1, 2007. The adoption of FIN 48 did not have a material impact on the Company's consolidated financial statements.

3. Discontinued Operations

The carrying amounts of the major classes of assets and liabilities of the Lighting business included in discontinued operations, as described in Note 1, are as follows:

| | July 31, 2008 | October 31, 2007 |
|--|------------------|---------------------|
| Trade accounts receivable, net | \$19,657 | \$21,298 |
| Inventories | 17,680 | 19,517 |
| Prepaid expenses and other current assets | 18,231 | 17,356 |
| Property, plant and equipment, net | 2,551 | |
| Goodwill | 13,503 | |
| Other current assets | 2,419 | |
| Current assets of discontinued operations | 74,041 | 58,171 |
| Long-term receivables and others | 14,510 | 27,530 |
| Goodwill | | 18,003 |
| Non-current assets of discontinued operations | 14,510 | 45,533 |
| Trade accounts payable | 5,088 | 8,325 |
| Accrued liabilities: | | |
| Compensation | 1,317 | 2,098 |
| Taxes other than income | 470 | 614 |
| Other | 6,324 | 6,623 |
| Other current liabilities | 3,604 | |
| Current liabilities of discontinued operations | 16,803 | 17,660 |
| Other non-current liabilities | | 4,175 |
| Non-current liabilities of discontinued operations | \$ | \$ 4,175 |

The summarized operating results of the Company's discontinued Lighting business for the three and nine months ended July 31, 2008 and 2007 are as follows:

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| (in thousands) | Three Months Ended July 31, | | Nine Months Ended July 31, | |
|--|--------------------------------|----------|-------------------------------|----------|
| | 2008 | 2007 | 2008 | 2007 |
| Sales and other income | \$25,287 | \$26,607 | \$80,382 | \$86,587 |
| Goodwill impairment | | | 4,500 | |
| Income (loss) before income taxes | 130 | 618 | (4,540) | 2,715 |
| Provision (benefit) for income taxes | 62 | 256 | (475) | 1,125 |
| Income (loss) from discontinued operations, net of taxes | \$ 68 | \$ 362 | \$ (4,065) | \$ 1,590 |

During the quarter ended April 30, 2008, in response to objective evidence about the implied value of goodwill relating to the Company's Lighting business, the Company performed an assessment of goodwill for impairment. The goodwill in the Company's Lighting business was determined to be impaired and a non-cash, pre-tax goodwill impairment charge of \$4.5 million was recorded on April 30, 2008, which is included in discontinued operations in the accompanying consolidated statements of income for the nine months ended July 31, 2008.

4. Net Income per Common Share

The following table reconciles the numerator and denominator used in the computation of basic and diluted net income per common share:

| (in thousands, except per share data) | Three Months Ended July 31, | | Nine Months Ended July 31, | |
|--|--------------------------------|----------|-------------------------------|----------|
| | 2008 | 2007 | 2008 | 2007 |
| Income from continuing operations | \$16,344 | \$11,637 | \$37,915 | \$35,835 |
| Income (loss) from discontinued operations, net of tax | 68 | 362 | (4,065) | 1,590 |
| Net income | \$16,412 | \$11,999 | \$33,850 | \$37,425 |
| Average common shares outstanding | | | | |
| Basic | 50,653 | 49,845 | 50,388 | 49,332 |
| Effect of dilutive securities | | | | |
| Stock options | 718 | 1,174 | 675 | 1,132 |
| Restricted stock units | 191 | 115 | 144 | 77 |
| Performance shares | 88 | | 71 | |
| Average common shares outstanding | | | | |
| Diluted | 51,650 | 51,134 | 51,278 | 50,541 |

Diluted net income per common share excludes certain stock options and restricted stock units since the effect of including these stock options and restricted stock units would have been anti-dilutive as follows:

| (in thousands) | Three Months Ended July 31, | | Nine Months Ended July 31, | |
|----------------|--------------------------------|------|-------------------------------|------|
| | 2008 | 2007 | 2008 | 2007 |

| | | | | |
|------------------------|-----|----|-----|-----|
| Stock options | 474 | 93 | 829 | 312 |
| Restricted stock units | 26 | 6 | 121 | 32 |
| | 10 | | | |

Table of Contents**5. Share-Based Compensation Plans**

Share-based compensation expense was \$2.0 million and \$1.2 million for the three months ended July 31, 2008 and 2007, respectively, and \$5.4 million and \$7.0 million for the nine months ended July 31, 2008 and 2007, respectively.

The Company estimates forfeiture rates based on historical data and adjusts the rates annually or as needed. The adjustment of the forfeiture rate may result in a cumulative adjustment in any period the forfeiture rate estimate is changed. During the second quarter of 2008, the Company adjusted its forfeiture rate to align the estimate with expected forfeitures, which resulted in additional share-based compensation expense of \$0.4 million for the nine months ended July 31, 2008.

Share-based compensation expense included \$0.1 million of additional expense attributable to the accelerated vesting of stock options for 36,938 shares during the three months ended July 31, 2007, under the Price-Vested Performance Stock Option Plan and \$4.0 million for 971,142 shares during the nine months ended July 31, 2007, in each case as a result of ABM's stock price achieving certain target prices during a specified period.

6. Parking Revenue Presentation

The Company's Parking segment reports both revenues and expenses, in equal amounts, for costs directly reimbursed from its managed parking lot clients in accordance with EITF Issue No. 01-14, Income Statement Characterization of Reimbursements Received for Out-of-Pocket Expenses Incurred. Parking sales related solely to the reimbursement of expenses totaled \$69.7 million and \$69.6 million for the three months ended July 31, 2008 and 2007, respectively, and \$210.6 million and \$208.8 million for the nine months ended July 31, 2008 and 2007, respectively.

7. Insurance

In connection with the purchase accounting for the OneSource acquisition, OneSource insurance claims liabilities were recorded at their fair values at the purchase date of November 14, 2007 (see Note 8), which was based on the present value of the expected future cash flows. These discounted liabilities are being accreted to interest expense as the recorded values are brought to an undiscounted amount. The method of accretion approximates the effective interest yield method using the rate a market participant would use in determining the current fair value of the insurance claims liabilities. Included in interest expense in the three and nine months ended July 31, 2008 was \$0.5 million and \$1.5 million, respectively, of interest accretion related to OneSource insurance claims liabilities.

Evaluations covering the Company's prior years' workers' compensation, general liability and auto liability claims, excluding claims acquired from OneSource, as of January 31, 2008 resulted in a \$7.2 million reduction of the Company's self-insurance reserves recorded in the three months ended April 30, 2008. A May 31, 2008 evaluation resulted in a further \$7.6 million reduction of the Company's self-insurance reserves recorded in the three months ended July 31, 2008. The comparable January 31, 2007 evaluation resulted in a \$4.2 million reduction in reserves recorded in the three months ended January 31, 2007. The comparable May 31, 2007 evaluation resulted in adverse developments in the claims for workers' compensation outside of California for years prior to 2007, which exceeded the favorable developments in the California workers' compensation and general liability programs, which resulted in a \$4.9 million increase in reserves, which was recorded in the three months ended July 31, 2007.

The Company includes in its reported self-insurance liabilities, the liabilities in excess of its self-insurance retention limits and records corresponding receivables for the amounts to be recovered from the excess insurance providers. The total estimated liabilities for claims incurred at July 31, 2008 and October 31, 2007 were \$344.3 million and \$261.0 million, respectively.

In connection with certain self-insurance programs, the Company has standby letters of credit, insurance deposits and surety bonds supporting estimated unpaid liabilities. At July 31, 2008 and October 31, 2007, the Company had \$106.5 million and \$102.3 million in standby letters of credit, \$42.5

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million and \$0.0 million in insurance deposits, and \$117.2 million and \$62.8 million in surety bonds, respectively, supporting estimated unpaid liabilities.

8. Acquisitions

On November 14, 2007, the Company acquired OneSource, a janitorial facility services company, formed under the laws of Belize, with US operations headquartered in Atlanta, Georgia. OneSource was a provider of janitorial and related services, including landscaping, commercial, industrial, institutional and retail accounts in the United States and Puerto Rico, as well as in British Columbia, Canada. The consideration was \$365.0 million, which was paid by a combination of current cash and borrowings from the Company's line of credit. In addition, following the closing, the Company paid in full the \$21.5 million outstanding under OneSource's then-existing line of credit. The Company also incurred \$4.0 million in direct acquisition costs. The OneSource acquisition was accounted for using the purchase method of accounting.

Under the purchase method of accounting, the purchase price of OneSource was preliminarily allocated to the underlying assets acquired, including identified intangible assets, and liabilities assumed based on their respective estimated fair values as of November 14, 2007. The excess of the cost of the acquisition over the amounts assigned to the net assets acquired was allocated to goodwill. The amount allocated to goodwill is reflective of the Company's identification of synergies that the Company anticipates will be realized by reducing duplicative positions and back office functions, consolidating facilities and eliminating professional fees and other services.

The Company's preliminary purchase price allocation was as follows:

(in thousands)

| | |
|--|------------------|
| Paid to OneSource shareholders | \$365,000 |
| Payment of OneSource's pre-existing line of credit | 21,474 |
| Acquisition costs | 4,017 |
| Total cash consideration | \$390,491 |
| Allocated to: | |
| Trade accounts receivable | 96,772 |
| Other current assets | 12,963 |
| Insurance recoverables | 9,551 |
| Insurance deposits | 42,502 |
| Property, plant, and equipment | 9,781 |
| Identifiable intangible assets | 34,400 |
| Net deferred income tax assets | 76,012 |
| Other non-current assets | 10,389 |
| Current liabilities | (62,336) |
| Insurance claims | (91,754) |
| Other non-current liabilities | (20,991) |
| Minority interest | (5,384) |
| Goodwill | 278,586 |
| | \$390,491 |

The Company has made the following subsequent adjustments to the preliminary purchase price allocation of the assets acquired and liabilities assumed as of November 14, 2007, which have been reflected as adjustments to goodwill:

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(in thousands)

| | |
|--|---------------|
| Preliminary goodwill allocation at November 14, 2007 | \$278,586 |
| Trade accounts receivable | 1,659 |
| Other current assets | 377 |
| Property, plant, and equipment | 297 |
| Net deferred income tax assets | 715 |
| Current liabilities | 2,461 |
| Other non-current assets | 1,134 |
| Goodwill allocation at July 31, 2008 | \$285,229 |

As of July 31, 2008, the Company had not completed the final allocation of the purchase price of the acquisition. Accordingly, further changes to the fair values of the assets acquired (including, but not limited to goodwill, net deferred tax assets, trade accounts receivable and other identifiable intangible assets) and liabilities assumed (including, but not limited to insurance claims and other liabilities) will be recorded as the valuation and purchase price allocations are finalized during the remainder of the fiscal year 2008.

The results of operations for OneSource are included in the Company's Janitorial segment results beginning November 14, 2007.

The following unaudited pro forma financial information shows the combined results of continuing operations of the Company, including OneSource, as if the acquisition had occurred as of the beginning of the periods presented. The unaudited pro forma financial information is not intended to represent or be indicative of the Company's consolidated financial results of continuing operations that would have been reported had the business combination been completed as of the beginning of the periods presented and should not be taken as indicative of the Company's future consolidated results of continuing operations.

| (in thousands, except per share data) | Three Months Ended July 31, | | Nine Months Ended July 31, | |
|---|--------------------------------|-----------|-------------------------------|-------------|
| | 2008 | 2007 | 2008 | 2007 |
| Sales and other income | \$930,635 | \$901,163 | \$2,766,572 | \$2,630,727 |
| Income from continuing operations | \$ 16,344 | \$ 9,848 | \$ 37,526 | \$ 21,530 |
| Income from continuing operations per common share | | | | |
| Basic | \$ 0.32 | \$ 0.20 | \$ 0.74 | \$ 0.44 |
| Diluted | \$ 0.32 | \$ 0.19 | \$ 0.73 | \$ 0.43 |

On January 4, 2008, the Company acquired the remaining equity of Southern Management Company (Southern Management), a facility services company based in Chattanooga, Tennessee, for \$24.4 million, which includes direct acquisition costs of \$0.4 million. OneSource owned 50% of Southern Management's equity when OneSource was acquired by the Company. OneSource consolidated the results of operations of Southern Management while it owned the 50% equity interest in Southern Management. At closing, \$16.8 million was paid to the other shareholders of Southern Management and the remaining \$7.2 million was deposited into an escrow account pending confirmation of Southern Management's 2007 results of operations. In the second quarter of 2008, this \$7.2 million was paid to the other shareholders of Southern Management. Of the \$24.4 million purchase price, \$18.7 million was allocated to goodwill and the remaining \$5.7 million eliminated the minority interest. An additional \$2.9 million was paid in March 2008 to the other shareholders of Southern Management with respect to undistributed 2007 earnings. This

amount was allocated to goodwill. Southern Management was a provider of janitorial and related services to commercial, institutional and industrial facilities and schools throughout the Southern United States. Southern Management's operations are included in the Janitorial segment.

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Total additional consideration during the nine months ended July 31, 2008 for other earlier acquisitions was \$4.8 million, which includes \$0.6 million for common stock issued, which represented contingent amounts based on subsequent performance.

9. Goodwill and Other Intangibles

Goodwill. The changes in the carrying amount of goodwill for the nine months ended July 31, 2008 were as follows:

| (in thousands) | Balance as of October 31, 2007 | Goodwill Related to | | Balance as of July 31, 2008 |
|----------------|--------------------------------------|---|----------------------------------|--------------------------------|
| | | Initial Payments for Acquisitions | Contingent Amounts & Other | |
| Janitorial | \$ 156,725 | \$306,905 | \$1,845 | \$465,475 |
| Parking | 31,143 | | 1,716 | 32,859 |
| Security | 44,135 | | 618 | 44,753 |
| Engineering | 2,174 | | | 2,174 |
| Total | \$ 234,177 | \$306,905 | \$4,179 | \$545,261 |

Of the \$545.3 million carrying amount of goodwill as of July 31, 2008, \$339.5 million was not amortizable for income tax purposes because the related businesses were purchased through a tax-free exchange or stock acquisition or were acquired prior to 1991.

For the nine month period ended July 31, 2008, goodwill increased by \$285.2 million as a result of the acquisition of OneSource. The Company performs its goodwill impairment test at the beginning of the fourth quarter for each reporting unit. Additionally, throughout the year, the Company monitors its goodwill balances by assessing projections of future performance for each reporting unit and considers the effect of significant events that may impair goodwill. If the Company determines that the fair value of any of its reporting units (Janitorial, Parking, Security, Engineering) is below the reporting units carrying value, including goodwill, a goodwill impairment charge would be recognized in the period of determination.

