

Magyar Telekom Plc.  
Form 20-F  
June 27, 2007  
As filed with the Securities and Exchange Commission on June 27, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

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## Form 20-F

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2006

Commission file number 1-14720

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# MAGYAR TELEKOM TÁVKÖZLÉSI NYILVÁNOSAN MŰKÖDŐ RÉSZVÉNYTÁRSASÁG

(Exact Name of Registrant as Specified in Its Charter)

## MAGYAR TELEKOM TELECOMMUNICATIONS PUBLIC LIMITED COMPANY

(Translation of Registrant's Name Into English)

**Hungary**

(Jurisdiction of Incorporation or Organization)

**Budapest, 1013, Krisztina krt. 55, Hungary**

(Address of Principal Executive Offices)

Securities registered or to be registered pursuant to Section 12(b) of the Act

Title of each class	Name of each exchange on which registered
American Depositary Shares, each representing five Ordinary Shares	New York Stock Exchange
Ordinary Shares	New York Stock Exchange* Budapest Stock Exchange

Securities registered or to be registered pursuant to Section 12(g) of the Act: **N/A**

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act: **N/A**

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Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report:

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Ordinary Shares 1,042,768,215  
nominal value HUF 100 per share

(as of December 31, 2006)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

YES  NO

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

YES  NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark which financial statement item the registrant has elected to follow.

Item 17  Item 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

\* Not for trading, but only in connection with the registration of American Depositary Shares.

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**Certain Defined Terms and Conventions**

In this annual report the terms Magyar Telekom, the Group, the Company, we, us and our refer to Magyar Telekom Plc. and, if applicable, its direct and indirect subsidiaries as a group; the term Magyar Telekom Plc. refers to Magyar Telekom Plc. without its subsidiaries; the term DT refers to Deutsche Telekom AG. The term TMH refers to the mobile line of business of Magyar Telekom. T-Mobile Magyarország Távközlési Rt., our fully owned subsidiary, merged with Magyar Telekom Plc. on February 28, 2006. From March 1, 2006, Magyar Telekom is the legal successor of TMH.

In this annual report, the term Minister refers to the Minister heading the Ministry of Economy and Transport.

Totals in tables may be affected by rounding. Segment revenue and operating expense figures included in this annual report do not give effect to intersegment eliminations.

**Forward-looking Statements**

The Company may from time to time make written or oral forward-looking statements. Written forward-looking statements appear in documents the Company files with the Securities and Exchange Commission, including this annual report, reports to shareholders and other communications. The U.S. Private Securities Litigation Reform Act of 1995 contains a safe harbor for forward-looking statements. Actual results may differ materially from a forward-looking statement made by Magyar Telekom or on its behalf. Readers should also consider the information contained in Item 3, Key Information Risk Factors and Item 5, Operating and Financial Review and Prospects, as well as the information contained in the Company's periodic filings with the Securities and Exchange Commission for further discussion of the risks and uncertainties that may cause such differences to occur. The Company's forward-looking statements speak only as of the date they are made, and the Company does not have an obligation to update or revise them, whether as a result of new information, future events or otherwise.

**PART I**

**ITEM 1 IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISERS**

Not applicable.

**ITEM 2 OFFER STATISTICS AND EXPECTED TIMETABLE**

Not applicable.

**ITEM 3 KEY INFORMATION**

**SELECTED FINANCIAL DATA**



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This selected consolidated financial and statistical information should be read together with the consolidated financial statements, including the accompanying notes, included in this annual report. We derived these financial data from our consolidated financial statements as of and for the years ended December 31, 2002, 2003, 2004, 2005 and 2006 and the accompanying notes, which have been audited by PricewaterhouseCoopers Könyvvizsgáló és Gazdasági Tanácsadó Kft. ( PwC ). These consolidated financial data are qualified by reference to our consolidated financial statements and accompanying notes, which we have prepared in accordance with International Financial Reporting Standards ( IFRS ). IFRS differs from U.S. Generally Accepted Accounting Principles ( GAAP ). For a discussion of the principal differences between IFRS and U.S. GAAP as they relate to us, see Note 37 to the consolidated financial statements.

	<b>Year ended December 31,</b>					
	<b>2002</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2006</b>
	<b>HUF</b>	<b>HUF</b>	<b>HUF</b>	<b>HUF</b>	<b>HUF</b>	<b>U.S.\$(1)</b>
	<b>(in millions, except per share amounts)</b>					
<b>Consolidated Income Statement Data:</b>						
Amounts in accordance with IFRS						
Revenues(2)	590,585	607,252	596,792	615,054	671,196	3,503
Operating profit(3)	122,240	122,064	93,719	141,754	136,391	712
Net income	68,128	57,475	34,641	78,415	75,453	394
Operating profit per share(3)	117.76	117.60	90.30	136.46	131.10	0.68
Basic earnings per share(4)	65.66	55.38	33.38	75.49	72.53	0.38
Diluted earnings per share(4)	65.66	55.37	33.37	75.46	72.51	0.38
Amounts in accordance with U.S. GAAP						
Revenues(2)	592,294	610,946	602,953	620,208	675,564	3,526
Operating profit(3)	132,585	132,715	100,294	131,018	132,431	691
Net income	78,619	66,404	39,684	69,260	71,481	373
Operating profit per share(3)	127.73	127.86	96.63	126.12	127.30	0.66
Basic earnings per share(4)	75.77	63.98	38.23	66.67	68.71	0.36
Diluted earnings per share(4)	75.77	63.97	38.22	66.65	68.69	0.36
<b>Consolidated Balance Sheet Data:</b>						
Amounts in accordance with IFRS						
Total assets	1,077,451	1,058,837	1,029,568	1,082,948	1,131,595	5,905
Net assets as reported	575,580	630,384	576,664	597,694	593,167	3,095
Common stock	104,281	104,281	104,281	104,281	104,277	544
Total shareholders' equity as reported	516,144	560,110	516,567	527,567	526,039	2,745
Amounts in accordance with U.S. GAAP						
Total assets	1,099,634	1,090,308	1,070,601	1,115,991	1,160,629	6,057
Net assets	570,541	633,783	592,872	610,035	604,400	3,154
Total shareholders' equity	514,664	567,452	534,907	542,098	538,190	2,809

	Year ended December 31,				
	2002	2003	2004	2005	2006
<b>Other data:</b>					
Weighted average number of shares					
Basic	1,038	1,038	1,038	1,039	1,040
Diluted	1,038	1,038	1,038	1,039	1,041

(1) Translated into U.S. dollars at the official exchange rate of the National Bank of Hungary on December 31, 2006 of U.S. dollar 1.00 = HUF 191.62. These translations are unaudited and presented for convenience purposes only.

(2) In 2006, we reassessed our status in the provision of a number of value added services, where so far we accounted for revenue on a gross basis implying a principal status rather than an agent status in the provision of the service. A gross basis means that revenues included the full amount of fees collected from customers, and outpayments to related service providers were included in operating expenses. After analyzing the relationships with our subcontractors one by one, we have changed our judgment of the situation in some cases, and now we assess that in these cases we are more the selling agent of these products than the principal provider of the service, from an IFRS accounting point of view. This had a decreasing impact on the fixed line Value added, cable voice and other services revenues and the mobile Enhanced services revenues as well as on subcontractor payments in Other operating expenses - net. The change only meant netting between revenues and expenses; it had no impact on either operating profit or net income. We also restated 2004 and 2005 figures accordingly.

(3) In 2006, we changed our accounting policy to disclose Hungarian local business tax and innovation fee as income taxes since we have determined that these taxes have the characteristics of income taxes rather than operating expenses. In previous years, these taxes were included among operating expenses. This change in the disclosure of these taxes decreased our operating expenses and resulted in an equivalent increase in income taxes. The change had no impact on net income or equity. We also restated 2004 and 2005 figures accordingly.

(4) Basic earnings per share under IFRS and basic earnings per share under U.S. GAAP are calculated by dividing net income by the weighted average number of shares outstanding during each period.

#### Dividends

The following table sets forth the dividend per Magyar Telekom ordinary share for the years 2002, 2003, 2004, 2005 and 2006. The table shows the dividend amounts in Hungarian forints, together with U.S. dollar equivalents, for each of the years indicated.

Year	Dividend Paid Per Ordinary Share	
	HUF	U.S.\$(1)
2002	18	0.0799
2003	70	0.3367
2004	70	0.3883
2005	73	0.3418
2006	70	0.3653

(1) Translated into U.S. dollars at the official exchange rate of the National Bank of Hungary on December 31, 2006 of U.S. dollar 1.00 = 191.62; December 31, 2005 of U.S. dollar 1.00 = HUF 213.58; December 31, 2004 of U.S. dollar 1.00 = HUF 180.29; December 31, 2003 of U.S. dollar 1.00 = HUF 207.92 and on December 31, 2002 of U.S. dollar 1.00 = HUF 225.16.



**EXCHANGE RATE INFORMATION**

As used in this document, Hungarian forint or HUF mean the lawful currency of Hungary. EUR , euro or mean the single unified currency of the European Union. U.S. dollar, USD or \$ mean the lawful currency of the United States.

The National Bank of Hungary ( NBH ) quotes and publishes official exchange rates of the Hungarian forint for all major currencies based on prevailing market rates. Unless otherwise stated, conversion of Hungarian forint into U.S. dollars have been made at the rate of USD 1.00 to HUF 191.62, which was the official rate quoted and published on December 31, 2006.

The NBH as a policy intervenes in the foreign exchange market to stabilize the exchange rate of the Hungarian forint for the euro. On any given day, the market exchange rate of the Hungarian forint against euro may vary from the official rate of the NBH. Prior to May 4, 2001, the NBH had a policy of intervening in the foreign exchange market, if the market rate deviated more than 2.25 percent above or below the official rate. On May 4, 2001, the NBH announced that it had widened this intervention band to 15 percent above and below the official rate. The central parity is set at 282.36 HUF/EUR rate. This decision was taken as a step toward convergence with the European Union exchange rate regime and as a measure against inflation.

The following tables set forth, for the periods and dates indicated, the period-end, average, high and low official rates quoted and published by the NBH for Hungarian forint per U.S.\$1.00 and EUR1.00.

<b>Year</b>	<b>Exchange Rates</b>			
	<b>Period-End</b> <b>(amounts in HUF/U.S.\$)</b>	<b>Average(1)</b>	<b>High</b>	<b>Low</b>
2002	225.16	258.00	283.98	225.16
2003	207.92	224.44	237.63	206.61
2004	180.29	202.63	217.24	180.19
2005	213.58	199.66	217.54	180.58
2006	191.62	210.51	225.01	191.02
2006				
December	191.62	192.26	194.21	191.02
2007				
January	199.52	195.22	199.52	189.25
February	193.21	193.87	196.88	191.34
March	186.13	188.74	194.91	184.08
April	181.03	182.13	185.02	180.10
May	186.23	183.84	186.79	181.04

(1) The average of the exchange rates on each business day during the relevant period.

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Year	Exchange Rates			
	Period-End (amounts in HUF/EUR)	Average(1)	High	Low
2002	235.90	242.97	252.38	235.17
2003	262.23	253.51	272.03	234.69
2004	245.93	251.68	270.00	243.42
2005	252.73	248.05	255.93	241.42
2006	252.30	264.27	282.69	249.55
2006				
December	252.30	254.08	256.90	252.30
2007				
January	258.04	253.83	258.46	251.15
February	254.79	253.40	255.70	251.65
March	247.83	249.81	256.05	245.67
April	246.42	245.96	247.35	244.96
May	250.35	248.47	251.05	245.78

(1) The average of the exchange rates on each business day during the relevant period.

We will pay any cash dividends in Hungarian forints, and if you are a holder of American Depository Shares ( ADSs ) exchange rate fluctuations will affect the U.S. dollar amounts you will receive upon conversion of cash dividends on the shares represented by ADSs. Fluctuations in the exchange rate between the Hungarian forint and the U.S. dollar will also affect the prices of shares and ADSs.

## RISK FACTORS

Prior to making any investment decision, you should carefully consider the risks set forth below in addition to other information contained in this annual report. The risks described below are not the only risks we face. Additional risks not currently known to us or risks that we currently regard as immaterial also could have a material adverse effect on our financial condition or results of operations or the trading prices of our securities.

### **Our operations are subject to substantial government regulation, which can result in adverse consequences for our business and results of operations.**

The Electronic Communications Act of 2003 ( Electronic Communications Act ), which came into force in January 2004, was enacted by the Parliament to achieve harmonization of the telecommunications regulatory regime in Hungary with the New Regulatory Framework ( NRF ) of the European Union ( EU ) for electronic communications adopted in 2002, and to encourage further competition in the market. The NRF is currently under review in the EU; however, according to our expectations, the amended regulation will not affect business activities earlier than 2010.

Under the Electronic Communications Act, the National Communications Authority ( NCA ) was established to regulate the telecommunications industry. The primary responsibility of the NCA is to perform market analysis procedures, under which it defines relevant markets, or markets subject to the regulatory framework. The NCA analyzes such markets for the level of competition and, if it finds a lack of sufficient competition in such markets, identifies service providers with significant market power ( SMP ), and imposes appropriate regulatory obligations on such providers to encourage competition.

The NCA initiated the market analysis procedure on 17 out of 18 relevant markets identified in an applicable decree in 2004 and has reached its final findings on 16 of these markets. Under these findings, Magyar Telekom was found to have SMP on 12 of the 16 markets (i.e., markets 1-9 and 11-13) and TMH was found to have SMP on one market (i.e., market 16). As a result, the NCA imposed various obligations on Magyar Telekom and TMH with respect to these markets. See Item 4 Regulation and Pricing .

The Recommendation of the European Commission on relevant product and service markets within the electronic communications sector susceptible to *ex ante* regulation in accordance with Directive 2002/21/EC of the European Parliament and of the Council on a common regulatory framework for electronic communication networks and services (2003/311/EC) ( Recommendation ), the regulation on which the market analysis procedure of the NCA is based, is also under review by the EU. The new recommendation is expected to enter into force in 2007.

The new Communications Act which is affecting our Bulgarian subsidiary s, Orbitel s core business is on the agenda of the Bulgarian Parliament. The majority of changes proposed by Orbitel have been accepted by the relevant committee of the Parliament, but the changes are still to be approved by the Parliament. Any further changes proposed in the Communications Act by the members of the Parliament and any delay in the bylaws may negatively influence the business results of Orbitel.

In addition, our businesses in Macedonia and Montenegro are also subject to various regulatory developments.

We cannot fully anticipate the combined impact of these regulatory developments on our business and results of operations. Our business and results of operations may be adversely affected by these changes.

**Recent EU initiative on roaming charges in the mobile telecommunications sector could adversely affect our results of operation.**

On July 12, 2006 the European Commission proposed an EU regulation to reduce international roaming charges within the EU. The proposal for a regulation of the European Parliament and of the Council is dealing with the roaming on public mobile networks within the EU. The objective of this proposal is to amend the existing regulatory framework for electronic communications to provide the necessary legal basis for effective and timely action to bring about substantial reductions in the level of mobile roaming charges across the EU in a harmonized manner. The EU roaming regulation, as approved on May 23, 2007 by the European Parliament, will set a limit on the international wholesale mobile roaming charges among mobile operators and on international mobile roaming retail charges (Eurotariff). The maximum inter-operator tariff shall not exceed EUR 0.30 per minute, which will be further reduced in 2008 and 2009 to EUR 0.28 and EUR 0.26. The maximum retail charges of the Eurotariff, which a home provider may levy from its roaming customers, for calls made abroad shall not exceed EUR 0.49 per minute (to be further reduced to EUR 0.46 and EUR 0.43 in 2008 and 2009) and for calls received abroad shall not exceed EUR 0.24 per minute (to be further reduced to EUR 0.22 and EUR 0.19 in 2008 and 2009). The Council of the EU telecommunications ministers endorsed the EU roaming regulation on June 7, 2007. The EU roaming regulation will then become directly applicable in EU member states (and therefore not require further transposition into national law) following its publication, expected in June 2007. The EU roaming regulation will have significant consequences for TMH s revenues.

**We are subject to more intense competition due to the liberalization of the telecommunications sector.**

The Electronic Communications Act was enacted to facilitate further competition and encourage new entrants to the market. Although identities of such entrants are already known to some degrees, the scope of competition and any adverse effect on our results will depend on a variety of factors that we currently cannot assess with precision and are for the most part not within our control. Among such factors are business strategies and capabilities of new competitors, prevailing market conditions, as well as the

effectiveness of our efforts to prepare for new market conditions. Specific risks include loss of customers as a result of unbundled access to the local loop, loss of fixed line customers as a result of introducing naked ADSL and migration to lower priced Internet price plans as a result of speed upgrades.

In the mobile communications business, we already face intense competition. As all telecommunications markets have become increasingly saturated, the focus of competition is starting to shift from customer acquisition to retention. Significant customer defections could have an adverse effect on results of operations, and customer acquisition and retention expenses are substantial. Due to the increased level of competition, prices for mobile telephone services have been declining over the past several years and may continue to decline. An eventual entry of Mobile Virtual Network Operators ( MVNOs ) into the mobile telecommunications market would intensify the competition in Hungary. MVNOs are mobile operators that do not own their own spectrum or often network infrastructure, buy the use of the spectrum and network infrastructure from traditional mobile operators and provide mobile telecommunications services to consumers based on such purchased capacity. MVNOs will likely target the lower segment of the market and such development will likely increase price-based competition.

We also face intense competition in the market for Internet services, as well as in the data communications markets from other fixed line, mobile and cable television service providers.

In Macedonia, the exclusive rights of Makedonski Telekomunikacii AD ( Maktel ) to provide fixed line telecommunications services expired at the end of 2004 as a result of the market liberalization. Competition posed by new entrants may result in a downward pressure on Maktel's pricing, sales volume and profitability, which would have an adverse effect on our financial condition and results of operations. The Macedonian telecommunications regulator issued a third mobile license to Austrian Mobilkom in the first quarter of 2007, which is expected to intensify the competition in the Macedonian mobile market.

In Montenegro, the de facto exclusivity of Crnogorski Telekom in international voice traffic has come to an end as Promonte, the Montenegrin market leader in mobile telephony has acquired a license for international voice traffic valid from January 1, 2007. There are several public tenders ongoing in Montenegro that will have a significant long term effect on the telecommunications market. The Montenegrin Telecommunications Agency has announced a public tender for cable television services, and new cable television service providers may enter traditional telecommunications markets in 2007. The Montenegrin Telecommunications Agency has also announced a public tender for providing telecommunications services using World Interoperability for Microwave Access ( WiMAX ) technology. The outcome of this tender might further increase competition in Montenegro. Furthermore, in November 2006, the Montenegrin telecommunications regulator has issued a tender for two Third Generation ( 3G ) licenses as well as a tender for a mixed 2G-3G license for a third mobile operator. In the first quarter of 2007, T-Mobile Crna Gora and Promonte were awarded with one 3G licenses each and Telekom Serbia won the combined 2G-3G license. It is most likely, that the mobile operation of Crnogorski Telekom could face a significant decrease in its market share over the medium term.

Competition posed by potential new entrants may result in a downward pressure on Crnogorski Telekom's and T-Mobile Crna Gora's pricing, sales volume and profitability, which would have an adverse effect on our financial condition and results of operations.

**Our ability to sustain revenue growth will depend in part on our ability to increase traffic and offer value added and data services to our customers.**

We expect the number of our fixed access lines and rates for fixed and mobile telephone services to decrease as competition increases. Our ability to sustain revenue growth will therefore depend on our ability to increase the amount of traffic over existing fixed lines and to increase revenues from value added and data services. We also plan to grow our mobile subscriber base and our related lines of business, such as Internet and cable television, and expand our coverage area. We may not be able to sustain revenue



growth, if we are not able to offer attractive and affordable value added services in the future or if our customers do not purchase our services.

**We may be unable to adapt to technological changes in the telecommunications market.**

The telecommunications industry is characterized by rapidly changing technology with related changes in customer demands for new products and services at competitive prices. Technological developments are also shortening product life cycles and facilitating convergence of various segments of the increasingly global industry. Our future success will largely depend on our ability to anticipate, invest in and implement new technologies with the levels of service and prices that customers demand. Technological advances may also affect our level of earnings and financial condition by shortening the useful life of some of our assets.

The operation of our businesses depends in part upon the successful deployment of continually evolving mobile communications technologies, which requires significant capital expenditures. There can be no assurance that such technologies will be developed according to anticipated schedules, that they will perform according to expectations, or that they will achieve commercial acceptance. We may be required to make more capital expenditures than we currently expect if suppliers fail to meet anticipated schedules, performance of such technologies fall short of expectations, or commercial success is not achieved.

The effects of technological changes on our businesses cannot be predicted. In addition, it is impossible to predict with any certainty whether the technology selected by us will be the most economic, efficient or capable of attracting customer usage. There can be no assurance that we will be able to develop new products and services that will enable us to compete effectively.

TMH launched 3G-based services in Hungary in 2005 before any of its competitors. TMH is currently upgrading the network infrastructure to better provide the new generation of services. However, new alternative technologies and standards, e.g., Wireless Fidelity ( WiFi ), WiMAX, or Voice over Internet Protocol ( VoIP ), may keep consumers from choosing 3G-based services. We are not able to predict at the moment which of these competing technologies will be the most widely accepted platform, however we think that High Speed Downlink Packet Access ( HSDPA ) and High Speed Uplink Packet Access ( HSUPA ) enabled 3G network is the most likely candidate.

**Developments in the technology and telecommunications sectors have resulted and may result in impairments in the carrying value of certain of our assets.**

Developments in the technology and telecommunications sectors, including significant declines in stock prices, market capitalization and credit ratings of market participants may result in impairments of our tangible, intangible and financial assets. Future changes in these areas could lead to further impairments at any time. Recognition of impairment of tangible, intangible and financial assets could adversely affect our financial condition and results of operations and might lead to a drop in the trading price of our shares. We review on a regular basis the value of each of our subsidiaries and their assets. The value of goodwill is reviewed annually. In addition to our regular valuations, whenever we identify any indication (due to changes in the economic, regulatory, business or political environments) that goodwill, intangible assets or fixed assets may have been impaired, we consider the necessity of performing certain valuation tests which may result in an impairment charge.

**We depend on a limited number of suppliers for equipment and maintenance services.**

In each of our operating divisions, there are a limited number of suppliers for necessary equipment and maintenance services. The failure of these suppliers to meet our equipment and maintenance needs in a timely manner could have a significant effect on our revenues and market position. The construction and operation of our networks and the provision of our services and network infrastructure, especially mobile telecommunications services, are dependent on our ability to obtain adequate supplies of a number of key

items on a timely and cost-efficient basis. These include handsets and transmission, switching and other network equipment. Significant delays in obtaining such equipment and maintenance services could have a material adverse effect on our business and results of operations.

**Our business may be adversely affected by actual or perceived health risks associated with mobile communications technologies.**

Media reports have suggested that radio frequency emissions from mobile telephones are linked to medical conditions such as cancer. In addition, a number of consumer interest groups has requested investigations into claims that digital transmissions from handsets used in connection with digital mobile technologies pose health risks and cause interference with hearing aids and other medical devices. There can be no assurance that the findings of such studies will not have a material effect on our mobile business or will not lead to additional government regulations. Our ability to install new mobile telecommunications base stations and other infrastructure may also be adversely affected, and related costs may increase, due to regulations or consumer action in response to concerns over health risks and adverse effect on the value of properties adjacent to such facilities. The actual or perceived health risks of mobile communications devices could adversely affect mobile communications service providers, including us, through increased barriers to network development, reduced subscriber growth, reduced network usage per subscriber, threat of product liability lawsuits or reduced availability of external financing to the mobile communications industry.

**System failures could result in reduced user traffic and revenue and could harm our reputation.**

Our technology infrastructure (including our network infrastructure for fixed network services and mobile telecommunications services) is vulnerable to damage and interruption from information technology failures, power loss, floods, windstorms, fires, intentional wrongdoing and similar events. Unanticipated problems at our facilities, system failures, hardware or software failures or computer viruses could affect the quality of our services and cause service interruptions. Any of these occurrences could result in reduced user traffic and revenue and could harm our reputation.

**Loss of key personnel could weaken our business.**

Our operations are managed by a small number of directors and key executive officers. The loss of directors or key executive officers could significantly impede our financial, marketing and other plans. We believe that the growth and future success of our business will depend in large part on our continuing ability to attract and retain highly skilled and qualified personnel at all levels; however, the competition for qualified personnel in the telecommunications industry is intense. We can give no assurances that we will be able to hire or retain necessary personnel.

**Our independent registered public accounting firm identified two contracts for which it was unable to identify a proper business purpose. A subsequent independent investigation into these and other contracts revealed weaknesses in our internal controls, and we may not be able to remedy these weaknesses or prevent future weaknesses.**

In connection with their audit of our consolidated financial statements for the year ended December 31, 2005, PwC, our independent auditor, identified two consulting contracts entered into by two of our subsidiaries for which it was unable to identify a proper business purpose. A subsequent independent investigation, carried out by the law firm of White & Case under the supervision of our Audit Committee, and which is still ongoing, concluded that four consulting contracts were entered into by us and our subsidiaries without there being adequate documentation of a proper business purpose for them. The investigation was also impeded by the destruction by certain employees of documents relevant to these four contracts.

The independent investigators' Initial Report of Investigation further identified several contracts at our Macedonian subsidiary that could warrant further review. In February 2007, our Board of Directors determined that those contracts should be reviewed and expanded the scope of the independent investigation to cover these additional contracts and related transactions.

The independent investigation revealed certain weaknesses in our internal controls and procedures. Management has failed to sufficiently communicate the importance of integrity and ethical values. There were deficiencies in controls related to the validity and authorization of transactions in the mergers and acquisitions process and deficiencies in the design and effectiveness of controls related to the validity and authorization of expenditures in procurement process. Specifically, senior level managers entered into expenditures by circumventing existing controls and the independent investigation has been unable to determine definitely the purpose of the contracts, and it is possible that they may have been improper.

The investigation delayed the finalization of our 2005 financial statements and Maktel has still not filed its 2005 annual report. We have to date been fined HUF 13 million as a consequence of these delays and additional fines could be imposed in the future. At this juncture, the Company is unable to estimate either the amount of such additional fines or the costs, in general, it could incur in relation to the investigation. For further discussion of the independent legal investigation, its conclusions and the steps that we are taking to remedy our control deficiencies, see Item 15 Controls and Procedures.

Notwithstanding the steps we are taking to address these issues, we may not be successful in remedying these weaknesses or preventing future weaknesses. If we are unable to remedy these weaknesses, there is a risk that we may not be able to prevent or detect improper third-party contracts that could cause a material misstatement of our annual or interim consolidated financial statements. In addition any failure to implement new or improved internal controls, or resolve difficulties encountered with their implementation, could harm our operating results or cause us to fail to meet our reporting obligations and consequently subject us to regulatory fines. Inferior internal controls could also cause investors to lose confidence in our reported financial information, which could have a negative effect on the trading price of our shares and ADSs.

**Our share price may be volatile, and your ability to sell our shares may be adversely affected due to the relatively illiquid market for our shares and ADSs.**

The Hungarian equity market is relatively small and illiquid compared to major global markets. As a result of the limitations of the Hungarian equity market and the volatility of the telecommunications sector in general, the price of our shares and ADSs may be relatively volatile and you may have difficulty selling your shares in the event of unfavorable market conditions.

**The value of our investments, results of operations and financial condition could be adversely affected by economic developments in Hungary and other countries.**

Our business depends on general economic conditions in Hungary and abroad. There are many factors, which are outside of our control that influence global and regional economies. A cautious or negative business outlook may cause our customers to delay or cancel investment in information technology and telecommunications systems and services, which would adversely affect our revenues directly and, in turn, slow the development of new services and applications that could become future revenue sources.

Due to the substantial state budget deficit, the Hungarian government passed a stabilization package in June 2006. The stabilization program provides for significant tax hikes for both corporations and individuals, including the introduction of an additional income tax on high-income individuals, increases in corporate taxes and Value-Added Tax ( VAT ), and a new tax on healthcare contributions and other benefits. The stabilization program also introduces material energy price increases. We expect this

stabilization program could have the effect of increasing the Consumer Price Index ( CPI ) and decreasing GDP in 2007 and 2008 from the levels that might otherwise be attained without it. As an effect of any relative CPI increase and/or GDP decrease, disposable income may decrease accordingly in both the corporate and the residential segments. Any such decrease in disposable income could negatively affect spending on telecommunications, which could result in decreased revenues for Magyar Telekom. In addition, the measures introduced and to be introduced by the government negatively affect our employees' remuneration and may cause difficulties in the negotiations conducted with the trade unions. In order to meet our efficiency improvement targets, we will not be in the position to fully compensate the negative effects of the government measures suffered by our employees.

**Fluctuations in the currency exchange rate could have an adverse effect on our results of operations.**

We are subject to currency translation risks, mainly relating to the results of our Macedonian and Montenegrin operations. Devaluation of the Macedonian denar or appreciation of the Hungarian forint may exert a negative influence on Maktel's results that are converted into HUF. The conversion of Crnogorski Telekom's results into HUF depends on the value of the HUF against the EUR. This is mainly a reporting risk, but through the dividend payments it has direct financial (cashflow) effects on us as well.

**ITEM 4 INFORMATION ON THE COMPANY**

**ORGANIZATION**

Until May 6, 2005, the legal name of the Company was Magyar Távközlési Rt. and it operated under its commercial name, Matáv. On May 6, 2005, Magyar Távközlési Rt. was rebranded as Magyar Telekom Távközlési Rt. (Magyar Telekom Telecommunications Co. Ltd.) and its commercial name became Magyar Telekom Ltd. On March 1, 2006, Magyar Telekom changed its name to Magyar Telekom Távközlési Nyilvánosan Működő Rt. (Magyar Telekom Telecommunications Plc.).

Magyar Telekom is a limited liability stock corporation incorporated and operating under the laws of Hungary. Our shares are listed on the Budapest Stock Exchange, and our ADSs are listed on the New York Stock Exchange. Our headquarters are located at 55 Krisztina krt., 1013 Budapest, Hungary. Our telephone numbers are +36-1-458-0000 and +36-1-458-7000. Our agent for service of process in the United States is CT Corporation, 111 Eighth Avenue, New York, New York 10011, USA.

**HISTORY AND DEVELOPMENT**

Prior to 1990, the Hungarian national postal, telephone and telegraph authority, Magyar Posta, provided all public telephone services in Hungary. On January 1, 1990, the Hungarian government split Magyar Posta into three distinct entities based on the nature of their operations: postal services, telecommunications and broadcasting. The Hungarian government made Magyar Távközlési Vállalat, the predecessor to Matáv, responsible for telecommunications operations. This entity was transformed on December 31, 1991 into a stock corporation, Magyar Távközlési Rt., or Matáv, then wholly owned by the predecessor of Állami Privatizációs és Vagyonkezelő Rt. ( State Privatization and Holding Company or ÁPV ).

MagyarCom GmbH ( MagyarCom ), a holding company in which Deutsche Telekom and Ameritech Corporation ( Ameritech ) each held a 50 percent interest, was selected by the Minister in an international tender and subsequently purchased a 30.1 percent stake in Matáv for approximately U.S.\$ 875 million on December 22, 1993. ÁPV contributed U.S.\$ 400 million of the purchase price paid by MagyarCom to Matáv to provide it with capital to expand the telephone network.

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MagyarCom entered into a concession agreement with the Hungarian government on December 19, 1993. MagyarCom then assigned certain of its rights under the concession agreement to Matáv. On December 22, 1993, Matáv entered into a concession contract (the Concession Contract) with the Hungarian government, which gave us the exclusive right to provide domestic long distance and international public telephone services throughout Hungary and local public fixed line voice telephone services in 31 of 54 Local Primary Areas for a term of eight years ending on December 22, 2001. On May 24, 1994, we obtained the right to provide telephone services in an additional five Local Primary Areas for a term of eight years ending in May 2002.

On December 22, 1995, MagyarCom acquired from ÁPV an additional 37.2 percent interest for approximately U.S.\$ 852 million, raising its stake to 67.3 percent.

In connection with the Company's initial public offering in November 1997, both MagyarCom and ÁPV collectively sold 272,861,367 shares or 26.31 percent of then outstanding shares. In June 1999, ÁPV sold its remaining 5.75 percent stake in Matáv in a secondary offering.

On October 8, 1999, SBC Communications Inc. (SBC) completed its acquisition of Ameritech and thus gained control over Ameritech's 50 percent interest in MagyarCom.

On July 3, 2000, SBC sold its 50 percent ownership in MagyarCom to Deutsche Telekom, making Deutsche Telekom a 100 percent owner of MagyarCom.

On December 20, 2005, Magyar Telekom's Extraordinary General Meeting approved the decision on the merger of Magyar Telekom Plc. and TMH. The court registration of the merger took place on February 28, 2006. From March 1, 2006, Magyar Telekom is the legal successor of TMH. TMH continues its operations within Magyar Telekom under an independent brand and as an independent line of business.

On March 1, 2006, Magyar Telekom changed its name to Magyar Telekom Távközlési Nyilvánosan Működő Rt. (Magyar Telekom Telecommunications Public Limited Company) and its abbreviated name became Magyar Telekom Plc.

For the details on our principal acquisitions during the last three years, see Item 10 Material contracts.

In line with the Group's strategy of increasing its focus on service quality and operational efficiency, and taking into account the positive results from the merger of Magyar Telekom Plc. and T-Mobile Hungary, the Board of Directors proposed further integration steps within the Hungarian operations of the T-Com segment on May 25, 2007.

Emitel is a fully owned subsidiary of Magyar Telekom, offering telecommunication services in three regional service areas of South-Hungary. The company operated 72,000 lines at the end of March 2007. The increasing competition generates the need for further efficiency improvements which can be ensured through integrating the legal entity into Magyar Telekom. Following the integration, we aim to achieve increased efficiency through joint marketing, communication activities and customer relationship management, as well as simplifying the operating structure through eliminating overlaps in activities.

The activities of T-Online Hungary, also a fully owned subsidiary of Magyar Telekom, will be divided between the access business area and the content and portal area. The access business area includes internet access products such as ADSL, dial-up, cable Internet, as well as IPTV and VoIP services. Driven by the need to increase the focus on broadband services and the spread of integrated services, the Board of Directors proposed to integrate the Internet access area into the T-Com segment. The merger will allow service quality to be improved and facilitate broadband development thanks to the integrated customer service and customer relationship management, as well as ensuring increased organizational efficiency. The remaining business entity of T-Online will focus on media, content and other new business areas.

The Board proposal is subject to approval by the Extraordinary General Meeting of Magyar Telekom to be held on June 29, 2007, and the consent of the supreme bodies of the two subsidiaries. The merger process will be completed with registration by the Court of Registry. Following that, Magyar Telekom will be the legal successor of Emitel and the merged area of T-Online. As both companies are fully owned subsidiaries of Magyar Telekom, the planned steps do not require approval from the Hungarian Competition Authority.

Following the expansion of the T-Systems segment's service portfolio, particularly through the recent acquisitions of KFKI Group and T-Systems Hungary, the Company has reviewed the organizational structure of the segment. Since January 1, 2007 the T-Systems segment has consisted of three divisions: Infocom, IT Infrastructure and IT Applications. The latter two encompass the activities of the current six subsidiaries, divided according to their profiles and competencies. In order to increase the segment's transparency and improve sales efficiency, the number of subsidiaries will be reduced via legal integration into the two respective divisions, thus forming two individual legal entities. The legal procedures are expected to be completed by January 1, 2008. This move will enable us to focus more efficiently on strengthening our market leadership in the info-communications service market as well as repositioning our corporate market approach as a true IT/TC provider. Operational efficiency will also be improved through the elimination of overlapping activities.

## DESCRIPTION OF BUSINESS AND ITS SEGMENTS

We are the principal provider of fixed line telecommunications services in Hungary, with approximately 2.6 million fixed access lines as of December 31, 2006. We are also Hungary's largest mobile telecommunications services provider, with more than 4.4 million mobile subscribers (including users of prepaid cards) as of December 31, 2006. We hold a 100 percent interest in Stonebridge Communications AD, which controls Maktel, the sole fixed line telecommunications services provider and, through its subsidiary T-Mobile Macedonia, the leading mobile telecommunications operator in Macedonia. We also hold a 76.53 percent ownership in Crnogorski Telekom, the principal fixed line telecommunications services provider and, through its subsidiary T-Mobile Crna Gora, the second largest mobile telecommunications operator in Montenegro.

Our consolidated revenues were HUF 671,196 million (U.S.\$ 3,503 million), and our consolidated net income was HUF 75,453 million (U.S.\$ 394 million) in 2006.

We are a full-service telecommunications provider operating in two business segments:

*Fixed Line Telecommunications Services.* Our fixed line telecommunications services consist of local, long distance and international telephone as well as other telecommunications services, including leased line, data transmission, cable television and Internet services. We also provide corporate network services, system integration ( SI ) and information technology ( IT ) services, sell telecommunications equipment and offer network construction and maintenance services. We are the market leader for most of these services in Hungary.

The fixed line telecommunications service segment also includes three Macedonian companies. Stonebridge is a holding company through which Magyar Telekom controls Maktel. Telemacedonia is a management company through which Magyar Telekom provides management and consulting services to Maktel, T-Mobile Macedonia and Stonebridge. Maktel is Macedonia's leading fixed line telecommunications company. In addition, the fixed line telecommunications service segment also includes our Montenegrin subsidiary, Crnogorski Telekom. Crnogorski Telekom is the principal fixed line telecommunications service provider in Montenegro.

*Mobile Telecommunications Services.* Our mobile telecommunications business, TMH, is a leading provider of mobile telecommunications services in Hungary. TMH is one of three digital mobile services providers in Hungary. Since December 7, 2004, TMH also has rights to operate 3G, or Universal Mobile Telecommunications System ( UMTS ), mobile telecommunications services. Mobile telecommunications services have contributed significantly to our revenues.

The mobile telecommunications service segment also includes T-Mobile Macedonia, a leading mobile telecommunications services provider in Macedonia. T-Mobile Macedonia is a fully owned subsidiary of Maktel. In addition, the segment also includes T-Mobile Crna Gora, the second largest mobile telecommunications services provider in Montenegro, a fully owned subsidiary of Crnogorski Telekom.

## STRATEGY

Since becoming a listed company in 1997, we have maintained our leading positions in the domestic fixed line, mobile, Internet and data businesses. We have successfully expanded into international operations through selective acquisitions, and continuously produced solid results.

The telecommunications industry is undergoing a major change globally. We have observed several long-term trends which are changing the structure of the Hungarian telecommunications market. Key drivers of the long-term trends include changes in technology (i.e., IP-based broadband products and solutions, emerging wireless broadband technologies), customer requirements (i.e., mobility and ease of use, triple-play solutions), competition and regulation (i.e., low entry barriers, new business models).

To adapt to these changes in the market, we are now moving from the traditional traffic-based revenue structure to an access-based revenue structure, which will allow us to substitute declining traffic revenues with content, entertainment and bundled access revenues. In addition, we are seeking new revenue sources by entering into non-traditional converged telecommunications markets.

Accordingly, we have redefined the focus areas of our corporate strategies to better exploit our position as the only integrated telecommunications operator with a full range of services in Hungary and the region, as well as to ensure our long-term competitiveness. Our strategies are designed to enable us to exploit and develop our extended customer base, significantly improve efficiency and capture growth opportunities.

To ensure our continuing success, we have been operating under our Value Creation Program since mid-2004. We believe that the successful implementation of this Program is critical to capturing new growth opportunities as the telecommunications market rapidly develops in new directions.

In order to continue our transformation to become a cost-efficient integrated service company in an extended market of telecommunications and converged industries we have set our strategic priorities as follows:

### 1. Excellence

- *Service excellence* Provide best-in-class customer care, service delivery and provisioning to our customers in order to maintain our leadership on the market
- *Broadband push* Aggressively expand broadband relations, exploit multi-access cost-efficient broadband rollout and content service

### 2. Efficiency

- *Operational efficiency* Exploit efficiency improvement potential in current operations and processes to improve our competitiveness

- *Integrated operations* Capture maximum revenue and cost potential in integrated operations and leverage economies of scale and synergies in a converging market

3. Expansion & Acquisition

- *Content and media* Move towards content and media businesses to support traditional access services and build new revenue streams/exploit new revenue sources
- *System integration* Focus on complex service offering via managed services, system integration and outsourcing through consultancy-based sales to corporate customers
- *New services expansion* Capture potential growth opportunities on new converged market areas by extending our service portfolio
- *International acquisitions* Seek value-creating core acquisition targets in the South-East European region with appropriate scale and leverage our regional presence

We have developed a comprehensive market-oriented program designed to improve operational performance on Group-level and in every division. Our primary focus is on the following areas of business operations:

1. Excellence

- *Service Excellence* As a service company operating on a competitive market, one of our major strategic focuses has been to maximize customer satisfaction in all areas of operation. In order to achieve further improvement in customer service, we are now developing a Group-level customer value-based Customer Relationships Management ( CRM ) system. Throughout the past years of servicing our mobile division, TMH has used a state-of-the-art customer value management system to track and monitor the value of each customer. We are now in the process of extending this system to Group level. This will enable us to retain and target customer segments and sub-segments even more accurately. In addition, we aim to radically improve service delivery/provisioning capabilities as it is a vital component in increasing our competitiveness.
- *Broadband Push* In 2004, we nearly doubled Hungary's Asymmetrical Digital Subscriber Line ( ADSL ) access base to 200,000. In 2005 and 2006, we extended our ADSL customer base further to over 500,000. As the leading broadband provider in Hungary, we are committed to accelerating growth in country-wide broadband penetration. Ongoing promotions, a new differentiated product range and innovative broadband-specific content services are being developed to generate a strong increase in demand, while strategic pricing should allow optimal subscriber and profit growth. In November 2006, we launched Internet Protocol-based TV ( IPTV ) services; in early 2007, we doubled bandwidths on our network by utilizing ADSL2 technology and to further boost market development by introducing naked DSL services. Also, we believe different wireless broadband technologies will play an increasingly important role in the coming years. Applying the so-called multi-access (i.e., optimal combination of different wired and wireless broadband access technologies) approach provides the most cost-efficient means to expand broadband access base countrywide. Accordingly, leveraging first mover advantage on our newly built HSDPA capacities is one of TMH's primary strategic focuses on the fast growing wireless broadband market.

2. Efficiency

- *Operational Efficiency* We plan to improve our internal efficiency by prolonging the aggressive internal cost reduction program, which has been underway for several years. A set of specific operational efficiency targets has been set in place. Our initial 2006 goal to improve the





efficiency of our workforce by increasing the fixed lines (B-channel equivalent) per employee ratio to over 500 (a ratio that corresponds to the best practice in Western Europe) was already reached by the end of February 2006. We are committed to further simplification and improvement of processes and connected systems, accelerating decision making and therefore speeding up time-to-market. In addition to organizational measures and process improvement, we seek cost savings by leveraging our group-wide synergies in procurement.

- *Integrated Operations* Fixed-mobile convergence is fast developing in the telecommunications industry, particularly with respect to technology, customer needs, products/services and organizational structures. Telecommunications companies are heading towards further integration of fixed and mobile businesses driven primarily by the technological developments and the increasing customer demand for integrated services. We are expecting significant value generation through the gradual implementation of the integration by seizing additional revenues and optimizing operating and capital expenses. To ensure our competitiveness and our ability to create shareholder value in the long run, we decided to merge our mobile and fixed divisions effective March 2006.

The integration of our fixed and mobile businesses will particularly enhance our competitiveness in the following areas:

- Customer care and customer service (e.g., common chain of retail stores, one-stop shopping for corporate customers and marketing); unified T-Shop retail network was successfully set up in 2006;
- Back-office and supporting systems (e.g., common use of functional services, procurement synergies, unified supporting systems);
- Network infrastructure (e.g., unified IP-based backbone network, joint platform planning and development); and
- Products and value propositions (e.g., fixed-mobile bundled products, value added services based on broadband access and content).

Customers directly experience and benefit from the expansion of the service portfolio, easier access to products, and more competitive value propositions. Exploitation of the operational synergies, streamlined organizational structures and simplified processes will improve our corporate efficiency.

### 3. Expansion & Acquisition

Traditional telecommunications markets of our core operations imply limited top line growth potential, whereas surrounding convergent market areas such as mass media, transactional services, commerce and info-communications ( ICT ) services imply stable growth over long term. Leveraging our relationship advantage, extended distribution network and strong brand awareness, we are in a strong position to enter these new markets and increase our market share in the extended marketplace. We also see significant growth potential in expanding our core operations further in the South-East European region, where we have gained hands-on experience with a good track record.

- *Content and Media* content and innovative broadband-based services play a crucial role in further enhancing broadband market development. We aim to further advance and extend our presence in this market segment. Accordingly, in April 2006, we gained control of iWiW Kft., the leading Hungarian online social network currently registering over 2.1 million users. In May 2006, we acquired Adnetwork Kft., the leading domestic online advertisement network, to leverage the online advertisement potential of T-Online and partner web pages.

- *Systems Integration* the growth potential of traditional telecommunications services in the Hungarian corporate market is limited. IT services such as systems integration, managed network services, custom application development, IT outsourcing and consultancy services are becoming the new growth drivers in the corporate market. In line with changing customer demands we believe IT services will become the new gateway to sell integrated telecommunications services, and the winning telecommunications firms in the future Hungarian corporate market will be those that establish their credentials as trusted IT/telecommunications service partners. Therefore, to maintain sustainable competitiveness in the corporate sector, we have committed to further developing our IT competencies. Acquisitions are an important part of this program, as they offer the fastest means to build our position and improve our competency mix in the corporate IT/telecommunications market. As a major provider of SI/IT services in Hungary, the acquisition of KFKI Group in June 2006 was a major step towards this initiative. In April 2006, we acquired Dataplex, a major provider of ICT infrastructure outsourcing. Also, by acquiring additional two percent of T-Systems Hungary in January 2007, we are now the majority stakeholders of the company.
- *New Services Expansion* to further leverage our core assets we are continuously exploring emerging business possibilities on new converging markets through expanding our service portfolio. We are considering entering new market segments such as transactional services and commerce to generate new revenue streams in case a potential business opportunity is arising.
- *International Acquisitions* We acquired a 51.12 percent stake in Crnogorski Telekom from the government of Montenegro in March 2005. At the same time, we acquired an additional 21.92 percent of Crnogorski Telekom's shares from minority shareholders. As a result of a public offer, we acquired an additional 3.49 percent stake in Crnogorski Telekom, increasing our stake to 76.53 percent by May 24, 2005. In February 2006, we acquired a 100 percent stake in a Bulgarian alternative fixed line telecommunications and Internet services provider, Orbitel. Leveraging our hands-on experience and good track record in the region, we are committed to further strengthen and leverage our presence in the South-East European region. Accordingly, we are continuously seeking further value-creating acquisition and investment targets with even larger scale.

**OVERVIEW OF MAGYAR TELEKOM S REVENUES AND PRINCIPAL ACTIVITIES**

For the years ended December 31, 2004, 2005 and 2006, our total revenues by business segments were as follows:

	Year ended December 31,			Year ended
	2004	2005	2006	December 31,
	(in HUF millions)			2006/2005
				(% change)
<b>Revenues</b>				
Fixed line Hungary	298,707	284,985	292,193	2.5
Fixed line Foreign operations	45,693	57,983	68,953	18.9
Total	344,400	342,968	361,146	5.3
Less: intra-segment revenue	(1,271 )	(2,284 )	(3,569 )	56.3
Total revenue of Fixed line segment	343,129	340,684	357,577	5.0
Less: revenue from Mobile segment	(11,146 )	(11,478 )	(13,711 )	19.5
Fixed line revenue from external customers	331,983	329,206	343,866	4.5
Mobile Hungary	260,568	266,217	297,209	11.6
Mobile Foreign operations	33,734	42,693	52,399	22.7
Total	294,302	308,910	349,608	13.2
Less: intra-segment revenue	(58 )	(27 )	(42 )	55.6
Total revenue of Mobile segment	294,244	308,883	349,566	13.2
Less: revenue from Fixed line segment	(29,435 )	(23,035 )	(22,236 )	(3.5 )
Mobile revenue from external customers	264,809	285,848	327,330	14.5
Total revenue of the Group	596,792	615,054	671,196	9.1

Most of our revenues in 2004, 2005 and 2006 were derived from services provided within Hungary, except for the international fixed line and international mobile revenues, which were mainly derived from services provided in Macedonia in 2004, and in Macedonia and Montenegro in 2005 and 2006.

Our business is not materially affected by seasonal variations.

**FIXED LINE TELECOMMUNICATIONS SERVICES SEGMENT**

In 2006, our fixed line telecommunications services generated revenues of HUF 357,577 million before inter-segment eliminations. Fixed line telecommunications services consist of domestic and international services, Internet services, data transmission, SI/IT services, cable television, multimedia and telecommunications equipment sales, as well as construction, maintenance and other services.

The Hungarian fixed line operations include activities of Magyar Telekom in Hungary and South-Eastern Europe. Magyar Telekom provides international network and carrier services in South-Eastern Europe through Points of Presence ( PoPs ). Magyar Telekom entered the Romanian market in July 2004, the Bulgarian market in September 2004, and the Ukrainian market in August 2005 to offer various wholesale services. Capitalizing on our experience in these markets, we have entered into the retail market segment in Romania with a full service portfolio and intend to do so in Bulgaria and Ukraine as soon as the regulatory environment becomes favorable.

## Hungarian Fixed Line Operations

### *Domestic Services*

Revenues from domestic fixed line telephone services consist of:

- subscriptions, connections and other charges;
- outgoing domestic traffic revenues; and
- incoming domestic traffic revenues.

### *Products and Services*

*Local and Long Distance Telephone Services.* We provide local, domestic and international long distance telephone services to our fixed line subscribers and to fixed line subscribers in other Local Telecommunications Operator ( LTO ) areas.

*Public Switched Telephone Network ( PSTN ).* Due to the fierce competition and mobile substitution, the number of our PSTN lines decreased from 2,252,943 as of December 31, 2005 to 2,158,547 as of December 31, 2006.

*Integrated Services Digital Network ( ISDN ).* ISDN allows a single access line to be used simultaneously for a number of purposes, including voice, data, facsimile and video transmission. We offer both basic ISDN access lines with two channels and multiplex ISDN access lines with 30 channels. As of December 31, 2006, we had installed 171,995 ISDN access lines with two channels and 4,710 ISDN access lines with 30 channels, for a total of 485,290 ISDN channels. We intend to extend the life cycle of the ISDN product in the business segment by offering various discounts to our customers.

*Digifon Services.* At the end of 2005, our network was 100 percent digitalized, which enable us to provide value added services in our entire service area. We provide a number of value added services, such as call forwarding, call waiting, call conference and caller number identity to a significant number of our fixed line subscribers. These services help increase fixed line usage as they make busy signals and unanswered calls less common. We also offer bundled packages of digifon services, including Digifon Home, Digifon Business, Összhang and Visszhang. The most popular of these packages is the Összhang, which contains five services at a discount price. Összhang package had approximately 265,000 customers by the end of 2006.

*Shared Cost/Toll Free Numbers.* The reverse charged numbers ( blue and green ) are primarily used by business customers leveraging the service benefits in the course of their business operations. The customer base and the usage volume of this service are stable. In line with international regulations, we ensure the international availability of reverse charged numbers both from fixed line and mobile networks.

*Voice-mail.* We offer a voice-mail service including call return and call capture. We also offer voice-mail Short Message Service ( SMS ), which provides an SMS alert to the mobile handset of the customer each time he or she receives a voice-mail message. These services allow better usage of the network, provide convenience to our customers and decrease the ratio of uncompleted calls.

*Fixed SMS.* From a fixed line terminal, short text messages can be sent with an SMS-capable telephone and SMS termination is available for every subscriber. If the addressee does not have an SMS-capable telephone, the text message is converted and sent as a voice message. In December 2005, we launched a new platform for the fixed SMS service, resulting in higher service quality. From 2006, our clients are able to send fixed SMS to all domestic fixed and mobile operators network. In addition, the increasing number of SMS-capable telephone sets also contributed to

our revenue growth in 2006.

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*Private Branch Exchange ( PBX ) Services.* We offer PBX services through one of our subsidiaries, BCN Rendszerház Kft. ( BCN Kft. ). The vast majority of the leased equipment is digital and meets the demands of developing technologies such as ISDN and digitally enhanced cordless telecommunications.

*Directory Assistance.* We offer directory inquiry services. The domestic directory assistance database includes all fixed line and postpaid mobile subscribers data in Hungary. We offer a call completion option to subscribers, whereby calls may be connected automatically. We also offer increasingly popular Directory Assistance-Plus ( DA-Plus ) service. DA-Plus offers a wide range of information including Yellow Pages, residential classified advertisements, encyclopedia- and dictionary-based information, recipes, poems, as well as telephone numbers, postal, e-mail and website addresses without any quantity restrictions. The requested information may be provided verbally, by SMS, by e-mail or by fax. The fees for the service are based on per minute usage. We also offer a call completion option to the subscribers of DA-Plus.

#### *Subscribers*

The following table sets forth information regarding total fixed access lines and penetration rates in the service areas of Magyar Telekom Plc. and Emitel:

	<b>At December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
Number of fixed lines			
Residential lines	2,080,408	1,981,876	1,902,011
Business lines	263,889	248,955	236,019
Public payphones	27,818	22,112	20,517
<b>Total</b>	<b>2,372,115</b>	<b>2,252,943</b>	<b>2,158,547</b>
ISDN channels	530,250	500,696	485,290
<b>Total</b>	<b>2,902,365</b>	<b>2,753,639</b>	<b>2,643,837</b>
Lines installed per 100 residents in the service areas of Magyar Telekom Plc.	37.5	35.6	34.2
Digital exchange capacity as% of Magyar Telekom Plc. s total exchange capacity	92.9	100	100

Our domestic fixed line subscribers can be classified into two categories: residential customers and business customers, which include our customers in the public sector. As of December 31, 2006, 74 percent of our access lines was utilized by our residential customers and 25 percent by our business customers. The remaining one percent of access lines was used for public payphones.

The Hungarian government, through its various institutions and departments, constitutes our largest customer group. We develop separate service packages for each of these institutions and departments, as each of them generally has its own annual budget, particular telecommunications needs and responsibilities. From a strategic perspective, however, we consider the Hungarian government a single customer. We offer most of our largest customers, including the government, discounts for services we provide.

#### *Fees and Charges*

We charge fixed line subscribers a one-time connection fee, monthly subscription charges and call charges based on usage. A call charge contains two elements: a call set-up charge and a traffic charge measured in seconds based on the call s duration. In accordance with the Act LXXXVII of 1990 on Pricing (the Pricing Act ), as modified by the Electronic Communications Act, the Minister, together with the Minister of Finance, is responsible for establishing the maximum rates for universal services. We may, however, offer services at prices lower than those established by the Minister.

Our one-time connection fee and monthly subscription charges are different for residential and business customers. We do not, however, charge our business and residential customers different traffic charges if they use the same price plan.

In 2006, we increased the number of price plans to allow customers in different market segments to choose plans that best suit their calling patterns. These price plans also serve as a tool to maintain our customer base in the fully liberalized market as those customers who select us as the operator for every traffic direction (local, long distance and international) receive the highest discounts. In 2005, we introduced flat rate price plans that offer free unlimited calls to customers during a certain period of the day for an additional monthly fee.

As a result of the VAT reduction in January 2006, the consumer prices decreased. At the same time, we decreased the minute fees of the Felező price plan, thus we managed to create an even more attractive product. In May 2006, within the framework of our flat rate program, we introduced offers containing no time limitation on usage. During 2006, the fixed-mobile bundled offers proved to be successful customer retention tools. In November 2006, we developed a price plan with a monthly fee that can be fully offset by call charges. This product (Total price plan) proved to be very successful and generated more than 80,000 subscribers by December 31, 2006. By the end of 2006, Favorit and Felező price plans attracted the highest customer base, with 550,000 and 539,000 subscribers, respectively.

We target business customers attacked by the mobile substitution (especially fleet offers) with our business flat rate price plans, which are transparent and easy to budget. It is designed to retain fixed line traffic, to stop the increasing erosion, and to provide an opportunity for the reacquisition of traffic that we lost due to pre-selection. Customers of flat rate price plans can use our network for local, domestic, and long distance calls for a fixed monthly fee. We also offer flat rate price plans with options for mobile, international or LTO calls.

We introduced two products in our new business flat rate portfolio (Grátis 100, Grátis 500) as well as optional supplementary price plans for mobile and international flat rate calls. These plans proved to be successful tools for traffic retention in the business segment. At the end of 2006, we had 25,000 subscribers for the Grátis 500 and 12,000 subscribers for the Grátis 100 price plans.

#### *Public Telephones*

As of December 31, 2006, Magyar Telekom operated 20,517 public payphones. The call charges for calls from public payphones are at a premium to those charged to fixed line subscribers.

#### *International Telephone Services*

International telephone services consist of outgoing and incoming international calls, including voice and switched transit traffic through Hungary.

#### *Products and Services*

We provide international calling access to our fixed line subscribers and to subscribers of other local telephone operators and mobile service providers. Our Hungary Direct and Country Direct services permit customers to charge calls made from 50 foreign countries to their home phone numbers in Hungary.

International toll free service was launched in 1998. This service enables the caller to make international calls free of charge to and from 38 countries, while the subscriber of the toll free number is billed for these calls. Universal international toll free service was launched in 2003. This service enables the subscriber to be called free of charge from 22 foreign countries with the same telephone number.



In June 2000, we introduced the international prepaid calling card, *Barangoló*, which allows customers to make phone calls, including IP-based calls, in 40 countries. This service enables customers to make international calls from touch-tone payphones in Hungary and abroad.

#### *Fees and Charges*

The call charge for an international call consists of two elements: a call set-up charge and a traffic charge measured in seconds based on the call's duration. Although the published prices of our international rates did not change in 2006, the average per minute rates decreased as a result of discounts given in various optional price plans.

*Settlement Arrangements.* Under bilateral settlement arrangements, we pay other carriers for the use of their networks for outgoing international calls and receive payments from other carriers for the use of our network for incoming international calls. In Europe, such settlement arrangements fall under the general auspices of the International Telecommunications Union. Settlement payments are generally denominated in Special Drawing Rights (SDR), based on a currency basket in which U.S. dollars have the greatest weight. Due to the large exchange rate fluctuations of the SDR caused by the recent volatility of the U.S. dollars, we started to shift our accounting rate agreements to euro-based arrangements. Most new international carrier partners prefer to use the euro as a settlement currency.

#### *International Telecommunications Hub*

We believe that Hungary is geographically well positioned to serve as a telecommunications gateway between Eastern and Western Europe. We have two state-of-the-art international gateways as well as fiber optic cable connections serving 25 border crossings. These fiber optic cable connections use synchronous digital hierarchy transmission facilities and we have launched our own Dense Wavelength-Division Multiplexing (DWDM) backbone network. To increase the utilization of our transmission network, we offer attractive price schedules for dedicated transit services through Hungary. We are DT's partner in Delivery of Advanced Network Technology to Europe (DANTE), which provides transmission paths interconnecting Bucharest (2x622 Mbit/s) and Sofia (2x155 Mbit/s) to the European research and educational network, GEANT through their Budapest node.

We have X.25 links, which are used for packet switched data transmission with 83 international networks. We also have ISDN connections with 50 international networks.

To seize the opportunities presented by the liberalization of the telecommunications market in Romania, we established interconnection arrangements with major Romanian alternative service operators and network service providers to offer transit services to Western Europe. In addition, we use our own point of presence in Austria, which enables us to engage in telephone and Internet business with alternative telecommunications carriers located in Vienna. We provide Internet transit service to several Romanian and Bulgarian ISPs on our two IP PoPs in Romania and high-capacity international Internet transit service on our IP PoPs in Hungary to ISPs in Ukraine and Macedonia.

#### *Internet Services*

T-Online Hungary, our fully-owned ISP subsidiary, offers Internet services based on dial-up, ADSL technology as well as access through cable television, Wireless Local Area Network (WLAN) and leased lines to provide residential and business customers with narrowband or broadband Internet services at affordable prices.

In 2006, T-Online Hungary increased its subscriber base by 30 percent to 427,000. T-Online Hungary is the largest Internet service provider in Hungary with an estimated 39 percent market share based on the number of dial-up subscribers. The number of T-Online Hungary's broadband (ADSL, cable television,

WLAN and leased line) customers reached 395,599 as of December 31, 2006 compared to 247,597 a year earlier.

In 2006, the number of Internet users increased significantly. By the end of 2006, approximately 23 percent of Hungarian households were connected to the Internet compared to 19 percent at the end of 2005. T-Online Hungary is committed to accelerating Internet penetration growth and has invested a significant amount of resources to develop attractive and innovative content, such as T-Home TV.

In 2006, T-Online Hungary and Magyar Telekom Plc. introduced an IPTV service. IPTV allows broadcasts to be seen on a television set with a set-top-box over ADSL connection. The new product line offers various interactive contents, such as time-shift function, program-magazine on screen, recording onto the hard disc built in the set-top-box, video library and picture in picture. T-Home TV is available in six large cities in Hungary.

The joint product of T-Com (the residential Line of Business of Magyar Telekom) and T-Online Hungary, Klip offers VoIP services via broadband access. Users of Klip can initiate and receive calls for free via the Internet, to both fixed line and mobile networks. Klip users can also be called from T-Com's fixed network. The product, launched at the end of 2005, already had more than 58,000 registered users at the end of 2006.

*Magyar Telekom ADSL.* ADSL is a continuous, high-speed Internet access service based on the Asymmetric DSL technology. The service offers cost-efficient broadband Internet access together with telephone service over existing copper wires. We sell these services mainly on a wholesale basis to ISPs, which in turn resell the services to residential and small business customers. At the end of 2006, we had contractual relationships with 22 ISPs. In 2006, this service saw a significant growth with the number of ADSL connections reaching 512,810 by December 31, 2006 from 329,314 at December 31, 2005.

In 2006, we implemented an infrastructure expansion project. A large amount of investment was used for the roll-out of broadband Internet. As a result of these steps, over 150 additional settlements were connected to the service in 2006, exceeding 1,000 connected settlements by December 31, 2006.

*T-Com ADSL ( T-DSL ).* We offer voice and Internet bundles (T-DSL) for both residential and business customers. Residential T-DSL price plans contain telephone line with flat voice and a flat Internet access. Our objective is to expand the broadband Internet market aggressively. To support this goal, we launched a free service trial period (Try&Buy ADSL campaign) in 2006. After the free trial period, 49 percent of the customers subscribed for commercial ADSL.

*ADSL2+.* On June 1, 2006, we introduced a number of new commercial products based on ADSL2+ technology, providing two broadband packages to the ISP partners with a maximum download bit rate of 12 Mbit/s and 18 Mbit/s, a bit rate much higher than before. ADSL2+ packages were available in 791 settlements by December 31, 2006.

*T-Com HotSpot.* T-Com HotSpot is a wireless broadband Internet solution, based on the WiFi technology for public sites (i.e., hotels, conference centers and restaurants). The HotSpot payment methods include T-Com HotSpot prepaid card and subscription packages (HotSpot 180). The T-Com HotSpot service is also available for T-Online Hungary's Internet access subscribers, for whom the usage fee is paid through T-Online Hungary's Internet access monthly bill. Customers with a valid T-Mobile HotSpot access identification may also use the T-Com HotSpot service. The HotSpot service is also available online by bank card payment. At the end of 2006, there were 354 public HotSpot sites in operation (113 hotels, 17 T-Ponts and 224 others).

*T-Com Open Internet.* T-Com Open Internet is our dial-up Internet service. To use the service, customers do not need to sign a contract or register and no monthly fees need to be paid. The minute fee of the usage is paid on the telephone bill. The low fees, the ease of use and setup make this service an optimal choice for inexperienced Internet users. This dial-up service also provides for us a potential base for broadband migration. At the end of 2006, there were more than 60,000 customers using Open Internet.

#### ***Data Transmission and Related Services***

We are the principal provider of leased lines in Hungary.

Leased line service establishes a permanent connection for transmission of voice and data traffic between two geographically separate points (point-to-point connection) or between a point and several other points (point-to-multipoint connection). These points can be either all within Hungary or some in Hungary and others abroad.

We lease lines to other local telephone operators and mobile service providers, who use such lines as part of their networks. We also lease lines to providers of data services. In addition, we lease lines to multi-site business customers who use leased lines to transmit internal voice and data traffic.

We offer a broad variety of standard analog and digital lines for lease, including two-wire and four-wire analog lines and digital lines with capacities from 64 Kbit/s to 155 Mbit/s. We also offer high capacity customized digital lines to other telecommunications providers.

*Flex-Com.* We offer Flex-Com, domestic and international digital leased lines with managed back-up systems that are dedicated to data transmission. The number of Flex-Com connections decreased from 10,289 as of December 31, 2005 to 9,165 lines as of December 31, 2006. However, during the same period the aggregate sum of the bandwidths of the connections has increased by 11.3 percent from 3.46 Gbit/s to 3.85 Gbit/s, which led to higher revenues.

*High Speed Leased Line ( HSSL ).* The HSSL service provides permanent, digital, transparent, point-to-point leased line service between service access points ( SAPs ). The connections are established by a service provider according to the needs of its customers. Transmission rates provided by the HSSL service are 2, 34, 45, 140 and 155 Mbit/s. We increased our HSSL connections from 1,355 at December 31, 2005 to 2,493 by December 31, 2006.

As an addition to the HSSL portfolio, we offer a WDM technology-based premium service, Gigalink, which provides leased line service at a higher speed (622 Mbit/s) to business customers and to other service providers. For the Campus backbone network (a link between universities and academic institutions) we offer Gigalink service up to 10 Gbit/s speed.

*Datex-P.* We offer Datex-P, a packet-switched data transmission service based on the X.25 protocol. The service provides low to medium speed domestic switched data communications services with international connectivity to business customers. As a result of the proliferation of new technologies, growth in the number of subscribers has stopped. Between 2003 and 2005, our major objectives were to extend the lifecycle of the product, maintain profitability, optimize the network and reduce costs. In 2005, we assessed and commenced migration of customers to other data transmission services. In 2006, we introduced a flat rate price plan and widened the access option by Ethernet interface.

Our leased line customers pay a one-time connection fee based on the type of line leased. Monthly subscription charges vary with the type and length of lines leased and, in some cases, with the term of the lease. With the exception of leased lines required for connection with other networks, leased line charges are not subject to regulation. As part of the overall rebalancing of our rates, we have reduced our leased line charges in real terms over the last few years in response to competition, which partly offset the revenue increase generated by volume and bandwidth increases of the leased line services.



Data transmission and related services consist primarily of data transmission and network services for business customers, such as financial institutions and insurance companies, and, to a lesser extent, residential customers. The market for data transmission and related services in Hungary is highly competitive. We are the leading supplier of data transmission and related services in Hungary.

Our revenues from data transmission have grown significantly as a result of both the development of the Hungarian economy and our increasingly sophisticated services. We expect the market for these services to grow with the proliferation of personal computers and increasing consumer demand. We believe that the ability to offer new data products and services will be critical to competing effectively in the future, particularly with respect to business customers.

*Magyar Telekom DataLink.* In 2004, we launched a new data transmission product that offers technology independent data transmission between business customers' locations. The customer only needs to define three main parameters, bandwidth, Service Level Agreement ( SLA ) and interface. This service provides data connection below 2 Mbit/s, with X.21 or Ethernet interfaces. With the introduction of this service, we can better utilize our spare data transmission capacity.

*IP Connect.* IP Connect service, a complete solution for ISPs providing transport and access facilities to IP traffic, includes the provision of ports in the service area, required for the subscribers of ISPs to dial-in from analog or ISDN lines. The service also enables leased line access, and ensures that traffic will be forwarded to both domestic and international switches as well as to the domestic switch of a particular ISP. The domestic switch of the ISP is connected to our IP network via a leased line. To maintain our market share and competitive position, a new product offering, called Symmetrical Internet was introduced in 2003, which includes access and IP/Internet service. After the introduction of this new service, many of our customers switched from IP Connect to Symmetrical Internet.

*IP Complex Plus.* IP Complex Plus is an IP-based Virtual Private Network ( IP-VPN ) service. IP Complex Plus service is offered to retail and wholesale customers having multiple remote sites. This service enables them to establish secure data traffic between sites without the need of setting up point-to-point connections between two sites. The development of supplementary services, such as ISDN back-up, integrated voice/data, ADSL/Single-Pair High-Speed Digital Subscriber Line ( SHDSL ) access and dial-up access to IP-VPNs make this product more attractive to a growing number of business customers. In addition to the current function of integrated voice/data service, we provide number portability for our IP Complex Plus customers. Using this new service, customers can use their existing phone numbers within their private network as well. In 2007, we intend to extend our portfolio with new access technologies, which enable our customers to connect to the IP network with a speed up to 1 Gbit/s.

*International data products.* We provide signaling links for mobile operators to facilitate international roaming. We also sell international leased lines, including international managed leased lines, international ISDN, X.400, X.25 and telegraph services. The sales of international leased lines are steadily growing, partly due to the introduction of one-stop-shopping agreements, whereby customers can order from and pay for the service at one end-point of the connection, which eliminate the need to deal with multiple service providers. International Internet connectivity was enhanced in 2004 to provide services for Internet service providers. By the end of 2004, the capacity of international Internet connections reached 3 Gbit/s.

#### ***System Integration and Information Technology***

In June 2006, we acquired one of the leading Hungarian IT companies, KFKI Group with the aim of becoming the leading system integrator in Hungary and we increased our share in T-Systems Hungary to 51 percent on January 1, 2007. As a result of these acquisitions, IT equipment and IT services revenues will represent a significant part of our revenues in the coming years.

We were able to achieve significant increase in the sales of complex ICT solutions, outsourcing and managed services. In cooperation with business partners, we also sell the products and services of our subsidiaries (e.g., BCN, Integris, KFKI) and external market partners (e.g., Cisco) to our customers.

The most successful product was our Outsourcing Business Model. In 2006, we concluded several contracts to provide outsourcing services to our strategic customers (e.g., Budapest Bank, Inter-Európa Bank, Allianz, E.ON). In addition, we experienced high customer demand in the sales of IP telephony, complex solutions, flat rate price plans and bandwidth expansion. The set-up of low current systems and the sales of IT solutions also showed a significant increase. The most important project in this field related to the Electronic Government Backbone Network ( EKG ).

*E-Learning.* We provide e-learning solutions for employees or private individuals via Internet and private networks (LAN, Intranet, etc.). This service proved to be a cost efficient solution for both the training organization and the user.

*E-Municipality.* Our aim is to establish electronic governments that support information access, provide Internet-based public administration, create an open and transparent public sphere and support competitiveness through efficient village marketing. This solution includes both IT hardware and software elements as well as ICT applications combined with project management.

