CVB FINANCIAL CORP Form 10-Q November 05, 2009

#### FORM 10-Q UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

### **DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2009

or

O	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the tra	ansition period from to
	Commission File Number: 0-10140
	CVB FINANCIAL CORP.
	(Exact name of registrant as specified in its charter)

California
(State or other jurisdiction of incorporation or organization)

95-3629339 (I.R.S. Employer Identification No.)

701 North Haven Ave, Suite 350, Ontario, California

91764

(Address of Principal Executive Offices)

(Zip Code)

(Registrant s telephone number, including area code) (909) 980-4030

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer, non-accelerated filer or smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer o

Non-accelerated filer o

(Do not check if a smaller reporting company o company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Number of shares of common stock of the registrant: 106,231,511 outstanding as of November 03, 2009.

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# PART I FINANCIAL INFORMATION (UNAUDITED) ITEM 1. FINANCIAL STATEMENTS CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

#### (unaudited)

#### **Dollar amounts in thousands**

A SSETS		September 30, 2009	December 31, 2008		
ASSETS Cash and due from banks	\$	222,158	\$	95,297	
		·			
Investment securities available-for-sale		2,285,456		2,493,476	
Investment securities held-to-maturity Federal Funds Sold and		4,237		6,867	
Interest-bearing balances due from depository institutions		150,285		285	
Investment in stock of Federal Home Loan Bank (FHLB)		93,240		93,240	
Loans and lease finance receivables		3,600,087		3,736,838	
Allowance for credit losses		(87,316)		(53,960)	
Net Loans and lease finance receivables		3,512,771		3,682,878	
Total earning assets		6,045,989		6,276,746	
Premises and equipment, net		42,285		44,420	
Bank owned life insurance		108,744		106,366	
Accrued interest receivable		27,430		28,519	
Intangibles		8,763		11,020	
Goodwill		55,097		55,097	
Other assets		35,799		32,186	
TOTAL ASSETS	\$	6,546,265	\$	6,649,651	
LIABILITIES AND STOCKHOLDERS EQUITY					
Liabilities:					
Deposits: Noninterest-bearing	\$	1,416,558	\$	1,334,248	
Interest-bearing	Φ	2,623,213	Ф	2,173,908	
interest-ocaring		2,023,213		2,173,900	
Total deposits		4,039,771		3,508,156	
Demand Note to U.S. Treasury		3,441		5,373	
Repurchase agreements		710,326		607,813	
Borrowings		955,000		1,737,660	
Accrued interest payable		8,420		9,741	
Deferred compensation		9,136		8,985	
Junior subordinated debentures		115,055		115,055	
Other liabilities		53,606		41,976	

TOTAL LIABILITIES	5,894,755	6,034,759
COMMITMENTS AND CONTINGENCIES		
Stockholders Equity:		
Preferred stock, authorized, 20,000,000 shares without par; none issued or		
outstanding		121,508
Common stock, authorized, 122,070,312 shares without par; issued and		
outstanding 106,231,511 (2009) and 83,270,263 (2008)	492,014	364,469
Retained earnings	112,596	100,184
Accumulated other comprehensive income, net of tax	46,900	28,731
Total stockholders equity	651,510	614,892
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 6,546,265	\$ 6,649,651
See accompanying notes to the consolidated financial statements.		

## CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS (unaudited)

#### Dollar amounts in thousands, except per share

	For the Three Months Ended September 30,		For the Nine Months Ended September 30		
<b>T</b>	2009	2008	2009	2008	
Interest income:	¢ 50 561	¢ 52.054	¢ 140 0 <b>5</b> 0	¢ 150 211	
Loans, including fees Investment securities:	\$ 50,561	\$ 52,954	\$ 149,858	\$ 159,211	
Taxable	18,278	22,142	59,848	65,448	
Tax-preferred	6,749	7,036	20,560	21,336	
1 ax-preferred	0,749	7,030	20,300	21,330	
Total investment income	25,027	29,178	80,408	86,784	
Dividends from FHLB stock	195	1,367	195	3,666	
Federal funds sold and Interest bearing deposits with	-7-	_,,	-,-	2,000	
other institutions	136	8	195	34	
Total interest income	75,919	83,507	230,656	249,695	
Interest expense:					
Deposits	5,934	7,417	18,963	28,233	
Borrowings	14,265	25,365	44,367	74,552	
Junior subordinated debentures	914	1,713	3,133	5,286	
Total interest expense	21,113	34,495	66,463	108,071	
Net interest income before provision for credit losses	54,806	49,012	164,193	141,624	
Provision for credit losses	13,000	4,000	55,000	8,700	
	•				
Net interest income after provision for credit losses	41,806	45,012	109,193	132,924	
Other operating income:					
Impairment loss on investment securities	(1,850)		(1,850)		
Less: Noncredit-related impairment loss recorded in			· · · · · ·		
other comprehensive income	1,618		1,618		
Net impairment loss on investment securities					
recognized in earnings	(232)		(232)		
Service charges on deposit accounts	3,720	3,829	11,080	11,381	
Trust and Investment Services	1,682	2,019	4,948	5,906	
Bankcard services	605	580	1,725	1,779	
BOLI income	685	932	2,081	3,151	
Other	1,744	1,013	3,120	2,999	
Gain on sale of securities	6,898		28,446		
		_	_		
Total other operating income	15,102	8,373	51,168	25,216	
0.1					

Other operating expenses:

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Salaries and employee benefits	15,618	15,943	46,814	46,987
Occupancy and Equipment	4,330	4,811	13,199	14,430
Professional services	1,646	1,600	4,998	5,015
Amortization of intangibles	734	898	2,257	2,694
Other	7,517	5,805	26,953	18,708
Total other operating expenses	29,845	29,057	94,221	87,834
Earnings before income taxes	27,063	24,328	66,140	70,306
Income taxes	7,741	6,868	17,789	19,510
Net earnings	\$ 19,322	\$ 17,460	\$ 48,351	\$ 50,796
Preferred stock dividend and other reductions	8,838	23	12,879	67
Net earnings allocated to common shareholders	\$ 10,484	\$ 17,437	\$ 35,472	\$ 50,729
Comprehensive income	\$ 41,749	\$ 6,949	\$ 66,520	\$ 30,437
Basic earnings per common share	\$ 0.10	\$ 0.21	\$ 0.40	\$ 0.61
Diluted earnings per common share	\$ 0.10	\$ 0.21	\$ 0.40	\$ 0.61
Cash dividends per common share	\$ 0.085	\$ 0.085	\$ 0.255	\$ 0.255

See accompanying notes to the consolidated financial statements.

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### CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY AND COMPREHENSIVE INCOME

#### (Unaudited)

#### Amounts and shares in thousands

	Common					nulated ther		
	Shares Outstanding	Preferred Stock	Common Stock	Retained ( Earnings	Compr		prehensive ncome	Total
Balance January 1,	8			8				
2009	83,270	\$ 121,508	\$ 364,469	\$ 100,184	\$ 2	28,731		\$ 614,892
Repurchase of								
Preferred Stock		(130,000)						(130,000)
Amortization of								
preferred stock				(0.40-)				
discount		8,492		(8,492)				
Issuance of Common	22.655		126.066					126.066
Stock	22,655		126,066					126,066
Proceeds from								
exercise of stock	307		280					280
options Tax benefit from	307		200					200
exercise of stock								
options			62					62
Stock-based			02					02
Compensation								
Expense			1,137					1,137
Cash dividends			,					,
declared								
Common (\$0.255 per								
share)				(23,174)				(23,174)
Preferred				(4,273)				(4,273)
Comprehensive								
income:								0
Net earnings				48,351			\$ 48,351	48,351
Other comprehensive								
gain:								0
Unrealized gain on								0
securities								0
available-for-sale,					1	10 107	10 107	10 107
net Non-credit-related					]	19,107	19,107	19,107
impairment loss on								
investment securities								
recorded in the								
current year, net						(938)	(938)	(938)
Tarrent jeur, net						(250)	(250)	(230)
							\$ 66,520	

### Comprehensive income

Balance

**September 30, 2009** 106,232 \$ \$492,014 \$112,596 \$ 46,900 \$ 651,510

	Common				umulated Other			
	Shares	Common	Retained		prehensive		-	T-4-1
Balance January 1,	Outstanding	Stock	Earnings		Loss		ncome	Total
2008	83,165	\$ 354,249	\$ 66,569	\$	4,130			\$ 424,948
Issuance of common	05,105	Ψ 33 1,2 19	Ψ 00,507	Ψ	1,130			Ψ 12 1,5 10
stock	176	606						606
Repurchase of common								
stock	(71)	(650)						(650)
Tax benefit from exercise								
of stock options		172						172
Stock-based								
Compensation Expense		1,117						1,117
Adoption of EITF 06-4								
Split Dollar Life								
Insurance			(571)					(571)
Cash dividends (\$0.255			(21 220)					(21, 220)
per share)			(21,239)					(21,239)
Comprehensive income:			50.706			\$	50.706	50.706
Net earnings			50,796			Ф	50,796	50,796
Other comprehensive loss:								
Unrealized loss on								
securities								
available-for-sale, net					(20,359)		(20,359)	(20,359)
available for sale, net					(20,55)		(20,55)	(20,337)
Comprehensive income						\$	30,437	
Balance September 30, 2008	83,270	\$ 355,494	\$ 95,555	\$	(16,229)			\$ 434,820

	At September 30,		
	2009	2008	
Disclosure of reclassification amount			
Unrealized gain/(loss) on securities arising during the period	\$ 59,540	\$ (35,101)	
Tax (benefit)/expense	(25,007)	14,742	
Less:			
Reclassification adjustment for net gain on securities included in net income	(28,214)		
Add:			
Tax expense on reclassification adjustments	11,850		
Net unrealized gain/(loss) on securities	\$ 18,169	\$ (20,359)	

See accompanying notes to the consolidated financial statements.

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## CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

#### **Dollar amounts in thousands**

	For the Nin Ended Sept 2009	
CASH FLOWS FROM OPERATING ACTIVITIES:		
Interest and dividends received	\$ 230,996	\$ 247,921
Service charges and other fees received	22,407	25,195
Interest paid	(67,785)	(103,215)
Cash paid to vendors and employees	(81,618)	(84,264)
Income taxes paid	(34,586)	(19,346)
Net cash provided by operating activities	69,414	66,291
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from sales of investment securities	459,092	
Proceeds from repayment of investment securities	296,052	262,540
Proceeds from maturity of investment securities	153,562	25,244
Purchases of investment securities	(790,231)	(328,089)
Purchases of FHLB stock		(12,371)
Net decrease/(increase) in loans and lease finance receivables	111,125	(98,568)
Proceeds from sales of premises and equipment	234	110
Proceeds from sales of other real estate owned	12,823	
Purchase of premises and equipment	(3,297)	(2,966)
Other, net	(410)	(293)
Net cash provided by/(used in) investing activities	238,950	(154,393)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net increase/(decrease) in transaction deposits	338,369	(93,208)
Net increase/(decrease) in time deposits	193,246	(75,600)
Advances from Federal Home Loan Bank		450,000
Repayment of advances from Federal Home Loan Bank	(600,000)	(100,000)
Net decrease in other borrowings	(184,592)	(93,708)
Net increase in repurchase agreements	102,513	24,664
Cash dividends on preferred stock	(4,273)	
Cash dividends on common stock	(23,174)	(21,239)
Repurchase of preferred stock	(130,000)	
Issuance of common stock	126,066	(650)
Proceeds from exercise of stock options	280	606
Tax benefit related to exercise of stock options	62	172
Net cash (used in)/provided by financing activities	(181,503)	91,037
NET INCREASE IN CASH AND CASH EQUIVALENTS	126,861	2,935
CASH AND CASH EQUIVALENTS, beginning of period	95,297	89,486

CASH AND CASH EQUIVALENTS, end of period

\$ 222,158

\$ 92,421

See accompanying notes to the consolidated financial statements.

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## CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued) (unaudited)

#### **Dollar amounts in thousands**

	For the Nir Ended Sept 2009	
RECONCILIATION OF NET EARNINGS TO NET CASH PROVIDED BY		
OPERATING ACTIVITIES:		
Net earnings	\$ 48,351	\$ 50,796
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Gain on sale of investment securities	(28,446)	
Loss on sale of premises and equipment	53	169
Gain on sale of other real estate owned	(512)	
Credit-related impairment loss on investment securities held-to-maturity	232	
Increase from bank owned life insurance	(2,081)	(3,151)
Net amortization of premiums on investment securities	1,715	1,205
Provisions for credit losses	55,000	8,700
Stock-based compensation	1,137	1,117
Depreciation and amortization	7,401	8,290
Change in accrued interest receivable	1,089	934
Change in accrued interest payable	(1,320)	4,856
Change in other assets and liabilities	(13,205)	(6,625)
Total adjustments	21,063	15,495
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 69,414	\$ 66,291
SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING ACTIVITIES Transfer from loans to Other Real Estate Owned See accompanying notes to the consolidated financial statements.	\$ 7,644	\$ 1,927

#### CVB FINANCIAL CORP. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

For the nine months ended September 30, 2009 and 2008

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying condensed consolidated unaudited financial statements and notes thereto have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission for Form 10-Q and conform to practices within the banking industry and include all of the information and disclosures required by accounting principles generally accepted in the United States of America for interim financial reporting. The results of operations for the nine months ended September 30, 2009 are not necessarily indicative of the results for the full year. These financial statements should be read in conjunction with the financial statements, accounting policies and financial notes thereto included in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2008 filed with the Securities and Exchange Commission. In the opinion of management, the accompanying condensed consolidated unaudited financial statements reflect all adjustments (consisting only of normal recurring adjustments), which are necessary for a fair presentation of financial results for the interim periods presented. A summary of the significant accounting policies consistently applied in the preparation of the accompanying consolidated financial statements follows.

Principles of Consolidation The consolidated financial statements include the accounts of CVB Financial Corp. (the Company ) and its wholly owned subsidiary: Citizens Business Bank (the Bank ) after elimination of all intercompany transactions and balances. The Company also has three inactive subsidiaries: CVB Ventures, Inc.; Chino Valley Bancorp; and Orange National Bancorp. The Company is also the common stockholder of CVB Statutory Trust II, CVB Statutory Trust II, CVB Statutory Trust II and FCB Trust II. CVB Statutory Trusts I and II were created in December 2003 and CVB Statutory Trust III was created in January 2006 to issue trust preferred securities in order to raise capital for the Company. The Company acquired FCB Trust II through the acquisition of First Coastal Bancshares (FCB). These trusts do not meet the criteria for consolidation.

