

RENASANT CORP  
Form 10-Q  
November 09, 2012  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended September 30, 2012

Or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from        to

Commission file number 001-13253

**RENASANT CORPORATION**

(Exact name of registrant as specified in its charter)

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|   |  |
|---|--|
| <b>Mississippi</b><br>(State or other jurisdiction of<br>incorporation or organization) | <b>64-0676974</b><br>(I.R.S. Employer<br>Identification No.) |
| <b>209 Troy Street, Tupelo, Mississippi</b><br>(Address of principal executive offices) | <b>38804-4827</b><br>(Zip Code)                              |
| <b>(662) 680-1001</b><br>(Registrant's telephone number, including area code)           |  |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 31, 2012, 25,123,651 shares of the registrant's common stock, \$5.00 par value per share, were outstanding. The registrant has no other classes of securities outstanding.

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Renasant Corporation and Subsidiaries

Form 10-Q

For the Quarterly Period Ended September 30, 2012

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## Renasant Corporation and Subsidiaries

## Consolidated Balance Sheets

*(In Thousands, Except Share Data)*

|   | (Unaudited)<br>September 30,<br>2012 | December 31,<br>2011 |
|---|--------------------------------------|----------------------|
| <b>Assets</b>   |                                      |                      |
| Cash and due from banks   | \$ 42,815                            | \$ 85,684            |
| Interest-bearing balances with banks  | 75,603                               | 123,333              |
| Cash and cash equivalents   | 118,418                              | 209,017              |
| Securities held to maturity (fair value of \$316,698 and \$344,618, respectively) | 299,139                              | 332,410              |
| Securities available for sale, at fair value                                      | 381,540                              | 463,931              |
| Mortgage loans held for sale  | 39,131                               | 28,222               |
| Loans, net of unearned income:  |                                      |                      |
| Covered under loss-share agreements   | 260,545                              | 339,462              |
| Not covered under loss-share agreements   | 2,539,618                            | 2,241,622            |
| Total loans, net of unearned income   | 2,800,163                            | 2,581,084            |
| Allowance for loan losses   | (44,069)                             | (44,340)             |
| Loans, net  | 2,756,094                            | 2,536,744            |
| Premises and equipment, net   | 64,191                               | 54,498               |
| Other real estate owned:  |                                      |                      |
| Covered under loss-share agreements   | 41,615                               | 43,156               |
| Not covered under loss-share agreements   | 48,568                               | 70,079               |
| Total other real estate owned, net  | 90,183                               | 113,235              |
| Goodwill  | 184,859                              | 184,879              |
| Other intangible assets, net  | 6,399                                | 7,447                |
| FDIC loss-share indemnification asset   | 46,175                               | 107,754              |
| Other assets  | 178,477                              | 163,871              |
| <b>Total assets</b>   | <b>\$ 4,164,606</b>                  | <b>\$ 4,202,008</b>  |
| <b>Liabilities and shareholders equity</b>  |                                      |                      |
| <b>Liabilities</b>  |                                      |                      |
| Deposits  |                                      |                      |
| Noninterest-bearing   | \$ 554,581                           | \$ 531,910           |
| Interest-bearing  | 2,841,447                            | 2,880,327            |
| Total deposits  | 3,396,028                            | 3,412,237            |
| Short-term borrowings   | 64,959                               | 11,485               |
| Long-term debt  | 157,948                              | 243,224              |

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|   |                     |                     |
|---|---------------------|---------------------|
| Other liabilities   | 48,847              | 47,860              |
| <b>Total liabilities</b>  | <b>3,667,782</b>    | <b>3,714,806</b>    |
| <b>Shareholders equity</b>  |                     |                     |
| Preferred stock, \$.01 par value 5,000,000 shares authorized; no shares issued and outstanding  |                     |                     |
| Common stock, \$5.00 par value 75,000,000 shares authorized, 26,715,797 shares issued; 25,120,412 and 25,066,068 shares outstanding, respectively | 133,579             | 133,579             |
| Treasury stock, at cost   | (25,932)            | (26,815)            |
| Additional paid-in capital  | 217,909             | 217,477             |
| Retained earnings   | 177,632             | 171,108             |
| Accumulated other comprehensive loss, net of taxes  | (6,364)             | (8,147)             |
| <b>Total shareholders equity</b>  | <b>496,824</b>      | <b>487,202</b>      |
| <b>Total liabilities and shareholders equity</b>  | <b>\$ 4,164,606</b> | <b>\$ 4,202,008</b> |

*See Notes to Consolidated Financial Statements.*

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## Renasant Corporation and Subsidiaries

## Consolidated Statements of Income (Unaudited)

*(In Thousands, Except Share Data)*

|   | Three Months Ended<br>September 30, |               | Nine Months Ended<br>September 30, |                |
|---|-------------------------------------|---------------|------------------------------------|----------------|
|   | 2012                                | 2011          | 2012                               | 2011           |
| <b>Interest income</b>  |                                     |               |                                    |                |
| Loans   | \$ 34,410                           | \$ 35,143     | \$ 102,708                         | \$ 107,332     |
| Securities  |                                     |               |                                    |                |
| Taxable   | 2,599                               | 4,718         | 10,344                             | 15,623         |
| Tax-exempt  | 2,112                               | 2,053         | 6,413                              | 6,252          |
| Other   | 33                                  | 67            | 172                                | 436            |
| <b>Total interest income</b>  | <b>39,154</b>                       | <b>41,981</b> | <b>119,637</b>                     | <b>129,643</b> |
| <b>Interest expense</b>   |                                     |               |                                    |                |
| Deposits  | 4,447                               | 6,751         | 14,835                             | 25,609         |
| Borrowings  | 1,575                               | 2,319         | 5,417                              | 7,321          |
| <b>Total interest expense</b>   | <b>6,022</b>                        | <b>9,070</b>  | <b>20,252</b>                      | <b>32,930</b>  |
| <b>Net interest income</b>  | <b>33,132</b>                       | <b>32,911</b> | <b>99,385</b>                      | <b>96,713</b>  |
| Provision for loan losses   | 4,625                               | 5,500         | 14,125                             | 16,350         |
| <b>Net interest income after provision for loan losses</b>  | <b>28,507</b>                       | <b>27,411</b> | <b>85,260</b>                      | <b>80,363</b>  |
| <b>Noninterest income</b>   |                                     |               |                                    |                |
| Service charges on deposit accounts   | 4,818                               | 4,751         | 13,838                             | 14,628         |
| Fees and commissions  | 4,639                               | 3,320         | 12,889                             | 9,369          |
| Insurance commissions   | 848                                 | 849           | 2,588                              | 2,478          |
| Wealth management revenue   | 1,707                               | 1,144         | 5,200                              | 3,339          |
| Gains on sales of securities  |                                     | 5,041         | 1,773                              | 5,057          |
| Other-than-temporary-impairment losses on securities available for sale   |                                     |               |                                    | (15,445)       |
| Non-credit related portion of other-than-temporary impairment on securities, recognized in other comprehensive income |                                     |               |                                    | 15,183         |
| Net impairment losses on securities   |                                     |               |                                    | (262)          |
| BOLI income   | 688                                 | 617           | 2,453                              | 2,095          |
| Gains on sales of mortgage loans held for sale  | 4,397                               | 1,371         | 8,068                              | 3,471          |
| Gain on acquisition   |                                     | 570           |                                    | 9,344          |
| Other   | 917                                 | 732           | 3,830                              | 2,251          |
| <b>Total noninterest income</b>   | <b>18,014</b>                       | <b>18,395</b> | <b>50,639</b>                      | <b>51,770</b>  |
| <b>Noninterest expense</b>  |                                     |               |                                    |                |
| Salaries and employee benefits  | 21,221                              | 17,493        | 59,741                             | 49,903         |
| Data processing   | 2,192                               | 1,927         | 6,443                              | 5,372          |
| Net occupancy and equipment   | 3,882                               | 3,434         | 11,079                             | 10,019         |
| Other real estate owned   | 2,440                               | 6,336         | 9,809                              | 11,969         |
| Professional fees   | 1,115                               | 982           | 3,101                              | 3,004          |
| Advertising and public relations  | 1,216                               | 1,134         | 3,715                              | 3,254          |
| Intangible amortization   | 341                                 | 351           | 1,048                              | 1,376          |
| Communications  | 1,115                               | 1,059         | 3,144                              | 3,433          |

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|  |                 |                 |                  |                  |
|--|-----------------|-----------------|------------------|------------------|
| Merger-related expenses                |                 | 326             |                  | 1,651            |
| Extinguishment of debt                 |                 |                 | 898              | 1,903            |
| Other                                  | 5,109           | 3,916           | 12,984           | 12,712           |
| <b>Total noninterest expense</b>       | <b>38,631</b>   | <b>36,958</b>   | <b>111,962</b>   | <b>104,596</b>   |
| Income before income taxes             | 7,890           | 8,848           | 23,937           | 27,537           |
| Income taxes                           | 853             | 2,316           | 4,581            | 7,695            |
| <b>Net income</b>                      | <b>\$ 7,037</b> | <b>\$ 6,532</b> | <b>\$ 19,356</b> | <b>\$ 19,842</b> |
| <b>Basic earnings per share</b>        | <b>\$ 0.28</b>  | <b>\$ 0.26</b>  | <b>\$ 0.77</b>   | <b>\$ 0.79</b>   |
| <b>Diluted earnings per share</b>      | <b>\$ 0.28</b>  | <b>\$ 0.26</b>  | <b>\$ 0.77</b>   | <b>\$ 0.79</b>   |
| <b>Cash dividends per common share</b> | <b>\$ 0.17</b>  | <b>\$ 0.17</b>  | <b>\$ 0.51</b>   | <b>\$ 0.51</b>   |

*See Notes to Consolidated Financial Statements.*

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## Renasant Corporation and Subsidiaries

## Consolidated Statements of Comprehensive Income (Unaudited)

*(In Thousands, Except Share Data)*

|   | <b>Three Months</b> |             | <b>Nine Months Ended</b> |             |
|---|---------------------|-------------|--------------------------|-------------|
|   | <b>Ended</b>        |             | <b>September 30,</b>     |             |
|   | <b>2012</b>         | <b>2011</b> | <b>2012</b>              | <b>2011</b> |
| Net income  | \$ 7,037            | \$ 6,532    | \$ 19,356                | \$ 19,842   |
| Other comprehensive income, net of tax:   |                     |             |                          |             |
| Securities available for sale:  |                     |             |                          |             |
| Unrealized holding gains on securities  | 2,486               | 7,963       | 4,594                    | 22,618      |
| Non-credit related portion of other-than-temporary impairment on securities                         |                     |             |                          | (9,376)     |
| Reclassification adjustment for gains realized in net income  |                     | (3,113)     | (1,095)                  | (2,961)     |
| Amortization of unrealized holding gains on securities transferred to the held to maturity category | (83)                | (121)       | (276)                    | (511)       |
| Total securities available for sale   | 2,403               | 4,729       | 3,223                    | 9,770       |
| Derivative instruments:   |                     |             |                          |             |
| Unrealized holding losses on derivative instruments   | (241)               |             | (1,379)                  |             |
| Reclassification adjustment for gains realized in net income  | (71)                | (95)        | (259)                    | (282)       |
| Totals derivative instruments   | (312)               | (95)        | (1,638)                  | (282)       |
| Defined benefit pension and post-retirement benefit plans:  |                     |             |                          |             |
| Net (loss) gain arising during the period   |                     |             |                          |             |
| Less amortization of net actuarial loss recognized in net periodic pension cost                     | 66                  | 69          | 198                      | 206         |
| Total defined benefit pension and post-retirement benefit plans                                     | 66                  | 69          | 198                      | 206         |
| Other comprehensive income, net of tax  | 2,157               | 4,703       | 1,783                    | 9,694       |
| Comprehensive income  | \$ 9,194            | \$ 11,235   | \$ 21,139                | \$ 29,536   |

*See Notes to Consolidated Financial Statements.*



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## Renasant Corporation and Subsidiaries

## Condensed Consolidated Statements of Cash Flows (Unaudited)

*(In Thousands)*

|  | <b>Nine Months Ended September 30,</b> |             |
|--|--|-------------|
|  | <b>2012</b>                            | <b>2011</b> |
| <b>Operating activities</b>                                    |  |             |
| <b>Net cash provided by operating activities</b>               | \$ 134,775                             | \$ 104,740  |
| <b>Investing activities</b>                                    |  |             |
| Purchases of securities available for sale                     | (107,235)                              | (57,535)    |
| Proceeds from sales of securities available for sale           | 86,850                                 | 86,047      |
| Proceeds from call/maturities of securities available for sale | 106,391                                | 121,620     |
| Purchases of securities held to maturity                       | (99,045)                               | (89,666)    |
| Proceeds from sales of securities held to maturity             |  | 13,033      |
| Proceeds from call/maturities of securities held to maturity   | 131,483                                | 56,427      |
| Net increase in loans  | (270,091)                              | (5,889)     |
| Purchases of premises and equipment                            | (13,568)                               | (3,787)     |
| Proceeds from sales of premises and equipment                  | 108                                    | 85          |
| Net cash paid in acquisition                                   |  | (792)       |
| Net cash received in acquisition                               |  | 148,443     |
| <b>Net cash (used in) provided by investing activities</b>     | (165,107)                              | 267,986     |
| <b>Financing activities</b>                                    |  |             |
| Net increase in noninterest-bearing deposits                   | 22,671                                 | 114,236     |
| Net decrease in interest-bearing deposits                      | (38,880)                               | (463,039)   |
| Net increase in short-term borrowings                          | 53,474                                 | 2,002       |
| Repayment of long-term debt                                    | (85,155)                               | (70,729)    |
| Cash paid for dividends  | (12,832)                               | (12,803)    |
| Cash received on exercise of stock-based compensation          | 435                                    | 255         |
| Excess tax benefit from stock-based compensation               | 20                                     |             |
| <b>Net cash used in financing activities</b>                   | (60,267)                               | (430,078)   |
| <b>Net decrease in cash and cash equivalents</b>               | (90,599)                               | (57,352)    |
| <b>Cash and cash equivalents at beginning of period</b>        | 209,017                                | 292,669     |
| <b>Cash and cash equivalents at end of period</b>              | \$ 118,418                             | \$ 235,317  |
| <b>Supplemental disclosures</b>                                |  |             |
| Noncash transactions:  |  |             |
| Transfers of loans to other real estate owned                  | \$ 34,217                              | \$ 31,279   |
| <i>See Notes to Consolidated Financial Statements.</i>         |  |             |

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note A Summary of Significant Accounting Policies**

**Nature of Operations:** Renasant Corporation (referred to herein as the Company) owns and operates Renasant Bank (Renasant Bank or the Bank) and Renasant Insurance, Inc. The Company offers a diversified range of financial, fiduciary and insurance services to its retail and commercial customers through its subsidiaries and full service offices located throughout north and north central Mississippi, Tennessee, north and central Alabama and north Georgia.

**Basis of Presentation:** The accompanying unaudited consolidated financial statements of the Company and its subsidiaries have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. For further information regarding the Company's significant accounting policies, refer to the audited consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 filed with the Securities and Exchange Commission on March 8, 2012.

**Use of Estimates:** The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

**Subsequent Events:** The Company has evaluated, for consideration of recognition or disclosure, subsequent events that have occurred through the date of issuance of its financial statements, and has determined that no significant events occurred after September 30, 2012 but prior to the issuance of these financial statements that would have a material impact on its Consolidated Financial Statements.

**Impact of Recently-Issued Accounting Standards and Pronouncements:** In October 2012, the Financial Accounting Standards Board (FASB) issued an update to Accounting Standards Codification Topic (ASC) 805, Business Combinations, (ASC 805) concerning subsequent accounting for an indemnification asset recognized as a result of a government-assisted acquisition of a financial institution. The update prescribes that when changes in the cash flows expected to be collected on the indemnification asset occur as a result of the changes in the cash flows expected to be collected on the assets subject to indemnification, a reporting entity should subsequently account for the change in the measurement of the indemnification asset on the same basis as the change in the assets subject to indemnification. Any amortization of changes in value of the indemnification asset should be limited to the lesser of the term of the indemnification agreement and the remaining life of the indemnified assets. This update to ASC 805 is effective for interim and annual reporting periods beginning on or after December 15, 2012 and should be applied retrospectively. The Company is currently in the process of evaluating the impact of adopting this update on accounting for changes in the value of the loss-share indemnification assets recorded in connection with its acquisitions assisted by the Federal Deposit Insurance Corporation (the FDIC).

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note B Mergers and Acquisitions**

*(In Thousands)*

*Acquisition of RBC Bank (USA) Trust Division*

On August 31, 2011, the Company acquired the Birmingham, Alabama-based trust department of RBC Bank (USA), which served clients in Alabama and Georgia. Under the terms of the transaction, RBC Bank (USA) transferred its approximately \$680,000 in assets under management, comprised of personal and institutional clients with over 200 trust, custodial and escrow accounts, to a wholly-owned subsidiary, and the Bank acquired all of the ownership interests in the subsidiary, which was subsequently merged into the Bank. In connection with the acquisition, the Company recognized a gain of \$570, which was recognized under the line item *Gain on acquisition* in the Consolidated Statements of Income for the three and nine months ended September 30, 2011. Acquisition costs related to the transaction of \$326 were recognized under the line item *Merger-related expenses* in the Consolidated Statements of Income for the three and nine months ended September 30, 2011.

*FDIC-Assisted Acquisitions*

On February 4, 2011, the Bank entered into a purchase and assumption agreement with loss-share agreements with the FDIC to acquire specified assets and assume specified liabilities of American Trust Bank, a Georgia-chartered bank headquartered in Roswell, Georgia ( *American Trust* ). American Trust operated 3 branches in the northwest region of Georgia.

In connection with the acquisition, the Bank entered into loss-share agreements with the FDIC that covered \$73,657 of American Trust loans (the *covered ATB loans* ). The Bank will share in the losses on the asset pools (including single family residential mortgage loans and commercial loans) covered under the loss-share agreements. Pursuant to the terms of the loss-share agreements, the FDIC is obligated to reimburse the Bank for 80% of all eligible losses with respect to covered ATB loans, beginning with the first dollar of loss incurred. The Bank has a corresponding obligation to reimburse the FDIC for 80% of eligible recoveries with respect to covered ATB loans.

The acquisition of American Trust resulted in a pre-tax gain of \$8,774. Due to the difference in tax bases of the assets acquired and liabilities assumed, the Company recorded a deferred tax liability of \$3,356, resulting in an after-tax gain of \$5,418. Under the Internal Revenue Code, the gain will be recognized over the next six years. The foregoing pre-tax and after-tax gains are considered a bargain purchase gain under ASC 805 since the total acquisition-date fair value of the identifiable net assets acquired exceeded the fair value of the consideration transferred. This gain was recognized under the line item *Gain on Acquisition* in the Consolidated Statements of Income for the nine months ended September 30, 2011. Acquisition costs related to the American Trust acquisition of \$1,325 were recognized under the line item *Merger-related expenses* in the Consolidated Statements of Income for the nine months ended September 30, 2011.

On July 23, 2010, the Bank acquired specified assets and assumed specified liabilities of Crescent Bank & Trust Company, a Georgia-chartered bank headquartered in Jasper, Georgia ( *Crescent* ), from the FDIC, as receiver for Crescent. Crescent operated 11 branches in the northwest region of Georgia.

In connection with the acquisition, the Bank entered into loss-share agreements with the FDIC that covered \$361,472 of Crescent loans and \$50,168 of other real estate owned (the *covered Crescent assets* ). The Bank will share in the losses on the asset pools (including single family residential mortgage loans and commercial loans) covered under the loss-share agreements. Pursuant to the terms of the loss-share agreements, the FDIC is obligated to reimburse the Bank for 80% of all eligible losses with respect to covered Crescent assets, beginning with the first dollar of loss incurred. The Bank has a corresponding obligation to reimburse the FDIC for 80% of eligible recoveries with respect to covered Crescent assets.

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note B Mergers and Acquisitions (continued)**

Loans acquired in business combinations with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered to be credit impaired. Acquired credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality, in accordance with ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality (ASC 310-30), and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loans. Increases in expected cash flows to be collected on these loans are recognized as an adjustment of the loan's yield over its remaining life, while decreases in expected cash flows are recognized as an impairment. Loans acquired through business combinations that do not meet the specific criteria of ASC 310-30, but for which a discount is attributable, at least in part, to credit quality, are also accounted for under this guidance. As a result, related discounts are recognized subsequently through accretion based on the expected cash flow of the acquired loans.

Acquired loans covered under loss-share agreements with the FDIC are recorded, as of their respective acquisition dates, at fair value. The fair value of these loans represents the expected discounted cash flows to be received over the lives of the loans, taking into account the Company's estimate of future credit losses on the loans. These loans are excluded from the calculation of the allowance for loan losses because the fair value measurement incorporates an estimate of losses on acquired loans. The Company monitors future cash flows on these loans; to the extent future cash flows deteriorate below initial projections, the Company reserves for these loans in the allowance for loan losses through the provision for loan losses. The Company recorded a provision for loan losses of \$326 and \$60 in association with the loans covered under loss-share agreements acquired in the Crescent and American Trust transactions during the three months ended September 30, 2012 and 2011, respectively, and \$1,683 and \$53 during the nine months ended September 30, 2012 and 2011, respectively.

In these Notes to Consolidated Financial Statements, the Company refers to loans subject to the loss-share agreements as covered loans or loans covered under loss-share agreements and loans that are not subject to the loss-share agreements as not covered loans or loans not covered under loss-share agreements.

*FDIC Loss-Share Indemnification Asset*

As part of the loan portfolio and other real estate owned fair value estimation in connection with FDIC-assisted acquisitions, a FDIC loss-share indemnification asset is established, which represents the present value as of the acquisition date of the estimated losses on covered assets to be reimbursed by the FDIC. The estimated losses are based on the same cash flow estimates used in determining the fair value of the covered assets. The FDIC loss-share indemnification asset is reduced as losses are recognized on covered assets and loss-share payments are received from the FDIC. Realized losses in excess of estimates as of the date of the acquisition increase the FDIC loss-share indemnification asset. Conversely, when realized losses are less than these estimates, the portion of the FDIC loss-share indemnification asset no longer expected to result in a payment from the FDIC is amortized into interest income using the effective interest method.

Changes in the FDIC loss-share indemnification asset were as follows:

|  |            |
|--|------------|
| Balance at January 1, 2012                         | \$ 107,754 |
| Realized losses in excess of initial estimates on: |            |
| Loans  | 7,753      |
| OREO   | 6,006      |
| Reimbursable expenses                              | 2,634      |
| Accretion  | (639)      |
| Reimbursements received from the FDIC              | (77,333)   |

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Balance at September 30, 2012

\$ 46,175

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note C Securities***(In Thousands)*

The amortized cost and fair value of securities held to maturity were as follows:

|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|--|-------------------|------------------------------|-------------------------------|---------------|
| <b>September 30, 2012</b>                                      |                   |                              |                               |               |
| Obligations of other U.S. Government agencies and corporations | \$ 66,916         | \$ 105                       | \$ (57)                       | \$ 66,964     |
| Obligations of states and political subdivisions               | 232,223           | 17,540                       | (29)                          | 249,734       |
|  | \$ 299,139        | \$ 17,645                    | \$ (86)                       | \$ 316,698    |
| <b>December 31, 2011</b>                                       |                   |                              |                               |               |
| Obligations of other U.S. Government agencies and corporations | \$ 107,660        | \$ 225                       | \$ (74)                       | \$ 107,811    |
| Obligations of states and political subdivisions               | 224,750           | 12,083                       | (26)                          | 236,807       |
|  | \$ 332,410        | \$ 12,308                    | \$ (100)                      | \$ 344,618    |

In light of the ongoing fiscal uncertainty in state and local governments, the Company analyzes its exposure to potential losses in its security portfolio on at least a quarterly basis. Management reviews the underlying credit rating and analyzes the financial condition of the respective issuers. Based on this analysis, the Company sold certain securities representing obligations of state and political subdivisions that were classified as held to maturity during 2011. The securities sold showed significant credit deterioration in that an analysis of the financial condition of the respective issuers showed the issuers were operating at net deficits with little to no financial cushion to offset future contingencies. These securities had a carrying value of \$13,017, and the Company recognized a net gain of \$16 on the sale during the nine months ended September 30, 2011. No securities classified as held to maturity were sold during the nine months ended September 30, 2012.

The amortized cost and fair value of securities available for sale were as follows:

|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|--|-------------------|------------------------------|-------------------------------|---------------|
| <b>September 30, 2012</b>                                      |                   |                              |                               |               |
| Obligations of other U.S. Government agencies and corporations | \$ 2,175          | \$ 272                       | \$                            | \$ 2,447      |
| Residential mortgage backed securities:                        |                   |                              |                               |               |
| Government agency mortgage backed securities                   | 166,807           | 7,777                        | (2)                           | 174,582       |
| Government agency collateralized mortgage obligations          | 114,811           | 2,515                        | (400)                         | 116,926       |
| Commercial mortgage backed securities:                         |                   |                              |                               |               |
| Government agency mortgage backed securities                   | 37,064            | 3,062                        | (31)                          | 40,095        |
| Government agency collateralized mortgage obligations          | 5,111             | 340                          |                               | 5,451         |
| Trust preferred securities                                     | 29,459            |                              | (14,117)                      | 15,342        |
| Other debt securities  | 22,871            | 841                          | (48)                          | 23,664        |
| Other equity securities  | 2,355             | 678                          |                               | 3,033         |

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\$ 380,653    \$ 15,485    \$ (14,598)    \$ 381,540

**Table of Contents**

## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note C Securities (continued)**

|  | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|--|-------------------|------------------------------|-------------------------------|---------------|
| <b>December 31, 2011</b>                                       |                   |                              |                               |               |
| Obligations of other U.S. Government agencies and corporations | \$ 17,193         | \$ 202                       | \$                            | \$ 17,395     |
| Residential mortgage backed securities:                        |                   |                              |                               |               |
| Government agency mortgage backed securities                   | 224,242           | 6,455                        | (30)                          | 230,667       |
| Government agency collateralized mortgage obligations          | 133,369           | 3,700                        | (82)                          | 136,987       |
| Commercial mortgage backed securities:                         |                   |                              |                               |               |
| Government agency mortgage backed securities                   | 34,635            | 2,054                        | (20)                          | 36,669        |
| Government agency collateralized mortgage obligations          | 5,170             | 146                          |                               | 5,316         |
| Trust preferred securities                                     | 30,410            |                              | (17,625)                      | 12,785        |
| Other debt securities  | 21,351            | 527                          | (3)                           | 21,875        |
| Other equity securities  | 2,341             |                              | (104)                         | 2,237         |
|  | \$ 468,711        | \$ 13,084                    | \$ (17,864)                   | \$ 463,931    |

Gross realized gains and gross realized losses on sales of securities available for sale for the three and nine months ended September 30, 2012 and 2011 were as follows:

|  | Three Months Ended<br>September 30,<br>2012 |          | September 30,<br>2011 |          |
|--|---|----------|-----------------------|----------|
| Gross gains on sales of securities available for sale  | \$  | \$ 5,041 | \$ 1,850              | \$ 5,041 |
| Gross losses on sales of securities available for sale |   |          | (77)                  |          |
| Gain on sales of securities available for sale, net    | \$  | \$ 5,041 | \$ 1,773              | \$ 5,041 |

At September 30, 2012 and December 31, 2011, securities with a carrying value of \$335,799 and \$305,746, respectively, were pledged to secure government, public and trust deposits. Securities with a carrying value of \$10,326 and \$20,206 were pledged as collateral for short-term borrowings at September 30, 2012 and December 31, 2011, respectively.



