LIME ENERGY CO. Form DEF 14A April 18, 2007

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of the Securities

Exchange Act of 1934

Filed by the Registrant þ

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- Check the appropriate box:
- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- b Definitive Proxy Statement
- Definitive Additional Materials
- o Soliciting Material Pursuant to §240.14a-12

#### LIME ENERGY CO.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

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  - (2) Form, Schedule or Registration Statement No.:
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1280 Landmeier Road Elk Grove Village, Illinois 60007 April 27, 2007 Dear Fellow Stockholder:

On behalf of the Board of Directors, I cordially invite you to attend the 2007 Annual Meeting of Stockholders to be held at 9:00 a.m., local time, on Wednesday, June 6, 2007 at the Holiday Inn Hotel, 1000 Busse Road, Elk Grove Village, Illinois 60007. The formal notice of the Annual Meeting appears on the following page.

The attached Notice of Annual Meeting and Proxy Statement contain detailed information about the matters that we expect to act upon at the Annual Meeting.

Please sign, date and specify your choices on the enclosed proxy card and promptly return it in the enclosed business reply envelope. This will help insure that your shares are represented at the Annual Meeting, whether or not you plan to attend the Annual Meeting. If you attend the meeting, you may revoke your proxy and personally cast your vote. We look forward to seeing you at the Annual Meeting and urge you to return your proxy card as soon as possible.

Sincerely,

/s/ David R. Asplund Lime Energy Co. David R. Asplund Chief Executive Officer

#### LIME ENERGY CO. 1280 Landmeier Road Elk Grove Village, Illinois 60007

#### NOTICE OF ANNUAL MEETING OF STOCKHOLDERS To be held June 6, 2007

# To the Stockholders of **LIME ENERGY CO**.:

NOTICE IS HEREBY GIVEN that the Annual Meeting of Stockholders of Lime Energy Co. will be held at the Holiday Inn Hotel, 1000 Busse Road, Elk Grove Village, Illinois 60007 at 9:00 a.m. local time, on Wednesday, June 6, 2007, for the following purposes:

- 1. To elect eight directors to our Board of Directors; and
- 2. To ratify the appointment of BDO Seidman, LLP as our independent registered public accounting firm for the fiscal year 2007.

Stockholders will also transact such other business as may properly come before the Annual Meeting or any adjournment thereof. As of the date of this notice, our Board of Directors knows of no other proposals or matters to be presented.

The foregoing items of business are more fully described in the proxy statement accompanying this notice. This proxy statement is accompanied by a copy of the annual report to stockholders. The Board of Directors has fixed the close of business on April 23, 2007 as the record date for determining stockholders entitled to notice of, and to vote at, the Annual Meeting or any adjournment thereof.

The Board of Directors encourages you to complete, sign and date the enclosed proxy card and promptly return it in the enclosed postage prepaid envelope, regardless of whether you plan to attend the Annual Meeting.

By Order of the Board of Directors,

/s/ Richard Kiphart Richard Kiphart Chairman of the Board of Directors

Elk Grove Village, Illinois April 27, 2007

#### LIME ENERGY CO. 1280 Landmeier Road Elk Grove Village, Illinois 60007

#### **PROXY STATEMENT** FOR ANNUAL MEETING OF STOCKHOLDERS To be held Wednesday, June 6, 2007

#### **General Information**

This proxy statement and the enclosed proxy card are being furnished to our stockholders in connection with the solicitation of proxies by the Board of Directors of Lime Energy Co., a Delaware corporation, for use at our Annual Meeting of Stockholders to be held at the Holiday Inn Hotel, 1000 Busse Road, Elk Grove Village, Illinois 60007 at 9:00 a.m. local time, on Wednesday, June 6, 2007, and any adjournments thereof. This proxy statement and the accompanying form of proxy are first being mailed to stockholders on or about April 27, 2006.

We use the terms Lime Energy, the Company, we, our and us in this proxy statement to refer to Lime Energy and its consolidated subsidiaries, unless the context otherwise requires.

#### Solicitation

The cost of this proxy solicitation will be borne by Lime Energy. We may request banks, brokers, fiduciaries, custodians, nominees and certain other record holders to send proxies, proxy statements and other materials to their principals at our expense. Those banks, brokers, fiduciaries, custodians, nominees and other record holders will be reimbursed by us for their reasonable out-of-pocket expenses of solicitation. We do not anticipate that costs and expenses incurred in connection with this proxy solicitation will exceed an amount normally expended for a proxy solicitation for an election of directors in the absence of a contest. In addition to soliciting proxies by mail, we and our directors, officers and regular employees may also solicit proxies personally, by telephone or by other appropriate means. No additional compensation will be paid to directors, officers or other regular employees for such services.

#### **Record Date and Outstanding Shares**

Our Board of Directors fixed the close of business on April 23, 2007 as the record date for the determination of stockholders entitled to notice of, and to vote at, the Annual Meeting or any adjournments thereof. As of the close of business on the record date, we had 50,566,468 shares of common stock with voting rights as to certain matters outstanding. Each outstanding share of common stock on such date is entitled to one vote on each matter to be voted on at the Annual Meeting.