*Nature of Operations* The Company s primary operations are related to traditional banking activities, including the acceptance of deposits and the lending and investing of money through the operations of the Bank. The Bank also provides automobile and equipment leasing to customers through its Citizens Financial Services Division and trust services to customers through its CitizensTrust Division. The Bank s customers consist primarily of small to mid-sized businesses and individuals located in San Bernardino County, Riverside County, Orange County, Los Angeles County, Madera County, Fresno County, Tulare County, Kern County and San Joaquin County. The Bank operates 41 Business Financial Centers and 5 Commercial Banking Centers with its headquarters located in the city of Ontario.

The Company s operating business units have been combined into two main segments: (i) Business Financial and Commercial Banking Centers and (ii) Treasury. Business Financial and Commercial Banking Centers (branches) are comprised of loans, deposits, and products and services the Bank offers to the majority of its customers. The other segment is Treasury, which manages the investment portfolio of the Company. The Company s remaining centralized functions and eliminations of inter-segment amounts have been aggregated and included in Other.

The internal reporting of the Company considers all business units. Funds are allocated to each business unit based on its need to fund assets (use of funds) or its need to invest funds (source of funds). Net income is determined based on the actual net income of the business unit plus the allocated income or expense based on the sources and uses of funds for each business unit. Non-interest income and non-interest expense are those items directly attributable to a business unit.

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FASB Accounting Standards Codification The FASB has issued FASB Statement No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles. Statement 168 establishes the FASB Accounting Standards Codification as the single source of authoritative U.S. generally accepted accounting principles (GAAP) recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. The Codification supersedes all existing non-SEC accounting and reporting standards. All other nongrandfathered, non-SEC accounting literature not included in the Codification will become nonauthoritative.

Following the Codification, the Board will not issue new standards in the form of Statements, FASB Staff Positions or Emerging Issues Task Force Abstracts. Instead, it will issue Accounting Standards Updates, which will serve to update the Codification, provide background information about the guidance and provide the basis for conclusions on the changes to the Codification.

GAAP is not intended to be changed as a result of the FASB s Codification project, but it will change the way the guidance is organized and presented. As a result, these changes will have a significant impact on how companies reference GAAP in their financial statements and in their accounting policies for financial statements issued for interim and annual periods ending after September 15, 2009.

*Cash and due from banks* Cash on hand, cash items in the process of collection, and amounts due from correspondent banks and the Federal Reserve Bank are included in Cash and due from banks.

Investment Securities The Company classifies as held-to-maturity those debt securities that the Company has the positive intent and ability to hold to maturity. Securities classified as trading are those securities that are bought and held principally for the purpose of selling them in the near term. All other debt and equity securities are classified as available-for-sale. Securities held-to-maturity are accounted for at cost and adjusted for amortization of premiums and accretion of discounts. Trading securities are accounted for at fair value with the unrealized gains and losses being included in current earnings. Available-for-sale securities are accounted for at fair value, with the net unrealized gains and losses, net of income tax effects, presented as a separate component of stockholders—equity. Realized gains and losses on sales of securities are recognized in earnings at the time of sale and are determined on a specific-identification basis. Purchase premiums and discounts are recognized in interest income using the effective-yield method over the terms of the securities. For mortgage-backed securities (MBS), the amortization or accretion is based on estimated average lives of the securities. The lives of these securities can fluctuate based on the amount of prepayments received on the underlying collateral of the securities. The Company—s investment in Federal Home Loan Bank (FHLB) stock is carried at cost.

At each reporting date, securities are assessed to determine whether there is an other-than-temporary impairment. Other-than-temporary impairment on investment securities is recognized in earnings when there are credit losses on a debt security for which management does not intend to sell and for which it is more-likely-than-not that the Company will not have to sell prior to recovery of the noncredit impairment. In those situations, the portion of the total impairment that is attributable to the credit loss would be recognized in earnings, and the remaining difference between the debt security s amortized cost and its fair value would be included in other comprehensive income.

Loans and Lease Finance Receivables Loans and lease finance receivables are reported at the principal amount outstanding, less deferred net loan origination fees. Interest on loans and lease finance receivables is credited to income based on the principal amount outstanding. Interest income is not recognized on loans and lease finance receivables when collection of interest is deemed by management to be doubtful. In the ordinary course of business, the Company enters into commitments to extend credit to its customers. These commitments are not reflected in the accompanying consolidated financial statements. As of September 30, 2009, the Company had entered into commitments with certain

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customers amounting to \$559.5 million compared to \$642.7 million at December 31, 2008. Letters of credit at September 30, 2009 and December 31, 2008, were \$69.8 million and \$63.1 million, respectively.

The Bank receives collateral to support loans, lease finance receivables, and commitments to extend credit for which collateral is deemed necessary. The most significant categories of collateral are real estate, principally commercial and industrial income-producing properties, real estate mortgages, and assets utilized in agribusiness.

Nonrefundable fees and direct costs associated with the origination or purchase of loans are deferred and netted against outstanding loan balances. The deferred net loan fees and costs are recognized in interest income over the loan term using the effective-yield method.

Provision and Allowance for Credit Losses The determination of the balance in the allowance for credit losses is based on an analysis of the loan and lease finance receivables portfolio using a systematic methodology and reflects an amount that, in management s judgment, is adequate to provide for probable credit losses inherent in the portfolio, after giving consideration to the character of the loan portfolio, current economic conditions, past credit loss experience, and such other factors that would deserve current recognition in estimating inherent credit losses. The estimate is reviewed quarterly by the Board of Directors and management and periodically by various regulatory entities and, as adjustments become necessary, they are reported in earnings in the periods in which they become known. The provision for credit losses is charged to expense. During the first nine months of 2009, we recorded a provision for credit losses of \$55.0 million. The allowance for credit losses was \$87.3 million as of September 30, 2009.

In addition to the allowance for credit losses, the Company also has a reserve for undisbursed commitments for loans and letters of credit. This reserve is carried in the liabilities section of the balance sheet in other liabilities. Provisions to this reserve are included in other expense. For the first nine months of 2009, the Company recorded an increase of \$1.8 million in the reserve for undisbursed commitments. As of September 30, 2009, the balance in this reserve was \$6.0 million.

A loan for which collection of principal and interest according to its original terms is not probable is considered to be impaired. The Company s policy is to record a specific valuation allowance, which is included in the allowance for credit losses, or charge off that portion of an impaired loan that exceeds its fair value. Fair value is usually based on the value of underlying collateral.

At September 30, 2009, the Company had impaired loans of \$61.1 million. Of this amount, \$15.7 million consisted of non-accrual residential construction and land loans, \$19.6 million in non-accrual commercial construction loans, \$8.1 million of non-accrual single family mortgage loans, \$13.5 million of non-accrual commercial real estate loans, \$1.1 million of non-accrual commercial and industrial loans, \$100,000 of non-accrual consumer loans and \$3.0 million of loans whose terms were modified in a troubled debt restructure. The impaired loans of \$61.1 million, net of \$16.2 million in charge-offs, are supported by collateral with a fair value less selling costs, net of prior liens. For the collateral-deficient loans, the amount of specific reserve was \$2.0 million at September 30, 2009. At December 31, 2008, the Bank had classified as impaired, loans with a balance of \$20.2 million.

**Premises and Equipment** Premises and equipment are stated at cost, less accumulated depreciation, which is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives using the straight-line method. Properties under capital lease and leasehold improvements are amortized over the shorter of estimated economic lives of 15 years or the initial terms of the leases. Estimated lives are 3 to 5 years for computer and equipment, 5 to 7 years for furniture, fixtures and equipment, and 15 to 40 years for buildings and improvements. Long-lived assets are reviewed periodically for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. The existence of impairment is based on undiscounted cash flows. To

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the extent impairment exists, the impairment is calculated as the difference in fair value of assets and their carrying value. The impairment loss, if any, would be recorded in noninterest expense.

Other Real Estate Owned Other real estate owned (OREO) represents real estate acquired through foreclosure in satisfaction of commercial and real estate loans and is stated at fair value, minus estimated costs to sell (fair value at time of foreclosure). Loan balances in excess of fair value of the real estate acquired at the date of acquisition are charged against the allowance for credit losses. Any subsequent operating expenses or income, reduction in estimated values, and gains or losses on disposition of such properties are charged to current operations. OREO is recorded in other assets on the consolidated balance sheets.

Business Combinations and Intangible Assets The Company has engaged in the acquisition of financial institutions and the assumption of deposits and purchase of assets from other financial institutions in its market area. The Company has paid premiums on certain transactions, and such premiums are recorded as intangible assets, in the form of goodwill or other intangible assets. Goodwill is not being amortized whereas identifiable intangible assets with finite lives are amortized over their useful lives. On an annual basis, the Company tests goodwill and intangible assets for impairment. The Company completed its annual impairment test as of July 1, 2009; there was no impairment of goodwill.

At September 30, 2009 goodwill was \$55.1 million. As of September 30, 2009, intangible assets that continue to be subject to amortization include core deposit premiums of \$8.8 million (net of \$18.3 million of accumulated amortization). Amortization expense for such intangible assets was \$2.3 million for the nine months ended September 30, 2009. Estimated amortization expense, for the remainder of 2009 is expected to be \$733,000. Estimated amortization expense, for the succeeding five fiscal years is \$2.9 million for year one, \$2.8 million for year two, \$1.6 million for year three, \$627,000 for year four and \$26,000 for year five. The weighted average remaining life of intangible assets is approximately 2.4 years.

**Bank Owned Life Insurance** The Bank invests in Bank-Owned Life Insurance (BOLI). BOLI involves the purchasing of life insurance by the Bank on a select group of employees. The Bank is the owner and beneficiary of these policies. BOLI is recorded as an asset at cash surrender value. Increases in the cash value of these policies, as well as insurance proceeds received, are recorded in other non-interest income and are not subject to income tax.

Income Taxes Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Future realization of deferred tax assets ultimately depends on the existence of sufficient taxable income of the appropriate character (for example, ordinary income or capital gain) within the carryback or carryforward periods available under the tax law. Based on historical and future expected taxable earnings and available strategies, the Company considers the future realization of these deferred tax assets more likely than not.

The tax effects from an uncertain tax position are recognized in the financial statements only if, based on its merits, the position is more likely than not to be sustained on audit by the taxing authorities. Interest and penalties related to uncertain tax positions are recorded as part of other operating expense.

*Earnings per Common Share* The Company calculates earnings per common share (EPS) using the two-class method. The two-class method requires the Company to present EPS as if all of the earnings for the period are distributed to common shareholders and any participating securities, regardless of whether any actual dividends or distributions are made. All outstanding unvested share-based payment

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awards that contain rights to non-forfeitable dividends are considered participating securities. The Company grants restricted shares under the 2008 Equity Incentive Plan that qualify as participating securities. Restricted shares issued under this plan are entitled to dividends at the same rate as common stock.

Basic earnings per common share are computed by dividing income allocated to common stockholders by the weighted-average number of common shares outstanding during each period. The computation of diluted earnings per common share considers the number of tax-effected shares issuable upon the assumed exercise of outstanding common stock options. Share and per share amounts have been retroactively restated to give effect to all stock dividends and splits. The number of shares outstanding at September 30, 2009 was 106,231,511. The tables below presents the reconciliation of earnings per share for the periods indicated.

#### **Earnings Per Share Reconciliation**

(Dollars and shares in thousands, except per share amounts)

	For the nine months ended September 30,			For the three months ended September 30,				
	2009	2008		2009		2008		
Earnings per common share Net earnings Less: Dividends on preferred stock and discount	\$48,351	\$ 50,796	\$	19,322	\$	17,460		
amortization	12,765			8,804				
Net earnings available to common shareholders	\$ 35,586	\$ 50,796	\$	10,518	\$	17,460		
Less: Net earnings allocated to restricted stock	114	67		34		23		
Net earnings allocated to common shareholders (numerator)	\$ 35,472	\$ 50,729	\$	10,484	\$	17,437		
Weighted Average Shares Outstanding (denominator) Earnings per common share (1)	88,601 \$ 0.40	83,106 \$ 0.61	\$	99,242 0.10	\$	83,148 0.21		
Diluted earnings per common share Net income allocated to common shareholders (numerator)	\$ 35,472	\$ 50,729	\$	10,484	\$	17,437		
Weighted Average Shares Outstanding Incremental shares from assumed exercise of outstanding options	88,601 97	83,106 223		99,242		83,148 225		
outstanding options	<i>)</i>	223		70		223		
Diluted Weighted Average Shares Outstanding (denominator)	88,698	83,329	4	99,332		83,373		
Diluted earnings per common share (1)	\$ 0.40	\$ 0.61	\$	0.10	\$	0.21		

(1) Substantially all of the decrease in earnings and diluted earnings per common share for each period presented is due to the preferred stock dividend and discount amortization

**Stock-Based Compensation** At September 30, 2009, the Company has three stock-based employee compensation plans, which are described more fully in Note 15 in the Company s Annual Report on Form 10-K.

There were 922,500 options and 250,000 restricted stock awards granted in September 2009. The options and stock awards will vest, in equal installments, over a five-year period. The options and restricted stock awards were issued at the stock price on the date of grant at \$8.61. The fair value of each stock option granted was estimated on the date of grant using the following weighted-average assumptions:

	2009
Dividend Yield	3.95%
Volatility	47.3%
Risk-free interest rate	2.5%
Expected life	7.2years
Fair Value	\$2.89

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The expected volatility is solely based on the daily historical stock price volatility over the expected option life. The expected life of options granted is derived from the output of the option valuation model and represents the period of time an optionee will hold an option before exercising it. The risk-free rate

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for periods within the contractual life of the option is based on the U.S. Treasury five-year constant maturity yield curve in effect at the time of the grant.

Option activity under the Company s stock compensation plans as of September 30, 2009 and changes for the nine months ended September 30, 2009 were as follows:

	Options Av Outstanding Ex		eighted verage xercise	Weighted Average Remaining Contractual Term (in	Int	gregate rinsic alue
Options	(000)	]	Price	Years)	(\$	<b>(000</b> )
Outstanding at January 1, 2009	2,249	\$	10.64			
Granted	931	\$	8.59			
Exercised	(56)	\$	4.97			
Forfeited or expired	(8)	\$	11.76			
Outstanding at September 30, 2009	3,116	\$	10.13	6.60	\$	862
Vested or expected to vest at September 30, 2009	2,921	\$	10.16	6.40	\$	861
Exercisable at September 30, 2009	1,598	\$	10.56	4.14	\$	855

As of September 30, 2009, there was \$4.2 million of total unrecognized compensation costs related to non-vested options granted under the plans. The cost is expected to be recognized over a weighted-average period of approximately 3.9 years. The expense recognized for stock options was \$270,000 and \$913,000 for the three and nine months ended September 30, 2009.

A summary of the activity of the Company s non-vested restricted shares as of September 30, 2009 and changes during the nine months ended September 30, 2009, is presented below:

		2009		
		Weighted Average		
	Shares			
Nonvested Restricted Shares	(000)	Fair	· Value	
Nonvested at January 1,	105	\$	10.55	
Granted	250	\$	8.61	
Vested	(25)	\$	10.98	
Forfeited		\$		
Nonvested at September 30,	330	\$	9.04	

As of September 30, 2009, there was \$2.5 million of total unrecognized compensation costs related to non-vested shares granted under the plans. The cost is expected to be recognized over a weighted- average period of approximately 4.4 years. The expense recognized for restricted stock was \$84,000 and \$224,000 for the three and nine months ended September 30, 2009.

