

BANK OF SOUTH CAROLINA CORP

Form 10QSB

November 05, 2004

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-QSB

(Mark One)

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended

September 30, 2004

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission file number: 0-27702

Bank of South Carolina Corporation

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(Exact name of small business issuer as specified in its charter)

South Carolina

57-1021355

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(State or other jurisdiction of  
incorporation or organization)

(IRS Employer  
Identification Number)

256 Meeting Street, Charleston, SC 29401

(Address of principal executive offices)

(843) 724-1500

(Issuer's Telephone Number)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

As of November 4, 2004, there were 2,805,610 Common Shares outstanding.

Transitional Small Business Disclosure Format (Check one):

Yes  No

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BANK OF SOUTH CAROLINA CORPORATION

Report on Form 10-QSB  
for quarter ended  
September 30, 2004

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## PART I - ITEM 1 - FINANCIAL STATEMENTS

## BANK OF SOUTH CAROLINA CORPORATION

## CONSOLIDATED BALANCE SHEETS

(Unaudited)

|  | <u>September 30, 2004</u> | <u>December 31, 2003</u> |
|--|---------------------------|--------------------------|
| Assets:  |                           |                          |
| Cash and due from banks  | \$ 9,559,099              | \$ 10,616,383            |
| Interest bearing deposits in other banks   | 7,769                     | 7,725                    |
| Federal funds sold   | 13,599,542                | 22,522,973               |
| Investment securities available for sale   | 49,725,382                | 26,489,162               |
| Loans  | 123,071,921               | 125,235,883              |
| Allowance for loan losses  | (1,013,829)               | (1,169,627)              |
|  | <u>122,058,092</u>        | <u>124,066,256</u>       |
| Net loans  |                           |                          |
|  | <u>122,058,092</u>        | <u>124,066,256</u>       |
| Premises and equipment, net  | 2,923,977                 | 3,003,812                |
| Accrued interest receivable  | 515,121                   | 494,987                  |
| Other assets   | 312,281                   | 141,351                  |
|  | <u>3,751,379</u>          | <u>3,640,150</u>         |
| Total assets   | <u>\$ 198,701,263</u>     | <u>\$ 187,342,649</u>    |
| Liabilities and Shareholders' Equity:  |                           |                          |
| Deposits:  |                           |                          |
| Non-interest bearing demand  | \$ 57,503,669             | \$ 51,965,794            |
| Interest bearing demand  | 33,983,632                | 37,253,086               |
| Money market accounts  | 37,874,231                | 33,817,453               |
| Certificates of deposit \$100,000 and over   | 19,906,539                | 16,060,115               |
| Other time deposits  | 11,551,429                | 12,720,295               |
| Other savings deposits   | 16,486,725                | 14,325,769               |
|  | <u>177,306,225</u>        | <u>166,142,512</u>       |
| Total deposits   |                           |                          |
|  | <u>177,306,225</u>        | <u>166,142,512</u>       |
| Short-term borrowings  | 842,755                   | 953,954                  |
| Accrued interest payable and other liabilities   | 731,704                   | 598,344                  |
|  | <u>1,574,459</u>          | <u>1,552,298</u>         |
| Total liabilities  | <u>178,880,684</u>        | <u>167,694,810</u>       |
| Common Stock - No par value; 6,000,000 shares authorized; issued 2,950,702 shares at September 30, 2004 and December 31, 2003; |                           |                          |

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|  |                             |                             |
|--|-----------------------------|-----------------------------|
| outstanding 2,805,610 shares at September 30,<br>2004 and December 31, 2003    |                             |                             |
| Additional paid in capital   | 20,315,087                  | 20,315,087                  |
| Retained earnings  | 883,182                     | 488,339                     |
| Treasury stock - 145,092 shares at September 30,<br>2004 and December 31, 2003 | (1,497,093)                 | (1,497,093)                 |
| Accumulated other comprehensive income, net<br>of income taxes                 | 119,403                     | 341,506                     |
|  | <u>                    </u> | <u>                    </u> |
| Total shareholders equity  | 19,820,579                  | 19,647,839                  |
|  | <u>                    </u> | <u>                    </u> |
| Total liabilities and shareholders equity                                      | \$ 198,701,263              | \$ 187,342,649              |
|  | <u>                    </u> | <u>                    </u> |

See accompanying notes to consolidated financial statements

## BANK OF SOUTH CAROLINA CORPORATION

## CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

|   | <b>Three Months Ended<br/>September 30,</b> |                             |
|---|---|-----------------------------|
|   | <b>2004</b>                                 | <b>2003</b>                 |
|   | <u>                    </u>                 | <u>                    </u> |
| Interest and fee income   |   |                             |
| Interest and fees on loans  | \$1,656,412                                 | \$1,699,598                 |
| Interest and dividends on investment securities                   | 227,029                                     | 223,625                     |
| Other interest income   | 83,187                                      | 26,199                      |
|   | <u>                    </u>                 | <u>                    </u> |
| Total interest and fee income                                     | 1,966,628                                   | 1,949,422                   |
|   | <u>                    </u>                 | <u>                    </u> |
| Interest expense  |   |                             |
| Interest on deposits  | 222,269                                     | 172,098                     |
| Interest on short-term borrowings                                 | 1,586                                       | 1,318                       |
|   | <u>                    </u>                 | <u>                    </u> |
| Total interest expense  | 223,855                                     | 173,416                     |
|   | <u>                    </u>                 | <u>                    </u> |
| Net interest income   | 1,742,773                                   | 1,776,006                   |
| Provision for (recovery of) loan losses                           | 15,000                                      | (15,000)                    |
|   | <u>                    </u>                 | <u>                    </u> |
| Net interest income after provision for (recovery of) loan losses | 1,727,773                                   | 1,791,006                   |
|   | <u>                    </u>                 | <u>                    </u> |
| Other income  |   |                             |
| Service charges, fees and commissions                             | 269,796                                     | 276,665                     |
| Mortgage banking income   | 109,183                                     | 316,721                     |
| Other non-interest income   | 7,758                                       | 42,988                      |
|   | <u>                    </u>                 | <u>                    </u> |
| Total other income  | 386,737                                     | 636,374                     |
|   | <u>                    </u>                 | <u>                    </u> |
| Other expense   |   |                             |
| Salaries and employee benefits                                    | 862,740                                     | 914,257                     |
| Net occupancy expense   | 297,972                                     | 307,251                     |
| Other operating expenses  | 309,313                                     | 360,069                     |
|   | <u>                    </u>                 | <u>                    </u> |

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|                                     |                    |                    |
|-------------------------------------|--------------------|--------------------|
| Total other expense                 | <u>1,470,025</u>   | <u>1,581,577</u>   |
| Income before income tax expense    | 644,485            | 845,803            |
| Income tax expense                  | <u>220,184</u>     | <u>293,400</u>     |
| Net income                          | <u>\$ 424,301</u>  | <u>\$ 552,403</u>  |
| Basic earnings per share            | <u>\$ .15</u>      | <u>\$ .20</u>      |
| Diluted earnings per share          | <u>\$ .15</u>      | <u>\$ .20</u>      |
| Weighted average shares outstanding |                    |                    |
| Basic                               | <u>\$2,805,610</u> | <u>\$2,805,610</u> |
| Diluted                             | <u>\$2,809,415</u> | <u>\$2,826,393</u> |

