MYR GROUP INC. Form 10-Q November 09, 2009

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **FORM 10-Q**

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission file number: 1-08325

## MYR GROUP INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

36-3158643

(I.R.S. Employer Identification No.)

Three Continental Towers 1701 Golf Road, Suite 3-1012 Rolling Meadows, IL 60008-4210 (Zip Code)

(Address of principal executive offices)

(847) 290-1891

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 (the "Exchange Act") during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer o

Non-accelerated filer ý

Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

As of November 6, 2009 there were 19,803,921 outstanding shares of the registrant's \$0.01 par value common stock.

## WEB SITE ACCESS TO COMPANY'S REPORTS

MYR Group Inc.'s internet Web site address is *www.myrgroup.com*. Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to section 13(a) or 15(d) of the Exchange Act will be available free of charge through our Web site as soon as reasonably practicable after they are electronically filed with, or furnished to, the Securities and Exchange Commission ("SEC").

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ed subsidiaries, except as otherwise indicated or as the context otherwise requires.

## MYR GROUP INC.

## CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share data)

ASSETS  Current assets:  Cash and cash equivalents \$ 42,076 \$ 32,15
Current assets:
Cash and cash equivalents \$ 42,076 \$ 32,13
The state of the s
Accounts receivable, net of allowances of \$1,845
and \$1,807, respectively 94,048 101,66
Costs and estimated earnings in excess of billings
on uncompleted contracts 25,821 32,52
Deferred income tax assets 10,621 10,14
Receivable for insurance claims in excess of deductibles 8.968 8.86
***************************************
Refundable income taxes 145 1,60 Other current assets 3,731 1,5
Other current assets 5,751 1,5
T . 1
Total current assets 185,410 188,53
Property and equipment, net of accumulated
depreciation of \$21,158 and \$30,238, respectively 75,873 82,26 Goodwill 46,599 46,59
,
Intangible assets, net of accumulated amortization of \$1,218 and \$1,469, respectively 11,874 11,62
1 upar negate 2 407 1 06
Other assets 2,307 1,90
Total assets 2,307 1,90  **Total assets \$ 322,063 \$ 330,92
Total assets \$ 322,063 \$ 330,92
Total assets \$ 322,063 \$ 330,92  LIABILITIES AND STOCKHOLDERS'
Total assets \$ 322,063 \$ 330,92  LIABILITIES AND STOCKHOLDERS'  EQUITY
Total assets \$ 322,063 \$ 330,92  LIABILITIES AND STOCKHOLDERS'  EQUITY  Current liabilities:
Total assets \$ 322,063 \$ 330,92  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable \$ 30,187 \$ 37,41  Billings in excess of costs and estimated earnings on uncompleted contracts 32,698 25,46
Total assets \$ 322,063 \$ 330,92  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities:  Accounts payable \$ 30,187 \$ 37,44  Billings in excess of costs and estimated earnings on uncompleted contracts 32,698 25,46  Accrued self insurance 32,881 33,95
Total assets \$ 322,063 \$ 330,92  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable \$ 30,187 \$ 37,41  Billings in excess of costs and estimated earnings on uncompleted contracts 32,698 25,46
Total assets \$ 322,063 \$ 330,92  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities:  Accounts payable \$ 30,187 \$ 37,41  Billings in excess of costs and estimated earnings on uncompleted contracts \$ 32,698 \$ 25,40  Accrued self insurance \$ 32,881 \$ 33,92
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Total assets \$ 322,063 \$ 330,92  LIABILITIES AND STOCKHOLDERS'  EQUITY  Current liabilities:  Accounts payable \$ 30,187 \$ 37,41  Billings in excess of costs and estimated earnings on uncompleted contracts \$ 32,698 \$ 25,40  Accrued self insurance \$ 32,881 \$ 33,91  Other current liabilities \$ 27,571 \$ 21,50  Total current liabilities \$ 123,337 \$ 118,34  Long-term debt, net of current maturities \$ 30,000 \$ 30,000  Deferred income tax liabilities \$ 12,429 \$ 12,000
Total assets \$ 322,063 \$ 330,92  LIABILITIES AND STOCKHOLDERS'  EQUITY  Current liabilities:  Accounts payable \$ 30,187 \$ 37,41  Billings in excess of costs and estimated earnings on uncompleted contracts \$ 32,698 \$ 25,40  Accrued self insurance \$ 32,881 \$ 33,91  Other current liabilities \$ 27,571 \$ 21,50  Total current liabilities \$ 123,337 \$ 118,34  Long-term debt, net of current maturities \$ 30,000 \$ 30,000
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Total assets
Total assets
Total assets \$ 322,063 \$ 330,92  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable \$ 30,187 \$ 37,41  Billings in excess of costs and estimated earnings on uncompleted contracts \$ 32,698 \$ 25,400  Accrued self insurance \$ 32,881 \$ 33,920  Other current liabilities \$ 27,571 \$ 21,500  Total current liabilities \$ 123,337 \$ 118,340  Long-term debt, net of current maturities \$ 30,000 \$ 30,000  Deferred income tax liabilities \$ 12,429 \$ 12,000  Other liabilities \$ 938 \$ 900  Total liabilities \$ 166,704 \$ 161,330  Commitments and contingencies \$ Stockholders' equity:
Total assets \$ 322,063 \$ 330,92  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities:  Accounts payable \$ 30,187 \$ 37,41  Billings in excess of costs and estimated earnings on uncompleted contracts \$ 32,698 \$ 25,40  Accrued self insurance \$ 32,881 \$ 33,92  Other current liabilities \$ 27,571 \$ 21,50  Total current liabilities \$ 123,337 \$ 118,34  Long-term debt, net of current maturities \$ 30,000 \$ 30,000  Deferred income tax liabilities \$ 12,429 \$ 12,000  Other liabilities \$ 938 \$ 900  Total liabilities \$ 166,704 \$ 161,330  Commitments and contingencies \$ Stockholders' equity:  Preferred stock \$ 0.01 par value per share;
Total assets \$ 322,063 \$ 330,92  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities:  Accounts payable \$ 30,187 \$ 37,4*  Billings in excess of costs and estimated earnings on uncompleted contracts \$ 32,698 \$ 25,44*  Accrued self insurance \$ 32,881 \$ 33,9*  Other current liabilities \$ 27,571 \$ 21,50*  Total current liabilities \$ 123,337 \$ 118,34*  Long-term debt, net of current maturities \$ 30,000 \$ 30,00*  Deferred income tax liabilities \$ 12,429 \$ 12,08*  Other liabilities \$ 938 \$ 90*  Total liabilities \$ 166,704 \$ 161,33*  Commitments and contingencies  Stockholders' equity:  Preferred stock \$0.01 par value per share; 4,000,000 authorized shares; none issued and
Total assets \$ 322,063 \$ 330,92  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable \$ 30,187 \$ 37,4  Billings in excess of costs and estimated earnings on uncompleted contracts \$ 32,698 \$ 25,400  Accrued self insurance \$ 32,881 \$ 33,970  Other current liabilities \$ 27,571 \$ 21,500  Total current liabilities \$ 123,337 \$ 118,340  Long-term debt, net of current maturities \$ 30,000 \$ 30,000  Deferred income tax liabilities \$ 12,429 \$ 12,000  Other liabilities \$ 938 \$ 900  Total liabilities \$ 166,704 \$ 161,330  Commitments and contingencies \$ 30,000 \$ 30,000  Total liabilities \$ 166,704 \$ 161,330  Commitments and contingencies \$ 30,000 \$ 30,000  Total liabilities \$ 30,000 \$ 30,000  Tot

19,803,921 shares issued and outstanding at December 31, 2008 and September 30, 2009,

respectively

respectively		
Additional paid-in capital	141,159	142,430
Retained earnings	14,003	26,970
Total stockholders' equity	155,359	169,598
Total liabilities and stockholders' equity	\$ 322,063	\$ 330,929

The accompanying notes are an integral part of these consolidated financial statements.

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## MYR GROUP INC.

## UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except share and per share data)

	Three mor Septem			Nine months ended September 30,			
	2008	2009	2008		2009		
Contract revenues	\$ 178,858	\$ 162,035	\$ 462,791	\$	457,893		
Contract costs	153,580	141,320	397,345		401,368		
Gross profit	25,278	20,715	65,446		56,525		
Selling, general and administrative expenses	13,382	12,590	37,536		35,925		
Amortization of intangible assets	84	84	251		251		
Gain on sale of property and equipment	(72)	(128)	(557)		(338)		
Income from operations	11,884	8,169	28,216		20,687		
Other income (expense)							
Interest income	179	27	838		201		
Interest expense	(393)	(208)	(1,309)		(649)		
Other, net	(52)	(68)	(159)		(179)		
Income before provision for income taxes	11,618	7,920	27,586		20.060		
Income tax expense	5,005	2,151	11,552		7,093		
Net income	\$ 6,613	\$ 5,769	\$ 16,034	\$	12,967		
Income per common share:							
Basic	\$ 0.34	\$ 0.29	\$ 0.81	\$	0.66		
Diluted	\$ 0.32	\$ 0.28	\$ 0.77	\$	0.63		
Weighted average number of common shares and potential common shares outstanding:							
Basic	19,712,811	19,775,283	19,712,811		19,738,610		
Diluted The accompanying no	20,696,419	20,762,569	 20,712,231		20,690,397		

The accompanying notes are an integral part of these consolidated financial statements.