#### **Required Vote**

The affirmative vote of a majority of the shares of common stock voted in person or by proxy at the Annual Meeting is required to elect the nominees to the Board of Directors and ratify the appointment of our independent auditors. Stockholders will not be allowed to cumulate their votes in the election of directors.

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#### **Quorum; Abstentions and Broker Non-Votes**

The required quorum for transaction of business at the Annual Meeting will be a majority of the total votes of the shares of common stock issued and outstanding as of the record date. Votes cast by proxy or in person at the Annual Meeting will be tabulated by the election inspector appointed for the meeting and will be taken into account in determining whether or not a quorum is present. Abstentions and broker non-votes, which occur when a broker has not received customer instructions and indicates that it does not have the discretionary authority to vote on a particular matter on the proxy card, will be included in determining the presence of a quorum at the Annual Meeting. Neither abstentions nor broker non-votes will have any effect on the vote for the election of directors.

#### Voting of Proxies; Revocability of Proxies

Our Board of Directors selected Jeffrey R. Mistarz and Leonard Pisano, the persons named as proxies on the proxy card accompanying this proxy statement, to serve as proxies. Mr. Mistarz is our executive vice president, chief financial officer, treasurer and corporate secretary, and Mr. Pisano is our executive vice president of business development and the president of Maximum Performance Group, Inc., one of our subsidiaries. The shares of common stock represented by each executed and returned proxy will be voted in accordance with the directions indicated thereon, or if no direction is indicated, the proxy will be voted in accordance with the recommendations of the Board of Directors contained in this proxy statement. Members of our management intend to vote their shares in favor of each of the proposals.

All shareholders may vote in person at the Annual Meeting. You may also be represented by another person at the Meeting by executing a proper proxy designating that person. If you are a beneficial owner of shares, you must obtain a legal proxy from your broker, bank or other holder of record and present it to the inspectors of election with your ballot to be able to vote at the Annual Meeting.

You can revoke a proxy you have given at any time before the shares it represents are voted by giving our secretary either (1) an instrument revoking the proxy or (2) a duly executed proxy bearing a later date. Additionally, you may change or revoke a previously executed proxy by voting in person at the Annual Meeting. However, your attendance at the Annual Meeting will not, by itself, revoke your proxy.

#### **Dissenter** s Right of Appraisal

There is no proposal or matter that will be acted upon in the meeting that would grant dissenting stockholders the right of appraisal.

#### **Annual Report to Stockholders**

We are simultaneously furnishing to you with this proxy statement our Annual Report to Stockholders for the fiscal year ended December 31, 2006, which contains financial and other information pertaining to us.

#### Multiple Shareholders Sharing the Same Address

Owners of common stock who hold their shares in a brokerage account may receive a notice from their broker stating that only one proxy statement will be delivered to multiple security holders sharing an address. This practice, known as householding, is designed to reduce printing and postage costs. However, if any shareholder residing at such an address wishes to receive a separate proxy statement, he or she may contact our Corporate Secretary at Lime Energy Co., 1280 Landmeier Road, Elk Grove Village, Illinois 60007-2410 or by telephone at 847-437-1666.

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#### PROPOSAL 1 ELECTION OF DIRECTORS

At the Annual Meeting, eight nominees to the Board of Directors will be elected to hold office for a one year term ending at our 2008 Annual Meeting of stockholders or until their respective successors are duly elected and qualified. All nominees listed below are currently members of our Board of Directors and have consented to being named in this proxy statement and to serve as directors, if elected. If, at the time of the Annual Meeting, any nominee becomes unavailable or declines to serve as a director for any reason, the persons named in the proxy will vote for the substitute nominee(s) as the Board of Directors recommends, or vote to allow the vacancy created by the nominee who is unable or declines to serve to remain open until filled by the Board of Directors, as the Board of Directors recommends. The Board of Directors has no reason to believe that any nominee will be unable or decline to serve if elected to office. **Nominees for Director** 

The following table presents the names of the director nominees as well as certain information about them. Proxies cannot be voted for a greater number of persons than the number of nominees named.

Name	Age	Position Held with the Company	Served as Director Since
David R. Asplund	49	Chief Executive Officer and Director	2002
Gregory T. Barnum	52	Director $(1)(2)$	2006
William R. Carey, Jr.	59	Director $(1)(3)$	2006
Joseph F. Desmond	43	Director	2007
Richard P. Kiphart	65	Chairman of the Board of Directors and Director $(2)(3)$	2006
Daniel W. Parke	51	Director; President and Chief Operating Officer; President of Parke Industries, LLC	2005
Gerald A. Pientka	51	Director (3)	2000
David W. Valentine	37	Director $(1)(2)$	2004

- (1) Member of our Audit Committee.
- (2) Member of our Compensation Committee.
- (3) Member of our Governance and Nominating Committee.