See accompanying notes to consolidated financial statements

## BANK OF SOUTH CAROLINA CORPORATION

## CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

|   | <b>Nine Months Ended<br/>September 30,</b> |                             |
|---|--|-----------------------------|
|   | <b>2004</b>                                | <b>2003</b>                 |
|   | <u>                    </u>                | <u>                    </u> |
| Interest and fee income   |  |                             |
| Interest and fees on loans  | \$4,838,607                                | \$5,097,360                 |
| Interest and dividends on investment securities                   | 620,190                                    | 813,415                     |
| Other interest income   | 173,267                                    | 65,378                      |
|   | <u>                    </u>                | <u>                    </u> |
| Total interest and fee income                                     | 5,632,064                                  | 5,976,153                   |
|   | <u>                    </u>                | <u>                    </u> |
| Interest expense  |  |                             |
| Interest on deposits  | 529,061                                    | 594,767                     |
| Interest on short-term borrowings                                 | 3,705                                      | 5,338                       |
|   | <u>                    </u>                | <u>                    </u> |
| Total interest expense  | 532,766                                    | 600,105                     |
|   | <u>                    </u>                | <u>                    </u> |
| Net interest income   | 5,099,298                                  | 5,376,048                   |
| Provision for (recovery of) loan losses                           | (133,000)                                  | 55,000                      |
|   | <u>                    </u>                | <u>                    </u> |
| Net interest income after provision for (recovery of) loan losses | 5,232,298                                  | 5,321,048                   |
|   | <u>                    </u>                | <u>                    </u> |
| Other income  |  |                             |
| Service charges, fees and commissions                             | 838,055                                    | 839,285                     |
| Mortgage banking income   | 462,389                                    | 793,081                     |
| Other non-interest income   | 22,893                                     | 58,068                      |
|   | <u>                    </u>                | <u>                    </u> |
| Total other income  | 1,323,337                                  | 1,690,434                   |
|   | <u>                    </u>                | <u>                    </u> |
| Other expense   |  |                             |
| Salaries and employee benefits                                    | 2,594,703                                  | 2,715,890                   |
| Net occupancy expense   | 898,526                                    | 956,126                     |
| Other operating expenses  | 1,038,719                                  | 1,076,642                   |
|   | <u>                    </u>                | <u>                    </u> |



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|                                     |                    |                    |
|-------------------------------------|--------------------|--------------------|
| Total other expense                 | <u>4,531,948</u>   | <u>4,748,658</u>   |
| Income before income tax expense    | 2,023,687          | 2,262,824          |
| Income tax expense                  | <u>702,993</u>     | <u>783,302</u>     |
| Net income                          | <u>\$1,320,694</u> | <u>\$1,479,522</u> |
| Basic earnings per share            | <u>\$ .47</u>      | <u>\$ .53</u>      |
| Diluted earnings per share          | <u>\$ .47</u>      | <u>\$ .53</u>      |
| Weighted average shares outstanding |                    |                    |
| Basic                               | <u>\$2,805,610</u> | <u>\$2,805,610</u> |
| Diluted                             | <u>\$2,815,649</u> | <u>\$2,812,538</u> |

See accompanying notes to consolidated financial statements

## BANK OF SOUTH CAROLINA CORPORATION

CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY AND COMPREHENSIVE INCOME  
(UNAUDITED)  
FOR NINE MONTHS SEPTEMBER 30, 2004 AND 2003

|   | Common<br>Stock | Additional<br>Paid In<br>Capital | Retained<br>Earnings | Treasury<br>Stock | Accumulated<br>Other<br>Comprehensive<br>Income | Total        |
|---|-----------------|----------------------------------|----------------------|-------------------|---|--------------|
| December 31, 2002   | \$              | \$16,456,624                     | \$ 3,432,788         | \$(1,307,157)     | \$ 731,874                                      | \$19,314,129 |
| Comprehensive income:   |                 |                                  |                      |                   |   |              |
| Net income  |                 |                                  | 1,479,522            |                   |   | 1,479,522    |
| Net unrealized loss on securities (net of tax benefit of \$185,787) |                 |                                  |                      |                   | (316,340)                                       | (316,340)    |
| Comprehensive income  |                 |                                  |                      |                   |   | 1,163,182    |
| Issuance of 10% stock dividend                                      |                 | 3,858,463                        | (3,670,776)          | (189,936)         |   | (2,249)      |
| Cash dividends (\$0.33 per common share)                            | -               |                                  | (869,769)            |                   |   | (869,769)    |
| September 30, 2003  | \$              | \$20,315,087                     | \$ 371,765           | \$(1,497,093)     | \$ 415,534                                      | \$19,605,293 |
| December 31, 2003   | \$              | \$20,315,087                     | \$ 488,339           | \$(1,497,093)     | \$ 341,506                                      | \$19,647,839 |
| Comprehensive income:   |                 |                                  |                      |                   |   |              |
| Net income  |                 |                                  | 1,320,694            |                   |   | 1,320,694    |
| Net unrealized loss on securities (net of tax benefit of \$130,441) |                 |                                  |                      |                   | (222,103)                                       | (222,103)    |
| Total comprehensive income  |                 |                                  |                      |                   |   | 1,098,591    |
|   |                 |                                  | (925,851)            |                   |   | (925,851)    |

Cash dividends (\$0.33  
per common share)

|                    |    |              |            |               |            |              |
|--------------------|----|--------------|------------|---------------|------------|--------------|
|                    | -  | _____        | _____      | _____         | _____      | _____        |
| September 30, 2004 | \$ | \$20,315,087 | \$ 883,182 | \$(1,497,093) | \$ 119,403 | \$19,820,579 |
|                    | ■  | _____        | _____      | _____         | _____      | _____        |

See accompanying notes to consolidated financial statements.

BANK OF SOUTH CAROLINA CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

|   | <b>Nine Months Ended September 30,</b> |                             |
|---|--|-----------------------------|
|   | <b>2004</b>                            | <b>2003</b>                 |
|   | <u>                    </u>            | <u>                    </u> |
| Cash flows from operating activities:   |  |                             |
| Net income  | \$ 1,320,694                           | \$ 1,479,522                |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |                             |
| Depreciation  | 217,670                                | 291,400                     |
| Net accretion of unearned discounts on investments                                | (213,664)                              | (93,255)                    |
| Provision for (recovery of) loan losses   | (133,000)                              | 55,000                      |
| (Increase) decrease in accrued interest receivable and other assets               | (60,623)                               | 260,849                     |
| Increase (decrease) in accrued interest payable and other liabilities             | 133,360                                | (32,016)                    |
|   | <u>                    </u>            | <u>                    </u> |
| Net cash provided by operating activities   | <u>1,264,437</u>                       | <u>1,961,500</u>            |
| Cash flows from investing activities:   |  |                             |
| Purchase of investment securities available for sale                              | (59,630,100)                           | (17,957,073)                |
| Maturities and sales of investment securities available for sale                  | 36,255,000                             | 18,470,000                  |
| Net decrease (increase) in loans  | 2,141,164                              | (2,085,949)                 |
| Purchase of premises and equipment  | (137,835)                              | (36,662)                    |
|   | <u>                    </u>            | <u>                    </u> |
| Net cash used in investing activities   | <u>(21,371,771)</u>                    | <u>(1,609,684)</u>          |
| Cash flows from financing activities:   |  |                             |
| Net increase in deposit accounts  | 11,163,713                             | 9,760,927                   |
| Net decrease in short-term borrowings   | (111,199)                              | (4,179,691)                 |
| Dividends paid  | (925,851)                              | (1,224,334)                 |
| Fractional shares paid  |  | (2,249)                     |
|   | <u>                    </u>            | <u>                    </u> |
| Net cash provided by financing activities   | <u>10,126,663</u>                      | <u>4,354,653</u>            |
| Net (decrease) increase in cash and cash equivalents                              | (9,980,671)                            | 4,706,469                   |
| Cash and cash equivalents, beginning of period                                    | <u>33,147,081</u>                      | <u>17,228,866</u>           |
| Cash and cash equivalents, end of period  | \$ 23,166,410                          | \$ 21,935,335               |

|  |                             |                             |
|--|-----------------------------|-----------------------------|
|  | <u>                    </u> | <u>                    </u> |
| Supplemental disclosure of cash flow data:                             |                             |                             |
| Cash paid during the period for:                                       |                             |                             |
| Interest   | \$ 530,872                  | \$ 601,625                  |
|  | <u>                    </u> | <u>                    </u> |
| Income taxes   | \$ 552,361                  | \$ 769,837                  |
|  | <u>                    </u> | <u>                    </u> |
| Supplemental disclosure for non-cash investing and financing activity: |                             |                             |
| Change in dividends payable  | \$                          | \$ (354,564)                |
|  | <u>                    </u> | <u>                    </u> |
| Change in unrealized gain on available for sale securities             | \$ (222,103)                | \$ (316,340)                |
|  | <u>                    </u> | <u>                    </u> |

See accompanying notes to consolidated financial statements.