*Távszámla (Electronic Bill Presentment and Payment).* This service replaces the use of paper-based invoices, as it connects the invoice issuer and the invoice payer via Internet. The system includes the presentment and the payment solution for invoices. For all these functions, the users need only a PC with Internet access. After a successful registration, the invoices can be viewed and paid immediately. In addition to telephone, Internet, mobile and cable TV invoices issued by Magyar Telekom, Távszámla became available for E.ON customers in 2006.

*Public Administration e-Signature.* The Public Administration Procedure Act, which came into effect on November 1, 2005, provides the facility to use e-Signature (tax return submission, passport requests, etc.) and stipulates extra demand for the authentication services. In 2006, we improved our certified e-Signature service and introduced it to the government authority. NHH audited and assessed us as a certified authentication service provider from March 20, 2007.

*rEDInet.* This service allows editing of business documents electronically, quickly, accurately, remotely and with full security. The technology behind the Electronic Data Interchange ( EDI ) service is used worldwide. We also provide professional training and consultation services to the users of our rEDInet service. The rEDInet offers EDI service for the Hungarian Fast Moving Consumer Goods ( FMCG ) sector and for suppliers of European car factories. In recent years, the growth of the traditional EDI market has slowed down in terms of new participants, but the number and type of transferred messages are growing. Further growth will be realized with the introduction of e-invoice solutions and Internet-based services with lower costs. E-invoicing is supported by the approved regulation of EDI-based invoices. The Internet-based solution allows customers of the Small Office/Home Office ( SOHO ) and Small and Medium size Enterprises ( SME ) segment without IT background to become a member of the electronic trading community. For our customers and other service providers we introduced Virtual Private Network ( VPN ) access via Internet.

*Managed Services.* In 2006, we introduced the Managed Services portfolio with three pillars. Depending on the success of the current portfolio, we intend to develop the Managed Desktop as the fourth pillar.

- **Managed Voice.** The Managed Voice service provides a solution for turn-key VPN development and operation as well as voice traffic based on the data infrastructure of our partners. The service is based on the operation of a full infrastructure specifically created for this purpose, including integrated data and voice transmission via MultiProtocol Label Switching ( MPLS ) network to



forward IP-packet information and connections with public networks. In addition to using the Managed LAN service, this solution enables the comprehensive management of all network elements.

- **Managed LAN.** The Managed LAN service is a provisioning and support solution that manages data lines and the connected local networks. Within the framework of the solution we also provide local network infrastructure development and operation as well as continuous supervision with national coverage and proactive fault repair in order to help our customers in their network management related tasks.
- **Managed Security.** The Managed Security service includes the development and operation of the protection of IT infrastructure through local or centralized supervision. This service covers the Internet access and the related local networks comprehensive protection systems. It is able to guarantee continuous and undisturbed data communication, uninterrupted and authorized access and the enforcement of the corporate security policy and rules of operation.

### *Multimedia*

Our cable television ( CATV ) group consists of two entities providing various cable television services in Hungary. The larger entity is T-Kábel Hungary, which began providing cable television services on January 1, 1999.

Through network development and acquisitions, our CATV group significantly increased its number of cable television customers during the past years. We are the second largest cable television provider in Hungary with a market share of about 19 percent. The growth of subscribers has slowed down in the past two years. The CATV group had approximately 414,000 subscribers as of December 31, 2006 compared to approximately 404,000 a year earlier.

T-Kábel Hungary offers 45 analog television channels in three program packages and 17 radio stations in most of its networks. Premium digital television services are available in the product portfolio since December 2005. As of December 31, 2006 more than 13,000 packages were subscribed to from the 31 digital channels offered in 11 mini program packages. At the end of 2006, T-Kábel Hungary also launched digital simulcast of television channels of two of its three analog program packages in Budapest and in its vicinity.

Our CATV firms in cooperation with ISPs offer broadband Internet services. Partly due to the enlargement of the area with bidirectional data transmission network capability, the number of broadband Internet subscribers through our cable television networks substantially increased to approximately 63,000 on December 31, 2006 compared to 29,000 a year earlier. During 2006, T-Kábel Hungary more than doubled the number of its VoIP service (Kábeltel) customers to over 28,000 subscribers as of December 31, 2006.

T-Kábel Hungary's cable television activities benefit from our long-term relationship with the customers, our thorough market knowledge as well as our strong brand name, and further synergies have been mutually utilized. Our main goals in this area are to increase market share through acquisitions, to connect new customers in the existing service areas, to broaden the product portfolio, to improve the quality of and further extend the enhanced technical capabilities of the networks, to enlarge the coverage of triple-play offering capabilities and to increase Average Revenue per User ( ARPU ).



### ***Fixed Line Telecommunications Equipment Sales***

We distribute an extensive range of telecommunications equipment, from individual telephone sets to facsimile terminals, PBXs and complete network systems, through a network of customer service centers. In addition to stand-alone telephone-set sales, we offer various packages combining telephone sets with telephone lines and price plans.

We do not manufacture telecommunications equipment but resell and lease equipment manufactured by other companies.

The telecommunications equipment sector is highly competitive and characterized by rapid technological innovation. We believe that the supply and service of telecommunications equipment are integral element of a full service telecommunications provider and are necessary for the expansion of our customer base. In addition, these activities allow to ensure that technologically advanced equipment required for new services is available in Hungary.

### ***Other Revenues***

Other revenues include construction, maintenance, rental, wholesale infrastructure services and other miscellaneous revenues.

We construct fixed line telecommunications networks and offer network maintenance services to other telecommunications operators in Hungary. These construction and maintenance services are ancillary to the construction and maintenance of our networks.

Magyar RTL Televízió ZRt. ( M-RTL ) is a Hungarian television broadcast company, in which Magyar Telekom has a 25 percent effective share through a holding company, IKO-Telekom Média Holding ZRt. M-RTL is entitled to provide commercial television programs but not to engage in broadcast diffusion or distribution activities. M-RTL has a concession for a period of ten years with an option for a five-year extension. The Program Provision Agreement was signed on July 9, 1997, being the starting date of the license. On July 20, 2005, M-RTL has extended the license for an additional five years which will be effective from July 10, 2007. M-RTL operates a channel under a brand name, RTL KLUB.

Since its launch in 1997, RTL KLUB has rapidly established a strong position in Hungary's television market, being the market leader for the last six years. Market share among the targeted age 18-49 audience remained stable, 29 percent in 2006 compared to 31 percent in 2005 for the whole day and 34 percent in 2006 compared to 37 percent in 2005 for the prime-time (between 7 and 11 p.m.). M-RTL has successfully converted its leading audience result into television advertising market share.

RTL KLUB seeks to maintain and increase audience share through investing in local productions, as well as successful internationally licensed programs, and through its continued long-term relationships with major film distributors, including Warner Brothers, Fox, Buena Vista and Columbia. M-RTL is strategically concentrating on sport events, such as Formula One races, Paris-Dakar rally and boxing.

### **International Fixed Line Operations**

#### ***Macedonian Fixed Line Operations***

We fully own a Macedonian holding company, Stonebridge, which owns a 51 percent interest in Maktel. Magyar Telekom has commenced a liquidation procedure of Stonebridge in accordance with the relevant Macedonian laws. Once the process is complete, Magyar Telekom will directly own its shares in Maktel, thus simplifying the ownership structure.

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Maktel is the primary fixed line service provider in Macedonia. Its exclusive rights in fixed line telecommunications services expired in December 2004. These exclusive rights included local, national and international long distance public telephone services, VoIP services, leased line services and building and operating public telephone network services.

### *Subscribers*

The following table sets forth information regarding the total fixed access lines and penetration rates of Maktel:

	At December 31,		
	2004	2005	2006
Number of fixed lines			
Residential lines	524,722	467,559	430,082
Business lines	56,329	48,252	42,780
Public payphones	2,725	2,063	2,087
Total	583,776	517,874	474,979
ISDN channels	42,082	41,262	42,200
Total	625,858	559,136	517,149
Lines installed per 100 residents in the service areas of Maktel	29.0	26.0	23.9
Digital exchange capacity as% of Maktel's total exchange capacity	100	100	100

Maktel has a 94 percent market share in the Macedonian Internet market. The number of Internet subscribers is gradually increasing. Maktel provides Internet access via the public switched telephone network, leased lines and ADSL. By the end of 2006, Maktel had 125,699 Internet customers, including 16,462 ADSL connections compared to 91,865 Internet customers, including 7,798 ADSL connections at the end of 2005.

Historically Maktel, like government-owned operators in other countries, maintained relatively low domestic charges and high rates for international calls. Since November 1999, however, Maktel has been gradually rebalancing its rates. International rates are expected to decrease further, bringing them in line with the EU standards. Local rates and basic access charges are expected to increase.

### *Montenegrin Fixed Line Operations*

Following a successful privatization tender, between March and May 2005, Magyar Telekom obtained a 76.53 percent interest in Crnogorski Telekom.

For details on the Crnogorski Telekom acquisition, see Item 10 Material contracts .

Crnogorski Telekom is the principal fixed line service provider in Montenegro. Its exclusive rights in fixed line telecommunications services expired in December 2003. Crnogorski Telekom provides local, national and international services, in addition to a wide range of telecommunications services involving leased line circuits, data networks, telex and telegraph services.

For the past three years, Crnogorski Telekom's major operational goals were to digitalize the fixed line network and to increase the number of subscribers and access to broadband services. The digitalization rate reached nearly 100 percent by the end of 2006.

## Edgar Filing: Magyar Telekom Plc. - Form 20-F

On June 26, 2006 the Shareholders Assembly of Telekom Montenegro approved the proposal of the Board of Directors to adopt the T brand in the Montenegrin market. On September 26, 2006, the fixed line operations became T-Com Crna Gora ( T-Com CG ) and the mobile business changed its name to T-Mobile Crna Gora ( T-Mobile CG ), while the fixed line parent company and the group was renamed to Crnogorski Telekom.

### *Subscribers*

The following table summarizes key operational information of Crnogorski Telekom:

	At December 31,		
	2004	2005	2006
<b>Number of fixed lines</b>			
Analog lines	n.a.	175,122	173,248
ISDN channels	n.a.	18,750	21,288
Total	n.a.	193,872	194,536
Lines installed per 100 residents in the service areas of Crnogorski Telekom	n.a.	31.2	31.4
Digital exchange capacity as% of Crnogorski Telekom s total exchange capacity	n.a.	99.9	99.9

Through its wholly-owned subsidiary, Internet Crna Gora, Crnogorski Telekom has a 98 percent market share in the Montenegrin Internet market. Internet Crna Gora, in cooperation with Crnogorski Telekom, is the sole provider of ADSL in Montenegro. The time spent on dial-up Internet shows erosion, due to ADSL substitution and increase in dial-up tariffs in January 2006, while the number of active customers is stable. Internet access is provided via the public switched telephone network, leased lines and ADSL. Crnogorski Telekom group had 25,669 active dial-up Internet customers by the end of 2006. Crnogorski Telekom increased the number of ADSL customers from 1,085 at the end of 2005 to 6,639 at the end of 2006.

Similarly to other fixed line service providers before privatization, Crnogorski Telekom maintained relatively low domestic charges and high charges for international calls. In December 2004, Crnogorski Telekom made the first rebalancing step according to the rebalancing roadmap adopted by the Montenegrin Agency of Telecommunications. International charges are expected to decrease further while local charges and basic access charges are expected to increase.

In order to improve efficiency, in June 2005, Crnogorski Telekom offered severance packages for employees leaving voluntarily with the goal of reducing Crnogorski Telekom work force by approximately 250. This program was successfully completed by the year-end significantly reducing Crnogorski Telekom s labor costs. By the end of 2006, Crnogorski Telekom set up a technological surplus program which identified approximately further 270 employees to be made redundant in 2007. The program was agreed upon with the trade unions of Crnogorski Telekom.

### **MOBILE TELECOMMUNICATIONS SERVICES SEGMENT**

Our mobile telecommunications services generated revenues of HUF 349,566 million in 2006 before inter-segment eliminations.

## Hungarian Mobile Operations

We provided mobile telecommunications services in Hungary through our wholly-owned subsidiary, TMH (previously: Westel Mobil Távközlési Rt., Westel ) prior to the merger of Magyar Telekom and TMH, which is described below.

As of December 31, 2006, TMH accounted for an estimated 44.5 percent of the total Hungarian mobile market in terms of subscribers based on the number of active Subscriber Identity Module ( SIM ) cards. The penetration rate of mobile telephone services in Hungary increased from 86.4 percent at December 31, 2004 to 99.0 percent at December 31, 2006.

On October 6, 2005, in line with Magyar Telekom's medium-term strategy announced in 2004, Magyar Telekom's Board of Directors made a proposal for the merger of Magyar Telekom and TMH. On December 20, 2005, Magyar Telekom's Extraordinary General Meeting approved the decision on the merger of the two companies.

The court registration of the merger took place on February 28, 2006. From March 1, 2006, Magyar Telekom is the legal successor of TMH. TMH continues its operations within Magyar Telekom under an independent brand and as an independent business segment.

In 2006, TMH was the first mobile operator in Hungary to launch HSDPA service. TMH also launched new data products, like web n walk and mobile Internet-based on HSDPA. TMH reached 30.3 percent HSDPA coverage based on population, which is a quite significant achievement in this short period.

In October 2005, the Hungarian government selected the consortium of Magyar Telekom Plc. and TMH to build and operate the nation-wide EDR (Hungarian abbreviation for Unified Digital Radio Network) system in Hungary. For this purpose, Magyar Telekom established a new subsidiary, Professzionális Mobilrádió Zrt. ( Pro-M Zrt. ) in December 2005.

EDR is a 380-400 MHz band nation-wide Professional Mobile Radio ( PMR ) network used by public safety and security agencies in Hungary. The main users of EDR are police and fire departments and ambulance agencies. The high-quality EDR network replaces the analog radios currently used by these agencies.

The consortium was able to offer favorable terms mainly due to its existing radio and fixed line infrastructure, on which the EDR network is based. The EDR service utilizes the Terrestrial Trunked Radio ( TETRA ) technology, which is a global standard for Public Safety and Security mobile radio communication, defined and approved by the European Telecommunications Standards Institute ( ETSI ) as the official European Standard for digital Professional Mobile Radio.

The roll-out of EDR has started in 2006. Under the terms of the agreement the government will pay us annual payments of HUF 9.3 billion starting in 2007 for nine years.

In 2006, TMH continued to enhance its non-voice service portfolio, introduced several new products, increased the penetration and usage of the existing products and extended the access of some of its domestic products abroad:

- International roaming service was available for TMH subscribers on 373 networks in 173 countries as of December 31, 2006, of which 164 networks in 89 countries were available for prepaid customers. At the end of 2006, customers could use 161 General Packet Radio Service ( GPRS ) networks in 86 countries.
- In line with the increase in the number of MMS-capable handsets in the market, TMH experienced a boost in MMS penetration and traffic. The number of mobile-originated MMSs in 2006 was 20.2 percent higher than in 2005.

- TMH started to sell laptops with data cards in the second half of 2006, which boosted data revenue and traffic. TMH reached 20.8 percent of its postpaid customer base with data service and expects further increase in data penetration and traffic. Packet switched traffic was four times larger than in 2005.
- In 2006, TMH launched WLAN service (Internet Fix) in 120 small settlements where there is no or not sufficient broadband coverage. The international WLAN roaming service became available in seven European countries and additionally in T-Mobile US mobile network for TMH's subscribers in 2006.
- TMH widened its digital contents on t-zones WAP, web and 3G portal. TMH's t-zones WAP portal offers news, chat and downloadable content (e.g., logos, ring-tones, Java games). The popularity of this portal grew continuously during 2006 and the daily average number of visitors reached 45,000 to 50,000. TMH's special t-zones portal for 3G customers contains mainly multimedia contents, such as on-line streaming, music and traffic monitors. News, sports, weather and other contents are available via InfoSMS and InfoMMS as well.
- Premium-rate SMS and premium voice traffic were substantial in 2006. TMH is able to provide premium-rate services voice and SMS on the same number, which is a competitive advantage in this field.
- The web n walk service ensures the access to the Internet on mobile phones for TMH postpaid customers from June 1, 2006. In addition to Internet browsing, customers have the opportunity to download wide range of contents, such as Java games, ring tones, videos and to enjoy Mobile TV service.
- In 2006, TMH significantly widened the range of products that can be purchased by WAP or SMS. Using mobile purchase service, customers can buy various products and services offered by TMH and third-party vendors. We experienced a strong growth in sales of products such as parking tickets, lottery and highway fees. We believe that mobile purchasing has a great potential for further growth.
- For corporate customers TMH offers a full range of telecommunications solutions. In 2006, the total corporate non-voice revenue was 25 percent higher than in 2005. The most successful services are Corporate LAN Access and Bulk SMS in the corporate segment.
- Electronic top-up services are available at many Automatic Teller Machines ( ATMs ), petrol stations, Internet-banks, Telebanks and Mobilbank. In 2006, the number of electronic top-up outlets increased significantly. The share of electronic top-up increased, reaching 60 percent by the end of 2006.

*Subscribers.* The number of TMH subscribers has been growing over the past three years. The table below sets forth information concerning the number of TMH subscribers at the dates indicated:

	At December 31,		
	2004	2005	2006
Number of subscribers			
Postpaid subscribers	1,163,483	1,323,814	1,545,115
Prepaid subscribers	2,868,562	2,870,041	2,886,021
Total subscribers	4,032,045	4,193,855	4,431,136
Average monthly Minutes of Use ( MOU ) per subscriber	115	127	142
Churn ratio (%)			
Postpaid subscribers	11.9	10.4	9.9
Prepaid subscribers	17.4	22.0	21.9
Total subscribers	15.9	18.5	17.9
Average monthly Revenue per User in HUF			
Postpaid subscribers	11,712	10,838	9,849
Prepaid subscribers	2,352	2,239	2,300
Total subscribers	4,892	4,832	4,800
Mobile penetration in Hungary (%)	86.4	92.4	99.0
TMH s market share (%)	46.2	45.0	44.5

The increase in the number of TMH subscribers since December 31, 2004 is attributable to a number of factors, including the expansion of mobile broadband services. Though the market is slowly reaching a saturation level, in 2006 total growth rate exceeded previous year s results due to significant growth in the postpaid segment.

According to NCA, as of December 31, 2006, TMH had a 44.5 percent market share of the mobile services market in Hungary in terms of subscriber base.

*Traffic.* TMH s average traffic per subscriber is comparable to other European countries and was at a blended level of 142 minutes in 2006. Average traffic per subscriber has increased over 2005 as a result of successful tariff plans targeting both postpaid and prepaid segment.

*Rates.* Since January 1998, mobile subscriber rates have been deregulated, and carriers have had the freedom to set the level of fee components (i.e., connection fee, subscription charge and traffic charges).

TMH charges subscribers a one-time connection fee, monthly subscription charges, event charges and time-based traffic charges. Customers using prepaid cards do not pay monthly subscription charges (but in case of some price plans monthly recurring fees do exist). TMH does not charge subscribers for incoming calls, other than calls received while roaming. TMH receives payments from other telecommunications service providers for terminating calls on its network. TMH maintained the widest range of price plans and successfully introduced additional plans in 2006 to acquire new subscribers and develop loyalty.

TMH faced intense price-based competition in 2006. Competitors waged various campaigns, including introduction of new price plans and products, to win over TMH s subscribers. TMH responded to the competitors with its own new tariff initiatives across all of the subscriber segments.

## International Mobile Operations

### *Macedonian Mobile Operations*

On February 28, 2006 the Shareholders Assembly of Mobimak approved the rebranding of Mobimak to T-Mobile Macedonia AD Skopje. The rebranding was completed in September 2006.

Our Macedonian mobile services provider, T-Mobile Macedonia, experienced significant growth in 2006.

T-Mobile Macedonia is the leading mobile operator in Macedonia, dedicated to providing up-to-date technologies and advanced service offerings, commensurate to the highest technological and service standard of the T-Mobile group.

By the end of 2006, T-Mobile Macedonia had expanded its customer base from 877,142 at the end of 2005 to 944,530, despite the competitive market environment. The principal activities of T-Mobile Macedonia's operations are digital mobile telephone services based on the GSM technology and non-voice services such as SMS, MMS and GPRS. T-Mobile Macedonia also provides GSM phase2+ data and facsimile transmission services, mobile Internet and a number of other content services. The Macedonian market is very price sensitive. We offer various promotions and incentives to encourage use of our services.

The number of T-Mobile Macedonia customers has grown significantly over the past three years. The table below sets forth information concerning the number of T-Mobile Macedonia subscribers at the dates indicated:

	At December 31,		
	2004	2005	2006
Number of subscribers			
Postpaid subscribers	118,862	139,367	177,311
Prepaid subscribers	633,600	737,775	767,219
Total subscribers	752,462	877,142	944,530
Average monthly Minutes of Use per subscriber	66	63	72
Average monthly Revenue per User in HUF	3,804	3,065	3,206
Mobile penetration in Macedonia (%)	48.1	61.3	68.2
T-Mobile Macedonia's market share (%)	76.3	69.2	66.7

The increase in the number of T-Mobile Macedonia subscribers in the last three years is attributable to a number of factors, including reductions in handset prices and call charges in real terms, successful marketing campaigns and the introduction of installment purchase plans.

As of December 31, 2006, T-Mobile Macedonia had a 66.7 percent market share in the Macedonian mobile telecommunications market in terms of subscribers. The mobile penetration rate is still growing, though at a smaller extent than in 2005.

T-Mobile Macedonia's business is affected by seasonal factors, with a general increase in roaming revenues during the third calendar quarter of each year due to the summer holidays and increased sales of products and services during the fourth quarter due to Christmas purchases.

### *Montenegrin Mobile Operations*

Following the shareholders' decision on introducing the T-brands in Montenegro, on September 26, 2006, Monet changed its name to T-Mobile Crna Gora and markets its services under the brand T-Mobile.

Our Montenegrin mobile services provider, T-Mobile Crna Gora, experienced significant growth in 2006.

T-Mobile Crna Gora is the second largest mobile operator in Montenegro in terms of number of subscribers. Since its inception in 2000, it has dedicated itself to offering innovative and advanced services to the Montenegrin market and has been experiencing dynamic growth.

The main activities of T-Mobile Crna Gora's operations are digital mobile telephone services based on the GSM technology and non-voice services, such as SMS, MMS and GPRS. T-Mobile Crna Gora actively employs various promotions and incentives to encourage use of its services. In 2006, T-Mobile Crna Gora made significant investments in its network and core systems to ensure sufficient capacity, maintain competitive service level, as well as to extend its service portfolio. In addition to a variety of service packages, T-Mobile Crna Gora offers WAP, MMS, content SMS and premium-rate SMS services. After the commercial introduction of GPRS in 2004, T-Mobile Crna Gora continued the expansion of its services by launching EDGE in 2005.

The table below summarizes the key operational statistical figures of T-Mobile Crna Gora:

	At December 31,		
	2004	2005	2006
Number of subscribers			
Postpaid subscribers	n.a.	31,212	48,252
Prepaid subscribers	n.a.	176,882	283,364
Total subscribers	n.a.	208,094	331,616
Average monthly Minutes of Use per subscriber	n.a.	127	127
Average monthly Revenue per User in HUF	n.a.	3,745	3,858
Mobile penetration in Montenegro (%)	n.a.	78.6	129.8
T-Mobile Crna Gora's market share (%)	n.a.	42.7	41.2

T-Mobile Crna Gora's operations, customer base and revenues are significantly affected by seasonal factors. In summer, there is a significant subscriber and revenue growth attributable to tourists who visit the Montenegrin seaside. In 2006, the penetration level in the summer season reached almost 110 percent, as many tourists purchased prepaid cards, and these seasonal subscribers churned out in the fourth quarter. In 2006, this drop in customer base in the last quarter was mitigated by the change of prepaid offer by T-Mobile Crna Gora in October 2006. In order to meet the competitor's offer, prepaid voucher lifecycles (i.e. access to the service) were extended from the earlier three months to 11 months.

In November 2006, the Agency of Telecommunications launched a 3G tender for the Montenegrin mobile market for service licenses to be distributed in the first quarter of 2007. T-Mobile Crna Gora won one of the licenses.

## MARKETING AND DISTRIBUTION

### Hungarian Fixed Line Operations

One year after the rebranding, our main strategic objectives focused on the development of customer relationship, the enhancement of the customer experience, the revenue maximization, the expansion of the number of broadband accesses as well as the start of mobile integration.

In the Hungarian fixed line segment competition became fiercer and the range of services became significantly wider in 2006. The CATV providers expanded their operations, for example by introducing triple-play services. In addition, fixed line competitors offered local loop unbundling and number porting



services. Due to these factors and mobile substitution, the number of Magyar Telekom's fixed access lines decreased by 4.0 percent by December 31, 2006, compared to a year earlier.

We consider the retention of the fixed line user base and the decrease of the customer churn to be one of our key objectives. We intend to prevent line churn with active and preventive measures, including favorable offers and targeted customer contact. In addition, we further intensify our access line sales activities. In 2006, we significantly increased our broadband customer base.

In 2006, the MOU of our residential customers increased by 15.6 percent, driven primarily by our price plans offering unlimited calls for a fixed monthly fee. The number of our flat rate customers grew significantly in 2006 and reached 630,000 by the end of the year.

In 2006, we continued to expand the selection of price plans available with pre-selection on the service areas of other fixed line service providers. In line with our strategic objectives, the portfolio of our pre-selection price plans was broadened and customers were gradually migrated from the call-by-call price plans to pre-selection schemes. As a result of the new offers and our intensive sales activity, almost 134,000 users on the service area of our competitors registered to use our services by the end of 2006.

In 2006, we continuously worked on integrating our services with TMH products to make them available from one place, in one package and at the lowest possible rates.

In 2006, our retail stores were gradually converted into integrated T-Ponts, where both fixed line and mobile services are available. The development of a unified T-Pont shop network started in January 2006 and was finished at the end of 2006.

TOP 3600 key accounts are served by qualified personal account managers. In 2006, we implemented joint account management with TMH and from 2007 we plan to assign single contact customer relationship managers with KFKI and T-Systems Hungary as well.

In the area of improving customer satisfaction one of the key programs of 2006 was the "Quality for our customers!" initiative. This is a comprehensive, service quality assurance program that aims at the improvement of the customer relations, the continuous development of our services and the maintenance of our competitiveness. As part of the program, public commitments and customer service standards were formulated by the subsidiaries of Magyar Telekom. As a result of these efforts, customer satisfaction significantly improved in 2006.

## **International Fixed Line Operations**

### ***Macedonian Fixed Line Operations***

After the market liberalization in 2006, the new fixed line service providers (26 in total) started their operation by offering international outgoing calls via prepaid cards. Maktel responded with fee adjustments for international calls, special price plans ( Partner Country , Favorite Country ) and launched co-branded prepaid cards. As a result, Maktel lost only a small market share in the international outgoing voice traffic.

Several sales campaigns launched in 2006 increased the number of ADSL connections. Maktel also launched several new ADSL products to cover different customer segments and to compete with low priced CATV offers. In addition, in the last quarter of 2006, the PC+ADSL campaign was launched to extend PC penetration and broadband Internet usage in Macedonia.

Aggressive marketing and sales approach combined with wide territory coverage, fast provisioning time and high service reliability, supported by strong image campaign, allowed Maktel to retain the dominant position on the Internet market and strengthen the position of ADSL as premium quality service

for broadband access to Internet. In 2006, Maktel doubled the number of broadband ADSL users compared to the end of 2005.

In 2006, Maktel continued to develop business solutions for the corporate market including video surveillance and bundled equipment and services offers.

#### ***Montenegrin Fixed Line Operations***

In 2006, the main focus of our marketing activities in our Montenegrin fixed line operations was to increase ADSL sales. In order to profit from the market dominance of Crnogorski Telekom and to stimulate growth of non-voice revenues, several promotions have been implemented. The ADSL subscriber base has grown more than sixfold. Substantial growth could be still achieved in the dial-up Internet segment by adapting the tariff portfolio and introducing postpaid dial-up Internet access.

On September 26, 2006 the old brand Telekom Crna Gora has been replaced by T-Com. This gives a new appeal to the fixed line operations of being more modern, international, quality-focused and customer-oriented. The first product introductions under the new brand have been a new ADSL entry-level price plan and a voice weekend price plan, the latter with the goal of improving price perception and stimulating fixed voice usage. To prevent erosion of fixed line connections, the weekend price plan offers segment specific conditions for second home owners.

Montenegrin fixed voice tariffs are still unbalanced by international standards, i.e. access and local call fees are relatively low, whereas international call rates are rather high, opening the door for alternative providers like international VoIP carriers. For historical reasons, business customers are paying higher fees than residential customers. There is a general rebalancing roadmap agreed upon with the regulatory agency.

#### **Hungarian Mobile Operations**

In 2006, the Hungarian mobile market reached a 99.0 percent penetration rate, which is comparable to the average level in Western European countries. The growth in mobile market increased as compared to previous years. The Hungarian mobile market is highly competitive and dominated by three mobile network operators: TMH, Pannon and Vodafone. Due to the very high penetration level, our focus has moved from acquisition to retention. In case of our new service, EDR, we are already working on introducing new services for the EDR users (e.g. Automatic Vehicle Location).

At T-Mobile International Group, focus areas and corresponding key performance indicators have been defined for the key pillars of our strategy:

- Customer centricity;
- Superior network experience; and
- Operational excellence.

This provides the strategic framework for the local organizations. Each local company has translated these focus areas into concrete BIG X programs which outline the direction and define the strategic goals for 2006, taking local priorities into account.

At TMH the Big7 program consisted of the following items:

- Build T-Mobile brand and be an advocate for it;
- Launch fixed-mobile products and stabilize mobile market share;
- Best-in-class service culture;

- Grow service revenue focusing on high value customers;
- Exploit mobile data/Internet;
- Network leadership; and
- Number one in HSDPA going commercial.

2006 was a very successful year for TMH in all of our strategic areas:

*Build T-Mobile brand and be an advocate for it*

We work continuously to strengthen our brand and build our brand values reliability, simplicity, inspiration; adding value for money in Hungary. Our efforts have maintained the aided brand awareness at nearly 100 percent, whereas the spontaneous brand awareness was higher than 80 percent during the whole year.

*Launch fixed-mobile products and stabilize mobile market share*

After the announcement of the merger, TMH has developed fixed-mobile bundled offers as one of the first tangible benefits of the integration. The first offer, Vica-Versa price plan was re-launched at the end of 2006 offering free calls between maximum four mobile and a fixed number for a monthly fee of HUF 890 per subscription. In addition to this offer, other trial bundled products were also offered. These and the mobile-only services and price plans helped TMH to stabilize its market share. Domino Aktiv, Kameleon and the Relax price plans were especially successful.

*Best-in-class service culture*

According to measurement developed by T-Mobile International Group, TMH has succeeded in reaching a higher than market average promoter score.

*Grow service revenue focusing on high value customers*

The active customer portfolio management facilitated the increase in value of our customer base. Our main targets were the followings:

- Develop services based on value and needs of customers;
- Differentiate service levels based on the value of customers; and
- Enhance effectiveness of communication via CRM and campaign management tools.

*Exploit mobile data/Internet*

Non-voice and content services are playing an increasingly important role in the mobile market. All providers strengthened their non-voice services in 2006. TMH is the first mobile operator in Hungary to launch HSDPA. By the end of 2006, TMH subscribers equipped with the latest net-card could already use the Internet with a download speed of 3.6 Mbit/s in 23 cities. In 2007, this speed is expected to increase up to 7.2 Mbit/s in Budapest.

*Network leadership*

Not only the objective Key Performance Indicators showed excellence in regards to the network, but our customers judged TMH's network to be of very high quality during the whole year.



*Number one in HSDPA going commercial*

In 2006, TMH launched its fast commercial mobile Internet service, HSDPA, in the internal districts of Budapest. The network allows 3.6 Mbit/s downlink speed, however most of the currently available mobile phonesets support only 1.8 Mbit/s. HSDPA may contribute to the fast diffusion of broadband mobile Internet access.

*Distribution*

As a consequence of the merger of Magyar Telekom and TMH, the direct shop networks of T-Mobile and T-Com have been integrated during 2006. As a result of the functional and organizational integration, by September 2006, Magyar Telekom had a shop network offering the entire product and service portfolio (T-Com, T-Mobile, T-Online and T-Kábel products and services). The main objective of the integrated T-Pont network is to leverage group level potentials for cross-selling, retention, and customer satisfaction.

Before the integration, TMH's strong direct distribution network consisted of 36 stores, whereas T-Com had 18 direct shops (T-Ponts). The integration process resulted in an optimized direct shop network consisting of 47 integrated T-Pont shops by the end of 2006. All 47 shops provide full-scale sales and customer service in case of all related lines of business. Full-scale mobile handset repair service is provided in 27 shops. 12 T-Ponts are located in Budapest and the other 35 in regional centers. During 2006, 20 shops have been fully and 13 have been partially refurbished according to the T-Pont design. The full refurbishments of the remaining shops continue in 2007.

TMH also has a department dedicated to major accounts. This department consists of 86 sales representatives and serves major accounts on the segment basis. Our customers can also purchase TMH products on our on-line shop.

TMH also distributes its products and services through indirect sales partners. At the end of 2006, TMH had 211 full-scale T-Mobile indirect shops nationwide that provide the full product portfolio for the customers. From January 1, 2006 all T-Mobile Partners (211 full-scale shops) have access to the CRM system. 91 of the T-Mobile shops also provide customer care with access to the central customer database.

From April 1, 2006 within the frames of the shop integration project, TMH took over the management control of the T-Com partner shop network as well. At the end of 2006, this network consisted of 77 T-Com partners, of which 49 are T-Mobile partners, too. There are three contracted partners selling mobile data products. TMH also sells its prepaid products (e.g., prepaid SIM packages, plastic top-up cards, on-line top-up) through major Hungarian retail channels. Prepaid products are available in 10,542 sales points nationwide (including 7,967 shops where on-line top-up is available).

**International Mobile Operations**

*Macedonian Mobile Operations*

In September 2006, Mobimak changed its name to T-Mobile Macedonia and became a member of the T-Mobile family. To sustain its primary position in the country, T-Mobile Macedonia has developed a wide range of services and price plans for prepaid, postpaid and business customers. With the rebranding, T-Mobile Macedonia introduced new tariff models for all segments, launched a prepaid loyalty program and carried out a number of innovative promotions.

Marketing based on customer data is widely used to build strong customer relationships. Loyalty schemes and handset upgrade programs are also used to improve customer satisfaction and reduce customer churn rate.

### ***Montenegrin Mobile Operations***

In Montenegro, the brands of Monet and later T-Mobile Crna Gora are generally perceived as customer-oriented, with strong sense of customers communications needs. Under the new T-Mobile brand, the brand values include higher international competence and higher quality standards.

In order to have a successful brand introduction and to increase market share, new offers have been quickly introduced to the market. At first, a whole portfolio of new postpaid price plans ( Smart ) targeted at the residential segment has been introduced in October 2006, accompanied by a strong handset campaign. Minimum contract durations and handset subsidies differentiated by contract value have been introduced. Secondly, a strong promotion followed in November 2006 for the prepaid segment.

In line with the introduction of the new brand, nine shops ( T-Centars ) have been opened in major towns, setting a new benchmark in shop design for Montenegro. These are accompanied by a network of 16 exclusive Partner Shops which use a similar design to the own shops. Both types of outlets provide a permanent portfolio of handsets and the full range of services for new and existing customers. In addition, there are 1,600 contracted Points of Sale for prepaid vouchers and SIM cards.

## **COMPETITION**

### **Hungarian Fixed Line Operations**

In 2006, despite the increased competition, we managed to retain our leading position in the voice services market with 80 percent market share at the end of the year. Similarly to the prior years, mobile carriers still remain our largest competitors. In addition to the fierce competition triggered by mobile carriers, new market entrants provide public fixed voice telephony services by unbundling local loops. Competitors include mobile telecommunications providers, other LTOs, alternative service providers (e.g., Tele2, PanTel) and cable television service providers.

Mobile penetration reached 99.0 percent by the end of 2006, which not only led to intense competition on the mobile telecommunications market, but also affected the fixed line telephone market. This near-saturation level has led mobile carriers to offer residential and business customers more and more competitive packages and lower prices in an effort to win fixed line customers. In 2006, the main reason for fixed line churn was mobile substitution.

New alternative service providers were able to enter the voice and broadband services market in 2006 due to the unbundling of local loops. As the obstacles imposed by technology disappeared, every major competitor (alternative service provider, ISP, CATV) is able to become a triple-play provider. This trend is expected to largely influence the telecommunications trends and competition on the Hungarian market in the following years.

In our service areas, a number of carriers (Tele2, GTS Datanet, eTel, Invitel, PanTel, British Telecom and Monortel) offer pre-selection and call-by-call services and were able to attract some of our customers. Our competitors' voice minute tariffs are decreasing, and they also provide significant discounts from the monthly fee of their services. We also offer similar price plans and are successful in attracting new customers from LTO areas. In the government and public administration sector, we could successfully attack our competitors' low prices with the discounts we provide due to the high volume of the EKG frame contracts.

In 2006, Tele2 expanded its service portfolio (flat rate price plans and dial-up Internet access), and introduced various promotions. Tele2 mainly focuses on the residential market. It competes on the basis of simple and low pricing structure, aggressive marketing and innovative sales channels. However, we responded to the challenge posed by Tele2 with attractive price plans, and we believe that we have successfully limited Tele2's expansion.

In 2004, cable television providers also entered the voice market with triple-play offers, consisting of voice telephone services, Internet access and cable television. The main advantages of the triple-play offers are free calls within the network, low monthly fee and one-stop shopping. Our largest cable television competitor is UPC. In 2006, triple-play offers had significant impact on the fixed line telephone competition.

On the Internet market, we could keep our leading position with the continuous, intense increase of the number of ADSL lines.

We have several competitors in the IT market as well, including Siemens, Synergon and Humansoft. Smaller, but very efficient and flexible service providers also proved to be strong competitors in system and network integration market. In 2007, together with KFKI Group and T-Systems Hungary, we expect to be able to react more efficiently to the challenge posed by our competitors.

## **International Fixed Line Operations**

### ***Macedonian Fixed Line Operations***

On January 1, 2005, Maktel's exclusive rights to provide fixed line telephone services expired, but as a result of the delay in implementation of the new regulatory framework, competition from other fixed line service providers started only in February 2007. Maktel, however, faced indirect competition earlier from mobile service providers and, to a limited extent, from VoIP providers.

Starting from the second quarter of 2006, Maktel opened its network for alternative VoIP service providers of international outgoing calls. By the end of 2006, Maktel has concluded 26 ISDN-based commercial Network Access Agreements with alternative VoIP service providers.

On November 15, 2006, Maktel signed its first Reference Interconnection Offer (RIO)-based interconnection agreement with OnNet, an alternative fixed line network operator. OnNet launched its long distance, fix to mobile and international services in February 2007. The second interconnection agreement was concluded with Akton in December 2006. In March 2007, Akton started to provide international termination services. As a result, Maktel will face direct competition in its fixed line business from the first quarter of 2007. OnNet has already requested Local Loop Unbundling services from Maktel based on the approved unbundling reference offer (MATERUO). OnNet has requested only fully unbundled access to the local loop.

Maktel is the leading provider of leased line services and data transmission services. CATV and other wireless operators have built their own networks and are also capable to offer data transmission services, transmission capacity and various broadband services.

In the Internet market, there are three major ISPs in addition to Maktel: OnNet, MOL and UNet. Maktel is the market leader based on the number of Internet dial-up minutes. On the broadband market, Maktel has approximately 50 percent market share and it faces competition mainly from OnNet's wireless broadband and CATV operators' cable broadband Internet, offered to the CATV customers through their own networks.

### ***Montenegrin Fixed Line Operations***

Crnogorski Telekom is the sole provider of fixed line telecommunications in Montenegro. However, it faces fixed-mobile service substitution, which is expected to become increasingly significant. The high mobile penetration and the introduction of a third mobile operator in 2007 will intensify this trend. Crnogorski Telekom, however, owns a 100 percent interest in T-Mobile Crna Gora, the second largest mobile service provider in Montenegro.

Several Multichannel Multipoint Distribution Service ( MMDS ) and CATV licenses were awarded at the beginning of 2007. Some of the cable operators have declared their intention to provide Internet and telephony services, too. Three fixed wireless access licenses have also been awarded, to Telekom Serbia (the third mobile operator), to Broadband Montenegro (an MMDS operator with nationwide coverage) and to T-Mobile Crna Gora.

### **Hungarian Mobile Operations**

In 2006, the Hungarian mobile telecommunications market was characterized by intense competition, driven by new services, lower prices and aggressive marketing. The mobile penetration rate further increased to 99.0 percent by the end of 2006. At TMH, the focus on acquisition was clearly replaced by the focus on retention. Despite the intense competition, TMH retained its market leading position with a 44.5 percent market share based on the number of active SIM cards.

The direct competitors of TMH are Pannon and Vodafone. Vodafone, the smallest mobile service provider in terms of the number of subscribers in Hungary, continued its intensive and aggressive marketing campaigns and captured a 21.4 percent market share by the end of 2006. Pannon has refreshed its brand, started to build a new image in line with the global renewal of the Telenor companies. Pannon has reached a market share of 34.1 percent by the end of 2006.

Non-voice and content services are playing an increasingly important role in the mobile market. All providers strengthened their non-voice services in 2006. TMH was the first mobile operator in Hungary to launch HSDPA and provide high-speed mobile Internet services and new data services, like web n walk.

To draw attention and boost the number of active users, notebooks with HSPDA enabled data cards are sold in the T-Pont network and at selected dealers from September 2006. Several 3G handsets and data cards were offered as a promotion.

### **International Mobile Operations**

#### *Macedonian Mobile Operations*

There are at present two mobile operators operating in the Macedonian mobile market. Competition is generally intense and conducted on the basis of price, subscription options, subsidized handsets, range of services offered, innovation and quality of service. The second largest mobile telecommunications services provider in the country, Cosmofon, began commercial operation in June 2003. Its marketing and advertising efforts are aggressive with low and competitive handset pricing, attractive price plans, broad array of advertising and indirect channels of sales. In June 2005, Cosmofon launched 2.5G services (MMS, GPRS). The Macedonian telecommunications regulator issued a third mobile license to Austrian Mobilkom in the first quarter of 2007, which is expected to intensify the competition in the Macedonian mobile market.

In 2006, the competition between the two mobile operators has become stronger especially during the large rebranding campaign launched by T-Mobile Macedonia. Both T-Mobile Macedonia and Cosmofon launched several price plans during this period. Special price plans (closed user groups, special business offers) combined with additional services (SMS, MMS, GPRS) and large advertising campaigns were introduced to capture various parts of the telecommunications market and to provide higher value compared to fixed line offerings.

According to T-Mobile Macedonia's estimates, Cosmofon had approximately 33.3 percent market share at the end of 2006. Cosmofon's subscriber base is mainly prepaid. Cosmofon has been increasingly targeting T-Mobile Macedonia's residential and business postpaid (contract) customers.



In this intensive competitive environment, T-Mobile Macedonia plans to maintain its market share through improved productivity, efficiency measures and maintenance of existing customer relations to avoid the escalation of price-based competition.

#### ***Montenegrin Mobile Operations***

T-Mobile Crna Gora started its commercial operation as a second mobile telecommunications services provider in Montenegro in 2000, four years after the first mobile provider, Promonte, started its operations. According to T-Mobile Crna Gora's estimate, T-Mobile Crna Gora had 41.2 percent market share in terms of number of subscribers at the end of 2006.

As in other countries, competition in mobile services is intense and driven by pricing, subscription options, subsidized handsets, coverage, as well as quality and portfolio of services offered. Our competitor's marketing and advertising activities are aggressive.

T-Mobile Crna Gora's goal is to increase its market share by introducing segment-oriented price plans, continuously offering new attractive handsets, exploiting synergies of the DT group, and maintaining existing customer relations and community involvement as a sponsor of important social, cultural, sports and educational events.

In November 2006, the Montenegrin telecommunications regulator has issued a tender for two 3G licenses as well as a tender for a mixed 2G-3G license for a third mobile operator. In the first quarter of 2007, T-Mobile Crna Gora and Promonte were awarded with one 3G license each and Telekom Serbia won the combined 2G-3G license. It is most likely, that the mobile operation of Crnogorski Telekom could face a significant decrease in its market share over the medium term.

#### **DEPENDENCE ON PATENTS, LICENSES, CUSTOMERS, INDUSTRIAL, COMMERCIAL AND FINANCIAL CONTRACTS**

We do not believe that we are dependent on any patent or other intellectual property right, on any individual third party customer or on any industrial, commercial or financial contract. Similar to other fixed line and mobile operators, we require telecommunications licenses from the governments of Hungary, Macedonia, Montenegro, Romania and Bulgaria, the countries in which we provide telecommunications services.

#### **REGULATION**

##### **Development of the Telecommunications Regulatory Regime in Hungary**

Prior to 2001, Act LXXII of 1992 on Telecommunications, as amended (the Telecommunications Act), provided the general regulatory framework for the telecommunications industry in Hungary. The telecommunications industry has been also governed by other general legislation, including, among others, Act XVI of 1991 on Concessions, as amended (the Concessions Act), the Pricing Act and Act LVII of 1996 on the Prohibition of Unfair and Restrictive Market Practice (the Competition Act).

The regulatory framework of the telecommunications industry was fundamentally altered in December 2001, when the Communications Act came into effect. The Communications Act provided the main regulatory framework for the liberalized market until the end of 2003.

The limited level of competition that resulted from the Communications Act and harmonization of the Hungarian law to EU standards required by the accession of Hungary to EU led to the further modification of the regulatory regime. Act C of 2003 on Electronic Communications came into effect on January 1, 2004 and the Communications Act was superseded at that time.

### **The Electronic Communications Act and the Contract on Universal Service Provision**

The Electronic Communications Act was approved by the Parliament on November 24, 2003 and came into effect on January 1, 2004. Under the Act, the NCA, the supreme supervisory body, and Permanent Court of Arbitration for Communications ( CAC ) were established.

Set forth below is a brief summary of certain provisions of the Electronic Communications Act.

*Universal Service.* The Electronic Communications Act provides that universal services are basic communications services that should be available to all at an affordable price. Universal services include access to fixed line voice telephone services of certain quality enabling access to Internet services, a regulated density of public payphones, a public directory of telephone users, national domestic inquiry service as well as free call-blocks and emergency calls. Access to voice services at an affordable price is effected by designation of universal service providers (the Minister shall appoint the most efficient service provider) and state subsidies to disabled or low-income users.

We were designated a universal service provider and entered into a universal service contract with the Minister. The current contract is valid until December 31, 2008 and can be extended for an additional four years.

*Subscriber Contracts.* Service providers must establish general terms and conditions of subscriber contracts. The Electronic Communications Act provides general rules of agreements between subscribers and telecommunications services providers for telecommunications services. The ministerial Decree 16/2003 (XII.27.) on Telecommunications Subscriber Contract contains other important rules relating to subscriber contracts. In subscriber contracts, parties can modify the provisions of the Electronic Communications Act only if they are more favorable to the subscribers.

The general terms and conditions of subscriber contracts must contain, among other things, the procedure for terminating and amending subscriber contracts, the quality of the telecommunications service, conditions for restriction of the service, the fault-repair service and the method for handling subscriber complaints. The individual subscriber contract must contain personal data of the subscriber.

*Significant Market Power Regulation.* On February 11, 2003, the European Commission identified in its recommendation (2003/311/EC) the following 18 relevant product and service markets within the electronic communications sector susceptible to ex ante regulation in accordance with Directive 2002/21/EC on a common regulatory framework for electronic communication networks and services:

Retail level:

1. Access to the public telephone network at a fixed location for residential customers.
2. Access to the public telephone network at a fixed location for non-residential customers.
3. Publicly available local and/or national telephone services provided at a fixed location for residential customers.
4. Publicly available international telephone services provided at a fixed location for residential customers.
5. Publicly available local and/or national telephone services provided at a fixed location for non-residential customers.
6. Publicly available international telephone services provided at a fixed location for non-residential customers.
7. The minimum set of leased lines.



Wholesale level:

8. Call origination on the public telephone network provided at a fixed location.
9. Call termination on individual public telephone networks provided at a fixed location.
10. Transit services in the fixed public telephone network.
11. Wholesale unbundled access (including shared access) to metallic loops and sub-loops for the purpose of providing broadband and voice services.
12. Wholesale broadband access.
13. Wholesale terminating segments of leased lines.
14. Wholesale trunk segments of leased lines.
15. Access and call origination on public mobile telephone networks.
16. Voice call termination on individual mobile networks.
17. The wholesale national market for international roaming on public mobile networks.
18. Broadcasting transmission services, to deliver broadcast content to end users.

In 2004, analysis of 17 out of 18 markets was initiated by the NCA. Analysis on 16 of these markets has been completed so far. The results of the analysis on fixed line retail markets have identified Magyar Telekom as having SMP and imposed a price cap on retail access market services (market 1 and 2) for residential and non-residential customers. In addition, it required Magyar Telekom to allow fixed line residential and non-residential customers to select other service providers for local and/or national and international calls (markets 3-6) and obliged Magyar Telekom to provide the minimum set of leased lines (market 7). On the wholesale markets, the NCA imposed the obligations of transparency (markets 8-9, 11-13), accounting separation (markets 8-9, 11-13), access and interconnection obligations (markets 8-9, 11-13), various obligations regarding cost-based prices and price control (markets 8-9, 11-13) and non-discrimination (markets 12-13). The market analysis procedure also identified TMH as having SMP in the mobile termination market (market 16) and imposed the obligations of transparency, accounting separation, access/interconnection and cost-based prices and price control.

The aforementioned list of relevant markets taken into account in the market analysis of the NCA is currently under review in the EU. The amended Recommendation of the EU that contains the relevant markets is expected to enter into force in 2007. As a result, retail call markets and the minimum set of leased lines are expected to be deregulated. Consultation papers of the review raised the possibility that SMS termination could become part of market 16, which would mean the extension of regulation to SMS termination in addition to mobile voice call termination.

The new round of analysis of the 18 relevant product and service markets started in the second half of 2006. The new resolution on market 16 was published on October 2, 2006. The rest of the resolutions are expected to be published in 2007.

*Local Loop and Bit-stream Unbundling.* According to the Electronic Communications Act and Government Decree 277/2003, (XII.24.) on The detailed rules of procedures related to the reference offers and networking contracts , operators with SMP providing unbundled access or broadband access are obliged to unbundle local loops and prepare reference offers for unbundled local loops (whether fully or partially unbundled) and bit-stream access and to provide these services when there is a request for them by other telecommunications service providers.



Providers with SMP may refuse the request for unbundling only if:

- there are technical barriers; and
- providing access to the local loop or bit-stream access would endanger the unity of the provider's network.

*Interconnection.* According to the Electronic Communications Act and Government Decree 277/2003 (XII. 24.), providers with SMP are obliged to prepare reference offers for interconnection and to provide these services upon the reference offer when there is a request for them by other telecommunications service providers.

According to the Government Decree 277/2003 (XII. 24.), providers with SMP are obliged to enter into agreements for access to their networks when requested by another service provider. If the provider is obliged to prepare a reference interconnection offer, this offer must be in line with the legal regulations about the reference offer. The NCA has authority to arbitrate in disputed cases and may establish provisional arrangements. The reference offer of the providers with SMP must be approved by the NCA.

*Carrier Selection.* According to the Electronic Communications Act, voice telephone customers have the right to select different service providers for each call directions. The implementing regulation was released in Government Decree 73/2004 (IV.15.) in April 2004.

*Number Portability.* Fixed line telecommunications service providers are required to provide number portability on their networks, and to allow subscribers to change service providers without changing their telephone numbers in the same geographic location. In May 2004, non-geographic and mobile number portability were also implemented.

*Licensing and Allocation of Frequencies.* With the exception of a program receiver device, radio equipment, radio stations and radio communication networks may be operated with a radio license. A radio license may be issued exclusively on the basis of a valid frequency assignment license, with certain exceptions. Radio equipment, radio stations, radio networks and radio communications systems may be installed with a frequency assignment license, with certain exceptions. Payment of fees is required for reservation and authorized use of frequencies assigned for civil purposes, reservation of identifiers and use of the assigned identifiers.

Magyar Telekom Plc. pays a frequency license fee on the basis of Decree 6/1997 (IV.22.) KHVM on Frequency Reservation and Usage Fee and Government Decree 120/1998 (VI.17.) on Rules of Payment of Frequency Reservation and Usage Fee. Additional rules related to frequency usage include Government Decree 346/2004 (XII. 22.) on Specification of the National Frequency Allocation Table and Government Decree 78/2006 (IV. 4.) on Rules of the Auction and Tender to Obtain the Frequency Usage Right.

Magyar Telekom Plc. pays a number usage fee for call numbers used by the Company, according to Decree 11/2005 (IX. 28.) IHM on Fees of Engaging the Identification Numbers Necessary for the Provision of Public Telephone Services.

Frequency assignments must conform to the National Frequency Range Distribution Chart, which lays out the entire spectrum and the purpose and availability of frequency bands. Our frequencies are generally valid for periods of one to five years.

*Rights of Way.* According to the Electronic Communications Act, communications service providers are entitled with prior notice to enter private property where communications facilities (equipment, cables, antennas) are located for maintenance and repair. The public telecommunications service provider must enter into a contract with the property owner setting forth conditions for the common use of the property. The property owners are also obliged to remove obstructions to public telecommunications networks.

### Mobile Concession Contracts

Hungary was the first country in Central and Eastern Europe to introduce public mobile telecommunications services. Westel 0660 began providing analog mobile radiotelephone service in October 1990 with an exclusive license. In 1993, the Minister awarded two concessions to provide nationwide mobile telephone services using the digital GSM 900 standard: one to TMH and the other to Pannon.

Under the Concession Contract, dated November 4, 1993, as amended (the 900 Concession Contract), between the Minister and TMH, TMH was granted the right to provide public GSM mobile telephone services for 15 years. The parties may agree to extend the TMH concession for an additional period of seven and half years for an additional fee. In May 2007, the government indicated that it would require a HUF 10 billion concession fee to extend the 900 Concession Contract.

On February 25, 1999, the Ministry issued an invitation to tender for concessions for the DCS 1800 services in Hungary, a mobile telecommunications service in the 1800 MHz frequency band. The tender was closed on May 7, 1999. On October 7, 1999, an amended 900 Concession Contract was signed, allowing TMH and its competitor, Pannon, to start commercial service in the 1800 MHz band for 15 years beginning November 26, 2000. At that time, the Minister also signed a concession contract with V.R.A.M. Rt., which operates the Vodafone brand name.

TMH, simultaneously with Pannon, started commercial operation of the 1800 MHz band on November 16, 2000. Upon the request of Vodafone, the national roaming agreement between TMH and Vodafone was terminated effective November 30, 2000, whereby TMH was released from the obligation to provide Vodafone with domestic roaming services on a nationwide basis. Effective December 6, 2002 Pannon terminated its national roaming agreement with Vodafone. As Vodafone had no remedy available for such a unilateral decision, it was forced to speed up its network roll-out to close the coverage gap vis-à-vis its competitors.

By virtue of the amendment to the Concession Contract in 1999, by the end of 2003, the three digital mobile telecommunications service providers had the same spectrum resources allocated to them both on the 900 and the 1800 MHz bands.

TMH was required to pay a HUF 11 billion concession fee, adjusted for changes in the HUF/USD exchange rate. The first installment of the concession fee, HUF 2,750 million was paid eight days after the modification of the 900 Concession Contract in November 1999. The second installment of HUF 2,750 million, adjusted for changes in the HUF/USD exchange rate, was paid eight days after the commencement of 1800 MHz service in November 2000. The third installment of HUF 1,830 million, adjusted for changes in the HUF/USD exchange rate, was paid in November 2002. The last installment of HUF 3,670 million, adjusted for changes in the HUF/USD exchange rate, was paid on December 2003. TMH also pays an annual concession fee of USD 1 million.

*Frequency Fees.* TMH had frequency fee payment obligations for channels allocated in the 1800 MHz band. In 2006, TMH paid HUF 3,530 million for frequency usage in the 900 MHz band, and paid HUF 150 million for the right to use the 15 MHz frequency band, and HUF 271 million for the actual use of channels within 1800 MHz band.

TMH also paid frequency fees for the IMT-2000/UMTS band. In 2006, TMH paid HUF 151 million for the right to use the 2x15 MHz frequency band and HUF 487 million for the actual use of channels within the band. In addition, TMH paid HUF 871 million in 2006 for the right to use microwave frequencies.

*Fees and Charges.* TMH's subscriber charges are not subject to regulation under the Pricing Act or any ministerial decree.

*Roaming Agreements.* TMH may sign roaming agreements with other public mobile telecommunications service operators outside of Hungary in accordance with the rules of the GSM Association, an association of GSM operators and associated members.

*Market Assessment, SMP Designation Process and Interconnection.* See Item 4 Pricing .

*Termination.* TMH met all of its concession obligations in 2006. If an event of default occurs under the 900 Concession Contract, the NCA may issue a cure notice to TMH. TMH would then have 90 days to agree with the NCA on a plan of action for curing the default. If TMH does not reach an agreement with the NCA or if TMH does not cure any such default within an agreed period of between three to six months, the NCA may issue a notice terminating the 900 Concession Contract. Upon termination of the 900 Concession Contract, TMH would be dissolved under the Concessions Act.

*UMTS.* On December 7, 2004, the NCA awarded TMH the exclusive right to use the frequency blocks of 1920-1935 / 2110-2125 MHz Frequency Division Duplex ( FDD ) and 1915-1920 MHz Time Division Duplex ( TDD ) for deployment and operation of International Mobile Telecommunications ( IMT ) 2000/UMTS mobile telecommunications system (3G system). The duration of the frequency usage right is 15 years (until 2019) with an option to extend for another seven and a half years.

The right was awarded after a tender process that started on September 1, 2004 and concluded on December 7, 2004. TMH applied for all three frequency blocks ( A , B and C ) separately and won the usage right of frequency block A . The right to use the frequencies vested upon payment of the first installment of the license fee on December 27, 2004.

TMH was obliged by the term of the license decree to start commercial IMT-2000/UMTS service in the inner city of Budapest within 12 months of the grant of the license. This obligation was met. It is also obliged to expand the coverage to 30 percent of the Hungarian population within 36 months of the license.

The license fee for IMT-2000/UMTS was HUF 17,000 million plus reclaimable VAT, payable by the end of 2005. In addition to the license fee, TMH capitalized expenses incurred in connection with the acquisition process of the license. The total amount capitalized was HUF 17,073 million. The IMT-2000/UMTS license right is amortized on a straight-line basis over 15 years from the time of the commencement of the commercial service on August 26, 2005 to the end of the initial license period.

Mobile radiotelephone license s terms are extendable; however, they expire in the following years:

- GSM 900: 2008
- DCS 1800: 2014
- IMT-2000/UMTS: 2019

#### **Competition Law Restrictions**

The Electronic Communications Act and the Contract on Universal Service Provision in line with the Competition Act prohibit us from the abuse of our dominant position in the public voice telephone services market.

Under the Competition Act, a market participant is considered to be in a dominant position if, among other things, it is able to pursue economic activities substantially independent of other market participants, i.e., without the need to consider the market behavior of its competitors, suppliers, customers and other business partners.





Under the Electronic Communications Act and the Competition Act, service providers with SMP are required to provide services to other telecommunications service providers on the same commercial terms, and these terms may not be less favorable than those offered to other service providers controlled by it or controlling it.

According to the Contract on Universal Service Provision, we are obliged to treat similar subscribers in a reasonably similar manner and to refrain from effecting discrimination and/or unjustified advantage with respect to conditions and fees of universal service provision.

### **Hungary and the European Union**

Hungary joined the European Union on May 1, 2004 and became a member state without transitional provisions.

In connection with the accession, Hungarian regulations relating to electronic communications were harmonized with the EU NRF, which required all member states of the European Union to adopt it through national legislation. The NRF consists of various directives relating to the following:

- access to and interconnection of electronic communications networks;
- mandatory minimum service standards for all users ( universal service ) and users rights;
- authorization and licensing regimes;
- data protection and privacy; and
- decision on a regulatory framework for radio spectrum policy in the EU.

The NRF, in particular:

- sets out the rights, responsibilities, decision-making powers and procedures of the National Regulatory Authorities ( NRAs ) and the European Commission. This includes the NRAs obligation to submit to the Commission and the NRAs of other EU member states the draft regulatory measures that they intend to implement with respect to market definition and SMP and the European Commission s power to require NRAs to withdraw such drafts, if the European Commission considers that such measures may create a barrier to the single European market or are incompatible with EU law;
- identifies specific policy objectives that NRAs must achieve in carrying out their responsibilities (namely, to promote an open and competitive European market for communications services, to promote the interests of European citizens and to consolidate the EU s internal market in a converging technological environment); and
- provides that operators with SMP in relevant communications markets will be subject to obligations set out in the directives on universal service and access.

The European Commission started to carry out a review of the NRF in November 2005 and the review is currently ongoing (consultations, publication of Commission communications, etc.). Proposals for the European Parliament and the Council directives modifying the NRF can be expected in the first half of 2007, which will be followed by the community legislation procedure. The amended regulation is expected to be implemented in 2010.

The European Commission issued a Recommendation on relevant product and services markets in February 2003. The Recommendation identifies markets with certain characteristics that may justify imposition of ex ante regulatory obligations. See Regulation Significant Market Power Regulation .



The European Commission will regularly carry out a review of the Recommendation on relevant markets. The first review of this Recommendation started in line with the NRF review in November 2005 and the amended new recommendation is expected to enter into force in 2007.

On July 12, 2006 the European Commission proposed an EU regulation to reduce international roaming charges within the EU. The proposal for a regulation of the European Parliament and of the Council is dealing with the roaming on public mobile networks within the EU. The objective of this proposal is to amend the existing regulatory framework for electronic communications to provide the necessary legal basis for effective and timely action to bring about substantial reductions in the level of mobile roaming charges across the EU in a harmonized manner. The EU roaming regulation, as approved on May 23, 2007 by the European Parliament, will set a limit on the international wholesale mobile roaming charges among mobile operators and on international mobile roaming retail charges (Eurotariff). The maximum inter-operator tariff shall not exceed EUR 0.30 per minute, which will be further reduced in 2008 and 2009 to EUR 0.28 and EUR 0.26. The maximum retail charges of the Eurotariff, which a home provider may levy from its roaming customers, for calls made abroad shall not exceed EUR 0.49 per minute (to be further reduced to EUR 0.46 and EUR 0.43 in 2008 and 2009) and for calls received abroad shall not exceed EUR 0.24 per minute (to be further reduced to EUR 0.22 and EUR 0.19 in 2008 and 2009). The Council of the EU telecommunications ministers endorsed the EU roaming regulation on June 7, 2007. The EU roaming regulation will then become directly applicable in EU member states (and therefore not require further transposition into national law) following its publication, expected in June 2007. The EU roaming regulation will have significant consequences for TMH's revenues.

Implementation of NRF in the member states is overseen by the European Commission and the European Regulators Group ( ERG ), which issues reports and common statements. The ERG is a body composed of representatives of NRAs and the European Commission, which plays an important role in advising and assisting the Commission in consolidating the internal market for electronic communication networks and services.

Hungary fully implemented the NRF with the enactment of the Electronic Communications Act and fully implemented decrees in 2004.

### **Broadcasting and Transmission**

Broadcasting and transmission in Hungary are governed by Act I of 1996 on Radio and Television Broadcasting ( Media Act ), Act LXII of 1993 on Frequency Management ( Frequency Act ), the Electronic Communications Act and the Concessions Act. Under the Media Act, the National Radio and Television Board ( NRTB ) has the primary authority for issuing tenders for broadcasting contracts and registering broadcasters and transmitters.

National and regional television and radio broadcasting or broadcast distribution to local operators generally require concessions under the Electronic Communications Act and may be carried out on the basis of a program distribution contract in accordance with the Media Act between the NRTB and the distributor. Frequencies are assigned under the terms of the Frequency Act. Entities registered as program distributors are permitted to transmit broadcasts of third parties to subscribers through a cable transmission network.

The restriction under the Media Act on our further expansion in the program distribution sector was lifted on January 1, 2004. Accordingly, we are now free to increase our ownership interest in any program distributor, including cable television companies, despite our existing controlling interest in one cable television company.

### **Development of the Telecommunications Regulatory Regime in Macedonia**

A new Macedonian law concerning electronic communications ( Law on Electronic Communications, ECL ), which was enacted on March 5, 2005, brings the country's telecommunications regulations closer to the EU regulatory framework, with some transitional provisions. It also provides a number of strict obligations for the existing operators.

Since the parliamentary elections in July 2006, the Government of the Republic of Macedonia has enacted a number of bylaws and rulebooks regulating different communication areas. As a result of the intensified implementation, there is a possibility that certain ECL provisions and bylaws will be soon amended.

#### *Regulation of Fixed Line Business*

On December 31, 2004, Maktel's monopoly rights in the Macedonian telecommunications market expired, thus making it possible for other network and service providers to enter the Macedonian telecommunications markets, upon the submission of notification to the Macedonian telecommunications regulator (and the registration thereof). By December 2006, the Macedonian telecommunications regulator had registered 45 network operators and 55 providers of public fixed telephony services. Maktel published Network Access Agreement for the VoIP service providers for international calls. In February 2007, the Government of the Republic of Macedonia determined that the concession contracts of three telecommunications operators (Maktel, T-Mobile Macedonia and Cosmofon) do not exist any more according to the ECL, and that these companies should therefore continue their operations according to the provisions of the ECL. After several meetings held between the representatives of the telecommunications operators with valid concession contracts and the Macedonian government, the parties agreed that the current concession contracts should be harmonized with the provisions of the ECL.

In July 2005, the Macedonian telecommunications regulator issued regulations governing the conditions of interconnection. Rules for access to, and the use of, specific network facilities were issued in August 2005, and regulations governing the opening of the local loop to competitors, and carrier selection, were adopted in December 2005.

On August 8, 2005, Maktel submitted its first RIO to the Macedonian telecommunications regulator. The interconnection prices contained in this offer were approved on January 23, 2006. In November 2006, the first interconnection contract was signed according to the conditions determined in the RIO. Maktel's first Reference Offer for the Unbundling of the Local Loop ( RUO ) was submitted to the Macedonian telecommunications regulator on September 5, 2005 and approved on July 19, 2006.

To prepare for competition in its fixed line business, Maktel carried out several changes to its retail pricing structure. For example, Maktel continued to align the prices it charged for network access products and calling services with the underlying costs, and changed its pulse-based charging system to a more customer-oriented time-based charging system with shorter time units. In addition, on the basis of the ECL, the Macedonian telecommunications regulator imposed obligation for cost-based prices for wholesale services of Maktel. Because Maktel's monthly fees for network access and the prices it charges for local calls amount to approximately half of the respective EU averages and are below Maktel's approved cost-based wholesale prices, further cost-based realignment of retail prices might become necessary. To the extent that any of its subscriber line prices do not yet fully reflect the cost of service, a negative impact on Maktel's competitiveness in the wholesale and retail markets can be expected.

According to the obligations imposed by the ECL, a new number portability bylaw has been published by the Agency for Electronic Communications on December 27, 2006. Maktel and T-Mobile Macedonia, as operators of publicly available telephone services, must enable their subscribers to retain their geographic and non-geographic numbers when changing telecommunications operators. The number

portability is scheduled to be fully implemented by July 1, 2007. Due to the short notice, the implementation of number portability will be technically hardly feasible within the given timeframe, therefore Maktel will use the appropriate legal steps to respond to this.

Since the end of 2004, when Maktel's obligation for providing universal services according to its concession contract expired, there has been no operator dedicated as universal service provider. In May 2006, the Government of the Republic of Macedonia enacted a decision for implementation of temporary strategy for universal services, which set the basic strategic decisions. The relevant bylaws regulating the technical parameters, quality requirements and pricing of providing universal services in Macedonia were enacted in the second half of 2006.

The Agency for Electronic Communications announced its willingness to implement a public tender procedure for granting authorizations for radio frequency utilization in the 3.4-3.6 GHz band for realization of a fixed wireless access, WiMAX. The tender will be implemented due to efficient and effective utilization of the scarce radio frequency resources.

#### *Regulation of Mobile Business*

The services provided by the mobile network operators in Macedonia are currently not subject to price regulation. However, the Macedonian telecommunications regulator is collecting market data on the fixed-to-mobile market. It is expected that this market analysis will be completed by the end of the first half of 2007 and a probable outcome is that T-Mobile Macedonia will be designated with SMP status. Depending on the outcome and findings of this market analysis, regulatory obligations, including those relating to wholesale pricing, carrier selection and pre-selection and national roaming cannot be excluded.

A public tender for a third mobile operator license was published on October 30, 2006. The tender envisages granting of an authorization for radio frequencies utilization to a third mobile operator on the entire territory of the Republic of Macedonia in the GSM 900 and DCS 1800 radio frequency bands. The authorization will be granted for an initial period of 10 years, with a possibility of subsequent extension of another 10 years. The public opening of the bid was held on January 31, 2007. The Commission granted the license to the only bidder, Austrian Mobilkom.

The Agency for Electronic Communications announced a call for expressions of interest for a fourth mobile operator on April 2, 2007.

#### **Macedonia and the European Union**

The Republic of Macedonia signed the Stabilization and Association Agreement with the European Union and its Member States on April 9, 2001. The Macedonian Parliament ratified the Agreement on April 12, 2001, reaffirming the strategic interest and the political commitment for integration with the European Union. The Stabilization and Association Agreement has been ratified and in force since April 1, 2004.

On December 17, 2005, the EU decided to grant Macedonia EU candidate status. Following candidate status, the EU must set a date to begin the negotiations about full access encompassing all aspects of EU membership, including trade, environment, competition and health. Macedonia, as candidate country, should harmonize its legislation with the EU.

#### **Development of the Telecommunications Regulatory Regime in Montenegro**

Following the privatization of Crnogorski Telekom, the gradual liberalization of the telecommunications markets in Montenegro can be expected in the coming years. The 2000 Montenegrin telecommunications law (the 2000 Law ) conferred broad authority upon the Montenegrin telecommunications regulator. The 2000 Law established a licensing regime whereby all

telecommunications activity must be licensed by the Montenegrin telecommunications regulator. In addition, a new competition law came into force on January 1, 2006. However, no Montenegrin competition agency has yet been set up, and to date there is no consumer protection law or agency in Montenegro.

We expect that the 2000 Law will be significantly amended in the third quarter of 2007. The major goal of these amendments will be to bring the legislation closer to EU directives, to stimulate competition, to stimulate Internet usage and to encourage investment in the telecommunications sector. We also expect that the current licensing-based regulatory regime will be replaced with an authorization-based regime. Furthermore, the introduction of cost-based pricing and accounting separation obligations, and of the provision of binding reference interconnection offers by operators with significant market power, can also be expected. All of these obligations would significantly lower the market entry barriers for new providers in the telecommunications markets, thus leading to market share losses for Crnogorski Telekom in the medium and long term.