**Derivative Financial Instruments** All derivative instruments, including certain derivative instruments embedded in other contracts, are recognized on the consolidated balance sheet at fair value. For derivatives designated as fair value hedges, changes in the fair value of the derivative and the hedged item related to the hedged risk are recognized in earnings. Changes in fair value of derivatives designated and accounted for as cash flow hedges, to the extent they

are effective as hedges, are recorded in Other Comprehensive Income, net of deferred taxes and are subsequently reclassified to earnings when the hedged transaction affects earnings. Any hedge ineffectiveness would be recognized in the income statement line item pertaining to the hedged item.

**Statement of Cash Flows** Cash and cash equivalents as reported in the statements of cash flows include cash and due from banks. Cash flows from loans and deposits are reported net.

*CitizensTrust* This division provides trust, investment and brokerage related services, as well as financial, estate and business succession planning services. The Company maintains funds in trust for customers. CitizensTrust has approximately \$1.9 billion in assets under administration, including \$991.9

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million in assets under management. The amount of these funds and the related liability have not been recorded in the accompanying consolidated balance sheets because they are not assets or liabilities of the Bank or Company, with the exception of any funds held on deposit with the Bank.

Use of Estimates in the Preparation of Financial Statements The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. A material estimate that is particularly susceptible to significant change in the near term relates to the determination of the allowance for credit losses. Other significant estimates which may be subject to change include fair value disclosures, impairment of investments and goodwill, and valuation of deferred tax assets, other intangibles and OREO.

**Recent Accounting Pronouncements** In August 2009, the FASB issued Accounting Standards Update (ASU) 2009-05, Fair Value Measurements and Disclosures (Topic 820) - Measuring Liabilities at Fair Value. The update addresses practice difficulties caused by the tension between fair-value measurements based on the price that would be paid to transfer a liability to a new obligor and contractual or legal requirements that prevent such transfers from taking place. Companies determining the fair value of a liability may use the perspective of an investor that holds the related obligation as an asset. The new guidance is effective for interim and annual reporting periods beginning after August 27, 2009, and applies to all fair-value measurements of liabilities required by GAAP. The adoption of ASU 2009-05 did not have a material effect on the Company s consolidated financial position or results of operations.

Shareholder Rights Plan The Company has a shareholder rights plan designed to maximize long-term value and to protect shareholders from improper takeover tactics and takeover bids which are not fair to all shareholders. In accordance with the plan, preferred share purchase rights were distributed as a dividend at the rate of one right to purchase one one-thousandth of a share of the Company s Series A Participating Preferred Stock at an initial exercise price of \$50.00 (subject to adjustment as described in the terms of the plan) upon the occurrence of certain triggering events. For additional information concerning this plan, see Note 11 to Consolidated Financial Statements,

Commitments and Contingencies contained in the Company s Annual Report on Form 10-K for the year ended December 31, 2008.

*Other Contingencies* In the ordinary course of business, the Company becomes involved in litigation. Based upon the Company s internal records and discussions with legal counsel, the Company records reserves for estimates of the probable outcome of all cases brought against them. At September 30, 2009, the Company does not have any litigation reserves and is not aware of any material pending legal action or complaints asserted against the Company.

#### 2. INVESTMENTS

The amortized cost and estimated fair value of investment securities are shown below. The majority of securities held are publicly traded, and the estimated fair values were obtained from an independent pricing service based upon market quotes.

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**Table 3** Composition of Investment Securities

	<b>September 30, 2009</b>								
	Amortized Cost	Gross Unrealized Holding Gain	Gross Unrealized Holding Loss	Fair Value	Total Percent				
	Cost		ounts in thousar		rerecit				
Investment Securities Available-for-Sale: Government agency &				,					
government-sponsored enterprises	\$ 96,386	\$ 253	\$ (78)	\$ 96,561	4.23%				
Mortgage-backed securities	666,402	22,382		688,784	30.13%				
CMO s / REMIC s	781,293	23,075	(1,002)	803,366	35.15%				
Municipal bonds	658,896	38,121	(272)	696,745	30.49%				
Total Investment Securities	\$ 2,202,977	\$ 83,831	\$ (1,352)	\$ 2,285,456	100.00%				
			cember 31, 200	8					
	Amortized Cost	Gross Unrealized Holding Gain	Gross Unrealized Holding Loss	Fair Value	Total Percent				
	2050		ounts in thousan		1 01 00110				
Investment Securities Available-for-Sale: Government agency &		( =====		,					
government-sponsored enterprises	\$ 27,105	\$ 673	\$	\$ 27,778	1.11%				
Mortgage-backed securities	1,150,650	33,836	(1)	1,184,485	47.50%				
CMO s / REMIC s	591,531	9,855	(4,595)	596,791	23.94%				
Municipal bonds	674,655	16,704	(6,937)	684,422	27.45%				
Total Investment Securities	\$ 2,443,941	\$ 61,068	\$ (11,533)	\$ 2,493,476	100.00%				

Approximately 68% of the available-for-sale portfolio represents securities issued by the U.S government or U.S. government-sponsored enterprises, which guarantee payment of principal and interest.

The remaining CMO/REMICs are backed by agency-pooled collateral or whole loan collateral. All non-agency available-for-sale CMO/REMIC issues held are rated investment grade or better by either Standard & Poor s or Moody s, as of September 30, 2009 and December 31, 2008.

Gross realized gains were \$28.4 million and \$6.9 million for the nine and three months ended September 30, 2009, respectively. There were no realized gains or losses during the same periods ended September 30, 2008.

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#### Composition of the Fair Value and Gross Unrealized Losses of Securities:

			Septeml	ber 30	, 2009				
Less than	12 mo	nths	12 month	s or l	onger	Total			
	Gr	oss		(	Gross			(	Gross
	Unre	alized		Un	realized			Un	realized
	Hol	ding		Н	olding			Н	olding
Fair			Fair				Fair		
Value	Lo	sses	Value	I	osses		Value	Ι	osses
			(amo	unts i	n				
			thou	sands	)				
\$	\$		\$ 4,237	\$	1,618	\$	4,237	\$	1,618
\$ 25,109	\$	78	\$	\$		\$	25,109	\$	78
46,438		555	31,101		447		77,539		1,002
4,916		272					4,916		272
\$ 76,463	\$	905	\$ 31,101	\$	447	\$	107,564	\$	1,352
	Fair Value \$ \$25,109 46,438 4,916	### Company	\$ \$ \$ \$ \$ \$ \$ 46,438 \$ 555 \$ 4,916 \$ 272	Less than 12 months   Gross   Unrealized   Holding   Fair   Value   (amouthous   \$ 4,237   \$ 25,109   \$ 78   46,438   555   4,916   272   \$ 11,101   \$ 272   \$ 12 month   12 month   12 month   12 month   12 month   13 month   14 month   14 month   15 m	Less than 12 months   Gross   Unrealized   Holding   H	Gross   Unrealized   Holding   Holding     Fair   Value   Losses   Value   Losses   (amounts in thousands)	Less than 12 months       Gross       Gross         Unrealized       Unrealized       Unrealized         Holding       Fair       Fair         Value       Losses       (amounts in thousands)         \$ 4,237       \$ 1,618       \$         \$ 25,109       \$ 78       \$ \$       \$         46,438       555       31,101       447         4,916       272       447       447	Less than 12 months         12 months or longer         To Gross           Unrealized Holding         Unrealized Holding         Unrealized Holding           Fair Value Losses         Value Losses (amounts in thousands)         Value           \$ 4,237         \$ 1,618         \$ 4,237           \$ 25,109         \$ 78         \$ \$ 25,109           46,438         555         31,101         447         77,539           4,916         272         4,916	Less than 12 months         12 months or longer         Total           Gross         Gross         Gross           Unrealized Holding         Unrealized Holding         Unrealized Holding           Fair         Fair         Fair Value           Value         Losses         Value           (amounts in thousands)         1,618         \$ 4,237           \$ 25,109         \$ 78         \$ \$ 25,109         \$ 46,438           46,438         555         31,101         447         77,539           4,916         272         4,916

(1) For the nine months ended September 30, 2009, the Company recorded \$1.6 million, on a pre-tax basis, of the non-credit portion of OTTI for this security in other comprehensive income, which is included as gross unrealized

losses.

			Decemb	oer 31, 2008			
	Less than	n 12 months	12 mont	hs or longer	Total		
		Gross		Gross		Gross	
		Unrealized		Unrealized		Unrealized	
		Holding		Holding		Holding	
	Fair	, and the second	Fair	J	Fair	J	
<b>Description of Securities</b>	Value	Losses	Value	Losses	Value	Losses	

### (amounts in thousands)

<b>Held-To-Maturity</b> CMO	\$ 4,770	\$ 2,097	\$	\$	\$ 4,770	\$ 2,097
Available-for-Sale						
Mortgage-backed securities	\$ 265	\$	\$ 13,903	\$ 1	\$ 14,168	\$ 1
CMO/REMICs	163,036	4,542	1,853	53	164,889	4,595
Municipal bonds	159,370	5,341	37,994	1,596	197,364	6,937
	\$ 322,671	\$ 9,883	\$ 53,750	\$ 1,650	\$ 376,421	\$ 11,533

The tables above show the Company s investment securities gross unrealized losses and fair value by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2009 and December 31, 2008. The Company has reviewed individual securities to determine whether a decline in fair value below the amortized cost is other-than-temporary.

The following summarizes our analysis of these securities and the unrealized losses. This assessment was based on the following factors: i) the length of the time and the extent to which the fair value has been less than amortized cost; ii) adverse condition specifically related to the security, an industry, or a geographic area and whether or not the Company expects to recover the entire amortized cost, iii) historical and implied volatility of the fair value of the security; iv) the payment structure of the security and the likelihood of the issuer being able to make payments in the future; v.) failure of the issuer of the security to make scheduled interest or principal payments, vi) any changes to the rating of the security by a rating agency, and vii) recoveries or additional declines in fair value subsequent to the balance sheet date.

CMO Held-to-Maturity We have one investment security classified as held-to-maturity. This security was issued by Countrywide Financial and is collateralized by Alt-A mortgages. The mortgages are primarily fixed-rate, 30-year loans, originated in early 2006 with average FICO scores of 715 and an average LTV of 71% at origination. The security was a senior security in the securitization, was rated triple AAA at origination and was supported by subordinate securities. This security is classified as held-to-maturity as we have both the intent and ability to hold this debt security to maturity as the amount of the security, \$4.2 million, is not significant to our liquidity needs. We acquired this security in February

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2008 at a price of 98.25%. The significant decline in the fair value of the security first appeared in August 2008 as the current financial crisis in the markets occurred and the market for securities collateralized by Alt-A mortgages diminished.

As of September 30, 2009, the unrealized loss on this security was \$1.8 million and the fair value on the security was 69% of the current par value. The security is rated non-investment grade. We evaluated the security for an other than temporary decline in fair value as of September 30, 2009. We assess for credit impairment using a cash flow model. The key assumptions include default rates, severities and prepayment rates. This security was determined to be credit impaired during the current quarter as opposed to prior quarters due to further degradation in expected cash flows primarily due to higher loss forecasts. We determined the amount of the credit impairment by discounting the expected future cash flows of the underlying collateral. We recognized an other-than-temporary impairment of \$1.8 million reduced by \$1.6 million for the non-credit portion which was reflected in other comprehensive income. The remaining loss of \$232,000 was recognized in third quarter earnings.

The following table provides a roll-forward of credit-related other-than-temporary impairment recognized in earnings for the three and nine months ended September 30, 2009.

Three and Nine Months Ended September 30, 2009

\$

Balance, beginning of the period Addition of OTTI that was not previously recognized Reduction for securities sold during the period

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Reduction for securities with OTTI recognized in earnings because the security might be sold before recovery of its amortized cost basis

Addition of OTTI that was previously recognized because the security might not be sold before recovery of its amortized cost basis

Reduction for increases in cash flows expected to be collected that are recognized over the remaining life of the security

Balance, end of the period

\$

Government Agency The government agency bonds are backed by the full faith and credit of Agencies of the U.S. Government. These securities are bullet securities, that is, they have a defined maturity date on which the principal is paid. The contractual term of these investments provides that the Bank will receive the face value of the bond at maturity which will equal the amortized cost of the bond. Interest is received throughout the life of the security. There was no loss greater than 12 months on these securities at September 30, 2009.

Mortgaged-Backed Securities and CMO/REMICs Almost all of the mortgage-backed and CMO/REMICs securities are issued by the government-sponsored enterprises such as Ginnie Mae, Fannie Mae and Freddie Mac. These securities are collateralized or backed by the underlying residential mortgages. All mortgage-backed securities are rated investment grade with an average life of approximately 3.8 years. The contractual cash flows of 97.9% of these investments are guaranteed by U.S. government-sponsored agencies. The remaining 2.1% are issued by banks. Accordingly, it is expected the securities would not be settled at a price less than the amortized cost of the bonds. The unrealized loss greater than 12 months on these securities at September 30, 2009 is \$447,000. This loss is comprised of bonds issued by non-government sponsored enterprises such as financial institutions with a loss of \$326,000 and two FHLMC securities with a loss of \$121,000. Because we believe the decline in fair value is attributable to the

changes in interest rates and not credit quality and because the Company does not intend to sell the investments and it is more likely than not that the Company will not be required

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to sell the investments before recovery of their amortized costs, which may be at maturity, management does not consider these investments to be other than temporarily impaired at September 30, 2009.

Municipal Bonds Ninety-four percent of our \$696.7 million municipal bond portfolio contains securities which have an underlying rating of investment grade. The majority of our municipal bonds are insured by the largest bond insurance companies with maturities of approximately 5.1 years. There is no unrealized loss greater than 12 months on these securities at September 30, 2009. The Bank diversifies its holdings by owning selections of securities from different issuers and by holding securities from geographically diversified municipal issuers, thus reducing the Bank s exposure to any single adverse event.

We are continually monitoring the quality of our municipal bond portfolio in light of the current financial problems exhibited by certain monoline insurance companies. While most of our securities are insured by these companies, we feel that there is minimal risk of loss due to the problems these insurers are having. Many of the securities that would not be rated without insurance are pre-refunded and/or are general obligation bonds. Based on our monitoring of the municipal marketplace, to our knowledge, none of the municipalities are exhibiting financial problems that would lead us to believe there is a loss in any given security.

At September 30, 2009 and December 31, 2008, investment securities having an amortized cost of approximately \$2.0 billion and \$2.32 billion respectively, were pledged to secure public deposits, short and long-term borrowings, and for other purposes as required or permitted by law.

