

FIRST INDUSTRIAL REALTY TRUST INC  
Form 10-Q  
May 07, 2013  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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Form 10-Q

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QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2013

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 1-13102

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First Industrial Realty Trust, Inc.  
(Exact Name of Registrant as Specified in its Charter)

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Maryland  
(State or Other Jurisdiction of  
Incorporation or Organization)  
311 S. Wacker Drive, Suite 3900,  
Chicago, Illinois 60606  
(Address of Principal Executive Offices)  
(312) 344-4300  
(Registrant's telephone number, including area code)

36-3935116  
(I.R.S. Employer  
Identification No.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

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Number of shares of Common Stock, \$.01 par value, outstanding as of May 6, 2013: 107,485,907.

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## PART I: FINANCIAL INFORMATION

Item 1. Financial Statements  
FIRST INDUSTRIAL REALTY TRUST, INC.  
CONSOLIDATED BALANCE SHEETS

	March 31, 2013 (Unaudited)	December 31, 2012 (Unaudited)
	(In thousands except share and per share data)	
<b>ASSETS</b>		
Assets:		
Investment in Real Estate:		
Land	\$691,924	\$691,726
Buildings and Improvements	2,385,553	2,403,654
Construction in Progress	38,882	26,068
Less: Accumulated Depreciation	(737,914)	(732,635)
Net Investment in Real Estate	2,378,445	2,388,813
Real Estate and Other Assets Held for Sale, Net of Accumulated Depreciation and Amortization of \$7,737 and \$3,050	19,000	6,765
Cash and Cash Equivalents	23,319	4,938
Tenant Accounts Receivable, Net	4,564	4,596
Investments in Joint Ventures	1,043	1,012
Deferred Rent Receivable, Net	54,672	54,563
Deferred Financing Costs, Net	11,062	12,028
Deferred Leasing Intangibles, Net	30,523	33,190
Prepaid Expenses and Other Assets, Net	106,121	102,937
Total Assets	\$2,628,749	\$2,608,842
<b>LIABILITIES AND EQUITY</b>		
Liabilities:		
Indebtedness:		
Mortgage Loans Payable, Net	\$745,832	\$763,616
Senior Unsecured Notes, Net	470,533	474,150
Unsecured Credit Facility	18,000	98,000
Accounts Payable, Accrued Expenses and Other Liabilities	70,608	80,647
Deferred Leasing Intangibles, Net	14,539	15,522
Rents Received in Advance and Security Deposits	30,125	30,802
Leasing Intangibles Held for Sale, Net of Accumulated Amortization of \$507 and \$0	598	—
Dividend Payable	13,825	452
Total Liabilities	1,364,060	1,463,189
Commitments and Contingencies		
Equity:		
First Industrial Realty Trust, Inc.'s Stockholders' Equity:		
Preferred Stock	—	—
Common Stock (\$0.01 par value, 150,000,000 shares authorized, 111,810,021 and 103,092,027 shares issued and 107,485,907 and 98,767,913 shares outstanding)	1,118	1,031
Additional Paid-in-Capital	2,037,367	1,906,490

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Distributions in Excess of Accumulated Earnings	(671,913	) (657,567	)
Accumulated Other Comprehensive Loss	(5,843	) (6,557	)
Treasury Shares at Cost (4,324,114 shares)	(140,018	) (140,018	)
Total First Industrial Realty Trust, Inc.'s Stockholders' Equity	1,220,711	1,103,379	
Noncontrolling Interest	43,978	42,274	
Total Equity	1,264,689	1,145,653	
Total Liabilities and Equity	\$2,628,749	\$2,608,842	

The accompanying notes are an integral part of the consolidated financial statements.

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CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Months Ended March 31, 2013 (Unaudited)	Three Months Ended March 31, 2012	
			(In thousands except per share data)
Revenues:			
Rental Income	\$63,829	\$61,916	
Tenant Recoveries and Other Income	19,439	18,279	
Total Revenues	83,268	80,195	
Expenses:			
Property Expenses	27,930	26,190	
General and Administrative	6,463	5,617	
Impairment of Real Estate	—	(164	)
Depreciation and Other Amortization	27,307	32,009	
Total Expenses	61,700	63,652	
Other Income (Expense):			
Interest Income	563	927	
Interest Expense	(18,963	)	(22,693
Amortization of Deferred Financing Costs	(854	)	(875
Mark-to-Market (Loss) Gain on Interest Rate Protection Agreements	(4	)	124
(Loss) Gain from Retirement of Debt	(1,150	)	1
Total Other Income (Expense)	(20,408	)	(22,516
Income (Loss) from Continuing Operations Before Equity in Income of Joint Ventures, Gain on Change in Control of Interests and Income Tax Benefit	1,160	(5,973	)
Equity in Income of Joint Ventures	20	91	
Gain on Change in Control of Interests	—	776	
Income Tax Benefit	62	91	
Income (Loss) from Continuing Operations	1,242	(5,015	)
Discontinued Operations:			
Income (Loss) Attributable to Discontinued Operations	447	(129	)
(Loss) Gain on Sale of Real Estate	(3,074	)	6,199
(Loss) Income from Discontinued Operations	(2,627	)	6,070
(Loss) Income Before Gain on Sale of Real Estate	(1,385	)	1,055
Gain on Sale of Real Estate	262	—	
Net (Loss) Income	(1,123	)	1,055
Less: Net Loss Attributable to the Noncontrolling Interest	220	207	
Net (Loss) Income Attributable to First Industrial Realty Trust, Inc.	(903	)	1,262
Less: Preferred Dividends	(3,837	)	(4,762
Net Loss Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities	\$(4,740	)	\$(3,500
Basic and Diluted Earnings Per Share:			
Loss from Continuing Operations Available to First Industrial Realty Trust, Inc.'s Common Stockholders	\$(0.02	)	\$(0.11
(Loss) Income from Discontinued Operations Attributable to First Industrial Realty Trust, Inc.'s Common Stockholders	\$(0.03	)	\$0.07

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Net Loss Available to First Industrial Realty Trust, Inc.'s Common Stockholders	\$(0.05	)	\$(0.04	)
Distributions Per Share	\$0.085		\$0.000	
Weighted Average Shares Outstanding	100,774		86,575	

The accompanying notes are an integral part of the consolidated financial statements.

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## FIRST INDUSTRIAL REALTY TRUST, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Three Months Ended March 31, 2013 (Unaudited) (In thousands)	Three Months Ended March 31, 2012
Net (Loss) Income	\$(1,123	) \$1,055
Amortization of Interest Rate Protection Agreements	585	540
Write-off of Unamortized Settlement Amounts of Interest Rate Protection Agreements	183	20
Foreign Currency Translation Adjustment	2	28
Comprehensive (Loss) Income	(353	) 1,643
Comprehensive Loss Attributable to Noncontrolling Interest	186	174
Comprehensive (Loss) Income Attributable to First Industrial Realty Trust, Inc.	\$(167	) \$1,817

The accompanying notes are an integral part of the consolidated financial statements.

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## FIRST INDUSTRIAL REALTY TRUST, INC.

## CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

	Preferred Stock	Common Stock	Additional Paid- in Capital	Distributions in Excess of Accumulated Earnings	Accumulated Other Comprehensive Loss	Treasury Shares At Cost	Noncontrolling Interest	Total
	(Unaudited)							
	(In thousands)							
Balance as of December 31, 2012	\$—	\$1,031	\$1,906,490	\$(657,567)	\$(6,557)	\$(140,018)	\$42,274	\$1,145,653
Issuance of Common Stock, Net of Issuance Costs	—	84	131,966	—	—	—	—	132,050
Stock Based Compensation Activity	—	3	1,179	(470)	—	—	—	712
Reallocation—Additional Paid in Capital	—	—	(2,268)	—	—	—	2,268	—
Distributions	—	—	—	(9,136)	—	—	(400)	(9,536)
Preferred Dividends	—	—	—	(3,837)	—	—	—	(3,837)
Net Loss	—	—	—	(903)	—	—	(220)	(1,123)
Reallocation—Other Comprehensive Income	—	—	—	—	(22)	—	22	—
Other Comprehensive Income	—	—	—	—	736	—	34	770
Balance as of March 31, 2013	\$—	\$1,118	\$2,037,367	\$(671,913)	\$(5,843)	\$(140,018)	\$43,978	\$1,264,689

The accompanying notes are an integral part of the consolidated financial statements.

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CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three Months Ended March 31, 2013 (Unaudited) (In thousands)	Three Months Ended March 31, 2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net (Loss) Income	\$(1,123	) \$1,055
Adjustments to Reconcile Net (Loss) Income to Net Cash Provided by Operating Activities:		
Depreciation	22,548	27,318
Amortization of Deferred Financing Costs	854	875
Other Amortization	8,001	7,787
Impairment of Real Estate, Net	—	1,246
Provision for Bad Debt	164	227
Equity in Income of Joint Ventures	(20	) (91
Distributions from Joint Ventures	—	27
Loss (Gain) on Sale of Real Estate	2,812	(6,199
Gain on Change in Control of Interests	—	(776
Loss (Gain) from Retirement of Debt	1,150	(1
Mark-to-Market Loss (Gain) on Interest Rate Protection Agreements	4	(124
Increase in Tenant Accounts Receivable, Prepaid Expenses and Other Assets, Net	(1,675	) (527
Increase in Deferred Rent Receivable	(1,351	) (1,078
(Decrease) Increase in Accounts Payable, Accrued Expenses, Other Liabilities, Rents Received in Advance and Security Deposits	(10,107	) 498
Payments of Premiums, Discounts and Prepayment Penalties Associated with Retirement of Debt	(856	) —
Net Cash Provided by Operating Activities	20,401	30,237
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Acquisitions of Real Estate	(9,745	) (9,598
Additions to Investment in Real Estate and Non-Acquisition Tenant Improvements and Lease Costs	(27,060	) (19,230
Net Proceeds from Sales of Investments in Real Estate	10,670	19,467
Contributions to and Investments in Joint Ventures	(18	) (5
Repayments of Notes Receivable	152	8,007
Decrease in Escrows	599	—
Net Cash Used in Investing Activities	(25,402	) (1,359
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Debt and Equity Issuance Costs	(98	) (88
Proceeds from the Issuance of Common Stock, Net of Underwriter's Discount	132,258	18,063
Repurchase and Retirement of Restricted Stock	(2,401	) (785
Preferred Dividends Paid / Advanced	(4,289	) (4,311
Payments on Interest Rate Swap Agreement	(305	) (280
Repayments on Mortgage and Other Loans Payable	(17,774	) (15,127
Repayments of Senior Unsecured Notes	(3,995	) (406
Proceeds from Unsecured Credit Facility	52,000	38,000
Repayments on Unsecured Credit Facility	(132,000	) (72,000

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Net Cash Provided by (Used in) Financing Activities	23,396	(36,934	)
Net Effect of Exchange Rate Changes on Cash and Cash Equivalents	(14	) 7	)
Net Increase (Decrease) in Cash and Cash Equivalents	18,395	(8,056	)
Cash and Cash Equivalents, Beginning of Year	4,938	10,153	)
Cash and Cash Equivalents, End of Year	\$23,319	\$2,104	)

The accompanying notes are an integral part of the consolidated financial statements.