Furthermore, in November 2006, the Montenegrin telecommunications regulator has issued a tender for two 3G licenses as well as a tender for a mixed 2G-3G license for a third mobile operator. In the first quarter of 2007, T-Mobile Crna Gora and Promonte were awarded with one 3G licenses each and Telekom Serbia won the combined 2G-3G license. It is most likely, that the mobile operation of Crnogorski Telekom could face a significant decrease in its market share over the medium term.

Local governments in Montenegro have the authority to levy municipal taxes on telecommunications equipment placed on municipal land and under roads, resulting in a high degree of uncertainty for Crnogorski Telekom with respect to the overall tax liabilities. The parliament adopted legislation that established a cap on taxes that can be charged by local governments for objects above the ground and abolishes this tax from January 1, 2008. The local governments still have the freedom to levy any tax on cables placed under the ground.

### **Montenegro and the European Union**

Montenegro became an independent state in 2006 and is in the process of conducting negotiations about a Stabilization and Association Agreement with the European Union.

## **PRICING**

### **Hungarian Fixed Line Operations**

#### *Connection Fees*

Decree 3/2002 (I.21.) MeHVM on Charges for Voice Telephone Services Provided by Companies with Significant Market Power and Price Plans Related to Universal Services ( the 2002 Fixed Line Tariff Decree ) gives service providers the right to collect an additional fee of up to 50 percent of the costs incurred for providing connections in rural areas, if the connection fee does not cover the direct costs of the service provider. Connection fees and subscription charges, but not usage charges, are different for our business and residential customers. We may apply discounts to the published charges but are not allowed to exceed any published charge.

#### *Subscription Fees and Usage Charges*

Under the Pricing Act, as modified by the Electronic Communications Act, the Minister is responsible for establishing the maximum rates for universal services. Tariff regulation in Hungary is currently based on a price cap method for universal services. Since February 1, 2002, fixed line rates and connection fees have been regulated by the 2002 Fixed Line Tariff Decree. This decree has been modified to limit its scope of price regulation to universal services. The 2002 Fixed Line Tariff Decree established the price cap

formula, under which our annual price increase cap was set as the forward-looking CPI less a three percent productivity factor.

According to the SMP resolutions concerning residential and business access markets, a price cap should apply to subscription fees of various price plans. These SMP resolutions were only effective for 2005, although a resolution with similar price cap regulation is expected for 2007 as well. The SMP resolutions concerning residential and business access markets extend the applicability of price caps to all subscription fees. The resolutions provide that the maximum aggregate price increase of the subscription fees – business and residential separately – cannot be higher than the actual CPI for the current year.

This implies that a price check can only be carried out after the year the price cap relates to has ended.

On January 1, 2005, we set new prices for our services. We increased most of our residential subscription fees, resulting in an average subscription fee increase of approximately 3.5 percent for residential PSTN lines. Subscription fees for business PSTN lines changed to a very small extent. In 2005, our traffic charges did not change significantly.

In 2006, we increased the subscription fee of our residential PSTN lines by 2.7 percent, while the prices of the business PSTN lines were raised by slightly more than one percent. Traffic fees were only changed in case of the popular *Felező* price plan: these were reduced by an average of 7.7 percent. There were no SMP resolutions for 2006.

On January 1, 2007 we increased our subscription fees for the residential market. As a result, the PSTN residential subscription fees rose by 2.8 percent on average. Business subscription fees for analog lines were raised from March 1, 2007 by 2.8 percent. Traffic fees are not expected to be changed in 2007.

In 2006, the NCA initiated a controlling process on price cap compliance in all three areas (universal services, residential and business access). We submitted the data required by the enquiry. We were not certain about the calculation method used by the NCA. As a result, there was a briefing on our request on December 15, 2006, at which the NCA informed us about the method to be used. According to the calculation of the NCA, we have breached the price cap by 5.9 percentage points, however, we have not received an official resolution yet. We dispute the correctness of the method set forth by the NCA. There was another consultation on February 15, 2007, at which the representatives of the NCA seemed to accept two of our propositions, but these were not yet officially accepted by the NCA's committee. The sanctions can include a fine (approximately HUF 250 million) and/or the obligation to reduce our residential subscription fees (a two percent reduction would mean a revenue loss of about HUF 1 billion).

#### *Rates for PSTN Access to the Internet*

Since January 1, 2004, retail rates for PSTN access to the Internet are no longer regulated. Since 2002, however, a part of the charge billed to the customer – 30 percent in peak time and 10 percent in off-peak time – must be transferred to ISPs. In the case of flat rate Internet access, 13 percent of the fee must be shared with ISPs. This type of revenue sharing remains in operation under the Electronic Communications Act. Since January 1, 2004, Internet call origination and Flat Rate Internet Access Call Origination ( *FRIACO* ) services are part of the RIO and the prices of these services are also regulated within the scope of the RIO (rates approved by the NCA).

#### *Leased Line Fees*

After our concession ended in the area of leased lines required for interconnection, the leased lines market became unregulated in 2002. In 2005, we were identified as an operator with SMP on the retail market of a minimum set of leased lines and on the wholesale market of terminating segments of leased lines. In both cases we have been identified as the only operator with SMP in Hungary.



For the leased line termination market, the SMP resolution has adopted the retail minus pricing rule, requiring us to provide all wholesale leased line access services at prices approximately 33 percent lower than the listed retail prices. We are also required to provide all services identified in the resolution nationwide. On October 11, 2006, the court abolished this resolution of the NCA, and obliged it to carry out a new process for determining SMP obligations for us on the wholesale leased line market. The court's decision is not binding.

#### *Regulated Wholesale Prices*

Since December 23, 2001, the interconnection rates are no longer regulated on an itemized basis but as part of the RIO. Since January 1, 2004, local bit-stream access must be offered as part of the RUO, which also regulates pricing for the local bit-stream access. The cost methodologies used in the reference offers are provided in the Ministerial Decree 18/2003 (XII.27.) IHM on cost calculation of electronic telecommunications services. The cost-based unbundling and interconnection rates must be approved by the NCA. The reference offers must contain approved rates.

The NCA has published its SMP resolution with respect to the wholesale broadband market, and identified Magyar Telekom Plc., as well as all other LTOs, as operators with SMP. The SMP resolution adopted a retail-minus pricing rule for the wholesale broadband market. According to the resolution, the NCA intends to transform the local bit-stream access service currently provided by us into a nationwide bit-stream access service. Pricing for the local bit-stream access service is currently regulated on a cost-based rule under the RUO.

We have been identified as an operator with SMP in the voice termination and origination market and the wholesale market on unbundling of copper loops, along with all other LTOs. These SMP resolutions included obligations to submit RIO and RUO to the NCA. The NCA also adopted cost-based pricing rules, based on Long Run Incremental Costs (LRIC) for the RIO and Fully Distributed Costs (FDC) for the RUO. We submitted our first draft RIO in June 2005 and first draft RUO in October 2005. After several rejections and repeated submissions the NCA accepted our RIO on May 3, 2006 and our RUO on September 11, 2006. The RIO took effect from September 15, 2005 retrospectively and the RUO from January 20, 2006 also retrospectively. On December 12, 2006 the court abolished the NCA's decision that the RIO fees would take effect retrospectively from September 15, 2005. The court's decision is not binding.

#### *Other Wholesale Prices*

The Electronic Communications Act provides that network access fees be set based on a number of objective criteria, with transparency and without discrimination. The cost of wholesale access services are now required to be calculated based on LRIC and the pricing for these services must be approved by the NCA, even if the service provider is not obliged to make a reference offer for these services.

#### *Network Access and Interconnection Agreements between Magyar Telekom and ISPs*

We enter into network access agreements with ISPs to secure access to services provided by ISPs for our subscribers. In addition to the network access agreements, we may enter into interconnection agreements with ISPs. The terms and conditions for the network access agreements must be in line with the terms and conditions of the existing subscriber contracts.

#### *Reverse Charging Agreements between Magyar Telekom and ISPs*

We have entered into reverse charging agreements with a number of ISPs. Under these agreements, customers remit payment for Internet services to the ISPs rather than directly to us. This scheme allows ISPs to offer various price plans based on their customers' needs.

*Price Squeeze (Predatory Pricing) Issues*

Under the Electronic Communications Act, service providers with SMP are prohibited from pricing retail network services below their wholesale prices. When service providers reduce their end user prices and it causes a price squeeze, they are obliged to proportionally reduce their prices in their reference offers. This provision only applies if the price reduction affects more than 10 percent of subscribers for the service, or the impact of the price reduction exceeds five percent of net sales of the service.

If the regulatory authority identifies a price squeeze, the NCA examines whether the price of the network service is in line with the incurred costs. If the network prices are cost-based, the NCA refers the case to the Competition Authority. If the network prices are not cost-based, the NCA determines the minimum mandatory margin between the price of the network service and the end user service and/or orders the service provider to modify the reference offer.

**Hungarian Mobile Operations**

*Market Assessment, SMP Designation Process and Interconnection*

Upon request for interconnection (to provide either network access or network interconnection) from another telecommunications operator, TMH is required under the Electronic Communications Act and a related decree to provide such services, if such request is reasonable on both technical and economic grounds and provision of such services is not impossible due to the limitation of resources.

See Item 8 Legal proceedings for developments on TMH's SMP designation process and interconnection rates.

**Macedonian Fixed Line and Mobile Operations**

Pricing for most of the retail services provided by Maktel is regulated by Maktel's Concession Contract. Pricing and maximum change in prices for these services are based on the price cap method.

In addition, according to the ECL, based on market analysis the Agency for Electronic Communications may impose retail price regulations and price controls on operators with SMP in a relevant market. The SMP operator is obliged to keep separate accounting records for its wholesale and retail activities.

Pricing for dial-up and ADSL access to the Internet, however, is currently unregulated.

*Regulated Wholesale Prices.* During 2006, the Agency for Electronic Communications approved Maktel's interconnection and unbundling fees (MATERIO and MATERUO) based on the fully distributed cost accounting method. However, the current interconnection fees between Maktel and two mobile operators, and between the two mobile operators themselves, are still established based on former interconnection agreements and not yet harmonized with MATERIO. According to the relevant bylaw, Maktel is obliged to implement long run incremental costing methodology for interconnection and unbundling prices by July 2007.

On December 21, 2006, the Agency for Electronic Communications decided to change the interconnection fees. The level of the new fees was determined according to benchmarks and was mainly based on Maktel's retail fees without taking into account the costing model prepared by Maktel as prescribed by the relevant law. On February 14, 2007, the Agency for Electronic Communications decided to change the unbundling fees based on benchmarks.

The level of wholesale regulated prices directly depends on the finalization of the price adjustment of Maktel's retail regulated prices. In case Maktel does not increase its retail prices, that can lead to significant decrease of wholesale regulated prices.

Pricing for mobile telecommunications services is currently unregulated. Under the Law on Electronic Communications, however, the National Regulatory Agency is empowered to regulate the pricing of the retail mobile services, in case concern over competition arises.

#### **ORGANIZATIONAL STRUCTURE**

MagyarCom, which is fully owned by Deutsche Telekom, owns 59.21 percent of outstanding ordinary shares of Magyar Telekom.

For a list of principal operating subsidiaries and associates of the Company as of December 31, 2006, see Note 2.2 (b) to the consolidated financial statements.

#### **PROPERTY, PLANTS AND EQUIPMENT**

We have one of the largest real estate holdings in Hungary. We use substantially all of these properties for telecommunications installations, computer installations, research centers, service outlets and offices. Our equipment and machinery primarily consist of switches, communication towers and other telecommunications equipment.

Due to the consolidation of various operations, the conversion to digital switches and ongoing staff reductions, we anticipate that a substantial portion of our owned and leased properties will not be necessary for our core business in the future. We intend to sell or rent our surplus properties.

We intend to rely fully on outside providers of facility and real estate management services in the medium-term. We are accordingly developing a new service-based contract structure and intend to terminate all our remaining in-house real estate management functions. Our aim is to secure reliable facility and real estate services at the needed quality level and at prices that allow flexible management of our changing real estate portfolio and reduction of real estate management expenses.

Since February 2005, Magyar Telekom Plc.'s real estate development, investment, operations and management activities have been outsourced to DeTe Immobilien-Hungary Zrt. The Company's real estate department, however, continues to handle strategic management and control of its real estate holdings.

Maktel outsourced its real estate management operations to a third party starting from April 1, 2006.

The number of sites used by Magyar Telekom is approximately 7,800, out of which approximately 2,800 sites are owned by the Company and approximately 5,000 sites are leased. The total area of properties used by Magyar Telekom as of December 31, 2006 was approximately 1,200,000 m<sup>2</sup>.

The majority of sites used in our operations are smaller than 100 m<sup>2</sup>. Approximately 55 percent of the total area is used to house telecommunications equipment and other technical devices. The largest site is our headquarters building located at Krisztina krt. 55 in Budapest, with floor space of 35,000 m<sup>2</sup>.

#### **INFRASTRUCTURE AND TECHNOLOGY**

**Hungarian Fixed Line Operations**

## Edgar Filing: Magyar Telekom Plc. - Form 20-F

The following table provides information on the length of the copper and fiber optic cables contained in Magyar Telekom Plc.'s access, backbone and rural area networks in Hungary at December 31, 2006, and each of the two prior years in kilometers:

	<b>At December 31, 2004</b>	<b>2005</b>	<b>2006</b>
Copper cable	159,504	158,112	159,951
Fiber optic cable	13,580	14,376	15,026

*Expansion of Access Networks.* At the end of 2000, we began to offer broadband Internet access services, based on the ADSL and Asynchronous Transfer Mode ( ATM ) technologies. We selected Ethernet-based Digital Subscriber Line Access Multiplexers ( DSLAMs ) to provide a more cost effective ADSL solution together with the ATM technology already in use. The ADSL transmission system provides high-speed digital access to any data network over existing copper wires without interruption of Plain Old Telephone Service ( POTS ) and ISDN2 services with the data speed of 512 Kbit/s and 1, 2, 3 and 6 Mbit/s. In 2006, we continued the roll-out of the ADSL technology nationwide. At the end of 2006, approximately 500,000 customers were using ADSL lines for connection to the Internet. By the end of 2006, our infrastructure allowed up to 2.1 million of our analog and ISDN2 subscribers to have access to the ADSL service. This represents coverage of over 1,000 towns and cities and approximately 87 percent of the population in our service area. In 2007, we plan to introduce the VDSL2 technology to provide high-speed data access with data speed of 25 and 50 Mbit/s.

We used fiber optic cables for our fixed line local loop networks for approximately 120,000 customers at the end of 2006. We installed a substantial amount of local network fiber optic cable in Budapest, where segments of the old cable network were in poor condition and where we believe the demand for high capacity and high quality transmission will be the greatest (e.g., shopping malls, industrial parks). We plan to extend our local fiber optic network both inside and outside Budapest to cover new business demands in existing areas, mainly to provide broadband services through optical access as well.

*Wireless Solutions.* In 2003, we introduced the WLAN technology in the access network for hot spot applications. By the end of 2006, 440 hot spot sites were in operation. With this technology, we can provide Internet access service in public areas to customers requiring temporary Internet access (e.g., conference centers, exhibitions, airports, hotels). Since the end of 2004, WLAN users of TMH and Magyar Telekom Plc. can use hot spot sites operated by either entity.

We have been selectively applying radio technology in our local loops since 1996. At the end of 2006, approximately 71,444 subscriber lines were based on the radio technology.

*Backbone Network.* We have a digital fiber optic national long distance network that connects local primary area networks. We have implemented the DWDM technology and Synchronous Digital Hierarchy ( SDH ) systems in both the national long distance and Budapest networks. The countrywide DWDM backbone network, installed in 2006, provides high capacity (maximum 64 times 10 Gbit/s) in the most important nodes of Hungary, as well as in international directions. In 2006, we carried on an extension of the DWDM network. In addition to cost advantages, SDH systems provide a flexible transmission infrastructure with automatic transmission paths. We introduced a new generation of the SDH system that, besides increasing network availability and transmission capacity, enables new services, such as data transmission (e.g., Ethernet). In 2006, the increase in the capacity of the backbone network served the growing demand of IP core network and HSL. The HSL is mainly provided for mobile operators. Since we currently have a robust optical backbone network, we have no immediate plan for expansion.

*IP/MPLS.* Since 2000, we have provided Internet access and IP-VPN services on the same IP/MPLS platform. The network is built-up of STM-16, Gigabit Ethernet and 10GE connections. The network has several access options (dial-up, leased line, broadband DSL, CATV) with PoPs in each primary area in Hungary. Available services include IP-VPN (scalable interconnection for corporate sites with Integrated Voice and Data option), IPSec and xDSL to Virtual Private Networks, Virtual Private Dial-up Network and wholesale Internet services for ISPs. The connectivity network that concentrates xDSL traffic towards the IP core is based on ATM and Ethernet technology. In 2006, we started to develop carrier-grade IP core network to be able to ensure high availability, demanded quality of service, scalability and security for triple-play, VoIP and broadband data communication services, and also for the common T-Com and T-Mobile IP platform. In 2006, significant capacity, quality and functional upgrades have been performed, including the development of the countrywide 10 Gbit/s core network, installation of new Gigabit Ethernet



( GE ) and 10 GE connections, duplications of devices to increase redundancies, change of old devices etc. Further Quality of Service ( QoS ) and high-availability features are planned in the next three years in order to increase network capacity according to traffic demand, to install new network functions and to develop connectivity and integrity with different communication networks to become an appropriate transport platform for Next Generation Network ( NGN ) and triple-play services.

We are making preparations for interconnection and convergence of voice and data networks, which are currently separate. The NGN concept has been espoused as a long-term project. We do not plan to develop our traditional (such as PSTN/ISDN) network further except for maintenance and legal compliance purposes. The key focus instead will be on development of technologies and networks compatible with or forming a part of NGN, such as VoIP. In 2005, Voice-over CATV, Integrated Voice and Data service (IP Complex Plus) and Voice-over Internet (KLIP) have been introduced. In 2006, we continued to deploy a carrier-grade multi-service NGN. We also launched the commercial IPTV service at the end of 2006 together with T-Online. An IP Multimedia Subsystem was installed in 2006, which is considered to be the base for feature-rich, IP-based, Publicly Available Telephone Service ( PATS ). In 2007, we continue to deploy a carrier-grade multi-service NGN and launch new services, such as IP Centrex.

*Information Technology.* We have dedicated a significant amount of resources to improve our information technology systems. We believe that the continuing development of these systems is essential to improving customer service and the efficiency and productivity of our employees.

Our nationwide operational support system integrates the following elements:

- CRM;
- Billing, e-billing;
- automated call collection;
- network traffic management;
- workforce and workflow management;
- element, network and service management (configuration, alarm management, SLA management); and
- process controlled technical inventories.

This operational support system environment permits us to focus on our customers' needs, to offer more personalized services, itemized billing, to bundle products and services in price plans and to generate a single bill for customers with multiple locations. In 2006, a project has been established to develop and implement the Next Generation Support System ( NGOSS ) concept to support the new triple-play and NGN platform based services.

### **Hungarian Mobile Operations**

*GSM Network.* TMH operates a nationwide GSM public digital mobile network in the 900 MHz band with 8 MHz duplex spectrum since 1994, in the 1800 MHz band with 6 MHz duplex spectrum since 1999 and in the 1800 MHz band with a total of 15 MHz duplex spectrum since January 2004. To guarantee the best possible service quality for our customers, we are dedicated to the continuing network roll-out to meet traffic and coverage demands.

*Coverage.* By the end of 2004, coverage of villages with population between 1,000 and 10,000 was 97 percent. This level was further increased up to 99 percent by December 31, 2006. The deep indoor coverage was 97 percent in Budapest and 96 percent in cities over 100,000 inhabitants by the end of 2004.





The deep indoor coverage in cities over 100,000 inhabitants, including Budapest, was increased up to 97 percent as of December 31, 2006.

*EDGE Packet Switched Data Service.* At the end of 2003, commercial EDGE service was launched in approximately 23 percent of Budapest area. By the end of 2004, EDGE coverage reached 91 percent of Budapest. In 2005 and 2006, the EDGE development project was continued, resulting in 59 and 74 percent population coverage by the end of the year, respectively. The peak data rate was increased to around 200 Kbit/s in 2005.

*Universal Mobile Telecommunications System.* The 3G network enables besides rapid data transmission and video-telephone more comprehensive and interesting contents than before, including, in addition to image and text, fast transmission of high quality multimedia materials. In December 2004, TMH was awarded a 3G service license and was granted the use of 15 MHz duplex and 5 MHz unpaired 3G spectrums until 2019. In August 2005, TMH launched commercial UMTS service, first in Hungary. By the end of 2005, UMTS coverage increased to 43.6 percent of Budapest. On May 17, 2006, TMH launched commercial HSDPA service in the internal districts of Budapest, first in Hungary. From the last quarter of 2006, each 3G cell is capable of HSDPA, therefore the UMTS/HSDPA population coverage reached 30.3 percent by the end of 2006. The network allows 3.6 Mbit/s downlink speed, however most of the currently available mobile phonesets support only 1.8 Mbit/s.

*WLAN project.* In the frame of the WLAN program Small settlements , 110 access points have been rolled out during 2006 making Internet Fix service available in 120 settlements.

*Special Project TETRA.* TMH took part in the exclusive mobile tender of the Hungarian Government. A new entity, Pro-M, was established for providing TETRA services for governmental organizations. The network uses the 380-400 MHz spectrum, applying TETRA technology. By December 2006, TMH completed the development of 225 sites and four switches according to the roll-out program.

*Information Technology.* TMH's operations are supported extensively by IT solutions. A great number of closely integrated application systems are used in sales, customer service, collection, service provisioning, call data processing (mediation) and charging, fraud management, billing, handset logistics, interconnect billing, general ledger reporting and electronic document archiving.

TMH operates proprietary Data Warehouse ( DWH ), which provides management and endusers with business reports and marketing and finance analysts with detailed subscriber, traffic and business information for on-line interactive analysis. DWH is playing a major role in customer segmentation and customer life-cycle value calculation.

### **Macedonian Fixed Line Operations**

Maktel endeavors to maintain its network at a high technological level to offer and provide a wide range of products and services that will satisfy customers' demands.

The PSTN/ISDN network in the Republic of Macedonia has been fully digitalized since the end of 2003. The liberalization of the telecommunications market required Maktel to perform a substantial upgrade of the PSTN/ISDN platform. With the upgrade, switching systems are now able to support carrier selection and pre-selection functions.

Maktel's primary area networks are connected to the fiber optic national long distance network. The SDH technology has been implemented in the backbone network, in the transmission networks in Skopje and other cities in the country. For connection of Remote Subscriber Units, Plesiochronous Digital Hierarchy ( PDH ) equipment is used as well.

The existing copper-wire network is a good basis for introduction of broadband services based on the DSL technologies. At the end of 2003, Maktel introduced broadband Internet access services based on the ADSL technology. Optical cables in the access network are used for connection of key business customers.

The core of the IP backbone network is built on the Gigabit Switch Routers ( GSR ) platform. The core is connected to the global Internet network through two main internet gateways. Available services include IP-VPN, ADSL, dial-up Internet access, wholesale Internet services for ISPs, web services, content oriented services and video streaming. In 2006, Maktel has installed Intrusion Detection and Prevention System in order to protect its users from Denial of Service ( DOS ).

In 2006, Airspan-based VoIP platform was installed in the network for the purposes of terminating and originating international VoIP calls as well as for providing business VoIP services.

In 2006, Maktel installed a Service Selection Gateway platform. It is based on Cisco Systems solution and provides bandwidth on demand, walled garden, anti-virus and anti-spam services to its Internet subscribers. The migration from frame relay to IP-VPN solutions was also finalized in 2006.

#### **Macedonian Mobile Operations**

T-Mobile Macedonia has built a high quality and high capacity network that meets the requirements and needs of its growing subscriber base. Our rating and billing platforms provide enhanced services for the entire prepaid and postpaid customer base as well as for the interconnection partners. Our comprehensive solutions for promotions, discounts and incentives provide extensive flexibility for tailored offerings and customer satisfaction.

#### **ENVIRONMENT PROTECTION**

The management committee of Magyar Telekom adopted the Sustainability Strategy of the Company in January 2005 to strengthen our commitment to sustainable development.

As a part of our commitment to sustainability, we developed a sustainability section for Magyar Telekom s website. This section includes our reports and news relating to sustainability and discusses our philosophy and approach to sustainability.

#### **ITEM 4A UNRESOLVED STAFF COMMENTS**

Not applicable.

## ITEM 5 OPERATING AND FINANCIAL REVIEW AND PROSPECTS

The following discussion should be read together with the consolidated financial statements, including the accompanying notes, included in this annual report. The consolidated financial statements, the accompanying notes as well as the discussion of results presented below have been prepared in accordance with IFRS. IFRS differs in certain respects from U.S. GAAP. For a discussion of the principal differences between IFRS and U.S. GAAP as they relate to us, see Note 37 to the consolidated financial statements. Revenues and operating expenses discussed under Results of Operations By Segment do not reflect intrasegment and intersegment eliminations.

### OPERATING RESULTS

#### *Results of Operations Total*

#### *Basis of presentation*

We determine segments primarily based on products and services that are subject to risks and returns different from those of other businesses. In 2004, we changed our segment disclosure as a result of the change in our management and reporting structure. The primary segments are based on the business lines (fixed line and mobile operations), which include both Hungarian and international activities. Reported segments are consistent with information used by management for internal reporting and monitoring purposes. In addition, our secondary format for reporting segment information is geographical segments.

In 2005, Magyar Telekom acquired a 76.53 percent interest in Crnogorski Telekom. Crnogorski Telekom's balance sheet was consolidated in our accounts as of March 31, 2005, and the results of Crnogorski Telekom are included in our consolidated income statement from the second quarter of 2005.

Magyar Telekom has reassessed its status in the provision of a number of value added services, where revenue was accounted for on a gross basis implying a principal status rather than an agent status in the provision of the service. A gross basis means that revenues included the full amount of fees collected from customers, and payments to related service providers were included in operating expenses. After analyzing the relationships with our subcontractors one by one, we have changed our judgment of the situation in some cases and determined that in these cases the Group is more the selling agent of these products than the principal provider of the service.

This change had a decreasing impact on the Fixed line Voice retail revenues and the Mobile Non voice revenues, with equivalent corresponding effects in operating expenses. The change resulted in netting revenues with expenses, and has no impact on operating profit, net income or equity. Prior year's reported numbers have been restated accordingly. See Note 2.1.7 to the consolidated financial statements.

The Group has changed its accounting policy to disclose the Hungarian local business tax and innovation fee as income taxes as we have established that these taxes have the characteristics of income taxes rather than operating expenses. In previous years, these taxes were disclosed among operating expenses.

This change in the disclosure of these taxes had a decreasing impact on operating expenses and an equivalent increase in income taxes. The change resulted in no impact on net income or equity. Prior year's reported numbers have been restated accordingly. See Note 2.1.7 to the consolidated financial statements.

#### *Total Revenues*

Our total revenues grew by 9.1 percent from HUF 615,054 million in 2005 to HUF 671,196 million in 2006. The increase in revenues was mainly due to higher revenues from mobile telecommunications services, which grew by 14.5 percent from 2005 to 2006, driven mainly by Pro-M's EDR activities in the Hungarian mobile operations. The higher system integration and IT revenues as well as higher broadband

Internet revenues also contributed to the growth, and were only partly offset by lower revenues from outgoing domestic and international traffic in the fixed line telecommunications services. The longer consolidation period (12 months in 2006 compared to nine months in 2005) of Crnogorski Telekom also contributed to the revenue growth.

### ***Total Operating Expenses***

Our total operating expenses increased by 11.9 percent from 2005 to 2006. Operating expenses amounted to HUF 481,309 million in 2005 and HUF 538,380 million in 2006. Our total operating expenses as a percentage of total revenues increased from 78.3 percent in 2005 to 80.2 percent in 2006.

Depreciation and amortization and employee-related expenses are our most significant operating expenses.

Depreciation and amortization increased by 6.6 percent from HUF 114,686 million in 2005 to HUF 122,249 million in 2006 mainly as a result of the consolidation of Crnogorski Telekom and the impairment of the Monet, TCG and Internet CG brandnames in connection with the rebranding in Montenegro in September 2006. In addition, depreciation increased at TMH due to the capitalized UMTS concession and also due to their higher gross asset base of telecommunications and IT equipment. As a result of the continuous revision of the useful life of our assets, the lives of certain assets were changed as of January 1, 2006. These assets mainly included IT equipments and software, and the change in life resulted in HUF 58 million higher depreciation expense in 2006.

Employee-related expenses increased by 2.7 percent in 2006 as compared to 2005 because of the inclusion of new subsidiaries (such as Pro-M, Dataplex and KFKI). Higher expenses resulted also from the severance provision recognized in connection with the headcount reduction program at Crnogorski Telekom and from higher severance expenses of Magyar Telekom Plc. in 2006. The total payment made in relation to employee termination in 2006 amounted to HUF 6,099 million, of which HUF 2,639 million was charged against the provision for liabilities and charges as at December 31, 2005, while the rest was recognized as employee-related expense in 2006.

Other operating expenses include materials, maintenance, marketing, service fees, fees and levies, outsourcing expenses, energy and consultancy. Other operating expenses increased by 13.5 percent in 2006 compared to 2005 primarily due to higher fees for outsourcing services (e.g., real estate management, transportation, customer service and informatics) as well as higher expenses in connection with various projects. The significant increase in materials and maintenance fees was driven by the consolidation of new subsidiaries such as Dataplex and KFKI. In 2006, higher concession fees were due to the UMTS fee paid by TMH and to increased frequency fees at T-Mobile Macedonia. Non-rebranding related marketing expenses increased significantly as well at Magyar Telekom Plc., due to more intensive advertising activity in 2006.

In the course of conducting their audit of our 2005 financial statements, PwC identified certain contracts the nature and business purposes of which were not readily apparent. PwC notified the Audit Committee and advised them to retain independent counsel to conduct an investigation into these contracts. Our Audit Committee retained White & Case, as its independent legal counsel, to conduct the investigation. See [Item 3 Risk Factors](#) and [Item 15 Controls and Procedures](#).

In 2006, Magyar Telekom incurred HUF 4.1 billion expenses relating to the investigation, which are included in other operating expenses in the Hungarian fixed line operations. This amount includes HUF 3.3 billion legal fees, HUF 0.3 billion audit-related fees and HUF 0.5 billion fees paid for legal counsel representing our current and former employees.

In 2005, other expenses include HUF 2,059 million paid under four consulting contracts entered into by Magyar Telekom Plc. and two of its subsidiaries as to which it has not been able to obtain sufficient

evidence that it or its subsidiaries received adequate value. This amount also includes the tax implications of the payments as well.

### ***Total Operating Profit***

Our total operating profit decreased by 3.8 percent from HUF 141,754 million in 2005 to HUF 136,391 million in 2006 due to the fact that the increase in expenses was higher than the growth in revenues.

### ***Outlook***

The telecommunications industry is undergoing a major change globally. We have observed several long-term trends which are changing the structure of the Hungarian telecommunications market. Key drivers of the long-term trends include changes in technology (i.e., IP-based broadband products and solutions, emerging wireless broadband technologies), customer requirements (i.e., mobility and ease of use, triple-play solutions), competition and regulation (i.e., low entry barriers, new business models).

To adapt to these changes in the market, we are now moving from the traditional traffic-based revenue structure to an access-based revenue structure, which will allow us to substitute declining traffic revenues with content, entertainment and bundled access revenues. In addition, we are seeking new revenue sources by entering into new non-traditional converged telecommunications markets.

We should emphasize that each segment is affected by its unique business environment, and we are subject to circumstances and events that are yet unforeseen or beyond our control. We have identified several risk factors which may affect our business in the future including changes in the regulatory environment, changes in competition, the unforeseeable effects of the announced stabilization package of the Hungarian government and changes in the foreign exchange rates just to mention the most important ones. See the detailed description of these and other risk factors in Item 3 Risk Factors .

Magyar Telekom's current plans and outlook are based on our current best knowledge and expected circumstances. Nevertheless the behavior of our competitors can hardly be completely predicted. Therefore a stronger than assumed impact of alternative operators, new market entrants and new solutions in any country where Magyar Telekom is present could influence our business performance negatively.

We expect that our core business units will be able to continue to generate strong free cash flow. However, there are some significant elements that can have negative effects on the free cash flow, for example, the roll-out of EDR infrastructure and potential acquisitions. Despite these effects we expect to generate solid positive free cash flow in 2007 as well.

### **Revenues**

The following reflects our current expectations with respect to our segmental plans and initiatives:

#### ***Fixed line segment***

In the fixed line segment, we expect continued gradual decline in fixed line voice revenues due to continued line reduction and fixed line unit price erosion driven by mobile substitution and the increased competition in the fixed line market, including competition from PSTN resellers and VoIP or VoCATV providers. As indicated in our strategy, to mitigate the decrease in fixed line voice revenues we are now moving from the traditional traffic-based revenue structure to an access-based revenue structure, which will allow us to substitute declining traffic revenues with content, entertainment and bundled access revenues.

As the leading broadband provider in Hungary, we are committed to accelerating growth in country-wide broadband penetration by applying a multi-access cost-efficient approach. In November 2006, we launched IPTV services; in early 2007 we doubled bandwidths on our network by utilizing ADSL2 technology and sought to further boost market development by introducing naked DSL services.

We aim to move towards content and media businesses to support traditional access services and build new revenue streams and exploit new revenue sources. Accordingly, in April 2006, we gained control of iWiW Kft., the leading Hungarian online social network, which has currently more than two million users registered. In May 2006, we acquired Adnetwork, the leading domestic online advertisement networks to leverage the online advertisement potential of T-Online and partner web pages.

To maintain sustainable competitiveness in the corporate sector, we have committed to further developing our IT competencies by focusing on complex service offering via managed services, system integration and outsourcing through consultancy-based selling to corporate customers. This strategic initiation is promoted by the acquisition of KFKI Group in June 2006 and Dataplex in April 2006. Expanding our business operation to these new areas with lower EBITDA margins results in a dilutive effect in the EBITDA margin both on fixed segment and Magyar Telekom Group level.

In addition, we are seeking new revenue sources by entering new non-traditional telecommunication markets such as transactional services and commerce to generate new revenue streams in case a potential business opportunity arises to capture potential growth opportunities on new converged market areas.

We also had higher contributions from Crnogorski Telekom in 2006 since the consolidation commenced in April 2005. International PoP and alternative operations are expected to contribute increased revenues as well. Especially in the case of our Bulgarian subsidiary (Orbitel) are we expecting a changing trend because since its EU membership commenced in January 2007, Bulgaria has to apply the EU regulation in the telecommunication sector as well.

In Montenegro, the de facto exclusivity of Crnogorski Telekom in international voice traffic has come to an end as Promonte, the Montenegrin market leader in mobile telephony has acquired a license for international voice traffic valid from January 1, 2007. There are several public tenders ongoing in Montenegro having a significant long term effect on the telecommunication market. The Montenegrin Telecommunication Agency has announced a public tender for cable television services, in which 10 companies got licenses. As a result, new cable television service providers may enter traditional telecommunications markets in 2007. The Montenegrin Telecommunication Agency has also announced public tenders for providing telecommunication services using WiMAX technology. These tenders will influence the level of competition in Montenegro.

#### ***Mobile segment***

In the mobile segment we expect continuing growth in net revenues at TMH, T-Mobile Macedonia and T-Mobile Crna Gora as well. Market penetration in Hungary is now almost saturated, and we expect lower growth rates due to a smaller number of potential new subscribers. This trend is partly offset by the migration of prepaid customers to postpaid packages and the future growth potential of higher-value services, which is supported by the launch of UMTS and HSDPA services. Accordingly, leveraging first mover advantage on our newly built HSDPA capacities is one of T-Mobile Hungary's primary strategic priorities on the fast growing wireless broadband market.

We won the EDR tender of the Hungarian government and will provide TETRA services for 10 years. Significant revenue contribution was realized from this project already in 2006. The EDR system implementation resulted in significant increase in revenues and also in the cost of equipment sale in 2006. Looking forward to 2007, this significant one-off revenue and cost of telecommunications equipment sale will be eliminated resulting in lower revenues and accordingly also lower cost of equipment sale on this field of operation.

In the Macedonian and Montenegrin market, subscriber growth continued in 2006 and drove the net revenue growth. For 2007, we expect a slowdown of subscriber growth in both countries.

The government of Macedonia has approved Austrian Mobilkom's bid to become the country's third mobile operator at the beginning of 2007. The Austrian firm was the sole company to submit a bid on the tender for the third license. Under the license rules, the new operator must launch services within six months of being granted the license. Therefore the successful bidder is expected to launch its operation by July 2007.

The Montenegrin Telecommunication Agency has announced public tenders for providing 3rd Generation mobile services and a combined new license to provide 2G/3G mobile telephony services in Montenegro. The outcome of this tender will definitely influence the market development in Montenegro.

### **Expenses**

In line with our strategy, we plan to improve our internal operational efficiency in all segments. Our initial 2006 goal to improve the efficiency of our workforce by increasing the fixed lines (B-channel equivalent) per employee ratio to over 500 (a ratio that corresponds to the best practice in Western Europe) was already reached by the end of February 2006. We are targeting further headcount reductions in our Macedonian and Montenegrin fixed line service providers. We are determined to bring their performance in line with industry best practice and our management is committed to further simplification and improvement of processes and connected systems. In addition to organizational measures and process improvement, we seek cost savings by leveraging our group-wide synergies in procurement.

The merger of Magyar Telekom Plc. and TMH enables us to further improve efficiency. We are expecting significant value generation through the gradual implementation of the integration by seizing additional revenues and optimizing operating and capital expenses. In 2006, the first impacts from the fixed-mobile integration in terms of sales and customer retention began to be seen. These were, however, offset by related costs. In the next three years we expect to see a significant positive impact, with net present value of these benefits currently estimated to be around HUF 60 billion in the period of 2007-2009. The integration of our fixed and mobile businesses will particularly enhance our competitiveness in the areas of customer care and customer service, products and value propositions, back-office and supporting systems and joint network infrastructure management.

### **Gross additions to tangible and intangible assets**

We aimed to reduce the gross additions to tangible and intangible assets to sales ratio to below 15 percent in 2006 and succeeded in meeting this target. We are targeting this ratio to fall below 14 percent in 2007 excluding potential acquisitions. We expect an increasing proportion of gross additions to relate to high-growth areas in the fixed line segment, such as Internet, broadband and data transmissions, while our mobile segment will continue the roll-out of the UMTS and HSDPA infrastructure.

According to our strategic directions we are committed to further strengthening and leveraging our presence in the South-East European region. Therefore, we are continuously seeking for further value-creating acquisition and investment targets with even larger scale.

### **Revenue and EBITDA targets**

Based on our former outlook and market and regulatory conditions, we expected to achieve compounded average revenue growth rate of at least three percent for the period of 2006-2007. In terms of EBITDA, we targeted to maintain the 2005 reported EBITDA level in 2006. At the end of 2006, we were fully on track to meet both of these targets. Looking forward to 2007, we are targeting stable revenue and EBITDA in forint terms over 2006 reported figures.



**Results of Operations By Segment**

The following table sets forth revenues, operating expenses and operating profit by segment:

	Year ended December 31,		
	2004	2005	2006
	(in HUF millions)		
<b>Revenues</b>			
Hungarian Fixed line	298,707	284,985	292,193
International Fixed line	45,693	57,983	68,953
Total	344,400	342,968	361,146
Less: intra-segment revenues	(1,271 )	(2,284 )	(3,569 )
Total revenue of Fixed line segment	343,129	340,684	357,577
Less: inter-segment revenues(1)	(11,146 )	(11,478 )	(13,711 )
Fixed line revenue from external customers	331,983	329,206	343,866
Hungarian Mobile	260,568	266,217	297,209
International Mobile	33,734	42,693	52,399
Total	294,302	308,910	349,608
Less: Intra-segment revenues	(58 )	(27 )	(42 )
Total revenue of Mobile segment	294,244	308,883	349,566
Less: inter-segment revenues(1)	(29,435 )	(23,035 )	(22,236 )
Mobile revenue from external customers	264,809	285,848	327,330
Total revenue of the Group	596,792	615,054	671,196
<b>Operating expenses net</b>			
Hungarian Fixed line	280,766	239,716	260,065
International Fixed Line	38,669	49,022	57,461
Total	319,435	288,738	317,526
Less: intra-segment expenses	(1,271 )	(2,284 )	(3,569 )
Total operating expenses net of Fixed line segment	318,164	286,454	313,957
Hungarian Mobile	200,861	190,998	221,532
International Mobile	24,687	30,388	35,304
Total	225,548	221,386	256,836
Less: intra-segment expenses	(58 )	(27 )	(42 )
Total operating expenses net of Mobile segment	225,490	221,359	256,794
Less: inter-segment expenses(1)	(40,581 )	(34,513 )	(35,946 )
Total operating expenses net of the Group	503,073	473,300	534,805

(1) Inter-segment eliminations include primarily interconnection fees between the fixed line and mobile networks.

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	Year ended December 31,		
	2004	2005	2006
	(in HUF millions)		
<b>Segment results (Operating profit)</b>			
Fixed line Hungary	17,941	45,269	32,128
Share of associates profits (Hungary)	1,896	330	703
Fixed line Foreign operations	7,024	8,961	11,492
Fixed line segment	26,861	54,560	44,323
Mobile Hungary	59,707	75,219	75,677
Mobile Foreign operations	9,047	12,305	17,095
Mobile segment	68,754	87,524	92,772
Less: Share of associates profits	(1,896 )	(330 )	(703 )
Total operating profit of the Group	93,719	141,754	136,391

(1) Inter-segment eliminations include primarily interconnection fees between the fixed line and mobile networks.

#### *Fixed Line Telecommunications Segment*

The fixed line segment includes Magyar Telekom Plc. and its consolidated subsidiaries, other than T-Mobile Macedonia, T-Mobile Crna Gora, TMH and Pro-M.

#### *Revenues*

Our fixed line telecommunications segment includes local, domestic and international long distance telephone services as well as value added digifon services such as call waiting, itemized billing and telephone and private branch exchange equipment rental. This segment also consists of revenues from related services, such as leased lines, data transmission, Internet, SI/IT, equipment sales and cable television.

#### **Hungarian Fixed Line Operations**

Hungarian fixed line operations include Magyar Telekom Plc. and its consolidated subsidiaries, other than TMH, Pro-M and our foreign subsidiaries.

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The following table sets forth information regarding Hungarian fixed line revenues:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in HUF millions)			(% change)	
Subscriptions	79,577	80,261	81,897	0.9	2.0
Domestic outgoing traffic revenues	91,452	67,717	49,034	(26.0 )	(27.6 )
International outgoing traffic revenues	8,528	6,835	5,524	(19.9 )	(19.2 )
Value added, cable voice and other services	8,780	7,342	6,895	(16.4 )	(6.1 )
Voice-retail revenues	188,337	162,155	143,350	(13.9 )	(11.6 )
Domestic incoming traffic revenues	8,120	9,429	8,256	16.1	(12.4 )
International incoming traffic revenues	9,969	9,050	9,905	(9.2 )	9.4
Voice-wholesale revenues	18,089	18,479	18,161	2.2	(1.7 )
Voice revenues total	206,426	180,634	161,511	(12.5 )	(10.6 )
Internet broadband	17,441	28,295	39,548	62.2	39.8
Internet narrowband, content and other	11,192	8,939	6,253	(20.1 )	(30.0 )
Internet revenues total	28,633	37,234	45,801	30.0	23.0
Data	27,642	27,508	27,087	(0.5 )	(1.5 )
System integration/Information technology	9,154	8,790	24,359	(4.0 )	177.1
Multimedia	13,364	15,017	17,481	12.4	16.4
Equipment sales	5,104	5,530	4,444	8.3	(19.6 )
Other revenues	8,384	10,272	11,510	22.5	12.1
Total fixed segment revenues	298,707	284,985	292,193	(4.6 )	2.5

*Subscriptions.* Revenues from subscriptions consist of revenues from monthly subscription fees for price plans. Revenues from subscriptions are principally a function of the number and mix of residential, business and ISDN access lines and corresponding charges.

Revenues from subscription fees slightly increased both in 2005 and 2006 due to higher revenues from customized and supplementary price plans at Magyar Telekom Plc. resulting from increased number of customers choosing these plans. This increase was partly offset by decreased ISDN subscription fee revenues at Magyar Telekom Plc. as a result of the lower number of average ISDN connections and lower tariffs.

The table below sets forth information regarding average access lines in our service areas:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
				(% change)	
Average access lines in the service areas of Magyar Telekom Plc. and Emitel					
Residential	2,078,089	2,033,397	1,942,260	(2.2 )	(4.5 )
Business	264,858	255,207	242,192	(3.6 )	(5.1 )
Public payphones	28,966	23,822	21,706	(17.8 )	(8.9 )
Total	2,371,913	2,312,426	2,206,158	(2.5 )	(4.6 )
ISDN channels	530,622	515,900	493,766	(2.8 )	(4.3 )
Total	2,902,535	2,828,326	2,699,924	(2.6 )	(4.5 )

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The number of lines decreased both in 2005 and 2006, as a result of migration of customers to mobile services and due to increased competition in the fixed line market.

*Domestic outgoing traffic revenues.* Domestic outgoing traffic revenues consist of traffic charges for local and domestic long distance calls placed by our subscribers. Domestic outgoing traffic revenues are a function of rates, the total number of telephone calls, the distribution of call duration, the time of day and the mix between more costly domestic long distance calls and less expensive local calls.

The following table sets forth the total minutes of domestic telephone traffic that our Hungarian fixed line subscribers generated, including calls from the fixed line network to mobile subscribers:

	Year ended December 31,		2006	December 31,	
	2004	2005		2005/2004	2006/2005
	(in thousands of minutes)			(% change)	
Domestic voice traffic at Magyar Telekom Plc. and Emitel	5,859,967	5,126,455	5,037,235	(12.5 )	(1.7 )

Domestic outgoing traffic revenues decreased in 2005 as compared to 2004 mainly as a result of decreased fixed line usage due to mobile substitution as well as intensive competition from other fixed line operators. The proportion of calls changed unfavorably as well, as the higher priced long distance and fixed-to-mobile traffic decreased to a greater extent than local traffic. The decrease in revenue is higher than the decrease in traffic, due to lower average per minute fees. In line with the decision of the National Regulatory Authority to reduce fixed-to-mobile termination rates, we recorded a reduction in the fixed-to-mobile revenues. The price discounts included in different price plans also contributed to lower outgoing domestic traffic revenues. At the end of December 2005, approximately 66 percent of Magyar Telekom Plc. s customers had chosen customized price plans, the most popular of which were the Felező plan with over 530,000 subscribers and the Favorit plan with approximately 325,000 customers.

Domestic outgoing traffic revenues decreased in 2006 as compared to 2005 mainly as a result of lower average per minute fees and loss of fixed line customers mainly owing to competition from other fixed line service providers and mobile substitution. Both Magyar Telekom Plc. and Emitel offered several price discounts to customers choosing different price plans. Customized price plans represented 83.4% of the lines at Magyar Telekom Plc. at December 31, 2006. The most popular of these plans were the Favorit plans with almost 550,000 subscribers, but our Felező plan also gained approximately 539,000 subscribers by the end of 2006.

*International outgoing traffic revenues.* International outgoing traffic revenues are a function of rates and the number, duration and mix of calls to destinations outside Hungary placed by our fixed line subscribers.

The following table sets forth information concerning outgoing international traffic:

	Year ended December 31,		2006	Year ended December 31,	
	2004	2005		2005/2004	2006/2005
	(in thousands of minutes)			(% change)	
International outgoing traffic at Magyar Telekom Plc. and Emitel(1)	133,773	113,315	98,723	(15.3 )	(12.9 )

(1) Excludes minutes from calls placed by subscribers of other local telephone operators and mobile service providers. Our revenues relating to these calls are included in revenues from domestic incoming traffic.

In 2005 and 2006, international outgoing traffic revenues decreased primarily as a result of lower usage due to the relatively high number of international calls placed by mobile subscribers and the rapid growth of private leased lines. The decrease also resulted from rate decreases due to various discounts provided to subscribers of optional price plans.

*Value added, cable voice and other services.* Revenues from value added, cable voice and other services consist of revenues from connection fees, fees for digifon services, rental charges for telephones and private branch exchanges as well as cable TV voice subscription fees.

Value added, cable voice and other services revenues showed a decrease both in 2005 and 2006 principally due to lower amortization of deferred revenues as amortization of connection fees collected ten years ago started to run out. In 2005, lower value-added services relating to Sulinet together with decreased PBX revenues at BCN Rendszerház Kft. also reduced revenues from other services.

These decreases were partly compensated by higher revenues from cable TV voice subscription fees reflecting strong increase in the number of VoCATV subscribers in 2006 as compared to 2005.

*Domestic incoming traffic revenues.* Domestic incoming traffic revenues include amounts related to domestic and international long distance services that we provide to other LTO or mobile customers. Incoming domestic traffic revenues increased in 2005 as compared to 2004 primarily as a result of higher LTO call origination and call termination traffic in line with the increased customer base of other fixed line service providers, partly offset by lower LRIC-based interconnection rates introduced on June 15, 2004. These increases were partly offset by decreased incoming domestic traffic revenues from mobile operators at Magyar Telekom Plc. resulting from lower traffic as well as lower interconnection rates mainly in mobile to international calls.

Domestic incoming traffic revenues decreased in 2006 as compared to 2005 due to lower traffic revenues from LTOs at Magyar Telekom Plc. due to the application of the new RIO prices based on NCA decision from June 2006 and applied retrospectively since September 2005. Revenues from call origination and call termination also declined as a result of lower RIO fees, partly offset by higher volume of traffic.

*International incoming traffic revenues.* International incoming traffic revenues consist of amounts paid by foreign carriers for the use of our network to carry calls placed by their customers.

The following table sets forth information concerning international incoming traffic:

	Year ended December 31,		2006	Year ended December 31,	
	2004	2005		2005/2004	2006/2005
	(in thousands of minutes)			(% change)	
International incoming traffic(1)	288,564	295,405	316,183	2.4	7.0

(1) Includes minutes from calls transited by Magyar Telekom Plc. and terminating with subscribers of Magyar Telekom Plc, other local telephone operators and mobile service providers. Does not include transit traffic and other international services via Hungary.

International incoming traffic revenues decreased in 2005 as compared to 2004 principally driven by the lower HUF/SDR average exchange rates. The volume of incoming international traffic somewhat increased as higher traffic terminated in Magyar Telekom Plc. and LTO areas was only partly offset by lower mobile terminated international traffic transited by Magyar Telekom Plc. (due to the migration of international calls to mobile networks).

International incoming traffic revenues increased in 2006 as compared to 2005 due to higher revenues at Magyar Telekom Plc. resulting from the increased volume of international incoming traffic and higher HUF/EUR average exchange rate, partly offset by lower average EUR settlement rates.

*Internet broadband.* Revenues from Internet broadband services increased in both 2005 and 2006 as a result of significant growth in the number of Internet subscribers, ADSL and cable TV customers. The proportion of higher revenue generating broadband Internet customers significantly grew within the customer base, which also contributed to the revenue growth. By the end of 2006, the total number of our broadband connections exceeded 572,000 in the Hungarian fixed line operations.



*Internet narrowband.* Revenues from Internet narrowband services decreased in both 2005 and 2006 reflecting the decrease in the volume of Internet dial-up traffic and lower number of Internet dial-up subscribers.

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004 (% change)	2006/2005
ADSL connections	205,886	329,314	512,810	59.9	55.7
Number of Internet subscribers					
Dial-up	111,638	80,938	31,401	(27.5 )	(61.2 )
Leased line	907	751	656	(17.2 )	(12.6 )
DSL	137,910	218,954	336,181	58.8	53.5
W-LAN	1,153	1,467	1,175	27.2	(19.9 )
CATV	14,412	26,425	57,587	83.4	117.9
Total	266,020	328,535	427,000	23.5	30.0

*Data.* Revenues from data transmission services slightly decreased both in 2005 and 2006 mainly driven by lower narrowband retail revenues, partly offset by higher broadband data retail revenues (mainly HSSL) and higher broadband IP revenue at Magyar Telekom Plc.

*System integration/Information technology.* System integration ( SI ) and Information technology ( IT ) revenues decreased in 2005 as compared to 2004 primarily driven by lower revenues at X-Byte. In 2006, the strong increase in SI and IT revenues resulted mainly from the consolidation of KFKI and Dataplex revenues since their acquisitions in 2006. The increased number of SI/IT service projects at Magyar Telekom Plc. and BCN also had positive effects on revenues. The most significant projects were the outsourcing services provided to E.ON and Erste Bank, set-up of low current systems as well as SI and IT solutions provided to the Hungarian government (E-Közmű).

*Multimedia.* Multimedia revenues increased both in 2005 and 2006 mainly due to the growth in cable TV revenues resulting from the increase in the average number of cable TV subscribers and price increases.

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004 (% change)	2006/2005
Cable television customers	383,904	403,631	414,286	5.1	2.6

*Equipment sales.* Revenues from telecommunications equipment sales increased in 2005 as compared to 2004 due to the higher amount of equipment sold at Magyar Telekom Plc. during marketing campaigns and also due to increased sales of BCN Rendszerház Kft. In 2006, equipment sales revenue showed a decrease due to lower rental fees of telecommunications equipment and decreased PBX charges at Magyar Telekom Plc.

*Other revenues.* Other revenues include construction, maintenance, rental, wholesale infrastructure service and miscellaneous revenues.

Other revenues increased in both 2005 and 2006 mainly as a result higher amount of fees paid for real estate rental and IT services by DeTeImmobilien to Magyar Telekom Plc.



**International Fixed Line Operations**

The results of the international fixed line operations include our foreign subsidiaries, other than T-Mobile Macedonia and T-Mobile Crna Gora.

The following table sets forth information regarding international fixed line revenues:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004 (% change)	2006/2005
Subscriptions	9,359	10,317	11,611	10.2	12.5
Domestic outgoing traffic revenues	16,076	19,794	20,696	23.1	4.6
International outgoing traffic revenues	3,768	4,322	4,744	14.7	9.8
Value added, cable voice and other services	1,464	1,489	1,782	1.7	19.7
Voice-retail revenues	30,667	35,922	38,833	17.1	8.1
Domestic incoming traffic revenues	2,042	4,414	5,749	116.2	30.2
International incoming traffic revenues	6,437	7,885	11,335	22.5	43.8
Voice-wholesale revenues	8,479	12,299	17,084	45.1	38.9
Voice revenues total	39,146	48,221	55,917	23.2	16.0
Internet broadband	730	1,536	2,529	110.4	64.6
Internet narrowband, content and other	1,001	1,167	1,516	16.6	29.9
Internet revenues total	1,731	2,703	4,045	56.2	49.6
Data	3,046	5,224	6,633	71.5	27.0
System integration/Information technology	296	257	385	(13.2 )	49.8
Multimedia	0	20	52	n.a.	160.0
Equipment sales	181	178	349	(1.7 )	96.1
Other revenues	1,293	1,380	1,572	6.7	13.9
Total fixed segment revenues	45,693	57,983	68,953	26.9	18.9

Total revenues of the international fixed line operations were strongly affected by the inclusion of T-Com Crna Gora's revenues from the second quarter of 2005. In 2005, total revenues from international fixed line operations decreased by 2.6 percent without the consolidation of T-Com Crna Gora. In 2006, the depreciation of HUF against MKD and EUR had significant effect on the revenue increase of Maktel and T-Com Crna Gora.

*Subscriptions.* Revenues from subscriptions increased both in 2005 and 2006, mainly as a result of the additional revenues due to the consolidation of T-Com Crna Gora. In 2005, this increase was partly offset by lower PSTN subscription fees at Maktel, reflecting the lower average number of customers and higher number of disconnected lines. In 2006, higher subscription revenues at Maktel resulted from increased tariffs as rates rebalancing occurred in August 2005, partly compensated by lower average number of customers.

*Domestic outgoing traffic revenues.* Domestic outgoing traffic revenues showed an increase both in 2005 and 2006 due to the consolidation of T-Com Crna Gora's revenues. The increase was partly offset by lower revenues at Maktel as a result of decreased usage, partly compensated by price increases in August 2005.

*International outgoing traffic revenues.* International outgoing traffic revenue increased in 2005 and 2006 due to the inclusion of T-Com Crna Gora's revenues, partly offset by lower revenues at Maktel, reflecting decreased volume of traffic and lower prices.

*Value added, cable voice and other services.* Value added, cable voice and other services revenues showed an increase both in 2005 and 2006. In 2006, the strong increase was due to higher premium rate revenues relating to TV quiz shows at T-Com Crna Gora.

*Domestic incoming traffic revenues.* Domestic incoming traffic revenue increased significantly both in 2005 and 2006 mainly due to the consolidation of T-Com Crna Gora's revenues. In 2005, this increase was partly compensated by decreased domestic incoming traffic revenue at Maktel as a result of lower traffic from T-Mobile Macedonia and lower interconnection fees. In 2006, lower domestic incoming revenue at Maktel was principally due to lower interconnection fees of international calls, partly compensated by increased traffic from Cosmofon in line with its increased subscriber base.

*International incoming traffic revenues.* International incoming traffic revenue increased in 2005 as compared to 2004 reflecting the consolidation of T-Com Crna Gora's revenues. This increase was mitigated by decreased incoming international revenues at Maktel as a result of lower average settlement rates and stronger MKD against the SDR. Higher international incoming traffic revenue in 2006 was primarily attributable to increased amount of international incoming minutes resulting from the restricted illegal VoIP traffic at Maktel. The revenue increase was also due to the inclusion of T-Com Crna Gora's full year revenues.

*Internet.* Revenues from Internet services increased in both 2005 and 2006 because of significantly higher number of ADSL subscribers as well as increased average number of Internet customers at Maktel. In 2006, the increase in Internet revenues was also helped by the strong increase in the number of ADSL subscribers at T-Com Crna Gora.

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004 (% change)	2006/2005
<b>ADSL connections</b>					
Maktel	2,447	7,798	16,462	218.7	111.1
T-Com Crna Gora	n.a.	1,085	6,639	n.a.	511.9
<b>Number of Internet subscribers</b>					
Maktel	67,391	91,865	125,699	36.3	36.8
T-Com Crna Gora	n.a.	26,796	32,429	n.a.	21.0

*Data.* Data transmission revenues grew both in 2005 and in 2006 primarily resulting from the consolidation of T-Com Crna Gora's revenues.

*Equipment sales.* Revenues from telecommunications equipment sales decreased in 2005 due to fewer phonesets sold and the lower average price of phonesets at Maktel. In 2006, higher equipment sales revenues resulted from the higher amount of equipment sold at Maktel during marketing campaigns.

*Other revenues.* Other revenues increased in both 2005 and 2006 mainly as a result of the inclusion of T-Com Crna Gora's revenues.

**Operating Expenses****Hungarian Fixed Line Operations**

The following table sets forth information regarding operating expenses of Hungarian fixed line operations:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in HUF millions)			(% change)	
Operating expenses:					
Employee-related expenses	78,744	58,108	59,801	(26.2 )	2.9
Depreciation and amortization	72,547	61,290	62,397	(15.5 )	1.8
Payments to other network operators	50,375	38,185	32,276	(24.2 )	(15.5 )
Cost of telecomm. equipment	3,723	3,990	6,332	7.2	58.7
Other operating expenses net	75,377	78,143	99,259	3.7	27.0
Total	280,766	239,716	260,065	(14.6 )	8.5

*Employee-related expenses.* Employee-related expenses consist of wages and salaries, social security and other expenses. Employee-related expenses decreased in 2005 as a result of significantly lower severance provisions and expenses at Magyar Telekom Plc. as well as a decrease in average headcount. This decrease was partly offset by a 5.6 percent average wage increase for employees of Magyar Telekom Plc. in April 2005.

In 2006, employee-related expenses increased mainly due to the inclusion of new subsidiaries (e.g., Dataplex, KFKI). Higher severance expenses of Magyar Telekom Plc. also contributed to the increase.

*Depreciation and amortization.* Depreciation and amortization decreased in 2005 as compared to 2004 due to the HUF 5,355 million impairment losses recorded on our tangible fixed assets and scrapping of certain fixed assets in the Hungarian fixed line operations. In 2006, the small increase in depreciation and amortization expenses was driven by the inclusion of newly acquired subsidiaries (e.g., Dataplex, KFKI) and higher depreciation of intangible assets due to the capitalization of service rights relating to the Electronic Governmental Backbone Network at Magyar Telekom Plc.

*Payments to other network operators.* Payments to other network operators include amounts paid to mobile operators, other local fixed line telephone operators and to foreign telephone operators for calls terminated on their network. In 2005 and 2006, payments to domestic network operators decreased because of lower traffic transited through Magyar Telekom Plc. and lower fixed-to-mobile termination rates. In 2005, interconnection traffic between Magyar Telekom Plc. and the LTOs increased significantly, but the traffic increase was offset by lower LRIC-based rates. In 2006, Magyar Telekom Plc.'s outpayments to LTOs decreased driven by lower RIO fees based on NCA decision from June 2006 and applied retrospectively since September 2005, partly compensated by higher interconnection traffic. Payments to foreign network operators decreased in 2005 mainly due to lower international traffic. Payments to foreign network operators increased in 2006 primarily due to higher HUF/EUR exchange rates, partly offset by lower international settlement rates and decreased international traffic.

*Cost of telecommunications equipment.* Cost of telecommunications equipment increased both in 2005 and 2006. In 2005, the growth mainly resulted from the increased sales of phonesets as part of the Favorit campaigns at Magyar Telekom Plc. In 2006, the significantly higher cost of equipment resulted from various network construction and system integration tenders at Magyar Telekom Plc. Higher sales at BCN Rendszerház Kft. as well as the inclusion of KFKI also contributed to the increase.

*Other operating expenses net.* In 2005, other net operating expenses increased due to higher subcontractor's fees at Magyar Telekom Plc. as a result of increased commissions related to price plans



sold both in LTOs and Magyar Telekom Plc.'s service areas. In 2005, other expenses included HUF 1,344 million paid under two consulting contracts entered into by Magyar Telekom Plc., as to which it had not been able to obtain sufficient evidence that it or its subsidiaries received adequate value. This amount also included the tax implications of the payments as well. See Item 15 Controls and Procedures.

In 2006, the significant growth in other net operating expenses was due to higher fees for outsourcing services (e.g., real estate management, transportation, customer service and informatics) as well as higher expenses in connection with various projects. The increase in materials and maintenance fees was driven by the consolidation of new subsidiaries such as Dataplex and KFKI. Non-rebranding related marketing expenses increased significantly as well at Magyar Telekom Plc., due to more intensive advertising activity in 2006. Other operating expenses net included a HUF 4.1 billion one-off item, which included the expenses Magyar Telekom incurred relating to the ongoing investigation.

### International Fixed Line Operations

The following table sets forth information regarding operating expenses of international fixed line operations:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in HUF millions)			(% change)	
Operating expenses:					
Employee-related expenses	10,502	11,657	13,239	11.0	13.6
Depreciation and amortization	9,114	10,604	12,677	16.3	19.5
Payments to other network operators	10,628	13,932	17,943	31.1	28.8
Cost of telecomm. equipment	344	377	621	9.6	64.7
Other operating expenses net	8,081	12,452	12,981	54.1	4.2
Total	38,669	49,022	57,461	26.8	17.2

In 2005, total operating expenses from international fixed line operations decreased by 6.9 percent without the consolidation of T-Com Crna Gora. In 2006, the weaker HUF against MKD and EUR had significant effect on the expenses of Maktel and T-Com Crna Gora.

*Employee-related expenses.* Employee-related expenses increased both in 2005 and in 2006, mainly as a result of the consolidation of T-Com Crna Gora's expenses. The increase was partly offset by decreased severance provisions and expenses at Maktel relating to the headcount rationalization. In 2006, higher employee-related expenses at T-Com Crna Gora resulted primarily from the severance provision recognized in connection with the headcount reduction program.

*Depreciation and amortization.* Depreciation and amortization expense increased both in 2005 and 2006 reflecting the consolidation of T-Com Crna Gora's expenses. In 2005, this increase was partly compensated by lower expenses at Maktel because of the cessation of goodwill amortization from January 1, 2005. In 2006, the impairment of TCG and Internet CG brandnames in connection with the rebranding in Montenegro in September 2006 also contributed to higher expenses, partly offset by the decrease at Maktel in line with lower gross additions to tangible and intangible assets and higher number of fully amortized assets.

*Payments to other network operators.* Payments to other network operators increased in 2005 as compared to 2004 due to the inclusion of T-Com Crna Gora's expenses. This increase was partly offset by decreased payments at Maktel to T-Mobile Macedonia due to lower volume of traffic, which was partly compensated by increased outpayments to the second mobile telecommunications service provider, Cosmofon, as a result of its increased mobile subscriber base. Lower international outpayments at Maktel were due to decreased traffic and the stronger MKD against the SDR.

Payments to other network operators increased in 2006 as compared to 2005 primarily due to the inclusion of Orbitel's expenses and higher outpayments by Combridge. The longer consolidation period of T-Com Crna Gora (12 months in 2006 as opposed to nine months in 2005) also increased the outpayments. The increase was also attributable to Maktel's increased mobile outpayments to Cosmofon, partly offset by lower international outpayments due to decreased outgoing minutes, lower international average settlement rates as well as the lower MKD/SDR exchange rate.

*Cost of telecommunications equipment.* Cost of telecommunications equipment increased both in 2005 and 2006. In 2005, the growth mainly resulted from the consolidation of T-Com Crna Gora, while in 2006, the significantly higher cost of equipment was due to the inclusion of Orbitel.

*Other operating expenses net.* Other operating expenses showed a considerable increase in 2005 due to the consolidation of T-Com Crna Gora's expenses. In 2005, other expenses include HUF 144 million paid under a consulting contract entered into by T-Com Crna Gora, as to which the Company has not been able to obtain sufficient evidence that it or its subsidiaries received adequate value. This amount also includes the tax implications of the payments as well. See Item 15 Controls and Procedures.

In 2006, higher other net operating expenses resulted from increased expenses at Combridge and Novatel as well as the inclusion of Orbitel.

### Operating Profit

#### Hungarian Fixed Line Operations

The following table sets forth information concerning operating profit and operating margin for the Hungarian fixed line operations:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004 (% change)	2006/2005
Operating profit (in HUF millions)	17,941	45,269	32,128	152.3	(29.0 )
Operating margin (%) <sup>(1)</sup>	6.0	15.9	11.0	n.a.	n.a.

(1) Operating margin is the ratio of operating profit to revenue, expressed as a percentage.

In 2005, operating profit significantly increased by 152.3 percent mainly as a result of decreased severance provisions and expenses, lower payments to other network operators, lower amount of depreciation and amortization and higher Internet revenues. These favorable movements were partly offset by lower traffic revenues and increased other net operating expenses. In 2006, operating profit declined by 29.0 percent, mainly as a result of significantly higher other net operating expenses, higher cost of equipment and decrease in traffic revenues. These negative effects on operating profit were partly compensated by the strong increase in SI and IT revenues as well as higher Internet revenues.

#### International Fixed Line Operations

The following table sets forth information concerning operating profit and operating margin for the International fixed line operations:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004 (% change)	2006/2005
Operating profit (in HUF millions)	7,024	8,961	11,492	27.6	28.2
Operating margin (%) <sup>(1)</sup>	15.4	15.5	16.7	n.a.	n.a.

(1) Operating margin is the ratio of operating profit to revenue, expressed as a percentage.

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Operating profit increased by 27.6 percent in 2005 as the increase in total revenues was higher than the increase in total operating expenses. Total revenues mainly increased due to higher domestic incoming revenues and higher Internet and data revenues. Operating profit increased by 28.2 percent in 2006 due to higher increase in revenues compared to the increase in total operating expenses. Total revenues mainly increased due to higher international incoming traffic revenues and higher internet and data revenues.

### *Mobile Telecommunications Segment*

Mobile telecommunications segment includes TMH, Pro-M, T-Mobile Macedonia and T-Mobile Crna Gora.

### *Revenues*

Revenues from the mobile telecommunications segment consist of one-time connection fees, monthly subscription fees (only payable by postpaid customers), traffic charges, including fees for enhanced services, and equipment sales.

### **Hungarian Mobile Operations**

The results of the Hungarian mobile operations include TMH and Pro-M.

The following table sets forth information regarding revenues from Hungarian mobile operations:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in HUF millions)			(% change)	
Network usage and access	208,361	211,360	216,658	1.4	2.5
Enhanced services	26,779	31,876	35,110	19.0	10.1
Equipment sales	22,965	21,021	22,286	(8.5 )	6.0
Activation fees	676	697	741	3.1	6.3
Other revenues	1,787	1,263	22,414	(29.3 )	1,674.7
Total	260,568	266,217	297,209	2.2	11.6

The following table provides information concerning subscribers of mobile telecommunications services and monthly usage of the network at TMH:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
				(% change)	
Average number of subscribers					
TMH	3,906,319	4,077,521	4,270,324	4.4	4.7
Average monthly usage per					
TMH subscriber (minutes).	115	127	142	10.4	11.8
ARPU in HUF					
TMH subscriber	4,892	4,832	4,800	(1.2 )	(0.7 )
Postpaid TMH subscriber	11,712	10,838	9,849	(7.5 )	(9.1 )
Prepaid TMH subscriber	2,352	2,239	2,300	(4.8 )	2.7
Enhanced services within ARPU in HUF	559	621	667	11.1	7.4
Average subscriber acquisition cost ( SAC ) per					
customer in HUF	10,275	7,062	6,234	(31.3 )	(11.7 )

*Network usage and access.* Revenues from network usage and access increased both in 2005 and 2006 principally as a result of the growth in the average monthly usage per subscriber, and, to a lesser extent, due to the higher number of subscribers. The average number of TMH subscribers grew by 4.4 percent in 2005 and 4.7 percent in 2006. TMH continuously monitors its churn rates and proactively offers tailor-made discounts to retain valuable customers. While the penetration growth of mobile customers has slowed down in Hungary, TMH maintained its leading position with a 44.5 percent market share at December 31, 2006.

Prepaid customers represented 65.1 percent of total TMH customers at December 31, 2006 as compared to 68.4 percent at the end of 2005. The proportion of prepaid customers decreased as many of them migrated to more favorable, for example flat rate, postpaid price plans.

TMH's average usage per customer per month measured in MOU increased by 11.8 percent from 127 minutes in 2005 to 142 minutes in 2006. The ARPU slightly decreased from HUF 4,832 in 2005 to HUF 4,800 in 2006 as the proportion of calls within the TMH network with lower per minute fees increased.