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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note C Securities (continued)**

The amortized cost and fair value of securities at September 30, 2012 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because issuers may call or prepay obligations with or without call or prepayment penalties.

|   | Held to Maturity |            | Available for Sale |            |
|---|------------------|------------|--------------------|------------|
|   | Amortized Cost   | Fair Value | Amortized Cost     | Fair Value |
| Due within one year                                   | \$ 9,835         | \$ 9,905   | \$                 | \$         |
| Due after one year through five years                 | 37,045           | 38,207     |                    |            |
| Due after five years through ten years                | 110,135          | 113,946    | 2,175              | 2,447      |
| Due after ten years                                   | 142,124          | 154,640    | 29,459             | 15,342     |
| Residential mortgage backed securities:               |                  |            |                    |            |
| Government agency mortgage backed securities          |                  |            | 166,807            | 174,582    |
| Government agency collateralized mortgage obligations |                  |            | 114,811            | 116,926    |
| Commercial mortgage backed securities:                |                  |            |                    |            |
| Government agency mortgage backed securities          |                  |            | 37,064             | 40,095     |
| Government agency collateralized mortgage obligations |                  |            | 5,111              | 5,451      |
| Other debt securities                                 |                  |            | 22,871             | 23,664     |
| Other equity securities                               |                  |            | 2,355              | 3,033      |
|   | \$ 299,139       | \$ 316,698 | \$ 380,653         | \$ 381,540 |

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note C Securities (continued)**

The following table presents the age of gross unrealized losses and fair value by investment category:

|  | Less than 12 Months |                   | 12 Months or More |                    | Total            |                    |
|--|---------------------|-------------------|-------------------|--------------------|------------------|--------------------|
|  | Fair Value          | Unrealized Losses | Fair Value        | Unrealized Losses  | Fair Value       | Unrealized Losses  |
| <b>Held to Maturity:</b>                                       |                     |                   |                   |                    |                  |                    |
| <b>September 30, 2012</b>                                      |                     |                   |                   |                    |                  |                    |
| Obligations of other U.S. Government agencies and corporations | \$ 23,377           | \$ (57)           | \$                | \$                 | \$ 23,377        | \$ (57)            |
| Obligations of states and political subdivisions               | 2,398               | (28)              | 126               | (1)                | 2,524            | (29)               |
| <b>Total</b>   | <b>\$ 25,775</b>    | <b>\$ (85)</b>    | <b>\$ 126</b>     | <b>\$ (1)</b>      | <b>\$ 25,901</b> | <b>\$ (86)</b>     |
| <b>December 31, 2011</b>                                       |                     |                   |                   |                    |                  |                    |
| Obligations of other U.S. Government agencies and corporations | \$ 19,919           | \$ (74)           | \$                | \$                 | \$ 19,919        | \$ (74)            |
| Obligations of states and political subdivisions               | 4,301               | (19)              | 1,530             | (7)                | 5,831            | (26)               |
| <b>Total</b>   | <b>\$ 24,220</b>    | <b>\$ (93)</b>    | <b>\$ 1,530</b>   | <b>\$ (7)</b>      | <b>\$ 25,750</b> | <b>\$ (100)</b>    |
| <b>Available for Sale:</b>                                     |                     |                   |                   |                    |                  |                    |
| <b>September 30, 2012</b>                                      |                     |                   |                   |                    |                  |                    |
| Obligations of other U.S. Government agencies and corporations | \$                  | \$                | \$                | \$                 | \$               | \$                 |
| Residential mortgage backed securities:                        |                     |                   |                   |                    |                  |                    |
| Government agency mortgage backed securities                   | 5,171               | (2)               |                   |                    | 5,171            | (2)                |
| Government agency collateralized mortgage obligations          | 45,147              | (382)             | 1,991             | (18)               | 47,138           | (400)              |
| Commercial mortgage backed securities:                         |                     |                   |                   |                    |                  |                    |
| Government agency mortgage backed securities                   |                     |                   | 1,225             | (31)               | 1,225            | (31)               |
| Government agency collateralized mortgage obligations          |                     |                   |                   |                    |                  |                    |
| Trust preferred securities                                     |                     |                   | 15,342            | (14,117)           | 15,342           | (14,117)           |
| Other debt securities  | 3,089               | (47)              | 2,210             | (1)                | 5,299            | (48)               |
| <b>Total</b>   | <b>\$ 53,407</b>    | <b>\$ (431)</b>   | <b>\$ 20,768</b>  | <b>\$ (14,167)</b> | <b>\$ 74,175</b> | <b>\$ (14,598)</b> |
| <b>December 31, 2011</b>                                       |                     |                   |                   |                    |                  |                    |
| Obligations of other U.S. Government agencies and corporations | \$                  | \$                | \$                | \$                 | \$               | \$                 |
| Residential mortgage backed securities:                        |                     |                   |                   |                    |                  |                    |
| Government agency mortgage backed securities                   | 4,446               | (30)              |                   |                    | 4,446            | (30)               |
| Government agency collateralized mortgage obligations          | 16,806              | (82)              |                   |                    | 16,806           | (82)               |
| Commercial mortgage backed securities:                         |                     |                   |                   |                    |                  |                    |
| Government agency mortgage backed securities                   |                     |                   | 1,255             | (20)               | 1,255            | (20)               |

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|   |           |          |           |             |           |             |
|---|-----------|----------|-----------|-------------|-----------|-------------|
| Government agency collateralized mortgage obligations |           |          |           |             |           |             |
| Trust preferred securities                            |           |          | 12,785    | (17,625)    | 12,785    | (17,625)    |
| Other debt securities                                 |           |          | 2,662     | (3)         | 2,662     | (3)         |
| Other equity securities                               | 2,237     | (104)    |           |             | 2,237     | (104)       |
| Total   | \$ 23,489 | \$ (216) | \$ 16,702 | \$ (17,648) | \$ 40,191 | \$ (17,864) |

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note C Securities (continued)**

The Company evaluates its investment portfolio for other-than-temporary-impairment ( OTTI ) on a quarterly basis. Impairment is assessed at the individual security level. The Company considers an investment security impaired if the fair value of the security is less than its cost or amortized cost basis. Impairment is considered to be other-than-temporary if the Company intends to sell the investment security or if the Company does not expect to recover the entire amortized cost basis of the security before the Company is required to sell the security or before the security's maturity.

The Company holds investments in pooled trust preferred securities that had an amortized cost basis of \$29,459 and \$30,410 and a fair value of \$15,342 and \$12,785, at September 30, 2012 and December 31, 2011, respectively. The investments in pooled trust preferred securities consist of four securities representing interests in various tranches of trusts collateralized by debt issued by over 340 financial institutions. Management's determination of the fair value of each of its holdings in pooled trust preferred securities is based on the current credit ratings, the known deferrals and defaults by the underlying issuing financial institutions and the degree to which future deferrals and defaults would be required to occur before the cash flow for the Company's tranches is negatively impacted. In addition, management continually monitors key credit quality and capital ratios of the issuing institutions. This determination is further supported by quarterly valuations, which are performed by third parties, of each security obtained by the Company. The Company does not intend to sell the investments, and it is not more likely than not that the Company will be required to sell the investments before recovery of the investments' amortized cost, which may be maturity. At September 30, 2012, management did not, and does not currently, believe such securities will be settled at a price less than the amortized cost of the investment, but the Company did conclude that it was probable that there had been an adverse change in estimated cash flows for all four trust preferred securities and recognized credit related impairment losses on two of the four securities (XIII and XXIV in the table below) in 2010 and the remaining two securities in 2011. No additional impairment was recognized during the three or nine months ended September 30, 2012.

However, based on the qualitative factors discussed above, each of the four pooled trust preferred securities was classified as a nonaccruing asset at September 30, 2012. Investment interest is recorded on the cash-basis method until qualifying for return to accrual status.

The following table provides information regarding the Company's investments in pooled trust preferred securities at September 30, 2012:

| Name  | Single/<br>Pooled | Class/<br>Tranche | Amortized<br>Cost | Fair<br>Value | Unrealized<br>Loss | Lowest<br>Credit<br>Rating | Issuers<br>Currently in<br>Deferral<br>or<br>Default |
|-------|-------------------|-------------------|-------------------|---------------|--------------------|----------------------------|--|
| XIII  | Pooled            | B-2               | \$ 1,216          | \$ 1,011      | \$ (205)           | Ca                         | 40%  |
| XXIII | Pooled            | B-2               | 10,599            | 6,518         | (4,081)            | Ca                         | 22%  |
| XXIV  | Pooled            | B-2               | 12,076            | 5,176         | (6,900)            | Ca                         | 34%  |
| XXVI  | Pooled            | B-2               | 5,568             | 2,637         | (2,931)            | Ca                         | 32%  |
|       |                   |                   | \$ 29,459         | \$ 15,342     | \$ (14,117)        |                            |  |

The following table provides a summary of the cumulative credit related losses recognized in earnings for which a portion of OTTI has been recognized in other comprehensive income:

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|   | 2012       | 2011       |
|---|------------|------------|
| Balance at January 1  | \$ (3,337) | \$ (3,075) |
| Additions related to credit losses for which OTTI was not previously recognized |            | (262)      |
| Increases in credit loss for which OTTI was previously recognized               |            |            |
| Balance at September 30   | \$ (3,337) | \$ (3,337) |

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses***(In Thousands, Except Number of Loans)*

The following is a summary of loans:

|                                      | September 30,<br>2012 | December 31,<br>2011 |
|--------------------------------------|-----------------------|----------------------|
| Commercial, financial, agricultural  | \$ 311,056            | \$ 278,091           |
| Lease financing                      | 224                   | 343                  |
| Real estate construction             | 105,454               | 81,235               |
| Real estate 1-4 family mortgage      | 883,396               | 824,627              |
| Real estate commercial mortgage      | 1,440,880             | 1,336,635            |
| Installment loans to individuals     | 59,160                | 60,168               |
| <b>Gross loans</b>                   | <b>2,800,170</b>      | <b>2,581,099</b>     |
| Unearned income                      | (7)                   | (15)                 |
| <b>Loans, net of unearned income</b> | <b>2,800,163</b>      | <b>2,581,084</b>     |
| Allowance for loan losses            | (44,069)              | (44,340)             |
| <b>Net loans</b>                     | <b>\$ 2,756,094</b>   | <b>\$ 2,536,744</b>  |

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)***Past Due and Nonaccrual Loans*

Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Generally, the recognition of interest on mortgage and commercial loans is discontinued at the time the loan is 90 days past due unless the credit is well-secured and in process of collection. Consumer and other retail loans are typically charged-off no later than the time the loan is 120 days past due. In all cases, loans are placed on nonaccrual status or charged-off at an earlier date if collection of principal or interest is considered doubtful. Loans may be placed on nonaccrual regardless of whether or not such loans are considered past due. All interest accrued for the current year, but not collected, for loans that are placed on nonaccrual or charged-off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

The following table provides an aging of past due and nonaccrual loans, segregated by class:

|  | Accruing Loans         |                                   |                     |                     | Nonaccruing Loans         |                                |                  |                  |                     |
|--|------------------------|-----------------------------------|---------------------|---------------------|---------------------------|--------------------------------|------------------|------------------|---------------------|
|  | 30-89 Days<br>Past Due | 90 Days<br>or<br>More<br>Past Due | Current<br>Loans    | Total<br>Loans      | 30-89 Days<br>Past<br>Due | 90 Days<br>or More<br>Past Due | Current<br>Loans | Total<br>Loans   | Total<br>Loans      |
| <b>September 30, 2012</b>              |                        |                                   |                     |                     |                           |                                |                  |                  |                     |
| Commercial, financial,<br>agricultural | \$ 287                 | \$ 18                             | \$ 306,897          | \$ 307,202          | \$ 5                      | \$ 3,615                       | \$ 234           | \$ 3,854         | \$ 311,056          |
| Lease financing                        |                        |                                   | 224                 | 224                 |                           |                                |                  |                  | 224                 |
| Real estate construction               |                        |                                   | 103,522             | 103,522             |                           | 1,932                          |                  | 1,932            | 105,454             |
| Real estate<br>1-4 family mortgage     | 11,915                 | 1,325                             | 840,363             | 853,603             | 2,627                     | 13,697                         | 13,469           | 29,793           | 883,396             |
| Real estate commercial<br>mortgage     | 7,787                  | 961                               | 1,374,260           | 1,383,008           | 645                       | 50,936                         | 6,291            | 57,872           | 1,440,880           |
| Installment loans to<br>individuals    | 261                    | 54                                | 58,539              | 58,854              | 5                         | 276                            | 25               | 306              | 59,160              |
| Unearned income                        |                        |                                   | (7)                 | (7)                 |                           |                                |                  |                  | (7)                 |
| <b>Total</b>                           | <b>\$ 20,250</b>       | <b>\$ 2,358</b>                   | <b>\$ 2,683,798</b> | <b>\$ 2,706,406</b> | <b>\$ 3,282</b>           | <b>\$ 70,456</b>               | <b>\$ 20,019</b> | <b>\$ 93,757</b> | <b>\$ 2,800,163</b> |
| <b>December 31, 2011</b>               |                        |                                   |                     |                     |                           |                                |                  |                  |                     |
| Commercial, financial,<br>agricultural | \$ 2,071               | \$ 165                            | \$ 269,078          | \$ 271,314          | \$ 511                    | \$ 5,474                       | \$ 792           | \$ 6,777         | \$ 278,091          |
| Lease financing                        |                        |                                   | 343                 | 343                 |                           |                                |                  |                  | 343                 |
| Real estate construction               |                        | 41                                | 73,670              | 73,711              |                           | 7,524                          |                  | 7,524            | 81,235              |
| Real estate<br>1-4 family mortgage     | 11,949                 | 2,481                             | 771,596             | 786,026             | 1,140                     | 31,457                         | 6,004            | 38,601           | 824,627             |
| Real estate commercial<br>mortgage     | 6,749                  | 2,044                             | 1,262,068           | 1,270,861           | 2,411                     | 62,854                         | 509              | 65,774           | 1,336,635           |
| Installment loans to<br>individuals    | 473                    | 163                               | 59,020              | 59,656              | 10                        | 480                            | 22               | 512              | 60,168              |

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|                 |           |          |              |              |          |            |          |            |              |
|-----------------|-----------|----------|--------------|--------------|----------|------------|----------|------------|--------------|
| Unearned income |           |          | (15)         | (15)         |          |            |          |            | (15)         |
| Total           | \$ 21,242 | \$ 4,894 | \$ 2,435,760 | \$ 2,461,896 | \$ 4,072 | \$ 107,789 | \$ 7,327 | \$ 119,188 | \$ 2,581,084 |

There were no restructured loans contractually 90 days past due at September 30, 2012 or December 31, 2011, respectively. The outstanding balance of restructured loans on nonaccrual status was \$4,011 and \$2,295 at September 30, 2012 and December 31, 2011, respectively.



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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)***Impaired Loans*

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Impairment is measured on a loan-by-loan basis for commercial and construction loans above a minimum dollar amount threshold by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral if the loan is collateral dependent. Large groups of smaller balance homogeneous loans are evaluated collectively for impairment. When the ultimate collectability of an impaired loan's principal is in doubt, wholly or partially, all cash receipts are applied to principal. Once the recorded balance has been reduced to zero, future cash receipts are applied to interest income, to the extent any interest has been foregone, and then they are recorded as recoveries of any amounts previously charged-off. For impaired loans, a specific reserve is established to adjust the carrying value of the loan to its estimated net realizable value.

Impaired loans recognized in conformity with ASC 310, Receivables (ASC 310), segregated by class, were as follows:

|                                     | Unpaid<br>Contractual<br>Principal<br>Balance | Recorded<br>Investment<br>With<br>Allowance | Recorded<br>Investment<br>With No<br>Allowance | Total<br>Recorded<br>Investment | Related<br>Allowance |
|-------------------------------------|---|---|--|---------------------------------|----------------------|
| <b>September 30, 2012</b>           |   |   |  |                                 |                      |
| Commercial, financial, agricultural | \$ 5,587                                      | \$ 1,641                                    | \$ 1,750                                       | \$ 3,391                        | \$ 715               |
| Lease financing                     |   |   |  |                                 |                      |
| Real estate construction            | 2,823   | 154   | 1,932  | 2,086                           | 2                    |
| Real estate 1-4 family mortgage     | 96,536  | 35,690                                      | 16,789   | 52,479                          | 10,011               |
| Real estate commercial mortgage     | 138,342                                       | 38,152                                      | 48,975   | 87,127                          | 8,441                |
| Installment loans to individuals    |   |   |  |                                 |                      |
| Total                               | \$ 243,288                                    | \$ 75,637                                   | \$ 69,446                                      | \$ 145,083                      | \$ 19,169            |
| <b>December 31, 2011</b>            |   |   |  |                                 |                      |
| Commercial, financial, agricultural | \$ 9,575                                      | \$ 3,358                                    | \$ 2,913                                       | \$ 6,271                        | \$ 1,441             |
| Lease financing                     |   |   |  |                                 |                      |
| Real estate construction            | 18,204  | 108   | 7,076  | 7,184                           | 16                   |
| Real estate 1-4 family mortgage     | 99,121  | 27,047                                      | 26,785   | 53,832                          | 6,077                |
| Real estate commercial mortgage     | 168,341                                       | 35,505                                      | 63,900   | 99,405                          | 7,876                |
| Installment loans to individuals    |   |   |  |                                 |                      |
| Totals                              | \$ 295,241                                    | \$ 66,018                                   | \$ 100,674                                     | \$ 166,692                      | \$ 15,410            |

The following table presents the average recorded investment and interest income recognized on impaired loans for the periods presented:

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|   | Three Months Ended<br>September 30, 2012 |   | Three Months Ended<br>September 30, 2011 |   |
|---|--|---|--|---|
|   | Average<br>Recorded<br>Investment        | Interest<br>Income<br>Recognized <sup>(1)</sup> | Average<br>Recorded<br>Investment        | Interest<br>Income<br>Recognized <sup>(1)</sup> |
| Commercial, financial, agricultural<br>Lease financing              | \$ 3,474                                 | \$ 25   | \$ 5,006                                 | \$ 75   |
| Real estate construction  | 2,086                                    | 6   | 12,909                                   |   |
| Real estate 1-4 family mortgage                                     | 58,104                                   | 917   | 68,924                                   | 331   |
| Real estate commercial mortgage<br>Installment loans to individuals | 89,463                                   | 620   | 117,963                                  | 732   |
| <b>Total</b>  | <b>\$ 153,127</b>                        | <b>\$ 1,568</b>                                 | <b>\$ 204,802</b>                        | <b>\$ 1,138</b>                                 |

<sup>(1)</sup> Includes interest income recognized using the cash-basis method of income recognition of \$814 and \$500, respectively.

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)**

|                                     | Nine Months Ended<br>September 30, 2012 |   | Nine Months Ended<br>September 30, 2011 |   |
|-------------------------------------|---|---|---|---|
|                                     | Average<br>Recorded<br>Investment       | Interest<br>Income<br>Recognized <sup>(1)</sup> | Average<br>Recorded<br>Investment       | Interest<br>Income<br>Recognized <sup>(1)</sup> |
| Commercial, financial, agricultural | \$ 3,610                                | \$ 41   | \$ 4,674                                | \$ 100  |
| Lease financing                     |   |   |   |   |
| Real estate construction            | 2,087                                   | 6   | 13,801                                  |   |
| Real estate 1-4 family mortgage     | 62,320                                  | 1,515   | 67,322                                  | 1,248   |
| Real estate commercial mortgage     | 95,050                                  | 1,696   | 120,631                                 | 2,132   |
| Installment loans to individuals    |   |   |   |   |
| <b>Total</b>                        | <b>\$ 163,067</b>                       | <b>\$ 3,258</b>                                 | <b>\$ 206,428</b>                       | <b>\$ 3,480</b>                                 |

<sup>(1)</sup> Includes interest income recognized using the cash-basis method of income recognition of \$1,128 and \$891, respectively.

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)***Restructured Loans*

Restructured loans are those for which concessions have been granted to the borrower due to a deterioration of the borrower's financial condition and are performing in accordance with the new terms. Such concessions may include reduction in interest rates or deferral of interest or principal payments. In evaluating whether to restructure a loan, management analyzes the long-term financial condition of the borrower, including guarantor and collateral support, to determine whether the proposed concessions will increase the likelihood of repayment of principal and interest. Restructured loans that are not performing in accordance with their restructured terms that are either contractually 90 days past due or placed on nonaccrual status are reported as nonperforming loans.

The following table presents restructured loans segregated by class:

|                                     | Number of<br>Loans | Pre-Modification<br>Outstanding<br>Recorded<br>Investment | Post-<br>Modification<br>Outstanding<br>Recorded<br>Investment |
|-------------------------------------|--------------------|---|--|
| <b>September 30, 2012</b>           |                    |   |  |
| Commercial, financial, agricultural |                    | \$  | \$   |
| Lease financing                     |                    |   |  |
| Real estate construction            |                    |   |  |
| Real estate 1-4 family mortgage     | 17                 | 19,924  | 12,441   |
| Real estate commercial mortgage     | 14                 | 18,808  | 18,301   |
| Installment loans to individuals    | 1                  | 184   | 176  |
| Total                               | 32                 | \$ 38,916   | \$ 30,918  |
| <b>December 31, 2011</b>            |                    |   |  |
| Commercial, financial, agricultural |                    | \$  | \$   |
| Lease financing                     |                    |   |  |
| Real estate construction            |                    |   |  |
| Real estate 1-4 family mortgage     | 18                 | 20,313  | 18,089   |
| Real estate commercial mortgage     | 12                 | 17,853  | 18,043   |
| Installment loans to individuals    | 1                  | 184   | 179  |
| Total                               | 31                 | \$ 38,350   | \$ 36,311  |

Changes in the Company's restructured loans are set forth in the table below:

|                           | Number of<br>Loans | Recorded<br>Investment |
|---------------------------|--------------------|------------------------|
| Totals at January 1, 2012 | 31                 | \$ 36,311              |

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|                                     |     |           |
|-------------------------------------|-----|-----------|
| Additional loans with concessions   | 7   | 4,731     |
| Reductions due to:                  |     |           |
| Reclassified as nonperforming       | (3) | (5,622)   |
| Charge-offs                         |     | (1,632)   |
| Transfer to other real estate owned | (1) | (419)     |
| Principal paydowns                  |     | (1,600)   |
| Lapse of concession period          | (2) | (851)     |
| Totals at September 30, 2012        | 32  | \$ 30,918 |

The allocated allowance for loan losses attributable to restructured loans was \$5,211 and \$5,994 at September 30, 2012 and December 31, 2011, respectively. The Company had \$288 and \$194 in remaining availability under commitments to lend additional funds on these restructured loans at September 30, 2012 and December 31, 2011, respectively.

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)***Credit Quality*

For commercial and commercial real estate secured loans, internal risk-rating grades are assigned by lending, credit administration or loan review personnel, based on an analysis of the financial and collateral strength and other credit attributes underlying each loan. Management analyzes the resulting ratings, as well as other external statistics and factors such as delinquency, to track the migration performance of the portfolio balances of commercial and commercial real estate secured loans. Loan grades range between 1 and 9, with 1 being loans with the least credit risk. Loans that migrate toward the Pass grade (those with a risk rating between 1 and 4) or within the Pass grade generally have a lower risk of loss and therefore a lower risk factor. The Watch grade (those with a risk rating of 5) is utilized on a temporary basis for Pass grade loans where a significant risk-modifying action is anticipated in the near term. Loans that migrate toward the Substandard grade (those with a risk rating between 6 and 9) generally have a higher risk of loss and therefore a higher risk factor applied to those related loan balances. The following table presents the Company's loan portfolio by risk-rating grades:

|                                     | Pass                | Watch            | Substandard      | Total               |
|-------------------------------------|---------------------|------------------|------------------|---------------------|
| <b>September 30, 2012</b>           |                     |                  |                  |                     |
| Commercial, financial, agricultural | \$ 221,676          | \$ 2,653         | \$ 3,538         | \$ 227,867          |
| Real estate construction            | 74,502              | 902              | 1,790            | 77,194              |
| Real estate 1-4 family mortgage     | 89,333              | 22,450           | 39,352           | 151,135             |
| Real estate commercial mortgage     | 992,805             | 48,952           | 39,451           | 1,081,208           |
| Installment loans to individuals    |                     |                  |                  |                     |
| <b>Total</b>                        | <b>\$ 1,378,316</b> | <b>\$ 74,957</b> | <b>\$ 84,131</b> | <b>\$ 1,537,404</b> |
| <b>December 31, 2011</b>            |                     |                  |                  |                     |
| Commercial, financial, agricultural | \$ 187,550          | \$ 2,929         | \$ 7,292         | \$ 197,771          |
| Real estate construction            | 52,593              | 2,362            | 108              | 55,063              |
| Real estate 1-4 family mortgage     | 86,858              | 31,851           | 35,809           | 154,518             |
| Real estate commercial mortgage     | 873,614             | 54,949           | 41,874           | 970,437             |
| Installment loans to individuals    | 199                 |                  |                  | 199                 |
| <b>Total</b>                        | <b>\$ 1,200,814</b> | <b>\$ 92,091</b> | <b>\$ 85,083</b> | <b>\$ 1,377,988</b> |

For portfolio balances of consumer, consumer mortgage and certain other similar loan types, allowance factors are determined based on historical loss ratios by portfolio for the preceding eight quarters and may be adjusted by other qualitative criteria. The following table presents the performing status of the Company's loan portfolio not subject to risk rating:

|                                     | Performing | Non-Performing | Total     |
|-------------------------------------|------------|----------------|-----------|
| <b>September 30, 2012</b>           |            |                |           |
| Commercial, financial, agricultural | \$ 71,361  | \$ 354         | \$ 71,715 |
| Lease financing                     | 224        |                | 224       |
| Real estate construction            | 26,328     |                | 26,328    |
| Real estate 1-4 family mortgage     | 642,450    | 6,292          | 648,742   |

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|                                     |            |          |            |
|-------------------------------------|------------|----------|------------|
| Real estate commercial mortgage     | 186,744    | 965      | 187,709    |
| Installment loans to individuals    | 56,325     | 60       | 56,385     |
| Total                               | \$ 983,432 | \$ 7,671 | \$ 991,103 |
| <b>December 31, 2011</b>            |            |          |            |
| Commercial, financial, agricultural | \$ 61,864  | \$ 198   | \$ 62,062  |
| Lease financing                     | 343        |          | 343        |
| Real estate construction            | 18,756     | 340      | 19,096     |
| Real estate 1-4 family mortgage     | 554,702    | 5,951    | 560,653    |
| Real estate commercial mortgage     | 156,050    | 756      | 156,806    |
| Installment loans to individuals    | 55,356     | 169      | 55,525     |
| Total                               | \$ 847,071 | \$ 7,414 | \$ 854,485 |

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)***Loans Acquired with Deteriorated Credit Quality*

Loans acquired in business combinations that exhibited, at the date of acquisition, evidence of deterioration of the credit quality since origination, such that it was probable that all contractually required payments would not be collected, were as follows for the periods presented:

|                                     | Impaired<br>Covered<br>Loans | Other<br>Covered<br>Loans | Not<br>Covered<br>Loans | Total      |
|-------------------------------------|------------------------------|---------------------------|-------------------------|------------|
| <b>September 30, 2012</b>           |                              |                           |                         |            |
| Commercial, financial, agricultural | \$ 10                        | \$ 11,272                 | \$ 192                  | \$ 11,474  |
| Lease financing                     |                              |                           |                         |            |
| Real estate construction            |                              | 1,932                     |                         | 1,932      |
| Real estate 1-4 family mortgage     | 7,047                        | 74,737                    | 1,735                   | 83,519     |
| Real estate commercial mortgage     | 35,576                       | 129,918                   | 6,469                   | 171,963    |
| Installment loans to individuals    | 0                            | 53                        | 2,722                   | 2,775      |
| Total                               | \$ 42,633                    | \$ 217,912                | \$ 11,118               | \$ 271,663 |
| <b>December 31, 2011</b>            |                              |                           |                         |            |
| Commercial, financial, agricultural | \$ 38                        | \$ 17,765                 | \$ 455                  | \$ 18,258  |
| Lease financing                     |                              |                           |                         |            |
| Real estate construction            | 4,031                        | 3,045                     |                         | 7,076      |
| Real estate 1-4 family mortgage     | 12,252                       | 95,671                    | 1,533                   | 109,456    |
| Real estate commercial mortgage     | 44,994                       | 161,498                   | 2,900                   | 209,392    |
| Installment loans to individuals    |                              | 168                       | 4,276                   | 4,444      |
| Total                               | \$ 61,315                    | \$ 278,147                | \$ 9,164                | \$ 348,626 |

The following table presents the fair value of loans determined to be impaired at the time of acquisition and determined not to be impaired at the time of acquisition at September 30, 2012:

|   | Impaired<br>Covered<br>Loans | Other<br>Covered<br>Loans | Not<br>Covered<br>Loans | Total      |
|---|------------------------------|---------------------------|-------------------------|------------|
| Contractually-required principal and interest | \$ 62,369                    | \$ 250,161                | \$ 13,484               | \$ 326,014 |
| Nonaccretable difference <sup>(1)</sup>       | (19,720)                     | (24,298)                  | (1,198)                 | (45,216)   |
| Cash flows expected to be collected           | 42,649                       | 225,863                   | 12,286                  | 280,798    |
| Accretable yield <sup>(2)</sup>               | (16)                         | (7,951)                   | (1,168)                 | (9,135)    |



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|            |           |            |           |            |
|------------|-----------|------------|-----------|------------|
| Fair value | \$ 42,633 | \$ 217,912 | \$ 11,118 | \$ 271,663 |
|------------|-----------|------------|-----------|------------|

(1) Represents contractual principal and interest cash flows of \$33,747 and \$11,469, respectively, not expected to be collected.

