

FIRST INTERSTATE BANCSYSTEM INC

Form 10-Q

August 04, 2006

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q**

**Quarterly report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 2006**

OR

**Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from _____ to _____**

COMMISSION FILE NUMBER 000-49733

First Interstate BancSystem, Inc.

(Exact name of registrant as specified in its charter)

Montana

81-0331430

(State or other jurisdiction of
incorporation or organization)

(IRS Employer
Identification No.)

401 North 31st Street, Billings, MT

59116-0918

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: 406/255-5390

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

The Registrant had 8,109,108 shares of common stock outstanding on June 30, 2006.

FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES
Quarterly Report on Form 10-Q

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Table of Contents**FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES****Consolidated Balance Sheets***(Dollars in thousands, except share data)*

(Unaudited)

| | June 30, 2006 | December 31, 2005 |
|---|------------------|-------------------------|
| Assets | | |
| Cash and due from banks | \$ 208,351 | 207,877 |
| Federal funds sold | 31,564 | 27,607 |
| Interest bearing deposits in banks | 4,585 | 5,493 |
| Total cash and cash equivalents | 244,500 | 240,977 |
| Investment securities: | | |
| Available-for-sale | 890,966 | 916,450 |
| Held-to-maturity (estimated fair values of \$109,208 as of June 30, 2006 and \$104,305 as of December 31, 2005) | 109,842 | 103,451 |
| Total investment securities | 1,000,808 | 1,019,901 |
| Loans | 3,256,500 | 3,034,354 |
| Less allowance for loan losses | 45,721 | 42,450 |
| Net loans | 3,210,779 | 2,991,904 |
| Premises and equipment, net | 120,278 | 120,438 |
| Accrued interest receivable | 29,809 | 26,104 |
| Company-owned life insurance | 63,579 | 62,547 |
| Mortgage servicing rights, net of accumulated amortization and impairment reserve | 23,453 | 22,116 |
| Goodwill | 37,380 | 37,390 |
| Core deposit intangibles, net of accumulated amortization | 716 | 1,204 |
| Net deferred tax asset | 10,523 | 3,285 |
| Other assets | 38,848 | 36,447 |
| Total assets | \$ 4,780,673 | 4,562,313 |
| Liabilities and Stockholders Equity | | |
| Deposits: | | |
| Noninterest bearing | \$ 860,956 | 864,128 |
| Interest bearing | 2,678,625 | 2,683,462 |
| Total deposits | 3,539,581 | 3,547,590 |
| Federal funds purchased | 87,810 | 1,500 |

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| | | |
|--|--------------|-----------|
| Securities sold under repurchase agreements | 610,220 | 518,718 |
| Accrued interest payable | 13,649 | 13,185 |
| Accounts payable and accrued expenses | 25,586 | 28,086 |
| Other borrowed funds | 43,197 | 7,495 |
| Long-term debt | 53,928 | 54,654 |
| Subordinated debenture held by subsidiary trust | 41,238 | 41,238 |
| | | |
| Total liabilities | 4,415,209 | 4,212,466 |
| | | |
| Stockholders' equity: | | |
| Nonvoting noncumulative preferred stock without par value; authorized 100,000 shares; no shares issued or outstanding as of June 30, 2006 or December 31, 2005 | | |
| Common stock without par value; authorized 20,000,000 shares; issued and outstanding 8,109,108 shares as of June 30, 2006 and 8,098,933 shares as of December 31, 2005 | 42,880 | 43,569 |
| Retained earnings | 338,364 | 314,843 |
| Unearned compensation - restricted stock | | (330) |
| Accumulated other comprehensive loss, net | (15,780) | (8,235) |
| Total stockholders' equity | 365,464 | 349,847 |
| | | |
| Total liabilities and stockholders' equity | \$ 4,780,673 | 4,562,313 |

See accompanying notes to unaudited consolidated financial statements.

Table of Contents**FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES****Consolidated Statements of Income***(Dollars in thousands, except per share data)*

(Unaudited)

| | For the three months ended June 30, | | For the six months ended June 30, | |
|---|--|---------------|--------------------------------------|----------------|
| | 2006 | 2005 | 2006 | 2005 |
| Interest income: | | | | |
| Interest and fees on loans | \$ 59,837 | 46,627 | 115,599 | 90,039 |
| Interest and dividends on investment securities: | | | | |
| Taxable | 10,100 | 7,095 | 19,268 | 13,923 |
| Exempt from Federal taxes | 1,132 | 1,115 | 2,205 | 2,188 |
| Interest on deposits in banks | 75 | 139 | 171 | 304 |
| Interest on Federal funds sold | 414 | 568 | 1,284 | 1,057 |
| Total interest income | 71,558 | 55,544 | 138,527 | 107,511 |
| Interest expense: | | | | |
| Interest on deposits | 17,131 | 10,429 | 32,115 | 19,642 |
| Interest on Federal funds purchased | 575 | 22 | 582 | 22 |
| Interest on securities sold under repurchase agreements | 6,169 | 2,862 | 11,169 | 5,021 |
| Interest on other borrowed funds | 337 | 28 | 383 | 46 |
| Interest on long-term debt | 525 | 670 | 1,040 | 1,314 |
| Interest on subordinated debenture held by subsidiary trust | 857 | 661 | 1,659 | 1,261 |
| Total interest expense | 25,594 | 14,672 | 46,948 | 27,306 |
| Net interest income | 45,964 | 40,872 | 91,579 | 80,205 |
| Provision for loan losses | 2,578 | 1,365 | 4,331 | 2,990 |
| Net interest income after provision for loan losses | 43,386 | 39,507 | 87,248 | 77,215 |
| Noninterest income: | | | | |
| Other service charges, commissions and fees | 5,302 | 4,914 | 10,535 | 9,617 |
| Service charges on deposit accounts | 4,357 | 4,339 | 8,457 | 8,398 |
| Technology services revenues | 3,905 | 3,288 | 7,533 | 6,630 |
| Financial services revenues | 2,777 | 2,149 | 5,265 | 4,468 |
| Income from origination and sale of loans | 2,255 | 2,011 | 4,116 | 3,790 |
| Investment securities losses, net | (4) | (438) | (4) | (1,130) |
| Other income | 1,467 | 1,476 | 3,277 | 2,812 |
| Total noninterest income | 20,059 | 17,739 | 39,179 | 34,585 |
| Noninterest expense: | | | | |

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| | | | | |
|--|-----------|--------|--------|--------|
| Salaries, wages and employee benefits | 21,507 | 19,057 | 42,849 | 38,632 |
| Furniture and equipment | 4,089 | 4,014 | 8,066 | 8,001 |
| Occupancy, net | 3,194 | 3,620 | 6,637 | 6,931 |
| Mortgage servicing rights amortization expense | 1,036 | 1,189 | 1,979 | 2,360 |
| Professional fees | 614 | 668 | 1,395 | 1,292 |
| Outsourced technology services | 634 | 647 | 1,255 | 1,078 |
| Core deposit intangible amortization expense | 243 | 254 | 488 | 507 |
| Other expenses | 7,400 | 8,093 | 14,242 | 15,034 |
| | | | | |
| Total noninterest expense | 38,717 | 37,542 | 76,911 | 73,835 |
| | | | | |
| Income before income taxes | 24,728 | 19,704 | 49,516 | 37,965 |
| Income tax expense | 8,591 | 6,824 | 17,245 | 13,126 |
| | | | | |
| Net income | \$ 16,137 | 12,880 | 32,271 | 24,839 |
| | | | | |
| Basic earnings per common share | \$ 1.99 | 1.62 | 3.98 | 3.12 |
| | | | | |
| Diluted earnings per common share | \$ 1.95 | 1.59 | 3.90 | 3.06 |

See accompanying notes to unaudited consolidated financial statements.

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FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES
Consolidated Statements of Stockholders Equity and Comprehensive Income
(Dollars in thousands, except share and per share data)
(Unaudited)

| | Common shares outstanding | Common stock | Retained earnings | Unearned compensation- restricted stock | Accumulated other comprehensive income (loss) | Total stockholders equity |
|--|-------------------------------------|-----------------|----------------------|--|---|---------------------------------|
| Balance at December 31, 2005 | 8,098,933 | \$ 43,569 | 314,843 | (330) | (8,235) | 349,847 |
| Comprehensive income: | | | | | | |
| Net income | | | 32,271 | | | 32,271 |
| Unrealized losses on available-for-sale investment securities, net of income tax benefit of \$4,897 | | | | | (7,547) | (7,547) |
| Less reclassification adjustment for losses included in net income, net of income tax benefit of \$2 | | | | | 2 | 2 |
| Other comprehensive income | | | | | | (7,545) |
| Total comprehensive income | | | | | | 24,726 |
| Common stock transactions: | | | | | | |
| Common shares retired | (68,099) | (4,861) | | | | (4,861) |
| Common shares issued | 6,045 | 414 | | | | 414 |
| Restricted shares issued | 1,000 | | | | | |
| Stock options exercised, net of 27,480 shares tendered in payment of option price and income tax withholding amounts | 71,229 | 2,307 | | | | 2,307 |
| Stock option tax benefit | | 1,006 | | | | 1,006 |
| Stock-based compensation expense: | | 775 | | | | 775 |

| | | | | | | |
|--|-----------|-----------|---------|-------|----------|---------|
| Stock-based compensation expense | | | | | | |
| Reclassification of unearned compensation upon adoption of SFAS No. 123R | | (330) | | 330 | | |
| Cash dividends declared: Common (\$1.08 per share) | | | (8,750) | | | (8,750) |
| Balance at June 30, 2006 | 8,109,108 | \$ 42,880 | 338,364 | | (15,780) | 365,464 |
| Balance at December 31, 2004 | 7,980,300 | \$ 36,803 | 275,172 | (425) | (3,224) | 308,326 |
| Comprehensive income: | | | | | | |
| Net income | | | 24,839 | | | 24,839 |
| Unrealized losses on available-for-sale investment securities, net of income tax benefit of \$132 | | | | | (202) | (202) |
| Less reclassification adjustment for losses included in net income, net of income tax benefit of \$445 | | | | | 685 | 685 |
| Other comprehensive income | | | | | | 483 |
| Total comprehensive income | | | | | | 25,322 |
| Common stock transactions: | | | | | | |
| Common shares retired | (31,687) | (1,945) | | | | (1,945) |
| Common shares issued | 7,405 | 421 | | | | 421 |
| Restricted shares issued | 1,000 | 56 | | (56) | | |
| Stock options exercised, net of 10,424 shares tendered in payment of option price and income tax withholding amounts | 23,592 | 784 | | | | 784 |
| Stock option tax benefit | | 267 | | | | 267 |
| | | 80 | | 37 | | 117 |