The amortized cost and fair value of debt securities at September 30, 2009, by contractual maturity, are shown below. Although mortgage-backed securities and CMO/REMICs have contractual maturities through 2039, expected maturities will differ from contractual maturities because borrowers may have the right to prepay such obligations without penalty. Mortgage-backed securities and CMO/REMICs are included in maturity categories based upon estimated prepayment speeds.

	Available-for-sale						
	Amortized Cost	Fair Value	Weighted- Average Yield				
	(am	ds)					
Due in one year or less	\$ 220,431	\$ 222,741	3.98%				
Due after one year through five years	1,028,218	1,067,139	4.47%				
Due after five years through ten years	900,220	939,536	4.36%				
Due after ten years	54,108	56,040	4.04%				
	\$ 2,202,977	\$ 2,285,456	4.36%				

The investment in FHLB stock is periodically evaluated for impairment based on, among other things, the capital adequacy of the FHLB and its overall financial condition. No impairment losses have been recorded through September 30, 2009.

#### 3. FAIR VALUE INFORMATION

The following disclosure provides fair value information for financial assets and liabilities as of September 30, 2009. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels (Level 1, Level 2, and Level 3).

Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.

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Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect the Company s own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flows and similar techniques.

#### **Determination of Fair Value**

The following is a description of valuation methodologies used for assets and liabilities recorded at fair value and for estimating fair value for financial instruments not recorded at fair value.

Cash The carrying amount of cash and cash equivalents is considered to be a reasonable estimate of fair value. Investment securities available-for-sale Investment securities available-for-sale are valued based upon quotes obtained from a reputable third-party pricing service. The service uses evaluated pricing applications and model processes. Market inputs, such as, benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data are considered as part of the evaluation. The inputs are related directly to the security being evaluated, or indirectly to a similarly situated security. Market assumptions and market data are utilized in the valuation models. Accordingly, the Company categorized its investment portfolio as a Level 2 valuation.

Investment security held-to-maturity Investment security held-to-maturity is carried at amortized cost-basis on the balance sheet. The fair value is determined using the same process described above for available-for-sale securities. During the third quarter ended, an other-than-temporary impairment loss was recognized and the carrying balance was reduced to fair value.

*Loans* The carrying amount of loans and lease finance receivables is their contractual amounts outstanding, reduced by deferred net loan origination fees and the allocable portion of the allowance for credit losses.

The fair value of loans, other than loans on non-accrual status, was estimated by discounting the remaining contractual cash flows using the estimated current rate at which similar loans would be made to borrowers with similar credit risk characteristics and for the same remaining maturities, reduced by deferred net loan origination fees and the allocable portion of the allowance for credit losses. Accordingly, in determining the estimated current rate for discounting purposes, no adjustment has been made for any change in borrowers—credit risks since the origination of such loans. Rather, the allocable portion of the allowance for credit losses is considered to provide for such changes in estimating fair value.

The fair value of loans on non-accrual status has not been specifically estimated because it is not practicable to reasonably assess the credit risk adjustment that would be applied in the marketplace for such loans. As such, the estimated fair value of total loans at September 30, 2009 includes the carrying amount of non-accrual loans at each respective date, net of allowance for credit losses.

Impaired loans and OREO are generally measured using the fair value of the underlying collateral, which is determined based on the most recent appraisal information received, less costs to sell. These loans fall within Level 2 of the fair value hierarchy. Appraised values may be adjusted based on factors such as the changes in market conditions from the time of valuation. These loans fall within Level 3 of the fair value hierarchy.

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The fair value of commitments to extend credit and standby letters of credit were not significant at September 30, 2009 as these instruments predominantly have adjustable terms and are of a short-term nature.

Swaps The fair value of the interest rate swap contracts are provided by our counterparty using a system that constructs a yield curve based on cash LIBOR rates, Eurodollar futures contracts, and 3-year through 30-year swap rates. The yield curve determines the valuations of the interest rate swaps. Accordingly, the swap is categorized as a Level 2 valuation.

Deposits & Borrowings The amounts payable to depositors for demand, savings, and money market accounts, and the demand note to the U.S. Treasury, and short-term borrowings are considered to be stated at fair value. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities. The fair value of long-term borrowings and junior subordinated debentures is estimated using the rates currently offered for borrowings of similar remaining maturities.

Accrued Interest Receivable/Payable The amounts of accrued interest receivable on loans and lease finance receivables and investments and accrued interest payable on deposits and borrowings are considered to be stated at fair value.

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis.

#### Assets & Liabilities Measured at Fair Value on a Recurring Basis

		Quoted Prices in Active	Significant			
	a .	Markets	Other	Significant		
	Carrying Value at	for Identical	Observable	Unobservable		
	September 30,	Assets (Level	Inputs	Inputs		
(in thousands)	2009	1)	(Level 2)	(Level 3)		
<b>Description of Assets</b>						
Mortgage-backed securities	\$ 688,784	\$	\$ 688,784	\$		
CMO s / REMIC s	803,366		803,366			
Government agency	96,561		96,561			
Municipal bonds	696,745		696,745			
Investment Securities-AFS	\$ 2,285,456	\$	\$ 2,285,456	\$		
Interest Rate Swaps	5,761		5,761			
Total Assets	\$ 2,291,217	\$	\$ 2,291,217	\$		
Description of Liability						
Interest Rate Swaps	\$ 5,761	\$	\$ 5,761	\$		

We may be required to measure certain assets at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from application of lower-of-cost-or-market accounting or write-downs of individual assets. For assets measured at fair value on a nonrecurring basis that were still held in the balance sheet at quarter end, the following table provides the level of valuation assumptions used to determine each adjustment and

the carrying value of the related assets at quarter end.

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#### Assets & Liabilities Measured at Fair Value on a Non-Recurring Basis

		Quoted Prices in Active	Significant		For the nine months
	Carrying	Markets for	Other	Significant	ended September
	Value at September 30,	Identical Assets	Observable Inputs	Unobservable Inputs	30, 2009
(in thousands)	2009	(Level 1)	(Level 2)	(Level 3)	<b>Total Losses</b>
<b>Description of Assets</b>					
Investment Security-HTM	\$ 4,237	\$	\$4,237	\$	\$ (232)
Impaired Loans (1)	\$ 44,779	\$	\$3,319	\$41,460	\$(18,240)
OREO	\$ 1,137	\$	\$	\$ 1,137	\$ (848)

(1) Impaired loans of \$16.3 million have sufficient collateral value to cover losses and are recorded at carrying value. The following table presents estimated fair value of financial instruments. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to develop the estimates of fair value. Accordingly, the estimates presented below are not necessarily indicative of the amounts the Company could have realized in a current market exchange as of September 30, 2009. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

#### FAIR VALUE INFORMATION

	<b>September 30, 2009</b>		
	Carrying	<b>Estimated</b>	
	Amount	Fair Value	
	(amounts in	n thousands)	
Assets			
Cash and cash equivalents	\$ 222,158	\$ 222,158	
Federal funds sold and Interest-bearing balances			
due from depository institutions	150,285	150,285	
FHLB Stock	93,240	93,240	
Investment securities available-for-sale	2,285,456	2,285,456	
Investment securities held-to-maturity	4,237	4,237	
Loans and lease finance receivables, net	3,512,771	3,546,141	
Accrued interest receivable	27,430	27,430	
Liabilities			
Deposits:			
Noninterest-bearing	\$1,416,558	\$1,416,558	
Interest-bearing	2,623,213	2,626,464	
Demand note to U.S. Treasury	3,441	3,441	
Borrowings	1,665,326	1,721,518	
Junior subordinated debentures	115,055	115,735	
Accrued interest payable	8,420	8,420	

The fair value estimates presented herein are based on pertinent information available to management as of September 30, 2009. Although management is not aware of any factors that would significantly affect the estimated

fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date, and therefore, current estimates of fair value may differ significantly from the amounts presented above.

#### 4. BUSINESS SEGMENTS

The Company has identified two principal reportable segments: Business Financial and Commercial Banking Centers and the Treasury Department. The Company s subsidiary bank has 41 Business Financial Centers and 5 Commercial Banking Centers (branches), organized in 6 geographic regions, which are the focal points for customer sales and services. The Company utilizes an internal reporting

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system to measure the performance of various operating segments within the Bank which is the basis for determining the Bank s reportable segments. The Chief Operating Decision Maker (currently our CEO) regularly reviews the financial information of these segments in deciding how to allocate resources and assessing performance. The Bank s Business Financial and Commercial Banking Centers are considered one operating segment as their products and services are similar and are sold to similar types of customers, have similar production and distribution processes, have similar economic characteristics, and have similar reporting and organizational structures. The Treasury Department s primary focus is managing the Bank s investments, liquidity, and interest rate risk. Information related to the Company s remaining operating segments which include construction lending, dairy and livestock lending, SBA lending, leasing, and centralized functions have been aggregated and included in Other. In addition, the Company allocates internal funds transfer pricing to the segments using a methodology that charges users of funds interest expense and credits providers of funds interest income with the net effect of this allocation being recorded in administration.

The following table represents the selected financial information for these two business segments. Accounting principles generally accepted in the United States of America do not have an authoritative body of knowledge regarding the management accounting used in presenting segment financial information. The accounting policies for each of the business units is the same as those policies identified for the consolidated Company and identified in the footnote on the summary of significant accounting policies. The income numbers represent the actual income and expenses of each business unit. In addition, each segment has allocated income and expenses based on management s internal reporting system, which allows management to determine the performance of each of its business units. Loan fees, included in the Business Financial and Commercial Banking Centers category are the actual loan fees paid to the Company by its customers. These fees are eliminated and deferred in the Other category, resulting in deferred loan fees for the consolidated financial statements. All income and expense items not directly associated with the two business segments are grouped in the Other category. Future changes in the Company s management structure or reporting methodologies may result in changes in the measurement of operating segment results.

The following tables present the operating results and other key financial measures for the individual reportable segments for the three and nine months ended September 30, 2009 and 2008:

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	Three Months Ended September 30, 2009						
	Business						
	Financial	m.	Od	T11	70.41		
Total and in comment in the first form	Centers	Treasury	Other	Eliminations	Total		
Interest income, including loan fees	\$ 38,632	\$ 25,388	\$ 11,899	\$ (21,600)	\$ 75,919		
Credit for funds provided (1)	14,877		6,723	(21,600)			
Total interest income	53,509	25,388	18,622	(21,600)	75,919		
Interest expense	6,920	13,286	907		21,113		
Charge for funds used (1)	2,522	8,995	10,083	(21,600)	21,113		
charge for funds used (1)	2,322	0,773	10,003	(21,000)			
Total interest expense	9,442	22,281	10,990	(21,600)	21,113		
Net interest income	44,067	3,107	7,632		54,806		
Provision for credit losses			13,000		13,000		
Net interest income after provision for							
credit losses	\$ 44,067	\$ 3,107	(\$5,368)	\$	\$41,806		
<b>4.5 d.1.</b> 1000 <b>c</b> 0	φ,σσ,	Ψ 2,107	(40,000)	4	Ψ 12,000		
Non-interest income	5,058	6,667	3,377		15,102		
Non-interest expense	12,236	383	17,226		29,845		
•					·		
Segment pretax profit (loss)	\$ 36,889	\$ 9,391	(\$19,217)	\$	\$ 27,063		
		Three Mon	ths Ended Sept	ember 30, 2008			
	Business						
	Financial	T.	0.4	<b>T</b>	70 1		
T	Centers	Treasury	Other	Eliminations	Total		
Interest income, including loan fees	42,120	\$ 30,620	\$ 10,767	\$	\$83,507		
Credit for funds provided (1)	18,306		4,458	(22,764)			
Total interest income	60,426	30,620	15,225	(22,764)	83,507		
Total interest income	00,420	30,020	13,223	(22,704)	05,507		
Interest expense	7,214	\$ 24,712	2,569		34,495		
Charge for funds used (1)	19,360	\$ 856	2,548	(22,764)	0 1,120		
change for familia asset (1)	12,000	φ σεσ	2,0 .0	(==,, ; ; )			
Total interest expense	26,574	25,568	5,117	(22,764)	34,495		
•					,		
Net interest income	33,852	5,052	10,108		49,012		
Provision for credit losses			4,000		4,000		
NT-A indonesia in company 6							
Net interest income after provision for	¢ 22 050	¢ 5.050	¢ 6100	¢	¢ 45 013		
credit losses	\$ 33,852	\$ 5,052	\$ 6,108	\$	\$ 45,012		

Non-interest income Non-interest expense	5,471 12,173	\$ \$	1 342	2,901 16,542	8,373 29,057
Segment pretax profit (loss)	\$ 27,150	\$	4,711	(\$7,533)	\$ \$ 24,328
		23			

			N	ine Month	s En	ded Septen	nber 3	30, 2009		
	F	Business inancial Centers	Tı	reasury	(	Other	Elin	ninations		Total
Interest income, including loan fees Credit for funds provided (1)	\$	115,711 37,526	\$	80,877	\$	34,068 16,457	\$	(53,983)	\$	230,656
Total interest income		153,237		80,877		50,525		(53,983)		230,656
Interest expense Charge for funds used (1)		21,382 9,325		41,400 20,167		3,681 24,491		(53,983)		66,463
Total interest expense		30,707		61,567		28,172		(53,983)		66,463
Net interest income		122,530		19,310		22,353				164,193
Provision for credit losses						55,000				55,000
Net interest income after provision for credit losses	\$	122,530	\$	19,310	(	(\$32,647)	\$		\$	109,193
Non-interest income Non-interest expense		14,670 36,939		28,215 1,122		8,283 56,160				51,168 94,221
Segment pretax profit (loss)	\$	100,261	\$	46,403	(	(\$80,524)	\$		\$	66,140
Segment assets as of September 30, 2009	\$ 4	1,241,933	\$ 2.	,724,010	\$	738,934	\$ (1	1,158,612)	\$ (	6,546,265
		Business Financial	N	line Month	s En	ded Septer	nber (	30, 2008		
Takana Alimana Santa Ban Lan		Centers	T	reasury		Other	Eliı	minations		Total
Interest income, including loan fees Credit for funds provided (1)	\$	125,280 39,224	\$	90,545	\$	33,870 6,421	\$	(45,645)	\$	249,695
Total interest income		164,504		90,545		40,291		(45,645)		249,695
Interest expense Charge for funds used (1)		27,569 27,519		71,568 6,596		8,934 11,530		(45,645)		108,071
Total interest expense		55,088		78,164		20,464		(45,645)		108,071
Net interest income		109,416		12,381		19,827				141,624

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Provision for credit losses				8,700			8,700
Net interest income after provision for credit losses	\$ 109,	416 \$	12,381	\$ 11,127	\$	\$	132,924
Non-interest income Non-interest expense		068 135	7 950	9,141 50,749			25,216 87,834
Segment pretax profit (loss)	\$ 89,	349 \$	11,438	(\$30,481)	\$	\$	70,306
Segment assets as of September 30, 2008	\$3,300,	145 \$	2,588,209	\$ 609,060	\$ (75,628)	\$6	5,421,786

(1) Credit for funds provided and charge for funds used is eliminated in the consolidated presentation.