BANK OF SOUTH CAROLINA CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

September 30, 2004

**NOTE 1: Basis of Presentation**

Bank of South Carolina Corporation (the Company) was organized as a South Carolina corporation on April 17, 1995, as a one-bank holding company. The Company, through its bank subsidiary, The Bank of South Carolina (the Bank), provides a full range of banking services including the taking of demand and time deposits and the making of commercial, consumer and mortgage loans. The Bank currently has four locations, two in Charleston, South Carolina, one in Summerville, South Carolina and one in Mt. Pleasant, South Carolina. The consolidated financial statements in this report are unaudited. All adjustments consisting of normal recurring accruals which are, in the opinion of management, necessary for fair presentation of the interim consolidated financial statements have been included and fairly and accurately present the financial position, results of operations and cash flows of the Company. The results of operations for the three and nine months ended September 30, 2004, are not necessarily indicative of the results which may be expected for the entire year.

The preparation of the consolidated financial statements are in conformity with accounting principles generally accepted in the United States of America (GAAP) which requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements. In addition, they affect the reported amounts of income and expense during the reporting period. Actual results could differ from these estimates and assumptions.

**NOTE 2: Investment Securities**

Investment securities classified as Available for Sale are carried at fair value with unrealized gains and losses excluded from earnings and reported as a separate component of shareholders' equity (net of estimated tax effects). Realized gains or losses on the sale of investments are based on the specific identification method.

**NOTE 3: Stock-Based Compensation**

The Company has a stock based employee compensation plan as of September 30, 2004 which is more fully described in Note One to the Consolidated Financial Statements in the Company's Annual Report on 10KSB for the year ended December 31, 2003. The Company accounts for the plan using the intrinsic value method prescribed in Accounting Principles Board Opinion (APB) No. 25, Accounting for Stock Issued to Employees, and related interpretations. Accordingly, the Company has not recognized any compensation cost for its fixed stock option plan as all options granted under the plan have an exercise price equal to or greater than the market price of the underlying common stock on the date of grant. Had compensation cost for the Company's stock based compensation plan been determined consistent with SFAS No. 123, Accounting for Stock Based Compensation, the Company's net income and earnings per share would have been reduced to the proforma amounts indicated below for the three and nine months ended September 30, 2004 and 2003:

|   | <b>Three Months Ended</b> |                    |
|---|---------------------------|--------------------|
|   | <b>September 30,</b>      |                    |
|   | <b>2004</b>               | <b>2003</b>        |
| Net income, as reported   | \$424,301                 | \$552,403          |
| Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects | 7,908                     | 8,087              |
| Proforma net income   | <u>\$416,393</u>          | <u>\$544,316</u>   |
| Earnings per share:   |                           |                    |
| Basic as reported   | <u>\$ 0.15</u>            | <u>\$ 0.20</u>     |
| Basic proforma  | <u>\$ 0.15</u>            | <u>\$ 0.19</u>     |
| Diluted as reported   | <u>\$ 0.15</u>            | <u>\$ 0.20</u>     |
| Diluted proforma  | <u>\$ 0.15</u>            | <u>\$ 0.19</u>     |
|   |                           |                    |
|   | <b>Nine Months Ended</b>  |                    |
|   | <b>September 30,</b>      |                    |
|   | <b>2004</b>               | <b>2003</b>        |
| Net income, as reported   | \$1,320,694               | \$1,479,522        |
| Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects | 23,724                    | 23,435             |
| Proforma net income   | <u>\$1,296,970</u>        | <u>\$1,456,087</u> |
| Earnings per share:   |                           |                    |
| Basic as reported   | <u>\$ 0.47</u>            | <u>\$ 0.53</u>     |

|                     |                   |                   |
|---------------------|-------------------|-------------------|
| Basic proforma      | \$ 0.46           | \$ 0.52           |
|                     | <u>          </u> | <u>          </u> |
| Diluted as reported | \$ 0.47           | \$ 0.53           |
|                     | <u>          </u> | <u>          </u> |
| Diluted proforma    | \$ 0.46           | \$ 0.52           |
|                     | <u>          </u> | <u>          </u> |

**NOTE 4: Shareholders Equity**

A regular quarterly cash dividend of \$.11 per share was declared on September 16, 2004, for shareholders of record at September 30, 2004, payable October 29, 2004. Income per common share for the quarter ended September 30, 2004 and for the quarter ended September 30, 2003 was calculated as follows:



**FOR THE THREE MONTHS ENDED  
SEPTEMBER 30, 2004**

|   | <b>INCOME<br/>(NUMERATOR)</b> | <b>SHARES<br/>(DENOMINATOR)</b> | <b>PER<br/>SHARE<br/>AMOUNT</b> |
|---|-------------------------------|---------------------------------|---------------------------------|
| Net income                                      | \$ 424,301                    |                                 |                                 |
| Basic income available to common shareholders   | <u>\$ 424,301</u>             | <u>2,805,610</u>                | <u>\$ .15</u>                   |
| Effect of dilutive options                      |                               | <u>3,805</u>                    |                                 |
| Diluted income available to common shareholders | <u>\$ 424,301</u>             | <u>2,809,415</u>                | <u>\$ .15</u>                   |

**FOR THE NINE MONTHS ENDED  
SEPTEMBER 30, 2004**

|   | <b>INCOME<br/>(NUMERATOR)</b> | <b>SHARES<br/>(DENOMINATOR)</b> | <b>PER<br/>SHARE<br/>AMOUNT</b> |
|---|-------------------------------|---------------------------------|---------------------------------|
| Net income                                      | \$ 1,320,694                  |                                 |                                 |
| Basic income available to common shareholders   | <u>\$ 1,320,694</u>           | <u>2,805,610</u>                | <u>\$ .47</u>                   |
| Effect of dilutive options                      |                               | <u>10,039</u>                   |                                 |
| Diluted income available to common shareholders | <u>\$ 1,320,694</u>           | <u>2,815,649</u>                | <u>\$ .47</u>                   |

**FOR THE THREE MONTHS ENDED  
SEPTEMBER 30, 2003**

|  | <b>INCOME</b> | <b>SHARES</b> | <b>PER<br/>SHARE</b> |
|--|---------------|---------------|----------------------|
|--|---------------|---------------|----------------------|

|   | <u>(NUMERATOR)</u> | <u>(DENOMINATOR)</u> | <u>AMOUNT</u> |
|---|--------------------|----------------------|---------------|
| Net income                                      | \$ 552,403         |                      |               |
| Basic income available to common shareholders   | <u>\$ 552,403</u>  | <u>2,805,610</u>     | <u>\$ .20</u> |
| Effect of dilutive options                      |                    | <u>20,783</u>        |               |
| Diluted income available to common shareholders | <u>\$ 552,403</u>  | <u>2,826,393</u>     | <u>\$ .20</u> |