Restricted stock
remeasurement &
amortization

Cash dividends declared:

Common (\$0.90 per
share)

(7,172)

(7,172)

Balance at June 30, 2005

7,980,610

\$ 36,466

292,839

(444)

(2,741)

326,120

See accompanying notes to unaudited consolidated financial statements.

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FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES
Consolidated Statements of Cash Flows
(Dollars in thousands)
(Unaudited)

| | For the six months ended June 30, | |
|---|--------------------------------------|-----------|
| | 2006 | 2005 |
| Cash flows from operating activities: | | |
| Net income | \$ 32,271 | 24,839 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Equity in undistributed earnings of joint ventures | (491) | (236) |
| Provision for loan losses | 4,331 | 2,990 |
| Depreciation | 6,636 | 7,099 |
| Amortization of core deposit intangibles | 488 | 507 |
| Amortization of mortgage servicing rights | 1,979 | 2,360 |
| Net premium amortization (discount accretion) on investment securities | (3,029) | 466 |
| Net loss on sale of investment securities | 4 | 1,130 |
| Net (gain) loss on sale of property and equipment | (15) | 8 |
| Net impairment reversals on mortgage servicing rights | (388) | (313) |
| Net increase in cash surrender value of company-owned life insurance | (1,032) | (828) |
| Write-down of property assets pending sale/disposal | 46 | 16 |
| Stock-based compensation expense related to stock options & restricted stock awards | 775 | 117 |
| Excess tax benefits from stock-based compensation | (1,006) | |
| Deferred income taxes | (2,335) | (1,307) |
| Changes in operating assets and liabilities: | | |
| Increase in loans held for sale | (11,659) | (4,015) |
| Increase in interest receivable | (3,707) | (3,366) |
| Increase in other assets | (2,692) | (152) |
| Increase in accrued interest payable | 476 | 1,218 |
| Increase (decrease) in accounts payable and accrued expenses | (1,494) | 5,582 |
| Net cash provided by operating activities | 19,158 | 36,115 |
| Cash flows from investing activities: | | |
| Purchases of investment securities: | | |
| Held-to-maturity | (10,184) | (7,500) |
| Available-for-sale | (1,751,268) | (495,900) |
| Proceeds from maturities and paydowns of investment securities: | | |
| Held-to-maturity | 3,762 | 2,319 |
| Available-for-sale | 1,767,217 | 387,364 |
| Proceeds from sales of available-for-sale investment securities | 138 | 84,650 |
| Net decrease in cash equivalent mutual funds classified as available-for-sale investment securities | 5 | 124 |
| Purchases and originations of mortgage servicing rights | (2,920) | (2,896) |
| Extensions of credit to customers, net of repayments | (213,553) | (151,504) |
| Recoveries of loans charged-off | 1,341 | 1,027 |

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| | | |
|--|------------|-----------|
| Proceeds from sales of other real estate | 633 | 1,808 |
| Net capital expenditures | (6,250) | (3,832) |
| Sale of banking office, net of cash | (2,547) | |
| Net cash used in investing activities | (213,626) | (184,340) |
| Cash flows from financing activities: | | |
| Net decrease in deposits | (4,932) | (11,309) |
| Net increase in federal funds purchased | 86,310 | |
| Net increase in repurchase agreements | 91,502 | 49,705 |
| Net increase (decrease) in other borrowed funds | 35,702 | (427) |
| Borrowings of long-term debt | 3,100 | 8,000 |
| Repayments of long-term debt | (3,826) | (10,246) |
| Net decrease in debt issuance costs | 19 | 20 |
| Proceeds from issuance of common stock | 2,721 | 1,205 |
| Excess tax benefits from stock-based compensation | 1,006 | 267 |
| Payments to retire common stock | (4,861) | (1,945) |
| Dividends paid on common stock | (8,750) | (7,172) |
| Net cash provided by financing activities | 197,991 | 28,098 |
| Net increase (decrease) in cash and cash equivalents | 3,523 | (120,127) |
| Cash and cash equivalents at beginning of period | 240,977 | 355,908 |
| Cash and cash equivalents at end of period | \$ 244,500 | 235,781 |

See accompanying notes to unaudited consolidated financial statements.

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FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES

Notes to Unaudited Consolidated Financial Statements

(Dollars in thousands, except share and per share data)

(1) Basis of Presentation

In the opinion of management, the accompanying unaudited consolidated financial statements of First Interstate BancSystem, Inc. (the Parent Company or FIBS) and subsidiaries (the Company) contain all adjustments (all of which are of a normal recurring nature) necessary to present fairly the financial position of the Company at June 30, 2006 and December 31, 2005 and the results of operations and cash flows for each of the three and six month periods ended June 30, 2006 and 2005, in conformity with U.S. generally accepted accounting principles. The balance sheet information at December 31, 2005 is derived from audited consolidated financial statements, however, certain reclassifications, none of which were material, have been made to conform to the June 30, 2006 presentation.

These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Company s Annual Report on Form 10-K for the year ended December 31, 2005. Operating results for the three and six months ended June 30, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006.

(2) Stock-Based Compensation

Effective January 1, 2006, the Company adopted the provisions of Financial Accounting Standards Board (FASB) Statement of Financial Accounting Standard (SFAS) No. 123 (revised), Share-Based Payment (SFAS 123R) using a modified version of prospective application. Prior to the adoption of SFAS 123R, the Company accounted for share-based payments to employees using the intrinsic value method under Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB 25). Under the provisions of APB 25, restricted stock awards were accounted for using variable plan accounting whereby compensation expense or benefit was recorded each period from the date of grant to the measurement date based on the fair value of the Company s common stock at the end of each period. Stock option awards were accounted for using fixed plan accounting whereby the Company recognized no compensation expense for stock option awards because the exercise price of options granted was equal to the fair value of the common stock at the date of grant.

Under the modified prospective application, the provisions of SFAS 123R apply to new awards and to awards outstanding on January 1, 2006 and subsequently modified, repurchased or cancelled. Compensation expense recognized in 2006 includes compensation costs for all share-based payments granted prior to, but not yet vested as of January 1, 2006, based on the grant-date fair value estimated in accordance with the original provisions of SFAS 123, and compensation cost for all share-based payments granted subsequent to January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS 123R. Prior periods were not restated to reflect the impact of adopting SFAS 123R.

As a result of adopting SFAS 123R on January 1, 2006, the Company s net income and basic and diluted earnings per share for the three and six months ended June 30, 2006, were lower by \$243 and \$357, respectively, and \$0.03 and \$0.01, respectively, than if the Company had continued to account for stock-based compensation under the provisions of APB 25.

Table of Contents**FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements***(Dollars in thousands, except share and per share data)*

The following table illustrates the effect on operating results and per share information had the Company accounted for stock-based compensation in accordance with SFAS 123R for the three and six months ended June 30, 2005:

| | Three Months Ended June 30, 2005 | Six Months Ended June 30, 2005 |
|---|--|--------------------------------------|
| Net income as reported | \$ 12,880 | 24,839 |
| Deduct: total stock-based employee compensation expense determined under a fair value method for all awards, net of taxes | (122) | (225) |
| Pro forma net income | \$ 12,758 | 24,614 |
| Basic earnings per share | \$ 1.62 | 3.12 |
| Pro forma basic earnings per share | \$ 1.60 | 3.09 |
| Diluted earnings per share | \$ 1.59 | 3.06 |
| Pro forma diluted earnings per share | \$ 1.57 | 3.04 |

In May 2006, the Company's Board of Directors adopted and shareholders approved the 2006 Equity Compensation Plan. The 2006 Equity Compensation Plan consolidates into one plan the benefits available under existing formal and informal equity compensation plans including the 2001 Stock Option Plan, the 2004 Restricted Stock Benefit Plan, the Officer Stock Benefit Plan and the Director Stock Compensation Plan. Subsequent to April 2006, the Company ceased awarding benefits under all pre-existing share-based benefit plans. All share-based payment awards after April 2006 will be made pursuant to the 2006 Equity Compensation Plan.