(2) Represents contractual interest payments of \$5,362 expected to be collected and purchase discount of \$3,773.

Changes in the accretable yield of loans acquired with deteriorated credit quality were as follows:

|   | <b>Impaired<br/>Covered<br/>Loans</b> | <b>Other<br/>Covered<br/>Loans</b> | <b>Not<br/>Covered<br/>Loans</b> | <b>Total</b> |
|---|---------------------------------------|------------------------------------|----------------------------------|--------------|
| Balance at January 1, 2012              | \$ (40)                               | \$ (9,757)                         | \$ (746)                         | \$ (10,543)  |
| Reclasses from nonaccretable difference | (844)                                 | (10,648)                           | (1,702)                          | (13,194)     |
| Accretion                               | 868                                   | 12,454                             | 1,280                            | 14,602       |
| Balance at September 30, 2012           | \$ (16)                               | \$ (7,951)                         | \$ (1,168)                       | \$ (9,135)   |

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)***Allowance for Loan Losses*

The allowance for loan losses is maintained at a level believed adequate by management to absorb probable credit losses inherent in the entire loan portfolio. The appropriate level of the allowance is based on an ongoing analysis of the loan portfolio and represents an amount that management deems adequate to provide for inherent losses, including collective impairment as recognized under ASC 450, Contingencies. Collective impairment is calculated based on loans grouped by grade. Another component of the allowance is losses on loans assessed as impaired under ASC 310. The balance of these loans and their related allowance is included in management's estimation and analysis of the allowance for loan losses. Management and the internal loan review staff evaluate the adequacy of the allowance for loan losses quarterly. The allowance for loan losses is evaluated based on a continuing assessment of problem loans, the types of loans, historical loss experience, new lending products, emerging credit trends, changes in the size and character of loan categories and other factors, including its risk rating system, regulatory guidance and economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available. The allowance for loan losses is established through a provision for loan losses charged to earnings resulting from measurements of inherent credit risk in the loan portfolio and estimates of probable losses or impairments of individual loans. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The following table provides a rollforward of the allowance for loan losses and a breakdown of the ending balance of the allowance based on the Company's impairment methodology for the periods presented:

|  | Commercial | Real Estate - Construction | Real Estate - 1-4 Family Mortgage | Real Estate - Commercial Mortgage | Installment and Other <sup>(1)</sup> | Total     |
|--|------------|----------------------------|-----------------------------------|-----------------------------------|--------------------------------------|-----------|
| <b>Three Months Ended September 30, 2012</b>       |            |                            |                                   |                                   |                                      |           |
| Allowance for loan losses:                         |            |                            |                                   |                                   |                                      |           |
| Beginning balance                                  | \$ 3,235   | \$ 966                     | \$ 18,980                         | \$ 20,765                         | \$ 833                               | \$ 44,779 |
| Charge-offs  | (2,590)    |                            | (2,682)                           | (780)                             | (118)                                | (6,170)   |
| Recoveries   | 145        | 3                          | 648                               | 22                                | 17                                   | 835       |
| Net charge-offs                                    | (2,445)    | 3                          | (2,034)                           | (758)                             | (101)                                | (5,335)   |
| Provision for loan losses                          | 2,795      | 79                         | 2,269                             | 988                               | (164)                                | 5,967     |
| Benefit attributable to FDIC loss-share agreements | (335)      |                            | (1,187)                           | (60)                              |                                      | (1,582)   |
| Recoveries payable to FDIC                         | 2          |                            | 162                               | 76                                |                                      | 240       |
| Provision for loan losses charged to operations    | 2,462      | 79                         | 1,244                             | 1,004                             | (164)                                | 4,625     |
| Ending balance                                     | \$ 3,252   | \$ 1,048                   | \$ 18,190                         | \$ 21,011                         | \$ 568                               | \$ 44,069 |
| <b>Nine Months Ended September 30, 2012</b>        |            |                            |                                   |                                   |                                      |           |
| Allowance for loan losses:                         |            |                            |                                   |                                   |                                      |           |
| Beginning balance                                  | \$ 4,197   | \$ 1,073                   | \$ 17,191                         | \$ 20,979                         | \$ 900                               | \$ 44,340 |
| Charge-offs  | (4,623)    | (42)                       | (7,230)                           | (3,806)                           | (321)                                | (16,022)  |
| Recoveries   | 323        | 6                          | 981                               | 247                               | 69                                   | 1,626     |

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|  |          |          |           |           |        |           |
|--|----------|----------|-----------|-----------|--------|-----------|
| Net charge-offs                                    | (4,300)  | (36)     | (6,249)   | (3,559)   | (252)  | (14,396)  |
| Provision for loan losses                          | 4,052    | 28       | 10,269    | 6,640     | (84)   | 20,905    |
| Benefit attributable to FDIC loss-share agreements | (723)    | (17)     | (3,421)   | (3,592)   |        | (7,753)   |
| Recoveries payable to FDIC                         | 26       |          | 400       | 543       | 4      | 973       |
| Provision for loan losses charged to operations    | 3,355    | 11       | 7,248     | 3,591     | (80)   | 14,125    |
| Ending balance                                     | \$ 3,252 | \$ 1,048 | \$ 18,190 | \$ 21,011 | \$ 568 | \$ 44,069 |
| <b>Period-End Amount Allocated to:</b>             |          |          |           |           |        |           |
| Individually evaluated for impairment              | \$ 715   | \$ 2     | \$ 10,011 | \$ 8,441  | \$     | \$ 19,169 |
| Collectively evaluated for impairment              | 2,537    | 1,046    | 8,179     | 12,570    | 568    | 24,900    |
| Acquired with deteriorated credit quality          |          |          |           |           |        |           |
| Ending balance                                     | \$ 3,252 | \$ 1,048 | \$ 18,190 | \$ 21,011 | \$ 568 | \$ 44,069 |

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note D Loans and the Allowance for Loan Losses (continued)**

|  | Commercial | Real Estate<br>-<br>Construction | Real Estate -<br>1-4 Family<br>Mortgage | Real Estate<br>-<br>Commercial<br>Mortgage | Installment<br>and<br>Other <sup>(1)</sup> | Total     |
|--|------------|----------------------------------|---|--|--|-----------|
| <b>Three Months Ended September 30, 2011</b>       |            |                                  |   |  |  |           |
| Allowance for loan losses:                         |            |                                  |   |  |  |           |
| Beginning balance                                  | \$ 3,841   | \$ 1,389                         | \$ 19,864                               | \$ 21,518                                  | \$ 959                                     | \$ 47,571 |
| Charge-offs  | (210)      |                                  | (3,281)                                 | (1,372)                                    | (105)                                      | (4,968)   |
| Recoveries   | 61         | 18                               | 245                                     | 17   | 88   | 429       |
| Net charge-offs                                    | (149)      | 18                               | (3,036)                                 | (1,355)                                    | (17)                                       | (4,539)   |
| Provision for loan losses                          | 174        | (240)                            | 4,298                                   | 1,536                                      | (10)                                       | 5,758     |
| Benefit attributable to FDIC loss-share agreements | (40)       |                                  |   | (218)                                      |  | (258)     |
| Provision for loan losses charged to operations    | 134        | (240)                            | 4,298                                   | 1,318                                      | (10)                                       | 5,500     |
| Ending balance                                     | \$ 3,826   | \$ 1,167                         | \$ 21,126                               | \$ 21,481                                  | \$ 932                                     | \$ 48,532 |
| <b>Nine Months Ended September 30, 2011</b>        |            |                                  |   |  |  |           |
| Allowance for loan losses:                         |            |                                  |   |  |  |           |
| Beginning balance                                  | \$ 2,625   | \$ 2,115                         | \$ 20,870                               | \$ 18,779                                  | \$ 1,026                                   | \$ 45,415 |
| Charge-offs  | (1,494)    | (798)                            | (9,896)                                 | (2,746)                                    | (194)                                      | (15,128)  |
| Recoveries   | 239        | 49                               | 582                                     | 886  | 139  | 1,895     |
| Net charge-offs                                    | (1,255)    | (749)                            | (9,314)                                 | (1,860)                                    | (55)                                       | (13,233)  |
| Provision for loan losses                          | 2,496      | (199)                            | 9,570                                   | 4,780                                      | (39)                                       | 16,608    |
| Benefit attributable to FDIC loss-share agreements | (40)       |                                  |   | (218)                                      |  | (258)     |
| Provision for loan losses charged to operations    | 2,456      | (199)                            | 9,570                                   | 4,562                                      | (39)                                       | 16,350    |
| Ending balance                                     | \$ 3,826   | \$ 1,167                         | \$ 21,126                               | \$ 21,481                                  | \$ 932                                     | \$ 48,532 |
| <b>Period-End Amount Allocated to:</b>             |            |                                  |   |  |  |           |
| Individually evaluated for impairment              | \$ 1,074   | \$ 16                            | \$ 9,915                                | \$ 8,712                                   | \$   | \$ 19,717 |
| Collectively evaluated for impairment              | 2,752      | 1,151                            | 11,211                                  | 12,769                                     | 932  | 28,815    |
| Acquired with deteriorated credit quality          |            |                                  |   |  |  |           |
| Ending balance                                     | \$ 3,826   | \$ 1,167                         | \$ 21,126                               | \$ 21,481                                  | \$ 932                                     | \$ 48,532 |

<sup>(1)</sup> Includes lease financing receivables.

The following table provides the recorded investment in loans, net of unearned income, based on the Company's impairment methodology as of the dates presented:

|   | Commercial | Real Estate -<br>Construction | Real Estate -<br>1-4 Family<br>Mortgage | Real Estate<br>-<br>Commercial<br>Mortgage | Installment<br>and<br>Other <sup>(1)</sup> | Total        |
|---|------------|-------------------------------|---|--|--|--------------|
| <b>September 30, 2012</b>                 |            |                               |   |  |  |              |
| Individually evaluated for impairment     | \$ 3,391   | \$ 2,086                      | \$ 52,479                               | \$ 87,127                                  | \$   | \$ 145,083   |
| Collectively evaluated for impairment     | 296,191    | 101,436                       | 747,398                                 | 1,181,790                                  | 56,602                                     | 2,383,417    |
| Acquired with deteriorated credit quality | 11,474     | 1,932                         | 83,519                                  | 171,963                                    | 2,775                                      | 271,663      |
| Ending balance                            | \$ 311,056 | \$ 105,454                    | \$ 883,396                              | \$ 1,440,880                               | \$ 59,377                                  | \$ 2,800,163 |
| <b>December 31, 2011</b>                  |            |                               |   |  |  |              |
| Individually evaluated for impairment     | \$ 6,271   | \$ 7,184                      | \$ 53,832                               | \$ 99,405                                  | \$   | \$ 166,692   |
| Collectively evaluated for impairment     | 253,562    | 66,975                        | 661,339                                 | 1,027,838                                  | 56,052                                     | 2,065,766    |
| Acquired with deteriorated credit quality | 18,258     | 7,076                         | 109,456                                 | 209,392                                    | 4,444                                      | 348,626      |
| Ending balance                            | \$ 278,091 | \$ 81,235                     | \$ 824,627                              | \$ 1,336,635                               | \$ 60,496                                  | \$ 2,581,084 |

<sup>(1)</sup> Includes lease financing receivables.

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note E Other Real Estate Owned***(In Thousands)*

The following table provides details of the Company's other real estate owned ( OREO ) covered and not covered under a loss-share agreement, net of valuation allowances and direct write-downs as of the dates presented:

|                              | Covered<br>OREO | Not Covered<br>OREO | Total<br>OREO |
|------------------------------|-----------------|---------------------|---------------|
| <b>September 30, 2012</b>    |                 |                     |               |
| Residential real estate      | \$ 7,169        | \$ 8,068            | \$ 15,237     |
| Commercial real estate       | 7,079           | 9,268               | 16,347        |
| Residential land development | 5,635           | 25,013              | 30,648        |
| Commercial land development  | 21,732          | 6,219               | 27,951        |
| Total                        | \$ 41,615       | \$ 48,568           | \$ 90,183     |
| <b>December 31, 2011</b>     |                 |                     |               |
| Residential real estate      | \$ 11,110       | \$ 15,364           | \$ 26,474     |
| Commercial real estate       | 8,211           | 11,479              | 19,690        |
| Residential land development | 4,441           | 36,105              | 40,546        |
| Commercial land development  | 19,394          | 7,131               | 26,525        |
| Total                        | \$ 43,156       | \$ 70,079           | \$ 113,235    |

Changes in the Company's OREO covered and not covered under a loss-share agreement were as follows:

|                               | Covered<br>OREO | Not Covered<br>OREO | Total<br>OREO |
|-------------------------------|-----------------|---------------------|---------------|
| Balance at January 1, 2012    | \$ 43,156       | \$ 70,079           | \$ 113,235    |
| Transfers of loans            | 27,056          | 7,161               | 34,217        |
| Capitalized improvements      |                 | 508                 | 508           |
| Impairments <sup>(1)</sup>    | (7,507)         | (3,689)             | (11,196)      |
| Dispositions                  | (21,076)        | (25,674)            | (46,750)      |
| Other                         | (14)            | 183                 | 169           |
| Balance at September 30, 2012 | \$ 41,615       | \$ 48,568           | \$ 90,183     |

<sup>(1)</sup> Of the total impairment charges of \$7,507 recorded for covered OREO, \$1,501 was included in the Consolidated Statements of Income for the nine months ended September 30, 2012, while the remaining \$6,006 increased the FDIC loss-share indemnification asset. Components of the line item "Other real estate owned" in the Consolidated Statements of Income were as follows:

|                          | Three Months    |                 | Nine Months Ended |                  |
|--------------------------|-----------------|-----------------|-------------------|------------------|
|                          | Ended           |                 | September 30,     |                  |
|                          | September 30,   | September 30,   | 2012              | 2011             |
|                          | 2012            | 2011            | 2012              | 2011             |
| Carrying costs           | \$ 1,325        | \$ 619          | \$ 3,116          | \$ 2,938         |
| Impairments              | 1,023           | 5,200           | 5,190             | 6,824            |
| Net losses on OREO sales | 202             | 578             | 1,852             | 2,414            |
| Rental income            | (110)           | (61)            | (349)             | (207)            |
| <b>Total</b>             | <b>\$ 2,440</b> | <b>\$ 6,336</b> | <b>\$ 9,809</b>   | <b>\$ 11,969</b> |

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note F Mortgage Servicing Rights***(In Thousands)*

The Company retains the right to service certain mortgage loans that it sells to secondary market investors. These mortgage servicing rights, included in Other assets on the Consolidated Balance Sheets, are recognized as a separate asset on the date the corresponding mortgage loan is sold. Mortgage servicing rights are amortized in proportion to and over the period of estimated net servicing income. These servicing rights are carried at the lower of amortized cost or fair value. Fair value is determined using an income approach with various assumptions including expected cash flows, prepayment speeds, market discount rates, servicing costs, and other factors. Mortgage servicing rights were carried at amortized cost at September 30, 2012 and December 31, 2011.

Impairment losses on mortgage servicing rights are recognized to the extent by which the unamortized cost exceeds fair value. No impairment losses on mortgage servicing rights were recognized in earnings for the three or nine months ended September 30, 2012 and 2011.

Data and key economic assumptions related to the Company's mortgage servicing rights as of September 30, 2012 are as follows:

|   |            |
|---|------------|
| Unpaid principal balance                        | \$ 223,584 |
| Weighted-average prepayment speed (CPR)         | 7.86%      |
| Estimated impact of a 10% increase              | \$ (76)    |
| Estimated impact of a 20% increase              | (147)      |
| Discount rate                                   | 11.53%     |
| Estimated impact of a 10% increase              | \$ (57)    |
| Estimated impact of a 20% increase              | (110)      |
| Weighted-average coupon interest rate           | 3.39%      |
| Weighted-average servicing fee (basis points)   | 25.1       |
| Weighted-average remaining maturity (in months) | 265.9      |

Changes in the Company's mortgage servicing rights were as follows:

|                                      |          |
|--------------------------------------|----------|
| Carrying value at January 1, 2012    | \$ 195   |
| Capitalization                       | 2,380    |
| Amortization                         | (68)     |
| Carrying value at September 30, 2012 | \$ 2,507 |



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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note G Income Taxes***(In Thousands)*

The reconciliation of the United States federal statutory tax rate to the effective tax rate is as follows:

|  | Three Months Ended |               | Nine Months Ended |               |
|--|--------------------|---------------|-------------------|---------------|
|  | September 30,      |               | September 30,     |               |
|  | 2012               | 2011          | 2012              | 2011          |
| Tax at U.S. statutory rate                   | 35.00%             | 35.00%        | 35.00%            | 35.00%        |
| Increase (decrease) in taxes resulting from: |                    |               |                   |               |
| Tax-exempt interest income                   | (7.58)             | (7.93)        | (8.41)            | (7.71)        |
| BOLI income                                  | (4.18)             | (2.44)        | (3.30)            | (2.66)        |
| Investment tax credits, net of amortization  | (2.19)             | (0.56)        | (0.72)            | (0.54)        |
| State income taxes, net of federal benefit   | 0.31               | (0.77)        | (0.03)            | (0.16)        |
| (Decrease)/increase to valuation allowance   | (10.76)            | (1.30)        | (4.21)            | 0.54          |
| Other items, net                             | 0.21               | 4.17          | 0.81              | 3.47          |
| <b>Effective tax rate</b>                    | <b>10.81%</b>      | <b>26.17%</b> | <b>19.14%</b>     | <b>27.94%</b> |

The provision for income taxes for the three and nine months ended September 30, 2012 includes the reversals of the valuation allowances against the deferred tax assets related to state net operating loss carryforwards that were utilized on 2011 state income tax returns filed during the third quarter of 2012. At September 30, 2012, the Company had remaining unused state net operating loss carryforwards expiring from 2012 to 2017. The Company anticipates that these carryforwards will be utilized on the Company's state income tax returns and has not recorded a valuation allowance against the deferred tax assets related to these carryforwards.

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note H - Employee Benefit and Deferred Compensation Plans***(In Thousands, Except Share Data)*

The plan expense for the Company-sponsored noncontributory defined benefit pension plan ( Pension Benefits ) and post-retirement health and life plans ( Other Benefits ) for the periods presented was as follows:

|                                | Pension Benefits<br>Three Months<br>Ended<br>September 30, |        | Other Benefits<br>Three Months<br>Ended<br>September 30, |       |
|--------------------------------|--|--------|--|-------|
|                                | 2012   | 2011   | 2012   | 2011  |
|                                | Service cost   | \$     | \$   | \$ 6  |
| Interest cost                  | 216  | 228    | 16   | 21    |
| Expected return on plan assets | (298)  | (307)  |  |       |
| Prior service cost recognized  |  |        |  |       |
| Recognized actuarial loss      | 88   | 76     | 18   | 34    |
| Recognized curtailment loss    |  |        |  |       |
| Net periodic benefit cost      | \$ 6   | \$ (3) | \$ 40  | \$ 64 |

|                                | Nine Months Ended<br>September 30, |        | Nine Months Ended<br>September 30, |        |
|--------------------------------|------------------------------------|--------|------------------------------------|--------|
|                                | 2012                               | 2011   | 2012                               | 2011   |
|                                | Service cost                       | \$     | \$                                 | \$ 18  |
| Interest cost                  | 646                                | 686    | 48                                 | 59     |
| Expected return on plan assets | (894)                              | (923)  |                                    |        |
| Prior service cost recognized  |                                    |        |                                    |        |
| Recognized actuarial loss      | 266                                | 228    | 54                                 | 106    |
| Recognized curtailment loss    |                                    |        |                                    |        |
| Net periodic benefit cost      | \$ 18                              | \$ (9) | \$ 120                             | \$ 192 |

In January 2012 and 2011, the Company granted stock options which generally vest and become exercisable in equal installments of 33 1/3% upon completion of one, two and three years of service measured from the grant date. The fair value of stock option grants is estimated on the grant date using the Black-Scholes option-pricing model. The Company employed the following assumptions with respect to its stock option grants in 2012 and 2011 for the nine month periods ended September 30, 2012 and 2011:

|                         | 2012 Grant | 2011 Grant |
|-------------------------|------------|------------|
| Shares granted          | 172,000    | 170,000    |
| Dividend yield          | 4.55%      | 4.02%      |
| Expected volatility     | 37%        | 36%        |
| Risk-free interest rate | 0.79%      | 1.97%      |
| Expected lives          | 6 years    | 6 years    |

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|                                 |          |          |
|---------------------------------|----------|----------|
| Weighted average exercise price | \$ 14.96 | \$ 16.91 |
| Weighted average fair value     | \$ 3.10  | \$ 3.93  |

In addition, the Company awarded 7,500 shares of time-based restricted stock and 34,000 shares of performance-based restricted stock in January 2012. The time-based restricted stock is earned 100% upon completion of three years of service measured from the grant date. The performance-based restricted stock is earned, if at all, if the Company meets or exceeds financial performance results defined by the board of directors for the year in which the grant was made. The fair value of the restricted stock grants on the date of the grants was \$14.96 per share.

In April 2012, an amendment to the Company's long-term incentive compensation plan was adopted that allows non-employee members of the Board of Directors to participate in the plan. Under this provision, the Company awarded 9,684 shares of time-based restricted stock to non-employee directors which are earned 100% upon the completion of one year of service measured from the grant date. The fair value of the restricted stock grants on the date of the grant was \$15.49 per share.

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note H - Employee Benefit and Deferred Compensation Plans (continued)**

During the nine months ended September 30, 2012, the Company reissued 54,344 shares from treasury in connection with the exercise of stock-based compensation. The Company recorded total stock-based compensation expense of \$329 and \$299 for the three months ended September 30, 2012 and 2011, respectively, and \$937 and \$904 for the nine months ended September 30, 2012 and 2011, respectively.

**Note I Segment Reporting**

*(In Thousands)*

The operations of the Company's reportable segments are described as follows:

The Community Banks segment delivers a complete range of banking and financial services to individuals and small to medium-sized businesses including checking and savings accounts, business and personal loans, equipment leasing, as well as safe deposit and night depository facilities.

The Insurance segment includes a full service insurance agency offering all lines of commercial and personal insurance through major carriers.

The Wealth Management segment offers a broad range of fiduciary services which includes the administration and management of trust accounts including personal and corporate benefit accounts, self-directed IRAs, and custodial accounts. In addition, the Wealth Management segment offers annuities, mutual funds and other investment services through a third party broker-dealer.

In order to give the Company's divisional management a more precise indication of the income and expenses they can control, the results of operations for the Community Banks, the Insurance and the Wealth Management segments reflect the direct revenues and expenses of each respective segment. Indirect revenues and expenses, including but not limited to income from the Company's investment portfolio, as well as certain costs associated with data processing and back office functions, primarily support the operations of the community banks and, therefore, are included in the results of the Community Banks segment. Included in Other are the operations of the holding company and other eliminations which are necessary for purposes of reconciling to the consolidated amounts.

In connection with the acquisition of American Trust, the Company recognized a gain on acquisition of \$8,774 in the nine months ended September 30, 2011, which is included in Noninterest income for the Community Banks segment in the table below.

In connection with the acquisition of the RBC Bank (USA) trust division, the Company recognized a gain on acquisition of \$570 in the three and nine months ended September 30, 2011, which is included in Noninterest income for the Wealth Management segment in the table below.

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note I Segment Reporting (continued)**

The following table provides financial information for our operating segments for the periods presented:

|  | Community<br>Banks | Insurance | Wealth<br>Management | Other      | Consolidated |
|--|--------------------|-----------|----------------------|------------|--------------|
| <b>Three Months Ended September 30, 2012</b> |                    |           |                      |            |              |
| Net interest income                          | \$ 33,444          | \$ 23     | \$ 314               | \$ (649)   | \$ 33,132    |
| Provision for loan losses                    | 4,659              |           | (34)                 |            | 4,625        |
| Noninterest income                           | 15,387             | 887       | 1,720                | 20         | 18,014       |
| Noninterest expense                          | 36,001             | 786       | 1,661                | 183        | 38,631       |
| Income before income taxes                   | 8,171              | 124       | 407                  | (812)      | 7,890        |
| Income taxes                                 | 1,203              | 48        | 51                   | (449)      | 853          |
| Net income (loss)                            | \$ 6,968           | \$ 76     | \$ 356               | \$ (363)   | \$ 7,037     |
| Total assets                                 | \$ 4,105,716       | \$ 10,725 | \$ 35,172            | \$ 12,993  | \$ 4,164,606 |
| Goodwill                                     | 182,076            | 2,783     |                      |            | 184,859      |
| <b>Three Months Ended September 30, 2011</b> |                    |           |                      |            |              |
| Net interest income                          | \$ 33,172          | \$ 22     | \$ 326               | \$ (609)   | \$ 32,911    |
| Provision for loan losses                    | 5,508              |           | (8)                  |            | 5,500        |
| Noninterest income                           | 15,773             | 871       | 1,731                | 20         | 18,395       |
| Noninterest expense                          | 34,657             | 754       | 1,447                | 100        | 36,958       |
| Income before income taxes                   | 8,780              | 139       | 618                  | (689)      | 8,848        |
| Income taxes                                 | 2,345              | 54        | 180                  | (263)      | 2,316        |
| Net income (loss)                            | \$ 6,435           | \$ 85     | \$ 438               | \$ (426)   | \$ 6,532     |
| Total assets                                 | \$ 4,081,641       | \$ 9,452  | \$ 39,876            | \$ 5,505   | \$ 4,136,474 |
| Goodwill                                     | 182,096            | 2,783     |                      |            | 184,879      |
| <b>Nine Months Ended September 30, 2012</b>  |                    |           |                      |            |              |
| Net interest income                          | \$ 100,210         | \$ 71     | \$ 1,018             | \$ (1,914) | \$ 99,385    |
| Provision for loan losses                    | 14,176             |           | (51)                 |            | 14,125       |
| Noninterest income                           | 42,385             | 2,957     | 5,234                | 63         | 50,639       |
| Noninterest expense                          | 104,403            | 2,362     | 4,773                | 424        | 111,962      |
| Income before income taxes                   | 24,016             | 666       | 1,530                | (2,275)    | 23,937       |
| Income taxes                                 | 4,990              | 258       | 340                  | (1,007)    | 4,581        |
| Net income (loss)                            | \$ 19,026          | \$ 408    | \$ 1,190             | \$ (1,268) | \$ 19,356    |
| Total assets                                 | \$ 4,105,716       | \$ 10,725 | \$ 35,172            | \$ 12,993  | \$ 4,164,606 |
| Goodwill                                     | 182,076            | 2,783     |                      |            | 184,859      |

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**Nine Months Ended September 30, 2011**

|                            |              |          |           |            |              |
|----------------------------|--------------|----------|-----------|------------|--------------|
| Net interest income        | \$ 97,492    | \$ 84    | \$ 962    | \$ (1,825) | \$ 96,713    |
| Provision for loan losses  | 16,388       |          | (38)      |            | 16,350       |
| Noninterest income         | 44,948       | 2,812    | 3,952     | 58         | 51,770       |
| Noninterest expense        | 98,755       | 2,211    | 3,334     | 296        | 104,596      |
| Income before income taxes | 27,297       | 685      | 1,618     | (2,063)    | 27,537       |
| Income taxes               | 7,731        | 266      | 487       | (789)      | 7,695        |
| Net income (loss)          | \$ 19,566    | \$ 419   | \$ 1,131  | \$ (1,274) | \$ 19,842    |
| Total assets               | \$ 4,081,641 | \$ 9,452 | \$ 39,876 | \$ 5,505   | \$ 4,136,474 |
| Goodwill                   | 182,096      | 2,783    |           |            | 184,879      |

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements**

*(In Thousands)*

*Fair Value Measurements and the Fair Level Hierarchy*

ASC 820, Fair Value Measurements and Disclosures, provides guidance for using fair value to measure assets and liabilities and also establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to a valuation based on quoted prices in active markets for identical assets and liabilities (Level 1), moderate priority to a valuation based on quoted prices in active markets for similar assets and liabilities and/or based on assumptions that are observable in the market (Level 2), and the lowest priority to a valuation based on assumptions that are not observable in the market (Level 3).