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FIRST INDUSTRIAL REALTY TRUST, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

(Dollars in thousands except per share data)

1. Organization and Formation of Company

First Industrial Realty Trust, Inc. (the “Company”) was organized in the state of Maryland on August 10, 1993. The Company is a real estate investment trust (“REIT”) as defined in the Internal Revenue Code of 1986 (the “Code”). Unless the context otherwise requires, the terms “Company,” “we,” “us,” and “our” refer to First Industrial Realty Trust, Inc., First Industrial, L.P. and their respective controlled subsidiaries. We refer to our operating partnership, First Industrial, L.P., as the “Operating Partnership.”

We began operations on July 1, 1994. Our operations are conducted primarily through the Operating Partnership, of which we are the sole general partner with an approximate 95.8% ownership interest at March 31, 2013, and through our taxable REIT subsidiaries. We also conduct operations through other partnerships and limited liability companies, the operating data of which, together with that of the Operating Partnership and the taxable REIT subsidiaries, is consolidated with that of the Company as presented herein. Noncontrolling interest of approximately 4.2% at March 31, 2013, represents the aggregate partnership interest in the Operating Partnership held by the limited partners thereof.

We also own noncontrolling equity interests in, and provide various services to, two joint ventures (the “2003 Net Lease Joint Venture” and the “2007 Europe Joint Venture” and, collectively, the “Joint Ventures”). The Joint Ventures are accounted for under the equity method of accounting. Accordingly, the operating data of our Joint Ventures is not consolidated with that of the Company as presented herein. The 2007 Europe Joint Venture does not own any properties. See Note 4 for more information on the Joint Ventures.

As of March 31, 2013, we owned 710 industrial properties located in 26 states in the United States and one province in Canada, containing an aggregate of approximately 63.2 million square feet of gross leasable area (“GLA”).

2. Summary of Significant Accounting Policies

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with the accounting policies described in the consolidated financial statements and related notes included in our Annual Report on Form 10-K for the year ended December 31, 2012 (“2012 Form 10-K”) and should be read in conjunction with such consolidated financial statements and related notes. The 2012 year end consolidated balance sheet data included in this Form 10-Q filing was derived from the audited consolidated financial statements in our 2012 Form 10-K, but does not include all disclosures required by accounting principles generally accepted in the United States of America (“GAAP”). The following notes to these interim consolidated financial statements highlight significant changes to the notes included in the December 31, 2012 audited consolidated financial statements included in our 2012 Form 10-K and present interim disclosures as required by the Securities and Exchange Commission. In order to conform with GAAP, in preparation of our consolidated financial statements we are required to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of March 31, 2013 and December 31, 2012, and the reported amounts of revenues and expenses for the three months ended March 31, 2013 and 2012. Actual results could differ from those estimates. In our opinion, the accompanying unaudited interim consolidated financial statements reflect all adjustments necessary for a fair statement of our financial position as of March 31, 2013 and December 31, 2012, and the results of our operations and comprehensive income for each of the three months ended March 31, 2013 and 2012, and our cash flows for each of the three months ended March 31, 2013 and 2012, and all adjustments are of a normal recurring nature.

Reclassifications

Certain reclassifications have been made to the 2012 financial statements to conform to the 2013 presentation. Additionally, the results of operations for the three months ended March 31, 2013 include an adjustment of \$1,640 to decrease depreciation and amortization expense which should have been recorded during previous periods. Management evaluated the impact of the adjustment and does not believe it is material to the results of the anticipated full year, current period or any previous period.

IRS Tax Refund

On August 24, 2009, we received a private letter ruling from the IRS granting favorable loss treatment under Sections 331 and 336 of the Code on the tax liquidation of one of our former taxable REIT subsidiaries. On November 6, 2009, legislation was signed that allowed businesses with net operating losses for 2008 or 2009 to carry back those losses for up to

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five years. As a result, we received a refund from the IRS of \$40,418 in the fourth quarter of 2009 (the "Refund") in connection with this tax liquidation. As previously reported, the IRS examination team, which is required by statute to review all refund claims in excess of \$2,000 on behalf of the Joint Committee on Taxation, indicated to us that it disagreed with certain of the property valuations we obtained from an independent valuation expert in support of our fair value of the liquidated taxable REIT subsidiary and our claim for the Refund. During the year ended December 31, 2012, we reached an agreement with the regional office of the IRS on a proposed adjustment to the Refund. The total agreed-upon adjustment to taxable income was \$13,700, which equates to approximately \$4,806 of taxes owed. We are also required to pay accrued interest which is approximately \$490 as of March 31, 2013. During the year ended December 31, 2012, the Company recorded the charge for the agreed-upon adjustment and the related estimated accrued interest which was reflected as a component of income tax expense. During 2013, the settlement amount was approved by the Joint Committee on Taxation.

As a result of the Joint Committee on Taxation's approval, during 2013, we entered into closing agreements with the IRS that determined the timing of the settlement on the tax characterization of the limited partners of the Operating Partnership and the stockholders of the Company. Pursuant to these closing agreements, \$8,238 of the preferred stock distributions for the year ended December 31, 2012 are taxable as capital gain. As revised, for income tax purposes, 35.42% of our 2012 preferred stock distributions are classified as long term capital gains and 64.58% are classified as return of capital.

Recent Accounting Pronouncements

In February 2013, the FASB issued Accounting Standards Update No. 2013-02, "Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income" ("ASU 2013-02"). ASU 2013-02 requires that public companies present either in a single note or parenthetically on the face of the financial statements, the effect of significant amounts reclassified from each component of accumulated other comprehensive income based on its source and the income statement line items affected by the reclassification. ASU 2013-02 is effective for annual periods beginning after December 15, 2012, and is to be applied prospectively. The adoption of this guidance did not have a material impact on our consolidated financial statements.

3. Investment in Real Estate

Acquisitions

During the three months ended March 31, 2013, we acquired two land parcels. The purchase price of the land parcels was approximately \$9,334, excluding costs incurred in conjunction with the acquisition of the land parcels.

Sales and Discontinued Operations

During the three months ended March 31, 2013, we sold four industrial properties comprising approximately 0.2 million square feet of GLA and two land parcels. Gross proceeds from the sales of the industrial properties and land parcels were approximately \$11,187. The net loss on the sale of the industrial properties was approximately \$2,812. The four sold industrial properties meet the criteria to be included in discontinued operations. Therefore the results of operations and net loss on sale of real estate for the four industrial properties sold are included in discontinued operations. The results of operations and gain on sale of real estate for the two land parcels that do not meet the criteria to be included in discontinued operations are included in continuing operations.

At March 31, 2013, we had four industrial properties comprising approximately 0.8 million square feet of GLA and one land parcel held for sale. The results of operations of these industrial properties held for sale at March 31, 2013 are included in discontinued operations. There can be no assurance that such industrial properties or land parcel held for sale will be sold.

Income from discontinued operations for the three months ended March 31, 2012 reflects the results of operations of the four industrial properties that were sold during the three months ended March 31, 2013, the results of operations of 28 industrial properties that were sold during the year ended December 31, 2012, the results of operations of the four industrial properties identified as held for sale at March 31, 2013 and the gain on sale of real estate relating to three industrial properties that were sold during the three months ended March 31, 2012.





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The following table discloses certain information regarding the industrial properties included in discontinued operations for the three months ended March 31, 2013 and 2012:

	Three Months Ended March 31, 2013	Three Months Ended March 31, 2012
Total Revenues	\$1,009	\$4,015
Property Expenses	(244	) (1,674
Impairment of Real Estate	—	) (1,410
Depreciation and Amortization	(318	) (1,060
(Loss) Gain on Sale of Real Estate	(3,074	) 6,199
(Loss) Income from Discontinued Operations	\$(2,627	) \$6,070

At March 31, 2013 and December 31, 2012, we had notes receivable outstanding of approximately \$41,065 and \$41,201, net of a discount of \$239 and \$255, respectively, which are included as a component of Prepaid Expenses and Other Assets, Net. At March 31, 2013 and December 31, 2012, the fair value of the notes receivable was \$43,267 and \$44,783, respectively. The fair value of our notes receivable was determined by discounting the future cash flows using current rates at which similar notes with similar remaining maturities would be made to other borrowers. The current market rates we utilized were internally estimated; therefore, we have concluded that our determination of fair value of our notes receivable was primarily based upon Level 3 inputs, as discussed below.

**Impairment Charges**

During the three months ended March 31, 2012, we recorded the following net non-cash impairment charges:

	Three Months Ended March 31, 2013	Three Months Ended March 31, 2012
Sold Operating Properties—Discontinued Operations	\$—	\$1,410
Held for Use Operating Properties—Continuing Operations	—	(164
Total Net Impairment	\$—	) \$1,246

The net impairment charges for assets that qualify to be classified as held for sale are calculated as the difference of the carrying value of the properties and land parcels over the fair value less costs to sell. On the date an asset no longer qualifies to be classified as held for sale, the carrying value must be reestablished at the lower of the estimated fair market value of the asset or the carrying value of the asset prior to held for sale classification, adjusted for any depreciation and amortization that would have been recorded if the asset had not been classified as held for sale. The net impairment charges recorded during the three months ended March 31, 2012 are due to updated fair market values for certain industrial properties whose estimated fair market values had changed since December 31, 2011 and were either sold during 2012 or were classified as held for sale at December 31, 2011, but no longer qualify to be classified as held for sale at March 31, 2012. Catch-up depreciation and amortization was recorded during the three months ended March 31, 2012 for certain assets that no longer were classified as held for sale.

