

COLUMBIA BANKING SYSTEM INC
Form 10-Q
May 10, 2006
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2006.

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from _____ to _____.

Commission File Number 0-20288

COLUMBIA BANKING SYSTEM, INC.

(Exact name of registrant as specified in its charter)

Washington
(State or other jurisdiction of

incorporation or organization)

1301 A Street

Tacoma, Washington
(Address of principal executive offices)

91-1422237
(I.R.S. Employer

Identification Number)

98402-2156
(Zip Code)

(253) 305-1900

(Registrant's telephone number, including area code)

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(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares of common stock outstanding at April 30, 2006 was 15,994,561.

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Table of Contents**CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS***Columbia Banking System, Inc.**(Unaudited)*

	Three Months Ended March 31,	
	2006	2005
	(in thousands except per share)	
Interest Income		
Loans	\$ 28,644	\$ 21,822
Taxable securities	4,958	4,657
Tax-exempt securities	1,427	1,082
Deposits with banks	29	9
Federal funds sold	11	
Total interest income	35,069	27,570
Interest Expense		
Deposits	8,491	5,182
Federal Home Loan Bank advances	1,768	706
Long-term obligations	459	347
Other borrowings	45	34
Total interest expense	10,763	6,269
Net Interest Income	24,306	21,301
Provision for loan and lease losses	215	890
Net interest income after provision for loan and lease losses	24,091	20,411
Noninterest Income		
Service charges and other fees	2,834	2,636
Mortgage banking	147	422
Merchant services fees	2,038	1,789
Gain on sale of securities available for sale, net	10	
Bank owned life insurance (BOLI)	399	373
Other	545	454
Total noninterest income	5,973	5,674
Noninterest Expense		
Compensation and employee benefits	9,669	9,268
Occupancy	2,648	2,332
Merchant processing	784	707
Advertising and promotion	652	504
Data processing	800	707
Legal and professional services	230	764
Taxes, licenses and fees	596	465
Other	2,961	2,530
Total noninterest expense	18,340	17,277
Income before income taxes	11,724	8,808
Provision for income taxes	3,536	2,510

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Net Income	\$	8,188	\$	6,298
Net Income Per Common Share:				
Basic	\$	0.52	\$	0.40
Diluted	\$	0.51	\$	0.40
Dividends paid per common share	\$	0.13	\$	0.07
Average number of common shares outstanding		15,860		15,606
Average number of diluted common shares outstanding		16,101		15,852

See accompanying notes to unaudited consolidated condensed financial statements.

Table of Contents**CONSOLIDATED CONDENSED BALANCE SHEETS***Columbia Banking System, Inc.**(Unaudited)*

	March 31, 2006	December 31, 2005
	(in thousands)	
ASSETS		
Cash and due from banks	\$ 88,303	\$ 96,787
Interest-earning deposits with banks	8,304	3,619
Total cash and cash equivalents	96,607	100,406
Securities available for sale at fair value (amortized cost of \$629,992 and \$576,619, respectively)	621,643	572,355
Securities held to maturity (fair value of \$2,582 and \$2,587, respectively)	2,524	2,524
Federal Home Loan Bank stock at cost	10,453	10,453
Loans held for sale	1,737	1,850
Loans, net of deferred loan fees of (\$2,215) and (\$2,870), respectively	1,595,262	1,564,704
Less: allowance for loan and lease losses	20,691	20,829
Loans, net	1,574,571	1,543,875
Interest receivable	11,989	11,671
Premises and equipment, net	44,760	44,690
Real estate owned	18	18
Goodwill	29,723	29,723
Other	66,428	59,757
Total Assets	\$ 2,460,453	\$ 2,377,322
LIABILITIES AND SHAREHOLDERS EQUITY		
Deposits:		
Noninterest-bearing	\$ 448,664	\$ 455,838
Interest-bearing	1,541,699	1,549,651
Total deposits	1,990,363	2,005,489
Federal Home Loan Bank advances	188,850	94,400
Other borrowings	293	2,572
Long-term subordinated debt	22,328	22,312
Other liabilities	27,482	26,307
Total liabilities	2,229,316	2,151,080
Commitments and contingent liabilities		
Shareholders' equity:		
Preferred stock (no par value)		
Authorized, 2 million shares; none outstanding		

March 31,
2006

December 31,
2005

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Common stock (no par value)				
Authorized shares	63,034	63,034		
Issued and outstanding	15,969	15,831	164,363	162,973
Retained earnings			72,176	66,051
Accumulated other comprehensive loss				
Unrealized losses on securities available for sale, net of tax			(5,402)	(2,782)
Total shareholders equity			231,137	226,242
Total Liabilities and Shareholders Equity			\$ 2,460,453	\$ 2,377,322

See accompanying notes to unaudited consolidated condensed financial statements.