At June 30, 2006, the Company had \$1,304 of unrecognized compensation cost related to share-based payment awards which is expected to be recognized over a weighted-average period of 0.8 years. The Company recorded compensation expense associated with share-based payments of \$525 and \$108 for the three month periods ended June 30, 2006 and 2005, respectively; and, \$775 and \$164 for the six months ended June 30, 2006 and 2005, respectively. The total weighted average fair value of stock options and restricted stock awards vested during the six months ended June 30, 2006 and 2005 was \$429 and \$443, respectively.

Stock Options

All options granted under the 2006 Equity Compensation Plan and 2001 Stock Option Plan have an exercise price equal to fair value at the date of grant, may be subject to vesting as determined by the Company's Board of Directors or Compensation Committee and can be exercised for periods of up to ten years from the date of grant. Stock issued upon exercise of options is subject to a shareholder agreement prohibiting transfer of the stock for a period of six months following the exercise. In addition, the shareholder agreement grants the Company a right of first refusal to repurchase the stock and provides the Company a right to call some or all of the stock under certain conditions. The Company uses the Black-Scholes option pricing model to estimate the fair value of share-based payment awards. Weighted-average assumptions used in the option pricing model for the periods indicated are presented in the following table.

| | |
|--------------------------------|---------------------------|
| Three months ended June 30, | Six months ended June 30, |
|--------------------------------|---------------------------|

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| | 2006 | 2005 | 2006 | 2005 |
|--|--------|--------|--------|--------|
| Dividend yield | 3.01% | 3.05% | 3.01% | 3.05% |
| Expected volatility | 5.60% | 8.40% | 5.88% | 8.40% |
| Risk-free interest rate | 5.01% | 4.27% | 4.51% | 4.19% |
| Expected life of options (in years) | 6.20 | 8.50 | 6.20 | 8.50 |
| Weighted-average grant date fair value | \$7.21 | \$6.96 | \$7.69 | \$6.06 |

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The assumptions above are based on historical exercise and post-vesting employment termination behaviors and expected future exercising patterns of employees; and, historical volatility of the Company's common stock calculated using the quarterly appraised value of a minority interest over the expected life of options in 2006 and the contractual option term in 2005. Risk-free interest rates are based on U.S. treasury constant maturity yields in effect as of each grant date for treasury securities with maturities approximating the expected life of options granted.

The following table represents stock option activity for the six months ended June 30, 2006:

| | Number of Shares | Weighted-Average Exercise Price | Weighted-Average Remaining Contract Life |
|--|---------------------|------------------------------------|---|
| Outstanding options, beginning of period | 837,145 | \$ 45.95 | |
| Granted | 140,751 | 68.25 | |
| Exercised | (98,709) | 42.83 | |
| Forfeited | (7,362) | 59.05 | |
| Outstanding options, end of period | 871,825 | \$ 49.80 | 6.34 years |
| Outstanding options exercisable, end of period | 689,889 | \$ 46.78 | 5.66 years |

At June 30, 2006, the Company had 738,404 shares available for future stock option grants to employees and directors under the 2006 Equity Compensation Plan. The aggregate intrinsic value of options outstanding and options exercisable were \$21,536 and \$19,127, respectively, as of June 30, 2006 and \$15,694 and \$13,505, respectively, as of June 30, 2005. The total intrinsic value of stock options exercised was \$2,630 and \$703 during the six months ended June 30, 2006 and 2005, respectively.

Net cash proceeds from the exercise of stock options were \$2,307 and \$784 for the six months ended June 30, 2006 and 2005, respectively. The Company receives a tax deduction generally equal to the excess of the fair value of common stock received pursuant to an option exercise over the exercise price of the option. Under SFAS 123R, tax benefits from the exercise of stock options are reported as financing cash flows in the consolidated statements of cash flows rather than as operating cash flows as was required under APB 25. For the six months ended June 30, 2006 and 2005, the Company recorded financing cash flows of \$1,006 and \$267, respectively, related to tax benefits from the exercise of stock options.

The following table summarizes the Company's nonvested stock option activity for the six months ended June 30, 2006:

| | Number of Shares | Weighted-Average Grant-Date Fair Value |
|--|---------------------|--|
| Nonvested stock options, beginning of period | 186,141 | \$ 5.50 |
| Granted | 97,616 | 5.93 |
| Vested | (94,459) | 5.32 |
| Forfeited | (7,362) | 5.63 |

| | | | |
|--|---------|----|------|
| Nonvested stock options, end of period | 181,936 | \$ | 5.75 |
|--|---------|----|------|

Compensation expense related to stock options awards of \$460 and \$647 was included in salaries, wages and benefits expense on the Company's consolidated income statements for the three and six month periods ended June 30, 2006, respectively, and \$47 and \$47 for the three and six month periods ended June 30, 2005, respectively.

Table of Contents**FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements***(Dollars in thousands, except share and per share data)**Restricted Stock*

Common stock issued under the 2006 Equity Compensation Plan and the 2004 Restricted Stock Plan may not be sold or otherwise transferred until restrictions have lapsed or performance objectives have been obtained. During the vesting period, participants have voting rights and receive dividends on the restricted shares. Upon termination of employment, common shares upon which restrictions have not lapsed must be returned to the Company. The unearned stock-based compensation related to these awards is amortized to compensation expense over the period the restrictions lapse (generally three years). As of June 30, 2006, unearned stock-based compensation of \$277 associated with these awards was included in common stock on the Company's consolidated financial statements. Compensation expense related to restricted stock awards of \$65 and \$128 was included in salaries, wages and benefits expense on the Company's consolidated income statements for the three and six month periods ended June 30, 2006 and \$61 and \$117 for the three and six month period ended June 30, 2005, respectively.

The following table represents the shares that were granted and outstanding as of June 30, 2006 and December 31, 2005:

| | June 30, 2006 | December 31, 2005 |
|---------------------------------------|------------------|-------------------------|
| Restricted stock, beginning of period | 10,500 | 11,000 |
| Granted during the period ended | 1,000 | 500 |
| Forfeited during the period ended | | (1,000) |
| Outstanding, end of period | 11,500 | 10,500 |

(3) Computation of Earnings per Share

Basic earnings per common share (EPS) is calculated by dividing net income by the weighted average number of common shares outstanding during the period presented. Diluted earnings per common share is calculated by dividing net income by the weighted average number of common shares and potential common shares outstanding during the period.

The following table sets forth the computation of basic and diluted earnings per share for the three and six month periods ended June 30, 2006 and 2005:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---------------------------------------|-----------------------------|-----------|---------------------------|-----------|
| | 2006 | 2005 | 2006 | 2005 |
| Net income basic and diluted | \$ 16,137 | 12,880 | 32,271 | 24,839 |
| Average outstanding shares-basic | 8,104,670 | 7,964,416 | 8,106,570 | 7,967,125 |
| Add: effect of dilutive stock options | 173,020 | 150,987 | 175,282 | 138,593 |

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| | | | | |
|------------------------------------|-----------|-----------|-----------|-----------|
| Average outstanding shares-diluted | 8,277,690 | 8,115,403 | 8,281,852 | 8,105,718 |
| Basic earnings per share | \$ 1.99 | 1.62 | 3.98 | 3.12 |
| Diluted earnings per share | \$ 1.95 | 1.59 | 3.90 | 3.06 |

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Table of Contents**FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements***(Dollars in thousands, except share and per share data)***(4) Financial Instruments with Off-Balance Sheet Risk**

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the commitment contract. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. At June 30, 2006, commitments to extend credit to existing and new borrowers approximated \$918,495, which includes \$183,890 on unused credit card lines and \$294,531 with commitment maturities beyond one year.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. At June 30, 2006, the Company had outstanding standby letters of credit of \$99,374. The estimated fair value of the obligation undertaken by the Company in issuing the standby letters of credit is included in other liabilities in the Company's consolidated balance sheet.

(5) Segment Reporting

The Company has two operating segments, Community Banking and Technology Services. Community Banking encompasses commercial and consumer banking services offered to individuals, businesses and municipalities. Technology Services encompasses technology services provided to affiliated and non-affiliated financial institutions.

The Other category includes the net funding cost and other expenses of the Parent Company, the operational results of non-bank subsidiaries (except the Company's technology services subsidiary) and intercompany eliminations.