The accounting guidance for the fair value measurement provisions for the impairment of long lived assets recorded at fair value establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets for identical assets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions. The fair market values were determined using widely accepted valuation techniques including discounted cash flow analyses using expected cash flows, internal valuations of real estate and third party offers.

For operational real estate assets, the most significant assumptions used in the discounted cash flow analyses included the discount rate, projected occupancy levels, market rental rates, capital expenditures and the terminal capitalization rate. For the valuation of land parcels, we reviewed recent comparable sales transactions, to the extent available, or if not available, we considered older comparable transactions, adjusted upward or downward to reflect management's assumptions about current market conditions. In all cases, members of our management team that were responsible for the individual markets where the land parcels were located determined the internal valuations. Valuations based on third party offers include bona fide contract prices and letter of intent amounts that we believe are indicative of fair value.

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The following table presents information about our real estate assets that were measured at fair value on a non-recurring basis during the three months ended March 31, 2012. The table indicates the fair value hierarchy of the valuation techniques we utilized to determine fair value.

Description	Three Months Ended March 31, 2012	Fair Value Measurements on a Non-Recurring Basis Using:			Total Impairment
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	
Long-lived Assets Held for Sale or Sold*	\$28,457	—	—	\$28,457	\$(1,511 )
Long-lived Assets Held and Used*	\$8,303	—	—	\$8,303	(39 )
					\$(1,550 )

\* Excludes industrial properties for which an impairment reversal of \$304 was recorded during the three months ended March 31, 2012, since the related assets are recorded at carrying value, which is lower than estimated fair value at March 31, 2012.

The following table presents quantitative information about the Level 3 fair value measurements at March 31, 2012. Quantitative Information about Level 3 Fair Value Measurements:

Description	Fair Value at March 31, 2012	Valuation Technique	Unobservable Inputs	Range
One Industrial Property comprising approximately 0.01 million square feet of GLA	\$585	Discounted Cash Flow	Discount Rate Market Rent Growth Rate Expense Growth Rate Rental Rates Per Square Foot (A) Terminal Capitalization Rate	11.75% 2% 2% \$4.25 10%
Fourteen Industrial Properties comprising approximately 2.1 million square feet of GLA	\$36,175	3 <sup>rd</sup> Party Pricing	(B)	N/A

(A) Estimates for market rental rates upon stabilization of the property.

The fair value for the properties is based upon the value of either a third party purchase contract or third party letters of intent, both of which are subject to our corroboration for reasonableness. Certain of the properties are (B) included in portfolios whereby the letter of intent pricing relates to the respective portfolio. The estimated purchase price for the portfolio was allocated to the individual properties within the portfolio based upon their relative fair value.

#### 4. Investments in Joint Ventures

At March 31, 2013, the 2003 Net Lease Joint Venture owned five industrial properties comprising approximately 2.7 million square feet of GLA. The 2003 Net Lease Joint Venture is considered a variable interest entity in accordance with the FASB guidance on the consolidation of variable interest entities. We continue to conclude that we are not the primary beneficiary of this venture. As of March 31, 2013, our investment in the 2003 Net Lease Joint Venture is \$1,043. Our maximum exposure to loss is equal to our investment. We continue to hold our 10% equity interest in the 2007 Europe Joint Venture. As of March 31, 2013, the 2007 Europe Joint Venture did not own any properties.

At March 31, 2013 and December 31, 2012, we have receivables from the Joint Ventures in the aggregate amount of \$18 and \$19, respectively. These receivable amounts are included in Prepaid Expenses and Other Assets, Net. During the three months ended March 31, 2013 and 2012, we recognized fees from our Joint Ventures of \$58 and \$76, respectively.

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## 5. Indebtedness

The following table discloses certain information regarding our indebtedness:

	Outstanding Balance		Interest	Effective	Maturity Date
	at	at	Rate at	Interest	
	March 31,	December 31,	March 31, 2013	Rate at Issuance	
	2013	2012			
Mortgage Loans Payable, Net	\$745,832	\$763,616	4.03% - 8.26%	4.03% - 8.26%	January 2014 - September 2022
Unamortized Premiums	(151 )	(161 )			
Mortgage Loans Payable, Gross	\$745,681	\$763,455			
Senior Unsecured Notes, Net					
2016 Notes	\$159,524	\$159,510	5.750	% 5.91	% 1/15/2016
2017 Notes	55,386	55,385	7.500	% 7.52	% 12/1/2017
2027 Notes	6,066	6,066	7.150	% 7.11	% 5/15/2027
2028 Notes	51,264	55,261	7.600	% 8.13	% 7/15/2028
2032 Notes	11,501	11,500	7.750	% 7.87	% 4/15/2032
2014 Notes	80,040	79,683	6.420	% 6.54	% 6/1/2014
2017 II Notes	106,752	106,745	5.950	% 6.37	% 5/15/2017
Subtotal	\$470,533	\$474,150			
Unamortized Discounts	2,187	2,570			
Senior Unsecured Notes, Gross	\$472,720	\$476,720			
Unsecured Credit Facility	\$18,000	\$98,000	1.904	% 1.904	% 12/12/2014
Mortgage Loans Payable, Net					

During the three months ended March 31, 2013, we paid off and retired prior to maturity mortgage loans payable in the amount of \$14,283. In connection with these prepayments, we recognized \$371 as loss from retirement of debt for the three months ended March 31, 2013.

As of March 31, 2013, mortgage loans payable are collateralized by, and in some instances cross-collateralized by, industrial properties with a net carrying value of \$927,157. We believe the Operating Partnership and the Company were in compliance with all covenants relating to mortgage loans payable as of March 31, 2013.

## Senior Unsecured Notes, Net

During the three months ended March 31, 2013, we repurchased and retired the following senior unsecured notes prior to maturity:

	Principal Amount Repurchased	Purchase Price
2028 Notes	4,000	4,566

In connection with this repurchase prior to maturity, we recognized \$779 as loss from retirement of debt for the three months ended March 31, 2013, which is the difference between the repurchase price of \$4,566 and the principal amount retired of \$4,000, net of the pro rata write off of the unamortized debt issue discount, the unamortized deferred financing costs and the unamortized settlement amount of the interest rate protection agreements related to the repurchase of \$2, \$28 and \$183, respectively.

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## Indebtedness

The following is a schedule of the stated maturities and scheduled principal payments as of March 31, 2013 of our indebtedness, exclusive of premiums and discounts, for the next five years ending December 31, and thereafter:

	Amount
Remainder of 2013	\$10,626
2014	153,811
2015	49,862
2016	295,309
2017	174,153
Thereafter	552,640
Total	\$1,236,401

Our unsecured credit facility (the “Unsecured Credit Facility”) and the indentures governing our senior unsecured notes contain certain financial covenants, including limitations on incurrence of debt and debt service coverage. Under the Unsecured Credit Facility, an event of default can occur if the lenders, in their good faith judgment, determine that a material adverse change has occurred which could prevent timely repayment or materially impair our ability to perform our obligations under the loan agreement. We believe that we were in compliance with all covenants as of March 31, 2013. However, these financial covenants are complex and there can be no assurance that these provisions would not be interpreted by our noteholders or lenders in a manner that could impose and cause us to incur material costs.

## Fair Value

At March 31, 2013 and December 31, 2012, the fair values of our indebtedness were as follows:

	March 31, 2013		December 31, 2012	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Mortgage Loans Payable, Net	\$745,832	\$794,940	\$763,616	\$814,915
Senior Unsecured Notes, Net	470,533	517,288	474,150	516,943
Unsecured Credit Facility	18,000	18,031	98,000	98,192
Total	\$1,234,365	\$1,330,259	\$1,335,766	\$1,430,050

The fair values of our mortgage loans payable were determined by discounting the future cash flows using the current rates at which similar loans would be made based upon similar leverage levels and similar remaining maturities. The current market rates we utilized were internally estimated; therefore, we have concluded that our determination of fair value for our mortgage loans payable was primarily based upon Level 3 inputs. The fair value of the senior unsecured notes was determined by using rates, as advised by our bankers, that are based upon recent trades within the same series of the senior unsecured notes, recent trades for senior unsecured notes with comparable maturities, recent trades for fixed rate unsecured debt from companies with profiles similar to ours, as well as overall economic conditions. We have determined that our estimation of the fair value of our fixed rate unsecured debt was primarily based upon Level 3 inputs. The fair value of the Unsecured Credit Facility was determined by discounting the future cash flows using current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining term, assuming no repayment until maturity. The current market rate utilized for our Unsecured Credit Facility was internally estimated; therefore, we have concluded that our determination of fair value was primarily based upon Level 3 inputs.

## 6. Stockholders' Equity

## Shares of Common Stock and Noncontrolling Interest

During the three months ended March 31, 2013, we issued 8,400,000 shares of the Company's common stock in an underwritten public offering. Net proceeds were approximately \$132,050.



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The following table summarizes the changes in Noncontrolling Interest for the three months ended March 31, 2013 and 2012:

	March 31, 2013	March 31, 2012
Noncontrolling Interest, Beginning of Period	\$42,274	\$45,919
Net Loss	(220	) (207
Distributions	(400	) —
Other Comprehensive Income	34	33
Conversion of Units to Common Stock	—	(99
Reallocation—Additional Paid In Capital	2,268	116
Reallocation—Other Comprehensive Income	22	15
Noncontrolling Interest, End of Period	\$43,978	\$45,777

## Restricted Stock

During the three months ended March 31, 2013, we awarded 284,461 shares of restricted stock awards to certain employees, which had a fair value of approximately \$4,719 on the date of approval by the Compensation Committee of the Board of Directors. The restricted stock awards granted during the quarter vest over a period of three years. Compensation expense will be charged to earnings over the vesting period for the shares expected to vest except if the recipient is not required to provide future service in exchange for vesting of the shares. If vesting of a recipient's restricted stock is not contingent upon future service, the expense is recognized immediately at the date of grant. During the three months ended March 31, 2013, we recognized \$1,008 of compensation expense related to restricted shares granted during the quarter to the Chief Executive Officer for which future service was not required.