**FOR THE NINE MONTHS ENDED  
SEPTEMBER 30, 2003**

|   | <u>INCOME<br/>(NUMERATOR)</u> | <u>SHARES<br/>(DENOMINATOR)</u> | <u>PER<br/>SHARE<br/>AMOUNT</u> |
|---|-------------------------------|---------------------------------|---------------------------------|
| Net income                                      | \$ 1,479,522                  |                                 |                                 |
| Basic income available to common shareholders   | <u>\$ 1,479,522</u>           | <u>2,805,610</u>                | <u>\$ .53</u>                   |
| Effect of dilutive options                      |                               | <u>6,928</u>                    |                                 |
| Diluted income available to common shareholders | <u>\$ 1,479,522</u>           | <u>2,812,538</u>                | <u>\$ .53</u>                   |

**NOTE 5: Comprehensive Income**

Comprehensive income is the change in the Company's equity during the period from transactions and other events and circumstances from non-owner sources. Total comprehensive income is comprised of net income and net unrealized gains or losses on certain investments in debt securities for the three and nine months ended September 30, 2004 and 2003 and accumulated other comprehensive income as of September 30, 2004 and 2003 is comprised solely of unrealized gains and losses on certain investments in debt securities.

Total comprehensive income was \$385,766 and \$410,174, respectively, for the three months ended September 30, 2004 and 2003, and \$1,098,591 and \$1,163,182, respectively, for the nine months ended September 30, 2004 and 2003.

**NOTE 6: Adoption of New Accounting Standards**

In December 2003, the FASB issued Interpretation No. 46 (revised December 2003), Consolidation of Variable Interest Entities (FIN 46R), which addresses how a business enterprise should evaluate whether it has a controlling financial interest in an entity through means other than voting rights and accordingly should consolidate the entity. FIN 46R replaces FASB Interpretation No. 46, Consolidation of Variable Interest Entities, which was issued in January 2003. The Company will be required to apply FIN 46R as of December 31, 2004. The Company does not have any variable interest in variable interest entities and does not expect any impact upon adoption.

In March 2004, the FASB ratified the consensus reached by the Emerging Issues Task Force (EITF) on paragraphs 6 through 20, 22 and 23 of EITF Issue No. 03-01, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments (EITF 30-01). Paragraph 23 of EITF 03-01 provided for adoption of the related consensus as of the beginning of the third quarter 2004. Subsequent to the FASB's ratification, in September 2004, the FASB issued FASB Staff Position (FSP) EITF 03-1-1. FSP EITF 03-1-1 effectively delays the guidance in paragraphs 10 through 20 of EITF 03-01 until the FASB issues final guidance, expected in the fourth quarter of 2004. In addition, the FASB issued proposed FSP EITF 03-1-a, which provides guidance on the application of EITF 03-01 to debt securities that are impaired as a result of interest rate and/or sector spread increases. The proposed FSP 03-1-a is expected to be discussed and issued in final form in the fourth quarter of 2004.

Paragraphs 10 through 20 of EITF 03-01 provide guidance on when impairment of debt and equity securities is considered other-than-temporary. This guidance generally states impairment is considered other-than-temporary unless the holder of the security has both the intent and ability to hold the security until the fair value recovers and evidence supporting the recovery outweighs evidence to the contrary. We are currently evaluating the impact implementation of this guidance could have on our consolidated financial position or results of operations.

**ITEM 2  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
OR PLAN OF OPERATION**

Bank of South Carolina Corporation (the Company) is a financial institution holding company headquartered in Charleston, South Carolina, with branch operations in Summerville, South Carolina, Mt. Pleasant, South Carolina and the West Ashley community of Charleston, South Carolina. It offers a broad range of financial services through its wholly-owned subsidiary, The Bank of South Carolina (the Bank). The Bank is a state-chartered commercial bank which operates principally in the counties of Charleston, Dorchester and Berkeley in South Carolina.



The Company's significant accounting policies are discussed in Note 1 to the Consolidated Financial Statements for the year ended December 31, 2003. Of the significant accounting policies, the Company considers its policies regarding the allowance for loan losses to be its most subjective accounting policy due to the significant degree of management judgment. For additional discussion concerning the Company's allowance for loan losses and related matters, see Provision for Loan Losses.

### Balance Sheet

Deposits remain the Company's primary source of funds for loans and investments. Average deposits provided funding for 65.21% of average earning assets for the nine months ended September 30, 2004, and 65.04% for the nine months ended September 30, 2003. The Bank faces stiff competition from other banking companies in gathering deposits. The percentage of funding provided by deposits has remained stable, and accordingly, the Company has not had to rely on other sources, such as short term borrowings, to fund a portion of loan demand. The breakdown of total deposits by type and the respective percentage of total deposits is as follows:

### TYPES OF DEPOSITS

|  | September 30, |               | December 31,  |
|--|---------------|---------------|---------------|
|  | 2004          | 2003          | 2003          |
| Non-interest bearing demand                | \$ 57,503,669 | \$ 49,114,419 | \$ 51,965,794 |
| Interest bearing demand                    | \$ 33,983,632 | \$ 33,067,757 | \$ 37,253,086 |
| Money market accounts                      | \$ 37,874,231 | \$ 30,543,490 | \$ 33,817,453 |
| Certificates of deposit \$100,000 and over | \$ 19,906,539 | \$ 14,734,163 | \$ 16,060,115 |
| Other time deposits                        | \$ 11,551,429 | \$ 12,610,811 | \$ 12,720,295 |
| Other savings deposits                     | \$ 16,486,725 | \$ 14,138,498 | \$ 14,325,769 |
|  |               |               |               |
| Total Deposits                             | \$177,306,225 | \$154,209,138 | \$166,142,512 |

| Percentage of Deposits                     | September 30, |         | December 31, |
|--|---------------|---------|--------------|
|  | 2004          | 2003    | 2003         |
| Non-interest bearing demand                | 32.43%        | 31.85%  | 31.28%       |
| Interest bearing demand                    | 19.17%        | 21.44%  | 22.42%       |
| Money Market accounts                      | 21.36%        | 19.81%  | 20.35%       |
| Certificates of deposit \$100,000 and over | 11.23%        | 9.55%   | 9.67%        |
| Other time deposit                         | 6.51%         | 8.18%   | 7.66%        |
| Other savings deposits                     | 9.30%         | 9.17%   | 8.62%        |
|  |               |         |              |
| Total Deposits                             | 100.00%       | 100.00% | 100.00%      |

Total deposits increased \$23,097,087 or 14.98% to \$177,306,225 at September 30, 2004 from \$154,209,138 at September 30, 2003 and \$11,163,713 or 6.72% from \$166,142,512 at December 31, 2003. This increase is due to the

success of the Company's business development program as well as an increase in higher balances maintained by existing customers.