Table of Contents**CONSOLIDATED CONDENSED STATEMENTS OF SHAREHOLDERS EQUITY***Columbia Banking System, Inc.**(Unaudited)*

	Common stock		Retained Earnings (in thousands)	Deferred Compensation	Accumulated Other Comprehensive Income (Loss)	Total Shareholders Equity
	Number of Shares	Amount				
Balance at January 1, 2005	15,594	\$ 159,693	\$ 42,552	\$	\$ 909	\$ 203,154
Comprehensive income:						
Net income			29,631			29,631
Reclassification of net gains on securities available for sale included in net income, net of tax of \$2					(4)	(4)
Unrealized losses on securities available for sale, net of tax of \$1,949					(3,687)	(3,687)
Total comprehensive income						25,940
Issuance of stock under equity compensation plan	221	2,208				2,208
Issuance of restricted stock under equity compensation plan	16	389		(389)		
Amortization of deferred compensation restricted stock				297		297
Tax benefit associated with exercise of stock options		775				775
Cash dividends paid on common stock			(6,132)			(6,132)
Balance at December 31, 2005	15,831	163,065	66,051	(92)	(2,782)	226,242
Comprehensive income:						
Net income			8,188			8,188
Reclassification of net gains on securities available for sale included in net income, net of tax of \$4					(6)	(6)
Unrealized losses on securities available for sale, net of tax of \$1,465					(2,614)	(2,614)
Total comprehensive income						5,568
Transition adjustment related to adoption of SFAS 123(R)		(92)		92		
Issuance of stock under equity compensation plan	66	920				920
Equity compensation awards	72	195				195
Tax benefit associated with exercise of stock options		275				275
Cash dividends paid on common stock			(2,063)			(2,063)
Balance at March 31, 2006	15,969	\$ 164,363	\$ 72,176	\$	\$ (5,402)	\$ 231,137

See accompanying notes to unaudited consolidated condensed financial statements.

Table of Contents**CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS***Columbia Banking System, Inc.**(Unaudited)*

	Three Months Ended March 31,	
	2006	2005
	(in thousands)	
Cash Flows From Operating Activities		
Net income	\$ 8,188	\$ 6,298
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan and lease losses	215	890
Deferred income tax benefit	(138)	(1,893)
Stock based compensation expense	195	
Tax benefit associated with stock compensation plan	275	(73)
Gains on real estate owned and other personal property owned		(5)
Depreciation, amortization & accretion	1,402	2,493
Net realized gains on sale of assets	(136)	(71)
Decrease (increase) in loans held for sale	113	(3,186)
Increase in interest receivable	(318)	(542)
Increase in interest payable	414	164
Stock dividends from Federal Home Loan Bank stock		(259)
Net changes in other assets and liabilities	(6,355)	1,336
Net cash provided by operating activities	3,855	5,152
Cash Flows From Investing Activities		
Proceeds from sales of securities available for sale	3,865	1,618
Proceeds from maturities of securities available for sale	32,020	1,597
Purchase of securities available for sale	(23,675)	(2,846)
Proceeds from maturities of mortgage-backed securities available for sale	6,617	15,387
Purchase of mortgage-backed securities available for sale	(73,068)	
Loans originated and acquired, net of principal collected	(30,269)	(77,364)
Purchases of premises and equipment	(1,098)	(1,006)
Proceeds from disposal of premises and equipment	22	80
Proceeds from sale of real estate owned and other personal property owned		685
Net cash used in investing activities	(85,586)	(61,849)
Cash Flows From Financing Activities		
Net (decrease) increase in deposits	(12,900)	6,065
Repayments of other borrowings	(2,500)	
Proceeds from Federal Home Loan Bank advances	512,385	278,840
Repayment of Federal Home Loan Bank advances	(417,935)	(219,540)
Cash dividends paid on common stock	(2,063)	(1,092)
Proceeds from issuance of common stock, net	920	545
Excess tax benefit associated with exercise of stock options	49	
Other, net	(24)	(16)
Net cash provided by financing activities	77,932	64,802
(Decrease) increase in cash and cash equivalents	(3,799)	8,105
Cash and cash equivalents at beginning of period	100,406	54,656

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Cash and cash equivalents at end of period	\$ 96,607	\$ 62,761
Supplemental information:		
Cash paid for interest	\$ 10,439	\$ 6,060
Cash paid for income taxes	\$ 1,250	\$ 152

See accompanying notes to unaudited consolidated condensed financial statements.

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NOTES TO UNAUDITED CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

Columbia Banking System, Inc.

1. Basis of Presentation

The interim unaudited consolidated condensed financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for condensed interim financial information and with instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, certain financial information and footnotes have been omitted or condensed. The consolidated condensed financial statements include the accounts of the Company, and its wholly owned banking subsidiaries Columbia Bank and Astoria. All significant intercompany transactions and accounts have been eliminated in consolidation. In the opinion of management, all adjustments consisting only of normal recurring accruals necessary for a fair presentation of the financial condition and the results of operations for the interim periods included herein have been made. The results of operations for the three months ended March 31, 2006 are not necessarily indicative of results to be anticipated for the year ending December 31, 2006. The accompanying interim unaudited consolidated condensed financial statements should be read in conjunction with the financial statements and related notes contained in the Company's 2005 Annual Report on Form 10-K.