Other Intangibles. The changes in the gross carrying amount and accumulated amortization of intangibles other than goodwill for the nine months ended July 31, 2008 were as follows:

| (in thousands) | Gross Carrying Amount | | | | Accumulated Amortization | | | |
|--------------------------------------|------------------------|---------------------------------|-----------------|-----------------------------|--------------------------|---------------------------------|-----------------|-----------------------------|
| | October 31, 2007 | Retirements and Additions | July 31 2008 | Retirements and Other | October 31, 2007 | Retirements and Additions | July 31 2008 | Retirements and Other |
| Customer contracts and relationships | \$39,379 | \$34,665 | \$ | \$74,044 | \$(17,086) | \$(6,810) | \$ | \$(23,896) |
| Trademarks and trade names | 3,850 | 300 | | 4,150 | (2,354) | (505) | | (2,859) |
| Other (contract rights, etc.) | 2,180 | 76 | | 2,256 | (1,396) | (128) | | (1,524) |
| Total | \$45,409 | \$35,041 | \$ | \$80,450 | \$(20,836) | \$(7,443) | \$ | \$(28,279) |

The customer contracts and relationships intangible assets are being amortized using the sum-of-the-years-digits method over useful lives that are consistent with the estimated useful life considerations used in the determinations of their fair values. The accelerated method of amortization reflects the pattern in which the economic benefits of the customer relationship intangible assets are expected to be realized. Trademarks and trade names are being amortized over their useful lives using the straight-line method. Other intangible assets, consisting principally of contract rights, are being amortized over the contract periods using the straight-line method.

The weighted average remaining lives as of July 31, 2008, and the amortization expense for the three and nine months ended July 31, 2008 and 2007, of intangibles other than goodwill, as well as the estimated amortization expense for such intangibles for each of the five succeeding years are as follows:

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| (\$ in thousands) | Weighted Average Remaining Life (Years) | Amortization Expense | | | | Estimated Amortization Expense | | | | |
|--------------------------------------|---|-----------------------------------|----------------|----------------------------------|----------------|--------------------------------|----------------|----------------|----------------|----------------|
| | | Three Months Ended July 31, | | Nine Months Ended July 31, | | Years Ending October 31, | | | | |
| | | 2008 | 2007 | 2008 | 2007 | 2009 | 2010 | 2011 | 2012 | 2013 |
| Customer contracts and relationships | 11.5 | \$2,312 | \$1,239 | \$6,810 | \$3,542 | \$8,405 | \$7,436 | \$6,467 | \$5,555 | \$4,676 |
| Trademarks and trade names | 6.6 | 163 | 155 | 505 | 432 | 313 | 110 | 110 | 110 | 110 |
| Other (contract rights, etc.) | 6.2 | 43 | 41 | 128 | 132 | 162 | 132 | 132 | 113 | 38 |
| Total | 11.3 | \$2,518 | \$1,435 | \$7,443 | \$4,106 | \$8,880 | \$7,678 | \$6,709 | \$5,778 | \$4,824 |

Of the \$52.2 million carrying amount of intangibles other than goodwill as of July 31, 2008, \$32.3 million was not amortizable for income tax purposes because the related businesses were purchased through tax-free stock acquisitions.

10. Line of Credit Facility

In connection with the acquisition of OneSource, the Company terminated its \$300.0 million line of credit (old Facility) on November 14, 2007 and replaced the old Facility with a new \$450.0 million five-year syndicated line of credit that is scheduled to expire on November 14, 2012 (new Facility). The new Facility was entered into among ABM, Bank of America, N.A. (BofA), as administrative agent, swing line lender, and letter of credit issuer and certain financial institutions, as lenders. The new Facility was used in part to acquire OneSource and is available for working capital, the issuance of standby letters of credit, the financing of capital expenditures, and other general corporate purposes.

Under the new Facility, no compensating balances are required and the interest rate is determined at the time of borrowing from the syndicate lenders based on the London Interbank Offered Rate (LIBOR) plus a spread of 0.625% to 1.375% or, at ABM's election, at the higher of the federal funds rate plus 0.5% and the BofA prime rate (Alternate Base Rate) plus a spread of 0.000% to 0.375%. A portion of the new Facility is also available for swing line (same-day) borrowings funded by BofA, as swing line lender, at the Interbank Offered Rate (IBOR) plus a spread of 0.625% to 1.375% or, at ABM's election, at the Alternate Base Rate plus a spread of 0.000% to 0.375%. The new Facility calls for a non-use fee payable quarterly, in arrears, of 0.125% to 0.250% of the average, daily, unused portion of the new Facility. For purposes of this calculation, irrevocable standby letters of credit issued primarily in conjunction with ABM's self-insurance program and cash borrowings are counted as use of the new Facility. The spreads for LIBOR, Alternate Base Rate and IBOR borrowings and the commitment fee percentage are based on ABM's leverage ratio. The new Facility permits ABM to request an increase in the amount of the line of credit by up to \$100.0 million (subject to receipt of commitments for the increased amount from existing and new lenders). The standby letters of credit outstanding under the old Facility have been replaced and are now outstanding under the new Facility. As of July 31, 2008, the total outstanding amounts under the new Facility in the form of cash borrowings and standby letters of credit were \$285.0 million and \$112.9 million, respectively.

The new Facility includes covenants limiting liens, dispositions, fundamental changes, investments, indebtedness, and certain transactions and payments. In addition, the new Facility also requires that ABM maintain three financial covenants: (1) a fixed charge coverage ratio greater than or equal to 1.50 to 1.0 at each fiscal quarter-end; (2) a leverage ratio of less than or equal to 3.25 to 1.0 at each fiscal quarter-end; and (3) a consolidated net worth of greater than or equal to the sum of (i) \$475.0 million, (ii) an amount equal to 50% of the consolidated net

income earned in each full fiscal quarter ending after November 14, 2007 (with no deduction for a net loss in any such fiscal quarter), and (iii) an amount equal to 100% of the aggregate increases in stockholders' equity of ABM and its subsidiaries after November 14, 2007 by reason of the issuance and sale of capital stock or other equity interests of ABM or any subsidiary, including upon any conversion of debt securities of ABM into such capital stock or other equity interests, but excluding by reason of the issuance and sale of capital stock pursuant to ABM's employee stock purchase plans, employee stock option plans and similar programs. The Company was in compliance with all covenants as of July 31, 2008.

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If an event of default occurs under the new Facility, including certain cross-defaults, insolvency, change in control, and violation of specific covenants, the lenders can terminate or suspend ABM's access to the new Facility, declare all amounts outstanding under the new Facility, including all accrued interest and unpaid fees, to be immediately due and payable, and/or require that ABM cash collateralize the outstanding letter of credit obligations.

11. Comprehensive Income

The following table presents the components of comprehensive income, net of taxes:

| (in thousands) | Three Months Ended July 31, | | Nine Months Ended July 31, | |
|---|--------------------------------|----------|-------------------------------|----------|
| | 2008 | 2007 | 2008 | 2007 |
| Net income | \$16,412 | \$11,999 | \$33,850 | \$37,425 |
| Other comprehensive income (loss): | | | | |
| Change in unrealized loss on investment | (420) | | (1,302) | |
| Foreign currency translation | (96) | 140 | (193) | 186 |
| Comprehensive income | \$15,896 | \$12,139 | \$32,355 | \$37,611 |

Actuarial gains and losses on benefit plans were not material for the three and nine months ended July 31, 2008.

12. Benefit Plans*Plans Assumed with OneSource Acquisition*

Certain current and former non-union OneSource employees are covered by a non-contributory, funded, defined benefit plan (OneSource Defined Benefit Plan). Benefits under the OneSource Defined Benefit Plan are based upon a formula, using an employee's length of service and average compensation. In 1989, the OneSource Defined Benefit Plan was frozen, so that no additional benefits are earned by plan participants.

Financial Information Applicable to the Company's Benefit Plans, including those assumed with the OneSource Acquisition

On July 31, 2008, the liabilities under the Company's defined benefit plans and deferred compensation plans, including OneSource plans, were \$13.6 million and \$17.6 million, respectively. The liabilities under the Company's defined benefit and deferred compensation plans at October 31, 2007, were \$6.4 million and \$10.2 million, respectively.

The components of net periodic cost of the Company's defined benefit plans and the post-retirement benefit plan, including participants associated with continuing operations, for the three and nine months ended July 31, 2008 and 2007, were as follows:

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| (in thousands) | Three Months Ended | | Nine Months Ended | |
|-------------------------------------|--------------------|-------|-------------------|-------|
| | July 31, | | July 31, | |
| | 2008 | 2007 | 2008 | 2007 |
| Defined Benefit Plans | | | | |
| Service cost | \$ 12 | \$ 13 | \$ 36 | \$ 16 |
| Interest | 183 | 93 | 599 | 278 |
| Amortization of actuarial loss | 167 | 30 | 487 | 91 |
| Loss on plan investment | (73) | | (259) | |
| Net periodic cost | \$289 | \$136 | \$ 863 | \$385 |
| Post-Retirement Benefit Plan | | | | |
| Service cost | \$ 5 | \$ 7 | \$ 14 | \$ 19 |
| Interest | 58 | 60 | 174 | 181 |
| Amortization of actuarial gain | (27) | (12) | (79) | (37) |
| Net periodic cost | \$ 36 | \$ 55 | \$ 109 | \$163 |

The transactions under the Company's unfunded deferred compensation plan, the unfunded director deferred compensation plan, and the funded deferred compensation plan, including participants associated with continuing operations for the three and nine months ended July 31, 2008 and 2007, were as follows:

| (in thousands) | Three Months Ended | | Nine Months Ended | |
|--------------------------------|--------------------|---------|-------------------|-----------|
| | July 31, | | July 31, | |
| | 2008 | 2007 | 2008 | 2007 |
| Participant contributions | \$ 384 | \$ 144 | \$ 1,338 | \$ 605 |
| Company contributions | \$ 36 | \$ | \$ 128 | \$ |
| Gain (loss) on plan investment | \$ (404) | \$ | \$ (668) | \$ |
| Interest accrued | \$ 135 | \$ 155 | \$ 397 | \$ 512 |
| Distributions | \$(1,140) | \$(245) | \$(4,008) | \$(1,398) |

The Company makes contributions under a number of union-sponsored multi-employer arrangements, including additional defined contribution and defined benefit plans covering OneSource employees. Contributions made for pension plans under collective bargaining agreements were \$11.7 million and \$36.0 million (which included \$1.0 million and \$5.0 million for OneSource employees, respectively) for the three and nine months ended July 31, 2008, respectively, and \$9.5 million and \$27.9 million for the three and nine months ended July 31, 2007, respectively. These plans are not administered by the Company and contributions are determined in accordance with provisions of negotiated labor contracts.

13. Segment Information

The Company was previously organized into five separate reportable operating segments. In accordance with Statement of Financial Accounting Standards (SFAS) No. 131, Disclosures about Segments of an Enterprise and Related Information, Janitorial, Parking, Security, Engineering and Lighting were reportable segments. In connection with the discontinued operation of the Lighting business (as discussed in Note 3, Discontinued Operations), the operating results of Lighting are classified as discontinued operations and, as such, are not reflected in the tables below. Segment sales and other income and operating profits of the continuing reportable segments (Janitorial, Parking, Security, and Engineering) were as follows:

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| (in thousands) | Three Months Ended | | Nine Months Ended | |
|--|--------------------|------------------|-------------------|------------------|
| | 2008 | July 31, 2007 | 2008 | July 31, 2007 |
| Sales and other income | | | | |
| Janitorial | \$ 638,508 | \$ 408,923 | \$ 1,870,096* | \$ 1,208,667 |
| Parking | 126,782 | 122,973 | 375,248 | 356,300 |
| Security | 85,347 | 81,829 | 248,573 | 240,196 |
| Engineering | 79,616 | 75,827 | 240,777 | 222,649 |
| Corporate | 382 | 1,390 | 2,016 | 4,550 |
| | \$ 930,635 | \$ 690,942 | \$ 2,736,710 | \$ 2,032,362 |
| Operating profit | | | | |
| Janitorial | \$ 31,678 | \$ 21,865 | \$ 82,464* | \$ 62,465 |
| Parking | 5,464 | 4,838 | 13,717 | 15,845 |
| Security | 2,068 | 1,937 | 4,933 | 2,603 |
| Engineering | 5,523 | 4,174 | 13,335 | 10,144 |
| Corporate | (14,788) | (16,669) | (40,767) | (37,926) |
| Operating profit | 29,945 | 16,145 | 73,682 | 53,131 |
| Interest expense | (3,338) | (105) | (11,928) | (333) |
| Income from continuing operations before income taxes | \$ 26,607 | \$ 16,040 | \$ 61,754 | \$ 52,798 |

* Includes
OneSource
results from
date of
acquisition on
November 14,
2007

Most Corporate expenses are not allocated. Such expenses primarily include the adjustments to the Company's self-insurance reserves relating to prior years, the Company's share-based compensation costs, employee severance costs associated with the integration of OneSource's operations into the Janitorial segment, and certain information technology costs. Until damages and costs are awarded or a matter is settled, the Company also accrues probable and estimable losses associated with pending litigation in Corporate.

Janitorial total assets increased from \$416.1 million on October 31, 2007 to \$1,030.7 million on July 31, 2008, primarily due to assets acquired in the purchase of OneSource.

14. Contingencies

The Company is subject to various legal and arbitration proceedings and other contingencies that have arisen in the ordinary course of business. In accordance with SFAS No. 5, Accounting for Contingencies, the Company accrues the amount of probable and estimable losses related to such matters. At July 31, 2008, the total amount of probable and estimable losses accrued for legal and other contingencies was \$4.6 million. However, the ultimate resolution of legal and arbitration proceedings and other contingencies is always uncertain. If actual losses materially exceed the

estimates accrued, the Company's financial condition and results of operations could be materially adversely affected.

15. Income Taxes

On November 1, 2007, the Company adopted the provisions of FIN 48, which provides a financial statement recognition threshold and measurement criteria for a tax position taken or expected to be taken in a tax return. Under FIN 48, the Company may recognize the tax benefit from an uncertain tax position only if it is more-likely-than-not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position should be measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. FIN 48 also provides guidance on derecognition of income tax assets and liabilities, classification of current and deferred income tax assets

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and liabilities, accounting for interest and penalties associated with tax positions, and disclosures about uncertain positions. The cumulative effect of the adoption of FIN 48 was not material.