#### 5. DERIVATIVE FINANCIAL INSTRUMENTS

The Bank is exposed to certain risks relating to its ongoing business operations. The primary risks managed by using derivative instruments are market risk and interest rate risk. As of September 30, 2009, the Bank entered into 28 interest-rate swap agreements with customers and 28 with a counterparty bank. The swaps are not designated as hedging instruments. The purpose of entering into offsetting derivatives not designated as a hedging instrument is to provide the Bank a variable-rate loan receivable and provide the customer the financial effects of a fixed-rate loan without creating volatility in the bank s earnings.

The structure of the swaps is as follows. The Bank enters into a swap with its customers to allow them to convert variable rate loans to fixed rate loans, and at the same time, the Bank enters into a swap with the counterparty bank to allow the Bank to pass on the interest-rate risk associated with fixed rate loans. The net effect of the transaction allows the Bank to receive interest on the loan from the customer at a variable rate based on LIBOR plus a spread. The changes in the market value of the swaps primarily offset each other and therefore do not have a significant impact on the Company s results of operations.

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As of September 30, 2009, the total notional amount of the Bank s swaps was \$171.8 million. The following tables present the location of the asset and liability and the amount of gain recognized as of and for the nine months ended September 30, 2009.

#### **Fair Value of Derivative Instruments**

	Asset D Septemb	Liability Derivatives September 30, 2009 a thousands)				
	Balance	,	Balance			
<b>Derivatives Not Designated as</b>	Sheet	Sheet				
<b>Hedging Instruments</b>	Location Other	Fai	r Value	Location Other	Fai	r Value
Interest Rate Swaps	Assets	\$	5,761	Liabilities	\$	5,761
Total Derivatives		\$	5,761		\$	5,761

## The Effect of Derivative Instruments on the Consolidated Statement of Earnings for the nine months ended September 30, 2009 (amounts in thousands)

			ount of Gain
Desireding Net Desire 4.1	Location of Gain	•	gnized in
Derivatives Not Designated as	Recognized in Income on	ın	come
<b>Hedging Instruments</b>	Derivative	Septe	erivative mber 30, 2009
Interest Rate Swaps	Other Income	\$	275
Total		\$	275

#### 6. SUBSEQUENT EVENTS

On October 16, 2009, the Bank acquired substantially all of the assets and assumed substantially all of the liabilities of San Joaquin Bank (SJB) headquartered in Bakersfield, California from the FDIC as receiver for SJB, including all five SJB branches. Based upon a preliminary closing with the FDIC as of October 16, 2009, the Bank acquired (a) an estimated \$690 million in loans, (b) \$24 million in investment securities, and (c) \$18 million in cash and other assets, and assumed (a) an estimated \$530 million in deposits, (b) \$121 million in borrowings, and (c) \$1 million in other liabilities. The foregoing amounts represent SJB s book value and do not reflect fair value. These amounts are estimates and, accordingly, are subject to adjustment based upon final settlement with the FDIC. The Company is currently in the process of determining fair value amounts.

On October 28, 2009, the Company repurchased the warrant issued to the U.S. Treasury as part of the U.S. Treasury s Capital Purchase Program. The repurchase price of \$1,307,000 was recorded in additional paid-in-capital on the balance sheet. The warrant to purchase 1,669,521 shares of the Company s voting common stock at an exercise price of \$11.68 was reduced in half to 834,761 shares, upon completion of the Company s common stock offering on July 27, 2009.

The Company has evaluated subsequent events through November 5, 2009, the date that these consolidated financial statements were issued.

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### ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **GENERAL**

Management s discussion and analysis is written to provide greater insight into the results of operations and the financial condition of CVB Financial Corp. and its subsidiaries. Throughout this discussion, Company refers to CVB Financial Corp. and its subsidiaries as a consolidated entity. CVB refers to CVB Financial Corp. as the unconsolidated parent company and Bank refers to Citizens Business Bank. For a more complete understanding of the Company and its operations, reference should be made to the financial statements included in this report and this discussion and analysis should be read in conjunction with the Company s 2008 Annual Report on Form 10-K. Certain statements in this Report on Form 10-Q constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995 which involve risks and uncertainties. Our actual results may differ significantly from the results discussed in such forward-looking statements. Factors that might cause such a difference include, but are not limited to, local, regional, national and international economic conditions and events and the impact they may have on us and our customers; ability to attract deposits and other sources of liquidity; oversupply of inventory and continued deterioration in values of California real estate, both residential and commercial; a prolonged slowdown in construction activity; changes in the financial performance and/or condition of our borrowers; changes in the level of non-performing assets and charge-offs; the effect of acquisitions we may make; the effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities, executive compensation and insurance) with which we and our subsidiaries must comply; changes in estimates of future reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements; inflation, interest rate, securities market and monetary fluctuations; political instability; acts of war or terrorism, or natural disasters, such as earthquakes, or the effects of pandemic flu; the timely development and acceptance of new banking products and services and perceived overall value of these products and services by users; changes in consumer spending, borrowing and savings habits; technological changes; the ability to increase market share and control expenses; changes in the competitive environment among financial and bank holding companies and other financial service providers; continued volatility in the credit and equity markets and its effect on the general economy; the effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters; changes in our organization, management, compensation and benefit plans; the costs and effects of legal and regulatory developments including the resolution of legal proceedings or regulatory or other governmental inquiries and the results of regulatory examinations or reviews. For additional information concerning these factors and other factors which may cause actual results to differ from the results discussed in our forward-looking statements, see the periodic filings the Company makes with the Securities and Exchange Commission, and in particular Item 1A. Risk Factors contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2008. The Company does not undertake, and specifically disclaims, any obligation to update any forward-looking statements to reflect the occurrence of events or circumstances after the date of such statements except as required by law.

#### **OVERVIEW**

We are a bank holding company with one bank subsidiary, Citizens Business Bank. We have three other inactive subsidiaries: CVB Ventures, Inc.; Chino Valley Bancorp and Orange National Bancorp. We are also the common stockholder of CVB Statutory Trust I, CVB Statutory Trust II and CVB Statutory Trust III, statutory trusts which were formed to issue trust preferred securities in order to increase the capital of the Company. Through our acquisition of FCB in June 2007, we acquired FCB Capital Trust II, another statutory trust. We are based in Ontario, California in what is known as the Inland Empire of California. Our geographical market area encompasses the City of Stockton (the middle of the Central Valley) in the center of California to the City of Laguna Beach (in Orange County) in the southern

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portion of California. Our mission is to offer the finest financial products and services to professionals and businesses in our market area.

Our primary source of income is from the interest earned on our loans and investments and our primary area of expense is the interest paid on deposits, borrowings, and salaries and benefits. As such our net income is subject to fluctuations in interest rates and their impact on our income statement. We are also subject to competition from other financial institutions, which may affect our pricing of products and services, and the fees and interest rates we can charge on them.

Economic conditions in our California service area impact our business. We have seen a significant decline in the housing market resulting in slower growth in construction loans. Unemployment is high and the Inland Empire and other areas of our marketplace have been significantly impacted as economic conditions, both nationally and in California, continue to deteriorate. Approximately 22% of our total loan portfolio of \$3.6 billion is located in the Inland Empire region of California. The balance of the portfolio is from outside of this region. Our provision for credit losses for the first nine months of 2009, which was significantly higher than our provision for credit losses for the first nine months of 2008, reflects an increase in our classified loans, as we continue to see the impact of deteriorating economic conditions on our loan portfolio. Continued weaknesses in the local and state economy could adversely affect us through diminished loan demand, credit quality deterioration, and increases in loan delinquencies and defaults.

Over the past few years, we have been active in acquisitions and we will continue to consider acquisition targets, including FDIC-assisted acquisitions, which will enable us to meet our business objectives and enhance shareholder value along with organic growth. Since 2000, we have acquired four banks and a leasing company, and we have opened four de novo branches: Bakersfield, Fresno, Madera, and Stockton, California. We also have five Commercial Banking Centers. Although able to take deposits, these centers operate primarily as sales offices and focus on business clients and their principals, professionals, and high net-worth individuals. One of these centers is located in the San Fernando Valley. The other four centers are located within a Business Financial Center in San Bernardino, Los Angeles and Orange counties. For a discussion of our recent acquisition of San Joaquin Bank, see Recent Developments below.

The full impact of the decreases in interest rates on deposits during 2008 was realized during the first nine months of 2009. Our net interest income before provision for credit losses of \$164.2 million, increased by \$22.6 million or 15.93%, compared to net interest income before provision for credit losses of \$141.6 million for the same period in 2008. The Bank has always had an excellent base of interest free deposits primarily due to our specialization in businesses and professionals as customers. As of September 30, 2009, 35.07% of our deposits are interest-free. This has allowed us to have a low cost of deposits, currently 0.66% for the first nine months of 2009, which contributed to a substantial reduction in interest expense for the first nine months of 2009 compared to the same period last year.

Our net income decreased to \$48.4 million for the first nine months of 2009 compared with \$50.8 million for the first nine months of 2008, a decrease of \$2.4 million or 4.82%. The decrease of \$2.4 million is primarily the result of the increase in provision for credit losses of \$46.3 million and an increase in non-interest expense of \$6.4 million, offset by an increase in net interest income before provision for credit losses of \$22.6 million and gain on sale of securities of \$28.4 million. Diluted earnings per common share decreased to \$0.40 per share for 2009, from \$0.61 per share in 2008. A substantial portion of the decrease in diluted earnings per share is associated with dividends paid and amortization of the discount on our preferred stock which was repaid in the current quarter.

Our net income increased to \$19.3 million for the quarter ended September 30, 2009 compared with \$17.5 million for the same period in 2008, an increase of \$1.8 million or 10.66%. The increase of \$1.8 million is primarily the result of the gain of sale of securities of \$6.9 million and an increase in net interest income of \$5.8 million, offset by an increase in provision for credit losses of \$9.0 million.

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Diluted earnings per common share decreased to \$0.10 per share for the third quarter of 2009 from \$0.21 per share for the third quarter of 2008. Due to the repurchase of preferred stock, current-quarter diluted earnings per common share reflected a one-time, non-cash reduction in net income applicable to common stockholders of \$7.6 million, or \$.07 per share.

#### RECENT DEVELOPMENTS

On October 16, 2009, the Bank acquired substantially all of the assets and assumed substantially all of the liabilities of San Joaquin Bank (SJB) headquartered in Bakersfield, California from the FDIC as receiver for SJB, including all five SJB branches. Based upon a preliminary closing with the FDIC as of October 16, 2009, the Bank acquired (a) an estimated \$690 million in loans, (b) \$24 million in investment securities, and (c) \$18 million in cash and other assets, and assumed (a) an estimated \$530 million in deposits, (b) \$121 million in borrowings, and (c) \$1 million in other liabilities. The foregoing amounts represent SJB s book value and do not reflect fair value. These amounts are estimates and, accordingly, are subject to adjustment based upon final settlement with the FDIC. The Company is currently in the process of determining fair value amounts.

On October 28, 2009, the Company repurchased the warrant issued to the U.S. Treasury as part of the U.S. Treasury s Capital Purchase Program. The repurchase price of \$1,307,000 was recorded in additional paid-in-capital on the balance sheet. The warrant to purchase 1,669,521 shares of the Company s voting common stock at an exercise price of \$11.68 was reduced in half to 834,761 shares, upon completion of the Company s common stock offering on July 27, 2009.

#### CRITICAL ACCOUNTING ESTIMATES

Critical accounting estimates are defined as those that are reflective of significant judgments and uncertainties, and could potentially result in materially different results under different assumptions and conditions. We believe that our most critical accounting estimates upon which our financial condition depends, and which involve the most complex or subjective decisions or assessments are as follows:

Allowance for Credit Losses: Arriving at an appropriate level of allowance for credit losses involves a high degree of judgment. Our allowance for credit losses provides for probable losses based upon evaluations of known and inherent risks in the loan portfolio. The determination of the balance in the allowance for credit losses is based on an analysis of the loan and lease finance receivables portfolio using a systematic methodology and reflects an amount that, in our judgment, is adequate to provide for probable credit losses inherent in the portfolio, after giving consideration to the character of the loan portfolio, current economic conditions, past credit loss experience, and such other factors as deserve current recognition in estimating inherent credit losses. The provision for credit losses is charged to expense. For a full discussion of our methodology of assessing the adequacy of the allowance for credit losses, see the Risk Management section of this Management s Discussion and Analysis of Financial Condition and Results of Operations.

Investment Portfolio: The investment portfolio is an integral part of the Company's financial performance. We invest primarily in fixed income securities. Accounting estimates are used in the valuation of the investment portfolio and these estimates do impact the presentation of our financial condition and results of operations. We classify as held-to-maturity those debt securities that we have the positive intent and ability to hold to maturity. Securities classified as trading are those securities that are bought and held principally for the purpose of selling them in the near term. All other debt and equity securities are classified as available-for-sale. Securities held-to-maturity are accounted for at cost and adjusted for amortization of premiums and accretion of discounts. Trading securities are accounted for at fair value with the unrealized holding gains and losses being included in current earnings. Securities available-for-sale are accounted for at fair value, with the net unrealized gains and losses, net of income tax effects, presented as a separate component of stockholders equity. Realized gains and losses on sales

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of securities are recognized in earnings at the time of sale and are determined on a specific-identification basis. Purchase premiums and discounts are recognized in interest income using the effective-yield method over the terms of the securities. Our investment in Federal Home Loan Bank (FHLB) stock is carried at cost.

At each reporting date, securities are assessed to determine whether there is an other-than-temporary impairment. Other-than-temporary impairment on investment securities is recognized in earnings when there are credit losses on a debt security for which management does not intend to sell and for which it is more-likely-than-not that the Company will not have to sell prior to recovery of the noncredit impairment. In those situations, the portion of the total impairment that is attributable to the credit loss would be recognized in earnings, and the remaining difference between the debt security s amortized cost basis and its fair value would be included in other comprehensive income.

**Income Taxes:** We account for income taxes using the asset and liability method by deferring income taxes based on estimated future tax effects of differences between the tax and book basis of assets and liabilities considering the provisions of enacted tax laws. These differences result in deferred tax assets and liabilities, which are included in our balance sheets. We must also assess the likelihood that any deferred tax assets will be recovered from future taxable income and establish a valuation allowance for those assets determined to not likely be recoverable. Our judgment is required in determining the amount and timing of recognition of the resulting deferred tax assets and liabilities, including projections of future taxable income. Although we have determined a valuation allowance is not required for any of our deferred tax assets, there is no guarantee that these assets are recoverable.