2. Summary of Significant Accounting Policies

The significant accounting policies used in preparation of our consolidated financial statements are disclosed in our 2005 Annual Report on Form 10-K. January 1, 2006, the Company started recognizing compensation expense for stock options and other share-based payments with the adoption of Statement of Financial Accounting Standards (SFAS) No. 123(R), Share-Based Payment, (SFAS 123(R)), as described in note 3 below. There have not been any other material changes in our critical accounting policies compared to those contained in our 2005 10-K disclosure for the year ended December 31, 2005.

3. Stock-Based Compensation Plans

Effective January 1, 2006, the Company adopted SFAS 123(R) using the modified prospective method, which establishes accounting for stock-based awards exchanged for employee services. Accordingly, stock-based compensation cost is measured at grant date, based on the fair value of the award, over the requisite service period. Previously, the Company applied Accounting Principles Board Opinion 25, Accounting for Stock Issued to Employees (APB 25) and related interpretations, as permitted by SFAS No. 123, Accounting for Stock Based Compensation.

Determining Fair Value under SFAS 123(R)

Valuation and Amortization Method. The Company estimates the fair value of stock-based awards granted using the Black-Scholes option valuation model. The fair value of all awards is amortized on a straight-line basis over the requisite service periods, which are generally the vesting periods.

Expected Life. The expected life of awards granted represents the period of time that they are expected to be outstanding. The expected life is determined based on historical experience with similar awards, giving consideration to the contractual terms and vesting schedules.

Expected Volatility. Volatility of our common stock is estimated at the date of grant based on the historical volatility of the stock. The volatility factor used in the Black-Scholes option valuation model is based on historical stock prices over the most recent period commensurate with the estimated expected life of the award.

Risk-Free Interest Rate. The risk-free interest rate used in the Black-Scholes option valuation model is based on the U.S. Treasury curve in effect at the time of the award.

Expected Dividend Yield. The expected dividend is based on dividend trends and the market value of the Company's stock price at the time of the award.

Expected Forfeitures. Historical data is used to estimate pre-vesting forfeitures. Stock-based compensation expense is recorded for those awards that are expected to vest.

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	For The Three Months Ended 3/31/2006
<i>(Black-Scholes Assumptions)</i>	
Expected life (in years)	5.48
Expected volatility	34.61%
Risk-free interest rate	4.55%
Expected dividend yield	1.55%
Expected forfeiture rate	16.30%
Fair value	\$ 11.50

Stock-based Compensation Under SFAS 123(R)

Total stock-based compensation expense recognized in the consolidated statement of operations for the three months ended March 31, 2006 was \$195,000 before income taxes and consisted of stock option and restricted stock expense of \$93,000 and \$102,000 respectively. The related estimated tax benefit was \$68,000 for the three months ended March 31, 2006.

At March 31, 2006 there were 186,200 non-vested stock options and awards that had a weighted average grant date fair value of \$17.44. As of March 31, 2006, we had \$2.1 million of total unrecognized compensation cost related to non-vested stock-based awards granted under our equity compensation plan. Total unrecognized compensation cost will be adjusted for any future changes in estimated forfeitures and new awards. The Company expects to recognize this cost ratably over a period of 4.75 years.

The following table shows the effect on the first quarter 2005 net earnings and earnings per share had compensation cost been recognized based upon the estimated fair value on the grant date of stock options and restricted stock, in accordance with SFAS 123, as amended by SFAS No. 148 Accounting for Stock-Based Compensation Transition and Disclosure (in thousands, except earnings per share):

	For The Three Months Ended 3/31/2005
<i>(dollars in thousands, except per share)</i>	
Net income attributable to common stock:	
As reported	\$ 6,298
Deduct: Total stock based employee compensation expense determined under fair value method for all options, net of tax	(127)
Pro forma net income	\$ 6,171
Net income per common share:	
Basic:	
As reported	\$ 0.40
Pro forma	0.39
Diluted:	
As reported	\$ 0.40
Pro forma	0.39

Disclosures for the period ended March 31, 2006 are not presented because the amounts are recognized in the consolidated condensed financial statements.

Stock Activity Under Plan

At March 31, 2006, the Company had one equity compensation plan. Additional information regarding this plan is disclosed in our Annual Report on Form 10-K for the year ended December 31, 2005. At March 31, 2006, a maximum of 2,191,482 shares were authorized under the plan, of which a net 1,813,333 were granted, 1,312,608 have been exercised, and 378,149 were available for future grants.

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Options and awards granted, exercised, canceled and expired under our stock option plan are summarized as follows:

	Stock Option Activity	Restricted Share Activity	Weighted-Average Exercise Price
Balance at January 1, 2006	474,360	12,000	\$ 15.08
Granted		72,025	
Forfeited			
Exercised	(57,660)		12.62
Balance at March 31, 2006	416,700	84,025	\$ 13.19
Total Vested at March 31, 2006	310,525	4,000	\$ 13.72

4. Earnings per share

The following table sets forth the computation of basic and diluted net income per share for the three months ended March 31, 2006 and 2005 (in thousands, except for per share data):

<i>(dollars in thousands, except per share)</i>	For The Three Months Ended 3/31/2006	For The Three Months Ended 3/31/2005
Net income	\$ 8,188	\$ 6,298
Weighted average common shares outstanding (for basic calculation)	15,860	15,606
Dilutive effect of outstanding common stock options	0.01	0.00
Weighted average common stock and common equivalent shares outstanding (for diluted calculation)	16,101	15,852
Net earnings per common share basic	\$ 0.52	\$ 0.40
Net earnings per common share diluted	\$ 0.51	\$ 0.40