As of November 1, 2007, the Company had \$2.4 million of unrecognized tax benefits, all of which, if recognized, would affect its effective tax rate. The Company's policy to include interest and penalties related to unrecognized tax benefits in income tax expense did not change upon the adoption of FIN 48. As of November 1, 2007, the Company had accrued interest related to uncertain tax positions of \$0.2 million, net of federal income tax benefit, on the Company's balance sheet. During the nine months ended July 31, 2008, the Company increased the unrecognized tax benefits by \$108.6 million, as a result of the OneSource acquisition, none of which, if recognized, would affect its effective tax rate because the recognition would be treated as a purchase price adjustment. The Company has recorded \$2.0 million of the unrecognized tax benefits as a current liability.

The Company's major tax jurisdiction is the United States and its U.S. federal income tax return has been examined by the tax authorities through October 31, 2004. The Company does business in almost every state, significantly in California, Texas and New York, as well as several foreign locations. In major state jurisdictions, the tax years 2004-2007 remain open and subject to examination by the appropriate tax authorities. The Company is currently being examined by the States of New York, Illinois, Minnesota and Arizona.

The estimated annual effective tax rate on income from continuing operations, excluding discrete items, for the three months ended July 31, 2008 was 38.0%, compared to the 37.5% used for the three months ended July 31, 2007. The increase was largely due to a higher estimated overall state tax rate arising from the requirement to file a combined gross margin tax return in Texas. The effective tax rate on income from continuing operations was 38.6% and 27.5% in the three months ended July 31, 2008 and 2007, respectively, and 38.6% and 32.1% in the nine months ended July 31, 2008 and 2007, respectively, due to certain discrete tax items.

The nine months ended July 31, 2007 included a total deferred tax benefit of \$1.5 million due to an increase in the Company's net deferred tax assets from the state of New York requirement to file combined returns and an increase in the estimated overall state income tax rate. Of the \$1.5 million deferred tax benefit, \$1.2 million was recorded in the third quarter of 2007. A \$0.6 million tax benefit was recorded in the first quarter of 2007 primarily due to the inclusion in the period of Work Opportunity Tax Credits attributable to 2006, but not recognized in 2006 because the program had expired and was not extended until the first quarter of 2007. Another \$0.6 million tax benefit was recorded in the third quarter of 2007 mostly for the reversal of state tax liabilities for closed years. The Work Opportunity Tax Credits attributable to 2008 and 2007 were recorded in 2008 and 2007, respectively.

The estimated annual effective tax rate on income from discontinued operations, excluding discrete items, for the three months ended July 31, 2008 was 47.6%, compared to the 41.4% used for the three months ended July 31, 2007. The effective tax rate on income from discontinued operations was 47.6% and 41.4% in the three months ended July 31, 2008 and 2007, respectively, and 10.5% and 41.4% in the nine months ended July 31, 2008 and 2007, respectively, due to certain discrete tax items. The effective tax rate for the nine month period in 2008 was a lower benefit than the expected annual rate primarily due to a portion of the goodwill impairment charge being non-deductible for tax purposes, which reduced the expected tax benefit by \$1.3 million.

16. Transition Costs

In March 2007, the Company's Board of Directors approved the establishment of a Shared Services Center in Houston, Texas to consolidate certain back office operations; the relocation of ABM Janitorial headquarters to Houston, and the Company's other business segments to Southern California; and the relocation of the Company's corporate headquarters to New York City in 2008 (collectively, the transition). The transition is intended to reduce costs and improve efficiency of the Company's operations and is planned for completion by 2011.

Certain corporate employees are entitled to severance payments upon termination in the period between March 2008 and October 2011. The initial estimated severance for terminations

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in the period between March 2008 and October 2011 was \$3.5 million. This amount was the potential severance if all corporate employees were terminated as their functions move from San Francisco to New York or Houston. As of July 31, 2008, the initial estimate was reduced to \$1.6 million as a result of the assessment by management that certain corporate activities and personnel will not be transitioned out of San Francisco as originally planned. The severance costs have been recognized in selling, general and administrative expense. No other material costs associated with the transition are planned.

The following table presents changes to the transition liability during the nine months ended July 31, 2008 (in thousands):

| Liability on October 31, 2007 | Expense | Cash Payments | Liability on July 31, 2008 |
|-------------------------------------|---------|------------------|----------------------------------|
| \$604 | \$1,262 | \$(1,382) | \$484 |

Transition liabilities due within one year of the balance sheet date are classified as other accrued liabilities.

17. Auction Rate Securities

As of July 31, 2008, the Company held investments in auction rate securities of \$22.8 million, which are classified as available-for-sale securities and are reflected at fair value. However, due to recent events in the U.S. credit markets, auction events for these securities failed commencing in August and September of 2007 and continued to fail through the third quarter of fiscal 2008. The Company has estimated the fair values of these securities utilizing discounted cash flow valuation models as of July 31, 2008. These analyses consider, among other factors, the collateral underlying the security, the creditworthiness of the issuer, the timing of expected future cash flows, including final maturity and assumptions as to when, if ever, the security might be re-financed by the issuer or have a successful auction.

For the nine months ended July 31, 2008, unrealized losses of \$2.2 million (\$1.3 million net of tax) were charged to accumulated other comprehensive loss as a result of declines in the fair value of auction rate securities. Because there is no assurance that auctions for these securities will be successful in the near term the auction rate securities are classified as long-term investments. Any future fluctuation in the fair value related to these securities that the Company deems to be temporary, including any recoveries of previous write-downs, would be recorded to accumulated other comprehensive loss, net of tax. If at any time in the future the Company determines that a decline in value is other than temporary, it will record a charge to earnings in the period of determination.

Table of Contents**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion should be read in conjunction with the consolidated financial statements of ABM Industries Incorporated (ABM, and together with its subsidiaries, the Company) included in this Quarterly Report on Form 10-Q and with the consolidated financial statements and notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations included in the Company's Annual Report on Form 10-K for the year ended October 31, 2007. All information in the discussion and references to the years are based on the Company's fiscal year, which ends on October 31, and all references to the three and nine month periods are to the three and nine month periods, which end on July 31.

Overview

The Company provides janitorial, parking, security, engineering and lighting services for thousands of commercial, industrial, institutional and retail facilities in hundreds of cities throughout the United States and Puerto Rico, as well as in British Columbia, Canada. At the beginning of 2008, the Company had five reportable segments: Janitorial, Parking, Security, Engineering and Lighting.

On August 29, 2008, the Company entered into an Asset Purchase and Sale Agreement (the Agreement), with Sylvania Lighting Services Corp. (Sylvania), a subsidiary of OSRAM SLYVANIA, to sell and transfer certain assets and liabilities of the Company's Lighting business for \$34 million in cash, subject to certain post-closing adjustments. Assets that will be retained, principally accounts receivable, are expected to be settled in accordance with their underlying terms. The transaction is expected to close by October 31, 2008. Pursuant to a transition services agreement, Sylvania will also pay the Company \$0.6 million for four months of information technology transition services following the closing of the transaction. The Company anticipates that the proceeds from the sale of the Lighting business, together with amounts anticipated to be realized over time from retained assets, consisting primarily of accounts receivable, will yield approximately \$70 million to \$75 million. Accordingly, the assets and liabilities associated with the Lighting business have been classified on the Company's Consolidated Balance Sheets as assets and liabilities of discontinued operations, as of July 31, 2008 and have been reclassified as of October 31, 2007 for comparative purposes. The results of operations of Lighting for the three and nine month periods ended July 31, 2008 and July 31, 2007 are included in the Company's Consolidated Statements of Income as Income (loss) from discontinued operations, net of taxes. In accordance with Emerging Issues Task Force (EITF) Issue No. 87-24

Allocation of Interest to Discontinued Operations, general corporate overhead expenses of \$0.3 million for both the quarters ended July 31, 2008 and 2007 and \$1.0 million and \$1.1 million for the nine months ended July 31, 2008 and 2007, respectively, which were previously included in the operating results of the Lighting business have been reallocated to the Corporate segment. The cash flows of the discontinued operations are also presented separately in the Company's Consolidated Statements of Cash Flows for the nine months ended July 31, 2008 and July 31, 2007. All corresponding prior year periods presented in the Company's Consolidated Financial Statements and the accompanying notes have been reclassified to reflect the discontinued operations presentation. The Company now has four reportable segments.

On November 14, 2007, ABM acquired OneSource Services, Inc. (OneSource), a janitorial facilities company, formed under the laws of Belize, with US operations headquartered in Atlanta, Georgia. The consideration was \$365.0 million, which was paid by a combination of current cash and borrowings from the Company's line of credit. In addition, following the closing, the Company paid in full \$21.5 million outstanding under OneSource's then-existing line of credit. The Company also incurred \$4.0 million in direct acquisition costs. With annual revenues of approximately \$825 million in the year ended March 31, 2007 and approximately 30,000 employees, OneSource was a provider of janitorial and related services, including landscaping, for more than 10,000 commercial, industrial, institutional and retail accounts in the United States and Puerto Rico, as well as in British Columbia, Canada.

OneSource's operations are included in the Janitorial segment, the largest segment of the Company's business. Including OneSource, the Janitorial segment generated over 68.3% of the Company's sales and other income (hereinafter called Sales) and over 72.1% of its operating profit before Corporate expenses in the first nine months of 2008.

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The Company expects to achieve operating margins for the OneSource business consistent with its other operations in the Janitorial segment and attain annual cost synergies between \$45 million and \$50 million. The annual cost synergies are expected to be fully implemented within 18 months after the acquisition. In 2008, the Company expects to realize between \$28 million and \$32 million of synergies before giving effect to the costs to achieve these synergies, as discussed below. This will be achieved primarily through a reduction in duplicative positions and back office functions, the consolidation of facilities, and the reduction in professional fees and other services.

The Company's Sales are substantially based on the performance of labor-intensive services at contractually specified prices. The level of Sales directly depends on commercial real estate occupancy levels. Decreases in occupancy levels reduce demand and also create pricing pressures on building maintenance and other services provided by the Company.

Janitorial and other maintenance service contracts are either fixed-price, cost-plus (*i.e.*, the customer agrees to reimburse the agreed upon amount of wages and benefits, payroll taxes, insurance charges and other expenses plus a profit percentage), time-and-material based, or square footage based. In addition to services defined within the scope of the contract, the Company also generates Sales from extra services (or tags), such as additional cleaning requirements with extra services generally providing higher margins. The profitability of fixed-price contracts is impacted by the variability of the number of work days in the quarter and square footage-based contracts are impacted by changes in vacancy rates.

The majority of the Company's contracts are for one-year periods, but are subject to termination by either party after 30 to 90 days' written notice. Upon renewal of a contract, the Company may renegotiate the price, although competitive pressures and customers' price sensitivity could inhibit the Company's ability to pass on cost increases. Such cost increases include, but are not limited to, labor costs, workers' compensation and other insurance costs, any applicable payroll taxes and fuel costs. However, for some renewals the Company is able to restructure the scope and terms of the contract to maintain or increase profit margin.

Sales have historically been the major source of cash for the Company, while payroll expenses, which are substantially related to Sales, have been the largest use of cash. Hence operating cash flows primarily depend on the Sales level and timing of collections, as well as the quality of the related receivables. The timing and level of the payments to suppliers and other vendors, as well as the magnitude of self-insured claims, also affect operating cash flows. The Company's management views operating cash flows as a good indicator of financial strength. Strong operating cash flows provide opportunities for growth both internally and through acquisitions.

The Company's growth in Sales in the first nine months of 2008 compared to the same period in 2007 is primarily attributable to the acquisition of OneSource as described above. During the period ended July 31, 2008, the Company started to notice a general decline in discretionary spending in some customer sectors and regions. Despite this weakness, the Company did experience organic growth in Sales in the first nine months of 2008, which represented not only Sales from new customers, but also expanded services or increases in the scope of work for existing customers. Achieving the desired levels of Sales and profitability will depend on the Company's ability to gain and retain, at acceptable profit margins, more customers than it loses, pass on cost increases to customers, and keep overall costs down to remain competitive, particularly against privately owned facility services companies that typically have the lower cost advantage.

In the long term, the Company expects to focus its financial and management resources on those businesses in which it can grow to be a leading national service provider. It also plans to increase Sales by expanding its services into international markets.

In the short-term, management is focused on pursuing new business, increasing operating efficiencies, and integrating its most recent acquisitions, particularly OneSource. The Company is implementing a new payroll and human resources information system and upgrading its accounting systems and expects full implementation by the end of 2009. In addition, the Company has relocated its Janitorial headquarters to Houston, relocated its corporate headquarters to New York City and is in the process of concentrating its other business units in Southern California. During the remainder of 2008,

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the Company expects to incur expenses of approximately \$6 million associated with the upgrade of the existing accounting systems, implementation of a new payroll system and human resources information system, relocation of corporate headquarters and other costs to achieve synergies with OneSource.

Liquidity and Capital Resources

| (in thousands) | July 31, 2008 | October 31, 2007 | Change |
|--|------------------|---------------------|-------------|
| Cash and cash equivalents | \$ 5,293 | \$ 136,192 | \$(130,899) |
| Working capital of continuing operations | \$ 259,268 | \$ 312,634 | \$ (53,366) |

| (in thousands) | Nine Months Ended July 31, 2008 | 2007 | Change |
|---|------------------------------------|------------|-------------|
| Net cash provided by (used in) operating activities | \$ 36,536 | \$ (9,564) | \$ 46,100 |
| Net cash used in investing activities | \$(446,519) | \$(24,261) | \$(422,258) |
| Net cash provided by financing activities | \$ 279,084 | \$ 7,149 | \$ 271,935 |

Cash provided by operations and bank borrowings have historically been used for meeting working capital requirements, financing capital expenditures and acquisitions, and paying cash dividends. As of July 31, 2008 and October 31, 2007, the Company's cash and cash equivalents totaled \$5.3 million and \$136.2 million, respectively. The cash balance at July 31, 2008 declined from October 31, 2007 primarily due to the acquisition of OneSource. The total purchase price for OneSource, including the payment in full of OneSource's pre-existing debt of \$21.5 million and direct acquisition costs of \$4.0 million, was \$390.5 million, which was paid by a combination of current cash and borrowings from the Company's line of credit. In addition, the Company paid \$27.3 million in cash, including \$0.4 million in direct acquisition costs, for the remaining equity of Southern Management Company (Southern Management). See Note 8 Acquisitions of the Notes to the Consolidated Financial Statements contained in Item 1, Financial Statements.

The Company believes that the current cash and cash equivalents, cash generated from operations and amounts available under its \$450 million line of credit will be sufficient to meet the Company's cash requirements for the long-term, except to the extent cash is required for significant acquisitions, if any.