*Recurring Fair Value Measurements*

The Company carries certain assets and liabilities at fair value on a recurring basis in accordance with applicable standards. The Company's recurring fair value measurements are based on the requirement to carry such assets and liabilities at fair value or the Company's election to carry certain eligible assets and liabilities at fair value. Assets and liabilities that are required to be carried at fair value include securities available for sale and derivative instruments. The Company has elected to carry mortgage loans held for sale at fair value on a recurring basis as permitted under the guidance in ASC 825, Financial Instruments (ASC 825).

The following methods and assumptions are used by the Company to estimate the fair values of the Company's financial assets and liabilities that are measured on a recurring basis:

**Securities available for sale:** Securities available for sale consist primarily of debt securities, such as obligations of U.S. Government agencies and corporations, mortgage-backed securities, trust preferred securities, and other debt and equity securities. Where quoted market prices in active markets are available, securities are classified within Level 1 of the fair value hierarchy. If quoted prices from active markets are not available, fair values are based on quoted market prices for similar instruments traded in active markets, quoted market prices for identical or similar instruments traded in markets that are not active, or model-based valuation techniques where all significant assumptions are observable in the market. Such instruments are classified within Level 2 of the fair value hierarchy. When assumptions used in model-based valuation techniques are not observable in the market, the assumptions used by management reflect estimates of assumptions used by other market participants in determining fair value. When there is limited transparency around the inputs to the valuation, the instruments are classified within Level 3 of the fair value hierarchy.

**Derivative instruments:** The Company uses derivatives to manage various financial risks. Most of the Company's derivative contracts are extensively traded in over-the-counter markets and are valued using discounted cash flow models which incorporate observable market based inputs including current market interest rates, credit spreads, and other factors. Such instruments are categorized within Level 2 of the fair value hierarchy and include interest rate swaps and other interest rate contracts including interest rate caps and/or floors. The Company's interest rate lock commitments are valued using current market prices for mortgage-backed securities with similar characteristics, adjusted for certain factors including servicing and risk. The value of the Company's forward commitments is based on current prices for securities backed by similar types of loans. Because these assumptions are observable in active markets, the Company's interest rate lock commitments and forward commitments are categorized within Level 2 of the fair value hierarchy.

**Mortgage loans held for sale:** Mortgage loans held for sale are primarily agency loans which trade in active secondary markets. The fair value of these instruments is derived from current market pricing for similar loans, adjusted for differences in loan characteristics, including servicing and risk. Because the valuation is based on external pricing of similar instruments, mortgage loans held for sale are classified within Level 2 of the fair value hierarchy.

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements (continued)**

The following table presents assets and liabilities that are measured at fair value on a recurring basis:

|  | Level 1 | Level 2    | Level 3   | Totals     |
|--|---------|------------|-----------|------------|
| <b>September 30, 2012</b>                                      |         |            |           |            |
| Financial assets:  |         |            |           |            |
| Securities available for sale:                                 |         |            |           |            |
| Obligations of other U.S. Government agencies and corporations | \$      | \$ 2,447   | \$        | \$ 2,447   |
| Residential mortgage-backed securities:                        |         |            |           |            |
| Government agency mortgage backed securities                   |         | 174,582    |           | 174,582    |
| Government agency collateralized mortgage obligations          |         | 116,926    |           | 116,926    |
| Commercial mortgage-backed securities:                         |         |            |           |            |
| Government agency mortgage backed securities                   |         | 40,095     |           | 40,095     |
| Government agency collateralized mortgage obligations          |         | 5,451      |           | 5,451      |
| Trust preferred securities                                     |         |            | 15,342    | 15,342     |
| Other debt securities  |         | 23,664     |           | 23,664     |
| Other equity securities  |         | 3,033      |           | 3,033      |
| Total securities available for sale                            |         | 366,198    | 15,342    | 381,540    |
| Derivative instruments:  |         |            |           |            |
| Interest rate contracts  |         | 3,360      |           | 3,360      |
| Interest rate lock commitments                                 |         | 2,862      |           | 2,862      |
| Total derivative instruments                                   |         | 6,222      |           | 6,222      |
| Mortgage loans held for sale                                   |         | 39,131     |           | 39,131     |
| Total financial assets   | \$      | \$ 411,551 | \$ 15,342 | \$ 426,893 |
| Financial liabilities:   |         |            |           |            |
| Derivative instruments:  |         |            |           |            |
| Interest rate swap   | \$      | \$ 2,234   | \$        | \$ 2,234   |
| Interest rate contracts  |         | 3,340      |           | 3,340      |
| Forward commitments  |         | 1,819      |           | 1,819      |
| Total derivative instruments                                   |         | 7,393      |           | 7,393      |
| Total financial liabilities                                    | \$      | \$ 7,393   | \$        | \$ 7,393   |



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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements (continued)**

|  | Level 1 | Level 2    | Level 3   | Totals     |
|--|---------|------------|-----------|------------|
| <b>December 31, 2011</b>                                       |         |            |           |            |
| Financial assets:  |         |            |           |            |
| Securities available for sale:                                 |         |            |           |            |
| Obligations of other U.S. Government agencies and corporations | \$      | \$ 17,395  | \$        | \$ 17,395  |
| Residential mortgage-backed securities:                        |         |            |           |            |
| Government agency mortgage backed securities                   |         | 230,667    |           | 230,667    |
| Government agency collateralized mortgage obligations          |         | 136,987    |           | 136,987    |
| Commercial mortgage-backed securities:                         |         |            |           |            |
| Government agency mortgage backed securities                   |         | 36,669     |           | 36,669     |
| Government agency collateralized mortgage obligations          |         | 5,316      |           | 5,316      |
| Trust preferred securities                                     |         |            | 12,785    | 12,785     |
| Other debt securities  |         | 21,875     |           | 21,875     |
| Other equity securities  |         |            | 2,237     | 2,237      |
| Total securities available for sale                            |         | 448,909    | 15,022    | 463,931    |
| Derivative instruments:  |         |            |           |            |
| Interest rate contracts  |         | 2,132      |           | 2,132      |
| Interest rate lock commitments                                 |         | 1,197      |           | 1,197      |
| Total derivative instruments                                   |         | 3,329      |           | 3,329      |
| Total financial assets   | \$      | \$ 452,238 | \$ 15,022 | \$ 467,260 |
| Financial liabilities:   |         |            |           |            |
| Derivative instruments:  |         |            |           |            |
| Interest rate contracts  | \$      | \$ 2,063   | \$        | \$ 2,063   |
| Forward commitments  |         | 427        |           | 427        |
| Total derivative instruments                                   |         | 2,490      |           | 2,490      |
| Total financial liabilities                                    | \$      | \$ 2,490   | \$        | \$ 2,490   |

The Company reviews fair value hierarchy classifications on a quarterly basis. Changes in the Company's ability to observe inputs to the valuation may cause reclassification of certain assets or liabilities within the fair value hierarchy. Transfers between levels of the hierarchy are deemed to have occurred at the end of period. Because the inputs that were significant to the valuation of the Company's investments in other equity securities were observable in active markets, these securities were reclassified into Level 2 within the fair value hierarchy as of September 30, 2012. There were no such transfers between levels of the fair value hierarchy during the nine months ended September 30, 2011.

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements (continued)**

The following tables provide a reconciliation for assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs, or Level 3 inputs, during the three and nine months ended September 30, 2012 and 2011, respectively:

|  | Securities available for sale |                         |           |
|--|-------------------------------|-------------------------|-----------|
|  | Trust preferred securities    | Other equity securities | Total     |
| <b>Three Months Ended September 30, 2012</b>                     |                               |                         |           |
| Balance at July 1, 2012  | \$ 12,672                     | \$ 2,790                | \$ 15,462 |
| Realized gains (losses) included in net income                   | 0                             | 0                       | 0         |
| Unrealized gains (losses) included in other comprehensive income | 2,670                         | 243                     | 2,913     |
| Reclassification adjustment                                      |                               |                         |           |
| Purchases  |                               |                         |           |
| Sales  |                               |                         |           |
| Issues   |                               |                         |           |
| Settlements  |                               |                         |           |
| Transfers into Level 3   |                               |                         |           |
| Transfers out of Level 3   |                               | (3,033)                 | (3,033)   |
| Balance at September 30, 2012                                    | \$ 15,342                     | \$                      | \$ 15,342 |

|  | Securities available for sale |                         |           |
|--|-------------------------------|-------------------------|-----------|
|  | Trust preferred securities    | Other equity securities | Total     |
| <b>Three Months Ended September 30, 2011</b>                     |                               |                         |           |
| Balance at July 1, 2011  | \$ 1,473                      | \$ 27,910               | \$ 29,383 |
| Realized gains (losses) included in net income                   | 0                             | 82                      | 82        |
| Unrealized gains (losses) included in other comprehensive income | 8,513                         | (353)                   | 8,160     |
| Capitalization of interest                                       |                               |                         |           |
| Additions through acquisition                                    |                               |                         |           |
| Sales  |                               |                         |           |
| Issues   |                               |                         |           |
| Settlements  |                               | (695)                   | (695)     |
| Transfers into Level 3   |                               |                         |           |
| Transfers out of Level 3   |                               | (12,453)                | (12,453)  |
| Balance at September 30, 2011                                    | \$ 9,986                      | \$ 14,491               | \$ 24,477 |

|  | Securities available for sale |                         |           |
|--|-------------------------------|-------------------------|-----------|
|  | Trust preferred securities    | Other equity securities | Total     |
| <b>Nine Months Ended September 30, 2012</b>    |                               |                         |           |
| Balance at January 1, 2012                     | \$ 12,785                     | \$ 2,237                | \$ 15,022 |
| Realized gains (losses) included in net income |                               | 14                      | 14        |

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|  |           |         |           |
|--|-----------|---------|-----------|
| Unrealized gains (losses) included in other comprehensive income | 3,509     | 782     | 4,291     |
| Reclassification adjustment                                      | (952)     |         | (952)     |
| Purchases  |           |         |           |
| Sales  |           |         |           |
| Issues   |           |         |           |
| Settlements  |           |         |           |
| Transfers into Level 3   |           |         |           |
| Transfers out of Level 3   |           | (3,033) | (3,033)   |
| Balance at September 30, 2012                                    | \$ 15,342 | \$      | \$ 15,342 |

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements (continued)**

| Nine Months Ended September 30, 2011                             | Securities available for sale |                         | Total     |
|--|-------------------------------|-------------------------|-----------|
|  | Trust preferred securities    | Other equity securities |           |
| Balance at January 1, 2011                                       | \$ 1,433                      | \$ 29,841               | \$ 31,274 |
| Realized gains (losses) included in net income                   | (256)                         | 23                      | (233)     |
| Unrealized gains (losses) included in other comprehensive income | 7,595                         | (77)                    | 7,518     |
| Capitalization of interest                                       | 1,214                         |                         | 1,214     |
| Additions through acquisition                                    |                               | 1,194                   | 1,194     |
| Sales  |                               |                         |           |
| Issues   |                               |                         |           |
| Settlements  |                               | (4,037)                 | (4,037)   |
| Transfers into Level 3   |                               |                         |           |
| Transfers out of Level 3   |                               | (12,453)                | (12,453)  |
| Balance at September 30, 2011                                    | \$ 9,986                      | \$ 14,491               | \$ 24,477 |

For the three and nine months ended September 30, 2012 and 2011, there were no gains or losses included in earnings that were attributable to the change in unrealized gains or losses related to assets or liabilities held at the end of each respective period that were measured on a recurring basis using significant unobservable inputs.

The following table presents information as of September 30, 2012 about significant unobservable inputs (Level 3) used in the valuation of assets and liabilities measured at fair value on a recurring basis:

| Financial instrument       | Fair Value | Valuation Technique   | Significant Unobservable Inputs | Range of Inputs |
|----------------------------|------------|-----------------------|---------------------------------|-----------------|
| Trust preferred securities | \$ 15,342  | Discounted cash flows | Default rate                    | 0 -100%         |

*Nonrecurring Fair Value Measurements*

Certain assets may be recorded at fair value on a nonrecurring basis. These nonrecurring fair value adjustments typically are a result of the application of the lower of cost or market accounting or a write-down occurring during the period. For assets measured at fair value on a nonrecurring basis that were still held on the Consolidated Balance Sheets, the following table provides the fair value measurement of the assets and the level within the fair value hierarchy each is classified:

| September 30, 2012 | Level 1 | Level 2 | Level 3   | Totals    |
|--------------------|---------|---------|-----------|-----------|
| Impaired loans     |         |         | \$ 25,291 | \$ 25,291 |
| OREO               |         |         | 33,956    | 33,956    |
| Total              | \$      | \$      | \$ 59,247 | \$ 59,247 |

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| <b>December 31, 2011</b> | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b>   | <b>Totals</b>    |
|--------------------------|----------------|----------------|------------------|------------------|
| Impaired loans           |                |                | \$ 46,596        | \$ 46,596        |
| OREO                     |                |                | 23,945           | 23,945           |
| <b>Total</b>             | <b>\$</b>      | <b>\$</b>      | <b>\$ 70,541</b> | <b>\$ 70,541</b> |

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements (continued)**

The following methods and assumptions are used by the Company to estimate the fair values of the Company's financial assets and liabilities measured on a nonrecurring basis:

**Impaired loans:** Loans considered impaired are reserved for at the time the loan is identified as impaired taking into account the fair value of the collateral less estimated selling costs. Collateral may be real estate and/or business assets including but not limited to equipment, inventory and accounts receivable. The fair value of real estate is determined based on appraisals by qualified licensed appraisers. The fair value of the business assets is generally based on amounts reported on the business's financial statements. Appraised and reported values may be adjusted based on changes in market conditions from the time of valuation and management's knowledge of the client and the client's business. Since not all valuation inputs are observable, these nonrecurring fair value determinations are classified as Level 3. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the same factors previously identified. Impaired loans covered under loss-share agreements were recorded at their fair value upon the acquisition date, and no fair value adjustments were necessary for the three or nine months ended September 30, 2012 and 2011, respectively. Impaired loans not covered under loss-share agreements that were measured or re-measured at fair value had a carrying value of \$25,291 and \$46,596 at September 30, 2012 and December 31, 2011, respectively, and a specific reserve for these loans of \$5,986 and \$8,532 was included in the allowance for loan losses for the same periods ended.

**Other real estate owned:** OREO is comprised of commercial and residential real estate obtained in partial or total satisfaction of loan obligations. OREO covered under loss-share agreements is recorded at its fair value at its acquisition date. OREO not covered under loss-share agreements acquired in settlement of indebtedness is recorded at the fair value of the real estate less estimated costs to sell. Subsequently, it may be necessary to record nonrecurring fair value adjustments for declines in fair value. Fair value, when recorded, is determined based on appraisals by qualified licensed appraisers and adjusted for management's estimates of costs to sell. Accordingly, values for OREO are classified as Level 3. The following table presents OREO measured at fair value on a nonrecurring basis that was still held in the Consolidated Balance Sheets:

|   | September 30,<br>2012 | December 31,<br>2011 |
|---|-----------------------|----------------------|
| OREO covered under loss-share agreements:         |                       |                      |
| Carrying amount prior to remeasurement            | \$ 20,208             | \$ 7,111             |
| Impairment recognized in results of operations    | (1,081)               | (305)                |
| Increase in FDIC loss-share indemnification asset | (4,326)               | (1,221)              |
| Fair value  | \$ 14,801             | \$ 5,585             |
| OREO not covered under loss-share agreements:     |                       |                      |
| Carrying amount prior to remeasurement            | \$ 20,538             | \$ 25,252            |
| Impairment recognized in results of operations    | (1,383)               | (6,892)              |
| Fair value  | \$ 19,155             | \$ 18,360            |

**Mortgage servicing rights:** The Company retains the right to service certain mortgage loans that it sells to secondary market investors. These servicing rights are carried at the lower of amortized cost or fair value. Fair value is determined using an income approach with various assumptions including expected cash flows, market discount rates, prepayment speeds, servicing costs, and other factors. Because these factors are not all observable and include management's assumptions, mortgage servicing rights are classified within Level 3 of the fair value hierarchy. Mortgage servicing rights were carried at amortized cost at September 30, 2012 and December 31, 2011, and no impairment charges were

recognized in earnings for the three or nine months ended September 30, 2012 and 2011.

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements (continued)**

The following table presents information as of September 30, 2012 about significant unobservable inputs (Level 3) used in the valuation of assets and liabilities measured at fair value on a nonrecurring basis:

| Financial instrument             | Fair Value | Valuation Technique  | Significant             |                 |
|----------------------------------|------------|--|-------------------------|-----------------|
|                                  |            |  | Unobservable Inputs     | Range of Inputs |
| Impaired loans                   | \$ 25,291  | Appraised value of collateral less estimated costs to sell | Estimated costs to sell | 4-10%           |
| OREO<br><i>Fair Value Option</i> | 33,956     | Appraised value of property less estimated costs to sell   | Estimated costs to sell | 4-10%           |

The Company elected to measure all mortgage loans originated for sale on or after July 1, 2012 at fair value under the fair value option as permitted under ASC 825. Electing to measure these assets at fair value reduces certain timing differences and better matches the changes in fair value of the loans with changes in the fair value of derivative instruments used to economically hedge them.

Net gains of \$1,086 resulting from fair value changes of these mortgage loans were recorded in income during the three months ended September 30, 2012. The amount does not reflect changes in fair values of related derivative instruments used to hedge exposure to market-related risks associated with these mortgage loans. The change in fair value of both mortgage loans held for sale and the related derivative instruments are recorded in Gains on sales of mortgage loans held for sale in the Consolidated Statements of Income.

The Company's valuation of mortgage loans held for sale incorporates an assumption for credit risk; however, given the short-term period that the Company holds these loans, valuation adjustments attributable to instrument-specific credit risk is nominal. Interest income on mortgage loans held for sale measured at fair value is accrued as it is earned based on contractual rates and is reflected in loan interest income on the Consolidated Statements of Income.

The following table summarizes the differences between the fair value and the principal balance for mortgage loans held for sale measured at fair value as of:

| September 30, 2012                                  | Aggregate Fair Value | Aggregate Unpaid Principal Balance |                          | Difference |
|---|----------------------|------------------------------------|--------------------------|------------|
|   |                      | Aggregate Fair Value               | Unpaid Principal Balance |            |
| Mortgage loans held for sale measured at fair value | \$ 39,131            | \$ 37,604                          | \$ 1,527                 |            |
| Past due loans of 90 days or more                   |                      |                                    |                          |            |
| Nonaccrual loans                                    |                      |                                    |                          |            |



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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements (continued)***Fair Value of Financial Instruments*

The carrying amounts and estimated fair values of the Company's financial instruments, including those assets and liabilities that are not measured and reported at fair value on a recurring basis or nonrecurring basis, were as follows:

| As of September 30, 2012                           | Carrying Value | Fair Value   |              |           | Total        |
|--|----------------|--------------|--------------|-----------|--------------|
|  |                | Level 1      | Level 2      | Level 3   |              |
| <b>Financial assets</b>                            |                |              |              |           |              |
| Cash and cash equivalents                          | \$ 118,418     | \$ 118,418   | \$           | \$        | \$ 118,418   |
| Securities held to maturity                        | 299,139        |              | 316,698      |           | 316,698      |
| Securities available for sale                      | 381,540        |              | 366,198      | 15,342    | 381,540      |
| Mortgage loans held for sale                       | 39,131         |              | 39,131       |           | 39,131       |
| Loans covered under loss-share agreements          | 260,545        |              |              | 263,858   | 263,858      |
| Loans not covered under loss-share agreements, net | 2,495,549      |              |              | 2,529,182 | 2,529,182    |
| FDIC loss-share indemnification asset              | 46,175         |              |              | 46,175    | 46,175       |
| Derivative instruments                             | 6,222          |              | 6,222        |           | 6,222        |
| <b>Financial liabilities</b>                       |                |              |              |           |              |
| Deposits   | \$ 3,396,028   | \$ 4,605,979 | \$ 1,214,293 | \$        | \$ 5,820,272 |
| Short-term borrowings                              | 64,959         | 64,959       |              |           | 64,959       |
| Federal Home Loan Bank advances                    | 82,299         |              | 90,720       |           | 90,720       |
| Junior subordinated debentures                     | 75,649         |              | 28,480       |           | 28,480       |
| Derivative instruments                             | 7,393          |              | 7,393        |           | 7,393        |

| As of December 31, 2011                            | Carrying Value | Fair Value   |
|--|----------------|--------------|
|  |                |              |
| Cash and cash equivalents                          | \$ 209,017     | \$ 209,017   |
| Securities held to maturity                        | 332,410        | 344,618      |
| Securities available for sale                      | 463,931        | 463,931      |
| Mortgage loans held for sale                       | 28,222         | 28,222       |
| Loans covered under loss-share agreements          | 339,462        | 351,318      |
| Loans not covered under loss-share agreements, net | 2,197,282      | 2,220,159    |
| FDIC loss-share indemnification asset              | 107,754        | 107,754      |
| Derivative instruments                             | 3,329          | 3,329        |
| <b>Financial liabilities</b>                       |                |              |
| Deposits   | \$ 3,412,237   | \$ 3,420,775 |
| Short-term borrowings                              | 11,485         | 11,485       |
| Federal Home Loan Bank advances                    | 117,454        | 127,976      |
| Junior subordinated debentures                     | 75,770         | 28,832       |
| TLGP Senior Note                                   | 50,000         | 50,384       |
| Derivative instruments                             | 2,490          | 2,490        |



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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note J Fair Value Measurements (continued)**

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value. The methodologies for estimating the fair value of financial assets and liabilities that are measured at fair value on a recurring or nonrecurring basis are discussed previously.

**Cash and cash equivalents:** Cash and cash equivalents consist of cash and due from banks and interest-bearing balances with banks. The carrying amount reported in the Consolidated Balance Sheets for cash and cash equivalents approximates fair value based on the short-term nature of these assets.

**Securities held to maturity:** Securities held to maturity consist of debt securities such as obligations of U.S. Government agencies, states, and other political subdivisions. Where quoted market prices in active markets are available, securities are classified within Level 1 of the fair value hierarchy. If quoted prices from active markets are not available, fair values are based on quoted market prices for similar instruments traded in active markets, quoted market prices for identical or similar instruments traded in markets that are not active, or model-based valuation techniques where all significant assumptions are observable in the market. Such instruments are classified within Level 2 of the fair value hierarchy. When assumptions used in model-based valuation techniques are not observable in the market, the assumptions used by management reflect estimates of assumptions used by other market participants in determining fair value. When there is limited transparency around the inputs to the valuation, the instruments are classified within Level 3 of the fair value hierarchy.

**Loans covered under loss-share agreements:** The fair value of loans covered under loss-share agreements is based on the net present value of future cash proceeds expected to be received using discount rates that are derived from current market rates and reflect the level of interest risk in the covered loans.

**Loans not covered under loss-share agreements:** For variable-rate loans not covered under loss-share agreements that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values of fixed-rate loans not covered under loss-share agreements, including mortgages, commercial, agricultural and consumer loans, are estimated using a discounted cash flow analysis based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality.

**FDIC loss-share indemnification asset:** The fair value of the FDIC loss-share indemnification asset is based on the net present value of future cash flows expected to be received from the FDIC under the provisions of the loss-share agreements using a discount rate that is based on current market rates for the underlying covered loans. Current market rates are used in light of the uncertainty of the timing and receipt of the loss-share reimbursement from the FDIC.

**Deposits:** The fair values disclosed for demand deposits, both interest-bearing and noninterest-bearing, are, by definition, equal to the amount payable on demand at the reporting date. Such deposits are classified within Level 1 of the fair value hierarchy. The fair values of certificates of deposit and individual retirement accounts are estimated using a discounted cash flow based on currently effective interest rates for similar types of deposits. These deposits are classified within Level 2 of the fair value hierarchy.

**Short-term borrowings:** Short-term borrowings consist of securities sold under agreements to repurchase and federal funds purchased. The fair value of these borrowings approximates the carrying value of the amounts reported in the Consolidated Balance Sheets for each respective account given the short-term nature of the liabilities.

**Federal Home Loan Bank advances:** The fair value for Federal Home Loan Bank ( FHLB ) advances is determined by discounting the expected future cash outflows using current market rates for similar borrowings, or Level 2 inputs.

**Junior subordinated debentures:** The fair value for the Company s junior subordinated debentures is determined by discounting the future cash flows using the current market rate.

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TLGP Senior Note: The fair value for the Company's senior note guaranteed by the FDIC under the Temporary Liquidity Guarantee Program ( TLGP ) is determined by discounting the future cash flows using the current market rate. The outstanding balance of the Company's TLGP note was paid in full in March 2012.

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements (Unaudited)

**Note K - Derivative Instruments**

*(In Thousands)*

The Company utilizes derivative financial instruments, including interest rate contracts such as swaps, caps and/or floors, as part of its ongoing efforts to mitigate its interest rate risk exposure and to facilitate the needs of its customers. In the first quarter of 2011, the Company began entering into derivative instruments that are not designated as hedging instruments to help its commercial customers manage their exposure to interest rate fluctuations. To mitigate the interest rate risk associated with these customer contracts, the Company enters into an offsetting derivative contract position. The Company manages its credit risk, or potential risk of default by its commercial customers, through credit limit approval and monitoring procedures. At September 30, 2012, the Company had notional amounts of \$68,913 on interest rate contracts with corporate customers and \$68,913 in offsetting interest rate contracts with other financial institutions to mitigate the Company's rate exposure on its corporate customers' contracts and certain fixed-rate loans.