The increase in revenue was partly offset by the decrease in fixed-to-mobile termination fees. Pursuant to the relevant provisions of Decree 9/2003 and Decree 10/2003, issued by the Ministry of Informatics and Communications at the end of June 2003 and also in accordance with the decision of the Telecommunications Arbitration Council published on July 8, 2003 with regards to the regulation of interconnect charges applicable by TMH for fixed-to-mobile calls terminating on its network, the relevant interconnect charges were required to be reduced by 10 percent from September 1, 2003. In May 2004, the NCA ordered TMH to further reduce its interconnection fees by an average of 8.8 percent from June 15, 2004. In August 2005, a further NCA decree was released, which resulted in additional decrease in fixed-to-mobile termination rates with a retroactive effect from May 25, 2005.

*Enhanced services.* Within the mobile telecommunications services, enhanced services show 19 percent growth in 2005 and 10.1 percent growth in 2006 at TMH. Enhanced services represented approximately 12 percent of TMH's total revenues in 2006. This revenue is primarily from fees charged for short message services and multimedia messaging services. The strong revenue growth in 2005 is due to the increasing proportion of content messages with higher rates, and also due to higher access (data, Internet, GPRS, etc.) revenues. In 2006, higher enhanced services revenue resulted partly from the increased number of SMS and MMS and partly from higher access revenues.

*Equipment sales.* Equipment sales decreased in 2005 in the Hungarian mobile operations due to lower average price of phonesets, which was partly compensated by higher gross additions to customers as well as a higher number of phoneset upgrades. In 2006, the increase in equipment sales revenue reflects higher average handset prices and higher gross additions.

Average acquisition cost per customer fell by 11.7 percent to HUF 6,234 in 2006 from HUF 7,062 a year earlier at TMH. When calculating subscriber acquisition cost, TMH includes the connection margin (activation fee less the SIM card cost), the sales related equipment subsidy and agent fee.

*Other revenues.* In 2006, the significant increase in other revenues reflects Pro-M's operations. Pro-M's EDR activities contributed HUF 18.0 billion to total Hungarian mobile revenues and a similar amount to cost of equipment sales.

#### **International Mobile Operations**

The results of the international mobile operations include T-Mobile Macedonia and T-Mobile Crna Gora.



The following table sets forth information regarding international mobile revenues:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in HUF millions)			(% change)	
Network usage and access	27,421	35,548	43,871	29.6	23.4
Enhanced services	3,309	4,736	5,882	43.1	24.2
Equipment sales	2,062	1,843	2,131	(10.6 )	15.6
Activation fees	200	149	63	(25.5 )	(57.7 )
Other revenues	742	417	452	(43.8 )	8.4
Total	33,734	42,693	52,399	26.6	22.7

The following table provides information concerning subscribers of mobile telecommunications services and monthly usage of the network at T-Mobile Macedonia:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
				(% change)	
Average number of subscribers	629,844	809,691	901,485	28.6	11.3
Average monthly usage per T-Mobile Macedonia subscriber (minutes).	66	63	72	(4.5 )	14.3
ARPU in HUF	3,804	3,065	3,206	(19.4 )	4.6

In 2005, total revenues from international mobile operations increased by 1.6 percent without the consolidation of T-Mobile Crna Gora, partly offset by a 1.0 percent decrease due to the HUF/MKD foreign exchange movements. In 2006, the depreciation of HUF against MKD and EUR strongly contributed to the revenue increase both in the Macedonian and Montenegrin mobile operations.

*Network usage and access.* Revenues of the international mobile operations increased both in 2005 and 2006. In 2005, the increase was mainly as a result of the inclusion of T-Mobile Crna Gora's revenue. In 2006, the strong increase at T-Mobile Macedonia was owing to the higher average number of subscribers and higher MOU, partly offset by lower per minute rates.

Within T-Mobile Macedonia's subscriber base, prepaid subscribers represented 81.2 percent of total mobile customers at the end of 2006. T-Mobile Macedonia's MOU increased by 14.3 percent from 63 minutes in 2005 to 72 minutes in 2006. The ARPU also increased from HUF 3,065 in 2005 to HUF 3,206 in 2006 as a result of the weakening of HUF against MKD.

T-Mobile Crna Gora had 331,616 subscribers and a 41.2 percent market share in the Montenegrin mobile market at the end of December 2006.

*Enhanced services.* Enhanced services increased over the period mainly due to the consolidation of T-Mobile Crna Gora and in 2006, also as a result of increased number of SMSs at T-Mobile Macedonia.

*Equipment sales.* Equipment sales revenue decreased in 2005 due to the lower average price of mobile handsets, partly offset by higher gross additions in the Macedonian mobile operations. In 2006, higher equipment sales revenue was owing to the longer consolidation period and increased sales during campaigns at T-Mobile Crna Gora.

*Operating Expenses***Hungarian Mobile Operations**

The following table sets forth information regarding operating expenses for the Hungarian mobile operations:

	Year ended December 31, 2004                      2005                      2006			Year ended December 31, 2005/2004                      2006/2005	
	(in HUF millions)			(% change)	
Operating expenses:					
Employee-related expenses	18,708	20,540	19,185	9.8	(6.6 )
Depreciation and amortization	47,571	33,897	36,359	(28.7 )	7.3
Payments to other network operators	56,564	59,799	64,734	5.7	8.3
Cost of telecomm. equipment	34,172	29,548	48,822	(13.5 )	65.2
Other operating expenses net	43,846	47,214	52,432	7.7	11.1
Total	200,861	190,998	221,532	(4.9 )	16.0

*Employee-related expenses.* Employee-related expenses increased in 2005 principally as a result of increased wages and welfare expenses. In 2006, lower employee-related expenses were primarily attributable to higher personnel expenses capitalized.

*Depreciation and amortization.* Depreciation and amortization expenses decreased in 2005 as in accordance with the IFRS 3 standard, goodwill relating to acquisitions after March 31, 2004 was not amortized and the amortization of the existing goodwill was discontinued from January 1, 2005 which caused a HUF 9,540 million decrease in 2005. The decrease was also due to the impairment on the Westel brand name booked in 2004.

Depreciation and amortization expenses increased in 2006 at TMH mainly due to the capitalized UMTS concession and also due to their higher gross asset base of telecommunications and IT equipments.

*Payments to other network operators.* Payments to other network operators include amounts paid by TMH to other mobile telephone operators and to the fixed line telephone operators as well as to the foreign mobile telephone operators for terminating their calls. Payments to other network operators increased in both 2005 and 2006 as a result of the higher mobile penetration and increased traffic. The increase in 2005 was partly offset by lower international roaming outpayments as a result of favorable agreements concluded with other mobile operators, mainly with other T-Mobile companies.

*Cost of telecommunications equipment.* Cost of telecommunications equipment decreased in 2005 as a result of lower average cost of phonesets at TMH, reflecting the development of a central procurement process within the DT Group. The significant growth in the cost of equipment in 2006 was due to the EDR activities of Pro-M. Higher cost at TMH was driven by higher gross additions and higher average cost of phonesets, partly compensated by lower equipment sales ratio.

*Other operating expenses net.* Other net operating expenses increased both in 2005 and 2006. In 2005, the increase mainly resulted from higher agency fees due to higher commissions paid for new subscribers in line with higher gross additions to subscribers. In 2006, higher other net operating expenses were mainly driven by increased concession fees due to the UMTS fee paid by TMH.

**International Mobile Operations**

The following table sets forth information regarding operating expenses for the international mobile operations:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in HUF millions)			(% change)	
Operating expenses:					
Employee-related expenses.	1,657	2,582	3,138	55.8	21.5
Depreciation and amortization	8,434	8,894	10,816	5.5	21.6
Payments to other network operators	3,403	5,029	7,852	47.8	56.1
Cost of telecomm. equipment	3,227	3,522	3,985	9.1	13.1
Other operating expenses net	7,966	10,361	9,513	30.1	(8.2 )
Total	24,687	30,388	35,304	23.1	16.2

In 2005, total operating expenses from international mobile operations decreased by 6.5 percent without the consolidation of T-Mobile Crna Gora, including 1.0 percent decrease due to foreign exchange movements. In 2006, the weaker HUF against MKD and EUR had significant effect on the increase in the expenses of T-Mobile Macedonia and T-Mobile Crna Gora.

*Employee-related expenses.* Employee-related expenses increased both in 2005 and 2006 reflecting the impact of the inclusion of T-Mobile Crna Gora's expenses.

*Depreciation and amortization.* Depreciation and amortization expenses increased significantly both in 2005 and 2006 mainly as a result of the consolidation effect of T-Mobile Crna Gora's expenses. In 2005, this growth was largely compensated by lower depreciation and amortization expenses at T-Mobile Macedonia due to the cessation of goodwill amortization from January 1, 2005. Higher expenses in 2006 also resulted from the impairment of the Monet brandname in connection with the rebranding in Montenegro in September 2006.

*Payments to other network operators.* Payments to other network operators increased considerably both in 2005 and 2006. Higher outpayments over the period primarily resulted from the consolidation of T-Mobile Crna Gora's expenses. The increase was also due to T-Mobile Macedonia's higher outpayments to Cosmofon in line with its larger subscriber base.

*Cost of telecommunications equipment.* In 2005 and in 2006, cost of telecommunications equipment increased as a result of the inclusion of T-Mobile Crna Gora's expenses. In 2005, this increase was partly offset by lower average cost of phonesets at T-Mobile Macedonia, while in 2006, the growth was partly compensated by the lower equipment sales ratio at T-Mobile Macedonia despite higher gross additions and higher average cost of phonesets.

*Other operating expense net.* Other net operating expenses increased in 2005 principally due to the consolidation of T-Mobile Crna Gora's expenses. In 2005, other expenses include HUF 571 million paid under a consulting contract entered into by T-Mobile Crna Gora, as to which the Company has not been able to obtain sufficient evidence that it or its subsidiaries received adequate value. This amount also includes the tax implications of the payments as well. See Item 15 Controls and Procedures.

Other net operating expenses showed a decrease in 2006 as compared to 2005 resulting from the general cost cutting at T-Mobile Macedonia.

**Operating Profit****Hungarian Mobile Operations**

The following table sets forth information concerning operating profit and operating margin for the Hungarian mobile operations:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004 (% change)	2006/2005
Operating profit (in HUF millions)	59,707	75,219	75,677	26.0	0.6
Operating margin (%) <sup>(1)</sup>	22.9	28.3	25.5	n.a.	n.a.

(1) Operating margin is the ratio of operating profit to revenue, expressed as a percentage.

Operating profit increased by 26.0 percent in 2005 mainly due to the significant decrease in depreciation charges resulting from the discontinuation of the goodwill amortization (HUF 9,540 million) and the impairment on the Westel brand name (HUF 4,426 million) in 2004. Cost of equipment also decreased in 2005 due to the central procurement process within Deutsche Telekom Group. In addition, revenues from Hungarian mobile operations increased by HUF 5,649 million in 2005. Operating profit remained broadly stable in 2006 as compared to 2005 as total revenues increased by HUF 30,992 million, while operating expenses increased by HUF 30,534 million year over year. Operating expenses increased due to the combined effect of significantly higher cost of equipment (primarily due to Pro-M s EDR services), increased payments to other mobile operators, higher depreciation (resulting from higher gross asset base of telecommunications and informatics equipment as well as capitalized UMTS concession), increased other operating expenses net and lower employee-related expenses.

**International Mobile Operations**

The following table sets forth information concerning operating profit and operating margin for the international mobile operations:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004 (% change)	2006/2005
Operating profit (in HUF millions)	9,047	12,305	17,095	36.0	38.9
Operating margin (%) <sup>(1)</sup>	26.8	28.8	32.6	n.a.	n.a.

(1) Operating margin is the ratio of operating profit to revenue, expressed as a percentage.

Operating profit increased by 36 percent in 2005 and by 38.9 percent in 2006 because total revenues increased at a higher rate than total operating expenses. The main driver in the increase of total revenues was the higher network usage and enhanced revenues. The consolidation of T-Mobile Crna Gora also contributed to the increase in operating profit over the period.

**Finance Expenses**

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The following table sets forth information concerning finance expenses:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in HUF millions)			(% change)	
Interest expense	34,731	31,340	27,325	(9.8 )	(12.8 )
Other finance expenses	3,183	3,157	2,831	(0.8 )	(10.3 )
Less: Interest capitalized			(54 )	n.a.	n.a.
	37,914	34,497	30,102	(9.0 )	(12.7 )

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Finance expenses decreased both in 2005 and 2006 primarily as a result of the decrease in HUF interest expenses due to lower average HUF interest rates. In 2006, Magyar Telekom did not have to take loans for dividends, as no dividends were paid due to the delayed acceptance of the 2005 financial statements. The proportion of loan portfolio with variable interest rates was higher than in 2005.

**Finance Income**

The following table sets forth information concerning finance income:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in HUF millions)			(% change)	
Gain on sale of financial instruments			1,190	n.a.	n.a.
Gain on sale of subsidiary	191		121	n.a.	n.a.
Gains / (losses) on the valuation of derivative financial instruments)	647		377	n.a.	n.a.
Net foreign exchange gains /(losses)	(523 )	1,014	(659 )	n.m.	n.m.
Finance lease interest income			480	n.a.	n.a.
Interest and other financial income	1,453	1,982	3,183	36.4	60.6
	1,768	2,996	4,692	69.5	56.6

Finance income showed a significant increase both in 2005 and 2006. In 2005, higher income was driven by the higher foreign exchange gain at Maktel as a result of the weakening of the MKD against the USD, in which the majority of its foreign currency cash and receivables are denominated. Interest income increased at Maktel as it held higher amounts of cash and deposits in banks at longer maturities.

In 2006, increase in finance income was attributable primarily to Crnogorski Telekom as a result of the sale of CKB s shares in December 2006. The increase in Magyar Telekom Plc. s foreign exchange gains was due to the strengthening of the HUF in 2006. These increases were somewhat offset by higher foreign exchange losses at Maktel resulting from the unfavorable movements of the MKD against the USD.

See Notes 3, 16 and 17 to the consolidated financial statements for certain quantitative and qualitative information about financial instruments.

**Income Tax Total**

The following table sets forth information concerning our income tax expense:

	Year ended December 31,			Year ended December 31,	
	2004	2005	2006	2005/2004	2006/2005
	(in HUF millions)			(% change)	
Income tax expense(1)	16,142	21,858	24,220	35.4	10.8

(1) Due to a change in IFRS rules, we report income tax without the taxation charge on the share of associate s results from 2005 (the 2004 comparative figure was revised accordingly).

Deferred taxes have been recognized for temporary differences arising on the valuation of investments (mainly currency differences) in subsidiaries and associates in the parent companies books as required by IAS 12. For more details on the tax credits, see Note 9 to the consolidated financial statements.

Income tax expense increased in 2005 as a result of the significantly higher profit before tax at almost all members of the Group. The lower effective tax rate in 2005 (19.8 percent compared to 27.1 percent in 2004) was mostly due to the compounding of the tax credit carried forward related to the Hungarian broadband investments, which resulted in tax credits with no impact on profit before tax. In addition, the

higher amount of other income related to the rebranding, which is not taxable, also contributed to the lower effective tax rate.

Income tax expense increased in 2006 as compared to 2005, mainly because of the deferred tax recognized in relation to withholding tax on future dividends based on the undistributed reserves of Maktel and Crnogorski Telekom. In addition, the higher profit before tax at our Macedonian and Montenegrin subsidiaries also increased income tax expenses. These increases were partly offset by lower income tax at Magyar Telekom Plc. in line with its lower pre-tax profit.

## CRITICAL ACCOUNTING POLICIES

The discussion and analysis of our financial condition and results of operations are based on our consolidated financial statements, which have been prepared in accordance with IFRS. Reported financial conditions and results of our operations are sensitive to accounting methods, assumptions and estimates that underlie the preparation of the financial statements. We base our estimates on historical experience and on various other assumptions, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources.

The selection of critical accounting policies, the judgments and other uncertainties affecting application of those policies and the sensitivity of reported results to changes in conditions and assumptions are factors to be considered when reviewing our financial statements.

For a list of our critical accounting policies and assumptions, see Note 4 to the consolidated financial statements. For a discussion about the differences between our IFRS and U.S. GAAP accounting policies, see Note 37 to the consolidated financial statements.

## LIQUIDITY AND CAPITAL RESOURCES

### Cash flow analysis

The following table sets forth information concerning our cashflows:

	Year ended December 31,		
	2004	2005	2006
	(in HUF millions)		
Net cashflows:			
From operating activities	189,751	201,336	187,624
From investing activities	(100,787 )	(131,566 )	(122,259 )
From financing activities	(72,095 )	(61,848 )	(35,154 )
Effect of foreign exchange rate changes on cash and cash equivalents	(2,122 )	1,259	1,569
Change in cash and cash equivalents	14,747	9,181	31,780
Cash and cash equivalents, beginning of year	22,132	36,879	46,060
Cash and cash equivalents, end of year	36,879	46,060	77,840

*Net Cashflows from Operating Activities.* Our primary source of liquidity is cashflows from operating activities.

Net cashflows from operating activities increased by HUF 11,585 million in 2005 as compared to 2004. Income tax paid decreased by HUF 10,513 million, the amount of interest paid decreased by HUF 2,952 million and cash generated from operations decreased by HUF 1,880 million.

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Net cashflows from operating activities decreased by HUF 13,712 million in 2006 as compared to 2005. The HUF 7,909 million increase in income tax paid and the HUF 7,005 million decrease in cash generated from operations was partly offset by HUF 1,202 million decrease in interest paid.

*Net Cashflows from Investing Activities.* Net cashflows from investing activities are primarily driven by capital expenditures and acquisitions of businesses. In 2005, cash spent on purchase of subsidiaries increased significantly as compared to 2004 due to the acquisition of a 76.53 percent stake in Crnogorski Telekom. In 2006, the HUF 9,307 million decrease in cash outflow is predominantly due to the combined effect of the lower cash outflow for capital expenditures, the higher amounts of proceeds from disposal of real estate and from the sale of financial assets, partly offset by lower amount of dividends received. Purchase of tangible and intangible assets were HUF 91,748 million in 2004, HUF 103,587 million in 2005 and HUF 96,790 million in 2006.

*Net Cashflows from Financing Activities.* Net cashflows from financing activities primarily relate to our borrowing activities and dividend payment.

In 2005, we received net proceeds from loans in an amount of HUF 20,734 million. The increase in borrowings is mainly due to financing the acquisition of Crnogorski Telekom. In 2005, we paid dividends to shareholders in an amount of HUF 84,551 million. The increase in dividends paid as compared to 2004 is primarily due to the higher amount of dividends paid to minority shareholders of Maktel in 2005. In 2006, we had a net repayment of loans of HUF 35,568 million as Magyar Telekom Plc. and Maktel did not pay dividends in 2006. Maktel used part of its cash-flow to buy back shares from the minority shareholders in 2006.

We carry indebtedness at a level we consider appropriate based on a number of factors, including cash flow expectations (i.e., cash requirements for ongoing operation, investment plans), expectations of investors, analysts, rating agencies and the overall cost of capital. We announced a definite dividend policy in 2003, according to which the net debt ratio is to be kept between 30 to 40 percent. Under the new dividend policy, based on the results of 2004, we paid an amount of HUF 70 dividend per share in 2005 and based on the results of 2005, we paid HUF 73 dividend per share in 2007, by which we maintained the net debt ratio in the target range. Our net debt ratio was 27.9 percent at December 31, 2006. Future dividend payment will be determined by the new dividend policy and will depend on our cashflow generation and potential acquisition opportunities.

For a discussion of our financial instruments, loans and other borrowings, see Notes 3, 16 and 17 to our consolidated financial statements.

By the end of May 2007, long term indebtedness increased by HUF 115 billion at Magyar Telekom Plc. from December 31, 2006, mainly due to long term loans taken to finance the dividend payments for 2005 and 2006 and to refinance some expiring short term loans.

In our Hungarian fixed line and mobile operations, our operating revenues and expenses are denominated almost entirely in Hungarian forints. Amounts payable to and receivable from other international carriers, which are denominated in a basket of currencies known as SDRs, are netted against one another and settled primarily in U.S. dollars and euros. Capital expenditures are denominated partly in foreign currencies, principally U.S. dollars and euros.

In 2005, the HUF interest rates started to decline gradually from a very high basis, but from the second half of 2006 they increased again to approximately eight percent. At December 31, 2006, the loans were almost 100 percent denominated in HUF, thus the foreign exchange risk of the loan portfolio is naturally hedged by the HUF-denominated revenues.



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At December 31, 2006, 61.1 percent of the loan portfolio bore fixed interest rates - these are mainly the medium and long-term elements of the portfolio - while 38.9 percent of the loan portfolio was subject to variable interest rates. Short-term loans are partially taken to manage liquidity peaks and their variable rates are based on Budapest Interbank Offered Rate ( BUBOR ). Taking into consideration HUF interest rate volatility, we follow the approach of balancing the fixed and variable interest rate elements in our loan portfolio.

We do not have any legal or economic restrictions on the ability of our subsidiaries to transfer funds to the Company in forms of cash dividends, loans or advances.

Our liquidity needs are primarily covered by our free cash flows. Liquidity peaks are financed from current account overdrafts and bilateral shelf facilities. The total available current account overdrafts at the end of 2006 amounted HUF 10,549 million. The total committed shelf facilities from the Hungarian market amount to HUF 82,349 million, out of which HUF 68,700 million was available at the end of 2006. We also have a EUR 50 million shelf facility with Deutsche Telekom, which functions as a safety net for potential liquidity peaks and has not been drawn since its signing on April 16, 2004.

We have uncommitted lines at Hungarian banks in the amount of around HUF 15 billion, which can be drawn for a maximum period of 90 days. Since these are non-committed lines, we do not rely on them when managing liquidity, however they are used when the liquidity need is only short-term. At the end of 2006, HUF 2 billion was drawn from these facilities.

	Amount of the facility (in HUF millions)	Drawn at the end of 2006	Available at the end of 2006
Current account overdrafts	14,608	4,059	10,549
Bilateral loans	82,349	13,649	68,700
DT shelf facility	12,615		12,615
Total credit lines	109,572	17,708	91,864
Total uncommitted lines	15,150	2,000	13,150
Total lines for liquidity purposes	124,722	19,708	105,014

The current amount and structure of the shelf facilities described above is sufficient, and for the purposes of liquidity management, we believe that there is no need to establish new facilities.

	Maturity structure 2007      2008      2009 (in HUF millions)		
Current account overdrafts	14,608		
Bilateral loans	59,349	2,000	21,000
DT shelf facility	12,615		
Total credit lines	86,572	2,000	21,000

Deutsche Telekom is ready to finance our major financing needs (such as refinancing or financing acquisitions) through the international capital markets and it passes the conditions of the loans on an arms length basis to Magyar Telekom. Should this financing source cease to become available in the future, we plan to raise funds from the Hungarian syndicated loan market and from the Hungarian capital markets. Our financial position is quite strong in the Hungarian markets therefore we expect to be able to obtain financing at favourable terms from these markets. In addition, we have access to the international bank and capital markets.

Our ordinary shares are listed on the Budapest Stock Exchange ( BSE ) and the American Depositary Shares, each representing five of our ordinary shares, are listed on the New York Stock Exchange ( NYSE ). We had 2,456,659 treasury shares at December 31, 2006. These shares are maintained to hedge and finance exercises of share options under the management share option plan launched in 2002. No issuance is likely in the foreseeable future.

For additional information about market risk sensitive instruments, see Notes 3, 16 and 17 to the consolidated financial statements.

#### **Credit rating**

In 2000, we requested both Moody s Investors Services ( Moody s ) and Standard & Poor s Ratings Services ( S&P ) to initiate rating coverage.

In 2004, Moody s upgraded DT s credit rating, therefore at the end of 2004, our ratings became same as that of DT: Baa1 (Moody s) and BBB+ (S&P).

In March 2005, S&P upgraded our rating from BBB+ to A- with a stable outlook following a similar upgrade of DT and in June 2005, Moody s upgraded DT s credit rating by one notch to A3, while confirming our Baa1 credit rating.

On September 11, 2006 S&P revised our outlook from stable to negative, while affirming the A- rating. The move followed the outlook revision of DT. On August 31, 2006 Moody s placed the Baa1 issuer rating in both local and foreign currencies of Magyar Telekom on review for possible downgrade, prompted by prolonged delay of the publication of our 2005 audited financial statements. After the publication of these figures, Moody s confirmed the Baa1 issuer rating on January 31, 2007.

#### **Off-balance sheet arrangements**

We do not have any off-balance sheet arrangements (including contingent liabilities, guarantees, etc.) that have or are reasonably likely to have a material current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources. We do not participate in, nor secure, financings for any unconsolidated, limited purpose entities.

#### **Tabular disclosure of contractual obligations**

Our contractual obligations, including commitments for future payments under non-cancelable lease arrangements and short- and long-term debt arrangements, are summarized below and are disclosed in more details in Notes 16, 17 and 33 to our consolidated financial statements. Amounts disclosed as purchase obligations represent long-term commitments under outsourcing contracts, commitments towards international telecommunications carriers and other purchase commitments. Commitments under outsourced activities include a long-term contract for IT services, where payment obligations depend on a number of factors, such as the number of PCs, exchange rates and annual inflation rates, therefore the related amounts included in the table below are estimates.

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This table excludes other obligations we may have, such as payroll and related human resource services (including bonuses and payments under our mid-term incentive plan). Payments under these contracts are based on the level of service required and are excluded from this table due to the uncertainty of the amounts to be paid, if any, as well as the timing of such amounts.

	Payments Due by Period				More than 5 years
	Total (in HUF millions)	Less than 1 year	1-3 years	3-5 years	
Loans and borrowings including finance lease commitments	309,734	103,605	122,873	23,575	59,681
Interest on loans and borrowings	62,774	22,789	26,473	11,564	1,948
Operating leases.	43,349	6,869	10,943	7,870	17,667
Contractual commitments for capital expenditures	6,022	3,878	2,144		
Purchase obligations	70,172	22,580	31,522	13,278	2,792
Trade and other payables	200,589	200,589			
<b>Total contractual cash obligations</b>	<b>692,640</b>	<b>360,310</b>	<b>193,955</b>	<b>56,287</b>	<b>82,088</b>

In addition to the above, in October 2005, we won the government tender and signed a contract with the Prime Minister's Office to build and operate the nationwide EDR system in Hungary. The rollout of EDR has begun in 2006 and the contract lasts until the end of 2015. Magyar Telekom invested HUF 18.0 billion in 2006 in the assets required to build out the EDR service and expect to invest HUF 2.9 billion in 2007.

On November 29, 2005, we entered into an agreement to acquire a 100 percent stake in Orbitel for a consideration consisting of EUR 7.35 million at the closing of the transaction, an additional EUR 500 thousand to be paid in 2008 depending on whether the two top managers stay at the company until the end of 2007, an additional EUR one million to be paid in 2008 if certain financial targets are met between 2005 and 2007. The closing of the transaction took place in February 2006.

In December 2006, Magyar Telekom agreed to acquire a 100 percent stake in MobilPress. The transaction was closed on January 25, 2007. See Note 5.1.6 to the consolidated financial statements for more details.

As agreed in December 2006, the Company signed a sale-purchase agreement to acquire an additional two percent ownership in TSH effective from January 1, 2007 for a purchase price of HUF 60 million. TSH has been an associate of the Group since September 2004.

According to the Share Purchase Agreement signed on June 16, 2006, the previous owners of KFKI were entitled to an earn-out payment of HUF 1.5 billion depending on the 2006 financial performance. As reported in the company's full year 2006 consolidated financial statements, KFKI delivered HUF 19.8 billion revenues and HUF 2.0 billion EBITDA, reaching the predefined thresholds. As a result, on May 14, 2007, Magyar Telekom has paid the HUF 1.5 billion earn-out payment to the previous owners of KFKI.

On March 28, 2007, the Agency of Telecommunications and Postal Services of the Republic of Montenegro awarded a 3G license to T-Mobile Crna Gora. In April 2007, T-Mobile Crna Gora paid EUR 2.4 million for the license.

In addition to the above, Magyar Telekom assumes the legal expenses of its current and former employees involved in the internal investigation (see Item 3 Risk Factors and Item 15 Controls and Procedures); in connection with this we incurred HUF 458 million expenses in 2006. We are not able to estimate the expenses we will incur in 2007 and future years for legal counsel advising these individuals.

**CAPITAL EXPENDITURES**

Our capital expenditures on tangible and intangible assets totaled HUF 91,748 million in 2004, HUF 103,587 million in 2005 and HUF 96,790 million in 2006, including in each year changes in the balance of capital expenditure trade creditors and the recognition of investment tax credit. Capital expenditures include expenditures for (1) the fixed line network, including network operations systems, (2) mobile telecommunications and (3) new products, corporate infrastructure and other assets.

Purchases of tangible and intangible assets for the fixed line segment accounted for 40 percent in 2004, 53 percent in 2005 and 55 percent in 2006. Purchases of tangible and intangible assets for the mobile segment totaled 60 percent in 2004, 47 percent in 2005 and 45 percent in 2006.

We expect to be able to finance capital expenditures over the next several years from net cashflows from operations and from borrowings. Our actual future capital expenditures will depend on a variety of factors, such as development of our business and of the Hungarian economy and whether we enter into any new line of business. As a result, our actual future capital expenditures may be significantly different.

**RECONCILIATION TO U.S. GAAP**

The following table shows net income and shareholders' equity under IFRS and U.S. GAAP for the periods indicated:

	<b>Year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
<b>Profit attributable to the equity holders of the Company (Net income):</b>			
IFRS	34,641	78,415	75,453
U.S. GAAP	39,684	69,260	71,481
<b>Shareholders' equity:</b>			
IFRS as reported	516,567	527,567	526,039
U.S. GAAP	534,907	542,098	538,190

The U.S. GAAP reconciliation adjustments (See Note 37 to the consolidated financial statements) can be grouped in two major categories as below:

*1. Adjustments arising from differences that existed in the past and still amortizing or remaining in equity*

These include revenue recognition differences originating from SAB 101, before the adoption of EITF 00-21 related to connection and activation fees; recognition of intangible assets acquired through business combinations and the corresponding impact on goodwill and the earlier discontinuation of goodwill amortization in U.S. GAAP than in IFRS.

*2. New adjustments arising*

These include the significantly higher amount of interest capitalization and the consequent impacts on tangible asset depreciation; recognition and consequent amortization and accretion of asset retirement obligations; compensation received from the parent company for the re-branding of the Group's entities and products that is recognized as income in IFRS, while it is recognized as capital contribution in U.S. GAAP; and the recognition of derivatives embedded in contracts denominated in other currencies than the functional currency of the contracting Group company.

Related to the above adjustments, we also have income tax and minority adjustments where applicable.

The net impact of the recurring U.S. GAAP adjustments on the IFRS Net income is rather stable and insignificant. The apparent fluctuation is caused by the non-recurring adjustments including the re-branding compensation in 2004, 2005 and 2006, and the last year of goodwill amortization in IFRS in 2004.

#### **Recent Accounting Pronouncements**

We have reviewed the new standards, amendments and interpretations to existing standards that have been published that are mandatory for our accounting periods after January 1, 2007. For a list of recent IFRSs accounting pronouncements, see Note 2.1.3 to the consolidated financial statements. For a list of recent U.S. GAAP accounting pronouncements, see Note 37 to the consolidated financial statements.

#### **RESEARCH AND DEVELOPMENT**

##### **Hungarian Fixed Line Operations**

Magyar Telekom Plc. has a department dedicated to performance of research and development ( R&D ) projects to meet the demands of the rapidly changing market, such as development of our telecommunications networks and service platforms. The R&D department works in close cooperation with educational institutions (including the Budapest University of Technical and Economic Sciences and the Technical College of Budapest), strategic investors, suppliers and domestic and international development organizations. Following our accession to the European Union, several funds aimed encouraging research and development activities became available to us as well; this encouraged us to deepen our involvement in national and international consortiums engaged in R&D.

The harmonization projects among DT Group members (Maktel, Slovak Telekom, Croatian Telekom and T-Systems International) play an important role. The joint development themes enable us to utilize group-level synergies, pursue efficient financial and human resource management and use the same third party contractors for our R&D projects.

In the last few years, to maintain or expand the competitive positions of Magyar Telekom we developed the technical platform through the R&D activities for the introduction of new VoIP and multimedia-based services, based on the next generation ( NGN ) IP/Ethernet-based core and broadband fixed (ADSL, xDSL) and wireless (WLAN, WiFi) accesses.

Significant resources are devoted to the upgrading of our digital backbone network. The DWDM technology was introduced to satisfy the additional demands on the backbone network that arose in connection with broadband services, such as fast Internet access and broadband IP-VPN.

We are continuously developing our data communications and IP network and services to meet demands for broadband services. We developed the concept of a national, high-speed IP network built on DWDM and Gigabit Ethernet. Under this program, the components of our IPv6 protocol pilot network were identified.

In the last few years, we rolled out a wide range of broadband access technologies (e.g., ADSL, cable television, optical access network and managed leased line technologies) to satisfy demands for higher bandwidth. To widen the choice of broadband services, we considered the possibilities of implementing triple-play solutions. In 2006, multimedia services, including IPTV development, were tested in the Ethernet and DSLAM environment. Based upon this work, by the end of 2006, we introduced IPTV services. The possibility of introduction and application of IP High Definition TV ( HDTV ) and Three Dimension ( 3D ) TV technologies are being investigated.

In 2006, we studied the usability of World Interoperability for Microwave Access ( WiMAX ) technology. WiMAX can provide wireless broadband access with effective radius of up to several kilometers with up to 70 Mbit/s radio throughput. WiMAX is in a standardization phase. We also plan to implement the new generation of xDSL technologies (VDSL2, Gigabit capable Passive Optic Network) in the access network to extend the broadband access coverage and provide higher bit rate.

The Global Resource Information Database ( GRID ) mass-computing platform prototype has been further developed providing quota management to enhance its security and to ensure resilience against data flooding attacks.

In the last two years, we laid down the basis for product developments toward the convergence of fixed and mobile networks ( FMC ) together with TMH. A Bluetooth and WiFi-based intelligent solution has been tested in our laboratory. Our next step in this field will be a study on the FMC possibilities in IP Multimedia Subsystem ( IMS ) environment, and WiFi/UMTS handsets. A study has been launched on the potential interconnection of the Next Generation fixed and mobile networks, based on the ETSI Telecoms and Internet converged Services and Protocols for Advanced Networks ( TISPAN ) IMS architecture.

When we aim to provide voice service over IP networks, Name Addressing and Routing ( NAR ) issues essentially differ from those that we experienced in the PSTN network. Electronic Telephone Number Mapping ( ENUM ) is one of the most promising technologies to provide information for IP based call routing including information for number portability, freephone and other number or address translation capabilities, SMS and MMS. This routing is available both internally and for interconnection of networks (peering). In 2006, we set up an experimental network and interconnected it with the ENUM trial system of Deutsche Telekom to examine the possibilities of the ENUM infrastructure. In 2007, we aim to build an ENUM network that will be used for dynamic call routing based on Bluetooth sensors.

We have developed a test system for hearing-impaired users, which transforms the speech signals into moving images, so users can recognize the speech by lip-reading.

#### **Macedonian Fixed Line Operations**

In the last three years, significant efforts have been made to upgrade the network to extend the range of services offered and improve their quality. This, together with the rationalization of network switching architecture, resulted in improvement in the operational efficiency and network consolidation. New telephone services were introduced through the IN and Voice-mail Platforms and provision of broadband services became available with the implementation of ADSL technology.

In the next phase, the main focus will be on extension of ADSL capacities nationwide and development of new services. To expand broadband offerings, Maktel will evaluate video services in terms of its technical feasibility, impact on access and transport network.

Maktel will continue to dedicate necessary resources for implementation of new technologies to develop the capacity to offer broadband services that will satisfy customers' demands. For connection of business customers Metro Ethernet equipment will be used.

Maktel is making preparations for interconnection and convergence of separate voice and data networks. The NGN concept has been seen as a long-term project. Maktel does not plan significant development of traditional PSTN/ISDN network except for purposes of maintenance and compliance with the regulatory requirements. The key focus will be on provisioning of broadband access, upgrade of transport network and network migration towards NGN.

### **Hungarian Mobile Operations**

TMH works in close cooperation on R&D projects with educational institutions such as the Budapest University of Technical and Economic Sciences, strategic investors and suppliers to meet the demand of the rapidly changing market.

TMH has worked successfully on various R&D projects with universities since 1997 in five different areas: Mobile Telecommunications Laboratory deployment, Inter-University Centre for Telecommunications and Informatics, Mobile Innovation Centre, research and development activities as well as joint mobile services development for TMH. Through these areas TMH continuously monitors the forthcoming new generation technologies, hardware-software solutions and mobile services. One of the largest challenges of the new mobile and wireless systems is the integration and interoperability of different technologies. TMH is committed to analyzing and adopting new solutions on a continual basis. University departments actively participate in R&D projects initiated by TMH.

Digital Home is a new field in home automation. These systems aim to make life at home easier. An already common tool in home automation is the remote controlling of lighting, heating, security, garage doors and entertainment devices as TV, Hi-Fi, video, etc. The research focuses on the evolution and the present of digital home systems. Current systems are aimed at integration, the possibility to control multiple household and entertainment devices with non-dedicated controllers, such as a cellular phone or multi-purpose displays scattered around the flat.

The Mobile Communications and Computing Laboratory ( MCL ) supported by TMH is located at the Department of Telecommunications of BME. Currently there are six staff members, 17 PhD students and approximately 80 undergraduates working on various projects. MCL has strong and successful cooperation since its foundation with TMH. In 2006, the projects focused on 3G radio access planning, application of mobile technology in interactive TV broadcasting and mobile security.

ENUM is an Internet Engineering Task Force ( IETF ) standard. ENUM allows telephone operators to map telephone numbers to various Internet services. ENUM uses the standard domain name system ( DNS ) to store the mapping information about different types of services and its mappings. ENUM facilitates the convergence of telecommunications technologies. There were two studies prepared for TMH which describe the technology, the relevant standards and the recent developments in the standardization. Both studies concentrate on the implementation and the use of ENUM by TMH to introduce new services in the Hungarian market.

One of the new technologies in mobile communications is the Radio Frequency Identification ( RFID ). RFID offers a means of identification, where reader devices are capable of sensing and reading data from RFID tags in their active radius without physical contact. The goal of the current project is to provide TMH with up-to-date information, educational material, expert consultations, testing environment and experimental pilot projects in the area of RFID technology. As a result of this project, TMH will be better prepared for developing and using commercial RFID applications once RFID enabled mobile phones become widely available.

### **Macedonian Mobile Operations**

Research and development projects at T-Mobile Macedonia are performed in close cooperation with suppliers and state educational institutions. The aim of these projects is to prepare T-Mobile Macedonia to meet the needs of the rapidly developing market and to optimize the maintenance of current activities.

The software developed for Optimization, Measurement, Analyses and Presentation with visualization ( OMAP ) represents a modular and flexible solution based on existing informatics infrastructure at T-Mobile Macedonia, in accordance with international software engineering standards. The software

provides traffic analyses based on information from switches in real time and monitoring of congestion of each traffic route.

The Base Station Alarm Monitoring Performance ( BAMP ) is a modular software application, which provides alarm monitoring of T-Mobile Macedonia's radio network and inventory management of base stations. The application identifies and reports causes for malfunction of base stations and facilitates prompt corrective actions.

Our R&D teams have developed an e-recharge gateway function that is offered and used by T-Mobile Macedonia dealers for sales of electronic recharges of prepaid vouchers. The system is experiencing intense capacity growth as more and more dealers are utilizing this cost effective process for voucher sales.

Mass market SMS, Interactive Voice Response ( IVR ), SMS2TV based games and quizzes are also developed to support our market presence and leadership.

In cooperation with other T-Mobile International companies, we are in an early stage of developing a system for Automated Device Management that should enable easier VAS service adoption on the local market.

T-Mobile Macedonia started an IT infrastructure consolidation project aimed at transforming it to a better operating and more efficient system. Together with our suppliers, we are building a component based, service oriented architecture that should enable leaner operation and faster time-to-market service development.

## **RISK MANAGEMENT POLICIES**

It is our policy that all disclosures made by us to our security holders and the investment community be accurate and complete, and fairly present our financial condition and results of operations in all material respects. Such disclosures should be made on a timely basis as required by applicable laws, rules and regulations, including by-laws of the Budapest Stock Exchange and rules adopted by the U.S. Securities and Exchange Commission ( SEC ). To achieve these objectives, we formed the Disclosure Committee and developed and have continuously enhanced our risk management policies.

### *Risk Management Policies*

Our risk management includes identification, assessment and evaluation of risks, development of necessary action plans, and monitoring of performance and results. For risk management to be effective, we must ensure that management take business decisions with full understanding of all relevant risks.

In 1999, we established a formal risk management system. In 2000, we established a department to co-ordinate all risk management tasks. This system was integrated into the risk management system of DT in 2002.

All risks related to material internal and external operations, financial and legal compliance and certain other risks are evaluated and managed by a well-defined internal mechanism. A risk management handbook and a Chief Executive Officer ( CEO ) directive on risk management were published in 2003. A risk management course was developed for employees responsible for risk management in all organizational areas. Risk items affecting our operations are reviewed quarterly throughout the Group. All of our subsidiaries, business units, divisions and entities are obliged to identify and report their operational risks on a quarterly basis. After evaluation of these risks, results are reported to our management, to the Audit Committee and to DT.

Following the enactment of the Sarbanes-Oxley Act, we decided to enhance our risk management procedures. As this new law requires prompt disclosure of all risk items influencing investors' decisions, we complemented our quarterly risk reporting system with a continuous reporting procedure which requires



all of our departments and subsidiaries to report on a real-time basis any new material fact, information or risk that comes to their knowledge. Information thus submitted is monitored daily by the risk management department, and the Chief Financial Officer ( CFO ) is notified when a new material risk or information is identified.

A CEO directive has been issued to define responsibilities of each employee in risk monitoring and management. In addition, an e-learning course was created to train our employees on requirements of the Sarbanes-Oxley Act, our enhanced reporting and corporate governance obligations and the enhanced risk reporting procedures. Completion of this course has been made compulsory for all of our employees.

For further discussion of the steps that we are taking to remedy our control deficiencies, see Item 15 Controls and Procedures.

*Disclosure Committee*

We established the Disclosure Committee on July 31, 2003. The Disclosure Committee acts both in plenary meetings and through its members acting individually. It supports CEO and CFO in fulfilling their responsibility to oversee processes designed to ensure accuracy and timeliness of our disclosures.

The Disclosure Committee consists of individuals knowledgeable in significant and diverse aspects of our business, finances and risks. The members of the Disclosure Committee are:

- Group Compliance Director;
- Director of Group Accounting Branch;
- Director of Group Legal Services Branch;
- Director of Group Human Resources Branch;
- Head of Secretariat of the Chairman-CEO;
- Head of External Reporting Department;
- Head of the Business Development and Acquisitions Branch;
- Head of Group Investor Relations Department; and
- Head of Group Risk Management Department.

Director of Internal Audit Branch is a permanent invitee.

Principal responsibilities of the Disclosure Committee are as follows:

- preparation of all SEC and Budapest Stock Exchange filings of the Company (e.g., Form 20-F and Registration Statements) and local annual/interim reports that are subsequently submitted on Form 6-K;
- monitoring and recommendation of all disclosure controls and procedures;
- determination of the content of general rules and instructions issued to preparers of all SEC filings of the Company; and
- recommendations as to materiality of information and procedures relating to the CEO and CFO certifications required by the Sarbanes-Oxley Act.



**ITEM 6 DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES****Board of Directors**

Under Hungarian laws, the Board of Directors is responsible for the Company's management and decides on matters other than those that must be determined by shareholders. The Board of Directors is required to report annually to the shareholders at the general meeting of the shareholders and quarterly to the Supervisory Board on our business administration, state of assets and business policy.

Pursuant to our Articles of Association, the Board of Directors consists of a minimum of six and a maximum of eleven members elected at the annual general meeting of the shareholders for a term of three years. One of the current directors was nominated by the holder of the Series B Share pursuant to the Articles of Association, seven of the current directors were nominated by MagyarCom and two of the current directors are independent; MagyarCom therefore controls Magyar Telekom.

Meetings of the Board of Directors are held at least four times a year. Meetings of the Board of Directors require the presence of six members for a quorum. Each member has one vote. The Board of Directors passes resolutions by a simple majority vote.

On December 31, 2006, members of the Board of Directors, their principal occupations and the years of their original election were as follows:

<b>Name</b>	<b>Age</b>	<b>Principal Occupation</b>	<b>Member since</b>
Christopher Mattheisen	45	Chairman and Chief Executive Officer of Magyar Telekom Plc.	2006
Dr. István Földesi(1)	58	International business advisor	2003
Dr. Mihály Gálik	60	Director of the Marketing and Media Institute of the Corvinus University	2006
Michael Günther	62	Member of the Management Board of T-Mobile International	2002
Dr. Klaus Hartmann(2)	46	Chairman and Chief Executive Officer of Polska Telefonia Cyfrowa Sp. Z o.o	2000
Horst Hermann	52	Senior Executive Vice President of DT, responsible for Affiliate Management in Central and Eastern Europe	2003
Thilo Kusch	42	Chief Financial Officer of Magyar Telekom Plc.	2006
Gerhard Mischke	48	Senior Executive Vice President, Treasury and International Investment, DT	2005
Frank Odzuck	47	Chief Executive Officer of Zwack Unicum Plc.	2006
Dr. Ralph Rentschler	46	Member of the Management Board of T-Com	2003

(1) Representative of the holder of the Series B Share

(2) Resigned from his position on June 19, 2007.

**Other Principal Directorships of Members of the Board of Directors**

<b>Name</b>	<b>Position held</b>	<b>Company</b>
<b>Christopher Mattheisen</b>	None	
Dr. István Földesi	President Member of the Board of Directors Managing Director	Inter-Access, Inc. (US) Sláger Rádió Hungarian Technology Center
<b>Dr. Mihály Gálik</b>	None	
Michael Günther	Chairman of the Board of Directors Member of the Board of Management Chairman of the Supervisory Board Chairman of the Supervisory Board Member of the Supervisory Board Vice-Chairman of the Supervisory Board	T-Mobile Slovensko a.s., Slovakia T-Mobile Worldwide Holding GmbH T-Mobile Macedonia Polska Telefonia Cyfrowa Sp. Z. o.o., Poland T-Hrvatski Telekom, Croatia T-Mobile Hrvatski d.o.o., Croatia
<b>Dr. Klaus Hartmann</b>	Chairman of the Management Board	Polska Telefonia Cyfrowa
Horst Hermann	Member of the Supervisory Board Member of the Board of Directors	T-Hrvatski Telekom, Croatia Slovak Telecom
<b>Thilo Kusch</b>	None	
Gerhard Mischke	Member of the Supervisory Board Member of the Supervisory Board Chairman of the Supervisory Board Member of the Supervisory Board	Deutsche Telekom, Inc., New York DeTe Asia Holding GmbH T-Hrvatski Telekom, Croatia T-Systems International GmbH
<b>Frank Odzuck</b>	Member of the Board of Directors	Zwack Unicum Plc.
Dr. Ralph Rentschler	Member of the Board of Directors Member of the Supervisory Board Member of the Supervisory Board Member of the Supervisory Board	Slovak Telecom T-Hrvatski Telekom, Croatia CAP Customer Advantage Program GmbH DeTe Fleet Services GmbH

***Biographies of Members of the Board of Directors***

*Christopher Mattheisen.* Mr. Mattheisen studied economics and finance at Indiana University of Bloomington and at Columbia University. He first came to Hungary in 1990 to start a strategic planning and business consulting company. In 1993, in his capacity as a marketing manager of U.S. West International, Mr. Mattheisen helped launch various Hungarian, Polish and Czech mobile service operators. He worked as a marketing and sales director of TMH between 1993 and 1996. Between 1997 and 1999, he ran sales and marketing activities of MediaOne in London and later worked in Britain as a business, sales and marketing director of BT's Cellnet. In September 2002, Mr. Mattheisen became Chief Officer of Residential Services of Magyar Telekom and in January 2005 Chief Officer of the Wireline Lines of Business (T-Com, including Residential Services, Internet and Network divisions). From December 6, 2006, Mr. Mattheisen is the Chief Executive Officer of Magyar Telekom, from December 21, 2006 he is the Chairman of the Company's Board of Directors.

*Dr. István Földesi.* Dr. Földesi received a degree in economics in 1972 and graduated with a Ph.D. in 1974. He spent twenty years as a diplomat in London, Madrid and Washington D.C. At the end of the 1980's, he served as an advisor to the Prime Minister and participated in round table negotiations resulting in political and economic changes. In 1991, he became an advisor to the OECD. He has been working as an international business advisor since 1992. From 1994 to 1999, Mr. Földesi was a member of the Board of Directors of Magyar Telekom and until 1996 he acted as Chairman of the Board. In 2003, he was reappointed as a member of the Board of Directors of Magyar Telekom.

*Dr. Mihály Gálik.* Dr. Gálik is a senior university lecturer with a Ph.D in economics. He spent nearly two decades in the media, working for Hungarian Radio, where he held several positions involving high responsibility, including that of Managing Director. Afterwards, his professional career has been linked to the Budapest University of Economics (currently called Corvinus University), one of the most prestigious institutions in Hungarian academic education. For three years, he was a senior lecturer, while in the last seven years he headed several departments at the university. He is a key figure of the university's cultural life, author of some 70 scientific publications including four textbooks. He is also a recipient of the Széchenyi Professor Scholarship. He is the Director of the Marketing and Media Institute of the Corvinus University and the Head of the Media, Marketing Communications and Telecommunications Department.

*Michael Günther.* Mr. Günther studied business administration at universities in Berlin and Hamburg. In 1971, he started his career at Philips-Konzern where he was a financial executive. From 1987 to 1993, Mr. Günther was a member of the Board of Directors of Philips Kommunikations Industrie AG in Nuremberg and was responsible for controlling, finance and accounting, as well as information technology. In 1994, he joined DeTeSystems, a DT subsidiary, as Financial Director. In 1996, Mr. Günther joined DT as Head of Financial and Controlling Division. From September 1997 to August 2000, Mr. Günther served as Financial and Controlling Director at T-Mobile International AG. In February 2000, Mr. Günther became Chief Financial Officer, then since June 2001, he has served as Chief Executive Officer of the Joint Venture Management for T-Mobile International AG.

*Dr. Klaus Hartmann.* Dr. Hartmann received a Ph.D. in economics from the Institute for Company Management in Germany in 1987. He also holds an MBA from the University of Birmingham. Prior to his employment with DT, he worked for Arthur Andersen in Germany and as a treasurer and operational controller for a subsidiary of the BICC Group. He joined DT in 1995 as Manager of International Capital Markets and became Corporate Treasurer of Global One, a joint venture of DT, France Telekom and Sprint in 1997. He returned to DT's Bonn headquarters as Senior Advisor to CFO in April 2000. He was appointed as CFO of Magyar Telekom and Vice-Chairman of our Management Committee in November 2000. On September 15, 2006, he became CEO of Polska Telefonia Cyfrowa.



*Horst Hermann.* After graduating with an engineering degree, Mr. Hermann joined DT as an operations manager in the Telecommunications Office in Bonn in 1978. In 1990, he began to work for Corporate Strategy and Regulatory Policy at the DT headquarters. From 1994 until 1996, he was Assistant Managing Director in Business Development and Finance at DT's regional headquarters in Singapore covering branch offices in Hongkong and New Delhi. From 1996 until 1998, Mr. Hermann returned to DT headquarters for a strategic planning position. In April 1998, he joined Magyar Telekom to head Strategy, Business Development and M&A. On January 1, 2002, he became Chief Strategy and International Officer and was also put in charge of our Business Portfolio, Maktel and our group policy for Media. In June 2003, Mr. Hermann became responsible for Affiliate Management for DT's Central and Eastern European telecommunications operations, such as Magyar Telekom, T-Hrvatski Telekom, Croatia and Slovak Telecom.

*Thilo Kusch.* Mr. Kusch studied communication engineering and business administration at Technische Universität Berlin. From 1989 to 1992 he successfully established his own company selling PCs and PC network to residential and small business customers. From 1992 to 1998 he worked in a leading position in Arthur D. Little's Telecoms, IT, media and entertainment practice as a management consultant and from 1998 to 2001 he was telecommunications equity analyst with Dresdner Kleinwort Wasserstein. He joined Deutsche Telekom Group in 2001 as Senior Director in charge of IPO preparations and investor relations for T-Mobile International. Since April 2002 he was a Senior Executive Vice president of Deutsche Telekom, in charge of investor relations. He was appointed Chief Financial Officer of Magyar Telekom in September 2006.

*Gerhard Mischke.* Mr. Mischke received a degree in business management at Justus-Liebig University in Gießen in 1984. Between 1985 and 1990, he worked at the Finance Department of Franz Haniel & Cie GmbH in Duisburg. From 1990 until 1991, he worked at the Finance Department of Scrivner Inc., Oklahoma City and concurrently studied as a correspondence student at Cornell University. From 1991 until 1998 he acted as Head of Finance and M&A at GEHE AG, Stuttgart, then he worked as Group Finance Director of GEHE UK, Coventry until 2000. In September 2000, he was appointed Senior Executive Vice President Finance and Treasurer of Deutsche Telekom AG. Since October 2004, he has served as Senior Executive Vice President, Treasury and International Investment.

*Frank Odzuck.* Mr. Odzuck obtained an economist degree in 1983 in Budapest. He has been working in Hungary for over 15 years. He was the managing director of the Hungarian operations of Eduscho and Eduscho-Tchibo for 8 years and later the managing director of Nestlé-Schöller Hungary Ltd. Since 2003, he has been the CEO of Zwack Unicum Rt, listed on the Budapest Stock Exchange. The company, producing and marketing a genuine Hungarian , is one of the best-known international companies in Hungary (Underberg, Diageo).

*Dr. Ralph Rentschler.* Dr. Rentschler has been CFO of T-Com since 2001. After receiving a doctorate degree in economics, he worked for four years for Robert Bosch GmbH as an expert advisor on business principles and methods. His areas of responsibility included investment analysis and cost accounting. Later he became Commercial Manager of Brand Optics Division at Carl Zeiss, where he managed Accounting, Controlling, Data Processing and Purchasing. Mr. Rentschler was Head of Group Controlling and Planning and Reporting Departments at Carl Zeiss from 1992 to 1997. His areas of responsibility included production and investment controlling, controlling of affiliated companies, M&A and strategic planning.

**Management Committee**

Pursuant to our amended Articles of Association and the amended Rules of Procedure of the Board of Directors, the Board of Directors established a Management Committee in 2000, which is empowered to carry out the day-to-day operations in accordance with the annual business plan. On December 31, 2006, the Management Committee consisted of six chief officers of Magyar Telekom. The members were as follows:

Name	Age	Position	Member since
Christopher Mattheisen	45	Chairman and Chief Executive Officer	2006
Thilo Kusch	42	Chief Financial Officer	2006
Dr. Tamás Pásztor(1)	55	Chief Human Resources and Legal Officer	2000
György Simó	40	Chief Operating Officer, Wireline Services LoB and Chief Executive Officer of T-Online	2006
Zoltán Tankó.	49	Chief Operating Officer, Business Services LoB	2000
János Winkler	52	Chief Operating Officer, Mobile Services LoB	2006

(1) Resigned from his position as of March 30, 2007. Effective April 1, 2007, Éva Somorjai was appointed as Chief Human Resources Officer. At the same time, a Chief Information Officer position was established and István Maradi was appointed to fill this position. Both new officers are members of the Management Committee.

**Other Principal Directorships of Members of Management Committee**

Name	Position held	Company
Christopher Mattheisen	See above	
Thilo Kusch	See above	
Dr. Tamás Pásztor	Member of the Board of Directors	Investel Zrt.
	Member of the Board of Directors	T-Online Hungary Zrt.
György Simó	Member of the Board of Directors	T-Online Hungary Zrt.
	Member of the Board of Directors	Maktel
	Trustee	Magyar Mozgóképek Közalapítvány
	Member of the Advisory Board	Dataplex Kft.
Zoltán Tankó	Chairman of the Supervisory Board	Linum Foundation
János Winkler	None	

**Biographies of Chief Officers**

*Christopher Mattheisen.* See Biographies of Members of the Board of Directors above.

*Thilo Kusch.* See Biographies of Members of the Board of Directors above.

*Dr. Tamás Pásztor.* Dr. Pásztor graduated with degrees in law and organization engineering. He was appointed Deputy Chief Officer of Magyar Telekom in July 1995 and Chief Human Resources and Legal Officer in February 1996. He joined our predecessor in 1969 and has been in various positions in the human resources area since 1980. His professional expertise includes top-level corporate governance, change management, transformation of companies and corporate groups, as well as business operations. He resigned from his position as of March 30, 2007.

*György Simó.* Mr. Simó graduated in 1997 at ELTE Sociology Department. During his studies received a scholarship to the Sociology Department of the New School for Social Research (New York). In 1991 he founded Tilos Radio, where he acted as host, later as Chairman of the Board of Trustees. From 1996 to 1998 Vice-Chairman of AMARC-EUROPE, the European Association of Community Radio Broadcasters. From 1999 he was Program Director at MATÁVnet, then in 2000 one of the leaders of the





project elaborating Magyar Telekom's Internet strategy. From April 1, 2000 Chief Officer and Executive Director of MATÁVnet Kft., from September 1, 2000 Senior Chief Officer of the company (renamed on May 2, 2001 to Axelero Internet Rt.) responsible for media, strategy and communication, from July 2002 member of Axelero Internet Rt.'s Board of Directors. From November 1, 2003 CEO of Axelero Internet, from May 6, 2005 CEO of T-Online, Deputy to Head of T-Com and Head of T-Com's Internet Services Division. As of September 20, 2006, György Simó was appointed Chief Operating Officer of the Wireline LoB of Magyar Telekom. He also retains his position as CEO of T-Online Hungary.

*Zoltán Tankó.* Mr. Tankó graduated from Budapest Technical University with a degree in electrical engineering. He started as an IT development engineer for Budapest Radio Technology Enterprise in 1980 and for Kőbánya Pharmaceuticals in 1982. He had several positions at Műszertechnika (Instrument technology) starting in 1984, including Chief Telecommunications Officer starting in 1990. He became Director of our Business Communications Branch in February 1996, Chief Sales Officer in January 2000 and Chief Operating Officer of Business Services Lines of Business (T-Systems) in January 2002.

*János Winkler.* Mr. Winkler earned an economics degree at the Budapest University of Economic Sciences, and in 2000 an MBA degree at Purdue University (USA). He started his career as trade manager with Nikex Foreign Trade Company, then from 1986 to 1991 he served in Beijing at the Commercial Section of the Republic of Hungary, first as commercial secretary, later deputy counselor. From 1992 he was National Sales Manager, later Deputy Director of Marketing at TMH and in 1994 he was appointed Deputy CEO. From February 1996 he has been Chief Marketing and Sales Officer of TMH. As of January 20, 2006, he was appointed TMH's CEO and became member of the Management Committee of Magyar Telekom. From March 1, 2006 he has been Chief Operating Officer of Magyar Telekom's Mobile Services LoB.

#### **Supervisory Board**

The Supervisory Board is responsible for supervising our administration and control and for assuring our compliance with Hungarian legal requirements and provisions set out in our governing instruments. The Supervisory Board reviews every significant report delivered to the general meeting of the shareholders, proposals by the Board of Directors, financial statements and proposals regarding profit distribution. The Supervisory Board also prepares a report on these subjects for the annual general meeting of shareholders.

Pursuant to the Articles of Association, the Supervisory Board consists of a minimum of three and a maximum of fifteen members elected by the shareholders for a term of three years. The Works Council nominates one third of the Supervisory Board members. The holder of the Series B Share has the right to nominate one member of the Supervisory Board. Meetings of the Supervisory Board require a quorum of eight members.

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On December 31, 2006, the members of the Supervisory Board, their principal occupation and the years of their original election were as follows:

Name	Age	Principal Occupation	Member since
Géza Böhm	54	Chairman of Hungarian Telecommunications Trade Union	2002
Attila Csizmadia(1)	57	Ministry of Finance, Chief Counsellor	2003
Dr. Ádám Farkas	39	CEO of Allianz Bank Zrt.	2005
Dr. János Illéssy	44	Chief Financial Officer of Borsodchem	2006
Gellért Kadlót	58	Member of the Workers Council of the sales field	2002
Dr. Sándor Kerekes	58	Director of Institute of Environmental Sciences Corvinus University Budapest	2006
Dr. Thomas Knoll	40	Senior Executive Vice President, Corporate Audit	2005
Konrad Kreuzer	58	Chairman of the Board of Directors of E.ON Hungária Zrt.	2006
Dr. László Pap	63	Budapest University of Technology, Professor and Head of Telecommunication Department	1998
György Varju	60	Chairman of the Workers Council at Technical Services	2005
Péter Vermes	60	Chairman of Magyar Telekom's Central Workers Council	1995

(1) Representative of the holder of the Series B Share

On March 1, 2007, Dr. György Szapáry joined the Supervisory Board.

**Other Principal Directorships of Members of the Supervisory Board**

Name	Position held	Company
Géza Böhm	Member of the Supervisory Board	DIMENZIÓ Biztosító és Önszegélyező Egyesület
Attila Csizmadia	Member of the Supervisory Board	Postautó Tisza ZRt.
	Member of the Supervisory Board	Puskás Tivadar Közalapítvány
	Member of the Supervisory Board	Neumann János Digitális Könyvtár és Multimédiás Központ Kht.
	Member of the Board of Directors	MÁV Cargo ZRt.
Dr. Ádám Farkas	Member of the Board of Directors	Thomson Financial Services Ltd., Hungary
	Member of the Board of Directors	Allianz Bank Zrt.
	Member of the Board of Directors	Budapest Airport Ltd.
	Member of the Supervisory Board	Central European Broker Training Foundation
Dr. János Illéssy	Member of the Supervisory Board	Béres Gyógyszergyár Zrt.
	Member of the Board of Directors	Borsodchem Plc.
Gellért Kadlót	None	
Dr. Sándor Kerekes	Member of the Supervisory Board	Tomori Pál Főiskola
	Chairman of the Advisory Board	Zöld Irányító Alapítvány
	Chairman of the Advisory Board	Partners Hungary Alapítvány
Dr. Thomas Knoll	None	
Konrad Kreuzer	Chairman of the Board of Directors	ZSE
	Chairman of the Supervisory Board	E.ON Tiszántúli Zrt.
	Chairman of the Supervisory Board	E.ON Észak-Dunántúli Zrt.
	Chairman of the Supervisory Board	E.ON Dél-Dunántúli Zrt.
	Chairman of the Supervisory Board	KÖGÁZ Zrt.
	Chairman of the Supervisory Board	DDGÁZ Zrt.
Dr. László Pap	None	
György Varju	None	
Péter Vermes	None	

**Biographies of Members of the Supervisory Board**

*Géza Böhm.* Mr. Böhm has been working with Magyar Telekom and its predecessor since 1970. He has worked as a foreman, an administrator in charge of transmission investment and an SDH project leader. He has been an officer of the Workers' Council since 1993. Since March 2002, he has been Chairman of the Hungarian Telecommunications Trade Union.

*Attila Csizmadia.* Mr. Csizmadia holds an engineering degree in telecommunications. From 1968 to 1983, he worked at the Budapest Telephone Directorate as an engineer, then held various management positions. In 1983, he became a senior staff member at the General Directorate of Hungarian Post. From 1986 to 1990, he was a senior staff member and Head of Telecommunications Department at the National Planning Office. From 1990, he worked as Head of Department and chief counsellor in the Ministry of Finance. He also took part in work of various inter-departmental committees and consulting bodies dealing with IT and communications issues.

*Dr. Ádám Farkas.* Dr. Farkas graduated from the Budapest University of Economics in 1990 and he obtained a Ph.D. from the same institution in 1995. He studied and worked on various research projects at several universities outside Hungary. He started his career as a full-time lecturer at the university and as a finance advisor to EBRD (London). At present, he is a lecturer at the Budapest University of Economics as well as at International Training Centre for Bankers. Between 1997 and 2001 he was Managing Director of the National Bank of Hungary and member of its Board of Directors. From 1999 until 2001, he acted as Deputy Chairman of Keler Rt.'s Board of Directors and was a member of the Stock Exchange Council. From 2001, he was Managing Director of CIB Central European International Bank, and then he was Chief Executive Officer between 2002 and 2005. He is a member of executive committees of several Hungarian professional associations as well as of the Supervisory Board of the Central European Training Foundation for Brokers. In March 2006, he became CEO of Allianz Bank Zrt.

*Dr. János Illéssy.* Dr. Illéssy is an electrical engineer graduated from the Budapest Technical University and acquired MBA and PhD degrees at the Pittsburgh University. For over one and a half decades he worked for Pannonplast, a plastics manufacturer company listed at the Budapest Stock Exchange, in various positions of advisor, controller, Chief Financial Officer and Chief Executive Officer. From 2001 to 2003 he has been the managing director of the Hungarian branch bank office of BNP Paribas. Since 2004 he has been the Chief Financial Officer and member of the Board of Directors of BorsodChem.

*Gellért Kadlót.* Mr. Kadlót has been working with Magyar Telekom since 1970, initially in operations, and later in development. Currently, he coordinates cooperation between local telecommunications operators and Magyar Telekom within the Domestic Carriers Division. From 1996 to 2005, he was Chairman of the Workers' Council of the Domestic Carriers Division. Since 2005, he has been serving as Member of the Workers' Council of the sales field.

*Dr. Sándor Kerekes.* Professor Kerekes has a PhD in Chemistry and a Degree in Economics as well as an advanced Management Program in Harvard Business School. He served as Chairman in various Boards of mid sized companies in Hungary for 15 years. The last 8 years he served as the Head of Business Administration Faculty of the Corvinus University of Budapest. He is the Director of the Institute of Environmental Sciences of Corvinus University.

*Dr. Thomas Knoll.* Dr. Knoll received a degree in economics in 1992 and a Ph.D. in 1999. During his studies, he acquired job experience at Hypo-Bank and Lufthansa Informationstechnik und Software GmbH where he started his career in 1992. Since December 1992, he has been working at Deutsche Telekom AG in various executive positions. From 1998 until 2000 he acted as Head of the Finance and Controlling Department of Deutsche Telekom AG, Branch of the Network Division, Cologne. In 2000 he became Head of the Board of Management Office and Chief of Staff at the Headquarters in Bonn. At present, he is Senior Executive Vice President, Corporate Audit.

*Konrad Kreuzer.* Mr. Kreuzer is a lawyer with a degree in Business Administration. After serving in various positions at the Universities of Munich and Konstanz and in the Ministry of Domestic Affairs of the State of Bavaria, he joined Bayernwerke utilities as a Head of the Law and Property Department. Since 1997, he has been serving EON in Hungary as the Chairman of the Board of Directors. His current responsibilities are Legal Affairs, Gas Business and International Affairs. He is also a Chairman of the Board of Directors of Západoslovenska energetika, Slovakia.

*Dr. László Pap.* Dr. Pap graduated from the Budapest Technical University with a degree in telecommunications. He received a Ph.D. in 1980 and Doctor of Sciences (the highest degree awarded by the Hungarian Academy of Sciences) in 1992. He has been a professor in the Electrical Engineering Department and Head of the Department of Telecommunications at Budapest Technical University since 1967. He has obtained numerous patents for his inventions. He is Vice President of the Scientific Society of Telecommunications, a member of the editorial board of the periodical World of Nature, a member of the Hungarian Society of Inventors, and an expert of the Hungarian Space Research Governmental Committee.

*György Varju.* Mr. Varju has been working with Magyar Telekom and its legal predecessor since 1977. Until 1998, he acted as an on-site construction manager. In 1993, he was elected to the Workers' Council, and he is now Chairman of the Workers' Council at Technical Services and a member of the Central Workers' Council. Between 1999 and 2002, he was a member of Magyar Telekom's Supervisory Board as a representative of the employees.

*Péter Vermes.* Mr. Vermes became a qualified engineer in 1972, graduated with a degree in telecommunications in 1975 and became a teacher of technical sciences in 1978. Between 1972 and 1986, he worked for the Budapest Regional Directorate and between 1986 and 1997 for the Long-Distance Telecommunications Directorate. He currently works for the Operations and Maintenance Directorate. He has been Chairman of our Central Workers' Council since 1993. He was elected as the employees' representative on the Supervisory Board in 1995 for the first time.

The mandate of the members of the Board, Supervisory Board and Audit Committee expired on April 26, 2007, on the date of the annual general meeting closing business year 2006. On the same day, the annual general meeting elected the following people to these bodies:

Board of Directors: Dr. István Földesi, Dr. Mihály Gálik, Michael Günther, Dr. Klaus Hartmann, Horst Hermann, Rudolf Kemler, Thilo Kusch, Christopher Mattheisen, Frank Odzuck and Dr. Ralph Rentschler.

Supervisory Board: Jutta Burke, Attila Csizmadia, Dr. Ádám Farkas, Dr. János Illéssy, Gellért Kadlót, Dr. Sándor Kerekes, István Koszorú, Konrad Kreuzer, Dr. László Pap, Dr. György Szapáry, Péter Vermes and György Varju.

Audit Committee: Dr. Ádám Farkas, Dr. János Illéssy, Dr. Sándor Kerekes, Dr. László Pap and Dr. György Szapáry.

The mandate of the members of the Board, Supervisory Board and Audit Committee lasts until the day of the Annual General Meeting that closes fiscal year 2009, but no later than May 31, 2010.

#### **Indemnification of the Board of Directors and the Supervisory Board**

Pursuant to our Articles of Association, to the extent permitted by law, we are required to indemnify each current and former member of the Board of Directors and the Supervisory Board under certain circumstances. Generally, if such individual is liable for certain costs or damages in connection with his or her board position and has acted in good faith, we must indemnify him or her. We may maintain insurance on behalf of any member of the Board of Directors or the Supervisory Board against any liability asserted against him or her and incurred by him or her in any such capacity, whether or not we have the obligation to indemnify him or her against such liability.

### **Statement of the Board of Directors**

The role of the Board of Directors is to act on behalf of the shareholders to ensure that Magyar Telekom operates in a manner that serves the interests of shareholders all over the world. As members of Magyar Telekom's governing body we will always act in accordance with our fiduciary responsibilities and the following values:

- accountability to our shareholders;
- openness to scrutiny;
- transparency of all decisions taken; and
- deliberation that will be fair and open but also efficient, timely and orderly.

By accepting to serve on Magyar Telekom's Board, we have committed ourselves not to spare neither time nor effort to earn the trust of those who have invested in the future of this Company.

### **Compensation of Directors and Officers**

For the year ended December 31, 2006, the aggregate compensation of the members of the Board of Directors was HUF 8.5 million.

For the year ended December 31, 2006, the aggregate compensation of the members of the Supervisory Board was HUF 17.5 million.

For the year ended December 31, 2006, the aggregate compensation of the members of the Management Committee ( MC ) was HUF 817.3 million.

Half of the MC members have an employment contract for a fixed duration. Pursuant to Hungarian legislation, if an employment contract is terminated before the end of its term, the average compensation received by the employee prior to such termination is payable for the remaining period up to 12 months. In the case of an employment contract for a fixed duration the notice period is normally six months, and severance is between 16 and 21 months.