Selected segment information for the three and six month periods ended June 30, 2006 and 2005 follows:

| | Three Months Ended June 30, 2006 | | | Total |
|---|----------------------------------|---------------------|---------|--------|
| | Community Banking | Technology Services | Other | |
| Net interest income (expense) | \$46,901 | 40 | (977) | 45,964 |
| Provision for loan losses | 2,578 | | | 2,578 |
| Net interest income (expense) after provision | 44,323 | 40 | (977) | 43,386 |
| Noninterest income: | | | | |
| External sources | 16,162 | 3,905 | (8) | 20,059 |
| Internal sources | | 3,375 | (3,375) | |
| Total noninterest income | 16,162 | 7,280 | (3,383) | 20,059 |
| Noninterest expense | 34,757 | 5,564 | (1,604) | 38,717 |
| Income (loss) before income taxes | 25,728 | 1,756 | (2,756) | 24,728 |

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| | | | | |
|---|----------|-------|---------|--------|
| Income tax expense (benefit) | 9,024 | 695 | (1,128) | 8,591 |
| Net income (loss) | \$16,704 | 1,061 | (1,628) | 16,137 |
| Depreciation and core deposit intangibles amortization | \$ 3,517 | | 61 | 3,578 |

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Table of Contents**FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements***(Dollars in thousands, except share and per share data)*

| | Three Months Ended June 30, 2005 | | | Total |
|--|----------------------------------|---------------------|---------|--------|
| | Community Banking | Technology Services | Other | |
| Net interest income (expense) | \$41,772 | 23 | (923) | 40,872 |
| Provision for loan losses | 1,365 | | | 1,365 |
| Net interest income (expense) after provision | 40,407 | 23 | (923) | 39,507 |
| Noninterest income: | | | | |
| External sources | 14,333 | 3,288 | 118 | 17,739 |
| Internal sources | | 3,489 | (3,489) | |
| Total noninterest income | 14,333 | 6,777 | (3,371) | 17,739 |
| Noninterest expense | 34,124 | 4,940 | (1,522) | 37,542 |
| Income (loss) before income taxes | 20,616 | 1,860 | (2,772) | 19,704 |
| Income tax expense (benefit) | 7,231 | 738 | (1,145) | 6,824 |
| Net income (loss) | \$13,385 | 1,122 | (1,627) | 12,880 |
| Depreciation and core deposit intangibles amortization | \$ 3,765 | | 61 | 3,826 |
| | | | | |
| | Six Months Ended June 30, 2006 | | | Total |
| | Community Banking | Technology Services | Other | |
| Net interest income (expense) | \$93,387 | 71 | (1,879) | 91,579 |
| Provision for loan losses | 4,331 | | | 4,331 |
| Net interest income (expense) after provision | 89,056 | 71 | (1,879) | 87,248 |
| Noninterest income: | | | | |
| External sources | 31,363 | 7,533 | 283 | 39,179 |
| Internal sources | | 6,912 | (6,912) | |
| Total noninterest income | 31,363 | 14,445 | (6,629) | 39,179 |
| Noninterest expense | 69,412 | 10,751 | (3,252) | 76,911 |
| Income (loss) before income taxes | 51,007 | 3,765 | (5,256) | 49,516 |
| Income tax expense (benefit) | 17,920 | 1,488 | (2,163) | 17,245 |

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| | | | | |
|---|----------|-------|---------|--------|
| Net income (loss) | \$33,087 | 2,277 | (3,093) | 32,271 |
| Depreciation and core deposit intangibles amortization | \$ 7,002 | | 122 | 7,124 |
| | 12 | | | |

Table of Contents**FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements***(Dollars in thousands, except share and per share data)*

| | Six Months Ended June 30, 2005 | | | Total |
|--|--------------------------------|---------------------|---------|--------|
| | Community Banking | Technology Services | Other | |
| Net interest income (expense) | \$ 81,922 | 40 | (1,757) | 80,205 |
| Provision for loan losses | 2,990 | | | 2,990 |
| Net interest income (expense) after provision | 78,932 | 40 | (1,757) | 77,215 |
| Noninterest income: | | | | |
| External sources | 27,646 | 6,630 | 309 | 34,585 |
| Internal sources | 1 | 6,894 | (6,895) | |
| Total noninterest income | 27,647 | 13,524 | (6,586) | 34,585 |
| Noninterest expense | 67,134 | 9,802 | (3,101) | 73,835 |
| Income (loss) before income taxes | 39,445 | 3,762 | (5,242) | 37,965 |
| Income tax expense (benefit) | 13,814 | 1,491 | (2,179) | 13,126 |
| Net income (loss) | \$ 25,631 | 2,271 | (3,063) | 24,839 |
| Depreciation and core deposit intangibles amortization | \$ 7,484 | | 122 | 7,606 |

(6) Supplemental Disclosures to Consolidated Statement of Cash Flows

The Company paid cash of \$46,484 and \$26,088 for interest during the six months ended June 30, 2006 and 2005, respectively. The Company paid cash for income taxes of \$20,169 and \$11,534 during the six months ended June 30, 2006 and 2005, respectively.

(7) Recent Accounting Pronouncements

In June 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (an interpretation of SFAS No. 109) (FIN 48). FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 requires the Company to recognize in the financial statements the impact of a tax position if that position is more likely than not of being sustained on audit based on the technical merits of the position. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods and disclosure. The provisions of FIN 48 are effective for the Company on January 1, 2007 with earlier adoption encouraged. The Company is currently evaluating the financial statement impact of adoption of FIN 48.

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Item 2.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS**

The following discussion should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2005, including the audited financial statements contained therein, filed with the Securities and Exchange Commission.

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Rule 175 promulgated thereunder, and Section 21E of the Securities Exchange Act of 1934, as amended, and Rule 3b-6 promulgated thereunder, that involve inherent risks and uncertainties. Any statements about the Company's plans, objectives, expectations, strategies, beliefs, or future performance or events constitute forward-looking statements. Such statements are identified as those that include words or phrases such as believes, expects, anticipates, plans, trend, objective, continue or similar expressions or future or conditional verbs such as would, should, could, might, may or similar expressions. Forward-looking statements involve known and unknown risks, uncertainties, assumptions, estimates and other important factors that could cause actual results to differ materially from any results, performance or events expressed or implied by such forward-looking statements. All forward-looking statements are qualified in their entirety by reference to risk factors discussed in Item 1A of the Company's Annual Report of Form 10-K for the year ended December 31, 2005, including, among others: (i) credit risk; (ii) credit concentration and economic conditions in Montana and Wyoming; (iii) declines in real estate values; (iv) changes in interest rates; (v) inability to meet liquidity requirements; (vi) availability of capital; (vii) competition; (viii) dependence on technology; (ix) ineffective internal operational controls; (x) difficulties in execution of business strategy; (xi) disruption of vital infrastructure; (xii) changes in or noncompliance with governmental regulations; (xiii) restrictions on dividends and stock redemptions; (xiv) capital required to support the Company's bank subsidiary (the Bank); and (xv) investment risks affecting holders of common stock. Because the foregoing factors could cause actual results or outcomes to differ materially from those expressed or implied in any forward-looking statements, undue reliance should not be placed on any forward-looking statements. Further, any forward-looking statement speaks only as of the date on which it is made, and the Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of future events or developments.

CRITICAL ACCOUNTING ESTIMATES AND SIGNIFICANT ACCOUNTING POLICIES

The Company's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles and follow general practices within the industries in which it operates. Application of these principles requires management to make estimates, assumptions and judgments that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ significantly from those estimates.

The Company's accounting policies are fundamental to understanding Management's Discussion and Analysis of Financial Condition and Results of Operations. The most significant accounting policies followed by the Company are presented in Note 1 of the Notes to Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2005.

The Company's critical accounting estimates are summarized below. Management considers an accounting estimate to be critical if: (1) the accounting estimate requires management to make particularly difficult, subjective and/or complex judgments about matters that are inherently uncertain, and (2) changes in the estimate that are reasonably likely to occur from period to period, or the use of different estimates that management could have reasonably used in the current period, would have a material impact on the Company's consolidated financial statements, results of operations or liquidity.

Allowance for Loan Losses

The allowance for loan losses represents management's estimate of probable credit losses inherent in the loan portfolio. Determining the amount of the allowance for loan losses is considered a critical accounting estimate because it requires significant judgment and the use of subjective measurements, including management's assessment of the

internal risk classifications of loans, changes in the nature of the loan portfolio, industry concentrations and the impact of current local, regional and national economic factors on the quality of the loan portfolio. The allowance for loan losses is maintained at an amount the Company believes is sufficient to provide for estimated losses inherent in its loan portfolio at each balance sheet date. Management believes the process for determining the allowance for loan losses takes into account all of the significant potential factors that could result in credit losses. However, the process includes judgmental and quantitative elements that may be subject to significant change. To the extent actual outcomes differ from the Company's estimates, additional provision for loan losses could be required, which could adversely affect earnings or financial performance in future periods. Note 1 of the Notes to Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2005 describes the methodology used to determine the allowance for loan losses. A discussion of the factors driving changes in the amount of the allowance for loan losses is included herein under the heading "Asset Quality, Provision/Allowance for Loan Losses."

Table of Contents*Valuation of Mortgage Servicing Rights*

The Company recognizes as assets the rights to service mortgage loans for others, whether acquired or internally originated. Mortgage servicing rights are initially recorded at fair value and are amortized over the period of estimated servicing income. Mortgage servicing rights are carried on the consolidated balance sheet at the lower of amortized cost or fair value. The Company utilizes the expertise of a third-party consultant to estimate the fair value of its mortgage servicing rights quarterly. In evaluating the mortgage servicing rights, the consultant uses discounted cash flow modeling techniques, which require estimates regarding the amount and timing of expected future cash flows, including assumptions about loan repayment rates, costs to service, as well as interest rate assumptions that contemplate the risk involved. Management believes the valuation techniques and assumptions used by the consultant are reasonable.

Determining the fair value of mortgage servicing rights is considered a critical accounting estimate because of the assets' sensitivity to changes in estimates and assumptions used, particularly loan prepayment speeds and discount rates. Imprecision in estimating these factors can impact the amount of revenue or loss recorded in the Company's financial statements. Notes 1 and 7 of the Notes to Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2005 describe the methodology used to determine fair value of mortgage servicing rights.