In March and April 2012, the Company entered into two interest rate swap agreements effective September 30, 2014 and March 17, 2014, respectively. Beginning on the respective effective date, the Company will receive a variable rate of interest based on the three-month LIBOR plus a pre-determined spread and pay a fixed rate of interest. The agreements, which both terminate in March 2022, are accounted for as cash flow hedges to reduce the variability in cash flows resulting from changes in interest rates on \$32,000 of the Company's junior subordinated debentures. The interest rate swaps had a total fair value of \$(2,234) at September 30, 2012.

In May 2010, the Company terminated two interest rate swaps, each designated as a cash flow hedge, designed to convert the variable interest rate on an aggregate of \$75,000 of loans to a fixed rate. As of the termination date, there were \$1,679 of deferred gains related to the swaps, which are being amortized into interest income over the designated hedging periods ending in August 2012 and August 2013, respectively. Deferred gains amortized into net interest income were \$115 and \$154 for the three months ended September 30, 2012 and 2011, respectively, and \$419 and \$457 for the nine months ended September 30, 2012 and 2011, respectively.

The Company enters into interest rate lock commitments with its customers to mitigate the interest rate risk associated with the commitments to fund fixed-rate residential mortgage loans. The notional amount of commitments to fund fixed-rate mortgage loans was \$80,109 and \$56,217 at September 30, 2012 and December 31, 2011, respectively. The Company also enters into forward commitments to sell residential mortgage loans to secondary market investors. The notional amount of commitments to sell residential mortgage loans to secondary market investors was \$116,513 and \$42,074 at September 30, 2012 and December 31, 2011, respectively.

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note K - Derivative Instruments (continued)**

The following table provides details on the Company's derivative financial instruments:

|  | September 30, 2012 |                 | December 31, 2011 |                 |
|--|--------------------|-----------------|-------------------|-----------------|
|  | Location           | Fair Value      | Location          | Fair Value      |
| <b>Derivative assets:</b>              |                    |                 |                   |                 |
| Not designated as hedging instruments: |                    |                 |                   |                 |
| Interest rate contracts                | Other Assets       | \$ 3,360        | Other Assets      | \$ 2,132        |
| Interest rate lock commitments         | Other Assets       | 2,862           | Other Assets      | 1,197           |
| <b>Totals</b>                          |                    | <b>\$ 6,222</b> |                   | <b>\$ 3,329</b> |
| <b>Derivative liabilities:</b>         |                    |                 |                   |                 |
| Designated as hedging instruments:     |                    |                 |                   |                 |
| Interest rate swap                     | Other Liabilities  | \$ 2,234        | Other Liabilities | \$              |
| <b>Totals</b>                          |                    | <b>\$ 2,234</b> |                   | <b>\$</b>       |
| Not designated as hedging instruments: |                    |                 |                   |                 |
| Interest rate contracts                | Other Liabilities  | \$ 3,340        | Other Liabilities | \$ 2,063        |
| Forward commitments                    | Other Liabilities  | 1,819           | Other Liabilities | 427             |
| <b>Totals</b>                          |                    | <b>\$ 5,159</b> |                   | <b>\$ 2,490</b> |

Gains (losses) included in the Consolidated Statements of Income related to the Company's derivative financial instruments were as follows:

|  | Three Months Ended |                    | Nine Months Ended  |                    |
|--|--------------------|--------------------|--------------------|--------------------|
|  | September 30, 2012 | September 30, 2011 | September 30, 2012 | September 30, 2011 |
| Derivatives designated as hedging instruments:     |                    |                    |                    |                    |
| Interest rate swaps (terminated May 2010):         |                    |                    |                    |                    |
| Included in interest income on loans               | \$ 115             | \$ 154             | \$ 419             | \$ 457             |
| <b>Total</b>                                       | <b>\$ 115</b>      | <b>\$ 154</b>      | <b>\$ 419</b>      | <b>\$ 457</b>      |
| Derivatives not designated as hedging instruments: |                    |                    |                    |                    |
| Interest rate contracts:                           |                    |                    |                    |                    |
| Included in interest income on loans               | \$ 583             | \$ 203             | \$ 1,466           | \$ 363             |
| Included in other noninterest expense              | (14)               |                    | 20                 |                    |

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|  |                 |               |                 |                 |
|--|-----------------|---------------|-----------------|-----------------|
| Interest rate lock commitments:                            |                 |               |                 |                 |
| Included in gains on sales of mortgage loans held for sale | 1,145           | 1,324         | 1,667           | 1,478           |
| Forward commitments  |                 |               |                 |                 |
| Included in gains on sales of mortgage loans held for sale | (2,684)         | (808)         | (3,626)         | (839)           |
| <b>Total</b>   | <b>\$ (970)</b> | <b>\$ 719</b> | <b>\$ (473)</b> | <b>\$ 1,002</b> |

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note L Other Comprehensive Income***(In Thousands)*

Changes in the components of other comprehensive income were as follows:

|   | Pre-Tax         | Tax<br>Expense<br>(Benefit) | Net of Tax      |
|---|-----------------|-----------------------------|-----------------|
| <b>Three Months Ended September 30, 2012</b>  |                 |                             |                 |
| Securities available for sale:  |                 |                             |                 |
| Unrealized holding gains on securities  | \$ 4,025        | \$ 1,539                    | \$ 2,486        |
| Non-credit related portion of other-than-temporary impairment on securities                         |                 |                             |                 |
| Reclassification adjustment for gains realized in net income  |                 |                             |                 |
| Amortization of unrealized holding gains on securities transferred to the held to maturity category | (134)           | (51)                        | (83)            |
| <b>Total securities available for sale</b>  | <b>3,891</b>    | <b>1,488</b>                | <b>2,403</b>    |
| Derivative instruments:   |                 |                             |                 |
| Unrealized holding losses on derivative instruments   | (391)           | (150)                       | (241)           |
| Reclassification adjustment for gains realized in net income  | (115)           | (44)                        | (71)            |
| <b>Total derivative instruments</b>   | <b>(506)</b>    | <b>(194)</b>                | <b>(312)</b>    |
| Defined benefit pension and post-retirement benefit plans:  |                 |                             |                 |
| Net gain (loss) arising during the period   |                 |                             |                 |
| Amortization of net actuarial loss recognized in net periodic pension cost                          | 107             | 41                          | 66              |
| <b>Total defined benefit pension and post-retirement benefit plans</b>                              | <b>107</b>      | <b>41</b>                   | <b>66</b>       |
| <b>Total other comprehensive income</b>   | <b>\$ 3,492</b> | <b>\$ 1,335</b>             | <b>\$ 2,157</b> |
| <b>Three Months Ended September 30, 2011</b>  |                 |                             |                 |
| Securities available for sale:  |                 |                             |                 |
| Unrealized holding gains on securities  | \$ 12,895       | \$ 4,932                    | \$ 7,963        |
| Non-credit related portion of other-than-temporary impairment on securities                         |                 |                             |                 |
| Reclassification adjustment for gains realized in net income  | (5,041)         | (1,928)                     | (3,113)         |
| Amortization of unrealized holding gains on securities transferred to the held to maturity category | (195)           | (74)                        | (121)           |
| <b>Total securities available for sale</b>  | <b>7,659</b>    | <b>2,930</b>                | <b>4,729</b>    |
| Derivative instruments:   |                 |                             |                 |
| Reclassification adjustment for gains realized in net income  | (154)           | (59)                        | (95)            |
| <b>Total derivative instruments</b>   | <b>(154)</b>    | <b>(59)</b>                 | <b>(95)</b>     |
| Defined benefit pension and post-retirement benefit plans:  |                 |                             |                 |
| Net gain (loss) arising during the period   |                 |                             |                 |
| Amortization of net actuarial loss recognized in net periodic pension cost                          | 111             | 42                          | 69              |



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|   |          |          |          |
|---|----------|----------|----------|
| Total defined benefit pension and post-retirement benefit plans | 111      | 42       | 69       |
| Total other comprehensive income                                | \$ 7,616 | \$ 2,913 | \$ 4,703 |

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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note L Other Comprehensive Income (continued)**

|   | Pre-Tax          | Tax<br>Expense<br>(Benefit) | Net of Tax      |
|---|------------------|-----------------------------|-----------------|
| <b>Nine Months Ended September 30, 2012</b>   |                  |                             |                 |
| Securities available for sale:  |                  |                             |                 |
| Unrealized holding gains on securities  | \$ 7,439         | \$ 2,845                    | \$ 4,594        |
| Non-credit related portion of other-than-temporary impairment on securities                         |                  |                             |                 |
| Reclassification adjustment for gains realized in net income  | (1,773)          | (678)                       | (1,095)         |
| Amortization of unrealized holding gains on securities transferred to the held to maturity category | (447)            | (171)                       | (276)           |
| <b>Total securities available for sale</b>  | <b>5,219</b>     | <b>1,996</b>                | <b>3,223</b>    |
| Derivative instruments:   |                  |                             |                 |
| Unrealized holding losses on derivative instruments   | (2,234)          | (855)                       | (1,379)         |
| Reclassification adjustment for gains realized in net income  | (419)            | (160)                       | (259)           |
| <b>Total derivative instruments</b>   | <b>(2,653)</b>   | <b>(1,015)</b>              | <b>(1,638)</b>  |
| Defined benefit pension and post-retirement benefit plans:  |                  |                             |                 |
| Net gain (loss) arising during the period   |                  |                             |                 |
| Amortization of net actuarial loss recognized in net periodic pension cost                          | 321              | 123                         | 198             |
| <b>Total defined benefit pension and post-retirement benefit plans</b>                              | <b>321</b>       | <b>123</b>                  | <b>198</b>      |
| <b>Total other comprehensive loss</b>   | <b>\$ 2,887</b>  | <b>\$ 1,104</b>             | <b>\$ 1,783</b> |
| <b>Nine Months Ended September 30, 2011</b>   |                  |                             |                 |
| Securities available for sale:  |                  |                             |                 |
| Unrealized holding gains on securities  | \$ 36,627        | \$ 14,009                   | \$ 22,618       |
| Non-credit related portion of other-than-temporary impairment on securities                         | (15,183)         | (5,807)                     | (9,376)         |
| Reclassification adjustment for gains realized in net income  | (4,795)          | (1,834)                     | (2,961)         |
| Amortization of unrealized holding gains on securities transferred to the held to maturity category | (827)            | (316)                       | (511)           |
| <b>Total securities available for sale</b>  | <b>15,822</b>    | <b>6,052</b>                | <b>9,770</b>    |
| Derivative instruments:   |                  |                             |                 |
| Reclassification adjustment for gains realized in net income  | (457)            | (175)                       | (282)           |
| <b>Total derivative instruments</b>   | <b>(457)</b>     | <b>(175)</b>                | <b>(282)</b>    |
| Defined benefit pension and post-retirement benefit plans:  |                  |                             |                 |
| Net gain (loss) arising during the period   |                  |                             |                 |
| Amortization of net actuarial loss recognized in net periodic pension cost                          | 333              | 127                         | 206             |
| <b>Total defined benefit pension and post-retirement benefit plans</b>                              | <b>333</b>       | <b>127</b>                  | <b>206</b>      |
| <b>Total other comprehensive income</b>   | <b>\$ 15,698</b> | <b>\$ 6,004</b>             | <b>\$ 9,694</b> |



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## Renasant Corporation and Subsidiaries

## Notes to Consolidated Financial Statements (Unaudited)

**Note L Other Comprehensive Income (continued)**

The accumulated balances for each component of other comprehensive income, net of tax, were as follows:

|  | September 30,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|
| Unrealized gains on securities   | \$ 18,866             | \$ 15,643            |
| Non-credit related portion of other-than-temporary impairment on securities        | (17,474)              | (17,474)             |
| Unrealized (losses) gains on derivative instruments                                | (1,202)               | 436                  |
| Unrecognized defined benefit pension and post-retirement benefit plans obligations | (6,554)               | (6,752)              |
| <b>Total accumulated other comprehensive loss</b>                                  | <b>\$ (6,364)</b>     | <b>\$ (8,147)</b>    |

**Note M Net Income Per Common Share**

(In Thousands, Except Share Data)

Basic and diluted net income per common share calculations are as follows:

|   | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |            |
|---|-------------------------------------|------------|------------------------------------|------------|
|   | 2012                                | 2011       | 2012                               | 2011       |
| <b>Basic</b>                                |                                     |            |                                    |            |
| Net income applicable to common stock       | \$ 7,037                            | \$ 6,532   | \$ 19,356                          | \$ 19,842  |
| Average common shares outstanding           | 25,114,672                          | 25,061,068 | 25,101,507                         | 25,057,458 |
| Net income per common share - basic         | \$ 0.28                             | \$ 0.26    | \$ 0.77                            | \$ 0.79    |
| <b>Diluted</b>                              |                                     |            |                                    |            |
| Net income applicable to common stock       | \$ 7,037                            | \$ 6,532   | \$ 19,356                          | \$ 19,842  |
| Average common shares outstanding           | 25,114,672                          | 25,061,068 | 25,101,507                         | 25,057,458 |
| Effect of dilutive stock-based compensation | 106,215                             | 119,855    | 60,404                             | 128,719    |
| Average common shares outstanding - diluted | 25,220,887                          | 25,180,923 | 25,161,911                         | 25,186,177 |
| Net income per common share - diluted       | \$ 0.28                             | \$ 0.26    | \$ 0.77                            | \$ 0.79    |

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*(In Thousands, Except Share Data)*

This Form 10-Q may contain or incorporate by reference statements regarding Renasant Corporation (referred to herein as the Company, we, our, or us) which may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements usually include words such as expects, projects, proposes, anticipates, believes, intends, estimates, strategy, plan, potential, possible and other similar expressions. We are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties and that actual results may differ materially from those contemplated by such forward-looking statements.

Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include (1) the Company's ability to efficiently integrate acquisitions into its operations, retain the customers of these businesses and grow the acquired operations; (2) the effect of economic conditions and interest rates on a national, regional or international basis; (3) the timing of the implementation of changes in operations to achieve enhanced earnings or effect cost savings; (4) competitive pressures in the consumer finance, commercial finance, insurance, financial services, asset management, retail banking, mortgage lending and auto lending industries; (5) the financial resources of, and products available to, competitors; (6) changes in laws and regulations, including changes in accounting standards; (7) changes in policy by regulatory agencies; (8) changes in the securities and foreign exchange markets; (9) the Company's potential growth, including its entrance or expansion into new markets, and the need for sufficient capital to support that growth; (10) changes in the quality or composition of the Company's loan or investment portfolios, including adverse developments in borrower industries or in the repayment ability of individual borrowers; (11) an insufficient allowance for loan losses as a result of inaccurate assumptions; (12) general economic, market or business conditions; (13) changes in demand for loan products and financial services; (14) concentration of credit exposure; (15) changes or the lack of changes in interest rates, yield curves and interest rate spread relationships; and (16) other circumstances, many of which are beyond management's control. Management undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

**Financial Condition and Results of Operations**

*Three Months Ended September 30, 2012 as Compared to the Three Months Ended September 30, 2011*

*Net Income*

Net income for the three month period ended September 30, 2012 was \$7,037 compared to net income of \$6,532 for the three month period ended September 30, 2011. Basic and diluted earnings per share for the three month period ended September 30, 2012 were \$0.28 as compared to \$0.26 for the three month period ended September 30, 2011.

**Table of Contents***Net Interest Income*

Net interest income, the difference between interest earned on assets and the cost of interest-bearing liabilities, is the largest component of our net income. The primary concerns in managing net interest income are the mix and the repricing of rate-sensitive assets and liabilities.

Net interest income increased to \$33,132 for the third quarter of 2012 compared to \$32,911 for the same period in 2011. On a tax equivalent basis, net interest income was \$34,591 for the third quarter of 2012 as compared to \$34,362 for the third quarter of 2011. With respect to the increase in net interest income for the third quarter of 2012 compared to the third quarter of 2011, the increase due to the change of net earning assets was \$3,107, while the decrease resulting from the changing interest rate environment was \$2,878. Net interest margin, the tax equivalent net yield on earning assets, increased to 3.94% during the third quarter of 2012 from 3.92% for the same period in 2011.

The following table sets forth average balance sheet data, including all major categories of interest-earning assets and interest-bearing liabilities, together with the interest earned or interest paid and the average yield or average rate paid on each such category for the periods presented:

|   | Three Months Ended September 30, |                         |            |                 |                         |            |
|---|----------------------------------|-------------------------|------------|-----------------|-------------------------|------------|
|   | 2012                             |                         |            | 2011            |                         |            |
|   | Average Balance                  | Interest Income/Expense | Yield/Rate | Average Balance | Interest Income/Expense | Yield/Rate |
| <b>Assets</b>                               |                                  |                         |            |                 |                         |            |
| Interest-earning assets:                    |                                  |                         |            |                 |                         |            |
| Loans <sup>(1)</sup>                        | \$ 2,754,017                     | \$ 34,553               | 4.99%      | \$ 2,577,539    | \$ 35,227               | 5.42%      |
| Securities:                                 |                                  |                         |            |                 |                         |            |
| Taxable <sup>(2)</sup>                      | 448,960                          | 2,672                   | 2.36       | 581,390         | 4,842                   | 3.30       |
| Tax-exempt                                  | 233,163                          | 3,355                   | 5.76       | 215,567         | 3,299                   | 6.07       |
| Interest-bearing balances with banks        | 55,801                           | 33                      | 0.23       | 103,558         | 64                      | 0.24       |
| Total interest-earning assets               | 3,491,941                        | 40,613                  | 4.63       | 3,478,054       | 43,432                  | 4.96       |
| Cash and due from banks                     | 57,487                           |                         |            | 66,011          |                         |            |
| Intangible assets                           | 191,442                          |                         |            | 191,574         |                         |            |
| FDIC loss-share indemnification asset       | 51,727                           |                         |            | 146,151         |                         |            |
| Other assets                                | 285,736                          |                         |            | 261,061         |                         |            |
| Total assets                                | \$ 4,078,333                     |                         |            | \$ 4,142,851    |                         |            |
| <b>Liabilities and shareholders' equity</b> |                                  |                         |            |                 |                         |            |
| Interest-bearing liabilities:               |                                  |                         |            |                 |                         |            |
| Deposits:                                   |                                  |                         |            |                 |                         |            |
| Interest-bearing demand <sup>(3)</sup>      | \$ 1,352,472                     | \$ 867                  | 0.26%      | \$ 1,285,793    | \$ 1,595                | 0.49%      |
| Savings deposits                            | 232,303                          | 124                     | 0.21       | 211,421         | 179                     | 0.34       |
| Time deposits                               | 1,227,365                        | 3,456                   | 1.12       | 1,383,034       | 4,977                   | 1.43       |
| Total interest-bearing deposits             | 2,812,140                        | 4,447                   | 0.63       | 2,880,248       | 6,751                   | 0.93       |
| Borrowed funds                              | 177,016                          | 1,575                   | 3.55       | 259,387         | 2,319                   | 3.55       |
| Total interest-bearing liabilities          | 2,989,156                        | 6,022                   | 0.80       | 3,139,635       | 9,070                   | 1.15       |
| Noninterest-bearing deposits                | 543,767                          |                         |            | 480,699         |                         |            |
| Other liabilities                           | 50,190                           |                         |            | 39,396          |                         |            |
| Shareholders' equity                        | 495,220                          |                         |            | 483,121         |                         |            |
| Total liabilities and shareholders' equity  | \$ 4,078,333                     |                         |            | \$ 4,142,851    |                         |            |
| Net interest income/net interest margin     |                                  | \$ 34,591               | 3.94%      |                 | \$ 34,362               | 3.92%      |

- (1) Includes mortgage loans held for sale and shown net of unearned income.
- (2) U.S. Government and some U.S. Government agency securities are tax-exempt in the states in which we operate.
- (3) Interest-bearing demand deposits include interest-bearing transactional accounts and money market deposits.

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The average balances of nonaccruing assets are included in the table above. Interest income and weighted average yields on tax-exempt loans and securities have been computed on a fully tax equivalent basis assuming a federal tax rate of 35% and a state tax rate of 3.3%, which is net of federal tax benefit.

The following table sets forth a summary of the changes in interest earned, on a tax equivalent basis, and interest paid resulting from changes in volume and rates for the Company for the third quarter of 2012 compared to the third quarter of 2011:

|   | Volume          | Rate              | Net <sup>(1)</sup> |
|---|-----------------|-------------------|--------------------|
| <b>Interest income:</b>                   |                 |                   |                    |
| Loans <sup>(2)</sup>                      | \$ 2,831        | \$ (3,505)        | \$ (674)           |
| Securities:                               |                 |                   |                    |
| Taxable                                   | (1,102)         | (1,068)           | (2,170)            |
| Tax-exempt                                | 199             | (143)             | 56                 |
| Interest-bearing balances with banks      | (29)            | (2)               | (31)               |
| <b>Total interest-earning assets</b>      | <b>1,899</b>    | <b>(4,718)</b>    | <b>(2,819)</b>     |
| <b>Interest expense:</b>                  |                 |                   |                    |
| Interest-bearing demand deposits          | 83              | (811)             | (728)              |
| Savings deposits                          | 18              | (73)              | (55)               |
| Time deposits                             | (564)           | (957)             | (1,521)            |
| Borrowed funds                            | (745)           | 1                 | (744)              |
| <b>Total interest-bearing liabilities</b> | <b>(1,208)</b>  | <b>(1,840)</b>    | <b>(3,048)</b>     |
| <b>Change in net interest income</b>      | <b>\$ 3,107</b> | <b>\$ (2,878)</b> | <b>\$ 229</b>      |

<sup>(1)</sup> Changes in interest due to both volume and rate have been allocated on a pro-rata basis using the absolute ratio value of amounts calculated.

<sup>(2)</sup> Includes mortgage loans held for sale and shown net of unearned income.

Our improvement in net interest income and net interest margin for the third quarter of 2012 as compared to the same period in 2011 was partly a result of a change in the mix of interest-earning assets, which included loan growth funded with the redeployment of interest-bearing balances with banks and accelerated prepayments within our investments portfolio. Changes in the mix of interest-earning liabilities, which included growth in lower costing core deposits offset by a decline in time deposits and borrowed funds, also contributed to the improvement in net interest income and net interest margin.

Interest income, on a tax equivalent basis, was \$40,613 for the third quarter of 2012 compared to \$43,432 for the same period in 2011. The decrease in interest income was driven primarily by a change in the mix of the average balance of interest-earning assets and a decline in the yield on interest-earning assets. The following table presents the percentage of total average earning assets, by type and yield, for the periods presented:

|            | Percentage of Total |               | Yield         |               |
|------------|---------------------|---------------|---------------|---------------|
|            | Three Months Ended  |               | Three Months  |               |
|            | September 30,       | September 30, | September 30, | September 30, |
|            | 2012                | 2011          | 2012          | 2011          |
| Loans      | 78.87%              | 74.11%        | 4.99%         | 5.42%         |
| Securities | 19.53               | 22.91         | 3.52          | 4.05          |
| Other      | 1.60                | 2.98          | 0.23          | 0.24          |



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|                      |         |         |       |       |
|----------------------|---------|---------|-------|-------|
| Total earning assets | 100.00% | 100.00% | 4.63% | 4.96% |
|----------------------|---------|---------|-------|-------|

Interest expense was \$6,022 for the third quarter of 2012, a decrease of \$3,048, or 33.61%, as compared to the same period in 2011. The decrease in interest expense was due to the decrease in the cost of interest-bearing liabilities as a result of the declining interest rate environment and a change in the mix of our interest-bearing liabilities in which we utilized lower cost deposits to replace higher costing liabilities, specifically time deposits and borrowed funds. In addition, the average balance of noninterest-bearing deposits increased \$63,068, or 13.12%, during the third quarter of 2012 as compared to the same period in 2011. These changes to our funding mix, coupled with a reduction in borrowed funds, reduced our total cost of funds 31 basis points to 0.68% for the third quarter of 2012 as compared to 0.99% for the third quarter of 2011.

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The following table presents, by type, the Company's funding sources, which consist of total average deposits and borrowed funds, and the total cost of each funding source for the periods presented:

|  | Percentage of Total   |                       | Cost of Funds<br>Three Months |                       |
|--|-----------------------|-----------------------|-------------------------------|-----------------------|
|  | Three Months Ended    |                       | Ended                         |                       |
|  | September 30,<br>2012 | September 30,<br>2011 | September 30,<br>2012         | September 30,<br>2011 |
| Noninterest-bearing demand               | 15.39%                | 13.28%                | %                             | %                     |
| Interest-bearing demand                  | 38.28                 | 35.52                 | 0.26                          | 0.49                  |
| Savings                                  | 6.58                  | 5.84                  | 0.21                          | 0.34                  |
| Time deposits                            | 34.74                 | 38.20                 | 1.12                          | 1.43                  |
| Federal Home Loan Bank advances          | 2.40                  | 3.31                  | 4.33                          | 4.02                  |
| Other borrowed funds                     | 2.61                  | 3.85                  | 2.84                          | 3.13                  |
| <b>Total deposits and borrowed funds</b> | <b>100.00%</b>        | <b>100.00%</b>        | <b>0.68%</b>                  | <b>0.99%</b>          |

*Loans and Loan Interest Income*

The table below sets forth the balance of loans outstanding by loan type and the percentage of each loan type to total loans as of the dates presented:

|  | September 30,<br>2012 | Percentage of<br>Total Loans | December 31,<br>2011 | Percentage of<br>Total Loans |
|--|-----------------------|------------------------------|----------------------|------------------------------|
| Commercial, financial, agricultural        | \$ 311,056            | 11.11%                       | \$ 278,091           | 10.77%                       |
| Lease financing                            | 217                   | 0.01                         | 328                  | 0.01                         |
| Real estate construction                   | 105,454               | 3.76                         | 81,235               | 3.15                         |
| Real estate 1-4 family mortgage            | 883,396               | 31.55                        | 824,627              | 31.95                        |
| Real estate commercial mortgage            | 1,440,880             | 51.46                        | 1,336,635            | 51.79                        |
| Installment loans to individuals           | 59,160                | 2.11                         | 60,168               | 2.33                         |
| <b>Total loans, net of unearned income</b> | <b>\$ 2,800,163</b>   | <b>100.00%</b>               | <b>\$ 2,581,084</b>  | <b>100.00%</b>               |

Loan concentrations are considered to exist when there are amounts loaned to a number of borrowers engaged in similar activities which would cause them to be similarly impacted by economic or other conditions. At September 30, 2012, there were no concentrations of loans exceeding 10% of total loans which are not disclosed as a category of loans separate from the categories listed above.

Total loans at September 30, 2012 were \$2,800,163, an increase of \$219,079 from \$2,581,084 at December 31, 2011. Loans covered under loss-share agreements with the FDIC (referred to as covered loans) were \$260,545 at September 30, 2012, a decrease of \$78,917, compared to \$339,462 at December 31, 2011. For covered loans, the FDIC will reimburse Renasant Bank 80% of the losses incurred on these loans. The covered loans will continue to decline through the Company's aggressive efforts to bring those covered loans that are commercial in nature to resolution as the loss-share agreements applicable to this portfolio provides reimbursement for five years from the acquisition date.

Loans not covered under loss-share agreements at September 30, 2012 were \$2,539,618, an increase of \$297,996, compared to \$2,241,622 at December 31, 2011. The increase in loans not covered under loss-share agreements was attributable to growth in 1-4 family residential mortgages, owner and non-owner occupied commercial real estate loans and commercial loans, as well as loan production generated by our de novo expansion. Loans from our de novo locations in Columbus and Starkville, Mississippi, Tuscaloosa and Montgomery, Alabama and Maryville, Tennessee contributed \$132,967 of the total increase in loans from December 31, 2011.

During the first nine months of 2012, loans in our Tennessee and Mississippi markets increased \$52,221 and \$77,093, respectively, while loans in our Alabama markets increased \$100,775. Loans in our Georgia markets not covered under loss-share agreements increased \$68,310 from

December 31, 2011.