### **Nominees for Election**

**David R. Asplund** has been one of our directors since June 2002 and has been our chief executive officer since January 2006. Mr. Asplund has a degree in mechanical engineering from the University of Minnesota. Prior to becoming our CEO, Mr. Asplund was president of Delano Group Securities, LLC, an investment banking firm in Chicago, Illinois, which he founded in 1999. Mr. Asplund also serves on the board of Agenet, Inc.

**Gregory T. Barnum** has been one of our directors since March 2006. Mr. Barnum is currently the vice president of finance and chief financial officer of Datalink Corporation, an information storage architect. Prior to joining Datalink in March 2006, Mr. Barnum was the vice president of finance, chief financial officer and corporate secretary

of Computer Network Technology Corporation. From September 1992 to July 1997, Mr. Barnum served as senior vice president of finance and administration, chief financial officer and corporate secretary at Tricord Systems, Inc., a manufacturer of enterprise servers. From May 1988 to September 1992, Mr. Barnum served as the executive vice president, finance, chief financial officer, treasurer and corporate secretary for Cray Computer Corporation, a development stage company engaged in the design of supercomputers. Prior to that time, Mr. Barnum served in various accounting and financial management capacities for Cray Research, Inc., a manufacturer of supercomputers. Mr. Barnum also serves on the board of Wireless Ronin Technologies, Inc. Mr. Barnum is a Certified Public Accountant and a member of the American Institute of Certified Public Accountants.

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William R. ( Max ) Carey, Jr. has been one of our directors since March 2006. Mr. Carey is the chairman of the CRD Companies: CRD, CRD Capital, and CRD Analytics, which he founded in 1981. He is also a managing director of Entrepreneur Equity Corporation, an insurance broker that creates specialty products for middle market companies. Mr. Carey also serves on the boards of Outback Steakhouse Inc., Kforce, Inc., Crosswalk.com and J.B. Hanauer & Co., and is a founding board member of Crosswalk.com.

**Joseph F. Desmond** has been one of our directors since January 2007. Mr. Desmond is the Senior Vice President, External Affairs for NorthernStar Natural Gas, a developer of liquefied natural gas import terminals. From May 2005 until November 2006, Mr. Desmond served as the Chairman of the California Energy Commission. From May 2006 to November 2006 Mr. Desmond also served as the Under Secretary for Energy Affairs in the California Resources Agency. Prior to his public service for the State of California, Mr. Desmond served as President and Chief Executive Officer of Infotility, Inc., an energy consulting and software development firm based in Boulder, Colorado. From 1997 to 2000, Mr. Desmond was President and Chief Executive Officer of Electronic Lighting, Inc., a manufacturer of controllable lighting systems, and from 1991 to 1997 he was with Parke Industries, where he served as vice president.

**Richard P. Kiphart** has been one of our directors since January 2006, when he also became chairman of our board of directors. Mr. Kiphart is the head of the Corporate Finance Department and a Principal of William Blair & Company Investment firm. In addition, Mr. Kiphart currently serves as a member of the board of directors of First Data Corp., and previously served on the Concord EFS board of directors from 1997 until 2004 and was chairman of the Concord board of directors from February 2003 until March 2004. Mr. Kiphart is also currently a director of SAFLINK Corporation, Advanced Biotherapy, Inc. and Nature Vision, Inc. In addition he is the former chairman of the Merit Music School, is the president and chief executive officer of the Lyric Opera of Chicago, and the vice chairman of the Erikson Institute. He also serves on the board of DATA (Debt AIDS Trade Africa). Mr. Kiphart is the father in-law of David Valentine, one of our directors.

**Daniel W. Parke** has served as one of our directors since October 2005 and has been our president and chief operating officer since we acquired Parke P.A.N.D.A. Corporation, which he owned and served as its president from its founding in 2001. In addition to serving as our president and chief operating officer, Mr. Parke continues to serve as the president of Parke, which is now named Parke Industries LLC. Mr. Parke was previously a founder of Parke Industries, Inc., an energy solutions provider which was acquired in February 1998 by Strategic Resource Solutions, an unregulated subsidiary of Carolina Power & Light.

**Gerald A. Pientka** has been one of our directors since May 2000. Mr. Pientka is currently, and has been since February 2006, the executive vice president of development for First Industrial Realty Trust, Inc. From September 2003 to February 2006, he was the founder and principal of Verus Partners, a real estate development company located in Chicago, Illinois. From May 1999 through March 2003, Mr. Pientka was president of Higgins Development Partners, LLC (the successor to Walsh, Higgins & Company), a national real estate development company controlled by the Pritzker family interests. From May 1992 until May 1999, Mr. Pientka served as president of Walsh, Higgins & Company. Until January 2007, Mr. Pientka was a member of Leaf Mountain Company, LLC. Mr. Pientka is also board president of Christopher House, a Chicago-based social services agency.