EXECUTIVE OVERVIEW

During the first half of 2006, the Company remained focused on improving operating efficiency and identifying new opportunities to generate additional noninterest income. This strategy resulted in increased earnings during the three and six months ended June 30, 2006. Net income increased \$3.3 million, or 25.3%, to \$16.1 million, or \$1.95 per diluted share, for the quarter ended June 30, 2006 as compared to \$12.9 million, or \$1.59 per diluted share, for the same period in 2005. During the six months ended June 30, 2006, net income increased \$7.4 million, or 29.9%, to \$32.3 million, or \$3.90 per diluted share, as compared to \$24.8 million, or \$3.06 per diluted share, for the same period in the prior year. Quarter-to-date and year-to-date net interest income, on a fully taxable-equivalent basis, increased 12.5% and 14.2%, respectively, as compared to the same periods in 2005 partly due to growth in average earning assets. Average earning assets grew 12.3% and 11.6% and comprised a larger percentage of total assets during the three and six months ended June 30, 2006, respectively, as compared to the same periods in 2005. In addition, noninterest-bearing deposits and common equity comprised a larger share of the funding base during the first and second quarters of 2006, as compared to the same periods in 2005, allowing the Company to be less reliant on higher costing funding sources, such as time deposits, in the current year. Net income during the first and second quarters of 2006 was also positively impacted by lower expenses associated with discontinuation of operations at Wal-Mart in-store banking offices as described below; decreases in losses on sales of investment securities; increases in fee income resulting from debit card transaction volumes; and, increases in revenues from technology and financial services. Partially offsetting these improvements in net income were increases in provisions for loan losses and salaries, wages and employee benefit expenses.

On January 1, 2006, the Company adopted SFAS No. 123R, *Share-Based Payments*, which requires all share-based payments to be recognized in the financial statements based on the fair value of the award at the date of grant. Adoption of SFAS No. 123R resulted in the recognition of compensation expense related to stock option and restricted stock awards, net of related income tax benefits, of \$324 thousand and \$479 thousand during the three and six months ended June 30, 2006, respectively.

In January 2005, the Company made a strategic decision to discontinue the operation of nine banking offices located inside Wal-Mart stores. During 2005, operations at five of the nine Wal-Mart in-store banking offices were discontinued and customer loan and deposit accounts were transferred to existing banking offices located in the same communities. During January 2006, operations were discontinued and customers' accounts were transferred at three of the four remaining Wal-Mart in-store banking offices and the final Wal-Mart in-store banking office was sold. The Company recorded expenses directly related to the discontinuation of operations of \$23 thousand and \$897 thousand during the six months ended June 30, 2006 and 2005, respectively.

The Company has held a minority equity interest in an unconsolidated joint venture entity since 2001. In 2005, the entity engaged a financial advisor to explore strategic alternatives to maximize its equity value and a non-binding

acquisition proposal was received. Although the 2005 acquisition proposal was never consummated, it could have resulted in an estimated gain to the Company of approximately \$5.0 to \$10.0 million. The entity has recently renewed its efforts to explore an acquisition transaction. Company management currently anticipates that the acquisition of the entity, should it occur, could result in a gain to the Company that may be substantially more than estimated in 2005. There can be no assurance, however, that the entity will receive an acceptable proposal or that an acquisition or similar transaction will be effected.

On July 27, 2006, the Company's Board of Directors passed a resolution to increase quarterly dividends to common shareholders to \$0.61 per common share until further notice. Previously, dividends to common shareholders were \$0.58 per common share each calendar quarter.

Table of Contents**RESULTS OF OPERATIONS**

Net Interest Income. Net interest income, the Company's largest source of operating income, is derived from interest, dividends and fees received on interest earning assets, less interest expense incurred on interest bearing liabilities. The most significant impact on the Company's net interest income between periods is derived from the interaction of changes in the volume of and rates earned or paid on interest earning assets and interest bearing liabilities (spread). The volume of loans, investment securities and other interest earning assets, compared to the volume of interest bearing deposits and indebtedness, combined with the spread, produces changes in the net interest income between periods. Noninterest-bearing sources of funds, such as demand deposits and stockholders' equity, also support earning assets. The impact of free funding sources is captured in the net interest margin, which is calculated as net interest income divided by average earning assets. Given the interest free nature of free funding sources, the net interest margin is generally higher than the spread.

The following tables present, for the periods indicated, condensed average balance sheet information for the Company, together with interest income and yields earned on average interest earning assets and interest expense and rates paid on average interest bearing liabilities.

Average Balance Sheets, Yields and Rates

(Dollars in thousands)

| | Three Months Ended June 30, | | | | | |
|---|-----------------------------|---------------|-----------------|---------------------|---------------|-----------------|
| | 2006 | | | 2005 | | |
| | Average Balance | Interest | Average Rate | Average Balance | Interest | Average Rate |
| Interest earning assets: | | | | | | |
| Loans (1) | \$ 3,190,310 | 60,191 | 7.57% | \$ 2,830,362 | 46,865 | 6.64% |
| Investment securities (1) | 1,029,513 | 11,840 | 4.61 | 864,639 | 8,811 | 4.09 |
| Federal funds sold | 31,393 | 414 | 5.29 | 76,704 | 568 | 2.97 |
| Interest bearing deposits in banks | 6,987 | 75 | 4.31 | 20,287 | 139 | 2.75 |
| Total interest earning assets | 4,258,203 | 72,520 | 6.83% | 3,791,992 | 56,383 | 5.96% |
| Noninterest earning assets | 442,759 | | | 458,597 | | |
| Total assets | \$ 4,700,962 | | | \$ 4,250,589 | | |
| Interest earning liabilities: | | | | | | |
| Demand deposits | \$ 833,357 | 3,572 | 1.72% | 644,011 | 902 | 0.56% |
| Savings deposits | 852,876 | 4,322 | 2.03 | 895,169 | 2,492 | 1.12 |
| Time deposits | 979,079 | 9,237 | 3.78 | 1,003,888 | 7,035 | 2.81 |
| Federal funds purchased | 45,954 | 575 | 5.02 | 2,954 | 22 | 2.99 |
| Borrowings (2) | 665,539 | 6,506 | 3.92 | 502,806 | 2,890 | 2.31 |
| Long-term debt | 54,912 | 525 | 3.83 | 63,176 | 670 | 4.25 |
| Subordinated debenture | 41,238 | 857 | 8.34 | 41,238 | 661 | 6.43 |
| Total interest earning liabilities | 3,472,955 | 25,594 | 2.96% | 3,153,242 | 14,672 | 1.87% |
| Noninterest bearing deposits | 821,248 | | | 751,042 | | |
| Other noninterest bearing liabilities | 41,955 | | | 33,388 | | |
| Stockholders' equity | 364,804 | | | 312,917 | | |
| Total liabilities and stockholders' equity | \$ 4,700,962 | | | \$ 4,250,589 | | |

| | | |
|--|-----------|-----------|
| Net FTE interest | \$ 46,926 | \$ 41,711 |
| Less FTE adjustments | (962) | (839) |
| Net interest income from consolidated statements of income | \$ 45,964 | \$ 40,872 |
| Interest rate spread | 3.87% | 4.09% |
| Net FTE yield on interest earning assets (3) | 4.42% | 4.41% |

(1) Interest income and average rates for tax exempt loans and securities are presented on a fully-taxable equivalent (FTE) basis.

(2) Includes interest on securities sold under repurchase agreements and other borrowed funds. Excludes long-term debt.

(3) Net FTE yield on interest earning assets during the period equals (i) the difference between annualized interest income on interest earning assets and annualized interest expense on interest bearing liabilities, divided by (ii) average interest earning

assets for the
period.

Table of Contents**Average Balance Sheets, Yields and Rates***(Dollars in thousands)*

| | Six Months Ended June 30, | | | | | |
|--|---------------------------|-----------|-----------------|--------------------|-----------|-----------------|
| | 2006 | | | 2005 | | |
| | Average Balance | Interest | Average Rate | Average Balance | Interest | Average Rate |
| Interest earning assets: | | | | | | |
| Loans (1) | \$ 3,124,848 | 116,290 | 7.50% | \$ 2,785,427 | 90,514 | 6.55% |
| Investment securities (1) | 997,887 | 22,660 | 4.58% | 861,896 | 17,290 | 4.05 |
| Federal funds sold | 54,628 | 1,284 | 4.74% | 77,327 | 1,057 | 2.76 |
| Interest bearing deposits in banks | 8,398 | 171 | 4.11% | 24,844 | 304 | 2.47 |
| Total interest earning assets | 4,185,761 | 140,405 | 6.76% | 3,749,494 | 109,165 | 5.87% |
| Noninterest earning assets | 439,210 | | | 455,813 | | |
| Total assets | \$ 4,624,971 | | | \$ 4,205,307 | | |
| Interest earning liabilities: | | | | | | |
| Demand deposits | \$ 819,490 | 6,350 | 1.56% | \$ 626,269 | 1,513 | 0.49% |
| Savings deposits | 866,676 | 8,102 | 1.89 | 907,309 | 4,575 | 1.02 |
| Time deposits | 983,098 | 17,663 | 3.62 | 1,004,619 | 13,554 | 2.72 |
| Federal funds purchased | 23,278 | 582 | 5.04 | 1,482 | 22 | 2.99 |
| Borrowings (2) | 618,936 | 11,552 | 3.76 | 483,101 | 5,067 | 2.12 |
| Long-term debt | 54,692 | 1,040 | 3.83 | 63,551 | 1,314 | 4.17 |
| Subordinated debenture | 41,238 | 1,659 | 8.11 | 41,238 | 1,261 | 6.17 |
| Total interest earning liabilities | 3,407,408 | 46,948 | 2.78% | 3,127,569 | 27,306 | 1.76% |
| Noninterest bearing deposits | 815,185 | | | 734,113 | | |
| Other noninterest bearing liabilities | 42,305 | | | 31,053 | | |
| Stockholders equity | 360,073 | | | 312,572 | | |
| Total liabilities and stockholders equity | \$ 4,624,971 | | | \$ 4,205,307 | | |
| Net FTE interest | | \$ 93,457 | | | \$ 81,859 | |
| Less FTE adjustments | | (1,878) | | | (1,654) | |
| Net interest income from consolidated statements of income | | 91,579 | | | 80,205 | |

| | | |
|--|-------|-------|
| Interest rate spread | 3.98% | 4.11% |
| Net FTE yield on interest earning assets (3) | 4.50% | 4.40% |

(1) Interest income and average rates for tax exempt loans and securities are presented on a fully-taxable equivalent (FTE) basis.