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The following table provides a breakdown of covered loans and loans not covered under loss-share agreements as of the dates presented:

|                                       | September 30, 2012 |                   |              | December 31, 2011 |                   |              |
|---------------------------------------|--------------------|-------------------|--------------|-------------------|-------------------|--------------|
|                                       | Covered Loans      | Not Covered Loans | Total Loans  | Covered Loans     | Not Covered Loans | Total Loans  |
| Commercial, financial, agricultural   | \$ 11,282          | \$ 299,774        | \$ 311,056   | \$ 17,803         | \$ 260,288        | \$ 278,091   |
| Lease financing                       |                    | 217               | 217          |                   | 328               | 328          |
| Real estate construction:             |                    |                   |              |                   |                   |              |
| Residential                           | 1,932              | 43,717            | 45,649       | 3,158             | 28,644            | 31,802       |
| Commercial                            |                    | 57,193            | 57,193       | 3,918             | 43,702            | 47,620       |
| Condominiums                          |                    | 2,612             | 2,612        |                   | 1,813             | 1,813        |
| Total real estate construction        | 1,932              | 103,522           | 104,454      | 7,076             | 74,159            | 81,235       |
| Real estate 1-4 family mortgage:      |                    |                   |              |                   |                   |              |
| Primary                               | 21,562             | 429,568           | 451,130      | 21,447            | 351,702           | 373,149      |
| Home equity                           | 17,641             | 177,365           | 195,006      | 23,048            | 170,092           | 193,140      |
| Rental/investment                     | 29,818             | 127,448           | 157,266      | 42,261            | 125,147           | 167,408      |
| Land development                      | 12,763             | 67,231            | 79,994       | 21,167            | 69,763            | 90,930       |
| Total real estate 1-4 family mortgage | 81,784             | 801,612           | 883,396      | 107,923           | 716,704           | 824,627      |
| Real estate commercial mortgage:      |                    |                   |              |                   |                   |              |
| Owner-occupied                        | 74,303             | 571,607           | 645,910      | 101,448           | 539,772           | 641,220      |
| Non-owner occupied                    | 52,551             | 589,134           | 641,685      | 48,939            | 480,585           | 529,524      |
| Land development                      | 38,640             | 114,645           | 153,285      | 56,105            | 109,786           | 165,891      |
| Total real estate commercial mortgage | 165,494            | 1,275,386         | 1,440,880    | 206,492           | 1,130,143         | 1,336,635    |
| Installment loans to individuals      | 53                 | 59,107            | 59,160       | 168               | 60,000            | 60,168       |
| Total loans, net of unearned income   | \$ 260,545         | \$ 2,539,618      | \$ 2,800,163 | \$ 339,462        | \$ 2,241,622      | \$ 2,581,084 |

Mortgage loans held for sale were \$39,131 at September 30, 2012 compared to \$28,222 at December 31, 2011. Originations of mortgage loans to be sold totaled \$404,222 in the first nine months of 2012 compared to \$293,974 for the same period in 2011. Gains and losses are realized at the time consideration is received and all other criteria for sales treatment have been met. These loans are typically sold within thirty days after the loan is funded. Although loan fees and some interest income are derived from mortgage loans held for sale, the main source of income is gains from the sale of these loans in the secondary market.

*Investments and Investment Interest Income*

The securities portfolio is used to provide a source for meeting liquidity needs and to supply securities to be used in collateralizing certain deposits and other types of borrowings. The following table shows the carrying value of our securities portfolio by investment type and the percentage of such investment type relative to the entire securities portfolio as of the dates presented:

|  | September 30, 2012 | Percentage of Portfolio | December 31, 2011 | Percentage of Portfolio |
|--|--------------------|-------------------------|-------------------|-------------------------|
| Obligations of other U.S. Government agencies and corporations | \$ 69,363          | 10.19%                  | \$ 125,055        | 15.70%                  |
| Obligations of states and political subdivisions               | 232,224            | 34.12                   | 224,750           | 28.22                   |
| Mortgage-backed securities                                     | 337,053            | 49.52                   | 409,639           | 51.44                   |
| Trust preferred securities                                     | 15,342             | 2.25                    | 12,785            | 1.61                    |
| Other debt securities  | 23,664             | 3.48                    | 21,875            | 2.75                    |

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|                         |            |         |            |         |
|-------------------------|------------|---------|------------|---------|
| Other equity securities | 3,033      | 0.44    | 2,237      | 0.28    |
|                         | \$ 680,679 | 100.00% | \$ 796,341 | 100.00% |

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Investment income, on a tax equivalent basis, decreased \$2,114 to \$6,027 for the third quarter of 2012 from \$8,141 for the third quarter of 2011. The average balance in the investment portfolio for the third quarter of 2012 was \$682,123 compared to \$796,957 for the same period in 2011. The tax equivalent yield on the investment portfolio for the third quarter of 2012 was 3.52%, down 53 basis points from the same period in 2011. The decline in yield was a result of the call of securities within the Company's portfolio that had higher rates than the rates on the securities that the Company purchased with the proceeds of such calls. These rates were lower due to the generally lower interest rate environment.

The balance of our securities portfolio at September 30, 2012 decreased \$115,662 to \$680,679 from \$796,341 at December 31, 2011. During the first nine months of 2012, we purchased \$206,280 in investment securities. Mortgage-backed securities and collateralized mortgage obligations (CMOs), included in the Mortgage-backed securities line item in the above table, comprised 51.98% of the purchases. The mortgage-backed securities and CMOs held in our securities portfolio are primarily issued by government sponsored entities. U.S. Government agency securities and municipal securities accounted for 39.22% and 8.80%, respectively, of the remainder of total securities purchased. The carrying value of securities sold during the first nine months of 2012 totaled \$85,077, consisting solely of mortgage-backed securities. Maturities and calls of securities during the first nine months of 2012 totaled \$237,874. Unrealized losses of \$14,598 were recorded on investment securities with a carrying value of \$74,175 at September 30, 2012, compared to unrealized losses of \$17,864 recorded on investment securities with a carrying value of \$40,191 at December 31, 2011.

The Company holds investments in pooled trust preferred securities. This portfolio had a cost basis of \$29,459 and \$30,410 and a fair value of \$15,342 and \$12,785 at September 30, 2012 and December 31, 2011, respectively. The investment in pooled trust preferred securities consists of four securities representing interests in various tranches of trusts collateralized by debt issued by over 340 financial institutions. Management's determination of the fair value of each of its holdings is based on the current credit ratings, the known deferrals and defaults by the underlying issuing financial institutions and the degree to which future deferrals and defaults would be required to occur before the cash flow for our tranches is negatively impacted. Management has determined that there has been an adverse change in estimated cash flows for each of the four pooled trust preferred securities. The Company's quarterly evaluation of these investments for other-than-temporary-impairment resulted in no additional write-downs during the first nine months of 2012. The Company did recognize credit-related impairment losses on two of the four pooled trust preferred securities of \$262 during the first nine months of 2011. Furthermore, based on the qualitative factors discussed above, each of the four pooled trust preferred securities was classified as a nonaccruing asset at September 30, 2012 and December 31, 2011. Investment interest income is recorded on the cash-basis method until qualifying for return to accrual status.

*Deposits and Deposit Interest Expense*

The Company relies on deposits as its major source of funds. Total deposits were \$3,396,028 and \$3,412,237, at September 30, 2012 and December 31, 2011, respectively. Noninterest-bearing deposits were \$554,581 and \$531,910 at September 30, 2012 and December 31, 2011, respectively, while interest-bearing deposits were \$2,841,447 and \$2,880,327 at September 30, 2012 and December 31, 2011, respectively. The balance of deposits at September 30, 2012 as compared to December 31, 2011 remained relatively unchanged and is primarily attributable to management's focus on growing and maintaining a stable source of funding, specifically core deposits, and allowing more costly deposits, including certain time deposits, to mature. The source of funds that we select depends on the terms and how those terms assist us in mitigating interest rate risk and maintaining our net interest margin. Accordingly, funds are only acquired when needed and at a rate that is prudent under the circumstances.

Public fund deposits are those of counties, municipalities, or other political subdivisions and may be readily obtained based on the Company's pricing bid in comparison with competitors. Since public fund deposits are obtained through a bid process, these deposit balances may fluctuate as competitive and market forces change. The Company has focused on growing stable sources of deposits which has resulted in the Company relying less on public fund deposits. However, the Company continues to participate in the bidding process for public fund deposits. Our public fund transaction accounts are principally obtained from municipalities including school boards and utilities. Public fund deposits were \$331,622 and \$338,273 at September 30, 2012 and December 31, 2011, respectively.

Following management's emphasis on growing a stable source of funding through core deposits and allowing more costly deposits to mature or expire, deposits in our Alabama and Georgia markets decreased \$49,263 and \$65,113, respectively, at September 30, 2012 from December 31, 2011. Deposits in our Tennessee and Alabama markets increased \$41,226 and \$41,384, respectively, at September 30, 2012 from December 31, 2011.

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Interest expense on deposits was \$4,447 and \$6,751 for the third quarter of 2012 and 2011, respectively. The cost of interest-bearing deposits was 0.80% and 1.15% for the same periods. A more detailed discussion of the cost of our deposits is set forth below under the heading Liquidity and Capital Resources in this item.

*Borrowed Funds and Interest Expense on Borrowings*

Total borrowings include federal funds purchased, securities sold under agreements to repurchase, advances from the Federal Home Loan Bank (the FHLB) and junior subordinated debentures. Interest expense on total borrowings was \$1,575 and \$2,319 for the third quarter of 2012 and 2011, respectively. Funds are borrowed from the FHLB primarily to match-fund against certain loans, negating interest rate exposure when rates rise. Such match-funded loans are typically large commercial or real estate loans. In addition, short-term FHLB advances and federal funds purchased are used, as needed, to meet day to day liquidity needs. Total FHLB advances were \$82,299 and \$117,454 at September 30, 2012 and December 31, 2011, respectively. The Company had no short-term FHLB advances outstanding at September 30, 2012 or December 31, 2011. The Company had \$1,040,152 of availability on unused lines of credit with the FHLB at September 30, 2012 compared to \$983,950 at December 31, 2011. The cost of our FHLB advances was 4.33% and 4.02% for the third quarter of 2012 and 2011, respectively.

In March 2012, the Company repaid \$50,000 of qualifying senior debt securities issued under the Temporary Liquidity Guaranty Program ( TLGP ) at maturity. The cost of the TLGP debt was 3.83% for the third quarter of 2011.

*Noninterest Income*

|   |             |
|---|-------------|
| <b>Noninterest Income to<br/>Average Assets<br/>(Excludes securities<br/>gains/losses)<br/>Three Months Ended<br/>September 30,</b> |             |
| <b>2012</b>   | <b>2011</b> |
| 1.76%   | 1.28%       |

Total noninterest income includes fees generated from deposit services, mortgage loan originations, insurance products, trust and other wealth management products and services, security gains and all other noninterest income. Our focus is to develop and enhance our products that generate noninterest income in order to diversify our revenue sources.

Noninterest income was \$18,014 for the third quarter of 2012 as compared to \$18,395 for the same period in 2011. Noninterest income for the third quarter of 2011 includes gains on sales of securities of \$5,041 and a \$570 gain recognized in connection with the acquisition of the trust division of RBC Bank (USA).

Service charges on deposit accounts, the primary contributor to noninterest income, include maintenance fees on accounts, per item charges, account enhancement charges for additional packaged benefits and overdraft fees. Service charges on deposit accounts were \$4,818 and \$4,751 for the third quarter of 2012 and 2011, respectively. Overdraft fees, the largest component of service charges on deposits, were \$3,884 for the three months ended September 30, 2012 compared to \$4,147 for the same period in 2011. The decline in overdraft fees was primarily the result of regulations enacted which have restricted the Company's ability to impose overdraft fees.

Fees and commissions include fees related to deposit services, such as interchange fees on debit card transactions, as well as fees charged on mortgage loans originated to be sold, such as origination, underwriting, documentation and other administrative fees. Fees and commissions increased 39.73% to \$4,639 during the third quarter of 2012 as compared to \$3,320 for the same period in 2011. For the third quarter of 2012, fees associated with debit card usage were \$2,030, an increase of 11.29% as compared to \$1,824 for the same period in 2011. We expect income from use of our debit cards to continue to grow as our customers use this convenient method of payment. As directed by the Durbin Debit Interchange Amendment to the Dodd-Frank Act that went into effect October 1, 2011, the Federal Reserve enacted regulations governing the reasonableness of certain fees associated with our debit cards and also placed restrictions on the rates charged for interchange fees on debit card transactions. Although these provisions apply only to financial institutions with more than \$10 billion in assets, we expect that all financial institutions, regardless of size, will have to adjust their rates in order to remain competitive as affected institutions lower their debit card fees. Management believes these restrictions could have an adverse impact on these interchange fees in





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the future, but is unable at this time to predict the extent or timing of such impact. Mortgage loan fees increased \$807 to \$1,794 during the third quarter of 2012 as compared to \$801 for the same period in 2011. This is due to the increase in mortgage loan originations to be sold in the secondary market during the same period in 2012 as compared to 2011.

Through Renasant Insurance, we offer a range of commercial and personal insurance products through major insurance carriers. Income earned on insurance products was \$848 and \$849 for the three months ended September 30, 2012 and 2011, respectively.

The Trust division within the Wealth Management segment operates on a custodial basis which includes administration of benefit plans, as well as accounting and money management for trust accounts. The division manages a number of trust accounts inclusive of personal and corporate benefit accounts, self-directed IRAs, and custodial accounts. Fees for managing these accounts are based on changes in market values of the assets under management in the account, with the amount of the fee depending on the type of account. Additionally, the Financial Services division within the Wealth Management segment provides specialized products and services to our customers, which include fixed and variable annuities, mutual funds, and stocks offered through a third party provider. Wealth Management revenue was \$1,707 for the third quarter of 2012 compared to \$1,144 for the same period in 2011. The increase in Wealth Management revenue for the third quarter of 2012 as compared to the same period in 2011 was primarily attributable to the acquisition of the Birmingham, Alabama-based trust department of RBC Bank (USA) in the third quarter of 2011. The market value of trust assets under management was \$1,117,310 and \$1,024,585 at September 30, 2012 and December 31, 2011, respectively.

There were no sales of securities during the third quarter of 2012. Gains on sales of securities for the third quarter of 2011 were \$5,041, resulting from the sale of \$81,006 in securities.

Gains on the sale of mortgage loans held for sale were \$4,397 and \$1,371 for the three months ended September 30, 2012 and 2011, respectively. Originations of mortgage loans to be sold totaled \$170,939 for the third quarter of 2012 as compared to \$108,322 for the same period of 2011.

*Noninterest Expense*

| <b>Noninterest Expense to<br/>Average Assets<br/>Three Months Ended<br/>September 30,</b> |             |
|---|-------------|
| <b>2012</b>   | <b>2011</b> |
| 3.77%   | 3.54%       |

Noninterest expense was \$38,631 and \$36,958 for the third quarter of 2012 and 2011, respectively.

Salaries and employee benefits increased \$3,728, or 21.31%, to \$21,221 for the third quarter of 2012 as compared to \$17,493 for the same period in 2011. The increase is primarily attributable to commissions related to the increase in mortgage production during the third quarter of 2012 as compared to the same period in 2011 as well as personnel costs associated with our de novo operations in Maryville, Tennessee.

Data processing costs increased 13.75% to \$2,192 for the third quarter of 2012 from \$1,927 for the same period in 2011. The increase in data processing costs over this period is reflective of increased loan and deposit processing from growth in the number of loans and deposits.

Net occupancy and equipment expense for the third quarter of 2012 was \$3,882, up \$448 from the same period in 2011. This increase is attributable to occupancy costs and depreciation expense associated with the operations of the Company's banking expansions beginning in the latter half of 2011.

Expenses related to other real estate owned for the third quarter of 2012 were \$2,440 compared to \$6,336 for the same period in 2011. Expenses on other real estate owned for the third quarter of 2012 include write downs of \$1,023 of the carrying value to fair value on certain pieces of property held in other real estate owned. Other real estate owned with a cost basis of \$16,088 was sold during the third quarter of 2012, resulting in a net loss of \$202. Expenses on other real estate owned for the three months ended September 30, 2011 included a \$5,200 write down of the carrying value to fair value on certain pieces of property held in other real estate owned. Other real estate owned with a cost basis of \$9,525 was sold during the third quarter of 2011, resulting in a net loss of \$578.

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Professional fees include fees for legal and accounting services. Professional fees were \$1,115 for the third quarter of 2012 as compared to \$982 for the same period in 2011. Professional fees attributable to legal fees associated with

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loan workouts and foreclosure proceedings remain at higher levels in correlation with the overall economic downturn and credit deterioration identified in our loan portfolio and the Company's efforts to bring these credits to resolution.

Advertising and public relations expense was \$1,216 for the third quarter of 2012 compared to \$1,134 for the same period in 2011. This increase is attributable to advertising and marketing costs associated with the Company's expansion into new markets since the first quarter of 2011.

Amortization of intangible assets totaled \$341 and \$351 for the third quarter of 2012 and 2011, respectively. This amortization relates to finite-lived intangible assets which are being amortized over the useful lives as determined at acquisition. These finite-lived intangible assets have remaining estimated useful lives ranging from three to fifteen years.

Communication expenses, those expenses incurred for communication to clients and between employees, were \$1,115 for the third quarter of 2012 as compared to \$1,059 for the same period in 2011.

| <b>Efficiency Ratio</b>   |             |
|---------------------------|-------------|
| <b>Three Months Ended</b> |             |
| <b>September 30,</b>      |             |
| <b>2012</b>               | <b>2011</b> |
| 73.44%                    | 70.05%      |

The efficiency ratio is one measure of productivity in the banking industry. This ratio is calculated to measure the cost of generating one dollar of revenue. That is, the ratio is designed to reflect the percentage of one dollar which must be expended to generate that dollar of revenue. The Company calculates this ratio by dividing noninterest expense by the sum of net interest income on a fully taxable equivalent basis and noninterest income. We remain committed to aggressively managing our costs within the framework of our business model. The increase in noninterest expense coupled with net interest income and noninterest income remaining relatively flat resulted in the decrease in the Company's efficiency ratio for the third quarter of 2012 as compared to the same period in 2011.

*Income Taxes*

Income tax expense for the third quarter of 2012 and 2011 was \$853 and \$2,316, respectively. The effective tax rates for those periods were 10.81% and 26.18%, respectively. The decrease in the effective tax rate for the third quarter of 2012 as compared to the same period in 2011 was attributable to reversals of valuation allowances against the deferred tax assets related to state net operating loss carryforwards and additional benefits from investments in low-incoming housing tax credits that were utilized on state income tax returns filed during the third quarter of 2012.

*Nine Months Ended September 30, 2012 as Compared to the Nine Months Ended September 30, 2011**Net Income*

Net income for the nine month period ended September 30, 2012 was \$19,356 compared to net income of \$19,842 for the nine month period ended September 30, 2011. Basic and diluted earnings per share for the nine month period ended September 30, 2012 were \$0.77 as compared to \$0.79 for the nine month period ended September 30, 2011.

**Table of Contents***Net Interest Income*

Net interest income increased 2.76% to \$99,385 for the first nine months of 2012 compared to \$96,713 for the same period in 2011. On a tax equivalent basis, net interest income was \$103,849 for the first nine months of 2012 as compared to \$101,164 for the first nine months of 2011. With respect to the increase in net interest income for the first nine months of 2012 compared to the first nine months of 2011, the increase due to the change of net earning assets was \$6,359, while the decrease resulting from the changing interest rate environment was \$3,674. Net interest margin increased to 3.93% during the first nine months of 2012 from 3.74% for the same period in 2011.

The following table sets forth average balance sheet data, including all major categories of interest-earning assets and interest-bearing liabilities, together with the interest earned or interest paid and the average yield or average rate paid on each such category for the periods presented:

|   | Nine Months Ended September 30, |                              |            |                 |                              |            |
|---|---------------------------------|------------------------------|------------|-----------------|------------------------------|------------|
|   | Average Balance                 | 2012 Interest Income/Expense | Yield/Rate | Average Balance | 2011 Interest Income/Expense | Yield/Rate |
| <b>Assets</b>                               |                                 |                              |            |                 |                              |            |
| Interest-earning assets:                    |                                 |                              |            |                 |                              |            |
| Loans <sup>(1)</sup>                        | \$ 2,672,079                    | \$ 103,152                   | 5.16%      | \$ 2,574,516    | \$ 107,635                   | 5.59%      |
| Securities:                                 |                                 |                              |            |                 |                              |            |
| Taxable <sup>(2)</sup>                      | 529,458                         | 10,530                       | 2.65       | 629,704         | 16,001                       | 3.39       |
| Tax-exempt                                  | 233,347                         | 10,247                       | 5.86       | 217,406         | 10,025                       | 6.15       |
| Interest-bearing balances with banks        | 97,301                          | 172                          | 0.24       | 195,296         | 433                          | 0.30       |
| Total interest-earning assets               | 3,532,185                       | 124,101                      | 4.69       | 3,616,922       | 134,094                      | 4.95       |
| Cash and due from banks                     | 67,006                          |                              |            | 70,567          |                              |            |
| Intangible assets                           | 191,789                         |                              |            | 191,542         |                              |            |
| FDIC loss-share indemnification asset       | 63,182                          |                              |            | 152,473         |                              |            |
| Other assets                                | 292,685                         |                              |            | 252,959         |                              |            |
| Total assets                                | \$ 4,146,847                    |                              |            | \$ 4,284,463    |                              |            |
| <b>Liabilities and shareholders' equity</b> |                                 |                              |            |                 |                              |            |
| Interest-bearing liabilities:               |                                 |                              |            |                 |                              |            |
| Deposits:                                   |                                 |                              |            |                 |                              |            |
| Interest-bearing demand <sup>(3)</sup>      | \$ 1,371,053                    | \$ 3,045                     | 0.30%      | \$ 1,357,968    | \$ 7,668                     | 0.75%      |
| Savings deposits                            | 228,677                         | 413                          | 0.24       | 210,004         | 620                          | 0.39       |
| Time deposits                               | 1,265,664                       | 11,377                       | 1.20       | 1,464,901       | 17,321                       | 1.58       |
| Total interest-bearing deposits             | 2,865,394                       | 14,835                       | 0.69       | 3,032,873       | 25,609                       | 1.13       |
| Borrowed funds                              | 194,871                         | 5,417                        | 3.71       | 270,103         | 7,321                        | 3.62       |
| Total interest-bearing liabilities          | 3,060,265                       | 20,252                       | 0.88       | 3,302,976       | 32,930                       | 1.33       |
| Noninterest-bearing deposits                | 536,640                         |                              |            | 475,009         |                              |            |
| Other liabilities                           | 56,663                          |                              |            | 29,770          |                              |            |
| Shareholders' equity                        | 493,279                         |                              |            | 476,708         |                              |            |
| Total liabilities and shareholders' equity  | \$ 4,146,847                    |                              |            | \$ 4,284,463    |                              |            |
| Net interest income/net interest margin     |                                 | \$ 103,849                   | 3.93%      |                 | \$ 101,164                   | 3.74%      |

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- (1) Includes mortgage loans held for sale and shown net of unearned income.
- (2) U.S. Government and some U.S. Government agency securities are tax-exempt in the states in which we operate.
- (3) Interest-bearing demand deposits include interest-bearing transactional accounts and money market deposits.

The average balances of nonaccruing assets are included in the table above. Interest income and weighted average yields on tax-exempt loans and securities have been computed on a fully tax equivalent basis assuming a federal tax rate of 35% and a state tax rate of 3.3%, which is net of federal tax benefit.

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The following table sets forth a summary of the changes in interest earned, on a tax equivalent basis, and interest paid resulting from changes in volume and rates for the Company for the nine months ended September 30, 2012 compared to the nine months ended September 30, 2011:

|   | Volume         | Rate            | Net <sup>(1)</sup> |
|---|----------------|-----------------|--------------------|
| <b>Interest income:</b>                   |                |                 |                    |
| Loans <sup>(2)</sup>                      | \$ 3,992       | \$ (8,475)      | \$ (4,483)         |
| <b>Securities:</b>                        |                |                 |                    |
| Taxable                                   | (2,515)        | (2,956)         | (5,471)            |
| Tax-exempt                                | 837            | (615)           | 222                |
| Interest-bearing balances with banks      | (217)          | (44)            | (261)              |
| <b>Total interest-earning assets</b>      | <b>2,097</b>   | <b>(12,090)</b> | <b>(9,993)</b>     |
| <b>Interest expense:</b>                  |                |                 |                    |
| Interest-bearing demand deposits          | 74             | (4,697)         | (4,623)            |
| Savings deposits                          | 55             | (262)           | (207)              |
| Time deposits                             | (2,352)        | (3,592)         | (5,944)            |
| Borrowed funds                            | (2,039)        | 135             | (1,904)            |
| <b>Total interest-bearing liabilities</b> | <b>(4,262)</b> | <b>(8,416)</b>  | <b>(12,678)</b>    |
| <br>                                      |                |                 |                    |
| Change in net interest income             | \$ 6,359       | \$ (3,674)      | \$ 2,685           |

(1) Changes in interest due to both volume and rate have been allocated on a pro-rata basis using the absolute ratio value of amounts calculated.

(2) Includes mortgage loans held for sale and shown net of unearned income.

Interest income, on a tax equivalent basis, was \$124,101 for the first nine months of 2012 compared to \$134,094 for the same period in 2011. The decrease in interest income was driven primarily by a decrease in the average balance of interest-earning assets and a decline in the yield on interest-earning assets.

The following table presents the percentage of total average earning assets, by type and yield, for the periods presented:

|                      | Percentage of Total |         | Yield       |       |
|----------------------|---------------------|---------|-------------|-------|
|                      | Nine Months Ended   |         | Nine Months |       |
|                      | September 30,       |         | Ended       |       |
|                      | 2012                | 2011    | 2012        | 2011  |
| Loans                | 75.65%              | 71.18%  | 5.16%       | 5.59% |
| Securities           | 21.60               | 23.42   | 3.63        | 4.10  |
| Other                | 2.75                | 5.40    | 0.24        | 0.30  |
| <br>                 |                     |         |             |       |
| Total earning assets | 100.00%             | 100.00% | 4.69%       | 4.95% |

Interest expense was \$20,252 for the first nine months of 2012 compared to \$32,930 for the same period in 2011. The decrease in interest expense was due to the decrease in the cost of interest-bearing liabilities as a result of the declining interest rate environment and a change in the mix of our interest-bearing liabilities in which we utilized lower cost deposits to replace higher costing liabilities, specifically time deposits and borrowed funds. In addition, the average balance of noninterest-bearing deposits increased \$61,631, or 12.97%, during the first nine months of 2012 as compared to the same period in 2011. These changes to our funding mix, coupled with a reduction in borrowed funds, reduced our total cost of funds 46 basis points to 0.75% for the first nine months of 2012 as compared to 1.16% for the first nine months of 2011.



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Interest expense on deposits was \$14,835 and \$25,609 for the first nine months of 2012 and 2011, respectively. The cost of interest-bearing deposits was 0.69% and 1.13% for the same periods.

Interest expense on total borrowings was \$5,417 and \$7,321 for the first nine months of 2012 and 2011, respectively. The cost of our FHLB advances was 4.29% and 4.09% for the first nine months of 2012 and 2011, respectively.