**David W. Valentine** has been one of our directors since May 2004. David Valentine has been president and managing partner of Broadreach Financial Group LLC, a financial advisory firm, and managing partner of the Broadreach Steward Fund LLC, a private equity fund, since May 2006. Previously, Mr. Valentine was a portfolio manager at Magnetar Capital LLC, a multi-billion dollar hedge fund based in Evanston, Illinois. Mr. Valentine serves on the boards of Ambiron Trustwave LLC, Advanced Biotherapy Inc., Inovomed, Inc., and Friends of the Global Fight against AIDS, Malaria and Tuberculosis. Mr. Valentine is the son-in-law of Richard Kiphart, our chairman.

#### The Board of Directors recommends that the stockholders vote FOR the election of all of the director nominees.

#### **Director Attendance**

During the fiscal year ended December 31, 2006, the Board of Directors held nine formal meetings. In addition, there were five meetings of the Audit Committee, two meetings of the Compensation Committee and two meetings of our Governance and Nominating Committee. During 2006, all members of the Board of Directors, attended at least 75% of the total of all board meetings and applicable committee meetings, except for Mr. Pientka who attended 67% of our Board meetings. We encourage our Board members to attend our Annual Meeting, but we do not have a formal policy requiring attendance. All of our Board members attended last year s Annual Meeting. **Independent Directors** 

Of the eight directors currently serving on the Board, all of whom are director nominees in the proxy statement, the Board has determined that each of Messrs. Barnum, Carey, Desmond, Kiphart, Pientka and Valentine are independent as defined in Section 121(A) of the American Stock Exchange listing standards. Although a company owned by Mr. Carey provided services to us during 2006, the Board determined that the fees paid to this company were insufficient to cause Mr. Carey to lose his independence. Messrs. Asplund and Parke are not considered independent because they also serve as executive officers of Lime Energy.

#### **COMPENSATION OF DIRECTORS**

Effective April 1, 2000, we adopted a stock option plan for all non-employee directors that is separate and distinct from the 2001 Stock Incentive Plan. The plan was amended on July 11, 2006 to provide that eligible directors receive an initial option grant upon being appointed to our Board of Directors to purchase 100,000 shares of our common stock, and a grant of options to purchase an additional 50,000 shares on the first day of January beginning on the second January following the date the director became an eligible director. These options have an exercise price equal to the closing price of our common stock on the grant date and a term of ten years. The initial options vest on first day of January following the initial grant date or six months following the initial grant date, whichever is later, if the individual is still a director on the vesting date. All future grants vest in two equal amounts, one amount on the grant date and the balance on the anniversary of the grant date, if the individual is still a member of the Board of Directors on such anniversary date.

We granted options to purchase 520,001 shares under the directors stock option plan during 2006, and options to purchase 605,559 shares were outstanding under this plan as of December 31, 2006.

Directors who are also our employees receive no additional compensation for their services as directors.

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#### DIRECTOR COMPENSATION TABLE

The following table provides compensation information for the year ended December 31, 2006 for each member of our Board of Directors.

(a)	(b)	(c)	(d)	(e)	(f) Change in Pension Value and	(g)	( <b>h</b> )
	Fees Earned			Non-Equity Incentive	Nonqualified		
	or Paid	Stock	Option	Plan	Deferred	All Other	
Nome	in Cash	Awards	Awards $(1)(2)$	-	Compensation	-	Total
Name	(\$)	(\$)	(\$)(1)(2)	(\$)	Earnings	(\$)	(\$)
David R. Asplund (3) Gregory T.							
Barnum			103,097				103,097
William R.			100,000				100,077
Carey, Jr.			103,097			62,500(4)	165,597
Joseph F.							
Desmond (5)							
Richard P. Kiphart			98,857				98,857
Daniel W.			90,037				90,037
Parke (6)							
Gerald A.							
Pientka			85,501				85,501
David W.							
Valentine			85,127				85,127
		•	•	÷		granted in and pri	
	•	Ų		·	•	cordance with Sta	
	counting Stand			3(R). The value	weighted-avera	ge significant assu	mptions used to

determine the grant date fair value are as follows:

Significant Assumption (value weighted-average)	2006	2005	2004
Risk-free rate	5.02%	2.27%	1.04%
Dividend yield			
Expected volatility	90%	65%	72%
Expected life (years)	5.6	9.1	9.1
(2) The following options were granted to directors during 2006:			

(2) The following options were granted to directors during 2006:

	Options	Grant Date Fair	
	Awarded		Value
Gregory T. Barnum	105,000	\$	114,548
William R. Carey, Jr.	105,000	\$	114,548
Richard P. Kiphart	105,000	\$	106,481
Gerald A. Pientka	101,667	\$	83,218
David W. Valentine	103,334	\$	85,796
(3) See 2006 Summary Compensation Table	for disclosure related to David R. Asplund who i	s also c	our Chief
Executive Officer.			