Working Capital of Continuing Operations. Working capital of continuing operations decreased by \$53.4 million to \$259.3 million at July 31, 2008 from \$312.6 million at October 31, 2007, primarily due to the \$130.9 million decrease in cash and cash equivalents tied to the acquisition of OneSource. Additional working capital contributed by OneSource partially offset this decrease. Trade accounts receivable increased by \$132.4 million to \$481.6 million at July 31, 2008, of which \$101.0 million was attributable to OneSource. These amounts were net of allowances for doubtful accounts and sales totaling \$11.5 million and \$6.4 million at July 31, 2008 and October 31, 2007, respectively. At July 31, 2008, accounts receivable that were over 90 days past due had increased by \$14.8 million to \$42.6 million (8.6% of the total outstanding) from \$23.9 million (6.7% of the total outstanding) at October 31, 2007. Of the over 90 days past due trade receivables, \$10.2 million was attributable to OneSource.

Cash Flows from Operating Activities. Net cash provided by operating activities was \$36.5 million in the first nine months of 2008, compared to net cash used of \$9.6 million in the first nine months of 2007. The first nine months of 2007 included a \$34.9 million income tax payment relating to the \$80.0 million gain on the settlement of the World Trade Center insurance claims in the fourth quarter of 2006. Excluding the effects of the OneSource acquisition, accounts receivable in the nine months of 2008 increased \$37.8 million from the same period of 2007 primarily due to increased Sales and effects of the increases in past due accounts receivables as noted above. The effect of this increase to operating cash flows was partially offset by a \$5.7 million increase to accounts payable and accrued liabilities. Net cash provided by discontinued operating activities was \$5.9 million in the first nine months of 2008 compared to \$6.2 million used in the first nine months of 2007.

Cash Flows from Investing Activities. Net cash used in investing activities in the first nine months of 2008 was \$446.5 million, compared to \$24.3 million in the first nine months of 2007. The

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increase was primarily due to the \$390.5 million and \$27.3 million paid for OneSource and the remaining 50% of the equity of Southern Management, respectively. Cash paid for acquisitions in the first nine months of 2007 consisted of a \$7.1 million payment for the acquisition of the assets of HealthCare Parking Systems of America and \$3.0 million of contingent amounts (excluding \$0.5 million related to contingent amounts settled in stock issuances) for businesses acquired in periods prior to 2007. In addition, property, plant and equipment additions increased by \$12.7 million in the first nine months of 2008 compared to the first nine months of 2007, which mainly reflects capitalized costs associated with the upgrade of the Company's accounting systems and the implementation of a new payroll and human resources information system. Net cash provided by discontinued investing activities was \$0.2 million compared with net cash used of \$0.3 million for the nine months ended July 31, 2008 and July 31, 2007, respectively.

Cash Flows from Financing Activities. Net cash provided by financing activities was \$279.1 million in the first nine months of 2008, compared to \$7.1 million in the first nine months of 2007. In the first nine months of 2008, the Company borrowed \$285.0 million, net from the Company's line of credit primarily in connection with the acquisitions of OneSource and the remaining 50% of the equity of Southern Management.

Line of Credit. ABM has a \$450.0 million five-year syndicated line of credit that is scheduled to expire on November 14, 2012. The line of credit is available for working capital, the issuance of standby letters of credit, the financing of capital expenditures, and other general corporate purposes. See Note 10 Line of Credit Facility of the Notes to the Consolidated Financial Statements contained in Item 1, Financial Statements.

As of July 31, 2008, the total outstanding amounts under the line of credit in the form of cash borrowings and standby letters of credit were \$285.0 million and \$112.9 million, respectively. Available credit under the line of credit was \$52.1 million as of July 31, 2008.

Contingencies

The Company's operations are subject to various federal, state and/or local laws regulating the discharge of materials into the environment or otherwise relating to the protection of the environment, such as discharge into soil, water and air, and the generation, handling, storage, transportation and disposal of waste and hazardous substances. These laws generally have the effect of increasing costs and potential liabilities associated with the conduct of the Company's operations, although historically they have not had a material adverse effect on the Company's financial position, results of operations or cash flows.

The Company is also subject to various legal and arbitration proceedings and other contingencies that have arisen in the ordinary course of business, including the matters described in Part II, Item 1, Legal Proceedings. At July 31, 2008, the total amount of probable and estimable losses accrued for legal and other contingencies was \$4.6 million. However, the ultimate resolution of legal and arbitration proceedings and other contingencies is always uncertain. If actual losses materially exceed the estimates accrued, the Company's financial condition and results of operations could be materially adversely affected.

Off-Balance Sheet Arrangements

The Company is party to a variety of agreements under which it may be obligated to indemnify the other party for certain matters. Primarily, these agreements are standard indemnification arrangements in its ordinary course of business. Pursuant to these arrangements, the Company may agree to indemnify, hold harmless and reimburse the indemnified parties for losses suffered or incurred by the indemnified parties, generally its customers, in connection with any claims arising out of the services that the Company provides. The Company also incurs costs to defend lawsuits or settle claims related to these indemnification arrangements and in most cases these costs are included in its insurance program. The term of these indemnification arrangements is generally perpetual with respect to claims arising during the service period. Although the Company attempts to place limits on this indemnification reasonably related to the size of the contract, the maximum obligation may not be explicitly stated and, as

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a result, the maximum potential amount of future payments the Company could be required to make under these arrangements is not determinable.

ABM's certificate of incorporation and bylaws may require it to indemnify Company directors and officers against liabilities that may arise by reason of their status as such and to advance their expenses incurred as a result of any legal proceeding against them as to which they could be indemnified. ABM has also entered into indemnification agreements with its directors to this effect. The overall amount of these obligations cannot be reasonably estimated, however, the Company believes that any loss under these obligations would not have a material adverse effect on the Company's financial position, results of operations or cash flows. The Company currently has directors' and officers' insurance, which has a deductible of up to \$1.0 million.

Acquisitions

The operating results of businesses acquired have been included in the accompanying consolidated financial statements from their respective dates of acquisition. Acquisitions, including OneSource, made during the nine months ended July 31, 2008, are discussed in Note 8 Acquisitions of the Notes to Consolidated Financial Statements contained in Item 1. Financial Statements.

Results of Continuing Operations

Three Months Ended July 31, 2008 vs. Three Months Ended July 31, 2007

| (\$ in thousands) | Three | % of | Three | % of | Increase | Increase |
|---|-------------------------------------|--------|-------------------------------------|--------|------------|------------|
| | Months Ended July 31, 2008 | | Months Ended July 31, 2007 | | (Decrease) | (Decrease) |
| | | Sales | | Sales | \$ | % |
| Revenues | | | | | | |
| Sales and other income | \$930,635 | 100.0% | \$690,942 | 100.0% | \$239,693 | 34.7% |
| Expenses | | | | | | |
| Operating expenses and cost of goods sold | 825,855 | 88.7% | 627,113 | 90.8% | 198,742 | 31.7% |
| Selling, general and administrative | 72,317 | 7.8% | 46,249 | 6.7% | 26,068 | 56.4% |
| Amortization of intangible assets | 2,518 | 0.3% | 1,435 | 0.2% | 1,083 | 75.5% |
| Total operating expense | 900,690 | 96.8% | 674,797 | 97.7% | 225,893 | 33.5% |
| Operating profit | 29,945 | 3.2% | 16,145 | 2.3% | 13,800 | 85.5% |
| Interest expense | 3,338 | 0.4% | 105 | NM* | 3,233 | NM* |
| Income from continuing operations before income taxes | 26,607 | 2.9% | 16,040 | 2.3% | 10,567 | 65.9% |
| Provision for income taxes | 10,263 | 1.1% | 4,403 | 0.6% | 5,860 | 133.1% |
| Income from continuing operations | 16,344 | 1.8% | 11,637 | 1.7% | 4,707 | 40.4% |
| Income (loss) from discontinued operations, | 68 | NM* | 362 | 0.1% | (294) | NM* |

net of tax

| | | | | | | |
|-------------------|-----------|------|-----------|------|----------|-------|
| Net income | \$ 16,412 | 1.8% | \$ 11,999 | 1.7% | \$ 4,413 | 36.8% |
|-------------------|-----------|------|-----------|------|----------|-------|

* Not meaningful

Net Income. Net income in the third quarter of 2008 increased by \$4.4 million, or 36.8%, to \$16.4 million (\$0.32 per diluted share) from \$12.0 million (\$0.24 per diluted share) in the third quarter of 2007. Net income included income of \$0.1 million (\$0.00 per diluted share) and \$0.4 million (\$0.01 per diluted share) from discontinued operations in the third quarter of 2008 and 2007, respectively.

Income from continuing operations in the third quarter of 2008 increased by \$4.7 million, or 40.4%, to \$16.3 million (\$0.32 per diluted share) from \$11.6 million (\$0.23 per diluted share) in the third quarter of 2007. The increase was primarily a result of a \$12.5 million difference between a decrease in self insurance reserves (\$7.6 million) in the third quarter of 2008 and an increase in self-insurance reserves (\$4.9 million) in the third quarter of 2007 from the Company's evaluation of the reserves (further

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described below). In addition, operating profit from the continuing operating segments increased \$11.9 million primarily due to the acquisition of OneSource and the organic increase in Janitorial Sales. As a result of the integration of OneSource's operations into the Janitorial segment, the Company has achieved synergies through a reduction of duplicative positions and back office functions, the consolidation of facilities, and the reduction in professional fees and other services. The positive impact of these items to net income was partially offset by a \$5.9 million increase in income taxes, \$3.3 million of interest expense attributable to the financing of the OneSource and Southern Management acquisitions, \$3.1 million of expenses associated with the integration of OneSource's operations, a \$2.8 million increase in payroll and payroll-related costs, a \$2.5 million increase in information technology costs, a \$1.0 million increase in expenses related to severance, retention bonuses and new hires associated with the move of the Company's corporate headquarters to New York and a \$0.8 million increase in share-based compensation expense.

The Company performs evaluations of its self-insurance reserves during the year. The May 31, 2008 evaluation indicated favorable developments for years prior to 2008 in the workers' compensation and general liability claims that resulted in a \$7.6 million benefit. This benefit was recorded in Corporate. The comparable evaluation on May 31, 2007 indicated adverse developments in the Company's workers' compensation and general liability claims that resulted in a \$4.9 million expense.

Revenues. Sales in the third quarter of 2008 increased \$239.7 million, or 34.7%, to \$930.6 million from \$690.9 million in the third quarter of 2007, primarily due to \$211.6 million of additional sales contributed by OneSource. Excluding the impact of the OneSource acquisition, Sales increased by \$28.1 million or 4.1%, during the third quarter of 2008 compared to the third quarter of 2007, which was primarily due to new business and expansion of services in all continuing operating segments.

Operating Expenses and Cost of Goods Sold. As a percentage of Sales, gross margin was 11.3% and 9.2% in the third quarters of 2008 and 2007, respectively. The increase in gross margin percentage was primarily the result of the \$12.5 million reduction in insurance expense associated with the difference in the insurance reserve adjustments between the third quarter of 2008 and the third quarter of 2007.

Selling, General and Administrative Expenses. Selling, general and administrative expenses increased \$26.1 million, or 56.4%, in the third quarter of 2008 compared to the third quarter of 2007 primarily due to an additional \$17.0 million of OneSource expenses in the third quarter of 2008. Excluding OneSource, selling, general and administrative expenses increased \$9.1 million which includes a \$3.1 million increase in costs associated with the integration of OneSource's operations, a \$2.5 million increase in information technology costs, a \$1.0 million increase in costs related to severance, retention bonuses and new hires associated with the move of the Company's corporate headquarters to New York, and a \$0.8 million increase in share based compensation costs.

Intangible Amortization. Intangible assets amortization expense increased \$1.1 million, or 75.5%, in the third quarter of 2008 compared to the third quarter of 2007, due to the amortization of \$34.4 million allocated to customer contracts and relationships in connection with the acquisition of OneSource.

Interest Expense. Interest expense in the third quarter of 2008 was \$3.3 million compared to \$0.1 million in the third quarter of 2007. The increase is primarily the result of amounts drawn on the Company's line of credit in connection with the acquisitions of OneSource and the remaining 50% of equity of Southern Management. Included in interest expense in the third quarter of 2008 was \$0.5 million of interest accretion related to OneSource insurance claim liabilities assumed as part of the OneSource acquisition. In accordance with Statement of Financial Accounting Standards (SFAS) No. 141, Business Combinations, the insurance claim liabilities associated with the allocation of the purchase price have been recorded at their fair value at November 14, 2007, which is the present value of the expected future cash flows. These discounted liabilities are accreted to interest expense as the recorded values are brought to an undiscounted amount.

Income Taxes. The estimated annual effective tax rate on income from continuing operations, excluding discrete items, for the third quarter of 2008 was 38.0%, compared to the 37.5% used for the third quarter of 2007. The increase was largely due to a higher estimated overall state tax rate arising

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from the requirement to file a combined gross margin tax return in Texas. The effective tax rate on income from continuing operations was 38.6% and 27.5% in the third quarter of 2008 and 2007, respectively, due to certain discrete tax items.

The effective tax rate for the three month period in 2007 was lower than the expected annual rate primarily due to an increase in the Company's net deferred tax assets of \$1.5 million from the State of New York's requirement to file combined returns, of which \$1.2 million was included in the third quarter of 2007. In addition, another \$0.6 million tax benefit was recorded in the third quarter of 2007 mostly from the reversal of state tax liabilities for closed years.

Segment Information. The Company was previously organized into five separate reportable operating segments. In accordance with Statement of Financial Accounting Standards (SFAS) No. 131, Disclosures about Segments of an Enterprise and Related Information, Janitorial, Parking, Security, Engineering and Lighting were reportable segments. In connection with the discontinued operation of the Lighting business, the operating results of Lighting are classified as discontinued operations and, as such, are not reflected in the tables below.

Most Corporate expenses are not allocated. Such expenses include the adjustments to the Company's self-insurance reserves relating to prior years, employee severance costs associated with the integration of OneSource's operations into the Janitorial segment, certain information technology costs, and the Company's share-based compensation costs. Until damages and costs are awarded or a matter is settled, the Company also accrues probable and estimable losses associated with pending litigation in Corporate. Segment Sales and other income and operating profits of the continuing reportable segments (Janitorial, Parking, Security, and Engineering) were as follows:

| (\$ in thousands) | Three Months Ended July 31, | | Increase (Decrease) |
|---|-----------------------------|------------|------------------------|
| | 2008 | 2007 | |
| Sales and other income | | | |
| Janitorial | \$ 638,508 | \$ 408,923 | 56.1% |
| Parking | 126,782 | 122,973 | 3.1% |
| Security | 85,347 | 81,829 | 4.3% |
| Engineering | 79,616 | 75,827 | 5.0% |
| Corporate | 382 | 1,390 | (72.5)% |
| | \$ 930,635 | \$ 690,942 | 34.7% |
| Operating profit from continuing operations | | | |
| Janitorial | \$ 31,678 | \$ 21,865 | 44.9% |
| Parking | 5,464 | 4,838 | 12.9% |
| Security | 2,068 | 1,937 | 6.8% |
| Engineering | 5,523 | 4,174 | 32.3% |
| Corporate | (14,788) | (16,669) | (11.3)% |
| Operating profit from continuing operations | 29,945 | 16,145 | 85.5% |
| Interest expense | (3,338) | (105) | NM * |
| Income from continuing operations before income taxes | \$ 26,607 | \$ 16,040 | 65.9% |

* Not meaningful

The results of operations from the Company's segments for the quarter ended July 31, 2008, compared to the same quarter in 2007, are more fully described below.