In addition to the above, the affected persons are bound by the non-compete clause, under which the employee is barred from entering into employment with any Hungarian or international competitor of Magyar Telekom Group and is required to refrain from provision of direct or indirect services or activities of any kind to such companies for a definite period (not longer than one year) upon termination of his/her employment. Furthermore, such employee is barred from any action aimed to recruit employees of Magyar Telekom Group for any other company. This limitation entails certain compensation which is proportional with the above obligation. If the employee is in breach of the agreement, he/she will reimburse the net amount of compensation to the employer. In addition, the employee will be liable for a payment of compensation to the employer.

The MC members from foreign countries may be entitled to housing subsidies.

In line with the Company's allowance scheme, the company contributes to the personal pension scheme and the personal insurance scheme on behalf of the MC members. In addition, the MC members are entitled to the use of company cars.

### **Board Practices**

Members of the Board of Directors and the Supervisory Board are elected for a term of three years. Members of the Management Committee are elected for the duration of their employment in the respective chief officer position.

Employment contracts with our management employees contain special provisions providing for entitlements after termination of employment; therefore, the amount of severance is higher than the amount required by the applicable provisions of the Labor Code.

In compliance with the relevant provisions of the new Company Act and the amendments to the Company's Articles of Association approved on October 9, 2006 the EGM held on November 6, 2006 elected an Audit Committee from the independent members of the Supervisory Board. Since November 6, 2006, the members of the Audit Committee of Magyar Telekom are Dr. m Farkas (Chairman), Dr. Laszlo Pap, Dr. Janos Illessy, Dr. Gyorgy Szapary and Dr. Sandor Kerekes. The mandate of Dr. Gyorgy Szapary has begun as of March 1, 2007.

The Audit Committee assists in appointment of independent auditors to be elected by the annual general meeting and reviews the scope of external audit services. It advises the Supervisory Board with respect to approval of all audit and non-audit services to be performed by the external auditor. The Audit Committee also reviews our annual financial statements, taking into account results of audits and reviews performed by the independent auditors. The Audit Committee also reviews financial reports submitted to the stock exchanges, banks and regulatory bodies as well as reports prepared by our internal auditors. The Audit Committee meets at least four times a year.

The Remuneration Committee makes proposals to the Board of Directors with respect to appointment and dismissal, as well as remuneration of chief officers, including establishment and assessment of bonus targets. Members of the Remuneration Committee are Michael Gunther, Frank Odzuck and Dr. Ralph Rentschler. The Remuneration Committee meets at least three times a year.

## Employees

We had 12,341 employees as of December 31, 2006. The following table provides information concerning the number of full-time employees, including full-time equivalents, of Magyar Telekom Plc. and its consolidated subsidiaries:

	2004	2005	2006
Magyar Telekom Plc.	7,740	5,478	6,980
Magyar Telekom Plc. and its consolidated subsidiaries:	13,724	11,919	12,341

The following table provides information on the breakdown of Magyar Telekom's employees by operations:

	Number of employees		
	2004	2005	2006
Hungarian fixed line operations	9,141	6,852	6,963
International fixed line operations	2,386	2,760	2,901
Hungarian mobile operations	1,780	1,708	1,880
International mobile operations	417	599	597
Total	13,724	11,919	12,341

*Workforce Reduction and Redeployment.* Centralization, technological improvements and attrition have allowed us to reduce the size of our workforce. While overall personnel levels are falling, the number of highly skilled employees is increasing. We plan to further reduce the number of our employees.

In 2005 and 2006, we carried out a restructuring program, which included a significant headcount reduction. The objective of the restructuring program was to redefine the focus of our operation and consumption patterns. We reallocated substantial human and financial resources to the mobile, data and Internet operations.



*Employee Representation and Labor Relations.* Magyar Telekom Plc. has entered into a collective bargaining agreement with the Hungarian telecommunications trade unions (Távközlési Szakszervezet, TÁVSZAK and Magyar Távközlési Ágazati Szakszervezet, MATÁSZ ). The agreement, which can be terminated by either party with three months' notice, applies to all Magyar Telekom Plc. employees except the Chief Executive Officer, regardless of their union membership status. Wage terms in the agreement must be renegotiated annually. Under the agreement, employees are generally entitled to prior notice before termination. Furthermore, employees are entitled to a specific amount of severance pay, which depends on the tenure of the employee. Employees are also entitled to welfare benefits as discussed below.

In addition to the collective bargaining agreement, employees of our Hungarian operations are generally covered by the Hungarian Labor Code, Law XXII of 1992, as amended, which imposes various restrictions on the involuntary termination of employment. The Hungarian Labor Code protects employee interests through two different labor organizations: the Trade Union and the Workers Council.

The Trade Union, as the official representative of employee interests in negotiations relating to the terms of employment, has the right to be informed of all corporate measures that may significantly affect the interests of employees and to commence legal action against us for employment-related conduct that infringes an employment rule. In addition, the Workers Council directly represents employee interests in dealings with management and decides jointly with management on matters involving employee welfare funds and institutions. The Workers Council must be informed semi-annually on issues affecting our economic performance and changes in wages, employment conditions and working hours. The Workers Council must also be consulted on corporate measures affecting employees.

Under the Hungarian Companies Act, employee representatives on the Supervisory Board are nominated by the Workers Council in cooperation with the Trade Union. The composition of the Supervisory Board is approved by the annual general meeting. At least one third of the members of the Supervisory Board must be employee representatives. Currently, four members of the Supervisory Board are employee representatives. These members are Géza Böhm, Gellért Kadlót, György Varju and Péter Vermes.

We believe that our relations with our employees are good. We have not experienced any labor strikes or disruptions since our formation.

*Pensions and Benefit Programs.* We provide employees with discounted telephone services, subsidized meals, interest-free loans to purchase real estate, discount holiday facilities and other fringe benefits. In addition to our statutory contributions to governmental health, retirement and unemployment schemes, we contribute to the employees' voluntary pension fund and supplementary benefits fund, which provide private pension and health insurance benefits supplementing government pension and health benefits. We do not, however, guarantee payment by the benefits fund to its members. At the end of 2006, approximately 85 percent of all employees participated in the pension plan, 78 percent in the self-help plans and 71 percent in the health fund.

**Share Ownership of Management**

The following table sets out information relating to holdings of ordinary shares by our directors and executive officers at December 31, 2006:

Name	Position	No. of Options Owned	No. of Shares Owned
Christopher Mattheisen	Chairman-CEO, Board Member		
Dr. Klaus Hartmann	Board Member	103,600	8,000
Dr. Mihály Gálik	Board Member		1,000
Horst Hermann	Board Member, Remuneration Committee Member		400
Attila Csizmadia	Supervisory Board Member		6,272
György Varju	Supervisory Board Member		417
Péter Vermes	Supervisory Board Member	3,600	8,800
Dr. Tamás Pásztor	Chief Human Resources and Legal Officer	70,000	
Zoltán Tankó	Chief Operating Officer, Business Services LoB		1,100
Total		177,200	25,989

For information about share options, see Note 28 to the consolidated financial statements.

**ITEM 7 MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS****Major Shareholders**

The share capital of Magyar Telekom Plc. is HUF 104,276,831,500, consisting of 1,042,768,215 Series A ordinary shares and one Series B voting preference share. All Series A ordinary shares have a nominal value of HUF 100 each and the Series B Share has a nominal value of HUF 10,000. The holder of the Series B Share enjoys certain preferential voting and other rights. See Item 10 Additional Information Voting Rights and Voting Series B Share and Transfer of Shares .

Ordinary shares outstanding as of December 31, 1999 amounted to 1,037,281,600 shares. In June 2000, 630,000 ordinary shares of the Company were registered, which increased Magyar Telekom Plc. 's number of registered ordinary shares to 1,037,911,600. Of the newly issued shares, 77,270 ordinary shares were traded outside Magyar Telekom. Consequently, the number of shares outstanding increased to 1,037,358,870 shares.

In 2002, the remaining 552,730 shares from the June 2000 transaction issue were traded outside Magyar Telekom. In addition, as a result of the new management stock ownership program launched in 2002, we issued 4,900,000 shares of common stock, which were repurchased immediately. As a result, the number of registered shares increased to 1,042,811,600.

At the end of February 2006, TMH was merged into Magyar Telekom Plc. According to the Hungarian Act on Business Associations it is not mandatory for the shareholders to remain shareholders of the merged company and the company 's share capital should be reduced by the nominal value of the shares held by departing shareholders. When departing shareholders stated to leave the merged Company, MagyarCom, as controlling stakeholder, also had to divest some of the interest in Magyar Telekom to avoid a public offering procedure. As 43,385 shares were divested by departing shareholders, the number of ordinary shares outstanding decreased to 1,042,768,215 as of February 28, 2006, when the Court of Registry registered the merger.

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Information concerning our ownership structure as of December 31, 2006 is set out in the following table:

Shareholder	Number of shares	Percentage of share capital
MagyarCom	617,452,081	59.21
Publicly traded(1)	422,859,475	40.55
Treasury shares	2,456,659	0.24
Holder of Series B Shares(2)	1,042,768,215	100.00
	1	

(1) Of our publicly traded shares, JP Morgan Chase Bank had 12,229,840 ADRs, evidencing 61,149,200 shares on its accounts as of December 31, 2006, for registered holders, such amount representing 5.9 percent of the total shares outstanding. We do not know whether this percentage may be indicative of the percentage of our ordinary shares held by U.S. persons. Also, the members of the Board of Directors, Supervisory Board and the management own a total of 25,989 shares.

(2) Par value of Series B Share is HUF 10,000.

The number of treasury shares held by Magyar Telekom declined from 2,456,659 to 1,917,824, due to options exercised as part of the company's management incentive program on December 29, 2006. The decreased share number was reflected in the company's share register from January 2, 2007, as the settlement date of the transactions was on the first working day following the trade date.

On May 15, 2007, the number of treasury shares further declined to 1,789,575 due to options exercised as part of the company's management incentive program.

One of the current directors was nominated by the holder of the Series B Share pursuant to the Articles of Association, seven of the current directors were nominated by MagyarCom and two of the current directors are independent; MagyarCom therefore controls Magyar Telekom.

SBC and DT jointly managed and operated MagyarCom until SBC's 50 percent ownership in MagyarCom was transferred to DT in June 2000. DT now controls Magyar Telekom indirectly.

*The Government of Hungary.* The Hungarian government has significant influence over our activities as the holder of the Series B Share and as the regulator of the Hungarian telecommunications sector. Ownership of the Series B Share gives the Hungarian government, through the Minister, certain special rights in the election of one member of each of the Board of Directors and the Supervisory Board and the right to require the Ministry's consent for certain other decisions taken at the general shareholders' meeting. On April 16, 2007, the Hungarian Parliament approved a bill transforming the B share into ordinary share and abolishing the special rights attached to it. Within 90 days after the new law comes into effect companies will have to modify their internal regulations accordingly. The Hungarian government, acting through the Ministry and various regulatory bodies under its supervision, will continue to exercise regulatory control over our telecommunications activities.

### Related party transactions

For a discussion of related party transactions, see Notes 16 and 35 to the consolidated financial statements.

**ITEM 8 FINANCIAL INFORMATION**

**CONSOLIDATED FINANCIAL STATEMENTS**

See **Item 17 Financial Statements** .

**OTHER FINANCIAL INFORMATION**

**Legal proceedings**

*Legal proceedings pending before the competent courts, affecting Magyar Telekom in excess of HUF 500 million*

*Universal Telecommunications Support Fund*

In January, 2002, the Prime Minister's Office entered into an agreement with Magyar Telekom Plc. to revise and terminate the Nationwide Concession Contract and Local Concession Contracts signed in 1994 and to establish terms of universal telecommunications services to be provided by Magyar Telekom. According to the agreement, the Universal Telecommunications Fund, established by the Communications Act, was obliged to pay certain fees to universal service providers, as specified in the relevant laws. The Universal Telecommunications Fund failed to make this payment when due. Magyar Telekom Plc. unsuccessfully tried to compel payment in an out-of-court procedure. In June 2004, Magyar Telekom Plc. requested a municipal court to compel the legal successor of the Universal Telecommunications Fund (the Universal Electronic Telecommunications Fund) to pay HUF 194 million in interest for the late payment plus legal costs. In July 2004, Magyar Telekom Plc. increased its claim by HUF 3,294 million, the unpaid sum for 2003. Accordingly, our total claim is now HUF 3,488 million. Currently there is also a public administration procedure under way in relation to the case the subject matter of which is the making of a resolution defining the necessary contributions for 2004. Following the suspension of both procedures Magyar Telekom Plc. requested their continuation.

In the public administration procedure the Budapest Metropolitan Court in its ruling in November 2006 upheld Magyar Telekom Plc.'s claim and regarded the second instance decision of the Chairman of the Council of National Communications Authority ( NCA ) in which he confirmed the first instance decision of the NCA on the amounts due to Magyar Telekom in respect of 2004 as unlawful, annulled the decision and ordered the NCA to initiate new proceedings.

Furthermore, in January 2007 the Budapest Metropolitan Court upheld Magyar Telekom Plc.'s claim and obliged the Fund to pay to Magyar Telekom Plc. the late payment interest it is entitled to after the amount due to Magyar Telekom Plc. for 2002 in the amount of HUF 194 million. Following the Fund's appeal against this decision, the appellate court in its decision in June 2007 amended the ruling of the Metropolitan Court and refused Magyar Telekom Plc.'s claim for the HUF 194 million late payment interests. The ruling is final and binding. It is yet undecided whether Magyar Telekom Plc. wishes to initiate judicial review of the decision with the Supreme Court.

At the same time, the Budapest Metropolitan Court applying the 2004 regulation with retroactive effect ruled that the amount due to Magyar Telekom regarding 2003 can only be determined in a decision of the NCA. In the court appeal phase of this NCA procedure the Court also found Magyar Telekom Plc.'s claim founded and obliged the NCA to initiate new proceedings. The sum defined in the decision concluding this procedure will be Magyar Telekom's entitlement for 2003. The NCA in its repeated procedure determined that the amount due is HUF 1,468 million, same as determined in its first procedure.

In its decision of December 1, 2004 the NCA ordered TMH to pay HUF 1,131 million to the Universal Electronic Telecommunications Fund. This decision was based on a regulation that was no longer applicable after October 1, 2004 and thus after this date the decision lacked legal grounds. TMH appealed the decision to the president of the Universal Electronic Telecommunications Fund who rejected

the appeal. TMH then initiated a proceeding at the relevant court and requested the court to issue a stay, which was granted. The relevant court in its decision of September 15, 2005 annulled both decisions of the Universal Electronic Telecommunications Fund in favor of TMH and awarded TMH HUF 1 million in legal expenses. The Universal Electronic Telecommunications Fund submitted a plea for judicial review by the Supreme Court. On April 25, 2006 the Supreme Court ruled that the original resolution of the NCA should stay in place and hence Magyar Telekom (as the legal successor of TMH) will have to pay the above sum 15 days after the judgment is received in writing.

Since Magyar Telekom Plc. was entitled to receive based on its statutory right as universal service provider HUF 1,468 million from the Universal Electronic Telecommunications Fund (out of which HUF 619 million was transferred to Magyar Telekom Plc. earlier) and due to the fact that TMH merged into Magyar Telekom Plc., according to Magyar Telekom Plc.'s interpretation of the relevant regulation, there was a legal possibility to net the claim of Magyar Telekom Plc. against that of the Fund and consequently TMH executed payment to the Universal Electronic Telecommunications Fund in the amount of HUF 282 million.

The Fund requested the Hungarian Tax Authority to execute prompt collection in the amount of HUF 849 million (HUF 1,131 million minus HUF 282 million) against Magyar Telekom. Magyar Telekom Plc. initiated proceedings against the Fund, asking the court to declare that the company has no outstanding debt towards the Fund and to oblige the Fund to refund the HUF 891 million (with interest due since November 21, 2006) collected from Magyar Telekom Plc.

Despite Magyar Telekom Plc.'s request delivered to the Tax Authority to stop or suspend its procedure, and not to start the execution the Fund's claim being unfounded in Magyar Telekom Plc.'s view the Tax Authority executed the collection of the amount with interest.

As the appropriate amount of receivables and payables were recognized in the consolidated financial statements, no provision was considered necessary.

#### *Interconnection fees*

In November 2002, the CAC designated TMH as a provider with SMP in the national interconnection market. TMH, under statutory obligations, filed its cost calculation methodology and relevant cost/rates data based on the mandatory LRIC model.

TMH withdrew the LRIC model, which it originally filed in December 2002, because the legal situation was unclear and no valid regulation providing a guideline for the LRIC model existed. The lack of such a guideline meant that equal treatment of market participants could not be ensured. The Chairman of CAC informed TMH that the CAC accepted the withdrawal, but it had to continue the procedure and ordered TMH to decrease its fixed-to-mobile termination fees by about 10 percent, effective September 1, 2003. This resulted in inconsistency with respect to call termination charges as Pannon was not under the same legal obligation, due to the staying order issued by the court of first instance on the execution of the SMP decision. However, Pannon later chose to follow TMH on its own initiative and lowered its mobile termination charges by five percent, effective October 1, 2003. TMH challenged the CAC's decision in court on procedural grounds as the CAC had no legal right to continue to consider the procedure binding.

The court of first instance in its decision on March 3, 2005 found that the CAC's decision was unlawful and ordered it to carry out a new procedure. The NCA did not appeal this decision, while TMH appealed the choice of regulations ordered to be used in the new proceeding. The judgment on the merits of the case is now final and binding. The second instance court accepted TMH's arguments and ordered the NCA to apply the Electronic Communications Act in the new procedure. The NCA carried out a repeated procedure and in its decision set the same fees (40.50 HUF/minute peak, 22.50 HUF/minute

off-peak) and noted that these fees should be applied to the period from August 11, 2003 to June 15, 2004. TMH filed suit against the decision at court.

In May 2004, the NCA ordered TMH to apply 37 HUF/peak minute and 20.50 HUF/off-peak minute fixed-to-mobile termination rates (approximately an 8.7 percent decrease), effective June 15, 2004. TMH challenged the decision in court and requested the court to suspend the execution of the resolution until the case is resolved. The court of first instance decided in favor of TMH but did not suspend the resolution of the NCA. The NCA filed its appeal against the decision and TMH also appealed against certain parts of the reasoning, requesting again that the court suspend the execution of the resolution. The second instance court decided that the NCA's decision was of a temporary nature and thus TMH did not have the right of appeal and repealed the first instance court's decision. The Supreme Court upheld that the NCA's decision was of a temporary nature and thus TMH did not have a right of appeal. TMH is currently challenging this NCA decision in the court procedure relating to the NCA's first market analysis decision of 2005 which could be considered the final decision in this respect.

Pursuant to the Electronic Communications Act, the NCA launched in March 2004 a new market assessment and analysis procedure to identify providers with SMP in certain relevant markets. The NCA completed the analysis on January 17, 2005 and found all three GSM mobile operators in Hungary as providers with SMP in their respective national voice call termination markets subject to regulatory obligations. The NCA's decision perpetuated the asymmetry in the mobile operators' termination fees, as it allows a 20 percent difference between the lowest and the highest termination fee. Because of this asymmetry, TMH filed a suit to challenge this decision in court. The first instance court repealed the 20 percent rule and certain other provisions of the NCA's decision. The second instance court in its binding decision on March 23, 2007 partly amended the first instance decision and refused the claim of the plaintiffs in its entirety. TMH has appealed the decision to the Supreme Court.

The NCA rejected the LRIC models and the proposed call termination fees of all three mobile operators and applied benchmarking to determine the termination fees. The NCA in its temporary decision of July 20, 2005 set TMH's average termination fee at HUF 27.17, Pannon's at HUF 29.44 and Vodafone's at HUF 32.61. According to these decisions, these average termination fees were to be applied as of May 25, 2005. The decisions, among other things, do not define how to calculate the average, or which services' termination the decisions apply to, or the unit to which the set HUF values apply, or how to apply the set fees with retroactive effect. The decisions are interpreted and applied in three different ways by the three mobile operators.

All three mobile operators filed suits against their respective decisions and requested the suspension of their application. The court has rejected all requests for suspension, including TMH's suit, as the decision was temporary in nature. The NCA in its decision on September 13, 2005 made all three temporary decisions final, without making any changes to them. All three mobile operators filed suits against their respective decisions and requested the suspension of their application. The court rejected all parties' requests to suspend the decisions. The case is still ongoing.

On September 14, 2005 the NCA published an Information Memorandum, which provided that the average termination fee set out in the 2005 termination fee decision is to be calculated based on weighted average, without specifying formulae to be used for the calculation. In its decision on November 22, 2005, the NCA found that TMH had charged termination fees at the level higher than specified by the termination fee decision, and ordered TMH to apply termination fees in compliance with the average termination fee prospectively and retrospectively. In addition, NCA imposed a fine of HUF 150 million. TMH challenged the decision in court and requested that the decision be repealed. The court of first instance in its decision of June 2006 annulled the decision of the NCA and obliged it to repeat its procedure. The NCA appealed against the decision.

The appellate court in its decision of May 2007 annulled the first instance decision and ordered the Metropolitan Court to initiate new proceedings.

In its decision of October 2, 2006 on the 2006 market analysis of the mobile termination market, the NCA identified all three mobile service providers as SMPs and prescribed obligations regarding access and interconnection, transparency, equal treatment, accounting separation and pricing, and also prescribed similar obligations in the modified 2005 decision.

On December 20, 2006 the NCA delivered its decisions on the mobile termination fees applicable from February 2, 2007. The rates are identical to those forecasted in the 2006 market analysis decision: 23.17 HUF/min for TMH, 26.16 HUF/min for Vodafone and 24.44 HUF/min for Pannon from February 2, 2007; 19.75 HUF/min for TMH, 20.99 HUF/min for Vodafone and 20.29 HUF/min for Pannon from January 1, 2008 and HUF/min 16.84 for all three operators from January 1, 2009. TMH filed suit against all three decisions and the other mobile operators filed suits against their respective decisions.

As the relevant amounts of receivables and payables were recognized in the consolidated financial statements, no provision was considered necessary.

#### *Base station disturbance*

TMH is currently a defendant in numerous lawsuits in which various parties are seeking damages for alleged disturbance caused by base stations operated by TMH. The aggregate amount of such claims is approximately HUF 500 million. TMH believes that these claims are ill founded, as base stations do not disturb owners of the neighbouring houses and fields in the use of their properties. Under this reasoning, some of the Courts of Appeals have remanded a number of unfavourable decisions rendered by the courts of first instance. The majority of the lawsuits are pending before the courts of first instance.

We consider risks of the suits high, since the courts tend to rule in favour of the plaintiff in similar cases. We made a provision in our financial statements for the full amount of these claims.

#### *Alleged trade mark violation of T-Online*

OrigoApro.hu Kft. ( Origoapro.hu ) filed a lawsuit in May 2006 against T-Online Hungary for damages, its claims potentially amounting to HUF 19 billion. Origoapro.hu was established in 2004 and its claim is based on its trademarks origoingatlan , origoapro and origoauto which it requested to be registered in 2004 and eventually got registered in 2006.

Origoapro.hu requested the court:

- to issue a preliminary injunction against the use of the trademark origo by T-Online Hungary's portal;
- declare a trademark violation;
- order T-Online Hungary to stop the violation and to restrain from similar conduct in the future;
- prove the exact amount of damages, i.e. revenues achieved by T-Online Hungary by using the trademark the plaintiff claimed this was an amount up to HUF 19 billion.

Within the legal deadline, T-Online Hungary submitted a complaint, in which it asked the court to deny the request for an injunction and the plaintiff's claim, stating that:

- its trademarks had been registered before the current lawsuit (in 2000, 2001 and 2002) and provide sufficient protection in all product categories;





- T-Online Hungary has been using these trademarks well before the establishment of the plaintiff (according to the relevant regulation on intellectual property, trademarks not registered but well-known in a country deserve protection);
- the plaintiff's conduct is not bona fide;
- T-Online Hungary asked the court to declare that the plea for a preliminary injunction is unfounded and as potential negative financial effect the figure of HUF 15 billion was submitted.

The plaintiff's request for injunction was denied against which the plaintiff has appealed.

Earlier in 2006, T-Online Hungary already initiated the deletion from the trademark registry Origoapro.hu's trademarks in question.

T-Online Hungary requested the court suspend the proceeding while the deletion procedure is under way.

No exact amount for damages was defined by the plaintiff yet. Its claim is based on its own calculations of estimated revenues of Origo deriving from advertising activities.

The court rejected the claim of OrigoApro.hu Kft. at first instance.

We believe the possibility of any outflow in settlement to be remote, therefore no provision was recorded for this purpose.

*Arbitration procedure initiated by fellow owner for non-approval of sale of shareholding*

The shares of M-RTL are owned by CLT-UFA S.A. (49 percent), IKO-Telekom (31 percent) and Pearson (20 percent). Pearson intended to sell its shares to KOS Beteiligungs Verwaltungsgesellschaft mbH ( KOS ) which deal was not approved by the Extraordinary General Meeting of M-RTL. Pearson claims that this disapproval was unlawful and initiated proceedings at ICC, Paris and is seeking the annulment of the resolution, registration of KOS as a shareholder of M-RTL and possible damages.

The arbitration procedure shall be carried out under German procedural law and Hungarian substantive law. The value of the claim for damages is not known yet.

We believe the possibility of any outflow in settlement to be remote, therefore no provision was recorded for this purpose.

*Unauthorized tapping and recording telephone conversations*

A group of private individuals in Macedonia has claimed that their personal rights were violated as a result of unauthorized tapping and recording of their telephone conversations in the service area of Maktel and is seeking EUR 3.3 million for damages. In January 2001, the leader of the opposition party (the current President of the Republic of Macedonia) published a report on widespread unauthorized tapping of telephone lines in Macedonia. This is the first case of its kind in Macedonia.

On June 15, 2007, the court obliged Maktel and the Montenegrin Ministry of Internal Affairs jointly to pay 18 plaintiffs 350,000 MKD each (approximately 26 million HUF in total). After receiving the written decision, the defendants intend to appeal.

We believe the possibility of any outflow in settlement to be remote, therefore no provision was recorded for this purpose.

*Terminated agreement for collection services for overdue accounts*

Newsphone DOO Skopje in Macedonia initiated proceedings against T-Mobile Macedonia, alleging that T-Mobile Macedonia unilaterally terminated an agreement for collection services for overdue accounts of T-Mobile Macedonia's subscribers, to seek damages for the future profit and the compensation for services already rendered. Newsphone is seeking MKD 978.7 million (approximately EUR 16.0 million) plus interest from April 18, 2002, for the lost profit, and MKD 4.4 million (approximately EUR 0.1 million) plus interest from May 15, 2002, for services already rendered. T-Mobile Macedonia believes that Newsphone breached several of its contractual obligations in the trial period, during which T-Mobile Macedonia may evaluate the services of Newsphone, and if not satisfactory, terminate the agreement. The case is in its initial phase. T-Mobile Macedonia expects the resolution of this lawsuit to take a long time, due to complexities of the case and the large amount of damages sought. The expert analysis ordered by the court concluded mostly in favor of T-Mobile Macedonia. The plaintiff submitted an objection against the expert used. In general, the analysis was accepted by the court, however, the expert was requested to provide additional clarifications and information, which was received (positive for T-Mobile Macedonia). The plaintiff has requested exclusion of the expert.

We believe the possibility of any outflow in settlement to be remote, therefore no provision was recorded for this purpose.

*Abuse of dominant position by Maktel on wholesale ADSL market*

Macedonia On-Line ( MOL ) filed a lawsuit against Maktel based on the Competition Authority's ( CA ) 2003 decision, according to which Maktel abused its dominant position because it did not offer wholesale ADSL to the other ISP in Macedonia while launching its own ADSL service and because it refused to offer third party billing to the other ISP with the same conditions as it offered to its own Internet business.

MOL requests damages on the same grounds in the amount of EUR 3.5 million. MOL also requested the court to order Maktel as an interim measure - to stop ADSL and dial-up sales until the final court decision. This was refused by the court but appealed by MOL.

At the preliminary hearing held on September 4, 2006, MOL withdrew its request for an interim measure enjoining future sales of Maktel retail ADSL. The court accepted the withdrawal. Following a long delay in the procedure due to the illness of the original judge the procedure continued with a repeated preliminary hearing under the presidium of a new judge, where additional provisions and evidence were proposed by MOL. Maktel at the same time stated that MOL does not have sufficient evidence and that the Court should reject its claim as ungrounded.

On April 5, 2007, Maktel received the decision of the Supreme Court regarding the lawsuit submitted by Maktel against the decision of the Minister of Economy of the Republic of Macedonia acting as to appellate body to the decision of CA (MOL had based its claim upon these decisions). The Supreme Court accepted Maktel's reasoning and annulled the decision of the Minister of Economy since it did not consider all facts and evidence, it based its findings on the wrong legal provisions and did not consider the provisions of Maktel's Concession Contract. This decision shall be useful for the MOL case and it is expected that will MOL withdraw its claim or that this would be done by the court.

Despite the above-mentioned decision of the Supreme Court, a misdemeanor procedure was initiated ex officio against Maktel on account of the failure to act upon the decision of the CA (later confirmed by the Minister of Economy) which failure, in CA's view, constitutes a misdemeanor under the Law on the Protection of Competition.

For the purposes of establishing the value of its annual revenue (so that the CA could set the amount of the penalty) Maktel is obliged to submit to the CA (i) its income statement for the year 2003 and (ii) revenues generated by means of concluding ADSL service contracts with end-users in the course of the period from June 14, 2004 until the day of the receipt of the Conclusion.

According to Maktel, the decision of the CA was executed and Maktel received the positive ruling from the Supreme Court, consequently there is no legal basis for conducting of such procedure.

We believe the possibility of any outflow in settlement to be remote, therefore no provision was recorded for this purpose.

*Administrative fee abuse of dominant position by Maktel*

On February 27, 2006, the Macedonian Commission for Protection of Competition ( CPC ) started a procedure against Maktel with a complaint that in its invoices for telecommunication services from March 2005 onwards Maktel charges subscribers an administrative fee of two percent on the traffic, which - according to the CPC - raises serious suspicion that Maktel abuses its dominant market position. Maktel in its answer stated that its administrative fee does not amount to the abuse of its dominant market position.

The CPC enacted a first instance decision that Maktel should stop charging the two percent. Maktel submitted an appeal. The Commission affirmed the first instance decision from the CPC. The CPC decision was final from June 19, 2006, executable from July 5, 2006. Maktel challenged this second instance decision to the Supreme Court. This will not delay the execution of the decision. Maktel is still waiting for a decision from Supreme Court.

Starting from June 2006, Maktel stopped charging the two percent administrative fee and decided to impose a fixed charge for covering the costs for preparation of the bill, based on the rationale that the CPC 's decision prohibited only charging the two percent fee and not an administrative fee as such.

Following the introduction of the fixed charge, CPC started a new procedure against Maktel for cancellation of charging the fixed amount administrative fee. Maktel had unsuccessful appeals against both the first and the second instance decisions of the CPC. In its decisions the CPC established that Maktel has dominant position on the market of public fixed voice telephone networks and services and that Maktel abuses its dominant position by charging the fixed amount fee. Maktel is prohibited to charge the fixed amount or any additional amount to cover the expenses of the preparation of the bills, from the day of enforcement of the resolution, upon a threat of imposing a misdemeanour penalty for Maktel. The decision is enforceable from March 3, 2007. Maktel appealed the decision at the Supreme Court but at the same time complied with the decision and stopped charging the fixed amount starting from the March 2007 bills (and will do so in the future unless the decision of the Supreme Court is favourable for Maktel). Currently the parties are waiting for the decision of the Supreme Court in both cases.

Subscribers may also ask reimbursement on administrative fee charged by Maktel in a separate civil procedure and the possibility to win the cases is 70 percent in favor of the subscribers (for both two percent case and fixed amount case). The amount of the related loss cannot be predicted.

Provision in the amount of HUF 0.9 billion was created for this purpose.

Even though Maktel complied with the decision of the CA, a misdemeanor procedure has been initiated ex officio on account of the abuse of dominant market position for charging the administrative fee.

For the purposes of establishing the value of its annual revenue Maktel is obliged to submit to the CA (i) its income statement for the year 2006 and (ii) revenues generated from administrative fee charged in a fixed amount from July 2006 to February 2007.

The maximum amount of fine that might be imposed on Maktel is up to 10 percent of the aggregate annual turnover of the company, realized in the business year preceding the year when the misdemeanor has been committed. However the amount of the penalty that could be imposed can not be assessed reliably, therefore no provision was recorded for this purpose.

*CA procedure against Maktel for abusing dominant position on the market for access to the network for data transmission and leased lines*

A procedure has been initiated by the CA upon a complaint from UNET (Macedonian ISP) stating that it is not possible to make a competitive offer of Digital Leased Line ( DLL ) service since Maktel has no wholesale offer. Maktel presented evidence before the CA arguing that the lack of a wholesale offer was due to the absence of an official request from any operator or service provider up to that point and there had been no relevant statutory obligation. Maktel proposed that UNET 's request should be refused because there is no legal ground for such a case.

Maktel provided the data requested by the CA. If the CA will not accept the proposal of Maktel on UNET 's request to be refused, the worst case penalty is up to 10 percent of Maktel 's annual revenue. It is possible, that Maktel will loose the case, however, the probability of CA 's imposing the highest possible amount is low. There is no precedence regarding the imposing of fines.

*Procedure for failing to submit the 2005 financial report to the Macedonian Court of Registry against Maktel and T-Mobile Macedonia*

An official procedure was initiated against Maktel, T-Mobile Macedonia and the responsible senior officers due to the failure to submit on time the 2005 financial report as required by the Macedonian Court of Registry. The first hearing was on March 22, 2007 and the next is scheduled for April 24, 2007. According to the Macedonian regulations, the possible penalties amount to MKD 50,000-150,000 for the company and MKD 10,000-50,000 for the responsible employees. In addition, the operation of the company may be suspended for a period between three months and one year.

*Complaint of Cosmofon AD ( Cosmofon ) regarding Maktel 's fixed to mobile interconnection retail prices*

On August 1, 2005 Maktel changed the retail prices for the traffic from fixed to mobile networks. According to the interconnection agreements with mobile operators, the change in retail prices automatically decreased the interconnection fees for termination in mobile network. Mobile operators were notified for the change in due time. Cosmofon complained about this change with arguing that according to the interconnection agreement, the change in these prices should be first agreed with interconnection partners. Cosmofon continued to send invoices for the interconnection traffic according to the old fees.

On February 28, 2006, Cosmofon submitted to the Macedonian regulatory agency a request for dispute resolution with reference to the interconnection prices for traffic from fixed to mobile network and fulfillment of the obligations of the parties under its interconnection contract.

The director of the Macedonian regulatory agency adopted a first instance decision rejecting as ungrounded the requests of Cosmofon. Following Cosmofon 's appeal against the decision, the Commission of the Agency, as the second instance body, brought a decision in which they rejected the appeal, because it was submitted on an ungrounded basis.

Cosmofon appealed the decision in front of the Supreme Court of Republic of Macedonia (as the final instance in the administrative procedure) and it has legal right to start the civil procedure in front of Primary Court in Skopje.

The financial risk is calculated as increased costs to Cosmofon for mobile termination for the period between August 2005 and end of 2006 and it amounts to EUR 1.6 million.

We believe the possibility of any outflow in settlement to be remote, therefore no provision was recorded for this purpose.

*Voluntary leave program in Montenegro*

236 former Crnogorski Telekom employees participating in the voluntary leave program in 2005 have lodged claims that the company willfully misled them regarding potential increases in the offered amount of compensation. After one and a half years the company offered a larger amount of compensation to those who voluntarily left the company at that later time. These employees are claiming compensation equal to the difference between the amount paid at the voluntary leave and the new amount offered by Crnogorski Telekom within the frame of its new social program.

Crnogorski Telekom formally (by way of an Operative Committee decision) refused the proposal of the claimants for an out-of-court settlement. The company received a claim in March 2007 and the relevant provision was booked in March 2007. There have been no hearings to date. The total amount of the claim is EUR 3.6 million (HUF 0.9 billion).

Depending on the outcome of the clarification with the Montenegrin Ministry of Finance and tax authorities, any additional payment to these former employees may trigger the payment of taxes and contributions as well in the maximum total amount of HUF 0.7 billion.

***Proceedings before the tax authority affecting Magyar Telekom in excess of HUF 500 million***

Magyar Telekom filed with the Municipal Court a claim against the Municipal Administration Office of Budapest to challenge local tax charges levied since May 1, 2004, in the aggregate amount of HUF 9.6 billion, as we believe that these local taxes were assessed in breach of relevant EU laws.

Revenues (after certain deductible expenses) are subject to local tax imposed by numerous localities with the maximum rate of two percent. Such revenues are taxed by localities from which they are derived in Hungary. The Budapest Municipality initiated an audit of local taxes for the years 1996-2001 in 2002. The Budapest Municipality in its report challenged the allocation method of TMH for local taxes. TMH has initiated discussions with the Budapest Municipality and the Ministry of Finance to resolve this issue. Since the beginning of 1998, TMH has paid local taxes in respect of base stations to local governments. According to the City of Budapest, TMH should have paid the local tax not to the local governments but to the City of Budapest. In its first and second instance decisions, the Budapest tax authority found that TMH had unpaid tax liabilities of HUF 2.1 billion and collected this amount. TMH challenged the decisions of the Budapest tax authority in court. The court in its final decision ruled against TMH. TMH appealed this decision to the Supreme Court. On April 13, 2006, the Supreme Court requested the court of first instance to start new proceedings regarding the allocation of revenues between the different territories by TMH. However, this decision shall not impact the obligations of TMH. TMH made a payment of HUF 519 million, the expected tax liabilities, to the Budapest Municipality in respect of tax years 2002-2003.

***Investigation into certain consultancy contracts***

In the course of conducting their audit of our 2005 financial statements, PwC identified certain contracts the nature and business purposes of which were not readily apparent. PwC notified the Audit Committee and advised them to retain independent counsel to conduct an investigation into these contracts. Our Audit Committee retained White & Case, as its independent legal counsel, to conduct the investigation. Based on the documentation and other evidence obtained by it, the White & Case investigation has preliminarily concluded that it was unable to determine a proper business purpose for

four consulting contracts entered into in 2005, and further found that certain employees had destroyed evidence that was relevant to the investigation. We have taken and are taking remedial measures to address weaknesses in our control environment that were revealed by the investigation. The investigation and consequent delay in completing the audit of our 2005 financial statements has led to a delay in filing the 2005 annual report. See Item 3 Risk Factors and Item 15 Controls and Procedures.

### **Dividend Policy**

Shareholders approved payment of cash dividends of HUF 72,994 million, equal to HUF 70 per share for 2006. The record date for payment of the dividends is May 17, 2007.

Under Hungarian law, the Company is permitted to pay annual dividends out of profits and profit reserves, determined on the basis of the annual unconsolidated accounts prepared in accordance with Hungarian Accounting Rules, following a declaration by the annual general meeting of shareholders. Prior to the approval of the annual unconsolidated accounts, the Company's shareholders at a general meeting may also declare a dividend advance on the basis of an interim set of financial statements. The general meeting of shareholders may decide to declare a higher or lower dividend than that recommended by the Board of Directors, provided that the Company's shareholders' equity under Hungarian Accounting Rules would still meet the statutory requirements following the dividend payment.

The general meeting of shareholders may also decide not to declare dividends, even if the Board of Directors recommends such a declaration. The Company distributes dividends to holders of shares duly registered in the shareholders' register as the legal owners of shares on the date determined by the general meeting to be the dividend record date.

The determination of whether to pay dividends and of the amount of dividends paid depends upon, among other things, the Company's earnings, financial condition and cash requirements, applicable restrictions on the payment of dividends under Hungarian law and any other factors the Board of Directors may consider relevant. As of December 31, 2006, the profit reserves available for distribution were approximately HUF 294,000 million.

The Company will declare any cash dividends in Hungarian forints. In the case of shares represented by ADSs, cash dividends are paid to the depository and converted into and paid in U.S. dollars at the prevailing rate of exchange, net of conversion expenses of the depository and applicable Hungarian withholding tax.

Fluctuations in exchange rates will affect the amount of dividends that ADS holders receive. Dividends paid to non-Hungarian holders, including U.S. holders, of shares or ADSs may be converted into foreign currency and repatriated, subject to Hungarian withholding tax.

In the medium-term, our strategic priority is to continue our search for and execution of value-accretive acquisitions. According to our current estimate, these potential future transactions require balance sheet flexibility with a net debt ratio (net debt to net debt plus total equity) in the range of 30-40 percent.

### **Significant changes**

For a discussion of subsequent events, see Note 36 to the consolidated financial statements.

**ITEM 9 THE OFFER AND LISTING**

In November 1997, shareholders of Magyar Telekom Plc. completed a Hungarian and international initial public offering of shares. Magyar Telekom Plc. shares were listed in the A category of the Budapest Stock Exchange, and Magyar Telekom Plc. ADSs, each representing five ordinary shares, were listed on the New York Stock Exchange. The total number of shares sold in the initial public offering was 272,861,367, or 26.31 percent of the total outstanding shares, for an aggregate offering price of over U.S.\$ 1 billion. The offer price was HUF 730 per share and U.S.\$ 18.65 per ADS.

In June 1999, ÁPV sold its remaining 5.75 percent stake in Magyar Telekom Plc. through a secondary offering. The total number of shares sold was 60,096,515, out of which MagyarCom sold 581,319 shares under a greenshoe option. The offer price was HUF 1,273 per share and U.S.\$ 26.50 per ADS. The ADSs are eligible for quotation and trading on Stock Exchange Automated Quotation System ( SEAQ ) International.

**Trading on the New York Stock Exchange**

The table below sets forth the high and low closing sales prices for the ADSs on the New York Stock Exchange for the periods indicated:

	Price per ADS	
	High	Low
	(U.S.\$)	
<b>2002</b>	19.83	13.89
<b>2003</b>	21.67	15.89
<b>2004</b>	24.79	18.70
<b>2005</b>	26.64	19.27
First Quarter	26.64	22.44
Second Quarter	23.68	19.27
Third Quarter	26.15	21.12
Fourth Quarter	26.20	21.48
<b>2006</b>	28.03	17.26
First Quarter	24.80	21.48
Second Quarter	24.69	17.26
Third Quarter	21.29	18.77
Fourth Quarter	28.03	19.89
November	25.00	22.81
December	28.03	24.00
<b>2007</b>		
January	26.62	24.32
February	26.25	24.02
March	26.20	23.62
April	22.70	21.61
May	24.69	20.38

Source: Bloomberg

**Trading on the Budapest Stock Exchange**

The table below sets forth the high and low closing sales prices for the shares on the Budapest Stock Exchange for the periods indicated:

	Price per Share	
	High	Low
	(HUF)	
<b>2002</b>	1,056	685
<b>2003</b>	915	711
<b>2004</b>	960	769
<b>2005</b>	1,092	800
First Quarter	980	854
Second Quarter	900	800
Third Quarter	1,092	855
Fourth Quarter	1,085	916
<b>2006</b>	1,072	759
First Quarter	1,030	940
Second Quarter	985	759
Third Quarter	915	821
Fourth Quarter	1,072	863
November	1,014	935
December	1,072	923
<b>2007</b>		
January	1,060	968
February	1,030	943
March	965	922
April	967	941
May	985	841

Source: Bloomberg

**ITEM 10 ADDITIONAL INFORMATION**

**Share Capital**

As of December 31, 2006, the share capital of Magyar Telekom Plc. was HUF 104,276,831,500, consisting of 1,042,768,215 Series A ordinary shares and one Series B voting preference share.

All Series A ordinary shares have a nominal value of HUF 100 and the Series B Share has a nominal value of HUF 10,000. The holder of the Series B Share enjoys certain preferential voting and other rights described below.

Shareholders are entitled to receive dividends in proportion to the aggregate nominal value of shares held by such shareholders out of the distributable reserves assigned for distribution by the general meeting. The dividend entitlement lapses after five years from the first payment date.

**Option to Purchase Securities from Registrant or Subsidiaries**

For a discussion of share-based compensation, see Note 24 to the consolidated financial statements.



## Memorandum and Articles of Association

Magyar Telekom Plc. is a limited liability stock corporation, organized under the Act IV of 2006 on Business Associations and registered with the Court of Registration in Budapest under the entry number 01-10-041928.

## Corporate Governance

Magyar Telekom Plc. is governed by four separate bodies: the general meeting of shareholders, the Supervisory Board, the Audit Committee and the Board of Directors. Their roles are defined by law and by the Company's memorandum and Articles of Association and may be described generally as follows:

### *General Meeting of the Shareholders*

The supreme decision making body of the Company is the general meeting of shareholders. If required, extraordinary general meetings may be held at any time. A general meeting is convened as frequently as set forth in the Articles of Association, but no less than once a year.

The Board of Directors must call an annual general meeting to approve the audited statutory financial statements for the prior year. Shareholders holding at least five percent of the outstanding shares may require the Board of Directors to hold an extraordinary general meeting. The Board of Directors and the Supervisory Board also have the right to call an extraordinary general meeting. The Court of Registration may call a general meeting if, following the request of shareholders holding at least five percent of the outstanding shares, the Board of Directors fails to take any action within 30 days, or if the Board of Directors fails to call a general meeting within the periods prescribed by law or the Articles of Association.

The Board of Directors must call a general meeting within eight days to take necessary measures when:

- due to losses, the equity of the company has decreased to less than two-thirds of the share capital;
- the equity of the Company has decreased to less than HUF 20 million;
- the Company has stopped servicing its debts and its assets are not sufficient to repay its debts;
- the number of members of the Board of Directors falls below six;
- the number of members of the Supervisory Board falls below six;
- the number of members of the Audit Committee falls below three;
- the auditor and the Board of Directors fail to conclude the assignment contract regarding the auditing activities within 90 days upon the date of the general meeting that elects the auditor; or
- upon the request of holder of the Series B Share.

Typically, the Board of Directors calls general meetings. To call a general meeting, the Board of Directors must publish a notice of the meeting and an agenda at least 30 days before the scheduled date of the meeting in the official journal of the Budapest Stock Exchange and on the website of the BSE and of the Company. The Company must notify each director, the Supervisory Board and the auditor that a general meeting has been called within eight days following publication of such notice.

A general meeting meets a quorum if shareholders representing more than half of the voting shares are present in person or by proxy. If an agenda item requires an affirmative vote of a holder of the Series B Share, for a quorum, the holder of the Series B Share must also be present at the meeting in person or by proxy.



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If the general meeting does not have a quorum, it will be reconvened on the same day. A reconvened general meeting will have a quorum for those matters on the original agenda, regardless of the number of shareholders present, except for matters requiring the holder of the Series B Share to be present.

The general meeting of the shareholders has the sole right to:

1. approve and amend the Articles of Association unless otherwise provided by law;
2. increase (except for the cases falling into the scope of authority of the Board of Directors) or decrease the Company's registered capital unless otherwise provided by law;
3. amend the rights attached to a series of shares or change their class;
4. merge, consolidate, separate, terminate, dissolve, liquidate or transform the Company into another form of association;
5. decide on the approval of a public offer on own shares;
6. decide on issuing convertible or subscription right bonds unless otherwise provided by law;
7. to elect, remove and determine the remuneration of the members of the Supervisory Board, the Audit Committee and the Board of Directors;
8. elect, remove and determine the remuneration of the Auditor of the Company and to define the contents of the essential elements of the contract to be concluded with the auditor;
9. approve the financial statements, the management report and to decide on the utilization of after tax earnings;
10. approve changes in the Company's registered scope of activities;
11. designate persons entitled to subscribe for new shares in a closed subscription;
12. alter the number or nominal value of the Series B Share and the rights attached to the Series B Share;
13. approve listing of the Company's shares on a stock exchange;
14. approve delisting of the Company's shares from a stock exchange subject to any group of shareholders agreeing to make a public tender to purchase the shares of those shareholders who do not vote in favor of delisting;
15. decision on the acquisition of the Company's own shares;
16. approve an issue that is within its competence pursuant to law or the Company's Articles of Association;
17. transfer or encumber a valuable right held by the Company that enables it to continue a specific activity of the Company;
18. transfer all or substantial part of the Company's assets;
19. generally approve acquisition of shares which would result in a person or persons acting in concert holding ten

percent or more of the outstanding voting shares of the Company;

20. approve payment of a dividend advance determined on the basis of interim accounting unless otherwise provided by law;

21. decision on the exclusion of subscription preference right; and

22. evaluate the work of the members of the Board of Directors in the previous business year and decide on granting relief to the members.

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*The Supervisory Board*

The Supervisory Board oversees management of the Company. It may request information from executive officers or managerial employees of the Company and may inspect books and documents of the Company. Supervisory Board members shall bear unlimited, joint and several liability for damages caused to the Company due to violation of their supervisory obligations.

The Supervisory Board comprises a minimum of three and a maximum of 15 members. Its members shall be elected by the general meeting of shareholders for a period of three years. It may assign certain supervisory tasks to any of its members or may delegate supervisory tasks among its members on a permanent basis. The members must act in person, not through a representative. No members of the Supervisory Board may receive any instruction from his or her employer or our shareholders as to fulfillment of their duty and obligations as Supervisory Board members. The Supervisory Board carries out its activities in accordance with rules of procedure established by the Supervisory Board, which are approved by the general meeting of shareholders.

*The Audit Committee*

The general meeting elects a 3-5 member Audit Committee from the independent members of the Supervisory Board for the same duration as the membership of the relevant members in the Supervisory Board. The Audit Committee shall act within its scope of authorities provided for in the Act on Business Associations and the Articles as well as the rules of the Budapest Stock Exchange and the New York Stock Exchange and the regulations of the SEC. The Audit Committee oversees the work of the Company's independent auditor, evaluates the operation of the financial reporting system and the efficiency of the internal audit function.

*The Board of Directors*

The Board of Directors is the executive body of the Company and represents the Company in dealings with third parties, courts of law and other authorities. The Board of Directors exercises its rights and performs its duties as an independent body.

The Board of Directors comprises a minimum of six and a maximum of eleven members. The members of the Board of Directors are elected for a term of three years from the date of the annual general meeting until May 31 of the third year subsequent to the date of the said general meeting, with the exception that if the general meeting in the third year is held prior to May 31 than their assignment lasts until the date of such general meeting. Members of the Board of Directors may be removed or re-elected by the general meeting at any time. The Board of Directors carries out its activity in accordance with rules of procedure established by the Board of Directors and subject to the provisions of applicable law and the Articles of Association.

The member of the Board of Directors must act with the due care that can be generally expected from persons in such a position and shall be held liable, in accordance with provisions of general rules of civil law, for damages to the Company caused by their failure to carry out their tasks in the best interest of the Company. If the damage was caused by the resolution of the management as a body, those members are exempted from such liabilities who did not participate in the voting or voted against the resolution in question. The members of the Board of Directors shall bear unlimited, joint and several liability for all and any damage resulting from untruthfulness of any data, right or fact entered into the share register or any damage resulting from a late or non-existing entry.

**Capital Increases and Preemptive Rights**

Any increase in the registered capital of the Company is implemented in accordance with a resolution of the general meeting of shareholders or a resolution of the Board of Directors by means of issuance of

new shares, either in a public offering or a private placement of shares, by converting the Company's reserves in excess of the registered share capital into authorized share capital or by converting convertible bonds into shares. If the general meeting authorizes issuance of new shares, the shareholders of the Company by a three-quarter majority vote and with the approval of the B series shareholder may pass a resolution at a general meeting granting existing shareholders preemptive rights in proportion to their shareholdings.

Unless the general meeting or the Board of Directors otherwise determines by a three-quarter majority vote, if the Company converts all or a portion of its reserves in excess of its registered capital into registered capital, it must offer the newly issued shares free of charge to existing shareholders in proportion to their shareholding. If the general meeting decides otherwise by a three-quarter majority vote, the decision will be valid only if it also includes the price or price-setting principles for the issuance of shares.

### **Voting Rights and Voting**

Each ordinary share entitles the holder to one vote. Only shareholders or their proxies registered in the shareholders' register six business days prior to a general meeting may cast a vote. The Series B Share has special voting rights as described below. The matters listed in clauses 1. to 6. and 11. to 14. above, any decision overriding a resolution of the Board of Directors and preemptive shareholder rights in the event of a capital increase, all require a three-quarter majority of votes cast by the shareholders present or represented at the general meeting. All other matters submitted to a general meeting require only a simple majority vote.

There is no limitation on the rights of non-resident or foreign shareholders to hold or exercise voting rights on the ordinary shares.

#### *Series B Share*

The Hungarian government owns the Series B Share. Only the Minister or his legal successor may exercise rights attached to the Series B Share. Except as described below, the Series B Share has the same rights as the ordinary shares. The holder of the Series B Share is entitled:

1. to nominate one member of the Board of Directors and one member of the Supervisory Board and effectively to elect, remove or replace these members;
2. if the Company's registered capital is increased, a new class of shares is issued or the rights attached to a particular class of shares change, to require the Articles of Association to be amended so that the voting rights of the Series B Share will be sufficient to nominate, elect or remove the Series B director or Supervisory Board member;
3. to inspect the shareholders' register and the books maintained by a depository of the Company's shares approved by the Company and to request copies of the register or books;
4. if the Company dissolves without a successor company, to purchase all or part of the Company's assets, including shares of subsidiaries or affiliates, for a price equal to the appraised fair market value of such assets;
5. to request from the Board of Directors detailed information about a material fact significantly affecting the Company's financial position; and
6. to request that the Company audit or investigate any issue or prepare reports or provide information on issues within the scope of activities of the Company's auditor or the Supervisory Board pursuant to law or the Articles of Association.

The holder of the Series B Share must be present, in person or by proxy, for a quorum, and its approval is required to pass shareholders resolutions related to any:

1. increase and decrease of the Company's registered capital;
2. change of rights attached to any class of shares, including any amendment to the rights of the Series B Share or the creation of a new class of shares with rights superior or equal to the rights or adversely affecting the rights of the Series B Share, or any amendment to the rights attached to any existing class of shares that would grant them rights superior or equal to the rights attached to the Series B Share;
3. merger into or consolidation with another business entity, de-merger, transformation into another form of business association and termination of the Company without a legal successor;
4. transfer, creation of encumbrance of a valuable right that enables the Company to operate according to the Universal Telecommunications Service Contract;
5. election or removal of the Series B director or Supervisory Board member;
6. transfer of all or a substantial part of the assets of the Company that would render the Company incapable of performing its obligations under the Universal Telecommunications Service Contract;
7. amendment to the Articles of Association which would impair the rights of the holder of the Series B Share, including authorizing the Board of Directors to increase the Company's registered capital;
8. issuance of convertible bonds or bonds conferring preemptive rights; and
9. decisions on significant transfers of shares.

#### *Transfer of Shares*

The holder of the Series B Share and other shareholders holding at least a simple majority of the shares must generally approve a transfer of shares that would result in a person or group of persons gaining ten percent or more of the outstanding voting stock of the Company. The consent of the holder of the Series B Share is also required to transfer shares if the transferee would acquire more than 49.9 percent of the outstanding voting stock of the Company.

When registering a transfer of shares, the registrar may request evidence that the shares were transferred in accordance with the Articles of Association. If the Company establishes that the transfer occurred in violation of the Articles of Association or if the transferee refuses to produce the necessary evidence, the Company may refuse to register the transfer. The Board of Directors may invalidate registrations based on untrue, false or misleading statements. Only shareholders registered in the Company's register may exercise shareholder rights vis-a-vis the Company or transfer shares. If the ownership of the shareholder ceased to exist with the transfer of shares the custodian shall notify the registrar on this fact within two working days upon such event.

#### **Significant Differences in Corporate Governance Practices for Purposes of Section 303A.11 of the New York Stock Exchange Listed Company Manual ( NYSE Manual )**

Corporate governance principles for Hungarian stock corporations are set forth in the Hungarian Act IV of 2006 on Business Associations (the Companies Act ). The Companies Act, along with other related laws and regulations, describes and summarizes the basic mandatory statutory corporate governance principles applicable for stock corporations in Hungary.

In 2004, the Budapest Stock Exchange issued its Corporate Governance Recommendations (the Recommendations ) containing suggestions related to corporate governance for companies listed in the Hungarian stock exchange, taking account of the most commonly used international principles, of experiences gathered in Hungary, and of the characteristics of the Hungarian market.

We believe the following to be the significant differences between Hungarian corporate governance practices, as implemented by us and those applicable to U.S. companies under the NYSE listing standards.

**The Recommendations set forth mandatory provisions of law**

The Companies Act of 2006 enacts for companies listed on the stock exchange to prepare a Management Report that describes the actual corporate governance system of the company and contains the Declaration based on the Recommendations. The Recommendations, as expressed by the title, make suggestions regarding recommended, applicable corporate governance practices for listed companies on the Budapest Stock Exchange. Alignment and compliance with the Recommendations are mandatory since 2007.

The publication of a so-called Declaration , whereby the issuers provide information on their corporate governance practices in comparison with the contents of the Recommendations on a comply or explain basis, is mandatory for us.

The Recommendations addresses four core areas of corporate governance. These are (i) the responsibilities of the Board of Directors and the Supervisory Board; (ii) transparency and disclosure; (iii) shareholders rights and treatment of shareholders; and (iv) role of stakeholders in corporate governance.

In general, the Recommendations reiterate the responsibilities of the Board of Directors, Supervisory Board and executive management and encourage listed companies to go beyond the Hungarian legal requirements in the areas of corporate governance and disclosure. While the Recommendations touch upon many of the requirements under the NYSE Corporate Governance Rules, there are some differences. For example, while the Recommendations encourage listed companies to establish audit, nomination and remuneration committees, the Recommendations suggest that those committees be comprised of a majority of independent directors, rather than exclusively with independent directors. No provision addresses the corporate governance committee, shareholder votes on equity compensation or periodic meetings of non-management directors. The Recommendations however suggest the Board of Directors be responsible for and establish guidelines on a wide range of corporate governance issues, such as executive compensation, internal control, succession of departing directors and corporate officers, risk management, insider trading and corporate disclosure.

**Magyar Telekom has a two-tier board system**

A Hungarian public stock corporation s shareholders have the power to decide under the new Companies Act whether they want to have both a Supervisory Board and a management board named Board of Directors or the unitary board structure. Under the Companies Act, the two boards are separate and no individual may be a member of both boards. Close relatives of a member of the Board of Directors may not be elected as a member of the Supervisory Board or vice versa at the same stock corporation. The members of both boards are appointed and removed by the general meeting and owe a duty of loyalty and care to the stock corporation.

The Board of Directors is responsible for managing the company and representing the company in its dealings with third parties. The Board of Directors is also required to ensure appropriate risk management within the corporation and to establish an internal monitoring system.



Our Board of Directors, however, is not a management body. In other words, it does not conduct the daily operations of the Company. It has the authority to deal with all matters not reserved for the general meeting. Amongst other things, it approves the Company's strategy and business plan, organizational restructuring actions of major impact, as well as the conclusion of major transactions, employs and dismisses the CEO and other Chief Officers, defines their remuneration, sets the targets for top management and evaluates their performance.

The Board of Directors has set up the Management Committee composed of the CEO and all Chief Officers to conduct the day-to-day operations of the Company.

The Supervisory Board of a stock corporation supervises the activities of the management for the general meeting. It acts as an independent body, elects a chairman from among its members, and passes its resolutions by simple majority. The Audit Committee helps the work of the Supervisory Board.

Although it is not permitted to make management decisions, the Supervisory Board has comprehensive monitoring functions, including advising the general meeting on a regular basis in decisions of fundamental importance to the company by virtue of preliminary analysis of core business reports and other submissions on the agenda of the general meeting within the exclusive scope of authority of the general meeting. To ensure that these monitoring functions are carried out properly, the Board of Directors must, among other things, regularly report to the Supervisory Board with regard to current business operations and business planning. The Supervisory Board may also request special reports from the Board of Directors or any senior employee at any time.

The Supervisory Board of Magyar Telekom Plc. is subject to the principle of employee participation in the decision making process concerning the company's fundamental business direction. Under the Companies Act, the Supervisory Board includes representatives of the shareholders and representatives of the employees. The employees have the right under the Companies Act to elect one-third of the Supervisory Board members.

**The committees required by the NYSE Manual are not fully required under the Companies Act.**

Hungarian corporate law allows, but does not require committees to be established in business associations. The only exception is that public limited companies have to set up an Audit Committee consisting of at least three members. The Articles of Association of the Company may assign certain tasks in connection with the work of the Company's auditor and internal financial control system to the Audit Committee under the Hungarian regulations.

The Companies Act gives the exclusive right to the general meeting to establish the audit committee of the Company (the Audit Committee). The new law fully complies with the relevant U.S. laws and SEC regulations applicable for NYSE listed companies.

The Audit Committee is a permanent committee beside the Supervisory Board; its members are selected from independent Supervisory Board members.

We are required to disclose information concerning any audit committee financial expert (as defined in the relevant SEC rules) serving on our audit committee, the fees we pay to the auditors for various services and the policies we have for approving engagements of the auditors in advance.

Aiming to further enhance accuracy and completeness of the information disclosed to security holders and investors, the Management Committee of the Company has resolved to establish a disclosure committee (the Disclosure Committee). This committee ensures that our disclosures are made in a timely manner and in line with the requirements of the applicable laws and the NYSE, the Budapest Stock Exchange or the Securities and Exchange Commission regulations.

The Disclosure Committee, made up of individuals together knowledgeable in the significant and diverse aspects of the Company's business, finance and risks, assists the CEO and the CFO in fulfilling their responsibility for oversight of the processes that assure the accuracy and timeliness of the disclosures made by the Company.

The Board of Directors has established a remuneration committee (the Remuneration Committee) which performs the functions of both compensation and nomination committees. All its members are elected by the Board of Directors from among its own members. The Remuneration Committee makes proposals to the Board of Directors regarding the nomination of CEO and Chief Officers, their compensation, bonus targets and monitors their performance. The Remuneration Committee is also responsible for the development of nomination standards and initiates the self-evaluation of the members of the Board of Directors.

**Hungarian corporate law generally requires shareholder approval for a wider range of transactions and activities than the NYSE Manual**

The NYSE Manual requires U.S. companies to seek shareholder approval for certain equity compensation plans and issuances of common stock. Under the Companies Act on the other hand, shareholder approval is required for amendments to the Articles of Association, certain corporate measures, such as the issuance of new shares and convertible bonds or bonds with subscription rights, the authorization to purchase the corporation's own shares and other key corporate events.

Shareholder approval in a Hungarian stock corporation is obtained in an Annual General Meeting, which must be held at least once a year. At the Annual General Meeting the shareholders also elect their representatives to the Supervisory Board, the Audit Committee and the Board of Directors, approve the management report and the financial reports of the previous business year, resolve the appropriation of distributable balance sheet profit, may give relief from liability to the members of the Board of Directors and approve the rules of procedure of Supervisory Board. In addition, the corporation's external auditor is appointed by a shareholders' resolution based on a proposal by the Board of Directors.

**Material contracts**

*Acquisition of Maktel*

In December 2000, we, on behalf of a consortium, reached agreement with the government of Macedonia to acquire a 51 percent interest in Maktel on its privatization. The acquired interest was then transferred on January 16, 2001 to a newly established Macedonian acquisition vehicle, Stonebridge.

Under an agreement among Magyar Telekom Plc., SEEF Holdings Ltd. (SEEF) and CosmoTelco Added Value Services S.A (CosmoTelco), the latter two acquired a 6.1 percent and a 7.4 percent interest respectively in Stonebridge, reducing our investment in Stonebridge to EUR 301.5 million. We retained an 86.5 percent interest in Stonebridge, which represented a 44 percent interest in Maktel. Since then, Magyar Telekom Plc. has increased its ownership to 100 percent in Stonebridge, representing a 51 percent interest in Maktel.

On November 24, 2005, Magyar Telekom Plc. announced that it is simplifying the ownership structure of its interest in Maktel through the liquidation of Stonebridge. Following the liquidation, Magyar Telekom Plc. will directly own its shares in Maktel.

The Macedonian government has announced that it plans to sell its 45 percent stake in Maktel. On May 30, 2006, the General Meeting of Maktel authorized the management of the company to buy a maximum of 10 percent of the shares of Maktel from the government. The Macedonian government's auction to sell shares in Maktel was held between June 5 and June 9, 2006. During the auction, Maktel bought a total of 10 percent of the company's shares (9.9 percent for EUR 60.3 million plus 0.1 percent for

EUR 0.6 million), while 0.3 percent was sold to other investors. Following the share purchase, Magyar Telekom's voting rights in Maktel, through its subsidiary Stonebridge, reached 56.7 percent. In terms of share ownership, Magyar Telekom (through Stonebridge) has 51 percent, the government 36.81 percent, IFC 1.88 percent and minority shareholders 0.31 percent of Maktel's shares, while 10 percent is held by Maktel as treasury shares.

#### ***Acquisition of Crnogorski Telekom***

On January 14, 2005, the Montenegrin Privatization Agency declared Magyar Telekom Plc. the winner of a tender for a 51.2 percent interest in Crnogorski Telekom. On March 16, 2005, we announced that we had signed a Share Purchase Agreement to acquire 51.12 percent of all outstanding shares of Crnogorski Telekom from the government of Montenegro for EUR 114 million. The transaction was consummated at the end of March 2005. At the same time, we acquired an additional 21.92 percent interest in Crnogorski Telekom from minority shareholders for EUR 22.87 million.

As a result of the public offer, Magyar Telekom has acquired an additional 3.49 percent stake in Crnogorski Telekom for EUR 3.64 million, increasing its stake to 76.53 percent by May 24, 2005. Hence, the purchase price of Crnogorski Telekom totaled EUR 140.51 million.

Crnogorski Telekom's balance sheet was consolidated in our accounts as at March 31, 2005, while the results of Crnogorski Telekom were included in our consolidated income statement from the second quarter of 2005.

#### **Exchange Control**

Investment by foreigners in Hungarian securities is regulated by Act XXIV of 1988 on Foreign Investments, as amended (the Foreign Investment Act), Act XCIII of 2001 on Elimination of Foreign Exchange Restrictions, as amended (the Liberalization Act) and Act CXX of 2001 on the Capital Market, as amended (the Capital Market Act) and implementing decrees. The Foreign Investment Act and the Capital Market Act regulate foreign investment in Hungarian equities. In addition, the Capital Market Act and the Liberalization Act regulates foreign investment in Hungarian debt instruments and flows of cash. The regulations under these acts do not restrict foreigners from investing in registered shares issued by Hungarian companies, nor do they limit the number of shares foreigners may own. In addition, foreigners may establish wholly owned subsidiaries in Hungary to acquire all the shares of a Hungarian company.

Shares held by foreign investors may be generally sold without restrictions to other foreigners or Hungarian persons. Foreign investors may deposit proceeds from sales to Hungarian persons in a convertible Hungarian forint account, the balance of which may be converted into foreign currency and repatriated without restriction, subject to withholding tax rules, or may be paid into a foreign currency account of the foreigner in Hungary or abroad. Similarly, foreign investors may convert dividends paid by Hungarian companies into foreign currency and repatriate the proceeds, subject to withholding tax rules. If a foreign shareholder does not wish to repatriate sale proceeds or dividend payments, it may elect to receive and deposit such payments in Hungarian forints into a convertible HUF denominated account established with any commercial bank in Hungary. Such accounts will accrue interest in Hungarian forints. The balance remains freely convertible into foreign currency and may subsequently be repatriated or reinvested in Hungary.

As of June 16, 2001 essentially all of the previous restrictions were eliminated regarding the conversion of Hungarian forint into foreign currencies and transactions between foreigners and Hungarian persons. Consequently foreign investors may:

- freely convert HUF funds;

- freely sell securities and instruments not qualifying as securities to domestic persons in HUF and in foreign currency; and
- freely invest in short-term instruments and securities in Hungary (except for receivables deriving from compensation coupons regulated by Act XXV of 1991 on the Partial Compensation of Damages to Citizens with a View to Settling Property Relations, i.e., the Compensation Act ).

Notwithstanding the general rules above, according to the Liberalization Act, payment obligations regarding tax, contributions and other fees to the state must be fulfilled in HUF. Additionally, other laws continue to contain specific requirements affecting foreign exchange transactions (e.g., regulations on money laundering).

### **Taxation**

The following is a summary, under current law, of the principal Hungarian and U.S. federal income tax considerations relevant to an investment by a U.S. taxpayer in our ordinary shares or ADSs (which we refer to collectively in this summary as the shares ). This summary applies to you if you are eligible for benefits as a U.S. resident under the current income tax convention between the United States and Hungary (the Treaty ) in respect of your investments in shares.

In general, you will be eligible for benefits under the Treaty in respect of such investment if:

- you are an individual U.S. citizen or resident, a U.S. corporation or a partnership, estate, or trust to the extent the shareholders' income is subject to taxation in the United States as the income of a resident, either in the hands of the shareholders or in the hands of the shareholder's partner or beneficiaries;
- you are not also a resident of Hungary for Hungarian tax purposes;
- you are the beneficial owner of the shares (and the dividends paid with respect thereto);
- you hold the shares as a capital asset for tax purposes; and
- you do not hold the shares in connection with the conduct of business through the performance of personal services through a fixed base, in Hungary.

Under Hungarian domestic law no Hungarian withholding tax will apply to dividends paid by the Company to non-individuals after December 31, 2005. Therefore, non-individual U.S. taxpayers generally will not need to rely on the Treaty in respect of such dividends.

This summary does not purport to be a comprehensive description of all the tax considerations that may be relevant to any particular investor, and does not address the tax treatment of investors who are subject to special rules. We have assumed that you are familiar with the tax rules applicable to investments in securities generally and with any special rules to which you may be subject. You should consult your own tax advisers regarding the tax consequences of the ownership of our shares in the light of your own particular circumstances.

You should also note that the United States and Hungary are currently in the process of renegotiating their income tax convention. Any resulting new treaty may have provisions that differ from those described herein.

With regard to Hungarian taxation:

#### **1. Dividend**

Since the Company's shares are listed in a regulated stock exchange in the EU, in the case of individuals and in the absence of any benefits under the Treaty, dividends from 2006 profits that you



receive on the shares will generally be subject to Hungarian withholding tax at a rate of 10 percent. This tax rate is lower than the reduced Treaty rate of 15 percent; therefore, individual U.S. taxpayers generally will not need to rely on the Treaty in respect of such dividends.

Please note that compared to 2005, in the case of Hungarian domestic private individuals and citizens of EU and EEC countries with residency permit in Hungary, a four percent health care contribution no longer will be deducted from the 2006 dividend payments.