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- (4) We retained Corporate Resource Development, a company owned by Mr. Carey, on two occasions during 2006 to provide sales training and sales and marketing consulting services. In exchange for these services, we paid Corporate Resource Development \$62,500.
- (5) Mr. Desmond joined our Board of Directors in January 2007.
- (6) See 2006 Summary Compensation Table for disclosure related to Daniel W. Parke, who is also our President and Chief Operating Officer and the President of Parke Industries, LLC, one of our subsidiaries.

#### **Compensation Committee Interlocks and Insider Participation**

No member of our Board s Compensation Committee has served as one of our officers or employees at any time. None of our executive officers serve as a member of the compensation committee of any other company that has an executive officer serving as a member of our Board of Directors. None of our executive officers serve as a member of the board of directors of any other company that has an executive officer serving as a member of our Board s Compensation Committee.

#### **Committees of the Board of Directors**

The Board of Directors has an Audit Committee, Compensation Committee and a Governance and Nominating Committee.

The **Audit Committee**, which is composed entirely of non-employee, independent directors, held five meetings during 2006. Each of the members of the Audit Committee attended all of the meetings of the Committee held in 2006. The Audit Committee meets periodically and separately in executive sessions with management and the independent auditors to review the activities of each. The Audit Committee possesses and may exercise the powers of the Board of Directors relating to our accounting, auditing, and financial reporting matters, except when such powers are by statute or the Certificate of Incorporation or Bylaws reserved to the full Board or delegated to another committee of the Board. The Audit Committee reports regularly to the full Board on these matters. The Audit Committee is directly responsible for the appointment, compensation, and oversight of our independent auditors. Among other duties, the Audit Committee:

recommends the independent auditors to the Board;

pre-approves all audit and non-audit services provided to us by the independent auditors;

monitors the independence of the independent auditors;

reviews and approves:

- the scope and timing of work to be performed by the independent auditors
- compensation to be paid to the independent auditors
- financial accounting and reporting principles used by the Company
- results of the audit and the report of the independent auditors

- transactions involving the Company and our officers, directors, affiliates and significant stockholders discusses our annual audited financial statements and quarterly financial statements with management and the independent auditors;

considers allegations made, if any, of possible financial fraud or other financial improprieties;

prepares an Audit Committee report as required by the SEC to be in this proxy statement; and

reviews and reassesses the adequacy of the Audit Committee charter at least annually.

The Audit Committee s current members are directors Greg Barnum (Committee Chairman), William Carey and David Valentine. Our Board of Directors has determined that Mr. Barnum qualifies as an audit committee financial expert as defined in Item 407(d)(5) of SEC Regulation S-K. The Board also believes that Messrs. Barnum, Carey and Valentine are independent as defined by Section 121(A) of The American Stock Exchange listing standards and the more stringent requirements of Section 121(B)(2) of these standards.. The Board of Directors adopted an Audit Committee Charter effective April 19, 2000, which was amended effective January 31, 2001 to combine the Conflicts Committee with the Audit Committee. A copy of the Audit Committee s charter is available on our website (www.lime-energy.com) under the heading Investor Relations and subheading Corporate Governance.

The **Compensation Committee**, which is composed of three independent directors David Valentine (Committee Chairman), Greg Barnum and Richard Kiphart, was formed in 2001 upon the Board of Directors adoption of a Compensation Committee charter. The Compensation Committee held two meeting during 2006, each of which was attended by all members. A copy of the Compensation Committee s charter is available on our website (www.lime-energy.com) under the heading Investor Relations and subheading Corporate Governance. The Compensation Committee s responsibilities are to:

review and recommend to the Board of Directors the annual salary, bonus, stock options and other benefits of our senior executives;

review executive compensation programs and the administration thereof;

plan for executive development and succession;

review expense accounts and fringe benefits of executive management;

administer our stock option and stock incentive programs; and

review and recommend to the Board of Directors the compensation of members of the Board of Directors. The **Governance and Nominating Committee**, which is composed of three independent directors William Carey (Committee Chairman), Richard Kiphart, and Gerald Pientka, was formed in 2004 upon the Board of Directors adoption of a Governance and Nominating Committee Charter. A copy of the Governance and Nominating Committee s charter is available on our website (www.lime-energy.com) under the heading Investor Relations and subheading Corporate Governance. The Board believes that Messrs. Carey, Kiphart and Pientka are independent directors as defined by Section 121(A) of The American Stock Exchange listing standards. Prior to the establishment of the Governance and Nominating Committee, the recruitment and selection of candidates for Board of Directors was handled by the Compensation Committee. The Governance and Nominating Committee held two meetings in 2006, each of which was attended by all members. The Governance and Nominating Committee s responsibilities are to:

develop and recommend to the Board of Directors policies and processes designed to provide for effective and efficient governance;

plan Board education activities, including new member orientation;

evaluate the size and composition of the Board of Directors, develop criteria for membership on the Board of Directors, and evaluate the independence of existing and prospective directors, and make recommendations to the Board concerning such matters;

seek and evaluate qualified individuals to become directors;

evaluate the nature, structure and composition of other committees of the Board of Directors and make recommendations to the Board concerning such matters; and

assess the performance of the Board of Directors.