The Company focuses its lending activities on small and middle market business and individuals in its geographic markets. At September 30, 2004 outstanding loans totaled \$122,058,092, which equaled 68.84% of total deposits and 61.43% of total assets. The major components of the loan portfolio were commercial loans and commercial real estate. Substantially all loans were to borrowers located in the Company's market areas in the counties of Charleston, Dorchester and Berkeley in South Carolina. The breakdown of total loans by type and the respective percentage of total loans is as follows:

**TYPES OF LOANS**

|                              | September 30, |             | December 30, |
|------------------------------|---------------|-------------|--------------|
|                              | 2004          | 2003        | 2003         |
| Commercial loans             | 44,101,808    | 44,362,122  | 45,007,436   |
| Commercial real estate       | 51,688,110    | 54,011,772  | 51,100,092   |
| Residential mortgage         | 8,755,631     | 14,777,129  | 14,712,927   |
| Mortgage loans held for sale | 3,292,946     | 3,898,447   | 1,370,222    |
| Consumer loans               | 6,092,809     | 5,534,115   | 5,340,033    |
| Personal bank lines          | 8,879,209     | 7,096,868   | 7,365,122    |
| Other                        | 261,408       | 230,811     | 340,051      |
| Total                        | 123,071,921   | 129,911,264 | 125,235,883  |
| Allowance for loan losses    | (1,013,829)   | (1,354,353) | (1,169,627)  |
| Loans, net                   | 122,058,092   | 128,556,911 | 124,066,256  |

| <b>Percentage of Loans</b>   | September 30, |         | December 30, |
|------------------------------|---------------|---------|--------------|
|                              | 2004          | 2003    | 2003         |
| Commercial loans             | 35.83         | 34.15   | 35.94        |
| Commercial real estate       | 42.00         | 41.58   | 40.80        |
| Residential mortgage         | 7.11          | 11.37   | 11.75        |
| Mortgage loans held for sale | 2.68          | 3.00    | 1.10         |
| Consumer loans               | 4.95          | 4.26    | 4.26         |
| Personal bank lines          | 7.22          | 5.46    | 5.88         |
| Other                        | .21           | .18     | .27          |
| Total                        | 100.00%       | 100.00% | 100.00%      |

Total loans decreased \$6,498,819 or 5.06% to \$122,058,092 at September 30, 2004 from \$128,556,911 at September 30, 2003 and \$2,008,164 or 1.62% from \$124,066,256 at December 31, 2003. This decrease is due to an increase in the interest rate and the decrease in mortgage loan demand. Average loans decreased \$7,781,208 or 5.94% to \$123,124,755 at September 30, 2004 from \$130,905,963 at September 30, 2003 and \$6,931,686 or 5.33% from \$130,056,441 at December 30, 2003. The decrease in average loans is due to the payoff of approximately \$5.9 million in loans during the third quarter.

**Comparison of Three Months Ended September 30, 2004 to Three Months Ended September 30, 2003**

The Company's results of operations depends primarily on the level of its net interest income, its non-interest income and its operating expenses. Net interest income depends upon the volumes, rates and mix associated with interest earning assets and interest bearing liabilities which result in the net interest spread. Net income decreased \$128,102 or 23% to \$424,301, or basic and diluted earnings per share of \$.15 for the three months ended September 30, 2004, from \$552,403, or basic and diluted earnings per share of \$.20 for the three months ended September 30, 2003.

**Net Interest Income**

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Net interest income decreased \$33,233 or 2% to \$1,742,773 for the three months ended September 30, 2004, from \$1,776,006 for the three months ended September 30, 2003. Total interest and fee income increased \$17,206 or .88% for the three months ended September 30, 2004, to \$1,966,628 from \$1,949,422 for the three months ended September 30, 2003. Average interest earning assets increased



from \$165.6 million for the three months ended September 30, 2003, to \$184.8 million for the three months ended September 30, 2004. The yield on interest earning assets decreased 44 basis points between periods to 4.23% for the three months ended September 30, 2004, compared to 4.67% for the same period in 2003. The decrease in yield on average interest earning assets is primarily due to a decrease in the yield on average investments of 219 basis points to 2.25% for the three months ended September 30, 2004, compared to 4.44% for the three months ended September 30, 2003. This decrease in yield is due to the reinvestment of maturing securities at lower yields. The yield on average loans increased 49 basis points to 5.53% for the three months ended September 30, 2004 compared to 5.04% for the three months ended September 30, 2003. The impact of the increase in yield on average loans was offset by the decline in average loans outstanding of \$14,598,994 or 11% between periods. This resulted in a decrease in interest and fees on loans of \$43,186 for the three months ended September 30, 2004 as compared to the same period in 2003. These decreases were somewhat offset by an increase in other interest income of \$56,988 or 217.52% to \$83,187 for the three months ended September 30, 2004, from \$26,199 for the three months ended September 30, 2003. This increase is due to an increase in interest earned on federal funds sold and larger balances of federal funds. The federal funds rate increased 43 basis points to 1.30% for the three months ended September 30, 2004 from .87% for the three months ended September 30, 2004.

Total interest expense increased \$50,439 or 29.09% to \$223,855 for the three months ended September 30, 2004, from \$173,416 for the three months ended September 30, 2003. The increase in interest expense is primarily due to an increase in average deposits and the average cost of deposits. Interest on deposits for the three months ended September 30, 2004, was \$222,269 compared to \$172,098 for the three months ended September 30, 2003, an increase of \$50,171 or 29.15%. Total interest bearing deposits averaged approximately \$120.4 million for the three months ended September 30, 2004, as compared to \$106.8 million for the three months ended September 30, 2003. The average cost of interest bearing deposits was .73% and .64% for the three months ended September 30, 2004 and 2003, respectively, a increase of 9 basis points. This increase in cost of funds is due to a modest increase in interest rates for the period.

### **Provision for Loan Losses**

The provision for loan losses is based on management's and the Loan Committee's review and evaluation of the loan portfolio and general economic conditions on a monthly basis and by the Board of Directors on a quarterly basis. Management's review and evaluation of the allowance for loan losses is based on an analysis of historical trends, significant problem loans, current market value of real estate or collateral and certain economic and other factors affecting loans and real estate or collateral securing these loans. Loans are charged off when, in the opinion of management, they are deemed to be uncollectible. Recognized losses are charged against the allowance and subsequent recoveries are added to the allowance.

The allowance for loan losses is subject to periodic evaluation by various regulatory authorities and may be subject to adjustment based upon information that is available to them at the time of their examination.

All loan relationships are reviewed and classified in accordance with the Company's loan policy. The Company's classifications are generally based on regulatory definitions of classified assets for other loans especially mentioned, substandard loans, doubtful loans and loss loans. The Company annually reviews its overall Loan Policy.

The allowance for loan losses consists of an estimated reserve for classified loans and an estimated reserve for unclassified loans. Classified loans are assigned a loss estimate in the allowance for loan loss model based on their risk grade. The loss estimate is based on regulatory guidelines which the Company believes is an appropriate measure of the estimated loss on its classified loans. The loss estimates for classified loans is 5% for other loans especially mentioned and 15% for substandard loans. The loss estimates for doubtful and loss loans is 50% and 100%, respectively. Unclassified



loans are assigned a loss ratio in the allowance for loan loss model based on the Company's average historical loss experience for the previous five years, adjusted quarterly. The Company believes the five year historical loss ratio is a reasonable estimate of the existing losses in the unclassified loan portfolio. In addition, the reserve includes unclassified past due loans greater than 30 days at 2.5%. During the quarter ending September 30, 2004, the Company reviewed its allowance for loan loss model and made changes to better reflect the risk in the portfolio. The changes included adding a loss estimate of 1.5% for the loans on the watch list and a loss estimate of 1.0% for certain real estate loans. In prior quarters both watch list loans and real estate loans were included in the unclassified category. In addition, the loss ratio on unclassified loans was adjusted to a five year historical loss ratio from a three year historical loss ratio to better reflect the Company's credit cycle and to conform with regulatory guidelines.

Based on the evaluation described above, the Company recorded a provision for loan losses of \$15,000 for the quarter ended September 30, 2004, compared to a recovery of (\$15,000) for the quarter ended September 30, 2003. The increase in the provision for loan losses is due the changes in the loan loss reserve model as described above. The average five year historical loss ratio was .240% at September 30, 2004 compared to the average three year historical loss ratio of .294% used for the three months ended September 30, 2003 and .209% used for the three months ended June 30, 2004. Classified assets were \$2.5 million at September 30, 2004 compared to \$3.2 million at December 31, 2003 and \$3.8 million at September 30, 2003.