Goodwill and Intangible Assets: We have acquired entire banks and branches of banks. Those acquisitions accounted for under the purchase method of accounting have given rise to goodwill and intangible assets. We record the assets acquired and liabilities assumed at their fair value. These fair values are determined through the use of internal and external valuation techniques. The purchase price is allocated to assets and liabilities, including identified intangibles. The identified intangibles are amortized over the estimated lives of the assets or liabilities. Any excess purchase price after this allocation results in goodwill. Goodwill is tested on an annual basis for impairment.

#### ANALYSIS OF THE RESULTS OF OPERATIONS

#### **Earnings**

We reported net earnings of \$48.4 million for the nine months ended September 30, 2009. This represented a decrease of \$2.4 million or 4.82%, from net earnings of \$50.8 million for the nine months ended September 30, 2008 primarily due to an increase in loan loss provision of \$46.3 million and an increase in non-interest expense of \$6.4 million, offset by gains on sales of securities of \$28.4 million and an increase in our net interest income of \$22.6 million year over year. Basic and diluted earnings per common share for the nine-month period decreased to \$0.40 per share for 2009, compared to \$0.61 earnings per common share for 2008. The annualized return on average assets was 0.99% for the nine months of 2009 compared to an annualized return on average assets of 1.07% for the nine months of 2008. The annualized return on average equity was 10.01% for the nine months ended September 30, 2008. The decrease in annualized return on average equity for the nine-month period is attributed to an increase in our average equity balance as a result of the preferred stock we issued to the U.S. Treasury in December 2008 as a result of our participation in the Treasury s Capital Purchase Program. During the third quarter, we raised \$132.5 million in gross proceeds from common stock issuance and repurchased all of the preferred stock issued to the U.S. Treasury.

For the quarter ended September 30, 2009, our net earnings were \$19.3 million. This represented an increase of \$1.8 million or 10.66%, from net earnings of \$17.5 million, for the third quarter of 2008. Basic and diluted earnings per common share decreased to \$0.10 per share for the third quarter of 2009

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compared to \$0.21 per share for the third quarter of 2008. The annualized return on average assets was 1.17% and 1.08% for the third quarter of 2009 and 2008, respectively. The annualized return on average equity was 11.33% and 15.55% for the third quarter of 2009 and 2008, respectively.

#### Net Interest Income

The principal component of our earnings is net interest income, which is the difference between the interest and fees earned on loans and investments (earning assets) and the interest paid on deposits and borrowed funds (interest-bearing liabilities). Net interest margin is the taxable-equivalent of net interest income as a percentage of average earning assets for the period. The level of interest rates and the volume and mix of earning assets and interest-bearing liabilities impact net interest income and net interest margin. The net interest spread is the yield on average earning assets minus the cost of average interest-bearing liabilities. Our net interest income, interest spread, and net interest margin are sensitive to general business and economic conditions. These conditions include short-term and long-term interest rates, inflation, monetary supply, and the strength of the economy, in general, and the local economies in which we conduct business. Our ability to manage the net interest income during changing interest rate environments will have a significant impact on our overall performance. Our balance sheet is currently liability-sensitive; meaning interest-bearing liabilities will generally reprice more quickly than earning assets. Therefore, our net interest margin is likely to decrease in sustained periods of rising interest rates and increase in sustained periods of declining interest rates. We manage net interest income by affecting changes in the mix of earning assets as well as the mix of interest-bearing liabilities, changes in the level of interest-bearing liabilities in proportion to earning assets, and in the growth of earning assets.

Our net interest income, before the provision for credit losses, totaled \$164.2 million for the nine months ended September 30, 2009. This represented an increase of \$22.6 million, or 15.93%, over net interest income, before provision for credit losses, of \$141.6 million for the same period in 2008. The increase in net interest income of \$22.6 million resulted from a \$41.6 million decrease in interest expense, offset by an \$19.0 million decrease in interest income.

Interest income totaled \$230.7 million for the first nine months of 2009. This represented a decrease of \$19.0 million, or 7.63%, compared to total interest income of \$249.7 million for the same period last year. The decrease in interest income was primarily the result of the decrease in average yield on earning assets to 5.18% for the nine months of 2009 from 5.75% for the same period of 2008, or 57 basis points. Average earning assets increased by \$164.9 million, or 2.74%, from \$6.01 billion to \$6.18 billion.

Interest expense totaled \$66.5 million for the first nine months of 2009. This represented a decrease of \$41.6 million, or 38.50%, from total interest expense of \$108.1 million for the same period last year. The decrease in interest expense was primarily the result of a decrease in the average rate paid on interest-bearing liabilities to 1.98% for the first nine months of 2009 from 3.10% for the same period in 2008, or 112 basis points. The decrease in rates paid on deposits and borrowings was offset by an increase in average interest-bearing deposits of \$460.6 million, or 23.09%, from \$1.99 billion to \$2.46 billion.

For the third quarter ended September 30, 2009, our net interest income, before provision for credit losses, totaled \$54.8 million. This represented an increase of \$5.8 million, or 11.82%, over net interest income of \$49.0 million for the same period in 2008. The increase in net interest income of \$5.8 million resulted from a decrease of \$13.4 million in interest expense, offset by a \$7.6 million decrease in interest income.

Interest income totaled \$75.9 million for the third quarter of 2009. This represented a decrease of \$7.6 million, or 9.09%, compared to total interest income of \$83.5 million for the same period last year. The decrease in interest income for the third quarter ending September 30, 2009 as compared to the third quarter ending September 30, 2008 was primarily the result of the decrease in average yield on earning assets to 5.11% for the third quarter of 2009 from 5.65% for the same period of 2008, or 54 basis points. Average earning assets increased by \$54.6 million, or 0.90%, from \$6.09 billion to \$6.14 billion.

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Interest expense totaled \$21.1 million for the third quarter of 2009. This represented a decrease of \$13.4 million or 38.79%, from total interest expense of \$34.5 million for the same period last year. The decrease in interest expense was primarily the result of a decrease in the average rate paid on interest-bearing liabilities to 1.89% for the third quarter ending September 30, 2009 from 2.91% for the same period in 2008, or 102 basis points. The decrease in yields was offset by an increase in average interest-bearing deposits of \$658.8 million, or 34.03%, from \$1.94 billion to \$2.59 billion.

Table 1 shows the average balances of assets, liabilities, and stockholders equity and the related interest income, expense, and yields/rates for the nine -month and three-month period ended September 30, 2009 and 2008. Yields for tax-preferenced investments are shown on a taxable equivalent basis using a 35% tax rate.

TABLE 1 Distribution of Average Assets, Liabilities, and Stockholders Equity; Interest Rates and Interest Differentials

		er 30, 2008				
	Average Balance	2009 Interest	Average Yield/Rate (amounts in	Average Balance thousands)	Interest	Average Yield/Rate
ASSETS						
Investment Securities Taxable Tax preferenced (1) Investment in FHLB stock	\$ 1,699,786 669,615 93,240	\$ 59,848 20,560 195	4.73% 5.78% 0.28%	\$ 1,778,551 685,113 88,508	\$ 65,448 21,336 3,666	4.95% 5.84% 5.52%
Federal Funds Sold & Interest Bearing Deposits with other	ŕ			ŕ	ŕ	
institutions	68,786	195	0.38%	1,334	34	3.40%
Loans (2) (3)	3,646,862	149,858	5.49%	3,459,916	159,211	6.15%
Total Earning Assets Total Non Earning Assets	6,178,289 356,180	230,656	5.18%	6,013,422 357,204	249,695	5.75%
Total Assets	\$ 6,534,469			\$6,370,626		
LIABILITIES AND STOCKHOLDERS EQUITY						
Savings Deposits (4)	\$ 1,286,477	\$ 7,469	0.78%	\$ 1,260,483	\$ 13,255	1.40%
Time Deposits	1,168,682	11,494	1.31%	734,050	14,978	2.73%
Total Deposits	2,455,159	18,963	1.03%	1,994,533	28,233	1.89%
Other Borrowings	1,984,526	47,500	3.16%	2,605,543	79,838	4.03%
Interest Bearing Liabilities	4,439,685	66,463	1.98%	4,600,076	108,071	3.10%
Non-interest bearing deposits	1,380,349			1,257,843		

\$6,370,626

\$141,624

Other Liabilities	68,597	63,389
Stockholders Equity	645,838	449,318
Total Liabilities and		

\$6,534,469

\$ 164,193

Net interest spread equivalent Net interest margin	tax	3.20% 3.57%	2.65% 3.18%
Net interest margin equivalent Net interest margin	tax	3.75%	3.37%
excluding loan fees Net interest margin excluding loan fees	tax	3.52%	3.09%
equivalent		3.70%	3.28%

(1) Non tax-equivalent rate was 4.11% for 2009 and 4.15% for 2008.

Stockholders Equity

Net interest income

- (2) Loan fees are included in total interest income as follows, (000)s omitted: 2009, \$2,279; 2008, \$4,193
- (3) Non performing loans are included in net loans as follows: 2009, \$58.1 million; 2008, \$16.6 million
- (4) Includes interest bearing demand and money market accounts

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TABLE 1 Distribution of Average Assets, Liabilities, and Stockholders Equity; Interest Rates and Interest Differentials

		30, 2008				
	Average Balance	2009 Interest	Average Rate (amounts in	Average Balance	Interest	Average Rate
ASSETS			(amounts m	uiousaiius)		
Investment Securities						
Taxable	\$ 1,635,607	\$ 18,278	4.49%	\$1,767,850	\$ 22,142	5.01%
Tax preferenced (1)	665,405	6,749	5.76%	672,765	7,036	5.88%
Investment in FHLB stock Federal Funds Sold & Interest Bearing	93,240	195	0.84%	91,729	1,367	5.96%
Deposits with other						
institutions	143,220	136	0.38%	752	8	4.26%
Loans (2) (3)	3,606,945	50,561	5.56%	3,556,724	52,954	5.92%
Total Earning Assets Total Non Earning Assets	6,144,417 413,697	75,919	5.11%	6,089,820 354,801	83,507	5.65%
Total Assets	\$ 6,558,114			\$ 6,444,621		
LIABILITIES AND STOCKHOLDERS EQUITY						
Savings Deposits (4)	\$1,380,686	\$ 2,466	0.71%	\$ 1,215,066	\$ 3,477	1.14%
Time Deposits	1,214,205	3,468	1.13%	721,035	3,940	2.17%
Total Deposits	2,594,891	5,934	0.91%	1,936,101	7,417	1.52%
Other Borrowings	1,796,234	15,179	3.31%	2,715,548	27,078	3.90%
Interest Bearing Liabilities	4,391,125	21,113	1.89%	4,651,650	34,495	2.91%
Non-interest bearing						
deposits	1,427,916			1,299,630		
Other Liabilities Stockholders Equity	62,538 676,535			46,619 446,722		
Total Liabilities and Stockholders Equity	\$ 6,558,114			\$ 6,444,621		
Net interest income		\$ 54,806			\$49,012	

Net interest spread	tax		
equivalent		3.22%	2.74%
Net interest margin		3.57%	3.24%
Net interest margin	tax		
equivalent		3.75%	3.43%
Net interest margin			
excluding loan fees		3.52%	3.16%
Net interest margin			
excluding loan fees	tax		
equivalent		3.70%	3.35%

- (1) Non tax equivalent rate was 4.08% for 2009 and 4.18% for 2008.
- (2) Loan fees are included in total interest income as follows, (000)s omitted: 2009, \$886; 2008, \$1,190
- (3) Non performing loans are included in net loans as follows, (000)s omitted: 2009, \$58.1 million; 2008, \$16.6 million
- (4) Includes interest bearing demand and money market accounts

As stated above, the net interest margin measures net interest income as a percentage of average earning assets. Our tax effected (TE) net interest margin was 3.75% for the nine months of 2009, compared to 3.37% for the first nine months of 2008. Our tax effected (TE) net interest margin for the third quarter of 2009 was 3.75%, compared to 3.43% for the third quarter of 2008. The increase in the net interest margin over the same period last year is primarily the result of the decreasing interest rate environment, which impacted interest earned and interest paid as a percent of earning assets. This was partially offset by changes in the mix of assets and liabilities as discussed in the following paragraphs. Generally, our net interest margin improves in a decreasing interest rate environment as our deposits and borrowings reprice much faster than our loans and securities.

The net interest spread is the difference between the yield on average earning assets and the cost of average interest-bearing liabilities. The net interest spread is an indication of our ability to manage rates received on loans and investments and rates paid on deposits and borrowings in a competitive and changing interest rate environment. Our net interest spread (TE) was 3.20% for the nine months of 2009 and 2.65% for the same period last year. The increase

in the net interest spread for the nine months ended September 30, 2009 resulted from a 112 basis point decrease in the cost of interest-bearing liabilities, offset by a 57 basis point decrease in the yield on earning assets, thus generating a 55 basis point increase in the net interest spread from the same period last year.

For the third quarter of 2009, the Company s net interest spread (TE) was 3.22% as compared to 2.74% for the same period last year. The increase in net interest spread for the third quarter ended September 30, 2009 resulted from a 102 basis point decrease in the cost of interest-bearing liabilities,

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offset by a 54 basis point decrease in the yield on earning assets, thus generating a 48 basis point increase in the net interest spread from the same period last year.

The yield (TE) on earning assets decreased to 5.18% for the nine months of 2009, from 5.75% for the same period last year, and reflects a decreasing interest rate environment and a change in the mix of earning assets. Average loans as a percent of earning assets increased to 59.03% in the nine months of 2009 from 57.54% for the same period in 2008. Average investments as a percent of earning assets decreased to 38.35% in the nine months of 2009 from 40.97% for the same period in 2008. The yield on loans for the first nine months of 2009 decreased to 5.49% as compared to 6.15% for the same period in 2008 as a result of the decreasing interest rate environment. The yield on loans declined at a slower rate than general interest rates as approximately 63% of the Company s loans are fixed-rate loans or hybrid adjustable loans with interest rates that are typically fixed for the first five or ten years of the loans and reset at fixed rates for the remaining term. The yield (TE) on investments for the first nine months of 2009 decreased to 5.03% compared to 5.20% for the same period in 2008. The decrease in rates, offset by an increase in average loan balances, resulted in a decrease in our interest income.

The cost of average interest-bearing liabilities decreased to 1.98% for the first nine months of 2009 as compared to 3.10% for the same period in 2008, reflecting the decrease in interest rates and a change in the mix of interest-bearing liabilities. The fact that the cost of interest-bearing liabilities dropped more than the yield on earning assets is due to the liability-sensitive nature of our balance sheet. Average borrowings as a percent of average interest-bearing liabilities decreased to 44.70% during the first nine months of 2009 as compared to 56.64% for the same period in 2008. The cost of borrowings for the first nine months of 2009 decreased to 3.16% as compared to 4.03% for the same period in 2008, reflecting the decrease in interest rates. Borrowings typically have a higher cost than interest-bearing deposits. The cost of interest-bearing deposits for the first nine months of 2009 decreased to 1.03% as compared to 1.89% for the same period in 2008, also reflecting the declining interest rate environment. The FDIC has approved the payment of interest on certain demand deposit accounts. This could have a negative impact on our net interest margin, net interest spread, and net earnings, should this be implemented fully. Currently, we pay interest on NOW and Money Market Accounts. The overall decrease in interest rates and decrease in average borrowings, offset by an increase in average deposits, resulted in a decrease in our interest expense.