During the three months ended March 31, 2013 and 2012, we recognized \$1,826 and \$1,099, respectively, in restricted stock amortization related to restricted stock and unit awards, of which \$11 and \$0, respectively, was capitalized in connection with development activities. At March 31, 2013, we had \$6,310 in unrecognized compensation related to unvested restricted stock and unit awards. The weighted average period that the unrecognized compensation is expected to be recognized is 1.15 years.

## Dividend/Distributions

The coupon rate of our Series F Preferred Stock resets every quarter at 2.375% plus the greater of (i) the 30 year Treasury constant maturity treasury ("CMT") Rate, (ii) the 10 year Treasury CMT Rate or (iii) 3 month LIBOR. For the first quarter of 2013, the new coupon rate was 5.325%. See Note 10 for additional derivative information related to the Series F Preferred Stock coupon rate reset.

The following table summarizes dividends/distributions accrued during the three months ended March 31, 2013:

	Three Months Ended March 31, 2013	
	Dividend/ Distribution per Share	Total Dividend / Distribution
Common Stock/Operating Partnership Units	\$0.085	\$9,536
Series F Preferred Stock	\$1,331.25	\$666
Series G Preferred Stock	\$1,809.00	\$452
Series J Preferred Stock	\$4,531.30	\$1,813
Series K Preferred Stock	\$4,531.30	\$906



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## 7. Accumulated Other Comprehensive Loss

The following tables summarize the changes in Accumulated Other Comprehensive Loss by component and the reclassifications out of Accumulated Other Comprehensive Loss for the three months ended March 31, 2013:

	Interest Rate Protection Agreements	Foreign Currency Translation Adjustment	Comprehensive Income (Loss) Attributable to Noncontrolling Interest	Total
Balance as of December 31, 2012	\$ (7,008 )	\$ 138	\$ 313	\$(6,557 )
Other Comprehensive Income (Loss) Before Reclassifications	—	2	(56 )	(54 )
Amounts Reclassified from Accumulated Other Comprehensive Loss	768	—	—	768
Net Current Period Other Comprehensive Income (Loss)	768	2	(56 )	714
Balance as of March 31, 2013	\$ (6,240 )	\$ 140	\$ 257	\$(5,843 )
Details about Accumulated Other Comprehensive Loss Components	Amount Reclassified from Accumulated Other Comprehensive Loss	Affected Line Item in the Consolidated Statements of Operations		
Interest Rate Protection Agreements				
Amortization of Interest Rate Protection Agreements	\$ 585		Interest Expense	
Write-off of Unamortized Settlement Amounts of Interest Rate Protection Agreements	183		(Loss) Gain from Retirement of Debt	
	\$ 768		Total	

## 8. Supplemental Information to Statements of Cash Flows

	Three Months Ended March 31, 2013	Three Months Ended March 31, 2012
Interest Expense Capitalized in Connection with Development Activity	\$ 930	\$ 390
Supplemental Schedule of Non-Cash Investing and Financing Activities:		
Distribution Payable on Common Stock/Operating Partnership Units	\$ 9,536	\$ —
Distribution Payable on Preferred Stock	\$ 4,289	\$ 5,214
Exchange of Operating Partnership Units for Common Stock:		
Noncontrolling Interest	\$ —	\$(99 )
Common Stock	—	—
Additional Paid-in-Capital	—	99
	\$ —	\$ —
Mortgage Loan Payable Assumed in Conjunction with a Property Acquisition	\$ —	\$ 12,026
Write-off of Fully Depreciated Assets	\$(13,890 )	\$(13,196 )

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## 9. Earnings Per Share (“EPS”)

The computation of basic and diluted EPS is presented below:

	Three Months Ended March 31, 2013	Three Months Ended March 31, 2012
Numerator:		
Income (Loss) from Continuing Operations	\$1,242	\$(5,015 )
Gain on Sale of Real Estate	262	—
Noncontrolling Interest Allocable to Continuing Operations	103	551
Income from Continuing Operations Allocable to Participating Securities	(36 )	—
Income (Loss) from Continuing Operations Attributable to First Industrial Realty Trust, Inc.	1,571	(4,464 )
Preferred Stock Dividends	(3,837 )	(4,762 )
Loss from Continuing Operations Available to First Industrial Realty Trust, Inc.’s Common Stockholders	\$(2,266 )	\$(9,226 )
(Loss) Income from Discontinued Operations	\$(2,627 )	\$6,070
Noncontrolling Interest Allocable to Discontinued Operations	117	(344 )
(Loss) Income from Discontinued Operations Attributable to First Industrial Realty Trust, Inc.	\$(2,510 )	\$5,726
Net Loss Available to First Industrial Realty Trust, Inc.’s Common Stockholders and Participating Securities	\$(4,740 )	\$(3,500 )
Net Income Allocable to Participating Securities	(36 )	—
Net Loss Available to First Industrial Realty Trust, Inc.’s Common Stockholders	\$(4,776 )	\$(3,500 )
Denominator:		
Weighted Average Shares—Basic and Diluted	100,774	86,575
Basic and Diluted EPS:		
Loss from Continuing Operations Available to First Industrial Realty Trust, Inc.’s Common Stockholders	\$(0.02 )	\$(0.11 )
(Loss) Income from Discontinued Operations Attributable to First Industrial Realty Trust, Inc.’s Common Stockholders	\$(0.03 )	\$0.07
Net Loss Available to First Industrial Realty Trust, Inc.’s Common Stockholders	\$(0.05 )	\$(0.04 )

Participating securities include 490,591 and 756,815 of unvested restricted stock awards outstanding at March 31, 2013 and 2012, respectively, which participate in non-forfeitable dividends of the Company. For the three months ended March 31, 2013, participating security holders were allocated income in proportion to the common dividends declared during the quarter. However, since participating security holders are not obligated to share in losses, none of the remaining net loss attributable to First Industrial Realty Trust, Inc. was allocated to participating securities for the three months ended March 31, 2013 and 2012.

The number of weighted average shares—diluted is the same as the number of weighted average shares—basic for the three months ended March 31, 2013 and 2012, as the effect of stock options and restricted stock unit awards (that do not participate in non-forfeitable dividends of the Company) was excluded as its inclusion would have been antidilutive to the loss from continuing operations available to First Industrial Realty Trust, Inc.’s common stockholders. The following awards were anti-dilutive and could be dilutive in future periods:

Number of Awards Outstanding At March 31,	Number of Awards Outstanding At March 31,
--	--

	2013	2012
Non-Participating Securities:		
Restricted Stock Unit Awards	383,500	731,900
Options	—	10,000

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## 10. Derivatives

Our objectives in using interest rate derivatives are to add stability to interest expense or preferred stock dividends and to manage our cash flow volatility and exposure to interest rate movements. To accomplish this objective, we primarily use interest rate swaps as part of our interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

Our Series F Preferred Stock is subject to a coupon rate reset. The coupon rate resets every quarter at 2.375% plus the greater of i) the 30 year Treasury CMT Rate, ii) the 10 year Treasury CMT Rate or iii) 3 month LIBOR. For the first quarter of 2013, the new coupon rate was 5.325%. In October 2008, we entered into an interest rate swap agreement with a notional value of \$50,000 to mitigate our exposure to floating interest rates related to the forecasted reset rate of the coupon rate of our Series F Preferred Stock (the "Series F Agreement"). This Series F Agreement fixes the 30 year Treasury CMT rate at 5.2175%. Accounting guidance for derivatives does not permit hedge accounting treatment related to equity instruments and therefore the mark-to-market gains or losses related to this agreement are recorded in the statement of operations. For the three months ended March 31, 2013 and 2012, losses of \$4 and gains of \$124, respectively, are recognized as Mark-to-Market (Loss) Gain on Interest Rate Protection Agreements. Quarterly payments are treated as a component of the mark-to-market gains or losses and totaled \$293 and \$292, for the three months ended March 31, 2013 and 2012, respectively.

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in Other Comprehensive Income ("OCI") and is subsequently reclassified to earnings through interest expense over the life of the derivative or over the life of the debt. In the next 12 months, we expect to amortize approximately \$2,457 into net income (loss) by increasing interest expense for interest rate protection agreements we settled in previous periods.

The following is a summary of the terms of our derivative and its fair value, which is included in Accounts Payable, Accrued Expenses and Other Liabilities on the accompanying consolidated balance sheets:

Hedge Product	Notional Amount	Strike	Trade Date	Maturity Date	Fair Value As of March 31, 2013	Fair Value As of December 31, 2012
Derivatives Not Designated as Hedging Instruments:						
Series F Agreement*	\$50,000	5.2175 %	October 1, 2008	October 1, 2013	\$ (537 )	\$ (826 )

\* Fair value excludes quarterly settlement payment due on Series F Agreement. As of March 31, 2013 and December 31, 2012, the outstanding payable was \$293 and \$305, respectively.

The following is a summary of the impact of the derivatives in cash flow hedging relationships on the statement of operations and the statement of OCI for the three months ended March 31, 2013 and 2012:

Interest Rate Products	Location on Statement	Three Months Ended	
		March 31, 2013	March 31, 2012
Amortization Reclassified from OCI into Income (Loss)	Interest Expense	\$(585 )	\$(540 )

Our agreement with our derivative counterparty contains provisions where if we default on any of our indebtedness, then we could also be declared in default on our derivative obligations subject to certain thresholds.

The guidance for fair value measurement of financial instruments includes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.



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The following table sets forth our financial liability that is accounted for at fair value on a recurring basis as of March 31, 2013 and December 31, 2012:

Description	Fair Value	Fair Value Measurements at Reporting Date Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Liabilities:				
Series F Agreement at March 31, 2013	\$(537 )	—	—	\$(537 )
Series F Agreement at December 31, 2012	\$(826 )	—	—	\$(826 )

The following table presents the quantitative information about the Level 3 fair value measurements at March 31, 2013 and December 31, 2012:

Description	Quantitative Information about Level 3 Fair Value Measurements:			
	Fair Value	Valuation Technique	Unobservable Inputs	Range
Series F Agreement at March 31, 2013	\$(537 )	Discounted Cash Flow	Long Dated Treasuries (A)	2.99% - 3.07%
Series F Agreement at December 31, 2012	\$(826 )	Discounted Cash Flow	Long Dated Treasuries (A) Own Credit Risk (B)	2.82% - 2.91% 0.98% - 1.59%

(A) Represents the forward 30 year Treasury CMT Rate.