Janitorial. Janitorial Sales increased \$229.6 million, or 56.1%, in the third quarter of 2008 compared to the third quarter of 2007 primarily due to \$211.6 million of additional revenue contributed by OneSource. Excluding the impact of the OneSource acquisition, Janitorial Sales increased by \$18.0 million, or 4.4%. All Janitorial regions, except for the Southeast region, experienced Sales growth, which was due to increased business from new customers and price increases to pass through union wage

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and benefit increases. The 2008 revenue growth included clean-up work related to Iowa floods in the third quarter of 2008.

Operating profit increased \$9.8 million, or 44.9%, during the third quarter of 2008 compared to the third quarter of 2007. The increase was primarily attributable to the acquisition of OneSource and increased Sales as noted above. The increase in operating profit includes synergies generated from the integration of OneSource's operations into the Janitorial segment. The synergies were achieved through a reduction of duplicative positions and back office functions, the consolidation of facilities, and professional fees and other services.

Parking. Parking Sales increased \$3.8 million, or 3.1%, during the third quarter of 2008 compared to the third quarter of 2007, primarily due to a \$3.3 million increase in allowance, lease and visitor parking revenues from new customers and an increased level of service to existing customers.

Operating profit increased \$0.6 million, or 12.9%, during the third quarter of 2008 compared to the third quarter of 2007 due to additional profit from higher revenues.

Security. Security Sales increased \$3.5 million, or 4.3%, in the third quarter of 2008 compared to the third quarter of 2007. The increase is primarily due to additional Sales generated from new customers specifically in the Northwest and Midwest regions and expansion of services to existing customers.

Operating profit increased \$0.1 million, or 6.8%, during the third quarter of 2008 compared to the third quarter of 2007 due to additional profit from higher sales and a reduction in insurance expense.

Engineering. Engineering Sales increased \$3.8 million, or 5.0%, during the third quarter of 2008 compared to the third quarter of 2007, primarily due to new business and expansion of services to existing customers, mainly in the Northern California and Eastern regions.

Operating profit increased by \$1.3 million, or 32.3%, in the third quarter of 2008 compared to the third quarter of 2007, primarily due to increased Sales, higher profit margins of new business compared to business replaced, and a decrease in insurance expense.

Corporate. Corporate expense decreased \$1.9 million, or 11.3%, in the third quarter of 2008 compared to the third quarter of 2007, which was primarily due to the \$12.5 million decrease in insurance expense associated with the difference in insurance reserve adjustments between the third quarter of 2008 and the third quarter of 2007 based on the Company's evaluation of the reserves. The decrease in insurance expense was partially offset by \$3.1 million in expenses associated with the integration of OneSource's operations, a \$2.8 million increase in payroll and payroll-related costs, a \$2.5 million increase in information technology expenses, a \$1.0 million increase in expenses related to severance, retention bonuses and new hires associated with the move of the Company's corporate headquarters to New York, and a \$0.8 million increase in share-based compensation expense. In accordance with EITF, Issue No. 87-24, general corporate overhead expenses of \$0.3 million for both the quarters ended July 31, 2008 and 2007 which were previously included in the operating results of the Lighting business have been reallocated to the Corporate segment.

Table of Contents*Nine Months Ended July 31, 2008 vs. Nine Months Ended July 31, 2007*

| (\$ in thousands) | Nine Months Ended July 31, 2008 | % of Sales | Nine Months Ended July 31, 2007 | % of Sales | Increase (Decrease) \$ | Increase (Decrease) % |
|--|---------------------------------------|---------------|---------------------------------------|---------------|------------------------------|-----------------------------|
| Revenues | | | | | | |
| Sales and other income | \$2,736,710 | 100.0% | \$2,032,362 | 100.0% | \$704,348 | 34.7% |
| Expenses | | | | | | |
| Operating expenses and cost of goods sold | 2,447,891 | 89.4% | 1,830,622 | 90.1% | 617,269 | 33.7% |
| Selling, general and administrative | 207,694 | 7.6% | 144,503 | 7.1% | 63,191 | 43.7% |
| Amortization of intangible assets | 7,443 | 0.3% | 4,106 | 0.2% | 3,337 | 81.3% |
| Total operating expense | 2,663,028 | 97.3% | 1,979,231 | 97.4% | 683,797 | 34.5% |
| Operating profit | 73,682 | 2.7% | 53,131 | 2.6% | 20,551 | 38.7% |
| Interest expense | 11,928 | 0.4% | 333 | NM* | 11,595 | NM* |
| Income from continuing operations before income taxes | | | | | | |
| Income taxes | 61,754 | 2.3% | 52,798 | 2.6% | 8,956 | 17.0% |
| Income taxes | 23,839 | 0.9% | 16,963 | 0.8% | 6,876 | 40.5% |
| Income from continuing operations | | | | | | |
| Income (loss) from discontinued operations, net of tax | 37,915 | 1.4% | 35,835 | 1.8% | 2,080 | 5.8% |
| Income (loss) from discontinued operations, net of tax | (4,065) | -0.1% | 1,590 | 0.1% | (5,655) | NM* |
| Net income | \$ 33,850 | 1.2% | \$ 37,425 | 1.8% | \$ (3,575) | -9.6% |

* Not meaningful

Net Income. Net income in the first nine months of 2008 decreased by \$3.6 million, or 9.6%, to \$33.9 million (\$0.66 per diluted share) from \$37.4 million (\$0.74 per diluted share) in the first nine months of 2007. Net income included a loss of \$4.1 million (\$0.08 per diluted share) and income of \$1.6 million (\$0.03 per diluted share) from discontinued operations for the first nine months of 2008 and 2007, respectively. The loss from discontinued operations experienced in the first nine months of 2008 is primarily due to a \$4.5 million charge associated with the impairment of goodwill for the Lighting business.

Income from continuing operations in the first nine months of 2008 increased by \$2.1 million, or 5.8%, to \$37.9 million (\$0.74 per diluted share) from \$35.8 million (\$0.71 per diluted share) in the first nine months of 2007. This increase was primarily due to a \$23.4 million increase in operating profit from the continuing operating segments in the first nine months of 2008 compared to the first nine months of 2007, primarily due to the acquisition of OneSource and the organic increase in Janitorial Sales. As a result of the integration of OneSource's operations into the Janitorial segment, the Company has achieved synergies through a reduction in duplicative positions and back office functions, the consolidation of facilities and the reduction in professional fees and other services. In addition,

insurance expense was \$15.5 million lower due to the difference between a decrease in self insurance reserves (\$14.8 million) in the first nine months of 2008 and an increase in self-insurance reserves (\$0.7 million) relating to prior year claims in the first nine months of 2007 as a result of the Company's evaluation of the reserves (further described below). The positive impact of these items on net income was partially offset by a \$11.7 million of interest expense attributable to the financing of the OneSource and Southern Management acquisitions, a \$6.9 million increase in income taxes, \$6.1 million of expenses associated with the integration of OneSource's operations, a \$3.9 million increase in information technology costs, a \$3.2 million increase in expenses related to severance, retention bonuses and new hires associated with the move of the Company's corporate headquarters to New York, a \$2.3 million decrease in interest income from lower cash balances and a \$1.7 million increase in costs associated with the operations of the Shared Services Center in Houston.

Evaluations covering the Company's prior years' workers' compensation, general liability and auto liability claims, excluding claims acquired from OneSource, as of January 31, 2008 and May 31, 2008 resulted in an aggregate reduction of \$14.8 million in the Company's self-insurance reserves

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recorded in the nine months ended July 31, 2008. In the nine months ended July 31, 2007, comparable January 31, 2007 evaluations resulted in a \$4.2 million reduction to insurance reserves, offset by \$4.9 million adverse developments from a May 31, 2007 evaluation. These claims were for workers compensation outside of California for years prior to 2007 which exceeded the favorable developments in the California workers compensation and general liability programs.

Revenues. Sales in the first nine months of 2008 increased \$704.3 million, or 34.7%, to \$2,736.7 million from \$2,032.4 million in the first nine months of 2007, primarily due to \$613.8 million and \$17.0 million of additional Sales contributed by OneSource and Healthcare Parking Services America, (HPSA), which was acquired on April 2, 2007, respectively. Excluding the OneSource and HPSA revenues, Sales increased by \$73.5 million or 3.6% during the first nine months of 2008 compared to the first nine months of 2007, which was primarily due to new business and expansion of services in all continuing operating segments. Parking Sales in 2007 included a \$5.0 million gain in connection with a termination of an off-airport parking garage lease.

Operating Expenses and Cost of Goods Sold. As a percentage of Sales, gross margin was 10.6% and 9.9% in the first nine months of 2008 and 2007, respectively. The increase in the gross margin percentage was primarily due to the \$15.5 million reduction in insurance expense associated with the difference in the insurance reserve adjustments between the first nine months of 2008 compared to the first nine months of 2007, partially offset by the absence of a \$5.0 million gain in Parking in connection with the termination of an off-airport parking garage lease recorded in the first nine months of 2007.

Selling, General and Administrative Expenses. Selling, general and administrative expenses increased \$63.2 million, or 43.7%, in the first nine months of 2008 compared to the first nine months of 2007, primarily due to an additional \$51.8 million of OneSource expenses in the first nine months of 2008. Excluding OneSource, selling, general and administrative expenses increased \$11.4 million, which was primarily due to \$6.1 million of expenses associated with the integration of OneSource's operations, a \$3.9 million increase in information technology expenses, a \$3.2 million increase in expenses related to severance, retention bonuses and new hires associated with the move of the Company's corporate headquarters to New York and a \$1.7 million increase in costs associated with the operations of the Shared Services Center in Houston. The impact of the increases in these items on selling, general and administrative expenses was partially offset by the absence of \$4.0 million of share-based compensation expense related to the acceleration of price-vested options recognized when target prices for ABM common stock were achieved, which was recorded in the first nine months of 2007.

Intangible Amortization. Intangible assets amortization expense increased \$3.3 million, or 81.3%, in the first nine months of 2008 compared to the first nine months of 2007, primarily due to the amortization of \$34.4 million allocated to customer contracts and relationships in connection with the acquisition of OneSource.

Interest Expense. Interest expense in the first nine months of 2008 was \$11.9 million compared to \$0.3 million in the first nine months of 2007. The increase is primarily the result of amounts drawn on the Company's line of credit in connection with the acquisitions of OneSource and the remaining 50% of equity of Southern Management. Included in interest expense in the first nine months of 2008 was \$1.5 million of interest accretion related to OneSource insurance claim liabilities assumed as part of the OneSource acquisition.

Income Taxes. The estimated annual effective tax rate on income from continuing operations, excluding discrete items, for the first nine months of 2008 was 38.0%, compared to the 37.5% used for the first nine months of 2007. The increase was largely due to a higher estimated overall state tax rate arising from the requirement to file a combined gross margin tax return in Texas. The effective tax rate on income from continuing operations was 38.6% and 32.1% in the first nine months of 2008 and 2007, respectively, due to certain discrete tax items. The nine months ended July 31, 2007 included a total deferred tax benefit of \$1.5 million due to an increase in the Company's net deferred tax assets from the state of New York requirement to file combined returns and an increase in the estimated overall state income tax rate. Of the \$1.5 million deferred tax benefit, \$1.2 million was recorded in the third quarter of 2007. A \$0.6 million tax benefit was recorded in the first quarter of 2007 primarily due to the inclusion in the period of Work Opportunity Tax Credits attributable to 2006, but not recognized in 2006 because the

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program had expired and was not extended until the first quarter of 2007. Another \$0.6 million tax benefit was recorded in the third quarter of 2007 mostly for the reversal of state tax liabilities for closed years. The Work Opportunity Tax Credits attributable to 2008 and 2007 were recorded in 2008 and 2007, respectively.

Segment Information.

| (\$ in thousands) | Nine Months Ended July 31, | | Increase (Decrease) |
|---|----------------------------|--------------|------------------------|
| | 2008 | 2007 | |
| Sales and other income | | | |
| Janitorial | \$ 1,870,096** | \$ 1,208,667 | 54.7% |
| Parking | 375,248 | 356,300 | 5.3% |
| Security | 248,573 | 240,196 | 3.5% |
| Engineering | 240,777 | 222,649 | 8.1% |
| Corporate | 2,016 | 4,550 | (55.7)% |
| | \$ 2,736,710 | \$ 2,032,362 | 34.7% |
| Operating profit from continuing operations | | | |
| Janitorial | \$ 82,464** | \$ 62,465 | 32.0% |
| Parking | 13,717 | 15,845 | (13.4)% |
| Security | 4,933 | 2,603 | 89.5% |
| Engineering | 13,335 | 10,144 | 31.5% |
| Corporate | (40,767) | (37,926) | 7.5% |
| Operating profit from continuing operations | 73,682 | 53,131 | 38.7% |
| Interest expense | (11,928) | (333) | NM * |
| Income from continuing operations before income taxes | \$ 61,754 | \$ 52,798 | 17.0% |

* Not meaningful

** Includes OneSource from date of acquisition on November 14, 2007

The results of operations from the Company's segments for the nine months ended July 31, 2008, compared to the same period in 2007, are more fully described below.

Janitorial. Janitorial Sales increased \$661.4 million, or 54.7%, during the first nine months of 2008 compared to the first nine months of 2007 primarily due to \$613.8 million of additional Sales contributed by OneSource. Excluding the impact of the OneSource acquisition, Janitorial Sales increased by \$47.6 million. All Janitorial regions, except the Southeast region, experienced Sales growth which was due to increased business from new customers and price increases to pass through of union wage and benefit increases.

Operating profit increased \$20.0 million, or 32.0%, during the first nine months of 2008 compared to the first nine months of 2007. The increase was primarily attributable to the acquisition of OneSource and increased Sales as noted above. The increase in operating profit includes synergies generated from the integration of OneSource's

operations into the Janitorial segment. The synergies were achieved through a reduction of duplicate positions and back office functions, the consolidation of facilities, and the reduction in professional fees and other services.