5. Dividends

On January 26, 2006, the Company declared a quarterly cash dividend of \$0.13 per share, payable on February 22, 2006 to shareholders of record as of the close of business on February 8, 2006. Subsequent to quarter end, on April 26, 2006, the Company declared a quarterly cash dividend of \$0.14 per share, payable on May 24, 2006, to shareholders of record at the close of business May 10, 2006. The payment of cash dividends is subject to Federal regulatory requirements for capital levels and other restrictions. In addition, the cash dividends paid by Columbia Bank and Bank of Astoria to the Company are subject to both Federal and State regulatory requirements.

6. Business Segment Information

Within Washington State, the Company is managed along three major lines of business: commercial banking, retail banking, and real estate lending. In Oregon, the Company operates as one segment through the Astoria banking subsidiary. The treasury function of the Company, included in the Other category, although not considered a line of business, is responsible for the management of investments and interest rate risk.

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The Company generates segment results that include balances directly attributable to business line activities. The financial results of each segment are derived from the Company's general ledger system. Overhead, including sales and back office support functions and other indirect expenses are not allocated to the major lines of business. Since the Company is not specifically organized around lines of business, most reportable segments comprise more than one operating activity.

The principal activities conducted by commercial banking are the origination of commercial business loans and private banking services. Retail banking includes all deposit products, with their related fee income, and all consumer loan products as well as commercial loan products offered in the Company's branch offices. Real estate lending offers single-family residential, multi-family residential and commercial real estate loans.

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The organizational structure of the Company and its business line financial results are not necessarily comparable with information from other financial institutions. Financial highlights by lines of business are as follows:

Condensed Statements of Operations:

<i>(in thousands)</i>	Three Months Ended March 31, 2006					
	Oregon		Washington			
	Astoria	Commercial Banking	Retail Banking	Real Estate Lending	Other	Total
Net interest income after provision for loan and lease loss	\$ 2,068	\$ 4,723	\$ 17,280	\$ 1,016	\$ (996)	\$ 24,091
Other income	368	359	1,540	125	3,581	5,973
Other expense	(1,394)	(2,168)	(4,487)	(409)	(9,882)	(18,340)
Contribution to overhead and profit	1,042	2,914	14,333	732	(7,297)	11,724
Income taxes						(3,536)
Net income						\$ 8,188
Total assets	\$ 212,130	\$ 861,123	\$ 460,891	\$ 233,164	\$ 693,145	\$ 2,460,453

<i>(in thousands)</i>	Three Months Ended March 31, 2005					
	Oregon		Washington			
	Astoria	Commercial Banking	Retail Banking	Real Estate Lending	Other	Total
Net interest income after provision for loan and lease loss	\$ 1,932	\$ 4,903	\$ 11,450	\$ 1,906	\$ 220	\$ 20,411
Other income	257	261	1,516	395	3,245	5,674
Other expense	(1,336)	(2,239)	(4,375)	(418)	(8,909)	(17,277)
Contribution to overhead and profit	853	2,925	8,591	1,883	(5,444)	8,808
Income taxes						(2,510)
Net income						\$ 6,298
Total assets	\$ 206,849	\$ 689,008	\$ 456,398	\$ 254,398	\$ 637,086	\$ 2,243,739

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The following table presents the composition and carrying value of the Company's available for sale investment portfolio:

	March 31, 2006	December 31, 2005
	(in thousands)	
Securities Available for Sale		
U.S. Government agency	\$ 122,692	\$ 154,860
U.S. Government agency mortgage-backed securities and collateralized mortgage obligations	352,411	288,790
State and municipal securities	144,802	126,951
Other securities	1,738	1,754
 Total	 \$ 621,643	 \$ 572,355

Unrealized losses and fair values of securities available for sale, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of March 31, 2006 are summarized as follows:

<i>(in thousands)</i>	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Government agency	\$ 14,918	\$ (434)	\$ 107,776	\$ (2,041)	\$ 122,694	\$ (2,475)
U.S. Government agency mortgage-backed securities and collateralized mortgage obligations	102,304	(1,928)	215,336	(6,455)	317,640	(8,383)
State and municipal securities	56,345	(761)	12,291	(353)	68,636	(1,114)
 Total	 \$ 173,567	 \$ (3,123)	 \$ 335,403	 \$ (8,849)	 \$ 508,970	 \$ (11,972)

At March 31, 2006, there were 29 U.S. Government agency securities in an unrealized loss position, of which 27 were in a continuous loss position for 12 months or more. The unrealized losses on U.S. Government agency securities were caused by interest rate increases subsequent to the purchase of the individual securities. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than par. Because the Company has the ability and intent to hold these investments until a recovery of market value, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2006.