(B) Represents credit default swap spread curve used in the valuation analysis at December 31, 2012.

The valuation of the Series F Agreement is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of the instrument. This analysis reflects the contractual terms of the agreement including the period to maturity. In adjusting the fair value of the Series F Agreement for the effect of nonperformance risk, we have considered the impact of netting and any applicable credit enhancement. To comply with the provisions of fair value measurement, we calculate a credit valuation adjustment ("CVA") to appropriately reflect both our own nonperformance risk and our counterparty's nonperformance risk in the fair value measurements. The CVA at March 31, 2013 is insignificant. We consider the Series F Agreement to be classified as Level 3 in the fair value hierarchy due to a significant number of unobservable inputs. The Series F Agreement swaps a fixed rate of 5.2175% for floating rate payments based on 30 year Treasury CMT Rate. No market observable prices exist for long dated Treasuries. Therefore, we have classified the Series F Agreement in its entirety as Level 3.

The following table presents a reconciliation of our liability classified as Level 3 at March 31, 2013:

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3) Derivatives
Ending Liability Balance at December 31, 2012	\$ (826 )
Mark-to-Market of the Series F Agreement	289
Ending Liability Balance at March 31, 2013	\$ (537 )

11. Commitments and Contingencies

In the normal course of business, we are involved in legal actions arising from the ownership of our industrial properties. In our opinion, the liabilities, if any, that may ultimately result from such legal actions are not expected to have a materially adverse effect on our consolidated financial position, operations or liquidity.

At March 31, 2013, we have committed to the development of three industrial buildings totaling approximately 1.5 million square feet of GLA. The estimated total construction costs as of March 31, 2013, are approximately \$107,700. Of this amount, approximately \$32,300 remains to be funded. There can be no assurance that the actual completion

cost will not exceed the estimated completion cost stated above.

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12. Subsequent Events

On April 5, 2013, we paid off and retired mortgage loans payable originally maturing in March 2015 in the amount of \$11,966.

On April 11, 2013, we redeemed the remaining 4,000,000 Depositary Shares, each representing 1/10,000th of a share of our 7.25%% Series J Cumulative Redeemable Preferred Stock, \$0.01 par value, at a redemption price of \$25.00 per Depositary Share, totaling \$100,000 plus pro-rated accrued dividends.

From April 1, 2013 to May 6, 2013, we acquired land parcels for an aggregate purchase price of \$16,629, excluding costs incurred in conjunction with the acquisition. Additionally, we sold three industrial properties for approximately \$20,803.



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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the financial statements and notes thereto appearing elsewhere in this Form 10-Q.

This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"). We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for purposes of complying with those safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe future plans, strategies and expectations of the Company, are generally identifiable by use of the words "believe," "expect," "intend," "plan," "anticipate," "estimate," "project," "seek," "target," "potential," "focus," "may," "should," or similar expressions. Our predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a materially adverse effect on our operations and future prospects include, but are not limited to: changes in national, international, regional and local economic conditions generally and real estate markets specifically; changes in legislation/regulation (including changes to laws governing the taxation of real estate investment trusts) and actions of regulatory authorities (including the Internal Revenue Service); our ability to qualify and maintain our status as a real estate investment trust; the availability and attractiveness of financing (including both public and private capital) to us and to our potential counterparties; the availability and attractiveness of terms of additional debt repurchases; interest rates; our credit agency ratings; our ability to comply with applicable financial covenants; competition; changes in supply and demand for industrial properties (including land, the supply and demand for which is inherently more volatile than other types of industrial property) in the Company's current and proposed market areas; difficulties in consummating acquisitions and dispositions; risks related to our investments in properties through joint ventures; environmental liabilities; slippages in development or lease-up schedules; tenant creditworthiness; higher-than-expected costs; changes in asset valuations and related impairment charges; changes in general accounting principles, policies and guidelines applicable to real estate investment trusts; international business risks and those additional factors described under the heading "Risk Factors" and elsewhere in the Company's annual report on Form 10-K for the year ended December 31, 2012, and in this quarterly report. We caution you not to place undue reliance on forward looking statements, which reflect our analysis only and speak only as of the date of this report or the dates indicated in the statements. We assume no obligation to update or supplement forward-looking statements. Unless the context otherwise requires, the terms "Company," "we," "us," and "our" refer to First Industrial Realty Trust, Inc., First Industrial, L.P. and their respective controlled subsidiaries. We refer to our operating partnership, First Industrial, L.P., as the "Operating Partnership."

GENERAL

The Company was organized in the state of Maryland on August 10, 1993. We are a real estate investment trust ("REIT") as defined in the Internal Revenue Code of 1986 (the "Code"). We began operations on July 1, 1994. Our interests in our properties and land parcels are held through partnerships, corporations, and limited liability companies controlled, directly or indirectly, by the Company, including the Operating Partnership, of which we are the sole general partner with an approximate 95.8% ownership interest at March 31, 2013, and through our taxable REIT subsidiaries. We also conduct operations through other partnerships and limited liability companies, the operating data of which, together with that of the Operating Partnership and the taxable REIT subsidiaries, is consolidated with that of the Company as presented herein. Noncontrolling interest of approximately 4.2% at March 31, 2013 represents the aggregate partnership interest in the Operating Partnership held by the limited partners thereof.

We also own noncontrolling equity interests in, and provide various services to, two joint ventures (the "2003 Net Lease Joint Venture" and the "2007 Europe Joint Venture" and, collectively, the "Joint Ventures"). The Joint Ventures are accounted for under the equity method of accounting. Accordingly, the operating data of our Joint Ventures is not consolidated with that of the Company as presented herein. The 2007 Europe Joint Venture does not own any properties. See Note 4 to the Consolidated Financial Statements for more information on the Joint Ventures.

As of March 31, 2013, we owned 710 industrial properties located in 26 states in the United States and one province in Canada, containing an aggregate of approximately 63.2 million square feet of gross leasable area ("GLA").

We maintain a website at [www.firstindustrial.com](http://www.firstindustrial.com). Information on this website shall not constitute part of this Form 10-Q. Copies of our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to such reports are available without charge on our website as soon as reasonably practicable after such reports are filed with or furnished to the Securities and Exchange Commission ("SEC"). You may also read and copy any document filed at the public reference facilities of the SEC at 100 F Street, N.E., Washington, D.C. 20549. Please call the SEC at (800) SEC-0330 for further information about the public reference facilities. These documents also may be accessed through the SEC's Interactive

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Data Electronic Application via the SEC's home page on the Internet (<http://www.sec.gov>). In addition, our Corporate Governance Guidelines, Code of Business Conduct and Ethics, Audit Committee Charter, Compensation Committee Charter and Nominating/Corporate Governance Committee Charter, along with supplemental financial and operating information prepared by us, are all available without charge on our website or upon request to us. Amendments to, or waivers from, our Code of Business Conduct and Ethics that apply to our executive officers or directors will also be posted to our website. We also post or otherwise make available on our website from time to time other information that may be of interest to our investors. Please direct requests as follows:

First Industrial Realty Trust, Inc.  
311 S. Wacker Drive, Suite 3900  
Chicago, IL 60606

Attn: Investor Relations

**MANAGEMENT'S OVERVIEW**

We believe our financial condition and results of operations are, primarily, a function of our performance in four key areas: leasing of industrial properties, acquisition and development of additional industrial properties, disposition of industrial properties and access to external capital.

We generate revenue primarily from rental income and tenant recoveries from long-term (generally three to six years) operating leases of our industrial properties. Such revenue is offset by certain property specific operating expenses, such as real estate taxes, repairs and maintenance, property management, utilities and insurance expenses, along with certain other costs and expenses, such as depreciation and amortization costs and general and administrative and interest expenses. Our revenue growth is dependent, in part, on our ability to (i) increase rental income, through increasing either or both occupancy rates and rental rates at our properties, (ii) maximize tenant recoveries and (iii) minimize operating and certain other expenses. Revenues generated from rental income and tenant recoveries are a significant source of funds, in addition to income generated from gains/losses on the sale of our properties (as discussed below), for our liquidity. The leasing of property, in general, and occupancy rates, rental rates, operating expenses and certain non-operating expenses, in particular, are impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond our control. The leasing of property also entails various risks, including the risk of tenant default. If we were unable to maintain or increase occupancy rates and rental rates at our properties or to maintain tenant recoveries and operating and certain other expenses consistent with historical levels and proportions, our revenue would decline. Further, if a significant number of our tenants were unable to pay rent (including tenant recoveries) or if we were unable to rent our properties on favorable terms, our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock would be adversely affected.

Our revenue growth is also dependent, in part, on our ability to acquire existing, and acquire and develop new, additional industrial properties on favorable terms. The Company seeks to identify opportunities to acquire existing industrial properties on favorable terms, and, when conditions permit, also seeks to identify opportunities to acquire and develop new industrial properties on favorable terms. Existing properties, as they are acquired, and acquired and developed properties, as they are leased, generate revenue from rental income, tenant recoveries and fees, income from which, as discussed above, is a source of funds for our distributions. The acquisition and development of properties is impacted, variously, by property specific, market specific, general economic and other conditions, many of which are beyond our control. The acquisition and development of properties also entails various risks, including the risk that our investments may not perform as expected. For example, acquired existing and acquired and developed new properties may not sustain and/or achieve anticipated occupancy and rental rate levels. With respect to acquired and developed new properties, we may not be able to complete construction on schedule or within budget, resulting in increased debt service expense and construction costs and delays in leasing the properties. Also, we face significant competition for attractive acquisition and development opportunities from other well-capitalized real estate investors, including publicly-traded REITs and private investors. Further, as discussed below, we may not be able to finance the acquisition and development opportunities we identify. If we were unable to acquire and develop sufficient additional properties on favorable terms, or if such investments did not perform as expected, our revenue growth would be

limited and our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock would be adversely affected.