Parking. Parking Sales increased \$18.9 million, or 5.3%, during the first nine months of 2008 compared to the first nine months of 2007, primarily due to \$17.0 million of Sales contributed by HPSA and a \$7.0 million increase in allowance, lease and visitor parking revenues. These increases to Parking Sales, were partially offset by the absence of the \$5.0 million gain recorded in the first nine months of 2007 associated with the termination of an off-airport parking garage lease in Philadelphia.

Operating profit decreased \$2.1 million, or 13.4%, during the first nine months of 2008 compared to the first nine months of 2007 due to the absence of the \$5.0 million lease termination gain recorded in

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the first nine months of 2007, partially offset by \$1.6 million of additional profit earned on increased lease and visitor parking revenue and \$1.3 million of additional operating profit contributed by HPSA.

Security. Security Sales increased \$8.4 million, or 3.5%, during the first nine months of 2008 compared to the first nine months of 2007 primarily as a result new customers in the Northwest and Midwest regions.

Operating profit increased by \$2.3 million, or 89.5% in the first nine months of 2008 compared to the first nine months of 2007, primarily due to the absence of a \$1.7 million litigation settlement recorded in the nine months of 2007 and a reduction in insurance expense.

Engineering. Engineering Sales increased \$18.1 million, or 8.1%, during the first nine months of 2008 compared to the first nine months of 2007. All regions except for the Midwest region experienced growth in Sales primarily due to business from new customers and expansion of services to existing customers.

Operating profit increased by \$3.2 million, or 31.5%, in the first nine months of 2008 compared to the first nine months in 2007, primarily due to increased Sales, higher profit margins on the new business compared to business replaced, and a decrease in insurance expense.

Corporate. Corporate expense increased \$2.8 million, or 7.5%, in the first nine months of 2008 compared to the first nine months of 2007, which was primarily due to \$6.1 million in costs associated with the integration of OneSource's operations, a \$3.9 million increase in payroll and payroll related costs, a \$3.9 million increase in information technology costs, a \$3.2 million increase in expenses related to severance, retention bonuses and new hires associated with the move of the Company's corporate headquarters to New York and a \$1.7 million increase in costs associated with the operations of the Shared Services Center in Houston. The items that negatively impacted corporate expense were partially offset by the \$15.5 million decrease in insurance expense associated with the difference in insurance reserve adjustments between the first nine months of 2008 and the first nine months of 2007 based on the Company's evaluation of the reserves. In accordance with EITF, Issue No. 87-24, general corporate overhead expenses of \$1.0 million and \$1.1 million for the nine months ended July 31, 2008 and 2007, respectively, which were previously included in the operating results of the Lighting business have been reallocated to the Corporate segment.

Discontinued Operations

Sales from discontinued operations decreased \$1.3 million, or 5.0%, during the third quarter of 2008 compared to the third quarter of 2007, primarily due to a decrease in time and material, and special project business.

Income from discontinued operations, net of taxes was \$0.1 million in the third quarter of 2008 compared to a \$0.4 million in the third quarter of 2007.

Sales from discontinued operations decreased \$6.2 million, or 7.2%, during the first nine months of 2008 compared to the first nine months of 2007, primarily due to a decrease in time and material, and special project business. Discontinued operating loss was \$4.1 million in the first nine months of 2008 compared to a discontinued operating income of \$1.6 million in the first nine months of 2007. The difference of \$5.7 million is primarily due to the \$4.5 million charge associated with the impairment of goodwill, and the decrease in Sales. These decreases were partially offset by a decrease in selling, general, and administrative payroll expense due to fewer employees.

During the quarter ended April 30, 2008, in response to objective evidence about the implied value of goodwill relating to the Company's Lighting business, the Company performed an assessment of goodwill for impairment. The goodwill in the Company's Lighting business was determined to be impaired and a non-cash, pre-tax goodwill impairment charge of \$4.5 million was recorded on April 30, 2008, which is included in discontinued operations in the accompanying consolidated statements of income.

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The estimated annual effective tax rate on income from discontinued operations, excluding discrete items, for the three months ended July 31, 2008 was 47.6%, compared to the 41.4% for the three months ended July 31, 2007. The effective tax rate on income from discontinued operations was 47.6% and 41.4% in the three months ended July 31, 2008 and 2007, respectively, due to certain discrete tax items.

The estimated annual effective tax rate on income from discontinued operations, excluding discrete items, for the nine months ended July 31, 2008 was 47.6%, compared to the 41.4% used for the nine months ended July 31, 2007. The effective tax rate on income from discontinued operations was 10.5% and 41.4% in the nine months ended July 31, 2008 and 2007, respectively, due to certain discrete tax items. The effective tax rate for the nine month period in 2008 was a lower benefit than the expected annual rate primarily due to a portion of the goodwill impairment charge being non-deductible for tax purposes, which reduced the expected tax benefit by \$1.3 million.

Adoption of New Accounting Standards

In June 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Tax (FIN 48). FIN 48 prescribes a recognition threshold and measurement standard, as well as criteria for subsequently recognizing, derecognizing, classifying and measuring uncertain tax positions for financial statement purposes. FIN 48 also requires expanded disclosure with respect to uncertainties as they relate to income tax accounting. FIN 48 became effective for the Company as of November 1, 2007. The adoption of FIN 48 did not have a material impact on the Company's financial statements. See Note 15 Income Taxes of the Notes to Consolidated Financial Statements contained in Item 1. Financial Statements.

Recent Accounting Pronouncements

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS No. 157). SFAS No. 157 was issued to provide guidance and consistency for comparability in fair value measurements and for expanded disclosures about fair value measurements. The Company does not anticipate that SFAS No. 157 will have a material impact on the Company's consolidated financial position, results of operations or disclosures in the Company's financial statements. SFAS No. 157 will be effective beginning in fiscal year 2009.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115 (SFAS No. 159). SFAS No. 159 was issued to permit entities to choose to measure many financial instruments and certain other items at fair value. The fair value option established by SFAS No. 159 permits entities to choose to measure eligible items at fair value at specified election dates and includes presentation and disclosure requirements designed to facilitate comparisons between entities that choose different measurement attributes for similar types of assets and liabilities. If the Company chooses to adopt SFAS No. 159, the Company does not anticipate that SFAS No. 159 will have a material impact on the Company's consolidated financial position, results of operations or disclosures in the Company's financial statements. If adopted, SFAS No. 159 would be effective beginning in fiscal year 2009.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations (SFAS No. 141R). The purpose of issuing the statement was to replace current guidance in SFAS No. 141 to better represent the economic value of a business combination transaction. The changes to be effected with SFAS No. 141R from the current guidance include, but are not limited to: (1) acquisition costs will be recognized separately from the acquisition; (2) known contractual contingencies at the time of the acquisition will be considered part of the liabilities acquired measured at their fair value; all other contingencies will be part of the liabilities acquired measured at their fair value only if it is more likely than not that they meet the definition of a liability; (3) contingent consideration based on the outcome of future events will be recognized and measured at the time of the acquisition; (4) business combinations achieved in stages (step acquisitions) will need to recognize the identifiable assets and liabilities, as well as noncontrolling interests, in the acquiree, at the full amounts of their fair values; and (5) a bargain purchase (defined as a business combination in which the total acquisition-date fair value of the identifiable net assets acquired exceeds the fair value of the consideration transferred plus any noncontrolling interest in the acquiree) will require that excess to be recognized as a gain attributable to

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the acquirer. The Company anticipates that the adoption of SFAS No.141R will have an impact on the way in which business combinations will be accounted for compared to current practice. SFAS No. 141R will be effective for any business combination that occurs beginning in 2010.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51 (SFAS No. 160). SFAS No. 160 was issued to improve the relevance, comparability, and transparency of financial information provided to investors by requiring all entities to report noncontrolling (minority) interests in subsidiaries in the same way, that is, as equity in the consolidated financial statements. Moreover, SFAS No. 160 eliminates the diversity that currently exists in accounting for transactions between an entity and noncontrolling interests by requiring they be treated as equity transactions. SFAS No. 160 will be effective beginning in 2010. The Company is currently evaluating the impact that SFAS No. 160 will have on its financial statements and disclosures.

Critical Accounting Policies and Estimates

The Company's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States, which require the Company to make estimates in the application of its accounting policies based on the best assumptions, judgments, and opinions of management. For a description of the Company's critical accounting policies, see Item 7, Management's Discussion and Analysis of Financial Conditions and Results of Operations, in the Company's 2007 Annual Report on Form 10-K for the year ended October 31, 2007. There have been no significant changes to the Company's critical accounting policies and estimates during the nine months ended July 31, 2008.

Item 3. Quantitative and Qualitative Disclosures About Market Risk*Market Risk Sensitive Instruments*

The Company's primary market risk exposure is interest rate risk. The potential impact of adverse increases in this risk is discussed below. The following sensitivity analysis does not consider the effects that an adverse change may have on the overall economy nor does it consider actions the Company may take to mitigate its exposure to these changes. Results of changes in actual rates may differ materially from the following hypothetical results.

Interest Rate Risk

The Company's exposure to interest rate risk relates primarily to its cash equivalents and London Interbank Offered Rate (LIBOR) and Interbank Offered Rate (IBOR) based borrowings under the \$450.0 million five-year syndicated line of credit that expires in November 2012. At July 31, 2008, outstanding LIBOR and IBOR based borrowings of \$285.0 million represented 100% of the Company's total debt obligations. While these borrowings mature over the next 30 days, the line of credit facility the Company has in place will continue to allow it to borrow against the line of credit through November 2012. The Company anticipates borrowing similar amounts for periods of one week to one month. If interest rates increase 1% and the loan balance remains at \$285.0, the impact on the Company's results of operations for the remainder of 2008 would be approximately \$0.7 million of additional interest expense.

At July 31, 2008, the Company held investments in auction rate securities. With the liquidity issues experienced in global credit and capital markets, the Company's auction rate securities have experienced multiple failed auctions. The Company continues to earn interest at the maximum contractual rate for each security, which as a portfolio is higher than what the Company pays on outstanding borrowings. The estimated values of the five auction rate securities held by the Company are no longer at par. As of July 31, 2008, the Company had \$22.8 million in auction rate securities in the consolidated balance sheet, which is net of an unrealized loss of \$2.2 million. The unrealized loss is included in other comprehensive income as the decline in value is deemed to be temporary due primarily to the Company's ability and intent to hold these securities long enough to recover its investments.

The Company continues to monitor the market for auction rate securities and consider its impact (if any) on the fair market value of its investments. If the current market conditions continue, or the

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anticipated recovery in market values does not occur, the Company may be required to record additional unrealized losses or record an impairment charge in 2008.

The Company intends and has the ability to hold these auction rate securities until the market recovers. Based on the Company's ability to access its cash, its expected operating cash flows, and other sources of cash, the Company does not anticipate that the lack of liquidity of these investments will affect the Company's ability to operate its business in the ordinary course.

Substantially all of the operations of the Company are conducted in the United States, and, as such, are not subject to material foreign currency exchange rate risk.

Item 4. Controls and Procedures

a. Disclosure Controls and Procedures. As required by paragraph (b) of Rules 13a-15 or 15d-15 under the Securities Exchange Act of 1934 (the Exchange Act), the Company's principal executive officer and principal financial officer evaluated the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on this evaluation, these officers concluded that as of the end of the period covered by this Quarterly Report on Form 10-Q, these disclosure controls and procedures were effective to ensure that the information required to be disclosed by the Company in reports it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission and include controls and procedures designed to ensure that such information is accumulated and communicated to the Company's management, including the Company's principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of simple error or mistake.

b. Changes in Internal Control Over Financial Reporting. There were no changes in the Company's internal control over financial reporting during the quarter ended July 31, 2008 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION**Item 1. Legal Proceedings**

The Company is involved in various claims and legal proceedings of a nature considered normal to its business, as well as, from time to time, in additional matters. The Company records accruals for contingencies when it is probable that a liability has been incurred and the amount can be reasonably estimated. These accruals are adjusted periodically as assessments change or additional information becomes available.

The Company is a defendant in the following purported class action lawsuits related to alleged violations of federal or California wage-and-hour laws: (1) the consolidated cases of Augustus, Hall and Davis v. American Commercial Security Services (ACSS) filed July 12, 2005, in the Superior Court of California, Los Angeles County (L.A. Superior Ct.); (2) the consolidated cases of Bucio and Martinez v. ABM Janitorial Services filed on April 7, 2006, in the Superior Court of California, County of San Francisco; (3) the consolidated cases of Batiz/Heine v. ACSS filed on June 7, 2006, in the U.S. District Court of California, Central District (Batiz); (4) the consolidated cases of Diaz/Morales/Reyes v. Ampco System Parking filed on December 5, 2006, in L.A. Superior Ct; (5) Castellanos v. ABM Industries filed on April 5, 2007, in the U.S. District Court of California, Central District; and (6) Villacres v. ABM Security filed on August 15, 2007, in the U.S. District Court of California, Central District (Villacres); (7) Chen v. Ampco System Parking and ABM Industries filed on March 6, 2008, in the U.S. District Court of California, Southern District; (8) Khadera v. American Building Maintenance Co.-West and ABM Industries filed on March 24, 2008, in U.S District Court of Washington, Western District; (9) Hickey v. ABM Security Services filed on March 25, 2008, in the U.S. District Court of Florida, Middle District; and

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(10) Tan v. Ampco System Parking filed on July 16, 2008, in San Francisco Superior Ct. The named plaintiffs in these lawsuits are current or former employees of ABM subsidiaries who allege, among other things, that they were required to work off the clock, were not paid for all overtime, were not provided work breaks or other benefits, and/or that they received pay stubs not conforming to California law. In all cases, the plaintiffs generally seek unspecified monetary damages, injunctive relief or both. The Company believes it has meritorious defenses to these claims and intends to continue to vigorously defend itself.

In August 2005, ABM filed an action for declaratory relief, breach of contract and breach of the implied covenant of good faith and fair dealing in U.S. District Court in The Northern District of California against its insurance carriers, Zurich American Insurance Company (Zurich American) and National Union Fire Insurance Company (National Union) relating to the carriers' failure to provide coverage for ABM and one of its Parking subsidiaries. In September 2006, the Company settled its claims against Zurich American for \$400,000. Zurich American had provided \$850,000 in coverage. In early 2006, ABM paid \$6.3 million in settlement costs in the litigation with IAH-JFK Airport Parking Co., LLC and seeks to recover \$5.3 million of these settlement costs and legal fees from National Union. In September 2006, the Company lost a motion for summary adjudication filed by National Union on the issue of the duty to defend. The Company has appealed that ruling and filed its reply brief in March 2007; oral agreements were heard in July 2008. ABM's claim includes bad faith allegations for National Union's breach of its duty to defend the Company in the litigation with IAH-JFK Airport Parking Co., LLC.