## MYR GROUP INC.

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

## (In thousands)

	Three mon Septem			Nine mon Septem	
	2008	2	2009	2008	2009
Cash flows from operating activities:					
Net income	\$ 6,613	\$	5,769	\$ 16,034	\$ 12,967
Adjustments to reconcile net income to net cash flows provided by					
(used in) operating activities					
Depreciation	2,700		3,307	7,829	9,603
Amortization of intangible assets	84		84	251	251
Stock-based compensation expense	229		231	688	693
Excess tax benefit from stock-based awards			(241)		(241)
Deferred income taxes	(150)		129	(150)	129
Gain on sale of property and equipment	(72)		(128)	(557)	(338)
Other non-cash items	22		22	64	64
Changes in operating assets and liabilities					
Accounts receivable, net	(15,866)	(	(14,511)	(7,655)	(7,617)
Costs and estimated earnings in excess of billings on				` ' '	` ' '
uncompleted contracts	(8,540)		(4,545)	(6,348)	(6,704)
Construction materials inventory	753		( ) /	(270)	(2), 2
Receivable for insurance claims in excess of deductibles	(2,014)		47	(1,671)	113
Other assets	1,271		165	5,228	1,265
Accounts payable	3,981		2,798	(2,911)	11,358
Billings in excess of costs and estimated earnings on	3,701		2,770	(2,711)	11,550
uncompleted contracts	3,050		112	(320)	(7,235)
Accrued self insurance	4,427		305	4,953	1,091
Other liabilities	7,293		(859)	(259)	(6,136)
outer interinces	1,275		(037)	(237)	(0,130)
Net cash flows provided by (used in) operating activities	3,781		(7,315)	14,906	9,263
Cash flows from investing activities:					
Proceeds from sale of property and equipment	74		261	1,578	548
Purchases of property and equipment	(6,276)				(20,252)
ruichases of property and equipment	(0,270)		(5,216)	(23,458)	(20,232)
Net cash flows used in investing activities	(6,202)		(4,955)	(21,880)	(19,704)
Cash flows from financing activities:			(12)		(2.5)
Payments of capital lease obligations			(12)		(25)
Employee stock option transactions			204		338
Excess tax benefit from stock-based awards			241		241
Equity financing costs	(280)		(22)	(2,258)	(33)
Payment on note payable to FirstEnergy				(2,298)	
Notes receivable from purchase of common stock				2	
Net cash flows provided by (used in) financing activities	(280)		411	(4,554)	521
The second production of the second production	(=00)			( ',== ')	
Net decrease in cash and cash equivalents	(2,701)		(11,859)	(11,528)	(9,920)
Cash and cash equivalents:	(2,701)	'	(11,007)	(11,520)	(),)20)
Beginning of period	25,720		44,015	34,547	42,076

End of period \$ 23,019 \$ 32,156 \$ 23,019 \$ 32,156

The accompanying notes are an integral part of these consolidated financial statements.

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#### MYR GROUP INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands, except share and per share data)

## 1. Organization and Business

MYR Group Inc. (the "Company") consists of the following wholly-owned subsidiaries: The L. E. Myers Co., a Delaware corporation; Hawkeye Construction, Inc., an Oregon corporation; Harlan Electric Company, a Michigan corporation; Sturgeon Electric Company, Inc., a Michigan corporation; MYR Transmission Services, Inc., a Delaware corporation; ComTel Technology Inc., a Colorado corporation; MYRpower, Inc., a Delaware corporation and Great Southwestern Construction, Inc., a Colorado corporation.

The Company performs construction services in two business segments: Transmission and Distribution ("T&D"), and Commercial and Industrial ("C&I"). T&D customers include more than 125 electric utilities, cooperatives and municipalities nationwide. The Company's broad range of services includes design, engineering, procurement, construction, upgrade, and maintenance and repair services with a particular focus on construction, maintenance and repair throughout the continental United States. The Company also provides C&I electrical contracting services to facility owners and general contractors in the western United States.

## 2. Basis of Presentation

#### Interim Consolidated Financial Information

The accompanying consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial reporting and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, the financial statements do not include all the disclosures required by U.S. GAAP for complete financial statements. In the opinion of management, the accompanying consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to state fairly the financial condition of the Company as of September 30, 2009, and the results of operations, and cash flows for the three and nine months ended September 30, 2009 are not necessarily indicative of the results for the full year or the results for any future periods. The consolidated balance sheet as of December 31, 2008 has been derived from the audited financial statements as of that date. These financial statements should be read in conjunction with the audited financial statements and related notes for the year ended December 31, 2008, included in the Company's annual report on Form 10-K.

## Use of Estimates

The preparation of financial statements in conformity with accounting U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the period reported. The most significant estimates are related to the accounts receivable reserve, estimates to complete on contracts, insurance reserves, tax reserves, recoverability of goodwill and intangibles, and estimates surrounding stock-based compensation. Actual results could differ from these estimates.

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## MYR GROUP INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Amounts in thousands, except share and per share data)

## 2. Basis of Presentation (Continued)

#### Recently Issued Accounting Pronouncements

In June 2009, the Financial Accounting Standards Board ("FASB") issued revised accounting guidance to establish one single source of authoritative U.S. GAAP, which is referred to as the FASB Accounting Standards Codification ("ASC"). This standard is to be applied by nongovernmental entities, but it is not intended to change the existing accounting for public companies. The new guidance is effective for interim and annual reporting periods ending after September 15, 2009. The Company adopted this standard on July 1, 2009 and has modified all applicable U.S. GAAP references to the ASC accordingly.

In December 2007, the FASB issued an accounting standard that required an acquiring entity to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition-date fair value of the assets and liabilities involved, with limited exceptions. According to the *Business Combinations Topic* of the ASC, this standard applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The adoption of this standard on January 1, 2009 did not have an impact on the Company's consolidated financial condition, results of operations or cash flows.

In February 2008, the FASB issued a modification to an existing accounting standard, as outlined in the *Fair Value Measurements and Disclosures Topic* of the ASC. This modification deferred the effective date of certain fair value measurement provisions outlined in the existing standard to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years, for all nonfinancial assets and nonfinancial liabilities. The adoption of this standard modification on January 1, 2009 did not have an impact on the Company's consolidated financial condition, results of operations or cash flows.

In April 2008, the FASB issued a new accounting standard intended to improve the consistency between the useful life of a recognized intangible asset and the period of expected cash flows used to measure the fair value of the asset. This standard, as outlined in the *Intangibles Goodwill and Other Topic* of the ASC, became effective for fiscal years and interim periods beginning after December 15, 2008. The adoption of this standard on January 1, 2009 did not have an impact on the Company's consolidated financial condition, results of operations or cash flows.

In April 2009, the FASB issued another modification to the accounting standards outlined in the *Fair Value Measurements and Disclosures Topic* of the ASC. This modification provided additional guidance for estimating fair value when certain circumstances exist where the volume and level of activity for an asset or liability have significantly decreased. It also included guidance on identifying circumstances that would indicate when a transaction is not orderly. This standard modification became effective for fiscal years and interim periods ending after June 15, 2009. The adoption of this standard modification did not have an impact on the Company's consolidated financial condition, results of operations or cash flows.

Also in April 2009, the FASB issued a modification to an existing accounting standard, as outlined in the *Financial Instruments Topic* of the ASC, which extended the existing fair value disclosure requirements of financial instruments to interim financial statements of publicly traded companies. This standard modification became effective for interim periods ending after June 15, 2009. Although the adoption of this standard modification did not have an impact on the Company's consolidated financial

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## MYR GROUP INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Amounts in thousands, except share and per share data)

## 2. Basis of Presentation (Continued)

condition, results of operations or cash flows, there were impacts to the Company's financial statement disclosures.

In May 2009, the FASB issued an accounting standard which established general guidelines of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued. This standard, as described in the *Subsequent Events Topic* of the ASC, requires the disclosure of the date through which an entity has evaluated subsequent events and the basis for that date. This standard became effective for fiscal years and interim periods ending after June 15, 2009. Although, the adoption of this standard did not have an impact on the Company's consolidated financial condition, results of operations or cash flows, there were impacts to the Company's financial statement disclosures.

In June 2009, the FASB issued an amendment to an existing accounting standard, as outlined in the *Transfers and Servicing Topic* of the ASC, which addresses the accounting for the transfers of financial assets. This amendment is intended to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial reports about a transfer of financial assets, as well as a transferor's continuing involvement, if any, in the transferred financial assets. Although this amendment has not yet been codified in the ASC, it is effective for fiscal years and interim periods beginning after November 15, 2009. The adoption of this amendment is not expected to have a material impact on the Company's consolidated financial condition, results of operations or cash flows.

In August 2009, the FASB issued an accounting standard update to the *Fair Value Measurements and Disclosures Topic* of the ASC which focuses on the fair value measurement of liabilities. This update provides clarification on how an entity should measure fair value of a liability when a quoted price in an active market is not available for an identical liability. This update is effective for the first reporting period (including interim periods) beginning after issuance. The adoption of this update is not expected to have a material impact on the Company's consolidated financial condition, results of operations or cash flows.

## 3. Fair Value Measurements

The accounting guidance provided by the *Fair Value Measurements and Disclosures Topic* of the ASC defines fair value, establishes methods used to measure fair value and expands disclosure requirements about fair value measurements. The fair value accounting guidance establishes a three-tier hierarchy of fair value measurement, which prioritizes the inputs used in measuring fair value based upon their degree of availability in external active markets. These tiers include: Level 1 (the highest priority), defined as observable inputs, such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3 (the lowest priority), defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

As of September 30, 2009, the carrying value of cash and cash equivalents, accounts receivable and payable, accrued liabilities, and certain other financial assets and liabilities approximates fair value due to the short maturities of these instruments.

## MYR GROUP INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Amounts in thousands, except share and per share data)

## 3. Fair Value Measurements (Continued)

As of September 30, 2009, the Company held cash equivalents that are subject to the disclosure requirements of the fair value accounting guidance. These items include money market funds held in deposit at a national bank with a carrying value of \$32,156, which was equal to the fair value at September 30, 2009 based upon Level 1 inputs.

The carrying amount reported in the consolidated balance sheet as of September 30, 2009 for long term debt is \$30,000. Using a discounted cash flow technique that incorporates a market interest rate adjusted for risk profile based upon Level 3 inputs, the Company has estimated the fair value of its debt to be \$29,523 as of September 30, 2009.