We also generate income from the sale of our properties (including existing buildings, buildings which we have developed or re-developed on a merchant basis and land). The gain/loss on, and fees from, the sale of such properties are included in our income and can be a significant source of funds, in addition to revenues generated from rental income and tenant recoveries. Proceeds from sales are being used to repay outstanding debt and market conditions permitting, are being used to fund the acquisition of existing, and the acquisition and development of new, industrial properties. The sale of properties is impacted, variously, by property specific, market specific, general economic and other conditions, many of which

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are beyond our control. The sale of properties also entails various risks, including competition from other sellers and the availability of attractive financing for potential buyers of our properties. Further, our ability to sell properties is limited by safe harbor rules applying to REITs under the Code which relate to the number of properties that may be disposed of in a year, their tax bases and the cost of improvements made to the properties, along with other tests which enable a REIT to avoid punitive taxation on the sale of assets. If we are unable to sell properties on favorable terms, our income growth would be limited and our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock could be adversely affected.

We utilize a portion of the net sales proceeds from property sales, borrowings under our unsecured credit facility (the "Unsecured Credit Facility") and proceeds from the issuance, when and as warranted, of additional debt and equity securities to refinance debt and finance future acquisitions and developments. Access to external capital on favorable terms plays a key role in our financial condition and results of operations, as it impacts our cost of capital and our ability and cost to refinance existing indebtedness as it matures and to fund acquisitions and developments or through the issuance, when and as warranted, of additional equity securities. Our ability to access external capital on favorable terms is dependent on various factors, including general market conditions, interest rates, credit ratings on our preferred stock and debt, the market's perception of our growth potential, our current and potential future earnings and cash distributions and the market price of our capital stock. If we were unable to access external capital on favorable terms, our financial condition, results of operations, cash flow and ability to pay dividends on, and the market price of, our common stock could be adversely affected.

**RESULTS OF OPERATIONS**

**Comparison of Three Months Ended March 31, 2013 to Three Months Ended March 31, 2012**

Our net loss available to First Industrial Realty Trust, Inc.'s common stockholders and participating securities was \$4.7 million and \$3.5 million for the three months ended March 31, 2013 and 2012, respectively. Basic and diluted net loss available to First Industrial Realty Trust, Inc.'s common stockholders was \$0.05 per share and \$0.04 per share for the three months ended March 31, 2013 and 2012, respectively.

The tables below summarize our revenues, property expenses and depreciation and other amortization by various categories for the three months ended March 31, 2013 and 2012. Same store properties are properties owned prior to January 1, 2012 and held as an operating property through March 31, 2013 and developments and redevelopments that were placed in service prior to January 1, 2012 or were substantially completed for the 12 months prior to January 1, 2012. Properties which are at least 75% occupied at acquisition are placed in service. Acquisitions that are less than 75% occupied at the date of acquisition, developments and redevelopments are placed in service as they reach the earlier of a) stabilized

occupancy (generally defined as 90% occupied), or b) one year subsequent to acquisition or development/redevelopment construction completion. Properties are moved from the same store classification to the redevelopment classification when capital expenditures for a project are estimated to exceed 25% of the undepreciated gross book value of the property. Acquired properties are properties that were acquired subsequent to December 31, 2011 and held as an operating property through March 31, 2013. Sold properties are properties that were sold subsequent to December 31, 2011. (Re)Developments and land are land parcels and developments and redevelopments that were not: a) substantially complete 12 months prior to January 1, 2012 or b) stabilized prior to January 1, 2012. Other revenues are derived from the operations of our maintenance company, fees earned from our Joint Ventures and other miscellaneous revenues. Other expenses are derived from the operations of our maintenance company and other miscellaneous regional expenses.

Our future financial condition and results of operations, including rental revenues, may be impacted by the future acquisition and sale of properties. Our future revenues and expenses may vary materially from historical rates. For the three months ended March 31, 2013 and 2012, the average occupancy rates of our same store properties were 88.6% and 87.6%, respectively.



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	Three Months Ended				
	March 31,		\$ Change	% Change	
	2013	2012			
	(\$ in 000's)				
<b>REVENUES</b>					
Same Store Properties	\$81,816	\$80,037	\$1,779	2.2	%
Acquired Properties	561	267	294	110.1	%
Sold Properties	220	2,922	(2,702)	(92.5)	)%
(Re) Developments and Land, Not Included Above	1,347	145	1,202	829.0	%
Other	333	839	(506)	(60.3)	)%
	\$84,277	\$84,210	\$67	0.1	%
Discontinued Operations	(1,009)	(4,015)	3,006	(74.9)	)%
Total Revenues	\$83,268	\$80,195	\$3,073	3.8	%

Revenues from same store properties increased \$1.8 million primarily due to increases in occupancy and tenant recoveries. Revenues from acquired properties increased \$0.3 million due to the one industrial property acquired subsequent to December 31, 2011 totaling approximately 0.4 million square feet of GLA. Revenues from sold properties decreased \$2.7 million due to the 32 industrial properties sold subsequent to December 31, 2011 totaling approximately 4.4 million square feet of GLA. Revenues from (re)developments and land increased \$1.2 million due to an increase in occupancy. Other revenues decreased \$0.5 million primarily related to certain one-time revenue transactions during the three months ended March 31, 2012.

	Three Months Ended				
	March 31,		\$ Change	% Change	
	2013	2012			
	(\$ in 000's)				
<b>PROPERTY EXPENSES</b>					
Same Store Properties	\$25,800	\$24,523	\$1,277	5.2	%
Acquired Properties	139	44	95	215.9	%
Sold Properties	19	1,272	(1,253)	(98.5)	)%
(Re) Developments and Land, Not Included Above	321	191	130	68.1	%
Other	1,895	1,834	61	3.3	%
	\$28,174	\$27,864	\$310	1.1	%
Discontinued Operations	(244)	(1,674)	1,430	(85.4)	)%
Total Property Expenses	\$27,930	\$26,190	\$1,740	6.6	%

Property expenses include real estate taxes, repairs and maintenance, property management, utilities, insurance and other property related expenses. Property expenses from same store properties increased \$1.3 million primarily due to an increase in repairs and maintenance expense due to the higher snow removal costs incurred during the three months ended March 31, 2013 as compared to the three months ended March 31, 2012 due to the mild 2012 winter. Property expenses from acquired properties increased \$0.1 million due to properties acquired subsequent to December 31, 2011. Property expenses from sold properties decreased \$1.3 million due to properties sold subsequent to December 31, 2011. Property expenses from (re)developments and land increased \$0.1 million due to an increase in real estate tax expense. Other expenses remained relatively unchanged.

General and administrative expense increased by \$0.8 million, or 15.1%, primarily due to the acceleration of expense associated with a grant of restricted stock to the CEO during the three months ended March 31, 2013. Based on the terms of the CEO's employment agreement entered into in December 2012, the accounting treatment for any grants of stock based compensation are to be immediately expensed since vesting of the stock based compensation is not contingent upon future service.





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The impairment reversal included in continuing operations for the three months ended March 31, 2012 of \$0.2 million is primarily comprised of a reversal of impairment relating to certain industrial properties that no longer qualify for held for sale classification.

	Three Months Ended			
	March 31,		\$ Change	% Change
	2013	2012		
	(\$ in 000's)			
<b>DEPRECIATION AND OTHER AMORTIZATION</b>				
Same Store Properties	\$26,811	\$31,694	\$(4,883 )	(15.4 )%
Acquired Properties	221	157	64	40.8 %
Sold Properties	128	861	(733 )	(85.1 )%
(Re) Developments and Land, Not Included Above	257	57	200	350.9 %
Corporate Furniture, Fixtures and Equipment	208	300	(92 )	(30.7 )%
	\$27,625	\$33,069	\$(5,444 )	(16.5 )%
Discontinued Operations	(318 )	(1,060 )	742	(70.0 )%
Total Depreciation and Other Amortization	\$27,307	\$32,009	\$(4,702 )	(14.7 )%

Depreciation and other amortization for same store properties decreased \$4.9 million due to a decrease in catch-up depreciation taken for properties that were classified as held for sale in 2011 but no longer classified as held for sale during the three months ended March 31, 2012 as well as an adjustment recorded during the three months ended March 31, 2013 to decrease depreciation and amortization expense which should have been recorded in previous periods. Depreciation and other amortization from acquired properties increased \$0.1 million due to properties acquired subsequent to December 31, 2011. Depreciation and other amortization from sold properties decreased \$0.7 million due to properties sold subsequent to December 31, 2011. Depreciation and other amortization for (re)developments and land increased \$0.2 million primarily due to an increase in substantial completion of developments. Corporate furniture, fixtures and equipment depreciation expense decreased \$0.1 million due to assets becoming fully depreciated.

Interest income decreased \$0.4 million, or 39.3%, primarily due to a decrease in the weighted average note receivable balance outstanding as well as a decrease in the weighted average interest rate for notes receivable for the three months ended March 31, 2013 as compared to the three months ended March 31, 2012.

Interest expense for the three months ended March 31, 2013 and 2012, respectively, decreased \$3.7 million, or 16.4%, primarily due to a decrease in the weighted average debt balance outstanding for the three months ended March 31, 2013 (\$1,324.0 million) as compared to the three months ended March 31, 2012 (\$1,502.4 million), an increase in capitalized interest of \$0.5 million for the three months ended March 31, 2013 as compared to the three months ended March 31, 2012 due to an increase in development activities and a decrease in the weighted average interest rate for the three months ended March 31, 2013 (6.09%), as compared to the three months ended March 31, 2012 (6.18%). Amortization of deferred financing costs remained relatively unchanged.

In October 2008, we entered into an interest rate swap agreement (the "Series F Agreement") to mitigate our exposure to floating interest rates related to the coupon reset of our Series F Preferred Stock. The Series F Agreement has a notional value of \$50.0 million and is effective from April 1, 2009 through October 1, 2013. The Series F Agreement fixes the 30 year Treasury constant maturity treasury rate at 5.2175%. We recorded \$0.004 million in mark-to-market loss, inclusive of \$0.3 million in swap payments, for the three months ended March 31, 2013, as compared to \$0.1 million in mark-to-market gain, inclusive of \$0.3 million in swap payments, for the three months ended March 31, 2012.

For the three months ended March 31, 2013, we recognized a net loss from retirement of debt of \$1.2 million due to the partial repurchase of a certain series of our senior unsecured notes and the early payoff of certain mortgage loans. For the three months ended March 31, 2012, we recognized a net gain from retirement of debt of \$0.001 million due to the partial repurchases of certain series of our senior unsecured notes.