During the quarter ended September 30, 2004, charge-offs of \$581 and recoveries of \$61,917 were recorded to the allowance for loan losses resulting in an allowance for loan losses of \$1,013,829 or .82% of total loans at September 30, 2004, compared to \$1,169,627 or .93% of total loans at December 31, 2003 and \$1,354,353 or 1.04% of total loans at September 30, 2003.

The Bank had impaired loans totaling \$225,023 as of September 30, 2004, compared to \$106,823 as of September 30, 2003. The impaired loans include non-accrual loans with balances at September 30, 2004 and 2003 of \$225,023 and \$106,823 respectively. The Bank had no restructured loans at September 30, 2004 and 2003. Management does not know of any loans, which will not meet their contractual obligations that are not otherwise discussed herein.

The accrual of interest is generally discontinued on loans, which become 90 days past due as to principal or interest. The accrual of interest on some loans, however, may continue even though they are 90 days past due if the loans are well secured or in the process of collection and management deems it appropriate. If non-accrual loans decrease their past due status to less than 30 days for a period of six months, they are reviewed individually by management to determine if they should be returned to accrual status. There were no loans over 90 days past due still accruing interest as of September 30, 2004 and 2003.

Net recoveries were \$61,336 for the three months ended September 30, 2004, as compared to net charge-offs of \$4,300 for the three months ended September 30, 2003. Uncertainty in the economic outlook still exists, making charge-off levels in future periods less predictable; however, loss exposure in the portfolio is identified, reserved and closely monitored to ensure that changes are promptly addressed in the analysis of reserve adequacy.

The Company had no unallocated reserves at September 30, 2004 related to other inherent risk in the portfolio compared to unallocated reserves of \$83,280 at September 30, 2003. The decrease in unallocated reserves between periods is primarily due to the changes in the allowance model during the quarter whereby management identified higher risk categories of unclassified loans and allocated additional allowance for loan losses to those categories as discussed above. Management believes the allowance for loan losses at September 30, 2004, is adequate to cover probable losses in the loan portfolio; however, assessing the adequacy of the allowance is a process that requires considerable judgment. Management's judgments are based on numerous assumptions about current events which it



believes to be reasonable, but which may or may not be valid. Thus there can be no assurance that loan losses in future periods will not exceed the current allowance amount or that future increases in the allowance will not be required. No assurance can be given that management's ongoing evaluation of the loan portfolio in light of changing economic conditions and other relevant circumstances will not require significant future additions to the allowance, thus adversely affecting the operating results of the Company.

### **Other Income**

Other income for the three months ended September 30, 2004, decreased \$249,637 or 39.23% to \$386,737 from \$636,374 for the three months ended September 30, 2003. The decrease is primarily due to a decrease in mortgage banking income. Mortgage banking income decreased \$207,538 or 65.53% to \$109,183 for the three months ended September 30, 2004, from \$316,721 for the three months ended September 30, 2003, due to a decrease in the volume of mortgage loan originations due to an increase in interest rates. Other non-interest income for the three months ended September 30, 2004, decreased \$35,230 or 81.95% to \$7,758 from \$42,988 for the three months ended September 30, 2003. The decrease is primarily due to a gain on the sale of other real estate owned in 2003 of \$36,311.

### **Other Expense**

Bank overhead decreased \$111,552 or 7.05% to \$1,470,025 for the three months ended September 30, 2004, from \$1,581,577 for the three months ended September 30, 2003. Other operating expenses decreased \$50,756 or 14.10% to \$309,313 for the three months ended September 30, 2004, from \$360,069 for the three months ended September 30, 2003. This decrease is primarily due to a decrease in professional fees and a decrease in miscellaneous operating expenses. Salaries and employee benefits decreased \$51,517 or 5.63% to \$862,740 for the three months ended September 30, 2004, from \$914,257 for the three months ended September 30, 2003. This decrease is primarily due to the resignation of a loan officer whose position the Company decided not to fill at this time and another officer currently on an extended medical leave of absence.

### **Income Tax Expense**

For the quarter ended September 30, 2004, the Company's effective tax rate was 34.16% compared to 34.69% during the quarter ended September 30, 2003.

### **Comparison of Nine Months Ended September 30, 2004 to Nine Months Ended September 30, 2003**

The Company's results of operations depends primarily on the level of its net interest income, its non-interest income and its operating expenses. Net interest income depends upon the volume of and rates associated with interest earning assets and interest bearing liabilities which result in the net interest spread. Net income decreased \$158,828 or 10.74% to \$1,320,694, or basic and diluted earnings per share of \$.47, for the nine months ended September 30, 2004, from \$1,479,522, or basic and diluted earnings per share of \$.53, for the nine months ended September 30, 2003.

### **Net Interest Income**

Net interest income decreased \$276,750 or 5.15% to \$5,099,298 for the nine months ended September 30, 2004, from \$5,376,048 for the nine months ended September 30, 2003. Total interest and fee income decreased \$344,089 or 5.76% for the nine months ended September 30, 2004, to \$5,632,064 from \$5,976,153 for the nine months ended September 30, 2003. Average interest earning assets increased from \$160.2 million for the nine months ended September 30, 2003, to \$177.1 million for the nine months ended September 30, 2004. The yield on interest earning assets decreased 74 basis points between periods to 4.25% for the nine months ended September 30, 2004, compared to 4.99% for the same period in 2003. The decrease in yield on average interest earning assets is primarily due to a

decrease in the yield on average investments of 268 basis points to 2.62% for the nine months ended September 30, 2004, compared to 5.30% for the nine months ended September 30, 2003. This decrease is due to the reinvestment of maturing securities at lower yields. Interest and fees on loans decreased \$258,753 or 5.08% to \$4,838,607 for the nine months ended September 30, 2004, from

\$5,097,360 for the nine months ended September 30, 2003. The decrease in interest and fees on loans is due to a decrease in average loans of \$7,781,208 or 5.94% to \$123,124,755 for the nine months ended September 30, 2004, as compared to \$130,905,963 for the nine months ended September 30, 2003 and a decrease in average yield as noted above due to a decrease in prime rate. Other interest income increased \$107,888 to \$173,267 for the nine months ended September 30, 2004 from \$65,378 for the nine months ended September 30, 2003 due to an increase in average federal funds sold during the period of \$13,511,665.

Total interest expense decreased \$67,339 or 11.22% to \$532,766 for the nine months ended September 30, 2004, from \$600,105 for the nine months ended September 30, 2003. The decrease in interest expense is due to a decrease in the average cost of deposits. Interest on deposits for the nine months ended September 30, 2004, was \$529,061 compared to \$594,767 for the nine months ended September 30, 2003, a decrease of \$65,706 or 11.05%. Total interest bearing deposits averaged approximately \$115.5 million for the nine months ended September 30, 2004, as compared to \$104.2 million for the nine months ended September 30, 2003. The average cost of interest bearing deposits was .61% and .76% for the nine months ended September 30, 2004 and 2003, respectively, a decrease of 15 basis points. This decrease in cost of funds is a result of the decreasing interest rate environment.

### **Provision for Loan Losses**

The total (recovery) of loan losses for the nine months ended September 30, 2004, was (\$133,000) compared to a provision for loan losses of \$55,000 for the nine months ended September 30, 2003. During the nine months ended September 30, 2004, charge-offs of \$96,061 and recoveries of \$73,263 were recorded to the allowance for loan losses resulting in an allowance for loan losses of \$1,013,829 or .82% of total loans at September 30, 2004, compared to \$1,169,627 or .93% of total loans at December 31, 2003. See additional discussion under Comparison of Three Months Ended September 30, 2004 to Three Months Ended September 30, 2003 Provision for Loan Losses.

