PRINCIPAL FINANCIAL GROUP INC Form 424B2 May 27, 2004 Pricing Supplement Dated May 25, 2004 (To Prospectus dated March 5, 2004, and Prospectus Supplement dated March 5, 2004) Filed pursuant to Rule 424(b)(2)
Registration Statement Nos. 333-110499 and
333-110499-01

CUSIP: 74254PAS1

Principal Life Insurance Company Secured Medium-Term Notes Issued Through Principal Life Income Fundings Trust 5 (the Trust)

The description of this pricing supplement of the particular terms of the Secured Medium-Term Notes offered hereby, and the Funding Agreement (specified below) issued by Principal Life Insurance Company (Principal Life) to the Trust, the payment obligations of which are fully and unconditionally guaranteed by the Guarantee (specified below) issued by Principal Financial Group, Inc. to the Trust, supplements the description of the general terms and provisions of the notes, the funding agreements and the guarantees set forth in the accompanying prospectus and prospectus supplement, to which reference is hereby made.

1. The Notes

Principal Amount: \$200,000,000 Purchasing Agent(s) Discount: 0.000%
Issue Price: 100% Original Issue Date: June 2, 2004
Net Proceeds to the Trust: \$200,000,000 Stated Maturity Date: December 15, 2005

Specified Currency: U.S. Dollars

Interest Payment The fifteenth day of March, June, September and December

Dates: of each year

Initial Interest September 15, 2004

Payment Date:

Regular Record Date: 15 calendar days prior to the Interest Payment Date

Type of Interest Rate: o Fixed Rate x Floating Rate

Fixed Rate Notes: o Yes x No. If, Yes,

Interest Rate:

Floating Rate Notes: xYes o No. If, Yes,

Regular Floating Rate Notes: x Yes o No. If, Yes,

Interest Rate: 3-Month LIBOR -.01%

Interest Rate See below.

Basis(es):

Floating Rate/Fixed Rate Note: o Yes x No. If, Yes,

Floating Interest

Rate:

Interest Rate Basis(es):

Fixed Interest Rate:

Fixed Rate Commencement Date:

Inverse Floating Rate Note: o Yes x No. If, Yes,

Fixed Interest Rate: Floating Interest Rate: Interest Rate Basis(es):

Initial Interest Rate, if any: The Interest Rate as of the Original Issue Date, determined on May 28,

2004, the second London Banking Day preceding the Original Issue Date.

Initial Interest Reset Date: September 15, 2004

Interest Rate Basis(es). Check all that apply:

o CD Rate o Commercial Paper Rate

o CMT Rate o Eleventh District Cost of Funds Rate

x LIBOR o Federal Funds Rate o EURIBOR o Treasury Rate

o Prime Rate o Other (See Attached)

If LIBOR: o LIBOR Reuters x LIBOR Moneyline Telerate Page 3750

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LIBOR Currency: U.S.

Dollars

If CMT Rate:

Designated CMT Telerate Page:

If 7052: o Weekly Average o Monthly Average

Designated CMT Maturity Index:

Index Maturity:

3-Month

Spread: -0.01%

Spread Multiplier: Not applicable

Interest Reset Date(s): Each Interest

Payment Date

Interest Rate Determination Date(s): The second London Banking Day preceding the related

Interest Reset Date

Maximum Interest Rate, if any: Not

applicable

Minimum Interest Rate, if any: Not applicable

Calculation Agent: Citibank, N.A.

Exchange Rate Agent: Not applicable

Computation of Interest (not applicable unless different than as specified in the prospectus and prospectus supplement):

Day Count Convention (not applicable unless different than as specified in the prospectus and prospectus supplement):

Amortizing Note: o Yes x No. If, Yes,

Amortizing Schedule: Additional/Other Terms:

Discount Note: o Yes x No. If, Yes,

Total Amount of Discount: Initial Accrual Period of

Discount:

Additional/Other Terms:

Redemption Provisions: o Yes x No. If, Yes,

Initial Redemption Date: Initial Redemption Percentage:

Annual Redemption Percentage Reduction (if any):

Redemption: o In whole only and not in part

o May be in whole or in part

Additional Other Terms:

Repayment: o Yes If, Yes, x No. Repayment Date(s): Repayment Price: Repayment: o In whole only and not in part o May be in whole or in part Additional/Other Terms: Sinking Fund (not applicable unless specified): Additional Amounts to be Paid for Withholding Tax (not applicable unless specified): Securities Exchange Listing: o Yes x No. If, Yes, Name of Exchange: **Authorized Denominations:** \$ 1,000 Ratings: The Notes issued under the Program are rated AA by Standard & Poor s Rating Services, a division of The McGraw-Hill Companies, Inc. (S&P). Principal Life expects the Notes to be rated Aa3 by Moody s Investors Service, Inc. (Moody s). Purchasing Agents Purchasing Notes as x Yes If Yes. o No. Principal: **Purchasing Agent(s) Principal Amount** Goldman, Sachs & Co. \$200,000,000 Total: \$200,000,000 Purchasing Agents Acting as Agent: If Yes. o Yes x No. **Purchasing Agent(s) Principal Amount** Total: State of Organization of the New York Trust: Additional/Other Terms: Not applicable Special Tax Considerations: Interest payable on the Notes will be treated as qualified stated interest for United States federal income tax purposes, as it meets the specified criteria referenced in the prospectus supplement under the heading Material United States Federal Income Tax

Considerations U.S. Holders Interest and Original Issue Discount .

2. The Funding Agreement

Funding Agreement Issuer: Principal Life Insurance Company

Funding Agreement No.: 7-06131

Deposit: \$200,000,015

Net Deposit: \$200,000,000

Effective Date: June 2, 2004

Stated Maturity Date: December 15, 2005

Specified Currency: U.S. Dollars **Interest Payment** The fifteenth day of March, June, September, and December of each Dates: **Initial Interest** September 15, 2004 Payment Date: Type of Interest o Fixed Rate x Floating Rate Rate: Fixed Rate Funding Agreement: o Yes x No. If, Yes, Interest Rate: If, Yes, Floating Rate Funding Agreement: x Yes o No. Regular Floating Rate Funding x Yes If. Yes. o No. Agreement: Interest Rate: 3-Month LIBOR -.01% Interest Rate Basis(es): See below Floating Rate/Fixed Rate Funding o Yes x No. If, Yes, Agreement: Floating Interest Rate: Interest Rate Basis(es): Fixed Interest Rate: Fixed Rate Commencement Date: Inverse Floating Rate Funding o Yes x No. If. Yes. Agreement: Fixed Interest Rate: Floating Interest Rate: Fixed Interest Rate Basis(es): Initial Interest Rate, if any: The Interest Rate as of the Original Issue Date, determined on May 28, 2004, the second London Banking Day preceding the Original Issue Date. Initial Interest Reset Date: September 15, 2004 Interest Rate Basis(es). Check all that apply: o CD Rate o Commercial Paper Rate o CMT Rate o Eleventh District Cost of Funds Rate

> x LIBOR o EURIBOR

o Prime Rate

o Federal Funds Rate

o Other (See Attached)

o Treasury Rate

If LIBOR: o LIBOR Reuters Page x LIBOR Moneyline Telerate Page

LIBOR Currency:

U.S. Dollars

If CMT Rate:

Designated CMT Telerate

Page:

If 7052: o Weekly Average o Monthly Average

Designated CMT Maturity Index:

Index Maturity: 3-Month

Spread: -0.01%

Spread Multiplier: Not applicable

Interest Reset Date(s): Each Interest Payment Date

Interest Rate Determination

Date(s):

The second London Banking Day preceding the related

Interest Reset Date

Maximum Interest Rate, if any: Not applicable

Minimum Interest Rate, if any: Not applicable

Computation of Interest (not applicable unless different than as specified in the prospectus and prospectus supplement):

Day Count Convention: (not applicable unless different than as specified in the prospectus and prospectus supplement):

Amortizing Funding Agreement:

o Yes

x No.

If, Yes,

Amortizing Schedule: Additional/Other Terms:

Discount Funding Agreement:

o Yes

x No.

If, Yes,

Total Amount of Discount: Initial Accrual Period of

Discount:

Additional/Other Terms:

Redemption Provisions:

o Yes

x No.

If. Yes.

Initial Redemption Date:

Initial Redemption Percentage:

Annual Redemption Percentage Reduction (if any):

Redemption:

o In whole only and not in

o May be in whole or in part

Additional Other Terms:

Repayment:

o Yes

x No.

If, Yes,

Repayment Date(s):

Repayment Price:

Repayment:

o In whole only and not in

o May be in whole or in part

Additional/Other Terms:

Sinking Fund (not applicable unless specified):

Additional Amounts to be Paid For Withholding Tax (not applicable unless specified):

Ratings:

The Funding Agreement issued under the Program is rated AA by S&P.

Principal Life expects the Funding Agreement to be rated Aa3 by Moody s.

Additional/Other Terms: Not applicable.

Special Tax Considerations: Not applicable.

3. The Guarantee

Guarantee Issuer: Principal Financial Group, Inc.

June 2, 2004 Effective Date: Additional/Other Terms: Not applicable