Equity in income of joint ventures decreased \$0.1 million, or 78.0%, during the three months ended March 31, 2013 as compared to the three months ended March 31, 2012 primarily due to a decrease in our economic share of gain and earn-out related to a property sale from the 2003 Net Lease Joint Venture during the three months ended March 31, 2012.

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For the three months ended March 31, 2012, we recognized \$0.8 million of gain on change in control of interests related to the acquisition of the 85% equity interest in one property from the institutional investor in the 2003 Net Lease Joint Venture. The \$0.8 million of gain represents the difference between our carrying value and fair value of our equity interest on the acquisition date.

The income tax benefit remained relatively unchanged.

The following table summarizes certain information regarding the industrial properties included in discontinued operations for the three months ended March 31, 2013 and 2012.

	Three Months Ended March 31,	
	2013	2012
	(\$ in 000's)	
Total Revenues	\$1,009	\$4,015
Property Expenses	(244 )	(1,674 )
Impairment of Real Estate	—	(1,410 )
Depreciation and Amortization	(318 )	(1,060 )
(Loss) Gain on Sale of Real Estate	(3,074 )	6,199
(Loss) Income from Discontinued Operations	\$(2,627 )	\$6,070

Loss from discontinued operations for the three months ended March 31, 2013 reflects the results of operations and loss on sale of real estate relating to four industrial properties that were sold during the three months ended March 31, 2013 and the results of operations of four industrial properties that were identified as held for sale at March 31, 2013. Income from discontinued operations for the three months ended March 31, 2012 reflects the gain on sale of real estate relating to three industrial properties that were sold during the three months ended March 31, 2012, the results of operations of 28 industrial properties that were sold during the year ended December 31, 2012, the results of operations of four industrial properties that were sold during the three months ended March 31, 2013 and the results of operations of the four industrial properties identified as held for sale at March 31, 2013. The impairment loss for the three months ended March 31, 2012 of \$1.4 million relates to an impairment charge related to certain industrial properties that were sold.

The \$0.3 million of gain on sale of real estate for the three months ended March 31, 2013, resulted from the sale of two land parcels that did not meet the criteria for inclusion in discontinued operations.

**LEASING ACTIVITY**

The following table provides a summary of our leasing activity for the three months ended March 31, 2013. The table does not include month to month leases or leases with terms less than twelve months. New leases where there were no prior comparable leases, due to extended downtime or materially different lease structures, are also excluded.

	Number of Leases Signed	Square Feet Signed (in 000's)	Net Effective Rent Per Square Foot (1)	GAAP Basis Rent Growth (2)	Weighted Average Lease Term (3)	Turnover Costs Per Square Foot (4)	Weighted Average Retention (5)
First Quarter 2013	162	3,413	\$ 4.06	6.7 %	3.7	\$ 1.95	79.7 %

(1) Net effective rent is the average net rent calculated in accordance with GAAP, over the term of the lease.

(2) GAAP basis rent growth is a ratio of the change in net effective rent (on a GAAP basis, including straight-line rent adjustments as required by GAAP) compared to the net effective rent (on a GAAP basis) of the comparable lease.

(3) The lease term is expressed in years. Assumes no exercise of lease renewal option, if any.

(4) Turnover costs are comprised of the costs incurred or capitalized for improvements of vacant and renewal spaces, as well as the commissions paid and costs capitalized for leasing transactions. Turnover costs per square foot represent the total turnover costs expected to be incurred on the leases signed during the period and do not reflect

actual expenditures for the period.

(5) Represents the weighted average square feet of tenants renewing their respective leases.

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During the three months ended March 31, 2013, we signed 52 leases with free rent periods during the lease term on 0.7 million square feet of GLA. Total concessions are \$0.6 million associated with these leases.

**LIQUIDITY AND CAPITAL RESOURCES**

At March 31, 2013, our cash and cash equivalents were approximately \$23.3 million. We also had \$432.0 million available for additional borrowings under our Unsecured Credit Facility, subject to certain restrictions.

We considered our short-term (through March 31, 2014) liquidity needs and the adequacy of our estimated cash flow from operations and other expected liquidity sources to meet these needs. We believe that our principal short-term liquidity needs are to fund normal recurring expenses, property acquisitions, developments, renovations, expansions and other nonrecurring capital improvements, debt service requirements, preferred dividends, the minimum distributions required to maintain our REIT qualification under the Code and distributions approved by our Board of Directors. We anticipate that these needs will be met with cash flows provided by operating activities as well as the disposition of select assets.

We expect to meet long-term (after March 31, 2014) liquidity requirements such as property acquisitions, developments, scheduled debt maturities, major renovations, expansions and other nonrecurring capital improvements through the disposition of select assets, long-term unsecured and secured indebtedness and the issuance of additional equity securities, subject to market conditions.

We also financed the development or acquisition of additional properties through borrowings under our Unsecured Credit Facility and may finance the development or acquisition of additional properties through such borrowings, to the extent capacity is available, in the future. At March 31, 2013, borrowings under our Unsecured Credit Facility bore interest at a weighted average interest rate of 1.904%. As of May 6, 2013, we had approximately \$307.0 million available for additional borrowings under our Unsecured Credit Facility, subject to certain restrictions. Our Unsecured Credit Facility contains certain financial covenants including limitations on incurrence of debt and debt service coverage. Our access to borrowings may be limited if we fail to meet any of these covenants. We believe that we were in compliance with our financial covenants as of March 31, 2013, and we anticipate that we will be able to operate in compliance with our financial covenants for the remainder of 2013.

Our senior unsecured notes have been assigned credit ratings from Standard & Poor's, Moody's and Fitch Ratings of BB/Ba3/BB, respectively. In the event of a downgrade, we believe we would continue to have access to sufficient capital; however, our cost of borrowing would increase and our ability to access certain financial markets may be limited.

**Three Months Ended March 31, 2013**

Net cash provided by operating activities of approximately \$20.4 million for the three months ended March 31, 2013, was comprised primarily of the non-cash adjustments of approximately \$34.2 million, offset by the net change in operating assets and liabilities of \$11.8 million, a net loss of approximately \$1.1 million and payments of premiums, discounts and prepayment penalties associated with retirement of debt of \$0.9 million. The adjustments for the non-cash items of approximately \$34.2 million are primarily comprised of depreciation and amortization of approximately \$31.4 million, the loss on sale of real estate of approximately \$2.8 million, the loss from retirement of debt of approximately \$1.2 million and the provision for bad debt of approximately \$0.2 million, offset by the effect of the straight-lining of rental income of approximately \$1.4 million.

Net cash used in investing activities of approximately \$25.4 million for the three months ended March 31, 2013, was comprised primarily of the acquisition of two land parcels, the development of real estate, capital expenditures related to the improvement of existing real estate and payments related to leasing activities, offset by the net proceeds from the sale of real estate, a decrease in escrows and the repayments on our notes receivable.

During the three months ended March 31, 2013, we acquired two land parcels. The purchase price of these land parcel acquisitions totaled approximately \$9.3 million, excluding costs incurred in conjunction with the acquisition of these land parcels.

During the three months ended March 31, 2013, we sold four industrial properties comprising approximately 0.2 million square feet of GLA and two land parcels. Proceeds from the sales of the four industrial properties and two

land parcels, net of closing costs, were approximately \$10.7 million. We are in various stages of discussions with third parties for the sale of additional properties and plan to continue to selectively market other properties for sale for the remainder of 2013.

Net cash provided by financing activities of approximately \$23.4 million for the three months ended March 31, 2013, was comprised primarily of net proceeds from the issuance of common stock, offset by net repayments on our Unsecured Credit Facility, repayments on our senior unsecured notes and mortgage loans payable, advanced preferred stock dividends, the

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repurchase and retirement of restricted stock, payments on the interest rate swap agreement and payments of equity issuance costs.

During the three months ended March 31, 2013, we paid off and retired prior to maturity mortgage loans in the amount of \$14.3 million.

During the three months ended March 31, 2013, we repurchased \$4.0 million of our unsecured notes at an aggregate purchase price of \$4.6 million. We may from time to time repay additional amounts of our outstanding debt. Any repayments would depend upon prevailing market conditions, our liquidity requirements, contractual restrictions and other factors we consider important. Future repayments may materially impact our liquidity, taxable income and results of operations.

During the three months ended March 31, 2013, we issued 8,400,000 shares of the Company's common stock through a public offering, resulting in proceeds, net of the underwriter's discount, of approximately \$132.3 million. We may access the equity markets again, subject to contractual restrictions and market conditions. To the extent additional equity offerings occur, we expect to use at least a portion of the proceeds received to reduce our indebtedness or fund property acquisitions and developments.

**Market Risk**

The following discussion about our risk-management activities includes "forward-looking statements" that involve risk and uncertainties. Actual results could differ materially from those projected in the forward-looking statements. Our business subjects us to market risk from interest rates, and to a much lesser extent, foreign currency fluctuations.

**Interest Rate Risk**

This analysis presents the hypothetical gain or loss in earnings, cash flows or fair value of the financial instruments and derivative instruments which are held by us at March 31, 2013 that are sensitive to changes in interest rates. While this analysis may have some use as a benchmark, it should not be viewed as a forecast.

In the normal course of business, we also face risks that are either non-financial or non-quantifiable. Such risks principally include credit risk and legal risk and are not represented in the following analysis.

At March 31, 2013, \$1,216.4 million (98.5% of total debt at March 31, 2013) of our debt was fixed rate debt and \$18.0 million (1.5% of total debt at March 31, 2013) of our debt was variable rate debt. Currently, we do not enter into financial instruments for trading or other speculative purposes.

For fixed rate debt, changes in interest rates generally affect the fair value of the debt, but not our earnings or cash flows. Conversely, for variable rate debt, changes in the base interest rate used to calculate the all-in interest rate generally do not impact the fair value of the debt, but would affect our future earnings and cash flows. The interest rate risk and changes in fair market value of fixed rate debt generally do not have a significant impact on us until we are required to refinance such debt. See Note 5 to the Consolidated Financial Statements for a discussion of the maturity dates of our various fixed rate debt.

Based upon the amount of variable rate debt outstanding at March 31, 2013, a 10% increase or decrease in the interest rate on our variable rate debt would decrease or increase, respectively, future net income and cash flows by approximately \$0.03 million per year. The foregoing calculation assumes an instantaneous increase or decrease in the rates applicable to the amount of borrowings outstanding under our Unsecured Credit Facility at March 31, 2013. Changes in LIBOR could result in a greater than 10% increase to such rates. In addition, the calculation does not account for our option to elect the lower of two different interest rates under our borrowings or other possible actions, such as prepayment, that we might take in response to any rate increase.