The Company informs its non-individual shareholders domiciled in the European Union that the European Court of Justice ( ECJ ) in a recent case established that the dividend withholding tax legislation of a member state cannot differentiate between domestic and EU shareholders of the same type. A law which provides that tax is withheld from dividend payments made to EU shareholders whilst no tax is applicable to dividends paid to domestic shareholders violates the basic freedoms of the EU. The Company is analyzing the potential impact of this ECJ decision on the Hungarian withholding tax legislation effective from Hungary's accession to the EU until December 31, 2005, from which date the withholding tax on non-individual foreign persons has been abolished. During this time period, no tax has to be withheld from dividends paid to Hungarian non-individual shareholders but 20 percent tax was withheld from dividends paid to EU non-individual shareholders. If it is proved that the Hungarian withholding tax regime violated the EU basic freedoms, the Company aims to inform the market on the potential reclaim opportunity in applicable form.

## 2. Capital gains

Capital gains that you realize on a sale or other disposition of the shares will not be subject to any Hungarian tax provided that you are not a Hungarian resident.

## 3. Transfer tax

No Hungarian transfer taxes or stamp duties will apply to a purchase, sale, or other disposition of the shares that you make.

With regard to U.S. federal income taxation:

- If you hold shares in ADS form, you will be treated as holding the underlying ordinary shares for U.S. federal income tax purposes, and deposits and withdrawals of ordinary shares in exchange for ADSs will not be taxable events.
- You must include the gross amount of cash dividends paid on the shares, without reduction for Hungarian withholding tax, in ordinary income on the date that you or the ADS depository receive them, translating dividends paid in Hungarian forints into U.S. dollars using the exchange rate in effect on date.
- Subject to certain exceptions for short-term and hedged positions, the U.S. dollar amount of dividends received by an individual before January 1, 2009, with respect to the shares will be subject to taxation at a maximum rate of 15 percent if the dividends are qualified dividends. Dividends paid on the shares will be treated as qualified dividends if (i) the issuer is eligible for the benefits of a comprehensive income tax treaty with the United States that the IRS has approved for the purposes of the qualified dividend rules, and (ii) the Company was not, in the year prior to the year in which the dividend was paid, and is not, in the year in which the dividend is paid, a passive foreign investment company ( PFIC ). The income tax treaty between Hungary and the United States has been approved for the purposes of the qualified dividend rules. Based on the Company's audited financial statements and relevant market and shareholder data, the Company believes that it was not treated as a PFIC for U.S. federal income tax purposes with respect to its 2004 or 2005 taxable year. In addition, based on the Company's audited financial statements and its current expectations regarding the value and nature of its assets, the sources and nature of its

income, and relevant market and shareholder data, the Company does not anticipate becoming a PFIC for its 2006 taxable year.

- Dispositions of shares that you make will generally give rise to capital gain or loss, which will be long-term capital gain or loss, subject to taxation at reduced rates for non-corporate taxpayers, if the shares were held for more than one year.
- Hungarian tax withheld from dividends will be treated, up to the 15 percent rate provided under the Treaty, as a foreign income tax that, subject to generally applicable limitations under U.S. tax law, is eligible for credit against your U.S. federal income tax liability or, if you have elected to deduct such taxes, may be deducted in computing taxable income.
- Fluctuations in the dollar-forint exchange rate between the date that you receive a dividend and the date that you receive a related refund of Hungarian withholding tax may give rise to foreign currency gain or loss, which is generally treated as ordinary income or loss for U.S. tax purposes.

#### **Documents on Display**

We are subject to the informational requirements of the U.S. Securities Exchange Act of 1934, as amended ( the Exchange Act ). In addition, we are required to file annual reports and other information we make public in Hungary or with the Budapest Stock Exchange with the U.S. Securities and Exchange Commission under the Exchange Act. We file our annual reports on or before June 30 each year. We file other information at the time we make it public in Hungary or file it with the Budapest Stock Exchange.

You may read and copy the registration statement, including the attached exhibits, the reports, statements or other information that we file at the Commission's public reference room in Washington D.C., which is located at 100 F Street, N.E., Washington, D.C., 20549. Please call the Commission at 1-800-SEC-0330 for further information on the operation of the public reference rooms. In addition, you may also obtain the reports and other information we file at the offices of the New York Stock Exchange, Inc., 20 Broad Street, New York, New York, 10005.

#### **ITEM 11 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

For a discussion of market risks, see Note 3, 16 and 17 to the consolidated financial statements.

#### **ITEM 12 DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES**

Not applicable.

**PART II**

**ITEM 13 DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES**

None.

**ITEM 14 MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS**

None.

**ITEM 15 CONTROLS AND PROCEDURES**

*(a) Investigation*

In the course of conducting their audit of our 2005 financial statements, PwC identified two contracts the nature and business purposes of which were not readily apparent. PwC notified the Audit Committee and advised them to retain independent counsel to conduct an investigation into these contracts. In February 2006, our Audit Committee retained White & Case, as its independent legal counsel, to conduct the investigation, with the additional assistance of a financial advisory firm and a digital forensics firm. In December 2006, the investigators delivered an Initial Report of Investigation. We cannot predict when the investigation will be concluded or what the final findings will be.

PwC initially raised concerns regarding two consultancy contracts entered into in 2005 by our Montenegrin subsidiaries Crnogorski Telekom and T-Mobile Crna Gora. The initial scope of the independent investigation was a complete review of these two contracts, including a review of all related documents and interviews with our, and Crnogorski Telekom and T-Mobile Crna Gora, employees and third parties with knowledge of the contracts. The financial advisory firm assisting the investigation also reviewed a sampling of our and our Montenegrin subsidiaries account and transactional data, equaling 72 percent of the value of all transactions and 90 percent of the value of all contracts with third party vendors. For each of these test items, all available supporting documentation was reviewed. Early in the investigation, two additional consultancy contracts entered into by Magyar Telekom Plc. in 2005, were also called into question by the investigators, and our Audit Committee expanded the scope of the investigation to cover these contracts. The total value of these four contracts under investigation is approximately HUF 2 billion.

During the course of the investigation, it became evident that certain of Magyar Telekom, Crnogorski Telekom and T-Mobile Crna Gora employees had obstructed the investigation by destroying or tampering with electronic documents. Specifically, the digital forensics firm assisting the investigation found that ten computers assigned to seven employees showed evidence that documents had been deleted from the hard drives and wiping software had been used to make those documents permanently unrecoverable. Investigators determined that the deleted electronic documents included a number of documents related to the contracts under investigation. This deletion and wiping activity took place after our management had issued document retention memos requiring that all documents related to these contracts be retained. As a result of this deliberate destruction of documents, the investigators have been unable to review certain documents that could have been relevant to the investigation.

To date, the independent investigators have been unable to find sufficient evidence to show that any of the four contracts under investigation resulted in the provision of services to us or to our subsidiaries under those contracts of a value commensurate with the payments we made under those contracts. It is unclear who the true counterparties are to the contracts, and certain of the contracts are vague as to the actual services that are to be provided. The independent investigators have been unable to determine definitively the purpose of the contracts, and it is possible that the purpose may have been improper.

In our 2005 preliminary results announcement, we had capitalized the HUF 1.12 billion payment related to two of these contracts. As a result of the interim findings of the investigation, we have expensed



the total amount of the HUF 2 billion paid under these four contracts and disclosed these expenses under the caption "Other operating expenses net" in our 2005 Form 20-F report. This has resulted in a commensurate effect on, among other items, taxes, minority interest and net income when compared to the corresponding items reported in our 2005 preliminary results announcement.

As a consequence of the investigation, we have suspended a number of employees who have since resigned. The suspended employees included senior members of our Strategy Group and a senior executive of Crnogorski Telekom. The Crnogorski Telekom Board of Directors has also been replaced.

The independent investigators' Initial Report of Investigation further identified several contracts at our Macedonian subsidiary that could warrant further review. In February 2007, our Board of Directors determined that those contracts should be reviewed and expanded the scope of the independent investigation to cover these additional contracts and related transactions.

The investigation has revealed certain weaknesses in the design and operation of our internal controls and procedures. Accordingly, we have approved and are currently implementing certain remedial measures designed to enhance our internal controls and to ensure compliance with Hungarian and U.S. legal requirements and NYSE listing requirements. First, the position of Magyar Telekom Group Compliance Director has been created, reporting directly to the Audit Committee and with direct access to the Supervisory Board, Board of Directors, the Company Chief Executive Officer, the Company Chief Financial Officer, and other members of senior management. We note that, as required by Hungarian labor law, the employer's rights vis-à-vis the Group Compliance Director are exercised by a representative of the Company (the CFO). The most significant of the employer's rights, including any substantial amendment to the Compliance Director's employment contract, shall be exercised in consultation with the Audit Committee. In conjunction with this new position, we are reviewing, with the assistance of U.S. counsel, our compliance and corporate governance policies and are establishing a comprehensive compliance-training program, with a focus on our code of ethics, insider trading policy, document retention policy, regulatory matters, and compliance with U.S. securities laws and the U.S. Foreign Corrupt Practices Act. Our Board has already approved and implemented a Magyar Telekom Group Corporate Compliance Program Manual, a Group Financial Code of Ethics to Treasury and Financial Managers applicable as a Code of Ethics for Senior Financial Officers (see Exhibit 11.2 to this Form 20-F), a Group Code of Business Conduct and Ethics, a Group Anti Fraud Policy, a Group Document Management Directive, a Group Directive on Compliance with Anti-Corruption Laws and the U.S. Foreign Corrupt Practices Act, a Group Insider Trading Directive, a Group Procurement Directive, a Group Directive on Compliance with U.S. Sanctions and Export Control Laws, a Group M&A Policy, and a new Disclosure Committee Charter. Second, we are revising our internal controls relating to procurement, including centralized access to all SAP systems of subsidiaries and a requirement that all contract approvals pass through uniform rules and procedures. Third, we have revised our mergers and acquisitions process, including dividing accountability for M&A between the Strategy Group, which remains responsible for business development, and the area of the Chief Financial Officer, which is responsible for execution of M&A transactions. All M&A activity requires Board approval and will be reported to the Audit Committee on a semi-annual basis. Fourth, we are reviewing, and modifying where necessary, all other significant procurement, compliance, governance, M&A, and disclosure-related Group directives. Fifth, we are undertaking a significant compliance and governance assessment of our Hungarian and non-Hungarian subsidiaries. This assessment includes a review of all significant governance and compliance-related policies and the implementation of the new and revised Group-level policies and directives. Sixth, we are developing a comprehensive compliance training program, which will cover all aspects of our compliance regime and will be effected through a combination of in person, Web-based and other forms of training depending on the category of employee and the compliance topic. Training will extend to all employees throughout the Magyar Telekom Group. Finally, our Board may make further decisions or recommendations in connection with the involvement of any senior management in the four contracts under investigation.

As previously reported, the investigation has delayed the finalization of our 2005 financial statements, and as a result we and some of our subsidiaries have failed and may fail to meet certain deadlines prescribed by U.S., Hungarian and other applicable laws and regulations for preparing and filing audited annual results and holding annual general meetings. We have to date been fined HUF 13 million as a consequence of these delays. We have notified the Hungarian Financial Supervisory Authority, the U.S. Securities and Exchange Commission and the U.S. Department of Justice of the investigation, are in contact with these authorities regarding the investigation and are responding to inquiries raised by these authorities.

*(b) Disclosure Controls and Procedures*

As of December 31, 2006 (the Evaluation Date), our CEO and CFO carried out an evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rules 13(a)-15(e) and 15(d)-15(e) under the Exchange Act). Based on that evaluation, these officers have concluded that as of the Evaluation Date, our disclosure controls and procedures were effective and designed to provide reasonable assurance that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the applicable rules and forms, and that it is accumulated and communicated to our management, including our CEO and CFO, as appropriate to allow timely decisions regarding required disclosure. Although management has determined that there were weaknesses in internal controls over financial reporting at the end of 2006, because of the level of implementation of remedial measures, the CEO and CFO have determined that taken in their totality sufficient progress on the implementation had been made for them to reach the conclusions above.

*(c) Management's Annual Report on Internal Control over Financial Reporting*

As required by section 404 of the Sarbanes-Oxley Act of 2002, our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13(a)-15(f) under the Exchange Act). Our system of internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in conformity with International Financial Reporting Standards as adopted by the European Union (IFRS), as well as a reconciliation of profit after income taxes and shareholders' equity as reported in the consolidated financial statements under IFRS to profit after income taxes and shareholders' equity in accordance with generally accepted accounting principles in the United States.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our Board of Directors, including our CEO and CFO assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2006. The Board of Directors' assessment was based on the framework and criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on the assessment under these criteria, our Board of Directors, including our CEO and CFO has concluded that, as of December 31, 2006, the Company's internal control over financial reporting was not effective, thus we have a material weakness in internal controls over financial reporting: management has failed to sufficiently communicate the importance of integrity and ethical values (as described above in Item 15(a) we have initiated a number of remedial actions including senior management changes to address the weaknesses identified). There were deficiencies in controls related to the validity and authorization of transactions in the mergers and acquisitions process and deficiencies in the design and effectiveness of controls related to the validity and authorization of expenditures in procurement process.

Specifically, senior level managers entered into expenditures by circumventing existing controls and the independent investigation has been unable to determine definitely the purpose of the contracts, and it is possible that they may have been improper. These deficiencies are indications that the importance of integrity and ethical values was not sufficiently communicated and enforced during the course of the year. Although we initiated remedial actions (as described in Item 15 (a)), these were not effective for sufficient period of time before year-end 2006 to eliminate the control deficiencies which resulted in the ineffectiveness of our internal control over financial reporting.

As described in Management's Overall Assessment of Magyar Telekom Group's internal controls over financial reporting 2006 (in compliance with SOX 404), management has excluded KFKI from its assessment of internal control over financial reporting as of December 31, 2006 because it was acquired by the Company during 2006. KFKI is a wholly-owned subsidiary whose total assets and total revenues represent 1.6 percent and 1.2 percent, respectively, of the related consolidated financial statement amounts as of and for the year ended December 31, 2006.

The Board of Directors' assessment of the effectiveness of the Company's internal control over financial reporting as of December 31, 2006 has been audited by PricewaterhouseCoopers Könyvvizsgáló és Gazdasági Tanácsadó Kft., an independent registered public accounting firm as stated in their report which appears herein.

*(d) Changes in Internal Control Over Financial Reporting*

Except as described above in (a), there were no changes in our internal control over financial reporting during the period covered by this Annual Report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**ITEM 16A AUDIT COMMITTEE FINANCIAL EXPERT**

The Audit Committee has determined that Dr. Ádám Farkas is an audit committee financial expert as defined by Item 401 (h) of Regulation S-K of the Securities Exchange Act of 1934, as amended. Dr. Farkas is also independent, as that term is defined in Rule 10A-3 under the Exchange Act.

For the biography of Mr. Farkas, see Item 6 Directors, Senior Management and Employees.

**ITEM 16B CODE OF ETHICS**

We have adopted a code of ethics, as defined in Item 16B of Form 20-F under the Securities Exchange Act of 1934, as amended. Our code of ethics applies to our Chief Executive Officer, Chief Financial Officer, principal accounting officer and persons performing similar functions, as well as to our directors and other officers and employees. Our code of ethics is filed as Exhibit 11.1. to this Form 20-F. If we amend the provisions of our code of ethics that apply to our Chief Executive Officer, Chief Financial Officer, principal accounting officer and persons performing similar functions or if we grant any waiver of such provisions, we will disclose such amendment or waiver on our website at <http://www.magyartelekom.hu>.

On January 8, 2007, we adopted a financial code of ethics for financial officers, which is filed as Exhibit 11.2 to this Form 20-F.

**Other Corporate Governance Practices Required by the Sarbanes-Oxley Act**

As required by the Sarbanes-Oxley Act, we adopted procedures for the treatment of complaints relating to auditing and accounting matters. We have posted a description of our procedures on our investor relations page on our website at <http://www.magyartelekom.hu>.

**ITEM 16C PRINCIPAL ACCOUNTANT FEES AND SERVICES****Audit and Non-Audit Fees**

The following table sets forth the fees (including expenses) of our independent auditors, PwC, related to 2005 and 2006:

	<b>At December 31,</b>	
	<b>2005</b>	<b>2006</b>
	<b>(in HUF thousands)</b>	
Audit Fees	602,258	712,819
Audit-Related Fees	27,381	315,694
Tax Fees	25,696	11,300
All Other Fees	691	41,785
	<b>656,026</b>	<b>1,081,598</b>

Audit fees in the above table are the aggregate fees of PwC in connection with the audit of our annual financial statements, reviews of quarterly reports and services performed in relation to legal obligations and submissions required by regulatory provisions.

Audit-related fees in the above table are the aggregate fees of PwC for services which are normally performed by the external auditor in connection with the auditing of the annual financial statements, e.g. advice on issues of accounting and reporting which were not classified as audit services and support with the interpretation of new accounting and reporting standards. Audit-related fees in 2006 also include HUF 259 million incurred relating to the ongoing investigation.

Tax fees in the above table are fees of PwC for services relating to issues of domestic and international taxation (adherence to tax law, tax planning and tax consulting). Furthermore, services were commissioned for the assistance with tax audits and appeals, evaluations for taxation purposes, as well as assistance to tax law.

Other fees in the above table are fees of PwC primarily related to services like participation by Magyar Telekom employees in conferences and training sessions organized by PwC.

**Audit Committee Pre-Approval Policies and Procedures**

The Rules of procedure of Magyar Telekom Plc.'s Audit Committee were approved on December 5, 2006 and the Pre-approval policy of Magyar Telekom Plc.'s Audit Committee was approved on December 11, 2006. The Pre-approval policy requires all services which are to be performed by our external auditor to be pre-approved. This may be in the form of general pre-approval or pre-approval on a case-by-case basis. The Audit Committee has been regularly informed of the external auditor's services and the relevant fees.

See Exhibit 14.2. for Rules of Procedure of Magyar Telekom Plc.'s Audit Committee and Exhibit 14.3. for Pre-approval Policy of Magyar Telekom Plc.'s Audit Committee.

**ITEM 16D EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES**

Not applicable.

**ITEM 16E PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED****PURCHASERS**

Not applicable.

**PART III**

**ITEM 17 FINANCIAL STATEMENTS**

See pages F-1 through F-92 incorporated herein by reference.

**ITEM 18 FINANCIAL STATEMENTS**

**Not applicable.**

**ITEM 19 EXHIBITS**

- 1.1. Articles of Association of Magyar Telekom (incorporated herein by reference to Exhibit 1.1. of Magyar Telekom's 2005 Form 20-F dated February 22, 2007).
- 3.1. Form of Deposit Agreement, dated as of October 8, 1997, among Matáv, Morgan Guaranty Trust Company of New York, as Depository, and holders from time to time of American Depositary Receipts issued thereunder, including the form of American Depositary Receipt (incorporated herein by reference to Exhibit 4.1. of Magyar Telekom's Form F-1 dated November 13, 1997).
- 4.1. Agreement to furnish to the Securities and Exchange Commission copy of the HUF 45 billion Medium Term Note Program upon request (incorporated herein by reference to Exhibit 2.2. of Magyar Telekom's 2001 Form 20-F dated May 9, 2002).
- 4.2. Concession Agreement, dated December 19, 1993, between the Minister and MagyarCom (incorporated herein by reference to Exhibit 10.1. of Magyar Telekom's Form F-1 dated November 13, 1997).
- 4.3. Assignment and Assumption, dated December 22, 1993, by and among MagyarCom, Matáv and the Minister (incorporated herein by reference to Exhibit 10.2. of Magyar Telekom's Form F-1 dated November 13, 1997).
- 4.4. Concession Contract, as amended, dated December 22, 1993, between the Minister and Matáv (incorporated herein by reference to Exhibit 4.3.1. of Magyar Telekom's 2001 Form 20-F dated May 9, 2002).
- 4.5. Contract for the revision and termination of the Nationwide Concession Contract concluded on December 22, 1993 and the Concession Contract concluded on May 25, 1994 and for the provision of universal telecommunications services, dated January 28, 2002, by and among the Minister and Matáv (incorporated herein by reference to Exhibit 4.3.2. of Magyar Telekom's 2001 Form 20-F dated May 9, 2002).
- 4.6. Shareholders' Agreement, dated September 26, 1997, by and among Matáv, MagyarCom and the Minister (incorporated herein by reference to Exhibit 10.5. of Magyar Telekom's Form F-1 dated November 13, 1997).
- 4.7. Amended and Restated Framework Services Agreement, dated January 1, 2000, by and among Matáv, Deutsche Telekom AG, Ameritech International Inc. and MagyarCom Services Kft. (incorporated herein by reference to Exhibit 4.5. of Magyar Telekom's 2001 Form 20-F dated May 9, 2002).
- 4.8. Share Purchase Agreement between the Republic of Macedonia and Matáv relating to the sale of 50 percent of the issued share capital of Makedonski Telekomunikacii dated December 22, 2000 (incorporated herein by reference to Exhibit 4.6.1. of Magyar Telekom's 2001 Form 20-F dated May 9, 2002).

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- 4.9. Subscription and Shareholders Deed between Matáv, CosmoTelco Added Value Services S.A., SEEF Holdings Limited and Telemacedonija Ad Skopje, dated December 14, 2000 (incorporated herein by reference to Exhibit 4.6.2. of Magyar Telekom s 2001 Form 20-F dated May 9, 2002).
- 4.10. First Supplemental Deed to the Subscription and Shareholders Deed between Matáv, CosmoTelco Added Value Services S.A., SEEF Holdings Limited and Telemacedonija Ad Skopje, dated December 14, 2000 (incorporated herein by reference to Exhibit 4.6.3. of Magyar Telekom s 2001 Form 20-F dated May 9, 2002).
- 4.11. Second Supplemental Deed to the Subscription and Shareholders Deed between Matáv, CosmoTelco Added Value Services S.A., SEEF Holdings Limited and Telemacedonija Ad Skopje, dated December 14, 2000 (incorporated herein by reference to Exhibit 4.6.4. of Magyar Telekom s 2001 Form 20-F dated May 9, 2002).
- 4.12. Shareholders Agreement between the Republic of Macedonia and Matáv in relation to Makedonski Telekomunikacii, dated January 15, 2001 (incorporated herein by reference to Exhibit 4.6.5. of Magyar Telekom s 2001 Form 20-F dated May 9, 2002).
- 4.13. Modification of the Subscription and Shareholders Deed between Matáv and CosmoTelco Added Value Services S.A. with respect to the option, dated February 7, 2002 (incorporated herein by reference to Exhibit 4.6.6. of Magyar Telekom s 2001 Form 20-F dated May 9, 2002).
- 4.14. Agreement for Call Option Extension between Matáv and CosmoTelco Added Value Services S.A. with respect to the option, dated February 7, 2003 (incorporated herein by reference to Exhibit 4.6.7. of Magyar Telekom s 2002 Form 20-F dated May 9, 2003).
- 4.15. Election of Exercise the Put Option of SEEF Holdings Limited dated March 7, 2003. (incorporated herein by reference to Exhibit 4.6.8. of Magyar Telekom s 2002 Form 20-F dated May 9, 2003).
- 4.16. Share Purchase Agreement between Matáv and SEEF Holdings Limited on the Sale of 2,077,311 Ordinary Shares in Stonebridge AD, dated June 20, 2003 (incorporated herein by reference to Exhibit 4.16. of Magyar Telekom s 2003 Form 20-F dated May 11, 2004).
- 4.17. Call Option Waiver Agreement between Matáv and CosmoTelco Added Value Services S.A. with respect to the option, dated December 10, 2003 (incorporated herein by reference to Exhibit 4.17. of Magyar Telekom s 2003 Form 20-F dated May 11, 2004).
- 4.18. Share Purchase Agreement between Matáv and SEEF Holdings Limited on the Sale of 2,077,312 Ordinary Shares in Stonebridge AD, dated July 13, 2004 (incorporated herein by reference to Exhibit 4.18. of Magyar Telekom s 2004 Form 20-F dated May 11, 2005).
- 4.19. Share Purchase Agreement between Matáv and CosmoTelco Added Value Services S.A. on the Sale of 5,078,557 Ordinary Shares in Stonebridge AD, dated October 22, 2004 (incorporated herein by reference to Exhibit 4.19. of Magyar Telekom s 2004 Form 20-F dated May 11, 2005).
- 4.20. Call Option Agreement between Deutsche Telekom AG and Matáv, dated October 20, 1999 (incorporated herein by reference to Exhibit 4.7.1. of Magyar Telekom s 2001 Form 20-F dated May 9, 2002).
- 4.21. Westel Proxy between Deutsche Telekom AG and Matáv, dated October 20, 1999 (incorporated herein by reference to Exhibit 4.7.2. of Magyar Telekom s 2001 Form 20-F dated May 9, 2002).
- 4.22. Business Share Sale and Purchase Agreement, dated December 21, 2001 between Deutsche Telekom AG and Matáv (incorporated herein by reference to Exhibit 4.7.3. of Magyar Telekom s 2001 Form 20-F dated May 9, 2002).

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- 4.23. Share Sale and Purchase Agreement, dated December 21, 2001 between Deutsche Telekom AG and Matáv (incorporated herein by reference to Exhibit 4.7.4. of Magyar Telekom s 2001 Form 20-F dated May 9, 2002).
- 4.24. Determination of the foreign exchange rate for the exercise of the Westel Call Option and e-denomination of purchase price to euro, letter dated October 31, 2001 from Deutsche Telekom AG to Matáv (incorporated herein by reference to Exhibit 4.7.5. of Magyar Telekom s 2001 Form 20-F dated May 9, 2002).
- 4.25. Loan Agreement between Deutsche Telekom International Finance B.V. and Matáv to finance the acquisition of a 49 percent stake both in Westel and Westel 0660, dated December 20, 2001 (incorporated herein by reference to Exhibit 4.7.6. of Magyar Telekom s 2001 Form 20-F dated May 9, 2002).
- 4.26. Loan Agreement, dated July 4, 2003, between Deutsche Telekom International Finance B.V. and Matáv to refinance the loan taken on December 20, 2001 (incorporated herein by reference to Exhibit 4.24. of Magyar Telekom s 2003 Form 20-F dated May 11, 2004).
- 4.27. Amendment to the Loan Agreement, dated August 13, 2004, between Deutsche Telekom International Finance B.V. and Matáv with respect to the Loan Agreement, dated July 4, 2003 (incorporated herein by reference to Exhibit 4.25. of Magyar Telekom s 2003 Form 20-F dated May 11, 2004).
- 4.28. Loan Agreement for the purpose of Financing the Acquisition of Maktel, dated January 11, 2001 between Matáv and Deutsche Telekom AG (incorporated herein by reference to Exhibit 4.8. of Magyar Telekom s 2001 Form 20-F dated May 9, 2002).
- 4.29. Quota Purchase Agreement by and between T-Systems International GmbH and Matáv relating to the quotas in T-Systems Hungary Kft, dated July 14, 2004 (incorporated herein by reference to Exhibit 4.29. of Magyar Telekom s 2004 Form 20-F dated May 11, 2005).
- 4.30. Strategic Cooperation Agreement between Deutsche Telekom AG and Matáv, dated December 15, 2004 (incorporated herein by reference to Exhibit 4.30. of Magyar Telekom s 2004 Form 20-F dated May 11, 2005).
- 4.31. Strategic Cooperation Agreement between T-Mobile International AG and Matáv, dated December 15, 2004 (incorporated herein by reference to Exhibit 4.31. of Magyar Telekom s 2004 Form 20-F dated May 11, 2005).
- 4.32. Share Sale-Purchase Agreement in respect of Certain Shares of Telekom Crne Gore AD between the Government of the Republic of Montenegro, the Employment Bureau of Montenegro and Matáv, dated March 15, 2005 (incorporated herein by reference to Exhibit 4.32. of Magyar Telekom s 2004 Form 20-F dated May 11, 2005).
- 4.33. Loan Agreement for the purpose of Financing the Acquisition of Telekom Montenegro, dated March 18, 2005 between Deutsche Telekom International Finance B.V. and Matáv (incorporated herein by reference to Exhibit 4.33. of Magyar Telekom s 2004 Form 20-F dated May 11, 2005).
- 8.1. See Significant Subsidiaries in Item 4 Information on the Company for significant subsidiaries as of December 31, 2005.
- 11.1. Code of Ethics (incorporated herein by reference to Exhibit 11.1. of Magyar Telekom s 2003 Form 20-F dated May 11, 2004).
- 11.2. Financial Code of Ethics (incorporated herein by reference to Exhibit 11.2. of Magyar Telekom s 2005 Form 20-F dated February 22, 2007).
- 12.1. Certification of the CEO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

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- 12.2. Certification of the CFO pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 13.1. Certification of the CEO pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 13.2. Certification of the CFO pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 14.1. Consent of Independent Registered Public Accounting Firm.
- 14.2. Rules of Procedure of Magyar Telekom Plc.'s Audit Committee (incorporated herein by reference to Exhibit 14.2. of Magyar Telekom's 2005 Form 20-F dated February 22, 2007).
- 14.3. Pre-approval Policy of Magyar Telekom Plc.'s Audit Committee (incorporated herein by reference to Exhibit 14.3. of Magyar Telekom's 2005 Form 20-F dated February 22, 2007).

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**SIGNATURES**

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report on its behalf.

Date: June 27, 2007

**MAGYAR TELEKOM PLC.**

By:	/s/ CHRISTOPHER MATTHEISEN
Name:	Christopher Mattheisen
Title:	<i>Chairman and Chief Executive Officer</i>
By:	/s/ THILO KUSCH
Name:	Thilo Kusch
Title:	<i>Chief Financial Officer</i>

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**MAGYAR TELEKOM**

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM  
TO THE BOARD OF DIRECTORS AND SHAREHOLDERS OF MAGYAR TELEKOM PLC.**

We have completed an integrated audit of Magyar Telekom's (the Company) December 31, 2006 consolidated financial statements and of its internal control over financial reporting as of December 31, 2006 and audits of its December 31, 2005 and December 31, 2004 consolidated financial statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Our opinions, based on our audits, are presented below.

**Consolidated financial statements**

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of income, shareholders' equity and cash flows present fairly, in all material respects, the financial position of Magyar Telekom and its subsidiaries at December 31, 2006 and December 31, 2005, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2006 in conformity with International Financial Reporting Standards as adopted for use in the European Union. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit of financial statements includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Accounting principles generally accepted under IFRS as adopted for use in the European Union vary in certain significant respects from accounting principles generally accepted in the United States of America. Information relating to the nature and effect of such differences is presented in Note 37 to the consolidated financial statements.

**Internal control over financial reporting**

Also, we have audited management's assessment, appearing in Item 15 of the Form 20-F Annual report in Management's Annual Report on Internal Control over Financial Reporting that Magyar Telekom did not maintain effective internal control over financial reporting as of December 31, 2006, because of management has failed to sufficiently communicate the importance of integrity and ethical values, as evidenced by control deficiencies identified in the procurement and merger and acquisitions processes, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express opinions on management's assessment and on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit of internal control over financial reporting in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. An audit of internal control over financial reporting includes obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we consider necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for

external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

A material weakness is a control deficiency, or combination of control deficiencies, that results in more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected. The following material weakness has been identified and included in management's assessment: management has failed to sufficiently communicate the importance of integrity and ethical values. There were deficiencies in controls related to the validity and authorization of transactions in the mergers and acquisitions process and deficiencies in the design and effectiveness of controls related to the validity and authorization of expenditures in procurement process. Specifically, senior level management entered into expenditures by circumventing existing controls and an independent investigation has determined that there is evidence to suggest that it is possible that the purpose of the expenditures may have been improper. These deficiencies are indications that the importance of integrity and ethical values was not sufficiently communicated and enforced during the course of the year. The identified material weakness did not have a material impact on the consolidated financial statements.

This material weakness was considered in determining the nature, timing, and extent of audit tests applied in our audit of the December 31, 2006 consolidated financial statements, and our opinion regarding the effectiveness of the Company's internal control over financial reporting does not affect our opinion on those consolidated financial statements.

As described in Management's Annual Report on Internal Control over Financial Reporting, management has excluded the KFKI subsidiaries from its assessment of internal control over financial reporting as of December 31, 2006 because it was acquired by the Company in a purchase business combination during 2006. The KFKI subsidiaries are wholly-owned subsidiaries whose total assets and total revenues represent 1.6% and 1.2%, respectively, of the related consolidated financial statement amounts as of and for the year ended December 31, 2006.

In our opinion, management's assessment that Magyar Telekom did not maintain effective internal control over financial reporting as of December 31, 2006, is fairly stated, in all material respects, based on criteria established in Internal Control - Integrated Framework issued by the COSO. Also, in our opinion, because of the effects of the material weakness described above on the achievement of the objectives of the control criteria, Magyar Telekom has not maintained effective internal control over financial reporting as of December 31, 2006, based on criteria established in Internal Control - Integrated Framework issued by the COSO.

We do not express an opinion or any other form of assurance on management's statements referring to the remedial measures taken to enhance internal controls.

PricewaterhouseCoopers Könyvvizsgáló és Gazdasági Tanácsadó Kft.

Budapest, Hungary

June 27, 2007

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**MAGYAR TELEKOM  
CONSOLIDATED BALANCE SHEETS**

	Notes	At December 31, HUF 2005 as restated (Note 2.1) (in HUF millions)	2006	USD 2006 (unaudited Note 2.1) (million USD)
<b>ASSETS</b>				
<b>Current assets</b>				
Cash and cash equivalents	6	46,060	77,840	406
Other financial assets	7	1,817	2,692	14
Trade and other receivables	8	95,956	104,016	543
Current income tax receivable	9	1,679	6,735	35
Inventories	10	8,414	10,460	54
Assets held for disposal	11	2,302	6,825	36
<b>Total current assets</b>		<b>156,228</b>	<b>208,568</b>	<b>1,088</b>
<b>Non current assets</b>				
Property, plant and equipment net	12	580,736	550,900	2,875
Intangible assets net	13	319,797	331,740	1,731
Investments in associates	14	5,020	5,771	30
Deferred tax assets	9	14,966	9,575	50
Other non current assets	15	6,201	25,041	131
<b>Total non current assets</b>		<b>926,720</b>	<b>923,027</b>	<b>4,817</b>
<b>Total assets</b>		<b>1,082,948</b>	<b>1,131,595</b>	<b>5,905</b>
<b>LIABILITIES</b>				
<b>Current liabilities</b>				
Loans from related parties	16	74,648	74,000	386
Loans and other borrowings third party	17	43,602	29,605	155
Trade and other payables	18	119,464	200,589	1,047
Current income tax payable	9	1,472	1,736	9
Deferred revenue	19	918	234	1
Provision for liabilities and charges	20	6,817	8,414	44
<b>Total current liabilities</b>		<b>246,921</b>	<b>314,578</b>	<b>1,642</b>
<b>Non current liabilities</b>				
Loans from related parties	16	212,000	185,432	968
Loans and other borrowings third party	17	14,215	20,697	108
Deferred revenue	19	267	170	1
Deferred tax liabilities	9	3,189	5,647	29
Provision for liabilities and charges	20	3,141	3,344	17
Other non current liabilities	18	5,521	8,560	45
<b>Total non current liabilities</b>		<b>238,333</b>	<b>223,850</b>	<b>1,168</b>
<b>Total liabilities</b>		<b>485,254</b>	<b>538,428</b>	<b>2,810</b>
<b>EQUITY</b>				
<b>Shareholders equity</b>				
Common stock		104,281	104,277	544
Additional paid in capital		27,382	27,380	143
Treasury stock		(1,926 )	(1,504 )	(8 )
Cumulative translation adjustment		(420 )	(1,474 )	(8 )
Revaluation reserve for available for sale financial assets net of tax		149		
Reserve for equity settled share based transactions		119	49	
Retained earnings		397,982	397,311	2,074
<b>Total shareholders equity</b>		<b>527,567</b>	<b>526,039</b>	<b>2,745</b>
<b>Minority interests</b>		<b>70,127</b>	<b>67,128</b>	<b>350</b>
<b>Total equity</b>		<b>597,694</b>	<b>593,167</b>	<b>3,095</b>
<b>Total liabilities and equity</b>		<b>1,082,948</b>	<b>1,131,595</b>	<b>5,905</b>

These consolidated financial statements were authorized for issue by the Board of Directors on March 22, 2007 and signed on their behalf by:

Christopher Mattheisen  
Chairman and Chief Executive Officer

Thilo Kusch  
Chief Financial Officer

The accompanying notes form an integral part of these consolidated financial statements.

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**MAGYAR TELEKOM**  
**CONSOLIDATED INCOME STATEMENTS**

	Notes	For the year ended December 31,			USD
		HUF 2004 as restated (Note 2.1)	2005 as restated (Note 2.1)	2006	2006 (unaudited Note 2.1)
		(in HUF millions, except per share amounts)			(million USD)
Fixed line services	21	331,983	329,206	343,866	1,795
Mobile services	22	264,809	285,848	327,330	1,708
<b>Revenue</b>		<b>596,792</b>	<b>615,054</b>	<b>671,196</b>	<b>3,503</b>
Employee related expenses	23	(109,497 )	(92,783 )	(95,253 )	(497 )
Depreciation and amortization		(137,666 )	(114,686 )	(122,249 )	(638 )
Payments to other network operators		(87,483 )	(88,587 )	(93,154 )	(486 )
Material cost of telecommunications equipment		(40,971 )	(37,221 )	(59,714 )	(312 )
Other operating expenses	25	(134,577 )	(148,032 )	(168,010 )	(877 )
<b>Operating expenses</b>		<b>(510,194 )</b>	<b>(481,309 )</b>	<b>(538,380 )</b>	<b>(2,810 )</b>
Other operating income	26	7,121	8,009	3,575	19
<b>Operating profit</b>		<b>93,719</b>	<b>141,754</b>	<b>136,391</b>	<b>712</b>
Finance expenses	27	(37,914 )	(34,497 )	(30,102 )	(157 )
Finance income	28	1,768	2,996	4,692	24
Share of associates' profits	14	1,896	330	703	4
<b>Profit before income tax</b>		<b>59,469</b>	<b>110,583</b>	<b>111,684</b>	<b>583</b>
Income tax expense	9	(16,142 )	(21,858 )	(24,220 )	(126 )
<b>Profit for the year</b>		<b>43,327</b>	<b>88,725</b>	<b>87,464</b>	<b>457</b>
<b>Attributable to:</b>					
Equity holders of the Company (Net income)		34,641	78,415	75,453	394
Minority interests		8,686	10,310	12,011	63
		43,327	88,725	87,464	457
<b>Earnings per share (EPS) information:</b>					
Profit attributable to the equity holders of the Company		34,641	78,415	75,453	394
Weighted average number of common stock outstanding (thousands) used for basic EPS		1,037,912	1,038,803	1,040,321	
Average number of dilutive share options (thousands)		318	417	290	
Weighted average number of common stock outstanding (thousands) used for diluted EPS		1,038,230	1,039,220	1,040,611	
Basic earnings per share (HUF and USD)		33.38	75.49	72.53	0.38
Diluted earnings per share (HUF and USD)		33.37	75.46	72.51	0.38

The accompanying notes form an integral part of these consolidated financial statements.

**MAGYAR TELEKOM**  
**CONSOLIDATED CASHFLOW STATEMENTS**

		For the year ended December 31,			USD
	Notes	HUF 2004 as restated (Note 2.1) (in HUF millions)	2005 as restated (Note 2.1)	2006	2006 (unaudited Note 2.1) (million USD)
<b>Cashflows from operating activities</b>					
Cash generated from operations	29	245,773	243,893	236,888	1,236
Interest paid		(34,030 )	(31,078 )	(29,876 )	(156 )
Income tax paid		(21,992 )	(11,479 )	(19,388 )	(101 )
<b>Net cash generated from operating activities</b>		189,751	201,336	187,624	979
<b>Cashflows from investing activities</b>					
Purchase of property plant and equipment (PPE) and intangible assets	30	(91,748 )	(103,587 )	(96,790 )	(505 )
Purchase of subsidiaries and business units	31	(17,273 )	(35,927 )	(35,327 )	(184 )
Cash acquired through business combinations	5	16	1,866	379	2
Interest received		1,452	2,195	2,002	10
Dividend received		2,633	1,729	157	1
Proceeds from / (payments for) other financial assets net		43	(371 )	407	2
Proceeds from disposal of subsidiaries	5			115	1
Proceeds from disposal of PPE and intangible assets		4,090	2,529	6,798	35
<b>Net cash used in investing activities</b>		(100,787 )	(131,566 )	(122,259 )	(638 )
<b>Cashflows from financing activities</b>					
Dividends paid to shareholders and minority interest		(78,294 )	(84,551 )	(77 )	
Proceeds from loans and other borrowings		338,680	263,329	183,051	955
Repayment of loans and other borrowings		(332,481 )	(242,595 )	(218,619 )	(1,141 )
Proceeds from sale of treasury stock			1,969	491	3
<b>Net cash used in financing activities</b>		(72,095 )	(61,848 )	(35,154 )	(183 )
Exchange gains / (losses) on cash and cash equivalents		(2,122 )	1,259	1,569	8
<b>Change in cash and cash equivalents</b>		14,747	9,181	31,780	166
Cash and cash equivalents, beginning of year		22,132	36,879	46,060	240
Cash and cash equivalents, end of year	6	36,879	46,060	77,840	406

The accompanying notes form an integral part of these consolidated financial statements.



**MAGYAR TELEKOM**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY**

Shares of common stock(a)	Common stock(a)	Additional paid in capital(b)	Treasury stock(c)	Cumulative translation adjustment(d)	Revaluation reserve for AFS financial assets net of tax(e)	Reserve for equity settled share based transactions(f)	Retained earnings(g)	Share- holders equity	Minority interests(h)	Equity
<b>Balance at January 1, 2004</b>	1,042,811,600	104,281	27,382	(3,842)	825		431,464	560,110	70,274	630,384
Dividend(i)							(72,654)	(72,654)		(72,654)
Dividend declared to minority interests(j)									(5,651)	(5,651)
Business combinations(k)									(9,109)	(9,109)
Purchase of investment in T-Systems Hungary							(1,679)	(1,679)		(1,679)
Cumulative Translation Adjustment					(3,851)			(3,851)	(4,103)	(7,954)
Profit for the year							34,641	34,641	8,686	43,327
<b>Balance at December 31, 2004 as previously reported</b>	1,042,811,600	104,281	27,382	(3,842)	(3,026)		391,772	516,567	60,097	576,664
Adoption of changes in IAS 39 net of tax (Note 2.6)							(733)	(733)		(733)
Adoption of IFRS 2 (Note 2.18 c)							178	(178)		
<b>Balance at December 31, 2004 as restated</b>	1,042,811,600	104,281	27,382	(3,842)	(3,026)	178	390,861	515,834	60,097	575,931
Dividend(i)							(72,654)	(72,654)		(72,654)
Dividend declared to minority interests(j)									(11,913)	(11,913)
Business combinations(k)									9,447	9,447
Sale of Telit							495	495		495
Capital injection in TSH							669	669		669
Share options exercised by managers(m)				1,916			196	2,112		2,112
Share options exercised by CEO(m)							(143)	(143)		(143)
Share based payments (Note 24)							84	84		84
Cumulative Translation Adjustment					2,606			2,606	2,141	4,747
Profit for the year as previously reported							78,564	78,564	10,355	88,919
Effect of changes in IAS 39 net of tax (Note 2.1.1)							(149)	(149)	(45)	(194)
Profit for the year as restated							78,415	78,415	10,310	88,725
Change in reserve for AFS financial assets (Note 7)						149		149	45	194
<b>Balance at December 31, 2005 as restated</b>	1,042,811,600	104,281	27,382	(1,926)	(420)	149	397,982	527,567	70,127	597,694
<b>Balance at January 1, 2006</b>	1,042,811,600	104,281	27,382	(1,926)	(420)	149	397,982	527,567	70,127	597,694
Reduction in capital as a result of merger with T-Mobile H(n)	(43,385)	(4)	(2)				(12)	(18)		(18)
Dividend(i)							(76,122)	(76,122)		(76,122)
Dividend declared to minority interests(j)									(43)	(43)
Sale of Cardnet(o)									(71)	(71)
MakTel's purchase of its own shares(p)									(14,856)	(14,856)
Result of TSH's sale of a business unit(l)							205	205		205
Share based payments (Note 24)							36	36		36
Share options exercised by CEO(q)							(106)	(282)	(388)	(388)
Share options exercised by managers(m)				422			87	509		509
Change in reserve for AFS financial assets (Note 7)						(149)		(149)	(45)	(194)
Cumulative Translation Adjustment					(1,054)			(1,054)	5	(1,049)
Profit for the year							75,453	75,453	12,011	87,464

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<b>Balance at December 31, 2006</b>	1,042,768,215	104,277	27,380	(1,504)	(1,474)	49	397,311	526,039	67,128	593,167
Of which treasury stock	(1,917,824	)								
<b>Shares of common outstanding at December 31, 2006</b>	1,040,850,391									

The accompanying notes form an integral part of these consolidated financial statements.

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**MAGYAR TELEKOM**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (notes)**

- (a) The total amount of issued shares of common stock of 1,042,768,215 (each with a nominal value of HUF 100) is fully paid as at December 31, 2006. In addition to these shares, total shareholders' equity includes one Series B preference share at the nominal value of HUF 10,000 at December 31, 2006. This Series B share is held by the Ministry of Economics and Transport, and bestows certain rights on its owner, including access to information, and the appointment of a Director. This share may only be held by the Government or its nominee. A bill has been submitted to the Hungarian Parliament which, if approved, will transform the B share into an ordinary share and thus abolish these special rights. The number of authorized ordinary shares on December 31, 2006 is 1,042,768,215.
- (b) Additional paid in capital represents the amount above the nominal value of the shares that was received by the Company during capital increases.
- (c) Treasury stock represents the cost of the Company's own shares repurchased.
- (d) Cumulative translation adjustment represents the foreign exchange differences arising on the consolidation of foreign subsidiaries.
- (e) Revaluation reserve for available for sale financial assets includes the unrealized gains and losses net of tax on available for sale financial assets. Any realized gains or losses are taken out of this reserve and recognized in the income statement (Note 7).
- (f) Reserve for equity settled share based transactions includes the compensation expenses accrued in equity related to share settled compensation programs. When equity instruments are issued or treasury shares are utilized as part of the program, the accumulated balance is taken out of the reserve (Note 24).
- (g) Retained earnings include the accumulated and undistributed net income of the Group. The distributable reserves of the Company under Hungarian law at December 31, 2006 amounted to approximately HUF 294,000 million (HUF 282,000 million at December 31, 2005).
- (h) Minority interests represent the minority shareholders' share of the net assets of subsidiaries, in which the Group has less than 100% ownership.
- (i) In 2006 Magyar Telekom Plc. declared HUF 73 dividend per share (HUF 70 in 2005, HUF 70 in 2004).
- (j) The dividend declared to minority interests in 2004 and 2005 almost entirely reflects the dividend declared by MakTel, Magyar Telekom's Macedonian subsidiary, to its minority shareholders. In 2006 MakTel did not declare dividends. The amount of dividend declared in 2006 to minorities includes the amount declared to the minority owners of smaller subsidiaries.
- (k) Business combinations in 2004 include the reduction of minority interest as a result of the purchase of additional shares in Stonebridge and other already consolidated subsidiaries. The increase in 2005 is the result of the acquisition of Crnogorski Telekom (CGT), in which the Group acquired a 76.53% share of ownership (Note 5).
- (l) In 2006 TSH sold one of its business units to another member of Deutsche Telekom group. TSH's gain on the transaction (HUF 418 million) resulted in an increase of TSH's net assets, the Group's share of which (HUF 205 million) was recognized directly in retained earnings.
- (m) In 2005 Magyar Telekom's CEO and other managers exercised a portion of their share options, and the Company used its treasury shares reserved for the option programs. As a result of these transactions, the Company sold 2,443,341 of its treasury shares to the CEO and other managers at the fixed option prices. On the sale of the treasury shares the Company recognized a gain of HUF 53 million (HUF -143 million recognized against the Reserve for equity settled share based payments and HUF 196 million recognized in Retained earnings). In 2006 managers exercised further options, for which the Company used its treasury shares. As a result of these transactions, the Company sold 538,835 of its treasury shares to the managers at the fixed option prices. On the sale of the treasury shares the Company recognized a gain of HUF 87 million, which was recognized in retained earnings. For more details on the programs see Note 24.
- (n) In 2006 Magyar Telekom Plc. merged with T-Mobile Hungary, its 100% subsidiary. During the merger, the owners of 43,385 shares expressed their intention not to participate as owners in the merged Company. Consequently, the Company withdrew these shares and paid off these owners with a corresponding decrease in share capital, additional paid in capital and retained earnings, and the merged Company was registered with 43,385 less shares.
- (o) In 2006 the Company sold the total of its 72% ownership in Cardnet, which resulted in the reduction of Minority interests (Note 5.4).



**MAGYAR TELEKOM**  
**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (notes) (Continued)**

(p) In 2006 MakTel repurchased 10% of its shares from the Government of Macedonia during a public tender issued for the sale of the Government shares. As a result of this transaction, Magyar Telekom's share of ownership increased from 51% to 56.67% resulting in a decrease in the minority interest in MakTel and T-Mobile MK (Note 5.1.5).

(q) On December 5, 2006, Elek Straub, the former CEO and Chairman of the Company resigned. As part of the resignation agreement, Mr. Straub exercised 1,181,178 of his share options, of which 487,465 would only have vested on July 1, 2007, which was accelerated. The full transaction was settled in cash instead of shares as intended by the original agreement. By December 31, 2006 the Company has accumulated HUF 155 million (including HUF 7 million for pre-mature vesting) in a Reserve for equity settled share based transactions, of which HUF 106 million was released. The closing balance of this reserve of HUF 49 million represents the amount reserved for the 103,530 options (granted in 2000) Mr. Straub still has open (Note 24).

Together with the approval of these financial statements for issue, the Board of the Company proposes a HUF 70 per share dividend distribution to be approved by the Annual General Meeting of the Company in April 2007.

The accompanying notes form an integral part of these consolidated financial statements.

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**MAGYAR TELEKOM  
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**1 General Information**

**1.1 About the Company**

Magyar Telekom Plc., (the Company or Magyar Telekom Plc. ) with its subsidiaries form Magyar Telekom Group ( Magyar Telekom or the Group ). Magyar Telekom is the principal supplier of telecommunications services in Hungary, Macedonia and Montenegro and alternative service provider in Bulgaria, Romania and in the Ukraine. These services are subject to various telecommunications regulations depending on the countries of operations (Note 1.3).

The Company was incorporated in Hungary on December 31, 1991 and commenced business on January 1, 1992. The Company s registered address is Krisztina körút 55, 1013 Budapest, Hungary.

Magyar Telekom Plc. is listed on the Budapest and New York stock exchanges, its shares are traded on the Budapest Stock Exchange, while Magyar Telekom s American Depository Shares (ADSs) each representing five ordinary shares are traded on the New York Stock Exchange.

The immediate controlling shareholder of the Company is MagyarCom GmbH owning 59.21% of the issued shares, while the ultimate controlling parent of Magyar Telekom is Deutsche Telekom AG (DT or DTAG).

The consolidated financial statements are prepared and presented in millions of Hungarian Forints (HUF), unless stated otherwise, and in accordance with International Financial Reporting Standards ( IFRS ) as adopted by the European Union.

These financial statements of the Company were approved for issue by the Company s Board of Directors (the Board), however, the Annual General Meeting (AGM) of the owners, authorized to accept these financials, have the right to require amendments before acceptance. As the owners are represented in the Board of the Company that approved these financial statements for issuance, the probability of any potential change required by the AGM is extremely remote, and has never happened in the past.

On February 22, 2005, the Extraordinary General Meeting approved the renaming of Magyar Távközlési Rt. (Matáv) to Magyar Telekom Rt. and rebranding its products, which was completed by December 2005. As agreed, DTAG supported the renaming and the product rebranding. The impact of renaming and product rebranding on the consolidated financial statements as of December 31, 2005 included HUF 7,281 million of expenditures accounted for in the operating expenses and a compensation by DTAG of HUF 7,281 million disclosed separately in Note 35.

On December 20, 2005, Magyar Telekom s Extraordinary General Meeting approved the merger of Magyar Telekom Rt. and T-Mobile Magyarország Rt. (T-Mobile Hungary), a 100% subsidiary of Magyar Telekom Rt. As the merger occurred between the parent company and its 100% owned subsidiary, the transaction did not have any impact on the consolidated financial position of the Group or its operating segments. The merger was registered by the Hungarian Court of Registration on February 28, 2006, from which date the two companies continue as one legal entity, Magyar Telekom Plc.

**1.2 Investigation into certain consultancy contracts**

On February 13, 2006, the Company announced that it was investigating certain contracts to determine whether they were entered into in violation of Company policy or applicable law or regulation. Concerns regarding two consultancy contracts entered into by one of the Company s subsidiaries were initially raised by the Company s auditors. As a result of the investigation, two additional consultancy

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

contracts, which were entered into by the Company, have been called into question. The total amount of the four contracts under investigation is around HUF 2 billion. Concerns have also arisen regarding destruction by certain employees of electronic documents obstructing the investigation. As a consequence of the investigation, the Company had suspended a number of employees who have since resigned. The investigation, which is being conducted by an independent law firm and supervised by the Audit Committee, is still ongoing.

Although the investigation has not been finalized, based on the independent investigators' findings and conclusions to date, these contracts were entered into without full compliance with internal company procedures regarding the entry into such contracts. Moreover, sufficient evidence could not be obtained that adequate value was received under these contracts. In its 2005 preliminary results announcement the Company had capitalized the HUF 1.12 billion payment made related to two of these contracts. As a result of the findings of the investigation, the Group has expensed the total amount of the HUF 2 billion paid under these four contracts, and discloses these expenses under Other operating expenses (Note 25).

The Company has already implemented certain remedial measures designed to enhance its control procedures with respect to the entry into consultancy contracts, including the introduction of a new governance model and replacement of the Board of Directors at Crnogorski Telekom and termination of work contracts with employees initiating data deletions interfering with the investigation.

The Company's Board of Directors also approved on November 8, 2006 a more extensive program of remedial actions, which it expects to implement in the near future. These decisions include structural and procedural changes in relation to mergers and acquisitions and procurement as well as a new internal control regime. The Company's Board of Directors also decided on December 5, 2006 on certain additional enhancements of internal controls and the implementation thereof.

As a result of the delays in finalizing its 2005 financial statements due to the investigation, the Company and some of its subsidiaries have failed and may fail to meet certain deadlines prescribed by the Hungarian and other applicable laws and regulations for preparing and filing audited annual results and holding annual general meetings. The Company has been fined HUF 13 million to date as a consequence of such delays. The Company has notified the Hungarian Financial Supervisory Authority, the U.S. Securities and Exchange Commission and the U.S. Department of Justice of the investigation and is in contact with these authorities regarding the investigation and has responded to a number of inquiries these authorities have raised.

**1.3 Public service concession and license arrangements**

*Hungarian Fixed line*

Magyar Telekom Plc. is the market leading fixed line telecom service provider in Hungary. Act C of 2003 on Electronic Communications, the latest act on the telecommunications sector, came into effect on January 1, 2004. The National Communications Authority (NCA) is the supreme supervisory body. Magyar Telekom Plc. and its subsidiary, Emitel are designated as universal service providers in their former concession areas.

According to the Act on Electronic Communications, universal services are basic communications services that should be available to all customers at an affordable price. Universal service providers are entitled to compensation for their net avoidable costs, except for the costs incurred from discount pricing plans offered to residential subscribers.

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The NCA assigned 18 relevant markets in the area of electronic communications in 2004. In 2004 and 2005 Magyar Telekom was designated as an SMP (an operator with significant market power) in 12 markets. These included all retail and wholesale voice markets, the market of wholesale leased line and termination, the market of minimum set of leased lines and the wholesale broadband market. At the end of 2006 the analysis of the 18 relevant markets was started again by the NCA. Most likely, Magyar Telekom will be designated as an SMP on the same 12 markets as before.

Currently in Hungary, beside the universal services, the retail voice tariff regulation is only concerned with the access market for both business and residential customers. This regulation is based on the price-cap method. There is a price-cap for universal service packages and the SMP designation on residential and business access markets has introduced a new price cap for all subscription fees.

According to the Act on Electronic Communications, designated SMP operators like Magyar Telekom are obliged to prepare reference offers for unbundled local loops (RUO) and bit-stream access and to provide these services when there is a request for them by other telecommunications service providers. The reference offer of each SMP must be approved by the NCA. The price of these services has to be cost based and calculated using Fully Distributed Costs based on a 2003 Ministerial Decree.

The SMPs may refuse the offer for unbundling if there are technical barriers and providing access to the local loop or bit-stream access would endanger the unity of the SMPs network. SMPs are also obliged to prepare reference offers for interconnection (RIO) and to provide these services in accordance with the reference offer when there is a request for them by other telecommunications service providers. The reference offers of the SMPs must be approved by the NCA, and prices have to be based on Long Run Incremental Costs (LRIC).

According to the Act on Electronic Communications, voice telephony customers have the right to select different service providers for each call directions including Internet calls by dialing a pre-selected number or by using a call-by-call pre-fixed number. The requirements for carrier selection are set out in the interconnection agreements between the affected service providers.

Fixed line telecommunications service providers are obliged under the law to provide number portability on their networks starting January 1, 2004. This means that service providers must enable subscribers to change service provider without changing their telephone numbers within the same numbering area.

*Macedonian Fixed line*

The Group is also present in the Macedonian fixed line telecommunications market through its subsidiary, MakTel. MakTel is the largest fixed line service provider in Macedonia. The Macedonian telecommunications sector is regulated by the Electronic Communications Law (ECL), enacted in March 2005. MakTel has a concession contract (under the old Telecommunications Act) to provide services until December 31, 2018. Further, MakTel had been granted the exclusive rights in (a) fixed voice telephony services, leased line services and (b) to construct, lease, own, develop, maintain and operate fixed public telecommunications networks until December 31, 2004. These exclusive rights included local, national and international long distance public fixed voice services independently of the technology used, including voice over Internet Protocol services.

During the exclusivity period MakTel was obliged to provide universal services. It is expected that the Agency for Electronic Communications (Agency) will initiate a public tender proceeding for the purpose



**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

of electing one or more universal service providers (USP) in 2007, according to the conditions determined in the relevant by-laws enacted in December 2006.

The regulatory framework for the tariff regulation for MakTel is provided in the currently valid Concession Contract. With the enactment of the ECL, the Agency may regulate retail prices of fixed telephony services. Regulated wholesale services are cost based using fully distributed costs (FDC). Long run incremental costs (LRIC) methodology is to be implemented from July 2007.

The concession contracts should be harmonized with the provisions of the ECL. Under the ECL, MakTel has been designated as an SMP in the market for fixed line voice telephone networks and services, including the market for access to the networks for data transmission and leased lines.

MakTel as an SMP operator has the obligation to enable its subscribers to access publicly available telephone services of any interconnected operator with officially signed interconnection contract. On November 15, 2006, MakTel signed the first RIO based Interconnection Agreement with an alternative fixed network operator. The launch of the competitors' offers for long-distance, fixed to mobile and international calls is expected before the end of the first quarter of 2007. Number portability is scheduled to be fully implemented by July 1, 2007. Due to the short notice, the implementation of number portability will not be technically feasible within the given timeframe, and MakTel will take the appropriate legal steps to respond to this.

*Montenegrin Fixed line*

The Group's Montenegrin subsidiary, Crnogorski Telekom (CGT) is the holder of the only license issued for fixed line telecommunications services in Montenegro although the period of exclusivity provided by Telecommunications Law published in 2000 (the 2000 Law) expired at the end of 2003. The license allows CGT to provide domestic and international voice and data services as well as VOIP, leased line, public payphone, value added, etc. services.

The telecommunications sector in Montenegro is regulated by the 2000 Law. The 2000 Law established the Telecommunications Agency with broad authority and instituted a licensing regime whereby all telecommunications activity must be licensed by the Telecommunications Agency. Although a new Competition Law came into force in 2006, a competition agency has not yet been instituted. To date, there is no consumer protection law or agency in Montenegro.

Prices of CGT must be approved by the Telecommunications Agency. CGT's tariff structure is currently highly unbalanced, monthly access fees and local calls are inexpensive, whereas long-distance and international calls are very expensive, and businesses are charged approximately twice as much as individuals. During the privatization process, a schedule for the cost-based re-alignment of prices for access lines and traffic, rebalancing tied to the timing of market liberalization was agreed with the Montenegrin government. The first rebalancing due in the fourth quarter of 2006 was postponed to the second quarter of 2007 in order to avoid overlap with the re-branding of the company.

Although the 2000 Law defines universal service, no legislation covering universal service has been enacted to date.

CGT has an obligation to enter into interconnect agreements in a transparent and non-discriminatory way with operators requesting access to CGT's network. The 2000 Law requires CGT to publish a reference interconnection offer (RIO) however CGT has the freedom to agree with operators on terms different from those set in the RIO.

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

There is no obligation for number portability, local loop unbundling, bit stream access or accounting separation in Montenegro.

A cable television tender was launched in the fourth quarter of 2006 as well as a fixed wireless access tender in the first quarter of 2007 enabling potential fixed line competitors to enter the market in 2007 using alternative technologies.

The State Union of Serbia and Montenegro had been negotiating a Stabilization and Association Agreement with the EU. It was expected that the agreement would be very similar to the agreements signed with Croatia and Macedonia requiring the harmonization of the telecommunications regulations with the regulatory framework of the EU. In the case of Montenegro the expected amendment of the 2000 Law will achieve most of that goal. As Montenegro became an independent state in 2006, the country will have to restart negotiations about a Stabilization and Association Agreement of its own, however, this will expectedly have no impact on the telecommunications section of the document.

*Hungarian Mobile*

The Group is the market leader in the Hungarian mobile market through its Mobile operations, T-Mobile Hungary (T-Mobile H).

The initial duration of the concession regarding the GSM 900 public mobile radio telephone service is a period of 15 years calculated from the execution of the concession agreement (November 4, 1993 to November 4, 2008). On October 7, 1999 an amended concession contract was signed between the Ministry of Transport, Communications and Water Management and T-Mobile H extending T-Mobile H's rights and obligations to also provide service in the 1800 MHz band in Hungary. The DCS 1800 public mobile radio telephone service shall be 15 years from the execution of the new concession agreement (October 7, 1999 to October 7, 2014).

The Minister is entitled to extend the concession period for both the GSM 900 and the DCS 1800 public mobile radio telephone services upon their expiration. The extension can be for another 7.5 years without the issuance of a tender invitation.

In November 2002, the NCA designated T-Mobile H as having significant market power in the interconnections market.

On December 7, 2004, T-Mobile H obtained the exclusive right of use of certain frequency blocks for the deployment and operation of an IMT2000/UMTS mobile telecommunications system (3G system). The duration of the frequency usage right is 15 years (until December 7, 2019) with an option to extend it for another 7.5 years. T-Mobile H was obliged by the term of the license decree to start commercial 3G service within 12 months after the acquisition of the license within the inner city of Budapest, which was met. It is also obliged to reach a population-wide coverage of 30% within 36 months of license acquisition. As of August 26, 2005 T-Mobile H had started to provide 3G service and has been operating it in compliance with the license conditions.

T-Mobile H is subject to number portability regulation since May 2004.

In January 2005 and October 2006 the NCA designated T-Mobile H as having significant market power in the mobile voice call termination market, and it is currently subject to regulatory obligations regarding the termination charge of calls into its network.

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*Macedonian Mobile*

T-Mobile Macedonia (T-Mobile MK), Magyar Telekom's subsidiary, is the leading mobile service provider in Macedonia, which has a concession contract (under the old Telecommunications Act) to provide mobile telecommunications services until December 31, 2018, which can be renewed for an additional 20 years without a tender. According to the concession agreement, T-Mobile MK has the authorization to provide public cellular mobile telephony services and to construct, lease, own, develop, maintain and operate mobile public telecommunications networks throughout the entire territory of the Republic of Macedonia and between locations within Macedonia and places outside of Macedonia. T-Mobile MK is also registered to provide a public network for data transmission and radio transmission, with the corresponding data transmission and radio communications services, according to the ECL.

Prices of mobile services may be freely set by operators and providers. However, as a measure against a dominant position, the ECL provides the possibility to the Agency to impose regulated retail tariffs on the mobile market.

If the Agency determines that any of the existing mobile operators has significant market power, it will request the interconnection prices to be transparent and cost-oriented.

Carrier selection may be imposed on T-Mobile MK after the SMP announcement. Number portability is also applicable to the Mobile market.

Under the Concession Agreement, T-Mobile MK has the exclusive license to use bandwidth 3 in the GSM 900 band and is entitled to operate all radio stations it reasonably requires to provide mobile public telephony services. T-Mobile MK's use of these frequencies is subject to terms and conditions set forth in the Concession Agreement.

*Montenegrin Mobile*

T-Mobile Crna Gora (T-Mobile CG), Magyar Telekom's subsidiary, is the holder of one of the two GSM licenses issued in Montenegro. T-Mobile CG was launched on July 1, 2000. It arrived as the second mobile telecommunications operator in Montenegro four years after the first one.

The telecommunications sector in Montenegro is regulated by the Telecommunications Law, however, it has no specific prescriptions for mobile operators.

T-Mobile CG has to inform the Telecommunications Agency about planned changes in its tariffs, however, the Agency has no right to interfere with the pricing policy of the company.

No obligation for number portability is in force.

A tender for 3G mobile frequencies was launched in December 2006. The government plans to issue two 3G licenses and a combined 2G/3G license for a third operator. The Group intends to participate in the tender.

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**2 Summary of significant accounting policies**

**2.1 Basis of preparation**

The consolidated financial statements have been prepared under the historical cost convention, except as disclosed in the accounting policies below, and in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union. In Magyar Telekom's case these are identical to the IFRS as issued by the IASB and effective for 2006.

The consolidated financial statements are shown in millions of HUF. For the convenience of the reader, the consolidated balance sheet, income statement and cashflow statement for the year 2006 are also presented in millions of U.S. dollars (USD) translated at a rate of HUF 191.62 to USD 1 (the official rate of the National Bank of Hungary at December 31, 2006). These translations are supplementary information, and are unaudited.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in Note 4.

**2.1.1 Amendments to published standards effective and adopted by the Group in 2006**

- **IAS 39 (Amendment), The Fair Value Option**

The Group adopted the changes in its accounting policies required by IAS 39 (Amendment), The Fair Value Option. The amendment to the existing standard has been applied by the Group, and resulted in changes, as follows.

The Group had investments classified as financial asset at fair value through profit and loss in 2005. In 2006 these investments were no longer in accordance with the amended criteria of IAS 39 for the designation of financial instruments at fair value through profit and loss, therefore were reclassified to the available-for-sale financial asset category.

In 2005 the gain or loss arising from a change in the fair value of the financials asset was recognized through the income statement, but as it is reclassified to available-for-sale financial asset, the gain shall have been recognized directly in equity. As the amendment is applied retrospectively, the opening balance of retained earnings for 2006 and the comparative amounts for the prior year have been restated accordingly (Note 7).

- **IFRIC 4, Determining whether an Arrangement contains a Lease**

The Group adopted IFRIC Interpretation 4, Determining whether an Arrangement contains a Lease, which gives further guidance on the topics of how to determine whether an arrangement is, or contains a lease, when the assessment of the above should be made as well as how the payments for a lease arrangements should be separated from payments for any other elements in the arrangement. The PMR services (Note 33 c) commenced in 2006 were accounted for according to IFRIC 4.

- **IFRIC 6, Liabilities arising from Participating in a Specific Market Waste Electrical and Electronic Equipment**

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The Interpretation provides guidance on the recognition, in the financial statements of producers, of liabilities for waste management under the EU Directive on WE&EE in respect of sales of historical household equipment. The Interpretation has no material impact on the Group's accounts.

- IAS 21 (Amendment), The Effects of Changes in Foreign Exchange Rates;

The Amendment has no material impact on the Group's accounts.

**2.1.2 Standards, amendments and interpretations effective in 2006 but not relevant for the Group**

The following standards, amendments and interpretations are mandatory for accounting periods beginning on January 1, 2006, but are not relevant to the Group's operations:

- IAS 19 (Amendment), Employee Benefits
- IAS 39 (Amendment), Cash Flow Hedge Accounting of Forecast Intragroup Transactions;
- IAS 39 and IFRS 4 (Amendment), Financial Guarantee Contracts;
- IFRS 1 (Amendment), First-time Adoption of International Financial Reporting Standards and IFRS 6 (Amendment), Exploration for and Evaluation of Mineral Resources;
- IFRS 6, Exploration for and Evaluation of Mineral Resources;
- IFRIC 5, Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds.

**2.1.3 Interpretations to existing standards and new standards that are not yet effective and have not been early adopted by the Group**

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The following interpretations to existing standards have been published that will have to be applied by Magyar Telekom from January 1, 2007, and which the Group has not early adopted.

- **IFRS 7** Financial Instruments: Disclosures, and the complementary Amendment to IAS 1, Presentation of Financial Statements – Capital Disclosures. IFRS 7 introduces new disclosures relating to financial instruments. This standard will not have any impact on the recognition or measurement of the Group's financial instruments.
- **IFRIC 8** Scope of IFRS 2. IFRIC 8 requires consideration of transactions involving the issuance of equity instruments where the identifiable consideration received is less than the fair value of the equity instruments issued to establish whether or not they fall within the scope of IFRS 2. We do not expect IFRIC 8 to have material impact on the Group's accounts.
- **IFRIC 9** Reassessment of Embedded Derivatives. IFRIC 9 requires an entity to assess whether an embedded derivative is required to be separated from the host contract and accounted for as a derivative when the entity first becomes a party to the contract. Subsequent reassessment is prohibited unless there is a change in the terms of the contract that significantly modifies the cashflows that otherwise would be required under the contract, in which case reassessment is required. We do not expect IFRIC 9 to have material impact on the Group's accounts.

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**MAGYAR TELEKOM**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

- **IFRIC 10 Interim Financial Reporting and Impairment.** IFRIC 10 prohibits the impairment losses recognized in an interim period on goodwill, investments in equity instruments and investments in financial assets carried at cost to be reversed at a subsequent balance sheet date. We do not expect IFRIC 10 to have any impact on the Group's accounts as Magyar Telekom has always carried out the impairment tests on these assets in the last quarter of the year unless a triggering event required an impairment in an interim period, which would not be reversed in the same financial year.
- **IFRIC 11 Interpretation to IFRS 2 Group and Treasury shares transactions.** Under IFRS 2 it was not defined exactly how it should be calculated where the employees of a subsidiary received the shares of a parent. IFRIC 11 clarifies that certain types of transactions are accounted for as equity-settled or cash-settled transactions under IFRS 2. It also addresses the accounting for share-based payment transactions involving two or more entities within one group. We do not expect IFRIC 11 to have material impact on the Group's accounts.
- **IFRIC 12 Service Concession Agreements.** This interpretation applies to companies that participate in service concession arrangements and provides guidance on the accounting by operators in public-to-private service concession arrangements. The Group is currently analyzing the potential changes IFRIC 12 may cause in the Group's accounting treatments.
- **IFRS 8 Operating Segments.** Under IFRS 8, segments are components of an entity regularly reviewed by an entity's chief operating decision-maker. Items are reported based on the internal reporting. IFRS 8 also sets out requirements for related disclosures about products and services, geographical areas and major customers. The Group has been planning to change its operating segments from 2007, regardless of the issuance of IFRS 8, and we will comply with the requirements of IFRS 8.
- **IAS 23 Borrowing Costs (Revised March 2007).** Under the revised IAS 23 an entity shall capitalize borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. The Group does not expect IAS 23 (revised) to have material impact on Group's accounting policies.