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#### **Selection of Board Nominees**

Our Governance and Nominating Committee is responsible for identifying and evaluating Board candidates using one or more informal processes deemed appropriate for the circumstances. All of our directors and executive officers play a significant role in bringing potential candidates to the attention of the Committee. Last year, Mr. Parke recommended Mr. Joseph Desmond to the Committee. Mr. Desmond became a member of the Board on January 26, 2007. A determination of whether to pursue discussions with a particular individual will be made after discussion by the Committee and may be preceded by formal or informal discussions involving one or all of the other Board members. Information considered by the Committee may include information provided by the candidate, the chief executive officer and one or more Committee or Board members. The Committee seeks candidates whose qualifications, experience and independence complement those of existing Board members. Board candidates are expected to possess high personal and professional ethics, integrity and values, and relevant business experience and to be committed to representing the long-term interests of all stockholders. They are also expected to have an inquisitive and objective perspective, practical wisdom and good judgment.

Once appropriate candidates have been identified, the Committee will recommend nominations to our Board. Our Governance and Nominating Committee has not adopted a policy or procedure for the consideration of director candidates recommended by stockholders. Our Board does not recall an instance in which a stockholder (other than a stockholder serving as an officer or director) has recommended a director candidate; however, the Governance and Nominations Committee will consider all timely stockholder recommendations. For the 2008 Annual Meeting of Stockholders, nominations may be submitted to the Corporate Secretary, Lime Energy Co., 1280 Landmeier Road, Elk Grove Village, Illinois 60007-2410, which will forward them to the Chairman of the Governance and Nominating Committee. Recommendations must be in writing, must specify the candidate s qualifications for serving as a director and must be received by us not later than December 15, 2007, in order for nominees to be considered for election at our 2008 Annual Meeting of Stockholders.

#### Stockholder Communications with the Board of Directors

Our Annual Meeting provides an opportunity each year for stockholders to ask questions of or otherwise communicate directly with directors on matters relevant to us. In addition, stockholders may, at any time, communicate with any of our directors by sending a written communication to such director c/o our Corporate Secretary at Lime Energy Co., 1280 Landmeier Road, Elk Grove Village, Illinois 60007-2410.

All communications by stockholders or other interested parties addressed to the Board will be sent directly to Board members. While our Corporate Secretary may review, sort, and summarize these communications, all direct communications will be presented to the non-management directors unless there is instruction from them to filter such communications (and in such event, any communication that has been filtered out will be made available to any non-management director who wishes to review it).

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#### PROPOSAL 2 RATIFICATION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

BDO Seidman, LLP, an independent registered public accounting firm, has been our independent auditor for many years, and is considered by management to be well qualified. The Board of Directors, at the recommendation of the Audit Committee, has recommended the appointment of BDO Seidman, LLP as our independent registered public accounting firm for fiscal year 2007.

You may cast your vote in favor of or against this proposal, or you may elect to abstain from voting your shares.

A representative of BDO Seidman LLP is expected to be present at the Annual Meeting and will be given an opportunity to make a statement if they desire. The representative also will be available to respond to appropriate questions.

If the shareholders fail to ratify the selection, the Audit Committee will reconsider whether or not to retain that firm. Even if the selection is ratified, the Audit Committee in its discretion may direct the appointment of a different independent registered public accounting firm at any time during the year if the Audit Committee determines that such a change would be in the best interests of the Company and our shareholders.

### The Board of Directors recommends that the stockholders vote FOR

# The ratification of the appointment of BDO Seidman, LLP as the Company s independent registered public accounting firm for fiscal 2007.

#### Proposals of Stockholders for Next Year s Meeting

Stockholders may present proper proposals for inclusion in the proxy statement for our next annual meeting of stockholders by submitting their proposals to us in a timely manner. In order to be included in the proxy statement for our next annual meeting, stockholder proposals must be received by us no later than December 28, 2007, and must otherwise comply with the requirements of the applicable SEC rules. Notice of intention to present proposals at next year s annual meeting must be addressed to Corporate Secretary, Lime Energy Co., 1280 Landmeier Road, Elk Grove Village, Illinois 60007-2410. Any Stockholder proposal to be considered at our 2008 Annual Meeting of Stockholders, but not included in the proxy materials, must be submitted to our Corporate Secretary by March 13, 2008, or the persons appointed as proxies may also exercise their discretionary voting authority with respect to that proposal. The persons appointed as proxies may also exercise their discretionary voting authority with respect to stockholder proposals submitted prior to March 13, 2008, unless the proponent otherwise complies with the requirements of stockholder at our Rule 14a-8.