Item 1A. Risk Factors**Factors That May Affect Future Results**

(Cautionary Statements Under the Private Securities Litigation Reform Act of 1995)

The disclosure and analysis in this Quarterly Report on Form 10-Q contain some forward-looking statements that set forth anticipated results based on management's plans and assumptions. From time to time, the Company (also referred to in these Risk Factors as we or us) also provides forward-looking statements in other written materials released to the public, as well as oral forward-looking statements. Such statements give our current expectations or forecasts of future events; they do not relate strictly to historical or current facts. In particular, these include statements relating to future actions, future performance or results of current and anticipated sales efforts, expenses, and the outcome of contingencies and other uncertainties, such as legal proceedings, and financial results. We try, wherever possible, to identify such statements by using words such as anticipate, believe, estimate, expect, intend, plan, project and similar expressions.

Set forth below are factors that we think, individually or in the aggregate, could cause our actual results to differ materially from past results or those anticipated, estimated or projected. We note these factors for investors as permitted by the Private Securities Litigation Reform Act of 1995. Investors should understand that it is not possible to predict or identify all such factors. Consequently, the following should not be considered to be a complete list of all potential risks or uncertainties.

OneSource and other acquisitions may divert our focus and lead to unexpected difficulties. On November 14, 2007, we acquired OneSource, which effectively increased our janitorial operations by approximately 45% (when measured by revenues). Realization of the benefits of the acquisition will depend, among other things, upon our ability to integrate the business with our Janitorial segment successfully and on schedule and to achieve the anticipated savings associated with reductions in offices, staffing and other costs. There can be no assurance that the acquisition of OneSource or any acquisition that we make in the future will provide the benefits that were anticipated when entering the transaction. The process of integrating an acquired business may create unforeseen difficulties and expenses. The areas in which we may face risks include:

Diversion of management time and focus from operating the business to acquisition integration;

The need to integrate the acquired business's accounting, information technology, human resources and other administrative systems to permit effective management and reduce expenses;

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The need to implement or improve internal controls, procedures and policies appropriate for a public company at a business that prior to the acquisition lacked some of these controls, procedures and policies;

Inability to maintain relationships with customers of the acquired business or to renew contracts with those customers upon acceptable terms or at all;

Inability to retain employees, particularly sales and operational personnel, of the acquired business;

Write-offs or impairment charges relating to goodwill and other intangible assets from the acquisition;

Larger than anticipated liabilities or unknown liabilities relating to the acquired business; and

Lower than expected valuation for assets relating to the acquired business.

In addition, pursuit of our announced strategy of international growth will entail new risks associated with currency fluctuations, international economic fluctuations, and language and cultural differences.

Our transition to new information technology systems may result in functional delays and resource constraints. Although we use centralized accounting systems, we rely on a number of legacy information technology systems, particularly our payroll systems, as well as manual processes, to operate. These systems and processes may be unable to provide adequate support for the business and create excessive reliance upon manual rather than system controls. Use of the legacy payroll systems could result, for instance, in delays in meeting payroll obligations, in difficulty calculating and tracking appropriate governmental withholding and other payroll regulatory obligations, and in higher internal and external expenses to work around these systems. Additionally, the current technology environment is unable to support the integration of acquired businesses and anticipated organic growth. Effective October 2006, we entered into the Services Agreement with IBM to obtain information technology infrastructure and support services. With IBM's assistance, we are implementing a new payroll and human resources information system, and upgrading the existing accounting systems. The upgrade of the accounting systems includes the consolidation of multiple databases, the potential replacement of custom systems and business process redesign to facilitate the implementation of shared-services functions across the Company. In addition to the risk of potential failure in each project, supporting multiple concurrent projects may result in resource constraints and the inability to complete projects on schedule. The acquisition of OneSource will necessitate information technology system integration and consolidation. We plan to continue to use the OneSource information technology systems during a transition period and will then transfer OneSource operations to our new payroll and human resources information system and the upgraded accounting systems. IBM also supports our current technology environment. While we believe that IBM's experience and expertise will lead to improvements in our technology environment, the risks associated with outsourcing include the dependence upon a third party for essential aspects of our business and risks to the security and integrity of our data in the hands of third parties. We may also have potentially less control over costs associated with necessary systems when they are supported by a third party, as well as potentially less responsiveness from vendors than employees.

Transition to a Shared Services Function could create disruption in functions affected. We have historically performed accounting functions, such as accounts payable, accounts receivable collection and payroll, in a decentralized manner through regional accounting centers in our businesses. In 2007, we began consolidating these functions in a shared services center in Houston, Texas, and in 2008, an additional facility in Atlanta, Georgia. The consolidation has taken place in certain accounting functions for Janitorial (including OneSource), Security, Engineering and the Corporate Office, and over the next two years other functions and additional business units will be moved into the shared services centers. The timing of the consolidation of different functions is tied to the upgrade of the Company's accounting system, the introduction of ancillary software and implementation of a new payroll system and human resources information system. In addition to the risks associated with technology changes, the shared services centers implementation could lead to the turnover of personnel with critical knowledge, which could impede our ability to bill customers and collect receivables and might cause customer dissatisfaction associated with an inability to respond to questions about billings and other information until new employees can be retained and fully

trained. Because the consolidation of functions in the shared services centers is tied to the upgrade of our accounting systems and implementation of a new

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payroll system and human resources information system, delays in the implementation of the technology changes would lead to delays in our ability to realize the benefits associated with the shared services centers.

The move of our corporate headquarters has led and may lead to loss of personnel and institutional knowledge, and may disrupt the continuity of control functions. In January 2008, we began to move our corporate headquarters to New York City from San Francisco. Although substantially complete, the transition will continue over the next two years. In addition, certain functions that have operated centrally from corporate headquarters, such as the finance and legal organizations, will be dispersed in a combination of corporate headquarters, division headquarters and the shared services function. These moves are increasing employee turnover, particularly in finance, legal, insurance, and human resources. The loss of personnel could lead to disruptions in control functions stemming from delays in filling vacant positions and a lack of personnel with institutional knowledge.

The sale of our Lighting business may not occur or anticipated results of the sale may not be realized. One or more conditions to closing of the sale of our Lighting business may not occur or the agreement may terminate if closing has not occurred by October 31, 2008. In the event we are unable to dispose of our Lighting business in accordance with the terms of the asset purchase agreement, we will be forced to retain a business for which we recognized a \$4.1 million net loss in the nine months ended July 31, 2008, which included a goodwill impairment charge of \$4.5 million. Furthermore, in the event we are unable to dispose of our Lighting business, we cannot predict whether we will be able to retain employees who are willing to work for a business that has previously been the subject of a proposed sale. Such loss of employees could be disruptive generally and result in the loss of sales as well as the loss of personnel with institutional knowledge. In addition, even if the sale of the Lighting business occurs, we may not realize anticipated amounts related to retained accounts receivable of the Lighting business.

A change in the frequency or severity of claims, a deterioration in claims management, the cancellation or non-renewal of primary insurance policies or a change in our customers' insurance needs could adversely affect results. Many customers, particularly institutional owners and large property management companies, prefer to do business with contractors, such as us, with significant financial resources, who can provide substantial insurance coverage. In fact, many of our clients choose to obtain insurance coverage for the risks associated with our services by being named as additional insureds under our master liability insurance policies and by seeking contractual indemnification for any damages associated with our services. In addition, pursuant to our management and service contracts, we charge certain clients an allocated portion of our insurance-related costs, including workers compensation insurance, at rates that, because of the scale of our operations and claims experience, we believe are competitive. A material change in insurance costs due to a change in the number of claims, costs or premiums could have a material effect on our operating profit. In addition, should we be unable to renew our umbrella and other commercial insurance policies at competitive rates, it would have an adverse impact on our business, as would catastrophic uninsured claims or the inability or refusal of our insurance carriers to pay otherwise insured claims. Furthermore, where we self-insure, a deterioration in claims management, whether by us or by a third party claims administrator, could increase claim costs, particularly in the workers' compensation area.

A change in estimated claims costs could affect results. We periodically evaluate estimated claims costs and liabilities to ensure that self-insurance reserves are appropriate. Additionally, we monitor new claims and claims development to assess the adequacy of insurance reserves. Trend analysis is complex and highly subjective. The interpretation of trends requires the knowledge of all factors affecting the trends that may or may not be reflective of adverse developments (*e.g.*, changes in regulatory requirements). If the trends suggest that the frequency or severity of claims incurred has increased, we might be required to record additional expenses for self-insurance liabilities. In addition, variations in estimates that cause changes in our insurance reserves may not always be related to changes in claims experience. Changes in insurance reserves as a result of our periodic evaluations of the liabilities can cause swings in operating results that may not be indicative of the operations of our ongoing business. In addition, because of the time required for the analysis, we may not learn of a deterioration in claims, particularly claims administered by a third party, until additional costs have been incurred or are projected. Because we base pricing in part on our estimated insurance costs, our prices could be higher

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or lower than they otherwise might be if better information were available resulting in a competitive disadvantage in the former case and reduced margins or unprofitable contracts in the latter.

Debt to fund the acquisition of OneSource and Southern Management, as well as any future increase in the level of debt or in interest rates, can affect our results of operations. We incurred debt to acquire OneSource and Southern Management, and any future increase in the level of debt will increase the Company's interest expense. Unless the operating income associated with the use of these funds exceeds the debt expense, borrowing money will have an adverse impact on the Company's results. In addition, incurring debt requires that a portion of cash flow from operating activities be dedicated to interest payments and principal payments at maturity. Unless the cash flows generated by OneSource and Southern Management (or future acquisitions funded by debt) exceed the required payments, debt service requirements could reduce our ability to use our cash flow to fund operations and capital expenditures, and to capitalize on future business opportunities (including additional acquisitions). Because current interest rates on our debt are variable, an increase in prevailing rates would increase our interest costs. Further, our credit facility agreement contains both financial covenants and covenants that limit our ability to engage in specified transactions, which may also constrain our flexibility.

Our ability to operate and pay our debt obligations depends upon our access to cash. Because ABM conducts business operations through operating subsidiaries, we depend on those entities to generate the funds necessary to meet financial obligations. Delays in collections or legal restrictions could restrict ABM's subsidiaries ability to make distributions or loans to ABM. The earnings from, or other available assets of, these operating subsidiaries may not be sufficient to make distributions to enable ABM to pay interest on debt obligations when due or to pay the principal of such debt at maturity. In addition, a substantial portion of our investment portfolio is invested in auction rate securities and, if an auction fails for securities in which we have invested, the investment will not be liquid. In 2007, auctions for \$25.0 million of these securities failed and such failure continued in the first nine months of 2008 and could occur in the future. In the event we need to access these funds, we will not be able to do so until a future auction is successful, the issuer redeems the outstanding securities or the securities mature (between 20 and 50 years). The estimated values of these securities are no longer at par and we have booked an unrealized loss of \$2.2 million. If the issuer of the securities is unable to successfully close future auctions and its credit rating deteriorates and if the insurers are not financially able to honor their obligations as insurer, we may be required to record additional unrealized losses or an impairment charge.

An impairment charge could have a material adverse effect on our financial condition and results of operations. Under SFAS No. 142, *Goodwill and Other Intangible Assets*, we are required to test acquired goodwill for impairment on an annual basis based upon a fair value approach, rather than amortizing it over time. Goodwill represents the excess of the amount we paid to acquire our subsidiaries and other businesses over the fair value of their net assets at the dates of the acquisitions. We have chosen to perform our annual impairment reviews of goodwill at the beginning of the fourth quarter of each fiscal year. We also are required to test goodwill for impairment between annual tests if events occur or circumstances change that would more likely than not reduce the fair value of any reporting unit below its carrying amount. In addition, we test certain intangible assets for impairment annually if events occur or circumstances change that would indicate the remaining carrying amount of these intangible assets might not be recoverable. These events or circumstances could include a significant change in the business climate, legal factors, operating performance indicators, competition, sale or disposition of a significant portion of one of our business, and other factors. If the fair market value of one of our businesses is less than its carrying amount, we could be required to record an impairment charge. The valuation of the businesses requires judgment in estimating future cash flows, discount rates and other factors. In making these judgments, we evaluate the financial health of our businesses, including such factors as market performance, changes in our customer base and operating cash flows. The amount of any impairment could be significant and could have a material adverse effect on our reported financial results for the period in which the charge is taken.

In November 2007, we acquired OneSource for an aggregate purchase price of \$390.5 million including payment of its \$21.5 million line of credit and direct acquisition costs of \$4.0 million. We paid a premium in excess of fair value of the net tangible and intangible assets of \$285.2 million as of July 31, 2008, which is reflected as goodwill in our janitorial reporting unit. We were willing to pay this premium as a result of our identification of significant

synergies that we anticipated we would realize, are realizing and expect to continue to

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realize through the acquisition. However, if we determine that we are not able to realize these expected synergies and we determine that the fair value of our janitorial reporting unit is less than its carrying amount, we would have to recognize an impairment to goodwill as a current-period expense. Because of the significant amount of goodwill recognized in connection with the OneSource acquisition, an impairment of goodwill could result in a material non-cash expense.

During the quarter ended April 30, 2008, in response to objective evidence about the implied value of goodwill relating to the Company's Lighting business, the Company performed an assessment of goodwill for impairment. The goodwill in the Company's Lighting business was determined to be impaired and a non-cash, pre-tax goodwill impairment charge of \$4.5 million was recorded on April 30, 2008, which is included in discontinued operations in the accompanying consolidated statements of income.

As of July 31, 2008, we had \$545.3 million of goodwill and \$52.2 million of other intangible assets net of accumulated depreciation. Our goodwill and other intangible assets collectively represented 37.1% of our total assets of \$1,611.5 million as of July 31, 2008. As of July 31, 2008, the Company had not completed the allocation of the purchase price of OneSource. Accordingly, further changes to the fair values of acquired goodwill and other intangible assets will be recorded as the valuation and purchase price allocations are finalized during the remainder of fiscal year 2008.