At March 31, 2006, there were 103 state and municipal government securities in an unrealized loss position, of which 54 were in a continuous loss position for 12 months or more. The unrealized losses on state and municipal securities were caused by interest rate increases subsequent to the purchase of the individual securities. Management monitors published credit ratings of these securities for adverse changes. As of March 31, 2006 none of the obligations of state and local government entities held by the Company had an adverse credit rating. Because the decline in fair value is attributable to changes in interest rates rather than credit quality, and because the Company has the ability and intent to hold these investments until a recovery of market value, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2006.

At March 31, 2006, there were 79 U.S. Government agency mortgage-backed securities & collateralized mortgage obligations securities in an unrealized loss position, of which 58 were in a continuous loss position for 12 months or more. The unrealized losses on U.S. Government agency mortgage-backed securities & collateralized mortgage obligations were caused by interest rate increases subsequent to the purchase of the securities. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates rather than credit quality, and because the Company has the ability and intent to hold these investments until a recovery of market value, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2006.

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The components of comprehensive income are as follows:

<i>(in thousands)</i>	Three Months Ended March 31,	
	2006	2005
Net income as reported	\$ 8,188	\$ 6,298
Unrealized losses on securities available for sale:		
Unrealized holding losses arising during the period	(4,079)	(6,358)
Tax benefit	1,465	2,207
Net unrealized losses on securities available for sale, net of tax	(2,614)	(4,151)
Less: reclassification adjustment of realized gains on securities available for sale	(10)	
Tax expense	4	
Net realized gains on sale of securities available for sale, net of tax	(6)	
Total comprehensive income	\$ 5,568	\$ 2,147

9. Allowance for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit

The following table presents activity in the allowance for loan and lease losses for the three months ended March 31, 2006 and 2005:

<i>(in thousands)</i>	Three Months Ended March 31,	
	2006	2005
Beginning balance	\$ 20,829	\$ 19,881
Provision charged to expense	215	890
Loans charged-off	(441)	(905)
Recoveries	88	313
Ending balance	\$ 20,691	\$ 20,179

Changes in the allowance for unfunded loan commitments and letters of credit are summarized as follows:

	Three Months Ended March 31,	
	2006	2005
	<i>(in thousands)</i>	
Beginning balance	\$ 339	\$ 289
Net changes in the allowance for unfunded loan commitments and letters of credit		50
Ending balance	\$ 339	\$ 339

10. Goodwill and Intangible Assets

The Company had \$29.7 million in goodwill at March 31, 2006 and December 31, 2005. At March 31, 2006 and December 31, 2005, the Company had a core deposit intangible (CDI) asset of \$3.3 million and \$3.4 million, respectively. In accordance with SFAS No. 142, Goodwill

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and Other Intangible Assets, goodwill is not amortized but is reviewed for potential impairment during the third quarter on an annual basis, or if events or circumstances indicate a potential impairment, at the reporting unit level. An impairment loss is recorded to the extent that the carrying amount of goodwill exceeds its implied fair value. The CDI is evaluated for impairment if events and circumstances indicate a possible impairment based on undiscounted cash flow projections. The CDI is amortized on an accelerated basis over an estimated life of approximately 10 years. Amortization expense related to the CDI was \$113,000 and \$134,000 for the three months ended March 31, 2006 and March 31, 2005 respectively. The CDI amortization expense is included in other noninterest expense on the consolidated condensed statements of operations.

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Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Columbia Banking System, Inc.

This discussion should be read in conjunction with the unaudited consolidated condensed financial statements of Columbia Banking System, Inc. (referred to in this report as *we*, *our*, and *the Company*) and notes thereto presented elsewhere in this report and in our 2005 Annual Report on Form 10-K. In the following discussion, unless otherwise noted, references to increases or decreases in average balances in items of income and expense for a particular period and balances at a particular date refer to the comparison with corresponding amounts for the period or date one year earlier.

NOTE REGARDING FORWARD LOOKING STATEMENTS

This Quarterly Report on Form 10-Q may be deemed to include forward looking statements, which management believes to be a benefit to shareholders. These forward looking statements describe management's expectations regarding future events and developments such as future operating results, growth in loans and deposits, continued success of our style of banking and the strength of the local economy. The words will, believe, expect, should, and anticipate and words of similar construction are intended in part to help identify forward looking statements. Future events are difficult to predict, and the expectations described above are necessarily subject to risk and uncertainty that may cause actual results to differ materially and adversely. In addition to discussions about risks and uncertainties set forth from time to time in our filings with the SEC, factors that may cause actual results to differ materially from those contemplated by such forward looking statements include, among others, the following possibilities: (1) local, national, and international economic conditions are less favorable than expected or have a more direct and pronounced effect on us than expected and adversely affect our ability to continue internal growth at historical rates and maintain the quality of our earning assets; (2) changes in interest rates reduce interest margins more than expected and negatively affect funding sources; (3) projected business increases following strategic expansion or opening or acquiring new branches are lower than expected; (4) costs or difficulties related to the integration of acquisitions are greater than expected; (5) competitive pressure among financial institutions increases significantly; (6) legislation or regulatory requirements or changes adversely affect the businesses in which we are engaged; and (7) our ability to realize the efficiencies we expect to receive from our investments in personnel and infrastructure.