## 4. Supplemental Cash Flows

Supplemental disclosures of cash flow information for the three and nine months ended September 30, 2008 and 2009 are as follows:

	Three months ended September 30,			Nine mon Septem	 	
		2008		2009	2008	2009
Cash paid during the period for:						
Income taxes	\$	3,148	\$	2,718	\$ 5,499	\$ 7,660
Interest expense		371		186	1,245	585
Noncash investing activities:						
Acquisition of property and equipment for which payment is pending		74		155	74	155
Acquisition of property and equipment under capital lease obligations				42		87

As of December 31, 2008, the Company had purchased \$4,290 of property and equipment for which payment was pending, all of which was paid during the nine months ended September 30, 2009. As of September 30, 2009, the Company recorded the acquisition of additional property and equipment of approximately \$155 for which payment was pending.

## 5. Contracts in Process

The net asset (liability) position for contracts in process consisted of the following at December 31, 2008 and September 30, 2009:

	2008		2009
Costs incurred on uncompleted contracts	\$ 941,714	\$	825,708
Estimated earnings	121,407		93,800
	1,063,121		919,508
Less: Billings to date	1,069,998		912,446
	\$ (6,877)	\$	7,062
		7	

## MYR GROUP INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Amounts in thousands, except share and per share data)

## 5. Contracts in Process (Continued)

The net asset (liability) position for contracts in process is included in the accompanying consolidated balance sheets at December 31, 2008 and September 30, 2009 as follows:

	2008	2009
Costs and estimated earnings in excess of billings on uncompleted contracts	\$ 25,821	\$ 32,525
Billings in excess of costs and estimated earnings on uncompleted contracts	(32,698)	(25,463)
	\$ (6,877)	\$ 7,062

#### 6. Income Taxes

The difference between the U.S. federal statutory tax rate of 35% and the Company's effective tax rates for the three and nine months ended September 30, 2008 and 2009 is principally due to impact of state income taxes. However, the Company's effective tax rates for the three and nine months ended September 30, 2009, have been impacted by a reduction to income taxes due to the following discrete tax adjustment items: (1) the recognition of approximately \$272 in additional state tax benefits upon the completion of the various 2008 income tax returns, (2) a tax benefit of \$195 related to a non-taxable refund of \$500 that was received in August 2009, and (3) a reduction in the accrual for unrecognized tax benefits of approximately \$359 due to the lapse in the statute of limitations. In addition, the Company also reduced its annualized estimated provision for income taxes for 2009, before discrete items as described above, from 40.0% to 39.0% during the current quarter.

The Company had approximately \$823 and \$827 of total unrecognized tax benefits as of December 31, 2008 and September 30, 2009, respectively, which is included in other liabilities in the accompanying consolidated balance sheets. For the nine months ended September 30, 2009, the Company recorded an additional \$363 in unrecognized tax benefits related to the net activity of current and prior year positions, which was offset by a reduction in unrecognized tax benefits of approximately \$359 due to lapse in the statute of limitations. Additionally, the Company's policy is to recognize interest and penalties related to income tax liabilities as a component of income tax expense in the accompanying consolidated statements of operations.

The Company is subject to taxation in various jurisdictions. The Company continues to remain subject to examination by U.S. federal authorities for the years 2006 through 2008 and by various state authorities for the years 2005 through 2008.

## 7. Commitments and Contingencies

#### Letters of Credit

At both December 31, 2008 and September 30, 2009, the Company had one outstanding irrevocable standby letter of credit in the amount of \$15,000 related to the Company's payment obligation under its insurance programs.

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## MYR GROUP INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Amounts in thousands, except share and per share data)

## 7. Commitments and Contingencies (Continued)

#### Leases

The Company leases real estate and construction and certain office equipment under operating leases with terms ranging from one to five years. Future minimum lease payments for these operating leases subsequent to September 30, 2009 are \$2,554 for the remainder of 2009, \$8,383 for 2010, \$5,305 for 2011, \$3,035 for 2012, \$931 for 2013 and \$14 for 2014.

The Company has guaranteed the residual value of the underlying assets under certain equipment operating leases at the date of termination of such leases. The Company has agreed to pay any differences between this residual value and the fair market value of each underlying asset as of the lease termination date. As of September 30, 2009, the maximum guaranteed residual value was approximately \$1,767. The Company does not believe that significant payments will be made as a result of the difference between the fair market value of the leased equipment and the guaranteed residual value. However, there can be no assurance that future payments will not be required.

#### Purchase Commitments for Construction Equipment

As of September 30, 2009, the Company has approximately \$5,995 in outstanding purchase obligations for certain construction equipment with cash outlay requirements scheduled to occur over the next six months.

## Surety Bonds

In certain circumstances, the Company is required to provide performance bonds in connection with its future performance on contractual commitments. The Company has indemnified its sureties for any expenses paid out under these performance bonds. As of September 30, 2009, the total amount of outstanding performance bonds was approximately \$417,705 and the estimated cost to complete these bonded projects was approximately \$105,012.

## Litigation and Other Legal Matters

The Company is from time to time party to various lawsuits, claims, and other legal proceedings that arise in the ordinary course of business. These actions typically seek, among other things, compensation for alleged personal injury, breach of contract and/or property damages, punitive damages, civil penalties or other losses, or injunctive or declaratory relief. With respect to all such lawsuits, claims and proceedings, the Company records reserves when it is probable that a liability has been incurred and the amount of loss can be reasonably estimated. The Company does not believe that any of these proceedings, separately or in the aggregate, will have a material adverse effect on the Company's consolidated financial condition, results of operations or cash flows.

The Company is routinely subject to other civil claims, litigation and arbitration, and regulatory investigations, arising in the ordinary course of our present business as well as in respect of our divested businesses. Some of these include claims related to our current services and operations, and asbestos-related claims concerning historic operations of a predecessor affiliate. The Company believes that it has strong defenses to these claims as well as adequate insurance coverage in the event any asbestos-related claim is not resolved in our favor. These claims have not had a material impact on us to date and the Company believes that the likelihood that a future material adverse outcome will result

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## MYR GROUP INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Amounts in thousands, except share and per share data)

## 7. Commitments and Contingencies (Continued)

from these claims is remote. However, if facts and circumstances change in the future, the Company cannot be certain that an adverse outcome of one or more of these claims would not have a material adverse effect on the Company's consolidated financial condition, results of operations or cash flows.

In 2005, one of the Company's subsidiaries was convicted of a criminal misdemeanor for a violation of certain Occupational Safety and Health Administration ("OSHA") safety regulations that occurred in 1999. The Company was assessed a fine of \$500, which was paid in 2005. The subsidiary was also sentenced to probation for a three-year period, which was terminated on December 8, 2008. In April 2009, the Seventh Circuit Court of Appeals reversed the conviction and remanded the case for a new trial. On August 4, 2009, the U.S. Department of Justice notified the Company's subsidiary that it would move to dismiss the case with prejudice. Following the subsequent dismissal of the case, the subsidiary received a non-taxable refund of the \$500 fine, which is included as a reduction to contract costs in the accompanying statements of operations for the three and nine months ended September 30, 2009.

## Liability Settlement

In June 2008, the Company settled an outstanding liability with its former parent, FirstEnergy for \$2,498. This liability related to the sale of a subsidiary, whereby the Company owed FirstEnergy for the amounts collected on a note receivable from the purchaser. As part of the final settlement agreement, FirstEnergy agreed to give the Company a \$200 credit for reimbursement of certain administrative costs surrounding the sale of the subsidiary and the subsequent monitoring of certain provisions. In June 2008, the Company paid FirstEnergy a net amount of \$2,298, of which the credit of \$200 and the remaining amount of the liability of \$3 were recorded as reductions to selling, general and administrative expenses in the accompanying consolidated statement of operations.

## 8. Stock Option Plans

In November 2007, the Board of Directors approved the 2007 Long-Term Incentive Plan (the "LTIP") for the Company. Upon the adoption of the LTIP, the Company no longer grants awards under the 2006 Stock Option Plan. The LTIP provides for grants of (a) incentive stock options qualified as such under U.S. federal income tax laws, (b) stock options that do not qualify as incentive stock options, (c) stock appreciation rights, (d) restricted stock awards, (e) performance awards, (f) phantom stock, (g) stock bonuses, (h) dividend equivalents, or (i) any combination of such awards. The LTIP permits the granting of up to 2,000,000 shares of common stock to directors, officers and employees of the Company.

The Company did not grant any awards under the LTIP during the nine months ended September 30, 2009. Based upon a weighted-average grant date fair value of approximately \$6.87 per share, excluding the impact of expected forfeitures, the Company recognized stock compensation expense related to all stock options granted under the LTIP of approximately \$688 and \$693 for the nine months ended September 30, 2008 and 2009, respectively, which is included in selling, general and administrative expenses in the accompanying consolidated statements of operations.

As of September 30, 2009, there was approximately \$2,059 of total unrecognized compensation cost related to stock options granted under the LTIP. This cost is expected to be recognized over a weighted

## MYR GROUP INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Amounts in thousands, except share and per share data)

## 8. Stock Option Plans (Continued)

average vesting period of 2.24 years. Total unrecognized compensation cost will be adjusted for any future changes in estimated and actual forfeitures.

A summary of the activity relating to the outstanding options of the Company under the various stock option plans for the nine months ended September 30, 2009 is as follows:

	Number of Options	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term	Aggre Intrinsio	0
Options outstanding,					
December 31, 2008	1,913,442	\$ 6.30			
Options granted					
Options exercised	(91,110)	3.71			
Options forfeited	(1,500)	13.00			
Options outstanding,					
September 30, 2009	1,820,832	\$ 6.43	7.2 years	\$	26,700
Exercisable at September 30, 2009	1,409,332	\$ 4.54	6.8 years	\$	23,323

The aggregate intrinsic value above represents the total pre-tax intrinsic value that would have been received by the holders of the stock options had all of the options been exercised as of that date. The stock price used to calculate the pre-tax intrinsic value is \$21.09, which was the last trading price of the quarter ended September 30, 2009.