The following table presents, by type, the Company's funding sources, which consist of total average deposits and borrowed funds, and the total cost of each funding source for the periods presented:

|  | Percentage of Total |                | Cost of Funds<br>Nine Months |              |
|--|---------------------|----------------|------------------------------|--------------|
|  | Nine Months Ended   |                | Ended                        |              |
|  | September 30,       |                | September 30,                |              |
|  | 2012                | 2011           | 2012                         | 2011         |
| Noninterest-bearing demand               | 14.92%              | 12.57%         | %                            | %            |
| Interest-bearing demand                  | 38.12               | 35.94          | 0.30                         | 0.75         |
| Savings                                  | 6.36                | 5.56           | 0.24                         | 0.39         |
| Time deposits                            | 35.19               | 38.78          | 1.20                         | 1.58         |
| Federal Home Loan Bank advances          | 2.56                | 3.46           | 4.29                         | 4.09         |
| Other borrowed funds                     | 2.85                | 3.69           | 3.18                         | 3.17         |
| <b>Total deposits and borrowed funds</b> | <b>100.00%</b>      | <b>100.00%</b> | <b>0.75%</b>                 | <b>1.16%</b> |

*Noninterest Income*

**Noninterest Income to  
Average Assets**

(Excludes securities  
gains/losses)

**Nine Months Ended  
September 30,**

| 2012  | 2011  |
|-------|-------|
| 1.57% | 1.47% |

Noninterest income was \$50,639 for the nine months ended September 30, 2012 as compared to \$51,770 for the same period in 2011. Noninterest income for the first nine months of 2011 includes the bargain purchase gain of \$8,774 resulting from the FDIC-assisted acquisition of American Trust Bank, a Georgia-chartered bank headquartered in Roswell, Georgia (American Trust).

Service charges on deposit accounts were \$13,838 and \$14,628 for the first nine months of 2012 and 2011, respectively. Overdraft fees were \$11,406 for the nine months ended September 30, 2012 as compared to \$12,838 for the same period in 2011.

Fees and commissions increased 37.57% to \$12,889 during the first nine months of 2012 as compared to \$9,369 for the same period in 2011. For the first nine months of 2012, fees associated with debit card usage were \$6,319, an increase of 17.56% as compared to \$5,375 for the same period in 2011. Mortgage loan fees increased \$2,375 to \$4,663 during the first nine months of 2012 as compared to \$2,288 for the same period in 2011. This is due to the increase in mortgage loan originations to be sold in the secondary market during the same period in 2012 as compared to 2011.

Income earned on insurance products was \$2,588 and \$2,478 for the nine months ended September 30, 2012 and 2011, respectively. Contingency income is a bonus received from the insurance underwriters and is based both on commission income and claims experience on our clients' policies during the previous year. Increases and decreases in contingency income are reflective of corresponding increases and decreases in the amount of claims paid by insurance carriers. Contingency income, which is included in Other noninterest income in the Consolidated Statements of Income, was \$252 and \$345 for the nine months ended September 30, 2012 and 2011, respectively.



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Wealth Management revenue was \$5,200 for the first nine months of 2012 compared to \$3,339 for the same period in 2011. The increase in Wealth Management revenue for the first nine months of 2012 as compared to the same period in 2011 was primarily attributable to the acquisition of the Birmingham, Alabama-based trust department of RBC Bank (USA) in the third quarter of 2011.

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Gains on sales of securities for the first nine months of 2012 were \$1,773, resulting from the sale of \$85,077 in securities. Gains on sales of securities for the first nine months of 2011 were \$5,057, resulting from the sale of \$94,023 in securities. The Company recognized other-than-temporary-impairment losses of \$262 related to investments in pooled trust preferred securities during the nine months ended September 30, 2011.

Gains on the sale of mortgage loans held for sale were \$8,068 and \$3,471 for the nine months ended September 30, 2012 and 2011, respectively. Originations of mortgage loans to be sold totaled \$404,222 for the first nine months of 2012 as compared to \$293,974 for the same period of 2011.

*Noninterest Expense*

**Noninterest Expense to Average Assets  
Nine Months Ended  
September 30,**

| 2012  | 2011  |
|-------|-------|
| 3.61% | 3.26% |

Noninterest expense was \$111,962 and \$104,596 for the first nine months of 2012 and 2011, respectively.

Salaries and employee benefits increased \$9,838, or 19.71%, to \$59,741 for the first nine months of 2012 as compared to \$49,903 for the same period in 2011. The increase is primarily attributable to commissions related to the increase in mortgage production during the first nine months of 2012 as compared to the same period in 2011 as well as personnel costs associated with our de novo operations in Maryville, Tennessee.

Data processing costs increased 19.94% to \$6,443 for the first nine months of 2012 from \$5,372 for the same period in 2011. The increase in data processing costs over this period is reflective of increased loan and deposit processing from growth in the number of loans and deposits.

Net occupancy and equipment expense for the first nine months of 2012 was \$11,079, up \$1,060 from the same period in 2011. This increase is attributable to occupancy costs and depreciation expense associated with the operations of the Company's banking expansions beginning in the latter half of 2011.

Expenses related to other real estate owned for the first nine months of 2012 were \$9,809 compared to \$11,969 for the same period in 2011. Expenses on other real estate owned for the first nine months of 2012 include write downs of \$5,190 of the carrying value to fair value on certain pieces of property held in other real estate owned. Other real estate owned with a cost basis of \$46,750 was sold during the first nine months of 2012, resulting in a net loss of \$1,852. Expenses on other real estate owned for the nine months ended September 30, 2011 included a \$6,824 write down of the carrying value to fair value on certain pieces of property held in other real estate owned. Other real estate owned with a cost basis of \$34,759 was sold during the first nine months of 2011, resulting in a net loss of \$2,414.

Professional fees were \$3,101 for the first nine months of 2012 as compared to \$3,004 for the same period in 2011. Professional fees attributable to legal fees associated with loan workouts and foreclosure proceedings remain at higher levels in correlation with the overall economic downturn and credit deterioration identified in our loan portfolio and the Company's efforts to bring these credits to resolution.

Advertising and public relations expense was \$3,715 for the first nine months of 2012 compared to \$3,254 for the same period in 2011. This increase is attributable to advertising and marketing costs associated with the Company's expansion into new markets since the first quarter of 2011.

Amortization of intangible assets totaled \$1,048 for the first nine months of 2012 compared to \$1,376 for the same period of 2011. During 2011, the Company amortized the remaining core deposit intangible recorded in connection with the Renasant Bancshares acquisition, which contributed \$326 to total intangible amortization expense for the first nine months of 2011.

Communication expenses were \$3,144 for the first nine months of 2012 as compared to \$3,433 for the same period in 2011.

Noninterest expense for the first nine months of 2012 includes \$898 in prepayment penalties associated with paying off \$24,000 of FHLB borrowings. In comparison, noninterest expense for the first nine months of 2011 includes \$1,325 and \$326 of acquisition related costs associated with the American Trust and the Birmingham, Alabama based trust unit acquisitions, respectively, and \$1,903 in prepayment penalties associated with paying off \$50,000 of FHLB borrowings.



**Table of Contents***Income Taxes*

Income tax expense for the first nine months of 2012 and 2011 was \$4,581 and \$7,695, respectively. The effective tax rates for those periods were 19.14% and 27.94%, respectively. The decrease in the effective tax rate for the third quarter of 2012 as compared to the same period in 2011 was attributable to the reversals of valuation allowances against the deferred tax assets related to state net operating loss carryforwards and additional benefits from investments in low-incoming housing tax credits that were utilized on state income tax returns filed during the third quarter of 2012.

**Risk Management**

The management of risk is an on-going process. Primary risks that are associated with the Company include credit, interest rate and liquidity risk. Credit risk and interest rate risk are discussed below, while liquidity risk is discussed in the next subsection under the heading Liquidity and Capital Resources.

*Credit Risk and Allowance for Loan Losses*

The allowance for loan losses is available to absorb probable credit losses inherent in the entire loan portfolio. The appropriate level of the allowance is based on an ongoing analysis of the loan portfolio and represents an amount that management deems adequate to provide for inherent losses, including collective impairment as recognized under the Financial Accounting Standards Board Accounting Standards Codification Topic (ASC) 450, Contingencies. Collective impairment is calculated based on loans grouped by grade. Another component of the allowance is losses on loans assessed as impaired under ASC 310, Receivables. The balance of these loans and their related allowance is included in management's estimation and analysis of the allowance for loan losses. Other considerations in establishing the allowance for loan losses include economic conditions reflected within industry segments, the unemployment rate in our markets, loan segmentation and historical losses that are inherent in the loan portfolio. The allowance for loan losses is established after input from management, loan review and the loss management committee. An evaluation of the adequacy of the allowance is calculated quarterly based on the types of loans, an analysis of credit losses and risk in the portfolio, economic conditions and trends within each of these factors. In addition, on a regular basis, management and the Board of Directors review loan ratios. These ratios include the allowance for loan losses as a percentage of total loans, net charge-offs as a percentage of average loans, the provision for loan losses as a percentage of average loans, nonperforming loans as a percentage of total loans and the allowance coverage on nonperforming loans. Also, management reviews past due ratios by officer, community bank and the Company as a whole.

The following table presents the allocation of the allowance for loan losses by loan category for the periods presented:

|                                     | September 30,<br>2012 | December 31,<br>2011 | September 30,<br>2011 |
|-------------------------------------|-----------------------|----------------------|-----------------------|
| Commercial, financial, agricultural | \$ 3,252              | \$ 4,197             | \$ 3,826              |
| Lease financing                     | 1                     | 1                    | 1                     |
| Real estate - construction          | 1,048                 | 1,073                | 1,167                 |
| Real estate - 1-4 family mortgage   | 18,190                | 17,191               | 21,126                |
| Real estate - commercial mortgage   | 21,011                | 20,979               | 21,481                |
| Installment loans to individuals    | 567                   | 899                  | 931                   |
| <b>Total</b>                        | <b>\$ 44,069</b>      | <b>\$ 44,340</b>     | <b>\$ 48,532</b>      |

For impaired loans, specific reserves are established to adjust the carrying value of the loan to its estimated net realizable value. The following table quantifies the amount of the specific reserves component of the allowance for loan losses and the amount of the allowance determined by applying allowance factors to graded loans as of the dates presented:

|                                      | September 30,<br>2012 | December 31,<br>2011 | September 30,<br>2011 |
|--------------------------------------|-----------------------|----------------------|-----------------------|
| Specific reserves for impaired loans | \$ 19,169             | \$ 15,410            | \$ 19,717             |

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|  |                  |                  |                  |
|--|------------------|------------------|------------------|
| Allocated reserves for remaining portfolio | 24,900           | 28,930           | 28,815           |
| <b>Total</b>                               | <b>\$ 44,069</b> | <b>\$ 44,340</b> | <b>\$ 48,532</b> |

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The provision for loan losses charged to operating expense is an amount which, in the judgment of management, is necessary to maintain the allowance for loan losses at a level that is believed to be adequate to meet the inherent risks of losses in our loan portfolio. Factors considered by management in determining the amount of the provision for loan losses include the internal risk rating of individual credits, historical and current trends in net charge-offs, trends in nonperforming loans, trends in past due loans, trends in the market values of underlying collateral securing loans and the current economic conditions in the markets in which we operate. The Company has recorded higher levels of provision for loan losses since 2008 to address credit deterioration resulting from the effects of the economic downturn on our borrowers' ability to make timely payments or repay their loans at maturity, especially in connection with the construction and land development segment of the loan portfolio. This deterioration was reflected in the increase in nonperforming loans, as well as the decline in market values of underlying collateral securing loans, primarily real estate, which peaked in 2010. In addition, the increase in the provision for loan losses during these periods is attributable to management identifying potential credit deterioration through the internal loan grading system and increasing the allowance for loan losses in response. Improvement in the Company's credit quality measures as evidenced by lower levels of classified loans, total past due loans and nonperforming loans in 2012 as compared to 2011 has resulted in a decrease in the provision for loan losses for the third quarter of 2012 and the nine months ended September 30, 2012 as compared to the same periods in 2011. The provision for loan losses was \$4,625 and \$5,500 for the third quarter of 2012 and 2011, respectively, and \$14,125 and \$16,350 for the nine months ended September 30, 2012 and 2011, respectively.

All of the loans acquired in the Company's FDIC-assisted acquisitions and certain loans acquired in previous acquisitions that are accounted for under ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality (ASC 310-30) are carried at values which, in management's opinion, reflect the estimated future cash flows, based on the facts and circumstances surrounding each respective loan at the date of acquisition. The Company continually monitors these loans as part of our normal credit review and monitoring procedures for changes in the estimated future cash flows; to the extent future cash flows deteriorate below initial projections, the Company may be required to reserve for these loans in the allowance for loan losses through future provision for loan losses. The Company did not increase the allowance for loan losses for loans accounted for under ASC 310-30 during the three or nine months ended September 30, 2012 or 2011. The provision for loan losses charged to operating expense attributable to loans accounted for under ASC 310-30 totaled \$430 and \$73 during the third quarter of 2012 and 2011, respectively, and \$2,787 and \$40 during the nine months ended September 30, 2012 and 2011, respectively.

Charge-offs reflect the realization of losses in the portfolio that were recognized previously through the provision for loan losses. Net charge-offs were \$5,335 and \$4,539 for the third quarter of 2012 and 2011, respectively, and \$14,396 and \$13,233 for the nine months ended September 30, 2012 and 2011, respectively. The current levels of net charge-offs are a direct result of the prolonged effects of the economic downturn in our markets on borrowers' ability to repay their loans coupled with the decline in market values of the underlying collateral securing loans, particularly real estate secured loans. Although many of the markets in which we operate did not experience the extreme appreciation in real estate values as experienced in other national markets over the past few years, the real estate market in all of our markets began to slow down significantly in 2008. The large inventories of both completed residential homes and land that had been developed for future residential home construction, coupled with declining consumer demand for residential real estate, caused a severe decline in the values of both homes and developed land. As a result, the credit quality of some of our loans in the construction and land development portfolios deteriorated. The ongoing effects of these conditions continued to exist throughout 2012 and our levels of charge-offs are reflective of bringing these credits to resolution.

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The table below reflects the activity in the allowance for loan losses for the periods presented:

|   | Three Months Ended    |                       | Nine Months Ended     |                       |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
|   | September 30,<br>2012 | September 30,<br>2011 | September 30,<br>2012 | September 30,<br>2011 |
| Balance at beginning of period                | \$ 44,779             | \$ 47,571             | \$ 44,340             | \$ 45,415             |
| Charge-offs                                   |                       |                       |                       |                       |
| Commercial, financial, agricultural           | 2,590                 | 210                   | 4,623                 | 1,494                 |
| Lease financing                               |                       |                       |                       |                       |
| Real estate construction                      |                       |                       | 42                    | 798                   |
| Real estate 1-4 family mortgage               | 2,682                 | 3,281                 | 7,230                 | 9,896                 |
| Real estate commercial mortgage               | 780                   | 1,372                 | 3,806                 | 2,746                 |
| Installment loans to individuals              | 118                   | 105                   | 321                   | 194                   |
| <b>Total charge-offs</b>                      | <b>6,170</b>          | <b>4,968</b>          | <b>16,022</b>         | <b>15,128</b>         |
| Recoveries                                    |                       |                       |                       |                       |
| Commercial, financial, agricultural           | 145                   | 61                    | 323                   | 239                   |
| Lease financing                               |                       |                       |                       |                       |
| Real estate construction                      | 3                     | 18                    | 6                     | 49                    |
| Real estate 1-4 family mortgage               | 648                   | 245                   | 981                   | 582                   |
| Real estate commercial mortgage               | 23                    | 17                    | 247                   | 886                   |
| Installment loans to individuals              | 16                    | 88                    | 69                    | 139                   |
| <b>Total recoveries</b>                       | <b>835</b>            | <b>429</b>            | <b>1,626</b>          | <b>1,895</b>          |
| Net charge-offs                               | 5,335                 | 4,539                 | 14,396                | 13,233                |
| Provision for loan losses                     | 4,625                 | 5,500                 | 14,125                | 16,350                |
| Balance at end of period                      | \$ 44,069             | \$ 48,532             | \$ 44,069             | \$ 48,532             |
| Net charge-offs (annualized) to average loans | 0.77%                 | 0.70%                 | 0.72%                 | 0.69%                 |
| Allowance for loan losses to:                 |                       |                       |                       |                       |
| Total loans                                   |                       |                       | 1.74%                 | 2.20%                 |
| Nonperforming loans                           |                       |                       | 137.57%               | 98.97%                |

The following table provides further details of the Company's net charge-offs (recoveries) of loans secured by real estate for the periods presented:

|                                       | Three Months                   |                       | Nine Months Ended     |                       |
|---------------------------------------|--------------------------------|-----------------------|-----------------------|-----------------------|
|                                       | Ended<br>September 30,<br>2012 | September 30,<br>2011 | September 30,<br>2012 | September 30,<br>2011 |
| Real estate construction:             |                                |                       |                       |                       |
| Residential                           | \$ (3)                         | \$ (22)               | \$ 32                 | \$ 749                |
| Commercial                            |                                | 4                     | 4                     |                       |
| Condominiums                          |                                |                       |                       |                       |
| <b>Total real estate construction</b> | <b>(3)</b>                     | <b>(18)</b>           | <b>36</b>             | <b>749</b>            |
| Real estate 1-4 family mortgage:      |                                |                       |                       |                       |
| Primary                               | 10                             | 237                   | 817                   | 1,091                 |
| Home equity                           | 476                            | 681                   | 2,302                 | 1,588                 |
| Rental/investment                     | 349                            | 1,096                 | 1,154                 | 2,393                 |

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|   |          |          |          |           |
|---|----------|----------|----------|-----------|
| Land development                                      | 1,199    | 1,022    | 1,976    | 4,242     |
| Total real estate 1-4 family mortgage                 | 2,034    | 3,036    | 6,249    | 9,314     |
| Real estate commercial mortgage:                      |          |          |          |           |
| Owner-occupied  | 189      | 663      | 766      | 1,270     |
| Non-owner occupied                                    | 71       | 436      | 1,735    | (282)     |
| Land development                                      | 497      | 256      | 1,058    | 872       |
| Total real estate commercial mortgage                 | 757      | 1,355    | 3,559    | 1,860     |
| Total net charge-offs of loans secured by real estate | \$ 2,788 | \$ 4,373 | \$ 9,844 | \$ 11,923 |



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Nonperforming assets consist of nonperforming loans, other real estate owned and nonaccruing securities available-for-sale. Nonperforming loans are those on which the accrual of interest has stopped or loans which are contractually 90 days past due on which interest continues to accrue. Generally, the accrual of interest is discontinued when the full collection of principal or interest is in doubt or when the payment of principal or interest has been contractually 90 days past due, unless the obligation is both well secured and in the process of collection. Management, the loss management committee and our loan review staff closely monitor loans that are considered to be nonperforming.

Debt securities may be transferred to nonaccrual status where the recognition of investment interest is discontinued. A number of qualitative factors, including but not limited to the financial condition of the underlying issuer and current and projected deferrals or defaults, are considered by management in the determination of whether a debt security should be transferred to nonaccrual status. The interest on these nonaccrual investment securities is accounted for on the cash-basis method until qualifying for return to accrual status. Nonaccruing securities available-for-sale consist of the Company's investments in pooled trust preferred securities issued by financial institutions, each of which is on nonaccrual status.

The following table provides details of the Company's nonperforming assets covered by loss-share agreements with the FDIC (covered assets) and not covered under loss-share agreements as of the dates presented:

|  | Covered<br>Assets | Not Covered<br>Assets | Total<br>Assets |
|--|-------------------|-----------------------|-----------------|
| <b>September 30, 2012</b>                                |                   |                       |                 |
| Nonaccruing loans  | \$ 64,080         | \$ 29,677             | \$ 93,757       |
| Accruing loans past due 90 days or more                  |                   | 2,358                 | 2,358           |
| Total nonperforming loans                                | 64,080            | 32,035                | 96,115          |
| Other real estate owned                                  | 41,615            | 48,568                | 90,183          |
| Total nonperforming loans and OREO                       | 105,695           | 80,603                | 186,298         |
| Nonaccruing securities available-for-sale, at fair value |                   | 15,342                | 15,342          |
| Total nonperforming assets                               | \$ 105,695        | \$ 95,945             | \$ 201,640      |
| Nonperforming loans to total loans                       |                   |                       | 3.43%           |
| Nonperforming assets to total assets                     |                   |                       | 4.84%           |
| Allowance for loan losses to total loans                 |                   |                       | 1.57%           |
| <b>December 31, 2011</b>                                 |                   |                       |                 |
| Nonaccruing loans  | \$ 88,034         | \$ 31,154             | \$ 119,188      |
| Accruing loans past due 90 days or more                  | 1,134             | 3,760                 | 4,894           |
| Total nonperforming loans                                | 89,168            | 34,914                | 124,082         |
| Other real estate owned                                  | 43,156            | 70,079                | 113,235         |
| Total nonperforming loans and OREO                       | 132,324           | 104,993               | 237,317         |
| Nonaccruing securities available-for-sale, at fair value |                   | 12,785                | 12,785          |
| Total nonperforming assets                               | \$ 132,324        | \$ 117,778            | \$ 250,102      |
| Nonperforming loans to total loans                       |                   |                       | 4.81%           |
| Nonperforming assets to total assets                     |                   |                       | 5.95%           |
| Allowance for loan losses to total loans                 |                   |                       | 1.72%           |

Due to the significant difference in the accounting for the loans and other real estate owned covered by loss-share agreements and loss mitigation offered under the loss-share agreements with the FDIC, the Company believes that excluding the covered assets from its asset quality measures provides a more meaningful presentation of the Company's asset quality. The asset quality measures surrounding the Company's nonperforming

assets discussed in the remainder of this section exclude covered assets relating to the Company's FDIC-assisted acquisitions.

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Another category of assets which contribute to our credit risk is restructured loans. Restructured loans are those for which concessions have been granted to the borrower due to a deterioration of the borrower's financial condition and are performing in accordance with the new terms. Such concessions may include reduction in interest rates or deferral of interest or principal payments. In evaluating whether to restructure a loan, management analyzes the long-term financial condition of the borrower, including guarantor and collateral support, to determine whether the proposed concessions will increase the likelihood of repayment of principal and interest. Restructured loans that are not performing in accordance with their restructured terms that are either contractually 90 days past due or placed on nonaccrual status are reported as nonperforming loans.

The following table shows the principal amounts of nonperforming and restructured loans as of the dates presented. All loans where information exists about possible credit problems that would cause us to have serious doubts about the borrower's ability to comply with the current repayment terms of the loan have been reflected in the table below.

|  | September 30,<br>2012 | December 31,<br>2011 | September 30,<br>2011 |
|--|-----------------------|----------------------|-----------------------|
| Nonaccruing loans                                    | \$ 29,677             | \$ 31,154            | \$ 40,363             |
| Accruing loans past due 90 days or more              | 2,358                 | 3,760                | 8,674                 |
| <b>Total nonperforming loans</b>                     | <b>32,035</b>         | <b>34,914</b>        | <b>49,037</b>         |
| Restructured loans in compliance with modified terms | 30,918                | 36,311               | 35,774                |
| <b>Total nonperforming and restructured loans</b>    | <b>\$ 62,953</b>      | <b>\$ 71,225</b>     | <b>\$ 84,811</b>      |

Nonperforming loans to:

|                  |       |       |       |
|------------------|-------|-------|-------|
| Loans period-end | 1.26% | 1.56% | 2.22% |
| Loans average    | 1.16% | 1.35% | 1.90% |

The following table presents nonperforming loans, not covered by loss-share agreements, by loan category as of the dates presented.

|  | September 30,<br>2012 | December 31,<br>2011 | September 30,<br>2011 |
|--|-----------------------|----------------------|-----------------------|
| Commercial, financial, agricultural          | \$ 1,738              | \$ 3,505             | \$ 2,338              |
| Real estate construction:                    |                       |                      |                       |
| Residential                                  |                       | 489                  | 383                   |
| Commercial                                   |                       |                      |                       |
| Condominiums                                 |                       |                      |                       |
| <b>Total real estate construction</b>        |                       | <b>489</b>           | <b>383</b>            |
| Real estate 1-4 family mortgage:             |                       |                      |                       |
| Primary                                      | 5,141                 | 5,242                | 6,123                 |
| Home equity                                  | 953                   | 1,013                | 848                   |
| Rental/investment                            | 4,596                 | 5,757                | 9,180                 |
| Land development                             | 3,910                 | 1,739                | 8,327                 |
| <b>Total real estate 1-4 family mortgage</b> | <b>14,600</b>         | <b>13,751</b>        | <b>24,478</b>         |
| Real estate commercial mortgage:             |                       |                      |                       |
| Owner-occupied                               | 2,263                 | 2,342                | 4,181                 |
| Non-owner occupied                           | 10,023                | 11,741               | 11,827                |
| Land development                             | 3,070                 | 2,413                | 4,818                 |
| <b>Total real estate commercial mortgage</b> | <b>15,356</b>         | <b>16,496</b>        | <b>20,826</b>         |
| Installment loans to individuals             | 341                   | 673                  | 1,012                 |

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|                           |           |           |           |
|---------------------------|-----------|-----------|-----------|
| Total nonperforming loans | \$ 32,035 | \$ 34,914 | \$ 49,037 |
|---------------------------|-----------|-----------|-----------|

The decrease in nonperforming loans at September 30, 2012 as compared to December 31, 2011 is attributable to the Company's continued efforts to bring problem credits to resolution. Nonperforming loans as a percentage of total loans were 1.26% as of September 30, 2012 compared to 1.56% as of December 31, 2011 and 2.22% as of September 30, 2011. The Company's coverage ratio, or its allowance for loan losses as a percentage of nonperforming loans, was 137.57% as of September 30, 2012 as compared to 127.00% as of December 31, 2011 and 98.97% as of September 30, 2011.

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Management has evaluated the aforementioned loans and other loans classified as nonperforming and believes that all nonperforming loans have been adequately reserved for in the allowance for loan losses at September 30, 2012. Management also continually monitors past due loans for potential credit quality deterioration. Total loans 30-89 days past due were \$14,147 at September 30, 2012 compared to \$15,804 at December 31, 2011 and \$16,588 at September 30, 2011.

As shown above, restructured loans totaled \$30,918 at September 30, 2012 compared to \$36,311 at December 31, 2011 and \$35,774 at September 30, 2011. At September 30, 2012, total loans restructured through interest rate concessions represented 69.26% of total restructured loans, while loans restructured by a concession in payment terms represented the remainder. The following table provides further details of the Company's restructured loans in compliance with their modified terms as of the dates presented:

|  | September 30,<br>2012 | December 31,<br>2011 | September 30,<br>2011 |
|--|-----------------------|----------------------|-----------------------|
| Commercial, financial, agricultural                        | \$                    | \$                   | \$ 124                |
| Real estate construction:                                  |                       |                      |                       |
| Residential  |                       |                      |                       |
| Commercial   |                       |                      |                       |
| Condominiums   |                       |                      |                       |
| Total real estate construction                             |                       |                      |                       |
| Real estate 1-4 family mortgage:                           |                       |                      |                       |
| Primary  | 3,268                 | 5,106                | 3,766                 |
| Home equity  |                       |                      |                       |
| Rental/investment  | 1,592                 | 2,060                | 2,398                 |
| Land development   | 7,581                 | 10,923               | 11,116                |
| Total real estate 1-4 family mortgage                      | 12,441                | 18,089               | 17,280                |
| Real estate commercial mortgage:                           |                       |                      |                       |
| Owner-occupied   | 11,392                | 11,226               | 11,231                |
| Non-owner occupied   | 6,909                 | 6,232                | 6,361                 |
| Land development   |                       | 585                  | 598                   |
| Total real estate commercial mortgage                      | 18,301                | 18,043               | 18,190                |
| Installment loans to individuals                           | 176                   | 179                  | 180                   |
| Total restructured loans in compliance with modified terms | \$ 30,918             | \$ 36,311            | \$ 35,774             |

Changes in the Company's restructured loans are set forth in the table below:

|                                     | 2012      | 2011      |
|-------------------------------------|-----------|-----------|
| Balance at January 1                | \$ 36,311 | \$ 32,615 |
| Additional loans with concessions   | 4,731     | 17,177    |
| Reductions due to:                  |           |           |
| Reclassified as nonperforming       | (5,622)   | (9,524)   |
| Charge-offs                         | (1,632)   |           |
| Transfer to other real estate owned | (419)     | (2,574)   |
| Paydowns                            | (1,600)   | (1,288)   |
| Lapse of concession period          | (851)     | (632)     |
| Balance at September 30             | \$ 30,918 | \$ 35,774 |



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Other real estate owned consists of properties acquired through foreclosure or acceptance of a deed in lieu of foreclosure. These properties are carried at the lower of cost or fair market value based on appraised value less estimated selling costs. Losses arising at the time of foreclosure of properties are charged against the allowance for loan losses. Reductions in the carrying value subsequent to acquisition are charged to earnings and are included in Other real estate owned in the Consolidated Statements of Income. Other real estate owned with a cost basis of \$25,674 was sold during the nine months ended September 30, 2012, resulting in a net loss of \$1,211, while other real estate owned with a cost basis of \$21,863 was sold during the nine months ended September 30, 2011, resulting in a net loss of \$2,114.