CRITICAL ACCOUNTING POLICIES

Management has identified the accounting policies related to the allowance for loan and lease losses as critical to an understanding of our financial statements. These policies and related estimates are discussed in *Item 7. Management Discussion and Analysis of Financial Condition and Results of Operations* under the heading *Allowance for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit* in our 2005 Annual Report on Form 10-K. There have not been any material changes in our critical accounting policies relating to the allowance for loan and lease losses as compared to those disclosed in our 2005 Annual Report on Form 10-K.

HIGHLIGHTS

First Quarter 2006 vs. First Quarter 2005

Net income increased 30% to \$8.2 million, or \$0.51 per diluted share, from \$6.3 million, or \$0.40 per diluted share.

Net interest margin increased to 4.65% from 4.35%.

Return on average equity of 14.37% up from 12.37%.

Return on average tangible equity of 17.00% up from 15.09%.

Return on average assets of 1.39% up from 1.15%.

First Quarter 2006 vs. Year-End 2005

Total nonperforming assets increased 29% to \$6.3 million from \$4.9 million.

RESULTS OF OPERATIONS

Our results of operations are dependent to a large degree on our net interest income. We also generate noninterest income through service charges and fees, mortgage banking operations, merchant services fees, and BOLI. Our operating

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expenses consist primarily of compensation and employee benefits, occupancy, merchant processing, data processing and legal and professional. Like most financial institutions, our interest income and cost of funds are affected significantly by general economic conditions, particularly changes in market interest rates, and by government policies and actions of regulatory authorities.

Net Interest Income

Net interest income for the first quarter of 2006 increased 14% to \$24.3 million, from \$21.3 million in the first quarter of 2005.

Total interest income for the first quarter of 2006 increased \$7.5 million, or 27%, over the same period in 2005. Average total loans increased \$158.5 million between March 31, 2005 and March 31, 2006. During the first quarter of 2006 commercial business loans (excluding commercial real estate) increased \$12.2 million and real estate construction loans increased \$10.5 million during the first quarter of 2006. Increases in the Federal Reserve Bank's Target Federal Funds Rate, which has risen 200 basis points (a basis point is 1/100 of 1 percent, alternatively 100 basis points equals 1.00%) over the last twelve months, has contributed to the increase in interest income.

Total interest expense for the first quarter of 2006 increased \$4.5 million, or 72%, as compared to the same period in 2005. The increase in interest expense is primarily due to volume increases in deposits and Federal Home Loan Bank (FHLB) advances coupled with rising short-term interest rates. Average deposits increased \$91.2 million, or 5% and average FHLB advances increased \$43.0 million, or 40%, during the first quarter of 2006, as compared to the same period in 2005.

Net Interest Margin

Our net interest margin (net interest income divided by average interest-earning assets) increased to 4.65% in the first quarter of 2006 from 4.35% in the first quarter of 2005. Average interest-earning assets grew to \$2.19 billion, an increase of 7% from the same period a year ago. The yield on average interest-earning assets increased 105 basis points to 6.64% during the first quarter of 2006 compared with 5.59% during the same period of 2005. Average interest-bearing liabilities increased to \$1.69 billion, or 6%, during the first quarter of 2006 compared with \$1.60 billion in the same period of 2005. The average cost of interest-bearing liabilities increased 100 basis points to 2.59% during the first quarter of 2006, from 1.59% in the same period of 2005.

The increase in our net interest margin for the first three months of 2006, as compared to the same period in 2005, is primarily due to increased loan volume coupled with rising short-term interest rates and an ability to manage our cost of funds through an increase in core deposits. Our yield on earning assets has benefited from the increasing rate environment, as approximately 40% of our loans are variable with rates tied to prime or other common indexes. We have experienced increased volume in average core deposits without substantial increases in deposit rates relative to the increases in short-term rates. Average core deposits increased \$46.7 million for the first three months of 2006, as compared to the same period in 2005. Management believes that our net interest margin could experience downward pressure in the coming quarters due to the competitive lending environment created by a combination of community banks aggressively trying to deploy their excess liquidity and the reemergence of lending to small and medium sized businesses by the national and super-regional banks. At March 31, 2006, management estimates that our balance sheet is asset sensitive over a short-term horizon of three months, which means that interest-earning assets mature or reprice more rapidly than interest-bearing liabilities. Therefore, our net interest margin may increase during a rising rate environment and may decrease in a declining rate environment. During the first quarter of 2006 we entered into an agreement to purchase \$200 million in five year prime rate floors for a transaction fee of \$3.1 million in an effort to reduce the potential impact declining rates would have on our earnings. The floors contain a strike price ranging from 7.75% to 7.25%. If the prime rate decreases below the strike price at anytime during the term of our agreement, we will receive a monthly payment for the difference in rate. The floors enable a portion of our assets to temporarily take on the attributes of a fixed rate instrument assisting us in our efforts to minimize the impact of declining rates on our earnings. However, in an increasing rate environment in which the prime rate remains above the purchased floor rate, the purchase cost of the floors will result in a negative impact to our earnings. We measure our exposure to changes in interest rates using a simulated Treasury yield curve ramped upward and downward 200 basis points over the course of 12 months. As of March 31, 2006, we would expect an annual increase in other income of \$1.3 million to \$3.3 million if current interest rates declined by 200 basis points over a twelve month period at various times during the life of the floors. Under a rising rate scenario we estimate an annual decrease in earnings of \$635,000 if current interest rates gradually increased by 200 basis points over any twelve month period during the life of the floors.