(2) Includes interest on securities sold under repurchase agreements and other borrowed funds. Excludes long-term debt.

(3) Net FTE yield on interest earning assets during the period equals (i) the difference between annualized interest income on interest earning assets and annualized interest expense on interest bearing liabilities, divided by (ii) average interest earning assets for the period.

Although faced with a continuing yield-rate environment in which short-term interest rates are increasing faster than long-term interest rates, which typically constrains a bank's ability to maintain its net interest margin, the Company's net interest income, on a fully taxable equivalent (FTE) basis, increased \$5.2 million, or 12.5%, to \$46.9 million for the three months ended June 30, 2006 as compared to \$41.7 million for the same period in 2005 and

\$11.6 million, or 14.2%, to \$93.5 million for the six months ended June 30, 2006 as compared to \$81.9 million for the same period in 2005. Improvements in FTE net interest income are primarily attributable to growth in average earning assets. Average earning assets grew 12.3% quarter-over-quarter and 11.6% year-over-year and comprised a larger percentage of total assets during the three and six months ended June 30, 2006, as compared to the same periods in 2005. In addition, free funding sources comprised a larger share of the funding base during the first and second quarters of 2006, as compared to the same periods in 2005, allowing the Company to be less reliant on higher costing funding sources in 2006.

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The FTE net yield on interest earning assets decreased 17 basis points to 4.42% for the three months ended June 30, 2006, as compared to 4.59% for the three months ended March 31, 2006, primarily the result of competitive pressure to raise deposit rates while yields on interest earning asset have increased at a slower pace. A partial restructure of the Company's investment security portfolio in 2005 contributed to increases of 1 basis point and 10 basis points in FTE net yield during the three and six months ended June 30, 2006, respectively, as compared to the same periods in 2005

The table below sets forth, for the periods indicated, a summary of the changes in interest income and interest expense resulting from estimated changes in average asset and liability balances (volume) and estimated changes in average interest rates (rate). Changes which are not due solely to volume or rate have been allocated to these categories based on the respective percent changes in average volume and average rate as they compare to each other.

Analysis of Interest Changes Due To Volume and Rates

(Dollars in thousands)

| | Three Months Ended June 30, 2006 Compared with 2005 | | | Six Months Ended June 30, 2006 Compared with 2005 | | |
|--|--|-------|--------|--|--------|--------|
| | Volume | Rate | Net | Volume | Rate | Net |
| Interest earnings assets: | | | | | | |
| Loans (1) | \$5,960 | 7,366 | 13,326 | 10,999 | 14,777 | 25,776 |
| Investment securities (1) | 1,680 | 1,349 | 3,029 | 2,720 | 2,650 | 5,370 |
| Interest bearing deposits in banks | (91) | 27 | (64) | (201) | 68 | (133) |
| Federal funds sold | (336) | 182 | (154) | (309) | 536 | 227 |
| Total change | 7,213 | 8,924 | 16,137 | 13,209 | 18,031 | 31,240 |
| Interest bearing liabilities: | | | | | | |
| Demand deposits | 265 | 2,405 | 2,670 | 466 | 4,371 | 4,837 |
| Savings deposits | (118) | 1,948 | 1,830 | (204) | 3,731 | 3,527 |
| Time deposits | (174) | 2,376 | 2,202 | (290) | 4,399 | 4,109 |
| Federal funds purchased | 320 | 233 | 553 | 323 | 237 | 560 |
| Borrowings (2) | 935 | 2,681 | 3,616 | 1,421 | 5,064 | 6,485 |
| Long-term debt | (88) | (57) | (145) | (183) | (91) | (274) |
| Subordinated debenture held by subsidiary trust | | 196 | 196 | | 398 | 398 |
| Total change | 1,140 | 9,782 | 10,922 | 1,533 | 18,109 | 19,642 |
| Increase (decrease) in FTE net interest income | \$6,073 | (858) | 5,215 | 11,676 | (78) | 11,598 |

(1) Interest income and average rates for tax exempt loans and securities are presented on

a FTE basis.

- (2) Includes interest on securities sold under repurchase agreements and other borrowed funds.

Noninterest Income. The Company's principal sources of noninterest income include other service charges, commissions and fees; service charges on deposit accounts; technology services revenues; income from the origination and sale of loans; and, revenues from financial services. Noninterest income increased \$2.3 million, or 13.1%, to \$20.1 million for the three months ended June 30, 2006 as compared to \$17.7 million for the same period in 2005 and \$4.6 million, or 13.3%, to \$39.2 million for the six months ended June 30, 2006 as compared to \$34.6 million for the same period in 2005. Significant components of these increases are discussed below.

Other service charges, commissions and fees primarily includes debit and credit card interchange income, mortgage servicing fees and ATM service charge revenues. Other service charges, commissions and fees increased \$388 thousand, or 7.9%, to 5.3 million for the three months ended June 30, 2006 as compared to \$4.9 million for the same period in 2005 and \$918 thousand, or 9.5%, to \$10.5 million for the six months ended June 30, 2006 as compared to \$9.6 million for the same period in 2005 primarily due to additional fee income from higher volumes of debit card transactions and increases in mortgage servicing revenues, the result of increases in the principal balances of loans serviced.

Technology services revenues increased \$617 thousand, or 18.8%, to \$3.9 million for the three months ended June 30, 2006 as compared to \$3.3 million for the same period in 2005 and \$903 thousand, or 13.6%, to \$7.5 million for the six months ended June 30, 2006 as compared to \$6.6 million for the same period in 2005 primarily due to increases in the number of customers using core data processing services and the volume of core data and debit card transactions processed.

Financial services revenues, comprised principally of brokerage revenues and fees earned for management of trust assets, increased \$628 thousand, or 29.2%, to \$2.8 million for the three months ended June 30, 2006 as compared to \$2.1 million for the same period in 2005 and \$797 thousand, or 17.8%, for the six months ended June 30, 2006 to \$5.3 million as compared to \$4.5 million for the same period in 2005 primarily due to higher asset management fees resulting from the improved market performance of underlying trust account assets and the addition of new trust customers.

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Income from the origination and sale of loans includes origination and processing fees on residential real estate loans held for sale and gains on residential real estate loans sold to third parties. Fluctuations in market interest rates impact income generated from the origination and sale of loans. Income from the origination and sale of loans increased \$244 thousand, or 12.1%, to \$2.3 million for the three months ended June 30, 2006 as compared to \$2.0 million for the same period in 2005 and \$326 thousand, or 8.6%, to \$4.1 million for the six months ended June 30, 2006 as compared to \$3.8 million for the same period in 2005 primarily due to strong demand for housing in the Company's market areas.

The Company recorded net losses of \$4 thousand on sales of investment securities during the three months ended June 30, 2006 as compared to net losses on sales of \$438 thousand for the same period in 2005 and net losses of \$4 thousand during the six months ended June 30, 2006 as compared to net losses of \$1.1 million during the same period in 2005. In 2005, lower yielding U.S. government agency securities were sold and the proceeds were reinvested in higher yielding mortgage-backed and U.S. government agency securities.

Other income primarily includes increases in the cash surrender value of company-owned life insurance, check printing income, agency stock dividends and gains on sales of assets other than investment securities. Other income decreased less than 1% to \$1.5 million during the three months ended June 30, 2006 as compared to the same period in 2005 and increased \$465 thousand, or 16.5%, to \$3.3 million for the six months ended June 30, 2006 as compared to \$2.8 million for the same period in 2005 primarily due to increases in the cash surrender value of company-owned life insurance and higher check printing income. Additionally, the Company recorded an \$85 thousand gain on the sale of a branch banking office in February 2006.

Noninterest Expense. Noninterest expense increased \$1.2 million, or 3.1%, to \$38.7 million for the three months ended June 30, 2006 as compared to \$37.5 million for the same period in 2005 and \$3.1 million, or 4.2%, to \$76.9 million for the six months ended June 30, 2006 as compared to \$73.8 million for the same period in 2005. Significant components of these increases are discussed below.