Labor disputes could lead to loss of sales or expense variations. At July 31, 2008, approximately 55% of our employees were subject to various local collective bargaining agreements, some of which will expire or become subject to renegotiation during the year. In addition, we are facing a number of union organizing drives. When one or more of our major collective bargaining agreements becomes subject to renegotiation or when we face union organizing drives, we and the union may disagree on important issues which, in turn, could lead to a strike, work slowdown or other job actions at one or more of our locations. In a market where we and a number of major competitors are unionized, but other competitors are not unionized, we could lose customers to competitors who are not unionized. A strike, work slowdown or other job action could in some cases disrupt us from providing services, resulting in reduced revenue. If declines in customer service occur or if our customers are targeted for sympathy strikes by other unionized workers, contract cancellations could result. The result of negotiating a first time agreement or renegotiating an existing collective bargaining agreement could be a substantial increase in labor and benefits expenses that we may be unable to pass through to customers for some period of time, if at all.

A decline in commercial office building occupancy and rental rates could affect sales and profitability. Our sales directly depend on commercial real estate occupancy levels. In certain geographic areas and service segments, our most profitable sales are known as tag jobs, which are services performed for tenants in buildings in which our business performs building services for the property owner or management company. A decline in occupancy rates could result in a decline in fees paid by landlords, as well as tag work, which would lower sales, and create pricing pressures and therefore lower margins. In addition, in those areas where the workers are unionized, decreases in sales can be accompanied by relative increases in labor costs if we are obligated by collective bargaining agreements to retain workers with seniority and consequently higher compensation levels and cannot pass through these costs to customers.

The financial difficulties or bankruptcy of one or more of our major customers could adversely affect results. Future sales and our ability to collect accounts receivable depend, in part, on the financial strength of customers. We estimate an allowance for accounts we do not consider collectible and this allowance adversely impacts profitability. In the event customers experience financial difficulty, and particularly if bankruptcy results, profitability is further impacted by our failure to collect accounts receivable in excess of the estimated allowance. Additionally, our future sales would be reduced by the loss of these customers.

Acquisition activity could slow. A significant portion of our historic growth has come through acquisitions and we expect to continue to acquire businesses in the future as part of our growth strategy. A slowdown in acquisitions could lead to a slower growth rate. Because new contracts frequently involve start-up costs, sales associated with acquired operations often have higher margins than sales

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associated with organic growth. Therefore, a slowdown in acquisition activity could lead to constant or lower margins, as well as lower revenue growth.

Our success depends on our ability to preserve our long-term relationships with customers. Our contracts with our customers can generally be terminated upon relatively short notice. However, the business associated with long-term relationships is generally more profitable than that from short-term relationships because we incur start-up costs with many new contracts, particularly for training, operating equipment and uniforms. Once these costs are expensed or fully depreciated over the appropriate periods, the underlying contracts become more profitable. Therefore, our loss of long-term customers could have an adverse impact on our profitability even if we generate equivalent sales from new customers.

We are subject to intense competition that can constrain our ability to gain business, as well as our profitability. We believe that each aspect of our business is highly competitive, and that such competition is based primarily on price and quality of service. We provide nearly all our services under contracts originally obtained through competitive bidding. The low cost of entry to the facility services business has led to strongly competitive markets consisting primarily of regional and local owner-operated companies, with particularly intense competition in the janitorial business in the Southeast and South Central regions of the United States. We also compete with a few large, diversified facility services and manufacturing companies on a national basis. Indirectly, we compete with building owners and tenants that can perform internally one or more of the services that we provide. These building owners and tenants have a competitive advantage in locations where our services are subject to sales tax and internal operations are not. Furthermore, competitors may have lower costs because privately owned companies operating in a limited geographic area may have significantly lower labor and overhead costs. These strong competitive pressures could impede our success in bidding for profitable business and our ability to increase prices even as costs rise, thereby reducing margins. Further, if sales decline, we may not be able to reduce expenses correspondingly.

An increase in costs that we cannot pass on to customers could affect profitability. We negotiate many contracts under which our customers agree to pay certain costs at rates that we set, particularly workers' compensation and other insurance coverage where we self insure much of our risk. If actual costs exceed the rates we set, then our profitability may decline unless we can negotiate increases in these rates. In addition, if our costs, particularly workers' compensation, other insurance costs, labor costs, payroll taxes, and fuel costs, exceed those of our competitors, we may lose business unless we establish rates that do not fully cover our costs.

Natural disasters or acts of terrorism could disrupt services. Storms, earthquakes, drought, floods or other natural disasters or acts of terrorism may result in reduced sales or property damage. Disasters may also cause economic dislocations throughout the country. In addition, natural disasters or acts of terrorism may increase the volatility of financial results, either due to increased costs caused by the disaster with partial or no corresponding compensation from customers, or, alternatively, increased sales and profitability related to tag jobs, special projects and other higher margin work necessitated by the disaster. In addition, a significant portion of Parking sales is tied to the numbers of airline passengers and hotel guests and Parking results could be adversely affected if people curtail business and personal travel as a result of any such event.

We incur significant accounting and other control costs that reduce profitability. As a publicly traded corporation, we incur certain costs to comply with regulatory requirements. If regulatory requirements were to become more stringent or if accounting or other controls thought to be effective later fail, we may be forced to make additional expenditures, the amounts of which could be material. Most of our competitors are privately owned so our accounting and control costs can be a competitive disadvantage. Should sales decline or if we are unsuccessful at increasing prices to cover higher expenditures for internal controls and audits, the costs associated with regulatory compliance will rise as a percentage of sales.

Other issues and uncertainties may include:

Unanticipated adverse jury determinations, judicial rulings or other developments in litigation or arbitration to which we are subject;

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New accounting pronouncements or changes in accounting policies;

Changes in federal (U.S.) or state immigration law that raise our administrative costs;

Labor shortages that adversely affect our ability to employ entry level personnel;

Legislation or other governmental action that detrimentally impacts expenses or reduces sales by adversely affecting our customers; and

The resignation, termination, death or disability of one or more key executives that adversely affects customer retention or day-to-day management.

We believe that the Company has the human and financial resources for business success, but future profit and cash flow can be adversely (or advantageously) influenced by a number of factors, including those listed above, any and all of which are inherently difficult to forecast. We undertake no obligation to publicly update forward-looking statements, whether as a result of new information, future events or otherwise.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On November 1, 2004, the Company acquired substantially all of the operating assets of Sentinel Guard Systems (Sentinel), a Los Angeles-based company, from Tracerton Enterprises, Inc. The initial purchase price was \$5.3 million, which included a payment of \$3.5 million in shares of ABM s common stock, the assumption of liabilities totaling approximately \$1.7 million and \$0.1 million of professional fees. Additional consideration includes contingent payments, based on achieving certain revenue and profitability targets over the three-year period beginning November 1, 2005, payable in shares of ABM s common stock. On February 13, 2008, ABM issued 25,051 shares of ABM s common stock as part of the post-closing consideration based on the performance of Sentinel for the year ended October 31, 2007. The estimated value of the shares was \$0.61 million, valued at the market price average over the year of performance. The issuance of the securities was exempt from registration under Section 4(2) and Regulation D of the Securities Act of 1933, as amended (the Securities Act), and were issued to the sole shareholder of Tracerton Enterprises, Inc. which is an accredited investor as that term is defined in Rule 501 of Regulation D under the Securities Act.

Item 5. Other Information

(a) On September 3, 2008, the Company s Board of Directors amended and restated the Company s bylaws (the Bylaws). The amendments to the Bylaws included the following:

Amendments to the advance notice provisions of Sections 2.4 and 3.7 of the Bylaws relating to the time periods for the timely submission by stockholders of business to be presented at annual meetings (submitted other than pursuant to the requirements of Rule 14a-8 under the Securities Exchange Act of 1934, as amended (the Exchange Act)) and the timely submission by stockholders of director nominations. Previously, Sections 2.4 and 3.7 of the Bylaws required that such submissions by stockholders be made not less than 60 days prior to the first anniversary of the date on which the Company first mailed its proxy materials for the preceding year s annual meeting of stockholders. As amended, Sections 2.4 and 3.7 of the Bylaws require that such submissions be made not less than 90 days nor more than 120 days prior to the anniversary date of the immediately preceding annual meeting of stockholders;

Amendments to the general rule for timely submission by stockholders of business and director nominations as described above in the event that the date of the annual meeting is advanced or delayed by a specified number of days from the anniversary date of the prior year s annual meeting of stockholders. Previously, Sections 2.4 and 3.7 of the Bylaws provided that if the date of the annual meeting was advanced by more than 30 days or delayed by more than 60 days from the prior year s meeting s anniversary date, stockholders were permitted to submit business or director nominations so long as such business or nomination was received by the Company no later than the close of business on the later of the 60th day prior to the date of mailing of proxy materials or the 10th day following the day on which public announcement of the date of the annual meeting was first

made. As amended, Sections 2.4 and 3.7 of the Bylaws provide that if the date of the annual meeting of

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stockholders is called for a date that is not within 25 days before or after the anniversary date of the immediately preceding annual meeting, stockholders are permitted to submit business or director nominations so long as such business or nomination is received by the Company no later than the close of business on the 10th day following the day on which such notice of the date of the annual meeting was mailed or public announcement of the date of the annual meeting was made, whichever first occurs;

Amendments to Sections 2.4 and 3.7 of the Bylaws to add a requirement that a stockholder submitting business or nominating directors fully disclose such stockholder's (or director nominee's, if applicable) beneficial ownership of the Company's common stock, as well as such stockholder's (or director nominee's, if applicable) ownership of, among other things, derivative instruments, swaps, options, warrants, short interests, hedges or profit interests or other transactions entered into by or on behalf of such stockholder (or director nominee, if applicable) with respect to the stock of the Company and whether any other agreement, arrangement or understanding (including any short position or any borrowing or lending of shares of stock) has been made by or on behalf of such stockholder (or director nominee, if applicable), the effect or intent of any of the foregoing being to mitigate loss to, or manage risk of stock price changes for, such stockholder or to increase the voting power or pecuniary or economic interest of such stockholder with respect to the Company's stock;

Certain other amendments to Sections 2.4 and 3.7 of the Bylaws;

Amendment to Section 2.9 of the Bylaws permitting the chairman of any meeting of stockholders to adjourn the meeting at the request of the Company's Board of Directors if the Board determines that adjournment is necessary or appropriate to enable stockholders to fully consider information which the Board determines has not been made sufficiently or timely available to stockholders or is otherwise in the best interests of stockholders;

Addition of a new Article IX of the Bylaws relating to the Company's stock, including procedures to be followed with respect to (i) the issuance of stock certificates, (ii) lost stock certificates, (iii) the transfer of stock on the books of the Company and (iv) the record date for the declaration of dividends; and

Certain other changes throughout the Bylaws, including clarifying and conforming changes.

With respect to the Company's 2009 annual meeting of stockholders, as a result of an amendment to Section 2.4 of the Bylaws described above, in order for proposals of stockholders made other than pursuant to Rule 14a-8 under the Exchange Act to be considered timely within the meaning of Rule 14a-4(c) under the Exchange Act, such proposals must be received by the Company's Corporate Secretary at 551 Fifth Avenue, Suite 300, New York, New York 10176 not later than December 4, 2008. Additionally, with respect to the Company's 2009 annual meeting of stockholders, as a result of such amendment described above, Section 2.4 of the Bylaws requires that proposals of stockholders made other than pursuant to Rule 14a-8 under the Exchange Act must be submitted and received, in accordance with requirements of the Bylaws, not later than December 4, 2008 nor earlier than November 4, 2008.

In addition, as a result of an amendment to Section 3.7 of the Bylaws described above, Section 3.7 of the Bylaws requires that stockholder nominations of directors in connection with the 2009 annual meeting of stockholders be submitted and received, at the address set forth above, not later than December 4, 2008 nor earlier than November 4, 2008.

The foregoing description of the Bylaws does not purport to be complete and is qualified in its entirety by reference to the amended and restated Bylaws, a copy of which has been filed as an exhibit to this Quarterly Report on Form 10-Q and is expressly incorporated by reference herein.

- (b) On September 3, 2008, the Company's Board of Directors amended the Company's Corporate Governance Principles (the "Principles") to require that if a stockholder wishes to recommend a candidate to the Board for consideration by the Board's Governance Committee, such

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recommendation must be sent to the Corporate Secretary at 551 Fifth Avenue, Suite 300, New York, New York 10176, and must be received not less than 120 days before the anniversary of the date on which the Company's proxy statement was released to stockholders in connection with the previous year's annual meeting of stockholders. A copy of the Principles, as amended, appears on the Company's website at <http://www.abm.com>.

Item 6. Exhibits

See Exhibit Index.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ABM Industries Incorporated

September 8, 2008

/s/ James S. Lusk
James S. Lusk
Executive Vice President and
Chief Financial Officer
(Duly Authorized Officer)

September 8, 2008

/s/ Joseph F. Yospe
Joseph F. Yospe
Senior Vice President, Controller and
Chief Accounting Officer
(Principal Accounting Officer)

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EXHIBIT INDEX

- 3.2 Bylaws, as amended September 3, 2008
- 10.1 2006 Equity Incentive Plan, as amended and restated June 3, 2008.
- 10.2 Statement of Terms and Conditions Applicable to Options, Restricted Stock, Restricted Stock Units and Performance Shares Granted to Employees Pursuant to the 2006 Equity Incentive Plan, as amended and restated June 3, 2008.
- 10.3 Statement of Terms and Conditions Applicable to Options, Restricted Stock and Restricted Stock Units Granted to Directors Pursuant to the 2006 Equity Incentive Plan, as amended and restated June 3, 2008.
- 10.4 Supplemental Executive Retirement Plan, as amended and restated June 3, 2008.
- 10.5 Service Award Benefit Plan, as amended and restated June 3, 2008.
- 10.6 Executive Officer Incentive Plan, as amended and restated June 3, 2008.
- 10.7 Executive Severance Pay Policy, as amended and restated June 3, 2008.
- 10.8 Amended and Restated Employment Agreement dated July 15, 2008 by and between ABM Industries Incorporated and Henrik C. Slipsager (incorporated by reference from Exhibit 10.1 to the registrant's Form 8-K Current Report dated July 15, 2008 (File No.1-8929)).
- 10.9 Amended and Restated Severance Agreement dated July 15, 2008 by and between ABM Industries Incorporated and Henrik C. Slipsager (incorporated by reference from Exhibit 10.2 to the registrant's Form 8-K Current Report dated July 15, 2008 (File No. 1-8929)).
- 10.10 Form of Amended Executive Employment Agreement (incorporated by reference from Exhibit 10.1 to the registrant's Form 8-K Current Report dated August 8, 2008 (File No.1-8929)).
- 31.1 Certification of Chief Executive Officer pursuant to Securities Exchange Act of 1934 Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer pursuant to Securities Exchange Act of 1934 Rule 13a-14(a) or 15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certifications pursuant to Securities Exchange Act of 1934 Rule 13a-14(b) or 15d-14(b) and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002