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Columbia Banking System, Inc.

<i>(in thousands)</i>	Three Months Ended			Three Months Ended		
	March 31, 2006			March 31, 2005		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
ASSETS						
Loans	\$ 1,567,615	\$ 28,644	7.31%	\$ 1,409,119	\$ 21,822	6.19%
Securities	619,428	6,385	4.12%	632,410	5,739	3.63%
Interest earning deposits with banks	3,829	40	4.18%	1,388	9	2.59%
Total interest earning assets	2,190,872	35,069	6.40%	2,042,917	27,570	5.40%
Other earning assets	37,111			35,521		
Noninterest earning assets	160,697			143,917		
Total assets	\$ 2,388,680			\$ 2,222,355		
LIABILITIES AND SHAREHOLDERS EQUITY						
Interest bearing deposits	\$ 1,511,164	\$ 8,491	2.25%	\$ 1,466,837	\$ 5,182	1.41%
Federal Home Loan Bank advances	151,613	1,768	4.66%	108,624	706	2.60%
Long-term subordinated debt	22,318	459	8.23%	22,252	347	6.24%
Other borrowings and interest bearing liabilities	2,674	45	6.73%	2,866	34	4.75%
Total interest bearing liabilities	1,687,769	10,763	2.55%	1,600,579	6,269	1.57%
Noninterest bearing deposits	444,687			397,773		
Other noninterest bearing liabilities	25,144			17,492		
Shareholders' equity	231,080			206,511		
Total liabilities and shareholders' equity	\$ 2,388,680			\$ 2,222,355		
Net interest income / Interest rate spread		\$ 24,306	3.85%		\$ 21,301	3.83%

Noninterest Income

Noninterest income increased \$299,000 or 5% to \$6.0 million for the first quarter of 2006 from \$5.7 million for the first quarter of 2005. The increase in noninterest income is primarily due to increased service charges and fees as well as continued growth in the merchant services department. Service charges and other fees were \$198,000, or 8%, greater during the first quarter of 2006 as compared to the same period in 2005. Merchant services revenue continued to increase due to additions of new merchants as well as increased expansion activity of existing clients. Merchant services revenue increased \$249,000 during the first quarter of 2006 as compared to the same period in 2005. These increases were offset in part by decreased mortgage banking income which was \$275,000, or 65% lower than the first quarter of 2005. The decrease in mortgage banking income for the first three months of 2006 is due to declining trends in refinance activity and increases in competitive pricing in the secondary market. During the second quarter of 2006, our mortgage banking department will transition to a processing system designed to expand product offerings, enhance service levels, and improve efficiencies.

During the first quarter of 2006 we sold \$3.89 million of available for sale securities realizing a net gain of \$10,000. During the same period in 2005, we sold \$1.6 million in available for sale securities at their carrying value resulting in no gain or loss. In accordance with the Company's investment strategy, management monitors market conditions with a view to realizing gains on its available for sale securities portfolio as market conditions allow.

Noninterest Expense

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Total noninterest expense increased \$1.0 million, or 6%, for the first quarter of 2006 from \$17.3 million for the first quarter of 2005. This increase is primarily attributable to higher compensation and employee benefits and occupancy expenses. Compensation and employee benefits expenses increased \$401,000 in the first quarter of 2006 due to general wage increases, higher bonus accruals and expenses related to share-based payments, see [Share-Based Payments](#) discussion below. Occupancy expenses increased \$316,000 from the first quarter of 2005 due to increased rent, repairs and maintenance, and depreciation expenses. These increases were partially offset by lower legal and professional services fees which decreased \$534,000 due primarily to the recovery of \$328,000 of previously incurred professional expenses.

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Share-Based Payments: During the first quarter of 2006, we began recording the fair value of our share-based compensation in our financial statements in accordance with SFAS 123(R). Previous financial periods were not required to be revised to reflect this change. Pretax share-based compensation recognized under SFAS 123(R) for the three months ended March 31, 2006 was \$195,000, which reduced both basic and diluted earnings per share by \$0.01. Stock-based compensation recorded during the quarter related to both stock options and restricted stock awards. We anticipate an additional \$2.2 million in pre-tax share-based compensation through 2011 for awards outstanding as of March 31, 2006. Additional impact resulting from adoption of this statement on our financial position and results of operations will be determined by stock-based awards granted in future periods and the assumptions on which the value of those stock-based awards is based. Our tax accounting may also be impacted by actual exercise behavior and the relative market prices at exercise.