For the third quarter of 2009, the yield (TE) on earning assets decreased to 5.11%, from 5.65% for the same period last year. The cost of average interest-bearing liabilities decreased to 1.89% for the third quarter of 2009 as compared to 2.91% for the same period in 2008. The changes reflect the decreasing interest rate environment and change in mix of earning assets and interest-bearing liabilities, reflecting similar trends as described above.

Table 2 presents a comparison of interest income and interest expense resulting from changes in the volumes and rates on average earning assets and average interest-bearing liabilities for the periods indicated. Changes in interest income or expense attributable to volume changes are calculated by multiplying the change in volume by the initial average interest rate. The change in interest income or expense attributable to changes in interest rates is calculated by multiplying the change in interest rate by the initial volume. The changes attributable to both interest rate and volume changes are calculated by multiplying the change in rate times the change in volume.

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TABLE 2 Rate and Volume Analysis for Changes in Interest Income, Interest Expense and Net Interest Income

Comparison of nine months ended September 30, **2009 Compared to 2008 Increase (Decrease) Due to** Rate/ Volume Rate Volume **Total** ( amounts in thousands ) **Interest Income:** Taxable investment securities \$ (2,756) (2.906)\$ 62 \$ (5,600) Tax-advantaged securities (768)30 (776)(38)Fed funds sold & interest-bearing deposits with other institutions 1,720 (30)(1,529)161 Investment in FHLB stock 196 (3,478)(189)(3.471)Loans 8,576 (17,033)(896)(9,353)Total interest on earning assets 6,968 (2,522)(23,485)(19,039)Interest Expense: Savings deposits 271 (5,829)(183)(5,741)Time deposits 8.850 (7,775)(4,604)(3,529)Other borrowings (18,979)(17,190)3,831 (32,338)Total interest on interest-bearing liabilities (9,858)(30,794)(956)(41,608)Net Interest Income \$ 16,826 7,309 \$ (1,566) \$ 22,569

> Comparison of quarters ended September 30, 2009 Compared to 2008 Increase (Decrease) Due to

			<b></b>	
	Volume	Rate	Volume	Total
		( amounts in	n thousands )	
Interest Income:				
Taxable investment securities	\$ (1,764)	\$ (2,298)	\$ 198	\$ (3,864)
Tax-advantaged securities	(175)	(101)	(11)	(287)
Fed funds sold & interest-bearing deposits with other				
institutions	1,517	(7)	(1,382)	128
Investment in FHLB stock	23	(1,174)	(21)	(1,172)
Loans	747	(3,219)	79	(2,393)
Total interest on coming and	240	((, 700)	(1.127)	(7.500)
Total interest on earning assets	348	(6,799)	(1,137)	(7,588)

Interest Expense:

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Savings deposits Time deposits Other borrowings	475 2,690 (9,162)	(1,313) (1,885) (4,094)	(161) (1,289) 1,357	(999) (484) (11,899)
Total interest on interest-bearing liabilities	(5,997)	(7,292)	(93)	(13,382)
Net Interest Income	\$ 6,345	\$ 493	\$ (1,044)	\$ 5,794

#### Interest and Fees on Loans

Our major source of revenue and primary component of interest income is interest and fees on loans. Interest and fees on loans totaled \$149.9 million for the first nine months of 2009. This represented a decrease of \$9.3 million, or 5.88%, from interest and fees on loans of \$159.2 million for the same period in 2008. The decrease in interest and fees on loans for the first nine months of 2009 reflects the decrease in rates between periods, offset by increases in the average balance of loans. The yield on loans decreased to 5.18% for the first nine months of 2009, compared to 5.75% for the same period in 2008.

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Average loans increased \$186.9 million, or 5.40%, from \$3.46 billion for the first nine months of 2008 to \$3.65 billion for the first nine months of 2009.

Interest and fees on loans totaled \$50.6 million for the third quarter of 2009. This represented a decrease of \$2.4 million, or 4.52%, from interest and fees on loans of \$53.0 million for the same period in 2008. The decrease was primarily due to the decrease in yields on loans, offset by increases in average loan balances.

In general, we stop accruing interest on a loan after its principal or interest becomes 90 days or more past due. When a loan is placed on nonaccrual, all interest previously accrued but not collected is charged against earnings. There was no interest income that was accrued and not reversed on non-performing loans at September 30, 2009 and 2008.

Fees collected on loans are an integral part of the loan pricing decision. Loan fees and the direct costs associated with the origination of loans are deferred and deducted from the loan balance. Deferred net loan fees are recognized in interest income over the term of the loan using the effective-yield method. We recognized loan fee income of \$2.3 million for the first nine months of 2009, as compared to \$4.2 million for the same period in 2008, a decrease of \$1.9 million or 45.65%. This was due to a decrease in loan demand during the first nine months of 2009.

#### **Interest on Investments**

The second most important component of interest income is interest on investments, which totaled \$80.4 million for the first nine months of 2009. This represented a decrease of \$6.4 million, or 7.35%, from interest on investments of \$86.8 million for the same period in 2008. The decrease in interest on investments for the nine months of 2009 from the same period last year was primarily the result of a decrease in yield on investments and a decrease in average investments. The interest rate environment and the investment strategies we employ directly affect the yield on the investment portfolio. We continually adjust our investment strategies in response to the changing interest rate environment in order to maximize the rate of total return consistent within prudent risk parameters, and to minimize the overall interest rate risk of the Company. The total yield (TE) on investments decreased to 5.03% for the first nine months of 2009 compared to 5.20% for the first nine months of 2008. Average investment balances for the first nine months for 2009 decreased \$94.3 million, or 3.83% from the same period last year.

For the third quarter of 2009, interest income on investments totaled \$25.0 million. This represented a decrease of \$4.2 million or 14.23%, from interest on investments of \$29.2 million for the same period in 2008. The decrease in interest on investments for the third quarter of 2009 from the same period last year reflected decreases in the average balance of investments and in the interest rates. The total yield (TE) on investments decreased to 4.86% for the third quarter of 2009, compared to 5.25% for the same period in 2008 as a result of the decreasing interest rate environment.

#### **Interest on Deposits**

Interest on deposits totaled \$19.0 million for the first nine months of 2009. This represented a decrease of \$9.2 million, or 32.83%, from interest on deposits of \$28.2 million for the first nine months of 2008. The decrease is due to the decrease in interest rates on deposits offset by increases in average interest-bearing deposit balances. The cost of interest-bearing deposits decreased to 1.03% for the first nine months of 2009 from 1.89% for the first nine months of 2008. Average interest-bearing deposits increased \$460.6 million, or 23.09%, over the same period last year.

For the third quarter of 2009, interest on deposits totaled \$5.9 million. This represented a decrease of \$1.5 million, or 20.00%, from interest on deposits of \$7.4 million for the same period in 2008. The decrease is due to the decrease in interest rates on deposit offset by increases in average interest-bearing deposit balances. The cost of interest-bearing deposits decreased to 0.91% for the third quarter of 2009

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from 1.52% for the third quarter of 2008. Average interest-bearing deposits increased \$658.8 million, or 34.03%, over the same period last year.

#### **Interest on Borrowings**

Interest on borrowings totaled \$44.4 million for the first nine months of 2009. This represented a decrease of \$30.2 million, or 40.49%, from interest on borrowings of \$74.6 million for the same period of 2008. The decrease is due to the decrease in interest rates paid on borrowings and a decrease in average borrowings. Interest rates on borrowings decreased 80 basis points, from 3.93% for the first nine months of 2008 to 3.13% for the first nine months of 2009. Average borrowings decreased \$621.0 million, or 24.94%, over the same period last year.

For the third quarter of 2009, interest on borrowings totaled \$14.3 million. This represented a decrease of \$11.1 million, or 43.76%, from interest on borrowings of \$25.4 million for the same period of 2008. The decrease is due to the decrease in interest rates paid on borrowings and a decrease in average borrowings. Interest rates on borrowings decreased 50 basis points, from 3.82% for the third quarter of 2008 to 3.32% for the third quarter of 2009. Average borrowings decreased \$919.3 million, or 35.35%, over the same period last year.

#### **Provision for Credit Losses**

We maintain an allowance for inherent credit losses that is increased by a provision for credit losses charged against operating results. The provision for credit losses is determined by management as the amount to be added to the allowance for probable credit losses after net charge-offs have been deducted to bring the allowance to an adequate level which, in management s best estimate, is necessary to absorb probable credit losses within the existing loan portfolio.

We made a provision for credit losses of \$55.0 million during the first nine months of 2009 and \$8.7 million during the same period in 2008. The increase in allowance during the first nine months of 2009 was primarily due to the increase in classified loans. We continue to make greater provisions for credit losses in order to build our reserves based on historical losses and current economic indicators. We believe the allowance is appropriate as of the end of the period covered by this report. We continually assess the quality of our portfolio to determine whether additional provision for credit losses is necessary. The ratio of the allowance for credit losses to total loans as of September 30, 2009 and 2008 was 2.43% and 1.11%, respectively.

No assurance can be given that economic conditions which adversely affect the Company s service areas, past credit loss experience, the characteristics of our loan portfolio or other circumstances will not be reflected in increased provisions for credit losses in the future. The nature of this process requires considerable judgment. Net charge-offs totaled \$21.6 million for the first nine months of 2009 and \$1.7 million during the same period of 2008. See Risk Management Credit Risk herein.

#### Other Operating Income

Other operating income for the Company includes income derived from special services offered by the Bank, such as CitizensTrust, merchant card, international banking, and other business services. Also included in other operating income are service charges and fees, primarily from deposit accounts; gains (net of losses) from the sale of investment securities, other real estate owned, and fixed assets; and other revenues not included as interest on earning assets.

Other operating income totaled \$51.2 million for the first nine months of 2009. This represents an increase of \$26.0 million, or 102.92%, over other operating income of \$25.2 million for the same period in 2008. The increase is due to the gain on sale of securities of \$28.4 million during the first nine months

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of 2009. This was partially offset by decreases in trust and investment services income of \$958,000, or 16.23% and BOLI income of \$1.07 million, or 33.95%.

Other operating income totaled \$15.1 million for the quarter ended September 30, 2009. This represents an increase of \$6.7 million or 80.35% over total other operating income of \$8.4 million for the quarter ended September 30, 2008. This increase was primarily due to the gain on sale of securities of \$6.9 million during the quarter ended September 30, 2009.

Other operating income as a percent of net revenues (net interest income before loan loss provision plus other operating income) was 23.76% for the first nine months of 2009, as compared to 15.11% for the same period in 2008.

#### Other Operating Expenses

Other operating expenses for the Company include expenses for salaries and benefits, occupancy, equipment, stationary and supplies, professional services, amortization of intangibles, and other expenses. Other operating expenses totaled \$94.2 million for the first nine months of 2009. This represents an increase of \$6.4 million, or 7.27% over other operating expenses of \$87.8 million for the same period in 2008. The increase was primarily due to \$6.1 million in charges for FDIC special assessments and increases in insurance premiums.

For the third quarter of 2009, other operating expenses totaled \$29.8 million. This represents an increase of \$788,000, or 2.71%, over other operating expenses of \$29.1 million for the same period last year.

At September 30, 2009, we employed 679 full time equivalent employees, compared to 695 full time equivalent employees at September 30, 2008.

For the most part, other operating expenses reflect the direct expenses and related administrative expenses associated with staffing, maintaining, promoting, and operating branch facilities. Our ability to control other operating expenses in relation to asset growth can be measured in terms of other operating expenses as a percentage of average assets. Operating expenses measured as a percentage of average assets was 1.93% and 1.84% for the first nine months of 2009 and 2008, respectively.

Our ability to control other operating expenses in relation to the level of net revenue (net interest income plus other operating income) is measured by the efficiency ratio and indicates the percentage of net revenue that is used to cover expenses. For the first nine months of 2009, the efficiency ratio was 58.76%, compared to a ratio of 55.54% for the same period in 2008.

#### **Income Taxes**

The Company's effective tax rate for the three and nine months of 2009 was 28.61% and 26.90%, compared to 28.23% and 27.75% for the same period in 2008. The effective tax rates are below the nominal combined Federal and State tax rates as a result of the increase in tax-preferenced income from certain investments and municipal loans/leases as a percentage of total income for each period. The majority of tax preferenced income is derived from municipal securities.

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#### RESULTS BY BUSINESS SEGMENTS

We have two reportable business segments: Business Financial and Commercial Banking Centers, and Treasury. The results of these two segments are included in the reconciliation between business segment totals and our consolidated total. Our business segments do not include the results of administration units that do not meet the definition of an operating segment.

#### Business Financial and Commercial Banking Centers

Key measures we use to evaluate the Business Financial and Commercial Banking Center s performance are included in the following table for the three and nine months ended September 30, 2009 and 2008. The table also provides additional significant segment measures useful to understanding the performance of this segment.

		Nine months ended September 30,			Three months ender September 30,			
		2009		2008		2009		2008
<b>Key Measures:</b>				(amounts in	thous	sands)		
Statement of Operations								
Interest income	\$	153,237	\$	164,504	\$	53,509	\$	60,426
Interest expense		30,707		55,088		9,442		26,574
Net Interest Income	\$	122,530	\$	109,416	\$	44,067	\$	33,852
Non-interest income		14,670		16,068		5,058		5,471
Non-interest expense		36,939		36,135		12,236		12,173
Segment pretax profit (loss)	\$	100,261	\$	89,349	\$	36,889	\$	27,150
Balance Sheet								
Average loans	\$3	3,646,862	\$ 3	3,459,916	\$3	,606,945	\$3	,556,724
Average non-interest bearing deposits	\$ 1	1,380,349	\$ 1	1,257,843	\$1	,427,916	\$1	,299,630
Average interest-bearing deposits	\$ 2	2,455,159	\$ 1	1,994,533	\$2	,594,891	\$1	,936,101
Yield on loans		5.49%		6.15%		5.56%		5.92%
Rate paid on deposits		1.03%		1.89%		0.91%		1.52%

For the nine months ended September 30, 2009, segment profit increased by \$10.9 million, or 12.21%, compared to the same period last year. This was primarily due to the decrease in interest expense which overshadowed the decrease in interest income. Rates paid on deposits decreased 86 basis points while yields on loans decreased 66 basis points. The decreases in interest rates were offset by increases in average balances. Average interest-bearing deposits increased \$460.6 million, or 23.09%; while average loans increased \$186.9 million, or 5.40%. Non-interest income decreased by \$1.4 million, or 8.70%, compared to the first nine months of 2008. Non-interest expense increased \$804,000, or 2.22%, compared to the same period last year.