## 9. Segment Information

The following table presents contract revenues and operating income for the Company's segments for the three and nine months ended September 30, 2008 and 2009:

	Three mon Septem	 	Nine mon Septem	 
	2008	2009	2008	2009
Contract revenues:				
T&D	\$ 134,267	\$ 119,017	\$ 338,800	\$ 343,567
C&I	44,591	43,018	123,991	114,326
	\$ 178,858	\$ 162,035	\$ 462,791	\$ 457,893
<b>Operating income (loss):</b>				
T&D	\$ 14,305	\$ 11,256	\$ 34,262	\$ 27,515
C&I	3,666	3,027	10,940	9,309
General Corporate	(6,087)	(6,114)	(16,986)	(16,137)
	\$ 11,884	\$ 8,169	\$ 28,216	\$ 20,687

## MYR GROUP INC.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Amounts in thousands, except share and per share data)

## 10. Earnings Per Share

The Company calculates net income per common share in accordance with the *Earnings Per Share Topic* of the ASC. Basic earnings per share is calculated by dividing net income by the weighted average number of shares outstanding for the reporting period. Diluted earnings per share is computed similarly, except that it reflects the potential dilutive impact that would occur if dilutive securities were exercised for common stock. Potential dilutive common shares of 538,000 for the three and nine months ended September 30, 2008 and 536,000 for the nine months ended September 30, 2009, with a weighted average exercise price of \$13.00, are not included in the denominator of the diluted earnings per share calculation as the inclusion of such shares would be anti-dilutive.

The weighted average number of common shares used to compute basic and diluted net income per share for the three and nine months ended September 30, 2008 and 2009 were as follows:

	Three mont Septemb		Nine month Septemb	
	2008	2009	2008	2009
Weighted average basic common shares outstanding	19,712,811	19,775,283	19,712,811	19,738,610
Assumed exercise of stock options	983,608	987,286	999,420	951,787
Weighted average diluted common shares outstanding	20,696,419	20,762,569	20,712,231	20,690,397

## 11. Subsequent Events

As required by the *Subsequent Events Topic* of the ASC, the Company's management has evaluated subsequent event activity through November 9, 2009, the date that these financial statements were issued to the Securities and Exchange Commission in accordance with the Exchange Act. As a result of the evaluation, it was determined that no material subsequent events have occurred that would require additional adjustments or disclosures to the accompanying financial statements of the Company.

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#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

The following discussion should be read in conjunction with the accompanying consolidated financial statements as of December 31, 2008 and September 30, 2009 and for the three and nine months ended September 30, 2008 and 2009 and with our annual report on Form 10-K for the year ended December 31, 2008 (the "2008 Annual Report"). In addition to historical information, this discussion contains forward-looking statements that involve risks, uncertainties and assumptions that could cause actual results to differ materially from management's expectations. Factors that could cause such differences are discussed herein under the captions labeled "Cautionary Statement Concerning Forward-Looking Statements and Information" and "Risk Factors," as well as in the 2008 Annual Report. We assume no obligation to update any of these forward-looking statements.

## Overview

We are a leading specialty contractor serving the electrical infrastructure market in the United States. We are one of the largest national contractors servicing the T&D sector of the United States electric utility industry. Our T&D customers include more than 125 electric utilities, cooperatives and municipalities nationwide. Our broad range of services includes design, engineering, procurement, construction, upgrade, maintenance and repair services with a particular focus on construction, maintenance and repair throughout the continental United States. We also provide C&I electrical contracting services to facility owners and general contractors in the western United States.

Our business is directly impacted by the level of spending on transmission and distribution infrastructure throughout the United States and the level of commercial and industrial activity, particularly in the Colorado and Arizona markets. Due to the economic downturn affecting the United States, some of our customers have reduced their capital spending programs, and, as a result, the competition for the projects available for us to bid has increased. These factors have impacted our operating results as compared to prior periods. We anticipate that our industry will continue to operate at reduced levels until either economic conditions improve or government funding is actually deployed for spending on industry-related infrastructure projects.

We had consolidated revenues for the nine months ended September 30, 2009 of \$457.9 million, of which 75.0% was attributable to our T&D customers and 25.0% was attributable to our C&I customers. For the nine months ended September 30, 2009, our net income and EBITDA(1) were \$13.0 million and \$30.4 million, respectively, compared to \$16.0 million and \$36.1 million for the nine months ended September 30, 2008. Our net income for the nine months ended September 30, 2009 included tax benefits of approximately \$0.9 million related to certain discrete items, which is further discussed below in the *Provision for Income Taxes* section under the caption "Consolidated Results of Operations".

EBITDA, a performance measure used by management, is defined as net income plus interest income and expense, provision for income taxes, and depreciation and amortization, as shown in the table below. EBITDA is not defined under U.S. GAAP, and does not purport to be an alternative to net income as a measure of operating performance or to net cash flows provided by operating activities as a measure of liquidity. Because not all companies use identical calculations, this presentation of EBITDA may not be comparable to other similarly-titled measures of other companies. We use, and we believe investors benefit from the presentation of, EBITDA in evaluating our operating performance because it provides us and our investors with an additional tool to compare our operating performance on a consistent basis by removing the impact of certain items that management believes do not directly reflect our core operations. We believe that EBITDA is useful to investors and other external users of our financial statements in evaluating our operating performance and cash flow because EBITDA is widely used by investors to measure a company's operating performance without regard to items such as interest expense, taxes, depreciation and amortization, which can vary substantially from company to company depending upon accounting methods and book value of assets, capital structure and the method by which assets were acquired.

However, using EBITDA as a performance measure has material limitations as compared to net income, or other financial measures as defined under U.S. GAAP as it excludes certain recurring items which may be meaningful to investors. EBITDA excludes interest expense and interest income; however, as we have borrowed money in order to finance

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transactions and operations, or invested available cash to generate interest income, interest expense and interest income are elements of our cost structure and ability to generate revenue and returns for our stockholders. Further, EBITDA excludes depreciation and amortization; however, as we use capital and intangible assets to generate revenues, depreciation and amortization are a necessary element of our costs and ability to generate revenue. Finally, EBITDA excludes income taxes; however, as we are organized as a corporation, the payment of taxes is a necessary element of our operations. As a result of these exclusions from EBITDA, any measure that excludes interest expense, interest income, depreciation and amortization and income taxes has material limitations as compared to net income. When using EBITDA as a performance measure, management compensates for these limitations by comparing EBITDA to net income in each period, so as to allow for the comparison of the performance of the underlying core operations with the overall performance of the company on a full-cost, after tax basis. Using both EBITDA and net income to evaluate the business allows management and investors to (a) assess our relative performance against our competitors, and (b) ultimately monitor our capacity to generate returns for our stockholders.

The following table provides a reconciliation of net income to EBITDA:

	]						 ths ended · 30,
(dollars in thousands)	sands) 2008 2009			2008	2009		
Reconciliation of Net Income to							
EBITDA:							
Net Income	\$	6,613	\$	5,769	\$	16,034	\$ 12,967
Add/(subtract):							
Interest expense (income), net		214		181		471	448
Provision for income taxes		5,005		2,151		11,552	7,093
Depreciation & amortization		2,784		3,391		8,080	9,854
EBITDA	\$	14,616	\$	11,492	\$	36,137	\$ 30,362

We also use EBITDA as a liquidity measure. We believe this financial measure is important in analyzing our liquidity because it is a key component of certain material covenants contained within our syndicated credit facility (the "Credit Agreement"). Non-compliance with these financial covenants under the Credit Agreement our interest coverage ratio and our leverage ratio could result in our lenders requiring us to immediately repay all amounts borrowed. If we anticipated a potential covenant violation, we would seek relief from our lenders, likely causing us to incur additional cost, and such relief might not be available, or if available, might not be on terms as favorable as those in the Credit Agreement. In addition, if we cannot satisfy these financial covenants, we would be prohibited under the Credit Agreement from engaging in certain activities, such as incurring additional indebtedness, making certain payments, and acquiring or disposing of assets. Based on the information above, management believes that the presentation of EBITDA as a liquidity measure is useful to investors and relevant to their assessment of our capacity to service or incur debt.

The following table provides a reconciliation of EBITDA to net cash flows provided by (used in) operating activities:

	For the three months ended September 30,				ths ended 30,		
(dollars in thousands)		2008		2009		2008	2009
Reconciliation of EBITDA to Net Cash Flows Provided By (Used In)							
Operating Activities:							
EBITDA	\$	14,616	\$	11,492	\$	36,137 \$	30,362
Add/(subtract):							
Interest income (expense), net		(214)		(181)		(471)	(448)
Provision for income taxes		(5,005)		(2,151)		(11,552)	(7,093)
Depreciation & amortization		(2,784)		(3,391)		(8,080)	(9,854)
Adjustments to reconcile net income to net cash flows provided by (used in)							
operating activities		2,813		3,404		8,125	10,161
Changes in operating assets and liabilities		(5,645)		(16,488)		(9,253)	(13,865)
Net cash flows provided by (used in) operating activities	\$	3,781	\$	(7,315)	\$	14,906 \$	9,263

Our historical growth has been driven primarily by successful bids for, and execution of, several large projects, our ability to continue to capitalize on increased infrastructure spending in our markets and the breadth of our customer base. We believe our centralized fleet and skilled workforce provide

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us with a competitive advantage as increased spending in the transmission infrastructure market has resulted in an increased demand for a limited supply of specialized equipment and labor. We expect to continue to grow our business organically, as well as selectively consider strategic acquisitions that may improve our competitive position within our existing markets, expand our geographic footprint or strengthen our fleet.

## **Long-Term Incentive Plan**

Total stock compensation expense related to option grants under the LTIP was approximately \$688,000 and \$693,000 for the nine months ended September 30, 2008 and 2009, respectively, based upon a weighted-average grant date fair value of approximately \$6.87 per share, excluding the impact of expected forfeitures.