The following table provides details of the Company's other real estate owned as of the dates presented:

|                               | September 30,<br>2012 | December 31,<br>2011 | September 30,<br>2011 |
|-------------------------------|-----------------------|----------------------|-----------------------|
| Residential real estate       | \$ 8,068              | \$ 15,364            | \$ 15,650             |
| Commercial real estate        | 9,268                 | 11,479               | 13,628                |
| Residential land development  | 25,013                | 36,105               | 37,416                |
| Commercial land development   | 6,219                 | 7,131                | 5,951                 |
| Other                         |                       |                      | 120                   |
| Total other real estate owned | \$ 48,568             | \$ 70,079            | \$ 72,765             |

Changes in the Company's other real estate owned were as follows:

|                          | 2012      | 2011      |
|--------------------------|-----------|-----------|
| Balance at January 1     | \$ 70,079 | \$ 71,833 |
| Additions                | 7,161     | 28,965    |
| Capitalized improvements | 508       | 41        |
| Impairments              | (3,689)   | (6,802)   |
| Dispositions             | (25,674)  | (21,863)  |
| Other                    | 183       | 591       |
| Balance at September 30  | \$ 48,568 | \$ 72,765 |

**Interest Rate Risk**

Market risk is the risk of loss from adverse changes in market prices and rates. The majority of assets and liabilities of a financial institution are monetary in nature and therefore differ greatly from most commercial and industrial companies that have significant investments in fixed assets and inventories. Our market risk arises primarily from interest rate risk inherent in lending and deposit-taking activities. Management believes a significant impact on the Company's financial results stems from our ability to react to changes in interest rates. To that end, management actively monitors and manages our interest rate risk exposure.

We have an Asset/Liability Committee (ALCO) which is authorized by the Board of Directors to monitor our interest rate sensitivity and to make decisions relating to that process. The ALCO's goal is to structure our asset/liability composition to maximize net interest income while managing interest rate risk so as to minimize the adverse impact of changes in interest rates on net interest income and capital. Profitability is affected by fluctuations in interest rates. A sudden and substantial change in interest rates may adversely impact our earnings because the interest rates borne by assets and liabilities do not change at the same speed, to the same extent or on the same basis.

We monitor the impact of changes in interest rates on our net interest income and economic value of equity (EVE) using rate shock analysis. Net interest income simulations measure the short-term earnings exposure from changes in market rates of interest in a rigorous and explicit fashion. Our current financial position is combined with assumptions regarding future business to calculate net interest income under varying hypothetical rate scenarios. EVE measures our long-term earnings exposure from changes in market rates of interest. EVE is defined as the present value of assets minus the present value of liabilities at a point in time. A decrease in EVE due to a specified rate change indicates a decline in the long-term earnings capacity of the balance sheet assuming that the rate change remains in effect over the life of the current balance

sheet.



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The following rate shock analysis depicts the estimated impact on net interest income and EVE of immediate changes in interest rates at the specified levels for the periods presented:

| Change in Interest Rates <sup>(1)</sup> | Percentage Change In:              |                      |   |                      |
|---|------------------------------------|----------------------|---|----------------------|
|   | Net Interest Income <sup>(2)</sup> |                      | Economic Value of Equity <sup>(3)</sup> |                      |
|   | September 30,<br>2012              | December 31,<br>2011 | September 30,<br>2012                   | December 31,<br>2011 |
| (In Basis Points)                       |                                    |                      |   |                      |
| +400                                    | 0.86%                              | 4.54%                | 16.79%                                  | 18.93%               |
| +300                                    | 1.06%                              | 3.88%                | 15.12%                                  | 16.72%               |
| +200                                    | 0.66%                              | 2.82%                | 12.40%                                  | 13.87%               |
| +100                                    | 0.51%                              | 1.83%                | 8.67%                                   | 10.30%               |
| -100                                    | (2.01%)                            | (2.40%)              | (6.92%)                                 | (5.09%)              |

- (1) On account of the present position of the target federal funds rate, the Company did not perform an analysis assuming a downward movement in rates of more than 100 bps.
- (2) The percentage change in this column represents the projected net interest income for 12 months on a flat balance sheet in a stable interest rate environment versus the projected net interest income in the various rate scenarios.
- (3) The percentage change in this column represents our EVE in a stable interest rate environment versus EVE in the various rate scenarios. The rate shock results for both the net interest income simulation and EVE are less asset sensitive as of September 30, 2012 as compared to December 31, 2011. This shift is due to our improved liability mix as higher cost fixed-rate borrowings and time deposits were replaced with variable, but much lower rate deposits. Additionally, on the asset side, lower-yielding investments within the securities portfolio and overnight investments in interest-bearing balances with banks were shifted to the higher-yielding, longer-term loan portfolio.

The preceding measures assume no change in the size or asset/liability compositions of the balance sheet. Thus, the measures do not reflect actions the ALCO may undertake in response to such changes in interest rates. The above results of the interest rate shock analysis are within the parameters set by the Board of Directors. The scenarios assume instantaneous movements in interest rates in increments of 100, 200, 300 and 400 basis points. With the present position of the target federal funds rate, the declining rate scenarios seem improbable. Furthermore, it has been the Federal Reserve's policy to adjust the target federal funds rate incrementally over time. As interest rates are adjusted over a period of time, it is our strategy to proactively change the volume and mix of our balance sheet in order to mitigate our interest rate risk. The computation of the prospective effects of hypothetical interest rate changes requires numerous assumptions regarding characteristics of new business and the behavior of existing positions. These business assumptions are based upon our experience, business plans and published industry experience. Key assumptions employed in the model include asset prepayment speeds, competitive factors, the relative price sensitivity of certain assets and liabilities and the expected life of non-maturity deposits. Because these assumptions are inherently uncertain, actual results will differ from simulated results.

The Company utilizes derivative financial instruments, including interest rate contracts such as swaps, caps and/or floors, as part of its ongoing efforts to mitigate its interest rate risk exposure and to facilitate the needs of its customers. The Company enters into derivative instruments that are not designated as hedging instruments to help its commercial customers manage their exposure to interest rate fluctuations. To mitigate the interest rate risk associated with these customer contracts, the Company enters into an offsetting derivative contract position. The Company manages its credit risk, or potential risk of default by its commercial customers, through credit limit approval and monitoring procedures. At September 30, 2012, the Company had notional amounts of \$68,913 on interest rate contracts with corporate customers and \$68,913 in offsetting interest rate contracts with other financial institutions to mitigate the Company's rate exposure on its corporate customers' contracts and certain fixed-rate loans.

In March and April 2012, the Company entered into two interest rate swap agreements effective September 30, 2014 and March 17, 2014, respectively. Beginning on the respective effective date, the Company will receive a variable rate of interest based on the three-month LIBOR plus a pre-determined spread and pay a fixed rate of interest. The agreements, which both terminate in March 2022, are accounted for as cash flow hedges to reduce the variability in cash flows resulting from changes in interest rates on \$32,000 of the Company's junior subordinated debentures.



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The Company also enters into interest rate lock commitments with its customers to mitigate the Company's interest rate risk associated with its commitments to fund fixed-rate residential mortgage loans. Under the interest rate lock commitments, interest rates for a mortgage loan are locked in with the customer for a period of time, typically thirty days. Once an interest rate lock commitment is entered into with a customer, the Company also enters into a forward commitment to sell the residential mortgage loan to secondary market investors. Accordingly, the Company does not incur risk if the interest rate lock commitment in the pipeline fails to close.

For more information about the Company's derivative financial instruments, see Note K, Derivative Instruments, in the Notes to Consolidated Financial Statements of the Company in Item 1, Financial Statements, in this report.

**Liquidity and Capital Resources**

Liquidity management is the ability to meet the cash flow requirements of customers who may be either depositors wishing to withdraw funds or borrowers needing assurance that sufficient funds will be available to meet their credit needs.

Core deposits, which are deposits excluding time deposits and public fund deposits, are a major source of funds used by Renasant Bank to meet cash flow needs. Maintaining the ability to acquire these funds as needed in a variety of markets is the key to assuring Renasant Bank's liquidity. Management continually monitors the liquidity and non-core dependency ratios to ensure compliance with ALCO targets.

Our investment portfolio is another alternative for meeting liquidity needs. These assets generally have readily available markets that offer conversions to cash as needed. Within the next twelve months the securities portfolio is forecasted to generate cash flow through principal payments and maturities equal to 24.54% of the carrying value of the total securities portfolio. Securities within our investment portfolio are also used to secure certain deposit types and short-term borrowings. At September 30, 2012, securities with a carrying value of \$346,125 were pledged to secure public fund deposits and as collateral for short-term borrowings as compared to \$325,952 at December 31, 2011.

Other sources available for meeting liquidity needs include federal funds purchased and advances from the FHLB. Interest is charged at the prevailing market rate on federal funds purchased and FHLB advances. Federal funds purchased at September 30, 2012 totaled \$50,000. There were no outstanding federal funds purchased at December 31, 2011. Funds obtained from the FHLB are used primarily to match-fund real estate loans and other longer-term fixed rate loans in order to minimize interest rate risk and also be used to meet day to day liquidity needs, particularly when the cost of such borrowing compares favorably to the rates that we would be required to pay to attract deposits. At September 30, 2012, the balance of our outstanding advances with the FHLB was \$82,299. The total amount of the remaining credit available to us from the FHLB at September 30, 2012 was \$1,040,152. We also maintain lines of credit with other commercial banks totaling \$85,000. These are unsecured lines of credit maturing at various times within the next twelve months. There were no amounts outstanding under these lines of credit at September 30, 2012 or December 31, 2011.

In March 2012, the Company repaid \$50,000 of qualifying senior debt securities issued under the TLGP at maturity. The cost of the TLGP debt was 3.93% and 3.83% for the first nine months of 2012 and 2011, respectively.

The following table presents, by type, the Company's funding sources, which consist of total average deposits and borrowed funds, and the total cost of each funding source for the periods presented:

|  | Percentage of Total<br>Nine Months Ended |                | Cost of Funds<br>Nine Months Ended |              |  |
|--|--|----------------|------------------------------------|--------------|--|
|  | September 30,                            |                | September 30,                      |              |  |
|  | 2012                                     | 2011           | 2012                               | 2011         |  |
| Noninterest-bearing demand               | 14.92%                                   | 12.57%         | %                                  | %            |  |
| Interest-bearing demand                  | 38.12                                    | 35.94          | 0.30                               | 0.75         |  |
| Savings                                  | 6.36                                     | 5.56           | 0.24                               | 0.39         |  |
| Time deposits                            | 35.19                                    | 38.78          | 1.20                               | 1.58         |  |
| FHLB advances                            | 2.56                                     | 3.46           | 4.29                               | 4.09         |  |
| Other borrowed funds                     | 2.85                                     | 3.69           | 3.18                               | 3.17         |  |
| <b>Total deposits and borrowed funds</b> | <b>100.00%</b>                           | <b>100.00%</b> | <b>0.75%</b>                       | <b>1.16%</b> |  |



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Our strategy in choosing funds is focused on attempting to mitigate interest rate risk, and thus we utilize funding sources that are commensurate with the interest rate risk associated with the assets. Accordingly, management targets growth of non-interest bearing deposits. While we do not control the types of deposit instruments our clients choose, we do influence those choices with the rates and the deposit specials we offer. For example, we could obtain time deposits based on our aggressiveness in pricing and length of term. We constantly monitor our funds position and evaluate the effect that various funding sources have on our financial position. Our cost of funds decreased for the nine months ended September 30, 2012 as compared to the same period in 2011 as management used lower costing deposits and repaid higher costing funding sources.

Cash and cash equivalents were \$118,418 at September 30, 2012 compared to \$209,017 at December 31, 2011 and \$235,317 at September 30, 2011. Cash used in investing activities for the nine months ended September 30, 2012 was \$165,107 compared to cash provided by investing activities of \$267,986 for the nine months ended September 30, 2011. Proceeds from the sale, maturity or call of securities within our investment portfolio were \$324,724 for the first nine months of 2012. These proceeds were primarily used to fund loan growth, as evidenced by a net increase in loans of \$270,091 during the first nine months of 2012. Purchases of investment securities were \$206,280 for the first nine months of 2012 compared to \$147,201 for the same period in 2011. The net cash proceeds received from the acquisition of American Trust, which occurred during the first quarter of 2011, were \$148,443.

Cash used in financing activities for the nine months ended September 30, 2012 was \$60,267 compared to \$430,078 for the same period in 2011. Deposit runoff totaled \$16,209 and \$348,803 for the nine months ended September 30, 2012 and 2011, respectively. Cash provided from the sale of securities during the first quarter of 2012 was partially used to reduce FHLB borrowings by \$24,000 prior to maturity. In addition, in March 2012, the Company repaid \$50,000 of qualifying senior debt securities issued under the TLGP at maturity.

### *Restrictions on Bank Dividends, Loans and Advances*

The Company's liquidity and capital resources, as well as its ability to pay dividends to our shareholders, are substantially dependent on the ability of Renasant Bank to transfer funds to the Company in the form of dividends, loans and advances. Under Mississippi law, a Mississippi bank may not pay dividends unless its earned surplus is in excess of three times capital stock. A Mississippi bank with earned surplus in excess of three times capital stock may pay a dividend, subject to the approval of the Mississippi Department of Banking and Consumer Finance. Accordingly, the approval of this supervisory authority is required prior to Renasant Bank paying dividends to the Company.

Federal Reserve regulations also limit the amount Renasant Bank may loan to the Company unless such loans are collateralized by specific obligations. At September 30, 2012, the maximum amount available for transfer from Renasant Bank to the Company in the form of loans was \$41,355. The Company maintains a line of credit collateralized by cash with Renasant Bank totaling \$3,000. Amounts outstanding under this line of credit totaled \$1,500 at September 30, 2012. These restrictions did not have any impact on the Company's ability to meet its cash obligations in the first nine months of 2012, nor does management expect such restrictions to materially impact the Company's ability to meet its currently-anticipated cash obligations.

### **Off-Balance Sheet Transactions**

The Company enters into loan commitments and standby letters of credit in the normal course of its business. Loan commitments are made to accommodate the financial needs of the Company's customers. Standby letters of credit commit the Company to make payments on behalf of customers when certain specified future events occur. Both arrangements have essentially the same credit risk as that involved in extending loans to customers and are subject to the Company's normal credit policies. Collateral (e.g., securities, receivables, inventory, equipment, etc.) is obtained based on management's credit assessment of the customer.

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Loan commitments and standby letters of credit do not necessarily represent future cash requirements of the Company in that while the borrower has the ability to draw upon these commitments at any time, these commitments often expire without being drawn upon. The Company's unfunded loan commitments and standby letters of credit outstanding were as follows for the periods presented:

|                           | September 30,<br>2012 | December 31,<br>2011 |
|---------------------------|-----------------------|----------------------|
| Loan commitments          | \$ 449,612            | \$ 401,132           |
| Standby letters of credit | 34,123                | 46,978               |

The Company closely monitors the amount of remaining future commitments to borrowers in light of prevailing economic conditions and adjusts these commitments as necessary. The Company will continue this process as new commitments are entered into or existing commitments are renewed.

**Shareholders' Equity and Regulatory Matters**

Total shareholders' equity of the Company was \$496,824 at September 30, 2012 compared to \$487,202 at December 31, 2011. Book value per share was \$19.78 and \$19.44 at September 30, 2012 and December 31, 2011, respectively. The growth in shareholders' equity was attributable to earnings retention offset by dividends declared and changes in accumulated other comprehensive income.

On September 5, 2012, the Company filed a shelf registration statement with the Securities and Exchange Commission (SEC). The shelf registration statement, which the SEC declared effective on September 17, 2012, allows the Company to raise capital from time to time, up to an aggregate of \$150,000, through the sale of common stock, preferred stock, debt securities, warrants and units, or a combination thereof, subject to market conditions. Specific terms and prices will be determined at the time of any offering under a separate prospectus supplement that the Company will be required to file with the SEC at the time of the specific offering. The proceeds of the sale of securities, if and when offered, will be used for general corporate purposes as described in any prospectus supplement and could include the expansion of the Company's banking, insurance and wealth management operations as well as other business opportunities.

Renasant Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on Renasant Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, Renasant Bank must meet specific capital guidelines that involve quantitative measures of Renasant Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. Renasant Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

The Federal Reserve, the FDIC and the Office of the Comptroller of the Currency have issued guidelines governing the levels of capital that banks must maintain. Those guidelines specify capital tiers, which include the following classifications:

|                                | Tier 1 Capital to<br>Average Assets<br>(Leverage) | Tier 1 Capital to<br>Risk Weighted<br>Assets | Total Capital to<br>Risk Weighted<br>Assets |
|--------------------------------|---|--|---|
| Well capitalized               | 5% or above                                       | 6% or above                                  | 10% or above                                |
| Adequately capitalized         | 4% or above                                       | 4% or above                                  | 8% or above                                 |
| Undercapitalized               | Less than 4%                                      | Less than 4%                                 | Less than 8%                                |
| Significantly undercapitalized | Less than 3%                                      | Less than 3%                                 | Less than 6%                                |
| Critically undercapitalized    |   | 2% or less                                   |   |

As of September 30, 2012, Renasant Bank met all capital adequacy requirements to which it is subject. Also, as of September 30, 2012, the most recent notification from the FDIC categorized Renasant Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed Renasant Bank's category.



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The following table provides the capital and risk-based capital and leverage ratios for the Company and for Renasant Bank as of the dates presented:

|  | Actual     |        | Minimum Capital Requirement to be Well Capitalized |        | Minimum Capital Requirement to be Adequately Capitalized |       |
|--|------------|--------|--|--------|--|-------|
|  | Amount     | Ratio  | Amount   | Ratio  | Amount   | Ratio |
| <b>September 30, 2012</b>              |            |        |  |        |  |       |
| Renasant Corporation:                  |            |        |  |        |  |       |
| Tier 1 Capital to Average Assets       | \$ 384,680 | 9.90%  | \$ 194,341   | 5.00%  | \$ 155,473   | 4.00% |
| Tier 1 Capital to Risk-Weighted Assets | 384,680    | 12.73% | 181,248  | 6.00%  | 120,832  | 4.00% |
| Total Capital to Risk-Weighted Assets  | 422,823    | 14.00% | 302,080  | 10.00% | 241,664  | 8.00% |
| Renasant Bank:                         |            |        |  |        |  |       |
| Tier 1 Capital to Average Assets       | \$ 375,835 | 9.69%  | \$ 193,852   | 5.00%  | \$ 155,082   | 4.00% |
| Tier 1 Capital to Risk-Weighted Assets | 375,835    | 12.48% | 180,636  | 6.00%  | 120,424  | 4.00% |
| Total Capital to Risk-Weighted Assets  | 413,547    | 13.74% | 301,060  | 10.00% | 240,848  | 8.00% |
| <b>December 31, 2011</b>               |            |        |  |        |  |       |
| Renasant Corporation:                  |            |        |  |        |  |       |
| Tier 1 Capital to Average Assets       | \$ 375,829 | 9.44%  | \$ 199,000   | 5.00%  | \$ 159,200   | 4.00% |
| Tier 1 Capital to Risk-Weighted Assets | 375,829    | 13.32% | 169,279  | 6.00%  | 112,852  | 4.00% |
| Total Capital to Risk-Weighted Assets  | 411,208    | 14.58% | 282,131  | 10.00% | 225,705  | 8.00% |
| Renasant Bank:                         |            |        |  |        |  |       |
| Tier 1 Capital to Average Assets       | \$ 368,087 | 9.26%  | \$ 198,683   | 5.00%  | \$ 158,946   | 4.00% |
| Tier 1 Capital to Risk-Weighted Assets | 368,087    | 13.07% | 168,993  | 6.00%  | 112,662  | 4.00% |
| Total Capital to Risk-Weighted Assets  | 403,407    | 14.32% | 281,655  | 10.00% | 225,324  | 8.00% |

In June 2012, the Federal Reserve, the FDIC and the Office of the Comptroller of the Currency issued notices of proposed rulemaking ( NPRs ) that would call for broad and comprehensive revision of regulatory capital standards for U.S. banking organizations.

In the Basel III Capital NPR, the agencies are proposing to revise their risk-based and leverage capital requirements consistent with agreements reached by the Basel Committee on Banking Supervision ( BCBS ) in Basel III: A Global Regulatory Framework for More Resilient Banks and Banking Systems ( Basel III ). The proposed revisions would include implementation of a new common equity Tier 1 minimum capital requirement, a higher minimum Tier 1 capital requirement and other items that would affect the calculation of the numerator of a banking organization's risk-based capital ratios. Additionally, consistent with Basel III, the agencies are proposing to apply limits on a banking organization's capital distributions and certain discretionary bonus payments if the banking organization does not hold a specified amount of common equity Tier 1 capital in addition to the amount necessary to meet its minimum risk-based capital requirements. The revisions set forth in this NPR are consistent with section 171 of the Dodd-Frank Act, which requires the agencies to establish minimum risk-based and leverage capital requirements.

The new common equity Tier 1 capital ratio includes common equity as defined under GAAP and does not include any other type of non-common equity under GAAP. The Basel III capital requirements would require banks to have common equity Tier 1 capital of 4.5% of average assets, Tier 1 capital of 6% of average assets, as compared to the current 4%, and total capital of 8% of risk-weighted assets to be categorized as adequately capitalized. The Basel III final capital framework also requires the phase-out of trust preferred securities as Tier 1 capital of bank holding companies of the Company's size in equal installments between 2013 and 2022.

The Standardized Approach NPR includes proposed changes to the agencies' general risk-based capital requirements for determining risk-weighted assets that would affect the calculation of the denominator of a banking organization's risk-based capital ratios. The proposed changes would revise the agencies' rules for calculating risk-weighted assets to enhance risk sensitivity and would incorporate certain international capital standards of the BCBS set forth in the standardized approach of the International Convergence of Capital Measurement and Capital Standards: A Revised Framework ( Basel II ). This notice also proposes alternatives to credit ratings for calculating risk-weighted assets for certain assets, consistent with section 939A of the Dodd-Frank Act.





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The calculation of risk-weighted assets in the denominator of the Basel III capital ratios would be adjusted to reflect the higher risk nature of certain types of loans. Specifically, as applicable to the Company and Renasant Bank:

**Residential mortgages:** Replaces the current 50% risk weight for performing residential first-lien mortgages and a 100% risk-weight for all other mortgages with a risk weight of between 35% and 200% determined by the mortgage's loan-to-value ratio and whether the mortgage falls into one of two categories based on eight criteria that include the term, use of negative amortization and balloon payments, certain rate increases and documented and verified borrower income.

**Commercial mortgages:** Replaces the current 100% risk weight with a 150% risk weight for certain high volatility commercial real estate acquisition, development and construction loans.

**Nonperforming loans:** Replaces the current 100% risk weight with a 150% risk weight for loans, other than residential mortgages, that are 90 days past due or on nonaccrual status.

An assessment of the Basel III proposed rulemaking on the Company and Renasant Bank is not provided in this quarterly report because such proposals are subject to change through the comment and review process. Therefore, the effects of the Basel III proposed rulemaking on the Company and Renasant Bank cannot be meaningfully assessed. The final rules resulting from the Basel III proposed rulemaking could impact the Company's and Renasant Bank's capital ratios.

### **Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There have been no material changes in our market risk since December 31, 2011. For additional information regarding our market risk, see our Annual Report on Form 10-K for the year ended December 31, 2011.

### **Item 4. CONTROLS AND PROCEDURES**

Based on their evaluation as of the end of the period covered by this quarterly report on Form 10-Q, our Principal Executive Officer and Principal Financial Officers have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) are effective for ensuring that information the Company is required to disclose in reports that it files or submits under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. There were no changes in the Company's internal control over financial reporting during the fiscal quarter covered by this quarterly report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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**Part II. OTHER INFORMATION**

**Item 1A. RISK FACTORS**

Information regarding risk factors appears in Part I, Item 1A, Risk Factors, of the Company's Annual Report on Form 10-K for the year ended December 31, 2011. There have been no material changes in the risk factors disclosed in our Annual Report on Form 10-K.

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

**Unregistered Sales of Equity Securities**

None.

**Issuer Purchases of Equity Securities**

The Company did not repurchase any shares of its outstanding stock during the three month period ended September 30, 2012.

Please refer to the information discussing restrictions on the Company's ability to pay dividends under the heading Liquidity and Capital Resources in Part I, Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations, of this report, which is incorporated by reference herein.

**Table of Contents****Item 6. EXHIBITS**

| Exhibit<br>Number | Description  |
|-------------------|--|
| (3)(i)            | Articles of Incorporation of Renasant Corporation, as amended <sup>(1)</sup>   |
| (3)(ii)           | Restated Bylaws of Renasant Corporation <sup>(2)</sup>   |
| (4)(i)            | Articles of Incorporation of Renasant Corporation, as amended <sup>(1)</sup>   |
| (4)(ii)           | Restated Bylaws of Renasant Corporation <sup>(2)</sup>   |
| (31)(i)           | Certification of the Principal Executive Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| (31)(ii)          | Certification of the co-Principal Financial Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| (31)(iii)         | Certification of the co-Principal Financial Officer, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| (32)(i)           | Certification of the Principal Executive Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| (32)(ii)          | Certification of the co-Principal Financial Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.  |
| (32)(iii)         | Certification of the co-Principal Financial Officer, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.  |
| (101)             | The following materials from Renasant Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2012 were formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Comprehensive Income, (iv) Condensed Consolidated Statements of Cash Flows and (v) Notes to Consolidated Financial Statements (Unaudited). |

<sup>(1)</sup> Filed as exhibit 3.1 to the Company's Form 10-Q filed with the Securities and Exchange Commission on May 9, 2005 and incorporated herein by reference.

<sup>(2)</sup> Filed as exhibit 3(ii) to the Company's Form 8-K filed with the Securities and Exchange Commission on October 21, 2011 and incorporated herein by reference.

The Company does not have any long-term debt instruments under which securities are authorized exceeding ten percent of the total assets of the Company and its subsidiaries on a consolidated basis. The Company will furnish to the Securities and Exchange Commission, upon their request, a copy of all long-term debt instruments.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**RENASANT CORPORATION**  
(Registrant)

Date: November 9, 2012

/s/ E. Robinson McGraw  
E. Robinson McGraw  
Chairman of the Board, Director,  
President and Chief Executive Officer  
(Principal Executive Officer)

Date: November 9, 2012

/s/ Kevin D. Chapman  
Kevin D. Chapman  
Executive Vice President and  
Chief Financial Officer  
(co-Principal Financial Officer)

Date: November 9, 2012

/s/ Stuart R. Johnson  
Stuart R. Johnson  
Executive Vice President and  
Treasurer  
(co-Principal Financial Officer)

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**EXHIBIT INDEX**

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