For the quarter ended September 30, 2009, segment profit increased by \$9.7 million, or 35.87%, compared to the same period last year. This was primarily due to the increase in net interest income. Non-interest income decreased by \$413,000, or 7.55%, compared to the quarter ended September 30, 2008. Non-interest expense increased \$63,000, or 0.52%, compared to the same period last year.

#### **Treasury**

Key measures we use to evaluate the Treasury s performance are included in the following table for the three and nine months ended September 30, 2009 and 2008. The table also provides additional significant segment measures useful to understanding the performance of this segment.

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	Nine months ended September 30,					Three months ended September 30,			
		2009		2008		2009		2008	
<b>Key Measures:</b>	(amounts in thousands)								
Statement of Operations									
Interest income	\$	80,877	\$	90,545	\$	25,388	\$	30,620	
Interest expense		61,567		78,164		22,281		25,568	
Net Interest Income	\$	19,310	\$	12,381	\$	3,107	\$	5,052	
Non-interest income		28,215		7		6,667		1	
Non-interest expense		1,122		950		383		342	
Segment pretax profit (loss)	\$	46,403	\$	11,438	\$	9,391	\$	4,711	
Balance Sheet									
Average investments	\$2,	531,427	\$2	,553,506	\$2	,537,472	\$2	,533,096	
Average borrowings	\$1,	869,471	\$2	,490,488	\$1	,681,179	\$2	,600,493	
Yield on investments-TE		5.03%		5.20%		4.86%		5.25%	
Non-tax equivalent yield		4.11%		4.15%		4.08%		4.18%	
Rate paid on borrowings		3.13%		3.93%		3.32%		3.82%	

For the nine months ended September 30, 2009, segment profit increased by \$35.0 million over the same period last year. The increase is primarily due to the \$28.4 million gain on sale of securities recognized during the first nine months of 2008 and the increase in net interest income of \$6.9 million year over year. The increase in net interest income is due to the fact that a substantial portion of our securities portfolio is fixed rate while our rate on borrowings decreased 80 basis points from 3.93% in the first nine months of 2008 to 3.13% for the same period in 2009.

For the quarter ended September 30, 2009, segment profit increased by \$4.7 million over the same period last year. The increase is due to the \$6.9 million gain on sale of securities recognized during the three months ended September 30, 2009.

There are no provisions for credit losses or taxes in the segments as these are accounted for at the corporate level. *Other* 

	Nine mon Septem	Three mon Septem					
	2009	2008	2009	2008			
Key Measures:	(amounts in thousands)						
Statement of Operations							
Interest income	\$ 50,525	\$ 40,291	\$ 18,622	\$ 15,225			
Interest expense	28,172	20,464	10,990	5,117			
Net interest income	\$ 22,353	\$ 19,827	\$ 7,632	\$ 10,108			
Provision for Credit Losses	55,000	8,700	13,000	4,000			
Non-interest income	8,283	9,141	3,377	2,901			
Non-interest expense	56,160	50,749	17,226	16,542			
Pre-tax loss	\$ (80,524)	\$ (30,481)	\$ (19,217)	\$ (7,533)			

The Company's administration and other operating departments reported pre-tax loss of \$80.5 million for the first nine months of 2009. This represents an increase of \$50.0 million or 164.18%, from a pre-tax loss of \$30.5 million for the same period in 2008. The increase in pre-tax loss is primarily attributed to the increase in provision for credit losses of \$46.3 million and increase in non-interest expense of \$5.4 million, offset by increase in net interest income of \$2.5 million.

For the quarter ended September 30, 2009, the company s administration and other operating departments reported pre-tax loss of \$19.2 million. This represents an increase of \$11.7 million or 155.10%, from a pre-tax loss of \$7.5 million for the same period in 2008. The increase in pre-tax loss is primarily attributed to the increase in provision for credit losses of \$9.0 million.

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#### ANALYSIS OF FINANCIAL CONDITION

The Company reported total assets of \$6.55 billion at September 30, 2009. This represented a decrease of \$103.4 million, or 1.55%, from total assets of \$6.65 billion at December 31, 2008 primarily due to a decrease in investment securities of \$210.7 million and net loans of \$170.1 million, offset by an increase in cash of \$126.9 million and increase in federal funds sold of \$150.0 million. Earning assets totaled \$6.05 billion at September 30, 2009. This represented a decrease of \$230.8 million, or 3.68%, from total earning assets of \$6.28 billion at December 31, 2008. Total liabilities were \$5.89 billion at September 30, 2009, down \$140.0 million, or 2.32%, from total liabilities of \$6.03 billion at December 31, 2008. Total equity increased \$36.6 million, or 5.96%, to \$651.5 million at September 30, 2009, compared with total equity of \$614.9 million at December 31, 2008.

#### **Investment Securities**

The Company reported total investment securities of \$2.29 billion at September 30, 2009. This represented a decrease of \$210.6 million, or 8.42%, from total investment securities of \$2.50 billion at December 31, 2008. During the first nine months of 2009, we sold certain securities with relatively short maturities. Investment securities comprise 37.87% of the Company s total earning assets at September 30, 2009.

Securities held as available-for-sale are reported at fair value for financial reporting purposes. The related unrealized gains or losses, net of income taxes, are recorded in stockholders equity. At September 30, 2009, securities held as available-for-sale had a fair value of \$2.29 billion, representing 99.8% of total investment securities, with an amortized cost of \$2.20 billion. At September 30, 2009, the net unrealized holding gain on securities available-for-sale was \$82.5 million and that resulted in accumulated other comprehensive income of \$47.8 million (net of \$34.7 million in deferred taxes). At December 31, 2008, the Company reported net unrealized gain on investment securities available-for-sale of \$49.5 million and accumulated other comprehensive income of \$28.7 million (net of deferred taxes of \$20.8 million).

Table 3 sets forth investment securities available-for-sale at September 30, 2009 and December 31, 2008.

**Table 3** Composition of Investment Securities (amounts in thousands)

	September	r 30, 2009	December 31, 2008 Total		
	Fair Value	Percent	Fair Value	Percent	
Investment Securities Available-for-Sale:					
Mortgage-backed securities	\$ 688,784	30.13%	\$ 1,184,485	47.50%	
CMO s / REMIC s	803,366	35.15%	596,791	23.94%	
Government agency	96,561	4.23%	27,778	1.11%	
Municipal bonds	696,745	30.49%	684,422	27.45%	
Total Investment Securities	\$ 2,285,456	100.00%	\$ 2,493,476	100.00%	

The weighted-average yield (TE) on the investment portfolio at September 30, 2009 was 4.36% with a weighted-average life of 4.4 years. This compares to a yield of 4.70% at December 31, 2008 with a weighted-average life of 4.9 years and a yield of 4.68% at September 30, 2008 with a weighted-average life of 5.1 years. The weighted average life is the average number of years that each dollar of unpaid principal due remains outstanding. Average life is computed as the weighted-average time to the receipt of all future cash flows, using as the weights the dollar amounts of the principal paydowns.

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Approximately 68% of the available-for-sale portfolio represents securities issued by the U.S government or U.S. government-sponsored enterprises, which guarantee payment of principal and interest.

The remaining CMO/REMICs are backed by agency-pooled collateral or whole loan collateral. All non-agency available-for-sale CMO/REMIC issues held are rated investment grade or better by either Standard & Poor s or Moody s, as of September 30, 2009 and December 31, 2008.

#### Composition of the Fair Value and Gross Unrealized Losses of Securities:

				Septem	ber 30	0, 2009					
	Less than	onths	12 months or longer				Total				
	Fair	Unr	ross ealized lding	Fair	Un	Gross realized olding		Fair	Uni	Gross realized olding	
<b>Description of Securities</b>	Value	Lo	osses	Value (amounts		Losses ousands)		Value	Ι	Losses	
Held-To-Maturity											
CMO (1)	\$	\$		\$ 4,237	\$	1,618	\$	4,237	\$	1,618	
Available-for-Sale											
Government agency	\$ 25,109	\$	78	\$	\$		\$	25,109	\$	78	
CMO/REMICs	46,438		555	31,101		447		77,539		1,002	
Municipal bonds	4,916		272					4,916		272	
	\$ 76,463	\$	905	\$31,101	\$	447	\$	107,564	\$	1,352	

(1) For the nine months ended September 30, 2009, the Company recorded \$1.6 million, on a pre-tax basis, of the non-credit portion of OTTI for this security in other comprehensive income, which is included as gross unrealized losses.

December 31, 2008
Less than 12 months 12 months or longer
Gross Gross Gross
Unrealized Unrealized Unrealized

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		п.	Н	olding	<b>.</b>	Н	olding		<b>.</b>	Н	olding
<b>Description of Securities</b>	Fair Value		Fair Losses Value (amounts		Value	Losses in thousands)		Fair Value		Losses	
Held-To-Maturity CMO	\$	4,770	\$	2,097	\$	\$		\$	4,770	\$	2,097
Available-for-Sale											
Mortgage-backed securities	\$	265	\$		\$ 13,903	\$	1	\$	14,168	\$	1
CMO/REMICs	1	63,036		4,542	1,853		53	1	64,889		4,595
Municipal bonds	1	59,370		5,341	37,994		1,596	1	197,364		6,937
	\$3	322,671	\$	9,883	\$ 53,750	\$	1,650	\$3	376,421	\$	11,533

The tables above show the Company s investment securities gross unrealized losses and fair value by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2009 and December 31, 2008. The Company has reviewed the individual securities to determine whether a decline in fair value below the amortized cost basis is other-than-temporary. A summary of our analysis of these securities and the unrealized losses is described more fully in Note 2 Investment Securities in the notes to the consolidated financial statements. Economic trends may adversely affect the value of the portfolio of investment securities that we hold.

During the third quarter of 2009, the Company recognized an other-than-temporary impairment on the held-to-maturity investment security. The total impairment of \$1.8 million was reduced by \$1.6 million for the non-credit portion which was reflected in other comprehensive income. The remaining \$232,000 was recognized in third quarter earnings.

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#### Loans

At September 30, 2009, we reported total loans, net of deferred loan fees, of \$3.60 billion. This represents a decrease of \$136.8 million, or 3.66%, from total loans, net of deferred loan fees, of \$3.74 billion at December 31, 2008. Total loans, net of deferred loan fees, comprise 59.55% of our total earning assets.

Table 4 Distribution of Loan Portfolio by Type (Dollar amounts in thousands)

	S	September 30,				
		,		De	ecember 31,	
		2009			2008	
Commercial and Industrial	\$	385,274	10.7%	\$	370,829	9.9%
Real Estate:						
Construction		295,315	8.2%		351,543	9.4%
Commercial Real Estate		1,959,725	54.3%		1,945,706	51.9%
SFR Mortgage		290,831	8.1%		333,931	8.9%
Consumer		67,317	1.9%		66,255	1.8%
Municipal lease finance receivables		162,962	4.5%		172,973	4.6%
Auto and equipment leases, net of unearned						
discount		34,072	0.9%		45,465	1.2%
Dairy and Livestock		411,574	11.4%		459,329	12.3%
Gross Loans		3,607,070	100.0%		3,746,031	100.0%
Less: Deferred net loan fees		(6,983)			(9,193)	
Gross loans, net of deferred loan fees	\$	3,600,087		\$	3,736,838	
Less: Allowance for credit losses		(87,316)			(53,960)	
Net Loans	\$	3,512,771		\$	3,682,878	

Commercial and industrial loans are loans and leases to commercial entities to finance capital purchases or improvements, or to provide cash flow for operations. Real estate loans are loans secured by trust deeds on real property, including property under construction, commercial property and single family and multifamily residences. Consumer loans include installment loans to consumers as well as home equity loans and other loans secured by junior liens on real property. Municipal lease finance receivables provide financing to municipalities, school districts, and other special districts. Auto and equipment leases provide financing to both commercial entities as well as consumers. Dairy and livestock loans are loans to finance the operating needs of wholesale dairy farm operations, cattle feeders, livestock raisers, and farmers.

Our loan portfolio is from a variety of areas throughout our marketplace. The following is the breakdown of our total loans and commercial real estate loans by region.

		Septembe	r 30, 2009						
			Commercial						
<b>Loans by County</b>	<b>Total Loans</b>	Real Estate Loans							
	(amounts in thousands)								
Los Angeles	\$1,185,471	32.8%	\$ 702,327	35.8%					
Inland Empire	788,770	21.9%	617,454	31.5%					
Central Valley	619,352	17.2%	277,954	14.2%					
Orange	525,939	14.6%	204,037	10.4%					

Other Areas 487,538 13.5% 157,953 8.1%

\$3,607,070 100.0% \$1,959,725 100.0%

Of particular concern in the current credit and economic environments is our real estate and real estate construction loans. Our real estate loans are comprised of single-family residences, multifamily residences, industrial, office and retail. We strive to have a maximum loan-to-value ratio of 65-75%.

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This table breaks down our real estate portfolio, with the exception of construction loans, which are discussed in greater detail below.

		September	30, 2009	
Real Estate Loans			Percent Owner- Occupied	Average Loan
(amounts in thousands)	Loan Balance	Percent	(1)	Balance
Single Family-Direct	\$ 63,788	2.8%	100.0%	\$ 443
Single Family-Mortgage Pools	227,043	10.1%	100.0%	394
Multifamily	109,064	4.8%	0.0%	859
Industrial	664,735	29.6%	36.5%	869
Office	380,823	16.9%	25.0%	994
Retail	219,989	9.8%	14.3%	1,000
Medical	128,951	5.7%	43.9%	1,816
Secured by Farmland	155,119	6.9%	100.0%	2,216
Other	301,044	13.4%	53.2%	1,149
	\$2,250,556	100.0%	45.9%	\$1,027

# (1) Represents percentage of owner-occupied in each real estate loan category

In the table above, Single Family-Direct represents those single-family residence loans that we have made directly to our customers. These loans total \$63.8 million. In addition, we have purchased pools of owner-occupied single-family loans from real estate lenders, Single Family-Mortgage Pools, totaling \$227.0 million. These loans were purchased with FICO scores predominantly ranging from 700 to over 800 and original loan-to-value ratios of 60% to 80%. These pools were purchased to diversify our loan portfolio since we make few single-family loans. Due to market conditions, we have not purchased any mortgage pools since August 2007.

As of September 30, 2009, the Company had \$295.3 million in construction loans. This represents 8.2% of total loans outstanding of \$3.6 billion. Of this \$295.3 million in construction loans, approximately 26%, or \$76.7 million, were for single-family residences, residential land loans, and multi-family land development loans. The remaining construction loans, totaling \$218.7 million, were related to commercial construction. The average balance of any single construction loan is approximately \$4.0 million. Our construction loans are located throughout our marketplace as can be seen in the following table.

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