As of September 30, 2009, there was approximately \$2.1 million of total unrecognized compensation cost related to stock options granted under the LTIP. This cost is expected to be recognized over a weighted average vesting period of 2.24 years. Total unrecognized compensation cost will be adjusted for any future changes in estimated and actual forfeitures.

## Backlog

As of September 30, 2009, our backlog was approximately \$251.6 million, consisting of \$171.0 million and \$80.6 million in our T&D and C&I segments, respectively. As of September 30, 2008, our backlog was approximately \$351.5 million, consisting of \$264.6 million and \$86.9 million in our T&D and C&I segments, respectively. Changes in backlog from period to period are primarily the result of normal fluctuations in contracts and projects. The decrease in backlog between 2008 and 2009 was primarily related to the contract completion process and resulting revenue recognition of a few significant projects that were awarded during the third quarter of 2008.

We refer to our estimated revenue on uncompleted contracts, including the amount of revenue on contracts for which work has not begun, minus the revenue we have recognized under such contracts, as "backlog." We calculate backlog differently for different types of contracts. For our fixed-price contracts, we include the full remaining portion of the contract in our calculation of backlog. For our unit-price, time-and-equipment, time-and-materials and cost-plus contracts, our projected revenue for a three-month period is included in the calculation of backlog, regardless of the duration of the contract, which typically exceeds such three-month period. These types of contracts are generally awarded as part of master service agreements ("MSAs") which typically have a one- to three-year duration from execution. Given the duration of our contracts and MSAs and our method of calculating backlog, our backlog at any point in time may not accurately represent the revenue that we expect to realize during any period and our backlog as of the end of a fiscal year may not be indicative of the revenue we expect to earn in the following fiscal year and should not be viewed or relied upon as a stand-alone indicator.

Certain of the projects that we undertake are not completed in one accounting period. Revenue on construction contracts is recorded on the percentage-of-completion accounting method determined by the ratio of cost incurred to date on the contracts (excluding uninstalled direct materials) to management's estimates of total contract costs. Projected losses are provided for in their entirety when identified. There can be no assurance as to our customers' requirements or that our estimates of existing and future needs under MSAs, or the values of our cost or time-dependent contracts, are accurate and, therefore, our backlog may not be reflected in our actual revenues.

## **Project Bonding Requirements**

Approximately 23.2% and 39.0% of our business by revenue for the nine months ended September 30, 2008 and 2009, respectively, required surety bonds or other means of financial assurance to secure contractual performance. If we fail to perform or pay subcontractors and vendors, the

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customer may demand that the surety provide services or make payments under the bond. We must reimburse the surety for any expenses or outlays it incurs. To date, we have not been required to make any reimbursements to our surety for claims against the bonds. As of September 30, 2009, the total amount of bonded backlog was approximately \$115.7 million, which represented approximately 46.2% of our backlog.

## **Consolidated Results of Operations**

The following table sets forth selected statements of operations data and such data as a percentage of revenues for the period indicated:

	For the three months ended September 30,					For the nine months ended September 30,						
	2008			2009	)	2008	8	2009				
(dollars in thousands)	An	nount	Percent	Amount	Percent	Amount	Percent	Amount	Percent			
Contract revenues	\$ 1	78,858	100.0%	\$ 162,035	100.0%	\$ 462,791	100.0%	\$ 457,893	100.0%			
Contract costs	1.	53,580	85.9	141,320	87.2	397,345	85.9	401,368	87.7			
Gross profit		25,278	14.1	20,715	12.8	65,446	14.1	56,525	12.3			
Selling, general and		ŕ		ŕ		,		,				
administrative expenses		13,382	7.5	12,590	7.8	37,536	8.1	35,925	7.8			
Amortization of intangible												
assets		84		84	0.1	251		251	0.1			
Gain on sale of property												
and equipment		(72)		(128)	(0.1)	(557)	(0.1)	(338)	(0.1)			
• •				. ,	, ,	, ,	` ,	. ,	` ′			
Income from operations		11,884	6.6	8,169	5.0	28,216	6.1	20,687	4.5			
Other income (expense)												
Interest income		179	0.1	27		838	0.2	201				
Interest expense		(393)	(0.2)	(208)	(0.1)	(1,309)	(0.3)	(649)	(0.1)			
Other, net		(52)		(68)		(159)		(179)				
·				, ,		,		` '				
Income before provision												
for income taxes		11,618	6.5	7,920	4.9	27,586	6.0	20,060	4.4			
Income tax expense		5,005	2.8	2,151	1.3	11,552	2.5	7,093	1.5			
meome tax expense		5,005	2.0	2,131	1.5	11,552	2.3	7,073	1.3			
Net income	\$	6,613	3.7%	\$ 5,769	3.6%	\$ 16,034	3.5%	\$ 12,967	2.9%			

## Three Months Ended September 30, 2008 Compared to Three Months Ended September 30, 2009

Revenues. Revenues decreased approximately \$16.9 million, or 9.4%, from \$178.9 million for the three months ended September 30, 2008 to \$162.0 million for the three months ended September 30, 2009. The decrease in revenues was mostly due to (1) a reduction in revenues from smaller T&D projects (less than \$3.0 million in contract value) that were in production during the third quarter of 2009 as compared to 2008, (2) a reduction in revenues from storm restoration services given that the 2008 period included an unusually large level of such activity, and (3) a reduction in revenues in the C&I segment for the period. These decreases in revenues for the period were partially offset by increased activity from a few large T&D projects (contracts with values greater than \$10.0 million) during the three months ended September 30, 2009.

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Gross Profit. Gross profit decreased \$4.6 million, or 18.1%, from \$25.3 million for the three months ended September 30, 2008 to \$20.7 million for the three months ended September 30, 2009. As a percentage of overall revenues, gross margin decreased from 14.1% for the three months ended September 30, 2008 to 12.8% for the three months ended September 30, 2009. The higher gross profit during the three months ended September 30, 2008 versus the same period in 2009 was mainly attributable to a significantly greater volume of activity in storm restoration services (work which typically carries a higher margin) during 2008, which resulted in incremental gross profit of approximately \$3.4 million for the 2008 period. Additionally, during the 2008 period, we experienced strong performance and increased margins on a few large contracts that resulted in approximately \$1.5 million in incremental gross profit. These large projects in 2008 have not been fully replaced by projects with similar margins during the third quarter of 2009. These decreases in gross profit for the period were partially offset by the receipt of a \$0.5 million refund during the three months ended September 30, 2009. The refund was received from the government for a contested fine that was paid in 2005 and has been recorded as a direct reduction of contract costs for the period.

Selling, General and Administrative Expenses. Selling, general and administrative expenses decreased approximately \$0.8 million, or 5.9%, from \$13.4 million for the three months ended September 30, 2008 to \$12.6 million for the three months ended September 30, 2009. The decrease related primarily to a decrease in profit sharing and other incentive compensation accruals offset by other incremental employee benefit costs. As a percentage of revenues, these expenses increased from 7.5% for the three months ended September 30, 2008 to 7.8% for the three months ended September 30, 2009.

Gain on Sale of Property and Equipment. Gains from the sale of property and equipment remained constant at \$0.1 million for the three months ended September 30, 2008 and 2009. The overall gains from the sale of property and equipment are due to the timing of the routine sale of such items, as we regularly dispose of property and equipment that is no longer useful or valuable to our ongoing operations.

*Interest Income.* Interest income decreased from \$0.2 million for the three months ended September 30, 2008 to less than \$0.1 million for the three months ended September 30, 2009 due to the overall decrease in interest rates earned on our cash balance.

*Interest Expense.* Interest expense decreased from \$0.4 million for the three months ended September 30, 2008 to \$0.2 million for the three months ended September 30, 2009 due to the overall decrease in the interest rates applied to our outstanding borrowings.

Provision for Income Taxes. The provision for income taxes was \$5.0 million for the three months ended September 30, 2008, with an effective tax rate of 43.1% compared to \$2.2 million for the three months ended September 30, 2009, with an effective tax rate of 27.2%. The decrease in our overall effective tax rate for the three months ended September 30, 2009, is mainly due to the following discrete tax adjustment items: (1) the recognition of approximately \$0.3 million in increased state tax benefits upon the completion of our 2008 state tax returns, (2) the tax benefit of \$0.2 million related to the non-taxable treatment of a \$0.5 million refund that was received in August 2009 from the government for a contested fine, and (3) the reduction in our accrual for unrecognized tax benefits of approximately \$0.4 million related to the lapse in statute of limitations. In addition, we also reduced our annualized estimated provision for income taxes for 2009, before discrete items as described above, from 40.0% to 39.0% during the current quarter.

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## **Segment Results**

The following table sets forth, for the periods indicated, statements of operations data by segment in thousands of dollars, segment net sales as percentage of total net sales and segment operating income as a percentage of segment net sales.

		2008			2009		
(dollars in thousands)	1	Amount	Percent	I	Amount	Percent	
Contract revenues:							
Transmission & Distribution	\$	134,267	75.1%	\$	119,017	73.5%	
Commercial & Industrial		44,591	24.9		43,018	26.5	
Total	\$	178,858	100.0	\$	162,035	100.0	
Operating income (loss):							
Transmission & Distribution	\$	14,305	10.7	\$	11,256	9.5	
Commercial & Industrial		3,666	8.2		3,027	7.0	
Total		17,971	10.0		14,283	8.8	
Corporate		(6,087)	(3.4)		(6,114)	(3.8)	
-							
Consolidated	\$	11,884	6.6%	\$	8,169	5.0%	

#### Transmission & Distribution

Revenues for our T&D segment for the three months ended September 30, 2008 were \$134.3 million compared to \$119.0 million for the three months ended September 30, 2009, a decrease of \$15.3 million or 11.4%. The decrease in the revenues was the result of a significant reduction in revenues from smaller distribution projects (less than \$3.0 million in contract value) that were in production during the third quarter of 2009 as compared to 2008, as well as a reduction in revenues from storm restoration services given that the 2008 period included an unusually large level of such activity. These decreases in T&D revenues were partially offset by an increase in revenues from a few large transmission projects (contracts with values greater than \$10.0 million) during the three months ended September 30, 2009.

