PRINCIPAL LIFE INCOME FUNDINGS TRUST 3 Form 424B2 April 15, 2004 Pricing Supplement Dated April 13, 2004 (To Prospectus dated March 5, 2004, and Prospectus Supplement dated March 5, 2004) Filed pursuant to Rule 424(b)(2) Registration Statement Nos. 333-110499 and 333-110499-01

> CUSIP: 74254PAJ1 ISIN: US74254PAJ12

Principal Life Insurance Company Secured Medium-Term Notes Issued Through Principal Life Income Fundings Trust 3 (the Trust)

The description of this pricing supplement of the particular terms of the Secured Medium-Term Notes offered hereby, and the Funding Agreement (specified below) issued by Principal Life Insurance Company (Principal Life) to the Trust, the payment obligations of which are fully and unconditionally guaranteed by the Guarantee (specified below) issued by Principal Financial Group, Inc. to the Trust, supplements the description of the general terms and provisions of the notes, the funding agreements and the guarantees set forth in the accompanying prospectus and prospectus supplement, to which reference is hereby made.

1. The Notes

Principal Amount: \$150,000,000 Purchasing Agent(s) Discount: 0.000%
Issue Price: 100.000% Original Issue Date: April 16, 2004
Net Proceeds to the Trust: \$150,000,000 Stated Maturity Date: October 14, 2005

Specified Currency: U.S. Dollars

Interest Payment Dates: January 15, April 15, July 15 and October 15 in each year

Initial Interest Payment

Date:

July 15, 2004

Regular Record Date: 15 calendar days prior to the Interest Payment

Date

Type of Interest Rate: o Fixed Rate x Floating Rate

Fixed Rate Notes: o Yes x No. If, Yes,

Interest Rate:

Floating Rate Notes: xYes o No. If, Yes,

Regular Floating Rate Notes: x Yes o No. If, Yes,

Interest Rate:

3-Month LIBOR +.01%

Interest Rate

See below

If, Yes,

Basis(es):

Floating Rate/Fixed Rate Note: o Yes x No.

Floating Interest

Rate:

Interest Rate Basis(es):

Fixed Interest Rate:

Fixed Rate Commencement Date: Inverse Floating Rate Note: o Yes x No. If, Yes, Fixed Interest Rate: Floating Interest Rate: Interest Rate Basis(es): Initial Interest Rate, if any: 1.15188% Initial Interest Reset Date: July 15, 2004 Interest Rate Basis(es). Check all that apply: o CD Rate o Commercial Paper Rate o Eleventh District Cost of Funds Rate o CMT Rate o Federal Funds Rate x LIBOR o EURIBOR o Treasury Rate o Prime Rate o Other (See Attached) If LIBOR: x LIBOR Moneyline Telerate Page 3750 o LIBOR Reuters Page LIBOR Currency: U.S. Dollars If CMT Rate: Designated CMT Telerate Page: If 7052: o Weekly Average o Monthly Average Designated CMT Maturity Index: Index Maturity: 3-Month Spread: +0.01% Spread Multiplier: Not applicable Interest Reset Date(s): Each Interest Payment Date Interest Rate Determination Date(s): The second London Banking Day preceding the related Interest Reset Date Maximum Interest Rate, if any: Not applicable Not applicable Minimum Interest Rate, if any:

Citibank, N.A.

Calculation Agent:

Exchange Rate Agent: Not applicable

Computation of Interest (not applicable unless different than as specified in the prospectus and prospectus supplement):

Day Count Convention (not applicable unless different than as specified in the prospectus and prospectus supplement):

Amortizing Note: o Yes x No. If, Yes,

Amortizing Schedule: Additional/Other Terms:

Discount Note: o Yes x No. If, Yes,

Total Amount of Discount: Initial Accrual Period of

Discount:

Additional/Other Terms:

Redemption Provisions: o Yes x No. If, Yes,

Initial Redemption Date: Initial Redemption Percentage:

Annual Redemption Percentage Reduction (if any):

Redemption: o In whole only and not in part

o May be in whole or in part

Additional/Other Terms:

Repayment: Repayment Date(s):		o Yes	x N	lo.	If, Yes,	
Repayment Price:						
Repayment: o In whole only and not in part o May be in whole or in part						
Additional/Other Te	rms:	0 11 14	,,,,,,,,,,	p		
Sinking Fund (not a	pplicable unless	specified):				
Additional Amounts	to be Paid for W	Vithholding	Tax (not a	applicable u	ınless specif	ied):
Securities Exchange Listing:		o Yes		lo.	If Yes, Name of Exchange:	
Authorized Denomi	nations:		\$1,000			
Ratings: The Notes issued	under the Progra	am are rate	d AA by S	tandard & I	Poor s Ratio	ngs Services, a division of The
McGraw-Hill Companies, Inc.			•			,
Principal Life ex	pects the Notes to	o be rated A	Aa3 by Mo	ody s Inve	stors Servic	ee, Inc. (Moody s).
Purchasing Agents I Principal:	Purchasing Notes	as	x Yes	o No.	If Yes:	
	Purchasing Agent(s) Pr				Prii	ncipal Amount
	Credit Suisse First Boston LLC					67,500,000
						67,500,000
ABN AMRO Incorporated					\$	3,750,000
Deutsche Bank Securities Inc.					\$	3,750,000
Goldman, Sachs & Co.					\$	3,750,000
	Lehman Brother	rs Inc.			\$	3,750,000
	Total:				\$ 1	150,000,000
Purchasing Agents A	Acting as Agent:	(o Yes	x No.	If Yes:	
						Principal
Purchasing Agent(s)					Amount	
	Total:					
State of Organizatio the Trust:	n of New York					

Additional/Other Terms: Not applicable

Special Tax Interest payable Considerations: on the Notes will

be treated as
qualified stated
interest for
United States
Federal income
tax purposes, as
it meets the
specified criteria
referenced in the
prospectus
supplement
under the

heading Material United States Federal Income

Tax

Considerations U.S. Holders Interest and Original Issue Discount.

2. The Funding Agreement

Funding Agreement

Issuer:

Principal Life Insurance Company

Funding Agreement No.: 7-06123

Deposit: \$150,000,015

Net Deposit: \$150,000,000

Effective Date: April 16, 2004

Stated Maturity Date: October 14, 2005

Specified Currency: U.S. Dollars

Interest Payment Dates: January 15, April 15, July 15 and October 15 in each year

Initial Interest Payment Date: July 15, 2004

Type of Interest Rate: o Fixed Rate x Floating Rate

Fixed Rate Funding Agreement: o Yes x No. If, Yes,

Interest Rate:

Floating Rate Funding Agreement: x Yes o No. If, Yes,

Regular Floating Rate Funding Agreement: x Yes o No. If, Yes,

Interest Rate: 3-Month LIBOR +.01%

Interest Rate Basis(es): See below

Floating Rate/Fixed Rate Funding Agreement: o Yes x No. If, Yes,

Floating Interest Rate: Interest Rate Basis(es): Fixed Interest Rate:

Fixed Rate Commencement Date:

Inverse Floating Rate Funding Agreement: o Yes x No. If, Yes,

Fixed Interest Rate: Floating Interest Rate: Interest Rate Basis(es):

Initial Interest Rate, if any: 1.15188%

Initial Interest Reset Date: July 15, 2004

Interest Rate Basis(es). Check all that

apply:

o CD Rate o Commercial Paper Rate

o CMT Rate o Eleventh District Cost of Funds Rate

x LIBOR o Federal Funds Rate o EURIBOR o Treasury Rate

o Prime Rate o Other (See Attached)

If LIBOR: o LIBOR Reuters Page x LIBOR Moneyline Telerate Page 3750

LIBOR Currency: U.S. Dollars

If CMT Rate:

Designated CMT Telerate Page:

If 7052: o Weekly Average o Monthly Average

Designated CMT Maturity Index:

Index

3-Month

Maturity:

Spread:

+0.01%

Spread

Not applicable

Multiplier:

Interest Reset

Each Interest Payment Date

Date(s):

Interest Rate

The second London Banking Day preceding the related Interest Reset Date

Determination

Date(s):

Maximum

Not applicable

Interest Rate,

if any:

Minimum

Not applicable

Interest Rate,

if any:

Computation of Interest:

(not applicable unless different than as specified in the prospectus and prospectus supplement):

Day Count Convention:

(not applicable unless different than as specified in the prospectus and prospectus supplement):

Amortizing Funding Agreement: o Yes x No. If, Yes,

Amortizing Schedule: Additional/Other Terms:

Discount Funding Agreement: o Yes x No. If, Yes,

Total Amount of Discount: Initial Accrual Period of

Discount:

Additional/Other Terms:

Redemption Provisions: o Yes x No. If, Yes,

Initial Redemption Date: Initial Redemption Percentage:

Annual Redemption Percentage Reduction (if any):

Redemption: o In whole only and not in part

o May be in whole or in part

Additional/Other Terms:

Repayment: o Yes x No. If, Yes,

Repayment Date(s): Repayment Price:

Repayment: o In whole only and not in part

o May be in whole or in part

Additional/Other Terms:

Sinking Fund (not applicable unless specified):

Additional Amounts to be Paid For Withholding Tax (not applicable unless specified):

Ratings:

The Funding Agreement issued under the Program is rated AA by S&P.

Principal Life expects the Funding Agreement to be rated Aa3 by Moody s.

Additional/Other Terms: Not applicable

Special Tax Considerations: Not applicable

3. The Guarantee

Guarantee Issuer: Principal Financial Group, Inc.

Effective Date: April 16, 2004 Additional/Other Terms: Not applicable