The following table presents selected items included in other noninterest expense and the associated change from period to period:

(in thousands)	Three months ended March 31,		Increase (Decrease)
	2006	2005	Amount
Core deposit intangible amortization (CDI)	\$ 113	\$ 134	\$ (21)
Software support & maintenance	159	125	34
Telephone & network communications	300	285	15
Federal Reserve Bank processing fees	203	138	65
Supplies	350	248	102
Postage	352	285	67
Investor relations	45	28	17
Travel	55	52	3
ATM network	154	122	32
Sponsorships & charitable contributions	163	154	9
Regulatory premiums	70	84	(14)
Directors fees	111	112	(1)
Employee expenses	144	138	6
Insurance	121	121	
Other	621	506	115
Total other non-interest expense	\$ 2,961	\$ 2,532	\$ 429

During the first quarter of 2006, our banking subsidiary, Columbia Bank, underwent a conversion of core processing systems. The conversion was primarily attributable to the \$102,000 increase in supplies and \$67,000 increase in postage expenses as compared to the same period in 2005. In addition, we completed a conversion of our lending and internet banking software platforms. These systems will give us greater flexibility in transaction processing, management reporting, and will provide the necessary technological infrastructure to support our plans for future growth. Federal Reserve processing fees were \$65,000 higher than in the first quarter of 2005 due to increases in rates charged for check processing.

Our efficiency ratio [noninterest expense divided by the sum of net interest income and noninterest income on a tax equivalent basis, excluding gain (loss) on sale of investment securities and net cost (gain) of OREO] was 58.6% and 62.2% for the first quarter of 2006 and 2005, respectively. The improvement (decrease) in the efficiency ratio is due to increases in net interest income relative to noninterest expense.

Reconciliation of Financial Data to GAAP Financial Measures

(in thousands)	Three Months Ended March 31,	
	2006	2005
Net interest income (1)	\$ 24,306	\$ 21,301
Tax equivalent adjustment for non-taxable investment securities interest income (2)	793	612

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Adjusted net interest income	\$ 25,099	\$ 21,913
Noninterest income	\$ 5,973	\$ 5,674
Gain on sale of investment securities, net	(10)	
Tax equivalent adjustment for BOLI income (2)	215	201
Adjusted noninterest income	\$ 6,178	\$ 5,875
Noninterest expense	\$ 18,340	\$ 17,277
Net gain (cost) of OREO		2
Adjusted noninterest expense	\$ 18,340	\$ 17,279
Efficiency ratio	61.0%	64.0%
Efficiency ratio (fully taxable-equivalent)	58.6%	62.2%
Tax Rate	35.0%	35.0%

(1) Amount represents net interest income before provision for loan losses.

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- (2) Fully Taxable-equivalent basis: Non taxable revenue is increased by the statutory tax rate to recognize the income tax benefit of the income realized.

Income Taxes

We recorded an income tax provision of \$3.5 million during the first quarter of 2006 resulting in an effective tax rate of 30% compared to a provision of \$2.5 million for the first quarter of 2005 and an effective tax rate of 28%. Our effective tax rate is less than the statutory rate primarily due to earnings on tax-exempt municipal securities and bank owned life insurance. For additional information, refer to our annual report on Form 10-K for the year ended December 31, 2005.

Credit Risk Management

The extension of credit in the form of loans or other credit products to individuals and businesses is one of our principal business activities. Our policies and applicable laws and regulations require risk analysis as well as ongoing portfolio and credit management. We manage our credit risk through lending limit constraints, credit review, approval policies, and extensive, ongoing internal monitoring. We also manage credit risk through diversification of the loan portfolio by type of loan, type of industry, type of borrower and by limiting the aggregation of debt limits to a single borrower. In analyzing our existing portfolio, we review our consumer and residential loan portfolios by their performance as a pool of loans since no single loan is individually significant or judged by its risk rating, size, or potential risk of loss. In contrast, the monitoring process for the commercial business, private banking, real estate construction, and commercial real estate portfolios includes periodic reviews of individual loans with risk ratings assigned to each loan and performance judged on a loan by loan basis. We review these loans to assess the ability of the borrower to service all of its interest and principal obligations and, as a result, the risk rating may be adjusted accordingly. In the event that full collection of principal and interest is not reasonably assured, the loan is appropriately downgraded and, if warranted, placed on nonaccrual status even though the loan may be current as to principal and interest payments. Additionally, we review these types of loans for impairment in accordance with SFAS No. 114, *Accounting by Creditors for the Impairment of a Loan*. Impaired loans are considered for nonaccrual status and will typically remain as such until all principal and interest payments are brought current and the prospects for future payments in accordance with the loan agreement appear relatively certain.

Loan policies, credit quality criteria, portfolio guidelines and other controls are established under the guidance of our Chief Credit Officer and approved, as appropriate, by the Board. Credit Administration, together with the loan committee, has the responsibility for administering the credit approval process. As another part of its control process, we use an independent internal credit review and examination function to provide assurance that loans and commitments are made and maintained as prescribed by its credit policies. This includes a review of documentation when the loan is initially extended and subsequent monitoring to assess continued performance and proper risk assessment.

Loan Portfolio Analysis

We are a full service commercial bank, which originates a wide variety of loans, and concentrates its lending efforts on originating commercial business and commercial real estate loans.

The following table sets forth our loan portfolio by type of loan for the dates indicated:

<i>(in thousands)</i>	March 31, 2006	% of Total	December 31, 2005	% of Total
Commercial business	\$ 568,814	35.7%	\$ 556,589	35.6%
Lease financing	13,415	0.8	14,385	