#### **Codes of Conduct and Business Ethics**

We have adopted a code of ethics as part of our compliance program. This code of ethics applies to our chief executive officer and our chief financial officer. In addition, we have a Code of Conduct and Business Ethics that applies to all of our officers, directors and employees. These codes of ethics are available on our website (www.lime-energy.com) under the heading Investor Relations and subheading Corporate Governance. We intend to post amendments to or waivers from the Code of Ethics which are applicable to our directors, principal executive officer and principal financial officer at this location on our website.

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#### **EXECUTIVE OFFICERS**

The table below identifies our executive officers who are not identified in the table under Nominees for Director.

Name	Age	Position Held with the Company
Jeffrey R. Mistarz	49	Executive Vice President, Chief Financial Officer, Treasurer and Corporate Secretary
Leonard Pisano	44	Executive Vice President of Business Development, President, Maximum Performance Group, Inc.

Jeffrey R. Mistarz has been our chief financial officer since January 2000, our treasurer since October 2000, an executive vice president since November 2002, our assistant secretary since February 2003 and our secretary since June 2006. From January 1994 until joining us, Mr. Mistarz served as chief financial officer for Nucon Corporation, a privately held manufacturer of material handling products and systems, where he was responsible for all areas of finance and accounting, managing capital and stockholder relations. Prior to joining Nucon, Mr. Mistarz was with First Chicago Corporation (now JPMorgan Chase & Co.) for 12 years where he held several positions in corporate lending, investment banking and credit strategy.

Leonard Pisano has been our executive vice president of business development since June 2006. From May 3, 2005, the date we acquired Maximum Performance Group, Inc., until June 2006, he served as our Chief Operating Officer. He is also Maximum Performance Group s President and has been from its founding in February 2003. Prior to that, Mr. Pisano founded Maximum Energy Services in early 2001 and served as its president until it merged with Pentech Solutions to form Maximum Performance Group in February 2003. During his career, Mr. Pisano has held various senior management positions at companies within the energy services sector, including Parke Industries Inc. and SRS, a division of Carolina Power and Light. Prior to entering the energy services sector, Mr. Pisano spent ten years in facilities management at New York University, leaving NYU in 1996 when he was Director of Facilities.

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#### SECURITY OWNERSHIP OF PRINCIPAL STOCKHOLDERS AND MANAGEMENT

The following tables list certain information, as of April 23, 2007, regarding the beneficial ownership of our outstanding common stock by (1) the persons known to us to beneficially own greater than 5% of each class of our voting securities, (2) each of our directors and named executive officers, and (3) our directors and executive officers, as a group. Beneficial ownership is determined in accordance with the rules of the SEC. Except as otherwise noted, (1) the persons or entities named have sole voting and investment power with respect to all shares shown as beneficially owned by them and (2) the address of each person listed in the following table (unless otherwise noted) is c/o Lime Energy Co., 1280 Landmeier Road, Elk Grove Village, Illinois 60007-2410. Beneficial Owners of Greater Than 5% of Each Class of Our Common Stock:

		Common Shares	Common Shares		
Name	Common Shares Directly Held	Issuable Upon Exercise of Warrants	Issuable Upon Exercise of Options (1)	Total	%
Augustine Fund LP (2)	2,662,333	18,125		2,680,458	5.299%
Cinergy Ventures II (3)	3,097,646	45,625	3,333(4)	3,146,604	6.217%
Richard P. Kiphart	14,836,672	56,445	128,334	15,021,451	29.598%
Leaf Mountain Company	, ,	,	,		
(5)(6)	3,367,734			3,367,734	6.660%
Daniel R. Parke	5,000,000		236,654	5,236,654	10.308%
SF Capital Partners Ltd.					
(7)	4,306,267	(8)		4,306,267	8.516%
Directors and Executive (	Officers:				
		Common Shares	Common Shares		
	Common Shares	Issuable Upon Exercise of	Issuable Upon Exercise of		
Name	Common Shares Directly Held	Issuable Upon Exercise of Warrants	Issuable Upon Exercise of Options (1)	Total	%
Directors and Executive	Shares	Exercise of	Exercise of	Total	%
Directors and Executive Officers	Shares Directly Held	Exercise of Warrants	Exercise of Options (1)		
<i>Directors and Executive</i> <i>Officers</i> David Asplund	Shares	Exercise of	Exercise of Options (1) 1,709,445	3,637,662	% 6.958% *
<i>Directors and Executive</i> <i>Officers</i> David Asplund Gregory Barnum	Shares Directly Held	Exercise of Warrants 4,852(9)	Exercise of Options (1)		6.958%
<i>Directors and Executive</i> <i>Officers</i> David Asplund	Shares Directly Held	Exercise of Warrants	Exercise of Options (1) 1,709,445 128,334	3,637,662 128,334	6.958% *
<i>Directors and Executive</i> <i>Officers</i> David Asplund Gregory Barnum William Carey	Shares Directly Held	Exercise of Warrants 4,852(9)	Exercise of Options (1) 1,709,445 128,334	3,637,662 128,334	6.958% * *
<i>Directors and Executive</i> <i>Officers</i> David Asplund Gregory Barnum William Carey Joseph Desmond	Shares Directly Held 1,923,365(9)	<b>Exercise of</b> <b>Warrants</b> 4,852(9) 150,000	Exercise of Options (1) 1,709,445 128,334 128,334	3,637,662 128,334 128,334	6.958% * * *
<i>Directors and Executive</i> <i>Officers</i> David Asplund Gregory Barnum William Carey Joseph Desmond Richard P. Kiphart	<b>Shares</b> <b>Directly Held</b> 1,923,365(9) 14,836,672	<b>Exercise of</b> <b>Warrants</b> 4,852(9) 150,000	Exercise of Options (1) 1,709,445 128,334 128,334 128,334	3,637,662 128,334 128,334 15,021,451	6.958% * * 29.598%
<i>Directors and Executive</i> <i>Officers</i> David Asplund Gregory Barnum William Carey Joseph Desmond Richard P. Kiphart Jeffrey R. Mistarz	<b>Shares</b> <b>Directly Held</b> 1,923,365(9) 14,836,672 947	<b>Exercise of</b> <b>Warrants</b> 4,852(9) 150,000	Exercise of Options (1) 1,709,445 128,334 128,334 128,334 389,999	3,637,662 128,334 128,334 15,021,451 390,946	6.958% * * 29.598% *
<i>Directors and Executive</i> <i>Officers</i> David Asplund Gregory Barnum William Carey Joseph Desmond Richard P. Kiphart Jeffrey R. Mistarz Daniel R. Parke Gerald A. Pientka ( <i>5</i> ) Leonard Pisano	<b>Shares</b> <b>Directly Held</b> 1,923,365(9) 14,836,672 947 5,000,000	<b>Exercise of</b> <b>Warrants</b> 4,852(9) 150,000	Exercise of Options (1) 1,709,445 128,334 128,334 128,334 128,334 389,999 236,654 139,445 472,778	3,637,662 128,334 128,334 15,021,451 390,946 5,236,654	6.958% * * 29.598% * 10.308%
<i>Directors and Executive</i> <i>Officers</i> David Asplund Gregory Barnum William Carey Joseph Desmond Richard P. Kiphart Jeffrey R. Mistarz Daniel R. Parke Gerald A. Pientka (5)	<b>Shares</b> <b>Directly Held</b> 1,923,365(9) 14,836,672 947 5,000,000 3,123	<b>Exercise of</b> <b>Warrants</b> 4,852(9) 150,000	Exercise of Options (1) 1,709,445 128,334 128,334 128,334 128,334 389,999 236,654 139,445	3,637,662 128,334 128,334 15,021,451 390,946 5,236,654 142,568	6.958% * * 29.598% * 10.308%

- \* Denotes beneficial ownership of less than 1%.
- \*\* Eliminates duplication
- (1) Represents options to purchase common stock exercisable within 60 days.
- (2) The controlling members, directors and officers, all of whom are Thomas Duszynski, Brian Porter and John Porter, may be deemed to share power to vote or dispose of the shares held by Augustine Fund, L.P. The business address of Augustine Fund, L.P. is 141 West Jackson Blvd., Suite 2182, Chicago, Illinois 60604.

- (3) Cinergy Technologies, Inc. is a wholly owned subsidiary of Cinergy Corp. and is also the sole member of Cinergy Ventures II, LLC. The business address of Cinergy Ventures II, LLC is 139 East Fourth Street, Cincinnati, Ohio 45202. Cinergy is a publicly owned entity. Greg Wolf, a vice president of Cinergy Ventures, has the authority to vote and dispose of the shares held by Cinergy Ventures II, LLC.
- (4) Reflects stock options awarded pursuant to the Directors Stock Option Program to former directors of the Company who were employees of Cinergy Ventures II, LLC. The policies of Cinergy Ventures II provide that director compensation be paid to the Cinergy Ventures II rather than to the individual.
- (5) Mr. Pientka, who is one of our directors, was also a member of Leaf Mountain Company, LLC until January 2007.
- (6) Mr.. Jiganti is the Manager of Leaf Mountain Company and has the sole decision-making power with respect to Leaf Mountain Company s investment in Lime Energy. The business address of Leaf Mountain Company, LLC is 190 South LaSalle Street, Suite 1700, Chicago, Illinois 60603.
- (7) SF Capital Partners Ltd. is a British Virgin Island company. Staro Asset Management, L.L.C., a Wisconsin limited liability company, acts as investment manager and has sole power to direct the management of SF Capital Partners. Through Staro Asset Management, Messrs. Michael A. Roth and Brian J. Stark possess sole voting and dispositive power over all shares owned by SF Capital Partners, but disclaim beneficial ownership of such shares. The mailing address for SF Capital Partners is c/o Stark Offshore Management, LLC, 3600 South Lake Drive, St. Francis, WI 53235.