**2.1.4 Interpretations to existing standards that are not yet effective and not relevant for the Group's operations**

The following interpretation to existing standards has been published that is mandatory for the Group from January 1, 2007, but is not relevant for the Group's operations.

- **IFRIC 7 Applying the Restatement Approach under IAS 29, Financial Reporting in Hyperinflationary Economies (effective from March 1, 2006).** IFRIC 7 provides guidance on how to apply the requirements of IAS 29 in a reporting period in which an entity identifies the existence of hyperinflation in the economy of its functional currency, when the economy was not hyperinflationary in the prior period. As none of the group entities operate in a hyperinflationary economy, IFRIC 7 is not relevant to the Group's operations.

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**2.1.5 Revenue recognition**

Magyar Telekom has reassessed its status in the provision of a number of value added services, where revenue was accounted for on a gross basis implying a principal status rather than an agent status in the provision of the service. A gross basis means that revenues included the full amount of fees collected from customers, and payments to related service providers were included in operating expenses. After analyzing the relationships with our subcontractors one by one, we have changed our judgment of the situation in some cases and determined that in these cases the Group is more the selling agent of these products than the principal provider of the service.

This change had a decreasing impact on the Fixed line Voice retail revenues and the Mobile Non voice revenues, with equivalent corresponding effects in operating expenses. The change resulted in netting revenues with expenses, and has no impact on operating profit, net income or equity. Prior year's reported numbers have been restated accordingly (Note 2.1.7).

**2.1.6 Taxes**

The Group has changed its accounting policy to disclose the Hungarian local business tax and innovation fee as income taxes as we have established that these taxes have the characteristics of income taxes rather than operating expenses. In previous years, these taxes were disclosed among operating expenses.

This change in the disclosure of these taxes had a decreasing impact on operating expenses and an equivalent increase in income taxes. The change resulted in no impact on net income or equity. Prior year's reported numbers have been restated accordingly (Note 2.1.7).

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**2.1.7 Summary of impacts on the income statement**

The table below shows the impact on the income statement of the above changes.

	<b>2004</b>	<b>2005</b>
	<b>(in HUF millions)</b>	
<i>Revenue</i>		
As reported	601,438	620,697
Change in revenue recognition netting (Note 2.1.5)	(4,646 )	(5,643 )
As restated	596,792	615,054
<i>Operating expenses</i>		
As reported	(516,174 )	(487,309 )
Change in revenue recognition netting (Note 2.1.5)	4,646	5,643
Change in accounting policy for taxes (Note 2.1.6)	8,455	8,366
As restated	(503,073 )	(473,300 )
<i>Finance income</i>		
As reported	1,768	3,209
Change in accounting policy for financial assets (Note 2.1.1)		(213 )
As restated	1,768	2,996
<i>Income tax expense</i>		
As reported	(7,687 )	(13,511 )
Change in accounting policy for taxes (Note 2.1.6)	(8,455 )	(8,366 )
Change in accounting policy for financial assets (Note 2.1.1)		19
As restated	(16,142 )	(21,858 )

**2.2 Consolidation**

*(a) Subsidiaries*

Subsidiaries (including Special Purpose Entities) in which the Group has an interest of more than one half of the voting rights or otherwise has power to govern the financial and operating policies, are consolidated.

The existence and effect of potential voting rights that are presently exercisable or presently convertible are also considered when assessing whether the Group controls another entity.

Subsidiaries are consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date control ceases. The purchase method of accounting is used to account for business combinations. The cost of an acquisition is measured as the fair value of the assets given up, shares issued or liabilities undertaken at the date of acquisition plus costs directly attributable to the acquisition. The excess of the cost of acquisition over the fair value of the net assets and contingent liabilities of the subsidiary acquired is recorded as goodwill.

In case of acquisitions where the transaction takes place between companies under common control (i.e. with other Deutsche Telekom group companies), the transaction is recorded at cost and any gains, losses or differences between the book value and the sale-purchase price are recognized in retained earnings.

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Inter-company transactions, balances and unrealized gains on transactions between the Magyar Telekom group companies are eliminated. Accounting policies of subsidiaries have been adjusted to ensure consistency with the policies adopted by the Group.

Transactions with minority interests are treated as third party transactions. Gains or losses arising on disposals to minority interests are recorded in the income statement. Purchases from minority interests result in goodwill, being the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary.

Since March 31, 2004, Magyar Telekom has been applying the provisions of IFRS 3 Business Combinations. Although IFRS 3 continues to require purchase price allocation for new acquisitions, in case of additional shares acquired in subsidiaries already controlled (step acquisition), no purchase price allocation is made. Consequently, the difference between the consideration paid and the share of the carrying value of net assets acquired is accounted for as goodwill.

*(b) Associates and joint ventures*

Associates are all entities over which the Group has significant influence but not control, generally embodying in a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting and are initially recognized at cost. The Group's investment in associates includes goodwill identified on acquisition, net of any accumulated impairment loss.

The Group's share of its associates' post-acquisition profits or losses is recognized in the income statement (Share of associates' profits). The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognize further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.

Unrealized gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Accounting policies of associates have been adjusted where necessary to ensure consistency with the policies adopted by the Group.

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

At December 31, 2006 and 2005 the principal operating subsidiaries and associates of the Group were as follows:

Subsidiaries	Group interest in capital as at December 31,		Activity
	2005	2006	
<i>Incorporated in Hungary:</i>			
T-Online	100.00 %	100.00 %	Internet service and content provider
T-Kábel	100.00 %	100.00 %	Cable TV operator
Emitel	100.00 %	100.00 %	Local fixed line telecom service provider
Dataplex		100.00 %	IT hardware co-location service provider
BCN Rendszerház (BCNR)	100.00 %	100.00 %	System integration and IT services
KFKI-LNX (KFKI)		100.00 %	System integration and IT services
T-Mobile Hungary (T-Mobile H)	100.00 %	n/a (a)	Cellular telecom service provider
Pro-M	100.00 %	100.00 %	Professional Mobile Radio (PMR) network operator (Note 33 c)
<i>Incorporated in Macedonia:</i>			
Makedonski Telekomunikacii (MakTel)	51.00 %	56.67 %	Fixed line telecom service provider
T-Mobile Macedonia (T-Mobile MK)	51.00 %	56.67 %	Cellular telecom service provider
Stonebridge	100.00 %	100.00 %	Holding company
<i>Incorporated in Montenegro:</i>			
Crnogorski Telekom (CGT)	76.53 %	76.53 %	Fixed line telecom service provider
T-Mobile Crna Gora (T-Mobile CG)	76.53 %	76.53 %	Cellular telecom service provider
Internet Crna Gora (ICG)	76.53 %	76.53 %	Internet service and content provider
<i>Incorporated in Romania:</i>			
Combridge	100.00 %	100.00 %	Alternative telecommunications service provider
<i>Incorporated in Bulgaria:</i>			
Orbitel		100.00 %	Alternative telecommunications and internet service provider

(a) T-Mobile Hungary merged into Magyar Telekom Plc. during 2006 (Note 1.1)

Associates / Joint ventures	Group interest in capital as at December 31,		Activity
	2005	2006	
<i>Incorporated in Hungary:</i>			
Hunsat	50.00 %	50.00 %	Satellite telecommunications
T-Systems Hungary (TSH)	49.00 %	49.00 %	System integration and IT services
Magyar RTL (M-RTL)	25.00 %	25.00 %	Television broadcast company

The Group's interest in the capital of the above subsidiaries and associates equals the voting rights therein.

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**2.3 Foreign currency translation**

**2.3.1 Functional and presentation currency**

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency).

The consolidated financial statements are presented in millions of HUF, which is the Company's functional and presentation currency.

**2.3.2 Transactions and balances**

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement (Finance income).

**2.3.3 Group companies**

The results and financial position of all of the Group's entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- For the initial consolidation of foreign subsidiaries acquired, their assets and liabilities at the acquisition date are incorporated into the consolidated financial statements after translating the balances into HUF using the exchange rate prevailing at that date. The fair value adjustments resulting from the purchase price allocation and goodwill are accounted for in HUF for acquisitions before March 31, 2004, after which date these adjustments arising on consolidation are accounted for in the functional currency of the subsidiary as required by IAS 21 The Effects of Changes in Foreign Exchange Rates.
- Assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet.
- Income statements are translated at average exchange rates.
- All resulting exchange differences are recognized directly in the consolidated equity (Cumulative translation adjustment). When a foreign operation is fully or partially disposed of, exchange differences that were recorded in equity are recognized in the income statement as part of the gain or loss on sale (Finance income).

**2.4 Cash and cash equivalents**

Cash and cash equivalents include cash on hand and in banks, and all highly liquid deposits and securities with original maturities of three months or less, and exclude all overdrafts.

**2.5 Financial assets**

The Group classifies its financial assets in the following categories:

- at fair value through profit or loss,



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- loans and receivables, and
- available for sale (AFS).

The classification depends on the purpose for which the financial asset was acquired. Management determines the classification of financial assets at their initial recognition.

***(a) Financial assets at fair value through profit or loss***

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Derivatives are classified as held for trading. Assets in this category are classified as current assets (Other financial assets).

***(b) Loans and receivables***

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets (Trade and other receivables), except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets (Other non current assets).

***(c) Available-for-sale financial assets (AFS)***

AFS financial assets are non derivative financial assets that are either designated in this category or not classified in any of the other categories. They are included in Other non-current assets unless management intends to dispose of the investment within 12 months of the balance sheet date. In this latter case they are included in current assets (Other financial assets).

***(d) Recognition, measurement and disclosure***

Gains or losses on the re-measurement or sale of financial assets or the directly related transaction costs are recognized in either the income statement (Finance income), or in the equity (Revaluation reserve for AFS financial assets net of tax), as described below.

Regular purchases and sales of financial assets are recognized on the trade-date, the date on which the Group commits to purchase or sell the asset. Investments are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognized at fair value, and transaction costs are expensed in the income statement.

AFS financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables are carried at amortized cost using the effective interest method. Gains or losses arising from changes in the fair value of the financial assets at fair value through profit or loss category are recognized in the income statement (Finance income) in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognized in the same way when the Group's right to receive payments is established.

Changes in the fair value of monetary and non-monetary securities classified as available-for-sale financial assets are recognized in equity (Revaluation reserve for AFS financial assets net of tax).

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Financial assets are derecognized when the rights to receive cashflows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership.

When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognized in equity are included in the income statement.

Interest on available-for-sale securities calculated using the effective interest method is recognized in the income statement (Finance income).

Dividends on available-for-sale equity instruments are recognized in the income statement (Finance income) when the Group's right to receive payments is established.

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active (and for unlisted securities), the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cashflow analyses and option pricing models, making maximum use of market inputs and relying as little as possible on entity-specific inputs.

The Group assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists for AFS financial assets, the cumulative loss measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the income statement is removed from equity and recognized in the income statement. Impairment losses recognized in the income statement on equity instruments are not reversed through the income statement. Impairment testing of trade receivables is described in Note 2.7.

Amounts due to, and receivable from, other network operators are shown net where a right of set-off exists and the amounts are settled on a net basis.

**2.6 Derivative financial instruments and hedging activities**

Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Magyar Telekom does not apply hedge accounting for its financial instruments, therefore all gains and losses are recognized in the income statement (Finance income).

The fair value of derivative financial instruments is included in current Other financial assets or other current liabilities.

The revised interpretation of IAS 39 Financial Instruments Recognition and Measurement does not consider contracts denominated in a currency that is not the functional currency of either of the contracting parties as a separable host contract and an embedded derivative if the contract currency is widely used in that market.

The Group determined that USD and EUR are currencies commonly used in local business transactions and external trade in areas where the Group operates. For business transactions, it is in this region common to set prices in EUR or USD, without reference to the currency of either contracting

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party. In many cases, there is practically no option to avoid contracting in the above currencies. On this basis, the Group derecognized derivatives embedded in contracts denominated in either USD or EUR.

As of Dec 31, 2004, all contracts where embedded derivatives had been identified where either EUR or USD denominated contracts, accordingly, all previously recognized derivatives were derecognized in the 2005 Financial Statements. The underlying contracts are contracts for complex IT services, billing services, equipment purchases and system maintenance contracts.

As a result of the change in the interpretation, Magyar Telekom restated its opening retained earnings as at January 1, 2005, and eliminated the carrying amounts of these embedded derivatives previously recognized (HUF 873 million) and the related deferred tax liability (HUF 140 million) in the balance sheet against Retained earnings as at December 31, 2004.

**2.7 Trade and other receivables**

Trade and other receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less provision for impairment. A provision for impairment of trade and other receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payments (more than 30 days overdue) are considered indicators that the trade receivable is impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cashflows, discounted at the original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognized in the income statement (Other operating expenses - Bad debt expense). When a trade receivable is established to be uncollectible, it is written off against the allowance account for trade receivables. Subsequent recoveries of amounts previously written off are credited against the period's bad debt expense.

**2.8 Inventories**

Inventories are stated at the lower of cost or net realizable value using the historical cost method of accounting, and are valued on a weighted average or FIFO basis.

Phone sets are often sold for less than cost in connection with promotions to obtain new subscribers with minimum commitment periods (Note 4 g). Such loss on the sale of equipment is only recorded when the sale occurs if the normal resale value of the phone sets exceeds cost.

**2.9 Assets held for disposal**

Assets held for disposal include real estate that is no longer needed for the future operations of the Group, and has been identified for sale, which is expected to take place within 12 months. These assets are accounted for at the lower of carrying value or fair value less cost to sell. These assets continued to be depreciated until the sale, in accordance with IAS 16 Property, Plant and Equipment until December 31, 2004. From January 2005 Magyar Telekom applies the regulations of IFRS 5 Non Current Assets held for Sale and Discontinued Operations, whereby the depreciation is discontinued from the date of designation to the held for sale status. When an asset is designated for sale, and the fair value is determined to be lower than the carrying amount, the difference is recognized in the income statement (Depreciation and amortization) as an impairment loss.



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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**2.10 Property, plant and equipment (PPE)**

Property, plant and equipment are stated at historical cost less accumulated depreciation and impairment losses.

The cost of an item of property, plant and equipment comprises its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates, any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. The initial estimate of the costs of dismantling and removing the item and restoring the site on which it is located is also included in the costs if the obligation incurred can be recognized as a provision according to IAS 37 Provisions, Contingent Liabilities and Contingent Assets.

Government grants relating to the purchase of property, plant and equipment are deducted from the original cost of the items and are recognized in the income statement through the reduced amount of depreciation of the related assets over their useful lives. Investment tax credits relating to qualifying investment projects (Note 9) are also recognized in this manner.

Cost in the case of telecommunications equipment comprises of all expenditures including the cabling within customers premises and interest on related loans.

When assets are scrapped, the cost and accumulated depreciation are removed from the accounts and the loss is recognized in the income statement as depreciation expense.

When assets are sold, the cost and accumulated depreciation are removed from the accounts and any related gain or loss is recognized in the income statement (Other operating income).

Maintenance and repairs are charged to expense when incurred.

Depreciation is calculated on a straight-line basis from the time the assets are deployed and charged over their economic useful lives. On an annual basis, Magyar Telekom reviews the useful lives and residual values for consistency with current development plans and advances in technology.

The useful lives assigned are as follows:

	<b>Years</b>
Buildings	10 - 50
Duct, cable and other outside plant	25 - 38
Other telecommunications equipment	7 - 15
Other fixed assets	3 - 12

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**2.11 Intangible assets**

Intangible assets are stated at historical cost less accumulated amortization and impairment losses.

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use. These costs are amortized over the estimated useful life of the software. Costs associated with developing or maintaining computer software programs are recognized as an expense as incurred. Costs directly associated with the production of identifiable and unique software products controlled by the Group, and that will probably generate economic benefits exceeding costs beyond one year, are recognized as intangible assets. Direct costs include the software development employee related costs and an appropriate portion of relevant overheads. Computer software development costs recognized as assets are amortized over their estimated useful lives. As these assets represent an immaterial portion of all software, these are not disclosed separately.

Costs associated with the acquisition of long term frequency licenses are capitalized including any related borrowing costs. The useful lives of concessions and licenses are determined based on the underlying agreements and are amortized on a straight line basis over the period from the beginning of commercial use of the frequency until the end of the initial concession or license term. No renewal periods are considered in the determination of useful life.

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net assets and contingent liabilities of the acquired subsidiary at the date of acquisition. Goodwill on acquisitions completed before March 31, 2004 was amortized using the straight-line method over its estimated useful life. Goodwill arising on acquisitions after this date is not amortized. Following the change in the IFRS regulations, amortization of goodwill arising on acquisition before March 31, 2004 was discontinued from January 1, 2005, and the accumulated amortization was eliminated against the gross book value of the goodwill. From 2004 impairment testing is carried out on an annual basis for all goodwill in the last quarter of the year based on the carrying values as at September 30 of the year.

Goodwill is carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Intangible assets other than goodwill are amortized over their respective economic useful lives.

	<b>Years</b>
Software	3 - 5
Concessions and licenses	8 - 25
Brand-name	5 - 10
Other intangible assets	3 - 10

Other than goodwill, the Group has no intangible assets with indefinite life.

**2.12 Impairment of PPE and intangible assets**

Assets that are subject to amortization or depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes

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of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cashflows (cash-generating units CGUs).

Goodwill is allocated to cash generating units. The allocation is made to those CGUs or groups of CGUs that are expected to benefit from the business combination in which the goodwill arose. Magyar Telekom allocates goodwill to the Hungarian and Foreign operations of its business segments (Fixed line and Mobile), and conducts the impairment testing at this level, which is the lowest level at which management monitors goodwill. Goodwill is tested for impairment annually or more frequently if circumstances indicate that impairment may have occurred.

The fair values of investments in subsidiaries listed on active stock exchanges are based on current bid prices. If the market for the shares of subsidiaries is not active or the subsidiaries are not listed and for 100% owned subsidiaries the Group establishes fair value by using valuation techniques. These include the use of recent arms length transactions, reference to other instruments that are substantially the same, discounted cashflow analyses and option pricing models, making maximum use of market inputs and relying as little as possible on entity-specific inputs. The fair values determined as described above are used as a basis when establishing the need for an impairment on the goodwill allocated to the cash generating units of the segments.

See also Note 4.

**2.13 Loans and other borrowings**

Borrowings are recognized initially at fair value less transaction costs, and subsequently measured at amortized costs using the effective interest rate method. The effective interest is recognized in the income statement (Finance expense) over the period of the borrowings.

Fair values of loans and other borrowings calculated using the discounted cashflow method is also presented in the financial statements (Notes 16 and 17).

**2.14 Trade and other payables**

Trade and other payables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method. The carrying values of trade and other payables approximate their fair values due to their short maturity.

**2.15 Provisions**

Provisions are recognized when Magyar Telekom has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

Provisions are measured and recorded as the best estimate of the expenditure required to settle the present obligation at the balance sheet date.

Provisions for obligations expected to fall due after 12 months are recognized at their present value and are accreted until utilization or reversal against Finance expense.

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**2.16 Treasury stock**

When the Company or its subsidiaries purchase the Company's equity shares, the consideration paid including any attributable incremental external costs are deducted from the Shareholders' equity as Treasury stock until they are re-sold or cancelled. When such shares are subsequently sold, the treasury share balance decreases by the original cost of the shares, thereby increasing the equity, while any gains or losses are also recognized in equity (Retained earnings). Treasury stock transactions are recorded on the transaction date.

**2.17 Revenues**

Revenue is primarily derived from services provided to Magyar Telekom's customer subscribers and other third parties using Magyar Telekom's telecommunications network, and equipment sales. Revenues for all services and equipment sales (Notes 21 and 22) are shown net of VAT, discounts and after eliminating sales within the Group, and are recognized when the amount of the revenue can be reliably measured, it is probable that future economic benefits will flow to the Group and specific criteria are met for the provision of each of the Group's services described below.

Customer subscriber arrangements typically include an activation fee, equipment sale, subscription fee and monthly charge for the actual airtime used. The Company considers the various elements of these arrangements to be separate earnings processes for IFRS purposes and classifies the revenue for each of the deliverables into the categories as disclosed in Notes 21 and 22 using the residual method. These units are identified and separated, since they have value on a standalone basis and are sold not only in a bundle but separately as well. Therefore the Group recognizes revenues for all of these elements using the residual method that is the amount of consideration allocated to the delivered elements of the arrangements equals the total consideration less the fair value of the undelivered elements.

Customers may also purchase public phone cards, prepaid mobile and internet cards which allow those customers to use Magyar Telekom's telecommunications network for a selected amount of time. Customers must pay for such services at the date when the card is purchased. Revenues from the sale of public phone cards, prepaid mobile cards and prepaid internet cards are recognized when used by the customers or when the cards expired with unused units.

Third parties using Magyar Telekom's telecommunications network include roaming customers of other service providers and other telecommunications providers which terminate or transit calls on Magyar Telekom's network.

Wholesale (incoming) traffic revenue is recognized in the period of related usage. A proportion of the revenue received is often paid to other operators (interconnect) for the use of their networks, where appropriate. The revenues and costs of these transit calls are stated gross in these consolidated financial statements as the Group is the principal supplier of these services using its own network freely defining the pricing of the services, and recognized in the period of related usage.

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**2.17.1 Fixed line service revenues**

The Fixed line segment comprises the activities of the residential and business units of the Group.

**(a) Residential service revenues**

The Group provides customers with narrow and broadband access to its fixed network. It also sells, leases, and services telecommunications equipment for its customers and provides additional telecommunications services. Service revenues are recognized when the services are provided in accordance with contractual terms and conditions.

Revenue and expenses associated with the sale of telecommunications equipment and accessories are recognized when the products are delivered, provided there are no unfulfilled company obligations that affect the customer's final acceptance of the arrangement.

Revenues from rentals and operating leases are recognized monthly as the fees accrue.

Internet revenues consist primarily of revenues from subscriber fees and charges for advertising and e-commerce. Subscriber fees consisting primarily of basic monthly charges for Internet services and Internet access as well as use-related fees are recognized as revenue in the period the service is provided.

Advertising revenues are recognized in the period that the advertisements are exhibited.

Transaction revenues are recognized upon notification from the customer that qualifying transactions have occurred and collection of the resulting receivable by the Group is reasonably assured.

**(b) Business service revenues**

Contracts for network services, which consist of the installation and operation of communication networks for customers, have an average duration of 2-3 years. Revenues for voice and data services are recognized under such contracts when used by the customer.

Revenue from outsourcing contracts reflects the extent of actual services delivered in the period in accordance with the terms of the contract. The contracts are analyzed based on the requirements of IFRIC 4, and if they include embedded lease elements, the revenues attributable to these are recognized according to IAS 17, Leases as disclosed in Note 2.22.

Revenue from service contracts billed on the basis of time and material used is recognized as the services are provided.

Revenue from systems integration contracts requiring the delivery of customized products and/or services is generally covered by one of the following types of contracts: fixed-price or time and material-based. For fixed-price contracts, revenue is generally recognized based on proportional performance. In the case of contracts billed on the basis of time and material, revenue is recognized as the services are rendered.

Revenue from maintenance services is recognized over the contractual period or as the services are provided.

Revenue from hardware sales or sales-type leases is recognized when the product is shipped to the customer, provided there are no unfulfilled company obligations that affect the customer's final acceptance

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of the arrangement. Any costs of these obligations are recognized when the corresponding revenue is recognized.

Revenue from rentals and leases is recognized monthly as the fees accrue.

Revenues from construction contracts are accounted for using the percentage-of-completion method. The stage of completion is determined on the basis of the costs incurred to date as a proportion of the estimated total costs. Receivables from construction contracts are classified in the balance sheet item as Trade and other receivables. If the total actual and estimated expenses exceed revenues for a particular contract, the loss is recognized immediately.

**2.17.2 Mobile service revenues**

Mobile Communications revenues primarily include revenues from the provision of voice and non-voice mobile services and sales of mobile handsets and accessories.

Mobile services revenues include monthly service charges, charges for special features, call charges, and roaming charges billed to T-Mobile customers, as well as other mobile operators. Mobile services revenue is recognized based upon minutes of use and contracted fees less credits and adjustments for discounts.

Revenues from roaming customers of the Group and other service providers are recognized and presented on a gross basis.

The revenue and related expenses associated with the sale of mobile phones, wireless data devices, and accessories are recognized when the products are delivered and accepted by the customer.

Value added services mostly include SMS, MMS, WAP as well as directory assistance and similar services. Value added services, where the Group does not act as a principal in the transaction, are included in this category on a net basis. Revenues from premium rate services are also included in this category, recognized on a gross basis when the delivery of the service over Magyar Telekom's network is the responsibility of the Group and the Group also bears substantial risks of these services, otherwise presented on a net basis.

**2.18 Employee benefits**

*(a) Short term employee benefits*

Short term employee benefits are recognized as a current expense in the period when employees render their services. These include wages, social security contributions, bonuses, paid holidays, discounted telephone bills, meal and holiday contributions and other fringe benefits and the tax charges thereon.

*(b) Pensions*

Payments to defined contribution pension and other welfare plans are recognized as an expense in the period in which they are earned by the employees.

Magyar Telekom does not have significant defined post-employment benefit schemes.

*(c) Share based compensation*

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Magyar Telekom adopted IFRS 2 Share-based Payment as of January 1, 2005. The standard requires the Group to reflect in its income statement and balance sheet the effects of share based payment

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transactions, including expenses associated with transactions in which share options are granted to employees. Accordingly, Magyar Telekom recognizes the costs of services received from its employees in a share based payment transaction when services are received. Magyar Telekom recognizes a corresponding increase in its equity reserves (Reserve for equity settled share based transactions) if the services are received in an equity-settled share based payment transaction. Before the adoption of IFRS 2, the Group did not recognize employee expenses in relation to share based compensations.

As at December 31, 2004 the Group set up this reserve and transferred the amount from its Retained earnings that would have been recognized to that date in this reserve. Compensation expense for share settled share based transactions is recognized against this reserve in 2005 and 2006.

If the services are received in a cash-settled share based payment transaction, the Group recognizes the expense against a liability, re-measured at each balance sheet date.

Fair values are determined using option pricing models (such as Black-Scholes) and other relevant techniques. As Magyar Telekom Plc. is listed and actively traded on the Budapest and New York Stock Exchanges, the share price and its history is readily available as a basis for fair value calculations.

Bonuses tied to the long term performance of the Magyar Telekom share are recognized in the income statement at their time-proportioned fair value (Note 24) against an accumulating liability in Trade and other payables.

***(d) Termination benefits***

Termination benefits are payable whenever an employee's employment is terminated before the nominal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits when it is demonstrably committed to either terminate the employment of current employees according to a detailed formal plan without possibility of withdrawal or to provide termination benefits as a result of an offer made to encourage voluntary redundancy.

**2.19 Research and Marketing expenses**

Research as well as marketing costs are expensed as incurred.

**2.20 Borrowing costs**

Borrowing costs are recognized as an expense as incurred, net of amounts capitalized. Interest on borrowings (that were all taken for construction purposes) was capitalized as part of the cost of the relevant fixed asset, up to the date of commissioning and is then amortized over the period the asset is depreciated. The rate used to determine the amount of borrowing costs eligible for capitalization was defined as the ratio of equity to debt financing, where debt excludes short term borrowings and loans related to the financing of acquisitions. As all loans taken for capital expenditure on tangible and intangible assets were repaid by the end of 2003, no interest was capitalized in 2004 and 2005. In 2006 the Group took a dedicated loan for the expansion of the broadband technology in Hungary, therefore interest is capitalized as part of the cost of the assets constructed from this source of finance.

The weighted average interest rate on borrowings is calculated using the average amount of loans and other borrowings during the year and the interest expense charged. As the Group does not incur significant



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amounts of additional borrowing costs, the weighted average interest rate equals the effective borrowing costs.

**2.21 Income taxes**

*(a) Corporate income taxes*

Corporate income taxes are payable to the central tax authorities of the countries in which the Group's consolidated entities operate. The basis of the tax is the taxable entities' accounting profit adjusted for non-deductible and non-taxable items. The tax rates and the determination of the tax base vary among the countries in which the Group operates.

*(b) Other income taxes*

Other income taxes include certain local and central taxes levied in Hungary on the companies' net margins, determined at a substantially higher level than the corporate tax base. These other income taxes are deductible from the corporate tax base.

*(c) Deferred taxes*

Deferred tax is recognized applying the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit. Deferred tax is determined using income tax rates that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred tax asset is realized or the deferred tax liability is settled.

Deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Deferred tax is also provided on taxable temporary differences arising on investments in subsidiaries and associates, except where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future.

**2.22 Leases**

*(a) Operating lease Group as lessor*

Assets leased to customers under operating leases are included in Property, plant and equipment in the balance sheet. They are depreciated over their expected useful lives on a basis consistent with similar fixed assets. Rental income is recognized on a straight-line basis over the lease term.

*(b) Finance lease Group as lessor*

Leases of assets where Magyar Telekom transfers substantially all the benefits and risks of ownership are recognized and disclosed as sales revenue against a finance lease receivable. The revenue equals the estimated present value of the future minimum lease payments receivable and any un-guaranteed residual value (net investment in the lease). Thereby, any gains are deferred and recognized over the period of the lease, while any losses are recognized immediately. Each lease receipt is then allocated between the

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receivable and finance income so as to achieve a constant rate of return on the finance balance outstanding. The interest element of the lease receipt is recognized as Finance income.

*(c) Finance lease Group as lessee*

Leases of property, plant and equipment where Magyar Telekom assumes substantially all the benefits and risks of ownership are classified as finance leases. Finance leases are capitalized at the fair value of the asset or if lower, at the estimated present value of the future minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate of interest on the finance balance outstanding. The corresponding lease obligations, net of finance charges, are included in the balance sheet (Third party loans and other borrowings). The interest element of the lease payments is charged to the income statement (Finance expense) over the lease period. Property, plant and equipment acquired under finance lease contracts are depreciated over the shorter of the lease term or the useful life of the asset.

*(d) Operating lease Group as lessee*

Costs in respect of operating leases are charged to the income statement (Other operating expenses) on a straight-line basis over the lease term.

*(e) Sale and leaseback transactions*

Sale and leaseback transactions involve the sale of an asset by Magyar Telekom and the leasing of the same asset or part of it back to Magyar Telekom. When sale and leaseback transactions qualify as finance leases any gain on the sale is deferred and recognized in the income statement over the lease term through lower depreciation expense. If the leaseback qualifies as an operating lease, any gains or losses on the sale are recognized in the income statement (Other operating income), while the lease payments are also recognized in the income statement (Other operating expenses) on a straight line basis over the period of the lease.

**2.23 Earnings per share**

Basic earnings per share is calculated by dividing profit attributable to the equity holders of the Company for the period by the weighted average number of common stocks outstanding. Diluted earnings per share is calculated considering the weighted average number of diluting share options in addition to the number of common stocks outstanding.

**2.24 Dividends**

Dividends payable to the Company's shareholders and to minority shareholders of the subsidiaries are recorded as a liability and debited against equity (Retained earnings or Minority interests) in the Group's financial statements in the period in which they are approved by the shareholders.

**2.25 Segment reporting**

Magyar Telekom determines segments primarily based on products and services that are subject to risks and returns that are different from those of other businesses. The primary segments are based on the business lines (Fixed line and Mobile operations) both including Hungarian and Foreign operations. The Company's secondary format for reporting segment information is geographical.

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**2.26 Comparative information**

In order to maintain consistency with the current year presentation, certain items have been reclassified for comparative purposes.

**3 Financial risk management**

**3.1 Financial risk factors**

The Group's activities expose us to a variety of financial risks: market risk (including currency risk, fair value interest rate risk and cashflow interest rate risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance. The Group occasionally uses derivative financial instruments to hedge certain risk exposures.

Risk management is carried out by a central treasury department (Group Treasury) in line with the main guidelines approved by the Board of Directors. Group Treasury identifies, evaluates and hedges financial risks in close co-operation with the Group's operating units.

**3.1.1 Market risk**

*(a) Foreign exchange risk*

Magyar Telekom is exposed to interest and foreign exchange rate risk associated with its cash and debt portfolio and anticipated transactions. Magyar Telekom is exposed to foreign exchange risk related to holding foreign currency cash balances, and operating activities through revenues from and payments to international telecommunications carriers as well as capital expenditure contracted with vendors in foreign currency. As the vast majority of the revenues and expenses of the Hungarian entities arise in HUF, the functional currency of Magyar Telekom is HUF, and as a result, Magyar Telekom's objective is to minimize the level of its financial risk in HUF terms. During 2006 and 2005, the Group's borrowings were denominated primarily in HUF. The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the EUR and USD. Foreign exchange risk arises from future commercial transactions, recognized assets and liabilities.

The Group has subsidiaries in the Southern and Eastern European region, whose net assets are exposed to foreign currency translation risk. The Group is present in Macedonia, Montenegro, and to a lesser extent in Bulgaria, Romania and Ukraine. Romania and Bulgaria joined the European Union on January 1, 2007, which over time mitigates the currency risk of these countries. The high amount of foreign currency (EUR and USD) denominated cash portfolio accumulated by the Macedonian subsidiaries creates additional foreign exchange risk exposure on local and Group level.

Magyar Telekom occasionally enters into derivative contracts for risk reduction purposes. These foreign currency forward contracts are taken to reduce the exchange rate risk related to the foreign exchange denominated payment obligations and expected cash inflows.

*(b) Cashflow and fair value interest rate risk*

The Group's interest rate risk primarily arises from long-term borrowings. Borrowings taken at variable rates expose the Group to cashflow interest rate risk. Borrowings taken at fixed rates expose the Group to fair value interest rate risk. It is the Group's policy to maintain more than 50% of its borrowings

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in fixed rate instruments. As the Group also has increasing amount of interest-bearing assets in Macedonia and Montenegro, managing the interest rate feature of the portfolio in these countries is also in focus.

**3.1.2 Credit risk**

Credit risk is managed on a group basis. Credit risk arises from cash and cash equivalents and deposits with banks and financial institutions, as well as credit exposures to wholesale and retail customers, including outstanding receivables and committed transactions.

The Group's cash balances in Hungary are deposited in banks and financial institutions with a minimum rating of A-. This risk is very low, since the policy is to use the excess cash for debt repayment purposes instead of accumulating cash. As to the international subsidiaries, the credit risk, if any, is mitigated by keeping the cash in a number of local banks.

For wholesale customers, risk control assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the Board. The utilization of credit limits is regularly monitored.

The risk related to retail customers is limited due to the large number of customers comprising Magyar Telekom's customer base and their dispersion across many different industries and geographic areas.

**3.1.3 Liquidity risk**

Prudent liquidity risk management includes maintaining sufficient cash and marketable securities, the availability of funding from an adequate amount of committed credit facilities including facilities with local (Hungarian) banks and with Deutsche Telekom.

Management monitors rolling forecasts of the Group's liquidity reserve on the basis of expected cashflows.

**3.2 Capital risk management**

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt. Consistent with others in the industry, the Group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by equity (including minority interest) and net debt. Net debt is calculated as total borrowings less cash and cash equivalents.

During 2006, the Group's strategy, which was unchanged from 2005, was to maintain a gearing ratio within 30% to 40% and a BBB (investment grade) credit rating. The gearing ratio at December 31, 2006 was 27.9% (2005: 33.2%). The decrease in the gearing ratio during 2006 resulted from delayed declaration of dividends as a result of the on-going investigation (Note 1.2).

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**3.3 Fair value estimation**

The fair value of financial instruments traded in active markets (such as trading and available-for-sale securities) is based on quoted market prices at the balance sheet date. The quoted market price used for financial assets held by the Group is the current bid price.

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. The Group uses a variety of methods and makes assumptions that are based on market conditions existing at each balance sheet date. Other techniques, such as estimated discounted cashflows, are used to determine fair value for the remaining financial instruments. The fair value of forward foreign exchange contracts is determined using quoted spot exchange rates and appropriate interest rates at the balance sheet date.

The carrying value less impairment provision of trade and other receivables and trade and other payables are assumed to approximate their fair values due to their short-term nature. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cashflows at the current market interest rate that is available to the Group for similar financial instruments.

**4 Critical accounting estimates and judgments**

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, rarely equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities are outlined below.

*(a) Useful lives of assets*

The determination of the useful lives of assets is based on historical experience with similar assets as well as any anticipated technological development and changes in broad economic or industry factors. The appropriateness of the estimated useful lives is reviewed annually, or whenever there is an indication of significant changes in the underlying assumptions. We believe that the accounting estimate related to the determination of the useful lives of assets is a critical accounting estimate since it involves assumptions about technological development in an innovative industry. Further, due to the significant weight of depreciable assets in our total assets, the impact of any changes in these assumptions could be material to our financial position, and results of operations. As an example, if Magyar Telekom was to shorten the average useful life of its assets by 10%, this would result in additional annual depreciation and amortization expense of approximately HUF 12 billion.

*(b) Estimated impairment of goodwill*

Goodwill is no longer amortized, but tested for impairment annually or more frequently. As all of our subsidiaries are either not listed on stock exchanges or there is no active market for their shares, the recoverable amounts of the business units and reportable segments are calculated based on fair value determined by the discounted projected cashflows of these units over the next ten years and a terminal value. This is highly judgmental, which carries the inherent risk of arriving at materially different fair values if estimates used in the calculations would prove to be inappropriate. The Group has an

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implemented policy to make the impairment test based on a 10-year cashflow projection on a reasonable and supportable assumption that presents the management's best estimate. In the calculations, Magyar Telekom used a weighted average cost of capital (WACC) of 7.95% to 10.35% depending on the country of operations and the sub-sector of telecommunications. Perpetual growth rate estimates range between -6.76% and +3% also depending on the country of operations and the sub-sector of telecommunications. The WACC was determined based on CAPM model using the average betas of the peer group, 10 year zero coupon yields and the group average debt ratio of 35%, which is in line with the usual indebtedness of listed peer telecommunications companies, while the perpetual growth rates used are in line with the long-term average growth rate for the telecommunications sector.

For the Hungarian sub-units of the Fixed line CGU, we used a WACC of 10.35% and perpetual growth rates ranging between -6.76% and +3%. If we had used a growth rate of 0% for all these units of the CGU, it would have resulted in an impairment charge of approximately HUF 9,498 million. If Magyar Telekom had used a WACC of 10.85% (an increase of 0.50%) and an unchanged perpetual growth rate compared to the current calculations after the ten year projected period in the same CGU, it would have resulted in an impairment charge of approximately HUF 6,287 million. Any further increase in the WACC or a negative growth rate applied would have resulted in further amounts of impairment, initially related to goodwill allocated to the Hungarian CGU of the Fixed line segment.

***(c) Estimated impairment of property, plant and equipment, and intangibles***

We assess the impairment of identifiable property, plant, equipment and intangibles whenever there is a reason to believe that the carrying value may materially exceed the recoverable amount and where impairment in value is anticipated. The recoverable amounts are determined by value in use calculations, which use a broad range of estimates and factors affecting those. Among others, we typically consider future revenues and expenses, technological obsolescence, discontinuance of services and other changes in circumstances that may indicate an impairment. If an impairment is identified using the value in use calculations, we also determine the fair value less cost to sell (if determinable), to calculate the exact amount of impairment to be charged. As this exercise is highly judgmental, the amount of potential impairment may be significantly different from that of the result of these calculations.

***(d) Estimated impairment of trade and other receivables***

We calculate impairment for doubtful accounts based on estimated losses resulting from the inability of our customers to make required payments. For large customers, impairment is calculated on an individual basis, while for other customers it is estimated on a portfolio basis, for which we base our estimate on the aging of our account receivables balance and our historical write-off experience, customer credit-worthiness and changes in our customer payment terms. These factors are reviewed periodically, and changes are made to the calculations when necessary. In addition, we consider also the nature of the business (fixed line, mobile, internet, cable TV, etc.) and the environment in which the Group's entities operate on the various markets. The estimates also involve assumptions about future customer behavior and the resulting future cash collections. If the financial condition of our customers were to deteriorate, actual write-offs of currently existing receivables may be higher than expected and may exceed the level of the impairment losses recognized so far.

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*(e) Provisions*

Provisions in general are highly judgmental, especially in the cases of legal disputes. The Group assesses the probability of an adverse event as a result of a past event and if the probability is evaluated to be more than fifty percent, the Group fully provides for the total amount of the liability.

*(f) Asset retirement obligations*

The Group is exposed to legal asset retirement obligations mainly related to its fixed network. The amounts and timing of such future expenses are difficult to predict. Provisions have been calculated based on past history of costs related to dismantling and removing network assets and restoring the site on which they were located. Estimates of future cashflows have been discounted using credit adjusted risk free rates ranging from 7.35 % to 8.30 %. Due to the high level of uncertainty, future expenses may be different from those provided for.

*(g) Subscriber acquisition costs*

Subscriber acquisition costs primarily include the loss on the equipment sales (revenues and costs disclosed separately) and fees paid to subcontractors that act as agents to acquire new customers. The Group's agents spend a portion of their agent fees for marketing the Group's products. A part of the Group's marketing costs could also be considered as subscriber acquisition cost. The up-front fees collected from customers for activation or connection are marginal compared to the costs. These revenues, costs and losses are recognized when the customer is connected to the Group's fixed or mobile networks. No such costs or revenues are deferred. These acquisition costs (losses) are recognized immediately as they are not accurately separable from other marketing costs and there is no guarantee of recovering these subsidies from the future revenue generated from the customers. Among these costs, net equipment losses of the Group amounted to HUF 11,088 million, while agent fees amounted to HUF 11,012 million in 2006.

**5 Business combinations**

**5.1 Acquisitions in 2006**

**5.1.1 Orbitel**

On November 29, 2005 Magyar Telekom concluded an agreement to acquire a 100% stake in Orbitel for EUR 7.85 million (HUF 1,944 million). Orbitel is a Bulgarian alternative telecommunications and internet service provider offering countrywide voice and data services to the business community utilizing IP technology. In 2005, the company generated revenues of EUR 11.5 million. Orbitel has been consolidated from the date of the financial closing, February 3, 2006.

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The carrying values and the fair values of Orbitel's net assets at acquisition as well as the consideration paid are disclosed in the table below.

	Fair values (in HUF millions)	Carrying values
Purchase price of ownership acquired	1,944	
Additional costs directly attributable to the business combination	38	
Consideration paid	1,982	
Net assets acquired	1,013	
Goodwill	969	
<i>Net assets acquired:</i>		
Cash	22	22
Other financial assets	6	6
Receivables	335	335
Income tax receivable	7	7
Inventory	12	12
Property, plant and equipment	524	381
Intangible assets	812	221
Other non current assets	3	3
Trade and other payables	(384 )	(384 )
Loans and other borrowings	(190 )	(190 )
Net deferred tax liability	(134 )	(24 )
	1,013	389

The goodwill arising on this acquisition partly represents the assembled workforce that can not be recognized as a separable asset. Further, the customer value recognized only represents the customers and services rendered to them existing on the acquisition date, while the majority of the goodwill represents the value of, and the future revenues from, customers to be acquired from the acquisition date or the planned extension of services.

**5.1.2 Dataplex**

On December 12, 2005 Magyar Telekom agreed to acquire a 100% stake in Dataplex Kft. for HUF 5.1 billion, based on the net debt position of the company at the time of the agreement. Dataplex is major player in the Hungarian IT hardware co-location market with revenues of around HUF 1.3 billion in 2005. The financial closing of the transaction took place following the approval by the Hungarian Competition Authority, on April 5, 2006. Dataplex is consolidated in the Fixed line segment of the Group since that date.

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The carrying values and the fair values of Dataplex's net assets at acquisition as well as the consideration paid are disclosed in the table below.

	Fair values (in HUF millions)	Carrying values (in HUF millions)
Purchase price of ownership acquired	5,113	
Additional costs directly attributable to the business combination	35	
Consideration paid	5,148	
Net assets acquired	1,100	
Goodwill	4,048	
<i>Net assets acquired:</i>		
Cash	1	1
Receivables	148	148
Inventory	6	12
Property, plant and equipment	811	801
Intangible assets	933	1
Trade and other payables	(556 )	(556 )
Loans and other borrowings	(56 )	(56 )
Net deferred tax liability	(187 )	
	1,100	351

The goodwill arising on this acquisition partly represents the assembled workforce that can not be recognized as a separable asset. Further, the customer value recognized only represents the customers existing on the acquisition date, while the majority of the goodwill represents the value of, and future revenues from, customers to be acquired from the acquisition date.

### 5.1.3 KFKI Group

In June 2006 Magyar Telekom signed a share purchase agreement to acquire the 100% ownership of KFKI-LNX Zrt., one of the leading Hungarian IT companies for a purchase price of HUF 8.2 billion plus an optional earn-out payment of HUF 1.5 billion dependent on the 2006 financial performance. The acquisition was closed on September 15, 2006, from which date KFKI Group has been consolidated in the Fixed line segment of the Group. In 2005, KFKI Group's revenues amounted to approximately HUF 17 billion. KFKI-LNX has two 100% owned subsidiaries, ICON and IQSYS.

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The carrying values and the fair values of KFKI Group's net assets at acquisition as well as the consideration paid are disclosed in the table below.

	Fair values (in HUF millions)	Carrying values
Purchase price of ownership acquired	8,170	
Additional purchase price contingent upon results	1,500	
Additional costs directly attributable to the business combination	170	
Consideration paid	9,840	
Net assets acquired	5,372	
Goodwill	4,468	
<i>Net assets acquired:</i>		
Cash	344	344
Receivables	2,629	2,629
Income tax receivable	33	33
Inventory	656	656
Property, plant and equipment	663	632
Intangible assets	5,514	233
Trade and other payables	(2,687 )	(2,687 )
Loans and other borrowings	(587 )	(587 )
Provisions	(154 )	(154 )
Net deferred tax liability	(1,039 )	23
	5,372	1,122

The goodwill arising on this acquisition partly represents the assembled workforce that can not be recognized as a separable asset. Further, the customer value recognized only represents the customers existing on the acquisition date, while the majority of the goodwill represents the value of, and future revenues from, customers to be acquired from the acquisition date.

**5.1.4 IWiW, Adnetwork, MFactory**

In April 2006 Magyar Telekom acquired the 100% ownership of iWiW Kft., the leading Hungarian online social network, for a purchase price of HUF 1.1 billion. iWiW ( who is who ) operates the only online social network for existing friendships and relationships with more than half a million registered members at the time of the acquisition, which made it the fourth most visited web page in Hungary. In 2005 iWiW generated revenues of HUF 5 million.

In May 2006 Magyar Telekom acquired the 100% ownership of Adnetwork Kft, the leading Hungarian online advertisement network for an initial purchase price of HUF 168 million and additional price of HUF 10 million. Adnetwork was established in 2005 and generated revenues of HUF 28 million in 2005.

In December 2006 Magyar Telekom acquired a 75.05% stake in MFactory, one of the leading Hungarian mobile content producers and aggregators for HUF 469 million. In addition, the Company also has an option to increase its stake in MFactory to 100% from 2009, while MFactory's minority owners have a put option for their shares. The Group considers this combination of the options to be of a liability

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nature (in an amount of HUF 166 million), therefore MFactory is consolidated as a 100% subsidiary in the Fixed line segment of the Group in 2006, while the initial goodwill arising on the business combination is allocated to the Mobile segment. MFactory's revenue amounted to HUF 190 million in 2006.

The carrying values of the net assets of the above companies (iWiW, Adnetwork and MFactory) acquired in individually immaterial business combinations are disclosed in their aggregate amounts in the table below.

The fair values of the net assets of iWiW equal their carrying values. Due its immaterial size, no fair valuation was done for Adnetwork's net assets, while due to the late acquisition of MFactory, the purchase price allocation has not been finalized until the approval of these financial statements.

	<b>Carrying values (in HUF millions)</b>
Purchase price of ownership acquired	1,767
Further purchase price payable for the remaining shares in MFactory	166
Additional purchase price and costs directly attributable to the business combination	11
Consideration paid	1,944
Net assets acquired	83
Goodwill	1,861
<i>Net assets acquired:</i>	
Cash	12
Receivables	73
Intangible assets	53
Income tax payable	(5 )
Trade and other payables	(50 )
	83

**5.1.5 MakTel own shares**

In June, 2006 MakTel acquired 10% of its own shares at a public auction held by the Macedonian Government (the minority owner) for EUR 60.9 million (HUF 16,579 million including additional costs). Following the share repurchase transaction, Magyar Telekom's voting rights in MakTel increased from 51.0% to 56.7%, while the Macedonian Government's share of ownership fell to 36.8%, with the rest of the shares owned by smaller minority shareholders. The difference between the purchase price of the shares and the decrease in the minority interests was recognized as goodwill in an amount of HUF 1,724 million, all allocated to the Mobile segment.

**5.1.6 MobilPress**

In December 2006 Magyar Telekom agreed to acquire a 100% stake in MobilPress for HUF 600 million plus the dividend to be declared for 2006 (max. HUF 50 million). The transaction was subject to the approval of the Hungarian Competition Authority. The transaction was closed on January 25, 2007, and MobilPress has been consolidated since that date, included in the Fixed line segment. MobilPress is

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one of the major Hungarian mobile content providers and manages, among others, the t-zones portal, with revenues around HUF 1.5 billion in 2006.

The carrying values of MobilPress's net assets at acquisition as well as the consideration paid are disclosed in the table below. The Group has not finalized the purchase price allocation for this recent acquisition, therefore the fair values are not available at the date of these financial statements.

	<b>Carrying values (in HUF millions)</b>
Purchase price of ownership acquired	600
Additional expected purchase price	50
Consideration paid	650
Net assets acquired	93
Goodwill	557
<i>Net assets acquired:</i>	
Cash	64
Receivables	266
Non current assets	56
Trade and other payables	(285 )
Short term borrowings	(2 )
Non current liabilities	(6 )
	93

## 5.2 Acquisitions in 2005

### 5.2.1 Crnogorski Telekom (CGT)

In 2005, the Company acquired a 76.53% stake in CGT in the course of the privatization tender. The purchase price of the stake was EUR 140.5 million. From this purchase price, Magyar Telekom paid EUR 114.0 million for a stake of 51.12% to the Government of Montenegro and EUR 22.9 million for a stake of 21.92% to minority shareholders. For the remaining 3.49% Magyar Telekom paid EUR 3.6 million through a public offering. CGT owns 100% of the share capital of T-Mobile CG, the second Montenegrin mobile company, 100% of the share capital of Internet Crna Gora, and 51% of the share capital of Montenegrocard. The total cost of the acquisition was HUF 35,927 million including directly related expenses.

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CGT and its subsidiaries have been consolidated since March 31, 2005.

The fair value of the net assets acquired and the consideration paid for the acquisition is disclosed in the table below.

In HUF millions	Total	Net assets included in the Fixed line segment on first consolidation	Net assets included in the Mobile segment on first consolidation
Purchase price of ownership acquired	34,954		
Additional costs directly attributable to the business combination	973		
Consideration paid	35,927		
Fair value of net assets acquired	30,805		
Goodwill	5,122		5,122
<i>Fair value of net assets acquired:</i>			
Cash	1,866		
Receivables	7,678	6,442	1,236
Income tax receivable	339		
Inventory	609	426	183
Property, plant and equipment	28,687	22,495	6,192
Intangible assets	9,958	3,700	6,258
Other non current assets	1,080	1,080	
Trade and other payables	(3,917 )	(3,148 )	(769 )
Loans and other borrowings	(3,290 )		
Provisions	(1,951 )	(1,914 )	(37 )
Net deferred tax liability	(807 )		
	40,252	29,081	13,063
Minority interests	(9,447 )		
Total	30,805		

The goodwill arising on this acquisition partly represents the assembled workforce that can not be recognized as a separable asset. Further, the customer values recognized only represent the customers existing on the acquisition date, while the majority of the goodwill represents the value of customers to be acquired from the acquisition date.

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**5.3 Pro forma information on business combinations**

The following pro forma information shows the most important financial data of the Group, including the subsidiaries acquired as if they had been consolidated at the beginning of the financial year in which the acquisition was made, and also how much the business combinations contributed to the reported figures since the acquisition date.

	2004	2005	2006
	(in HUF millions)		
<b>Revenues</b>			
Reported	596,792	615,054	671,196
Pro forma if consolidated from beginning of year	596,792	620,376	684,099
Contribution since date of business combination		20,521	12,465
<b>Net income</b>			
Reported	34,641	78,415	75,453
Pro forma if consolidated from beginning of year	34,641	78,049	76,267
Contribution since date of business combination		1,364	191

**5.4 Disposal of Cardnet in 2006**

During 2006 the Company sold the total of its 72% ownership in Cardnet. The table below shows the amount of assets and liabilities disposed of, the sale consideration received and the gain on the sale. The gain was recognized in the income statement (Finance income).

	HUF millions
Fair value of consideration received	305
Carrying amounts of net assets disposed of	(255 )
Reduction of Minority interest	71
Gain on the sale	121
<i>Net assets disposed of:</i>	
Cash	190
Receivables and inventory	74
PPE and Intangible assets	43
Trade and other payables	(52 )
	255

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**6 Cash and cash equivalents**

	At December 31,		Average interest rate
	2005	2006	
	(in HUF millions)		
HUF	1,794	1,873	4.37 %
MKD	21,916	32,717	3.35 %
EUR	13,527	34,029	3.38 %
Other	8,823	9,221	4.21 %
	46,060	77,840	3.49 %

	At December 31,	
	2005	2006
	(in HUF millions)	
Cash on hand	166	1,556
Cash in banks and other cash equivalents	45,894	76,284
	46,060	77,840

**7 Other financial assets**

	At December 31,	
	2005	2006
	(in HUF millions)	
Finance lease receivable (Note 33 c)		1,856
Derivative financial instruments		378
Available for sale financial assets	1,817	458
	1,817	2,692

The carrying value of the other financial assets included in the table above approximates or equals their fair value depending on the measurement policy applied to them.

The Finance lease receivable represents the short term portion of the finance lease receivable from the PMR services (Note 33 c).

Derivative financial instruments as at December 31, 2006 include the fair value of open currency forwards.

Available for sale financial assets as at December 31, 2005 included the fair value of the Group's investment in CKB, a Montenegrin Bank. The Group had the intention to sell this investment acquired through the business combination with Crnogorski Telekom in 2005, but there was no active market for these shares. In 2005, the Group received additional shares in the form of a dividend and also participated in the share capital increase of CKB to maintain its relatively significant share of ownership (11.8%) to benefit from the planned sale. As these additional shares were acquired at a discount compared to the estimated fair value, the Group recognized a revaluation gain (as restated Note 2.1.1) against an equity reserve (Revaluation of AFS financial assets net of tax) in 2005. In 2006 the Group sold its CKB shares with a gain and released the revaluation reserve to the income statement (Finance income).

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The table below shows the revaluation related to the CKB shares.

	<b>At December 31,</b>	
	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>	
Revaluation gain	213	
Less tax	(19 )	
Revaluation net	194	
Less minority interest	(45 )	
Included in Revaluation reserve for AFS financial assets net of tax	149	

**8** Trade and other receivables

	<b>At December 31,</b>	
	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>	
Domestic trade receivables	100,206	102,009
Foreign trade receivables	5,252	2,827
Receivables from associates	1,008	771
Receivables from Deutsche Telekom Group companies	3,771	7,991
Advances paid for current assets	2,577	1,680
Other taxes receivable	1,515	3,318
Prepayments and accrued income	3,686	7,598
Other receivables	7,932	6,603
	125,947	132,797
Allowance for impairment loss	(29,991 )	(28,781 )
	95,956	104,016

The allowance for impairment loss and changes therein for 2005 and 2006 are as follows:

	<b>At December 31,</b>	
	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>	
Impairment loss, beginning of period	(24,276 )	(29,991 )
Charged to expense (included in other operating expenses)	(6,266 )	(5,066 )
Impairment losses of acquired companies on acquisition	(3,674 )	(116 )
Utilized and translation differences	4,225	6,392
Impairment loss, end of period	(29,991 )	(28,781 )

**9** Income tax

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
Corporate income tax	9,352	11,686	6,423
Other income taxes	8,455	8,366	8,529
Deferred income taxes	(1,665 )	1,806	9,268
Total income tax expense	16,142	21,858	24,220





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Current income tax receivable and payable in the balance sheet represent the amount of corporate and other income taxes receivable from, and payable to, the tax authorities of the countries in which the Group operates.

**9.1 Tax rate reconciliation**

The reconciliation between the reported income tax expense and the theoretical amount arising by applying the statutory income tax rates is as follows:

	For the year ended December 31,			
	Note	2004	2005	2006
		(in HUF millions)		
IFRS profit before income tax		59,469	110,583	111,684
Tax at 16%		(9,515 )	(17,693 )	(17,869 )
Impact of different tax rates	(a)	491	435	(323 )
Tax on items not subject to tax	(b)	2,091	1,394	2,405
Tax on non deductible expenses	(c)	(3,204 )	(1,093 )	(1,955 )
Impact of tax incentives	(d)	584	897	778
Other income taxes	(e)	(8,455 )	(8,366 )	(8,529 )
Impact of tax deductibility of other income taxes	(f)	1,691	2,008	2,701
Withholding tax	(g)			(2,034 )
De-recognized deferred tax on tax losses	(h)			(255 )
Broadband tax credit accretion	(i)	175	560	861
Income tax expense		(16,142 )	(21,858 )	(24,220 )

**(a) Impact of different tax rates**

The corporate tax rate in Hungary was 16% in 2004, 2005 and in the first 8 months of 2006. As of September 1, 2006 a so called Solidarity tax was introduced in Hungary, which is an extra 4% tax on a base very similar to the corporate tax base, with fewer adjusting items from accounting profit before tax to arrive at the tax base. Therefore, the tax rate in the last 4 months of 2006 can be considered 20%. The tax rate reconciliation for 2006 also includes 16%, while the difference arising due to the introduction of the Solidarity tax is included in this line of the reconciliation.

The Group is also present in foreign countries where the tax rate is generally lower than in Hungary. The tax rate in Macedonia was 15% in 2004, 2005 and 2006, while the enacted tax rate for 2007 is 12%, while from 2008 this will be reduced further, to 10%. Deferred tax balances have been recalculated accordingly.

The corporate tax rate is 9% in Montenegro, 16% in Romania, 15% in Bulgaria, and 25% in the Ukraine.

This line of the reconciliation also includes the tax impacts of the different tax rates of the foreign countries where the Group is also present through its subsidiaries.

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***(b) Tax on items not subject to tax***

Items not subject to income tax consist primarily of the other income from DTAG (Note 35), which is not taxable, as well as the share of associates' profit as it is included net of tax in the Profit before income tax. This line of the reconciliation includes the tax impact of the above items.

***(c) Tax on non deductible expenses***

This line of the reconciliation shows the tax impact of the non deductible expenses, including premature receivable write-downs, certain impairment losses and entertainment expenses.

***(d) Tax incentives***

Tax incentives include the tax impact of qualifying investments in property, plant and equipment in Macedonia, which can be utilized as a reducing item in the calculation of the corporate tax base.

***(e) Other income taxes***

Other income taxes include certain local and central taxes levied in Hungary on the companies' net margins, determined at a substantially higher level than the corporate tax base. As the first line of the reconciliation calculates theoretical tax expense calculated using the corporate tax rate, the Hungarian local business tax and the innovation fee impose additional tax expenses for the Hungarian entities of the Group.

***(f) Deductibility of other income taxes from the corporate tax base***

These Hungarian other income taxes are deductible expenses for corporate tax purposes. In addition, a certain percentage of the local business tax paid is deductible further from the corporate tax base (25% in 2004, 50% in 2005 and 100% in 2006).

***(g) Withholding tax***

The Group is present through its subsidiaries in Macedonia, which introduced withholding tax of 5% on dividend distribution to Hungary as of January 1, 2006. Montenegro also levies a 5% withholding tax on dividend distribution to Hungary. The reconciliation includes the amount of deferred tax calculated and recognized on the undistributed profits of these subsidiaries that are expected to be subject to withholding tax in case of dividend distributions.

***(h) De-recognized deferred tax on tax losses***

Deferred tax asset is created on tax losses only to the extent that the realization of the related tax benefit is probable. Deferred tax assets on tax losses that will probably not be recovered are de-recognized.

***(i) Broadband investment tax credit accretion***

Broadband investment tax credit accretion shows the increase of net present value of the investment tax credit deriving from the utilization of the tax credits in year(s) following the year of recognition.

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**9.2 Deferred taxes**

Magyar Telekom's deferred tax balances are as follows:

	Balance at Dec. 31, 2004	Income statement effect	Other movements	Balance at Dec. 31, 2005	Income statement effect	Other movements	Balance at Dec. 31, 2006
<i>Deferred tax assets and (liabilities)</i>							
Investment tax credits	6,849	741	3,066	10,656	856	2,788	14,300
Net operating loss carry-forward	3,721	2,354	1	6,076	(4,859 )		1,217
Investments in subsidiaries	(1,334 )	434		(900 )	(300 )		(1,200 )
Withholding tax					(2,034 )		(2,034 )
Other financial assets	(140 )	43	121	24	(350 )	19	(307 )
Impairment of receivables, inventory	3,464	264		3,728	(678 )		3,050
Property, plant and equipment and intangible assets	(4,795 )	(1,918 )	(852 )	(7,565 )	(88 )	(1,388 )	(9,041 )
Goodwill		(1,864 )		(1,864 )	(2,262 )		(4,126 )
Trade and other payables	81	23		104	259		363
Loans and other borrowings	205	(49 )		156	123		279
Deferred revenue	380	(223 )		157	(157 )		
Provisions for liabilities and charges	2,816	(1,611 )		1,205	222		1,427
Total net deferred tax assets	11,247	(1,806 )	2,336	11,777	(9,268 )	1,419	3,928
Add back: deferred tax liability	1,280			3,189			5,647
Deferred tax assets	12,527			14,966			9,575
<i>Items included in other movements</i>							
Investment tax credit recognized against cost of PPE			5,373			3,109	
Utilization of investment tax credit			(2,307 )			(321 )	
Change in accounting policy embedded derivatives			140				
AFS financial assets valuation differences recognized directly in equity			(19 )			19	
Currency translation adjustment arising on consolidation			(44 )			(29 )	
Arising on business combinations			(807 )			(1,359 )	
			2,336			1,419	

Deferred tax assets and liabilities are determined by the legal entities of the Group and disclosed as assets or liabilities accordingly in the balance sheet.

Deferred tax arising on investment tax credits are recognized against the cost of the related investment.

Deferred tax on certain embedded derivatives (HUF 140 million) was derecognized against the opening retained earnings as at December 31, 2004 as a result of the change in accounting policy in 2005 for the recognition of embedded derivatives.

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Deferred tax arising on the revaluation of available-for-sale financial assets recognized directly in equity is also recognized directly in equity.

Temporary differences associated with investments in subsidiaries for which deferred tax liabilities have not been recognized amounts to HUF 4,602 million at December 31, 2006 (2005: HUF 7,452 million).

If the Group's Macedonian subsidiaries distributed all their distributable reserves in the form of a dividend, the Group would have to pay HUF 1,275 million withholding tax in addition to the amount for which a deferred tax liability is recognized as at December 31, 2006 (HUF 1,640 million). If the Group's Montenegrin subsidiaries distributed all their distributable reserves in the form of a dividend, the Group would have to pay HUF 1,081 million withholding tax in addition to the amount for which a deferred tax liability is recognized as at December 31, 2006 (HUF 394 million). As the Group can control the timing and the form of the dividends, deferred tax liabilities have only been recognized to the extent of the planned dividend distributions of the subsidiaries' retained earnings (results of 2005 and 2006) in the foreseeable future.

Deferred tax assets are recognized for tax loss carry forwards only to the extent that realization of the related tax benefit is probable. Tax losses amounting to HUF 1,572 million will expire in 2007 and HUF 1,674 million in 2008. The remaining balance of tax losses of 4,361 million is not subject to statutory limitations.

In order to increase broadband internet penetration in Hungary, companies investing over HUF 100 million in a year in broadband assets (e.g. DSL lines, UMTS assets) from 2003 can apply for a corporate tax reduction. The potential reduction of the corporate tax charge is defined as a percentage of the companies' capital investment in broadband assets.

As the recoverability of these investment tax credits was uncertain in 2003, no deferred tax asset was recognized in 2003. Due to the change of the assessment of the recoverability, Magyar Telekom recognized a deferred tax asset of HUF 6,849 million in 2004 (HUF 3,879 million related to 2004 and HUF 2,970 million related to 2003). As these investment tax credits are of a governmental grant nature, Magyar Telekom recognized the deferred tax asset against the cost of the related investment. If the tax credits are not utilized in the year when earned, the amount of tax credits carried forward can be utilized at a higher amount as outstanding amounts can be accreted. This accretion is recognized as an increase in the deferred tax asset against a reduction in the income tax expense.

The following table shows the details of the tax credits in HUF millions:

<b>Earned in year</b>	<b>Amount of broadband investment</b>	<b>Amount of tax credit earned</b>	<b>Tax credit utilized</b>	<b>Accretion recognized in tax expense to date</b>	<b>Tax credit carried forward at December 31, 2006</b>
2003	6,356	2,765	(171 )	745	3,339
2004	7,115	3,174	(90 )	569	3,653
2005	13,959	5,563	(2,204 )	282	3,641
2006	12,347	3,844	(177 )		3,667
<b>Total</b>	<b>39,777</b>	<b>15,346</b>	<b>(2,642 )</b>	<b>1,596</b>	<b>14,300</b>
			Expires in	2007	3,339
				2014	7,242
				2015	1,124
				2016	2,595
					14,300

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In order to utilize the tax credits and certain tax deductibility opportunities earned by the Group's entities, they have to comply with strict requirements as set out in the relevant tax regulations. Management believes that the Group has complied with the requirements to recognize these as deferred tax assets.

The tax authorities may at any time inspect the books and records within five years from the end of the year when tax declarations were submitted and may impose additional tax assessments with penalties and penalty interest. Management is not aware of any circumstances which may give rise to a potential material liability in this respect.

**10 Inventories**

	<b>At December 31,</b>	
	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>	
Cables, wires and other materials	3,493	4,143
Inventory for resale	6,215	7,473
Subtotal	9,708	11,616
Less allowances for obsolete inventory	(1,294 )	(1,156 )
	8,414	10,460

**11 Assets held for disposal**

Assets held for disposal include land and buildings identified for sale, which is expected within 12 months, as a result of the continuing improvement of utilization of properties and headcount reductions.

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**12 Property, plant and equipment net**

	<b>Land and related rights (in HUF millions)</b>	<b>Buildings</b>	<b>Telecom. equipment</b>	<b>Other equipment</b>	<b>Total</b>
<b>At January 1, 2005</b>					
Cost	5,543	112,328	868,615	135,396	1,121,882
Accumulated depreciation	(1,629 )	(20,756 )	(428,763 )	(96,581 )	(547,729 )
Carrying amount	3,914	91,572	439,852	38,815	574,153
Of which held for disposal					(3,063 )
					571,090
Carrying amount January 1, 2005	3,914	91,572	439,852	38,815	574,153
Exchange differences	27	500	2,106	149	2,782
Acquisitions	1,226	6,502	19,116	1,843	28,687
Additions	185	6,625	54,194	14,701	75,705
Disposals	(203 )	(818 )	(201 )	(313 )	(1,535 )
Impairment charge		(75 )	(199 )	(117 )	(391 )
Depreciation charge	(214 )	(3,137 )	(76,916 )	(16,096 )	(96,363 )
Carrying amount December 31, 2005	4,935	101,169	437,952	38,982	583,038
<b>At December 31, 2005</b>					
Cost	6,743	124,636	931,111	143,832	1,206,322
Accumulated depreciation	(1,808 )	(23,467 )	(493,159 )	(104,850 )	(623,284 )
Carrying amount	4,935	101,169	437,952	38,982	583,038
Of which held for disposal					(2,302 )
					580,736
Carrying amount January 1, 2006	4,935	101,169	437,952	38,982	583,038
Exchange differences	2	(14 )	194	37	219
Acquisitions		134	518	1,321	1,973
Additions	123	4 217	57,070	13,005	74,415
Disposals	(187 )	(3,254 )	(701 )	(394 )	(4,536 )
Impairment charge	(85 )	(174 )	(1,404 )	(64 )	(1,727 )
Depreciation charge	(172 )	(3,400 )	(78,151 )	(13,934 )	(95,657 )
Carrying amount December 31, 2006	4,616	98,678	415,478	38,953	557,725
<b>At December 31, 2006</b>					
Cost	6,654	124,145	972,654	154,113	1,257,566
Accumulated depreciation	(2,038 )	(25,467 )	(557,176 )	(115,160 )	(699,841 )
Carrying amount	4,616	98,678	415,478	38,953	557,725
Of which held for disposal					(6,825 )
					550,900

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The closing balance of Property, plant and equipment includes assets in the course of construction in an amount of HUF 19,232 million as at December 31, 2006 (2005: HUF 28,069 million). In the table above the assets in course of construction are shown in the categories where the capitalization is expected.

Acquisitions include the fair value of the assets of the companies that were acquired by Magyar Telekom in the reported years.

Additions to property, plant and equipment are shown net of the investment tax credit related to broadband investments of HUF 3,109 million in 2006 (2005: HUF 5,373 million). For more details, see Note 9.

Impairment losses charged in 2005 related to various assets, the recoverable amounts of which were defined based on the respective assets' fair value less cost to sell as these were found higher than their value in use.

Impairment losses charged in 2006 relate to various assets, the recoverable amounts of which were defined based on the respective assets' values in use as these were found higher than their fair value less cost to sell. Value in use was determined using discounted cashflow analyses. The discount rates used were in the range of 11.49-11.86% in 2006.

Included in buildings are assets sold and leased back under finance lease conditions. At December 31, 2006 the gross book value of the leased back assets is HUF 1,134 million (2005: HUF 752 million) and the net book value is HUF 903 million (2005: HUF 645 million).

Included mainly in other equipment are assets leased under finance lease conditions. At December 31, 2006 the gross book value of the leased assets is HUF 1,142 million and the net book value is HUF 1,057 million. The Group had no such assets as at December 31, 2005.

Included in telecommunications equipment at December 31, 2006 are assets leased under operating lease contracts to customers with a gross book value of HUF 7,744 million (2005: HUF 5,657 million) and net book value of HUF 2,125 million (2005: HUF 2,217 million). Depreciation for the year of these assets amounted to HUF 876 million (2005: HUF 934 million). The future minimum lease payments receivable under these contracts are disclosed in Note 33 (d).