Salaries, wages and employee benefits expense increased \$2.5 million, or 12.9%, to \$21.5 million for the three months ended June 30, 2006 as compared to \$19.1 million for the same period in 2005 and \$4.2 million, or 10.9%, to \$42.8 million for the six months ended June 30, 2006 as compared to \$38.6 million for the same period in 2005 primarily due to inflationary wage increases and higher incentive bonus and profit sharing accruals. Also contributing to the increase in salaries, wages and employee benefits expense in the current year was the adoption of SFAS 123R on January 1, 2006. Under the provisions of SFAS No. 123R, the Company recognized compensation expense for stock option and restricted stock awards of \$525 thousand and \$775 thousand during the three and six months ended June 30, 2006, respectively, as compared to \$108 thousand and \$164 thousand during the same respective periods in 2005.

Occupancy expense decreased \$426 thousand, or 11.8%, to \$3.2 million for the three months ended June 30, 2006 as compared to \$3.6 million for the same period in 2005 and \$294 thousand, or 4.2%, to \$6.6 million for the six months ended June 30, 2006 as compared to \$6.9 million for the same period in 2005. During 2005, the Company accelerated the depreciation of leasehold improvements at Wal-Mart in-store branch banking offices to the date of their expected closures resulting in additional expense in 2005.

Mortgage servicing rights are amortized in proportion to and over the period of estimated net servicing income. Changes in estimated servicing period and growth in the serviced loan portfolio cause amortization expense to vary between periods. Mortgage servicing rights amortization decreased \$153 thousand, or 12.9%, to \$1.0 million for the three months ended June 30, 2006 as compared to \$1.2 million for the same period in 2005 and \$381 thousand, or 16.1%, to \$2.0 million for the six months ended June 30, 2006 as compared to \$2.4 million for the same period in 2005.

Other expenses include advertising and public relation costs; office supply, postage, freight, telephone and travel expenses; other losses; and, impairment charges or reversals related to capitalized mortgage servicing rights and long-lived assets pending disposition. Other expenses decreased \$693 thousand, or 8.6%, to \$7.4 million for the three months ended June 30, 2006 as compared to \$8.1 million for the same period in 2005 and \$792 thousand, or 5.3%, to \$14.2 million for the six months ended June 30, 2006 as compared to \$15.0 million for the same period in 2005. The quarter-over-quarter decrease is primarily due to fluctuations in impairment charges related to capitalized mortgage

servicing rights. The Company reversed impairment of \$218 thousand related to mortgage servicing rights during the three months ended June 30, 2006 as compared to impairment charges of \$150 thousand recorded during the same period in 2005. In addition, the Company revised its credit card rewards program and reversed expense accruals of \$290 thousand related to estimated reward redemption levels during second quarter 2006. Also contributing to the year-over-year decrease in other expense were lease termination and restoration expenses of \$420 thousand associated with the discontinuation of operations at Wal-Mart in-store branch banking offices recorded during first quarter 2005.

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Income Tax Expense. The Company's effective federal income tax rate was 30.8% and 30.6% for the six months ended June 30, 2006 and 2005, respectively. State income tax applies primarily to pretax earnings generated within Montana, Colorado, Idaho and Oregon. The Company's effective state tax rate was 4.1% and 3.9% for the six months ended June 30, 2006 and 2005, respectively.

OPERATING SEGMENT RESULTS

The Company's primary operating segment is Community Banking. The Community Banking segment represented over 90% of the combined revenues and income of the Company during the three and six months ended June 30, 2006 and 2005, and the consolidated assets of the Company as of June 30, 2006 and December 31, 2005.

The following table summarizes net income (loss) for each of the Company's operating segments.

Operating Segment Results

(Dollars in thousands)

| | Net Income (Loss) | | | |
|---------------------|-----------------------------|---------------|---------------------------|---------------|
| | Three Months Ended June 30, | | Six Months Ended June 30, | |
| | 2006 | 2005 | 2006 | 2005 |
| Community banking | \$16,704 | 13,385 | 33,087 | 25,631 |
| Technology services | 1,061 | 1,122 | 2,277 | 2,271 |
| Other | (1,628) | (1,627) | (3,093) | (3,063) |
| Total | 16,137 | 12,880 | 32,271 | 24,839 |

Net income from the Community Banking operating segment increased \$3.8 million, or 24.8%, to \$16.7 million for the three months ended June 30, 2006 as compared to \$13.4 million for the same period in 2005 and \$7.5 million, or 29.1%, to \$33.1 million for the six months ended June 30, 2006 as compared to \$25.6 million for the same period in 2005. Significant components of this increase are discussed in Results of Operations included herein.

FINANCIAL CONDITION

Loans. Total loans increased \$222 million, or 7.3%, to \$3,257 million as of June 30, 2006 from \$3,034 million as of December 31, 2005. All significant loan categories demonstrated organic growth during the first half of 2006 with the most significant growth occurring in real estate loans, which, in aggregate, constituted 61.8% of the total loan portfolio as of June 30, 2006 and 61.7% of the total loan portfolio as of December 31, 2005. Real estate loans increased \$138 million, or 7.4%, to \$2,012 million as of June 30, 2006 from \$1,874 as of December 31, 2005, primarily due to increases in construction loans to residential real estate developers, the result of continued strong demand for housing in the Company's market areas.

Investment Securities. The Company's investment portfolio is managed to attempt to obtain the highest yield possible, while meeting the Company's risk tolerance and liquidity guidelines and satisfying the pledging requirements for deposits of state and political subdivisions and securities sold under repurchase agreements. Investment securities decreased \$19 million, or 1.9%, to \$1,001 million as of June 30, 2006 from \$1,020 million as of December 31, 2005.

The Company evaluates its investment portfolio quarterly for other-than-temporary declines in the market value of individual investment securities. This evaluation includes monitoring credit ratings; market, industry and corporate news; volatility in market prices; and, determining whether the market value of a security has been below its cost for an extended period of time. As of June 30, 2006, the Company had investment securities with fair values of \$332 million that had been in a continuous loss position more than twelve months. Gross unrealized losses on these securities totaled \$15 million as of June 30, 2006, and were primarily attributable to changes in interest rates. The Company recorded no impairment losses during the three or six months ended June 30, 2006 or 2005.

Net Deferred Tax Asset. Net deferred tax asset of \$11 million as of June 30, 2006 increased \$7 million from \$3 million as of December 31, 2005 primarily due to fluctuations in net unrealized losses on available-for-sale investment securities.

Deposits. Total deposits decreased \$8 million, or less than 1.0%, to \$3,540 million as of June 30, 2006 from \$3,548 million as of December 31, 2005. The Company has historically experienced seasonal declines in overall deposit growth during the first six months of the year. As of June 30, 2006, noninterest-bearing demand deposits, interest-bearing demand deposits, savings deposits and time deposits comprised 24.3%, 23.6%, 23.7% and 28.4%, respectively, of total deposits as compared to 24.4%, 22.3%, 24.8% and 28.5%, respectively, as of December 31, 2005.

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Repurchase Agreements. In addition to deposits, repurchase agreements with commercial depositors provide an additional source of funds for the Company. Under repurchase agreements, deposit balances are invested in short-term U.S. government agency securities overnight and are then repurchased the following day. All outstanding repurchase agreements are due in one day. Repurchase agreements increased \$92 million, or 17.6%, to \$610 million as of June 30, 2006 from \$519 million as of December 31, 2005, primarily due to fluctuations in customer funds available for overnight investment.

Other Borrowed Funds. Other borrowed funds increased \$36 million to \$43 million as of June 30, 2006 as compared to \$7 million as of December 31, 2005 due to collateralized overnight advances from the Federal Home Loan Bank.

ASSET QUALITY

Non-performing Assets. Non-performing assets include loans past due 90 days or more and still accruing interest, nonaccrual loans, loans renegotiated in troubled debt restructurings and other real estate owned (OREO).

The following table sets forth information regarding non-performing assets as of the dates indicated:

Non-Performing Assets

(Dollars in thousands)

| | June 30, 2006 | March 31, 2006 | December 31, 2005 | September 30, 2005 | June 30, 2005 |
|---|------------------|-------------------|-------------------------|--------------------------|------------------|
| Non-performing loans: | | | | | |
| Nonaccrual loans | \$15,519 | 15,949 | 17,142 | 16,767 | 19,457 |
| Accruing loans past due 90 days or more | 7,674 | 4,375 | 1,001 | 2,716 | 2,668 |
| Restructured loans | 1,075 | 1,089 | 1,089 | 1,358 | 1,381 |
| Total non-performing loans | 24,268 | 21,413 | 19,232 | 20,841 | 23,506 |
| OREO | 558 | 806 | 1,091 | 728 | 1,290 |
| Total non-performing assets | \$24,826 | 22,219 | 20,323 | 21,569 | 24,796 |
| Non-performing assets to total loans and OREO | 0.76% | 0.71% | 0.67% | 0.72% | 0.86% |

Non-performing assets increased \$5 million, or 22.2%, to \$25 million as of June 30, 2006 as compared to \$20 million as of December 31, 2005 primarily due to one adequately-collateralized commercial loan contractually past due 90 days and in the process of review for renewal.

Provision/Allowance for Loan Losses. The Company performs a quarterly assessment of the risks inherent in its loan portfolio, as well as a detailed review of each significant asset with identified weaknesses. Based on this analysis, the Company records a provision for loan losses in order to maintain the allowance for loan losses at appropriate levels. The balance of the allowance for loan losses is based on internally assigned risk classifications of loans, historical loan loss rates, changes in the nature of the loan portfolio, overall portfolio quality, industry concentrations, delinquency trends, current economic factors and the estimated impact of current economic conditions on certain historical loan loss rates. Fluctuations in the provision for loan losses result from management's assessment of the adequacy of the allowance for loan losses. Ultimate loan losses may vary from current estimates. For additional information concerning the provision for loan losses, see *Critical Accounting Estimates* included herein.