Operating income for our T&D segment for the three months ended September 30, 2008 was \$14.3 million compared to \$11.3 million for the three months ended September 30, 2009, a decrease of \$3.0 million or 21.3%. As a percentage of revenues, operating income decreased from 10.7% for the three months ended September 30, 2008 to 9.5% for the three months ended September 30, 2009. The higher operating income in the T&D segment during the three months ended September 30, 2008 versus the same period in 2009 was mainly attributable to a significantly greater volume of activity in storm restoration services (work which typically carries a higher margin) during 2008, which resulted in incremental gross profit of approximately \$3.4 million for the 2008 period. Additionally, during the 2008 period, we experienced strong performance and increased margins on a few large contracts that resulted in approximately \$0.8 million in incremental gross profit. These large projects in 2008 have not been fully replaced by projects with similar margins during the third quarter of 2009. These decreases in gross profit for the period were partially offset by the receipt of a \$0.5 million refund during the three months ended September 30, 2009. The refund was received from the government for a contested fine that was paid in 2005 and has been recorded as a direct reduction of T&D contract costs for the period.

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#### Commercial & Industrial

Revenues for our C&I segment for the three months ended September 30, 2008 were \$44.6 million compared to \$43.0 million for the three months ended September 30, 2009, a decrease of \$1.6 million or 3.5%. The decrease in revenues was due mainly to the current economic environment which has caused an overall reduction in spending and an increase in bidding competition.

Operating income for our C&I segment for the three months ended September 30, 2008 was \$3.7 million compared to \$3.0 million for the three months ended September 30, 2009, a decrease of approximately \$0.7 million or 17.4%. As a percentage of revenues, operating income decreased from 8.2% for the three months ended September 30, 2008 to 7.0% for the three months ended September 30, 2009. The operating income in the C&I segment benefited from strong performance and increased margins on a few large contracts that resulted in approximately \$0.7 million and \$0.4 million in incremental gross profit during both the three months ended September 30, 2008 and 2009, respectively.

## Nine Months Ended September 30, 2008 Compared to Nine Months Ended September 30, 2009

Revenues. Revenues decreased approximately \$4.9 million, or 1.1%, from \$462.8 million for the nine months ended September 30, 2008 to \$457.9 million for the nine months ended September 30, 2009. The decrease in revenues was mostly due to (1) a reduction in revenues from smaller T&D projects (less than \$3.0 million in contract value) that were in production during the third quarter of 2009 as compared to 2008, (2) a reduction in revenues from storm restoration services given that the 2008 period included an unusually large level of such activity, and (3) a reduction in revenues in the C&I segment for the period. These decreases in revenues for the period were partially offset by increased activity from a few large T&D projects (contracts with values greater than \$10.0 million) during the nine months ended September 30, 2009.

Gross Profit. Gross profit decreased \$8.9 million, or 13.6%, from \$65.4 million for the nine months ended September 30, 2008 to \$56.5 million for the nine months ended September 30, 2009. As a percentage of overall revenues, gross margin decreased from 14.1% for the nine months ended September 30, 2008 to 12.3% for the nine months ended September 30, 2009. The higher gross profit during the nine months ended September 30, 2008 versus the same period in 2009 was mainly attributable to a significantly greater volume of activity in storm restoration services (work which typically carries a higher margin) during 2008, which resulted in incremental gross profit of approximately \$3.4 million for the 2008 period. Additionally, during the 2008 period, we experienced strong performance and increased margins on a few large contracts that resulted in approximately \$5.7 million in incremental gross profit. These large projects in 2008 have not been fully replaced by projects with similar margins during the nine months ended September 30, 2009. Furthermore, we experienced an increase in the estimated costs to complete certain T&D contracts that resulted in a reduction to gross margin of approximately \$2.3 million for the nine months ended September 30, 2009. These decreases in gross profit for the period were partially offset by (1) the recognition of approximately \$1.7 million in incremental gross profit on a few large C&I projects during the nine months ended September 30, 2009, and (2) the receipt of a \$0.5 million refund during the nine months ended September 30, 2009. The refund was received from the government for a contested fine that was paid in 2005 and has been recorded as a direct reduction of contract costs for the period.

Selling, General and Administrative Expenses. Selling, general and administrative expenses decreased approximately \$1.6 million, or 4.3%, from \$37.5 million for the nine months ended September 30, 2008 to \$35.9 million for the nine months ended September 30, 2009. The decrease related primarily to a decrease in profit sharing and other incentive compensation accruals offset by annual salary increases and other incremental employee benefit costs. As a percentage of revenues, these expenses decreased from 8.1% for the nine months ended September 30, 2008 to 7.8% for the nine months ended September 30, 2009.

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Gain on Sale of Property and Equipment. Gains from the sale of property and equipment decreased from \$0.6 million for the nine months ended September 30, 2008 to \$0.3 million for the nine months ended September 30, 2009. The overall gains from the sale of property and equipment are due to the timing of the routine sale of such items, as we regularly dispose of property and equipment that is no longer useful or valuable to our ongoing operations.

*Interest Income.* Interest income decreased from \$0.8 million for the nine months ended September 30, 2008 to \$0.2 million for the nine months ended September 30, 2009 due to the overall decrease in interest rates earned on our cash balance.

*Interest Expense.* Interest expense decreased from \$1.3 million for the nine months ended September 30, 2008 to \$0.6 million for the nine months ended September 30, 2009 due to the overall decrease in the interest rates applied to our outstanding borrowings.

Provision for Income Taxes. The provision for income taxes was \$11.6 million for the nine months ended September 30, 2008, with an effective tax rate of 41.9% compared to \$7.1 million for the nine months ended September 30, 2009, with an effective tax rate of 35.4%. The decrease in our overall effective tax rate for the nine months ended September 30, 2009, is mainly due to the following discrete tax adjustment items: (1) the recognition of approximately \$0.3 million in increased state tax benefits upon the completion of our 2008 state tax returns, (2) the tax benefit of \$0.2 million related to the non-taxable treatment of a \$0.5 million refund that was received in August 2009 from the government for a contested fine, and (3) the reduction in our accrual for unrecognized tax benefits of approximately \$0.4 million related to the lapse in statute of limitations.

## **Segment Results**

The following table sets forth, for the periods indicated, statements of operations data by segment in thousands of dollars, segment net sales as percentage of total net sales and segment operating income as a percentage of segment net sales.

	Nine months ended September 30,						
		2008					
(dollars in thousands)	A	Percent		Amount	Percent		
Contract revenues:							
Transmission & Distribution	\$	338,800	73.2%	\$	343,567	75.0%	
Commercial & Industrial		123,991	26.8		114,326	25.0	
Total	\$	462,791	100.0	\$	457,893	100.0	
Operating income (loss):							
Transmission & Distribution	\$	34,262	10.1	\$	27,515	8.0	
Commercial & Industrial		10,940	8.8		9,309	8.1	
Total		45,202	9.8		36,824	8.0	
Corporate		(16,986)	(3.7)		(16,137)	(3.5)	
-							
Consolidated	\$	28,216	6.1%	\$	20,687	4.5%	

## Transmission & Distribution

Revenues for our T&D segment for the nine months ended September 30, 2008 were \$338.8 million compared to \$343.6 million for the nine months ended September 30, 2009, an increase of approximately \$4.8 million or 1.4%. The increase in the revenues was the result of a significant increase in revenues from a few large transmission projects (contracts with values greater than \$10.0 million) partially offset by (1) a reduction in revenues from smaller distribution projects (less than \$3.0 million in contract value) that were in production during the nine months ended

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September 30, 2009 as compared to the same period in 2008, and (2) a reduction in revenues from storm restoration services given that the 2008 period included an unusually large level of such activity.

Revenues from transmission projects increased from 63.3% of T&D segment revenue for the nine months ended September 30, 2008 to 75.6% of T&D segment revenue for the nine months ended September 30, 2009. Additionally, we provided 42.9% and 32.4% of our T&D services under fixed-price contracts for the nine months ended September 30, 2008 and 2009, respectively.

Operating income for our T&D segment for the nine months ended September 30, 2008 was \$34.3 million compared to \$27.5 million for the nine months ended September 30, 2009, a decrease of approximately \$6.7 million or 19.7%. As a percentage of revenues, operating income decreased from 10.1% for the nine months ended September 30, 2008 to 8.0% for the nine months ended September 30, 2009. The higher operating income in the T&D segment during the nine months ended September 30, 2008 versus the same period in 2009 was mainly attributable to a significantly greater volume of activity in storm restoration services (work which typically carries a higher margin) during 2008, which resulted in incremental gross profit of approximately \$3.4 million for the 2008 period. Additionally, during the 2008 period, we experienced strong performance and increased margins on a few large contracts that resulted in approximately \$3.3 million in incremental gross profit. These large projects in 2008 have not been fully replaced by projects with similar margins during the nine months ended September 30, 2009. Furthermore, we experienced an increase in our estimated costs to complete certain contracts that resulted in a reduction to gross margin of approximately \$2.3 million for the nine months ended September 30, 2009. These decreases in gross profit for the period were partially offset by the receipt of a \$0.5 million refund during the nine months ended September 30, 2009. The refund was received from the government for a contested fine that was paid in 2005 and has been recorded as a direct reduction in T&D contract costs for the period.

#### Commercial & Industrial

Revenues for our C&I segment for the nine months ended September 30, 2008 were \$124.0 million compared to \$114.3 million for the nine months ended September 30, 2009, a decrease of \$9.7 million or 7.8%. The decrease in revenues was due mainly to the current economic environment which has caused an overall reduction in spending and an increase in bidding competition. Additionally, we provided 44.7% and 39.7% of our C&I services under fixed-price contracts for the nine months ended September 30, 2008 and 2009, respectively.