Net charge-offs were \$22,798 for the nine months ended September 30, 2004, as compared to net charge-offs of \$62,085 for the nine months ended September 30, 2003. Uncertainty in the economic outlook still exists, making charge-off levels in future periods less predictable; however, loss exposure in the portfolio is identified, reserved and closely monitored to ensure that changes are promptly addressed in the analysis of reserve adequacy.

### **Other Income**

Other income for the nine months ended September 30, 2004, decreased \$367,097 or 21.72% to \$1,323,337 from \$1,690,434 for the nine months ended September 30, 2003. The decrease is primarily due to a decrease in mortgage banking income. Mortgage banking income decreased \$330,692 or 41.70% to \$462,389 for the nine months ended September 30, 2004, from \$793,081 for the nine months ended September 30, 2003, due to a decrease in the volume of mortgage loan originations due to an increase in interest rates. Other non-interest income for the nine months ended September 30, 2004, decreased \$35,175 or 60.58% to \$22,893 from \$58,068 for the nine months ended September 30, 2003. The decrease is primarily due to a gain on the sale of other real estate owned in 2003 of \$36,311.

### **Other Expense**

Bank overhead decreased \$216,710 or 4.56% to \$4,531,948 for the nine months ended September 30, 2004, from \$4,748,658 for the nine months ended September 30, 2003. Net occupancy expense decreased \$57,600 or 6.02% to \$898,526 for the nine months ended September 30, 2004, from \$956,126 for the nine months ended September 30, 2003. This decrease is primarily due to a decrease in depreciation on furniture, fixtures and equipment as well as a decrease in depreciation on software. Salaries and employee benefits decreased \$121,187 or 4.46% to \$2,594,703 for the nine months ended





September 30, 2004, from \$2,715,890 for the nine months ended September 30, 2003. This decrease is primarily due to the resignation of a loan officer whose position the Company decided not to fill at this time and another officer currently on an extended medical leave of absence.

### **Income Tax Expense**

For the quarter ended September 30, 2004, the Company's effective tax rate was 34.74% compared to 34.62% during the quarter ended September 30, 2003.

### **Off Balance Sheet Arrangements**

In the normal course of operations, the Company engages in a variety of financial transactions that, in accordance with generally accepted accounting principles, are not recorded in the financial statements, or are recorded in amounts that differ from the notional amounts. These transactions involve, to varying degrees, elements of credit, interest rate, and liquidity risk. Such transactions are used by the Company for general corporate purposes or for customer needs. Corporate purpose transactions are used to help manage credit, interest rate and liquidity risk or to optimize capital. Customer transactions are used to manage customer's requests for funding.

The Company's off-balance sheet arrangements, consist principally of commitments to extend credit described below. At September 30, 2004 and 2003, the Company had no interests in non-consolidated special purpose entities.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained if deemed necessary by the Company upon extension of credit is based on management's credit evaluation of the borrower. Collateral held varies, but may include accounts receivable, inventory, property, plant and equipment, and real estate. Commitments to extend credit, including unused lines of credit, amounted to \$31,888,627 and \$29,682,308 at September 30, 2004 and 2003 respectively.

Standby letters of credit represent an obligation of the Company to a third party contingent upon the failure of the Company's customer to perform under the terms of an underlying contract with the third party or obligates the Company to guarantee or stand as surety for the benefit of the third party. The underlying contract may entail either financial or nonfinancial obligations and may involve such things as the shipment of goods, performance of a contract, or repayment of an obligation. Under the terms of a standby letter, generally drafts will be drawn only when the underlying event fails to occur as intended. The Company can seek recovery of the amounts paid from the borrower. The majority of these standby letters of credit are unsecured. Commitments under standby letters of credit are usually for one year or less. At September 30, 2004, and 2003, the Company has recorded no liability for the current carrying amount of the obligation to perform as a guarantor, as such amounts are not considered material. The maximum potential amount of undiscounted future payments related to standby letters of credit at September 30, 2004 and 2003 was \$526,374 and \$572,932 respectively.

The Company originates certain fixed rate residential loans and commits these loans for sale. The commitments to originate fixed rate residential loans and the sale commitments are freestanding derivative instruments. The fair value of the commitments to originate fixed rate conforming loans was not significant at September 30, 2004. The Company has forward sales commitments, totaling \$3.3 million at September 30, 2004, to sell loans held for sale of \$3.3 million. The fair value of these commitments was not significant at September 30, 2004. The Company has no embedded derivative instruments requiring separate accounting treatment.



## Liquidity

The Company must maintain an adequate liquidity position in order to respond to the short-term demand for funds caused by withdrawals from deposit accounts, extensions of credit and for the payment of operating expenses. Primary liquid assets of the Company are cash and due from banks, federal funds sold, investments available for sale, other short-term investments and mortgage loans held for sale. The Company's primary liquid assets accounted for 36.68% and 24.32% of total assets at September 30, 2004 and 2003, respectively. This increase is due to an increase in federal funds sold of 26.77% and an increase in investment securities available for sale of 141.22%. Proper liquidity management is crucial to ensure that the Company is able to take advantage of new business opportunities as well as meet the credit needs of its existing customers. Investment securities are an important tool in the Company's liquidity management. Securities classified as available for sale may be sold in response to changes in interest rates and liquidity needs. All of the securities presently owned by the Bank are classified as available for sale. At September 30, 2004, the Bank had unused short-term lines of credit totaling approximately \$18,500,000 (which are withdrawable at the lender's option). Additional sources of funds available to the Bank for additional liquidity needs include borrowing on a short-term basis from the Federal Reserve System, increasing deposits by raising interest rates paid and selling mortgage loans for sale. The Company's core deposits consist of non-interest bearing accounts, NOW accounts, money market accounts, time deposits and savings accounts. Although such core deposits can be costly and interest sensitive for both the Company and the industry as a whole, such core deposits continue to provide the Company with a large and stable source of funds. The Company closely monitors its reliance on certificates of deposit greater than \$100,000. The Company plans to meet its future needs through maturities of investments and loans and through the generation of deposits. The Company's management believes its liquidity sources are adequate to meet its operating needs and does not know of any trends, events or uncertainties that may result in a significant adverse effect on the Company's liquidity position. At September 30, 2004 and 2003, the Bank's liquidity ratio was 35.88% and 25.34%, respectively. This increase is primarily due to an increase in federal funds sold and investment securities available for sale funded by an increase in net deposits.

## Capital Resources

The capital needs of the Company have been met to date through the \$10,600,000 in capital raised in the Bank's initial offering, the retention of earnings less dividends paid and the exercise of stock options for total shareholders' equity at September 30, 2004, of \$19,820,579. The rate of asset growth since the Bank's inception has not negatively impacted this capital base. Effective December 31, 1990, regulatory authorities adopted risk based capital guidelines for financial institutions. These risk-based guidelines are designed to highlight differences in risk profiles among financial institutions and to account for off balance sheet risk. The guidelines established require a risk based capital ratio of 8% for bank holding companies and banks. The risk based capital ratio at September 30, 2004, for the Bank is 14.07% and at September 30, 2003 was 14.05%. The Company's management does not know of any trends, events or uncertainties that may result in the Company's capital resources materially increasing or decreasing.

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a material effect on the financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company's and the Bank's assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's and the Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios of total and Tier 1 capital to risk-weighted assets and to

average assets. Management believes, as of September 30, 2004, that the Company and the Bank meet all capital adequacy requirements to which they are subject.

At September 30, 2004 and 2003, the Company and the Bank are categorized as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Company and the Bank must maintain minimum total risk based, Tier 1 risk based and Tier 1 leverage ratios of 10%, 6% and 5% and to be categorized as adequately capitalized, the Company and the Bank must maintain minimum total risk based, Tier 1 risk based and Tier 1 leverage ratios of 8%, 4% and 4%, respectively. There are no current conditions or events that management believes would change the Company's or the Bank's category.