As a result of the annual review of the useful life of the Group's assets, the lives of certain assets were changed as of January 1, 2006 due to technical obsolescence. These assets mainly included IT equipment and software, and the change in life resulted in HUF 58 million higher depreciation expense in 2006.

HUF 2,369 million of PPE has restricted titles as at December 31, 2006 (2005: HUF 1,094 million), which serve as pledges for loans or other borrowings.



**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**13 Intangible assets net**

	<b>Goodwill</b>	<b>Software</b>	<b>Concessions and licenses</b>	<b>Brand name</b>	<b>Other</b>	<b>Total</b>
	<b>(in HUF millions)</b>					
<b>At January 1, 2005</b>						
Cost	297,858	90,101	36,829	160	6,026	430,974
Accumulated amortization	(70,938 )	(50,019 )	(7,877 )	(24 )	(3,765 )	(132,623 )
Carrying amount	226,920	40,082	28,952	136	2,261	298,351
Carrying amount January 1, 2005	226,920	40,082	28,952	136	2,261	298,351
Exchange differences	115	336	61	35	81	628
Acquisitions	5,122	1,698	2,820	1,740	3,700	15,080
Additions		16,705			6,964	23,669
Amortization charge		(14,676 )	(2,055 )	(278 )	(922 )	(17,931 )
Carrying amount December 31, 2005	232,157	44,145	29,778	1,633	12,084	319,797
<b>At December 31, 2005</b>						
Cost	232,157	110,038	40,139	1 940	16,562	400,836
Accumulated amortization		(65,893 )	(10,361 )	(307 )	(4,478 )	(81,039 )
Carrying amount	232,157	44,145	29,778	1,633	12 084	319,797
Carrying amount January 1, 2006	232,157	44,145	29,778	1,633	12,084	319,797
Exchange differences	(78 )	84	4	71	27	108
Acquisitions	13,070	391	177	1,418	5,308	20,364
Additions		16,379	7		72	16,458
Disposals		(122 )				(122 )
Impairment				(1,302 )	(44 )	(1,346 )
Amortization charge		(17,659 )	(2,741 )	(400 )	(2,719 )	(23,519 )
Carrying amount December 31, 2006	245,149	43,218	27,225	1,420	14,728	331,740
<b>At December 31, 2006</b>						
Cost	245,149	121,675	40,705	1,578	20,339	429,446
Accumulated amortization		(78,457 )	(13,480 )	(158 )	(5,611 )	(97,706 )
Carrying amount	245,149	43,218	27,225	1,420	14,728	331,740

Acquisitions include the assets of the companies that were acquired by Magyar Telekom in the reported years and the goodwill arising on these acquisitions.

The amortization expense as well as the impairment losses of intangible assets including goodwill is accounted for in the depreciation and amortization line of the income statement.

The Group regularly carries out an impairment test on goodwill in the last quarter of the financial years. We established in all cases that the carrying amount of goodwill allocated to the cash generating units did not suffer impairment as the recoverable amounts of the CGUs based on fair values determined using discounted projected cashflows proved to be higher than the carrying values. Consequently, no goodwill impairment was charged in any of the reported years. The cashflows attributable to the national CGUs were projected for the coming ten years with terminal values determined.

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The most significant amounts of goodwill are allocated to the Hungarian and the Foreign operations of the Mobile segment. Beyond the 10-year planning period, the perpetual growth rates of these Mobile operations were determined from 0% to 2% depending on the country of operations. The weighted average cost of capital was determined at 10.54% for the Hungarian Mobile operations, and in the range of 9.5% to 10.14% for the Foreign Mobile operations depending on the country of operations.

The most significant individual intangible assets as of December 31, 2006 are listed in the table below.

Description	Carrying amount in HUF millions	Remaining useful life (years)
Goodwill allocated to Hungarian Mobile	161,935	
Goodwill allocated to Foreign Mobile	45,803	
Goodwill allocated to Hungarian Fixed line	23,472	
Goodwill allocated to Foreign Fixed line	13,939	
T-Mobile H UMTS licence	15,463	13
T-Mobile H DCS 1800 licence	7,413	8
Other intangible assets	63,715	8
	331,740	

**14 Investments in associates**

	For the year ended December 31,	
	2005	2006
	(in HUF millions)	
Opening balance of associates	5,750	5,020
Capital injection to TSH	669	205
Share of associates' profits	330	703
Dividends	(1,729 )	(157 )
Closing balance of associates	5,020	5,771

The following table shows the total assets and liabilities as at December 31, 2006, and revenues and profit for the year ended December 31, 2006 of the major associates of the Group.

	Hunsat (in HUF millions)	T-Systems Hungary	Magyar RTL
Total assets	1,173	11,051	30,190
Total liabilities	1,073	7,909	18,213
Revenues	3,494	14,004	31,814
Profit for the year	145	21	3,340

The profit of T-Systems Hungary in 2006 includes the profit on the sale of a business unit to a subsidiary of its majority owner, T-Systems International in an amount of HUF 418 million, the Group's share of which was recognized directly in the Retained earnings of the Group. See more details in the Equity notes.

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**15 Other non current assets**

	<b>At December 31,</b>	
	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>	
Finance lease receivable		16,163
Employee loans	4,089	4,305
Prepaid employee benefits		1,183
Other	2,014	3,390
	6,103	25,041

Other non current assets are either carried at fair value or at amortized cost, in which case it usually approximates fair value.

The Finance lease receivable represents the long term portion of the finance lease receivable from the PMR services (Note 33 c).

**16 Loans from related parties**

Related party loans are taken from Deutsche Telekom International Finance (DTIF), the treasury vehicle of Deutsche Telekom Group, and are denominated in HUF.

The table below shows the details of the loans outstanding as at December 31, 2006.

	<b>Carrying amount (HUF millions)</b>	<b>Interest rate (%)</b>	<b>Fixed / variable</b>	<b>Repayable</b>
	20,000	7.55	fixed	Jan 2007
	14,000	10.20	fixed	May 2007
	20,000	7.61	fixed	May 2007
	20,000	7.45	fixed	Dec 2007
Due within 1 year	74,000			
	5,000	9.68	fixed	Sep 2009
	25,000	9.61	fixed	Oct 2009
	20,000	7.53	fixed	Oct 2009
	28,000	8.91	variable	Oct 2009
	60,000	8.56	fixed	May 2012
	47,432	8.35	variable	Jan 2013
Due after 1 year	185,432			
	259,432			

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The table below shows the carrying amounts and fair values of the related party loans

	At December 31, 2005 (in HUF millions)		2006	
	Book value	Fair value	Book value	Fair value
Fixed rate	257,675	268,599	184,000	188,914
Variable rate	28,973	28,973	75,432	75,432
Total related party loans	286,648	297,572	259,432	264,346

The weighted average interest rate on related party loans was 8.45% in 2006 (8.45% in 2005, 10.14% in 2004).

The majority of the Group's related party loans is subject to fixed interest rates that are exposed to fair value risk as it is stated in the table above. Any decrease of market interest rates will result in an increase of the fair value of the liabilities.

**17 Loans and other borrowings – third party**

	At December 31, 2005      2006 (in HUF millions)	
	Current bank loans	43,196
Non current bank loans	13,278	18,250
Total bank loans	(a) 56,474	47,096
Current other borrowings	406	759
Non current other borrowings	937	2,447
Total other borrowings	(b) 1,343	3,206
	57,817	50,302
Total falling due within one year	43,602	29,605
Total falling due after one year	14,215	20,697
	57,817	50,302

**(a) Bank loans**

At December 31, 2006, principal repayments of bank loans fall due in:

Year	Maturity As at December 31, 2005      2006 (in HUF millions)	
	Within 1 year	43,196
1-5 years	13,278	18,250
After 5 years	56,474	47,096

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

All bank loans are denominated in HUF. The weighted average interest rate on bank loans was 7.86% in 2006 (6.53% in 2005, 10.25% in 2004).

Loans totaling HUF 17,708 million at December 31, 2006 are revolving loans (2005: HUF 3,825 million) which can be prepaid at any time and may be drawn down in one to six month rolling periods.

The following table shows the weighted average interest rates of bank loans as at December 31, 2006.

	Maturities					Thereafter	Total
	2007	2008	2009	2010	2011		
	(in HUF millions, except percentages)						
Variable rate	25,474	5,500	8,750	4,000		43,724	
Average interest rate	7.4 %	8.47 %	8.41 %	8.52 %		7.84 %	
Fixed rate	3,372					3,372	
Average interest rate	8.14 %					8.14 %	
Total	28,846	5,500	8,750	4,000		47,096	

The following table compares the carrying values and the fair values of the Group's bank loans.

	At December 31, 2005		2006	
	Book value (in HUF millions)	Fair value	Book value	Fair value
Fixed rate	848	848	3,372	3,372
Variable rate	55,626	55,626	43,724	43,724
Total bank loans	56,474	56,474	47,096	47,096

Variable interest rate loans are subject to interests calculated based on mostly BUBOR (Budapest Inter-Bank Offered Rate) plus a margin interest formula.

The majority of the Group's third party loans and borrowings are subject to variable interest rates, which are exposed to cashflow risks. If interest rates are rising, it results in higher cash outflows through interest payments.

**(b) Other borrowings**

The majority of other borrowings is finance lease payables. See Note 33 (a) for more detail.

**(c) Credit facilities and pledges**

At December 31, 2006, Magyar Telekom had un-drawn committed credit facilities of HUF 91,864 million. These credit facilities, should they be drawn down, are subject to an interest rate of LIBOR, BUBOR and commercial floating bank prime rates plus a margin depending on the currency and institution providing the facilities.

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**18 Trade and other payables**

*(a) Current liabilities*

	<b>At December 31,</b>	
	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>	
Domestic trade payables	58,292	59,526
Foreign trade payables	5,919	7,486
Salaries and wages	8,794	7,222
Other taxes and social security	12,190	13,162
Amounts received in advance	6,861	6,603
Accrued expenses and prepayments received	6,587	9,965
Accrued interest to DTIF	6,198	3,756
Accrued interest to third parties	461	298
Amounts owed to DT Group companies	3,567	6,207
Payable to associates	694	1,287
Dividend payable to MagyarCom GmbH		45,074
Dividends payable to others	77	31,091
Other payables	9,824	8,912
	119,464	200,589

Dividends payable increased significantly as the General Meeting of Magyar Telekom approved the 2005 financial statements in December 2006, and the dividends approved were only paid in January 2007. In all prior years these dividends were approved in April and almost entirely paid before the end of the financial year. The delay in 2006 was due to the investigation (Note 1.2).

Included in other payables as at December 31, 2006 is an amount of HUF 4,590 million (2005: HUF 2,950 million) potentially repayable to universal customers related to the reduced fixed to mobile termination charges (Note 34), which was accounted for as a reduction of revenues.

*(b) Non current liabilities*

The majority of Other non current liabilities is the long term portion of payables in relation to the acquisition of a service contract in 2005 for the operation of a Hungarian governmental backbone network. The total amount of these payables amount to HUF 6,192 million as at December 31, 2006 (2005: HUF 6,098 million), the short term portion of which (HUF 1,075 million) is included in Trade and other payables (Other payables).

**19 Deferred revenue**

Deferred revenue includes amounts collected for services to be delivered in future periods.

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**20 Provision for liabilities and charges**

	Severance (in HUF millions)	Customer loyalty programs	Legal cases	Other	Total
January 1, 2005	13,022	1,785	3,160	331	18,298
Acquired through business combinations			173	1,778	1,951
Amounts utilized / retired	(10,721 )	(1,701 )	(2,945 )	(509 )	(15,876 )
Additions	1,328	1,823	2,257	177	5,585
December 31, 2005	3,629	1,907	2,645	1,777	9,958
January 1, 2006	3,629	1,907	2,645	1,777	9,958
Acquired through business combinations				154	154
Amounts utilized / retired	(2,639 )	(1,837 )	(2,455 )	(1,145 )	(8,076 )
Additions	3,063	1,965	2,462	2,232	9,722
December 31, 2006	4,053	2,035	2,652	3,018	11,758
Less: non current portion	(220 )	(1,401 )	(411 )	(1,312 )	(3,344 )
Current provision	3,833	634	2,241	1,706	8,414

**(a) Severance**

The provision for severance as at December 31, 2006 mostly relates to the employee terminations in 2007 in Macedonia and Montenegro. The long term portion relates to severances payable in 2008, in accordance with the agreement made with employee representatives of Magyar Telekom Plc. in 2004.

771 employees were dismissed in 2006 (2005: 1600), related to which severance payments were made. The balance of provision as at December 31, 2006 relates to 1,032 employees (2005: 600) primarily working in network and back office areas.

The total payments made in relation to employee termination in 2006 amounted to HUF 6,099 million (2005: HUF 14,535 million), of which HUF 2,639 million (2005: HUF 10,721 million) was charged against the provision for liabilities and charges as at December 31, 2005, while the rest was recognized as employee related expense in 2006.

**(b) Customer loyalty**

Provision for customer loyalty programs includes the fair value of discount credits earned by customers that have not been utilized.

**(c) Legal cases**

Provisions for legal cases mainly include amounts expected to be paid to tax, regulatory and competition authorities as well as to ex-employees as a result of legal disputes. The balance also includes amounts expected to be paid as compensation for loss of value of real estates of inhabitants allegedly caused by cellular base stations installed on neighboring sites. There are numerous legal cases for which provisions were recognized, but none of these cases are individually material.

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*(d) Other provisions*

Other provisions as at December 31, 2006 include asset retirement and guarantee obligations and further other individually small items.

**21 Revenues Fixed line services**

	For the year ended December 31,		
	2004	2005	2006
	(in HUF millions)		
Voice retail	218,526	197,679	182,280
Voice wholesale	22,179	25,579	28,691
Internet	30,138	39,783	49,733
Data	24,931	26,792	27,121
System integration IT	9,422	9,023	24,679
Multimedia	13,364	15,037	17,506
Equipment	4,834	5,205	4,249
Other revenues	8,589	10,108	9,607
<b>Total Fixed line revenues</b>	<b>331,983</b>	<b>329,206</b>	<b>343,866</b>

**22 Revenues Mobile services**

	For the year ended December 31,		
	2004	2005	2006
	(in HUF millions)		
Voice	207,636	225,003	240,285
Non voice	30,047	36,539	40,258
Equipment and activation	25,369	23,472	25,280
Other revenues	1,757	834	21,507
<b>Total Mobile revenues</b>	<b>264,809</b>	<b>285,848</b>	<b>327,330</b>

Other revenues in 2006 include the revenue from the sale of network assets (Note 33 c) constructed for the PMR services commenced in 2006 and the services rendered on this network. The related costs of the sale of these network assets are included in Material cost of equipment.

**23 Employee related expenses**

	For the year ended December 31,		
	2004	2005	2006
	(in HUF millions)		
Short term benefits	92,733	90,605	92,638
Share based payments (Note 24)	70	270	281
Termination benefits	20,180	5,142	6,523
Total before capitalization	112,983	96,017	99,442
Expenses capitalized	(3,486 )	(3,234 )	(4,189 )
	109,497	92,783	95,253
<b>Total amount paid to defined contribution plans (including social security)</b>	<b>25,876</b>	<b>21,797</b>	<b>21,737</b>



**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**24 Share-based compensation**

**(a) Management share option plan**

On April 26, 2002, the annual Shareholders Meeting approved the introduction of a new management share option plan and authorized the Company's Board of Directors to purchase 17 million A series registered ordinary shares, each having a nominal value of HUF 100 as treasury shares. Consequently, the Company issued 4,900,000 shares on July 1, 2002, which were repurchased immediately as treasury shares.

On July 1, 2002, the Company granted 3,964,600 options to participants of the stock option plan at an exercise price of HUF 933 for the first tranche (exercisable in 2003) and HUF 950 for the second and third tranches (exercisable in 2004 and 2005). As the Company's share price as quoted on the BÉT (Budapest Stock Exchange) on the grant date was HUF 833 per share, there was no intrinsic value to the options. The options have a life of five years from the grant date, meaning that the options are forfeited without replacement or compensation on June 30, 2007.

The option with respect to a maximum of one-third of the shares that can be purchased under the first tranche may be exercised from July 1, 2003 until the end of the term. The option with respect to a maximum of a further one-third of the shares that can be purchased under the second tranche may be exercised from July 1, 2004 until the end of the term. The option with respect to the rest of the shares that can be purchased under the third tranche may be exercised from July 1, 2005 until the end of the term.

As the management share option plan does not fall into the scope of IFRS 2 Share based Payments, the Group did not recognize compensation expense in any of the periods.

The table below shows the movements in the number of management stock options in thousands.

	2004	2005	2006	Average exercise price (HUF)
Opening number of share options	3,655	3,207	1,929	944
Number of share options exercised		(991 )	(539 )	944
Forfeited share options	(448 )	(287 )	(83 )	944
Closing number of share options	3,207	1,929	1,307	944
Number of exercisable options at end of year	2,138	1,929	1,307	944

The average share price on the exercise dates in 2006 was HUF 1,060.

**(b) The former CEO's share option plan**

The former CEO of Magyar Telekom was granted share options in 2000, 2001, 2002, 2003 and 2004. The exercise price of the options was determined in US dollars and the options had no intrinsic values on the grant dates in 2000, 2001, 2002 and 2003, while those granted in 2004 had an intrinsic value of HUF 63 million. One third of the options granted vested after one year, another one third vested two years after the grant date, while the last third vested after three years. The options are exercisable for ten years after the grant date. The Group recognized compensation expense in an amount of HUF 36 million in 2006 (2005: HUF 84 million) among employee related expenses against equity (Reserve for equity settled share based transactions).

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The table below shows the details of the CEO's share options.

	Options granted in year					Total
	2000	2001	2002	2003	2004	
Number of options granted (thousand)	103	250	303	619	1,462	2,737
Exercised (thousand) in 2005		(250 )	(303 )	(413 )	(487 )	(1,453 )
Exercised (thousand) in 2006				(206 )	(975 )	(1,181 )
Outstanding (thousand) at December 31, 2006	103					103
Exercisable (thousand) at December 31, 2006	103					103
Exercise price in USD	7.36	2.93	3.48	3.62	3.87	
Remaining contractual life at December 31, 2006 (years)	3.5					

In 2006, the former CEO resigned and exercised his remaining options from 2003 and 2004. Although the last third of the 2004 grant would not have been exercisable, the resignation agreement concluded between the Company and the CEO allowed the early exercising of these 487 thousand options. Further, the settlement was concluded in cash even though the plan was originally intended as equity settled. The options granted in 2000 remain exercisable with the original conditions. The closing share price on the exercise date was HUF 1,060.

**(c) Mid-term incentive plan (MTIP)**

In 2004 Magyar Telekom launched a Mid Term Incentive Plan (MTIP) for its top management, whereby the targets to be achieved are based on the performance of the Magyar Telekom share. The MTIP is a cash settled long term incentive instrument which is planned to cover five years, with a new package being launched in each year, and with each tranche lasting for three years.

The first tranche of the program spans the period between January 1, 2004 and December 31, 2006. The second tranche of the program spans the period between January 1, 2005 and December 31, 2007, while the third tranche of the program spans the period between January 1, 2006 and December 31, 2008. Participants include top and senior managers of the Group.

At the beginning of the plan each participant has an offered bonus. This value will be paid out at the end of the plan, depending on the achievement of the two fixed targets, an absolute Magyar Telekom share specific and a relative Index target.

The absolute performance target is achieved when the Magyar Telekom share price, adjusted for dividends paid during the tenure, is more than 35 percent higher at the end of the lock up period than at the beginning of the plan. The basis of the calculation is the unweighted average closing price of the Magyar Telekom share at the Budapest Stock Exchange during the last 20 trading days before the beginning and the end of the plan. The share price calculated according to the above was HUF 755 at the grant date of the first tranche, HUF 843 at the grant date of the second tranche and HUF 949 at the grant date of the third tranche.

The relative performance target is linked to the Total Return of the Magyar Telekom share compared to the performance of the Dow Jones Euro STOXX Total Return Index during the vesting period, each at the last 20 trading days. Measurement is the unweighted average Magyar Telekom share price plus dividend payments.

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These target figures are weighted with the probabilities of achieving these targets. The probability figures are calculated using the Monte Carlo technique. The target figures are multiplied by the relevant probabilities and these amounts are then accrued for the given tranche period. This technique aims to determine the fair values of the share options granted and present it in accordance with the accruals concept.

The 2004 program ended on December 31, 2006. The absolute performance target was met, while the relative target was not.

Total compensation expense accrued for the three tranches of the program as at December 31, 2006 is HUF 501 million (HUF 245 million expensed in 2006, HUF 186 million in 2005 and HUF 70 million in 2004). The expenses are included in employee related expenses recognized against payables to employees.

**25 Other operating expenses**

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
Materials, maintenance and service fees	58,104	60,696	79,043
Subcontractors and agent commissions	17,942	21,593	24,960
Marketing	22,189	24,888	21,868
Fees and levies	11,813	13,455	14,919
Consulting	7,082	7,571	11,621
Rental and operating lease	6,716	7,246	7,925
Bad debt expense	6,114	6,266	5,066
Other expenses	4,617	6,317	2,608
	<b>134,577</b>	<b>148,032</b>	<b>168,010</b>

Other expenses in 2005 include HUF 2,059 million paid under four consulting contracts entered into by the Group, as to which the Company has not been able to obtain sufficient evidence that it or its subsidiaries received adequate value. This amount also includes the operating tax implications of the payments as well. See Note 1.2 for more details.

**26 Other operating income**

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
Compensation for rebranding (Note 35)	5,920	7,281	1,435
Gain on sale of PP&E, Intangible assets and assets held for disposal	1,201	728	2,140
	<b>7,121</b>	<b>8,009</b>	<b>3,575</b>

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**27 Finance expenses**

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
Interest expense	34,731	31,340	27,325
Other finance expenses	3,183	3,157	2,831
Less: Interest capitalized			(54 )
	37,914	34,497	30,102

The capitalization rate used to determine the amount of borrowing costs eligible for capitalization is 3 month BUBOR + 0.17525%.

**28 Finance income**

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
Gain on sale of financial instruments			1,190
Gain on sale of subsidiary	191		121
Gains / (losses) on the valuation of derivative financial instruments	647		377
Net foreign exchange gains / (losses)	(523 )	1,014	(659 )
Finance lease interest income			480
Interest and other financial income	1,453	1,982	3,183
	1,768	2,996	4,692

**29 Cash generated from operations**

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
Profit for the year	43,327	88,725	87,464
Income tax expense	16,142	21,858	24,220
Finance expenses	37,914	34,497	30,102
Finance income	(1,768 )	(2,996 )	(4,692 )
Share of associates' profits	(1,896 )	(330 )	(703 )
Depreciation and amortization	137,666	114,686	122,249
Change in payables	(3,517 )	9,715	9,694
Change in inventory	2,825	(303 )	(732 )
Change in receivables	7,180	(9,497 )	(19,532 )
Amortization of deferred revenue	(1,758 )	(1,503 )	(781 )
Other financial expenses paid	(3,183 )	(3,157 )	(3,604 )
Other cashflows from operations	12,841	(7,802 )	(6,797 )
Cash generated from operations	245,773	243,893	236,888

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**30 Purchase of property plant and equipment and intangible assets**

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
Additions to property, plant and equipment	60,973	75,705	74,415
Additions to intangible assets	34,177	23,669	16,458
Total additions to tangible and intangible assets	95,150	99,374	90,873
Recognition of investment tax credit (Note 9.2)	6,849	5,373	3,109
Change in payables relating to capital expenditures	(10,251 )	(1,160 )	2,808
	91,748	103,587	96,790

**31 Purchase of subsidiaries and business units**

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
KFKI			9,840
Dataplex			5,148
Orbitel			1,982
CGT		35,927	
T-Systems Hungary	3,430		
Stonebridge / MakTel	13,355		16,579
Other	488		1,778
Total purchase of subsidiaries and business units	17,273	35,927	35,327

Other items include the consideration paid for smaller business combinations and for additional shares of ownership in subsidiaries already consolidated.

**32 Segment information**

Magyar Telekom has two primary segments, Fixed line and Mobile services, both of which include Hungarian and Foreign operations. Certain disclosures below are extended to show further details on Fixed line and Mobile segments accordingly.

The Fixed line segment is the primary telecommunications service provider in Hungary, Macedonia and Montenegro. To a lesser extent, Magyar Telekom is also present through its subsidiaries in Romania, Bulgaria and Ukraine, providing alternative telecommunications services.

The Mobile segment provides digital services in various frequency bandwidths in Hungary, Macedonia and Montenegro.

Inter-segment pricing is on an arms length basis.

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*(a) Primary reporting format*

The following tables present a summary of operating results of the Group by business segment. The segments presented below are substantially consistent with the format used by the Company's Management Committee.

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
<b>Revenues</b>			
Fixed line Hungary	298,707	284,985	292,193
Fixed line Foreign operations	45,693	57,983	68,953
	344,400	342,968	361,146
Less: intra-segment revenue	(1,271 )	(2,284 )	(3,569 )
Total revenue of Fixed line segment	343,129	340,684	357,577
Less: revenue from Mobile segment	(11,146 )	(11,478 )	(13,711 )
Fixed line revenue from external customers	331,983	329,206	343,866
Mobile Hungary	260,568	266,217	297,209
Mobile Foreign operations	33,734	42,693	52,399
	294,302	308,910	349,608
Intra-segment revenue	(58 )	(27 )	(42 )
Total revenue of Mobile segment	294,244	308,883	349,566
Less: revenue from Fixed line segment	(29,435 )	(23,035 )	(22,236 )
Mobile revenue from external customers	264,809	285,848	327,330
Total revenue of the Group	596,792	615,054	671,196

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
<b>Depreciation and amortization</b>			
Amortization of goodwill Hungary	1,601		
Amortization of goodwill Foreign operations	684		
Impairment of tangible and intangible assets	5,355	316	2,457
Other depreciation and amortization	74,021	71,579	72,617
Fixed line segment	81,661	71,895	75,074
Amortization of goodwill Hungary	9,540		
Amortization of goodwill Foreign operations	2,051		
Impairment of tangible and intangible assets	4,426	75	616
Other depreciation and amortization	39,988	42,716	46,559
Mobile segment	56,005	42,791	47,175
Total depreciation and amortization of the Group	137,666	114,686	122,249
<b>Segment results (Operating profit)</b>			
Fixed line Hungary	17,941	45,269	32,128
Share of associates profits (Hungary)	1,896	330	703
Fixed line Foreign operations	7,024	8,961	11,492
Fixed line segment	26,861	54,560	44,323
Mobile Hungary	59,707	75,219	75,677
Mobile Foreign operations	9,047	12,305	17,095
Mobile segment	68,754	87,524	92,772
Less: Share of associates profits	(1,896 )	(330 )	(703 )
Total operating profit of the Group	93,719	141,754	136,391

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**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	<b>At December 31,</b>	<b>2005</b>	<b>2006</b>
	<b>2004</b>		
	<b>(in HUF millions)</b>		
<b>Assets</b>			
Goodwill Hungary	13,655	13,655	23,472
Goodwill Foreign operations	12,972	12,972	13,939
Associates	5,750	5,020	5,771
Assets held for disposal	3,063	2,302	5,937
Other assets	519,841	541,239	513,703
Fixed line segment	555,281	575,188	562,822
Goodwill Hungary	161,374	161,374	161,935
Goodwill Foreign operations	38,918	44,156	45,803
Associates			
Assets held for disposal			888
Other assets	226,754	247,872	269,119
Mobile segment	427,046	453,402	477,745
Inter-segment elimination	(8,404 )	(8,347 )	(3,122 )
Total segment assets	973,923	1,020,243	1,037,445
Unallocated assets	(a) 55,645	62,705	94,150
Total assets of the Group	1,029,568	1,082,948	1,131,595
<b>Liabilities</b>			
Fixed line segment	88,711	90,170	172,389
Mobile segment	50,604	54,305	52,044
Inter-segment elimination	(8,404 )	(8,347 )	(3,122 )
Total segment liabilities	130,911	136,128	221,311
Unallocated liabilities	(b) 321,993	349,126	317,117
Total liabilities of the Group	452,904	485,254	538,428

(a) Unallocated assets include cash and cash equivalents and current and deferred income tax assets

(b) Unallocated liabilities include loans and other borrowings and current and deferred income tax liabilities

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
<b>Capital expenditure on PPE and Intangible assets</b>			
Additions to Goodwill	2,958		11,777
Other additions due to business combinations	832	26,195	9,267
Purchases of tangible and intangible assets	38,351	53,052	49,645
Fixed line segment	42,141	79,247	70,689
Additions to Goodwill	5,717	5,122	1,293
Other additions due to business combinations		12,450	
Purchases of tangible and intangible assets	56,799	46,322	41,228
Mobile segment	62,516	63,894	42,521
Total Group	104,657	143,141	113,210



**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*(b) Secondary reporting format*

Magyar Telekom's Fixed line and Mobile segments operate in Hungary, Macedonia and Montenegro. The Group also has Fixed line points of presence in Romania, Bulgaria and Ukraine, which are shown in one amount in the table below. The geographical segment reporting information is included in the tables below.

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
<b>Revenues</b>			
Revenue generated in Hungary	529,059	526,947	565,770
Less: inter-segment revenue	(682 )	(1,020 )	(2,254 )
Revenue from external customers Hungary	528,377	525,927	563,516
Revenue generated in Macedonia	68,352	67,547	74,056
Less: inter-segment revenue	(283 )	(311 )	(760 )
Revenue from external customers Macedonia	68,069	67,236	73,296
Revenue generated in Montenegro		20,521	30,683
Less: inter-segment revenue		(62 )	(229 )
Revenue from external customers Montenegro		20,459	30,454
Revenue generated in other countries	509	2,133	4,784
Less: inter-segment revenues	(163 )	(701 )	(854 )
Revenue from external customers other countries	346	1,432	3,930
Total revenue of the Group	596,792	615,054	671,196

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
<b>Capital expenditure on PPE and Intangible assets</b>			
Additions to Goodwill	1,001		10,377
Other additions due to business combinations	832		9,138
Purchases of tangible and intangible assets	84,191	84,764	77,875
<b>Hungary</b>	<b>86,024</b>	<b>84,764</b>	<b>97,390</b>
Additions to Goodwill	7,624		1,724
Other additions due to business combinations			
Purchases of tangible and intangible assets	10,756	9,052	7,340
<b>Macedonia</b>	<b>18,380</b>	<b>9,052</b>	<b>9,064</b>
Additions to Goodwill		5,122	
Other additions due to business combinations		38,645	
Purchases of tangible and intangible assets		4,278	3,541
<b>Montenegro</b>		<b>48,045</b>	<b>3,541</b>
Additions to Goodwill	50		969
Other additions due to business combinations			129
Purchases of tangible and intangible assets	203	1,280	2,117
<b>Other countries</b>	<b>253</b>	<b>1,280</b>	<b>3,215</b>
Total Group	104,657	143,141	113,210

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	At December 31, 2004 (in HUF millions)		
	2005	2006	
<b>Assets</b>			
Hungary	822,742	817,984	846,969
Macedonia	151,215	146,867	139,835
Montenegro		54,541	49,331
Other countries	961	2,758	7,671
Total	974,918	1,022,150	1,043,806
Inter-segment elimination	(995 )	(1,907 )	(6,361 )
Total segment assets	973,923	1,020,243	1,037,445
Unallocated assets (a)	55,645	62,705	94,150
Total assets of the Group	1,029,568	1,082,948	1,131,595

(a) Unallocated assets include cash and cash equivalents and current and deferred income tax assets

### 33 Commitments

*(a) Finance lease Group as lessee*

Finance leases in 2005 and 2006 relate to the sale and lease back of spaces in buildings accommodating telephone exchanges. The average contract term of these leases is 10 years, and the contracts include renewal options but no purchase options.

Future lease payments under finance leases related to sale and lease back transactions at December 31, 2005 and 2006 are as follows:

Amounts in HUF millions	2005			2006		
	Present value	Interest component	Minimum lease payment	Present value	Interest component	Minimum lease payment
Within 1 year	51	160	211	124	274	398
1-5 years	336	519	855	668	794	1,462
After 5 years	474	265	739	585	280	865
Total	861	944	1,805	1,377	1,348	2,725

Finance leases other than sale and lease back in 2006 mainly relate to vehicles and IT equipment. The average contract term of the leases is 3-5 years. No such finance leases existed at December 31, 2005.

Future lease payments under finance leases other than sale and lease back transactions at December 31, 2006 are as follows:

Amounts in HUF millions	At December 31, 2005			At December 31, 2006		
	Present value	Interest component	Minimum lease payment	Present value	Interest component	Minimum lease payment
Within 1 year				288	99	387
1-5 years				1,071	129	1,200
After 5 years						
Total				1,359	228	1,587



**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*(b) Operating lease Group as lessee*

Operating lease commitments are mainly in respect of the rental of cell sites, and to a lesser extent, related to buildings, network and other telecommunications facilities.

Amounts in HUF millions	At December 31,	
	2005	2006
Within 1 year	5,410	6,869
1-5 years	13,903	18,813
After 5 years	10,494	17,667
Total	29,807	43,349

The lease commitments represent a high amount of individually immaterial lease agreements, the terms of which vary on a wide range, spanning from 3 to 20 years with renewal options in most cases.

*(c) Finance lease Group as lessor*

The Group won a governmental tender in Hungary in 2005 to build and operate a Professional Mobile Network (PMR) for the emergency services of the country. As the service is provided to one buyer, the Hungarian Government, and required the construction of a customer specific asset, the Group analyzed the revenue to be generated over the coming 9 years to account for the sale type lease of the network separately from the continuous telecommunications services to be provided.

The table below shows the lease receivables during the term of the agreement.

Amounts in HUF millions	At December 31, 2005			At December 31, 2006		
	Present value	Interest component	Minimum lease receipt	Present value	Interest component	Minimum lease receipt
Within 1 year				1,856	1,330	3,186
1-5 years				8,907	4,690	13,597
After 5 years				7,256	902	8,158
Total				18,019	6,922	24,941

The interest component represents the unearned finance income. The present value due within one year is included in Current assets (Other financial assets), while the present value after one year is included in Other non current assets. The finance income accruing to the Group over the lease term is recognized in the income statement (Finance income).

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

***(d) Operating lease Group as lessor***

The following table sets forth the future minimum lease payments receivable by the Group for the operating leases of PBX equipment where Magyar Telekom is the lessor.

Amounts in HUF millions	At December 31, 2006 Minimum lease receipt
Within 1 year	1,508
1-5 years	1,664
After 5 years	38
Total	3,210

***(e) Purchase commitments for tangible assets***

As of December 31, 2006, Magyar Telekom had contractual commitments for capital expenditures of HUF 6.3 billion (HUF 3.2 billion in 2005, HUF 6.1 billion in 2004) falling due within 1 year.

***(f) Purchase commitments for investments***

In December 2006, Magyar Telekom agreed to acquire a 100% stake in MobilPress. The transaction was closed on January 25, 2007. See Note 5.1.6 for more details.

As agreed in December 2006, the Company signed a sale-purchase agreement to acquire an additional 2% ownership in TSH effective from January 1, 2007 for a purchase price of HUF 60 million. TSH has been an associate of the Group since September 2004.

**34 Contingencies**

**Mobile termination charges in Hungary**

Magyar Telekom's most significant contingency is related to the fixed to mobile termination charges in Hungary.

The Hungarian National Communications Authority (NHH) published several decisions in 2004 and 2005 as to how the termination charges of the fixed to mobile calls should be reduced in the interconnect contracts of the fixed line and mobile telecom operators. Both SMP mobile telecom operators appealed against the decisions at court and in most cases did not change their contracts with the fixed line telecom operators.

As the interconnect contracts were not amended to reflect the appealed decisions of the NHH, the fixed line operators did not change their charges to their customers for the fixed to mobile calls. There is a high level of uncertainty as to whether any of these NHH decisions will be found properly established by the Hungarian Court. If so, it is also uncertain as of when these new interconnect rates should be applied and whether retrospectively or prospectively and whether the fixed line telecom operators can be forced to repay the difference to their customers for these calls.

These consolidated financial statements reflect the Group's estimate of the most probable outcome. Thereby the fixed line operators can be forced to repay the difference only to their customers with universal packages, while the interconnect charges between the fixed line and mobile companies are

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

accrued based on the fees required by the NHH decisions, regardless of the actual amounts invoiced, the difference being treated as payables.

**CA procedure against Maktel for abusing dominant position on the market for access to the network for data transmission and leased lines**

A procedure has been initiated by the Competition Authority (CA) upon a complaint from UNET (Macedonian ISP) stating that it is not possible to make a competitive offer of Digital Leased Line (DLL) service since Maktel has no wholesale offer. Maktel presented evidence before the CA arguing that the lack of a wholesale offer was due to the absence of an official request from any operator or service provider up to that point and there had been no relevant statutory obligation. Maktel proposed that UNET's request should be refused because there is no legal ground for such a case.

Maktel provided the data requested by the CA. If the CA will not accept the proposal of Maktel on UNET's request to be refused, the worst case penalty is up to 10 percent of Maktel's annual revenue. It is possible, that Maktel will lose the case, however, the probability of CA's imposing the highest possible amount is low. There is no precedence regarding the imposing of fines.

***Administrative fee abuse of dominant position by Maktel***

On February 27, 2006, the Macedonian Commission for Protection of Competition (CPC) started a procedure against Maktel with a complaint that in its invoices for telecommunication services from March 2005 onwards Maktel charges subscribers an administrative fee of two percent on the traffic, which according to the CPC raises serious suspicion that Maktel abuses its dominant market position. Maktel in its answer stated that its administrative fee does not amount to the abuse of its dominant market position. The CPC enacted a first instance decision that Maktel should stop charging the two percent, which was upon appeal. Maktel has challenged to the Supreme Court.

Starting from June 2006, Maktel stopped charging the two percent administrative fee and decided to impose a fixed charge for covering the costs for preparation of the bill, based on the rationale that the CPC's decision prohibited only charging the two percent fee and not an administrative fee as such. Following the introduction of the fixed charge, CPC started a new procedure against Maktel relating to fixed amount administrative fee. Maktel had unsuccessful appeals against both the first and the second instance decisions of the CPC. Currently the parties are waiting for the decision of the Supreme Court in this case as well.

Maktel is also subject to a misdemeanor procedure has been initiated ex officio on account of the abuse of dominant market position for charging the administrative fee. The maximum amount of fine that might be imposed on Maktel is up to 10 percent of the aggregate annual turnover of the company, realized in the business year preceding the year when the misdemeanor has been committed. However the amount of the penalty that could be imposed can not be assessed reliably, therefore no provision was recorded for this purpose.

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**35 Related party transactions**

All transactions with related parties are on an arm's length basis.

*(a) Deutsche Telekom Group*

Deutsche Telekom AG is the ultimate controlling owner of Magyar Telekom Plc. holding 59.21% of the issued shares. Deutsche Telekom (DT) Group has a number of fixed line and mobile telecom service provider subsidiaries worldwide, with whom Magyar Telekom Group has regular transactions.

The Company is directly owned by MagyarCom GmbH, which is a holding company of DTAG. Magyar Telekom pays dividends annually to its owners including MagyarCom GmbH.

MagyarCom Services Kft., a Hungarian company owned by Deutsche Telekom, provides Magyar Telekom with management and consulting services.

Deutsche Telekom International Finance (DTIF) is the treasury vehicle of DT Group, which provides loan financing across the DT Group including Magyar Telekom.

The Company's Hungarian mobile subsidiary, Westel was renamed as T-Mobile Hungary during 2004, while other Hungarian companies were renamed in 2005. The renaming continued in 2006 in Macedonia and Montenegro. The expenditures incurred in connection with the launch and promotion of the new brands and the loss of value caused by discontinuing the old brands were compensated in value by Deutsche Telekom AG. The compensation received was recognized in the income statement (Other operating income).

The table below summarizes the above related party transactions with DT group.

	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
Revenues from telecom services provided to DT Group	9,548	8,056	7,127
Costs of telecommunications services provided by DT Group	(9,560 )	(11,303 )	(13,016 )
Consulting expenses to MagyarCom Services Kft.	(1,488 )	(1,140 )	(918 )
Other income from DTAG	5,920	7,281	1,435
Interest expense to DTIF	(23,271 )	(24,518 )	(21,389 )
Dividends paid to MagyarCom GmbH	(43,222 )	(43,222 )	
Dividend payable to MagyarCom GmbH			(45,074 )
Accounts receivable from DT Group	1,396	3,711	7,991
Accounts payable to MagyarCom Services Kft	(410 )	(313 )	(163 )
Accounts payable to other DT Group companies	(2,358 )	(3,254 )	(6,044 )
Accrued interests payable to DTIF	(5,491 )	(6,198 )	(3,756 )
Loans payable to DTIF and DTAG	(237,675 )	(286,648 )	(259,432 )

Deutsche Telekom has pledged its support for Magyar Telekom's financing needs through to June 30, 2008.

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*(b) Governments*

Magyar Telekom provides services to Government departments and businesses in Hungary, Macedonia and Montenegro, but individually none of these customers represent a significant source of revenue.

*(c) Associates*

Hunsat is an enterprise founded by the Company (50%) and Antenna Hungária Rt. (50%). The revenues of Hunsat include commissions received from Hungarian telecommunications companies for the use of services of international satellite agencies. The operational transactions and balances with Hunsat are insignificant. Dividends received from Hunsat amounted to HUF 157 million in 2006 (2005: HUF 1,376 million, 2004: HUF 2,133 million).

M-RTL is a Hungarian television broadcast company, in which Magyar Telekom has a 25% effective share of ownership through a holding company, IKO-Telekom Média Holding Rt. M-RTL sells airtime through media agencies to Magyar Telekom, and Magyar Telekom provides telecom services to M-RTL mainly through an interactive service provider. Consequently, the direct operating transactions between M-RTL and the Group are insignificant. M-RTL declared dividends to Magyar Telekom directly and indirectly in an amount of HUF 605 million in 2006 (2005: HUF 550 million, 2004: HUF 500 million).

T-Systems Hungary (TSH) is an associated company of Magyar Telekom, in which the Company acquired a 49% share of ownership in September 2004. The acquisition took place through share purchase from T-Systems International, a Deutsche Telekom Group company, and a capital increase in TSH. The All inter-company transactions and balances with TSH are included in the Deutsche Telekom Group relations table, earlier in this note.

*(d) Board and supervisory board members*

The remuneration of the members of the Company's Board of Directors amounted to HUF 8 million in 2006 (2005: HUF 10 million, 2004: HUF 9 million). The remuneration of the members of the Company's Supervisory Board amounted to HUF 17 million in 2006 (2005: HUF 14 million, 2004: HUF 10 million).

*(e) Key management*

Key management has been identified as the members of the Group's Management Committee, which is the main operational decision making body of Magyar Telekom.

The table below shows in total the compensation expenses (including social security and payroll related taxes as well) incurred by the Group in relation to the key management.

	<b>At December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
Salaries and other short-term employee benefits	800	670	647
Contractual termination expense		350	432
Share based compensation (Note 24)	101	130	112
	901	1,150	1,191

The Group does not provide loans to its key management.



**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**36** Events after the balance sheet date

**Employee termination disputes in Montenegro**

In 2005 CGT offered a voluntary lay-off program with beneficial terms for employees accepting the offer. In 2006 CGT announced another voluntary redundancy which had even more beneficial terms. After the announcement of the 2006 program, employees laid off in 2005 believe that they had been misled about the conditions of the lay-off. These former employees have announced that unless CGT indemnifies them for the difference in the terms, they would sue for being misled in 2005.

Although the Group may have to pay indemnity to the former employees, currently the Group cannot estimate the outcome of the future legal action, and the amount of the indemnity payments that could be ruled. The Group has no legal or constructive obligation as at December 31, 2006, and has not raised a valid expectation on part of the former employees that they will be indemnified.

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**37 Reconciliation to U.S. GAAP**

Magyar Telekom's consolidated financial statements are prepared in accordance with International Financial Reporting Standards, which in certain respects differ from U.S. GAAP, the generally accepted accounting principles in the USA. The principal differences between IFRS and U.S. GAAP are presented below, together with explanations of the adjustments that affect consolidated profit for each of the three years in the period ended December 31, 2006 and total shareholders' equity as of December 31, 2005 and 2006.

	Notes	For the year ended December 31,		2006
		2004	2005	
		(in HUF millions)		
Net income under IFRS as reported		34,641	78,564	75,453
Restatement for changes in IAS 39	(e)		(149 )	
Net income under IFRS as restated		34,641	78,415	75,453
Minority interests under IFRS		8,686	10,355	12,011
Restatement for changes in IAS 39	(e)		(45 )	
Minority interest under IFRS as restated		8,686	10,310	12,011
<b>Adjustments of Net income for U.S. GAAP:</b>				
Revenue recognition	(a)	4,749	4,237	3,608
Asset retirement obligation	(b)	(871 )	(402 )	(320 )
Employee expenses	(c)	950	(1,110 )	(108 )
Interest capitalized	(d)	420	472	140
Derivatives	(e)		(227 )	676
Other income (rebranding)	(f)	(5,920 )	(7,281 )	(1,435 )
Purchase price allocation (business combinations)	(g)	(6,977 )	(4,775 )	(4,513 )
Goodwill	(h)	13,876		
Tax	(i)	(1,503 )	591	(748 )
Profit after tax		4,724	(8,282 )	(2,700 )
Minority interest	(j)	319	(873 )	(1,272 )
Total U.S. GAAP adjustments on Net income		5,043	(9,155 )	(3,972 )
Net income under U.S. GAAP		39,684	69,260	71,481
Minority interests under U.S. GAAP	(j)	8,367	11,183	13,283
Basic earnings per share under U.S. GAAP (HUF)		38.23	66.67	68.71
Diluted earnings per share under U.S. GAAP (HUF)		38.22	66.65	68.69
Net income under U.S. GAAP		39,684	69,260	71,481
Other comprehensive income	(k)	(3,851 )	312	(1,384 )
Total comprehensive income		35,833	69,572	70,097

The amounts in the table above show by topic how much more or less income or expense was recognized in the U.S. GAAP accounts in comparison to the IFRS accounts.

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	Notes	At December 31, 2005                      2006 (in HUF millions)	
Total Shareholders' equity under IFRS		527,567	526,039
Minority interests under IFRS		70,127	67,128
Total equity under IFRS		597,694	593,167
<i>Adjustments for U.S. GAAP:</i>			
Revenue recognition	(a)	(9,468 )	(5,860 )
Asset retirement obligation	(b)	(1,409 )	(1,729 )
Employee expenses	(c)	(213 )	
Interest capitalized	(d)	5,465	5,605
Derivatives	(e)	646	1,322
Purchase price allocation (business combinations)	(g)	8,132	5,594
Goodwill	(h)	14,237	12,403
Tax	(i)	(5,049 )	(6,102 )
Minority interest	(j)	2,190	918
Total U.S. GAAP adjustments on Shareholders' equity		14,531	12,151
U.S. GAAP adjustment on Minority interest	(j)	(2,190 )	(918 )
Total U.S. GAAP adjustments on Equity		12,341	11,233
Total Shareholders' equity under U.S. GAAP		542,098	538,190
Minority interests under U.S. GAAP		67,937	66,210
		610,035	604,400

The amounts included in the table above show the cumulative adjustments on the net assets by reconciling item.

**(a) Revenue recognition**

In Magyar Telekom's IFRS accounts fixed line connection fees collected after October 1997 are recognized immediately together with the directly related expenses. Mobile activation fees are also recognized when customers' subscriptions are activated. In the U.S. GAAP accounts, however, fixed line connection fees and mobile activation fees until December 31, 2003 were deferred and recognized as revenue over the expected customer relationship period as regulated by SAB 101. Directly related expenses of the connections and activations were also deferred up to the amount of the revenues.

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

In the U.S. GAAP accounts there is a higher amount of deferred revenues and there are deferred expenses as well related to the direct costs of the activations and connections. The table below shows the deferred connection and activation revenue and related deferred expense balances in IFRS and in U.S. GAAP.

	<b>At December 31,</b>	
	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>	
IFRS deferred connection and activation revenue	1,185	404
U.S. GAAP adjustment	12,200	7,831
U.S. GAAP deferred connection and activation revenue	13,385	8,235
IFRS deferred expenses		
U.S. GAAP adjustment	2,732	1,971
U.S. GAAP deferred expenses	2,732	1,971
U.S. GAAP adjustment on Shareholders' equity	9,468	5,860

Further, as of January 1, 2004 Magyar Telekom adopted EITF 00-21 and SAB 104 in its U.S. GAAP accounts, according to which bundled customer packages are analyzed by the elements of the bundle. Revenues from the individual elements are recognized in proportion of the relative fair values of the elements. Connections in all cases are bundled with other deliverables such as equipment and/or prepaid usage. As connections and activations are no longer considered separate earning events, the fair value of these elements is considered zero. Accordingly, amounts collected for connections and activations are allocated to the other elements of the packages, and recognized according to revenue the recognition policies applied to those services (such as equipment sales, prepaid airtime, etc.).

The application of EITF 00-21 and SAB 104 results in insignificant differences between IFRS and U.S. GAAP as the bundled packages in most cases include subsidized equipment that takes up the marginal amounts collected for the connection or activation, while any traffic is used in a short period of time.

***(b) Asset retirement obligation***

On January 1, 2003 Magyar Telekom adopted Statement of Financial Accounting Standards (SFAS) No. 143 Accounting for Asset Retirement Obligations in its U.S. GAAP accounts. SFAS 143 requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred (i.e. when the asset is constructed) if a reasonable estimate of fair value can be made. The associated asset retirement costs are capitalized as part of the carrying amount of the long-lived asset.

Assets considered for retirement obligation primarily include antenna towers and switching and transmission equipment constructed on rented properties of the mobile segment. In addition, the cost of the public payphones and other assets constructed in public and private areas and assets constructed in rented shops are also adjusted for the potential retirement obligation.

Although there is a legal obligation to remove all unused cabling of the fixed network from public and third parties' properties, the Group believes that the probability of an event of having to remove such cables in the future is very low. As a result, provision is only recognized for the removal of a limited amount of these assets estimated based on the expenditures incurred in the past. As the fixed line service

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providers of Magyar Telekom are universal service providers and have significant market power, these entities are obliged to provide fixed line services in its geographical areas of service. In addition, the Group also has to make their lines available to other service providers on a contractual basis. As a result, Magyar Telekom can not be forced to remove its cables from private and public properties as the Group has indefinite right of use on these properties free of recurring charge. Any removals are only initiated by the Company once it decides to abandon a given section of its network.

The method applied for mobile equipment constructed on leased property assumes two prolongations after the expiry of the original rental term. The expected cash outflows occurring at the end of the third rental period are discounted to the time of the construction and capitalized as part of the cost of the asset, and recognized as an expense through depreciation over the useful life of the asset. The present value of the future obligation is also recognized as a provision. The provision is then accreted using the discount rate that was applied when the obligation was determined. This accretion expense is recognized in the income statement. In subsequent periods the Group may reassess the expected cash outflows to settle the asset retirement obligation, in which case the liability is increased against the carrying amount of the asset.

The asset retirement obligation adjustment in the income statement reconciliation table reflects the net impact of the annual changes in the carrying amount of the assets and that of the provision. In the equity reconciliation table the adjustment reflects the difference between the carrying amount of the capitalized asset retirement obligation and that of the provision.

The table below shows the U.S. GAAP adjustments to the carrying amount of asset retirement obligations (ARO) capitalized as part of the cost of the related assets and the adjustment on the provisions.

	<b>At December 31,</b>	
	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>	
IFRS Carrying amount of capitalized ARO		354
U.S. GAAP adjustment	2,359	2,781
U.S. GAAP Carrying amount of capitalized ARO	2,359	3,135
IFRS Carrying amount of provision for ARO		1,168
U.S. GAAP adjustment	3,768	4,510
U.S. GAAP Carrying amount of provision for ARO	3,768	5,678
U.S. GAAP adjustment on Shareholders' equity	(1,409 )	(1,729 )

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*(c) Employee expenses*

*(1) Severance payments*

Certain severance related expenses recognized as a provision in 2004 in the IFRS accounts related to redundancies in 2005 did not meet the criteria to be recognized as a liability in U.S. GAAP (SFAS 88 and 146). These expenses were recognized in the U.S. GAAP accounts in 2005. The table below shows the amount of severance related expenses recognized in the IFRS accounts (IAS 37) and in the U.S. GAAP accounts (SFAS 88 and 146) in the reported years.

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
Termination expense in IFRS	(20,180 )	(5,142 )	(6,523 )
U.S. GAAP adjustment	960	(960 )	
Termination expense in U.S. GAAP	(19,220 )	(6,102 )	(6,523 )

In addition, more expense was recognized in the IFRS accounts for share based payments according to IFRS 2 than in the U.S. GAAP accounts according to APB 25 in 2004 and 2005. Until the release of IFRS 2 Share Based Payments in March 2004 there was no guidance in IFRS for the accounting for share based payments, and the Group had not recognized compensation expenses in its IFRS accounts related to share based compensations before 2004. In its U.S. GAAP accounts, the Group applied the provisions of APB 25 in 2004 and 2005, whereby the intrinsic value of the share options granted were recognized evenly over the vesting period of the instruments.

As of January 1, 2006 the Group adopted SFAS 123(R) Share-Based Payment. SFAS 123(R) requires all share-based awards to employees, including grants of employee stock options, to be recognized in the financial statements based on their grant-date fair values. The related compensation costs are to be recognized over the period during which an employee is required to provide service in exchange for the award. Magyar Telekom adopted the modified prospective provisions of SFAS 123(R) to new and existing plans as of January 1, 2006. The grant-date fair values of unvested awards that were outstanding on the date of adoption are charged to expense over their remaining vesting periods starting from 2006. The adoption of SFAS 123(R) did not have a material impact on the 2006 financial statements of the Group.

Differences between the accounting for the share based compensation programs are described below.

*(2) Share options of the CEO (Note 24)*

The CEO of Magyar Telekom was granted share options in 2000, 2001, 2002, 2003 and 2004. The options had no intrinsic values on the grant dates in 2000, 2001, 2002 and 2003, while the options granted in 2004 had an intrinsic value of HUF 63 million. The table below shows the amount of expenses recognized in the IFRS accounts and in the U.S. GAAP accounts in the reported years.

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
Compensation expense in IFRS		(84 )	(36 )
U.S. GAAP adjustment	(10 )	63	(321 )
Compensation expense in U.S. GAAP (APB 25)	(10 )	(21 )	
Compensation expense in U.S. GAAP (FAS 123(R))			(357 )

**MAGYAR TELEKOM**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

*(3) Management share option plan (Note 24)*

On July 1, 2002, the Company granted 3,964,600 options to participants of the management share option plan. As the Company's share price as quoted on the Budapest Stock Exchange on the grant date was HUF 833 per share, there was no intrinsic value to the options, thus no compensation expense was recognized in the IFRS or the U.S. GAAP accounts (APB 25), and the options had vested before the adoption of FAS 123(R).

*(4) Mid Term Incentive Plan - MTIP (Note 24)*

The MTIP is a cash settled long term incentive program lasting for three years whereby the targets to be achieved are based on the performance of the Magyar Telekom share.

The table below shows the amount of expenses recognized in the IFRS accounts and in the U.S. GAAP accounts in the reported years.

	For the year ended December 31,		
	2004	2005	2006
	(in HUF millions)		
Compensation expense in IFRS	(70 )	(186 )	(557 )
U.S. GAAP adjustment		(213 )	213
Compensation expense in U.S. GAAP (APB 25)	(70 )	(399 )	
Compensation expense in U.S. GAAP (FAS 123(R))			(344 )

The difference between IFRS and U.S. GAAP accruals disappeared in 2006 with the adoption of FAS 123(R) through the income statement.

*(5) Assumptions used in the fair value calculations*

At the grant dates, the underlying assumptions and the resulting fair values per option were as follows:

	CEO s share options 2000	CEO s share options 2001	CEO s share options 2002	CEO s share options 2003	CEO s share options 2004	Management share option plan
Risk free interest rate (%)	7.4-7.6	7.3-7.5	7.9-8.2	6.9-7.2	8.9-9.4	8.31
Expected dividend yield (%)	0.45	1.21	1.29	2.16	8.41	1.51
Expected lives (years)	7-9	7-9	7-9	7-9	7-9	5
Expected stock volatility (%)	9.39	10.16	9.58	9.23	8.82	40
Fair value per option granted during the year (HUF)	1,420	166	189	122	350	284

*(d) Interest capitalized*

In the IFRS accounts Magyar Telekom capitalized a gradually decreasing amount of interest in prior years, and did not capitalize any interest in 2004 and 2005. This was the case as all loans taken for capital investment projects in prior years had been gradually repaid by the end of 2003. In 2006 the Company took a loan dedicated to finance the capital expenditure on the broadband network expansion, therefore, interest expenses were capitalized again in 2006 (Note 2.20).

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In accordance with U.S. GAAP, Magyar Telekom does not differentiate the loans based on the purpose for which they were taken, all are considered for interest capitalization. In contrast, under IFRS, we capitalized the appropriate part of only that interest that arose in connection with either loans taken out for the construction of qualifying assets, or those loans that are taken out for general purpose. As a result, a higher amount of interest is capitalized in the U.S. GAAP accounts, which results in a higher balance of property, plant and equipment, and consequently a higher amount of depreciation.

The table below is the summary of the U.S. GAAP adjustments related to interest capitalization.

	<b>For the year ended December 31,</b>		
	<b>2004</b>	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>		
IFRS interest capitalized			54
U.S. GAAP adjustment	1,624	2,093	1,736
U.S. GAAP interest capitalized	1,624	2,093	1,790
IFRS depreciation of Property, plant and equipment	98,788	96,363	95,657
U.S. GAAP adjustment	1,204	1,621	1,596
U.S. GAAP depreciation of Property, plant and equipment	99,992	97,984	97,253
Carrying amount of U.S. GAAP adjustment on interest capitalized end of year	4,993	5,465	5,605

**(e) Derivatives**

The revised interpretation of IAS 39 Financial Instruments Recognition and Measurement does not consider contracts denominated in a currency that is not the functional currency of either of the contracting parties as a separable host contract and an embedded derivative if the contract currency is widely used in that market. As a result of the change in the interpretation, Magyar Telekom restated its IFRS retained earnings to eliminate the carrying amounts of these embedded derivatives (HUF 873 million) and the related deferred tax liability (HUF 140 million) as at December 31, 2004.

The change in the IFRS interpretation does not have an impact on the U.S. GAAP accounts, in which these embedded derivatives remain to be recognized and re-measured to fair value.

The table below shows the U.S. GAAP adjustment on the fair value of derivatives.

	<b>At December 31,</b>	
	<b>2005</b>	<b>2006</b>
	<b>(in HUF millions)</b>	
IFRS fair value of derivatives (forwards)		378
U.S. GAAP adjustment (embedded derivatives)	646	1,322
U.S. GAAP fair value of derivatives	646	1,700

**(f) Other income (rebranding)**

The Company's mobile subsidiary, Westel was renamed as T-Mobile Hungary during 2004, while other companies of the Group were renamed in 2005 and 2006. In the IFRS accounts, the compensation received from DTAG is shown as other income and the write off of the impacted brand names and the costs of launching and promoting the new brands are shown gross as expenses respectively.



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Under U.S. GAAP, Magyar Telekom recognizes the brand name write off and the additional costs mentioned above in the income statement, while the compensation received is recognized as a contribution of capital by the majority shareholder in accordance with APB 25 and SAB Topic 5-T. This results in a lower net income in the U.S. GAAP accounts, but the Shareholders' equity is no different in this respect.

*(g) Purchase price allocation (business combinations)*

Due to the different intangible asset recognition rules of IFRS and U.S. GAAP in earlier years, the fair values of the net assets of T-Mobile, Maktel and Emitel on the acquisitions in 2001 were different. While SFAS 141 allows the recognition of customer bases as an intangible asset in U.S. GAAP, IAS 38 only allowed the recognition if the customers were contractually tied to the service provider. As in earlier years (e.g. in 2001) when the Company acquired new subsidiaries, pre-paid customers of the acquired subsidiaries were not contractually bound for a period over one year, therefore, based on the non-contractual relationship no intangible asset was recognized in the IFRS accounts. In contrast to IFRS, in its U.S. GAAP accounts the Company recognized the customer bases of the acquired subsidiaries on acquisition.

In the U.S. GAAP accounts, this resulted in a higher amount of intangible assets recognized on acquisition. Consequently, the amortization expense of these intangibles is higher than in the IFRS accounts.

In addition, from March 31, 2004 in the IFRS accounts the total amount of fair value adjustments on the net assets of the acquired companies are recognized on consolidation, while in the U.S. GAAP accounts the fair value adjustments are only recognized in proportion to the share of ownership acquired, as was the policy in the IFRS accounts before the above mentioned date. This results in a lower amount of fair value adjustments in the U.S. GAAP accounts for intangible and tangible assets arising on business combinations since March 31, 2004.

Further, since the adoption of IFRS 3, in case of acquisition of additional shares in already consolidated subsidiaries, no purchase price allocation is conducted, i.e. the whole surplus over the carrying amount of additional net assets acquired (reduction in minority interest) is recognized as goodwill in the IFRS accounts. In the U.S. GAAP accounts, however, purchase price allocation is made for these acquisitions as well. This generally results in a higher amount of assets recognized (other than goodwill) with corresponding deferred tax liabilities, and a subsequently higher amount of depreciation and amortization.

The following table shows the carrying amounts of the U.S. GAAP adjustments on the balance sheet lines that have arisen on the acquisition of subsidiaries.

	At December 31,	
	2005	2006
	(in HUF millions)	
Property, plant and equipment	358	439
Intangible assets	7,754	5,155
Other liabilities	20	
U.S. GAAP adjustment on Shareholders' equity	8,132	5,594

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The following table shows the expected amortization expense of all intangible assets recorded under U.S. GAAP in the following years.

Year	Amortization (in HUF millions)
2007	25,122
2008	21,448
2009	12,503
2010	7,461
2011	5,416
thereafter	91,746

***(h) Goodwill***

Due to the different asset recognition rules of IFRS and U.S. GAAP in earlier years, the fair value of the net assets of T-Mobile, Maktel and Emitel on the acquisitions in 2001 was different. In the U.S. GAAP accounts, in general, a higher amount of intangible assets was recognized in those years on business combinations. Consequently, the goodwill recognized in the U.S. GAAP accounts was lower than in the IFRS accounts.

In addition, while according to Magyar Telekom's IFRS accounting policy, connection and activation fees are not deferred, SAB 101 required the deferral of these fees. This resulted in a zero fair value of deferred revenue in the IFRS balance sheet of the companies acquired in 2001, while the fair value of the acquired companies' liabilities included deferred revenue in U.S. GAAP. Related to these deferred revenues, there were also deferred expenses in the U.S. GAAP balance sheets of the acquired companies. This difference also resulted in a different amount of goodwill arising on the acquisition of these subsidiaries.

Further, according to SFAS 141 and 142, goodwill is not amortized under U.S. GAAP in the 3-year period presented, which resulted in significant differences between the IFRS and U.S. GAAP accounts in 2004. From January 1, 2005 no goodwill is amortized in IFRS either, consequently no further differences arise in this respect.

Further, goodwill is recorded in the currency of the acquired company under U.S. GAAP, while in earlier years goodwill was recognized in HUF under IFRS. This results in currency translation adjustments in the Shareholders' equity when compared to IFRS, the impact of which is included in the Goodwill line of the reconciliation table.

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**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The table below shows the development of the carrying amount of goodwill comparing IFRS and U.S. GAAP.

	IFRS	U.S. GAAP adjustment	U.S. GAAP
Carrying amount January 1, 2005	226,920	16,290	243,210
Exchange differences	115	(2,443 )	(2,328 )
Increase due to acquisitions	5,122		5,122
Deferred tax expense credited to the carrying amount of goodwill		(118 )	(118 )
Carrying amount December 31, 2005	232,157	13,729	245,886
Exchange differences	(78 )	(103 )	(181 )
Increase due to acquisitions	13,070	(1,731 )	11,339
Deferred tax expense credited to the carrying amount of goodwill		(134 )	(134 )
Carrying amount December 31, 2006	245,149	11,761	256,910
Add back cumulative deferred tax expense credited to the carrying amount of goodwill		642	
U.S. GAAP adjustment on Shareholders' equity		12,403	

Goodwill was tested for impairment by reporting segment as of January 1, 2002 and in the last quarter of every year since then. As the fair value of the net assets of the reporting segments was always higher than the book values, no impairment charge was necessary to be recognized in any of the reported periods.

**(i) Tax**

Most of the above described U.S. GAAP adjustments result in temporary differences for which deferred tax is recognized.

**(j) Minority interest**

Some of the above described adjustments are related to subsidiaries in which Magyar Telekom's share of ownership is less than 100%. In these cases the minority interests take their share of the adjustments.

Further, the Company had several call options for the remaining shares of certain consolidated subsidiaries. Co-owners of subsidiaries also had call and put options for shares held by Magyar Telekom in certain consolidated subsidiaries. The recognition and measurement of these options differed in certain cases under IFRS and U.S. GAAP. The differences between the recognition and measurement of these options resulted in U.S. GAAP adjustments in 2003 and 2004, which were accounted for in the minority interest line of the reconciliation tables.

**(k) Other comprehensive income**

Other comprehensive income includes the cumulative translation adjustments arising on consolidation, which is not subject to tax, and the revaluation differences from AFS financial instruments (Note 7).

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*(l) Recent accounting pronouncements*

In February 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 155, *Accounting for Certain Hybrid Financial Instruments* ( SFAS 155 ). SFAS 155 allows any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, to be carried at fair value in its entirety, with changes in fair value recognized in earnings. In addition, SFAS 155 requires that beneficial interests in securitized financial assets be analyzed to determine whether they are freestanding derivatives or contain an embedded derivative. SFAS 155 also eliminates a prior restriction on the types of passive derivatives that a qualifying special purpose entity is permitted to hold. SFAS 155 is applicable to new or modified financial instruments in fiscal years beginning after September 15, 2006, though the provisions related to fair value accounting for hybrid financial instruments can also be applied to existing instruments. The Group does not expect the adoption of SFAS 155 to have a material impact on the consolidated financial position or results of operations.

In March 2006, the FASB issued SFAS No. 156, *Accounting for Servicing of Financial Assets* ( SFAS 156 ). SFAS 156 addresses the accounting for recognized servicing assets and servicing liabilities related to certain transfers of the servicer's financial assets and for acquisitions or assumptions of obligations to service financial assets that do not relate to the financial assets of the servicer and its related parties. SFAS 156 requires that all recognized servicing assets and servicing liabilities are initially measured at fair value, and subsequently measured at either fair value or by applying an amortization method for each class of recognized servicing assets and servicing liabilities. SFAS 156 is effective in fiscal years beginning after September 15, 2006. The Group does not expect the adoption of SFAS 156 to have a material impact on the consolidated financial position or results of operations.

In April 2006, the FASB issued FASB Staff Position ( FSP ) FSP FIN 46(R)-6, *Determining the Variability to Be Considered in Applying FASB Interpretation No. 46(R)* ( FSP FIN 46(R)-6 ). FSP FIN 46(R)-6 addresses whether certain arrangements associated with variable interest entities should be treated as variable interests or considered as creators of variability, and indicates that the variability to be considered shall be based on an analysis of the design of the entity. FSP FIN 46(R)-6 is required to be applied prospectively to all entities with which the Group first becomes involved and to all entities previously required to be analyzed under FIN 46(R) upon the occurrence of certain events, beginning the first day of the first reporting period after June 15, 2006. The Company does not expect the adoption of FSP FIN 46(R)-6 to have a material impact on the consolidated financial position or results of operations.

In June 2006, the FASB ratified the consensus on Emerging Issues Task Force (EITF) Issue No. 06-3, *How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement* ( EITF 06-3 ). The scope of EITF 06-3 includes any tax assessed by a governmental authority that is directly imposed on a revenue-producing transaction between a seller and a customer and may include, but is not limited to, sales, use, value added, and certain excise taxes. EITF 06-3 states that presentation of taxes within the scope of this EITF on either a gross basis or a net basis is an accounting policy decision which should be disclosed pursuant to APB No. 22, *Disclosure of Accounting Policies*. If such taxes are significant, and are presented on a gross basis, the amounts of those taxes should be disclosed. The consensus on EITF 06-3 will be effective for interim and annual reporting periods beginning after December 15, 2006. Magyar Telekom previously disclosed that the Group records revenues net of value-added taxes and other taxes collected from customers that are remitted to governmental authorities.

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In July 2006, the FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* an Interpretation of FASB Statement No. 109, (FIN 48). FIN 48 prescribes a comprehensive model for how a company should recognize, measure, present, and disclose in its financial statements uncertain tax positions that it has taken or expects to take on a tax return. FIN 48 is effective for Magyar Telekom as of January 1, 2007. The Group is currently evaluating the potential impact, if any, that the adoption of FIN 48 will have on the consolidated financial position or results of operations.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements*, ( SFAS 157 ). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. The provisions of this standard apply to other accounting pronouncements that require or permit fair value measurements. SFAS 157 becomes effective for Magyar Telekom on January 1, 2008. Upon adoption, the provisions of SFAS 157 are to be applied prospectively with F-141 limited exceptions. The Group is currently evaluating the potential impact, if any, that the adoption of SFAS 157 will have on the consolidated financial position or results of operations.

In September 2006, the FASB ratified Emerging Issues Task Force Issue No. 06-1, *Accounting for Consideration Given by a Service Provider to Manufacturers or Resellers of Equipment Necessary for an End-Customer to Receive Service from the Service Provider* ( EITF 06-1 ). This guidance requires the application of EITF 01-9, *Accounting for Consideration Given by a Vendor to a Customer* ( EITF 01-9 ), when consideration is given to a reseller or manufacturer for benefit to the service provider's end customer. EITF 01-9 requires the consideration given be recorded as a liability at the time of the sale of the equipment and, also, provides guidance for the classification of the expense. EITF 06-1 is effective for the first annual reporting period beginning after June 15, 2007. The Group is currently evaluating the potential impact, if any, that the adoption of EITF 06-1 will have on the consolidated financial position or results of operations.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115* (SFAS No. 159), which permits entities to choose to measure many financial instruments and certain other items at fair value. The provisions of SFAS No.159 are effective as of the beginning of our 2008 fiscal year. The Group's adoption of SFAS No. 159 is not expected to have a material impact on the Company's consolidated financial statements.

In September 2006 SEC issued Staff Accounting Bulletin No. 108, *Considering the Effects of Prior Year Misstatement when Quantifying Misstatements in Current Year Financial Statements* ( SAB No. 108 ). SAB No. 108 requires the use of both the rollover and iron curtain approaches in accumulating and quantifying the amounts of misstatements in a company's financial statements. The rollover approach looks at the amount by which the current-year income statement is misstated. The iron curtain approach looks at the cumulative amount by which the balance sheet is misstated to determine materiality. The Group's adoption of SAB No. 108 did not have a material impact on the Company's consolidated financial statements.