The use of derivative financial instruments allows us to manage risks of increases in interest rates with respect to the effect these fluctuations would have on our earnings and cash flows. As of March 31, 2013, we had one outstanding derivative with a notional amount of \$50.0 million which mitigates our exposure to floating interest rates related to the reset rate of our Series F Preferred Stock.

**Foreign Currency Exchange Rate Risk**

Owning, operating and developing industrial property outside of the United States exposes us to the possibility of volatile movements in foreign exchange rates. Changes in foreign currencies can affect the operating results of

international operations reported in U.S. dollars and the value of the foreign assets reported in U.S. dollars. The economic impact of foreign exchange rate movements is complex because such changes are often linked to variability in real growth, inflation, interest rates,



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governmental actions and other factors. At March 31, 2013, we owned one land parcel for which the U.S. dollar was not the functional currency. The land parcel is located in Ontario, Canada and uses the Canadian dollar as its functional currency.

### IRS Tax Refund

On August 24, 2009, we received a private letter ruling from the IRS granting favorable loss treatment under Sections 331 and 336 of the Code on the tax liquidation of one of our former taxable REIT subsidiaries. On November 6, 2009, legislation was signed that allowed businesses with net operating losses for 2008 or 2009 to carry back those losses for up to five years. As a result, we received a refund from the IRS of \$40.4 million in the fourth quarter of 2009 (the "Refund") in connection with this tax liquidation. As previously reported, the IRS examination team, which is required by statute to review all refund claims in excess of \$2.0 million on behalf of the Joint Committee on Taxation, indicated to us that it disagreed with certain of the property valuations we obtained from an independent valuation expert in support of our fair value of the liquidated taxable REIT subsidiary and our claim for the Refund. During the year ended December 31, 2012, we reached an agreement with the regional office of the IRS on a proposed adjustment to the Refund. The total agreed-upon adjustment to taxable income was \$13.7 million, which equates to approximately \$4.8 million of taxes owed. We are also required to pay accrued interest which was approximately \$0.5 million as of March 31, 2013. During the year ended December 31, 2012, the Company recorded the charge for the agreed-upon adjustment and the related estimated accrued interest which was reflected as a component of income tax expense. During 2013, the settlement amount was approved by the Joint Committee on Taxation.

As a result of the Joint Committee on Taxation's approval, during 2013 we entered into closing agreements with the IRS that determined the timing of the settlement on the tax characterization of the limited partners of the Operating Partnership and the stockholders of the Company. Pursuant to these closing agreements, \$8.2 million of the preferred stock distributions for the year ended December 31, 2012 are taxable as capital gain.

### Supplemental Earnings Measure

Investors in and industry analysts following the real estate industry utilize funds from operations ("FFO") and net operating income ("NOI") as supplemental operating performance measures of an equity REIT. Historical cost accounting for real estate assets in accordance with accounting principles generally accepted in the United States of America ("GAAP") implicitly assumes that the value of real estate assets diminishes predictably over time through depreciation. Since real estate values instead have historically risen or fallen with market conditions, many industry analysts and investors prefer to supplement operating results that use historical cost accounting with measures such as FFO and NOI, among others. We provide information related to FFO and same store NOI ("SS NOI") both because such industry analysts are interested in such information, and because our management believes FFO and SS NOI are important performance measures. Management uses FFO and SS NOI as measures of our performance, including for purposes of determining the compensation of our executive officers under our 2013 incentive compensation plan. Neither FFO nor SS NOI should be considered as a substitute for net income (loss), or any other measures derived in accordance with GAAP. Neither FFO nor SS NOI represents cash generated from operating activities in accordance with GAAP and neither should be considered as an alternative to cash flow from operating activities as a measure of our liquidity, nor is either indicative of funds available for our cash needs, including our ability to make cash distributions.

### Funds From Operations

The National Association of Real Estate Investment Trusts ("NAREIT") created FFO as a supplemental measure of REIT operating performance that excludes historical cost depreciation, among other items, from net income (loss) determined in accordance with GAAP. FFO is a non-GAAP financial measure. FFO is calculated by us in accordance with the definition adopted by the Board of Governors of NAREIT and therefore may not be comparable to other similarly titled measures of other companies.

Management believes that the use of FFO available to common stockholders and participating securities, combined with net income (loss) (which remains the primary measure of performance), improves the understanding of operating

results of REITs among the investing public and makes comparisons of REIT operating results more meaningful. Management believes that, by excluding gains or losses related to sales of previously depreciated real estate assets, real estate asset depreciation and amortization and impairment charges (reversals) recorded on depreciable real estate, investors and analysts are able to identify the operating results of the long-term assets that form the core of a REIT's activity and use these operating results for assistance in comparing these operating results between periods or to those of different companies.

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The following table shows a reconciliation of net loss available to common stockholders and participating securities to the calculation of FFO available to common stockholders and participating securities for the three months ended March 31, 2013 and 2012.

	Three Months Ended March 31,	
	2013	2012
	(In thousands)	
Net Loss Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities	\$ (4,740 )	\$ (3,500 )
Adjustments:		
Depreciation and Other Amortization of Real Estate	27,099	31,709
Depreciation and Other Amortization of Real Estate Included in Discontinued Operations	318	1,060
Equity in Depreciation and Other Amortization of Joint Ventures	55	90
Impairment of Depreciated Real Estate	—	(164 )
Impairment of Depreciated Real Estate Included in Discontinued Operations	—	1,410
Non-NAREIT Compliant Loss (Gain)	3,074	(6,199 )
Non-NAREIT Compliant Gain from Joint Ventures	—	(56 )
Gain on Change in Control of Interests	—	(776 )
Noncontrolling Interest Share of Adjustments	(1,356 )	(1,532 )
Funds from Operations Available to First Industrial Realty Trust, Inc.'s Common Stockholders and Participating Securities	\$ 24,450	\$ 22,042

## Same Store Net Operating Income

SS NOI is a non-GAAP financial measure that provides a measure of rental operations, and does not factor in depreciation and amortization, general and administrative expense, interest expense, impairment charges, interest income, equity in income from joint ventures, income tax expense and gains and losses on retirement of debt, sale of real estate and mark-to-market of interest rate protection agreements. We define SS NOI as revenues minus property expenses such as real estate taxes, repairs and maintenance, property management, utilities, insurance and other expenses, minus the NOI of properties that are not same store properties and minus the impact of straight-line rent, the amortization of lease inducements, the amortization of above/below market rent and lease termination fees. As so defined, SS NOI may not be comparable to same store net operating income or similar measures reported by other REITs that define same store properties or NOI differently. The major factors influencing SS NOI are occupancy levels, rental rate increases or decreases and tenant recoveries increases or decreases. Our success depends largely upon our ability to lease space and to recover the operating costs associated with those leases from our tenants.

The following table shows a reconciliation of the same store revenues and property expenses disclosed in the results of operations (and reconciled to revenues and expenses reflected on the statements of operations) to SS NOI for the three months ended March 31, 2013 and 2012.

	Three Months Ended March 31,	
	2013	2012
	(In thousands)	
Same Store Properties - Revenues	\$ 81,816	\$ 80,037
Same Store Properties - Property Expenses	25,800	24,523
Same Store Net Operating Income Before Adjustments	\$ 56,016	\$ 55,514
Adjustments:		
Lease Inducement Amortization	287	263
Straight-line Rent	(412 )	(1,044 )
Above / Below Market Rent Amortization	(143 )	(256 )
Lease Termination Fees	(80 )	(97 )
Same Store Net Operating Income	\$ 55,668	\$ 54,380



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Recent Accounting Pronouncements

Refer to Note 2 to the Consolidated Financial Statements.

Subsequent Events

On April 5, 2013, we paid off and retired mortgage loans payable originally maturing in March 2015 in the amount of \$12.0 million.

On April 11, 2013, we redeemed the remaining 4,000,000 Depositary Shares, each representing 1/10,000th of a share of our 7.25% Series J Cumulative Redeemable Preferred Stock, \$0.01 par value, at a redemption price of \$25.00 per Depositary Share, totaling \$100.0 million plus pro-rated accrued dividends.

From April 1, 2013 to May 6, 2013, we acquired land parcels for an aggregate purchase price of \$16.6 million, excluding costs incurred in conjunction with the acquisition. Additionally, we sold three industrial properties for approximately \$20.8 million.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Response to this item is included in Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations" above.

Item 4. Controls and Procedures

Our principal executive officer and principal financial officer, in evaluating the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this report, based on the evaluation of these controls and procedures required by Exchange Act Rules 13a-15(b) or 15d-15(b), have concluded that as of the end of such period our disclosure controls and procedures were effective.

There has been no change in our internal control over financial reporting that occurred during the fiscal quarter covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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PART II: OTHER INFORMATION

Item 1. Legal Proceedings

None.

Item 1A. Risk Factors

None.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

None.

Item 5. Other Information

None.

Item 6. Exhibits

Exhibit Number	Description
10.1	Form of Restricted Stock Award Agreement for Bruce Duncan (incorporated by reference to Exhibit 10.46 of the Form 10-K for the fiscal year ended December 31, 2012, File No. 1-13102).
31.1*	Certification of the Principal Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
31.2*	Certification of the Principal Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
32.1**	Certification of the Principal Executive Officer and the Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.1*	The following financial statements from First Industrial Realty Trust, Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2013, formatted in XBRL: (i) Consolidated Balance Sheets (unaudited), (ii) Consolidated Statements of Operations (unaudited), (iii) Consolidated Statements of Comprehensive Income (unaudited), (iv) Consolidated Statement of Changes in Stockholders' Equity (unaudited), (v) Consolidated Statements of Cash Flows (unaudited) and (vi) Notes to Consolidated Financial Statements (unaudited).

\* Filed herewith.

\*\* Furnished herewith.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRST INDUSTRIAL REALTY TRUST, INC.

By: /S/ SCOTT A. MUSIL  
Scott A. Musil  
Chief Financial Officer  
(Principal Financial Officer)

Date: May 6, 2013

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*	Filed herewith.
**	Furnished herewith.