Operating income for our C&I segment for the nine months ended September 30, 2008 was \$10.9 million compared to \$9.3 million for the nine months ended September 30, 2009, a decrease of \$1.6 million or 14.9%. As a percentage of revenues, operating income decreased from 8.8% for the nine months ended September 30, 2008 to 8.1% for the nine months ended September 30, 2009. The operating income in the C&I segment benefited from strong performance and increased margins on a few large contracts that resulted in approximately \$2.4 million and \$1.7 million in incremental gross profit during the nine months ended September 30, 2008 and 2009, respectively.

## **Liquidity and Capital Resources**

## Cash Requirements

Our cash and cash equivalents on hand totaled \$32.2 million as of September 30, 2009. We anticipate that our cash and cash equivalents on hand, our \$60.0 million borrowing availability under the Credit Agreement, and our future cash flow from operations will provide sufficient cash to enable us to meet our future operating needs, debt service requirements, planned capital expenditures and to facilitate our future ability to grow. Although we believe that we have adequate cash and availability under the Credit Agreement to meet our liquidity needs, our anticipated participation in certain significant large-scale initiatives to rebuild the United States electric power grid may require us to

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obtain additional working capital, depending upon the size and duration of the project and the financial terms of the underlying agreement.

As of September 30, 2009, we have approximately \$6.0 million of outstanding purchase obligations for construction equipment which will require cash expenditures over the next six months. These purchases are necessary to support normal operations.

Sources and Uses of Cash

As of September 30, 2009, we had cash and cash equivalents of \$32.2 million, positive working capital of \$70.2 million, and long-term liabilities in the amount of \$43.0 million, which consisted of the long-term portion of our term loan facility, deferred taxes and deferred compensation obligations. We also had a \$15.0 million letter of credit outstanding under the Credit Agreement. During the nine months ended September 30, 2009, operating activities associated with our T&D and C&I segments resulted in net cash flows provided by operations of \$9.3 million compared to net cash flows provided by operations of \$14.9 million for the nine months ended September 30, 2008. Cash flow from operations is primarily influenced by demand for our services, operating margins and the type of services we provide our customers. During the nine months ended September 30, 2009, we used net cash in investing activities of \$19.7 million, including \$20.2 million used for capital expenditures, offset by \$0.5 million of proceeds from the sale of property and equipment.

#### **Debt Instruments**

On August 31, 2007, we entered into an agreement for a \$125.0 million senior secured credit facility which provides for a \$75.0 million revolving credit line (which may be increased or decreased in accordance with the terms of the related credit agreement) and a \$50.0 million term loan facility. At our option, borrowings under the Credit Agreement bear interest at either (1) the greater of a prime rate or the federal funds rate plus a spread based upon our leverage ratio or (2) an adjusted London Interbank Offered Rate ("LIBOR") plus a spread based upon our leverage ratio. There were \$30.0 million of borrowings outstanding accruing interest at 1.3125% (which is equal to an adjusted one-month LIBOR plus a spread of 1.0%) at September 30, 2009. As of September 30, 2009, we had a \$15.0 million letter of credit outstanding, which reduced our borrowing capacity under the revolving credit line. The Credit Agreement expires on August 31, 2012. We had \$60.0 million available under the Credit Agreement as of September 30, 2009.

The terms of the Credit Agreement require, among other things, that we adhere to a maximum leverage ratio and maintain a minimum EBITDA-based interest coverage ratio, both of which are defined under the Credit Agreement and determined on a rolling four consecutive quarter basis. The EBITDA-based interest coverage ratio covenant requires us to have a ratio of EBITDA to interest expense of not less than 3.0 to 1.0. We are also required to have a leverage ratio of no more than 3.0 to 1.0. As of September 30, 2009, our interest coverage ratio was in excess of 43.0 to 1.0 and our leverage ratio was less than 1.0 to 1.0, both within the required covenant levels permitted under the Credit Agreement.

The Credit Agreement also includes other specific limits or restrictions on additional indebtedness, liens and capital expenditure activity. Our obligations under the Credit Agreement are secured by a lien on all of our property (including the capital stock of our subsidiaries) other than any property subject to a certificate of title, subject to a lease or similar interest and our real property and fixtures. As of September 30, 2009, we were in compliance with all applicable debt covenants.

## **Off-Balance Sheet Transactions**

As is common in our industry, we have entered into certain off-balance sheet arrangements in the ordinary course of business that result in risks not directly reflected in our balance sheets. Our significant off-balance sheet transactions include liabilities associated with non-cancelable operating

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leases, letter of credit obligations and surety guarantees entered into in the normal course of business. We have not engaged in any off-balance sheet financing arrangements through special purpose entities or variable interest entities.

#### Leases

We enter into non-cancelable operating leases for many of our facility, vehicle and equipment needs. These leases allow us to conserve cash by paying a monthly lease rental fee for the use of facilities, vehicles and equipment rather than purchasing them. We may decide to cancel or terminate a lease before the end of its term, in which case we are typically liable to the lessor for the remaining lease payments under the term of the lease.

We have guaranteed the residual value of the underlying assets under certain of our equipment operating leases at the date of termination of such leases. We have agreed to pay any difference between this residual value and the fair market value of each underlying asset as of the lease termination date. As of September 30, 2009, the maximum guaranteed residual value was approximately \$1.8 million. We believe that no significant payments will be made as a result of the difference between the fair market value of the leased equipment and the guaranteed residual value. However, there can be no assurance that future significant payments will not be required.

We typically have purchase options on the equipment underlying our long term operating leases and many of our short term rental arrangements. We continue to exercise many of these purchase options as the need for equipment is on-going.

#### Letters of Credit

Certain of our vendors require letters of credit to ensure reimbursement for amounts they are disbursing on our behalf, such as to beneficiaries under our insurance programs. In addition, from time-to-time some customers require us to post letters of credit to ensure payment to our subcontractors and vendors under those contracts and to guarantee performance under our contracts. Such letters of credit are generally issued by a bank or similar financial institution. The letter of credit commits the issuer to pay specified amounts to the holder of the letter of credit if the holder claims that we have failed to perform specified actions in accordance with the terms of the letter of credit. If this were to occur, we would be required to reimburse the issuer of the letter of credit. Depending on the circumstances of such a reimbursement, we may also have to record a charge to earnings for the reimbursement. We do not believe that it is likely that any claims will be made under any letter of credit in the foreseeable future.

As of September 30, 2009, we had a \$15.0 million letter of credit outstanding under the Credit Agreement primarily to secure obligations under our casualty insurance program.

## Surety Bonds

Many customers, particularly in connection with new construction, require us to post performance and payment bonds issued by a financial institution known as a surety. These bonds provide a guarantee to the customer that we will perform under the terms of a contract and that we will pay subcontractors and vendors. If we fail to perform under a contract or to pay subcontractors and vendors, the customer may demand that the surety make payments or provide services under the bond. We must reimburse the surety for any expenses or outlays it incurs. Under our continuing indemnity and security agreement with the surety, with the consent of our lenders under the Credit Agreement, we have granted security interests in certain of our assets to collateralize our obligations to the surety. We may be required to post letters of credit or other collateral in favor of the surety or our customers. Posting letters of credit in favor of the surety or our customers would reduce the borrowing availability under the Credit Agreement. To date, we have not been required to make any reimbursements to the surety for bond-related costs. We believe that it is unlikely that we will have to fund significant claims

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under our surety arrangements in the foreseeable future. As of September 30, 2009, an aggregate of approximately \$417.7 million in original face amount of bonds issued by the surety were outstanding. Our estimated cost to complete these bonded projects was approximately \$105.0 million as of September 30, 2009.

## **New Accounting Pronouncements**

For a discussion regarding new accounting pronouncements, please refer to Note 2. "Basis of Presentation Recently Issued Accounting Pronouncements" in the accompanying Notes to Consolidated Financial Statements.

## **Critical Accounting Policies**

The discussion and analysis of our consolidated financial condition and results of operations are based on our consolidated financial statements, which have been prepared in accordance with U.S. GAAP. The preparation of these consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities known to exist at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. We evaluate our estimates on an ongoing basis, based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. There can be no assurance that actual results will not differ from those estimates. For further information regarding our critical accounting policies and estimates, please refer to Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies" included in the 2008 Annual Report and Note 2. "Basis of Presentation Recently Issued Accounting Pronouncements" in the accompanying Notes to Consolidated Financial Statements.

#### **Cautionary Statement Concerning Forward-Looking Statements and Information**

We are including the following discussion to inform you of some of the risks and uncertainties that can affect our company and to take advantage of the protections for forward-looking statements that applicable federal securities law affords.

Various statements contained within this quarterly report on Form 10-Q, including those that express a belief, expectation, or intention, as well as those that are not statements of historical fact, are forward-looking statements. The forward-looking statements may include projections and estimates concerning the timing and success of specific projects and our future production, revenue, income and capital spending. Our forward-looking statements are generally accompanied by words such as "estimate," "project," "predict," "believe," "expect," "anticipate," "potential," "plan," "goal" or other words that convey the uncertainty of future events or outcomes. The forward-looking statements in this quarterly report on Form 10-Q speak only as of the date of this quarterly report on Form 10-Q; we disclaim any obligation to update these statements (unless required by securities laws), and we caution you not to rely on them unduly. We have based these forward-looking statements on our current expectations and assumptions about future events. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties, most of which are difficult to predict and many of which are beyond our control. These and other important factors, including those discussed in Item 1A. "Risk Factors" in our 2008 Annual Report, may cause our actual results, performance or achievements to differ materially from any future results, performance or achievements expressed or implied by these forward-looking statements.