### **Accounting and Reporting Changes**

In December 2003, the FASB issued Interpretation No. 46 (revised December, 2003), Consolidation of Variable Interest Entities (FIN 46R), which addresses how a business enterprise should evaluate whether it has a controlling financial interest in an entity through means other than voting rights and accordingly should consolidate the entity. FIN 46R replaces FASB Interpretation No. 46, Consolidation of Variable Interest Entities, which was issued in January, 2003. The Company will be required to apply FIN 46R as of December 31, 2004. The Company does not have an interest in variable interest entities and does not expect any impact upon adoption.

In March 2004, the FASB ratified the consensus reached by the Emerging Issues Task Force (EITF) on paragraphs 6 through 20, 22 and 23 of EITF Issue No. 03-01, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments (EITF 30-01). Paragraph 23 of EITF 03-01 provided for adoption of the related consensus as of the beginning of the third quarter 2004. Subsequent to the FASB's ratification, in September 2004, the FASB issued FASB Staff Position (FSP) EITF 03-1-1. FSP EITF 03-1-1 effectively delays the guidance in paragraphs 10 through 20 of EITF 03-01 until the FASB issues final guidance, expected in the fourth quarter of 2004. In addition, the FASB issued proposed FSP EITF 03-1-a, which provides guidance on the application of EITF 03-01 to debt securities that are impaired as a result of interest rate and/or sector spread increases. The proposed FSP 03-1-a is expected to be discussed and issued in final form in the fourth quarter of 2004. Paragraphs 10 through 20 of EITF 03-01 provide guidance on when impairment of debt and equity securities is considered other-than-temporary. This guidance generally states impairment is considered other-than-temporary unless the holder of the security has both the intent and ability to hold the security until the fair value recovers and evidence supporting the recovery outweighs evidence to the contrary. We are currently evaluating the impact implementation of this guidance could have on our consolidated financial position or results of operations.

Paragraphs 10 through 20 of EITF 03-01 provide guidance on when impairment of debt and equity securities is considered other-than-temporary. This guidance generally states impairment is considered other-than-temporary unless the holder of the security has both the intent and ability to hold the security until the fair value recovers and evidence supporting the recovery outweighs evidence to the contrary. We are currently evaluating the impact implementation of this guidance could have on our consolidated financial position or results of operations.

### **Effect of Inflation and Changing Prices**

The consolidated financial statements have been prepared in accordance with generally accepted accounting principles which require the measurement of financial position and results of operations in terms of historical dollars without consideration of changes in relative purchasing power over time due to inflation.

Unlike most other industries, virtually all the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates generally have a more significant impact on a financial institution's performance than does the effect of inflation.

**ITEM 3  
CONTROLS AND PROCEDURES**

**Evaluation of disclosure controls and procedures and internal controls and procedures for financial reporting**

An evaluation was carried out under the supervision and with the participation of Bank of South Carolina Corporation's management, including its President and Chief Executive Officer, Executive Vice President and Secretary and Executive Vice President and Treasurer, of the effectiveness of Bank of South Carolina Corporation's disclosure controls and procedures as of September 30, 2004. Based on that evaluation, Bank of South Carolina Corporation's management, including the Chief Executive Officer and Executive Vice President and Treasurer, has concluded that Bank of South Carolina Corporation's disclosure controls and procedures are effective. During the period ending September 30, 2004, there was no change in Bank of South Carolina Corporation's internal control over financial reporting that has materially affected or is reasonably likely to materially affect, Bank of South Carolina Corporation's internal control over financial reporting.

The Company established a Disclosure Committee on December 20, 2002, made up of the President and Chief Executive Officer, Executive Vice President and Secretary, Executive Vice President and Treasurer, Senior Vice President (Operations), Assistant Vice President (Audit Compliance Officer), Accounting Officer and Senior Vice President (Credit Department). This Committee meets quarterly to review the 10QSB and the 10KSB, to assure that the financial statements, Securities and Exchange Commission filings and all public releases are free of any material misstatements and correctly reflect the financial position, results of operations and cash flows of the Company. This committee also assures that the Company is in compliance with the Sarbanes-Oxley Act.

The Disclosure Committee establishes a calendar each year to assure that all filings are reviewed and filed in a proper manner. The calendar includes the dates of the Disclosure Committee meetings, the dates that the 10QSB and the 10KSB are sent to our independent accountants and to our independent counsel for review as well as the date for the Audit Committee of the Board of Directors to review the reports.

**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings**

The Company and its subsidiary from time to time are involved as plaintiff or defendant in various legal actions incident to its business. These actions are not believed to be material either individually or collectively to the consolidated financial condition of the Company or its subsidiary.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Submission of Matters to a Vote of Security Holders**

None

**Item 5. Other Information**

None.



**Item 6. Exhibits and Reports on Form 8-K**

1. The Consolidated Financial Statements are included in this Form 10-QSB and listed on pages as indicated. Page

|     |  |      |
|-----|--|------|
| (1) | Consolidated Balance Sheets  | 3    |
| (2) | Consolidated Statements of Operations for the three months ended September 30, 2004 and 2003 | 4    |
| (3) | Consolidated Statements of Operations for the nine months ended September 30, 2004 and 2003  | 5    |
| (4) | Consolidated Statements of Shareholders' Equity and Comprehensive Income                     | 6    |
| (5) | Consolidated Statements of Cash Flows  | 7    |
| (6) | Notes to Consolidated Financial Statements   | 8-11 |

2. Exhibits

|      |  |
|------|--|
| 2.0  | Plan of Reorganization (Filed with 1995 10-KSB)  |
| 3.0  | Articles of Incorporation of the Registrant (Filed with 1995 10-KSB)   |
| 3.1  | By-laws of the Registrant (Filed with 1995 10-KSB)   |
| 4.0  | 2003 Proxy Statement (Filed with 2003 10-KSB)  |
| 10.0 | Lease Agreement for 256 Meeting Street (Filed with 1995 10-KSB)  |
| 10.1 | Sublease Agreement for Parking Facilities at 256 Meeting Street (Filed with 1995 10-KSB)   |
| 10.2 | Lease Agreement for 100 N. Main Street, Summerville, SC (Filed with 1995 10-KSB)   |
| 10.3 | Lease Agreement for 1337 Chuck Dawley Blvd., Mt. Pleasant, SC (Filed with 1995 10-KSB)   |
| 31.1 | Certification of Principal Executive Officer pursuant to 15 U.S.C. 78m(a) or 78 o(d) (Section 302 of the Sarbanes-Oxley Act of 2002) |
| 31.2 | Certification of Principal Financial Officer Pursuant to 15 U.S.C. 78m(a) or 78 o(d) (Section 302 of the Sarbanes-Oxley Act of 2002) |
| 32.1 | Certification of Principal Executive Officer pursuant to 18 U.S.C. 1350 (Section 906 of the Sarbanes-Oxley Act of 2002)              |
| 32.2 | Certification of the Principal Financial Officer pursuant to 18 U.S.C. 1350 (Section 906 of the Sarbanes-Oxley Act of 2002)          |

3. Reports on Form 8-K:

Form 8-K dated July 15, 2004 furnishing under Item 12 Bank of South Carolina Corporation's second quarter earnings release for 2004.



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BANK OF SOUTH CAROLINA CORPORATION

November 4, 2004

BY: /s/ Hugh C. Lane, Jr.

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Hugh C. Lane, Jr.  
President and Chief Executive Officer

BY: /s/ William L. Hiott, Jr.

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William L. Hiott, Jr.  
Executive Vice President & Treasurer