The provision for loan losses increased \$1.2 million, or 88.9%, to \$2.6 million for the three months ended June 30, 2006 as compared to \$1.4 million for the same period in the prior year and \$1.3 million, or 44.8% to \$4.3 million for the six months ended June 30, 2006 as compared to \$3.0 million for the same period in 2005 primarily due to downgrades of the internal risk classifications assigned to the loans of one residential real estate developer during second quarter 2006. The allowance for loan losses was \$46 million, or 1.40% of total loans, as of June 30, 2006 as compared to \$42 million, or 1.40% of total loans, at December 31, 2005.

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The following table sets forth information regarding the Company's allowance for loan losses as of and for the periods indicated.

Allowance for Loan Losses

(Dollars in thousands)

| | June 30, 2006 | March 31, 2006 | Three Months Ended December 31, 2005 | September 30, 2005 | June 30, 2005 |
|---|------------------|-------------------|--|-----------------------|------------------|
| Balance at beginning of period | \$ 43,633 | 42,450 | 43,213 | 43,368 | 42,660 |
| Provision charged to operating expense | 2,578 | 1,753 | 1,482 | 1,375 | 1,365 |
| Less loans charged off | (1,300) | (1,101) | (2,671) | (1,990) | (1,092) |
| Add back recoveries of loans previously charged off | 810 | 531 | 426 | 460 | 435 |
| Net loans charged-off | (490) | (570) | (2,245) | (1,530) | (657) |
| Balance at end of period | \$ 45,721 | 43,633 | 42,450 | 43,213 | 43,368 |
| Period end loans | \$3,256,500 | 3,116,927 | 3,034,354 | 2,982,325 | 2,891,674 |
| Average loans | 3,190,310 | 3,059,385 | 2,998,797 | 2,929,238 | 2,830,362 |
| Annualized net loans charged off to average loans | 0.07% | 0.08% | 0.30% | 0.21% | 0.09% |
| Allowance to period end loans | 1.40% | 1.40% | 1.40% | 1.45% | 1.50% |

Although management believes that it has established its allowance for loan losses in accordance with accounting principles generally accepted in the United States and that the allowance for loan losses is adequate to provide for known and inherent losses in the portfolio at each balance sheet date, future provisions will be subject to on-going evaluations of the risks in the portfolio. If the economy declines or asset quality deteriorates, material additional provisions could be required.

CAPITAL RESOURCES AND LIQUIDITY MANAGEMENT

Capital Resources. A significant source of strength of a financial institution is its stockholders' equity. Stockholders' equity is influenced primarily by earnings; dividends; sales and redemptions of common stock; changes in the unrealized holding gains or losses, net of taxes, on available-for-sale investment securities; and, changes in unrecognized compensation cost related to share-based payments. Exclusive of changes in unrealized holding gains or losses on available-for-sale investment securities, stockholders' equity increased \$23 million, or 6.5%, to \$381 million as of June 30, 2006 from \$358 million as of December 31, 2005 primarily due to retention of earnings. The Company paid aggregate cash dividends to stockholders of \$8.8 million and \$7.2 million during the six months ended June 30, 2006 and 2005, respectively. As of June 30, 2006 and December 31, 2005, the Company and the Bank each exceeded the well-capitalized requirements established by the federal banking agencies.

Liquidity. Liquidity is the Company's ability to meet current and future cash flow needs on a timely basis and at a reasonable cost. The Company manages its liquidity position to meet the daily cash flow needs of customers, while maintaining an appropriate balance between assets and liabilities to meet the return on investment objectives of its shareholders. The liquidity of the Company is used to originate loans; repay deposit and other liabilities as they become due or are demanded by customers; and, to fund capital expenditures and shareholder dividends.

The Company's primary sources of funding are core deposits, which are comprised of interest-bearing and noninterest-bearing demand deposits, savings, individual retirement accounts and certificates of deposit less than \$100 thousand. Total core deposits represented approximately 90% of total deposits as of June 30, 2006 and December 31, 2005. Other funding sources available to the Company include time deposits of \$100 thousand or more; brokered deposits; advances on the Company's unsecured revolving term loan; short-term borrowings; the sale of loans; and, the issuance of collateralized borrowings such as FHLB advances, debt securities and preferred or common securities.

As a holding company, FIBS is a corporation separate and apart from the Bank and, therefore, provides for its own liquidity. A significant amount of FIBS' revenues are obtained from management fees and dividends declared and paid by the Bank and other non-bank subsidiaries. There are statutory and regulatory provisions that could limit the ability of the Bank to pay dividends to FIBS. Management of FIBS believes that such restrictions will not have an impact on the ability of FIBS to meet its ongoing short-term cash obligations.

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ASSET LIABILITY MANAGEMENT

The goal of asset liability management is the prudent control of market risk, liquidity and capital. Asset liability management is governed by policies, goals and objectives adopted and reviewed by the Bank's board of directors. The ability to optimize net interest margin is largely dependent on the achievement of an interest rate spread that can be managed during periods of fluctuating interest rates. Interest sensitivity is a measure of the extent to which net interest income will be affected by market interest rates over a period of time. Interest rate sensitivity is related to the difference between amounts of interest earning assets and interest bearing liabilities that reprice or mature within a given period of time. Management monitors the sensitivity of the net interest margin by utilizing income simulation models. The Company's balance sheet structure is primarily short-term in nature with most interest earning assets and interest bearing liabilities repricing or maturing in less than five years.

The Company targets a mix of interest earning assets and interest bearing liabilities such that no more than 5% of the net interest margin will be at risk over a one-year period should short-term interest rates shift gradually up or down 2%. As of June 30, 2006, the Company's income simulation model predicted net interest income would decrease \$2.6 million, or 1.4%, assuming a gradual 1% increase in short-term market interest rates and gradual 2% increase in long-term interest rates. This scenario predicts the Company's funding sources will reprice faster than its interest earning assets and at higher rates, thereby reducing interest rate spread and net interest margin. Conversely, assuming a gradual 2% decrease in short-term market interest rates and gradual 1% decrease in long-term interest rates, the Company's income simulation model predicted net interest income would decrease \$988 thousand, or less than 1%. This scenario predicts that, because interest rates on deposit accounts cannot decrease below 0%, interest expense will not decrease in direct proportion to a simulated downward shift in interest rates, thereby reducing interest rate spread and net interest margin.

The preceding interest rate sensitivity analysis does not represent a forecast and should not be relied upon as being indicative of expected operating results.

**Item 3.
QUANTITATIVE AND QUALITATIVE DISCLOSURES
ABOUT MARKET RISK**

As of June 30, 2006, there have been no material changes in the quantitative and qualitative information about market risk provided pursuant to Item 305 of Regulation S-K as presented in the Company's Annual Report on Form 10-K for the year ended December 31, 2005.

**Item 4.
CONTROLS AND PROCEDURES**

Management of the Company is responsible for establishing and maintaining effective disclosure controls and procedures, as defined under Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934. As of June 30, 2006, an evaluation was performed, under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, management concluded that the Company's disclosure controls and procedures as of June 30, 2006 were effective in ensuring that information required to be disclosed in this Quarterly Report on Form 10-Q was recorded, processed, summarized, and reported within the time period required by the Securities and Exchange Commission's rules and forms.

There were no changes in the Company's internal controls over financial reporting for the quarter ended June 30, 2006 that have materially affected, or are reasonably likely to materially affect, such controls.

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PART II.
OTHER INFORMATION

Item 1. Legal Proceedings

There have been no material changes in legal proceedings as described in the Company's Annual Report on Form 10-K for the year ended December 31, 2005.

Item 1A. Risk Factors

There have been no material changes in risk factors described in the Company's Annual Report on Form 10-K for the year ended December 31, 2005.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(a) There were no unregistered sales of equity securities during the three months ended June 30, 2006.

(b) Not applicable.

(c) The following table provides information with respect to purchases made by or on behalf of the Company or any affiliated purchasers (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934), of the Company's common stock during the three months ended June 30, 2006.

| Period | Total Number of Shares Purchased | Average Price Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1) | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs |
|------------|---|--|---|---|
| April 2006 | 6,138 | \$ 71.00 | 0 | Not Applicable |
| May 2006 | 5,565 | 73.43 | 0 | Not Applicable |
| June 2006 | 10,592 | 74.50 | 0 | Not Applicable |
| Total | 22,295 | \$ 73.27 | 0 | Not Applicable |

(1) The common stock of the Company is not actively traded, and there is no established trading market for the stock. There is only one class of common stock, with approximately 90.4% of the shares subject to contractual transfer restrictions set forth in shareholder agreements and approximately 9.6% without such restrictions. The Company has a right of first refusal to repurchase the restricted stock. Additionally, restricted stock held by officers, directors and employees of the Company may be called by the Company under certain conditions. The Company has no obligation to purchase restricted or unrestricted stock, but has historically purchased such stock. All purchases indicated in the table above were effected pursuant to private transactions.

Item 3. Defaults upon Senior Securities

None.

Item 4. Financial Information