These risks, contingencies and uncertainties include, but are not limited to, the following:

our operating results may vary significantly from year to year;

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we are unable to predict the impact of the current downturn in the financial markets and the resulting constraints in obtaining financing on our business and financial results;

the recent instability of the financial markets and adverse economic conditions could have a material adverse effect on the ability of our customers to perform their obligations to us and on the demand for our services;

demand for our services is cyclical and vulnerable to industry downturns and regional and national downturns, which may be amplified by the current economic downturn;

our industry is highly competitive;

we may be unsuccessful in generating internal growth;

many of our contracts may be canceled upon short notice and we may be unsuccessful in replacing our contracts if they are canceled or as they are completed or expire;

backlog may not be realized or may not result in profits;

the Energy Policy Act of 2005 may fail to result in increased spending on electric power transmission infrastructure and the current economic downturn in the United States may lead to cancellations or delays of related projects;

we may not benefit from the passage of the American Recovery and Reinvestment Act of 2009;

our use of percentage-of-completion accounting could result in a reduction or elimination of previously recognized profits;

our actual costs may be greater than expected in performing our fixed-price and unit price contracts;

our financial results are based upon estimates and assumptions that may differ from actual results;

we insure against many potential liabilities and our reserves for estimated losses may be less than our actual losses;

we may incur liabilities or suffer negative financial impacts relating to occupational health and safety matters;

we may pay our suppliers and subcontractors before receiving payment from our customers for the related services;

we extend credit to customers for purchases of our services, and in the past we have had, and in the future we may have, difficulty collecting receivables from customers that experience financial difficulties;

we derive a significant portion of our revenues from a few customers, and the loss of one or more of these customers could have a material adverse effect on our consolidated financial condition, results of operations and cash flows;

a significant portion of our business depends on our ability to provide surety bonds and we may be unable to compete for or work on certain projects if we are not able to obtain the necessary surety bonds;

our bonding requirements may limit our ability to incur indebtedness;

inability to hire or retain key personnel could disrupt business;

our unionized workforce could adversely affect our operations;

our business is labor intensive and we may be unable to attract and retain qualified employees;

inability to perform our obligations under engineering, procurement and construction contracts may adversely affect our business;

we require subcontractors to assist us in providing certain services and we may be unable to retain the necessary subcontractors to complete certain projects;

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our business growth could outpace the capability of our internal infrastructure;

seasonal and other variations, including severe weather conditions, may cause significant fluctuations in our consolidated financial condition, results of operations and cash flows;

increases in the costs of certain materials and fuel could reduce our operating margins;

we could incur liquidated damages or other damages if we do not complete our projects in the time allotted under the applicable contract or we may be required to perform additional work if our services do not meet certain standards of quality;

the timing of new contracts may result in unpredictable fluctuations in our cash flow and profitability;

our failure to comply with environmental laws could result in significant liabilities;

opportunities within the governmental arena could lead to increased governmental regulation applicable to us;

if we fail to integrate future acquisitions successfully, our consolidated financial condition, results of operations and cash flows could be adversely affected;

our business may be affected by difficult work environments;

failure to establish and maintain effective internal control over financial reporting could have a material adverse effect on our business, our operating results and the value of our common stock; and

provisions in our organizational documents and under Delaware law could delay or prevent a change of control of our company, which could adversely affect the price of our common stock.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As of September 30, 2009, we were not parties to any derivative instruments. We did not use any material derivative financial instruments during the nine months ended September 30, 2008 and 2009, including trading or speculation on changes in interest rates, or commodity prices of materials used in our business.

We are subject to concentrations of credit risk related to our cash and cash equivalents and accounts receivable. Substantially all of our cash investments are managed by what we believe to be high credit quality financial institutions. Our primary cash investments include money market funds and short term certificates of deposit. Although we do not currently believe the principal amounts of these cash investments are subject to any material risk of loss, the recent volatility in the financial markets will likely continue to significantly impact the interest income we receive from these cash investments.

Additionally, we grant credit under normal payment terms, generally without collateral, to our customers, which include electric power companies, governmental entities, general contractors and builders, owners and managers of commercial and industrial properties located in the United States. Consequently, we are subject to potential credit risk related to changes in business and economic factors throughout the United States. However, we generally have certain statutory lien rights with respect to services provided. Under certain circumstances such as foreclosures or negotiated settlements, we may take title to the underlying assets in lieu of cash in settlement of receivables. We also perform ongoing internal credit risk assessments of our customers, as well as extensive due diligence on new customers. No customer accounted for more

than 10.8% and 11.2% of revenues for the nine months ended September 30, 2008 and 2009, respectively. Management believes that the terms and conditions contained in our contracts and our billing and collection policies are adequate to minimize the potential credit risk.

Borrowings under the Credit Agreement are based upon an interest rate that will vary depending upon the prime rate, the federal funds rate and LIBOR. If we borrow additional amounts under the Credit Agreement, the interest rate on those borrowings will also be variable. If the prime rate, federal

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funds rate or LIBOR rise, our interest payment obligations will increase and have a negative effect on our cash flow and financial condition. We currently do not maintain any hedging contracts that would limit our exposure to variable rates of interest. As of September 30, 2009, we had \$30 million of borrowings outstanding under the Credit Agreement. The Credit Agreement currently accrues annual interest at one-month LIBOR in effect at each month end plus a spread of 1.00%, based upon our current leverage ratio, as defined in the Credit Agreement. A 0.125% increase or decrease in the interest rate would have the effect of changing our interest expense by \$37,500 per year.

#### ITEM 4. CONTROLS AND PROCEDURES

## Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures designed to provide reasonable assurance that information required to be disclosed in the reports we file or submit pursuant to the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Management, together with our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e) and 15d-15(e)) as of the end of the period covered by this quarterly report on Form 10-Q. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective to provide reasonable assurance related to the matters stated in the above paragraph.

## Changes in Internal Control Over Financial Reporting

There have been no changes in our internal control over financial reporting during the third quarter ended September 30, 2009 that have materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.

## Limitations on the Effectiveness of Controls

Our management, including our Chief Executive Officer and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal control over financial reporting will detect or prevent all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

In 2005, one of our subsidiaries was convicted of a criminal misdemeanor for violation of certain OSHA safety regulations that occurred in 1999. The subsidiary was assessed and paid a fine of \$0.5 million and was sentenced to probation for a three-year period, which terminated on December 8, 2008. The subsidiary appealed the conviction and, on April 10, 2009, the Seventh Circuit Court of Appeals reversed the conviction and remanded the case for a new trial. On August 4, 2009, the U.S. Department of Justice notified our subsidiary that it would move to dismiss the case with prejudice. Following the subsequent dismissal of the case, the \$0.5 million fine, which was originally paid in 2005, was refunded to the subsidiary.

For further discussion regarding legal proceedings, please refer to Note 7. "Commitments and Contingencies Litigation and Other Legal Matters" in the accompanying Notes to Consolidated Financial Statements.

#### ITEM 1A. RISK FACTORS

An investment in our common stock involves various risks. When considering an investment in our company, you should carefully consider all of the risk factors discussed in Item 1A. "Risk Factors" in our 2008 Annual Report as well as any updates to risk factors as described below. These risks and uncertainties are not the only ones facing us and there may be additional matters that are not known to us or that we currently consider immaterial. All of these risks and uncertainties could adversely affect our business, consolidated financial condition or future results and, thus, the value of our common stock and any investment in our company.

## Our unionized workforce could adversely affect our operations.

As of September 30, 2009, approximately 93% of our field labor employees were covered by collective bargaining agreements. Although the majority of these agreements prohibit strikes and work stoppages, we cannot be certain that strikes or work stoppages will not occur in the future. Strikes or work stoppages would adversely impact our relationships with our customers and could have a material adverse effect on our consolidated financial condition, results of operations and cash flows.

Additionally, these collective bargaining agreements may require us to participate with other companies in various multi-employer pension plans. To the extent that we participate in any multi-employer pension plans that are underfunded, the Employee Retirement Income Security Act of 1974, as amended by the Multi-Employer Pension Plan Amendments Act of 1980, may subject us to substantial liabilities under those plans if we were to withdraw from them or if they were terminated. Furthermore, the Pension Protection Act of 2006 (the "PPA") imposes additional funding rules applicable to plan years beginning after 2007 for multi-employer pension plans that are classified as either "endangered", "seriously endangered" or "critical" status. For a plan that is classified as being in critical status, additional required employer contributions and/or employee benefit reductions could be applied going forward based on future union wages paid. As of September 30, 2009, we were not aware of any significant liabilities related to underfunded multi-employer pension plans.

During the nine months ended September 30, 2009, we have been informed that several of the multi-employer pension plans to which our subsidiaries contribute have been labeled with a "critical" or "endangered" status as defined by the PPA. Although we are not currently aware of any potential significant liabilities to us as a result of these plans being classified as being in critical status, future results could be impacted if we were to be subject to increased contributions under these plans.

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ITEM 2	2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS
Non	e.
ITEM 3	3. DEFAULTS UPON SENIOR SECURITIES
Non	e.
ITEM 4	4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
Non	e.
ITEM 5	5. OTHER INFORMATION
Non	
	6. EXHIBITS
	5. EAHIDITS
Nun	Aber Description 3.1 Restated Certificate of Incorporation (1)
	3.2 Amended and Restated By-Laws (2)
	31.1 Certification of Chief Executive Officer pursuant to SEC Rule 13a-14(a)/15d-14(a)
	31.2 Certification of Chief Financial Officer pursuant to SEC Rule 13a-14(a)/15d-14(a)
	32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. §1350
	32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. §1350
(1)	Incorporated by reference to the Company's Registration Statement on Form S-1, filed with the SEC on January 25, 2008.
(2)	Incorporated by reference to the Company's Registration Statement on Form S-1/A, filed with the SEC on May 13, 2008.
	incorporated by reference to the Company's Registration Statement on Form 5-1/A, then with the SEC on way 15, 2008.
	Filed herewith
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## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MYR GROUP INC. (Registrant)

November 9, 2009

/s/ MARCO A. MARTINEZ

Vice President, Chief Financial Officer and Treasurer

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